

CESCA THERAPEUTICS INC.  
Form 10-Q  
November 14, 2014

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SECURITIES AND EXCHANGE COMMISSION  
Washington D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period  
<sup>x</sup> ended September 30, 2014.

or

..Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition from  
\_\_\_\_\_ to \_\_\_\_\_.

Commission File Number: 000-16375  
Cesca Therapeutics Inc.  
(Exact name of registrant as specified in its charter)

Delaware 94-3018487  
(State of incorporation) (I.R.S. Employer Identification No.)

2711 Citrus Road  
Rancho Cordova, California 95742  
(Address of principal executive offices) (Zip Code)

(916) 858-5100  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

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Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| Class                          | Outstanding at November 7, 2014 |
|--------------------------------|---------------------------------|
| Common stock, \$.001 par value | 40,286,511                      |



Cesca Therapeutics Inc.

INDEX

|  | <u>Page Number</u> |
|--|--------------------|
| Part I Financial Information   |                    |
| Item 1. <u>Financial Statements</u>  | 3                  |
| Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | 13                 |
| Item 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u>                            | 17                 |
| Item 4. <u>Controls and Procedures</u>   | 17                 |
| Part II Other Information  |                    |
| Item 1. <u>Legal Proceedings</u>   | 18                 |
| Item 1A. <u>Risk Factors</u>   | 18                 |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>                           | 18                 |
| Item 3. <u>Defaults upon Senior Securities</u>   | 18                 |
| Item 4. <u>Mine Safety Disclosure</u>  | 18                 |
| Item 5. <u>Other Information</u>   | 18                 |
| Item 6. <u>Exhibits</u>  | 19                 |
| <u>Signatures</u>  | 20                 |

Index

## PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

Cesca Therapeutics Inc.  
Condensed Consolidated Balance Sheets (Unaudited)  
(in thousands, except share and per share amounts)

|  | September<br>30,<br>2014 | June 30,<br>2014 |
|--|--------------------------|------------------|
| <b>ASSETS</b>  |                          |                  |
| Current assets:  |                          |                  |
| Cash and cash equivalents  | \$10,714                 | \$14,811         |
| Accounts receivable, net of allowance for doubtful accounts of \$20 (\$47 at June 30, 2014)                                    | 4,370                    | 4,693            |
| Inventories  | 5,888                    | 5,606            |
| Prepaid expenses and other current assets  | 490                      | 217              |
| Total current assets   | 21,462                   | 25,327           |
| Equipment at cost, less accumulated depreciation of \$4,290 (\$4,099 at June 30, 2014)   | 2,582                    | 2,298            |
| Goodwill   | 13,254                   | 13,254           |
| Intangible assets, net   | 21,784                   | 21,928           |
| Other assets   | 84                       | 81               |
| Total Assets   | \$59,166                 | \$62,888         |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>  |                          |                  |
| Current liabilities:   |                          |                  |
| Accounts payable   | \$3,010                  | \$3,590          |
| Accrued payroll and related expenses   | 469                      | 599              |
| Deferred revenue   | 511                      | 638              |
| Other current liabilities  | 1,693                    | 1,553            |
| Total current liabilities  | 5,683                    | 6,380            |
| Noncurrent deferred tax liability  | 7,641                    | 7,641            |
| Other non-current liabilities  | 244                      | 169              |
| Commitments and contingencies (Footnote 4)   |                          |                  |
| Stockholders' equity:  |                          |                  |
| Preferred stock, \$0.001 par value; 2,000,000 shares authorized, none issued and outstanding at June 30, 2014                  | --                       | --               |
| Common stock, \$0.001 par value; 80,000,000 shares authorized; 40,286,511 issued and outstanding (40,200,529 at June 30, 2014) | 40                       | 40               |
| Paid in capital in excess of par   | 171,650                  | 171,422          |
| Accumulated deficit  | (126,118)                | (122,822)        |
| Accumulated other comprehensive income   | 26                       | 58               |
| Total stockholders' equity   | 45,598                   | 48,698           |
| Total liabilities and stockholders' equity   | \$59,166                 | \$62,888         |

See accompanying notes.

Page 3

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Index

Cesca Therapeutics Inc.

Condensed Consolidated Statements of Operations and Comprehensive Loss (Unaudited)

(in thousands, except share and per share amounts)

|   | Three Months Ended<br>September 30, |             |
|---|-------------------------------------|-------------|
|   | 2014                                | 2013        |
| Net revenues                                | \$ 3,655                            | \$ 3,644    |
| Cost of revenues                            | 2,469                               | 2,253       |
| Gross profit                                | 1,186                               | 1,391       |
| Expenses:                                   |                                     |             |
| Sales and marketing                         | 808                                 | 715         |
| Research and development                    | 1,477                               | 833         |
| General and administrative                  | 2,188                               | 2,142       |
| Total operating expenses                    | 4,473                               | 3,690       |
| Loss from operations                        | (3,287 )                            | (2,299 )    |
| Interest and other income (expense), net    | (9 )                                | --          |
| Net loss                                    | \$ (3,296 )                         | \$ (2,299 ) |
| Net loss                                    | \$ (3,296 )                         | \$ (2,299 ) |
| Other comprehensive income:                 |                                     |             |
| Foreign currency translation adjustments    | (32 )                               | --          |
| Comprehensive loss                          | \$ (3,328 )                         | \$ (2,299 ) |
| Per share data:                             |                                     |             |
| Basic and diluted net loss per common share | \$ (0.08 )                          | \$ (0.14 )  |
| Shares used in computing per share data     | 40,274,711                          | 16,662,891  |

See accompanying notes.

Page 4

Index

Cesca Therapeutics Inc.  
Condensed Consolidated Statements of Cash Flows (Unaudited)  
(in thousands, except share and per share amounts)

|   | Three Months<br>Ended<br>September 30,<br>2014      2013 |             |
|---|--|-------------|
| Cash flows from operating activities:                                       |  |             |
| Net loss  | \$ (3,296 )  | \$ (2,299 ) |
| Adjustments to reconcile net loss to net cash used in operating activities: |  |             |
| Depreciation and amortization   | 322  | 156         |
| Stock based compensation expense  | 284  | 169         |
| Net change in operating assets and liabilities:                             |  |             |
| Accounts receivable, net  | 319  | 689         |
| Inventories   | (332 )   | (162 )      |
| Prepaid expenses and other current assets                                   | (274 )   | (87 )       |
| Other assets  | (3 )   | --          |
| Accounts payable  | (571 )   | 112         |
| Accrued payroll and related expenses  | (131 )   | 130         |
| Deferred revenue  | (115 )   | 193         |
| Other liabilities   | 112  | (282 )      |
| Net cash used in operating activities                                       | (3,685 )   | (1,381 )    |
| Cash flows from investing activities:                                       |  |             |
| Capital expenditures  | (339 )   | (129 )      |
| Net cash used in investing activities                                       | (339 )   | (129 )      |
| Cash flows from financing activities:                                       |  |             |
| Repurchase of common stock  | (55 )  | (68 )       |
| Net cash used in financing activities                                       | (55 )  | (68 )       |
| Effects of foreign currency rate changes on cash and cash equivalents       | (18 )  | --          |
| Net decrease in cash and cash equivalents                                   | (4,097 )   | (1,578 )    |
| Cash and cash equivalents at beginning of period                            | 14,811   | 6,884       |
| Cash and cash equivalents at end of period                                  | \$ 10,714  | \$ 5,306    |
| Supplemental non-cash financing and investing information:                  |  |             |
| Equipment acquired by capital lease   | \$ 112   | --          |

See accompanying notes.

Index

Cesca Therapeutics Inc.

Notes to Condensed Consolidated Financial Statements

(Unaudited)

(in thousands, except share and per share amounts)

1. Basis of Presentation and Summary of Significant Accounting Policies

Organization and Basis of Presentation

Cesca Therapeutics Inc. (the Company, we or our) is focused on the research, development, and commercialization of autologous cell-based therapeutics for use in regenerative medicine. We are a leader in developing and manufacturing automated blood and bone marrow processing systems that enable the separation, processing and preservation of cell and tissue therapy products.

Principles of Consolidation

The consolidated financial statements include the accounts of Cesca Therapeutics Inc., and our wholly-owned subsidiaries, TotipotentRX Cell Therapy, Pvt. Ltd. and TotipotentSC Scientific Product Pvt. Ltd. All significant intercompany accounts and transactions have been eliminated upon consolidation.

Interim Reporting

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States (U.S. GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, certain information and footnote disclosures normally included in annual financial statements prepared in accordance with U.S. GAAP have been condensed or omitted pursuant to such Securities and Exchange Commission (SEC) rules and regulations and accounting principles applicable for interim periods. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Events subsequent to the balance sheet date have been evaluated for inclusion in the accompanying condensed consolidated financial statements through the date of issuance. Operating results for the three month period ended September 30, 2014, are not necessarily indicative of the results that may be expected for the year ending June 30, 2015. These unaudited condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and the notes thereto included in the Annual Report on Form 10-K for the fiscal year ended June 30, 2014.

Revenue Recognition

Revenues from the sale of our products and services are recognized when persuasive evidence of an arrangement exists, delivery has occurred (or services have been rendered), the price is fixed or determinable, and collectability is reasonably assured. We generally ship products F.O.B. shipping point. There is no conditional evaluation on any product sold and recognized as revenue. Amounts billed in excess of revenue recognized are recorded as deferred revenue on the balance sheet.

Our sales are generally through distributors. There is no right of return provided for distributors. For sales of products made to distributors, we consider a number of factors in determining whether revenue is recognized upon transfer of title to the distributor, or when payment is received. These factors include, but are not limited to, whether the payment terms offered to the distributor are considered to be non-standard, the distributor history of adhering to the terms of its contractual arrangements with us, the level of inventories maintained by the distributor, whether we have a pattern of granting concessions for the benefit of the distributor, and whether there are other conditions that may indicate that the sale to the distributor is not substantive. We currently recognize revenue primarily on the sell-in method with our distributors.



## Index

Revenue arrangements with multiple deliverables are divided into units of accounting if certain criteria are met, including whether the deliverable item(s) has (have) value to the customer on a stand-alone basis. Revenue for each unit of accounting is recognized as the unit of accounting is delivered. Arrangement consideration is allocated to each unit of accounting based upon the relative estimated selling prices of the separate units of accounting contained within an arrangement containing multiple deliverables. Estimated selling prices are determined using vendor specific objective evidence of value (VSOE), when available, or an estimate of selling price when VSOE is not available for a given unit of accounting. Significant inputs for the estimates of the selling price of separate units of accounting include market and pricing trends and a customer's geographic location. We account for training and installation, and service agreements and the collection, processing and testing of the umbilical cord blood and the storage as separate units of accounting.

Service revenue generated from contracts for providing maintenance of equipment is amortized over the life of the agreement. Revenue generated from storage contracts is deferred and recorded ratably over the life of the agreement, up to 21 years. All other service revenue is recognized at the time the service is completed.

Revenues are net of normal discounts. Shipping and handling fees billed to customers are included in net revenues, while the related costs are included in cost of revenues.

## Fair Value of Financial Instruments

The carrying values of cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities approximate fair value due to their short duration. At September 30, 2014, the Company had approximately \$345 in cash equivalents classified as Level 1 assets, which are based on quoted market prices in active markets for identical assets. As of September 30, 2014 and 2013, we did not have any Level 2 or 3 financial instruments.

## Segment Reporting

We have one reportable business segment: the research, development and commercialization of autologous cell-based therapeutics for use in regenerative medicine.

## Net Loss per Share

Net loss per share is computed by dividing the net loss to common stockholders by the weighted average number of common shares outstanding. The calculation of the basic and diluted earnings per share is the same for all periods presented, as the effect of the potential common stock equivalents is anti-dilutive due to the Company's net loss position for all periods presented. Anti-dilutive securities, which consist of stock options, common stock restricted awards and warrants, that were not included in diluted net loss per common share, were 8,067,005 and 2,309,505 as of September 30, 2014 and 2013 respectively.

## Recently Adopted Accounting Pronouncements

In July 2013, the FASB issued ASU 2013-11, "Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists". This amendment requires entities to present an unrecognized tax benefit or a portion of an unrecognized tax benefit, as a reduction to a deferred tax asset for a net operating loss carryforward or a similar tax loss or a tax credit carryforward, unless certain conditions exist. We adopted ASU 2013-11 effective July 1, 2014. The adoption of ASU 2013-11 did not have a material impact on our results of operations or financial condition.

In March 2013, the FASB issued ASU 2013-05, "Foreign Currency Matters" (Topic 830) which provides guidance on a parent's accounting for the cumulative translation adjustment upon de-recognition of a subsidiary or group of assets within a foreign entity. This new guidance requires that the parent release any related cumulative translation adjustment into net income only if the sale or transfer results in the complete or substantially complete liquidation of the foreign entity in which the subsidiary or group of assets had resided. The new guidance was effective for us beginning July 1, 2014. The adoption of ASU 2013-05 did not have a material impact on our results of operations or

financial condition.

Page 7

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Index

Recently Issued Accounting Pronouncements

In August 2014, the FASB issued ASU 2014-15, "Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern". ASU 2014-15 is intended to define management's responsibility to evaluate whether there is substantial doubt about an organization's ability to continue as a going concern and to provide related footnote disclosures. For all entities, the ASU is effective for annual periods ending after December 15, 2016 and interim periods within annual periods beginning after December 15, 2016. Early adoption is permitted. The Company has not adopted this standard as of September 30, 2014. We are currently assessing the potential impact, if any, the adoption of ASU 2014-15 may have on our consolidated financial statements.

In May 2014, the FASB issued ASU 2014-09, "Revenue from Contracts with Customers (Topic 606)" which provides comprehensive guidance for revenue recognition. ASU 2014-09 affects any entity that either enters into contracts with customers to transfer goods or services or enters into contracts for the transfer of nonfinancial assets. The core principle of the guidance provides that a company should recognize revenue when promised goods or services are transferred to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. ASU 2014-09 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2016, using either a full retrospective or modified retrospective method of adoption. We are currently evaluating the transition method we will adopt and the impact of the adoption of ASU 2014-09 on our consolidated financial statements.

2. Acquisition of Totipotent RX

On February 18, 2014, the Company consummated the acquisition of TotipotentRX by merger pursuant to the Agreement and Plan of Merger and Reorganization (Merger Agreement). TotipotentRX was a privately held biomedical technology company specializing in human clinical trials in the field of regenerative medicine and a provider of cell-based therapies to the Fortis Healthcare System. TotipotentRX had two wholly-owned subsidiaries, TotipotentRX Cell Therapy Pvt. Ltd. (TotiRX India) and TotipotentSC Product Pvt. Ltd. (TotiSC India). The two subsidiaries are located in Gurgaon, a suburb of New Delhi, India. The Company believes that TotipotentRX has the depth of clinical, scientific and biological experience necessary to fully develop and effectively navigate the evolving regulatory pathways necessary to commercialize approved blockbuster cell therapies.

The acquisition was accounted for under the acquisition method of accounting for business combinations in accordance with FASB ASC 805, Business Combinations, which requires, among other things that the assets acquired and liabilities assumed be recognized at their fair values as of the acquisition date. Acquisition-related costs are not included as a component of the acquisition accounting, but are recognized as expenses in the periods in which the costs are incurred. Acquisition related costs of \$1,715 for the year ended June 30, 2014 were included in general and administrative expenses. Any changes within the measurement period resulting from facts and circumstances that existed as of the acquisition date may result in retrospective adjustments to the provisional amounts recorded at the acquisition date.

Pursuant to the Merger Agreement, TotipotentRX shareholders were issued in the aggregate 12,490,841 shares of the Company's common stock, or 38% of the then outstanding common stock of the combined company, in exchange for all the TotipotentRX common stock outstanding and the Company assumed warrants of TotipotentRX representing the right to purchase approximately 61,020 shares of the Company's common stock. All outstanding stock options to purchase shares of the TotipotentRX common stock were exercised or cancelled.

Index

## Preliminary Allocation of Consideration Transferred to Net Assets Acquired

The following represents the consideration transferred to acquire TotipotentRX and its preliminary determination of the fair value of identifiable assets acquired and liabilities assumed at the acquisition date. The Company issued 12,490,841 shares of its common stock that had a total fair value of \$27,105 based on the closing market price on February 18, 2014, the acquisition date. The Company also assumed 2,004 TotipotentRX warrants, issuing 61,020 warrants to replace them. Our warrants, which are convertible into 61,020 shares of common stock, had a total fair value of \$52. We also assumed \$130 for the settlement of existing receivables and payables between the parties pre-merger. Property and equipment is currently stated at its historical cost basis, less accumulated depreciation, until its appropriate fair value is determined. The final determination of the fair value of certain assets and liabilities will be completed within the 12-month measurement period from the date of acquisition as required. Any potential adjustments made could be material in relation to the preliminary values presented below:

## Purchase Price:

|  |          |
|--|----------|
| ThermoGenesis common shares and warrants | \$27,287 |
|--|----------|

## Fair value of assets acquired:

|                         |        |
|-------------------------|--------|
| Cash                    | \$351  |
| Receivables             | 171    |
| Inventories             | 191    |
| Clinical protocols      | 19,870 |
| Other intangible assets | 2,187  |
| Property and equipment  | 325    |
| Other assets            | 132    |
| Total assets            | 23,227 |

## Fair value of liabilities assumed:

|                             |       |
|-----------------------------|-------|
| Accounts payable            | 514   |
| Related party notes payable | 337   |
| Deferred tax liability      | 8,048 |
| Other liabilities           | 295   |
| Total liabilities           | 9,194 |

|                     |        |
|---------------------|--------|
| Net assets acquired | 14,033 |
|---------------------|--------|

|                      |          |
|----------------------|----------|
| Preliminary goodwill | \$13,254 |
|----------------------|----------|

Index3. Intangible Assets

Intangible assets consist of the following based on our determination of the fair value of identifiable assets acquired (see footnote 2):

|                          | September 30, 2014                              |                          |        |          |
|--------------------------|---|--------------------------|--------|----------|
|                          | Weighted Average Amortization Period (in Years) |                          |        |          |
|                          | Gross Carrying Amount                           | Accumulated Amortization | Net    |          |
| Trade names              | 7   | \$ 31                    | \$ 3   | \$28     |
| Licenses                 | 7   | 537                      | 49     | 488      |
| Customer relationships   | 3   | 465                      | 97     | 368      |
| Device registration      | 7   | 212                      | 18     | 194      |
| Covenants not to compete | 5   | 955                      | 119    | 836      |
| Clinical protocols       |   | 19,870                   | --     | 19,870   |
| Total                    | 5.3   | \$ 22,070                | \$ 286 | \$21,784 |

Amortization of intangible assets was \$115 for the quarter ended September 30, 2014. Clinical protocols have not yet been introduced to the market place and are therefore not yet subject to amortization. Our estimated future amortization expense for years ended June 30, is as follows:

| Year Ended June 30,             |         |
|---------------------------------|---------|
| October 1, 2014 - June 30, 2015 | \$ 343  |
| 2016                            | 457     |
| 2017                            | 399     |
| 2018                            | 302     |
| 2019                            | 231     |
| Thereafter                      | 182     |
| Total                           | \$1,914 |

4. Commitments and ContingenciesContingencies

On April 11, 2013, we filed an answer and counter-claims in response to the complaint Harvest Technologies Corp. (Harvest) filed on October 24, 2012, against the Company in the case captioned as Harvest Technologies Corp. v. Cesca Therapeutics, 12-cv-01354, U.S. District Court, District of Delaware (Wilmington), with the complaint being amended on February 15, 2013, to name the Company's customer Celling as a co-defendant. In the complaint, Harvest contends that our Res-Q 60 System infringes certain Harvest patents. The counter-claims are based on anti-trust and other alleged improper conduct by Harvest and further seek declarations that the Res-Q 60 System does not infringe the patents and that the patents are invalid. Harvest filed an answer on May 20, 2013 in which they denied the assertions made by the Company in the counterclaim. The Company intends to vigorously defend itself against the Harvest claims, while aggressively pursuing its separate claims against Harvest. The Company is unable to ascertain the likelihood of any liability and has not made an accrual as of September 30, 2014.

We have given notice of our intent to cancel a contract with a product manufacturing supplier due to various manufacturing and quality issues. The supplier is disputing the contract cancellation and has asked for reimbursement

of costs incurred and damages of approximately \$350. We have recorded an estimated loss contingency of \$90 during the quarter ended September 30, 2014 for a total of \$170 as management considers it probable that a payment will be made and the amount recorded represents management's best estimate of the amount of loss payment.

Index

Warranty

We offer a warranty on all of our products of one to two years, except disposable products which we warrant through their expiration date. We periodically assess the adequacy of our recorded warranty liabilities and adjust the amounts as necessary.

The warranty liability is included in other current liabilities in the unaudited balance sheets. The change in the warranty liability for the three months ended September 30, 2014 is summarized in the following table:

|  |       |
|--|-------|
| Balance at July 1, 2014  | \$498 |
| Warranties issued during the period                                | 50    |
| Settlements made during the period                                 | (41 ) |
| Changes in liability for pre-existing warranties during the period | 69    |
| Balance at September 30, 2014                                      | \$576 |

Index5. Stockholders' Equity

## Stock Based Compensation

We recorded stock-based compensation of \$284 and \$169 for the three months ended September 30, 2014 and 2013, respectively.

The following is a summary of option activity for our stock option plans:

|   | Number of<br>Shares | Weighted-<br>Average<br>Exercise<br>Price | Weighted-<br>Average<br>Remaining<br>Contractual<br>Life | Aggregate<br>Intrinsic<br>Value |
|---|---------------------|---|--|---------------------------------|
| Outstanding at June 30, 2014                      | 1,253,035           | \$ 2.08                                   |  |                                 |
| Granted   | 1,072,500           | \$ 1.32                                   |  |                                 |
| Forfeited   | (56,250 )           | \$ 2.60                                   |  |                                 |
| Expired   | (19,500 )           | \$ 7.14                                   |  |                                 |
| Outstanding at September 30, 2014                 | 2,249,785           | \$ 1.66                                   | 4.5  | \$ 82                           |
| Vested and Expected to Vest at September 30, 2014 | 1,789,270           | \$ 1.69                                   | 4.2  | \$ 74                           |
| Exercisable at September 30, 2014                 | 670,525             | \$ 2.02                                   | 1.3  | \$ 48                           |

The aggregate intrinsic value is calculated as the difference between the exercise price of the underlying awards and the quoted price of the Company's common stock. There were no options exercised during the three months ended September 30, 2014 and 2013.

## Common Stock Restricted Awards

The following is a summary of employee restricted stock activity during the three months ended September 30, 2014:

|                                   | Number<br>of<br>Shares | Weighted<br>Average<br>Grant<br>Date<br>Fair<br>Value |
|-----------------------------------|------------------------|---|
| Balance at June 30, 2014          | 803,799                | \$ 1.90   |
| Granted                           | --                     |   |
| Vested                            | 114,999                | \$ 1.96   |
| Forfeited                         | --                     |   |
| Outstanding at September 30, 2014 | 688,800                | \$ 1.89   |

In connection with the vesting of the restricted stock awards, the election was made by some of the employees to satisfy the applicable federal income tax withholding obligation by a net share settlement, pursuant to which the Company withheld 43,310 shares and used the deemed proceeds from those shares to pay the income tax withholding. The net share settlement is deemed to be a repurchase by the Company of its common stock.



6. Subsequent Event

Effective the close of business on October 28, 2014, our Chief Executive Officer ceased to be employed by the Company. In accordance with his employment agreement, he is due approximately \$550 in compensation, of which \$120 represents stock-based compensation due to the acceleration of vesting of stock options and restricted stock. The Company expects to record this severance expense in the second quarter of fiscal 2015.

Page 12

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Index

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

(in thousands, except share and per share amounts)

Forward Looking Statements

This report contains forward-looking statements. The forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from the forward-looking statements contained herein. When used in this report, the words "anticipate," "believe," "estimate," "expect" and similar expressions as they relate to the Company or its management are intended to identify such forward-looking statements. Our actual results, performance or achievements could differ materially from the results expressed in, or implied by these forward-looking statements. We wish to caution readers of the important factors, among others, that in some cases have affected, and in the future could affect our actual results and could cause actual results for fiscal year 2015 and beyond, to differ materially from those expressed in any forward-looking statements made by, or on behalf of, the Company. These factors include without limitation, the ability to obtain capital and other financing in the amounts and at the times needed to complete clinical trials and product marketing for new products, market acceptance of new products, regulatory approval and time frames for such approval of new products and new claims for existing products, realization of forecasted income and expenses, initiatives by competitors, price pressures, failure to meet FDA regulations governing our products and operations and recalls associated with such regulations, the risks associated with initiating manufacturing for new products, failure to meet FCPA regulations, legal proceedings, and the risk factors listed from time to time in our SEC reports, including, in particular, the factors and discussion in our Form 10-K for fiscal year 2014.

Overview

Cesca Therapeutics is focused on the research, development, and commercialization of autologous cell-based therapies for use in regenerative medicine. We are a leader in developing and manufacturing automated blood and bone marrow processing systems that enable the separation, processing and preservation of cell and tissue therapy products. The Company was founded in 1986 and is headquartered in Rancho Cordova, California. Our strategy is to expand our offerings in the development of regenerative medicine tools and partner with other pioneers in the stem cell arena to accelerate our clinical therapies and our worldwide penetration in the regenerative medicine market.

On February 18, 2014, TotipotentRX Corporation merged with and into ThermoGenesis Corp. In connection with the merger, ThermoGenesis changed its name from ThermoGenesis Corp. to Cesca Therapeutics Inc. The Company believes that TotipotentRX has the depth of clinical, scientific and biological engineering experience necessary to develop cell-based therapies in the vascular, orthopedic and oncological areas. As a result of the merger, Cesca is a fully integrated regenerative medicine company with the ability and expertise to research, design, and develop cell therapies targeting unmet clinical needs in large patient populations using our cost effective, clinically proven, point-of-care delivery system -SurgWerks. TotipotentRX was a privately held biomedical technology company specializing in human clinical trials in the field of regenerative medicine and the exclusive provider of cell-based therapies to the Fortis Healthcare System. TotipotentRX had two wholly-owned subsidiaries, TotipotentRX Cell Therapy Pvt. Ltd. (TotiRX India) and TotipotentSC Product Pvt. Ltd. (TotiSC India). The two subsidiaries are located in Gurgaon, a suburb of New Delhi, India. The operations of TotipotentRX have been included in our consolidated results as of February 18, 2014.

Stem Cell Therapies

We are currently focusing our clinical therapy efforts in three areas:

·Critical Limb Ischemia (CLI) - The CLI Phase 1b trial enrolled 17 patients who were considered "no option" patients. CLI is the last phase of peripheral vascular disease, where the leg is so deprived of blood flow and oxygen, that it has visible signs of gangrenous ulceration. In each of these cases the surgeon had determined that the patient required major amputation (below the knee) of the leg. Alternatively, the patient was asked to participate in the study where

their bone marrow stem cells were harvested and processed through a Cesca device, and injected into multiple sites along the afflicted limb. After 12 months 82.4% of the patients had retained their leg and showed measurable improvement in blood flow and pain.

## Index

Acute Myocardial Infarction (AMI) – This therapy is designed to treat patients who have suffered an acute ST-elevated myocardial infarction (STEMI), a particular and most threatening type of heart attack. The SurgWerks-AMI treatment is designed to minimize remodeling of the heart from dysfunctional blood pumping action by minimizing the dysfunctional enlarging of the heart. The entire 4-step bedside treatment takes less than 90 minutes to complete in a single procedure in the heart catheterization laboratory.

Bone Marrow Transplant (BMT) – This therapy automates the processing of bone marrow for transplant which has significant advantages over the current standard of care. Improving cell yield and quality among clinical mismatch and haploid-identical transplants can also yield major advantages. Due to the lack of qualified donors for bone marrow transplants and the lack of a qualified process, patients typically see poor outcomes. Our therapy optimizes harvest yield and empowers BMT specialists to find best-case results in determining the balance between a match and GvHD.

## Our Products

The SurgWerks Platform, a proprietary stem cell therapy point-of-care kit system for treating vascular, orthopedic and oncological indications that integrate the following indication specific devices and biologic protocols in a seamless delivery under statistical process control:

- Cell harvesting
- Cell processing and selection
- Cell diagnostics
- Cell delivery

The AXP System is a medical device with an accompanying disposable bag set that isolates and retrieves stem cells from umbilical cord blood. The AXP System provides cord blood banks with an automated method to separate and capture adult stem cells which reduces the overall processing and labor costs with a reduced risk of contamination under cGMP conditions. The AXP System retains over 97% of the mononuclear cells (MNCs). High MNC recovery has significant clinical importance to patient transplant survival rates. Self-powered and microprocessor-controlled, the AXP device contains flow control optical sensors that achieve precise separation of the cord blood fractions.

The MarrowXpress® or MXP System, a derivative product of the AXP and its accompanying disposable bag set, isolates and concentrates stem cells from bone marrow. The product is an automated, closed, sterile system that volume-reduces blood from bone marrow to a user-defined volume in 30 minutes, while retaining over 90% of the MNCs, a clinically important cell fraction. Self-powered and microprocessor-controlled, the MXP System contains flow control optical sensors that achieve precise separation. We have received the CE-Mark, enabling commercial sales in Europe, and we received authorization from the FDA to begin marketing the MXP as a Class I device in the U.S. for the preparation of cell concentrate from bone marrow. However, the safety and effectiveness of this device for in vivo use has not been established. The MXP Platform is an integrated component of The SurgWerks Kit and performs the cell processing and selection.

The following is management's discussion and analysis of certain significant factors which have affected our financial condition and results of operations during the period included in the accompanying condensed consolidated financial statements.

Index

## Critical Accounting Policies

Management's discussion and analysis of its financial condition and results of operations is based upon the condensed financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these condensed financial statements requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses and related disclosure of contingent assets and liabilities. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. For a full discussion of our accounting estimates and assumptions that we have identified as critical in the preparation of our condensed financial statements, please refer to our 2014 Annual Report on Form 10-K.

## Results of Operations for the Three Months Ended September 30, 2014 as Compared to the Three Months Ended September 30, 2013

## Net Revenues

Net revenues for the three months ended September 30, 2014 were \$3,655 compared to \$3,644 for the three months ended September 30, 2013, an increase of \$11. The increase is primarily due to the increase in sales of BioArchive devices as we shipped five devices in the three months ended September 30, 2014 compared to two in the three months ended September 30, 2013. This increase was offset by a decrease in AXP disposables as our distributors in Asia ordered less product due to delays in the implementation of our automated AXP Platform.

The following represents the Company's revenues by product platform for the three months ended:

|                    | September 30, |         |
|--------------------|---------------|---------|
|                    | 2014          | 2013    |
| BioArchive         | \$1,397       | \$1,110 |
| AXP                | 895           | 1,205   |
| Manual Disposables | 384           | 564     |
| Bone Marrow        | 678           | 665     |
| Other              | 301           | 100     |
|                    | \$3,655       | \$3,644 |

## Gross Profit

The Company's gross profit was \$1,186 or 32% of net revenues for the three months ended September 30, 2014, compared to \$1,391 or 38% for the corresponding fiscal 2014 period. Gross profit declined as we had an increase in warranty costs associated with our BioArchive devices and AXP disposables.

## Sales and Marketing Expenses

Sales and Marketing expenses include costs primarily associated with generating revenues from the sale of cord blood and bone marrow disposables and BioArchive devices.

Sales and marketing expenses were \$808 for the three months ended September 30, 2014, compared to \$715 for the comparable fiscal 2014 period, an increase of \$93 or 13%. The increase is primarily due to increasing our direct representation in Asia and outside consultants.

Index

## Research and Development Expenses

Research and development expenses include costs associated with our engineering, regulatory, scientific and clinical functions.

Research and development expenses were \$1,477 for the three months ended September 30, 2014, compared to \$833 for the comparable fiscal 2014 period, an increase of \$644 or 77%. The increase is primarily due to costs associated with developing our clinical therapies program. During the latter half of fiscal 2014 we increased personnel in our clinical therapies group and are working on the preparation of our IDE application with the FDA for our forthcoming pivotal trial for our Critical Limb Ischemia Rapid Stem Cell Therapy (“CLIRST”).

## General and Administrative Expenses

General and administrative expenses include costs associated with our accounting, finance, human resources, information system and executive functions.

General and administrative expenses were \$2,188 for the three months ended September 30, 2014, compared to \$2,142 for the three months ended September 30, 2013, an increase of \$46 or 2%. The increase is primarily due to an increased amount of legal fees associated with patent litigation in the first quarter of fiscal 2015. This was offset by expenses in the first quarter of fiscal 2014 associated with the proposed merger with TotipotentRX.

## Adjusted EBITDA

The adjusted EBITDA loss was \$2,690 for the three months ended September 30, 2014 compared to \$1,974 for the three months ended September 30, 2013. The adjusted EBITDA loss increased compared to the first quarter in the prior year due to our investments to develop and advance our clinical program including preparation of our IDE application with the FDA for our forthcoming pivotal trial for CLIRST.

## Non-GAAP Measures

In addition to the results reported in accordance with US GAAP, we also use a non-GAAP measure, adjusted EBITDA, to evaluate operating performance and to facilitate the comparison of our historical results and trends. This financial measure is not a measure of financial performance under US GAAP and should not be considered in isolation or as a substitute for loss as a measure of performance. The calculation of this non-GAAP measure may not be comparable to similarly titled measures used by other companies. Reconciliations to the most directly comparable GAAP measure are provided below.

|                                  | Three Months<br>Ended September<br>30, |            |
|----------------------------------|--|------------|
|                                  | 2014                                   | 2013       |
| Loss from operations             | \$ (3,296)                             | \$ (2,299) |
| Add (subtract):                  |  |            |
| Depreciation and amortization    | 322                                    | 156        |
| Stock-based compensation expense | 284                                    | 169        |
| Adjusted EBITDA loss             | \$ (2,690)                             | \$ (1,974) |

## Liquidity and Capital Resources

At September 30, 2014, we had cash and cash equivalents of \$10,714 and working capital of \$15,779. This compares to cash and cash equivalents of \$14,811 and working capital of \$18,947 at June 30, 2014. The Company has primarily financed operations through the sale of certain non-core assets and private and public placement of equity securities.



Index

Net cash used in operating activities for the three months ended September 30, 2014 was \$3,685 compared to \$1,381 for the three months ended September 30, 2013. The increase is primarily due to costs associated with transforming the Company from solely a device oriented company to a fully integrated regenerative medicine company. Significant investments were made in research and development to develop and advance our clinical programs.

Based on our cash balance, historical trends, expected outflows for our clinical trial programs and projections for revenues, we intend to raise a minimum of \$10 million for investing in the planned clinical development strategy over 24 months. Should we require additional funding, such as additional capital investments, we may need to raise the required additional funds through bank borrowings or public or private sales of debt or equity securities. We cannot assure that such funding will be available in needed quantities or on terms favorable to us, if at all see Part I Item 1A – Risk Factors in our June 30, 2014 Form 10-K.

Off-Balance Sheet Arrangements

As of September 30, 2014, we had no off-balance sheet arrangements.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

We are a smaller reporting company as defined by Rule 12b-2 of the Securities and Exchange Act of 1934 and are not required to provide information under this item.

Item 4. Controls and Procedures

We carried out an evaluation, under the supervision and with the participation of management, including our Chief Executive Officer along with our Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined by Exchange Act Rule 13a-15(e) and 15d-15(e)) as of the end of our fiscal quarter pursuant to Exchange Act Rule 13a-15. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective.

During the quarter ended March 31, 2014, we completed the acquisition of TotipotentRX. TotipotentRX was a private company and has not been subject to the Sarbanes-Oxley Act of 2002, the rules and regulations of the SEC, or other corporate governance requirements to which public reporting companies may be subject. During the audit of TotipotentRX's financial statements for the year ended December 31, 2012, TotipotentRX's independent registered public accounting firm determined that a material weakness existed in its internal control over financial reporting as TotipotentRX did not have adequate personnel and information systems in place to prepare financial statements on a timely basis, including accrual accounting, non-routine data processes and estimation processes and procedures over financial accounting and reporting. As part of our ongoing integration activities, we are continuing to incorporate our controls and procedures into the TotipotentRX subsidiaries and to augment our company-wide controls to reflect the risks inherent in an acquisition of this type.

There were no changes in our internal controls over financial reporting that occurred during the three months ended September 30, 2014 that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting. We believe that a control system, no matter how well designed and operated, cannot provide absolute assurance that the objectives of the control system are met, and no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within any company have been detected.



Index

PART II - OTHER INFORMATION

Item 1. Legal Proceedings.

In the normal course of operations, we may have disagreements or disputes with distributors, vendors or employees. Such potential disputes are seen by management as a normal part of business. There have been no material changes since the disclosures set forth in the Company's 10-K for fiscal year end June 30, 2014.

Item 1A. Risk Factors.

You should carefully consider the factors discussed in Part I, "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended June 30, 2014, which could materially affect our business, financial condition or future results. Additional risks and uncertainties not currently known or knowable to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

None.

Item 3. Defaults upon Senior Securities.

None.

Item 4. Mine Safety Disclosure.

Not applicable.

Item 5. Other Information.

None.

Page 18

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Index

Item 6. Exhibits.

3.2.2 Restated Bylaws of Cesca Therapeutics Inc. <sup>(1)</sup>

31.1 Certification by the Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

31.2 Certification by the Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

32 Certification of Principal Executive Officer and Principal Financial Officer pursuant to Section 906 of the Sarbanes Oxley Act of 2002.

101.INS XBRL Instance Document†

101.SCH XBRL Taxonomy Extension Schema Document†

101.CAL XBRL Taxonomy Extension Calculation Linkbase Document†

101.LAB XBRL Taxonomy Extension Label Linkbase Document†

101.PRE XBRL Taxonomy Extension Presentation Linkbase Document†

Footnotes to Exhibit Index

(1) Exhibit to 8-K filed October 30, 2014

† XBRL information is furnished and not filed for purpose of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934, and is not subject to liability under those sections, is not part of any registration statement or prospectus to which it relates and is not incorporated or deemed to be incorporated by reference into any registration statement, prospectus or other document.

Index

Cesca Therapeutics Inc.

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Cesca  
Therapeutics Inc.  
(Registrant)

Dated: November 13, 2014

/s/ Robin C.  
Stracey  
Robin C. Stracey  
Chief Executive  
Officer  
(Principal  
Executive  
Officer)

Dated: November 13, 2014 /s/ Dan T. Bessey

Dan T. Bessey  
Chief Financial Officer  
(Principal Financial Officer and Principal Accounting Officer)