

FLEETCOR TECHNOLOGIES INC  
Form DEFA14A  
April 27, 2018

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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SCHEDULE 14A  
(Rule 14a-101)  
INFORMATION REQUIRED IN PROXY STATEMENT  
Proxy Statement Pursuant to Section 14(a) of the  
Securities Exchange Act of 1934  
(Amendment No. )

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Filed by the Registrant  
Check the appropriate box:

Filed by a party other than the Registrant

Preliminary Proxy Statement

Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))

Definitive Proxy Statement

Definitive Additional Materials

Soliciting Material under §240.14a-12  
FLEETCOR TECHNOLOGIES, INC.  
(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):  
No fee required.

Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11

- (1) Title of each class of securities to which transaction applies:
- (2) Aggregate number of securities to which transaction applies:
- (3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):
- (4) Proposed maximum aggregate value of transaction:
- (5) Total fee paid:

Fee paid previously with preliminary materials.

Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

- (1) Amount Previously Paid:
  - (2) Form, Schedule or Registration Statement No.:
  - (3) Filing Party:
  - (4) Date Filed:
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FLEETCOR TECHNOLOGIES, INC. (FLT)ATTN: BRAD SLUTSKY  
5445 TRIANGLE PARKWAY , STE 400  
PEACHTREE CORNERS, GA 30092

**VOTE BY INTERNET - [www.proxyvote.com](http://www.proxyvote.com)**

Use the Internet to transmit your voting instructions and for electronic delivery of information up until 11:59 P.M. Eastern Time the day before the cut-off date or meeting date. Have your proxy card in hand when you access the web site and follow the instructions to obtain your records and to create an electronic voting instruction form.

**ELECTRONIC DELIVERY OF FUTURE PROXY MATERIALS**

If you would like to reduce the costs incurred by our company in mailing proxy materials, you can consent to receiving all future proxy statements, proxy cards and annual reports electronically via e-mail or the Internet. To sign up for electronic delivery, please follow the instructions above to vote using the Internet and, when prompted, indicate that you agree to receive or access proxy materials electronically in future years.

**VOTE BY PHONE - 1-800-690-6903**

Use any touch-tone telephone to transmit your voting instructions up until 11:59 P.M. Eastern Time the day before the cut-off date or meeting date. Have your proxy card in hand when you call and then follow the instructions.

**VOTE BY MAIL**

Mark, sign and date your proxy card and return it in the postage-paid envelope we have provided or return it to Vote Processing, c/o Broadridge, 51 Mercedes Way, Edgewood, NY 11717.

TO VOTE, MARK BLOCKS BELOW IN BLUE OR BLACK INK AS FOLLOWS: KEEP THIS  
PORTION FOR YOUR RECORDS-----

DETACH

AND RETURN THIS PORTION ONLY  
THIS PROXY CARD IS VALID ONLY WHEN SIGNED AND DATED.

FLEETCOR  
TECHNOLOGIES,  
INC.

(FLT)

THE For All Withhold All For All Except To withhold  
BOARD authority to  
OF vote for any  
DIRECTORS individual  
RECOMMENDS nominee(s),  
A mark "For All

VOTE  
"FOR  
ALL  
NOMINEES"  
IN  
THE  
ELECTION  
OF  
DIRECTORS.

Except" and  
write the  
number(s) of  
the nominee(s)  
on the line  
below.

Elect  
three  
Class  
II  
Directors  
nominated  
by  
1. the  
Board  
of  
Directors  
for  
a  
three-year  
term:  
Nominees:  
01)  
Mark  
A.  
Johnson  
02)  
Hala  
G.  
Moddelmog  
03)  
Jeffrey  
S.  
Sloan

THE  
BOARD  
OF  
DIRECTORS  
RECOMMENDS

A For Against Abstain

VOTE  
"FOR"  
PROPOSALS  
2, 3  
AND  
4.  
2.

THE  
BOARD OF  
DIRECTORS  
RECOMMENDS  
A VOTE  
"AGAINST"  
PROPOSAL  
5.

For Against Abstain

Ratify  
the  
selection  
of  
Ernst  
&  
Young  
LLP  
as  
FLEETCOR's  
independent  
auditor  
for  
2018  
Advisory  
vote  
to  
approve  
3. named  
executive  
officer  
compensation  
Amend  
the  
Company's  
Charter  
to  
eliminate  
4. the  
supermajority  
voting  
provisions  
in  
the  
Charter

Stockholder  
5. proposal to  
declassify  
the Board  
of Directors

NOTE: This proxy will be voted as directed. If no direction is indicated, this proxy will be voted FOR ALL NOMINEES for Directors, FOR Proposals 2, 3 and 4, and AGAINST Proposal 5.

Signature \_\_\_\_\_ Date \_\_\_\_\_  
[PLEASE SIGN WITHIN BOX] (Joint Owners)

ANNUAL MEETING OF STOCKHOLDERS OF  
FLEETCOR TECHNOLOGIES, INC.

June 6, 2018

NOTICE OF INTERNET AVAILABILITY OF PROXY MATERIALS:

The Notice of Annual Meeting and Proxy Statement and Annual Report on Form 10-K are available at investor.fleetcor.com

Please sign, date and mail

your proxy card in the

envelope provided as soon

as possible.

i Please detach along perforated line and mail in the envelope provided. i

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FLEETCOR TECHNOLOGIES, INC.

THIS PROXY IS SOLICITED BY THE BOARD OF DIRECTORS

FOR THE ANNUAL MEETING OF STOCKHOLDERS

June 6, 2018

The undersigned hereby appoints Ronald F. Clarke and Eric R. Dey, and each of them, proxies with full power of substitution for and in the name of the undersigned, to vote all shares of stock of FLEETCOR TECHNOLOGIES, INC., which the undersigned would be entitled to vote if personally present at the Annual Meeting of Stockholders to be held Wednesday, June 6, 2018, 10:00 a.m. EDT, and at any adjournments or postponements thereof, upon the matters described in the accompanying Notice of Annual Meeting of Stockholders and Proxy Statement dated April 27, 2018, and upon any other business that may properly come before the meeting or any postponements or adjournments thereof. The proxies are directed to vote or refrain from voting pursuant to the Proxy Statement as follows and otherwise in their discretion upon all matters that may properly come before the meeting or any postponement or adjournments thereof.

This proxy, when properly executed, will be voted in the manner directed herein. If no such direction is made, this proxy will be voted in accordance with the Board of Directors' recommendations.

(Continued and to be signed on the reverse side)

\*\*\* Exercise Your Right to Vote \*\*\*

Important Notice Regarding the Availability of Proxy Materials for the Stockholder Meeting to Be Held on June 6, 2018.

FLEETCOR TECHNOLOGIES, INC.

Meeting Information

Meeting Type: Annual

For holders as of: April 18, 2018

Date: June 6, 2018 Time: 10:00 A.M. EDT

Location: FLEETCOR Technologies, Inc.

5445 Triangle Parkway

4th Floor

Peachtree Corners, GA 30092

FLEETCOR TECHNOLOGIES, INC.

ATTN: BRAD SLUTSKY

5445 TRIANGLE PARKWAY, STE 400

PEACHTREE CORNERS, GA 30092

You are receiving this communication because you hold shares in the company named above.

This is not a ballot. You cannot use this notice to vote these shares. This communication presents only an overview of the more complete proxy materials that are available to you on the Internet. You may view the proxy materials online at [www.proxyvote.com](http://www.proxyvote.com) or easily request a paper copy (see reverse side).

We encourage you to access and review all of the important information contained in the proxy materials before voting.

See the reverse side of this notice to obtain proxy materials and voting instructions.

— Before You Vote —

How to Access the Proxy Materials

Proxy Material Available to  
VIEW or RECEIVE:

1. Form 10-K
2. Notice & Proxy Statement

How to View  
Online:

Have the information that is  
printed in the box marked by XXXX XXXX XXXX XXXX  
the arrow à  
(located on the following page)  
and visit [www.proxyvote.com](http://www.proxyvote.com).

How to Request and Receive a  
PAPER or E-MAIL Copy:

If you want to receive a paper or e-mail copy of these  
documents, you must request one. There is NO charge for  
requesting a copy. Please choose one of the following methods  
to make your request:

- 1) BY INTERNET:

[www.proxyvote.com](http://www.proxyvote.com)

- 2) BY TELEPHONE:

1-800-579-1639

- 3) BY E-MAIL\*:

[sendmaterial@proxyvote.com](mailto:sendmaterial@proxyvote.com)

\* If requesting materials by e-mail, please send a blank e-mail  
with the information that is printed in  
the box

marked by XXXX XXXX (located on the following page)  
the arrow XXXX XXXX  
à

in the subject line.

Requests, instructions and other inquiries sent to this e-mail  
address will NOT be forwarded to your  
investment advisor. Please make the request as instructed above  
on or before May 23, 2018 to facilitate timely delivery.

— How to Vote —

Please Choose One of the Following Voting Methods

Vote In Person: If you choose  
to vote these shares in person  
at the meeting, you must  
request a "legal proxy." To do  
so, please follow the  
instructions at  
[www.proxyvote.com](http://www.proxyvote.com) or



request a paper copy of the materials, which will contain the appropriate instructions. Many shareholder meetings have attendance requirements including, but not limited to, the possession of an attendance ticket issued by the entity holding the meeting. Please check the meeting materials for any special requirements for meeting attendance.

Vote By Internet: To vote now by Internet, go to [www.proxyvote.com](http://www.proxyvote.com). Have the information

that is printed in the XXXX  
box marked by the XXXX  
arrow à XXXX  
XXXX

available and follow the instructions.

Vote By Mail: You can vote by mail by requesting a paper copy of the materials, which will include a voting instruction form.

Voting

Items

THE BOARD OF DIRECTORS RECOMMENDS A VOTE "FOR ALL NOMINEES" IN THE ELECTION OF DIRECTORS.

1. Elect three Class II Directors nominated by the Board of Directors for a three-year term:

Nominees:

- 01) Mark A. Johnson
- 02) Hala G. Moddelmog
- 03) Jeffrey S. Sloan

THE BOARD OF DIRECTORS RECOMMENDS A VOTE "FOR" PROPOSALS 2, 3 AND 4.

- 2. Ratify the selection of Ernst & Young LLP as FLEETCOR's independent auditor for 2018
- 3. Advisory vote to approve named executive officer compensation
- 4. Amend the Company's Charter to eliminate the supermajority voting provisions in the Charter

THE BOARD OF DIRECTORS RECOMMENDS A VOTE "AGAINST" PROPOSAL 5.

5. Stockholder proposal to declassify the Company's Board of Directors

NOTE: This proxy will be voted as directed. If no direction is obtained, this proxy will be voted FOR ALL NOMINEES for Director, FOR Proposals 2, 3 and 4, and AGAINST Proposal 5.

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