

SWANSON WILLIAM H  
Form 4  
March 19, 2008

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

OMB Number: 3235-0287  
Expires: January 31, 2005  
Estimated average burden hours per response... 0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
SWANSON WILLIAM H

(Last) (First) (Middle)  
870 WINTER STREET  
(Street)

WALTHAM, MA 02451

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
RAYTHEON CO/ [RTN]

3. Date of Earliest Transaction (Month/Day/Year)  
03/17/2008

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

Director  10% Owner  
 Officer (give title below)  Other (specify below)  
Chairman and CEO

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
			Code	V	Amount (A) or (D) Price		
Common Stock	03/17/2008		M		3,576 (1) \$ 55.9063	D	
Common Stock	03/17/2008		M		96,424 (1) \$ 55.9063	D	
Common Stock	03/17/2008		M		3,368 (1) \$ 29.685	D	
Common Stock	03/17/2008		M		96,632 (1) \$ 29.685	D	
Common Stock	03/17/2008		M		90,300 (1) \$ 29.48	D	

Edgar Filing: SWANSON WILLIAM H - Form 4

Common Stock	03/17/2008	S	<u>3,576</u> (1)	D	\$ 63.43	843,994	D
Common Stock	03/17/2008	S	<u>96,424</u> (1)	D	\$ 63.4864	747,570	D
Common Stock	03/17/2008	S	<u>3,368</u> (1)	D	\$ 63.3	744,202	D
Common Stock	03/17/2008	S	<u>96,632</u> (1)	D	\$ 63.3575	647,570	D
Common Stock	03/17/2008	S	<u>90,300</u> (1)	D	\$ 63.0397	557,270	D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Security (Instr. 3 and 4)		
				Code	V (A) (D)	Date Exercisable	Expiration Date	Title	Amount or Number of
Employee Stock Option	\$ 55.9063	03/17/2008		M	3,576	06/24/2000 <sup>(2)</sup>	06/23/2008	Common Stock	3
Employee Stock Option	\$ 55.9063	03/17/2008		M	96,424	06/24/2000 <sup>(2)</sup>	06/24/2008	Common Stock	96
Employee Stock Option	\$ 29.685	03/17/2008		M	3,368	05/23/2004	05/22/2011	Common Stock	3
Employee Stock Option	\$ 29.685	03/17/2008		M	96,632	05/23/2004 <sup>(3)</sup>	05/23/2011	Common Stock	96
Performance Stock Option	\$ 29.48	03/17/2008		M	90,300	09/19/2007 <sup>(4)</sup>	01/22/2013	Common Stock	90

## Reporting Owners

Reporting Owner Name / Address

Relationships

Reporting Owners

Edgar Filing: SWANSON WILLIAM H - Form 4

Director    10% Owner    Officer    Other

SWANSON WILLIAM H  
870 WINTER STREET  
WALTHAM, MA 02451

X

Chairman and CEO

## Signatures

Jay B. Stephens,  
Attorney-in-fact

03/19/2008

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) The stock option exercises and sales reported in this Form 4 were effected pursuant to a Rule 10b5-1 trading plan adopted by the Reporting Person on February 15, 2008.
- (2) The option became exercisable in two annual installments beginning on June 24, 1999.
- (3) The option became exercisable in three annual installments beginning on May 23, 2002.

The options became exercisable in three equal installments. The first installment became exercisable on December 2, 2004, upon the Issuer's Common Stock sustaining (for a period of twenty (20) trading days) a market price of at least \$36.85 per share; the second

- (4) installment became exercisable on September 13, 2006, upon the Issuer's Common Stock sustaining a market price of at least \$46.063 per share; and the third installment became exercisable on September 19, 2007, upon the Issuer's Common Stock sustaining a market price of at least \$57.578 per share.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.