

EGAIN COMMUNICATIONS CORP  
Form 10-Q/A  
January 14, 2004

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

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**Form 10-Q/A**  
**Amendment No. 1 to**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2003

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File No. 0-30260

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**eGAIN COMMUNICATIONS CORPORATION**

(Exact name of registrant as specified in its charter)

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**Delaware**  
(State or other jurisdiction  
of incorporation or organization)

**77-0466366**  
(I.R.S. Employer  
Identification No.)

**624 E. Evelyn Avenue, Sunnyvale, CA**

(Address of principal executive offices)

**94086**

(Zip Code)

**(408) 212-3400**

(Registrant's telephone number, including area code)

**N/A**

(Former name, former address and former fiscal year, if changed since last report)

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act): Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

<u>Class</u>	<u>Outstanding at September 30, 2003</u>
Common Stock \$0.001 par value	3,680,954

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**EXPLANATORY NOTE**

Registrant hereby amends Item 1 of Part I of its Form 10-Q for the interim period ended September 30, 2003, to replace, in its entirety, the Condensed Consolidated Statement of Cash Flows previously provided in Item 1. The previously provided Condensed Consolidated Statement of Cash Flows contained a clerical error in the amount listed as Payments on Borrowing for the three months ended September 30, 2002 under the heading Cash flows from financing activities. The correct amount is (1,203) rather than the (307) amount previously provided. A revised Condensed Consolidated Statement of Cash Flows is provided below.

## PART I. FINANCIAL INFORMATION

## ITEM 1. Financial Statements

## eGAIN COMMUNICATIONS CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

(unaudited)

	Three Months	
	Ended September 30,	
	2003	2002
<b>Cash flows from operating activities:</b>		
Net loss	\$ (2,072)	\$ (6,418)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation	412	1,313
Gain / loss on disposal of fixed assets	6	(15)
Amortization of other intangible assets	306	637
Amortization of deferred compensation		66
Accrued interest and amortization of discount on related party notes	69	
Changes in operating assets and liabilities:		
Restricted cash	285	(1,722)
Accounts receivable	425	1,031
Prepaid and other current assets	335	619
Other assets	147	368
Accounts payable	20	(714)
Accrued compensation	(61)	(777)
Accrued liabilities	(377)	(474)
Accrued restructuring	(185)	(540)
Deferred revenue	(248)	273
Other long term liabilities	1	7
Other		(2)
	<u>          </u>	<u>          </u>
Net cash (used in) operating activities	(937)	(6,348)
<b>Cash flows from investing activities:</b>		
Purchases of property and equipment	(64)	(33)
	<u>          </u>	<u>          </u>
Net cash (used in) investing activities	(64)	(33)
<b>Cash flows from financing activities:</b>		
Payments on borrowings	(1,077)	(1,203)
Payments on capital lease obligations	(3)	(180)
Proceeds from borrowings	536	773
Net proceeds from issuance of common stock	45	
	<u>          </u>	<u>          </u>
Net cash (used in) financing activities	(499)	(610)

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Effect of exchange rate differences on cash	(7)	(111)
	<u>          </u>	<u>          </u>
Net decrease in cash and cash equivalents	(1,507)	(7,102)
Cash and cash equivalents at beginning of period	4,407	9,892
	<u>          </u>	<u>          </u>
Cash and cash equivalents at end of period	\$ 2,900	\$ 2,790
	<u>          </u>	<u>          </u>
<b>Supplemental cash flow disclosures:</b>		
Cash paid for interest	\$ 84	\$ 56

**Item 6. Reports on Form 8-K Exhibits and Reports on Form 8-K**

(a)	<u>Exhibits No.</u>	<u>Description of Exhibits</u>
	31.1	Rule13a-14(a)/15d-14(a) Certification of Chief Executive Officer.
	31.2	Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer.
	32.1	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 if the Sarbanes Oxley Act of 2002 of Ashutosh Roy, Chief Executive Officer.
	32.2	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 if the Sarbanes Oxley Act of 2002 of Eric Smit, Chief Financial Officer.

**SIGNATURES**

Pursuant to the requirements of the Securities Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: January 14, 2004

eGAIN COMMUNICATIONS CORPORATION

By

/s/ Eric Smit

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Eric Smit

Chief Financial Officer

(Duly Authorized Officer and

Principal Financial and Accounting Officer)