

First Federal of Northern Michigan Bancorp, Inc.  
Form 10-Q  
November 09, 2011

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

☒ QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the quarterly period ended September 30, 2011

OR  
☐ TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 000-31957

FIRST FEDERAL OF NORTHERN MICHIGAN BANCORP, INC.  
(Exact name of registrant as specified in its charter)

Maryland  
(State or other jurisdiction of  
incorporation or organization)

32-0135202  
(I.R.S. Employer  
Identification No.)

100 S. Second Avenue, Alpena, Michigan 49707  
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (989) 356-9041

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐

Accelerated filer ☐

Non-accelerated filer ☐

Smaller reporting company ☒

(Do not check if a smaller reporting company)

Edgar Filing: First Federal of Northern Michigan Bancorp, Inc. - Form 10-Q

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes ☐ No ☒.

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date.

Common Stock, Par Value \$0.01  
(Title of Class)

Outstanding at November 9, 2011  
2,884,049 shares

---

FIRST FEDERAL OF NORTHERN MICHIGAN BANCORP, INC.

FORM 10-Q

Quarter Ended September 30, 2011

INDEX

|   | PAGE |
|---|------|
| <b>PART I – FINANCIAL INFORMATION</b>   |      |
| <b>ITEM 1 - UNAUDITED FINANCIAL STATEMENTS</b>  |      |
| Consolidated Balance Sheet at September 30, 2011 and December 31, 2010  | 3    |
| Consolidated Statements of Income for the Three and Nine Months Ended September 30, 2011 and September 30, 2010 | 4    |
| Consolidated Statement of Changes in Stockholders' Equity for the Nine Months Ended September 30, 2011          | 5    |
| Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2011 and September 30, 2010       | 6    |
| Notes to Unaudited Consolidated Financial Statements  | 7    |
| <b>ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</b>           | 23   |
| <b>ITEM 3 – QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</b>                                      | 30   |
| <b>ITEM 4 - CONTROLS AND PROCEDURES</b>   | 30   |
| <b>Part II - OTHER INFORMATION</b>  |      |
| <b>ITEM 1 - LEGAL PROCEEDINGS</b>   | 31   |
| <b>ITEM 1A - RISK FACTORS</b>   | 31   |
| <b>ITEM 2 - UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS</b>                                     | 31   |
| <b>ITEM 3 - DEFAULTS UPON SENIOR SECURITIES</b>   | 31   |
| <b>ITEM 4 – (REMOVED AND RESERVED)</b>  | 31   |
| <b>ITEM 5 - OTHER INFORMATION</b>   | 31   |
| <b>ITEM 6 - EXHIBITS</b>  | 31   |
| Section 302 Certifications  |      |
| Section 906 Certifications  |      |

When used in this Form 10-Q or future filings by First Federal of Northern Michigan Bancorp, Inc. (the "Company") with the Securities and Exchange Commission ("SEC"), in the Company's press releases or other public or stockholder communications, or in oral statements made with the approval of an authorized executive officer, the words or phrases "would be," "will allow," "intends to," "will likely result," "are expected to," "will continue," "is anticipated," "estimate," "project," or similar expressions are intended to identify "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995.

The Company wishes to caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made, and to advise readers that various factors, including regional and national economic conditions, changes in levels of market interest rates, credit and other risks of lending and investment activities and competitive and regulatory factors, could affect the Company's financial performance and could cause the Company's actual results for future periods to differ materially from those anticipated or projected.

The Company does not undertake, and specifically disclaims any obligation, to update any forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements.

## PART I - FINANCIAL INFORMATION

## ITEM 1 - FINANCIAL STATEMENTS

First Federal of Northern Michigan Bancorp, Inc. and Subsidiaries  
Consolidated Balance Sheet

|  | September 30, 2011 | December 31, 2010 |
|--|--------------------|-------------------|
|  | (Unaudited)        |                   |
| <b>ASSETS</b>  |                    |                   |
| Cash and cash equivalents:   |                    |                   |
| Cash on hand and due from banks  | \$ 8,049,998       | \$ 1,889,999      |
| Overnight deposits with FHLB   | 49,255             | 72,658            |
| Total cash and cash equivalents  | 8,099,253          | 1,962,657         |
| Securities AFS   | 50,088,379         | 35,301,238        |
| Securities HTM   | 2,485,000          | 2,520,000         |
| Loans held for sale  | 616,748            | -                 |
| Loans receivable, net of allowance for loan losses of \$1,654,364 and \$2,831,332 as of September 30, 2011 and December 31, 2010, respectively | 141,296,254        | 157,143,918       |
| Foreclosed real estate and other repossessed assets  | 4,459,351          | 2,818,343         |
| Federal Home Loan Bank stock, at cost  | 3,266,100          | 3,775,400         |
| Premises and equipment   | 5,931,999          | 6,026,793         |
| Accrued interest receivable  | 1,170,671          | 1,230,938         |
| Intangible assets  | 407,968            | 627,306           |
| Prepaid FDIC premiums  | 802,780            | 967,143           |
| Deferred tax asset   | 330,386            | 659,194           |
| Other assets   | 2,840,209          | 2,700,034         |
| Total assets   | \$ 221,795,098     | \$ 215,732,964    |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>  |                    |                   |
| <b>Liabilities:</b>  |                    |                   |
| Deposits   | \$ 152,814,940     | \$ 155,465,896    |
| Advances from borrowers for taxes and insurance  | 221,753            | 130,030           |
| Federal Home Loan Bank Advances  | 33,000,000         | 29,000,000        |
| REPO Sweep Accounts  | 9,417,231          | 6,172,362         |
| Accrued expenses and other liabilities   | 1,756,116          | 1,728,735         |
| Total liabilities  | 197,210,040        | 192,497,023       |
| <b>Stockholders' equity:</b>   |                    |                   |
| Common stock (\$0.01 par value 20,000,000 shares authorized 3,191,799 shares issued)   | 31,918             | 31,918            |
| Additional paid-in capital   | 23,852,021         | 23,822,152        |
| Retained earnings  | 2,896,221          | 2,238,064         |
| Treasury stock at cost (307,750 shares)  | (2,963,918 )       | (2,963,918 )      |
| Unearned compensation  | (556 )             | (38,382 )         |
| Accumulated other comprehensive income   | 769,372            | 146,107           |
| Total stockholders' equity   | 24,585,058         | 23,235,941        |

|  |                |                |
|--|----------------|----------------|
| Total liabilities and stockholders' equity | \$ 221,795,098 | \$ 215,732,964 |
|--|----------------|----------------|

See accompanying notes to consolidated financial statements.

First Federal of Northern Michigan Bancorp, Inc. and Subsidiaries  
Consolidated Statement of Income

|  | For the Three Months<br>Ended September 30, |              | For the Nine Months<br>Ended September 30, |              |
|--|---|--------------|--|--------------|
|  | 2011  | 2010         | 2011                                       | 2010         |
|  | (Unaudited)                                 |              | (Unaudited)                                |              |
| Interest income:   |   |              |  |              |
| Interest and fees on loans   | \$ 2,196,300                                | \$ 2,590,033 | \$ 6,786,817                               | \$ 7,683,432 |
| Interest and dividends on investments                                  |   |              |  |              |
| Taxable  | 151,190                                     | 107,003      | 380,407                                    | 346,409      |
| Tax-exempt   | 39,735                                      | 40,738       | 120,074                                    | 152,005      |
| Interest on mortgage-backed securities                                 | 200,442                                     | 168,757      | 583,510                                    | 490,603      |
| Total interest income  | 2,587,667                                   | 2,906,531    | 7,870,808                                  | 8,672,449    |
| Interest expense:  |   |              |  |              |
| Interest on deposits   | 381,124                                     | 560,106      | 1,226,252                                  | 1,799,663    |
| Interest on borrowings   | 183,030                                     | 291,228      | 523,785                                    | 908,467      |
| Total interest expense   | 564,154                                     | 851,334      | 1,750,037                                  | 2,708,130    |
| Net interest income  |   |              |  |              |
| Provision for loan losses  | (67,079 )                                   | 352,711      | (18,959 )                                  | 958,639      |
| Net interest income after provision for loan losses                    | 2,090,592                                   | 1,702,486    | 6,139,730                                  | 5,005,680    |
| Non-interest income:   |   |              |  |              |
| Service charges and other fees   | 197,267                                     | 206,024      | 542,986                                    | 609,538      |
| Mortgage banking activities  | 218,671                                     | 447,319      | 637,116                                    | 1,010,634    |
| Gain on sale of investments  | -   | -            | -  | 496,817      |
| Net gain (loss) on sale of premises and equipment,                     | (802 )                                      | -            | (544 )                                     | 9,423        |
| Net gain (loss) on sale real estate owned and other repossessed assets | (7,680 )                                    | (1,147 )     | (54,368 )                                  | 43,298       |
| Other  | 61,846                                      | 65,267       | 186,447                                    | 391,603      |
| Total non-interest income  | 469,302                                     | 717,463      | 1,311,637                                  | 2,561,312    |
| Non-interest expense:  |   |              |  |              |
| Compensation and employee benefits                                     | 1,128,911                                   | 1,203,326    | 3,457,099                                  | 3,568,567    |
| FDIC Insurance Premiums  | 54,061                                      | 88,820       | 176,448                                    | 277,368      |
| Advertising  | 30,924                                      | 42,320       | 87,763                                     | 98,312       |
| Occupancy  | 264,703                                     | 277,658      | 802,398                                    | 878,471      |
| Amortization of intangible assets                                      | 73,113                                      | 73,113       | 219,338                                    | 219,338      |
| Service bureau charges   | 69,383                                      | 71,230       | 224,881                                    | 236,926      |
| Professional services  | 108,471                                     | 79,008       | 329,619                                    | 331,210      |
| Other  | 595,593                                     | 512,725      | 1,495,664                                  | 1,363,511    |
| Total non-interest expense   | 2,325,161                                   | 2,348,200    | 6,793,210                                  | 6,973,703    |
| Income before income tax expense                                       |   |              |  |              |
|  | 234,733                                     | 71,750       | 658,157                                    | 593,289      |

Edgar Filing: First Federal of Northern Michigan Bancorp, Inc. - Form 10-Q

|   |            |           |            |            |
|---|------------|-----------|------------|------------|
| Income tax expense                            | -          | -         | -          | -          |
| Net Income                                    | \$ 234,733 | \$ 71,750 | \$ 658,157 | \$ 593,289 |
| Per share data:                               |            |           |            | \$ -       |
| Net income per share                          |            |           |            |            |
| Basic   | \$ 0.08    | \$ 0.02   | \$ 0.23    | \$ 0.21    |
| Diluted                                       | \$ 0.08    | \$ 0.02   | \$ 0.23    | \$ 0.21    |
| Weighted average number of shares outstanding |            |           |            |            |
| Basic and diluted                             | 2,884,049  | 2,884,249 | 2,884,049  | 2,884,049  |
| Dividends per common share                    | \$ -       | \$ -      | \$ -       | \$ -       |

See accompanying notes to consolidated financial statements.



First Federal of Northern Michigan Bancorp Inc. and Subsidiaries  
Consolidated Statement of Changes in Stockholders' Equity (Unaudited)

|   | Common<br>Stock | Treasury<br>Stock | Additional<br>Paid-in<br>Capital | Unearned<br>Compensation | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Income | Total         |
|---|-----------------|-------------------|----------------------------------|--------------------------|----------------------|---|---------------|
| Balance at December<br>31, 2010   | \$ 31,918       | \$ (2,963,918)    | \$ 23,822,152                    | \$ (38,382)              | \$ 2,238,064         | \$ 146,107                                      | \$ 23,235,941 |
| Treasury Stock at<br>Cost   | -               | -                 | -                                | -                        | -                    | -   | -             |
| Stock-based<br>compensation   | -               | -                 | 29,869                           | 37,826                   | -                    | -   | 67,695        |
| Net income for the<br>period  | -               | -                 | -                                | -                        | 658,157              | -   | 658,157       |
| Change in unrealized<br>gain: on<br>available-for-sale<br>securities (net of tax<br>of \$321,076) | -               | -                 | -                                | -                        | -                    | 623,265   | 623,265       |
| Total comprehensive<br>income   | -               | -                 | -                                | -                        | -                    | -   | 1,281,422     |
| Balance at September<br>30, 2011  | \$ 31,918       | \$ (2,963,918)    | \$ 23,852,021                    | \$ (556 )                | \$ 2,896,221         | \$ 769,372                                      | \$ 24,585,058 |

See accompanying notes to the consolidated financial statements.

First Federal of Northern Michigan Bancorp, Inc. and Subsidiaries  
Consolidated Statement of Cash Flows

|   | For Nine Months Ended<br>September 30, |              |
|---|--|--------------|
|   | 2011                                   | 2010         |
|   | (Unaudited)                            |              |
| <b>Cash Flows from Operating Activities:</b>                                      |  |              |
| Net income  | \$ 658,157                             | \$ 593,289   |
| <b>Adjustments to reconcile net income to net cash from operating activities:</b> |  |              |
| Depreciation and amortization   | 525,446                                | 608,538      |
| Provision for loan loss   | (18,959 )                              | 958,639      |
| Amortization and accretion on securities  | 209,583                                | 93,265       |
| Gain on sale of investment securities   | -                                      | (496,817 )   |
| Stock-based compensation  | 67,695                                 | 166,055      |
| Gain on sale of loans held for sale   | (255,770 )                             | (436,243 )   |
| Originations of loans held for sale   | (18,479,727)                           | (30,128,868) |
| Proceeds from sale of loans held for sale   | 18,118,749                             | 29,784,734   |
| Loss (Gain) on sale of fixed assets   | 544                                    | (9,423 )     |
| Loss (Gain) on sale of real estate owned and other repossessed assets             | 54,368                                 | (43,298 )    |
| Net change in:  |  |              |
| Accrued interest receivable   | 60,267                                 | 17,156       |
| Other assets  | (461,249 )                             | (1,108,485 ) |
| Prepaid FDIC insurance premiums   | 164,363                                | 263,703      |
| Deferred income tax expense   | 328,808                                | 66,336       |
| Accrued expenses and other liabilities  | 27,381                                 | (384,078 )   |
| Net cash provided by (used in) operating activities                               | 999,656                                | (55,497 )    |
| <b>Cash Flows from Investing Activities:</b>                                      |  |              |
| Net decrease in loans (loans originated, net of principal payments)               | 12,853,481                             | 8,576,460    |
| Proceeds from maturity and sale of available-for-sale securities                  | 9,390,032                              | 22,347,073   |
| Proceeds from sale of property and equipment                                      | 1,780                                  | 30,874       |
| Proceeds from sale of real estate and other repossessed assets                    | 1,317,766                              | 1,026,224    |
| Purchase of securities  | (23,407,417)                           | (21,553,359) |
| Purchase of premises and equipment  | (213,638 )                             | (12,160 )    |
| Proceeds from redemption of Federal Home Loan Bank Stock                          | 509,300                                | -            |
| Net cash provided by investing activities   | 451,304                                | 10,415,112   |
| <b>Cash Flows from Financing Activities:</b>                                      |  |              |
| Net decrease in deposits  | (2,650,956 )                           | (1,548,973 ) |
| Net increase in Repo Sweep accounts   | 3,244,869                              | 979,108      |
| Net increase in advances from borrowers   | 91,723                                 | 101,808      |
| Advances from Federal Home Loan Bank and notes payable                            | 8,350,000                              | 12,925,000   |
| Repayments of Federal Home Loan Bank advances and notes payable                   | (4,350,000 )                           | (20,955,927) |
| Net cash provided by (used in) financing activities                               | 4,685,636                              | (8,498,984 ) |
| Net increase in cash and cash equivalents   | 6,136,596                              | 1,860,631    |
| Cash and cash equivalents at beginning of period                                  | 1,962,657                              | 3,099,058    |
| Cash and cash equivalents at end of period  | \$ 8,099,253                           | \$ 4,959,689 |

Supplemental disclosure of cash flow information:

|   |             |             |
|---|-------------|-------------|
| Cash paid during the period for                                     |             |             |
| Interest  | \$1,783,848 | \$2,796,474 |
| Income taxes  | -           | -           |
| Transfers of loans to foreclosed real estate and repossessed assets | 3,013,142   | 1,257,767   |

FIRST FEDERAL OF NORTHERN MICHIGAN BANCORP, INC.  
AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

Note 1—BASIS OF FINANCIAL STATEMENT PRESENTATION

The accompanying unaudited condensed consolidated interim financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America and with the instructions to Form 10-Q. Accordingly, certain information and disclosures required by accounting principles generally accepted in the United States of America for complete financial statements are not included herein. The interim financial statements should be read in conjunction with the financial statements of First Federal of Northern Michigan Bancorp, Inc. and Subsidiaries and the notes thereto included in the Company's annual report on Form 10-K for the year ended December 31, 2010.

All adjustments, consisting only of normal recurring adjustments, which in the opinion of management are necessary for a fair presentation of financial position, results of operations and cash flows, have been made. The results of operations for the three and nine months ended September 30, 2011 are not necessarily indicative of the results that may be expected for the year ending December 31, 2011.

Note 2— PRINCIPLES OF CONSOLIDATION

The consolidated financial statements include the accounts of First Federal of Northern Michigan Bancorp, Inc., First Federal of Northern Michigan (the "Bank"), and the Bank's wholly owned subsidiaries, Financial Services & Mortgage Corporation ("FSMC") and FFNM Agency. FSMC invests in real estate, which includes leasing, selling, developing, and maintaining real estate properties. The main activity of FFNM Agency is to collect the stream of income associated with the sale of the Blue Cross/Blue Shield override business to the Grotenhuis Group. All significant intercompany balances and transactions have been eliminated in the consolidation.

Note 3—SECURITIES

Investment securities have been classified according to management's intent. The carrying value and estimated fair value of securities are as follows:

|  |           | September 30, 2011 |            |        |
|--|-----------|--------------------|------------|--------|
|  | Amortized | Gross              | Gross      | Market |
|  | Cost      | Unrealized         | Unrealized | Value  |
|  |           | Gains              | Losses     |        |
|  |           | (in thousands)     |            |        |
| Securities Available for Sale          |           |                    |            |        |
| U.S. Government and agency obligations | \$ 11,777 | \$ 139             | \$ -       | 11,916 |
| Municipal obligations                  | 6,935     | 413                | -          | 7,348  |
| Mortgage-backed securities             | 30,208    | 646                | (31 )      | 30,823 |
| Equity securities                      | 2         | -                  | (1 )       | 1      |

|       |           |          |          |           |
|-------|-----------|----------|----------|-----------|
| Total | \$ 48,922 | \$ 1,198 | \$ (32 ) | \$ 50,088 |
|-------|-----------|----------|----------|-----------|

Securities Held to Maturity

|                       |          |        |      |          |
|-----------------------|----------|--------|------|----------|
| Municipal obligations | \$ 2,485 | \$ 203 | \$ - | \$ 2,688 |
|-----------------------|----------|--------|------|----------|

|  | December 31, 2010 |                |            |           |
|--|-------------------|----------------|------------|-----------|
|  | Amortized         | Gross          | Gross      | Market    |
|  | Cost              | Unrealized     | Unrealized | Value     |
|  |                   | Gains          | Losses     |           |
|  |                   | (in thousands) |            |           |
| Securities Available for Sale          |                   |                |            |           |
| U.S. Government and agency obligations | \$ 4,518          | \$ 44          | \$ -       | 4,562     |
| Municipal obligations                  | 4,875             | 171            | -          | 5,046     |
| Mortgage-backed securities             | 25,684            | 83             | (75 )      | 25,692    |
| Equity securities                      | 3                 | -              | (2 )       | 1         |
| Total                                  | \$ 35,080         | \$ 298         | \$ (77 )   | \$ 35,301 |

|                                    |          |       |          |          |
|------------------------------------|----------|-------|----------|----------|
| <b>Securities Held to Maturity</b> |          |       |          |          |
| Municipal obligations              | \$ 2,520 | \$ 90 | \$ (15 ) | \$ 2,595 |

The amortized cost and estimated market value of securities at September 30, 2011, by contract maturity, are shown below. Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties. Securities with no specified maturity date are separately stated.

|                                       | September 30, 2011 |           |
|---------------------------------------|--------------------|-----------|
|                                       | Amortized          | Market    |
|                                       | Cost               | Value     |
|                                       | (in thousands)     |           |
| Available For Sale:                   |                    |           |
| Due in one year or less               | \$ 1,972           | \$ 1,993  |
| Due after one year through five years | 9,806              | 10,013    |
| Due in five year through ten years    | 6,531              | 6,770     |
| Due after ten years                   | 403                | 488       |
|                                       |                    |           |
| Subtotal                              | 18,712             | 19,264    |
|                                       |                    |           |
| Equity securities                     | 2                  | 1         |
| Mortgage-backed securities            | 30,208             | 30,823    |
|                                       |                    |           |
| Total                                 | \$ 48,922          | \$ 50,088 |
|                                       |                    |           |
| Held To Maturity:                     |                    |           |
| Due in one year or less               | \$ 90              | \$ 91     |
| Due after one year through five years | 395                | 425       |
| Due in five year through ten years    | 645                | 707       |
| Due after ten years                   | 1,355              | 1,465     |
|                                       |                    |           |
| Total                                 | \$ 2,485           | \$ 2,688  |

At September 30, 2011 and December 31, 2010, securities with a carrying value and fair value of \$33,126,000 and \$34,336,000, respectively, were pledged to secure certain deposit accounts, FHLB advances and our line of credit at the Federal Reserve.

Gross proceeds from the sale of securities for the nine-months ended September 30, 2011 and 2010 were \$0 and \$10,354,000, respectively, resulting in gross gains of \$0 and \$497,000, respectively and gross losses of \$0 and \$0, respectively.

The following is a summary of temporarily impaired investments that have been impaired for less than and more than twelve months as of September 30, 2011 and December 31, 2010:

|  |            | September 30, 2011                             |            |   |
|--|------------|--|------------|---|
|  | Fair Value | Gross<br>Unrealized<br>Losses<br><12<br>months | Fair Value | Gross<br>Unrealized<br>Losses<br>> 12<br>months |
|  |            | (in thousands)                                 |            |   |
| Available For Sale:                    |            |  |            |   |
| U.S. Government and agency obligations | \$ -       | \$ -   | \$ -       | \$ -  |
| Municipal obligations                  | -          | -  | -          | -   |
| Mortgage-backed securities             | 4,274      | (31 )  | -          | -   |
| Equity securities                      | -          | -  | 2          | (1 )  |
| Total                                  | \$ 4,274   | \$ (31 )                                       | \$ 2       | \$ (1 )   |

|                          |      |      |      |      |
|--------------------------|------|------|------|------|
| <b>Held to Maturity:</b> |      |      |      |      |
| Municipal obligations    | \$ - | \$ - | \$ - | \$ - |

|   |            | December 31, 2010                              |            |   |
|---|------------|--|------------|---|
|   |            | Gross<br>Unrealized<br>Losses<br><12<br>months | Fair Value | Gross<br>Unrealized<br>Losses<br>> 12<br>months |
|   | Fair Value | (in thousands)                                 |            |   |
| Available For Sale:                       |            |  |            |   |
| U.S. Government and<br>agency obligations | \$ -       | \$ -   | \$ -       | \$ -  |
| Municipal obligations                     | -          | -  | -          | -   |
| Mortgage-backed securities                | 12,626     | (75 )  | -          | -   |
| Equity securities                         | 3          | (2 )   | -          | -   |
| Total                                     | \$ 12,629  | \$ (77 )                                       | \$ -       | \$ -  |

|                          |        |          |       |         |
|--------------------------|--------|----------|-------|---------|
| <b>Held to Maturity:</b> |        |          |       |         |
| Municipal obligations    | \$ 382 | \$ (13 ) | \$ 28 | \$ (2 ) |

The unrealized losses on the securities held in the portfolio are not considered other than temporary and have not been recognized into income. This decision is based on the Company's ability and intent to hold any potentially impaired security until maturity. The performance of the security is based on the contractual terms of the agreement, the extent of the impairment and the financial condition and credit quality of the issuer. The decline in market value is considered temporary and a result of changes in interest rates and other market variables.





## Note 4—LOANS

The following table sets forth the composition of our loan portfolio by loan type at the dates indicated.

|                           | At September<br>30,<br>2011 | At December<br>31,<br>2010 |
|---------------------------|-----------------------------|----------------------------|
|                           | (in thousands)              |                            |
| Real estate loans:        |                             |                            |
| Residential mortgage      | \$ 65,582                   | \$ 71,697                  |
| Commercial loans:         |                             |                            |
| Secured by real estate    | 54,695                      | 61,010                     |
| Other                     | 7,380                       | 8,848                      |
| Total commercial loans    | 62,075                      | 69,858                     |
| Consumer loans:           |                             |                            |
| Secured by real estate    | 14,147                      | 16,547                     |
| Other                     | 1,410                       | 2,118                      |
| Total consumer loans      | 15,557                      | 18,665                     |
| Total gross loans         | \$ 143,214                  | \$ 160,220                 |
| Less:                     |                             |                            |
| Net deferred loan fees    | (264 )                      | (245 )                     |
| Allowance for loan losses | (1,654 )                    | (2,831 )                   |
| Total loans, net          | \$ 141,296                  | \$ 157,144                 |

The following table illustrates the contractual aging of the recorded investment in past due loans by class of loans as of September 30, 2011 and December 31, 2010:

| As of September 30, 2011              |                          |                          |                         |                   |         |                                | Recorded<br>Investment > 90 |
|---------------------------------------|--------------------------|--------------------------|-------------------------|-------------------|---------|--------------------------------|-----------------------------|
|                                       | 30 - 59 Days<br>Past Due | 60 - 89 Days<br>Past Due | Greater than 90<br>Days | Total<br>Past Due | Current | Total Financing<br>Receivables | Days and<br>Accruing        |
| Commercial Real Estate - construction | \$ -                     | \$ -                     | \$ 173                  | \$ 173            | \$ 88   | \$ 261                         | \$ -                        |
| Commercial Real Estate - other        | 59                       | 1                        | 251                     | 311               | 54,123  | 54,434                         | -                           |
| Commercial - non real estate          | 11                       | -                        | -                       | 11                | 7,369   | 7,380                          | -                           |

## Consumer:

|                        |     |    |    |     |        |        |   |
|------------------------|-----|----|----|-----|--------|--------|---|
| Consumer - Real Estate | 454 | 16 | 68 | 538 | 13,609 | 14,147 | - |
| Consumer - Other       | 20  | 1  | 6  | 27  | 1,383  | 1,410  | 5 |

## Residential:

|             |          |          |          |          |            |            |        |
|-------------|----------|----------|----------|----------|------------|------------|--------|
| Residential | 2,627    | 1,541    | 2,261    | 6,429    | 59,153     | 65,582     | 259    |
| Total       | \$ 3,171 | \$ 1,559 | \$ 2,759 | \$ 7,489 | \$ 135,725 | \$ 143,214 | \$ 264 |

As of December 31, 2010

|                                       | 30 - 59<br>Days<br>Past Due | 60 - 89<br>Days<br>Past Due | Greater than<br>90<br>Days | Total<br>Past Due | Current  | Total<br>Financing<br>Receivables | Recorded<br>Investment ><br>90<br>Days and<br>Accruing |
|---------------------------------------|-----------------------------|-----------------------------|----------------------------|-------------------|----------|-----------------------------------|--|
| Commercial Real Estate:               |                             |                             |                            |                   |          |                                   |  |
| Commercial Real Estate - construction | \$ -                        | \$ -                        | \$ 1,772                   | \$ 1,772          | \$ 1,498 | \$ 3,270                          | \$ -   |
| Commercial Real Estate - other        | 891                         | 488                         | 784                        | 2,163             | 55,577   | 57,740                            | 82   |
| Commercial - non real estate          | -                           | 6                           | -                          | 6                 | 8,842    | 8,848                             | -  |

## Consumer:

|                        |     |     |     |     |        |        |   |
|------------------------|-----|-----|-----|-----|--------|--------|---|
| Consumer - Real Estate | 650 | 108 | 205 | 963 | 15,584 | 16,547 | - |
| Consumer - Other       | 27  | 14  | 2   | 43  | 2,075  | 2,118  | 2 |

## Residential:

|             |          |          |          |           |            |            |        |
|-------------|----------|----------|----------|-----------|------------|------------|--------|
| Residential | 3,919    | 2,056    | 2,434    | 8,409     | 63,288     | 71,697     | 282    |
| Total       | \$ 5,487 | \$ 2,672 | \$ 5,197 | \$ 13,356 | \$ 146,864 | \$ 160,220 | \$ 366 |

The Bank uses an eight tier risk rating system to grade its commercial loans. The grade of a loan may change during the life of the loans. The risk ratings are described as follows:

**Risk Grade 1 (Excellent)** - Prime loans based on liquid collateral, with adequate margin or supported by strong financial statements. Probability of serious financial deterioration is unlikely. High liquidity, minimum risk, strong ratios, and low handling costs are common to these loans. This classification also includes all loans secured by certificates of deposit or cash equivalents.

**Risk Grade 2 (Good)** - Desirable loans of somewhat less stature than Grade 1, but with strong financial statements. Probability of serious financial deterioration is unlikely. These loans possess a sound repayment source (and/or a secondary source). These loans represent less than the normal degree of risk associated with the type of financing contemplated.

**Risk Grade 3 (Satisfactory)** - Satisfactory loans of average risk – may have some minor deficiency or vulnerability to changing economic conditions, but still fully collectible. There may be some minor weakness but with offsetting features or other support readily available. These loans present a normal degree of risk associated with the type of financing. Actual and projected indicators and market conditions provide satisfactory assurance that the credit shall perform in accordance with agreed terms.

**Risk Grade 4 (Acceptable)** - Loans considered satisfactory, but which are of slightly “below average” credit risk due to financial weaknesses or uncertainty. The loans warrant a somewhat higher than average level of monitoring to insure that weaknesses do not advance. The level of risk is considered acceptable and within normal underwriting guidelines, so long as the loan is given the proper level of management supervision.

**Risk Grade 4.5 (Monitored)** - Loans are considered “below average” and monitored more closely due to some credit deficiency that poses additional risk but is not considered adverse to the point of being a “classified” credit. Possible reasons for additional monitoring may include characteristics such as temporary negative debt service coverage due to weak economic conditions; borrower may have experienced recent losses from operations, declining equity and/or increasing leverage, or marginal liquidity that may affect long-term sustainability. Loans of this grade have a higher degree of risk and warrant close monitoring to insure against further deterioration. In any tables presented subsequently, Risk Grade 4.5 credits are included with Risk Grade 4 credits.

**Risk Grade 5 (Other Assets Especially Mentioned) (OAEM)** - Loans which possess some credit deficiency or potential weakness, which deserve close attention, but which do not yet warrant substandard classification. Such loans pose unwarranted financial risk that, if not corrected, could weaken the loan and increase risk in the future.

**Risk Grade 6 (Substandard)** - Loans are “substandard” whose full, final collectability does not appear to be a matter of serious doubt, but which nevertheless portray some form of well defined weakness that requires close supervision by Bank management. The noted weaknesses involve more than normal banking risk. One or more of the following characteristics may be exhibited in loans classified Substandard: (1) Loans possess a defined credit weakness and the likelihood that the loan shall be paid from the primary source of repayment is uncertain; (2) Loans are not adequately protected by the current net worth and/or paying capacity of the obligor; (3) primary source of repayment is gone, and the Bank is forced to rely on a secondary source of repayment such as collateral liquidation or guarantees; (4) distinct possibility that the Bank shall sustain some loss if deficiencies are not corrected; (5) unusual courses of action are needed to maintain a high probability of repayment; (6) the borrower is not generating enough cash flow to repay loan principal, however, continues to make interest payments; (7) the Bank is forced into a subordinated or unsecured position due to flaws in documentation; (8) loans have been restructured so that payment schedules, terms, and collateral represent concessions to the borrower when compared to normal loan terms; (9) the Bank is contemplating foreclosure or legal action due to the apparent deterioration in the loan; or (10) there is a significant deterioration in

the market conditions and the borrower is highly vulnerable to these conditions.

Grade 7 (Doubtful) - Loans have all the weaknesses of those classified Substandard. Additionally, however, these weaknesses make collection or liquidation in full, based on existing conditions, improbable. Loans in this category are typically not performing in conformance with established terms and conditions. Full repayment is considered "Doubtful", but extent of loss is not currently determinable.

Risk Grade 8 (Loss) - Loans are considered uncollectible and of such little value, that continuing to carry them as an asset on the Bank's financial statements is not feasible.

The following table presents the risk category of loans by class of loans based on the most recent analysis performed as of September 30, 2011 and December 31, 2010:

| Loan Grade | As of September 30, 2011               |                                 |            |
|------------|--|---------------------------------|------------|
|            | Commercial Real Estate<br>Construction | Commercial Real Estate<br>Other | Commercial |
| 1-2        | \$ -                                   | \$ -                            | \$ 21      |
| 3          | 88                                     | 10,787                          | 2,378      |
| 4          | -                                      | 30,969                          | 4,676      |
| 5          | -                                      | 4,366                           | -          |
| 6          | 173                                    | 8,312                           | 305        |
| 7          | -                                      | -                               | -          |
| 8          | -                                      | -                               | -          |
| Total      | \$ 261                                 | \$ 54,434                       | \$ 7,380   |

| Loan Grade | As of December 31, 2010                |                                 |            |
|------------|--|---------------------------------|------------|
|            | Commercial Real Estate<br>Construction | Commercial Real Estate<br>Other | Commercial |
| 1-2        | \$ -                                   | \$ -                            | \$ 5       |
| 3          | 70                                     | 12,411                          | 2,958      |
| 4          | 1,428                                  | 33,754                          | 5,631      |
| 5          | -                                      | 3,245                           | 248        |
| 6          | 1,772                                  | 8,330                           | 6          |
| 7          | -                                      | -                               | -          |
| 8          | -                                      | -                               | -          |
| Total      | \$ 3,270                               | \$ 57,740                       | \$ 8,848   |

For residential real estate and other consumer credit the Company also evaluates credit quality based on the aging status of the loan and by payment activity. Loans 60 or more days past due are monitored by the collection committee.

The following tables present the risk category of loans by class based on the most recent analysis performed as of September 30, 2011 and December 31, 2010:

| As of September 30, 2011 |           | As of December 31, 2010 |           |
|--------------------------|-----------|-------------------------|-----------|
| Residential              |           | Residential             |           |
| Grade                    |           | Grade                   |           |
| Pass                     | \$ 62,697 | Pass                    | \$ 68,301 |
| Special Mention          | -         | Special Mention         | -         |
| Substandard              | 2,885     | Substandard             | 3,396     |
| Total                    | \$ 65,582 | Total                   | \$ 71,697 |

| As of September 30, 2011 |                           |                  |
|--------------------------|---------------------------|------------------|
|                          | Consumer -<br>Real Estate | Consumer - Other |
| Performing               | \$ 14,057                 | \$ 1,400         |
| Nonperforming            | 90                        | 10               |
| Total                    | \$ 14,147                 | \$ 1,410         |

| As of December 31, 2010 |                           |                  |
|-------------------------|---------------------------|------------------|
|                         | Consumer -<br>Real Estate | Consumer - Other |
| Performing              | \$ 16,341                 | \$ 2,116         |
| Nonperforming           | 206                       | 2                |
| Total                   | \$ 16,547                 | \$ 2,118         |

The following table presents the recorded investment in non-accrual loans by class as of September 30, 2011 and December 31, 2010:

| As of<br>September 30, 2011           |          |
|---------------------------------------|----------|
| Commercial Real Estate:               |          |
| Commercial Real Estate - construction | \$ 173   |
| Commercial Real Estate - other        | 251      |
| Commercial                            | -        |
| Consumer:                             |          |
| Consumer - real estate                | 90       |
| Consumer - other                      | 5        |
| Residential:                          |          |
| Residential                           | 2,625    |
| Total                                 | \$ 3,144 |

| As of<br>December 31, 2010            |          |
|---------------------------------------|----------|
| Commercial Real Estate:               |          |
| Commercial Real Estate - construction | \$ 1,772 |
| Commercial Real Estate - other        | 1,148    |
| Commercial                            | -        |
| Consumer:                             |          |
| Consumer - real estate                | 206      |
| Consumer - other                      | -        |

Residential:

|             |       |
|-------------|-------|
| Residential | 3,114 |
|-------------|-------|

|       |          |
|-------|----------|
| Total | \$ 6,240 |
|-------|----------|

The key features of the Company's loan modifications are determined on a loan-by-loan basis. Generally, our restructurings have related to interest rate reductions and loan term extensions. In the past the Company has granted reductions in interest rates, payment extensions and short-term payment forbearances as a means to maximize collectability of troubled credits. The Company has not forgiven principal to date, although this would be considered if necessary to ensure the long-term collectability of the loan. The Company's loan modifications are typically short-term in nature, although the Company would consider a long-term modification to ensure the long-term collectability of the credit. In general, a borrower must make at least six consecutive timely payments before the Company would consider a return of a restructured loan to accruing status in accordance with Federal Deposit Insurance Corporation guidelines regarding restoration of credits to accrual status.



The Bank has classified approximately \$1,407,000 of its impaired loans as troubled debt restructurings as of September 30, 2011, as noted in the table below:

As of September 30, 2011

|                                       | Number of<br>Contracts | Pre-Modification<br>Outstanding Recorded<br>Investments | Post-Modification<br>Outstanding Recorded<br>Investment |
|---------------------------------------|------------------------|---|---|
| <b>Troubled Debt Restructurings</b>   |                        |   |   |
| Commercial Real Estate - Construction | -                      | -   | -   |
| Commercial Real Estate - Other        | 3                      | 1,488   | 1,407   |
| Commercial - non real estate          | -                      | -   | -   |
| Residential                           | -                      | -   | -   |

|   | Number of<br>Contracts | Recorded<br>Investment |
|---|------------------------|------------------------|
| <b>Troubled Debt Restructurings That Subsequently Defaulted</b> |                        |                        |
| Commercial Real Estate - Construction                           | -                      | -                      |
| Commercial Real Estate - Other                                  | -                      | -                      |
| Commercial - non real estate                                    | -                      | -                      |
| Residential   | -                      | -                      |

For the majority of the Bank's impaired loans, the Bank will apply the observable market price methodology. However, the Bank may also utilize a measurement incorporating the present value of expected future cash flows discounted at the loan's effective rate of interest. To determine observable market price, collateral asset values securing an impaired loan are periodically evaluated. Maximum time of re-evaluation is every 12 months. In this process, third party evaluations are obtained and heavily relied upon. Until such time that updated evaluations are received, the Bank may discount the collateral value used.

The Bank uses the following guidelines, as stated in policy, to determine when to realize a charge-off, whether a partial or full loan balance. A charge down in whole or in part is realized when unsecured consumer loans, credit card credits and overdraft lines of credit reach 90 days delinquency. At 120 days delinquency, secured consumer loans are charged down to the value of collateral, if repossession of the collateral is assured and/or in the process of repossession. Consumer mortgage loan deficiencies are charged down upon the sale of the collateral or sooner upon the recognition of collateral deficiency. Commercial credits are charged down at 90 days delinquency, unless an established and approved work-out plan is in place or litigation of the credit will likely result in recovery of the loan balance. Upon notification of bankruptcy, unsecured debt is charged off. Additional charge-offs may be realized as further unsecured positions are recognized.



The following tables present loans individually evaluated for impairment by class of loans as of September 30, 2011 and December 31, 2010:

## As of September 30, 2011

|                                       | Unpaid Principal<br>Balance | Recorded<br>Investment | Related<br>Allowance | Average<br>Recorded<br>Investment | Interest<br>Income<br>Recognized |
|---------------------------------------|-----------------------------|------------------------|----------------------|-----------------------------------|----------------------------------|
| With no related allowance recorded:   |                             |                        |                      |                                   |                                  |
| Commercial                            | \$ -                        | \$ -                   | \$ -                 | \$ -                              | \$ -                             |
| Commercial Real Estate - Construction | 173                         | 173                    | -                    | 286                               | -                                |
| Commercial Real Estate - Other        | 881                         | 881                    | -                    | 883                               | -                                |
| Consumer - Real Estate                | 81                          | 80                     | -                    | 83                                | -                                |
| Consumer - Other                      | 6                           | 5                      | -                    | 6                                 | -                                |
| Residential                           | 2,044                       | 1,950                  | -                    | 1,967                             | -                                |
| With a specific allowance recorded:   |                             |                        |                      |                                   |                                  |
| Commercial                            | -                           | -                      | -                    | -                                 | -                                |
| Commercial Real Estate - Construction | -                           | -                      | -                    | -                                 | -                                |
| Commercial Real Estate - Other        | 777                         | 777                    | 27                   | 781                               | -                                |
| Consumer - Real Estate                | 11                          | 10                     | 2                    | 10                                | -                                |
| Consumer - Other                      | -                           | -                      | -                    | -                                 | -                                |
| Residential                           | 676                         | 675                    | 189                  | 675                               | -                                |
| Totals:                               |                             |                        |                      |                                   |                                  |
| Commercial                            | \$ -                        | \$ -                   | \$ -                 | \$ -                              | \$ -                             |
| Commercial Real Estate - Construction | \$ 173                      | \$ 173                 | \$ -                 | \$ 286                            | \$ -                             |
| Commercial Real Estate - Other        | \$ 1,658                    | \$ 1,658               | \$ 27                | \$ 1,664                          | \$ -                             |
| Consumer - Real Estate                | \$ 92                       | \$ 90                  | \$ 2                 | \$ 93                             | \$ -                             |
| Consumer - Other                      | \$ 6                        | \$ 5                   | \$ -                 | \$ 6                              | \$ -                             |
| Residential                           | \$ 2,720                    | \$ 2,625               | \$ 189               | \$ 2,642                          | \$ -                             |

## As of December 31, 2010

|                                     | Unpaid Principal<br>Balance | Recorded<br>Investment | Related<br>Allowance | Average<br>Recorded<br>Investment | Interest<br>Income<br>Recognized |
|-------------------------------------|-----------------------------|------------------------|----------------------|-----------------------------------|----------------------------------|
| With no related allowance recorded: |                             |                        |                      |                                   |                                  |
| Commercial                          | \$ -                        | \$ -                   | \$ -                 | \$ -                              | \$ -                             |

|                                       |          |          |        |          |      |
|---------------------------------------|----------|----------|--------|----------|------|
| Commercial Real Estate - Construction | -        | -        | -      | -        | -    |
| Commercial Real Estate - Other        | 822      | 674      | -      | 667      | -    |
| Consumer - Real Estate                | 124      | 123      | -      | 193      | -    |
| Consumer - Other                      | -        | -        | -      | -        | -    |
| Residential                           | 1,842    | 1,770    | -      | 1,803    | -    |
| With a specific allowance recorded:   |          |          |        |          |      |
| Commercial                            | -        | -        | -      | -        | -    |
| Commercial Real Estate - Construction | 3,449    | 1,772    | 305    | 1,805    | -    |
| Commercial Real Estate - Other        | 586      | 474      | 89     | 465      | -    |
| Consumer - Real Estate                | 83       | 83       | 25     | 14       | -    |
| Consumer - Other                      | -        | -        | -      | -        | -    |
| Residential                           | 1,416    | 1,344    | 165    | 1,330    | -    |
| Totals:                               |          |          |        |          |      |
| Commercial                            | \$ -     | \$ -     | \$ -   | \$ -     | \$ - |
| Commercial Real Estate - Construction | \$ 3,449 | \$ 1,772 | \$ 305 | \$ 1,805 | \$ - |
| Commercial Real Estate - Other        | \$ 1,408 | \$ 1,148 | \$ 89  | \$ 1,132 | \$ - |
| Consumer - Real Estate                | \$ 207   | \$ 206   | \$ 25  | \$ 207   | \$ - |
| Consumer - Other                      | \$ -     | \$ -     | \$ -   | \$ -     | \$ - |
| Residential                           | \$ 3,258 | \$ 3,114 | \$ 165 | \$ 3,133 | \$ - |

The ALLL has a direct impact on the provision expense. An increase in the ALLL is funded through recoveries and provision expense.

Activity in the allowance for loan and lease losses was as follows for the quarter and year ended September 30, 2011 and December 31, 2010, respectively:

For the Nine Months Ended September 30, 2011

|   | Commercial<br>Construction | Commercial<br>Real<br>Estate | Commercial | Consumer<br>Real<br>Estate | Consumer | Residential | Unallocated | Total       |
|---|----------------------------|------------------------------|------------|----------------------------|----------|-------------|-------------|-------------|
| Allowance for credit losses:                                    |                            |                              |            |                            |          |             |             |             |
| Beginning Balance   | \$ 535                     | \$ 1,281                     | \$ 192     | \$ 228                     | \$ 59    | \$ 536      | \$ -        | \$ 2,831    |
| Charge-offs   | (94 )                      | (328 )                       | (6 )       | (147 )                     | (19 )    | (625 )      | -           | \$ (1,219 ) |
| Recoveries  | -                          | 3                            | -          | 27                         | 8        | 23          | -           | \$ 61       |
| Provision   | (418 )                     | (338 )                       | (102 )     | 86                         | (29 )    | 782         | -           | \$ (19 )    |
| Ending Balance  | \$ 23                      | \$ 618                       | \$ 84      | \$ 194                     | \$ 19    | \$ 716      | \$ -        | \$ 1,654    |
| Ending balance: individually evaluated for impairment           | \$ -                       | \$ 27                        | \$ -       | \$ 2                       | \$ -     | \$ 189      | \$ -        | \$ 218      |
| Ending balance: loans collectively evaluated for impairment     | \$ 23                      | \$ 591                       | \$ 84      | \$ 192                     | \$ 19    | \$ 527      | \$ -        | \$ 1,436    |
| Ending balance: loans acquired with deteriorated credit quality | \$ -                       | \$ -                         | \$ -       | \$ -                       | \$ -     | \$ -        | \$ -        | \$ -        |
| Financing Receivables:  |                            |                              |            |                            |          |             |             |             |
| Ending Balance  | \$ 261                     | \$ 54,434                    | \$ 7,380   | \$ 14,147                  | \$ 1,410 | \$ 65,582   | \$ -        | \$ 143,214  |
| Ending balance: individually evaluated for impairment           | \$ 173                     | \$ 1,658                     | \$ -       | \$ 90                      | \$ 5     | \$ 2,625    | \$ -        | \$ 4,551    |
| Ending balance: loans collectively                              | \$ 88                      | \$ 52,776                    | \$ 7,380   | \$ 14,057                  | \$ 1,405 | \$ 62,957   | \$ -        | \$ 138,663  |

evaluated for  
impairment

Ending  
balance: loans  
acquired with  
deteriorated  
credit quality

\$ -      \$ -      \$ -      \$ -      \$ -      \$ -      \$ -      \$ -

For the Year Ended December 31, 2010

|  |              |             |            |             |          |             |             |       |
|--|--------------|-------------|------------|-------------|----------|-------------|-------------|-------|
|  | Commercial   | Commercial  |            | Consumer    |          |             |             |       |
|  | Construction | Real Estate | Commercial | Real Estate | Consumer | Residential | Unallocated | Total |

Allowance for  
credit losses:

Beginning

|         |        |          |        |        |       |        |      |          |
|---------|--------|----------|--------|--------|-------|--------|------|----------|
| Balance | \$ 997 | \$ 1,513 | \$ 245 | \$ 211 | \$ 45 | \$ 649 | \$ - | \$ 3,660 |
|---------|--------|----------|--------|--------|-------|--------|------|----------|

|             |          |        |   |        |       |        |   |          |
|-------------|----------|--------|---|--------|-------|--------|---|----------|
| Charge-offs | (1,013 ) | (512 ) | - | (220 ) | (99 ) | (258 ) | - | (2,102 ) |
|-------------|----------|--------|---|--------|-------|--------|---|----------|

|            |    |    |   |    |    |   |   |     |
|------------|----|----|---|----|----|---|---|-----|
| Recoveries | 60 | 85 | - | 14 | 11 | 2 | - | 172 |
|------------|----|----|---|----|----|---|---|-----|

|           |     |     |       |     |     |     |   |       |
|-----------|-----|-----|-------|-----|-----|-----|---|-------|
| Provision | 491 | 195 | (53 ) | 223 | 102 | 143 | - | 1,101 |
|-----------|-----|-----|-------|-----|-----|-----|---|-------|

|                |        |          |        |        |       |        |      |          |
|----------------|--------|----------|--------|--------|-------|--------|------|----------|
| Ending Balance | \$ 535 | \$ 1,281 | \$ 192 | \$ 228 | \$ 59 | \$ 536 | \$ - | \$ 2,831 |
|----------------|--------|----------|--------|--------|-------|--------|------|----------|

Ending  
balance:  
individually  
evaluated for  
impairment

|        |       |      |       |      |        |      |        |
|--------|-------|------|-------|------|--------|------|--------|
| \$ 305 | \$ 89 | \$ - | \$ 25 | \$ - | \$ 165 | \$ - | \$ 584 |
|--------|-------|------|-------|------|--------|------|--------|

Ending  
balance: loans  
collectively  
evaluated for  
impairment

|        |          |        |        |       |        |      |          |
|--------|----------|--------|--------|-------|--------|------|----------|
| \$ 230 | \$ 1,192 | \$ 192 | \$ 203 | \$ 59 | \$ 371 | \$ - | \$ 2,247 |
|--------|----------|--------|--------|-------|--------|------|----------|

Ending  
balance: loans  
acquired with  
deteriorated  
credit quality

|      |      |      |      |      |      |      |      |
|------|------|------|------|------|------|------|------|
| \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
|------|------|------|------|------|------|------|------|

Financing  
Receivables:

|                |          |           |          |           |          |           |      |            |
|----------------|----------|-----------|----------|-----------|----------|-----------|------|------------|
| Ending Balance | \$ 3,270 | \$ 57,740 | \$ 8,848 | \$ 16,547 | \$ 2,118 | \$ 71,697 | \$ - | \$ 160,220 |
|----------------|----------|-----------|----------|-----------|----------|-----------|------|------------|

Ending  
balance:  
individually  
evaluated for  
impairment

|          |          |      |        |      |          |      |          |
|----------|----------|------|--------|------|----------|------|----------|
| \$ 1,772 | \$ 1,148 | \$ - | \$ 206 | \$ - | \$ 3,114 | \$ - | \$ 6,240 |
|----------|----------|------|--------|------|----------|------|----------|

|   |          |           |          |           |          |           |      |            |
|---|----------|-----------|----------|-----------|----------|-----------|------|------------|
| Ending<br>balance: loans<br>collectively<br>evaluated for<br>impairment | \$ 1,498 | \$ 56,592 | \$ 8,848 | \$ 16,341 | \$ 2,118 | \$ 68,583 | \$ - | \$ 153,980 |
|---|----------|-----------|----------|-----------|----------|-----------|------|------------|

|   |      |      |      |      |      |      |      |      |
|---|------|------|------|------|------|------|------|------|
| Ending<br>balance: loans<br>acquired with<br>deteriorated<br>credit quality | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
|---|------|------|------|------|------|------|------|------|

#### Note 5—DIVIDENDS

We suspended our quarterly dividend effective for the quarter ended December 31, 2008. We are dependent primarily upon the Bank for earnings and funds to pay dividends on common stock. The payment of dividends also is subject to legal and regulatory restrictions. Any reinstatement of dividends in the future will depend, in large part, on the Bank's earnings, capital requirements, financial condition and other factors considered by the Board of Directors.

## Note 6 – STOCK-BASED COMPENSATION

Effective January 1, 2006, the Company adopted FASB ASC 718-10, “Shareholder Based Payments”, which requires that the grant-date fair value of awarded stock options be expensed over the requisite service period. The Company’s 1996 Stock Option Plan (the “1996 Plan”), which was approved by shareholders, permits the grant of share options to its employees for up to 127,491 shares of common stock (retroactively adjusted for the exchange ratio applied in the Company’s 2005 stock offering and related second-step conversion). The Company’s 2006 Stock-Based Incentive Plan (the “2006 Plan”), which was approved by shareholders, permits the award of up to 242,740 shares of common stock of which the maximum number to be granted as Stock Options is 173,386 and the maximum to be granted as Restricted Stock Awards is 69,354. Option awards are granted with an exercise price equal to the market price of the Company’s stock at the date of grant; those option awards generally vest based on five years of continual service and have ten year contractual terms. Certain options provide for accelerated vesting if there is a change in control (as defined in the Plans).

During the three and nine months ended September 30, 2011 the Company awarded no shares under the 2006 Stock-Based Incentive Plan. Shares issued under the 2006 Plan and exercised pursuant to the exercise of stock options may be either authorized but unissued shares or reacquired shares held by the Company as treasury stock.

Stock Options - A summary of option activity under the Plan during the nine months ended September 30, 2011 is presented below:

| Options                                   | Shares  | Weighted-Average<br>Exercise Price | Weighted-Average<br>Remaining<br>Contractual Term<br>(Years) | Aggregate<br>Intrinsic Value |
|---|---------|------------------------------------|--|------------------------------|
| Outstanding at January 1, 2011            | 186,132 | \$ 9.47                            | 5.3  | -                            |
| Granted                                   | -       | N/A                                |  |                              |
| Exercised                                 | -       | N/A                                |  |                              |
| Forfeited or expired                      | -       | N/A                                |  |                              |
| Outstanding at September 30, 2011         | 186,132 | \$ 9.47                            | 4.50   | -                            |
| Options Exercisable at September 30, 2011 | 184,652 | \$ 9.48                            | 4.50   | -                            |

The aggregate intrinsic value of outstanding options shown in the table above represents the total pretax intrinsic value (i.e. the difference between the Company’s closing stock price of \$3.44 on September 30, 2011 and the exercise price times the number of shares) that would have been received by the option holder had all option holders exercised their options on September 30, 2011. This amount changes based on the fair market value of the stock.

As of September 30, 2011 there was approximately \$2,000 of total unrecognized compensation cost, net of expected forfeitures, related to nonvested options under the Plans. That cost is expected to be recognized over a weighted-average period of 0.8 years. The total fair value of shares vested during the nine months ended September 30, 2011 was \$136,808.





A summary of the status of the Company's nonvested options as of September 30, 2011, and changes during the nine months ended September 30, 2011, is presented below:

| Nonvested Shares                | Shares    | Weighted-Average<br>Grant-Date<br>Fair Value |
|---------------------------------|-----------|--|
| Nonvested at January 1, 2011    | 37,358    | \$ 2.10                                      |
| Granted                         | -         | N/A  |
| Vested                          | (36,118 ) | \$ 2.11                                      |
| Forfeited                       | -         | N/A  |
| Nonvested at September 30, 2011 | 1,240     | \$ 2.19                                      |

Restricted Stock Awards - As of September 30, 2011 there was approximately \$600 of unrecognized compensation cost related to nonvested restricted stock awards under the 2006 Plan. That cost is expected to be recognized over a weighted-average period of 0.8 years.

#### Note 7 – COMMITMENTS TO EXTEND CREDIT

The Company is a party to credit-related financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit, and commercial lines of credit. Such commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized in the consolidated balance sheet. The Company's exposure to credit loss is represented by the contracted amount of these commitments. The Company follows the same credit policies in making commitments as it does for on-balance sheet instruments.

At September 30, 2011, the Company had outstanding commitments to originate loans of \$24.7 million. These commitments included \$10.2 million for permanent one-to-four family dwellings, \$881,000 for non-residential loans, \$417,000 of undisbursed loan proceeds for construction of one-to-four family dwellings, \$4.1 million of undisbursed lines of credit on home equity loans, \$983,000 of unused credit card lines, \$6.2 million of unused commercial lines of credit, \$87,000 of undisbursed commercial construction, \$150,000 of unused letters of credit and \$1.7 million in unused overdraft protection.

#### Note 8 – FAIR VALUE MEASUREMENTS

FASB ASC 820-10 – Fair Value Measurements. The following tables present information about the Company's assets and liabilities measured at fair value on a recurring basis at September 30, 2011, and the valuation techniques used by the Company to determine those fair values.

In general, fair values determined by Level 1 inputs use quoted prices in active markets for identical assets or liabilities that the Company has the ability to access.

Fair values determined by Level 2 inputs use other inputs that are observable, either directly or indirectly. These Level 2 inputs include quoted prices for similar assets and liabilities in active markets, and other inputs such as

interest rates and yield curves that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs, including inputs that are available in situations where there is little, if any, market activity for the related asset or liability.

In instances where inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. The Company's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset or liability.

Disclosures concerning assets and liabilities measured at fair value are as follows:

Assets and Liabilities Measured at Fair Value on a Recurring Basis at September 30, 2011  
(Dollars in Thousands)

|   | Quoted<br>Prices in<br>Active<br>Markets<br>for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Balance at<br>September<br>30,<br>2011 |
|---|---|---|--|--|
| <b>Assets</b>                                       |   |   |  |  |
| Investment securities-<br>available-for-sale:       |   |   |  |  |
| US Government & agency<br>obligations               | \$ -  | \$ 11,916   | \$ -   | \$ 11,916                              |
| Municipal obligations                               | -   | 7,348   | -  | 7,348                                  |
| Mortgage-backed securities                          | -   | 30,823  | -  | 30,823                                 |
| Equity securities                                   | -   | 1   | -  | 1                                      |
| Total investment securities -<br>available-for-sale | \$ -  | \$ 50,088   | \$ -   | \$ 50,088                              |
| <b>Liabilities</b>                                  |   |   |  |  |
| None  |   |   |  |  |

Assets and Liabilities Measured at Fair Value on a Recurring Basis at December 31, 2010  
(Dollars in Thousands)

|   | Quoted<br>Prices in<br>Active<br>Markets<br>for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Balance at<br>December<br>31,<br>2010 |
|---|---|---|--|---------------------------------------|
| <b>Assets</b>                                 |   |   |  |                                       |
| Investment securities-<br>available-for-sale: |   |   |  |                                       |
| US Government & agency<br>obligations         | \$ -  | \$ 4,562  | \$ -   | \$ 4,562                              |
| Municipal obligations                         | -   | 5,046   | -  | 5,046                                 |
| Mortgage-backed securities                    | -   | 25,692  | -  | 25,692                                |
| Equity securities                             | -   | 1   | -  | 1                                     |

## Total investment securities -

|                    |      |           |      |           |
|--------------------|------|-----------|------|-----------|
| available-for-sale | \$ - | \$ 35,301 | \$ - | \$ 35,301 |
|--------------------|------|-----------|------|-----------|

## Liabilities

None

The Company also has assets that under certain conditions are subject to measurement at fair value on a non-recurring basis. These assets include non-homogenous loans that are considered impaired and real estate owned. For impaired loans accounted for under FASB ASC 310-10, the Company has estimated the fair value using Level 3 inputs using discounted cash flow projections. Other Real Estate Owned consists of property received in full or partial satisfaction of a receivable. The Company utilizes independent appraisals or broker price opinions to estimate the fair value of these properties.

## Assets Measured at Fair Value on a Nonrecurring Basis at September 30, 2011

|  | Balance at<br>September<br>30, 2011 | Quoted<br>Prices<br>in Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Change in fair<br>value for the<br>nine-month<br>period ended<br>September 30,<br>2011 |
|--|-------------------------------------|--|---|--|--|
| Impaired loans<br>accounted for under<br>ASC 310-10  | \$ 1,831                            | \$ -   | \$ -  | \$ 1,831   | \$ 198   |
| Other real estate<br>owned -residential<br>mortgages | \$ 823                              | \$ -   | \$ -  | \$ 823   | \$ 12  |
| Other Real estate<br>owned - commercial              | \$ 2,330                            | \$ -   | \$ -  | \$ 2,330   | \$ 310   |
| Other Repossessed<br>Assets                          | \$ 1,307                            | \$ -   | \$ -  | \$ 1,307   | \$ -   |
| Total change in fair<br>value                        |                                     |  |   |  | \$ 520   |

## Assets Measured at Fair Value on a Nonrecurring Basis at December 31, 2010

|  | Balance at<br>December<br>31, 2010 | Quoted<br>Prices<br>in Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Change in<br>fair<br>value<br>for the<br>twelve-month<br>period<br>ended<br>December<br>31,<br>2010 |
|--|------------------------------------|--|---|--|---|
| Impaired loans<br>accounted for under<br>ASC 310-10  | \$ 2,920                           | \$ -   | \$ -  | \$ 2,920   | \$ 878  |
| Other real estate<br>owned -residential<br>mortgages | \$ 514                             | \$ -   | \$ -  | \$ 514   | \$ 68   |
| Other Real estate<br>owned - commercial              | \$ 2,569                           | \$ -   | \$ -  | \$ 2,569   | \$ 830  |
| Total change in fair<br>value                        |                                    |  |   |  | \$ 1,776  |

Impaired Loans: The Company does not record loans at fair value on a recurring basis. However, on occasion, a loan is considered impaired and an allowance for loan loss is established. A loan is considered impaired when it is probable that all of the principal and interest due under the original terms of the loan may not be collected. Once a loan is identified as individually impaired, management measures impairment in accordance with FASB ASC 310-10, Accounting by Creditors for Impairment of a Loan. The fair value of impaired loans is estimated using one of several methods, including collateral value, market value of similar debt, enterprise value, liquidation value and discounted cash flows. Those impaired loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans. In accordance with FASB ASC 820-10, impaired loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the impaired loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the impaired loan as nonrecurring Level 3.

The Company recognizes a collateral dependent loan as non-performing and impaired when the loan becomes 90 or more days delinquent (or sooner depending on the facts and circumstances of the loan). At the time the collateral-dependent loan is determined to be impaired, the Company orders third party appraisals to assist in the determination of the fair value of the underlying collateral supporting the credit. At least annually, the Company obtains updated third-party valuations on impaired loans which are deemed to be collateral-dependent to ensure additional impairment does not exist or, if impairment does exist, that it has been recorded in the proper reporting period.

The Company records a provision for loan loss (specific reserve) on a collateral-dependent impaired loan at the time the third-party appraisal is received and analyzed if the fair market value is determined to be less than the carrying value of the loan as of the date of the appraisal. The timing of an actual charge-off depends on the facts and circumstances of the loan. Generally, the institution recognizes a charge-off on collateral-dependent loans when appraisals are obtained and analyzed by the credit department and the fair value is determined to be less than the carrying value of the credit. Depending on the facts and circumstances of the loan, the actual charge-off may be delayed until all information is received and analyzed pertaining to the individual credit. There have been no significant time lapses during this process.

Other Real Estate Owned: At the time of acquisition, other real estate owned is recorded at fair value, less estimated costs to sell, which becomes the property's new basis. Subsequent write-downs to reflect declines in value since the time of acquisition may occur from time to time and are recorded in other expense in the consolidated statements of operations. The fair value of the property used at and subsequent to the time of acquisition is typically determined by a third party appraisal of the property (nonrecurring Level 3).

**Financial Instruments:** The fair value of a financial instrument is the current amount that would be exchanged between willing parties, other than in a forced liquidation. Fair value is best determined based on quoted market prices. However, in many instances, there are no quoted market prices for the Company's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument. FASB ASC 825-10 excludes certain financial instruments and all nonfinancial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented may not necessarily represent the underlying fair value of the Company. The following methods and assumptions were used by the Company in estimating fair value disclosures for financial instruments:

**Cash and Cash Equivalents:** The carrying amounts of cash and short-term instruments approximate fair values.

**Investment Securities Available for Sale:** Fair values for securities, excluding Federal Home Loan Bank stock, are based on quoted market prices. The carrying value of Federal Home Loan Bank stock approximates fair value based on the redemption provisions of the Federal Home Loan Bank.

**Investment Securities Held to Maturity:** The Company does not record investment securities held to maturity at fair value on a recurring basis. Therefore, when certain securities held to maturity were measured at fair value as discussed below, the Company's municipal bonds classified as held to maturity are fair valued using a discount rate adjustment technique utilizing an imputed discount rate between current market interest rate spreads and market interest rate spreads at the approximate last date an active market existed for these securities. Relevant inputs to the model include market spread data in consideration of credit characteristics, collateral type, credit rating and other relevant features. Where quoted prices are not available, fair values are measured using independent matrix pricing models, or other model-based valuation techniques such as the present value of future cash flows, requiring adjustments for factors such as prepayment speeds, liquidity risk, default rates, credit loss and the security's credit rating. In instances where market action is inactive or inputs to the valuation are more opaque, securities are classified as nonrecurring Level 3 within the valuation hierarchy. Therefore, when management determines the fair value of an impaired held to maturity security through utilization of this type of model, the Company records the impaired security as nonrecurring Level 3.

**Loans Held for Sale:** Fair values of mortgage loans held for sale are based on commitments on hand from investors or prevailing market prices.

**Loans Receivable:** For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. Fair values for certain mortgage loans (e.g., one- to four-family residential), credit card loans, and other consumer loans are based on quoted market prices of similar loans sold in conjunction with securitization transactions, adjusted for differences in loan characteristics. Fair values for other loans (e.g., commercial real estate and investment property mortgage loans, commercial, and industrial loans) are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Fair values for nonperforming loans are estimated using discounted cash flow analyses or underlying collateral values, where applicable.

**Deposit Liabilities:** The fair values disclosed for demand deposits (e.g., interest and noninterest checking, passbook savings, and certain types of money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). The carrying amounts of variable-rate, fixed-term money market accounts and certificates of deposit approximate their fair values at the reporting date. Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being



offered on certificates to a schedule of aggregated expected monthly maturities on time deposits.

REPO Sweep Accounts: The fair values disclosed for REPO Sweeps are equal to the amount payable on demand at the reporting date (i.e., their carrying amounts).

Long-term Borrowings: The fair values of the Company's long-term borrowings are estimated using discounted cash flow analyses based on the Company's current incremental borrowing rates for similar types of borrowing arrangements.

Accrued Interest: The carrying amounts of accrued interest approximate fair value.

The estimated fair values and related carrying or notional amounts of the Company's financial instruments are as follows:

|                                     | September 30, 2011  |                         | December 31, 2010   |                         |
|-------------------------------------|---------------------|-------------------------|---------------------|-------------------------|
|                                     | Carrying<br>Amounts | Estimated<br>Fair Value | Carrying<br>Amounts | Estimated<br>Fair Value |
| <b>Financial assets:</b>            |                     |                         |                     |                         |
| Cash and cash equivalents           | \$ 8,099            | \$ 8,099                | \$ 1,963            | \$ 1,963                |
| Securities available for sale       | 50,088              | 50,088                  | 35,301              | 35,301                  |
| Securities held to maturity         | 2,485               | 2,688                   | 2,520               | 2,595                   |
| Loans and loans held for sale - Net | 141,913             | 141,682                 | 157,144             | 157,704                 |
| Federal Home Loan Bank stock        | 3,266               | 3,266                   | 3,775               | 3,775                   |
| Accrued interest receivable         | 408                 | 408                     | 1,231               | 1,231                   |
| <b>Financial liabilities:</b>       |                     |                         |                     |                         |
| Customer deposits                   | 152,815             | 153,912                 | 155,466             | 157,463                 |
| Federal Home Loan Bank advances     | 33,000              | 33,494                  | 29,000              | 29,657                  |
| REPO sweep accounts                 | 9,417               | 9,417                   | 6,172               | 6,172                   |
| Accrued interest payable            | 160                 | 160                     | 194                 | 194                     |

#### Note 9 – RECENT ACCOUNTING PRONOUNCEMENTS

In July 2010, FASB issued ASU No. 2010-20 “Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses”. The standard requires the Company to expand disclosures about the credit quality of our loans and the related reserves against them. The additional disclosures will include details on our past due loans and credit quality indicators. For public entities, ASU 2010-20 disclosures of period-end balances are effective for interim and annual reporting periods ending on or after December 15, 2010 and are included in Note 3 of the financial statements. Disclosures related to activity that occurs during the reporting period are required for interim and annual reporting periods beginning on or after December 15, 2010. The Company has adopted the disclosures related to the activity that occurred during the reporting period beginning with our June 30, 2011 consolidated financial statements.

In April 2011, the FASB issued ASU 2011-02, “A Creditor’s Determination of Whether a Restructuring Is a Troubled Debt Restructuring”, which provides additional guidance to help creditors in determining whether a creditor has granted a concession and whether a debtor is experiencing financial difficulties for purposes of determining whether a restructuring constitutes a troubled debt restructuring. The amendments in this update are effective for the Corporation beginning in the quarter ended September 30, 2011 and are to be applied retrospectively to January 1, 2011. In

addition, the modification disclosures described in ASU 2010-20, which were subsequently deferred by ASU 2011-01, Deferral of the Effective Date of Disclosures about Troubled Debt Restructurings, will be effective on a prospective basis beginning in the quarter ended September 30, 2011. The Company has early adopted the disclosures related to troubled debt restructurings effective with the quarter ended June 30, 2011.

In June 2011, the FASB issued ASU 2011-05, "Presentation of Comprehensive Income", which provides entities with the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In both choices, an entity is required to present each component of net income along with total net income, each component of other comprehensive income, along with a total for other comprehensive income, and a total amount for comprehensive income. Regardless of whether an entity chooses to present comprehensive income in a single continuous statement or in two separate but consecutive statements, the entity is required to present on the face of the financial statements reclassification adjustments for items that are reclassified from other comprehensive income to net income in the statement(s) where the components of net income and the components of other comprehensive income are presented. This update should be applied retrospectively effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. The adoption of this ASU will not have a material impact on the Company's consolidated financial statements.

FIRST FEDERAL OF NORTHERN MICHIGAN BANCORP, INC.  
AND SUBSIDIARIES

PART - FINANCIAL INFORMATION

ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion compares the consolidated financial condition of the Company at September 30, 2011 and December 31, 2010, and the results of operations for the three- and nine-month periods ended September 30, 2011 and 2010. This discussion should be read in conjunction with the interim financial statements and footnotes included herein.

OVERVIEW

The Company operates as a community-oriented financial institution that accepts deposits from the general public in the communities surrounding its 8 full-service banking centers. The deposited funds, together with funds generated from operations and borrowings, are used by the Company to originate loans. The Company's principal lending activity is the origination of mortgage loans for the purchase or refinancing of one-to-four family residential properties. The Company also originates commercial and multi-family real estate loans, construction loans, commercial loans, automobile loans, home equity loans and lines of credit, and a variety of other consumer loans.

For the quarter ended September 30, 2011, the Company reported net income of \$235,000 compared to \$72,000 for the year earlier period, an increase in earnings of \$163,000. For the nine months ended September 30, 2011, net income was \$658,000 compared to \$593,000 for the nine months ended September 30, 2010.

Total assets increased by \$6.1 million, or 2.8%, to \$221.8 million from December 31, 2010 to September 30, 2011. Investment securities available-for-sale increased by \$14.8 million or 41.9% from December 31, 2010 to September 30, 2011. Net loans receivable decreased \$15.8 million or 10.1% during that same time period. Total deposits decreased \$2.7 million, or 1.7% from December 31, 2010 to September 30, 2011 and REPO sweep accounts increased by \$3.2 million, or 52.6% during that same time period. Federal Home Loan Bank advances increased by \$4.0 million or 13.8% from December 31, 2010 to September 30, 2011. Equity increased by \$1.3 million, or 5.8% to \$24.6 million during the nine-month period ended September 30, 2011.

CRITICAL ACCOUNTING POLICIES

As of September 30, 2011, there have been no changes in the critical accounting policies as disclosed in the Company's Form 10-K for the year ended December 31, 2010. The Company's critical accounting policies are described in the Management's Discussion and Analysis and financial sections of its 2010 Annual Report. Management believes its critical accounting policies relate to the Company's investment securities, allowance for loan losses, mortgage servicing rights and intangible assets.

COMPARISON OF FINANCIAL CONDITION AT SEPTEMBER 30, 2011 AND DECEMBER 31, 2010

**ASSETS:** Total assets increased \$6.1 million, or 2.8%, to \$221.8 million at September 30, 2011 from \$215.7 million at December 31, 2010. During that nine-month period the following changes occurred: investment securities available for sale increased \$14.8 million, or 41.9%, to \$50.1 million due primarily to the purchase of mortgage-backed and municipal securities as excess liquidity rose and as we received funds from loan pay-offs; cash and cash equivalents

increased \$6.1 million or 312.7% to \$8.1 million; and net loans receivable decreased \$15.8 million, or 10.1%, to \$141.3 million. Mortgage loans decreased by \$6.1 million, consumer loans decreased by \$3.1 million and commercial loans decreased by \$7.8 million as loan originations declined due to weaker economic conditions in our primary lending markets and due to our sale, until recently, of the majority of our mortgage loans into the secondary market over the nine-month period. In addition, a large purchased mortgage loan paid off during the nine-month period, consumer loan balances have declined due to normal pay-downs, and during the three-month period ended September 30, 2011, we experienced the pay-off of one out-of-state commercial loan participation of approximately \$1.3 million and four in-state commercial loan participations totaling almost \$3.0 million. To help offset declining loan portfolios and to increase interest income, during the quarter ended September 30, 2011 we did begin originating certain 15-year fixed rate mortgage loans for our loan portfolio.

**LIABILITIES:** Deposits decreased \$2.7 million, or 1.7%, to \$152.8 million at September 30, 2011 from \$155.5 million at December 31, 2010. The composition of our deposits changed markedly during the nine-month period. Our certificate of deposit product decreased by \$4.7 million and our money market accounts decreased by \$3.0 million during this time period as we lowered interest rates on those products in step with the market. Partially offsetting those decreases were increases in the following deposit products: \$1.4 million in non-interest bearing checking accounts; \$905,000 in savings deposit accounts; and \$1.5 million in NOW accounts. During this same time period, REPO sweep accounts increased \$3.2 million or 52.6% to \$9.4 million due primarily to a cash-flow timing issue for two large municipal customers. FHLB advances increased \$4.0 million, or 13.8%, to \$33.0 million at September 30, 2011 from \$29.0 million at December 31, 2010 due mainly to decreases in our deposit base.

**EQUITY:** Stockholders' equity increased to \$24.6 million at September 30, 2011 from \$23.2 million at December 31, 2010, an increase of \$1.3 million. The increase in stockholders' equity was mainly attributable to two factors: our net income for the nine-month period of \$658,000 and an increase of \$623,000 in the unrealized gain on available for sale securities net of tax from \$146,000 at December 31, 2010 to \$769,000 at September 30, 2011.

## RESULTS OF OPERATIONS

### Three Months Ended September 30, 2011 Compared to Three Months Ended September 30, 2010

**General:** Net income increased by \$163,000 to \$235,000 for the three months ended September 30, 2011 from \$72,000 for the same period ended September 30, 2010. The increase was primarily attributable to a period over period decrease in provision for loan losses of \$420,000 to income of \$67,000 for the three months ended September 30, 2011 as compared to expense of \$353,000 for the same period in 2010. This was partially offset by a period over period decrease in non-interest income of \$248,000, most of which was lower mortgage banking activities income in the 2011 three-month period.

**Interest Income:** Interest income was \$2.6 million for the three months ended September 30, 2011, compared to \$2.9 million for the comparable period in 2010. The decrease in interest income was due primarily to two factors: a decrease in the average balance of our interest-earning assets due to a reduction in the size of our loan portfolios and a decrease in the yield on interest-earning assets due in part to lower market interest rates. The average balance of non-mortgage loans decreased \$8.3 million quarter over quarter, as we continued to experience a decline in loan originations due to economic conditions in our market areas and from pay-offs during the current-year quarter of \$4.3 million in commercial loan participations. The average balance of mortgage loans decreased \$11.3 million period over period as we have, until recently, continued to sell a majority of those loans into the secondary market. The declines in loan portfolios were partially offset by an increase in average balances of AFS investment securities of \$11.7 million three-month period over three-month period. In addition to declines in our loan portfolios, the composite yield on our interest-earning assets declined 45 basis points from 5.53% for the three-month period ended September 30, 2010 to 5.08% for the same period in 2011.

**Interest Expense:** Interest expense was \$564,000 for the three-month period ended September 30, 2011, compared to \$851,000 for the same period in 2010. The decrease in interest expense for the three-month period was due in part to a \$9.3 million decrease in the average balance of our interest-bearing liabilities and a decrease in our overall cost of funds of 47 basis points period over period. Most notably, our certificates of deposit decreased \$6.1 million from the three-month period ended September 30, 2010 to the same period in 2011 and the cost of our certificates of deposit decreased 49 basis points period over period. In addition, the average balance of our FHLB advances decreased \$5.3 million from the three-month period ended September 30, 2010 to the same period in 2011 and the cost of our FHLB advances decreased 81 basis points period over period.



The following table sets forth information regarding the changes in interest income and interest expense during the periods indicated.

| Quarter ended September 30, 2011<br>Compared to<br>Quarter ended September 30, 2010<br>Increase (Decrease) Due to: |           |                        |           |
|--|-----------|------------------------|-----------|
|  | Volume    | Rate<br>(In thousands) | Total     |
| <b>Interest-earning assets:</b>  |           |                        |           |
| Loans receivable   | \$ (288 ) | \$ (106 )              | \$ (394 ) |
| Investment securities  | (49 )     | 107                    | \$ 58     |
| Other investments  | 1         | 16                     | \$ 17     |
| Total interest-earning assets  | (336 )    | 17                     | (319 )    |
| <b>Interest-bearing liabilities:</b>   |           |                        |           |
| Money Market/NOW accounts  | 2         | (47 )                  | (45 )     |
| Certificates of Deposit  | (38 )     | (96 )                  | (134 )    |
| Deposits   | (36 )     | (143 )                 | (179 )    |
| Borrowed funds   | (51 )     | (57 )                  | (108 )    |
| Total interest-bearing liabilities   | (87 )     | (200 )                 | (287 )    |
| Change in net interest income  | \$ (249 ) | \$ 217                 | \$ (32 )  |

Net Interest Income: Net interest income remained relatively steady at \$2.0 million (a slight decrease of \$32,000) for the three-month period ended September 30, 2011 as compared the same period in 2010. For the three months ended September 30, 2011, average interest-earning assets decreased \$6.5 million, or 3.1%, to \$203.0 million when compared to the same period in 2010. Average interest-bearing liabilities decreased \$9.3 million, or 4.9%, to \$181.5 million for the quarter ended September 30, 2011 from \$190.8 million for the quarter ended September 30, 2010. The yield on average interest-earning assets decreased to 5.08% for the three month period ended September 30, 2011 from 5.53% for the same period ended in 2010. The cost of average interest-bearing liabilities decreased to 1.23% from 1.76% for the three-month periods ended September 30, 2011 and September 30, 2010, respectively. The net interest margin increased 5 basis points to 3.98% for the three-month period ended September 30, 2011 from 3.93% for same period in 2010.

Provision for Loan Losses: The allowance for loan losses is established through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective, as it requires estimates that are susceptible



to significant revision as more information becomes available.

The provision for loan losses for the three-month period ended September 30, 2011 was income of \$67,000, as compared to expense of \$353,000 for the prior year period. Our provision for loan losses is based on an eight-quarter rolling average of actual net charge-offs adjusted for environmental factors for each segment of loans in our portfolio. Total net charge-offs for the quarter ended September 30, 2011 were \$470,000 as compared to \$1.3 million for the quarter ended September 30, 2009, which rolled-off our required reserve calculation based on our methodology of using the most recent eight-quarter rolling average. That decrease in charge-offs quarter over quarter resulted in lower loss factors which were applied to our various segments of loans (other than our mortgage pool) to establish an adequate reserve. The reserve factor applied to our pool of mortgage loans increased as a result of increased charge-offs in this pool for the quarter ended September 30, 2011. Additionally, loan balances have declined substantially from December 31, 2010 and asset quality metrics have improved. The net of these factors enabled us to reverse provision expense recorded in prior periods. The provision was based on management's review of the components of the overall loan portfolio, the status of non-performing loans and various subjective factors.

The following table sets forth the details of our loan portfolio at the dates indicated:

|  | Portfolio<br>Balance | Delinquent<br>Loans<br>Over 90 Days<br>(Dollars in thousands) | Non-Accrual<br>Loans |
|--|----------------------|---|----------------------|
| At September 30, 2011                        |                      |   |                      |
| Real estate loans:                           |                      |   |                      |
| Construction                                 | \$ 419               | \$ -  | \$ 173               |
| One - to four - family                       | 65,336               | 259   | 2,625                |
| Commercial Mortgages                         | 54,522               | -   | 251                  |
| Home equity lines of credit/ Junior<br>liens | 14,147               | -   | 90                   |
| Commercial loans                             | 7,380                | -   | -                    |
| Consumer loans                               | 1,410                | 5   | 5                    |
| Total gross loans                            | 143,214              | 264   | 3,144                |
| Less:  |                      |   |                      |
| Net deferred loan fees                       | (264 )               | (1 )  | (13 )                |
| Allowance for loan losses                    | (1,654 )             | -   | (218 )               |
| Total loans, net                             | \$ 141,296           | \$ 263  | \$ 2,913             |
| At December 31, 2010                         |                      |   |                      |
| Real estate loans:                           |                      |   |                      |
| Construction                                 | \$ 3,426             | \$ -  | \$ 1,772             |
| One - to four - family                       | 71,541               | 282   | 3,114                |
| Commercial Mortgages                         | 57,740               | 82  | 1,148                |
| Home equity lines of credit/Junior<br>liens  | 16,547               | -   | 206                  |
| Commercial loans                             | 8,848                | -   | -                    |
| Consumer loans                               | 2,118                | 2   | -                    |
| Total gross loans                            | 160,220              | 366   | 6,240                |
| Less:  |                      |   |                      |
| Net deferred loan fees                       | (245 )               | (1 )  | (11 )                |
| Allowance for loan losses                    | (2,831 )             | -   | (584 )               |
| Total loans, net                             | \$ 157,144           | \$ 365  | \$ 5,645             |

**Non-Interest Income:** Non-interest income decreased to \$469,000 for the three months ended September 30, 2011 from \$717,000 for the three months ended September 30, 2010, related primarily to a decrease in mortgage banking activities income period over period. Although mortgage banking activities, consisting mostly of homeowner refinances, picked-up in the third quarter of 2011, we experienced a decrease in mortgage banking activities income as compared to both the three- and nine-month periods ended September 30, 2011. During the quarter ended September 30, 2011 we began holding certain 15-year residential mortgages in our portfolio, rather than sell them into the secondary market, in an effort to increase interest income in the coming periods.

**Non-Interest Expense:** Non-interest expenses were \$2.3 million for both the three-month periods ended September 30, 2011 and 2010. For the three-month period ended September 30, 2011 as compared to the same period on 2010 we reduced compensation & employee benefit expenses by \$74,000 due primarily to a reduction in total number of employees and savings on health insurance premiums from plan changes in 2011, partially offset by the reinstatement

during the 2011 period of certain employee benefits that were foregone for the past several years. In addition, FDIC premiums were reduced by \$35,000 three-month period over three-month period as our risk profile has improved and as our deposits have decreased. Other expenses increased period over period due mostly to expenses associated with problem loans and bank-owned properties.

**Income Taxes:** The Company had no federal income tax expense for the three-month period ended September 30, 2011 and the same period in 2010.

**Nine Months Ended September 30, 2011 Compared to Nine Months Ended September 30, 2010**

**General:** Net income increased \$65,000 to \$658,000 for the nine months ended September 30, 2011 from \$593,000 for the same period ended September 30, 2010. The increase in earnings period over period was primarily attributable to the following factors: a decrease in provision for loan losses of \$978,000 to income of \$19,000 for the nine months ended September 30, 2011 as compared to expense of \$959,000 for the same period in 2010 and a decrease in non-interest expenses of \$180,000 period over period. These factors were partially offset by a decrease in non-interest income of \$1.2 million period over period.

**Interest Income:** Interest income was \$7.9 million for the nine months ended September 30, 2011, compared to \$8.7 million for the comparable period in 2010. This decrease of \$802,000, or 9.2%, in interest income was due in large part to decreases of \$10.9 million in average balances of mortgage loans and \$7.4 million in non-mortgage loans period over period. In addition, the over-all yield on interest earning assets decreased 25 basis points to 5.21% for the nine-month period ended September 30, 2011 as compared to 5.46% for the same period in 2010.

**Interest Expense:** Interest expense was \$1.8 million for the nine-month period ended September 30, 2011 compared to \$2.7 million for the same period in 2010. The decrease in interest expense was due primarily to decreases in the average balance of and interest rates on our FHLB advances period over period. We experienced a \$9.8 million decrease in the average balance of FHLB advances for the nine months ended September 30, 2011 when compared to the same period in 2010 and the average rate on those advances decreased 72 basis points to 2.22% for the nine-month period ended September 30, 2011 as compared to the year-earlier period. In addition, our cost of funds relating to our certificates of deposits decreased 54 basis points to 1.76% nine-month period over nine-month period.

The following table sets forth information regarding the changes in interest income and interest expense during the periods indicated.

|   | Nine Months ended September 30, 2011<br>Compared to<br>Nine Months ended September 30, 2010<br>Increase (Decrease) Due to: |                        |               |
|---|--|------------------------|---------------|
|   | Volume   | Rate<br>(In thousands) | Total         |
| <b>Interest-earning assets:</b>           |  |                        |               |
| Loans receivable                          | \$ (803 )  | \$ (94 )               | \$ (897 )     |
| Investment securities                     | 144  | (72 )                  | 72            |
| Other investments                         | 5  | 18                     | 23            |
| <b>Total interest-earning assets</b>      | <b>(654 )</b>  | <b>(148 )</b>          | <b>(802 )</b> |
| <b>Interest-bearing liabilities:</b>      |  |                        |               |
| Money Market/NOW accounts                 | 22   | (141 )                 | (119 )        |
| Certificates of Deposit                   | (140 )   | (314 )                 | (454 )        |
| Deposits                                  | (118 )   | (455 )                 | (573 )        |
| Borrowed funds                            | 9,450  | (9,835 )               | (385 )        |
| <b>Total interest-bearing liabilities</b> | <b>9,332</b>   | <b>(10,290 )</b>       | <b>(958 )</b> |
| <b>Change in net interest income</b>      | <b>\$ (9,986 )</b>   | <b>\$ 10,142</b>       | <b>\$ 156</b> |

**Net Interest Income:** Net interest income increased by \$156,000 to \$6.1 million for the nine-month period ended September 30, 2011 compared to the same period in 2010. For the nine months ended September 30, 2011, average interest-earning assets decreased \$10.4 million, or 4.9%, when compared to the same period in 2010. Average interest-bearing liabilities decreased \$12.3 million, or 6.4% for the same period. The yield on average interest-earning assets decreased to 5.21% for the nine month period ended September 30, 2011 from 5.46% for the same period ended in 2010. The cost of average interest-bearing liabilities decreased to 1.30% from 1.88% for the nine month periods ended September 30, 2011 and September 30, 2010, respectively. The net interest rate margin increased 30 basis points to 4.05% for the nine-month period ended September 30, 2011, from 3.75% for the same period in 2010.



**Delinquent Loans and Nonperforming Assets:** The following table sets forth information regarding loans delinquent 90 days or more and real estate owned/other repossessed assets at the dates indicated. As of the dates indicated, the Company had \$1.4 million and \$740,000, respectively, of restructured loans within the meaning of ASC 2010-20.

Nonperforming assets decreased by \$1.6 million from December 31, 2010 to September 30, 2011 due in large part to a commercial loan which returned to accrual status during the nine months ended September 30, 2011, partially offset by additional write-downs on repossessed properties. On October 28, 2011, we sold a piece of commercial real estate owned which had a carrying value of \$375,000, thereby reducing non-performing assets for the fourth quarter of this year. We recorded a loss of approximately \$9,000 on the sale. In addition, we have a signed commitment to sell another piece of commercial real-estate owned with a carrying value of \$880,000. We expect that transaction to close before December 31, 2011.

|   | September 30,<br>2011 | December 31,<br>2010 |
|---|-----------------------|----------------------|
| (Dollars in thousands)  |                       |                      |
| Total non-accrual loans   | \$ 3,144              | \$ 6,240             |
| Accrual loans delinquent 90 days or more:                       |                       |                      |
| One- to four-family residential                                 | 259                   | 282                  |
| Other real estate loans   | -                     | 82                   |
| Construction  | -                     | -                    |
| Purchased Out-of-State  | -                     | -                    |
| Commerical  | -                     | -                    |
| Consumer & other  | 5                     | 2                    |
| Total accrual loans delinquent 90 days or more                  | \$ 264                | \$ 366               |
| Total nonperforming loans (1)                                   | 3,408                 | 6,606                |
| Total real estate owned-residential mortgages (2)               | 823                   | 494                  |
| Total real estate owned-Commercial (2)                          | 2,330                 | 2,304                |
| Total real estate owned-Consumer & other repossessed assets (2) | 1,307                 | 20                   |
| Total nonperforming assets                                      | \$ 7,868              | \$ 9,424             |
| Total nonperforming loans to loans receivable                   | 2.38 %                | 4.13 %               |
| Total nonperforming assets to total assets                      | 3.55 %                | 4.37 %               |

(1) All of the loans delinquent more than 90 days are classified as nonperforming.

(2) Represents the net book value of property acquired through foreclosure or deed in lieu of foreclosure. Upon acquisition, this property is recorded at the lower of its fair market value or the principal balance of the related loan.

**Provision for Loan Losses:** The provision for loan losses amounted to income of \$19,000 for the nine-month period ended September 30, 2011 as compared to expense of \$959,000 for the comparable period in 2010. Our provision for loan losses is based on an eight-quarter rolling average of actual net charge-offs adjusted for various environmental factors for each segment of loans in our portfolio. Total net charge-offs for the quarter-ended September 30, 2011 were \$470,000 as compared to \$1.3 million for the quarter ended September 30, 2009, which rolled-off our required

reserve calculation based on our methodology of using the most recent eight-quarter rolling average for each loan pool. That decrease in charge-offs quarter over quarter resulted in lower loss factors which were applied to our various pools of loans (other than our mortgage pool) to establish an adequate reserve. The reserve factor applied to our pool of mortgage loans increased as a result of increased charge-offs in this pool for the quarter ended September 30, 2011. Additionally, loan balances have declined substantially from December 31, 2010 and asset quality metrics have improved. The net of these factors enabled us to reverse provision expense recorded in prior periods. The provision was based on management's review of the components of the overall loan portfolio, the status of non-performing loans and various subjective factors.

**Non-Interest Income:** Non-interest income was \$1.3 million for the nine-month period ended September 30, 2011, a decrease of \$1.2 million or 48.8%, from the same period in 2010. The nine-month results in 2010 reflected a \$497,000 gain on sale of investments as a result of a restructuring of the investment portfolio in an effort to reduce credit risk as well as a \$200,000 settlement on a lawsuit. Although mortgage banking activities, consisting mostly of homeowner refinances, picked-up in the third quarter of 2011, we have experienced a decrease in mortgage banking activities income as compared to the nine-month period ended September 30, 2010. During the quarter ended September 30, 2011 we began keeping certain 15-year residential mortgages in our portfolio, rather than sell them into the secondary market, in an effort to increase interest income in future periods.

**Non-Interest Expense:** Non-interest expense decreased to \$6.8 million for the nine months ended September 30, 2011 from \$7.0 million for the nine months ended September 30, 2010. For the nine-month period ended September 30, 2011, we reduced compensation & employee benefits expenses as discussed previously, while other expenses increased due mostly to expenses associated with problem loans and bank-owned properties.

**Income Taxes:** The Company had no federal income tax expense for the nine-month period ended September 30, 2011 and the same period in 2010.

## LIQUIDITY

The Company's current liquidity position is more than adequate to fund expected asset growth. The Company's primary sources of funds are deposits, FHLB advances, proceeds from principal and interest payments, prepayments on loans and mortgage-backed and investment securities and sale of long-term fixed-rate mortgages into the secondary market. While maturities and scheduled amortization of loans and mortgage-backed securities are a predictable source of funds, deposit flows, mortgage prepayments and sale of mortgage loans into the secondary market are greatly influenced by general interest rates, economic conditions and competition.

Liquidity represents the amount of an institution's assets that can be quickly and easily converted into cash without significant loss. The most liquid assets are cash, short-term U.S. Government securities, U.S. Government agency securities and certificates of deposit. The Company is required to maintain sufficient levels of liquidity as defined by OCC regulations. This requirement may be varied at the direction of the OCC. Regulations currently in effect require that the Bank must maintain sufficient liquidity to ensure its safe and sound operation. The Company's objective for liquidity is to be above 20%. Liquidity as of September 30, 2011 was \$46.1 million, or 39.2%, compared to \$35.4 million, or 28.5%, at December 31, 2010. The levels of these assets are dependent on the Company's operating, financing, lending and investing activities during any given period. The liquidity calculated by the Company includes additional borrowing capacity available with the FHLB. This borrowing capacity is based on pledged collateral. As of September 30, 2011, the Bank had unused borrowing capacity totaling \$17.0 million at the FHLB based on the pledged collateral.

The Company intends to retain in its portfolio certain originated residential mortgage loans (primarily adjustable rate, balloon and shorter term fixed rate mortgage loans) and to generally sell the remainder in the secondary market. The Bank will from time to time participate in or originate commercial real estate loans, including real estate development loans. During the nine month period ended September 30, 2011 the Company originated \$23.0 million in residential mortgage loans, of which \$4.5 million were retained in portfolio while the remainder were sold in the secondary market or are being held for sale. This compares to \$33.1 million in originations during the first nine months of 2010 of which \$5.2 million were retained in portfolio. The Company also originated \$10.5 million of commercial loans and \$1.2 million of consumer loans in the first nine months of 2011 compared to \$8.7 million of commercial loans and \$3.1 million of consumer loans for the same period in 2010. Of total loans receivable, excluding loans held for sale, mortgage loans comprised 45.8% and 45.0%, commercial loans 43.3% and 43.1% and consumer loans 10.9% and 11.9% at September 30, 2011 and December 31, 2010, respectively.

Deposits are a primary source of funds for use in lending and for other general business purposes. At September 30, 2011 deposits funded 68.9% of the Company's total assets compared to 72.1% at December 31, 2010. Certificates of deposit scheduled to mature in less than one year at September 30, 2011 totaled \$44.2 million. Management believes that a significant portion of such deposits will remain with the Bank. The Bank monitors the deposit rates offered by competition in the area and sets rates that take into account the prevailing market conditions along with the Bank's liquidity position. Moreover, management believes that the growth in assets is not expected to require significant in-flows of liquidity. As such, the Bank does not expect to be a significant market leader in rates paid for liabilities.



Borrowings may be used to compensate for seasonal or other reductions in normal sources of funds or for deposit outflows at more than projected levels. Borrowings may also be used on a longer-term basis to support increased lending or investment activities. At September 30, 2011 the Company had \$33.0 million in FHLB advances. FHLB borrowings as a percentage of total assets were 14.9% at September 30, 2011 as compared to 13.4% at December 31, 2010. The Company has sufficient available collateral to obtain additional advances of \$17.0 million as of September 30, 2011.

## CAPITAL RESOURCES

Stockholders' equity at September 30, 2011 was \$24.6 million, or 11.1% of total assets, compared to \$23.2 million, or 10.8% of total assets, at December 31, 2010 (See "Consolidated Statement of Changes in Stockholders' Equity"). The Bank is subject to certain capital-to-assets requirements in accordance with OCC regulations. The Bank exceeded all regulatory capital requirements at September 30, 2011. The following table summarizes the Bank's actual capital with the regulatory capital requirements and with requirements to be "Well Capitalized" under prompt corrective action provisions, as of September 30, 2011:

|  | Actual               |         | Regulatory<br>Minimum |        | Minimum to be<br>Well Capitalized |         |
|--|----------------------|---------|-----------------------|--------|-----------------------------------|---------|
|  | Amount               | Ratio   | Amount                | Ratio  | Amount                            | Ratio   |
|  | Dollars in Thousands |         |                       |        |                                   |         |
| Tier 1 (Core) capital ( to adjusted assets)          | \$ 22,143            | 10.07 % | \$ 8,799              | 4.00 % | \$ 10,999                         | 5.00 %  |
| Total risk-based capital ( to risk-weighted assets)  | \$ 23,579            | 17.10 % | \$ 11,034             | 8.00 % | \$ 13,792                         | 10.00 % |
| Tier 1 risk-based capital ( to risk weighted assets) | \$ 22,143            | 16.05 % | \$ 5,517              | 4.00 % | \$ 8,275                          | 6.00 %  |
| Tangible Capital ( to tangible assets)               | \$ 22,143            | 10.07 % | \$ 3,300              | 1.50 % | \$ 4,400                          | 2.00 %  |

## ITEM 3 - QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Not applicable to smaller reporting companies.

## ITEM 4 - CONTROLS AND PROCEDURES

Under the supervision and with the participation of our management, including the Company's Chief Executive Officer and Chief Financial Officer, the Company evaluated the effectiveness of the design and operation of its disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were effective to ensure that information required to be disclosed in the reports the Company files or submits under the Securities Exchange Act of 1934, is recorded, processed, summarized and reported, within the time periods specified by the SEC's rules and forms and in timely alerting them to material information relating to the Company (or its consolidated subsidiaries) required to be included in its periodic SEC filings.

There were no significant changes made in the Company's internal control over financial reporting or in other factors that could significantly affect the Company's internal controls over financial reporting during the period covered by

this report that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

FIRST FEDERAL OF NORTHERN MICHIGAN BANCORP, INC.  
FORM 10-Q  
Quarter Ended September 30, 2011

PART II – OTHER INFORMATION

Item 1 - Legal Proceedings:

There are no material legal proceedings to which the Company is a party or of which any of its property is subject. From time to time the Company is a party to various legal proceedings incident to its business.

Item 1A - Risk Factors:

Not applicable to smaller reporting companies

Item 2 - Unregistered Sales of Equity Securities and Use of Proceeds:

(a)Not applicable

(b)Not applicable

(c)Not applicable

Item 3 - Defaults upon Senior Securities:

Not applicable.

Item 4 - (Removed and Reserved):

Item 5 - Other Information:

(a)

Not applicable

(b)There was no material change to the procedures by which security holders may recommend nominees to the Company's Board of Directors during the period covered by the Form 10-Q.

Item 6 - Exhibits:

Exhibit 31.1 Certification by Chief Executive Officer pursuant to section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 31.2 Certification by Chief Financial Officer pursuant to section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 32.1 Statement of Chief Executive Officer furnished pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Exhibit 32.2 Statement of Chief Financial Officer furnished pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

FIRST FEDERAL OF NORTHERN MICHIGAN BANCORP, INC.

FORM 10-Q

Quarter Ended September 30, 2011

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FIRST FEDERAL OF NORTHERN MICHIGAN BANCORP, INC.

By: /s/Michael W. Mahler  
Michael W. Mahler  
Chief Executive Officer

Date: November 9, 2011

By: /s/Amy E. Essex  
Amy E. Essex, Chief Financial Officer  
(Principal Financial and Accounting Officer)

Date: November 9, 2011