Patni Computer Systems LTD Form 6-K April 26, 2007

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 6-K

#### REPORT OF FOREIGN ISSUER

Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For April 25, 2007

# PATNI COMPUTER SYSTEMS LIMITED

Akruti Softech Park , MIDC Cross Road No 21, Andheri (E) , Mumbai - 400 093, India

(Exact name of registrant and address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F ý Form 40-F o

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes o No ý

If Yes is marked, indicate below the file under assigned to the registrant in connection with Rule 12g3-2(b):

#### **Patni Computer Systems Limited**

FAX TO SE

Registered Office: S-1A Irani Market Compound, Yerawada, Pune 411 006, India. Corporate Office: Akruti, MIDC Cross Road No 21, Andheri (E), Mumbai 400 093, India.

Summary of Consolidated financial results of Patni Computer Systems Limited and its subsidiaries for the quarter ended 31 March 2007, prepared as per US GAAP

	Quarter ended 31 March 2007 (Unaudited) USD in thousands e:	2006 (Unaudited) xcept share data	Year ended 31 December 2006 (Unaudited)
Revenues	156,011	129,846	578,851
Cost of revenues	100,135	83,756	370,173
Gross profit	55,876	46,090	208,678
Selling, general and administrative expenses	27,562	27,179	110,265
Provision for doubtful debts & advances	643	134	1,191
Foreign exchange (gain) / loss, net	(2,630 )	994	2,748
Operating income	30,301	17,783	94,474
Interest and dividend income	2,929	2,765	10,088
Interest expense	(698)	(776)	(2,840)
Gain on sale of investments, net	152	68	1,679
Other income/(expense), net	1,198	(960)	3,541
Income before income taxes	33,882	18,880	106,942
Income taxes	6,034	4,437	47,692
Net Income	27,848	14,443	59,250
Earning per share			
Basic	0.20	0.10	0.43
Diluted	0.20	0.10	0.43
Weighted average number of common and redeemable common shares used in computing earnings per share			
Basic	138,342,512	137,818,174	137,957,477
Diluted	139,413,330	139,511,561	138,904,860
Total assets	684,724	567,572	640,341
Cash and cash equivalents	37,607	60,652	46,510
Investments	260,569	223,545	246,016

#### **Notes:**

- (1) The above summary of consolidated financial results were taken on record by the Board of Directors at its adjourned meeting held on 25 April, 2007.
- (2) The consolidated financial statements of Patni Computer Systems Limited and its subsidiaries have been prepared on a consolidated basis in accordance with accounting principles generally accepted in the United States (US GAAP). All significant inter-company transactions have been eliminated on consolidation.
- The subsidiaries considered in the consolidated financial statements as at 31 March 2007 are wholly owned subsidiaries, namely Patni Computer Systems Inc. USA, Patni Computer Systems (UK) Ltd., Patni Computer Systems GmbH, Patni Telecom Solutions Inc., Patni Telecom Solutions Private Limited and Patni Telecom Solutions (UK) Limited.
- (4) Previous period figures have been appropriately reclassified to conform to the current period s presentations.

#### Summary of financial statements prepared as per US GAAP Convenience translation

	Quarter ended 31 March 2007 (Unaudited) Rs. in thousands exce	2006 (Unaudited) ept share data	Year Ended 31 December 2006 Unaudited)
Exchange Rate (Rs.)	43.10	44.48	44.11
Revenues	6,724,053	5,775,534	25,533,112
Cost of revenues	4,315,805	3,725,454	16,328,328
Gross profit	2,408,248	2,050,080	9,204,784
Selling, general and administrative expenses	1,187,909	1,208,907	4,863,788
Provision for doubtful debts & advances	27,719	5,953	52,536
Foreign exchange (gain) / loss, net	(113,352)	44,203	121,211
Operating income	1,305,972	791,017	4,167,249
Interest and dividend income	126,240	123,003	444,978
Interest expense	(30,072)	(34,518)	(125,269)
Gain on sale of investments, net	6,571	3,044	74,065
Other income/(expense), net	51,637	(42,724)	156,212
Income before income taxes	1,460,348	839,822	4,717,235
Income taxes	260,068	197,339	2,103,684
Net Income	1,200,280	642,483	2,613,551
Earning per share			
Basic	8.68	4.66	18.94
Diluted	8.61	4.61	18.82
Total assets	29,511,625	25,245,597	28,245,426
Cash and cash equivalents	1,620,853	2,697,797	2,051,557
Investments	11,230,516	9,943,271	10,851,772

#### Disclaimer:

We have translated the financial data derived from our consolidated financial statements prepared in accordance with US GAAP for each period at the noon buying rate in the City of New York on the last business day of such period for cable transfers in Rupees as certified for customs purposes by the Federal Reserve Bank of New York. The translations should not be considered as a representation that such US Dollar amounts have been, could have been or could be converted into Rupees at any particular rate, the rate stated above, or at all. Investors are cautioned to not rely on such translated amounts.

Mumbai 25 April 2007 By Order of the Board for Patni Computer Systems Limited Narendra K. Patni Chairman and Chief Executive Officer

Audited consolidated financial results of Patni Computer Systems Limited and its subsidiaries for the quarter ended 31 March 2007, as per Indian GAAP.

	Rs. in thousands	Rs. in thousands except share data		
	Quarter ended 3 2007 (Audited)	1 March 2006 (Audited)	Year ended 31 December 2006 (Audited)	
Income				
Sales and service income	6,796,257	5,749,578	26,080,258	
Other income	365,019	148,272	595,711	
	7,161,276	5,897,850	26,675,969	
Expenditure				
Personnel costs	3,706,781	3,223,502	14,447,266	
Selling, general and administration costs	1,587,755	1,519,405	5,959,700	
Depreciation (net of transfer from revaluation reserves)	232,435	192,621	842,693	
Interest costs	30,553	34,486	189,635	
	5,557,524	4,970,014	21,439,294	
Profit for the period / year before prior period items and taxation	1,603,752	927,836	5,236,675	
	, ,	,		
Prior period items			221,172	
Profit for the period / year before taxation	1,603,752	927,836	5,015,503	
Provision for taxation	272,242	209,949	2,114,356	
MAT credit entitlement	(17,792)		(5,735)	
Provision for taxation - Fringe benefits	9,949	11,818	40,085	
Provision for taxation (prior periods)			418,976	
Profit for the period / year after taxation	1,339,353	706,069	2,447,821	
Paid up equity share capital (Face value per equity share of Rs. 2 each)	277,255	275,739	276,564	
raid up equity share capital (race value per equity share of Rs. 2 each)	211,233	213,139	270,304	
Reserves excluding revaluation reserves			23,035,534	
Earnings per equity share of Rs. 2 each				
Basic	9.68	5.12	17.74	
Diluted	9.59	5.05	17.60	

#### **Notes:**

The consolidated financial statements of Patni Computer Systems Limited and its subsidiaries are prepared in accordance with the principles and procedures prescribed by AS 21 - Consolidated Financial Statements issued by the Institute of Chartered Accountants of India for the purpose of preparation and presentation of consolidated financial statements. The financial statements of Patni Computer Systems Limited and its subsidiaries have been combined on a line-by-line basis by adding together the book values of like items of assets, liabilities, income and expenses after eliminating intra-group balances/transactions and resulting unrealized profits in full. Unrealized losses resulting from intra-group transactions have also been eliminated unless cost cannot be recovered in full. The amounts shown in respect of accumulated reserves comprises the amount of the relevant reserves as per the balance sheet of the Parent Company and its share in the post acquisition increase/decrease in the relevant reserves/accumulated deficit of its subsidiaries. Consolidated financials statements are prepared using uniform

accounting policies across the Group.

- The subsidiaries considered in the consolidated financial statements as at 31 March 2007 are wholly owned subsidiaries, namely Patni Computer Systems Inc. USA, Patni Computer Systems (UK) Ltd., Patni Computer Systems GmbH, Patni Telecom Solutions Inc.,Patni Telecom Solutions Private Limited and Patni Telecom Solutions (UK) Limited.
- Paid up equity share capital does not include Rs 8,781 (2006: Rs 2,688) which represents share application money received from employees, on exercise of stock options, pending allotment of shares.
- During 2006, the Company received a demand from the Income tax department for Rs. 630,166 (Including interest demand of Rs. 186,850) for the Assessment Year 2004-05. The tax demand is mainly on account of disallowance of deduction claimed by the Company under Section 10A of the Income Tax Act 1961, in respect of profits earned by its various eligible undertakings. The Company has filed an appeal challenging the disallowance within the time available under the Income Tax Act. Considering the facts and nature of disallowance and based on the advice obtained from the Company s legal counsel, management believes that the disallowance is not tenable, is confident of a favourable outcome in appeal proceedings and hence no provision for such income tax demand is considered necessary.
- The Company adopted Accounting standard 15 (revised 2005) Employee benefits (AS 15) from 1 January 2007. The excess transition liability as per revised AS 15 for compensated absences was Rs 18,661 (net of tax) and excess liability provided in the books of account as compared to liability as determined under revised AS 15 with respect of defined benefit plans was Rs 26,646 (net of tax) as on 1 January 2007. The net excess liability provided of Rs 7,985 (net of tax) has been adjusted through the balance in the Profit and Loss account as on 1 January 2007.

#### (6) **Segment Information:**

As on 31 March 2007 and for the quarter ended

	Financial	Insurance			Product Engineering		
Particulars	services	services	Manufacturing	Telecom	Services	Others	Total
Sales and service							
income	957,062	1,667,386	1,492,161	1,005,491	1,134,114	540,043	6,796,257
Sundry debtors	778,058	1,055,588	1,214,174	875,094	898,984	509,696	5,331,594
Cost and estimated							
earnings in excess of							
billings	166,079	198,033	257,705	524,908	185,819	107,727	1,440,271
Billings in excess of cost and estimated							
earnings	(5,576	) (800	) (14,809	) (10,220	) (26,537	) (13,815	) (71,757
Advance from							
customers	(6,668	) (790	) (1,723	)	(805	) (246	) (10,232

#### As on 31 March 2006 and for the quarter ended

Particulars	Financial services	Insurance services	Manufacturing	Telecom	Product Engineering Services	Others	Total	
Sales and service								
income	910,398	1,387,756	1,169,447	1,079,167	807,177	395,633	5,749,578	
Balances at 31 December 2006								
Sundry debtors	729,738	943,801	1,174,494	1,005,557	750,026	519,149	5,122,765	
Cost and estimated earnings in excess of billings	107,409	45,076	210,680	461,246	108,332	78,591	1,011,334	
Billings in excess of cost and estimated								
earnings	(9,197	) (9,375	) (32,229	) (21,696	) (36,242	) (38,507	) (147,246	
Advance from customers	(214	) (805	) (5,391	)	(1,715	) (112	) (8,237	

The Group evaluates segment performance and allocates resources based on revenue growth. Revenue in relation to segments is categorized based on items that are individually identifiable to that segment. Costs are not specifically allocable to individual segments as the underlying resources and services are used interchangeably. Fixed assets used in Group s business or liabilities contracted have not been identified to any of the reportable segments, as the fixed assets and services are used interchangeably between segments.

Until 31 December 2006, the Company reported Product Engineering Services (PES) and Independent Software Vendors (ISV) as separate business segments. The PES business is primarily related to embedded technology services for products and the ISV unit provided the user interface for these products. Both these segments form part of technology services. The integration of these business segments would faciliate

improved client service. Accordingly, effective 1 January 2007, the Company has integrated these two business segments with the primary focus on the following synergies (i) demand for providing end-to-end solutions from product engineering clients, and (ii) leveraging the domain skills & platform skills to provide end -to- end solutions. Segment data for previous period has been reclassified to conform to current period presentation

(7)	Previous period figures have been appropriately reclassified /regrouped to conform to the current
period	s presentations.

Reconciliation of significant differences between Consolidated Net Income determined in accordance with Indian Generally Accepted Accounting Principles ( Indian GAAP ) and Consolidated Net Income determined in accordance with US Generally Accepted Accounting Principles ( US GAAP ) (Unaudited)

	Rs. in thousan			
	Quarter ended 31 March 2007 2006			Year ended 31 December 2006
Consolidated net income as per Indian GAAP	1,339,353	706,069		2,447,821
Income taxes	(9,569)	12,366		(133,791)
Foreign currency differences	(62,991)	(33,988	)	(153,501)
Employee retirement benefits	3,980	5,906		3,895
ESOP related compensation cost	(45,683)	(39,712	)	(182,732)
Business acquisition	(10,477)	(9,667	)	(41,176)
Prior period adjustment				765,595
Others	14,085	193		(21,878)
Total	(110,655)	(64,902	)	236,412
Consolidated net income as per US GAAP	1,228,698	641,167		2,684,233

Note:

The consolidated net income as per USGAAP shown in the table above differs from the consolidated net income shown under Summary of financials statements prepared as per USGAAP - Convenience Translation for reasons explained below the same table.

#### **Patni Computer Systems Limited**

Registered Office: S-1A Irani Market Compound, Yerawada, Pune - 411 006, India.

Corporate Office: Akruti, MIDC Cross Road No 21, Andheri (E), Mumbai - 400 093, India.

#### Financial results of Patni Computer Systems Limited for the quarter ended 31 March 2007, as per Indian GAAP (Standalone)

	Rs. in thousands except share data  Year e		
	Quarter ended 31 Mar 2007	2006	December 2006
Income	(Audited)	(Audited)	(Audited)
Sales and service income	2,665,882	2,312,230	9,978,301
Other income	341,926	108.666	497.640
	3,007,808	2,420,896	10,475,941
Expenditure	2,000,000	_,,	23,112,512
Personnel costs	1,164,448	1,016,343	4,461,532
Selling, general and administration costs	592,123	564,702	2,141,127
Depreciation	196,875	167,172	725,602
Interest costs	11,007	18,932	88,792
	1,964,453	1,767,149	7,417,053
Profit for the period / year before taxation	1,043,355	653,747	3,058,888
Provision for taxation	93,034	141,644	971,681
MAT credit entitlement	(17,792)		(5,735
Provision for taxation Fringe benefits	8,180	11,500	35,313
Profit for the period / year after taxation	959,933	500,603	2,057,629
Paid up equity share capital (Face value per equity share of Rs.2 each)	277,255	275,739	276,564
Reserves excluding revaluation reserves			21,801,849
Earnings per equity share of Rs 2 each			
Basic	6.94	3.63	14.91
Diluted	6.87	3.58	14.80

#### Notes

- (1) The above statement of financial results were reviewed by the audit committee and approved by the Board of Directors at its adjourned meeting held on 25 April 2007.
- (2) The Board of directors at the adjourned meeting held on 8 February 2007, recommended a final dividend of 150% for the year 2006, subject to approval of the members.

	Quarter ended 31	March	Year ended December	31
	2007	2006	2006	
Dividend per share (Par value of Rs.2 /- each)	N.A.	N.A.	3.00	
Percentage	N.A.	N.A.	150	%

#### (3) Investor complaints for the quarter ended 31 March 2007:

Pending as on 1 January 2007	Received during the quarter	Disposed of during the quarter	Unresolved at the end of the quarter
	10	10	_

#### (4) Statement of Utilisation of ADS Funds as of 31 March 2007

	No of shares	Price	Amount
Amount raised through ADS (6,156,250 ADSs @ \$20.34 per ADS)	12,312,500	466	5,739,262
Share issue expenses			369,406
Net proceeds			5,369,856
Deployment:			
1 Held as short term investments			3,580,694
2 Utilised for Capital expenditure for office facilities			1,668,339
3 Exchange loss			120,823
Net proceeds			5,369,856

- (5) During 2006, the Company received a demand from the Income tax department for Rs. 630,166 (Including interest demand of Rs. 186,850) for the Assessment Year 2004-05. The tax demand is mainly on account of disallowance of deduction claimed by the Company under Section 10A of the Income Tax Act 1961, in respect of profits earned by its various eligible undertakings. The Company has filed an appeal challenging the disallowance within the time available under the Income Tax Act. Considering the facts and nature of disallowance and based on the advice obtained from the Company s legal counsel, management believes that the disallowance is not tenable, is confident of a favourable outcome in appeal proceedings and hence no provision for such income tax demand is considered necessary.
- (6) The Company adopted Accounting standard 15 (revised 2005) Employee benefits (AS 15) from 1 January 2007. The excess liability provided in the books of account as compared to liability as determined under revised AS 15 in respect of compensated absences and defined benefit plans was Rs.33,684 (net of tax) as on 1 January 2007. Such excess liability provided has been adjusted through the balance in the Profit and Loss account as on 1 January 2007.
- (7) Aggregate of Non-Promoter Shareholding

	As of 31 March	As of 31 March			mber
	2007		2006	2006	
Number of Shares	77,654,938		76,276,581	77,309,051	
Percentage of Shareholding	56.02	%	55.33	% 55.91	%

- (8) Paid up equity share capital does not include Rs 8,781 (2006: Rs 2,688) which represents share application money received from employees, on exercise of stock options, pending allotment of shares.
- (9) Previous period figures have been appropriately reclassified to conform to the current period s presentations.
- (10) Text of this advertisement was approved by the Board of Directors at the adjourned meeting held on 25 April 2007.

By Order of the Board for Patni Computer Systems Limited

Mumbai 25 April 2007 Narendra K. Patni Chairman and Chief Executive Officer

#### For Press Release

#### <u>Patni s Q1 2007 Revenues up 20.2% at \$156.0 million (Rs. 6,724.1 million),</u> Net Income up 92.8% at \$ 27.8 million (Rs. 1,200.3 million), YoY

Mumbai, India, April 25th 2007: Patni Computer Systems Limited (Patni) today announced its financial results for the first quarter ended 31st March 2007.

#### **Performance Highlights**

#### Performance Highlights for the quarter ended March 31st 2007

- Revenues for the quarter at US\$ 156.0 million (Rs. 6,724.1 million)
- Up 1.1% sequentially from US\$ 154.3 million (Rs. 6,804.9 million)
- Up 20.2% YoY from US\$ 129.8 million (Rs 5,775.5 million)
- Operating Income for the quarter at US\$ 30.3 million (Rs. 1,306.0 million)
- Up 11.2% sequentially from US\$ 27.3 million (Rs 1202.3 million)
- Rupee Appreciation impact of ~40 basis points.
- Up 70.4% YoY from US\$ 17.8 million (Rs 791.0 million)
- Net Income for the quarter at US\$ 27.8 million (Rs 1,200.3 million)

•	Up 8.2% sequentially from US\$ 25.7 million (Rs 1,134.9 million)
•	Up 92.8% YoY from US\$ 14.4 million (Rs 642.5 million)
•	EPS for the quarter at US\$ 0.20 per share( US\$ 0.40 per ADS ) up $8.1\%$ sequentially and $92.1\%$ YoY
• quarter.	Stock based expense for the quarter was US\$ 1.0 million as compared to US\$ 1.1 million during previous
• Revenue	Top Customer contribution towards revenue decreased to 11.1% during the quarter from 13.5% in Q4 2006. concentration of Top 10 clients also reduced to 48.8% from 52.2% in the previous quarter.
• to 239 in	We acquired 26 new clients during the quarter. Number of active clients was 252 at quarter end as compared Q4 2006.
Future Ou	ntlook:
• gain/loss	Q2 2007 revenues are expected to be at US\$ 163 million and net income (excluding the foreign exchange ) is expected to be in the range of US\$ 22.5 to \$23.0 million.
7	

#### **Management comments**

Commenting on the Q1 2007 performance, Mr. Narendra K Patni, Chairman and CEO, Patni Computer Systems Ltd., said, The quarter under review was one of stable growth and profitability enhancement. With Phase one of our state of the art knowledge park now operational our thrust is to drive aggressive profitable growth and escalate our business across newer verticals and service lines.

We remain committed to create ongoing growth across the organization and are confident about our business momentum in a healthy demand environment.

Commenting on the performance, Mr. Mrinal Sattawala, Chief Operating Officer, Patni, said, Our client and service offering profiles continue to strengthen. During the quarter we have added 26 new clients and reduced dependence on Top 5 and Top 10 clients. Higher Value service offerings like Embedded Technology Services and Enterprise Systems Management now form a larger proportion of our revenues. We continue to invest in global sales and marketing and expand geographically in Europe in line with our strategic objectives.

Speaking on the occasion, Mr. Surjeet Singh, Chief Financial Officer, Patni, added, Continued improvement and sustained thrust on optimizing operating costs have enabled profit improvements over the last few quarters. Investments for growth have continued. Efficient hedging of our foreign currency positions covered the forex risk and improved performance. We are looking to expand our revenue base effectively in existing and new clients with our mix of service offerings. Geographical Expansion coupled with inorganic growth are part of key strategic elements of our plan to drive profitable growth.

#### **Management Discussion & Analysis of Performance**

(Figures in Million US\$ except EPS and Share Data)

# **CONSOLIDATED STATEMENT OF INCOME** For the quarter / period ended

Particulars	Mai 200		Dec 200	c 31 )6		QoQ Change	%	Mai 200		200	6	Additional Provision in 2006	(E	06 xcluding ditional ovisions)
Revenue		156.0		154.3		1.1	,	% 129	.8	578	.9		57	8.9
Cost of revenues		96.3		95.6		0.8		% 80.8		357.0		-7.0	<b>(1)</b> 364.1	
Depreciation		3.8		3.9		-2.6	•	% 3.0		13.2			13.2	
Gross Profit		55.9		54.8		1.9		% 46.1		208.7		7.0	(1)20	1.6
Sales and marketing expenses		11.2		11.0		2.3	•	% 10.0		43.1			43	.1
General and administrative														
expenses		16.3		15.6		4.7	•	% 17.1		67.2			67	.2
Provision for doubtful debts and														
advances		0.6		0.4		70.8	,	% 0.1		1.2			1.2	2
Foreign exchange (gain) / loss, net		(2.6		0.6		-545.6	•	% 1.0		2.7		2.7		
Operating income		30.3		27.3		11.2		<b>% 17.8</b>		94.5		7.0	(1) 87.4	
Other income / (expense), net		3.6		4.5		-20.1	,	% 1.1		12.5		0.2	12	.4
Income before income taxes		33.9		31.7		6.7		% 18.9		106.9		7.2	(2)99	.8
Income taxes		6.0		6.0		0.4		% 4.4		47.7		27.1	20	.6
Net income/(loss)		27.8		25.7		8.2		% 14.4		59.3		- 19.9	(3)79	.2
Earning per share														
Basic	\$	0.20	\$	0.1	19			\$	0.10	\$	0.43		\$	0.57
Diluted	\$	0.20	\$	0.1	18			\$	0.10	\$	0.43		\$	0.57
Weighted average number of														
common shares used in														
computing earnings per share														
Basic	138,342,512		138,178,492		,492			137,818,174		137,957,477			13	7,957,477
Diluted		139,413,330		139,357,451				139,511,561		138,904,860			13	8,904,860

<sup>\*\*</sup> Prior years tax review by IRS and the Department of Labor Review by Patni s US Operations has resulted in the net reversals of additional provisions leading to an increase in Q2 2006 Gross Profit and Operating Income and a decrease in Q2 2006 Net Income.

- (1) due to reversal of payroll taxes for earlier years, net of accrual from DOL review
- (2) impact of 1, net of write-back of interest/penalty for earlier years
- (3) impact of re-assessed corporate taxes for earlier years, net of 2

#### Revenues

Revenues during the quarter were in line with expectations at US\$ 156.0 million (Rs 6,724.1 million) representing sequential increase of 1.1% and 20.2% on YoY basis. 26 new clients were added during the quarter.

#### **Gross profit**

Gross margins improved above expectations to 35.8% from 35.5% in Q4 2006 net of negative Rupee appreciation impact of 40 basis points. 60 basis points effect of planned utilization change during the quarter at 72.8% (73.7% in Q4) was absorbed by contract price improvements. Absolute Gross Margins in Q1 07 at US\$ 55.9 million (Rs 2,408.2 million was higher by 1.9% sequentially and by 21.2% on YOY basis)

#### **Selling and Marketing Expenses**

Sales and marketing expenses during the quarter were marginally higher at US\$ 11.2 million (Rs. 484.6 million), as compared to \$11.0 million (Rs. 485.0 million) in the previous quarter and as percentage of revenues, these expenses were almost stable at 7.2% compared to 7.1%.

#### **G&A** expenses

G&A expenses at 10.5% during the quarter were marginally higher per plan at US \$16.3 million (Rs. 703.3 million) compared to US \$15.6 million (Rs. 687.7 million) in the previous quarter due to period costs .

#### **Provision for doubtful debts**

During the quarter, provision for doubtful debts was at US\$ 0.6 million (Rs. 27.7 million) as against US\$ 0.4 million (Rs. 16.6 million) in Q4 2006.

#### Foreign exchange gain/loss

The Foreign exchange gain for the quarter was US\$ 2.6 million (Rs.113.4 million) as compared to loss of US\$ 0.6 million (Rs 26.0 million) in Q4 2006.

While mark to market impact of forex contracts taken earlier and revaluation of debtors at the quarter end, resulted in foreign exchange gain of US\$ 1.5 million for the quarter. Additionally, revaluation of advance foreign taxes and international tax liabilities resulted in a one time foreign exchange gain of US\$1.1 million.

The quarter end rate for debtors revaluation was Rs 43.47. At the end of Q1 2007, we have hedging contracts worth US\$ 192.5 million in the range of Rs. 43.86 to Rs. 46.85.

#### **Operating income**

Operating income was higher at 19.4% at \$30.3 million (Rs 1,306.0 million) against 17.7% or \$27.3 million (Rs 1,202.3 million) in Q4 2006. Operating Income grew 70.4% on YoY basis as compared to \$17.8 million (Rs 791.0 million) in corresponding quarter of previous year.

#### Other income

Other income (including interest and dividend income net of interest expenses, profit/loss on sale of investments and other miscellaneous income) stood at US\$ 3.6 million (Rs 154.4 million) were in line with estimates of US \$ 4.5 million (Rs 197.8 million) in previous quarter, net of one time credit of US\$ 1.7 million on account of reversal of interest on tax provisions.

#### Profit before tax

Profit before tax for the quarter was higher by 6.7% at US\$ 33.9 million (Rs. 1,460.3 million) as compared to US\$ 31.7 million (Rs. 1,400.1 million) during previous quarter.

#### **Income taxes**

Income tax for the quarter was at US\$ 6.0 million (Rs 260.1 million) at 17.8% effective tax rate on profit before tax lower than the previous quarter rate of 18.9%.

#### **Net income**

Consequently, net income for the quarter was at US\$ 27.8 million (Rs 1,200.3 million), an increase of 8.2% as compared to Q4 2006 net income of US\$ 25.7 million (Rs 1,134.9 million). Increased focus on margin improvement during previous few quarters resulted in YoY increase of Net Income at 92.8% as compared to corresponding quarter of previous year.

#### **EPS**

EPS for the quarter was at US\$ 0.20 (Rs 8.68) and US\$ 0.40 per ADS marginally higher than US\$ 0.19 per share and US\$ 0.37 per ADS. EPS increased by 92.1 % on YoY basis from \$0.10/ share or \$0.21 per ADS.

#### **Balance Sheet and Cash Flow changes**

During the quarter, against net income of US\$ 27.8 million (Rs 1,200.3 million), cash from operating activities was at US\$ 14.1 million (Rs 609.5) net of changes in current assets and liabilities of US\$ (-)20.6 million and non cash charges of US\$ 6.9 million. These non cash charges comprise of depreciation and amortization of US\$ 6.6 million and other charges of US\$ 0.3 million.

Net Cash used in investing activities was at US\$ 26.1 million (Rs 1,125.9 million) which include net capital expenditure of US\$ 18.4 million (Rs 792.8 million) and net investment in securities at US\$ 7.7 million (Rs. 333.1 million).

Net cash inflow provided for in financing activities was at US\$ 1.1 million (Rs 49.0 million) consisting of proceeds from common shares issued of US\$ 1.3 million (Rs. 54.2 million).

Overall cash and cash equivalents (including short term investments) at the close of 31st March 2007 were at US\$ 295.1 million (Rs 12,717.5 million), compared to US\$ 289.5 million (Rs 12,768.9 million) at the close of Q4 2006.

At the end of Q1 2007, receivables were at US\$ 122.6 million (Rs 5,281.9 million) US\$ 115.6 million (Rs 5,099.9 million) in the previous sequential quarter. Days outstanding for the current quarter were at 72 days as compared and 71 days in Q4 2006.

Figures in Million INR except EPS and Share Data

# ${\bf CONSOLIDATED\ STATEMENT\ OF\ INCOME\ (RS.\ \ 000):\ BASED\ ON\ CONVENIENCE\ TRANSLATION } {\bf For\ the\ quarter\ /\ period\ ended}$

Particulars	Mar 31 2007	Dec 31 2006	Mar 31 2006	2006	Additional Provision in 2006	2006 (Excluding additional provisions)
Exchange rate \$1 = INR					Annual Report	
					on Form 10-K	
					filed for the	
					year ended	
					December 31,	
	43.10	44.11	44.48		2006;	

Quarterly Reports on Form 10-Q filed for the periods ended March 31, 2007, June 30, 2007 and September 30, 2007;

Current Report(s) on Form 8-K filed on May 18, 2007, June 5, 2007 and July 6, 2007;

The description of our common stock which is contained in our Registration Statement on Form 8-A filed on September 27, 2005; and

The definitive proxy statement on Schedule 14A filed on April 19, 2007.

You may request a copy of these filings, at no cost, by writing to or telephoning us at:

Corporate Secretary
Fidelity National Financial, Inc.
601 Riverside Avenue
Jacksonville, Florida 32204
(904) 854-8100

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You should rely only on the information contained in or incorporated by reference in this prospectus and any supplements to this prospectus. We have not authorized anyone to provide you with different information. If anyone provides you with different or inconsistent information, you should not rely on it. You should not assume that the information provided in this prospectus or incorporated by reference in this prospectus is accurate as of any date other than the date on the front of this prospectus or the date of those documents. Our business, financial condition, results of operations and prospects may have changed since those dates.

#### **LEGAL MATTERS**

Unless otherwise indicated in the applicable prospectus supplement, the validity of the securities offered hereby will be passed upon for Fidelity National Financial, Inc. by Dewey & LeBoeuf LLP, New York, New York, special counsel to us.

#### **EXPERTS**

The consolidated financial statements and schedules of Fidelity National Financial, Inc. as of December 31, 2006 and 2005, and for each of the years in the three-year period ended December 31, 2006, and management s assessment of the effectiveness of internal control over financial reporting as of December 31, 2006 have been incorporated by reference herein in reliance upon the reports of KPMG LLP, independent registered public accounting firm incorporated by reference herein, and upon the authority of said firm as experts in accounting and auditing.

KPMG s report with respect to the consolidated financial statements refers to the Company s adoption of Statement of Financial Accounting Standards No. 123R, Share-Based Payment effective January 1, 2006 and the adoption of Statement of Financial Accounting Standards No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans as of December 31, 2006.

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Fidelity National Financial, Inc.

% Senior Notes Due 2017

#### PROSPECTUS SUPPLEMENT

BofA Merrill Lynch J.P. Morgan

Barclays Capital U.S. Bancorp Investments, Inc. Wells Fargo Securities

April , 2010

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