

American Water Works Company, Inc.

Form 10-Q

August 12, 2008

[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

**x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2008

OR

**.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file: number 001-34028

**AMERICAN WATER WORKS COMPANY, INC.**

(Exact name of registrant as specified in its charter)

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**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**51-0063696**  
(I.R.S. Employer  
Identification No.)

**1025 Laurel Oak Road, Voorhees, NJ**  
(Address of principal executive offices)

**08043**  
(Zip Code)

**(856) 346-8200**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.).  Yes  No

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Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| <b>Class</b>                             | <b>Outstanding at August 12, 2008</b> |
|--|---------------------------------------|
| Common Stock, \$0.01 par value per share | 159,960,765 shares                    |

**Table of Contents**

**TABLE OF CONTENTS**

**AMERICAN WATER WORKS COMPANY, INC.**

**REPORT ON FORM 10-Q**

**FOR THE QUARTER ENDED JUNE 30, 2008**

**INDEX**

|  |         |
|--|---------|
| <b><u>PART I. FINANCIAL INFORMATION</u></b>  | 3       |
| <u>ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS</u>   | 3       |
| <u>ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u> | 21 - 38 |
| <u>ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</u>                            | 38      |
| <u>ITEM 4. CONTROLS AND PROCEDURES</u>   | 38 - 40 |
| <b><u>PART II. OTHER INFORMATION</u></b>   | 41      |
| <u>ITEM 1. LEGAL PROCEEDINGS</u>   | 41      |
| <u>ITEM 1A. RISK FACTORS</u>   | 41      |
| <u>ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS</u>                           | 41      |
| <u>ITEM 3. DEFAULTS UPON SENIOR SECURITIES</u>   | 41      |
| <u>ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS</u>                                   | 41      |
| <u>ITEM 5. OTHER INFORMATION</u>   | 41      |
| <u>ITEM 6. EXHIBITS</u>  | 41      |
| <b><u>SIGNATURES</u></b>   | 42      |
| <b><u>EXHIBITS INDEX</u></b>   | 43      |
| <u>EXHIBIT 10.1</u>  |         |
| <u>EXHIBIT 31.1</u>  |         |
| <u>EXHIBIT 31.2</u>  |         |
| <u>EXHIBIT 32.1</u>  |         |
| <u>EXHIBIT 32.2</u>  |         |

**Table of Contents****PART I. FINANCIAL INFORMATION****ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS****American Water Works Company, Inc. and Subsidiary Companies****Consolidated Balance Sheets**

(In thousands, except per share data)

|  | (Unaudited)<br>June 30,<br>2008 | December 31,<br>2007 |
|--|---------------------------------|----------------------|
| <b>ASSETS</b>  |                                 |                      |
| Property, plant and equipment  |                                 |                      |
| Utility plant at original cost, net of accumulated depreciation of \$2,891,826 at June 30 and \$2,776,950 at December 31 | \$ 9,497,176                    | \$ 9,199,909         |
| Nonutility property, net of accumulated depreciation of \$75,275 at June 30 and \$67,538 at December 31                  | 124,415                         | 118,052              |
| <b>Total property, plant and equipment</b>   | <b>9,621,591</b>                | <b>9,317,961</b>     |
| Current assets   |                                 |                      |
| Cash and cash equivalents  | 5,914                           | 13,481               |
| Restricted funds   | 1,874                           | 3,258                |
| Utility customer accounts receivable   | 158,886                         | 147,640              |
| Allowance for uncollectible accounts   | (18,144)                        | (20,923)             |
| Unbilled utility revenues  | 141,043                         | 134,326              |
| Non-regulated trade and other receivables, net   | 62,528                          | 66,540               |
| Federal income taxes receivable  | 23,908                          | 23,111               |
| Materials and supplies   | 31,679                          | 27,458               |
| Other  | 50,984                          | 35,463               |
| <b>Total current assets</b>  | <b>458,672</b>                  | <b>430,354</b>       |
| Regulatory and other long-term assets  |                                 |                      |
| Regulatory assets  | 631,497                         | 628,039              |
| Restricted funds   | 8,983                           | 10,252               |
| Goodwill   | 1,706,675                       | 2,456,952            |
| Other  | 99,264                          | 90,514               |
| <b>Total regulatory and other long-term assets</b>   | <b>2,446,419</b>                | <b>3,185,757</b>     |
| <b>TOTAL ASSETS</b>  | <b>\$ 12,526,682</b>            | <b>\$ 12,934,072</b> |

The accompanying notes are an integral part of these consolidated financial statements.

**Table of Contents****American Water Works Company, Inc. and Subsidiary Companies****Consolidated Balance Sheets**

(In thousands, except per share data)

|  | (Unaudited)              |                          |
|--|--------------------------|--------------------------|
|  | June 30,<br>2008         | December 31,<br>2007     |
| <b>CAPITALIZATION AND LIABILITIES</b>  |                          |                          |
| Capitalization   |                          |                          |
| Common stockholders' equity  | \$ 4,102,902             | \$ 4,542,046             |
| Preferred stock without mandatory redemption requirements                              | 4,560                    | 4,568                    |
| Long-term debt   |                          |                          |
| Long-term debt   | 4,696,260                | 4,674,837                |
| Redeemable preferred stock at redemption value   | 24,333                   | 24,296                   |
| <br>Total capitalization   | <br>8,828,055            | <br>9,245,747            |
| Current liabilities  |                          |                          |
| Short-term debt  | 243,418                  | 220,514                  |
| Current portion of long-term debt  | 80,534                   | 96,455                   |
| Accounts payable   | 137,303                  | 168,886                  |
| Taxes accrued, including income taxes of \$3,546 at June 30 and \$8,086 at December 31 | 58,174                   | 56,002                   |
| Interest accrued   | 53,720                   | 50,867                   |
| Other  | 168,090                  | 181,765                  |
| <br>Total current liabilities  | <br>741,239              | <br>774,489              |
| Regulatory and other long-term liabilities   |                          |                          |
| Advances for construction  | 656,914                  | 655,375                  |
| Deferred income taxes  | 658,481                  | 638,918                  |
| Deferred investment tax credits  | 34,553                   | 35,361                   |
| Regulatory liability-cost of removal   | 209,963                  | 192,650                  |
| Accrued pension expense  | 260,391                  | 290,722                  |
| Accrued postretirement benefit expense   | 153,975                  | 158,552                  |
| Other  | 116,631                  | 123,871                  |
| <br>Total regulatory and other long-term liabilities                                   | <br>2,090,908            | <br>2,095,449            |
| Contributions in aid of construction   | 866,480                  | 818,387                  |
| Commitments and contingencies  |                          |                          |
| <br><b>TOTAL CAPITALIZATION AND LIABILITIES</b>  | <br><b>\$ 12,526,682</b> | <br><b>\$ 12,934,072</b> |

The accompanying notes are an integral part of these consolidated financial statements.

**Table of Contents****American Water Works Company, Inc. and Subsidiary Companies****Consolidated Statements of Operations (Unaudited)**

(In thousands, except per share data)

|  | Three Months Ended<br>June 30, |            | Six Months Ended<br>June 30, |              |
|--|--------------------------------|------------|------------------------------|--------------|
|  | 2008                           | 2007       | 2008                         | 2007         |
| Operating revenues   | \$ 589,369                     | \$ 558,733 | \$ 1,096,184                 | \$ 1,027,277 |
| Operating expenses   |                                |            |                              |              |
| Operation and maintenance                                    | 330,575                        | 299,385    | 641,837                      | 581,999      |
| Depreciation and amortization                                | 67,307                         | 68,137     | 131,223                      | 132,764      |
| General taxes  | 49,629                         | 45,940     | 101,694                      | 93,819       |
| Gain on sale of assets                                       | (800)                          | (6,219)    | (870)                        | (6,113)      |
| Impairment charge  |                                |            | 750,000                      |              |
| Total operating expenses, net                                | 446,711                        | 407,243    | 1,623,884                    | 802,469      |
| Operating income (loss)                                      | 142,658                        | 151,490    | (527,700)                    | 224,808      |
| Other income (deductions)                                    |                                |            |                              |              |
| Interest, net  | (70,066)                       | (70,763)   | (140,034)                    | (142,970)    |
| Allowance for other funds used during construction           | 3,387                          | 1,511      | 5,928                        | 3,169        |
| Allowance for borrowed funds used during construction        | 1,725                          | 419        | 3,093                        | 1,512        |
| Amortization of debt expense                                 | (1,441)                        | (1,178)    | (2,759)                      | (2,397)      |
| Preferred dividends of subsidiaries                          | (56)                           | (56)       | (113)                        | (113)        |
| Other, net   | (543)                          | 1,210      | 663                          | 2,783        |
| Total other income (deductions)                              | (66,994)                       | (68,857)   | (133,222)                    | (138,016)    |
| Income (loss) from continuing operations before income taxes | 75,664                         | 82,633     | (660,922)                    | 86,792       |
| Provision for income taxes                                   | 30,166                         | 32,648     | 26,064                       | 34,378       |
| Income (loss) from continuing operations                     | 45,498                         | 49,985     | (686,986)                    | 52,414       |
| Income (loss) from discontinued operations, net of tax       |                                | (807)      |                              | (551)        |
| Net income (loss)  | \$ 45,498                      | \$ 49,178  | \$ (686,986)                 | \$ 51,863    |
| Basic earnings per common share <sup>(1)</sup> :             |                                |            |                              |              |
| Income (loss) from continuing operations                     | \$ 0.28                        | \$ 0.31    | \$ (4.29)                    | \$ 0.33      |
| Income (loss) from discontinued operations, net of tax       | \$                             | \$ (0.01)  | \$                           | \$           |
| Net income (loss)  | \$ 0.28                        | \$ 0.31    | \$ (4.29)                    | \$ 0.32      |
| Diluted earnings per common share <sup>(1)</sup> :           |                                |            |                              |              |
| Income (loss) from continuing operations                     | \$ 0.28                        | \$ 0.31    | \$ (4.29)                    | \$ 0.33      |

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|  |         |           |           |         |
|--|---------|-----------|-----------|---------|
| Income (loss) from discontinued operations, net of tax | \$      | \$ (0.01) | \$        | \$      |
| Net income (loss)                                      | \$ 0.28 | \$ 0.31   | \$ (4.29) | \$ 0.32 |
| Average common shares outstanding during the period:   |         |           |           |         |
| Basic  | 159,932 | 160,000   | 159,966   | 160,000 |
| Diluted  | 159,976 | 160,000   | 159,966   | 160,000 |

(1) amounts may not add due to round up.

The accompanying notes are an integral part of these consolidated financial statements.



**Table of Contents****American Water Works Company, Inc. and Subsidiary Companies****Consolidated Statements of Cash Flows (Unaudited)**

(In thousands, except per share data)

|  | <b>Six Months Ended<br/>June 30,</b> |             |
|--|--------------------------------------|-------------|
|  | <b>2008</b>                          | <b>2007</b> |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>  |                                      |             |
| Net income (loss)  | \$ (686,986)                         | \$ 51,863   |
| Adjustments  |                                      |             |
| Depreciation and amortization  | 131,223                              | 132,764     |
| Impairment charge  | 750,000                              |             |
| Amortization of removal costs net of salvage   | 21,214                               | 15,811      |
| Provision for deferred income taxes  | 21,960                               | 15,821      |
| Amortization of deferred investment tax credits  | (808)                                | (813)       |
| Provision for losses on utility accounts receivable  | 6,368                                | 6,554       |
| Allowance for other funds used during construction   | (5,928)                              | (3,169)     |
| Gain on sale of assets   | (870)                                | (6,113)     |
| Other, net   | (58,841)                             | (17,233)    |
| Changes in assets and liabilities  |                                      |             |
| Receivables and unbilled utility revenues  | (23,098)                             | (45,435)    |
| Other current assets   | (20,539)                             | (31,088)    |
| Accounts payable   | (3,996)                              | (31,580)    |
| Taxes accrued, including income taxes  | 2,172                                | 31,317      |
| Interest accrued   | 2,853                                | 1,487       |
| Other current liabilities  | 6,551                                | 15,995      |
| Net cash provided by operating activities  | 141,275                              | 136,181     |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>  |                                      |             |
| Construction expenditures  | (425,960)                            | (304,557)   |
| Acquisitions   | (248)                                | (217)       |
| Proceeds from sale of assets and securities  | 798                                  | 15,200      |
| Proceeds from sale of discontinued operations  |                                      | 9,660       |
| Removal costs from property, plant and equipment retirements, net  | (4,857)                              | (488)       |
| Net restricted funds released  | 2,653                                | 961         |
| Net cash used in investing activities  | (427,614)                            | (279,441)   |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>  |                                      |             |
| Proceeds from long-term debt   | 201,546                              | 617,450     |
| Repayment of long-term debt  | (191,519)                            | (437,883)   |
| Net borrowings (repayments) under short-term debt agreements   | 36,773                               | (578,578)   |
| Advances and contributions for construction, net of refunds of \$38,735 and \$17,720 at June 30, 2008 and 2007 | 2,169                                | 15,742      |
| Change in cash overdraft position  | (13,869)                             |             |
| Capital contributions  | 245,000                              | 551,092     |
| Debt issuance costs  | (1,314)                              | (2,696)     |
| Redemption of preferred stock  | (14)                                 | (176)       |
| Net cash provided by financing activities  | 278,772                              | 164,951     |

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|  |           |            |
|--|-----------|------------|
| Net increase (decrease) in cash and cash equivalents               | (7,567)   | 21,691     |
| Cash and cash equivalents at beginning of period                   | 13,481    | 29,754     |
| Cash and cash equivalents at end of period                         | \$ 5,914  | \$ 51,445  |
| <b>Non-cash investing activity:</b>                                |           |            |
| Capital expenditures acquired on account but unpaid at quarter-end | \$ 67,192 | \$ 52,869  |
| <b>Non-cash financing activity:</b>                                |           |            |
| Advances and contributions   | \$ 12,578 | \$ 35,838  |
| Capital contribution   | \$        | \$ 100,000 |

The accompanying notes are an integral part of these consolidated financial statements.

**Table of Contents**

**American Water Works Company, Inc. and Subsidiary Companies**

**Consolidated Statement of Changes in Common Stockholders' Equity**

**(Unaudited)**

(In thousands, except per share data)

|  | Common Stock, \$.01 Par Value:<br>500,000 Shares<br>Authorized |           |              | Paid-in<br>Capital | (Accumulated<br>Deficit) | Accumulated<br>Other<br>Comprehensive<br>Income<br>(Loss) | Treasury Stock |              | Common<br>Stockholders<br>Equity |
|--|--|-----------|--------------|--------------------|--------------------------|---|----------------|--------------|----------------------------------|
|  | Shares   | Par Value |              |                    |                          |   | Shares         | At Cost      |                                  |
| <b>Balance at December 31, 2007</b>              | 160,000  | \$ 1,600  | \$ 5,637,947 | \$ (1,079,118)     | \$ (18,383)              |   | \$             | \$ 4,542,046 |                                  |
| Net loss   |  |           |              | (686,986)          |                          |   |                | (686,986)    |                                  |
| Equity investment by RWE                         |  |           | 245,000      |                    |                          |   |                | 245,000      |                                  |
| Contribution of common stock by RWE              |  |           | 1,933        |                    |                          |   | (90) (1,933)   |              |                                  |
| Stock-based compensation activity                |  |           | 2,992        |                    |                          |   |                | 2,992        |                                  |
| Pension plan amortized to periodic benefit cost: |  |           |              |                    |                          |   |                |              |                                  |
| Prior service cost                               |  |           |              |                    |                          | 13  |                | 13           |                                  |
| Foreign currency translation                     |  |           |              |                    |                          | (163)   |                | (163)        |                                  |
| <b>Balance at June 30, 2008</b>                  | 160,000  | \$ 1,600  | \$ 5,887,872 | \$ (1,766,104)     | \$ (18,533)              | (90)  | \$ (1,933)     | \$ 4,102,902 |                                  |

The accompanying notes are an integral part of these consolidated financial statements.

## **Table of Contents**

### **American Water Works Company, Inc. and Subsidiary Companies**

#### **Notes to Consolidated Financial Statements (Unaudited)**

(In thousands, except per share data)

#### **Note 1: Basis of Presentation**

The accompanying consolidated balance sheet of American Water Works Company, Inc. and Subsidiary Companies (the Company) at June 30, 2008, the consolidated statements of operations for the three months and six months ended June 30, 2008 and 2007, the consolidated statements of cash flows for the six months ended June 30, 2008 and 2007, and the consolidated statement of changes in common stockholders' equity for the six months ended June 30, 2008, are unaudited, but reflect all adjustments, which are, in the opinion of management, necessary to present fairly the consolidated financial position, the consolidated changes in common stockholders' equity, the consolidated results of operations, and the consolidated cash flows for the periods presented. All adjustments are of a normal, recurring nature, except as otherwise disclosed. Because they cover interim periods, the unaudited consolidated financial statements and related notes to the consolidated financial statements do not include all disclosures and notes normally provided in annual financial statements and, therefore, should be read in conjunction with the Company's consolidated financial statements and related notes included in the Company's annual consolidated financial statements for the year ended December 31, 2007. The results of operations for interim periods are not necessarily indicative of the results that may be expected for the year, due primarily to the seasonality of the Company's operations.

#### **Note 2: New Accounting Pronouncements**

In February 2007, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 159, The Fair Value Option for Financial Assets and Financial Liabilities including an amendment of FASB Statement No. 115 (SFAS 159). This standard permits entities to choose to measure many financial instruments and certain other items at fair value. The objective is to improve financial reporting by providing entities with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. SFAS 159 is effective for years beginning January 1, 2008. The Company has not elected to exercise the fair value irrevocable option. Therefore, the adoption of SFAS 159 did not have an impact on the Company's results of operations, financial position or cash flows.

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, Fair Value Measurements (SFAS 157). SFAS 157 establishes a common definition for fair value to be applied to U.S. generally accepted accounting principles guidance requiring use of fair value, establishes a framework for measuring fair value, and expands disclosure about such fair value measurements. In February 2008, the FASB issued FASB Staff Position SFAS 157-2 which allows a one-year deferral of adoption of SFAS 157 for nonfinancial assets and nonfinancial liabilities (such as intangible assets, property, plant and equipment and goodwill) that are required to be measured at fair value on a periodic basis (such as at acquisition or impairment). The Company elected to use this deferral option and accordingly, only partially adopted SFAS 157 on January 1, 2008. SFAS 157 will be adopted for the Company's nonfinancial assets and liabilities valued on a non-recurring basis on January 1, 2009.

On January 1, 2008, the Company adopted the provisions of SFAS 157 for financial assets and liabilities, and nonfinancial assets and liabilities with recurring measurements. The Company's assets and liabilities measured at fair value on a recurring basis during the period were cash and cash equivalents, restricted funds and short-term debt. These assets and liabilities were measured at fair value on the balance sheet date using quoted prices in active markets (level 1 inputs, as defined by SFAS 157). The adoption of SFAS 157 for the Company's financial assets and liabilities did not have a material effect on the Company's results of operations, financial position or cash flows. The Company will be required to measure the assets of its defined benefit pension and other post retirement welfare plans pursuant to SFAS 157 at the next measurement date, which will be December 31, 2008.

#### **Note 3: Goodwill**

In April of 2008, as a result of the pricing of the Company's initial public offering (IPO) (See Note 4), management determined that an interim triggering event occurred and that it was appropriate to update its valuation analysis before the next scheduled annual test.

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Based on this assessment, the Company performed an interim impairment test as of March 31, 2008. The Company concluded that the carrying value of its goodwill was impaired as a result of the current market price and trading levels of its common stock. The Company believes the offering price was indicative of the value of the Company at March 31, 2008 and accordingly, based on those factors, the Company recorded an impairment charge to goodwill related to its Regulated Businesses of \$750,000. The Company has reflected the tax effect of the impairment as a discrete item for purposes of calculating its tax provision as the charge is considered an infrequently occurring or unusual item. The impairment charge was primarily due to the market price of the Company's common

**Table of Contents**

stock (both the IPO price and the market price during subsequent trading) being less than what was anticipated during the Company's 2007 annual test. Also contributing to the impairment was a decline in the fair value of the Company's debt (due to increased market interest rates).

In developing the estimated fair value of the Company's reporting units, significant judgment was required. The Company determined the estimated fair value of the reporting units utilizing a methodology consistent with its 2007 annual test. Whenever possible, market information including the initial public offering price of the Company's common stock and subsequent trading price was used to update the Company's assumptions. The methodology utilized a combination of the trading price of the Company's common stock, an estimated control premium, trading price market multiples of peer companies (regulated water utilities) and the Company's discounted cash flow analysis based on the Company's five-year business plan, each of which has differing weights. The majority of the weighting is applied to the traded price as this represents the market objective evidence of fair value with minimal weight applied to the discounted cash flow analysis.

The following table summarizes the changes in the Company's goodwill by reporting unit:

|                              | Regulated<br>Unit | Non-regulated<br>Units | Consolidated |
|------------------------------|-------------------|------------------------|--------------|
| Balance at December 31, 2007 | \$ 2,327,270      | \$ 129,682             | \$ 2,456,952 |
| Impairment                   | (750,000)         |                        | (750,000)    |
| Other activity               | (277)             |                        | (277)        |
| Balance at June 30, 2008     | \$ 1,576,993      | \$ 129,682             | \$ 1,706,675 |

The Company may be required to recognize additional impairments in the future, depending on, among other factors, a decline over a period of time in the valuation multiples of comparable water utilities, a decline over a period of time of the Company's stock price or the lack of appreciation of the Company's stock price to a level consistent with peer companies or increases in equity value. A decline in the forecasted results in the Company's business plan, such as changes in rate case results or capital investment budgets or changes in the Company's interest rates may also result in an incremental impairment charge.

As a result of the impairment RWE transferred \$245,000 to the Company on May 13, 2008. This cash was used to reduce debt.

**Note 4: Stockholders' Equity****Common Stock**

On April 28, 2008, RWE Aqua Holdings GmbH completed the partial divestiture of its investment in the Company in an initial public offering (IPO) through the sale of 58,000 shares of common stock at an IPO price of \$21.50. The selling stockholder granted the underwriters a 30 day option to purchase up to an additional 8,700 shares of the Company's stock at a price of \$21.50. On May 27, 2008 the Company announced the underwriters' partial exercise of their over-allotment option to purchase 5,173 shares to cover over allotments. The Company did not receive any proceeds from the sale of shares. Prior to the IPO, the Company was an indirect wholly-owned subsidiary of RWE. After the IPO, and exercise of the underwriters' over-allotment option, RWE owns approximately 60% of the Company's common shares.

Effective the first quarter of 2008, the Company's Board of Directors authorized 50,000 shares of par value \$0.01 per share preferred stock. As of June 30, 2008 there are no shares outstanding.

**Stock Based Compensation**

On April 22, 2008, a subsidiary of RWE contributed 90 shares of the Company's common stock to the Company and the Company granted 90 restricted stock awards, 269 restricted stock units and 2,078 stock options. The awards were issued to the Company's employees and certain non-employee directors under its 2007 Omnibus Equity Compensation Plan (the 2007 Plan). The total aggregate number of shares of common stock that may be issued under the 2007 Plan is 6,000. The restricted stock units and the stock options were awarded in two grants with Grant 1 vesting on January 1, 2010 and Grant 2 vesting January 1, 2011. Shares issued under the Plan may be authorized but unissued shares of Company stock or reacquired shares of Company stock, including shares purchased by the Company on the open market for purposes of the 2007 Plan.



**Table of Contents**

The following table presents stock-based compensation expense for the three and six months ended June 30, 2008 and 2007:

|   | Three Months Ended<br>June 30, |        | Six Months Ended<br>June 30, |        |
|---|--------------------------------|--------|------------------------------|--------|
|   | 2008                           | 2007   | 2008                         | 2007   |
| Stock Options   | \$ 470                         | \$     | \$ 470                       | \$     |
| Restricted stock units  | 218                            | 170    | 436                          | 340    |
| Restricted stock  | 1,406                          |        | 1,406                        |        |
| Stock-based compensation in operation and maintenance expense | 2,094                          | 170    | 2,312                        | 340    |
| Income tax benefit  | (817)                          | (66)   | (902)                        | (133)  |
| After-tax stock-based compensation expense                    | \$ 1,277                       | \$ 104 | \$ 1,410                     | \$ 207 |

In accordance with Statement of Financial Accounting Standards No. 123(R), Share Based Payment ( SFAS 123(R) ) the cost of services received from employees in exchange for the issuance of stock options and restricted stock awards is required to be measured based on the grant date fair value of the awards issued. The value of stock options and restricted stock awards at the date of the grant is amortized through expense over the requisite service period using the straight-line method, adjusted for retirement eligible participants. All awards granted in 2008 are classified as equity.

In addition to the requisite service period, 1,470 stock options and 190 restricted stock units are subject to performance-based vesting requirements. The performance conditions are based on the achievement of 120% of net income targets in 2008 and 2009. These stock option and restricted stock awards will vest proportionately depending upon the level of achievement with 1,470 stock options and 190 restricted stock units being the maximum.

The Company recognizes expense for the portion of the awards where achievement is considered probable. As of June 30, 2008, 630 stock option and 82 restricted stock awards are not considered probable to meet performance conditions.

The Company stratified its grant populations and used historic employee turnover rates and general market data to estimate employee forfeitures.

**Stock Options**

Non-qualified stock options to purchase shares of the Company's common stock were granted under the 2007 Plan. The exercise price of the stock options is equal to the fair market value of the underlying stock on the date of option grant. Stock options granted become exercisable upon a specified vesting date. The requisite service period for options granted is three years. All stock options expire seven years from the effective date of the grant. The remaining vesting period of the stock options outstanding as of June 30, 2008 ranged from 1.5 years to 2.5 years. The fair value of each option is estimated on the date of grant using the Black-Scholes option-pricing model.

The following table presents the assumptions used in the pricing model for grants and resulting grant date fair value of stock options granted.

|                         | Grant<br>1 | Grant<br>2 |
|-------------------------|------------|------------|
| Dividend yield          | 3.72%      | 3.72%      |
| Expected volatility     | 29.00%     | 29.00%     |
| Risk-free interest rate | 2.69%      | 2.90%      |
| Expected life (years)   | 3.69       | 4.69       |
| Grant date fair value   | \$ 3.84    | \$ 4.19    |

The dividend yield is based on the Company's expected dividend payments and the IPO stock price. Expected volatility is based on historic volatilities of traded common stock of peer companies (regulated water companies) over the expected term of the stock options. The risk-free interest rate is the market yield on U.S. Treasury strips with maturities similar to the expected term of the stock options. The expected term represents the period of time the stock options are expected to be outstanding and is based on the simplified method as permitted by Staff Accounting Bulletin ( SAB ) No. 107 and SAB No. 110.



## Edgar Filing: American Water Works Company, Inc. - Form 10-Q

The following table presents information with respect to stock option activity as of June 30, 2008.

**Table of Contents**

|                                | Outstanding<br>Shares | Exercise Price<br>(per share) |
|--------------------------------|-----------------------|-------------------------------|
| Nonvested at December 31, 2007 |                       |                               |
| Granted                        | 2,078                 | \$ 21.50                      |
| Vested                         |                       |                               |
| Forfeited                      |                       |                               |
| Nonvested at June 30, 2008     | 2,078                 | \$ 21.50                      |

There are zero options awards vested and no option awards have been exercised as of June 30, 2008.

As of June 30, 2008, \$4,990 of total unrecognized compensation costs related to the nonvested stock options is expected to be recognized over the remaining average weighted-average period of 2.1 years.

**Restricted Stock Units**

The Company granted restricted stock units under the 2007 Plan. The requisite service period for restricted stock units is three years.

The following table presents information with respect to restricted stock unit activity as of June 30, 2008.

|                                | Outstanding<br>Shares | Grant Date<br>Fair Value<br>(per share) |
|--------------------------------|-----------------------|---|
| Nonvested at December 31, 2007 |                       |   |
| Granted                        | 269                   | \$ 21.50                                |
| Vested                         |                       |   |
| Forfeited                      |                       |   |
| Nonvested at June 30, 2008     | 269                   | \$ 21.50                                |

As these restricted stock units would have paid-out in cash if the IPO was not completed, the Company reclassified the restricted stock units from liability-classified awards to equity-classified awards as of the completion of the IPO. As of June 30, 2008, \$2,641 of total unrecognized compensation costs related to the nonvested restricted stock units is expected to be recognized over the remaining weighted-average period of 2.2 years.

**Restricted Stock**

The Company granted restricted stock under the 2007 Plan. The requisite service period for the restricted stock is three months.

The following table presents information with respect to restricted stock activity at June 30, 2008.

|                                | Outstanding<br>Shares | Grant Date<br>Fair Value<br>(per share) |
|--------------------------------|-----------------------|---|
| Nonvested at December 31, 2007 |                       |   |
| Granted                        | 90                    | \$ 21.50                                |
| Vested                         |                       |   |
| Forfeited                      |                       |   |
| Nonvested at June 30, 2008     | 90                    | \$ 21.50                                |



**Table of Contents**

As of June 30, 2008, \$428 of total unrecognized compensation costs related to the nonvested restricted stock units is expected to be recognized in the third quarter of 2008.

Employee Stock Purchase Plan

The Company's Nonqualified Employee Stock Purchase Plan ( ESPP ) was effective as of July 1, 2008. Under the ESPP, employees can use payroll deductions to acquire Company stock at a discount. The Company's ESPP is considered compensatory under SFAS 123(R). No compensation costs were recognized for the three or six months ended June 30, 2008.

**Note 5: Comprehensive Income (Loss)**

The components of comprehensive income (loss) are as follows:

|  | Three Months Ended<br>June 30 |           | Six Months Ended<br>June 30 |           |
|--|-------------------------------|-----------|-----------------------------|-----------|
|  | 2008                          | 2007      | 2008                        | 2007      |
| Net income (loss)                                | \$ 45,498                     | \$ 49,178 | \$ (686,986)                | \$ 51,863 |
| Pension plan amortized to periodic benefit cost: |                               |           |                             |           |
| Prior service cost                               | 7                             | 9         | 13                          | 18        |
| Actuarial loss                                   |                               | 18        |                             | 36        |
| Foreign currency translation adjustment          | (18)                          | (35)      | (163)                       | (257)     |
| Total comprehensive income (loss)                | \$ 45,487                     | \$ 49,170 | \$ (687,136)                | \$ 51,660 |

**Table of Contents**

**Note 6: Long-Term Debt**

The Company primarily incurs long-term debt to fund capital expenditures at the regulated subsidiaries. The components of long-term debt are as follows;

|   | Rate         | Maturity Date | June 30, 2008 | December 31, 2007 |
|---|--------------|---------------|---------------|-------------------|
| Long-term debt of American Water Capital Corp. ( AWCC ) |              |               |               |                   |
| Private activity bonds and government funded debt       |              |               |               |                   |
| Floating rate (a)                                       | 1.85%-2.00%  | 2018-2032     | \$ 86,860     | \$ 86,860         |
| Senior notes  |              |               |               |                   |
| Fixed rate  | 5.39%-6.87%  | 2011-2037     | 2,884,000     | 2,712,000         |
| Long-term debt of other subsidiaries                    |              |               |               |                   |
| Private activity bonds and government funded debt       |              |               |               |                   |
| Fixed rate  | 0.00%-6.88%  | 2009-2038     | 941,800       | 942,941           |
| Floating rate (b)                                       | 1.75%-6.85%  | 2015-2032     | 33,420        | 178,145           |
| Mortgage bonds  |              |               |               |                   |
| Fixed rate  | 6.31%-9.71%  | 2008-2034     | 715,800       | 731,340           |
| Senior debt   |              |               |               |                   |
| Fixed rate  | 5.60%-9.10%  | 2008-2025     | 45,296        | 45,473            |
| Mandatory redeemable preferred stock                    | 4.60%-9.75%  | 2013-2036     | 24,637        | 24,644            |
| Notes payable and other (c)                             | 5.76%-11.91% | 2012-2026     | 3,053         | 3,442             |
| Long-term debt  |              |               | 4,734,866     | 4,724,845         |
| Unamortized debt discount, net (d)                      |              |               | 66,261        | 70,743            |
| Total long-term debt                                    |              |               | \$ 4,801,127  | \$ 4,795,588      |

- (a) Tax-exempt bonds which are remarketed as money market bonds for periods up to 270 days (1 to 119 days during 2008 and 1 to 127 days during 2007). These bonds may be converted to other short-term variable-rate structures, a fixed-rate structure or subject to redemption.
- (b) \$24,860 of the total represents tax-exempt bonds which are sold at auction rates that are reset every 7 to 35 days. These bonds may be converted to other short-term variable-rate structures, a fixed-rate structure or subject to redemption. The remaining \$8,560 represents tax-exempt bonds remarketed as money market bonds. See (a) above.
- (c) Includes capital lease obligations of \$1,909 and \$1,982 at June 30, 2008 and December 31, 2007, respectively.
- (d) Includes fair value adjustments from acquisition purchase accounting.

The following long-term debt was issued in 2008:

| Company                      | Type                                      | Interest Rate | Maturity | Amount     |
|------------------------------|---|---------------|----------|------------|
| American Water Capital Corp. | Senior notes                              | 6.25%         | 2018     | \$ 110,000 |
| American Water Capital Corp. | Senior notes                              | 6.55%         | 2023     | 90,000     |
| Other subsidiaries           | State financing authority loans and other | 1.00%         | 2024     | 1,546      |
| Total Issuances              |   |               |          | \$ 201,546 |

**Table of Contents**

The following long-term debt and preferred stock with mandatory redemption requirements were repurchased or retired through optional redemption or payment at maturity during 2008:

| Company   | Type                                      | Interest Rate | Maturity  | Amount     |
|---|---|---------------|-----------|------------|
| <b>Long-term debt</b>   |   |               |           |            |
| American Water Capital Corp.                                  | Senior notes-fixed rate                   | 6.87%         | 2011      | \$ 28,000  |
| Other subsidiaries  | Senior notes-floating rate                | 6.48%-10.00%  | 2021-2032 | 144,725    |
| Other subsidiaries  | State financing authority loans and other | 0.00%-9.87%   | 2008-2034 | 18,721     |
| <b>Preferred stock with mandatory redemption requirements</b> |   |               |           |            |
| Other subsidiaries  |   | 4.75%-5.75%   | 2017-2019 | 6          |
| Total retirements & redemptions                               |   |               |           | \$ 191,452 |

Gains from early extinguishment of debt included in Interest, net amounted to \$0 for the three and six months ended June 30, 2008 and \$1,101 and \$8,164 for the three and six months ended June 30, 2007, respectively.

Interest, net includes interest income of approximately \$2,961 and \$4,619 for the three and six months ended June 30, 2008, respectively and \$3,271 and \$5,093 for the three and six months ended June 30, 2007, respectively.

**Note 7: Short-Term Debt**

The components of short-term debt are as follows:

|   | June 30,<br>2008 | December 31,<br>2007 |
|---|------------------|----------------------|
| Commercial paper, net of \$165 and \$680 discount | \$ 205,835       | \$ 169,267           |
| Book overdraft                                    | 28,329           | 42,198               |
| Other short-term debt                             | 9,254            | 9,049                |
| Total short-term debt                             | \$ 243,418       | \$ 220,514           |

**Note 8: Income Taxes**

The Company's estimated annual effective tax rate for 2008 is 39.5% compared to 39.6% for 2007, excluding various discrete items. The Company's actual effective tax rate for the three months ended June 30, 2008 and 2007 was 39.9% and 39.5%, respectively. The Company's actual effective rate for the six months ended June 30, 2008 and 2007 of (3.9%) and 39.6%, respectively, reflects the tax effect of the goodwill impairment as a discrete item as the Company considers this charge an infrequently occurring or unusual event.

**Table of Contents****Note 9: Pension and Other Postretirement Benefits**

The following table provides the components of net periodic benefit costs:

|  | Three Months Ended<br>June 30, |          | Six Months Ended<br>June 30, |           |
|--|--------------------------------|----------|------------------------------|-----------|
|  | 2008                           | 2007     | 2008                         | 2007      |
| <b>Components of net periodic pension benefit cost</b> |                                |          |                              |           |
| Service cost   | \$ 6,551                       | \$ 6,403 | \$ 13,102                    | \$ 12,806 |
| Interest cost  | 14,549                         | 13,322   | 29,098                       | 26,644    |
| Expected return on plan assets                         | (12,925)                       | (11,763) | (25,850)                     | (23,526)  |
| Amortization of:                                       |                                |          |                              |           |
| Prior service cost                                     | 45                             | 32       | 90                           | 64        |
| Actuarial loss   | 1                              | 66       | 2                            | 132       |
| Periodic pension benefit cost                          | 8,221                          | 8,060    | 16,442                       | 16,120    |
| Special termination pension benefit charge             |                                |          |                              | 93        |
| Net periodic pension benefit cost                      | \$ 8,221                       | \$ 8,060 | \$ 16,442                    | \$ 16,213 |

|   | Three Months Ended<br>June 30, |          | Six Months Ended<br>June 30, |          |
|---|--------------------------------|----------|------------------------------|----------|
|   | 2008                           | 2007     | 2008                         | 2007     |
| <b>Components of net periodic other postretirement benefit cost</b> |                                |          |                              |          |
| Service cost  | \$ 3,106                       | \$ 3,171 | \$ 6,212                     | \$ 6,342 |
| Interest cost   | 7,049                          | 6,346    | 14,098                       | 12,692   |
| Expected return on plan assets                                      | (5,751)                        | (5,266)  | (11,502)                     | (10,532) |
| Amortization of:  |                                |          |                              |          |
| Transition obligation   | 43                             | 43       | 86                           | 86       |
| Prior service credit  | 203                            | (295)    | 406                          | (590)    |
| Actuarial loss  | (295)                          |          | (590)                        |          |
| Net periodic other postretirement benefit cost                      | \$ 4,355                       | \$ 3,999 | \$ 8,710                     | \$ 7,998 |

The Company contributed \$46,000 to its defined benefit pension plan in the first six months of 2008 and expects to contribute \$30,000 during the balance of 2008. In addition, the Company contributed \$13,676 for the funding of its other postretirement plans in the first six months of 2008 and expects to contribute \$13,676 during the balance of 2008.

**Note 10: Contingencies**

OMI/Thames Water Stockton, Inc. ( OMI/TW ) is a 50/50 joint venture between a subsidiary of the Company and Operations Management International, Inc. ( OMI ). In February 2003, OMI/TW and the City of Stockton California (the City ) entered into a 20-year service contract for capital improvements and management services of water, wastewater and storm water utilities. By mutual agreement, OMI/TW and the City of Stockton terminated the contract effective February 29, 2008 (the Termination Date ). Upon termination, responsibility for management and operation of the system was returned to the City. OMI/TW has agreed to provide a limited twelve month warranty relating to certain components of the facilities that OMI/TW constructed (the WW39 Plant ), committed to pay for certain employee transition costs and assumed financial responsibility for regulatory fines levied through the Termination Date, if any, resulting from OMI/TW's failure to comply with applicable National Pollutant Discharge Elimination System permit requirements and/or incidents traced to design defects in the WW39 Plant. During 2007, the California State Water Resources Control Board issued a notice of violation and a corresponding Settlement Communication related to a discharge into an adjacent river. OMI/TW is responsible for any fines that may result from the Settlement Communication. Given the uncertainties related to resolving the remaining issues described above, the Company has a loss reserve of approximately \$4,000 at June 30, 2008 and December 31, 2007.

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In 2007, the Company, through a subsidiary and an indirect 50% owned joint venture, completed construction of a water filtration plant for total construction costs of approximately \$32,000. Generally, as part of the contractual terms relating to construction contracts, the Company provides a one-year construction warranty period. As of June 30, 2008, no claims have been made related to this warranty.



## **Table of Contents**

The Company is also routinely involved in condemnation proceedings and legal actions incident to the normal conduct of its business. At June 30, 2008, the Company had accrued approximately \$6,500 as probable losses and it is reasonably possible that additional losses could range up to \$30,000 for these matters. For certain matters, the Company is unable to estimate possible losses. The Company believes that damages or settlements, if any, recovered by plaintiffs in such claims or actions will not have a material adverse effect on the Company's results of operations, financial position or cash flows.

### **Note 11: Guarantees**

The Company, through a subsidiary, holds a 50% interest in American Water-Pridesa LLC (AW-Pridesa), a Delaware limited liability company. Acciona Agua Corporation (USA) holds the remaining 50% interest. AW-Pridesa has contracted with Tampa Bay Water (Tampa Bay), an interlocal governmental agency of the State of Florida, to remedy and operate the Tampa Bay Seawater Desalination Plant. The Company entered into a guarantee with Tampa Bay in November 2004 for the full and prompt performance of certain contractual obligations limited to a total aggregate liability of \$35,000. Contractual obligations call for certain construction activities and management services to be completed satisfactorily. AW-Pridesa took over operation of the plant in January 2005. At December 31, 2007, the plant was fully operational and successful performance testing of the construction activities had been completed.

The Company provides financial guarantees or deposits to ensure performance of certain of its obligations on its non-regulated military agreements and Operations & Maintenance agreements. These guarantees and deposits totaled \$475,148 and \$475,278 at June 30, 2008 and December 31, 2007, respectively.

At June 30, 2008 and December 31, 2007, no accruals have been made related to these guarantees.

### **Note 12: Environmental Matters**

The Company's water and wastewater operations are subject to federal, state, local and foreign requirements relating to environmental protection and as such the Company periodically becomes subject to environmental claims in the normal course of business. Remediation costs that relate to an existing condition caused by past operations are accrued when it is probable that these costs will be incurred and can be reasonably estimated. Remediation costs accrued amounted to approximately \$11,000 at June 30, 2008 and December 31, 2007. At June 30, 2008, \$10,100 of the reserve relates to a conservation agreement entered into by a subsidiary of the Company with the National Oceanic and Atmospheric Administration requiring the Company to, among other provisions, implement certain measures to protect the steelhead trout and its habitat in the Carmel River watershed in the state of California. The Company pursues recovery of incurred costs through all appropriate means, including regulatory recovery through customer rates.

### **Note 13: Net Income (Loss) per Common Share**

Basic net income (loss) per common share, income (loss) from discontinued operations, net of tax, per common share and income (loss) from continuing operations per common share are based on the weighted average number of common shares outstanding. Outstanding shares consist of issued shares less treasury stock. Diluted net income (loss) per common share, income (loss) from discontinued operations, net of tax, per common share and income (loss) from continuing operations per common share are based on the weighted average number of common shares outstanding adjusted for the dilutive effect of common stock equivalents related to the restricted stock, restricted stock units and stock options. The dilutive effect of restricted stock, restricted stock units and stock options is calculated using the treasury stock method and expected proceeds on vesting of the restricted stock and restricted stock units and exercise of the stock options. The following table sets forth the components of basic and diluted earnings per share and shows the effect of the common stock equivalents on the weighted average number of shares outstanding used in calculating diluted earnings per share:

**Table of Contents**

|  | Three Months Ended<br>June 30, |           | Six Months Ended<br>June 30, |           |
|--|--------------------------------|-----------|------------------------------|-----------|
|  | 2008                           | 2007      | 2008                         | 2007      |
| <b>Numerator</b>                                       |                                |           |                              |           |
| Income (loss) from continuing operations               | \$ 45,498                      | \$ 49,985 | \$ (686,986)                 | \$ 52,414 |
| Income (loss) from discontinued operations, net of tax |                                | (807)     |                              | (551)     |
| Net Income (loss)                                      | \$ 45,498                      | \$ 49,178 | \$ (686,986)                 | \$ 51,863 |
| <b>Denominator</b>                                     |                                |           |                              |           |
| Average common shares outstanding basic                | 159,932                        | 160,000   | 159,966                      | 160,000   |
| Effect of dilutive securities:                         |                                |           |                              |           |
| Restricted stock                                       | 33                             |           |                              |           |
| Restricted stock units                                 | 11                             |           |                              |           |
| Average common shares outstanding diluted              | 159,976                        | 160,000   | 159,966                      | 160,000   |

Options to purchase 608 shares of the Company's common stock were excluded from the calculation of diluted common shares outstanding because the calculated proceeds from the exercise of the options were greater than the average market price of the Company's common stock during the three month period ended June 30, 2008. There were also 190 restricted stock units and 1,470 stock options which were excluded from the calculation of diluted common shares outstanding because certain performance conditions were not satisfied as of June 30, 2008. All of the potentially dilutive securities have been excluded for the six months ended June 30, 2008 because they are anti-dilutive. The Company had no potentially dilutive shares for the three and six month periods ending June 30, 2007.

**Note 14: Segment Information**

The Company has two operating segments which are also the Company's two reportable segments referred to as the Regulated Businesses and Non-regulated Businesses segments.

**Table of Contents**

The following table includes the Company's summarized segment information:

|                               | As of or for the Three Months Ended<br>June 30, 2008 |               |            |              |
|-------------------------------|--|---------------|------------|--------------|
|                               | Regulated  | Non-regulated | Other      | Consolidated |
| Net operating revenues        | \$ 526,248   | \$ 67,038     | \$ (3,917) | \$ 589,369   |
| Depreciation and amortization | 63,656   | 1,861         | 1,790      | 67,307       |
| Impairment charge             |  |               |            |              |
| Total operating expenses, net | 392,038  | 62,924        | (8,251)    | 446,711      |
| Adjusted EBIT (1)             | 134,213  | 4,681         |            |              |
| Total assets                  | 10,472,290   | 250,337       | 1,804,055  | 12,526,682   |
| Capital expenditures          | 235,279  | 2,244         |            | 237,523      |

|                               | As of or for the Three Months Ended<br>June 30, 2007 |               |            |              |
|-------------------------------|--|---------------|------------|--------------|
|                               | Regulated  | Non-regulated | Other      | Consolidated |
| Net operating revenues        | \$ 508,634   | \$ 55,480     | \$ (5,381) | \$ 558,733   |
| Depreciation and amortization | 65,635   | 2,594         | (92)       | 68,137       |
| Impairment charge             |  |               |            |              |
| Total operating expenses, net | 368,289  | 46,969        | (8,015)    | 407,243      |
| Adjusted EBIT (1)             | 140,938  | 10,330        |            |              |
| Total assets                  | 9,725,776  | 310,026       | 3,035,783  | 13,071,585   |
| Capital expenditures          | 136,295  | 2,147         |            | 138,442      |

|                               | As of or for the Six Months Ended<br>June 30, 2008 |               |            |              |
|-------------------------------|--|---------------|------------|--------------|
|                               | Regulated  | Non-regulated | Other      | Consolidated |
| Net operating revenues        | \$ 975,782   | \$ 128,210    | \$ (7,808) | \$ 1,096,184 |
| Depreciation and amortization | 123,948  | 3,269         | 4,006      | 131,223      |
| Impairment charge             |  |               | 750,000    | 750,000      |
| Total operating expenses, net | 770,253  | 120,449       | 733,182    | 1,623,884    |
| Adjusted EBIT (1)             | 206,113  | 9,263         |            |              |
| Total assets                  | 10,472,290   | 250,337       | 1,804,055  | 12,526,682   |
| Capital expenditures          | 422,934  | 3,026         |            | 425,960      |

|                               | As of or for the Six Months Ended<br>June 30, 2007 |               |            |              |
|-------------------------------|--|---------------|------------|--------------|
|                               | Regulated  | Non-regulated | Other      | Consolidated |
| Net operating revenues        | \$ 927,910   | \$ 108,781    | \$ (9,414) | \$ 1,027,277 |
| Depreciation and amortization | 127,206  | 5,247         | 311        | 132,764      |
| Impairment charge             |  |               |            |              |
| Total operating expenses, net | 719,480  | 97,740        | (14,751)   | 802,469      |
| Adjusted EBIT (1)             | 210,052  | 14,031        |            |              |
| Total assets                  | 9,725,776  | 310,026       | 3,035,783  | 13,071,585   |
| Capital expenditures          | 301,441  | 3,116         |            | 304,557      |

- (1) Management evaluates the performance of its segments and allocates resources based on several factors, of which the primary measure is Adjusted EBIT. Adjusted EBIT does not represent cash flow for periods presented and should not be considered as an alternative to net income as an indicator of the Company's operating performance or as an alternative to cash flows as a source of liquidity. Adjusted EBIT as defined by the Company may not be comparable with Adjusted EBIT as defined by other companies.

**Table of Contents**

The following table reconciles Adjusted EBIT, as defined by the Company, to income (loss) from continuing operations before income taxes:

|  | <b>For the Three Months Ended<br/>June 30, 2008</b> |                      |                           |
|--|---|----------------------|---------------------------|
|  | <b>Regulated</b>                                    | <b>Non-regulated</b> | <b>Total<br/>Segments</b> |
| Adjusted EBIT  | \$ 134,213  | \$ 4,681             | \$ 138,894                |
| Add:   |   |                      |                           |
| Allowance for other funds used during construction             | 3,387   |                      | 3,387                     |
| Allowance for borrowed funds used during construction          | 1,725   |                      | 1,725                     |
| Less:  |   |                      |                           |
| Interest, net  | (55,085)  | 750                  | (54,335)                  |
| Preferred dividends of subsidiaries                            | (56)  |                      | (56)                      |
| Amortization of debt expense                                   | (1,441)   |                      | (1,441)                   |
| Segments income from continuing operations before income taxes | \$ 82,743   | \$ 5,431             | 88,174                    |
| Interest, net  |   |                      | (15,731)                  |
| Other  |   |                      | 3,221                     |
| Income from continuing operations before income taxes          |   |                      | \$ 75,664                 |

|  | <b>For the Three Months Ended<br/>June 30, 2007</b> |                      |                           |
|--|---|----------------------|---------------------------|
|  | <b>Regulated</b>                                    | <b>Non-regulated</b> | <b>Total<br/>Segments</b> |
| Adjusted EBIT  | \$ 140,938  | \$ 10,330            | \$ 151,268                |
| Add:   |   |                      |                           |
| Allowance for other funds used during construction             | 1,511   |                      | 1,511                     |
| Allowance for borrowed funds used during construction          | 419   |                      | 419                       |
| Less:  |   |                      |                           |
| Interest, net  | (54,811)  | (2,571)              | (57,382)                  |
| Preferred dividends of subsidiaries                            | (56)  |                      | (56)                      |
| Amortization of debt expense                                   | (1,368)   |                      | (1,368)                   |
| Segments income from continuing operations before income taxes | \$ 86,633   | \$ 7,759             | 94,392                    |
| Interest, net  |   |                      | (13,381)                  |
| Other  |   |                      | 1,622                     |
| Income from continuing operations before income taxes          |   |                      | \$ 82,633                 |

|   | <b>For the Six Months Ended<br/>June 30, 2008</b> |                      |                           |
|---|---|----------------------|---------------------------|
|   | <b>Regulated</b>                                  | <b>Non-regulated</b> | <b>Total<br/>Segments</b> |
| Adjusted EBIT   | \$ 206,113  | \$ 9,263             | \$ 215,376                |
| Add:  |   |                      |                           |
| Allowance for other funds used during construction    | 5,928   |                      | 5,928                     |
| Allowance for borrowed funds used during construction | 3,093   |                      | 3,093                     |
| Less:   |   |                      |                           |
| Interest, net   | (111,821)   | 1,386                | (110,435)                 |
| Preferred dividends of subsidiaries                   | (113)   |                      | (113)                     |
| Amortization of debt expense                          | (2,759)   |                      | (2,759)                   |

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|  |            |           |              |
|--|------------|-----------|--------------|
| Segments income from continuing operations before income taxes | \$ 100,441 | \$ 10,649 | 111,090      |
| Impairment charges   |            |           | (750,000)    |
| Interest, net  |            |           | (29,599)     |
| Other  |            |           | 7,587        |
| Loss from continuing operations before income taxes            |            |           | \$ (660,922) |

|  | For the Six Months Ended<br>June 30, 2007 |               |                   |
|--|---|---------------|-------------------|
|  | Regulated                                 | Non-regulated | Total<br>Segments |
| Adjusted EBIT  | \$ 210,052                                | \$ 14,031     | \$ 224,083        |
| Add:   |   |               |                   |
| Allowance for other funds used during construction             | 3,169                                     |               | 3,169             |
| Allowance for borrowed funds used during construction          | 1,512                                     |               | 1,512             |
| Less:  |   |               |                   |
| Interest, net  | (109,201)                                 | (5,667)       | (114,868)         |
| Preferred dividends of subsidiaries                            | (113)                                     |               | (113)             |
| Amortization of debt expense                                   | (2,587)                                   |               | (2,587)           |
| Segments income from continuing operations before income taxes | \$ 102,832                                | \$ 8,364      | 111,196           |
| Interest, net  |   |               | (28,102)          |
| Other  |   |               | 3,698             |
| Income from continuing operations before income taxes          |   |               | \$ 86,792         |

**Table of Contents**

**Note 15: Felton Water System Asset Sale**

In May of 2008, the Company's California subsidiary reached an agreement with the San Lorenzo Valley Water District to sell ownership of its Felton operating assets for total proceeds of \$13,400, including \$10,500 in cash and the assumption of \$2,900 in debt, pending regulatory approval. The Felton water system serves approximately 1,330 customers.

**Note 16: Subsequent Events**

On July 28, 2008, the Company's Board of Directors declared a quarterly cash dividend payment of \$0.20 per share payable on September 2, 2008 to all shareholders of record as of August 15, 2008.

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**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
FORWARD-LOOKING STATEMENTS**

Certain matters within this Quarterly Report on Form 10-Q include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements included in this Form 10-Q, other than statements of historical fact, may constitute forward-looking statements. Forward-looking statements can be identified by the use of words such as may, should, will, could, estimates, predicts, potential, continue, anticipates, believes, plans, expect, and similar expressions. Forward-looking statements may involve known and unknown risks, uncertainties and other factors that may cause the actual results or performance to differ from those projected in the forward-looking statements. These statements are not guarantees of future performance and are subject to risks, uncertainties and other factors, some of which are beyond our control and difficult to predict and could cause actual results to differ materially from those expressed or forecasted in the forward-looking statements. Factors that could cause or contribute to differences in results and outcomes from those in our forward-looking statements include, without limitation, those items discussed in the Risk Factors section or other sections in the Company's Form 424(b)(4) prospectus filed April 24, 2008 with the Securities and Exchange Commission, as well as in Item IA of Part II of this Quarterly Report. All forward-looking statements are expressly qualified in their entirety by such risk factors. We undertake no obligation, other than as required by law, to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

**GENERAL**

American Water Works Company, Inc. (herein referred to as American Water or the Company) is the largest investor-owned United States water and wastewater utility company, as measured both by operating revenue and population served. Our primary business involves the ownership of water and wastewater utilities that provide water and wastewater services to residential, commercial and industrial customers. The businesses that provide these services are generally subject to economic regulation by state regulatory agencies in the states in which they operate. We report these results in our Regulated Businesses segment. We also provide services that are not subject to regulation by the state commissions. We report these results in our Non-regulated Businesses segment. For further description of our businesses see the Business section found in our Form 424(b)(4) prospectus filed on April 24, 2008 with the Securities and Exchange Commission.

You should read the following discussion in conjunction with our Consolidated Financial Statements and related Notes included elsewhere in this Quarterly Report on Form 10-Q and in our Prospectus filed with the SEC on April 24, 2008, with the information under the heading Management's Discussion and Analysis of Financial Condition and Results of Operations in our Form 424(b)(4) prospectus filed with the Securities and Exchange Commission on April 24, 2008.

**OVERVIEW**

*Financial Results* American Water's net income was \$45.5 million for the three months ended June 30, 2008 as compared to \$49.2 million for the three months ended June 30, 2007. Income from continuing operations was \$45.5 million for the three months ended June 30, 2008, compared to \$50.0 million for the three months ended June 30, 2007. Diluted earnings per average common share were \$0.28 for the three months ended June 30, 2008 as compared to \$0.31 for the three months ended June 30, 2007.

American Water's net loss, which includes an impairment charge, net of tax of \$738.5 million, was \$687.0 million, for the six months ended June 30, 2008 as compared to net income of \$51.9 million for the six months ended June 30, 2007. Loss from continuing operations was \$687.0 million for the six months ended June 30, 2008, compared to income from continuing operations of \$52.4 million for the six months ended June 30, 2007. Diluted earnings (loss) per average common share were (\$4.29) for the six months ended June 30, 2008 as compared to \$0.32 for the six months ended June 30, 2007.

Revenues for the three months ended June 30, 2008 increased by \$30.6 million compared to the same period in the prior year primarily due to increased revenues in our Regulated Businesses of \$17.6 million which is largely attributable to rate increases and revenues in our Non-regulated Businesses which increased by \$11.6 million due to increased Contract Operations Group and Homeowner Services Group revenues, partially offset by decreased revenues in our Applied Water Group. Offsetting the increased revenues were \$39.5 million higher operating expenses for the three months ended June 30, 2008. The increase in operating expenses primarily resulted from increased operating expenses in our Regulated Businesses of \$23.7 million for the three months ended June 30, 2008 compared to the three months ended June 30, 2007. This increase was

**Table of Contents**

mainly driven by higher employee related costs of \$9.5 million due to \$3.3 million of wages related to job reclassification of certain hourly employees for services performed, stock based compensation expense of \$2.1 million primarily attributable to the issuance of awards granted in connection with the IPO, an increase in the number of employees and wage rate increases and higher pension expense in 2008. In addition, the Regulated Businesses' maintenance costs increased by \$6.3 million primarily due to higher removal costs, increased tank painting expenses as well as higher costs of \$0.9 million associated with a project in our Illinois subsidiary to maintain valves. Operating expenses in our Non-regulated Businesses also increased by \$16.0 million for the three months ended June 30, 2008 compared to three months ended June 30, 2007 as a result of higher operating and maintenance expenses of \$10.6 million which corresponds with their increased revenues as well as a gain on sale of assets of \$6.3 million recognized in 2007.

Other items affecting income from continuing operations for the three months ended June 30, 2008 as compared to the same period in the prior year include increased allowance for funds used during construction ( AFUDC ) of \$3.2 million attributable to the increase in the construction work in progress primarily in New Jersey and Missouri and lower income tax expense of \$2.5 million.

Revenues for the six months ended June 30, 2008 increased by \$68.9 million compared to the same period in the prior year primarily due to increased revenues in our Regulated Businesses of \$47.9 million which is largely attributable to rate increases and revenues in our Non-regulated Businesses increased by \$19.4 million due to increased Contract Operations and Homeowner Services Group revenues, partially offset by decreased revenues in our Applied Water Group. Offsetting the increased revenues were \$821.4 million higher operating expenses for the six months ended June 30, 2008. These expenses primarily resulted from the impairment charge of \$750.0 million which is discussed below, and increased expenses in our Regulated Businesses of \$50.8 million in the six months ended June 30, 2008 compared to six months ended June 30, 2007. This increase was mainly driven by higher employee related costs of \$25.1 million due to \$3.3 million of wages related to job reclassification of certain hourly employees for services performed, stock based compensation expense of \$2.3 million primarily attributable to the issuance of awards granted in connection with the IPO, an increase in the number of employees and wage rate increases in 2008 and higher pension expense in 2008. In addition, the Regulated Businesses' maintenance costs increased by \$10.8 million primarily due to higher removal costs, increased expenses of \$3.6 million associated with a project in Illinois to maintain valves as well as increased tank painting expenses. Operating expenses in our Non-regulated Businesses also increased by \$22.7 million for the six months ended June 30, 2008 compared to six months ended June 30, 2007 as a result of higher operating and maintenance expenses of \$18.7 million which corresponds with their increased revenues as well as a gain on sale of assets of \$6.1 million recognized in the six months ended June 30, 2007.

Other items affecting income from continuing operations for the six months ended June 30, 2008 as compared to the same period in the prior year include lower interest expense of \$2.9 million, as a result of the repayment of outstanding debt, increased AFUDC of \$4.3 million attributable to the increase in the construction work in progress primarily in New Jersey and Missouri and lower income tax expense of \$8.3 million.

*Regulatory Developments* During the three months ended June 30, 2008, we received authorizations for additional annualized revenues from general rate cases in California and Arizona amounting to \$19.2 million. California's rates were retroactive to January 1, 2008, while Arizona's rates were effective in the second quarter of 2008. In the first six months of 2008 we received authorizations for additional annualized revenues from general rate cases of \$47.2 million. As of June 30, 2008, we were awaiting final orders for three general cases that were filed in 2007, requesting \$39.6 million in total additional annual revenues. In July 2008, the Illinois rate case filed in 2007 for \$32.8 million was approved and received authorization to increase rates which will provide additional annualized revenues of \$24.9 million. In the first six months of 2008, we filed general rate cases in ten additional states that would provide \$271.0 million of additional revenues, if approved as filed. Of the rate cases filed in 2008, one state's rates were effective in 2008 with an annualized increase of \$0.2 million and is included in the \$47.2 million of annualized revenue outlined above. The remaining amount of \$270.8 million remains under consideration by state public utility commissions at this time. There is no assurance that the filed amount, or any portion thereof, of any requested increases will be granted.

*Financing Activities* During the six months ended June 30, 2008, we met our capital resource requirements with internally generated cash as well as funds from external sources primarily through commercial paper and the issuance of \$200.0 million of private placement debt. In addition, as a result of the impairment charge, RWE made a capital contribution in the second quarter of 2008 of \$245.0 million. The cash was used to reduce short-term borrowings.

*Initial Public Offering* Our common stock began trading on the New York Stock Exchange on April 23, 2008. On April 28, 2008, the Company completed its initial public offering ( IPO ). RWE Aqua Holdings GmbH, the Company's selling stockholder, sold 58.0 million shares of the Company's common stock at a price of \$21.50 per share. The selling stockholder granted the underwriters a 30 day option to purchase up to an additional 8.7 million shares of the Company's



## **Table of Contents**

stock at a price of \$21.50. On May 27, 2008, the Company announced the underwriters' partial exercise of their option to purchase 5.2 million shares to cover over allotments. The Company did not receive any proceeds from the sale of shares. Prior to the IPO, the Company was a wholly-owned subsidiary of RWE. After the IPO, and the exercise of the underwriters' over-allotment option, RWE owns approximately 60% of the Company's common shares.

On April 22, 2008, RWE contributed approximately 89.9 thousand shares of the Company's common stock to the Company and the Company granted approximately 89.9 thousand restricted stock awards, 269.3 thousand restricted stock units and 2.1 million stock options. The awards were issued to the Company's employees and certain non-employee directors under our 2007 Omnibus Equity Compensation Plan (the 2007 Plan). The total aggregate number of shares of common stock that may be issued under the 2007 Plan is 6.0 million. The restricted stock units and the stock options were granted in two grants with Grant 1 vesting on January 1, 2010 and Grant 2 vesting on January 1, 2011.

Effective the first quarter of 2008, the Company's Board of Directors authorized 50.0 million shares of par value \$0.01 per share preferred stock. As of June 30, 2008 there are no shares outstanding.

*Impairment Charge* As previously disclosed in our free writing and final prospectuses, filed April 22, 2008 and April 24, 2008, respectively, the Company determined that it was reasonably likely based in large part on an initial public offering price of our common stock of \$21.50, that the current carrying value of our goodwill which the Company recorded as a result of the 2003 acquisition of American Water by RWE and acquisition of E-Town Corporation in 2001, was impaired. At the time the Company's initial public offering price of \$21.50 was established, we were unable to determine if there was any goodwill impairment or to provide a reliable estimate of the amount of any goodwill impairment, if any.

In light of the initial public offering price and trading levels in our stock since the date of IPO, we performed an interim impairment test and on May 9, 2008, concluded that the current carrying value of our goodwill was impaired as a result of the current market price at that time and trading levels of our common stock. Based on that assessment, we recorded an impairment charge to goodwill related to our Regulated Businesses of \$750.0 million in our financial statements as of and for the fiscal quarter ended March 31, 2008. The impairment charge was primarily due to the market price of our common stock (both the initial public offering price and the price during subsequent trading) being less than what was anticipated during our 2007 annual test. Also contributing to the impairment was a decline in the fair value of our debt (due to increased market interest rates).

In developing our estimated fair value of the Company's reporting units, significant judgment was required. We determined the estimated fair value of the reporting units utilizing a methodology consistent with its 2007 annual test. Whenever possible, market information including the initial public offering price of the Company's common stock and subsequent trading price was used to update our modeling assumptions. Our methodology utilized a combination of the trading price of the Company's common stock, an estimated control premium, trading price market multiples of peer companies (regulated water utilities) and the Company's discounted cash flow analysis based on our five-year business plan were used, each of which has differing weights. The majority of the weighting is applied to the traded price as this represents the market objective evidence of fair value with minimal weight applied to the discounted cash flow analysis.

We may be required to recognize additional impairments in the future, depending on, among other factors, a decline over a period of time in valuation multiples of comparable water utilities, a decline over a period of time of the Company's stock price or the lack of appreciation of the Company's stock price to a level consistent with peer companies or increases in equity value. A decline in the forecasted results in our business plan, such as changes in rate case results or capital investment budgets or changes in our interest rates, may also result in an incremental impairment charge.

As a result of the impairment and in accordance with certain regulatory commitments, RWE transferred \$245.0 million to us on May 13, 2008. RWE is not obligated to make any additional capital contributions.

**Table of Contents**

*Other Matters* In May 2008, our California subsidiary reached an agreement with the San Lorenzo Valley Water District to sell ownership of our Felton operating assets for consideration of \$13.4 million. The district's payment will consist of \$10.5 million in cash and the acquirer's assumption of \$2.9 million in debt, pending regulatory approval. The Felton water system serves approximately 1,330 customers.

On July 28, 2008, our Board of Directors declared a quarterly cash dividend payment of \$0.20 per share payable on September 2, 2008 to all shareholders of record as of August 15, 2008.

## Results of Operations

*Three Months Ended June 30, 2008 Compared To Three Months Ended June 30, 2007*

| (Dollars in thousands)                                       | For the three months ended<br>June 30, |            | Favorable<br>(Unfavorable)<br>Change |
|--|--|------------|--------------------------------------|
|  | 2008                                   | 2007       |                                      |
| Operating revenues   | \$ 589,369                             | \$ 558,733 | \$ 30,636                            |
| Operating expenses   |  |            |                                      |
| Operation and maintenance                                    | 330,575                                | 299,385    | (31,190)                             |
| Depreciation and amortization                                | 67,307                                 | 68,137     | 830                                  |
| General taxes  | 49,629                                 | 45,940     | (3,689)                              |
| Gain on sale of assets                                       | (800)                                  | (6,219)    | (5,419)                              |
| Impairment charge  |  |            |                                      |
| Total operating expenses, net                                | 446,711                                | 407,243    | (39,468)                             |
| Operating income (loss)                                      | 142,658                                | 151,490    | (8,832)                              |
| Other income (deductions)                                    |  |            |                                      |
| Interest, net  | (70,066)                               | (70,763)   | 697                                  |
| Allowance for other funds used during construction           | 3,387                                  | 1,511      | 1,876                                |
| Allowance for borrowed funds used during construction        | 1,725                                  | 419        | 1,306                                |
| Amortization of debt expense                                 | (1,441)                                | (1,178)    | (263)                                |
| Preferred dividends of subsidiaries                          | (56)                                   | (56)       |                                      |
| Other, net   | (543)                                  | 1,210      | (1,753)                              |
| Total other income (deductions)                              | (66,994)                               | (68,857)   | 1,863                                |
| Income (loss) from continuing operations before income taxes | 75,664                                 | 82,633     | (6,969)                              |
| Provision for income taxes                                   | 30,166                                 | 32,648     | 2,482                                |
| Income (loss) from continuing operations                     | 45,498                                 | 49,985     | (4,487)                              |
| Income (loss) from discontinued operations, net of tax       |  | (807)      | 807                                  |
| Net income (loss)  | \$ 45,498                              | \$ 49,178  | \$ (3,680)                           |

**Table of Contents**

The following table summarizes certain financial information for our Regulated and Non-regulated Businesses for the periods indicated (without giving effect to inter-segment eliminations):

|                            | For the three months ended June 30, |                                 |                         |                                 |
|----------------------------|-------------------------------------|---------------------------------|-------------------------|---------------------------------|
|                            | 2008                                |                                 | 2007                    |                                 |
|                            | Regulated<br>Businesses             | Non-<br>regulated<br>Businesses | Regulated<br>Businesses | Non-<br>regulated<br>Businesses |
|                            | (In thousands)                      |                                 |                         |                                 |
| Operating revenues         | \$ 526,248                          | \$ 67,038                       | \$ 508,634              | \$ 55,480                       |
| Adjusted EBIT <sup>1</sup> | \$ 134,213                          | \$ 4,681                        | \$ 140,938              | \$ 10,330                       |

<sup>(1)</sup> Adjusted EBIT is defined as earnings before interest and income taxes from continuing operations. Management evaluates the performance of its segments and allocates resources based on several factors, of which the primary measure is Adjusted EBIT. Adjusted EBIT does not represent cash flow for the periods presented and should not be considered as an alternative to net income as an indicator of the Company's operating performance or as an alternative to cash flows as a source of liquidity. Adjusted EBIT as defined by the Company may not be comparable with Adjusted EBIT as defined by other companies.

**Operating revenues** Our primary business involves the ownership of water and wastewater utilities that provide water and wastewater services to residential, commercial and industrial customers. As such, our results of operations are significantly impacted by rates authorized by the state regulatory commissions in the states in which we operate. The table below details the annualized revenues resulting from rate authorizations, including infrastructure charges, which were granted and became effective in the second quarter of 2008.

| State                          | Annualized Rate<br>Increases Granted<br>(In millions) |
|--------------------------------|---|
| <i>General rate case:</i>      |   |
| California                     | \$ 13.0   |
| Arizona                        | 6.2   |
| <i>Infrastructure Charges:</i> |   |
| Pennsylvania                   | 4.6   |
| Indiana                        | 3.9   |
| Missouri                       | 2.7   |
| <b>Total</b>                   | <b>\$ 30.4</b>  |

Operating revenues increased by \$30.6 million, or 5.5% for the three months ended June 30, 2008 compared to the three months ended June 30, 2007. Regulated Businesses' revenues increased by \$17.6 million, or 3.5% for the three months ended June 30, 2008 compared to the same period in the prior year. The Non-regulated Businesses' revenues for the three months ended June 30, 2008 increased by \$11.6 million, or 20.8% compared to the three months ended June 30, 2007.

The increase in revenues from the Regulated Businesses for the three months ended June 30, 2008 compared to the three months ended June 30, 2007 was primarily due to rate increases obtained through general rate cases in Pennsylvania, Missouri and Indiana (which were granted and became effective in 2007) as well as other states totaling approximately \$25.0 million and a \$1.4 million retroactive rate adjustment in California. These increases were offset by a \$12.6 million decrease in revenues related to reduced customer consumption, mainly in our Midwestern and Mid-Atlantic state subsidiaries for the three months ended June 30, 2008 compared to the same period in the prior year.

**Table of Contents**

The following table sets forth the percentage of Regulated Businesses' revenues and water sales volume by customer class:

| Customer Class              | For the three months ended June 30, |               |                    |               |
|-----------------------------|-------------------------------------|---------------|--------------------|---------------|
|                             | Operating Revenues                  |               | Water Sales Volume |               |
|                             | 2008                                | 2007          | 2008               | 2007          |
| <b>Water service:</b>       |                                     |               |                    |               |
| Residential                 | 57.5%                               | 58.0%         | 53.1%              | 52.8%         |
| Commercial                  | 19.5%                               | 19.1%         | 22.0%              | 21.8%         |
| Industrial                  | 5.0%                                | 4.7%          | 10.7%              | 10.7%         |
| Public and other            | 12.0%                               | 12.2%         | 14.2%              | 14.7%         |
| Other water revenues        | 2.3%                                | 2.3%          |                    |               |
| <b>Total water revenues</b> | <b>96.3%</b>                        | <b>96.3%</b>  | <b>100.0%</b>      | <b>100.0%</b> |
| <b>Wastewater service</b>   | <b>3.7%</b>                         | <b>3.7%</b>   |                    |               |
|                             | <b>100.0%</b>                       | <b>100.0%</b> |                    |               |

The following discussion related to water services indicates the increase or decrease in the Regulated Businesses' revenues and associated water sales volumes in gallons by customer class.

*Water Services* Water service operating revenues from residential customers for the three months ended June 30, 2008 totaled \$302.6 million, a \$7.9 million increase, or 2.7%, over the same period of 2007, mainly due to rate increases offset by a decrease in sales volume. The volume of water sold to residential customers decreased by 2.1% for the three months ended June 30, 2008 to 51.6 billion gallons, from 52.7 billion gallons for the same period in 2007, largely as a result of wetter weather conditions in California and our Midwestern states.

Water service operating revenues from commercial water customers for the three months ended June 30, 2008 increased by \$5.3 million, or 5.4%, to \$102.7 million mainly due to rate increases offset by decreases in sales volume compared to the same period in 2007. The volume of water sold to commercial customers decreased by 1.4% for the three months ended June 30, 2008, to 21.4 billion gallons, from 21.7 billion gallons for the three months ended June 30, 2007.

Water service operating revenues from industrial customers totaled \$26.5 million for the three months ended June 30, 2008, an increase of \$2.7 million, or 11.3%, over those recorded for the same period of 2007 mainly due to rate increases offset by decreased sales volume. The volume of water sold to industrial customers totaled 10.4 billion gallons for the three months ended June 30, 2008, a decrease of 2.8% from the 10.7 billion gallons for the three months ended June 30, 2007.

Water service operating revenues from public and other customers increased \$0.9 million, or 1.5%, for the three months ended June 30, 2008 to \$62.9 million from \$62.0 million for the three months ended June 30, 2007 mainly due to rate increases. Revenues from municipal governments for fire protection services and customers requiring special private fire service facilities totaled \$26.2 million for the three months ended June 30, 2008, an increase of \$1.6 million over the same period of 2007. Revenues generated by sales to governmental entities and resale customers for the three months ended June 30, 2008 totaled \$36.7 million, a decrease of \$0.6 million from the three months ended June 30, 2007.

*Wastewater services* Our subsidiaries provide wastewater services in 11 states. Revenues from these services increased by \$0.8 million, or 4.2%, to \$19.7 million for the three months ended June 30, 2008, from \$18.9 million for the same period of 2007. The increase was attributable to increases in rates charged to customers principally in Arizona, Hawaii, and New Jersey.

Non-regulated Businesses' operating revenues increased by \$11.6 million, or 20.8% for the three months ended June 30, 2008 compared to the same period in 2007. The net increase was primarily attributable to higher revenues of \$12.1 million in our Contract Operations Group and \$1.9 million in our Homeowner Services Group, partially offset by decreased revenues of \$2.5 million in our Applied Water Group. The increase in Contract Operations Group revenues was primarily due to incremental revenues associated with design and build contracts, as well as increased military project revenues. The increase from our Homeowner Service Group represented expansion into new geographic markets. Applied Water Group revenues were lower due to the decline in design and build activity resulting from the downturn in new home construction.

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***Operation and maintenance*** Operation and maintenance expense increased \$31.2 million, or 10.4%, for the three months ended June 30, 2008 compared to the same period in the prior year.

**Table of Contents**

Operation and maintenance expenses for the three months ended June 30, 2008 and 2007, by major expense category, were as follows:

|                                    | For the three months ended<br>June 30, |                   |
|------------------------------------|--|-------------------|
|                                    | 2008                                   | 2007*             |
|                                    | (In thousands)                         |                   |
| Production costs                   | \$ 72,582                              | \$ 69,794         |
| Employee-related costs             | 131,422                                | 119,237           |
| Operating supplies and services    | 66,747                                 | 63,914            |
| Maintenance materials and services | 37,221                                 | 26,318            |
| Customer billing and accounting    | 11,941                                 | 9,134             |
| Other                              | 10,662                                 | 10,988            |
| <b>Total</b>                       | <b>\$ 330,575</b>                      | <b>\$ 299,385</b> |

\* Certain 2007 amounts have been reclassified within operating expenses to conform to the 2008 presentation.

Production costs, including fuel and power, purchased water, chemicals and waste disposal increased by \$2.8 million, or 4.0%, for the three months ended June 30, 2008 compared to the same period in 2007. The increase was primarily the result of increased costs in our Regulated Businesses of \$2.5 million. Fuel and power costs were higher by \$0.7 million which can be attributed to increases in electricity prices. Chemical costs also increased by \$1.7 million primarily due to rising chemical costs and waste disposal costs were also higher by \$0.5 million. These increases were partially offset by lower purchased water costs of \$0.4 million attributable to the decrease in customer usage.

Employee-related costs including wage and salary, group insurance, and pension expense increased \$12.2 million or 10.2%, for the three months ended June 30, 2008 compared to the same period in the prior year. These employee related costs represented 39.8% of operation and maintenance expenses for both the three months ended June 30, 2008 and 2007. The employee related cost increase of \$9.5 million and \$1.3 million in our Regulated and Non-regulated Businesses, respectively, was primarily the result of \$3.3 million of wages related to job reclassification of certain hourly employees for services performed, stock based compensation expense of \$2.1 million mainly attributable to awards granted in connection with the IPO, as well as an increase in the number of employees and wage rate increases. In addition, our Regulated Businesses pension expense increased \$3.0 million or 34.4% for the three months ended June 30, 2008 compared to the same period in the prior year. Pension expense in excess of the amount contributed to the pension plans is deferred by certain of our regulated subsidiaries pending future recovery in rates as contributions are made to the plans. Although our pension expense in accordance with Statement of Financial Accounting Standards No. 87, Employers Accounting for Pensions ( SFAS 87 ) remained relatively unchanged, pension expense increased for the three months ended June 30, 2008 due to increased contributions in certain of our regulated operating companies whose costs are recovered based on the Company's funding policy which is the minimum amount required by the Employee Retirement Income Security Act of 1974 ( ERISA ), rather than the SFAS 87 expense. The increase in the contributions is attributable to lower than expected returns on plan assets.

Operating supplies and services include the day-to-day expenses of office operation, legal and other professional services, as well as information systems and other office equipment rental charges. For the three months ended June 30, 2008, these costs increased by \$2.8 million or 4.4%, compared to the same period in 2007. Factors contributing to this increase include an overall increase in general office and travel costs of \$1.8 million mainly due to inflation, and higher fuel and other transportation costs of \$2.4 million. Partially offsetting these increases was a decrease in remediation costs, mainly consulting fees, in connection with the Sarbanes-Oxley Act of \$6.2 million or 68.1%, to \$2.9 million for the three months ended June 30, 2008 compared to \$9.1 million for the three months ended June 30, 2007. Included in the three months ended June 30, 2008 are divestiture and IPO related costs amounting to \$3.1 million compared to divestiture related costs of \$2.3 million for the three months ended June 30, 2007. Corresponding with the increase in revenues, the Non-regulated Businesses operating supplies and service expenses increased by \$5.5 million for the three months ended June 30, 2008 compared to the same period in the prior year. The increase is mainly attributable to additional expense in the Contract Operations Group associated with several operating contracts (including a design, build and operate project in Fillmore, California), partially offset by lower contracted services costs in the Applied Water Management Group due to the downturn in new home construction and profits of \$1.5 million as a result of the finalization and acceptance by the third party of a construction project.

Maintenance materials and services, which include emergency repairs as well as costs for preventive maintenance, increased \$10.9 million or by 41.4%, for the three months ended June 30, 2008 compared to the same period in the prior year. Regulated Businesses maintenance materials and service costs increased by \$6.3 million for the three months ended June 30, 2008 compared to the same period in the prior year due to costs

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of \$0.8 million associated with a project in Illinois to maintain valves, higher cost of removal expenses amounting to \$3.9 million in certain of our operating

## **Table of Contents**

companies and increased tank painting costs of \$1.3 million in our New Jersey and Missouri operating companies. Our Non-regulated Businesses maintenance expense increased by \$1.8 million for the three months ended June 30, 2008 compared to the same period in the prior year primarily due to higher frequency service line protection contract usage by Homeowner Services Group customers as well as increased costs in the Contract Operations Group mainly attributable to costs associated with new military operations and maintenance projects.

Customer billing and accounting expenses increased by \$2.8 million, or 30.7%, for the three months ended June 30, 2008 compared to the same period in the prior year. The increase was the result of higher uncollectible accounts expense in our Regulated Businesses of \$1.4 million and in our Non-Regulated Businesses of \$1.4 million.

Other operation and maintenance expenses include casualty and liability insurance premiums and regulatory costs. These costs decreased by \$0.3 million, or 3.0%, in 2008 primarily due to decreased insurance costs of \$0.9 million for the three months ended June 30, 2008 due to more favorable claims experience compared to the three months ended June 30, 2007, partially offset by increased regulatory expenses of \$0.6 million.

**Depreciation and amortization** Depreciation and amortization expense decreased by \$0.8 million, or 1.2%, for the three months ended June 30, 2008 compared to the same period in the prior year. This decrease was primarily due to depreciation rate adjustments resulting from rate orders, particularly in our Pennsylvania subsidiary offset by increased expense due to additional utility plant placed in service.

**General taxes** General taxes expense, which includes taxes for property, payroll, gross receipts, and other miscellaneous items, increased by \$3.7 million, or 8.0%, in the three months ended June 30, 2008 compared to the three months ended June 30, 2007. This increase is primarily due to increased gross receipts taxes of \$2.0 million in New Jersey and increased property tax expense in Missouri of \$0.7 million.

**Gain on sale of assets** Gain on sale of assets was \$0.8 million for the three months ended June 30, 2008 as compared to a gain of \$6.2 million for the three months ended June 30, 2007 due to non-recurring sales of assets no longer used in our utility operations.

**Other income (deductions)** Interest, the primary component of our other income (deductions), decreased by \$0.7 million, or 1.0%, for the three months ended June 30, 2008 compared to the same period in the prior year. The decline is primarily due to the repayment of outstanding debt with the 2007 equity contributions from RWE that were made to meet the capital structure expectations of various state regulatory commissions. Also, AFUDC increased by \$3.2 million for the three months ended June 30, 2008 compared to the same period in 2007 as a result of increased construction work in progress. Other items contributing to the change include lower miscellaneous income for the three months ended June 30, 2008 compared to the three months ended June 30, 2007 primarily as a result of a decrease in jobbing work of \$1.0 million and an increase in the amortization of debt expense of \$0.3 million for the three months ended June 30, 2008 compared to same period in 2007 as a result of the debt restructuring.

**Provision for income taxes** Our consolidated provision for income taxes decreased \$2.5 million or 7.6%, to \$30.2 million for the three months ended June 30, 2008. The effective tax rate was 39.9% for the three months ended June 30, 2008 compared to 39.5% for the three months ended June 30, 2007.

**Net income (loss).** Net income decreased \$3.7 million, to \$45.5 million for the three months ended June 30, 2008 from \$49.2 million for the three months ended June 30, 2007. The decrease is the result of the aforementioned changes.



**Table of Contents**

Six Months Ended June 30, 2008 Compared To Six Months Ended June 30, 2007

| (Dollars in thousands)                                       | For the six months ended<br>June 30, |              | Favorable<br>(Unfavorable)<br>Change |
|--|--------------------------------------|--------------|--------------------------------------|
|  | 2008                                 | 2007         |                                      |
| Operating revenues   | \$ 1,096,184                         | \$ 1,027,277 | \$ 68,907                            |
| Operating expenses   |                                      |              |                                      |
| Operation and maintenance                                    | 641,837                              | 581,999      | (59,838)                             |
| Depreciation and amortization                                | 131,223                              | 132,764      | 1,541                                |
| General taxes  | 101,694                              | 93,819       | (7,875)                              |
| Gain on sale of assets                                       | (870)                                | (6,113)      | (5,243)                              |
| Impairment charge  | 750,000                              |              | (750,000)                            |
| Total operating expenses, net                                | 1,623,884                            | 802,469      | (821,415)                            |
| Operating income (loss)                                      | (527,700)                            | 224,808      | (752,508)                            |
| Other income (deductions)                                    |                                      |              |                                      |
| Interest, net  | (140,034)                            | (142,970)    | 2,936                                |
| Allowance for other funds used during construction           | 5,928                                | 3,169        | 2,759                                |
| Allowance for borrowed funds used during construction        | 3,093                                | 1,512        | 1,581                                |
| Amortization of debt expense                                 | (2,759)                              | (2,397)      | (362)                                |
| Preferred dividends of subsidiaries                          | (113)                                | (113)        |                                      |
| Other, net   | 663                                  | 2,783        | (2,120)                              |
| Total other income (deductions)                              | (133,222)                            | (138,016)    | 4,794                                |
| Income (loss) from continuing operations before income taxes | (660,922)                            | 86,792       | (747,714)                            |
| Provision for income taxes                                   | 26,064                               | 34,378       | 8,314                                |
| Income (loss) from continuing operations                     | (686,986)                            | 52,414       | (739,400)                            |
| Income (loss) from discontinued operations, net of tax       |                                      | (551)        | 551                                  |
| Net income (loss)  | \$ (686,986)                         | \$ 51,863    | \$ (738,849)                         |

The following table summarizes certain financial information for our Regulated and Non-regulated Businesses for the periods indicated (without giving effect to inter-segment eliminations):

|                            | For the six months ended June 30, |                             |                         |                             |
|----------------------------|-----------------------------------|-----------------------------|-------------------------|-----------------------------|
|                            | 2008                              | Non-regulated<br>Businesses | 2007                    | Non-regulated<br>Businesses |
|                            | Regulated<br>Businesses           | Regulated<br>Businesses     | Regulated<br>Businesses | Regulated<br>Businesses     |
|                            | (In thousands)                    |                             |                         |                             |
| Operating revenues         | \$ 975,782                        | \$ 128,210                  | \$ 927,910              | \$ 108,781                  |
| Adjusted EBIT <sup>1</sup> | \$ 206,113                        | \$ 9,263                    | \$ 210,052              | \$ 14,031                   |

(1) Adjusted EBIT is defined as earnings before interest and income taxes from continuing operations. Management evaluates the performance of its segments and allocates resources based on several factors, of which the primary measure is Adjusted EBIT. Adjusted EBIT does not represent cash flow for the periods presented and should not be considered as an alternative to net income as an indicator of the Company's operating performance or as an alternative to cash

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flows as a source of liquidity. Adjusted EBIT as defined by the Company may not be comparable with Adjusted EBIT as defined by other companies.

**Table of Contents**

**Operating revenues** Our primary business involves the ownership of water and wastewater utilities that services to residential, commercial and industrial customers. As such, our results of operations are significantly impacted by rates authorized by the state regulatory commissions in the states in which we operate. The table below details the annualized revenues resulting from rate authorizations, including infrastructure charges, which were granted and became effective in 2008.

| State                          | Annualized Rate<br>Increases Granted<br>(In millions) |
|--------------------------------|---|
| <i>General rate case:</i>      |   |
| California                     | \$ 13.0   |
| New York                       | 6.6   |
| Iowa                           | 4.3   |
| Arizona                        | 8.6   |
| West Virginia                  | 14.5  |
| Other                          | 0.2   |
| <i>Infrastructure Charges:</i> |   |
| Pennsylvania                   | 4.6   |
| Indiana                        | 3.9   |
| Missouri                       | 2.7   |
| Illinois                       | 1.1   |
| Total                          | \$ 59.5   |

Operating revenues increased by \$68.9 million, or 6.7% for the six months ended June 30, 2008 compared to the six months ended June 30, 2007. Regulated Businesses' revenues increased by \$47.9 million, or 5.2% for the six months ended June 30, 2008 compared to the same period in the prior year. The Non-regulated Businesses' revenues for the six months ended June 30, 2008 increased by \$19.4 million, or 17.9% compared to the six months ended June 30, 2007.

The increase in the Regulated Businesses' revenues for the six months ended June 30, 2008 compared to the six months ended June 30, 2007 was primarily due to rate increases obtained through general rate cases in New Jersey, Pennsylvania, Missouri and Indiana (which were granted and became effective in 2007) as well as other states totaling approximately \$58.1 million and a \$1.4 million retroactive rate adjustment in California made in June 2008. This increase was offset by a \$20.4 million decrease in revenues related to customer consumption, mainly in our states in the Western region of the United States, for the six months ended June 30, 2008 compared to the same period in the prior year.

The following table sets forth the percentage of Regulated Businesses' revenues and water sales volume by customer class:

| Customer Class        | For the six months ended June 30, |                            |                            |                            |
|-----------------------|-----------------------------------|----------------------------|----------------------------|----------------------------|
|                       | Operating Revenues<br>2008        | Operating Revenues<br>2007 | Water Sales Volume<br>2008 | Water Sales Volume<br>2007 |
| <i>Water service:</i> |                                   |                            |                            |                            |
| Residential           | 57.4%                             | 57.7%                      | 52.6%                      | 52.3%                      |
| Commercial            | 19.0%                             | 19.0%                      | 21.9%                      | 21.8%                      |
| Industrial            | 5.2%                              | 5.0%                       | 11.0%                      | 10.8%                      |
| Public and other      | 12.4%                             | 12.5%                      | 14.5%                      | 15.1%                      |
| Other water revenues  | 2.1%                              | 1.8%                       |                            |                            |
| Total water revenues  | 96.1%                             | 96.0%                      | 100.0%                     | 100.0%                     |
| Wastewater service    | 3.9%                              | 4.0%                       |                            |                            |

The following discussion related to water services indicates the increase or decrease in the Regulated Businesses' revenues and water associated sales volumes in gallons by customer class.

*Water Services* Water service operating revenues from residential customers for the six months ended June 30, 2008 totaled \$559.9 million, a \$24.5 million increase, or 4.6%, over the same period of 2007, mainly due to rate increases offset by a decrease in sales volume. The volume of water sold to residential customers decreased by 2.2% for the six months ended June 30, 2008 to 96.9 billion gallons, from 99.1 billion gallons for the same period in 2007, largely as a result of wetter weather conditions in California and the Midwestern region in the United States.

**Table of Contents**

Water service operating revenues from commercial water customers for the six months ended June 30, 2008 increased by \$9.5 million, or 5.4%, to \$185.5 million mainly due to rate increases offset by decreases in sales volume compared to the same period in 2007. The volume of water sold to commercial customers decreased by 2.4% for the six months ended June 30, 2008, to 40.3 billion gallons, from 41.3 billion gallons for the six months ended June 30, 2007.

Water service operating revenues from industrial customers totaled \$50.3 million for the six months ended June 30, 2008, an increase of \$4.2 million, or 9.1%, over those recorded for the same period of 2007 mainly due to rate increases offset by decreased sales volume. The volume of water sold to industrial customers totaled 20.3 billion gallons in the six months ended June 30, 2008, a decrease of 1.0% from the 20.5 billion gallons for the six months ended June 30, 2007.

Water service operating revenues from public and other customers increased \$4.7 million, or 4.1%, for the six months ended June 30, 2008 to \$120.7 million from \$116.0 million for the six months ended June 30, 2007 mainly due to rate increases. Revenues from municipal governments for fire protection services and customers requiring special private fire service facilities totaled \$51.9 million for the six months ended June 30, 2008, an increase of \$2.7 million over the same period of 2007. Revenues generated by sales to governmental entities and resale customers for the six months ended June 30, 2008 totaled \$68.9 million, an increase of \$2.1 million from the six months ended June 30, 2007.

*Wastewater services* Our subsidiaries provide wastewater services in 11 states. Revenues from these services increased by \$0.9 million, or 2.4%, to \$38.4 million for the six months ended June 30, 2008, from \$37.5 million for the same period of 2007. The increase was attributable to increases in rates charged to customers principally in Arizona, Hawaii, and New Jersey.

Non-regulated Businesses operating revenues increased by \$19.4 million, or 17.9% for the six months ended June 30, 2008 compared to the same period in 2007. The net increase was primarily attributable to higher revenues of \$20.9 million in our Contract Operations Group and \$3.9 million in our Homeowner Services Group, partially offset by decreased revenues of \$5.5 million in our Applied Water Group. The increase in Contract Operations Group revenues was primarily attributable to incremental revenues associated with design and build contracts, as well as increased military construction and operations & maintenance project revenues. The increase from our Homeowner Service Group represented expansion into new geographic markets. Applied Water Group revenues were lower due to the decline in design and build activity resulting from the downturn in new home construction.

*Operation and maintenance* Operation and maintenance expense increased \$59.8 million, or 10.3%, for the six months ended June 30, 2008 compared to the same period in the prior year.

Operation and maintenance expenses for the six months ended June 30, 2008 and 2007, by major expense category, were as follows:

|                                    | <b>For the six months ended<br/>June 30,</b> |                   |
|------------------------------------|--|-------------------|
|                                    | <b>2008</b>                                  | <b>2007*</b>      |
|                                    | <b>(In thousands)</b>                        |                   |
| Production costs                   | \$ 136,810                                   | \$ 130,938        |
| Employee-related costs             | 258,255                                      | 228,356           |
| Operating supplies and services    | 136,243                                      | 127,669           |
| Maintenance materials and services | 72,168                                       | 57,171            |
| Customer billing and accounting    | 19,351                                       | 17,402            |
| Other                              | 19,010                                       | 20,463            |
| <b>Total</b>                       | <b>\$ 641,837</b>                            | <b>\$ 581,999</b> |

\* Certain 2007 amounts have been reclassified within operating expenses to conform to the 2008 presentation.

Production costs, including fuel and power, purchased water, chemicals and waste disposal increased by \$5.9 million, or 4.5%, for the six months ended June 30, 2008 compared to the same period in 2007. The increase was primarily the result of increased costs in our Regulated Businesses of \$5.2 million. Fuel and power costs were higher by \$2.3 million which can be attributed to increases in electricity prices. Chemical costs also increased by \$2.3 million primarily due to rising chemical costs and waste disposal costs were also higher by \$1.1 million. Offsetting these increases was lower purchased water costs of \$0.5 million.



## Table of Contents

Employee-related costs including wage and salary, group insurance, and pension expense increased \$29.9 million or 13.1%, for the six months ended June 30, 2008 compared to the same period in the prior year. These employee related costs represented 40.2% and 39.2% of operation and maintenance expenses for the six months ended June 30, 2008 and 2007, respectively. The increase was due to higher wage and salary expenses of \$13.9 million and \$3.4 million in our Regulated and Non-regulated Businesses, respectively, primarily resulting from \$3.3 million of wages related to job reclassification of certain hourly employees for services performed, stock based compensation expense of \$2.3 million mainly attributable to the issuance of awards granted in connection with the IPO and an increase in the number of employees and wage rate increases. In addition, our Regulated Businesses' pension expense increased by \$6.3 million or 34.1% for the six months ended June 30, 2008 compared to the same period in the prior year. Pension expense in excess of the amount contributed to the pension plans is deferred by certain of our regulated subsidiaries pending future recovery in rates as contributions are made to the plans. Although our pension expense in accordance with SFAS 87 remained relatively unchanged, pension expense increased for the six months ended June 30, 2008 due to increased contributions in certain of our regulated operating companies, which costs are recovered based on the Company's funding policy which is the minimum amount required by ERISA, rather than the SFAS 87 expense. The increase in the contributions is attributable to lower than expected returns on plan assets.

Operating supplies and services include the day-to-day expenses of office operation, legal and other professional services, as well as information systems and other office equipment rental charges. For the six months ended June 30, 2008, these costs increased by \$8.6 million or 6.7%, compared to the same period in 2007. Factors contributing to this increase include an overall increase in general office costs and travel costs of \$4.1 million mainly due to inflation, higher costs of \$0.9 million in our Illinois operating company due to legal proceedings associated with the Illinois valve and hydrant project, and higher fuel and other transportation costs of \$2.9 million. Partially offsetting these increases was a decrease in remediation costs, mainly consulting fees in connection with the Sarbanes-Oxley Act of \$8.0 million or 47.3%, to \$8.9 million for the six months ended June 30, 2008 compared to \$16.9 million for the six months ended June 30, 2007. Included in the six months ended June 30, 2008 are divestiture and IPO related costs amounting to \$5.7 million compared to divestiture related costs of \$4.9 million for the six months ended June 30, 2007. Corresponding with the increase in revenues, the Non-regulated Businesses operating supplies and service expenses increased by \$7.9 million for the six months ended June 30, 2008 compared to the same period in the prior year. The increase is mainly attributable to additional expense in the Contract Operations group associated with several operating contracts (including a design, build and operate project in Fillmore, California), partially offset by lower contracted services costs in the Applied Water Management Group due to the downturn in new home construction and profits of \$1.5 million as a result of the finalization and acceptance by a third party of a construction project.

Maintenance materials and services, which include emergency repairs as well as costs for preventive maintenance, increased \$15.0 million or by 26.2%, for the six months ended June 30, 2008 compared to the same period in the prior year. The Regulated Businesses' maintenance materials and service costs increased by \$10.8 million in the first half of 2008 mainly due to costs of \$2.8 million associated with a project in Illinois to maintain valves, higher cost of removal expenses of \$5.4 million in certain of our operating companies and increased tank painting costs of \$1.5 million in our New Jersey and Missouri operating companies. These increases were offset by lower main break costs in 2008 due to winter weather conditions in the first half of 2007 primarily in our companies in the Midwest region of the United States. The Non-Regulated Businesses' maintenance expenses increased by \$1.9 million as a result of higher frequency service line protection contract usage by Homeowner Services Group customers as well as increased cost associated with the Contract Operations Group mainly attributable to costs associated with new military operations and maintenance projects.

Customer billing and accounting expenses increased by \$1.9 million or 11.2%, for the six months ended June 30, 2008 compared to the same period in the prior year. The increase was the result of higher expense in our Non-Regulated Businesses of \$2.2 million mainly due to increased uncollectible expense on a number of contracts in our Applied Group as well as a credit adjustment recorded to the uncollectible expense account in 2007 partially offset by lower uncollectible accounts expense of \$0.2 million in our regulated subsidiaries as a result of an increased focus on collection of past due accounts.

Other operation and maintenance expenses include casualty and liability insurance premiums and regulatory costs. These costs decreased by \$1.5 million or 7.1%, in 2008 primarily due to decreased insurance costs of \$1.7 million for the six months ended June 30, 2008 due to more favorable claims experience compared to the six months ended June 30, 2007, partially offset by increased regulatory expenses of \$0.2 million.

**Depreciation and amortization** Depreciation and amortization expense decreased by \$1.5 million, or 1.2%, for the six months ended June 30, 2008 compared to the same period in the prior year. This decrease was primarily due to depreciation rate adjustments resulting from rate orders, particularly in our Pennsylvania subsidiary partially offset by increased expense due to additional utility plant placed in service.

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**Table of Contents**

**General taxes** General taxes expense, which includes taxes for property, payroll, gross receipts, and other miscellaneous items, increased by \$7.9 million, or 8.4%, in the six months ended June 30, 2008 compared to the first six months of 2007. This increase is primarily due to increased gross receipts taxes of \$3.9 million in New Jersey and higher property taxes expense in Ohio of \$1.6 million and Missouri of \$0.7 million.

**Gain on sale of assets** Gain on sale of assets was \$0.9 million for the six months ended June 30, 2008 compared to a gain of \$6.1 million for the six months ended June 30, 2007 due to non-recurring sales of assets no longer used in our utility operations.

**Impairment charge** The impairment charge was \$750.0 million for the six months ended June 30, 2008. The 2008 impairment charge was primarily due to the market price of the Company's common stock (both the initial public offering price and the price during subsequent trading) being less than what was anticipated during our 2007 annual test. Also contributing to the impairment was a decline in the fair value of the Company's debt (due to increased interest rates). There was no impairment charge for the six months ended June 30, 2007.

**Other income (deductions)** Interest, the primary component of our other income (deductions), decreased by \$2.9 million, or 2.1% for the six months ended June 30, 2008 compared to the same period in the prior year. The decline is primarily due to the repayment of outstanding debt with the 2007 equity contributions from RWE which were made to meet the capital structure expectations of various state regulatory commissions. Also, AFUDC increased by \$4.3 million for the six months ended June 30, 2008 compared to the same period in 2007 as a result of increased construction work in progress. Other items contributing to the change include lower miscellaneous income for the six months ended June 30, 2008 compared to the six months ended June 30, 2007 primarily as a result of a decrease in jobbing work of \$1.4 million and an increase in the amortization of debt expense of \$0.4 million for the six months ended June 30, 2008 compared to the same period in 2007 as a result of the debt restructuring.

**Provision for income taxes** Our consolidated provision for income taxes decreased \$8.3 million or 24.1%, to \$26.1 million for the six months ended June 30, 2008 from \$34.4 million for the six months ended June 30, 2007. The Company recorded an effective tax rate for the first quarter 2008 of (0.6%) which reflects the tax effect of the goodwill impairment as a discrete item as we consider this charge an infrequently occurring or unusual event.

**Net income (loss)** Net income decreased \$738.9 million, to a net loss of \$687.0 million for the six months ended June 30, 2008 from net income of \$51.9 million for the six months ended June 30, 2007. The decrease is the result of the aforementioned changes.

**Liquidity and Capital Resources**

Our business is capital intensive and requires considerable capital resources. A portion of these capital resources are provided by internally generated cash flows from operations. When necessary we obtain funds from external sources in the capital markets and through bank borrowings. Our access to external financing on reasonable terms depends on our credit ratings and current business conditions, including that of the water utility industry in general as well as conditions in the debt or equity capital markets. If these business and market conditions deteriorate to the extent that we no longer have access to the capital markets at reasonable terms, we have access to revolving credit facilities with aggregate bank commitments of \$810.0 million that we currently utilize to support our commercial paper programs and to issue letters of credit. See the Credit Facilities and Short-Term Debt section below for further discussion.

In addition, our regulated utility subsidiaries receive advances and contributions from customers, home builders and real estate developers to fund construction necessary to extend service to new areas. Advances for construction are refundable for limited periods, which vary according to state regulations, as new customers begin to receive service or other contractual obligations are fulfilled. Amounts which are no longer refundable are reclassified to contributions in aid of construction. Utility plant funded by advances and contributions is excluded from rate base. Generally, we depreciate contributed property and amortize contributions at the composite rate of the related property. Some of our subsidiaries do not depreciate contributed property, based on regulatory guidelines.

We use capital resources, including cash, to fund capital requirements, including construction expenditures, pay off maturing debt, pay dividends, fund pension and postretirement welfare obligations and invest in new and existing businesses. We spend a significant amount of cash on construction projects that have a long-term return on investment. Additionally, we operate in rate-regulated environments in which the amount of new investment recovery may be limited, and where such recovery takes place over an extended period of time, as our recovery is subject to regulatory lag. As a result of these factors, our working capital, defined as current assets less current liabilities, was in a net deficit position at June 30, 2008.





**Table of Contents**

We expect to fund future maturities of long-term debt through a combination of external debt and cash flow from operations. We have no plans to reduce debt significantly.

**Cash Flows from Operating Activities**

Cash flows from operating activities primarily result from the sale of water and wastewater services and due to the seasonality of operations are weighted toward the third quarter of each fiscal year. Our future cash flows from operating activities will be affected by changes in the rate regulatory environments; infrastructure investment; inflation; compliance with environmental, health and safety standards; production costs; customer growth; declining per customer usage of water; and weather and seasonality. Cash flows from operating activities for the six months ended June 30, 2008 were \$141.3 million compared to \$136.2 million for the six months ended June 30, 2007.

The following table provides a summary of the major items affecting our cash flows from operating activities for the six months ended June 30, 2008 and 2007:

|   | For the six months ended<br>June 30, |            |
|---|--------------------------------------|------------|
|   | 2008                                 | 2007       |
|   | ( In thousands)                      |            |
| Net income (loss)                                   | \$ (686,986)                         | \$ 51,863  |
| Add (subtract):                                     |                                      |            |
| Non-cash operating activities (1)                   | 923,994                              | 175,329    |
| Changes in working capital (2)                      | (36,057)                             | (59,304)   |
| Pension and postretirement healthcare contributions | (59,676)                             | (31,707)   |
| Net cash flows provided by operations               | \$ 141,275                           | \$ 136,181 |

- (1) Includes depreciation and amortization, impairment charges, removal costs net of salvage, provision for deferred income taxes, amortization of deferred investment tax credits, provision for losses on utility accounts receivable, allowance for other funds used during construction, gain on sale of assets, and other non-cash items, net, less pension and postretirement healthcare contributions.
- (2) Changes in working capital include changes to accounts receivable and unbilled utility revenue, taxes receivable (including federal income), other current assets, accounts payable, taxes accrued (including federal income), interest accrued and other current liabilities.

**Cash Flows from Investing Activities**

Cash flows used in investing activities for the six months ended June 30, 2008 and 2007 were \$427.6 million and \$279.4 million, respectively. Construction expenditures increased \$121.4 million to \$426.0 million for the six months ended June 30, 2008 from \$304.6 million for the six months ended June 30, 2007 as a result of increased investment in regulated utility plant projects. We anticipate spending approximately \$950 million on capital investment in 2008.

Our construction program consists of both infrastructure renewal programs, where we replace infrastructure, as needed, and construction of facilities to meet new customer growth. Also, an integral aspect of our strategy is to seek growth through tuck-ins and other acquisitions which are complementary to our existing business and support the continued geographical diversification and growth of our operations. Generally, acquisitions will be funded initially with short-term debt and later refinanced with the proceeds from long-term debt or equity offerings.

Included in the 2008 planned construction expenditures is approximately \$26 million to construct a new water treatment plant on the Kentucky River. On April 25, 2008, the Kentucky Public Service Commission approved Kentucky American Water's application for a certificate of convenience and necessity to construct a 20.0 million gallon per day treatment plant on the Kentucky River and a 30.6 mile pipeline to meet Central Kentucky's water supply deficit. The Kentucky project is expected to be completed by 2010 with an estimated cost of between \$162 million and \$168 million.

On December 21, 2007, New Jersey-American Water, our subsidiary, signed an agreement with the City of Trenton, New Jersey to purchase the assets of the city's water system located in Ewing, Hamilton, Hopewell and Lawrence townships for \$100.0 million. The agreement was approved by the Trenton City Council but requires approval by various regulatory agencies, including the New Jersey Board of Public Utilities.

We can provide no assurances that the agreement will be approved.

**Table of Contents****Cash Flows from Financing Activities**

Our financing activities include the issuance of long-term and short-term debt, primarily through our wholly-owned financing subsidiary, American Water Capital Corp. ( AWCC ). In addition, we have received capital contributions from RWE and intend to issue equity in the future to maintain an appropriate capital structure, subject to any restrictions in our registration rights agreement with RWE. In order to finance new infrastructure, we received customer advances and contributions for construction (net of refunds) of \$2.2 million and \$15.7 million for the six months ended June 30, 2008 and 2007, respectively. In connection with the RWE divestiture, we have made and will continue to make significant changes to our capital structure through debt refinancing and equity offerings.

The following long-term debt was issued in the first six months of 2008:

| Company                      | Type                                      | Interest Rate | Maturity | Amount<br>(In Thousands) |
|------------------------------|---|---------------|----------|--------------------------|
| American Water Capital Corp. | Senior notes                              | 6.25%         | 2018     | \$ 110,000               |
| American Water Capital Corp. | Senior notes                              | 6.55%         | 2023     | \$ 90,000                |
| Other subsidiaries.          | State financing authority loans and other | 1.00%         | 2024     | 1,546                    |
| Total issuances              |   |               |          | \$ 201,546               |

The following long-term debt and preferred stock with mandatory redemption requirements were repurchased or retired through optional redemption or payment at maturity during the first six months of 2008:

| Company  | Type                                      | Interest Rate | Maturity  | Amount<br>(In Thousands) |
|--|---|---------------|-----------|--------------------------|
| <i>Long-term debt:</i>   |   |               |           |                          |
| American Water Capital Corp.                                   | Senior notes-fixed rate                   | 6.87%         | 2011      | \$ 28,000                |
| Other subsidiaries.  | Senior notes-floating rate                | 6.48%-10.00%  | 2021-2032 | 144,725                  |
| Other subsidiaries   | State financing authority loans and other | 0.00%-9.87%   | 2008-2034 | 18,721                   |
| <i>Preferred stock with mandatory redemption requirements:</i> |   |               |           |                          |
| Other subsidiaries   |   | 4.75%-5.75%   | 2017-2019 | 6                        |
| Total retirements & redemptions                                |   |               |           | \$ 191,452               |

In the second quarter of 2008, the Company completed an offer to exchange \$750,000 principal amount of its 6.085% Senior Notes due in 2017 and \$750,000 principal amount of its 6.593% Senior Notes due in 2037 which are both registered under the Securities Act of 1933 (the Exchange Notes ) for all \$750,000 of its currently outstanding 6.085% Senior Notes due in 2017 and all \$750,000 of its currently outstanding 6.593% Senior Notes due in 2037, which have not been registered under the Securities Act of 1933 (the Original Notes ). The Company did not receive any proceeds from the exchange offer, nor did the Company's debt level change as a result of the exchange offer. The terms of the Exchange Notes and the Original Notes are substantially identical in all material respects.

From time to time and as market conditions warrant, we may engage in long-term debt retirements via tender offers, open market repurchases or other viable alternatives to strengthen our balance sheet.

**Table of Contents**

**Dividends** There were no dividend payments made for the six months ended June 30, 2008 or 2007. Our board of directors has adopted a dividend policy, effective upon the consummation of the IPO, to distribute to our stockholders a portion of our net cash provided by operating activities as regular quarterly dividends, rather than retaining that cash for other purposes. Our policy will be to distribute 50% to 70% of our annual net income, adjusted for certain non-cash items.

On July 28, 2008, our Board of Directors declared a quarterly cash dividend payment of \$0.20 per share payable on September 2, 2008 to all shareholders of record as of August 15, 2008.

**Contributions from RWE** As a result of the impairment charges recorded for the six months ended June 30, 2008, RWE transferred \$245.0 million on May 13, 2008. This cash was used to reduce short-term debt. Contributions from RWE were \$651.1 million for the six months ended June 30, 2007.

**Credit Facilities and Short Term Debt**

The components of short-term debt were as follows:

|                       | <b>June 30, 2008</b><br><b>(In Thousands)</b> |
|-----------------------|---|
| Commercial paper, net | \$ 205,835                                    |
| Book overdraft        | 28,329  |
| Other short-term debt | 9,254   |
| Total short-term debt | \$ 243,418                                    |

Our access to external financing on reasonable terms depends on our credit ratings and current business conditions, including that of the water utility industry in general as well as conditions in the debt or equity capital markets. If these business and market conditions deteriorate to the extent that we no longer have access to the capital markets at reasonable terms, we have access to revolving credit facilities with aggregate bank commitments of \$810.0 million that we currently utilize to support our commercial paper programs and to issue letters of credit.

AWCC has entered into a one-year \$10.0 million committed revolving line of credit with PNC Bank, N.A. This line of credit will terminate on December 31, 2008 unless extended and is used primarily for short-term working capital needs. Interest rates on advances under this line of credit are based on either the prime rate of PNC Bank, N.A. or the applicable LIBOR for the term selected plus 25 basis points. As of June 30, 2008, \$9.3 million was outstanding under this revolving line of credit.

On September 15, 2006, AWCC entered into an \$800.0 million unsecured revolving credit facility syndicated among a group of ten banks. This revolving credit facility, which terminates on September 15, 2012 unless extended, is principally used to support the \$700 million commercial paper program at AWCC and to provide up to \$150.0 million in letters of credit. AWCC had no loans outstanding under the net \$800.0 million unsecured revolving credit facility as of June 30, 2008.

At June 30, 2008, AWCC had the following sub-limits and available capacity under the revolving credit facility and indicated amounts of outstanding commercial paper.

| <b>Letter of Credit<br/>Sublimit<br/>(In thousands)</b> | <b>Available<br/>Capacity<br/>(In thousands)</b> | <b>Outstanding<br/>Commercial Paper<br/>(In thousands)</b> |
|---|--|--|
| \$ 150,000  | \$ 106,060                                       | \$ 205,835   |

Interest rates on advances under the revolving credit facility are based on either prime or LIBOR plus an applicable margin based upon our credit ratings, as well as total outstanding amounts under the agreement at the time of the borrowing. The maximum LIBOR margin is 55 basis points.

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The revolving credit facility requires us to maintain a ratio of consolidated debt to consolidated capitalization of not more than 0.70 to 1.00. As of June 30, 2008, our ratio was 0.55 and therefore we were in compliance with the ratio.

The average interest rate on commercial paper for the six months ended June 30, 2008 was approximately 4.2%.

**Table of Contents*****Debt Covenants***

Our debt agreements contain financial and non-financial covenants. To the extent that we are not in compliance, we or our subsidiaries may be restricted in our ability to pay dividends, issue debt or access our revolving credit lines. We were in compliance with our reporting covenants as of June 30, 2008.

***Security Ratings***

Our access to the capital markets, including the commercial paper market, and their respective financing costs in those markets depend on the securities ratings of the entity that is accessing the capital markets. We primarily access the capital markets, including the commercial paper market, through AWCC. However, we do issue debt at our regulated subsidiaries, primarily in the form of tax exempt securities, to lower our overall cost of debt. The following table shows the Company's securities ratings as of June 30, 2008:

| Securities            | Moody's Investors<br>Service | Standard & Poor's<br>Ratings Service |
|-----------------------|------------------------------|--------------------------------------|
| Senior unsecured debt | Baa2                         | BBB+                                 |
| Commercial paper      | P2                           | A2                                   |

On June 19, 2008, Standard & Poor's Ratings Services (S&P) downgraded to BBB+ (stable outlook) from A- (negative outlook) the senior unsecured issuer rating of AWCC. In addition, S&P assigned a BBB+ corporate credit rating to American Water and affirmed AWCC's A-2 short-term rating.

Moody's rating outlook for both American Water and AWCC is stable.

A security rating is not a recommendation to buy, sell or hold securities and may be subject to revision or withdrawal at any time by the assigning rating agency, and each rating should be evaluated independently of any other rating.

None of our borrowings are subject to default or prepayment as a result of a downgrading of securities although such a downgrading could increase fees and interest charges under our credit facilities.

As part of the normal course of business, we routinely enter into contracts for the purchase and sale of water, energy, fuels and other services. These contracts either contain express provisions or otherwise permit us and our counterparties to demand adequate assurance of future performance when there are reasonable grounds for doing so. In accordance with the contracts and applicable contract law, if we are downgraded by a credit rating agency, especially if such downgrade is to a level below investment grade, it is possible that a counterparty would attempt to rely on such a downgrade as a basis for making a demand for adequate assurance of future performance. Depending on our net position with a counterparty, the demand could be for the posting of collateral. In the absence of expressly agreed provisions that specify the collateral that must be provided, the obligation to supply the collateral requested will be a function of the facts and circumstances of the Company's situation at the time of the demand. If we can reasonably claim that we are willing and financially able to perform our obligations, it may be possible to successfully argue that no collateral should be posted or that only an amount equal to two or three months of future payments should be sufficient.

***Current Credit Market Position***

The liquidity crisis that began in 2007 as a result of the collapse of the subprime mortgage market has adversely impacted global credit markets and, if it continues, could increase our cost of capital or impair our ability to access the capital markets.

At this time, the Company does not believe recent market developments significantly impact its ability to obtain financing and expects to have access to liquidity in the capital markets on favorable terms. In addition, the Company has access to unsecured revolving credit facilities, which are not as dependent upon general market conditions, with aggregate bank commitments of \$810 million, of which a portion is currently committed primarily to backstop the Company's commercial paper program and letters of credit.

***Market Risk***

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We are exposed to market risk associated with changes in commodity prices, equity prices and interest rates. We use a combination of fixed-rate and variable-rate debt to reduce interest rate exposure. As of June 30, 2008 a hypothetical 10% increase in interest rates associated with variable rate debt would result in a \$1.2 million decrease in our pre-tax earnings. Our risks associated with price increase for chemicals, electricity and other commodities are reduced through contracts and the ability to recover price increases through rates. Non-performance by these commodity suppliers could have a material impact on our results of operations, cash flows and financial position.



## **Table of Contents**

Our common stock began trading on the New York Stock Exchange on April 23, 2008. The market price of our common stock may experience fluctuations, many of which are unrelated to our operating performance. In particular, our stock price may be affected by general market movements as well as developments specifically related to the water and wastewater industry. These could include, among other things, interest rate movements, quarterly variations or changes in financial estimates by securities analysts and governmental or regulatory actions. This volatility may make it difficult for us to access the capital markets in the future through additional offerings of our common stock, regardless of our financial performance, and such difficulty may preclude us from being able to take advantage of certain business opportunities or meet business obligations.

## **Application of Critical Accounting Policies and Estimates**

Our financial condition, results of operations and cash flows are impacted by the methods, assumptions and estimates used in the application of critical accounting policies. See Management's Discussion and Analysis of Financial Condition and Results of Operations Critical Accounting Policies and Estimates, in our Form 424(b)(4) prospectus filed on April 24, 2008 with the Securities and Exchange Commission for a discussion of the critical accounting policies.

## **Recent Accounting Pronouncements**

See Part I, Item 1 *Financial Statements (Unaudited)- Note 2- New Accounting Pronouncements* in this Quarterly Report on Form 10-Q for a discussion of new accounting standards recently adopted or pending adoption.

## **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We are subject to market risks in the normal course of business, including changes in interest rates and equity prices. For further discussion of market risks see *Market Risk* in Part I, Item 2 *Management's Discussion and Analysis of Financial Condition and Results of Operations*.

## **ITEM 4. CONTROLS AND PROCEDURES**

### ***Evaluation of Disclosure Controls and Procedures***

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the reports filed or submitted under the Securities Exchange Act of 1934, as amended ( *Exchange Act* ), is recorded, processed, summarized, and reported within the time periods specified in the Commission's rules and forms and that such information is accumulated and communicated to the Company's management including its principal executive and financial officers, as appropriate to allow timely decisions regarding required disclosure.

As of the end of the period covered by this report, the Company's management evaluated the effectiveness of the design and operation of disclosure controls and procedures pursuant to Rule 13a-15(b) of the Exchange Act. This evaluation was done under the supervision and with the participation of management, including our President and Chief Executive Officer and our Chief Financial Officer.

Based on this evaluation and because of the material weaknesses described below, the Company's Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures were not effective as of June 30, 2008. Notwithstanding these material weaknesses, management concluded that the financial statements included in this Form 10-Q for the three and six-months ended June 30, 2008 fairly present in all material respects their financial position, results of operations and cash flows for the periods presented in conformity with accounting principles generally accepted in the United States of America.

### ***Material Weaknesses in Internal Control over Financial Reporting***

A material weakness is a control deficiency or a combination of control deficiencies that results in more than a remote likelihood that a material misstatement of the annual or interim consolidated financial statements will not be prevented or detected.

Our management is responsible for establishing and maintaining adequate internal control over financial reporting. Our internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements in accordance with generally accepted accounting principles. However, from 2003 to April 28, 2008, we were an indirect

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wholly-owned subsidiary of RWE and, as a privately owned company, were not required to maintain a system of internal control consistent with the requirements of the SEC and the Sarbanes-Oxley Act, or to prepare our own financial statements. As a public reporting company, we are required, among other things, to maintain a system of effective internal

**Table of Contents**

control over financial reporting suitable to prepare our publicly reported financial statements in a timely and accurate manner, and also to evaluate and report on such system of internal control. In particular, we are required to certify our compliance with Section 404 of the Sarbanes-Oxley Act for the year ended December 31, 2009, which will require us to perform system and process evaluation and testing of our internal control over financial reporting to allow management and our independent registered public accounting firm to report on the effectiveness of our internal control over financial reporting.

In connection with the preparation of our consolidated financial statements as of December 31, 2006, we and our independent registered public accountants identified the following material weaknesses in our internal control over financial reporting:

Inadequate internal staffing and skills;

Inadequate controls over financial reporting processes;

Inadequate controls over month-end closing processes, including account reconciliations;

Inadequate controls over maintenance of contracts and agreements;

Inadequate controls over segregation of duties and restriction of access to key accounting applications; and

Inadequate controls over tax accounting and accruals.

***Remediation of Material Weaknesses***

Since joining the Company in 2006, Donald L. Correll, our Chief Executive Officer, and Ellen C. Wolf, our Chief Financial Officer, have assigned a high priority to the evaluation and remediation of our internal controls, and have taken numerous steps to remediate these material weaknesses and to evaluate and strengthen our other internal controls over financial reporting. Some of the actions taken include:

Increasing our internal financial staff numbers and skill levels, and using external resources to supplement our internal staff when necessary;

Implementing detailed processes and procedures related to our period end financial closing processes, key accounting applications and our financial reporting processes;

Implementing or enhancing systems used in the financial reporting processes and month-end close processes;

Conducting extensive training on existing and newly developed processes and procedures as well as explaining to employees Sarbanes-Oxley Act requirements and the value of internal controls;

Enhancing our internal audit staff;

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Hiring a director of internal control and a director of taxes;

Implementing a tracking mechanism and new policy and procedure for approval of all contracts and agreements; and

Retaining a nationally recognized accounting and auditing firm to assist management in developing policies and procedures surrounding internal controls over financial reporting, to evaluate and test these internal controls and to assist in the remediation of internal control deficiencies.

With respect to the material weaknesses described above, we have initiated a process to clearly delineate our control weaknesses and formulated a remediation plan. We believe that we have substantially completed remediating most of the identified material weaknesses; however, as our testing procedures have not yet been completed, we can make no assurances as to the success of our remediation efforts. As of June 30, 2008, the Company had incurred \$57.8 million to remediate these material weaknesses and to document and test key financial reporting controls. We will need to allocate additional resources to enhance the quality of our staff and to carry out the remediation of these material weaknesses. Based upon our current assessment, we expect to complete the remediation of these material weaknesses during 2008 with an estimated additional cost of approximately \$2.8 million. The Company cannot indicate with certainty that the material weaknesses will be remediated or what additional costs may be incurred. The Company needs to finalize its remediation efforts of the controls and complete the testing of the effectiveness of controls prior to concluding controls are effective. As a condition to state Public Utility Commissions approval of the RWE divestiture, we agreed that costs incurred in connection with our initial internal control and remediation initiatives would not be recoverable in rates charged to our customers. Elements of our remediation activities can only be accomplished over time, and our initiatives provide no assurances that they will result in an effective internal control environment. Our board of directors, in coordination with our audit committee, will continually assess the progress and sufficiency of these initiatives and make adjustments, as necessary.

**Table of Contents**

The Company believes the additional control procedures as designed, when implemented, will fully remediate the above material weaknesses.

***Changes in Internal Control Over Financial Reporting***

Except as described above, there were no changes in internal control over financial reporting for the three or six-months ended June 30, 2008, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**Table of Contents**

**PART II. OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

Previously reported under Business Legal Proceedings in the Company's Form 424(b)(4) prospectus filed April 24, 2008.

**ITEM 1A. RISK FACTORS**

In addition to the other information set forth in this report, you should carefully consider the factors discussed in the Risk Factors in the Company's Form 424(b)(4) prospectus filed April 24, 2008, and our Form 10-Q for the quarterly period ended March 31, 2008 filed on May 14, 2008, which could materially affect our business, financial condition or future results.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

None

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

In April 2008, in connection with the IPO, RWE Aqua Holdings GmbH, the Company's sole stockholder at this time, approved the adoption of the Company's Restated Certificate of Incorporation by written consent.

**ITEM 5. OTHER INFORMATION**

None

**ITEM 6. EXHIBITS**

**Exhibit**

| <b>Number</b> | <b>Exhibit Description</b>  |
|---------------|---|
| 10.1          | Note Purchase Agreement, dated May 15, 2008, by and between AWCC and the Purchasers named therein for purchase of \$110,000,000 6.25% Series G Senior Notes due 2018 and \$90,000,000 6.55% Series H Senior Notes due 2023 (incorporated by reference to Exhibit 10.1 to American Water Works Company, Inc.'s current report on Form 8-K, File No. 001-34028, filed May 15, 2008) |
| *31.1         | Certification of Donald L. Correll, President and Chief Executive Officer, pursuant to Section 302 of the Sarbanes-Oxley Act  |
| *31.2         | Certification of Ellen C. Wolf, Senior Vice President and Chief Financial Officer, pursuant to Section 302 of the Sarbanes-Oxley Act  |
| *32.1         | Certification of Donald L. Correll, President and Chief Executive Officer, pursuant to Section 906 of the Sarbanes-Oxley Act  |
| *32.2         | Certification of Ellen C. Wolf, Senior Vice President and Chief Financial Officer, pursuant to Section 906 of the Sarbanes-Oxley Act  |

\* filed herewith.

**Table of Contents**

**Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

|                           |   |
|---------------------------|---|
|                           | American Water Works Company, Inc.<br>(Registrant)  |
| August 12, 2008<br>(Date) | /s/ Donald L. Correll<br>Donald L. Correll<br>President and Chief Executive Officer<br>(Principal Executive Officer)                    |
| August 12, 2008<br>(Date) | /s/ Ellen C. Wolf<br>Ellen C. Wolf<br>Senior Vice President and Chief Financial Officer<br>(Principal Financial and Accounting Officer) |



**Table of Contents**

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