Atlantic Coast Financial CORP
Form 10-Q
August 15, 2011
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 10-Q

## QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE

 SECURITIES EXCHANGE ACT OF 1934For the quarterly period ended June 30, 2011
Commission file number: 001-35072

## ATLANTIC COAST FINANCIAL CORPORATION

(Exact name of registrant as specified in its charter)


Registrant's telephone number, including area code: (800) 342-2824
Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES x NO ".

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). YES x NO ${ }^{*}$.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definition of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer * Accelerated Filer " Non-Accelerated Filer * Smaller Reporting Company x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES * NO x.

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class
Common Stock, \$0.01 Par Value

Outstanding at August 11, 2011
$2,628,969$ shares

## ATLANTIC COAST FINANCIAL CORPORATION

Form 10-Q Quarterly Report
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PART I. FINANCIAL INFORMATION<br>Item I. Financial Statements<br>ATLANTIC COAST FINANCIAL CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS<br>(Dollars in Thousands, Except Share Information) (unaudited)



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Employee stock ownership plan (ESOP) shares of 93,412 at June 30, 2011 and 139,656 at December 31, 2010

| Benefit plans | $(423$ | $)$ |
| :--- | :--- | :--- |
| Retained earnings | $(2,358$ | $)$ |
| Accumulated other comprehensive income related to AFS securities | 1,321 | 2,581 |
| Accumulated other comprehensive income related to OTTI non credit issues | 1,342 | 689 |
| Treasury stock, at cost, 0 shares at June 30, 2011 and 1,398,503 at December 31, |  | 1,252 |
| 2010 | - | $(19,888$ |
| Total stockholders' equity | 54,081 | 44,791 |
| Total liabilities and stockholders' equity | $\$ 801,774$ | $\$$ |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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## PART I. FINANCIAL INFORMATION

Item I. Financial Statements
ATLANTIC COAST FINANCIAL CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(Dollars in Thousands, Except Share Information) (unaudited)

|  | Three months ended June 30, 20112010 |  | $\begin{array}{cc}\text { Six months ended June 30, } \\ 2011 & 2010\end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Interest and dividend income |  |  |  |  |
| Loans, including fees | \$ 8,330 | \$ 9,491 | \$ 16,892 | \$ 18,681 |
| Securities and interest-earning deposits in other financial institutions | 1,301 | 2,201 | 2,532 | 4,213 |
| Total interest and dividend income | 9,631 | 11,692 | 19,424 | 22,894 |
| Interest expense |  |  |  |  |
| Deposits | 1,585 | 2,643 | 3,274 | 5,463 |
| Federal Home Loan Bank advances | 1,426 | 1,567 | 2,837 | 3,121 |
| Securities sold under agreements to repurchase | 1,195 | 1,174 | 2,368 | 2,322 |
| Other borrowings | - | 44 | 216 | 88 |
| Total interest expense | 4,206 | 5,428 | 8,695 | 10,994 |
| Net interest income | 5,425 | 6,264 | 10,729 | 11,900 |
| Provision for loan losses | 2,967 | 7,494 | 5,764 | 11,217 |
| Net interest income after provision for loan losses | 2,458 | (1,230 | 4,965 | 683 |
| Non-interest income |  |  |  |  |
| Service charges and fees | 912 | 963 | 1,826 | 1,832 |
| Gain on sale of loans held for sale | 423 | 78 | 819 | 182 |
| Gain (loss) on sale of portfolio loans | (11 ) | 113 | (12 ) | (160 ) |
| Gain on sale of securities available for sale | 590 | 1,229 | 722 | 1,229 |
| Other than temporary impairment loss: |  |  |  |  |
| Total impairment gain (loss) | 1 | (10 | (276 ) | (710 ) |
| Portion of loss recognized in other comprehensive income | (76 ) | 4 | 90 | 629 |
| Net impairment loss recognized in earnings | (75 ) | (6 | (186 ) | (81 ) |
| Bank owned life insurance earnings | 189 | 370 | 377 | 370 |
| Interchange fees | 395 | 241 | 644 | 463 |
| Other | 132 | (51 ) | 255 | 190 |
| Total non-interest income | 2,555 | 2,937 | 4,445 | 4,025 |
| Non-interest expense |  |  |  |  |
| Compensation and benefits | 2,718 | 2,437 | 6,689 | 5,007 |
| Occupancy and equipment | 582 | 531 | 1,165 | 1,084 |
| FDIC insurance premiums | 176 | 398 | 572 | 846 |
| Foreclosed assets, net | 191 | 30 | 150 | 121 |
| Data processing | 398 | 402 | 792 | 657 |
| Outside professional services | 654 | 371 | 1,143 | 730 |

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$\left.\begin{array}{llllll}\text { Collection expense } & 637 & 605 & 1,536 & 997 \\ \text { Other } & 1,174 & 1,011 & 2,302 & 2,103 \\ \text { Total non-interest expense } & 6,530 & 5,785 & 14,349 & 11,545 \\ \text { Loss before income tax expense } & (1,517 & ) & (4,078 & ) & (4,939\end{array}\right)(6,837)$

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ATLANTIC COAST FINANCIAL CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME (LOSS)<br>(Dollars in Thousands, Except Share Information) (unaudited)

For the Six Months ended June 30, 2011
ACCUMULATED
ADDITIONAUNEARNED OTHER
COMMON PAID IN ESOP BENEFITRETAINEDMPREHENSTREASURY TOTAL INCOME
STOCK CAPITAL SHARES PLANS EARNINGS (LOSS) STOCK EQUITY
For the six months
ended June 30, 2011
Balance at January 1,
2011 \$ 148 \$ 61,406 \$ (1,397) \$ - \$ 2,581 \$ 1,941 \$ (19,888) \$ 44,791

| Second-step conversion <br> and offering | $(122)$ | $(5,249)$ | $(684$ | $)$ | $(89)$ | - | - | 19,888 | 13,744 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| ESOP shares earned, |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 2,395 shares | - | 50 | - | - | - |  |


| Management restricted stock expense | - | 59 | - | - |  | - | - | - | 59 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Shares relinquished | - | - | - | (1 | ) | - | - |  | (1 |
| Stock options expense | - | 31 | - |  |  | - | - |  | 31 |



Comprehensive income
(loss):


Other comprehensive income (loss)
Net change in
unrealized losses on
securities
available-for-sale net of
reclassification and

| taxes | - | - | - | - | - | 632 | - | 632 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

$\begin{array}{lllllllll}\text { Change in unrealized } & - & - & - & - & - & 90 & - & 90\end{array}$
gains (losses) on
securities
available-for-sale for
which a portion of an other-than-temporary impairment has been recognized in earnings, net of reclassification and taxes Total comprehensive income (loss) $\quad$ - $\quad$ - $\quad$ - $\quad$ - $\quad(4,939) \quad 722 \quad$ -

Balance at June 30,
2011 \$ 26 \$ 56,202 \$ (2,029) \$ (423) \$ (2,358) \$ 2,663 \$ - \$ 54,081

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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ATLANTIC COAST FINANCIAL CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME (LOSS)<br>(Dollars in Thousands, Except Share Information)<br>(unaudited)

For the Six Months Ended June 30, 2010
ACCUMULATED
ADDITIONALUNEARNED OTHER
COMMON PAID IN ESOP RETAINECOMPREHENSIMREASURY TOTAL INCOME
STOCK CAPITAL SHARES EARNINGS (LOSS) STOCK EQUITY
For the six months ended
June 30, 2010
Balance at January 1,

| B |
| :--- | \$ $148 \quad \$ 61,225 \quad \$(1,862)$


| ESOP shares earned, |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 23,276 shares | - |  |  |  |  |
| 54 |  |  |  |  |  |


| Management restricted <br> stock expense |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Stock options expense | - | 157 | - | - | - | - |



| Treasury stock purchased |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| at cost, 22,500 shares | - | - | - | - | $(34)$ |

Comprehensive income
(loss):

| Net loss | - | - | - | $(6,837)$ | - | - | $(6,837)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Other comprehensive income (loss)
Net change in unrealized
gains on securities
available-for-sale net
of reclassification and

| taxes | - | - | - | - | 2,383 | - | 2,383 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

$\begin{array}{llllllll}\text { Change in unrealized } & - & - & - & 629 & - & 629\end{array}$
gains (losses) on securities
available-for-sale for

| which a portion of an <br> other-than-temporary <br> impairment has been <br> recognized in earnings, <br> net of reclassification and <br> taxes |
| :--- |
| Total comprehensive <br> income |
|   <br> Balance at June 30, 2010 \$ |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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ATLANTIC COAST FINANCIAL CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS<br>(Dollars in Thousands) (unaudited)

|  | For the Six Months Ended June 30, 2011 June 30, 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities |  |  |  |  |
| Net loss | \$ 4,939 | ) | \$ $(6,837$ | ) |
| Adjustments to reconcile net loss to to net cash from operating activities: |  |  |  |  |
| Provision for loan losses | (5,764 | ) | 11,217 |  |
| Gain on sale of loans held for sale | (819 | ) | (182 | ) |
| Loss on sale of portfolio loans | 12 |  | 160 |  |
| Loans originated for sale | (298,291 | ) | (62,564 | ) |
| Proceeds from loan sales | 295,812 |  | 54,650 |  |
| Foreclosed assets, net | 150 |  | 121 |  |
| Gain on sale of securities available for sale | (722 | ) | (1,229 | ) |
| Other than temporary impairment loss on AFS securities | 186 |  | 81 |  |
| ESOP compensation expense | 22 |  | 54 |  |
| Share-based compensation expense | 90 |  | 480 |  |
| Accretion of discounts on securities and loans | 618 |  | 790 |  |
| Depreciation expense | 524 |  | 477 |  |
| Net change in accrued interest receivable | 417 |  | 51 |  |
| Net change in cash surrender value of bank owned life insurance | (377 | ) | (370 | ) |
| Net change in other assets | 2,196 |  | 1,945 |  |
| Net change in accrued expenses and other liabilities | 13 |  | (1,276 | ) |
| Net cash used in operating activites | (10,872 | ) | (2,432 | ) |
|  |  |  |  |  |
| Cash flows from investing activities |  |  |  |  |
| Proceeds from maturities and payments of securites available for sale | 21,214 |  | 39,768 |  |
| Proceeds from the sales of securities available for sale | 45,453 |  | 17,901 |  |
| Purchase of securities available for sale | (42,329 | ) | (76,283 | ) |
| Proceeds from sale of portfolio loans | 623 |  | 7,173 |  |
| Purchase of portfolio loans | - |  | (2,420 | ) |
| Net change in portfolio loans | 23,976 |  | 7,596 |  |
| Expenditures on premises and equipment | (150 | ) | (259 | ) |
| Proceeds from sales of premises and equipment | 5 |  | - |  |
| Redemption of FHLB stock | 698 |  | - |  |
| Proceeds from the sale of other real estate owned | 2,232 |  | 1,324 |  |
| Net cash from (used in) investing activities | 51,722 |  | (5,200 | ) |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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ATLANTIC COAST FINANCIAL CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS<br>(Dollars in Thousands) (unaudited)



The accompanying notes are an integral part of these unaudited consolidated financial statements.

ATLANTIC COAST FINANCIAL CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS June 30, 2011<br>(Unaudited)

## NOTE 1. BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements include Atlantic Coast Financial Corporation (or the "Company") and its wholly owned subsidiary, Atlantic Coast Bank (the "Bank"). All significant inter-company balances and transactions have been eliminated in consolidation. The principal activity of the Company is the ownership of the Bank's common stock, as such, the terms "Company" and "Bank" may be used interchangeably throughout this Form 10-Q.

The accompanying condensed consolidated balance sheet as of December 31, 2010, which was derived from our audited financial statements, and the unaudited condensed consolidated financial statements for the three and six months ended June 30, 2011 and June 30, 2010 have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions for Form 10-Q. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments (all of which are normal and recurring in nature) considered necessary for (i) a fair presentation and (ii) to make such statements not misleading, have been included. Operating results for the three and six months ended June 30, 2011 are not necessarily indicative of the results that may be expected for the year ending December 31, 2011. The 2010 Atlantic Coast Federal Corporation consolidated financial statements, as presented in the Company's Annual Report on Form 10-K, should be read in conjunction with these statements.

On February 3, 2011, the second step conversion of Atlantic Coast Federal, MHC into a stock holding company structure and related stock offering of Atlantic Coast Financial Corporation was completed. As a result of the second step conversion, Atlantic Coast Financial Corporation, a Maryland corporation, became the holding company for the Bank. As part of the second step conversion, Atlantic Coast Federal Corporation, a Federal corporation, was merged into Atlantic Coast Financial Corporation, with Atlantic Coast Financial Corporation as the surviving entity. In connection with the conversion, the Company sold $1,710,857$ shares of common stock at $\$ 10$ per share, inclusive of 68,434 shares issued to the Atlantic Coast Financial Corporation employee stock ownership plan ("ESOP"). In addition, pursuant to an exchange ratio of 0.1960 , the Company exchanged $4,687,466$ shares of common stock held by stockholders of Atlantic Coast Federal Corporation, the predecessor of the Company, for 918,324 shares of Atlantic Coast Financial Corporation common stock, net of fractional shares. As a result of the stock sale and exchange the Company had $2,629,181$ shares of common stock issued and outstanding as of February 3, 2011. The reorganization was accounted for as a change in corporate form with no resulting change in the historical basis of the Company's assets, liabilities and equity. Direct offering costs totaling $\$ 2.7$ million were deducted from the proceeds of the shares sold in the offering. Net proceeds of $\$ 14.4$ million were raised in the stock offering, which included $\$ 684,000$ loaned by the Company to a trust for the ESOP enabling it to purchase 68,434 shares of common stock in the stock offering for allocation under such plan. June 30, 2010 average shares and earnings per share for the three and six months ended June 30, 2010 have been restated to reflect the second-step conversion and offering completed February 3, 2011. Financial information presented in this report is derived in part from the consolidated financial statements of Atlantic Coast Federal Corporation prior to February 3, 2011.

Certain items in the prior period financial statements have been reclassified to conform to the current presentation. The reclassifications have no effect on net income or stockholders' equity as previously reported.

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## NOTE 2. USE OF ESTIMATES

To prepare financial statements in conformity with accounting principles generally accepted in the United States of America requires that management make estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and the disclosures provided, and actual results could differ. Estimates associated with the allowance for loan losses, realization of deferred tax assets and the fair values of securities and other financial instruments are particularly susceptible to material change in the near term.

## NOTE 3. IMPACT OF CERTAIN ACCOUNTING PRONOUNCEMENTS

On July 21, 2010, the FASB issued ASU No. 2010-20, Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses. This new accounting guidance under Accounting Standards Codification ("ASC") 310, Receivables, requires disclosure of additional information about the credit quality of an entity's financing receivables and the allowance for credit losses. Disclosures must be disaggregated by class or portfolio segment and include, among other things, such items as a rollforward of the allowance for credit losses, certain credit quality indicators, past due and impaired loan information, and loan modification information. The new guidance only relates to financial statement disclosures and did not affect the Company's financial condition or results of operations.

In April 2011, the FASB issued ASU 2011-02, A Creditor's Determination of whether a Restructuring Is a Troubled Debt Restructuring. ASU 2011-02 clarifies guidance on whether the creditor has granted a concession and whether the debtor is experiencing financial difficulties. The new guidance is effective for interim and annual periods beginning on or after June 15, 2011.

In May 2011, the FASB issued ASU 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs. ASU 2011-04 results in common principles and requirements for measuring fair value and for disclosing information about fair value measurements in accordance with U.S. GAAP and IFRSs. The new guidance is effective for interim and annual periods ending after December 15, 2011.

In June 2011, the FASB issued ASU 2011-05, Presentation of Comprehensive Income. ASU 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of changes stockholders' equity. The new guidance is effective for interim and annual periods ending after December 15, 2011.

## NOTE 4. AVAILABLE FOR SALE SECURITIES

The following table summarizes the amortized cost and fair value of the available-for-sale investment securities and the corresponding amounts of unrealized gains and losses therein:

| Amortized | Unrealized | Unrealized |
| :---: | :---: | :---: |
| Cost | Gains | Losses | Fair Value


| June 30, 2011 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| State and municipal | \$ | 945 | \$ | 4 | \$ | (57 | ) | \$ | 892 |
| Mortgage-backed securities residential |  | 39,390 |  | 948 |  | (10 | ) |  | 40,328 |
| Collateralized mortgage obligations U.S. Govt. |  | 80,825 |  | 1,829 |  | (97 | ) |  | 82,557 |
| Collateralized mortgage obligations other |  | 1,470 |  | 55 |  | (9 | ) |  | 1,516 |

\$ 122,630 \$ 2,836 \$ (173 ) \$ 125,293

| Amortized | Unrealized | Unrealized |
| :---: | :---: | :---: |
| Cost | Gains | Losses | Fair Value (Dollars in Thousands)


| December 31, 2010 | $\$ 945$ | $\$$ |  | $\$(81)$ | $\$ 864$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| State and municipal <br> Mortgage-backed securities <br> residential | 41,167 | 947 | $(311 \quad)$ | 41,803 |  |
| Collateralized mortgage obligations | 98,460 | 1,471 | $(242)$ | 99,689 |  |
| U.S. Govt. | 6,577 | 269 | $(112)$ | 6,734 |  |
| Collateralized mortgage obligations - <br> other | $\$ 147,149$ | $\$ 2,687$ | $\$(746)$ | $\$ 149,090$ |  |

## NOTE 4. AVAILABLE FOR SALE SECURITIES (continued)

The amortized cost and fair value of debt securities segregated by contractual maturity as of June 30, 2011, is shown below. Expected maturities may differ from contractual maturities if borrowers have the right to call or prepay obligations with or without call or prepayment penalties. Securities not due at a single maturity date, primarily mortgage-backed securities, are shown separately.

|  | June 30, 2011 <br> (Dollars in Thousands) <br> Amortized |  |
| :--- | :---: | :---: |
|  | Cost | Fair |
| Due in one year or less | - | $\$$ |
| Due from one to five years | - | - |
| Due from five to ten years | - | - |
| Due after ten years | 945 | - |
| Mortgage-backed securities - residential | 39,390 | 402 |
| Collateralized mortgage obligations - U.S. Government | 80,825 | 82,528 |
| Collateralized mortgage obligations - other | 1,470 | 1,516 |
| Total | $\$$ | 122,630 |$\$ \$ 125,293$

The following table summarizes the investment securities with unrealized losses at June 30, 2011 and December 31, 2010, aggregated by investment category and length of time in a continuous unrealized loss position:

|  | (Dollars in Thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Fair <br> Value |  | $\begin{aligned} & \text { nrealize } \\ & \text { Losses } \end{aligned}$ |  |  | Fair <br> Value |  | realiz |  |  | Fair <br> Value |  | realized <br> Losses |
| Description of Securities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| June 30, 2011 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| State and municipal | \$ | 405 | \$ | (57 | ) | \$ | - | \$ | - |  | \$ | 405 | \$ | (57 |
| Mortgage-backed securities residential |  | 4,352 |  | (10 | ) |  | - |  | - |  |  | 4,352 |  | (10 |
| Collateralized mortgage obligations - U.S. Govt. |  | 7,484 |  | (63 | ) |  | 2,923 |  | (33 | ) |  | 10,407 |  | (96 |
| Collateralized mortgage obligations - other |  | 72 |  | (9 | ) |  | - |  | - |  |  | 72 |  | (9 |
| Total | \$ | 12,313 | \$ | (139 | ) | \$ | 2,923 | \$ | (33 | ) | \$ | 15,236 |  | (172 |
| December 31, 2010 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| State and municipal | \$ | 463 | \$ | (20 | ) | \$ | 401 | \$ |  | ) | \$ | 864 | \$ | (81 |
| Mortgage-backed securities residential |  | 14,154 |  | (311 |  |  | - |  | - |  |  | 14,154 |  | (311 ) |
| Collateralized mortgage obligations - U.S. Govt. |  | 27,700 |  | (242 |  |  | - |  | - |  |  | 27,700 |  | (242 ) |
| Collateralized mortgage obligations - other |  | 595 |  | (112 |  |  | - |  | - |  |  | 595 |  | (112) |

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Total
\$ 42,912 \$ (685 ) \$ 401
\$ (61 ) \$ 43,313 \$ (746 )

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NOTE 4. AVAILABLE FOR SALE SECURITIES (continued)

Proceeds from sales, payments, maturities and calls of securities available for sale were $\$ 66.7$ million and $\$ 57.7$ million for the six months ended June 30, 2011 and 2010, respectively. Gross gains of $\$ 851,000$ and $\$ 1.2$ million and gross losses of $\$ 129,000$ and $\$ 0$ were realized on these sales during the six months ended June 30, 2011 and 2010, respectively. Gains and losses on sales of securities are recorded on the trade date and determined using the specific identification method.

Other-Than-Temporary-Impairment
Management evaluates securities for other-than-temporary impairment ("OTTI") at least on a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation.

As of June 30, 2011 the Company's security portfolio consisted of 67 securities, 11 of which were in an unrealized loss position. Nearly all unrealized losses were related to debt securities whose underlying collateral is residential mortgages. However, the majority of these securities were issued by government sponsored organizations as discussed below.

At June 30, 2011, approximately $\$ 122.9$ million, or approximately $98 \%$ of the debt securities held by the Company were issued by U.S. government-sponsored entities and agencies, primarily Fannie Mae, Freddie Mac and Ginnie Mae, institutions which the government has affirmed its commitment to support. Because the decline in fair value is attributable to changes in interest rates and illiquidity, and not credit quality, and because the Company does not have the intent to sell these securities and it is likely it will not be required to sell the securities before their anticipated recovery, the Company does not consider these securities to be other-than-temporarily impaired at June 30, 2011.

Collateralized Mortgage Obligations - Other
The Company's securities portfolio included 4 non-agency collateralized mortgage obligations with a fair value of $\$ 1.5$ million at June 30, 2011. The Company evaluated the historical and expected future performance of the underlying collateral to determine if a future loss is expected which would result in a principal write-down. As a part of the evaluation, the Company reviewed deal specific data including loan-to-value ("LTV"), delinquency, foreclosures and cumulative loss to insure it has adequate credit support. This evaluation was completed utilizing a model to project future performance using collateral specific assumptions, such as expected future default rates, loss severity and prepayments.

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NOTE 4. AVAILABLE FOR SALE SECURITIES (continued)
The Company recorded an expense for other-than-temporary impairment of approximately $\$ 186,000$ and $\$ 81,000$ in non-interest income on one and two private label mortgage-backed mezzanine (support) debt securities for the six months ended June 30, 2011 and 2010, respectively.

The table below presents a reconciliation of the accumulated credit losses on the above securities recognized in earnings for the six month period ended June 30, 2011 and 2010:

|  | $\begin{aligned} & \text { June 30, } \\ & 2011 \\ & \text { (Dollars in Thousands) } \end{aligned}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Beginning balance, January 1 | \$ | 1,498 | \$ | 4,467 |
| Amounts related to credit loss for which an other-than-temporary impairment was not previously recognized |  | - |  | - |
| Amounts realized for securities sold during the period |  | - |  | - |
| Amounts related to securities for which the company intends to sell or that it will be more likely than not the company will be required to sell prior to recovery of amortized cost basis |  | - |  | - |
| Reductions for increase in cash flows expected to be collected that are recognized over the remaining life of the security |  | - |  | - |
| Increases (decreases) to the amount related to the credit loss for which other-than-temporary impairment was previously recognized |  | 186 |  | 81 |
| Ending balance, June 30 | \$ | 1,684 | \$ | 4,548 |

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## NOTE 5 - LOANS, NET

Loans. Following is a comparative composition of net loans as of June 30, 2011 and December 31, 2010:


NOTE 5 - LOANS, NET (continued)

The following table presents the contractual aging of the recorded investment in past due loans by class of loans as of June 30, 2011:

|  | Current | $30-59$ Days <br> Past Due | $60-89$ Days <br> Past Due <br> (Dollars in Thousands) | $>90$ Days <br> Past Due | Total Past <br> Due | Total |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

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NOTE 5 - LOANS, NET (continued)

The following table presents the contractual aging of the recorded investment in past due loans by class of loans as of December 31, 2010:

|  | Current | $30-59$ Days <br> Past Due | $60-89$ Days <br> Past Due <br> (Dollars in Thousands) | $>90$ Days <br> Past Due | Total Past <br> Due | Total |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

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NOTE 5 - LOANS, NET (continued)
The following table presents performing and non-performing loans by class of loans as of June 30, 2011:

|  | Performing |  | Non- <br> performing <br> rs in Thousands) |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate loans: |  |  |  |  |  |  |
| One-to-four family | \$ | 233,860 | \$ | 14,500 | \$ | 248,360 |
| Commercial |  | 62,473 |  | 10,406 |  | 72,879 |
| Other (land and multi-family) |  | 25,291 |  | 4,180 |  | 29,471 |
| Total real estate loans |  | 321,624 |  | 29,086 |  | 350,710 |
| Real estate construction loans: |  |  |  |  |  |  |
| One-to-four family |  | 7,693 |  | - |  | 7,693 |
| Commercial |  | 1,759 |  | 2,584 |  | 4,343 |
| Acquisition and development |  | - |  | - |  | - |
| Total real estate construction loans |  | 9,452 |  | 2,584 |  | 12,036 |
| Other loans: |  |  |  |  |  |  |
| Home equity |  | 76,577 |  | 2,856 |  | 79,433 |
| Consumer |  | 71,019 |  | 591 |  | 71,610 |
| Commercial |  | 19,688 |  | 2,896 |  | 22,584 |
| Total other loans |  | 167,284 |  | 6,343 |  | 173,627 |
| Total loans | \$ | 498,360 | \$ | 38,013 | \$ | 536,373 |

NOTE 5 - LOANS, NET (continued)

The following table presents performing and non-performing loans by class of loans as of December 31, 2010:

|  | Non- <br> Performing <br> (Dollars in Thousands) |  |  |
| :--- | :---: | :---: | :---: |
| Real estate loans: | Total |  |  |
| One-to-four family | $\$ 246,545$ | $\$ 10,184$ | $\$ 256,729$ |
| Commercial | 64,820 | 7,228 | 72,048 |
| Other (land and multi-family) | 26,120 | 3,748 | 29,868 |
| Total real estate loans | 337,485 | 21,160 | 358,645 |
|  |  |  |  |
| Real estate construction loans: | 7,589 | - | 7,589 |
| One-to-four family | 4,143 | 1,682 | 5,825 |
| Commercial | 1,652 | - | 1,652 |
| Acquisition and development | 13,384 | 1,682 | 15,066 |
| Total real estate construction loans |  |  |  |
|  | 82,679 | 2,403 | 85,082 |
| Other loans: | 75,066 | 679 | 75,745 |
| Home equity | 19,067 | 2,201 | 21,268 |
| Consumer | 176,812 | 5,283 | 182,095 |
| Commercial | $\$ 527,681$ | $\$ 28,125$ | $\$ 555,806$ |
| Total other loans |  |  |  |
| Total loans |  |  |  |

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## NOTE 5 - LOANS, NET (continued)

The following table presents the recorded investment in non-accrual loans by class of loans as of June 30, 2011:
$\left.\left.\begin{array}{llc} & & \begin{array}{c}\text { Loans past } \\ \text { due } 90 \text { days } \\ \text { or }\end{array} \\ \text { more and } \\ \text { still }\end{array}\right\} \begin{array}{l}\text { accruing }\end{array}\right)$

## NOTE 5 - LOANS, NET (continued)

The following table presents the recorded investment in non-accrual loans by class of loans as of December 31, 2010:
$\left.\begin{array}{llc} & & \begin{array}{c}\text { Loans past } \\ \text { due 90 days or } \\ \text { more and still } \\ \text { accruing }\end{array} \\ \text { Real estate loans: } & \text { Non-accrual } \\ \text { (Dollars in }\end{array}\right\}$

Non-performing loans, including non-accrual loans, at June 30, 2011 and December 31, 2010 were $\$ 38.0$ million and $\$ 28.1$ million, respectively. There were no loans over 90 days past-due and still accruing interest as of June 30, 2011 or December 31, 2010. Non-performing loans include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified as impaired loans.

## NOTE 5 - LOANS, NET (continued)

The Company utilizes an internal asset classification system for loans other than consumer and residential loans as a means of reporting problem and potential problem loans. Under the risk rating system, the Company classifies problem and potential problem loans as "Special Mention", "Substandard", and "Doubtful" which correspond to risk ratings five, six and seven, respectively. Substandard loans include those characterized by the distinct possibility the Company may sustain some loss if the deficiencies are not corrected. Loans classified as Doubtful, or risk rated seven, have all the weaknesses inherent in those classified Substandard with the added characteristic the weaknesses present make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. Loans that do not currently expose the Company to sufficient risk to warrant classification in one of the aforementioned categories, but possess weaknesses that deserve management's close attention are deemed to be Special Mention, or risk rated five. Risk ratings are updated any time the facts and circumstances warrant.

The Company evaluates consumer and residential loans based on whether the loans are performing or non-performing. One-to four-family loan balances are charged down by the expected loss amount at the time they become non-performing, which is generally 90 days past due. Consumer loans including automobile, manufactured housing, unsecured, and other secured loans are charged-off, net of expected recovery when the loan becomes significantly past due over a range of up to 180 days, depending on the type of loan.

The following table presents the risk category of those loans evaluated by internal asset classification based on the most recent analysis performed and the contractual aging as of June 30, 2011:
$\left.\begin{array}{lccccc} & \text { Pass } & \begin{array}{c}\text { Special } \\ \text { Mention } \\ \text { (Dollars in Thousands) }\end{array} & \begin{array}{c}\text { Substandard }\end{array} & \text { Doubtful }\end{array}\right)$ Total

NOTE 5 - LOANS, NET (continued)

The following table presents the risk category of those loans evaluated by internal asset classification based on the most recent analysis performed and the contractual aging as of December 31, 2010:

|  | Pass |  | Special <br> Mention |  | St | bstandard in Thousan |  | ubtful | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate loans: |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$ | 48,814 | \$ | 6,494 | \$ | 16,740 | \$ | - | \$ | 72,048 |
| Other ( land and multi-family) |  | 19,792 |  | 7,166 |  | 2,910 |  | - |  | 29,868 |
| Total real estate loans |  | 68,606 |  | 13,660 |  | 19,650 |  | - |  | 101,916 |
| Real estate construction loans: |  |  |  |  |  |  |  |  |  |  |
| Commercial |  | 3,241 |  | 902 |  | 1,682 |  | - |  | 5,825 |
| Acquisition and development |  | - |  | 1,652 |  | - |  | - |  | 1,652 |
| Total real estate construction loans |  | 3,241 |  | 2,554 |  | 1,682 |  | - |  | 7,477 |
| Other loans: |  |  |  |  |  |  |  |  |  |  |
| Commercial |  | 17,756 |  | 1,311 |  | 2,201 |  | - |  | 21,268 |
| Total other loans |  | 17,756 |  | 1,311 |  | 2,201 |  | - |  | 21,268 |
| Total loans | \$ | 89,603 | \$ | 17,525 | \$ | 23,533 | \$ | - | \$ | 130,661 |

## NOTE 5 - LOANS, NET (continued)

When establishing the allowance for loan losses, management categorizes loans into risk categories generally based on the nature of the collateral and the basis of repayment. These risk categories and the relevant risk characteristics are as follows:

Real estate loans

- One- to four-family residential loans generally carry less risk than other loan types as they tend to be smaller balance loans without concentrations to a single borrower or group or borrowers. Repayment depends on the individual borrower's capacity. Given the rapid deterioration in the market value of residential real estate over the last two years, there is now a greater risk of loss if actions such as foreclosure or short sale become necessary to collect the loan and private mortgage insurance was not purchased.
- Commercial real estate loans generally have greater credit risks compared to one- to four- family residential real estate loans, as they usually involve larger loan balances secured by non-homogeneous or specific use properties. Repayment of these loans typically relies on the successful operation of a business or the generation of lease income by the property and is therefore more sensitive to adverse conditions in the economy and real estate market.
- Other real estate loans include loans secured by multi-family residential real estate and land. Generally these loans involve a greater degree of credit risk than residential real estate loans; land loans due to the lack of cash flow and reliance on borrower's capacity and multi-family due the reliance on the successful operation the project. Both loan types are also more sensitive to adverse economic conditions.

Real estate construction loans

- Real estate construction loans, including one- to four-family, commercial and acquisition and development loans generally have greater credit risk than traditional one- to four-family residential real estate loans. The repayment of these loans can be dependent on the sale of the property to third parties or the successful completion of the improvements by the builder for the end user. In the event a loan is made on property that is not yet approved for the planned development, there is the risk that approvals will not be granted or will be delayed. Construction loans also run the risk that improvements will not be completed on time or accordance with specifications and projected costs.


## Other loans

- Home equity loans and home equity lines are similar to one- to four-family residential loans and generally carry less risk than other loan types as they tend to be smaller balance loans without concentrations to a single borrower or group or borrowers.
- Consumer loans tend to secured by depreciating collateral, including cars and mobile homes, or are unsecured and may carry more risk than real estate secured loans. Consumer loan collections are dependent on the borrower's continuing financial stability, and thus are more likely to be adversely affected by job loss, divorce, illness or personal bankruptcy.
- Commercial loans are secured by business assets or may be unsecured and repayment is directly dependent on the successful operation of the borrower's business and the borrower's ability to convert the assets to operating revenue and possess greater risk than most other types of loans should the repayment capacity of the borrower not be adequate.

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NOTE 5 - LOANS, NET (continued)

Activity in the allowance for loan losses for the six months ended June 30, 2011 was as follows:

|  | Beginning Balance | Charge | Dol | Recoveries ars in Thou | Provisions nds) | Ending Balance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate loans: |  |  |  |  |  |  |
| One-to-four family | \$5,860 | \$ 3,399 | ) | \$251 | \$3,190 | \$5,902 |
| Commercial | 2,442 | (177 | ) | 21 | 387 | 2,674 |
| Other (land and multi-family) | 1,019 | (103 | ) | 34 | 232 | 1,182 |
| Total real estate loans | 9,322 | (3,679 | ) | 306 | 3,809 | 9,758 |
| Real estate construction loans: |  |  |  |  |  |  |
| One-to-four family | 18 | - |  | - | 80 | 98 |
| Commercial | 37 | - |  | - | 103 | 140 |
| Acquisition and development | - | - |  | - | - | - |
| Total real estate construction loans | 55 | - |  | - | 183 | 238 |
| Other Loans: |  |  |  |  |  |  |
| Home equity | 1,663 | (1,741 | ) | 24 | 2,003 | 1,949 |
| Consumer | 1,922 | (444 | ) | 125 | (677 ) | 926 |
| Commercial | 382 | (15 | ) | - | 446 | 813 |
| Total other loans | 3,967 | (2,200 | ) | 149 | 1,772 | 3,688 |
| Total loans | \$ 13,344 | \$ (5,879 | ) | \$455 | \$5,764 | \$ 13,684 |

Activity in the allowance for loan losses for the six months ended June 30, 2010 was as follows:

|  | (Dollars in Thousands) |  |
| :--- | :---: | :--- |
| Balance at beginning of year | $\$$ | 13,810 |
| Provision for loan losses |  | 11,217 |
| Charge-offs |  | $(15,581$ |
| Recoveries | $\$$ | 790 |
| Balance at end of period | 10,236 |  |

NOTE 5 - LOANS, NET (continued)

The following table presents ending balances for allowance for loan losses and loans based on impairment method as of June 30, 2011:

| Individually | Collectively | Acquired with |  |
| :---: | :---: | :---: | :---: |
| evaluated for | evaluated for | deteriorated | Total Ending |
| impairment | impairment | credit quality | Balance |

(Dollars in Thousands)

| Allowance for loan losses: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Ending allowance balance attributable to loans: |  |  |  |  |  |
| Real estate loans: |  |  |  |  |  |
| One-to-four family | \$ 1,058 | \$ 4,844 | \$ | - | \$ 5,902 |
| Commercial | 2,406 | 268 |  | - | 2,674 |
| Other (land and multi-family) | 348 | 834 |  | - | 1,182 |
| Total real estate loans | 3,812 | 5,946 |  | - | 9,758 |
| Real estate construction loans: |  |  |  |  |  |
| One-to-four family | 80 | 18 |  | - | 98 |
| Commercial | 135 | 5 |  | - | 140 |
| Acquisition and development | - | - |  | - | - |
| Total real estate construction loans | 215 | 23 |  | - | 238 |
| Other Loans: |  |  |  |  |  |
| Home equity | 2 | 1,947 |  | - | 1,949 |
| Consumer | - | 926 |  | - | 926 |
| Commercial | 356 | 457 |  | - | 813 |
| Total other loans | 358 | 3,330 |  | - | 3,688 |
| Total ending allowance balance | \$4,385 | \$ 9,299 | \$ | - | \$ 13,684 |
|  |  |  |  |  |  |
| Loans: |  |  |  |  |  |
| Real estate loans: |  |  |  |  |  |
| One-to-four family | \$ 10,597 | \$ 237,763 | \$ | - | \$ 248,360 |
| Commercial | 20,308 | 52,571 |  | - | 72,879 |
| Other (land and multi-family) | 5,443 | 24,028 |  | - | 29,471 |
| Total real estate loans | 36,348 | 314,362 |  | - | 350,710 |
| Real estate construction loans: |  |  |  |  |  |
| One-to-four family | 457 | 7,236 |  | - | 7,693 |
| Commercial | 2,584 | 1,759 |  | - | 4,343 |
| Acquisition and development | - | - |  | - | - |
| Total real estate construction loans | 3,041 | 8,995 |  | - | 12,036 |
| Other Loans: |  |  |  |  |  |
| Home equity | 1,342 | 78,091 |  | - | 79,433 |
| Consumer | 190 | 71,420 |  | - | 71,610 |
| Commercial | 3,335 | 19,249 |  | - | 22,584 |
| Total other loans | 4,867 | 168,760 |  | - | 173,627 |
| Total ending loans balance | \$44,256 | \$ 492,117 | \$ | - | \$ 536,373 |

NOTE 5 - LOANS, NET (continued)

The following table presents ending balances for allowance for loan losses and loans based on impairment method as of December 31, 2010:

| Individually | Collectively | Acquired With |  |
| :---: | :---: | :---: | :---: |
| Evaluated For | Evaluated For | Deteriorated | Total Ending |
| Impairment | Impairment | Credit Quality | Balance |

(Dollars in Thousands)

| Allowance for loan losses: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ending allowance balance attributable to loans: |  |  |  |  |  |  |
| Real estate loans: |  |  |  |  |  |  |
| One-to-four family | \$1,263 |  | 4,597 | \$ | - | \$ 5,860 |
| Commercial | 2,153 |  | 290 |  | - | 2,443 |
| Other (land and multi-family) | 301 |  | 718 |  | - | 1,019 |
| Total real estate loans | 3,717 |  | 5,605 |  |  | 9,322 |
| Real estate construction loans: |  |  |  |  |  |  |
| One-to-four family | - |  | 18 |  | - | 18 |
| Commercial | - |  | 37 |  | - | 37 |
| Acquisition and development | - |  | - |  | - | - |
| Total real estate construction loans | - |  | 55 |  | - | 55 |
| Other Loans: |  |  |  |  |  |  |
| Home equity | 9 |  | 1,654 |  |  | 1,663 |
| Consumer | - |  | 1,922 |  | - | 1,922 |
| Commercial | 149 |  | 233 |  | - | 382 |
| Total other loans | 158 |  | 3,809 |  | - | 3,967 |
| Total ending allowance balance | \$3,875 |  | 9,469 | \$ |  | \$ 13,344 |
| Loans: |  |  |  |  |  |  |
| Real estate loans: |  |  |  |  |  |  |
| One-to-four family | \$15,823 |  | 240,906 | \$ |  | \$ 256,729 |
| Commercial | 19,722 |  | 52,326 |  | - | 72,048 |
| Other (land and multi-family) | 5,137 |  | 24,731 |  | - | 29,868 |
| Total real estate loans | 40,682 |  | 317,963 |  | - | 358,645 |
| Real estate construction loans: |  |  |  |  |  |  |
| One-to-four family | - |  | 7,589 |  | - | 7,589 |
| Commercial | 1,682 |  | 4,143 |  | - | 5,825 |
| Acquisition and development | - |  | 1,652 |  | - | 1,652 |
| Total real estate construction loans | 1,682 |  | 13,384 |  | - | 15,066 |
| Other Loans: |  |  |  |  |  |  |
| Home equity | 1,709 |  | 84,373 |  | - | 85,082 |
| Consumer | 312 |  | 75,433 |  | - | 75,745 |
| Commercial | 2,911 |  | 18,357 |  | - | 21,268 |
| Total other loans | 4,932 |  | 177,163 |  | - | 182,095 |
| Total ending loans balance | \$47,296 |  | 508,510 | \$ |  | \$ 555,806 |

NOTE 5 - LOANS, NET (continued)

The following table presents information about impaired loans as of June 30, 2011:
$\left.\begin{array}{llccc} & & \begin{array}{c}\text { Unpaid } \\ \text { Recorded } \\ \text { Investment }\end{array} & \begin{array}{c}\text { Related } \\ \text { Balance } \\ \text { (Dollars in }\end{array} & \begin{array}{c}\text { Allowance }\end{array} \\ \hline \text { Thousands) }\end{array}\right]$

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$\begin{array}{lllllll}\text { Total } & \$ & 35,552 & \$ & 36,316 & \$ 4,385\end{array}$

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NOTE 5 - LOANS, NET (continued)

The following table presents interest income on impaired loans by class of loans as of June 30, 2011:

|  | Average Balance (D | Interest <br> Income <br> Recognized lars in Thous | Cash Basis Interest Income Recognized ds) |
| :---: | :---: | :---: | :---: |
| Real estate loans: |  |  |  |
| One-to-four family | \$13,210 | \$239 | \$239 |
| Commercial | 20,015 | 282 | 282 |
| Other (land and multi-family) | 5,290 | 85 | 85 |
| Total real estate loans | 38,516 | 606 | 606 |
| Real estate construction loans: |  |  |  |
| One-to-four family | 229 | - | - |
| Commercial | 2,133 | - | - |
| Acquisition and development | - | - | - |
| Total real estate construction loans | 2,361 | - | - |
| Other loans: |  |  |  |
| Home equity | 1,526 | 32 | 32 |
| Consumer | 251 | 10 | 10 |
| Commercial | 3,123 | 84 | 84 |
| Total other loans | 4,899 | 126 | 126 |
| Total loans | \$45,776 | \$732 | \$732 |

Information about impaired loans as June 30, 2010 was as follows:

| Average of impaired loans during the period | $\$ 40,476$ |
| :--- | :--- |
| Interest income recognized during impairment | $\$ 378$ |
| Cash-basis interest income recognized | $\$ 378$ |

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NOTE 5 - LOANS, NET (continued)

The following table presents information about impaired loans as of December 31, 2010:

|  | Unpaid |  |
| :---: | :---: | :---: |
| Recorded | Principal | Related |
| Investment | Balance | Allowance |

(Dollars in Thousands)
With no related allowance recorded:
Real estate loans:

| One-to-four family | $\$-$ | $\$-$ | $\$-$ |
| :--- | ---: | ---: | :---: |
| Commercial | 6,296 | 6,296 | - |
| Other (land and multi-family) | 1,931 | 1,931 | - |
| Total real estate loans | 8,227 | 8,227 | - |

Real estate construction loans:

| One-to-four family | - | - | - |
| :--- | :--- | :--- | :--- |
| Commercial | 1,682 | 4,988 | - |
| Acquisition and development | - | - | - |
| Total real estate construction loans | 1,682 | 4,988 | - |

Other loans:

| Home equity | - | - | - |
| :--- | :--- | :--- | :--- |
| Consumer | 312 | 312 | - |
| Commercial | 936 | 936 | - |
| Total other loans | 1,248 | 1,248 | - |
| Total | $\$ 11,157$ | $\$ 14,463$ | $\$-$ |

With an allowance recorded:

| Real estate loans: |  |  |  |
| :--- | :--- | :---: | :---: |
| One-to-four family | $\$ 15,823$ | $\$ 15,880$ | $\$ 1,263$ |
| Commercial | 13,426 | 13,426 | 2,153 |
| Other (land and multi-family) | 3,206 | 3,706 | 301 |
| Total real estate loans | 32,455 | 33,012 | 3,717 |

Real estate construction loans:
One-to-four family
Commercial
Acquisition and development
Total real estate construction loans

Other loans:

| Home equity | 1,709 | 1,709 | 9 |
| :--- | :--- | :--- | :--- |
| Consumer | - | - | - |
| Commercial | 1,975 | 1,975 | 149 |
| Total other loans | 3,684 | 3,684 | 158 |
| Total | $\$ 36,139$ | $\$ 36,696$ | $\$ 3,875$ |

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## NOTE 5 - LOANS, NET (continued)

There was an allocated allowance for loan losses for loans individually evaluated for impairment of approximately $\$ 4.4$ million and $\$ 3.9$ million at June 30, 2011 and December 31, 2010, respectively. Impaired loans include troubled debt restructurings ("TDRs") of $\$ 19.6$ million and $\$ 26.7$ million at June 30, 2011 and December 31, 2010, respectively. The balance of troubled debt restructurings with partial charge-offs is not included with year-end loans with an allocated allowance for loan losses. There were no commitments to lend additional amounts on TDRs as of June 30, 2011 and December 31, 2010.

The Company has originated loans with directors and executive officers and their associates. These loans totaled approximately $\$ 1.7$ million and $\$ 2.7$ million at June 30, 2011 and December 31, 2010, respectively. The activity on these loans during the period ended June 30, 2011 and the year ended December 31, 2010 was as follows:

|  | June 30, | December 31, |
| :--- | :---: | :---: | :---: |
|  | 2011 | 2010 |
| (Dollars in | Thousands) |  |

## NOTE 6. INTEREST RATE SWAPS

The Company utilizes interest rate swap agreements as part of its asset liability management strategy to help manage its interest rate risk position by mitigating the impact of significant unexpected fluctuations in earnings caused by interest rate volatility or changes in the yield curve. The notional amount of the interest rate swaps does not represent amounts exchanged by the parties. The amount exchanged is determined by reference to the notional amount and the other terms of the individual interest rate swap agreements.

The Company's interest rate swap agreements do not qualify for hedge accounting treatment; accordingly changes in fair value are reported in current period earnings.

At June 30, 2011, summary information about these interest-rate swaps is as follows:
June 30, 2011
(Dollars in Thousands)

| Notional amounts | $\$$ | 25,000 |  |
| :--- | :--- | :--- | :--- |
| Weighted average pay rates (3 month LIBOR, $2.50 \%$ floor) | 2.50 | $\%$ |  |
| Weighted average receive rates (3 month LIBOR, $4.37 \%$ cap) | 0.30 | $\%$ |  |
| Weighted average maturity (years) | 0.25 |  |  |
| Fair value of interest rate swaps | $(66$ | ) |  |

NOTE 6. INTEREST RATE SWAPS (continued)
The following tables summarize the fair value of the interest rate swaps utilized by the Company:
Liability Interest Rate Swaps
June 30, 2011
December 31, 2010
(Dollars in thousands)
Balance Sheet Balance Sheet
Location Fair Value Location Fair Value

Interest rate swaps not designated as hedging instruments:

| Interest rate contracts | Accrued expenses and other liabilities | \$ | (66 | ) | Accrued expenses and other liabilities | \$ | (202 | ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total interest rate swaps not designated as hedging instruments: |  |  |  |  |  |  |  |  |
| Total interest rate swaps |  | \$ | (66 | ) |  | \$ | (202 | ) |

The effect of interest rate swaps for the six months ended June 30, 2011 and 2010 are as follows:


## NOTE 7. FEDERAL HOME LOAN BANK ADVANCES

Federal Home Loan Bank ("FHLB") borrowings were $\$ 151.0$ million at June 30, 2011 as compared to $\$ 150.0$ million at December 31, 2010. FHLB advances had a weighted-average maturity of 55 months and a weighted-average rate of 3.74\% at June 30, 2011.

## NOTE 8. OTHER BORROWINGS

Other borrowings were $\$ 0$ and $\$ 5.0$ million at June 30, 2011 and December 31, 2010, respectively. The Company borrowed $\$ 5.0$ million, at market rates, from another financial institution in June 2010 secured by shares of the Company's common stock owned by Atlantic Coast Federal, MHC. The Company's Chairman of the Board also serves as the president and chief executive officer and a director of the financial institution from which the borrowing was obtained. The Company repaid the $\$ 5.0$ million loan with proceeds from the second-step conversion and offering in February 2011.

The Company has been notified by its correspondent bank that a $\$ 7.5$ million line of credit in place for correspondent services will not be renewed.

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## NOTE 9. LOSS PER COMMON SHARE

June 30, 2010 average shares and loss per share for the three and six months ended June 30, 2010 have been restated to reflect the second-step conversion and offering completed February 3, 2011, see Note 1 for additional discussion. Basic loss per common share is computed by dividing net loss by the weighted-average number of common shares outstanding for the period, reduced for average unallocated ESOP shares and average unearned restricted stock awards. Diluted loss per common share is computed by dividing net loss by the average number of common shares outstanding for the period increased for the dilutive effect of unvested stock options and stock awards. The dilutive effect of the unvested stock options and stock awards is calculated under the treasury stock method utilizing the average market value of the Company's stock for the period. A reconciliation of the numerator and denominator of the basic and diluted loss per common share computation for the three and six months ended June 30, 2011 and 2010 is as follows:

|  | (Dollars in Thousands, except per share data) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | For the three months ended June 30, |  |  |  |  | For the six months ended June 30, |  |  |  |  |
|  |  | 2011 |  |  | 2010 |  |  | 2011 |  |  | 2010 |
| Basic |  |  |  |  |  |  |  |  |  |  |  |
| Net loss | \$ | (1,517 | ) | \$ | (4,078 | ) | \$ | (4,939 | ) | \$ | (6,837 |
| Weighted average common shares outstanding |  | 2,629,006 |  |  | 2,622,365 |  |  | 2,629,033 |  |  | 2,623,567 |
| Less: Average unallocated ESOP shares |  | (95,807 |  |  | (36,498 | ) |  | (82,952 | ) |  | (36,498 |
| Average director's deferred compensation shares |  | (45,891 | ) |  | - |  |  | (45,607 | ) |  | - |
| Average unvested restricted stock awards |  | (2,809 | ) |  | (11,040 | ) |  | (2,972 | ) |  | (11,177 |
| Average Shares |  |  |  |  |  |  |  |  |  |  |  |
| Average Shares |  | 2,484,499 |  |  | 2,574,827 |  |  | 2,497,502 |  |  | 2,575,892 |
| Basic loss per common share | \$ | (0.61 | ) | \$ | (1.58 | ) | \$ | (1.98 | ) | \$ | (2.65 |
| Diluted |  |  |  |  |  |  |  |  |  |  |  |
| Net loss | \$ | (1,517 | ) | \$ | (4,078 | ) | \$ | (4,939 | ) | \$ | (6,837 |
| Weighted average shares outstanding from above |  | 2,484,499 |  |  | 2,574,827 |  |  | 2,497,502 |  |  | 2,575,892 |
| Add:Dilutive effects of assumed exercise of stock options |  | - |  |  | - |  |  | - |  |  | - |
| Dilutive effects of full vesting of stock awards |  | - |  |  | - |  |  | - |  |  | - |
| Average shares and dilutive potential common shares |  | 2,484,499 |  |  | 2,574,827 |  |  | 2,497,502 |  |  | 2,575,892 |
| Diluted loss per common share | \$ | (0.61 | ) | \$ | (1.58 | ) | \$ | (1.98 | ) | \$ | (2.65 |

Stock options for shares of common stock were not considered in computing diluted loss per common share for the three and six months ended June 30, 2011 and 2010, respectively. There was no dilutive effect as each period

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reported a net loss.

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## NOTE 10. TOTAL COMPREHENSIVE LOSS

Comprehensive loss consists of net loss and other comprehensive income (loss). Other comprehensive income (loss) includes unrealized gains and losses on securities available-for-sale. Following is a summary of other comprehensive income for the three and six months ended June 30, 2011 and 2010:

## (Dollars in Thousands)

Three months ended June 30, Six months ended June 30, 2011201020110


## NOTE 11. EMPLOYEE BENEFITS

Under the terms of the Supplemental Executive and Retirement Plans and Director Retirement Plans("the Plans") the completion of the second-step conversion on February 3, 2011 triggered partial vesting by certain executive and senior officers and full vesting by members of the Boards of Directors. The total cost of the vested benefits was $\$ 783,000$ for the six months ended June 30, 2011 and was partially funded through the creation of a rabbi trust ("the Trust"). The Trust purchased 34,009 shares of Company stock at $\$ 10$ per share during the second step conversion and has recorded the purchase as treasury stock in stockholders' equity. Benefits paid by the Trust may be paid in cash or stock and the assets of the Trust are considered general assets of the Company. The vested but unpaid benefits of the Plans are credited for interest at a rate of three-month LIBOR plus $2.75 \%$ annually.

## NOTE 12. FAIR VALUE

The Company used the following methods and significant assumptions to estimate fair values:
Investment Securities:
The fair values for investment securities are determined by quoted market prices, if available (Level 1). For securities where quoted prices are not available, fair values are calculated based on market prices of similar securities (Level 2). For securities where quoted prices or market prices of similar securities are not available, fair values are calculated using discounted cash flows or other market indicators (Level 3). Discounted cash flows are calculated using spread to swap and LIBOR curves that are updated to incorporate loss severities, volatility, credit spread and optionality. During times when trading is more liquid, broker quotes are used (if available) to validate the model. Rating agency and industry research reports as well as defaults and deferrals on individual securities are reviewed and incorporated into the calculations.

Impaired Loans
The fair values of impaired loans that are collateral dependent are based on a valuation model which incorporates the most current real estate appraisals available, as well as assumptions used to estimate the fair value of all non-real estate collateral as defined in the Bank's internal loan policy (Level 3 inputs).

Derivatives:
The fair value of derivative financial instruments is based on derivative valuation models using market data inputs as of the valuation date (Level 2 inputs).

Other Real Estate Owned
Nonrecurring adjustments to certain commercial and residential real estate properties classified as other real estate owned ("OREO") are measured at fair value, less costs to sell. Fair values are generally based on third party appraisals of the property, resulting in a Level 3 classification. An impairment loss is recognized in cases where the carrying amount exceeds the fair value less costs to sell.

NOTE 12. FAIR VALUE (continued)
Assets and Liabilities Measured on a Recurring Basis
Assets and liabilities measured at fair value on a recurring basis are summarized below:
Fair Value Measurements at June 30, 2011 Using:
Quoted
Prices in
Active

| Markets | Significant |  |
| :---: | :---: | :---: |
| for | Other | Significant |
| Identical | Observable | Unobservable |
| Assets | Inputs | Inputs |
| (Level 1) | (Level 2) | (Level 3) |

(Dollars in Thousands)
Assets:
Available for sale

| U.S. government-sponsored entities and agencies | $\$-$ | - | $\$-$ | - |
| :--- | :--- | :--- | :--- | :--- |
| State and municipal | 892 | - | 892 | - |
| Mortgage-backed securities - residential | 40,328 | - | 40,328 | - |
| Collateralized mortgage obligations - U.S. Govt. | 82,557 | - | 82,557 |  |
| Collateralized mortgage obligations - other | 1,516 | - | - | 1,516 |
| Liabilities: |  |  |  |  |
| Interest rate swap | $\$(66$ | - | $\$(66$ | $)$ |

Fair Value Measurements at December 31, 2010 Using:
Quoted
Prices in
Active
Markets Significant
for Other Significant

Identical Observable Unobservable
Assets Inputs Inputs
Total (Level 1) (Level 2) (Level 3)
(Dollars in Thousands)
Assets:
Available for sale securities
$\left.\begin{array}{lllll}\text { U.S. government-sponsored entities and agencies } & \$- & - & \$- & - \\ \text { State and municipal } & 864 & - & 864 & - \\ \text { Mortgage-backed securities - residential } & 41,803 & - & 41,803 & - \\ \text { Collateralized mortgage obligations - U.S. Govt. } & 99,869 & - & 99,869 & - \\ \text { Collateralized mortgage obligations - other } & 6,734 & - & - & 6,734 \\ \text { Liabilities: } & \$(202 & ) & \$- & \$(202\end{array}\right) \$-$

Fair value adjustments for interest rate swaps resulted in a gain of $\$ 64,000$ for the six months ended June 30, 2011.

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## NOTE 12. FAIR VALUE (continued)

The table below presents a reconciliation of all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the six month period ended June 30, 2011:
$\left.\begin{array}{lcc} & \begin{array}{c}\text { Investment } \\ \text { Securities }\end{array} \\ \text { Available-for-sale } \\ \text { (Dollars in thousands) }\end{array}\right)$

The table below presents a reconciliation of all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the year ended December 31, 2010:

|  | Investment <br> Securities <br> Available-for-sale <br> (Dollars in Thousands) |
| :--- | :---: | :---: |
| $\$$ | 1,352 |

Market conditions for certain debt securities have resulted in unreliable or unavailable fair values, often resulting in transfers in and / or out of Level 3. The Company determined that debt securities totaling $\$ 1.5$ million and $\$ 6.7$ million were appropriately evaluated as Level 3 assets as of June 30, 2011 and December 31, 2010.

Level 3 assets were evaluated utilizing models that included certain unobservable inputs to project future performance using collateral assumptions, such as expected future default rates, expected future severity rates, prepayments and recoveries.

## NOTE 12. FAIR VALUE (continued)

Assets and liabilities measured at fair value on a non-recurring basis are summarized below:
Fair Value Measurements at June 30, 2011 Using:

| Quoted |
| :---: |
| Prices in |
| Active |
| Markets |
| for |
| Identical |
| Assets |
| (Level 1) |
| (Dollars in Thousands) |

Total \begin{tabular}{c}
Significant <br>
Other <br>
Observable <br>
Inputs

$\quad$

(Level 2)

 

Significant <br>
Inputs <br>
(Level 3)
\end{tabular}

Fair Value Measurements at December 31, 2010 Using:
Quoted
Prices in
Active
Markets Significant
for Other Significant
Identical Observable Unobservable
Assets Inputs Inputs
Total (Level 1) (Level 2) (Level 3)
(Dollars in Thousands)

| Assets: |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Other real estate owned | 9,940 | $\$$ | - | $\$$ | - | $\$$ | 9,940 |
| Impaired loans - collateral dependent | $\$$ | 21,938 | $\$$ | - | $\$-$ | $\$$ | 21,938 |

Other Real Estate Owned:
Assets acquired through or in lieu of loan foreclosure are initially recorded at fair value, based on appraisals, less estimated selling costs, at the date of foreclosure, establishing a new cost basis. The fair value of the Company's other real estate owned is determined using Level 3 inputs which include current and prior appraisals and estimated costs to sell. Changes in fair value are recorded directly as an adjustment to current earnings through non-interest expense. Costs relating to improvement of property may be capitalized, whereas costs relating to the holding of property are expensed.

Write-downs on other real estate owned for the six months ended June 30, 2011 and 2010 were $\$ 74,000$ and $\$ 240,000$, respectively.

Impaired loans:
Impaired loans which are collateral dependent are measured for impairment using the fair value of the collateral. Collateral dependent loans had a carrying amount of $\$ 12.1$ million and $\$ 21.9$ million, net of a valuation allowance of $\$ 1.7$ million and $\$ 3.2$ million at June 30, 2011 and December 31, 2010, respectively. Provision for loan losses of $\$ 3.8$ million and $\$ 298,000$ was recorded on impaired loans during the six months ended June 30, 2011 and 2010, respectively.

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## NOTE 13. FAIR VALUE OF FINANCIAL INSTRUMENTS

Carrying amount and estimated fair value of financial instruments, not previously presented, were as follows:


The methods and assumptions used to estimate fair value are described as follows:
Carrying amount is the estimated fair value for cash and cash equivalents, accrued interest, demand and savings deposits and variable rate loans or deposits that re-price frequently and fully. For fixed rate loans or deposits and for variable rate loans or deposits with infrequent re-pricing or re-pricing limits, fair value is based on discounted cash flows using current market rates applied to the estimated life and credit risk without considering the need for adjustments for market illiquidity. Fair value of loans held for sale is based on quoted market prices, where available, or is determined based on discounted cash flows using current market rates applied to the estimated life and credit risk. Fair value of debt (FHLB advances and securities sold under agreements to repurchase) is based on current rates for similar financing. It was not practicable to determine the fair value of FHLB stock due to restrictions placed on its transferability. Fair value of other borrowings is based on current rates for similar financing. The estimated fair value of other financial instruments and off-balance-sheet loan commitments approximate cost and are not considered significant to this presentation.

The Bank is a member of the Federal Home Loan Bank of Atlanta and as such, is required to maintain a minimum investment in stock of the Federal Home Loan Bank that varies with the level of advances outstanding with the Federal Home Loan Bank. The stock is bought from and sold to the Federal Home Loan Bank based upon its \$100 par value. The stock does not have a readily determinable fair value and as such is classified as restricted stock, carried at cost and evaluated for impairment. In accordance with this guidance, the stock's value is determined by the ultimate recoverability of the par value rather than by recognizing temporary declines. The determination of whether the par value will ultimately be recovered is influenced by criteria such as the following: (a) The significance of the decline in net assets of the Federal Home Loan Bank as compared to the capital stock amount and the length of time this situation has persisted (b) Commitments by the Federal Home Loan Bank to make payments required by law or regulation and the level of such payments in relation to the operating performance (c) The impact of legislative and regulatory changes on the customer base of the Federal Home Loan Bank and (d) The liquidity position of the Federal

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Home Loan Bank.

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## NOTE 14. INCOME TAXES

Under generally accepted accounting principles, the Company considers at each reporting period all available evidence, both positive and negative, to determine whether, based on the weight of that evidence, a valuation allowance is needed to reduce its deferred tax asset to an amount that is more likely than not to be realized. A determination of the need for a valuation allowance for the deferred tax assets is dependent upon management's evaluation of both positive and negative evidence. Positive evidence includes the probability of achieving forecasted future taxable income, applicable tax strategies and assessments of the current and future economic and business conditions. Negative evidence includes the Company's cumulative losses and expiring tax credit carryforwards. At June 30, 2011, the Company evaluated the expected realization of its federal and state deferred tax assets which, prior to a valuation allowance, totaled $\$ 22.5$ million and was primarily comprised of future tax benefits associated with the allowance for loan losses and net operating loss carryforward. Based on this evaluation it was concluded that a valuation allowance continues to be required for the federal deferred tax asset. The realization of the deferred tax asset is dependent upon generating taxable income. The Company also continues to maintain a valuation allowance for the state deferred tax asset.

If the valuation allowance is reduced or eliminated, future tax benefits will be recognized as a reduction to income tax expense which will have a positive non-cash impact on our net income and stockholders' equity.

Income tax benefit was as follows:

|  | Year to date |  |  |  |  |
| :--- | :---: | :--- | :--- | :--- | :--- |
|  | June 30, 2011 | June 30, 2010 |  |  |  |
| Pre-tax loss | $\$(4,939$ | $)$ | $\$$ | $(6,837$ | $)$ |
| Effective tax rate | 40.7 | $\%$ | 38.0 | $\%$ |  |
| Tax benefit | $(2,011$ | $)$ | $(2,598$ | $)$ |  |
| Increase in valuation allowance - federal | 1,810 | 2,421 |  |  |  |
| Increase in valuation allowance - state | 201 | 177 |  |  |  |
| Income tax expense (benefit) | $\$-$ | $\$$ | - |  |  |

## NOTE 15. INDIVIDUAL MINIMUM CAPITAL REQUIREMENT

The Bank entered into an individual minimum capital requirement ("IMCR") with the Office of Thrift Supervision (OTS) on May 13, 2011. Under the IMCR, the Bank agreed to achieve Tier 1 leverage ratios of $6.25 \%$ at June 30, 2011 and $7.0 \%$ at September 30, 2011.

The Bank's Tier 1 (core) capital to adjusted total assets was $6.30 \%$ at June 30, 2011.

## ATLANTIC COAST FINANCIAL CORPORATION

## ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Forward-Looking Statements

This Form 10-Q contains forward-looking statements which are statements that are not historical or current facts. When used in this filing and in future filings by Atlantic Coast Financial Corporation with the Securities and Exchange Commission, in Atlantic Coast Financial Corporation's press releases or other public or shareholder communications, or in oral statements made with the approval of an authorized executive officer, the words or phrases, "anticipate," "would be," "will allow," "intends to," "will likely result," "are expected to," will continue," "is antic "estimated," "projected," or similar expressions are intended to identify, "forward looking statements." Such statements are subject to risks and uncertainties, including but not limited to changes in economic conditions in Atlantic Coast Financial Corporation's market area, changes in policies by regulatory agencies, fluctuations in interest rates, demand for loans in Atlantic Coast Financial Corporation's market area, the availability of liquidity from deposits or borrowings to execute on loan and investing opportunities, changes in the position of banking regulators on the adequacy of the allowance for loan losses, and competition, all or some of which could cause actual results to differ materially from historical earnings and those presently anticipated or projected.

Atlantic Coast Financial Corporation wishes to caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made, and advise readers that various factors, including regional and national economic conditions, substantial changes in levels of market interest rates, credit and other risks of lending and investing activities, and competitive and regulatory factors, could affect Atlantic Coast Financial Corporation's financial performance and could cause Atlantic Coast Financial Corporation's actual results for future periods to differ materially from those anticipated or projected.

Atlantic Coast Financial Corporation does not undertake, and specifically disclaims any obligation, to update any forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements.

## Recent Developments

In February 2011, the Company filed an application with the United States Treasury (the "Treasury") for participation in the Small Business Lending Fund ("SBLF") including the preparation of a business plan submitted to the Office of Thrift Supervision ("OTS"). In June 2011, the Treasury requested that applicants with dividend restrictions request the deletion, or a waiver, of this restriction from their primary regulator by August 1,2011 in order to continue to be considered an applicant for SBLF. Accordingly, on June 9, 2011, the Company requested a waiver from the OTS of the dividend restrictions placed on it when the Company entered into the Supervisory Agreement with the OTS in December 2010 (For a discussion on the Company's Supervisory Agreement see Item 1, Supervision and Regulation, Regulatory Agreements with the OTS in the Company's 2010 Annual Report on Form 10-K.) The Company did not receive any reply from the OTS prior to its merger into the Office of the Comptroller of the Currency on July 21, 2011. The Company has received notice from the Federal Reserve Bank of Atlanta, the successor to the OTS as the Company's primary regulator that its policy is not to approve dividend waiver requests for holding companies which are operating under a supervisory enforcement action. Accordingly, the Company believes it is no longer considered eligible for participation in the SBLF.

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## Critical Accounting Policies

Certain accounting policies are important to the portrayal of the Company's financial condition, since they require management to make difficult, complex or subjective judgments, some of which may relate to matters that are inherently uncertain. Estimates associated with these policies are susceptible to material changes as a result of changes in facts and circumstances, including, but without limitation, changes in interest rates, performance of the economy, financial condition of borrowers and laws and regulations. Management believes that its critical accounting policies include determining the allowance for loan losses, determining the fair value of securities and accounting for deferred income taxes. These accounting policies are discussed in detail in Note 1 of the Notes to the Consolidated Financial Statements included in Item 8 of our Annual Report on Form 10-K for the year ended December 31, 2010 filed with the Securities and Exchange Commission.

## Allowance for Loan Losses

An allowance for loan losses ("allowance") is maintained to reflect probable incurred losses in the loan portfolio. The allowance is based on ongoing assessments of the estimated losses incurred in the loan portfolio and is established as these losses are recognized through a provision for loan losses charged to earnings. Generally, loan losses are charged against the allowance when management believes the uncollectibity of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance. Due to declining real estate values in our markets and the weak United States economy in general, it is increasingly likely that impairment allowances on non-performing collateral dependent loans, particularly one-to four-family residential loans, will not be recoverable and represent a confirmed loss. As a consequence the Company recognizes the charge-off of impairment reserves on non-performing one-to four family residential loans in the period the loan is classified as such. This process accelerates the recognition of charge-offs but has no impact on the impairment evaluation process.

The reasonableness of the allowance is reviewed and established by management, within the context of applicable accounting and regulatory guidelines, based upon its evaluation of then-existing economic and business conditions affecting the Bank's key lending areas. Senior credit officers monitor the conditions discussed above continuously and reviews are conducted quarterly with the Bank's senior management and Board of Directors.

Management's methodology for assessing the reasonableness of the allowance consists of several key elements, which include a general loss component by type of loan and specific allowances for identified problem loans. The allowance also incorporates the results of measuring impaired loans.

The general loss component is calculated by applying loss factors to outstanding loan balances based on the internal risk evaluation of the loans or pools of loans. Changes to the risk evaluations relative to both performing and non-performing loans affect the amount of this component. Loss factors are based on the Bank's recent loss experience, current market conditions that may impact real estate values within the Bank's primary lending areas, and on other significant factors that, in management's judgment, may affect the ability to collect loans in the portfolio as of the evaluation date. Other significant factors that exist as of the balance sheet date that may be considered in determining the adequacy of the allowance include credit quality trends (including trends in non-performing loans expected to result from existing conditions), collateral values, geographic foreclosure rates, new and existing home inventories, loan volumes and concentrations, specific industry conditions within portfolio segments and recent charge-off experience in particular segments of the portfolio. The impact of the general loss component on the allowance began increasing during 2008 and has continued to increase into 2011. The increase reflected the deterioration of market conditions, and the increase in the recent loan loss experience that has resulted from management's proactive approach to charging off losses on impaired loans.

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Management also evaluates the allowance for loan losses based on a review of certain large balance individual loans. This evaluation is inherently subjective as it requires material estimates including the amounts and timing of future cash flows management expects to receive on impaired loans that may be susceptible to significant change. For all specifically reviewed loans where it is probable the Bank will be unable to collect all amounts due according to the terms of the loan agreement, impairment is determined by computing a fair value based on either discounted cash flows using the loan's initial interest rate or the fair value of the collateral if the loan is collateral dependent. No specific allowance is recorded unless the fair value is less than the carrying value. Large groups of smaller balance homogeneous loans, such as individual consumer and residential loans are collectively evaluated for impairment and are excluded from the specific impairment evaluation; for these loans, the allowance for loan losses is calculated in accordance with the allowance for loan losses policy described above. Accordingly, individual consumer and residential loans are not separately identified for impairment disclosures, except for loans that have undergone a troubled debt restructuring.

## Fair Value of Securities Available for Sale

Management evaluates securities for other-than-temporary impairment ("OTTI") at least on a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation. In determining OTTI, management considers many factors, including: (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) whether the market decline was affected by macroeconomic conditions, and (4) whether the entity has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. The assessment of whether an other-than-temporary decline exists involves a high degree of subjectivity and judgment and is based on the information available to management at a point in time.

When OTTI is determined to have occurred, the amount of the OTTI recognized in earnings depends on whether we intend to sell the security or it is more likely than not that we will be required to sell the security before recovery of its amortized cost basis, less any current-period credit loss. If we intend to sell the security or it is more likely than not that we will be required to sell the security before recovery of its amortized cost basis, less any current-period credit loss, the OTTI recognized in earnings is equal to the entire difference between its amortized cost basis and its fair value at the balance sheet date. If we do not intend to sell the security and it is not more likely than not that we will be required to sell the security before recovery of its amortized cost basis less any current-period loss, the OTTI is separated into the amount representing the credit loss and the amount related to all other factors. The amount of the total related to the credit loss is determined based on the present value of cash flows expected to be collected and is recognized as a charge to earnings. The amount of the OTTI related to other factors is recognized in other comprehensive income, net of applicable taxes. The previous amortized cost basis less the OTTI recognized in earnings becomes the new amortized cost basis of the investment. The Company recorded OTTI of $\$ 75,000$ and $\$ 186,000$ for the three and six months ended June 30, 2011, respectively.

Deferred Income Taxes
After converting to a federally chartered savings association, Atlantic Coast Bank became a taxable organization. Income tax expense (benefit) is the total of the current year income tax due or refundable and the change in deferred tax assets and liabilities. Deferred tax assets and liabilities are the expected future tax amounts for the temporary difference between carrying amounts and tax basis of assets and liabilities, computed using enacted tax rates and operating loss carryforwards. The Company's principal deferred tax assets result from the allowance for loan losses and operating loss carryforwards. A valuation allowance, if needed, reduces deferred tax assets to the amount expected to be realized. The Internal Revenue Code and applicable regulations are subject to interpretation with respect to the determination of the tax basis of assets and liabilities for credit unions that convert charters and become a taxable organization. Since Atlantic Coast Bank's transition to a federally chartered thrift, Atlantic Coast Federal

Corporation has recorded income tax expense based upon management's interpretation of the applicable tax regulations. Positions taken by the Company in preparing our federal and state tax returns are subject to the review of taxing authorities, and the review by taxing authorities of the positions taken by management could result in a material adjustment to the financial statements.

All available evidence, both positive and negative, is considered when determining whether or not a valuation allowance is necessary to reduce the carrying amount to a balance that is considered more likely than not to be realized. The determination of the realizability of deferred tax assets is highly subjective and dependent upon judgment concerning management's evaluation of such evidence. Positive evidence considered includes the probability of achieving forecasted taxable income and the ability to implement tax planning strategies to accelerate taxable income recognition. Negative evidence includes the Company's cumulative losses. Following the initial establishment of a valuation allowance, if the Company is unable to generate sufficient pre-tax income in future periods or otherwise fails to meet forecasted operating results, an additional valuation allowance may be required. Any valuation allowance is required to be recorded during the period identified. As of June 30, 2011, the Company had a valuation allowance of $\$ 22.5$ million for the net deferred tax asset.

Comparison of Financial Condition at June 30, 2011 and December 31, 2010
General. Total assets decreased $\$ 25.6$ million, or $3.1 \%$, to $\$ 801.8$ million at June 30, 2011 as compared to $\$ 827.4$ million at December 31, 2010. The primary reason for the decrease in assets was a decrease in securities available for sale of $\$ 23.8$ million and net loans of $\$ 20.2$ million, partially offset by an increase in cash and cash equivalents of $\$ 19.3$ million and loans held for sale of $\$ 3.3$ million. Total deposits decreased $\$ 31.0$ million, or $5.9 \%$, to $\$ 497.5$ million at June 30, 2011 from $\$ 528.5$ million at December 31, 2010. Core deposits consisting of non-interest bearing and interest bearing demand accounts and savings and money market accounts grew by $\$ 10.2$ million, while time deposits decreased by $\$ 41.2$ million.

Following is a summarized comparative balance sheet as of June 30, 2011 and December 31, 2010:

|  | $\begin{gathered} \text { June } 30, \\ 2011 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  | Increase (decrease) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | (Dollars in Thousands) | Percentage |  |
| Assets |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 27,824 |  |  | \$ | 8,550 | \$ | 19,274 | 225.4 | \% |
| Securitites available for sale |  | 125,293 |  | 149,090 |  | (23,797 ) | -16.0 | \% |
| Loans |  | 543,276 |  | 563,096 |  | (19,820 ) | -3.5 | \% |
| Allowance for loan losses |  | (13,684 ) |  | (13,344 ) |  | (340 | 2.5 | \% |
| Loans, net |  | 529,592 |  | 549,752 |  | (20,160 ) | -3.7 | \% |
| Loans held for sale |  | 52,617 |  | 49,318 |  | 3,299 | 6.7 | \% |
| Other assets |  | 66,448 |  | 70,732 |  | (4,284 | -6.1 | \% |
| Total assets | \$ | 801,774 | \$ | 827,442 | \$ | (25,668 | -3.1 | \% |
| Liabilities and Stockholders' equity |  |  |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |  |  |
| Non-interest bearing demand | \$ | 37,880 | \$ | 35,941 | \$ | 1,939 | 5.4 | \% |
| Interest bearing demand |  | 73,719 |  | 71,710 |  | 2,009 | 2.8 | \% |
| Savings and money market |  | 188,061 |  | 181,788 |  | 6,273 | 3.5 | \% |
| Time |  | 197,866 |  | 239,058 |  | (41,192 ) | -17.2 | \% |
| Total deposits |  | 497,526 |  | 528,497 |  | (30,971 ) | -5.9 | \% |
| Federal Home Loan Bank advances |  | 151,000 |  | 150,000 |  | 1,000 | 0.7 | \% |
| Securities sold under agreements to repurchase |  | 92,800 |  | 92,800 |  | - | 0.0 | \% |
| Other borrowings |  | - |  | 5,000 |  | (5,000 ) | -100.0 | \% |
| Accrued expenses and other |  |  |  |  |  |  |  |  |
| liabilities |  | 6,367 |  | 6,354 |  | 13 | 0.2 | \% |

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| Total liabilities | 747,693 | 782,651 | $(34,958)$ | -4.5 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Stockholders' equity | 54,081 | 44,791 | 9,290 | 20.7 | $\%$ |
| Total liabilities and stockholders' <br> equity |  |  |  |  |  |

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Securities available for sale. Securities available for sale were comprised primarily of debt securities of U.S. Government-sponsored enterprises and mortgage-backed securities (MBS). The investment portfolio decreased approximately $\$ 23.8$ million to $\$ 125.3$ million at June 30 , 2011, from $\$ 149.1$ million at December 31, 2010, as the Company took advantage of a unique interest rate environment in the latter part of the June 2011 quarter to sell a number of smaller, or odd lot, MBS for a gain of $\$ 477,000$. Due to the timing of the sale, proceeds were invested in cash and cash equivalents pending future reinvestment in securities based on liquidity requirements and expected loan growth. At June 30, 2011, approximately $\$ 122.9$ million, or $98 \%$, of the debt securities held by the Company were issued by U.S. government-sponsored entities and agencies, primarily Fannie Mae, Freddie Mac and Ginnie Mae, institutions which the government has affirmed its commitment to support.

The Company has a limited number of private label securities in its investment portfolio. The table below summarizes the amortized cost, fair value and OTTI associated with these four securities. The Company has no plans to sell these securities.

At June 30, 2011

| Amortized | Fair | Number of | Cumulative |
| :---: | :---: | :---: | :---: |
| Cost | Value | Securities | OTTI |
|  | (Dollars in Thousands) |  |  |


| Private label collateralized mortgage obligations | $\$ 702$ | $\$ 744$ | 2 | $\$ 1,684$ |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| with OTTI |  |  |  |  |  |
| Private label collateralized mortgage obligations <br> with no OTTI | 768 | 772 | 2 | - |  |
| Total private label collateralized mortgage <br> obligations | $\$ 1,470$ | $\$ 1,516$ | 4 | $\$ 1,684$ |  |

Loans held for sale. Loans held for sale were comprised entirely of loans secured by one- to four-family residential homes originated internally or purchased from third-party originators. Loans held for sale increased approximately $6.7 \%$ to $\$ 52.6$ million at June 30, 2011 as compared to $\$ 49.3$ million at December 31, 2010 primarily due to an increase in loan production from our Warehouse lending operations. As of June 30, 2011, the weighted average number of days outstanding of loans held for sale was 16 days.

During the six months ended June 30, 2011, the Company originated a total of $\$ 298.3$ million of loans held for sale, comprised of approximately $\$ 34.6$ million of loans originated internally, and approximately $\$ 263.7$ million of loans purchased from third parties. Approximately $\$ 295.8$ million of the loans were sold, resulting in a gain of $\$ 819,000$ and interest earned of $\$ 804,000$ on outstanding balances which was recorded in interest income. The Company intends to continue to focus on opportunities to grow this line of business in the near future due to its favorable margins and efficient capital usage.

Loans. Below is a comparative composition of net loans as of June 30, 2011 and December 31, 2010, excluding loans held for sale:

|  | \% of total | December 31, | $\%$ of total |
| :---: | :---: | :---: | :---: |
| June 30, 2011 | loans | 2010 | loans |

(Dollars in Thousands)

| Real estate loans: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| One-to-four family | \$ | 248,360 | 46.3 | \% | \$ | 256,729 | 46.2 | \% |
| Commercial |  | 72,879 | 13.6 | \% |  | 72,048 | 13.0 | \% |
| Other ( land and multi-family) |  | 29,471 | 5.5 | \% |  | 29,868 | 5.4 | \% |
| Total real estate loans |  | 350,710 | 65.4 | \% |  | 358,645 | 64.5 | \% |
| Real estate construction loans: |  |  |  |  |  |  |  |  |
| One-to-four family |  | 7,693 | 1.4 | \% |  | 7,589 | 1.4 | \% |
| Commercial |  | 4,343 | 0.8 | \% |  | 5,825 | 1.0 | \% |
| Acquisition and development |  | - | 0.0 | \% |  | 1,652 | 0.3 | \% |
| Total real estate construction loans |  | 12,036 | 2.2 | \% |  | 15,066 | 2.7 | \% |
| Other loans: |  |  |  |  |  |  |  |  |
| Home equity |  | 79,433 | 14.8 | \% |  | 85,082 | 15.3 | \% |
| Consumer |  | 71,610 | 13.4 | \% |  | 75,745 | 13.6 | \% |
| Commercial |  | 22,584 | 4.2 | \% |  | 21,268 | 3.8 | \% |
| Total other loans |  | 173,627 | 32.4 | \% |  | 182,095 | 32.8 | \% |
| Total loans |  | 536,373 | 100 | \% |  | 555,806 | 100 | \% |
| Allowance for loan losses |  | (13,684 |  |  |  | (13,344 |  |  |
| Net deferred loan costs |  | 7,025 |  |  |  | 7,407 |  |  |
| Premiums (discounts) on purchased loans |  | (122 |  |  |  | (117 |  |  |
| Loans, net | \$ | 529,592 |  |  | \$ | 549,752 |  |  |

Portfolio loans declined approximately $3.7 \%$ to $\$ 529.6$ million at June 30, 2011 as compared to $\$ 549.8$ million at December 31, 2010 primarily due to payoffs of one- to four-family residential loans during the six months ended June 30, 2011. Portfolio loan originations decreased $\$ 18.9$ million to $\$ 18.2$ million for the six months ended June 30, 2011 from $\$ 37.1$ million for the same period in 2010. Small business loan originations, including SBA loans, was approximately $\$ 5.9$ million during the six months ended June 30, 2011.

Until critical economic factors stabilize, such as unemployment and residential real estate values, management anticipates that portfolio loan balances will continue to decline as the Company emphasizes the sale of mortgages it originates in the secondary market rather than retaining them in its portfolio.

The composition of the Bank's loan portfolio is heavily weighted toward one- to four-family residential loans. As of June 30, 2011, first mortgages (including residential construction loans), second mortgages and home equity loans totaled $\$ 335.5$ million, or $62.5 \%$ of total gross loans. Approximately $\$ 45.7$ million, or $57.5 \%$ of loans recorded as home equity loans are in a first lien position. Accordingly, $\$ 301.8$ million, or $90.0 \%$ of loans collateralized by one- to four-family residential loans were in a first lien position as of June 30, 2011.

|  | Florida |  | Georgia Other States (Dollars in Thousands) |  |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1-4 Family First Mortgages | \$ | 163,608 | \$ | 47,483 | \$ | 37,269 | \$ | 248,360 |
| 1-4 Family Second Mortgages |  | 39,282 |  | 38,692 |  | 1,459 |  | 79,433 |
| 1-4 Family Construction Loans |  | 6,508 |  | 1,094 |  | 91 |  | 7,693 |
|  | \$ | 209,398 | \$ | 87,269 | \$ | 38,819 | \$ | 335,486 |

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Allowance for loan losses. The allowance for loan losses was $\$ 13.7$ million, or $2.52 \%$ of total loans compared to $\$ 13.3$ million or $2.37 \%$ of total loans outstanding at June 30, 2011 and December 31, 2010, respectively.

The allowance for loan losses activity for the six months ended June 30, 2011 and 2010 was as follows:

|  | June 30,$2011$ |  | June 30,$2010$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance at beginning of period | \$ | 13,344 | \$ | 13,810 |
| Charge-offs: |  |  |  |  |
| Real Estate Loans |  |  |  |  |
| One-to four-family |  | 3,399 |  | 6,759 |
| Commercial |  | 177 |  | 1,079 |
| Other (Land \& Multi-family) |  | 103 |  | 873 |
| Real Estate Construction Loans |  |  |  |  |
| Construction One-to four family |  | - |  | - |
| Construction Commercial |  | - |  | 3,307 |
| Acquistion \& Development |  | - |  | - |
| Other Loans |  |  |  |  |
| Home equity |  | 1,741 |  | 2,032 |
| Consumer |  | 444 |  | 833 |
| Commercial |  | 15 |  | 698 |
| Total charge-offs |  | 5,879 |  | 15,581 |
| Recoveries: |  |  |  |  |
| Real Estate Loans |  |  |  |  |
| One-to four-family |  | 251 |  | 548 |
| Commercial |  | 21 |  | - |
| Other (Land \& Multi-family) |  | 34 |  | 2 |
| Real Estate Construction Loans |  |  |  |  |
| Construction One-to four family |  | - |  | - |
| Construction Commercial |  | - |  | - |
| Acquistion \& Develpoment |  | - |  | - |
| Other Loans |  |  |  |  |
| Home equity |  | 24 |  | 87 |
| Consumer |  | 125 |  | 149 |
| Commercial |  | - |  | 4 |
| Total recoveries |  | 455 |  | 790 |
| Net charge-offs |  | 5,424 |  | 14,791 |
| Provision for loan losses |  | 5,764 |  | 11,217 |
| Balance at end of period | \$ | 13,684 | \$ | 10,236 |

Net charge-offs decreased $\$ 9.4$ million to $\$ 5.4$ million for the six months ended June 30, 2011, as compared to $\$ 14.8$ million for the same period in the prior year. During the six months ended June 30, 2011 loan charge-offs included approximately $\$ 3.2$ million of partial charge-offs of one-to four-family first mortgages and home equity loans identified as non-performing, as compared to $\$ 3.3$ million for the same period in the prior year. One-to four-family residential loan charge-offs in 2010 also included a charge-off of $\$ 2.8$ million related to the sale of $\$ 6.3$ million of
loans that were classified as non-performing. The Company also recorded a charge-off of $\$ 3.3$ million in the second quarter of 2010 for one commercial construction loan for which a specific reserve had been previously established. Due to the decline in real estate values over the past two years, the Company believes it is appropriate and prudent to reduce the carrying balance of non-performing one-to four-family residential loans by the expected loss amount which is both probable and reasonable to estimate rather than providing a general allowance.

The $\$ 5.5$ million decrease in the provision for loan losses for the six months ended June 30, 2011, as compared to the same period in 2010, was due to reduced net charge-offs of one-to four-family residential and commercial loans.

| Non-performing assets: |  | June 30, 2011 <br> (D | s i | us | ember <br> 2010 <br> s) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate Loans |  |  |  |  |  |  |
| One-to-four-family | \$ | 14,500 |  | \$ | 10,18 |  |
| Commercial |  | 10,406 |  |  | 7,228 |  |
| Other |  | 4,180 |  |  | 3,748 |  |
| Construction - One-to-four-family |  | - |  |  | - |  |
| Construction - Commercial |  | 2,584 |  |  | 1,682 |  |
| Construction - Acquisition \& Development |  | - |  |  | - |  |
| Other Loans - Consumer |  |  |  |  |  |  |
| Home Equity |  | 2,856 |  |  | 2,403 |  |
| Other |  | 591 |  |  | 679 |  |
| Commercial |  | 2,896 |  |  | 2,201 |  |
| Total non-performing loans |  | 38,013 |  |  | 28,12 |  |
| Other real estate owned |  | 8,969 |  |  | 9,940 |  |
| Total non-performing assets | \$ | 46,982 |  | \$ | 38,06 |  |
| Non-performing loans to total loans |  | 7.00 | \% |  | 4.99 | \% |
| Non-performing loans to total assets |  | 4.74 | \% |  | 3.40 | \% |
| Non-performing assets to total assets |  | 5.86 | \% |  | 4.60 | \% |

Non-performing loans were $\$ 38.0$ million or $7.00 \%$ of total loans and $\$ 28.1$ million, or $4.99 \%$ of total loans at June 30, 2011, and December 31, 2010, respectively. The increase of $\$ 8.9$ million in non-performing loans was primarily due to an increase of $\$ 4.3$ million of non-performing one- to four-family residential loans and a $\$ 3.7$ million income-producing commercial loan in Florida which had been restructured in 2010. As of June 30, 2011, total non-performing one- to four-family residential loans of $\$ 14.5$ million included $\$ 13.3$ million of one- to four-family residential loans that had been written-down to the estimated fair value of their collateral at the date that the loan was classified as non-performing. Further declines in the fair value of the collateral, or a decision to sell loans as distressed assets, could result in additional losses. As of June 30, 2011, and December 31, 2010, all non-performing loans were classified as non-accrual, and there were no loans 90 days past due and accruing interest as of June 30, 2011 and December 31, 2010.

At June 30, 2011 the five largest non-performing loans were as follows: 1) a $\$ 7.2$ million relationship comprised of three loans secured by owner occupied commercial real estate and a line of credit secured by inventory and accounts receivable. The borrower filed Chapter 11 bankruptcy in December 2010, but is currently paying adequate protection payments under the plan of bankruptcy, 2) a $\$ 3.7$ million relationship which is comprised of two loans secured by income producing commercial real estate in the Jacksonville market. These loans, which were restructured and reported as TDRs during 2010, and were classified as non-performing in the second quarter of 2011 after the borrower was repeatedly delinquent, 3 ) a $\$ 2.1$ million land loan in the Jacksonville market, 4) a $\$ 1.6$ million commercial construction loan collateralized by partially completed resort condominiums in Orlando, Florida and, 5) a $\$ 900,000$ commercial construction loan in the Jacksonville market.

The tables below compare entire period-end allowance, (which includes the general component which is available for the entire loan portfolio, and specific components of the allowance for loan losses) to non-performing loans as of June 30, 2011 and December 31, 2010:

Comparison of Loan Loss Allowance to Non-Performing Loans
June 30, 2011


Comparison of Loan Loss Allowance to Non-Performing Loans
December 31, 2010


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Impaired Loans. Impaired loans include large non-homogenous loans where it is probable that the Bank will not receive all principal and interest when contractually due and troubled debt restructurings with borrowers where the Bank has granted a concession to the borrower because of their financial difficulties. Troubled debt restructured ("TDR") loans, which were $\$ 19.6$ million as of June 30, 2011, as compared to $\$ 26.7$ million at December 31, 2010, declined as approximately $\$ 5.7$ million of restructured loans demonstrated 12 months of performance under restructured terms and, therefore, moved to performing status or were paid off.

The following table shows impaired loans segregated by performing and non-performing and the associated specific reserve as of June 30, 2011 and December 31, 2010:

|  | June 30, 2011 |  | December 31, 2010 |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  |  | Specific |  | Specific |  |
|  | Balance | Reserve | Balance | Reserve |  |
| Performing | $\$ 9,571$ | $\$$ | 418 | $\$ 5,550$ | $\$ 338$ |
| Non-performing | 15,055 | 2,717 | 15,059 | 2,659 |  |
| Troubled debt restructuring (TDR): |  |  |  |  |  |
| TDR-non-performing commercial | 4,251 | 627 | - | - |  |
| TDR-non-performing residential | 1,024 | - | 392 | - |  |
| TDR-performing commercial | 2,896 | 166 | 8,620 | 210 |  |
| TDR-performing residential | 11,459 | 457 | 17,675 | 668 |  |
| Total impaired loans | $\$ 44,256$ | $\$ 4,385$ | $\$ 47,296$ | $\$ 3,875$ |  |

Deferred Income Taxes. As of both June 30, 2011 and December 31, 2010 the Company concluded that, while improved operating results are expected as the economy begins to improve and the Bank's non-performing assets decline, the variability of the credit related costs are such that a more likely than not conclusion of realization of the Company's deferred tax asset could not be supported. Consequently the Company has recorded a valuation allowance of $\$ 22.5$ million for the full amount of the net federal and state deferred tax assets as of June 30, 2011. Until such time as the Company determines it is more likely than not that it is able to generate taxable income, no tax benefits will be recorded in future periods to reduce net losses before taxes. However, at such time in the future that the Company records taxable income or determines that realization of the deferred tax asset is more likely than not, some or all of the valuation allowance may be available as a tax benefit.

Deposits. Total deposits were $\$ 497.5$ million at June 30, 2011, a decrease of $\$ 31.0$ million from $\$ 528.5$ million at December 31, 2010. Core deposits grew by $\$ 10.2$ million during the first six months of 2011 , as consumers demonstrated a preference for shorter duration, more liquid deposit products rather than re-investing in time deposits due to the low interest rate environment. As a result, time deposits decreased by $\$ 41.2$ million during the same time period. Core deposits grew to $\$ 299.6$ million at June 30, 2011, with interest-bearing demand and savings products offered under the successful Kasasa program experiencing the largest increase in new accounts and households. Time deposits decreased to $\$ 197.9$ million as of June 30,2011 primarily due to decreased time deposits acquired through brokers. As a part of its capital preservation strategy, the Bank intentionally lowered rates on time deposits beginning in the second half of 2009 in order to reduce those deposits consistent with loan balance decreases. Management believes near term deposit growth will be moderate with an emphasis on core deposits to match asset growth expectations. Dramatic changes in the short-term interest rate environment could affect the availability of deposits in our local market and therefore cause the Bank to change its strategy to promote time deposit growth in order to meet liquidity needs. Under Atlantic Coast Bank's Supervisory Agreement with the Office of Thrift Supervision dated December 14, 2010, the Bank may not increase brokered deposits without prior written approval. Pursuant to the terms of the agreement the Bank must have no more than $\$ 52.5$ million of brokered deposits outstanding as of June 30, 2011. At June 30, 2011 the Bank had brokered deposits of $\$ 26.3$ million. The Company's management does not believe this restriction has a significant effect on the Company's liquidity.

Securities sold under agreements to repurchase. Securities sold under agreements to repurchase are secured by mortgage-backed securities and/or cash, which had a carrying amount of $\$ 120.2$ million at June 30, 2011, with maturities beginning in January 2014. Beginning in January 2009, the lender has the option to terminate individual advances in whole the following quarter; there is no termination penalty if terminated by the lender. There have been no early terminations. At maturity or termination, the securities underlying the agreements will be returned to the Company. The Company had $\$ 92.8$ million of such agreements as of June 30, 2011 and December 31, 2010.

Information concerning securities sold under agreements to repurchase as of June 30, 2011 is summarized as follows:

|  | (Dollars in Thousands) |  |  |
| :--- | :---: | :--- | :--- |
| Average daily balance during the period | $\$$ | 92,800 |  |
| Average interest rate during the period | $\$$ | 5.10 | $\%$ |
| Maximum month-end balance |  | 5.10 | $\%$ |

Depending on the availability of suitable securities and the prevailing interest rates and terms of alternative sources of funds, the Company may continue to sell securities under agreements to repurchase in the future to fund growth; however there are no plans to be active in the market in the near term.

Federal Home Loan Bank advances. FHLB advances had a weighted-average maturity of 55 months and a weighted-average rate of $3.74 \%$ at June 30 , 2011. The $\$ 1.0$ million increase in FHLB borrowings to $\$ 151.0$ million at June 30, 2011 as compared to $\$ 150.0$ million at December 31, 2010 was due to proceeds from advances of $\$ 51.0$ million which exceeded repayments of $\$ 50.0$ million. The Company expects to continue to utilize FHLB advances to manage short and long- term liquidity needs to the extent it has borrowing capacity, needs funding and the interest expense of FHLB advances is attractive compared to deposits and other alternative sources of funds.

Other borrowings. Other borrowings were $\$ 0$ and $\$ 5.0$ million at June 30, 2011 and December 31, 2010, respectively. The Company had borrowed $\$ 5.0$ million, at market rates, from another financial institution in June 2010 which was secured by shares of the Company's common stock owned by Atlantic Coast Federal, MHC. The Company's Chairman of the Board also serves as President and Chief Executive Officer and director of the financial institution from which the borrowing was obtained. The Company repaid the $\$ 5.0$ million loan with proceeds from the
second-step conversion and offering in February 2011.

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Stockholders' equity. Stockholders' equity increased by approximately $\$ 9.3$ million to $\$ 54.1$ million at June 30,2011 from $\$ 44.8$ million at December 31,2010 due to the completion of the second-step conversion and offering and an increase in other comprehensive income (OCI) of $\$ 722,000$, partially offset by the net loss of $\$ 4.9$ million for the six months ended June 30, 2011.

On February 3, 2011, the second step conversion of Atlantic Coast Federal MHC into the stock holding company structure and related stock offering of Atlantic Coast Financial Corporation was completed. Net proceeds of \$14.4 million were raised in the stock offering, which included $\$ 684,000$ loaned by the Company to a trust for the ESOP enabling it to purchase 68,434 shares of common stock in the stock offering for allocation under such plan. $\$ 5.0$ million of the proceeds was also used to repay the other borrowings described above.

During 2009 and 2010, the Company implemented strategies to preserve capital including the suspension of cash dividends and its stock repurchase program. Resumption of these programs is not expected to occur in the near term. Under Federal Reserve regulations, the Company cannot repurchase shares until after one year following the completion of the second-step conversion. The Company's equity to assets ratio increased to $6.75 \%$ at June 30, 2011, from $5.41 \%$ at December 31, 2010. The increase was due to the second-step conversion and offering, partially offset by the net loss of $\$ 4.9$ million for the six months ended June 30, 2011. Atlantic Coast Bank continued to be in excess of all minimum regulatory capital requirements, and is considered "well capitalized" under those formulas. As of June 30, 2011, the Bank was in compliance with the Individual Minimum Capital Requirement (IMCR) agreed to by the Bank with the Office of Thrift Supervision on May 13, 2011. Under the IMCR, the Bank agreed to achieve Tier 1 leverage ratios of $6.25 \%$ as of June 30,2011 , and $7.0 \%$ as of September 30, 2011. Total risk-based capital to risk-weighted assets was $11.30 \%$, Tier 1 capital to risk-weighted assets was $10.04 \%$, and Tier 1 capital to adjusted total assets was $6.30 \%$ at June 30, 2011, respectively. These ratios as of December 31, 2010 were $10.1 \%, 8.8 \%$ and $5.5 \%$, respectively.

Comparison of Results of Operations for the Three Months Ended June 30, 2011 and 2010.

General. Net loss for the three months ended June 30, 2011, was $\$ 1.5$ million, which was an improvement of $\$ 2.6$ million from a net loss of $\$ 4.1$ million for the same period in 2010. The Company's lower net loss for the second quarter of 2011 primarily reflected a reduction in provision for loan losses of $\$ 4.5$ million, which was partially offset by lower net interest income of $\$ 1.2$ million due to lower average balances on interest-earning assets, lower non-interest income of $\$ 382,000$ due to lower gains on sales of securities available for sale and higher non-interest expense of $\$ 745,000$.

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Average Balances, Net Interest Income, Yields Earned and Rates Paid. The following table sets forth certain information for the three months ended June 30, 2011 and 2010. The average yields and costs are derived by dividing income or expense by the average balance of assets or liabilities, respectively, for the periods presented.

|  |  | For the three months ended June 30, |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average Balance |  | 2011 |  | 2010 |  |  |  |  |  |
|  |  | (Dollars in |  |  |  | ousands) |  |  |  |
|  |  |  | Interest | Average Yield /Cost |  | Average Balance |  | Interest | Average Yield /Cost |
| INTEREST-EARNING ASSETS |  |  |  |  |  |  |  |  |  |  |
| Loans receivable(1) | \$ |  |  | 585,034 | \$ | 8,330 | 5.68 \% | \$ | 619,306 | \$ | 9,491 | 6.12 \% |
| Securites(2) |  |  |  | 154,086 |  | 1,273 | 3.32 \% |  | 210,134 |  | 2,155 | 4.12 \% |
| Other interest-earning assets(3) |  | 20,852 |  | 28 | 0.52 \% |  | 29,922 |  | 46 | 0.60 \% |
| Total interest-earning assets |  | 759,972 |  | 9,631 | 5.08 \% |  | 859,362 |  | 11,692 | 5.44 \% |
| Non-interest earning assets |  | 47,642 |  |  |  |  | 47,288 |  |  |  |
| Total assets | \$ | 807,614 |  |  |  |  | 906,650 |  |  |  |
| INTEREST-BEARING LIABILITIES |  |  |  |  |  |  |  |  |  |  |
| Savings deposits | \$ | 69,401 | \$ |  | 0.64 \% | \$ | 46,887 | \$ |  | 0.76 \% |
| Interest bearing demand accounts |  | 75,325 |  | 236 | 1.24 \% |  | 80,578 |  | 299 | 1.48 \% |
| Money market accounts |  | 116,319 |  | 223 | 0.76 \% |  | 120,468 |  | 322 | 1.08 \% |
| Time deposits |  | 201,811 |  | 1,015 | $2.00 \%$ |  | 296,162 |  | 1,933 | 2.60 \% |
| Securities sold under agreements to repurchase |  | 92,800 |  | 1,195 | 5.16 \% |  | 92,800 |  | 1,174 | 5.08 \% |
| Federal Home Loan Bank advances |  | 152,225 |  | 1,426 | 3.76 \% |  | 170,002 |  | 1,567 | 3.68 \% |
| Other borrowings |  | 34 |  | - | 0.00 \% |  | 2,095 |  | 44 | 8.40 \% |
| Total interest-bearing liabilities |  | 707,915 |  | 4,206 | 2.36 \% |  | 808,992 |  | 5,428 | 2.68 \% |
| Non-interest bearing liabilities |  | 44,047 |  |  |  |  | 40,183 |  |  |  |
| Total liabilities |  | 751,962 |  |  |  |  | 849,175 |  |  |  |
| Stockholders' equity |  | 55,652 |  |  |  |  | 57,475 |  |  |  |
| Total liabilities and stockholders' equity |  | 807,614 |  |  |  |  | 906,650 |  |  |  |


(1) Calculated net of deferred loan fees. Nonaccrual loans included as loans carrying a zero yield, includes loans held for sale.
(2) Calculated based on carrying value. Not full tax equivalents, as the numbers would not change materially from those presented in the table.
(3) Includes Federal Home Loan Bank stock at cost and term deposits with other financial institutions.

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(4) Net interest income divided by average interest-earning assets.

Rate/Volume Analysis. The following table presents the dollar amount of changes in interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities as of and for the three months ended June 30, 2011 as compared to the same period in 2010. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (1) changes in volume multiplied by the old rate; and (2) changes in rate, which are changes in rate multiplied by the old volume; and (3) changes not solely attributable to rate or volume have been allocated proportionately to the change due to volume and the change due to rate.

|  | $\begin{array}{c}\text { Increase/(Decrease) } \\ \text { Due to }\end{array}$ |  | $\begin{array}{c}\text { Total } \\ \text { Increase }\end{array}$ |
| :--- | :--- | :--- | :--- | :--- |
| (Decrease) |  |  |  |$)$

Interest income. Total interest income declined $\$ 2.1$ million to $\$ 9.6$ million for the three months ended June 30,2011 from $\$ 11.7$ million for the three months ended June 30,2010 primarily due to the decrease in interest income on securities and loans. Interest income on loans decreased to $\$ 8.3$ million for the three months ended June 30,2011 from $\$ 9.5$ million for the same period in 2010. This decrease was due to a decline in the average yield on loans of 44 basis points to $5.68 \%$ combined with a decline in the average balance of loans, which decreased $\$ 34.3$ million to $\$ 585.0$ million for the three months ended June 30,2011 from $\$ 619.3$ million for the prior year period. Interest income earned on securities decreased $\$ 881,000$ to $\$ 1.3$ million for the three months ended June 30, 2011 from $\$ 2.2$ million for the same period in 2010. This decrease was due to the decline in the average balance of $\$ 56.0$ million, to $\$ 154.1$ million, combined with the lower interest rates available on new purchases of securities which resulted in an 80 basis point decline in average yield of securities to $3.32 \%$ for the three months ended June 30, 2011. Due to the decrease in average interest-earning assets as a result of our capital preservation requirements, the Company expects interest income to be lower during 2011 as compared to 2010.

Interest expense. Interest expense declined by $\$ 1.2$ million to $\$ 4.2$ million for the three months ended June 30,2011 from $\$ 5.4$ million for the three months ended June 30, 2010. The decrease in interest expense for the three months ended June 30, 2011, as compared to the same period in 2010, was due to lower average rates paid on interest-bearing liabilities, primarily time deposits, as well as the decrease in average outstanding balances of time deposits. The average rate paid on time deposits decreased 60 basis points to $2.00 \%$ for the three months ended June 30 , 2011 as compared to $2.60 \%$ for the same period in 2010 due to the low interest rate environment. The average balance of time

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deposits decreased $\$ 94.4$ million to $\$ 201.8$ million for the three months ended June 30, 2011 due to the decrease in brokered deposits.

Net interest income. Net interest income decreased $\$ 839,000$ to $\$ 5.4$ million for the three months ended June 30, 2011 from $\$ 6.3$ million for the three months ended June 30, 2010, primarily due to the decrease in interest income. Our net interest rate spread, which is the difference between the interest rate earned on interest-earning assets and the interest rate paid on interest-bearing liabilities, decreased 4 basis points to $2.72 \%$ for the second quarter of 2011 as compared to $2.76 \%$ for the same quarter in 2010. For the same comparative periods, our net interest margin, which is net interest income expressed as a percentage of our average interest earning assets, decreased 6 basis points to $2.86 \%$ as compared to $2.92 \%$ for the same quarter in 2010.

Provision for loan losses. Provision for loan losses of $\$ 3.0$ million and $\$ 7.5$ million were made during the three months ended June 30, 2011 and 2010, respectively. The $\$ 4.5$ million decrease in provision for loan losses was primarily due to lower net charge-offs on commercial and one- to four-family residential loans during the three months ended June 30, 2011 as compared to the same period in 2010. During the three months ended June 30, 2010, the Company sold a $\$ 6.3$ million portfolio of non-performing one- to four-family residential loans resulting in a loss of $\$ 2.8$ million and charged off a $\$ 3.3$ million specific reserve associated with a commercial participation with collateral located in Orlando, Florida. Net charge-offs for the three months ended June 30, 2011 were $\$ 2.8$ million as compared to $\$ 10.6$ million for the same period in 2010. Consistent with the Company's policy of writing down the carrying value of one-to four family first mortgages and home equity loans that become non-performing, net charge-offs in 2011 included $\$ 1.9$ million of partial write-downs as compared to $\$ 1.9$ million for the same period in 2010.

Non-interest income. The components of non-interest income for the three months ended June 30, 2011 and 2010 were as follows:

|  | 2011(Dollars in Thousands) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Dollars | Percentage |  |  |
|  |  |  |  |  |  |  |  |
| Service charges and fees | \$912 | \$963 |  | \$(51 | ) | -5.3 | \% |
| Gain on sale of loans held for sale | 423 | 78 |  | 345 |  | 442.3 | \% |
| Gain (loss) on sale of portfolio loans | (11 | 113 |  | (124 | ) | -109.7 | \% |
| Gain on available for sale securities | 590 | 1,229 |  | (639 | ) | -52.0 | \% |
| Other than temporary impairment losses | (75 | ) $(6$ | ) | (69 | ) | 1150.0 | \% |
| Interchange fees | 395 | 241 |  | 154 |  | 63.9 | \% |
| Other | 321 | 319 |  | 2 |  | 0.6 | \% |
|  | \$2,555 | \$2,937 |  | \$(382 |  | -13.0 | \% |

Non-interest income for the three months ended June 30, 2011 decreased $\$ 382,000$ to $\$ 2.6$ million as compared to $\$ 2.9$ million for the same three months in 2010. The decrease was primarily due to lower gains on sales of available for sale securities partially offset by increased gains on sales of loans held for sale in connection with the expansion of our mortgage banking business. The Company recorded gains of $\$ 423,000$ on loan sales of $\$ 172.2$ million for the second quarter of 2011 as compared to gains of $\$ 78,000$ on loan sales of $\$ 33.2$ million for the three months ended June 30, 2010.

Included in gains on sales of loans held for sale for the second quarter of 2011, was $\$ 51,000$ from the sale and servicing of Small Business Administration ("SBA") loans. The Company expects to see moderate growth in gains on sales and servicing of SBA loans through the remainder of 2011 from its small business lending group that was formed in the latter part of 2010.

Non-interest expense. The components of non-interest expense for the three months ended June 30, 2011 and 2010 were as follows:

|  | 2011 |  | Increase(decrease) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2010 |  | Dollars |  |  | Percentage |  |
|  |  |  | (Dollars in Thousands) |  |  |  |  |  |  |
| Compensation and benefits | \$ | 2,718 | \$ | 2,437 | \$ | 281 |  | 11.5 | \% |
| Occupancy and equipment |  | 582 |  | 531 |  | 51 |  | 9.6 | \% |
| FDIC insurance premiums |  | 176 |  | 398 |  | (222 | ) | -55.8 | \% |
| Foreclosed assets, net |  | 191 |  | 30 |  | 161 |  | 536.7 | \% |
| Data processing |  | 398 |  | 402 |  | (4 | ) | -1.0 | \% |
| Outside professional services |  | 654 |  | 371 |  | 283 |  | 76.3 | \% |
| Collection expense and repossessed asset |  |  |  |  |  |  |  |  |  |
| losses |  | 637 |  | 605 |  | 32 |  | 5.3 | \% |
| Other |  | 1,174 |  | 1,011 |  | 163 |  | 16.1 | \% |
|  | \$ | 6,530 | \$ | 5,785 | \$ | 745 |  | 12.9 | \% |

Non-interest expense increased $\$ 745,000$ to $\$ 6.5$ million for the three months ended June 30, 2011 from $\$ 5.8$ million for the same three months ended June 30, 2010. Non-interest for the three months ended June 30, 2011 included higher outside professional services, higher compensation expenses related to the expansion of mortgage banking and small business lending and higher expenses related to foreclosed assets. Management expects non-interest expenses will be higher in 2011 as compared to 2010, primarily as a result of the expansion of new business initiatives and higher collection expenses.

Income tax. The Company recorded no income tax benefit for the three months ended June 30, 2011 or 2010. The recognition of future tax benefits or the reversal of the valuation reserve is dependent upon the Company's ability to generate future taxable income.

Comparison of Results of Operations for the Six Months Ended June 30, 2011 and 2010.
General. Net loss for the six months ended June 30, 2011, was $\$ 4.9$ million, which was an improvement of $\$ 1.9$ million from a net loss of $\$ 6.8$ million for the same period in 2010. The Company's lower net loss for the six months ended June 30, 2011 reflected lower provision for loan losses of $\$ 5.5$ million and greater non-interest income of $\$ 420,000$, which was partially offset by lower net interest income of $\$ 1.2$ million and higher non-interest expenses of $\$ 2.8$ million including certain benefit plans previously revised for the benefit of the Company and subject to restoration upon the completion of the Company's second-step conversion and offering.

Average Balances, Net Interest Income, Yields Earned and Rates Paid. The following table sets forth certain information for the six months ended June 30, 2011 and 2010. The average yields and costs are derived by dividing income or expense by the average balance of assets or liabilities, respectively, for the periods presented.

For the six months ended June 30,


(1) Calculated net of deferred loan fees. Nonaccrual loans included as loans carrying a zero yield, includes loans held for sale.
(2) Calculated based on carrying value. Not full tax equivalents, as the numbers would not change materially from those presented in the table.
(3) Includes Federal Home Loan Bank stock at cost and term deposits with other financial institutions.
(4) Net interest income divided by average interest-earning assets.

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Rate/Volume Analysis. The following table presents the dollar amount of changes in interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities as of and for the six months ended June 30, 2011 as compared to the same period in 2010 . For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (1) changes in volume multiplied by the old rate; and (2) changes in rate, which are changes in rate multiplied by the old volume; and (3) changes not solely attributable to rate or volume have been allocated proportionately to the change due to volume and the change due to rate.

|  | $\begin{array}{c}\text { Increase/(Decrease) } \\ \text { Due to }\end{array}$ |  | $\begin{array}{c}\text { Total } \\ \text { Increase }\end{array}$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| (Decrease) |  |  |  |$)$

Interest income. Total interest income declined $\$ 3.5$ million to $\$ 19.4$ million for the six months ended June 30, 2011 from $\$ 22.9$ million for the six months ended June 30,2010 primarily due to the decrease in interest income on securities and loans. Interest income on loans decreased to $\$ 16.9$ million for the six months ended June 30,2011 from $\$ 18.7$ million for the same period in 2010 . This decrease was due primarily to a decline in the average balance of loans, which decreased $\$ 36.9$ million to $\$ 587.0$ million for the six months ended June 30,2011 from $\$ 623.9$ million for the prior year period. The average yield on loans decreased to $5.76 \%$ for the six months ended June 30,2011 from $5.99 \%$ for the same period in 2010 . Interest income earned on securities decreased $\$ 1.6$ million to $\$ 2.5$ million for the six months ended June 30 , 2011 from $\$ 4.1$ million for the same period in 2010 . This decrease was due to the decline in the average balance of $\$ 48.2$ million, to $\$ 152.2$ million, combined with the lower interest rates available on new purchases of securities which resulted in an 85 basis point decline in average yield to $3.26 \%$ for the six months ended June 30, 2011. Due to the decrease in average interest-earning assets as a result of our capital preservation requirments, the Company expects interest income to be lower during 2011 as compared to 2010.

Interest expense. Interest expense declined by $\$ 2.3$ million to $\$ 8.7$ million for the six months ended June 30,2011 from $\$ 11.0$ million for the six months ended June 30, 2010. The decrease in interest expense for the six months ended June 30,2011 , as compared to the same period in 2010 , was due to lower average rates paid on interest-bearing liabilities, primarily time deposits, as well as the decrease in average outstanding balances of time deposits and Federal Home Loan Bank (FHLB) advances. The average rate paid on time deposits decreased 64 basis points to $2.02 \%$ for the six months ended June 30,2011 as compared to $2.66 \%$ for the same period in 2010 due to the low
interest rate environment. The average balance of time deposits decreased $\$ 84.2$ million to $\$ 211.9$ million for the six months ended June 30, 2011 due to the decrease in brokered time deposits. The average balance of FHLB advances decreased $\$ 23.1$ million to $\$ 149.1$ million for the six months ended June 30, 2011 due to repayments. Interest expense included $\$ 216,000$ related to other borrowings for the six months ended June 30, 2011 compared to $\$ 88,000$ for the six months ended June 30, 2010. Approximately $\$ 175,000$ of the expense for other borrowings in the first six months of 2011 was the write-off of unamortized debt issuance cost associated with the $\$ 5.0$ million borrowing. This loan was paid-off during the first quarter of 2011 with proceeds from the second-step conversion and offering.

Net interest income. Net interest income decreased $\$ 1.2$ million to $\$ 10.7$ million for the six months ended June 30, 2011 from $\$ 11.9$ million for the six months ended June 30, 2010, primarily due to the decrease in interest income resulting from a reduction in average outstanding interest earning assets and lower average yields earned on those assets. Our net interest rate spread, which is the difference between the interest rate earned on interest-earning assets and the interest rate paid on interest-bearing liabilities, increased 3 basis points to $2.66 \%$ for the first six months of 2011 as compared to $2.63 \%$ for the same period in 2010. For the same comparative periods, our net interest margin, which is net interest income expressed as a percentage of our average interest earning assets, increased 3 basis points to $2.81 \%$ as compared to $2.78 \%$ for the same period in 2010. The improvement in net interest margin was primarily due to the 64 basis point decrease in the average interest rate of deposits, to $2.02 \%$ for the six months ended June 30 , 2011 as compared to $2.66 \%$ for the same period in 2010.

Provision for loan losses. Provision for loan losses of $\$ 5.8$ million and $\$ 11.2$ million were made during the six months ended June 30, 2011 and 2010, respectively. The $\$ 5.4$ million decrease in provision for loan losses was primarily due to lower net charge-offs on commercial and one- to four-family residential loans during the six months ended June 30, 2011 as compared to the same period in 2010. During the six months ended June 30, 2010, the Company sold a $\$ 6.3$ million portfolio of non-performing one- to four-family residential loans resulting in a loss of $\$ 2.8$ million and charged off a $\$ 3.3$ million specific reserve associated with a commercial participation with collateral located in Orlando, Florida. Net charge-offs for the six months ended June 30, 2011 were $\$ 5.4$ million as compared to $\$ 14.8$ million for the same period in 2010. Consistent with the Company's policy of writing down the carrying value of one-to four family first mortgages and home equity loans that become non-performing, net charge-offs in 2011 included $\$ 3.2$ million of partial write-downs as compared to $\$ 3.3$ million for the same period in 2010.

Non-interest income. The components of non-interest income for the six months ended June 30, 2011 and 2010 were as follows:

|  | 2011 | Increase(decrease) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2010 |  | Dollars |  |  | Percentage |  |
|  |  | (Dollars in Thousands) |  |  |  |  |  |  |
| Service charges and fees | \$1,826 |  | \$1,832 |  | \$(6 | ) | -0.3 | \% |
| Gain on sale of loans held for sale | 819 |  | 182 |  | 637 |  | 350.0 | \% |
| Loss on sale of portfolio loans | (12 | ) | (160 | ) | 148 |  | -92.5 | \% |
| Gain on available for sale securities | 722 |  | 1,229 |  | (507 | ) | -41.3 | \% |
| Other than temporary impairment losses | (186 |  | (81 | ) | (105 | ) | 129.6 | \% |
| Interchange fees | 644 |  | 463 |  | 181 |  | 39.1 | \% |
| Other | 632 |  | 560 |  | 72 |  | 12.9 | \% |
|  | \$4,445 |  | \$4,025 |  | \$420 |  | 10.4 | \% |

Non-interest income for the six months ended June 30, 2011 increased $\$ 420,000$ to $\$ 4.4$ million as compared to $\$ 4.0$ million for the same six months in 2010. The increase was primarily due to increased gains on sales of loans held for sale in connection with the expansion of our mortgage banking business, partially offset by lower gains on sales of available for sale securities. The Company recorded gains of $\$ 819,000$ on loan sales of $\$ 295.8$ million for the first half of 2011 as compared to $\$ 182,000$ on loan sales of $\$ 54.7$ million for the six months ended June 30, 2010.

Included in gains on sales of loans held for sale for the six months ended June 30, 2011, was $\$ 136,000$ from the sale and servicing of Small Business Administration ("SBA") loans. The Company expects to see moderate growth in gains from the sale and servicing of SBA loans through the remainder of 2011 from its small business lending group that was formed in the latter part of 2010.

Non-interest expense. The components of non-interest expense for the six months ended June 30, 2011 and 2010 were as follows:

|  | 2011 |  | 2010 |  | Increase(decrease) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Dollars ousands) |  | Percentage |  |
|  |  |  | (Dollars in Thousands) |  |  |
| Compensation and benefits | S | 6,689 |  |  | \$ | 5,007 | \$ | 1,682 | 33.6 | \% |
| Occupancy and equipment |  | 1,165 |  | 1,084 |  | 81 | 7.5 | \% |
| FDIC insurance premiums |  | 572 |  | 846 |  | (274 | -32.4 | \% |
| Foreclosed assets, net |  | 150 |  | 121 |  | 29 | 24.0 | \% |
| Data processing |  | 792 |  | 657 |  | 135 | 20.5 | \% |
| Outside professional services |  | 1,143 |  | 730 |  | 413 | 56.6 | \% |
| Collection expense and repossessed asset |  |  |  |  |  |  |  |  |
| losses |  | 1,536 |  | 997 |  | 539 | 54.1 | \% |
| Other |  | 2,302 |  | 2,103 |  | 199 | 9.5 | \% |
|  | \$ | 14,349 | \$ | 11,545 | \$ | 2,804 | 24.3 | \% |

Non-interest expense increased $\$ 2.8$ million to $\$ 14.3$ million for the six months ended June 30,2011 from $\$ 11.5$ million for the same six months ended June 30, 2010. Components of the increase included higher compensation and benefits expense, increased expenses of loan collections and higher outside professional services expense. The six months ended June 30, 2011 included higher compensation expenses related to the expansion of mortgage banking and small business lending. Included in compensation and benefit expense for the six months ended June 30, 2011 was a non-recurring expense of $\$ 783,000$ for the partial restoration of certain supplemental executive retirement plans that partially vested as a result of the completion of the second step conversion in the first quarter of 2011. During the second quarter of 2011 the Company reduced mortgage banking management positions and closed three under-performing mortgage origination offices. The impact of this change will begin to be fully realized beginning in the third quarter of 2011, however management expects non-interest expenses will continue to be higher in 2011 as compared to 2010, primarily as a result of the expansion of new business initiatives and the costs associated with increased collection activities.

Income tax. The Company recorded no income tax benefit for the six months ended June 30, 2011 or 2010. The recognition of future tax benefits or the reversal of the valuation reserve is dependent upon the Company's ability to generate future taxable income.

## Liquidity

Management maintains a liquidity position it believes adequate to provide funding for loan demand and deposit run-off that may occur in the normal course of business. The Company relies on a number of different sources in order to meet potential liquidity demands. The primary sources of funds are increases in deposit accounts and cash flows from loan payments and the securities portfolio. The scheduled amortization of loans and securities as well as proceeds from borrowings, are predictable sources of funds. Other funding sources, however, such as deposit inflows from new deposits, mortgage prepayments and mortgage loan sales are greatly influenced by market interest rates, economic conditions and competition.

During the six months ended June 30, 2011, cash and cash equivalents increased $\$ 19.2$ million from $\$ 8.6$ million as of December 31, 2010, to $\$ 27.8$ million as of June 30, 2011. Cash from investing activities of $\$ 51.7$ million was more than cash used in financing activities of $\$ 21.6$ million and cash used in operations of $\$ 10.9$ million. Primary sources of cash were from sales of loans held for sale of $\$ 295.8$ million, capital contribution as result of the completion of the second-step conversion and offering of $\$ 13.8$ million, proceeds from maturities and payments of available-for-sale
securities of $\$ 21.2$ million, proceeds from sales of securities available-for-sale of $\$ 45.5$ million, net decreases in loans of $\$ 24.6$ million and proceeds from FHLB borrowings of $\$ 51.0$ million. Primary uses of cash included loans originated for sale of $\$ 298.3$ million, purchases of available-for-sale securities of $\$ 42.3$ million, decreases in deposits of $\$ 31.0$ million, repayments of FHLB borrowings of $\$ 50.0$ million and repayments of other borrowings of $\$ 8.3$ million.

During the six months ended June 30, 2010, cash and cash equivalents decreased $\$ 7.2$ million from $\$ 37.1$ million as of December 31, 2009, to $\$ 29.9$ million as of June 30, 2010. Cash used in operating activities of $\$ 2.4$ million, combined with cash used in investing activities of $\$ 5.2$ million, was more than cash from financing activities of $\$ 400,000$. Primary sources of cash were from proceeds from maturities and payments of available-for-sale securities of $\$ 39.8$ million, net increases in deposits of $\$ 19.6$ million, proceeds from sales of securities available-for-sale of $\$ 17.9$ million, proceeds from FHLB advances of $\$ 13.0$ million, proceeds from sale of portfolio loans of $\$ 7.2$ million, net decreases in loans of $\$ 5.1$ million and proceeds from other borrowings of $\$ 5.0$ million. Primary uses of cash included purchases of available-for-sale securities of $\$ 76.3$ million and repayments of FHLB borrowings of $\$ 25.0$ million and repayments of other borrowings of $\$ 12.2$ million.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company is subject to interest rate risk to the extent that its interest-bearing liabilities, primarily deposits and FHLB advances, re-price more rapidly or at different rates than its interest-earning assets. In order to minimize the potential for adverse effects of material prolonged increases or decreases in interest rates on our results of operations, management has adopted an asset and liability management policy. The Board of Directors sets the asset and liability policy for the Company, which is implemented by the Asset/Liability Committee ("Committee").

The purpose of this Committee is to communicate, coordinate and control asset/liability management consistent with our business plan and board approved policies. The Committee establishes and monitors the volume and mix of assets and funding sources taking into account relative costs and spreads, interest rate sensitivity and liquidity needs. The objectives are to manage assets and funding sources to produce results that are consistent with liquidity, capital adequacy, growth, risk, and profitability goals.

The Committee generally meets at least monthly to review, among other things, economic conditions and interest rate outlook, current and projected liquidity needs and capital position, anticipated changes in the volume and mix of assets and liabilities and interest rate exposure limits versus current projections pursuant to market value of portfolio equity analysis and income simulations. The Committee utilizes two models, a Net Portfolio Value model and a Net Interest Income Sensitivity model, as discussed below. The Committee recommends appropriate strategy changes based on this review. The Committee is responsible for reviewing and reporting the effects of the policy implementations and strategies to the Board of Directors at least quarterly.

A key element of Atlantic Coast Financial Corporation's asset/liability plan is to protect net earnings by managing the maturity or re-pricing mismatch between its interest-earning assets and rate-sensitive liabilities. Historically, the Company has sought to reduce exposure to its earnings through the use of adjustable rate loans and through the sale of certain fixed rate loans in the secondary market, and by extending funding maturities through the use of FHLB advances.

Net Portfolio Value. The Office of Thrift Supervision required the computation of amounts by which the net present value of an institution's cash flow from assets, liabilities and off-balance sheet items (the institution's net portfolio value or "NPV") would change in the event of a range of assumed changes in market interest rates. Given the current relatively low level of market interest rates, an NPV calculation for an interest rate decrease of greater than 100 basis points has not been prepared. A basis point equals one-hundredth of one percent, and 100 basis points equals one percent. An increase in interest rates from $3 \%$ to $4 \%$ would mean, for example, a 100 basis point increase in the "Change in Interest Rates" column below.

Net Interest Income Sensitivity. Net interest income is the difference between the interest income we earn on our interest-earning assets, such as loans and securities, and the interest we pay on our interest-bearing liabilities, such as deposits and borrowings. In our model, we estimate what our net interest income would be for a rolling forward twelve-month period using historical data for assumptions such as loan prepayment rates and deposit decay rates, the current term structure for interest rates, and current deposit and loan offering rates. We then calculate what the net interest income would be for the same period in the event of an instantaneous 100, 200 and 300 basis point increase or a 100 basis point decrease in market interest rates.

At June 30, 2011
NPV as a Percentage of
Present Value of Assets
Net Interest Income Increase (Decrease) in
Estimated Net
Interest

Increase | Estimated |
| :---: |
| Net |

(Decrease) Interest Income

| (basis points)Estimated |  | NPV |  |  |  |  |  | $\begin{gathered} \text { (Decrease) } \\ \text { (basis } \\ \text { points) } \end{gathered}$ | Interest <br> Income |  | Income |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (1) | NPV (2) | Amount |  | Percent (D |  | $\begin{aligned} & \text { Ratio ( } \\ & \text { in Tho } \end{aligned}$ |  |  |  |  | Amount |  | Percen |  |
| +300 | \$55,708 | \$ (5,504 | ) | (9.0 | )\% | 7.22 | \% | (19 |  | \$22,736 | \$ (422 |  | (1.82 | )\% |
| +200 | 61,386 | (1,719 | ) | (2.8 | )\% | 7.78 | \% | 37 |  | 22,985 | (173 | ) | (0.75 | )\% |
| +100 | 63,105 | (1,893 | ) | (3.1 | )\% | 7.80 | \% | 39 |  | 23,071 | (87 |  | (0.38 | )\% |
| 0 | 61,212 | - |  | - |  | 7.41 | \% | - |  | 23,158 | - |  | - |  |
| -100 | 51,051 | (10,161 | ) | (16.6 | )\% | 6.10 | \% | (131 |  | 23,045 | (113 |  | (0.49 | )\% |

(1)

Assumes an instantaneous uniform change in interest rates at all maturities.
(2) NPV is the discounted present value of expected cash flows from assets, liabilities and off-balance sheet contracts.
(3)Present value of assets represents the discounted present value of incoming cash flows on interest-earning assets.

NPV Ratio represents NPV divided by the present value of assets.
In managing its asset/liability mix the Company, depending on the relationship between long and short-term interest rates, market conditions and consumer preference, may place somewhat greater emphasis on maximizing its net interest margin than on strictly matching the interest rate sensitivity of its assets and liabilities. Management believes that the increased net income which may result from an acceptable mismatch in the actual maturity or re-pricing of its asset and liability portfolios can, during periods of declining or stable interest rates, provide sufficient returns to justify the increased exposure to sudden and unexpected increases in interest rates which may result from such a mismatch. Management believes that Atlantic Coast Financial Corporation's level of interest rate risk is acceptable under this approach. In evaluating Atlantic Coast Financial Corporation's exposure to interest rate movements, certain shortcomings inherent in the NII/NPV methodology must be considered. For example, although certain assets and liabilities may have similar maturities or re-pricing periods, they may react in different degrees to changes in market interest rates. Also, the interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types may lag behind changes in interest rates. Additionally, certain assets, such as adjustable-rate mortgages, have features that restrict changes in interest rates on a short-term basis and over the life of the asset. Further, in the event of a significant change in interest rates, prepayment and early withdrawal levels would likely deviate significantly from those assumed in our NII/NPV methodology. Finally, the ability of many borrowers to service their debt may decrease in the event of an interest rate increase. Atlantic Coast Financial Corporation considers all of these factors in monitoring its exposure to interest rate risk.

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## ITEM 4. CONTROLS AND PROCEDURES

(a) Evaluation of disclosure controls and procedures. As of the end of the period covered by this Quarterly Report on Form 10-Q, the Registrant's principal executive officer and principal financial officer have concluded that the Registrant's disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e) under the Securities and Exchange Act of 1934 (the "Exchange Act")) are effective to ensure that information required to be disclosed by the Company in reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms.
(b) Changes in internal controls. There were no changes in the Registrant's internal control over financial reporting (as defined in Rule 13a-15(f)) that occurred during the quarter ended June 30, 2011, that have materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

# ATLANTIC COAST FINANCIAL CORPORATION 

FORM 10-Q
June 30, 2011
Part II - Other Information
Legal Proceedings
Item 1.
The Company is involved in various legal actions and claims arising in the normal course of business. In the opinion of management, these legal actions and claims are not expected to have a material adverse impact on the Company's financial condition and results of operations.

Item 1A.

## Risk Factors

There have been no material changes in the Company's risk factors from those disclosed in its annual report on Form 10-K.

Item 2.
Unregistered Sales of Equity Securities and Use of Proceeds
None.
Item 3.
Defaults Upon Senior Securities
None

Item 4.
Item 5.
Removed and reserved

None
Item 6.
Exhibits
a. Exhibits
31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.Certification of Chief Executive Officer and Chief Financial Officer of Atlantic Coast Financial Corporation pursuant to Section 906

> 101.INS XBRL Instance Document $* *$
> 101.SCH XBRL Taxonomy Extension Schema Document $* *$ 101.CAL XBRL Taxonomy Calculation Linkbase Document $* *$
> 101 DEF XBRL Taxonomy Extension Definition Linkbase Document ** 101 LAB XBRL Taxonomy Label Linkbase Document ** 101.PRE XBRL Taxonomy Presentation Linkbase Document $* *$

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## ATLANTIC COAST FINANCIAL CORPORATION

FORM 10-Q

June 30, 2011
Part II - Other Information
Signatures
Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## ATLANTIC COAST FINANCIAL CORPORATION <br> (Registrant)

Date: August 15, 2011

Date: August 15, 2011
/s/ G. Thomas Frankland
G. Thomas Frankland, President and Chief

Executive Officer
(Principal Executive Officer)
/s/ Thomas B. Wagers, Sr.
Thomas B. Wagers, Sr. Senior Vice-President and Chief Financial Officer
(Principal Financial and Accounting Officer)


[^0]:    ** We have attached these documents formatted in XBRL (Extensible Business Reporting Language) as Exhibit 101 to this report. We advise users of this data that pursuant to Rule 406T of Regulation S-T, this interactive data file is deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, and otherwise is not subject to liability under these sections.

