RLI CORP Form 10-Q October 28, 2009

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

| | PORM 10-Q | | | | | | | | | |
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| (Ma | (Mark One) | | | | | | | | | |
| | | | | | | | | | | |
| X | Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 | | | | | | | | | |
| | | | | | | | | | | |
| | For the quarterly period ended September 30, 2009 | | | | | | | | | |
| | | | | | | | | | | |
| | or | | | | | | | | | |
| | | | | | | | | | | |
| 0 | Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 | | | | | | | | | |
| | | | | | | | | | | |
| | For the transition period from to | | | | | | | | | |
| | | | | | | | | | | |

RLI Corp.

Commission File Number: 001-09463

(Exact name of registrant as specified in its charter)

ILLINOIS

(State or other jurisdiction of incorporation or organization)

37-0889946

(I.R.S. Employer Identification Number)

9025 North Lindbergh Drive, Peoria, IL

(Address of principal executive offices)

61615 (Zip Code)

(309) 692-1000

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x

Accelerated filer o

Non-accelerated filer o (Do not check if a smaller reporting company)

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

APPLICABLE ONLY TO CORPORATE ISSUERS:

As of October 15, 2009, the number of shares outstanding of the registrant s Common Stock was 21,628,875.

PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

RLI Corp. and Subsidiaries

Condensed Consolidated Statements of Earnings and Comprehensive Earnings

(Unaudited)

For the Three-Month Periods Ended September 30, 2009 2008 (1) (in thousands, except per share data) \$ Net premiums earned 122,736 130,850 Net investment income 16,295 19,844 Net realized investment gains 6,985 7,960 Other-than-temporary impairment losses on investments(1) (32,172)Consolidated revenue 146,016 126,482 Losses and settlement expenses 66,013 47,677 Policy acquisition costs 41,627 41,424 Insurance operating expenses 10,480 8,216 Interest expense on debt 1,646 1,512 General corporate expenses 1,735 2,177 Total expenses 103,473 119,034 Equity in earnings of unconsolidated investee 1,120 248 Earnings before income taxes 43,663 7,696 Income tax expense (benefit) 12,644 (890)\$ Net earnings 31,019 \$ 8,586 Other comprehensive earnings (loss), net of tax 36,969 (24,109)Comprehensive earnings (loss) \$ 67,988 \$ (15,523)Earnings per share: Basic: 1.43 \$ Basic net earnings per share \$ 0.40 \$ 3.14 \$ Basic comprehensive earnings per share (0.73)Diluted: Diluted net earnings per share \$ 1.42 \$ 0.40 Diluted comprehensive earnings per share 3.12 \$ (0.72)Weighted average number of common shares outstanding Basic 21,622 21.342 Diluted 21,769 21,678 Cash dividends declared per common share \$ 0.27 \$ 0.25

⁽¹⁾ There were no OTTI losses recognized in AOCI in the periods presented. 2008 amounts were reclassified to conform to current period s presentation.

RLI Corp. and Subsidiaries

Condensed Consolidated Statements of Earnings and Comprehensive Earnings

(Unaudited)

For the Nine-Month Periods Ended September 30, 2009 2008 (1) (in thousands, except per share data) \$ 370,910 Net premiums earned 399,110 Net investment income 50,494 58,707 Net realized investment gains 24,442 25,350 Other-than-temporary impairment losses on investments(1) (45,231)(37,746)Consolidated revenue 400,615 445,421 Losses and settlement expenses 157,678 190,043 Policy acquisition costs 121,196 121,721 28,346 Insurance operating expenses 28,814 4,537 5,191 Interest expense on debt General corporate expenses 5,847 5,759 Total expenses 318,072 351,060 Equity in earnings of unconsolidated investee 5,242 6,417 Earnings before income taxes 87,785 100,778 Income tax expense 24,502 28,083 Net earnings 63,283 72,695 Other comprehensive earnings (loss), net of tax 63,357 (68,274)\$ Comprehensive earnings 126,640 \$ 4,421 Earnings per share: Basic: \$ Basic net earnings per share \$ 2.93 3.37 Basic comprehensive earnings per share \$ 5.86 \$ 0.20 Diluted: Diluted net earnings per share \$ 2.91 \$ 3.32 \$ Diluted comprehensive earnings per share 5.82 0.20 Weighted average number of common shares outstanding Basic 21,599 21,574 Diluted 21,759 21,893 \$ \$ Cash dividends declared per common share 0.80 0.73

⁽¹⁾ There were no OTTI losses recognized in AOCI in the periods presented. 2008 amounts were reclassified to conform to current period s presentation.

RLI Corp. and Subsidiaries Condensed Consolidated Balance Sheets

| (in thousands, except share data) | | eptember 30, 2009 (unaudited) | | December 31, 2008 | | |
|---|----|-------------------------------------|----|----------------------|--|--|
| ASSETS | | | | | | |
| Investments | | | | | | |
| Fixed income | | | | | | |
| Available-for-sale, at fair value | \$ | 1,295,233 | \$ | 1,224,215 | | |
| Held-to-maturity, at amortized cost | | 178,731 | | 39,821 | | |
| Trading, at fair value | | 1,068 | | 10,020 | | |
| Equity securities, at fair value | | 238,590 | | 286,790 | | |
| Short-term investments, at cost | | 142,771 | | 97,982 | | |
| Total investments | | 1,856,393 | | 1,658,828 | | |
| Accrued investment income | | 15,598 | | 17,226 | | |
| Premiums and reinsurance balances receivable | | 86,033 | | 92,149 | | |
| Ceded unearned premium | | 66,417 | | 65,977 | | |
| Reinsurance balances recoverable on unpaid losses | | 343,377 | | 350,284 | | |
| Deferred policy acquisition costs | | 79,923 | | 78,520 | | |
| Property and equipment | | 19,592 | | 21,565 | | |
| Income taxes-deferred | | | | 24,141 | | |
| Investment in unconsolidated investees | | 44,348 | | 38,697 | | |
| Goodwill | | 26,214 | | 26,214 | | |
| Other assets | | 25,063 | | 45,800 | | |
| TOTAL ASSETS | \$ | 2,562,958 | \$ | 2,419,401 | | |
| LIABILITIES AND SHAREHOLDERS EQUITY Liabilities: | Φ. | 1.150.005 | Φ. | 1.150.011 | | |
| Unpaid losses and settlement expenses | \$ | 1,159,025 | \$ | 1,159,311 | | |
| Unearned premiums | | 330,629 | | 335,170 | | |
| Reinsurance balances payable | | 22,844 | | 30,224 | | |
| Income taxes-deferred | | 26,089 | | 100.000 | | |
| Bonds payable, long-term debt | | 100,000 | | 100,000 | | |
| Accrued expenses | | 36,327 | | 32,894 | | |
| Other liabilities | _ | 61,100 | _ | 53,648 | | |
| TOTAL LIABILITIES | \$ | 1,736,014 | \$ | 1,711,247 | | |
| Shareholders Equity | | | | | | |
| Common stock (\$1 par value) | | | | | | |
| (32,157,159 shares issued at 9/30/09) | | | | | | |
| (32,106,085 shares issued at 12/31/08) | | 32,157 | | 32,106 | | |
| Paid-in capital | | 205,859 | | 196,989 | | |
| Accumulated other comprehensive earnings | | 78,485 | | 15,130 | | |
| Retained earnings | | 853,184 | | 807,195 | | |
| Deferred compensation | | 7,846 | | 8,312 | | |
| Less: Treasury shares at cost | | | | | | |
| (10,528,284 shares at 9/30/09) | | (350,587) | | (351,578) | | |
| (10,631,656 shares at 12/31/08) | | | | | | |
| TOTAL SHAREHOLDERS EQUITY | | 826,944 | | 708,154 | | |
| TOTAL LIABILITIES AND SHAREHOLDERS EQUITY | \$ | 2,562,958 | \$ | 2,419,401 | | |

RLI Corp. and Subsidiaries

Condensed Consolidated Statements of Cash Flows

(Unaudited)

For the Nine-Month Period Ended September 30, 2009 2008 (in thousands) \$ 108,445 126,732 Net cash provided by operating activities Cash Flows from Investing Activities Investments purchased (776,811)(496,511) Investments sold 334,386 141,378 Investments called or matured 353,230 306,973 Net change in short-term investments 13,762 (11,695)Net property and equipment purchased (507) (4,632)Net cash used in investing activities \$ (101,397)\$ (39,030) Cash Flows from Financing Activities Cash dividends paid \$ (16,494)\$ (15,406)Payment on short-term debt (81,992)Proceeds from issuance of short-term debt 54,017 Stock option plan share issuance 3,441 (79)Excess tax benefit from exercise of stock options 257 3,663 Treasury shares reissued 5,748 Treasury shares purchased (47,905)Net cash used in financing activities \$ \$ (7,048)(87,702)Net increase in cash Cash at the beginning of the year \$ \$ Cash at September 30

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. BASIS OF PRESENTATION

The unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles in the United States of America (GAAP) for interim financial reporting and with the instructions to Form 10-Q and Regulation S-X. Accordingly, they do not include all of the disclosures required by GAAP for complete financial statements. As such, these unaudited condensed consolidated interim financial statements should be read in conjunction with our 2008 Annual Report on Form 10-K. Management believes that the disclosures are adequate to make the information presented not misleading, and all normal and recurring adjustments necessary to present fairly the financial position at September 30, 2009 and the results of operations of RLI Corp. and Subsidiaries for all periods presented have been made. The results of operations for any interim period are not necessarily indicative of the operating results for a full year.

The preparation of the unaudited condensed consolidated financial statements requires management to make estimates and assumptions relating to the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the unaudited condensed consolidated financial statements, and the reported amounts of revenue and expenses during the period. These estimates are inherently subject to change and actual results could differ from these estimates.

B. ADOPTED ACCOUNTING STANDARDS

FASB Accounting Standards Codification

On July 1, 2009, the FASB Accounting Standards Codification (ASC) became the single official source of authoritative, nongovernmental GAAP, superseding existing FASB, AICPA, EITF, and related literature. Prospectively, only one level of authoritative GAAP will exist, excluding the guidance issued by the Securities and Exchange Commission (SEC). All other literature will be non-authoritative. The Codification does not change GAAP but instead reorganizes the U.S. GAAP pronouncements into accounting Topics, and displays all Topics using a consistent structure. As the Codification does not change GAAP, it did not have a material impact on our financial statements. The Codification was effective on a prospective basis for interim and annual reporting periods ending after September 15, 2009. Previous references to applicable literature via our disclosures have been updated with references to the new Codification section.

FASB ASC 805, Business Combinations (previously SFAS No. 141(R), Business Combinations)

On January 1, 2009, we adopted GAAP guidelines in regard to business combinations. Assets and liabilities that arose from business combinations which occurred prior to the adoption of the most recent standard are not adjusted upon the adoption. Among other things, the recent standard broadens the scope of the previous guidance to include all transactions where an acquirer obtains control of one or more other

guidance to recognize intangible assets separately from goodwill and requires, with limited exceptions, that all assets acquired and liabilities assumed, including certain contractual contingencies, be measured at their acquisition date fair values. Recent guidelines require most acquisition and restructuring related costs to be expensed as incurred. Step acquisitions, once control is acquired, are to be recorded at the full amounts of the fair values of the identifiable assets, liabilities and the non-controlling interest in the acquiree. The guidelines also replace the reduction of asset values and recognition of negative goodwill with a requirement to recognize a gain in earnings. The adoption had no impact on our financial position or results of operations. We will apply the provisions as applicable.

FASB ASC 350, Intangibles Goodwill and Other (previously FSP No. 142-3, Determination of the Useful Life of Intangible Assets)

New GAAP guidance regarding the useful life of intangible assets became effective January 1, 2009. It amends the factors an entity should consider in developing renewal or extension assumptions used in determining the useful life of recognized intangible assets under previous guidance. The intent of the new guidance is to improve the consistency between the useful life of a recognized intangible asset under FASB ASC 350 (previously SFAS 142) and the period of expected cash flows used to measure the fair value of the asset under FASB ASC 805 (previously SFAS 141(R)) and other generally accepted accounting principles. This new guidance applies to intangible assets that are acquired individually or with a group of other assets in business combinations and asset acquisitions. The implementation of this new guidance did not have a significant impact on our financial position or results of operations.

FASB ASC 320-10-65, Debt and Equity Securities - Transition and Open Effective Date Information (previously FSP No. FAS 115-2 and FAS 124-2, Recognition and Presentation of Other-Than-Temporary Impairments)

In April 2009, the FASB issued new guidance on the recognition and presentation of other-than-temporary impairments (OTTI) which amends the recognition guidance for OTTI of debt securities and expands the financial statement disclosures for OTTI on debt and equity securities. We adopted this new guidance in the second quarter of 2009.

The new guidance essentially states that an OTTI write-down of debt securities, where fair value is below amortized cost, is triggered in circumstances where (1) an entity has the intent to sell a security, (2) it is more-likely-than-not that the entity will be required to sell the security before recovery of its amortized cost basis, or (3) the entity does not expect to recover the entire amortized cost basis of the security. If an entity intends to sell a security or if it is more-likely-than-not the entity will be required to sell the security before recovery, an OTTI write-down is recognized in earnings equal to the difference between the security s amortized cost and its fair value. If an entity does not intend to sell the security or it is not more-likely-than-not that it will be required to sell the security before recovery, the OTTI write-down is separated into an amount representing the credit loss, which is recognized in earnings, and the amount related to all other factors, which is recognized in other comprehensive income.

The guidance requires that companies record, as of the beginning of the interim period of adoption, a cumulative-effect adjustment to reclassify the noncredit component of a previously recognized OTTI loss from retained earnings to other comprehensive income if the company does not intend to sell the security and it is more-likely-than-not that the company will not be required to sell the security before recovery of its amortized cost basis. The adoption had no impact on our financial position or results of operations.

We had no cumulative-effect adjustment upon adoption at the beginning of the second quarter given our intent to sell securities with previously recognized OTTI losses, the majority of which were exited during the second quarter.

FASB ASC 820-10-65-4, Fair Value Measurements and Disclosures Transition and Open Effective Date Information (previously FSP No. FAS 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly)

In April 2009, the FASB issued new guidance on determining fair value when the volume and level of activity for the asset or liability have significantly decreased and identifying transactions that are not orderly. Our adoption of this new guidance was effective April 1, 2009. The guidelines reaffirm that fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date under current market conditions. The guidelines also reaffirm the need to use judgment in determining if a formerly active market has become inactive and in determining fair values when the market has become inactive. The adoption did not impact our financial position or results of operations.

FASB ASC 825-10-65-1, Financial Instruments Transition and Open Effective Date Information (previously FSP No. FAS 107-1 and APB 28-1, Interim Disclosures about Fair Value of Financial Instruments)

In April 2009, the FASB issued new guidance regarding interim disclosures about fair value of financial instruments. The new guidelines require disclosing qualitative and quantitative information about the fair value of all financial instruments on a quarterly basis, including methods and significant assumptions used to estimate fair value during the period. These disclosures were previously only done annually. The disclosures required by the guidelines are effective for the quarter ending June 30, 2009 and are included in note 2 to the unaudited condensed consolidated financial statements, Investments , and in the Liquidity and Capital Resources section of Management s Discussion and Analysis of Financial Condition and Results of Operations.

FASB ASC 855, Subsequent Events (previously SFAS No. 165, Subsequent Events)

In May 2009, the FASB issued new guidance regarding subsequent events which established general standards of accounting for and disclosure of events that occur after the balance sheet date but before the financial statements are

issued or are available to be issued. The new standard provides guidance on the period after the balance sheet date during which management of a reporting entity should evaluate events or transactions that may occur for potential recognition or disclosure in the financial statements, the circumstances under which an entity should recognize events or transactions occurring after the balance sheet date in its financial statements and the disclosures that an entity should make about events or transactions that occurred after the balance sheet date. We adopted the new guidance during the second quarter of 2009, and its application had no impact on our condensed consolidated financial statements. We evaluated subsequent events through the date the accompanying financial statements were issued, which was October 28, 2009.

C. PROSPECTIVE ACCOUNTING STANDARDS

SFAS No. 166, Accounting for Transfers of Financial Assets (SFAS 166) and SFAS No. 167, Amendments to FASB Interpretation No. 46(R) (SFAS 167)

In June 2009, the FASB issued SFAS 166, Accounting for Transfers of Financial Assets and SFAS 167, Amendments to FASB Interpretation No. 46(R), which update accounting for securitizations and special-purpose entities. SFAS 166 is a revision to FASB ASC 860, Transfers and Servicing (previously SFAS 140)and will require additional information regarding financial asset transfers, including securitization transactions, and the presence of continuing exposure around the risks related to transferred financial assets. It removes the concept of a qualifying special-purpose entity from FASB ASC 810, Consolidation (previously SFAS 140) and removes the exception from applying FASB Interpretation No. 46(R), Consolidation of Variable Interest Entities, to variable interest entities that are qualifying special-purpose entities. SFAS 167 is a revision to FASB Interpretation No. 46(R) and modifies a Company s determination of consolidating an entity that is insufficiently capitalized or is not controlled through voting or similar ownership rights. SFAS 166 and 167 will be effective January 1, 2010, and are effective for interim periods within the first annual reporting period. Earlier application is prohibited. We do not expect the implementation of SFAS 166 or 167 to have a significant impact on our financial statements.

D. INTANGIBLE ASSETS

In accordance with GAAP guidelines, the amortization of goodwill and indefinite-lived intangible assets is not permitted. Goodwill and indefinite-lived intangible assets remain on the balance sheet and are tested for impairment on an annual basis, or earlier if there is reason to suspect that their values may have been diminished or impaired. Goodwill, which relates to our surety segment, is listed separately on the balance sheet and totaled \$26.2 million at September 30, 2009 and December 31, 2008. Annual impairment testing was performed during the second quarter of 2009. Based upon this review, this asset was not impaired. In addition, as of September 30, 2009, there were no triggering events that had occurred that would suggest an updated review was necessary.

E. EARNINGS PER SHARE

Basic earnings per share (EPS) excludes dilution and is computed by dividing income available to common shareholders by the weighted-average number of common shares outstanding for the period. Diluted EPS reflects the dilution that could occur if securities or other contracts to issue common stock or common stock equivalents were exercised or converted into common stock. When inclusion of common stock equivalents increases the earnings per share or reduces the loss per share, the effect on earnings is anti-dilutive. Under these circumstances, the diluted net earnings or net loss per share is computed excluding the common stock equivalents.

The following represents a reconciliation of the numerator and denominator of the basic and diluted EPS computations contained in the condensed consolidated financial statements.

| | For the Three-Month Period Ended September 30, 2009 | | | | | For the Three-Month Period Ended September 30, 2008 | | | | | | |
|--|--|--------|-------------------------|----|------|--|-------|-------------------------|---------------------|------|--|--|
| (in thousands, except per share data) | Income (Numerator) | | Shares (Denominator) | | | Income (Numerator) | | Shares (Denominator) | Per Share Amount | | | |
| Basic EPS | | | | | | | | | | | | |
| Income available to common | | | | | | | | | | | | |
| shareholders | \$ | 31,019 | 21,622 | \$ | 1.43 | \$ | 8,586 | 21,342 | \$ | 0.40 | | |
| Effect of Dilutive Securities | | | | | | | | | | | | |
| Stock Options | | | 147 | | | | | 336 | | | | |
| | | | | | | | | | | | | |
| Diluted EPS | | | | | | | | | | | | |
| Income available to common | | | | | | | | | | | | |
| shareholders | \$ | 31,019 | 21,769 | \$ | 1.42 | \$ | 8,586 | 21,678 | \$ | 0.40 | | |

| | For the Nine-Month Period Ended September 30, 2009 | | | | | For the Nine-Month Period Ended September 30, 2008 | | | | | | |
|--|---|--------|---------------------------------------|----|-----------------------|---|-------------------------|--------|---------------------|------|--|--|
| (in thousands, except per share data) | Income (Numerator) | | Shares Per Share (Denominator) Amount | | Income (Numerator) | | Shares (Denominator) | | Per Share Amount | | | |
| Basic EPS | | | | | | | | | | | | |
| Income available to common | | | | | | | | | | | | |
| shareholders | \$ | 63,283 | 21,599 | \$ | 2.93 | \$ | 72,695 | 21,574 | \$ | 3.37 | | |
| Effect of Dilutive Securities | | | | | | | | | | | | |
| Stock Options | | | 160 | | | | | 319 | | | | |
| | | | | | | | | | | | | |
| Diluted EPS | | | | | | | | | | | | |
| Income available to common | | | | | | | | | | | | |
| shareholders | \$ | 63,283 | 21,759 | \$ | 2.91 | \$ | 72,695 | 21,893 | \$ | 3.32 | | |

2. INVESTMENTS

Our investments include fixed income debt securities and common stock equity securities. As disclosed in our 2008 Annual Report on Form 10-K, we present our investments in the above classes as either available-for-sale, held-to-maturity, or trading securities. When available, we obtain quoted market prices to determine fair value for our investments. If a quoted market price is not available, fair value is estimated using a secondary pricing source or using quoted market prices of similar securities. We have no investment securities for which fair value is determined using Level 3 inputs as defined in note 3 to the unaudited condensed consolidated financial statements, Fair Value Measurements.

We conduct and document periodic reviews of all securities with unrealized losses to evaluate whether the impairment is other-than-temporary. The following tables are used as part of our impairment analysis and illustrate the total value of securities that were in an unrealized loss position as of September 30, 2009 and December 31, 2008. The tables segregate the securities based on type, noting the fair value, cost (or amortized cost), and unrealized loss on each category of investment as well as in total. The tables further classify the securities based on the length of time they have been in an unrealized loss position. As of September 30, 2009 and December 31, 2008, unrealized losses, as shown in the following tables, were less than 1% and 4%, respectively, of total invested assets. Unrealized losses have decreased in 2009, as the capital markets and general market conditions have continued to improve throughout 2009.

Investment Positions with Unrealized Losses

Segmented by Type and Period of Continuous

Unrealized Loss at September 30, 2009

(dollars in thousands) 0-12 Mos. > 12 Mos. Total