Atlantic Coast Financial CORP
Form 10-Q
August 15, 2016

## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2016

Commission file number: 001-35072
(Exact name of registrant as specified in its charter)

Maryland
65-1310069
(State or other jurisdiction of (I.R.S. Employer Identification No.) incorporation or organization)

4655 Salisbury Road, Suite 110
Jacksonville, Florida 32256
(Address of principal executive offices, zip code)
(800) 342-2824
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES x NO *.

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES x NO *.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definition of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer " Accelerated Filer " Non-Accelerated Filer * Smaller Reporting Company x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES " NO x.

The number of shares outstanding of the registrant's common stock as of August 1, 2016 was $15,509,061$ shares.

## ATLANTIC COAST FINANCIAL CORPORATION

## Form 10-Q Quarterly Report

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## PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY

## CONDENSED CONSOLIDATED BALANCE SHEETS

(Dollars in Thousands, Except Share Information)

## (unaudited)

|  | June 30, <br> 2016 | December 31, <br> 2015 |
| :--- | :---: | :---: |
| ASSETS |  |  |
| Cash and due from financial institutions | $\$ 3,494$ | $\$ 6,108$ |
| Short-term interest-earning deposits | 20,001 | 17,473 |
| Total cash and cash equivalents | 23,495 | 23,581 |
| Securities available-for-sale | 78,677 | 120,110 |
| Portfolio loans, net of allowance of $\$ 8,030$ in 2016 and $\$ 7,745$ in 2015 | 657,625 | 603,507 |
| Other loans: |  |  |
| Held-for-sale | 10,135 | 6,591 |
| Warehouse loans held-for-investment | 90,860 | 44,074 |
| Total other loans | 100,995 | 50,665 |
| Federal Home Loan Bank stock, at cost | 11,888 | 9,517 |
| Land, premises and equipment, net | 15,068 | 15,472 |
| Bank owned life insurance | 17,302 | 17,070 |
| Other real estate owned | 2,721 | 3,232 |
| Accrued interest receivable | 2,261 | 2,107 |
| Deferred tax assets, net | 8,622 | 9,107 |
| Other assets | 3,157 | 2,830 |
| Total assets | $\$ 921,811$ | $\$ 857,198$ |
|  |  |  |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |
| Deposits: |  |  |
| Noninterest-bearing demand | $\$ 54,653$ | $\$ 47,208$ |
| Interest-bearing demand | 101,410 | 105,159 |
| Savings and money market | 188,187 | 171,664 |
| Time | 226,228 | 231,790 |
| Total deposits | 570,478 | 555,821 |

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| Securities sold under agreements to repurchase | - | 9,991 |
| :--- | :--- | :--- |
| Federal Home Loan Bank advances | 261,592 | 207,543 |
| Accrued expenses and other liabilities | 5,295 | 3,105 |
| Total liabilities | 837,365 | 776,460 |

Commitments and contingent liabilities
Preferred stock: \$0.01 par value; 25,000,000 shares authorized; none issued and outstanding at June 30, 2016 and December 31, 2015
Common stock: $\$ 0.01$ par value; 100,000,000 shares authorized; 15,509,061
issued and outstanding at June 30, 2016 and December 31, 2015
Additional paid-in capital
$155 \quad 155$

Common stock held by:
Employee stock ownership plan shares of 69,462 at June 30, 2016 and 71,857 at
December 31, 2015
Benefit plans
Retained deficit
Accumulated other comprehensive loss
Total stockholders' equity
100,404
100,458

Total liabilities and stockholders' equity
(1,509 ) (1,561 )
(211 ) (248
$(13,874) \quad(16,734$
(519) (1,332

84,446 80,738
\$ 921,811 \$ 857,198

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

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## ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

## (Dollars in Thousands, Except Share Information)

## (unaudited)

Interest and dividend income:
Loans, including fees
Securities and interest-earning deposits in other financial institutions

| Three Months Ended | Six Months Ended <br> June 30, |
| :--- | :--- |
| June 30, |  |
| 2016 | 2015 |

Total interest and dividend income
Interest expense:
Deposits
Securities sold under agreements to repurchase
Federal Home Loan Bank advances

| $\$ 7,938$ | $\$ 6,647$ |
| :---: | :---: |
| 568 | 775 |
| 8,506 | 7,422 |

\$15,438 \$12,762

8,506 7,422
1,264 1,531

| 847 | 578 | 1,644 | 1,128 |
| :--- | :--- | :--- | :--- |

Other borrowings
Total interest expense
Net interest income
Provision for portfolio loan losses
Net interest income after provision for portfolio loan losses

| 847 | 578 | 1,644 | 1,128 |
| :--- | :--- | :--- | :--- |
| - | 722 | 1 | 1,540 |
| 1,254 | 1,137 | 2,562 | 2,220 |
| 1 | - | 1 | - |
| 2,102 | 2,437 | 4,208 | 4,888 |
| 6,404 | 4,985 | 12,494 | 9,405 |
| 199 | 190 | 349 | 387 |
| 6,205 | 4,795 | 12,145 | 9,018 |

Noninterest income:

| Service charges and fees | 563 | 660 | 1,196 | 1,296 |
| :--- | :--- | :--- | :--- | :--- |
| Gain on sale of loans held-for-sale | 949 | 350 | 1,363 | 849 |
| Gain on sale of portfolio loans | 218 | - | 218 | - |
| Gain (loss) on sale of securities available-for-sale | - | - | 828 | $(9$ |
| Bank owned life insurance earnings | 115 | 119 | 232 | 237 |
| Interchange fees | 349 | 408 | 707 | 803 |
| Other | 355 | 139 | 566 | 262 |
| Total noninterest income | 2,549 | 1,676 | 5,110 | 3,438 |
| Noninterest expense: |  |  |  |  |
| Compensation and benefits |  |  |  |  |
| Occupancy and equipment | 3,512 | 3,133 | 6,970 | 6,049 |
| Federal Deposit Insurance Corporation insurance premiums | 603 | 538 | 1,205 | 1,052 |
| Foreclosed assets, net | 166 | 154 | 338 | 349 |
| Data processing | 254 | 102 | 254 | 102 |
| Outside professional services | 513 | 472 | 969 | 867 |
| Collection expense and repossessed asset losses | 539 | 554 | 1,010 | 1,086 |
| Securities sold under agreements to repurchase prepayment penalties | 117 | - | 105 | 262 |
|  |  | 5,188 | - | 5,188 |


| Other | 926 | 1,040 | 1,700 | 1,910 |
| :--- | :---: | :--- | :--- | :--- |
| Total noninterest expense | 6,630 | 11,286 | 12,708 | 16,827 |
|  |  |  |  |  |
| Income (loss) before income tax expense (benefit) | 2,124 | $(4,815$ | $)$ | 4,547 |
| Income tax expense (benefit) | 788 | $(10,340$ | $)$ | 1,687 |
| Net income | $\$ 1,336$ | $\$ 5,625$ | $\$ 2,860$ | $\$ 6,021$ |
|  |  |  |  |  |
| Earnings per common share: | $\$ 0.09$ | $\$ 0.36$ | $\$ 0.19$ | $\$ 0.39$ |
| Basic | $\$ 0.09$ | $\$ 0.36$ | $\$ 0.19$ | $\$ 0.39$ |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

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## ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY

 CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME(Dollars in Thousands)

## (unaudited)

|  | Three Months <br> Ended <br> June 30, <br> 20162015 |  | Six Months <br> Ended <br> June 30, <br> 20162015 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income | \$1,336 | \$5,625 | \$2,860 | \$6,021 |
| Other comprehensive income: |  |  |  |  |
| Change in securities available-for-sale: |  |  |  |  |
| Unrealized holding gains (losses) arising during the period | 440 | $(1,367)$ | 2,532 | (473) |
| Reclassification adjustments for (gains) losses recognized in income | - | - | (828) | 9 |
| Net unrealized gains (losses) | 440 | $(1,367)$ | 1,704 | (464) |
| Income tax effect | (164 ) | 174 | (891 ) | 174 |
| Net of tax effect | 276 | $(1,193)$ | 813 | (290) |
| Total other comprehensive income (loss) | 276 | $(1,193)$ | 813 | (290) |
| Comprehensive income | \$1,612 | \$4,432 | \$3,673 | \$5,731 |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

## ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY

## CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

(Dollars in Thousands, Except Share Information)

## (unaudited)

|  | Employee |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Additional | Stock | Accumulated |  |  |  |
| Cotal |  |  |  |  |  |
| Common | Paid-In | Ownership | Benefit | Retained | Other |
| Stock | Plans | Deficit | Comprehensive | Stockholders’ |  |
|  | Capital | Plan |  |  | Loss |

For the six months ended June 30, 2016:

Balance at December 31, 2015 \$ 155 \$ 100,458 \$ (1,561 ) \$ (248) \$(16,734) \$ (1,332 ) \$ 80,738
Employee stock ownership plan shares earned, 2,395 shares Distribution from Rabbi Trust $\quad$ - 17 ) $\quad 37$ - $\quad 20$ $\begin{array}{llllllll}\text { Net income } & - & - & - & - & 2,860 & - & 2,860\end{array}$ Other comprehensive income Balance at June 30, $2016 \quad \$ 155 \quad \$ 100,404 \quad \$(1,509) \$(211) \$(13,874) \$(519 \quad$ ) \$ 84,446

For the six months ended June 30, 2015:

Balance at December 31, 2014 \$ 155 \$ 100,604 $\$(1,665$ ) \$(297) \$(24,452) \$ (2,009 ) \$ 72,336
Employee stock ownership plan $\quad$ - $(42$ ) 52 - $\quad$ - $\quad 10$

| shares earned, 2,395 shares |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Management restricted stock <br> expense | - | 2 | - | - | - | - | 2 |  |
| Stock options expense | - | 11 | - | - | - | - | 11 |  |
| Distribution from Rabbi Trust | - | $(19$ | $)$ | - | 9 | - | - | $(10$ |
| Net income | - | - | - | - | 6,021 | - | 6,021 |  |
| Other comprehensive income | - | - | - | - | - | $(290$ | $)$ |  |
| Balance at June 30, 2015 | $\$ 155$ | $\$ 100,556$ | $\$(1,613$ | $) \$(288) \$(18,431) \$(2,299$ | $) \$ 78,080$ |  |  |  |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

## ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

## (Dollars in Thousands)

## (unaudited)



| Proceeds from sale of other real estate owned | 492 | 260 |
| :---: | :---: | :---: |
| Purchase of Federal Home Loan Bank stock | (5,899 | (6,059 |
| Redemption of Federal Home Loan Bank stock | 3,528 | 2,317 |
| Net cash paid in sale of branch | (13,256 | ) - |
| Net cash used in investing activities | (72,634 | (77,914) |
| Cash flows from financing activities: |  |  |
| Net change in deposits | 28,050 | 60,315 |
| Proceeds from securities sold under agreements to repurchase | - | 10,000 |
| Repayment of securities sold under agreements to repurchase | (9,991 | (66,300 ) |
| Proceeds from Federal Home Loan Bank advances | 604,500 | 324,925 |
| Repayment of Federal Home Loan Bank advances | $(551,833)$ | $(228,333)$ |
| Prepayment penalties resulting from repayment of Federal Home Loan Bank advances | 1,382 | (2,888 ) |
| Proceeds from other borrowings | 5,000 | - |
| Repayment of other borrowings | (5,000 | ) - |
| Shares purchased for and distributions from Rabbi Trust | 20 | (10 |
| Net cash provided by financing activities | 72,128 | 97,709 |
| Net increase (decrease) in cash and cash equivalents | (86 | 16,147 |
| Cash and cash equivalents, beginning of period | 23,581 | 22,398 |
| Cash and cash equivalents, end of period | \$23,495 | \$38,545 |
| Supplemental disclosures of cash flow information: |  |  |
| Interest paid | \$4,133 | \$5,639 |
| Income taxes paid | - | - |
| Supplemental disclosures of non-cash information: |  |  |
| Loans transferred to other real estate | \$235 | \$340 |
| Loans transferred to held-for-sale | - | 6,366 |
| Loans transferred to portfolio | 400 | - |
| Income tax expense from unrealized holding gains and losses on securities available-for-sale arising during the period | 485 | 174 |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

# ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY 

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2016
(unaudited)

## NOTE 1. BASIS OF PRESENTATION


#### Abstract

The accompanying unaudited condensed consolidated financial statements (the Financial Statements) and these notes to unaudited condensed consolidated financial statements (these Notes) include Atlantic Coast Financial Corporation (the Company) and its wholly owned subsidiary, Atlantic Coast Bank (the Bank). All significant inter-company balances and transactions have been eliminated in consolidation. The principal activity of the Company is the ownership of the Bank's common stock, and as such, the terms "Company" and "Bank" are used interchangeably throughout the Financial Statements and these Notes in this Quarterly Report on Form 10-Q (this Report) and, unless context indicates otherwise, refer to the activities of the Company and the Bank.


The accompanying condensed consolidated balance sheet as of December 31, 2015, which was derived from the Company's audited consolidated financial statements, and the unaudited condensed consolidated financial statements as of June 30, 2016, and for the three and six months ended June 30, 2016 and 2015, have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) for interim financial information of smaller reporting companies and with the instructions for Form 10-Q and Article 8 and Article 9 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for a complete financial statement presentation. In the opinion of management, all adjustments (all of which are normal and recurring in nature) considered necessary (i) for a fair presentation and (ii) to make such statements not misleading, have been included.

Operating results for the three and six months ended June 30, 2016, are not necessarily indicative of the results that may be expected for the year ending December 31, 2016. The audited consolidated financial statements presented in the Company's Annual Report on Form 10-K for the year ended December 31, 2015 (the 2015 10-K), should be read in conjunction with these Financial Statements.

Certain items in the prior period financial statements have been reclassified to conform to the current period presentation. The reclassifications had no effect on net income, the balance of retained deficit or stockholders' equity as previously reported.

The preparation of unaudited condensed consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions based on experience and available information that affect the amounts reported in the Financial Statements and these Notes, and actual results could differ materially from these estimates. Estimates associated with the allowance for portfolio loan losses (the allowance), measuring for impairment of troubled debt restructurings (TDR), the fair values of securities, other financial instruments and other real estate owned (OREO) and the realization of deferred tax assets are particularly susceptible to material change in the near term.

## NOTE 2. IMPACT OF CERTAIN ACCOUNTING PRONOUNCEMENTS

## Recently Issued Standards Not Yet Adopted

In June 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-13, Measurement of Credit Losses on Financial Instruments (ASU 2016-13). ASU 2016-13 significantly changes how entities will measure credit losses for most financial assets and certain other instruments that are not measured at fair value through net income. The guidance will replace the current "incurred loss" model with an "expected loss" model for instruments measured at amortized cost. Additionally, the guidance will require allowances for investment securities classified as available-for-sale, rather than reduce the carrying amount under the other-than-temporary impairment (OTTI) model. It also simplifies the accounting model for purchased credit-impaired investment securities and loans. The guidance in this standard is effective for interim and annual periods beginning after December 15, 2019, with early adoption permitted for interim and annual periods beginning after December 15, 2018. The Company is in the process of evaluating the impact of adopting this standard on the Financial Statements, however, adoption will result in a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is effective.

# ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY 

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

NOTE 2. IMPACT OF CERTAIN ACCOUNTING PRONOUNCEMENTS (continued)

## Recently Issued Standards Not Yet Adopted (continued)

In March 2016, the FASB issued ASU 2016-09, Improvements to Employee Share-Based Payment Accounting (ASU 2016-09). ASU 2016-09 reduces complexity in accounting standards related to the accounting for employee share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities, and classification on the statement of cash flows. The guidance in this standard is effective for interim and annual periods beginning after December 15, 2016, and early adoption is permitted. The Company is in the process of evaluating the impact of adopting this standard on the Financial Statements.

In February 2016, the FASB issued ASU 2016-02, Leases (ASU 2016-02). ASU 2016-02 requires lessees to present right-of-use assets and lease liabilities on the balance sheet, as well as disclose key information regarding leasing arrangements. The guidance in this standard is effective for interim and annual periods beginning after December 15, 2018. The Company is in the process of evaluating the impact of adopting this standard on the Financial Statements.

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers (ASU 2014-09). ASU 2014-09 is a comprehensive new revenue recognition model requiring a company to recognize revenue to depict the transfer of goods or services to a customer at an amount reflecting the consideration it expects to receive in exchange for those goods or services. In August 2015, the FASB issued ASU 2015-14, Revenue from Contracts with Customers - Deferral of Effective Date, which deferred the effective date of ASU 2014-09. As a result, the guidance in this standard may be applied using either a full retrospective or a modified retrospective approach and is effective for fiscal years, and interim periods within those years, beginning after December 15, 2017, and early adoption is not permitted. The Company is in the process of evaluating the impact of adopting this standard on the Financial Statements, as well as evaluating which transition method will be applied upon adoption.

## NOTE 3. TRANSACTIONS WITH RELATED PARTIES

Jay S. Sidhu and Bhanu Choudhrie are directors of the Company and Customers Bancorp, Inc., the parent company of Customers Bank. Mr. Sidhu is also Chairman and Chief Executive Officer of Customers Bancorp, Inc. and Customers Bank.

On December 18, 2015, the Bank purchased $\$ 44.9$ million of multi-family mortgages, comprised entirely of loans in New York and Pennsylvania, from Customers Bank for $\$ 45.3$ million, at a premium of $1.00 \%$. Additionally, on September 29, 2015, the Bank purchased $\$ 35.7$ million of multi-family mortgages, comprised entirely of loans in New Jersey, New York and Pennsylvania, from Customers Bank for $\$ 36.1$ million, at a premium of $1.00 \%$. These loan purchase transactions were made in the ordinary course of the Bank's business, on substantially the same terms as those prevailing at the time for comparable transactions with non-affiliated business partners and did not involve more than normal risk or present other unfavorable features.

On March 23, 2016, the Bank entered into three amended $\$ 10.0$ million participation agreements related to warehouse lines of credit secured by one- to four-family residential loans originated by third party originators under purchase and assumption agreements (warehouse loans held-for-investment) with Customers Bank (collectively, the Customers Participation Agreements), which were originally entered into on March 27, 2015. Under the Customers Participation Agreements, the Bank has an interest in existing lines of credit related to warehouse loans held-for-investment currently serviced by Customers Bank.

# ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY 

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

NOTE 3. TRANSACTIONS WITH RELATED PARTIES (continued)

## Transactions between Atlantic Coast Bank and Customers Bank (continued)

The Bank receives the full amount of interest earned on the warehouse loans held-for-investment. Customers Bank receives the fees paid for each individual funding request. Customers Bank services the warehouse loans held-for-investment funding requests, manages the collateral receipt and shipment, receives and posts pay downs, and remits principal and interest to the Bank. Under the Customers Participation Agreements, Customers Bank is required to administer the participated lines of credit using the same standards the Bank would use to administer its own accounts. Additionally, the Bank has access to each funding request and all daily activity reporting to monitor its exposure.

The Customers Participation Agreements were entered into in the ordinary course of the Bank's business, were made on substantially the same terms as those prevailing at the time for comparable agreements with non-affiliated business partners and did not involve more than normal risk or present other unfavorable features. The outstanding balance in warehouse loans held-for-investment related to the Customers Participation Agreements was $\$ 30.0$ million as of June 30, 2016, while there was no outstanding balance as of December 31, 2015. During the three and six months ended June 30, 2016, the Bank earned $\$ 150,000$ and $\$ 153,000$, respectively, of interest income related to the Customers Participation Agreements. During the three and six months ended June 30, 2015, the Bank earned \$122,000 and $\$ 125,000$, respectively, of interest income related to the Customers Participation Agreements.

## NOTE 4. FAIR VALUE

Asset and liability fair value measurements (in this Note and Note 5. Fair Value of Financial Instruments of these Notes) have been categorized based upon the fair value hierarchy described below:
-Level 1 - Valuation is based upon quoted market prices for identical instruments in active markets.

Level 2 - Valuation is based upon observable inputs other than quoted market prices included within Level 1, including quoted market prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

Level 3 - Valuation is generated from model-based techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect estimates or assumptions that market participants would use in pricing the assets or liabilities. Valuation techniques include use of option pricing models, discounted cash flow models, and similar techniques.

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## ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

## NOTE 4. FAIR VALUE (continued)

Assets measured at fair value on a recurring basis as of June 30, 2016 and December 31, 2015, are summarized below:

|  | Fair Value Hierarchy |  |
| :--- | :--- | :--- |
| Total | Level $_{\text {Level 2 }} \quad$ Level 3 |  |

(Dollars in Thousands)
June 30, 2016
Assets:
Securities available-for-sale:

| State and municipal | $\$ 5,209$ | $\$-$ | $\$ 5,209$ | $\$$ | - |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Mortgage-backed securities - residential | 64,820 | - | 64,820 |  | - |
| Collateralized mortgage obligations - U.S. government | 3,585 | - | 3,585 |  | - |
| Corporate debt | 5,063 | - | 5,063 |  | - |
| Total | $\$ 78,677$ | $\$-$ | $\$ 78,677$ | $\$$ | - |

December 31, 2015
Assets:
Securities available-for-sale:
U.S. government-sponsored enterprises $\quad \$ 4,871 \quad \$-\quad \$ 4,871 \quad \$ \quad-$

State and municipal
5,142 - 5,142 -

Mortgage-backed securities - residential 101,654 - 101,654 -
Collateralized mortgage obligations - U.S. government 8,443 - 8,443 -
Total \$120,110 \$- \$120,110 \$ -

The fair values of securities available-for-sale are determined by quoted market prices, if available (Level 1). For securities available-for-sale where quoted market prices are not available, fair values are calculated based on quoted market prices of similar securities (Level 2). For securities available-for-sale where quoted market prices or quoted market prices of similar securities are not available, fair values are calculated using discounted cash flows or other market indicators (Level 3).

There were no Level 3 investments measured on a recurring basis as of June 30, 2016 and December 31, 2015, and there were no transfers into or out of Level 3 investments during the six months ended June 30, 2016 and the year ended December 31, 2015. Discounted cash flows are calculated using spread to swap and LIBOR curves that are updated to incorporate loss severities, volatility, credit spread and optionality. During times when trading is less liquid, broker quotes are used (if available) to validate the model. Rating agency and industry research reports as well as defaults and deferrals on individual securities are reviewed and incorporated into the calculations.

There were no liabilities measured at fair value on a recurring basis as of June 30, 2016 and December 31, 2015.

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## ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY <br> NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

## NOTE 4. FAIR VALUE (continued)

Assets measured at fair value on a nonrecurring basis as of June 30, 2016 and December 31, 2015, are summarized below:


December 31, 2015

Assets:
Other real estate owned $\$ 3,232-\quad-\quad 3,232$
Impaired loans - collateral dependent (reported on the consolidated balance sheets
in portfolio loans, net)

Quantitative information about Level 3 fair value measurements as of June 30, 2016 and December 31, 2015, is as follows:

| Fair Valuation | Unobservable Inputs | Range (Weighted <br> Average) ${ }^{(1)}$ |
| :--- | :--- | :--- |
| Value Techniques |  |  |
| Estimate |  |  |
| (Dollars in Thousands) |  |  |

June 30, 2016
Assets:

| Other real estate owned | \$2,721 | Broker price opinions, appraisal of collateral (2), (3) | Appraisal adjustments (4) |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Liquidation expenses | $\begin{aligned} & 0.0 \% \text { to } 39.0 \% \\ & (2.4 \%) \\ & 10.0 \%(10.0 \%) \end{aligned}$ |
|  |  |  | Appraisal adjustments (4) |  |
| Impaired loans - collateral dependent (reported on the consolidated balance sheets in portfolio loans, net) | 128 | Appraisal of collateral(2) |  | $\begin{aligned} & 0.0 \% \\ & (0.0 \%) \end{aligned}$ |
|  |  |  | Liquidation expenses | 10.0\% (10.0\%) |

December 31, 2015
Assets:

Other real estate owned

# ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY 

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

NOTE 4. FAIR VALUE (continued)

The fair value of OREO is determined using inputs which include current and prior appraisals and estimated costs to sell (Level 3). Assets acquired through or in lieu of loan foreclosure are initially recorded at fair value, at the date of foreclosure, based on an independent appraisal, less estimated selling costs establishing a new cost basis. If fair value declines subsequent to foreclosure, the asset value is written down through expense. Costs relating to improvement of property are capitalized, whereas costs relating to holding of the property are expensed. There were no write-downs on OREO for the three and six months ended June 30, 2016. Write-downs on OREO for the three and six months ended June 30, 2015 were $\$ 80,000$. The fair values of impaired loans that are collateral-dependent are based on a valuation model which incorporates the most current real estate appraisals available, as well as assumptions used to estimate the fair value of all non-real estate collateral as defined in the Bank's internal loan policy (Level 3).

There were no liabilities measured at fair value on a nonrecurring basis as of June 30, 2016 and December 31, 2015.

## NOTE 5. FAIR VALUE OF FINANCIAL INSTRUMENTS

Carrying amount and estimated fair value of financial instruments, not previously presented, as of June 30, 2016 and December 31, 2015, were as follows:

|  |  | Fair Value Hierarchy |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Carrying | Estimated | Level 1 | Level 2 | Level 3 |
| Amount | Fair Value |  |  |  |
| (Dollars in Thousands) |  |  |  |  |

June 30, 2016
Assets:
$\begin{array}{llllll}\text { Cash and due from financial institutions } & \$ 3,494 & \$ 3,494 & \$ 3,494 & \$- & \$-\end{array}$

Short-term interest-earning deposits
Portfolio loans, net
Loans held-for-sale
Warehouse loans held-for-investment
Federal Home Loan Bank stock, at cost
Bank owned life insurance
Accrued interest receivable
Liabilities:
Deposits
Federal Home Loan Bank advances
Accrued interest payable (reported on consolidated balance sheets in accrued expenses and other liabilities)

December 31, 2015
Assets:
Cash and due from financial institutions
Short-term interest-earning deposits
Portfolio loans, net
Loans held-for-sale
Warehouse loans held-for-investment
Federal Home Loan Bank stock, at cost
Bank owned life insurance
Accrued interest receivable
Liabilities:
Deposits
Securities sold under agreements to repurchase
Federal Home Loan Bank advances
Accrued interest payable (reported on consolidated balance sheets in accrued expenses and other liabilities)

| 20,001 | 20,001 | 20,001 | - | - |
| :--- | :--- | :--- | :--- | :--- |
| 657,625 | 681,296 | - | 681,168 | 128 |
| 10,135 | 10,362 | - | 10,362 | - |
| 90,860 | 90,860 | - | 90,860 | - |
| 11,888 | 11,888 | - | - | 11,888 |
| 17,302 | 17,321 | - | 17,321 | - |
| 2,261 | 2,261 | - | 2,261 | - |
|  |  |  |  |  |
| 570,478 | 570,678 | - | 570,678 | - |
| 261,592 | 265,211 | - | 265,211 | - |
| 156 | 156 | - | 156 | - |


| $\$ 6,108$ | $\$ 6,108$ | $\$ 6,108$ | $\$-$ | $\$-$ |
| :--- | :--- | :--- | :--- | :--- |
| 17,473 | 17,473 | 17,473 | - | - |
| 603,507 | 617,487 | - | 617,287 | 200 |
| 6,591 | 6,948 | - | 6,948 | - |
| 44,074 | 44,074 | - | 44,074 | - |
| 9,517 | 9,517 | - | - | 9,517 |
| 17,070 | 17,087 | - | 17,087 | - |
| 2,107 | 2,107 | - | 2,107 | - |
|  |  |  |  |  |
| 555,821 | 557,635 | - | 557,635 | - |
| 9,991 | 9,991 | - | 9,991 | - |
| 207,543 | 210,520 | - | 210,520 | - |
| 81 | 81 | - | 81 | - |

# ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY 

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

## NOTE 5. FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)

Carrying amount is the estimated fair value for cash and cash equivalents, accrued interest, demand and savings deposits and variable rate loans or deposits that re-price frequently and fully. Fair value of securities held-to-maturity is based on market prices of similar securities. For fixed rate loans or deposits and for variable rate loans or deposits with infrequent re-pricing or re-pricing limits, fair value is based on discounted cash flows using current market rates applied to the estimated life without considering the need for adjustments for market illiquidity or credit risk. Fair value of loans held-for-sale is based on quoted market prices, where available, or is determined based on discounted cash flows using current market rates applied to the estimated life and credit risk. Carrying amount is the estimated fair value for warehouse loans held-for-investment, due to the rapid repayment of the loans (generally less than 30 days). Fair value of bank owned life insurance (BOLI) is based on the insurance contract cash surrender value or quoted market prices of the underlying securities or similar securities. Fair value of the Federal Home Loan Bank (FHLB) advances and securities sold under agreements to repurchase (repurchase agreements) is based on current rates for similar financing. It was not practicable to determine the fair value of the FHLB stock due to restrictions placed on its transferability. The estimated fair value of other financial instruments and off-balance-sheet commitments approximate cost and are not considered significant to this presentation.

The Bank is a member of the FHLB and as such, is required to maintain a minimum investment in stock of the FHLB that varies with the level of advances outstanding with the FHLB. The stock is bought from and sold to the FHLB based upon its $\$ 100.00$ par value. The FHLB has historically redeemed its FHLB stock at par value. However, the stock does not have a readily determinable fair value and, as such, is classified as restricted stock, carried at cost and evaluated for impairment. Accordingly, the stock's value is determined by the ultimate recoverability of the par value rather than by recognizing temporary declines. The determination of whether the par value will ultimately be recovered is influenced by criteria such as the following: (a) the significance of the decline in net assets of the FHLB as compared to the capital stock amount and the length of time that such a situation has persisted, (b) commitments by the FHLB to make payments required by law or regulation and the level of such payments in relation to the operating performance, (c) the impact of legislative and regulatory changes on the customer base of the FHLB and (d) the liquidity position of the FHLB. The Company did not consider the FHLB stock to be impaired as of June 30, 2016 and December 31, 2015.

## ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

## NOTE 6. INVESTMENT SECURITIES

The following table summarizes the amortized cost and fair value of the investment securities and the corresponding amounts of unrealized gains and losses therein as of June 30, 2016 and December 31, 2015:

| Amortized Unrealized | Unrealized | Fair | Carrying |
| :--- | :--- | :--- | :--- |
| Cost Gains | Losses | Value | Amount |
| (Dollars in Thousands) |  |  |  |

June 30, 2016
Securities available-for-sale:

| State and municipal | $\$ 5,036$ | $\$ 173$ | $\$-$ |  | $\$ 5,209$ | $\$ 5,209$ |
| :--- | :---: | :---: | :--- | :---: | :---: | :---: | :---: |
| Mortgage-backed securities - residential | 64,645 | 317 | $(142$ | $)$ | 64,820 | 64,820 |
| Collateralized mortgage obligations - U.S. government | 3,624 | - | $(39$ | $)$ | 3,585 | 3,585 |
| Corporate debt | 5,000 | 63 | - | 5,063 | 5,063 |  |
| Total securities available-for-sale | 78,305 | 553 | $(181$ | $)$ | 78,677 | 78,677 |
| Total investment securities | $\$ 78,305$ | $\$ 553$ | $\$(181$ | $)$ | $\$ 78,677$ | $\$ 78,677$ |

December 31, 2015
Securities available-for-sale:

| U.S. government-sponsored enterprises | $\$ 5,000$ | $\$-$ | $\$(129$ | $)$ | $\$ 4,871$ | $\$ 4,871$ |
| :--- | :---: | :--- | :--- | :--- | :--- | :--- | :--- |
| State and municipal | 5,048 | 94 | - | 5,142 | 5,142 |  |
| Mortgage-backed securities - residential | 102,277 | 726 | $(1,349$ | $)$ | 101,654 | 101,654 |
| Collateralized mortgage obligations - U.S. government | 8,711 | - | $(268$ | $)$ | 8,443 | 8,443 |
| Total securities available-for-sale | 121,036 | 820 | $(1,746$ | $)$ | 120,110 | 120,110 |
| Total investment securities | $\$ 121,036$ | $\$ 820$ | $\$(1,746$ | $)$ | $\$ 120,110$ | $\$ 120,110$ |

The amortized cost and fair value of investment securities, segregated by contractual maturity as of June 30, 2016, are shown below:

Due in one year or less
Due from more than one to five years
Due from more than five to ten years ${ }^{(1)}$
Due after ten years
Mortgage-backed securities - residential
Collateralized mortgage obligations - U.S. government
3,62
\$78,305

| $\$ 78,305$ | $\$ 78,677$ |
| :--- | :--- |

Amortized Fair Value
Cost
(Dollars in Thousands)
(Dollars in Thousands)

Includes $\$ 5.0$ million (amortized cost) of corporate debt, consisting of one instrument with a scheduled maturity (1) date of March 2026, however, the corporate debt instrument includes a special feature which makes it callable starting in March 2021.

Expected maturities may differ from contractual maturities if borrowers have the right to call or prepay obligations with or without call or prepayment penalties. Investment securities not due at a single maturity date, including mortgage-backed securities and collateralized mortgage obligations, are shown separately.

## ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

NOTE 6. INVESTMENT SECURITIES (continued)

The following table summarizes the investment securities with unrealized losses as of June 30, 2016 and December 31, 2015, aggregated by investment category and length of time in a continuous unrealized loss position:

June 30, 2016

| Mortgage-backed securities - residential | $\$-$ | $\$-$ | $\$ 33,632$ | $\$(142$ | $)$ | $\$ 33,632$ | $\$(142$ | $)$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Collateralized mortgage obligations - U.S. <br> government | - | - | 3,585 | $(39$ | $)$ | 3,585 | $(39$ | $)$ |
|  | $\$-$ | $\$-$ | $\$ 37,217$ | $\$(181$ | $)$ | $\$ 37,217$ | $\$(181$ | $)$ |

[^0][^1]Management evaluates investment securities for OTTI on at least a quarterly basis and more frequently when economic or market conditions warrant such an evaluation. As of June 30, 2016, the Company's security portfolio consisted of 28 investment securities (all classified as available-for-sale), 9 of which were in an unrealized loss position. All unrealized losses were related to debt securities whose underlying collateral is residential mortgages and all of these debt securities were issued by government sponsored organizations, as discussed below.

As of June 30, 2016, $\$ 68.4$ million, or approximately $86.9 \%$ of the debt securities held by the Company, including all 9 of the Company's debt securities in an unrealized loss position, were issued by U.S. government-sponsored entities and agencies, primarily Fannie Mae and Freddie Mac, which are institutions the U.S. government has affirmed its commitment to support.

The decline in fair value of the Company's debt securities in an unrealized loss position was attributable to changes in interest rates and not credit quality. It is not more likely than not the Company will be required to sell these securities before their anticipated recovery; however, from time to time the Company makes decisions to sell securities available-for-sale as part of its balance sheet and risk management strategies. Therefore, the Company does not consider these debt securities to be other-than-temporarily impaired as of June 30, 2016.

The Company did not hold any non-agency collateralized mortgage-backed securities or collateralized mortgage obligations as of June 30, 2016 and December 31, 2015, and did not record OTTI related to such securities during the three and six months ended June 30, 2016 and 2015.

The 10-year treasury rate as of June 30, 2016 and December 31, 2015, was $1.49 \%$ and $2.27 \%$, respectively.

# ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY 

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

NOTE 6. INVESTMENT SECURITIES (continued)

## Proceeds from Investment Securities

Proceeds from sales, payments, maturities, and calls of securities available-for-sale were $\$ 3.1$ million and $\$ 48.3$ million, respectively, for the three and six months ended June 30, 2016. Proceeds from sales, payments, maturities, and calls of securities available-for-sale were $\$ 4.1$ million and $\$ 7.6$ million, respectively, for the three and six months ended June 30, 2015.

No gross gains were realized during the three months ended June 30, 2016, while gross gains of $\$ 1.0$ million were realized during the six months ended June 30, 2016. No gross losses were realized during the three months ended June 30 , 2016, while gross losses of $\$ 0.2$ million were realized during the six months ended June 30, 2016. The net gain on sale of securities available-for-sale for the six months ended June 30,2016 , includes $\$ 0.8$ million of accumulated other comprehensive income reclassifications from unrealized holding gains. No gross gains were realized during the three and six months ended June 30, 2015. No gross losses were realized during the three months ended June 30, 2015 , while gross losses of $\$ 9,000$ were realized during the six months ended June 30,2015 . The net loss on sale of securities available-for-sale for the six months ended June 30, 2015, includes $\$ 9,000$ of accumulated other comprehensive loss reclassifications from unrealized holding gains.

On February 18, 2016, the Company sold $\$ 15.8$ million of investment securities previously classified as held-to-maturity, which were reclassified to available-for-sale as of December 31, 2015. Therefore, there were no proceeds from payments, maturities, and calls of securities held-to-maturity for the three and six months ended June 30, 2016. Proceeds from payments, maturities, and calls of securities held-to-maturity were $\$ 0.5$ million and $\$ 0.9$ million for the three and six months ended June 30,2015 , respectively. The Company did not sell any investment securities classified as held-to-maturity during the three and six months ended June 30, 2015.

Gains and losses on sales of investment securities are recorded on the trade date and are determined using the specific identification method. There were no unsettled investment securities transactions at June 30, 2016 and December 31, 2015.

## ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

## NOTE 7. PORTFOLIO LOANS

Following is a comparative composition of net portfolio loans as of June 30, 2016 and December 31, 2015:

|  | June 30, <br> 2016 <br> (Dollars in | \% of <br> Total Loans <br> Thousands) |  | $\begin{aligned} & \text { December 31, } \\ & 2015 \end{aligned}$ | $\begin{aligned} & \% \text { of } \\ & \text { Total Loans } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate loans: |  |  |  |  |  |  |
| One- to four-family | \$292,403 | 44.5 | \% | \$ 276,286 | 45.8 | \% |
| Multi-family | 82,508 | 12.5 | \% | 83,442 | 13.9 | \% |
| Commercial | 83,995 | 12.8 | \% | 61,613 | 10.2 | \% |
| Land | 12,732 | 1.9 | \% | 16,472 | 2.7 | \% |
| Total real estate loans | 471,638 | 71.7 | \% | 437,813 | 72.6 | \% |
| Real estate construction loans: |  |  |  |  |  |  |
| One- to four-family | 27,778 | 4.2 | \% | 22,526 | 3.7 | \% |
| Commercial | 21,389 | 3.3 | \% | 12,527 | 2.1 | \% |
| Acquisition and development | - | = | \% | - | - | \% |
| Total real estate construction loans | 49,167 | 7.5 | \% | 35,053 | 5.8 | \% |
| Other portfolio loans: |  |  |  |  |  |  |
| Home equity | 39,467 | 6.0 | \% | 41,811 | 6.9 | \% |
| Consumer | 42,096 | 6.4 | \% | 44,506 | 7.4 | \% |
| Commercial | 55,352 | 8.4 | \% | 44,076 | 7.3 | \% |
| Total other portfolio loans | 136,915 | 20.8 | \% | 130,393 | 21.6 | \% |
| Total portfolio loans | 657,720 | 100.0 | \% | 603,259 | 100.0 | \% |
| Allowance for portfolio loan losses | (8,030 ) |  |  | (7,745 |  |  |
| Net deferred portfolio loan costs | 5,703 |  |  | 5,465 |  |  |
| Premiums and discounts on purchased loans, net | 2,232 |  |  | 2,528 |  |  |
| Portfolio loans, net | \$657,625 |  |  | \$ 603,507 |  |  |

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## ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

## NOTE 7. PORTFOLIO LOANS (continued)

The following table presents the contractual aging of the recorded investment in past due loans by class of portfolio loans as of June 30, 2016 and December 31, 2015:

| Current | $30-59$ Days | $60-89$ Days | $>90$ Days | Total | Total |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Past Due | Past Due | Past Due | Past Due |  |  |
| (Dollars in Thousands) |  |  |  |  |  |

June 30, 2016
Real estate loans:

| One- to four-family | $\$ 290,098$ | $\$ 756$ | $\$ 310$ | $\$ 1,239$ | $\$ 2,305$ | $\$ 292,403$ |
| :--- | :---: | :--- | :---: | :---: | :---: | :---: |
| Multi-family | 82,508 | - | - | - | - | 82,508 |
| Commercial | 83,867 | - | - | 128 | 128 | 83,995 |
| Land | 12,732 | - | - | - | - | 12,732 |
| Total real estate loans | 469,205 | 756 | 310 | 1,367 | 2,433 | 471,638 |

Real estate construction loans:

| One- to four-family | 27,778 | - | - | - | - | 27,778 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial | 21,389 | - | - | - | - | 21,389 |
| Acquisition and development | - | - | - | - | - | - |
| Total real estate construction loans | 49,167 | - | - | - | - | 49,167 |

Other portfolio loans:

| Home equity | 38,875 | 464 | 128 | - | 592 | 39,467 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Consumer | 41,438 | 408 | 99 | 151 | 658 | 42,096 |
| Commercial | 54,850 | - | - | 502 | 502 | 55,352 |
| Total other portfolio loans | 135,163 | 872 | 227 | 653 | 1,752 | 136,915 |
|  |  |  |  |  |  |  |
| Total portfolio loans | $\$ 653,535$ | $\$ 1,628$ | $\$ 537$ | $\$ 2,020$ | $\$ 4,185$ | $\$ 657,720$ |

December 31, 2015
Real estate loans:

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| One- to four-family | \$271,340 |  | 2,079 |  | 1,065 | \$ 1,802 | \$ 4,946 | \$276,286 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Multi-family | 83,442 |  | - |  | - | - | - | 83,442 |
| Commercial | 61,485 |  | - |  | - | 128 | 128 | 61,613 |
| Land | 16,431 |  | 41 |  | - | - | 41 | 16,472 |
| Total real estate loans | 432,698 |  | 2,120 |  | 1,065 | 1,930 | 5,115 | 437,813 |
| Real estate construction loans: |  |  |  |  |  |  |  |  |
| One- to four-family | 22,526 |  | - |  | - | - | - | 22,526 |
| Commercial | 12,527 |  | - |  | - | - | - | 12,527 |
| Acquisition and development | - |  | - |  | - | - | - | - |
| Total real estate construction loans | 35,053 |  | - |  | - | - | - | 35,053 |
| Other portfolio loans: |  |  |  |  |  |  |  |  |
| Home equity | 40,966 |  | 643 |  | 99 | 103 | 845 | 41,811 |
| Consumer | 43,429 |  | 616 |  | 181 | 280 | 1,077 | 44,506 |
| Commercial | 43,574 |  | - |  | 383 | 119 | 502 | 44,076 |
| Total other portfolio loans | 127,969 |  | 1,259 |  | 663 | 502 | 2,424 | 130,393 |
| Total portfolio loans | \$595,720 | \$ | 3,379 | \$ | 1,728 | \$ 2,432 | \$7,539 | \$603,259 |

## ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

## NOTE 7. PORTFOLIO LOANS (continued)

Nonperforming portfolio loans, including nonaccrual portfolio loans, as of June 30, 2016 and December 31, 2015, were $\$ 3.4$ million and $\$ 4.2$ million, respectively. There were no portfolio loans over 90 days past-due and still accruing interest as of June 30, 2016 and December 31, 2015. Nonperforming portfolio loans include both smaller balance homogeneous loans that are collectively evaluated for impairment and larger individually evaluated loans classified as impaired loans that are not accruing interest.

The following table presents performing and nonperforming portfolio loans by class of loans as of June 30, 2016 and December 31, 2015:

> PerformingNonperforming Total (Dollars in Thousands)

June 30, 2016
Real estate loans:

| One- to four-family | $\$ 290,351$ | $\$ 2,052$ | $\$ 292,403$ |
| :--- | :---: | :--- | :---: |
| Multi-family | 82,508 | - | 82,508 |
| Commercial | 83,867 | 128 | 83,995 |
| Land | 12,732 | - | 12,732 |
| Total real estate loans | 469,458 | 2,180 | 471,638 |

Real estate construction loans:
One- to four-family 27,778 - 27,778
Commercial 21,389 - 21,389
Acquisition and development
Total real estate construction loans $49,167 \quad$ - 49,167

Other portfolio loans:
Home equity $\quad 39,205 \quad 262 \quad 39,467$
$\begin{array}{llll}\text { Consumer } & 41,627 & 469 & 42,096\end{array}$

| Commercial | 54,850 | 502 | 55,352 |
| :--- | :---: | :--- | :---: |
| Total other portfolio loans | 135,682 | 1,233 | 136,915 |
| Total portfolio loans | $\$ 654,307$ | $\$ 3,413$ | $\$ 657,720$ |
|  |  |  |  |
| December 31, 2015 |  |  |  |
| Real estate loans: | $\$ 273,354$ | $\$$ | 2,932 |
| One- to four-family | 83,442 | - | $\$ 276,286$ |
| Multi-family | 61,485 | 128 | 83,442 |
| Commercial | 16,428 | 44 | 61,613 |
| Land | 434,709 | 3,104 | 437,813 |
| Total real estate loans |  |  |  |
| Real estate construction loans: | 22,526 | - |  |
| One- to four-family | 12,527 | - | 22,526 |
| Commercial | - | - | 12,527 |
| Acquisition and development | 35,053 | - | - |
| Total real estate construction loans |  |  | 35,053 |
|  |  |  |  |
| Other portfolio loans: | 41,382 | 429 | 41,811 |
| Home equity | 44,083 | 423 | 44,506 |
| Consumer | 43,807 | 269 | 44,076 |
| Commercial | 129,272 | 1,121 | 130,393 |
| Total other portfolio loans |  |  |  |
|  | $\$ 599,034$ | $\$$ | 4,225 |

# ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY 

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

NOTE 7. PORTFOLIO LOANS (continued)

The Company utilizes an internal asset classification system for multi-family, commercial and land portfolio loans as a means of reporting problem and potential problem loans. Under the risk rating system, the Company classifies problem and potential problem loans as "Special Mention", "Substandard" or "Doubtful", which correspond to risk ratings five, six and seven, respectively. Portfolio loans that do not currently expose the Company to sufficient risk to warrant classification in one of the aforementioned categories, but possess weaknesses that deserve management's close attention are deemed to be Special Mention, or risk rated five. Substandard portfolio loans, or risk rated six, include those characterized by the distinct possibility the Company may sustain some loss if the deficiencies are not corrected. Portfolio loans classified as Doubtful, or risk rated seven, have all the weaknesses inherent in those classified Substandard with the added characteristic that the weaknesses present make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. Generally, the Company reviews all revolving credit relationships, regardless of amount, and any other loan relationship in excess of $\$ 500,000$ on an annual basis. However, risk ratings are updated any time the facts and circumstances warrant.

The Company evaluates residential and consumer portfolio loans based on whether the loans are performing or nonperforming, as well as other factors. Residential loans are charged down by the expected loss amount at the time they become nonperforming, which is generally 90 days past due. Consumer loans, including automobile, manufactured housing, unsecured, and other secured loans are charged-off, net of expected recovery, when the loan becomes significantly past due over a range of up to 180 days, depending on the type of loan.

The following table presents the risk category of multi-family, commercial and land portfolio loans evaluated by internal asset classification as of June 30, 2016 and December 31, 2015:

| Pass | Special <br> Mention Substandard Doubtful Total |
| :--- | :--- |
| (Dollars in Thousands) |  |

June 30, 2016

Real estate loans:
Multi-family
Commercial
Land
Total real estate loans
Real estate construction loans:
Commercial
Total real estate const
Other portfolio loans:
Commercial
54,230 - $1,122 \quad-\quad 55,352$
Total other portfolio loans
$\begin{array}{lll}54,230 & 1,122 & - \\ 55,352\end{array}$
Total portfolio loans
\$246,666 \$ $380 \quad \$ 8,930 \quad \$ \quad-\quad \$ 255,976$

December 31, 2015
Real estate loans:

| Multi-family | $\$ 83,335$ | $\$-$ | $\$ 107$ | $\$$ | - | $\$ 83,442$ |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- |
| Commercial | 60,203 | 1,193 | 217 |  | - | 61,613 |
| Land | 10,408 | 98 | 5,966 |  | - | 16,472 |
| Total real estate loans | 153,946 | 1,291 | 6,290 |  | - | 161,527 |

Real estate construction loans:
Commercial 12,527 - $\quad$ - $\quad 12,527$
Total real estate construction loans 12.527 - 12.527

Other portfolio loans:
Commercial
43,224 - 852 - 44,076
$\begin{array}{lllll}\text { Total other portfolio loans } & 43,224 & - & 852 & 44,076\end{array}$

Total portfolio loans $\$ 209,697 \$ 1,291 \quad \$ 7,142 \quad \$ \quad-\quad \$ 218,130$

# ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY 

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

NOTE 7. PORTFOLIO LOANS (continued)

When establishing the allowance, management categorizes loans into risk categories generally based on the nature of the collateral and basis of repayment. These risk categories and the relevant risk characteristics are as follows:

## Real Estate Loans

One- to four-family residential loans have historically had less credit risk than other loan types as they tend to be smaller balance loans without concentrations to a single borrower or group of borrowers. Repayment depends on the individual borrower's capacity. If the real estate market deteriorates and the value of residential real estate declines, there is a potential risk of loss if actions such as foreclosure or short sale become necessary to collect the loan and private mortgage insurance was not purchased. In addition, depending on the state in which the collateral is located, the risk of loss may increase, due to the time required to complete the foreclosure process on a property.

Multi-family residential real estate loans generally involve a greater degree of credit risk than residential real estate loans, but are normally smaller individual loan balances than commercial real estate loans. Multi-family residential real estate loans involve a greater degree of credit risk as compared to residential real estate loans due to the reliance on the successful operation of the project. These loans are also more sensitive to adverse economic conditions.

Commercial real estate loans generally have greater credit risk as compared to one- to four-family residential real estate loans, as they usually involve larger loan balances secured by non-homogeneous or specific use properties. -Repayment of these loans typically relies on the continued successful operation of a business or the generation of lease income by the property and is therefore more sensitive to adverse conditions in the economy and real estate market.

Land loans generally involve a greater degree of credit risk as compared to residential real estate loans due to the lack - of cash flow and reliance on the borrower's financial capacity. These loans are also more sensitive to adverse economic conditions.

## Real Estate Construction Loans

Real estate construction loans, including one- to four-family, commercial and acquisition and development loans, generally have greater credit risk than traditional one- to four-family residential and commercial real estate loans. The repayment of these loans can be dependent on the sale of the property to third parties or the successful completion of the improvements by the builder for the end user. In the event a loan is made on property that is not yet approved for -the planned development, there is risk that approvals will not be granted or will be delayed. Construction loans also run the risk that improvements will not be completed on time or in accordance with specifications and projected costs. Construction loans include Small Business Administration (SBA) and U.S. Department of Agriculture (USDA) construction loans, which generally have less credit risk than traditional construction loans due to a portion of the balance being guaranteed upon completion of the construction.

## Other Portfolio Loans

Home equity loans and home equity lines of credit are similar to one- to four-family residential loans and generally carry less risk than other loan types as they tend to be smaller balance loans without concentrations to a single borrower or group of borrowers. However, similar to one- to four-family residential loans, there is a potential risk of loss if the real estate market deteriorates and the value of residential real estate declines.

## ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

NOTE 7. PORTFOLIO LOANS (continued)

Consumer loans often are secured by depreciating collateral, including automobiles and mobile homes, or are unsecured and may carry more risk than real estate secured loans. Consumer loan collections are dependent on the borrower's continuing financial stability, and thus are more likely to be adversely affected by job loss, divorce, illness, or personal bankruptcy.

Commercial loans are secured by business assets or may be unsecured, and repayment is directly dependent on the -continued successful operation of the borrower's business and ability to convert the assets to operating revenue. These possess greater risk than most other types of loans should the repayment capacity of the borrower not be adequate.

Activity in the allowance for the three months ended June 30, 2016 and 2015 was as follows:

| Beginning Eharge-Offs Recoveries Provisions | Ending <br> Balance |
| :--- | :--- |
| Balance |  |
| (Dollars in Thousands) |  |

June 30, 2016
Real estate loans:

| One- to four-family | $\$ 3,007$ | $\$(115$ | $)$ | $\$ 345$ | $\$(22$ | $)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Multi-family | 216 | - | - | 48 | 264 |  |
| Commercial | 1,573 | - | - | $(21$ | $)$ | 1,552 |
| Land | 210 | - | 11 | $(75$ | $)$ | 146 |
| Total real estate loans | 5,006 | $(115$ | $)$ | 356 | $(70$ | $)$ |
|  |  |  |  |  | 5,177 |  |
| Real estate construction loans: |  |  |  |  |  |  |
| One- to four-family | 180 | - | - | $(2$ | $)$ | 178 |
| Commercial | 158 | - | - | 7 | 165 |  |
| Acquisition and development | - | - | - | - | - |  |
| Total real estate construction loans | 338 | - | - | 5 | 343 |  |

Other portfolio loans:

| Home equity | 818 |  | (112 | ) |  | 6 |  | 167 |  | 879 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer | 830 |  | (134 | ) |  | 56 |  | (19 | ) | 733 |
| Commercial | 581 |  | - |  |  |  |  | 169 |  | 750 |
| Total other portfolio loans | 2,229 |  | (246 | ) |  | 62 |  | 317 |  | 2,362 |
| Unallocated | 201 |  | - |  |  | - |  | (53 | ) | 148 |
| Total | \$7,774 | \$ | (361 |  | \$ | 418 | \$ | 199 |  | \$8,030 |
| June 30, 2015 |  |  |  |  |  |  |  |  |  |  |
| Real estate loans: |  |  |  |  |  |  |  |  |  |  |
| One- to four-family | \$3,194 | \$ | (31 |  | \$ | 141 | \$ | (8) | ) | \$ 3,296 |
| Multi-family | 45 |  | - |  |  | - |  | (11 | ) | 34 |
| Commercial | 1,060 |  | - |  |  | - |  | 199 |  | 1,259 |
| Land | 180 |  | (2 | ) |  | 37 |  | (70 | ) | 145 |
| Total real estate loans | 4,479 |  | (33 | ) |  | 178 |  | 110 |  | 4,734 |
| Real estate construction loans: |  |  |  |  |  |  |  |  |  |  |
| One- to four-family | 41 |  | - |  |  | - |  | 17 |  | 58 |
| Commercial | 39 |  | - |  |  | - |  | 14 |  | 53 |
| Acquisition and development |  |  | - |  |  | - |  | - |  | - |
| Total real estate construction loans | 80 |  | - |  |  | - |  | 31 |  | 111 |
| Other portfolio loans: |  |  |  |  |  |  |  |  |  |  |
| Home equity | 939 |  | - |  |  | 14 |  | 38 |  | 991 |
| Consumer | 850 |  | (196 | ) |  | 97 |  | 69 |  | 820 |
| Commercial | 629 |  | - |  |  | - |  | (50 | ) |  |
| Total other portfolio loans | 2,418 |  | (196 | ) |  | 111 |  | 57 |  | 2,390 |
| Unallocated | 173 |  | - |  |  | - |  | (8 | ) | 165 |
| Total | \$7,150 | \$ | (229 |  | \$ | 289 | \$ | 190 |  | \$ 7,400 |

## ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

## NOTE 7. PORTFOLIO LOANS (continued)

Activity in the allowance for the six months ended June 30, 2016 and 2015 was as follows:

| Beginning |  |
| :--- | :--- |
| Balance | Rharge-Offs Recoveries Provisions | | Ending |
| :--- |
| Balance |

June 30, 2016
Real estate loans:

| One- to four-family | $\$ 3,142$ | $\$(127$ | $)$ | $\$ 353$ | $\$(153$ | $) \$ 3,215$ |
| :--- | :---: | :--- | :--- | :--- | :--- | :--- |
| Multi-family | 217 | - | - | 47 | 264 |  |
| Commercial | 1,337 | - |  | - | 215 | 1,552 |
| Land | 260 | - |  | 22 | $(136$ | 146 |
| Total real estate loans | 4,956 | $(127$ | $)$ | 375 | $(27$ | $)$ |

Real estate construction loans:

| One- to four-family | 144 | - | - | 34 | 178 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial | 116 | - | - | 49 | 165 |
| Acquisition and development | - | - | - | - | - |
| Total real estate construction loans | 260 | - | - | 83 | 343 |

Other portfolio loans:

| Home equity | 972 | $(136$ | $)$ | 11 | 32 | 879 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Consumer | 871 | $(337$ | $)$ | 150 | 49 | 733 |
| Commercial | 556 | - |  | - | 194 | 750 |
| Total other portfolio loans | 2,399 | $(473$ | $)$ | 161 | 275 | 2,362 |
| Unallocated | 130 | - |  | - | 18 | 148 |
| Total | $\$ 7,745$ | $\$(600$ | $) \$ 536$ | $\$ 349$ | $\$ 8,030$ |  |

June 30, 2015

Real estate loans:

One- to four-family
Multi-family
Commercial
Land
Total real estate loans

| $\$ 3,206$ | $\$(167$ | $)$ | $\$ 222$ | $\$ 35$ |
| :--- | :--- | :--- | :--- | :--- |
| 28 | $(5$ | $)$ | 6 | 5 |
| 1,023 | - |  | 51 | 185 |
| 197 | $(23$ | $)$ | 39 | $(68$ |
| 4,454 | $(195$ | $)$ | 318 | 157 |

Real estate construction loans:

| One- to four-family | 16 | - | - | 42 | 58 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial | 19 | - | - | 34 | 53 |
| Acquisition and development | - | - | - | - | - |
| Total real estate construction loans | 35 | - | - | 76 | 111 |

Other portfolio loans:

| Home equity | 992 | $(68$ | $)$ | 23 | 44 | 991 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Consumer | 844 | $(327$ | $)$ | 155 | 148 | 820 |
| Commercial | 663 | - |  | - | $(84$ | $)$ |
| Total other portfolio loans | 2,499 | $(395$ | $)$ | 178 | 108 | 2,390 |
|  |  |  |  |  | 46 | 165 |

Total

$$
\text { \$7,107 \$ (590 ) \$ } 496 \quad \$ 387 \quad \$ 7,400
$$

## ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

## NOTE 7. PORTFOLIO LOANS (continued)

The following table presents ending balances for the allowance and portfolio loans based on the impairment method as of June 30, 2016:

| Individually |  |
| :--- | :--- |
| Evaluatectively |  |
| Evaluated for | Total Ending |
| for | Balance |
| Impairment ${ }^{\text {Impairment }}$ |  |
| (Dollars in Thousands) |  |

Allowance for portfolio loan losses:
Real estate loans:

| One- to four-family | $\$-$ | $\$ 3,215$ | $\$ 3,215$ |
| :--- | :--- | :--- | :--- |
| Multi-family | - | 264 | 264 |
| Commercial | 217 | 1,335 | 1,552 |
| Land | - | 146 | 146 |
| Total real estate loans | 217 | 4,960 | 5,177 |

Real estate construction loans:
One- to four-family $\quad$ - 178
$\begin{array}{llll}\text { Commercial } & 165 & 165\end{array}$
Acquisition and development - - -
Total real estate construction loans - 343
Other portfolio loans:
$\begin{array}{llll}\text { Home equity } & 879\end{array}$
Consumer - 733
$\begin{array}{llll}\text { Commercial } & 144 & 606 & 750\end{array}$
$\begin{array}{llll}\text { Total other portfolio loans } & 144 & 2,218 & 2,362\end{array}$
$\begin{array}{llll}\text { Unallocated } & 148\end{array}$

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Total ending allowance for portfolio loan losses balance $\quad \$ 361 \quad \$ 7,669 \quad \$ 8,030$

Portfolio loans:
Real estate loans:

| One- to four-family | $\$-$ | $\$ 292,403$ | $\$ 292,403$ |
| :--- | :--- | :--- | :---: |
| Multi-family | 67 | 82,441 | 82,508 |
| Commercial | 2,518 | 81,477 | 83,995 |
| Land | 5,510 | 7,222 | 12,732 |
| Total real estate loans | 8,095 | 463,543 | 471,638 |

Real estate construction loans:
One- to four-family - 27,778 27,778

Commercial
Acquisition and development
Total real estate construction loans

- 21,389

21,389

Other portfolio loans:
$\begin{array}{llll}\text { Home equity } & \text { - } & 39,467 & 39,467\end{array}$
Consumer
Commercial
Total other portfolio loans

- 42,096

42,096
483 54,869 55,352

Total ending portfolio loans balance
\$8,578 \$ 649,142 \$ 657,720

## ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

## NOTE 7. PORTFOLIO LOANS (continued)

The following table presents ending balances for the allowance and portfolio loans based on the impairment method as of December 31, 2015:

| Individually $_{\text {llectively }}$ |  |
| :--- | :--- |
| Evaluatedoctenaluated for | Total Ending |
| for Evalance |  |
| Impairment |  |
| Impairment |  |
| (Dollars in Thousands) |  |

Allowance for portfolio loan losses:
Real estate loans:

| One- to four-family | \$- | $\$ 3,142$ | $\$ 3,142$ |
| :--- | :---: | :--- | :---: |
| Multi-family | - | 217 | 217 |
| Commercial | 219 | 1,118 | 1,337 |
| Land | - | 260 | 260 |
| Total real estate loans | 219 | 4,737 | 4,956 |

Real estate construction loans:
One- to four-family - 144
$\begin{array}{llll}\text { Commercial } & 116\end{array}$
Acquisition and development - -
$\begin{array}{llll}\text { Total real estate construction loans } & 260\end{array}$
Other portfolio loans:
Home equity - 972 972
$\begin{array}{llll}\text { Consumer } & 871\end{array}$
$\begin{array}{llll}\text { Commercial } & 83 & 473 & 556\end{array}$
$\begin{array}{llll}\text { Total other portfolio loans } & 83 & 2,316 & 2,399\end{array}$
$\begin{array}{llll}\text { Unallocated } & 130 & 130\end{array}$

# Edgar Filing: Atlantic Coast Financial CORP - Form 10-Q 

Total ending allowance for portfolio loan losses balance $\quad \$ 302 \quad \$ 7,443 \quad \$ 7,745$

Portfolio loans:
Real estate loans:

| One- to four-family | $\$-$ | $\$ 276,286$ | $\$ 276,286$ |
| :--- | :--- | :--- | :---: |
| Multi-family | 107 | 83,335 | 83,442 |
| Commercial | 2,576 | 59,037 | 61,613 |
| Land | 5,965 | 10,507 | 16,472 |
| Total real estate loans | 8,648 | 429,165 | 437,813 |

Real estate construction loans:
One- to four-family - $\quad 22,526 \quad 22,526$

Commercial
Acquisition and development
Total real estate construction loans
$-12.527$
12,527

Other portfolio loans:

| Home equity | - | 41,811 | 41,811 |
| :--- | :--- | :--- | :--- |
| Consumer | - | 44,506 | 44,506 |
| Commercial | 639 | 43,437 | 44,076 |
| Total other portfolio loans | 639 | 129,754 | 130,393 |

Total ending portfolio loans balance $\quad \$ 9,287 \quad \$ 593,972 \quad \$ 603,259$

# ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY 

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

## NOTE 7. PORTFOLIO LOANS (continued)


#### Abstract

Portfolio loans for which concessions have been granted as a result of the borrower's financial difficulties are considered a TDR. These concessions, which in general are applied to all categories of portfolio loans, may include a reduction in the interest rate on the loan, payment extensions, forgiveness of principal, or a combination of these or other actions intended to maximize collection. The resulting TDR impairment is included in specific reserves.


For homogeneous loan categories, such as one- to four-family residential loans and home equity loans, the amount of impairment resulting from the modification of the loan terms is calculated in aggregate by category of portfolio loan. The resulting impairment is included in specific reserves. If an individual homogeneous loan defaults under terms of the TDR and becomes nonperforming, the Bank follows its usual practice of charging the loan down to its estimated fair value and the charge-off is considered as a factor in determining the amount of the general component of the allowance.

For larger non-homogeneous loans, each loan that is modified is evaluated individually for impairment based on either discounted cash flow or, for collateral-dependent loans, the appraised value of the collateral less selling costs. If the loan is not collateral-dependent, the amount of the impairment, if any, is recorded as a specific reserve in the allowance. If the loan is collateral-dependent, the amount of the impairment is charged off. There was an allocated allowance for TDRs individually evaluated for impairment of approximately $\$ 0.2$ million and $\$ 0.3$ million at June 30, 2016 and December 31, 2015, respectively.

Portfolio loans modified as TDRs with market rates of interest are classified as impaired portfolio loans. Once the TDR loan has performed for 12 months in accordance with the modified terms it is classified as a performing impaired loan. TDRs which do not perform in accordance with modified terms are reported as nonperforming portfolio loans. The policy for returning a nonperforming loan to accrual status is the same for any loan irrespective of whether the loan has been modified. As such, loans which are nonperforming prior to modification continue to be accounted for as nonperforming loans (and are reported as impaired nonperforming loans) until they have demonstrated the ability to maintain sustained performance over a period of time, but no less than six months. Following this period such a modified loan is returned to accrual status and is classified as impaired and reported as a performing TDR. TDRs
classified as impaired loans as of June 30, 2016 and December 31, 2015, were as follows:

|  | June 30, <br> 2016 <br> (Dollars in | December 31, 2015 |
| :--- | :--- | :--- | :--- |
|  | $\$ 19,534$ | $\$ 18,933$ |
| Real estate loans: | - | - |
| One- to four-family | 2,518 | 2,576 |
| Multi-family | 6,332 | 7,075 |
| Commercial | 28,384 | 28,584 |
| Land |  |  |
| Total real estate loans | - | - |
| Real estate construction loans: | - | - |
| One- to four-family | - | - |
| Commercial | - | - |
| Acquisition and development |  |  |
| Total real estate construction loans | 4,749 | 4,601 |
|  | 1,560 | 1,472 |
| Other portfolio loans: | 235 | 320 |
| Home equity | 6,544 | 6,393 |
| Consumer |  |  |
| Commercial |  |  |
| Total other portfolio loans |  |  |
| Total TDRs classified as impaired loans | $\$ 34,928$ | $\$ 34,977$ |

# ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY 

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

NOTE 7. PORTFOLIO LOANS (continued)

The TDR balances included performing TDRs of $\$ 29.8$ million and $\$ 30.5$ million as of June 30, 2016 and December 31, 2015, respectively. There were no commitments to lend additional amounts on TDRs as of June 30, 2016 and December 31, 2015.

The Bank is proactive in modifying residential, home equity and consumer loans in early stage delinquency because management believes modifying the loan prior to it becoming nonperforming results in the least cost to the Bank. The Bank also modifies commercial real estate and other large commercial loans as TDRs rather than pursuing other means of collection when it believes the borrower is committed to the successful repayment of the loan and the business operations are likely to support the modified loan terms.

The following table presents information on TDRs during the six months ended June 30, 2016 and 2015:

| Numblere-Modification | Post-Modification |
| :--- | :--- |
| of Outstanding Recorded | Outstanding Recorded |
| Contrantsestments | Investments |
| (Dollars in Thousands) |  |

June 30, 2016
Troubled debt restructuring:
Real estate loans:
One- to four-family
18 \$ 2,261 \$ 2,261
$\begin{array}{llll}\text { Total real estate loans } & 18 & 2,261 & 2,261\end{array}$
Other portfolio loans:
$\begin{array}{llll}\text { Home equity } & 14 & 874 & 874\end{array}$
$\begin{array}{llll}\text { Consumer } & 5 & 198 & 198\end{array}$
$\begin{array}{llll}\text { Total other portfolio loans } & 19 & 1,072 & 1,072\end{array}$

## Edgar Filing: Atlantic Coast Financial CORP - Form 10-Q

| Total troubled debt restructurings | 37 | \$ | 3,333 | \$ | 3,333 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| June 30, 2015 |  |  |  |  |  |
| Troubled debt restructuring: |  |  |  |  |  |
| Real estate loans: |  |  |  |  |  |
| One- to four-family | 9 | \$ | 1,091 | \$ | 1,091 |
| Land | 4 |  | 693 |  | 693 |
| Total real estate loans | 13 |  | 1,784 |  | 1,784 |
| Other portfolio loans: |  |  |  |  |  |
| Home equity | 6 |  | 525 |  | 525 |
| Consumer | 8 |  | 129 |  | 129 |
| Total other portfolio loans | 14 |  | 654 |  | 654 |
| Total troubled debt restructurings | 27 | \$ | 2,438 | \$ | 2,438 |

All of the Company's portfolio loans that were restructured as TDRs during the six months ended June 30, 2016 and 2015 , resulted in modifications to either rate, term, amortization or balance. Such modifications are only granted to borrowers who have demonstrated the capacity to repay under the modified terms.

There were no subsequent defaults on portfolio loans that were restructured as TDRs during the six months ended June 30, 2016 and 2015.

## ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

## NOTE 7. PORTFOLIO LOANS (continued)

The following table presents information about impaired portfolio loans as of June 30, 2016:
Recorded Unpaid
Principal
Related
Investmen Balance
Allowance

With no related allowance recorded:
Real estate loans:
One- to four-family
Multi-family
\$- \$-
$67 \quad 67$
Commercial
Land
500
500
5,510 5,510
Total real estate loans
6,077 6,077

Real estate construction loans:
One- to four-family
Commercial
Acquisition and development
Total real estate construction loans
Other portfolio loans:
Home equity

-     -         - 

Consumer
Commercial
Total other portfolio loans
$78 \quad 78$
$78 \quad 78$

Total with no related allowance recorded $\$ 6,155 \quad \$ 6,155 \quad \$-$
With an allowance recorded:
Real estate loans:

One- to four-family
Multi-family
Commercial
Land
Total real estate loans
Real estate construction loans:
One- to four-family
Commercial
Acquisition and development
Total real estate construction loans
Other portfolio loans:

| Home equity | 4,903 | 5,060 | 514 |
| :--- | :--- | :--- | :--- |
| Consumer | 1,966 | 1,975 | 204 |
| Commercial | 788 | 788 | 144 |
| Total other portfolio loans | 7,657 | 7,823 | 862 |
|  |  |  |  |
| Total with an allowance recorded | $\$ 31,404$ | $\$ 32,395$ | $\$ 2,493$ |

## ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

## NOTE 7. PORTFOLIO LOANS (continued)

The following table presents information about impaired portfolio loans as of December 31, 2015:

| Recorded Unpaid | Related |
| :--- | :--- |
| InvestmenPrincipal Balance | Allowance |
| (Dollars in Thousands) |  |

With no related allowance recorded:
Real estate loans:
One- to four-family
Multi-family
\$- \$
Commercial 514
$514 \quad 514$
Land
Total real estate loans
6,586 6,586
Real estate construction loans:
One- to four-family
Commercial
Acquisition and development
Total real estate construction loans
Other portfolio loans:
Home equity
Consumer -

Commercial $427 \quad 427$
Total other portfolio loans 427
Total with no related allowance recorded $\$ 7,013 \quad \$ 7,013 \quad \$-$
With an allowance recorded:
Real estate loans:
One- to four-family \$21,587 \$ 22,558 \$ 1,246

| Multi-family | - | - | - |
| :--- | :--- | :--- | :--- |
| Commercial | 2,062 | 2,062 | 219 |
| Land | 1,110 | 1,190 | 140 |
| Total real estate loans | 24,759 | 25,810 | 1,605 |
| Real estate construction loans: |  |  |  |
| One- to four-family | - | - | - |
| Commercial | - | - | - |
| Acquisition and development | - | - | - |
| Total real estate construction loans | - | - | - |
|  |  |  |  |
| Other portfolio loans: | 4,785 | 4,976 | 480 |
| Home equity | 1,891 | 1,981 | 210 |
| Consumer | 212 | 212 | 83 |
| Commercial | 6,888 | 7,169 | 773 |
| Total other portfolio loans |  |  |  |
| Total with an allowance recorded | $\$ 31,647$ | $\$ 32,979$ | $\$ 2,378$ |

## ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY <br> NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

## NOTE 7. PORTFOLIO LOANS (continued)

The following table presents interest income on impaired portfolio loans by class of portfolio loans for the three months ended June 30, 2016 and 2015:

|  | Interest | Cash Basis |
| :--- | :--- | :--- |
| Average | Income | Interest |
| Balance | Recognized | Income |
|  | Recognized |  |
| (Dollars in Thousands) |  |  |

June 30, 2016
Real estate loans:
One- to four-family
Multi-family
Commercial
\$21,550 \$ 232
\$

Land
Total real estate loans
77
1
2,718 19
6,352 11
30,697 263

Real estate construction loans:
One- to four-family
Commercial
-

Acquisition and development
Total real estate construction loans

Other portfolio loans:

| Home equity | 4,930 | 58 |  |
| :--- | :--- | :--- | :--- |
| Consumer | 2,024 | 25 | - |
| Commercial | 841 | 4 |  |
| Total other portfolio loans | 7,795 | 87 |  |
| Total | $\$ 38,492$ | $\$ 350$ | $\$$ |

June 30, 2015
Real estate loans:
One- to four-family

| $\$ 21,961$ | $\$$ | 226 | $\$$ |
| :--- | :--- | :--- | :--- |
| 160 | 1 |  | - |
| 3,507 | 31 |  | - |
| 7,081 | 76 |  | - |
| 32,709 | 334 |  | - |

Real estate construction loans:
One- to four-family
Commercial
Acquisition and development
Total real estate construction loans
Other portfolio loans:
Home equity $\quad 3,827 \quad 49$
Consumer
1,638 26
Commercial
Total other portfolio loans
$684 \quad 6$
6,149 81
Total
\$38,858 \$ 415 -

## ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY <br> NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

## NOTE 7. PORTFOLIO LOANS (continued)

The following table presents interest income on impaired portfolio loans by class of portfolio loans for the six months ended June 30, 2016 and 2015:

|  | Interest | Cash Basis |
| :--- | :--- | :--- |
| Average | Income | Interest |
| Balance | Recognized | Income |
|  | Recognized |  |
| (Dollars in Thousands) |  |  |

June 30, 2016
Real estate loans:
One- to four-family
Multi-family
Commercial
Land
Total real estate loans

| $\$ 21,248$ | $\$$ | 468 | $\$$ | - |
| :--- | :--- | :--- | :--- | :--- |
| 87 |  | 2 |  |  |
| 2,547 | 45 |  | - |  |
| 6,704 | 66 |  | - |  |
| 30,586 | 581 |  | - |  |

Real estate construction loans:
One- to four-family
Commercial

-     -         - 

Acquisition and development
Total real estate construction loans

Other portfolio loans:

| Home equity | 4,844 | 115 |  | - |
| :--- | :--- | :--- | :--- | :--- |
| Consumer | 1,929 | 52 |  |  |
| Commercial | 753 | 9 |  | - |
| Total other portfolio loans | 7,526 | 176 |  | - |
|  |  |  |  |  |
| Total | $\$ 38,112$ | $\$ 757$ | $\$$ | - |

June 30, 2015
Real estate loans:

| One- to four-family | $\$ 21,559$ | $\$ 461$ | $\$$ | - |
| :--- | :---: | :--- | :--- | :--- |
| Multi-family | 169 | 3 |  | - |
| Commercial | 3,777 | 69 |  | - |
| Land | 7,058 | 135 |  | - |
| Total real estate loans | 32,563 | 668 |  | - |

Real estate construction loans:
One- to four-family
Commercial
Acquisition and development
Total real estate construction loans
Other portfolio loans:
Home equity $3,951 \quad 93$
Consumer 1,643 49
Commercial
Total other portfolio loans
835
12
154
Total
\$38,992 \$ 822

32

## ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

NOTE 7. PORTFOLIO LOANS (continued)

The Company had $\$ 2.3$ million and $\$ 3.4$ million of one- to four-family residential and home equity loans in process of foreclosure as of June 30, 2016 and December 31, 2015, respectively.

The Company has originated portfolio loans with the Company's directors and executive officers and their associates. These loans totaled $\$ 1.9$ million as of both June 30, 2016 and December 31, 2015. The activity on these loans during the six months ended June 30, 2016 and the year ended December 31, 2015, was as follows:

June 30,
2016
(Dollars in Thousands)

| Beginning balance | $\$ 1,919$ | $\$$ | 169 |
| :--- | :--- | :--- | :--- |
| New portfolio loans and advances on existing loans | - | 1,776 |  |
| Effect of changes in related parties | - | - |  |
| Repayments | $(33$ | $)$ | $(26$ |
| Ending balance | $\$ 1,886$ | $\$$ | 1,919 |

## NOTE 8. OTHER LOANS

The Company's other loans are comprised of loans secured by one- to four-family residential homes originated internally and held-for-sale (mortgage loans held-for-sale), small business loans originated internally and held-for-sale (SBA/USDA loans held-for-sale), and warehouse loans held-for-investment. The Company originates mortgage loans held-for-sale with the intent to sell the loans and the servicing rights to investors. The Company originates SBA/USDA loans held-for-sale with the intent to sell the guaranteed portion of the loans to investors, while maintaining the servicing rights. The Company originates warehouse loans held-for-investment and permits third-party originators to sell the loans and servicing rights to investors in order to repay the warehouse balance
outstanding.

During the three and six months ended June 30, 2016, the Company internally originated approximately $\$ 24.9$ million and $\$ 36.0$ million of mortgage loans held-for-sale, respectively. During the three and six months ended June 30, 2015, the Company internally originated approximately $\$ 1.8$ million and $\$ 3.5$ million of mortgage loans held-for-sale, respectively. The gain recorded on sale of mortgage loans held-for-sale, during the three and six months ended June 30 , 2016, was $\$ 0.3$ million and $\$ 0.5$ million, respectively. The gain recorded on sale of mortgage loans held-for-sale, during the three and six months ended June 30,2015 , was $\$ 0.2$ million and $\$ 0.3$ million, respectively.

During the three and six months ended June 30, 2016, the Company internally originated approximately $\$ 4.1$ million and $\$ 4.7$ million, respectively, of SBA/USDA loans held-for-sale. During the three and six months ended June 30, 2015, the Company internally originated approximately $\$ 1.1$ million and $\$ 2.4$ million, respectively, of SBA/USDA loans held-for-sale. The gain recorded on sales of SBA/USDA loans held-for-sale was $\$ 0.6$ million and $\$ 0.8$ million during the three and six months ended June 30, 2016, respectively. The gain recorded on sales of SBA/USDA loans held-for-sale was $\$ 0.2$ million and $\$ 0.6$ million during the three and six months ended June 30, 2015, respectively.

# ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY 

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

NOTE 8. OTHER LOANS (continued)

During the three and six months ended June 30, 2016, the Company originated approximately $\$ 386.2$ million and $\$ 680.6$ million, respectively, of warehouse loans held-for-investment through third parties. During the three and six months ended June 30, 2015, the Company originated approximately $\$ 346.1$ million and $\$ 561.0$ million, respectively, of warehouse loans held-for-investment through third parties. Loan sales under the warehouse loans held-for-investment lending program, which are done at par, earned interest on outstanding balances of $\$ 0.6$ million and $\$ 1.0$ million for the three and six months ended June 30, 2016, respectively. These loan sales also earned interest on outstanding balances of $\$ 0.6$ million and $\$ 0.9$ million for the three and six months ended June 30, 2015, respectively. The weighted average number of days outstanding of warehouse loans held-for-investment was 12 days and 13 days for the three and six months ended June 30, 2016, respectively, and 19 days for both the three and six months ended June 30, 2015.

As of June 30, 2016 and December 31, 2015, the balance in warehouse loans held-for-investment did not include any past due, nonperforming, classified, restructured, or impaired loans. Warehouse loans held-for-investment possess less risk than other types of loans as they are secured by one- to four-family residential loans which tend to be smaller balance loans without concentrations to a single borrower or group of borrowers. Due to the generally short duration of time warehouse loans held-for-investment are outstanding, the collateral arrangements related to warehouse loans held-for-investment and other factors, management has determined that no allowance for loan losses is necessary.

## NOTE 9. SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE

The Company had no outstanding balance on repurchase agreements as of June 30, 2016, and repurchase agreements with a carrying amount of $\$ 10.0$ million as of December 31, 2015. Information concerning repurchase agreements as of and for the six months ended June 30, 2016 and the year ended December 31, 2015, is summarized as follows:

| Average daily balance outstanding during the period | $\$ 165$ | $\$$ | 31,370 |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Maximum month-end balance during the period | $\$-$ | $\$$ | 66,300 |  |
| Weighted average coupon interest rate during the period | 0.80 | $\%$ | 4.89 | $\%$ |
| Weighted average coupon interest rate at end of period | - | $\%$ | 0.80 | $\%$ |
| Weighted average maturity (months) | - |  | - |  |

On June 22, 2015, the Company prepaid $\$ 56.3$ million of repurchase agreements, representing the entire outstanding balance of repurchase agreements as of such date. Under the terms of the repurchase agreements, any prepayment prior to maturity would result in a prepayment penalty equal to the amount that the fair value exceeded the book value. As such, the Company paid $\$ 5.2$ million in prepayment penalties.

On June 26, 2015, the Company entered into a $\$ 10.0$ million short-term variable rate repurchase agreement. Under the terms of this repurchase agreement, the instrument did not have a stated maturity date and would continue until terminated by either the Company or the counterparty. Additionally, the collateral required to be pledged by the Company was subject to an adjustment determined by the counterparty and was required to be pledged in amounts equal to the debt plus the adjustment. On July 1, 2015, the Company paid off $\$ 10.0$ million of repurchase agreements, representing the entire outstanding balance of repurchase agreements as of such date. There was no penalty associated with the pay-off.

# ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY 

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

NOTE 9. SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE (continued)

On December 29, 2015, the Company entered into a $\$ 10.0$ million short-term variable rate repurchase agreement. Under the terms of this repurchase agreement, the instrument did not have a stated maturity date and would continue until terminated by either the Company or the counterparty. Additionally, the collateral required to be pledged by the Company was subject to an adjustment determined by the counterparty and was required to be pledged in amounts equal to the debt plus the adjustment. On January 4, 2016, the Company paid off $\$ 10.0$ million of repurchase agreements, representing the entire outstanding balance of repurchase agreements as of such date. There was no penalty associated with the pay-off.

The Company had $\$ 12.8$ million and $\$ 10.1$ million in investment securities posted as collateral under this new repurchase agreement as of June 30, 2016 and December 31, 2015, respectively.

## NOTE 10. FEDERAL HOME LOAN BANK ADVANCES

As of June 30, 2016 and December 31, 2015, advances from the FHLB were as follows:
$\left.\begin{array}{llc} & \begin{array}{l}\text { June 30, } \\ 2016\end{array} & \begin{array}{l}\text { December } \\ \text { (Dollars in }\end{array} \\ \text { Thousands) }\end{array}\right]$
$\begin{array}{lll}\text { Maturity on June 20, 2017, fixed rate at } 0.73 \% & 1,667 & 2,500\end{array}$
Maturity on June 20, 2017, fixed rate at $0.91 \% \quad 10,000 \quad 10,000$
$\begin{array}{ll}\text { Maturity on June 19, 2018, fixed rate at } 1.31 \% & 10,425 \\ 10,425\end{array}$
$\begin{array}{lll}\text { Maturity on June 20, 2019, fixed rate at } 1.27 \% & 3,000 & 3,500\end{array}$
Maturity on June 28, 2019, fixed rate at $1.00 \%$
Maturity on December 23, 2019, adjustable rate at $2.43 \%{ }^{(1)}$ - 20,000
Maturity on June 23, 2020, adjustable rate at $2.23 \%{ }^{(1)}$ - 15,000
$\begin{array}{ll}\text { Maturity on June 23, 2020, adjustable rate at } 2.16 \%{ }^{(1)} & \text { - } 15,000\end{array}$
Maturity on February 10, 2021, fixed rate at $1.10 \% \quad 19,000$
Maturity on June 8, 2021, fixed rate at 2.59\% 20,000
Maturity on June 8, 2021, fixed rate at 2.58\% 15,000 -
Maturity on June 8, 2021, fixed rate at $2.58 \%$
15,000 -
Daily rate credit, no maturity date, adjustable rate at $0.57 \%$ as of June 30,2016 and $0.49 \%$ as of December 31, 2015
$\left.\begin{array}{lc}\text { Prepayment penalties }{ }^{(2)} & - \\ (1,382\end{array}\right)$ Total \$261,592 \$207,543

As a result of the prepayment and restructure of three advances, totaling $\$ 50.0$ million, on June 22, 2015, $\$ 3.5$
(1) million in aggregate of deferred prepayment penalties were factored into the new interest rate of such three advances.
(2) The prepayment penalties as of December 31, 2015, were amortized through June 2016.

The FHLB advances had a weighted-average maturity of 23 months and a weighted-average rate of $1.06 \%$ at June 30, 2016. The Company had $\$ 306.6$ million in portfolio loans posted as collateral for these advances as of June 30, 2016.

The Bank's remaining borrowing capacity with the FHLB was $\$ 5.9$ million at June 30, 2016. The FHLB requires that the Bank collateralize the excess of the fair value of the FHLB advances over the book value with cash and investment securities. In the event the Bank prepays advances prior to maturity, it must do so at the fair value of such FHLB advances. As of June 30, 2016, fair value exceeded the book value of the individual advances by $\$ 3.6$ million, which was collateralized by portfolio loans (included in the $\$ 306.6$ million discussed above). The Bank intends to supplement its loan collateral with investment securities as needed to secure the FHLB borrowings or prepay advances to reduce the amount of collateral required to secure the debt. Unpledged investment securities available for collateral amounted to $\$ 62.2$ million as of June 30, 2016.

# ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY 

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

## NOTE 11. INCOME TAXES

Income tax expense for the six months ending June 30, 2016 and 2015 was as follows:

Six months ending June 30,
20162015
(Dollars in Thousands)

| Income (loss) before income tax expense | $\$ 4,547$ |  | $\$(4,371$ | $)$ |
| :--- | :--- | :--- | :--- | :--- |
| Effective tax rate | 37.1 | $\%$ | 39.6 | $\%$ |
| Income tax expense (benefit) | 1,687 |  | $(1,731$ | $)$ |
| Change in valuation allowance - federal | - | $(7,772$ | $)$ |  |
| Change in valuation allowance - state | - | $(889$ | $)$ |  |
| Income tax expense (benefit) | $\$ 1,687$ | $\$(10,392$ | $)$ |  |

The Company considers at each reporting period all available evidence, both positive and negative, to determine whether, based on the weight of that evidence, a valuation allowance is needed to reduce its deferred tax assets to an amount that is more likely than not to be realized. A determination of the need for a valuation allowance for the deferred tax assets is dependent upon management's evaluation of both positive and negative evidence.

The Company's valuation allowance against its deferred tax assets was $\$ 0.1$ million as of both June 30, 2016 and December 31, 2015.

During the six months ended June 30, 2016, the Company used $\$ 2.8$ million of federal net operating loss carryover and $\$ 2.1$ million of state net operating loss carryover. During the six months ended June 30, 2015, the Company did not use any federal net operating loss carryover or state net operating loss carryover.

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Under the rules of Internal Revenue Code section 382 (IRC § 382), a change in the ownership of the Company occurred during the first quarter of 2013. During the second quarter of 2013, the Company became aware of the change in ownership based on applicable filings made by stockholders with the Securities and Exchange Commission (the SEC). In accordance with IRC § 382, the Company determined the gross amount of net operating loss carryover that it could utilize was limited to approximately $\$ 325,000$ per year, excluding any net operating loss carryover generated after the first quarter of 2013.

The Company has a federal net operating loss carryover of $\$ 6.9$ million which begins to expire in 2019. There is no valuation allowance on this carryover. The Company has a state net operating loss carryover of $\$ 6.0$ million which begins to expire in 2018. There is no valuation allowance on this carryover.

## NOTE 12. EARNINGS PER COMMON SHARE

Basic earnings per common share is computed by dividing net income by the weighted average number of common shares and common stock equivalents outstanding for the period. The basic weighted average common shares and common stock equivalents are computed using the treasury stock method. The basic weighted average common shares and common stock equivalents outstanding for the period is adjusted for average unallocated employee stock ownership plan shares, average director's deferred compensation shares and average unearned restricted stock awards.

Diluted earnings per common share is computed by dividing net income by the weighted average number of common shares and common stock equivalents outstanding for the period increased for the dilutive effect of unvested stock options and stock awards. The dilutive effect of the unvested stock options and stock awards is calculated under the treasury stock method utilizing the average market value of the Company's stock for the period.

## ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

## NOTE 12. EARNINGS PER COMMON SHARE (continued)

The following table summarizes the basic and diluted earnings per common share computation for the three and six months ended June 30, 2016 and 2015:

## Basic:

Net income
Weighted average common shares outstanding
Less: average unallocated employee stock ownership plan shares
Less: average director's deferred compensation shares
Less: average unvested restricted stock awards
Weighted average common shares outstanding, as adjusted
Basic earnings per common share
Three months ending June
30, 2016201520162015
(Dollars in Thousands, Except Share Information)

Diluted:
Net income
Weighted average common shares outstanding, as adjusted (from above)
Add: dilutive effects of assumed exercise of stock options
Add: dilutive effects of full vesting of stock awards
Weighted average dilutive shares outstanding
Diluted earnings per common share

| \$1,336 | \$5,625 | \$2,860 | \$6,021 |
| :---: | :---: | :---: | :---: |
| 15,508,969 | 15,508,969 | 15,508,969 | 15,508,969 |
| (71,857 ) | (76,647 ) | (71,857 ) | (76,647 |
| (19,247 ) | (33,958 | (20,921 ) | (34,150 |
| - | (268 ) | - | (271 |
| 15,417,865 | 15,398,096 | 15,416,191 | 15,397,901 |
| \$0.09 | \$0.36 | \$0.19 | \$0.39 |


| $\$ 1,336$ | $\$ 5,625$ | $\$ 2,860$ | $\$ 6,021$ |
| :--- | :--- | :--- | :--- |
| $15,417,865$ | $15,398,096$ | $15,416,191$ | $15,397,901$ |
| - | - | - | - |
| - | - | - | - |
| $15,417,865$ | $15,398,096$ | $15,416,191$ | $15,397,901$ |
| $\$ 0.09$ | $\$ 0.36$ | $\$ 0.19$ | $\$ 0.39$ |

During the three and six months ended June 30, 2016 and 2015, all of the Company's stock options and stock awards were antidilutive and, therefore, were excluded from the calculation of diluted earnings per common share.

## NOTE 13. REGULATORY SUPERVISION

The Bank's actual and required capital levels and ratios as of June 30, 2016 and December 31, 2015, were as follows:

June 30, 2016
Total capital (to risk weighted assets)
Common equity tier 1 capital (to risk weighted assets)
Tier 1 capital (to risk weighted assets)
Tier 1 capital (to adjusted total assets)

| $\$ 88,757$ | $12.49 \%$ | $\$ 71,090$ | 10.00 | $\%$ |
| ---: | :--- | :--- | :--- | :--- |
| 80,727 | $11.36 \%$ | 46,209 | 6.50 | $\%$ |
| 80,727 | $11.36 \%$ | 56,872 | 8.00 | $\%$ |
| 80,727 | 9.06 | $\%$ | 44,539 | 5.00 |

December 31, 2015
Total capital (to risk weighted assets)
Common equity tier 1 capital (to risk weighted assets)
Tier 1 capital (to risk weighted assets)
Tier 1 capital (to adjusted total assets)

| $\$ 84,240$ | $13.91 \%$ | $\$ 60,555$ | 10.00 | $\%$ |
| ---: | :--- | ---: | :--- | :--- |
| 76,655 | $12.66 \%$ | 39,361 | 6.50 | $\%$ |
| 76,655 | $12.66 \%$ | 48,444 | 8.00 | $\%$ |
| 76,655 | $9.49 \%$ | 40,391 | 5.00 | $\%$ |

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# ATLANTIC COAST FINANCIAL CORPORATION AND SUBSIDIARY 

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

June 30, 2016
(unaudited)

NOTE 13. REGULATORY SUPERVISION (continued)

The Bank's capital classification under Prompt Corrective Action (PCA) defined levels as of June 30, 2016, was well-capitalized.

Beginning on January 1, 2016, as a result of the commencement of the phase-in of amended regulatory risk-based capital rules, the Company must maintain a capital conservation buffer to avoid restrictions on capital distributions or discretionary bonus payments. The capital conservation buffer must consist solely of Common Equity Tier 1 capital, but it applies to all three risk-weighted measurements (total risk based capital to risk-weighted assets ratio, Common Equity Tier 1 capital to risk-weighted assets ratio, Tier 1 capital to risk-weighted assets ratio) in addition to the minimum risk-weighted capital requirements. The capital conservation buffer required for 2016 is common equity equal to $0.625 \%$ of risk-weighted assets and will increase by $0.625 \%$ per year until reaching $2.5 \%$ beginning January 1, 2019.

On March 26, 2015, the Office of the Comptroller of the Currency (the OCC), the Bank's primary regulator, reclassified the Bank as a well-capitalized institution and terminated the Consent Order, dated August 10, 2012 (the Order), between the OCC and the Bank, which restricted the activities of the Bank in various ways, as previously disclosed.

On July 17, 2015, the Company received written notice of termination of the Supervisory Agreement initiated on December 10, 2010 (the Supervisory Agreement), between the Board of Governors of the Federal Reserve System (the FRB) and the Company. Prior to the termination, the Supervisory Agreement restricted the activities of the Company in various ways, as previously disclosed. The notice of termination, dated July 15, 2015, was received from the Federal Reserve Bank of Atlanta on behalf of the FRB and stated the Company is no longer considered to be in "troubled condition" for savings and loan holding company regulatory purposes.

## NOTE 14. BRANCH TRANSACTION

On November 20, 2015, the Bank announced it had agreed to sell its branch in Garden City, Georgia (the Garden City branch) to Queensborough National Bank \& Trust Company (Queensborough), headquartered in Louisville, Georgia. In the transaction, which closed on April 8, 2016, Queensborough acquired certain assets and assumed certain liabilities of the Bank. The Garden City branch sale, which did not have a material impact on the Company's assets, loan portfolio or earnings, resulted in $\$ 13.7$ million of deposits, or approximately $2.5 \%$ of the Bank's total deposits as of March 31, 2016, transferring to Queensborough. The Company recorded a $\$ 0.1$ million gain on the transaction.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS 


#### Abstract

This Management's Discussion and Analysis (this MD\&A) is provided as a supplement to, should be read in conjunction with, and is qualified in its entirety by reference to, the unaudited Condensed Consolidated Financial Statements and accompanying Notes to the unaudited Condensed Consolidated Financial Statements of Atlantic Coast Financial Corporation (the Company) appearing elsewhere in this Quarterly Report on Form 10-Q (this Report). In addition, reference should be made to our audited Consolidated Financial Statements and accompanying Notes to Consolidated Financial Statements and Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in our Annual Report on Form 10-K for the year ended December 31, 2015, filed with the Securities and Exchange Commission on March 16, 2016 (the 2015 10-K).


## Cautionary Note Regarding Forward-Looking Statements

This Report contains forward-looking statements concerning the Company and its wholly owned subsidiary, Atlantic Coast Bank (the Bank), that involve risks and uncertainties, as well as assumptions that, if they do not materialize or prove to be correct, could cause our results to differ materially from those expressed in or implied by such forward-looking statements. All statements other than statements of historical fact are statements that could be deemed forward-looking statements, including, but not limited to, statements concerning: our plans, strategies and objectives for future operations; new loans and other products, services or developments; future economic conditions, performance or outlook; the outcome of contingencies; the continued suspension of dividends or share repurchases; potential acquisitions or divestitures; expected cash flows or capital expenditures; our beliefs or expectations; activities, events or developments that we intend, expect, project, believe or anticipate will or may occur in the future; and assumptions underlying any of the foregoing. Forward-looking statements may be identified by their use of forward-looking terminology, such as "believes," "expects," "may," "should," "would," "will," "intends," "plans," "estimates," "anticipates," "projects" and similar words or expressions. You should not place undue reliance on these forward-looking statements, which reflect management's opinions only as of the date of the filing of this Report and are not guarantees of future performance or actual results. Forward-looking statements are made in reliance on the safe harbor provisions of Section 27A of the Securities Act of 1933, as amended (the Securities Act), and Section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act). The following are some of the factors we believe could cause our actual results to differ materially from our historical results or our current expectations or projections:
our ability to respond to changes in the legislative or regulatory environment and governmental initiatives affecting -the banking and financial services industry and to comply with and remain abreast of recently enacted, modified or proposed federal, state and local laws, regulations and rules;

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local, regional, national and international economic conditions and the impact they may have on us and our customers, and our assessment of that impact on our estimates, including, but not limited to, the allowance for portfolio loan losses;
changes in the financial performance or condition of our borrowers and the ability of our borrowers to perform - under the terms of their loans and other credit agreements, and the impact of such changes on our levels of nonperforming assets;
changes in sources and uses of funds, including loans, deposits and borrowings, and our ability to retain and grow core deposits and maintain unsecured federal funds lines and secured lines of credit with correspondent banks;
changes in interest rates on levels, composition and costs of deposits, loan demand, and the values and liquidity of loan collateral, securities, and interest sensitive assets and liabilities;
the concentration of our loan portfolio in real estate based loans and the geographic concentration of those loans secured by one- to four-family residential real estate;
the potential threat of cyber-attacks on our network and the information stored on our servers, and our ability to - implement information technology software and security measures to effectively neutralize cyber-security threats; and
our ability to successfully implement changes in accounting policies, rules and practices.

Additional details and discussions concerning some of the factors that could affect our forward-looking statements or future results are set forth in the 2015 10-K under Item 1A. "Risk Factors" and in Part II. Item 1A. "Risk Factors" in this Report, which lists of factors, together with the foregoing list of factors, are not exhaustive. Additional risks and uncertainties not known to us or that we currently believe not to be material also may adversely impact our business, financial condition, results of operations and cash flows. Should any risks or uncertainties develop into actual events, these developments could have a material adverse effect on our business, financial condition, results of operations and cash flows. The forward-looking statements contained in this Report are made as of the date hereof and we disclaim any intention or obligation, other than imposed by law, to update or revise any forward-looking statements or to update the reasons actual results could differ materially from those projected in the forward-looking statements, whether as a result of new information, future events or developments or otherwise.

## General Description of Business

The Company and the Bank have traditionally focused on attracting deposits and investing those funds primarily in loans, including commercial real estate loans, consumer loans, first mortgages on owner-occupied, one- to four-family residences and home equity loans. Additionally, the Bank invests funds in multi-family residential loans, commercial business loans, and commercial and residential construction loans. The Bank also invests funds in investment securities, primarily those issued by U.S. government-sponsored agencies or entities, including Fannie Mae, Freddie Mac and Ginnie Mae.

Revenues are derived principally from interest on loans and other interest-earning assets, such as investment securities. To a lesser extent, revenue is generated from service charges, gains on the sale of loans and other income.

The Bank offers a variety of deposit accounts having a wide range of interest rates and terms, which generally include noninterest-bearing and interest-bearing demand, savings and money market demand, and time deposit accounts with terms ranging from three months to five years. Deposits are primarily solicited in the Bank's market areas of the Northeast Florida and Southeast Georgia to fund loan demand and other liquidity needs; however, late in 2015 the Bank also started soliciting deposits in Central Florida.

Recent Events

Garden City, Georgia Branch Transaction

On November 20, 2015, the Bank announced it had agreed to sell its branch in Garden City, Georgia (the Garden City branch) to Queensborough National Bank \& Trust Company (Queensborough), headquartered in Louisville, Georgia. In the transaction, which closed on April 8, 2016, Queensborough acquired certain assets and assumed certain liabilities of the Bank. The Garden City branch sale, which did not have a material impact on the Company's assets, loan portfolio or earnings, resulted in $\$ 13.7$ million of deposits, or approximately $2.5 \%$ of the Bank's total deposits as of March 31, 2016, transferring to Queensborough. The Company recorded a $\$ 0.1$ million gain on the transaction.

Critical Accounting Policies

Certain accounting policies are important to the presentation of the Company's financial condition, because they require management to make difficult, complex or subjective judgments, some of which may relate to matters that are inherently uncertain. Estimates associated with these policies are susceptible to material changes as a result of changes in facts and circumstances, including, without limitation, changes in interest rates, performance of the economy, financial condition of borrowers, and laws and regulations. Management believes that its critical accounting policies include: (i) determining the allowance for portfolio loan losses (the allowance) and the provision for portfolio loan losses (provision expense); (ii) measuring for impairment in troubled debt restructurings (TDR); (iii) determining the fair value of investment securities; (iv) determining the fair value of other real estate owned (OREO); and (v) accounting for deferred income taxes.

There have been no material updates to these accounting policies or estimates affected by these accounting policies during the first six months of 2016. For additional discussion of our critical accounting policies and estimates, see the Critical Accounting Policies discussion in Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations in the 2015 10-K.

## Comparison of Financial Condition at June 30, 2016 and December 31, 2015

## General

Total assets increased $\$ 64.6$ million, or $7.5 \%$, to $\$ 921.8$ million at June 30,2016 , as compared to $\$ 857.2$ million at December 31, 2015. The increase in assets was funded primarily by increases in Federal Home Loan Bank (FHLB) advances of $\$ 54.0$ million, non-maturing deposits of $\$ 20.2$ million, and stockholders' equity of $\$ 3.7$ million, as discussed below, partially offset by the reduction of $\$ 5.5$ million in time deposits and $\$ 10.0$ million in securities sold under agreements to repurchase (repurchase agreements). Net portfolio loans increased $\$ 54.1$ million, and other loans increased $\$ 50.3$ million, while investment securities decreased $\$ 41.4$ million, and cash and cash equivalents decreased $\$ 0.1$ million. Total deposits increased $\$ 14.7$ million, or $2.6 \%$, to $\$ 570.5$ million at June 30, 2016, from $\$ 555.8$ million at December 31, 2015. Noninterest-bearing demand accounts increased $\$ 7.4$ million, and savings and money market accounts increased $\$ 16.5$ million, while interest-bearing demand accounts decreased by $\$ 3.7$ million, and time deposits decreased by $\$ 5.5$ million during the six months ended June 30, 2016. Total borrowings increased by $\$ 44.1$ million to $\$ 261.6$ million at June 30, 2016, from $\$ 217.5$ million at December 31, 2015, due to the aforementioned increase in FHLB advances in the first half of 2016, partially offset by the aforementioned reduction in repurchase agreements during the same period. Stockholders' equity increased by $\$ 3.7$ million to $\$ 84.4$ million at June 30, 2016, from $\$ 80.7$ million at December 31, 2015, due to net income of $\$ 2.9$ million and other comprehensive income of $\$ 0.8$ million for the six months ended June 30, 2016.

Following are the summarized comparative balance sheets as of June 30, 2016 and December 31, 2015:


| Other loans (held-for-sale and warehouse loans held-for-investment) | 100,995 | 50,665 | 50,330 | 99.3 | $\%$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Other Assets | 61,019 | 59,335 | 1,684 | 2.8 | $\%$ |
| $\quad$ Total assets | $\$ 921,811$ | $\$ 857,198$ | $\$ 64,613$ | 7.5 | $\%$ |

Liabilities and stockholders' equity:
Deposits:
Noninterest-bearing demand
Interest-bearing demand
Savings and money market
Time
Total deposits
Securities sold under agreements to repurchase
Federal Home Loan Bank advances
Accrued expenses and other liabilities
Total liabilities
Total stockholders' equity
Total liabilities and stockholders' equity

| $\$ 54,653$ | $\$ 47,208$ | $\$ 7,445$ | 15.8 | $\%$ |
| :--- | :--- | :--- | :--- | :--- |
| 101,410 | 105,159 | $(3,749)$ | $(3.6$ | $) \%$ |
| 188,187 | 171,664 | 16,523 | 9.6 | $\%$ |
| 226,228 | 231,790 | $(5,562)$ | $(2.4$ | $\%$ |
| 570,478 | 555,821 | 14,657 | 2.6 | $\%$ |
| - | 9,991 | $(9,991)$ | $(100.0) \%$ |  |
| 261,592 | 207,543 | 54,049 | 26.0 | $\%$ |
| 5,295 | 3,105 | 2,190 | 70.5 | $\%$ |
| 837,365 | 776,460 | 60,905 | 7.8 | $\%$ |
| 84,446 | 80,738 | 3,708 | 4.6 | $\%$ |
| $\$ 921,811$ | $\$ 857,198$ | $\$ 64,613$ | 7.5 | $\%$ |

## Cash and Cash Equivalents

Cash and cash equivalents decreased $\$ 0.1$ million to $\$ 23.5$ million at June 30, 2016, from $\$ 23.6$ million at December 31, 2015. The Bank has increased contingent liquidity capacity and sources to meet potential funding requirements, including availability from the FHLB, the Federal Reserve Bank of Atlanta and other private institutional sources to fund the origination of loans and pay-off liabilities.

## Investment Securities

Investment securities are comprised primarily of debt securities of U.S. government-sponsored enterprises and mortgage-backed securities. The investment portfolio decreased $\$ 41.4$ million to $\$ 78.7$ million at June 30, 2016, from $\$ 120.1$ million at December 31, 2015, primarily due to one sale of $\$ 41.1$ million of investment securities in February 2016, as the market provided an opportunity to sell these investment securities, which had low fixed-rate yields, at a net gain. The impact of this transaction was partially offset by the purchase of $\$ 5.0$ million of investment securities during the first half of 2016, while the remaining proceeds were used to fund loan growth.

As of June 30, 2016 and December 31, 2015, all of the $\$ 78.7$ million and $\$ 120.1$ million, respectively, of investment securities were classified as available-for-sale.

As of June 30, 2016, approximately $\$ 12.8$ million of investment securities were pledged as collateral for the repurchase agreements. Additionally, $\$ 68.4$ million, or $86.9 \%$, of the debt securities held by the Company as of June 30, 2016, were issued by U.S. government-sponsored entities and agencies, primarily Fannie Mae and Freddie Mac, which are institutions the U.S. government has affirmed its commitment to support.

## Portfolio Loans

Below is a comparative composition of net portfolio loans as of June 30, 2016 and December 31, 2015, excluding loans held-for-sale and warehouse lines of credit secured by one- to four-family residential loans originated by third party originators under purchase and assumption agreements (warehouse loans held-for-investment):

| Real estate loans: |  |  |  |  |  |  |
| :--- | :---: | :--- | :--- | :--- | :--- | :--- |
| $\quad$ One- to four-family | $\$ 292,403$ | 44.5 | $\%$ | $\$ 276,286$ | 45.8 | $\%$ |
| Multi-family | 82,508 | 12.5 | $\%$ | 83,442 | 13.9 | $\%$ |
| Commercial | 83,995 | 12.8 | $\%$ | 61,613 | 10.2 | $\%$ |
| Land | 12,732 | 1.9 | $\%$ | 16,472 | 2.7 | $\%$ |
| $\quad$ Total real estate loans | 471,638 | 71.7 | $\%$ | 437,813 | 72.6 | $\%$ |
| Real estate construction loans: |  |  |  |  |  |  |
| $\quad$ One- to four-family | 27,778 | 4.2 | $\%$ | 22,526 | 3.7 | $\%$ |
| Commercial | 21,389 | 3.3 | $\%$ | 12,527 | 2.1 | $\%$ |
| $\quad$ Acquisition and development | - |  | $\%$ | - |  | - |
| $\quad$ Total real estate construction loans | 49,167 | 7.5 | $\%$ | 35,053 | 5.8 | $\%$ |
| Other portfolio loans: |  |  |  |  |  |  |
| $\quad$ Home equity | 39,467 | 6.0 | $\%$ | 41,811 | 6.9 | $\%$ |
| $\quad$ Consumer | 42,096 | 6.4 | $\%$ | 44,506 | 7.4 | $\%$ |
| Commercial | 55,352 | 8.4 | $\%$ | 44,076 | 7.3 | $\%$ |
| $\quad$ Total other portfolio loans | 136,915 | 20.8 | $\%$ | 130,393 | 21.6 | $\%$ |
|  |  |  |  |  |  |  |
| Total portfolio loans | 657,720 | 100.0 | $\%$ | 603,259 | 100.0 | $\%$ |
| Allowance for portfolio loan losses | $(8,030$ |  |  | $(7,745$ | $)$ |  |
| $\quad$ Net deferred portfolio loan costs | 5,703 |  |  | 5,465 |  |  |
| Premiums and discounts on purchased loans, net | 2,232 |  | 2,528 |  |  |  |
| $\quad$ Portfolio loans, net | $\$ 657,625$ |  |  | $\$ 603,507$ |  |  |

Total portfolio loans (excluding the allowance, deferred costs, and premiums and discounts) increased $\$ 54.4$ million, or $9.0 \%$, to $\$ 657.7$ million at June 30, 2016, as compared to $\$ 603.3$ million at December 31, 2015, primarily due to originations of $\$ 26.7$ million of one- to four-family residential mortgages and $\$ 23.6$ million of commercial real estate loans, as well as the purchase of $\$ 7.1$ million of commercial real estate loans, partially offset by principal amortization and increased prepayments of one- to four-family residential mortgages and home equity loans during the six months ended June 30, 2016. The increase in prepayments on one- to four-family residential mortgages is consistent with the current low interest rate environment.

Total portfolio loans growth was also partially offset by gross loan charge-offs of $\$ 0.6$ million and transfers to OREO of nonperforming loans of $\$ 0.1$ million during the first half of 2016.

Small Business Administration (SBA) and U.S. Department of Agriculture (USDA) loans originated internally and held-for-sale (SBA/USDA loans held-for-sale), SBA and USDA portfolio loans and other portfolio loans to small businesses are included in the commercial category of other portfolio loans. The Company sells the guaranteed portion of SBA/USDA loans held-for-sale upon completion of loan funding and approval by the SBA or USDA, as applicable. The unguaranteed portion of SBA/USDA loans held-for-sale, which remains in the Company's portfolio in commercial other loans, at June 30, 2016 and December 31, 2015, was $\$ 7.1$ million and $\$ 7.7$ million, respectively. The Company plans to expand this business line going forward.

Growth in mortgage origination, the SBA/USDA portfolio and other commercial business loan production is expected to exceed principal amortization and loan pay-offs in the near future, but we can give no assurances.

The composition of the Bank's portfolio loans is weighted toward one- to four-family residential mortgage loans. As of June 30, 2016, first mortgages (including residential construction loans) and home equity loans totaled $\$ 359.6$ million, or $54.7 \%$ of total portfolio loans. Approximately $\$ 23.6$ million, or $59.7 \%$, of loans recorded as home equity loans and $\$ 343.7$ million, or $95.6 \%$, of loans collateralized by one- to four-family residential properties were in a first lien position as of June 30, 2016.

The composition of first mortgages and home equity loans by state as of June 30, 2016 was as follows:

|  | Florida | Georgia | Other <br> States | Total |
| :--- | :---: | :---: | :---: | :---: |
|  | (Dollars in | Thousands) |  |  |

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One- to four-family construction loans
26,424 1,354
27,778
\$254,261 $\quad$ 73,641 $\$ 31,746$ \$359,648

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## Allowance for Portfolio Loan Losses

The allowance was $\$ 8.0$ million, or $1.21 \%$ of total portfolio loans, at June 30, 2016, compared to $\$ 7.7$ million, or $1.27 \%$ of total portfolio loans, at December 31, 2015.

The activity in the allowance for the six months ended June 30, 2016 and 2015 was as follows:

20162015
(Dollars in Thousands)

Balance at beginning of year
Charge-offs:
Real estate loans:
One- to four-family (127 ) (167 )
Multi-family - (5 )
Commercial
Land

- (23 )

Real estate construction loans:
One- to four-family
Commercial
Acquisition and development
Other portfolio loans:
Home equity (136 ) (68 )
Consumer
(337) (327)

Commercial
Total charge-offs
Recoveries:
Real estate loans:
One- to four-family 353222
Multi-family - 6
Commercial - 51
Land $22 \quad 39$
Real estate construction loans:
One- to four-family
Commercial
Acquisition and development
Other portfolio loans:
Home equity 11
23
Consumer ..... 150155
CommercialTotal recoveries536496
Net charge-offs ..... (64 ) (94 )
Provision for portfolio loan losses ..... 349 ..... 387
Balance at end of period ..... \$8,030 ..... \$7,400Net charge-offs to average outstanding portfolio loans $\quad 0.02 \% \quad 0.05 \%$

Net charge-offs during the six months ended June 30, 2016 decreased compared to the same period in 2015, primarily due to a $\$ 106,000$ decrease in net charge-offs in one- to four-family residential and home equity loans, partially offset by a $\$ 49,000$ increase in net charge-offs in consumer auto loans, and a $\$ 29,000$ increase in net charge-offs in commercial real estate loans.

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Below is a comparative composition of nonperforming assets as of June 30, 2016 and December 31, 2015:

|  | June <br> 30 , <br> 2016 <br> (Dollars in <br> Thousand | December $31,2015$ <br> ds) |
| :---: | :---: | :---: |
| Nonperforming assets: |  |  |
| Real estate loans: |  |  |
| One- to four-family | \$2,052 | \$ 2,932 |
| Multi-family | - | - |
| Commercial | 128 | 128 |
| Land | - | 44 |
| Real estate construction loans: |  |  |
| One- to four-family | - | - |
| Commercial | - | - |
| Acquisition and development | - | - |
| Other portfolio loans: |  |  |
| Home equity | 262 | 429 |
| Consumer | 469 | 423 |
| Commercial | 502 | 269 |
| Total nonperforming loans | 3,413 | 4,225 |
| Other real estate owned | 2,721 | 3,232 |
| Total nonperforming assets | \$6,134 | \$ 7,457 |
| Nonperforming loans to total portfolio loans | 0.51 \% | 0.69 \% |
| Nonperforming assets to total assets | 0.67 \% | 0.87 \% |

Nonperforming loans were $\$ 3.4$ million, or $0.51 \%$ of total portfolio loans, at June 30, 2016, as compared to $\$ 4.2$ million, or $0.69 \%$ of total portfolio loans, at December 31, 2015. The decrease in nonperforming loans was primarily due to the transfer of $\$ 0.1$ million in nonperforming loans to OREO and principal reductions and loan pay-offs of existing nonperforming loans.

The current market for disposing of nonperforming assets is active, and these types of transactions may result in additional losses over the amounts provided for in the allowance. However, the Company continues to monitor and attempt to reduce nonperforming assets through the least costly means. The allowance is determined by the information available at the time such determination is made and reflects management's estimate of loss.

As of June 30, 2016, total nonperforming one- to four-family residential and home equity loans of $\$ 2.3$ million was derived from $\$ 2.9$ million in contractual balances that had been written-down to the estimated fair value of their
collateral, less estimated selling costs, at the date the applicable loan was classified as nonperforming. Further declines in the fair value of the collateral, or a decision to sell such loans as distressed assets, could result in additional losses. As of June 30, 2016 and December 31, 2015, all nonperforming loans were classified as nonaccrual and there were no loans 90 days past due and accruing interest.

OREO was $\$ 2.7$ million and $\$ 3.2$ million at June 30, 2016 and December 31, 2015, respectively, as the Company had sales of OREO of $\$ 0.6$ million during the six months ended June 30, 2016, which was partially offset by transfers from nonperforming loans into OREO of $\$ 0.1$ million during the same period. The Company did not have any writedowns of OREO during the six months ended June 30, 2016. The OREO balances at both June 30, 2016 and December 31, 2015, included a commercial real estate property, representing the majority of each balance. As of both June 30, 2016 and December 31, 2015, the balance of such commercial real estate property was $\$ 2.5$ million. The Company recorded losses on foreclosed assets of $\$ 254,000$ and $\$ 102,000$ for the six months ended June 30, 2016 and 2015, respectively.

## Impaired Loans

The following table shows impaired loans segregated by performing and nonperforming status and the associated allowance as of June 30, 2016 and December 31, 2015:

|  | June 30, 2016 |  | December 31, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance (Dollars | Allowan in Thousa | Balance | Allowance |
| Performing | \$462 | \$ 18 | \$437 | \$ - |
| Nonperforming ${ }^{(1)}$ | 3,413 | 124 | 4,225 | 83 |
| Troubled debt restructuring by category: |  |  |  |  |
| Performing troubled debt restructurings - commercial | 7,867 | 219 | 8,453 | 218 |
| Performing troubled debt restructurings - residential | 25,817 | 2,132 | 25,545 | 2,076 |
| Total impaired loans | \$37,559 | \$ 2,493 | \$38,660 | \$ 2,378 |

Balances include nonperforming TDR loans of $\$ 1.3$ million as of June 30, 2016 and nonperforming TDR loans of (1) $\$ 1.0$ million as of December 31, 2015. There were no specific reserves for these nonperforming TDR loans as of June 30, 2016 and December 31, 2015.

Impaired loans include large, non-homogeneous loans where it is probable that the Bank will not receive all principal and interest when contractually due. Impaired loans also include TDRs, which totaled $\$ 34.9$ million as of June 30, 2016, as compared to $\$ 35.0$ million at December 31, 2015. A portfolio loan that is modified as a TDR with a market rate of interest is classified as an impaired loan and reported as a nonperforming TDR in the year of restructure and until the loan has performed for 12 months in accordance with the modified terms. At June 30, 2016, approximately $\$ 29.8$ million of restructured loans, previously disclosed as being impaired and nonperforming TDRs, have demonstrated 12 months of performance under restructured terms and are reported as performing TDRs in this Report. The Company's performing TDRs are still considered impaired.

## Other Loans

Other loans was comprised of loans secured by one- to four-family residential homes originated internally (mortgage loans held-for-sale), SBA/USDA loans held-for-sale and warehouse loans held-for-investment.

The following table shows other loans, segregated by held-for-sale and warehouse loans held-for-investment, as of June 30, 2016 and December 31, 2015:

|  | June 30, December <br> 2016 31,2015 <br> (Dollars in  |
| :---: | :---: | :---: |
|  | Thousands) |

Other loans increased $\$ 50.3$ million, or $99.3 \%$, to $\$ 101.0$ million at June 30, 2016, as compared to $\$ 50.7$ million at December 31, 2015, due to an increase in both originations of mortgage loans held-for-sale and warehouse loans held-for-investment. The increase in mortgage loans held-for-sale was primarily due to our overall balance sheet strategy, which currently emphasizes originating certain loans, such as mortgages, to be sold, rather than to be held in our portfolio. The increase in warehouse loans held-for-investment was primarily due to expanded relationships with current counterparties, as well as relationships with new counterparties.

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The Company internally originated $\$ 36.0$ million and sold $\$ 29.9$ million of mortgage loans held-for-sale during the six months ended June 30, 2016. The Company internally originated $\$ 3.5$ million and sold $\$ 2.5$ million of mortgage loans held-for-sale during the six months ended June 30, 2015. The gain recorded on sales of mortgage loans held-for-sale during the first half of 2016 and 2015 was $\$ 0.5$ million and $\$ 0.3$ million, respectively. During the six months ended June 30, 2016, the Company internally originated $\$ 4.7$ million and sold $\$ 7.0$ million of SBA/USDA loans held-for-sale compared to originations of $\$ 2.4$ million and sales of $\$ 4.4$ million during the six months ended June 30, 2015. The gain recorded on sales and servicing of SBA/USDA loans held-for-sale during the first half of 2016 and 2015 was $\$ 0.8$ million and $\$ 0.5$ million, respectively. The Bank plans to expand its held-for-sale business lines going forward.

Loans originated and sold under the Company's warehouse loans held-for-investment lending program were $\$ 680.6$ million and $\$ 633.8$ million, respectively, for the six months ended June 30, 2016, as compared to originations and sales of $\$ 561.0$ million and $\$ 499.7$ million, respectively, for the six months ended June 30, 2015. Loan sales under the warehouse loans held-for-investment lending program, which are done at par, earned interest on outstanding balances for the six months ended June 30, 2016 and 2015, of $\$ 1.0$ million and $\$ 0.9$ million, respectively. For the six months ended June 30, 2016, the weighted average number of days outstanding of warehouse loans held-for-investment was 13 days. Due to the favorable interest rate environment, we expect that production of warehouse loans held-for-investment will continue to be a strategic focus of the Bank.

Deferred Income Taxes

Despite the Company being in a three-year cumulative loss position as of June 30, 2015, based on the assessment during the second quarter of 2015 of this fact and all the other positive and negative evidence bearing on the likelihood of realization of the Company's deferred tax assets, management concluded it is more likely than not that $\$ 8.5$ million of the deferred tax assets, primarily comprised of future tax benefits associated with the allowance for portfolio loan losses, net operating loss carryover and net unrealized loss on securities available-for-sale, will be realized based upon future taxable income. Therefore, $\$ 8.5$ million of the valuation allowance was reversed during the second quarter of 2015. The valuation allowance is $\$ 0.1$ million as of both June 30, 2016 and December 31, 2015. The future realization of the Company's net operating loss carryovers is limited to $\$ 325,000$ per year, excluding net operating loss carryovers of $\$ 0.6$ million, which were generated after the first quarter of 2013.

## Deposits

Total deposits were $\$ 570.5$ million at June 30, 2016, an increase of $\$ 14.7$ million from $\$ 555.8$ million at December 31, 2015. The increase was comprised of an increase of $\$ 20.2$ million in non-maturing deposits, partially offset by a decrease of $\$ 5.5$ million in time deposits. Additionally, the Company sold $\$ 13.7$ million of deposits to Queensborough during the second quarter of 2016, as discussed in Recent Events above in this MD\&A.

Non-maturing deposits increased to $\$ 344.2$ million at June 30 , 2016, due to a $\$ 7.4$ million increase in noninterest-bearing demand deposits and a $\$ 16.5$ million increase in savings and money market deposits, partially offset by a $\$ 3.7$ million decrease in interest-bearing demand deposits. The increase in non-maturing deposits was due to our continued development of commercial relationships. Time deposits decreased to $\$ 226.2$ million as of June 30 , 2016, due to a decrease of $\$ 8.0$ million in brokered deposits, a decrease of $\$ 10.5$ million in our standard certificates of deposit and a decrease of $\$ 1.9$ million in non-brokered Internet certificates of deposit, partially offset by an increase of $\$ 14.8$ million in deposits related to a retail certificates of deposit promotion.

Management believes near term deposit growth will be moderate with an emphasis on core deposit growth. The Bank expects to continue to supplement its core deposit growth, if needed, with strategic retail certificates of deposit promotions, certificates of deposit sourced through a well-known national non-broker Internet deposit program, which has been successfully utilized in the past, brokered deposits or the creation of new business deposit products. Significant changes in the short-term interest rate environment could affect the availability of deposits in the markets we serve and, therefore, may cause the Bank to change its strategy.

## Securities Sold Under Agreements to Repurchase

The Company had no outstanding balance on repurchase agreements as of June 30, 2016, and repurchase agreements with a carrying amount of $\$ 10.0$ million as of December 31, 2015. Information concerning repurchase agreements as of and for the six months ended June 30, 2016 and the year ended December 31, 2015, is summarized as follows:
$\left.\begin{array}{llll} & \begin{array}{l}\text { June } \\ \\ 30,\end{array} & \begin{array}{l}\text { December } \\ \\ 2016\end{array} & 31,2015 \\ \text { (Dollars in }\end{array}\right]$

On December 29, 2015, the Company entered into a $\$ 10.0$ million short-term variable rate repurchase agreement. Under the terms of this repurchase agreement, the instrument did not have a stated maturity date and would continue until terminated by either the Company or the counterparty. Additionally, the collateral required to be pledged by the Company was subject to an adjustment determined by the counterparty and was required to be pledged in amounts equal to the debt plus the adjustment. On January 4, 2016, the Company paid off $\$ 10.0$ million of repurchase agreements, representing the entire outstanding balance of repurchase agreements as of such date. There was no penalty associated with the pay-off.

The Company had $\$ 12.8$ million and $\$ 10.1$ million in investment securities posted as collateral under this new repurchase agreement as of June 30, 2016 and December 31, 2015, respectively.

Federal Home Loan Bank Advances

As of June 30, 2016 and December 31, 2015, advances from the FHLB were as follows:
$\left.\begin{array}{lll} & \begin{array}{l}\text { June 30, } \\ 2016\end{array} & \begin{array}{l}\text { December } \\ 31,2015\end{array} \\ \text { (Dollars in } \\ \text { Thousands) }\end{array}\right]$

As a result of the prepayment and restructure of three advances, totaling $\$ 50.0$ million, on June $22,2015, \$ 3.5$ (1) million in aggregate of deferred prepayment penalties were factored into the new interest rate of such three advances.
(2) The prepayment penalties as of December 31, 2015, were amortized through June 2016.

The FHLB advances had a weighted-average maturity of 23 months and a weighted-average rate of $1.06 \%$ at June 30 , 2016. The Company had $\$ 306.6$ million in portfolio loans posted as collateral for these advances as of June $30,2016$.

The Bank's remaining borrowing capacity with the FHLB was $\$ 5.9$ million at June 30, 2016. The FHLB requires that the Bank collateralize the excess of the fair value of the FHLB advances over the book value with cash and investment securities. In the event the Bank prepays advances prior to maturity, it must do so at the fair value of such FHLB advances. As of June 30, 2016, fair value exceeded the book value of the individual advances by $\$ 3.6$ million, which was collateralized by portfolio loans (included in the $\$ 306.6$ million discussed above). The Bank intends to supplement its loan collateral with investment securities as needed to secure the FHLB borrowings or prepay advances to reduce the amount of collateral required to secure the debt. Unpledged investment securities available for collateral amounted to $\$ 62.2$ million as of June 30, 2016.

See "Liquidity" discussion below in this MD\&A for further information regarding the Company's FHLB advances, as well as information regarding the Company's other liquidity sources.

## Stockholders' Equity

Stockholders' equity increased by $\$ 3.7$ million to $\$ 84.4$ million at June 30, 2016, from $\$ 80.7$ million at December 31, 2015, due to net income of $\$ 2.9$ million and other comprehensive income of $\$ 0.8$ million for the six months ended June 30, 2016. The other comprehensive income during the first half of 2016, which reduced the Company's accumulated other comprehensive loss as of June 30, 2016, was primarily due to the sale of investment securities in February 2016, as well as a positive change in the fair value of investment securities as interest rates decreased during the first six months of 2016 . The Company continues to monitor strategies to preserve capital including the continued suspension of cash dividends and its stock repurchase program. Resumption of these programs is not expected to occur in the near term.

The Company's equity to assets ratio decreased to $9.2 \%$ at June 30, 2016, from $9.4 \%$ at December 31, 2015. As of June 30,2016 , the Bank's total risk based capital to risk-weighted assets ratio was $12.49 \%$, Common Equity Tier 1 capital to risk-weighted assets ratio was $11.36 \%$, Tier 1 capital to risk-weighted assets ratio was $11.36 \%$ and Tier 1 capital to adjusted assets ratio was $9.06 \%$. These ratios as of December 31,2015 , were $13.91 \%, 12.66 \%, 12.66 \%$ and $9.49 \%$, respectively. The decrease in capital ratios as of June 30, 2016, compared with those as of December 31, 2015, was primarily due to growth in the Bank's balance sheet, especially with respect to portfolio loans, which resulted in an increase in risk-weighted assets and adjusted total assets, partially offset by an increase in capital. The Bank expects to continue to shift its asset base to higher interest-earning loans with higher risk weighting. The Bank's capital classification under Prompt Corrective Action defined levels as of June 30, 2016, was well-capitalized.

## Comparison of Results of Operations for the Three Months Ended June 30, 2016 and 2015

General

Net income for the three months ended June 30, 2016, was $\$ 1.3$ million, as compared to net income of $\$ 5.6$ million for the three months ended June 30, 2015. The Company's return on assets ratio and return on equity ratio (both annualized) were $0.60 \%$ and $6.36 \%$, respectively, for the three months ended June 30, 2016, compared with $2.94 \%$ and $30.08 \%$, respectively, for the three months ended June 30, 2015. Net income for the three months ended June 30, 2016, decreased $\$ 4.3$ million as compared to net income in the same period in 2015, primarily due to the reversal of $\$ 8.5$ million of the Company's valuation allowance against its deferred tax assets in the second quarter of 2015, partially offset by $\$ 5.2$ million of penalties associated with the early prepayment of some of the Company's wholesale debt in the second quarter of 2015. Net income also benefited from an increase in net interest income of $\$ 1.4$ million and an increase in noninterest income of $\$ 0.8$ million. Net interest income increased during the three months ended June 30, 2016, as compared to the same period in 2015, primarily due to the impact of increased portfolio loans and other loans outstanding and decreased interest expense for repurchase agreements, partially offset by lower interest rates on portfolio loans, the impact of lower balances in investment securities and lower interest rates on funds invested in investment securities, and increased interest expense on deposits and FHLB advances. Noninterest income increased during the three months ended June 30, 2016, as compared to the same period in 2015, primarily due to higher gains on the sale of both loans held-for-sale and portfolio loans. Noninterest expense decreased during the three months ended June 30, 2016, as compared to the three months ended June 30, 2015, primarily due to penalties associated with the prepayment of some of the Company's high-cost wholesale debt during the second quarter of 2015, partially offset by increased incentive compensation costs associated with the Company's continuing growth strategies.

## Average Balances, Net Interest Income, Yields Earned and Rates Paid

The following table sets forth certain information for the three months ended June 30, 2016 and 2015. The average yields and costs are derived by dividing income or expense by the average balance of assets or liabilities, respectively, for the periods presented.

Interest-earning assets:
Loans ${ }^{(1)}$
Investment securities (2)
Other interest-earning assets (3)
Total interest-earning assets
Noninterest-earning assets
Total assets

| $\$ 725,679$ | $\$ 7,938$ | 4.38 | $\%$ | $\$ 545,734$ | $\$ 6,647$ | 4.87 | $\%$ |
| :---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 80,259 | 417 | 2.08 | $\%$ | 131,549 | 692 | 2.10 | $\%$ |
| 30,479 | 151 | 1.99 | $\%$ | 32,158 | 83 | 1.04 | $\%$ |
| 836,417 | 8,506 | 4.07 | $\%$ | 709,441 | 7,422 | 4.20 | $\%$ |
| 56,855 |  |  |  | 56,875 |  |  |  |
| $\$ 893,272$ |  |  |  | $\$ 766,316$ |  |  |  |

Interest-bearing liabilities:

| Interest-bearing demand accounts | $\$ 103,082$ | $\$ 112$ | 0.44 | $\%$ | $\$ 64,947$ | $\$ 26$ | 0.16 | $\%$ |
| :--- | :---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Savings deposits | 58,417 | 15 | 0.10 | $\%$ | 63,318 | 23 | 0.15 | $\%$ |
| Money market accounts | 119,986 | 187 | 0.62 | $\%$ | 113,289 | 152 | 0.53 | $\%$ |
| Time deposits | 222,201 | 533 | 0.96 | $\%$ | 180,699 | 377 | 0.82 | $\%$ |
| Securities sold under agreements to | - | - | - | $\%$ | 58,259 | 722 | 4.96 | $\%$ |
| epurchase |  |  | - |  |  |  |  |  |
| Federal Home Loan Bank advances | 249,405 | 1,254 | 2.01 | $\%$ | 159,448 | 1,137 | 2.85 | $\%$ |
| Other borrowings | 165 | 1 | 1.62 | $\%$ | - | - | - | $\%$ |
| $\quad$ Total interest-bearing liabilities | 753,256 | 2,102 | 1.12 | $\%$ | 639,960 | 2,437 | 1.52 | $\%$ |
| Noninterest-bearing liabilities | 55,950 |  |  |  | 51,562 |  |  |  |
| Total liabilities | 809,206 |  |  |  | 693,522 |  |  |  |
| Total stockholders' equity | 84,066 |  |  |  | 74,794 |  |  |  |
| Total liabilities and stockholders' equity | $\$ 893,272$ |  |  | $\$ 766,316$ |  |  |  |  |

Net interest income
Net interest spread
Net interest-earning assets \$83,161
Net interest margin ${ }^{(4)}$
Average interest-earning assets to average interest-bearing liabilities

Three Months Ended June 30,
20162015

| Average Interest | Average <br> Yield $/$ <br> Balance <br> Cost | Average <br> Balance | Average <br> Interest | Yield $/$ <br> Cost |
| :--- | :--- | :--- | :--- | :--- |
| (Dollars in Thousands) | (Dollars in Thousands) |  |  |  |

\$766,316

(1) $\begin{aligned} & \text { Includes portfolio loa } \\ & \text { carrying a zero yield. }\end{aligned}$

Calculated based on carrying value. State and municipal investment securities yields have not been adjusted to full ${ }^{(2)}$ tax equivalents, as the numbers would not change materially from those presented in the table.
(3) Includes FHLB stock at cost and term deposits with other financial institutions.
(4) Net interest income divided by average interest-earning assets.

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## Rate/Volume Analysis

The following table presents the dollar amount of changes in interest income for major components of interest-earning assets and in interest expense for major components of interest-bearing liabilities for the three months ended June 30, 2016, as compared to the three months ended June 30, 2015. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (1) changes in volume multiplied by the old interest rate; (2) changes in interest rate multiplied by the old volume; and (3) changes not solely attributable to interest rate or volume, which have been allocated proportionately to the change due to volume and the change due to interest rate.

|  | Increase / (Decrease) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Due to } \begin{array}{l} \text { Due } \\ \text { to } \\ \text { Volume } \\ \text { Rate } \end{array} \end{aligned}$ |  | T | s) |  |
| Interest-earning assets: |  |  |  |  |  |
| Loans ${ }^{(1)}$ | \$2,021 | \$(730) | \$ | 1,291 |  |
| Investment securities | (266) | ) (9 ) |  | (275 | ) |
| Other interest-earning assets | (5 ) | ) 73 |  | 68 |  |
| Total interest-earning assets | 1,750 | (666) |  | 1,084 |  |
| Interest-bearing liabilities: |  |  |  |  |  |
| Interest-bearing demand accounts | 22 | 64 |  | 86 |  |
| Savings deposits | (2) | ) (6) |  | (8) | ) |
| Money market accounts |  | 26 |  | 35 |  |
| Time deposits | 94 | 62 |  | 156 |  |
| Securities sold under agreements to repurchase | (722) | ) |  | (722 | ) |
| Federal Home Loan Bank advances | 517 | (400) |  | 117 |  |
| Other borrowings | 1 | - |  | 1 |  |
| Total interest-bearing liabilities | (81 ) | ) (254) |  | (335 | ) |
| Net interest income | \$1,831 | \$(412) | \$ | 1,419 |  |

[^2]Loan growth and lower average rates paid on borrowed funds have driven the increase in net interest income, partially offset by lower average loan rates and an increase in borrowed funds and interest-bearing deposits.

## Interest Income

Total interest income increased $\$ 1.1$ million to $\$ 8.5$ million for the three months ended June 30 , 2016, as compared to $\$ 7.4$ million for the three months ended June 30, 2015, due to the impact of higher balances in portfolio loans and other loans outstanding, partially offset by the decrease in interest rates on portfolio loans, lower balances in investment securities and lower interest rates on funds invested in investment securities. Interest income on loans increased to $\$ 7.9$ million for the three months ended June 30, 2016 from $\$ 6.6$ million for the three months ended June 30,2015 . This increase was due to an increase in the average balance of loans, which increased $\$ 180.0$ million to $\$ 725.7$ million for the three months ended June 30, 2016 from $\$ 545.7$ million for the three months ended June 30, 2015, partially offset by a decrease in average yield on loans of 49 basis points to $4.38 \%$ for the three months ended June 30, 2016.

The average balance of loans increased due to an increase in portfolio loans and other loans outstanding. Originations of portfolio loans increased during the three months ended June 30, 2016, resulting in increased interest income on portfolio loans outstanding and additional fee income. Originations of warehouse loans held-for-investment increased during the three months ended June 30, 2016, partially offset by a decrease in the weighted average number of days outstanding for warehouse loans held-for-investment during the same period, resulting in increased interest income and additional fee income. The increase in originations of warehouse loans held-for-investment is the result of an increase in home purchase and refinance volume, and increased volume related to our expanded relationships with current counterparties, as well as relationships with new counterparties.

Interest income earned on investment securities decreased $\$ 0.3$ million to $\$ 0.4$ million for the three months ended June 30, 2016 from $\$ 0.7$ million for the three months ended June 30, 2015. This decrease was primarily due to a decrease of $\$ 51.3$ million in the average balance of investment securities to $\$ 80.3$ million during the three months ended June 30, 2016.

## Interest Expense

Interest expense declined by $\$ 0.3$ million to $\$ 2.1$ million for the three months ended June 30, 2016, from $\$ 2.4$ million for the three months ended June 30, 2015, due to the decrease in interest expense on repurchase agreements, partially offset by increased interest expenses on deposits and FHLB advances. The increase in interest expense on deposits in the second quarter of 2016 as compared to 2015 was primarily due to higher average rates paid on deposits and an increase in the average balance in such deposits. The average cost of deposits, including noninterest-bearing deposits, increased 12 basis points to $0.61 \%$ for the three months ended June 30,2016 , as compared to $0.49 \%$ for the three months ended June 30, 2015. The decrease in interest expense on repurchase agreements in the second quarter of 2016, as compared to 2015, was primarily due to the repayment of outstanding repurchase agreement balances in June 2015. The increase in interest expense on FHLB advances for the three months ended June 30, 2016, as compared to the three months ended June 30, 2015, was primarily due to an increase in the average balance of FHLB advances, partially offset by lower average rates paid on such advances.

The Bank's overall cost of funds, including noninterest-bearing deposits, was $1.04 \%$ for the three months ended June 30 , 2016, down from $1.40 \%$ for the three months ended June 30 , 2015, primarily due to the lower average balances and interest rates related to repurchase agreements, as well as lower interest rates on FHLB advances, partially offset by higher average balances in FHLB advances and an increase in the average rates paid on deposits and in the average balance in such deposits. Borrowing costs are expected to decrease further, commencing in the third quarter of 2016, as prepayment penalties from a previous restructuring and refinancing transaction have been fully amortized. The restructuring and refinancing transaction in the second quarter of 2015 substantially reduced the weighted average interest rate, and related interest expense, on borrowings for the second quarter of 2016 as compared to 2015.

## Net Interest Income

Net interest income increased $\$ 1.4$ million to $\$ 6.4$ million for the three months ended June 30, 2016, from $\$ 5.0$ million for the three months ended June 30, 2015, due to the increase in portfolio loans and other loans outstanding and decreased interest expense for repurchase agreements, partially offset by lower interest rates on portfolio loans, the impact of lower balances in investment securities and lower interest rates on funds invested in investment securities, as well as an increase in interest expense on deposits and FHLB advances.

Our net interest rate spread, which is the difference between the interest rate earned on interest-earning assets and the interest rate paid on interest-bearing liabilities, increased 27 basis points to $2.95 \%$ for the three months ended June 30, 2016, as compared to $2.68 \%$ for the three months ended June 30, 2015. Our net interest margin, which is net interest income expressed as a percentage of our average interest-earning assets, increased 25 basis points to $3.06 \%$ for the three months ended June 30, 2016, as compared to $2.81 \%$ for the three months ended June 30, 2015. The increase in the net interest rate spread and net interest margin primarily reflected the positive impact on interest income from
increasing balances in portfolio loans and other loans and the positive impact on interest expense from declining high fixed-interest rate debt balances, partially offset by the negative impact on interest income from declining interest rates on portfolio loans, as well as the negative impact on interest income from lower balances in investment securities and lower interest rates on funds invested in investment securities.

## Provision for Portfolio Loan Losses

Provision expense was $\$ 0.2$ million during each of the three months ended June 30, 2016 and 2015. The low level of provision expense during each of the three months ended June 30, 2016 and 2015 primarily reflected solid economic conditions in the Company's markets, which have led to lower levels of charge-offs in recent years.

The Company had net recoveries of $\$ 0.1$ million for both the three months ended June 30, 2016 and 2015.

## Noninterest Income

The components of noninterest income for the three months ended June 30, 2016 and 2015 were as follows:

|  | $\begin{array}{l}\text { Increase / } \\ \text { (Decrease) }\end{array}$ |  |  |  |  |
| :--- | :---: | :---: | :---: | :--- | :--- | :--- |
|  | 2016 | 2015 | AmounPercentage |  |  |
| (Dollars in Thousands) |  |  |  |  |  |$]$

Noninterest income for the three months ended June 30, 2016 increased $\$ 0.8$ million to $\$ 2.5$ million, as compared to $\$ 1.7$ million for the three months ended June 30, 2015. The increase in noninterest income during the second quarter of 2016, as compared with the same period in 2015, was primarily due to higher gains on the sale of both loans held-for-sale and portfolio loans, as well as the gain on the sale of the Garden City branch (included in Other in the table above).

For the three months ended June 30, 2016, gains on sales of mortgage loans held-for-sale was $\$ 406,000$, deferred fees on mortgage loans held-for-sale was $\$ 66,000$, gains on sales of SBA/USDA loans held-for-sale was $\$ 561,000$ and net gains recognized for the servicing of SBA/USDA loans held-for-sale was $\$ 48,000$. By comparison, for the three months ended June 30, 2015, gains on sales of mortgage loans held-for-sale was $\$ 211,000$, deferred fees on mortgage loans held-for-sale was $\$ 23,000$, gains on sales of SBA/USDA loans held-for-sale was $\$ 177,000$, and net losses recognized for the servicing of SBA/USDA loans held-for-sale was $\$ 15,000$.

The Company expects gains on sales of loans held-for-sale to contribute significantly towards our noninterest income in the future, as the Company continues to emphasize the business activity of internally originating mortgage loans to be sold and participation in government programs relating to commercial business loans originated to be sold.

## Noninterest Expense

The components of noninterest expense for the three months ended June 30, 2016 and 2015 were as follows:

| Compensation and benefits | $\$ 3,512$ | $\$ 3,133$ | $\$ 379$ | 12.1 | $\%$ |
| :--- | :---: | :---: | :--- | :--- | :--- |
| Occupancy and equipment | 603 | 538 | 65 | 12.1 | $\%$ |
| Federal Deposit Insurance Corporation insurance premiums | 166 | 154 | 12 | 7.8 | $\%$ |
| Foreclosed assets, net | 254 | 102 | 152 | 149.0 | $\%$ |
| Data processing | 513 | 472 | 41 | 8.7 | $\%$ |
| Outside professional services | 539 | 554 | $(15$ | $)$ | $(2.7$ |
| Collection expense and repossessed asset losses | 117 | 105 | 12 | 11.4 | $\%$ |
| Securities sold under agreements to repurchase prepayment penalties | - | 5,188 | $(5,188)$ | $(100.0$ | $) \%$ |
| Other | 926 | 1,040 | $(114$ | $(11.0$ | $) \%$ |
|  | $\$ 6,630$ | $\$ 11,286$ | $\$(4,656)$ | $(41.3$ | $) \%$ |

Noninterest expense decreased $\$ 4.7$ million to $\$ 6.6$ million for the three months ended June 30, 2016, from $\$ 11.3$ million for the three months ended June 30, 2015. The decrease in noninterest expense during the second quarter of 2016, as compared with the same period in 2015, primarily reflected the penalties associated with the prepayment of some of the Company's high-cost wholesale debt during the second quarter of 2015, partially offset by increased incentive compensation costs associated with the Company's continuing growth strategies.

With the Company's strengthened capital and asset quality positions, management expects to maintain its lower levels of risk-related operating expenses, including the Office of the Comptroller of the Currency assessments, Federal Deposit Insurance Corporation insurance costs, accounting costs and director \& officer insurance costs, as well as to continue operating with lower levels of foreclosed asset and collection expenses.

Income Tax

The Company recorded $\$ 0.8$ million in income tax expense for the three months ended June 30, 2016, and recorded $\$ 10.4$ million in income tax benefit for the three months ended June 30, 2015. The Company's effective tax rate was $37.1 \%$ for the second quarter of 2016. The $\$ 10.4$ million income tax benefit for the second quarter of 2015 substantially reflected the reversal of a deferred tax asset valuation allowance. The future realization of the Company's net operating loss carryovers is limited to $\$ 325,000$ per year, excluding net operating loss carryovers of $\$ 0.6$ million, which were generated after the first quarter of 2013. Income taxes are discussed in further detail in Note 11. Income Taxes of the Notes contained in this Report.

## Comparison of Results of Operations for the Six Months Ended June 30, 2016 and 2015

## General

Net income for the six months ended June 30, 2016, was $\$ 2.9$ million, as compared to net income of $\$ 6.0$ million for the six months ended June 30, 2015. The Company's return on assets ratio and return on equity ratio (both annualized) were $0.65 \%$ and $6.86 \%$, respectively, for the six months ended June 30,2016 , compared with $1.63 \%$ and $16.18 \%$, respectively, for the six months ended June 30, 2015. Net income for the six months ended June 30, 2016, decreased $\$ 3.1$ million as compared to net income in the same period in 2015, primarily due to the reversal of $\$ 8.5$ million of the Company's valuation allowance against its deferred tax assets in the first half of 2015, partially offset by $\$ 5.2$ million of penalties associated with the early prepayment of some of the Company's wholesale debt in the first half of 2015. Net income also benefited from an increase in net interest income of $\$ 3.1$ million and an increase in noninterest income of $\$ 1.7$ million. Net interest income increased during the six months ended June 30, 2016, as compared to the same period in 2015, primarily due to the impact of increased portfolio loans and other loans outstanding, higher
interest rates on funds invested in investment securities and decreased interest expense for repurchase agreements, partially offset by lower interest rates on portfolio loans, the impact of lower balances in investment securities and increased interest expense on deposits and FHLB advances. Noninterest income increased during the six months ended June 30, 2016, as compared to the same period in 2015, primarily due to higher gains on the sale of investment securities, as well as higher gains on the sale of both loans held-for-sale and portfolio loans. Noninterest expense decreased during the six months ended June 30, 2016, as compared to the six months ended June 30, 2015, primarily due to penalties associated with the prepayment of some of the Company's high-cost wholesale debt during the second quarter of 2015, partially offset by increased incentive compensation costs associated with the Company's continuing growth strategies.

## Average Balances, Net Interest Income, Yields Earned and Rates Paid

The following table sets forth certain information for the six months ended June 30, 2016 and 2015. The average yields and costs are derived by dividing income or expense by the average balance of assets or liabilities, respectively, for the periods presented.

Six Months Ended June 30, 20162015

| Average Interest | Average <br> Yield $/$ <br> Colance | Average <br> Balance Interest | Average <br> Yield $/$ <br> Cost |
| :--- | :--- | :--- | :--- | :--- |
| (Dollars in Thousands) | (Dollars in Thousands) |  |  |

Interest-earning assets:
Loans ${ }^{(1)}$
Investment securities ${ }^{(2)}$
Other interest-earning assets ${ }^{(3)}$
Total interest-earning assets
Noninterest-earning assets
Total assets
Interest-bearing liabilities:

| Interest-bearing demand accounts | $\$ 103,766$ | $\$ 226$ | 0.44 | $\%$ | $\$ 65,170$ | $\$ 53$ | 0.16 | $\%$ |
| :--- | :---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Savings deposits | 59,092 | 29 | 0.10 | $\%$ | 63,160 | 46 | 0.15 | $\%$ |
| Money market accounts | 115,781 | 343 | 0.59 | $\%$ | 112,085 | 294 | 0.52 | $\%$ |
| Time deposits | 225,255 | 1,046 | 0.93 | $\%$ | 170,464 | 735 | 0.86 | $\%$ |
| Securities sold under agreements to | 165 | 1 | 1.55 | $\%$ | 62,257 | 1,540 | 4.95 | $\%$ |
| epurchase | 234,811 | 2,562 | 2.18 | $\%$ | 140,766 | 2,220 | 3.15 | $\%$ |
| Federal Home Loan Bank advances | 82 | 1 | 1.62 | $\%$ | - | - | - | $\%$ |
| Other borrowings | 738,952 | 4,208 | 1.14 | $\%$ | 613,902 | 4,888 | 1.60 | $\%$ |
| $\quad$ Total interest-bearing liabilities | 54,474 |  |  |  | 50,052 |  |  |  |
| Noninterest-bearing liabilities | 793,426 |  |  | 663,954 |  |  |  |  |
| Total liabilities | 83,332 |  |  | 74,414 |  |  |  |  |
| Total stockholders' equity | $\$ 876,758$ |  |  | $\$ 738,368$ |  |  |  |  |

Net interest income
Net interest spread
Net interest-earning assets \$85,989
Net interest margin ${ }^{(4)}$
Average interest-earning assets to average interest-bearing liabilities

| $\$ 698,985$ | $\$ 15,438$ | 4.42 | $\%$ | $\$ 520,482$ | $\$ 12,762$ | 4.90 | $\%$ |
| :---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 91,774 | 943 | 2.06 | $\%$ | 134,150 | 1,360 | 2.03 | $\%$ |
| 34,182 | 321 | 1.88 | $\%$ | 38,053 | 171 | 0.90 | $\%$ |
| 824,941 | 16,702 | 4.05 | $\%$ | 692,685 | 14,293 | 4.12 | $\%$ |
| 51,817 |  |  |  | 45,683 |  |  |  |
| $\$ 876,758$ |  |  |  | $\$ 738,368$ |  |  |  |

(1) $\begin{aligned} & \text { Includes portfolio loan } \\ & \text { carrying a zero yield. }\end{aligned}$

Calculated based on carrying value. State and municipal investment securities yields have not been adjusted to full ${ }^{(2)}$ tax equivalents, as the numbers would not change materially from those presented in the table.
(3) Includes FHLB stock at cost and term deposits with other financial institutions.
(4) Net interest income divided by average interest-earning assets.

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## Rate/Volume Analysis

The following table presents the dollar amount of changes in interest income for major components of interest-earning assets and in interest expense for major components of interest-bearing liabilities for the six months ended June 30, 2016, as compared to the six months ended June 30, 2015. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (1) changes in volume multiplied by the old interest rate; (2) changes in interest rate multiplied by the old volume; and (3) changes not solely attributable to interest rate or volume, which have been allocated proportionately to the change due to volume and the change due to interest rate.

|  | Increase / (Decrease) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Due to Due to T Volume Rate (Dollars in Thousanc |  |  | Total |  |
|  |  |  |  | Increase / (Decrease) |  |
|  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |
| Loans ${ }^{(1)}$ | \$4,040 | \$ $(1,364)$ \$ | \$ | 2,676 |  |
| Investment securities | (435) | 18 |  | (417 | ) |
| Other interest-earning assets | (19 ) | 169 |  | 150 |  |
| Total interest-earning assets | 3,586 | $(1,177)$ |  | 2,409 |  |
| Interest-bearing liabilities: |  |  |  |  |  |
| Interest-bearing demand accounts | 45 | 128 |  | 173 |  |
| Savings deposits | (3) | (14 ) |  | (17 | ) |
| Money market accounts | 10 | 39 |  | 49 |  |
| Time deposits | 251 | 60 |  | 311 |  |
| Securities sold under agreements to repurchase | (911 ) | (628) |  | (1,539 | ) |
| Federal Home Loan Bank advances | 1,171 | (829 ) |  | 342 |  |
| Other borrowings | , | - |  | 1 |  |
| Total interest-bearing liabilities | 564 | $(1,244)$ |  | (680 | ) |
| Net interest income | \$3,022 | \$67 \$ | \$ | 3,089 |  |

[^3]Loan growth and lower average rates paid on borrowed funds have driven the increase in net interest income, partially offset by lower average loan rates and an increase in borrowed funds and interest-bearing deposits.

## Interest Income

Total interest income increased $\$ 2.4$ million to $\$ 16.7$ million for the six months ended June 30,2016 , as compared to $\$ 14.3$ million for the six months ended June 30, 2015, due to the impact of higher balances in portfolio loans and other loans outstanding and higher interest rates on funds invested in investment securities, partially offset by the decrease in interest rates on portfolio loans and lower balances in investment securities. Interest income on loans increased to $\$ 15.4$ million for the six months ended June 30, 2016 from $\$ 12.8$ million for the six months ended June 30, 2015. This increase was due to an increase in the average balance of loans, which increased $\$ 178.5$ million to $\$ 699.0$ million for the six months ended June 30, 2016 from $\$ 520.5$ million for the six months ended June 30, 2015, partially offset by a decrease in average yield on loans of 48 basis points to $4.42 \%$ for the six months ended June 30, 2016.

The average balance of loans increased due to an increase in portfolio loans and other loans outstanding. Originations of portfolio loans increased during the six months ended June 30, 2016, resulting in increased interest income on portfolio loans outstanding and additional fee income. Originations of warehouse loans held-for-investment increased during the six months ended June 30, 2016, partially offset by a decrease in the weighted average number of days outstanding for warehouse loans held-for-investment during the same period, resulting in increased interest income and additional fee income. The increase in originations of warehouse loans held-for-investment is the result of an increase in home purchase and refinance volume, and increased volume related to our expanded relationships with current counterparties, as well as relationships with new counterparties.

Interest income earned on investment securities decreased $\$ 0.4$ million to $\$ 1.0$ million for the six months ended June 30,2016 from $\$ 1.4$ million for the six months ended June 30, 2015. This decrease was primarily due to a decrease of $\$ 42.4$ million in the average balance of investment securities to $\$ 91.8$ million during the six months ended June 30, 2016.

## Interest Expense

Interest expense declined by $\$ 0.7$ million to $\$ 4.2$ million for the six months ended June 30, 2016, from $\$ 4.9$ million for the six months ended June 30, 2015, due to the decrease in interest expense on repurchase agreements, partially offset by increased interest expenses on deposits and FHLB advances. The increase in interest expense on deposits in the first half of 2016 as compared to 2015 was primarily due to higher average rates paid on deposits and an increase in the average balance in such deposits. The average cost of deposits, including noninterest-bearing deposits, increased 10 basis points to $0.59 \%$ for the six months ended June 30, 2016, as compared to $0.49 \%$ for the six months ended June 30, 2015. The decrease in interest expense on repurchase agreements in the first half of 2016, as compared to 2015 , was primarily due to the repayment of outstanding repurchase agreement balances in June 2015 and during the six months ended June 30, 2016. The increase in interest expense on FHLB advances for the six months ended June 30, 2016, as compared to the six months ended June 30, 2015, was primarily due to an increase in the average balance of FHLB advances, partially offset by lower average rates paid on such advances.

The Bank's overall cost of funds, including noninterest-bearing deposits, was $1.06 \%$ for the six months ended June 30, 2016, down from $1.48 \%$ for the six months ended June 30, 2015, primarily due to the lower average balances and interest rates related to repurchase agreements, as well as lower interest rates on FHLB advances, partially offset by higher average balances in FHLB advances and an increase in the average rates paid on deposits and the average balance in such deposits. Borrowing costs are expected to decrease further, commencing in the third quarter of 2016, as prepayment penalties from a previous restructuring and refinancing transaction have been fully amortized. The restructuring and refinancing transaction in the first half of 2015 substantially reduced the weighted average interest rate, and related interest expense, on borrowings for the first half of 2016 as compared to 2015.

## Net Interest Income

Net interest income increased $\$ 3.1$ million to $\$ 12.5$ million for the six months ended June 30, 2016, from $\$ 9.4$ million for the six months ended June 30, 2015, due to the increase in portfolio loans and other loans outstanding, higher interest rates on funds invested in investment securities and decreased interest expense for repurchase agreements, partially offset by lower interest rates on portfolio loans, the impact of lower balances in investment securities and an increase in interest expense on deposits and FHLB advances.

Our net interest rate spread, which is the difference between the interest rate earned on interest-earning assets and the interest rate paid on interest-bearing liabilities, increased 39 basis points to $2.91 \%$ for the six months ended June 30, 2016, as compared to $2.52 \%$ for the six months ended June 30, 2015. Our net interest margin, which is net interest income expressed as a percentage of our average interest-earning assets, increased 31 basis points to $3.03 \%$ for the six months ended June 30, 2016, as compared to $2.72 \%$ for the six months ended June 30, 2015. The increase in the net interest rate spread and net interest margin primarily reflected the positive impact on interest income from increasing
balances in portfolio loans and other loans, higher interest rates on funds invested in investment securities and the positive impact on interest expense from declining high fixed-interest rate debt balances, partially offset by the negative impact on interest income from declining interest rates on portfolio loans, as well as the negative impact on interest income from lower balances in investment securities.

## Provision for Portfolio Loan Losses

Provision expense was $\$ 0.3$ million and $\$ 0.4$ million during the six months ended June 30, 2016 and 2015, respectively. The low level of provision expense during each of the six months ended June 30, 2016 and 2015 primarily reflected solid economic conditions in the Company's markets, which have led to lower levels of charge-offs in recent years.

The Company had net charge-offs $\$ 0.1$ million for both the six months ended June 30, 2016 and 2015.

## Noninterest Income

The components of noninterest income for the six months ended June 30, 2016 and 2015 were as follows:
$\left.\begin{array}{lcllll}\text { Service charges and fees } & \$ 1,196 & \$ 1,296 & \$(100) & (7.7 & ) \% \\ \text { Gain on sale of loans held-for-sale } & 1,363 & 849 & 514 & 60.5 & \% \\ \text { Gain on sale of portfolio loans } & 218 & - & 218 & \mathrm{n} / \mathrm{a} & \\ \text { Gain (loss) on sale of securities available-for-sale } & 828 & (9 & ) & 837 & 9,300.0 \\ \text { Bank owned life insurance earnings } & 232 & 237 & (5 & ) & (2.1 \\ \text { B } & 707 & 803 & (96 & ) & (12.0 \\ \hline\end{array}\right) \%$

Noninterest income for the six months ended June 30, 2016 increased $\$ 1.7$ million to $\$ 5.1$ million, as compared to $\$ 3.4$ million for the six months ended June 30, 2015. The increase in noninterest income during the first half of 2016, as compared with the same period in 2015, was primarily due to higher gains on the sale of investment securities, higher gains on the sale of both loans held-for-sale and portfolio loans, as well as the gain on the sale of the Garden City branch (included in Other in the table above).

For the six months ended June 30, 2016, gains on sales of mortgage loans held-for-sale was $\$ 672,000$, deferred fees on mortgage loans held-for-sale was $\$ 143,000$, gains on sales of SBA/USDA loans held-for-sale was $\$ 721,000$ and net gains recognized for the servicing of SBA/USDA loans held-for-sale was $\$ 112,000$. By comparison, for the six months ended June 30, 2015, gains on sales of mortgage loans held-for-sale was $\$ 353,000$, deferred fees on mortgage loans held-for-sale was $\$ 36,000$, gains on sales of SBA/USDA loans held-for-sale was $\$ 456,000$, and net gains recognized for the servicing of SBA/USDA loans held-for-sale was $\$ 76,000$.

The Company expects gains on sales of loans held-for-sale to contribute significantly towards our noninterest income in the future, as the Company continues to emphasize the business activity of internally originating mortgage loans to be sold and participation in government programs relating to commercial business loans originated to be sold.

The components of noninterest expense for the six months ended June 30, 2016 and 2015 were as follows:

| Compensation and benefits | $\$ 6,970$ | $\$ 6,049$ | $\$ 921$ | 15.2 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Occupancy and equipment | 1,205 | 1,052 | 153 | 14.5 | $\%$ |
| Federal Deposit Insurance Corporation insurance premiums | 338 | 349 | $(11$ | $)$ | $(3.2$ |
| $) \%$ |  |  |  |  |  |
| Foreclosed assets, net | 254 | 102 | 152 | 149.0 | $\%$ |
| Data processing | 969 | 867 | 102 | 11.8 | $\%$ |
| Outside professional services | 1,010 | 1,086 | $(76$ | $)$ | $(7.0$ |
| $) \%$ |  |  |  |  |  |
| Collection expense and repossessed asset losses | 262 | 224 | 38 | 17.0 | $\%$ |
| Securities sold under agreements to repurchase prepayment penalties | - | 5,188 | $(5,188)$ | $(100.0$ | $) \%$ |
| Other | 1,700 | 1,910 | $(210)$ | $(11.0$ | $) \%$ |
|  | $\$ 12,708$ | $\$ 16,827$ | $\$(4,119)$ | $(24.5$ | $) \%$ |

Noninterest expense decreased $\$ 4.1$ million to $\$ 12.7$ million for the six months ended June 30, 2016, from $\$ 16.8$ million for the six months ended June 30, 2015. The decrease in noninterest expense during the first half of 2016, as compared with the same period in 2015, primarily reflected the penalties associated with the prepayment of some of the Company's high-cost wholesale debt during the first half of 2015, partially offset by an increase in incentive compensation costs and occupancy costs, both associated with the Company's continuing growth strategies.

With the Company's strengthened capital and asset quality positions, management expects to maintain its lower levels of risk-related operating expenses, including the Office of the Comptroller of the Currency assessments, Federal Deposit Insurance Corporation insurance costs, accounting costs and director \& officer insurance costs, as well as to continue operating with lower levels of foreclosed asset and collection expenses.

Income Tax

The Company recorded $\$ 1.7$ million in income tax expense for the six months ended June 30, 2016, and recorded $\$ 10.4$ million in income tax benefit for the six months ended June 30, 2015. The Company's effective tax rate was $37.1 \%$ for the first half of 2016. The $\$ 10.4$ million income tax benefit for the first half of 2015 substantially reflected the reversal of a deferred tax asset valuation allowance. The future realization of the Company's net operating loss carryovers is limited to $\$ 325,000$ per year, excluding net operating loss carryovers of $\$ 0.6$ million, which were generated after the first quarter of 2013. Income taxes are discussed in further detail in Note 11. Income Taxes of the Notes contained in this Report.

## Liquidity

The Company maintains a liquidity position it believes will adequately provide funding for loan demand and deposit run-off that may occur in the normal course of business. The Company relies on a number of different sources of funds in order to meet its liquidity demands. The Company's primary sources of funds are increases in deposit accounts and cash flows from loan payments, sales of residential and SBA/USDA loans in the secondary market, sales of investment securities, and borrowings. The scheduled amortization of loans and investment securities, as well as proceeds from borrowings, are generally predictable sources of funds. In addition, warehouse loans held-for-investment repay rapidly, with an average duration of approximately 13 days during the first half of 2016 and with repayments generally funding advances. Other funding sources, however, such as inflows from new deposits, mortgage and investment securities prepayments and mortgage loan sales are less predictable and greatly influenced by market interest rates, economic conditions and competition.

We expect the Company's primary sources of funds to continue to be sufficient to meet demands, although we can give no assurances, and the Bank has contingent liquidity capacity available to meet potential funding requirements, including availability from the FHLB, the Federal Reserve Bank of Atlanta and other institutional sources as discussed below. Management increased, and plans to continue to increase, the Bank's higher interest-earning assets, using cash and cash equivalents as the funding source, due to the low interest rate environment on alternative investment options. Consequently, the Bank's average balance of cash and cash equivalents decreased to $\$ 34.0$ million during the six months ended June 30, 2016, from $\$ 44.3$ million during the six months ended June 30, 2015, and consistent with this strategy, management expects that cash and cash equivalents will continue to be at a lower level throughout the remainder of 2016.

As of June 30, 2016 and December 31, 2015, the Company had additional borrowing capacity of $\$ 5.9$ million and $\$ 36.0$ million, respectively, with the FHLB. The Company's borrowing capacity with the Federal Reserve Bank of Atlanta, as of June 30, 2016, included the ability to borrow up to approximately $\$ 28.9$ million under the Primary Credit program, based solely on the current amount of loans the Company has designated for pledging with the Federal Reserve Bank of Atlanta, and $\$ 10.0$ million of daylight overdraft capacity. Additionally, as of June 30, 2016, the Company had liquidity sources through one $\$ 10.0$ million and four $\$ 5.0$ million lines of credit, all with private financial institutions. As of June 30, 2016, the Bank had no outstanding borrowings against the Primary Credit program, the daylight overdraft capacity or any of the aforementioned lines of credit with private financial institutions. A $\$ 10.0$ million line of credit for repurchase and reverse repurchase transactions was utilized late in the fourth quarter of 2015, and was fully repaid early in January 2016. Unpledged investment securities were approximately $\$ 62.2$ million and $\$ 82.4$ million as of June 30, 2016 and December 31, 2015, respectively.

The Company utilizes brokered deposits to meet funding needs at interest rates typically equal to or less than the Bank's local market rates. As of June 30, 2016, the Bank had brokered deposits of $\$ 53.5$ million, and expects it will continue to utilize such deposits, as necessary, to supplement retail deposit production. Additionally, the Company utilizes a non-brokered Internet certificate of deposit listing service to meet funding needs at interest rates typically equal to or less than the Bank's local market rates. As of June 30, 2016, the Bank had deposits from this service of $\$ 13.6$ million, and expects it will continue to utilize the program, as necessary, to supplement retail deposit production.

Threats to our liquidity position and capital levels include rapid declines in deposit balances due to market volatility caused by major changes in interest rates or negative public perception about the Bank or the financial services industry in general. In addition, the amount of investment securities that would otherwise be available to meet liquidity needs is limited due to the collateral requirements of our long term debt. Specifically, the Bank's repurchase agreements, which did not have an outstanding balance at June 30, 2016, have collateral requirements in excess of the debt. Additionally, the collateral requirements of the FHLB debt are supplemented with investment securities collateral and the Bank is required to collateralize any prepayment penalty amount using investment securities.

For the first six months of 2016, cash and cash equivalents decreased $\$ 0.1$ million to $\$ 23.5$ million as of June 30 , 2016, as compared to $\$ 23.6$ million as of December 31, 2015, due to the continued deployment of capital, as the Bank remains focused on its strategy to increase portfolio loans and other higher yielding assets, partially offset by the sale of investment securities. For the first six months of 2016, cash used in investing activities of $\$ 72.6$ million exceeded cash provided by financing activities of $\$ 72.1$ million and operating activities of $\$ 0.4$ million. Primary sources of cash flows included proceeds from repayment of warehouse loans held-for-investment of $\$ 633.8$ million, proceeds from FHLB advances of $\$ 604.5$ million, proceeds from the sale of investment securities of $\$ 41.9$ million, proceeds from sales of loans held-for-sale of $\$ 38.3$ million, net increases in deposits of $\$ 28.1$ million and proceeds from the sale of portfolio loans of $\$ 10.4$ million. Primary uses of cash flows included funding of warehouse loans held-for-investment of $\$ 680.6$ million, the repayment of FHLB advances of $\$ 551.8$ million, net increases in portfolio loans of $\$ 57.1$ million (excluding the purchase of such loans), originations of loans held-for-sale of $\$ 40.7$ million, the net cash paid related to the sale of a branch of 13.3 million, the repayment of repurchase agreements of $\$ 10.0$ million.

For the first six months of 2015, cash and cash equivalents increased $\$ 16.1$ million to $\$ 38.5$ million as of June 30 , 2015, as compared to $\$ 22.4$ million as of December 31, 2014, due to borrowings at the end of the second quarter of 2015 which resulted in an increase in cash and cash equivalents. The borrowings were in anticipation of further growth in loans, as the Bank remains focused on its strategy to increase portfolio loans and other higher yielding assets. For the first six months of 2015 , cash provided by financing activities of $\$ 97.7$ million exceeded cash used in operating activities of $\$ 3.7$ million and investing activities of $\$ 77.9$ million. Primary sources of cash flows were from repayment of warehouse loans held-for-investment of $\$ 499.7$ million, proceeds from FHLB advances of $\$ 324.9$ million, net increases in deposits of $\$ 60.3$ million, and proceeds from sale of investment securities of $\$ 14.1$ million. Primary uses of cash flows included funding of warehouse loans held-for-investment of $\$ 561.0$ million, the repayment of FHLB advances of $\$ 228.3$ million, the repayment of repurchase agreements of $\$ 66.3$ million, and net increases in portfolio loans of $\$ 22.7$ million (excluding the purchase of such loans).

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

This item is not applicable because the Company is a smaller reporting company.

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## ITEM 4. CONTROLS AND PROCEDURES

(a) Evaluation of disclosure controls and procedures. The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms. The Company's disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in the Company's reports filed or submitted under the Exchange Act is accumulated and communicated to management, including the Company's Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can provide only reasonable assurance of achieving their control objectives, and management necessarily is required to use its judgment in evaluating the cost-benefit relationship of possible controls and procedures. As required by Rule 13a-15 under the Exchange Act, as of the end of the quarter ended June 30, 2016, the Company carried out an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures. This evaluation was carried out under the supervision and with the participation of management, including the Company's Chief Executive Officer and Chief Financial Officer. Based upon this work and other evaluation procedures, management, including the Company's Chief Executive Officer and Chief Financial Officer, has concluded that as of the end of the quarter ended June 30, 2016, the Company's disclosure controls and procedures were effective.
(b) Changes in internal control over financial reporting. There were no changes in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) and Rule 15d-15(f) under the Exchange Act) that occurred during the quarter ended June 30, 2016, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

From time to time, each of the Company and the Bank are subject to legal proceedings incidental to the conduct of its business. Neither the Company nor the Bank is presently a party to any legal proceeding the resolution of which we believe would have a material adverse effect on our consolidated financial condition, operating results or cash flows.

## ITEM 1A. RISK FACTORS

In addition to the other information set forth in this Report, you should carefully consider the factors discussed in Risk Factors included within the 2015 10-K. The Company does not believe there have been any material changes in the Company's risk factors from those disclosed in the $201510-\mathrm{K}$. The risks described in the $201510-\mathrm{K}$ are not the only risks facing us. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition, operating results and cash flows. See the cautionary note regarding forward-looking statements at Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations in this Report, for further information.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

## ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

## ITEM 5. OTHER INFORMATION

None.

## ITEM 6. EXHIBITS

The exhibits listed in the accompanying Index to Exhibits are filed, furnished herewith, or incorporated by reference as part of this Report.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ATLANTIC COAST
FINANCIAL

## CORPORATION

Date: August 15, $2016 \quad$ By: $\quad \begin{aligned} & \text { /s/ John K. } \\ & \text { Stephens, Jr }\end{aligned}$

John K. Stephens, Jr.
President and Chief
Executive Officer
(Principal Executive Officer)

Date: August 15, 2016 By:. $\quad \begin{aligned} & \text { /s/ Tracy L. } \\ & \text { Keegan }\end{aligned}$
Tracy L. Keegan
Executive Vice President and Chief Financial Officer (Principal Financial and Accounting Officer)

## INDEX TO EXHIBITS

| Exhibit <br> Number | Exhibit Description | Incorporation by Reference |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Filin | Exhibit SEC File Number No. |  | Filed <br> Herewith |
|  |  |  | D |  |  |  |
| 3.1 | Amended and Restated Articles of Incorporation of Atlantic Coast Financial Corporation | S-1 |  | 3.1 | 333- |  |
| 3.2 | Bylaws of Atlantic Coast Financial Corporation | S-1 | 6/18 | 3.2 | 333-1 |  |
| 31.1 | Section 302 Certification of Chief Executive Officer |  | - | - | - | X |
| 31.2 | Section 302 Certification of Chief Financial Officer | - | - | - | - | X |
| 32* | Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 | - | - | - | - | X |
| 101.INS** | XBRL Instance Document | - | - | - | - | X |
| 101.SCH** | XBRL Taxonomy Extension Schema Document | - | - | - | - | X |
| 101.CAL** | XBRL Taxonomy Calculation Linkbase Document | - | - | - | - | X |
| 101.DEF** | XBRL Taxonomy Extension Definition Linkbase Document |  | - | - | - | X |
| 101.LAB** | XBRL Taxonomy Label Linkbase Document | - | - | - | - | X |
| 101.PRE** | XBRL Taxonomy Presentation Linkbase Document | - | - | - | - | X |

Furnished herewith. This certification attached as Exhibit 32 that accompanies this Report is not deemed filed with * the SEC and is not to be incorporated by reference into any filing of Atlantic Coast Financial Corporation under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, whether made before or after the date of this Report, irrespective of any general incorporation language contained in such filing.
** These documents formatted in XBRL (Extensible Business Reporting Language) have been attached as Exhibit 101 to this Report.

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[^0]:    (1) The state and municipal unrealized losses as of December 31, 2015, are less than $\$ 500$ and, therefore, are rounded to zero in this table.

[^1]:    Other-Than-Temporary Impairment

[^2]:    (1)

    Includes portfolio loans and other loans. Calculated net of deferred loan fees. Nonaccrual loans included as loans carrying a zero yield.

[^3]:    (1) Includes portfolio loans and other loans. Calculated net of deferred loan fees. Nonaccrual loans included as loans carrying a zero yield.

