# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-Q

(Mark One)
x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934
For the quarterly period ended September 30, 2010
OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to $\qquad$
Commission file number 0-18630

## CATHAY GENERAL BANCORP

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Delaware<br>95-4274680<br>(State of other jurisdiction of<br>(I.R.S. Employer<br>\section*{incorporation or organization)}<br>Identification No.)<br>777 North Broadway, Los Angeles, California<br>90012<br>(Address of principal executive offices) (Zip Code)<br>Registrant $s$ telephone number, including area code: (213) 625-4700<br>(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes " No *

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.
Large accelerated filer ". Accelerated filer $\quad$ x

Non-accelerated filer $\quad$ (Do not check if a smaller reporting company) Smaller reporting company Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

Indicate the number of shares outstanding of each of the issuer $s$ classes of common stock, as of the latest practicable date.
Common stock, $\$ .01$ par value, $78,526,059$ shares outstanding as of October 29, 2010.

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## CATHAY GENERAL BANCORP AND SUBSIDIARIES

## 3RD QUARTER 2010 REPORT ON FORM 10-Q

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## Forward-Looking Statements

In this quarterly Report on Form 10-Q, the term Bancorp refers to Cathay General Bancorp and the term Bank refers to Cathay Bank. The terms Company, we, us, and our refer to Bancorp and the Bank collectively. The statements in this report include forward-looking statements within the meaning of the applicable provisions of the Private Securities Litigation Reform Act of 1995 regarding management s beliefs, projections, and assumptions concerning future results and events. We intend such forward-looking statements to be covered by the safe harbor provision for forward-looking statements in these provisions. All statements other than statements of historical fact are forward-looking statements for purposes of federal and state securities laws, including statements about anticipated future operating and financial performance, financial position and liquidity, growth opportunities and growth rates, growth plans, acquisition and divestiture opportunities, business prospects, strategic alternatives, business strategies, financial expectations, regulatory and competitive outlook, investment and expenditure plans, financing needs and availability and other similar forecasts and statements of expectation and statements of assumptions underlying any of the foregoing. Words such as aims, anticipates, believes, could, estimates, expects, hopes, intends, may, plans, projects, predicts, potential, continue, and variations of these words and similar expressions are intended to identify these forward-looking statements. Forward-looking statements by us are based on estimates, beliefs, projections, and assumptions of management and are not guarantees of future performance. These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our historical experience and our present expectations or projections. Such risks and uncertainties and other factors include, but are not limited to, adverse developments or conditions related to or arising from:
U.S. and international economic and market conditions;
market disruption and volatility;
current and potential future supervisory action by bank supervisory authorities and changes in laws and regulations, or their interpretations;
restrictions on dividends and other distributions by laws and regulations and by our regulators and our capital structure;
credit losses and deterioration in asset or credit quality;
availability of capital;
potential goodwill impairment;
liquidity risk;
fluctuations in interest rates;
past and future acquisitions;

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inflation and deflation;
success of expansion, if any, of our business in new markets;
the soundness of other financial institutions;
real estate market conditions;
our ability to compete with competitors;
increased costs of compliance and other risks associated with changes in regulation and the current regulatory environment, including the requirements of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act ), the potential for substantial changes in the legal, regulatory, and enforcement framework and oversight applicable to financial institutions in reaction to recent adverse financial market events, including changes pursuant to the Dodd-Frank Act;

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the short term and long term impact of the Basel II and the proposed Basel III capital standards;
our ability to retain key personnel;
successful management of reputational risk;
natural disasters and geopolitical events;
general economic or business conditions in California, Asia, and other regions where the Bank has operations;
restrictions on compensation paid to our executives as a result of our participation in the TARP Capital Purchase Program;
our ability to adapt to our information technology systems; and
changes in accounting standards or tax laws and regulations.
These and other factors are further described in Cathay General Bancorp s Annual Report on Form 10-K for the year ended December 31, 2009 (Item 1A in particular), other reports and registration statements filed with the Securities and Exchange Commission ( SEC ), and other filings it makes with the SEC from time to time. Actual results in any future period may also vary from the past results discussed in this report. Given these risks and uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements, which speak to the date of this report. Cathay General Bancorp has no intention and undertakes no obligation to update any forward-looking statement or to publicly announce any revision of any forward-looking statement to reflect future developments or events, except as required by law.

Cathay General Bancorp s filings with the SEC are available at the website maintained by the SEC at http://www.sec.gov, or by request directed to Cathay General Bancorp, 9650 Flair Drive, El Monte, California 91731, Attention: Investor Relations (626) 279-3286.

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## PART I FINANCIAL INFORMATION

## Item 1. FINANCIAL STATEMENTS (Unaudited)

## CATHAY GENERAL BANCORP AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS

## (Unaudited)

September 30, 2010 December 31, 2009


## LIABILITIES AND STOCKHOLDERS EQUITY

| Deposits |  |  |  |
| :--- | ---: | ---: | ---: |
| Non-interest-bearing demand deposits | 928,970 | $\$$ | 864,551 |
| Interest-bearing accounts: | 409,109 | 337,304 |  |
| NOW accounts | 974,572 | 943,164 |  |
| Money market accounts | 375,640 | 347,724 |  |
| Saving accounts | $1,150,633$ | $1,529,954$ |  |
| Time deposits under $\$ 100,000$ | $3,268,831$ | $3,482,343$ |  |
| Time deposits of $\$ 100,000$ or more | $7,107,755$ | $7,505,040$ |  |
|  |  | $1,566,000$ | $1,557,000$ |
| Total deposits | 864,362 | 929,362 |  |

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| Other borrowings from financial institutions | 8,351 |  | 7,212 |  |
| :---: | :---: | :---: | :---: | :---: |
| Other borrowings for affordable housing investments |  | 19,150 |  | 19,320 |
| Long-term debt |  | 171,136 |  | 171,136 |
| Acceptances outstanding |  | 17,129 |  | 26,554 |
| Other liabilities |  | 52,457 |  | 59,864 |
| Total liabilities |  | 9,806,340 |  | 10,275,488 |
| Commitments and contigencies |  |  |  |  |
| Stockholders equity |  |  |  |  |
| Preferred stock, 10,000,000 shares authorized, 258,000 issued and outstanding in 2010 and in 2009 |  | 246,578 |  | 243,967 |
| Common stock, $\$ 0.01$ par value; 100,000,000 shares authorized, $82,733,469$ issued and $78,525,904$ outstanding at September 30, 2010, and 67,667,155 issued and 63,459,590 outstanding at December 31, 2009 |  | 827 |  | 677 |
| Additional paid-in-capital |  | 761,954 |  | 634,623 |
| Accumulated other comprehensive income/(loss), net |  | 24,318 |  | (875) |
| Retained earnings |  | 530,401 |  | 551,588 |
| Treasury stock, at cost (4,207,565 shares at September 30, 2010, and at December 31, 2009) |  | $(125,736)$ |  | $(125,736)$ |
| Total Cathay General Bancorp stockholders equity |  | 1,438,342 |  | 1,304,244 |
| Noncontrolling Interest |  | 8,500 |  | 8,500 |
| Total equity |  | 1,446,842 |  | 1,312,744 |
| Total liabilities and equity | \$ | 11,253,182 | \$ | 11,588,232 |

See accompanying notes to unaudited condensed consolidated financial statements

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## CATHAY GENERAL BANCORP AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME/(LOSS)

## (Unaudited)



NON-INTEREST INCOME

| Securities gains, net | 484 | 2,883 | 9,112 | 52,319 |
| :--- | ---: | ---: | ---: | ---: |
| Letters of credit commissions | 1,253 | 1,150 | 3,280 | 3,159 |
| Depository service fees | 1,277 | 1,272 | 3,870 | 3,940 |
| Other operating (loss)/income | 872 | 4,982 | $(180)$ | 10,964 |
|  |  |  |  |  |
| Total non-interest income | 3,886 | 10,287 | 16,082 | 70,382 |


| NON-INTEREST EXPENSE |  |  | 44,445 | 46,369 |
| :--- | ---: | ---: | ---: | ---: |
| Salaries and employee benefits | 14,436 | 14,410 | 12,126 |  |
| Occupancy expense | 2,801 | 3,999 | 10,432 | 5,938 |
| Computer and equipment expense | 2,011 | 2,052 | 6,132 | 10,021 |

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| FDIC and State assessments |  | 4,599 |  | 4,464 |  | 15,527 |  | 15,372 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Marketing expense |  | 749 |  | 669 |  | 2,469 |  | 2,153 |
| Other real estate owned expense, net |  | 453 |  | 4,135 |  | 5,346 |  | 20,150 |
| Operations of affordable housing investments, net |  | 1,166 |  | 1,407 |  | 5,391 |  | 5,255 |
| Amortization of core deposit intangibles |  | 1,484 |  | 1,689 |  | 4,476 |  | 5,089 |
| Other operating expense |  | 2,722 |  | 2,288 |  | 11,046 |  | 7,863 |
| Total non-interest expense |  | 34,881 |  | 38,807 |  | 119,363 |  | 130,336 |
| Income/(loss) before income tax expense/(benefit) |  | 24,446 |  | $(32,005)$ |  | $(27,512)$ |  | $(67,017)$ |
| Income tax expense/(benefit) |  | 7,023 |  | $(14,482)$ |  | $(21,418)$ |  | $(35,362)$ |
| Net income/(loss) |  | 17,423 |  | $(17,523)$ |  | $(6,094)$ |  | $(31,655)$ |
| Less: net income attributable to noncontrolling interest |  | (151) |  | (156) |  | (452) |  | (457) |
| Net income/(loss) attributable to Cathay General Bancorp |  | 17,272 |  | $(17,679)$ |  | $(6,546)$ |  | $(32,112)$ |
| Dividends on preferred stock |  | $(4,098)$ |  | $(4,086)$ |  | $(12,286)$ |  | $(12,249)$ |
| Net income/(loss) attributable to common stockholders |  | 13,174 |  | $(21,765)$ |  | $(18,832)$ |  | $(44,361)$ |
| Other comprehensive income (loss), net of tax |  |  |  |  |  |  |  |  |
| Unrealized holding gain/(loss) arising during the period |  | 290 |  | 29,233 |  | 29,024 |  | 15,109 |
| Less: reclassification adjustments included in net income |  | 203 |  | 1,212 |  | 3,831 |  | 21,995 |
| Total other comprehensive gain/(loss), net of tax |  | 87 |  | 28,021 |  | 25,193 |  | $(6,886)$ |
| Total comprehensive income/(loss) attributable to Cathay General Bancorp | \$ | 17,359 | \$ | 10,342 | \$ | 18,647 | \$ | $(38,998)$ |
| Net income/(loss) per common share: |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.17 | \$ | (0.43) | \$ | (0.25) | \$ | (0.89) |
| Diluted | \$ | 0.17 | \$ | (0.43) | \$ | (0.25) | \$ | (0.89) |
| Cash dividends paid per common share | \$ | 0.010 | \$ | 0.010 | \$ | 0.030 | \$ | 0.195 |
| Basic average common shares outstanding |  | 78,520,612 |  | 50,183,296 |  | 76,584,138 |  | 49,758,833 |
| Diluted average common shares outstanding |  | 78,520,612 |  | 50,183,296 |  | 76,584,138 |  | 49,758,833 |

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## CATHAY GENERAL BANCORP AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

## (Unaudited)

$\left.\begin{array}{lcc} & \begin{array}{c}\text { Nine Months Ended } \\ \text { September 30 }\end{array} \\ & \mathbf{2 0 1 0} & \\ \text { (In thousands) }\end{array}\right)$

Net increase in investment in affordable housing $\quad(2,767)$
$(11,159)$
Net cash provided by/(used in) investing activities
158,632
$(255,638)$

## Cash Flows from Financing Activities

| Net increase in demand deposits, NOW accounts, money market and saving deposits | 195,548 | 505,149 |
| :---: | :---: | :---: |
| Net (decrease)/increase in time deposits | $(592,296)$ | 366,846 |
| Net increase/(decrease) in federal funds purchased and securities sold under agreement to repurchase | 9,000 | $(112,000)$ |
| Advances from Federal Home Loan Bank |  | 816,000 |
| Repayment of Federal Home Loan Bank borrowings | $(65,000)$ | $(1,336,000)$ |
| Cash dividends paid on common stock | $(2,355)$ | $(9,657)$ |
| Cash dividend paid on preferred stock | $(9,675)$ | $(9,675)$ |
| Issuance of common stock | 124,922 | 31,390 |
| Proceeds from other borrowings | 1,139 | 17,765 |
| Repayment of other borrowings |  | $(16,452)$ |
| Proceeds from shares issued to Dividend Reinvestment Plan | 229 | 1,102 |
| Proceeds from exercise of stock options |  | 13 |
| Excess tax short-fall from share-based payment arrangements | (362) | (195) |
| Net cash (used in)/ provided by financing activities | $(338,850)$ | 254,286 |
| (Decrease)/increase in cash and cash equivalents | $(25,600)$ | 113,419 |
| Cash and cash equivalents, beginning of the period | 100,124 | 84,818 |
| Cash and cash equivalents, end of the period | \$ 74,524 | \$ 198,237 |

Supplemental disclosure of cash flow information

| Cash paid during the period: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Interest | \$ | 154,195 | \$ | 200,507 |
| Income taxes (refunded)/paid | \$ | $(3,942)$ | \$ | 24,749 |
| Non-cash investing and financing activities: |  |  |  |  |
| Net change in unrealized holding gain/(loss) on securities available-for-sale, net of tax | \$ | 25,193 | \$ | $(6,886)$ |
| Adjustment to initially apply SFAS No. 160 | \$ |  | \$ | 8,500 |
| Transfers to other real estate owned from loans held for investment | \$ | 69,727 | \$ | 87,687 |
| Transfers to other real estate owned from loans held for sale | \$ | 20,922 | \$ |  |
| Loans transfers from investment to held for sale | \$ | 1,329 | \$ |  |
| Loans to facilitate the sale of other real estate owned | \$ | 11,775 | \$ | 18,335 |
| Loans to facilitate sale of loans held for investment | \$ | 2,700 | \$ |  |
| Loans to facilitate sale of loans held for sale | \$ | 20,800 | \$ |  |

See accompanying notes to unaudited condensed consolidated financial statements.

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## CATHAY GENERAL BANCORP AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

## 1. Business

Cathay General Bancorp (the Bancorp ) is the holding company for Cathay Bank (the Bank ), six limited partnerships investing in affordable housing investments in which the Bank is the sole limited partner, and GBC Venture Capital, Inc. The Bancorp also owns $100 \%$ of the common stock of five statutory business trusts created for the purpose of issuing capital securities. The Bank was founded in 1962 and offers a wide range of financial services. As of September 30, 2010, the Bank operates twenty branches in Southern California, eleven branches in Northern California, eight branches in New York State, three branches in Illinois, three branches in Washington State, two branches in Texas, one branch in Massachusetts, one branch in New Jersey, one branch in Hong Kong, and a representative office in Shanghai and in Taipei. Deposit accounts at the Hong Kong branch are not insured by the Federal Deposit Insurance Corporation (the FDIC ).

## 2. Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ( GAAP ) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the interim periods presented are not necessarily indicative of the results that may be expected for the year ending December 31, 2010. For further information, refer to the audited consolidated financial statements and footnotes included in the Company s Annual Report on Form 10-K for the year ended December 31, 2009.

The preparation of the consolidated financial statements in accordance with GAAP requires management of the Company to make a number of estimates and assumptions relating to the reported amount of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates. The most significant estimates subject to change are the allowance for loan losses, goodwill impairment, and other-than-temporary impairment.

## 3. Recent Accounting Pronouncements

In June 2009, the FASB issued ASC Topic 860, formerly SFAS 166, Accounting for Transfers of Financial Assets - an amendment of FASB Statement No. 140. ASC Topic 860 removes the concept of a qualifying special-purpose entity and the provisions for guaranteed mortgage securitizations in earlier FASB pronouncements. A transferor should account for the transfer as a sale only if it transfers an entire financial asset and surrenders control over the entire transferred assets in accordance with the conditions in ASC Topic 860. ASC Topic 860 limits the circumstances in which a financial asset should be derecognized. ASC Topic 860 is effective for annual financial statements covering the first fiscal year ending after November 15, 2009. Adoption of ASC Topic 860 as of January 1, 2010, did not have a material impact on the Company s consolidated financial statements.

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In June 2009, the FASB issued ASC Topic 810, formerly SFAS 167, Amendments to FASB Interpretation No. $46(R)$. ASC Topic 810 eliminates the quantitative approach previously required under FIN $46(\mathrm{R})$ for determining whether an entity is a variable interest entity. ASC Topic 810 requires an entity to perform ongoing assessments to determine whether an entity is the primary beneficiary of a variable interest entity. The ongoing assessments identify the power to direct the activities of a variable interest entity, the obligation to absorb losses of the entity and the right to receive benefits from the entity that could potentially be significant to the variable interest entity. ASC Topic 810 is effective for annual financial statements covering the first fiscal year ending after November 15, 2009. Adoption of ASC Topic 810 as of January 1, 2010, did not have a significant impact on the Company s consolidated financial statements.

The FASB issued ASU 2010-06 Improving Disclosures about Fair Value Measurements in January 2010 to improve disclosure requirements related to ASC Topic 820. ASU 2010-06 requires an entity to report separately significant transfers in and out of Level 1 and Level 2 fair value measurements and to explain the transfers. It also requires an entity to present separately information about purchases, sales, issuances, and settlements for Level 3 fair value measurements. ASU 2010-06 is effective for fiscal years beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances, and settlements for Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010. Adoption of ASU 2010-06 as of January 1, 2010, did not have a significant impact on the Company s consolidated financial statements. The Company does not expect a material impact on its consolidated financial statements from adoption of ASU 2010-06 for the disclosures about purchases, sales, issuances, and settlements for Level 3 fair value measurements after December 15, 2010.

The FASB issued ASU 2010-20 Disclosure about Credit Quality and the Allowance for Credit Losses in July 2010 to provide disclosures that facilitate financial statement users evaluation of (i) the nature of credit risk inherent in the entity s portfolio of financing receivables, (ii) how that risk is analyzed and assessed in arriving at the allowance for credit losses, and (iii) the changes and reasons for those changes in the allowance for credit losses. An entity should provide disclosures on two levels of disaggregation- portfolio segment and class of financing receivable. The disclosure requirements include, among other things, a roll-forward schedule of the allowance for credit losses as well as information about modified, impaired, non-accrual and past due loans and credit quality indicators. ASU 2010-20 will be effective for the entity sfinancial statements as of December 31, 2010, as it relates to disclosures required as of the end of a reporting period. Disclosures that relate to activity during a reporting period will be required for the entity s financial statements that include periods beginning on or after January 1, 2011. The Company does not expect a material impact on its consolidated financial statements from adoption of ASU 2010-20 beginning December 31, 2010.

## 4. Earnings/Loss per Share

Basic earnings per share excludes dilution and is computed by dividing net income available to common stockholders by the weighted-average number of common shares outstanding for the period. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock and resulted in the issuance of common stock that then shared in earnings. Potential dilution is excluded from computation of diluted per-share amounts when a net loss from operation exists.

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Outstanding stock options with anti-dilutive effect were not included in the computation of diluted earnings per share. The following table sets forth loss per common stock share calculations:

| (Dollars in thousands, except share and per share data) | For the three months ended September 30, |  |  |  | For the nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2010 |  | 2009 |  |
| Net income/(loss) attributable to Cathay General Bancorp | \$ | 17,272 | (\$ | 17,679) | (\$ | 6,546) | (\$ | 32,112) |
| Dividends on preferred stock |  | $(4,098)$ |  | $(4,086)$ |  | $(12,286)$ |  | $(12,249)$ |
| Net income/(loss) attributable to common stockholders | \$ | 13,174 | (\$ | 21,765) | (\$ | 18,832) | (\$ | 44,361) |
| Weighted-average number of common shares outstanding: |  |  |  |  |  |  |  |  |
| Basic |  | 520,612 |  | ,183,296 |  | 584,138 |  | 758,833 |
| Diluted effect of weighted-average outstanding common shares equivalents |  |  |  |  |  |  |  |  |
| Stock Options |  |  |  |  |  |  |  |  |
| Restricted Stock |  |  |  |  |  |  |  |  |
| Diluted weighted-average number of common shares outstanding |  | 520,612 |  | ,183,296 |  | 584,138 |  | 758,833 |
| Average shares of stock options and warrants with anti-dilutive effect |  | 911,096 |  | ,077,632 |  | 946,976 |  | 029,494 |
| Earnings/(Loss) per common stock share: |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.17 | (\$ | 0.43) | (\$ | 0.25) | (\$ | 0.89) |
| Diluted | \$ | 0.17 | (\$ | 0.43) | (\$ | 0.25) | (\$ | 0.89) |
| tock-Based Compensation |  |  |  |  |  |  |  |  |

Under the Company s equity incentive plans, directors and eligible employees may be granted incentive or non-statutory stock options and/or restricted stock units, or awarded non-vested stock. As of September 30, 2010, the only options granted by the Company were non-statutory stock options to selected bank officers and non-employee directors at exercise prices equal to the fair market value of a share of the Company s common stock on the date of grant. Such options have a maximum ten-year term and vest in $20 \%$ annual increments (subject to early termination in certain events) except certain options granted to the Chief Executive Officer of the Company in 2005 and 2008. If such options expire or terminate without having been exercised, any shares not purchased will again be available for future grants or awards. Stock options are typically granted in the first quarter of the year. There were no options granted during 2009 and during the first nine months of 2010.

Stock-based compensation expense for stock options is calculated based on the fair value of the award at the grant date for those options expected to vest, and is recognized as an expense over the vesting period of the grant. The Company uses the Black-Scholes option pricing model to estimate the value of granted options. This model takes into account the option exercise price, the expected life, the current price of the underlying stock, the expected volatility of the Company s stock, expected dividends on the stock and a risk-free interest rate. The Company estimates the expected volatility based on the Company s historical stock prices for the period corresponding to the expected life of the stock options. Based on Staff Accounting Bulletin (SAB ) 107 and SAB 110, the Company has estimated the expected life of the options based on the average of the contractual period and the vesting period and has consistently applied the simplified method to all options granted starting from 2005.

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Option compensation expense totaled $\$ 694,000$ for the three months ended September 30, 2010, and $\$ 1.2$ million for the three months ended September 30, 2009. For the nine months ended September 30, option compensation expense totaled $\$ 2.4$ million for 2010 and $\$ 3.9$ million for 2009. Stock-based compensation is recognized ratably over the requisite service period for all awards. Unrecognized stock-based compensation expense related to stock options totaled $\$ 2.5$ million at September 30, 2010, and is expected to be recognized over the next 1.9 years.

No stock options were exercised during the first nine months of 2010. Cash received totaled $\$ 13,000$ and the aggregate intrinsic value totaled $\$ 8,000$ from the exercise of stock options on 1,280 shares during the nine months ended September 30, 2009. No options were vested during the third quarter of 2010 and during the third quarter of 2009. The table below summarizes stock option activity for the periods indicated:
$\left.\begin{array}{lccccc} & & \begin{array}{c}\text { Weighted-Average } \\ \text { Shares }\end{array} & \begin{array}{c}\text { Weighted-Average } \\ \text { Exercise Price } \\ \text { Intrinsic } \\ \text { Value }\end{array} \\ \text { Remaining Contractual } \\ \text { Life (in years) } \\ \text { (in thousands) } \\ \$\end{array}\right)$

In addition to stock options above, in February 2008, the Company granted restricted stock units on 82,291 shares of the Company s common stock to its eligible employees. On the date of granting these restricted stock units, the closing price of the Company stock was $\$ 23.37$ per share. Such restricted stock units have a maximum term of five years and vest in approximately $20 \%$ annual increments subject to employees continued employment with the Company. On February 21, 2009, restricted stock units on 15,828 shares were vested at the closing price of $\$ 8.94$ per share. Among the 15,828 restricted stock units, 2,865 shares were cancelled immediately for employees who elected to satisfy income tax withholding amounts through cancellation of restricted stock units. As a result, a total of 12,963 shares of the Company s common stock were issued on these restricted stock units as of February 21, 2009. On February 21, 2010 an additional restricted stock units on 15,006 shares were vested and issued at the closing price of $\$ 9.64$ per share. The following table presents information relating to the restricted stock units as of September 30, 2010:

|  | Units |
| :--- | :---: |
| Balance at December 31, 2009 | 60,021 |
| Vested | $(15,006)$ |
| Forfeited | $(5,622)$ |
| Balance at September 30, 2010 | 39,393 |

The compensation expense recorded related to the restricted stock units above was $\$ 82,000$ for the three months ended September 30, 2010, and for the three months ended September 30, 2009. For the nine months ended September 30, compensation expense recorded was $\$ 245,000$ in

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2010 and in 2009. Unrecognized stock-based compensation expense related to restricted stock units was $\$ 790,000$ at September 30, 2010, and is expected to be recognized over the next 2.4 years.

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The following table summarizes the tax benefit (short-fall) from share-based payment arrangements:

| (Dollars in thousands) | For the three months ended September 30, 2010 2009 |  |  |  | For the nine months ended September 30, 2010 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Short-fall of tax deductions in excess of grant-date fair value | \$ | (263) | \$ | (64) | \$ | (362) | \$ | (195) |
| Benefit of tax deductions on grant-date fair value |  | 263 |  | 64 |  | 362 |  | 198 |
| Total benefit of tax deductions | \$ |  | \$ |  | \$ |  | \$ | 3 |

## 6. Investment Securities

The following table reflects the amortized cost, gross unrealized gains, gross unrealized losses, and fair values of investment securities as of September 30, 2010, and December 31, 2009:

|  | Amortized Cost | September 30, 2010  <br> Gross Gross <br> Unrealized Unrealized <br> Gains Losses <br> (In thousands)  |  |  |  | Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities Held-to-Maturity |  |  |  |  |  |  |  |
| U.S. government sponsored entities | \$ 99,909 | \$ | 3,205 | \$ |  | \$ | 103,114 |
| State and municipal securities | 10,576 |  | 12 | \$ | 46 | \$ | 10,542 |
| Mortgage-backed securities | 483,016 |  | 11,733 |  |  |  | 494,749 |
| Other securities-foreign | 9,966 |  |  |  |  |  | 9,966 |
| Total securities held-to-maturity | \$ 603,467 | \$ | 14,950 | \$ | 46 | \$ | 618,371 |
| Securities Available-for-Sale |  |  |  |  |  |  |  |
| U.S. government sponsored entities | \$ 1,384,479 | \$ | 5,285 | \$ | 310 |  | 1,389,454 |
| Mortgage-backed securities | 1,053,176 |  | 37,226 |  | 66 |  | 1,090,336 |
| Collateralized mortgage obligations | 28,753 |  | 815 |  | 111 |  | 29,457 |
| Asset-backed securities | 251 |  |  |  | 4 |  | 247 |
| Corporate bonds | 206,813 |  | 1,068 |  | 1,705 |  | 206,176 |
| Mutual fund | 4,000 |  | 18 |  |  |  | 4,018 |
| Preferred stock of government sponsored entities | 569 |  |  |  |  |  | 569 |
| Trust Preferred Securities | 3,887 |  | 35 |  | 5 |  | 3,917 |
| Other foreign securities | 36,530 |  | 61 |  | 110 |  | 36,481 |
| Other equity securities | 1,097 |  |  |  | 237 |  | 860 |
| Total securities available-for-sale | \$ 2,719,555 | \$ | 44,508 | \$ | 2,548 |  | 2,761,515 |
| Total investment securities | \$ 3,323,022 | \$ | 59,458 | \$ | 2,594 |  | 3,379,886 |

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$\left.\begin{array}{lrrrr} & & \begin{array}{c}\text { December 31, 2009 } \\ \text { Gross } \\ \text { Gross } \\ \text { Unrealized } \\ \text { Losses }\end{array} \\ \text { Fair Value } \\ \text { Gains } \\ \text { (In thousands) }\end{array}\right)$

The amortized cost and fair value of investment securities at September 30, 2010, by contractual maturities are shown below. Actual maturities may differ from contractual maturities because borrowers may have the right to call or repay obligations with or without call or repayment penalties.

(1) Equity securities are reported in this category

Proceeds from sales and repayments of mortgage-backed securities were $\$ 913.2$ million during the first nine months of 2010 compared to $\$ 2.3$ billion during the same period a year ago. Proceeds from sales and repayments of other investment securities were $\$ 65.1$ million during the first nine months of 2010 compared to $\$ 5.0$ million during the nine months of 2009 . Proceeds from maturity and calls of investment securities were $\$ 2.3$ billion during the first nine months of 2010 compared to $\$ 1.0$ billion during the same period a year ago. Gains of $\$ 9.7$ million and losses of $\$ 67,000$ were realized on sales and calls of investment securities during the first nine months of 2010 compared to $\$ 52.4$ million in gains and no losses realized for the same period a year ago.

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ASC Topic 320 requires an entity to assess whether it has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. If either of these conditions is met, an entity must recognize an other-than-temporary impairment ( OTTI ). If an entity does not intend to sell the debt security and will not be required to sell the debt security,

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the entity must consider whether it will recover the amortized cost basis of the security. If the present value of expected cash flows is less than the amortized cost basis of the security, OTTI shall be considered to have occurred. OTTI is then separated into the amount of the total impairment related to credit losses and the amount of the total impairment related to all other factors. An entity determines the impairment related to credit losses by comparing the present value of cash flows expected to be collected from the security with the amortized cost basis of the security. OTTI related to the credit loss is thereafter recognized in earnings. OTTI related to all other factors is recognized in other comprehensive income. OTTI not related to the credit loss for a held-to-maturity security should be recognized separately in a new category of other comprehensive income and amortized over the remaining life of the debt security as an increase in the carrying value of the security only when the entity does not intend to sell the security and it is not more likely than not that the entity will be required to sell the security before recovery of its remaining amortized cost basis. The Company expects to recover the amortized cost basis of its debt securities, and has no intent to sell and will not be required to sell available-for-sale debt securities that have declined below their cost before their anticipated recovery.

The Company has investments in perpetual floating rate preferred securities issued by Freddie Mac and Fannie Mae with an aggregate par value of $\$ 1.1$ million as of September 30, 2010. Based on an evaluation of the financial condition and prospects of the issuers, the Company recorded other-than-temporary impairment charges of $\$ 492,000$ in the third quarter of 2010 to write down the value of these securities to their market value. As of September 30, 2010, the Company held agency preferred stock with a carrying value of $\$ 569,000$.

The temporarily impaired securities represent $11.0 \%$ of the fair value of investment securities as of September 30, 2010. Unrealized losses for securities with unrealized losses for less than twelve months represent $0.7 \%$, and securities with unrealized losses for twelve months or more represent $1.4 \%$, of the historical cost of these securities. Unrealized losses on these securities generally resulted from increases in interest rate spreads subsequent to the date that these securities were purchased. All of these securities are investment grade as of September 30, 2010. At September 30, 2010, 11 issues of securities had unrealized losses for twelve months or longer and 33 issues of securities had unrealized losses of less than twelve months. At September 30, 2010, management believed the impairment was temporary and, accordingly, no impairment loss has been recognized in our consolidated statements of operations. The table below shows the fair value, unrealized losses, and number of issuances of the temporarily impaired securities in our investment securities portfolio as of September 30, 2010, and December 31, 2009:

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|  | Less than 12 months |  |  |  |  |  | As of September 30, 2010 Temporarily Impaired Securities 12 months or longer |  |  |  |  |  | Fair Value |  | Total |  | No. of Issuances |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { Fair } \\ \text { Value } \end{gathered}$ | Unrealized Losses |  | No. of Issuances |  | Fair <br> Value <br> (Dollars in | U | Lo | ealized osses ands) | No. of <br> Issuances |  |  |  | Unrealized Losses |  |  |  |
| Securities Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| State and municipal securities | \$ | 6,602 | \$ | 46 |  | 7 |  |  |  |  |  |  | \$ | 6,602 | \$ | 46 |  | 7 |
| Total securities held-to-maturity | \$ | 6,602 | \$ | 46 | \$ | 7 | \$ |  | \$ |  | \$ |  | \$ | 6,602 | \$ | 46 | \$ | 7 |
| Securities Available-for-Sale |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. government sponsored entities |  | 224,689 | \$ | 310 | S | 4 | \$ |  | \$ |  |  |  |  | 224,689 | \$ | 310 | \$ | 4 |
| Mortgage-backed securities |  | 358 |  | 5 |  | 7 | 32 |  |  | 1 |  | 1 |  | 390 |  | 6 |  | 8 |
| Mortgage-backed securities-Non-agency |  |  |  |  |  |  | 11,175 |  |  | 60 |  | 3 |  | 11,175 |  | 60 |  | 3 |
| Collateralized mortgage obligations |  |  |  |  |  |  | 1,239 |  |  | 111 |  | 6 |  | 1,239 |  | 111 |  | 6 |
| Asset-backed securities |  |  |  |  |  |  | 247 |  |  | 4 |  | 1 |  | 247 |  | 4 |  | 1 |
| Corporate bonds |  | 103,266 |  | 1,705 |  | 11 |  |  |  |  |  |  |  | 103,266 |  | 1,705 |  | 11 |
| Trust preferred securities |  | 1,253 |  | 5 |  | 1 |  |  |  |  |  |  |  | 1,253 |  | 5 |  | 1 |
| Other securities-foreign organization |  | 19,890 |  | 110 |  | 2 |  |  |  |  |  |  |  | 19,890 |  | 110 |  | 2 |
| Other equity securities |  | 860 |  | 237 |  | 1 |  |  |  |  |  |  |  | 860 |  | 237 |  | 1 |
| Total securities available-for-sale |  | 350,316 | \$ | 2,372 | \$ | 26 | \$ 12,693 |  | \$ | 176 | \$ | 11 |  | 363,009 | \$ | 2,548 | \$ | 37 |
| Total investment securities |  | 356,918 | \$ | 2,418 |  | 33 | \$ 12,693 |  | \$ | 176 |  | 11 |  | 369,611 | \$ | 2,594 |  | 44 |



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Investment securities having a carrying value of $\$ 1.95$ billion at September 30, 2010, and $\$ 1.97$ billion at December 31, 2009, were pledged to secure public deposits, other borrowings, treasury tax and loan, Federal Home Loan Bank advances, securities sold under agreements to repurchase, and foreign exchange transactions.

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## 7. Investments in Affordable Housing

The Company has invested in certain limited partnerships that were formed to develop and operate housing for lower-income tenants throughout the United States. The Company s investments in these partnerships were $\$ 90.8$ million at September 30, 2010, and $\$ 95.9$ million at December 31, 2009. At September 30, 2010, and December 31, 2009, six of the limited partnerships in which the Company has an equity interest were determined to be variable interest entities for which the Company is the primary beneficiary. The consolidation of these limited partnerships in the Company s consolidated financial statements increased total assets and liabilities by $\$ 22.9$ million at September 30, 2010, and by $\$ 22.8$ million at December 31, 2009. Other borrowings for affordable housing limited partnerships were $\$ 19.1$ million at September 30, 2010, and $\$ 19.2$ million at December 31, 2009; recourse is limited to the assets of the limited partnerships. Unfunded commitments for affordable housing limited partnerships of $\$ 4.6$ million as of September 30, 2010, and $\$ 8.1$ million as of December 31, 2009, were recorded under other liabilities.

## 8. Commitments and Contingencies

In the normal course of business, the Company becomes a party to financial instruments with off-balance sheet risk to meet the financing needs of its customers. These financial instruments include commitments to extend credit in the form of loans, or through commercial or standby letters of credit, and financial guarantees. These instruments represent varying degrees of exposure to risk in excess of the amounts included in the accompanying condensed consolidated balance sheets. The contractual or notional amount of these instruments indicates a level of activity associated with a particular class of financial instrument and is not a reflection of the level of expected losses, if any.

The Company s exposure to credit loss in the event of non-performance by the other party to the financial instrument for commitments to extend credit is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. The following table summarizes the outstanding commitments as of the dates indicated:

| (In thousands) | At September 30, 2010 | At December 31, 2009 |  |  |
| :--- | :---: | :---: | ---: | ---: |
| Commitments to extend credit | $\$$ | $1,337,180$ | $\$$ | $1,591,019$ |
| Standby letters of credit |  | 53,959 | 61,488 |  |
| Other letters of credit | 65,847 | 49,257 |  |  |
| Bill of lading guarantees |  |  | 300 |  |
|  |  |  |  |  |
| Total | $\$$ | $1,456,986$ | $\$$ | $1,702,064$ |

Commitments to extend credit are agreements to lend to a customer provided there is no violation of any condition established in the commitment agreement. These commitments generally have fixed expiration dates and the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer s creditworthiness on a case-by-case basis. The amount of collateral obtained if deemed necessary by the Company upon extension of credit is based on management s credit evaluation of the borrower. Letters of credit, including standby letters of credit and bill of lading guarantees, are conditional

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commitments issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing these types of instruments is essentially the same as that involved in making loans to customers.

## 9. Securities Sold Under Agreements to Repurchase

Securities sold under agreements to repurchase were $\$ 1.6$ billion with a weighted average rate of $4.17 \%$ at September 30, 2010, compared to $\$ 1.6$ billion with a weighted average rate of $4.19 \%$ at December 31, 2009. Seventeen floating-to-fixed rate agreements totaling $\$ 900.0$ million are with initial floating rates for a period of time ranging from six months to one year, with floating rates ranging from the three-month LIBOR minus 100 basis points to three-month LIBOR minus 340 basis points. Thereafter, the rates are fixed for the remainder of the term, with interest rates ranging from $4.29 \%$ to $5.07 \%$. After the initial floating rate term, the counterparties have the right to terminate the transaction at par at the fixed rate reset date and quarterly thereafter. Thirteen fixed-to-floating rate agreements totaling $\$ 650.0$ million have initial fixed rates ranging from $1.00 \%$ and $3.50 \%$ with initial fixed rate terms ranging from six months to eighteen months. For the remainder of the seven year term, the rates float at $8 \%$ minus the three-month LIBOR rate with a maximum rate ranging from $3.25 \%$ to $3.75 \%$ and minimum rate of $0.0 \%$. After the initial fixed rate term, the counterparties have the right to terminate the transaction at par at the floating rate reset date and quarterly thereafter. At September 30, 2010, there was one short-term security sold under an agreement to repurchase of $\$ 16.0$ million at the rate of $1.00 \%$ which matured on October 1, 2010. The table below provides summary data for long-term securities sold under agreements to repurchase as of September 30, 2010:

## Securities Sold Under Agreements to Repurchase

| (Dollars in millions) | Fixed-to-floating |  |  |  | Floating-to-fixed |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Callable | All callable at September 30, 2010 |  |  |  | All callable at September 30, 2010 |  |  |  |  |
| Rate type | Float Rate |  |  |  | Fixed Rate |  |  |  |  |
| Rate index | 8\% minus 3 month LIBOR |  |  |  |  |  |  |  |  |
| Maximum rate | 3.75\% | 3.50\% | 3.50\% | 3.25\% |  |  |  |  |  |
| Minimum rate | 0.0\% | 0.0\% | 0.0\% | 0.0\% |  |  |  |  |  |
| No. of agreements | 3 | 5 | 4 | 1 | 2 | 1 | 10 | 4 | 30 |
| Amount | \$ 150.0 | \$ 250.0 | \$ 200.0 | \$ 50.0 | \$ 100.0 | \$ 50.0 | \$ 550.0 | \$ 200.0 | \$ 1,550.0 |
| Weighted average rate | 3.75\% | 3.50\% | 3.50\% | 3.25\% | 4.77\% | 4.83\% | 4.54\% | 5.00\% | 4.20\% |
| Final maturity | 2014 | 2014 | 2015 | 2015 | 2011 | 2012 | 2014 | 2017 |  |

These transactions are accounted for as collateralized financing transactions and recorded at the amounts at which the securities were sold. The Company may have to provide additional collateral for the repurchase agreements, as necessary. The underlying collateral pledged for the repurchase agreements consists of U.S. Treasury securities, U.S. government agency security debt, and mortgage-backed securities with a fair value of $\$ 1.9$ billion as of September 30, 2010, and $\$ 1.8$ billion as of December 31, 2009.

## 10. Advances from the Federal Home Loan Bank

Total advances from the FHLB decreased $\$ 65.0$ million to $\$ 864.4$ million at September 30, 2010, from $\$ 929.4$ million at December 31, 2009. During the first quarter of 2010, the Company prepaid a $\$ 65.0$ million advance from the FHLB and incurred a

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prepayment penalty of $\$ 909,000$. Non-puttable advances totaled $\$ 164.4$ million with a weighted rate of $5.27 \%$ and puttable advances totaled $\$ 700.0$ million with a weighted average rate of $4.42 \%$ at September 30, 2010. The FHLB has the right to terminate the puttable transaction at par at each three-month anniversary after the first puttable date. As of September 30, 2010, all puttable FHLB advances were puttable, but the FHLB had not exercised its right to terminate any of the puttable transactions. At September 30, 2010, the Company had unused borrowing capacity from the FHLB of $\$ 459.3$ million and expects to be able to access this source of funding, if required, in the near term.

In addition to the prepayment of $\$ 65.0$ million in the first quarter of 2010, between October 5, 2010, and November 4, 2010, the Company prepaid $\$ 264.4$ million in advances from the FHLB and incurred additional prepayment penalties of $\$ 10.7$ million.

## 11. Subordinated Note and Junior Subordinated Note

On September 29, 2006, the Bank issued $\$ 50.0$ million in subordinated debt in a private placement transaction ( Bank Subordinated Securities ). The debt has a maturity term of 10 years, is unsecured and bears interest at a rate of three-month LIBOR plus 110 basis points, payable on a quarterly basis. At September 30, 2010, the per annum interest rate on the subordinated debt was $1.39 \%$ compared to $1.35 \%$ at December 31, 2009. The subordinated debt was issued through the Bank and qualifies as Tier 2 capital for regulatory reporting purposes and is included in long-term debt in the accompanying condensed consolidated balance sheets.

The Bancorp established three special purpose trusts in 2003 and two in 2007 for the purpose of issuing trust preferred securities to outside investors ( Capital Securities ). These trusts exist for the purpose of issuing the Capital Securities and investing the proceeds thereof, together with proceeds from the purchase of the common stock of the trusts by the Bancorp in junior subordinated notes issued by the Bancorp ( Junior Subordinated Notes ). The five special purpose trusts are considered variable interest entities under FIN 46R. Because the Bancorp is not the primary beneficiary of the trusts, the financial statements of the trusts are not included in the consolidated financial statements of the Company. At September 30, 2010, Junior Subordinated Notes totaled $\$ 121.1$ million with a weighted average interest rate of $2.45 \%$ compared to $\$ 121.1$ million with a weighted average rate of $2.41 \%$ at December 31, 2009. The Junior Subordinated Notes have a stated maturity term of 30 years and are currently included in the Tier 1 capital of the Bancorp for regulatory capital purposes.

## 12. Income Taxes

Income tax benefit totaled $\$ 21.4$ million, or an effective tax benefit rate of $76.6 \%$ for the first nine months of 2010 compared to an income tax benefit of $\$ 35.4$ million, or an effective tax rate of $52.4 \%$, for the same period a year ago. Income tax benefit results in effective tax rates that differ from the statutory Federal income tax rate for the periods indicated as follows:

|  | Nine Months Ended September 30,2010 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) |  |  |  |  |
| Tax provision at Federal statutory rate | \$ | $(9,787)$ | 35.0\% | \$ $(23,616)$ | 35.0\% |
| State income taxes, net of Federal income tax benefit |  | $(3,127)$ | 11.2 | $(3,856)$ | 5.7 |
| Interest on obligations of state and political subdivisions, which are exempt from Federal taxation |  | (68) | 0.2 | (212) | 0.3 |
| Low income housing tax credit |  | $(7,927)$ | 28.4 | $(8,089)$ | 12.0 |
| Other, net |  | (509) | 1.8 | 411 | (0.6) |
| Total income tax benefit |  | (21,418) | 76.6\% | \$ $(35,362)$ | 52.4\% |

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As previously disclosed, on December 31, 2003, the California Franchise Tax Board (FTB) announced its intent to list certain transactions that in its view constitute potentially abusive tax shelters. Included in the transactions subject to this listing were transactions utilizing regulated investment companies (RICs) and real estate investment trusts (REITs). While the Company continues to believe that the tax benefits recorded in 2000, 2001, and 2002 with respect to its regulated investment company were appropriate and fully defensible under California law, the Company participated in Option 2 of the Voluntary Compliance Initiative of the Franchise Tax Board, and paid all California taxes and interest on these disputed 2000 through 2002 tax benefits, and at the same time filed a claim for refund for these years while avoiding certain potential penalties. The Company expects to resolve the California tax audits of its 2000 through 2002 tax years without any additional accruals.

The Company recognizes accrued interest and penalties relating to unrecognized tax benefits as an income tax provision expense. The Company had approximately $\$ 0.3$ million of accrued interest and penalties as of September 30, 2010, and $\$ 0.2$ million of accrued interest and penalties as of December 31, 2009.

The Company s tax returns are open for audits by the Internal Revenue Service back to 2006 and by the Franchise Tax Board of the State of California back to 2000. The Company is currently under audit by the California Franchise Tax Board for the years 2000 to 2004 and by the Internal Revenue Service for the years 2007 to 2009.

## 13. Sale of Common Stock

On February 1, 2010, the Company raised $\$ 125.2$ million in additional capital through the sale of 15.0 million shares of common stock.

## 14. Fair Value Measurements

The Company adopted ASC Topic 820 on January 1, 2008, and determined the fair values of our financial instruments based on the following:

Level 1 - Quoted prices in active markets for identical assets or liabilities.

Level 2 - Observable prices in active markets for similar assets or liabilities; prices for identical or similar assets or liabilities in markets that are not active; directly observable market inputs for substantially the full term of the asset and liability; market inputs that are not directly observable but are derived from or corroborated by observable market data.

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Level 3 Unobservable inputs based on the Company s own judgments about the assumptions that a market participant would use. The Company uses the following methodologies to measure the fair value of its financial assets and liabilities on a recurring basis:

Securities Available for Sale. For certain actively traded agency preferred stocks and U.S. Treasury securities, the Company measures the fair value based on quoted market prices in active exchange markets at the reporting date, a Level 1 measurement. The Company also measures securities by using quoted market prices for similar securities or dealer quotes, a Level 2 measurement. This category generally includes U.S. Government agency securities, state and municipal securities, mortgage-backed securities ( MBS ), commercial MBS, collateralized mortgage obligations, asset-backed securities, and corporate bonds.

Trading Securities. The Company measures the fair value of trading securities based on quoted market prices in active exchange markets at the reporting date, a Level 1 measurement.

Warrants. The Company measures the fair value of warrants based on unobservable inputs based on assumption and management judgment, a Level 3 measurement.

Currency Option Contracts and Foreign Exchange Contracts. The Company measures the fair value of currency option and foreign exchange contracts based on dealer quotes on a recurring basis, a Level 2 measurement.

Interest Rate Swaps. Fair value of interest rate swaps was derived from observable market prices for similar assets on a recurring basis, a Level 2 measurement.

The valuation techniques for the assets and liabilities valued on a nonrecurring basis are as follows:
Impaired Loans. The Company does not record loans at fair value on a recurring basis. However, from time to time, nonrecurring fair value adjustments to collateral dependent impaired loans are recorded based on either the current appraised value of the collateral, a Level 2 measurement, or management s judgment and estimation of value reported on old appraisals which are then adjusted based on recent market trends, a Level 3 measurement.

Loans Held for sale. The Company records loans held for sale at fair value based on quoted prices from third party sale analysis, existing sale agreements or appraisal reports adjusted by sales commission assumption, a Level 3 measurement.

Goodwill. The Company completes step one of the impairment test by comparing the fair value of each reporting unit (as determined based on the discussion below) with the recorded book value (or carrying amount ) of its net assets, with goodwill included in the computation of the carrying amount. If the fair value of a reporting unit exceeds its carrying amount, goodwill of that reporting unit is not considered impaired, and
step two of the impairment test is not necessary. If the carrying amount of a reporting unit exceeds its fair value, step two of the impairment test is performed to determine the amount of impairment. Step two of the impairment test compares the carrying amount of the reporting unit s goodwill to the implied fair value of that goodwill. The implied fair value of goodwill is computed by assuming all assets and liabilities of the reporting unit would be

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adjusted to the current fair value, with the offset as an adjustment to goodwill. This adjusted goodwill balance is the implied fair value used in step two. An impairment charge is then recognized for the amount by which the carrying amount of goodwill exceeds its implied fair value. In connection with obtaining the independent valuation, management provided certain data and information that was utilized by the third party in its determination of fair value, including earnings forecast at the reporting unit level for the next four years. Other key assumptions include terminal values based on future growth rates and discount rates for valuing the cash flows, which have inputs for the risk-free rate, market risk premium and adjustments to reflect inherent risk and required market returns. Because of the significance of unobservable inputs in the valuation of goodwill impairment, goodwill subject to nonrecurring fair value adjustments is classified as Level 3 measurement.

Core Deposit Intangibles. Core deposit intangibles is initially recorded at fair value based on a valuation of the core deposits acquired and is amortized over its estimated useful life to its residual value in proportion to the economic benefits consumed. The Company assesses the recoverability of this intangible asset on a nonrecurring basis using the core deposits remaining at the assessment date and the fair value of cash flows expected to be generated from the core deposits, a Level 3 measurement.

Other Real Estate Owned. Real estate acquired in the settlement of loans is initially recorded at fair value based on the appraised value of the property on the date of transfer, less estimated costs to sell, a Level 2 measurement. From time to time, nonrecurring fair value adjustments are made to other real estate owned based on the current updated appraised value of the property, also a Level 2 measurement, or management s judgment and estimation of value reported on old appraisals which are then adjusted based on recent market trends, a Level 3 measurement.

Investments in Venture Capital. The Company periodically reviews for OTTI on a nonrecurring basis. Investments in venture capital were written down to their fair value based on available financial reports from venture capital partnerships and management s judgment and estimation, a Level 3 measurement.

Equity Investments. The Company records equity investments at fair value on a nonrecurring basis based on quoted market prices in active exchange market at the reporting date, a Level 1 measurement.

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The following table presents the Company s hierarchy for its assets and liabilities measured at fair value on a recurring basis at September 30 , 2010, and at December 31, 2009:

| As of September 30, 2010 | Fair Valu Level 1 |  | Measurements UsingLevel $2 \quad$ Level 3(In thousands) |  |  | Total at Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |
| Securities available-for-sale |  |  |  |  |  |  |  |
| U.S. government sponsored entities | \$ |  | \$ 1,389,454 | \$ |  |  | 389,454 |
| Mortgage-backed securities |  |  | 1,090,336 |  |  |  | 1,900,336 |
| Collateralized mortgage obligations |  |  | 29,457 |  |  |  | 29,457 |
| Asset-backed securities |  |  | 247 |  |  |  | 247 |
| Corporate bonds |  |  | 206,176 |  |  |  | 206,176 |
| Mutual fund |  |  | 4,018 |  |  |  | 4,018 |
| Preferred stock of government sponsored entities |  |  | 569 |  |  |  | 569 |
| Trust preferred securities |  |  | 3,917 |  |  |  | 3,917 |
| Other foreign securities |  |  | 36,481 |  |  |  | 36,481 |
| Other equity securities |  | 860 |  |  |  |  | 860 |
| Total securities available-for-sale |  | 860 | 2,760,655 |  |  |  | 761,515 |
| Trading securities |  | 24 |  |  |  |  | 24 |
| Warrants |  |  |  |  | 44 |  | 44 |
| Option contracts |  |  | 181 |  |  |  | 181 |
| Foreign exchange contracts |  |  | 5,725 |  |  |  | 5,725 |
| Total assets | \$ | 884 | \$ 2,766,561 | \$ | 44 |  | 767,489 |
| Liabilities |  |  |  |  |  |  |  |
| Interest rate swaps | \$ |  | \$ 7,840 | \$ |  | \$ | 7,840 |
| Option contracts |  |  | 80 |  |  |  | 80 |
| Foreign exchange contracts |  |  | 1,352 |  |  |  | 1,352 |
| Total liabilities | \$ |  | \$ 9,272 | \$ |  | \$ | 9,272 |


|  | Fair Value Measurements Using |  |  | Total at |
| :---: | :---: | :---: | :---: | :---: |
| As of December 31, 2009 | Level 1 | Level 2 (In tho | Level 3 nds) | Fair Value |
| Assets |  |  |  |  |
| Securities available-for-sale |  |  |  |  |
| U.S. Treasury entities | \$ 13,748 | \$ | \$ | \$ 13,748 |
| U.S. government sponsored entities |  | 871,344 |  | 871,344 |
| State and municipal securities |  | 12,823 |  | 12,823 |
| Mortgage-backed securities |  | 1,942,176 |  | 1,942,176 |
| Collateralized mortgage obligations |  | 47,789 |  | 47,789 |
| Asset-backed securities |  | 249 |  | 249 |
| Corporate bonds |  | 9,757 |  | 9,757 |
| Preferred stock of government sponsored entities |  | 1,272 |  | 1,272 |
| Other foreign securities |  | 14,891 |  | 14,891 |
| Other equity securities | 1,050 |  |  | 1,050 |

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| Total securities available-for-sale | 14,798 | 2,900,301 |  |  | 2,915,099 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Trading securities | 18 |  |  |  | 18 |
| Warrants |  |  | 50 |  | 50 |
| Option contracts | 18 |  |  |  | 18 |
| Foreign exchange contracts | 3,565 |  |  |  | 3,565 |
| Total assets | \$ 14,816 | \$ 2,903,884 | \$ | 50 | \$ 2,918,750 |
| Liabilities |  |  |  |  |  |
| Interest rate swaps | \$ | \$ 694 | \$ |  | \$ 694 |
| Option contracts |  | - 8 |  |  | 8 |
| Foreign exchange contracts |  | 967 |  |  | 967 |
| Total liabilities | S | \$ 1,669 | \$ |  | \$ 1,669 |

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The Company measured the fair value of its warrants on a recurring basis using significant unobservable inputs. The fair value of warrants was $\$ 44,000$ at September 30, 2010, compared to $\$ 50,000$ at December 31, 2009. The fair value adjustment of $\$ 6,000$ was included in other operating income of 2010.

For financial assets measured at fair value on a nonrecurring basis that were still reflected in the balance sheet at September 30, 2010, the following table provides the level of valuation assumptions used to determine each adjustment and the carrying value of the related individual assets at September 30, 2010, and at December 31, 2009, and the total losses for the periods indicated:

(1) Other real estate owned balance of $\$ 80.0$ million in the consolidated balance sheet is net of estimated disposal costs.

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(1) Other real estate owned balance of $\$ 71.0$ million in the consolidated balance sheet is net of estimated disposal costs.

## 15. Fair Value of Financial Instruments

The following methods and assumptions were used to estimate the fair value of each class of financial instruments.

Cash and Cash Equivalents. For cash and cash equivalents, the carrying amount was assumed to be a reasonable estimate of fair value.
Short-term Investments. For short-term investments, the carrying amount was assumed to be a reasonable estimate of fair value.

Securities Purchased under Agreements to Resell. The fair value of the agreements to resell is based on dealer quotes.

Securities. For securities including securities held-to-maturity, available-for-sale and for trading, fair values were based on quoted market prices at the reporting date. If a quoted market price was not available, fair value was estimated using quoted market prices for similar securities or dealer quotes.

Loans Held for sale. The Company records loans held for sale at fair value based on quoted price from third party sources, or appraisal reports adjusted by sales commission assumption.

Loans. Fair values were estimated for portfolios of loans with similar financial characteristics. Each loan category was further segmented into fixed and adjustable rate interest terms and by performing and non-performing categories.

The fair value of performing loans was calculated by discounting scheduled cash flows through the estimated maturity using estimated market discount rates that reflect the credit and interest rate risk inherent in the loan.

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The fair value of impaired loans was calculated based on the market price of the most recent sale or quoted price from loans held for sale.

Deposit Liabilities. The fair value of demand deposits, savings accounts, and certain money market deposits was assumed to be the amount payable on demand at the reporting date. The fair value of fixed-maturity certificates of deposit was estimated using the rates currently offered for deposits with similar remaining maturities.

Securities Sold under Agreements to Repurchase. The fair value of repurchase agreements is based on dealer quotes.
Advances from Federal Home Loan Bank. The fair value of the advances is based on quotes from the FHLB to settle the advances.

Other Borrowings. This category includes federal funds purchased, revolving line of credit, and other short-term borrowings. The fair value of other borrowings is based on current market rates for borrowings with similar remaining maturities.

Long-term debt. The fair value of long-term debt is estimated based on the current spreads to LIBOR for long-term debt.

Currency Option Contracts and Foreign Exchange Contracts. The Company measures the fair value of currency option and foreign exchange contracts based on dealer quotes.

Interest Rate Swaps. Fair value of interest rate swaps was derived from observable market prices for similar assets.

Off-Balance-Sheet Financial Instruments. The fair value of commitments to extend credit, standby letters of credit, and financial guarantees written were estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counter parties. The fair value of guarantees and letters of credit was based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligations with the counter parties at the reporting date.

Fair value was estimated in accordance with ASC Topic 825, formerly SFAS 107. Fair value estimates were made at specific points in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Bank s entire holdings of a particular financial instrument. Because no market exists for a significant portion of the Bank sfinancial instruments, fair value estimates were based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates were subjective in nature and involved uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

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## Fair Value of Financial Instruments

|  | As of September 30, 2010 <br> Carrying <br> Amount | Fair Value <br> (In thousands) | As of December 31, 2009 <br> Carrying |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Amount |  |  |  |$\quad$ Fair Value


|  | Notional <br> Amount | Fair Value | Notional <br> Amount | Fair Value |
| :--- | ---: | ---: | ---: | ---: |
| Option contracts | 32,168 | 181 | 4,671 | 18 |
| Foreign exchange contracts | 108,450 | 5,725 | 60,725 | 3,565 |


|  | Carrying <br> Amount | Fair Value | Carrying <br> Amount | Fair Value |
| :--- | ---: | ---: | ---: | ---: |
| Financial Liabilities | $7,107,755$ | $7,124,466$ | $7,505,040$ | $7,520,604$ |
| Deposits | $1,566,000$ | $1,740,390$ | $1,557,000$ | $1,695,130$ |
| Securities sold under agreement to repurchase | 864,362 | 915,038 | 929,362 | 993,243 |
| Advances from Federal Home Loan Bank | 27,501 | 27,492 | 26,532 | 26,410 |
| Other borrowings | 171,136 | 99,944 | 171,136 | 92,553 |
| Long-term debt |  |  |  |  |


|  | Notional <br> Amount | Fair Value | Notional <br> Amount | Fair Value |
| :--- | ---: | ---: | ---: | ---: |


|  | Notional <br> Amount | Fair Value | Notional <br> Amount | Fair Value |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Off-Balance Sheet Financial Instruments | $\$ 1,337,180$ | $\$$ | $(414)$ | $\$ 1,591,019$ | $\$$ |
| Commitments to extend credit | 53,959 | $(621)$ |  |  |  |
| Standby letters of credit | 65,847 | $(34)$ | 61,488 | $(200)$ |  |
| Other letters of credit |  |  | 49,257 | $(22)$ |  |
| Bill of lading guarantees |  |  | 300 | $(1)$ |  |
| 16. Goodwill and Goodwill Impairment |  |  |  |  |  |

Goodwill represents the excess of costs over fair value of assets of businesses acquired. Goodwill and intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but instead are tested for impairment at least annually in accordance with the provisions of ASC Topic 350 . ASC Topic 350 also requires that intangible assets with estimable useful lives be amortized over their respective estimated useful lives to their estimated residual values, and reviewed for impairment in accordance with ASC Topic 360, formerly, SFAS No. 144, Accounting for Impairment or Disposal of Long-Lived Assets.

The Company s policy is to assess goodwill for impairment at the reporting unit level on an annual basis or between annual assessments if a triggering event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. Impairment is

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the condition that exists when the carrying amount of goodwill exceeds its implied fair value. Accounting standards require management to estimate the fair value of each reporting unit in making the assessment of impairment at least annually.

The impairment testing process conducted by the Company begins by assigning net assets and goodwill to its three reporting units Commercial Lending, Retail Banking, and East Coast Operations. The Company then completes step one of the impairment test by comparing the fair value of each reporting unit (as determined based on the discussion below) with the recorded book value (or carrying amount ) of its net assets, with goodwill included in the computation of the carrying amount. If the fair value of a reporting unit exceeds its carrying amount, goodwill of that reporting unit is not considered impaired, and step two of the impairment test is not necessary. If the carrying amount of a reporting unit exceeds its fair value, step two of the impairment test is performed to determine the amount of impairment. Step two of the impairment test compares the carrying amount of the reporting unit s goodwill to the implied fair value of that goodwill. The implied fair value of goodwill is computed by assuming all assets and liabilities of the reporting unit would be adjusted to the current fair value, with the offset as an adjustment to goodwill. This adjusted goodwill balance is the implied fair value used in step two. An impairment charge is recognized for the amount by which the carrying amount of goodwill exceeds its implied fair value.

The Commercial Lending Unit did not have any goodwill allocated to the unit and accordingly no goodwill impairment testing was performed for that unit. The reporting unit fair values for the Retail Banking Unit and the East Coast Operations Unit were determined based on an equal weighting of (1) the fair value determined using a market approach using a combination of price to earnings multiples determined based on a representative peer group applied to 2011 and 2012 forecasted earnings, and if appropriate, 2010 net earnings and a price to book multiple and (2) the fair value determined using a dividend discount model with the discount rate determined using the same representative peer group. A control premium was then applied to the unit fair values so determined.

In determining the forecasted earnings for the Retail Banking Unit and the East Coast Operations Unit, the financial forecasts assume some recovery from the current business downturn beginning in the final quarter of 2010 and then muted growth thereafter. It should be noted, however, that these reporting units have already been performing at a satisfactory level given the environment. The principal driver of the Company s negative operating results has been the Commercial Lending Unit where the vast majority of the Company s loan losses are incurred. The forecasts reflect an assumption that interest rates will increase steadily beginning in the first quarter of 2012 until December 2013. A summary of the respective unit fair value, carrying amounts and unit goodwill as well as the percentage by which fair value exceed carrying value of each reporting unit is shown below:

As of September 30, 2010

|  |  |  | Fair Value in <br> Excess of <br> Carrying <br> Amount | Allocated <br> Goodwill |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Reporting Units | Carrying | Amount | Fair Value <br> (Dollars in thousands) |  |  |
| Commercial Lending | 577,564 | $\$$ | 101,527 | $54.8 \%$ | 235,195 |
| Retail Banking | 420,201 | 650,653 | $53.7 \%$ | 81,145 |  |
| East Coast Operations | 184,944 | 284,194 | $\$ 316,340$ |  |  |

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If economic conditions were to worsen instead of improve as assumed in the key assumptions, then the forecasted earnings for the Retail Banking Unit and the East Coast Operations Unit could be significantly lower than projected. In addition, a worsening of economic conditions could potentially reduce the price to earnings multiples and price to book multiples of peer groups for Retail Banking Unit and East Coast Operations Unit and result in a reduction in the fair value of these units even if the forecasted earnings were achieved.

## 17. Financial Derivatives

It is the policy of the Company not to speculate on the future direction of interest rates. However, the Company enters into financial derivatives in order to seek mitigation of exposure to interest rate risks related to our interest-earning assets and interest-bearing liabilities. We believe that these transactions, when properly structured and managed, may provide a hedge against inherent interest rate risk in the Company s assets or liabilities and against risk in specific transactions. In such instances, the Company may protect its position through the purchase or sale of interest rate futures contracts for a specific cash or interest rate risk position. Other hedge transactions may be implemented using interest rate swaps, interest rate caps, floors, financial futures, forward rate agreements, and options on futures or bonds. Prior to considering any hedging activities, we seek to analyze the costs and benefits of the hedge in comparison to other viable alternative strategies. All hedges will require an assessment of basis risk and must be approved by the Bank s Investment Committee.

The Company follows ASC Topic 815 which established accounting and reporting standards for financial derivatives, including certain financial derivatives embedded in other contracts, and hedging activities. It requires the recognition of all financial derivatives as assets or liabilities in the Company s consolidated balance sheet and measurement of those financial derivatives at fair value. The accounting treatment of changes in fair value is dependent upon whether or not a financial derivative is designated as a hedge and if so, the type of hedge.

As of September 30, 2010, we had entered into five interest rate swap agreements with two major financial institutions in the notional amount of $\$ 300.0$ million for a period of three years. These interest rate swaps were not structured to hedge against inherent interest rate risks related to our interest-earning assets and interest-bearing liabilities. At September 30, 2010, the Company paid a fixed rate at a weighted average of $1.95 \%$ and received a floating 3-month LIBOR rate at a weighted average of $0.31 \%$ on these agreements. The net amount accrued on these interest rate swaps of $\$ 3.6$ million for the first nine months of 2010 was recorded as a reduction to other non-interest income. At September 30, 2010, the Company recorded $\$ 7.8$ million within other liabilities to recognize the negative fair value of these interest rate swaps.

The Company enters into foreign exchange forward contracts and foreign currency option contracts with various counterparties to mitigate the risk of fluctuations in foreign currency exchange rates for foreign exchange certificates of deposit, foreign exchange contracts or foreign currency option contracts entered into with our clients. These contracts are not designated as hedging instruments and are recorded at fair value in our consolidated balance sheets. Changes in the fair value of these contracts as well as the related foreign exchange certificates of deposit, foreign exchange contracts or foreign currency option contracts are recognized immediately in net income as a component of non-interest income. Period end gross positive fair values are recorded in other assets and gross negative

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fair values are recorded in other liabilities. At September 30, 2010, the notional amount of option contracts totaled $\$ 32.2$ million with a net positive fair value of $\$ 181,000$. Spot and forward contracts in the total notional amount of $\$ 108.4$ million had positive fair value of $\$ 5.7$ million, at September 30, 2010. Spot and forward contracts in the total notional amount of $\$ 41.5$ million had a negative fair value of $\$ 1.4$ million, at September 30, 2010. At December 31, 2009, the notional amount of option contracts totaled $\$ 4.7$ million with a net positive fair value of $\$ 18,000$. Spot and forward contracts in the total notional amount of $\$ 60.7$ million had positive fair value of $\$ 3.6$ million, at December 31, 2009. Spot and forward contracts in the total notional amount of $\$ 60.8$ million had a negative fair value of $\$ 967,000$, at December 31, 2009.

## 18. Subsequent Events

Management has evaluated subsequent events through the date of issuance of the consolidated financial statements included herein. There have been no subsequent events that occurred during such period that would require disclosure in this Form $10-\mathrm{Q}$ or would be required to be recognized in the Consolidated Financial Statements.

## Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

The following discussion is given based on the assumption that the reader has access to and has read the Annual Report on Form 10-K for the year ended December 31, 2009, of Cathay General Bancorp ( Bancorp ) and its wholly-owned subsidiary Cathay Bank (the Bank and, together, the Company or we , us, or our ).

## Recent Legislation Impacting the Financial Services Industry

On July 21, 2010, financial regulatory reform legislation entitled the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act ) was signed into law. The Dodd-Frank Act implements extensive changes across the financial regulatory landscape, including provisions that, among other things, will:

Centralize responsibility for consumer financial protection by creating a new agency, the Consumer Financial Protection Bureau, responsible for implementing, examining, and enforcing compliance with federal consumer financial laws.

Apply to most bank holding companies the same leverage and risk-based capital requirements applicable to insured depository institutions. The Bancorp s existing trust preferred securities will continue to be treated as Tier 1 capital.

Change the assessment base for federal deposit insurance from the amount of insured deposits to consolidated assets less tangible capital, eliminate the ceiling on the size of the Deposit Insurance Fund ( DIF ) and increase the floor of the size of the DIF, which generally will require an increase in the level of assessments for institutions, such as the Bank, with assets in excess of $\$ 10$ billion.

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Impose comprehensive regulation of the over-the-counter derivatives market, which would include certain provisions that would effectively prohibit insured depository institutions from conducting certain derivatives businesses in the institution itself.

Implement corporate governance revisions, including with regard to executive compensation and proxy access by shareholders, that apply to all public companies, not just financial institutions.

Make permanent the $\$ 250,000$ limit for federal deposit insurance and increase the cash limit of Securities Investor Protection Corporation protection from $\$ 100,000$ to $\$ 250,000$ and provide unlimited federal deposit insurance until January 1, 2013 for non-interest bearing demand transaction accounts at all insured depository institutions.

Repeal the federal prohibitions on the payment of interest on demand deposits, thereby permitting depository institutions to pay interest on business transactions and other accounts.

Increase the authority of the Federal Reserve to examine the Bank and its non-bank subsidiaries.
Many aspects of the Dodd-Frank Act are subject to rulemaking and will take effect over several years, making it difficult to anticipate the overall financial impact on the Company, its customers or the financial industry more generally. Provisions in the legislation that affect deposit insurance assessments, payment of interest on demand deposits, and interchange fees could increase the costs associated with deposits as well as place limitations on certain revenues that those deposits may generate.

In addition, recent proposals published by the Basel Committee on Banking Supervision, if adopted, could lead to significantly higher capital requirements, higher capital charges and more restrictive leverage and liquidity ratios. In July and December 2009, the Basel Committee published proposals relating to, respectively, enhanced capital requirements for market risk and new capital and liquidity risk requirements for banks. In July 2010, the Basel Committee announced that it had reached broad agreement on the December 2009 proposals and published a set of amendments to these proposals. In September 2010, the Group of Governors and Heads of Supervisors of the Basel Committee on Banking Supervision, the oversight body of the Basel Committee, published its calibrated capital standards for major banking institutions (Basel III). Under these standards, when fully phased-in on January 1, 2019, banking institutions will be required to maintain heightened Tier 1 common equity, Tier 1 capital, and total capital ratios, as well as maintaining a capital conservation buffer. The Tier 1 common equity and Tier 1 capital ratio requirements will be phased-in incrementally between January 1, 2013 and January 1, 2015; the deductions from common equity made in calculating Tier 1 common equity will be phased-in incrementally over a four-year period commencing on January 1, 2014; and the capital conservation buffer will be phased-in incrementally between January 1, 2016 and January 1, 2019. The Basel Committee also announced that a countercyclical buffer of $0 \%$ to $2.5 \%$ of common equity or other fully loss-absorbing capital will be implemented according to national circumstances as an extension of the conservation buffer. The September 2010 release did not address the Basel Committee stwo liquidity measures initially proposed in December 2009 and amended in July 2010, the liquidity coverage ratio and the net stable funding ratio, other than to state that the liquidity coverage ratio will be introduced on January 1, 2015, and the net stable funding ratio will be

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significantly revised and moved to a minimum standard by January 1, 2018. The final package of Basel III reforms will be considered in November 2010 by the leaders of the Group of 20, and then will be subject to individual adoption by member nations, including the U.S. The ultimate impact of the new capital and liquidity standards on the Corporation cannot be determined at this time and will depend on a number of factors, including the treatment and implementation by the U.S. banking regulators.

## Critical Accounting Policies

The discussion and analysis of the Company s unaudited condensed consolidated balance sheets and results of operations are based upon its unaudited condensed consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these consolidated financial statements requires management to make estimates and judgments that affect the reported amounts of assets and liabilities, revenues and expenses, and related disclosures of contingent assets and liabilities at the date of our financial statements. Actual results may differ from these estimates under different assumptions or conditions.

Management of the Company considers the following to be critical accounting policies:
Accounting for the allowance for credit losses involves significant judgments and assumptions by management, which have a material impact on the carrying value of net loans. The judgments and assumptions used by management are based on historical experience and other factors, which are believed to be reasonable under the circumstances as described under the heading Accounting for the Allowance for Loan Losses in the Company s Annual Report on Form 10-K for the year ended December 31, 2009.

Accounting for investment securities involves significant judgments and assumptions by management, which have a material impact on the carrying value of securities and the recognition of any other-than-temporary impairment to our investment securities. The judgments and assumptions used by management are described under the heading Investment Securities in the Company s Annual Report on Form 10-K for the year ended December 31, 2009.

Accounting for income taxes involves significant judgments and assumptions by management, which have a material impact on the amount of taxes currently payable and the income tax expense recorded in the financial statements. The judgments and assumptions used by management are described under the heading Income Taxes in the Company s Annual Report on Form 10-K for the year ended December 31, 2009.

Accounting for goodwill and goodwill impairment involves significant judgments and assumptions by management, which have a material impact on the amount of goodwill recorded and noninterest expense recorded in the financial statements. The judgments and assumptions used by management are described under the heading Goodwill and Goodwill Impairment in the Company s Annual Report on Form 10-K for the year ended December 31, 2009.

## HIGHLIGHTS

Improved profitability Third quarter net income was $\$ 17.3$ million compared to net income of $\$ 1.9$ million in the second quarter of 2010 and compared to a net loss of $\$ 17.7$ million in the same quarter a year ago.

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Decrease in net charge-offs Net charge-offs decreased $\$ 4.6$ million, or $20.2 \%$, to $\$ 18.0$ million in the third quarter of 2010 from $\$ 22.6$ million in the second quarter of 2010 and decreased $\$ 39.0$ million, or $68.4 \%$, from $\$ 57.0$ million in the same quarter a year ago. The provision for credit losses was $\$ 17.9$ million for the third quarter of 2010 compared to $\$ 45.0$ million in the second quarter of 2010 and $\$ 76.0$ million in the same quarter a year ago.

Decrease in nonaccrual loans Total nonaccrual loans decreased to $\$ 283.7$ million at September 30, 2010, from $\$ 313.4$ million at June 30, 2010, and $\$ 360.5$ million at September 30, 2009.

## Statement of Operations Review

## Net Income

Net income attributable to common stockholders for the three months ended September 30, 2010, was $\$ 13.2$ million, an increase of $\$ 35.0$ million, or $161 \%$, compared to net loss attributable to common stockholders of $\$ 21.8$ million for the same period a year ago. Diluted earnings per share attributable to common stockholders for the three months ended September 30, 2010, was $\$ 0.17$ compared to a loss per share of $\$ 0.43$ for the same period a year ago due primarily to decreases in the provision for credit losses and lower other real estate owned expenses.

Return on average stockholders equity was $4.76 \%$ and return on average assets was $0.61 \%$ for the three months ended September 30, 2010, compared to a return on average stockholders equity of negative $5.58 \%$ and a return on average assets of negative $0.60 \%$ for the same period of 2009.

## Financial Performance

\left.|  | Third Quarter 2010 |  |
| :--- | :--- | :--- |$\right)$| Third Quarter 2009 |
| :--- |
| Net income/(loss) |

## Net Interest Income Before Provision for Credit Losses

Net interest income before provision for credit losses increased to $\$ 73.3$ million during the third quarter of 2010, an increase of $\$ 826,000$, or $1.1 \%$, compared to $\$ 72.5$ million during the same quarter a year ago. The increase was due primarily to the decrease in interest expense paid on time certificates of deposit.

The net interest margin, on a fully taxable-equivalent basis, was $2.74 \%$ for the third quarter of 2010 , compared to $2.73 \%$ for the second quarter of 2010 and an increase of 9 basis points from $2.65 \%$ for the third quarter of 2009. The decrease in the rate on interest bearing deposits contributed to the increase in the net interest margin from the corresponding quarter of the prior year.

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For the third quarter of 2010, the yield on average interest-earning assets was $4.51 \%$, on a fully taxable-equivalent basis, the cost of funds on average interest-bearing liabilities equaled $2.11 \%$, and the cost of interest bearing deposits was $1.23 \%$. In comparison, for the third quarter of 2009, the yield on average interest-earning assets was $4.82 \%$, on a fully taxable-equivalent basis, cost of funds on average interest-bearing liabilities equaled $2.48 \%$, and the cost of interest bearing deposits was $1.80 \%$. The interest spread, defined as the difference between the yield on average interest-earning assets and the cost of funds on average interest-bearing liabilities, increased 6 basis points to $2.40 \%$ for the third quarter ended September 30, 2010, from $2.34 \%$ for the same quarter a year ago, primarily due to the reasons discussed above.

The cost of deposits, including demand deposits, decreased 11 basis points to $1.07 \%$ in the third quarter of 2010 compared to $1.18 \%$ in the second quarter of 2010 and decreased 55 basis points from $1.62 \%$ in the third quarter of 2009 due primarily to the decrease in the rates paid on certificates of deposit upon renewal and on money market accounts as a result of the decline in market interest rates.

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Average daily balances, together with the total dollar amounts, on a taxable-equivalent basis, of interest income and interest expense, and the weighted-average interest rate and net interest margin are as follows:

## Interest-Earning Assets and Interest-Bearing Liabilities

| Three months ended September 30, Taxable-equivalent basis <br> (Dollars in thousands) | 2010 |  |  |  |  | 2009 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average <br> Balance |  | Interest Income/ Expense | Average Yield/ Rate (1)(2) |  | Average <br> Balance |  | Interest <br> Income/ <br> Expense | Average Yield/ Rate (1)(2) |
| Interest Earning Assets |  |  |  |  |  |  |  |  |  |  |
| Commercial loans | \$ | 1,365,143 | \$ | 16,162 | 4.70\% | , | 1,428,143 |  | 17,104 | 4.75\% |
| Residential mortgage |  | 974,989 |  | 12,748 | 5.23 |  | 838,268 |  | 11,059 | 5.28 |
| Commercial mortgage |  | 4,017,561 |  | 60,205 | 5.95 |  | 4,142,771 |  | 62,858 | 6.02 |
| Real estate construction loans |  | 506,832 |  | 5,994 | 4.69 |  | 782,817 |  | 8,390 | 4.25 |
| Other loans and leases |  | 16,065 |  | 146 | 3.61 |  | 19,972 |  | 177 | 3.52 |
| Total loans and leases (1) |  | 6,880,590 |  | 95,255 | 5.49 |  | 7,211,971 |  | 99,588 | 5.48 |
| Taxable securities |  | 3,368,420 |  | 24,749 | 2.91 |  | 3,385,904 |  | 31,589 | 3.70 |
| Tax-exempt securities (3) |  | 2,130 |  | 28 | 5.22 |  | 18,590 |  | 257 | 5.48 |
| Federal Home Loan Bank Stock |  | 67,855 |  | 77 | 0.45 |  | 71,819 |  | 149 | 0.82 |
| Interest bearing deposits |  | 293,015 |  | 406 | 0.55 |  | 57,297 |  | 119 | 0.82 |
| Federal funds sold \& securities purchased under agreements to resell |  |  |  |  |  |  | 104,946 |  | 35 | 0.13 |
| Total interest-earning assets |  | 10,612,010 |  | 120,515 | 4.51 |  | 10,850,527 |  | 131,737 | 4.82 |
| Non-interest earning assets |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks |  | 88,715 |  |  |  |  | 127,493 |  |  |  |
| Other non-earning assets |  | 874,050 |  |  |  |  | 840,826 |  |  |  |
| Total non-interest earning assets |  | 962,765 |  |  |  |  | 968,319 |  |  |  |
| Less: Allowance for loan losses |  | $(266,893)$ |  |  |  |  | $(183,000)$ |  |  |  |
| Deferred loan fees |  | $(7,699)$ |  |  |  |  | $(9,206)$ |  |  |  |
| Total assets |  | 11,300,183 |  |  |  |  | 11,626,640 |  |  |  |
| Interest bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Interest bearing demand accounts | \$ | 400,750 | \$ | 201 | 0.20 | \$ | 310,047 | \$ | 312 | 0.40 |
| Money market accounts |  | 972,665 |  | 2,129 | 0.87 |  | 967,839 |  | 3,751 | 1.54 |
| Savings accounts |  | 374,113 |  | 158 | 0.17 |  | 338,053 |  | 182 | 0.21 |
| Time deposits |  | 4,491,273 |  | 16,869 | 1.49 |  | 5,175,066 |  | 26,602 | 2.04 |
| Total interest-bearing deposits |  | 6,238,801 |  | 19,357 | 1.23 |  | 6,791,005 |  | 30,847 | 1.80 |
| Federal funds purchased |  |  |  |  |  |  | 163 |  | 1 | 0.45 |
| Securities sold under agreements to repurchase |  | 1,558,625 |  | 16,667 | 4.24 |  | 1,556,343 |  | 16,555 | 4.22 |
| Other borrowings |  | 892,652 |  | 10,095 | 4.49 |  | 957,558 |  | 10,662 | 4.42 |
| Long-term debt |  | 171,136 |  | 1,046 | 2.42 |  | 171,136 |  | 1,067 | 2.47 |
| Total interest-bearing liabilities |  | 8,861,214 |  | 47,165 | 2.11 |  | 9,476,205 |  | 59,132 | 2.48 |

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| Non-interest bearing liabilities |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demand deposits | 916,345 |  |  | 783,799 |  |  |
| Other liabilities | 75,981 |  |  | 101,772 |  |  |
| Total equity | 1,446,643 |  |  | 1,264,864 |  |  |
| Total liabilities and equity | \$ 11,300,183 |  |  | \$ 11,626,640 |  |  |
| Net interest spread (4) |  |  | 2.40\% |  |  | 2.34\% |
| Net interest income (4) |  |  |  |  |  |  |
| Net interest margin (4) |  |  | 2.74\% |  |  | 2.65\% |

(1) Yields and amounts of interest earned include loan fees. Non-accrual loans are included in the average balance.
(2) Calculated by dividing net interest income by average outstanding interest-earning assets
(3) The average yield has been adjusted to a fully taxable-equivalent basis for certain securities of states and political subdivisions and other securities held using a statutory Federal income tax rate of 35\%
(4) Net interest income, net interest spread, and net interest margin on interest-earning assets have been adjusted to a fully taxable-equivalent basis using a statutory Federal income tax rate of $35 \%$

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The following table summarizes the changes in interest income and interest expense attributable to changes in volume and changes in interest rates:

## Taxable-Equivalent Net Interest Income Changes Due to Rate and Volume(1)

$\left.\begin{array}{lccc} & \begin{array}{c}\text { Three months ended September 30, } \\ \text { 2010-2009 }\end{array} \\ \text { Increase (Decrease) in }\end{array}\right)$
(1) Changes in interest income and interest expense attributable to changes in both volume and rate have been allocated proportionately to changes due to volume and changes due to rate.
(2) The amount of interest earned on certain securities of states and political subdivisions and other securities held has been adjusted to a fully taxable-equivalent basis, using a statutory federal income tax rate of $35 \%$.

## Provision for Loan Losses

The provision for credit losses was $\$ 17.9$ million for the third quarter of 2010 compared to $\$ 45.0$ million for the second quarter of 2010 and compared to $\$ 76.0$ million in the third quarter of 2009 . The provision for credit losses was based on the review of the adequacy of the allowance for loan losses at September 30, 2010. The provision for credit losses represents the charge against current earnings that is determined by management, through a credit review process, as the amount needed to establish an allowance that management believes to be sufficient to absorb credit losses inherent in the Company s loan portfolio, including unfunded commitments. The following table summarizes the charge-offs and recoveries for the periods as indicated:

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(1) Real estate loans include commercial mortgage loans, residential mortgage loans, and equity lines.

## Non-Interest Income

Non-interest income, which includes revenues from depository service fees, letters of credit commissions, securities gains (losses), gains (losses) on loan sales, wire transfer fees, and other sources of fee income, was $\$ 3.9$ million for the third quarter of 2010, a decrease of $\$ 6.4$ million compared to non-interest income of $\$ 10.3$ million for the third quarter of 2009. The decrease in non-interest income in the third quarter of 2010 was primarily due to a decrease in gains on sale of loans of $\$ 3.5$ million, a decrease in securities gains of $\$ 2.4$ million, and an increase of $\$ 1.7$ million loss from interest rate swaps compared to the third quarter of 2009 . Offsetting the above non-interest income decreases were a $\$ 534,000$ increase in commissions from foreign currency transactions, a $\$ 276,000$ decrease in venture capital investment write-downs, and a $\$ 215,000$ increase in wealth management commissions.

## Non-Interest Expense

Non-interest expense decreased $\$ 3.9$ million, or $10.1 \%$, to $\$ 34.9$ million in the third quarter of 2010 compared to $\$ 38.8$ million in the same quarter a year ago. The efficiency ratio was $45.17 \%$ in the third quarter of 2010 compared to $46.87 \%$ for the same period a year ago due primarily to lower OREO expenses and occupancy expenses offset by lower securities gains and by lower gains on sale of loans recorded in the third quarter of 2010.

OREO expense decreased $\$ 3.7$ million from $\$ 4.1$ million in the third quarter of 2009 to $\$ 453,000$ in the third quarter of 2010 primarily due to increases in gains on OREO transactions offset by increases in OREO expenses and increases in provision for OREO writedowns. Occupancy expense decreased $\$ 1.2$ million primarily due to a correction in the depreciation life for certain components of our administrative office building at 9650 Flair Drive, El Monte which opened in January 2009. Offsetting the above decreases was a $\$ 766,000$ increase in professional service expense primarily due to increases in legal and collection expenses.

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## Income Taxes

The effective tax rate for the third quarter of 2010 was $28.9 \%$ compared to a benefit of $45.0 \%$ in the third quarter of 2009 resulting from the utilization of low income housing tax credits.

## Year-to-Date Statement of Operations Review

Net loss attributable to common stockholders was $\$ 18.8$ million, a decrease of $\$ 25.6$ million, or $57.5 \%$, compared to net loss attributable to common stockholders of $\$ 44.4$ million for the same period a year ago due primarily to decreases in the provision for loan losses, higher net interest income, lower OREO expenses partially offset by decreases in security gains and by increases in loss on interest rate swap agreements. Loss per share was $\$ 0.25$ for the nine months ended September 30, 2010, compared to $\$ 0.89$ loss per share for the same period a year ago. The net interest margin for the nine months ended September 30, 2010, increased 12 basis points to $2.73 \%$ compared to $2.61 \%$ for the same period a year ago.

Return on average stockholders equity was negative $0.62 \%$ and return on average assets was negative $0.08 \%$ for the nine months ended September 30, 2010, compared to a negative return on average stockholders equity of $3.35 \%$ and a negative return on average assets of $0.37 \%$ for the same period of 2009. The efficiency ratio for the nine months ended September 30, 2010 was $49.99 \%$ compared to $46.66 \%$ for the same period a year ago.

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The average daily balances, together with the total dollar amounts, on a taxable-equivalent basis, of interest income and interest expense, and the weighted-average interest rates, the net interest spread and the net interest margins are as follows:

## Interest-Earning Assets and Interest-Bearing Liabilities

| Nine months ended September 30, Taxable-equivalent basis <br> (Dollars in thousands) | 2010 |  |  |  |  | 2009 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average Balance |  | Interest <br> Income/ <br> Expense | $\begin{gathered} \text { Average } \\ \text { Yield/ } \\ \text { Rate (1)(2) } \end{gathered}$ |  | Average Balance |  | nterest ncome/ Expense | Average Yield/ Rate (1)(2) |
| Interest Earning Assets |  |  |  |  |  |  |  |  |  |  |
| Commercial loans | \$ | 1,336,963 |  | 46,281 | 4.63\% | \$ | 1,506,915 | \$ | 53,190 | 4.72\% |
| Residential mortgage |  | 937,889 |  | 36,677 | 5.21 |  | 815,939 |  | 32,324 | 5.28 |
| Commercial mortgage |  | 4,033,074 |  | 181,932 | 6.03 |  | 4,130,418 |  | 188,574 | 6.10 |
| Real estate construction loans |  | 574,818 |  | 20,693 | 4.81 |  | 862,781 |  | 27,559 | 4.27 |
| Other loans and leases |  | 19,032 |  | 494 | 3.47 |  | 20,763 |  | 585 | 3.77 |
| Total loans and leases (1) |  | 6,901,776 |  | 286,077 | 5.54 |  | 7,336,816 |  | 302,232 | 5.51 |
| Taxable securities |  | 3,593,669 |  | 83,788 | 3.12 |  | 3,174,308 |  | 94,104 | 3.96 |
| Tax-exempt securities (3) |  | 8,156 |  | 299 | 4.90 |  | 20,234 |  | 954 | 6.30 |
| Federal Home Loan Bank stock |  | 70,000 |  | 171 | 0.33 |  | 71,800 |  | 149 | 0.28 |
| Interest bearing deposits |  | 329,080 |  | 1,031 | 0.42 |  | 42,615 |  | 250 | 0.78 |
| Federal funds sold \& securities purchased under agreements to resell |  |  |  |  |  |  | 63,300 |  | 1,338 | 2.83 |
| Total interest-earning assets |  | 10,902,681 |  | 371,366 | 4.55 |  | 10,709,073 |  | 399,027 | 4.98 |
| Non-interest earning assets |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks |  | 95,029 |  |  |  |  | 117,336 |  |  |  |
| Other non-earning assets |  | 886,440 |  |  |  |  | 799,162 |  |  |  |
| Total non-interest earning assets |  | 981,469 |  |  |  |  | 916,498 |  |  |  |
| Less: Allowance for loan losses |  | $(251,946)$ |  |  |  |  | $(154,377)$ |  |  |  |
| Deferred loan fees |  | $(7,813)$ |  |  |  |  | $(9,415)$ |  |  |  |
| Total assets |  | 11,624,391 |  |  |  |  | 11,461,779 |  |  |  |
| Interest bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Interest bearing demand accounts | \$ | 391,062 | \$ | 718 | 0.25 | \$ | 283,027 | \$ | 854 | 0.40 |
| Money market accounts |  | 947,713 |  | 6,544 | 0.92 |  | 854,706 |  | 9,958 | 1.56 |
| Savings accounts |  | 364,893 |  | 555 | 0.20 |  | 325,943 |  | 528 | 0.22 |
| Time deposits |  | 4,899,150 |  | 58,290 | 1.59 |  | 5,070,283 |  | 94,194 | 2.48 |
| Total interest-bearing deposits |  | 6,602,818 |  | 66,107 | 1.34 |  | 6,533,959 |  | 105,534 | 2.16 |
| Federal funds purchased |  |  |  |  |  |  | 11,220 |  | 23 | 0.27 |
| Securities sold under agreement to repurchase |  | 1,559,659 |  | 49,469 | 4.24 |  | 1,565,455 |  | 48,527 | 4.14 |
| Other borrowings |  | 899,950 |  | 30,115 | 4.47 |  | 1,012,015 |  | 31,781 | 4.20 |
| Junior subordinated notes |  | 171,136 |  | 2,902 | 2.27 |  | 171,136 |  | 3,891 | 3.04 |
| Total interest-bearing liabilities |  | 9,233,563 |  | 148,593 | 2.15 |  | 9,293,785 |  | 189,756 | 2.73 |

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| Non-interest bearing liabilities |  |  |
| :--- | ---: | ---: |
| Demand deposits | 891,919 | 757,710 |
| Other liabilities | 74,201 | 121,504 |
| Total equity | $1,424,708$ | $1,288,780$ |
|  |  |  |
| Total liabilities and equity | $\$ 11,624,391$ | $\$ 11,461,779$ |


| Net interest spread (4) | $2.40 \%$ | $2.25 \%$ |  |
| :--- | :---: | :---: | :---: |
| Net interest income (4) | $\$ 222,773$ |  | $\$ 209,271$ |
| Net interest margin (4) | $2.73 \%$ | $2.61 \%$ |  |

(1) Yields and amounts of interest earned include loan fees. Non-accrual loans are included in the average balance.
(2) Calculated by dividing net interest income by average outstanding interest-earning assets.
(3) The average yield has been adjusted to a fully taxable-equivalent basis for certain securities of states and political subdivisions and other securities held using a statutory Federal income tax rate of $35 \%$.
(4) Net interest income, net interest spread, and net interest margin on interest-earning assets have been adjusted to a fully taxable-equivalent basis using a statutory Federal income tax rate of $35 \%$.

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## Taxable-Equivalent Net Interest Income Changes Due to Rate and Volume(1)

$\left.\begin{array}{l|l|l} & \begin{array}{c}\text { Nine months ended September 30, } \\ \text { 2010-2009 }\end{array} \\ \text { Increase (Decrease) in }\end{array}\right)$
(1) Changes in interest income and interest expense attributable to changes in both volume and rate have been allocated proportionately to changes due to volume and changes due to rate.
(2) The amount of interest earned on certain securities of states and political subdivisions and other securities held has been adjusted to a fully taxable-equivalent basis, using a statutory federal income tax rate of $35 \%$.

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## Balance Sheet Review

## Assets

Total assets were $\$ 11.3$ billion at September 30, 2010, a decrease of $\$ 335.1$ million, or $2.9 \%$, from $\$ 11.6$ billion at December 31, 2009, primarily due to the decrease of $\$ 153.6$ million, or $5.3 \%$, in securities available-for-sale, the decrease of $\$ 48.7$ million in loans held for sale, and the pay-down of $\$ 31.5$ million in securities held-to-maturity.

## Investment Securities

Investment securities represented $29.90 \%$ of total assets at September 30, 2010, compared with $30.64 \%$ of total assets at December 31, 2009. The carrying value of investment securities at September 30, 2010, was $\$ 3.37$ billion compared with $\$ 3.55$ billion at December 31, 2009. Securities available-for-sale are carried at fair value and had a net unrealized gain of $\$ 42.0$ million at September 30, 2010, compared with a net unrealized loss of $\$ 1.4$ million at December 31, 2009. Book value for securities held-to-maturity was $\$ 603.5$ million at September 30, 2010, and $\$ 635.0$ million at December 31, 2009.

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The following table reflects the amortized cost, gross unrealized gains, gross unrealized losses, and fair values of investment securities as of September 30, 2010, and December 31, 2009:

|  | September 30, 2010 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Gross <br> Unrealized <br> Gains (In th |  | U | ross <br> ealized osses |  | air Value |
| Securities Held-to-Maturity |  |  |  |  |  |  |  |  |
| U.S. government sponsored entities | \$ | 99,909 | \$ | 3,205 | \$ |  |  | 103,114 |
| State and municipal securities | \$ | 10,576 | \$ | 12 | \$ | 46 |  | 10,542 |
| Mortgage-backed securities |  | 483,016 |  | 11,733 |  |  |  | 494,749 |
| Other Securities-foreign |  | 9,966 |  |  |  |  |  | 9,966 |
| Total securities held-to-maturity | \$ | 603,467 | \$ | 14,950 | \$ | 46 | \$ | 618,371 |
| Securities Available-for-Sale |  |  |  |  |  |  |  |  |
| U.S. government sponsored entities |  | 1,384,479 |  | 5,285 |  | 310 |  | 1,389,454 |
| Mortgage-backed securities |  | 1,053,176 |  | 37,226 |  | 66 |  | 1,090,336 |
| Collateralized mortgage obligations |  | 28,753 |  | 815 |  | 111 |  | 29,457 |
| Asset-backed securities |  | 251 |  |  |  | 4 |  | 247 |
| Corporate bonds |  | 206,813 |  | 1,068 |  | 1,705 |  | 206,176 |
| Mutual fund |  | 4,000 |  | 18 |  |  |  | 4,018 |
| Preferred stock of government sponsored entities |  | 569 |  |  |  |  |  | 569 |
| Trust preferred securities |  | 3,887 |  | 35 |  | 5 |  | 3,917 |
| Other securities-foreign |  | 36,530 |  | 61 |  | 110 |  | 36,481 |
| Other equity securities |  | 1,097 |  |  |  | 237 |  | 860 |
| Total securities available-for-sale |  | 2,719,555 | \$ | 44,508 | \$ | 2,548 |  | 2,761,515 |
| Total investment securities |  | 3,323,022 | \$ | 59,458 | \$ | 2,594 |  | 3,379,886 |


|  | December 31, 2009 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  |  | Gross <br> ealized Gains (In th | Un | ross <br> ealized <br> osses | Fair Value |  |
| Securities Held-to-Maturity |  |  |  |  |  |  |  |  |
| U.S. government sponsored entities | \$ | 99,876 | \$ | 1,187 | \$ |  |  | 101,063 |
| Mortgage-backed securities |  | 535,139 |  |  |  | 7,294 |  | 527,845 |
| Total securities held-to-maturity | \$ | 635,015 | \$ | 1,187 | \$ | 7,294 | \$ | 628,908 |
| Securities Available-for-Sale |  |  |  |  |  |  |  |  |
| U.S. treasury securities | \$ | 13,825 | \$ |  | \$ | 77 | \$ | 13,748 |
| U.S. government sponsored entities |  | 873,290 |  | 1,284 |  | 3,230 |  | 871,344 |
| State and municipal securities |  | 12,750 |  | 109 |  | 36 |  | 12,823 |
| Mortgage-backed securities |  | 1,939,821 |  | 9,730 |  | 7,375 |  | 1,942,176 |
| Collateralized mortgage obligations |  | 49,161 |  | 266 |  | 1,638 |  | 47,789 |
| Asset-backed securities |  | 312 |  |  |  | 63 |  | 249 |

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| Corporate bonds | 10,246 |  |  | 489 | 9,757 |
| :--- | ---: | :--- | ---: | ---: | ---: | ---: |
| Preferred stock of government sponsored entities | 1,061 | 211 |  | 14,272 |  |
| Other securities-foreign | 14,975 |  |  | 84 | 1,050 |
| Other equity securities | 1,050 |  |  |  |  |
|  |  |  |  |  |  |
| Total securities available-for-sale | $\$ 2,916,491$ | $\$ 11,600$ | $\$ 12,992$ | $\$ 2,915,099$ |  |
| Total investment securities | $\$ 3,551,506$ | $\$ 12,787$ | $\$ 20,286$ | $\$ 3,544,007$ |  |

ASC Topic 320 requires an entity to assess whether the entity has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. If either of these conditions is met, an entity must recognize an other-than-temporary impairment ( OTTI ). If an entity does not intend to sell the debt security and will not be required to sell the debt security, the entity must consider whether it will recover the amortized cost basis of the security. If the present value of expected cash flows is less than the amortized cost basis of the security, OTTI shall be considered to have occurred. OTTI is then separated into the amount of the total impairment related to credit losses and the amount of the total impairment related to all other factors. An entity determines the impairment related to credit losses by comparing the present value of cash flows expected to be collected from the security with the amortized cost basis of the security. OTTI related to the credit loss is thereafter recognized in earnings. OTTI

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related to all other factors is recognized in other comprehensive income. OTTI not related to the credit loss for a held-to-maturity security should be recognized separately in a new category of other comprehensive income and amortized over the remaining life of the debt security as an increase in the carrying value of the security only when the entity does not intend to sell the security and it is not more likely than not that the entity will be required to sell the security before recovery of its remaining amortized cost basis. The Company expects to recover the amortized cost basis of its debt securities, and has no intent to sell and will not be required to sell available-for-sale debt securities that have declined below their cost before their anticipated recovery.

The Company has investments in perpetual floating rate preferred securities issued by Freddie Mac and Fannie Mae with an aggregate par value of $\$ 1.1$ million as of September 30, 2010. Based on an evaluation of the financial condition and prospects of the issuers, the Company recorded other-than-temporary impairment charges of $\$ 492,000$ in the third quarter of 2010 to write down the value of these securities to their market value. As of September 30, 2010, the Company held agency preferred stock with a carrying value of $\$ 569,000$.

The temporarily impaired securities represent $11.0 \%$ of the fair value of investment securities as of September 30, 2010. Unrealized losses for securities with unrealized losses for less than twelve months represent $0.7 \%$, and securities with unrealized losses for twelve months or more represent $1.4 \%$, of the historical cost of these securities. Unrealized losses on these securities generally resulted from increases in interest rate spreads subsequent to the date that these securities were purchased. All of these securities are investment grade as of September 30, 2010. At September 30, 2010, 11 issues of securities had unrealized losses for twelve months or longer and 33 issues of securities had unrealized losses of less than twelve months. At September 30, 2010, management believed the impairment was temporary and, accordingly, no impairment loss has been recognized in our consolidated statements of operations. The table below shows the fair value, unrealized losses, and number of issuances of the temporarily impaired securities in our investment securities portfolio as of September 30, 2010, and December 31, 2009:

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|  |  As of September 30, 2010 <br> Temporarily Impaired Securities  <br> Less than 12 months 12 months or longer Total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair <br> Value |  | Unrealized Losses |  | No. of Issuances |  | Fair <br> Value (Dollars in | Unrealized <br> Losses thousands) |  | No. of Issuances |  |  | Fair <br> Value | Unrealized Losses |  | No. of Issuances |  |
| Securities Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| State and munucipal securities | \$ | 6,602 | \$ | 46 |  | 7 |  |  |  |  |  |  | \$ | 6,602 | \$ | 46 |  | 7 |
| Total securities held-to-maturity | \$ | 6,602 | \$ | 46 | \$ | 7 | \$ | \$ |  | \$ |  | \$ | 6,602 | \$ | 46 | \$ | 7 |
| Securities Available-for-Sale |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. government sponsored entities | \$ | 224,689 | \$ | 310 | \$ | 4 | \$ | \$ |  |  |  | \$ | 224,689 | \$ | 310 | \$ | 4 |
| Mortgage-backed securities |  | 358 |  | 5 |  | 7 | 32 |  | 1 |  | 1 |  | 390 |  | 6 |  | 8 |
| Mortgage-backed securities-Non-agency |  |  |  |  |  |  | 11,175 |  | 60 |  | 3 |  | 11,175 |  | 60 |  | 3 |
| Collateralized mortgage obligations |  |  |  |  |  |  | 1,239 |  | 111 |  | 6 |  | 1,239 |  | 111 |  | 6 |
| Asset-backed securities |  |  |  |  |  |  | 247 |  | 4 |  | 1 |  | 247 |  | 4 |  | 1 |
| Corporate bonds |  | 103,266 |  | 1,705 |  | 11 |  |  |  |  |  |  | 103,266 |  | 1,705 |  | 11 |
| Trust preferred securities |  | 1,253 |  | 5 |  | 1 |  |  |  |  |  |  | 1,253 |  | 5 |  | 1 |
| Other securities-foreign organization |  | 19,890 |  | 110 |  | 2 |  |  |  |  |  |  | 19,890 |  | 110 |  | 2 |
| Other equity securities |  | 860 |  | 237 |  | 1 |  |  |  |  |  |  | 860 |  | 237 |  | 1 |
| Total securities available-for-sale | \$ | 350,316 | \$ | 2,372 | \$ | 26 | \$ 12,693 | \$ | 176 | \$ | 11 | \$ | 363,009 | \$ | 2,548 | \$ | 37 |
| Total investment securities | \$ | 356,918 | \$ | 2,418 |  | 33 | \$ 12,693 | \$ | 176 |  | 11 | \$ | 369,611 | \$ | 2,594 |  | 44 |


|  |  As of December 31, 2009  <br> Temporarily Impaired Securities   <br> Less than 12 months 12 months or longer Total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair <br> Value |  | Unrealized Losses |  | No. of Issuances |  | Fair $\quad$ UnrealizedValue Losses(Dollars in thousands) |  |  | No. of Issuances |  | Fair <br> Value |  | Unrealized Losses |  | No. of Issuances |  |
| Securities Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage-backed securities | \$ | 527,845 |  | \$ 7,294 |  | 12 |  |  |  |  |  | \$ | 527,845 | \$ | 7,294 |  | 12 |
| Total securities held-to-maturity | \$ | 527,845 |  | \$ 7,294 | \$ | 12 | \$ | \$ | \$ | \$ |  | \$ | 527,845 | \$ | 7,294 | \$ | 12 |
| Securities Available-for-Sale |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Treasury entities | \$ | 13,748 | \$ | \$ 77 |  | 2 | \$ | \$ | \$ |  |  | \$ | 13,748 | \$ | 77 |  | 2 |
| U.S. government sponsored entities |  | 408,888 |  | 3,230 |  | 9 |  |  |  |  |  |  | 408,888 |  | 3,230 |  | 9 |
| State and municipal securities |  |  |  |  |  |  | 659 |  | 36 |  | 1 |  | 659 |  | 36 |  | 1 |
| Mortgage-backed securities |  | 1,050,968 |  | 6,216 |  | 32 | 855 |  | 3 |  | 5 |  | 1,051,823 |  | 6,219 |  | 37 |
| Mortgage-backed securities-Non-agency |  |  |  |  |  |  | 12,302 |  | 1,156 |  | 3 |  | 12,302 |  | 1,156 |  | 3 |
| Collateralized mortgage obligations |  | 30,870 |  | 955 |  | 4 | 8,304 |  | 683 |  | 8 |  | 39,174 |  | 1,638 |  | 12 |
| Asset-backed securities |  |  |  |  |  |  | 249 |  | 63 |  | 1 |  | 249 |  | 63 |  | 1 |
| Corporate bonds |  | 249 |  | 1 |  | 1 | 9,508 |  | 488 |  | 3 |  | 9,757 |  | 489 |  | 4 |
| Other securities-foreign organization |  | 14,891 |  | 84 |  | 3 |  |  |  |  |  |  | 14,891 |  | 84 |  | 3 |
| Total securities available-for-sale |  | 1,519,614 |  | \$ 10,563 | \$ | 51 | \$ 31,877 |  | 2,429 | \$ | 21 |  | 1,551,491 | \$ | 12,992 | \$ | 72 |
| Total investment securities |  | 2,047,459 |  | \$ 17,857 |  | 63 | \$ 31,877 |  | 2,429 |  | 21 |  | 2,079,336 | \$ | 20,286 |  | 84 |

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## Loans

Gross loans, excluding loans held for sale, were $\$ 6.91$ billion at September 30, 2010, an increase of $\$ 8.3$ million, or $0.1 \%$, from $\$ 6.90$ billion at December 31, 2009, primarily due to the increase of $\$ 107.1$ million, or $8.2 \%$, in commercial loans and the increase of $\$ 103.1$ million, or $15.1 \%$ in residential mortgage loans offset by the decrease of $\$ 167.6$ million, or $26.8 \%$, in construction loans, and by the decrease of $\$ 39.2$ million, or $1.0 \%$, in commercial real estate loans. The following table sets forth the classification of loans by type, mix, and percentage change as of the dates indicated:

September 30, 20Y of Gross Loans December 31, 2009\% of Gross Loans \% Change (Dollars in thousands)

| Type of Loans |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| Commercial | \$ 1,415,029 | 20.5\% | \$ | 1,307,880 | 19.0\% | 8.2\% |
| Residential mortgage | 785,417 | 11.4 |  | 682,291 | 9.9 | 15.1 |
| Commercial mortgage | 4,025,987 | 58.3 |  | 4,065,155 | 58.9 | (1.0) |
| Equity lines | 206,865 | 3.0 |  | 195,975 | 2.8 | 5.6 |
| Real estate construction | 458,448 | 6.5 |  | 626,087 | 9.1 | (26.8) |
| Installment | 12,454 | 0.2 |  | 13,390 | 0.2 | (7.0) |
| Other | 3,195 | 0.1 |  | 8,364 | 0.1 | (61.8) |
| Gross loans and leases | \$ 6,907,395 | 100\% | \$ | 6,899,142 | 100\% | 0.1\% |
| Allowance for loan losses | $(257,706)$ |  |  | $(211,889)$ |  | 21.6 |
| Unamortized deferred loan fees | $(7,740)$ |  |  | $(8,339)$ |  | (7.2) |
| Total loans and leases, net | \$ 6,641,949 |  | \$ | 6,678,914 |  | -0.6\% |
| Loans held for sale | 6,164 |  |  | 54,826 |  | -88.8\% |

## Asset Quality Review

## Non-performing Assets

Non-performing assets include loans past due 90 days or more and still accruing interest, non-accrual loans, and other real estate owned. The Company s policy is to place loans on non-accrual status if interest and/or principal is past due 90 days or more, or in cases where management deems the full collection of principal and interest unlikely. After a loan is placed on non-accrual status, any previously accrued but unpaid interest is reversed and charged against current income and subsequent payments received are generally first applied towards the outstanding principal balance of the loan. Depending on the circumstances, management may elect to continue the accrual of interest on certain past due loans if partial payment is received and/or the loan is well collateralized and in the process of collection. The loan is generally returned to accrual status when the borrower has brought the past due principal and interest payments current and, in the opinion of management, the borrower has demonstrated the ability to make future payments of principal and interest as scheduled.

Management reviews the loan portfolio regularly for problem loans. During the ordinary course of business, management becomes aware of borrowers that may not be able to meet the contractual requirements of the loan agreements. Such loans are placed under closer supervision with consideration given to placing the loan on non-accrual status, the need for an additional allowance for loan losses, and (if appropriate) partial or full charge-off.

Non-performing assets, excluding non-accrual loans held for sale, to total assets was $3.2 \%$ at September 30, 2010, compared to $3.0 \%$ at December 31, 2009, and compared to $4.0 \%$ at September 30, 2009. Total non-performing portfolio assets increased $\$ 12.8$ million, or $3.6 \%$, to $\$ 364.5$ million at September 30, 2010, compared to $\$ 351.7$ million at December 31, 2009, primarily due to a $\$ 3.0$ million increase in non-accrual loans, a $\$ 8.9$ million increase in OREO, and a $\$ 849,000$ increase in accruing loans past due 90 days or more. Total non-performing portfolio assets decreased $\$ 100.3$ million, or $21.6 \%$, to $\$ 364.5$ million at September 30, 2010, compared to $\$ 464.8$ million at September 30, 2009, primarily due to a $\$ 76.8$ million decrease in non-accrual loans and a $\$ 15.7$ million decrease in accruing loans past due 90 days or more and a $\$ 7.8$ million decrease in OREO.

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As a percentage of gross loans, excluding loans held for sale, plus other real estate owned, our non-performing assets increased to $5.22 \%$ at September 30, 2010, from 5.05\% at December 31, 2009. The non-performing portfolio loan coverage ratio, defined as the allowance for credit losses to non-performing loans, increased to $91.51 \%$ at September 30, 2010, from $77.36 \%$ at December 31, 2009.

The following table presents the breakdown of non-performing assets by category as of the dates indicated:

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| (Dollars in thousands) | September 30, 2010 |  | June 30, 2010 |  | \% Change | December 31, 2009 |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-performing assets |  |  |  |  |  |  |  |  |
| Accruing loans past due 90 days or more | \$ | 849 | \$ | 887 | (4) | \$ |  | 100 |
| Non-accrual loans: |  |  |  |  |  |  |  |  |
| Construction- residential |  | 38,828 |  | 48,255 | (20) |  | 54,490 | (29) |
| Construction- non-residential |  | 36,035 |  | 40,570 | (11) |  | 36,797 | (2) |
| Land |  | 17,731 |  | 28,185 | (37) |  | 40,534 | (56) |
| Commercial real estate, excluding land |  | 154,228 |  | 156,814 | (2) |  | 112,774 | 37 |
| Commercial |  | 25,636 |  | 29,222 | (12) |  | 26,570 | (4) |
| Residential mortgage |  | 11,217 |  | 10,324 | 9 |  | 9,478 | 18 |
| Total non-accrual loans: | \$ | 283,675 | \$ | 313,370 | (9) | \$ | 280,643 | 1 |
| Total non-performing loans |  | 284,524 |  | 314,257 | (9) |  | 280,643 | 1 |
| Other real estate owned |  | 79,957 |  | 101,053 | (21) |  | 71,014 | 13 |
| Total non-performing assets | \$ | 364,481 | \$ | 415,310 | (12) | \$ | 351,657 | 4 |
| Accruing troubled debt restructurings (TDRs) | \$ | 73,323 | \$ | 58,017 | 26 | \$ | 54,992 | 33 |
| Non-accrual TDRs (included in non-accrual loans above) | \$ | 66,597 | \$ | 65,638 | 1 | \$ | 41,609 | 60 |
| Non-accrual loans held for sale | \$ | 6,164 | \$ | 6,514 | (5) | \$ | 54,826 | (89) |
| Allowance for loan losses | \$ | 257,706 | \$ | 255,650 | 1 | \$ | 211,889 | 22 |
| Allowance for off-balance sheet credit commitments |  | 2,664 |  | 4,830 | (45) |  | 5,207 | (49) |
| Allowance for credit losses | \$ | 260,370 | \$ | 260,480 | (0) | \$ | 217,096 | 20 |
| Total gross loans outstanding, at period-end (1) | \$ | 6,907,395 | \$ | 6,853,624 | 1 | \$ | 6,899,142 | 0 |
| Allowance for loan losses to non-performing loans, at period-end (2) |  | 90.57\% |  | 81.35\% |  |  | 75.50\% |  |
| Allowance for loan losses to gross loans, at period-end (1) |  | 3.73\% |  | 3.73\% |  |  | 3.07\% |  |
| Allowance for credit losses to non-performing loans, at period-end (2) |  | 91.51\% |  | 82.89\% |  |  | 77.36\% |  |
| Allowance for credit losses to gross loans, at period-end (1) |  | 3.77\% |  | 3.80\% |  |  | 3.15\% |  |

(1) Excludes loans held for sale at period-end.
(2) Excludes non-accrual loans held for sale at period-end.

## Non-accrual Loans

At September 30, 2010, total non-accrual portfolio loans, excluding non-accrual loans held for sale, were $\$ 283.7$ million, an increase of $\$ 3.0$ million, or $1.1 \%$, from $\$ 280.6$ million at December 31, 2009, and a decrease of $\$ 76.8$ million, or $21.3 \%$, from $\$ 360.5$ million at September 30, 2009. The allowance for the collateral-dependent loans is calculated based on the difference between the outstanding loan balance and the value of the collateral as determined by recent appraisals, sales contract, or other available market price information. The allowance for collateral-dependent loans varies from loan to loan based on the collateral coverage of the loan at the

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time of designation as non-performing. We continue to monitor the collateral coverage, based on recent appraisals, of these loans on a quarterly basis and adjust the allowance accordingly. Non-accrual loans also include those troubled debt restructurings that do not qualify for accrual status.

At September 30, 2010, non-accrual loans held for sale decreased $\$ 48.7$ million, or $88.8 \%$, from $\$ 54.8$ million at December 31, 2009, to $\$ 6.2$ million due to the recognition of the sale of a loan for $\$ 26.0$ million upon the receipt of the cash portion of the purchase price, the transfer of six loans totaling $\$ 20.9$ million to OREO, pay-downs of $\$ 0.2$ million, and write-downs of $\$ 2.9$ million to fair value of loans held for sale at September 30, 2010, offset by a new loan held for sale of $\$ 1.3$ million. Loans held for sale were comprised of four commercial real estate loans for the total of $\$ 6.2$ million at September 30, 2010.

The following tables present the type of properties securing the non-accrual portfolio loans and the type of businesses the borrowers engaged in as of the dates indicated:

|  | September 30, 2010 |  |  | December 31, 2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Real <br> Estate (1) | Commercial (In thou |  | $\begin{gathered} \text { Real } \\ \text { Estate (1) } \\ \text { sands) } \end{gathered}$ | Commercial |  |
| Type of Collateral |  |  |  |  |  |  |
| Single/Multi-family residence | \$ 58,467 | \$ | 7,857 | \$ 69,408 | \$ | 6,305 |
| Commercial real estate | 181,840 |  | 747 | 159,031 |  | 1,076 |
| Land | 17,731 |  |  | 25,634 |  |  |
| Personal Property (UCC) |  |  | 17,033 |  |  | 18,063 |
| Other |  |  |  |  |  | 1,126 |
| Total | \$ 258,038 | \$ | 25,637 | \$ 254,073 | \$ | 26,570 |

(1) Real estate includes commercial mortgage loans, real estate construction loans, and residential mortgage loans and equity lines.

|  | September 30, 2010 <br> Real <br> Estate (1) | December 31, 2009 <br> Commercial <br> (In thousands) | Real <br> Estate (1) | Commercial |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Type of Business | $\$ 184,695$ | $\$$ | 3,159 | $\$ 182,512$ | $\$$ |
| Real estate development | 61,284 | 20,975 | 60,285 | 22,602 |  |
| Wholesale/Retail | 370 | 232 | 849 | 338 |  |
| Food/Restaurant | 1,797 | 1,271 | 1,797 | 2,966 |  |
| Import/Export | 9,892 |  | 8,630 |  |  |
| Other |  |  |  |  |  |
| Total | $\$ 258,038$ | $\$$ | 25,637 | $\$ 254,073$ | $\$$ |

(1) Real estate includes commercial mortgage loans, real estate construction loans, and residential mortgage loans and equity lines.
Other Real Estate Owned

At September 30, 2010, other real estate owned totaled $\$ 80.0$ million which was $\$ 9.0$ million, or $12.6 \%$, higher compared to $\$ 71.0$ million at December 31, 2009, and decreased $\$ 7.8$ million, or $8.9 \%$, from $\$ 87.8$ million at September 30, 2009. At September 30,

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2010, $\$ 52.3$ million of OREO was located in California, $\$ 6.3$ million of OREO was located in Nevada, $\$ 11.6$ million of OREO was located in Texas, $\$ 5.7$ million of OREO was located in the state of Washington, and $\$ 4.1$ million was located in all other states. At September 30, 2010, OREO was comprised of 6 parcels of land zoned for residential purpose properties of $\$ 30.2$ million, 2 parcels of land zoned for non-residential purpose properties of $\$ 7.3$ million, 6 residential construction projects of $\$ 17.4$ million, 4 non-residential construction projects of $\$ 8.4$ million, 7 non-farm non-residential properties of $\$ 13.5$ million, 2 multi-family residential properties of $\$ 731,000$, and 5 single family residential properties of $\$ 2.4$ million.

## Troubled Debt Restructurings

A troubled debt restructuring (TDR ) is a formal modification of the terms of a loan when the Bank, for economic or legal reasons related to the borrower s financial difficulties, grants a concession to the borrower. The concessions may be granted in various forms, including reduction in the stated interest rate, reduction in the amount of principal amortization, forgiveness of a portion of a loan balance or accrued interest, or extension of the maturity date.

A summary of TDR by type of concession and by accrual and non-accrual status is shown below:

|  | Accruing |  | Non-accrual |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands, except no. of loans) |  |  |  |  |  |
| As of September 30, 2010 |  |  |  |  |  |  |
| Interest deferral | \$ |  | \$ 345 | 1 | \$ 345 | 1 |
| Principal deferral | 45,607 | 9 | 12,610 | 8 | 58,217 | 17 |
| Rate reduction | 12,552 | 4 | 51,497 | 6 | 64,049 | 10 |
| Rate reduction and forgiveness of principal | 6,366 | 1 |  |  | 6,366 | 1 |
| Rate reduction and payment deferral | 8,798 | 5 | 2,145 | 5 | 10,943 | 10 |
| Total | \$ 73,323 | 19 | \$ 66,597 | 20 | \$ 139,920 | 39 |


| As of December 31, $\mathbf{2 0 0 9}$ |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Interest deferral | $\$ 8,864$ | 1 | $\$, 764$ | 2 | $\$ 14,628$ | 3 |  |
| Principal deferral | 34,716 | 9 | 9,322 | 6 | 44,038 | 15 |  |
| Rate reduction | 863 | 3 | 8,886 | 1 | 9,749 | 4 |  |
| Rate reduction and forgiveness of principal | 10,549 | 1 |  | 10,549 | 1 |  |  |
| Rate reduction and payment deferral |  |  | 17,637 | 3 | 17,637 | 3 |  |
|  |  |  |  |  |  |  |  |
| Total | $\$ 54,992$ | 14 | $\$ 41,609$ | 12 | $\$$ | 96,601 | 26 |

Troubled debt restructurings on accrual status are comprised of the loans that have, pursuant to the Bank spolicy, performed under the restructured terms and have demonstrated sustained performance under the modified terms for six months before being returned to accrual status. The sustained performance considered by management pursuant to its policy includes the periods prior to the modification if the prior performance met or exceeded the modified terms. This would include cash paid by the borrower prior to the restructure to set up interest reserves. Troubled debt restructurings on accrual status totaled $\$ 73.3$ million at September 30, 2010, and were comprised of 19 loans, an increase of $\$ 18.3$ million, or $33.3 \%$, compared to 14 loans totaling $\$ 55.0$ million at December 31, 2009. TDRs on accrual status at September 30, 2010, were comprised of six office and commercial real estate loans of $\$ 20.8$ million, three multi-family residential loans of $\$ 24.4$ million, two hotel loans of $\$ 15.4$ million, three land loans of $\$ 3.3$ million, three single family residential loans of $\$ 7.8$ million, one commercial loan of $\$ 1.1$ million, and a commercial condo loan of $\$ 428,000$. TDRs on accrual status at December 31,2009 , were comprised of four office and commercial use buildings of $\$ 28.3$ million, three multi-family

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residential loans of $\$ 11.6$ million, a hotel loan of $\$ 10.3$ million, two land loans of $\$ 2.3$ million, three shopping center loans of $\$ 2.1$ million, and a single family residential loan of $\$ 485,000$. The Company expects that the troubled debt restructuring loans on accruing status as of September 30, 2010, which are all performing in accordance with their restructured terms, to continue to comply with the restructured terms because of the reduced principal or interest payments on these loans. The average rate on commercial real estate TDRs was $5.34 \%$ compared to $5.95 \%$ earned on the entire commercial real estate portfolio in the third quarter of 2010.

Troubled debt restructurings on non-accrual status totaled $\$ 66.6$ million at September 30, 2010. Included in troubled debt restructurings on non-accrual status is a loan with an outstanding book balance of $\$ 47.5$ million to a borrower who filed for bankruptcy in March 2009. During the second quarter of 2010, the loan was restructured as an interest only loan for four years at a fixed rate of $4 \%$ for the first year, $4.5 \%$ for the second year, and $5 \%$ thereafter. If the borrower performs on a sustained basis (generally six months) under the restructured terms, this loan may be restored to accrual status.

## Impaired Loans

A loan is considered impaired when it is probable that a creditor will be unable to collect all amounts due according to the contractual terms of the loan agreement based on current circumstances and events. The assessment for impairment occurs when and while such loans are on non-accrual as a result of delinquency status of over ninety days or receipt of information indicating that full collection of principal is doubtful, or when the loan has been restructured in a troubled debt restructuring. Those loans with a balance less than our defined selection criteria, generally a loan amount less than $\$ 500,000$ (less than $\$ 100,000$ for prior quarters before June 30, 2010), are treated as a homogeneous portfolio. If loans meeting the defined criteria are not collateral dependent, we measure the impairment based on the present value of the expected future cash flows discounted at the loan s effective interest rate. If loans meeting the defined criteria are collateral dependent, we measure the impairment by using the loan $s$ observable market price or the fair value of the collateral. We obtain an appraisal to determine the amount of impairment at the date that the loan becomes impaired. The appraisals are based on as is or bulk sale valuations. To ensure that appraised values remain current, we generally obtain an updated appraisal every six months from qualified independent appraisers. Furthermore, if the most current appraisal is dated more than three months prior to the effective date of the impairment test, we validate the most current value with third party market data appropriate to the location and property type of the collateral. If the third party market data indicates that the value of our collateral property values has declined since the most recent valuation date, we adjust downward the value of the property to reflect current market conditions. If the fair value of the collateral, less cost to sell, is less than the recorded amount of the loan, we then recognize impairment by creating or adjusting an existing valuation allowance with a corresponding charge to the provision for loan losses. If an impaired loan is expected to be collected through liquidation of the collateral, the amount of impairment, excluding disposal costs, which range between $5 \%$ to $10 \%$ of the fair value, depending on the size of the impaired loan, is charged off against the allowance for loan losses. Non-accrual impaired loans, including troubled debt restructurings, are not returned to accruing status unless the unpaid interest has been brought current and full repayment of the recorded balance is expected or if the borrower has made six consecutive monthly payments of the scheduled amounts due and troubled debt restructurings are reviewed for continued impairment until they are no longer reported as troubled debt restructurings.

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We identified impaired loans with a recorded investment of $\$ 363.2$ million at September 30, 2010, compared to $\$ 390.5$ million at December 31, 2009. We considered all non-accrual loans to be impaired. As of September 30, 2010, $\$ 258.0$ million, or $91.0 \%$, of the $\$ 283.7$ million of non-accrual portfolio loans were secured by real estate compared to $\$ 254.1$ million, or $90.7 \%$, of the $\$ 280.6$ million of non-accrual loans were secured by real estate at December 31, 2009. While increases in the non-accrual loan balance are indicative of an overall loan portfolio deterioration, high percentages of well-secured collateral-dependent loans within the non-accrual loan breakdown provide less need of corresponding increases to the allowance for loan losses. In light of declining property values in the current economic downturn affecting the real estate markets, the Bank has obtained current appraisals, sales contracts, or other available market price information which provides updated factors in evaluating potential loss.

At September 30, 2010, $\$ 23.5$ million of the $\$ 257.7$ million allowance for loan losses was allocated for impaired loans and $\$ 234.2$ million was allocated to the general allowance compared to $\$ 15.1$ million of the $\$ 211.9$ million allowance for loan losses was allocated for impaired loans and $\$ 196.8$ million was allocated to the general allowance at December 31, 2009. The remainder of the allowance for loan losses is a general allowance and has increased from December 31, 2009 as a result of refinements in the methodology to determine the loan loss reserve. For the nine months ended September 30, 2010, net loan charge-offs were $\$ 103.6$ million, or $2.01 \%$, of average loans compared to $\$ 151.0$ million, or $2.75 \%$, of average loans in the same period a year ago. The increase in the allowance for credit losses in the nine months ended September 30, 2010, is directionally consistent with the underlying credit quality of the applicable loan portfolios and net charge-offs. The allowance for credit losses to non-accrual loans increased to $91.8 \%$ at September 30, 2010, from $77.4 \%$ at December 31, 2009.

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The following table presents impaired loans and the related allowance and charge-off as of the dates indicated:
$\left.\begin{array}{lccccccc} & & & \begin{array}{c}\text { Impaired Loans } \\ \text { At September 30, 2010 } \\ \text { Allowance as a } \\ \text { \% of } \\ \text { Balance }\end{array} & \begin{array}{c}\text { Cumulative } \\ \text { Charge-off }\end{array} & \begin{array}{c}\text { Cumulative } \\ \text { Charge-off as a } \\ \text { \% of Balance * }\end{array} \\ \text { With no allocated allowance } & \text { Balance } & \text { Allowance } & & & & \\ \text { (Dollars in thousands) }\end{array}\right]$

Allowance allocated to impaired loans as a percentage to
balance of impaired loans with allowance allocated $9.55 \%$

|  | Balance | Allowance | ```At December 31, 2009 Allowance as a \% of Balance (Dollars in thousands)``` | Cumulative Charge-off | Cumulative <br> Charge-off as a \% of Balance * |
| :---: | :---: | :---: | :---: | :---: | :---: |
| With no allocated allowance |  |  |  |  |  |
| Without charge-off | \$ 153,380 | \$ |  | \$ |  |
| With charge-off | 84,886 |  |  | 39,414 | 31.71\% |
| With allocated allowance |  |  |  |  |  |
| Without charge-off | 27,388 | 934 | 3.41\% |  |  |
| With charge-off | 124,807 | 14,199 | 11.38\% | 61,792 | $33.11 \%$ |
| Total | \$ 390,461 | \$ 15,133 | 3.88\% | \$ 101,206 | 20.58\% |

Allowance allocated to impaired loans as a percentage to
balance of impaired loans with allowance allocated
9.94\%

* Balance prior to charge-off

For impaired loans, the amounts previously charged off represent $23.8 \%$ at September 30, 2010, and 20.6\% at December 31, 2009, of the contractual balances for impaired loans. At September 30, 2010, $\$ 59.2$ million of impaired loans had no allocated allowance and had no previous charge-offs compared to $\$ 153.4$ million at December 31, 2009. At September 30, 2010, impaired loans with no allocated allowance and no previous charge-offs were comprised of 8 performing troubled debt restructuring loans totaling $\$ 31.6$ million and 29 other loans totaling $\$ 27.6$ million where the fair value of the collateral exceeded the loan amounts. Despite the significant deterioration in the real estate values in our market area, many of the loans originated by the Bank were originally made with loan-to-value ratios below $70 \%$, such that even after taking the sometimes significant market depreciation into consideration, the current value of the underlying collateral continues to exceed the loan balance. The impaired loans included in the table above are comprised of $\$ 26.8$ million in commercial loans and $\$ 336.4$ million in real estate loans as of September 30, 2010, and comprised of $\$ 38.8$ million in commercial loans and $\$ 351.7$ million in real estate loans as of December 31, 2009.

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## Loan Interest Reserves

In accordance with customary banking practice, construction loans and land development loans are originated where interest on the loan is disbursed from pre-established interest reserves included in the total original loan commitment. Our construction and land development loans generally include optional renewal terms after the maturity of the initial loan term. New appraisals are obtained prior to extension or renewal of these loans in part to determine the appropriate interest reserve to be established for the new loan term. Loans with interest reserves are underwritten to the same criteria, including loan to value and if applicable, pro forma debt service coverage ratios, as loans without interest reserves. Construction loans with interest reserves are monitored on a periodic basis to gauge progress towards completion. Interest reserves are frozen if it is determined that additional draws would result in a loan to value ratio that exceeds policy maximums based on collateral property type. Our policy limits in this regard are consistent with supervisory limits and range from $65 \%$ in the case of land to $85 \%$ in the case of 1 - to 4 -family residential construction projects.

A summary of loans with interest reserves follows:

|  | Balance | Remaining Interest Reserves (In thousands) |  | Loans <br> Extended |
| :---: | :---: | :---: | :---: | :---: |
| At September 30, 2010 |  |  |  |  |
| Construction loans | \$ 163,745 | \$ | 8,615 | \$ 91,364 |
| Land loans | 2,730 |  | 82 | 1,856 |
| Total | \$ 166,475 | \$ | 8,697 | \$ 93,220 |
| At December 31, 2009 |  |  |  |  |
| Construction loans | \$ 325,689 | \$ | 29,121 | \$ 136,483 |
| Land loans | 11,752 |  | 591 | 3,722 |
| Total | \$ 337,441 | \$ | 29,712 | \$ 140,205 |

At September 30, 2010, the Bank had no loans on non-accrual status with available interest reserves. At September 30, 2010, $\$ 45.7$ million of non-accrual residential construction loans, $\$ 29.2$ million of non-accrual non-residential construction loans, and $\$ 5.7$ million of non-accrual land loans had been originated with pre-established interest reserves. At December 31, 2009, $\$ 54.4$ million of non-accrual residential construction loans, $\$ 37.0$ million of non-accrual non-residential construction loans, and $\$ 20.9$ million of non-accrual land loans had been originated with pre-established interest reserves. While loans with interest reserves are typically expected to be repaid in full according to the original contractual terms, some loans require one or more extensions beyond the original maturity. Typically, these extensions are required due to construction delays, delays in sales or lease of property, or some combination of these two factors.

## Loan Concentration

Most of the Company s business activities are with customers located in the predominantly Asian areas of Southern and Northern California; New York City, New York; Dallas and Houston, Texas; Seattle, Washington; Boston, Massachusetts; Chicago, Illinois; and Edison, New Jersey. The Company has no specific industry concentration, and generally its loans are collateralized with real property or other pledged collateral of the borrowers. Loans are generally expected to be paid off from the operating profits of the borrowers, refinancing by another lender, or through sale by the borrowers of the secured collateral. There were no loan concentrations to multiple borrowers in similar activities which exceeded $10 \%$ of total loans as of September 30, 2010, and as of December 31, 2009.

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The federal banking regulatory agencies issued final guidance on December 6, 2006, regarding risk management practices for financial institutions with high or increasing concentrations of commercial real estate (CRE ) loans on their balance sheets. The regulatory guidance reiterates the need for sound internal risk management practices for those institutions that have experienced rapid growth in CRE lending, have notable exposure to specific types of CRE, or are approaching or exceeding the supervisory criteria used to evaluate the CRE concentration risk, but the guidance is not to be construed as a limit for CRE exposure. The supervisory criteria are: (1) total reported loans for construction, land development, and other land represent $100 \%$ of the institution s total risk-based capital, and (2) both total CRE loans represent $300 \%$ or more of the institution s total risk-based capital and the institution s CRE loan portfolio has increased $50 \%$ or more within the last thirty-six months. Total loans for construction, land development, and other land represented $68 \%$ of total risk-based capital as of December 31, 2009, and $46 \%$ as of September 30, 2010. Total CRE loans represented $332 \%$ of total risk-based capital as of December 31, 2009, and 302\% as of September 30, 2010. In January 2010, the Bank reduced its internal limit for CRE loans from $400 \%$ of total capital to $300 \%$ of total capital to be achieved no later than December 2011. Based on recent trends in the reduction in CRE loans, the Bank expects its CRE loans to be less than $300 \%$ of total capital by December 31, 2010, without the need to engage in sales of performing CRE loans. Reductions in CRE loans during the remainder of 2010 are not expected to have a material impact on our balance sheet or results of operations or to pose a significant risk to the Company.

## Allowance for Credit Losses

The Bank maintains the allowance for credit losses at a level that is considered adequate to absorb the estimated and known risks in the loan portfolio and off-balance sheet unfunded credit commitments. Allowance for credit losses is comprised of the allowance for loan losses and the reserve for off-balance sheet unfunded credit commitments. With this risk management objective, the Bank s management has an established monitoring system that is designed to identify impaired and potential problem loans, and to permit periodic evaluation of impairment and the adequacy level of the allowance for credit losses in a timely manner.

In addition, our Board of Directors has established a written credit policy that includes a credit review and control system which it believes should be effective in ensuring that the Bank maintains an adequate allowance for credit losses. The Board of Directors provides oversight for the allowance evaluation process, including quarterly evaluations, and determines whether the allowance is adequate to absorb losses in the credit portfolio. The determination of the amount of the allowance for credit losses and the provision for credit losses is based on management s current judgment about the credit quality of the loan portfolio and takes into consideration known relevant internal and external factors that affect collectibility when determining the appropriate level for the allowance for credit losses. The nature of the process by which the Bank determines the appropriate allowance for credit losses requires the exercise of considerable judgment. Additions to the allowance for credit losses are made by charges to the provision for credit losses. While management utilizes its best judgment and information available, the ultimate adequacy of the allowance is dependent upon a variety of factors beyond the Bank s control, including the performance of the Bank s loan portfolio, the economy, changes in interest rates, and the view of the regulatory authorities toward loan classifications. Identified credit exposures that are determined to be uncollectible are charged against the allowance for credit losses. Recoveries of previously charged off amounts, if any, are credited

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to the allowance for credit losses. A weakening of the economy or other factors that adversely affect asset quality could result in an increase in the number of delinquencies, bankruptcies, or defaults, and a higher level of non-performing assets, net charge-offs, and provision for credit losses in future periods.

The allowance for loan losses was $\$ 257.7$ million and the allowance for off-balance sheet unfunded credit commitments was $\$ 2.7$ million at September 30, 2010, and represented the amount that the Company believes to be sufficient to absorb credit losses inherent in the Company s loan portfolio including off-balance sheet unfunded credit commitments. The allowance for credit losses, which is the sum of allowance for loan losses and the reserve for off-balance sheet unfunded credit commitments, was $\$ 260.4$ million at September 30, 2010, compared to $\$ 217.1$ million at December 31, 2009, an increase of $\$ 43.3$ million, or $19.9 \%$. The allowance for credit losses represented $3.77 \%$ of period-end gross loans, excluding loans held for sale, and $91.5 \%$ of non-performing portfolio loans at September 30, 2010. The comparable ratios were 3.15\% of period-end gross loans and $77.4 \%$ of non-performing loans at December 31, 2009. The following table sets forth information relating to the allowance for credit losses for the periods indicated:

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|  | the | three month 2010 | de | $\begin{aligned} & \text { September 3 } 3 \\ & 2009 \\ & \text { (Dollars } \end{aligned}$ | or | e nine month <br> 2010 <br> sands) | ded | $\begin{aligned} & \text { eptember 30, } \\ & 2009 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for Loan Losses |  |  |  |  |  |  |  |  |
| Balance at beginning of period | \$ | 255,650 | \$ | 169,551 | \$ | 211,889 | \$ | 122,093 |
| Provision for credit losses |  | 17,900 |  | 76,000 |  | 146,900 |  | 216,000 |
| Transfers from/(to) reserve for off-balance sheet credit commitments |  | 2,166 |  | 812 |  | 2,543 |  | 2,309 |
| Charge-offs: |  |  |  |  |  |  |  |  |
| Commercial loans |  | $(5,588)$ | \$ | $(27,492)$ |  | $(17,501)$ | \$ | $(49,657)$ |
| Construction loans-residential |  | $(5,170)$ |  | $(13,126)$ |  | $(15,979)$ |  | $(58,535)$ |
| Construction loans-other |  | $(3,844)$ |  | $(1,966)$ |  | $(22,234)$ |  | $(10,734)$ |
| Real estate loans |  | 393 |  | $(12,094)$ |  | $(37,677)$ |  | $(26,550)$ |
| Real estate land loans |  | $(7,138)$ |  | $(3,865)$ |  | $(19,820)$ |  | $(7,599)$ |
| Installment loans and other loans |  |  |  |  |  |  |  | (4) |
| Total charge-offs |  | $(21,347)$ |  | $(58,543)$ |  | $(113,211)$ |  | $(153,079)$ |
| Recoveries: |  |  |  |  |  |  |  |  |
| Commercial loans |  | 963 |  | 219 |  | 3,332 |  | 523 |
| Construction loans-residential |  | 1,909 |  | 598 |  | 4,405 |  | 772 |
| Construction loans-other |  | 36 |  |  |  | 453 |  | 1 |
| Real estate loans |  | 8 |  | 46 |  | 930 |  | 46 |
| Real estate-land loans |  | 421 |  | 685 |  | 463 |  | 686 |
| Installment loans and other loans |  |  |  | 2 |  | 2 |  | 19 |
| Total recoveries |  | 3,337 |  | 1,550 |  | 9,585 |  | 2,047 |
| Balance at end of period | \$ | 257,706 | \$ | 189,370 | \$ | 257,706 | \$ | 189,370 |
| Reserve for off-balance sheet credit commitments |  |  |  |  |  |  |  |  |
| Balance at beginning of period | \$ | 4,830 | \$ | 5,835 | \$ | 5,207 | \$ | 7,332 |
| Provision/(reversal) for credit losses/transfers |  | $(2,166)$ |  | (812) |  | $(2,543)$ |  | $(2,309)$ |
| Balance at end of period | \$ | 2,664 | \$ | 5,023 | \$ | 2,664 | \$ | 5,023 |
| Average loans outstanding during period ended (1) |  | 6,874,626 |  | 7,211,971 | \$ | 6,877,167 | \$ | 7,336,816 |
| Total gross loans outstanding, at period-end (1) |  | 6,907,395 |  | ,115,582 | \$ | 6,907,395 | \$ | 7,115,582 |
| Total non-performing loans, at period-end (1) | \$ | 284,524 | \$ | 377,012 | \$ | 284,524 | \$ | 377,012 |
| Ratio of net charge-offs to average loans outstanding during the period |  | 1.04\% |  | 3.14\% |  | 2.01\% |  | 2.75\% |
| Provision for credit losses to average loans outstanding during the period |  | 1.03\% |  | 4.18\% |  | 2.86\% |  | 3.94\% |
| Allowance for credit losses to non-performing loans at period-end |  | 91.51\% |  | 51.56\% |  | 91.51\% |  | 51.56\% |
| Allowance for credit losses to gross loans at period-end |  | 3.77\% |  | 2.73\% |  | 3.77\% |  | 2.73\% |

## (1) Excludes loans held for sale at period end.

Our allowance for loan losses consists of the following:

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Specific allowance. For impaired loans, we provide specific allowances for loans that are not collateral dependent based on an evaluation of the present value of the expected future cash flows discounted at the loan seffective interest rate and for loans that are collateral dependent based on the fair value of the underlying collateral, which is determined based on the most recent valuation information received, which may be adjusted based on factors such as changes in market conditions from the time of valuation. If the measure of the impaired loan is less than the recorded investment in the loan, the deficiency will be charged off against the allowance for loan losses or, alternatively, a specific allocation will be established.

General allowance. The unclassified portfolio is segmented on a group basis. Segmentation is determined by loan type and common risk characteristics. The non-impaired loans are grouped into twenty-three segments: two commercial segments, ten commercial real estate segments, three residential construction segments, three non-residential construction segments, one SBA segment, one installment loans segment, one residential mortgage segment, one equity lines of credit segment and one overdrafts segment. The allowance is provided for each segmented group based on the group s historical loan loss experience aggregated based on loan risk classifications which takes into account the current financial condition of the borrowers and guarantors, the prevailing value of the underlying collateral if collateral dependent, charge-off history, management $s$ knowledge of the portfolio, general economic conditions, and environmental factors which include the trends in delinquency and non-accrual, and other significant factors, such as national and local economy, the volume and composition of the portfolio, strength of management and loan staff, underwriting standards, and the concentration of credit. In addition, management reviews reports on past-due loans to ensure appropriate classifications. During the third quarter of 2007, we revised our minimum loss rates for loans rated Special Mention and Substandard to incorporate the results of a classification migration model reflecting actual losses beginning in 2003. Beginning in the third quarter of 2007, minimum loss rates have been assigned for loans graded Minimally Acceptable instead of grouping these loans with the unclassified portfolio. During the second quarter of 2009, in light of the continued deterioration in the economy and the increases in non-accrual loans and charge-offs, and based in part on regulatory considerations, we shortened the period used in the migration analysis from five years to four years to better reflect the impact of the most recent charge-offs, which increased the allowance for loan losses by $\$ 3.9$ million; we increased the general allowance to reflect the higher loan delinquency trends, the weaker national and local economy and the increased difficulty in assigning loan grades, which increased the allowance for loan losses by $\$ 13.2$ million, and we also applied the environmental factors described above to loans rated Minimally Acceptable, Special Mention and Substandard, which increased the allowance for loan losses by $\$ 11.8$ million. During the fourth quarter of 2009, we changed our migration loss analysis to reduce the weighting of the first two years of the four-year migration analysis by half to better reflect the impact of more recent losses, and further segmented the construction loan portfolios into three geographic segments. The changes made during the fourth quarter of 2009 did not have a significant impact on the allowance for loan losses. During the first quarter of 2010, we increased the number of segments for commercial real estate loans from one to ten. In addition, we changed our migration loss analysis to use as the reserve factor for loans rated Pass the total weighted average losses during the last four years for each loan segment as well as the weighting for the four-year migration so that the first two years are weighted one-third and the most recent two years are weighted two-thirds. The changes made during the first quarter of 2010 increased the allowance for loan losses by $\$ 10.4$ million. During the second quarter of 2010, we further refined our methodology to give greater weighting to the most recent twelve months of charge-offs in the calculation of the loan loss reserve percentage for Pass rated loans, which increased the allowance for loan losses by $\$ 10.4$ million; we discontinued the weighting in the four-year migration analysis for loans rated lower than Pass, which increased the allowance for loan losses by $\$ 7.1$ million and we increased the environmental factors for purchased syndicated loans which increased the allowance for loan losses by $\$ 2.0$ million.

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The table set forth below reflects management $s$ allocation of the allowance for loan losses by loan category and the ratio of each loan category to the total average loans as of the dates indicated:
$\left.\begin{array}{lccccc} & \begin{array}{c}\text { September 30, 2010 } \\ \text { Percentage of } \\ \text { Loans in Each } \\ \text { Category } \\ \text { to Average } \\ \text { Gross }\end{array} & \begin{array}{c}\text { December 31, 2009 } \\ \text { Percentage of } \\ \text { Loans in Each } \\ \text { Category } \\ \text { to Average } \\ \text { Gross }\end{array} \\ \text { Loans }\end{array}\right]$
(1) Residential mortgage loans includes equity lines.

The allowance allocated to commercial loans increased from $\$ 57.8$ million at December 31, 2009, to $\$ 63.4$ million at September 30, 2010. At September 30, 2010, thirty-four commercial loans totaling $\$ 25.6$ million were on non-accrual status and no commercial loans were past due 90 days and still accruing interest. At December 31, 2009, forty commercial loans totaling $\$ 26.6$ million were on non-accrual status. Commercial loans comprised $7.4 \%$ of impaired loans and $9.0 \%$ of non-accrual portfolio loans at September 30, 2010, compared to $9.9 \%$ of impaired loans and $9.5 \%$ of non-accrual portfolio loans at December 31, 2009.

The allowance allocated to commercial mortgage loans increased from $\$ 100.5$ million at December 31, 2009, to $\$ 135.9$ million at September 30, 2010, which was due to increases in non-accrual loans as well as loans risk graded Watch and Special Mention. The overall allowance for total commercial mortgage loans was $3.4 \%$ at September 30, 2010, and $2.5 \%$ at December 31, 2009. At September 30, 2010, sixty-one commercial mortgage loans, excluding non-accrual loans held for sale, totaling $\$ 172.0$ million were on non-accrual status. At December 31, 2009, forty-seven commercial mortgage loans, excluding non-accrual loans held for sale, totaling $\$ 112.8$ million were on non-accrual status. Commercial mortgage loans comprised $60.1 \%$ of impaired loans and $59.3 \%$ of non-accrual portfolio loans at September 30, 2010, compared to $59.8 \%$ of impaired loans and $54.6 \%$ of non-accrual portfolio loans at December 31, 2009.

The allowance allocated for construction loans increased $\$ 4.5$ million to $\$ 49.6$ million, or $10.1 \%$, of construction loans at September 30, 2010, compared to $\$ 45.1$ million, or $7.2 \%$, of construction loans at December 31, 2009, primarily due to higher reserves for impaired loans and the changes in the migration methodology adopted in the second quarter of 2010. At September 30, 2010, sixteen construction loans totaling $\$ 74.9$ million were on non-accrual status. Construction loans comprised $20.6 \%$ of impaired loans and $25.8 \%$ of non-accrual portfolio loans at September 30, 2010, compared to $27.7 \%$ of impaired loans and $32.5 \%$ of non-accrual portfolio loans at December 31, 2009.

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## Deposits

Total deposits were $\$ 7.1$ billion at September 30, 2010, a decrease of $\$ 397.3$ million, or $5.3 \%$, from $\$ 7.5$ billion at December 31, 2009, primarily due to a $\$ 406.0$ million, or $47.6 \%$, decrease in brokered deposits. The following table displays the deposit mix as of the dates indicated:

|  | September 30, 2010 | \% of Total <br> (Dollars in thousands) | December 31, 2009 | \% of Total |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Deposits | $\$ 928,970$ | $13.1 \%$ | $\$$ | 864,551 | $11.5 \%$ |
| Non-interest-bearing demand | 409,109 | 5.7 | 337,304 | 4.5 |  |
| NOW | 974,572 | 13.7 | 943,164 | 12.6 |  |
| Money market | 375,640 | 5.3 | 347,724 | 4.6 |  |
| Savings | $1,150,633$ | 16.2 | $1,529,954$ | 20.4 |  |
| Time deposits under $\$ 100,000$ | $3,268,831$ | 46.0 | $3,482,343$ | 46.4 |  |
| Time deposits of $\$ 100,000$ or more |  |  |  |  |  |
|  | $\$ 7,107,755$ | $100.0 \%$ | $\$$ | $7,505,040$ | $100.0 \%$ |

## Borrowings

Borrowings include Federal funds purchased, securities sold under agreements to repurchase, funds obtained as advances from the Federal Home Loan Bank ( FHLB ) of San Francisco, and other borrowings from financial institutions.

Securities sold under agreements to repurchase were $\$ 1.6$ billion with a weighted average rate of $4.17 \%$ at September 30, 2010, compared to $\$ 1.6$ billion with a weighted average rate of $4.19 \%$ at December 31, 2009. Seventeen floating-to-fixed rate agreements totaling $\$ 900.0$ million are with initial floating rates for a period of time ranging from six months to one year, with floating rates ranging from the three-month LIBOR minus 100 basis points to three-month LIBOR minus 340 basis points. Thereafter, the rates are fixed for the remainder of the term, with interest rates ranging from $4.29 \%$ to $5.07 \%$. After the initial floating rate term, the counterparties have the right to terminate the transaction at par at the fixed rate reset date and quarterly thereafter. Thirteen fixed-to-floating rate agreements totaling $\$ 650.0$ million have initial fixed rates ranging from $1.00 \%$ and $3.50 \%$ with initial fixed rate terms ranging from six months to eighteen months. For the remainder of the seven year term, the rates float at $8 \%$ minus the three-month LIBOR rate with a maximum rate ranging from $3.25 \%$ to $3.75 \%$ and minimum rate of $0.0 \%$. After the initial fixed rate term, the counterparties have the right to terminate the transaction at par at the floating rate reset date and quarterly thereafter. At September 30, 2010, there was one short-term security sold under an agreement to repurchase of $\$ 16.0$ million at the rate of $1.00 \%$ which matured on October 1, 2010. The table below provides summary data for long-term securities sold under agreements to repurchase as of September 30, 2010:

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Securities Sold Under Agreements to Repurchase

| (Dollars in millions) | Fixed-to-floating |  |  |  | Floating-to-fixed |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Callable | All callable at September 30, 2010 |  |  |  | All callable at September 30, 2010 |  |  |  |  |
| Rate type | Float Rate |  |  |  | Fixed Rate |  |  |  |  |
| Rate index | 8\% minus 3 month LIBOR |  |  |  |  |  |  |  |  |
| Maximum rate | 3.75\% | 3.50\% | 3.50\% | 3.25\% |  |  |  |  |  |
| Minimum rate | 0.0\% | 0.0\% | 0.0\% | 0.0\% |  |  |  |  |  |
| No. of agreements | 3 | 5 | 4 | 1 | 2 | 1 | 10 | 4 | 30 |
| Amount | \$ 150.0 | \$ 250.0 | \$ 200.0 | \$ 50.0 | \$ 100.0 | \$ 50.0 | \$ 550.0 | \$ 200.0 | \$ 1,550.0 |
| Weighted average rate | 3.75\% | 3.50\% | 3.50\% | 3.25\% | 4.77\% | 4.83\% | 4.54\% | 5.00\% | 4.20\% |
| Final maturity | 2014 | 2014 | 2015 | 2015 | 2011 | 2012 | 2014 | 2017 |  |

These transactions are accounted for as collateralized financing transactions and recorded at the amounts at which the securities were sold. The Company may have to provide additional collateral for the repurchase agreements, as necessary. The underlying collateral pledged for the repurchase agreements consists of U.S. Treasury securities, U.S. government agency security debt, and mortgage-backed securities with a fair value of $\$ 1.9$ billion as of September 30, 2010, and $\$ 1.8$ billion as of December 31, 2009.

Total advances from the FHLB decreased $\$ 65.0$ million to $\$ 864.4$ million at September 30, 2010, from $\$ 929.4$ million at December 31, 2009. During the first quarter of 2010, the Company prepaid a $\$ 65.0$ million advance from the FHLB and incurred a prepayment penalty of $\$ 909,000$. Non-puttable advances totaled $\$ 164.4$ million with a weighted rate of $5.27 \%$ and puttable advances totaled $\$ 700.0$ million with a weighted average rate of $4.42 \%$ at September 30, 2010. The FHLB has the right to terminate the puttable transaction at par at each three-month anniversary after the first puttable date. As of September 30, 2010, all puttable FHLB advances were puttable, but the FHLB had not exercised its right to terminate any of the puttable transactions. At September 30, 2010, the Company had unused borrowing capacity from the FHLB of $\$ 459.3$ million and expects to be able to access this source of funding, if required, in the near term.

In addition to the prepayment of $\$ 65.0$ million in the first quarter of 2010, between October 5, 2010, and November 4, 2010, the Company prepaid $\$ 264.4$ million in advances from the FHLB and incurred additional prepayment penalties of $\$ 10.7$ million.

## Long-term Debt

On September 29, 2006, the Bank issued $\$ 50.0$ million in subordinated debt in a private placement transaction. The debt has a maturity term of 10 years, is unsecured and bears interest at a rate of three- month LIBOR plus 110 basis points, payable on a quarterly basis. At September 30, 2010, the per annum interest rate on the subordinated debt was $1.39 \%$ compared to $1.35 \%$ at December 31, 2009. The subordinated debt was issued through the Bank and qualifies as Tier 2 capital for regulatory reporting purposes and is included in long-term debt in the accompanying condensed consolidated balance sheets.

The Bancorp established three special purpose trusts in 2003 and two in 2007 for the purpose of issuing trust preferred securities to outside investors ( Capital Securities ). These trusts exist for the purpose of issuing the Capital Securities and investing the proceeds thereof, together with proceeds from the purchase of the common stock of the trusts by the Bancorp, in junior subordinated notes

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issued by the Bancorp ( Junior Subordinated Notes ). These five special purpose trusts are considered variable interest entities under FIN 46R. Because the Bancorp is not the primary beneficiary of the trusts, the financial statements of the trusts are not included in the consolidated financial statements of the Company. At September 30, 2010, Junior Subordinated Notes totaled $\$ 121.1$ million with a weighted average interest rate of $2.45 \%$ compared to $\$ 121.1$ million with a weighted average interest rate of $2.41 \%$ at December 31, 2009. The Junior Subordinated Notes have a stated maturity term of 30 years and are currently included in the Tier 1 capital of the Bancorp for regulatory capital purposes.

## Off-Balance-Sheet Arrangements and Contractual Obligations

The following table summarizes the Company s contractual obligations to make future payments as of September 30, 2010. Payments for deposits and borrowings do not include interest. Payments related to leases are based on actual payments specified in the underlying contracts.

|  | $\begin{aligned} & 1 \text { year or } \\ & \text { less } \end{aligned}$ | Payment Due by Period |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | More than year but less than 3 years |  | 3 years or more but less than 5 years thousands) | 5 years or more |  |
| Contractual obligations: |  |  |  |  |  |  |  |
| Deposits with stated maturity dates | \$ 4,165,281 | \$ | 253,955 | \$ | 227 | \$ | \$ 4,419,463 |
| Securities sold under agreements to repurchase (1) | 116,000 |  | 50,000 |  | 1,200,000 | 200,000 | 1,566,000 |
| Advances from the Federal Home Loan Bank (2) | 164,362 |  | 700,000 |  |  |  | 864,362 |
| Other borrowings | 1,313 |  | 7,038 |  |  | 19,150 | 27,501 |
| Long-term debt |  |  |  |  |  | 171,136 | 171,136 |
| Operating leases | 5,674 |  | 8,862 |  | 4,589 | 942 | 20,067 |
| Total contractual obligations and other commitments | \$ 4,452,630 |  | 1,019,855 |  | 1,204,816 | \$ 391,228 | \$7,068,529 |

(1) These repurchase agreements have a final maturity of 5-year, 7-year and 10-year from origination date but are callable on a quarterly basis after six months, one year, or 18 months for the 7 -year term and one year for the 5 -year and 10 -year term.
(2) FHLB advances of $\$ 700.0$ million that mature in 2012 have a puttable option. As of September 30, 2010, all puttable FHLB advances were puttable on a quarterly basis.

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## Capital Resources

Total equity was $\$ 1.4$ billion at September 30, 2010, an increase of $\$ 134.1$ million, or $10.2 \%$, from $\$ 1.3$ billion at December 31, 2009. The following table summarizes the activity in total equity:

| (In thousands) | Nine months ended <br> September 30, 2010 |
| :--- | ---: |
| Net loss | $\$ 6,094)$ |
| Proceeds from issuance of common stock | 124,922 |
| Proceeds from shares issued to the Dividend Reinvestment Plan | 230 |
| Tax short-fall from stock-based compensation expense | $(362)$ |
| Share-based compensation | 2,691 |
| Other comprehensive income | 25,193 |
| Preferred stock dividends and discount accretion | $(10,127)$ |
| Cash dividends paid to common stockholders | $(2,355)$ |
|  |  |
| Net increase in total equity | $\$$ |

On February 1, 2010, the Company raised $\$ 125.2$ million in additional capital through the sale of 15.0 million shares of common stock.

## Capital Adequacv Review

Management seeks to maintain the Company s capital at a level sufficient to support future growth, protect depositors and stockholders, and comply with various regulatory requirements.

On September 29, 2006, the Bank issued $\$ 50.0$ million in subordinated debt in a private placement transaction ( Bank Subordinated Securities ). This instrument matures on September 29, 2016. The subordinated debt was issued through the Bank and qualifies as Tier 2 capital for regulatory reporting purposes.

The Bancorp established five special purpose trusts for the purpose of issuing trust preferred securities to outside investors ( Capital Securities ). These trusts exist for the purpose of issuing the Capital Securities and investing the proceeds thereof, together with proceeds from the purchase of the common stock of the trusts by the Bancorp, in junior subordinated notes issued by the Bancorp (Junior Subordinated Notes ). The Junior Subordinated Notes of $\$ 121.1$ million as of September 30, 2010, were included in the Tier 1 capital of the Bancorp for regulatory capital purposes.

Both the Bancorp s and the Bank s regulatory capital continued to exceed the regulatory minimum requirements as of September 30, 2010. In addition, the capital ratios of the Bank place it in the well capitalized category which is defined as institutions with a Tier 1 risk-based capital ratio equal to or greater than $6.0 \%$, total risk-based ratio equal to or greater than $10.0 \%$, and Tier 1 leverage capital ratio equal to or greater than 5.0\%.

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The following table presents the Bancorp s and the Bank scapital and leverage ratios as of September 30, 2010, and December 31, 2009:

| (Dollars in thousands) | Cathay General Bancorp |  |  |  |  |  | Cathay Bank |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2010 |  |  | December 31, 2009 |  |  | September 30, 2010 |  |  | December 31, 2009 |  |  |
|  |  | Balance | \% |  | Balance | \% |  | Balance | \% |  | Balance | \% |
| Tier 1 capital (to risk-weighted assets) | \$ | 1,191,822 | 14.95 | \$ | 1,101,050 | 13.55 | \$ | 1,149,396 | 14.43 | \$ | 1,066,570 | 13.15 |
| Tier 1 capital minimum requirement |  | 318,831 | 4.00 |  | 324,937 | 4.00 |  | 318,719 | 4.00 |  | 324,502 | 4.00 |
| Excess | \$ | 872,991 | 10.95 | \$ | 776,113 | 9.55 | \$ | 830,677 | 10.43 | \$ | 742,068 | 9.15 |
| Total capital (to risk-weighted assets) | \$ | 1,343,028 | 16.85 | \$ | 1,253,701 | 15.43 | \$ | 1,300,989 | 16.33 | \$ | 1,219,405 | 15.03 |
| Total capital minimum requirement |  | 637,662 | 8.00 |  | 649,874 | 8.00 |  | 637,437 | 8.00 |  | 649,003 | 8.00 |
| Excess | \$ | 705,366 | 8.85 | \$ | 603,827 | 7.43 | \$ | 663,552 | 8.33 | \$ | 570,402 | 7.03 |
| Tier 1 capital (to average assets) |  |  |  |  |  |  |  |  |  |  |  |  |
| Leverage ratio | \$ | 1,191,822 | 10.93 | \$ | 1,101,050 | 9.64 | \$ | 1,149,396 | 10.55 | \$ | 1,066,570 | 9.35 |
| Minimum leverage requirement |  | 436,189 | 4.00 |  | 457,059 | 4.00 |  | 435,930 | 4.00 |  | 456,470 | 4.00 |
| Excess | \$ | 755,633 | 6.93 | \$ | 643,991 | 5.64 | \$ | 713,466 | 6.55 | \$ | 610,100 | 5.35 |
| Risk-weighted assets | \$ | 7,970,775 |  |  | 8,123,420 |  |  | 7,967,963 |  |  | 8,112,538 |  |
| Total average assets (1) |  | 0,904,727 |  |  | 11,426,468 |  |  | 10,898,262 |  |  | 11,411,750 |  |

(1) The quarterly total average assets reflect all debt securities at amortized cost, equity security with readily determinable fair values at the lower of cost or fair value, and equity securities without readily determinable fair values at historical cost.

## Dividend Policy

Holders of common stock are entitled to dividends as and when declared by our board of directors out of funds legally available for the payment of dividends. Although we have historically paid cash dividends on our common stock, we are not required to do so. Commencing with the second quarter of 2009 , our board of directors reduced our common stock dividend to $\$ .08$ per share. In the third quarter of 2009, our board of directors further reduced our dividend to $\$ .01$ per share. The amount of future dividends will depend on earnings, financial condition, capital requirements and other factors, and will be determined by our board of directors. As discussed in the Regulatory Matters section below, we are to consult with our regulators before paying any dividends, and, in any event, we would not expect to pay dividends of more than $\$ .01$ per share before we return to profitability on a sustained basis. There can be no assurance that our regulators will not object to the payment of such dividends. Substantially all of the revenues of the Company available for payment of dividends derive from amounts paid to it by the Bank. The terms of the Bank Subordinated Securities limit the ability of the Bank to pay dividends to us if the Bank is not current in paying interest on the Bank Subordinated Securities or another event of default has occurred. In our three-year capital and strategic plan submitted to our regulators, we indicated that Bank was not expected to pay dividends to us through 2011. The terms of our Fixed Rate Cumulative Perpetual Preferred Stock, Series B, and Junior Subordinated Notes also limit our ability to pay dividends on our common stock. If we are not current in our payment of dividends on our Series B Preferred Stock or in our payment of interest on our Junior Subordinated Notes, we may not pay dividends on our common stock.

The Company declared a cash dividend of one cent per share for distribution on March 10, 2010, on 78,506,305 shares outstanding, on June 10, 2010, on $78,512,748$ shares outstanding, and on September 10, 2010, on $78,520,551$ shares outstanding. Total cash dividends paid for the nine months ended September 30, 2010, was $\$ 2.4$ million.

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## Financial Derivatives

It is the policy of the Company not to speculate on the future direction of interest rates. However, the Company enters into financial derivatives in order to seek mitigation of exposure to interest rate risks related to our interest-earning assets and interest-bearing liabilities. We believe that these transactions, when properly structured and managed, may provide a hedge against inherent interest rate risk in the Company sassets or liabilities and against risk in specific transactions. In such instances, the Company may protect its position through the purchase or sale of interest rate futures contracts for a specific cash or interest rate risk position. Other hedge transactions may be implemented using interest rate swaps, interest rate caps, floors, financial futures, forward rate agreements, and options on futures or bonds. Prior to considering any hedging activities, we seek to analyze the costs and benefits of the hedge in comparison to other viable alternative strategies. All hedges will require an assessment of basis risk and must be approved by the Bank s Investment Committee.

The Company follows ASC Topic 815 which established accounting and reporting standards for financial derivatives, including certain financial derivatives embedded in other contracts, and hedging activities. It requires the recognition of all financial derivatives as assets or liabilities in the Company s consolidated balance sheet and measurement of those financial derivatives at fair value. The accounting treatment of changes in fair value is dependent upon whether or not a financial derivative is designated as a hedge and if so, the type of hedge.

As of September 30, 2010, we had entered into five interest rate swap agreements with two major financial institutions in the notional amount of $\$ 300.0$ million for a period of three years. These interest rate swaps were not structured to hedge against inherent interest rate risks related to our interest-earning assets and interest-bearing liabilities. At September 30, 2010, the Company paid a fixed rate at a weighted average of $1.95 \%$ and received a floating 3-month LIBOR rate at a weighted average of $0.31 \%$ on these agreements. The net amount accrued on these interest rate swaps of $\$ 3.6$ million for the first nine months of 2010 was recorded as a reduction to other non-interest income. At September 30, 2010, the Company recorded $\$ 7.8$ million within other liabilities to recognize the negative fair value of these interest rate swaps.

The Company enters into foreign exchange forward contracts and foreign currency option contracts with various counterparties to mitigate the risk of fluctuations in foreign currency exchange rates for foreign exchange certificates of deposit, foreign exchange contracts or foreign currency option contracts entered into with our clients. These contracts are not designated as hedging instruments and are recorded at fair value in our consolidated balance sheets. Changes in the fair value of these contracts as well as the related foreign exchange certificates of deposit, foreign exchange contracts or foreign currency option contracts are recognized immediately in net income as a component of non-interest income. Period end gross positive fair values are recorded in other assets and gross negative fair values are recorded in other liabilities. At September 30, 2010, the notional amount of option contracts totaled $\$ 32.2$ million with a net positive fair value of $\$ 181,000$. Spot and forward contracts in the total notional amount of $\$ 108.4$ million had positive fair value of $\$ 5.7$ million, at September 30, 2010. Spot and forward contracts in the total notional amount of $\$ 41.5$ million had a negative fair value of $\$ 1.4$ million, at September 30, 2010. At December 31, 2009, the notional amount of option contracts totaled $\$ 4.7$ million with a net positive fair value of $\$ 18,000$. Spot and forward contracts in the total notional amount of $\$ 60.7$ million had positive fair value of $\$ 3.6$ million, at December 31, 2009. Spot and forward contracts in the total notional amount of $\$ 60.8$ million had a negative fair value of $\$ 967,000$, at December 31, 2009.

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## Liquidity

Liquidity is our ability to maintain sufficient cash flow to meet maturing financial obligations and customer credit needs, and to take advantage of investment opportunities as they are presented in the marketplace. Our principal sources of liquidity are growth in deposits, proceeds from the maturity or sale of securities and other financial instruments, repayments from securities and loans, federal funds purchased, securities sold under agreements to repurchase, and advances from the Federal Home Loan Bank ( FHLB ). At September 30, 2010, our liquidity ratio (defined as net cash plus short-term and marketable securities to net deposits and short-term liabilities) was $23.2 \%$ compared to $25.4 \%$ at December 31, 2009. At September 30, 2010, our short-term investments and interest bearing deposits total $\$ 248.6$ million.

The Bank is a shareholder of the FHLB of San Francisco, enabling it to have access to lower cost FHLB financing when necessary. As of September 30, 2010, the Bank had an approved credit line with the FHLB of San Francisco totaling $\$ 1.3$ billion and an unused borrowing capacity of $\$ 459.3$ million. The Bank expects to be able to access this source of funding, if required, in the near term. The total credit outstanding with the FHLB of San Francisco at September 30, 2010, was $\$ 864.4$ million. These borrowings are secured by loans and securities. The Bank has pledged a portion of its commercial and real estate loans to the Federal Reserve Bank s Discount Window under the Borrower-in-Custody program. At September 30, 2010, the borrowing capacity under the Borrower-in-Custody program was $\$ 298.6$ million.

Liquidity can also be provided through the sale of liquid assets, which consist of federal funds sold, securities sold under agreements to repurchase, and unpledged investment securities. At September 30, 2010, investment securities at fair value and trading securities totaled $\$ 3.38$ billion, with $\$ 1.95$ billion pledged as collateral for borrowings and other commitments. The remaining $\$ 1.43$ billion was available as additional liquidity or to be pledged as collateral for additional borrowings.

Approximately $94 \%$ of the Company s time deposits mature within one year or less as of September 30, 2010. Management anticipates that there may be some outflow of these deposits upon maturity due to the keen competition in the Bank s marketplace. However, based on our historical run-off experience, we expect that the outflow will be minimal and can be replenished through our normal growth in deposits. Management believes the above-mentioned sources will provide adequate liquidity to the Bank to meet its daily operating needs.

The Bancorp obtains funding for its activities primarily through dividend income contributed by the Bank and proceeds from the issuance of securities, including proceeds from the issuance of its common stock pursuant to its Dividend Reinvestment Plan and the exercise of stock options. In light of the uncertain economic times and the regulatory considerations described below, the Bank did not pay a dividend to the Bancorp in 2009 and is not expected to pay a dividend to the Bancorp in 2010. The business activities of the Bancorp consist primarily of the operation of the Bank and limited activities in other investments. Management believes the Bancorp s cash on hand on September 30, 2010, of $\$ 40.7$ million is sufficient to meet its operational needs for the next twelve months.

## Regulatory Matters

On December 17, 2009, the Bancorp entered into a memorandum of understanding with the Federal Reserve Bank of San Francisco (FRB SF) under which we agreed that we will not, without the FRB SF s prior written approval, (i) receive any dividends or any other form of payment or distribution representing a reduction of capital from the Bank, or (ii) declare or pay any dividends, make any

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payments on trust preferred securities, or make any other capital distributions. We do not believe that this agreement regarding dividends from the Bank will have a material adverse effect on our operations. We had retained a portion of the proceeds from our common stock offerings to be used, for among other things, payments of future dividends on our common and preferred stock and payments on trust preferred securities. At September 30, 2010, our cash on hand totaled $\$ 40.7$ million which is sufficient to cover future dividends on our common stock at the current quarterly rate of $\$ .01$ per share, on our preferred stock, and payments on our trust preferred securities, subject to FRB SF approval, for at least two years.

Under the memorandum, we also agreed to submit to the FRB SF for review and approval a plan to maintain sufficient capital at the Company on a consolidated basis and at the Bank, a dividend policy for the Bancorp, a plan to improve management of our liquidity position and funds management practices, and a liquidity policy and contingency funding plan for the Bancorp. As part of our compliance with the memorandum, on January 22, 2010, we submitted to the FRB SF a Three-Year Capital and Strategic Plan that updates a previously submitted plan and establishes, among other things, targets for our Tier 1 risk-based capital ratio, total risk-based capital ratio, Tier 1 leverage capital ratio, and tangible common risk-based ratio, each of which, where applicable, are above the minimum requirements for a well-capitalized institution. There have been no material changes to the Three-Year Capital and Strategic Plan and, at September 30, 2010, we are in compliance with its target ratios. In addition, we agreed to notify the FRB SF prior to effecting certain changes to our senior executive officers and board of directors and we are limited and/or prohibited, in certain circumstances, in our ability to enter into contracts to pay and to make golden parachute severance and indemnification payments. We also agreed in the memorandum that we will not, without the prior written approval of the FRB SF, directly or indirectly, (i) incur, renew, increase or guaranty any debt, (ii) issue any trust preferred securities, or (iii) purchase, redeem, or otherwise acquire any of our stock. The target, actual, and any excess or deficiency capital levels of the Three-Year Capital and Strategic Plan submitted to the FRB SF are as follows as of September 30, 2010:

|  | Tier 1 risk-based <br> capital ratio | Total risk-based <br> capital ratio | Tier 1 leverage <br> capital <br> ratio | Tangible common <br> risk-based <br> ratio |
| :--- | ---: | ---: | ---: | ---: |
| Actual | $14.95 \%$ | $16.85 \%$ | $10.93 \%$ | $10.23 \%$ |
| Target Levels | $11.50 \%$ | $13.50 \%$ | $9.50 \%$ | $5.00 \%$ |
| Excess/(Deficiency) | $3.45 \%$ | $3.35 \%$ | $1.43 \%$ | $5.23 \%$ |

* Tier 1 risk-based capital excluding preferred stock, trust preferred stock and REIT preferred stock divided by total risk-weighted assets. On March 1, 2010, the Bank entered into a memorandum of understanding with the Department of Financial Institutions (DFI) and the FDIC pursuant to which we are required to develop and implement, within specified time periods, plans satisfactory to the DFI and the FDIC to reduce commercial real estate concentrations, to enhance and to improve the quality of our stress testing of the Bank s loan portfolio, and to revise our loan policy in connection therewith; to develop and adopt a strategic plan addressing improved profitability and capital ratios and to reduce the Bank s overall risk profile; to develop and adopt a capital plan; to develop and implement a plan to improve asset quality, including the methodology for calculating the loss reserve allocation and evaluating its adequacy; and to develop and implement a plan to reduce dependence on wholesale funding. In addition, we are required to


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report our progress to the DFI and FDIC on a quarterly basis. As part of our compliance with the Bank memorandum, on April 30, 2010, we submitted to the DFI and the FDIC a Three-Year Capital Plan that updated the Three-Year Capital and Strategic Plan previously submitted to the FRB SF on January 22, 2010 and established, among other things, targets for our Tier 1 risk-based capital ratio and total risk-based capital ratio, each of which are above the minimum requirements for a well-capitalized institution and effective June 30, 2010, a target Tier 1 to total tangible assets ratio. At September 30, 2010, we are in compliance with the applicable target ratios. The target, actual, and any excess or deficiency capital levels of the Three-Year Capital Plan submitted to the DFI and FDIC are as follows as of September 30, 2010:

|  | Tier 1 risk-based <br> capital ratio | Total risk-based <br> capital <br> ratio | Tier 1 Capital to total <br> tangible assets <br> ratio |
| :--- | ---: | :---: | ---: |
| Actual | $14.43 \%$ | $16.33 \%$ | $10.54 \%$ |
| Target Levels | $11.50 \%$ | $13.50 \%$ | $9.50 \%$ |
| Excess/(Deficiency) | $2.93 \%$ | $2.83 \%$ | $1.04 \%$ |

Under the memorandum of understanding with the DFI and the FDIC, we are also subject to a restriction on dividends from the Bank to the Bancorp, a requirement to maintain adequate allowance for loan and lease losses, and restrictions on any new branches and business lines without prior approval. We are currently required to notify the FDIC prior to effecting certain changes to our senior executive officers and board of directors and are limited and/or prohibited, in certain circumstances, in our ability to enter into contracts to pay and to make golden parachute severance and indemnification payments; we are required to retain management and directors acceptable to the DFI and the FDIC. Following discussions with regulators, the Board established a Compliance Committee to, among other things, review the Company s management and governance and consider making recommendations for improvement.

The Bancorp and the Bank believe that they have taken appropriate steps to comply with the terms of their respective memorandums of understanding and we believe we are in compliance with the memorandums except that the Bancorp will make certain process improvements to its Three-Year Capital and Strategic Plan based on input from the FRB SF. In particular, on January 21, 2010 the Board of Directors of the Company appointed the Compliance Committee to review the Company s management and governance and consider making recommendations for improvement and, on February 18, 2010, authorized the Company s Audit Committee to oversee compliance with the two memorandums. On February 1, 2010, we raised $\$ 125.2$ million in new capital through a public offering of common stock. We do not believe that the memorandums or our compliance activities will have a material adverse effect on our operations or financial condition, including liquidity. If we fail to comply with the terms of the memorandums, that failure could lead to additional enforcement action by regulators that could have a material adverse effect on our operations or financial condition.

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## Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK <br> Market Risk

We use a net interest income simulation model to measure the extent of the differences in the behavior of the lending and funding rates to changing interest rates, so as to project future earnings or market values under alternative interest rate scenarios. Interest rate risk arises primarily through the Company s traditional business activities of extending loans and accepting deposits. Many factors, including economic and financial conditions, movements in interest rates and consumer preferences affect the spread between interest earned on assets and interest paid on liabilities. The net interest income simulation model is designed to measure the volatility of net interest income and net portfolio value, defined as net present value of assets and liabilities, under immediate rising or falling interest rate scenarios in 100 basis point increments.

Although the modeling is very helpful in managing interest rate risk, it does require significant assumptions for the projection of loan prepayment rates on mortgage related assets, loan volumes and pricing, and deposit and borrowing volume and pricing, that might prove inaccurate. Because these assumptions are inherently uncertain, the model cannot precisely estimate net interest income, or precisely predict the effect of higher or lower interest rates on net interest income. Actual results will differ from simulated results due to the timing, magnitude, and frequency of interest rates changes, the differences between actual experience and the assumed volume, changes in market conditions, and management strategies, among other factors. The Company monitors its interest rate sensitivity and attempts to reduce the risk of a significant decrease in net interest income caused by a change in interest rates.

We have established a tolerance level in our policy to define and limit net interest income volatility to a change of plus or minus $15 \%$ when the hypothetical rate change is plus or minus 200 basis points. When the net interest rate simulation projects that our tolerance level will be met or exceeded, we seek corrective action after considering, among other things, market conditions, customer reaction, and the estimated impact on profitability. The Company s simulation model also projects the net economic value of our portfolio of assets and liabilities. We have established a tolerance level in our policy to value the net economic value of our portfolio of assets and liabilities to a change of plus or minus $15 \%$ when the hypothetical rate change is plus or minus 200 basis points.

The table below shows the estimated impact of changes in interest rate on net interest income and market value of equity as of September 30, 2010:
$\left.\begin{array}{lcc} & \begin{array}{c}\text { Net Interest } \\ \text { Income }\end{array} & \begin{array}{c}\text { Market Value } \\ \text { of Equity } \\ \text { Volatility (2) }\end{array} \\ \text { Change in Interest Rate (Basis Poility (1) }\end{array}\right)$
(1) The percentage change in this column represents net interest income of the Company for 12 months in a stable interest rate environment versus the net interest income in the various rate scenarios.
(2) The percentage change in this column represents net portfolio value of the Company in a stable interest rate environment versus the net portfolio value in the various rate scenarios.

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## ITEM 4. CONTROLS AND PROCEDURES.

The Company s principal executive officer and principal financial officer have evaluated the effectiveness of the Company s disclosure controls and procedures, as such term is defined in Rule 13(a)-15(e) of the Securities Exchange Act of 1934, as amended, (the Exchange Act ) as of the end of the period covered by this quarterly report. Based upon their evaluation, the principal executive officer and principal financial officer have concluded that the Company s disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in the reports filed or submitted by it under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms, and include controls and procedures designed to ensure that information required to be disclosed by the Company in such reports is accumulated and communicated to the Company s management, including its principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

There has not been any change in our internal control over financial reporting that occurred during the fiscal quarter covered by this report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II - OTHER INFORMATION

## Item 1. LEGAL PROCEEDINGS.

The Bancorp s wholly-owned subsidiary, Cathay Bank, is a party to ordinary routine litigation from time to time incidental to various aspects of its operations. Management does not believe that any such litigation is expected to have a material adverse impact on the Company s consolidated financial condition, or the results of operations.

## ITEM 1A. RISK FACTORS.

There is no material change from risk factors as previously disclosed in the Company s 2009 Annual Report on Form 10-K in response to Item 1A in Part I of Form 10-K.

## Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS. ISSUER PURCHASES OF EQUITY SECURITIES

$\left.\begin{array}{llll} & & \begin{array}{c}\text { (c) Total } \\ \text { Number of Shares } \\ \text { (or Units) } \\ \text { Purchased } \\ \text { as Part }\end{array} & \begin{array}{c}\text { (d) Maximum } \\ \text { Number (or } \\ \text { Approximate }\end{array} \\ \text { of Publicly } \\ \text { Dollar Value) of } \\ \text { Shares (or Units) } \\ \text { that May Yet }\end{array}\right]$

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Item 3. DEFAULTS UPON SENIOR SECURITIES.
Not applicable.

## ITEM 4. (REMOVED AND RESERVED.)

ITEM 5. OTHER INFORMATION.
Not applicable.

Item 6. EXHIBITS.
(i) Exhibit 31.1 Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
(ii) Exhibit 31.2 Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
(iii) Exhibit 32.1 Certification of the Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
(iv) Exhibit 32.2 Certification of the Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

|  | Cathay General Bancorp <br> (Registrant) |
| :--- | :--- |
| Date: November 8, 2010 | By: /s/ Dunson K. Cheng <br> Dunson K. Cheng <br> Chairman, President, and |
| Date: November 8, 2010 | Chief Executive Officer |

