Edgar Filing: Nuance Communications, Inc. - Form 10-Q

Nuance Communications, Inc.

Act). Yes "No ý

Form 10-Q	
May 08, 2015	
Table of Contents	
UNITED STATES	
SECURITIES AND EXCHANGE COMMISSION	
Washington, D.C. 20549	
	_
Form 10-Q	
(Mark One)	-
• -	N 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT
OF 1934	
For the quarterly period ended March 31, 2015 Or	
" TRANSITION REPORT PURSUANT TO SECTIO	N 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT
OF 1934	
Commission file number 001-36056	
NUANCE COMMUNICATIONS, INC.	-
(Exact name of registrant as specified in its charter)	
Delaware	- 94-3156479
(State or Other jurisdiction of	(I.R.S. Employer
incorporation or organization)	Identification No.)
meorperation of organization)	100000000000000000000000000000000000000
1 Wayside Road	01803
Burlington, Massachusetts	01803
(Address of principal executive offices)	(Zip Code)
Registrant's telephone number, including area code:	
(781) 565-5000	
•	filed all reports required to be filed by Section 13 or 15(d) of ag 12 months (or for such shorter period that the Registrant sect to such filing requirements for the past
· · · · · · · · · · · · · · · · · · ·	tted electronically and posted on its corporate Web site, if
any, every Interactive Data File required to be submitted	* *
	ths (or for such shorter period that the registrant was required
to submit and post such files). Yes ý No "	this (of for such shorter period that the registrant was required
* · · · · · · · · · · · · · · · · · · ·	accelerated filer, an accelerated filer, a non-accelerated filer,
or a smaller reporting company. See the definitions of "l	arge accelerated filer," "accelerated filer" and "smaller reporting
company" in Rule 12b-2 of the Exchange Act. (Check of	
Large accelerated filer ý	Accelerated filer
·	iller reporting company) Smaller reporting company "
Indicate by check mark whether the Registrant is a shell	company (as defined in Rule 12b-2 of the Exchange

The number of shares of the Registrant's Common Stock, outstanding as of April 30, 2015 was 313,828,530.

Edgar Filing: Nuance Communications, Inc. - Form 10-Q

NUANCE COMMUNICATIONS, INC. TABLE OF CONTENTS

		Page
PART I:	FINANCIAL INFORMATION	
Item 1.	Condensed Consolidated Financial Statements (unaudited):	
	a) Consolidated Statements of Operations for the three and six months ended March 31, 2015 and 2014	<u>1</u>
	b) Consolidated Statements of Comprehensive Loss for the three and six months ended March 31, 2015 and 2014	<u>2</u>
	c) Consolidated Balance Sheets at March 31, 2015 and September 30, 2014	<u>3</u>
	d) Consolidated Statements of Cash Flows for the six months ended March 31, 2015 and 2014	<u>4</u>
	e) Notes to Condensed Consolidated Financial Statements	<u>5</u>
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	5 19 35 37
Item 3.	Quantitative and Qualitative Disclosures about Market Risk	<u>35</u>
Item 4.	Controls and Procedures	<u>37</u>
PART II:	OTHER INFORMATION	
Item 1.	<u>Legal Proceedings</u>	<u>38</u>
Item 1A.	Risk Factors	<u>38</u>
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	38 47 47
Item 3.	<u>Defaults Upon Senior Securities</u>	<u>47</u>
Item 4.	Mine Safety Disclosures	47 48 48
Item 5.	Other Information	<u>48</u>
Item 6.	<u>Exhibits</u>	<u>48</u>
Signature	<u>S</u>	<u>49</u>
Exhibit In		<u>50</u>
Certificat	ions	

Part I. Financial Information

Item 1. Condensed Consolidated Financial Statements (unaudited)

NUANCE COMMUNICATIONS, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

	Three Months Ended March 31,		Six Months Ended March 31,			
	2015 (Unaudited)	2014	2015	2014		
	(In thousands, except per share amounts)					
Revenues:						
Product and licensing	\$174,451	\$174,819	\$344,139	\$353,256		
Professional services and hosting	224,504	227,526	450,674	445,661		
Maintenance and support	76,104	73,308	154,265	146,716		
Total revenues	475,059	475,653	949,078	945,633		
Cost of revenues:						
Product and licensing	23,252	25,226	47,222	50,435		
Professional services and hosting	151,021	157,437	308,264	312,017		
Maintenance and support	13,395	12,359	27,436	25,196		
Amortization of intangible assets	15,631	15,342	30,762	30,536		
Total cost of revenues	203,299	210,364	413,684	418,184		
Gross profit	271,760	265,289	535,394	527,449		
Operating expenses:						
Research and development	74,776	84,581	157,343	165,051		
Sales and marketing	93,254	98,280	204,504	217,186		
General and administrative	45,734	43,682	96,301	88,158		
Amortization of intangible assets	25,328	26,571	52,155	54,043		
Acquisition-related costs, net	6,523	6,802	11,279	9,600		
Restructuring and other charges, net	(333	4,719	1,895	8,556		
Total operating expenses	245,282	264,635	523,477	542,594		
Income (loss) from operations	26,478	654	11,917	(15,145)	ı	
Other income (expense):						
Interest income	627	774	1,189	1,193		
Interest expense	(30,034	(33,987) (59,931) (67,946)	i	
Other income (expense), net	(110)) (274) (895) (3,370)	ı	
Loss before income taxes	(3,039	(32,833	(47,720) (85,268)	i	
Provision for income taxes	11,059	6,394	16,873	9,372		
Net loss	\$(14,098)	\$(39,227)	\$ (64,593)) \$(94,640)	i	
Net loss per share:						
Basic) \$(0.30)	i	
Diluted	\$(0.04)	\$(0.12)	\$(0.20)) \$(0.30		