

CANON INC  
Form 6-K  
October 28, 2005

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**FORM 6-K  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
Report of Foreign Issuer  
Pursuant to Rule 13a-16 or 15d-16 of  
the Securities Exchange Act of 1934**

**For the month of October, 2005**

**CANON INC.**

(Translation of registrant's name into English)

30-2, Shimomaruko 3-Chome, Ohta-ku, Tokyo 146-8501, Japan

(Address of principal executive offices)

[Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F

Form 40-F

[Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes

No

[If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):82-\_\_\_\_\_

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2005 SUPPLEMENTARY REPORT

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**CANON INC.**  
(Registrant)

Date **October 27, 2005**

By /s/ Hiroshi Kawashimo

(Signature)\*

Hiroshi Kawashimo  
General Manager, Finance  
Division  
Canon Inc.

\* Print the name and title of the signing officer under his signature.

The following material is included.

1. Consolidated Results For The Third Quarter And The Nine Months Ended September 30, 2005

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Table of Contents**CONSOLIDATED RESULTS FOR THE THIRD QUARTER AND  
THE NINE MONTHS ENDED SEPTEMBER 30, 2005**

October 27, 2005

**CONSOLIDATED RESULTS FOR THE THIRD QUARTER**

(Millions of yen, thousands of U.S. dollars, except per share amounts)

	Actual		Change(%)		
	Three months ended September 30, 2005 (Unaudited)	Three months ended September 30, 2004 (Unaudited)			
Net sales	¥ 878,503	¥ 838,304	+ 4.8	\$	7,774,363
Operating profit	143,565	158,299	9.3		1,270,487
Income before income taxes and minority interests	155,312	162,629	4.5		1,374,442
Net income	¥ 100,617	¥ 101,780	1.1	\$	890,416
Net income per share:					
- Basic	¥ 113.40	¥ 114.79	1.2	\$	1.00
- Diluted	113.31	114.62	1.1		1.00

**CONSOLIDATED RESULTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2005**

(Millions of yen, thousands of U.S. dollars, except per share amounts)

	Actual			Projected		
	Nine months ended September 30, 2005 (Unaudited)	Nine months ended September 30, 2004 (Unaudited)	Change(%)	Nine months ended September 30, 2005 (Unaudited)	Year ending December 31, 2005	Change(%)
Net sales	¥ 2,634,343	¥ 2,486,724	+ 5.9	\$ 23,312,770	¥ 3,740,000	+ 7.8
Operating profit	413,754	411,675	+ 0.5	3,661,540	587,000	+ 7.9
Income before income taxes and minority interests	439,045	422,603	+ 3.9	3,885,354	614,000	+ 11.2
Net income	¥ 275,885	¥ 262,556	+ 5.1	\$ 2,441,460	¥ 384,000	+ 11.8
Net income per share:						
- Basic	¥ 311.01	¥ 296.70	+ 4.8	\$ 2.75	¥ 432.73	+ 11.6
- Diluted	310.69	295.80	+ 5.0	2.75		

	As of September 30, 2005 (Unaudited)	As of December 31, 2004	Actual Change(%)	As of September 30, 2005 (Unaudited)
<b>Total assets</b>	<b>¥ 3,805,641</b>	¥ 3,587,021	+ 6.1	<b>\$ 33,678,239</b>
<b>Stockholders equity</b>	<b>¥ 2,448,242</b>	¥ 2,209,896	+ 10.8	<b>\$ 21,665,858</b>

Notes: 1. Canon's consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America.

2. U.S. dollar amounts are translated from yen at the rate of JPY113=U.S.\$1, the approximate exchange rate on the Tokyo Foreign Exchange Market as of September 30, 2005, solely for the convenience of the reader.

Canon Inc.  
Headquarter office

30-2, Shimomaruko 3-chome, Ohta-ku,  
Tokyo 146-8501, Japan  
Phone: +81-3-3758-2111

**Table of Contents****Operating Results and Financial Conditions****2005 Third Quarter in Review**

Looking back at the global economy in the third quarter of 2005, the U.S. economy continued to display growth despite concern over the economic impact of escalating crude oil prices, with private sector capital spending continuing to grow and employment conditions and capacity utilization remaining at stable levels. In Europe, such factors as an improved job market have resulted in a trend toward moderate recovery. As for Asia, while the rate of expansion in consumer spending and capital investment declined somewhat, China continued to achieve high economic growth and other Asian economies also enjoyed generally favorable performances. In Japan, the economy continued to recover gradually thanks to such factors as increased corporate investment and improved employment conditions, fueled by favorable corporate profits, and consumer spending remained robust.

As for the markets in which the Canon Group operates, within the camera segment demand for digital single-lens-reflex (SLR) cameras continued to grow significantly during the term. Sales of digital compact cameras also remained strong to realize healthy overall growth for the segment. Demand for network digital multifunction devices (MFDs) stayed strong as the office market moves toward multifunctionality, speed and color. Although sales of computer peripherals, including printers, grew for both multifunction and color models, the segment suffered amid a shift in demand toward high-performance low-priced machines. Demand for steppers, used in the production of semiconductors, tapered off because investment by chip manufacturers has entered a correction phase. Increased investment by manufacturers of liquid crystal displays (LCDs) fueled growth in the market for projection aligners, which are used in the production of LCD panels. The average value of the yen for the third quarter was ¥111.23 to the U.S. dollar and ¥135.73 to the euro, representing a year-on-year decrease of almost 1% against both currencies. Amid these conditions, Canon's consolidated net sales for the third quarter increased by 4.8% from the year-ago period to ¥878.5 billion (U.S.\$7,774 million), boosted by a favorable rise in sales of digital cameras and color network MFDs, along with an increase in sales of printers. Net income for the third quarter totaled ¥100.6 billion (U.S.\$890 million), a slight decrease of 1.1% year-on-year, mainly caused by such factors from the previous year as the gain realized from the return to the Japanese Government of the substitutional portion of the employees pension funds. With the ongoing production-reform efforts through the integration of manufacturing and development operations during the term and the timely launch of competitive new products amid the rising cost of crude oil and raw materials, Canon's gross profit ratio for the third quarter was 48.9%, the same level as the year-ago period. Selling, general and administrative expenses for the third quarter increased 13.8% year-on-year, mainly due to such factors as R&D expenditures for the development of future businesses and increased advertising and sales promotion spending, along with such factors as expenses related to Canon Expo 2005, a showcase of the company's latest products and future technologies that is held every 5 years, and a ¥13.8 billion expense deduction for the gain from the year-ago period realized from the return to the Japanese Government of the substitutional portion of the employees pension funds that the company and certain of its subsidiaries in Japan had operated. Consequently, operating profit in the third quarter totaled ¥143.6 billion (U.S.\$1,270 million), a year-on-year decrease of 9.3%. Other income (deductions) improved by ¥7.4 billion (U.S.\$66 million), mainly due to an increase in interest revenue and sales on securities. As a result, income before income taxes and minority interests in the third quarter totaled ¥155.3 billion (U.S.\$1,374 million), a year-on-year decrease of 4.5%. The effective tax rate during the third quarter was 1.4 points lower compared with the previous year due to such factors as the introduction of the corporation size-based enterprise tax in Japan, which reduced the statutory tax rate from 42% to 40%. Consequently, as stated earlier, net income for the third quarter of 2005 totaled ¥100.6 billion (U.S.\$890 million). Basic net income per share for the third quarter was ¥113.40 (U.S.\$1.00), a year-on-year decrease of ¥1.39 (U.S.\$0.01).

**Table of Contents****Results by Product Segment**

In the business machine segment, demand for network digital MFDs, which are grouped in the office imaging products sub-segment, indicates a shift from monochrome machines to color models, as well as a trend toward higher-end features. Additionally, amid color network digital MFDs, the iR C3170/2570 and iR C3220/2620 series continued to sell well in both Japan and overseas markets. Among monochrome network digital MFDs, such mid-level models as the iR4570/3570/2870/2270 contributed to the realization of expanded sales. Overall, sales of office imaging products in the third quarter realized a year-on-year increase of 3.7%. In the field of computer peripherals, laser beam printers enjoyed a year-on-year increase in unit sales, with color models increasing more than 30% and monochrome machines also recording healthy growth. Sales in value terms also realized growth despite the effect of the shift in market demand toward lower priced models. Inkjet printers recorded an increase in unit sales of approximately 10%, with the PIXMA iP3000/4000 and, in markets outside of Japan, the PIXMA MP110/130 maintaining brisk sales. Additionally, newly introduced models in overseas market, including the PIXMA iP4200/1600 and high-speed all-in-one models such as the PIXMA MP500/450, contributed to a stronger product lineup, which also led the sales in value term to realize growth. As a result, sales of computer peripherals for the third quarter realized a year-on-year increase of 4.4%. Sales of business information products, however, decreased by 15.4% due to the intentional curtailing of personal computer sales in the Japanese market. Collectively, sales of business machines during the third quarter totaled ¥598.2 billion (U.S.\$5,294 million), a year-on-year increase of 3.1%. Despite active efforts to reduce costs and launch new products amid sever price competition, operating profit for the third quarter totaled ¥132.4 billion (U.S.\$1,171 million), a year-on-year decrease of 5.2%, mainly due to a delay in the introduction of new inkjet printer products.

Within the camera segment, the continued strong demand for digital SLR cameras has fueled robust growth, with the EOS DIGITAL REBEL XT, launched in the first half, recording particularly strong sales along with continued healthy sales of the EOS 20D, launched in last year. This, in turn, has led to expanded sales of interchangeable lenses for SLR cameras. Sales of compact-model digital cameras also continued to expand apace, with healthy demand for the PowerShot SD400 and PowerShot A520, launched in the first half, as well as the PowerShot SD550 and PowerShot SD450, introduced in the third quarter. As a result, unit sales of digital cameras for the third quarter increased more than 30% from the year-ago period. In the field of digital video camcorders, newly introduced models such as the Optura 600, the Optura S1, and the DC20/10 recorded strong performances. Consequently, camera sales overall continued to enjoy growth of 23.1%, achieving total sales of ¥203.2 billion (U.S.\$1,798 million). The operating profit ratio for the camera segment increased 6.0 points influenced by such factors as increased sales, cost reduction efforts, expanded sales of newly introduced models, and sales growth for such high valued-added products as digital SLR cameras. As a result, the operating profit for the period totaled ¥48.8 billion (U.S.\$432 million), a year-on-year increase of 63.9%.

In the optical and other products segment, sales of steppers, used for the production of semiconductors, decreased substantially due to a drop in unit sales. While unit sales of aligners used in the production of LCDs decreased, sales in value terms remained at the same level as the previous year due to the rise in selling prices in line with the shift toward next-generation models capable of accommodating larger size LCD panels. As a result, third-quarter sales for the segment totaled ¥77.2 billion (U.S.\$683 million), a year-on-year decrease of 17.3%. While efforts were made to reduce costs, operating profit for the segment declined year-on-year by 9.8% to ¥9.2 billion (U.S.\$82 million), mainly due to the decrease in sales volume.

**Cash Flow**

In the nine months ended September 30, 2005, although Canon maintained the growth in sales and increased cash proceeds from sales, combined with an increase in net income, cash flow from operating activities totaled ¥368.7 billion (U.S.\$3,263 million), a decrease of ¥18.6 billion (U.S.\$165 million) due to an increased corporate tax payment accompanying the increase in profit last year.

Cash flow from investing activities totaled ¥288.4 billion (U.S.\$2,552 million), a year-on-year increase of ¥113.3 billion (U.S.\$1,002 million), caused by combination of such factors as a ¥271.0 billion (U.S.\$2,398 million) in capital expenditure, which was used mainly to expand production capabilities in both Japan and overseas regions as well as to bolster the company's R&D-related infrastructure, and also an acquisition of the stock of ANELVA



Corporation.

Cash flow from financing activities recorded an outlay of ¥75.0 billion (U.S.\$664 million), mainly resulting from continued repayment of loans and an increase in the dividend payout.

Consequently, cash and cash equivalents remained at a high level, totaling ¥903.1 billion (U.S.\$7,992 million), an increase of ¥15.3 billion (U.S.\$136 million), including the impact of currency exchange from the end of the previous year.

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**Outlook**

Regarding the outlook for the global economy in the fourth quarter and thereafter, although prospects remain uncertain due to rising oil prices and the damage caused by catastrophic hurricanes in the United States, which could adversely affect consumer spending and exchange rate trends, the global economy is likely to continue its course toward recovery.

In the businesses in which Canon is involved, demand in the digital-camera market is expected to continue enjoying growth, particularly in overseas markets. As for network digital MFDs and laser beam printers, while stable demand is projected for full-color models, severe price competition and shifting demand toward lower priced models is expected to adversely affect sales. Within the semiconductor-production equipment market, demand for steppers has been tapering off, which is expected to result in sluggish sales. In the market for projection aligners used in the production of LCDs, demand for LCD production equipment is expected to show continued growth.

The company has revised upward its forecasts for the 2005 fiscal year and now anticipates consolidated net sales of ¥3,740.0 billion (U.S.\$33,097 million), consolidated income before income taxes and minority interests of ¥614.0 billion (U.S.\$5,434 million), and consolidated net income of ¥384.0 billion (U.S.\$3,398 million). The company also projects non-consolidated net sales of ¥2,464.0 billion (U.S.\$21,805 million), non-consolidated ordinary profit of ¥435.0 billion (U.S.\$3,850 million), and non-consolidated net income of ¥286.0 billion (U.S.\$2,531 million). Although uncertainty surrounds several factors that could affect currency exchange rates, significant changes in rates are not anticipated. The company's forecasts for the remainder of 2005 are based on currency exchange assumptions of ¥112.00 to the U.S dollar and ¥135.00 to the euro.

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Fiscal year**

	Millions of yen			Year ended December 31, 2004	Change (%)
	Year ending		Change		
	December 31, 2005				
	Previous Outlook (A)	Revised Outlook (B)			
Net sales	¥ 3,680,000	¥ 3,740,000	¥ 60,000	¥ 3,467,853	+ 7.8%
Income before income taxes and minority interests	594,000	614,000	20,000	552,116	+ 11.2%
Net income	367,000	384,000	17,000	343,344	+ 11.8%

**Non-consolidated Outlook  
Fiscal year**

	Millions of yen			Year ended December 31, 2004	Change (%)
	Year ending		Change		
	December 31, 2005				
	Previous Outlook (A)	Revised Outlook (B)			
Net sales	¥ 2,446,000	¥ 2,464,000	¥ 18,000	¥ 2,278,374	+ 8.1%
Ordinary profit	427,000	435,000	8,000	396,250	+ 9.8%
Net income	277,000	286,000	9,000	249,251	+ 14.7%

This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management's views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as anticipate, believe, estimate, expect, intend, may, or should and similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon's targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

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## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

**1. CONSOLIDATED STATEMENTS OF INCOME****Results for the third quarter**

	Millions of yen			Thousands of U.S. dollars	
	<b>Three months ended September 30, 2005 (Unaudited)</b>	Three months ended September 30, 2004 (Unaudited)	Change(%)		<b>Three months ended September 30, 2005 (Unaudited)</b>
Net sales	¥ 878,503	¥ 838,304	+	4.8	\$ 7,774,363
Cost of sales	448,651	428,514			3,970,363
Gross profit	429,852	409,790	+	4.9	3,804,000
Selling, general and administrative expenses	286,287	251,491			2,533,513
Operating profit	143,565	158,299		9.3	1,270,487
Other income (deductions):					
Interest and dividend income	3,573	1,690			31,619
Interest expense	(369)	(538)			(3,265)
Other, net	8,543	3,178			75,601
	11,747	4,330			103,955
Income before income taxes and minority interests	155,312	162,629		4.5	1,374,442
Income taxes	51,276	55,907			453,769
Income before minority interests	104,036	106,722			920,673
Minority interests	3,419	4,942			30,257
Net income	¥ 100,617	¥ 101,780		1.1	\$ 890,416

Note: Canon's comprehensive income consists of net income, change in foreign currency translation adjustments, change in net unrealized gains (losses) on securities, change in net gains (losses) on derivative financial

instruments and change in minimum pension liability adjustments. Comprehensive income for the three months ended September 30, 2005 and 2004 were JPY112,928 million (U.S.\$999,363 thousand) and JPY153,874 million, respectively.

**Results for the nine months**

	Millions of yen			Thousands of U.S. dollars
	Nine months ended September 30, 2005 (Unaudited)	Nine months ended September 30, 2004 (Unaudited)	Change(%)	Nine months ended September 30, 2005 (Unaudited)
Net sales	¥ 2,634,343	¥ 2,486,724	+ 5.9	\$ 23,312,770
Cost of sales	1,354,451	1,251,167		11,986,292
Gross profit	1,279,892	1,235,557	+ 3.6	11,326,478
Selling, general and administrative expenses	866,138	823,882		7,664,938
Operating profit	413,754	411,675	+ 0.5	3,661,540
Other income (deductions):				
Interest and dividend income	9,543	4,717		84,451
Interest expense	(1,140)	(1,976)		(10,088)
Other, net	16,888	8,187		149,451
	25,291	10,928		223,814
Income before income taxes and minority interests	439,045	422,603	+ 3.9	3,885,354
Income taxes	152,544	148,652		1,349,947
Income before minority interests	286,501	273,951		2,535,407
Minority interests	10,616	11,395		93,947
Net income	¥ 275,885	¥ 262,556	+ 5.1	\$ 2,441,460

Note: Canon's comprehensive

income consists of net income, change in foreign currency translation adjustments, change in net unrealized gains (losses) on securities, change in net gains (losses) on derivative financial instruments and change in minimum pension liability adjustments.

Comprehensive income for the nine months ended September 30, 2005 and 2004 were JPY302,021 million (U.S.\$2,672,752 thousand) and JPY314,340 million, respectively.

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## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

**2. DETAILS OF SALES****Results for the third quarter**

Sales by product	Millions of yen			Change(%)	Thousands of U.S. dollars
	Three months ended September 30, 2005 (Unaudited)	Three months ended September 30, 2004 (Unaudited)			Three months ended September 30, 2005 (Unaudited)
Business machines:					
<i>Office imaging products</i>	¥ 275,337	¥ 265,590	+	3.7	\$ 2,436,611
<i>Computer peripherals</i>	299,861	287,243	+	4.4	2,653,637
<i>Business information products</i>	22,987	27,179		15.4	203,425
	598,185	580,012	+	3.1	5,293,673
Cameras	203,160	164,991	+	23.1	1,797,876
Optical and other products	77,158	93,301		17.3	682,814
Total	¥ 878,503	¥ 838,304	+	4.8	\$ 7,774,363

Sales by region	Millions of yen			Change(%)	Thousands of U.S. dollars
	Three months ended September 30, 2005 (Unaudited)	Three months ended September 30, 2004 (Unaudited)			Three months ended September 30, 2005 (Unaudited)
Japan	¥ 195,320	¥ 196,104		0.4	\$ 1,728,496
Overseas:					
<i>Americas</i>	274,177	254,121	+	7.9	2,426,345
<i>Europe</i>	270,621	254,844	+	6.2	2,394,876
<i>Other areas</i>	138,385	133,235	+	3.9	1,224,646
	683,183	642,200	+	6.4	6,045,867
Total	¥ 878,503	¥ 838,304	+	4.8	\$ 7,774,363

**Results for the nine months**

	Millions of yen			Thousands of U.S. dollars
	Nine months	Nine months		Nine months

<b>Sales by product</b>	<b>ended September 30, 2005 (Unaudited)</b>	<b>ended September 30, 2004 (Unaudited)</b>	<b>Change(%)</b>		<b>ended September 30, 2005 (Unaudited)</b>
Business machines:					
<i>Office imaging products</i>	¥ 843,136	¥ 819,838	+	2.8	\$ 7,461,381
<i>Computer peripherals</i>	877,598	817,915	+	7.3	7,766,354
<i>Business information products</i>	74,482	84,520		11.9	659,132
	<b>1,795,216</b>	<b>1,722,273</b>	+	<b>4.2</b>	<b>15,886,867</b>
Cameras	582,312	512,324	+	13.7	5,153,204
Optical and other products	256,815	252,127	+	1.9	2,272,699
Total	¥ 2,634,343	¥ 2,486,724	+	5.9	\$ 23,312,770

<b>Sales by region</b>	Millions of yen			Change(%)	Thousands of U.S. dollars
	<b>Nine months ended September 30, 2005 (Unaudited)</b>	<b>Nine months ended September 30, 2004 (Unaudited)</b>	<b>Nine months ended September 30, 2005 (Unaudited)</b>		
Japan	¥ 611,438	¥ 609,866	+	0.3	\$ 5,410,956
Overseas:					
<i>Americas</i>	792,303	749,002	+	5.8	7,011,531
<i>Europe</i>	822,287	770,411	+	6.7	7,276,876
<i>Other areas</i>	408,315	357,445	+	14.2	3,613,407
	<b>2,022,905</b>	<b>1,876,858</b>	+	<b>7.8</b>	<b>17,901,814</b>
Total	¥ 2,634,343	¥ 2,486,724	+	5.9	\$ 23,312,770

Notes: 1. The primary products included in each of the product segments are as follows:

Business machines:

Office imaging products: Office network digital multifunction devices (MFDs) / Color network digital MFDs /



Office copying  
machines /  
Personal-use  
copying  
machines /  
Full-color  
copying  
machines / etc.

Computer  
peripherals:  
Laser beam  
printers / Single  
function inkjet  
printers / Inkjet  
multifunction  
peripherals /  
Image scanners  
/ etc.

Business  
information  
products:  
Computer  
information  
systems /  
Micrographic  
equipment /  
Personal  
information  
products / etc.

Cameras: SLR  
cameras /  
Compact  
cameras /  
Digital cameras  
/ Digital video  
camcorders /  
etc.

Optical and  
other products:  
Semiconductor  
production  
equipment /  
Mirror  
projection mask  
aligners for  
LCD panels /  
Broadcasting

equipment /  
Medical  
equipment /  
Components /  
etc.

2. The principal  
countries and  
regions included  
in each regional  
category are as  
follows:

Americas:  
United States of  
America,  
Canada, Latin  
America /  
Europe:  
England,  
Germany,  
France,  
Netherlands /  
Other Areas:  
Asian regions,  
China, Oceania

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## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

**3. SEGMENT INFORMATION BY PRODUCT****Results for the third quarter**

	Millions of yen			Thousands of U.S. dollars	
	<b>Three months ended September 30, 2005 (Unaudited)</b>	Three months ended September 30, 2004 (Unaudited)	Change(%)		<b>Three months ended September 30, 2005 (Unaudited)</b>
<b>Business machines</b>					
Net sales:					
Unaffiliated customers Intersegment	¥ 598,185	¥ 580,012	+	3.1	\$ 5,293,673
Total	598,185	580,012	+	3.1	5,293,673
Operating cost and expenses	465,806	440,411	+	5.8	4,122,177
Operating profit	132,379	139,601	-	5.2	1,171,496
<b>Cameras</b>					
Net sales:					
Unaffiliated customers Intersegment	¥ 203,160	¥ 164,991	+	23.1	\$ 1,797,876
Total	203,160	164,991	+	23.1	1,797,876
Operating cost and expenses	154,365	135,221	+	14.2	1,366,062
Operating profit	48,795	29,770	+	63.9	431,814
<b>Optical and other products</b>					
Net sales:					
Unaffiliated customers Intersegment	¥ 77,158	¥ 93,301	-	17.3	\$ 682,814
	41,721	36,857	+	13.2	369,213
Total	118,879	130,158	-	8.7	1,052,027
Operating cost and expenses	109,651	119,929	-	8.6	970,363
Operating profit	9,228	10,229	-	9.8	81,664

**Corporate and Eliminations**

Net sales:					
Unaffiliated customers	¥	¥		\$	
Intersegment	(41,721)	(36,857)		(369,213)	
Total	(41,721)	(36,857)		(369,213)	
Operating cost and expenses	5,116	(15,556)		45,274	
Operating profit	(46,837)	(21,301)		(414,487)	

**Consolidated**

Net sales:					
Unaffiliated customers	¥ 878,503	¥ 838,304	+	4.8	\$ 7,774,363
Intersegment					
Total	878,503	838,304	+	4.8	7,774,363
Operating cost and expenses	734,938	680,005	+	8.1	6,503,876
Operating profit	143,565	158,299	-	9.3	1,270,487

Note: General corporate expenses of JPY46,850 million (U.S.\$414,602 thousand) and JPY21,301 million in the three months ended September 30, 2005 and 2004, respectively, are included in Corporate and Eliminations. For the three months ended September 30, 2004, a gain of JPY13,769 million is also included, which relates to the Transfer to the Japanese Government of the Substitutional Portion of Employee Pension Fund Liabilities.



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## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

**Results for the nine months**

	Millions of yen			Thousands of U.S. dollars
	<b>Nine months ended September 30, 2005 (Unaudited)</b>	Nine months ended September 30, 2004 (Unaudited)	Change(%)	<b>Nine months ended September 30, 2005 (Unaudited)</b>
<b>Business machines</b>				
Net sales:				
Unaffiliated customers	¥ 1,795,216	¥ 1,722,273	+ 4.2	\$ 15,886,867
Intersegment				
Total	<b>1,795,216</b>	1,722,273	+ 4.2	<b>15,886,867</b>
Operating cost and expenses	<b>1,403,384</b>	1,333,911	+ 5.2	<b>12,419,327</b>
Operating profit	<b>391,832</b>	388,362	+ 0.9	<b>3,467,540</b>
<b>Cameras</b>				
Net sales:				
Unaffiliated customers	¥ 582,312	¥ 512,324	+ 13.7	\$ 5,153,204
Intersegment				
Total	<b>582,312</b>	512,324	+ 13.7	<b>5,153,204</b>
Operating cost and expenses	<b>471,663</b>	421,123	+ 12.0	<b>4,174,009</b>
Operating profit	<b>110,649</b>	91,201	+ 21.3	<b>979,195</b>
<b>Optical and other products</b>				
Net sales:				
Unaffiliated customers	¥ 256,815	¥ 252,127	+ 1.9	\$ 2,272,699
Intersegment	<b>113,539</b>	102,413	+ 10.9	<b>1,004,770</b>
Total	<b>370,354</b>	354,540	+ 4.5	<b>3,277,469</b>
Operating cost and expenses	<b>340,087</b>	329,152	+ 3.3	<b>3,009,619</b>
Operating profit	<b>30,267</b>	25,388	+ 19.2	<b>267,850</b>

**Corporate and Eliminations**

Net sales:				
Unaffiliated customers	¥		¥	\$
Intersegment		(113,539)	(102,413)	(1,004,770)
Total		(113,539)	(102,413)	(1,004,770)
Operating cost and expenses		5,455	(9,137)	48,275
Operating profit		(118,994)	(93,276)	(1,053,045)

**Consolidated**

Net sales:					
Unaffiliated customers	¥	2,634,343	¥	2,486,724	+ 5.9 \$ 23,312,770
Intersegment					
Total		2,634,343		2,486,724	+ 5.9 23,312,770
Operating cost and expenses		2,220,589		2,075,049	+ 7.0 19,651,230
Operating profit		413,754		411,675	+ 0.5 3,661,540

Note: General corporate expenses of JPY119,010 million (U.S.\$1,053,186 thousand) and JPY93,346 million in the nine months ended September 30, 2005 and 2004, respectively, are included in Corporate and Eliminations. For the nine months ended September 30, 2004, a gain of JPY13,769 million is also included, which relates to the Transfer to the Japanese Government of the Substitutional Portion of Employee Pension Fund Liabilities.





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## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

**4. CONSOLIDATED BALANCE SHEETS**

	As of September 30, 2005 (Unaudited)	Millions of yen As of December 31, 2004	Change	Thousands of U.S. dollars As of September 30, 2005 (Unaudited)
<b>ASSETS</b>				
Current assets:				
Cash and cash equivalents	¥ 903,106	¥ 887,774	¥ 15,332	\$ 7,992,088
Marketable securities	1,274	1,554	(280)	11,274
Trade receivables, net	571,930	602,790	(30,860)	5,061,327
Inventories	538,320	489,128	49,192	4,763,894
Prepaid expenses and other current assets	264,696	250,906	13,790	2,342,444
<b>Total current assets</b>	<b>2,279,326</b>	<b>2,232,152</b>	<b>47,174</b>	<b>20,171,027</b>
Noncurrent receivables	14,050	14,567	(517)	124,336
Investments	98,862	97,461	1,401	874,885
Property, plant and equipment, net	1,107,609	961,714	145,895	9,801,850
Other assets	305,794	281,127	24,667	2,706,141
<b>Total assets</b>	<b>¥ 3,805,641</b>	<b>¥ 3,587,021</b>	<b>¥ 218,620</b>	<b>\$ 33,678,239</b>
<b>LIABILITIES AND STOCKHOLDERS</b>				
<b>EQUITY</b>				
Current liabilities:				
Short-term loans and current portion of long-term debt	¥ 17,639	¥ 9,879	¥ 7,760	\$ 156,097
Trade payables	472,334	465,396	6,938	4,179,947
Income taxes	58,500	105,565	(47,065)	517,699
Accrued expenses	226,987	205,296	21,691	2,008,735
Other current liabilities	186,244	197,029	(10,785)	1,648,177
<b>Total current liabilities</b>	<b>961,704</b>	<b>983,165</b>	<b>(21,461)</b>	<b>8,510,655</b>
Long-term debt, excluding current installments	31,797	28,651	3,146	281,389
Accrued pension and severance cost	122,973	132,522	(9,549)	1,088,257
Other noncurrent liabilities	46,260	45,993	267	409,380
<b>Total liabilities</b>	<b>1,162,734</b>	<b>1,190,331</b>	<b>(27,597)</b>	<b>10,289,681</b>
Minority interests	194,665	186,794	7,871	1,722,700
Stockholders' equity:				
Common stock	174,274	173,864	410	1,542,248
Additional paid-in capital	402,103	401,773	330	3,558,434

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Retained earnings	<b>1,952,409</b>	1,740,834	211,575	<b>17,277,956</b>
Accumulated other comprehensive income (loss)	<b>(75,176)</b>	(101,312)	26,136	<b>(665,274)</b>
Treasury stock	<b>(5,368)</b>	(5,263)	(105)	<b>(47,506)</b>
Total stockholders' equity	<b>2,448,242</b>	2,209,896	238,346	<b>21,665,858</b>
Total liabilities and stockholders' equity	<b>¥ 3,805,641</b>	¥ 3,587,021	¥ 218,620	<b>\$ 33,678,239</b>

	Millions of yen		Thousands of U.S. dollars
	As of September 30, 2005 (Unaudited)	As of December 31, 2004	As of September 30, 2005 (Unaudited)
Allowance for doubtful receivables	¥ 11,952	¥ 11,657	\$ 105,770
Accumulated depreciation	<b>1,251,662</b>	1,173,305	<b>11,076,655</b>
Accumulated other comprehensive income (loss):			
Foreign currency translation adjustments	<b>(51,181)</b>	(79,751)	<b>(452,929)</b>
Net unrealized gains (losses) on securities	<b>4,645</b>	7,470	<b>41,106</b>
Net gains (losses) on derivative financial instruments	<b>(1,121)</b>	(693)	<b>(9,920)</b>
Minimum pension liability adjustments	<b>(27,519)</b>	(28,338)	<b>(243,531)</b>

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## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

**5. CONSOLIDATED STATEMENTS OF CASH FLOWS****Results for the nine months**

	Millions of yen		Thousands of U.S. dollars
	Nine months ended September 30, 2005 (Unaudited)	Nine months ended September 30, 2004 (Unaudited)	Nine months ended September 30, 2005 (Unaudited)
Cash flows from operating activities:			
Net income	¥ 275,885	¥ 262,556	\$ 2,441,460
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	158,620	137,126	1,403,717
Loss on disposal of property, plant and equipment	7,288	7,974	64,496
Deferred income taxes	7,307	13,241	64,664
Decrease in trade receivables	52,001	7,617	460,186
Increase in inventories	(27,332)	(83,678)	(241,876)
Increase (decrease) in trade payables	(10,438)	92,632	(92,372)
Decrease in income taxes	(47,186)	(12,984)	(417,575)
Increase in accrued expenses	15,044	9,028	133,132
Decrease in accrued pension and severance cost	(10,496)	(14,606)	(92,885)
Other, net	(52,030)	(31,614)	(460,443)
Net cash provided by operating activities	368,663	387,292	3,262,504
Cash flows from investing activities:			
Purchases of property, plant and equipment	(271,014)	(197,277)	(2,398,354)
Proceeds from sale of property, plant and equipment	7,469	4,397	66,097
Purchases of available-for-sale securities	(1,591)	(98)	(14,080)
Proceeds from sale of available-for-sale securities	11,090	9,733	98,142
Purchases of other investments	(16,916)	(707)	(149,699)
Other, net	(17,367)	8,847	(153,690)
Net cash used in investing activities	(288,329)	(175,105)	(2,551,584)
Cash flows from financing activities:			
Proceeds from issuance of long-term debt	964	635	8,531
Repayments of long-term debt	(9,673)	(32,079)	(85,602)
Increase (decrease) in short-term loans	1,501	(1,535)	13,283
Dividends paid	(64,310)	(52,950)	(569,115)
Other, net	(3,497)	(4,848)	(30,947)
Net cash used in financing activities	(75,015)	(90,777)	(663,850)

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Effect of exchange rate changes on cash and cash equivalents	<b>10,013</b>	1,037	<b>88,611</b>
Net increase in cash and cash equivalents	<b>15,332</b>	122,447	<b>135,681</b>
Cash and cash equivalents at beginning of period	<b>887,774</b>	690,298	<b>7,856,407</b>
Cash and cash equivalents at end of period	<b>¥ 903,106</b>	¥ 812,745	<b>\$ 7,992,088</b>

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## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

**6. BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES****(1) NUMBER OF GROUP COMPANIES**

	September 30, 2005	December 31, 2004	Change
Subsidiaries	190	184	6
Affiliates	15	17	(2)
Total	205	201	4

**CHANGES IN GROUP OF ENTITIES**

## Subsidiaries

Addition: 10 Companies

Removal: 4 Companies

## Affiliates (Carried at Equity Basis)

Removal: 2 Companies

**(2) SIGNIFICANT ACCOUNTING POLICIES**

The accompanying consolidated financial statements reflect the adjustments which management believes are necessary to conform them with accounting principles generally accepted in the United States of America, except for the segment information, as required by Statement of Financial Accounting Standards No.131, Disclosures about Segments of an Enterprise and Related Information.

**7. OTHER**

We have engaged Ernst & Young ShinNihon to complete a review of the consolidated statements of income, the consolidated balance sheets and the consolidated statements of cash flows as of and for the three and nine months ended September 30, 2005 based upon Statement of Auditing Standards No.100, Interim Financial Information, established by the American Institute of Certified Public Accountants.

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October 27, 2005

CONSOLIDATED FINANCIAL RESULTS FOR  
THE THIRD QUARTER ENDED SEPTEMBER 30, 2005  
SUPPLEMENTARY REPORT  
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This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management's views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as anticipate, believe, estimate, expect, intend, may, or should and similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon's targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

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Canon Inc.

**1.SALES BY REGION AND PRODUCT**

(Millions of yen)

	2005			2004			Change year over year		
	3rd quarter	4th quarter (P)	Year (P)	3rd quarter	4th quarter	Year	3rd quarter	4th quarter	Year
<b>Japan</b>									
Business machines	138,824	188,767	632,100	138,521	172,541	602,772	+0.2%	+9.4%	+4.9%
Office imaging products	87,260	97,796	370,600	82,520	86,863	336,214	+5.7%	+12.6%	+10.2%
Computer peripherals	36,191	68,000	187,100	35,551	61,894	178,783	+1.8%	+9.9%	+4.7%
Business information products	15,373	22,971	74,400	20,450	23,784	87,775	-24.8%	-3.4%	-15.2%
Cameras	33,667	39,234	130,900	29,168	36,389	124,403	+15.4%	+7.8%	+5.2%
Optical and other products	22,829	51,361	127,800	28,415	30,938	122,559	-19.7%	+66.0%	+4.3%
Total	195,320	279,362	890,800	196,104	239,868	849,734	-0.4%	+16.5%	+4.8%
<b>Overseas</b>									
Business machines	459,361	534,117	1,886,000	441,491	493,139	1,785,181	+4.0%	+8.3%	+5.6%
Office imaging products	188,077	228,168	798,500	183,070	214,271	784,758	+2.7%	+6.5%	+1.8%
Computer peripherals	263,670	296,402	1,054,900	251,692	270,105	971,131	+4.8%	+9.7%	+8.6%
Business information products	7,614	9,547	32,600	6,729	8,763	29,292	+13.2%	+8.9%	+11.3%
Cameras	169,493	236,554	727,200	135,823	214,366	638,676	+24.8%	+10.4%	+13.9%
Optical and other products	54,329	55,624	236,000	64,886	33,756	194,262	-16.3%	+64.8%	+21.5%
Total	683,183	826,295	2,849,200	642,200	741,261	2,618,119	+6.4%	+11.5%	+8.8%
<b>Americas</b>									
Business machines	195,487	218,647	789,100	190,549	206,347	762,592	+2.6%	+6.0%	+3.5%
Office imaging	88,124	96,107	350,000	85,051	94,355	355,375	+3.6%	+1.9%	-1.5%

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products									
Computer peripherals	103,341	117,973	423,100	102,008	107,754	392,800	+1.3%	+9.5%	+7.7%
Business information									
products	4,022	4,567	16,000	3,490	4,238	14,417	+15.2%	+7.8%	+11.0%
Cameras	68,533	107,702	300,800	53,515	95,181	262,873	+28.1%	+13.2%	+14.4%
Optical and other									
products	10,157	9,548	38,300	10,057	8,895	33,960	+1.0%	+7.3%	+12.8%
<b>Total</b>	<b>274,177</b>	<b>335,897</b>	<b>1,128,200</b>	<b>254,121</b>	<b>310,423</b>	<b>1,059,425</b>	<b>+7.9%</b>	<b>+8.2%</b>	<b>+6.5%</b>
<b>Europe</b>									
Business machines	196,343	245,231	839,600	191,143	227,892	794,601	+2.7%	+7.6%	+5.7%
Office imaging									
products	77,550	108,278	361,900	77,717	100,790	350,644	-0.2%	+7.4%	+3.2%
Computer peripherals	115,947	132,753	464,100	110,845	123,205	431,742	+4.6%	+7.7%	+7.5%
Business information									
products	2,846	4,200	13,600	2,581	3,897	12,215	+10.3%	+7.8%	+11.3%
Cameras	68,709	93,358	303,900	58,684	89,461	277,307	+17.1%	+4.4%	+9.6%
Optical and other									
products	5,569	6,724	24,100	5,017	5,531	21,387	+11.0%	+21.6%	+12.7%
<b>Total</b>	<b>270,621</b>	<b>345,313</b>	<b>1,167,600</b>	<b>254,844</b>	<b>322,884</b>	<b>1,093,295</b>	<b>+6.2%</b>	<b>+6.9%</b>	<b>+6.8%</b>
<b>Other areas</b>									
Business machines	67,531	70,239	257,300	59,799	58,900	227,988	+12.9%	+19.3%	+12.9%
Office imaging									
products	22,403	23,783	86,600	20,302	19,126	78,739	+10.3%	+24.3%	+10.0%
Computer peripherals	44,382	45,676	167,700	38,839	39,146	146,589	+14.3%	+16.7%	+14.4%
Business information									
products	746	780	3,000	658	628	2,660	+13.4%	+24.2%	+12.8%
Cameras	32,251	35,494	122,500	23,624	29,724	98,496	+36.5%	+19.4%	+24.4%
Optical and other									
products	38,603	39,352	173,600	49,812	19,330	138,915	-22.5%	+103.6%	+25.0%
<b>Total</b>	<b>138,385</b>	<b>145,085</b>	<b>553,400</b>	<b>133,235</b>	<b>107,954</b>	<b>465,399</b>	<b>+3.9%</b>	<b>+34.4%</b>	<b>+18.9%</b>
<b>Total</b>	<b>598,185</b>	<b>722,884</b>	<b>2,518,100</b>	<b>580,012</b>	<b>665,680</b>	<b>2,387,953</b>	<b>+3.1%</b>	<b>+8.6%</b>	<b>+5.5%</b>



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Business machines									
Office imaging products	275,337	325,964	1,169,100	265,590	301,134	1,120,972	+3.7%	+8.2%	+4.3%
Computer peripherals	299,861	364,402	1,242,000	287,243	331,999	1,149,914	+4.4%	+9.8%	+8.0%
Business information products	22,987	32,518	107,000	27,179	32,547	117,067	-15.4%	-0.1%	-8.6%
Cameras	203,160	275,788	858,100	164,991	250,755	763,079	+23.1%	+10.0%	+12.5%
Optical and other products	77,158	106,985	363,800	93,301	64,694	316,821	-17.3%	+65.4%	+14.8%
Total	878,503	1,105,657	3,740,000	838,304	981,129	3,467,853	+4.8%	+12.7%	+7.8%

(P)=Projection

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Canon Inc.

**2. SEGMENT INFORMATION BY PRODUCT**

(Millions of yen)

	2005			2004			Change year over year		
	3rd quarter	4th quarter	Year	3rd quarter	4th quarter	Year	3rd quarter	4th quarter	Year
<b>Business machines</b>									
Unaffiliated customers Intersegment	598,185	722,884	2,518,100	580,012	665,680	2,387,953	+3.1%	+8.6%	+5.5%
Total sales	598,185	722,884	2,518,100	580,012	665,680	2,387,953	+3.1%	+8.6%	+5.5%
Operating profit	132,379	162,168	554,000	139,601	132,722	521,084	-5.2%	+22.2%	+6.3%
% of sales	22.1%	22.4%	22.0%	24.1%	19.9%	21.8%			
<b>Cameras</b>									
Unaffiliated customers Intersegment	203,160	275,788	858,100	164,991	250,755	763,079	+23.1%	+10.0%	+12.5%
Total sales	203,160	275,788	858,100	164,991	250,755	763,079	+23.1%	+10.0%	+12.5%
Operating profit	48,795	51,051	161,700	29,770	39,597	130,798	+63.9%	+28.9%	+23.6%
% of sales	24.0%	18.5%	18.8%	18.0%	15.8%	17.1%			
<b>Optical and other products</b>									
Unaffiliated customers Intersegment	77,158	106,985	363,800	93,301	64,694	316,821	-17.3%	+65.4%	+14.8%
Intersegment	41,721	38,061	151,600	36,857	36,006	138,419	+13.2%	+5.7%	+9.5%
Total sales	118,879	145,046	515,400	130,158	100,700	455,240	-8.7%	+44.0%	+13.2%
Operating profit	9,228	8,933	39,200	10,229	3,444	28,832	-9.8%	+159.4%	+36.0%
% of sales	7.8%	6.2%	7.6%	7.9%	3.4%	6.3%			
<b>Corporate and Eliminations</b>									
Unaffiliated customers Intersegment	-41,721	-38,061	-151,600	-36,857	-36,006	-138,419			
Total sales	-41,721	-38,061	-151,600	-36,857	-36,006	-138,419			

Operating profit	-46,837	-48,906	-167,900	-21,301	-43,645	-136,921			
<b>Consolidated</b>									
Unaffiliated customers	878,503	1,105,657	3,740,000	838,304	981,129	3,467,853	+4.8%	+12.7%	+7.8%
Intersegment									
Total sales	878,503	1,105,657	3,740,000	838,304	981,129	3,467,853	+4.8%	+12.7%	+7.8%
Operating profit	143,565	173,246	587,000	158,299	132,118	543,793	-9.3%	+31.1%	+7.9%
% of sales	16.3%	15.7%	15.7%	18.9%	13.5%	15.7%			

(P)=Projection

**3. OTHER INCOME / DEDUCTIONS**

(Millions of yen)

	2005			2004			Change year over year		
	3rd quarter	4th quarter	Year	3rd quarter	4th quarter	Year	3rd quarter	4th quarter	Year
Interest and dividend, net	3,204	3,197	11,600	1,152	1,621	4,362	+2,052	+1,576	+7,238
Forex gain / loss	-550	-3,452	-4,900	-1,200	-11,440	-17,800	+650	+7,988	+12,900
Equity earnings / loss of affiliated companies	-589	228	1,700	23	1,107	1,921	-612	-879	-221
Other, net	9,682	1,736	18,600	4,355	6,107	19,840	+5,327	-4,371	-1,240
Total	11,747	1,709	27,000	4,330	-2,605	8,323	+7,417	+4,314	+18,677

(P)=Projection

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Canon Inc.

**4. SALES COMPOSITION BY PRODUCT**

	2005		2004			
	3rd quarter	4th quarter	Year	3rd quarter	4th quarter	Year
		(P)	(P)			
<b>Office imaging products</b>						
Monochrome copying machines	56%	53%	56%	61%	59%	62%
Digital*	96%			95%	96%	95%
Analog*	4%			5%	4%	5%
Color copying machines	29%	32%	29%	25%	26%	24%
Others	15%	15%	15%	14%	15%	14%
<b>Computer peripherals</b>						
Laser beam printers	75%	63%	70%	75%	67%	71%
Inkjet printers	24%	36%	28%	23%	31%	27%
(includes inkjet MFPs) Others	1%	1%	2%	2%	2%	2%
<b>Business information products</b>						
Personal computers	67%	72%	70%	74%	71%	74%
Others	33%	28%	30%	26%	29%	26%
<b>Cameras</b>						
Film cameras / Lenses	18%	14%	16%	16%	14%	16%
Digital cameras	70%	71%	71%	68%	73%	69%
Video cameras	12%	15%	13%	16%	13%	15%
<b>Optical and other products</b>						
Semiconductor production equipment	62%	47%	60%	70%	51%	63%
Others	38%	53%	40%	30%	49%	37%

\* Among office-use monochrome copying machines (hardware only)

(P)=Projection

**5. SALES GROWTH IN LOCAL CURRENCY**

	2005		Year
	3rd quarter	4th quarter	(P)
		(P)	(P)
<b>Business machines</b>			
Japan	+0.2%	+9.4%	+4.9%
Overseas	+2.7%	+5.2%	+4.7%
Total	+2.1%	+6.3%	+4.8%
<b>Cameras</b>			
Japan	+15.4%	+7.8%	+5.2%
Overseas	+23.3%	+7.5%	+12.6%
Total	+21.9%	+7.6%	+11.4%
<b>Optical and other products</b>			
Japan	-19.7%	+66.0%	+4.3%

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Overseas	-19.1%	+61.1%	+19.4%
Total	-19.2%	+63.4%	+13.5%
<b>Total</b>			
Japan	-0.4%	+16.5%	+4.8%
Overseas	+4.9%	+8.4%	+7.8%
Americas	+6.7%	+2.3%	+5.6%
Europe	+5.1%	+7.4%	+5.9%
Other areas	+1.0%	+29.1%	+17.0%
Total	+3.6%	+10.4%	+7.0%

(P)=Projection

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Canon Inc.

**6. P&L SUMMARY (4th Quarter 2005/Projection)**

(Millions of yen)

	2005	2004	Change year over year
	4th quarter(P)	4th quarter	
Net sales	1,105,657	981,129	+12.7%
Operating profit	173,246	132,118	+31.1%
Income before income taxes and minority interests	174,955	129,513	+35.1%
Net income	108,115	80,788	+33.8%

(P)=Projection

**7. PROFITABILITY**

	2005		2004	
	3rd quarter	Year(P)	3rd quarter	Year
ROE	16.7%	16.1%	19.6%	16.8%
ROA	10.8%	10.1%	12.0%	10.1%

(P)=Projection

**8. IMPACT OF FOREIGN EXCHANGE RATES****(1) Exchange rates**

(Yen)

	2005		2004		
	3rd quarter	4th quarter(P)	3rd quarter	4th quarter	Year
Yen/US\$	111.23	112.00	109.07	109.97	108.12
Yen/Euro	135.73	135.00	135.71	134.37	137.14

(P)=Projection

**(2) Impact of foreign exchange rates on sales  
(Year over year)**

(Billions of yen)

	3rd quarter	2005 4th quarter(P)	Year(P)
US\$	+5.5	+23.1	+18.5
Euro	+2.2	-4.5	+6.7
Other currencies	+3.0	+1.6	+6.8
Total	+10.7	+20.2	+32.0

(P)=Projection

**(3) Impact of foreign exchange rates per yen**

(Billions of yen)

2005

	4th quarter(P)
On sales	
US\$	3.8
Euro	2.1
On operating profit	
US\$	2.1
Euro	1.6
	(P)=Projection

**9. STATEMENTS OF CASH FLOWS**

(Millions of yen)

	2005		2004	
	3rd quarter	Year(P)	3rd quarter	Year
Net cash provided by operating activities				
Net income	100,617	384,000	101,780	343,344
Depreciation and amortization	60,064	220,000	49,746	192,692
Other, net	-49,979	16,000	-62,061	25,493
Total	110,702	620,000	89,465	561,529
Net cash used in investing activities	-107,273	-430,000	-65,185	-252,967
Free cash flow	3,429	190,000	24,280	308,562
Net cash used in financing activities	-36,606	-90,800	-26,451	-102,268
Effect of exchange rate changes on cash and cash equivalents	362	9,700	3,695	-8,818
Net change in cash and cash equivalents	-32,815	108,900	1,524	197,476
Cash and cash equivalents at end of period	903,106	996,700	812,745	887,774
				(P)=Projection

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**10. R&D EXPENDITURE**

(Millions of yen)

	2005			2004		
	3rd quarter	4th quarter(P)	Year(P)	3rd quarter	4th quarter	Year
Business machines	25,359			25,908	36,964	120,916
Cameras	9,932			8,458	10,339	35,549
Optical and other products	29,723			25,054	36,215	118,835
Total	65,014	91,600	293,000	59,420	83,518	275,300
% of sales	7.4%	8.3%	7.8%	7.1%	8.5%	7.9%

(P)=Projection

**11. CAPITAL EXPENDITURE & DEPRECIATION AND AMORTIZATION**

(Millions of yen)

	2005			2004		
	3rd quarter	4th quarter(P)	Year(P)	3rd quarter	4th quarter	Year
Capital expenditure	109,044	118,686	405,000	85,784	99,190	318,730
Depreciation and amortization	60,064	61,380	220,000	49,746	55,566	192,692

(P)=Projection

**12. INVENTORIES**

(Millions of yen)

**(1) Inventories**

	2005		2004		
	Sep.30	Dec.31	Sep.30	Dec.31	Difference
Business machines	289,343	244,050	289,343	244,050	+45,293
Cameras	96,804	90,620	96,804	90,620	+6,184
Optical and other products	152,173	154,458	152,173	154,458	-2,285
Total	538,320	489,128	538,320	489,128	+49,192

**(2) Inventories/Sales\***

(Days)

	2005		2004		
	Sep.30	Dec.31	Sep.30	Dec.31	Difference
Business machines	44	36	44	36	+8
Cameras	42	40	42	40	+2
Optical and other products	166	178	166	178	-12



Total	55	49	+6
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\*Index based on  
the previous six  
months sales.

### 13. DEBT RATIO

	2005 Sep.30	2004 Dec.31	Difference
Total debt / Total assets	1.3%	1.1%	+0.2%

### 14. OVERSEAS PRODUCTION RATIO

	2005 1st-3rd quarter	2004 Year
Overseas production ratio	41%	42%

### 15. NUMBER OF EMPLOYEES

	2005 Sep.30	2004 Dec.31	Difference
Japan	47,847	46,103	+1,744
Overseas	64,965	62,154	+2,811
Total	112,812	108,257	+4,555

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