

SVB FINANCIAL GROUP  
Form 10-Q  
August 07, 2008  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2008

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from            to            .

Commission File Number: 000-15637

**SVB FINANCIAL GROUP**

(Exact name of registrant as specified in its charter)

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**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**91-1962278**  
(I.R.S. Employer  
Identification No.)

**3003 Tasman Drive, Santa Clara, California**  
(Address of principal executive offices)

**95054-1191**  
(Zip Code)

**(408) 654-7400**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

At July 31, 2008, 32,495,314 shares of the registrant's common stock (\$0.001 par value) were outstanding.

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**Table of Contents****PART I - FINANCIAL INFORMATION****ITEM 1. INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)  
SVB FINANCIAL GROUP AND SUBSIDIARIES****INTERIM CONSOLIDATED BALANCE SHEETS (UNAUDITED)**

| (Dollars in thousands, except par value and share data)  | June 30,<br>2008    | December 31,<br>2007 |
|--|---------------------|----------------------|
| <b>Assets</b>  |                     |                      |
| Cash and due from banks  | \$ 305,142          | \$ 325,399           |
| Securities purchased under agreement to resell and other short-term investment securities                                  | 325,723             | 358,664              |
| Investment securities  | 1,787,996           | 1,602,574            |
| Loans, net of unearned income  | 4,633,701           | 4,151,730            |
| Allowance for loan losses  | (52,888)            | (47,293)             |
| Net loans  | 4,580,813           | 4,104,437            |
| Premises and equipment, net of accumulated depreciation and amortization   | 34,787              | 38,628               |
| Goodwill   | 4,092               | 4,092                |
| Accrued interest receivable and other assets   | 271,318             | 258,662              |
| <b>Total assets</b>  | <b>\$ 7,309,871</b> | <b>\$ 6,692,456</b>  |
| <b>Liabilities, Minority Interest and Stockholders Equity</b>  |                     |                      |
| <b>Liabilities:</b>  |                     |                      |
| <b>Deposits:</b>   |                     |                      |
| Noninterest-bearing demand   | \$ 2,919,205        | \$ 3,226,859         |
| Negotiable order of withdrawal (NOW)   | 48,032              | 35,909               |
| Money market   | 1,131,154           | 941,242              |
| Time   | 410,591             | 335,110              |
| Foreign sweep  | 354,598             | 72,083               |
| Total deposits   | 4,863,580           | 4,611,203            |
| Short-term borrowings  | 330,000             | 90,000               |
| Other liabilities  | 163,911             | 199,243              |
| Long-term debt   | 975,878             | 875,254              |
| <b>Total liabilities</b>   | <b>6,333,369</b>    | <b>5,775,700</b>     |
| <b>Commitments and contingencies</b>   |                     |                      |
| Minority interest in capital of consolidated affiliates  | 291,375             | 240,102              |
| <b>Stockholders equity:</b>  |                     |                      |
| Preferred stock, \$0.001 par value, 20,000,000 shares authorized; no shares issued and outstanding                         |                     |                      |
| Common stock, \$0.001 par value, 150,000,000 shares authorized; 32,252,367 and 32,670,557 shares outstanding, respectively | 32                  | 33                   |
| Retained earnings  | 698,729             | 682,911              |
| Accumulated other comprehensive loss   | (13,634)            | (6,290)              |
| <b>Total stockholders equity</b>   | <b>685,127</b>      | <b>676,654</b>       |

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|   |              |              |
|---|--------------|--------------|
| <b>Total liabilities, minority interest and stockholders equity</b> | \$ 7,309,871 | \$ 6,692,456 |
|---|--------------|--------------|

See accompanying notes to interim consolidated financial statements (unaudited).

**Table of Contents****SVB FINANCIAL GROUP AND SUBSIDIARIES****INTERIM CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)**

| (Dollars in thousands, except per share amounts)  | Three months ended June 30, |                | Six months ended June 30, |                |
|---|-----------------------------|----------------|---------------------------|----------------|
|   | 2008                        | 2007           | 2008                      | 2007           |
| <b>Interest income:</b>   |                             |                |                           |                |
| Loans   | \$ 84,515                   | \$ 89,051      | \$ 174,274                | \$ 174,283     |
| <b>Investment securities:</b>   |                             |                |                           |                |
| Taxable   | 14,586                      | 15,782         | 28,356                    | 32,075         |
| Non-taxable   | 1,078                       | 557            | 2,015                     | 1,164          |
| Federal funds sold, securities purchased under agreement to resell and other short-term investment securities | 3,684                       | 4,341          | 7,801                     | 8,175          |
| <b>Total interest income</b>  | <b>103,863</b>              | <b>109,731</b> | <b>212,446</b>            | <b>215,697</b> |
| <b>Interest expense:</b>  |                             |                |                           |                |
| Deposits  | 5,372                       | 2,568          | 10,641                    | 4,756          |
| Borrowings  | 10,627                      | 12,587         | 21,860                    | 23,001         |
| <b>Total interest expense</b>   | <b>15,999</b>               | <b>15,155</b>  | <b>32,501</b>             | <b>27,757</b>  |
| <b>Net interest income</b>  | <b>87,864</b>               | <b>94,576</b>  | <b>179,945</b>            | <b>187,940</b> |
| Provision for loan losses   | 8,351                       | 8,117          | 16,074                    | 7,710          |
| <b>Net interest income after provision for loan losses</b>  | <b>79,513</b>               | <b>86,459</b>  | <b>163,871</b>            | <b>180,230</b> |
| <b>Noninterest income:</b>  |                             |                |                           |                |
| Client investment fees  | 13,648                      | 12,652         | 27,370                    | 24,686         |
| Foreign exchange fees   | 7,961                       | 5,805          | 15,805                    | 11,064         |
| Deposit service charges   | 6,056                       | 3,567          | 11,947                    | 6,778          |
| Gains on derivative instruments, net  | 4,408                       | 4,751          | 7,007                     | 6,724          |
| Letter of credit and standby letter of credit income  | 3,142                       | 2,761          | 6,088                     | 5,692          |
| Corporate finance fees  |                             | 3,487          | 3,640                     | 6,402          |
| Gains (losses) on investment securities, net  | 2,039                       | 13,641         | (4,073)                   | 25,892         |
| Other   | 6,683                       | 9,036          | 17,718                    | 15,923         |
| <b>Total noninterest income</b>   | <b>43,937</b>               | <b>55,700</b>  | <b>85,502</b>             | <b>103,161</b> |
| <b>Noninterest expense:</b>   |                             |                |                           |                |
| Compensation and benefits   | 50,059                      | 51,957         | 103,840                   | 105,317        |
| Professional services   | 9,132                       | 6,676          | 17,933                    | 15,826         |
| Premises and equipment  | 5,455                       | 5,111          | 10,643                    | 10,253         |
| Net occupancy   | 4,342                       | 6,285          | 8,690                     | 11,089         |
| Business development and travel   | 3,764                       | 3,403          | 7,186                     | 6,318          |
| Loss from cash settlement of conversion premium of zero-coupon convertible subordinated notes                 | 3,858                       |                | 3,858                     |                |
| Correspondent bank fees   | 1,816                       | 1,311          | 3,322                     | 2,860          |
| Telephone   | 1,345                       | 1,423          | 2,497                     | 2,856          |
| Data processing services  | 1,116                       | 858            | 2,193                     | 1,886          |
| Provision for (reduction of) unfunded credit commitments  | 800                         | (696)          | 635                       | (1,805)        |
| Impairment of goodwill  |                             | 17,204         |                           | 17,204         |
| Other   | 5,502                       | 4,384          | 9,829                     | 8,229          |

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|  |           |           |           |           |
|--|-----------|-----------|-----------|-----------|
| Total noninterest expense  | 87,189    | 97,916    | 170,626   | 180,033   |
| Income before minority interest in net loss (income) of consolidated affiliates and income tax expense | 36,261    | 44,243    | 78,747    | 103,358   |
| Minority interest in net loss (income) of consolidated affiliates                                      | 1,534     | (5,825)   | 5,752     | (16,181)  |
| Income before income tax expense   | 37,795    | 38,418    | 84,499    | 87,177    |
| Income tax expense   | 16,500    | 15,553    | 35,301    | 35,921    |
| Net income   | \$ 21,295 | \$ 22,865 | \$ 49,198 | \$ 51,256 |
| Earnings per common share basic  | \$ 0.66   | \$ 0.67   | \$ 1.53   | \$ 1.49   |
| Earnings per common share diluted  | \$ 0.62   | \$ 0.61   | \$ 1.43   | \$ 1.38   |

See accompanying notes to interim consolidated financial statements (unaudited).

**Table of Contents****SVB FINANCIAL GROUP AND SUBSIDIARIES****INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)**

| <b>(Dollars in thousands)</b>  | <b>Three months ended June 30,</b> |             | <b>Six months ended June 30,</b> |             |
|--|------------------------------------|-------------|----------------------------------|-------------|
|  | <b>2008</b>                        | <b>2007</b> | <b>2008</b>                      | <b>2007</b> |
| Net income   | \$ 21,295                          | \$ 22,865   | \$ 49,198                        | \$ 51,256   |
| Other comprehensive income, net of tax:  |                                    |             |                                  |             |
| Foreign currency translation (losses) gains, net of tax                                    | (357)                              | 197         | (416)                            | 88          |
| Change in unrealized gains (losses) on available-for-sale investment securities:           |                                    |             |                                  |             |
| Unrealized holding losses, net of tax  | (10,627)                           | (10,512)    | (7,716)                          | (7,349)     |
| Reclassification adjustment for realized losses (gains) included in net income, net of tax | 304                                | 45          | 788                              | (143)       |
| Other comprehensive income, net of tax:  | (10,680)                           | (10,270)    | (7,344)                          | (7,404)     |
| Comprehensive income   | \$ 10,615                          | \$ 12,595   | \$ 41,854                        | \$ 43,852   |

See accompanying notes to interim consolidated financial statements (unaudited).



**Table of Contents****SVB FINANCIAL GROUP AND SUBSIDIARIES****INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)**

| (Dollars in thousands)  | Six months ended June 30, |                  |
|---|---------------------------|------------------|
|   | 2008                      | 2007             |
| <b>Cash flows from operating activities:</b>  |                           |                  |
| Net income  | \$ 49,198                 | \$ 51,256        |
| Adjustments to reconcile net income to net cash provided by operating activities:   |                           |                  |
| Impairment of goodwill  |                           | 17,204           |
| Provision for loan losses   | 16,074                    | 7,710            |
| Provision for (reduction of) unfunded credit commitments  | 635                       | (1,805)          |
| Changes in fair values of derivatives, net  | 471                       | (5,355)          |
| Losses (gains) on investment securities, net  | 4,073                     | (25,892)         |
| Depreciation and amortization   | 12,413                    | 10,176           |
| Minority interest in net (loss) income of consolidated affiliates   | (5,752)                   | 16,181           |
| Tax benefit of original issue discount  | 1,567                     | 1,659            |
| Tax benefits of share-based compensation and other  | 1,584                     | 940              |
| Amortization of share-based compensation  | 7,470                     | 8,245            |
| Amortization of deferred warrant-related loan fees  | (3,944)                   | (3,538)          |
| Deferred income tax expense   | 10,824                    | (4,727)          |
| Loss on valuation adjustments and sale of other real estate owned   | 296                       | 1,368            |
| Changes in other assets and liabilities:  |                           |                  |
| Accrued interest, net   | (2,507)                   | 974              |
| Accounts receivable   | (686)                     | (7,467)          |
| Income tax receivable, net  | (8,681)                   | (9,171)          |
| Accrued compensation  | (30,864)                  | (12,415)         |
| Foreign exchange spot contracts, net  | (423)                     | 16,600           |
| Other, net  | (6,560)                   | 4,177            |
| <b>Net cash provided by operating activities</b>  | <b>45,188</b>             | <b>66,120</b>    |
| <b>Cash flows from investing activities:</b>  |                           |                  |
| Purchases of available-for-sale securities  | (282,175)                 | (23,420)         |
| Proceeds from sales of available-for-sale securities  | 2,915                     | 4,524            |
| Proceeds from maturities and pay downs of available-for-sale securities   | 134,144                   | 158,765          |
| Purchases of nonmarketable securities (cost and equity method accounting)   | (22,161)                  | (15,495)         |
| Proceeds from sales of nonmarketable securities (cost and equity method accounting)   | 3,554                     | 10,378           |
| Proceeds from nonmarketable securities (cost and equity method accounting)  | 889                       | 6,698            |
| Purchases of nonmarketable securities (investment fair value accounting)  | (56,048)                  | (37,064)         |
| Proceeds from sales of nonmarketable securities (investment fair value accounting)  | 19,976                    | 12,649           |
| Net (increase) decrease in loans  | (498,096)                 | (290,366)        |
| Proceeds from recoveries of charged-off loans   | 4,827                     | 3,510            |
| Proceeds from sale of other real estate owned   |                           | 4,309            |
| Purchases of premises and equipment   | (4,188)                   | (9,151)          |
| <b>Net cash used for investing activities</b>   | <b>(696,363)</b>          | <b>(174,663)</b> |
| <b>Cash flows from financing activities:</b>  |                           |                  |
| Net increase in deposits  | 252,377                   | 345,332          |
| Principal payments of other long-term debt  | (543)                     |                  |
| Payments for early conversion of zero-coupon convertible subordinated notes   | (7,832)                   |                  |
| Payments for settlement of zero-coupon convertible subordinated notes upon maturity   | (141,900)                 |                  |
| Proceeds from exercise of call options pursuant to convertible note hedge agreement related to zero coupon convertible subordinated notes | 3,857                     |                  |

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|   |                |                |
|---|----------------|----------------|
| Proceeds from issuance of 3.875% convertible senior notes, net of issuance cost | 243,236        |                |
| Proceeds from issuance of senior and subordinated notes, net                    |                | 495,030        |
| Proceeds from issuance of warrants related to 3.875% convertible senior notes   | 21,200         |                |
| Cost of hedge agreement related to 3.875% convertible senior notes              | (41,750)       |                |
| Increase (decrease) in short-term borrowings                                    | 240,000        | (378,537)      |
| Capital contributions from minority interest participants, net of distributions | 57,025         | 34,976         |
| Stock compensation related tax benefits   | 2,034          | 5,072          |
| Proceeds from issuance of common stock and ESPP                                 | 15,890         | 19,667         |
| Repurchases of common stock   | (45,617)       | (39,303)       |
| <b>Net cash provided by financing activities</b>                                | <b>597,977</b> | <b>482,237</b> |
| Net increase in cash and cash equivalents                                       | (53,198)       | 373,694        |
| Cash and cash equivalents at beginning of year                                  | 684,063        | 632,585        |
| Cash and cash equivalents at end of period                                      | \$ 630,865     | \$ 1,006,279   |

See accompanying notes to interim consolidated financial statements (unaudited).

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**SVB FINANCIAL GROUP AND SUBSIDIARIES**

**NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

**1. Basis of Presentation**

SVB Financial Group ( SVB Financial or the Parent ) is a diversified financial services company, as well as a bank holding company and financial holding company. SVB Financial was incorporated in the state of Delaware in March 1999. Through our various subsidiaries and divisions, we offer a variety of banking and financial products and services to support our clients throughout their life cycles. In this Quarterly Report on Form 10-Q, when we refer to SVB Financial Group, the Company, we, our, us or use similar words, we mean SVB Financial Group and all of its subsidiaries collectively, including Silicon Valley Bank (the Bank , unless the context requires otherwise). When we refer to SVB Financial or the Parent we are referring only to the parent company, SVB Financial Group, unless the context requires otherwise.

The accompanying unaudited interim consolidated financial statements reflect all adjustments of a normal and recurring nature that are, in the opinion of management, necessary to fairly present our financial position, results of operations and cash flows in accordance with accounting principles generally accepted in the United States of America ( GAAP ). Such interim financial statements have been prepared in accordance with the instructions to Form 10-Q pursuant to the rules and regulations of the Securities and Exchange Commission ( SEC ). Certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such rules and regulations. The results of operations for the three and six months ended June 30, 2008 are not necessarily indicative of results to be expected for any future periods. These interim consolidated financial statements should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2007 ( 2007 Form 10-K ).

The accompanying interim consolidated financial statements have been prepared on a consistent basis with the accounting policies described in Consolidated Financial Statements and Supplementary Data Note 2 (Summary of Significant Accounting Policies) under Part II, Item 8 of our 2007 Form 10-K.

The preparation of interim consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Estimates may change as new information is obtained. Significant items that are subject to such estimates include the valuation of non-marketable securities, the adequacy of the allowance for loan losses, valuation of equity warrant assets, the recognition and measurement of income tax assets and liabilities, the adequacy of the reserve for unfunded credit commitments, goodwill and share-based compensation.

In July 2007, we reached a decision to cease operations at SVB Alliant, our investment banking subsidiary, which provided advisory services in the areas of mergers and acquisitions, corporate finance, strategic alliances and private placements. We elected to have SVB Alliant complete a limited number of client transactions before finalizing its shut-down. As of March 31, 2008 all such client transactions have been completed. All operations at SVB Alliant were ceased as of March 31, 2008. Accordingly, SVB Alliant is no longer reported as an operating segment as of the second quarter of 2008. We have not presented the results of operations of SVB Alliant in discontinued operations for the three and six months ended June 30, 2008 or for any comparative period presented based on our assessment of the materiality of SVB Alliant's results to our consolidated results of operations.

***Reclassifications***

Certain prior period amounts have been reclassified to conform to the current period presentations.

**2. Recent Accounting Pronouncements**

We adopted Statement of Financial Accounting Standard ( SFAS ) No. 157, *Fair Value Measurements* ( SFAS No. 157 ) on January 1, 2008. SFAS No. 157 defines fair value, establishes a market-based framework or hierarchy for measuring fair value, and expands disclosures about fair value measurements. SFAS No. 157 is applicable whenever another accounting pronouncement requires or permits assets and liabilities to be measured at fair value. SFAS No. 157 does not expand or require any new fair value measures. In February 2008, the Financial Accounting Standards Board ( FASB ) decided that an entity need not apply this standard to nonfinancial assets and liabilities that are recognized or disclosed at fair value in the financial statements on a nonrecurring basis until 2009. Accordingly, our adoption of this standard in 2008 was limited to financial assets and liabilities. The adoption of SFAS No. 157 did not have a material effect on our financial condition or results of operations. We are still in the process of evaluating this standard with respect to its effect on nonfinancial assets and liabilities and therefore have not yet determined the impact that it may have on our financial statements upon full adoption on January 1, 2009. Nonfinancial assets and liabilities for

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which we have not applied the provisions of SFAS No. 157 include those measured at fair value in impairment testing and those initially measured at fair value in a business combination.

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We adopted SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities – Including an Amendment of FASB Statement No. 115* ( SFAS No. 159 ) on January 1, 2008. SFAS No. 159 permits entities to choose to measure many financial instruments and certain other items at fair value. Entities that elect the fair value option will report unrealized gains and losses in earnings at each subsequent reporting date. The fair value option may be elected on an instrument-by-instrument basis, with a few exceptions. SFAS No. 159 also establishes presentation and disclosure requirements to facilitate comparisons between companies that choose different measurement attributes for similar assets and liabilities. The adoption of SFAS No. 159 did not have an effect on our financial condition or results of operations as we did not elect this fair value option.

In May 2007, the Accounting Standards Executive Committee of the American Institute of Certified Public Accountants ( AICPA ) issued Statement of Position ( SOP ) 07-1, *Clarification of the Scope of the Audit and Accounting Guide – Investment Companies and Accounting by Parent Companies and Equity Method Investors for Investments in Investment Companies* ( SOP 07-1 ). This new standard provides guidance for determining whether an entity is an investment company, as defined in the pronouncement, and whether the specialized industry accounting principles for investment companies should be retained in the consolidated financial statements of the parent or of an equity method investor. As originally issued, SOP 07-1 was effective for the year beginning January 1, 2008; however, on February 14, 2008, the FASB issued FASB Staff Position No. SOP 07-1-1, *Effective Date of AICPA Statement of Position 07-1*, which delayed indefinitely the effective date of SOP 07-1. We are currently monitoring any changes to the existing guidance.

In December 2007, the FASB issued SFAS No. 141 (revised 2007), *Business Combinations* ( SFAS No. 141R ). SFAS No. 141R establishes principles and requirements for how an acquirer recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, any noncontrolling interest in the acquiree and the goodwill acquired. SFAS No. 141R also establishes disclosure requirements to enable the evaluation of the nature and financial effects of the business combination. SFAS No. 141R is effective for fiscal years beginning after December 15, 2008 and applies prospectively to business combinations for which the acquisition date is on or after January 1, 2009.

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements – an amendment of Accounting Research Bulletin No. 51* ( SFAS No. 160 ). SFAS No. 160 establishes accounting and reporting standards for ownership interests in subsidiaries held by parties other than the parent, the amount of consolidated net income attributable to the parent and to the noncontrolling interest, changes in a parent's ownership interest, and the valuation of retained noncontrolling equity investments when a subsidiary is deconsolidated. SFAS No. 160 also establishes disclosure requirements that clearly identify and distinguish between the interests of the parent and the interests of the noncontrolling owners. SFAS No. 160 is effective for fiscal years beginning after December 15, 2008. We are currently assessing the impact of SFAS No. 160 on our consolidated financial position and results of operations.

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities* ( SFAS No. 161 ). SFAS No. 161 requires companies with derivative instruments to provide enhanced disclosure information that should enable financial statement users to better understand how and why a company uses derivative instruments, how derivative instruments and related hedged items are accounted for under SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities* ( SFAS No. 133 ) and how derivative instruments and related hedged items affect a company's financial position, financial performance and cash flows. SFAS No. 161 is effective for fiscal years and interim periods beginning after November 15, 2008. While we are currently assessing the full impact of SFAS No. 161 on our consolidated financial position and results of operations, the principal impact of SFAS No. 161 will require us to expand our disclosures regarding our derivative instruments.

In May 2008, the FASB issued FASB Staff Position ( FSP ) Accounting Principles Board ( APB ) 14-1, *Accounting for Convertible Debt Instruments That May Be Settled in Cash upon Conversion (Including Partial Cash Settlement)* ( FSP APB 14-1 ). FSP APB 14-1 requires the issuer of certain convertible debt instruments that may be settled in cash (or other assets) upon conversion to separately account for the liability (debt) and equity (conversion option) components of the instrument in a manner that reflects the issuer's non-convertible debt borrowing rate when interest cost is recognized in subsequent periods. FSP APB 14-1 is effective for fiscal years beginning after December 15, 2008 and is applicable retrospectively for all periods presented. We are currently assessing the impact of FSP APB 14-1 on our consolidated financial position and results of operations.

**Table of Contents****3. Earnings Per Share ( EPS )**

The following is a reconciliation of basic EPS to diluted EPS:

| (Dollars and shares in thousands, except per share amounts)                                     | Three months ended June 30, Six months ended June 30, |           |           |           |
|---|---|-----------|-----------|-----------|
|   | 2008  | 2007      | 2008      | 2007      |
| <b>Numerator:</b>   |   |           |           |           |
| Net income  | \$ 21,295   | \$ 22,865 | \$ 49,198 | \$ 51,256 |
| <b>Denominator:</b>   |   |           |           |           |
| Weighted average common shares outstanding-basic  | 32,054  | 34,319    | 32,167    | 34,368    |
| <b>Weighted average effect of dilutive securities:</b>  |   |           |           |           |
| Stock options   | 968   | 1,364     | 984       | 1,344     |
| Restricted stock awards and units   | 87  | 91        | 38        | 48        |
| 2003 Convertible Notes (See Note 9 Short-Term Borrowings and Long-Term Debt )                   | 1,083   | 1,575     | 1,158     | 1,455     |
| Warrants associated with 2003 Convertible Notes (See Note 10 Derivative Financial Instruments ) |   | 59        |           |           |
| Denominator for diluted calculation   | 34,192  | 37,408    | 34,347    | 37,215    |
| <b>Net income per share:</b>  |   |           |           |           |
| Basic   | \$ 0.66   | \$ 0.67   | \$ 1.53   | \$ 1.49   |
| Diluted   | \$ 0.62   | \$ 0.61   | \$ 1.43   | \$ 1.38   |

Stock options with exercise prices greater than the average market price of our common stock were excluded from the diluted EPS calculation as their inclusion would have been anti-dilutive. Our \$150 million zero-coupon convertible subordinated notes ( 2003 Convertible Notes ) and \$250 million of 3.875% convertible senior notes ( 2008 Convertible Notes ) are included in the calculation of diluted EPS using the treasury stock method, in accordance with the provisions of Emerging Issues Task Force ( EITF ) 04-8, *The Effect of Contingently Convertible Instruments on Diluted EPS*, EITF No. 90-19, *Convertible Bonds With Issuer Option to Settle in Cash Upon Conversion* and SFAS No. 128, *Earnings Per Share*. Prior to maturity on June 15, 2008, we included the weighted average dilutive effect of the 2003 Convertible Notes in our diluted EPS calculation as their conversion price was lower than the average market price of our common stock for the three and six months ended June 30, 2008. The issuance of the 2008 Convertible Notes in April 2008 did not impact our weighted average diluted common shares as their conversion price was higher than the average market price of our common stock for the three and six months ended June 30, 2008.

The following table summarizes the potential common shares excluded from the diluted EPS calculation:

| (Shares in thousands)   | Three months ended June 30, |      | Six months ended June 30, |       |
|---|-----------------------------|------|---------------------------|-------|
|   | 2008                        | 2007 | 2008                      | 2007  |
| Stock options   | 939                         | 600  | 933                       | 822   |
| Restricted stock awards and units   | 2                           |      | 1                         | 10    |
| Warrants associated with 2003 Convertible Notes (See Note 10 Derivative Financial Instruments ) | 3,633                       |      | 4,042                     | 4,456 |
| 2008 Convertible Notes (See Note 9 Short-Term Borrowings and Long-Term Debt )                   | 4,402                       |      | 2,201                     |       |
| Warrants associated with 2008 Convertible Notes (See Note 10 Derivative Financial Instruments ) | 4,402                       |      | 2,201                     |       |
| Total   | 13,378                      | 600  | 9,378                     | 5,288 |

**4. Share-Based Compensation**

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For the three months ended June 30, 2008 and 2007, we recorded share-based compensation expense of \$3.8 million and \$4.4 million, respectively, resulting in the recognition of \$1.0 million in related tax benefits for both the three months ended June 30, 2008 and 2007. For the six months ended June 30, 2008 and 2007, we recorded share-based compensation expense of \$7.4 million and \$8.2 million, respectively, resulting in the recognition of \$1.7 million in related tax benefits for both the six months ended June 30, 2008 and 2007.

**Table of Contents****Unrecognized Compensation Expense**

At June 30, 2008, unrecognized share-based compensation expense was as follows:

| (Dollars in thousands)                                     | Unrecognized Expense | Average Expected<br>Recognition Period - in<br>Years |
|--|----------------------|--|
| Stock options  | \$ 8,798             | 1.73   |
| Restricted stock awards and units                          | 16,325               | 1.87   |
| <b>Total unrecognized share-based compensation expense</b> | <b>\$ 25,123</b>     |  |

**Share-Based Payment Award Activity**

The table below provides stock option information related to the 1989 Stock Option Plan, the 1997 Equity Incentive Plan and the 2006 Equity Incentive Plan for the six months ended June 30, 2008:

|  | Shares        | Weighted-<br>Average<br>Exercise Price | Weighted-<br>Average<br>Remaining<br>Contractual<br>Life in Years | Aggregate<br>Intrinsic Value<br>of In-The-<br>Money Options |
|--|---------------|--|---|---|
| Outstanding at December 31, 2007             | 3,769,229     | \$ 33.74                               |   |   |
| Granted                                      | 400,800       | 48.52                                  |   |   |
| Exercised                                    | (453,310)     | 29.33                                  |   |   |
| Forfeited                                    | (8,333)       | 46.94                                  |   |   |
| Expired                                      | (3,941)       | 41.26                                  |   |   |
| <br>Outstanding at June 30, 2008             | <br>3,704,445 | <br>35.84                              | <br>3.74  | <br>\$ 47,194,693   |
| Vested and expected to vest at June 30, 2008 | 3,551,164     | 35.28                                  | 3.62  | 47,130,432  |
| <br>Exercisable at June 30, 2008             | <br>2,797,075 | <br>\$ 31.84                           | <br>3.03  | <br>\$ 46,217,962   |

The aggregate intrinsic value of outstanding options shown in the table above represents the pretax intrinsic value based on our closing stock price of \$48.11 at June 30, 2008. The total intrinsic value of options exercised during the three and six months ended June 30, 2008 was \$5.2 million and \$8.6 million, respectively, and the total intrinsic value of options exercised during the three and six months ended June 30, 2007 was \$10.8 million and \$16.3 million, respectively.

The table below provides information for restricted stock awards and restricted stock units under the 1989 Stock Option Plan, the 1997 Equity Incentive Plan and the 2006 Equity Incentive Plan for the six months ended June 30, 2008:

|                                | Shares   | Weighted-Average<br>Grant Date Fair Value |
|--------------------------------|----------|---|
| Nonvested at December 31, 2007 | 376,181  | \$ 44.58                                  |
| Granted                        | 187,967  | 48.56                                     |
| Vested                         | (68,767) | 43.56                                     |
| Forfeited                      | (3,652)  | 45.00                                     |



|                            |         |    |       |
|----------------------------|---------|----|-------|
| Nonvested at June 30, 2008 | 491,729 | \$ | 46.24 |
|----------------------------|---------|----|-------|

**5. Securities Purchased under Agreement to Resell and Other Short-Term Investment Securities**

The following table details the securities purchased under agreement to resell and other short-term investment securities at June 30, 2008 and December 31, 2007, respectively:

| <b>(Dollars in thousands)</b>   | <b>June 30, 2008</b> | <b>December 31, 2007</b> |
|---|----------------------|--------------------------|
| Securities purchased under agreement to resell  | \$ 70,466            | \$ 62,181                |
| Interest-earning deposits   | 94,249               | 81,553                   |
| Other short-term investment securities  | 161,008              | 214,930                  |
| Total securities purchased under agreement to resell and other short-term investment securities | \$ 325,723           | \$ 358,664               |

**Table of Contents****6. Investment Securities**

The detailed composition of our investment securities at June 30, 2008 and December 31, 2007 is presented as follows:

| (Dollars in thousands)   | June 30, 2008       | December 31, 2007   |
|--|---------------------|---------------------|
| <b>Marketable securities:</b>  |                     |                     |
| Available-for-sale securities, at fair value                                 | \$ 1,390,516        | \$ 1,259,106        |
| Marketable securities (investment company fair value accounting) (1)         | 4,243               | 3,591               |
| <b>Non-marketable securities (investment company fair value accounting):</b> |                     |                     |
| Private equity fund investments (2)  | 220,963             | 194,862             |
| Other private equity investments (3)   | 60,272              | 44,872              |
| Other investments (4)  | 2,768               | 12,080              |
| <b>Non-marketable securities (equity method accounting):</b>                 |                     |                     |
| Other investments (5)  | 21,866              | 21,299              |
| Low income housing tax credit funds  | 27,450              | 24,491              |
| <b>Non-marketable securities (cost method accounting):</b>                   |                     |                     |
| Private equity fund investments (6)  | 50,815              | 35,006              |
| Other private equity investments   | 9,103               | 7,267               |
| <b>Total investment securities</b>   | <b>\$ 1,787,996</b> | <b>\$ 1,602,574</b> |

- (1) Marketable securities (investment company fair value accounting) represent investments managed by us or our consolidated subsidiaries that were originally made within our non-marketable securities portfolio that have been converted into publicly-traded shares. At June 30, 2008 and December 31, 2007 they include investments made by the following funds:

| (Dollars in thousands)             | June 30, 2008   |             | December 31, 2007 |             |
|------------------------------------|-----------------|-------------|-------------------|-------------|
|                                    | Amount          | Ownership % | Amount            | Ownership % |
| Partners for Growth, LP            | \$ 3,745        | 50.0%       | \$ 2,556          | 50.0%       |
| SVB India Capital Partners I, LP   | 498             | 13.9%       | 1,035             | 13.9%       |
| <b>Total marketable securities</b> | <b>\$ 4,243</b> |             | <b>\$ 3,591</b>   |             |

- (2) Private equity fund investments at June 30, 2008 and December 31, 2007 include investments made by the following consolidated funds of funds:

| (Dollars in thousands)                       | June 30, 2008     |             | December 31, 2007 |             |
|--|-------------------|-------------|-------------------|-------------|
|  | Amount            | Ownership % | Amount            | Ownership % |
| SVB Strategic Investors Fund, LP             | \$ 69,996         | 12.6%       | \$ 68,744         | 12.6%       |
| SVB Strategic Investors Fund II, LP          | 87,534            | 8.6         | 81,382            | 8.6         |
| SVB Strategic Investors Fund III, LP         | 63,433            | 5.9%        | 44,736            | 5.9%        |
| <b>Total private equity fund investments</b> | <b>\$ 220,963</b> |             | <b>\$ 194,862</b> |             |

- (3)

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Other private equity investments at June 30, 2008 and December 31, 2007 include investments made by the following consolidated co-investment funds:

| (Dollars in thousands)                     | June 30, 2008 |             | December 31, 2007 |             |
|--|---------------|-------------|-------------------|-------------|
|  | Amount        | Ownership % | Amount            | Ownership % |
| Silicon Valley BancVentures, LP            | \$ 23,720     | 10.7%       | \$ 28,068         | 10.7%       |
| SVB Capital Partners II, LP (i)            | 27,659        | 5.1         | 14,458            | 5.1         |
| SVB India Capital Partners I, LP           | 8,893         | 13.9%       | 2,346             | 13.9%       |
| <br>Total other private equity investments | <br>\$ 60,272 |             | <br>\$ 44,872     |             |

- (i) At June 30, 2008, we had a direct ownership interest of 1.3% and an indirect ownership interest of 3.8% in the fund through our ownership interest of SVB Strategic Investors Fund II, LP.
- (4) Other investments within non-marketable securities (investment company fair value accounting) include investments made by Partners for Growth, LP, a consolidated sponsored debt fund. At June 30, 2008, we had a majority ownership interest of approximately 50.0% in the fund. Partners for Growth, LP is managed by a third party and we do not have an ownership interest in the general partner of this fund.

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- (5) Other investments within non-marketable securities (equity method accounting) at June 30, 2008 and December 31, 2007 include investments made in the following sponsored debt funds:

| (Dollars in thousands)               | June 30, 2008    |             | December 31, 2007 |             |
|--------------------------------------|------------------|-------------|-------------------|-------------|
|                                      | Amount           | Ownership % | Amount            | Ownership % |
| Gold Hill Venture Lending 03, LP (i) | \$ 14,505        | 9.3%        | \$ 15,915         | 9.3%        |
| Partners for Growth II, LP           | 7,361            | 24.2%       | 5,384             | 24.2%       |
| <b>Total other investments</b>       | <b>\$ 21,866</b> |             | <b>\$ 21,299</b>  |             |

- (i) At June 30, 2008, we had a direct ownership interest of 4.8% in the fund. In addition, at June 30, 2008, we had an indirect ownership interest of 90.7% in the fund's general partner, Gold Hill Venture Lending Partners 03, LLC ( GHLLC ). GHLLC has a direct ownership interest of 5.0% in Gold Hill Venture Lending 03, LP and its parallel funds. Taking into consideration our ownership interest of GHLLC, our direct and indirect ownership interest in Gold Hill Venture Lending 03, LP is 9.3%.
- (6) Represents investments in 344 and 324 private equity funds at June 30, 2008 and December 31, 2007, respectively, where our ownership interest is less than 5% of the voting stock of each such fund.

The following table summarizes our unrealized losses on our available-for-sale investment securities portfolio into categories of less than 12 months, or 12 months or longer, at June 30, 2008:

| (Dollars in thousands)                       | Less than 12 months       |                    | June 30, 2008<br>12 months or longer |                    | Total                     |                    |
|--|---------------------------|--------------------|--------------------------------------|--------------------|---------------------------|--------------------|
|  | Fair Value of Investments | Unrealized Losses  | Fair Value of Investments            | Unrealized Losses  | Fair Value of Investments | Unrealized Losses  |
| U.S. agencies and corporations:              |                           |                    |                                      |                    |                           |                    |
| Collateralized mortgage obligations (1)      | \$ 254,573                | \$ (3,885)         | \$ 146,147                           | \$ (7,240)         | \$ 400,720                | \$ (11,125)        |
| Mortgage-backed securities (1)               | 390,706                   | (7,735)            | 66,845                               | (2,736)            | 457,551                   | (10,471)           |
| Commercial mortgage-backed securities (1)    | 9,770                     | (126)              | 46,183                               | (1,512)            | 55,953                    | (1,638)            |
| Municipal bonds and notes                    | 71,625                    | (2,034)            |                                      |                    | 71,625                    | (2,034)            |
| Marketable equity securities                 | 1,793                     | (1,732)            |                                      |                    | 1,793                     | (1,732)            |
| <b>Total temporarily impaired securities</b> | <b>\$ 728,467</b>         | <b>\$ (15,512)</b> | <b>\$ 259,175</b>                    | <b>\$ (11,488)</b> | <b>\$ 987,642</b>         | <b>\$ (27,000)</b> |

- (1) As of June 30, 2008, we identified a total of 253 investments that were in unrealized loss positions, of which 44 investments totaling \$259.2 million with unrealized losses of \$11.5 million had fair values less than their adjusted cost for a period of time greater than 12 months. Securities classified as collateralized mortgage obligations totaling \$146.1 million with unrealized losses of \$7.2 million were originally purchased between May 2002 and July 2005. Securities classified as mortgage-backed securities totaling \$66.8 million with unrealized losses of \$2.7 million were originally purchased between June 2003 and March 2005. Securities classified as commercial mortgage-backed securities totaling \$46.2 million with unrealized losses of \$1.5 million were originally purchased between April 2005 and July 2005. All investments with unrealized losses for a period of time greater than 12 months are either rated AAA by Moody's or S&P or are issued by a government sponsored enterprise. The unrealized losses are due to increases in market interest rates or increases in market spreads to benchmark interest rates relative to rates and spreads at the time of purchase. Based on the underlying credit quality of the investments, we expect these impairments to be temporary and as such, we expect to recover impairments prior to maturity and we have the intent and ability to hold these investments until recovery or final maturity. Market valuations and impairment analyses on assets in the investment portfolio are reviewed and monitored on an ongoing basis.



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The following table summarizes our unrealized losses on our available-for-sale investment securities portfolio into categories of less than 12 months, or 12 months or longer, as of December 31, 2007:

| (Dollars in thousands)                | Less than 12 months       |                   | December 31, 2007<br>12 months or longer |                   | Total                     |                   |
|---------------------------------------|---------------------------|-------------------|--|-------------------|---------------------------|-------------------|
|                                       | Fair Value of Investments | Unrealized Losses | Fair Value of Investments                | Unrealized Losses | Fair Value of Investments | Unrealized Losses |
| U.S. agencies and corporations:       |                           |                   |  |                   |                           |                   |
| Collateralized mortgage obligations   | \$                        | \$                | \$ 408,238                               | \$ (7,828)        | \$ 408,238                | \$ (7,828)        |
| Mortgage-backed securities            | 9,759                     | (12)              | 331,300                                  | (5,700)           | 341,059                   | (5,712)           |
| U.S. agency debentures                |                           |                   | 74,575                                   | (440)             | 74,575                    | (440)             |
| Commercial mortgage-backed securities |                           |                   | 51,380                                   | (740)             | 51,380                    | (740)             |
| Municipal bonds and notes             | 24,327                    | (240)             |  |                   | 24,327                    | (240)             |
| Marketable equity securities          | 7,391                     | (884)             |  |                   | 7,391                     | (884)             |
| Total temporarily impaired securities | \$ 41,477                 | \$ (1,136)        | \$ 865,493                               | \$ (14,708)       | \$ 906,970                | \$ (15,844)       |

The following table presents the components of gains and losses on investment securities for the three and six months ended June 30, 2008 and 2007:

| (Dollars in thousands)  | Three months ended June 30, |         | Six months ended June 30, |         |
|---|-----------------------------|---------|---------------------------|---------|
|   | 2008                        | 2007    | 2008                      | 2007    |
| Gross gains on investment securities:                                 |                             |         |                           |         |
| Available-for-sale securities, at fair value                          | \$ 139                      | \$ 78   | \$ 205                    | \$ 396  |
| Marketable securities (investment company fair value accounting)      | 612                         | 50      | 612                       | 92      |
| Non-marketable securities (investment company fair value accounting): |                             |         |                           |         |
| Private equity fund investments                                       | 6,715                       | 6,683   | 16,815                    | 19,275  |
| Other private equity investments                                      | 3,722                       | 1,289   | 5,440                     | 1,336   |
| Other investments   | 155                         | 12,079  | 155                       | 12,646  |
| Non-marketable securities (equity method accounting):                 |                             |         |                           |         |
| Other investments   | 1,162                       | 211     | 1,531                     | 535     |
| Non-marketable securities (cost method accounting):                   |                             |         |                           |         |
| Private equity fund investments                                       | 126                         | 572     | 410                       | 796     |
| Other private equity investments                                      | 81                          | 5       | 81                        | 232     |
| Total gross gains on investment securities                            | 12,712                      | 20,967  | 25,249                    | 35,308  |
| Gross losses on investment securities:                                |                             |         |                           |         |
| Available-for-sale securities, at fair value                          | (654)                       | (154)   | (1,541)                   | (154)   |
| Marketable securities (investment company fair value accounting)      | (13)                        |         | (1,926)                   |         |
| Non-marketable securities (investment company fair value accounting): |                             |         |                           |         |
| Private equity fund investments                                       | (8,432)                     | (5,531) | (15,749)                  | (6,737) |
| Other private equity investments                                      | (880)                       | (1,040) | (2,533)                   | (1,740) |
| Other investments   |                             |         | (5,514)                   |         |
| Non-marketable securities (equity method accounting):                 |                             |         |                           |         |
| Other investments   | (2)                         | (467)   | (1,093)                   | (467)   |
| Non-marketable securities (cost method accounting):                   |                             |         |                           |         |
| Private equity fund investments                                       | (434)                       | (134)   | (708)                     | (318)   |
| Other private equity investments                                      | (258)                       |         | (258)                     |         |
| Total gross losses on investment securities                           | (10,673)                    | (7,326) | (29,322)                  | (9,416) |

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|  |    |       |    |        |    |         |    |        |
|--|----|-------|----|--------|----|---------|----|--------|
| Gains (losses) on investment securities, net                           | \$ | 2,039 | \$ | 13,641 | \$ | (4,073) | \$ | 25,892 |
| Amounts attributable to minority interests, including carried interest | \$ | 452   | \$ | 8,654  | \$ | (1,447) | \$ | 19,476 |

Net gains on investment securities of \$2.0 million for the three months ended June 30, 2008 were mainly attributable to net gains from one of our managed co-investment funds of \$2.4 million, primarily due to net realized gains from certain investments arising from merger and acquisition activities, and net gains from our sponsored debt funds of \$2.2 million, which included \$1.5 million of net gains mainly attributable to increases in the share prices of certain investments and higher valuations related to investments within our sponsored debt funds, \$0.4 million of net gains from the sale of certain investments within the funds and \$0.3 million of net gains from distributions. These net gains were partially offset by net losses from our managed funds of funds of \$1.7 million, which included \$5.0 million in net losses from decreases in valuations, partially offset by \$3.3 million of net gains primarily from distributions, and net losses of \$0.5 million from the sale of certain equity securities, which are publicly-traded shares acquired upon exercise of equity warrant assets.

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Net losses on investment securities were \$4.1 million for the six months ended June 30, 2008, compared to net gains of \$25.9 million for the comparable 2007 period. Net losses on investment securities of \$4.1 million for the six months ended June 30, 2008 were mainly attributable to \$6.1 million of net losses from one of our sponsored debt funds primarily due to a decrease in the



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share price of one investment, and \$1.3 million of net losses from the sale of certain equity securities. These net losses were partially offset by net gains of \$2.0 million from one of our managed co-investment funds and \$1.1 million in net gains from our managed funds of funds.

**7. Loans and Allowance for Loan Losses**

The composition of loans, net of unearned income of \$33.3 million and \$26.4 million at June 30, 2008 and December 31, 2007, respectively, is presented in the following table:

| (Dollars in thousands)                     | June 30, 2008       | December 31, 2007   |
|--|---------------------|---------------------|
| Commercial loans                           | \$ 3,725,560        | \$ 3,321,911        |
| Premium wine (1)                           | 381,173             | 375,169             |
| Community development loans (2)            | 55,653              | 52,094              |
| Consumer and other (3)                     | 471,315             | 402,556             |
| <b>Total loans, net of unearned income</b> | <b>\$ 4,633,701</b> | <b>\$ 4,151,730</b> |

- (1) Premium wine consists of loans for vineyard development as well as financial solutions to meet the needs of our clients' premium wineries and vineyards. At June 30, 2008 and December 31, 2007, \$255.8 million and \$251.1 million, respectively, of such loans were secured by real estate.
- (2) Community development loans consist of low income housing loans made to fulfill our responsibilities under the Community Reinvestment Act and all are secured by real estate.
- (3) Consumer and other loans consist of loans to targeted high-net-worth individuals. These products and services include home equity lines of credit, secured lines of credit, restricted stock purchase loans, and capital call lines of credit. This category also includes loans made to eligible employees through our Employee Home Ownership Plan. At June 30, 2008 and December 31, 2007, \$201.4 million and \$181.8 million, respectively, of such loans by real estate. Loans secured by real estate at June 30, 2008 included \$81.4 million of home equity lines of credit, which may have been used to finance real estate investments, \$49.8 million of loans used to purchase, renovate or refinance personal residences, and \$70.2 million of loans made to eligible employees through our Employee Home Ownership Plan. Loans secured by real estate at December 31, 2007 included \$84.8 million of home equity lines of credit, which may have been used to finance real estate investments, \$48.1 million of loans used to purchase, renovate or refinance personal residences, and \$48.9 million of loans made to eligible employees through our Employee Home Ownership Plan.

The activity in the allowance for loan losses for the three and six months ended June 30, 2008 and 2007 was as follows:

| (Dollars in thousands)                           | Three months ended June 30, |                  | Six months ended June 30, |                  |
|--|-----------------------------|------------------|---------------------------|------------------|
|  | 2008                        | 2007             | 2008                      | 2007             |
| Allowance for loan losses, beginning balance     | \$ 49,636                   | \$ 40,256        | \$ 47,293                 | \$ 42,747        |
| Provision for loan losses                        | 8,351                       | 8,117            | 16,074                    | 7,710            |
| Loan charge-offs                                 | (9,098)                     | (6,265)          | (15,306)                  | (10,615)         |
| Loan recoveries                                  | 3,999                       | 1,244            | 4,827                     | 3,510            |
| <b>Allowance for loan losses, ending balance</b> | <b>\$ 52,888</b>            | <b>\$ 43,352</b> | <b>\$ 52,888</b>          | <b>\$ 43,352</b> |

The aggregate investment in loans for which impairment has been determined in accordance with SFAS No. 114, *Accounting by Creditors for Impairment of a Loan*, totaled \$8.5 million and \$7.6 million at June 30, 2008 and December 31, 2007, respectively. The allocation of the allowance for loan losses related to impaired loans was \$2.9 million and \$1.4 million at June 30, 2008 and December 31, 2007, respectively. Average impaired loans for the three months ended June 30, 2008 and 2007 was \$11.0 million and \$10.5 million, respectively, and average impaired loans for the six months ended June 30, 2008 and 2007 was \$9.6 million and \$10.5 million, respectively. If these loans had not been impaired, \$0.1 million and \$0.2 million in interest income would have been recorded for the three months ended June 30, 2008 and 2007, respectively, and \$0.3 million and \$0.6 million in interest income would have been recorded for the six months ended June 30, 2008 and 2007, respectively.

## 8. Goodwill

Goodwill at both June 30, 2008 and December 31, 2007 was \$4.1 million, which resulted from our acquisition of a majority ownership interest in eProsper in 2006, an equity ownership data management services company.

During the second quarter of 2007, we conducted our annual assessment of goodwill of SVB Alliant. We concluded at that time that we had an impairment of goodwill based on forecasted discounted net cash flows for that reporting unit. The impairment resulted from changes in our outlook for SVB Alliant's future financial performance. As required by SFAS No. 142, *Goodwill and Other Intangible Assets*, in measuring the amount of goodwill impairment, we made a hypothetical allocation of the reporting unit's estimated fair value to the tangible and intangible assets (other than goodwill) for the reporting unit. Based on this allocation, we concluded that the entire amount of the remaining \$17.2 million of goodwill was impaired and was required to be expensed as a noncash charge to continuing operations during the second quarter of 2007. Subsequently in July 2007, we reached a decision to cease operations at SVB Alliant. All operations at SVB Alliant were ceased as of March 31, 2008.

**Table of Contents****9. Short-Term Borrowings and Long-Term Debt**

The following table represents outstanding short-term borrowings and long-term debt outstanding at June 30, 2008 and December 31, 2007:

| (Dollars in thousands)                     | Maturity                | June 30, 2008 | December 31, 2007 |
|--|-------------------------|---------------|-------------------|
| <i>Short-term borrowings:</i>              |                         |               |                   |
| Federal funds purchased                    | Less than One Month (1) | \$ 260,000    | \$                |
| FHLB advances                              | Less than One Month (1) | 70,000        | 90,000            |
| Total short-term borrowings                |                         | \$ 330,000    | \$ 90,000         |
| <i>Long-term debt:</i>                     |                         |               |                   |
| FHLB advances                              | (2)                     | \$ 150,000    | \$ 150,000        |
| 5.70% senior notes                         | June 1, 2012            | 259,712       | 259,706           |
| 6.05% subordinated notes                   | June 1, 2017            | 261,530       | 261,099           |
| Zero-coupon convertible subordinated notes | June 15, 2008           |               | 149,269           |
| 3.875% convertible senior notes            | April 15, 2011          | 250,000       |                   |
| 7.0% junior subordinated debentures        | October 15, 2033        | 52,509        | 52,511            |
| 8.0% long-term notes payable               | (3)                     | 2,127         | 2,669             |
| Total long-term debt                       |                         | \$ 975,878    | \$ 875,254        |

(1) Represents remaining maturity as of the date reported.

(2) Represents Federal Home Loan Bank ( FHLB ) advances of \$50 million maturing in November 2008, \$50 million maturing in May 2009 and \$50 million maturing in November 2009.

(3) Long-term debt payable was assumed in relation to the acquisition of a 65% interest in eProsper in 2006 and was repayable beginning January 1, 2008 with last repayment due November 2009.

Interest expense related to short-term borrowings and long-term debt was \$10.6 million and \$12.6 million for the three months ended June 30, 2008 and 2007, respectively, and \$21.9 million and \$23.0 million for the six months ended June 30, 2008 and 2007, respectively. The weighted average interest rates associated with our short-term borrowings and long-term debt outstanding were 3.27 percent and 4.96 percent for the three months ended June 30, 2008 and 2007, respectively, and 3.62 percent and 4.81 percent for the six months ended June 30, 2008 and 2007, respectively.

**Zero-Coupon Convertible Subordinated Notes ( 2003 Convertible Notes )**

Our 2003 Convertible Notes, previously issued with an original aggregate total principal amount of \$150 million, matured on June 15, 2008. As of the maturity date, convertible notes for the aggregate total principal amount of \$141.9 million were outstanding and had not yet been converted. Based on the conversion terms of these notes, on June 23, 2008, we made an aggregate conversion settlement payment in cash and in shares of our common stock. The total value of both cash and shares as calculated based on the terms of the notes and as of the payment date was \$212.8 million. Of the \$212.8 million, we paid \$141.9 million in cash, representing the portion of the conversion payment as the total principal amount of the notes converted. We also issued 1,406,034 shares of our common stock, valued at \$70.9 million as calculated based on the terms of the notes, representing the portion of the conversion premium value that exceeded the total principal amount of the notes. In connection with this conversion settlement payment, we exercised call options pursuant to a call-spread arrangement with a certain counterparty, under which the counterparty delivered to us 1,406,043 shares of our common stock, valued at \$70.9 million. Accordingly, there was no net impact on our total stockholders' equity for the second quarter of 2008 with respect to settling the conversion premium value.

During the three months ended June 30, 2008 but prior to the maturity date of our 2003 Convertible Notes, we received a conversion notice to convert notes in the total principal amount of \$7.8 million. Consistent with prior early conversions, we elected to settle the conversion fully in cash and paid a total of \$11.6 million in cash, which included \$3.9 million representing the conversion premium value of the converted notes. Accordingly, we recorded a non-tax deductible loss of \$3.9 million as noninterest expense. In connection with this early conversion settlement payment, we exercised call options pursuant to our call-spread arrangement and received a corresponding cash payment of \$3.9 million from the counterparty to the call-spread arrangement. Accordingly, we recorded an increase in stockholders' equity of \$3.9 million, representing such

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payment received, which was reflected as additional paid-in capital. As a result, the \$3.9 million in noninterest expense we recorded due to this early conversion settlement had no net impact on our total stockholders' equity.

### *3.875% Convertible Senior Notes ( 2008 Convertible Notes )*

In April 2008, we issued our 2008 Convertible Notes, due April 15, 2011 in the aggregate principal amount of \$250 million to qualified institutional buyers pursuant to Rule 144A under the Securities Act of 1933. The issuance costs related to the 2008

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Convertible Notes were \$6.8 million and the net proceeds from the offering were \$243.2 million. We used \$141.9 million of the net proceeds to settle the conversion of our 2003 Convertible Notes, which matured in June 2008, and \$20.6 million to enter a call-spread arrangement. All of the remaining proceeds will be used for general corporate purposes. The 2008 Convertible Notes are initially convertible, subject to certain conditions, into cash up to the principal amount of notes and, with respect to any excess conversion value, into shares of our common stock or cash or a combination, at our option. Holders may convert their 2008 Convertible Notes beginning any fiscal quarter commencing after June 30, 2008, if: (i) the price of our common stock issuable upon conversion of the note reaches a specific threshold, (ii) specified corporate transactions occur, or (iii) the trading price for the note falls below certain thresholds. The notes have an initial conversion rate of 18.8525 shares of common stock per \$1,000 principal amount of notes, which represents an initial effective conversion price of \$53.04 per share. Upon maturity, we intend to settle the outstanding principal amount in cash and we have the option to settle any amount exceeding the principal value of the 2008 Convertible Notes in either cash or shares of our common stock.

Concurrent with the issuance of the 2008 Convertible Notes, we entered into a convertible note hedge and warrant agreement (See Note 10 (Derivative Financial Instruments)), which effectively increased the economic conversion price of the 2008 Convertible Notes to \$64.43 per share of common stock, as applicable to us. The terms of the hedge agreement are not part of the terms of the notes and will not affect the rights of the holders of the notes.

**Available Lines of Credit**

At June 30, 2008, we had available \$1.38 billion in uncommitted federal funds lines of credit, of which \$1.12 billion were unused. We have repurchase agreements with multiple securities dealers, which allow us to access short-term borrowings by using fixed income securities as collateral. At June 30, 2008, we had not borrowed against our repurchase lines. We also pledge securities to the Federal Home Loan Bank of San Francisco and the discount window at the Federal Reserve Bank. The market value of collateral pledged to the Federal Home Loan Bank of San Francisco at June 30, 2008 totaled \$251.5 million, of which \$31.5 million was unused. The market value of collateral pledged at the discount window of the Federal Reserve Bank in accordance with our risk management practices totaled \$35.1 million at June 30, 2008. We have not borrowed against this pledged collateral.

**10. Derivative Financial Instruments**

The total notional or contractual amounts, credit risk amount and estimated net fair value for derivatives at June 30, 2008 and December 31, 2007, respectively, were as follows:

|   | June 30, 2008                           |                              |                             | December 31, 2007                       |                              |                             |
|---|---|------------------------------|-----------------------------|---|------------------------------|-----------------------------|
|   | Notional<br>or<br>contractual<br>amount | Credit risk<br>amount<br>(1) | Estimated net<br>fair value | Notional<br>or<br>contractual<br>amount | Credit risk<br>amount<br>(1) | Estimated net<br>fair value |
| <b>(Dollars in thousands)</b>                 |   |                              |                             |   |                              |                             |
| <b>Fair Value Hedges</b>                      |   |                              |                             |   |                              |                             |
| Interest rate swap - senior notes             | \$ 250,000                              | \$ 9,900                     | \$ 9,900                    | \$ 250,000                              | \$ 9,878                     | \$ 9,878                    |
| Interest rate swap - subordinated notes       | 250,000                                 | 12,032                       | 12,032                      | 250,000                                 | 11,621                       | 11,621                      |
| Interest rate swap - junior subordinated debt | 50,000                                  |                              | (956)                       | 50,000                                  |                              | (1,304)                     |
| <b>Derivatives - Other</b>                    |   |                              |                             |   |                              |                             |
| Foreign exchange forwards                     | 595,223                                 | 17,108                       | 454                         | 580,861                                 | 12,290                       | 1,586                       |
| Foreign currency options                      | 25,066                                  | 337                          |                             | 63,906                                  | 492                          |                             |
| Equity warrant assets                         | 113,510                                 | 36,463                       | 36,463                      | 101,035                                 | 31,317                       | 31,317                      |
| Covered call options (2)                      | \$ 2,313                                | \$                           | \$ (259)                    | \$                                      | \$                           | \$                          |

(1) Credit risk amounts reflect the replacement cost for those contracts in a gain position in the event of nonperformance by all such counterparties.

(2) Represents covered call options held by one of our sponsored debt funds.

**Fair Value Hedges**

The interest rate swap agreement for our 5.70% senior notes provided a cash benefit of \$1.3 million and \$1.6 million for the three and six months ended June 30, 2008, respectively, compared to interest expense of \$0.1 million for both the comparable 2007 periods. The interest rate

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swap agreement for our 6.05% subordinated notes provided a cash benefit of \$1.4 million and \$1.7 million for the three and six months ended June 30, 2008, respectively, compared to interest expense of \$0.1 million for both the comparable 2007 periods. The cash benefit was recognized in the consolidated statements of income as a reduction in interest expense. The 5.70% senior notes and the 6.05% subordinated notes were issued by the Bank.

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The interest rate swap agreement for our 7.0% junior subordinated debentures provided a cash benefit of \$0.4 million and \$0.5 million for the three and six months ended June 30, 2008, respectively, compared to \$19.2 thousand and \$0.1 million for the comparable 2007 periods. The cash benefit was recognized in the consolidated statements of income as a reduction in interest expense. We recorded net gains resulting from non-cash increases in fair value of the hedge agreement of \$0.9 million and \$0.4 million for the three and six months ended June 30, 2008, respectively, compared to net gains of \$0.6 million and \$0.3 million for the comparable 2007 periods, which was reflected in gains on derivative instruments, net.

**Table of Contents****Derivatives - Other**

Our derivative contracts are carried at fair value with changes in fair value recorded as gains (losses) on derivatives, net as part of our noninterest income, a component of consolidated net income.

We obtain equity warrant assets to purchase an equity position in a client company's stock in consideration for providing credit facilities and less frequently for providing other services. The change in fair value of equity warrant assets is recorded as gains (losses) on derivative instruments, net, in noninterest income, a component of consolidated net income. Total net gains on equity warrant assets from gains on exercise and changes in fair value were \$2.1 million and \$4.6 million for the three months ended June 30, 2008 and 2007, respectively, and \$7.5 million and \$6.0 million for the six months ended June 30, 2008 and 2007, respectively.

**Derivative Fair Value Instruments Indexed to and Potentially Settled in a Company's Own Stock****2003 Convertible Notes**

Concurrent with the issuance of our 2003 Convertible Notes, we entered into a convertible note hedge agreement (purchased call option) at a cost of \$39.3 million, and a warrant agreement providing proceeds of \$17.4 million with respect to our common stock, with the objective of decreasing our exposure to potential dilution from conversion of the 2003 Convertible Notes.

At issuance, under the terms of the convertible note hedge, upon the occurrence of conversion events, we had the right to purchase up to 4,460,610 shares of our common stock from the counterparty at a price of \$33.6277 per common share. The cost of the convertible note hedge was included in stockholders' equity in accordance with the guidance in EITF 00-19, *Accounting for Derivative Financial Instruments Indexed to, and Potentially Settled in, a Company's Own Stock* (EITF 00-19). Upon maturity of the 2003 Convertible Notes on June 15, 2008, we exercised the right to purchase 1,406,043 shares under the terms of the convertible note hedge agreement. The convertible note hedge agreement expired on June 15, 2008.

At issuance, under the warrant agreement, the counterparty could purchase up to 4,460,608 shares of our common stock at \$51.34 per share, upon the occurrence of conversion events. The remaining warrants under the warrant agreement expired unexercised on June 15, 2008.

**2008 Convertible Notes**

Concurrent with the issuance of our 2008 Convertible Notes, we entered into a convertible note hedge agreement (purchased call option) at a cost of \$41.8 million, and a warrant agreement providing proceeds of \$21.2 million with respect to our common stock, with the objective of decreasing our exposure to potential dilution from conversion of the 2008 Convertible Notes.

At issuance, under the terms of the convertible note hedge, upon the occurrence of conversion events, we have the right to purchase up to 4,713,125 shares of our common stock from the counterparty at a price of \$53.04 per common share. The convertible note hedge agreement will expire on April 7, 2011. We have the option to settle any amounts due under the convertible hedge either in cash or net shares of our common stock. The cost of the convertible note hedge is included in stockholders' equity in accordance with the guidance in EITF 00-19. The call option under the convertible note hedge was not exercisable during the three months ended June 30, 2008.

At issuance, under the warrant agreement, the counterparty can purchase up to 4,713,125 shares of our common stock at \$64.43 per share, upon the occurrence of conversion events defined above. The warrant transaction will expire ratably on a series of expiration dates commencing on July 15, 2011. The warrants were not exercisable during the three months ended June 30, 2008.

**11. Other Noninterest Income**

The following table presents the components of other noninterest income for the three and six months ended June 30, 2008 and 2007, respectively:

| (Dollars in thousands)       | Three months ended June 30, |          | Six months ended June 30, |          |
|------------------------------|-----------------------------|----------|---------------------------|----------|
|                              | 2008                        | 2007     | 2008                      | 2007     |
| Service-based fee income (1) | \$ 2,266                    | \$ 1,200 | \$ 4,256                  | \$ 1,938 |



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|   |          |          |           |           |
|---|----------|----------|-----------|-----------|
| Fund management fees                                      | 1,957    | 2,819    | 3,877     | 4,742     |
| Credit card fees  | 1,502    | 1,521    | 3,202     | 2,764     |
| (Losses) gains on foreign currency loans revaluation, net | (1,992)  | 824      | 1,915     | 883       |
| Other   | 2,950    | 2,672    | 4,468     | 5,596     |
| Total other noninterest income                            | \$ 6,683 | \$ 9,036 | \$ 17,718 | \$ 15,923 |

(1) Includes income from SVB Analytics and eProsper.

**Table of Contents****12. Common Stock Repurchases**

In July 2007, our Board of Directors approved a stock repurchase program, authorizing us to purchase up to \$250.0 million of our common stock on or before July 31, 2008. We repurchased 1.0 million shares of our common stock for the six months ended June 30, 2008 totaling \$45.6 million, compared to 0.8 million shares for the comparable 2007 period totaling \$39.3 million. Subsequently on July 24, 2008, our Board of Directors approved a stock repurchase program authorizing us to purchase up to \$150 million of our common stock on or before December 31, 2009, which replaced all prior share repurchase programs. (See Note 19 (Subsequent Events)).

**13. Segment Reporting**

SFAS No. 131, *Disclosures about Segments of an Enterprise and Related Information* ( SFAS No. 131 ), requires that we report certain financial and descriptive information about our reportable operating segments, as well as related disclosures about products and services, geographic areas and major customers. Our reportable operating segments results are regularly reviewed internally by our chief operating decision maker ( CODM ) when evaluating segment performance and deciding how to allocate resources and in assessing performance. Our CODM is our Chief Executive Officer ( CEO ).

For management reporting purposes, we offer clients financial products and services through three strategic operating segments: Commercial Banking, SVB Capital, and Other Business Services. Our Other Business Services group includes SVB Global, SVB Private Client Services, SVB Analytics and SVB Wine Division. In July 2007, we reached a decision to cease operations at SVB Alliant, our investment banking subsidiary, which provided advisory services in the areas of mergers and acquisitions, corporate finance, strategic alliances and private placements. We elected to have SVB Alliant complete a limited number of client transactions before finalizing its shut-down. As of March 31, 2008 all such client transactions were completed. All operations at SVB Alliant were ceased as of March 31, 2008. Accordingly, SVB Alliant is no longer reported as an operating segment as of the second quarter of 2008. The results of operations for SVB Alliant have been included as part of the Reconciling Items column for all prior periods presented.

Unlike financial reporting, which benefits from the comprehensive structure provided by GAAP, the internal profitability reporting process is highly subjective, as there is no comprehensive, authoritative guidance for management reporting. Our management reporting process measures the performance of our operating segments based on our internal operating structure and is not necessarily comparable with similar information for other financial services companies. In addition, changes in an individual client's primary relationship designation have resulted, and may in the future result, in the inclusion of certain clients in different segments in different periods. We have reclassified certain prior period amounts to conform to the current period's presentation.

An operating segment is separately reportable if it exceeds any one of several quantitative thresholds specified in SFAS No. 131. Of our operating segments, only Commercial Banking and SVB Capital were determined to be reportable segments as of June 30, 2008. SVB Global, SVB Private Client Services, SVB Analytics and SVB Wine Division did not separately meet the reporting thresholds and as a result, in the table below, have been aggregated in a column labeled "Other Business Services" for segment reporting purposes.

The Reconciling Items column reflects adjustments necessary to reconcile the results of the operating segments based on our internal profitability reporting process to the consolidated financial statements prepared in conformity with GAAP. Net interest income in the Reconciling Items column primarily consisted of interest income recognized from our fixed income investment portfolio. Noninterest income in the Reconciling Items column primarily consisted of noninterest income attributable to minority interests and gains (losses) on equity warrant assets. Noninterest expense in the Reconciling Items column primarily consisted of expenses associated with corporate support functions such as information technology, finance and legal. Additionally, average assets in the Reconciling Items column primarily consisted of our fixed income investment portfolio balances.

Our CODM allocates resources to and assesses the performance of each operating segment based on net interest income, noninterest income and noninterest expense, which are presented as components of segment operating profit or loss before income taxes. Net interest income, our primary source of revenue, is reported net of funds transfer pricing ( FTP ). FTP is an internal measurement framework designed to assess the financial impact of a financial institution's sources and uses of funds. It is the mechanism by which an earnings credit is given for deposits raised and an earnings charge is made for funded loans. In addition, we evaluate assets based on average balances; therefore, period-end asset balances are not presented for segment reporting purposes. We have not reached reportable levels of revenue, net income or assets outside the United States and as such we do not present geographic segment information.

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FTP is calculated by applying a transfer rate to pooled, or aggregated, loan and deposit volumes, effective January 1, 2008. Prior to January 1, 2008, FTP was calculated at an instrument level based on account characteristics. Effective January 1, 2008, expenses reported under each operating segment relate only to the direct and allocated direct costs associated with each segment. Prior to January 1, 2008, costs associated with corporate support functions were allocated to the operating segments. Total average assets equals total average assets from the general ledger effective January 1, 2008. Prior to January 1, 2008, total average assets was calculated as the greater of total average assets or total average deposits and total average stockholder's equity combined. We have reclassified all prior period amounts to conform to the current period's presentation.

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Our segment information at and for the three and six months ended June 30, 2008 and 2007 is as follows:

| (Dollars in thousands)                                     | Commercial<br>Banking | SVB<br>Capital    | Other Business<br>Services | Reconciling<br>Items | Total            |
|--|-----------------------|-------------------|----------------------------|----------------------|------------------|
| <b>Three months ended June 30, 2008</b>                    |                       |                   |                            |                      |                  |
| Net interest income  | \$ 75,764             | \$ 62             | \$ 10,292                  | \$ 1,746             | \$ 87,864        |
| Provision for loan losses                                  |                       |                   |                            | (8,351)              | (8,351)          |
| Noninterest income   | 33,527                | 4,225             | 2,923                      | 3,262                | 43,937           |
| Noninterest expense (1)                                    | (24,625)              | (5,032)           | (10,627)                   | (46,905)             | (87,189)         |
| Minority interest in net loss of consolidated affiliates   |                       |                   |                            | 1,534                | 1,534            |
| <b>Income (loss) before income tax expense (2)</b>         | <b>\$ 84,666</b>      | <b>\$ (745)</b>   | <b>\$ 2,588</b>            | <b>\$ (48,714)</b>   | <b>\$ 37,795</b> |
| Total average loans  | \$ 3,295,507          | \$                | \$ 929,406                 | \$ 94,984            | \$ 4,319,897     |
| Total average assets                                       | 3,328,401             | 386,872           | 958,432                    | 2,484,385            | 7,158,090        |
| Total average deposits                                     | 4,171,236             |                   | 479,704                    | (2,117)              | 4,648,823        |
| Goodwill at June 30, 2008                                  | \$                    | \$                | \$ 4,092                   | \$                   | \$ 4,092         |
| <b>Three months ended June 30, 2007</b>                    |                       |                   |                            |                      |                  |
| Net interest income  | \$ 83,842             | \$ 244            | \$ 8,374                   | \$ 2,116             | \$ 94,576        |
| Provision for loan losses                                  |                       |                   |                            | (8,117)              | (8,117)          |
| Noninterest income   | 26,572                | 6,569             | 1,677                      | 20,882               | 55,700           |
| Noninterest expense, excluding impairment of goodwill (1)  | (24,587)              | (1,798)           | (8,974)                    | (45,353)             | (80,712)         |
| Impairment of goodwill                                     |                       |                   |                            | (17,204)             | (17,204)         |
| Minority interest in net income of consolidated affiliates |                       |                   |                            | (5,825)              | (5,825)          |
| <b>Income (loss) before income tax expense (2)</b>         | <b>\$ 85,827</b>      | <b>\$ 5,015</b>   | <b>\$ 1,077</b>            | <b>\$ (53,501)</b>   | <b>\$ 38,418</b> |
| Total average loans  | \$ 2,506,218          | \$                | \$ 796,714                 | \$ 123,755           | \$ 3,426,687     |
| Total average assets                                       | 2,525,016             | 260,582           | 817,292                    | 2,331,097            | 5,933,987        |
| Total average deposits                                     | 3,591,716             |                   | 255,108                    | 4,186                | 3,851,010        |
| Goodwill at June 30, 2007                                  | \$                    | \$                | \$ 4,092                   | \$                   | \$ 4,092         |
| <b>Six months ended June 30, 2008</b>                      |                       |                   |                            |                      |                  |
| Net interest income  | \$ 157,457            | \$ 151            | \$ 20,614                  | \$ 1,723             | \$ 179,945       |
| Provision for loan losses                                  |                       |                   |                            | (16,074)             | (16,074)         |
| Noninterest income   | 66,776                | 2,740             | 5,448                      | 10,538               | 85,502           |
| Noninterest expense (1)                                    | (50,328)              | (9,554)           | (20,847)                   | (89,897)             | (170,626)        |
| Minority interest in net loss of consolidated affiliates   |                       |                   |                            | 5,752                | 5,752            |
| <b>Income (loss) before income tax expense (2)</b>         | <b>\$ 173,905</b>     | <b>\$ (6,663)</b> | <b>\$ 5,215</b>            | <b>\$ (87,958)</b>   | <b>\$ 84,499</b> |
| Total average loans  | \$ 3,222,653          | \$                | \$ 903,949                 | \$ 89,779            | \$ 4,216,381     |
| Total average assets                                       | 3,259,290             | 371,878           | 932,229                    | 2,391,658            | 6,955,055        |
| Total average deposits                                     | 4,111,221             |                   | 435,792                    | (5,094)              | 4,541,919        |
| Goodwill at June 30, 2008                                  | \$                    | \$                | \$ 4,092                   | \$                   | \$ 4,092         |
| <b>Six months ended June 30, 2007</b>                      |                       |                   |                            |                      |                  |
| Net interest income  | \$ 164,840            | \$ 365            | \$ 16,744                  | \$ 5,991             | \$ 187,940       |
| Provision for loan losses                                  |                       |                   |                            | (7,710)              | (7,710)          |
| Noninterest income   | 53,185                | 10,402            | 2,917                      | 36,657               | 103,161          |
| Noninterest expense, excluding impairment of goodwill (1)  | (48,235)              | (5,899)           | (16,111)                   | (92,584)             | (162,829)        |
| Impairment of goodwill                                     |                       |                   |                            | (17,204)             | (17,204)         |
| Minority interest in net income of consolidated affiliates |                       |                   |                            | (16,181)             | (16,181)         |

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|   |              |          |            |             |              |
|---|--------------|----------|------------|-------------|--------------|
| Income (loss) before income tax expense (2) | \$ 169,790   | \$ 4,868 | \$ 3,550   | \$ (91,031) | \$ 87,177    |
| Total average loans                         | \$ 2,466,072 | \$       | \$ 797,936 | \$ 78,556   | \$ 3,342,564 |
| Total average assets                        | 2,476,726    | 252,082  | 819,185    | 2,280,820   | 5,828,813    |
| Total average deposits                      | 3,591,387    |          | 254,137    | 5,489       | 3,851,013    |
| Goodwill at June 30, 2007                   | \$           | \$       | \$ 4,092   | \$          | \$ 4,092     |

- (1) The Commercial Banking segment includes direct depreciation and amortization of \$0.5 million and \$0.6 million for the three months ended June 30, 2008 and 2007, respectively, and \$1.2 million and \$1.0 million for the six months ended June 30, 2008 and 2007, respectively.
- (2) The internal reporting model used by management to assess segment performance does not calculate income tax expense by segment. Our effective tax rate is a reasonable approximation of the segment rates.

### **14. Obligations Under Guarantees**

In the normal course of business, we use financial instruments with off-balance sheet risk to meet the financing needs of our customers. These financial instruments include commitments to extend credit, commercial and standby letters of credit, credit card guarantees and commitments to invest in private equity fund investments. These instruments involve, to varying degrees, elements of credit risk. Credit risk is defined as the possibility of sustaining a loss because other parties to the financial instrument fail to perform in accordance with the terms of the contract.

**Table of Contents****Commitments to Extend Credit**

The following table summarizes information related to our commitments to extend credit at June 30, 2008 and December 31, 2007, respectively:

| (Dollars in thousands)  | June 30, 2008 | December 31, 2007 |
|---|---------------|-------------------|
| Commitments available for funding (1)                                     | \$ 5,034,283  | \$ 4,938,625      |
| Commitments unavailable for funding (2)                                   | 757,610       | 726,359           |
| Fixed interest rate commitments   | 644,703       | 498,103           |
| Maximum lending limits for accounts receivable factoring arrangements (3) | 501,168       | 443,835           |
| Reserve for unfunded credit commitments                                   | \$ 14,081     | \$ 13,446         |

- (1) Represents commitments which are available for funding, due to clients meeting all collateral, compliance, and financial covenants required under loan commitment agreements.
- (2) Represents commitments which are unavailable for funding, due to clients' failure to meet all collateral, compliance, and financial covenants required under loan commitment agreements.
- (3) We extend credit under accounts receivable factoring arrangements when our clients' sales invoices are deemed credit worthy under existing underwriting practices.

**Commercial and Standby Letters of Credit**

The table below summarizes our commercial and standby letters of credit at June 30, 2008. The maximum potential amount of future payments represents the amount that could be remitted under letters of credit if there were a total default by the guaranteed parties, without consideration of possible recoveries under recourse provisions or from the collateral held or pledged.

| (Dollars in thousands)                | Expires In One<br>Year or Less | Expires After<br>One Year | Total Amount<br>Outstanding | Maximum Amount<br>Of Future Payments |
|---------------------------------------|--------------------------------|---------------------------|-----------------------------|--------------------------------------|
| Financial standby letters of credit   | \$ 668,633                     | \$ 62,909                 | \$ 731,542                  | \$ 731,542                           |
| Performance standby letters of credit | 20,658                         | 12,324                    | 32,982                      | 32,982                               |
| Commercial letters of credit          | 5,655                          | 690                       | 6,345                       | 6,345                                |
| Total                                 | \$ 694,946                     | \$ 75,923                 | \$ 770,869                  | \$ 770,869                           |

At June 30, 2008 and December 31, 2007, deferred fees related to financial and performance standby letters of credit were \$4.5 million and \$3.8 million, respectively. At June 30, 2008, collateral in the form of cash and investment securities available to us to reimburse losses, if any, under financial and performance standby letters of credit was \$309.2 million.

**Credit Card Guarantees**

The total amount of credit card guarantees was \$84.5 million at June 30, 2008. We do not believe that any losses, if any, incurred by the Bank as a result of these guarantees will be material in nature. Credit card fees totaled \$1.5 million for both the three months ended June 30, 2008 and 2007, and \$3.2 million and \$2.8 million for the six months ended June 30, 2008 and 2007, respectively.

**Table of Contents****Commitments to Invest in Private Equity Funds**

The following table details our total capital commitments and our unfunded capital commitments at June 30, 2008:

| <b>Our Ownership in Limited Partner (Dollars in thousands)</b> | <b>Our Capital Commitment</b> | <b>Our Unfunded Commitment</b> | <b>Our Ownership</b> |
|--|-------------------------------|--------------------------------|----------------------|
| Silicon Valley BancVentures, LP                                | \$ 6,000                      | \$ 660                         | 10.7%                |
| SVB Capital Partners II, LP (1)                                | 1,200                         | 780                            | 5.1                  |
| SVB Strategic Investors Fund, LP                               | 15,300                        | 1,840                          | 12.6                 |
| SVB Strategic Investors Fund II, LP                            | 15,000                        | 6,525                          | 8.6                  |
| SVB Strategic Investors Fund III, LP                           | 15,000                        | 10,125                         | 5.9                  |
| SVB Strategic Investors Fund IV, LP                            | 7,196                         | 7,196                          | 5.0                  |
| Partners for Growth, LP  | 25,000                        | 9,750                          | 50.0                 |
| Partners for Growth II, LP                                     | 15,000                        | 8,025                          | 24.2                 |
| Gold Hill Venture Lending 03, LP (2)                           | 20,000                        | 3,821                          | 9.3                  |
| SVB India Capital Partners I, LP                               | 7,500                         | 5,250                          | 13.9                 |
| Other Fund Investments (3)                                     | 335,136                       | 251,596                        | %                    |
| Total  | \$ 462,332                    | \$ 305,568                     |                      |

- (1) Our ownership includes 1.3% direct ownership in SVB Capital Partners II, LP through SVB Capital Partners II, LLC and SVB Financial Group, and 3.8% indirect ownership through our investment in SVB Strategic Investors Fund II, LP.
- (2) Includes 4.8% direct ownership in Gold Hill Venture Lending 03, LP. In addition, includes 4.5% indirect ownership interest in Gold Hill Venture Lending 03, LP and its parallel funds through GHLLC.
- (3) Represents commitments to 344 private equity funds where our ownership interest is less than 5% of the voting stock of each such fund.

**15. Income Taxes**

The following table provides a summary of changes in our unrecognized tax benefit (including interest and penalties) for the six months ended June 30, 2008:

| <b>(Dollars in thousands)</b>  | <b>Reconciliation of Unrecognized Tax Benefit</b> | <b>Interest &amp; Penalties</b> | <b>Total</b> |
|--|---|---------------------------------|--------------|
| Balance at January 1, 2008   | \$ 1,114  | \$ 89                           | \$ 1,203     |
| Additions based on tax positions related to current year                   | 29  |                                 | 29           |
| Additions for tax positions for prior year                                 |   | 10                              | 10           |
| Reductions as a result of a lapse of the applicable statute of limitations | (840)   |                                 | (840)        |
| Balance at June 30, 2008   | \$ 303  | \$ 99                           | \$ 402       |

At June 30, 2008, the total amount of unrecognized tax benefits was \$0.3 million, the recognition of which would reduce our income tax expense by \$0.3 million. At January 1, 2008, the total amount of unrecognized tax benefits was \$1.1 million, the recognition of which would have reduced our income tax expense by \$0.3 million. The decrease in the amount of unrecognized tax benefits was due to the expiration of the applicable statute of limitations for income tax exposures in California. Total accrued interest and penalties at June 30, 2008 were \$0.1 million. We expect that our unrecognized tax benefit will change in the next 12 months, however we do not expect the change to have a material impact on our financial position or our results of operations.

We are subject to income tax in the U.S. federal jurisdiction and various state and foreign jurisdictions and have identified our federal tax return and tax returns in California and Massachusetts as major tax filings. U.S. federal tax examinations through 1998 have been concluded. The U.S. federal tax return for 2004 and subsequent years remain open to examination by the Internal Revenue Service. Our California and Massachusetts

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tax returns for the years 2003 and 2004, respectively, and subsequent years remain open to examination.

### **16. Fair Value Measurements**

Our marketable investment securities, non-marketable investment securities and derivatives are financial instruments recorded at fair value on a recurring basis. We make estimates regarding valuation of assets and liabilities measured at fair value in preparing our consolidated financial statements.



**Table of Contents****Fair Value Measurement Definition and Hierarchy**

SFAS No. 157 defines fair value as the price that would be received to sell an asset or paid to transfer a liability (i.e., the exit price) in an orderly transaction between market participants at the measurement date. Fair value is a market-based measure considered from the perspective of a market participant who holds the asset or owes the liability rather than an entity-specific measure.

SFAS No. 157 establishes a three-level hierarchy for disclosure of assets and liabilities recorded at fair value. The classification of assets and liabilities within the hierarchy is based on whether the inputs to the valuation methodology used for measurement are observable or unobservable. Observable inputs reflect market-derived or market-based information obtained from independent sources, while unobservable inputs reflect our estimates about market data. The three levels for measuring fair value are based on the reliability of inputs and are as follows:

- Level 1** Valuations based on quoted prices in active markets for identical assets or liabilities that we have the ability to access. Valuation adjustments and block discounts are not applied to instruments utilizing Level 1 inputs. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these products does not entail a significant degree of judgment.
- Assets and liabilities utilizing Level 1 inputs include exchange-traded equity securities.
- Level 2** Valuations based on quoted prices in markets that are not active or for which all significant inputs are observable, directly or indirectly.
- Assets and liabilities utilizing Level 2 inputs include: U.S. treasury and agency securities; mortgage-backed securities ( MBS ); collateralized mortgage obligations ( CMO ); commercial mortgage backed securities ( CMBS ); municipal securities; Over-the-Counter ( OTC ) derivative instruments (foreign exchange forwards and option contracts, interest rate swaps related to our senior notes, subordinated notes and junior subordinated debentures); and equity warrant assets for shares of public company capital stock.
- Level 3** Valuations based on inputs that are unobservable and significant to the overall fair value measurement.
- Assets and liabilities utilizing Level 3 inputs include: limited partnership interests in private equity funds, direct equity investments in private companies, and equity warrant assets for shares of private company capital stock.

To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment that we use to determine fair value is greatest for instruments categorized in Level 3. In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes the level in the fair value hierarchy within which the fair value measurement in its entirety falls is determined based on the lowest level input that is significant to the fair value measurement in its entirety.

**Determination of Fair Value**

Fair value measurements for assets and liabilities where there exists limited or no observable market data and, therefore, are based primarily upon our own estimates, are often calculated based on current pricing policy, the economic and competitive environment, the characteristics of the asset or liability and other such factors. Therefore, the results cannot be determined with precision and may not be realized in an actual sale or immediate settlement of the asset or liability. Additionally, there may be inherent weaknesses in any calculation technique, and changes in the underlying assumptions used, including discount rates and estimates of future cash flows, that could significantly affect the results of current or future values. Following is a description of valuation methodologies used for assets and liabilities recorded at fair value.

**Marketable Securities**

Marketable securities, consisting of our available-for-sale debt and equity securities, are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using broker or dealer quotations, independent pricing models or other model-based valuation techniques such as the present value of future cash flows, taking into consideration the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 securities include those traded on an active exchange, such as the NASDAQ Stock Market. Level 2 securities include U.S. treasuries, U.S. agency debentures, investment grade mortgage securities and state and municipal obligations.



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### Non-Marketable Securities

Our non-marketable securities consist of our investments made by the following funds:

Funds of funds, such as SVB Strategic Investors Fund, LP, SVB Strategic Investors Fund II, LP, and SVB Strategic Investors Fund III, LP, which make investments in private equity funds;

Co-investment funds, such as Silicon Valley BancVentures, LP, SVB Capital Partners II, LP, and SVB India Capital Partners I, LP, which make equity investments in privately held companies; and

A special situation debt fund, Partners for Growth, LP, which provides financing to companies in the form of structured loans and equity investments.

For GAAP purposes, these funds are investment companies under the AICPA Audit and Accounting Guide for Investment Companies. Accordingly, these funds report their investments at estimated fair value, with unrealized gains and losses resulting from changes in fair value reflected as investment gains or losses in our consolidated net income. We have retained the specialized accounting of our consolidated funds pursuant to EITF Issue No. 85-12, *Retention of Specialized Accounting for Investments in Consolidation*. We have valued our investments, in the absence of observable market prices, using the valuation methodologies described below applied on a consistent basis.

Investments in private equity funds are stated at fair value, based on the information provided by the investee funds' management, which reflects our share of the fair value of the net assets of the investment fund on the valuation date.

For direct private company investments, valuations are based upon consideration of a range of factors including, but not limited to, the price at which the investment was acquired, the term and nature of the investment, local market conditions, values for comparable securities, and as it relates to the private company issue, the current and projected operating performance, exit strategies and financing transactions subsequent to the acquisition of the investment. These valuation methodologies involve a significant degree of management judgment. Estimating the fair value of these investments requires management to make assumptions regarding future performance, financial condition, and relevant market conditions, along with other pertinent information.

Structured loans made by the special situation debt fund are measured using pricing models that use observable inputs, such as yield curves and publicly-traded equity prices, and unobservable inputs, such as private company equity prices.

Investments in private equity funds and direct private company investments are categorized within Level 3 of the fair value hierarchy since pricing inputs are unobservable and include situations where there is little, if any, market activity for such investments. Investments in structured loans are categorized within Level 2 or Level 3 of the fair value hierarchy based on the observability and significance of the pricing inputs.

### Derivative Instruments

#### *Interest Rate Swaps, Foreign Currency Forward and Option Contracts*

Our interest rate swaps, foreign currency forward and option contracts are traded in OTC markets where quoted market prices are not readily available. For these derivatives, we measure fair value using pricing models that use primarily market observable inputs, such as yield curves and option volatilities, and, accordingly, classify these as Level 2. When appropriate, valuations are adjusted for various factors such as liquidity and credit considerations. Such adjustments are generally based on available market evidence. In the absence of such evidence, management's best estimate is used. Consistent with market practice, we have individually negotiated agreements with certain counterparties to exchange collateral (margining) based on the level of fair values of the derivative contracts they have executed. Through this margining process, one party or both parties to a derivative contract provides the other party with information about the fair value of the derivative contract to calculate the amount of collateral required. This sharing of fair value information provides additional support for the recorded fair value.

#### *Equity Warrant Assets*

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As part of negotiated credit facilities and certain other services, we frequently obtain rights to acquire stock in the form of equity warrant assets in certain client companies. Our warrant agreements contain net share settlement provisions, which permit us to receive upon exercise a share count equal to the intrinsic value of the warrant divided by the share price (otherwise known as a "cashless" exercise). Because we can net settle our warrant agreements, our equity warrant assets qualify as derivative instruments.

Equity warrant assets for shares of private and public company capital stock are recorded at fair value on the grant date and adjusted to fair value on a quarterly basis through consolidated net income. We value our equity warrant assets using a modified Black-Scholes option pricing model, which incorporates assumptions about underlying asset value, volatility, expected remaining life and risk-free interest rate. Valuation adjustments, such as a marketability discount, are made to equity warrant assets for shares of private company capital stock. These valuation adjustments are estimated based on management's judgment about the general industry environment, combined with specific information about the issuing company.

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The valuation of equity warrant assets for shares of public company capital stock is based on market observable inputs and these are classified as Level 2. Since the valuation of equity warrant assets for shares of private company capital stock involves significant unobservable inputs they are categorized as Level 3.

The following fair value hierarchy table presents information about our assets and liabilities that are measured at fair value on a recurring basis as of June 30, 2008:

| (Dollars in thousands)  | Quoted Prices in<br>Active Markets for<br>Identical Assets<br>(Level 1) | Significant Other<br>Observable Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Balance as of<br>June 30, 2008 |
|---|---|---|--|--------------------------------|
| <b>Assets</b>   |   |   |  |                                |
| Marketable securities:  |   |   |  |                                |
| Available-for-sale securities:  |   |   |  |                                |
| U.S. Treasury securities  | \$  | \$ 10,082   | \$   | \$ 10,082                      |
| U.S. agencies and corporations:   |   |   |  |                                |
| Collateralized mortgage obligations   |   | 600,630   |  | 600,630                        |
| Mortgage-backed securities  |   | 480,412   |  | 480,412                        |
| U.S. agency debentures  |   | 131,967   |  | 131,967                        |
| Commercial mortgage-backed securities   |   | 55,953  |  | 55,953                         |
| Obligations of states and political subdivisions                                  |   | 109,576   |  | 109,576                        |
| Marketable equity securities  | 1,895   |   |  | 1,895                          |
| Venture capital fund investments  | 1   |   |  | 1                              |
| <b>Total available-for-sale securities</b>  | <b>1,896</b>  | <b>1,388,620</b>                                    |  | <b>1,390,516</b>               |
| Marketable securities (investment company fair value accounting)                  | 4,243   |   |  | 4,243                          |
| <b>Total marketable securities</b>  | <b>6,139</b>  | <b>1,388,620</b>                                    |  | <b>1,394,759</b>               |
| Non-marketable securities (investment company fair value accounting):             |   |   |  |                                |
| Private equity fund investments   |   |   | 220,963  | 220,963                        |
| Other private equity investments  |   |   | 60,272   | 60,272                         |
| Other investments   |   | 125   | 2,643  | 2,768                          |
| <b>Total non-marketable securities (investment company fair value accounting)</b> |   | <b>125</b>  | <b>283,878</b>                                     | <b>284,003</b>                 |
| <b>Other assets:</b>  |   |   |  |                                |
| Interest rate swaps   |   | 21,932  |  | 21,932                         |
| Foreign exchange forward contracts  |   | 17,445  |  | 17,445                         |
| Equity warrant assets   |   | 1,969   | 34,494   | 36,463                         |
| <b>Total assets (1)</b>   | <b>\$ 6,139</b>   | <b>\$ 1,430,091</b>                                 | <b>\$ 318,372</b>                                  | <b>\$ 1,754,602</b>            |
| <b>Liabilities</b>  |   |   |  |                                |
| Interest rate swaps   | \$  | \$ 956  | \$   | \$ 956                         |
| Foreign exchange forward contracts  |   | 16,991  |  | 16,991                         |
| Covered call options  |   | 259   |  | 259                            |
| <b>Total liabilities</b>  | <b>\$</b>   | <b>\$ 18,206</b>                                    | <b>\$</b>  | <b>\$ 18,206</b>               |

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- (1) Included in Level 1, Level 2 and Level 3 assets are \$2.3 million, \$0.1 million and \$257.6 million, respectively, attributable to minority interests calculated based on the ownership percentages of the minority interests.

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The following table presents additional information about Level 3 assets measured at fair value on a recurring basis:

|  | Total Realized and Unrealized Gains<br>(Losses) Included in<br>Income |   |  | Total Realized and Unrealized Gains<br>(Losses) Included in Income |  |  | Purchases, Sales,<br>Other<br>Settlements<br>and<br>Issuances,<br>net | Transfers In<br>and/or (Out)<br>of Level<br>3 | Ending<br>Balance at<br>June 30, 2008 |
|--|---|---|--|--|--|--|---|---|---------------------------------------|
|  | Beginning<br>Balance  | Realized<br>Gains<br>(Losses) Included<br>in Income | Unrealized Gains<br>(Losses) Included<br>in Income | Unrealized<br>Gains<br>(Losses)<br>Included<br>in Income           | Unrealized<br>Gains<br>(Losses)<br>Included<br>in Income | Unrealized<br>Gains<br>(Losses)<br>Included<br>in Income |   |   |                                       |
| <b>(Dollars in thousands)</b>  |   |   |  |  |  |  |   |   |                                       |
| <b>Three months ended June 30, 2008:</b>                                       |   |   |  |  |  |  |   |   |                                       |
| Non-marketable securities (investment company fair value accounting):          |   |   |  |  |  |  |   |   |                                       |
| Private equity fund investments  | \$ 211,361  | \$ 3,298  | \$ (5,015)   | \$ (1,717)   | \$ 11,319  | \$   | \$  | \$  | \$ 220,963                            |
| Other private equity investments   | 52,287  | 4,124   | (1,283)  | 2,841  | 5,144  |  |   |   | 60,272                                |
| Other investments  | 2,651   |   | 138  | 138  | (146)  |  |   |   | 2,643                                 |
| Total non-marketable securities (investment company fair value accounting) (1) | 266,299   | 7,422   | (6,160)  | 1,262  | 16,317   |  |   |   | 283,878                               |
| Other assets:  |   |   |  |  |  |  |   |   |                                       |
| Equity warrant assets (2)  | 30,641  | 703   | 1,615  | 2,318  | 1,492  |  | 43  |   | 34,494                                |
| Total assets   | \$ 296,940  | \$ 8,125  | \$ (4,545)   | \$ 3,580   | \$ 17,809  | \$   | \$ 43   | \$  | \$ 318,372                            |
| <b>Six months ended June 30, 2008:</b>   |   |   |  |  |  |  |   |   |                                       |
| Non-marketable securities (investment company fair value accounting):          |   |   |  |  |  |  |   |   |                                       |
| Private equity fund investments  | \$ 194,862  | \$ 5,183  | \$ (4,117)   | \$ 1,066   | \$ 25,035  | \$   | \$  | \$  | \$ 220,963                            |
| Other private equity investments   | 44,872  | 4,672   | (1,766)  | 2,906  | 12,494   |  |   |   | 60,272                                |
| Other investments  | 3,098   |   | (163)  | (163)  | (292)  |  |   |   | 2,643                                 |
| Total non-marketable securities (investment company fair value accounting) (1) | 242,832   | 9,855   | (6,046)  | 3,809  | 37,237   |  |   |   | 283,878                               |
| Other assets:  |   |   |  |  |  |  |   |   |                                       |
| Equity warrant assets (2)  | 26,911  | 5,363   | 3,417  | 8,780  | (1,238)  |  | 41  |   | 34,494                                |
| Total assets   | \$ 269,743  | \$ 15,218   | \$ (2,629)   | \$ 12,589  | \$ 35,999  | \$   | \$ 41   | \$  | \$ 318,372                            |

(1) Realized and unrealized gains (losses) of our total non-marketable securities are recorded on the line item gains on investment securities, net a component of noninterest income.

(2) Realized and unrealized gains (losses) of our equity warrant assets are recorded on the line item gains on derivative instruments, net a component of noninterest income.

The following table presents unrealized gains (losses) for Level 3 assets held at June 30, 2008:

| (Dollars in thousands)  | June 30, 2008 |
|---|---------------|
| Non-marketable securities (investment company fair value accounting): |               |
| Private equity fund investments                                       | \$ (2,524)    |
| Other private equity investments                                      | (1,910)       |
| Other investments   | (335)         |

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|  |          |
|--|----------|
| Total non-marketable securities (investment company fair value accounting) | (4,769)  |
| Other assets:  |          |
| Equity warrant assets  | 4,208    |
| Total unrealized losses at period end                                      | \$ (561) |

### 17. Related Party Transactions

SVB Financial has a commitment under a revolving line of credit facility to Gold Hill Venture Lending 03, LP, a venture debt fund ( Gold Hill ), and its affiliated funds. SVB Financial has a 9.3% effective ownership interest in Gold Hill, as well as a 90.7% majority interest in its general partner, GHLLC. The line of credit bears an interest rate of prime plus one percent. In January 2007, SVB Financial increased the revolving line of credit facility to Gold Hill from a total commitment amount of \$40.0 million to \$75.0 million. Contemporaneously with the increase, SVB Financial syndicated \$35.0 million, or 46.667% of the total facility, to another lender. The highest outstanding balance under the facility for the six months ended June 30, 2008 was \$69.0 million. At June 30, 2008, Gold Hill s outstanding balance totaled \$69.0 million.

During the six months ended June 30, 2008, the Bank made loans to related parties, including companies with which certain of our directors are affiliated. Such loans: (a) were made in the ordinary course of business, (b) were made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other persons, and (c) did not involve more than the normal risk of collectibility or present other unfavorable features.



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**18. Legal Matters**

On October 4, 2007, a consolidated class action was filed in the United States District Court for the Central District of California, purportedly on behalf of a class of investors who purchased the common stock of Vitesse Semiconductor Corporation ( Vitesse ). The complaint asserted claims under Sections 10(b) and 20(a) of the Securities Exchange Act of 1934, as amended, against Vitesse, the Bank and other named defendants in connection with alleged fraudulent recognition of revenue by Vitesse, specifically with respect to sales of certain accounts receivable to the Bank. The relief sought under the complaint included rescission of the Vitesse shares held by plaintiffs and other class members or the appropriate measure of damages, as well as prejudgment and post-judgment interest and certain fees, costs and expenses. On January 28, 2008, the court dismissed with prejudice all claims against the Bank under the action.

Additionally, certain lawsuits and claims arising in the ordinary course of business have been filed or are pending against us or our affiliates. Based upon information available to us, our review of such claims to date and consultation with our outside legal counsel, management believes the liability relating to these actions, if any, will not have a material adverse effect on our liquidity, consolidated financial position, and/or results of operations. Where appropriate, as we determine, we establish reserves in accordance with SFAS No. 5, *Accounting For Contingencies*. The outcome of litigation and other legal and regulatory matters is inherently uncertain, however, and it is possible that one or more of the legal or regulatory matters currently pending or threatened could have a material adverse effect on our liquidity, consolidated financial position, and/or results of operation.

**19. Subsequent Events**

On July 24, 2008, our Board of Directors approved a new stock repurchase program that authorizes us to purchase up to \$150 million of our common stock. This program expires on December 31, 2009 and replaced all prior share repurchase programs. As of close of business on August 1, 2008, \$150 million of our common shares may still be repurchased under our current common stock repurchase program.

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**Forward-Looking Statements; Reclassifications**

This Quarterly Report on Form 10-Q, including in particular Management's Discussion and Analysis of Financial Condition and Results of Operations under Part 1, Item 2 in this report, contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Management has in the past and might in the future make forward-looking statements orally to analysts, investors, the media and others. Forward-looking statements are statements that are not historical facts. Broadly speaking, forward-looking statements include, but are not limited to, the following:

Projections of our revenues, income, earnings per share, noninterest expenses, including professional service, compliance, compensation and other costs, cash flows, balance sheet, capital expenditures, capital structure or other financial items

Descriptions of strategic initiatives, plans or objectives of our management for future operations, including pending acquisitions

Forecasts of venture capital and private equity funding and investment levels

Forecasts of future interest rates

Forecasts of expected levels of provisions for loan losses, loan growth and client funds

Forecasts of future economic performance

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Forecasts of future income on investments

Descriptions of assumptions underlying or relating to any of the foregoing

In this Quarterly Report on Form 10-Q, we make forward-looking statements, including, but not limited to, those discussing our management's expectations about:

Sensitivity of our interest-earning assets and interest-bearing liabilities to interest rates, and the impact to earnings from a change in interest rates

Realization, timing, valuation and performance of equity or other investments

Management of our liquidity position

Growth in loan balances

Credit quality of our loan portfolio

Levels and trends of nonperforming loans

Capital and liquidity provided by funds generated through retained earnings

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Expansion and growth of our noninterest income sources

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Effect of application of certain accounting pronouncements

Effect of lawsuits and claims

Changes in our unrecognized tax benefit and any associated impact

Recovery of unrealized losses from investments

Stock repurchase levels

Incurrence of losses relating to credit card guarantees.

These and other forward-looking statements can be identified by our use of words such as becoming , may , will , should , predicts , potential continue , anticipates , believes , estimates , seeks , expects , plans , intends , the negative of such words, or comparable terminology. Although we believe that the expectations reflected in these forward-looking statements are reasonable, we have based these expectations on our beliefs as well as our assumptions, and such expectations may prove to be incorrect. Our actual results of operations and financial performance could differ significantly from those expressed in or implied by our management's forward-looking statements.

For information with respect to factors that could cause actual results to differ from the expectations stated in the forward-looking statements, see Risk Factors under Part II, Item 1A in this report. We urge investors to consider all of these factors carefully in evaluating the forward-looking statements contained in this report. All subsequent written or oral forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by these cautionary statements. The forward-looking statements included in this filing are made only as of the date of this filing. We assume no obligation and do not intend to revise or update any forward-looking statements contained in this Quarterly Report on Form 10-Q.

The following discussion and analysis of financial condition and results of operations should be read in conjunction with our interim unaudited consolidated financial statements and accompanying notes as presented in Part I, Item 1 in this report and in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2007 ( 2007 Form 10-K ), as filed with the Securities and Exchange Commission ( SEC ).

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Certain reclassifications have been made to prior years' results to conform to the current period's presentations. Such reclassifications had no effect on our results of operations or stockholders' equity.

### Management's Overview of Second Quarter 2008 Performance

Our primary or core business consists of providing banking products and services to our clients in the technology, life science, private equity (including venture capital) and premium wine industries. We believe that our core banking business performed well during the three months ended June 30, 2008, compared to the comparable 2007 period.

Our net income for the three months ended June 30, 2008 was \$21.3 million, or \$0.62 per diluted common share, compared to \$22.9 million, or \$0.61 per diluted common share for the comparable 2007 period. Our second quarter 2008 earnings included a non-tax deductible loss of \$3.9 million, related to our cash settlement of the conversion of certain zero-coupon convertible subordinated notes (2003 Convertible Notes) prior to the notes' maturity. Additionally, we recorded an increase to stockholders' equity of \$3.9 million, representing a corresponding cash receipt pursuant to a call-spread arrangement. Accordingly, this loss had no net impact on our total stockholders' equity for the second quarter of 2008. For details refer to Note 9 (Short-Term Borrowings and Long-Term Debt) of the Notes to Interim Consolidated Financial Statements (unaudited) under Part I, Item 1 in this report. Exceptional loan growth, solid deposit growth and contained expenses contributed to this strong performance, despite the impact of significant interest rate reductions, lower valuations on our investment fund portfolio, lower gains from valuations of our equity warrant assets and the \$3.9 million loss related to our 2003 Convertible Notes.

Average loans grew by \$893.2 million, or 26.1 percent, to \$4.32 billion for the three months ended June 30, 2008, compared to \$3.43 billion for the comparable 2007 period driven primarily by loan growth increases from all client industry segments, with strong growth in loans to software, hardware, private equity and life science industry clients, and loans to individual clients of SVB Private Client Services. We also had strong growth in both average and period end deposit balances, primarily due to the introduction of two new interest-bearing deposit products in mid-to-late 2007.

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We continued to preserve our good credit quality with net charge-offs in the second quarter of 2008 of 44 basis points (annualized) of total gross loans, compared to 53 basis points for the comparable 2007 period. Gross charge-offs increased by \$2.8 million to \$9.1 million compared to \$6.3 million for the comparable 2007 period, but remained within our expectations. Gross charge-offs of \$9.1 million for the three months ended June 30, 2008 were primarily related to gross charge-offs from our early-stage client portfolio, as well as from one loan transaction from a mid-stage technology client.

Our net interest margin was 5.69 percent for the three months ended June 30, 2008, compared to 7.39 percent for the comparable 2007 period. This decline was consistent with our expectations and reflected the impact of interest rate cuts by the Federal Reserve in late 2007 and early 2008.

Noninterest income was \$43.9 million for the three months ended June 30, 2008, compared to \$55.7 million for the comparable 2007 period. This decrease primarily related to decreases in net gains on investment securities from \$13.6 million for the three months ended June 30, 2007, to \$2.0 million for the three months ended June 30, 2008, primarily due to lower valuations from one of our sponsored debt funds and lower distributions related to our funds management business. Net gains on equity warrant assets, a component of net gains on derivatives instruments, also decreased from \$4.6 million for the three months ended June 30, 2007, to \$2.1 million for the three months ended June 30, 2008, mainly attributable to higher net gains recognized in the second quarter of 2007 due to valuation adjustments arising from initial public offerings of stock by certain companies in our warrant portfolio. Although total noninterest income decreased, noninterest income from our core fee-based products, which includes client investment fees, foreign exchange fees, deposit service charges and letter of credit and standby letter of credit income, increased by \$6.0 million, or 24.2 percent, to \$30.8 million for the three months ended June 30, 2008, compared to \$24.8 million for the comparable 2007 period.

We also controlled our noninterest expense growth. Noninterest expense was \$87.2 million for the three months ended June 30, 2008, compared to \$97.9 million for the comparable 2007 period. Noninterest expense for the three months ended June 30, 2008 included a non-tax deductible loss of \$3.9 million, related to our cash settlement conversion of certain 2003 Convertible Notes. Noninterest expense for the three months ended June 30, 2007 included a \$17.2 million pre-tax goodwill impairment charge.

We continued to have strong levels of capital during the second quarter of 2008. Our ratio of tangible common equity to tangible assets was 9.47 percent in the three months ended June 30, 2008 compared to 10.39 percent in the comparable 2007 period. The decrease was due largely to strong loan growth in 2007 and the first half of 2008, as well as significant share repurchases in late 2007 and early 2008.

The key highlights of our performance for the three and six months ended June 30, 2008 and 2007, respectively, are as follows:

| (Dollars in thousands)  | Three months ended June 30, |              |           | Six months ended June 30, |              |           |
|---|-----------------------------|--------------|-----------|---------------------------|--------------|-----------|
|   | 2008                        | 2007         | Change    | 2008                      | 2007         | Change    |
| Average loans, net of unearned income                               | \$ 4,319,897                | \$ 3,426,687 | 26.1%     | \$ 4,216,381              | \$ 3,342,564 | 26.1%     |
| Average noninterest-bearing deposits                                | 2,832,956                   | 2,828,240    | 0.2       | 2,866,278                 | 2,823,128    | 1.5       |
| Average interest-bearing deposits                                   | 1,815,867                   | 1,022,770    | 77.5      | 1,675,641                 | 1,027,885    | 63.0      |
| Average total deposits  | 4,648,823                   | 3,851,010    | 20.7      | 4,541,919                 | 3,851,013    | 17.9      |
| Diluted earnings per share  | \$ 0.62                     | \$ 0.61      | 1.6       | \$ 1.43                   | \$ 1.38      | 3.6%      |
| Net income  | 21,295                      | 22,865       | (6.9)     | 49,198                    | 51,256       | (4.0)     |
| Net interest income   | 87,864                      | 94,576       | (7.1)%    | 179,945                   | 187,940      | (4.3)%    |
| Net interest margin   | 5.69%                       | 7.39%        | (170) bps | 6.01%                     | 7.48%        | (147) bps |
| Provision for loan losses   | \$ 8,351                    | \$ 8,117     | 2.9%      | \$ 16,074                 | \$ 7,710     | 108.5%    |
| Gross charge-offs as a percentage of total gross loans (annualized) | 0.78%                       | 0.66%        | 12 bps    | 0.66%                     | 0.57%        | 9 bps     |
| Net charge-offs as a percentage of total gross loans (annualized)   | 0.44                        | 0.53         | (9) bps   | 0.45                      | 0.38         | 7 bps     |
| Noninterest income (1)  | \$ 43,937                   | \$ 55,700    | (21.1)%   | \$ 85,502                 | \$ 103,161   | (17.1)%   |
| Noninterest expense (2)   | 87,189                      | 97,916       | (11.0)    | 170,626                   | 180,033      | (5.2)     |
| Return on average stockholders' equity (annualized)                 | 12.64%                      | 13.66%       | (7.5)     | 14.49%                    | 15.68%       | (7.6)     |
| Return on average assets (annualized)                               | 1.20                        | 1.55         | (22.6)    | 1.42                      | 1.77         | (19.8)    |
| Tangible common equity to tangible assets (3)                       | 9.47                        | 10.39        | (8.9)     | 9.47                      | 10.39        | (8.9)     |
| Operating efficiency ratio (4)                                      | 65.86%                      | 65.03%       | 1.3       | 64.02%                    | 61.71%       | 3.7       |

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|                                |       |       |      |       |       |      |
|--------------------------------|-------|-------|------|-------|-------|------|
| Full-time equivalent employees | 1,209 | 1,158 | 4.4% | 1,209 | 1,158 | 4.4% |
|--------------------------------|-------|-------|------|-------|-------|------|

- (1) Noninterest income included \$1.5 million and \$0.6 million attributable to minority interests for the three and six months ended June 30, 2008, respectively, compared to \$7.3 million and \$18.6 million for the comparable 2007 periods. See Results of Operations Noninterest Income for a description of noninterest income attributable to minority interests.
- (2) Noninterest expense included a non-tax deductible loss of \$3.9 million related to our cash settlement of the conversion of certain 2003 Convertible Notes for both the three and six months ended June 30, 2008, respectively, as well as a \$17.2 million pre-tax goodwill impairment charge for both the three and six months ended June 30, 2007, respectively. Noninterest expense also

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- included \$2.5 million and \$5.2 million attributable to minority interests for the three and six months ended June 30, 2008, respectively, compared to \$3.3 million and \$5.5 million for the comparable 2007 periods. See Results of Operations Noninterest Income for a description of noninterest expense attributable to minority interests.
- (3) Tangible common equity consists of total stockholders' equity (excluding unrealized gains and losses on investments) less acquired intangibles and goodwill. Tangible assets represent total assets (excluding unrealized gains and losses on investments) less acquired intangibles and goodwill.
- (4) The operating efficiency ratio is calculated by dividing noninterest expense by total taxable-equivalent revenue. Noninterest expense included a non-tax deductible loss of \$3.9 million related to our cash settlement of certain 2003 Convertible Notes for both the three and six months ended June 30, 2008, respectively, as well as a \$17.2 million pre-tax goodwill impairment charge for both the three and six months ended June 30, 2007, respectively. Noninterest expense also included \$2.5 million and \$5.2 million attributable to minority interests for the three and six months ended June 30, 2008, respectively, compared to \$3.3 million and \$5.5 million for the comparable 2007 periods. See Results of Operations Noninterest Income for a description of noninterest expense attributable to minority interests.

### **Critical Accounting Policies and Estimates**

The accompanying management's discussion and analysis of results of operations and financial condition are based upon our unaudited interim consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). The preparation of these financial statements in accordance with GAAP requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues, expenses and related disclosure of contingent assets and liabilities. Management evaluates estimates on an ongoing basis. Management bases its estimates on historical experiences and various other factors and assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ materially from these estimates under different assumptions or conditions.

Other than the adoption of the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 157, *Fair Value Measurements* (SFAS No. 157), there have been no significant changes during the six months ended June 30, 2008 to the items that we disclosed as our critical accounting policies and estimates in Management's Discussion and Analysis of Financial Condition and Results of Operations under Part II, Item 7 of our 2007 Form 10-K.

### ***Fair Value Measurements***

Please refer to the discussion of our fair value measurements in Note 16 (Fair Value Measurements) of the Notes to Interim Consolidated Financial Statements (unaudited) under Part I, Item 1 in this report.

### ***Recent Accounting Pronouncements***

Please refer to the discussion of our recent accounting pronouncements in Note 2 (Recent Accounting Pronouncements) of the Notes to Interim Consolidated Financial Statements (unaudited) under Part I, Item 1 in this report.

## **Results of Operations**

### ***Net Interest Income and Margin (Fully Taxable-Equivalent Basis)***

Net interest income is defined as the difference between interest earned primarily on loans, investment securities, federal funds sold, securities purchased under agreement to resell and other short-term investment securities, and interest paid on funding sources. Net interest income is our principal source of revenue. Net interest margin is defined as the amount of annualized net interest income, on a fully taxable-equivalent basis, expressed as a percentage of average interest-earning assets. Net interest income and net interest margin are presented on a fully taxable-equivalent basis to consistently reflect income from taxable loans and securities and tax-exempt securities based on the federal statutory tax rate of 35.0 percent.

### ***Net Interest Income (Fully Taxable-Equivalent Basis)***

Net interest income decreased by \$6.5 million, or 6.8 percent, to \$88.4 million for the three months ended June 30, 2008, compared to \$94.9 million for the comparable 2007 period. The decrease in net interest income was due to a \$4.5 million decrease in interest income from our loan portfolio, a \$0.9 million increase in interest expense, a \$0.7 million decrease in interest income from our short-term investment portfolio, and a \$0.4 million decrease in interest income from our investment securities portfolio.

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The decrease in interest income from our loan portfolio was primarily related to a decrease in our average base prime lending rate for the three months ended June 30, 2008, compared to the comparable 2007 period, partially offset by growth in our loan portfolio. Our average base prime lending rate decreased to 5.08 percent for the three months ended June 30, 2008, compared to 8.25 percent for the comparable 2007 period. The decrease in average rates was due to the effect of rate decreases in late 2007 and



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early 2008 in response to Federal Reserve rate cuts. At June 30, 2008, our base prime lending rate was 5.00 percent, compared to 8.25 percent at June 30, 2007. The average yield on our loan portfolio was 7.87 percent for the three months ended June 30, 2008, compared to 10.42 percent for the comparable 2007 period. On an average basis, for the three months ended June 30, 2008, 73.12 percent, or \$3.23 billion, of our outstanding gross loans were variable-rate loans that adjust at a prescribed measurement date upon a change in our prime-lending rate or other variable indices, compared to 72.01 percent or \$2.55 billion, for the comparable 2007 period. Average loans outstanding for the three months ended June 30, 2008 totaled \$4.32 billion, compared to \$3.43 billion for the comparable 2007 period. The increase in average loans outstanding of \$893.2 million was driven primarily by loan growth from all client industry segments, with strong growth in loans to software, hardware, private equity and life science industry clients, and loans to individual clients of SVB Private Client Services.

The increase in interest expense was primarily related to an increase in interest expense of \$2.8 million from deposits and \$2.5 million from long-term debt, partially offset by a decrease in interest expense of \$4.5 million from short-term borrowings.

The increase in interest expense from deposits was primarily related to our money market deposit product for early stage clients introduced in May 2007 and our Eurodollar sweep deposit product introduced in late October 2007, which both bear higher yields compared to our other money market products. For the three months ended June 30, 2008, the average balance of our early stage money market deposit product was \$425.5 million and interest expense incurred was \$1.4 million, compared to \$24.1 million and \$0.2 million, respectively, for the comparable 2007 period. The average balance of our Eurodollar sweep deposit product for the three months ended June 30, 2008 was \$322.4 million and interest expense incurred was \$1.4 million.

The increase in interest expense from long-term debt was primarily due to the issuance of \$500 million in senior and subordinated notes in May 2007 and \$250 million in 3.875% convertible senior notes ( 2008 Convertible Notes ) in April 2008. Accordingly, average long-term debt increased by \$497.6 million to \$1.10 billion for the three months ended June 30, 2008, compared to \$602.2 million for the comparable 2007 period. The proceeds from the issuance of the senior and subordinated notes were used to fund loan growth and to pay down our short-term borrowings. As a result, average short-term borrowings decreased by \$209.1 million to \$206.0 million for the three months ended June 30, 2008, compared to \$415.1 million for the comparable 2007 period. Short-term borrowings and FHLB advances were used to fund growth of our loan portfolio. The proceeds from the issuance of the 2008 Convertible Notes were used primarily to settle the conversion of our 2003 Convertible Notes, which matured in June 2008, and for other general corporate purposes.

The decrease in interest income from our short-term investment securities portfolio was primarily driven by declining short-term market interest rates. This decrease was partially offset by increases in interest income related to growth in average short-term investment portfolio balances, which included net proceeds from the issuance of our 2008 Convertible Notes in April 2008.

The decrease in interest income from our investment securities portfolio primarily reflects lower levels of taxable investment securities due to principal prepayments of mortgage-backed securities and collateralized mortgage obligations, partially offset by growth in average balances of our non-taxable investment securities portfolio. Average interest-earning investment securities decreased by \$54.3 million to \$1.34 billion for the three months ended June 30, 2008, compared to \$1.39 billion for the comparable 2007 period, as a result of our use of portfolio cash flows to support the growth of our loan portfolio.

Net interest income decreased by \$7.6 million, or 4.0 percent to \$181.0 million for the six months ended June 30, 2008, compared to \$188.6 million for the comparable 2007 period. The decrease in net interest income was primarily due to a \$4.7 million increase in interest expense, a \$2.4 million decrease in interest income from our investment securities portfolio, and a slight decrease in interest income from our loan portfolio.

The increase in interest expense for the six months ended June 30, 2008 was primarily related to increases in interest expense of \$8.8 million from long-term debt and \$5.8 million from deposits, partially offset by a decrease in interest expense of \$9.9 million from short-term borrowings. Average long-term debt increased by \$510.4 million to \$993.6 million for the six months ended June 30, 2008, compared to \$483.2 million for the comparable 2007 period, primarily due to the issuance of \$500 million in senior and subordinated notes in May 2007 and our 2008 Convertible Notes in April 2008. The increase in interest expense from deposits was primarily related to the introduction of our two new interest-bearing deposit products. Average short-term borrowings decreased by \$261.1 million to \$220.5 million for the six months ended June 30, 2008, compared to \$481.6 million for the comparable 2007 period.

The decrease in interest income for the six months ended June 30, 2008 from our investment securities portfolio reflects lower levels of taxable investment securities due to principal prepayments of mortgage-backed securities and collateralized mortgage obligations, partially offset by growth in average balances of our non-taxable investment securities portfolio. Average interest-earning investment securities decreased by \$124.9 million to \$1.30 billion for the six months ended June 30, 2008, compared to \$1.42 billion for the comparable 2007 period.

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The slight decrease in interest income from our loan portfolio for the six months ended June 30, 2008 was primarily related to a decrease in our average base prime lending rate for the six months ended June 30, 2008, compared to the comparable 2007 period,

partially offset by growth in our loan portfolio. Our average base prime lending rate decreased to 5.66 percent for the six months ended June 30, 2008, compared to 8.25 percent for the comparable 2007 period. The decrease in average rates was due to the effect of rate decreases in late 2007 and early 2008 in response to Federal Reserve rate cuts. Average loans outstanding for the six months ended June 30, 2008 totaled \$4.22 billion, compared to \$3.34 billion for the comparable 2007 period.

**Table of Contents***Analysis of Interest Changes Due to Volume and Rate (Fully Taxable-Equivalent Basis)*

Net interest income is affected by changes in the amount and mix of interest-earning assets and interest-bearing liabilities, referred to as volume change. Net interest income is also affected by changes in yields earned on interest-earning assets and rates paid on interest-bearing liabilities, referred to as rate change. Changes in our prime lending rate also impact the yields on our loans, and to a certain extent our interest-bearing deposits. The following table sets forth changes in interest income for each major category of interest-earning assets and interest expense for each major category of interest-bearing liabilities. The table also reflects the amount of simultaneous changes attributable to both volume and rate changes for the periods indicated. For this table, changes that are not solely due to either volume or rate are allocated in proportion to the percentage changes in average volume and average rate.

| (Dollars in thousands)  | 2008 Compared to 2007<br>Three Months Ended June 30, |             |            | 2008 Compared to 2007<br>Six Months Ended June 30, |             |            |
|---|--|-------------|------------|--|-------------|------------|
|   | Increase (Decrease) Due to Change in Volume          | Rate        | Total      | Increase (Decrease) Due to Change in Volume        | Rate        | Total      |
| <b>Interest income:</b>   |  |             |            |  |             |            |
| Federal funds sold, securities purchased under agreement to resell and other short-term investment securities | \$ 2,320   | \$ (2,977)  | \$ (657)   | \$ 4,225   | \$ (4,599)  | \$ (374)   |
| Investment securities (Taxable)   | (1,313)  | 117         | (1,196)    | (3,905)  | 186         | (3,719)    |
| Investment securities (Non-Taxable)   | 865  | (63)        | 802        | 1,447  | (137)       | 1,310      |
| Loans   | 20,099   | (24,635)    | (4,536)    | 40,644   | (40,653)    | (9)        |
| Increase (decrease) in interest income, net   | 21,971   | (27,558)    | (5,587)    | 42,411   | (45,203)    | (2,792)    |
| <b>Interest expense:</b>  |  |             |            |  |             |            |
| NOW deposits  | 13   | 18          | 31         | 12   | 20          | 32         |
| Regular money market deposits   | (49)   | 75          | 26         | (136)  | 192         | 56         |
| Bonus money market deposits   | 1,114  | 149         | 1,263      | 2,226  | 1,211       | 3,437      |
| Time deposits   | 146  | (43)        | 103        | 217  | (45)        | 172        |
| Foreign sweep deposits  | 1,381  |             | 1,381      | 2,188  |             | 2,188      |
| Short-term borrowings   | (2,036)  | (2,421)     | (4,457)    | (5,142)  | (4,798)     | (9,940)    |
| Zero coupon convertible subordinated notes  | (25)   | 19          | (6)        | (22)   | 17          | (5)        |
| 3.875% convertible senior notes   | 2,723  |             | 2,723      | 2,723  |             | 2,723      |
| Junior subordinated debentures  | 31   | (365)       | (334)      | 61   | (506)       | (445)      |
| Senior and subordinated notes   | 2,573  | (1,544)     | 1,029      | 8,856  | (973)       | 7,883      |
| Other long-term debt  | (4)  | (911)       | (915)      | (4)  | (1,353)     | (1,357)    |
| Increase (decrease) in interest expense, net  | 5,867  | (5,023)     | 844        | 10,979   | (6,235)     | 4,744      |
| Increase (decrease) in net interest income  | \$ 16,104  | \$ (22,535) | \$ (6,431) | \$ 31,432  | \$ (38,968) | \$ (7,536) |

*Net Interest Margin (Fully Taxable-Equivalent Basis)*

Our net interest margin was 5.69 percent and 6.01 percent for the three and six months ended June 30, 2008, respectively, compared to 7.39 percent and 7.48 percent for the comparable 2007 periods. The decreases in net interest margin were due to decreases in yields of our loan portfolio due to reductions in our prime-lending rate and increases in rates paid on our deposits due to the introduction of two new interest-bearing deposit products, partially offset by decreases in rates paid on our short-term borrowings. Our net interest margin also decreased due to the impact of our decision to partially decrease the interest rates we offer on certain deposit products, rather than lower them in conformity with Federal Reserve rate cuts.

*Average Balances, Yields and Rates Paid (Fully Taxable-Equivalent Basis)*

The average yield earned on interest-earning assets is the amount of annualized fully taxable-equivalent interest income expressed as a percentage of average interest-earning assets. The average rate paid on funding sources is the amount of annualized interest expense expressed as a percentage of average funding sources. The following tables set forth average assets, liabilities, minority interest and stockholders' equity,

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interest income, interest expense, annualized yields and rates, and the composition of our annualized net interest margin for the three and six months ended June 30, 2008 and 2007, respectively.

**Table of Contents***Average Balances, Rates and Yields for the Three Months Ended June 30, 2008 and 2007*

| (Dollars in thousands)  | Three months ended June 30, |                |             | 2007                |                |             |
|---|-----------------------------|----------------|-------------|---------------------|----------------|-------------|
|   | 2008                        | 2008           | 2008        | Average             | 2007           | 2007        |
|   | Average                     | Interest       | Yield/      | Average             | Interest       | Yield/      |
|   | Balance                     | Income/        | Rate        | Balance             | Income/        | Rate        |
|   |                             | Expense        |             |                     | Expense        |             |
| <b>Interest-earning assets:</b>   |                             |                |             |                     |                |             |
| Federal funds sold, securities purchased under agreement to resell and other short-term investment securities (1) | \$ 597,673                  | \$ 3,684       | 2.48%       | \$ 335,248          | \$ 4,341       | 5.19%       |
| <b>Investment securities:</b>   |                             |                |             |                     |                |             |
| Taxable   | 1,233,490                   | 14,586         | 4.76        | 1,341,339           | 15,782         | 4.72        |
| Non-taxable (2)   | 102,989                     | 1,659          | 6.48        | 49,410              | 857            | 6.96        |
| Total loans, net of unearned income   | 4,319,897                   | 84,515         | 7.87        | 3,426,687           | 89,051         | 10.42       |
| <b>Total interest-earning assets</b>  | <b>6,254,049</b>            | <b>104,444</b> | <b>6.72</b> | <b>5,152,684</b>    | <b>110,031</b> | <b>8.57</b> |
| Cash and due from banks   | 249,074                     |                |             | 267,797             |                |             |
| Allowance for loan losses   | (52,776)                    |                |             | (40,136)            |                |             |
| Goodwill  | 4,092                       |                |             | 21,107              |                |             |
| Other assets (3)  | 703,651                     |                |             | 532,535             |                |             |
| <b>Total assets</b>   | <b>\$ 7,158,090</b>         |                |             | <b>\$ 5,933,987</b> |                |             |
| <b>Funding sources:</b>   |                             |                |             |                     |                |             |
| <b>Interest-bearing liabilities:</b>  |                             |                |             |                     |                |             |
| NOW deposits  | \$ 51,992                   | \$ 71          | 0.55%       | \$ 40,494           | \$ 40          | 0.40%       |
| Regular money market deposits   | 152,707                     | 533            | 1.40        | 167,893             | 507            | 1.21        |
| Bonus money market deposits   | 900,767                     | 2,467          | 1.10        | 487,826             | 1,204          | 0.99        |
| Time deposits   | 387,981                     | 920            | 0.95        | 326,557             | 817            | 1.00        |
| Foreign sweep deposits  | 322,420                     | 1,381          | 1.72        |                     |                |             |
| <b>Total interest-bearing deposits</b>  | <b>1,815,867</b>            | <b>5,372</b>   | <b>1.19</b> | <b>1,022,770</b>    | <b>2,568</b>   | <b>1.01</b> |
| Short-term borrowings   | 205,983                     | 1,104          | 2.16        | 415,093             | 5,561          | 5.37        |
| Zero-coupon convertible subordinated notes  | 134,158                     | 234            | 0.70        | 148,792             | 240            | 0.65        |
| 3.875% convertible senior notes   | 229,121                     | 2,723          | 4.78        |                     |                |             |
| Junior subordinated debentures  | 53,090                      | 540            | 4.09        | 51,173              | 874            | 6.85        |
| Senior and subordinated notes   | 531,086                     | 4,874          | 3.69        | 249,608             | 3,845          | 6.18        |
| Other long-term debt  | 152,386                     | 1,152          | 3.04        | 152,669             | 2,067          | 5.43        |
| <b>Total interest-bearing liabilities</b>   | <b>3,121,691</b>            | <b>15,999</b>  | <b>2.06</b> | <b>2,040,105</b>    | <b>15,155</b>  | <b>2.98</b> |
| Portion of noninterest-bearing funding sources  | 3,132,358                   |                |             | 3,112,579           |                |             |
| <b>Total funding sources</b>  | <b>6,254,049</b>            | <b>15,999</b>  | <b>1.03</b> | <b>5,152,684</b>    | <b>15,155</b>  | <b>1.18</b> |
| <b>Noninterest-bearing funding sources:</b>   |                             |                |             |                     |                |             |
| Demand deposits   | 2,832,956                   |                |             | 2,828,240           |                |             |
| Other liabilities   | 243,316                     |                |             | 193,279             |                |             |
| Minority interest in capital of consolidated affiliates   | 282,285                     |                |             | 200,815             |                |             |
| Stockholders' equity  | 677,842                     |                |             | 671,548             |                |             |
| Portion used to fund interest-earning assets  | (3,132,358)                 |                |             | (3,112,579)         |                |             |
| <b>Total liabilities, minority interest, and stockholders' equity</b>   | <b>\$ 7,158,090</b>         |                |             | <b>\$ 5,933,987</b> |                |             |

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|                                |              |       |              |       |
|--------------------------------|--------------|-------|--------------|-------|
| Net interest income and margin | \$ 88,445    | 5.69% | \$ 94,876    | 7.39% |
| Total deposits                 | \$ 4,648,823 |       | \$ 3,851,010 |       |

- (1) Includes average interest-bearing deposits in other financial institutions of \$99.2 million and \$50.9 million for the three months ended June 30, 2008 and 2007, respectively.
- (2) Interest income on non-taxable investments is presented on a fully taxable-equivalent basis using the federal statutory income tax rate of 35.0 percent for all periods presented. The tax equivalent adjustments were \$0.6 million and \$0.3 million for the three months ended June 30, 2008 and 2007, respectively.
- (3) Average investment securities of \$373.3 million and \$237.7 million for the three months ended June 30, 2008 and 2007, respectively, were classified as other assets as they were noninterest-earning assets. These investments primarily consisted of non-marketable securities.

**Table of Contents***Average Balances, Rates and Yields for the Six Months Ended June 30, 2008 and 2007*

| (Dollars in thousands)  | Six months ended June 30, |                                |                |                     |                                |                |
|---|---------------------------|--------------------------------|----------------|---------------------|--------------------------------|----------------|
|   | 2008                      |                                |                | 2007                |                                |                |
|   | Average<br>Balance        | Interest<br>Income/<br>Expense | Yield/<br>Rate | Average<br>Balance  | Interest<br>Income/<br>Expense | Yield/<br>Rate |
| <b>Interest-earning assets:</b>   |                           |                                |                |                     |                                |                |
| Federal funds sold, securities purchased under agreement to resell and other short-term investment securities (1) | \$ 536,392                | \$ 7,801                       | 2.92%          | \$ 314,526          | \$ 8,175                       | 5.24%          |
| <b>Investment securities:</b>   |                           |                                |                |                     |                                |                |
| Taxable   | 1,203,594                 | 28,356                         | 4.74           | 1,372,996           | 32,075                         | 4.71           |
| Non-taxable (2)   | 96,175                    | 3,101                          | 6.48           | 51,702              | 1,791                          | 6.99           |
| Total loans, net of unearned income   | 4,216,381                 | 174,274                        | 8.31           | 3,342,564           | 174,283                        | 10.51          |
| <b>Total interest-earning assets</b>  | <b>6,052,542</b>          | <b>213,532</b>                 | <b>7.09</b>    | <b>5,081,788</b>    | <b>216,324</b>                 | <b>8.58</b>    |
| Cash and due from banks   | 262,773                   |                                |                | 272,386             |                                |                |
| Allowance for loan losses   | (50,526)                  |                                |                | (41,864)            |                                |                |
| Goodwill  | 4,092                     |                                |                | 21,201              |                                |                |
| Other assets (3)  | 686,174                   |                                |                | 495,302             |                                |                |
| <b>Total assets</b>   | <b>\$ 6,955,055</b>       |                                |                | <b>\$ 5,828,813</b> |                                |                |
| <b>Funding sources:</b>   |                           |                                |                |                     |                                |                |
| <b>Interest-bearing liabilities:</b>  |                           |                                |                |                     |                                |                |
| NOW deposits  | \$ 44,570                 | \$ 108                         | 0.49%          | \$ 38,893           | \$ 76                          | 0.39%          |
| Regular money market deposits   | 144,596                   | 957                            | 1.33           | 167,933             | 901                            | 1.08           |
| Bonus money market deposits   | 887,361                   | 5,702                          | 1.29           | 501,419             | 2,265                          | 0.91           |
| Time deposits   | 365,776                   | 1,686                          | 0.93           | 319,640             | 1,514                          | 0.96           |
| Foreign sweep deposits  | 233,338                   | 2,188                          | 1.89           |                     |                                |                |
| <b>Total interest-bearing deposits</b>  | <b>1,675,641</b>          | <b>10,641</b>                  | <b>1.28</b>    | <b>1,027,885</b>    | <b>4,756</b>                   | <b>0.93</b>    |
| Short-term borrowings   | 220,464                   | 2,915                          | 2.66           | 481,592             | 12,855                         | 5.38           |
| Zero-coupon convertible subordinated notes  | 141,736                   | 473                            | 0.67           | 148,676             | 478                            | 0.65           |
| 3.875% convertible senior notes   | 114,560                   | 2,723                          | 4.78           |                     |                                |                |
| Junior subordinated debentures  | 53,030                    | 1,265                          | 4.80           | 51,165              | 1,710                          | 6.74           |
| Senior and subordinated notes   | 531,731                   | 11,728                         | 4.44           | 130,716             | 3,845                          | 5.93           |
| Other long-term debt  | 152,511                   | 2,756                          | 3.63           | 152,669             | 4,113                          | 5.43           |
| <b>Total interest-bearing liabilities</b>   | <b>2,889,673</b>          | <b>32,501</b>                  | <b>2.26</b>    | <b>1,992,703</b>    | <b>27,757</b>                  | <b>2.81</b>    |
| Portion of noninterest-bearing funding sources  | 3,162,869                 |                                |                | 3,089,085           |                                |                |
| <b>Total funding sources</b>  | <b>6,052,542</b>          | <b>32,501</b>                  | <b>1.08</b>    | <b>5,081,788</b>    | <b>27,757</b>                  | <b>1.10</b>    |
| <b>Noninterest-bearing funding sources:</b>   |                           |                                |                |                     |                                |                |
| Demand deposits   | 2,866,278                 |                                |                | 2,823,128           |                                |                |
| Other liabilities   | 244,411                   |                                |                | 167,592             |                                |                |
| Minority interest in capital of consolidated affiliates   | 271,975                   |                                |                | 186,130             |                                |                |
| Stockholders equity   | 682,718                   |                                |                | 659,260             |                                |                |
| Portion used to fund interest-earning assets  | (3,162,869)               |                                |                | (3,089,085)         |                                |                |
| <b>Total liabilities, minority interest, and stockholders equity</b>  | <b>\$ 6,955,055</b>       |                                |                | <b>\$ 5,828,813</b> |                                |                |

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|                                |              |       |              |       |
|--------------------------------|--------------|-------|--------------|-------|
| Net interest income and margin | \$ 181,031   | 6.01% | \$ 188,567   | 7.48% |
| Total deposits                 | \$ 4,541,919 |       | \$ 3,851,013 |       |

- (1) Includes average interest-bearing deposits in other financial institutions of \$91.0 million and \$46.4 million for the six months ended June 30, 2008 and 2007, respectively.
- (2) Interest income on non-taxable investments is presented on a fully taxable-equivalent basis using the federal statutory income tax rate of 35.0 percent for all periods presented. The tax equivalent adjustments were \$1.1 million and \$0.6 million for the six months ended June 30, 2008 and 2007, respectively.
- (3) Average investment securities of \$359.3 million and \$224.4 million for the six months ended June 30, 2008 and 2007, respectively, were classified as other assets as they were noninterest-earning assets. These investments primarily consisted of non-marketable securities.



**Table of Contents****Provision for Loan Losses**

Our provision for loan losses is based on our evaluation of the adequacy of the existing allowance for loan losses in relation to total gross loans and on our periodic assessment of the inherent and identified risk dynamics of the loan portfolio resulting from reviews of selected individual loans. The following table summarizes our provision for loan losses for the three and six months ended June 30, 2008 and 2007, respectively:

| (Dollars in thousands)  | Three months ended June 30, |              | Six months ended June 30, |              |
|---|-----------------------------|--------------|---------------------------|--------------|
|   | 2008                        | 2007         | 2008                      | 2007         |
| Allowance for loan losses, beginning balance                        | \$ 49,636                   | \$ 40,256    | \$ 47,293                 | \$ 42,747    |
| Provision for loan losses   | 8,351                       | 8,117        | 16,074                    | 7,710        |
| Gross loan charge-offs  | (9,098)                     | (6,265)      | (15,306)                  | (10,615)     |
| Loan recoveries   | 3,999                       | 1,244        | 4,827                     | 3,510        |
| Allowance for loan losses, ending balance                           | \$ 52,888                   | \$ 43,352    | \$ 52,888                 | \$ 43,352    |
| Provision as a percentage of total gross loans (annualized)         | 0.72%                       | 0.86%        | 0.69%                     | 0.41%        |
| Gross charge-offs as a percentage of total gross loans (annualized) | 0.78                        | 0.66         | 0.66                      | 0.57         |
| Net charge-offs as a percentage of total gross loans (annualized)   | 0.44                        | 0.53         | 0.45                      | 0.38         |
| Allowance for loan losses as a percentage of total gross loans      | 1.13%                       | 1.14%        | 1.13%                     | 1.14%        |
| Total gross loans at period end                                     | \$ 4,666,989                | \$ 3,787,911 | \$ 4,666,989              | \$ 3,787,911 |

Our provision for loan losses increased by \$0.3 million to \$8.4 million for the three months ended June 30, 2008, compared to \$8.1 million for the comparable 2007 period. The increase in our provision for loan losses was primarily due to an increase in gross loan charge-offs of \$2.8 million and growth in our loan portfolio, partially offset by an increase in loan recoveries of \$2.8 million. Gross loan charge-offs of \$9.1 million for the three months ended June 30, 2008 were primarily related to gross charge-offs from our early-stage client portfolio, as well as from one loan transaction from a mid-stage technology client, which based on information known to us, appears to be a result of fraudulent client activity. We believe this is an isolated incident and not indicative of any trends. Loan recoveries of \$4.0 million for the three months ended June 30, 2008 primarily came from our early-stage client portfolio, due primarily to a recovery of \$2.0 million from one client, which was charged off during the first quarter of 2008. We consider our allowance for loan losses of \$52.9 million adequate to cover credit losses inherent in the loan portfolio at June 30, 2008.

Our provision for loan losses increased by \$8.4 million to \$16.1 million for the six months ended June 30, 2008, compared to a provision of \$7.7 million for the comparable 2007 period. The increase in our provision for loan losses was primarily due to increased gross loan charge-offs and loan growth, partially offset by higher loan recoveries.

**Noninterest Income**

| (Dollars in thousands)                               | Three months ended June 30, |           |          | Six months ended June 30, |            |          |
|--|-----------------------------|-----------|----------|---------------------------|------------|----------|
|  | 2008                        | 2007      | % Change | 2008                      | 2007       | % Change |
| Client investment fees                               | \$ 13,648                   | \$ 12,652 | 7.9%     | \$ 27,370                 | \$ 24,686  | 10.9%    |
| Foreign exchange fees                                | 7,961                       | 5,805     | 37.1     | 15,805                    | 11,064     | 42.9     |
| Deposit service charges                              | 6,056                       | 3,567     | 69.8     | 11,947                    | 6,778      | 76.3     |
| Gains on derivative instruments, net                 | 4,408                       | 4,751     | (7.2)    | 7,007                     | 6,724      | 4.2      |
| Letter of credit and standby letter of credit income | 3,142                       | 2,761     | 13.8     | 6,088                     | 5,692      | 7.0      |
| Corporate finance fees                               |                             | 3,487     | (100.0)  | 3,640                     | 6,402      | (43.1)   |
| Gains (losses) on investment securities, net         | 2,039                       | 13,641    | (85.1)   | (4,073)                   | 25,892     | (115.7)  |
| Other  | 6,683                       | 9,036     | (26.0)   | 17,718                    | 15,923     | 11.3     |
| Total noninterest income                             | \$ 43,937                   | \$ 55,700 | (21.1)%  | \$ 85,502                 | \$ 103,161 | (17.1)%  |

Included in net income is income and expense that are attributable to minority interests. As part of our investment funds management business, we recognize the entire income or loss from funds where we own significantly less than 100%. We are required under GAAP to consolidate 100% of the results of the funds that we are deemed to control. Similarly, we are required under GAAP to consolidate the results of eProspers, of

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which we own 65%. The relevant amounts attributable to investors other than us are reflected under **Minority Interest in Net Loss (Income) of Consolidated Affiliates**. Our net income includes only the portion of income or loss that is attributable to our ownership interest. The non-GAAP tables presented below, for noninterest income, net gains on derivative instruments, net gains (losses) on investment securities and noninterest expense, all exclude minority interest. We believe these non-GAAP financial measures, when taken together with the corresponding GAAP financial measures, provide meaningful supplemental information regarding our performance by excluding certain items that represent income attributable to investors other than us and our subsidiaries. Our management uses, and believes that investors benefit from referring to, these non-GAAP financial measures in assessing our operating results and when planning, forecasting and analyzing future periods. However, these non-GAAP financial measures should be considered in addition to, not as a substitute for or superior to, financial measures prepared in accordance with GAAP.

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The following table provides a summary of non-GAAP noninterest income, net of minority interest:

| Non-GAAP noninterest income, net of minority interest                                | Three months ended June 30, |                  |               | Six months ended June 30, |                  |             |
|--|-----------------------------|------------------|---------------|---------------------------|------------------|-------------|
|  | 2008                        | 2007             | % Change      | 2008                      | 2007             | % Change    |
| <b>(Dollars in thousands)</b>  |                             |                  |               |                           |                  |             |
| GAAP noninterest income  | \$ 43,937                   | \$ 55,700        | (21.1)%       | \$ 85,502                 | \$ 103,161       | (17.1)%     |
| Less: (income) losses attributable to minority interests, including carried interest | (817)                       | (8,826)          | (90.7)        | 899                       | (21,017)         | (104.3)     |
| <b>Non-GAAP noninterest income, net of minority interest</b>                         | <b>\$ 43,120</b>            | <b>\$ 46,874</b> | <b>(8.0)%</b> | <b>\$ 86,401</b>          | <b>\$ 82,144</b> | <b>5.2%</b> |

*Client Investment Fees*

Client investment fees were \$13.6 million and \$27.4 million for the three and six months ended June 30, 2008, respectively, compared to \$12.7 million and \$24.7 million for the comparable 2007 periods. The increases in client investment fees were primarily attributable to the growth in average client investment funds, particularly from an increase in deposits from our later-stage technology clients, as well as an increase in deposits from our private equity clients. The following table summarizes average client investment funds for the three and six months ended June 30, 2008 and 2007, respectively.

| (Dollars in millions)                            | Three months ended June 30, |                  |             | Six months ended June 30, |                  |             |
|--|-----------------------------|------------------|-------------|---------------------------|------------------|-------------|
|  | 2008                        | 2007             | % Change    | 2008                      | 2007             | % Change    |
| Client directed investment assets (1)            | \$ 12,734                   | \$ 12,234        | 4.1%        | \$ 12,754                 | \$ 12,060        | 5.8%        |
| Client investment assets under management        | 6,006                       | 5,476            | 9.7         | 6,190                     | 5,333            | 16.1        |
| Sweep money market funds                         | 2,649                       | 2,330            | 13.7        | 2,698                     | 2,361            | 14.3        |
| <b>Total average client investment funds (2)</b> | <b>\$ 21,389</b>            | <b>\$ 20,040</b> | <b>6.7%</b> | <b>\$ 21,642</b>          | <b>\$ 19,754</b> | <b>9.6%</b> |

(1) Mutual funds and Repurchase Agreement Program assets.

(2) Client funds invested through SVB Financial Group are maintained at third party financial institutions.

*Foreign Exchange Fees*

Foreign exchange fees were \$8.0 million and \$15.8 million for the three and six months ended June 30, 2008, respectively, compared to \$5.8 million and \$11.1 million for the comparable 2007 periods. The increases in foreign exchange fees were primarily due to higher volumes of transactions. Commissioned notional volumes were \$1.85 billion and \$3.29 billion for the three and six months ended June 30, 2008, respectively, compared to \$1.56 billion and \$2.69 billion for the comparable 2007 periods. Because our clients' demand for foreign currency is driven by the purchase or sale of goods and services, and because more than 85% of our trades occur in only four currencies (Euro, Pound Sterling, Canadian Dollar and Japanese Yen), the higher notional volumes reflect the impact of business conditions in those countries or regions of our clients.

*Deposit Service Charges*

Deposit service charges were \$6.1 million and \$11.9 million for the three and six months ended June 30, 2008, respectively, compared to \$3.6 million and \$6.8 million for the comparable 2007 periods. The increases in deposit service charges were primarily attributable to a decrease in earnings credit rate obtained by clients to offset deposit service charges, which was primarily related to decreases in short-term market interest rates. The increase in deposit service charges was also attributable to an increase in fee rates during the second quarter of 2007.



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*Gains on Derivative Instruments, Net*

A summary of gains on derivative instruments, net, for the three and six months ended June 30, 2008 and 2007, respectively, is as follows:

| (Dollars in thousands)   | Three months ended June 30, |          |          | Six months ended June 30, |          |          |
|--|-----------------------------|----------|----------|---------------------------|----------|----------|
|  | 2008                        | 2007     | % Change | 2008                      | 2007     | % Change |
| Gains (losses) on foreign exchange forward contracts, net:             |                             |          |          |                           |          |          |
| Gains on client foreign exchange forward contracts, net (1)            | \$ 478                      | \$ 391   | 22.3%    | \$ 1,206                  | \$ 906   | 33.1%    |
| Gains (losses) on internal foreign exchange forward contracts, net (2) | 624                         | (812)    | (176.8)  | (2,467)                   | (435)    | 467.1    |
| Total gains (losses) on foreign exchange forward contracts, net        | 1,102                       | (421)    | (361.8)  | (1,261)                   | 471      | (367.7)  |
| Change in fair value of interest rate swap (3)                         | 879                         | 598      | 47.0     | 386                       | 257      | 50.2     |
| Gains on covered call options, net (4)                                 | 377                         |          | 100.0    | 377                       |          | 100.0    |
| Equity warrant assets:   |                             |          |          |                           |          |          |
| Gains on exercise, net   | 676                         | 883      | (23.4)   | 5,192                     | 3,866    | 34.3     |
| Change in fair value (5):  |                             |          |          |                           |          |          |
| Cancellations and expirations  | (488)                       | (720)    | (32.2)   | (945)                     | (1,467)  | (35.6)   |
| Other changes in fair value  | 1,862                       | 4,411    | (57.8)   | 3,258                     | 3,597    | (9.4)    |
| Total net gains on equity warrant assets (6)                           | 2,050                       | 4,574    | (55.2)   | 7,505                     | 5,996    | 25.2     |
| Total gains on derivative instruments, net                             | \$ 4,408                    | \$ 4,751 | (7.2)%   | \$ 7,007                  | \$ 6,724 | 4.2%     |

- (1) Represents the net gains for foreign exchange forward contracts executed on behalf of clients.
- (2) Represents the change in the fair value of foreign exchange forward contracts to economically reduce our foreign exchange exposure risk related to certain foreign currency denominated loans. Revaluations of foreign currency denominated loans are recorded on the line item *Other* as part of noninterest income, a component of consolidated net income.
- (3) Represents the change in the fair value hedge of the hedging relationship from the interest rate swap agreement related to our junior subordinated debentures. Please refer to the discussion of our interest rate swap agreement related to our junior subordinated debentures in Note 10 (Derivative Financial Instruments) of the Notes to Interim Consolidated Financial Statements (unaudited) in Part I, Item 1 in this report.
- (4) Represents net gains on covered call options held by one of our sponsored debt funds.
- (5) As of June 30, 2008 we held warrants to purchase shares of capital stock of 1,217 companies, compared to 1,202 companies as of June 30, 2007.
- (6) Includes net gains on equity warrant assets held by consolidated investment affiliates. Relevant amounts attributable to minority interests are reflected in the interim consolidated statements of income under the caption *Minority Interest in Net Loss (Income) of Consolidated Affiliates*.

Gains on derivative instruments, net, were \$4.4 million for the three months ended June 30, 2008, compared to \$4.8 million for the comparable 2007 period. The decrease of \$0.4 million was primarily due to lower gains from valuations of our equity warrant assets, partially offset by net gains from changes in the fair value of foreign exchange forward contracts and from net gains on covered call options recognized during the three months ended June 30, 2008. Net gains from foreign exchange forward contracts included \$0.6 million in net gains from changes in the fair value of foreign exchange forward contracts, used to offset net losses of \$2.0 million from revaluation of our foreign currency denominated loans, which are included in other noninterest income.

Gains on derivative instruments, net, were \$7.0 million for the six months ended June 30, 2008, compared to \$6.7 million for the comparable 2007 period. The increase of \$0.3 million was primarily due to net gains from equity warrant assets, particularly from net gains on exercise of equity warrant assets, as well as from net gains on covered call options held by one of our sponsored debt funds. These increases were partially offset by net losses from changes in the fair value of foreign exchange forward contracts, used to offset net gains of \$1.9 million from revaluation of our foreign currency denominated loans, which are included in other noninterest income.

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Changes in the fair value of equity warrant assets were primarily attributable to changes in the value of the underlying client companies' stock, changes in the value of the underlying assumptions used to value the equity warrant assets including changes in the risk-free interest rate, changes in the volatility of market-comparable public companies and changes in the expected life. The methodology used to calculate the fair value of equity warrant assets has been applied consistently.

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The following table provides a summary of non-GAAP net gains on derivative instruments, net of minority interest:

| Non-GAAP net gains on derivative instruments, net of minority interest        | Three months ended June 30, |                 |                | Six months ended June 30, |                 |             |
|---|-----------------------------|-----------------|----------------|---------------------------|-----------------|-------------|
|   | 2008                        | 2007            | % Change       | 2008                      | 2007            | % Change    |
| <b>(Dollars in thousands)</b>   |                             |                 |                |                           |                 |             |
| GAAP net gains on derivative instruments                                      | \$ 4,408                    | \$ 4,751        | (7.2)%         | \$ 7,007                  | \$ 6,724        | 4.2%        |
| Less: (income) losses attributable to minority interests (1)                  | (171)                       | 323             | (152.9)        | (125)                     | (267)           | (53.2)      |
| <b>Non-GAAP net gains on derivative instruments, net of minority interest</b> | <b>\$ 4,237</b>             | <b>\$ 5,074</b> | <b>(16.5)%</b> | <b>\$ 6,882</b>           | <b>\$ 6,457</b> | <b>6.6%</b> |

(1) Represents gains recognized from the exercise of warrants held by one of our sponsored debt funds.

**Table of Contents***Gains (Losses) on Investment Securities, Net*

Net gains on investment securities were \$2.0 million for the three months ended June 30, 2008, compared to net gains of \$13.6 million for the comparable 2007 period. Net gains on investment securities of \$2.0 million for the three months ended June 30, 2008 were mainly attributable to net gains from one of our managed co-investment funds of \$2.4 million, primarily due to net realized gains from certain investments arising from merger and acquisition activities and net gains from our sponsored debt funds of \$2.2 million, which included \$1.5 million of net gains mainly attributable to increases in the share prices of certain investments and higher valuations related to investments within our sponsored debt funds, \$0.4 million of net gains from the sale of certain investments within the funds and \$0.3 million of net gains from distributions. These net gains were partially offset by net losses from our managed funds of funds of \$1.7 million, which included \$5.0 million in net losses from decreases in valuations, partially offset by \$3.3 million of net gains primarily from distributions, and net losses of \$0.5 million from the sale of certain equity securities, which are publicly-traded shares acquired upon exercise of equity warrant assets.

Net losses on investment securities were \$4.1 million for the six months ended June 30, 2008, compared to net gains of \$25.9 million for the comparable 2007 period. Net losses on investment securities of \$4.1 million for the six months ended June 30, 2008 were mainly attributable to \$6.1 million of net losses from one of our sponsored debt funds primarily due to a decrease in the share price of one investment, which was subject to transfer restrictions, and \$1.3 million of net losses from the sale of certain equity securities. These net losses were partially offset by net gains of \$2.0 million from one of our managed co-investment funds and \$1.1 million in net gains from our managed funds of funds.

As of June 30, 2008, we held investments, either directly or through six of our managed investment funds, in 421 private equity funds, 65 companies and three sponsored debt funds.

We experience variability in the performance of our consolidated funds from quarter to quarter due to a number of factors, including changes in the values of our funds' investments, changes in the amount of distributions and general economic and market conditions. Such variability may lead to volatility in the gains (losses) from investment securities and cause our results for a particular period not to be indicative of our performance in a future period. For example, in the second quarter of 2007, we experienced net gains in investment securities of \$13.6 million which were mainly attributable to net increases of \$12.1 million in the fair value of two fund investments from our sponsored debt funds. In the first quarter of 2008, we experienced \$8.0 million in net losses from our sponsored debt funds primarily related to subsequent declines in the valuations of these investments, which was subject to transfer restrictions.

Gains on investment securities, net, of \$13.6 million for the three months ended June 30, 2007 were mainly attributable to net increases of \$12.1 million in the fair value of two fund investments from one of our sponsored debt funds, which were subject to transfer restrictions. Included in the \$13.6 million in net gains on investment securities are \$7.2 million of net gains from increases in valuations and \$6.5 million of net gains from distributions, partially offset by \$0.1 million of net losses from the sale of certain equity securities.

Gains on investment securities, net, of \$25.9 million for the six months ended June 30, 2007 were mainly attributable to net gains of \$12.6 million from one of our sponsored debt funds and net gains of \$11.8 million from two of our managed funds of funds, primarily related to net increases in the fair values of fund investments. Included in the \$25.9 million in net gains on investment securities are \$17.1 million of net gains from increases in valuations, \$8.6 million of net gains from distributions and \$0.2 million of net gains from the sale of certain equity securities.

The following table provides a summary of non-GAAP net gains (losses) on investment securities, net of minority interest:

| Non-GAAP net gains (losses) on investment securities, net of minority interest       | Three months ended June 30, |           |          | Six months ended June 30, |           |          |
|--|-----------------------------|-----------|----------|---------------------------|-----------|----------|
|  | 2008                        | 2007      | % Change | 2008                      | 2007      | % Change |
| (Dollars in thousands)   |                             |           |          |                           |           |          |
| GAAP net gains (losses) on investment securities                                     | \$ 2,039                    | \$ 13,641 | (85.1)%  | \$ (4,073)                | \$ 25,892 | (115.7)% |
| Less: (income) losses attributable to minority interests, including carried interest | (452)                       | (8,654)   | (94.8)   | 1,447                     | (19,476)  | (107.4)  |
| Non-GAAP net gains (losses) on investment securities, net of minority interest       | \$ 1,587                    | \$ 4,987  | (68.2)%  | \$ (2,626)                | \$ 6,416  | (140.9)% |





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*Other Noninterest Income*

A summary of other noninterest income for the three and six months ended June 30, 2008 and 2007, respectively, is as follows:

| (Dollars in thousands)                                    | Three months ended June 30, |          |          | Six months ended June 30, |           |          |
|---|-----------------------------|----------|----------|---------------------------|-----------|----------|
|   | 2008                        | 2007     | % Change | 2008                      | 2007      | % Change |
| Service-based fee income (1)                              | \$ 2,266                    | \$ 1,200 | 88.8%    | \$ 4,256                  | \$ 1,938  | 119.6%   |
| Fund management fees                                      | 1,957                       | 2,819    | (30.6)   | 3,877                     | 4,742     | (18.2)   |
| Credit card fees  | 1,502                       | 1,521    | (1.2)    | 3,202                     | 2,764     | 15.8     |
| (Losses) gains on foreign currency loans revaluation, net | (1,992)                     | 824      | (341.7)  | 1,915                     | 883       | 116.9    |
| Other   | 2,950                       | 2,672    | 10.4     | 4,468                     | 5,596     | (20.2)   |
| Total other noninterest income                            | \$ 6,683                    | \$ 9,036 | (26.0)%  | \$ 17,718                 | \$ 15,923 | 11.3%    |

(1) Includes income from SVB Analytics and eProsper.

Other noninterest income was \$6.7 million for the three months ended June 30, 2008, compared to \$9.0 million for the comparable 2007 period. The decrease of \$2.3 million was primarily due to a decrease of \$2.8 million from revaluations of foreign currency denominated loans, due primarily to the strengthening of the U.S. dollar in the second quarter of 2008, and a \$0.9 million decrease in fund management fees primarily from the closing of additional funds during the second quarter of 2007. These decreases were partially offset by a \$1.1 million increase in service-based fee income, primarily due to increased activities from SVB Analytics. SVB Analytics revenues increased by \$1.1 million to \$1.7 million for the three months ended June 30, 2008, compared to \$0.6 million for the comparable 2007 period, primarily as a result of an increase in the number of clients from 183 at June 30, 2007 to 726 at June 30, 2008.

Other noninterest income was \$17.7 million for the six months ended June 30, 2008, compared to \$15.9 million for the comparable 2007 period. The increase of \$1.8 million was primarily due to an increase of \$2.3 million in service-based fee income, primarily due to increased activities from SVB Analytics. SVB Analytics revenues increased by \$2.2 million to \$3.0 million for the six months ended June 30, 2008, compared to \$0.8 million for the comparable 2007 period.

*Noninterest Expense*

| (Dollars in thousands)  | Three months ended June 30, |           |          | Six months ended June 30, |            |          |
|---|-----------------------------|-----------|----------|---------------------------|------------|----------|
|   | 2008                        | 2007      | % Change | 2008                      | 2007       | % Change |
| Compensation and benefits   | \$ 50,059                   | \$ 51,957 | (3.7)%   | \$ 103,840                | \$ 105,317 | (1.4)%   |
| Professional services   | 9,132                       | 6,676     | 36.8     | 17,933                    | 15,826     | 13.3     |
| Premises and equipment  | 5,455                       | 5,111     | 6.7      | 10,643                    | 10,253     | 3.8      |
| Net occupancy   | 4,342                       | 6,285     | (30.9)   | 8,690                     | 11,089     | (21.6)   |
| Business development and travel   | 3,764                       | 3,403     | 10.6     | 7,186                     | 6,318      | 13.7     |
| Loss from cash settlement of conversion premium of zero-coupon convertible subordinated notes | 3,858                       |           |          | 3,858                     |            |          |
| Correspondent bank fees   | 1,816                       | 1,311     | 38.5     | 3,322                     | 2,860      | 16.2     |
| Telephone   | 1,345                       | 1,423     | (5.5)    | 2,497                     | 2,856      | (12.6)   |
| Data processing services  | 1,116                       | 858       | 30.1     | 2,193                     | 1,886      | 16.3     |
| Provision for (reduction of) unfunded credit commitments                                      | 800                         | (696)     | (214.9)  | 635                       | (1,805)    | (135.2)  |
| Impairment of goodwill  |                             | 17,204    | (100.0)  |                           | 17,204     | (100.0)  |
| Other   | 5,502                       | 4,384     | 25.5     | 9,829                     | 8,229      | 19.4     |
| Total noninterest expense   | \$ 87,189                   | \$ 97,916 | (11.0)%  | \$ 170,626                | \$ 180,033 | (5.2)%   |

The table below provides a summary of non-GAAP noninterest expense, net of minority interest:

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| Non-GAAP noninterest expense, net of minority interest | Three months ended June 30, |           |          | Six months ended June 30, |            |          |
|--|-----------------------------|-----------|----------|---------------------------|------------|----------|
|  | 2008                        | 2007      | % Change | 2008                      | 2007       | % Change |
| (Dollars in thousands)                                 |                             |           |          |                           |            |          |
| GAAP noninterest expense                               | \$ 87,189                   | \$ 97,916 | (11.0)%  | \$ 170,626                | \$ 180,033 | (5.2)%   |
| Less: amounts attributable to minority interests       | (2,457)                     | (3,269)   | (24.8)   | (5,216)                   | (5,524)    | (5.6)    |
| Non-GAAP noninterest expense, net of minority interest | \$ 84,732                   | \$ 94,647 | (10.5)%  | \$ 165,410                | \$ 174,509 | (5.2)%   |

*Compensation and Benefits*

Compensation and benefits expense was \$50.1 million and \$103.8 million for the three and six months ended June 30, 2008, respectively, compared to \$52.0 million and \$105.3 million for the comparable 2007 periods. The decreases were primarily due to a decrease in salaries and wages expense paid to temporary employees, primarily related to additional expenses incurred in the

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beginning of 2007 associated with certain information technology ( IT ) projects, as well as a decrease in share-based payments. These decreases were partially offset by increases in our incentive compensation plan expense. The average number of FTE personnel increased slightly to 1,201 for the three months ended June 30, 2008, compared to 1,172 for the comparable 2007 period.

Our compensation plans primarily consist of the Incentive Compensation Plan, Direct Drive Incentive Compensation Plan, SVB Financial Group 401(k), Employee Stock Ownership Plan ( ESOP ), Retention Program and Warrant Incentive Plan. Total costs incurred under the above plans were \$14.6 million and \$31.1 million for the three and six months ended June 30, 2008, respectively, compared to \$13.8 million and \$28.6 million for the comparable 2007 periods. The increase of \$0.8 million for the three months ended June 30, 2008 was primarily related to a \$0.7 million increase in our Incentive Compensation Plan expense. The increase of \$2.5 million for the six months ended June 30, 2008 was primarily related to a \$2.2 million increase in our Incentive Compensation Plan expense, a \$0.5 million increase in our Warrant Incentive Plan and a \$0.5 million increase in our 401(k) expense. These increases were partially offset by a \$0.5 million decrease in our Retention Program expense.

*Professional Services*

Professional services expense was \$9.1 million and \$17.9 million for the three and six months ended June 30, 2008, respectively, compared to \$6.7 million and \$15.8 million for the comparable 2007 periods. The increases were primarily attributable to an increase in expenses associated with certain IT projects.

*Net Occupancy*

Net occupancy expense was \$4.3 million and \$8.7 million for the three and six months ended June 30, 2008, respectively, compared to \$6.3 million and \$11.1 million for the comparable 2007 periods. The decreases were primarily attributable to lease exit costs of \$1.7 million recognized in the second quarter of 2007, as we exited three domestic offices in a move to improve synergy and efficiency across business units.

*Loss from Cash Settlement of Conversion Premium of Zero-Coupon Convertible Subordinated Notes*

During the three months ended June 30, 2008 but prior to the maturity date of our 2003 Convertible Notes, we received a conversion notice to convert notes in the total principal amount of \$7.8 million. Consistent with prior early conversions, we elected to settle the conversion fully in cash and paid a total of \$11.6 million in cash, which included \$3.9 million representing the conversion premium value of the converted notes. Accordingly, we recorded a non-tax deductible loss of \$3.9 million as noninterest expense. In connection with this early conversion settlement payment, we exercised call options pursuant to our call-spread arrangement and received a corresponding cash payment of \$3.9 million from the counterparty. Accordingly, we recorded an increase in stockholders' equity of \$3.9 million, representing such payment received, which was reflected as additional paid-in capital. As a result, the \$3.9 million in noninterest expense we recorded due to this early conversion settlement had no net impact on our total stockholders' equity.

*Provision for (Reduction of) Unfunded Credit Commitments*

We calculate the provision for (reduction of) unfunded credit commitments based on the credit commitments outstanding, as well as the credit quality of our loan commitments. We recorded a provision of \$0.8 million and \$0.6 million to the liability for unfunded credit commitments for the three and six months ended June 30, 2008, respectively, compared to a (reduction of) provision of \$(0.7) million and \$(1.8) million for the comparable 2007 periods. Our reserve for unfunded credit commitments was \$14.1 million at June 30, 2008 compared to \$12.8 million at June 30, 2007.

The provision of \$0.8 million for the three months ended June 30, 2008 reflected an increase in the balance of our total unfunded credit commitments from \$4.86 billion at March 31, 2008 to \$5.03 billion at June 30, 2008. The provision of \$0.6 million for the six months ended June 30, 2008 reflected an increase in the balance of our total unfunded credit commitments from \$4.94 billion at December 31, 2007 to \$5.03 billion at June 30, 2008.

The (reduction of) provision of \$(0.7) million for the three months ended June 30, 2007 was primarily due to a decrease in our allowance for loan losses as a percentage of total gross loans from 1.19 at March 31, 2007 to 1.14 at June 30, 2007 and the (reduction of) provision of \$(1.8) million for the six months ended June 30, 2007 was primarily due to a decrease in our allowance for loan losses as a percentage of total gross loans from 1.22 percent at December 31, 2006 to 1.14 percent at June 30, 2007.

*Impairment of Goodwill*

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In connection with our annual assessment of goodwill of SVB Alliant in the second quarter of 2007, we recognized impairment charges of \$17.2 million. The impairment resulted from changes in our outlook for SVB Alliant's future financial performance. In July 2007, we reached a decision to cease operations at SVB Alliant. All operations at SVB Alliant were ceased as of March 31, 2008.

**Table of Contents***Other Noninterest Expense*

Other noninterest expense largely consisted of tax credit fund amortization, postage and supplies, Federal Deposit Insurance Corporation ( FDIC ) assessments, dues and publications expense and insurance expense. Other noninterest expense was \$5.5 million for the three months ended June 30, 2008, compared to \$4.4 million for the comparable 2007 period. The increase of \$1.1 million was primarily related to increased FDIC assessments of \$0.6 million due to a one-time credit received in 2007.

Other noninterest expense was \$9.8 million for the six months ended June 30, 2008, compared to \$8.2 million for the comparable 2007 period. The increase of \$1.6 million was primarily related to increased FDIC assessments of \$0.9 million.

*Minority Interest in Net Loss (Income) of Consolidated Affiliates*

Minority interest in net loss (income) of consolidated affiliates is primarily related to the minority interest holders' portion of investment gains or losses and management fees in our managed funds. A summary of minority interest in net loss (income) of consolidated affiliates, for the three and six months ended June 30, 2008 and 2007, respectively, is as follows:

| (Dollars in thousands)  | Three months ended June 30, |            |          | Six months ended June 30, |             |          |
|---|-----------------------------|------------|----------|---------------------------|-------------|----------|
|   | 2008                        | 2007       | % Change | 2008                      | 2007        | % Change |
| Net interest income (1)   | \$ (106)                    | \$ (268)   | (60.4)%  | \$ (363)                  | \$ (688)    | (47.2)%  |
| Noninterest income (1)  | (1,528)                     | (7,310)    | (79.1)   | (553)                     | (18,566)    | (97.0)   |
| Noninterest expense (1)   | 2,457                       | 3,269      | (24.8)   | 5,216                     | 5,524       | (5.6)    |
| Carried interest (2)  | 711                         | (1,516)    | (146.9)  | 1,452                     | (2,451)     | (159.2)  |
| Minority interest in net loss (income) of consolidated affiliates | \$ 1,534                    | \$ (5,825) | (126.3)% | \$ 5,752                  | \$ (16,181) | (135.5)% |

- (1) Represents minority interest share in net interest income, noninterest income, and noninterest expense of consolidated affiliates.
- (2) Represents the preferred allocation of income earned by the general partners managing one of our sponsored debt funds and two of our managed funds of funds.

Minority interest in net loss of consolidated affiliates was \$1.5 million for the three months ended June 30, 2008, compared to minority interest in net income of \$5.8 million for the comparable 2007 period. Minority interest in net loss of consolidated affiliates of \$1.5 million for the three months ended June 30, 2008 was primarily due to noninterest expense of \$2.5 million, primarily related to management fees paid by our managed funds to the general partners at SVB Capital for funds management and \$1.6 million in net investment losses and \$0.8 million carried interest from our funds of funds. These net losses were partially offset by \$2.2 million in net investment gains from one of our managed co-investment funds and \$0.6 million in net investment gains from our sponsored debt funds. Minority interest in net income of consolidated affiliates of \$5.8 million for the three months ended June 30, 2007 was primarily related to investment gains from our consolidated funds, particularly related to one of our sponsored debt funds, partially offset by management fees paid by our managed funds.

Minority interest in net loss of consolidated affiliates was \$5.8 million for the six months ended June 30, 2008, compared to minority interest in net income of \$16.2 million for the comparable 2007 period. Minority interest in net loss of consolidated affiliates of \$5.8 million for the six months ended June 30, 2008 was primarily due to noninterest expense of \$5.2 million, primarily related to management fees paid by our managed funds. Minority interest in net income of consolidated affiliates of \$16.2 million for the six months ended June 30, 2007 was primarily related to investment gains from our consolidated funds, particularly related to investment gains from one of our sponsored debt funds and from two of our managed funds of funds, partially offset by management fees paid by our managed funds.

*Income Taxes*

Our effective tax rate was 43.66 percent for the three months ended June 30, 2008, compared to 40.48 percent for the comparable 2007 period. The increase in the tax rate was primarily attributable to the \$3.9 million non-tax deductible loss related to our cash settlement of the early conversion of certain of our 2003 Convertible Notes.

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Our effective tax rate was 41.78 percent for the six months ended June 30, 2008, compared to 41.20 percent for the comparable 2007 period. The increase in the tax rate was primarily attributable to the \$3.9 million non-tax deductible loss related to our 2003 Convertible Notes, partially offset by the tax impact of lower non-deductible share-based compensation expense and the effect of more tax-advantaged investments on our overall pre-tax income.

At June 30, 2008, the total amount of unrecognized tax benefits was \$0.3 million, the recognition of which would reduce our income tax expense by \$0.3 million. At January 1, 2008, the total amount of unrecognized tax benefits was \$1.1 million, the recognition of which would have reduced our income tax expense by \$0.3 million. The decrease in the amount of unrecognized tax benefits was due to the expiration of the applicable statute of limitations for income tax exposures in California. Total accrued interest and penalties at June 30, 2008 were \$0.1 million.

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### *Operating Segment Results*

We have three operating segments in which we report our financial information: Commercial Banking, SVB Capital and Other Business Services.

In July 2007, we reached a decision to cease operations at SVB Alliant, our investment banking subsidiary, which provided advisory services in the areas of mergers and acquisitions, corporate finance, strategic alliances and private placements. We elected to have SVB Alliant complete a limited number of client transactions before finalizing its shut-down. As of March 31, 2008 all such client transactions have been completed. All operations at SVB Alliant were ceased as of March 31, 2008. Accordingly, SVB Alliant is no longer reported as an operating segment as of the second quarter of 2008. The results of operations for SVB Alliant have been included as part of the Reconciling Items column for all prior periods presented.

In accordance with SFAS No. 131, *Disclosures about Segments of an Enterprise and Related Information*, we report segment information based on the management approach. The management approach designates the internal reporting used by management for making decisions and assessing performance as the source of our reportable segments. Please refer to the discussion of our segment organization in Note 13 (Segment Reporting) of the Notes to Interim Consolidated Financial Statements (unaudited) under Part I, Item 1 in this report.

Our primary source of revenue is from net interest income, which is primarily the difference between interest earned on loans, net of funds transfer pricing, and interest paid on deposits, net of funds transfer pricing. Accordingly, our segments are reported using net interest income, net of funds transfer pricing (FTP). FTP is an internal measurement framework designed to assess the financial impact of a financial institution's sources and uses of funds. It is the mechanism by which an earnings credit is given for deposits raised, and an earnings charge is made for funded loans. FTP is calculated by applying a transfer rate to pooled, or aggregated, loan and deposit volumes, effective January 1, 2008. Prior to January 1, 2008, FTP was calculated at an instrument level based on account characteristics.

We also evaluate performance based on noninterest income and noninterest expense, which are presented as components of segment operating profit or loss.

In calculating each operating segment's noninterest expense, we consider the direct costs incurred by the operating segment as well as certain allocated direct costs. We are in the process of reviewing our allocation methodology and we may make changes to it in future periods. As part of this review, effective January 1, 2008, we began allocating certain corporate overhead costs to a corporate account. Prior to January 1, 2008, all overhead and support costs were allocated to the operating segments.

We do not allocate income taxes to our segments. Additionally, our management reporting model is predicated on average asset balances; therefore, period-end asset balances are not presented for segment reporting purposes. Total average assets equals total average assets from the general ledger effective January 1, 2008. Prior to January 1, 2008, total average assets was calculated as the greater of total average assets or total average deposits and total average stockholder's equity combined.

The following is our segment information for the three and six months ended June 30, 2008 and 2007, respectively. We have reclassified all prior period amounts to conform to the current period's presentation.

### *Commercial Banking*

| (Dollars in thousands)           | Three months ended June 30, |              |          | Six months ended June 30, |              |          |
|----------------------------------|-----------------------------|--------------|----------|---------------------------|--------------|----------|
|                                  | 2008                        | 2007         | % Change | 2008                      | 2007         | % Change |
| Net interest income              | \$ 75,764                   | \$ 83,842    | (9.6)%   | \$ 157,457                | \$ 164,840   | (4.5)%   |
| Noninterest income               | 33,527                      | 26,572       | 26.2     | 66,776                    | 53,185       | 25.6     |
| Noninterest expense              | (24,625)                    | (24,587)     | 0.2      | (50,328)                  | (48,235)     | 4.3      |
| Income before income tax expense | \$ 84,666                   | \$ 85,827    | (1.4)    | \$ 173,905                | \$ 169,790   | 2.4      |
| Total average loans              | \$ 3,295,507                | \$ 2,506,218 | 31.5     | \$ 3,222,653              | \$ 2,466,072 | 30.7     |
| Total average assets             | 3,328,401                   | 2,525,016    | 31.8     | 3,259,290                 | 2,476,726    | 31.6     |
| Total average deposits           | \$ 4,171,236                | \$ 3,591,716 | 16.1%    | \$ 4,111,221              | \$ 3,591,387 | 14.5%    |



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*Three months ended June 30, 2008 and 2007*

Commercial Banking's (CB) net interest income decreased by \$8.0 million to \$75.8 million for the three months ended June 30, 2008, compared to \$83.8 million for the comparable 2007 period, primarily related to a decrease in interest income from earnings credit received on deposit products, partially offset by an increase in interest income from the CB's loan portfolio. The decrease in interest income from earnings credit received on deposits was primarily related to decreases in short-term market interest rates, partially offset by increased volumes of deposits, primarily from our money market deposit product for early stage clients introduced in May 2007 and our Eurodollar sweep deposit product introduced in late October 2007. The increase in interest income from CB's loan portfolio was primarily due to decreases in the earnings charge incurred by CB for funded loans and growth in CB's loan portfolio, partially offset by a decrease in our average base prime lending rate to 5.08 percent for the three months ended June 30, 2008, compared to 8.25 percent the comparable 2007 period.

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Noninterest income increased by \$6.9 million to \$33.5 million for the three months ended June 30, 2008, compared to \$26.6 million for the comparable 2007 period, primarily related to fee income growth, largely driven by a \$2.4 million increase in foreign exchange fees, a \$2.4 million increase in deposit service charges and a \$1.2 million increase in client investment fees. The increase in deposit service charges were primarily attributable to a decrease in the earnings credit rate obtained by clients to offset deposit service charges, which was primarily related to decreases in short-term market interest rates, and an increase in fee rates during the second quarter of 2007. The increases in client investment fees were primarily attributable to the growth in average client investment funds, particularly from an increase in deposits from our later-stage technology clients, as well as an increase in deposits from our private equity clients.

Noninterest expense remained relatively consistent at \$24.6 million for the three months ended June 30, 2008, compared to the comparable 2007 period. The slight increase in noninterest expense was primarily related to an increase in compensation and benefits expense of \$2.1 million, partially offset by a decrease in net occupancy expense of \$1.4 million. The increase in compensation and benefits expense was primarily a result of a \$1.2 million increase in our incentive compensation plan expense and a \$1.0 million increase in salaries and wages expense related to an increase in the average number of FTE employees at CB, which increased to 496 for the three months ended June 30, 2008, compared to 464 for the comparable 2007 period. The decrease in net occupancy expenses was primarily due to lease exit costs recognized in the second quarter of 2007, as we exited certain domestic offices in a move to improve synergy and efficiency across business units.

*Six months ended June 30, 2008 and 2007*

Commercial Banking's (CB) net interest income decreased by \$7.3 million to \$157.5 million for the six months ended June 30, 2008, compared to \$164.8 million for the comparable 2007 period, primarily related to a decrease in interest income from earnings credit received on deposit products, partially offset by an increase in interest income from the CB's loan portfolio. The decrease in interest income from earnings credit received on deposits was primarily related to decreases in short-term market interest rates, partially offset by increased volumes of deposits, primarily from our money market deposit product for early stage clients introduced in May 2007 and our Eurodollar sweep deposit product introduced in late October 2007. The increase in interest income from CB's loan portfolio was primarily due to decreases in the earnings charge incurred by CB for funded loans and growth in CB's loan portfolio, partially offset by a decrease in our average base prime lending rate to 5.66 percent for the six months ended June 30, 2008, compared to 8.25 percent for the comparable 2007 period.

Noninterest income increased by \$13.6 million to \$66.8 million for the six months ended June 30, 2008, compared to \$53.2 million for the comparable 2007 period, primarily related to fee income growth, largely driven by a \$5.4 million increase in foreign exchange fees, a \$5.0 million increase in deposit service charges and a \$2.9 million increase in client investment fees. The increase in foreign exchange fees were primarily due to higher volumes of transactions. The increase in deposit service charges were primarily attributable to a decrease in the earnings credit rate obtained by clients to offset deposit service charges, which was primarily related to decreases in short-term market interest rates, and an increase in fee rates during the second quarter of 2007. The increases in client investment fees were primarily attributable to the growth in average client investment funds, particularly from an increase in deposits from our later-stage technology clients, as well as an increase in deposits from our private equity clients.

Noninterest expense increased by \$2.1 million to \$50.3 million for the six months ended June 30, 2008, compared to \$48.2 million for the comparable 2007 period, primarily related to an increase in compensation and benefits expense of \$4.3 million, partially offset by a decrease in net occupancy expense of \$1.4 million primarily due to lease exit costs recognized in the second quarter of 2007. The increase in compensation and benefits expense was primarily a result of a \$2.7 million increase in salaries and wages expense related to an increase in the average number of FTE employees at CB, which increased to 487 for the six months ended June 30, 2008, compared to 463 for the comparable 2007 period, and a \$1.8 million increase in our incentive compensation plan expense.

*SVB Capital*

| (Dollars in thousands)                  | Three months ended June 30, |            |          | Six months ended June 30, |            |          |
|---|-----------------------------|------------|----------|---------------------------|------------|----------|
|   | 2008                        | 2007       | % Change | 2008                      | 2007       | % Change |
| Net interest income                     | \$ 62                       | \$ 244     | (74.6)%  | \$ 151                    | \$ 365     | (58.6)%  |
| Noninterest income                      | 4,225                       | 6,569      | (35.7)   | 2,740                     | 10,402     | (73.7)   |
| Noninterest expense                     | (5,032)                     | (1,798)    | 179.9    | (9,554)                   | (5,899)    | 62.0     |
| (Loss) income before income tax expense | \$ (745)                    | \$ 5,015   | (114.9)  | \$ (6,663)                | \$ 4,868   | (236.9)  |
| Total average assets                    | \$ 386,872                  | \$ 260,582 | 48.5%    | \$ 371,878                | \$ 252,082 | 47.5%    |

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SVB Capital's components of noninterest income primarily include net gains (losses) on investment securities, net gains (losses) on derivative instruments, and fund management fees, all net of minority interests but including carried interest. When we refer to net gains (losses) on investment securities in the discussion below, we are referring to net gains (losses) from investment securities, net of minority interest and including carried interest. When we refer to net gains (losses) on derivative instruments in the discussion below, we are referring to net gains (losses) from derivative instruments, net of minority interest.

We experience variability in the performance of SVB Capital from quarter to quarter due to a number of factors, including changes in the values of our funds' investments, changes in the amount of distributions and general economic and market conditions. Such variability may lead to volatility in the gains (losses) from investment securities and cause our results for a particular period not to be indicative of future performance.

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As we continue to build our funds management business, we expect noninterest income, noninterest expense, and total assets associated with these fund investments to increase.

### *Three months ended June 30, 2008 and 2007*

Noninterest income decreased by \$2.4 million to \$4.2 million for the three months ended June 30, 2008, compared to \$6.6 million for the comparable 2007 period, primarily related to decreases in net gains on investment securities.

Net gains on investment securities totaled \$2.1 million for the three months ended June 30, 2008, compared to net gains of \$4.2 million for the comparable 2007 period. The net gains on investment securities of \$2.1 million for the three months ended June 30, 2008 were primarily related to net gains of \$1.5 million from our sponsored debt funds mainly attributable to increases in the share prices of certain investments and higher valuations related to investments within our sponsored debt funds. The net gains of \$4.2 million for the three months ended June 30, 2007 were primarily related to net increases in the fair value of two investments from one of our sponsored debt funds. Net gains on derivative instruments were \$0.2 for the three months ended June 30, 2008, compared to net losses of \$0.3 million for the comparable 2007 period.

We received fund management fees of \$2.0 million and \$2.8 million for the three months ended June 30, 2008 and 2007, respectively. The decrease in fund management fees was primarily from the closing of additional funds during the second quarter of 2007.

Noninterest expense increased by \$3.2 million to \$5.0 million for the three months ended June 30, 2008, compared to \$1.8 million for the comparable 2007 period, primarily related to an increase in compensation and benefits expense and an increase in expenses related to professional services. The increase in compensation and benefits expense was primarily a result of growth in the number of average FTE employees at SVB Capital, which increased to 40 for the three months ended June 30, 2008, compared to 21 for the comparable 2007 period.

### *Six months ended June 30, 2008 and 2007*

Noninterest income decreased by \$7.7 million to \$2.7 million for the six months ended June 30, 2008, compared to \$10.4 million for the comparable 2007 period, primarily related to net losses on investment securities for the six months ended June 30, 2008, compared to net gains on investment securities for the comparable 2007 period.

Net losses on investment securities totaled \$1.3 million for the six months ended June 30, 2008, compared to net gains of \$4.6 million for the comparable 2007 period. The net losses on investment securities of \$1.3 million for the six months ended June 30, 2008 were primarily related to net losses of \$2.0 million primarily from valuations at one of our sponsored debt funds mainly attributable to decreases in the share price of certain investments, partially offset by net gains of \$0.9 million from our managed funds of funds. The net gains of \$4.6 million for the six months ended June 30, 2007 were primarily related to net gains from one of our sponsored debt funds and net gains from two of our managed funds of funds, primarily related to net increases in the fair value of fund investments. Net gains on derivative instruments were \$0.1 million for the six months ended June 30, 2008, compared to \$0.3 million for the comparable 2007 period.

We received fund management fees of \$3.9 million and \$4.7 million for the six months ended June 30, 2008 and 2007, respectively. The decrease in fund management fees was primarily from the closing of additional funds during the second quarter of 2007.

Noninterest expense increased by \$3.7 million to \$9.6 million for the six months ended June 30, 2008, compared to \$5.9 million for the comparable 2007 period, primarily related to an increase in compensation and benefits expense. The increase in compensation and benefits expense was primarily a result of growth in the number of average FTE employees at SVB Capital, which increased to 37 for the six months ended June 30, 2008, compared to 21 for the comparable 2007 period.

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Our Other Business Services group includes SVB Private Client Services, SVB Global, SVB Analytics, and SVB Wine Division.

| (Dollars in thousands)                               | Three months ended June 30, |            |          | Six months ended June 30, |            |          |
|--|-----------------------------|------------|----------|---------------------------|------------|----------|
|  | 2008                        | 2007       | % Change | 2008                      | 2007       | % Change |
| Net interest income                                  | \$ 10,292                   | \$ 8,374   | 22.9%    | \$ 20,614                 | \$ 16,744  | 23.1%    |
| Noninterest income                                   | 2,923                       | 1,677      | 74.3     | 5,448                     | 2,917      | 86.8     |
| Noninterest expense                                  | (10,627)                    | (8,974)    | 18.4     | (20,847)                  | (16,111)   | 29.4     |
| Income before income tax expense                     | \$ 2,588                    | \$ 1,077   | 140.3    | \$ 5,215                  | \$ 3,550   | 46.9     |
| Total average loans                                  | \$ 929,406                  | \$ 796,714 | 16.7     | \$ 903,949                | \$ 797,936 | 13.3     |
| Total average assets                                 | 958,432                     | 817,292    | 17.3     | 932,229                   | 819,185    | 13.8     |
| Total average deposits                               | 479,704                     | 255,108    | 88.0     | 435,792                   | 254,137    | 71.5     |
| Goodwill   | \$ 4,092                    | \$ 4,092   | %        | \$ 4,092                  | \$ 4,092   | %        |
| <b>Net Interest Income – Other Business Services</b> |                             |            |          |                           |            |          |

| (Dollars in thousands)        | Three months ended June 30, |          |          | Six months ended June 30, |           |          |
|-------------------------------|-----------------------------|----------|----------|---------------------------|-----------|----------|
|                               | 2008                        | 2007     | % Change | 2008                      | 2007      | % Change |
| SVB Private Client Services   | \$ 3,699                    | \$ 3,605 | 2.6%     | \$ 7,504                  | \$ 7,132  | 5.2%     |
| SVB Global                    | 2,889                       | 1,911    | 51.2     | 5,845                     | 3,870     | 51.0     |
| SVB Analytics                 | (36)                        | (36)     |          | (78)                      | (71)      | 9.9      |
| SVB Wine Division             | 3,740                       | 2,894    | 29.2     | 7,343                     | 5,813     | 26.3     |
| Total Other Business Services | \$ 10,292                   | \$ 8,374 | 22.9%    | \$ 20,614                 | \$ 16,744 | 23.1%    |

*Three and six months ended June 30, 2008 and 2007*

The increases in net interest income of \$1.9 million and \$3.9 million to \$10.3 million and \$20.6 million for the three and six months ended June 30, 2008, respectively, compared to \$8.4 million and \$16.7 million for the comparable 2007 periods, were primarily due to increases from SVB Global and SVB Wine Division. The increases in net interest income for SVB Global were primarily due to our increased focus on serving our international venture fund clients, which resulted in an increase in average deposits. The increase in net interest income for SVB Wine Division was primarily due to decreases in the earnings charge incurred by SVB Wine Division for funded loans, primarily related to decreases in short-term market interest rates.

**Noninterest Income – Other Business Services**

| (Dollars in thousands)        | Three months ended June 30, |          |          | Six months ended June 30, |          |          |
|-------------------------------|-----------------------------|----------|----------|---------------------------|----------|----------|
|                               | 2008                        | 2007     | % Change | 2008                      | 2007     | % Change |
| SVB Private Client Services   | \$ 230                      | \$ 256   | (10.2)%  | \$ 466                    | \$ 469   | (0.6)%   |
| SVB Global                    | 429                         | 155      | 176.8    | 838                       | 490      | 71.0     |
| SVB Analytics                 | 2,065                       | 1,005    | 105.5    | 3,772                     | 1,556    | 142.4    |
| SVB Wine Division             | 199                         | 261      | (23.8)   | 372                       | 402      | (7.5)    |
| Total Other Business Services | \$ 2,923                    | \$ 1,677 | 74.3%    | \$ 5,448                  | \$ 2,917 | 86.8%    |

*Three and six months ended June 30, 2008 and 2007*

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The increases in noninterest income of \$1.2 million and \$2.5 million to \$2.9 million and \$5.4 million for the three and six months ended June 30, 2008, respectively, compared to \$1.7 million and \$2.9 million for the comparable 2007 periods, were primarily due to increases from SVB Analytics. SVB Analytics revenues increased by \$1.1 million and \$2.2 million to \$1.7 million and \$3.0 million for the three and six months ended June 30, 2008, respectively, compared to \$0.6 million and \$0.8 million for the comparable 2007 periods, primarily as a result of an increase in the number of clients to 726 clients at June 30, 2008, compared to 183 clients at June 30, 2007.

**Table of Contents**Noninterest Expense – Other Business Services

| (Dollars in thousands)               | Three months ended June 30, |                 |              | Six months ended June 30, |                  |              |
|--------------------------------------|-----------------------------|-----------------|--------------|---------------------------|------------------|--------------|
|                                      | 2008                        | 2007            | % Change     | 2008                      | 2007             | % Change     |
| SVB Private Client Services          | \$ 2,441                    | \$ 2,910        | (16.1)%      | \$ 5,251                  | \$ 4,595         | 14.3%        |
| SVB Global                           | 4,258                       | 3,050           | 39.6         | 8,352                     | 5,356            | 55.9         |
| SVB Analytics                        | 2,667                       | 1,682           | 58.6         | 4,658                     | 3,441            | 35.4         |
| SVB Wine Division                    | 1,261                       | 1,332           | (5.3)        | 2,586                     | 2,719            | (4.9)        |
| <b>Total Other Business Services</b> | <b>\$ 10,627</b>            | <b>\$ 8,974</b> | <b>18.4%</b> | <b>\$ 20,847</b>          | <b>\$ 16,111</b> | <b>29.4%</b> |

*Three and six months ended June 30, 2008 and 2007*

The increase in noninterest expense of \$1.6 million and \$4.7 million to \$10.6 million and \$20.8 million for the three and six months ended June 30, 2008, respectively, compared to \$9.0 million and \$16.1 million for the comparable 2007 periods were primarily due to increases for SVB Global and SVB Analytics. The increase in SVB Global's expense was primarily related to an increase in allocated compensation and benefits expense as a result of our focus on global initiatives. The increase in SVB Analytics's expense was a result of continued growth in this business.

**Consolidated Financial Condition – SVB Financial Group and Subsidiaries**

Our total assets were \$7.31 billion at June 30, 2008, an increase of \$617.4 million or 9.2 percent, compared to \$6.69 billion at December 31, 2007.

***Securities Purchased Under Agreement to Resell and Other Short-Term Investments***

Interest earning deposits, securities purchased under agreement to resell and other short-term investments totaled \$325.7 million at June 30, 2008, a decrease of \$33.0 million or 9.2 percent, compared to \$358.7 million at December 31, 2007. The decrease was primarily due to decreased levels of short-term agency discount notes of \$64.6 million, partially offset by higher levels of interest bearing deposits of \$12.7 million, money market mutual funds of \$10.7 million and securities purchased under agreement to resell of \$8.3 million.

***Investment Securities***

Investment securities totaled \$1.79 billion at June 30, 2008, an increase of \$185.4 million or 11.6 percent, compared to \$1.60 billion at December 31, 2007. The increase in investment securities was primarily related to increases in the balances of our marketable securities, particularly our mortgage-backed securities and non-taxable investment securities, as well as increases in our non-marketable securities mainly due to continued investments by SVB Capital.

***Marketable Securities***

Marketable securities consist of our available-for-sale fixed income investment portfolio and marketable securities accounted for under investment company fair value accounting.

Our fixed income investment portfolio is managed to maximize portfolio yield over the long-term in a manner consistent with our liquidity, credit diversification and our asset/liability strategies. All securities in our fixed income investment portfolio are currently held as available-for-sale. Available-for-sale securities were \$1.39 billion at June 30, 2008, an increase of \$131.4 million, or 10.4 percent, compared to \$1.26 billion at December 31, 2007. The increase was primarily related to an \$89.4 million increase in our mortgage-backed securities, \$64.2 million increase in our collateralized mortgage obligations and \$27.7 million increase in our non-taxable investment securities, partially offset by a \$29.1 million decrease in our municipal bonds and notes portfolio and a \$10.0 million decrease in our U.S. treasury securities. The duration of our fixed income investment portfolio increased to 2.9 years at June 30, 2008, compared to 2.3 years at December 31, 2007, primarily due to higher balances in mortgage-backed securities, collateralized mortgage obligations and non-taxable investment securities.

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Marketable securities accounted for under investment company accounting represents investments managed by SVB Capital that were originally made within our non-marketable securities portfolio that have been converted into publicly-traded shares. Marketable securities were \$4.2 million at June 30, 2008, an increase of \$0.6 million, or 16.7 percent, compared to \$3.6 million at December 31, 2007. The increase was primarily related to the conversion of certain loan investments into marketable securities from one of our sponsored debt funds.

### *Non-Marketable Securities*

Non-marketable securities primarily represent investments managed by SVB Capital as part of their investment funds management business and include funds of funds, co-investment funds and sponsored debt funds, as well as direct equity and fund



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investments. Non-marketable securities were \$393.2 million at June 30, 2008, an increase of \$53.3 million, or 15.7 percent, compared to \$339.9 million at December 31, 2007. The increase was primarily related to a \$26.1 million increase in private equity fund investments accounted for using investment company fair value accounting, a \$15.8 million increase in private equity fund investments accounted for using cost method accounting, and a \$15.4 million increase in other private equity investments accounted for using investment company fair value accounting. The increase of \$26.1 million in private equity fund investments was due to additional investments made by each of our managed funds, with particular growth in SVB Strategic Investors Fund III, LP. The increase of \$15.8 million in private equity fund investments related primarily to additional capital contributions to private equity funds. The increase of \$15.4 million in other private equity investments related primarily to additional investments from SVB Capital Partners II, LP. These increases were partially offset by a decrease of \$9.3 million in other investments accounted for using investment company fair value accounting related primarily to lower valuations and from the conversion of certain loan investments into marketable securities from one of our sponsored debt funds.

**Loans**

Loans, net of unearned income were \$4.63 billion at June 30, 2008, an increase of \$482.0 million or 11.6 percent, compared to \$4.15 billion at December 31, 2007. The majority of our loans are commercial in nature. Total gross loans were \$4.67 billion at June 30, 2008, an increase of \$488.9 million or 11.7 percent, compared to \$4.18 billion at December 31, 2007. The breakdown of total gross loans by industry sector is as follows:

| Industry Sector          | June 30, 2008       |               | December 31, 2007   |               |
|--------------------------|---------------------|---------------|---------------------|---------------|
|                          | Amount              | Percentage    | Amount              | Percentage    |
| (Dollars in thousands)   |                     |               |                     |               |
| Technology (1)           | \$ 2,203,609        | 47.2%         | \$ 1,948,925        | 46.6%         |
| Private Equity           | 893,080             | 19.1          | 773,932             | 18.5          |
| Private Client Services  | 471,312             | 10.1          | 402,563             | 9.6           |
| Life Sciences (1)        | 454,981             | 9.7           | 407,856             | 9.8           |
| Premium Wine             | 381,599             | 8.2           | 375,562             | 9.0           |
| All Other Sectors        | 262,408             | 5.7           | 269,260             | 6.5           |
| <b>Total Gross Loans</b> | <b>\$ 4,666,989</b> | <b>100.0%</b> | <b>\$ 4,178,098</b> | <b>100.0%</b> |

- (1) Included in the technology and life science niches are loans provided to emerging growth clients, which represent approximately 11 percent of total gross loans at June 30, 2008, compared to 14 percent at December 31, 2007.

**Credit Quality, Allowance for Loan Losses and Reserve for Unfunded Credit Commitments**

Nonperforming assets consist of loans on nonaccrual status and foreclosed property classified as Other Real Estate Owned ( OREO ). All nonperforming loans represent impaired loans. The table below sets forth certain data and ratios between nonperforming loans, nonperforming assets and the allowance for loan losses:

| (Dollars in thousands)  | June 30, 2008    | December 31, 2007 |
|---|------------------|-------------------|
| <b>Nonperforming loans:</b>                                     |                  |                   |
| Loans past due 90 days or more                                  | \$ 1,151         | \$                |
| Nonaccrual loans  | 8,497            | 7,634             |
| <b>Total nonperforming loans</b>                                | <b>9,648</b>     | <b>7,634</b>      |
| <b>OREO</b>   | <b>1,612</b>     | <b>1,908</b>      |
| <b>Total nonperforming assets</b>                               | <b>\$ 11,260</b> | <b>\$ 9,542</b>   |
| <b>Nonperforming loans as a percentage of total gross loans</b> | <b>0.21%</b>     | <b>0.18%</b>      |

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|  |    |         |    |         |
|--|----|---------|----|---------|
| Nonperforming assets as a percentage of total assets |    | 0.15%   |    | 0.14%   |
| Allowance for loan losses                            | \$ | 52,888  | \$ | 47,293  |
| As a percentage of total gross loans                 |    | 1.13%   |    | 1.13%   |
| As a percentage of nonperforming loans               |    | 548.18% |    | 619.50% |
| Reserve for unfunded credit commitments (1)          | \$ | 14,081  | \$ | 13,446  |

(1) The Reserve for unfunded credit commitments is included as a component of Other Liabilities .

**Table of Contents****Accrued Interest Receivable and Other Assets**

A summary of accrued interest receivable and other assets at June 30, 2008 and December 31, 2007 is as follows:

| (Dollars in thousands)                                    | June 30, 2008     | December 31, 2007 | % Change    |
|---|-------------------|-------------------|-------------|
| Derivative assets, gross (1)                              | \$ 75,841         | \$ 65,598         | 15.6%       |
| Deferred tax assets and income tax receivable, net        | 71,755            | 69,026            | 4.0         |
| Accrued interest receivable                               | 34,029            | 30,624            | 11.1        |
| FHLB and FRB stock  | 25,081            | 27,210            | (7.8)       |
| OREO  | 1,612             | 1,908             | (15.5)      |
| Other   | 63,000            | 64,296            | (2.0)       |
| <b>Total accrued interest receivable and other assets</b> | <b>\$ 271,318</b> | <b>\$ 258,662</b> | <b>4.9%</b> |

(1) See Derivatives, Net section below.

*Federal Home Loan Bank ( FHLB ) and Federal Reserve Bank ( FRB ) Stock*

Our FHLB and FRB stock are restricted, as we are required to hold shares of FHLB and FRB stock under the Bank's borrowing agreements. We had \$15.5 million and \$17.9 million in FHLB stock at June 30, 2008 and December 31, 2007, respectively, and \$9.6 million and \$9.3 million in FRB stock at June 30, 2008 and December 31, 2007, respectively. The decrease in FHLB stock is due to lower capital stock requirements at the Federal Home Loan Bank.

**Derivatives, Net**

Derivative instruments are recorded as a component of other assets and other liabilities on the balance sheet. The following table provides a summary of derivative assets (liabilities), net at June 30, 2008 and December 31, 2007:

| (Dollars in thousands)                                    | June 30, 2008    | December 31, 2007 | % Change    |
|---|------------------|-------------------|-------------|
| <b>Assets (liabilities):</b>                              |                  |                   |             |
| Equity warrant assets                                     | \$ 36,463        | \$ 31,317         | 16.4%       |
| Interest rate swaps assets                                | 21,932           | 21,499            | 2.0         |
| Interest rate swaps liabilities                           | (956)            | (1,304)           | (26.7)      |
| Foreign exchange forward and option contracts assets      | 17,445           | 12,782            | 36.5        |
| Foreign exchange forward and option contracts liabilities | (16,991)         | (11,196)          | 51.8        |
| Covered call options liabilities (1)                      | (259)            |                   |             |
| <b>Total derivatives, net</b>                             | <b>\$ 57,634</b> | <b>\$ 53,098</b>  | <b>8.5%</b> |

(1) Represents covered call options held by one of our sponsored debt funds.

*Equity Warrant Assets*

We obtain rights to purchase a client company's stock in consideration for providing credit facilities and, less frequently, for providing other services, in the form of equity warrants. The change in fair value of equity warrant assets is recorded as gains on derivatives instruments, net, in noninterest income, a component of consolidated net income. The following table provides a summary of transactions and valuation changes for equity warrant assets for the three and six months ended June 30, 2008 and 2007, respectively:

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| (Dollars in thousands)           | Three months ended June 30, |           | Six months ended June 30, |           |
|----------------------------------|-----------------------------|-----------|---------------------------|-----------|
|                                  | 2008                        | 2007      | 2008                      | 2007      |
| Balance, beginning of period     | \$ 32,906                   | \$ 33,535 | \$ 31,317                 | \$ 37,725 |
| New equity warrant assets        | 2,589                       | 1,715     | 4,763                     | 3,359     |
| Non-cash increases in fair value | 1,856                       | 4,723     | 3,300                     | 3,882     |
| Exercised equity warrant assets  | (400)                       | (3,382)   | (1,973)                   | (7,628)   |
| Terminated equity warrant assets | (488)                       | (1,055)   | (944)                     | (1,802)   |
| Balance, end of period           | \$ 36,463                   | \$ 35,536 | \$ 36,463                 | \$ 35,536 |

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### *Interest Rate Swaps*

Concurrent with the issuance of \$250.0 million in 5.70% senior notes and \$250.0 million in 6.05% subordinated notes in May 2007, we entered into interest rate swap agreements, whereby we swapped the fixed interest rate of the notes with a variable interest rate based on London Interbank Offered Rates ( LIBOR ) to hedge against the risk of changes in fair values due to changes in interest rates. The interest rate swap agreement for the senior notes provided a cash benefit of \$1.3 million and \$1.6 million for the three and six months ended June 30, 2008, respectively, compared to interest expense of \$0.1 million for both the comparable 2007 periods. The interest rate swap agreement for the subordinated notes provided a cash benefit of \$1.4 million and \$1.7 million for the three and six months ended June 30, 2008, respectively, compared to interest expense of \$0.1 million for both the comparable 2007 periods. The cash benefits for the senior and subordinated notes were recognized in the consolidated statements of income as a reduction in interest expense.

The interest rate swap agreement related to our 7.0% junior subordinated debentures provided a cash benefit of \$0.4 million and \$0.5 million for the three and six months ended June 30, 2008, respectively, compared to \$19.2 thousand and \$0.1 million for the comparable 2007 periods. The cash benefit was recognized in the consolidated statements of income as a reduction in interest expense. We recorded a gain resulting from a non-cash increase in fair value of the fair value hedge agreement of \$0.9 million and \$0.4 million for the three and six months ended June 30, 2008, respectively, compared to a gain of \$0.6 million and \$0.3 million for the comparable 2007 periods, which was reflected in gains on derivative instruments.

### *Foreign Exchange Forward and Foreign Currency Option Contracts*

At June 30, 2008 and December 31, 2007, the aggregate notional amounts of our foreign exchange forward contracts were \$595.2 million and \$580.9 million, respectively. Our maximum credit risk for counterparty nonperformance for foreign exchange forward contracts with both clients and correspondent banks at June 30, 2008 and December 31, 2007 amounted to \$17.1 million and \$12.3 million, respectively.

At June 30, 2008 and December 31, 2007, the aggregate notional amounts of our foreign currency option contracts totaled \$25.1 million and \$63.9 million, respectively. Our maximum credit risk to nonperformance of counterparties at June 30, 2008 and December 31, 2007 was \$0.3 million and \$0.5 million, respectively.

### *Convertible Note Hedges*

#### **2003 Convertible Notes**

Concurrent with the issuance of our 2003 Convertible Notes, we entered into a convertible note hedge agreement (purchased call option) at a cost of \$39.3 million, and a warrant agreement providing proceeds of \$17.4 million with respect to our common stock, with the objective of decreasing our exposure to potential dilution from conversion of the 2003 Convertible Notes.

At issuance, under the terms of the convertible note hedge, upon the occurrence of conversion events, we had the right to purchase up to 4,460,610 shares of our common stock from the counterparty at a price of \$33.6277 per common share. The cost of the convertible note hedge was included in stockholders' equity in accordance with the guidance in Emerging Issues Task Force ( EITF ) 00-19, *Accounting for Derivative Financial Instruments Indexed to, and Potentially Settled in, a Company's Own Stock* ( EITF 00-19 ). Upon maturity of the 2003 Convertible Notes on June 15, 2008, we exercised the right to purchase 1,406,043 shares under the terms of the convertible note hedge agreement. The convertible note hedge agreement expired on June 15, 2008.

At issuance, under the warrant agreement, the counterparty could purchase up to 4,460,608 shares of our common stock at \$51.34 per share, upon the occurrence of conversion events. The remaining warrants under the warrant agreement expired unexercised on June 15, 2008.

#### **2008 Convertible Notes**

Concurrent with the issuance of the 2008 Convertible Notes, we entered into a convertible note hedge agreement (purchased call option) at a cost of \$41.8 million, and a warrant agreement providing proceeds of \$21.2 million with respect to our common stock, with the objective of decreasing our exposure to potential dilution from conversion of the 2008 Convertible Notes.

At issuance, under the terms of the convertible note hedge, upon the occurrence of conversion events, we have the right to purchase up to 4,713,125 shares of our common stock from the counterparty at a price of \$53.04 per common share. The convertible note hedge agreement will expire on April 7, 2011. We have the option to settle any amounts due under the convertible note hedge either in cash or net shares of our common stock. The cost of the convertible note hedge is included in stockholders' equity in accordance with the guidance in EITF 00-19. The

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call option under the convertible note hedge was not exercisable during the three months ended June 30, 2008.

At issuance, under the warrant agreement, the counterparty can purchase up to 4,713,125 shares of our common stock at \$64.43 per share, upon the occurrence of the conversion events referenced above. The warrant transaction will expire ratably on a series of expiration dates commencing on July 15, 2011. The warrants were not exercisable during the three months ended June 30, 2008.

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**Table of Contents*****Deposits***

Deposits were \$4.86 billion at June 30, 2008, an increase of \$252.4 million or 5.5 percent, compared to \$4.61 billion at December 31, 2007. The increase in our deposit balance was primarily due to increases in balances of all our interest-bearing deposits, with particular growth in our Eurodollar sweep deposit product introduced in October 2007 and our money market deposit product for early stage clients introduced in May 2007, partially offset by a decrease in our noninterest-bearing demand deposits. Our Eurodollar sweep deposit product increased by \$282.5 million to \$354.6 million at June 30, 2008, compared to \$72.1 million at December 31, 2007. Our money market deposit product for early stage clients increased by \$90.0 million to \$479.3 million at June 30, 2008, compared to \$389.3 million at December 31, 2007. At June 30, 2008, 40.0 percent of our total deposits were interest-bearing deposits, compared to 30.0 percent at December 31, 2007. We expect this percentage to increase as we continue to grow our interest-bearing deposits.

At June 30, 2008, the aggregate balance of time deposit accounts individually exceeding \$100,000, totaled \$360.0 million, compared to \$286.0 million at December 31, 2007. At June 30, 2008, substantially all time deposit accounts exceeding \$100,000 in balances were scheduled to mature within one year. No material portion of our deposits has been obtained from a single depositor and the loss of any one depositor would not materially affect our business.

***Short-Term Borrowings and Long-Term Debt******Short-Term Borrowings***

At June 30, 2008 and December 31, 2007, we had short-term borrowings of \$330.0 million and \$90.0 million, respectively. Short-term borrowings include federal funds purchased and FHLB advances and have a remaining maturity of one month or less. The increase in short-term borrowings of \$240.0 million at June 30, 2008, compared to December 31, 2007 was primarily used to fund our loan growth.

***Long-Term Debt***

At June 30, 2008 and December 31, 2007, we had long-term debt of \$975.9 million and \$875.3 million, respectively. At June 30, 2008, long-term debt included FHLB advances, 5.70% senior and 6.05% subordinated notes, 2008 Convertible Notes, junior subordinated debentures, and other long-term debt. The increase in long-term debt of \$100.6 million at June 30, 2008, compared to December 31, 2007, was primarily attributable to the issuance of \$250 million of 2008 Convertible Notes in April 2008, partially offset by the maturity of our 2003 Convertible Notes on June 15, 2008.

During the three months ended June 30, 2008 but prior to the maturity date of our 2003 Convertible Notes, we received a conversion notice to convert notes in the total principal amount of \$7.8 million. Consistent with prior early conversions, we elected to settle the conversion fully in cash and paid a total of \$11.6 million in cash, which included \$3.9 million representing the conversion premium value of the converted notes. Accordingly, we recorded a non-tax deductible loss of \$3.9 million as noninterest expense. In connection with this early conversion settlement payment, we exercised call options pursuant to our call-spread arrangement and received a corresponding cash payment of \$3.9 million from the counterparty. Accordingly, we recorded an increase in stockholders' equity of \$3.9 million, representing such payment received, which was reflected as additional paid-in capital. As a result, the \$3.9 million in noninterest expense we recorded due to this early conversion settlement had no net impact on our total stockholders' equity.

As of the maturity date, our 2003 Convertible Notes for the aggregate total principal amount of \$141.9 million were outstanding and had not yet been converted. Based on the conversion terms of these notes, on June 23, 2008, we made an aggregate conversion settlement payment in cash and in shares of our common stock. The total value of both cash and shares as calculated based on the terms of the notes and as of the payment date was \$212.8 million. Of the \$212.8 million, we paid \$141.9 million in cash, representing the portion of the conversion payment as the total principal amount of the notes converted. We also issued 1,406,034 shares of our common stock, valued at \$70.9 million as calculated based on the terms of the notes, representing the portion of the conversion premium value that exceeded the total principal amount of the notes. In connection with this conversion settlement payment, we exercised call options pursuant to a call-spread arrangement with a certain counterparty, under which the counterparty delivered to us 1,406,043 shares of our common stock, valued at \$70.9 million. Accordingly, there was no net impact on our total stockholders' equity for the second quarter of 2008 with respect to settling the conversion premium value.

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In April 2008, we issued our 2008 Convertible Notes, due April 15, 2011 in the aggregate principal amount of \$250 million to qualified institutional buyers pursuant to Rule 144A under the Securities Act of 1933. The issuance costs related to the 2008 Convertible Notes were \$6.8 million and the net proceeds from the offering were \$243.2 million. We used \$141.9 million of the net proceeds to settle the conversion of our zero-coupon convertible subordinated notes, which matured in June 2008, and \$20.6 million to enter a call-spread arrangement. All of the remaining proceeds will be used for general corporate purposes. The 2008 Convertible Notes are initially convertible, subject to certain conditions, into cash up to the principal amount of notes and, with respect to any excess conversion value, into shares of our common stock or cash or a combination, at our option. Holders may convert their 2008 Convertible Notes beginning any fiscal quarter commencing after June 30, 2008, if: (i) the price of our common stock issuable upon conversion of the note reaches a specific threshold, (ii) specified corporate transactions occur, or (iii) the trading price for the note falls below certain thresholds. The notes



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have an initial conversion rate of 18.8525 shares of common stock per \$1,000 principal amount of notes, which represents an initial effective conversion price of \$53.04 per share. Upon maturity, we intend to settle the outstanding principal amount in cash and we have the option to settle any amount exceeding the principal value of the 2008 Convertible Notes in either cash or shares of our common stock.

Concurrent with the issuance of the 2008 Convertible Notes, we entered into a convertible note hedge and warrant agreement (See Note 10 (Derivative Financial Instruments)) of the Notes to Interim Consolidated Financial Statements (unaudited) under Part I, Item 1 in this report, which effectively increased the economic conversion price of the 2008 Convertible Notes to \$64.43 per share of common stock, as applicable to us. The terms of the hedge agreement are not part of the terms of the notes and will not affect the rights of the holders of the notes.

**Other Liabilities**

A summary of other liabilities at June 30, 2008 and December 31, 2007, respectively, is as follows:

| (Dollars in thousands)                  | June 30, 2008     | December 31, 2007 | % Change       |
|---|-------------------|-------------------|----------------|
| Accrued compensation                    | \$ 36,620         | \$ 67,484         | (45.7)%        |
| Reserve for unfunded credit commitments | 14,081            | 13,446            | 4.7            |
| Derivative liabilities, gross (1)       | 18,207            | 12,500            | 45.7           |
| Other                                   | 95,003            | 105,813           | (10.2)         |
| <b>Total other liabilities</b>          | <b>\$ 163,911</b> | <b>\$ 199,243</b> | <b>(17.7)%</b> |

(1) See Derivatives, Net section above.

**Accrued Compensation**

Accrued compensation primarily consists of accrued vacation, the Incentive Compensation Plan, Retention Program, ESOP, Direct Drive Incentive Compensation Plan, and the Warrant Incentive Plan. The decrease of \$30.9 million was primarily due to 2007 annual incentive compensation payouts received by employees during the three months ended March 31, 2008.

**Minority Interest In Capital of Consolidated Affiliates**

Minority interest in capital of consolidated affiliates totaled \$291.4 million and \$240.1 million at June 30, 2008 and December 31, 2007, respectively. The increase of \$51.3 million was primarily due to equity transactions, which included \$57.3 million of contributed capital from investors in five of our managed funds for the purpose of investing in limited partnerships and portfolio companies, partially offset by \$5.0 million of net losses and carried interest from consolidated affiliates, primarily from one of our sponsored debt funds.

**Capital Resources**

Our management seeks to maintain adequate capital to support anticipated asset growth, operating needs and credit risks, and to ensure that SVB Financial and the Bank are in compliance with all regulatory capital guidelines. Our primary sources of new capital include retained earnings and proceeds from the sale and issuance of common stock or other securities.

**Common Stock**

We repurchased 25 thousand and 1.0 million shares of our common stock for the three and six months ended June 30, 2008, respectively, totaling \$1.0 million and \$45.6 million, respectively, compared to 0.4 million and 0.8 million shares totaling \$20.2 million and \$39.3 million, respectively, for the comparable 2007 periods. On July 24, 2008, our Board of Directors approved a new stock repurchase program that authorizes us to purchase up to \$150 million of our common stock. This program expires on December 31, 2009 and replaced all prior share repurchase programs.

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From time to time, we may implement a non-discretionary trading plan under Rule 10b5-1 of the Securities Exchange Act of 1934, as amended, under which we automatically repurchase shares of our common stock pursuant to a predetermined formula for a specified period of time.

As of close of business on August 1, 2008, \$150 million of our common stock remain authorized for repurchase under our common stock repurchase program. Given the challenges of the current capital markets environment and our plans for continued investment in our business to support future growth, we are inclined to retain our capital and maintain sufficient liquidity, and as a result, do not currently expect to repurchase shares at a level that is comparable to recent past quarters. We will continue to evaluate this position on an ongoing basis.

**Table of Contents****Stockholders Equity**

Stockholders equity totaled \$685.1 million at June 30, 2008, a decrease of \$8.4 million or 1.2 percent, compared to \$676.7 million at December 31, 2007. This decrease was primarily the result of common stock repurchases and the net cost of the convertible note hedge and warrant agreement entered into concurrently with the issuance of our 2008 Convertible Notes, partially offset by net income and issuance of stock options during the six months ended June 30, 2008. SVB Financial has not paid a cash dividend on our common stock since 1992 and as of June 30, 2008, there were no plans for any payment of dividends.

Funds generated through retained earnings are a significant source of capital and liquidity and are expected to continue to be so in the future. Our management engages in a regular capital planning process in an effort to make effective use of the capital available to us. The capital plan considers capital needs for the foreseeable future and allocates capital to both existing and future business activities. Expected future activities for which capital may be set aside include potential product and business expansions and strategic or infrastructure investments.

**Capital Ratios**

Both SVB Financial and the Bank are subject to capital adequacy guidelines issued by the Federal Reserve Board. Under these capital guidelines, the minimum total risk-based capital ratio and Tier 1 risk-based capital ratio requirements are 10.0% and 6.0%, respectively, for a well-capitalized depository institution.

The Federal Reserve Board has also established minimum capital leverage ratio guidelines for state member banks. The ratio is determined using Tier 1 capital divided by quarterly average total assets. The guidelines require a minimum of 5.0% for a well-capitalized depository institution.

Both SVB Financial and the Bank's capital ratios were in excess of regulatory guidelines for a well-capitalized depository institution at June 30, 2008 and December 31, 2007. Capital ratios for SVB Financial and the Bank are set forth below:

|                                 | June 30, 2008 | December 31, 2007 |
|---------------------------------|---------------|-------------------|
| <b>SVB Financial:</b>           |               |                   |
| Total risk-based capital ratio  | 15.10%        | 16.02%            |
| Tier 1 risk-based capital ratio | 10.43         | 11.07             |
| Tier 1 leverage ratio           | 10.72%        | 11.91%            |
| <b>Bank:</b>                    |               |                   |
| Total risk-based capital ratio  | 14.33%        | 14.51%            |
| Tier 1 risk-based capital ratio | 9.51          | 9.41              |
| Tier 1 leverage ratio           | 10.10%        | 10.19%            |

The decrease in the total risk-based and Tier 1 capital ratios for SVB Financial at June 30, 2008, compared to December 31, 2007 was primarily due to favorable growth in loans relative to growth in lower risk-weighted assets in conjunction with accumulated share repurchase activity during the period. For the same period, relatively smaller decreases in the total risk-based and Tier 1 capital ratios for the Bank were affected by the same relative increases in risk-weighted assets but were beneficially offset by increases in retained earnings at the Bank. For both SVB Financial and the Bank, decreases in the Tier 1 leverage ratio were reflective of net changes in total and Tier 1 capital (inclusive of share repurchase activity and dividends paid from the Bank to the holding company) and higher average period end assets at June 30, 2008 compared to December 31, 2007.

**Off-Balance Sheet Arrangements**

In the normal course of business, we use financial instruments with off-balance sheet risk to meet the financing needs of our customers. These financial instruments include commitments to extend credit, commercial and standby letters of credit, credit card guarantees and commitments to invest in private equity fund investments. These instruments involve, to varying degrees, elements of credit risk. Credit risk is defined as the possibility of sustaining a loss because other parties to the financial instrument fail to perform in accordance with the terms of the contract.

**Table of Contents***Commitments to Extend Credit*

The following table summarizes information related to our commitments to extend credit at June 30, 2008 and December 31, 2007, respectively:

| (Dollars in thousands)  | June 30, 2008 | December 31, 2007 |
|---|---------------|-------------------|
| Commitments available for funding (1)                                     | \$ 5,034,283  | \$ 4,938,625      |
| Commitments unavailable for funding (2)                                   | 757,610       | 726,359           |
| Fixed interest rate commitments   | 644,703       | 498,103           |
| Maximum lending limits for accounts receivable factoring arrangements (3) | 501,168       | 443,835           |
| Reserve for unfunded credit commitments                                   | \$ 14,081     | \$ 13,446         |

- (1) Represents commitments which are available for funding, due to clients meeting all collateral, compliance, and financial covenants required under loan commitment agreements.
- (2) Represents commitments which are unavailable for funding, due to clients' failure to meet all collateral, compliance, and financial covenants required under loan commitment agreements.
- (3) We extend credit under accounts receivable factoring arrangements when our clients' sales invoices are deemed credit worthy under existing underwriting practices.

*Commercial and Standby Letters of Credits*

The table below summarizes our commercial and standby letters of credit at June 30, 2008. The maximum potential amount of future payments represents the amount that could be remitted under letters of credit if there were a total default by the guaranteed parties, without consideration of possible recoveries under recourse provisions or from the collateral held or pledged.

| (Dollars in thousands)                | Expires In One<br>Year or Less | Expires After<br>One Year | Total Amount<br>Outstanding | Maximum Amount<br>Of Future Payments |
|---------------------------------------|--------------------------------|---------------------------|-----------------------------|--------------------------------------|
| Financial standby letters of credit   | \$ 668,633                     | \$ 62,909                 | \$ 731,542                  | \$ 731,542                           |
| Performance standby letters of credit | 20,658                         | 12,324                    | 32,982                      | 32,982                               |
| Commercial letters of credit          | 5,655                          | 690                       | 6,345                       | 6,345                                |
| Total                                 | \$ 694,946                     | \$ 75,923                 | \$ 770,869                  | \$ 770,869                           |

At June 30, 2008 and December 31, 2007, deferred fees related to financial and performance standby letters of credit were \$4.5 million and \$3.8 million, respectively. At June 30, 2008, collateral in the form of cash and investment securities available to us to reimburse losses, if any, under financial and performance standby letters of credit was \$309.2 million.

*Credit Card Guarantees*

The total amount of credit card guarantees was \$84.5 million at June 30, 2008. We do not believe that any losses, if any, incurred by the Bank as a result of these guarantees will be material in nature. Credit card fees totaled \$1.5 million for both the three months ended June 30, 2008 and 2007, and \$3.2 million and \$2.8 million for the six months ended June 30, 2008 and 2007, respectively.

**Table of Contents***Commitments to Invest in Private Equity Funds*

The following table details our total capital commitments and our unfunded commitments at June 30, 2008:

| <b>Our Ownership in Limited Partner (Dollars in thousands)</b> | <b>Our Capital Commitment</b> | <b>Our Unfunded Commitment</b> | <b>Our Ownership</b> |
|--|-------------------------------|--------------------------------|----------------------|
| Silicon Valley BancVentures, LP                                | \$ 6,000                      | \$ 660                         | 10.7%                |
| SVB Capital Partners II, LP (1)                                | 1,200                         | 780                            | 5.1                  |
| SVB Strategic Investors Fund, LP                               | 15,300                        | 1,840                          | 12.6                 |
| SVB Strategic Investors Fund II, LP                            | 15,000                        | 6,525                          | 8.6                  |
| SVB Strategic Investors Fund III, LP                           | 15,000                        | 10,125                         | 5.9                  |
| SVB Strategic Investors Fund IV, LP                            | 7,196                         | 7,196                          | 5.0                  |
| Partners for Growth, LP  | 25,000                        | 9,750                          | 50.0                 |
| Partners for Growth II, LP                                     | 15,000                        | 8,025                          | 24.2                 |
| Gold Hill Venture Lending 03, LP (2)                           | 20,000                        | 3,821                          | 9.3                  |
| SVB India Capital Partners I, LP                               | 7,500                         | 5,250                          | 13.9                 |
| Other Fund Investments (3)                                     | 335,136                       | 251,596                        | %                    |
| Total  | \$ 462,332                    | \$ 305,568                     |                      |

- (1) Our ownership includes 1.3% direct ownership in SVB Capital Partners II, LP through SVB Capital Partners II, LLC and SVB Financial Group, and 3.8% indirect ownership through our investment in SVB Strategic Investors Fund II, LP.
- (2) Includes 4.8% direct ownership in Gold Hill Venture Lending 03, LP. In addition, includes 4.5% indirect ownership interest in Gold Hill Venture Lending 03, LP and its parallel funds through Gold Hill Venture Lending Partners, 03, LLC.
- (3) Represents commitments to 334 private equity funds where our ownership interest is less than 5% of the voting stock of each such fund.

**Liquidity**

The objective of liquidity management is to ensure that funds are available in a timely manner to meet our financial needs, including paying creditors, meeting depositors' needs, accommodating loan demand and growth, fund investments, repurchasing shares and other capital needs, without causing an undue amount of cost or risk and without causing a disruption to normal operating conditions.

We regularly assess the amount and likelihood of projected funding requirements through a review of factors such as historical deposit volatility and funding patterns, present and forecasted market and economic conditions, individual client funding needs, and existing and planned business activities. Our asset/liability committee provides oversight to the liquidity management process and recommends policy guidelines, subject to the approval of the Finance Committee of our Board of Directors, and courses of action to address our actual and projected liquidity needs.

Historically, we have attracted a stable, low-cost deposit base, which has been our primary source of liquidity. From time to time, depending on market conditions, prevailing interest rates or our introduction of additional interest-bearing deposit products, our deposit levels and cost of deposits may fluctuate. We introduced a new interest-bearing money market deposit product for early stage clients in the second quarter of 2007 and a new interest-bearing Eurodollar sweep deposit product in late October 2007. We continue to expand on opportunities to increase our liquidity and take steps to carefully manage our liquidity.

We have increased our use of other sources of liquidity available to us, primarily, our long-term indebtedness. Our long-term debt outstanding increased by \$137.8 million to \$975.9 million at June 30, 2008, compared to \$838.1 million at June 30, 2007, primarily due to the issuance of \$250.0 million in 3.875% convertible senior notes in April 2008. We used \$141.9 million of the net proceeds to settle the conversion of our zero-coupon convertible subordinated notes, which matured in June 2008. All of the remaining proceeds will be used for general corporate purposes.

Our liquidity requirements can also be met through the use of our portfolio of liquid assets. Our definition of liquid assets includes cash and cash equivalents in excess of the minimum levels necessary to carry out normal business operations, securities purchased under resale agreements, investment securities maturing within six months, investment securities eligible and available for financing or pledging purposes with a maturity in excess of six months and anticipated near-term cash flows from investments.

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On a stand-alone basis, SVB Financial's primary liquidity channels include dividends from the Bank, its investment portfolio assets, and its ability to raise debt and capital. The ability of the Bank to pay dividends is subject to certain regulations described in Business Supervision and Regulation Restriction on Dividends under Part I, Item 1 of our 2007 Form 10-K.

**Table of Contents***Condensed Consolidated Statements of Cash Flows*

| (Dollars in thousands)  | Six months ended June 30, |            |
|---|---------------------------|------------|
|   | 2008                      | 2007       |
| Average cash and due from banks   | \$ 262,773                | \$ 272,386 |
| Average federal funds sold, securities purchased under agreement to resell and other short-term investment securities | 536,392                   | 314,526    |
| Average cash and cash equivalents   | \$ 799,165                | \$ 586,912 |
| Percentage of total average assets  | 11.5%                     | 10.1%      |
| Net cash provided by operating activities   | \$ 45,188                 | \$ 66,120  |
| Net cash used for investing activities  | (696,363)                 | (174,663)  |
| Net cash provided by financing activities   | 597,977                   | 482,237    |
| Net decrease in cash and cash equivalents   | \$ (53,198)               | \$ 373,694 |

Average cash and cash equivalents increased by \$212.3 million to \$799.2 million for the six months ended June 30, 2008, compared to \$586.9 million for the comparable 2007 period, primarily to due to net proceeds of \$243.2 million from the issuance of our 2008 Convertible Notes in April 2008. We used \$141.9 million of the net proceeds to settle the conversion of our 2003 Convertible Notes, which matured on June 15, 2008.

Cash provided by operating activities was \$45.2 million for the six months ended June 30, 2008, which included net income of \$49.2 million. Significant adjustments for noncash items that increased cash provided by operating activities included \$16.1 million related to the provision for loan losses, \$12.4 million of depreciation and amortization, \$10.8 million related to deferred income tax expense and \$7.5 million of share-based compensation amortization. Significant adjustments for noncash items that decreased cash provided by operating activities included \$5.8 million of minority interest in net loss of consolidated affiliates and \$3.9 million of amortization of deferred warrant-related loan fees. Additionally, cash provided by operating activities decreased by \$30.9 million primarily due to a decrease in accrued compensation related to annual incentive compensation payouts received by employees during the three months ended March 31, 2008, and \$8.7 million related to an increase in income taxes receivable, net.

Cash used for investing activities was \$696.4 million for the six months ended June 30, 2008. Net cash outflow was driven primarily by a net increase in loans of \$498.1 million, purchases of available-for-sale securities of \$282.2 million, purchases of non-marketable securities of \$78.2 million and purchases of premises and equipment of \$4.2 million. Net cash inflows related primarily to proceeds from the sales, maturities and pay downs of available-for-sale securities of \$137.1 million, and non-marketable securities of \$24.4 million.

Cash provided by financing activities was \$598.0 million for the six months ended June 30, 2008. Net cash inflow was driven primarily by increases in deposits of \$252.4 million, net proceeds of \$243.2 million from the issuance of our 2008 Convertible Notes, increases in short-term borrowings of \$240.0 million and capital contributions, net of distributions, from minority interests of \$57.0 million. Net cash outflows related primarily to the early conversion and final settlement of our 2003 Convertible Notes of \$149.7 million, common stock repurchases of \$45.6 million and the net cost of the convertible note hedge and warrant agreement related to our 2008 Convertible Notes of \$20.6 million.

**Fair Value**

Beginning in the first quarter of 2008, the assessment of fair value for our financial instruments is based on the provisions of SFAS No. 157.

At June 30, 2008, approximately 24.0 percent of our total assets, or \$1.75 billion, consisted of financial assets recorded at fair value on a recurring basis. Of these assets, 81.9 percent used valuation methodologies involving market-based or market-derived information, collectively Level 1 and 2 measurements, to measure fair value, and 18.1 percent of these financial assets were measured using model-based techniques, or Level 3 measurements. Almost all of our financial assets valued using Level 3 measurements at June 30, 2008 represented non-marketable securities. At June 30, 2008, 0.3 percent of total liabilities, or \$18.2 million, consisted of financial liabilities recorded at fair value on a recurring basis, which were valued using market-observable inputs. There were no material transfers in/out of Level 3 for the six months ended June 30, 2008. Our valuation processes include a number of key controls that are designed to ensure that fair value is calculated appropriately. Such

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controls include a model validation policy requiring that models that provide values used in financial statements be validated by qualified personnel and escalation procedures to ensure that valuations using unverifiable inputs are identified and monitored on a regular basis by senior management.



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As of June 30, 2008, our available for sale investment portfolio, consisting primarily of U.S. treasuries, U.S. agency debentures, investment grade mortgage securities and state and municipal obligations, represented \$1.39 billion, or 79.2 percent of our portfolio of assets measured at fair value on a recurring basis. These instruments were classified as Level 2 because their valuations were based on indicator prices corroborated by observable market quotes or pricing models with all significant inputs derived from or corroborated by observable market data. Since our available-for-sale debt securities portfolio consists primarily of fixed rate

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securities, the fair value of the portfolio is sensitive to changes in level of market interest rates and market perceptions of credit quality of the underlying securities. Market valuations and impairment analyses on assets in the investment portfolio are reviewed and monitored on an ongoing basis.

To the extent available-for-sale investment securities are used to secure borrowings, changes in the fair value of those securities could have an impact on the total amount of secured financing availability. We pledge securities to the Federal Home Loan Bank of San Francisco and the discount window at the Federal Reserve Bank. The market value of collateral pledged to the Federal Home Loan Bank of San Francisco at June 30, 2008 totaled \$251.5 million, of which \$31.5 million was unused. The market value of collateral pledged at the discount window of the Federal Reserve Bank in accordance with our risk management practices at June 30, 2008 totaled \$35.1 million. We have not borrowed against this pledged collateral. We have repurchase agreements with multiple securities dealers, which allow us to access short-term borrowings by using fixed income securities as collateral. At June 30, 2008, we had not borrowed against our repurchase lines.

Financial assets valued using Level 3 measurements consist primarily of our investments in private equity funds, direct equity investments in privately held companies and certain investments made by our sponsored debt fund. These funds are investment companies under the AICPA Audit and Accounting Guide for Investment Companies and accordingly, these funds report their investments at estimated fair value, with unrealized gains and losses resulting from changes in fair value reflected as investment gains or losses in our condensed consolidated net income. Assets valued using Level 3 measurements also include equity warrant assets in shares of private company capital stock.

During the six months ended June 30, 2008, the Level 3 assets that are measured at fair value on a recurring basis experienced net unrealized fair value decreases totaling \$2.6 million primarily due to lower valuations in underlying companies in our private equity funds. Realized gains (losses) related to the Level 3 assets for the six months ended June 30, 2008 of \$15.2 million related primarily to gains from distributions from private equity funds as well as gains on sale and exercises of equity warrant assets.

The valuation of nonmarketable securities and equity warrant assets in shares of private company capital stock is subject to management judgment. The inherent uncertainty in the process of valuing securities for which a ready market does not exist may cause our estimated values of these securities to differ significantly from the values that would have been derived had a ready market for the securities existed, and those differences could be material. The timing and amount of changes in fair value, if any, of these financial instruments depend upon factors beyond our control, including the performance of the underlying companies, fluctuations in the market prices of the preferred or common stock of the underlying companies, general volatility and interest rate market factors, and legal and contractual restrictions. The timing and amount of actual net proceeds, if any, from the disposition of these financial instruments depend upon factors beyond our control, including investor demand for initial public offerings, levels of merger and acquisition activity, legal and contractual restrictions on our ability to sell, and the perceived and actual performance of portfolio companies. All of these factors are difficult to predict.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK****Interest Rate Risk Management**

Market risk is defined as the risk of adverse fluctuations in the market value of financial instruments due to changes in market interest rates. Interest rate risk is our primary market risk and can result from timing and volume differences in the repricing of our rate-sensitive assets and liabilities and changes in the shape and level of the yield curve. Other market risks include foreign currency exchange risk and equity price risk. These risks are not considered significant and no separate quantitative information concerning them is presented herein.

Interest rate risk is managed by the Asset/Liability Committee ( ALCO ), which is a management committee. ALCO reviews sensitivities of assets and liabilities to changes in interest rates, changes in investment and funding portfolios, loan and deposit activity and current market conditions. Adherence to relevant policies, which are approved by the Finance Committee of our Board of Directors, is monitored on an ongoing basis and decisions related to the management of interest rate exposure are made, as appropriate.

Management of interest rate risk is carried out primarily through strategies involving our investment securities and funding portfolios. In addition, our policies permit off-balance sheet derivative instruments to manage interest rate risk.

We utilize a simulation model to perform sensitivity analysis on the market value of portfolio equity and net interest income under a variety of interest rate scenarios, balance sheet forecasts and proposed strategies. The simulation model provides a dynamic assessment of interest rate sensitivity embedded in our balance sheet. We also use traditional gap analysis to provide a simple indicator of interest rate risk. Gap analysis provides only a static view of interest rate sensitivity at a point in time, while the simulation model measures the potential volatility in forecasted results relating to changes in market interest rates over time. Management reviews our interest rate risk position at a minimum, on a quarterly

basis.

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For further information, see Quantitative and Qualitative Disclosures About Market Risk under Part II, Item 7A of our 2007 Form 10-K for disclosure of the quantitative and qualitative information regarding the interest rate risk inherent in interest rate risk sensitive instruments at December 31, 2007. At June 30, 2008, there have been no significant changes to the interest rate risk information contained in our 2007 Form 10-K or to our policies for managing interest rate risk.

**Table of Contents****Market Value of Portfolio Equity and Net Interest Income**

One application of the aforementioned simulation model involves measurement of the impact of market interest rate changes on our market value of portfolio equity ( MVPE ). MVPE is defined as the market value of assets, less the market value of liabilities, adjusted for any off-balance sheet items. A second application of the simulation model measures the impact of market interest rate changes on our net interest income ( NII ).

The following table presents our MVPE and NII sensitivity exposure at June 30, 2008 and December 31, 2007, related to an instantaneous and sustained parallel shift in market interest rates of 100 and 200 basis points, respectively.

| Change in interest rates (basis points) | Estimated<br>MVPE | Estimated Increase/<br>(Decrease) In MVPE |         | Estimated<br>NII<br>(Dollars in thousands) | Estimated Increase/<br>(Decrease) In NII |         |
|---|-------------------|---|---------|--|--|---------|
|   |                   | Amount                                    | Percent |  | Amount                                   | Percent |
| June 30, 2008:                          |                   |   |         |  |  |         |
| +200                                    | \$ 1,195,108      | \$ 30,082                                 | 2.6%    | \$ 387,472                                 | \$ 26,856                                | 7.4%    |
| +100                                    | 1,178,693         | 13,667                                    | 1.2     | 373,984                                    | 13,368                                   | 3.7     |
| -                                       | 1,165,026         |   |         | 360,616                                    |  |         |
| -100                                    | 1,150,791         | (14,235)                                  | (1.2)   | 341,221                                    | (19,395)                                 | (5.4)   |
| -200                                    | \$ 1,137,312      | \$ (27,714)                               | (2.4)%  | \$ 324,353                                 | \$ (36,263)                              | (10.1)% |
| December 31, 2007:                      |                   |   |         |  |  |         |
| +200                                    | \$ 1,151,955      | \$ 33,654                                 | 3.0%    | \$ 461,965                                 | \$ 45,942                                | 11.0%   |
| +100                                    | 1,138,790         | 20,489                                    | 1.8     | 439,489                                    | 23,466                                   | 5.6     |
| -                                       | 1,118,301         |   |         | 416,023                                    |  |         |
| -100                                    | 1,081,469         | (36,832)                                  | (3.3)   | 393,817                                    | (22,206)                                 | (5.3)   |
| -200                                    | \$ 1,045,298      | \$ (73,003)                               | (6.5)%  | \$ 367,161                                 | \$ (48,862)                              | (11.7)% |

The estimated MVPE in the preceding table is based on a discounted cash flow analysis using market interest rates provided by independent broker/dealers and other publicly available sources that we deem reliable. These estimates are highly assumption-dependent and will change regularly as our asset/liability structure changes and as interest rate environments evolve. These calculations do not reflect changes we may make to reduce our MVPE exposure in response to a change in market interest rates. We expect to continue to manage our interest rate risk utilizing on and off-balance sheet strategies, as appropriate.

As with any method of measuring interest rate risk, certain limitations are inherent in the method of analysis presented in the preceding table. We are exposed to basis risk, yield curve risk, and prepayment risk, which cannot be fully modeled and expressed using the above methodology. Accordingly, the results in the preceding table should not be relied upon as a precise indicator of actual results in the event of changing market interest rates. Additionally, the resulting MVPE and NII estimates are not intended to represent, and should not be construed to represent the underlying value.

Our base case MVPE at June 30, 2008 increased from December 31, 2007 by \$46.7 million, primarily due to growth in our loan and investment securities portfolios and lower short-term interest rates. MVPE sensitivity in simulated interest rate movements declined overall due to an increase in mortgage-backed securities, collateralized mortgage obligations, non-taxable municipal securities, and market rate sensitive deposit products. Our simulation model imbeds floors in our interest rate change scenarios which prevent model benchmark rates from resulting in negative rates. Given the low level of interest rates, these floors contributed to the lower sensitivity in the down 200 basis point scenario.

Conversely, our expected 12-month NII at June 30, 2008 decreased from December 31, 2007 by \$55.4 million due to the variable rate nature of a significant portion of our loan portfolio, declining interest rates and the increased interest expense due to growth in our interest-bearing deposits. NII sensitivity in simulated interest rate movements experienced decreased sensitivity in rate shocks, with the exception of the down 100 basis point shock, which experienced nominal change. The lower sensitivity is mainly attributed to our expected deposit pricing structure given a movement in interest rates. Changes in our pricing strategies may differ from current model assumptions and may have an impact on our overall sensitivity.

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### **ITEM 4. CONTROLS AND PROCEDURES**

#### ***Disclosure Controls and Procedures***

Disclosure controls and procedures are the controls and other procedures that are designed to ensure that information required to be disclosed in the reports that we file or submit under the Securities Exchange Act of 1934 (the Exchange Act) is recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission's (SEC) rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in the reports that we file or submit under the Exchange Act is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

We carried out an evaluation, under the supervision and with the participation of management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of our disclosure controls and procedures as of our most recently completed fiscal quarter, pursuant to Exchange Act Rule 13a-15(b). Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that as of the end of the period covered by this report, our disclosure controls and procedures were effective.

#### ***Changes in Internal Control***

There were no changes in our internal control over financial reporting identified in management's evaluation pursuant to Rules 13a-15(d) or 15d-15(d) of the Exchange Act during the period covered by this Quarterly Report on Form 10-Q that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## **PART II OTHER INFORMATION**

### **ITEM 1. LEGAL PROCEEDINGS**

Please refer to the discussion of our legal proceedings in Note 18 (Legal Matters) of the Notes to Interim Consolidated Financial Statements (unaudited) under Part I, Item 1 in this report.

### **ITEM 1A. RISK FACTORS**

*Our business faces significant risks, including credit, market/liquidity, operational, legal/regulatory and strategic/reputation risks. The factors described below may not be the only risks we face and are not intended to serve as a comprehensive listing or be applicable only to the category of risk under which they are disclosed. The risks described below, as set forth in our 2007 Form 10-K, are generally applicable to more than one of the following categories of risks. Additional risks that we do not yet know of or that we currently think are immaterial may also impair our business operations. If any of the events or circumstances described in the following factors actually occurs, our business, financial condition and/or results of operations could suffer.*

There are no material changes from the risk factors set forth in our 2007 Form 10-K.

#### ***Credit Risks***

**If our clients fail to perform under their loans, our business, profitability and financial condition could be adversely affected.**

As a lender, we face the risk that our client borrowers will fail to pay their loans when due. If borrower defaults cause large aggregate losses, it could have a material adverse effect on our business, profitability and financial condition. We reserve for such losses by establishing an allowance for loan losses, which results in a charge to our earnings. We have established an evaluation process designed to determine the adequacy of our allowance for loan losses. While this evaluation process uses historical and other objective information, the classification of loans and the forecasts and establishment of loan losses are dependent to a great extent on our subjective assessment based upon our experience and judgment. There can be no assurance that our allowance for loan losses will be sufficient to absorb future loan losses or prevent a material adverse effect on our business, profitability and financial condition.

**Because of the credit profile of our loan portfolio, our levels of nonperforming assets and charge-offs can be volatile. We may need to make material provisions for loan losses in any period, which could reduce net income or increase net losses in that period.**

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Our loan portfolio has a credit profile different from that of most other banking companies. Many of our loans are made to companies in the early stages of development with negative cash flows and no established record of profitable operations. In many

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cases, repayment of the loan is dependent upon receipt of additional equity financing from venture capitalists or others. Collateral for many of our loans often includes intellectual property, which is difficult to value and may not be readily salable in the case of default. Because of the intense competition and rapid technological change that characterizes the companies in our technology and life sciences industry sectors, a borrower's financial position can deteriorate rapidly. Additionally, we are increasing our lending to larger private equity firms and corporate technology clients, including some companies with greater levels of debt relative to their equity, and have increased the average size of our loans over time. These changes could affect the risk of borrower default and increase the impact on us of any single borrower default. For all of these reasons, our level of nonperforming loans, loan charge-offs and additional allowance for loan losses can be volatile and can vary materially from period to period. Increases in our level of nonperforming loans may require us to increase our provision for loan losses in any period, which could reduce our net income or cause net losses in that period. Additionally, such increases in our level of nonperforming loans may also have an adverse effect on our credit ratings and market perceptions of us.

***Market/Liquidity Risks***

**Our current level of interest rate spread may decline in the future. Any material reduction in our interest rate spread could have a material adverse effect on our business, profitability and financial condition.**

A major portion of our net income comes from our interest rate spread, which is the difference between the interest rates paid by us on amounts used to fund assets and the interest rates and fees we receive on our interest-earning assets. We fund assets using deposits and other borrowings. While we offer some interest-bearing deposit products, most of our deposit products are non-interest bearing. Our interest-earning assets include loans extended to our clients and securities held in our investment portfolio.

Changes in interest rates impact our interest rate spread. Increases in market interest rates will likely cause our interest rate spread to increase. Conversely, if interest rates decline, our interest rate spread will likely decline. Recent decreases in market interest rates have caused our interest rate spread to decline, which reduces our net income. Unexpected interest rate declines may also adversely affect our business forecasts and expectations. Interest rates are highly sensitive to many factors beyond our control, such as inflation, recession, global economic disruptions, unemployment and the fiscal and monetary policies of the federal government and its agencies.

In addition to changes in the level of interest rates, changes in the composition of our funding sources could affect our interest rate spread. For example, since 2006 we have funded our loan growth primarily through short- and long-term borrowings. These funds carry meaningfully higher interest rate costs than our current deposit base. If we significantly increase the amount of our assets that we fund through borrowings rather than deposits, our interest rate spread will likely decline. Similarly, if we significantly increase the amount of our assets that we fund through interest-bearing deposits, or increase the rates we pay on those deposits, our interest rate spread likely would decline. Interest rates paid by us could be affected by competitive, legislative or other developments. For example, in 2007 we introduced two new interest-bearing deposit products, intended to enhance our deposit levels to support our loan growth, and in the future, we may introduce additional interest-bearing deposit products. In addition, Congress has for many years debated repealing a law that prohibits banks from paying interest on checking accounts. If this law were to be repealed, we would be subject to competitive pressure to pay interest on our clients' checking accounts.

The interest rates we receive on our interest-earning assets could be affected by a variety of factors, including market interest rates, competition, a change over time in the mix of loans comprising our loan portfolio and the mix of loans and investment securities on our balance sheet. Any material reduction in our interest rate spread could have a material adverse effect on our business, profitability and financial condition.

**Our business is dependent upon access to funds on attractive terms. Consequently, a reduction in our credit ratings could adversely affect our business, profitability and financial condition.**

We derive our net interest income through lending or investing capital on terms that provide returns in excess of our costs for obtaining that capital. As a result, our credit ratings are important to our business. A reduction in our credit ratings could adversely affect our liquidity and competitive position, increase our borrowing costs or increase the interest rates we pay on deposits. Further, our credit ratings and the terms upon which we have access to capital may be influenced by circumstances beyond our control, such as overall trends in the general market environment, perceptions about our creditworthiness or market conditions in the industries in which we focus.

**Equity warrant asset, private equity and venture capital funds and direct equity investment portfolio gains or losses depend upon the performance of the portfolio investments and the general condition of the public equity markets, which are uncertain and may vary materially by period.**

We obtain rights to acquire stock in the form of equity warrant assets in certain clients for negotiated credit facilities and other services. We also make investments in private equity funds and direct investments in companies. The fair value of these warrants and investments are reflected in



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our financial statements and adjusted on a quarterly basis, as necessary. Fair value changes are generally recorded as unrealized gains or losses through consolidated net income. The timing and amount of changes in fair value, if any, of

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these financial instruments depend upon factors beyond our control, including the performance of the underlying companies, fluctuations in the market prices of the preferred or common stock of the underlying companies, general volatility and interest rate market factors, and legal and contractual restrictions. The timing and amount of actual net proceeds, if any, from the disposition of these financial instruments depend upon factors beyond our control, including investor demand for initial public offerings, levels of merger and acquisition activity, legal and contractual restrictions on our ability to sell, and the perceived and actual performance of portfolio companies. Because of the inherent variability of these financial instruments and the markets in which they are made, the fair market value of these financial instruments might increase or decrease materially, and the net proceeds realized on disposition might be less than the then-current recorded fair market value. We cannot predict future gains or losses, and any gains or losses are likely to vary materially from period to period. Additionally, the value of our equity warrant asset portfolio depends on the number of warrants we obtain, and in future periods, we may not be able to continue to obtain such equity warrant assets to the same extent we historically have achieved.

### **Public equity offerings and mergers and acquisitions involving our clients can cause loans to be paid off early, which could adversely affect our business, profitability and financial condition.**

While an active market for public equity offerings and mergers and acquisitions generally has positive implications for our business, one negative consequence is that our clients may pay off or reduce their loans with us if they complete a public equity offering, are acquired by or merge with another entity or otherwise receive a significant equity investment. Any significant reduction in our outstanding loans could have a material adverse effect on our business, profitability and financial condition.

### ***Operational Risks***

#### **If we fail to retain our key employees or recruit new employees, our growth and profitability could be adversely affected.**

We rely on key personnel, including a substantial number of employees who have technical expertise in their subject matter area and a strong network of relationships with individuals and institutions in the markets we serve. If we were to have less success in recruiting and retaining these employees than our competitors, our growth and profitability could be adversely affected. We believe that our employees frequently have opportunities for alternative employment with other organizations, including competing financial institutions and our clients.

#### **Changes to our employee compensation structure could adversely affect our results of operations and cash flows, as well as our ability to attract, recruit and retain certain key employees.**

In May 2006, in an effort to align our option grant rate to that of other financial institutions similar to us, we committed to restrict the total number of shares of our common stock issued under stock options, restricted stock awards, restricted stock unit awards, stock bonus awards and any other equity awards granted during a fiscal year as a percentage of the total number of shares outstanding on a prospective basis. We may in the future consider taking other actions to modify employee compensation structures, such as granting cash compensation or other forms of equity compensation. Our decision to reduce the number of option shares to be granted on a prospective basis, and any other future changes we may adopt in our employee compensation structures, could adversely affect our results of operations and cash flows, as well as our ability to attract, recruit and retain certain key employees.

#### **The occurrence of breaches of security in our online banking services could have a material adverse effect on our business, financial condition and results of operations.**

We offer various internet-based services to our clients, including online banking services. The secure transmission of confidential information and execution of transactions over the Internet is essential to protect us and our clients against fraud and to maintain our clients' confidence in our online services. Increases in criminal activity levels, advances in computer capabilities, new discoveries or other developments could result in a compromise or breach of the technology, processes and controls we use to prevent fraudulent transactions and to protect client transaction data, as well as the technology used by our clients to access our systems. Although we have developed systems and processes that are designed to prevent security breaches and periodically test our security, failure to mitigate breaches of security could result in losses to us or our clients, result in a loss of business and/or clients, cause us to incur additional expenses, affect our ability to grow our online services business, subject us to additional regulatory scrutiny, or expose us to civil litigation and possible financial liability, any of which could have a material adverse effect on our business, financial condition and results of operations. More generally, publicized security problems could inhibit the growth of the Internet as a means of conducting commercial transactions. Our ability to provide financial services over the Internet would be severely impeded if clients became unwilling to transmit confidential information online. As a result, our business, financial condition and results of operations could be adversely affected.

**Business disruptions and interruptions due to natural disasters and other external events beyond our control can adversely affect our business, financial condition and results of operations.**

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Our operations can be subject to natural disasters and other external events beyond our control, such as earthquakes, fires, severe weather, public health issues, power failures, telecommunication loss, major accidents, terrorist attacks, acts of war, and other natural and man-made events. Our corporate headquarters and a portion of our critical business offices are located in California near major earthquake faults. Such events of disaster, whether natural or attributable to human beings, could cause severe destruction, disruption or interruption to our operations or property. Financial institutions, such as us, generally must resume operations promptly following any interruption. If we were to suffer a disruption or interruption and were not able to resume normal operations within a period consistent with industry standards, our business could suffer serious harm. In addition, depending on the nature and duration of the disruption or interruption, we might be vulnerable to fraud, additional expense or other losses, or to a loss of business and/or clients. We are in the process of implementing our business continuity program, which is a multi-year effort. We began implementing during 2005, but it has not yet been completed. There is no assurance that our business continuity program can adequately mitigate the risks of such business disruptions and interruptions.

Additionally, natural disasters and external events could affect the business and operations of our clients, which could impair their ability to pay their loans or fees when due, impair the value of collateral securing their loans, cause our clients to reduce their deposits with us, or otherwise adversely affect their business dealings with us, any of which could have a material adverse effect on our business, financial condition and results of operations.

### **We face reputation and business risks due to our interactions with business partners, service providers and other third parties.**

We rely on third parties in a variety of ways, including to provide key components of our business infrastructure or to further our business objectives. These third parties may provide services to us and our clients or serve as partners in business activities. We rely on these third parties to fulfill their obligations to us, to accurately inform us of relevant information and to conduct their activities professionally and in a manner that reflects positively on us. Any failure of our business partners, service providers or other third parties to meet their commitments to us or to perform in accordance with our expectations could harm our business and operations, financial performance, strategic growth or reputation.

### **We face risks associated with the ability of our information technology systems and our processes to support our operations and future growth effectively.**

In order to serve our target clients effectively, we have developed a comprehensive array of banking and other products and services. In order to support these products and services, we have developed and purchased or licensed information technology and other systems and processes. As our business continues to grow, we will continue to invest in these systems and processes. These investments may affect our future profitability. In addition, there can be no assurance that we will be able to effectively and timely improve our systems and processes to meet our business needs efficiently, whether by improving existing systems and processes or adding or transitioning to new systems and processes. Any interruption, failure or security breach in our information technology systems or processes, or any failure to effectively and timely improve these systems and processes to meet our business needs, could adversely affect our operations, financial condition, results of operations, future growth and reputation.

### **We depend on the accuracy and completeness of information about customers and counterparties.**

In deciding whether to extend credit or enter into other transactions with customers and counterparties, we may rely on information furnished to us by or on behalf of customers and counterparties, including financial statements and other financial information. We also may rely on representations of customers and counterparties as to the accuracy and completeness of that information and, with respect to financial statements, on reports of independent auditors. For example, in deciding whether to extend credit, we may assume that a customer's audited financial statements conform to U.S. generally accepted accounting principles ( GAAP ) and present fairly, in all material respects, the financial condition, results of operations and cash flows of the customer. We also may rely on the audit report covering those financial statements. Our financial condition and results of operations could be negatively affected if we rely on financial statements or other information that do not comply with GAAP or that are materially misleading or inaccurate.

### **Our accounting policies and methods are key to how we report our financial condition and results of operations. They may require management to make estimates about matters that are uncertain.**

Our accounting policies and methods are fundamental to how we record and report our financial condition and results of operations. Our management must exercise judgment in selecting and applying many of these accounting policies and methods so they comply with GAAP and reflect management's judgment of the most appropriate manner to report our financial condition and results. In some cases, management must select the accounting policy or method to apply from two or more alternatives, any of which might be reasonable under the circumstances yet might result in our reporting materially different amounts than would have been reported under a different alternative.



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### **Changes in accounting standards could materially impact our financial statements.**

From time to time, FASB or the SEC may change the financial accounting and reporting standards that govern the preparation of our financial statements. In addition, the bodies that interpret the accounting standards (such as banking regulators or outside auditors) may change their interpretations or positions on how these standards should be applied. These changes may be beyond our control, can be hard to predict and can materially impact how we record and report our financial condition and results of operations. In some cases, we could be required to apply a new or revised standard retroactively, or apply an existing standard differently, also retroactively, in each case resulting in our restating prior period financial statements.

### **If we fail to maintain an effective system of internal control over financial reporting, we may not be able to accurately report our financial results. As a result, current and potential stockholders could lose confidence in our financial reporting, which would harm our business and the trading price of our stock.**

If we identify material weaknesses in our internal control over financial reporting or are otherwise required to restate our financial statements, we could be required to implement expensive and time-consuming remedial measures and could lose investor confidence in the accuracy and completeness of our financial reports. This could have an adverse effect on our business, financial condition and results of operations, including our stock price, and could potentially subject us to litigation.

### ***Legal/Regulatory Risks***

#### **We are subject to extensive regulation that could limit or restrict our activities and impose financial requirements or limitations on the conduct of our business.**

SVB Financial Group, including the Bank, is extensively regulated under federal and state laws governing financial institutions. Federal and state laws and regulations govern, limit or otherwise affect the activities in which we may engage and may affect our ability to expand our business over time. In addition, a change in the applicable statutes, regulations or regulatory policy could have a material effect on our business, including limiting the types of financial services and products we may offer or increasing the ability of nonbanks to offer competing financial services and products. These laws and regulations also require financial institutions, including SVB Financial and the Bank, to maintain certain minimum levels of capital, which may affect our ability to use our capital for other business purposes. In addition, increased regulatory requirements, whether due to the adoption of new laws and regulations, changes in existing laws and regulations, or more expansive or aggressive interpretations of existing laws and regulations, may have a material adverse effect on our business, financial condition and profitability.

#### **If we were to violate federal or state laws or regulations governing financial institutions, we could be subject to disciplinary action that could have a material adverse effect on our business, financial condition, profitability and reputation.**

Federal and state banking regulators possess broad powers to take supervisory or enforcement action with respect to financial institutions. Other regulatory bodies, including the SEC, the Financial Industry Regulatory Authority ( FINRA ) and state securities regulators, regulate broker-dealers, including our subsidiary, SVB Securities. If SVB Financial Group were to violate, even if unintentionally or inadvertently, the laws governing financial institutions and broker-dealers, the regulatory authorities could take various actions against us, depending on the severity of the violation, such as revoking necessary licenses or authorizations, imposing censures, civil money penalties or fines, issuing cease and desist or other supervisory orders, and suspending or expelling from the securities business a firm, its officers or employees. Supervisory actions could result in higher capital requirements, higher insurance premiums and limitations on the activities of SVB Financial Group. These remedies and supervisory actions could have a material adverse effect on our business, financial condition, profitability and reputation.

#### **SVB Financial relies on dividends from its subsidiaries for most of its cash revenues.**

SVB Financial is a separate and distinct legal entity from its subsidiaries. It receives substantially all of its cash revenues from dividends from its subsidiaries, primarily the Bank. These dividends are the principal source of funds to pay operating costs, borrowings, if any, and dividends, should SVB Financial elect to pay any. Various federal and state laws and regulations limit the amount of dividends that our bank and certain of our nonbank subsidiaries may pay to SVB Financial. Also, SVB Financial's right to participate in a distribution of assets upon a subsidiary's liquidation or reorganization is subject to the prior claims of the subsidiary's creditors.

### ***Strategic/Reputation Risks***

**Adverse changes in domestic or global economic conditions, especially in our industry niches, could have a material adverse effect on our business, growth and profitability.**

If conditions deteriorate in the domestic or global economy, especially in the technology, life science, private equity (including venture capital) and premium wine industry niches or overall financial capital markets, our business, growth and profitability may be materially adversely affected. A global, U.S. or significant regional economic slowdown or recession could harm us by adversely affecting our clients and prospective clients' access to capital to fund their businesses, their ability to sustain and grow their businesses, the level of funds they have available to maintain deposits, their demand for loans, their ability to repay loans and otherwise.

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### **Decreases in the amount of equity capital available to start-up and emerging-growth companies could adversely affect our business, growth and profitability.**

Historically, our strategy has focused on providing banking products and services to emerging-growth companies receiving financial support from sophisticated investors, including venture capitalists, angels, and corporate investors. We derive a meaningful share of our deposits from these emerging growth companies and provide them with loans as well as other banking products and services. In some cases, our lending credit decision is based on our analysis of the likelihood that our venture capital or angel-backed client will receive a second or third round of equity capital from investors. If the amount of capital available to such companies decreases, it is likely that the number of new clients and investor financial support to our existing borrowers could decrease, which could have an adverse effect on our business, profitability and growth prospects.

Among the factors that have affected and could in the future affect the amount of capital available to startup and emerging-growth companies are the receptivity of the capital markets, IPOs or mergers and acquisitions of companies within our technology and life science industry sectors, the availability and return on alternative investments and general economic conditions in the technology, life science and private equity (including venture capital) industries. Reduced capital markets valuations could reduce the amount of capital available to startup and emerging-growth companies, including companies within our technology and life science industry sectors. Additionally, such reduced valuations may decrease the value of our investment portfolio, in which we hold direct equity investments and warrants in these companies, as well as investments in funds that invest in these companies, which could have an adverse effect on our financial condition and results of operations.

### **We face competitive pressures that could adversely affect our business, profitability, financial condition and future growth.**

Other banks and specialty and diversified financial services companies and debt funds, many of which are larger than we are, offer lending, leasing, other financial products and advisory services to our client base. In addition, we compete with hedge funds and private equity funds, which currently have very significant amounts of capital available to invest and lend. In some cases, our competitors focus their marketing on our industry sectors and seek to increase their lending and other financial relationships with technology companies, early stage growth companies or special industries such as wineries. In other cases, our competitors may offer a broader range of financial products to our clients. When new competitors seek to enter one of our markets, or when existing market participants seek to increase their market share, they sometimes undercut the pricing and credit terms prevalent in that market, which could adversely affect our market share or ability to exploit new market opportunities. Our pricing and credit terms could deteriorate if we act to meet these competitive challenges, which could adversely affect our business, profitability, financial condition and future growth. Similarly, competitive pressures could adversely affect the business, profitability, financial condition and future growth of our non-banking services, including our access to capital and attractive investment opportunities for our funds business and our ability to secure attractive engagements in our investment banking business.

### **Our ability to maintain or increase our market share depends on our ability to meet the needs of existing and future clients.**

Our success depends, in part, upon our ability to adapt our products and services to evolving industry standards and to meet the needs of existing and potential future clients. A failure to achieve market acceptance of any new products we introduce, a failure to introduce products that the market may demand, or the costs associated with developing, introducing and providing new products and services could have an adverse effect on our business, profitability and growth prospects.

### **We face risks in connection with our strategic undertakings.**

If appropriate opportunities present themselves, we may engage in strategic activities, which could include acquisitions, joint ventures, partnerships, investments or other business growth initiatives or undertakings. There can be no assurance that we will successfully identify appropriate opportunities, that we will be able to negotiate or finance such activities or that such activities, if undertaken, will be successful.

In order to finance future strategic undertakings, we might obtain additional equity or debt financing. Such financing might not be available on terms favorable to us, or at all. If obtained, equity financing could be dilutive and the incurrence of debt and contingent liabilities could have a material adverse effect on our business, results of operations and financial condition.

Our ability to execute strategic activities successfully will depend on a variety of factors. These factors likely will vary based on the nature of the activity but may include our success in integrating the operations, services, products, personnel and systems of an acquired company into our business, operating effectively with any partner with whom we elect to do business, retaining key employees, achieving anticipated synergies, meeting management's expectations and otherwise realizing the undertaking's anticipated benefits. Our ability to address these matters successfully cannot be assured. In addition, our strategic efforts may divert resources or management's attention from ongoing business operations and may subject us to additional regulatory scrutiny. If we do not successfully execute a strategic undertaking, it could adversely



affect our business, financial condition, results of operations,

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reputation and growth prospects. In addition, if we were to conclude that the value of an acquired business had decreased and that the related goodwill had been impaired, that conclusion would result in an impairment of goodwill charge to us, which would adversely affect our results of operations.

**We face risks associated with international operations.**

One component of our strategy is to expand internationally. To date, we have opened offices in China, India, Israel and the United Kingdom. We plan to expand our operations in those locations and may expand beyond these countries. Our efforts to expand our business internationally carries with it certain risks, including risks arising from the uncertainty regarding our ability to generate revenues from foreign operations. In addition, there are certain risks inherent in doing business on an international basis, including, among others, legal, regulatory and tax requirements and restrictions, uncertainties regarding liability, tariffs and other trade barriers, difficulties in staffing and managing foreign operations, differing technology standards or customer requirements, political and economic risks and financial risks, including currency and payment risks. These risks could adversely affect the success of our international operations and could have a material adverse effect on our overall business, results of operation and financial condition. In addition, we face risks that our employees may fail to comply with applicable laws and regulations governing our international operations, including the U.S. Foreign Corrupt Practices Act and foreign laws and regulations, which could have a material adverse effect on us.

**Our business reputation is important and any damage to it could have a material adverse effect on our business.**

Our reputation is very important to sustain our business, as we rely on our relationships with our current, former and potential clients and stockholders, the private equity and venture capital communities and the industries that we serve. Any damage to our reputation, whether arising from regulatory, supervisory or enforcement actions, matters affecting our financial reporting or compliance with SEC and exchange listing requirements, negative publicity, or our conduct of our business or otherwise could have a material adverse effect on our business.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS****Recent Sales of Unregistered Securities**

In April 2008, SVB Financial issued \$250,000,000 aggregate principal amount of certain convertible notes (including the initial purchaser's exercise of an over-allotment option to purchase \$50,000,000 principal amount of notes) to an initial purchaser in a private placement pursuant to exemptions from registration requirements of the Securities Act of 1933, as amended (the "Act"). Concurrent with the issuance of the notes, SVB Financial sold certain warrants to acquire, subject to customary anti-dilution adjustments, 4,713,125 shares (including an additional 942,625 shares sold concurrent with the issuance of \$50,000,000 principal amount of notes in over-allotment) of SVB Financial's common stock at a strike price of \$64.425. The Company received aggregate proceeds of \$21.2 million from the sale of such warrants.

None of the notes, warrants or underlying common stock issuable upon conversion of the notes (to the extent the conversion value exceeds the principal amount of the notes) or exercise of the warrants has been registered under the Act. The sales of these unregistered equity securities were previously and initially reported in our Current Report on Form 8-K, as filed with the Securities and Exchange Commission on April 7, 2008.

**Issuer Purchases of Equity Securities**

The following table presents stock repurchases by month during the second quarter of 2008:

| Period                           | Total Number of Shares Purchased | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (1) | Maximum Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs (1) |
|----------------------------------|----------------------------------|------------------------------|--|--|
| April 1, 2008 – April 30, 2008   | 25,000                           | \$ 39.86                     | 25,000   | \$ 104,133,108   |
| May 1, 2008 – May 31, 2008       |                                  |                              |  | 104,133,108  |
| June 1, 2008 – June 30, 2008 (2) | 1,406,043                        | 33.63                        |  | \$ 104,133,108   |

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|       |           |    |       |        |
|-------|-----------|----|-------|--------|
| Total | 1,431,043 | \$ | 39.86 | 25,000 |
|-------|-----------|----|-------|--------|

- (1) On July 26, 2007, our Board of Directors approved a stock repurchase program that authorizes us to purchase up to \$250.0 million of our common stock on or before July 31, 2008. During the three months ended June 30, 2008, we repurchased 25,000 shares of our common stock totaling \$1.0 million under the current stock repurchase program. At June 30, 2008, \$104.1 million of our common stock remained authorized for repurchase under our stock repurchase program. On July 24, 2008, our Board of Directors approved a new stock repurchase program, authorizing us to purchase up to \$150 million of our common stock. This program expires on December 31, 2009 and replaced all prior share repurchase programs.

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- (2) Represents purchase of 1,406,043 shares of our common stock by exercise of call options pursuant to a call-spread arrangement with a certain counterparty. For details refer to Note 9 (Short-Term Borrowings and Long-Term Debt) of the Notes to Interim Consolidated Financial Statements (unaudited) under Part I, Item 1 in this report.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

The 2008 Annual Meeting of Stockholders was held on April 24, 2008. There were 32,392,411 shares of common stock outstanding and entitled to vote at the meeting. A total of 28,802,551 shares of common stock were represented at the meeting in person or by proxy, representing 88.9 percent of the shares outstanding and entitled to vote at the meeting.

At the meeting, stockholders:

- (1) re-elected all 12 of SVB Financial's incumbent directors to serve for the ensuing year and until their successors are elected; and
- (2) ratified the selection of KPMG LLP as SVB Financial's independent registered public accounting firm for its fiscal year ending December 31, 2008.

The voting results of the above matters were as follows:

- (1) Election of Directors:

| <b>Election of Directors</b> | <b>In Favor</b> | <b>Withheld</b> |
|------------------------------|-----------------|-----------------|
| Eric A. Benhamou             | 23,196,799      | 5,605,752       |
| David M. Clapper             | 24,045,094      | 4,757,457       |
| Roger F. Dunbar              | 24,045,027      | 4,757,524       |
| Joel P. Friedman             | 23,903,565      | 4,898,986       |
| G. Felda Hardymon            | 23,437,913      | 5,364,638       |
| Alex W. Pete Hart            | 23,205,492      | 5,597,059       |
| C. Richard Kramlich          | 23,900,889      | 4,901,662       |
| Lata Krishnan                | 27,966,129      | 836,422         |
| James R. Porter              | 23,680,450      | 5,122,101       |
| Michaela K. Rodeno           | 24,016,965      | 4,785,586       |
| Kenneth P. Wilcox            | 24,022,951      | 4,779,600       |
| Kyung H. Yoon                | 24,043,946      | 4,758,605       |

- (2) Ratification of Selection of KPMG LLP as SVB Financial's Independent Registered Public Accounting Firm of its Fiscal Year Ending December 31, 2008:

| <b>In Favor</b> | <b>Against</b> | <b>Abstain</b> | <b>Broker Non-Vote</b> |
|-----------------|----------------|----------------|------------------------|
| 27,992,064      | 780,892        | 29,595         |                        |

**ITEM 5. OTHER INFORMATION**

None.

**ITEM 6. EXHIBITS**

See Index to Exhibits at end of report.

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: August 7, 2008

SVB Financial Group

/s/ MICHAEL DESCHENEUX

Michael Descheneaux

Chief Financial Officer

(Principal Financial Officer and Principal Accounting Officer)

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| Exhibit |  | Incorporated by Reference |            |         |                   | Filed<br>Herewith |
|---------|--|---------------------------|------------|---------|-------------------|-------------------|
| Number  | Exhibit Description  | Form                      | File No.   | Exhibit | Filing Date       |                   |
| 2.1     | Asset Purchase Agreement between the Company and SVB Alliant   | 8-K                       | 000-15637  | 2.1     | October 2, 2001   |                   |
| 3.1     | Restated Certificate of Incorporation  | 8-K                       | 000-15637  | 3.1     | May 31, 2005      |                   |
| 3.2     | Amended and Restated Bylaws  | 8-K                       | 000-15637  | 3.2     | January 29, 2007  |                   |
| 3.3     | Certificate of Designation of Rights, Preferences and Privileges of Series A Participating Preferred Stock   | 8-A12G/A                  | 000-15637  | 3.4     | February 27, 2004 |                   |
| 4.1     | Indenture for Zero-Coupon Subordinated Notes Due June 15, 2008, dated as of May 20, 2003, between the Company and Wells Fargo Bank Minnesota, National Association, as trustee   | S-3                       | 333-107994 | 4.1     | August 14, 2003   |                   |
| 4.2     | Form of Note (included in Exhibit 4.1)   | S-3                       | 333-107994 | 4.1     | August 14, 2003   |                   |
| 4.3     | Registration Rights Agreement dated as of May 20, 2003, between the Company and the initial purchasers named therein   | S-3                       | 333-107994 | 4.3     | August 14, 2003   |                   |
| 4.4     | Junior Subordinated Indenture, dated as of October 30, 2003 between the Company and Wilmington Trust Company, as trustee   | 8-K                       | 000-15637  | 4.12    | November 19, 2003 |                   |
| 4.5     | 7.0% Junior Subordinated Deferrable Interest Debenture due October 15, 2033 of the Company   | 8-K                       | 000-15637  | 4.13    | November 19, 2003 |                   |
| 4.6     | Amended and Restated Trust Agreement, dated as of October 30, 2003, by and among Silicon Valley Bancshares as depositor, Wilmington Trust Company as property trustee, Wilmington Trust Company as Delaware trustee, and the Administrative Trustees named therein | 8-K                       | 000-15637  | 4.14    | November 19, 2003 |                   |
| 4.7     | Certificate Evidencing 7% Cumulative Trust Preferred Securities of SVB Capital II, dated October 20, 2003  | 8-K                       | 000-15637  | 4.15    | November 19, 2003 |                   |
| 4.8     | Guarantee Agreement, dated October 30, 2003, between the Company, as guarantor, and Wilmington Trust Company, as trustee   | 8-K                       | 000-15637  | 4.16    | November 19, 2003 |                   |
| 4.9     | Agreement as to Expenses and Liabilities, dated as of October 30, 2003, between the Company and SVB Capital II   | 8-K                       | 000-15637  | 4.17    | November 19, 2003 |                   |
| 4.10    | Certificate Evidencing 7% Common Securities of SVB Capital II, dated October 30, 2003  | 8-K                       | 000-15637  | 4.18    | November 19, 2003 |                   |
| 4.11    | Officers Certificate and Company Order, dated October 30, 2003, relating to the 7.0% Junior Subordinated Deferrable Interest Debentures due October 15, 2033   | 8-K                       | 000-15637  | 4.19    | November 19, 2003 |                   |
| 4.12    | Amended and Restated Preferred Stock Rights Agreement dated as of January 29, 2004, between the Company and Wells Fargo Bank Minnesota, N.A.   | 8-A12G/A                  | 000-15637  | 4.20    | February 27, 2004 |                   |
| 4.13    | Amendment No. 1 to Amended & Restated Preferred Stock Rights Agreement, dated as of August 2, 2004, by and between the Company and Wells Fargo Bank, N.A.  | 8-A12G/A                  | 000-15637  | 4.13    | August 3, 2004    |                   |
| 4.14    | Amendment No. 2 to Amended & Restated Preferred Stock Rights Agreement, dated as of January 29, 2008, by and the Company and Wells Fargo Bank, N.A.  | 8-A/A                     | 000-15637  | 4.14    | January 29, 2008  |                   |

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4.15 Indenture for 3.875% Convertible Senior Notes Due 2011, dated as 8-K 000-15637 4.1 April 7, 2008  
of April 7, 2008, by and between Wells Fargo Bank, N.A., as  
Trustee, and the Company



**Table of Contents**

| Exhibit |  | Incorporated by Reference |           |         |                | Filed<br>Herewith |
|---------|--|---------------------------|-----------|---------|----------------|-------------------|
| Number  | Exhibit Description  | Form                      | File No.  | Exhibit | Filing Date    |                   |
| 4.16    | Letter Agreement re Call Option Transaction, dated as of April 1, 2008, by and between the Company and JPMorgan Chase Bank, National Association.                      | 8-K                       | 000-15637 | 4.2     | April 7, 2008  |                   |
| 4.17    | Letter Agreement re Call Option Transaction, dated as of April 1, 2008, by and between the Company and Bank of America, N.A.   | 8-K                       | 000-15637 | 4.3     | April 7, 2008  |                   |
| 4.18    | Letter Agreement re Warrants, dated as of April 1, 2008, by and between the Company and JPMorgan Chase Bank, National Association.                                     | 8-K                       | 000-15637 | 4.4     | April 7, 2008  |                   |
| 4.19    | Letter Agreement re Warrants, dated as of April 1, 2008, by and between the Company and Bank of America, N.A.  | 8-K                       | 000-15637 | 4.5     | April 7, 2008  |                   |
| 4.20    | Amendment No. 3 to Amended and Restated Preferred Stock Rights Agreement, dated as of April 30, 2008 by and between the Company and Wells Fargo Bank, N.A.             | 8-A12G/A                  | 000-15637 | 4.20    | April 30, 2008 |                   |
| 10.4    | Amended and Restated Retention Program Plan (RP Years 1999 - 2007)   |                           |           |         |                | X                 |
| 10.14   | Change in Control Severance Plan <sup>+</sup>  |                           |           |         |                | X                 |
| 10.26   | Retention Program Plan (RP Years Beginning 2008) <sup>+</sup>  |                           |           |         |                | X                 |
| 31.1    | Rule 13a-14(a)/15(d)-14(a) Certification of Principal Executive Officer, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002                          |                           |           |         |                | X                 |
| 31.2    | Rule 13a-14(a)/15(d)-14(a) Certification of Principal Financial Officer, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002                          |                           |           |         |                | X                 |
| 32.1    | 18 U.S.C. Section 1350 Certifications of the Chief Executive Officer and Chief Financial Officer, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |                           |           |         |                | *                 |

\* Furnished herewith

+ Denotes management contract or any compensatory plan, contract or arrangement