

DRS TECHNOLOGIES INC  
Form 10-Q  
February 09, 2007

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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## FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 2006

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-8533

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## DRS Technologies, Inc.

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**13-2632319**  
(IRS Employer Identification No.)

**5 Sylvan Way, Parsippany, New Jersey 07054**

(Address of principal executive offices)

**(973) 898-1500**

(Registrant's telephone number, including area code)

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated filer

Accelerated Filer

Non-accelerated filer

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Indicated by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

<b>Class</b>	<b>Outstanding at February 5, 2007</b>
Common Stock - \$0.01 par value	40,524,491

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DRS TECHNOLOGIES, INC. AND SUBSIDIARIES

Index to Quarterly Report on Form 10-Q  
For the Quarter Ended December 31, 2006

	Page
	<b>PART I FINANCIAL INFORMATION</b>
<u>Item 1.</u>	<u>Financial Statements (unaudited)</u>
	<u>Consolidated Balance Sheets December 31, 2006 and March 31, 2006</u> 1
	<u>Consolidated Statements of Earnings Three and Nine Months Ended</u>
	<u>December 31, 2006 and 2005</u> 2
	<u>Consolidated Statements of Cash Flows Nine Months Ended December 31,</u>
	<u>2006 and 2005</u> 3
	<u>Notes to the Consolidated Financial Statements</u> 4
<u>Item 2.</u>	<u>Management's Discussion and Analysis of Financial Condition and Results of</u>
	<u>Operations</u> 35
<u>Item 3.</u>	<u>Quantitative and Qualitative Disclosure about Market Risk</u> 49
<u>Item 4.</u>	<u>Controls and Procedures</u> 49
	<b>PART II OTHER INFORMATION</b>
<u>Item 1.</u>	<u>Legal Proceedings</u> 49
<u>Item 1A.</u>	<u>Risk Factors</u> 52
<u>Item 6.</u>	<u>Exhibits</u> 52
<u>Signatures</u>	53

## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements

## DRS TECHNOLOGIES, INC. AND SUBSIDIARIES

## Consolidated Balance Sheets

(in thousands, except share and per-share data)

(Unaudited)

	December 31, 2006	March 31, 2006
<b>Assets</b>		
Current assets		
Cash and cash equivalents	\$ 49,551	\$ 1,293
Accounts receivable, net of allowance for doubtful accounts of \$1,780 and \$1,668 as of December 31, 2006 and March 31, 2006, respectively	503,097	432,678
Inventories, net	363,980	331,206
Prepaid expenses, deferred income taxes and other current assets	126,615	135,613
<b>Total current assets</b>	<b>1,043,243</b>	<b>900,790</b>
Property, plant and equipment, less accumulated depreciation of \$170,377 and \$138,324 at December 31, 2006 and March 31, 2006, respectively	225,091	220,506
Acquired intangible assets, net	205,099	231,139
Goodwill	2,633,965	2,608,068
Deferred income taxes and other noncurrent assets	57,243	58,616
<b>Total assets</b>	<b>\$ 4,164,641</b>	<b>\$ 4,019,119</b>
<b>Liabilities and Stockholders Equity</b>		
Current liabilities		
Current installments of long-term debt	\$ 5,150	\$ 4,622
Accounts payable	230,315	224,673
Accrued expenses and other current liabilities	478,978	471,068
<b>Total current liabilities</b>	<b>714,443</b>	<b>700,363</b>
Long-term debt, excluding current installments	1,854,509	1,828,771
Other liabilities	144,704	138,405
<b>Total liabilities</b>	<b>2,713,656</b>	<b>2,667,539</b>
Commitments and contingencies		
Stockholders equity		
Preferred stock, \$10 par value per share. Authorized 2,000,000 shares; none issued at December 31, 2006 and March 31, 2006		
Common Stock, \$.01 par value per share. Authorized 100,000,000 shares; issued 40,471,698 and 39,912,541 shares at December 31, 2006 and March 31, 2006, respectively	405	399
Additional paid-in capital	1,090,420	1,076,786
Retained earnings	355,669	277,706
Accumulated other comprehensive earnings	4,491	3,885
Unamortized stock compensation		(7,196)
<b>Total stockholders equity</b>	<b>1,450,985</b>	<b>1,351,580</b>
<b>Total liabilities and stockholders equity</b>	<b>\$ 4,164,641</b>	<b>\$ 4,019,119</b>

See Accompanying Notes to Consolidated Financial Statements.



**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES****Consolidated Statements of Earnings****(in thousands, except per-share data)****(Unaudited)**

	<b>Three Months Ended December 31,</b>		<b>Nine Months Ended December 31,</b>	
	<b>2006</b>	<b>2005</b>	<b>2006</b>	<b>2005</b>
<b>Revenue:</b>				
Products sales	\$ 511,692	\$ 361,213	\$ 1,500,180	\$ 998,036
Services	168,669	28,277	521,984	91,843
Total revenues	680,361	389,490	2,022,164	1,089,879
Costs and expenses	603,734	344,663	1,808,664	971,417
Operating income	76,627	44,827	213,500	118,462
Interest income	370	2,283	868	6,228
Interest and related expenses	30,268	12,458	90,789	36,959
Other (income) expense, net	(71 )	134	1	446
Earnings before non-controlling interests and income taxes	46,800	34,518	123,578	87,285
Non-controlling interests	131	477	1,089	1,559
Earnings before income taxes	46,669	34,041	122,489	85,726
Income taxes	11,575	14,297	40,906	33,010
Net earnings	\$ 35,094	\$ 19,744	\$ 81,583	\$ 52,716
<b>Net earnings per share of common stock:</b>				
Basic earnings per share:	\$ 0.88	\$ 0.71	\$ 2.05	\$ 1.91
Diluted earnings per share:	\$ 0.86	\$ 0.69	\$ 2.01	\$ 1.84
<b>Dividends per common share</b>	\$ 0.03	\$ 0.03	\$ 0.09	\$ 0.09

See Accompanying Notes to Consolidated Financial Statements.

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES****Consolidated Statements of Cash Flows****(in thousands)****(Unaudited)**

	<b>Nine Months Ended December 31,</b>	
	<b>2006</b>	<b>2005</b>
<b>Cash Flows from Operating Activities</b>		
Net Earnings	\$ 81,583	\$ 52,716
Adjustments to reconcile net earnings to cash flows from operating activities:		
Depreciation and amortization	57,122	31,719
Share-based compensation	8,224	1,895
Deferred income taxes	2,959	(500 )
Inventory reserve and provision for doubtful accounts	963	766
Amortization and write-off of deferred financing fees	4,419	2,846
Other, net	(150 )	(439 )
Changes in assets and liabilities, net of effects from business combinations:		
(Increase) decrease in accounts receivable	(69,498 )	22,844
Increase in inventories	(44,252 )	(37,053 )
Decrease (increase) in prepaid expenses and other current assets	13,863	(3,453 )
Increase in accounts payable	3,254	27,365
Decrease in accrued expenses and other current liabilities	(6,806 )	(30,876 )
Increase (decrease) in customer advances	7,619	(7,981 )
Decrease in pension and postretirement benefit liabilities	973	347
Other, net	1,381	(742 )
<b>Net cash provided by operating activities</b>	<b>61,654</b>	<b>59,454</b>
<b>Cash Flows from Investing Activities</b>		
Capital expenditures	(38,113 )	(26,311 )
Payments pursuant to business combinations, net of cash acquired	(9,761 )	(54,489 )
Dispositions of property, plant and equipment	348	946
Other, net	60	22
<b>Net cash used in investing activities</b>	<b>(47,466 )</b>	<b>(79,832 )</b>
<b>Cash Flows from Financing Activities</b>		
Return of advanced interest on senior subordinated notes		(1,986 )
Debt issuance costs		(681 )
Borrowings of long-term debt	30,459	
Repayment of long-term debt	(3,423 )	(32,037 )
Excess tax benefit realized from share-based payment arrangements	2,258	
Proceeds from stock option exercises	8,517	9,750
Dividends paid	(3,619 )	(2,508 )
Other	245	
<b>Net cash provided by (used in) financing activities</b>	<b>34,437</b>	<b>(27,462 )</b>
<b>Effect of exchange rates on cash and cash equivalents</b>	<b>(367 )</b>	<b>654</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>48,258</b>	<b>(47,186 )</b>
<b>Cash and cash equivalents, beginning of period</b>	<b>1,293</b>	<b>306,852</b>
<b>Cash and cash equivalents, end of period</b>	<b>\$ 49,551</b>	<b>\$ 259,666</b>

See Accompanying Notes to the Consolidated Financial Statements.

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**Notes to the Consolidated Financial Statements**  
**(Unaudited)**

**1. Description of Business**

DRS Technologies, Inc., its wholly-owned subsidiaries and its controlling interests (hereinafter, DRS or the Company) is a supplier of defense electronic products, systems and military support services. The Company provides high-technology products and services to all branches of the U.S. military, major aerospace and defense prime contractors, government intelligence agencies, international military forces and industrial markets. The Company focuses on several key areas of importance for the U.S. Department of Defense (DoD), such as intelligence, surveillance, reconnaissance, power management, advanced communications and network systems. DRS is a provider of thermal imaging devices, combat display workstations, electronic sensor systems, power systems, battlefield digitization systems, air combat training systems, mission recorders, deployable flight incident recorders, environmental and telecommunication systems, aircraft loaders, military trailers and shelters. The Company also provides support services to the military, including security and asset protection system services, telecommunication and information technology services, training and logistics support services for all branches of the U.S. armed forces, and certain foreign militaries, homeland security forces and selected government and intelligence agencies.

On October 2, 2006, the Company implemented a new organizational operating structure that realigned its three operating groups the Command, Control, Communications, Computer and Intelligence Group, the Surveillance & Reconnaissance (SR) Group and the Sustainment Systems & Services (S3) Group, into four operating segments. The four operating segments are the Command, Control, Communications, Computers and Intelligence (C4I) Segment, the Reconnaissance, Surveillance and Target Acquisition (RSTA) Segment, the Sustainment Systems (SS) Segment and the Technical Services (TS) Segment. All other operations, primarily our Corporate Headquarters, are grouped in Other. See Note 12 for a description of each segment. All prior-year amounts presented by segment have been reclassified to reflect the new operating segment structure.

**2. Basis of Presentation**

The accompanying unaudited consolidated financial statements include all wholly-owned and majority-owned subsidiaries and a controlling interests of DRS. The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America and with the instructions to Form 10-Q and Article 10 of Regulation S-X. In the opinion of the Company, the interim consolidated financial information provided herein reflects all adjustments (consisting of normal and recurring adjustments) necessary for a fair presentation of the Company's consolidated financial position as of December 31, 2006, the results of its operations for the three- and nine-month periods ended December 31, 2006 and 2005, and its cash flows for the nine-month periods ended December 31, 2006 and 2005. The results of operations and cash flows for the interim periods ended December 31, 2006 are not necessarily indicative of the results to be expected for the full year. Certain fiscal 2006 amounts have been reclassified to conform to the fiscal 2007 presentation. These interim Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements of the Company for the fiscal year ended March 31, 2006, included in the Company's filing on Form 10-K for the year ended March 31, 2006.

The fiscal year-end consolidated balance sheet data was derived from the Company's audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States of America.



**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**Notes to the Consolidated Financial Statements (Continued)**  
**(Unaudited)**

**3. ESSI Acquisition**

On January 31, 2006, DRS completed its acquisition of Engineered Support Systems, Inc. (ESSI) for \$1.93 billion in cash and DRS common stock. ESSI, formerly headquartered in St. Louis, Missouri, is a supplier of integrated military electronics, support equipment and technical services focused on advanced sustainment and logistics support solutions for all branches of the U.S. armed services, major prime defense contractors, certain international militaries, homeland security forces and selected government and intelligence agencies. ESSI also produces specialized equipment and systems for commercial and industrial applications. The results of ESSI have been included in our financial statements since the date of acquisition.

In accordance with EITF 95-3, *Recognition of Liabilities in Connection with a Purchase Business Combination*, the Company recorded a \$5.7 million liability in the preliminary purchase price allocation in connection with a plan to involuntarily terminate approximately 190 employees of ESSI, as well as exit certain leased facilities. The Company expects payments to be substantially complete by the fourth quarter of fiscal 2007.

	<b>Balance at March 31, 2006</b>	<b>Nine Months Ended December 31, 2006</b>		<b>Balance at December 31, 2006</b>
		<b>Additions</b>	<b>Payments</b>	
		<b>(in thousands)</b>		
Employee severance and termination benefits	\$ 5,129	\$	\$ (4,363 )	\$ 766
Facility and other exit costs		554	(521 )	33
<b>Total</b>	<b>\$ 5,129</b>	<b>\$ 554</b>	<b>\$ (4,884 )</b>	<b>\$ 799</b>

The Company finalized its valuation of certain tangible and acquired intangible assets and is in the process of finalizing certain other discrete purchase price allocation matters; thus the preliminary allocation of purchase price will change, however, such change will not be material to the consolidated balance sheet. Our preliminary purchase price allocation as of December 31, 2006 has not changed materially from the allocation included in Note 2 to the Company's consolidated financial statements for the fiscal year ended March 31, 2006 (see Note 6). The Company will complete the purchase price allocation in conjunction with its January 2007 accounting close.

**4. Share-Based Compensation**

**Adoption of SFAS 123R** In December 2004, the Financial Accounting Standards Board (FASB) issued SFAS No. 123 (revised 2004), *Share-Based Payment* (SFAS 123R). SFAS 123R replaces SFAS No. 123, *Accounting for Stock-Based Compensation* (SFAS No. 123), and supercedes Accounting Principles Board Opinion No. 25, *Accounting for Stock Issued to Employees* (APB No. 25). SFAS 123R addresses the accounting for transactions in which an enterprise receives employee services in exchange for (a) equity instruments of the enterprise or (b) liabilities that are based on the fair value of the enterprise's

equity instruments or that may be settled by the issuance of such equity instruments. SFAS 123R requires companies to recognize compensation cost in an amount equal to the fair value of share-based awards expected to vest.

On April 1, 2006, DRS adopted SFAS 123R, as interpreted by SEC Staff Accounting Bulletin No. 107, using the modified prospective method. Under this method, the Company is required to record

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES****Notes to the Consolidated Financial Statements (Continued)****(Unaudited)**

compensation cost for the unvested portion of previously granted awards that were outstanding as of April 1, 2006. Results for prior periods have not been restated. The Company previously accounted for share-based compensation under the recognition and measurement principle of APB No. 25 and related interpretations. Prior to adopting SFAS 123R, no share-based compensation cost was reflected in net income for stock options, as stock options granted had an exercise price equal to the market value of the underlying common stock on the date of the grant. Also, prior to the SFAS 123R adoption, compensation cost for restricted stock and restricted stock units (collectively "non-vested stock") was recorded based on the closing market value on the last trading day prior to the date of grant and forfeitures were accounted for as they occurred. Compensation cost for non-vested stock was charged to unamortized stock compensation in Stockholders' equity and amortized to expense over the requisite vesting periods. With the adoption of SFAS 123R on April 1, 2006, unamortized stock compensation relating to previous grants of non-vested stock of \$7.2 million was netted against additional paid-in capital and forfeitures of non-vested stock are estimated at the date of grant and adjusted as circumstances warrant. Additionally, prior to the adoption of SFAS 123R, the Company presented all tax benefits of deductions resulting from the exercise of stock options as operating cash flows in the Consolidated Statement of Cash Flows. SFAS 123R requires excess tax benefits (i.e., the tax benefit recognized upon exercise of stock options in excess of the benefit recognized as compensation cost for those options) to be classified as financing cash flows in the Consolidated Statement of Cash Flows. Pursuant to SFAS 123R, tax benefits resulting from the exercise of stock options, which have been presented as operating cash flows prior to the adoption of SFAS 123R are not reclassified to financing activities, but rather continue to be presented as operating cash flows.

The adoption of SFAS 123R resulted in a non-cash credit to Other income (expense), net, for the cumulative effect of a change in accounting principle of \$0.2 million related to the recognition of estimated forfeitures on non-vested stock, which was recorded in the three-month period ended June 30, 2006. The cumulative effect credit is immaterial for purposes of separate presentation on the Consolidated Statement of Earnings.

In the three- and nine-month periods ended December 31, 2006, we recorded total share-based costs related to stock options and non-vested stock of \$2.8 million and \$8.9 million, respectively. Such amounts were recognized in the consolidated financial statements as follows:

	Three Months Ended		Nine Months Ended	
	December 31, 2006	2005	December 31, 2006	2005
Total cost of share-based payment plans	\$ 2,833	\$ 791	\$ 8,883	\$ 1,895
Amounts capitalized in inventory	\$ 1,619	\$ 791	\$ 3,891	\$ 1,895
Amounts charged against earnings for amounts previously capitalized in inventory	\$ 1,442	\$ 859	\$ 3,232	\$ 1,269
Amounts charged against earnings before income tax benefit	\$ 2,656	\$ 859	\$ 8,224	\$ 1,269

As a result of applying SFAS 123R to the Company's stock options, DRS's earnings before income taxes and net earnings for the three months ended December 31, 2006 were \$1.2 million and \$0.7 million lower, respectively, and for the nine months ended December 31, 2006 were \$5.0 million and \$3.0 million lower, respectively, than if the Company had continued to account for share-based compensation under APB No. 25. Basic and diluted earnings per share for the three months ended December 31, 2006 would

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES****Notes to the Consolidated Financial Statements (Continued)****(Unaudited)**

have been \$0.90 per share and \$0.88 per share, respectively, and for the nine months ended December 31, 2006 would have been \$2.13 per share and \$2.08 per share, respectively, if the Company had not adopted SFAS 123R. Reported amounts for the three months ended December 31, 2006 were \$0.88 per basic share and \$0.86 per diluted share, and for the nine months ended December 31, 2006 were \$2.05 per basic share and \$2.01 per diluted share.

**Prior Period Pro Forma Information** Prior to April 1, 2006, the Company applied the intrinsic-value-based method of accounting prescribed by APB 25, and its related interpretations. Compensation expense for stock options granted to an employee or director was recognized in earnings based on the excess, if any, of the quoted market price of DRS common stock at the date of grant, or other measurement date, over the amount an employee or director must pay to acquire the common stock. When the exercise price of the option granted to an employee or director equaled or exceeded the quoted market price of DRS common stock at the date of grant, the Company did not recognize compensation expense. Compensation cost for nonvested stock was recorded based on the market value of DRS common stock on the date of grant.

The table below compares the as reported net earnings and earnings per share to the pro forma net earnings and earnings per share for the three- and nine-month periods ended December 31, 2005, that the Company would have reported if it had elected to recognize compensation expense in accordance with the fair-value-based method of accounting of SFAS No. 123. For purposes of determining the pro forma effects of SFAS No. 123, the estimated fair value of options granted was calculated using the Black-Scholes option pricing valuation model. Forfeitures were accounted for as they occurred and no amount of stock option expense was capitalized into inventory or other assets, but instead were considered period expenses.

	<b>Three Months Ended December 31, 2005 (in thousands, except per-share data)</b>	<b>Nine Months Ended December 31, 2005</b>
Net earnings, as reported	\$ 19,744	\$ 52,716
Add: Stock-based compensation expense included in reported net earnings, net of taxes	478	1,145
Less: Total stock-based compensation expense determined under fair-value-based method for all awards, net of taxes	(2,601 )	(6,860 )
Pro forma net earnings	\$ 17,621	\$ 47,001
Earnings per share:		
Basic - as reported	\$ 0.71	\$ 1.91
Basic - pro forma	\$ 0.63	\$ 1.70
Diluted - as reported	\$ 0.69	\$ 1.84
Diluted - pro forma	\$ 0.61	\$ 1.65

**Share-based Compensation Plans** On August 7, 1996, the stockholders approved the 1996 Omnibus Plan (1996 Plan). Under the terms of the Omnibus Plan, which expired on June 16, 2006, options could be granted to key employees, directors and consultants of the Company. The 1996 Plan initially was limited to 500,000 shares of DRS common stock and was ultimately increased, with stockholder approval, to

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**

**Notes to the Consolidated Financial Statements (Continued)**

**(Unaudited)**

5,875,000 shares of DRS common stock. Awards under the 1996 Plan were at the discretion of the Executive Compensation Committee and could be made in the form of incentive stock options, non-qualified stock options, stock appreciation rights, restricted stock and restricted stock units, phantom stock, stock bonuses and other awards. The Company has historically utilized newly issued shares of DRS common stock to satisfy its equity-based compensation awards.

On August 3, 2006, the stockholders approved the 2006 Omnibus Plan (2006 Plan) which has similar terms to that of the 1996 Omnibus Plan. The 2006 Omnibus Plan provides for the issuance of up to 4.0 million shares of DRS common stock.

*Stock Options* Unless the Executive Compensation Committee expressly provides otherwise, options granted under the Omnibus Plan have a contractual term of ten years and generally are not exercisable prior to one year after the date of grant, with 25% of the options granted exercisable on each of the first four anniversaries of the date of grant. On July 6, 2005, the Company granted 209,500 stock options that

fully vested on March 31, 2006. In accordance with the July 6, 2005 stock option grant, recipients are required to hold any shares acquired upon exercise of the options prior to March 31, 2008 (net of any shares sold or withheld to pay the exercise price and any applicable statutory minimum federal, state and local tax requirements) for a period of one year following the date of exercise. The Company's decision to modify its traditional vesting terms for the July 6, 2005 stock option grant was made pursuant to management's evaluation of the Company's overall incentive compensation strategy. As a part of the evaluation, management considered the amount of compensation expense that would otherwise have been recognized in the Company's results of operations in future periods under SFAS 123R. The July 6, 2005 stock option grant had a \$4.8 million impact on the Company's fiscal 2006 pro forma pre-tax compensation expense.

During fiscal 1999, the Compensation Committee of the Board of Directors issued options to purchase 250,000 shares of DRS common stock with vesting terms similar to awards issued under the 1996 Plan at exercise prices in excess of the market price on the date of grant. During the quarter ended December 31, 2006, 70,000 of these options were exercised, the remaining options expire in fiscal 2009.

The stock options exercised during fiscal 2000 included 50,000 shares, which are being held by the Company in book entry form. Book entry shares are not considered issued or outstanding and are excluded from the tables below. However, these shares are included in the Company's diluted earnings per share calculations for the three- and nine-month periods ended December 31, 2006 and 2005.

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**Notes to the Consolidated Financial Statements (Continued)**  
**(Unaudited)**

The following table summarizes information regarding the Company's stock option activity and amounts as of and for the nine-month period ended December 31, 2006.

	<b>Number of Options</b>	<b>Weighted Average Exercise Price</b>	<b>Weighted Average Remaining Contractual Term (years)</b>	<b>Aggregate Intrinsic Value (in thousands)</b>
Outstanding at March 31, 2006	2,913,358	\$ 29.08		
Granted	232,412	\$ 49.49		
Exercised	(370,274 )	\$ 23.11		
Forfeited/cancelled	(148,090 )	\$ 36.80		
Outstanding at December 31, 2006	2,627,406	\$ 31.31	6.2	\$ 56,159
Vested and expected to vest at December 31, 2006(1)	2,604,346	\$ 31.25	6.2	\$ 55,823
Exercisable at December 31, 2006	1,921,949	\$ 28.96	5.5	\$ 45,615

(1) Represents outstanding options reduced by expected forfeitures.

The aggregate intrinsic values, disclosed in the table above, represent the difference between DRS's closing stock price on the last trading day of the third quarter (December 29, 2006) and the exercise price, multiplied by the number of in-the-money stock options for each category.

The total intrinsic values of stock options exercised, based on the difference between DRS's stock price at the time of exercise and the related exercise price, during the nine months ended December 31, 2006 and 2005, was \$9.5 million and \$12.7 million, respectively. Total compensation expense related to stock options was \$1.2 million and \$5.0 million, for the three- and nine-month periods ended December 31, 2006, respectively. At December 31, 2006, unrecognized compensation costs related to stock options was \$9.5 million (\$5.7 million after income taxes), which is expected to be recognized over a weighted average remaining period of 2.3 years.

The estimated weighted average grant date fair value of each stock option awarded was \$16.41 and \$21.44 for the three- and nine-month periods ended December 31, 2006, respectively, and \$23.51 and \$22.22 for the three- and nine-month periods ended December 31, 2005, respectively.

**Stock Option Fair Value Estimation Assumptions** For purposes of estimating the fair value provisions of SFAS 123R, the Company estimates the fair value of its stock options at the date of grant using the Black-Scholes option-pricing valuation model. The Company's valuation model is impacted by DRS's stock price as well as weighted average assumptions for a number of subjective variables described below.

- *Expected Holding Period* The expected holding period of stock options granted represents the period of time that stock options granted are expected to be outstanding until they are exercised, cancelled or forfeited. The Company uses historical information to estimate stock option exercise data and employee terminations within the valuation model.

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES****Notes to the Consolidated Financial Statements (Continued)****(Unaudited)**

- *Expected Volatility* Expected volatility is based on historical daily volatility of DRS common stock over the expected holding period.
- *Expected Dividend Yield* Expected dividend yield is based on DRS's expected payments relative to the current market price of DRS common stock.
- *Risk-Free Interest Rate* The risk-free interest rates for stock options are based on the U.S. Treasury yield curve in effect at the time of grant for maturities similar to the expected holding period of the stock options.
- *Forfeiture Rate* The forfeiture rate is based on the historical forfeiture experience and prospective analysis of different pools of employees. We monitor share option exercise and employee termination patterns of each pool to estimate forfeiture rates within the valuation model.

Changes in assumptions can materially impact the estimated fair value of stock options. The weighted average assumptions used in the valuation model are presented in the table below.

	<b>Nine Months Ended December 31, 2006</b>	
Expected holding period (in years)	5.6	
Expected volatility	38.91	%
Expected dividend yield	0.24	%
Risk-free interest rate	4.94	%
Weighted-average fair value of options granted	\$ 21.44	

**Restricted Stock and Restricted Stock Units** Restricted stock awards are granted to certain employees, as permitted under the 2006 Plan in the name of the employee, who has all the rights of a stockholder, subject to certain restrictions. The restricted stock cliff vests three years from the date of grant. Restricted stock units are granted in the name of the employee; however, the participant has no rights as a stockholder. These restricted stock units are redeemed for DRS common stock once a three year cliff vesting period has been satisfied. The cost of the grants, as determined by the market prices of the common stock at the grant dates, net of expected forfeitures, is recognized over the vesting periods.

Compensation cost for non-vested stock for the three months ended December 31, 2006 and 2005 was \$1.6 million and \$0.8 million, respectively, and \$3.9 million and \$1.9 million for the nine months ended December 31, 2006 and 2005, respectively. As of December 31, 2006, total unrecognized compensation costs related to non-vested stock awards was \$13.4 million and that amount is expected to be recognized over a weighted average remaining period of 2.2 years.

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**Notes to the Consolidated Financial Statements (Continued)**  
**(Unaudited)**

The following table details the activity in non-vested stock awards for the nine months ended December 31, 2006.

	<b>Nine Months Ended December 31, 2006</b>	<b>Weighted Average Grant Date Fair Value per Share</b>
	<b>Number of Shares</b>	
Nonvested - Balance at March 31, 2006	281,590	\$ 40.81
Granted	247,208	\$ 49.86
Vested	(39,760 )	\$ 25.45
Forfeited / cancelled	(57,610 )	\$ 47.75
Nonvested - Balance at December 31, 2006	431,428	\$ 46.81

## 5. Inventories

Inventories are summarized as follows:

	<b>December 31, 2006</b>	<b>March 31, 2006</b>
	<b>(in thousands)</b>	
Work-in-process	\$ 442,384	\$ 368,991
General and administrative costs	66,290	63,836
Raw material and finished goods	51,089	66,706
	559,763	499,533
Less: Progress payments and certain customer advances	186,100	158,967
Inventory reserve	9,683	9,360
Total	\$ 363,980	\$ 331,206

Inventoried contract costs for the Company's businesses that are primarily government contractors include certain general and administrative (G&A) costs, including internal research and development costs (IRAD) and bid and proposal costs (B&P). G&A, IRAD and B&P costs are allowable, indirect contract costs under U.S. government regulations. The Company allocates these costs to government contracts and accounts for them as product costs at the majority of the Company's operating units, not as period expenses.

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**Notes to the Consolidated Financial Statements (Continued)**  
**(Unaudited)**

The table below presents a summary of G&A, IRAD and B&P costs included in inventoried contract costs and changes to them, including amounts used in the determination of costs and expenses. The cost data in the table below does not include the G&A, IRAD and B&P costs for the Company's lines of businesses that are not primarily contracted with the U.S. government, such costs are expensed as incurred.

	Three Months Ended December 31,		Nine Months Ended December 31,	
	2006 (in thousands)	2005	2006	2005
Balance in inventory at beginning of period	\$ 65,223	\$ 50,813	\$ 63,836	\$ 47,365
Add: Incurred costs	91,877	57,697	266,938	162,970
Less: Amounts included in costs and expenses	(90,810 )	(58,236 )	(264,484 )	(160,061 )
Balance in inventory at end of period	\$ 66,290	\$ 50,274	\$ 66,290	\$ 50,274

Total expenditures for IRAD amounted to approximately \$12.6 million and \$12.1 million for the three-month periods ended December 31, 2006 and 2005, respectively, and \$37.9 million and \$33.5 million, respectively, for the nine-month periods then ended.

## 6. Goodwill and Intangible Assets

The following disclosure presents certain information regarding the Company's acquired intangible assets as of December 31, 2006 and March 31, 2006. All acquired intangible assets are being amortized over their estimated useful lives, as indicated below, with no estimated residual values.

Acquired Intangible Assets	Weighted Average Amortization Period	Gross Carrying Amount	Accumulated Amortization (in thousands)	Net Balance
<b>As of December 31, 2006</b>				
Technology-based intangibles	18 years	\$ 47,861	\$ (16,243 )	\$ 31,618
Customer and contract-related intangibles	11 years	214,428	(40,947 )	173,481
Total		\$ 262,289	\$ (57,190 )	\$ 205,099
<b>As of March 31, 2006</b>				
Technology-based intangibles	18 years	\$ 47,861	\$ (14,100 )	\$ 33,761
Customer and contract-related intangibles	11 years	217,190	(19,812 )	197,378
Total		\$ 265,051	\$ (33,912 )	\$ 231,139

The aggregate acquired intangible asset amortization expense for the three-month periods ended December 31, 2006 and 2005 was \$7.9 million and \$2.2 million, respectively, and for the nine-month periods ended December 31, 2006 and 2005 was \$23.3 million and \$6.3 million, respectively. The acquired intangible amortization expense, based on gross carrying amounts at December 31, 2006, is estimated to be \$31.4 million for fiscal 2007, \$29.2 million per year for fiscal 2008, \$29.2 million for fiscal 2009, \$28.3 million for fiscal 2010 and \$27.5 million for fiscal 2011.



**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**Notes to the Consolidated Financial Statements (Continued)**  
**(Unaudited)**

As discussed in Note 1, the Company realigned its operating segments in the third quarter of fiscal 2007. The table below reconciles the change in the carrying amount of goodwill by operating segment for the period from March 31, 2006 to December 31, 2006.

	<b>C4I Segment (in thousands)</b>	<b>RSTA Segment</b>	<b>SS Segment</b>	<b>TS Segment</b>	<b>Total</b>
Balance as of March 31, 2006	\$ 658,453	\$ 168,586	\$ 1,045,502	\$ 735,527	\$ 2,608,068
ESSI acquisition			6,758	12,034	18,792
Codem acquisition earn-out	838				838
WalkAbout acquisition earn-out	253				253
Night Vision Equipment earn-out		6,627			6,627
Transfer of operating unit (A)	(4,929 )			4,929	
Other adjustments	(1,895 )				(1,895 )
Foreign currency translation adjustment	1,108		174		1,282
Balance as of December 31, 2006	\$ 653,828	\$ 175,213	\$ 1,052,434	\$ 752,490	\$ 2,633,965

(A) On April 1, 2006, DRS Technical Services, Inc. (TSI), an operating unit of the C4I Segment, was consolidated into an operating unit of the TS Segment to achieve certain operating synergies. For the three- and nine-month periods ended December 31, 2005, the TSI operating unit recorded \$3.7 million and \$14.0 million in revenues, respectively, and \$0.3 million and \$0.7 million of operating income, respectively, and had \$9.3 million of assets at December 31, 2005, which was considered immaterial for purposes of restating prior year goodwill balances and segment information for both the C4I Segment and the TS Segment.

In connection with the new organizational operating structure implemented October 2, 2006 the Company tested its goodwill for impairment. The change in operating structure significantly changed the composition of certain reporting units, which under SFAS No. 142, Goodwill and Other Intangible Assets, requires the Company to test for impairment. The Company completed its impairment test with no adjustment to the carrying value of its goodwill for the three- and nine-month periods ended December 31, 2006.

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**Notes to the Consolidated Financial Statements (Continued)**  
**(Unaudited)**

**7. Product Warranties**

Product warranty costs generally are accrued when the covered products are delivered to the customer. Product warranty expense is recognized based on the terms of the product warranty and the related estimated costs, considering historical claims expense. Accrued warranty costs are reduced as these costs are incurred and as the warranty period expires, and may be otherwise modified as specific product performance issues are identified and resolved. The table below presents the changes in the Company's accrual for product warranties for the nine months ended December 31, 2006 and 2005, which are included in accrued expenses and other current liabilities.

	<b>Nine Months Ended</b>	
	<b>December 31,</b>	
	<b>2006</b>	<b>2005</b>
	<b>(in thousands)</b>	
Balance at beginning of period	\$ 29,829	\$ 21,839
Acquisitions during the period	(1,070 )	360
Accruals for product warranties issued during the period	17,035	6,853
Settlements made during the period	(14,501 )	(9,388 )
Other	68	31
Balance at end of the period	\$ 31,361	\$ 19,695

**8. Debt**

	<b>December 31,</b>	<b>March 31,</b>
	<b>2006</b>	<b>2006</b>
	<b>(in thousands)</b>	
<b>Credit Facility:</b>		
Revolving line of credit	\$ 70,000	\$ 40,000
Term Loan	272,938	275,000
Canadian Term Loan	8,881	9,853
65/8% Senior Notes due 2016	350,000	350,000
2.00% Convertible Senior Notes due 2026	345,000	345,000
75/8% Senior Subordinated Notes due 2018	250,000	250,000
67/8% Senior Subordinated Notes due 2013	550,000	550,000
Unamortized bond premium on 6 7/8% Senior Subordinated Notes	7,736	8,585
Other obligations	5,104	4,955
	1,859,659	1,833,393
<b>Less:</b>		
Current installments of long-term debt	5,150	4,622
<b>Total long-term debt</b>	<b>\$ 1,854,509</b>	<b>\$ 1,828,771</b>

The weighted average interest rate on the Company's term loan borrowings under its Credit Facility was 6.9% as of December 31, 2006 (6.3% as of March 31, 2006). The weighted average interest rate under the revolving line of credit borrowings was 6.8% at December 31, 2006 (6.2% as of March 31, 2006).

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES****Notes to the Consolidated Financial Statements (Continued)****(Unaudited)**

From time to time, the Company enters into standby letters-of-credit and bank guarantee agreements with financial institutions and customers, primarily relating to the guarantee of its future performance on certain contracts to provide products and services and to secure advance payments it has received from its customers. As of December 31, 2006, \$45.2 million was contingently payable under letters of credit and bank guarantees. Of this amount, approximately \$0.9 million and \$0.4 million in letters of credit and bank guarantees, respectively, as of December 31, 2006, were issued under a previous credit agreement and by a bank agreement for the Company's U.K. subsidiary, respectively, and are not considered when determining the availability under the Company's revolving line of credit. At December 31, 2006, the Company had \$286.1 million of availability under its revolving line of credit.

On March 29, 2006, DRS Technologies Canada Company (DRS Canada) established a five-year senior secured term loan for approximately \$9.9 million (C\$11.5 million), maturing on April 1, 2011. The weighted average interest rate on the term loan was 6.0% as of December 31, 2006 (5.5% as of March 31, 2006).

Accrued interest expense at December 31, 2006 and March 31, 2006 was \$28.9 million and \$27.3 million, respectively.

The Company's indebtedness is more fully described in Note 8 to the Company's Consolidated Financial Statements for the year ended March 31, 2006.

**9. Earnings per Share**

Basic earnings per share (EPS) is computed by dividing net earnings by the weighted average number of shares of common stock outstanding during each period. The computation of diluted earnings per share includes the effect of shares from the assumed exercise of dilutive stock options, restricted stock and restricted stock units. The following table presents the components of basic and diluted earnings per share:

	<b>Three Months Ended December 31,</b>		<b>Nine Months Ended December 31,</b>	
	<b>2006</b>	<b>2005</b>	<b>2006</b>	<b>2005</b>
	<b>(in thousands, except per-share data)</b>			
<b>Basic EPS computation</b>				
Net earnings	\$ 35,094	\$ 19,744	\$ 81,583	\$ 52,716
Weighted average common shares outstanding	39,879	27,778	39,742	27,645
Basic earnings per share	\$ 0.88	\$ 0.71	\$ 2.05	\$ 1.91
<b>Diluted EPS computation</b>				
Net earnings	\$ 35,094	\$ 19,744	\$ 81,583	\$ 52,716
Diluted common shares outstanding				
Weighted average common shares outstanding	39,879	27,778	39,742	27,645
Stock options and restricted stock	861	942	932	951
Diluted common shares outstanding	40,740	28,720	40,674	28,596
Diluted earnings per share	\$ 0.86	\$ 0.69	\$ 2.01	\$ 1.84

At December 31, 2006 and 2005, there were 401,716 options and 22,500 options outstanding, respectively, that were excluded from the diluted EPS calculation because their inclusion would have had an antidilutive effect on EPS. For the three- and nine-month periods ended December 31, 2006, DRS's 2%

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**Notes to the Consolidated Financial Statements (Continued)**  
**(Unaudited)**

Convertible Senior Notes had no impact on EPS because the average stock price during the periods was below \$59.70 per share, and the convertible notes, if converted, would have required only cash at settlement.

**10. Comprehensive Earnings**

The components of comprehensive earnings for the three- and nine-month periods ended December 31, 2006 and 2005 consisted of the following:

	Three Months Ended December 31,		Nine Months Ended December 31,	
	2006 (in thousands)	2005	2006	2005
Net earnings	\$ 35,094	\$ 19,744	\$ 81,583	\$ 52,716
Other comprehensive earnings:				
Foreign currency translation adjustments	(1,047 )	(562 )	1,534	283
Minimum pension liability, net of income taxes	(251 )		(908 )	
Unrealized net gains on hedging instruments arising during the period, net of income tax			(20 )	
Amortization of unrealized gain on terminated instruments, net of income taxes		(49 )		(141 )
Comprehensive earnings	\$ 33,796	\$ 19,133	\$ 82,189	\$ 52,858

**11. Pensions and Other Employee Benefits**

The following table summarizes the components of net periodic benefit cost for the Company's pension and postretirement benefit plans for the three- and nine-month periods ended December 31, 2006 and 2005. These plans are more fully described in Note 12 to the Company's Consolidated Financial Statements for the year ended March 31, 2006.

	Funded Pension Plans		Postretirement Benefit Plans		Unfunded Supplemental Retirement Plans	
	Three Months Ended December 31, (in thousands)					
	2006	2005	2006	2005	2006	2005
Service cost	\$ 1,834	\$ 988	\$ 146	\$ 150	\$ 143	\$ 136
Interest cost	3,243	1,511	320	241	318	279
Expected return on plan assets	(3,490 )	(1,769 )	(56 )	(42 )		
Amortization of unrecognized loss (gain)	117	43	(8 )	(2 )	47	42
Amortization of transition obligation			28	27		
Amortization of unrecognized prior-service cost	39	1	(6 )		194	194
Net periodic benefit cost	\$ 1,743	\$ 774	\$ 424	\$ 374	\$ 702	\$ 651

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**Notes to the Consolidated Financial Statements (Continued)**  
**(Unaudited)**

	<b>Funded Pension Plans</b>		<b>Postretirement Benefit Plans</b>		<b>Unfunded Supplemental Retirement Plans</b>	
	<b>Nine Months Ended December 31,</b>		<b>2006</b>	<b>2005</b>	<b>2006</b>	<b>2005</b>
	<b>2006</b>	<b>2005</b>	<b>2006</b>	<b>2005</b>	<b>2006</b>	<b>2005</b>
	<b>(in thousands)</b>					
Service cost	\$ 5,503	\$ 2,964	\$ 437	\$ 450	\$ 429	\$ 408
Interest cost	9,728	4,533	959	723	955	837
Expected return on plan assets	(10,470 )	(5,307 )	(169 )	(126 )		
Amortization of unrecognized loss (gain)	350	129	(25 )	(6 )	141	126
Amortization of transition obligation			84	81		
Amortization of unrecognized prior-service cost	117	3	(18 )		583	582
Net periodic benefit cost	\$ 5,228	\$ 2,322	\$ 1,268	\$ 1,122	\$ 2,108	\$ 1,953

The Company expects to contribute \$7.9 million and \$2.3 million to its pension and postretirement plans, respectively, during the fiscal year ended March 31, 2007, of which \$6.4 million and \$1.2 million, were contributed during the nine-month period ended December 31, 2006.

## 12. Operating Segments

As discussed in Note 1, on October 2, 2006, the Company implemented a new organizational operating structure which realigned its three operating groups into four operating segments. The four operating segments are the Command, Control, Communications, Computers and Intelligence (C4I) Segment, the Reconnaissance, Surveillance and Target Acquisition (RSTA) Segment, the Sustainment Systems (SS) Segment and the Technical Services (TS) Segment. All other operations, primarily our Corporate Headquarters, are grouped in Other. Prior-year balances and results of operations for the C4I Group, SR Group and S3 Group have been reclassified to reflect this management reporting change.

In connection with the realignment the Company recorded net severance-related charges of \$3.7 million during the second quarter of fiscal 2007. During the third quarter of fiscal 2007 approximately \$2.2 million of the reserve was utilized, net of additions of \$0.2 million. The Company expects the payments to be substantially complete by the end of the fourth quarter of fiscal 2007.

The Command, Control, Communications and Intelligence (C4I) Segment is comprised of the following business areas: Command, Control and Communications (C3), which includes naval display systems, ship communications systems, radar systems, technical support, electronic manufacturing and system integration services, secure voice and data communications, air combat training, electronic warfare and network systems, and high-speed digital data and imaging systems; Power Systems, which includes naval and industrial power generation, conversion, propulsion, distribution and control systems; Intelligence Technologies, which includes signals intelligence, communications intelligence, data collection, processing and dissemination equipment, and unmanned vehicles and mission and flight recorders; and Tactical Systems, which includes battle management tactical computer systems, peripherals, electronic test, and diagnostics and vehicle electronics.

The Reconnaissance, Surveillance & Target Acquisition (RSTA) Segment develops and produces electro-optical sighting, targeting and weapon sensor systems, aircraft weapons alignment systems and

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**

**Notes to the Consolidated Financial Statements (Continued)**

**(Unaudited)**

image intensification (I2 ) night vision, combat identification and laser aimers/illuminator products, and provides electronic manufacturing services.

The Sustainment Systems (SS) Segment designs, engineers and manufactures integrated military electronics, equipment transporters, environmental control systems, fuel and water distribution systems, power generators and power supplies primarily for the U.S. Department of Defense and allied military forces.

The Technical Services (TS) Segment provides engineering services, logistics and training services, advanced technology services, asset protection systems and services, telecommunication systems integration and information technology services, and vehicle armor kits for military, humanitarian, disaster recovery and emergency responder applications.

Other includes the activities of DRS Corporate Headquarters and certain non-operating subsidiaries of the Company.

Transactions between segments generally are negotiated and accounted for under terms and conditions that are similar to other government and commercial contracts; however, these intercompany transactions are eliminated in consolidation. The Company evaluates segment-level performance based on revenues and operating income, as presented in the Consolidated Statements of Earnings. Operating income, as shown, includes amounts allocated from DRS Corporate operations using an allocation methodology prescribed by U.S. government regulations for government contractors.

18

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**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**Notes to the Consolidated Financial Statements (Continued)**  
**(Unaudited)**

	<b>C4I Segment</b> <b>(in thousands)</b>	<b>RSTA</b> <b>Segment</b>	<b>SS</b> <b>Segment</b>	<b>TS</b> <b>Segment</b>	<b>Other</b>	<b>Total</b>
<b>Three Months Ended</b>						
<b>December 31, 2006</b>						
Total revenues	\$ 268,816	\$ 167,910	\$ 104,004	\$ 152,409	\$	\$ 693,139
Intersegment revenues	(763 )	(1,124 )	(8,010 )	(2,881 )		(12,778 )
External revenues	\$ 268,053	\$ 166,786	\$ 95,994	\$ 149,528	\$	\$ 680,361
Operating income	\$ 27,669	\$ 20,588	\$ 17,039	\$ 11,390	\$ (59 )	\$ 76,627
Total assets	1,245,035	464,241	1,300,872	988,539	165,954	4,164,641
Depreciation and amortization	6,015	3,379	4,840	3,311	1,214	18,759
Capital expenditures	4,750	2,179	1,629	642	1,695	10,895
<b>Three Months Ended</b>						
<b>December 31, 2005</b>						
Total revenues	\$ 276,607	\$ 114,240	\$	\$	\$	\$ 390,847
Intersegment revenues	(747 )	(610 )				(1,357 )
External revenues	\$ 275,860	\$ 113,630	\$	\$	\$	\$ 389,490
Operating income (loss)	\$ 31,101	\$ 13,744	\$	\$	\$ (18 )	\$ 44,827
Total assets	1,195,024	380,074			316,775	1,891,873
Depreciation and amortization	6,260	3,446			1,072	10,778
Capital expenditures	3,502	4,704			1,851	10,057
<b>Nine Months Ended December 31,</b>						
<b>2006</b>						
Total revenues	\$ 815,150	\$ 433,975	\$ 319,436	\$ 504,909	\$	\$ 2,073,470
Intersegment revenues	(3,406 )	(3,825 )	(39,109 )	(4,966 )		(51,306 )
External revenues	\$ 811,744	\$ 430,150	\$ 280,327	\$ 499,943	\$	\$ 2,022,164
Operating income	\$ 88,072	\$ 46,412	\$ 41,654	\$ 36,578	\$ 784	\$ 213,500
Total assets	1,245,035	464,241	1,300,872	988,539	165,954	4,164,641
Depreciation and amortization	18,790	10,755	13,424	10,397	3,756	57,122
Capital expenditures	18,270	8,368	4,262	2,895	4,318	38,113
<b>Nine Months Ended December 31,</b>						
<b>2005</b>						
Total revenues	\$ 797,285	\$ 295,936	\$	\$	\$	\$ 1,093,221
Intersegment revenues	(1,445 )	(1,897 )				(3,342 )
External revenues	\$ 795,840	\$ 294,039	\$	\$	\$	\$ 1,089,879
Operating income (loss)	\$ 84,372	\$ 36,544	\$	\$	\$ (2,454 )	\$ 118,462
Total assets	1,195,024	380,074			316,775	1,891,873
Depreciation and amortization	18,587	10,201			2,931	31,719
Capital expenditures	11,181	11,008			4,122	26,311

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**Notes to the Consolidated Financial Statements (Continued)**  
**(Unaudited)**

**13. Supplemental Cash Flow Information**

	<b>Nine Months Ended December 31,</b>	
	<b>2006</b>	<b>2005</b>
	<b>(in thousands)</b>	
Cash paid for:		
Income taxes	\$ 31,003	\$ 35,624
Interest	\$ 85,487	\$ 43,038 *
Supplemental disclosure of significant non-cash investing and financing activities:		
Acquisition costs for business combinations, net	\$	\$ 11,848
Acquisition earn-out - Night Vision Systems, Inc.	\$ 6,627	\$
Acquisition earn-out - WalkAbout	\$ 279	\$
Contribution of fixed assets to joint venture	\$ 1,000	\$

\* Excludes the advanced interest of \$2.0 million that was repaid in conjunction with the semi-annual interest payments on the 6 $\frac{7}{8}$ % senior subordinated notes. See Note 8 to the Company's Consolidated Financial Statements for the year ended March 31, 2006.

**14. Cash Dividends on DRS Common Stock**

On November 2, 2006, the Board of Directors declared a \$0.03 per common share cash dividend, payable on December 29, 2006 to stockholders of record as of December 15, 2006. Cash dividends paid for the three- and nine-month periods ended December 31, 2006 were \$1.2 million and \$3.6 million, respectively. On February 8, 2007, the Board of Directors declared a \$0.03 per common share cash dividend, payable on March 30, 2007 to stockholders of record as of March 15, 2007.

**15. Contingencies and Related Party Transactions**

**Contingencies** Various legal actions, claims, assessments and other contingencies arising out of previous business combinations and arising in the normal course of the Company's business, including certain matters described below, are pending against the Company and certain of its subsidiaries. These matters are subject to many uncertainties, and it is possible that some of these matters could be ultimately decided, resolved or settled adversely. The Company has recorded accruals totaling \$4.4 million and \$4.3 million at December 31, 2006 and March 31, 2006, respectively, for losses related to those matters that it considers to be probable and that can be reasonably estimated (certain legal and environmental matters are discussed in detail below). Based on the Company's ongoing analysis of various factual, legal and equitable considerations it has recorded an accrual of \$11.8 million against goodwill reflecting the probable income tax impact of information uncovered in our ongoing internal investigation of historical ESSI stock option practices. Although the ultimate amount of liability at December 31, 2006 that may result from those matters for which the Company has recorded accruals is not ascertainable, the Company believes that any amounts exceeding the Company's recorded accruals should not materially affect the Company's financial condition or liquidity. It is possible, however, that the ultimate resolution of those matters could result in a material adverse effect on the Company's results of operations and/or cash flows from operating activities for a particular reporting period.

Some environmental laws, such as the Comprehensive Environmental Response, Compensation and Liability Act of 1980 (also known as CERCLA or the Superfund law) and similar state statutes, can impose





**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**

**Notes to the Consolidated Financial Statements (Continued)**

**(Unaudited)**

liability for the entire cost of the clean up of contaminated sites upon any of the current or former site owners or operators (or upon parties who send waste to these sites), regardless of the lawfulness of the original activities that led to the contamination. In July 2000, prior to its acquisition by Integrated Defense Technologies Inc. (IDT), and prior to DRS's acquisition of IDT, Tech-Sym Corporation received a Section 104(e) Request for Information from the National Park Service (NPS), pursuant to CERCLA, regarding a site known as the Orphan Mine site in the Grand Canyon National Park, Arizona, which is the subject of an NPS investigation regarding the presence of residual radioactive materials and contamination. A corporation of which Tech-Sym is an alleged successor operated this uranium mine from 1956 to 1967. In 1962, the land was sold to the U.S. government and the alleged predecessor of Tech-Sym was given a 25-year mining lease. In 1967, the mining rights were transferred to a third party by a trustee in bankruptcy, and the Company believes that the mine was operated by such third party until approximately 1969. The Company understands that there are other companies in the chain of title to the mining rights subsequent to Tech-Sym's alleged predecessor, and, accordingly, that there are other potentially responsible parties (PRPs) for the environmental conditions at the site, including the U.S. government as owner, operator and arranger at the site. During its period of ownership, IDT retained a technical consultant in connection with this matter, who conducted a limited, preliminary review of site conditions and communicated with the NPS regarding actions that may be required at the site by all of the PRPs. On February 6, 2005, the NPS sent the Company an Engineering Evaluation/Cost Analysis Work Plan (the NPS EE/CA) under CERCLA (the CERCLA Letter) with regards to Operable Unit 1 of the Orphan Mine site. In the Company's view, the NPS EE/CA included additional clean up not covered by CERCLA. The CERCLA Letter also requested (a) payment of \$0.5 million for costs incurred by the NPS related to the Orphan Mine, and (b) a good faith offer to conduct the response activity outlined by the NPS and to reimburse the NPS for future costs. The NPS advised that a similar letter has been sent to another PRP. The Company initiated discussions with the other PRP and with NPS, and engaged a technical consultant to evaluate the existing documentation and the site in depth. As a result, on September 29, 2005, the technical consultant submitted to the NPS, on behalf of the Company and the other PRP, an alternative Engineering Evaluation/Cost Analysis Work Plan (the alternative EE/CA) with regards to Operating Units 1 and 2 of the Orphan Mine site.

In December 2005 and August 2006, the PRPs and NPS met to discuss the technical merits of the alternative EE/CA and ways to resolve certain differences between the alternative EE/CA and the NPS EE/CA provided with the CERCLA Letter. Since late 2005, the parties have also discussed certain legal issues relating to the process for implementing an alternative EE/CA and entering into a settlement agreement that would memorialize the parties' intent. The potential liability associated with implementation of an EE/CA can change substantially due to such factors as additional information on the nature or extent of contamination, methods of remediation that might be recommended or required, changes in the apportionment of costs among the responsible parties and other actions by governmental agencies or private parties.

In connection with the Company's acquisition of Engineered Support Systems, Inc. (ESSI) in January 2006, the Company has been made aware of certain legal actions, claims, assessments and other contingencies, certain of which are described below.

In December 2004, ESSI was notified by the Enforcement Division of the SEC of the issuance of a formal order directing a private investigation captioned *In the Matter of Engineered Support Systems, Inc.* and was notified that the SEC had issued subpoenas to various individuals associated with ESSI to produce

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**

**Notes to the Consolidated Financial Statements (Continued)**

**(Unaudited)**

certain documents. The SEC staff also requested that ESSI produce certain documents in connection with the investigation. The subpoenas related to trading in ESSI stock around ESSI's earnings releases in 2003 and to the adequacy of certain disclosures made by ESSI regarding related-party transactions in 2002 and 2003 involving insurance policies placed by ESSI through an insurance brokerage firm in which an ESSI director was a principal at the time of the transactions.

On or about September 23, 2005, the SEC staff advised ESSI's counsel that it had issued a subpoena directed to ESSI and expanded its investigation to include ESSI's disclosure of a November 2004 stop work order relating to ESSI's Deployable Power Generation and Distribution Systems (DPGDS) program for the U.S. Air Force, and relating to trading in ESSI stock by certain individuals associated with ESSI.

In connection with the foregoing SEC investigation, ESSI and certain of its directors and officers have provided information and/or testimony to the SEC. On November 14, 2005, ESSI was informed by the Enforcement Division of the SEC that one of ESSI's former directors and officers, and subsequently a consultant to ESSI, had been issued a so-called Wells notice informing him that the staff of the SEC was considering recommending that the SEC bring a civil injunctive action against him in connection with the SEC's investigation into trading in ESSI common stock in 2003. A Wells notice provides prospective defendants with an opportunity to respond to the SEC staff members before the staff makes a formal recommendation on whether the SEC should pursue disciplinary action against them. ESSI, itself, has not received a Wells notice and continues to cooperate with the investigation.

In January 2006, ESSI was informed that the Office of the U.S. Attorney for the Eastern District of Missouri was initiating an investigation into ESSI's disclosure of the DPGDS stop-work order and into trading in ESSI stock by ESSI insiders which preceded such disclosure. The U.S. Attorney's office advised ESSI that although it considered ESSI to be a subject of its investigation, ESSI was not a target. In connection with this investigation, the U.S. Attorney's office issued ESSI a subpoena requesting specified information, which ESSI continues to furnish.

In May 2006, the Company was advised that the Enforcement Division of the SEC and the U.S. Attorney's office had each expanded its investigation to include possible backdating of the timing of option grants at ESSI prior to the time ESSI was acquired by DRS. As a part of its investigation, the SEC issued subpoenas to certain officers and employees of ESSI to provide testimony and produce certain documents. In February 2007, the SEC filed civil injunctive actions in the United States District Court for the Eastern District of Missouri, Eastern Division alleging that ESSI's former Chief Financial Officer and former controller participated in a backdating scheme. The SEC reported that the former controller had settled this action by consenting to disgorgement, financial penalties, an officer and director bar and a permanent suspension from practicing before the SEC as an accountant. Although ESSI continues to be a subject of the U.S. Attorney's office's investigation, the U.S. Attorney's office has advised the Company that ESSI is not a target. Because the events being investigated occurred prior to the time of the Company's acquisition of ESSI, the U.S. Attorney's office has further advised the Company that it considers DRS to be a witness, not a subject or target of its investigation.

The Company is committed to full cooperation with regard to the foregoing investigations. The Company is unable to determine at this time either the timing of the SEC or U.S. Attorney's office investigations or the impact, if any, the investigations could have on the Company.

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**

**Notes to the Consolidated Financial Statements (Continued)**

**(Unaudited)**

In September 2006, ESSI was advised that the Internal Revenue Service was commencing an audit of its Federal tax return for the fiscal year ended October 31, 2004. In January 2007, ESSI was advised that the Internal Revenue Service had expanded its audit to include ESSI's Federal tax returns for the tax periods ended October 31, 2005 and January 31, 2006. In connection with these audits, ESSI has received several information document requests (IDRs) asking for specific information relating to stock option deductions provided therein. The Company is cooperating with this process.

**The Company has recorded an accrual against goodwill to reflect the likely disallowance of certain compensation deductions taken on several of ESSI's previous State and Federal income tax returns. Principally, this adjustment was made to account for Internal Revenue Code Section 162(m) and its limitations on the deductibility of certain non-performance based compensation.**

**In July 2006, DRS and one of the Company's subsidiaries, DRS Training and Control Systems, Inc. (TCS) were each issued a subpoena by the United States District Court for the Northern District of Florida (Florida District Court). The subpoenas were issued in connection with an inquiry being conducted by the Antitrust Division of the U.S. Department of Justice (DOJ) and require TCS to produce certain documents related to an investigation the Company believes involves allegations of anticompetitive activity in certain international markets. In addition, certain employees and officers of TCS were served with subpoenas to testify before the grand jury of the Florida District Court with regard to this matter. The DOJ is continuing its investigation, but we have no information as to when the DOJ will conclude this process. The Company has cooperated with the DOJ in producing documents in response to the subpoenas. The Company has commenced an internal investigation regarding this matter, which the Company expects to continue through the conclusion of the DOJ's investigatory process.**

**Related Party Transactions** The Company currently leases a building in Oakland, New Jersey, owned by LDR Realty Co., a partnership that was wholly owned in equal amounts by David E. Gross, DRS's cofounder and the former President and Chief Technical Officer, and the late Leonard Newman, DRS's cofounder, the former Chairman of the Board, Chief Executive Officer, and Secretary and the father of Mark S. Newman, the Company's current Chairman of the Board, President and Chief Executive Officer. The lease agreement with a monthly rental of \$21,200 expires on April 30, 2007. Following Leonard Newman's death in November 1998, Mrs. Ruth Newman, the wife of Leonard Newman and the mother of Mark S. Newman, succeeded to Leonard Newman's interest in LDR Realty Co.

Skadden, Arps, Slate, Meagher & Flom LLP, a law firm to which a member of our Board is of counsel, provided legal services to the Company during the nine months ended December 31, 2006 and 2005. Fees paid to Skadden, Arps, Slate, Meagher & Flom LLP for the nine months ended December 31, 2006 and 2005 were \$3.0 million and \$2.2 million, respectively.

Kronish Lieb Weiner & Hellman LLP, a law firm of which Alison Newman, sister of Mark S. Newman, is a partner, provided legal services to the Company during the nine months ended December 31, 2005. The Company paid fees to Kronish Lieb Weiner & Hellman LLP of \$0.2 million for the nine months ended December 31, 2005.

**16. Guarantor and Non-Guarantor Financial Statements**

As presented in Note 8, Debt, the Company has \$350.0 million 65% Senior Notes, \$550.0 million 67% Senior Subordinated Notes, \$250.0 million 75% Senior Subordinated Notes and \$345.0 million 2% Convertible Senior Notes outstanding (collectively, the Notes). The Notes are fully and unconditionally

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**

**Notes to the Consolidated Financial Statements (Continued)**

**(Unaudited)**

guaranteed, jointly and severally, by the Company's wholly-owned domestic subsidiaries (the Guarantor Subsidiaries). The foreign subsidiaries and certain domestic subsidiaries of DRS (the Non-Guarantor Subsidiaries) do not guarantee the Notes.

The following condensed consolidating financial information in the Condensed Consolidating Balance Sheets as of December 31, 2006 and March 31, 2006, the Condensed Consolidating Statements of Earnings for the three- and nine-month periods ended December 31, 2006 and 2005, and the Condensed Consolidating Statements of Cash Flows for the nine months ended December 31, 2006 and 2005 presents:

- a) DRS Technologies, Inc. (the Parent),
- b) the Guarantor Subsidiaries,
- c) the Non-Guarantor Subsidiaries, and
- d) DRS Technologies, Inc. on a consolidated basis

The information includes elimination entries necessary to consolidate the Parent with the Guarantor and Non-Guarantor Subsidiaries.

The Guarantor and Non-Guarantor subsidiaries are presented on a combined basis. The principal elimination entries eliminate investments in subsidiaries and intercompany balances and transactions. Separate financial information for each of the Guarantor and Non-Guarantor Subsidiaries are not presented because management believes such financial statements would not be meaningful to investors.

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**Notes to the Consolidated Financial Statements (Continued)**  
**(Unaudited)**

**Condensed Consolidating Balance Sheet**  
**As of December 31, 2006**  
**(in thousands)**

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
<b>Assets</b>					
<b>Current assets</b>					
Cash and cash equivalents	\$ 30,117	\$ (2,006 )	\$ 21,440	\$	\$ 49,551
Accounts receivable, net	4	476,902	26,191		503,097
Inventories, net	(5,709 )	330,193	39,496		363,980
Prepaid expenses and other current assets	6,237	115,179	12,466	(7,267 )	126,615
Intercompany receivables	2,095,317		24,115	(2,119,432 )	
<b>Total current assets</b>	<b>2,125,966</b>	<b>920,268</b>	<b>123,708</b>	<b>(2,126,699 )</b>	<b>1,043,243</b>
Property, plant and equipment, net	14,612	201,285	9,194		225,091
Acquired intangibles, net		204,546	553		205,099
Goodwill	24,115	2,570,195	39,655		2,633,965
Deferred income taxes and other noncurrent assets	48,948	8,076	10,151	(9,932 )	57,243
Investment in subsidiaries	1,147,206	46,643		(1,193,849 )	
<b>Total assets</b>	<b>\$ 3,360,847</b>	<b>\$ 3,951,013</b>	<b>\$ 183,261</b>	<b>\$ (3,330,480 )</b>	<b>\$ 4,164,641</b>
<b>Liabilities and Stockholders Equity</b>					
<b>Current liabilities</b>					
Current installments of long-term debt	\$ 2,750	\$ 196	\$ 2,204	\$	\$ 5,150
Accounts payable	5,783	205,419	19,113		230,315
Accrued expenses and other current liabilities	54,175	401,765	30,256	(7,218 )	478,978
Intercompany payables		888,972	23,828	(912,800 )	
<b>Total current liabilities</b>	<b>62,708</b>	<b>1,496,352</b>	<b>75,401</b>	<b>(920,018 )</b>	<b>714,443</b>
Long-term debt, excluding current installments	1,842,923	3,295	8,291		1,854,509
Other liabilities	4,230	126,995	23,410	(9,931 )	144,704
<b>Total liabilities</b>	<b>1,909,861</b>	<b>1,626,642</b>	<b>107,102</b>	<b>(929,949 )</b>	<b>2,713,656</b>
<b>Total stockholders equity</b>	<b>1,450,986</b>	<b>2,324,371</b>	<b>76,159</b>	<b>(2,400,531 )</b>	<b>1,450,985</b>
<b>Total liabilities and stockholders equity</b>	<b>\$ 3,360,847</b>	<b>\$ 3,951,013</b>	<b>\$ 183,261</b>	<b>\$ (3,330,480 )</b>	<b>\$ 4,164,641</b>

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**Notes to the Consolidated Financial Statements (Continued)**  
(Unaudited)

**Condensed Consolidating Balance Sheet**  
**As of March 31, 2006**  
(in thousands)

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
<b>Assets</b>					
<b>Current assets</b>					
Cash and cash equivalents	\$ 15,905	\$ (19,520 )	\$ 4,908	\$	\$ 1,293
Accounts receivable, net	5	401,958	30,715		432,678
Inventories, net		282,109	49,109	(12 )	331,206
Prepaid expenses and other current assets	10,525	123,684	9,962	(8,558 )	135,613
Intercompany receivables	1,976,809		24,115	(2,000,924 )	
<b>Total current assets</b>	<b>2,003,244</b>	<b>788,231</b>	<b>118,809</b>	<b>(2,009,494 )</b>	<b>900,790</b>
Property, plant and equipment, net	13,937	198,656	7,913		220,506
Acquired intangibles, net		231,139			231,139
Goodwill	24,115	2,547,436	36,517		2,608,068
Deferred income taxes and other noncurrent assets	54,234	7,443	10,420	(13,481 )	58,616
Investment in subsidiaries	1,140,066	46,635		(1,186,701 )	
<b>Total assets</b>	<b>\$ 3,235,596</b>	<b>\$ 3,819,540</b>	<b>\$ 173,659</b>	<b>\$ (3,209,676 )</b>	<b>\$ 4,019,119</b>
<b>Liabilities and Stockholders Equity</b>					
<b>Current liabilities</b>					
Current installments of long-term debt	\$ 2,750	\$ 194	\$ 1,678	\$	\$ 4,622
Accounts payable	9,701	186,530	28,442		224,673
Accrued expenses and other current liabilities	53,401	404,080	22,151	(8,564 )	471,068
Intercompany payables		1,670,055	22,098	(1,692,153 )	
<b>Total current liabilities</b>	<b>65,852</b>	<b>2,260,859</b>	<b>74,369</b>	<b>(1,700,717 )</b>	<b>700,363</b>
Long-term debt, excluding current installments	1,815,835	3,432	9,504		1,828,771
Other liabilities	2,329	127,026	22,532	(13,482 )	138,405
<b>Total liabilities</b>	<b>1,884,016</b>	<b>2,391,317</b>	<b>106,405</b>	<b>(1,714,199 )</b>	<b>2,667,539</b>
<b>Total stockholders equity</b>	<b>1,351,580</b>	<b>1,428,223</b>	<b>67,254</b>	<b>(1,495,477 )</b>	<b>1,351,580</b>
<b>Total liabilities and stockholders equity</b>	<b>\$ 3,235,596</b>	<b>\$ 3,819,540</b>	<b>\$ 173,659</b>	<b>\$ (3,209,676 )</b>	<b>\$ 4,019,119</b>

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**Notes to the Consolidated Financial Statements (Continued)**  
**(Unaudited)**

**Condensed Consolidating Statements of Earnings**  
**Three Months Ended December 31, 2006**  
**(in thousands)**

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
<b>Revenues</b>	\$	\$ 624,840	\$ 59,936	\$ (4,415 )	\$ 680,361
Cost and expenses	18	551,798	56,335	(4,417 )	603,734
Operating income	(18 )	73,042	3,601	2	76,627
Interest income	300	21	49		370
Interest and related expense	30,036	83	149		30,268
Other income (expense), net	(114 )	87	98		71
Management fees	701	(661 )	(40 )		
Royalties	526		(526 )		
Intercompany interest	24,728	(24,651 )	(77 )		
Earnings before non-controlling interest and income taxes	(3,913 )	47,755	2,956	2	46,800
Non-controlling interest			131		131
Earnings before income taxes	(3,913 )	47,755	2,825	2	46,669
Income taxes	(974 )	11,974	573	2	11,575
Earnings from subsidiary entities	38,033			(38,033 )	
<b>Net earnings</b>	\$ 35,094	\$ 35,781	\$ 2,252	\$ (38,033 )	\$ 35,094



**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**Notes to the Consolidated Financial Statements (Continued)**  
**(Unaudited)**

**Condensed Consolidating Statements of Earnings**  
**Three Months Ended December 31, 2005**  
**(in thousands)**

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
<b>Revenues</b>	\$	\$ 344,049	\$ 51,528	\$ (6,087 )	\$ 389,490
Cost and expenses	19	301,347	49,372	(6,075 )	344,663
Operating income	(19 )	42,702	2,156	(12 )	44,827
Interest income	2,163	(3 )	123		2,283
Interest and related expense	12,432	43	(17 )		12,458
Other income (expense), net	26	(204 )	37	7	(134 )
Management fees	561	(513 )	(48 )		
Royalties	360		(360 )		
Intercompany interest	5,825	(5,990 )	165		
Earnings before non-controlling interest and income taxes	(3,516 )	35,949	2,090	(5 )	34,518
Non-controlling interest			477		477
Earnings before income taxes	(3,516 )	35,949	1,613	(5 )	34,041
Income taxes	(1,527 )	15,079	750	(5 )	14,297
Earnings from subsidiary entities	21,733			(21,733 )	
<b>Net earnings</b>	\$ 19,744	\$ 20,870	\$ 863	\$ (21,733 )	\$ 19,744

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**Notes to the Consolidated Financial Statements (Continued)**  
**(Unaudited)**

**Condensed Consolidating Statements of Earnings**  
**Nine Months Ended December 31, 2006**  
**(in thousands)**

	<b>Parent Company</b>	<b>Guarantor Subsidiaries</b>	<b>Non- Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Consolidated</b>
<b>Revenues</b>	\$	\$ 1,853,484	\$ 181,900	\$ (13,220 )	\$ 2,022,164
Cost and expenses	(899 )	1,654,184	168,611	(13,232 )	1,808,664
Operating income	899	199,300	13,289	12	213,500
Interest income	691	69	108		868
Interest and related expense	90,081	240	468		90,789
Other income (expense), net	(53 )	125	(73 )		(1 )
Management fees	2,151	(2,030 )	(121 )		
Royalties	1,666		(1,666 )		
Intercompany interest	74,608	(74,341 )	(267 )		
Earnings before non-controlling interest and income taxes	(10,119 )	122,883	10,802	12	123,578
Non-controlling interest			1,089		1,089
Earnings before income taxes	(10,119 )	122,883	9,713	12	122,489
Income taxes	(3,384 )	41,038	3,240	12	40,906
Earnings from subsidiary entities	88,318			(88,318 )	
<b>Net earnings</b>	\$ 81,583	\$ 81,845	\$ 6,473	\$ (88,318 )	\$ 81,583

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**Notes to the Consolidated Financial Statements (Continued)**  
**(Unaudited)**

**Condensed Consolidating Statements of Earnings**  
**Nine Months Ended December 31, 2005**  
**(in thousands)**

	<b>Parent Company</b>	<b>Guarantor Subsidiaries</b>	<b>Non- Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Consolidated</b>
<b>Revenues</b>	\$	\$ 946,165	\$ 159,614	\$ (15,900 )	\$ 1,089,879
Cost and expenses	2,455	835,122	149,714	(15,874 )	971,417
Operating income	(2,455 )	111,043	9,900	(26 )	118,462
Interest income	5,907	54	267		6,228
Interest and related expense	36,849	126	(16 )		36,959
Other income (expense), net	85	(140 )	(407 )	16	(446 )
Management fees	1,614	(1,485 )	(129 )		
Royalties	1,390		(1,390 )		
Intercompany interest	19,149	(19,645 )	496		
Earnings before non-controlling interest and income taxes	(11,159 )	89,701	8,753	(10 )	87,285
Non-controlling interest			1,559		1,559
Earnings before income taxes	(11,159 )	89,701	7,194	(10 )	85,726
Income taxes	(4,291 )	34,541	2,770	(10 )	33,010
Earnings from subsidiary entities	59,584			(59,584 )	
<b>Net earnings</b>	\$ 52,716	\$ 55,160	\$ 4,424	\$ (59,584 )	\$ 52,716

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**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**Notes to the Consolidated Financial Statements (Continued)**  
(Unaudited)

**Condensed Consolidating Statements of Cash Flows**  
Nine Months Ended December 31, 2006  
(in thousands)

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
<b>Net cash provided by (used in) operating activities</b>	\$ 41,512	\$ (708 )	\$ 20,850	\$	\$ 61,654
<b>Cash Flows from Investing Activities</b>					
Capital expenditures	(4,423 )	(30,675 )	(3,015 )		(38,113 )
Payments pursuant to business combinations, net of cash acquired	(8,608 )	(1,153 )			(9,761 )
Other, net	85	323			408
<b>Net cash used in investing activities</b>	(12,946 )	(31,505 )	(3,015 )		(47,466 )
<b>Cash Flows from Financing Activities</b>					
Borrowings of long-term debt	30,000		459		30,459
Repayments of long-term debt	(2,063 )	(177 )	(1,183 )		(3,423 )
Proceeds from exercise of stock options	8,517				8,517
Excess tax benefit realized from share-based payment arrangements	2,258				2,258
Dividends paid	(3,619 )				(3,619 )
Other		245			245
Parent company	(49,447 )	49,659	(212 )		
<b>Net cash (used in) provided by financing activities</b>	(14,354 )	49,727	(936 )		34,437
<b>Effect of exchange rates on cash and cash equivalents</b>			(367 )		(367 )
<b>Net increase in cash and cash equivalents</b>	14,212	17,514	16,532		48,258
<b>Cash and cash equivalents, beginning of period</b>	15,905	(19,520 )	4,908		1,293
<b>Cash and cash equivalents, end of period</b>	\$ 30,117	\$ (2,006 )	\$ 21,440	\$	\$ 49,551

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**Notes to the Consolidated Financial Statements (Continued)**  
(Unaudited)

**Condensed Consolidating Statements of Cash Flows**  
**Nine Months Ended December 31, 2005**  
(in thousands)

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
<b>Net cash provided by operating activities</b>	\$ 10,344	\$ 30,787	\$ 18,323	\$	\$ 59,454
<b>Cash Flows from Investing Activities</b>					
Capital expenditures	(4,123 )	(20,653 )	(1,535 )		(26,311 )
Payments pursuant to business combinations, net of cash acquired	(54,489 )				(54,489 )
Other	22	(180 )	1,126		968
<b>Net cash used in investing activities</b>	(58,590 )	(20,833 )	(409 )		(79,832 )
<b>Cash Flows from Financing Activities</b>					
Return of advanced interest on senior subordinated notes	(1,986 )				(1,986 )
Debt issuance costs	(681 )				(681 )
Repayments of long-term debt	(31,771 )	(266 )			(32,037 )
Proceeds from exercise of stock options	9,750				9,750
Dividends paid	(2,508 )				(2,508 )
Parent company	15,731	(1,814 )	(13,917 )		
<b>Net cash used in financing activities</b>	(11,465 )	(2,080 )	(13,917 )		(27,462 )
<b>Effects of exchange rates on cash and cash equivalents</b>			654		654
<b>Net (decrease) increase in cash and cash equivalents</b>	(59,711 )	7,874	4,651		(47,186 )
<b>Cash and cash equivalents, beginning of period</b>	300,788	(8,272 )	14,336		306,852
<b>Cash and cash equivalents, end of period</b>	\$ 241,077	\$ (398 )	\$ 18,987	\$	\$ 259,666

## 17. Recently Issued Accounting Pronouncements

In February 2006, the FASB issued SFAS No. 155, *Accounting for Certain Hybrid Financial Instruments* an amendment of FASB Statements No. 133 and 140 (SFAS No. 155). SFAS No. 155 permits a fair value remeasurement for any hybrid financial instrument that contains an embedded derivative that would otherwise require bifurcation. This accounting standard will be effective for the

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**

**Notes to the Consolidated Financial Statements (Continued)**

**(Unaudited)**

Company beginning April 1, 2007. SFAS No. 155 is not expected to have an impact on the Company's financial position, results of operations or cash flows.

In July of 2006, the FASB issued FASB Interpretation (FIN) No. 48, Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109. FIN 48 prescribes a comprehensive model for how a company should recognize, measure, present, and disclose in its financial statements uncertain tax positions that the company has taken or expects to take on a tax return. FIN 48 states that a tax benefit from an uncertain position may be recognized only if it is more likely than not that the position is sustainable, based on its technical merits. The tax benefit of a qualifying position is the largest amount of tax benefit that is greater than 50 percent likely of being realized upon ultimate settlement with a taxing authority having full knowledge of all relevant information. The Company currently recognizes a tax position if it is probable of being sustained. FIN 48 is effective beginning April 1, 2007 for DRS. The Company is currently evaluating the impact that adopting FIN 48 will have on its operations and financial condition.

In September of 2006, the FASB issued SFAS No. 157, Fair Value Measurement. SFAS No. 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles (GAAP), and expands disclosures about fair value measurements. This Statement applies under other accounting pronouncements that require or permit fair value measurements, the Board having previously concluded in those accounting pronouncements that fair value is the relevant measurement attribute. Accordingly, this Statement does not require any new fair value measurements. However, for some entities, the application of this Statement will change current practice. This statement is effective beginning April 1, 2007 for DRS. The Company is currently evaluating the impact that adopting SFAS No. 157 will have on its results of operations and financial condition.

In September of 2006, the FASB issued SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans. SFAS No. 158 requires recognition of the over or underfunded status of postretirement plans, measured as the difference between the fair value of the plan assets and the benefit obligation. For pension plans, the benefit obligation is the projected benefit obligation and, for other postretirement plans, the benefit obligation is the accumulated postretirement obligation. Upon adoption, SFAS No. 158 requires the recognition of previously unrecognized actuarial gains and losses and prior service costs within accumulated other comprehensive income, net of tax (a component of stockholders' equity). The requirement to recognize the funded status of a benefit plan and the disclosure requirements are effective for the Company's fiscal year ending March 31, 2007. The requirement to measure plan assets and benefit obligations as of the employer's fiscal year-end is effective for DRS's fiscal year ending March 31, 2009. Based on the Company's unfunded obligations as of March 31, 2006, had the adoption of SFAS 158 been effective on that date, the result would have been to increase the Company's total liabilities by approximately \$36.9 million, increase deferred tax assets by approximately \$14.5 million and to reduce total stockholders' equity by approximately \$22.4 million. The adoption of SFAS No. 158 is not expected to have an impact on the Company's debt covenants.

In September 2006, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 108, Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements (SAB 108). SAB 108 clarifies the staff's views regarding the process of quantifying financial statement misstatements. The SEC staff believes registrants must quantify errors using both a balance sheet and income statement approach and evaluate whether either approach results

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**

**Notes to the Consolidated Financial Statements (Continued)**

**(Unaudited)**

in quantifying a misstatement that, when all relevant quantitative and qualitative factors are considered, is material. Upon adoption, SAB 108 permits registrants to adjust prior year financial statement errors as of the beginning of this fiscal year that were immaterial under a company's previous method of evaluating errors but material under the method prescribed by SAB 108, with an offsetting adjustment to the opening balance of retained earnings. After adoption, if a misstatement is material to the current year financial statements, the prior year financial statements should also be corrected, even though such revision was, and continues to be, immaterial to the prior year financial statements. Correcting prior year financial statements for immaterial errors would not require previously filed reports to be amended. Such correction would be made in the current period filings. The Company will apply the provision of SAB 108 in the fourth quarter of its fiscal year ending March 31, 2007 retroactively to the beginning of the fiscal year. The Company is currently evaluating the impact of such adoption.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

We begin the Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) of DRS Technologies, Inc., and its wholly-owned subsidiaries and controlling interests (hereinafter, we, us, our, the Company or DRS) with a discussion of acquisition activity and a company overview, followed by summaries of defense industry considerations and other business considerations to provide context for understanding our business. This is followed by a discussion of the critical accounting estimates that we believe are important to understanding the assumptions and judgments incorporated in our reported financial results, which we discuss under Results of Operations. We then provide an analysis of cash flows and discuss our financial commitments under Liquidity and Capital Resources and Contractual Obligations, respectively. This MD&A should be read in conjunction with the consolidated financial statements and related notes contained herein and in our March 31, 2006 Annual Report on Form 10-K.

**Forward-Looking Statements**

The following discussion and analysis contains forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, that are based on management's beliefs and assumptions, current expectations, estimates and projections. Such statements, including statements relating to the Company's expectations for future financial performance, are not considered historical facts and are considered forward-looking statements under the federal securities laws. These statements may contain words such as believes, anticipates, plans, expects, intends, estimates or similar expressions. These statements are not guarantees of our future performance and are subject to risks, uncertainties and other important factors that could cause our actual performance or achievements to differ materially from those expressed or implied by these forward-looking statements and include, without limitation: the effect of our acquisition strategy on future operating results, including our ability to effectively integrate acquired companies into our existing operations; the uncertainty of acceptance of new products and successful bidding for new contracts; the effect of technological changes or obsolescence relating to our products and services; and the effects of government regulation or shifts in government priorities (including changes in priorities in response to the war on terrorism and to homeland security), as they may relate to our products and services; and other risks or uncertainties detailed in the Company's Securities and Exchange Commission filings. Given these uncertainties, you should not rely on forward-looking statements. The Company undertakes no obligations to update any forward-looking statements, whether as a result of new information, future events or otherwise.

**Business Combinations**

On January 31, 2006 we completed our acquisition of Engineered Support Systems, Inc. (ESSI) for \$1.93 billion in cash and DRS common stock. In the transaction, a wholly-owned subsidiary of DRS was merged with ESSI, forming our Sustainment Systems (SS) and Technical Services (TS) operating segments. ESSI, formerly headquartered in St. Louis, Missouri, is a supplier of integrated military electronics, support equipment and technical services focused on advanced sustainment and logistics support solutions for all branches of the U.S. armed services, major prime defense contractors, certain international militaries, homeland security forces and selected government and intelligence agencies. ESSI also produces specialized equipment and systems for commercial and industrial applications. The addition of ESSI has contributed a significant base of systems, products and services focused on military force sustainment, technical and logistics support, integrated military electronics and field support equipment.

On June 27, 2005, we acquired WalkAbout Computer Systems, Inc. (WalkAbout) in a stock purchase transaction for approximately \$13.8 million in cash, with additional consideration payable of up to \$5.0 million upon achievement of certain revenue targets for a period of two and a half years. WalkAbout,



formerly located in West Palm Beach, Florida, is a manufacturer of several lines of rugged, mobile tablet PCs, serving industrial, municipal, military and government markets. We believe that the acquisition of WalkAbout has enhanced our position in the tactical computer systems business by broadening our product offerings. WalkAbout is being managed as part of our Command, Control, Communications, Computers and Intelligence (C4I) Segment.

On April 15, 2005, we acquired Codem Systems, Inc. (Codem) in a stock purchase transaction for approximately \$31.6 million in cash, with additional consideration payable of up to \$5.0 million upon achievement of certain annual bookings targets for a period of three years. Codem, located in Merrimack, New Hampshire, is a provider of signals intelligence (SIGINT) systems, network interface modules and high-performance antenna control systems. Management believes that the addition of Codem has enhanced our existing intelligence product base. Codem is being managed as part of our C4I Segment.

### **Company Overview**

DRS is a supplier of defense electronic products, systems and military support services. We provide high technology products, services and support to all branches of the U.S. military, major aerospace and defense prime contractors, government intelligence agencies, international military forces and industrial markets.

On October 2, 2006, we implemented a new organizational operating structure that realigned our three operating groups: the Command, Control, Communications, Computer and Intelligence Group, the Surveillance & Reconnaissance Group and the Sustainment Systems & Services Group, into four operating segments. The four operating segments are the Command, Control, Communications, Computers and Intelligence (C4I) Segment, the Reconnaissance, Surveillance and Target Acquisition (RSTA) Segment, the Sustainment Systems (SS) Segment and the Technical Services (TS) Segment. All other operations, primarily our Corporate Headquarters, are grouped in Other. All prior-year amounts presented by segment have been reclassified to reflect the new operating segment structure.

The C4I Segment is comprised of the following business areas: Command, Control and Communications (C3), which includes naval display systems, ship communications systems, radar systems, technical support, electronic manufacturing and system integration services, secure voice and data communications, air combat training, electronic warfare and network systems, and high-speed digital data and imaging systems; Power Systems, which includes naval and industrial power generation, conversion, propulsion, distribution and control systems; Intelligence Technologies, which includes signals intelligence, communications intelligence, data collection, processing and dissemination equipment, and unmanned vehicles and mission and flight recorders; and Tactical Systems, which includes battle management tactical computer systems, peripherals, electronic test, and diagnostics and vehicle electronics.

The RSTA Segment develops and produces electro-optical sighting, targeting and weapon sensor systems, aircraft weapons alignment systems and image intensification (I2 ) night vision, combat identification and laser aimers/illuminator products, and provides electronic manufacturing services.

The SS Segment designs, engineers and manufactures integrated military electronics equipment transporters, environmental control systems, fuel and water distribution systems, power generators and power supplies primarily for the U.S. Department of Defense and allied military forces.

The TS Segment provides engineering services, logistics and training services, advanced technology services, asset protection systems and services, telecommunication systems integration and information technology services, and vehicle armor kits for military, humanitarian, disaster recovery and emergency responder applications.

On April 1, 2006, DRS Technical Services, Inc. (TSI), an operating unit of the C4I Segment, was consolidated into an operating unit of the TS Segment to achieve certain operating synergies. For the

three- and nine-month periods ended December 31, 2005 the operating unit recorded \$3.7 million and \$14.0 million in revenues, respectively, and \$0.3 million and \$0.7 million in operating income, respectively, and had \$9.3 million of assets at December 31, 2005, which was considered immaterial for purposes of restating prior year goodwill balances and segment information for the C4I Segment and the TS Segment.

### **Defense Industry Considerations and Business Strategy**

The substantial majority of our revenue is generated pursuant to written contractual arrangements to design, develop, manufacture and/or modify complex products and to provide related engineering, technical and other services according to the specifications of the buyers (customers). Our primary end-use customer is the DoD. Our other customers include certain U.S. government intelligence agencies, foreign governments, commercial customers and other U.S. federal, state and local government agencies.

We believe markets for defense and related advanced technology systems and services for fiscal 2007 and beyond will continue to be affected by the global war on terrorism, through the continued need for military missions and efforts in Iraq and Afghanistan. The war on terrorism has focused greater attention on homeland security and better communication and interplay among local, state and federal government agencies and U.S. military services. We believe the United States overall defense posture continues to move toward a more joint-capabilities-based structure, which creates the ability for a more flexible response with greater force mobility, stronger space capabilities, enhanced missile defense, and improved information systems capability and security.

We believe DoD budgets continue to experience increased focus on command, control, communications, computers, intelligence, surveillance and reconnaissance (C4ISR), precision guided weapons, unmanned aerial vehicles (UAVs), network-centric communications, Special Operations Forces (SOF) and missile defense. In addition, we believe the DoD philosophy has focused on a transformation strategy that balances modernization and recapitalization (or upgrading existing platforms), while enhancing readiness and joint operations. As a result, we believe defense budget program allocations continue to favor advanced information technologies related to command, control, communications, and computers (C4), and Intelligence, Surveillance and Reconnaissance (ISR). Furthermore, the DoD's emphasis on system interoperability, force multipliers and providing battlefield commanders with real-time data is increasing the electronic content of nearly all major military procurement and research programs.

Our strategy is designed to capitalize on the breadth of our technology and extensive expertise in order to meet the evolving needs of our customers. We intend to expand our share of existing programs and participate in new programs by leveraging the strong relationships that we have developed with the DoD, several other U.S. government agencies and all of the major U.S. defense prime contractors. We plan to continue to align our research and development, manufacturing and new business efforts to complement our customers' requirements and to provide state-of-the-art products and services. We plan to maintain a diversified and broad business mix with limited reliance on any single program. We also intend to expand our technical services and support offerings to the DoD, thus diversifying our business beyond the historical investment accounts and into Operations and Maintenance funded activities.

A significant component of our strategy has been to enhance our existing product base through selective acquisitions that add new products and technologies in areas that complement our present business base. We intend to continue acquiring select publicly and privately held companies, as well as defense businesses of larger companies that (i) exhibit significant market position(s) in their business areas, (ii) offer products that complement and/or expand our product offerings, and (iii) display growing revenues and positive operating income and cash flow prospects.

### **Other Business Considerations**

As a government contractor, we are subject to U.S. government oversight. The government may ask about and investigate our business practices and audit our compliance with applicable rules and regulations. Depending on the results of those audits and investigations, the government could make claims against us. Under government procurement regulations and practices, an indictment of a government contractor could result in that contractor being fined and/or suspended from being able to bid on, or be awarded, new government contracts for a period of time. A conviction could result in debarment for a specific period of time. Similar government oversight exists in most other countries where we conduct business.

We are party to various legal actions and claims arising in the ordinary course of our business. We believe we have adequate legal defenses for each of the actions and claims, and we believe that their ultimate disposition will not have a material adverse effect on our consolidated financial position, results of operations or liquidity. It is possible, however, that the ultimate resolution of those matters could result in a material adverse effect on our results of operations and/or cash flows from operating activities for a particular reporting period. (see Part II. Other Information, Item 1. Legal Proceedings).

Our sales to international customers involve additional risks, such as exposure to currency fluctuations and changes in foreign economic and political environments. International transactions frequently involve increased financial and legal risks arising from stringent contractual terms and conditions, and widely differing legal systems, customs and practices in foreign countries. We expect that international sales, as a percentage of our overall sales, may increase in future years as a result of, among other factors, our growth strategy and continuing changes in the defense industry.

Our future operating results depend on our ability to successfully compete in a highly competitive industry that is characterized by rapid technological change and to find and effectively integrate acquired companies into our existing operations. Continuation of our recent revenue growth rate depends primarily on our ability to identify and acquire suitable acquisition targets. We continue to participate successfully in the defense industry consolidation through strategic business acquisitions and by streamlining our existing operations; however, we cannot guarantee that we will have sufficient funds available to us to continue investing in business acquisitions.

### **Critical Accounting Policies**

Our consolidated financial statements and accompanying notes are prepared in accordance with accounting principles generally accepted in the United States of America. Preparing consolidated financial statements requires us to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and disclosures of contingent assets and liabilities. These estimates and assumptions are affected by the application of our accounting policies. Our significant accounting policies are described in Note 1 to the Consolidated Financial Statements included in our March 31, 2006 Annual Report on Form 10-K. Except for the change in our accounting for share-based payments described below, there were no significant changes in the Company's critical accounting policies during the nine months ended December 31, 2006. Critical accounting policies are those that require application of management's most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effects of matters that are inherently uncertain and may change in subsequent periods. Critical accounting policies for us include revenue recognition on contracts and contract estimates, valuation of goodwill and acquired intangible assets, pension plan and postretirement benefit plan obligations, accounting for income taxes, share-based payments and other management estimates.

*Share-Based Compensation* As of April 1, 2006 we adopted the provisions of Statement of Financial Accounting Standards No. 123 (revised 2004), Share-Based Payment (SFAS 123R), as interpreted by SEC Staff Accounting Bulletin No. 107, which requires that the cost resulting from all share-based

payment transactions be recognized in the financial statements at their fair values. We adopted SFAS 123R using the modified prospective application method under which the provisions of SFAS 123R apply to new awards and to awards modified, repurchased, or cancelled after the adoption date. Under the fair value recognition provisions of this statement, share-based compensation cost is measured at the grant date based on the value of the award and is recognized as expense over the vesting period. Determining the fair value of share-based awards at the grant date requires judgment, including estimating our stock price volatility and employee stock option exercise behaviors. Our expected volatility is based upon the historical volatility of our stock. The expected life of share-based awards is based on observed historical exercise patterns for different groups of employees and directors. As share-based compensation expense recognized in the consolidated statement of earnings is based on awards ultimately expected to vest, the amount of expense has been reduced for estimated forfeitures. SFAS 123R requires forfeitures to be estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. Forfeitures are estimated based on historical experience.

## Results of Operations

Our operating cycle is long-term and involves various types of production and service contracts and varying production delivery schedules. Accordingly, operating results of a particular period, or year-to-year comparisons of recorded revenues and earnings, may not be indicative of future operating results. Members of our senior management team regularly review key performance metrics and the status of operating initiatives within our business. These key performance indicators are primarily revenues, operating income and bookings. We review this information on a monthly basis through extensive operating segment reviews which include, among other operating issues, detailed discussions related to significant programs, proposed investments in new business opportunities or property, plant, and equipment and integration and cost reduction efforts. The following table presents a summary comparison of the key performance metrics, other significant financial metrics and significant liquidity metrics monitored by senior management of the Company.

	Three Months Ended December 31,			Nine Months Ended December 31,		
	2006 (in thousands, except percentages)	2005	Percent Change	2006	2005	Percent Change
<b>Key performance metrics</b>						
Revenues	\$ 680,361	\$ 389,490	74.7%	\$ 2,022,164	\$ 1,089,879	85.5%
Operating income	\$ 76,627	\$ 44,827	70.9%	\$ 213,500	\$ 118,462	80.2%
Bookings	\$ 1,102,874	\$ 304,151	262.6%	\$ 2,800,243	\$ 1,422,620	96.8%
<b>Other significant financial metrics</b>						
Interest and related expenses	\$ 30,268	\$ 12,458	143.0%	\$ 90,789	\$ 36,959	145.6%
Income taxes	\$ 11,575	\$ 14,297	(19.0% )	\$ 40,906	\$ 33,010	23.9%
<b>Significant liquidity metrics (A)</b>						
Free cash flow	\$ 18,430	\$ 14,408	27.9%	\$ 23,541	\$ 33,143	(29.0% )
EBITDA	\$ 95,326	\$ 54,994	73.3%	\$ 269,532	\$ 148,176	81.9%

(A) See Liquidity and Capital Resources and Use of Non-GAAP Financial Measures for additional discussion and information.

*Three- and Nine-Month Periods Ended December 31, 2006, Compared with the Three- and Nine-Month Periods Ended December 31, 2005*

**Revenues and operating income** Consolidated revenues and operating income for the three-month period ended December 31, 2006 increased \$290.9 million and \$31.8 million, respectively, to \$680.4 million

and \$76.6 million, respectively, as compared with the corresponding period in the prior year. The primary driver of increased revenues was our acquisition of ESSI which contributed incremental (current quarter over corresponding prior year quarter) revenues of \$241.9 million. Also contributing to the increase in revenues in comparison to the same period in the prior year were increased shipments of uncooled thermal weapons sights, ground-based target acquisition and missile control subsystems, vision enhancement equipment for ground-based vehicles, thermal imaging systems and chassis modernization kits. Partially offsetting the overall increase in revenues were lower volume from airborne electro-optical sighting systems products and services, and decreased shipments of airborne training pods, combat display workstations, formation flying avionics and lower revenues from commercial nuclear control cabinets.

The growth in operating income in the third quarter of fiscal 2006, as compared with the corresponding prior year period, was due primarily to our acquisition of ESSI which contributed incremental operating income of \$28.3 million, the overall increase in revenues, and strong margins from our power systems business. Partially offsetting the overall increase in operating income for the three months ended December 31, 2006, were overall lower margins from our intelligence business and lower margins on certain rugged computer systems. See Operating Segments discussion below for additional information.

Consolidated revenues and operating income for the nine-month period ended December 31, 2006 increased \$932.3 million and \$95.0 million, respectively, to \$2.0 billion and \$213.5 million, respectively, as compared with the corresponding period in the prior year. The primary driver of the overall increase in revenues, as compared to the same period in the prior year was our acquisition of ESSI and our June 27, 2005 acquisition of WalkAbout, which together contributed incremental (current year to date over corresponding prior year to date) revenues of \$772.8 million.

Also contributing to the increase in revenues were increased shipments of target acquisition and missile control subsystems, uncooled thermal weapons sights, chassis modernization kits, higher engineering and development revenue from a naval infrared search and track program and greater shipments of thermal imaging systems. Partially offsetting the overall increase in revenues were lower volume from airborne electro-optical sighting systems products and services, decreased shipments of combat display workstations and the cancellation of a test range support program. Also we had decreased shipments of secure voice systems and mission recorders.

The growth in operating income for the nine months ended December 31, 2006, as compared with the corresponding prior year period, was due primarily to the overall increase in revenues from our acquisition of ESSI which contributed incremental operating income of \$77.5 million, higher revenues in our RSTA Segment and strong margins from our power systems business. Partially offsetting the overall increase in operating income for the nine months ended December 31, 2006 were overall net lower margins from our intelligence business and certain rugged computer systems. During the fiscal 2007 period we also recorded \$3.7 million of severance-related costs related to the new organizational operating structure announced October 2, 2006. See Operating Segments discussion below for additional information.

As described in Note 4 to our unaudited Consolidated Financial Statements, we adopted SFAS 123R effective April 1, 2006 using the modified prospective method. In the three- and nine-month periods ended December 31, 2006, we recorded total share-based costs related to stock options and nonvested stock of \$2.8 million and \$8.9 million, respectively, \$2.7 million and \$8.2 million, respectively, which was charged to operating income. At December 31, 2006, there was \$9.5 million of unrecognized compensation costs related to stock options, which is expected to be recognized over a weighted average remaining period of 2.3 years. As of December 31, 2006, total unrecognized compensation costs related to non-vested stock awards was \$13.4 million which is expected to be recognized over a weighted average remaining period of 2.2 years.

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As a result of applying SFAS 123R, our earnings before income taxes for the three-and-nine month periods ended December 31, 2006 were \$1.2 million and \$5.0 million lower, respectively, and net earnings during the same periods were \$0.7 million lower and \$3.0 million lower, respectively, than if we had continued to account for share-based compensation under Accounting Principles Bulletin (APB) No. 25.

Basic earnings per share for the three- and nine-month periods ended December 31, 2006 would have been \$0.90 per share and \$2.13 per share, respectively, and diluted earnings per share would have been \$0.88 and \$2.08, respectively, if we had not adopted SFAS 123R. For the three-and nine-month periods ended December 31, 2006 we reported basic earnings per share of \$0.88 and \$2.05, respectively, and diluted earnings per share of \$0.86 and \$2.01, respectively.

**Bookings** We define bookings as the value of contract awards received from the U.S. government, for which the U.S. government has appropriated funds, plus the value of contract awards and orders received from customers other than the U.S. government. Bookings for the three-month period ended December 31, 2006 increased \$798.7 million, versus the same period in the prior year, to \$1.1 billion. The primary driver of the increase was our acquisition of ESSI which contributed incremental bookings of \$302.6 million, as well as strong bookings for ground-based target acquisition and missile control subsystems and thermal imaging systems in our RSTA Segment.

Bookings for the nine-month period ended December 31, 2006 increased \$1.38 billion, versus the same period in the prior year, to \$2.8 billion. The primary drivers of the increase was our ESSI acquisition which contributed incremental bookings of \$969.7 million, and to strong bookings for ground-based target acquisition and missile control subsystems and thermal imaging systems in our RSTA Segment.

**Interest and related expenses** Interest and related expenses increased \$17.8 million and \$53.8 million for the three- and nine-month periods ended December 31, 2006, respectively, as compared with the same period in the prior year, to \$30.3 million and \$90.8 million, respectively. The increase in interest and related expenses is primarily the result of an increase in our average borrowings outstanding for the three- and nine-month periods ended December 31, 2006, as compared with the corresponding period in the prior year. In connection with our acquisition of ESSI our average borrowings increased due to our January 31, 2006 issuance of \$350 million of 6<sup>5</sup>/<sub>8</sub>% senior notes, \$250 million issuance of 7<sup>5</sup>/<sub>8</sub>% senior subordinated notes, \$300 million 2% senior convertible notes and the February 8, 2006 exercise of an over-allotment option for an additional \$45 million 2% senior convertible notes. In addition there was \$70.0 million outstanding against our revolving line of credit at December 31, 2006 (see Liquidity and Capital Resources below). We had no borrowings outstanding under our revolving credit facility at December 31, 2005.

**Income taxes** The provision for income taxes for the three- and nine-month periods ended December 31, 2006, reflected an effective income tax rate of approximately 24.8% and 33.4%, respectively, as compared with 42.0% and 38.5%, respectively, in the same periods last year. Our effective tax rate was lower this period primarily due to recording a discrete cumulative benefit for certain export sales that were identified as qualifying transactions pursuant to the Extraterritorial Income Exclusion, the reinstatement of the Research & Development Credit and the reduction in state tax expense resulting from internal integration and operational realignment, as well as other items of individual insignificance. Excluding any discrete items that may be recognized in the fourth quarter, we anticipate that our effective income tax rate for the year ending March 31, 2007, will approximate 35%, inclusive of discrete items incurred through December 31, 2006 and will approximate 38.8% without taking into account discrete items.

## Operating Segments

The following table sets forth, by operating segment, revenues, operating income and operating margin, and the percentage increase or decrease of those items, as compared with the corresponding prior year:

	Three Months Ended December 31,		Three Months Ended Percent Changes 2006 vs. 2005	Nine Months Ended December 31,		Nine Months Ended Percent Changes 2006 vs. 2005
	2006	2005		2006	2005	
<b>C4I</b>						
Revenues	\$ 268,053	\$ 275,860	(2.8 )%	\$ 811,744	\$ 795,840	2.0 %
Operating income	\$ 27,669	\$ 31,101	(11.0 )%	\$ 88,072	\$ 84,372	4.4 %
Operating margin	10.3 %	11.3 %	(8.4 )%	10.8 %	10.6 %	2.3 %
<b>RSTA</b>						
Revenues	\$ 166,786	\$ 113,630	46.8 %	\$ 430,150	\$ 294,039	46.3 %
Operating income	\$ 20,588	\$ 13,744	49.8 %	\$ 46,412	\$ 36,544	27.0 %
Operating margin	12.3 %	12.1 %	1.7 %	10.8 %	12.4 %	(12.9 )%
<b>SS</b>						
Revenues	\$ 95,994	N/A	N/A	\$ 280,327	N/A	N/A
Operating income	\$ 17,039	N/A	N/A	\$ 41,654	N/A	N/A
Operating margin	17.8 %	N/A	N/A	14.9 %	N/A	N/A
<b>TS</b>						
Revenues	\$ 149,528	N/A	N/A	\$ 499,943	N/A	N/A
Operating income	\$ 11,390	N/A	N/A	\$ 36,578	N/A	N/A
Operating margin	7.6 %	N/A	N/A	7.3 %	N/A	N/A
<b>Other</b>						
Operating loss	\$ (59 )	\$ (18 )	(227.8 )%	\$ 784	\$ (2,454 )	131.9 %

### *Three-Month Period Ended December 31, 2006, Compared with the Three-Month Period Ended December 31, 2005*

**C4I Segment** Revenues decreased \$7.8 million, or 2.8%, to \$268.1 million for the three-month period ended December 31, 2006, as compared with the corresponding prior-year period. Operating income decreased \$3.4 million, or 11.0%, to \$27.7 million. The decrease in revenue was principally attributable to decreased shipments of airborne training pods, combat display workstations, formation flying avionics and lower revenues from commercial nuclear control cabinets, the cancellation of a test range support program and the April 1, 2006, transfer of the TSI operating unit to the TS Segment as described in Note 6 to our unaudited consolidated financial statements included herein. Partially offsetting the lower revenue were increased shipments of chassis modernization kits, surface search radars, reactor monitoring equipment and power conversion equipment and higher engineering and development revenue from a naval infrared search and track program.

The decrease in operating income for the three-months ended December 31, 2006, as compared to the corresponding period in the prior year, were due to lower margins at certain of our intelligence businesses and certain rugged computer systems shipped under a new contract with unit prices lower than the previous contract. Partially offsetting our overall lower operating income was improved margins from our power systems business.

**RSTA Segment** Revenues increased \$53.2 million, or 46.8%, to \$166.8 million for the three-month period ended December 31, 2006, as compared with the corresponding prior-year period. Operating

income increased \$6.8 million, or 49.8%, to \$20.6 million. The increase in revenues was primarily attributable to increased shipments of uncooled thermal weapons sights, ground-based target acquisition and missile control subsystems, vision enhancement equipment for ground-based vehicles, and thermal imaging systems. Partially offsetting the overall increase in revenues were lower volume from airborne electro-optical sighting systems products and services and laser aimers and illuminator products.

The increase in operating income for the three-month period ended December 31, 2006, as compared with the corresponding period in the prior year was largely due to higher overall revenues.

**SS Segment** The SS Segment, which consists of operating units acquired from our acquisition of ESSI on January 31, 2006, recorded revenues of \$96.0 million and operating income of \$17.0 million. The primary revenue and operating income drivers during the period were demand for a heavy equipment transport refurbishment program for the U.S. Army, and increased shipments of tactical quiet generator sets and battlefield digital command, control and communication systems.

**TS Segment** The TS Segment, which consists substantially of operating units acquired from our acquisition of ESSI on January 31, 2006, recorded revenues of \$149.5 million and operating income of \$11.4 million. The primary revenue and operating income drivers in the segment were demand for equipment and services provided under the Rapid Response (R2) program, defense satellite transmission services, mobile power generation and distribution equipment for the U.S. Air Force and tactical force and equipment security systems for the U.S. Army. Typical margins on contracts within this segment are from 5% to 8%.

**Other** The operating loss in Other consists of certain non-allocable general and administrative expenses at DRS corporate.

*Nine-Month Period Ended December 31, 2006, Compared with the Nine-Month Period Ended December 31, 2005*

**C4I Segment** Revenues increased \$15.9 million, or 2.0%, to \$811.7 million for the nine-month period ended December 31, 2006, as compared with the corresponding prior-year period. Operating income increased \$3.7 million, or 4.4%, to \$88.1 million. The increase in revenue was largely attributable to increased shipments of chassis modernization kits, higher engineering and development revenue from a naval infrared search and track program, increased shipments of reactor monitoring equipment and power conversion equipment, as well as higher revenues from unmanned aerial vehicles, a cable assembly, cleaning and refurbishment programs and the April 1, 2006, transfer of the TSI operating unit to the TS Segment as described in Note 6 to our unaudited consolidated financial statements included herein. Our June 27, 2005 acquisition of WalkAbout contributed incremental revenues of \$5.3 million to the nine-month period ended December 31, 2006. Partially offsetting the overall increase in revenues were decreased shipments of combat display workstations, the cancellation of a test range support program, lower volume from secure voice systems, mission recorders and rugged computer systems.

The increase in operating income for the nine-month period ended December 31, 2006, as compared to the corresponding period in the prior year, was driven primarily by improved margins in our Power Systems business, offset, in part, by lower margins from C4I's intelligence business and on certain rugged computer systems under a new contract.

**RSTA Segment** Revenues increased \$136.1 million, or 46.3%, to \$430.2 million for the nine-month period ended December 31, 2006, as compared with the corresponding prior-year period. Operating income increased \$9.9 million, or 27.0%, to \$46.4 million. The increase in revenues was primarily attributable to increased shipments of ground-based target acquisition and missile control subsystems, uncooled thermal weapons sights, thermal imaging systems, vision enhancement equipment for ground-based vehicles, and subsystems for a long-range surveillance system. Partially offsetting the overall increase





in revenues were lower volume from airborne electro-optical sighting systems products and services, and laser aimers and illuminators.

The increase in operating income for the nine-month period ended December 31, 2006, as compared with the corresponding period in the prior year was largely due to higher overall revenues, offset in part by low margins on a thermal weapon site program that is in the beginning of its product life cycle and \$2.0 million in severance-related costs related to the new organizational operating structure announced October 2, 2006.

**SS Segment** The SS Segment, recorded revenues of \$280.3 million and operating income of \$41.7 million. The primary revenue and operating income drivers were demand for a heavy equipment transport refurbishment program for the U.S. Army, and an increase in shipments of tactical quiet generator sets and battlefield digital command control and communication systems. Operating income for the nine months ended December 31, 2006, was unfavorably impacted by \$1.2 million in severance-related costs related to the new organizational operating structure announced October 2, 2006.

**TS Segment** The TS Segment, recorded revenues of \$499.9 million and operating income of \$36.6 million. The primary revenue and operating income drivers in the segment were demand for equipment and services provided under the Rapid Response (R2) program, defense satellite transmission services, add-on commercial vehicle armor kits and mobile power generation and distribution equipment for the U.S. Air Force. Operating income for the nine months ended December 31, 2006, was unfavorably impacted by \$0.5 million in severance-related costs related to the new organizational operating structure announced October 2, 2006. Typical margins on contracts within this segment are from 5% to 8%.

**Other** During the nine months ended December 31, 2006, we realized a \$1.3 million gain on the collection of a note receivable that had previously been partially reserved, partially offset by certain non-allocable general and administrative expenses at DRS corporate. The \$2.5 million operating loss in Other in the nine-month period ended December 31, 2005 was driven primarily by a \$2.0 million accrual recorded in the period in connection with a litigation reserve.

#### Liquidity and Capital Resources

	Nine Months Ended December 31,	
	2006	2005
	(in thousands)	
Net cash provided by operating activities	\$ 61,654	\$ 59,454
Net cash used in investing activities	\$ (47,466 )	\$ (79,832 )
Net cash provided by (used in) financing activities	\$ 34,437	\$ (27,462 )

**Operating activities** During the nine months ended December 31, 2006, we generated \$61.7 million of operating cash flow, \$2.2 million more than the \$59.5 million of operating cash flow generated in the same period in the prior year. Net earnings increased \$28.9 million to \$81.6 million. Non-cash adjustments to reconcile net earnings to cash flows from operating activities increased \$37.3 million over the corresponding prior fiscal period, driven primarily by increased depreciation of fixed assets and amortization of intangible assets related to our acquisition of ESSI, increased share-based compensation due to the application of SFAS 123R and a decrease in net deferred tax assets.

Changes in assets and liabilities, net of effects from business combinations, used \$93.5 million in cash for the nine months ended December 31, 2006. Accounts payable provided \$3.3 million of cash during the period. Accounts receivable used \$69.5 million of cash as net billings exceeded collections. Inventories used \$44.3 million of cash as inventories increased in certain of our electro-optical infrared sighting and targeting businesses, offset, in part, by decreased inventories within certain tactical computing businesses. Accrued expenses and other current liabilities used \$6.8 million of cash. A net reduction in certain contract



related reserves were offset by increases in income taxes payable, as income tax expense exceeded related payments, and in certain compensation and warranty related accruals. Customer advances increased and net prepaid expenses and other current assets decreased generating \$7.6 million and \$13.9 million in cash, respectively. The \$13.9 million in cash generated by the decrease in net prepaid expenses and other current assets resulted primarily from the collection of \$30.6 million in ESSI income tax refunds, partially offset by \$13.7 million of vendor advances.

**Investing activities** We paid \$38.1 million for capital improvements during the nine months ended December 31, 2006, as compared with \$26.3 million in the corresponding prior-year period. We expect our capital expenditures to be in the range of \$50.0 million to \$60.0 million in fiscal 2007, as we continue to upgrade our facilities and integrate recent acquisitions into our existing businesses. Payments pursuant to business combinations totaled \$9.8 million driven by \$7.1 million and \$1.2 million of additional consideration paid to satisfy earn-out obligations related to our acquisitions of DKD, Inc. (now operating as a component of DRS Sensors & Targeting Systems, Inc.) and Codem System, Inc. (now operating as DRS Codem Systems, Inc.), respectively, and \$1.5 million in ESSI acquisition-related payments.

**Financing activities** For the nine months ended December 31, 2006, financing activities generated \$34.4 million in cash. We also received \$10.8 million from the exercise of stock options and related excess tax benefits and paid \$3.6 million in cash dividends. We also made scheduled repayments under various long-term debt arrangements of \$3.4 million during the first nine months of fiscal 2007.

Simultaneously with the closing of our acquisition of ESSI, on January 31, 2006 we entered into an amended and restated credit facility for up to an aggregate amount of \$675.0 million with a syndicate of lenders (the Credit Facility), replacing our previously existing credit facility. The Credit Facility consists of a \$400.0 million senior secured revolving line of credit and a \$275.0 million senior secured term loan. Net borrowings on our revolving line of credit under our credit facility during the nine months ended December 31, 2006, were \$30.0 million. We are permitted, on no more than two occasions, to increase the aggregate amount of the Credit Facility by up to \$250.0 million, subject to certain restrictions. Any increase in the aggregate amount of the Credit Facility may be borrowed in the form of either additional term loans or available amounts under the revolving line of credit. The Credit Facility is guaranteed by substantially all of DRS's domestic subsidiaries. In addition, it is collateralized by liens on substantially all of the assets of our subsidiary guarantors and certain of DRS's other subsidiaries' assets and by a pledge of a portion of certain of our non-guarantor subsidiaries' capital stock.

From time to time, we enter into standby letters-of-credit and bank guarantee agreements with financial institutions and customers, primarily relating to the guarantee of our future performance on certain contracts to provide products and services and to secure advance payments we have received from our customers. As of December 31, 2006, \$45.2 million was contingently payable under letters of credit and bank guarantees. Of this amount, approximately \$0.9 million and \$0.4 million in letters of credit and bank guarantees, respectively, as of December 31, 2006, were issued under a previous credit agreement and by a bank agreement for our U.K. subsidiary, respectively, and are not considered when determining the availability under our revolving line of credit. At December 31, 2006 approximately \$43.0 million and \$0.4 million in letters of credit and bank guarantees, respectively, are due within one year. At December 31, 2006, we had \$286.1 million of availability under our revolving line of credit.

On March 29, 2006, DRS Technologies Canada Company (DRS Canada) established a five-year senior secured term loan for approximately \$9.9 million (C\$11.5 million), maturing on April 1, 2011. The proceeds of the loan were utilized to permit repatriation of certain amounts from Canada to the U.S. which were subject to more favorable tax treatment under the Jobs Act. The debt is collateralized by the assets of DRS Canada and guaranteed by DRS Technologies, Inc. We are subject to the same financial covenants under the DRS Canada loan, as we are under the Credit Facility, and DRS Canada is subject to other non-financial covenants that are similar to those described for the Credit Facility.

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On October 30, 2003, we issued \$350.0 million aggregate principal amount of 67/8% senior subordinated notes, due November 1, 2013 (the October 2003 Notes). The net proceeds of the October 2003 Notes, together with a portion of our available cash and initial borrowings under the then existing credit facility, were used to fund the acquisition of Integrated Defense Technologies, Inc. (IDT), repay certain of DRS' s and IDT' s outstanding indebtedness, and pay related fees and expenses. The October 2003 Notes were issued under an indenture with The Bank of New York. Subject to a number of exceptions, the indenture restricts our ability and the ability of our subsidiaries to incur more debt, pay dividends and make distributions, make certain investments, repurchase stock, create liens, enter into transactions with affiliates, enter into sale lease-back transactions, merge or consolidate, and transfer or sell assets. The October 2003 Notes are unconditionally guaranteed, jointly and severally, by DRS' s current and future wholly-owned domestic subsidiaries. The foreign subsidiaries and certain domestic subsidiaries of DRS do not guarantee the October 2003 Notes.

On December 23, 2004, we issued an additional \$200.0 million aggregate principal amount of 67/8% senior subordinated notes, due November 2013 (the December 2004 Notes). The December 2004 Notes were offered as additional debt securities under the Company' s indenture with the Bank of New York with identical terms and the same guarantors as the October 2003 Notes.

On January 31, 2006, in connection with the acquisition of ESSI, we issued \$900.0 million of new debt securities, including \$350.0 million aggregate principal amount of 65/8% senior notes due 2016, \$250.0 million aggregate principal amount of 75/8% senior subordinated notes due 2018 (collectively called the January 2006 Notes) and \$300.0 million aggregate principal amount of 2.0% convertible senior notes due 2026 (Convertible Notes). On February 8, 2006, we sold an additional \$45.0 million of Convertible Notes pursuant to an overallotment option exercised by the initial purchasers of the Convertible Notes. The net proceeds of the January 2006 Notes and the Convertible Notes, together with a portion of the Company' s available cash and initial borrowings under the Credit Facility, were used to fund the ESSI acquisition, repay certain of ESSI' s outstanding indebtedness, and pay related fees and expenses.

The January 2006 Notes are unsecured. The 75/8% senior subordinated notes rank behind the Credit Facility, the 65/8% senior notes, the Convertible Notes and trade payables and is pari passu with the 67/8% senior subordinated notes. The January 2006 Notes were issued under indentures with The Bank of New York. Subject to a number of exceptions, the indentures restrict our ability and the ability of our subsidiaries to incur more debt, pay dividends and make distributions, make certain investments, repurchase stock, create liens, enter into transactions with affiliates, enter into sale lease-back transactions, merge or consolidate, and transfer or sell assets. The January 2006 Notes are unconditionally guaranteed, jointly and severally, by certain of our existing and future domestic subsidiaries.

Accrued interest expense at December 31, 2006 and March 31, 2006 was approximately \$28.9 million and \$27.3 million, respectively.

Based upon our anticipated level of future operations, we believe that our existing cash and cash equivalents balances and our cash generated from operating activities, together with available borrowings under our amended and restated senior secured credit facility, will be adequate to meet our anticipated requirements for working capital, capital expenditures, commitments, research and development expenditures, contingent purchase prices, program and other discretionary investments, and interest and principal payments for the foreseeable future. There can be no assurance, however, that our business will continue to generate cash flow at current levels. If we are unable to generate sufficient cash flow from operations to service our debt, we may be required to sell assets, reduce capital expenditures, refinance all or a portion of our existing debt or obtain additional financing. Our ability to make scheduled principal payments or to pay interest on or to refinance our indebtedness depends on our future performance and financial results, which, to a certain extent, are subject to general conditions in or affecting the defense industry and to general economic, political, financial, competitive, legislative and regulatory factors beyond

our control. There can be no assurance that sufficient funds will be available to enable us to service our indebtedness, make necessary capital expenditures or to make discretionary investments.

**Equity** On November 2, 2006, the Board of Directors declared a \$0.03 per common share cash dividend, payable on December 29, 2006 to stockholders of record as of December 15, 2006. On February 8, 2007, the Board of Directors declared a \$0.03 per common share cash dividend, payable on March 30, 2007 to stockholders of record as of March 15, 2007.

**Free Cash Flow** Free cash flow represents net cash provided by operating activities less capital expenditures. Free cash flow for the three-month period ended December 31, 2006 was \$18.4 million or \$4.0 million more than \$14.4 million in the corresponding period in the prior year. Free cash flow for the nine-month period ended December 31, 2006 was \$23.5 million or \$9.6 million less than \$33.1 million in the corresponding period in the prior year. See Use of Non-GAAP Financial Measures below for additional discussion and information.

**EBITDA** Net earnings before net interest and related expenses (primarily the amortization and write-off of debt premium and issuance costs), income taxes, depreciation and amortization (EBITDA) for the three-month period ended December 31, 2006 was \$95.3 million, or \$40.3 million greater than the \$55.0 million in the corresponding period in the prior year. EBITDA for the nine-month period ended December 31, 2006 was \$269.5 million, or \$121.3 million greater than the \$148.2 million in the corresponding period in the prior year. See Use of Non-GAAP Financial Measures below for additional discussion and information.

**Off-Balance Sheet Financing Arrangements** We have not entered into any off-balance sheet financing arrangements.

**Contractual Obligations** Our contractual obligations and commitments principally include obligations associated with our outstanding indebtedness, future minimum operating lease obligations, acquisition earn-outs and purchase obligations. The disclosures relating to our contractual obligations in our Annual Report on Form 10-K for the year ended March 31, 2006 have not materially changed since we filed that report.

**Backlog** Funded backlog represents products or services that our customers have committed by contract to purchase from us. Due to the general nature of defense procurement and contracting, the operating cycle for our military business typically has been long term. Military backlog currently consists of various production and engineering development contracts with varying delivery schedules and project timetables. Our backlog also includes a significant amount of commercial off-the-shelf (COTS)-based systems for the military, which have shorter delivery times. Accordingly, revenues for a particular period, or year-to-year comparisons of reported revenues and related backlog positions may not be indicative of future results. Backlog at December 31, 2006 was \$3.14 billion, as compared with \$2.40 billion at March 31, 2006. We booked \$1.1 billion and \$2.8 billion in new orders for the three- and nine-month periods ended December 31, 2006.

**Internal Research and Development** In addition to customer-sponsored research and development, we also engage in internal research and development. These expenditures reflect our continued investment in new technology and diversification of our products. Expenditures for internal research and development for the three-month periods ended December 31, 2006 and 2005 were \$12.6 million and \$12.1 million, respectively, and \$37.9 million and \$33.5 million for the nine-month periods ended December 31, 2006 and 2005, respectively.

**Use of Non-GAAP Financial Measures** Certain disclosures in this document include non-GAAP (Generally Accepted Accounting Principles) financial measures. A non-GAAP financial measure is defined as a numerical measure of a company's financial performance that excludes or includes amounts so as to be different than the most directly comparable measure calculated and presented in accordance with



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GAAP in the Consolidated Balance Sheets, Statements of Earnings, or Statements of Cash Flows of the Company. The components of EBITDA and a reconciliation of EBITDA and free cash flow with the most directly comparable GAAP measure follows:

	Three Months Ended December 31,		Nine Months Ended December 31,	
	2006	2005	2006	2005
	(in thousands)			
Net Earnings	\$ 35,094	\$ 19,744	\$ 81,583	\$ 52,716
Income taxes	11,575	14,297	40,906	33,010
Interest income	(370 )	(2,283 )	(868 )	(6,228 )
Interest and related expenses	30,268	12,458	90,789	36,959
Depreciation and amortization	18,759	10,778	57,122	31,719
EBITDA (A)	95,326	54,994	269,532	148,176
Income taxes	(11,575 )	(14,297 )	(40,906 )	(33,010 )
Interest income	370	2,283	868	6,228
Interest and related expenses	(30,268 )	(12,458 )	(90,789 )	(36,959 )
Deferred income taxes	(1,124 )	(2 )	2,959	(500 )
Changes in assets and liabilities, net of effects from business combinations and divestitures	(27,549 )	(7,409 )	(93,466 )	(29,549 )
Other, net	4,145	1,354	13,456	5,068
Net cash provided by operating activities	29,325	24,465	61,654	59,454
Capital expenditures	(10,895 )	(10,057 )	(38,113 )	(26,311 )
Free cash flow (B)	\$ 18,430	\$ 14,408	\$ 23,541	\$ 33,143

(A) We define EBITDA as net earnings before net interest and related expenses (principally amortization and write-off of debt premium and issuance costs), income taxes, depreciation and amortization. The table above presents the components of EBITDA and a reconciliation of EBITDA to net cash provided by operating activities. EBITDA is presented as additional information because we believe it to be a useful indicator of our debt capacity and our ability to service our debt. EBITDA is not a substitute for operating income, net earnings or net cash flows from operating activities, as determined in accordance with GAAP. EBITDA is not a complete net cash flow measure because EBITDA is a measure of liquidity that does not include reductions for cash payments for an entity's obligation to service its debt, fund its working capital, business acquisitions, and capital expenditures and pay its income taxes. Rather, EBITDA is one potential indicator of an entity's ability to fund these cash requirements. EBITDA also is not a complete measure of an entity's profitability because it does not include costs and expenses for depreciation and amortization, interest and related expenses and income taxes. EBITDA, as we define it, may differ from similarly named measures used by other entities and, consequently, could be misleading unless all entities calculate and define EBITDA in the same manner.

(B) Free cash flow is defined as net cash provided by operating activities less capital expenditures. We disclose free cash flow because we believe that it is useful in evaluating our financial performance and measuring cash flows generated that are available for investing and financing activities. We believe that the most directly comparable GAAP financial measure to free cash flow is net cash provided by operating activities. Free cash flow represents cash generated after paying for interest on borrowings, income taxes, capital expenditures and changes in working capital, but before repaying outstanding debt and investing cash to acquire businesses and making other strategic investments. Thus, key assumptions underlying free cash flow are that we will be able to refinance our existing debt when it matures with new debt and that we will be able to finance any new acquisitions we make by raising new debt or equity capital. We also use free cash flow as a performance measure as a component of



our management incentive compensation program. Free cash flow, as we define it, may differ from similarly named measures used by other entities and, consequently, could be misleading unless all entities calculate and define free cash flow in the same manner.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

**Market Risk**

See Part II, Item 7A, **Qualitative and Quantitative Disclosures About Market Risk**, of the Company's Annual Report on Form 10-K for the fiscal year ended March 31, 2006 for a discussion of the Company's exposure to market risks.

**Item 4. Controls and Procedures**

**(a) Disclosure Controls and Procedures.** The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)) as of the end of the period covered by this report. Based on such evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, the Company's disclosure controls and procedures are effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act.

**(b) Internal Control Over Financial Reporting.** The addition of the business units added through the acquisition of ESSI on January 31, 2006, resulted in a material change in internal control over financial reporting. The acquired ESSI business units utilize separate information and accounting systems and processes. With the exception of the change in internal control over financial reporting as we integrate the acquired ESSI business units, there have not been any changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the three months ended December 31, 2006 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings**

Various legal actions, claims, assessments and other contingencies arising out of previous business combinations and arising in the normal course of our business, including certain matters described below, are pending against us and certain of our subsidiaries. These matters are subject to many uncertainties, and it is possible that some of these matters could be ultimately decided, resolved or settled adversely. We have recorded accruals totaling \$4.4 million and \$4.3 million at December 31, 2006 and March 31, 2006, respectively, for losses related to those matters that it considers to be probable and that can be reasonably estimated (certain legal and environmental matters are discussed in detail below). Based on our ongoing analysis of various factual, legal and equitable considerations we have recorded an accrual of \$11.8 million against goodwill reflecting the probable income tax impact of information uncovered in our ongoing internal investigation of historical ESSI stock option practices. Although the ultimate amount of liability at December 31, 2006 that may result from those matters for which we have recorded accruals is not ascertainable, we believe that any amounts exceeding our recorded accruals should not materially affect our financial condition or liquidity. It is possible, however, that the ultimate resolution of those matters could result in a material adverse effect on our results of operations and/or cash flows from operating activities for a particular reporting period.

Some environmental laws, such as the Comprehensive Environmental Response, Compensation and Liability Act of 1980 (also known as CERCLA or the Superfund law) and similar state statutes, can impose liability for the entire cost of the clean up of contaminated sites upon any of the current or former site owners or operators (or upon parties who send waste to these sites), regardless of the lawfulness of the original activities that led to the contamination. In July 2000, prior to its acquisition by Integrated Defense Technologies, Inc. (IDT), and prior to our acquisition of IDT, Tech-Sym Corporation received a Section 104(e) Request for Information from the National Park Service (NPS), pursuant to CERCLA, regarding a site known as the Orphan Mine site in the Grand Canyon National Park, Arizona, which is the subject of an NPS investigation regarding the presence of residual radioactive materials and contamination. A corporation of which Tech-Sym is an alleged successor operated this uranium mine from 1956 to 1967. In 1962, the land was sold to the U.S. government and the alleged predecessor of Tech-Sym was given a 25-year mining lease. In 1967, the mining rights were transferred to a third party by a trustee in bankruptcy, and we believe that the mine was operated by such third party until approximately 1969. We understand that there are other companies in the chain of title to the mining rights subsequent to Tech-Sym's alleged predecessor, and, accordingly, that there are other potentially responsible parties (PRPs) for the environmental conditions at the site, including the U.S. government as owner, operator and arranger at the site. During its period of ownership, IDT retained a technical consultant in connection with this matter, who conducted a limited, preliminary review of site conditions and communicated with the NPS regarding actions that may be required at the site by all of the PRPs. On February 6, 2005, the NPS sent us an Engineering Evaluation/Cost Analysis Work Plan (the NPS EE/CA) under CERCLA (the CERCLA Letter) with regards to Operable Unit 1 of the Orphan Mine site. In our view, the NPS EE/CA included additional clean up not covered by CERCLA. The CERCLA Letter also requested (a) payment of \$0.5 million for costs incurred by the NPS related to the Orphan Mine, and (b) a good faith offer to conduct the response activity outlined by the NPS and to reimburse the NPS for future costs. The NPS advised that a similar letter has been sent to another PRP. We initiated discussions with the other PRP and with NPS, and engaged a technical consultant to evaluate the existing documentation and the site in depth. As a result, on September 29, 2005, the technical consultant submitted to the NPS, on behalf of us and the other PRP, an alternative Engineering Evaluation/Cost Analysis Work Plan (the alternative EE/CA) with regards to Operating Units 1 and 2 of the Orphan Mine site.

In December 2005 and August 2006, the PRPs and NPS met to discuss the technical merits of the alternative EE/CA and ways to resolve certain differences between the alternative EE/CA and the NPS EE/CA provided with the CERCLA Letter. Since late 2005, the parties have also discussed certain legal issues relating to the process for implementing an alternative EE/CA and entering into a settlement agreement that would memorialize the parties' intent. The potential liability associated with implementation of an EE/CA can change substantially due to such factors as additional information on the nature or extent of contamination, methods of remediation that might be recommended or required, changes in the apportionment of costs among the responsible parties and other actions by governmental agencies or private parties.

In connection with our acquisition of Engineered Support Systems, Inc. (ESSI) in January 2006, we have been made aware of certain legal actions, claims, assessments and other contingencies, certain of which are described below.

In December 2004, ESSI was notified by the Enforcement Division of the SEC of the issuance of a formal order directing a private investigation captioned *In the Matter of Engineered Support Systems, Inc.* and was notified that the SEC had issued subpoenas to various individuals associated with ESSI to produce certain documents. The SEC staff also requested that ESSI produce certain documents in connection with the investigation. The subpoenas related to trading in ESSI stock around ESSI's earnings releases in 2003 and to the adequacy of certain disclosures made by ESSI regarding related-party transactions in 2002 and

2003 involving insurance policies placed by ESSI through an insurance brokerage firm in which an ESSI director was a principal at the time of the transactions.

On or about September 23, 2005, the SEC staff advised ESSI's counsel that it had issued a subpoena directed to ESSI and expanded its investigation to include ESSI's disclosure of a November 2004 stop work order relating to ESSI's Deployable Power Generation and Distribution Systems (DPGDS) program for the U.S. Air Force, and relating to trading in ESSI stock by certain individuals associated with ESSI.

In connection with the foregoing SEC investigation, ESSI and certain of its directors and officers have provided information and/or testimony to the SEC. On November 14, 2005, ESSI was informed by the Enforcement Division of the SEC that one of ESSI's former directors and officers, and subsequently a consultant to ESSI, had been issued a so-called Wells notice informing him that the staff of the SEC was considering recommending that the SEC bring a civil injunctive action against him in connection with the SEC's investigation into trading in ESSI common stock in 2003. A Wells notice provides prospective defendants with an opportunity to respond to the SEC staff members before the staff makes a formal recommendation on whether the SEC should pursue disciplinary action against them. ESSI, itself, has not received a Wells notice and continues to cooperate with the investigation.

In January 2006, ESSI was informed that the Office of the U.S. Attorney for the Eastern District of Missouri was initiating an investigation into ESSI's disclosure of the DPGDS stop-work order and into trading in ESSI stock by ESSI insiders which preceded such disclosure. The U.S. Attorney's office advised ESSI that although it considered ESSI to be a subject of its investigation, ESSI was not a target. In connection with this investigation, the U.S. Attorney's office issued ESSI a subpoena requesting specified information, which ESSI continues to furnish.

In May 2006, we were advised that the Enforcement Division of the SEC and the U.S. Attorney's office had each expanded its investigation to include possible backdating of the timing of option grants at ESSI prior to the time ESSI was acquired by DRS. As a part of its investigation, the SEC issued subpoenas to certain officers and employees of ESSI to provide testimony and produce certain documents. In February 2007, the SEC filed civil injunctive actions in the United States District Court for the Eastern District of Missouri, Eastern Division alleging that ESSI's former Chief Financial Officer and former controller participated in a backdating scheme. The SEC reported that the former controller had settled this action by consenting to disgorgement, financial penalties, an officer and director bar and a permanent suspension from practicing before the SEC as an accountant. Although ESSI continues to be a subject of the U.S. Attorney's office's investigation, the U.S. Attorney's office has advised us that ESSI is not a target. Because the events being investigated occurred prior to the time of our acquisition of ESSI, the U.S. Attorney's office has further advised us that it considers DRS to be a witness, not a subject or target of its investigation.

We are committed to full cooperation with regard to the foregoing investigations. We are unable to determine at this time either the timing of the SEC or U.S. Attorney's office investigations or the impact, if any, the investigations could have on us.

In September 2006, ESSI was advised that the Internal Revenue Service was commencing an audit of its Federal tax return for the fiscal year ended October 31, 2004. In January 2007, ESSI was advised that the Internal Revenue Service had expanded its audit to include ESSI's Federal tax returns for the tax periods ended October 31, 2005 and January 31, 2006. In connection with these audits, ESSI has received several information document requests (IDRs) asking for specific information relating to stock option deductions provided therein. We are cooperating with this process.

We have recorded an accrual against goodwill to reflect the likely disallowance of certain compensation deductions taken on several of ESSI's previous State and Federal income tax returns.

Principally, this adjustment was made to account for Internal Revenue Code Section 162(m) and its limitations on the deductibility of certain non-performance based compensation.

In July 2006, DRS and one of our subsidiaries, DRS Training and Control Systems, Inc. ( TCS ) were each issued a subpoena by the United States District Court for the Northern District of Florida ( Florida District Court ). The subpoenas were issued in connection with an inquiry being conducted by the Antitrust Division of the U.S. Department of Justice ( DOJ ) and require TCS to produce certain documents related to an investigation we believe involves allegations of anticompetitive activity in certain international markets. In addition, certain employees and officers of TCS were served with subpoenas to testify before the grand jury of the Florida District Court with regard to this matter. The DOJ is continuing its investigation, but we have no information as to when the DOJ will conclude this process. We have cooperated with the DOJ in producing documents in response to the subpoenas. We have commenced an internal investigation regarding this matter, which we expect to continue through the conclusion of the DOJ s investigatory process.

**Item 1.A. Risk Factors**

In addition to the information set forth in this report, you should carefully consider the factors discussed in Part I, Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended March 31, 2006, which could materially affect our business, financial condition or future results. The risks described in our Annual Report on Form 10-K are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

**Items 2, 3, 4 and 5 are not applicable and have been omitted**

**Item 6. Exhibits**

(a) Exhibits

<b>Exhibit No.</b>	<b>Description</b>
31.1*	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2*	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1*	Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2*	Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

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\* Filed herewith

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: February 9, 2007

DRS TECHNOLOGIES, INC.  
/s/ RICHARD A. SCHNEIDER  
Richard A. Schneider  
*Chief Financial Officer*

53

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