

Edgar Filing: ACROSS AMERICA REAL ESTATE CORP - Form 10QSB

ACROSS AMERICA REAL ESTATE CORP  
Form 10QSB  
August 12, 2005

US Securities and Exchange Commission  
Washington, DC 20549

FORM 10-QSB

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the Quarterly period ended June 30, 2005.  
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Commission File Number 000-50764  
-----

ACROSS AMERICA REAL ESTATE CORP.  
-----

(Name of small business issuer in its charter)

Colorado  
-----

(State or other jurisdiction of  
incorporation or organization)

20-0003432  
-----

(IRS Employer  
Identification No.)

1440 Blake Street, Suite 330, Denver, Colorado 80202  
-----

(Address of principal executive offices)

Registrant's telephone number: (303) 893-1003  
-----

Check whether the issuer: (1) filed all reports required to be filed by  
Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such  
shorter period that the registrant was required to file such reports); and (2)  
has been subject to such filing requirements for the past 90 days.

Yes [X] No [ ]

As of July 31, 2005, registrant had outstanding 16,036,625 shares of the  
registrant's common stock, and the aggregate market value of such shares held by  
non-affiliates of the registrant (based upon the closing bid price of such  
shares as listed on the Over-the-Counter Bulletin Board on July 31, 2005) was  
approximately \$4,638,375.

Transitional Small Business Disclosure Format (check one): Yes [ ] No [X]

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### PART I. FINANCIAL INFORMATION

All references to "us", "we", or "the Company" refer to ACROSS AMERICA REAL ESTATE CORP., and its subsidiaries.

#### ITEM 1. FINANCIAL STATEMENTS

ACROSS AMERICA REAL ESTATE CORP.  
 (formerly Across America Real Estate Development Corp.)  
 Condensed Consolidated Balance Sheet  
 (Unaudited)  
 June 30, 2005

Assets	
Cash .....	\$ 164,634
Designated cash (Note 3) .....	550,352
Property and equipment, net of accumulated depreciation .....	6,195
Property held for sale (Note 2) .....	2,022,546
Construction in progress (Note 2) .....	2,008,985
Land held for development (Note 2) .....	6,891,544
Other assets .....	12,165
	-----
	\$ 11,656,421
	=====
Liabilities and Shareholders' Equity	
<b>Liabilities:</b>	
Accounts payable .....	\$ 28,243
Accrued liabilities .....	29,121
Note payable (Note 4) .....	1,231,042
Indebtedness to related party (Note 3) .....	10,430,050
	-----
Total liabilities .....	11,718,456
	-----
Minority interests in consolidated subsidiaries (Note 6) .....	--

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Shareholders' equity:

Preferred stock, \$.10 par value; 1,000,000 shares authorized, -0- shares issued and outstanding .....	--
Common stock, \$.001 par value; 50,000,000 shares authorized, 16,036,625 shares issued and outstanding .....	16,037
Additional paid-in capital .....	161,938
Retained earnings .....	(240,010)
	-----
Total shareholders' equity .....	(62,035)
	-----
	\$ 11,656,421
	=====

See accompanying notes to condensed consolidated financial statements

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ACROSS AMERICA REAL ESTATE CORP.  
(formerly Across America Real Estate Development Corp.)  
Condensed Consolidated Statements of Operations  
(Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30	
	2005	2004	2005	2004
	-----	-----	-----	-----
Revenue:				
Sales .....	\$ --	\$ 687,141	\$ --	\$ --
Rental income .....	42,651	5,589	42,651	--
Management fees .....	--	6,866	--	--
	-----	-----	-----	-----
Total revenue .....	42,651	699,596	42,651	--
	-----	-----	-----	-----
Operating expenses:				
Cost of sales .....	--	617,556	--	--
Selling, general and administrative .....	165,368	35,287	245,750	--
Rent, related party (Note 3) .....	--	750	--	--
	-----	-----	-----	-----
Total operating expenses .....	165,368	653,593	245,750	--
	-----	-----	-----	-----
Income/(loss) from operations ...	(122,717)	46,003	(203,099)	--
Non-operating income:				
Interest income .....	--	223	--	--
Interest expense .....	(34,861)	--	(43,047)	--
	-----	-----	-----	-----
Income/(loss) before income taxes and minority interest .....	(157,578)	46,226	(246,146)	--
	-----	-----	-----	-----
Income tax provision (Note 5) .....	--	--	--	--
	-----	-----	-----	-----
Income/(loss) before				

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minority interest .....	(157,578)	46,226	(246,146)
Minority interest in income of consolidated subsidiaries (Note 6) .....	583	(15,035)	2,498
	-----	-----	-----
Net income/(loss) .....	\$ (156,995)	\$ 31,191	\$ (243,648)
	=====	=====	=====
Basic and diluted income/(loss) per share ...	\$ (0.01)	\$ 0.00	\$ (0.02)
	-----	-----	-----
Basic and diluted weighted average common shares outstanding .....	16,036,625	16,036,625	16,036,625
	=====	=====	=====

See accompanying notes to condensed consolidated financial statements

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ACROSS AMERICA REAL ESTATE CORP.  
(formerly Across America Real Estate Development Corp.)  
Condensed Consolidated Statements of Cash Flows  
(Unaudited)

	Six Months Ended	
	June 30,	
	2005	2004
	-----	-----
Net cash provided by (used in) operating activities .....	\$ 173,077	\$ 11,427
	-----	-----
Cash flows from investing activities:		
Payments for deposits .....	(5,000)	--
Restricted cash held in escrow .....	(550,352)	--
Payments for land and construction in progress .	(8,060,657)	(505,654)
	-----	-----
Net cash used in investing activities .....	(8,616,009)	(505,654)
	-----	-----
Cash flows from financing activities:		
Proceeds from note payable (Note 4) .....	1,231,042	--
Proceeds from related party loans (Note 3) .....	7,188,233	505,654
Payments on related party loans (Note 3) .....	(339,099)	--
	-----	-----
Net cash provided by financing activities .....	8,080,176	505,654
	-----	-----
Net change in cash .....	(362,756)	11,427
Cash, beginning of period .....	527,390	160,177
	-----	-----
Cash, end of period .....	\$ 164,634	\$ 171,604
	=====	=====

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Supplemental disclosure of cash flow information:

Income taxes .....	\$ 1,000	\$ --
	=====	=====
Interest .....	\$ --	\$ --
	=====	=====

See accompanying notes to condensed consolidated financial statements

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ACROSS AMERICA REAL ESTATE CORP.  
(formerly Across America Real Estate Development Corp.)  
Notes to Condensed Consolidated Financial Statements  
(Unaudited)

(1) Nature of Business and Presentation

Basis of Presentation

The interim financial statements presented herein have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations. The interim financial statements should be read in conjunction with Across America Real Estate Corp.'s ("AARD" or the "Company") annual financial statements for the year ended December 31, 2004, notes and accounting policies thereto included in the Company's Form 10-KSB as filed with the SEC.

The accompanying condensed consolidated financial statements include the accounts of Across America Real Estate Corp. and the following subsidiaries:

Name of Subsidiary -----	Percentage Ownership -----
CCI Southeast, LLC ("CCISE")	100.00%
AARD-Belle Creek, LLC (Belle Creek")	100.00%
CCI Corona, LLC ("CCI Corona")	100.00%
Eagle Palm I, LLC ("Eagle")	100.00%
AARD-Greeley-Lot 3, LLC ("Greeley")	100.00%
AARD-Stonegate, LLC ("Stonegate")	100.00%
Cross Country Properties II, LLC ("CCPII")	80.00%
AARD-Charmar-Olive Branch, LLC ("Olive Branch")	51.00%
AARD-Cypress Sound, LLC ("Cypress Sound")	51.00%
AARD-TSD-CSK Firestone, LLC ("Firestone")	51.00%
South Glen Eagles Drive, LLC("West Valley")	51.00%
119th and Ridgeview, LLC ("Ridgeview")	51.00%
53rd and Baseline, LLC ("Baseline")	51.00%
Hwy 278 and Hwy 170, LLC ("Bluffton")	51.00%
State and 130th, LLC ("American Fork")	51.00%
Riverdale Carwash Lot 3A, LLC ("Riverdale")	50.10%
L-S Corona Pointe, LLC ("L-S Corona")	50.01%
Cross Country Properties III, LLC ("CCPIII")	50.00%

All significant intercompany accounts and transactions have been eliminated in consolidation.

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In the opinion of management, all adjustments (consisting only of normal Percentage operating results for the interim periods presented have been made. The results of operations for the periods presented are not necessarily indicative of the results to be expected for the year.

Interim financial data presented herein are unaudited.

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ACROSS AMERICA REAL ESTATE CORP.  
(formerly Across America Real Estate Development Corp.)  
Notes to Condensed Consolidated Financial Statements

### Nature of Business

The Company is a co-developer, principally as a financier, for built-to-suit real estate development projects for retailers who sign long-term leases for use of the property. The Company creates each project such that it will generate income from the placement of the construction loan, rental income during the period in which the property is held, and the capital appreciation of the facility upon sale. Affiliates, subsidiaries and management of the Company will develop the construction and permanent financing for the benefit of the Company.

#### (2) Real Estate Development Projects

Following is a schedule of the Company's real estate development projects as of June 30, 2005:

Name of Subsidiary	Property held for Sale	Construction in Progress	Land held for Development
L-S Corona	\$ --	\$1,033,113	\$1,656,341
Riverdale	2,022,546	--	--
Ridgeview	--	135,382	1,606,526
Cypress Sound	--	43,104	1,440,865
Stonegate	--	181,546	743,284
Olive Branch	--	222,365	649,546
Belle Creek	--	260,881	599,982
Other projects in preliminary development	--	132,594	195,000
	----- \$2,022,546 =====	----- \$2,008,985 =====	----- \$6,891,544 =====

#### L-S Corona

On November 10, 2004, the Company (through its wholly-owned subsidiary, CCI Corona, LLC) entered into an arrangement with Charmar Property Acquisitions, Inc. ("Charmar"), an unaffiliated builder and developer of commercial property. The Company and Charmar intend to develop a restaurant located in Corona, California. The parties have formed a limited liability company for the development of the identified property. The name of the limited liability company is L-S Corona Pointe, LLC ("L-S Corona"). Charmar owns 49.99% of the LLC and CCI Corona owns 50.01% of the LLC. The parties will allocate the profits from the proceeds of the sale of the project after all development and construction costs and interest and fee expenses are paid and settled. The Company will receive the first \$171,400 of profit; Charmar will receive the next \$80,000 of profit; then the entities will divide the remainder based upon a 50/50 profit split.

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The Company arranged a construction loan from GDBA and financing from Vectra Bank (see Note 4) to fund the construction of the restaurant. The GDBA construction loan carries the same terms as the Agreement to Fund (see Note 3). As of June 30, 2005, L-S Corona has received construction loan proceeds of \$2,585,784 and has disbursed \$2,544,088 for the development of the restaurant project. Accrued interest on the loan totaled \$145,366 at June 30, 2005. The total balance incurred on the project of \$2,689,454 has been capitalized as construction in progress in the accompanying condensed consolidated financial statements.

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ACROSS AMERICA REAL ESTATE CORP.  
(formerly Across America Real Estate Development Corp.)  
Notes to Condensed Consolidated Financial Statements

### Riverdale

On October 1, 2004, the Company entered into an arrangement with S&O Development, LLC ("S&O"), an unaffiliated builder and developer of commercial property. The Company and S&O intend to develop an express tunnel carwash located in Littleton, Colorado at an estimated cost of \$1,874,573. The parties have formed a limited liability company for the development of the identified property. The name of the limited liability company is Riverdale Carwash Lot3A, LLC ("Riverdale"). S&O owns 49.9% of the LLC and AARD owns 50.1% of the LLC. The parties will allocate the profits from the proceeds of the sale of the project after all development and construction costs and interest and fee expenses are paid and settled. The Company will receive the first \$60,000 of profit; S&O will receive the next \$60,000 of profit; then the entities will divide the remainder based upon a 50/50 profit split.

The Company arranged a construction loan from GDBA to fund the construction of the carwash. The construction loan carries the same terms as the Agreement to Fund (see Note 3). As of June 30, 2005, Riverdale has received construction loan proceeds of \$1,943,812 and has disbursed \$1,906,371 for the development of the carwash project. Accrued interest on the loan totaled \$116,175 at June 30, 2005. The total balance incurred on the project of \$2,022,546 was originally capitalized as construction in progress. During the three months ended June 30, 2005, Riverdale completed construction of the carwash. As a result, the Company has reclassified the project from construction in progress to property held for sale in the accompanying consolidated financial statements.

On November 17, 2004, Riverdale signed a Purchase and Sale Agreement (the "Agreement") with Eagle Palm I, LLC ("Eagle"), a company wholly-owned by AARD. The Agreement was prepared as an assurance to S&O. The Agreement calls for Eagle to purchase the completed project by July 13, 2005. The Company's management plans to close the agreement with Eagle during the third quarter of 2005. Because the Agreement is with a wholly-owned subsidiary, the project has been accounted for consistent with the Company's other projects that have no Purchase and Sale Agreement during development.

### Ridgeview

On May 20, 2005, the Company entered into an arrangement with Automotive Development Group, LLC ("ADG"), an unaffiliated builder and developer of commercial property. The Company and ADG intend to develop a car wash and lube facility located in Olathe, Kansas. The parties have formed a limited liability company for the development of the identified property. The name of the limited liability company is 119th and Ridgeview LLC ("Ridgeview"). ADG owns 49% of the LLC and AARD owns 51% of the LLC. The parties will allocate the profits from the

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proceeds of the sale of the project after all development and construction costs and interest and fee expenses are paid and settled. The Company will receive the first \$250,000 of profit; ADG will receive the next \$250,000 of profit; then the entities will divide the remainder based upon a 50/50 profit split.

The Company arranged a construction loan from GDBA to fund the construction of the project. The construction loan carries the same terms as the Agreement to Fund (see Note 3). As of June 30, 2005, Ridgeview has received construction loan proceeds of \$1,725,506 and has disbursed \$1,725,506 for the development of the project. Accrued interest on the loan totaled \$16,402 at June 30, 2005. The total balance incurred on the project of \$1,741,908 has been capitalized as construction in progress in the accompanying condensed consolidated financial statements.

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ACROSS AMERICA REAL ESTATE CORP.  
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Notes to Condensed Consolidated Financial Statements

### Cypress Sound

On March 22, 2005, the Company entered into an arrangement with Mr. Daniel S. Harper ("Harper"), an unaffiliated builder and developer of commercial property. The Company and Harper intend to develop and construct a six unit, three-story condominium project located in Orlando, Florida. The parties have formed a limited liability company for the development of the identified property. The name of the limited liability company is AARD-Cypress Sound LLC ("Cypress Sound"). Harper owns 49% of the LLC and AARD owns 51% of the LLC. The parties will allocate the profits from the proceeds of the sale of the project equally after all development and construction costs and interest and fee expenses are paid and settled.

The Company arranged a construction loan from GDBA to fund the construction of the project. The construction loan carries the same terms as the Agreement to Fund (see Note 3). As of June 30, 2005, Cypress Sound has received construction loan proceeds of \$1,440,750 and has disbursed \$1,437,397 for the development of the project. Accrued interest on the loan totaled \$46,572 at June 30, 2005. The total balance incurred on the project of \$1,483,969 has been capitalized as construction in progress in the accompanying condensed consolidated financial statements.

### Stonegate

On May 20, 2005, the Company (through its wholly-owned subsidiary, AARD-Stonegate, LLC) entered into an agreement with Castle Brae Development LLC ("Castle"), an unaffiliated builder and developer of commercial property. Under the agreement, Castle will develop a car wash facility located in Parker, Colorado at an estimated total cost of \$2,463,000.

The Company arranged a construction loan from GDBA to fund the construction of the project. The construction loan carries the same terms as the Agreement to Fund (see Note 3). As of June 30, 2005, Stonegate has received construction loan proceeds of \$920,174 and has disbursed \$919,278 for the development of the project. Accrued interest on the loan totaled \$5,552 at June 30, 2005. The total balance incurred on the project of \$924,830 has been capitalized as construction in progress in the accompanying condensed consolidated financial statements.

### Olive Branch



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On March 7, 2005, the Company entered into an arrangement with Charmar Property Acquisitions, Inc. ("Charmar"), an unaffiliated builder and developer of commercial property. The Company and Charmar intend to develop an IHOP restaurant located in Olive Branch, Mississippi. The parties have formed a limited liability company for the development of the identified property. The name of the limited liability company is AARD-Charmar-Olive Branch, LLC ("Olive Branch"). Charmar owns 49% of the LLC and AARD owns 51% of the LLC. The parties will allocate the profits from the proceeds of the sale of the project evenly, after all development and construction costs and interest and fee expenses are paid and settled.

The Company arranged a construction loan from GDBA to fund the construction of the restaurant. The construction loan carries the same terms as the Agreement to Fund (see Note 3). As of June 30, 2005, Olive Branch has received construction loan proceeds of \$847,227 and has disbursed \$840,034 for the development of the restaurant. Accrued interest on the loan totaled \$31,877 at June 30, 2005. The total balance incurred on the project of \$871,911 has been capitalized as construction in progress in the accompanying condensed consolidated financial statements.

### Belle Creek

On February 8, 2005, the Company (through its wholly-owned subsidiary, AARD - Belle Creek, LLC) entered into an arrangement with Mercury Car Wash, Inc. ("Mercury"), an affiliated builder and developer of automated car washes. The Company intends to develop a tunnel car wash located in Commerce City, Colorado. All profits will be allocated to the Company from the proceeds of the sale of the project after all development and construction costs and interest and fee expenses are paid and settled.

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ACROSS AMERICA REAL ESTATE CORP.  
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Notes to Condensed Consolidated Financial Statements

The Company arranged a construction loan from GDBA to fund the construction of the car wash. The construction loan carries the same terms as the Agreement to Fund (see Note 3). As of June 30, 2005, Belle Creek has received construction loan proceeds of \$823,310 and has disbursed \$823,310 for the development of the car wash project. Accrued interest on the loan totaled \$37,553 at June 30, 2005. The total balance incurred on the project of \$860,863 has been capitalized as construction in progress in the accompanying condensed consolidated financial statements.

### (3) Related Party Transactions

#### Office Lease

The Company signed a noncancellable operating lease to rent office space from GDBA, its majority shareholder. The term of the lease commenced June 1, 2003 and expired December 31, 2004. Payments required under the operating lease were \$250 per month. As of June 30, 2005, the Company owed the shareholder \$4,750 for unpaid lease payments. This balance is included in the accompanying consolidated financial statements as "Indebtedness to related party".

The Company acquired its own office space subject to a noncancellable office lease agreement with an unrelated third party, signed on December 6, 2004.

#### Agreement to Fund

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On November 26, 2004, AARD and GDBA entered into a three-year "Agreement to Fund" the Company's real estate projects. Under the agreement, the Company could borrow up to \$7,000,000 for its real estate projects. On June 2, 2005, the parties amended the agreement to allow AARD to borrow up to \$10 million. Each loan is secured only by the properties against which the loans are made. The Company has not provided any loan guarantees. The interest rate on the loans and other terms are negotiated with each loan transaction based on the then current market rates. GDBA has also agreed, if necessary, to assist the Company with obtaining additional capital over and above the \$10,000,000, up to an additional maximum amount of \$18,000,000 from an institutional lender of construction financing by co-signing on the Company's behalf. This additional amount would be available for the three years of the agreement and after depletion of the original \$10,000,000 under the Agreement to Fund. As of June 30, 2005, the Company owed GDBA a total of \$10,038,426 for the following projects:

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ACROSS AMERICA REAL ESTATE CORP.  
(formerly Across America Real Estate Development Corp.)  
Notes to Condensed Consolidated Financial Statements

Project	Outstanding Debt at December 31, 2004	Proceeds	Repayments	Outstanding Debt at June 30, 2005
	-----	-----	-----	-----
L-S Corona .....	\$ 1,693,841	\$ --	\$ (339,099)	\$ 1,354,742
Riverdale .....	1,305,451	638,361	--	1,943,812
Ridgeview .....	--	1,725,506	--	1,725,506
Cypress Sound .....	--	1,440,750	--	1,440,750
Stonegate .....	--	912,874	--	912,874
Olive Branch .....	--	847,227	--	847,227
Belle Creek .....	25,000	797,166	--	822,166
Funds to support future projects ..	165,000	826,349	--	991,349
	-----	-----	-----	-----
	\$ 3,189,292	\$ 7,188,233	\$ (339,099)	10,038,426
	=====	=====	=====	=====

Accrued interest payable on the debt totaled \$391,303 at June 30, 2005.

As of June 30, 2005, the \$10,038,426 borrowed by the Company exceeded the \$10,000,000 maximum balance under the Agreement to Fund with GDBA. The Agreement to fund does not address the issue of excess borrowings and Company has not received any correspondence from GDBA regarding the issue.

#### Designated Cash

As of June 30, 2005, the Company held \$550,352 in cash designated for the acquisition and development of current and future real estate development projects.

#### (4) Note Payable

On April 25, 2005, the Company received a \$10 million financing commitment under a Credit Agreement from Vectra Bank of Colorado ("Vectra Bank"). This commitment permits the Company to fund construction notes for build-to-suit real estate

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projects for national and regional chain retailers. The financing is provided through a series of promissory notes. A separate note is issued for individual projects under the facility and must be underwritten and approved by Vectra Bank and has a term of 12 months with one allowable extension not to exceed 6 months, subject to approval. Interest is funded from an interest reserve established with each construction loan. Each loan is for an amount, determined by Vectra Bank, not to exceed the lesser of 75% of the appraised value of the Real Property under the Approved Appraisal for the Project or 75% of the Project Costs. The Company must provide the remaining costs. Principal on each note is due at maturity, with no prepayment penalty. Vectra Bank retains a First Deed of Trust on each property financed and has the personal guarantees of GDBA and its owners.

On June 20, 2005, the Company drew down \$1,231,042 under the financing agreement to help fund the L-S Corona project (see Note 2). Principal and accrued interest obligations under the financing agreement totaled \$1,231,042 and \$1,848, respectively, at June 30, 2005.

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ACROSS AMERICA REAL ESTATE CORP.  
(formerly Across America Real Estate Development Corp.)  
Notes to Condensed Consolidated Financial Statements

(5) Income Taxes

A reconciliation of the U.S. statutory federal income tax rate to the effective tax rate is as follows:

		Six Months Ended June 30, 2005
U.S. Federal statutory graduated rate .....	31.68%	
State income tax rate, net of federal benefit.....	3.16%	
Net operating loss for which no tax benefit is currently available.....	-34.84%	
		0.00%

At June 30, 2005, deferred tax assets consisted of a net tax asset of \$83,633, due to operating loss carryforwards of \$240,010 which was fully allowed for, in the valuation allowance of \$83,633. The valuation allowance offsets the net deferred tax asset for which there is no assurance of recovery. The change in the valuation allowance for the six months ended June 30, 2005 totaled \$83,633. The current tax benefit also totaled \$83,633 for the six months ended June 30, 2005. The net operating loss carryforward expires through the year 2025.

The valuation allowance will be evaluated at the end of each year, considering positive and negative evidence about whether the deferred tax asset will be realized. At that time, the allowance will either be increased or reduced; reduction could result in the complete elimination of the allowance if positive evidence indicates that the value of the deferred tax assets is no longer impaired and the allowance is no longer required.

(6) Minority Interests in Consolidated Subsidiaries

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Following is a summary of the minority interests in the equity of the Company's subsidiaries. The Company establishes a subsidiary for each real estate project. Ownership in the subsidiaries is allocated between the Company and the co-developer/contractor.

	Real Estate Projects				Total
	Riverdale	Cypress Sound	Firestone	Stonegate	
Minority Interest balance, January 1, 2005 .....	\$ --	\$ --	\$ --	\$ --	\$ --
Earnings(loss) allocated to Minority Interest .....	(190)	(1,699)	(169)	(440)	(2,498)
Earnings(loss) disbursed to Minority Interest .....	190	1,699	169	440	2,498
Minority Interest balance, June 30, 2005 .....	\$ --	\$ --	\$ --	\$ --	\$ --
	=====	=====	=====	=====	=====

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ACROSS AMERICA REAL ESTATE CORP.  
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Notes to Condensed Consolidated Financial Statements

(7) Concentration of Credit Risk for Cash

The Company has concentrated its credit risk for cash by maintaining deposits in financial institutions, which may at times exceed the amounts covered by insurance provided by the United States Federal Deposit Insurance Corporation ("FDIC"). The loss that would have resulted from that risk totaled \$550,753 at June 30, 2005, for the excess of the deposit liabilities reported by the financial institution over the amount that would have been covered by FDIC. The Company has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk to cash.

(8) Subsequent Events

On July 19, 2005, the Company changed its name from Across America Real Estate Development Corp. to Across America Real Estate Corp.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS AND PLAN OF OPERATION

The following discussion of our financial condition and results of operations should be read in conjunction with, and is qualified in its entirety by, the consolidated financial statements and notes thereto included in Item 1 in this Quarterly Report on Form 10-QSB. This item contains forward-looking statements that involve risks and uncertainties. Actual results may differ materially from those indicated in such forward-looking statements.

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### Forward-Looking Statements

This Quarterly Report on Form 10-QSB and the documents incorporated herein by reference contain forward-looking statements that have been made pursuant to the provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements are based on current expectations, estimates, and projections about our industry, management beliefs, and certain assumptions made by our management. Words such as "anticipates," "expects," "intends," "plans," "believes," "seeks," "estimates," variations of such words, and similar expressions are intended to identify such forward-looking statements. These statements are not guarantees of future performance and are subject to certain risks, uncertainties, and assumptions that are difficult to predict; therefore, actual results may differ materially from those expressed or forecasted in any such forward-looking statements. Unless required by law, we undertake no obligation to update publicly any forward-looking statements, whether as a result of new information, future events, or otherwise. However, readers should carefully review the risk factors set forth in other reports and documents that we file from time to time with the Securities and Exchange Commission, particularly the Report on Form 10-SB, and future Annual Reports on Form 10-KSB and any Current Reports on Form 8-K.

### Overview and History

ACROSS AMERICA REAL ESTATE CORP. was incorporated under the laws of the State of Colorado on April 22, 2003.

In 2003, we completed a registered offering of our common shares under the provisions of the Colorado securities laws and under an exemption from the federal securities laws. We raised a total of \$34,325 in this offering.

Our principal business address is 1440 Blake Street, Suite 330, Denver, Colorado 80202. We are in the business of financing built-to-suit real estate projects for specific retailers who sign long-term leases for use of the property.

We have not been subject to any bankruptcy, receivership or similar proceeding.

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### Results of Operations

We had total revenues for the three months ended June 30, 2005 of \$42,651, compared to total revenues of \$699,596 for the three months ended June 30, 2004. The revenues for the three months ended June 30, 2005 represented rental income on our properties.

We had total revenues for the six months ended June 30, 2005 of \$42,651, compared to total revenues of \$699,596 for the six months ended June 30, 2004. The revenues for the six months ended June 30, 2005 also represented rental income on our properties.

Our total operating expenses for the three months ended June 30, 2005 were \$165,368 compared to total operating expenses of \$653,593 for the three months ended June 30, 2004. Our total operating expenses for the six months ended June 30, 2005 were \$245,750 compared to total operating expenses of \$676,984 for the six months ended June 30, 2004. The major components of operating expenses are cost of sales, salaries, payroll taxes and professional fees. The cost of sales for the three months ended June 30, 2005 were -0-, compared to cost of sales for

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the three months ended June 30, 2004 of \$617,556. Operating expenses include all direct costs incurred in our operations. The difference between our gross revenues and total operating expenses is our income (loss) before income taxes.

We had a net loss of \$156,995, or \$0.01 per share, for the three months ended June 30, 2005 compared to a net profit of \$31,191, or \$0.00 per share, for the three months ended June 30, 2004. Our loss for the six months ended June 30, 2005 was \$243,648, or \$0.02 per share, compared to a net profit of \$8,023, or \$0.00 per share, for the six months ended June 30, 2004.

Our principal source of revenues are the sales of real estate projects. We had no revenue from the sale of any real estate projects for either the three months or the six months ended June 30, 2005. We have generated revenues from our real estate development projects. We closed two projects in 2004. Our first transaction was in June, 2004 and sold the project for \$687,141. We closed our second transaction in August, 2004 with sales revenue of approximately \$1,078,090. We currently have approximately fifteen active projects. It is too early to know whether or not we will be profitable this year.

### Liquidity and Capital Resources

Cash at June 30, 2005 was \$164,634, compared to cash at June 30, 2004 of \$171,604.

Our net cash provided by operating activities was \$173,077 for the six months ended June 30, 2005, compared to \$11,427 for the six months ended June 30, 2004.

Our net cash used in investing activities was \$8,616,009 for the six months ended June 30, 2005, compared to \$505,654 for the six months ended June 30, 2004. The cash used for investing activities was related to progress payments on our construction projects.

Our net cash provided by financing activities was \$8,080,176 for the six months ended June 30, 2005, compared to \$505,654 for the six months ended June 30, 2004. The cash used for investing activities was related to progress payments on our projects and payments to our lenders.

While we have been profitable in the past, we are not currently profitable because we have not closed any real estate transactions this fiscal year. We have a number of projects which are scheduled to close. Our profitability depends upon our ability to develop and sell real estate projects on a timely basis. We expect that we will develop a more consistent pipeline of activity as we mature and, thereby, a more consistent source of revenues. If we succeed in this effort and generate sufficient revenues, we can become profitable. We cannot guarantee that we will continue to be profitable.

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We feel that we are at the point of maximum leverage on our real estate projects and are not actively pursuing additional projects. Once we have closed some of our current projects, we plan to begin looking for additional ones.

We do not intend to pay dividends in the foreseeable future.

### Recently Issued Accounting Pronouncements

We do not expect the adoption of any recently issued accounting pronouncements to have a significant impact on our net results of operations, financial position, or cash flows.

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### Seasonality

We do not expect our revenues to be impacted by seasonal demands for our products or services.

### Critical Accounting Policies

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires us to make a number of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Such estimates and assumptions affect the reported amounts of revenues and expenses during the reporting period. On an ongoing basis, we evaluate estimates and assumptions based upon historical experience and various other factors and circumstances. We believe our estimates and assumptions are reasonable in the circumstances; however, actual results may differ from these estimates under different future conditions.

We believe that the estimates and assumptions that are most important to the portrayal of our financial condition and results of operations, in that they require our most difficult, subjective or complex judgments, form the basis for the accounting policies deemed to be most critical to us. These critical accounting policies relate to bad debts, impairment of intangible assets and long lived assets, contractual adjustments to revenue, and contingencies and litigation. We believe estimates and assumptions related to these critical accounting policies are appropriate under the circumstances; however, should future events or occurrences result in unanticipated consequences, there could be a material impact on our future financial conditions or results of operations.

### ITEM 3. CONTROLS AND PROCEDURES

Within the 90 days prior to the date of this report, our Chief Executive Officer and our Chief Financial Officer evaluated the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Rule 13a-15b under the Securities Exchange Act of 1934. Based on their review of our disclosure controls and procedures, they have concluded that our disclosure controls and procedures are effective in timely alerting each of them to material information relating to us that is required to be included in our periodic SEC filings. Further, there were no significant changes in the internal controls or in other factors that could significantly affect these disclosure controls after the evaluation date and the date of this report. Nor were there any significant deficiencies or material weaknesses in such disclosure controls and procedures requiring corrective actions. As a result, no corrective actions were taken.

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## PART II. OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

There are no legal proceedings, to which we are a party, which could have a material adverse effect on our business, financial condition or operating results.

### ITEM 2. CHANGES IN SECURITIES

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None.

### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

We held our annual Shareholders Meeting on July, 19th, 2005. At the meeting 93.9% of the outstanding shares were represented in person or by proxy. At the meeting, we elected Alexander V. Lagerborg, Charles J. Berling, Eric Balzer, and Daniel J. Wilhelm to the Board of Directors, each to hold office until the 2006 annual meeting and until his successor is elected and qualified. We voted to change our corporate name from Across America Real Estate Development to Across America Real Estate Corp. Despite the name change, the trading symbol, AARD.OB, will remain the same. Finally, we ratified Cordovano & Honeck, LLP, CPA's as auditors for fiscal year ending December 31, 2005

### ITEM 5. OTHER INFORMATION

Not Applicable.

### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

#### Exhibits

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31.1 Certification of Chief Executive Officer pursuant to Rule 13a-14(a)/15(d)-14(a)

31.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(a)/15(d)-14(a)

32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

#### Reports on Form 8-K

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We filed the following reports on Form 8-K during the fiscal quarter: April 28, 2005 relating to a new credit facility for \$10,000,000 with Vectra Bank; May 2, 2005, relating to the increase of our current line of credit with GDBA from \$7,000,000 to \$7,500,000; May 20, 2005, relating to the development of a project to be known as Cypress Sound; and June 2, 2005, relating to the increase of our current line of credit with GDBA to \$10,000,000, and to the appointment of a new outside director, Daniel J. Wilhelm.

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### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the



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undersigned thereunto duly authorized.

ACROSS AMERICA REAL ESTATE CORP.

Dated: August 12, 2005  
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By: /s/ Alexander V. Lagerborg  
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Alexander V. Lagerborg  
President, Chief Executive Officer,  
and Director

Dated: August 12, 2005  
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By: /s/ James W. Creamer, III  
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James W. Creamer, III  
Vice President,  
Treasurer, Chief Financial Officer

EXHIBIT 32.1

CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2004

In connection with the Quarterly Report of ACROSS AMERICA REAL ESTATE CORP. (the "Company") on Form 10-QSB for the period ending June 30, 2005 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Alexander V. Lagerborg, Chief Executive Officer of the Company, certify, pursuant to 18 USC ss. 1350, as adopted pursuant to ss. 906 of the Sarbanes-Oxley Act of 2004, that to the best of my knowledge and belief:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Alexander V. Lagerborg  
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Alexander V. Lagerborg, Chief Executive Officer

Dated: 8/12/05