

SPEDEMISSIONS INC
Form 10-Q
August 15, 2011
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2011

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from to .

Commission file number: 000-49688

Speedemissions, Inc.

(Exact name of registrant as specified in its charter)

Edgar Filing: SPEEDEMISSIONS INC - Form 10-Q

Florida (State or other jurisdiction of incorporation or organization)	33-0961488 (I.R.S. Employer Identification No.)
1015 Tyrone Road Suite 220	
Tyrone, GA (Address of principal executive offices)	30290 (Zip Code)
Issuer's telephone number (770) 306-7667	

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer <input type="checkbox"/>	Accelerated filer <input type="checkbox"/>
Non-accelerated filer <input type="checkbox"/>	Smaller reporting company <input checked="" type="checkbox"/>

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of August 1, 2011, there were 33,604,466 shares of common stock, par value \$0.001, issued and outstanding.

Table of Contents

Speedemissions, Inc.

TABLE OF CONTENTS

<u>Cautionary Statement Relevant to Forward-Looking Information</u>	3
<u>PART I FINANCIAL INFORMATION</u>	
ITEM 1 <u>Financial Statements</u>	4
ITEM 2 <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	13
ITEM 3 <u>Quantitative and Qualitative Disclosures About Market Risk</u>	17
ITEM 4 <u>Controls and Procedures</u>	17
<u>PART II OTHER INFORMATION</u>	
ITEM 1 <u>Legal Proceedings</u>	17
ITEM 1A <u>Risk Factors</u>	17
ITEM 2 <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	17
ITEM 3 <u>Defaults Upon Senior Securities</u>	17
ITEM 4 <u>Reserved</u>	17
ITEM 5 <u>Other Information</u>	17
ITEM 6 <u>Exhibits</u>	17

Table of Contents

CAUTIONARY STATEMENT RELEVANT TO FORWARD-LOOKING INFORMATION

This quarterly report on Form 10-Q of Speedemissions, Inc. (Speedemissions or the Company) contains forward-looking statements within the meaning of the Securities Exchange Act of 1934 (the Exchange Act). These statements are based on management s current expectations, estimates and projections about the emissions testing and safety inspection industry. Forward-looking statements include the information concerning possible or assumed future results of operations of the Company set forth under the heading Management s Discussion and Analysis of Financial Condition and Results of Operations. Forward-looking statements also include statements in which words such as expects, anticipates, intends, plans, believes, estimates, considers and similar expressions are intended to identify such forward-looking statements.

Forward-looking statements are not guarantees of future performance and are subject to certain risks, uncertainties, and other factors, some of which are beyond the Company s control and are difficult to predict. The Company s future results and shareholder values may differ materially from those expressed or forecast in these forward-looking statements. The reader should not place undue reliance on these forward-looking statements, which speak only as of the date of this report. Unless legally required, Speedemissions undertakes no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise.

Table of Contents**PART I - FINANCIAL INFORMATION****Item 1. Financial Statements
Speedemissions, Inc. and Subsidiaries****Consolidated Balance Sheets**

	June 30, 2011 (unaudited)	December 31, 2010
Assets		
Current assets:		
Cash	\$ 180,129	\$ 261,600
Notes receivable - current portion	19,500	12,000
Certificate and merchandise inventory	79,278	77,401
Other current assets	91,654	58,819
Total current assets	370,561	409,820
Notes receivable, net of current portion	92,653	89,643
Property and equipment, at cost less accumulated depreciation and amortization	624,814	728,016
Goodwill	2,349,066	2,349,066
Other assets	105,403	105,603
Total assets	\$ 3,542,497	\$ 3,682,148
Liabilities and Shareholders' Deficit		
Current liabilities:		
Line of credit	\$ 60,262	\$
Accounts payable	192,757	182,499
Accrued liabilities	169,470	196,829
Current portion of capitalized lease obligations	47,291	44,632
Current portion of equipment financing obligations	23,408	21,778
Current portion - deferred rent	35,776	35,776
Total current liabilities	528,964	481,514
Capitalized lease obligations, net of current portion	17,010	41,339
Equipment financing obligations, net of current portion	12,653	23,788
Deferred rent	125,760	159,820
Note payable	55,000	55,000
Other long term liabilities	7,350	7,350
Total liabilities	746,737	768,811
Commitments and contingencies		
Series A convertible, redeemable preferred stock, \$.001 par value, 5,000,000 shares authorized, 5,133 shares issued and outstanding; liquidation preference: \$5,133,000	4,579,346	4,579,346
Shareholders' deficit:		
Series B convertible preferred stock, \$.001 par value, 3,000,000 shares authorized, 63,981 shares issued and outstanding with a liquidation preference of \$164,306 at June 30, 2011 and 215,981 shares issued and outstanding with a liquidation preference of \$554,642 at December 31, 2010	64	216

Edgar Filing: SPEEDEMISSIONS INC - Form 10-Q

Common stock, \$.001 par value, 250,000,000 shares authorized, 33,604,466 and 22,789,288 shares issued and outstanding at June 30, 2011 and December 31, 2010, respectively	33,534	22,789
Additional paid-in capital	15,914,849	15,806,600
Accumulated deficit	(17,732,033)	(17,495,614)
Total shareholders' deficit	(1,783,586)	(1,666,009)
Total liabilities and shareholders' deficit	\$ 3,542,497	\$ 3,682,148

See accompanying notes to consolidated financial statements.

Table of Contents**Speedemissions, Inc. and Subsidiaries****Consolidated Statements of Operations****(unaudited)**

	Three Months Ended June 30		Six Months Ended June 30	
	2011	2010	2011	2010
Revenue	\$ 2,152,831	\$ 2,495,734	\$ 4,263,957	\$ 4,948,847
Costs of operations:				
Cost of emission certificates	480,427	567,255	950,495	1,108,741
Store operating expenses	1,383,888	1,535,403	2,825,775	3,092,125
General and administrative expenses	416,718	486,361	757,039	881,624
(Gain) loss on disposal of assets	(39,622)	4,724	(40,622)	9,713
Operating loss	(88,580)	(98,009)	(228,730)	(143,356)
Interest income (expense)				
Interest income	760	13	1,519	628
Interest expense	(4,648)	(5,393)	(9,208)	(12,236)
Interest expense, net	(3,888)	(5,380)	(7,689)	(11,608)
Net loss	\$ (92,468)	\$ (103,389)	\$ (236,419)	\$ (154,964)
Basic and diluted net loss per share	\$ 0.00	\$ (0.01)	\$ (0.01)	\$ (0.02)
Weighted average common shares outstanding, basic and diluted	31,692,498	8,509,834	31,660,755	7,736,631

See accompanying notes to consolidated financial statements.

Table of Contents**Speedemissions, Inc. and Subsidiaries****Consolidated Statements of Cash Flows****(unaudited)**

	Six Months Ended June 30,	
	2011	2010
Cash flows from operating activities:		
Net loss	\$ (236,419)	\$ (154,964)
Adjustments to reconcile net loss to net cash from operating activities:		
Depreciation and amortization	107,830	142,666
(Gain) loss on disposal of assets	(40,622)	9,713
Share-based compensation	54,842	25,014
Changes in operating assets and liabilities:		
Certificate and merchandise inventory	(1,877)	10,994
Other current assets	(32,835)	(39,888)
Other assets	200	(1,800)
Accounts payable and accrued liabilities	(17,101)	101,292
Other liabilities	(35,570)	(20,514)
Net cash (used in) provided by operating activities	(201,552)	72,513
Cash flows from investing activities:		
Proceeds from note receivable	6,000	
Proceeds from sales of property and equipment	28,000	20,000
Purchases of property and equipment	(7,006)	(33,961)
Net cash provided by (used in) investing activities	26,994	(13,961)
Cash flows from financing activities:		
Net proceeds from warrant exercise	64,000	
Net proceeds from line of credit	60,262	
Payments on equipment financing obligations	(9,505)	(9,919)
Payments on capitalized leases	(21,670)	(34,468)
Net cash provided by (used in) financing activities	93,087	(44,387)
Net (decrease) increase in cash	(81,471)	14,165
Cash at beginning of period	261,600	449,203
Cash at end of period	\$ 180,129	\$ 463,368
Supplemental Information:		
Cash paid during the period for interest	\$ 8,953	\$ 12,236
Supplemental Disclosure of Non-Cash Activity:		
Note receivable from disposal of assets	\$ 15,000	\$

See accompanying notes to consolidated financial statements.

Table of Contents

Speedemissions, Inc.

Notes to Consolidated Financial Statements

June 30, 2011

(Unaudited)

Note 1: Nature of Operations

Description of Business

Speedemissions, Inc. is one of the largest test-only emissions testing and safety inspection companies in the United States. We perform vehicle emissions testing and safety inspections in certain cities in which vehicle emissions testing is mandated by the United States Environmental Protection Agency (EPA). As of June 30, 2011, we operated 38 vehicle emissions testing and safety inspection stations under the trade names of *Speedemissions* (Atlanta, Georgia and St. Louis, Missouri); *Mr. Sticker* (Houston, Texas); and *Just Emissions* (Salt Lake City, Utah). We also operate four mobile testing units in the Atlanta, Georgia area which service automotive dealerships and local government agencies. We manage our operations based on these four regions and we have one reportable segment. References in this document to Speedemissions, Company, we, us and our mean Speedemissions, Inc. and our consolidated subsidiaries.

We use computerized emissions testing and safety inspections equipment that test vehicles for compliance with vehicle emissions and safety standards. Our revenues are mainly generated from the test or inspection fee charged to the registered owner of the vehicle. As a service to our customers, we sell automotive parts and supplies such as windshield wipers, taillight bulbs and gas caps. In addition, we perform a limited amount of services including oil changes and headlight restorations at select locations. We do not provide major automotive repair services.

On June 22, 2010, the Company announced the launch of its first iPhone application, Carbonga. Carbonga diagnoses an automobile's computer systems using the on board diagnostic port on vehicles that are 1996 or newer. Carbonga can check over 2,000 vehicle fault codes. We launched version two of Carbonga on February 16, 2011. Version two improved the speed and performance of the application and has additional features including the ability to receive vehicle safety recalls and Technical Service Bulletins for an annual subscription fee.

Basis of Presentation

The accompanying unaudited consolidated financial statements of the Company are presented in accordance with accounting principles generally accepted in the United States of America (GAAP) as codified in the Financial Accounting Standards Board (FASB) Accounting Standards Codification. In the opinion of management, the accompanying unaudited consolidated financial statements reflect all adjustments consisting of normal recurring adjustments necessary for a fair presentation of its financial position and results of operations. Interim results of operations are not necessarily indicative of the results that may be achieved for the full year. The financial statements and related notes do not include all information and footnotes required by GAAP for annual reports. This quarterly report should be read in conjunction with the consolidated financial statements included in the Company's annual report on Form 10-K for the year ended December 31, 2010.

The Company has evaluated subsequent events through the date of filing its Form 10-Q with the Securities and Exchange Commission. Other than as described in Note 13: Subsequent Event, the Company is not aware of any significant events that occurred subsequent to the balance sheet date but prior to the filing of this report that would have a material impact on the Company's consolidated financial statements.

Consolidation

The accompanying consolidated financial statements include the accounts of Speedemissions and its non-operating subsidiaries, which are 100% owned by the Company. All significant intercompany accounts and transactions have been eliminated in consolidation.

Note 2: Significant Accounting Policies and Estimates

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and

Edgar Filing: SPEEDEMISSIONS INC - Form 10-Q

liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Significant estimates included in these financial statements relate to useful lives of property and equipment, the valuation allowance provided against deferred tax assets and the valuation of long-lived assets and goodwill. Actual results could differ from those estimates. For a description of Speedemissions' critical accounting policies see the Company's annual report on Form 10-K for the year ended December 31, 2010.

Table of Contents**Fair Value Measurements**

The Company uses a three-level fair value hierarchy that prioritizes the inputs used to measure fair value. This hierarchy requires entities to maximize the use of observable inputs and minimize the use of unobservable inputs. The three levels of inputs used to measure fair value are as follows:

Level 1 Quoted prices in active markets for identical assets or liabilities. The Company has no Level 1 assets or liabilities.

Level 2 Observable inputs, other than quoted prices included in Level 1, such as quoted prices for markets that are not active; or other inputs that are observable or can be corroborated by observable market data. The Company has no Level 2 assets or liabilities.

Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. This includes certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs. The Company has no Level 3 assets or liabilities.

Fair Value of Financial Instruments

The carrying amounts of cash, accounts receivable, accounts payable and accrued liabilities approximate their fair value because of the short-term nature of these accounts. Fair value of the equipment financing agreements, capital lease obligations, notes receivable and note payable approximate carrying value based upon current borrowing rates.

Note 3: Notes Receivable

On June 30, 2011, the Company sold all of the emissions testing and safety inspection equipment at one of its stores in Texas and subleased the facility. The Company received cash and a promissory note and personal guarantee from the purchaser for the equipment. The promissory note bears interest at 0.55% per annum and the term of the promissory note is twenty-four months. The principal amount of the promissory note is \$15,000. The notes receivable balance was \$112,153 and \$101,643 at June 30, 2011 and December 31, 2010, respectively.

Note 4: Property and Equipment

Property and equipment at June 30, 2011 and December 31, 2010 consisted of the following:

	June 30, 2011	December 31, 2010
Buildings	\$ 485,667	\$ 485,667
Emission testing and safety inspection equipment	1,474,142	1,533,020
Furniture, fixtures and office equipment	154,696	158,659
Vehicles	25,772	25,772
Leasehold improvements	327,026	320,019
	2,467,303	2,523,137
Less: accumulated depreciation and amortization	1,842,489	1,795,121
	\$ 624,814	\$ 728,016

Note 5: Accrued Liabilities

Accrued liabilities at June 30, 2011 and December 31, 2010 consisted of the following:

Edgar Filing: SPEEDEMISSIONS INC - Form 10-Q

	June 30, 2011	December 31, 2010
Professional fees	\$ 46,335	\$ 79,252
Payroll	58,390	57,611
Property taxes	33,719	24,857
Other	31,026	35,109
	\$ 169,470	\$ 196,829

Note 6: Equipment Financing Agreements

The balance outstanding under equipment financing agreements as of June 30, 2011 and December 31, 2010 was \$36,061 and \$45,566, respectively.

Table of Contents**Note 7: Notes Payable****Bridge Note Agreement**

On November 11, 2010, the Company entered into a \$55,000 bridge note agreement (Note) with an affiliate, GCA Strategic Investment Fund, Limited (GCA). The Note bears 0% interest and is due in full on November 11, 2012. The Note is not convertible into the Company's stock and is subject to mandatory prepayment upon a change of control, as defined in the Note. The Note had a balance due of \$55,000 on June 30, 2011 and December 31, 2010.

Line of Credit

On December 20, 2010, the Company entered into a revolving line of credit agreement (the Loan Agreement) with Regions Bank (Lender), pursuant to which the Company may borrow up to \$100,000 in order to pay trade payables and for working capital purposes. The principal amount outstanding under the Loan Agreement is payable on demand or, if no demand is made, on December 20, 2011, unless extended by the Lender and the Company during an annual review of the Loan Agreement. The annual interest rate is equal to the greater of (i) the prime rate of the Lender plus 1.75% or (ii) 4.75%. The Loan Agreement is secured by the Company's inventory, accounts receivable, equipment, general intangibles and fixtures. The Company may prepay the outstanding balance at any time without penalty. The Company owed the Lender \$60,262 on June 30, 2011 and \$0 on December 31, 2010.

Note 8: Net Loss Per Share

Basic earnings per share (EPS) represents net loss divided by the weighted average number of common shares outstanding during a reported period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock, including stock options, warrants, and contingently issuable shares such as the Company's Series A and Series B preferred stock (commonly and hereinafter referred to as Common Stock Equivalents), were exercised or converted into common stock.

The following table sets forth the computation for basic and diluted net loss per share for the three and six month periods ended June 30, 2011 and 2010, respectively:

	Three Months Ended		Six Months Ended	
	June 30		June 30	
	2011	2010	2011	2010
Net loss (A)	\$ (92,468)	\$ (103,389)	\$ (236,419)	\$ (154,964)
Weighted average common shares - basic (B)	31,692,498	8,509,834	31,660,834	7,736,631
Effect of dilutive securities (5, 6):				
Diluted effect of stock options (1, 2, 3)				
Diluted effect of stock warrants (1, 2, 3)				
Diluted effect of unrestricted Preferred Series A Shares (4)				
Weighted average common shares - diluted (C)	31,692,498	8,509,834	31,660,834	7,736,631
Net loss per share - basic (A/B)	\$ 0.00	\$ (0.01)	\$ (0.01)	\$ (0.02)
Net loss per share - diluted (A/C)	\$ 0.00	\$ (0.01)	\$ (0.01)	\$ (0.02)

- (1) As a result of the Company's net loss for the three and six month periods ended June 30, 2011 and 2010, aggregate Common Stock Equivalents of 64,000 and 16,167,558 issuable under stock option plans and stock warrants that were potentially dilutive securities are anti-dilutive and have been excluded from the computation of weighted average common shares (diluted) for the three and six month periods ended June 30, 2011 and 2010, respectively. These Common Stock Equivalents could be dilutive in future periods.

Edgar Filing: SPEEDEMISSIONS INC - Form 10-Q

- (2) As a result of the Company's net loss in the three and six month periods ended June 30, 2011 and 2010, aggregate Common Stock Equivalents of 4,277,498 issuable under Series A convertible, redeemable preferred stock that were potentially dilutive securities are anti-dilutive and have been excluded from the computation of weighted average common shares diluted for the three and six month periods ended June 30, 2011 and 2010, respectively. These Common Stock Equivalents could be dilutive in future periods.
- (3) Series B convertible preferred stock held by Barron Partners, LP (Barron) do not have voting rights and are subject to a maximum ownership percentage by Barron at any time of 4.9% of the Company's outstanding common stock. As a result, Common Share Equivalents of the Series B convertible preferred stock of 483,700 and 13,486,900 are anti-dilutive and have been excluded from the weighted average common shares diluted calculation for the three and six month periods ended June 30, 2011 and 2010, respectively.

Table of Contents

Note 9: Preferred and Common Stock

Preferred Stock

There were 5,133 shares of Series A convertible redeemable preferred stock (Preferred A Stock) issued and outstanding as of June 30, 2011 and December 31, 2010. For financial statement purposes, the Preferred A Stock has been presented outside of stockholders' equity on the Company's balance sheets as a result of certain conditions that are outside the control of the Company that could trigger redemption of the securities.

There were 63,981 and 215,981 shares of Series B convertible preferred stock (Preferred B Stock) issued and outstanding as of June 30, 2011 and December 31, 2010, respectively, all of which were held by Barron. Barron converted 152,000 shares of Preferred B Stock into 1,149,120 common shares during the six months ended June 30, 2011.

Common Stock

The Company issued a total of 1,149,120 common shares to Barron during the six months ended June 30, 2011. The issuances to Barron resulted from Barron's conversion of a total of 152,000 shares of Preferred B Stock during the six months ended June 30, 2011.

On April 15, 2011, the Board of Directors of the Company and GCA Strategic Investment Fund Limited (GCA) agreed to amend GCA's 4,000,000 common stock purchase warrants dated November 10, 2010. The closing price of the Company's common stock was \$0.013 on April 14, 2011. The exercise price per share of the common stock purchase warrants was reduced to \$0.016 from \$0.50. On April 15, 2011, GCA exercised the amended common stock purchase warrants and transferred \$64,000 to the Company on April 18, 2011, pursuant to an available exemption under Section 4(2) of the Securities Act of 1933, as amended. The Company will use the \$64,000 for working capital purposes.

On April 18, 2011, as explained more fully below in Note 10, 38 of the Company's directors, officers and employees exchanged a total of 5,596,058 stock options for restricted common shares.

Note 10: Share-Based Compensation

The Company estimates the fair value of stock options using the Black-Scholes valuation model, and determines the fair value of restricted stock units based on the number of shares granted and the quoted price of the Company's common stock on the date of grant. Such value is recognized as an expense over the requisite service period, net of estimated forfeitures, using the straight-line attribution method. The estimate of awards that will ultimately vest requires significant judgment, and to the extent actual results or updated estimates differ from the Company's current estimates, such amounts are recorded as a cumulative adjustment in the period estimates are revised. The Company considers many factors when estimating expected forfeitures, including types of awards, employee class and historical employee attrition rates. Actual results, and future changes in estimates, may differ substantially from the Company's current estimates.

Share-based compensation expense was \$54,842 and \$14,223 during the three months ended June 30, 2011 and 2010, respectively and \$54,842 and \$25,015 during the six months ended June 30, 2011 and 2010, respectively. Share-based compensation is included in general and administrative expenses in the consolidated statements of operations.

Stock Incentive Plans

The Company has granted options to employees and directors to purchase the Company's common stock under various stock incentive plans. Under the plans, employees and non-employee directors are eligible to receive awards of various forms of equity-based incentive compensation, including stock options, restricted stock, restricted stock units and performance awards, among others. The plans are administered by the Compensation Committee of the Board of Directors, which determines the terms of the awards granted. Stock options are generally granted with an exercise price equal to the market value of the Company's common stock on the date of grant, have a term of ten years or less, and generally vest over three years from the date of grant.

The following table sets forth the options granted under the Company's stock option plans during the six month period ended June 30, 2011:

Edgar Filing: SPEEDEMISSIONS INC - Form 10-Q

	Number of Shares	Weighted Average Exercise Price	Weighted Average Grant-date Fair Value
Options outstanding at December 31, 2010	5,760,308	\$ 0.35	
Granted			
Exercised/exchanged	(5,596,058)	0.34	
Expired	(100,250)	0.42	
Options outstanding at June 30, 2011	64,000	\$ 0.57	
Options exercisable at June 30, 2011	64,000	\$ 0.57	

Table of Contents

The aggregate intrinsic value of options outstanding and exercisable at June 30, 2011 was \$0. Intrinsic value is the amount by which the fair value of the underlying stock exceeds the exercise price of the options.

The Company estimates the fair value for stock options at the date of grant using the Black-Scholes option pricing model, which requires management to make certain assumptions. Expected volatility is based on the comparable company data. The Company bases the risk-free interest rate on U.S. Treasury note rates. The expected term is based on the vesting period and an expected exercise term. The Company does not anticipate paying cash dividends in the foreseeable future and therefore uses an expected dividend yield of 0%. The Company did not grant stock options in the six months ended June 30, 2011.

As of June 30, 2011, there were no unrecognized share-based compensation expenses related to non-vested stock options. There were 2,667 and 1,109,333 options that vested during the six months ended June 30, 2011 and 2010, respectively.

There were 64,000 and 5,760,308 options issued and outstanding under the Company's 2001 Stock Option Plan, Speedemissions Amended and Restated 2005 Omnibus Stock Grant and Option Plan, Speedemissions Inc. 2006 Stock Grant and Option Plan and Speedemissions, Inc. 2008 Stock Grant and Option Plan as of June 30, 2011 and December 31, 2010, respectively. There were no options granted under these plans during the six month period ended June 30, 2011.

On April 11, 2011, the Compensation Committee and the Board adopted management and employee incentive and retention arrangements to allow under (1) the Speedemissions, Inc. 2001 Stock Option Plan, (2) the Speedemissions, Inc. Amended and Restated 2005 Omnibus Stock Grant and Option Plan, (3) the Speedemissions, Inc. 2006 Stock Grant and Option Plan and (4) the Speedemissions, Inc. 2008 Stock Grant and Option Plan, each owner of the options to exchange each of his or her vested stock options for restricted common shares (the Restricted Shares) pursuant to the terms and conditions of the Restricted Stock Agreement. A total of 38 directors, officers and employees elected to exchange a total of 5,596,058 stock options for Restricted Shares. The Company issued the Restricted Shares on April 18, 2011. The Restricted Shares vested immediately and may not be sold, exchanged, transferred, pledged, hypothecated or otherwise disposed of until October 15, 2011. As of June 30, 2011, the Company had 64,000 stock options outstanding. The Board does not have plans to issue additional stock options under the above stock option plans. The share based compensation expense recognized in the three and six months ended June 30, 2011 as a result of these issuances was \$54,842.

There were no options exercised during the six month period ended June 30, 2010.

Stock Warrants

On April 15, 2011, the Board of Directors of the Company and GCA agreed to amend GCA's 4,000,000 common stock purchase warrants dated November 10, 2010. The closing price of the Company's common stock was \$0.013 on April 14, 2011. The exercise price per share of the common stock purchase warrants was reduced to \$0.016 from \$0.50. On April 15, 2011, GCA exercised the amended common stock purchase warrants and transferred \$64,000 to the Company on April 18, 2011, pursuant to an available exemption under Section 4(2) of the Securities Act of 1933, as amended. The Company will use the \$64,000 for working capital purposes.

There were no common stock warrants granted during the six month period ended June 30, 2011. The following table represents our warrant activity for the six month period ended June 30, 2011:

	Number of Warrants
Outstanding warrants at December 31, 2010	4,085,000
Granted	
Exercised	(4,000,000)
Forfeited	(85,000)
Outstanding warrants at June 30, 2011	

Note 11: Income Taxes

Edgar Filing: SPEEDEMISSIONS INC - Form 10-Q

No provision for income taxes has been reflected for the three and six month periods ended June 30, 2011 and 2010 as the Company has sufficient net operating loss carry forwards to offset taxable income.

Table of Contents

Note 12: Contingencies

In the ordinary course of business, the Company may be from time to time involved in various pending or threatened legal actions. The litigation process is inherently uncertain and it is possible that the resolution of such matters might have a material adverse effect upon the Company's financial condition and/or results of operations.

During 2010, the Company filed a Demand for Arbitration claim for \$2,900,000 plus legal fees against the former owners of Mr. Sticker, Inc. (Mr. Sticker), David E. Smith, Barbara Smith and Grant Smith (the Smiths). The Company purchased Mr. Sticker from the Smiths on June 30, 2005 for \$3,100,000. The Company asserts that the Smiths interfered with the continuation of the acquired business and the renewal of certain leases held by the Smiths or by controlled entities of the Smiths related to the acquisition of Mr. Sticker by the Company. The Company further asserts breach of contract, fraud and fraudulent inducement and tortious interference by the Smiths. The arbitration claim has yet to be heard by the arbitrators. The Smiths have filed a counterclaim for damages in relation to attorney fees incurred on behalf of the Smiths, for which an amount has not been determined.

Note 13: Subsequent Event

On August 12, 2011, the Company's Board of Directors approved the issuance of 300,000 of our common shares, restricted in accordance with Rule 144, to Mr. Gerald Amato for consulting and investor relations services to be provided to the Company during the third quarter of 2011. Mr. Amato serves on the Company's Board of Directors. For financial reporting purposes, we valued the shares based on the value of the shares of our common stock on the date of issuance since our agreement to pay for the services was based on a fixed number of shares, instead of a fixed value. We recognized \$3,000 in expense related to the services performed in the third quarter of 2011.

Table of Contents**ITEM 2 Management's Discussion and Analysis of Financial Condition and Results of Operations****Disclaimer Regarding Forward-Looking Statements**

Our Management's Discussion and Analysis of Financial Condition and Results of Operations contains not only statements that are historical facts, but also statements that are forward-looking. Forward-looking statements are statements we make based on our management's expectations, estimates, projections and assumptions and are, by their very nature, uncertain and risky. These risks and uncertainties include international, national and local general economic and market conditions; demographic changes; our ability to sustain, manage, or forecast growth; our ability to successfully make and integrate acquisitions; emission certificate cost; new product development and introduction; existing government regulations and changes in, or the failure to comply with, government regulations; adverse publicity; competition; the loss of significant customers or suppliers; fluctuations and difficulty in forecasting operating results; changes in business strategy or development plans; business disruptions; the ability to attract and retain qualified personnel; the ability to protect technology; and other risks that might be detailed from time to time in our filings with the Securities and Exchange Commission. The above examples are not exhaustive and new risks emerge from time to time. For a further discussion of risk factors relating to our business, see Part I, Item 1A. *Risk Factors* in our annual report on Form 10-K for the year ended December 31, 2010.

Although the forward-looking statements in this quarterly report reflect the good faith judgment of our management, such statements can only be based on facts and factors currently known by them. Consequently, and because forward-looking statements are inherently subject to risks and uncertainties, the actual results and outcomes may differ materially from the results and outcomes discussed in the forward-looking statements. You are urged to carefully review and consider the various disclosures made by us in this report and in our other reports as we attempt to advise interested parties of the risks and factors that may affect our business, financial condition, and results of operations and prospects.

We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Since our common stock is considered a penny stock, we are not eligible to rely on the safe harbor for forward-looking statements provided in Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 and any references to these sections are for informational purposes only.

Overview

Speedemissions performs vehicle emissions testing and safety inspections in certain cities in which vehicle emissions testing is mandated by the Environmental Protection Agency (EPA). The federal government and a number of state and local governments in the United States (and in certain foreign countries) mandate vehicle emissions testing as a method of improving air quality. As of June 30, 2011, the Company operated 38 vehicle emissions testing and safety inspection stations under the trade names of *Speedemissions* (Atlanta, Georgia and St. Louis, Missouri); *Mr. Sticker* (Houston, Texas); and *Just Emissions* (Salt Lake City, Utah). The Company also operates four mobile testing units in the Atlanta, Georgia area. The Company manages its operations based on these four regions and has one reportable segment. We use computerized emissions testing and safety inspections equipment that test vehicles for compliance with vehicle emissions and safety standards. Our revenues are generated from the test or inspection fee charged to the registered owner of the vehicle. We do not provide automotive repair services.

On June 22, 2010, the Company announced the launch of its first iPhone application, Carbonga. Carbonga diagnoses an automobile's computer systems using the on board diagnostic port on vehicles that are 1996 or newer. Carbonga can check over 2,000 vehicle fault codes. We launched version two of Carbonga on February 16, 2011. Version two improved the speed and performance of the application and has additional features including the ability to receive vehicle safety recalls and Technical Service Bulletins for an annual subscription fee.

Results of Operations**Three Months Ended June 30, 2011 and 2010**

Our revenue, cost of emission certificates, store operating expenses, general and administrative expenses, (gain) loss from disposal of assets and operating loss for the three months ended June 30, 2011 as compared to the three months ended June 30, 2010 were as follows:

	Three Months Ended		
	June 30		
	2011	2010	Percentage Change
Revenue	\$ 2,152,831	\$ 2,495,734	(13.7%)

Edgar Filing: SPEEDEMISSIONS INC - Form 10-Q

Cost of emission certificates	480,427	567,255	(15.3%)
Store operating expenses	1,383,888	1,535,403	(9.9%)
General and administrative expenses	416,718	486,361	(14.3%)
(Gain) loss from disposal assets	(39,622)	4,724	N/A
Operating loss	\$ (88,580)	\$ (98,009)	(9.6%)

Table of Contents

Revenue. Revenue decreased \$342,903 or (13.7%) to \$2,152,831 in the three month period ended June 30, 2011 compared to \$2,495,734 in the three month period ended June 30, 2010. The decrease in revenue over the comparable period was primarily due to the closure of two stores in Texas and a decrease from same store sales of \$133,610 or (6.0%). The decrease in same store sales is mainly attributable to fewer tests being performed during the three month period ended June 30, 2011 compared to the prior comparable period at our Georgia, Texas and Utah locations, offset by increases in same store sales at our Missouri locations and additional revenue from a new store which was not open in the same period of 2010.

Cost of emission certificates. Cost of emission certificates decreased \$86,828 or (15.3%) in the three month period ended June 30, 2011 and was \$480,427 or 22.3% of revenues, compared to \$567,255 or 22.7% of revenues in the three month period ended June 30, 2010. The decrease in cost of emission certificates over the comparable period was primarily due to the closure of two stores in Texas and decrease in same store sales, offset by the additional cost of emission certificates from a new store which was not open in the same period of 2010.

Store operating expenses. Store operating expenses decreased \$151,515 or (9.9%) in the three month period ended June 30, 2011 and was \$1,383,888 or 64.2% of revenues, compared to \$1,535,403 or 61.5% of revenues in the three month period ended June 30, 2010. The decrease was mainly attributable to lower store operating costs of \$105,100 resulting from the closure of two stores in Texas and a decrease in same store operating expenses of \$72,022, offset by new store operating expenses of \$25,607.

General and administrative expenses. Our general and administrative expenses decreased \$69,643, or (14.3%) to \$416,718 in the three month period ended June 30, 2011 from \$486,361 in the three month period ended June 30, 2010. The decrease in general and administrative expenses during the three month period June 30, 2011 was mainly due to lower legal and accounting fees and lower professional fees related to Carbonga compared to the prior year comparable period. Carbonga is our iPhone application developed in 2010 and the expenses include legal, advertising and other professional fees.

(Gain) loss from disposal of assets. We recognized a \$39,622 gain from the disposal of assets in the three month period ended June 30, 2011. We recognized a loss on the disposal of assets of \$4,724 in the three month period ended June 30, 2010.

Operating loss. Our operating loss decreased by \$9,429 in the three month period ended June 30, 2011 and was (\$88,580) compared to an operating loss of (\$98,009) in the three month period ended June 30, 2010. The increase in our operating loss was mainly due to the decrease in revenue, offset by the decrease in the cost of emission certificates, store operating expenses and general and administrative expenses.

Interest income, interest expense, net loss and basic and diluted net loss per share. Our interest income, interest expense, net loss and basic and diluted net loss per share for the three month period ended June 30, 2011 as compared to the three month period ended June 30, 2010 is as follows:

	Three Months Ended June 30,	
	2011	2010
Operating income	\$ (88,580)	\$ (98,009)
Interest income	760	13
Interest expense	(4,648)	(5,393)
Net loss	\$ (92,468)	\$ (103,389)
Basic and diluted net loss per share	\$ 0.00	\$ (0.01)
Weighted average shares outstanding, basic and diluted	31,692,498	8,509,834

The Company incurred net interest expense of \$3,888 and \$5,380 during the three month periods ended June 30, 2011 and 2010, respectively.

Net loss and basic and diluted loss per share. Net loss was \$92,468 and \$103,389 in the three month period ended June 30, 2011 and 2010, respectively. Basic and diluted net loss per share was \$0.00 and (\$0.01), respectively in the three month periods ended June 30, 2011 and 2010, respectively.

Six Months Ended June 30, 2011 and 2010

Our revenue, cost of emission certificates, store operating expenses, general and administrative expenses, (gain) loss from disposal of assets and operating loss for the six months ended June 30, 2011 as compared to the six months ended June 30, 2010 were as follows:

Edgar Filing: SPEEDEMISSIONS INC - Form 10-Q

	Six Months Ended June 30		Percentage Change
	2011	2010	
Revenue	\$ 4,263,957	\$ 4,948,847	(13.8%)
Cost of emission certificates	950,495	1,108,741	(14.3%)
Store operating expenses	2,825,775	3,092,125	(8.6%)
General and administrative expenses	757,039	881,624	(14.1%)
(Gain) loss from disposal of assets	(40,622)	9,713	N/A
Operating loss	\$ (228,730)	\$ (143,356)	59.6%

Table of Contents

Revenue. Revenue decreased \$684,890 or (13.8%) to \$4,263,957 in the six month period ended June 30, 2011, compared to \$4,948,847 in the six month period ended June 30, 2010. The decrease in revenue over the comparable period was primarily due to the closure of two stores in Texas and a decrease from same store sales of \$299,492 or (6.7%). The decrease in same store sales is mainly attributable to fewer tests being performed during the six month period ended June 30, 2011 compared to the prior comparable period at our Georgia, Texas and Utah locations, offset by increases in same store sales at our Missouri locations and additional revenue from a new store which was not open in the same period of 2010.

Cost of emission certificates. Cost of emission certificates decreased \$158,246 or (14.3%) in the six month period ended June 30, 2011 and was \$950,495 or 22.2% of revenues, compared to \$1,108,741 or 22.4% of revenues in the six month period ended June 30, 2010. The decrease in cost of emission certificates over the comparable period was primarily due to the closure of two stores in Texas and decrease in same store sales, offset by the additional cost of emission certificates from a new store which was not open in the same period of 2010.

Store operating expenses. Store operating expenses decreased \$266,350 or (8.6%) in the six month period ended June 30, 2011 and was \$2,825,775 or 66.2% of revenues, compared to \$3,092,125 or 62.4% of revenues in the six month period ended June 30, 2010. The decrease was mainly attributable to lower store operating costs of \$192,716 resulting from the closure of two stores in Texas and a decrease in same store operating expenses of \$133,277, offset by new store operating expenses of \$59,643.

General and administrative expenses. Our general and administrative expenses decreased \$124,585, or (14.1%) to \$757,039 in the six month period ended June 30, 2011 from \$881,624 in the six month period ended June 30, 2010. The decrease in general and administrative expenses during the six month period ended June 30, 2011 was mainly due to lower legal and accounting fees and lower professional fees related to Carbonga compared to the prior year comparable period. Carbonga is our iPhone application developed in 2010 and the expenses include legal, advertising and other professional fees.

(Gain)/loss from disposal of assets. We recognized a gain of \$40,622 on the disposal of assets in the six month period ended June 30, 2011. We recognized a \$9,713 loss from the disposal of assets in the six month period ended June 30, 2010.

Operating loss. Our operating loss increased by \$85,374 in the six month period ended June 30, 2011 and was (\$228,730) compared to an operating loss of (\$143,356) in the six month period ended June 30, 2010. The increase in our operating loss was mainly due to the decrease in revenue, offset by the decrease in the cost of emission certificates, store operating expenses and general and administrative expenses.

Interest income, interest expense, net loss and basic and diluted net loss per share. Our interest income, interest expense, net loss and basic and diluted net loss per share for the six month period ended June 30, 2011 as compared to the six month period ended June 30, 2010 is as follows:

	Six Months Ended June 30,	
	2011	2010
Operating loss	\$ (228,730)	\$ (143,356)
Interest income	1,519	628
Interest expense	(9,208)	(12,236)
Net loss	\$ (236,419)	\$ (154,964)
Basic and diluted net loss per share	\$ (0.01)	\$ (0.02)
Weighted average shares outstanding, basic and diluted	31,660,755	7,736,631

The Company incurred net interest expense of \$7,689 and \$11,608 during the six month periods ended June 30, 2011 and 2010, respectively.

Table of Contents

Net loss and basic and diluted net loss per share. Net loss was (\$236,419) and (\$154,964) in the six month periods ended June 30, 2011 and 2010, respectively. Basic and diluted net loss per share was (\$0.01) and (\$0.02), respectively in the six month periods ended June 30, 2011, and 2010, respectively.

Liquidity and Capital Resources**Introduction**

Our net cash position decreased by \$81,471 during the six months ended June 30, 2011 primarily from cash used in operations and our total liabilities decreased by \$22,074. Our current liabilities increased mainly due to a \$60,262 net increase on our line of credit with Regions Bank, which had a balance of \$0 at December 31, 2010. We hope to achieve an increase in our net operating cash flows on a long-term basis, but we may not achieve positive operating cash flows on a consistent basis during 2011.

Cash Requirements

For the six months ended June 30, 2011, our net cash used in operating activities was \$201,552 compared to net cash provided by operations of \$72,513 in the six months ended June 30, 2010. Negative operating cash flows during the six months ended June 30, 2011 were primarily created by a net loss of \$236,419, a decrease in accounts payable and accrued liabilities of \$17,101, an increase in certificate and merchandise inventory of \$1,877, a decrease in other liabilities of \$35,570 and a gain on the disposal of assets of \$40,622. The decrease in net cash used in operating activities was offset by depreciation and amortization of \$107,830, share-based compensation expense of \$54,842 and a decrease in other current assets of \$200.

Positive operating cash flows during the six months ended June 30, 2010 were related to depreciation and amortization of \$142,666, an increase in accounts payable and accrued liabilities of \$101,292, share-based compensation expenses of \$25,014, a decrease in inventory of \$10,994 and a loss on disposal of assets of \$9,713. The increase in net cash provided by operating activities was offset by a net loss of \$154,964, an increase in other current assets of \$28,894 and an increase in other liabilities of \$1,548.

Sources and Uses of Cash

Net cash provided by investing activities was \$26,994 for the six months ended June 30, 2011 compared to net cash used in investing activities of \$13,961 for the six months ended June 30, 2010. The net cash provided by investing activities during the six months ended June 30, 2011 was related to proceeds from a note receivable of \$6,000 and proceeds from asset sales of \$28,000, offset by capital expenditures of \$7,006. The net cash used in investing activities during the six months ended June 30, 2010 was related to capital expenditures of \$33,961 offset by \$20,000 in proceeds from the sale of equipment.

Net cash provided by (used in) financing activities was \$93,087 and (\$44,387) for the six months ended June 30, 2011 and 2010, respectively. During the six months ended June 30, 2011, we received net proceeds of \$64,000 from the exercise of warrants into common stock, a net \$60,262 from our line of credit and made principal payments of \$9,505 and \$21,670 on equipment financing obligations and capital leases, respectively. During the six months ended June 30, 2010 we made principal payments of \$9,919 and \$34,468 on equipment financing obligations and capital leases, respectively.

On April 15, 2011, the Board of Directors of the Company and GCA Strategic Investment Fund Limited ("GCA") agreed to amend GCA's 4,000,000 common stock purchase warrants dated November 10, 2010. The closing price of the Company's common stock was \$0.013 on April 14, 2011. The exercise price per share of the common stock purchase warrants was reduced to \$0.016 from \$0.50. On April 15, 2011, GCA exercised the amended common stock purchase warrants and transferred \$64,000 to the Company on April 18, 2011, pursuant to an available exemption under Section 4(2) of the Securities Act of 1933, as amended.

Critical Accounting Policies

The discussion and analysis of the Company's financial condition and results of operations are based upon its consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses. In consultation with our Board of Directors, the Company has identified accounting policies related to valuation of our equity instruments, valuation of goodwill created as the result of business acquisitions, as key to an understanding of our financial statements. These are important accounting policies that require management's most difficult, subjective judgments.

Table of Contents

ITEM 3 Quantitative and Qualitative Disclosures About Market Risk

As a smaller reporting company, we are not required to provide the information required by this Item, pursuant to 305(e) of Regulation S-K.

ITEM 4 Controls and Procedures

The Company's Chief Executive Officer and Chief Financial Officer, after evaluating the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of June 30, 2011 (the Evaluation Date), have concluded that, as of the Evaluation Date, the Company's disclosure controls and procedures were effective to ensure the timely collection, evaluation and disclosure of information relating to the Company that would potentially be subject to disclosure under the Securities Exchange Act of 1934, as amended, and the rules and regulations promulgated thereunder. There were no changes in the Company's internal control over financial reporting during the six months ended June 30, 2011 that has materially affected, or is reasonably likely to materially affect, the internal control as of the Evaluation Date.

(A) Evaluation of Disclosure Controls and Procedures

As of the end of the period covered by this report, the Company carried out an evaluation, under the supervision and with the participation of the Company's Chief Executive Officer and Chief Financial Officer of the effectiveness of the design and operation of the Company's disclosure controls and procedures. The Company's disclosure controls and procedures are designed to provide a reasonable level of assurance of achieving the Company's disclosure control objectives. The Company's Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures are, in fact, effective at this reasonable assurance level as of the end of the period covered. In addition, the Company reviewed its internal control, and there have been no significant changes in its internal control or in other factors that could significantly affect those controls subsequent to the date of their last evaluation or from the end of the reporting period to the date of this Form 10-Q.

(B) Changes in Internal Control Over Financial Reporting

In connection with the evaluation of the Company's internal controls during the six months ended June 30, 2011, the Company's Chief Executive Officer and Chief Financial Officer has determined that there are no changes to the Company's internal control over financial reporting that has materially affected, or is reasonably likely to materially effect, the Company's internal control over financial reporting.

PART II - OTHER INFORMATION

ITEM 1 Legal Proceedings

In the ordinary course of business, we may be from time to time involved in various pending or threatened legal actions. The litigation process is inherently uncertain and it is possible that the resolution of such matters might have a material adverse effect upon our financial condition and/or results of operations.

ITEM 1A Risk Factors

As a smaller reporting company, we are not required to provide the information required by this Item.

ITEM 2 Unregistered Sales of Equity Securities and Use of Proceeds

On August 12, 2011, the Company's Board of Directors approved the issuance of 300,000 common shares to Mr. Gerald Amato for consulting and investor relations services to be provided to the Company during the third quarter of 2011. For financial reporting purposes, the value of the shares was determined on the date of issuance since our agreement was based on a fixed number of shares, instead of a fixed value. We will recognize \$3,000 in consulting expense relating to these consulting services during the third quarter. The issuance was exempt from registration pursuant to Section 4(c) of the Securities Act of 1933 and the investor was accredited.

ITEM 3 Defaults Upon Senior Securities

There have been no events that are required to be reported under this Item.

ITEM 4 Reserved

ITEM 5 Other Information

There have been no events that are required to be reported under this Item.

ITEM 6 Exhibits

(a) Exhibits

Table of Contents

- 31.1 Certification of Chief Executive Officer pursuant to Exchange Act Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer pursuant to Exchange Act Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101 Interactive Data File.

SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SPEEDEMISSIONS, INC.

Date: August 15, 2011

By: /s/ Richard A. Parlontieri
Richard A. Parlontieri

President

Date: August 15, 2011

By: /s/ Michael S. Shanahan
Michael S. Shanahan

Chief Financial Officer