## TORONTO DOMINION BANK

## Form 6-K

December 06, 2002
QuickLinks -- Click here to rapidly navigate through this document

## FORM 6-K

## SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549

## REPORT OF FOREIGN PRIVATE ISSUER

Pursuant to Rule 13a-16 or 15d-16 of
the Securities Exchange Act of 1934

For the month of December, 2002.

The Toronto-Dominion Bank
(Translation of registrant's name into English)
P.O. Box 1, Toronto Dominion Centre,

Toronto, Ontario, M5K 1A2
(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.
Form 20-F o Form 40-F ý

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.
Yes o No ý

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82- $\qquad$

This Form 6-K is incorporated by reference into the Registration Statement on Form F-3 of The Toronto-Dominion Bank dated February 21, 2002.

## FORM 6-K

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## THE TORONTO-DOMINION BANK

DATE: December 6, 2002
By "Norie C. Campbell"
Name: Norie C. Campbell
Title: Associate Vice President, Legal

## Table of contents

## CONSOLIDATED FINANCIAL STATEMENTS

## 2 Independent auditors' report to the directors

3 Consolidated balance sheet
4 Consolidated statement of operations
5 Consolidated statement of changes in shareholders' equity
6 Consolidated statement of cash flows
7 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
39 PRINCIPAL SUBSIDIARIES

## Consolidated financial statements

## Independent auditors' report to the directors

We have audited the consolidated balance sheets of The Toronto-Dominion Bank as at October 31, 2002 and 2001, and the consolidated statements of operations, changes in shareholders' equity and cash flows for each of the years in the three-year period ended October 31, 2002. These financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these financial statements based on our audits.

> We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.
> In our opinion, these consolidated financial statements present fairly, in all material respects, the financial position of the Bank as at October 31 , 2002 and 2001 and the results of its operations and its cash flows for each of the years in the three-year period ended October 31, 2002 in accordance with Canadian generally accepted accounting principles, including the accounting requirements of the Superintendent of Financial Institutions Canada.

## Ernst \& Young LLP

Chartered Accountants
Toronto, Canada
November 27, 2002

## Comments by auditor for U.S. readers on Canada-U.S. reporting difference

In the United States, reporting standards for auditors require the addition of an explanatory paragraph (following the opinion paragraph) when there are changes in accounting principles that have a material effect on the comparability of The Toronto-Dominion Bank's consolidated financial statements, such as the changes described in Note 1 to the consolidated financial statements. Our report to the directors dated November 27, 2002 is expressed in accordance with Canadian reporting standards which do not require a reference to such changes in accounting principles in the auditors' report when the changes are properly accounted for and adequately disclosed in the consolidated financial statements.

## Ernst \& Young LLP

Chartered Accountants
Toronto, Canada
November 27, 2002

## Edgar Filing: TORONTO DOMINION BANK - Form 6-K

## Consolidated balance sheet



## ASSETS

Cash resources

| Cash, deposits with Bank of Canada and non-interest-bearing deposits with other banks | \$ | 1,902 | \$ | 1,961 |
| :---: | :---: | :---: | :---: | :---: |
| Interest-bearing deposits with other banks |  | 4,636 |  | 3,984 |
|  |  | 6,538 |  | 5,945 |
| Securities purchased under resale agreements |  | 13,060 |  | 20,205 |
| Securities (Note 2) |  |  |  |  |
| Investment |  | 28,802 |  | 31,010 |
| Trading |  | 53,395 |  | 66,184 |
|  |  | 82,197 |  | 97,194 |
| Loans (net of allowance for credit losses) (Note 3) |  |  |  |  |
| Residential mortgages |  | 52,784 |  | 50,807 |
| Consumer instalment and other personal |  | 36,332 |  | 31,126 |
| Business and government |  | 33,511 |  | 37,740 |
|  |  | 122,627 |  | 119,673 |


| Other |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Customers' liability under acceptances |  | 7,719 |  | 9,122 |
| Trading derivatives' market revaluation (Note 15) |  | 25,739 |  | 21,435 |
| Intangible assets (Note 5) |  | 3,383 |  | 4,381 |
| Goodwill (Note 5) |  | 3,134 |  | 2,298 |
| Land, buildings and equipment (Note 6) |  | 1,634 |  | 1,832 |
| Other assets |  | 12,009 |  | 5,753 |
|  |  | 53,618 |  | 44,821 |
| Total assets | \$ | 278,040 | \$ | 287,838 |
| LIABILITIES |  |  |  |  |
| Deposits (Note 7) |  |  |  |  |
| Personal |  | 100,942 | \$ | 95,982 |
| Banks |  | 16,800 |  | 23,173 |
| Business and government |  | 71,448 |  | 74,759 |
|  |  | 189,190 |  | 193,914 |
| Other |  |  |  |  |
| Acceptances |  | 7,719 |  | 9,122 |
| Obligations related to securities sold short |  | 17,058 |  | 21,436 |
| Obligations related to securities sold under repurchase agreements |  | 8,655 |  | 14,637 |


|  | As at October 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Trading derivatives' market revaluation (Note 15) |  | 25,954 |  | 21,770 |
| Other liabilities |  | 10,830 |  | 7,391 |
|  |  | 70,216 |  | 74,356 |
| Subordinated notes and debentures (Note 8) |  | 4,343 |  | 4,892 |
| Non-controlling interest in subsidiaries (Note 9) |  | 1,250 |  | 1,272 |
| SHAREHOLDERS' EQUITY |  |  |  |  |
| Capital stock (Note 10) |  |  |  |  |
| Preferred |  | 1,485 |  | 1,492 |
| Common |  | 2,846 |  | 2,259 |
| Retained earnings |  | 8,710 |  | 9,653 |
|  |  | 13,041 |  | 13,404 |
| Total liabilities and shareholders' equity | \$ | 278,040 | \$ | 287,838 |

A. Charles Baillie
Chairman and Chief
W. Edmund Clark
Executive Officer
President and Chief
Operating Officer

See Notes to consolidated financial statements page 7

## Consolidated statement of operations

|  | For the years ended October 31 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 |  | 2001 |  | 2000 |  |
|  | (millions of dollars) |  |  |  |  |  |
| Interest income |  |  |  |  |  |  |
| Loans | \$ | 7,796 | \$ | 10,154 | \$ | 9,956 |
| Securities |  | 3,678 |  | 3,926 |  | 3,245 |
| Deposits with banks |  | 277 |  | 391 |  | 474 |
|  |  | 11,751 |  | 14,471 |  | 13,675 |
| Interest expense |  |  |  |  |  |  |
| Deposits |  | 4,886 |  | 8,284 |  | 8,794 |
| Subordinated notes and debentures |  | 214 |  | 297 |  | 251 |
| Other obligations |  | 1,351 |  | 1,499 |  | 1,025 |
|  |  | 6,451 |  | 10,080 |  | 10,070 |
| Net interest income |  | 5,300 |  | 4,391 |  | 3,605 |


| Provision for credit losses (Note 3) | For the years ended October 31 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2,925 |  | 920 |  | 480 |
| Net interest income after credit loss provision |  | 2,375 |  | 3,471 |  | 3,125 |
| Other income |  |  |  |  |  |  |
| Investment and securities services |  | 2,085 |  | 2,205 |  | 2,640 |
| Credit fees |  | 415 |  | 425 |  | 545 |
| Net investment securities gains |  | 26 |  | 216 |  | 382 |
| Trading income |  | 529 |  | 1,318 |  | 1,225 |
| Service charges |  | 596 |  | 561 |  | 441 |
| Loan securitizations (Note 4) |  | 218 |  | 272 |  | 236 |
| Card services |  | 249 |  | 249 |  | 233 |
| Insurance |  | 375 |  | 326 |  | 198 |
| Trust fees |  | 76 |  | 86 |  | 75 |
| Gains on sale of investment real estate (Note 19) |  |  |  | 350 |  |  |
| Gain on sale of mutual fund record keeping and custody business (Note 19) |  | 40 |  |  |  |  |
| Other |  | 320 |  | 439 |  | 425 |
|  |  | 4,929 |  | 6,447 |  | 6,400 |
| Net interest and other income |  | 7,304 |  | 9,918 |  | 9,525 |
| Non-interest expenses |  |  |  |  |  |  |
| Salaries and employee benefits (Note 11) |  | 3,566 |  | 3,708 |  | 3,399 |
| Occupancy including depreciation |  | 605 |  | 592 |  | 498 |
| Equipment including depreciation |  | 661 |  | 656 |  | 561 |
| Amortization of intangible assets (Note 5) |  | 998 |  | 1,292 |  | 1,203 |
| Amortization of goodwill (Note 5) |  |  |  | 198 |  | 142 |
| Restructuring costs (Note 20) |  |  |  | 239 |  | 475 |
| Other |  | 1,922 |  | 1,969 |  | 1,849 |
|  |  | 7,752 |  | 8,654 |  | 8,127 |
| Income (loss) before provision for (benefit of) income taxes |  | (448) |  | 1,264 |  | 1,398 |
| Provision for (benefit of) income taxes (Note 12) |  | (406) |  | (164) |  | 296 |
| Income (loss) before non-controlling interest in subsidiaries |  | (42) |  | 1,428 |  | 1,102 |
| Non-controlling interest in net income of subsidiaries |  | 34 |  | 45 |  | 77 |
| Net income (loss) |  | (76) |  | 1,383 |  | 1,025 |
| Preferred dividends (Note 10) |  | 84 |  | 83 |  | 56 |
| Net income (loss) applicable to common shares | \$ | (160) | \$ | 1,300 | \$ | 969 |
| Average number of common shares outstanding (thousands) (Note 21) |  |  |  |  |  |  |
| basic |  | 641,046 |  | 627,047 |  | 621,585 |
| diluted |  | 646,946 |  | 635,500 |  | 632,100 |
| Earnings (loss) per common share (Note 21) |  |  |  |  |  |  |
| basic | \$ | (.25) | \$ | 2.07 | \$ | 1.56 |
| diluted |  | (.25) |  | 2.05 |  | 1.53 |
| Dividends per common share |  | 1.12 |  | 1.09 |  | . 92 |

## Consolidated statement of changes in shareholders' equity

|  | For the years ended October 31 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 |  | 2001 |  | 2000 |  |
|  | (millions of dollars) |  |  |  |  |  |
| Preferred shares (Note 10) |  |  |  |  |  |  |
| Balance at beginning of year | \$ | 1,492 | \$ | 1,251 | \$ | 833 |
| Proceeds from share issues |  |  |  | 225 |  | 410 |
| Translation adjustment on shares issued in a foreign currency |  | (7) |  | 16 |  | 8 |
| Balance at end of year |  | 1,485 |  | 1,492 |  | 1,251 |
| Common shares (Note 10) |  |  |  |  |  |  |
| Balance at beginning of year |  | 2,259 |  | 2,060 |  | 2,006 |
| Issued on acquisition of subsidiaries |  |  |  | 181 |  | 41 |
| Proceeds from shares issued for cash |  | 400 |  |  |  |  |
| Proceeds from shares issued on exercise of options |  | 13 |  | 18 |  | 13 |
| Proceeds from shares issued as a result of dividend reinvestment plan |  | 174 |  |  |  |  |
| Balance at end of year |  | 2,846 |  | 2,259 |  | 2,060 |
| Retained earnings |  |  |  |  |  |  |
| Balance at beginning of year |  | 9,653 |  | 9,039 |  | 8,694 |
| Net income (loss) |  | (76) |  | 1,383 |  | 1,025 |
| Preferred dividends |  | (84) |  | (83) |  | (56) |
| Common dividends |  | (718) |  | (684) |  | (572) |
| Foreign currency translation adjustments, net of income taxes |  | (32) |  | 171 |  | 2 |
| Stock options settled in cash, net of income taxes |  | (25) |  | (39) |  | (41) |
| Obligations arising from adoption of accounting standard for employee future benefits, net of income taxes (Note 1) |  |  |  | (132) |  |  |
| Other |  | (8) |  | (2) |  | (13) |
| Balance at end of year |  | 8,710 |  | 9,653 |  | 9,039 |
| Total common equity |  | 11,556 |  | 11,912 |  | 11,099 |
| Total shareholders' equity | \$ | 13,041 | \$ | 13,404 | \$ | 12,350 |

See Notes to consolidated financial statements page 7

## Consolidated statement of cash flows

|  |  | For the years ended October 31 |  |
| :--- | :---: | :---: | :---: |
|  |  |  |  |


|  | For the years ended October 31 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loan securitizations |  | 517 |  | 1,528 |  | 6,345 |
| Land, buildings and equipment |  | (114) |  | 994 |  | (193) |
| Securities purchased under resale agreements |  | 7,145 |  | $(6,231)$ |  | 12,953 |
| Acquisitions and dispositions less cash and cash equivalents acquired (Note 19) |  | $(1,194)$ |  | (296) |  | $(7,167)$ |
| Net cash from (used in) investing activities |  | 1,540 |  | $(9,917)$ |  | 7,689 |
| Net changes in cash and cash equivalents |  | (59) |  | 439 |  | 58 |
| Cash and cash equivalents at beginning of year | \$ | 1,961 | \$ | 1,522 | \$ | 1,464 |
| Cash and cash equivalents at end of year represented by cash, deposits with Bank of Canada and non-interest-bearing deposits with other banks | \$ | 1,902 | \$ | 1,961 | \$ | 1,522 |
| Supplementary disclosure of cash flow information |  |  |  |  |  |  |
| Amount of interest paid during the year | \$ | 6,962 | \$ | 10,447 | \$ | 9,063 |
| Amount of income taxes paid during the year |  | 565 |  | 834 |  | 1,314 |

See Notes to consolidated financial statements page 7

## Notes to consolidated financial statements

## NOTE 1 Summary of significant accounting policies

## Bank Act

The Bank Act stipulates that the consolidated financial statements are to be prepared in accordance with Canadian generally accepted accounting principles, except as specified by the Superintendent of Financial Institutions Canada.

The accounting principles followed by the Bank conform with Canadian generally accepted accounting principles, including the accounting requirements of the Superintendent of Financial Institutions Canada.

Note 22 to the consolidated financial statements describes and reconciles the differences between Canadian and United States generally accepted accounting principles.

The significant accounting policies and practices followed by the Bank are:

## (a) Basis of consolidation

The consolidated financial statements include the assets and liabilities and results of operations of subsidiaries, namely corporations effectively controlled by the Bank. As of November 1, 2001, the Bank prospectively adopted the new accounting standard on business combinations. The Bank uses the purchase method to account for all business acquisitions.

When the Bank effectively controls a subsidiary but does not own all of the common and preferred shares, the non-controlling interest in the net book value of the subsidiary is disclosed in the consolidated balance sheet separately from the Bank's shareholders' equity. The non-controlling interest in the subsidiary's net income is disclosed net of income taxes as a separate line item in the consolidated statement of operations.

Corporations over which the Bank has significant influence are reported in investment securities in the consolidated balance sheet and are accounted for using the equity method of accounting. The Bank's share of earnings of such corporations is reported in interest income in the consolidated statement of operations.

## Edgar Filing: TORONTO DOMINION BANK - Form 6-K

## (b) Use of estimates in the preparation of financial statements

The preparation of the consolidated financial statements of the Bank requires management to make estimates and assumptions based on information available as of the date of the financial statements. Therefore, actual results could differ from those estimates.

## (c) Translation of foreign currencies

Foreign currency assets and liabilities are translated into Canadian dollars at prevailing year-end rates of exchange. Foreign currency income and expenses are translated into Canadian dollars at the average exchange rates prevailing throughout the year.

Unrealized translation gains and losses related to the Bank's investment positions in foreign operations, net of any offsetting gains or losses arising from economic hedges of these positions and applicable income taxes, are included in shareholders' equity. All other unrealized translation gains and losses and all realized gains and losses are included in other income in the consolidated statement of operations.

## (d) Cash resources

Cash resources includes cash and cash equivalents represented by cash and highly liquid deposits with the Bank of Canada and non-interest-bearing deposits with other banks.

## (e) Securities purchased under resale and sold under repurchase agreements

Securities purchased under resale agreements consist of the purchase of a security with the commitment by the Bank to resell the security to the original seller at a specified price. Securities sold under repurchase agreements consist of the sale of a security with the commitment by the Bank to repurchase the security at a specified price. Securities purchased under resale and sold under repurchase agreements are carried at cost on the consolidated balance sheet. The difference between the sale price and the agreed repurchase price on a repurchase agreement is recorded as interest expense. Conversely, the difference between the cost of the purchase and the predetermined proceeds to be received on a resale agreement is recorded as interest income.

## (f) Securities

Investment account securities, excluding loan substitutes, are securities where the Bank's original intention is to hold to maturity or until market conditions render alternative investments more attractive, and which are generally available for sale. Investment account securities include nonmarketable equity securities that are not publicly traded. Investment account securities are carried at cost or amortized cost, adjusted to net realizable value to recognize other than temporary impairment. Gains and losses realized on disposal are determined on the average cost basis. Such gains, losses and writedowns are included in other income

Trading account securities, including trading securities sold short included in liabilities, are carried at market value. Gains and losses on disposal and adjustments to market are reported in other income.

Interest income earned, amortization of premiums and discounts on debt securities and dividends received are included in interest income.

Loan substitutes are securities which have been structured as after-tax instruments rather than conventional loans in order to provide the issuers with a borrowing rate advantage and are identical in risk and security to bank loans of comparable term. Loan substitutes are carried at cost less any allowance for anticipated credit losses as described in (h).

## (g) Loans

Loans are stated net of unearned income and an allowance for credit losses.

Interest income is recorded on the accrual basis until such time as the loan is classified as impaired. Interest on impaired loans subsequently received is recorded as income only when management has reasonable assurance as to the timely collection of the full amount of the principal and interest.

## Edgar Filing: TORONTO DOMINION BANK - Form 6-K

An impaired loan is any loan where, in management's opinion, there has been a deterioration of credit quality to the extent that the Bank no longer has reasonable assurance as to the timely collection of the full amount of the principal and interest. In addition, any loan where a payment is contractually past due 90 days is classified as impaired, other than a deposit with a bank, a credit card loan, or a loan that is guaranteed or insured by Canada, the provinces or an agency controlled by these governments.

Deposits with banks are considered impaired when a payment is contractually past due 21 days. Credit card loans with payments 180 days in arrears are considered impaired and are entirely written off.

Loan origination fees are considered to be adjustments to loan yield and are deferred and amortized to interest income over the term of the loan. Commitment fees are amortized to other income over the commitment period when it is unlikely that the commitment will be called upon; otherwise, they are deferred and amortized to interest income over the term of the resulting loan. Loan syndication fees are recognized in other income unless the yield on any loans retained by the Bank is less than that of other comparable lenders involved in the financing. In such cases an appropriate portion of the fee is deferred and amortized to interest income over the term of the loan.

## (h) Allowance for credit losses

An allowance is maintained which is considered adequate to absorb all credit-related losses in a portfolio of items which are both on and off the consolidated balance sheet. Assets in the portfolio which are included in the consolidated balance sheet are deposits with banks, loans, mortgages, loan substitutes, securities purchased under resale agreements, acceptances and derivative financial instruments. Items not included in the consolidated balance sheet and referred to as off-balance sheet items include guarantees and letters of credit. The allowance is deducted from the applicable asset in the consolidated balance sheet except for acceptances and off-balance sheet items. The allowance for acceptances and for off-balance sheet items is included in other liabilities.

The allowance consists of specific, general and sectoral allowances

Specific allowances include all the accumulated provisions for losses on particular assets required to reduce the book values to estimated realizable amounts in the ordinary course of business. Specific provisions are established on an individual facility basis to recognize credit losses on business and government loans. For personal loans, excluding credit cards, specific provisions are calculated using a formula method taking into account recent loss experience. No specific provisions for credit cards are recorded and balances are written off when payments are 180 days in arrears.

General allowances include all the accumulated provisions for losses which are prudential in nature and cannot be determined on an item-by-item or group basis. The level of the general allowance depends upon an assessment of business and economic conditions, historical and expected loss experience, loan portfolio composition and other relevant indicators.

When an industry sector or geographic region experiences specific adverse events or changes in economic condition, it may be necessary to establish an additional allowance for loan loss for the group of loans as a whole even though the individual loans comprising the group are still performing. These allowances are considered sectoral and are established for losses which have not been specifically identified, and where the losses are not adequately covered by the general allowances noted above. The amount of the allowance is reviewed and adjusted regularly and depends on management's assessment of the current and expected business and economic conditions as well as the extent of the Bank's exposure to the sector.

General and sectoral allowances are computed using credit risk models developed by the Bank. The level of the allowances considers the probability of default (loss frequency), the loss given default (loss severity) and the expected exposure at default.

The total level of allowances is considered adequate to absorb all credit losses in the portfolio of on and off-balance sheet items. Actual write-offs, net of recoveries, are deducted from the allowance for credit losses. The provision for credit losses, which is charged to the consolidated statement of operations, is that required to bring the total of all allowances (specific, general and sectoral) to a level which management considers adequate to absorb probable credit-related losses in its portfolio of on and off-balance sheet items.

## (i) Loan securitizations

When loan receivables are sold in a securitization to a qualifying special purpose entity under terms that transfer control to third parties, the transaction is recognized as a sale and the related loan assets are removed from the consolidated balance sheet. As part of the securitization, certain financial assets are retained and consist of one or more subordinated tranches, servicing rights, and in some cases a cash reserve account.

## Edgar Filing: TORONTO DOMINION BANK - Form 6-K

The retained interests are classified as investment account securities and are carried at cost or amortized cost. With effect from July 1, 2001, a gain or loss on sale of the loan receivables is recognized immediately in other income. The amount of the gain or loss recognized depends in part on the previous carrying amount of the receivables involved in the transfer, allocated
between the assets sold and the retained interests based on their relative fair values at the date of transfer. To obtain fair values, quoted market prices are used if available. However, quotes are generally not available for retained interests and the Bank generally estimates fair value based on the present value of future expected cash flows estimated using management's best estimates of key assumptions credit losses, prepayment speeds, forward yield curves, and discount rates commensurate with the risks involved. Prior to July 1, 2001, gains arising on loan securitizations were deferred and amortized to income whereas losses were recognized immediately.

Transactions entered into prior to July 1, 2001 or completed subsequently pursuant to commitments to sell made prior to July 1, 2001 have not been restated and deferred gains will be amortized over the remaining terms of the commitment period.

Subsequent to the securitization, any retained interests that cannot be contractually settled in such a way that the Bank can recover substantially all of its recorded investment are adjusted to fair value. The current fair value of retained interests is determined using the present value of future expected cash flows as discussed above.

## (j) Acceptances

The potential liability of the Bank under acceptances is reported as a liability in the consolidated balance sheet. The Bank's recourse against the customer in the event of a call on any of these commitments is reported as an offsetting asset of the same amount.

## (k) Derivative financial instruments

Derivative financial instruments are financial contracts which derive their value from changes in interest rates, foreign exchange rates and other financial or commodity indices. Such instruments include interest rate, foreign exchange, equity, commodity and credit derivative contracts. These instruments are traded by the Bank and are also used by the Bank for its own risk management purposes. To be designated as a non-trading derivative contract and receive hedge accounting treatment, the contract must substantially offset the effects of price, interest rate or foreign exchange rate exposures to the Bank, must be documented at inception as a non-trading derivative contract, and must have a high correlation at inception and throughout the contract period between the derivative contract and the Bank's exposure. If these criteria are not met, the contract is designated as a trading derivative.

Trading derivatives are entered into by the Bank to meet the needs of its customers and to take trading positions. Derivative trading portfolios are marked to market with the resulting realized and unrealized gains or losses recognized immediately in other income. The market value for over-the-counter trading derivatives is determined net of valuation adjustments which recognize the need to cover market, liquidity and credit risks, as well as the cost of capital and administrative expenses over the life of each contract.

Non-trading derivatives are entered into by the Bank in order to meet the Bank's funding, investing and credit portfolio management strategies. This is accomplished by modifying one or more characteristics of the Bank's risk related to on-balance sheet financial instruments.

Unrealized gains and losses on non-trading derivatives are accounted for on a basis consistent with the related on-balance sheet financial instrument. Realized gains and losses resulting from the early termination, sale, maturity or extinguishment of such derivatives are generally deferred and amortized over the remaining term of the related on-balance sheet instruments. Premiums on purchased options are deferred at inception and amortized into other income over the contract life.

## (l) Goodwill and intangible assets

As of November 1, 2001, the Bank prospectively adopted the new accounting standard on goodwill and other intangible assets. Goodwill represents the difference between the acquisition cost of an investment and the fair value of the net tangible assets acquired after an allocation is made for indefinite and finite life intangible assets. Under the new standard, goodwill is not amortized but is subject to fair value impairment

## Edgar Filing: TORONTO DOMINION BANK - Form 6-K

tests, on at least an annual basis. Goodwill is allocated to reporting units and any potential goodwill impairment is identified by comparing the carrying value of the reporting unit with its fair value. If any potential impairment is identified, then the amount of the impairment is quantified by comparing the carrying value of goodwill to its fair value, based on the fair value of the assets and liabilities of the reporting unit. Intangibles with a finite life are amortized over their estimated useful life and also are tested for impairment whenever circumstances indicate that the carrying value may not be recoverable. Finite life intangible assets are considered impaired and written down to their net recoverable amount when their net carrying value exceeds their estimated future net cash flows. Any impairment of goodwill or intangible assets is charged to income in the period in which the impairment is determined. The Bank's finite life intangible assets consist primarily of core deposit intangibles that represent the intangible value of depositor relationships acquired when deposit liabilities are assumed in an acquisition. Other significant finite life intangible assets include term deposit, loan and mutual fund intangibles resulting from acquisitions. These finite life intangible assets are amortized to income on a double declining basis over eight years, based on their estimated useful lives.

## (m) Land, buildings and equipment

Land is reported at cost. Buildings, equipment and leasehold improvements are reported at cost less accumulated depreciation. Gains and losses on disposal are reported in other income. When the Bank reports a gain on sale of property in which it retains a significant leasing interest, the portion of the gain which can be allocated to the leased interest is deferred and amortized to income over the remaining term of the lease. Depreciation methods and rates by asset category are as follows:

| Asset | Rate and depreciation method |
| :--- | ---: |
| Buildings | $5 \%$ or $10 \%$, declining balance |
| Computer equipment | $30 \%$, declining balance |
| Computer software | maximum 3 years, straight-line |
| Furniture, fixtures and other equipment | $20 \%$, declining balance |
| Leasehold improvements | estimated useful life, straight-line |

(n) Stock-based compensation plans

The Bank operates various stock-based compensation plans. One of these plans is a stock option plan for eligible employees and non-employee directors of the Bank. Under this plan, options are periodically awarded to participants to purchase common shares at prices equal to the closing market price of the shares on the date prior to the date the options were issued, subject to vesting provisions. For years up to and including fiscal 2002, no expenses have been recorded when the stock options were issued. The consideration paid by option holders on the exercise of the options is credited to capital stock. Until October 5, 2002, option holders could elect to receive cash for the options equal to the excess of the current market price of the shares over the option exercise price. Effective October 6, 2002, new grants of options and all outstanding options can only be settled for shares. Cash payments to option holders who elected to receive cash were charged to retained earnings on a net of tax basis. Option awards granted after November 1, 2002 will be accounted for as described in Note 23.

The Bank also operates a share purchase plan available to all employees. Under the plan, the Bank matches $50 \%$ of employees' permitted contributions toward the purchase of Bank common shares,
subject to vesting provisions. The Bank's annual contributions are recorded in salaries and employee benefits.

Changes in the value of phantom share units and deferred share units are recorded, net of the effects of related hedges, in the consolidated statement of operations.

## (o) Employee future benefits

The Bank's principal pension plan is The Pension Fund Society of The Toronto-Dominion Bank, a defined benefit plan for which membership is voluntary. As a result of the acquisition of CT Financial Services Inc. (CT), the Bank sponsors a second pension plan consisting of a defined benefit portion and a defined contribution portion. Funding for both plans is provided by contributions from the Bank and members of the plans. In addition, the Bank and CT maintain partially funded benefit plans for eligible employees. Related retirement benefits are paid from Bank assets and contributions.

The Bank also provides certain post-retirement benefits, post-employment benefits, compensated absences and termination benefits for its employees (non-pension employee benefits), which are generally non-funded. These benefits include health care, life insurance and dental benefits. Employees eligible for the post-retirement benefits are those who retire from the Bank at certain retirement ages. Employees eligible

# Edgar Filing: TORONTO DOMINION BANK - Form 6-K 

for the post-employment benefits are those on long-term disability.

As of November 1, 2000, the Bank adopted the accounting standard on employee future benefits on a retroactive basis without restatement. As a result, an after-tax amount of $\$ 132$ million was charged to retained earnings. For the defined benefit plans and the non-pension employee benefit plans, actuarial valuations are made each year to determine the present value of the accrued benefits. Pension and non-pension benefit expenses are determined based upon separate actuarial valuations using the projected benefit method pro-rated on service and management's best estimates of investment returns on the plan assets, compensation increases, retirement age of employees and estimated health care costs. The discount rate used to value liabilities is based on a market rate as of the valuation date. The expense includes the cost of benefits for the current year's service, interest expense on liabilities, expected income on plan assets based on fair values and the amortization of plan amendments on a straight-line basis over the expected average remaining service life of the employee group. The excess, if any, of the net actuarial gain or loss over $10 \%$ of the greater of the projected benefit obligation and the fair value of plan assets is also amortized over the expected average remaining service life of the employee group. The cumulative difference between expense and funding contributions is reported in other assets or other liabilities.

For the defined contribution plan, annual pension expense is based on the Bank's contributions to the plan.

## (p) Provision for income taxes

The Bank recognizes both the current and future income tax consequences of all transactions that have been recognized in the financial statements. Future income tax assets and liabilities are determined based on the tax rates that are expected to apply when the assets or liabilities are reported for tax purposes.

## (q) Earnings per share

As of November 1, 2001, the Bank adopted the new accounting standard on earnings per share which requires the use of the treasury stock method to calculate diluted earnings per share. The treasury stock method determines the number of additional common shares by assuming that the outstanding
stock options, whose exercise price is less than the average market price of the Bank's common stock during the period, are exercised and then reduced by the number of common shares assumed to be repurchased with the exercise proceeds. The Bank has adopted this standard retroactively with restatement of prior years. Basic earnings per share is determined by dividing net income applicable to common shares by the average number of common shares outstanding for the period. Diluted earnings per share is determined using the same method as basic earnings per share except that the weighted average number of common shares outstanding includes the potential dilutive effect of stock options granted by the Bank as determined under the treasury stock method. Such potential dilution is not recognized in a loss period.

## (r) Comparative figures

Certain comparative figures have been reclassified to conform with the presentation adopted in 2002.

## NOTE 2 Securities

## Securities maturity schedule at year end

|  | Remaining term to maturity |  |  |  |  |  |  |  |  |  |  |  |  |  | 2001 Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Within 1 year |  | to 3 years | 3 to 5 years |  | 5 to 10 years |  | Over 10 years |  | No specific maturity |  |  | Total |  |  |
|  |  | (millions of dollars) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment securities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Government and government-insured securities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | \$ | 3,455 | \$ | 92 | \$ | 890 | \$ | 192 | \$ | 8 | \$ |  | \$ | 4,637 | \$ | 6,646 |

Edgar Filing: TORONTO DOMINION BANK - Form 6-K
Remaining term to maturity


[^0]
# Edgar Filing: TORONTO DOMINION BANK - Form 6-K 

Securities Unrealized gains and losses

| 2002 |  |  |  | 2001 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Book value | Gross unrealized gains | Gross unrealized losses | Estimated market value | Book value | Gross unrealized gains | Gross unrealized losses | Estimated market value |


| Investment securities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Issued or guaranteed by |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | \$ | 12,755 | \$ | 249 | \$ | 1 | \$ | 13,003 | \$ | 14,255 | \$ | 454 | \$ |  | \$ | 14,709 |
| Provinces |  | 231 |  | 1 |  |  |  | 232 |  | 131 |  |  |  |  |  | 131 |
| U.S. federal |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| government |  | 2,853 |  |  |  |  |  | 2,853 |  | 2,598 |  | 5 |  |  |  | 2,603 |
| Other debt |  | 8,495 |  | 198 |  | 4 |  | 8,689 |  | 8,951 |  | 144 |  | 35 |  | 9,060 |
| Equity |  | 4,468 |  | 422 |  | 294 |  | 4,596 |  | 5,075 |  | 513 |  | 183 |  | 5,405 |
| Total investment securities |  | 28,802 |  | 870 |  | 299 |  | 29,373 |  | 31,010 |  | 1,116 |  | 218 |  | 31,908 |
| Trading securities |  | 53,395 |  |  |  |  |  | 53,395 |  | 66,184 |  |  |  |  |  | 66,184 |
| Total securities | \$ | 82,197 | \$ | 870 | \$ | 299 | \$ | 82,768 | \$ | 97,194 | \$ | 1,116 | \$ | 218 | \$ | 98,092 |

NOTE 3 Loans, impaired loans and allowance for credit losses

## Loans and impaired loans

| Gross <br> amount of <br> loans | Gross <br> impaired <br> loans | Specific <br> allowance | Impaired <br> loans net of <br> specific <br> allowance | General <br> allowance | Sectoral <br> allowance | Total <br> allowance for <br> credit losses |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | | Net |
| :---: |
| amount of |
| loans |

(millions of dollars)

| 2002 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgages | \$ | 52,810 | \$ | 57 | \$ | 10 | \$ | 47 | \$ | 16 | \$ |  | \$ | 26 | \$ | 52,784 |
| Consumer instalment and other personal |  | 36,601 |  | 137 |  | 69 |  | 68 |  | 200 |  |  |  | 269 |  | 36,332 |
| Business and government |  | 36,716 |  | 2,331 |  | 995 |  | 1,336 |  | 925 |  | 1,285 |  | 3,205 |  | 33,511 |
| Total | \$ | 126,127 | \$ | 2,525 | \$ | 1,074 | \$ | 1,451 | \$ | 1,141 | \$ | 1,285 | \$ | 3,500 | \$ | 122,627 |
| 2001 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | \$ | 50,874 | \$ | 88 | \$ | 6 | \$ | 82 | \$ | 61 | \$ |  | \$ | 67 | \$ | 50,807 |
| Consumer instalment and other personal |  | 31,396 |  | 154 |  | 60 |  | 94 |  | 210 |  |  |  | 270 |  | 31,126 |
| Business and government |  | 38,723 |  | 1,025 |  | 113 |  | 912 |  | 870 |  |  |  | 983 |  | 37,740 |
| Total | \$ | 120,993 | \$ | 1,267 | \$ | 179 | \$ | 1,088 | \$ | 1,141 | \$ |  | \$ | 1,320 | \$ | 119,673 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | 2002 |  | 2001 |


| $\begin{aligned} & \text { Gross } \\ & \text { amount of } \\ & \text { loans } \end{aligned}$ | Gross impaired loans | Specific allowance | Impaired loans net of specific allowance | General allowance | Sectoral allowance |  | al ce for losses |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average gross impaired loans during the year |  |  |  |  |  | \$ | 1,647 | \$ | 1,242 |

Included in gross residential mortgages are Canadian government-insured mortgages of $\$ 41,360$ million at October 31, 2002
(2001 $\$ 39,204$ million). Gross impaired loans include foreclosed assets held for sale with a gross carrying value of $\$ 27$ million at October 31, 2002 (2001 $\$ 51$ million) and a related allowance of $\$ 8$ million (2001 $\$ 4$ million).

Included in consumer instalment and other personal loans are Canadian government-insured real estate secured personal loans of $\$ 2,680$ million at October 31, 2002 (2001 nil).

Included in business and government loans are $\$ 7,032$ million of gross loans in the communications sector and $\$ 5,872$ million of gross loans in the utilities sector against which sectoral allowances of $\$ 619$ million and $\$ 508$ million have been provided, respectively.

## Allowance for credit losses

|  | 2002 |  |  |  |  |  |  |  | 2001 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Specific allowance |  | General allowance |  | Sectoral allowance ${ }^{1}$ |  | Total |  | Specific allowance |  | General allowance |  | Total |  |
|  | (millions of dollars) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of year | \$ | 179 | \$ | 1,141 | \$ |  | \$ | 1,320 | \$ | 312 | \$ | 836 | \$ | 1,148 |
| Provision for credit losses charged to the consolidated statement of operations |  | 1,455 |  |  |  | 1,470 |  | 2,925 |  | 620 |  | 300 |  | 920 |
| Transfer from sectoral to specific |  | 205 |  |  |  | (205) |  |  |  |  |  |  |  |  |
| Write-offs ${ }^{2}$ |  | (893) |  |  |  |  |  | (893) |  | (844) |  |  |  | (844) |
| Recoveries |  | 127 |  |  |  |  |  | 127 |  | 90 |  |  |  | 90 |
| Other, including foreign exchange rate changes |  | 1 |  |  |  | 20 |  | 21 |  | 1 |  | 5 |  | 6 |
| Allowance for credit losses at end of year | \$ | 1,074 | \$ | 1,141 | \$ | 1,285 | \$ | 3,500 | \$ | 179 | \$ | 1,141 | \$ | 1,320 |

1
There was no sectoral allowance for the year ended October 31, 2001.
2
For the year ended October 31, 2002, $\$ 57$ million of write-offs related to restructured loans. There were no restructured loans written off during the year ended October 31, 2001.

## NOTE 4 Loan securitizations

During the year, the Bank securitized government guaranteed residential mortgage loans through the creation of mortgage-backed securities and received net cash proceeds of $\$ 3,486$ million (2001 $\$ 999$ million). The Bank retained the rights to future excess interest on the residential mortgages valued at $\$ 159$ million (2001 $\$ 47$ million) and received cash flows on interests retained of $\$ 24$ million. The gain on sale, net of transaction fees and expenses and before the effects of hedges on the assets sold, was $\$ 114$ million (2001 $\$ 38$ million). The Bank retained the responsibility for servicing the mortgages. The key assumptions used to value the sold and retained interests included a prepayment rate of $7.0 \%$ (2001 7.0\%), an excess spread of $1.3 \%(2001 \quad 1.4 \%)$ and a discount rate of $4.2 \%(2001 \quad 4.5 \%)$. There are no expected credit losses as the mortgages are government guaranteed.

## Edgar Filing: TORONTO DOMINION BANK - Form 6-K

The following table presents key economic assumptions and the sensitivity of the current fair value of retained interests to two adverse changes in each key assumption as at October 31. The sensitivity analysis is hypothetical and should be used with caution.

(millions of dollars)


The following table presents information about gross impaired loans and net write-offs for components of reported and securitized financial assets as at October 31.

|  | 2002 |  |  |  |  |  | 2001 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans (net of allowance for credit losses) |  | Gross impaired loans |  | Net write offs |  | Loans (net of allowance for credit losses) |  | Gross impaired loans |  | Net write offs |  |
|  | (millions of dollars) |  |  |  |  |  |  |  |  |  |  |  |
| Type of loan |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | \$ | 60,857 | \$ | 57 | \$ | 2 | \$ | 59,204 | \$ | 88 | \$ | 4 |
| Personal loans |  | 42,886 |  | 151 |  | 389 |  | 40,985 |  | 184 |  | 343 |
| Other loans |  | 33,800 |  | 2,331 |  | 445 |  | 37,940 |  | 1,025 |  | 490 |
| Total loans reported and securitized |  | 137,543 |  | 2,539 |  | 836 |  | 138,129 |  | 1,297 |  | 837 |
| Less: loans securitized |  | 14,916 |  | 14 |  | 70 |  | 18,456 |  | 30 |  | 83 |
| Loans held | \$ | 122,627 | \$ | 2,525 | \$ | 766 | \$ | 119,673 | \$ | 1,267 | \$ | 754 |

## NOTE 5 Goodwill and intangible assets

## Goodwill

The changes in the Bank's carrying value of goodwill, by business segment and in total, are as follows:


| 2002 | $\$$ | 841 | $\$$ | 147 | $\$$ | 1,310 | $\$$ | 2,298 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Carrying value of goodwill at beginning of year |  |  |  | 379 |  | 457 | 836 |  |  |
| Goodwill acquired during the year |  |  |  |  |  |  |  |  |  |

## Edgar Filing: TORONTO DOMINION BANK - Form 6-K

|  | TD Canada Trust |  | TD Securities |  | TD Wealth <br> Management |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Carrying value of goodwill at end of year | \$ | 841 | \$ | 526 | \$ | 1,767 | \$ | 3,134 |
| 2001 |  |  |  |  |  |  |  |  |
| Carrying value of goodwill at beginning of year | \$ | 917 | \$ |  | \$ | 1,245 | \$ | 2,162 |
| Goodwill acquired during the year |  | 42 |  | 160 |  | 132 |  | 334 |
| Amortization of goodwill during the year |  | (118) |  | (13) |  | (67) |  | (198) |
| Carrying value of goodwill at end of year | \$ | 841 | \$ | 147 | \$ | 1,310 | \$ | 2,298 |

## Intangible assets

The following table presents details of the Bank's intangible assets as at October 31. Future income tax liabilities related to these intangible assets are disclosed in Note 12.


Future amortization expense for the carrying amount of intangible assets is estimated to be as follows for the next five years:

|  | (millions of dollars) |  |
| :---: | :---: | :---: |
| 2003 | \$ | 772 |
| 2004 |  | 595 |
| 2005 |  | 458 |
| 2006 |  | 354 |
| 2007 |  | 274 |
|  | \$ | 2,453 |

For comparative purposes, the table below is provided to present the prior years' net income applicable to common shares and earnings per common share on a consistent basis with the presentation in effect since November 1, 2001.

For the years ended October 31

| 2002 | 2001 | 2000 |
| :--- | :--- | :--- | :--- |

## Edgar Filing: TORONTO DOMINION BANK - Form 6-K

For the years ended October 31
(millions of dollars)

| Net income (loss) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reported net income (loss) applicable to common shares | \$ | (160) | \$ | 1,300 | \$ | 969 |
| Add back: goodwill amortization, net of income taxes |  |  |  | 189 |  | 133 |
| Net income (loss) applicable to common shares excluding goodwill amortization | \$ | (160) | \$ | 1,489 | \$ | 1,102 |
| Basic earnings (loss) per common share |  |  |  |  |  |  |
| Reported basic earnings (loss) per common share | \$ | (.25) | \$ | 2.07 | \$ | 1.56 |
| Add back: goodwill amortization, net of income taxes |  |  |  | . 30 |  | . 21 |
| Basic earnings (loss) per common share excluding goodwill amortization | \$ | (.25) | \$ | 2.37 | \$ | 1.77 |
| Diluted earnings (loss) per common share |  |  |  |  |  |  |
| Reported diluted earnings (loss) per common share | \$ | (.25) | \$ | 2.05 | \$ | 1.53 |
| Add back: goodwill amortization, net of income taxes |  |  |  | . 30 |  | . 21 |
| Diluted earnings (loss) per common share excluding goodwill amortization | \$ | (.25) | \$ | 2.35 | \$ | 1.74 |

NOTE 6 Land, buildings and equipment


17

Accumulated depreciation at the end of 2001 was $\$ 1,164$ million.

## NOTE 7 Deposits

|  | Demand |  | Notice |  | Term |  | 2002 |  | 2001 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Total | Total |  |
|  | (millions of dollars) |  |  |  |  |  |  |  |  |  |
| Personal | \$ | 15,902 |  |  | \$ | 34,874 | \$ | 50,166 | \$ | 100,942 | \$ | 95,982 |
| Banks |  | 565 |  | 43 |  |  |  | 16,192 |  | 16,800 |  | 23,173 |
| Business and government |  | 11,872 |  | 13,610 |  | 45,966 |  | 71,448 |  | 74,759 |


|  |  |  |  |  |  |  | 2002 |  | 2001 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | \$ | 28,339 | \$ | 48,527 | \$ | 112,324 | \$ | 189,190 | \$ | 193,914 |
| Non-interest-bearing deposits included above |  |  |  |  |  |  |  |  |  |  |
| In domestic offices |  |  |  |  |  |  | \$ | 4,469 | \$ | 3,875 |
| In foreign offices |  |  |  |  |  |  |  | 58 |  | 10 |
| Interest-bearing deposits included above |  |  |  |  |  |  |  |  |  |  |
| In domestic offices |  |  |  |  |  |  |  | 126,916 |  | 122,806 |
| In foreign offices |  |  |  |  |  |  |  | 56,532 |  | 65,668 |
| U.S. federal funds purchased |  |  |  |  |  |  |  | 1,215 |  | 1,555 |
| Total |  |  |  |  |  |  | \$ | 189,190 | \$ | 193,914 |

## NOTE 8 Subordinated notes and debentures

The notes and debentures are direct unsecured obligations of the Bank or its subsidiaries and are subordinated in right of payment to the claims of depositors and certain other creditors of the Bank or its subsidiaries. Where appropriate, the Bank has entered into interest rate options, interest rate swaps and currency swaps to modify the related interest rate and foreign currency risks.

| Interest rate (\%) | Maturity date | Redeemable at par by issuer beginning ${ }^{6}$ | Foreign currency amount | Outstanding October 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 2002 |  | 01 |
|  |  |  |  | (millions of dollars) |  |  |  |
| Various ${ }^{1}$ | Jan. 2002 to Oct. 2002 |  |  | \$ |  | \$ | 29 |
| Various ${ }^{2}$ | Dec. 2002 to Sept. 2005 |  |  |  | 20 |  | 13 |
| Floating rate ${ }^{3}$ | Oct. 2002 |  | US\$150 million |  |  |  | 238 |
| Floating rate ${ }^{4}$ | Aug. 2003 |  | US\$75 million |  | 116 |  | 119 |
| Floating rate ${ }^{5}$ | Oct. 2003 |  |  |  | 100 |  | 100 |
| 8.00 | Dec. 2003 |  |  |  | 150 |  | 150 |
| 6.50 | Jan. 2007 | Jan. 2002 | US\$300 million |  |  |  | 477 |
| 6.75 | Mar. 2007 | Mar. 2002 | US\$200 million |  |  |  | 318 |
| 5.65 | Sept. 2007 | Sept. 2002 |  |  |  |  | 25 |
| 6.50 | Aug. 2008 |  | US\$150 million |  | 234 |  | 238 |
| 6.15 | Oct. 2008 |  | US\$150 million |  | 234 |  | 238 |
| 6.13 | Nov. 2008 |  | US\$100 million |  | 155 |  | 159 |
| 6.45 | Jan. 2009 |  | US\$150 million |  | 234 |  | 238 |
| 6.60 | Apr. 2010 | Apr. 2005 |  |  | 750 |  | 750 |
| 8.40 | Dec. 2010 | Dec. 2005 |  |  | 150 |  | 150 |
| 6.00 | July 2011 | July 2006 |  |  | 800 |  | 800 |
| 6.55 | July 2012 | July 2007 |  |  | 500 |  | 500 |
| 5.20 | Sept. 2012 | Sept. 2007 |  |  | 550 |  |  |
| 10.05 | Aug. 2014 |  |  |  | 150 |  | 150 |
| 9.15 | May 2025 |  |  |  | 200 |  | 200 |
|  |  |  |  | \$ | 4,343 | \$ | 4,892 |

[^1] Interest is payable at various rates, from $.13 \%$ to $3.10 \%$.

## Edgar Filing: TORONTO DOMINION BANK - Form 6-K

Interest is payable at various rates, from $.13 \%$ to $2.95 \%$.

## Repayment schedule

The aggregate maturities of the Bank's subordinated notes and debentures are as follows:

|  |  | 002 |  | 01 |
| :---: | :---: | :---: | :---: | :---: |
|  |  | millions |  |  |
| Within 1 year | \$ | 229 | \$ | 267 |
| Over 1 to 2 years |  | 157 |  | 232 |
| Over 2 to 3 years |  |  |  | 150 |
| Over 5 years |  | 3,957 |  | 4,243 |
|  | \$ | 4,343 | \$ | 4,892 |

## NOTE 9 Non-controlling interest in subsidiaries

|  | 2002 |  | 2001 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (millions of dollars) |  |  |  |
| Trust units issued by TD Capital Trust |  |  |  |  |
| 900,000 Capital Trust Securities Series 2009 | \$ | 900 | \$ | 900 |
| Trust units issued by TD Capital Trust II |  |  |  |  |
| 350,000 Capital Trust Securities Series 2012 |  | 350 |  |  |
| Common shares and retained earnings of TD Waterhouse Group, Inc. |  |  |  | 372 |
|  |  | 1,250 | \$ | 1,272 |

## TD Capital Trust Securities Series 2009

The TD Capital Trust Securities (TD CaTS) are issued by TD Capital Trust, whose voting securities are owned $100 \%$ by the Bank. Holders of TD CaTS are eligible to receive semi-annual non-cumulative fixed cash distributions of $\$ 38$ per TD CaTS. Should the trust fail to pay the semi-annual distributions in full, the Bank's ability to declare dividends on Bank common and preferred shares will be restricted.

Between June 30, 2005 and December 31, 2009, the trust has the option of redeeming the outstanding TD CaTS for the greater of:
(a) $\$ 1,000$ together with unpaid distributions to the date of redemption and (b) a price calculated to provide an annual yield equal to the yield of

## Edgar Filing: TORONTO DOMINION BANK - Form 6-K

a Government of Canada bond maturing on December 31, 2009 at that time plus $.375 \%$ together with unpaid distributions to the date of redemption. In the event of an unfavourable change in tax or capital treatment as it applies to the trust prior to June 30, 2005, the trust may redeem the outstanding TD CaTS for a redemption price as calculated above. On or after December 31, 2009, the redemption price would be $\$ 1,000$ together with unpaid distributions to the date of redemption. Such redemption rights are subject to the approval of the Superintendent of Financial Institutions Canada.

On or after June 30, 2010, each TD CaTS may, at the option of the holder, be converted semi-annually into one Non-cumulative Class A Redeemable First Preferred Share of the Bank.

By giving at least 60 days of notice prior to the date of conversion to all holders who have given a conversion notice, the Bank may redeem or find substitute purchasers at the purchase price of $\$ 1,000$ per TD CaTS together with unpaid distributions to the date of conversion.

Each TD CaTS may be automatically exchanged into one preferred share of the Bank without consent of the holder in the following circumstances: (a) proceedings are commenced for the winding-up of the Bank; (b) the Superintendent of Financial Institutions Canada takes control of the Bank; (c) the Bank has Tier 1 capitalization of less than $5 \%$ or a Total Capital ratio of less than $8 \%$; or (d) the Bank has
failed to comply with a direction of the Superintendent of Financial Institutions Canada to increase its capital or provide additional liquidity.
The distribution rate on the trust securities is $7.60 \%$ per annum.

## TD Capital Trust Securities Series 2012

The TD Capital Trust Securities (TD CaTS II) are issued by TD Capital Trust II, whose voting securities are owned $100 \%$ by the Bank. Holders of TD CaTS II are eligible to receive semi-annual non-cumulative fixed cash distributions of $\$ 33.96$ per TD CaTS II. Should the trust fail to pay the semi-annual distributions in full, the Bank's ability to declare dividends on Bank common and preferred shares will be restricted. The proceeds from the issuance were invested in Bank deposits.

Between December 31, 2007 and December 31, 2012, the trust has the option of redeeming the outstanding TD CaTS II for the greater of: (a) $\$ 1,000$ together with unpaid distributions to the date of redemption and (b) a price calculated to provide an annual yield equal to the yield of a Government of Canada bond maturing on December 31, 2012 at that time plus $.38 \%$ together with unpaid distributions to the date of redemption. In the event of an unfavourable change in tax or capital treatment as it applies to the trust prior to December 31, 2012, the trust may redeem the outstanding TD CaTS II for a redemption price as calculated above. On or after December 31, 2012, the redemption price would be $\$ 1,000$ together with unpaid distributions to the date of redemption. Such redemption rights are subject to the approval of the Superintendent of Financial Institutions Canada.

At any time, each TD CaTS II may, at the option of the holder, be converted into 40 Non-cumulative Class A Redeemable First Preferred Shares, Series A2 of the Bank.

Prior to the conversion, provided the holder has not withheld consent, the Bank may find substitute purchasers at a purchase price not less than $90 \%$ of the closing price of the TD CaTS II.

Each TD CaTS II may be automatically exchanged into 40 Non-cumulative Class A Redeemable First Preferred Shares, Series A3 of the Bank without consent of the holder in the following events: (a) proceedings are commenced for the winding-up of the Bank; (b) the Superintendent of Financial Institutions Canada takes control of the Bank; (c) either the Superintendent of Financial Institutions Canada or the Board of Directors gives notice that the Bank has Tier 1 capitalization of less than $5 \%$ or a Total Capital ratio of less than 8\%; or (d) the Bank has failed to comply with a direction of the Superintendent of Financial Institutions Canada to increase its capital or provide additional liquidity.

The distribution rate on the trust securities is $6.792 \%$ per annum. No Non-cumulative Class A Redeemable First Preferred Shares, Series A2 or Series A3 have been issued as at October 31, 2002. If issued, these shares would have dividend rates of $4.40 \%$ and $5.15 \%$ respectively.

## Edgar Filing: TORONTO DOMINION BANK - Form 6-K

## NOTE 10 Capital stock

The share capital of the Bank consists of:

## Authorized

An unlimited number of Class A First Preferred Shares, without par value, issuable in series.

An unlimited number of common shares, without par value.


## Preferred shares

None of the outstanding preferred shares are redeemable at the option of the holder.

Redemptions and repurchases of all preferred shares are subject to the prior approval of the Superintendent of Financial Institutions Canada.

## Class A First Preferred Shares, Series G

Until April 30, 2003, the Bank has the option of redeeming the outstanding Series G shares for US $\$ 25.50$ per share. After April 30, 2003, the redemption price is reduced to US $\$ 25.00$ per share together with declared and unpaid dividends to the date of redemption.

At any time, the Bank may convert the outstanding Series $G$ shares in whole or in part into common shares, determined by dividing the then applicable redemption price per Series G share together with declared and unpaid dividends to the date of conversion by the greater of US $\$ 1.00$

## Edgar Filing: TORONTO DOMINION BANK - Form 6-K

and $95 \%$ of the U.S. dollar equivalent of the average trading price of such common shares at that time.
On or after January 31, 2004, each Series G share may, at the option of the holder, be converted quarterly into common shares as described above.

By giving at least 40 days of notice prior to the date of conversion to all holders who have given a conversion notice, the Bank may redeem or find substitute purchasers at the purchase price of US $\$ 25.00$ cash per share together with declared and unpaid dividends to the date of conversion.

## Class A First Preferred Shares, Series H

Until April 30, 2003, the Bank has the option of redeeming the outstanding Series H shares for $\$ 26.00$ per share. Thereafter and on or prior to April 30, 2004, the redemption price is $\$ 25.50$ per share. After April 30, 2004, the redemption price is reduced to $\$ 25.00$ per share together with declared and unpaid dividends to the date of redemption.

At any time, the Bank may convert the outstanding Series H shares in whole or in part into common shares, determined by dividing the then applicable redemption price per Series H share together with declared and unpaid dividends to the date of conversion by the greater of $\$ 1.00$ and $95 \%$ of the average trading price of such common shares at that time.

On or after January 31, 2005, each Series H share may, at the option of the holder, be converted quarterly into common shares as described above.

By giving at least 40 days of notice prior to the date of conversion to all holders who have given a conversion notice, the Bank may redeem or find substitute purchasers at the purchase price of $\$ 25.00$ cash per share together with declared and unpaid dividends to the date of conversion.

## Class A First Preferred Shares, Series I

On November 1, 1999, the Bank issued 16,400,000 units for cash consideration of $\$ 102.5$ million. Each unit consisted of one Non-cumulative Class A Redeemable First Preferred Share, Series I and one Non-cumulative Class A Redeemable First Preferred Share, Series J Purchase Warrant.

On or prior to October 31, 2000, the unitholders had the option of exercising one Series J Purchase Warrant together with a cash payment of $\$ 18.75$ per share to convert one Series I share into one Series J share. A total of $16,383,935$ Series I shares were converted into Series J shares.

On or after November 1, 2004, the Bank has the option of redeeming the outstanding Series I shares for $\$ 6.25$ per share together with declared and unpaid dividends to the date of redemption.

## Class A First Preferred Shares, Series J

Between April 30, 2005 and October 30, 2005, the Bank has the option of redeeming the outstanding Series J shares for $\$ 26.00$ per share. The redemption price, together with declared and unpaid dividends to the date of redemption, is reduced to $\$ 25.80$ after October 30, 2005, $\$ 25.60$ after October 30, 2006, $\$ 25.40$ after October 30, 2007, $\$ 25.20$ after October 30, 2008, and $\$ 25.00$ after October 30, 2009.

On or after April 30, 2005, the Bank may convert the outstanding Series J shares in whole or in part into common shares, determined by dividing the then applicable redemption price per Series $\mathbf{J}$ share together with declared and unpaid dividends to the date of conversion by the greater of $\$ 2.00$ and $95 \%$ of the average trading price of such common shares at that time. On or after January 29, 2010, each Series J share may, at the option of the holder, be converted quarterly into common shares as described above.

## Edgar Filing: TORONTO DOMINION BANK - Form 6-K

By giving at least 40 days of notice prior to the date of conversion to all holders who have given a conversion notice, the Bank may redeem or find substitute purchasers at the purchase price of $\$ 25.00$ cash per share together with declared and unpaid dividends to the date of conversion.

## Class A First Preferred Shares, Series K

On December 12, 2000, the Bank exchanged CT First Preference Shares, Series 4, for Series K Bank preferred shares with substantially the same terms. On or after February 1, 2003, the Bank has the option of redeeming the outstanding Series K shares for $\$ 25.00$ per share together with declared and unpaid dividends to the date of redemption.

On or after August 1, 2003 on the first day of February, May, August and November of each year, the holder has the option to convert the outstanding Series K shares into common shares, determined by dividing $\$ 25.00$, together with declared and unpaid dividends, to the date of conversion, by the greater of $\$ 2.00$ and $95 \%$ of the weighted average trading price of such common shares for a specified period immediately prior to the date of conversion. The Bank has the right to redeem or find substitute purchasers for the tendered shares.

The Bank may at any time purchase for cancellation all or part of the shares outstanding by invitation for tenders to all holders of these shares at the lowest price at which such shares are attainable.

## Class A First Preferred Shares, Series L

On December 12, 2000, the Bank exchanged CT First Preference Shares, Series 5, for Series L Bank preferred shares with substantially the same terms. On or after February 1, 2003, the Bank has the option of redeeming the outstanding Series L shares for US $\$ 25.00$ per share together with declared and unpaid dividends to the date of redemption.

On or after August 1, 2003 on the first day of February, May, August and November of each year, the holder has the option to convert the outstanding Series L shares into common shares, determined by dividing US $\$ 25.00$, together with declared and unpaid dividends, to the date of conversion, by the greater of US $\$ 2.00$ and $95 \%$ of the weighted average trading price of such common shares for a specified period immediately prior to the date of conversion. The Bank has the right to redeem or find substitute purchasers for the tendered shares.

The Bank may at any time purchase for cancellation all or part of the shares outstanding by invitation for tenders to all holders of these shares at the lowest price at which such shares are attainable.

## TD Mortgage Investment Corporation Preferred Shares, Series A

Semi-annually, on or after October 31, 2007, TD Mortgage Investment Corporation (TDMIC) has the option of redeeming the outstanding Series A shares for $\$ 1,000.00$ per share.

Semi-annually, on or after October 31, 2007, the Bank may exchange the outstanding Series A shares in whole into common shares of the Bank, determined by dividing $\$ 1,000.00$ plus the declared and unpaid dividends to the date of exchange by $95 \%$ of the average trading price of such common shares at that time.

Semi-annually, on or after October 31, 2007, each Series A share may, at the option of the holder, be exchanged into common shares of the Bank, determined by dividing $\$ 1,000.00$ plus the declared and unpaid dividends to the date of exchange by the greater of $\$ 1.00$ and $95 \%$ of the average trading price of such common shares at that time.

By giving at least two business days of notice prior to the date of exchange to all holders who have given an exchange notice, TDMIC may redeem or the Bank may find substitute purchasers at the purchase price of $\$ 1,000.00$ plus the declared and unpaid dividends to the date of conversion.

## Edgar Filing: TORONTO DOMINION BANK - Form 6-K

Each Series A share may be automatically exchanged into one preferred share of the Bank without consent of the holder in the following specific circumstances: (a) TDMIC fails to pay dividends on the

Series A shares; (b) the Bank fails to pay dividends on all of its non-cumulative preferred shares; (c) proceedings are commenced for the winding-up of the Bank; (d) the Superintendent of Financial Institutions Canada takes control of the Bank; (e) the Bank has Tier 1 capitalization of less than $5 \%$ or a Total Captial ratio of less than $8 \%$; or (f) the Bank or TDMIC has failed to comply with a direction of the Superintendent of Financial Institutions Canada to increase its capital or provide additional liquidity.

## Dividend rates on preferred shares

|  |  | Rate |
| :--- | ---: | ---: |
|  |  |  |
| (per share) |  |  |
|  |  |  |
| Series G | Quarterly | US $\$ .33750$ |
| Series H | Quarterly | $\$ .44375$ |
| Series I | Quarterly | $\$ .01000$ |
| Series J | Quarterly | $\$ .31875$ |
| Series K | Quarterly | $\$ .45940$ |
| Series L | Quarterly | US $\$ .40000$ |
| TDMIC, Series A | Semi-annually | $\$ 32.30$ |
|  |  |  |
|  |  |  |

## Common shares

|  | 2002 | $\mathbf{2 0 0 1}$ |  |
| :--- | ---: | ---: | ---: |
|  |  | $\mathbf{6 2 8 , 4 5 1 , 1 5 9}$ | $622,615,868$ |
| Number outstanding at beginning of year | $\mathbf{( 1 8 , 7 8 9 )}$ | $4,531,348$ |  |
| Issued (cancelled) on acquisition of subsidiaries | $\mathbf{1 0 , 9 5 8 , 9 0 0}$ |  |  |
| Issued for cash (Note 19) | $\mathbf{8 3 6 , 7 5 4}$ | $1,303,943$ |  |
| Issued on exercise of options | $\mathbf{5 , 1 7 1 , 1 1 0}$ |  |  |
| Issued as a result of dividend reinvestment plan | $\mathbf{6 4 5 , 3 9 9 , 1 3 4}$ | $628,451,159$ |  |
| Number outstanding at end of year |  |  |  |

25

## Employee savings plan

Under the Bank's Employee Savings Plan (ESP), employees may contribute up to $6 \%$ of their annual base earnings to a maximum of $\$ 4,500$ per calendar year toward the purchase of Bank common shares. The Bank matches $50 \%$ of the employee contribution amount. The Bank's contributions vest once the employee has completed two years of continuous service with the Bank. For the year ended October 31, 2002, the Bank's contributions totalled $\$ 18$ million (2001 $\$ 13$ million; $2000 \$ 13$ million). As at October 31, 2002, an aggregate of 4,476,634 common shares were held under the ESP (2001 5,001,746).

## Stock option plan

## Edgar Filing: TORONTO DOMINION BANK - Form 6-K

Under the Bank's stock option plan, options on common shares are periodically granted to eligible employees and non-employee directors of the Bank for terms of 10 years, vesting over a four-year period. These options provide holders with the right to purchase common shares of the Bank at a fixed price equal to the closing market price of the shares on the day prior to the date the options were issued. Under this plan, $22,075,610$ common shares have been reserved for future issuance (2001 26,521,860). The outstanding options expire on various dates to March 2012. The Bank's predecessor plan, the 1993 stock option plan, expired in 2000 and there will be no further issuance of stock options from this plan. The outstanding options under the 1993 stock option plan expire on various dates to July 2010. A summary of the Bank's stock option activity and related information for the years ended October 31 is as follows:

|  | 2002 | Weighted average exercise price |  | 2001 | Weighted average exercise price |  | 2000 | Weighted average exercise price |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number outstanding, beginning of year | 22,218,787 | \$ | 26.65 | 23,403,443 | \$ | 22.54 | 23,336,948 | \$ | 18.39 |
| Granted | 4,708,800 |  | 41.11 | 3,639,640 |  | 41.66 | 4,527,000 |  | 36.20 |
| Exercised cash | $(1,673,495)$ |  | 17.51 | $(2,593,303)$ |  | 15.30 | $(2,840,740)$ |  | 13.65 |
| shares | $(836,754)$ |  | 15.84 | $(1,303,943)$ |  | 13.38 | $(1,160,665)$ |  | 11.52 |
| Forfeited/cancelled | $(557,925)$ |  | 36.06 | $(927,050)$ |  | 32.27 | $(459,100)$ |  | 29.29 |
| Number outstanding, end of year | 23,859,413 | \$ | 30.35 | 22,218,787 | \$ | 26.65 | 23,403,443 | \$ | 22.54 |
| Exercisable, end of year | 13,239,598 | \$ | 23.94 | 13,081,260 | \$ | 20.49 | 12,910,639 | \$ | 16.41 |

The following table summarizes information relating to stock options outstanding and exercisable at October 31, 2002.

| Range of exercise prices | Options outstanding |  |  |  | Options exercisable |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Weighted average remaining contractual life (years) | Weighted average exercise price |  |  |  |  |
|  | Number outstanding |  |  |  | Number exercisable |  | hted age e price |
| \$8.19 \$11.81 | 2,965,209 | 3.4 | \$ | 11.05 | 2,965,209 | \$ | 11.05 |
| \$17.45 \$25.43 | 6,175,903 | 5.6 | \$ | 21.83 | 5,329,166 | \$ | 21.26 |
| \$27.15 \$40.55 | 6,881,326 | 6.6 | \$ | 33.77 | 4,134,554 | \$ | 33.15 |
| \$40.80 \$42.90 | 7,836,975 | 8.6 | \$ | 41.35 | 810,669 | \$ | 41.70 |

## Other stock-based compensation plans

Phantom share unit plans are offered to certain employees of the Bank. Under these plans participants are granted phantom share units equivalent to the Bank's common stock that generally vest over three to four years. A liability is established by the Bank related to the phantom share units awarded and an incentive compensation expense is recognized in the consolidated statement of operations over
the vesting period. At the maturity date, the participant receives cash representing the value of the phantom share units. The approximate number of Bank phantom share units under this plan at October 31, 2002 is $1,905,700(2001350,100 ; 2000203,700)$ subject to final determination in December 2002 based on then current share prices. For the year ended October 31, 2002, the Bank recognized compensation expense for these plans of $\$ 37$ million (2001 $\$ 2$ million; $2000 \quad \$ 3$ million).

A Senior Executive Deferred Share Unit Plan is offered to eligible executives of the Bank. Under this plan, a portion of the participant's annual incentive award may be deferred as share units equivalent to the Bank's common stock. The deferred share units are redeemable when the participant ceases to be an employee of the Bank and must be redeemed for cash within one year thereafter. Dividend equivalents accrue to the
participants.
Compensation expense for this plan is recorded in the year the incentive awards are earned by the plan participants. As at October 31, 2002, a total of 1,309,764 deferred share units were outstanding (2001 1,197,524; $2000 \quad 938,316$ ).

## Dividend reinvestment plan

During the year, the Bank introduced a dividend reinvestment plan for its common shareholders. Participation in the plan is optional and under the terms of the plan, cash dividends on common shares are used to purchase additional common shares. The common shares may be purchased either from the Bank's treasury at an average market price based on the last five trading days before the date of the dividend payment with a discount range of $0 \%$ to $5 \%$ at the Bank's discretion or from the open market at market price. Since the plan's inception on February 20, 2002, a total of $5,171,110$ common shares have been issued from the Bank's treasury at a discount of $2.5 \%$ of the average market price under the dividend reinvestment plan.

## Dividend restrictions

The Bank is prohibited by the Bank Act from declaring any dividends on its preferred or common shares if there are reasonable grounds for believing that the Bank is, or the payment would cause the Bank to be, in contravention of the capital adequacy and liquidity regulations of the Bank Act or directions of the Superintendent of Financial Institutions Canada. The Bank Act also imposes restrictions on the Bank's ability to pay dividends on common and preferred shares relating to the maintenance of satisfactory regulatory capital through earnings over specified periods. The Bank does not anticipate these conditions will restrict it from paying dividends in the normal course of business.

The Bank is also restricted in the event that either TD Capital Trust or TD Capital Trust II fails to pay semi-annual distributions in full to holders of TD Capital Trust Securities. In addition, the ability to pay dividends on its common shares without the approval of the holders of the outstanding preferred shares is restricted unless all dividends on the preferred shares have been declared and paid or set apart for payment. Currently, these limitations do not restrict the payment of dividends on preferred or common shares.

## NOTE 11 Employee future benefits

## Pension benefit plan

The Bank's principal pension plan, The Pension Fund Society of The Toronto-Dominion Bank, is a defined benefit plan funded by contributions from the Bank and from members. In accordance with legislation, the Bank contributes amounts determined on an actuarial basis to the plan and has the ultimate responsibility for ensuring that the liabilities of the plan are adequately funded over time.

Pension benefits are based upon the length of service and the final five years' average salary of the employees.

The following table presents the financial position of the Bank's principal pension plan. The pension plan assets and obligations are measured as at July 31 .

|  | 2002 |  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (millions of dollars) |  |  |  |  |  |
| Change in projected benefit obligation |  |  |  |  |  |  |
| Projected benefit obligation at beginning of period | \$ | 1,257 | \$ | 1,144 | \$ | 1,141 |
| Service cost benefits earned |  | 26 |  | 19 |  | 22 |
| Interest cost on projected benefit obligation |  | 86 |  | 82 |  | 77 |
| Members' contributions |  | 19 |  | 17 |  | 18 |
| Benefits paid |  | (88) |  | (82) |  | (80) |
| Actuarial (gains) losses |  | 9 |  | 2 |  | 22 |


|  | 2002 |  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Change in actuarial assumptions |  | (42) |  | 76 |  | (60) |
| Plan amendments |  | 5 |  | 4 |  | 4 |
| Other |  | (1) |  | (5) |  |  |
| Projected benefit obligation at end of period |  | 1,271 |  | 1,257 |  | 1,144 |
| Change in plan assets |  |  |  |  |  |  |
| Plan assets at fair value at beginning of period |  | 1,191 |  | 1,263 |  | 1,131 |
| Actual income on plan assets |  | 55 |  | 49 |  | 57 |
| Gain (loss) on disposal of investments |  | (23) |  | 67 |  | 142 |
| Members' contributions |  | 19 |  | 17 |  | 18 |
| Employer's contributions |  | 76 |  |  |  |  |
| Increase (decrease) in unrealized gains on investments |  | (57) |  | (114) |  | 3 |
| Benefits paid |  | (88) |  | (82) |  | (80) |
| General and administrative expenses |  | (8) |  | (7) |  | (8) |
| Other |  | (1) |  | (2) |  |  |
| Plan assets at fair value at end of period |  | 1,164 |  | 1,191 |  | 1,263 |
| Excess (deficit) of plan assets over projected benefit obligation |  | (107) |  | (66) |  | 119 |
| Unrecognized net (gain) loss from past experience, different from |  |  |  |  |  |  |
| that assumed, and effects of changes in assumptions |  | 253 |  | 178 |  | (42) |
| Unrecognized prior service costs |  | 8 |  | 4 |  | 23 |
| Unrecognized transition amount |  |  |  |  |  | (17) |
| Employer's contributions in fourth quarter |  | 152 |  | 40 |  |  |
| Prepaid pension expense | \$ | 306 | \$ | 156 | \$ | 83 |
| Annual expense |  |  |  |  |  |  |
| Net pension expense includes the following components: |  |  |  |  |  |  |
| Service cost benefits earned | \$ | 26 | \$ | 19 | \$ | 22 |
| Interest cost on projected benefit obligation |  | 86 |  | 82 |  | 77 |
| Expected return on plan assets |  | (81) |  | (98) |  | (85) |
| Amortization of net actuarial (gains) losses |  | 6 |  |  |  | 14 |
| Amortization of prior service costs |  | 1 |  |  |  | 4 |
| Amortization of transition amount |  |  |  |  |  | (16) |
| Pension expense | \$ | 38 | \$ | 3 | \$ | 16 |
| Actuarial assumptions at end of period |  |  |  |  |  |  |
| Weighted average discount rate for projected benefit obligation |  | 7.00\% |  | 6.75\% |  | 7.25\% |
| Weighted average rate of compensation increase |  | 3.50 |  | 3.50 |  | 3.50 |
| Weighted average expected long-term rate of return on plan assets ${ }^{1}$ |  | 6.75 |  | 6.75 |  | 8.00 |

1
Net of fees and expenses.

For 2002, the Bank's principal pension plan's net assets included investments in the Bank and its affiliates which had a market value of $\$ 118$ million (2001 $\$ 134$ million; $2000 \quad \$ 158$ million).

The effect of a one percentage point increase or decrease in the weighted average expected long-term rate of return on plan assets on the Bank's principal pension plan's 2002 pension expense would be a $\$ 12$ million decrease or increase, respectively.

## Edgar Filing: TORONTO DOMINION BANK - Form 6-K

## Other pension plans

In connection with the acquisition of CT , the Bank sponsors a second pension plan consisting of a defined benefit portion and a defined contribution portion. Funding for both portions is provided by contributions from the Bank and members of the plan. The defined benefit portion of the plan was closed to new members after May 31, 1987. CT employees joining the plan on or after June 1, 1987 were only eligible to join the defined contribution portion. Effective August 2002, the defined contribution portion of the plan was closed to new contributions from active employees and employees eligible for that plan became eligible to join the Bank's principal defined benefit plan.

For 2002, the defined benefit portion of CT's plan reported a projected benefit obligation of $\$ 289$ million (2001 $\$ 272$ million) and plan assets with a fair value of $\$ 271$ million (2001 $\$ 271$ million). The 2002 pension expense for the defined contribution portion was $\$ 10$ million (2001 $\$ 14$ million; $2000 \quad \$ 15$ million).

With respect to the Bank's largest other benefit plan, a partially funded benefit plan for eligible employees, the projected benefit obligation was $\$ 182$ million (2001 $\$ 137$ million), the plan assets had a fair value of $\$ 20$ million (2001 $\$ 23$ million) and the accrued benefit liability was $\$ 119$ million (2001 $\$ 107$ million). The 2002 pension expense was $\$ 13$ million (2001 $\$ 10$ million). Other plans operated by the Bank and certain of its subsidiaries are not considered material for disclosure purposes.

## Non-pension post-retirement benefit plans

In addition to the Bank's pension plans, the Bank also provides certain health care, life insurance and dental benefits to retired employees. The following table presents the financial position of the Bank's non-pension post-retirement benefit plans.


## Edgar Filing: TORONTO DOMINION BANK - Form 6-K

|  | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ |  |
| :--- | :--- | :--- | :--- |
|  |  | $\mathbf{7 . 0 0 \%}$ | $6.75 \%$ |
| Weighted average discount rate for projected benefit obligation | $\mathbf{3 . 5 0}$ | 3.50 |  |
|  |  |  |  |

The assumed health care cost increased rate for the next year used to measure the expected cost of benefits covered for the non-pension post-retirement benefit plans is $5.5 \%$. The rate is assumed to decrease gradually to $4.5 \%$ over two years and remain at that level thereafter. For 2002, the effect of one percentage point increase or decrease in the assumed health care cost increased rate on service and interest costs is a $\$ 5$ million increase and a $\$ 4$ million decrease, respectively, and on the accumulated post-retirement benefit obligation, a $\$ 35$ million increase and a $\$ 29$ million decrease, respectively.

## NOTE 12 Provision for (benefit of) income taxes

|  | 2002 |  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (millions of dollars) |  |  |  |  |  |
| Provision for income taxes consolidated statement of operation's |  |  |  |  |  |  |
| Current income taxes | \$ | 610 | \$ | 973 | \$ | 1,087 |
| Future income taxes |  | $(1,016)$ |  | $(1,137)$ |  | (791) |
|  |  | (406) |  | (164) |  | 296 |
| Provision for income taxes consolidated statement of changes in shareholders' equity |  |  |  |  |  |  |
| Current income taxes |  | 46 |  | (217) |  | (48) |
| Future income taxes |  | (1) |  | (74) |  | (6) |
|  |  | 45 |  | (291) |  | (54) |
| Total provision for (benefit of) income taxes | \$ | (361) | \$ | (455) | \$ | 242 |
| Current income taxes |  |  |  |  |  |  |
| Federal | \$ | 432 | \$ | 395 | \$ | 497 |
| Provincial |  | 172 |  | 159 |  | 124 |
| Foreign |  | 52 |  | 202 |  | 418 |
|  |  | 656 |  | 756 |  | 1,039 |
| Future income taxes ${ }^{2}$ |  |  |  |  |  |  |
| Federal |  | (591) |  | (785) |  | (568) |
| Provincial |  | (184) |  | (343) |  | (199) |
| Foreign |  | (242) |  | (83) |  | (30) |
|  |  | $(1,017)$ |  | $(1,211)$ |  | (797) |
|  | \$ | (361) | \$ | (455) | \$ | 242 |

Includes the tax effect of goodwill amortization of $\$ 9$ million in each of fiscal 2001 and 2000.

Includes a net future income tax benefit of $\$ 22$ million (2001 $\$ 215$ million; $2000 \quad \$ 54$ million) related to federal and provincial tax rate reductions.

The provision for income taxes shown in the consolidated statement of operations differs from that obtained by applying statutory tax rates to the income (loss) before provision for (benefit of) income taxes for the following reasons:

|  | 2002 | 2001 | 2000 |
| :---: | :---: | :---: | :---: |
| Canadian statutory income tax rate | 38.4\% | 41.1\% | 42.4\% |
| Increase (decrease) resulting from: |  |  |  |
| Goodwill amortization |  | 4.4 | 2.6 |
| Dividends | 39.2 | (12.3) | (8.2) |
| Rate differentials on international operations | 18.8 | (19.0) | (9.8) |
| Future federal and provincial tax rate reductions | 4.8 | (17.0) | (7.2) |
| Federal large corporations tax | (3.5) | 1.4 | 1.0 |
| Financial institutions temporary surcharge |  |  | . 5 |
| Gains on sale of investment real estate | . 1 | (9.1) |  |
| Non-controlling interest in net income of subsidiaries | (9.9) | 3.4 | 2.1 |
| Other net | 2.7 | (5.9) | (2.2) |
| Effective income tax rate | 90.6\% | (13.0)\% | 21.2\% |

The net future tax asset (liability) which is reported in other assets (liabilities) is comprised of:

|  | 2002 |  | 2001 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (millions of dollars) |  |  |  |
| Future income tax assets |  |  |  |  |
| Allowance for credit losses | \$ | 1,047 | \$ | 323 |
| Premises and equipment |  | 205 |  | 122 |
| Deferred income |  | 67 |  | 70 |
| Securities |  | 111 |  | 138 |
| Employee benefits |  |  |  | 30 |
| Other |  | 102 |  | 142 |
| Total future income tax assets |  | 1,532 |  | 825 |
| Valuation allowance |  |  |  |  |
| Future income tax assets |  | 1,532 |  | 825 |
| Future income tax liabilities |  |  |  |  |
| Intangible assets |  | $(1,122)$ |  | $(1,486)$ |
| Employee benefits |  | (34) |  |  |
| Other |  | (64) |  | (44) |
| Future income tax liabilities |  | $(1,220)$ |  | $(1,530)$ |
| Net future income tax asset (liability) | \$ | 312 | \$ | (705) |

Earnings of certain international subsidiaries would be taxed only upon repatriation to Canada. The Bank has not recognized a future income tax liability for these undistributed earnings since it does not currently plan to repatriate them. If all the undistributed earnings of the international operations of these subsidiaries were repatriated, estimated taxes payable would be $\$ 235$ million at October 31, 2002 (2001 \$230 million).

## NOTE 13 Fair value of financial instruments

|  | 2002 |  |  |  | 2001 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying value |  | Estimated fair value |  | Carrying value |  | Estimated fair value |  |
|  | (millions of dollars) |  |  |  |  |  |  |  |
| Consolidated balance sheet |  |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |
| Securities | \$ | 82,197 | \$ | 82,696 | \$ | 97,194 | \$ | 98,092 |
| Loans |  | 122,627 |  | 123,591 |  | 119,673 |  | 121,736 |
| Liabilities |  |  |  |  |  |  |  |  |
| Deposits |  | 189,190 |  | 189,860 |  | 193,914 |  | 195,654 |
| Subordinated notes and debentures |  | 4,343 |  | 4,662 |  | 4,892 |  | 5,245 |

The aggregate of the estimated fair value amounts presented does not represent management's estimate of the underlying value of the Bank. Moreover, fair values disclosed represent estimates of value made at a specific point in time and may not be reflective of future fair values.

Fair values are based on the following methods of valuation and assumptions:

For certain assets and liabilities which are short term in nature or contain variable rate features, fair value is considered to be equal to carrying value. These items are not listed above.

Details of the estimated fair value of derivative financial instruments are provided in Note 15.

The estimated fair value of securities is determined as the estimated market values reported in Note 2.
The estimated fair value of loans reflects changes in general interest rates which have occurred since the loans were originated and changes in the creditworthiness of individual borrowers. For fixed rate loans, estimated fair value is determined by discounting the expected future cash flows related to these loans at market interest rates for loans with similar credit risks.

The estimated fair value of term deposits is determined by discounting the contractual cash flows using interest rates currently offered for deposits with similar terms.

The estimated fair value of the subordinated notes and debentures is determined by reference to quoted market prices.

## NOTE 14 Interest rate risk

The Bank's management of interest rate risk is described in the Managing risk section of the Management's Discussion and Analysis of Operating Performance contained in the Bank's Annual Report. The Canadian Institute of Chartered Accountants' handbook Section 3860, Financial Instruments Disclosure and Presentation, requires disclosure of exposure to interest rate risk in a prescribed format, as set out in the following table.

## Interest rate risk ${ }^{1}$



| Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash resources | \$ |  | \$ | 5.6 | \$ |  | \$ | 5.6 | \$ |  | \$ |  | \$ | . 9 | \$ | 6.5 |
| Effective yield |  |  |  | 1.7\% |  |  |  |  |  |  |  |  |  |  |  |  |
| Securities purchased under resale agreements | \$ | 3.7 | \$ | 7.3 | \$ | 2.1 | \$ | 13.1 | \$ |  | \$ |  | \$ |  | \$ | 13.1 |
| Effective yield |  |  |  | 2.8\% |  | 2.6\% |  |  |  |  |  |  |  |  |  |  |
| Investment securities | \$ | . 3 | \$ | 3.5 | \$ | 7.1 | \$ | 10.9 | \$ | 11.6 | \$ | 1.5 | \$ | 4.8 | \$ | 28.8 |
| Effective yield |  |  |  | 4.2\% |  | 4.5\% |  |  |  | 5.9\% |  | 5.6\% |  |  |  |  |
| Trading securities | \$ | 53.4 | \$ |  | \$ |  | \$ | 53.4 | \$ |  | \$ |  | \$ |  | \$ | 53.4 |
| Loans | \$ | 40.5 | \$ | 24.8 | \$ | 17.0 | \$ | 82.3 | \$ | 36.7 | \$ | 3.6 | \$ |  | \$ | 122.6 |
| Effective yield |  |  |  | 4.0\% |  | 5.7\% |  |  |  | 6.2\% |  | 6.4\% |  |  |  |  |
| Other | \$ | 33.5 | \$ |  | \$ |  | \$ | 33.5 | \$ |  | \$ |  | \$ | 20.1 | \$ | 53.6 |
| Total assets | \$ | 131.4 | \$ | 41.2 | \$ | 26.2 | \$ | 198.8 | \$ | 48.3 | \$ | 5.1 | \$ | 25.8 | \$ | 278.0 |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | \$ | 46.3 | \$ | 57.0 | \$ | 37.4 | \$ | 140.7 | \$ | 29.6 | \$ | . 4 | \$ | 18.4 | \$ | 189.1 |
| Effective yield |  |  |  | 1.8\% |  | 2.5\% |  |  |  | 3.3\% |  | 6.5\% |  |  |  |  |
| Obligations related to securities sold short | \$ | 17.1 | \$ |  | \$ |  | \$ | 17.1 | \$ |  | \$ |  | \$ |  | \$ | 17.1 |
| Effective yield |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Obligations related to securities sold under repurchase agreements | \$ | . 7 | \$ | 5.9 | \$ | 1.7 | \$ | 8.3 | \$ |  | \$ |  | \$ | . 4 | \$ | 8.7 |
| Effective yield |  |  |  | 2.8\% |  | 3.3\% |  |  |  |  |  |  |  |  |  |  |
| Subordinated notes and debentures | \$ |  | \$ |  | \$ | . 2 | \$ | . 2 | \$ | 2.9 | \$ | 1.2 | \$ |  | \$ | 4.3 |
| Effective yield |  |  |  |  |  | 3.3\% |  |  |  | 6.3\% |  | 7.2\% |  |  |  |  |
| Other | \$ | 33.7 | \$ |  | \$ |  | \$ | 33.7 | \$ |  | \$ | 1.3 | \$ | 10.8 | \$ | 45.8 |
| Shareholders' equity | \$ |  | \$ |  | \$ | . 5 | \$ | . 5 | \$ | . 2 | \$ | . 8 | \$ | 11.5 | \$ | 13.0 |
| Total liabilities and shareholders' equity | \$ | 97.8 | \$ | 62.9 | \$ | 39.8 | \$ | 200.5 | \$ | 32.7 | \$ | 3.7 | \$ | 41.1 | \$ | 278.0 |
| On-balance sheet position | \$ | 33.6 | \$ | (21.7) | \$ | (13.6) | \$ | (1.7) | \$ | 15.6 | \$ | 1.4 | \$ | (15.3) | \$ |  |
| Total pay side instruments ${ }^{2}$ | \$ |  | \$ | (102.5) | \$ | (14.4) | \$ | (116.9) | \$ | (22.8) | \$ | (2.1) | \$ |  | \$ | (141.8) |
| Effective yield |  |  |  | 2.7\% |  | 4.1\% |  |  |  | 5.1\% |  | 5.6\% |  |  |  |  |
| Total receive side instruments ${ }^{2}$ | \$ |  | \$ | 86.7 | \$ | 23.9 | \$ | 110.6 | \$ | 29.0 | \$ | 2.2 | \$ |  | \$ | 141.8 |
| Effective yield |  |  |  | 2.3\% |  | 3.1\% |  |  |  | 4.2\% |  | 6.0\% |  |  |  |  |
| Off-balance sheet position | \$ |  | \$ | (15.8) | \$ | 9.5 | \$ | (6.3) | \$ | 6.2 | \$ | . 1 | \$ |  | \$ |  |



The above table details the earlier of maturity or repricing date of interest sensitive instruments. Contractual repricing may be adjusted according to management estimates for prepayments or early redemptions that are independent of changes in interest rates.
Off-balance sheet transactions include only transactions that are put into place as hedges of items not included in the trading account. Certain assets and liabilities are shown as non-rate sensitive although the profile assumed for actual management may be different.
Trading securities are presented in the floating rate category.
2
Notional principal amounts.

## Interest rate risk by currency

| 2002 | Floating rate |  | Within <br> 3 months |  | 3 months to 1 year |  | Total within <br> 1 year |  | 1 year to <br> 5 years |  | Over 5 years |  | Non-interest sensitive |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (billions of dollars) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian currency on-balance sheet position | \$ | 11.9 | \$ | (2.6) | \$ | (1.2) | \$ | 8.1 | \$ | 12.5 | \$ | . 6 | \$ | (22.6) | \$ | (1.4) |
| Foreign currency on-balance sheet position |  | 21.7 |  | (19.1) |  | (12.4) |  | (9.8) |  | 3.1 |  | . 8 |  | 7.3 |  | 1.4 |
| On-balance sheet position |  | 33.6 |  | (21.7) |  | (13.6) |  | (1.7) |  | 15.6 |  | 1.4 |  | (15.3) |  |  |
| Canadian currency off-balance sheet position |  |  |  | (18.2) |  | 5.7 |  | (12.5) |  | 7.8 |  | . 4 |  |  |  | (4.3) |
| Foreign currency off-balance sheet position |  |  |  | 2.4 |  | 3.8 |  | 6.2 |  | (1.6) |  | (.3) |  |  |  | 4.3 |
| Off-balance sheet position |  |  |  | (15.8) |  | 9.5 |  | (6.3) |  | 6.2 |  | . 1 |  |  |  |  |
| Net position | \$ | 33.6 | \$ | (37.5) | \$ | (4.1) | \$ | (8.0) | \$ | 21.8 | \$ | 1.5 | \$ | (15.3) | \$ |  |

## Interest rate risk

|  |  | Within 3 months | 3 months to 1 year | Total within 1 year | 1 year to 5 years | Over <br> 5 years | Non-interest sensitive |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2001 | Floating rate |  |  |  |  |  |  | Total |



## NOTE 15 Derivative financial instruments

The Bank enters into derivative financial instruments, as described below, for trading and for risk management purposes.

Interest rate swaps involve the exchange of fixed and floating interest payment obligations based on a predetermined notional amount. Foreign exchange swaps involve the exchange of the principal and fixed interest payments in different currencies. Cross-currency interest rate swaps involve the exchange of both the principal amount and fixed and floating interest payment obligations in two different currencies.

Forward rate agreements are contracts fixing an interest rate to be paid or received on a notional amount of specified maturity commencing at a specified future date.

## 36

Foreign exchange forward contracts are commitments to purchase or sell foreign currencies for delivery at a specified date in the future at a fixed rate.

Futures are future commitments to purchase or deliver a commodity or financial instrument on a specified future date at a specified price. Futures are traded in standardized amounts on organized exchanges and are subject to daily cash margining.

Options are agreements between two parties in which the writer of the option grants the buyer the future right, but not the obligation, to buy or to sell, at or by a specified date, a specific amount of a financial instrument at a price agreed when the option is arranged. The writer receives a premium for selling this instrument.

The Bank also transacts equity, commodity and credit derivatives in both the exchange and over-the-counter markets.

Notional principal amounts, upon which payments are based, are not indicative of the credit risk associated with derivative financial instruments.

## Over-the-counter and exchange traded derivative financial instruments



# Edgar Filing: TORONTO DOMINION BANK - Form 6-K 

## Trading <br> Trading

(billions of dollars)

| Interest rate contracts |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Futures | \$ |  | \$ | 186.9 | \$ | 186.9 | \$ |  | \$ | 186.9 | \$ | 180.1 |
| Forward rate agreements |  | 161.7 |  |  |  | 161.7 |  | 65.9 |  | 227.6 |  | 135.7 |
| Swaps |  | 611.8 |  |  |  | 611.8 |  | 221.2 |  | 833.0 |  | 699.4 |
| Options written |  | 45.4 |  |  |  | 45.4 |  | 1.0 |  | 46.4 |  | 44.2 |
| Options purchased |  | 12.9 |  | . 6 |  | 13.5 |  | 40.8 |  | 54.3 |  | 51.0 |
| Foreign exchange contracts |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward contracts |  | 480.0 |  |  |  | 480.0 |  | 33.3 |  | 513.3 |  | 478.7 |
| Swaps |  | 10.3 |  |  |  | 10.3 |  |  |  | 10.3 |  | 9.0 |
| Cross-currency interest rate swaps |  | 86.1 |  |  |  | 86.1 |  | 20.8 |  | 106.9 |  | 97.1 |
| Options written |  | 29.3 |  |  |  | 29.3 |  |  |  | 29.3 |  | 19.3 |
| Options purchased |  | 22.7 |  |  |  | 22.7 |  |  |  | 22.7 |  | 16.7 |
| Other contracts ${ }^{1}$ |  | 113.9 |  | 16.4 |  | 130.3 |  | 3.3 |  | 133.6 |  | 105.1 |
| Total | \$ | 1,574.1 | \$ | 203.9 | \$ | 1,778.0 | \$ | 386.3 | \$ | 2,164.3 | \$ | 1,836.3 |

Includes equity, commodity and credit derivatives.

## Derivative financial instruments by term to maturity

| Notional principal | Remaining term to maturity |  |  |  | 2002 Total | 2001 Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Within 1 year | 1 to 3 years | 3 to 5 years | Over 5 years |  |  |  |
|  | (billions of dollars) |  |  |  |  |  |  |
| Interest rate contracts |  |  |  |  |  |  |  |
| Futures | \$ 140.8 | \$ 46.1 | \$ | \$ | \$ 186.9 | \$ | 180.1 |
| Forward rate agreements | 210.5 | 17.1 |  |  | 227.6 |  | 135.7 |
| Swaps | 428.7 | 149.5 | 94.5 | 160.3 | 833.0 |  | 699.4 |
| Options written | 22.8 | 12.4 | 6.5 | 4.7 | 46.4 |  | 44.2 |
| Options purchased | 28.6 | 17.3 | 4.9 | 3.5 | 54.3 |  | 51.0 |
| Foreign exchange contracts |  |  |  |  |  |  |  |
| Forward contracts | 493.6 | 18.9 | . 7 | . 1 | 513.3 |  | 478.7 |
| Swaps | 1.1 | 1.4 | 2.8 | 5.0 | 10.3 |  | 9.0 |
| Cross-currency interest rate swaps | 33.6 | 22.2 | 16.4 | 34.7 | 106.9 |  | 97.1 |
| Options written | 27.9 | 1.3 | . 1 |  | 29.3 |  | 19.3 |
| Options purchased | 22.0 | . 6 | . 1 |  | 22.7 |  | 16.7 |

# Edgar Filing: TORONTO DOMINION BANK - Form 6-K 

|  | Remaining term to maturity |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other contracts ${ }^{1}$ |  | 39.7 |  | 35.4 |  | 40.6 |  | 17.9 |  | 133.6 |  | 105.1 |
| Total | \$ | 1,449.3 | \$ | 322.2 | \$ | 166.6 | \$ | 226.2 | \$ | 2,164.3 | \$ | 1,836.3 |

Includes equity, commodity and credit derivatives.

The Bank is exposed to market risk as a result of price volatility in the derivatives and cash markets relating to movements in interest rates, foreign exchange rates, equity prices and credit spreads. This risk is managed by senior officers responsible for the Bank's trading business and is monitored separately by the Bank's Risk Management Division.

The estimated fair value of exchange traded derivative financial instruments is based on quoted market rates plus or minus daily margin settlements. This results in minimal fair values as these instruments are effectively settled on a daily basis. The estimated fair value of over-the-counter derivative financial instruments is determined using valuation models that incorporate prevailing market rates and prices on underlying instruments with similar maturities and characteristics. The fair value of over-the-counter derivative financial instruments also reflects the impact of valuation adjustments which recognize the need to cover market, liquidity and credit risks, as well as the cost of capital and administrative expenses over the life of the contract.

## Fair value of derivative financial instruments

| Average ${ }^{1}$ fair value for the year |  | 2002 |  | 2001 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Year-end fair value |  | Year-end fair value |  |
| Positive | Negative | Positive | Negative | Positive | Negative |

Derivative financial instruments held or issued for trading purposes:

| Interest rate contracts |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Forward rate agreements | \$ | 97 | \$ | 99 | \$ | 161 | \$ | 166 | \$ | 96 | \$ | 107 |
| Swaps |  | 9,773 |  | 9,571 |  | 13,297 |  | 13,294 |  | 11,275 |  | 11,287 |
| Options written |  |  |  | 702 |  |  |  | 1,008 |  |  |  | 714 |
| Options purchased |  | 681 |  |  |  | 912 |  |  |  | 700 |  |  |
| Total interest rate contracts |  | 10,551 |  | 10,372 |  | 14,370 |  | 14,468 |  | 12,071 |  | 12,108 |
| Foreign exchange contracts |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward contracts |  | 5,260 |  | 4,985 |  | 5,124 |  | 4,360 |  | 4,142 |  | 3,506 |
| Swaps |  | 388 |  | 437 |  | 416 |  | 501 |  | 352 |  | 472 |
| Cross-currency interest rate swaps |  | 2,901 |  | 3,444 |  | 2,327 |  | 3,051 |  | 2,748 |  | 4,155 |
| Options written |  |  |  | 131 |  |  |  | 122 |  |  |  | 104 |
| Options purchased |  | 151 |  |  |  | 159 |  |  |  | 118 |  |  |
| Total foreign exchange contracts |  | 8,700 |  | 8,997 |  | 8,026 |  | 8,034 |  | 7,360 |  | 8,237 |


|  |  |  |  |  | 2002 |  |  |  | 2001 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other contracts ${ }^{2}$ |  | 2,333 |  | 2,109 |  | 3,343 |  | 3,452 |  | 2,004 |  | 1,425 |
| Fair value trading | \$ | 21,584 | \$ | 21,478 | \$ | 25,739 | \$ | 25,954 | \$ | 21,435 | \$ | 21,770 |
| Derivative financial instruments held or issued for non-trading purposes: |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate contracts |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward rate agreements |  |  |  |  | \$ | 27 | \$ | 25 | \$ | 57 | \$ | 7 |
| Swaps |  |  |  |  |  | 1,311 |  | 1,548 |  | 2,038 |  | 2,152 |
| Options written |  |  |  |  |  |  |  |  |  |  |  | 19 |
| Options purchased |  |  |  |  |  | 95 |  |  |  | 218 |  |  |
| Total interest rate contracts |  |  |  |  |  | 1,433 |  | 1,573 |  | 2,313 |  | 2,178 |
| Foreign exchange contracts |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward contracts |  |  |  |  |  | 785 |  | 1,110 |  | 989 |  | 833 |
| Cross-currency interest rate swaps |  |  |  |  |  | 286 |  | 197 |  | 492 |  | 271 |
| Total foreign exchange contracts |  |  |  |  |  | 1,071 |  | 1,307 |  | 1,481 |  | 1,104 |
| Other contracts ${ }^{2}$ |  |  |  |  |  | 97 |  | 27 |  | 18 |  |  |
| Fair value non-trading |  |  |  |  |  | 2,601 |  | 2,907 |  | 3,812 |  | 3,282 |
| Total fair value |  |  |  |  | \$ | 28,340 | \$ | 28,861 | \$ | 25,247 | \$ | 25,052 |

The average fair value of trading derivative financial instruments for the year ended October 31, 2001 was: Positive $\$ 16,286$ million and Negative $\$ 16,162$ million. Averages are calculated on a monthly basis.

2
Includes equity, commodity and credit derivatives.

Credit risk on derivative financial instruments is the risk of a financial loss occurring as a result of a default of a counterparty on its obligation to the Bank. The treasury credit area is responsible for the
implementation of and compliance with credit policies established by the Bank for the management of derivative credit exposures.

On the following schedule, the current replacement cost, which is the positive fair value of all outstanding derivative financial instruments, represents the Bank's maximum derivative credit exposure. The credit equivalent amount is the sum of the current replacement cost and the potential future exposure, which is calculated by applying factors supplied by the Office of the Superintendent of Financial Institutions Canada to the notional principal amount of the instruments. The risk-weighted amount is determined by applying standard measures of counterparty credit risk to the credit equivalent amount.

## Credit exposure of derivative financial instruments at year end

| 2002 |  | 2001 |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Current <br> replacement <br> cost ${ }^{1}$ | Credit <br> equivalent <br> amount | Risk-weighted <br> amount | Current <br> replacement <br> cost $^{1}$ | Credit <br> equivalent <br> amount | Risk-weighted <br> amount |
|  | (millions of dollars) |  |  |  |  |


| Interest rate contracts |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Forward rate agreements | \$ | 188 | \$ | 273 | \$ | 58 | \$ | 153 | \$ | 258 | \$ | 57 |
| Swaps |  | 14,608 |  | 18,120 |  | 4,501 |  | 13,294 |  | 16,110 |  | 3,944 |
| Options purchased |  | 925 |  | 1,089 |  | 294 |  | 854 |  | 998 |  | 271 |
| Total interest rate contracts |  | 15,721 |  | 19,482 |  | 4,853 |  | 14,301 |  | 17,366 |  | 4,272 |
| Foreign exchange contracts |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward contracts |  | 5,826 |  | 11,030 |  | 2,671 |  | 4,960 |  | 9,528 |  | 2,465 |
| Swaps |  | 416 |  | 1,015 |  | 294 |  | 352 |  | 911 |  | 272 |
| Cross-currency interest rate swaps |  | 2,613 |  | 7,482 |  | 1,754 |  | 3,240 |  | 8,013 |  | 1,920 |
| Options purchased |  | 66 |  | 324 |  | 81 |  | 55 |  | 255 |  | 78 |
| Total foreign exchange contracts |  | 8,921 |  | 19,851 |  | 4,800 |  | 8,607 |  | 18,707 |  | 4,735 |
| Other contracts ${ }^{2}$ |  | 2,163 |  | 11,567 |  | 3,129 |  | 1,914 |  | 9,253 |  | 2,631 |
| Total derivative financial instruments | \$ | 26,805 | \$ | 50,900 | \$ | 12,782 | \$ | 24,822 | \$ | 45,326 | \$ | 11,638 |
| Less impact of master netting agreements and collateral |  | 18,176 |  | 26,974 |  | 6,523 |  | 15,779 |  | 21,734 |  | 5,265 |
|  | \$ | 8,629 | \$ | 23,926 | \$ | 6,259 | \$ | 9,043 | \$ | 23,592 | \$ | 6,373 |

Exchange traded instruments and forward foreign exchange contracts maturing within 14 days are excluded in accordance with the guidelines of the Office of the Superintendent of Financial Institutions Canada. The total positive fair value of the excluded contracts at October 31, 2002 was $\$ 1,535$ million (2001 $\$ 425$ million).

2
Includes equity, commodity and credit derivatives.

## NOTE 16 Contingent liabilities and commitments

(a) In the normal course of business, the Bank enters into various off-balance sheet commitments and contingent liability contracts. The primary purpose of these contracts is to make funds available for the financing needs of customers. The Bank's policy for requiring collateral security with respect to these contracts and the types of collateral security held is generally the same as for loans made by the Bank.

Guarantees and standby letters of credit represent irrevocable assurances that the Bank will make payments in the event that a customer cannot meet its obligations to third parties and they carry the same credit risk, recourse and collateral security requirements as loans extended to customers.

## Edgar Filing: TORONTO DOMINION BANK - Form 6-K

Documentary and commercial letters of credit are instruments issued on behalf of a customer authorizing a third party to draw drafts on the Bank up to a certain amount subject to specific terms and conditions. The Bank is at risk for any drafts drawn that are not ultimately settled by the customer, and the amounts are collateralized by the goods to which they relate.

Commitments to extend credit represent unutilized portions of authorizations to extend credit in the form of loans, customers' liability under acceptances, guarantees and letters of credit.

The credit instruments reported below represent the maximum amount of additional credit that the Bank could be obligated to extend should contracts be fully utilized.

## Credit instruments

|  | 2002 |  | 2001 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (millions of dollars) |  |  |  |
| Guarantees and standby letters of credit | \$ | 8,767 | \$ | 8,373 |
| Documentary and commercial letters of credit |  | 1,497 |  | 1,519 |
| Commitments to extend credit |  |  |  |  |
| Original term to maturity of one year or less |  | 45,472 |  | 47,736 |
| Original term to maturity of more than one year |  | 22,097 |  | 29,621 |
|  | \$ | 77,833 | \$ | 87,249 |

(b) The premises and equipment net rental expense charged to net income for the year ended October 31, 2002 was $\$ 507$ million (2001 $\$ 489$ million).

The Bank has obligations under long-term non-cancellable leases for premises and equipment. Future minimum operating lease commitments for premises and for equipment where the annual rental is in excess of $\$ 100$ thousand are detailed as follows.

|  | (millions of dollars) |  |
| :---: | :---: | :---: |
| 2003 | \$ | 349 |
| 2004 |  | 284 |
| 2005 |  | 229 |
| 2006 |  | 190 |
| 2007 |  | 154 |
| 2008 and thereafter |  | 469 |
|  | \$ | 1,675 |

(c) The Bank and its subsidiaries are involved in various legal actions in the ordinary course of business, many of which are loan-related. In management's opinion, the ultimate disposition of these actions, individually or in the aggregate, will not have a material adverse effect on the financial condition of the Bank.
(d) In the ordinary course of business, securities and other assets are pledged against liabilities. As at October 31, 2002 securities and other assets with a carrying value of $\$ 23$ billion (2001 $\$ 33$ billion) were pledged in respect of securities sold short or under repurchase agreements. In addition, as at October 31, 2002, assets with a carrying value of $\$ 2$ billion (2001 $\$ 2$ billion) were deposited for the purposes of participation in clearing and payment systems and depositories or to have access to the

## Edgar Filing: TORONTO DOMINION BANK - Form 6-K

facilities of central banks in foreign jurisdictions, or as security for contract settlements with derivative exchanges or other derivative counterparties.
(e) In the ordinary course of business, the Bank agrees to lend unpaid customer securities, or its own securities, to borrowers on a fully collateralized basis. Securities lent at October 31, 2002 amounted to $\$ 4$ billion (2001 $\$ 2$ billion).

## NOTE 17 Concentration of credit risk

Concentration of credit exists where a number of borrowers or counterparties are engaged in similar activities, are located in the same geographic area or have comparable economic characteristics. Their ability to meet contractual obligations may be similarly affected by changing economic, political or other conditions.

## On-balance sheet assets

The percentage of total loans outstanding by geographic location of borrowers was as follows at September 30.

|  | 2002 | 2001 |
| :---: | :---: | :---: |
| Canada ${ }^{1}$ | 83\% | 81\% |
| United States | 12 | 14 |
| Other countries | 5 | 5 |

1
The largest concentration in Canada is Ontario at 53\% (2001 50\%) .

No single industry segment accounted for more than $5 \%$ of the total loans and customers' liability under acceptances.

## Off-balance sheet financial instruments

(a)

## Credit instruments

At October 31, 2002, the Bank had commitments and contingent liability contracts in the amount of $\$ 77,833$ million (2001 $\$ 87,249$ million). Included are commitments to extend credit totalling $\$ 67,569$ million (2001 $\$ 77,357$ million), of which the credit risk was dispersed as follows at October 31.

|  | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ |
| :--- | :---: | :---: | :---: |
|  | $\mathbf{5 1 \%}$ | $45 \%$ |
| Canada | $\mathbf{3 9}$ | 42 |
| United States | $\mathbf{5}$ | 7 |
| United Kingdom | $\mathbf{5}$ | 6 |
| Other countries | $\mathbf{e n}$ |  |

Of the commitments to extend credit, industry segments which equalled or exceeded $5 \%$ of the total concentration were as follows at October 31.

|  | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ |  |
| :--- | :---: | :---: | :---: |
|  |  | $\mathbf{3 9 \%}$ | $34 \%$ |
| Financial institutions | $\mathbf{1 1}$ | 13 |  |
| Utilities | $\mathbf{1 0}$ | 8 |  |
| Government | $\mathbf{6}$ | 6 |  |


(b)

## Derivative financial instruments

At October 31, 2002, the current replacement cost of derivative financial instruments amounted to $\$ 26,805$ million (2001 $\$ 24,822$ million). Based on the location of the ultimate counter-party, the credit risk was allocated as follows at October 31.

|  | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ |  |
| :--- | :---: | :---: | :---: |
|  |  | $\mathbf{3 2 \%}$ | $27 \%$ |
| Europe excluding the United Kingdom | $\mathbf{3 2}$ | 31 |  |
| United States | $\mathbf{1 6}$ | 21 |  |
| Canada | $\mathbf{1 3}$ | 12 |  |
| United Kingdom | $\mathbf{7}$ | 9 |  |
| Other countries |  |  |  |

The largest concentration by counterparty type was with financial institutions, which accounted for $87 \%$ of the total (2001 $84 \%$ ). No other industry segment exceeded $5 \%$ of the total.

## NOTE 18 Segmented information

The Bank's operations and activities are organized around the following operating business segments: TD Canada Trust, TD Securities and TD Wealth Management.

TD Canada Trust provides financial services to consumers and small and medium-sized businesses. TD Securities provides services in the areas of investment banking, merchant banking, mergers and acquisitions, fixed income, foreign exchange, derivative products, high yield, money market, equities and corporate banking. TD Wealth Management provides investment management services to institutional and retail investors as well as global self-directed brokerage services.

The Other category includes non-controlling interests in subsidiaries, certain gains on dispositions of businesses, real estate investments, the effect of securitizations, treasury management, general provisions for credit losses, certain taxable equivalent adjustments and corporate level tax benefits, restructuring costs and residual unallocated revenues and expenses.

Results of each segment reflect revenues, expenses, assets and liabilities generated by the businesses in that segment. Transfer pricing of funds sold or purchased, and of commissions for services provided are generally at market rates. The Bank measures the performance of each segment based on net income (loss) before non-cash goodwill and intangible amortization and certain special items (net income (loss) cash basis), return on equity and economic profit.

## Results by business segment

| 2002 | TD Canada Trust |  | TD Securities |  | TD Wealth <br> Management |  | Other |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (millions of dollars) |  |  |  |  |  |  |  |  |  |
| 2002 |  |  |  |  |  |  |  |  |  |  |
| Net interest income (on a taxable equivalent basis) | \$ | 4,058 | \$ | 1,496 | \$ | 435 | \$ | (467) | \$ | 5,522 |
| Provision for credit losses |  | 505 |  | 2,490 |  |  |  | (70) |  | 2,925 |


| 2002 | TD Canada Trust |  | TD Securities |  | TD Wealth <br> Management |  | Other |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other income |  | 1,710 |  | 1,159 |  | 1,777 |  | 283 |  | 4,929 |
| Non-interest expenses excluding non-cash intangible amortization |  | 3,501 |  | 1,232 |  | 1,961 |  | 60 |  | 6,754 |
| Income (loss) before provision for (benefit of) income taxes and non-controlling interest |  | 1,762 |  | $(1,067)$ |  | 251 |  | (174) |  | 772 |
| Provision for (benefit of) income taxes (on a taxable equivalent basis) |  | 648 |  | (404) |  | 120 |  | (184) |  | 180 |
| Non-controlling interest in net income of subsidiaries |  |  |  |  |  |  |  | 34 |  | 34 |
| Net income (loss) cash basis | \$ | 1,114 | \$ | (663) | \$ | 131 | \$ | (24) | \$ | 558 |
| Non-cash intangible amortization, net of income taxes |  |  |  |  |  |  |  |  |  | 634 |
| Net income (loss) accrual basis |  |  |  |  |  |  |  |  | \$ | (76) |
| Total assets | \$ | 114,600 | \$ | 131,100 | \$ | 23,700 | \$ | 8,640 | \$ | 278,040 |
| 2001 |  |  |  |  |  |  |  |  |  |  |
| Net interest income (on a taxable equivalent basis) | \$ | 3,951 | \$ | 886 | \$ | 480 | \$ | (681) | \$ | 4,636 |
| Provision for credit losses |  | 380 |  | 327 |  |  |  | 213 |  | 920 |
| Other income |  | 1,688 |  | 2,251 |  | 1,834 |  | 674 |  | 6,447 |
| Non-interest expenses excluding non-cash goodwill/intangible amortization and restructuring costs |  | 3,467 |  | 1,368 |  | 2,031 |  | 59 |  | 6,925 |
| Restructuring costs |  |  |  |  |  |  |  | 239 |  | 239 |
| Income (loss) before provision for (benefit of) income taxes and non-controlling interest |  | 1,792 |  | 1,442 |  | 283 |  | (518) |  | 2,999 |
| Provision for (benefit of) income taxes (on a taxable equivalent basis) |  | 702 |  | 528 |  | 129 |  | (417) |  | 942 |
| Non-controlling interest in net income of subsidiaries |  |  |  |  |  | 6 |  | 39 |  | 45 |
| Net income (loss) cash basis | \$ | 1,090 | \$ | 914 | \$ | 148 | \$ | (140) | \$ | 2,012 |
| Non-cash intangible amortization, net of income taxes |  |  |  |  |  |  |  |  |  | 440 |
| Non-cash goodwill amortization, net of income taxes |  |  |  |  |  |  |  |  |  | 189 |
| Net income accrual basis |  |  |  |  |  |  |  |  | \$ | 1,383 |
| Total assets | \$ | 112,200 | \$ | 145,200 | \$ | 23,200 | \$ | 7,238 | \$ | 287,838 |

## 2000

Net interest income (on a taxable equivalent basis) $\begin{array}{lllll}\$ & 3,265 & \$ & 428\end{array}$ 604 (493) \$ 3,804

Edgar Filing: TORONTO DOMINION BANK - Form 6-K

| Provision for credit losses |  | 332 |  | 210 |  | 1 |  | (63) |  | 480 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other income |  | 1,438 |  | 2,295 |  | 2,379 |  | 288 |  | 6,400 |
| Non-interest expenses excluding non-cash goodwill/intangible amortization |  | 2,944 |  | 1,189 |  | 2,167 |  | 7 |  | 6,307 |
| Restructuring costs |  |  |  |  |  |  |  | 475 |  | 475 |
| Income (loss) before provision for (benefit of) income taxes and non-controlling interest |  | 1,427 |  | 1,324 |  | 815 |  | (624) |  | 2,942 |
| Provision for (benefit of) income taxes (on a taxable equivalent basis) |  | 602 |  | 546 |  | 345 |  | (375) |  | 1,118 |
| Non-controlling interest in net income of subsidiaries |  |  |  |  |  | 36 |  | 41 |  | 77 |
| Net income (loss) cash basis | \$ | 825 | \$ | 778 | \$ | 434 | \$ | (290) | \$ | 1,747 |
| Non-cash intangible amortization, net of income taxes |  |  |  |  |  |  |  |  |  | 589 |
| Non-cash goodwill amortization, net of income taxes |  |  |  |  |  |  |  |  |  | 133 |
| Net income accrual basis |  |  |  |  |  |  |  |  | \$ | 1,025 |

## Results by geographic distribution

The Bank earns revenue in Canada and in international locations. Reporting of revenue is based on the geographic location of the unit responsible for recording the revenue, while the reporting of assets is based on the location where assets are recorded.

|  | Total revenue (on a taxable equivalent basis) |  | Income (loss) before provision for income taxes and non-controlling interest |  | Net income(loss) |  | Total assets |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (millions of dollars) |  |  |  |  |  |  |  |
| 2002 |  |  |  |  |  |  |  |  |
| Canada | \$ | 7,805 | \$ | 1,072 | \$ | 776 | \$ | 171,562 |
| Internationa $1^{1}$ |  | 2,646 |  | $(1,520)$ |  | (852) |  | 106,478 |
| Total | \$ | 10,451 | \$ | (448) | \$ | (76) | \$ | 278,040 |
| 2001 |  |  |  |  |  |  |  |  |
| Canada | \$ | 7,920 | \$ | 365 | \$ | 595 | \$ | 171,587 |
| Internationa1 ${ }^{1}$ |  | 3,163 |  | 899 |  | 788 |  | 116,251 |
| Total | \$ | 11,083 | \$ | 1,264 | \$ | 1,383 | \$ | 287,838 |
| 2000 |  |  |  |  |  |  |  |  |
| Canada | \$ | 6,810 | \$ | 176 | \$ | 185 | \$ | 183,053 |
| Internationa1 ${ }^{1}$ |  | 3,394 |  | 1,222 |  | 840 |  | 81,765 |
| Total | \$ | 10,204 | \$ | 1,398 | \$ | 1,025 | \$ | 264,818 |

Includes United States total revenue (on a taxable equivalent basis) of $\$ 1,563$ million (2001 $\quad \$ 1,677$ million; 2000 $\quad \$ 2,595$ million).

## NOTE 19 Acquisitions and dispositions

(a) Sale of mutual fund record keeping and custody business

During the year, the Bank sold its mutual fund record keeping and custody business and recorded a pre-tax gain of $\$ 40$ million.

## (b) Acquisition of Stafford and LETCO

On March 1, 2002, the Bank completed the acquisition of the securities and trading technology platform and listed equity options market-making businesses of the Stafford group of firms (Stafford) and the LETCO group (LETCO). The purchase price consisted of an initial cash payment of approximately $\$ 428$ million. The acquisition was accounted for by the purchase method and the results of Stafford and LETCO's operations have been included in the consolidated statement of operations from March 1, 2002. Goodwill arising from the acquisition was $\$ 379$ million.

## (c) Acquisition of TD Waterhouse shares

On November 26, 2001, the Bank completed the acquisition of the outstanding common shares of TD Waterhouse Group, Inc. (TD Waterhouse) that it did not own for total consideration of approximately $\$ 605$ million. Goodwill arising from the acquisition was $\$ 233$ million. On November 1, 2001, the Bank issued approximately 11 million common shares for cash proceeds of $\$ 400$ million to partially fund the transaction.

## (d) Acquisition of R.J. Thompson Holdings, Inc.

On November 1, 2001, TD Waterhouse acquired R.J. Thompson Holdings, Inc. (RJT), a direct access brokerage firm, for total cash consideration of $\$ 122$ million. Goodwill arising from the acquisition was $\$ 120$ million. The results of RJT have been included in the consolidated statement of operations from November 1, 2001. In addition, contingent purchase price payments of up to $\$ 24$ million were payable upon achievement of certain results. In the fourth quarter of 2002, $\$ 8$ million was paid relating to the contingent purchase price payments and subsequent to October 31, 2002 an additional $\$ 14$ million was paid to satisfy the remaining contingent purchase price payments required under the purchase agreement. These payments relate to finite life intangible assets which are amortized on a straight-line basis over the expected period of benefit of three years.

## (e) Acquisition of Newcrest Holdings Inc.

The Bank acquired all of the outstanding Class A and Class B common shares of Newcrest Holdings Inc. (Newcrest), a holding company for the securities dealer Newcrest Capital Inc., effective November 1, 2000. The total consideration in respect of this purchase amounted to $\$ 225$ million, paid in Bank common shares of $\$ 181$ million and cash of $\$ 44$ million. The acquisition was accounted for by the purchase method and the results of Newcrest's operations have been included in the consolidated statement of operations from November 1, 2000. Until October 31, 2001, goodwill arising from the transaction of $\$ 160$ million was amortized on a straight-line basis over the expected period of benefit of 10 years. Beginning November 1, 2001, the remaining goodwill is tested for impairment as discussed in Note 1.

## (f) Sale of investment real estate

During fiscal 2001, the Bank sold certain investment real estate for a pre-tax gain on sale of $\$ 350$ million, net of deferrals.

## (g) Acquisition of CT Financial Services Inc.

On February 1, 2000, the Bank acquired substantially all of the common shares of CT Financial Services Inc. (CT), a holding company for a group of companies which together operated as a Canadian

## Edgar Filing: TORONTO DOMINION BANK - Form 6-K

financial services company under the name Canada Trust. The total consideration in respect of this purchase amounted to $\$ 7,998$ million, paid in cash. The cash for the acquisition was obtained as follows.

|  | (millions of <br> dollars) |  |
| :--- | ---: | ---: |
|  | $\$$ | 700 |
| Issue of common shares | 410 |  |
| Issue of preferred shares | 900 |  |
| Issue of trust units of subsidiary | 750 |  |
| Issue of subordinated notes | 5,263 |  |
| Wholesale deposits | $(25)$ |  |
| Less: fees and expenses | $\$$ | 7,998 |
| Total |  |  |

The acquisition was accounted for by the purchase method and the results of CT's operations have been included in the consolidated statement of operations from the date of acquisition. Until October 31, 2001, goodwill arising from the transaction was amortized on a straight-line basis over the expected period of benefit of 10 years. Beginning November 1, 2001, the remaining goodwill is tested for impairment as discussed in Note 1. Intangible assets are being amortized on a double declining basis over eight years, based upon their estimated useful lives.

Details of the consideration given and the fair values of the net assets acquired are as follows:

|  | (millions of dollars) |  |
| :---: | :---: | :---: |
| Fair value of assets acquired |  |  |
| Cash and cash equivalents | \$ | 831 |
| Securities purchased under resale agreements |  | 1,219 |
| Securities |  | 14,082 |
| Loans |  | 28,352 |
| Intangible assets |  |  |
| Core deposit intangibles |  | 2,264 |
| Other identifiable intangibles |  | 4,596 |
| Other assets |  | 2,807 |
| Assets held for sale |  | 2,012 |
|  |  | 56,163 |
| Less liabilities assumed and non-controlling interest in subsidiaries |  |  |
| Deposits |  | 41,414 |
| Obligations related to securities sold short |  | 230 |
| Obligations related to securities sold under repurchase agreements |  | 1,099 |
| Other liabilities |  | 2,928 |
| Future tax liability on intangibles |  | 2,950 |
| Subordinated debentures |  | 350 |
| Non-controlling interest in subsidiaries |  | 375 |
|  |  | 49,346 |
| Fair value of identifiable net assets acquired |  | 6,817 |
| Goodwill |  | 1,181 |
| Total purchase consideration | \$ | 7,998 |

## Edgar Filing: TORONTO DOMINION BANK - Form 6-K

## NOTE 20 Restructuring costs

During the fourth quarter of fiscal 2001, TD Securities announced a restructuring of its operations and as a result recorded pre-tax restructuring costs of $\$ 130$ million. The restructuring costs related primarily to employee severance. The restructuring was substantially completed by the end of the fourth quarter of fiscal 2002.

In the third quarter of fiscal 2001, TD Waterhouse announced a restructuring of its operations and pre-tax costs of $\$ 54$ million were charged to income, primarily for employee severance and real estate rationalization. The restructuring was completed by the end of the third quarter of fiscal 2002.

At the time of the acquisition of Newcrest in 2001, the Bank determined it was necessary to restructure the combined operations. Pre-tax restructuring costs of $\$ 55$ million were charged to income in the first quarter of fiscal 2001, primarily for employee severance. The restructuring was completed by the end of the second quarter of fiscal 2001.

In 2000, following the acquisition of CT, the Bank determined that it was necessary to restructure the combined operations. Pre-tax restructuring costs of $\$ 475$ million were recorded in the second quarter of fiscal 2000. The restructuring costs related primarily to severance and employee support costs, branch closures, rationalization of regional and head office space requirements, lease termination, and other expenses. The restructuring was substantially completed by the end of the fourth quarter of fiscal 2002. The remaining accrual of $\$ 28$ million at October 31, 2002 will be incurred in fiscal 2003 and is included in other liabilities in the consolidated balance sheet.

|  | Human <br> Resources |  | Real <br> Estate |  | Technology |  | Other |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (millions of dollars) |  |  |  |  |  |  |  |  |  |
| Balance at beginning of year | \$ | 192 | \$ | 127 | \$ | 14 | \$ | 4 | \$ | 337 |
| Amount utilized during the year |  |  |  |  |  |  |  |  |  |  |
| CT |  | 66 |  | 84 |  | 13 |  | 2 |  | 165 |
| TD Waterhouse |  | 2 |  | 12 |  |  |  | 1 |  | 15 |
| TD Securities |  | 118 |  | 2 |  |  |  | 1 |  | 121 |
| Balance at end of year | \$ | 6 | \$ | 29 | \$ | 1 | \$ |  | \$ | 36 |

## NOTE 21 Earnings (loss) per common share

Basic and diluted earnings (loss) per common share at October 31 are as follows:

|  | 2002 |  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (millions of dollars) |  |  |  |  |  |
| Basic earnings (loss) per common share |  |  |  |  |  |  |
| Net income (loss) | \$ | (76) | \$ | 1,383 | \$ | 1,025 |
| Preferred dividends |  | 84 |  | 83 |  | 56 |
| Net income (loss) applicable to common shares |  | (160) |  | 1,300 |  | 969 |
| Average number of common shares outstanding (millions) |  | 641.0 |  | 627.0 |  | 621.6 |
| Basic earnings (loss) per common share | \$ | (.25) | \$ | 2.07 | \$ | 1.56 |
| Diluted earnings (loss) per common share |  |  |  |  |  |  |
| Net income (loss) applicable to common shares | \$ | (160) | \$ | 1,300 | \$ | 969 |
| Average number of common shares outstanding (millions) |  | 641.0 |  | 627.0 |  | 621.6 |
| Stock options potentially exercisable as determined under the treasury stock method ${ }^{1}$ |  | 5.9 |  | 8.5 |  | 10.5 |
| Average number of common shares outstanding diluted |  | 646.9 |  | 635.5 |  | 632.1 |
| Diluted earnings (loss) per common share ${ }^{2}$ | \$ | (.25) | \$ | 2.05 | \$ | 1.53 |

Excluded from the computation of diluted earnings (loss) per common share were weighted average options outstanding of 7,944,584 with a weighted exercise price of $\$ 40.14$ (2001 $2,586,705$ at $\$ 41.69 ; 2000 \quad 1,808,848$ at $\$ 36.21$ ) as the options' exercise prices were greater than the average market price of the Bank's common shares.


#### Abstract

diluted earnings (loss) per common share are the same.


## NOTE 22 Reconciliation of Canadian and United States generally accepted accounting principles

The consolidated financial statements of the Bank are prepared in accordance with Canadian generally accepted accounting principles, including the accounting requirements of the Superintendent of Financial Institutions Canada (Canadian GAAP).

Differences at October 31 between Canadian GAAP and United States generally accepted accounting principles (U.S. GAAP) are described below.

## Net income (loss)

|  | 2002 |  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (millions of dollars) |  |  |  |  |  |
| Net income (loss) based on Canadian GAAP | \$ | (76) | \$ | 1,383 | \$ | 1,025 |
| Stock-based compensation |  | 60 |  | 64 |  | (89) |
| Employee future benefits |  | (9) |  | 5 |  | (12) |
| Restructuring costs |  | (101) |  | (50) |  | 216 |
| Loan securitizations |  | 25 |  | (3) |  | 26 |
| Non-controlling interest in TD Mortgage Investment Corporation |  | (14) |  | (13) |  | (12) |
| Future income taxes |  | 17 |  | 54 |  | (54) |
| Available for sale securities |  | (73) |  | (48) |  |  |
| Derivative instruments and hedging activities |  | 76 |  | 142 |  |  |
| Other |  |  |  | (3) |  | (5) |
| Net income (loss) based on U.S. GAAP |  | (95) |  | 1,531 |  | 1,095 |
| Preferred dividends |  | 70 |  | 70 |  | 44 |
| Net income (loss) applicable to common shares based on U.S. GAAP | \$ | (165) | \$ | 1,461 | \$ | 1,051 |
| Basic earnings (loss) per common share U.S. GAAP | \$ | (.26) | \$ | 2.32 | \$ | 1.69 |
| Canadian GAAP |  | (.25) |  | 2.07 |  | 1.56 |
| Diluted earnings (loss) per common share U.S. GAAP | \$ | (.26) | \$ | 2.30 | \$ | 1.66 |
| Canadian GAAP |  | (.25) |  | 2.05 |  | 1.53 |

## Edgar Filing: TORONTO DOMINION BANK - Form 6-K

## Consolidated statement of comprehensive income (loss)



| Net income (loss) based on U.S. GAAP | \$ | (95) | \$ | 1,531 | \$ | 1,095 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other comprehensive income (loss), net of income taxes |  |  |  |  |  |  |
| Net change in unrealized gains and losses on available for sale securities |  | (226) |  | 282 |  | 170 |
| Reclassification to earnings in respect of available for sale securities |  | 75 |  | 48 |  |  |
| Change in unrealized foreign currency translation gains and losses ${ }^{1}$ |  | (32) |  | 171 |  | 2 |
| Change in gains and losses on derivative instruments designated as cash flow hedges |  | 180 |  | (328) |  |  |
| Reclassification to earnings of gains and losses on cash flow hedges |  | 21 |  | 15 |  |  |
| Gains arising from adoption of new accounting standard for derivative instruments |  |  |  | 20 |  |  |
| Minimum pension liability adjustment |  | (114) |  |  |  |  |
| Comprehensive income (loss) | \$ | (191) | \$ | 1,739 | \$ | 1,267 |

Fiscal 2002 includes $\$ 90$ million (2001 \$(278) million) of after-tax gains (losses) arising from hedges of the Bank's investment positions in foreign operations.

## Condensed consolidated balance sheet

| Adjustments | U.S. GAAP |  | 2001 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |

(millions of dollars)

| Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash resources | \$ | 6,538 | \$ |  | \$ | 6,538 | \$ | 5,945 | \$ |  | \$ | 5,945 |
| Securities purchased under resale agreements |  | 13,060 |  |  |  | 13,060 |  | 20,205 |  |  |  | 20,205 |
| Securities |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment |  | 28,802 |  | 1,838 |  | 30,640 |  | 31,010 |  | 2,088 |  | 33,098 |
| Trading |  | 53,395 |  |  |  | 53,395 |  | 66,184 |  |  |  | 66,184 |
| Loans |  | 122,627 |  | 6,454 |  | 129,081 |  | 128,795 |  | 7,442 |  | 136,237 |
| Derivatives' market revaluation |  | 25,739 |  | 3,078 |  | 28,817 |  | 21,435 |  | 4,105 |  | 25,540 |
| Intangible assets |  | 3,383 |  | 29 |  | 3,412 |  | 4,381 |  |  |  | 4,381 |
| Goodwill |  | 3,134 |  | 64 |  | 3,198 |  | 2,298 |  | 64 |  | 2,362 |
| Other assets |  | 21,362 |  | 36 |  | 21,398 |  | 7,585 |  | 50 |  | 7,635 |
| Total assets | \$ | 278,040 | \$ | 11,499 | \$ | 289,539 | \$ | 287,838 | \$ | 13,749 | \$ | 301,587 |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | \$ | 189,190 | \$ |  | \$ | 189,190 | \$ | 193,914 | \$ |  | \$ | 193,914 |
| Derivatives' market revaluation |  | 25,954 |  | 3,328 |  | 29,282 |  | 21,770 |  | 3,867 |  | 25,637 |


|  | 2002 |  |  |  |  |  | 2001 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other liabilities |  | 44,262 |  | 7,835 |  | 52,097 |  | 52,586 |  | 9,510 |  | 62,096 |
| Subordinated notes and debentures |  | 4,343 |  |  |  | 4,343 |  | 4,892 |  |  |  | 4,892 |
| Non-controlling interest in subsidiaries |  | 1,250 |  | 350 |  | 1,600 |  | 1,272 |  | 350 |  | 1,622 |
| Total liabilities |  | 264,999 |  | 11,513 |  | 276,512 |  | 274,434 |  | 13,727 |  | 288,161 |
| Shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Preferred shares |  | 1,485 |  | (350) |  | 1,135 |  | 1,492 |  | (350) |  | 1,142 |
| Common shares |  | 2,846 |  |  |  | 2,846 |  | 2,259 |  |  |  | 2,259 |
| Retained earnings |  | 8,710 |  | (185) |  | 8,525 |  | 9,653 |  | (260) |  | 9,393 |
| Accumulated other comprehensive income |  |  |  |  |  |  |  |  |  |  |  |  |
| Net unrealized gains on available for sale securities |  |  |  | 368 |  | 368 |  |  |  | 519 |  | 519 |
| Foreign currency translation adjustments |  |  |  | 374 |  | 374 |  |  |  | 406 |  | 406 |
| Derivative instruments |  |  |  | (107) |  | (107) |  |  |  | (293) |  | (293) |
| Minimum pension liability adjustment |  |  |  | (114) |  | (114) |  |  |  |  |  |  |
| Total shareholders' equity |  | 13,041 |  | (14) |  | 13,027 |  | 13,404 |  | 22 |  | 13,426 |
| Total liabilities and shareholders' equity | \$ | 278,040 | \$ | 11,499 | \$ | 289,539 | \$ | 287,838 | \$ | 13,749 | \$ | 301,587 |

## Stock-based compensation

Until October 5, 2002, under the Bank's stock option plan, option holders could elect to receive cash for the options equal to their intrinsic value, being the excess of the market value of the share over the option exercise price at the date of exercise. In accounting for stock options with this feature, U.S. GAAP requires expensing the annual change in the intrinsic value of the stock options. For options that have not fully vested, the change in intrinsic value is amortized over the remaining vesting period. Under the then current Canadian GAAP, no expenses were recorded and cash payments to option holders were charged to retained earnings on a net of tax basis. As a result, $\$ 60$ million
(2001 $\$ 64$ million; $2000 \$(89)$ million) was credited (expensed) for U.S. GAAP purposes. Effective October 6, 2002, the plan was amended so that new grants of options and all outstanding options can only be settled for shares. As a result, for the purposes of U.S. GAAP the accrued liability for stock options of $\$ 39$ million after-tax was reclassified to capital as at October 6, 2002. For fiscal 2003, the Bank intends to expense stock option awards for both Canadian and U.S. GAAP purposes and consequently the Bank does not expect any material future difference between Canadian and U.S. GAAP for stock options.

## Employee future benefits

Under Canadian GAAP, the Bank adopted the employee future benefits standard in fiscal 2001 on a retroactive basis without restatement. The Canadian standard requires the accrual of employee future benefits. Previous Canadian GAAP permitted non-pension benefits to be expensed as paid. U.S. GAAP similarly requires the accrual of employee future benefits. For purposes of U.S. GAAP, the Bank adopted the employee future benefits standard on a prospective basis. Consequently, differences between U.S. and Canadian GAAP remain, as the transitional impacts will be amortized over the expected average remaining service life of the employee group.

## Edgar Filing: TORONTO DOMINION BANK - Form 6-K

U.S. GAAP also requires an additional minimum liability to be recorded if the accumulated benefit obligation is greater than the fair value of plan assets. Canadian GAAP has no such requirement. In fiscal 2002, for U.S. GAAP purposes, the Bank recognized the amounts noted in the table below in the consolidated balance sheet.

|  | (millions of <br> dollars) |
| :--- | ---: |
| Prepaid pension expense | $\$$ |
| Intangible asset | 117 |
| Accumulated other comprehensive income before income taxes | 8 |
| Net amount recognized | $\$$ |

## Restructuring costs

Under previous Canadian GAAP, restructuring costs incurred in respect of an acquired company could be accrued as a liability provided that a restructuring plan detailing all significant actions to be taken had been approved by an appropriate level of management, and significant changes to the plan were not likely. U.S. GAAP and current Canadian GAAP require that restructuring costs related to an acquired company be included as a liability in the allocation of the purchase price, thereby increasing goodwill. U.S. GAAP also requires that all restructuring costs be incurred within one year of a restructuring plan's approval by management and that all employees to be involuntarily terminated be notified of their termination benefit arrangement. In accordance with U.S. GAAP, restructuring costs of $\$ 101$ million after-tax have been recognized during fiscal 2002 (2001 $\$ 188$ million; $2000 \quad \$ 55$ million). There were no restructuring costs under Canadian GAAP for fiscal 2002 (2001 $\$ 138$ million; $2000 \quad \$ 271$ million).

## Loan securitizations

U.S. GAAP and current Canadian GAAP require gains on loan securitizations to be recognized in income immediately. Under previous Canadian GAAP, gains were recognized only when received in cash by the Bank.

During fiscal 2001, the Bank adopted the U.S. accounting standard for transfers and servicing of financial assets and extinguishments of liabilities. The principal impact of this new U.S. standard on the Bank's financial statements is to require consolidation of special purpose entities (SPEs) in circumstances where the SPE is considered a single-seller and either its activities are not sufficiently limited or it does not have a minimum 3\% external equity investment. Canadian GAAP requires consolidation of such SPEs only when the Bank retains substantially all the residual risks and rewards of the SPE.

## Non-controlling interest

Under U.S. GAAP, preferred shares of the Bank's subsidiary, TD Mortgage Investment Corporation, are presented as a non-controlling interest on the consolidated balance sheet, and the net income applicable to the non-controlling interest is presented separately on the consolidated statement of operations. Under Canadian GAAP, these preferred shares are included within the total preferred shares presented on the consolidated balance sheet.

## Future income taxes

Under Canadian GAAP, the effects of income tax rate reductions are recorded when considered substantively enacted. Under U.S. GAAP, the effects of rate changes do not impact the measurement of tax balances until passed into law.

## Investment securities

## Edgar Filing: TORONTO DOMINION BANK - Form 6-K

U.S. GAAP requires that investment securities be classified as either "available for sale" or "held to maturity", and requires available for sale securities to be reported on the balance sheet at their estimated fair values. Unrealized gains and losses arising from changes in fair values of available for sale securities are reported net of income taxes in other comprehensive income. Other than temporary declines in fair value are recorded by transferring the unrealized loss from other comprehensive income to the statement of income. For U.S. GAAP, the Bank accounts for substantially all investment securities as available for sale. Under Canadian GAAP, investment securities are carried at cost or amortized cost, with other than temporary declines in value recognized based upon expected net realizable values.

In addition, under U.S. GAAP certain non-cash collateral received in securities lending transactions is recognized as an asset and a liability is recorded for obligations to return the collateral. Under Canadian GAAP, non-cash collateral received as part of a securities lending transaction is not recognized in the consolidated balance sheet.

## Derivative instruments and hedging activities

The Bank adopted the U.S. standard relating to derivative instruments and hedging activities on November 1, 2000 and recorded a cumulative transition adjustment recognizing after-tax gains of $\$ 10$ million in net income and $\$ 20$ million in other comprehensive income in fiscal 2001. U.S. GAAP requires all derivative instruments be reported on the consolidated balance sheet at their fair values, with changes in the fair value for derivatives that are not hedges reported through the consolidated statement of operations. U.S. GAAP provides specific guidance on hedge accounting including the measurement of hedge ineffectiveness, limitations on hedging strategies and hedging with intercompany derivatives. For fair value hedges, the Bank is hedging changes in the fair value of assets, liabilities or firm commitments and changes in the fair values of the derivative instruments are recorded in income. For cash flow hedges, the Bank is hedging the variability in cash flows related to variable rate assets, liabilities or forecasted transactions and the effective portion of the changes in the fair values of the derivative instruments are recorded in other comprehensive income until the hedged items are recognized in income. For fiscal 2002, deferred net losses on derivative instruments of $\$ 68$ million (2001 $\$ 132$ million) included in other comprehensive income are expected to be reclassified to earnings during the next twelve months. Cash flow hedges also include hedges of certain forecasted transactions up to a maximum of 20 years, although a substantial majority is under two years. The ineffective portion of hedging derivative instruments' changes in fair values are immediately recognized in income. For fiscal 2002, under U.S. GAAP, the Bank recognized pre-tax gains of $\$ 3$ million (2001 $\$ 13$ million) for the ineffective portion of cash flow hedges.

Under Canadian GAAP, the Bank recognizes only derivatives used in trading activities at fair value on the consolidated balance sheet, with changes in fair value included in income.

## Foreign currency translation adjustments

U.S. GAAP requires foreign currency translation adjustments arising from subsidiaries where the functional currency is other than the Canadian dollar to be presented net of taxes in other comprehensive income, a separate component of shareholders' equity. Under Canadian GAAP, foreign currency translation adjustments are presented in retained earnings.

## NOTE 23 Future accounting changes

## Hedging relationships

During the year, the Canadian Institute of Chartered Accountants (CICA) issued an accounting guideline on hedging relationships. The guideline is effective for the Bank beginning November 1, 2003. The guideline sets out the criteria that must be met in order to apply hedge accounting for derivatives and is based on many of the principles outlined in the U.S. standard relating to derivative instruments and hedging activities. Specifically, the guideline provides detailed guidance on (a) the identification, designation, documentation and effectiveness of hedging relationships, for purposes of applying hedge accounting; and (b) the discontinuance of hedge accounting. The Bank intends to

## Edgar Filing: TORONTO DOMINION BANK - Form 6-K

implement the guideline in November 2003 and the impact on future results will depend on the Bank's hedging strategies and market volatility.

## Stock-based compensation

A new accounting standard on stock-based compensation has been issued which substantially harmonizes Canadian GAAP with U.S. GAAP and is effective for fiscal 2003. The new standard requires the use of the fair value method of accounting for awards that are direct awards of stock, or call for settlement in cash or other assets. For all other stock-based compensation awards the standard encourages but does not require the use of the fair value method of accounting. For fiscal 2003, the Bank has elected to apply the fair value method of accounting for stock options; therefore, the Bank will recognize compensation expense for stock option awards granted after November 1, 2002. The impact of adopting this new accounting policy will be to increase the Bank's compensation expense and to reduce reported earnings per share. The amount of the additional compensation expense depends on the number of options granted and their fair value at the time of grant. Had the Bank adopted the new accounting standard on November 1, 2001, the impact would have been to reduce reported basic and diluted earnings per share by approximately two cents per share for the year ended October 31, 2002. The fair value of options granted during the year was estimated at the date of grant using the Black-Scholes valuation model with the following assumptions: (i) risk-free interest rate of $4.91 \%$; (ii) expected option life of 5.5 years; (iii) expected volatility of $25 \%$ and (iv) expected dividends of $2.90 \%$. The weighted-average fair value of each option granted was \$9.48.

## Consolidation of special purpose entities

The Canadian Accounting Standards Board (AcSB) and the U.S. Financial Accounting Standards Board (FASB) issued similar exposure drafts relating to the consolidation of special purpose entities (SPEs), that provide more detailed guidance on when the Bank should consolidate a SPE. In Canada, the AcSB has yet to determine the effective date of these new consolidation requirements. For U.S. GAAP purposes, these new consolidation requirements are applicable to all SPEs created after the date the proposed guidance is issued and for SPEs created before that date, the guidance is expected to be applicable to those SPEs still existing as of the beginning of the Bank's fourth quarter of fiscal 2003. The Bank is currently evaluating the impact of the new guidance and as a result the impact is not yet quantifiable.

## Accounting for costs associated with exit or disposal activities

During the year, the U.S. FASB issued a new accounting standard, relating to accounting for costs associated with exit or disposal activities. The standard requires the recognition of costs associated with exit or disposal activities when they are incurred rather than at the date of a commitment to an exit or disposal plan. The Bank is required to apply the standard for U.S. GAAP purposes prospectively to exit or disposal activities initiated after December 31, 2002.

## Principal subsidiaries

| Canadian | Head office | $\begin{gathered} \text { As at } \\ \text { October 31, } 2002 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
|  |  |  | Book value of all shares owned by the Bank |
|  |  |  | (millions of dollars) |
| Commercial Mortgage Origination Company of Canada | Toronto, Canada | \$ | 50 |
| Cotyledon Capital Inc. | Toronto, Canada |  | 5 |
| CT Financial Assurance Company | Toronto, Canada |  | 12 |
| First Nations Bank of Canada (89\%) | Walpole Island, Canada |  | 8 |
| Meloche Monnex Inc. | Montreal, Canada |  | 173 |
| Meloche Monnex Insurance \& Financial Services Inc. | Montreal, Canada |  |  |
| Meloche Monnex Financial Services Inc. | Montreal, Canada |  |  |


| Security National Insurance Company | Toronto, Canada |  |
| :---: | :---: | :---: |
| Primmum Insurance Company | Montreal, Canada |  |
| TD General Insurance Company | Toronto, Canada |  |
| TD Assurance Agency Inc. | Toronto, Canada |  |
| Newcrest Holdings Inc. | Toronto, Canada | 3 |
| TD Asset Finance Corp. | Toronto, Canada |  |
| TD Asset Management Inc. | Toronto, Canada | 287 |
| TD Capital Canadian Private Equity Partners Ltd. | Toronto, Canada |  |
| TD Capital Management L.P. (40.75\%) | Toronto, Canada |  |
| TD Capital Group Limited | Toronto, Canada | 347 |
| TD Capital Trust | Toronto, Canada | 360 |
| TD Capital Trust II | Toronto, Canada | 2 |
| TD Futures Inc. | Toronto, Canada |  |
| TD Investment Management Inc. | Toronto, Canada |  |
| TD Investment Services Inc. | Toronto, Canada | 223 |
| TD Life Insurance Company | Toronto, Canada | 18 |
| TD MarketSite Inc. | Toronto, Canada | 10 |
| TD Mortgage Corporation | Toronto, Canada | 7,311 |
| Canada Trustco Mortgage Company | London, Canada |  |
| TD Waterhouse Bank N.V. | Amsterdam, The Netherlands |  |
| Canada Trustco International Limited | Bridgetown, Barbados |  |
| CT Corporate Services Inc. | Toronto, Canada |  |
| The Canada Trust Company | Toronto, Canada |  |
| Truscan Property Corporation | Toronto, Canada |  |
| TD Pacific Mortgage Corporation | Toronto, Canada |  |
| TD Mortgage Investment Corporation | Calgary, Canada | 87 |
| TD Nordique Inc. | Vancouver, Canada | 637 |
| TD Parallel Private Equity Investors Ltd. | Toronto, Canada | 44 |
| TD Realty Limited | Toronto, Canada | 17 |
| TD Securities Inc. | Toronto, Canada | 130 |
| 1390017 Ontario Limited | Toronto, Canada |  |
| 1390018 Ontario Limited | Toronto, Canada | 28 |

Unless otherwise noted, the Bank, either directly or through its subsidiaries, owns $100 \%$ of any issued and outstanding voting securities and non-voting securities of the entities listed, except the
non-voting securities of TD Mortgage Investment Corporation, TD Capital Trust, TD Capital Trust II and First Nations Bank of Canada. Each subsidiary is incorporated in the country in which its head office is located.

|  |  | As at <br> October 31, 2002 |
| :--- | :--- | :--- |
| United States |  | Book value of all shares <br> owned by the Bank |
|  | Head office |  |
| (millions of dollars) |  |  |


| National Investor Services Corp. | New York, U.S.A. |  |
| :---: | :---: | :---: |
| TD Waterhouse Advertising, Inc. | New York, U.S.A. |  |
| TD Waterhouse Asset Management, Inc. | New York, U.S.A. |  |
| TD Waterhouse Bank, N.A. | New Jersey, U.S.A. |  |
| Waterhouse Mortgage Services, Inc. | New Jersey, U.S.A. |  |
| TD Waterhouse Canada Inc. | Toronto, Canada |  |
| TD Waterhouse Capital Markets, Inc. | New Jersey, U.S.A. |  |
| TD Waterhouse European Acquisition Corporation | New York, U.S.A. |  |
| TD Waterhouse Holdings (Australia) Pty Ltd | Sydney, Australia |  |
| TD Waterhouse Investor Services, Inc. | New York, U.S.A |  |
| Toronto Dominion Holdings (U.S.A.), Inc. | Houston, U.S.A. | 1,002 |
| TD Equity Options, Inc. | Chicago, U.S.A. |  |
| TD Options Acquisition, Inc. | Chicago, U.S.A. |  |
| TD Securities (USA) Inc. | New York, U.S.A. |  |
| Toronto Dominion Capital (U.S.A.), Inc. | New York, U.S.A. |  |
| Toronto Dominion Investments, Inc. | Houston, U.S.A. |  |
| Toronto Dominion (New York), Inc. | New York, U.S.A. |  |
| Toronto Dominion (Texas), Inc. | Houston, U.S.A. |  |
| Other foreign |  |  |
| Carysforth Investment Limited (70\%) | Grand Cayman, Cayman Islands | 779 |
| TD Asset Management Limited | London, England | 2 |
| TD Asset Management (Luxembourg) S.A. | Luxembourg, Grand Duchy of Luxembourg | 6 |
| TD Capital Canadian Private Equity Partners (Barbados) Ltd. | St. Michael, Barbados |  |
| TD European Finance Limited | St. Peter Port, Guernsey CI |  |
| TD Financial International Ltd. | Hamilton, Bermuda |  |
| TD Reinsurance (Barbados) Inc. | St. Michael, Barbados |  |
| TD Haddington Services B.V. | Amsterdam, The Netherlands | 1,168 |
| Belgravia Securities Investments Limited (66.7\%) | Grand Cayman, Cayman Islands |  |
| TD Guernsey Services Limited | St. Peter Port, Guernsey CI |  |
| TD European Funding Limited (60.99\%) | St. Peter Port, Guernsey CI |  |
| Haddington Investments Ltd. (70\%) | Grand Cayman, Cayman Islands | 779 |
| TD Ireland | Shannon, Ireland | 157 |
| TD Global Finance | Dublin, Ireland |  |
| TD Securities (Japan) Inc. | St. Michael, Barbados | 17 |
| TD Waterhouse Investor Services (UK) Limited | London, England | 415 |
| TD Waterhouse Investor Services (Europe) Limited | London, England 58 |  |
| TD Waterhouse Pacific Ltd. | Port Louis, Mauritius | 19 |
| Toronto Dominion Australia Limited | Melbourne, Australia | 48 |
| Toronto Dominion Securities Pty. Limited | Melbourne, Australia |  |
| Toronto Dominion International Inc. | St. Michael, Barbados | 217 |
| The TD Bermuda Trust | Hamilton, Bermuda |  |
| TD Trust (Bermuda) Limited | Hamilton, Bermuda |  |
| Toronto Dominion Investments B.V. | Amsterdam, The Netherlands | 305 |
| TD Bank Europe Limited | London, England |  |
| Toronto Dominion Holdings (U.K.) Limited | London, England |  |
| TD Securities Limited | London, England |  |
| Toronto Dominion Finance (UK) Limited | London, England |  |
| Toronto Dominion International Limited | London, England |  |


| Toronto Dominion (United Kingdom) Limited | London, England | 1,657 |
| :--- | :--- | ---: |
| Toronto Dominion Jersey Holdings Limited | St. Helier, Jersey CI | 579 |
| Toronto Dominion (South East Asia) Limited | Singapore, Singapore |  |
| Unless otherwise noted, the Bank, either directly or through its subsidiaries, owns $100 \%$ of any issued and outstanding voting securities and |  |  |
| non-voting securities of the entities listed, except the non-voting securities of TD Mortgage Investment Corporation, TD Capital Trust, TD |  |  |
| Capital Trust II and First Nations Bank of Canada. Each subsidiary is incorporated in the country in which its head office is located. |  |  |

## THE TORONTO-DOMINION BANK

## INTEREST COVERAGE ON SUBORDINATED NOTES AND DEBENTURES FOR THE YEAR ENDED OCTOBER 31, 2002

The Bank is required to disclose certain information to its noteholders. The Bank's interest requirements on all subordinated notes and debentures, after adjustment for new issues and retirement of subordinated debt, amounted to $\$ 286$ million for the year ended October 31, 2002. The Bank reported a net loss, before interest on subordinated debt and income tax, of $\$ 234$ million for the year ended October 31, 2002, and accordingly did not provide interest coverage on its subordinated notes and debentures. On an operating cash basis ${ }^{1}$, the Bank's interest requirements on all subordinated notes and debentures, after adjustment for new issues and retirement of subordinated debt, amounted to $\$ 286$ million and the Bank's operating cash basis ${ }^{1}$ net income before interest on subordinated debt and income tax was $\$ 724$ million which was 2.5 times its interest requirement for this period.

1
Operating cash basis results exclude the gain of the sale of the mutual fund record keeping and custody business in 2002, restructuring costs related to acquisitions and significant business restructuring initiatives (TD Securities in 2001, TD Waterhouse Group, Inc. in 2001, the acquisition of Newcrest in 2001 and the acquisition of Canada Trust in 2000), the effects of future tax rate reductions on future tax balances in 2001 and the effect of real estate gains and general provision increases in 2001. These restructuring costs and special items are transactions that are not part of the Bank's normal daily business operations and are therefore not indicative of trends. In addition, cash-basis results exclude non-cash charges related to goodwill and identified intangible amortization. As explained, operating cash basis results are different from reported results determined in accordance with generally accepted accounting principles (GAAP). The term "operating cash basis results" is not a defined term under GAAP, and therefore may not be comparable to similar terms used by other issuers.

## QuickLinks

## FORM 6-K SIGNATURES

Consolidated financial statements
Independent auditors' report to the directors
Comments by auditor for U.S. readers on Canada-U.S. reporting difference
Consolidated balance sheet
Consolidated statement of operations
Consolidated statement of changes in shareholders' equity
Consolidated statement of cash flows
Notes to consolidated financial statements
Bank Act
Securities maturity schedule at year end
Securities Unrealized gains and losses
Loans and impaired loans
Allowance for credit losses
Goodwill
Intangible assets
Repayment schedule
TD Capital Trust Securities Series 2009
TD Capital Trust Securities Series 2012
Authorized
Preferred shares
Class A First Preferred Shares. Series G
Class A First Preferred Shares, Series H
Class A First Preferred Shares, Series I
Class A First Preferred Shares, Series J
Class A First Preferred Shares, Series K
Class A First Preferred Shares. Series L
TD Mortgage Investment Corporation Preferred Shares, Series A
Dividend rates on preferred shares
Common shares
Employee savings plan
Stock option plan
Other stock-based compensation plans
Dividend reinvestment plan
Dividend restrictions
Pension benefit plan
Other pension plans
Non-pension post-retirement benefit plans
Interest rate risk
Interest rate risk by currency
Interest rate risk
Over-the-counter and exchange traded derivative financial instruments
Derivative financial instruments by term to maturity
Fair value of derivative financial instruments
Credit exposure of derivative financial instruments at year end
Credit instruments
On-balance sheet assets
Off-balance sheet financial instruments
Results by business segment
Results by geographic distribution
Net income (loss)
Consolidated statement of comprehensive income (loss)
Condensed consolidated balance sheet
Stock-based compensation
Employee future benefits
Restructuring costs
Loan securitizations
Non-controlling interest
Future income taxes
Investment securities
Derivative instruments and hedging activities
Foreign currency translation adjustments
Hedging relationships
Stock-based compensation
Consolidation of special purpose entities
Accounting for costs associated with exit or disposal activities

Principal subsidiaries
THE TORONTO-DOMINION BANK INTEREST COVERAGE ON SUBORDINATED NOTES AND DEBENTURES FOR THE YEAR ENDED OCTOBER 31, 2002


[^0]:    Mortgage-backed securities are guaranteed by the government of Canada. Includes loan substitutes in the amount of $\$ 5$ million (2001 $\$ 20$ million).

[^1]:    1

