

INFOUSA INC  
Form 8-K  
December 12, 2002

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**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

**FORM 8-K**

**CURRENT REPORT**

**PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

**DATE OF REPORT (DATE OF EARLIEST EVENT REPORTED): December 3, 2002**

**infoUSA INC.**

(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

DELAWARE  
(STATE OR OTHER JURISDICTION OF  
INCORPORATION OR ORGANIZATION)

0-19598  
(COMMISSION FILE NUMBER)

47-0751545  
(I.R.S. EMPLOYER  
IDENTIFICATION NO.)

**5711 SOUTH 86TH CIRCLE, OMAHA, NEBRASKA 68127**  
(Address of principal executive offices) (Zip Code)

**REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE: (402) 593-4500**

NOT APPLICABLE  
(FORMER NAME OR FORMER ADDRESS, IF CHANGED SINCE LAST REPORT)

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**ITEM 2. ACQUISITION OR DISPOSITION OF ASSETS**

On October 8, 2002, *infoUSA Inc.*, a Delaware corporation (the Registrant), entered into an Agreement and Plan of Merger (the Merger Agreement) with ClickAction Inc., a Delaware corporation (ClickAction), and Kapalua Acquisition Corp., a Delaware corporation and wholly-owned subsidiary of the Registrant (the Merger Sub). Pursuant to the terms of the Merger Agreement, on December 3, 2002, the Merger Sub merged with and into ClickAction, the separate existence of the Merger Sub ceased, and ClickAction became a wholly-owned subsidiary of the Registrant. All outstanding shares of ClickAction's common stock were acquired for up to \$4.1 million and not less than \$3.45 million in cash, depending on certain factual matters. Of that amount, \$1.4 million was paid to ClickAction's preferred stockholder. The common stockholders received \$0.15 per share and may receive up to an additional \$0.05 per share, depending on certain factual matters.

**ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS**

(a) Financial Statements of Businesses Acquired.

The financial statements of the business acquired are not being filed with this Report. Such financial statements, if required, will be filed within 60 days after the date this Report must be filed with the Securities and Exchange Commission (the Commission)

(b) Pro Forma Financial Information

The financial statements of the business acquired are not being filed with this Report. Such financial statements, if required, will be filed within 60 days after the date this Report must be filed with the Securities and Exchange Commission (the Commission)

(c) Exhibits

2.1 Agreement and Plan of Merger by and among *infoUSA Inc.*, Kapalua Acquisition Corp. and ClickAction Inc. dated as of October 8, 2002

99.1 News release dated December 3, 2002 relating to the closing of the Agreement and Plan of Merger by and among *infoUSA Inc.*, Kapalua Acquisition Corp. and ClickAction Inc which took place on December 4, 2002.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

*infoUSA Inc.*

Date: December 12, 2002

/s/ Stormy L. Dean

Stormy L. Dean, Chief Financial Officer  
(principal financial officer)

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**EXHIBIT INDEX**

<b>EXHIBIT NUMBER</b>	<b>DESCRIPTION</b>
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