

FIRST PACTRUST BANCORP INC

Form 10-Q

May 10, 2010

[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D)**  
**OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2010

**FIRST PACTRUST BANCORP, INC.**

(Exact name of registrant as specified in its charter)

**000-49806**

(Commission File Number)

**Maryland**

(State of incorporation)

Edgar Filing: FIRST PACTRUST BANCORP INC - Form 10-Q

**04-3639825**

**(IRS Employer Identification No.)**

**610 Bay Boulevard, Chula Vista, California**

**(Address of Principal Executive Offices)**

**91910**

**(ZIP Code)**

**(619) 691-1519**

**(Registrant's telephone number, including area code)**

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its Corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of regulation S-T (p232.405) of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer; an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of accelerated filer and large accelerated filer in Rule 12B-2 of the Exchange Act.

Large accelerated Filer  Accelerated Filer  Non-accelerated Filer  Smaller reporting company   
Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.) Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date.

As of May 10, 2010 the Registrant had 4,244,184 outstanding shares of common stock.

**Table of Contents**

**FIRST PACTRUST BANCORP, INC.**

Form 10-Q Quarterly Report

Index

	<b>Page</b>
PART I - Financial Information	
Item 1 <u>Financial Statements</u>	4
Item 2 <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	19
Item 3 <u>Quantitative and Qualitative Disclosures About Market Risk</u>	26
Item 4 <u>Controls and Procedures</u>	27
PART II - Other Information	
Item 1 <u>Legal Proceedings</u>	27
Item 1A <u>Risk Factors</u>	27
Item 2 <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	27
Item 3 <u>Defaults Upon Senior Securities</u>	28
Item 4 <u>Reserved</u>	28
Item 5 <u>Other Information</u>	28
Item 6 <u>Exhibits</u>	29
<u>SIGNATURES</u>	31

**Table of Contents**

**Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995**

This report contains certain forward-looking statements within the meaning of Section 27a of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. First PacTrust Bancorp, Inc. (the Company) and Pacific Trust Bank (the Bank) intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Reform Act of 1995, as amended, and are including this statement for purposes of these safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe future plans, strategies, and expectations of the Company and the Bank, are generally identifiable by use of the words such as believe, expect, intend, anticipate, estimate, project, or similar expressions. The ability of the Company and the Bank to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors that could have a material adverse effect on the operations and future prospects of the Company, the Bank, and the Bank's wholly owned subsidiaries include, but are not limited to, changes in: interest rates; the economic health of the local real estate market; general economic conditions; legislative/regulatory provisions; monetary and fiscal policies of the U.S. Government, including policies of the U.S. Treasury and the Federal Reserve Board; the quality or composition of the loan and securities portfolios; demand for loan products; deposit flows; competition; demand for financial services in the Bank's market area; and impact of new accounting pronouncements. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements.

**Table of Contents****ITEM 1 FINANCIAL STATEMENTS****First PacTrust Bancorp, Inc.****Consolidated Statements of Financial Condition****(In thousands of dollars except share data)****(Unaudited)**

	March 31, 2010	December 31, 2009
<b>ASSETS</b>		
Cash and due from banks	\$ 7,050	\$ 7,132
Federal funds sold	33,835	23,580
Interest-bearing deposits	3,611	3,884
Total cash and cash equivalents	44,496	34,596
Securities available-for-sale	70,798	52,304
Federal Home Loan Bank stock, at cost	9,364	9,364
Loans receivable, net of allowance of \$14,113 at March 31, 2010 and \$13,079 at December 31, 2009	726,597	748,303
Accrued interest receivable	3,685	3,936
Real estate owned, net	9,697	5,680
Premises and equipment, net	4,215	4,294
Bank owned life insurance investment	17,979	17,932
Prepaid FDIC assessment	4,650	5,013
Other assets	12,315	12,499
<b>Total assets</b>	<b>\$ 903,796</b>	<b>\$ 893,921</b>
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>		
<b>Deposits</b>		
Noninterest-bearing	\$ 14,487	\$ 14,021
Interest-bearing	677,163	644,411
Total deposits	691,650	658,432
Advances from Federal Home Loan Bank	110,000	135,000
Accrued expenses and other liabilities	3,664	3,004
<b>Total liabilities</b>	<b>805,314</b>	<b>796,436</b>
<b>SHAREHOLDERS EQUITY</b>		
Preferred stock, \$.01 par value per share, \$1,000 per share liquidation preference, 5,000,000 shares authorized, 19,300 shares issued and outstanding at March 31, 2010 and December 31, 2009	19,103	19,094
Common stock, \$.01 par value per share, 20,000,000 shares authorized; 5,445,000 shares issued and outstanding at March 31, 2010 and December 31, 2009	54	54
Additional paid-in capital	67,912	67,958
Retained earnings	35,932	35,515
Treasury stock, at cost (March 31, 2010 - 1,200,816 shares, December 31, 2009 - 1,200,154 shares)	(25,796)	(25,788)
Unearned employee stock ownership plan shares (March 31, 2010 - 74,060 shares, December 31, 2009 - 84,640 shares)	(888)	(1,015)
Accumulated other comprehensive income	2,165	1,667
<b>Total shareholders equity</b>	<b>98,482</b>	<b>97,485</b>

Edgar Filing: FIRST PACTRUST BANCORP INC - Form 10-Q

Total liabilities and shareholders' equity	\$ 903,796	\$ 893,921
--	------------	------------

See accompanying notes to consolidated financial statements.

**Table of Contents****First PacTrust Bancorp, Inc.****Consolidated Statements of Income (Loss)****(In thousands of dollars except per share data)****(Unaudited)**

	<b>Three months ended March 31,</b>	
	<b>2010</b>	<b>2009</b>
Interest and dividend income		
Loans, including fees	\$ 9,165	\$ 11,331
Securities	1,330	717
Dividends and other interest-earning assets	24	16
<b>Total interest income</b>	<b>10,519</b>	<b>12,064</b>
Interest expense		
Deposits	2,291	3,721
Federal Home Loan Bank advances	888	1,449
<b>Total interest expense</b>	<b>3,179</b>	<b>5,170</b>
Net interest income	7,340	6,894
Provision for loan losses	2,214	6,998
Net interest income/(loss) after provision for loan losses	5,126	(104)
Noninterest income		
Customer service fees	314	333
Income from bank owned life insurance	47	44
Other income	6	8
<b>Total noninterest income</b>	<b>367</b>	<b>385</b>
Noninterest expense		
Salaries and employee benefits	1,628	1,771
Occupancy and equipment	488	498
Advertising	110	49
Professional fees	168	151
Stationary, supplies, and postage	86	92
Data processing	280	266
ATM costs	73	85
FDIC expense	380	125
Loan servicing & foreclosure	568	170
Operating loss on equity investment	82	87
Other general and administrative	396	285
<b>Total noninterest expense</b>	<b>4,259</b>	<b>3,579</b>
Income/(loss) before income tax expense/(benefit)	1,234	(3,298)
Income tax expense/(benefit)	359	(720)
<b>Net income/(loss)</b>	<b>\$ 875</b>	<b>\$ (2,578)</b>

Edgar Filing: FIRST PACTRUST BANCORP INC - Form 10-Q

Dividends and discount on preferred stock	\$ 250	\$ 250
Net income/(loss) available to common shareholders	625	(2,828)
Basic earnings/(loss) per share	\$ .15	\$ (.68)
Diluted earnings/(loss) per share	\$ .15	\$ (.68)

See accompanying notes to consolidated financial statements.



**Table of Contents****First PacTrust Bancorp, Inc.****Consolidated Statements of Cash Flows****(In thousands of dollars) (Unaudited)**

	<b>Three Months Ended March 31,</b>	
	<b>2010</b>	<b>2009</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income/(loss)	\$ 875	\$ (2,578)
Adjustments to reconcile net income/(loss) to net cash provided by operating activities		
Provision for loan losses	2,214	6,998
Net accretion of securities	(518)	(289)
Depreciation and amortization	97	109
Employee stock ownership plan compensation expense	71	80
Stock option compensation expense	3	21
Stock award compensation expense	6	46
Bank owned life insurance income	(47)	(44)
Operating loss on equity investment	82	87
Impairment of securities		15
Loss on sale of real estate owned	340	
Deferred income tax (benefit)/expense	314	(977)
Interest capitalized on negative amortizing loans		(12)
Net change in:		
Deferred loan costs	72	(32)
Accrued interest receivable	276	(179)
Other assets	2,778	(597)
Accrued interest payable and other liabilities	231	(223)
Net cash provided by operating activities	6,794	2,425
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Proceeds from maturities, calls, and principal repayments of securities available-for-sale	3,299	1,357
Purchases of securities available-for-sale	(20,455)	(22,500)
Loan originations and principal collections, net	9,734	(12,277)
Proceeds from sale of real estate owned	2,784	390
Additions to premises and equipment	(18)	(76)
Net cash used in investing activities	(4,656)	(33,106)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Net increase in deposits	33,218	31,946
Net change in Federal Home Loan Bank open line		1,895
Repayments of Federal Home Loan Bank advances	(25,000)	(10,000)
Purchase of treasury stock	(3)	(3)
Issuance costs on preferred stock		(13)
Tax loss from RRP shares vesting	(4)	(4)
Dividends paid on preferred stock	(241)	(240)
Dividends paid on common stock	(208)	(742)
Net cash provided by financing activities	7,762	22,839
Net change in cash and cash equivalents	9,900	(7,842)
Cash and cash equivalents at beginning of period	34,596	19,237

Edgar Filing: FIRST PACTRUST BANCORP INC - Form 10-Q

Cash and cash equivalents at end of period	\$ 44,496	\$ 11,395
--	-----------	-----------

Supplemental disclosures of cash flow information

Transfers of loans to other real estate owned	6,902	6,234
---	-------	-------

See accompanying notes to consolidated financial statements.

**Table of Contents****First PacTrust Bancorp, Inc.****Consolidated Statements of Equity**

(In thousands of dollars, except share and per share data)

(Unaudited)

	Preferred Stock	Common Stock	Additional Paid-in Capital	Retained Earnings	Treasury Stock	Unearned ESOP	Accumulated Other Comprehensive Income (Loss)	Total
Balance at January 1, 2009	19,068	54	68,155	38,496	(25,736)	(1,523)	209	98,723
Net loss				(999)				(999)
Change in net unrealized gain (losses) on securities available-for-sale, net of reclassification and tax effects							1,458	1,458
Total comprehensive income								459
Forfeiture and retirement of stock			7		(7)			
Stock option compensation expense			46					46
ESOP forfeitures used to reduce ESOP contribution			(63)					(63)
Stock awards earned			77					77
Additional issuance costs on preferred stock	(13)							(13)
Amortization of preferred stock discount	39			(39)				
Purchase of 6,922 shares of treasury stock					(45)			(45)
Employee stock ownership plan shares earned			(218)			508		290
Tax benefit/(loss) of RRP shares vesting			(46)					(46)
Dividends declared (\$.25 per common share)				(979)				(979)
Preferred stock dividends				(964)				(964)
Balance at December 31, 2009	\$ 19,094	\$ 54	\$ 67,958	\$ 35,515	\$ (25,788)	\$ (1,015)	\$ 1,667	\$ 97,485
Net income				875				875
Change in net unrealized gain (losses) on securities available-for-sale, net of reclassification and tax effects							498	498
Total comprehensive income								1,373
Forfeiture and retirement of stock			5		(5)			
Stock option compensation expense			3					3
ESOP forfeitures used to reduce ESOP contribution								
Stock awards earned			6					6
Additional issuance costs on preferred stock								

Edgar Filing: FIRST PACTRUST BANCORP INC - Form 10-Q

Amortization of preferred stock discount	9	(9)							
Purchase of 362 shares of treasury stock			(3)						(3)
Employee stock ownership plan shares earned		(56)		127					71
Tax benefit/(loss) of RRP shares vesting		(4)							(4)
Dividends declared (\$.05 per common share)			(208)						(208)
Preferred stock dividends			(241)						(241)
Balance at March 31, 2010	\$ 19,103	\$ 54	\$ 67,912	\$ 35,932	\$ (25,796)	\$ (888)	\$ 2,165	\$ 98,482	

See accompanying notes to consolidated financial statements.

---

**Table of Contents**

FIRST PACTRUST BANCORP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2010

(Amounts in thousands of dollars, except share and per share data)

NOTE 1 BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements include the accounts of First PacTrust Bancorp, Inc. (the Company) and its wholly owned subsidiary Pacific Trust Bank (the Bank) as of March 31, 2010 and December 31, 2009 and for the three month periods ended March 31, 2010 and March 31, 2009. Significant intercompany accounts and transactions have been eliminated in consolidation.

The accompanying unaudited interim consolidated financial statements have been prepared pursuant to the rules and regulations for reporting on Form 10-Q. Accordingly, certain disclosures required by U.S. generally accepted accounting principles are not included herein. These interim statements should be read in conjunction with the consolidated financial statements and notes included in the Annual Report on Form 10-K filed by the Company with the Securities and Exchange Commission. The December 31, 2009 balance sheet presented herein has been derived from the audited financial statements included in the Annual Report on Form 10-K filed with the Securities and Exchange Commission, but does not include all of the disclosures required by U.S. generally accepted accounting principles.

Interim statements are subject to possible adjustment in connection with the annual audit of the Company for the year ending December 31, 2010. In the opinion of management of the Company, the accompanying unaudited interim consolidated financial statements reflect all of the adjustments (consisting of normal recurring adjustments) necessary for a fair presentation of the consolidated financial position and consolidated results of operations for the periods presented.

The results of operations for the three month periods ended March 31, 2010 are not necessarily indicative of the results to be expected for the full year.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Nature of Operations:** The principal business of the Company is the ownership of the Bank. The Bank is a federally chartered stock savings bank and a member of the Federal Home Loan Bank (FHLB) system, which maintains insurance on deposit accounts with the Federal Deposit Insurance Corporation.

The Bank is engaged in the business of retail banking, with operations conducted through its main office and eight branches located in San Diego and Riverside counties. There are no significant concentrations of loans to any one industry or customer. However, the customers' ability to repay their loans is dependent on the real estate market and general economic conditions in the area.

The accounting and reporting policies of the Company are based upon U.S. generally accepted accounting principles and conform to predominant practices within the banking industry. Significant accounting policies followed by the Company are presented below.

**Use of Estimates in the Preparation of Financial Statements:** The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and disclosures provided, and actual results could differ. The allowance for loan losses, other real estate owned, realization of deferred tax assets, and the fair value of financial instruments are particularly subject to change.

**Accounting for Uncertainty in Income Taxes ( ASC 740 ):** A tax position is recognized as a benefit only if it is more likely than not that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the more likely than not test, no tax benefit is recorded. The Company has approximately \$109 thousand of total gross unrecognized tax benefits at March 31, 2010, which represents the amount of unrecognized tax benefits that, if recognized, would favorably affect the effective income tax rate in future periods. The Company and its subsidiaries are subject to U.S. federal income tax as well as income tax of multiple state jurisdictions. The Company is no longer subject to examination by U.S. Federal taxing authorities through 2005 and for all state income taxes through 2003. The Company does not expect the total amount of unrecognized tax benefits to significantly increase or decrease in the next twelve months. The Company

Edgar Filing: FIRST PACTRUST BANCORP INC - Form 10-Q

recognizes interest and/or penalties related to income tax matters in income tax expense. The Company had \$0 accrued for interest and penalties at March 31, 2010.

**Table of Contents**

*New Accounting Pronouncements:* In June 2009, the FASB issued ASC 105-10-65-1-d, which amended previous guidance relating to transfers of financial assets and eliminated the concept of a qualifying special-purpose entity. This guidance must be applied to transfers occurring on or after the effective date. Additionally, on and after the effective date, the concept of a qualifying special-purpose entity is no longer relevant for accounting purposes. Therefore, formerly qualifying special-purpose entities should be evaluated for consolidation by reporting entities on and after the effective date in accordance with the applicable consolidation guidance. ASC 105-10-65-1-d is effective for all interim and annual periods beginning after November 15, 2009. The adoption during the first quarter of 2010 did not have a material impact on the Company's financial condition, results of operations or cash flows.

In June 2009, FASB issued ASC 105-10-65-1-d, which amended guidance for consolidation of variable interest entity guidance by replacing the quantitative-based risks and rewards calculation for determining which enterprise, if any, has a controlling financial interest in a variable interest entity with an approach focused on identifying which enterprise has the power to direct the activities of a variable interest entity that most significantly impact the entity's economic performance and (1) the obligation to absorb losses of the entity or (2) the right to receive benefits from the entity. Additional disclosures about an enterprise's involvement in variable interest entities are also required. ASC 105-10-65-1-d is effective for all interim and annual periods beginning after November 15, 2009. The adoption during the first quarter of 2010 did not have a material impact on the Company's financial condition, results of operations or cash flows.

**Table of Contents****NOTE 3 EMPLOYEE STOCK OWNERSHIP PLAN**

In connection with its conversion from a federally chartered mutual savings bank to a federally chartered stock savings bank in 2002, the Bank established an Employee Stock Ownership Plan ( ESOP ) for the benefit of its employees. The Company issued 423,200 shares of common stock to the ESOP in exchange for a ten-year note in the amount of approximately \$5.1 million. The \$5.1 million for the ESOP purchase was borrowed from the Company.

Shares issued to the ESOP are allocated to ESOP participants based on principal repayments made by the ESOP on the loan from the Company. The loan is secured by shares purchased with the loan proceeds and is being repaid by the ESOP with funds from the Bank's contributions to the ESOP and earnings on ESOP assets. Principal payments are scheduled to occur over a ten-year period. Dividends on unallocated and/or unearned shares first reduce accrued interest and second reduce principal.

**NOTE 4 EMPLOYEE STOCK COMPENSATION****Stock Options**

A Stock Option Plan ( SOP ) provides for the issuance of options to directors, officers, and employees. The Company adopted the SOP in April of 2003 under the terms of which up to 529,000 shares of the Company's common stock may be awarded. The options become exercisable in equal installments over a five-year period beginning on their one year anniversary after the date of grant. The options expire ten years from the date of grant. As of March 31, 2010, the Company had 472,596 exercisable options outstanding. There were no options granted during the three months ended March 31, 2010. There were no shares forfeited during the three months ended March 31, 2010 and during the three months ended March 31, 2009.

The Black-Scholes option pricing valuation model was used in estimating the fair value of traded options that have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions including the expected stock price volatility. Because changes in the subjective input assumptions can materially affect the fair value estimate, in management's opinion, the existing models do not necessarily provide a reliable single measure of the fair value of its stock options.

The following table represents stock option activity during the three months ended March 31, 2010:

	Shares	Weighted Average Exercise Price	Weighted Average Contractual Term	Aggregate Intrinsic Value
Outstanding at beginning of period	482,396	\$ 18.32		
Granted				
Exercised				
Forfeited or expired				
Outstanding at end of period	482,396	\$ 18.32	3.51	\$
Options exercisable at end of period	472,596	\$ 18.30	3.43	\$



**Table of Contents**

The intrinsic value for stock options is calculated based on the exercise price of the underlying awards and the market price of our common stock as of the reporting date. ASC 718 and 505 requires the recognition of stock based compensation for the number of awards that are ultimately expected to vest. As a result, recognized stock compensation expense was reduced for estimated forfeitures prior to vesting primarily based on historical annual forfeiture rates of approximately 5% for senior management and the board of directors and 45% for all other employees. Estimated forfeitures will be reassessed in subsequent periods and may change based on new facts and circumstances. The Company recorded stock compensation expense of \$3 thousand and \$21 thousand as salary and employee benefits expense during the three months ended March 31, 2010 and March 31, 2009 respectively. As of March 31, 2010, there was a total of \$22 thousand of total unrecognized compensation costs related to 9,800 nonvested options in the plan.

Options outstanding at March 31, 2010 were as follows:

		<b>Outstanding Weighted Average Remaining Contractual Life</b>	<b>Weighted Average Exercise Price</b>	<b>Exercisable Number</b>	<b>Weighted Average Exercise Price</b>
<b>Range of Exercise Prices</b>	<b>Number</b>				
\$17 - \$22	458,396	3.42	17.88	450,596	17.89
\$22 - \$25					
\$25 - \$29	24,000	5.18	26.88	22,000	26.73
Outstanding at quarter end	482,396			472,596	

**Recognition and Retention Plan**

A Recognition and Retention Plan ( RRP ) provides for the issuance of shares to directors, officers, and employees. Pursuant to its 2003 stock-based incentive plan, the Company granted 220,600 shares of RRP awards since the inception of the plan. There were no shares granted during the three months ended March 31, 2010. A total of 300 shares were forfeited during the three months ended March 31, 2010. There were no shares forfeited during the three months ended March 31, 2009. Compensation expense for RRP awards totaled approximately \$6 thousand for the three months ended March 31, 2010 and \$46 thousand for the three months ended March 31, 2009. As of March 31, 2010, there was a total of \$60 thousand unrecognized compensation cost related to 3,580 nonvested RRP awards granted under the plan.

As described in Note 15 of our consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended December 31, 2009, the plan allows for the issuance of RRP awards that may not be sold or otherwise transferred until the restrictions have lapsed. The unearned stock-based compensation related to these awards is being amortized to compensation expense over the vesting period (generally five years). The share based expense for these awards was determined based on the market price of our stock at the date of grant applied to the total numbers of shares that were anticipated to fully vest and then amortized over the vesting period. ASC 718 and 505 requires the recognition of stock based compensation for the number of awards that are ultimately expected to vest. As a result, recognized stock compensation expense was reduced for estimated forfeitures prior to vesting primarily based on historical annual forfeiture rates of approximately 6%. Estimated forfeitures will be reassessed in subsequent periods and may change based on new facts and circumstances.

**Table of Contents**

## NOTE 5 EARNINGS/(LOSS) PER SHARE

Basic earnings/(loss) per share were computed by dividing net income/(loss) by the weighted average number of shares outstanding. Diluted earnings/(loss) per share were computed by dividing net income/(loss) by the weighted average number of shares outstanding, adjusted for the dilutive effect of the outstanding stock options and restricted stock awards. Computations for basic and diluted earnings/(loss) per share are provided below.

	Three Months Ended March 31,	
	2010	2009
<b>Basic</b>		
Net income/(loss)	\$ 875	\$ (2,578)
Less: Dividends on preferred stock	(241)	(240)
Less Imputed dividends	(9)	(10)
<b>Net income/(loss) available to common shareholders</b>	<b>\$ 625</b>	<b>\$ (2,828)</b>
Weighted average common shares outstanding	4,181,073	4,142,414
<b>Basic earnings/(loss) per share</b>	<b>\$ .15</b>	<b>\$ (.68)</b>
<b>Diluted</b>		
Net income/(loss) available to common shareholders	\$ 625	\$ (2,828)
Weighted average common shares outstanding for basic earnings per common share	4,181,073	4,142,414
Add: Dilutive effects of stock options	0	0
Add: Dilutive effects of stock awards	0	0
Add: Dilutive effects of assumed exercised common stock warrants	0	0
Average shares and dilutive potential common shares	4,181,073	4,142,414
<b>Diluted earnings/(loss) per common share</b>	<b>\$ .15</b>	<b>\$ (.68)</b>

All outstanding options, stock awards and outstanding warrants were not considered in computing diluted earnings per common share for the period ending March 31, 2010 and March 31, 2009, respectively, because they were anti-dilutive. They were anti-dilutive since the exercise prices were greater than the average market price of the common stock.

## NOTE 6 FAIR VALUE

**Fair Value Hierarchy.** ASC 820-10 establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The topic describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing and asset or liability.

## Edgar Filing: FIRST PACTRUST BANCORP INC - Form 10-Q

Investment Securities Available for Sale. The fair values of securities available for sale are determined by matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs). For securities where quoted prices or market prices of similar securities are not available, fair values are calculated using discounted cash flows or other market indicators (Level 3). Discounted cash flows are calculated using spread to swap and LIBOR curves that are updated to incorporate loss severities, volatility, credit spread and optionality. Rating agency and industry research reports as well as defaults and deferrals on individual securities are reviewed and incorporated into the calculations.

Impaired Loans. The fair value of impaired loans with specific allocations of the allowance for loan losses is generally based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are typically significant and result in a Level 3 classification of the inputs for determining fair value.

Real Estate Owned Assets. Real estate owned assets are recorded at fair value at the time of foreclosure. The fair value of real estate owned assets is generally based on recent real estate appraisals adjusted for selling costs. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely

**Table of Contents**

made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are typically significant and result in a Level 3 classification of the inputs for determining fair value.

**Assets and Liabilities Measured on a Recurring and Non Recurring Basis**

Available for sale securities are measured at fair value on a recurring basis, impaired loans and real estate owned are measured at fair value on a non-recurring basis.

	Fair Value Measurements at March 31, 2010 Using			
	Carrying Value	Quoted Prices in Active Markets for Identical Assets (Level One)	Significant Other Observable Inputs (Level Two)	Significant Unobservable Inputs (Level Three)
<b>Assets</b>				
U.S. government sponsored entities and agency securities (recurring)	\$ 5,150	\$	\$ 5,150	\$
Private label residential mortgage-backed securities (recurring)	\$ 65,644	\$	\$	\$ 65,644
Federal National Mortgage Association securities (recurring)	\$ 3	\$	\$ 3	\$
Government National Mortgage Association securities (recurring)	\$ 1	\$	\$ 1	\$
Impaired loans (non recurring)	\$ 35,082	\$	\$	\$ 35,082
Real estate owned assets (non recurring)	\$ 9,697	\$	\$	\$ 9,697

The table below presents a reconciliation of all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the period ended March 31, 2010 and December 31, 2009:

	Investment Securities Available-for-sale
Balance of recurring Level 3 assets at January 1, 2010	\$ 47,131
Total gains or losses (realized/unrealized):	\$
Included in earnings realized	\$
Included in earnings unrealized	\$
Included in other comprehensive income	\$ 838
Purchases, sales, issuances and settlement	\$ 17,675
Net transfers in and/or out of Level 3	\$
Balance of recurring Level 3 assets at March 31, 2010	\$ 65,644

**Table of Contents**

The following represent impairment charges recognized during 2010:

Impaired loans, which are measured for impairment using the fair value of the collateral for collateral dependent loans, had a carrying amount of \$35.1 million, net of a valuation allowance of \$6.8 million at March 31, 2010, and prior charge-offs in the amount of \$5.3 million. During the three month periods ended March 31, 2010, a provision of \$1.5 million was made for these loans, net of charge-offs previously provided.

Other real estate owned which is measured at the lower of carrying or fair value less costs to sell, had a net carrying amount of \$9.7 million, which is made up of the outstanding balance of \$10.4 million, net of a valuation allowance of \$700 thousand at March 31, 2010. The valuation allowance of \$700 thousand is based on an internal analysis done by management as an appraisal has been ordered for this construction property but has not been received.

	Fair Value Measurements at December 31, 2009 Using			
	Carrying Value	Quoted Prices in Active Markets for Identical Assets (Level One)	Significant Other Observable Inputs (Level Two)	Significant Unobservable Inputs (Level Three)
<b>Assets</b>				
U.S. government sponsored entities and agency securities (recurring)	\$ 5,168	\$	\$ 5,168	\$
Private label residential mortgage-backed securities (recurring)	\$ 47,131	\$	\$	\$ 47,131
Federal National Mortgage Association securities (recurring)	\$ 4	\$	\$ 4	\$
Government National Mortgage Association securities (recurring)	\$ 1	\$	\$ 1	\$
Impaired loans (non recurring)	\$ 31,649	\$	\$	\$ 31,649
Real estate owned assets (non recurring)	\$ 5,680	\$	\$	\$ 5,680

The table below presents a reconciliation of all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the period ended December 31, 2009:

	Investment Securities Available-for-sale
Balance of recurring Level 3 assets at January 1, 2009	\$
Total gains or losses (realized/unrealized):	\$
Included in earnings realized	\$
Included in earnings unrealized	\$
Included in other comprehensive income	\$ 2,806
Purchases, sales, issuances and settlements	\$ 44,325
Net Transfers in and/or out of Level 3	\$
Balance of recurring Level 3 assets at December 31, 2009	\$ 47,131

At December 31, 2009, impaired loans had a carrying amount of \$31.6 million, net of a valuation allowance of \$6.5 million and prior charge-offs in the amount of 14.1 million. During the year ended December 31, 2009, a provision of \$8.9 million was made for those loans.

**Table of Contents**

In accordance with ASC 825-10, the carrying amounts and estimated fair values of financial instruments, at March 31, 2010 and December 31, 2009 were as follows:

	March 31, 2010		December 31, 2009	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
<b>Financial assets</b>				
Cash and cash equivalents	\$ 44,496	\$ 44,496	\$ 34,596	\$ 34,596
Securities available-for-sale	70,798	70,798	52,304	52,304
FHLB stock	9,364	N/A	9,364	N/A
Loans receivable, net	726,597	734,467	748,303	755,711
Real estate owned, net	9,697	9,697	5,680	5,680
Accrued interest receivable	3,685	3,685	3,936	3,936
<b>Financial liabilities</b>				
Deposits	\$ 691,650	694,070	\$ 658,432	\$ 660,963
Advances from the FHLB	110,000	112,219	135,000	137,578
Accrued interest payable	349	349	367	367

The methods and assumptions used to estimate fair value are described as follows:

Carrying amount is the estimated fair value for cash and cash equivalents, interest bearing deposits in other financial institutions, accrued interest receivable and payable, demand deposits, short-term debt, and variable rate loans or deposits that reprice frequently and fully. The methods for determining the fair values for securities were described previously. For fixed rate loans or deposits and for variable rate loans or deposits with infrequent repricing or repricing limits, fair value is based on discounted cash flows using current market rates applied to the estimated life and credit risk. Fair value of debt is based on current rates for similar financing. It was not practicable to determine the fair value of FHLB stock due to restrictions placed on its transferability. The fair value of off-balance-sheet items is not considered material (or is based on the current fees or cost that would be charged to enter into or terminate such arrangements).

**NOTE 7 INVESTMENT SECURITIES**

The following table summarizes the amortized cost and fair value of the available-for-sale portfolio at March 31, 2010 and the corresponding amounts of unrealized gains and losses therein:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
<b>2010</b>				
Available-for sale				
U.S. government-sponsored entities and agencies	\$ 5,115	\$ 35	\$	\$ 5,150
Private label residential mortgage-backed securities	62,000	4,107	(463)	65,644
Federal National Mortgage Association	3			3
Government National Mortgage Association	1			1
<b>Total securities available for sale</b>	<b>\$ 67,119</b>	<b>\$ 4,142</b>	<b>\$ (463)</b>	<b>\$ 70,798</b>

The following table summarizes the amortized cost and fair value of the available-for-sale portfolio at December 31, 2009 and the corresponding amounts of unrealized gains and losses therein:

	Amortized Cost	Gross Unrealized	Gross Unrealized	Fair Value
--	----------------	------------------	------------------	------------

Edgar Filing: FIRST PACTRUST BANCORP INC - Form 10-Q

	Gains		Losses	
<u>2009</u>				
Available-for sale				
U.S. government-sponsored entities and agencies	\$ 5,141	\$ 27	\$	\$ 5,168
Private label residential mortgage-backed securities	44,324	3,188	(381)	47,131
Federal National Mortgage Association	4			4
Government National Mortgage Association	1			1
Total securities available for sale	\$ 49,470	\$ 3,215	\$ (381)	\$ 52,304

**Table of Contents**

The following table summarizes the investment securities with unrealized losses at March 31, 2010 by aggregated major security type and length of time in a continuous unrealized loss position:

	Less Than 12 Months		12 Months or Longer		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Available-for-sale						
U.S. government-sponsored entities and agencies	\$	\$	\$	\$	\$	\$
Residential mortgage-backed securities	23,406	(463)			23,406	(463)
Total available-for-sale	\$ 23,406	\$ (463)	\$	\$	\$ 23,406	\$ (463)

There were no sales or calls of securities during the three months ended March 31, 2010 and 2009.

The following table summarizes the investment securities with unrealized losses at December 31, 2009 by aggregated major security type and length of time in a continuous unrealized loss position:

	Less Than 12 Months		12 Months or Longer		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Available-for-sale						
Private label residential mortgage-backed securities	\$ 10,398	\$ (381)	\$	\$	\$ 10,398	\$ (381)
Total available-for-sale	\$ 10,398	\$ (381)	\$	\$	\$ 10,398	\$ (381)

**Other-Than-Temporary-Impairment**

Management evaluates securities for other-than-temporary impairment ( OTTI ) on a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation. The investment securities portfolio is evaluated for OTTI by segregating the portfolio into two general segments and applying the appropriate OTTI model. Investment securities classified as available for sale or held-to-maturity are generally evaluated for OTTI under Statement of Financial Accounting Standards ASC 320, *Accounting for Certain Investments in Debt and Equity Securities*. However, certain purchased beneficial interests, including non-agency mortgage-backed securities, asset-backed securities, and collateralized debt obligations, that had credit ratings at the time of purchase below investment grade are evaluated using the model outlined in ASC 325, *Recognition of Interest Income and Impairment on Purchased Beneficial Interests and Beneficial Interests that Continue to be Held by a Transfer in Securitized Financial Assets*.

In determining OTTI under the ASC 320 model, management considers many factors, including: (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) whether the market decline was affected by macroeconomic conditions, and (4) whether the entity has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. The assessment of whether an other-than-temporary decline exists involves a high degree of subjectivity and judgment and is based on the information available to management at a point in time.

The second segment of the portfolio uses the OTTI guidance provided by ASC 325 that is specific to purchased beneficial interests that, on the purchase date, were rated below AA. Under the ASC 325 model, the Company compares the present value of the remaining cash flows as estimated at the preceding evaluation date to the current expected remaining cash flows. An OTTI is deemed to have occurred if there has been an adverse change in the remaining expected future cash flows.

When OTTI occurs under either model, the amount of the OTTI recognized in earnings depends on whether an entity intends to sell the security or it is more likely than not it will be required to sell the security before recovery of its amortized cost basis, less any current-period credit loss. If an entity intends to sell or it is more likely than not it will be required to sell the security before recovery of its amortized cost basis, less any current-period credit loss, the OTTI shall be recognized in earnings equal to the entire difference between the investment's amortized cost basis and its fair value at the balance sheet date. If an entity does not intend to sell the security and it is not more likely than not that the entity will be



## Edgar Filing: FIRST PACTRUST BANCORP INC - Form 10-Q

required to sell the security before recovery of its amortized cost basis less any current-period loss, the OTTI shall be separated into the amount representing the credit loss and the amount related to all

**Table of Contents**

other factors. The amount of the total OTTI related to the credit loss is determined based on the present value of cash flows expected to be collected and is recognized in earnings. The amount of the total OTTI related to other factors is recognized in other comprehensive income, net of applicable taxes. The previous amortized cost basis less the OTTI recognized in earnings becomes the new amortized cost basis of the investment.

As of March 31, 2010, the Company's security portfolio consisted of twenty four securities, seven of which were in an unrealized loss position. The majority of unrealized losses are related to the Company's mortgage-backed and other securities, as discussed below.

The Company's mortgage-backed securities that are in a loss position had a market value of \$23.4 million with unrealized losses of approximately \$463 thousand at March 31, 2010. These non-agency mortgage-backed securities were rated AAA or BBB at purchase and are not within the scope of ASC 325. The Company monitors to insure it has adequate credit support and as of March 31, 2010, the Company believes there is no OTTI and does not have the intent to sell these securities and it is likely that it will not be required to sell the securities before their anticipated recovery.

**NOTE 8 Preferred Stock**

On November 21, 2008, as part of the United States Department of the Treasury's (the Treasury) Capital Purchase Program made available to certain financial institutions in the U.S. pursuant to the Emergency Economic Stabilization Act of 2008 (EESA), the Company and the Treasury entered into a Letter Agreement including the Securities Purchase Agreement Standard Terms Incorporated therein (the Purchase Agreement) pursuant to which the Company issued to the Treasury in exchange for aggregate consideration of \$19.3 million, (i) 19,300 shares of the Company's Fixed Rate Cumulative Perpetual Preferred Stock, Series A, par value \$0.01 with a liquidation preference of \$1,000 per share (the Series A Preferred Stock), and (ii) a warrant (the Warrant) to purchase up to 280,795 shares (the Warrant Common Stock), of the Company's common stock, par value \$0.01 per share, with an exercise price of \$10.31 per share.

The proceeds from the Series A Preferred Stock qualifies as Tier 1 capital to the extent that the proceeds are infused into the Bank, and pays cumulative cash dividends quarterly at a rate of 5% per annum for the first five years, and 9% per annum thereafter. The Series A Preferred Stock is non-voting, other than class voting rights on certain matters that could adversely affect the Series A Preferred Stock. The Series A Preferred Stock may be redeemed by the Company at par at any time, subject to Treasury consulting with our primary federal regulator, the OTS. Subject to certain limited exceptions, until November 21, 2011, or such earlier time as all Series A Preferred Stock has been redeemed or transferred by Treasury, the Company will not, without Treasury's consent, be able to increase its dividend rate per share of common stock or repurchase its common stock.

The Warrant is immediately exercisable and has a 10-year term. The Treasury will not exercise voting power with respect to any shares of Warrant Common Stock. Upon receipt of the aggregate consideration from the Treasury on November 21, 2008, the Company allocated \$19.3 million proceeds on a pro rata basis to the Series A Preferred Stock and the Warrant based on relative fair values. In estimating the fair value of the Warrant, the Company utilized the Black-Scholes model which includes assumptions regarding the Company's common stock prices, stock price volatility, dividend yield, the risk free interest rate and the estimated life of the Warrant. The fair value of the Series A Preferred Stock was determined using a discounted cash flow methodology and a discount rate of 13.0%. As a result, the Company assigned \$193 thousand of the aggregate proceeds to the Warrant and \$19.1 million to the Series A Preferred Stock. The value assigned to the Series A Preferred Stock will be amortized up to the \$19.3 million liquidation value of the Series A Preferred Stock, with the cost of such amortization being reported as additional preferred stock dividends. This results in a total dividend with a consistent effective yield of 8.41% over a five year period, which is the expected life of the Series A Preferred Stock.

In addition, the Purchase Agreement (i) grants the holders of the Series A Preferred Stock, the Warrant and the Warrant Common Stock certain registration rights, (ii) subjects the Company to certain of the executive compensation limitations included in the EESA and (iii) allows the Treasury to unilaterally amend any of the terms of the Purchase Agreement to the extent required to comply with any changes in applicable federal statutes.

On December 19, 2008, the Company filed a registration statement with the Securities and Exchange Commission (the Commission) for the purpose of registering the Warrant and the Warrant Common Stock in order to permit the sale of such securities by the U.S. Treasury at any time after effectiveness of the registration statement. On February 3, 2009, the registration statement was deemed effective by the Commission.

The Purchase Agreement also subjects the Company to certain of the executive compensation limitations included in the Emergency Economic Stabilization Act of 2008 (the EESA). In this connection, as a condition to the closing of the transaction, the Company's Senior Executive Officers (as defined in the Purchase Agreement) (the Senior Executive Officers), (i), voluntarily waived any claim against the U.S. Treasury or the Company for any changes to such officer's compensation or benefits that are required to comply with the regulation issued by the U.S.

## Edgar Filing: FIRST PACTRUST BANCORP INC - Form 10-Q

Treasury under the TARP Capital Purchase Program and acknowledged that the regulation may require modification of the compensation, bonus, incentive and other benefit plans, arrangements and policies and agreements as they relate to the period the U.S. Treasury owns the Preferred Stock of the Company; and (ii) entered into a letter with

**Table of Contents**

the Company amending the Benefits Plans with respect to such Senior Executive Officers as may be necessary, during the period that the Treasury owns the Preferred Stock of the Company, as necessary to comply with Section 111(b) of the EESA.

**Table of Contents**

**ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following discussion compares the financial condition of First PacTrust Bancorp, Inc. (the Company), at March 31, 2010, to its financial condition at December 31, 2009, and the results of operations for the three months ended March 31, 2010 to the same period in 2009. This discussion should be read in conjunction with the interim financial statements and footnotes included herein.

The Company is a community-oriented financial institution deriving substantially all of its revenue from providing banking services to individuals within its market area, primarily San Diego County and portions of Riverside County, CA. The Company's assets consist primarily of loans and investment securities, which are funded by deposits, borrowings and capital. The primary source of revenue is net interest income, the difference between interest income on loans and investments, and interest expense on deposits and borrowed funds. The Company's basic strategy is to maintain and grow net interest income by the retention of its existing customer base and the expansion of its core businesses and branch offices within its current market and surrounding areas. The Company's primary market risk exposure is interest rate risk and credit risk.

**Comparison of Financial Condition at March 31, 2010 and December 31, 2009**

**Assets.** The Company's total assets increased by \$9.9 million, or 1.1%, to \$903.8 million at March 31, 2010 from \$893.9 million at December 31, 2009. The increase primarily reflected growth in the balance of the available-for-sale securities portfolio in the amount of \$18.5 million, an increase in total cash and cash equivalents of \$9.9 million, and an increase in other real estate owned of \$4.0 million. These increases were partially reduced by a decrease in loans of \$21.7 million.

**Investments.** Securities classified as available-for-sale of \$70.8 million at March 31, 2010 increased \$18.5 million from December 31, 2009 due to the purchase of \$20.5 million of private label mortgage-backed securities during the period.

**Cash and cash equivalents.** Cash and cash equivalents increased \$9.9 million, or 28.6%, to \$44.5 million at March 31, 2010 from \$34.6 million at December 31, 2009 primarily due to increased federal funds sold as a result of increased deposit activity.

**Other real estate owned.** Real estate owned increased to \$9.7 million, net of a valuation allowance of \$700 thousand, from \$5.7 million at December 31, 2009 and consists of one construction property and four one-to four- family residences.

**Loans.** Loans receivable, net of valuation allowances, decreased by \$21.7 million, or 2.9%, to \$726.6 million at March 31, 2010 from \$748.3 million at December 31, 2009. This decrease was the result of loan principal repayments, charge-offs and foreclosures exceeding loan production during the three months ended March 31, 2010. Loan production for the period ended March 31, 2010 was \$24.1 million compared to \$32.2 million in the prior year's quarter. The loan production was primarily attributable to growth in the Company's Green account loan product. The Company's ability to originate loans has been largely unaffected by the turmoil in the secondary mortgage markets given that all loans originated are kept in portfolio, however, loan demand in general was down due to current economic circumstances.

**Table of Contents**

The following table presents the composition of the Company's loan portfolio in thousands of dollars and in percentages as of the dates indicated.

	March 2010		December 2009	
	Amount	Percent	Amount	Percent
<b>Real Estate</b>				
One- to four-family	\$ 405,383	54.89%	\$ 425,125	56.00%
Commercial and multi-family	84,256	11.41	84,870	11.18
Construction				
<b>Consumer</b>				
Real estate secured-first trust deeds (Green acct)*	208,300	28.20	208,945	27.53
Real estate secured-second trust deeds (Green acct)*	8,871	1.20	8,661	1.14
Other real estate and land secured (Green acct)*	20,097	2.72	19,582	2.58
Green account subtotal	237,268	32.12	237,188	31.25
Other consumer	11,056	1.50	11,370	1.50
Commercial	557	0.08	567	0.07
Total loans	738,520	100.00%	759,120	100.00%
Net deferred loan origination costs	2,190		2,262	
Allowance for loan losses	(14,113)		(13,079)	
Total loans receivable, net	\$ 726,597		\$ 748,303	

\* At 3/31/10, these totals included \$237.3 million of the Company's Green account loans, of which \$208.3 million was secured by one-to four-family properties which are first trust deeds, \$14.4 million was secured by commercial properties, \$8.9 million was secured by second trust deed line of credit, \$2.8 million was secured by multi-family properties and \$2.9 million was secured by land. At 12/31/09, these totals included \$237.2 million of the Company's Green account loans, of which \$208.9 million was secured by one-to four-family properties, \$14.3 million was secured by commercial properties, \$8.7 million was secured by second trust deed line of credit, \$2.8 million was secured by multi-family properties and \$2.5 million was secured by land.

At March 31, 2010, the Company had a total of \$242.0 million in interest-only mortgage loans and \$33.2 million in loans with the potential for negative amortization. At December 31, 2009, the Company had a total of \$269.1 million in interest-only mortgage loans and \$33.8 million in loans with the potential for negative amortization. The Company no longer originates loans with the potential for negative amortization. The Company continues to originate interest-only loans and growth in those loans is primarily attributable to growth in the Company's Green account loan product which, by its nature, is an interest-only product. Negatively amortizing and interest-only loans pose a potentially higher credit risk because of the lack of principal amortization and potential for negative amortization which could result in a larger amount outstanding. However, management believes the risk is mitigated through the Company's loan terms and underwriting standards.

**Allowance for Loan Losses.** The allowance for loan losses at March 31, 2010 was \$14.1 million, which represented 1.9% of the loans, outstanding at March 31, 2010, as compared to \$13.1 million, or 1.7%, of the loans outstanding at December 31, 2009. The increase in the percentage of allowance to loans outstanding was due to increased specific reserves as a result of the increase in the non-performing loans as well as the overall decline in loan balances during the three month period ending March 31, 2010.

The Company maintains an allowance for loan losses to absorb probable incurred losses presently inherent in the loan portfolio. The allowance is based on ongoing assessments of the estimated probable losses presently inherent in the loan portfolio. In evaluating the level of the allowance for loan losses, management considers the types of loans and the amount of loans in the loan portfolio, peer group information, historical loss experience, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral, and prevailing economic conditions. During the fourth quarter of 2009 the Company changed the methodology used for calculating the allowance for loan losses on all residential first and second trust deed loans. The Company currently uses a rolling 12 month history of actual losses incurred, adjusted for current economic conditions, combined with a current loan to value analysis to analyze the associated risks in the current loan portfolio. The methodology did not change for all remaining loans and they are evaluated in the aggregate using historical loss factors and peer

## Edgar Filing: FIRST PACTRUST BANCORP INC - Form 10-Q

group data adjusted for current economic conditions. Geographic peer group data is obtained by general loan type and adjusted to reflect known differences between peers and the Company, including loan seasoning, underwriting experience, local economic conditions and customer characteristics. The Company evaluates all impaired loans individually, primarily through the evaluation of collateral values and cash flows.

**Table of Contents**

Management assesses the allowance for loan losses monthly. While management uses available information to recognize losses on loans future loan loss provisions may be necessary based on changes in economic conditions. In addition, regulatory agencies, as an integral part of their examination process, review the allowance for loan losses and may require the Bank to recognize additional provisions based on their judgment of information available to them at the time of their examination. The allowance for loan losses as of March 31, 2010 was maintained at a level that represented management's best estimate of incurred losses in the loan portfolio to the extent they were both probable and reasonably estimable. See further discussion in subsection entitled "Operating Results-Provision for Loan Losses."

Set forth below is a summary, in thousands of dollars, of the transactions in the allowance for loan losses for the three months ended March 31, 2010 and the year ended December 31, 2009:

	Three Months Ended March 31, 2010	Year Ended December 31, 2009
Balance, beginning of period	\$ 13,079	\$ 18,286
Provision for loan losses	2,214	17,296
Total loans charged off	(1,212)	(22,505)
Total recoveries	32	2
<b>Balance, end of period</b>	<b>\$ 14,113</b>	<b>\$ 13,079</b>

Charge-offs totaling \$1.2 million for the period ending March 31, 2010 were attributed to seven one- to four-family loans and one green account loan that were written down to current estimated fair values.

**Delinquent Loans.** The following table sets forth, in thousands of dollars, our loan delinquencies by type, number, and amount at March 31, 2010, and December 31, 2009.

	Loans Delinquent For:				Total Loans Delinquent 60 days or more	
	60-89 Days		Greater than 90 days		Number of Loans	Principal Balance of Loans
	Number of Loans	Principal Balance of Loans	Number of Loans	Principal Balance of Loans		
<b>March 31, 2010</b>						
One- to four-family		\$	22	\$ 17,141	22	\$ 17,141
Commercial and multi-family real estate			7	5,103	7	5,103
Home equity						
Real estate secured-first trust deeds (Green acct)			4	5,964	4	5,964
Real estate secured-second trust deeds (Green acct)						
Construction						
Commercial						
Land			3	10,175	3	10,175
Consumer	3	16	1	1	4	17
	<b>3</b>	<b>\$ 16</b>	<b>37</b>	<b>\$ 38,384</b>	<b>40</b>	<b>\$ 38,400</b>
Delinquent loans to total gross loans			.00%	5.20%		5.20%



**Table of Contents**

	Loans Delinquent For:				Total Loans Delinquent 60 days or more	
	60-89 Days		Greater than 90 days		Number of Loans	Principal Balance of Loans
	Number of Loans	Principal Balance of Loans	Number of Loans	Principal Balance of Loans		
<b>December 31, 2009</b>						
One- to four-family	9	\$ 11,570	24	\$ 18,647	33	\$ 30,217
Commercial and multi-family real estate			7	5,107	7	5,107
Home equity	2	77			2	77
Real estate secured-first trust deeds (Green acct)	1	2,498	3	3,536	4	6,034
Real estate secured-second trust deeds (Green acct)						
Construction						
Commercial						
Land			1	1,400	1	1,400
Consumer	4	13	3	9	7	22
	16	\$ 14,158	38	\$ 28,699	54	\$ 42,857

Delinquent loans to total gross loans 1.87% 3.78% 5.65%

**Non-performing Assets.** The table below, in thousands of dollars, sets forth the amounts and categories of non-performing assets and includes those loans on nonaccrual status, loans that have been restructured resulting in a troubled debt classification and impaired loans. The Company ceases accruing interest, and therefore classifies as nonaccrual, any loan as to which principal or interest has been in default for a period of greater than 90 days, or if repayment in full of interest or principal is not expected. Of the non-performing loan balance, ten loans totaling \$5.4 million were current as of March 31, 2010 but were still considered impaired.

	March, 2010	December, 2009
Non-performing loans:		
One- to four-family	\$ 18,888	\$ 20,773
Commercial and multi-family real estate	2,013	2,017
Home equity		
Real estate secured-first trust deeds (Green acct)	6,796	4,368
Real estate secured-second trust deeds (Green acct)		
Construction		
Commercial		
Land	6,128	1,400
Consumer		20
Total non-performing loans	\$ 33,825	\$ 28,578
Troubled debt restructured loans:		
One- to four-family	\$ 7,212	\$ 7,497
Commercial and Multi-family real estate	8,502	8,502
Home equity		
Real estate secured-first trust deeds (Green acct)	320	320
Real estate secured-second trust deeds (Green acct)		
Construction		
Commercial		
Land	5,847	5,847
Consumer	108	108
Total troubled debt restructured loans	\$ 21,989	\$ 22,274
Total non-performing and troubled debt restructured loans	\$ 55,814	\$ 50,852

## Edgar Filing: FIRST PACTRUST BANCORP INC - Form 10-Q

Real estate owned, net	9,697	5,680
Total non-performing assets	\$ 65,511	\$ 56,532
Non-performing loans to total loans	7.56%	6.70%
Non-performing assets to total assets	7.25%	6.32%

Total non-performing loans increased \$4.9 million to \$55.8 million at March 31, 2010 compared to \$50.9 million at December 31, 2009. Loan loss reserves totaling \$6.8 million have been established for these loans. The Company utilizes estimated current fair values when assessing loan loss provisions for non-performing collateral dependent loans. Troubled debt restructured

**Table of Contents**

loans, net of loan loss reserves of \$3.3 million totaled \$18.7 million at March 31, 2010 and are included in the nonperforming loan balance above. These loans were modified in a way that required guideline exceptions beyond the Company's normal scope. Once the borrowers perform pursuant to the modified terms for six consecutive months, the loans will be placed back on accrual status. Income is recognized when received during the six month nonaccrual period.

**Real estate owned assets.** At March 31, 2010, other real estate acquired in settlement of loans totaled \$9.7 million, net of a valuation allowance of \$700 thousand, compared to \$5.7 million at December 31, 2009 based on the fair value of the collateral less estimated costs to sell, and consisted of one participation construction property and four one- to four- family properties.

**Deposits.** Total deposits increased by \$33.2 million, or 5.1%, to \$691.6 million at March 31, 2010 from \$658.4 million at December 31, 2009. Certificate of deposit increased \$26.7 million or 6.7% to \$423.9 million, money market accounts increased \$3.5 million or 4.2% to \$85.2 million and savings accounts increased \$2.2 million or 1.8% to \$123.7 million due to competitive rates offered by the Bank and an increase in institutional jumbo certificates of deposit.

**FHLB Advances.** Due to the increase in deposit balances and the maturity of long term advances, the Company's Federal Home Loan Bank advances decreased \$25.0 million, or 18.5% to \$110.0 million at March 31, 2010 from \$135.0 million at December 31, 2009.

**Equity.** Equity increased \$997 thousand, or 1.0% to \$98.5 million at March 31, 2010 from \$97.5 million at December 31, 2009. The net increase was primarily due to the total net operating income of \$875 thousand, unrealized gain in securities of \$498 thousand and an increase of ESOP shares earned of \$71 thousand. Equity was reduced by the payment of preferred stock dividends in the amount of \$241 thousand and the payment of common stock dividends in the amount of \$208 thousand.

**Comparison of Operating Results for the Three Months Ended March 31, 2010 and 2009**

**General.** Net income for the three months ended March 31, 2010 was \$875 thousand, reflecting a \$3.5 million increase over the same period of the prior year. The increase resulted from the fluctuations described below.

**Interest Income.** Interest income decreased by \$1.6 million, or 12.8%, to \$10.5 million for the three months ended March 31, 2010, from \$12.1 million for the three months ended March 31, 2009 as described below.

Interest income on loans decreased \$2.1 million, or 19.1% to \$9.2 million for the three months ended March 31, 2010 from \$11.3 million for the three months ended March 31, 2009. The primary factor for the decrease was a \$60.6 million decrease in the average balance of loans receivable from \$797.3 million for the three months ended March 31, 2009 to \$736.6 million for the three months ended March 31, 2010. This was due to principal repayments, loan charge-offs, and foreclosures exceeding loan production. The decrease in interest income on loans receivable was further impacted by a 70 basis point reduction in the average yield on loans receivable to 4.97% due to a general decline in market interest rates from the prior period. A \$4.4 million increase in the average balance of non-accrual loans on which the Company ceased to accrue interest during the three month period ending March 31, 2010, also contributed to a decline in loan interest income.

Interest income on securities increased \$613 thousand to \$1.3 million for the three months ended March 31, 2010 from \$717 thousand for the three months ended March 31, 2009. This increase was due to the purchase of private label mortgage-backed securities during the three month period ending March 31, 2010 totaling \$20.5 million.

**Interest Expense.** Interest expense decreased \$2.0 million or 38.5%, to \$3.2 million for the three months ended March 31, 2010 from \$5.2 million for the three months ended March 31, 2009. Interest expense on deposits decreased \$1.4 million, or 38.4%, to \$2.3 million for the three months ended March 31, 2010 from \$3.7 million for the three months ended March 31, 2009. Although the average balance of deposits increased \$52.7 million from \$603.9 million for the three months ended March 31, 2009 to \$656.6 million for the three months ended March 31, 2010, interest expense was reduced by a 104 basis point decrease in the Company's cost of funds. This decline in the Company's cost of funds reflects the overall decrease in short term market interest rates as a result of the continued liquidity crisis in the credit markets.

Interest expense on Federal Home Loan Bank advances decreased \$561 thousand, or 38.7% to \$888 thousand for the period ending March 31, 2010 from \$1.4 million for the period ending March 31, 2009. This decrease was due to a reduction in the average balance of advances, as well as a reduction in the average rate paid. The average balance of the Federal Home Loan Bank advances decreased \$50.5 million from \$170.5 million for the three months ended March 31, 2009 to \$120.0 million for the three months ended March 31, 2010 due to the maturity of Federal Home Loan Bank advances during the period. Rates paid on advances also decreased by an average of 44 basis points due to the maturity of higher rate advances.

**Net Interest Income.** As a result of the combined effect of the factors mentioned above, net interest income before the provision for loan losses increased \$446 thousand, or 6.5%, to \$7.3 million for the three months ended March 31, 2010 from \$6.9 million for the three months ended March 31, 2009. Due to the substantial decline in the Company's cost of funds as a result of the decrease in short term market interest rates, the Company's margins have increased over the prior period with the net interest spread increasing 44 basis points to 3.44%, and the net interest margin increasing 29 basis points to 3.54%.

**Table of Contents**

**Provision for Loan Losses.** Management assesses the allowance for loan losses on a monthly basis. In evaluating the level of the allowance for loan losses, management considers historical loss experience, the types of loans and the amount of loans in the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral, peer group information, bank regulatory guidelines, declining property values and prevailing economic conditions. During the fourth quarter of 2009 the Company changed the methodology used for calculating the allowance for loan losses on all residential first and second trust deed loans. The Company currently uses a rolling 12 month history of actual losses incurred, adjusted for current economic conditions, combined with a current loan to value analysis to analyze the associated risks in the current loan portfolio. The methodology did not change for all remaining loans and they are evaluated in the aggregate using historical loss factors and peer group data adjusted for current economic conditions. Management uses available information to recognize loan losses, however, future loan loss provisions may be necessary based on changes in the above mentioned factors. In addition, regulatory agencies, as an integral part of their examination process, review the allowance for loan losses and may require the Bank to recognize additional provisions based on their judgment of information available to them at the time of their examination. The allowance for loan losses as of March 31, 2010 was maintained at a level that represented management's best estimate of incurred losses in the loan portfolio to the extent they were both probable and reasonably estimable. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available or as future events change. The Company does not expect loan loss reserve levels to increase substantially given current expectations of credit trends.

Provisions for loan losses are charged to operations at a level required to reflect probable incurred credit losses in the loan portfolio. In this regard, approximately 95% of the Company's loans are to individuals and businesses in southern California. California, in general, and more specifically, San Diego and Riverside Counties, continue to be among the most distressed real estate markets in the country. A provision for loan losses of \$2.2 million was recorded for the three months ended March 31, 2010 compared to a \$7.0 million provision for loan losses recorded for the three months ended March 31, 2009. The decline in the provision is related primarily to provisions taken in the amount of \$3.8 million for two impaired construction loans in the prior year's quarter. Continued elevated provision levels reflect the deteriorated housing markets, continued high levels of unemployment, the overall challenging economic environment, and the resulting increase in the Company's non-performing loan balances and loans charged off. In addition, the Company increased the economic general reserve factors on all loan products due to the continued market deterioration. Year-to-date net charge-offs totaled \$1.2 million compared to \$4.9 million at March 31, 2009. The current year net charge-offs consisted primarily of seven one-to four- family loans and one Green account loan totaling \$1.2 million.

**Noninterest Income.** Noninterest income decreased \$18 thousand, or 4.7%, to \$367 thousand for the three months ended March 31, 2010 compared to \$385 thousand for the same period of the prior year primarily due to miscellaneous decreases in various customer service fees.

**Noninterest Expense.** Noninterest expense increased \$680 thousand, or 19.0%, to \$4.3 million for the three months ended March 31, 2010 compared to \$3.6 million for the same period of the prior year. This net increase was primarily the result of a \$398 thousand increase in loan servicing and foreclosure expenses, a \$255 thousand increase in FDIC expenses, a \$111 thousand increase in other general and administrative expenses and a \$61 thousand increase in advertising and promotional expenses. Additionally, salaries and employee benefit expenses decreased \$143 thousand.

Loan servicing and foreclosure expenses increased \$398 thousand to \$568 thousand for the three months ended March 31, 2010 from \$170 thousand for the three months ended March 31, 2009 primarily due to an increase in other real estate owned activity and increased non-performing loans.

The FDIC expenses increased \$255 thousand to \$380 thousand for the three months ended March 31, 2010 from \$125 thousand for the three months ended March 31, 2009 primarily due to increases in FDIC premiums. Those premiums have increased due to recent strains in the FDIC deposit insurance fund due to the cost of bank failures and a large number of troubled banks.

Other general and administrative expenses increased \$111 thousand, or 39.0%, to \$396 thousand for the three months ended March 31, 2010 compared to \$285 thousand for the three months ended March 31, 2009 due to expenses incurred related to the exploration of capital raising alternatives.

Advertising and promotional expenses increased \$61 thousand, or 124.5% to \$110 thousand resulting from customer service guarantee pay out to all green account customers resulting from a processing error.

Salaries and employee benefits represented 38.2% and 49.5% of total noninterest expense for the three months ended March 31, 2010 and March 31, 2009, respectively. Total salaries and employee benefits decreased \$143 thousand, or 8.1%, to \$1.6 million for the three months ended March 31, 2010 from \$1.8 million for the same period in 2009 primarily due to lower stock award and option expenses as a result of a majority of the awards fully vesting by the end of 2009.

## Edgar Filing: FIRST PACTRUST BANCORP INC - Form 10-Q

**Income Tax Expense/(Benefit).** An income tax expense of \$359 thousand was recorded for the three months ended March 31, 2010 compared to income tax benefit of \$720 thousand for the three months ended March 31, 2009. The effective tax rate was 29.1% and (21.8) % for the periods ending March 31, 2010 and 2009, respectively.

---

## **Table of Contents**

### **Liquidity and Commitments**

The Bank is required to have enough liquid assets in order to maintain sufficient liquidity to ensure a safe and sound operation. Liquidity may increase or decrease depending upon availability of funds and comparative yields on investments in relation to the return on loans. Historically, the Bank has maintained liquid assets above levels believed to be adequate to meet the requirements of normal operations, including potential deposit outflows. Cash flow projections are regularly reviewed and updated to ensure that adequate liquidity is maintained.

The Bank's liquidity, represented by cash and cash equivalents, is a product of its operating, investing, and financing activities. The Bank's primary sources of funds are deposits, payments and maturities of outstanding loans and investment securities; and other short-term investments and funds provided from operations. While scheduled payments from the amortization of loans and mortgage-backed securities and maturing securities and short-term investments are relatively predictable sources of funds, deposit flows and loan prepayments are greatly influenced by general interest rates, economic conditions, and competition. In addition, the Bank invests excess funds in short-term interest-earning assets, which provide liquidity to meet lending requirements. The Bank also generates cash through borrowings. The Bank utilizes Federal Home Loan Bank advances to leverage its capital base, to provide funds for its lending activities, as a source of liquidity, and to enhance its interest rate risk management. The Bank also has the ability to obtain brokered certificates of deposit, however, historically has not issued significant amounts. The Bank has no brokered certificate of deposit at March 31, 2010, and has limited future brokered deposit activity to \$20.0 million.

Liquidity management is both a daily and long-term function of business management. Any excess liquidity would be invested in federal funds or authorized investments such as mortgage-backed or U.S. Agency securities. On a longer-term basis, the Bank maintains a strategy of investing in various lending products. The Bank uses its sources of funds primarily to meet its ongoing commitments, to pay maturing certificates of deposit and savings withdrawals, to fund loan commitments, and to maintain its portfolio of mortgage-backed securities and investment securities. At March 31, 2010, the total approved loan origination commitments outstanding amounted to \$807 thousand. At the same date, unused lines of credit were \$54.6 million and outstanding letters of credit totaled \$20 thousand. There were no securities scheduled to mature in one year or less at March 31, 2010. Certificates of deposit scheduled to mature in one year or less at March 31, 2010, totaled \$351.4 million. Based on the competitive rates offered and on historical experience, management believes that a significant portion of maturing deposits will remain with the Bank. In addition, the Bank had the ability at March 31, 2010 to borrow an additional \$69.1 million from the Federal Home Loan Bank of San Francisco, \$80.0 million at the Federal Reserve Bank as well as \$8.0 million from Pacific Coast Bankers Bank as additional funding sources to meet commitments and for liquidity purposes. The Bank has Federal Home Loan Bank advances of \$50.0 million maturing within the next 12 months. The Bank intends to replace these advances with new borrowings from the Federal Home Loan Bank, Federal Reserve Bank or deposits depending on market conditions. The Federal Reserve Bank and the Federal Home Loan Bank have indicated to the banking industry that they will be reducing available lines of credit due to current market conditions, however, management expects that liquidity levels will continue to be adequately maintained.

### **Capital**

Consistent with its goals to operate a sound and profitable financial organization, the Bank actively seeks to be a well-capitalized institution in accordance with regulatory standards. Total equity of the Bank was \$86.3 million at March 31, 2010, or 9.6% of total assets on that date. As of March 31, 2010, the Bank exceeded all capital requirements of the Office of Thrift Supervision and is deemed well-capitalized. The Bank's regulatory capital ratios at March 31, 2010 were as follows: core capital 9.33%; Tier 1 risk-based capital, 12.43%; and total risk-based capital, 13.51%. The regulatory capital requirements to be considered well capitalized are 5.0%, 6.0%, and 10.0%, respectively. The Bank's regulatory capital ratios at December 31, 2009 were as follows: core capital 9.18%, Tier I risk-based capital, 12.14% and total risk-based capital, 13.11%. The Bank has committed to maintaining core and risk-based capital ratios of 8.0 and 12.0 percent, respectively, while the Bank is facing adverse market conditions.

### **Impact of Inflation**

The unaudited consolidated financial statements presented herein have been prepared in accordance with U. S. generally accepted accounting principles. These principles require the measurement of financial position and operating results in terms of historical dollars, without considering changes in the relative purchasing power of money over time due to inflation.

The Company's primary assets and liabilities are monetary in nature. As a result, interest rates have a more significant impact on the Company's performance than the effects of general levels of inflation. Interest rates, however, do not necessarily move in the same direction or with the same magnitude as the price of goods and services, since such prices are affected by inflation. In a period of rapidly rising interest rates, the liquidity and maturities structures of the Company's assets and liabilities are critical to the maintenance of acceptable performance levels.

## Edgar Filing: FIRST PACTRUST BANCORP INC - Form 10-Q

The principal effect of inflation, as distinct from levels of interest rates, on earnings is in the area of noninterest expense. Such expense items as employee compensation, employee benefits, and occupancy and equipment costs may be subject to increases as a result of inflation. An additional effect of inflation is the possible increase in the dollar value of the collateral securing loans that the



**Table of Contents**

Company has made. The Company is unable to determine the extent, if any, to which properties securing our loans have appreciated in dollar value due to inflation.

**ITEM 3 - QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

The Bank's interest rate sensitivity is monitored by management through the use of a model that estimates the change in net portfolio value (NPV) over a range of interest rate scenarios. NPV is the present value of expected cash flows from assets, liabilities, and off-balance-sheet contracts. An NPV Ratio, in any interest rate scenario, is defined as the NPV in that scenario divided by the market value of assets in the same scenario. The Sensitivity Measure is the decline in the NPV Ratio, in basis points, caused by a 2% increase or decrease in rates, whichever produces a larger decline. The higher an institution's Sensitivity Measure is, the greater its exposure to interest rate risk is considered to be. The Office of Thrift Supervision (OTS) has incorporated an interest rate risk component into its regulatory capital rule. Under the rule, an institution whose Sensitivity Measure exceeds 200 basis points may be required to deduct an interest rate risk component in calculating its total capital for purposes of the risk-based capital requirement. Increases in interest rates would be expected to have a negative impact on the Bank's operating results. As of December 31, 2009, the latest date for which information is available, the Bank's Sensitivity Measure, as measured by the OTS, resulting from a 1% decrease in interest rates was a decrease of 38 basis points and would result in a \$3.5 million decrease in the NPV of the Bank. The Sensitivity Measure is less than the threshold at which the Bank could be required to hold additional risk-based capital under OTS regulations.

The OTS uses certain assumptions in assessing the interest rate risk of savings associations. These assumptions relate to interest rates, loan prepayment rates, deposit decay rates, and the market values of certain assets under differing interest rate scenarios, among others.

As with any method of measuring interest rate risk, certain shortcomings are inherent in the method of analysis used in the forthcoming table. For example, although certain assets and liabilities may have similar maturities or periods to repricing, they may react in different degrees to changes in market interest rates. Also, the interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types may lag behind changes in market rates. Additionally, certain assets, such as adjustable rate mortgage loans, have features which restrict changes in interest rates on a short-term basis and over the life of the asset. Further, if interest rates change, expected rates of prepayments on loans and early withdrawals from certificates could deviate significantly from those assumed in calculating the table.

The following table shows the NPV and projected change in the NPV of the Bank at December 31, 2009, the latest date for which information is available, assuming an instantaneous and sustained change in market rates of interest of 100, 200, and 300 basis points. The net portfolio value analysis was unable to produce results for the minus 200 and 300 basis point scenario for the quarter ended December 31, 2009.

**Interest Rate Sensitivity of Net Portfolio Value (NPV)**

Change in Rates	Net Portfolio Value			NPV as a % of PV of Assets	
	\$ Amount	\$ Change	% Change	NPV Ratio	Change
+ 300 bp	\$ 107,684	(4,092)	(4)%	11.79%	(24)bp
+ 200 bp	112,345	569	1%	12.19%	16bp
+ 100 bp	113,394	1,618	1%	12.24%	21bp
0 bp	111,776			12.03%	0bp
- 100 bp	108,203	(3,573)	(3)%	11.65%	(38)bp

## **Table of Contents**

The Bank does not maintain any securities for trading purposes. The Bank does not currently engage in trading activities or use derivative instruments in a material amount to control interest rate risk. In addition, interest rate risk is the most significant market risk affecting the Bank. Other types of market risk, such as foreign currency exchange risk and commodity price risk, do not arise in the normal course of the Bank's business activities and operations.

### **ITEM 4. CONTROLS AND PROCEDURES**

**Evaluation of Disclosure Controls and Procedures:** An evaluation of the Company's disclosure controls and procedures (as defined in Section 13(a)-15(e) of the Securities Exchange Act of 1934 (the "Act")) as of March 31, 2010 was carried out under the supervision and with the participation of the Company's Chief Executive Officer, Principal Financial Officer and other members of the Company's senior management as of the end of the period preceding the filing of this quarterly report. The Company's Chief Executive Officer and Principal Financial Officer concluded that the Company's disclosure controls and procedures as currently in effect are effective in ensuring that the information required to be disclosed by the Company in the reports it files or submits under the Act is (i) accumulated and communicated to the Company's management (including the Chief Executive Officer and Principal Financial Officer) in a timely manner, and (ii) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

There have been no changes in internal controls over financial reporting (as defined in Rule 13a-15(f) under the Act) that occurred during the quarter ended March 31, 2010 that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

The Company does not expect that its disclosure controls and procedures and internal control over financial reporting will prevent all errors and fraud. A control procedure, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control procedure is met. Because of the inherent limitations in all control procedures, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any control procedure also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control procedure, misstatements due to error or fraud may occur and not be detected.

The Company intends to continually review and evaluate the design and effectiveness of its disclosure controls and procedures and to improve controls and procedures over time and to correct any deficiencies that may be discovered in the future. The goal is to ensure that senior management has timely access to all material financial and non-financial information concerning the Company's business. While the Company believes that the present design of its disclosure controls and procedures is effective to achieve this goal, future events affecting the Company's business may cause modifications of disclosure controls and procedures.

## **PART II OTHER INFORMATION**

### **ITEM 1. LEGAL PROCEEDINGS**

None

### **ITEM 1A. RISK FACTORS**

See the risk factors previously disclosed in the Company's Form 10-K for the year ended December 31, 2009.

### **ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

Edgar Filing: FIRST PACTRUST BANCORP INC - Form 10-Q

- (c) The following table sets forth information for the three months ended March 31, 2010 with respect to the repurchase of outstanding common stock.

**Table of Contents****ISSUER PURCHASES OF EQUITY SECURITIES**

<b>Period</b>	<b>Total # of shares Purchased</b>	<b>Average price paid per share</b>	<b>Total # of shares purchased as part of a publicly announced program</b>	<b>Maximum # of shares that may yet be purchased</b>
01/1/10-01/31/10	362	7.06		0
02/1/10-02/28/10				0
03/1/10-03/31/10				0

The Company has terminated the buyback plan in connection with its participation in the TARP Capital Purchase Program, however, future purchases may be made by the Company if they are related to employee stock benefit plans, consistent with past practices. The purchases made during the period were tax liability sales related to employee stock benefit plans and are consistent with past practices.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES.**

None

**ITEM 4. RESERVED.****ITEM 5. OTHER INFORMATION.**

None

**Table of Contents****ITEM 6. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES**

(a)(1) Financial Statements: See Part II Item 8. Financial Statements and Supplementary Data

(a)(2) Financial Statement Schedule: All financial statement schedules have been omitted as the information is not required under the related instructions or is not applicable.

(a)(3) Exhibits

<b>Regulation S-K Exhibit Number</b>	<b>Document</b>	<b>Reference to Prior Filing or Exhibit Number Attached Hereto</b>
2.0	Plan of acquisition, reorganization, arrangement, liquidation or succession	None
3.1	Charter for First PacTrust Bancorp, Inc.	*
3.2	Articles supplementary to the Charter of the Registrant containing the terms of the Registrant's Fixed Rate Cumulative Perpetual Preferred Stock, Series A.	****
3.3	Bylaws of First PacTrust Bancorp, Inc.	*
4.0	Form of Stock Certificate of First PacTrust Bancorp, Inc.	*
4.1	Form of Preferred Stock Certificate of First PacTrust Bancorp, Inc.	****
4.2	Warrant to purchase shares of the Registrant's common stock dated November 21, 2008	****
9.0	Voting Trust Agreement	None
10.1	Severance Agreement with Hans Ganz	***
10.2	Severance Agreement with Melanie Yaptangco, formerly Stewart	***
10.3	Severance Agreement with James P. Sheehy	***
10.4	401(k) Employee Stock Ownership Plan	*
10.5	Registrant's Stock Option and Incentive Plan	**
10.6	Registrant's Recognition and Retention Plan	**
10.7	Named Executive Officers Salary and Bonus Arrangements for 2009 and Director Fee Arrangements for 2009.	*****
10.8	Letter Agreement, including Schedule A, and Securities Purchase Agreement, dated November 21, 2008, between First PacTrust Bancorp, Inc. and United States Department of the Treasury, with respect to the issuance and sale of the Series A Preferred Stock and the warrant.	****
10.9	Form of Compensation Modification Agreement and Waiver, executed by each of Hans R. Ganz, James P. Sheehy, Melanie M. Yaptangco, Regan J. Lauer, Rachel M. Carrillo, and Lisa R. Goodwin.	****
11.0	Statement regarding computation of ratios	None
14.0	Code of Ethics	***
16.0	Letter regarding change in certifying accountant	None
18.0	Letter regarding change in accounting principles	None



**Table of Contents**

<b>Regulation S-K Exhibit Number</b>	<b>Document</b>	<b>Reference to Prior Filing or Exhibit Number Attached Hereto</b>
21.0	Subsidiaries of the Registrant	*
22.0	Published Report regarding matters submitted to vote of security holders	None
23.0	Consent of Crowe Horwath LLP	None
24.0	Power of Attorney, included in signature pages	None
31.1	Rule 13(a)-14(a) Certification (Chief Executive Officer)	31.1
31.2	Rule 13(a)-14(a) Certification (Chief Financial Officer)	31.2
32.1	Section 1350 of The Sarbanes-Oxley Act Certification (Chief Executive Officer)	32.1
32.2	Section 1350 of The Sarbanes-Oxley Act Certification (Chief Financial Officer)	32.2

\* Filed in First PacTrust's Registration Statement on Form S-1. Filed on March 28, 2002. Such information is hereby incorporated by reference.

\*\* Filed as an appendix to the Registrant's definitive proxy statement filed on March 21, 2003. Such previously filed document is incorporated herein by reference in accordance with Item 601 of Regulation S-K.

\*\*\* Filed as an Exhibit to the Company's annual report on Form 10-K for the year ended December 31, 2005.

\*\*\*\* Filed as an Exhibit to the Registrant's Current Report on Form 8-K. Filed on November 21, 2008. Such information is hereby incorporated by reference.

\*\*\*\*\* Included in the Registrant's definitive proxy statement filed on March 23, 2009. Such previously filed document is incorporated herein by reference in accordance with Item 601 of Regulation S-K.

(b) Exhibits Included, see list in (a)(3).

(c) Financial Statement Schedules None

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FIRST PACTRUST BANCORP, INC.

Date: May 10, 2010

/s/ Hans R. Ganz  
Hans R. Ganz

President and Chief Executive Officer

Date: May 10, 2010

/s/ Regan Lauer  
Regan Lauer

Senior Vice President/ Controller

(Principal Financial and Accounting Officer)