

CAPITOL FEDERAL FINANCIAL  
Form 10-K  
November 29, 2007

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**  
**Form 10-K**

(Mark One)

☒ **ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)**  
**OF THE SECURITIES EXCHANGE ACT OF 1934**  
**For the fiscal year ended September 30, 2007**

or  
☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d)**  
**OF THE SECURITIES EXCHANGE ACT OF 1934**  
**Commission file number: 000-25391**

**Capitol Federal Financial**  
*(Exact name of registrant as specified in its charter)*

**United States** **48-1212142**  
*(State or other jurisdiction of incorporation)*

*(I.R.S. Employer*

*organization)* or *Identification No.)*

**Kansas** **66603** **700 Kansas Avenue, Topeka,**  
*offices)* *(Zip Code)* *(Address of principal executive*

**Registrant's telephone number, including area code:**  
**(785) 235-1341**

Securities registered pursuant to Section 12(b) of the Act:

**Common Stock, par value \$0.01 per share**  
**The NASDAQ Stock Market LLC**

(Title of Class) (Name  
of Each Exchange on Which Registered)

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.  
Yes ☒ No ☐

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15d of the Act.  
Yes ☐ No ☒

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

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Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Act. (Check one):  
Large accelerated filer ☐ Accelerated filer ☐ Non-accelerated filer ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes ☐ No ☐

The aggregate market value of the voting and non-voting stock held by non-affiliates of the registrant, computed by reference to the average of the closing bid and asked price of such stock on the NASDAQ Stock Market as of March 31, 2007, was \$766.4 million. The exclusion from such amount of the market value of the shares owned by any person shall not be deemed an admission by the Registrant that such person is an affiliate of the registrant.

As of November 16, 2007, there were issued and outstanding 74,232,582 shares of the Registrant's common stock.

**DOCUMENTS INCORPORATED BY REFERENCE**

Parts II and IV of Form 10-K - Portions of the Annual Report to Stockholders for the year ended September 30, 2007. Part III of Form 10-K - Portions of the proxy statement for the Annual Meeting of Stockholders for the year ended September 30, 2007.

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## FORWARD-LOOKING STATEMENTS

Capitol Federal Financial (the “Company”), and its wholly-owned subsidiary, Capitol Federal Savings Bank (“Capitol Federal Savings” or the “Bank”), may from time to time make written or oral “forward-looking statements”, including statements contained in the Company’s filings with the Securities and Exchange Commission (“SEC”). These forward-looking statements may be included in this Annual Report on Form 10-K and the exhibits attached to it, in the Company’s reports to stockholders and in other communications by the Company, which are made in good faith by us pursuant to the “safe harbor” provisions of the Private Securities Litigation Reform Act of 1995.

These forward-looking statements include statements about our beliefs, plans, objectives, goals, expectations, anticipations, estimates and intentions, that are subject to significant risks and uncertainties, and are subject to change based on various factors, some of which are beyond our control. The words “may”, “could”, “should”, “would”, “believe”, “anticipate”, “estimate”, “expect”, “intend”, “plan” and similar expressions are intended to identify forward-looking statements. The following factors, among others, could cause our future results to differ materially from the plans, objectives, goals, expectations, anticipations, estimates and intentions expressed in the forward-looking statements:

- our ability to continue to maintain overhead costs at reasonable levels;
- our ability to continue to originate a significant volume of one- to four-family mortgage loans in our market area;
  - our ability to acquire funds from or invest funds in wholesale or secondary markets;
- the future earnings and capital levels of the Bank, which could affect the ability of the Company to pay dividends in accordance with its dividend policies;
- the credit risks of lending and investing activities, including changes in the level and direction of loan delinquencies and write-offs and changes in estimates of the adequacy of the allowance for loan losses;
- the strength of the U.S. economy in general and the strength of the local economies in which we conduct operations;
- the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System;
  - the effects of, and changes in, foreign and military policies of the United States Government;
    - inflation, interest rate, market and monetary fluctuations;
  - our ability to access cost-effective funding;
- the timely development of and acceptance of our new products and services and the perceived overall value of these products and services by users, including the features, pricing and quality compared to competitors’ products and services;
  - the willingness of users to substitute competitors’ products and services for our products and services;
    - our success in gaining regulatory approval of our products and services, when required;
- the impact of changes in financial services laws and regulations, including laws concerning taxes, banking, securities and insurance;
  - technological changes;
  - acquisitions and dispositions;
  - changes in consumer spending and saving habits; and
  - our success at managing the risks involved in our business.

This list of important factors is not all inclusive. We do not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by or on behalf of the Company or the Bank.

## PART I

As used in this Form 10-K, unless we specify otherwise, “the Company,” “we,” “us,” and “our” refer to Capitol Federal Financial, a United States corporation. “Capitol Federal Savings,” and “the Bank,” refer to Capitol Federal Savings Bank,

a federal savings bank and the wholly-owned subsidiary of Capitol Federal Financial. “MHC” refers to Capitol Federal Savings Bank MHC, a mutual holding company and majority-owner of Capitol Federal Financial.

## **Item 1. Business**

### **General**

The Company is a federally chartered mid-tier mutual holding company incorporated in March 1999. The Bank is a wholly-owned subsidiary of the Company, which is majority-owned by MHC, a federally chartered mutual holding company. The Company's common stock is traded on the Global Select tier of the NASDAQ Stock Market under the symbol "CFFN."

The Bank is the only operating subsidiary of the Company. The Bank is a federally-chartered and insured savings bank headquartered in Topeka, Kansas and is examined and regulated by the Office of Thrift Supervision ("OTS"), its primary regulator. It is also regulated by the Federal Deposit Insurance Corporation ("FDIC"). We primarily serve the entire metropolitan areas of Topeka, Wichita, Lawrence, Manhattan, Emporia and Salina, Kansas and a portion of the metropolitan area of greater Kansas City through 29 traditional and nine in-store banking offices. At September 30, 2007, we had total assets of \$7.68 billion, deposits of \$3.92 billion and total equity of \$867.6 million.

We have been, and intend to continue to be, a community-oriented financial institution offering a variety of financial services to meet the needs of the communities we serve. We attract retail deposits from the general public and invest those funds primarily in permanent loans secured by first mortgages on owner-occupied, one- to four-family ("single-family") residences. We also originate consumer loans, loans secured by first mortgages on nonowner-occupied one- to four-family residences, permanent and construction loans secured by one- to four-family residences, commercial real estate loans and multi-family real estate loans. While our primary business is the origination of one- to four-family mortgage loans funded through retail deposits, we also purchase one- to four-family mortgage loans from correspondent lenders located within our market areas and select market areas in Missouri and nationwide lenders, and invest in certain investment and mortgage-related securities funded through retail deposits and advances from Federal Home Loan Bank Topeka ("FHLB"). We may originate loans outside our market area on occasion, and most of the whole loans we purchase are secured by properties located outside of our market area.

Our revenues are derived principally from interest on loans and mortgage-related securities and interest and dividends on investment securities. Our primary sources of funds are customer deposits, borrowings, scheduled amortization and prepayments of mortgage loan and mortgage-backed securities principal and calls and maturities of investment securities and funds provided by operations.

We offer a variety of deposit accounts having a wide range of interest rates and terms, which generally include savings accounts, money market accounts, interest bearing and non-interest bearing checking accounts and certificates of deposit with terms ranging from 91 days to 96 months.

Our executive offices are located at 700 South Kansas Avenue, Topeka, Kansas 66603, and our telephone number at that address is (785) 235-1341.

### **Available Information**

Our Internet website address is [www.capfed.com](http://www.capfed.com). Financial information, including our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and all amendments to those reports can be obtained free of charge from our website. These reports are available on our website as soon as reasonably practicable after they are electronically filed with or furnished to the SEC. These reports are also available on the SEC's website at <http://www.sec.gov>.

### **Market Area and Competition**

Our corporate office is located in Topeka, Kansas. We have a network of 38 branches located in 8 counties throughout the State of Kansas. We operate in three primary market areas: Johnson County, Kansas, the city of Wichita, Kansas and the cities of Topeka and Lawrence, Kansas. In addition to providing full service banking offices, we also provide our customers telephone and Internet banking capabilities. Management considers our strong retail banking network, together with our reputation for financial strength and customer service, as our major strengths in attracting and retaining customers in our market areas.

Johnson County, Kansas is located in the south central area of the Kansas City metropolitan area. According to the U.S. Census Bureau Population Estimates Program, Johnson County's population increased approximately 14% from



2000 to 2006. Johnson County's economy is well diversified. The 2006 inflation-adjusted local median household income in Johnson County was estimated to be \$69 thousand compared to the estimated national average of \$48 thousand and the estimated Kansas average of \$45 thousand as reported by the U.S. Census Bureau. The Johnson County market represents the greatest concentration of the Bank's retail operations, both lending and deposit gathering. Approximately half of the Bank's branches are located in the Johnson County market. The Bank ranked first in deposit market share in Johnson County, with an 11.12% market share based on the FDIC "Summary of Deposits - Market Share Report" dated June 30, 2007. The Bank continues to rank first in total deposit market share in Johnson County, despite a slight decrease in market share due to the entrance of new competitors such as credit unions, de novo institutions and increased banking locations by established financial institutions. The Bank is consistently one of the top three lenders in Johnson County with regard to loan volume. We believe Johnson County's highly diversified economy reduces our potential to a downturn in one or a handful of economic sectors.

Wichita, which is located in Sedgwick County, is the largest city in Kansas. The majority of the U.S. general aviation aircraft is produced in Wichita. The Bank has six branches located in Wichita. The Bank ranked seventh in deposit market share in Wichita, with a 6.2% market share based on the FDIC "Summary of Deposits - Market Share Report" dated June 30, 2007. The Bank's market share percentage and overall market ranking in Wichita has decreased over the past 5 years as a result of aggressive pricing by competitors and an increased number of financial institutions and banking locations. The decline in commercial airline and general aviation airplane sales following the 2001 terrorist attacks on the United States has had an impact on the Wichita-area economy, but we have not felt the impact of that downturn in the credit quality of our loan portfolio in Wichita. We believe this is a result of the majority of families having dual incomes and the gradual appreciation in home values in Wichita. The Bank is consistently one of the top five lenders in Sedgwick County with regard to loan volume.

Topeka is the Kansas state capital and therefore houses numerous state agencies. The University of Kansas is located in Lawrence. The Bank has six branches, including the home office, located in Topeka and four branches located in Lawrence. The Bank ranked first in deposit market share in Topeka and Lawrence combined, with a 30.2% market share based on the FDIC "Summary of Deposits - Market Share Report" dated June 30, 2007. The Bank continues to rank first in market share percentage, despite a decrease in market share over the past 5 years. The reason for the decrease in market share is the same as in our other major market areas. The Bank is consistently one of the top three lenders in this market area with regard to loan volume.

Deposit market share is measured by total deposits, without consideration for type of deposit. We do not have commercial deposit accounts because of our focus on retail deposits, while many of our competitors have both commercial and retail deposits in their total deposit base. This will tend to show the Bank with a smaller market share compared to other institutions in our market areas.

We are one of the largest originators of one- to four-family mortgage loans in the state of Kansas. Through our strong relationships with real estate agents and marketing efforts which reflect our reputation and pricing, we attract mortgage loan business from walk-in customers, customers that apply online, and existing customers. Competition in originating one- to four-family mortgage loans primarily comes from other savings institutions, commercial banks, credit unions and mortgage bankers. Other savings institutions, commercial banks, credit unions and finance companies provide vigorous competition in consumer lending.

We purchase one- to four-family mortgage loans from correspondent lenders located within our market areas and select market areas in Missouri and nationwide lenders. Purchasing loans from nationwide lenders provides geographic diversification, reducing our exposure to concentrations of credit risk. At September 30, 2007 loans purchased from nationwide lenders were secured by properties located in one of the continental 48 states, including Kansas, and Washington, D.C. At September 30, 2007, purchases from nationwide lenders in the following states comprised greater than 5% of total loans purchased from nationwide lenders: Illinois 13.6%; Florida 7.7%; Arizona 6.0%; Texas 5.8%, and Virginia 5.6%.

## **Lending Activities**

**General.** The Bank's primary lending activity is the origination of loans secured by first mortgages on one- to four-family residential properties. We also make consumer loans, construction loans secured by residential properties, commercial properties and multi-family real estate loans secured by multi-family dwellings or commercial properties. At September 30, 2007, our net loan portfolio totaled \$5.29 billion, which constituted 68.9% of our total assets. For a discussion of our market risk associated with loans see "Management's Discussion and Analysis of Financial Condition and Results of Operations - Quantitative and Qualitative Disclosure about Market Risk" in the Annual Report to Stockholders attached as Exhibit 13 to this Annual Report on Form 10-K.

All originated loans are generated by our own employees or loan agents. Loans over \$500 thousand must be underwritten by two senior level underwriters. Any loan greater than \$750 thousand must be approved by the Asset and Liability Management Committee ("ALCO") and loans over \$1.5 million must be approved by the board of directors. For loans requiring ALCO and/or board of directors' approval, management is responsible for presenting to the ALCO and/or board of directors information about the creditworthiness of the borrower and the estimated value of the subject property. Information pertaining to the creditworthiness of the borrower generally consists of a summary of the borrower's credit history, employment stability, sources of income, net worth, and debt ratios. The estimated value of the property must be supported by an independent appraisal report prepared in accordance with our appraisal policy.

Under the Financial Institutions Reform, Recovery, and Enforcement Act, the maximum amount which we could have loaned to any one borrower and the borrower's related entities at September 30, 2007 was \$118.9 million. Our largest lending relationship to a single borrower or a group of related borrowers at September 30, 2007 consisted of 16 multi-family real estate projects, two single-family homes, and five commercial real estate projects located in Kansas and Texas. Total commitments and loans outstanding to this group of related borrowers was \$50.6 million as of September 30, 2007. Most of the multi-family real estate loans qualify for the low income housing tax credit program. We have 30 years experience with this group of borrowers, who usually build and manage their own properties. All of these loans were current and performing in accordance with their repayment terms at September 30, 2007.

The second largest lending relationship at September 30, 2007, consisted of eight loans totaling \$12.9 million. Four loans are secured by multi-family real estate units and four are secured by single-family homes. We have 30 years of experience with the borrowers. All units were built and are presently being managed by the borrowers. Each of the loans to this group of borrowers was current and performing in accordance with repayment terms at September 30, 2007.

**Loan Portfolio.** The following table presents information concerning the composition of our loan portfolio in dollar amounts and in percentages (before deductions for loans in process, net deferred fees and discounts and allowances for losses) as of the dates indicated.

	2007		2006		September 30, 2005		2004		2003	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
(Dollars in thousands)										
<b>Real Estate</b>										
<b>Loans:</b>										
One- to four-family	\$ 4,992,398	93.38%	\$ 4,931,505	93.80%	\$ 5,189,006	94.44%	\$ 4,492,205	93.70%	\$ 4,492,205	93.70%
Multi-family and commercial	60,625	1.13	56,774	1.08	49,563	0.74	44,119	0.92	44,119	0.92
Construction	74,521	1.39	45,452	0.87	45,312	0.83	54,782	1.14	54,782	1.14
Total real estate loans	5,127,544	95.90	5,033,731	95.75	5,283,881	96.17	4,591,106	95.76	4,591,106	95.76
<b>Other Loans:</b>										
<b>Consumer</b>										
<b>Loans:</b>										
Savings	5,249	0.10	6,250	0.12	8,377	0.15	9,141	0.19	9,141	0.19
Automobile	4,234	0.08	3,660	0.07	2,555	0.05	2,274	0.05	2,274	0.05
Home equity	208,986	3.91	213,182	4.05	198,506	3.61	190,509	3.97	190,509	3.97
Other	560	0.01	588	0.01	998	0.02	1,283	0.03	1,283	0.03
Total consumer loans	219,029	4.10	223,680	4.25	210,436	3.83	203,207	4.24	203,207	4.24
Commercial business loans	53	--	62	--	70	--	129	--	129	--
Total other loans	219,082	4.10	223,742	4.25	210,506	3.83	203,336	4.24	203,336	4.24
Total loans receivable	5,346,626	100.00%	5,257,473	100.00%	5,494,387	100.00%	4,794,442	100.00%	4,794,442	100.00%
<b>Less:</b>										
Loans in process	42,481		22,605		14,803		23,623		23,623	
Unearned loan fees and deferred costs	9,893		9,318		10,856		18,794		18,794	
Allowance for loan losses	4,181		4,433		4,598		4,495		4,495	
Total loans receivable, net	\$ 5,290,071		\$ 5,221,117		\$ 5,464,130		\$ 4,747,530		\$ 4,747,530	



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The following table shows the composition of our loan portfolio by fixed- and adjustable-rate loans at the dates indicated.

	2007		2006		September 30, 2005		2004		
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount
(Dollars in thousands)									
<u>Fixed-Rate</u>									
<u>Loans:</u>									
Real estate:									
One- to four-family	\$ 3,286,204	61.47%	\$ 3,031,734	57.67%	\$ 3,273,627	59.58%	\$ 3,118,912	65.06%	\$ 3,118,912
Multi-family and commercial	60,029	1.12	56,076	1.07	48,987	0.89	43,482	0.91	43,482
Construction	42,333	0.79	30,685	0.58	26,418	0.49	38,058	0.79	38,058
Total real estate loans	3,388,566	63.38	3,118,495	59.32	3,349,032	60.96	3,200,452	66.76	3,200,452
Consumer	76,663	1.44	67,021	1.27	39,617	0.72	26,439	0.55	26,439
Commercial business	53	--	62	--	70	--	129	--	129
Total fixed-rate loans	3,465,282	64.82	3,185,578	60.59	3,388,719	61.68	3,227,020	67.31	3,227,020
<u>Adjustable-Rate</u>									
<u>Loans:</u>									
Real estate:									
One- to four-family	1,706,194	31.91	1,899,771	36.13	1,915,379	34.86	1,373,293	28.64	1,373,293
Multi-family and commercial	596	0.01	698	0.02	576	0.01	637	0.01	637
Construction	32,188	0.60	14,767	0.28	18,894	0.34	16,724	0.35	16,724
Total real estate loans	1,738,978	32.52	1,915,236	36.43	1,934,849	35.21	1,390,654	29.00	1,390,654
Consumer	142,366	2.66	156,659	2.98	170,819	3.11	176,768	3.69	176,768
Total adjustable-rate loans	1,881,344	35.18	2,071,895	39.41	2,105,668	38.32	1,567,422	32.69	1,567,422
Total loans	5,346,626	100.00%	5,257,473	100.00%	5,494,387	100.00%	4,794,442	100.00%	4,794,442
<u>Less:</u>									
Loans in process	42,481		22,605		14,803		23,623		23,623
Unearned loan fees and deferred costs	9,893		9,318		10,856		18,794		18,794
Allowance for loan losses	4,181		4,433		4,598		4,495		4,495
	\$ 5,290,071		\$ 5,221,117		\$ 5,464,130		\$ 4,747,530		\$ 4,747,530

Total loans  
receivable, net

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The following table presents the contractual maturity of our loan portfolio at September 30, 2007, net of loans in process. Mortgage loans which have adjustable or renegotiable interest rates are shown as maturing in the period during which the contract is due. The table does not reflect the effects of possible prepayments or enforcement of due on sale clauses.

	One- to Four-Family		Real Estate Multi-family and Commercial		Construction <sup>(2)</sup>		Consumer <sup>(3)</sup>		Com
	Weighted Average Rate		Weighted Average Rate		Weighted Average Rate		Weighted Average Rate		Bu
	Amount		Amount		Amount		Amount		Amount
(Dollars in thousands)									
Amounts due:									
Within one year <sup>(1)</sup>	\$ 2,720	6.71%	\$ --	--%	\$ 2,004	5.85%	\$ 5,903	7.27%	\$
After one year:									
One through five years	41,866	5.86	2,243	6.49	30,036	6.48	14,762	7.74	2
After five years	4,947,812	5.55	58,382	6.48	--	--	198,364	8.41	3
Total due after one year	4,989,678	5.55	60,625	6.48	30,036	6.48	213,126	8.36	5
Total loans	\$ 4,992,398	5.55%	\$ 60,625	6.48%	\$ 32,040	6.44%	\$ 219,029	8.33%	\$
Less:									
Unearned loan fees and deferred costs									
Allowance for loan losses									
Total loans receivable, net									

(1) Includes demand loans, loans having no stated maturity and overdraft loans.

(2) Construction loans are presented based upon the term to complete construction.

(3) For home equity loans, the maturity date calculated assumes the customer always makes the required minimum payment. Interest-only home equity lines of credit assume a balloon payment of unpaid principal at 120 months. All other home equity lines of credit assume a term of 240 months.





The following table presents, as of September 30, 2007, the amount of loans due after September 30, 2008, and whether these loans have fixed or adjustable interest rates.

	Maturing After September 30, 2008		Total
	Fixed	Adjustable	
Real Estate Loans:			
One- to four-family	\$ 3,283,333	\$ 1,706,345	\$ 4,989,678
Multi-family and Commercial	60,029	596	60,625
Construction	19,176	10,860	30,036
Consumer	73,298	139,828	213,126
Commercial Business	53	--	53
Total	\$ 3,435,889	\$ 1,857,629	\$ 5,293,518

**One- to Four-Family Residential Real Estate Lending.** The Bank's lending efforts are focused primarily on the origination and purchase of loans secured by first mortgages on owner-occupied one- to four-family residences in our market areas. Additional lending volume is generated by purchasing whole one- to four-family mortgage loans from nationwide lenders. These purchases allow us to attain geographic diversification and manage credit concentration risks in our loan portfolio. At September 30, 2007, one- to four-family mortgage loans totaled \$4.99 billion, or 93.4% of our total loan portfolio, including our nationwide purchased loan portfolio of \$918.2 million, or 17.2% of our total loan portfolio.

One- to four-family loans are generally underwritten using an automated underwriting system developed by a third party. The system's components closely resemble the Bank's manual underwriting standards which are generally in accordance with Federal Home Loan Mortgage Corporation ("FHLMC") and Federal National Mortgage Association ("FNMA") underwriting guidelines. The automated underwriting system analyzes the applicant's data, with emphasis on credit history, employment and income history, qualifying ratios reflecting the applicant's ability to repay, asset reserves and loan-to-value ratio. Loans that do not meet the automated underwriting standards are referred to a staff underwriter for manual underwriting. Full documentation to support the applicant's credit, income, and sufficient funds to cover all applicable closing costs and reserves at closing are required on all loans. Properties securing one- to four-family loans are appraised by either staff appraisers or independent fee appraisers approved by the board of directors who are independent of the loan origination function.

The Bank originates one- to four-family mortgage loans on both a fixed and adjustable-rate basis. The Bank primarily originates fixed-rate one- to four-family mortgage loans in our market areas. The Bank purchases both fixed- and adjustable-rate one- to four-family loans, but primarily purchases one- to four-family adjustable-rate mortgage ("ARM") loans to supplement the ARM portfolio.

Presently, the Bank lends up to 105% of the lesser of the appraised value or purchase price for one- to four-family mortgage loans. For loans with a loan-to-value ratio in excess of 80%, private mortgage insurance is required in order to reduce the Bank's loss exposure. At September 30, 2007, less than 1% of our loan portfolio had a loan-to-value ratio greater than 100%.

Our pricing strategy for mortgage loans includes setting interest rates that are competitive with FNMA or FHLMC and local financial institutions that are consistent with our internal requirements. ARM loans are offered with either a one-year, three-year, five-year or seven-year term to the initial repricing date. After the initial period, the interest rate for each ARM loan generally adjusts annually for the remainder of the term of the loan. A number of different indices are used to reprice our ARM loans.

Fixed-rate loans secured by one- to four-family residences have contractual maturities of up to 30 years, and are fully amortizing with payments due monthly. However, these loans normally remain outstanding for a substantially shorter period of time because of refinancing and other prepayments. A significant decrease in the current level of interest rates could considerably alter the average life of a mortgage loan in our portfolio. Our one- to four-family mortgage loans are generally not assumable and do not contain prepayment penalties. Our real estate loans generally contain a “due on sale” clause allowing us to declare the unpaid principal balance due and payable upon the sale of the secured

property. At September 30, 2007, our fixed-rate one- to four-family mortgage loan portfolio totaled \$3.29 billion, or 61.5% of our total loan portfolio.

Our current ARM loans generally provide for specified minimum and maximum interest rates, with a lifetime cap and floor, a limit on the periodic adjustment on the interest rate over the rate in effect prior to adjustment, and do not permit negative amortization of principal. As a consequence of using caps, the interest rates on these loans may not be as rate sensitive as our cost of funds. Borrowers are qualified based on the principal, interest, taxes and insurance payment at the initial rate for three, five, and seven year ARM loans, or at 2% higher than the initial rate for one-year ARM loans. After the initial one, three, five or seven year period, the interest rate is repriced annually and the new principal and interest payment is based on the repriced interest rate and remaining term of the ARM loan. Our ARM loans are not automatically convertible into fixed-rate loans, however, we do allow borrowers to pay a modification fee to convert an ARM loan to a fixed-rate loan. At September 30, 2007, the one- to four-family ARM loan portfolio totaled \$1.71 billion, or 31.9% of our total loan portfolio.

The Bank also originates interest-only ARM loans that do not require principal payments for a period of up to ten years. Borrowers are qualified based on a fully amortizing payment at the initial loan rate. The Bank is more restrictive on debt-to-income ratios and credit scores on interest-only ARM loans than on other ARM loans to offset the potential risk of payment shock at the time the loan rate adjusts and/or the principal and interest payments begin. At September 30, 2007, 7.5% of our loan portfolio consisted of interest-only ARM loans. The majority of these loans were purchased from nationwide lenders during fiscal year 2005. These loans had an initial interest-only term of either five or ten years, with approximately equal distribution between the two terms. The interest-only loans we purchased had borrowers with an average credit score of 737 at the time of purchase and an average loan-to-value ratio not exceeding 80% at the time of purchase. As of September 30, 2007, the performance of our interest-only loans is comparable to the performance of the rest of our one- to four-family loan portfolio.

ARM loans can pose different credit risks than fixed-rate loans, primarily because as interest rates rise the borrower's payment also rises, increasing the potential for default. This specific risk type is known as repricing risk.

***Multi-family and Commercial Real Estate Lending.*** We offer a variety of multi-family and commercial real estate loans. These loans are secured primarily by multi-family dwellings and small office buildings generally located in the Bank's market areas. At September 30, 2007, multi-family and commercial real estate loans totaled \$60.6 million, or 1.1% of our total loan portfolio.

Our multi-family and commercial real estate loans are originated with either a fixed or adjustable interest rate. The interest rate on adjustable-rate loans is based on a variety of indices, generally determined through negotiation with the borrower. While maximum maturities may extend to 30 years, loans frequently have shorter maturities and may not be fully amortizing, requiring balloon payments of unamortized principal at maturity.

Multi-family and commercial real estate loans are granted based on the income producing potential of the property and the financial strength of the borrower. Loan-to-value ratios on multi-family and commercial real estate loans usually do not exceed 80% of the appraised value of the property securing the loans. The net operating income, which is the income derived from the operation of the property less all operating expenses, must be sufficient to cover the payments related to the outstanding debt. The Bank generally requires personal guarantees of the borrowers covering a portion of the debt in addition to the security property as collateral for such loans. The Bank also generally requires an assignment of rents or leases in order to be assured that the cash flow from the project will be used to repay the debt. Appraisals on properties securing these loans are performed by independent state certified fee appraisers approved by the board of directors.

We generally do not maintain a tax or insurance escrow account for multi-family or commercial real estate loans. In order to monitor the adequacy of cash flows on income-producing properties of \$1.5 million or more, the borrower is

notified annually to provide financial information including rental rates and income, maintenance costs and an update of real estate property tax payments, as well as personal financial information.

Our multi-family and commercial real estate loans are generally large dollar loans and involve a greater degree of credit risk than one- to four-family mortgage loans. Such loans typically involve large balances to single borrowers or groups of related borrowers. Because payments on multi-family and commercial real estate loans are often dependent on the successful operation or management of the properties, repayment of such loans may be subject to adverse conditions in the real estate market or the economy. If the cash flow from the project is reduced, or if leases are not obtained or

renewed, the borrower's ability to repay the loan may be impaired. See "Asset Quality - Non-performing Loans."

**Construction Lending.** Construction loans are primarily secured by one- to four-family residential real estate, and are obtained primarily by homeowners who will occupy the property when construction is complete. Presently, all one-to- four-family construction loans are secured by properties located within the Bank's market areas. The Bank is also a participant with five other banking institutions on a construction/mini-permanent loan secured by a retail shopping center with two major retailers. The Bank's participant share is \$15.0 million which is disbursed as the improvements are completed. Construction loans to builders for speculative purposes are not permitted.

The construction loan application process includes submission of complete plans, specifications and costs of the project to be constructed. These items are used as a basis to determine the appraised value of the subject property. All construction loans are manually underwritten using the Bank's internal underwriting standards. The construction and permanent loan are closed at the same time allowing the borrower to secure the interest rate at the beginning of the construction period and throughout the permanent loan. Construction draw requests and the supporting documentation are reviewed and approved by management. The Bank also performs regular documented inspections of the construction project to ensure the funds are being used for the intended purpose and the project is being completed according to the plans and specifications provided. At September 30, 2007, we had \$74.5 million in construction-to-permanent loans outstanding, representing 1.4% of our total loan portfolio.

**Consumer Lending.** The Bank offers a variety of secured consumer loans, including home equity loans and lines of credit, home improvement loans, auto loans, student loans and loans secured by savings deposits. The Bank also originates a very limited amount of unsecured loans. The Bank does not originate any consumer loans on an indirect basis, such as contracts purchased from retailers of goods or services which have extended credit to their customers. Currently, all consumer loans are originated in the Bank's market areas. At September 30, 2007, our consumer loan portfolio totaled \$219.0 million, or 4.1% of our total loan portfolio.

The underwriting standards for consumer loans include a determination of the applicant's payment history on other debts and an assessment of their ability to meet existing obligations and payments on the proposed loan. Although creditworthiness of the applicant is a primary consideration, the underwriting process also includes a comparison of the value of the security in relation to the proposed loan amount.

The majority of the consumer loan portfolio is comprised of home equity lines of credit, which have interest rates that can adjust monthly based upon changes in the prime rate, to a maximum of 18%. Home equity loans may be originated in amounts, together with the amount of the existing first mortgage, of up to 100% of the value of the property securing the loan. Home equity loans, including lines of credit and home improvement loans, comprised 3.9% of our total loan portfolio, or \$209.0 million, at September 30, 2007. As of September 30, 2007, 68.1% of the home equity portfolio was adjustable-rate.

In order to minimize risk of loss, home equity loans that are greater than 80% of the value of the property, when combined with the first mortgage, require private mortgage insurance. The term-to-maturity of home equity loans may be up to 20 years. Interest-only home equity lines of credit have a 10-year term-to-maturity with a balloon payment at maturity. Other home equity lines of credit have no stated term-to-maturity and require a payment of 1.5% of the outstanding loan balance per month. Unused principal on home equity lines of credit may be re-advanced at any time, not to exceed the original credit limit of the loan.

Consumer loans generally have shorter terms to maturity or reprice more frequently, which reduces our exposure to changes in interest rates, and usually carry higher rates of interest than do one- to four-family mortgage loans. In addition, management believes that offering consumer loan products helps to expand and create stronger ties to our existing customer base by increasing the number of customer relationships and providing cross-marketing opportunities.

Consumer loans may entail greater risk than do one- to four-family mortgage loans, particularly in the case of consumer loans that are secured by rapidly depreciable assets, such as automobiles.

***Loan Originations, Purchases, Sales and Repayments.*** The Bank originates loans through referrals from real estate brokers and builders, our marketing efforts, and our existing and walk-in customers. While the Bank originates both adjustable and fixed-rate loans, our ability to originate loans is dependent upon customer demand for loans in our market areas. Demand is affected by the local housing market, competition and the interest rate environment. During

the 2007 and 2006 fiscal years, the Bank originated and refinanced \$573.2 million and \$497.5 million of one- to four-family fixed-rate mortgage loans, and \$104.4 million and \$148.0 million of one- to four-family ARM loans, respectively.

In an effort to offset the impact of repayments and to retain our customers, the Bank offers existing loan customers the opportunity to modify their original loan terms to new loan terms generally consistent with those currently being offered in our market areas. This is a convenient tool for customers who may have considered refinancing from an ARM loan to a fixed-rate loan or would like to reduce their term and take advantage of lower rates associated with loan pricing at current market rates. The program helps ensure the Bank maintains the relationship with the customer and significantly reduces the amount of time it takes for customers to obtain current market pricing and terms without having to refinance their loans, and is a more efficient way for the Bank to process the change. The Bank charges a fee for this service generally comparable to fees charged on new loans.

The Bank purchases one- to four-family mortgage loans from nationwide lenders to reduce our risk of geographic concentration and to supplement our one- to four-family ARM loan origination volume as ARM loans are not considered as attractive to borrowers as fixed-rate mortgage loans in our local markets. The lender retains the servicing of these loans. During 2007 and 2006, the Bank purchased \$200 thousand and \$178.1 million, respectively, of one- to four-family mortgage loans from nationwide lenders.

The underwriting standards of the lenders from whom the Bank purchases loans are generally similar to the Bank's internal underwriting standards. "No Doc" or "Stated Income, Stated Assets" loans are not permitted. Lenders are required to fully document all data sources for each application. Management believes these requirements reduce the credit risk associated with these loans. Before committing to purchase a pool of loans, the Bank's Chief Lending Officer or Secondary Marketing Manager reviews specific criteria such as loan amount, credit scores, loan-to-value ratios, geographic location, and debt ratios of each loan in the pool. If the specific criteria do not meet the Bank's underwriting standards and compensating factors are not sufficient, then a loan may be removed from the pool. Once the review of the specific criteria is complete and loans not meeting the Bank's standards are removed from the pool, changes are sent back to the lender for acceptance and pricing. Before the pool is funded, a Bank underwriter reviews 25% of the loan files and the supporting documentation in the pool. If a loan does not meet the Bank's underwriting standards for these loans, it is removed from the pool prior to funding.

The Bank also purchases one- to four-family mortgage loans under contractual agreements with correspondent lenders located within our market areas and select market areas in Missouri. Approved loans and their servicing rights are purchased on a loan by loan basis. The loan is originated to our specifications including interest rates, product description and underwriting standards. The loans may be fixed-rate or ARM loans. The Bank sets prices for all loan products at least once each week. The underwriting generally is performed by a third party underwriter who is under contract with us to use the Bank's internal underwriting standards. During the 2007 and 2006 fiscal years, the Bank purchased \$129.1 million and \$151.2 million, respectively, of one- to four-family mortgage loans from correspondent lenders.

The ability of financial institutions, including us, to originate or purchase large dollar volumes of real estate loans may be substantially reduced or restricted under certain economic conditions, with a resultant decrease in interest income from these assets. See "Management's Discussion and Analysis of Financial Condition and Results of Operations - Quantitative and Qualitative Disclosure about Market Risk" in the Annual Report to Stockholders attached as Exhibit 13 to this Annual Report on Form 10-K.



The following table shows our loan originations, loan purchases and participations, loan sales, swaps and repayment activity for the periods indicated.

	Year Ended September 30,		
	2007	2006	2005
	(Dollars in thousands)		
<u>Originations by type:</u>			
Adjustable-rate:			
Real estate - one- to four-family	\$ 104,362	\$ 147,959	\$ 194,802
- multi-family and commercial	--	--	--
Non-real estate – consumer	87,022	101,956	119,527
Total adjustable-rate loans originated	191,384	249,915	314,329
Fixed-rate:			
Real estate - one- to four-family	573,239	497,458	514,023
- multi-family and commercial	5,523	12,795	9,368
Non-real estate – consumer	33,304	51,078	29,802
Total fixed-rate originated	612,066	561,331	553,193
Total loans originated	803,450	811,246	867,522
<u>Purchases and Participations:</u>			
Real estate - one- to four-family	129,335	329,319	857,207
- multi-family	--	--	--
- commercial	15,000	--	--
Non-real estate – consumer	--	--	--
Total purchases and participations	144,335	329,319	857,207
<u>Sales, Swaps and Repayments:</u>			
Sales of real estate - one- to four-family	--	--	--
Principal balance of loans related to loan swap transaction	--	(404,819)	--
Principal repayments	(855,980)	(973,054)	(1,026,175)
Total reductions	(855,980)	(1,377,873)	(1,026,175)
Change in other items, net	(2,652)	394	1,391
Net increase (decrease)	\$ 89,153	\$ (236,914)	\$ 699,945

## Asset Quality

When a borrower fails to make a loan payment 15 days after the due date, a late charge is assessed and a late charge notice is mailed. All delinquent accounts are reviewed by collection personnel, who attempt to cure the delinquency by contacting the borrower. If the loan becomes 60 days delinquent, the collection personnel generally will send a personal letter to the borrower requesting payment of the delinquent amount in full, or the establishment of an acceptable repayment plan to bring the loan current, within the next 90 days. If the account becomes 90 days delinquent, and an acceptable repayment plan has not been agreed upon, the collection personnel generally will refer the account to legal counsel, with instructions to prepare a notice of intent to foreclose. The notice of intent to foreclose allows the borrower up to 30 days to bring the account current. During this 30 day period a written repayment plan from the borrower which would bring the account current within the next 90 days may be approved by a designated Bank officer. Once the loan becomes 120 days delinquent, and an acceptable repayment plan has not been agreed upon, the collection officer, after receiving approval from the appropriate Bank officer as designated by our board of directors, will turn over the account to our legal counsel with instructions to initiate foreclosure.

The risk that our non-performing and other delinquent loans may increase is primarily driven by the state of the local economies in which we lend. Since the loans we originate in our market areas are geographically concentrated, we attempt to mitigate the risks of this concentration by purchasing loans from outside our market areas. In most of our market areas, the economy has continued to be generally stable.

During the second quarter of fiscal year 2007, the methodology for calculating the number of days delinquent changed with the replacement of the Bank's core information processing system. For mortgage loans, the new system utilizes a 30/360 calculation, which is consistent with industry standards. The former core information processing system calculated days delinquent based upon actual days. The method of calculating days delinquent for home equity loans did not change with the core information processing system replacement.

**Delinquent Loans.** The following tables set forth our loans 30 - 89 delinquent days by type, number and amount as of the periods presented.

	<u>Loans Delinquent for</u>					
	<u>30 - 89 Days</u>					
	2007		2006		2005	
	Number	Amount	Number	Amount	Number	Amount
	(Dollars in thousands)					
One- to four-family	175	\$ 16,971	256	\$ 19,612	267	\$ 25,111
Multi-family	--	--	1	222	--	--
Consumer	57	761	34	644	35	407
<b>Total</b>	<b>232</b>	<b>\$ 17,732</b>	<b>291</b>	<b>\$ 20,478</b>	<b>302</b>	<b>\$ 25,518</b>
Loans 30-89 days delinquent to total loans		0.34%		0.39%		0.47%

**Non-performing Assets.** The table below sets forth the amounts and categories of non-performing assets. Loans are placed on non-accrual status when the loan is greater than 90 days delinquent. At all dates presented, we had no troubled debt restructurings which involve forgiving a portion of interest or principal on any loans or making loans at a rate materially less than prevailing market rates, and no accruing loans more than 90 days delinquent. Real estate owned includes assets acquired in settlement of loans. The balance of one- to four-family real estate owned at September 30, 2007 is represented by 27 properties totaling \$2.1 million, or an average balance of less than \$78 thousand per property.

	2007	2006	September 30, 2005		2004	2003
	(Dollars in thousands)					
Non-accruing loans:						
One- to four-family	\$ 7,104	\$ 5,391	\$ 5,034	\$ 5,761	\$ 8,686	
Consumer	248	218	124	310	258	
Total non-accruing loans	7,352	5,609	5,158	6,071	8,944	
Real estate owned:						
One- to four-family	2,097	2,401	1,613	3,976	3,773	
Construction	--	--	--	273	273	
Consumer	--	8	40	--	--	
Total real estate owned	2,097	2,409	1,653	4,249	4,046	
Total non-performing assets	\$ 9,449	\$ 8,018	\$ 6,811	\$ 10,320	\$ 12,990	
Non-performing assets as a percentage of total assets	0.12%	0.10%	0.08%	0.12%	0.15%	
Non-performing loans as a percentage of total loans	0.14%	0.11%	0.09%	0.13%	0.21%	

At September 30, 2007, we had \$7.4 million in non-accruing loans (these loans also may be referred to as “non-performing”), which constituted 0.14% of our total loan portfolio. The year-over-year increase in non-accruing loans is primarily in our originated loan portfolio. Of the \$7.4 million of non-accruing loans, \$5.2 million, or 70.6%, were secured by property located in our market areas and there were no non-accruing loans to any one borrower or group of related borrowers that exceeded \$1.0 million, either individually or in the aggregate. For the year ended September 30, 2007, gross interest income which would have been recorded had the non-accruing loans been current in accordance with their original terms amounted to \$77 thousand. The amount that was included in interest income on these loans, before non-accruing status, was immaterial for the year ended September 30, 2007.

**Classified Assets.** Federal regulations provide for the classification of loans and other assets, such as debt and equity securities considered by the OTS to be of lesser quality, as “special mention”, “substandard”, “doubtful” or “loss”. Assets classified as “special mention” are performing loans on which known information about the collateral pledged or the possible credit problems of the borrowers have caused management to have doubts as to the ability of the borrowers to comply with present loan repayment terms and which may result in the future inclusion of such assets in the non-performing asset categories. An asset is considered “substandard” if it is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. “Substandard” assets include those characterized by the “distinct possibility” that the insured institution will sustain “some loss” if the deficiencies are not corrected. Assets classified as “doubtful” have all of the weaknesses inherent as those classified “substandard,” with the added characteristic that the weaknesses present make “collection or liquidation in full,” on the basis of currently existing facts, conditions and values “highly questionable and improbable.” Assets classified as “loss” are those

considered “uncollectible” and of such little value that their continuance as assets without the establishment of a specific loss reserve is not warranted.

When an insured institution classifies problem assets as either special mention, substandard or doubtful, it may establish valuation allowances in an amount deemed prudent by management and approved by the board of directors. General allowances may be established to recognize the inherent risk associated with lending activities, but unlike

specific allowances, have not been allocated to specific problem assets within a portfolio of similar assets. When an insured institution classifies problem assets as “loss,” it is required either to establish a specific allowance for losses equal to 100% of that portion of the asset so classified or to charge off such amount. An institution’s determination as to the classification of its assets and the amount of its allowance for loan losses is subject to review by the OTS and the FDIC, which may order the establishment of additional loss allowances.

In connection with the filing of the Bank’s periodic reports with the OTS and in accordance with our asset classification policy, we regularly review the problem assets in our portfolio to determine whether any assets require classification in accordance with applicable regulations. The following table sets forth the carrying amounts of our assets, exclusive of general valuation and specific allowances, classified as special mention, substandard or doubtful at September 30, 2007.

	Special Mention		Substandard		Doubtful	
	Number	Amount	Number	Amount	Number	Amount
(Dollars in thousands)						
One- to four-family real estate	3	\$ 285	103	\$ 7,415	--	--
Real estate owned	--	--	31	2,097	--	--
Total classified assets	3	\$ 285	134	\$ 9,512	--	--

**Provision for Loan Losses.** In fiscal year 2007, we recorded a recovery of loan losses of \$225 thousand. The recovery was primarily a result of changes during the first quarter of fiscal year 2007 to the risk assessments of certain categories of loans in the general valuation model to better reflect the inherent risk of those categories. We recorded a provision for loan losses in fiscal years 2006 and 2005 of \$247 thousand and \$215 thousand, respectively. The provision/recovery for loan losses is recorded on the consolidated statement of income to bring our allowance for loan losses to a level deemed appropriate by management based on the factors discussed below under “Allowance for Loan Losses.”

**Allowance for Loan Losses.** At September 30, 2007, our allowance for loan losses was \$4.2 million or 0.08% of the total loan portfolio and 57% of total non-accruing loans. This compares with an allowance for loan losses of \$4.4 million or 0.08% of the total loan portfolio and 79% of total non-accruing loans as of September 30, 2006. See “Management’s Discussion and Analysis of Financial Condition and Results of Operations – Critical Accounting Policies” in the Annual Report to Stockholders attached as Exhibit 13 to this Annual Report on Form 10-K for a full discussion of the allowance for loan losses.

Historical net charge-offs are not necessarily indicative of the amount of net charge-offs that the Bank will realize in the future resulting from an increase in the one- to four-family mortgage loan portfolio. The following table provides a recap of our allowance for loan loss activity for the periods presented.

	Year Ended September 30,				
	2007	2006	2005	2004	2003
	(Dollars in thousands)				
Balance at beginning of period	\$ 4,433	\$ 4,598	\$ 4,495	\$ 4,550	\$ 4,825
Charge-offs:					
One- to four-family	9	95	91	84	153
Consumer	18	37	56	77	144
Total charge-offs	27	132	147	161	297
Recoveries	--	1	35	42	22
Net charge-offs	27	131	112	119	275
Allowance on loans in the loan swap transaction	--	(281)	--	--	--
(Recovery) provision charged to expense	(225)	247	215	64	--
Balance at end of period	\$ 4,181	\$ 4,433	\$ 4,598	\$ 4,495	\$ 4,550
Ratio of net charge-offs during the period to average					
loans outstanding during the period <sup>(1)</sup>	--%	--%	--%	--%	--%
Ratio of net charge-offs during the period to average					
non-performing assets	0.31%	1.77%	1.31%	1.02%	2.31%
Allowance as a percentage of non-accruing loans	56.87%	79.03%	89.14%	74.04%	50.87%
Allowance as a percentage of total loans (end of period)	0.08%	0.08%	0.08%	0.09%	0.11%

<sup>(1)</sup> Ratios calculate to be less than 0.01%.

The distribution of our allowance for loan losses at the dates indicated is summarized as follows:

	September 30,									
	2007		2006		2005		2004		2003	
	% of		% of		% of		% of		% of	
	Loans		Loans		Loans		Loans		Loans	
	Amount	of	Amount	of	Amount	of	Amount	of	Amount	of
	of	in Each	of	in Each	of	in Each	of	in Each	of	in Each
	Loan	Category	Loan	Category	Loan	Category	Loan	Category	Loan	Category
	Loss	to	Loss	to	Loss	to	Loss	to	Loss	to
	Total		Total		Total		Total		Total	
	Allowance	Loans	Allowance	Loans	Allowance	Loans	Allowance	Loans	Allowance	Loans
(Dollars in thousands)										
One- to										
four-family	\$ 3,735	94.11%	\$ 3,796	94.18%	\$ 3,866	94.78 %	\$ 3,561	94.19%	\$ 3,468	93.99%
Multi-family	48	0.95	46	0.92	203	0.74	177	0.74	272	0.89
Commercial										
real estate	9	0.19	8	0.16	67	0.16	65	0.18	59	0.18
Construction	69	0.61	258	0.46	129	0.47	197	0.60	143	0.52
Consumer	317	4.14	321	4.28	333	3.85	488	4.29	412	4.42
Commercial										
business	3	--	4	--	--	--	7	--	11	--
Unallocated	--	--	--	--	--	--	--	--	185	--
Total	\$ 4,181	100.00%	\$ 4,433	100.00%	\$ 4,598	100.00 %	\$ 4,495	100.00%	\$ 4,550	100.00%

## Investment Activities

Federally chartered savings institutions have the authority to invest in various types of liquid assets, including U.S. Treasury obligations, securities of various federal agencies, government-sponsored enterprises, including callable agency securities, municipal bonds, certain certificates of deposit of insured banks and savings institutions, certain bankers' acceptances, repurchase agreements and federal funds. Subject to various restrictions, federally chartered savings institutions may also invest their assets in investment grade commercial paper, corporate debt securities, and mutual funds whose assets conform to the investments that a federally chartered savings institution is otherwise authorized to make directly. As a member of the FHLB of Topeka, the Bank is required to maintain a specified investment in the capital stock of the FHLB. See "Regulation - Federal Home Loan Bank System," "Capitol Federal Savings Bank," and "Qualified Thrift Lender Test" for a discussion of additional restrictions on our investment activities.

The Chief Financial Officer has the primary responsibility for the management of the Bank's investment portfolio, subject to the direction and guidance of the ALCO. The Chief Financial Officer considers various factors when making decisions, including the marketability, maturity and tax consequences of the proposed investment. The maturity structure of investments will be affected by various market conditions, including the current and anticipated slope of the yield curve, the level of interest rates, the trend of net deposit flows, the volume of loan sales and the anticipated demand for funds via withdrawals, repayments of borrowings, and loan originations and purchases.

The general objectives of our investment portfolio are to provide liquidity when loan demand is high, to assist in maintaining earnings when loan demand is low and to maximize earnings while satisfactorily managing risk, including liquidity risk, interest rate risk, reinvestment risk and credit risk. Liquidity may increase or decrease depending upon the availability of funds and comparative yields on investments in relation to the return on loans. Cash flow projections are reviewed regularly and updated to assure that adequate liquidity is maintained. See "Management's Discussion and Analysis of Financial Condition and Results of Operations - Quantitative and Qualitative Disclosure about Market Risk" in the Annual Report to Stockholders attached as Exhibit 13 to this Annual Report on Form 10-K.

We classify securities as trading, available-for-sale or held-to-maturity at the date of purchase. Securities that are purchased and held principally for resale in the near future are classified as trading securities and are reported at fair value, with unrealized gains and losses reported in the consolidated statements of income. Available-for-sale securities are reported at fair market value, with unrealized gains and losses reported as a component of accumulated other comprehensive income (loss) within stockholders' equity, net of deferred income taxes. Management regularly reviews the available-for-sale portfolio for other-than-temporary impairment and records any such impairment in the consolidated statements of income. Held-to-maturity securities are reported at cost, adjusted for amortization of premium and accretion of discount. We have both the ability and intent to hold the held-to-maturity securities to maturity.

**Investment Securities.** Our investment securities portfolio consists of U.S. Government and agency notes, including those issued by government-sponsored enterprises such as FNMA and FHLMC, and municipal bonds. At September 30, 2007, our investment securities portfolio totaled \$524.2 million. The portfolio consists of securities classified as held-to-maturity and available-for-sale. See "Notes to Consolidated Financial Statements—Note 2" in the Annual Report to Stockholders attached as Exhibit 13 to this Annual Report on Form 10-K.

During fiscal year 2007, our investment securities portfolio increased \$94.7 million from \$429.5 million at September 30, 2006 to \$524.2 million at September 30, 2007. Securities purchased totaled \$691.0 during fiscal year 2007 which were partially offset by \$600.5 million of maturities and repayments. All of the purchases made during fiscal year 2007 were fixed-rate and had a weighted average yield of 5.19% and weighted average life of less than 1 year. See "Notes to Consolidated Financial Statements – Note 2" in the Annual Report to Stockholders attached as Exhibit 13 to



this Annual Report on Form 10-K.

***Mortgage-Related Securities.*** Our mortgage-related securities portfolio consists primarily of securities issued by government-sponsored enterprises. At September 30, 2007, our mortgage-related securities portfolio totaled \$1.41 billion. A small portion of the mortgage-related securities portfolio consists of collateralized mortgage obligations (“CMOs”). CMOs are special types of pass-through debt securities in which the stream of principal and interest payments on the underlying mortgages or mortgage-related securities are used to create investment classes with different maturities and, in some cases, different amortization schedules, as well as a residual interest, with each such

class possessing different risk characteristics. At September 30, 2007, we held CMOs totaling \$8.5 million, none of which qualified as high risk mortgage securities as defined under OTS regulations. Our CMOs are currently classified as both held-to-maturity and available-for-sale. We do not purchase residual interest bonds.

During fiscal year 2007, our mortgage-related securities portfolio decreased \$670.5 million from \$2.08 billion at September 30, 2006 to \$1.41 billion at September 30, 2007. The decrease in the portfolio was primarily a result of the sale of trading securities in the first quarter of fiscal year 2007. These securities were received in a loan swap transaction with FHLMC in the quarter ended September 30, 2006, and sold in the first quarter of fiscal year 2007. Proceeds of \$389.2 million from the sale of the trading securities were reinvested in investment securities. The decrease was also due to \$494.7 million in principal repayments which were not entirely reinvested in mortgage-related securities.

Of the \$228.1 million of mortgage-related securities purchased, \$75.3 million were fixed-rate with a weighted average life of 4.74 years and a weighted average yield of 5.78% and \$152.8 million were adjustable-rate with a weighted average yield of 5.00% and an average of 1.61 years until their first repricing opportunity. See “Notes to Consolidated Financial Statements – Note 3” in the Annual Report to Stockholders attached as Exhibit 13 to this Annual Report on Form 10-K.

Mortgage-related securities generally yield less than the loans that underlie such securities because of the servicing fee retained by the servicer and the cost of payment guarantees or credit enhancements that reduce credit risk. However, mortgage-related securities are generally more liquid than individual mortgage loans and may be used to collateralize certain borrowings and public unit depositors of the Bank. In general, mortgage-related securities issued or guaranteed by FNMA or FHLMC are weighted at no more than 20% for risk-based capital purposes compared to the 50% risk-weighting assigned to most non-securitized mortgage loans.

When securities are purchased for a price other than par, the difference between the price paid and par is accreted to or amortized against the interest earned over the life of the security, depending on whether a discount or premium to par is paid. Movements in interest rates affect prepayment rates which, in turn, affect the average lives of mortgage-related securities and the speed at which the discount or premium is accreted to or amortized against earnings.

While mortgage-related securities, such as CMOs and Real Estate Mortgage Investment Conduits (“REMICs”), carry a reduced credit risk compared to whole loans, these securities remain subject to the risk that a fluctuating interest rate environment, along with other factors such as the geographic distribution of the underlying mortgage loans, may alter the prepayment rate of the underlying mortgage loans and so affect both the prepayment speed, and value, of the securities. As noted above, the Bank, on some transactions, pays a premium over par value for mortgage-related securities purchased. These premiums may be significant and may cause significant negative yield adjustments due to accelerated prepayments on the underlying mortgages.

The following table sets forth the composition of our investment and mortgage-related securities portfolio, excluding FHLB stock, at the dates indicated. Our investment securities portfolio at September 30, 2007 did not contain securities of any issuer with an aggregate book value in excess of 10% of our stockholders' equity, excluding those issued by the government or its agencies. At September 30, 2007, 2006 and 2005, the carrying value of FHLB stock was \$139.7 million, \$165.1million, and \$182.3 million, respectively, which was in excess of 10% of our stockholders' equity. The carrying value of our investment in FHLB stock approximates its fair value.

	2007			September 30, 2006			2005		
	Carrying Value	% of Total	Fair Value	Carrying Value	% of Total	Fair Value	Carrying Value	% of Total	Fair Value
(Dollars in thousands)									
Trading Securities	\$ --	--	\$ --	\$ 396,904	100.00%	\$ 396,904	\$ --	--	\$ --
Securities available-for-sale:									
Mortgage-related securities	\$ 402,686	79.72%	\$ 402,686	\$ 556,248	74.59%	\$ 556,248	\$ 737,638	100.00%	\$ 737,638
U.S. government and agency securities	99,705	19.74	99,705	188,264	25.25	188,264	--	--	--
Municipal investments	2,719	0.54	2,719	1,216	0.16	1,216	--	--	--
Total securities available-for-sale	\$ 505,110	100.00%	\$ 505,110	\$ 745,728	100.00%	\$ 745,728	\$ 737,638	100.00%	\$ 737,638
Securities held-to-maturity:									
Mortgage-related securities	\$ 1,011,585	70.58%	\$ 995,415	\$ 1,131,634	82.50%	\$ 1,101,159	\$ 1,407,616	76.58%	\$ 1,383,268
U.S. government and agency securities	401,431	28.00	398,598	240,000	17.50	233,525	430,499	23.42	424,952
Municipal investments	20,313	1.42	20,342	--	--	--	--	--	--
Total securities held-to-maturity	\$ 1,433,329	100.00%	\$ 1,414,355	\$ 1,371,634	100.00%	\$ 1,334,684	\$ 1,838,115	100.00%	\$ 1,808,220
Total securities	\$ 1,938,439		\$ 1,919,465	\$ 2,514,266		\$ 2,477,316	\$ 2,575,753		\$ 2,545,858

The composition and maturities of the investment and mortgage-related securities portfolio, excluding FHLB stock, are indicated in the following table. Yields on tax-exempt investments are not calculated on a taxable equivalent basis.

	September 30, 2007							
	Less than 1 year	Weighted	1 to 5 years	Weighted	5 to 10 years	Weighted	Over 10 years	Weighted
	Carrying	Average	Carrying	Average	Carrying	Average	Carrying	Average
	Value	Yield	Value	Yield	Value	Yield	Value	Yield
	(Dollars in thousands)							
Securities available-for-sale:								
Mortgage-related securities	\$ 3,201	6.00%	\$ 4,756	6.52%	\$ 8,659	6.00%	\$ 386,070	5.58%
U.S. government and agency securities	99,705	4.81	--	--	--	--	--	--
Municipal investments	--	--	182	4.60	1,332	4.05	1,205	5.25
Total securities available-for-sale	102,906	4.85%	4,938	6.45%	9,991	5.74%	387,275	5.58%
Securities held-to-maturity:								
Mortgage-related securities	\$ 45,044	3.50%	\$ --	--%	\$ --	--%	\$ 966,541	4.43%
U.S. government and agency securities	223,960	3.47	127,470	5.28	--	--	50,000	5.83
Municipal investments	--	--	2,922	4.27	11,885	4.26	5,507	5.09
Total securities held-to-maturity	269,004	3.48%	130,392	5.26%	11,885	4.26%	1,022,048	4.50%
Total securities	\$ 371,910	3.86%	\$ 135,330	5.30%	\$ 21,876	4.94%	\$ 1,409,323	4.80%

## Sources of Funds

**General.** Our sources of funds are deposits, borrowings, repayment of principal and interest on loans and mortgage-related securities, interest earned on or maturities and calls of investment securities and funds provided from operations.

**Deposits.** We offer a variety of deposit accounts having a wide range of interest rates and terms. Our deposits consist of savings accounts, money market accounts, interest-bearing and non-interest bearing checking accounts, and certificates of deposit. We rely primarily upon competitive pricing policies, marketing, and customer service to attract and retain deposits. The flow of deposits is influenced significantly by general economic conditions, changes in money market and prevailing interest rates, and competition.

The variety of deposit accounts we offer has allowed us to utilize strategic pricing to obtain funds and to respond with flexibility to changes in consumer demand. We endeavor to manage the pricing of our deposits in keeping with our asset and liability management, liquidity and profitability objectives. Based on our experience, we believe that our deposits are stable sources of funds. Despite this stability, our ability to attract and maintain these deposits and the rates paid on them has been, and will continue to be, significantly affected by market conditions.

The following table sets forth our deposit flows during the periods indicated. Included in the table are brokered and public unit deposits which totaled \$193.0 million, \$233.5 million, and \$213.6 million at September 30, 2007, 2006 and 2005, respectively.

	Year Ended September 30,		
	2007	2006	2005
	(Dollars in thousands)		
Opening balance	\$ 3,900,431	\$ 3,960,297	\$ 4,127,774
Deposits	7,223,216	7,422,474	6,935,934
Withdrawals	7,349,023	7,594,727	7,190,694
Interest credited	148,158	112,387	87,283
Ending balance	\$ 3,922,782	\$ 3,900,431	\$ 3,960,297
Net increase (decrease)	\$ 22,351	\$ (59,866)	\$ (167,477)
Percent increase (decrease)	0.06%	(1.51)%	(4.06)%

The following table sets forth the dollar amount of deposits in the various types of deposit programs we offered for the periods indicated.

	Year Ended September 30,					
	2007	Percent of Total	2006	Percent of Total	2005	Percent of Total
	Amount		Amount		Amount	
(Dollars in thousands)						
<u>Transactions and Savings</u>						
<u>Deposits:</u>						
Checking	\$ 394,109	10.05%	\$ 402,898	10.33%	\$ 398,490	10.06%
Savings <sup>(1)</sup>	237,148	6.04	106,347	2.73	121,133	3.06
Money market	790,277	20.15	808,910	20.74	873,570	22.06
Total non-certificates	1,421,534	36.24	1,318,155	33.80	1,393,193	35.18
<u>Certificates (by rate):</u>						
0.00 - 0.99%	134	--	125	--	123	--
1.00 - 1.99%	--	--	--	--	137,442	3.47
2.00 - 2.99%	35,815	0.91	215,891	5.53	863,948	21.82
3.00 - 3.99%	225,162	5.74	541,236	13.88	905,058	22.85
4.00 - 4.99%	746,707	19.04	1,323,434	33.93	600,367	15.16
5.00 - 5.99%	1,489,706	37.98	497,453	12.75	2,611	0.07
6.00 - 6.99%	3,724	0.09	4,137	0.11	57,555	1.45
Total certificates <sup>(1)</sup>	2,501,248	63.76	2,582,276	66.20	2,567,104	64.82
Total deposits	\$ 3,922,782	100.00%	\$ 3,900,431	100.00%	\$ 3,960,297	100.00%

<sup>(1)</sup>During the second quarter of fiscal year 2007, variable-rate retirement certificates of deposit were reclassified to "Savings" as the new classifications for these accounts did not have a stated maturity date as a result of changes required by the Bank's new core information technology processing system. The amount of the retirement savings included in "Savings" at September 30, 2007 was \$136.6 million. The amount of variable-rate certificates of deposit included in "Certificates" at September 30, 2006 and 2005 was \$153.0 million and \$128.1 million, respectively.

The following table sets forth the rate and maturity information for our certificate of deposit portfolio as of September 30, 2007.

	Amount	Rate
(Dollars in thousands)		
Certificates maturing:		
Within three months	\$ 358,141	4.55%
Over three to six months	507,072	4.77
	881,810	4.88

Over six months to one year		
Over one to two years	400,859	4.66
Over two to three years	282,857	4.96
Over three to four years	44,946	4.42
Over four to five years	23,698	4.41
Thereafter	1,865	4.57
	\$ 2,501,248	4.77%

The following table sets forth the maturity periods of our certificates of deposit in amounts of \$100 thousand or more at September 30, 2007.

	Amount (Dollars in thousands)	Rate
Certificates maturing:		
Three months or less	\$ 72,203	4.67%
Over three months through six months	113,630	4.88
Over six months through twelve months	174,954	4.97
Over twelve months	289,884	5.02
	\$ 650,671	4.94%

The board of directors has authorized the utilization of brokers to obtain deposits as a source of funds. The Bank has entered into several relationships with nationally recognized wholesale deposit brokerage firms to accept deposits from these firms. Depending on market conditions, the Bank may use brokered deposits from time to time to fund asset growth and gather deposits that may help to manage interest rate risk. The Bank's policies limit the amount of brokered deposits that it may have at any time to 15% of total deposits. The rates paid on brokered deposits plus fees are generally equivalent to rates offered by FHLB on advances and comparable to some rates paid on retail deposits. At September 30, 2007 and 2006, the balance of brokered deposits was \$181.0 million and \$4.3 million, respectively.

The board of directors also has authorized the utilization of public unit deposits as a source of funds. The Bank's policies limit the amount of public unit deposits that it may have at any time to 10% of total deposits. In order to qualify to obtain such deposits, the Bank must have a branch in each county in which it collects public unit deposits. At September 30, 2007 and 2006, the balance of public unit deposits was \$12.0 million and \$229.2 million, respectively.

During fiscal year 2007, the Bank did not pursue public unit deposits as the average term to maturity on those funds was generally less than one year. Instead, the Bank increased the balance of brokered deposits as the term to maturity on those funds was in excess of one year.

**Borrowings.** Although deposits are our main source of funds, we may utilize borrowings when, at the time of the borrowing, they can be invested at a positive rate spread, when we desire additional capacity to fund loan demand or when they help us meet our asset and liability management objectives. Historically, our borrowings primarily have consisted of advances from FHLB and occasionally repurchase agreements. During the year, from time to time, we utilized our line-of-credit that we maintain at FHLB. At September 30, 2007, we did not have any borrowings on our line-of-credit. See "Notes to Consolidated Financial Statements—Note 8" in the Annual Report to Stockholders attached as Exhibit 13 to this Annual Report on Form 10-K.

The Bank has interest rate swaps with a notional amount of \$800.0 million to hedge an equal amount of FHLB advances. The interest rate swaps are designated as fair value hedges and the Bank accounts for the hedges using the shortcut method. Unrealized gains (losses) in the fair value of the interest rate swaps are offset by an unrealized gain (loss) on the hedged FHLB advances. At September 30, 2007, the net fair value adjustment on the interest rate swaps was an unrealized loss of \$13.8 million. The carrying amount of the FHLB advances was reduced by an identical amount.



We may obtain advances from FHLB upon the security of our blanket pledge agreement. See “Management’s Discussion and Analysis of Financial Condition and Results of Operations - Liquidity and Commitments” in the Annual Report to Stockholders attached as Exhibit 13 to this Annual Report on Form 10-K. Such advances may be made pursuant to several different credit programs, each of which has its own interest rate, maturity, repayment, and convertible features, if any. At September 30, 2007, we had \$2.75 billion in FHLB advances outstanding.

In 2004, the Company formed Capitol Federal Financial Trust I (the “Trust”), which issued \$52.0 million of variable rate cumulative trust preferred securities in a private transaction exempt from registration under the Securities Act of 1933. The Trust used the proceeds from the sale of its trust preferred securities and from the sale of \$1.6 million of its common securities to the Company to purchase \$53.6 million of Junior Subordinated Deferrable Interest Debentures (the “Debentures”) which are the sole assets of the Trust. See “Notes to Consolidated Financial Statements—Note 10” in the Annual Report to Stockholders attached as Exhibit 13 to this Annual Report on Form 10-K.

Interest on the Debentures is due quarterly in January, April, July and October until the maturity date of April 7, 2034. The interest rate on the Debentures, which is identical to the distribution rate paid on the trust securities and resets at each interest payment, is based upon the three month LIBOR rate plus 275 basis points. Principal is due at maturity. The Debentures are callable, in part or whole, beginning on April 7, 2009, at par, at the option of the Company. Redemption of the Debentures by the Company will result in redemption of a like amount of trust preferred securities by the Trust. There are certain covenants that the Company is required to comply with regarding the Debentures. These covenants include a prohibition on cash dividends in the event of default or deferral of interest on the Debentures, annual certifications to the Trust and other covenants related to the payment of interest and principal and maintenance of the Trust. The Company was in compliance with all the covenants at September 30, 2007.

The following table sets forth certain information relating to each category of borrowings for which the average balance outstanding during the period was more than 30% of stockholders' equity at the end of the period. The maximum balance, average balance, and weighted average interest rate during fiscal year 2007 and 2006 reflect all FHLB advances, including the FHLB line of credit, that were scheduled to mature within one year at any month-end during fiscal year 2007 and 2006.

	<u>At or for the Year Ended September 30,</u>	
	<u>2007</u>	<u>2006</u>
Balance at September 30	\$ 1,125,000	\$ 750,000
Maximum balance outstanding at any month-end during fiscal year	1,275,000	1,019,000
Average balance outstanding during fiscal year	1,118,907	817,332
Weighted average interest rate during fiscal year	3.95 %	3.56 %
Weighted average interest rate at September 30	4.23 %	3.52 %

### Subsidiary and Other Activities

As a federally chartered savings bank, we are permitted by OTS regulations to invest up to 2% of our assets, or \$154.0 million at September 30, 2007, in the stock of, or as unsecured loans to, service corporation subsidiaries. We may invest an additional 1% of our assets in service corporations where such additional funds are used for inner-city or community development purposes. At September 30, 2007, the Bank had one subsidiary, Capitol Funds, Inc. As of September 30, 2007, our total investment in this subsidiary was \$3.4 million. Capitol Funds, Inc. has a wholly owned subsidiary, Capitol Federal Mortgage Reinsurance Company ("CFMRC"). CFMRC serves as a reinsurance company for the private mortgage insurance companies the Bank uses in its normal course of operations. CFMRC assumes the risk of default on loans exceeding a five percent loss and less than a ten percent loss. During fiscal 2007, Capitol Funds, Inc. reported consolidated net income of \$440 thousand which included net income of \$444 thousand from CFMRC.

## REGULATION

### General

The Bank, as a federally chartered savings institution, is subject to federal regulation and oversight by the OTS extending to all aspects of its operations. The Bank is also subject to regulation by the FDIC, which insures the deposits of the Bank to the maximum extent permitted by law, and to requirements established by the Federal Reserve Board. Such regulation and supervision primarily is intended for the protection of depositors and borrowers and not for the purpose of protecting stockholders. The investment and lending authority of savings institutions is prescribed

by federal laws and regulations, and such institutions are prohibited from engaging in any activities not permitted by such laws and regulations.

The OTS regularly examines the Bank and prepares reports on the Bank's operations, including any deficiencies. These reports are presented to the Bank's board of directors. The FDIC also has the authority to examine the Bank in its role as the administrator of the Deposit Insurance Fund ("DIF") which is the fund established upon the merger of the Savings Association Insurance Fund ("SAIF") and the Bank Insurance Fund ("BIF") in March 2006. The Bank's relationship with its depositors and borrowers is also regulated to a great extent by both federal and state laws, especially in such matters as the ownership of savings accounts and the form and content of the Bank's mortgage

requirements. Any material change in such regulations, whether by the FDIC, the OTS, the Federal Reserve Board, Congress or states in which we do business, could have a material adverse impact on MHC, the Company and the Bank and their operations.

### **Capitol Federal Savings Bank MHC**

MHC is a federal mutual holding company within the meaning of Section 10(o) of the Home Owners' Loan Act. As such, MHC is required to register with and be subject to examination and supervision of the OTS as well as certain reporting requirements. In addition, the OTS has enforcement authority over MHC and its non-savings institution subsidiaries, if any. Among other things, this authority permits the OTS to restrict or prohibit activities that are determined to be a serious risk to the financial safety, soundness or stability of the Bank.

A mutual holding company is permitted to, among other things:

- invest in the stock of a savings institution;
- acquire a mutual institution through the merger of such institution into a savings institution subsidiary of such mutual holding company;
  - merge with or acquire another mutual holding company of a savings institution;
- acquire non-controlling amounts of the stock of savings institutions and savings institution holding companies, subject to certain restrictions;
- invest in a corporation the capital stock of which is available for purchase by a savings institution under Federal law or under the law of any state where a subsidiary savings institution has its home office;
  - furnish or perform management services for a savings institution subsidiary of such company;
  - hold, manage or liquidate assets owned or acquired from a savings institution subsidiary of such company;
  - hold or manage properties used or occupied by a savings institution subsidiary of such company; and
  - act as a trustee under deed or trust.

In addition, a mutual holding company may engage in the activities of a multiple savings and loan holding company which are permissible by statute and the activities of financial holding companies under the Bank Holding Company Act of 1956, as amended, subject to prior approval by the OTS.

### **Capitol Federal Financial**

The purpose and powers of the Company are to pursue any or all of the lawful objectives of a federal mutual holding company and to exercise any of the powers accorded to a mutual holding company.

If the Bank fails the qualified thrift lender test, within one year of such failure MHC and the Company must register as, and will become subject to, the restrictions applicable to bank holding companies. The activities authorized for a bank holding company are more limited than are the activities authorized for a savings and loan holding company. If the Bank fails the test a second time, MHC and the Company must immediately register as, and become subject to, the restrictions applicable to a bank holding company. See "Qualified Thrift Lender Test."

MHC and the Company must obtain approval from the OTS before acquiring control of any other savings institution. Interstate acquisitions are permitted based on specific state authorization or in a supervisory acquisition of a failing savings institution.

### **Capitol Federal Savings Bank**

The OTS has extensive authority over the operations of savings institutions. As part of this authority, the Bank is required to file periodic reports with the OTS, is subject to periodic examinations by the OTS, and also may be examined by the FDIC. The last regular OTS examination of the Bank was as of March 31, 2007. All savings

institutions are subject to a semi-annual assessment, based upon the savings institution's total assets, to fund the operations of the OTS. The Bank's OTS assessment for the fiscal year ended September 30, 2007 was \$1.3 million.

The OTS also has extensive enforcement authority over all savings institutions and their holding companies, including the Bank, the Company and MHC. This enforcement authority includes, among other things, the ability to assess civil money penalties, to issue cease-and-desist or removal orders and to initiate injunctive actions. In general, these enforcement actions may be initiated for violations of laws and regulations and unsafe or unsound practices. Other actions or inactions may provide the basis for enforcement action, including misleading or untimely reports filed with the OTS. Except under certain circumstances, public disclosure of final enforcement actions by the OTS is required.

In addition, the investment, lending and branching authority of the Bank is prescribed by federal laws and the Bank is prohibited from engaging in any activities not permitted by such laws. For instance, no savings institution may invest

in non-investment grade corporate debt securities. In addition, the permissible level of investment by federal institutions in loans secured by non-residential real property may not exceed 400% of total capital, except with approval of the OTS. Federal savings institutions also generally are authorized to branch nationwide. The Bank is in compliance with the noted restrictions.

The Bank's general permissible lending limit for loans-to-one-borrower is equal to 15% of unimpaired capital and surplus (except for loans fully secured by certain readily marketable collateral, in which case this limit is increased to 25% of unimpaired capital and surplus). At September 30, 2007, the Bank's lending limit under this restriction was \$118.9 million. The Bank is in compliance with the loans-to-one-borrower limitation.

The OTS, as well as the other federal banking agencies, has adopted guidelines establishing safety and soundness standards on such matters as information systems, loan underwriting and documentation, asset growth and quality, earnings, internal controls and audit systems, interest rate risk exposure, and excessive compensation and benefits. Any institution that fails to comply with these standards must submit a compliance plan.

### **Insurance of Accounts and Regulation by the FDIC**

The Bank is a member of the DIF, which is administered by the FDIC. Deposits are insured up to the applicable limits by the FDIC and such insurance is backed by the full faith and credit of the United States Government. As insurer, the FDIC imposes deposit insurance premiums and is authorized to conduct examinations of and to require reporting by FDIC-insured institutions. It also may prohibit any FDIC-insured institution from engaging in any activity the FDIC determines by regulation or order to pose a serious risk to the DIF. The FDIC also has the authority to initiate enforcement actions against savings institutions, after giving the OTS an opportunity to take such action, and may terminate the deposit insurance if it determines that the institution has engaged in unsafe or unsound practices or is in an unsafe or unsound condition.

The FDIC merged the BIF and the SAIF to form the DIF on March 31, 2006 in accordance with the Federal Deposit Insurance Reform Act of 2005. FDIC maintains the DIF by assessing depository institutions an insurance premium. The FDIC Board approved a new risk-based premium system in November 2006 which was effective January 1, 2007. The FDIC's new regulations for risk-based deposit insurance assessments establish four Risk Categories. Risk Category I, for well-capitalized institutions that are financially sound with only a few minor weaknesses, includes approximately 95% of FDIC-insured institutions. Risk Categories II, III, and IV present progressively greater risks to the deposit insurance fund. Effective January 1, 2007, Risk Category I institutions pay quarterly assessments for deposit insurance at annual rates of five to seven basis points. The rates for Risk Categories II, III, and IV are seven, 28, and 43 basis points, respectively. Rates are subject to change with advance notice to insured institutions.

Within Risk Category I, the precise rate for an individual institution with less than \$10 billion in assets is generally determined by a formula using CAMELS ratings which are assigned in examinations, and financial ratios. A different method applies for larger institutions. The rate for an individual institution is applied to its assessment base, which is generally its deposit liabilities subject to certain adjustments. An institution (or its successor) insured by the FDIC on December 31, 1996 which had previously paid assessments is eligible for certain credit against deposit insurance assessments. Due to this credit, we do not anticipate FDIC premium expense for fiscal year 2008.

The Bank, like other former SAIF insured institutions and BIF insured institutions, is required to pay a Financing Corporation ("FICO") assessment in order to fund the interest on bonds issued to resolve thrift failures in the 1980s. For the first quarter of fiscal year 2008, the annual rate for this assessment is 1.14 basis points for each \$100 in domestic deposits. These assessments, which may be revised based upon the level of BIF and former SAIF classified insured institution's deposits, will continue until the bonds mature in 2017 through 2019.

### **Regulatory Capital Requirements**

Federally insured savings institutions, such as the Bank, are required to maintain a minimum level of regulatory capital. The OTS has established capital standards, including a tangible capital requirement, a leverage ratio or core capital requirement and a risk-based capital requirement applicable to such savings institutions. These capital requirements must be generally as stringent as the comparable capital requirements for national banks. The OTS is also authorized to impose capital requirements in excess of these standards on individual institutions on a case-by-case basis.

As a result of the prompt corrective action regulations, to be adequately capitalized, a savings institution must have a ratio of core capital to total assets of at least 4% (unless its supervisory condition permits 3%), a ratio of core capital to risk-weighted assets of at least 4% and a ratio of total capital to risk-weighted assets of at least 8%. To be well capitalized, these ratios must be at least 5%, 6% and 10%, respectively. On September 30, 2007, the Bank had core capital of \$788.6 million, total risk-based capital of \$784.7 million and risk-weighted assets of \$3.44 billion. It had a

core capital ratio of 10.3%, a core capital to risk-weighted assets ratio of 22.9% and a total risk weighted capital ratio of 22.8%.

Core capital generally consists of common stockholders' equity and retained earnings, and noncumulative perpetual preferred stock and related surplus, adjusted for such items as certain intangible assets, disallowed servicing assets and accumulated gains/losses on available-for-sale securities. At September 30, 2007, the Bank had \$3.2 million of technology based intangible assets, \$1.3 million of accumulated gains on available-for-sale securities, net of taxes and \$561 thousand of disallowed servicing assets which were all deducted from core capital.

Total risk-based capital consists of core capital, as defined above, plus supplementary capital, less certain assets including equity investments. Supplementary capital consists of certain permanent and maturing capital instruments that do not qualify as core capital and allowances for loan and lease losses up to a maximum of 1.25% of risk-weighted assets. Supplementary capital may be used to satisfy the risk-based requirement only to the extent of core capital. The OTS is also authorized to require a savings institution to maintain an additional amount of total capital to account for concentration of credit risk and the risk of non-traditional activities. At September 30, 2007, the Bank had \$4.2 million of allowances for loan losses, which was less than 1.25% of risk-weighted assets. At September 30, 2007, the Bank had \$8.1 million of equity investments deducted from total capital.

In determining the amount of risk-weighted assets, all assets, including certain off-balance sheet items, are multiplied by a risk weight, ranging from 0% to 100%, based on the risk inherent in the type of asset. For example, the OTS has assigned a risk weight of 50% for prudently underwritten permanent one- to four-family first lien mortgage loans not more than 90 days delinquent and having a loan-to-value ratio of not more than 80% at origination unless insured to such ratio by an approved insurer.

Under the prompt corrective action regulations, the OTS and the FDIC are authorized and, under certain circumstances required, to take certain actions against savings institutions that fail to meet their capital requirements. The OTS generally is required to take action to restrict the activities of any institution that is less than adequately capitalized. Any such institution must submit a capital restoration plan and until such plan is approved by the OTS may not increase its assets, acquire another institution, establish a branch or engage in any new activities, and generally may not make capital distributions. The OTS may also impose additional restrictions to significantly undercapitalized institutions.

As a condition to the approval of the capital restoration plan, any company controlling an undercapitalized institution must agree that it will enter into a limited capital maintenance guarantee with respect to the institution's achievement of its capital requirements.

Any savings institution that fails to comply with its capital plan or has core capital or core capital to risk-weighted assets ratios of less than 3% or a total capital to risk-weighted assets ratio of less than 6% and is considered "significantly undercapitalized" must be made subject to one or more additional specified actions and operating restrictions which may cover all aspects of its operations and may include a forced merger or acquisition of the institution. An institution that becomes "critically undercapitalized" because it has a tangible equity to total assets ratio of 2% or less is subject to further mandatory restrictions on its activities in addition to those applicable to significantly undercapitalized institutions. In addition, the OTS must appoint a receiver, or conservator with the concurrence of the FDIC, for a savings institution, with certain limited exceptions, within 90 days after it becomes critically undercapitalized.

The OTS generally is authorized to reclassify an institution into a lower capital category and impose the restrictions applicable to such category if the institution is engaged in unsafe or unsound practices or is in an unsafe or unsound condition.



The imposition by the OTS or the FDIC of any of these measures on the Bank may have a substantial adverse effect on its operations and profitability.

### **Limitations on Dividends and Other Capital Distributions**

OTS regulations impose various restrictions on savings institutions with respect to their ability to make distributions of capital, which include dividends, stock redemptions or repurchases, cash-out mergers and other transactions charged to the capital account.

Generally under OTS regulations, savings institutions, such as the Bank, may make capital distributions during any calendar year equal to earnings of the previous two calendar years and current year-to-date earnings. It is generally required under OTS regulations that the Bank remain well-capitalized before and after the proposed distribution.

However, an institution deemed to be in need of more than normal supervision by the OTS may have its dividend authority restricted by the OTS. Savings institutions proposing to make any capital distribution within these limits need only submit written notice to the OTS 30 days prior to such distribution. The OTS may object to the distribution during that 30-day period based on safety and soundness concerns. Savings institutions that desire to make a larger capital distribution, or are under special restrictions, or are not, or would not be, well-capitalized following a proposed capital distribution, however, must obtain OTS approval prior to making such distribution. See “Regulatory Capital Requirements.”

Due to the impact that refinancing FHLB advances had on earnings in 2004, the Bank cannot distribute capital to the Company unless it receives waivers of the safe harbor regulation from the OTS during the current waiver period. The Bank had previously reported that a waiver would be required for capital distributions through at least December 31, 2007. As a result of net interest margin compression, earnings have not been at the levels originally forecasted, which will likely result in a waiver being required through December 31, 2008. Currently, the Bank has authorization from the OTS to distribute capital from the Bank to the Company through the quarter ending June 30, 2008. So long as the Bank continues to maintain excess capital, operate in a safe and sound manner and comply with the interest rate risk management guidelines of the OTS, it is management’s belief that we will be able to continue to receive waivers to distribute, from the Bank to the Company, capital equal to the earnings of the Bank.

### **Anti-Money Laundering and Customer Identification**

The Bank is subject to OTS regulations implementing the Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001, or the USA PATRIOT Act. The USA PATRIOT Act gives the federal government powers to address terrorist threats through enhanced domestic security measures, expanded surveillance powers, increased information sharing, and broadened anti-money laundering requirements. By way of amendments to the Bank Secrecy Act, Title III of the USA PATRIOT Act takes measures intended to encourage information sharing among bank regulatory agencies and law enforcement bodies. Further, certain provisions of Title III impose affirmative obligations on a broad range of financial institutions, including banks, thrifts, brokers, dealers, credit unions, money transfer agents and parties registered under the Commodity Exchange Act. Title III of the USA PATRIOT Act and the related OTS regulations impose the following requirements with respect to financial institutions:

- establishment of anti-money laundering programs;
- establishment of a program specifying procedures for obtaining identifying information from customers seeking to open new accounts, including verifying the identity of customers within a reasonable period of time;
- establishment of enhanced due diligence policies, procedures and controls designed to detect and report money laundering;
- prohibitions on correspondent accounts for foreign shell banks and compliance with record keeping obligations with respect to correspondent accounts of foreign banks.

### **Privacy Standards**

The Bank is subject to OTS regulations implementing the privacy protection provisions of the Gramm-Leach-Bliley Act. These regulations require the Bank to disclose its privacy policy, including identifying with whom it shares “non-public personal information” to customers at the time of establishing the customer relationship and annually thereafter.

The regulations also require the Bank to provide its customers with initial and annual notices that accurately reflect its privacy policies and practices. In addition, the Bank is required to provide its customers with the ability to “opt-out” of having the Bank share their non-public personal information with unaffiliated third parties, subject to certain exceptions.

The Bank is subject to regulatory guidelines establishing standards for safeguarding customer information. The guidelines describe the agencies' expectations for the creation, implementation and maintenance of an information security program, which would include administrative, technical and physical safeguards appropriate to the size and complexity of the institution and the nature and scope of its activities. The standards set forth in the guidelines are intended to ensure the security and confidentiality of customer records and information, protect against any anticipated threats or hazards to the security or integrity of such records and protect against unauthorized access to or use of such records or information that could result in substantial harm or inconvenience to any customer.

### **Qualified Thrift Lender Test**

All savings associations, including the Bank, are required to meet a qualified thrift lender test to avoid certain restrictions on their operations. This test requires a savings institution to have at least 65% of its portfolio assets in qualified thrift investments (primarily residential housing related loans and investments) on a monthly average for nine out of every 12 months on a rolling basis. As an alternative, the savings institution may maintain 60% of its total assets in those assets specified in Section 7701(a)(19) of the Internal Revenue Code. At September 30, 2007, the Bank met the test and has always met the test.

Any savings association that fails to meet the qualified thrift lender test must convert to a national bank charter, unless it requalifies as a qualified thrift lender and thereafter remains a qualified thrift lender. If such an institution has not yet requalified or converted to a national bank, its new investments and activities are limited to those permissible for both a savings institution and a national bank. Such institution is limited to national bank branching and it is subject to national bank limits for payment of dividends. If such an institution has not requalified or converted to a national bank within three years after the failure, it must divest all investments and cease all activities not permissible for a national bank. If any institution that fails the qualified thrift lender test is controlled by a holding company, then within one year after the failure, the holding company must register as a bank holding company and become subject to all restrictions on bank holding companies. See "Regulation - Capitol Federal Financial."

### **Community Reinvestment Act**

Under the Community Reinvestment Act ("CRA"), as implemented by OTS regulations, any federally chartered savings bank, including the Bank, has a continuing and affirmative obligation consistent with its safe and sound operation to help meet the credit needs of its entire community, including low and moderate income neighborhoods. The CRA does not establish specific lending requirements or programs for financial institutions nor does it limit an institution's discretion to develop the types of products and services that it believes are best suited to its particular community. The OTS must assess the Bank's record of meeting the credit needs of its community and take such record into account in its evaluation of certain applications by the Bank.

Current CRA regulations rate an institution based on its actual performance in meeting community needs. In particular, the evaluation system focuses on three tests:

- a lending test, to evaluate the institution's record of making loans in its service areas;
- an investment test, to evaluate the institution's record of investing in community development projects, affordable housing, and programs benefiting low or moderate income individuals and businesses; and
- a service test, to evaluate the institution's delivery of services through its branches, ATMs and other offices.

The CRA also requires that CRA evaluations be public. The Bank has received a "satisfactory" rating in its most recent CRA examination. All insured depository institutions must publicly disclose certain agreements that are in fulfillment of the CRA. The Bank has no such agreements in place at this time.

### **Transactions with Affiliates**

Generally, transactions between a savings institution or its subsidiaries and its affiliates are required to be on terms as favorable to the institution as transactions with non-affiliates. In addition, certain of these transactions, such as loans to an affiliate, are restricted to a percentage of the institution's capital. Affiliates of the Bank include MHC, the Company, and any company which is under common control with the Bank. In addition, a savings institution may not lend to any affiliate engaged in activities not permissible for a bank holding company or acquire the securities of most

affiliates. The OTS has the discretion to treat subsidiaries of savings institutions as affiliates on a case-by-case basis.

Certain transactions with directors, officers or controlling persons are also subject to restrictions under regulations enforced by the OTS. These regulations also impose restrictions on loans to such persons and their related interests. Among other things, such loans must generally be made on terms and conditions substantially the same as for loans to unaffiliated individuals. As of September 30, 2007 management believes such loans were made under terms and conditions substantially the same as loans made to unaffiliated individuals and otherwise complied with applicable regulations.

#### **Federal Securities Law**

The common stock of the Company is registered with the SEC under the Securities Exchange Act of 1934, as amended. The Company is subject to the information, proxy solicitation, insider trading restrictions and other requirements of the

SEC under the Securities Exchange Act of 1934.

The Company stock held by persons who are affiliates of the Company may not be resold without registration or unless sold in accordance with certain resale restrictions. Affiliates are generally considered to be officers, directors and principal stockholders. If the Company meets specified current public information requirements, each affiliate of the Company will be able to sell in the public market, without registration, a limited number of shares in any three-month period.

The Sarbanes-Oxley Act of 2002 (“Sarbanes-Oxley”), which was signed into law in July 2002, impacts all companies with securities registered under the Securities Exchange Act of 1934, including the Company. Sarbanes-Oxley created new requirements in the areas of corporate governance and financial disclosure including, among other things:

- increased responsibility for Chief Executive Officers and Chief Financial Officers with respect to the content of filings with the SEC;
  - enhanced requirements for audit committees, including independence and disclosure of expertise;
- enhanced requirements for auditor independence and the types of non-audit services that auditors can provide;
  - enhanced requirements for controls and procedures;
  - accelerated filing requirements for SEC reports;
  - disclosure of a code of ethics; and
- increased disclosure and reporting obligations for companies, their directors and their executive officers.

Certifications of the Chief Executive Officer and the Chief Financial Officer as required by Sarbanes-Oxley and the resulting SEC rules can be found in the “Exhibits” section of this Form 10-K.

### **Federal Reserve System**

The Federal Reserve Board requires all depository institutions to maintain non-interest bearing reserves at specified levels against their transaction accounts, primarily checking accounts. At September 30, 2007, the Bank was in compliance with these reserve requirements.

Savings institutions are authorized to borrow from the Federal Reserve Bank “discount window,” but Federal Reserve Board regulations require institutions to exhaust other reasonable alternative sources of funds, including FHLB borrowings, before borrowing from the Federal Reserve Bank. The Bank has not established the required relationship with the Federal Reserve Bank to borrow from the discount window.

### **Federal Home Loan Bank System**

The Bank is a member of FHLB Topeka, which is one of 12 regional Federal Home Loan Banks that administers the home financing credit function of financial institutions. Each FHLB serves as a reserve or central bank for its members within its assigned region and is funded primarily from proceeds derived from the sale of consolidated obligations of the FHLB System. It makes loans or advances to members in accordance with policies and procedures, established by the board of directors of FHLB, which are subject to the oversight of the Federal Housing Finance Board. All advances from FHLB are required to be fully secured by sufficient collateral as determined by FHLB. In addition, all long-term advances are required to provide funds for residential home financing.

As a member, the Bank is required to purchase and maintain stock in FHLB. The minimum required FHLB stock amount is 5% of the Bank’s FHLB advances and outstanding balance on the FHLB line of credit. For the year ended September 30, 2007, the Bank had a balance of \$153.5 million in FHLB stock, which was in compliance with this requirement. In past years, the Bank has received substantial dividends on its FHLB stock, although no assurance can be given that these dividends will continue. The average yield on FHLB stock was 6.53% for fiscal year 2007 and 5.69% for fiscal year 2006. For the year ended September 30, 2007, dividends paid by FHLB to the Bank totaled

\$10.0 million.

Under federal law FHLBs are required to provide funds for the resolution of troubled financial institutions and for community investment and low- and moderate-income housing. These contributions have adversely affected the level of FHLB dividends paid and could continue to do so in the future. A reduction in value of the Bank's FHLB stock may result in a corresponding reduction in the Bank's capital.

## **Federal Savings and Loan Holding Company Regulation**

MHC and the Company are unitary savings and loan holding companies within the meaning of the Home Owners' Loan Act ("HOLA"). As such, MHC and the Company are registered with the OTS and are subject to the OTS regulations, examinations, supervision and reporting requirements. In addition, the OTS has enforcement authority over MHC, the Company and the Bank. Among other things, this authority permits the OTS to restrict or prohibit activities that are determined to be a serious risk to the Bank.

The HOLA prohibits a savings and loan holding company (directly or indirectly, or through one or more subsidiaries) from acquiring another savings association or holding company thereof without prior written approval of the OTS; acquiring or retaining, with certain exceptions, more than 5% of a non-subsidiary savings association, a non-subsidiary holding company, or a non-subsidiary company engaged in activities other than those permitted by the HOLA; or acquiring or retaining control of a depository institution that is not federally insured. In evaluating applications by holding companies to acquire savings associations, the OTS must consider the financial and managerial resources and future prospects of the company and institution involved, the effect of the acquisition on the risk to the insurance funds, the convenience and needs of the community and competitive factors.

## **TAXATION**

### **Federal Taxation**

**General.** We are subject to federal income taxation in the same general manner as other corporations with some exceptions discussed below. The following discussion of federal taxation is intended only to summarize certain pertinent federal income tax matters and is not a comprehensive description of the tax rules applicable to the Company or the Bank.

**Bad Debt Reserves.** Prior to the Small Business Job Protection Act, the Bank was permitted to establish a reserve for bad debts and to make annual additions to the reserve. These additions could, within specified formula limits, be deducted in arriving at taxable income. As a result of the Small Business Job Protection Act, savings associations must now use the specific charge-off method in computing bad debt deductions beginning with their 1996 federal tax return. In addition, federal legislation required the Bank to recapture, over a six-year period, the excess of tax bad debt reserves at September 30, 1997 over those established as of the base year reserve balance as of September 30, 1989. The full amount of such reserve has been recaptured for the Bank. The Bank continues to utilize the reserve method in determining its privilege tax obligations to the State of Kansas. Prior to the Small Business Job Protection Act, bad debt reserves created prior to the year ended September 30, 1997 were subject to recapture into taxable income should the Bank fail to meet certain thrift asset and definitional tests. New federal legislation eliminated these thrift related recapture rules. However, under current law, pre-1988 reserves remain subject to recapture should the Bank make certain non-dividend distributions or cease to qualify as a Bank as defined in Code section 581.

### **State Taxation**

The earnings/losses of MHC are combined with Capitol Funds, Inc. and the Company for purposes of filing a consolidated Kansas corporate tax return. The Kansas corporate tax rate is 4.0%, plus a surcharge of 3.35% on earnings greater than \$50,000. At September 30, 2007, the consolidated entities had a net taxable operating loss carryforward of \$231 thousand (tax effected at 4.0%). At September 30, 2007, the Company recorded a tax valuation allowance of \$231 thousand to offset the \$231 thousand net operating loss deferred tax asset.

The Bank files a Kansas privilege tax return. For Kansas privilege tax purposes, for taxable years beginning after 1997, the minimum tax rate is 4.5% of earnings, which is calculated based on federal taxable income, subject to certain adjustments.



## **Employees**

At September 30, 2007, we had a total of 758 employees, including 139 part-time employees. Our employees are not represented by any collective bargaining group. Management considers its employee relations to be good.

## **Executive Officers of the Registrant**

***John C. Dicus.*** Age 74 years. Mr. Dicus is Chairman of the Board of Directors. He has served the Bank in various capacities since 1959. He served as President of the Bank from 1969 until 1996. He has served as Chairman of the Bank since 1989 and of the Company since its inception in March 1999. He also served as Chief Executive Officer of the Bank from 1989 to January 2003, and of the Company from March 1999 until January 2003. He is the father of Mr. John B. Dicus.

**John B. Dicus.** Age 46 years. Mr. Dicus is Chief Executive Officer and President of the Bank and the Company. He took over the responsibilities of Chief Executive Officer effective January 1, 2003. He has served as President of the Bank since 1996 and of the Company since its inception in March 1999. Prior to accepting the responsibilities of CEO he served as Chief Operating Officer of the Bank and the Company. Prior to that, he served as the Executive Vice President of Corporate Services for the Bank for four years. He has been with the Bank in various other positions since 1985. He is the son of Mr. John C. Dicus.

**M. Jack Huey.** Age 58 years. Mr. Huey has served as Executive Vice President and Chief Lending Officer of the Bank since June 2002. Since June 2002 he has also served as President of Capitol Funds Inc., a subsidiary of the Bank. Since August 2002, he has served as President of CFMRC. Prior to that, he served as the Central Region Lending Officer since joining the Bank in 1991.

**Larry K. Brubaker.** Age 60 years. Mr. Brubaker has been employed with the Bank since 1971 and currently serves as Executive Vice President for Corporate Services, a position he has held since 1997. Prior to that, he was employed by the Bank as the Eastern Region Manager for seven years.

**R. Joe Aleshire.** Age 60 years. Mr. Aleshire has been employed with the Bank since 1973 and currently serves as Executive Vice President for Retail Operations, a position he has held since 1997. Prior to that, he was employed by the Bank as the Wichita Area Manager for 17 years.

**Kent G. Townsend.** Age 46 years. Mr. Townsend serves as Executive Vice President, Chief Financial Officer and Treasurer of the Bank, its subsidiaries, and the Company. Mr. Townsend was promoted to Executive Vice President, Chief Financial Officer and Treasurer on September 1, 2005. Prior to that, he served as Senior Vice President, a position he held since April 1999, and Controller of the Company, a position he held since March 1999. He has served in similar positions with the Bank since September 1995. He served as the Financial Planning and Analysis Officer with the Bank for three years and other financial related positions since joining the Bank in 1984.

**Tara D. Van Houweling.** Age 34 years. Ms. Van Houweling has been employed with the Bank and Company since May 2003 and currently serves as First Vice President, Principal Accounting Officer and Reporting Director. She has held the position of Reporting Director since May 2003. Prior to being employed by the Bank and Company, Ms. Van Houweling was the Assistant Controller for First Specialty Insurance Corporation, a subsidiary of Employers Reinsurance Corporation, from August 2002 to May 2003. Prior to that, Ms. Van Houweling was employed by Deloitte & Touche, LLP in the Audit Services Department as an Audit Senior and then Audit Manager from June 1999 to August 2002.

#### **Item 1A. Risk Factors**

The following is a summary of risk factors relating to the operations of the Bank and the Company. These risk factors are not necessarily presented in order of significance.

##### **Changes in interest rates could have an adverse impact on our results of operations and financial condition.**

The Company's results of operations are primarily dependent on net interest income, which is the difference between the interest earned on loans, mortgage-related securities, and investment securities, and the interest paid on deposits and borrowings. Changes in interest rates could have an adverse impact on our results of operations and financial condition because the majority of our interest-earning assets are long-term, fixed-rate loans, while the majority of our interest-bearing liabilities are shorter term, and therefore subject to a greater degree of fluctuation. This type of risk is known as interest rate risk, and is affected by prevailing economic and competitive conditions.

The impact of changes in interest rates on assets is generally observed on the balance sheet and income statement in later periods than the impact of changes on liabilities due to the duration of assets vs. liabilities, and also to the time

lag between our commitment to originate or purchase a loan and the time we fund the loan, during which time interest rates may change. Interest-bearing liabilities tend to reflect changes in interest rates closer to the time of market rate changes, so the difference in timing may have an adverse effect on our net interest income.

Changes in interest rates can also have an adverse effect on our financial condition, as our available-for-sale securities are reported at their estimated fair value, and therefore are impacted by fluctuations in interest rates. We increase or decrease our stockholders' equity by the amount of change in the estimated fair value of the available-for-sale securities, net of deferred taxes.

Changes in interest rates, as they relate to customers, can also have an adverse impact on our financial condition and results of operations. In times of rising interest rates, default risk may increase among customers with adjustable-rate loans. Rising interest rate environments also entice customers with adjustable-rate loans to refinance into fixed-rate loans which further exposes the Bank to interest rate risk (if refinanced internally). If the loan is refinanced externally, the Bank could be unable to reinvest cash received from the resulting prepayments at rates comparable to existing loans, which subjects the Bank to reinvestment risk. In decreasing interest rate environments, payments received will likely be invested at the prevailing (decreased) market rate. An influx of prepayments can result in an excess of liquidity, which could impact our net interest income if profitable reinvestment opportunities are not immediately available. Prepayment rates are based on demographics, local economic factors, and seasonality, with the main factors affecting prepayment rates being prevailing interest rates and competition. Fluctuations in interest rates also affect customer demand for deposit products. Local competition for deposit dollars could affect our ability to attract deposits, or could result in us paying more for deposits.

Our mix of assets and liabilities, as well as the total amount of each, directly impacts the calculation of capital for the purposes of regulation by the OTS. The OTS Thrift Bulletin 13a provides guidance on the management of interest rate risk through analysis of the change in net portfolio value. Net portfolio value is defined as the net present value of the expected future cash flows of an entity's assets and liabilities. The OTS oversees the general safety and soundness of savings associations, and therefore retains the right to impose minimum capital requirements on institutions based upon the institutions compliance with written standards concerning net portfolio value analysis.

For additional information about interest rate risk, see Item 7A. Quantitative and Qualitative Disclosures About Market Risk.

**Our strategies to modify our interest rate risk profile may be difficult to implement.** We are currently undertaking asset management strategies designed to decrease our interest rate risk sensitivity. One such strategy is increasing the amount of adjustable-rate and/or short-term assets. We believe that the market anticipates the yield curve to continue to shift down and to maintain its positive shape, primarily between the two year and ten year maturity points, with additional interest rate cuts by the Federal Open Market Committee during fiscal year 2008. These attributes of general market interest rates would generally create a decrease in borrower demand for adjustable-rate assets. Additionally, there is no guarantee that any adjustable-rate assets obtained will not prepay.

We are also managing our liabilities to moderate our interest rate risk sensitivity. Customer demand is primarily for short-term maturity certificates of deposit. Using short-term liabilities to fund long-term fixed rate assets will increase the interest rate sensitivity of any financial institution. We are using our maturing FHLB advances to mitigate the impact of the customer demand by repaying or lengthening the maturities of these advances, depending on liquidity or investment opportunities at the time of maturity. The FHLB advances will be entered into as liquidity is needed or to fund the purchase of short-duration assets that provide for a positive spread considered sufficient by management. The Company will consider the use of structured borrowings when it believes the risk of these funding sources provide adequate reward in both increased earnings and adequately addresses our interest rate risk exposure.

If we are unable to originate or purchase adjustable-rate assets at favorable rates or fund loan originations or securities purchases with long-term advances or structured borrowings, we may have difficulty executing this asset management strategy and/or it may result in a reduction in profitability.

**Changes in laws, government regulation, and monetary policy may have a material effect on our results of operations.** The Bank, as a federally chartered savings institution, is subject to federal regulation, and as a thrift institution, is subject to oversight by the OTS extending to all aspects of its operations. The Bank is also subject to regulation by the FDIC, which insures the deposits of the Bank to the maximum extent permitted by law, and to requirements established by the Federal Reserve Board. Proposals for further regulation of the financial services industry are continually being introduced in Congress and various state legislatures. The Bank's ability to lend funds

or pay dividends is contingent upon satisfaction of certain regulatory criteria and standards, such as capital levels, classification of assets, and establishment of loan loss reserves. Such regulation and supervision is intended to protect depositors and not necessarily for the purpose of protecting stockholders. The investment and lending authority of savings institutions are prescribed by federal laws and regulations, and such institutions are prohibited from engaging in any activities not permitted by such laws and regulations. Government agencies have substantial discretion to impose significant monetary penalties upon institutions who do not comply with regulations. Any change in such regulations, or violation of such regulations, whether by the FDIC, the OTS, the Federal Reserve Board, Congress or states in which we do business, could have a material adverse impact on MHC, the Company and the Bank and their operations.

**The Company's ability to pay dividends is subject to the ability of the Bank to make capital distributions to the Company and the waiver of dividends by MHC.** The long-term ability of the Company to pay dividends to its stockholders is based primarily upon the ability of the Bank to make capital distributions to the Company, and also on the availability of distributable capital at the holding company level in the event earnings are not sufficient to pay dividends according to the cash dividend payout policy. Under OTS safe harbor regulations, the Bank may distribute to the Company capital not exceeding net income for the current calendar year and the prior two calendar years. Due to earnings compression as a result of the current interest rate environment, the Bank cannot distribute capital to the Company unless it receives waivers of the safe harbor regulation from the OTS during the current waiver period. We believe the Bank will be required to receive a waiver for capital distributions through at least December 31, 2008. This date may change depending on the Bank's earnings. Currently, the Bank has authorization from the OTS to distribute capital from the Bank to the Company through the quarter ending June 30, 2008. So long as the Bank continues to maintain excess capital, operate in a safe and sound manner, and comply with the interest rate risk management guidelines of the OTS, it is management's belief that the Bank will continue to receive waivers allowing it to distribute the net income of the Bank to the Company, although no assurance can be given in this regard.

MHC owns approximately 70% of the Company's outstanding stock. MHC waives its right to dividends on the shares that it owns, which means the amount of dividends paid to public shareholders is significantly higher than it would be if MHC accepted dividends. MHC is not required to waive dividends, but the Company expects this practice to continue indefinitely. As such, MHC is required to obtain a waiver from the OTS allowing it to waive its right to dividends. The current waiver is effective through June 2008. It is expected that MHC will continue to waive future dividends except to the extent dividends are needed to fund its continuing operations.

**The geographic concentration of our loan portfolio and lending activities makes us vulnerable to a downturn in the local economy.** We are currently one of the largest mortgage loan originators in the State of Kansas. Approximately 80% of our loan portfolio is comprised of loans secured by property located in the market areas in which we do business. This makes us vulnerable to a downturn in the local economy and real estate markets. Adverse conditions in the local economy such as inflation, unemployment, recession, or other factors beyond our control could impact the ability of our borrowers to repay their loans, which could impact our net interest income. Decreases in local real estate values could adversely affect the value of the property used as collateral for our loans, which could cause the Bank to realize a loss in the event of a foreclosure. Currently there is not a single employer or industry in the area on which the majority of our customers are dependent. For additional information on the local economy, see "Item 1. Business – Market Area and Competition."

**Strong competition may limit growth and profitability.** As previously discussed, we are one of the largest loan originators in the State of Kansas, but we compete in the same market areas as local, regional, and national banks, commercial banks, credit unions, mortgage brokerage firms, investment banking firms, investment brokerage firms, and savings institutions. We must also compete with online investment and mortgage brokerages and online banks that are not confined to any specific market area. Many of these competitors operate on a national or regional level, are a conglomerate of various financial services housed under one corporation, or otherwise have substantially greater financial or technological resources than the Company. We compete primarily on the basis of the interest rates offered to depositors and the terms of loans offered to borrowers. Should we face competitive pressure to increase deposit rates or decrease loan rates, our net interest income could be adversely affected. Additionally, our competitors may offer products and services that we do not or cannot provide, as certain deposit and loan products fall outside of our accepted level of risk. The Company's profitability depends upon its ability to compete in its market areas.

#### **Item 1B. Unresolved Staff Comments**

None.

#### **Item 2. Properties**

At September 30, 2007, we had 29 traditional branch offices and nine in-store branch offices. The Bank owns the office building in which its home office and executive offices are located, and 24 of its other branch offices. The remaining 13 branch offices, including nine in-store locations, were leased.

For additional information regarding our lease obligations, see “Notes to Consolidated Financial Statements—Note 6” in the Annual Report to Stockholders attached as Exhibit 13 to this Annual Report on Form 10-K.

Management believes that our current facilities are adequate to meet the present and immediately foreseeable needs of the Bank and the Company. However, we will continue to monitor customer growth and expand our branching network, if necessary, to serve our customers’ needs.

### **Item 3. Legal Proceedings**

The Company and the Bank are involved as plaintiff or defendant in various legal actions arising in the normal course of business. In our opinion, after consultation with legal counsel, we believe it unlikely that such pending legal actions will have a material adverse effect on our financial condition, results of operations or liquidity.

**Item 4. Submission of Matters to a Vote of Security Holders**

No matter was submitted to a vote of security holders, through the solicitation of proxies or otherwise, during the quarter ended September 30, 2007.

**PART II****Item 5. Market for the Registrant's Common Stock, Related Security Holder Matters and Issuer Purchases of Equity Securities**

The sections entitled "Stockholder Information" and "Stockholder Return Performance Presentation" of the attached Annual Report to Stockholders for the year ended September 30, 2007 is incorporated herein by reference.

See "Notes to Consolidated Financial Statements—Note 1" and "Management's Discussion and Analysis of Financial Condition and Results of Operations – Regulatory Capital" of the Annual Report to Stockholders attached as Exhibit 13 to this Annual Report on Form 10-K regarding the OTS restrictions on dividends from the Bank to the Company.

The following table summarizes our share repurchase activity during the three months ended September 30, 2007 and additional information regarding our share repurchase program. On May 26, 2006, the board of directors approved a new stock repurchase program. Under the new plan, the Company may repurchase up to 500,000 shares from time to time, depending on market conditions and other factors, in open-market and other transactions. The shares would be held as treasury stock for general corporate use. The plan has no expiration date and had 411,473 shares remaining as of September 30, 2007.

Period	Total Number of Shares Purchased	Average Price Paid	Total Number of Shares Purchased As Part of Publicly Announced Plans	Maximum Number of Shares that May Yet Be Purchased Under the Plan
July 1, 2007 through July 31, 2007	--	\$ --	--	461,316
August 1, 2007 through August 31, 2007	9,843	32.38	9,843	451,473
September 1, 2007 through September 30, 2007	40,000	34.10	40,000	411,473
Total	49,843	\$ 33.76	49,843	411,473

(1) Reflects the average price paid per share to purchase the shares acquired in the open market.

**Item 6. Selected Financial Data**



The section entitled “Selected Consolidated Financial Data” of the attached Annual Report to Stockholders for the fiscal years ended September 30, 2003 through September 30, 2007 is incorporated herein by reference.

**Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations**

The section entitled “Management’s Discussion and Analysis of Financial Condition and Results of Operations” of the attached Annual Report to Stockholders for the year ended September 30, 2007 is incorporated herein by reference.

**Item 7A. Quantitative and Qualitative Disclosure About Market Risk**

The section entitled “Management Discussion of Financial Condition and Results of Operations - Quantitative and Qualitative Disclosure about Market Risk” of the attached Annual Report to Stockholders for the year ended September 30, 2007 is incorporated herein by reference.

**Item 8. Financial Statements and Supplementary Data**

The section entitled “Consolidated Financial Statements” of the attached Annual Report to Stockholders for the fiscal year ended September 30, 2007 is incorporated herein by reference.

**Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure**

None.

## **Item 9A. Controls and Procedures**

### **Evaluation of Disclosure Controls and Procedures**

John B. Dicus, the Company's President and Chief Executive Officer, and Kent G. Townsend, the Company's Executive Vice President, Chief Financial Officer and Treasurer, have evaluated the Company's disclosure controls and procedures (as defined in Rule 13a-14(c) under the Securities Exchange Act of 1934, as amended, the "Act") as of September 30, 2007. Based upon their evaluation, they have concluded that as of September 30, 2007, such disclosure controls and procedures were effective to ensure that information required to be disclosed by the Company in the reports it files or submits under the Act is accumulated and communicated to the Company's management (including the Chief Executive Officer and Chief Financial Officer) to allow timely decisions regarding required disclosure, and is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

Management's report on our internal control over financial reporting and the report thereon of our independent registered public accounting firm are contained in the attached Annual Report to Stockholders for the fiscal year ended September 30, 2007 and incorporated herein by reference.

### **Changes in Internal Control Over Financial Reporting**

There have been no changes in the Company's internal control over financial reporting identified in connection with the evaluation required by Rule 13a-15(d) of the Act that occurred during the Company's last fiscal quarter ended September 30, 2007 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## **Item 9B. Other Information**

None.

## **PART III**

### **Item 10. Directors, Executive Officers, and Corporate Governance**

Information required by this item concerning the Company's directors and compliance with section 16(a) of the Act is incorporated herein by reference from the definitive proxy statement for the Annual Meeting of Stockholders to be held in January 2008, a copy of which will be filed not later than 120 days after the close of the fiscal year.

Pursuant to General Instruction G(3), information concerning executive officers of the Company is included in Part I, under the caption "Executive Officers" of this Form 10-K.

Information required by this item regarding the audit committee of the Company's board of directors, including information regarding the audit committee financial expert serving on the audit committee, is incorporated herein by reference from the definitive proxy statement for the Annual Meeting of Stockholders to be held in January 2008, a copy of which will be filed not later than 120 days after the close of the fiscal year.

### **Code of Ethics**

We have adopted a written code of ethics within the meaning of Item 406 of SEC Regulation S-K that applies to our principal executive officer and senior financial officers, and to all of our other employees and our directors, a copy of which is available free of charge by contacting Jim Wempe, our Investor Relations Officer, at (785) 270-6055 or from our Internet website ([www.capfed.com](http://www.capfed.com)).

**Item 11. Executive Compensation**

Information required by this item concerning compensation is incorporated herein by reference from the definitive proxy statement for the Annual Meeting of Stockholders to be held in January 2008, a copy of which will be filed not

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later than 120 days after the close of the fiscal year.

## **Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

Information required by this item concerning security ownership of certain beneficial owners and management is incorporated herein by reference from the definitive proxy statement for the Annual Meeting of Stockholders to be held in January 2008, a copy of which will be filed not later than 120 days after the close of the fiscal year.

The following table sets forth information as of September 30, 2007 with respect to compensation plans under which shares of our common stock may be issued:

### **Equity Compensation Plan Information**

Category	Plan	Number of Shares to be issued upon Exercise of Outstanding Options, Warrants and Rights	Weighted Average Exercise Price of Outstanding Options, Warrants and Rights	Number of Shares Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Shares Reflected in the First Column)
Equity compensation plans approved				
by stockholders		382,855	\$ 28.13	533,672 <sup>(1)</sup>
Equity compensation plans not approved				
by stockholders		N/A	N/A	N/A
Total		382,855	\$ 28.13	533,672

<sup>(1)</sup> This amount includes 175,987 shares issuable under the Company's Recognition and Retention Plan.

## **Item 13. Certain Relationships and Related Transactions, and Director Independence**

Information required by this item concerning certain relationships, related transactions and director independence is incorporated herein by reference from the definitive proxy statement for the Annual Meeting of Stockholders to be held in January 2008, except for information contained under the heading "Compensation Discussion and Analysis Report" and "Report of the Audit Committee of the Board of Directors", a copy of which will be filed not later than 120 days after the close of the fiscal year.

## **Item 14. Principal Accounting Fees and Services**

Information required by this item concerning principal accountant fees and services is incorporated herein by reference from the definitive proxy statement for the Annual Meeting of Stockholders to be held in January 2008, a copy of which will be filed not later than 120 days after the close of the fiscal year.

PART IV

**Item 15. Exhibits and Financial Statement Schedules**

(a) The following is a list of documents filed as part of this report:

(1) Financial Statements:

The following financial statements are included under Part II, Item 8 of this Form 10-K:

1. Report of Independent Registered Public Accounting Firm.
2. Consolidated Balance Sheets as of September 30, 2007 and 2006.
3. Consolidated Statements of Income for the Years Ended September 30, 2007, 2006 and 2005.
4. Consolidated Statements of Stockholders' Equity for the Years Ended September 30, 2007, 2006 and 2005.
5. Consolidated Statements of Cash Flows for the Years Ended September 30, 2007, 2006 and 2005.
6. Notes to Consolidated Financial Statements for the Years Ended September 30, 2007, 2006 and 2005.

(2) Financial Statement Schedules:

All financial statement schedules have been omitted as the information is not required under the related instructions or is not applicable.

(3) Exhibits:

See Index to Exhibits.

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**CAPITOL FEDERAL FINANCIAL**

Date: November 29, 2007

By: /s/ John B. Dicus  
John B. Dicus, President and  
Chief Executive Officer  
(Principal Executive Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the date indicated.

By: /s/ John B. Dicus  
  
John B. Dicus, President  
and Chief Executive Officer  
(Principal Executive Officer)  
Date: November 29, 2007

By: /s/ B. B. Andersen  
  
B. B. Andersen, Director  
Date: November 29, 2007

By: /s/ John C. Dicus  
  
John C. Dicus, Chairman of the Board  
Date: November 29, 2007

By: /s/ Michael T. McCoy,  
M.D.  
Michael T. McCoy, M.D., Director  
Date: November 29, 2007

By: /s/ Kent G. Townsend  
  
Kent G. Townsend, Executive Vice  
President,  
Chief Financial Officer and Treasurer  
(Principal Financial Officer)  
Date: November 29, 2007

By: /s/ Marilyn S.  
Ward  
Marilyn S. Ward, Director  
  
Date: November 29, 2007

By: /s/ Jeffrey R. Thompson  
  
Jeffrey R. Thompson, Director  
  
Date: November 29, 2007

By: /s/ Tara D. Van Houweling  
  
Tara D. Van Houweling, First Vice  
President  
and Reporting Director  
(Principal Accounting Officer)  
Date: November 29, 2007

By: /s/ Jeffrey M. Johnson

Jeffrey M. Johnson, Director

Date: November 29, 2007

# **INDEX TO EXHIBITS**

## Exhibit Number Document

- 2.0 Plan of Reorganization and Stock Issuance Plan\*
- 3(i) Federal Stock Charter of Capitol Federal Financial\*
- 3(ii) Bylaws of Capitol Federal Financial
- 4(i) Form of Stock Certificate of Capitol Federal Financial\*
- 4(ii) The Registrant agrees to furnish to the Securities and Exchange Commission, upon request, the instruments defining the rights of the holders of the Registrant's long-term debt.
- 10.1(i) Registrant's Thrift Plan
- 10.1(ii) Registrant's Stock Ownership Plan
- 10.2 Registrant's 2000 Stock Option and Incentive Plan (the "Stock Option Plan") filed on April 13, 2000 as Appendix A to Registrant's Revised Proxy Statement (File No. 000-25391)
- 10.3 Registrant's 2000 Recognition and Retention Plan (the "RRP") filed on April 13, 2000 as Appendix B to Registrant's Revised Proxy Statement (File No. 000-25391)
- 10.4 Capitol Federal Financial Deferred Incentive Bonus Plan filed on December 14, 2006 as Exhibit 10.4 to the Annual Report on Form 10-K and incorporated herein by reference
- 10.5 Form of Incentive Stock Option Agreement under the Stock Option Plan filed on February 4, 2005 as Exhibit 10.5 to the December 31, 2004 Form 10-Q
- 10.6 Form of Non-Qualified Stock Option Agreement under the Stock Option Plan filed on February 4, 2005 as Exhibit 10.6 to the December 31, 2004 Form 10-Q
- 10.7 Form of Restricted Stock Agreement under the RRP filed on February 4, 2005 as Exhibit 10.7 to the December 31, 2004 Form 10-Q
- 10.8 Description of Named Executive Officer Salary and Bonus Arrangements
- 10.9 Description of Director Fee Arrangements filed on February 5, 2007 as Exhibit 10.9 to the December 31, 2006 Form 10-Q
- 10.10 Short-term Performance Plan filed on December 14, 2005 as Exhibit 10.10 to the Annual Report on Form 10-K for the fiscal year ended September 30, 2005
- 11 Statement re: computation of earnings per share\*\*
- 13 Annual Report to Stockholders
- 14 Code of Ethics\*\*\*
- 21 Subsidiaries of the Registrant
- 23 Consent of Independent Registered Public Accounting Firm
- 31.1 Certification pursuant to section 302 of the Sarbanes-Oxley Act of 2002 made by John B. Dicus, President and Chief Executive Officer
- 31.2 Certification pursuant to section 302 of the Sarbanes-Oxley Act of 2002 made by Kent G. Townsend, Executive Vice President, Chief Financial Officer and Treasurer
- 32 Certification pursuant to 18 U.S.C. section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002 made by John B. Dicus, Chief Executive Officer and President, and Kent G. Townsend, Executive Vice President, Chief



Financial Officer and Treasurer

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\*Incorporated by reference from Capitol Federal Financial's Registration Statement on Form S-1 (File No. 333-68363) filed on February 11, 2000, as amended and declared effective on the same date.

\*\*No statement is provided because the computation of per share earnings on both a basic and fully diluted basis can be clearly determined from the Financial Statements included in the 2007 Annual Report to Stockholders, filed herewith.

\*\*\*May be obtained free of charge from the Registrant's Investor Relations Officer by calling (785) 270-6055 or from the Registrant's internet website at [www.capfed.com](http://www.capfed.com).

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