UNITED BANCORP INC /MI/ Form 425 February 03, 2014

Filed by Old National Bancorp

Pursuant to Rule 425 under the Securities Act of 1933

Subject Company: United Bancorp, Inc.

Commission File No.: 000-16640

**NASDAQ: ONB** 

oldnational.com

#### FOR IMMEDIATE RELEASE

February 3, 2014

**Contacts:** 

Media:

Kathy A. Schoettlin (812) 465-7269

Executive Vice President Communications

#### **Financial Community:**

Lynell J. Walton (812) 464-1366

Senior Vice President Investor Relations

### Strong 4th quarter earnings punctuate historic year of growth for Old National Bancorp

### 4<sup>TH</sup> QUARTER HIGHLIGHTS:

Quarterly net income of \$24.5 million a 6.7% increase over 4 quarter 2012 (\$23.0 million)

Improved efficiency ratio (66.56%) compared to  $3^{rd}$  quarter 2013 and  $4^{th}$  quarter 2012

Announced pending United Bancorp partnership that will significantly expand presence in Southern Michigan

Decrease in non-performing and problem loans compared to 3rd quarter 2013 and 4th quarter 2012

No effect on Trust Preferred Securities due to proposed change in the Volcker Rule **2013 HIGHLIGHTS:** 

Highest full year net income since 2002 \$100.9 million a 10.1% increase over 2012

Lowest net charge-off ratio since 1984 .10%

Expanded into Southern Michigan through branch acquisition

Announced pending Tower Financial partnership that will significantly expand presence in Fort Wayne, Ind.

**Evansville, Ind.** (February 3, 2014) Today Old National Bancorp (NASDAQ: ONB) reported <sup>th</sup> quarter 2013 net income of \$24.5 million, or \$.25 per share. These results represent an 8.7% increase over the earnings per share of \$.23 reported in both the 4<sup>th</sup> quarter of 2012 and the 3<sup>rd</sup> quarter of 2013.

For the 12 months ended December 31, 2013, net income was \$100.9 million, or \$1.00 per share. These results represent increases of 10.1% and 5.3%, respectively, to full-year 2012 net income of \$91.7 million and earnings per share of \$.95.

On January 23, 2014, the Company also announced an increase of 10% in its quarterly cash dividend to \$.11 per share from \$.10 per share. The dividend is payable March 17, 2014, to shareholders of record on March 3, 2014.

Our strong fourth quarter results are a fitting conclusion to a year that saw Old National attain the highest net income since 2002 and our lowest full year net charge-off ratio in nearly three decades, said Bob Jones, Old National President & CEO. When you couple these achievements with partnership activity that expanded our footprint into Southern Michigan and will dramatically increase our presence in Fort Wayne, it truly was a historic year for Old National.

### **Committed to our Strategic Imperatives**

Old National s strong, steady performance amid continued economic and political headwinds, as well as its strong credit and capital positions, can be attributed to its unwavering commitment to the following strategic imperatives:

- 1. Strengthen the risk profile.
- 2. Enhance management discipline.
- 3. Achieve consistent quality earnings.

#### **1. STRENGTHEN THE RISK PROFILE**

#### **Credit Quality**

Old National reported provision expense of \$2.3 million in the 4<sup>th</sup> quarter of 2013, compared to a recapture of \$1.7 million in the 3<sup>rd</sup> quarter of 2013 and provision expense of \$2.2 million in the 4<sup>th</sup> quarter of 2012. Net charge-offs for the 4<sup>th</sup> quarter of 2013 were \$2.4 million, or .19% of average total loans on an annualized basis, compared to \$.3 million, or .03% of average total loans in the 3<sup>rd</sup> quarter of 2013 and \$2.2 million, or .17% of average total loans in the 4<sup>th</sup> quarter of 2012.

Excluding covered loans, Old National s net charge-offs for the <sup>th</sup> quarter of 2013 were \$1.9 million, compared to \$.3 million reported in the 3<sup>rd</sup> quarter of 2013 and \$3.2 million reported in the 4<sup>th</sup> quarter of 2012. Old National recorded provision expense, excluding covered loans, of \$1.3 million in the 4<sup>th</sup> quarter of 2013, compared to a provision recapture of \$1.3 million and provision expense of \$1.8 million in the 3<sup>rd</sup> quarter of 2013 and the 4<sup>th</sup> quarter of 2013, respectively.

Excluding covered loans, Old National s allowance for loan losses at December 31, 2013, was \$41.7 million, or .86% of total loans, compared to an allowance of \$42.3 million, or .88% of total loans at September 30, 2013, and \$49.0 million, or 1.02% of total loans, at December 31, 2012. The coverage of allowance to non-performing loans, excluding covered loans, stood at 38% at December 31, 2013, compared to 35% at September 30, 2013, and 31% at December 31, 2012.

Our <sup>th</sup> quarter results continued to demonstrate that our credit metrics remain strong, as evidenced by declines in non-performing and accruing problem loans compared to both 3<sup>rd</sup> quarter 2013 and 4<sup>th</sup> quarter 2012 results, said Daryl Moore, Old National s Chief Credit Officer. We were very pleased with our full year net charge-off ratio of .10%, Old National s best result in 29 years.

The following table presents certain credit quality metrics related to Old National s loan portfolio:

( <b>\$</b> in millions)	2011	2012	2013	3Q13	3Q13*	4Q13	4Q13*
Non-Performing Loans (NPLs)	\$ 299.5	\$263.5	\$142.8	\$162.4	\$121.6	\$142.8	\$111.0
Problem Loans (Including NPLs)	404.3	355.4	195.3	223.9	178.3	195.3	159.8
Special Mention Loans	103.2	122.6	143.8	139.4	129.5	143.8	135.4
Net Charge-Off Ratio	.49%	.16%	.10%	.02%	.03%	.19%	.16%

	Edgar Filir	ig: UN	IIIEL	) BAN	ICORP I	NC /M	I/ - ⊢ori	m 425		
Provision for Loan Losses	\$	7.5	\$	5.0	\$ (2.3	3) \$	(1.7)	\$ (1.3)	\$ 2.3	\$ 1.3

\* Excludes covered loans.

2. ENHANCE MANAGEMENT DISCIPLINE

#### **Expense Management**

Old National continued to improve efficiency during the 4<sup>th</sup> quarter of 2013 and reported total noninterest expenses of \$88.2 million, which represented an efficiency ratio of 66.56%. These results compare favorably to the \$96.7 million in expenses and an efficiency ratio of 72.96% and expenses of \$99.4 million and an efficiency ratio of 72.15%, reported in the 3<sup>rd</sup> quarter of 2013 and the 4<sup>th</sup> quarter of 2012, respectively. Included in Old National s<sup>th</sup> quarter 2013 noninterest expenses were \$2.5 million of merger and integration charges as well as \$.5 million in a BSA/AML penalty. Included in Old National s expenses for the <sup>rg</sup> quarter of 2013 were \$2.3 million of merger and integration charges as well as \$2.7 million in costs associated with branch closures.

Page 2 of 9

### **Capital Management**

Maintaining a strong capital position continues to be a top priority as Old National strategically pursues growth opportunities. Despite a year of extensive partnership activity, Old National s capital position remained above industry requirements at December 31, 2013, with regulatory tier 1 and total risk-based capital ratios of 14.3% and 15.2%, respectively, compared to 14.2% and 15.1% at September 30, 2013, and 13.6% and 14.7% at December 31, 2012. Old National repurchased 889,124 shares of stock in the open market during the 4<sup>th</sup> quarter of 2013 compared to the repurchase of 250,000 shares made in the 3<sup>rd</sup> quarter of 2013.

The following table presents Old National s risk-based and leverage ratios compared to industry requirements:

		ONB at
	Well Capitalized	December 31,
	Capitalized	2013
Tier 1 Risk-Based Capital Ratio	<sup>3</sup> 6%	14.3%
Total Risk-Based Capital Ratio	<sup>3</sup> 10%	15.2%
Tier 1 Leverage Capital Ratio	<sup>3</sup> 5%	8.9%

At December 31, 2013, Old National s ratio of tangible common equity to tangible assets was 8.52%, compared to 8.41% at September 30, 2013, and 9.01% at December 31, 2012. *Refer to Table 1 for Non-GAAP reconciliations*.

### **3. ACHIEVE CONSISTENT QUALITY EARNINGS**

#### **Balance Sheet and Net Interest Margin**

At December 31, 2013, total period-end loans increased to \$5.091 billion from \$5.080 billion at September 30, 2013. The portfolios of loans with the largest increases were other consumer and residential mortgage, which increased \$36.7 million and \$15.2 million, respectively, during that same period. These increases were partially offset by declines in commercial and commercial real estate loans (\$7.8 million and \$4.9 million, respectively) as well as the \$33.0 million decline in covered loans. On average, total loans declined \$114.0 million, from \$5.181 billion at September 30, 2013, to \$5.067 billion at December 31, 2013. Of this decline, covered loans decreased \$42.3 million while sales of residential mortgage loans during the 3<sup>rd</sup> quarter accounted for \$96.9 million of the decrease.

Total investments, including money market accounts, declined \$10.7 million to \$3.195 billion, from \$3.206 billion at September 30, 2013. On average, total investments, including money market accounts, increased \$126.9 million, from \$3.128 billion at September 30, 2013, to \$3.255 billion at December 31, 2013. During the 4<sup>th</sup> quarter of 2013, Old National sold \$61.5 million of securities and had \$7.5 million of securities called, resulting in securities gains (net of \$1.0 million of other-than-temporary impairment not related to the Volcker rule) of \$.3 million compared to \$.2 million of securities gains (and no other-than-temporary impairment) in the 3<sup>rd</sup> quarter of 2013.

Total core deposits, including demand and interest-bearing deposits, remained stable at \$7.211 billion, compared to the \$7.208 billion at September 30, 2013. While total deposits remained relatively flat, the 4<sup>th</sup> quarter showed a nice shift in mix, with increases in noninterest-bearing demand deposits and low-cost NOW accounts and declines in higher-cost money market and time accounts. On average, total core deposits increased to \$7.260 billion during the 4<sup>th</sup> quarter of 2013 compared to \$7.220 billion during the 3<sup>rd</sup> quarter of 2013.

For the 4<sup>th</sup> quarter of 2013, Old National reported net interest income of \$81.2 million compared to \$78.0 million in the 3<sup>rd</sup> quarter of 2013, and \$84.4 million for the 4<sup>th</sup> quarter of 2012. Net interest income on a fully taxable equivalent basis was \$85.5 million for the 4<sup>th</sup> quarter of 2013 and represented a net interest margin on total average earning assets

of 4.11%. These results compare to net interest income on a fully taxable equivalent basis of \$82.4 million and a margin of 3.96% in the 3<sup>rd</sup> quarter of 2013 and net interest income on a fully taxable equivalent basis of \$87.9 million and a margin of 4.34% for the 4<sup>th</sup> quarter of 2012. *Refer to Tables A and B for Non-GAAP taxable equivalent reconciliations*.

The following table presents amounts and basis points related to the accretion of purchase accounting discounts recorded in net interest income during the periods presented from various Old National acquisitions:

(\$ in millions)	4Q12	4Q12*	3Q13	3Q13*	4Q13	4Q13*
Monroe Bancorp	\$ 2.1	10 bps	\$ 1.8	9 bps	\$ 1.8	9 bps
Integra Bank	11.2	55 bps	6.5	31 bps	7.3	35 bps
Indiana Community Bancorp	5.8	29 bps	4.8	23 bps	7.7	37 bps

\* Represents basis points.

Page 3 of 9

### Fees, Service Charges and Other Revenue

For the 4<sup>th</sup> quarter of 2013, Old National reported total fees, service charges and other revenue of \$44.1 million compared to \$47.5 million in the 3<sup>rd</sup> quarter of 2013 and \$46.9 million in the 4<sup>th</sup> quarter of 2012. The 4<sup>th</sup> quarter of 2013 included \$1.8 million of fee income from the newly acquired Michigan/Northern Indiana branches and a \$.6 million gain on the sale of branches. Offsetting these was a \$3.4 million expense in the change in indemnification asset relating to the 2011 FDIC-assisted acquisition of Integra Bank. The 3<sup>rd</sup> quarter of 2013 included an additional \$1.1 million in bank-owned life insurance proceeds, a \$1.6 million credit on the renewal of a contract, as well as an additional \$2.1 million of fee revenue from the newly acquired Bank of America banking centers. Partially offsetting other revenue was an expense of \$2.1 million in the change in indemnification asset relating to the July 29, 2011, FDIC-assisted acquisition of the indemnification asset relating to the July 29, 2011, FDIC-assisted acquisition of Integra Bank under Accounting Standards Update No. 2012-06 since inception.

#### **About Old National**

Old National Bancorp (NASDAQ: ONB) is the largest financial services holding company headquartered in Indiana and, with \$9.6 billion in assets, ranks among the top 100 banking companies in the U.S. Since its founding in Evansville in 1834, Old National Bank has focused on community banking by building long-term, highly valued partnerships with clients in its primary footprint of Indiana, Illinois, Kentucky and Michigan. In addition to providing extensive services in retail and commercial banking, wealth management, investments and brokerage, Old National also owns Old National Insurance, one of the 100 largest brokers in the U.S. For more information and financial data, please visit Investor Relations at <u>oldnational.com</u>.

#### Conference Call

Old National will hold a conference call at 10:00 a.m. Central Time on Monday, February 3, 2014, to discuss 4<sup>th</sup> quarter and full-year 2013 financial results, strategic developments, and the Company s financial outlook. The live audio web cast of the call, along with the corresponding presentation slides, will be available on the Company s Investor Relations web page at <u>oldnational.com</u> and will be archived there for 12 months. A replay of the call will also be available from 8:00 a.m. Central Time on February 4 through February 17. To access the replay, dial 1-855-859-2056, conference code 34095437.

#### Use of Non-GAAP Financial Measures

This earnings release contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Old National s results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in this release or the Quarterly Financial Trends supplement to this earnings release, which can be found on Investor Relations at <u>oldnational.com</u>.

#### Table 1: Non-GAAP Reconciliation-Tangible Equity to Tangible Assets

	September 30,	December 31,
(end of period balances - \$ in millions)	2013	2013

Total Shareholders Equity	\$ 1,159.3	\$ 1,162.6
Deduct: Goodwill and Intangible Assets	(379.3)	(378.7)
Tangible Shareholders Equity	\$ 779.9	\$ 784.0
Total Assets	\$ 9,652.1	\$ 9,581.7
Add: Trust Overdrafts	.1	.1
Deduct: Goodwill and Intangible Assets	(379.3)	(378.7)
Tangible Assets	\$ 9,272.8	\$ 9,203.1
Tangible Equity to Tangible Assets	8.41%	8.52%

Page 4 of 9

#### Additional Information for Shareholders of Tower Financial Corporation

In connection with the proposed merger, Old National Bancorp (Old National) has filed with the Securities and Exchange Commission (SEC) a Registration Statement on Form S-4 (Registration No. 333-192671) that includes a Proxy Statement of Tower Financial Corporation (Tower) and a Prospectus of Old National, as well as other relevant documents concerning the proposed transaction. The SEC declared the Form S-4 Registration Statement effective on December 19, 2013. Shareholders of Tower are urged to read the Registration Statement and the Proxy Statement/Prospectus regarding the merger and any other relevant documents filed with the SEC, as well as any amendments or supplements to those documents, because they contain important information. A free copy of the Proxy Statement/Prospectus, as well as other filings containing information about Old National and Tower, may be obtained at the SEC s Internet site (http://www.sec.gov). You will also be able to obtain these documents, free of charge, from Old National at www.oldnational.com under the tab Investor Relations and then under the tab Investor

Relations and then under the heading SEC Filings.

Old National and Tower and certain of their directors and executive officers may be deemed to be participants in the solicitation of proxies from the shareholders of Tower in connection with the proposed merger. Information about the directors and executive officers of Old National is set forth in the proxy statement for Old National s 2013 annual meeting of shareholders, as filed with the SEC on a Schedule 14A on March 15, 2013. Information about the directors and executive officers of Tower is set forth in the proxy statement for Tower s 2013 annual meeting of shareholders, as filed with the SEC on a Schedule 14A on March 15, 2013 annual meeting of shareholders, as filed with the SEC on a Schedule 14A on March 28, 2013. Additional information regarding the interests of those participants and other persons who may be deemed participants in the transaction may be obtained by reading the Proxy Statement/Prospectus regarding the proposed merger. Free copies of this document may be obtained as described in the preceding paragraph.

#### Additional Information for Shareholders of United Bancorp, Inc.

In connection with the proposed merger, Old National Bancorp (Old National) will file with the Securities and Exchange Commission (SEC) a Registration Statement on Form S-4 that will include a Proxy Statement of United Bancorp, Inc. (United) and a Prospectus of Old National, as well as other relevant documents concerning the proposed transaction. Shareholders are urged to read the Registration Statement and the Proxy Statement/Prospectus regarding the merger when it becomes available and any other relevant documents filed with the SEC, as well as any amendments or supplements to those documents, because they will contain important information. A free copy of the Proxy Statement/Prospectus, as well as other filings containing information about Old National and United, may be obtained at the SEC s Internet site (http://www.sec.gov). You will also be able to obtain these documents, free of charge, from Old National at www.oldnational.com under the tab Investor Relations and then under the heading Financial Information or from United by accessing United s website at www.ubat.com under the tab Investor Relations

and then under the heading SEC Filings.

Old National and United and certain of their directors and executive officers may be deemed to be participants in the solicitation of proxies from the shareholders of United in connection with the proposed merger. Information about the directors and executive officers of Old National is set forth in the proxy statement for Old National s 2013 annual meeting of shareholders, as filed with the SEC on a Schedule 14A on March 15, 2013. Information about the directors and executive officers of United is set forth in the proxy statement for United s 2013 annual meeting of shareholders, as filed with the SEC on a Schedule 14A on March 15, 2013. Information about the directors and executive officers of United is set forth in the proxy statement for United s 2013 annual meeting of shareholders, as filed with the SEC on a Schedule 14A on March 25, 2013. Additional information regarding the interests of those participants and other persons who may be deemed participants in the transaction may be obtained by reading the Proxy Statement/Prospectus regarding the proposed merger when it becomes available. Free copies of this document may be obtained as described in the preceding paragraph.

Page 5 of 9

#### Forward-Looking Statement

This press release contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements include, but are not limited to, descriptions of Old National Bancorp s financial condition, results of operations, asset and credit quality trends and profitability and statements about the expected timing, completion, financial benefits and other effects of Old National Bancorp s proposed merger with Tower Financial Corporation. Forward-looking statements can be identified by the use of the words anticipate, believe, could and should, and other words of similar meaning. These forward-looking statements express expect, intend. management s current expectations or forecasts of future events and, by their nature, are subject to risks and uncertainties and there are a number of factors that could cause actual results to differ materially from those in such statements. Factors that might cause such a difference include, but are not limited to: expected cost savings, synergies and other financial benefits from the proposed mergers with Tower Financial Corporation and United Bancorp, Inc. might not be realized within the expected time frames and costs or difficulties relating to integration matters might be greater than expected; the requisite shareholder and regulatory approvals for the proposed mergers might not be obtained; market, economic, operational, liquidity, credit and interest rate risks associated with Old National Bancorp s businesses; competition; government legislation and policies (including the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act and its related regulations); ability of Old National Bancorp to execute its business plan (including its proposed acquisitions of Tower Financial Corporation and United Bancorp, Inc.); changes in the economy which could materially impact credit quality trends and the ability to generate loans and gather deposits; failure or circumvention of our internal controls; failure or disruption of our information systems; significant changes in accounting, tax or regulatory practices or requirements; new legal obligations or liabilities or unfavorable resolutions of litigations; other matters discussed in this press release and other factors identified in Old National Bancorp s Annual Report on Form 10-K and other periodic filings with the SEC. These forward-looking statements are made only as of the date of this press release, and Old National Bancorp does not undertake an obligation to release revisions to these forward-looking statements to reflect events or conditions after the date of this press release.

Page 6 of 9

### **OLD NATIONAL BANCORP**

## Financial Highlights (Table A)

(\$ in thousands except per-share data)	Three-M			
(\$ in thousands except per share data)	Dec. 31,	Sept. 30,		
(FTE) Fully taxable equivalent basis.	2013	2013	\$ Change	% Change
Income Data:				
Net Interest Income	\$ 81,187	\$ 77,996	\$ 3,191	4.1
Taxable Equivalent Adjustment	4,359	4,362	(3)	(0.1)
Net Interest Income (FTE)	85,546	82,358	3,188	3.9
Fees, Service Charges and Other Revenues	44,077	47,545	(3,468)	(7.3)
Securities Gains (Losses) (a)	347	186	161	86.6
Derivative Gains (Losses)	20	24	(4)	(16.7)
Total Revenue (FTE)	129,990	130,113	(123)	(0.1)
Provision for Loan Losses	2,253	(1,724)	3,977	N/M
Noninterest Expense	88,227	96,658	(8,431)	(8.7)
Income before Taxes	39,510	35,179	4,331	12.3
Provision for Taxes (FTE)	14,961	11,231	3,730	33.2
Net Income	24,549	23,948	601	2.5
Per Common Share Data: (Diluted) (b)				
Net Income	.25	.23	0.02	8.7
Average Diluted Shares Outstanding	100,718	101,131	(413)	(0.4)
Book Value	11.64	11.51	0.13	1.1
Stock Price	15.37	14.20	1.17	8.2
Performance Ratios:				
Return on Average Assets	1.029	% 1.00%	0.02%	2.0
Return on Average Common Equity (c)	8.40	8.23	0.17	2.1
Net Interest Margin (FTE)	4.11	3.96	0.15	3.8
Other Expense to Revenue (Efficiency Ratio) (d)	66.56	72.96	(6.40)	(8.8)
Net Charge-offs to Average Loans (e)	.16	0.03	.13	N/M
Reserve for Loan Losses to Ending Loans (e)	.86	0.88	(.02)	(2.3)
Non-Performing Loans to Ending Loans (e)	2.28	2.52	(.24)	(9.5)
Balance Sheet:				
Average Assets	\$9,615,735	\$9,606,048	\$ 9,687	0.1
End of Period Balances:				
Assets	9,581,744	9,652,079	(70,335)	(0.7)
Investments	3,179,085	3,176,406	2,679	0.1
Money Market Investments (f)	16,117	29,508	(13,391)	(45.4)
Commercial Loans and Leases	1,402,750	1,416,520	(13,770)	(1.0)
Commercial Real Estate Loans	1,242,818	1,269,302	(26,484)	(2.1)
Consumer Loans	1,049,974	1,012,158	37,816	3.7
Residential Real Estate Loans	1,387,422	1,374,496	12,926	0.9
Residential Real Estate Loans Held for Sale	7,705	7,918	(213)	(2.7)
Earning Assets	8,285,871	8,286,308	(437)	(0.0)
Core Deposits (Excluding Brokered CDs)	7,210,903	7,208,407	2,496	0.0
Borrowed Funds (Including Brokered CDs)	1,018,720	1,052,846	(34,126)	(3.2)

Common Shareholders Equity

1,162,640 1,159,256

0.3

3,384

- (a) Includes \$1,000 and \$0, respectively, for other-than-temporary impairment in 4<sup>th</sup> quarter 2013 and 3<sup>rd</sup> quarter 2013.
- (b) Assumes conversion of stock options, restricted stock, and warrants.
- (c) Based on average common shareholders equity of \$1,168,896 and \$1,164,456, respectively, for December 31, 2013, and September 30, 2013.
- (d) Noninterest expense before amortization of intangibles as a percent of FTE net interest income and noninterest revenues, excluding net gains from securities transactions.
- (e) Excludes residential loans and leases held for sale and covered loans.
- (f) Includes money market investments and Federal Reserve interest earning accounts.

N/M = Not meaningful.

Page 7 of 9

## **OLD NATIONAL BANCORP**

## Financial Highlights (Table B)

(\$ in thousands except per-share data)		onths Ended nber 31		
(FTE) Fully taxable equivalent basis.	2013	2012	\$ Change	% Change
Income Data:				
Net Interest Income	\$ 81,187	\$ 84,361	\$ (3,174)	(3.8)
Taxable Equivalent Adjustment	4,359	3,545	814	23.0
Net Interest Income (FTE)	85,546	87,906	(2,360)	(2.7)
Fees, Service Charges and Other Revenues	44,077	46,883	(2,806)	(6.0)
Securities Gains (Losses) (a)	347	4,228	(3,881)	(91.8)
Derivative Gains (Losses)	20	163	(143)	(87.7)
Total Revenue (FTE)	129,990	139,180	(9,190)	(6.6)
Provision for Loan Losses	2,253	2,181	72	3.3
Noninterest Expense	88,227	99,425	(11,198)	(11.3)
Income before Taxes	39,510	37,574	1,936	5.2
Provision for Taxes (FTE)	14,961	14,565	396	2.7
Net Income	24,549	23,009	1,540	6.7
Per Common Share Data: (Diluted) (b)				
Net Income	.25	.23	0.02	8.7
Average Diluted Shares Outstanding	100,718	101,550	(832)	(0.8)
Book Value	11.64	11.81	(0.17)	(1.4)
Stock Price	15.37	11.87	3.50	29.5
Performance Ratios:				
Return on Average Assets	1.02%	.98%	0.04%	4.1
Return on Average Common Equity (c)	8.40	7.73	0.67	8.7
Net Interest Margin (FTE)	4.11	4.34	(0.23)	(5.3)
Other Expense to Revenue (Efficiency Ratio) (d)	66.56	72.15	(5.59)	(7.7)
Net Charge-offs to Average Loans (e)	.16	.26	(.10)	(38.5)
Reserve for Loan Losses to Ending Loans (e)	.86	1.02	(.16)	(15.7)
Non-Performing Loans to Ending Loans (e)	2.28	3.31	(1.03)	(31.1)
Balance Sheet:				
Average Assets	\$9,615,735	\$ 9,390,323	\$ 225,412	2.4
End of Period Balances:				
Assets	9,581,744	9,543,623	38,121	0.4
Investments	3,179,085	2,944,636	234,449	8.0
Money Market Investments (f)	16,117	45,784	(29,667)	(64.8)
Commercial Loans and Leases	1,402,750	1,392,459	10,291	0.7
Commercial Real Estate Loans	1,242,818	1,438,709	(195,891)	(13.6)
Consumer Loans	1,049,974	1,004,827	45,147	4.5
Residential Real Estate Loans	1,387,422	1,360,599	26,823	2.0
Residential Real Estate Loans Held for Sale	7,705	12,591	(4,886)	(38.8)
Earning Assets	8,285,871	8,199,605	86,266	1.1
Core Deposits (Excluding Brokered CDs)	7,210,903	7,278,873	(67,970)	(0.9)
Borrowed Funds (Including Brokered CDs)	1,018,720	827,388	191,332	23.1
Common Shareholders Equity	1,162,640	1,194,565	(31,925)	(2.7)

- (a) Includes \$1,000 and \$336, respectively, for other-than-temporary impairment in 4<sup>th</sup> quarter 2013 and 4<sup>th</sup> quarter 2012.
- (b) Assumes conversion of stock options, restricted stock, and warrants.
- (c) Based on average common shareholders equity of \$1,168,896 and \$1,190,730 respectively, for 2013 and 2012.
- (d) Noninterest expense before amortization of intangibles as a percent of FTE net interest income and noninterest revenues, excluding net gains from securities transactions.
- (e) Excludes residential loans and leases held for sale and covered loans.
- (f) Includes money market investments and Federal Reserve interest earning accounts.
- N/M = Not meaningful.

Page 8 of 9

### **OLD NATIONAL BANCORP**

## **Financial Highlights**

(\$ in thousands except per-share data)	Twelve-Months Ended						
(¢ ••	Dec. 31,	Dec. 31,					
(FTE) Fully taxable equivalent basis.	2013	2012	\$ Change	% Change			
Income Data:			U	0			
Net Interest Income	\$ 317,424	\$ 308,757	\$ 8,667	2.8			
Taxable Equivalent Adjustment	16,876	13,188	3,688	28.0			
Net Interest Income (FTE)	334,300	321,945	12,355	3.8			
Fees, Service Charges and Other Revenues	181,241	175,358	5,883	3.4			
Securities Gains (Losses) (a)	3,341	13,638	(10,297)	(75.5)			
Derivative Gains (Losses)	176	820	(644)	(78.5)			
Total Revenue (FTE)	519,058	511,761	7,297	1.4			
Provision for Loan Losses	(2,319)	5,030	(7,349)	(146.1)			
Noninterest Expense	361,984	365,758	(3,774)	(1.0)			
Income before Taxes	159,393	140,973	18,420	13.1			
Provision for Taxes (FTE)	58,473	49,298	9,175	18.6			
Net Income	100,920	91,675	9,245	10.1			
Per Common Share Data: (Diluted) (b)							
Net Income Attributable to Common Shareholders	1.00	.95	0.05	5.3			
Average Diluted Shares Outstanding	101,198	96,833	4,365	4.5			
Book Value	11.64	11.81	(0.17)	(1.4)			
Stock Price	15.37	11.87	3.50	29.5			
Performance Ratios:							
Return on Average Assets	1.05%	1.04%	0.01%	1.0			
Return on Average Common Equity (c)	8.54	8.34	0.20	2.4			
Net Interest Margin (FTE)	4.02	4.23	(0.21)	(5.0)			
Other Expense to Revenue (Efficiency Ratio) (d)	68.61	71.83	(3.22)	(4.5)			
Net Charge-offs to Average Loans (e)	.07	.16	(.09)	(56.3)			
Reserve for Loan Losses to Ending Loans (e)	.86	1.02	(.16)	(15.7)			
Non-Performing Loans to Ending Loans (e)	2.28	3.31	(1.03)	(31.1)			
Balance Sheet:							
Average Assets	\$9,589,938	\$ 8,800,550	\$ 789,388	9.0			
End of Period Balances:							
Assets	9,581,744	9,543,623	38,121	0.4			
Investments	3,179,085	2,944,636	234,449	8.0			
Money Market Investments (f)	16,117	45,784	(29,667)	(64.8)			
Commercial Loans and Leases	1,402,750	1,392,459	10,291	0.7			
Commercial Real Estate Loans	1,242,818	1,438,709	(195,891)	(13.6)			
Consumer Loans	1,049,974	1,004,827	45,147	4.5			
Residential Real Estate Loans	1,387,422	1,360,599	26,823	2.0			
Residential Real Estate Loans Held for Sale	7,705	12,591	(4,886)	(38.8)			
Earning Assets	8,285,871	8,199,605	86,266	1.1			
Core Deposits (Excluding Brokered CDs)	7,210,903	7,278,873	(67,970)	(0.9)			
Borrowed Funds (Including Brokered CDs)	1,018,720	827,388	191,332	23.1			

	Common Shareholders	Equity	1,162,640	1,194,565	(31,925)	(2.7)
--	---------------------	--------	-----------	-----------	----------	-------

- (a) Includes \$1,000 and \$1,414, respectively, for other-than-temporary impairment in 2013 and 2012.
- (b) Assumes conversion of stock options and restricted stock.
- (c) Based on average common shareholders equity of \$1,182,240 and \$1,098,960, respectively, for 2013 and 2012.
- (d) Noninterest expense before amortization of intangibles as a percent of FTE net interest income and noninterest revenues, excluding net gains from securities transactions.
- (e) Excludes residential loans and leases held for sale and covered loans.
- (f) Includes money market investments and Federal Reserve interest earning accounts.
- N/M = Not meaningful.

Page 9 of 9

### **Financial Trends**

### Fourth Quarter 2013

### February 3, 2014

Please direct inquiries to:

Christopher A. Wolking, Senior Executive Vice President & Chief Financial Officer (812) 464-1322 or Joan M. Kissel, Senior Vice President & Corporate Controller (812) 465-7290

Notes: -Summations may not equal due to rounding.

## **Financial Summary**

Fourth Quarter 2013

						201	2			201	3	
	2011	2012	2013		1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	1st Qtr	2nd Qtr	3rd Qtr	4th
				<u>Profitability</u>								
				(in millions)								
~	ф <b>до с</b>	¢ 017	¢ 100 0	Net Income	¢ 017	ф 07 0	¢ 10 <b>7</b>	¢ 22.0	¢ 00.0	¢ 20.5	<b>•</b> • • • •	ф. с
2	\$ 72.5	\$ 91.7	\$ 100.9	(Loss)	\$ 21.7	\$ 27.2	\$ 19.7	\$ 23.0	\$ 23.9	\$ 28.5	\$ 23.9	\$ 2
				Net Income								
				(Loss) Avail. to Common								
2	72.5	91.7	100.9	Shareholders	21.7	27.2	19.7	23.0	23.9	28.5	23.9	2
2	12.5	91.7	100.9	Diluted EPS	21.7	21.2	17.7	23.0	23.9	20.5	23.9	4
				Net Income								
				(Loss) Avail.								
				to Common								
4	\$ 0.76	\$ 0.95	\$ 1.00	Shareholders	\$ 0.23	\$ 0.29	\$ 0.20	\$ 0.23	\$ 0.24	\$ 0.28	\$ 0.23	\$ (
				Ratios - Net								
				Income								
				Return on								
				Average								
				Common								
0%	7.24%	8.34%	8.54%	Equity	8.34%	10.25%	7.17%	7.73%	8.00%	9.51%	8.23%	8
				Return on								
0%	0.86%	1.04%	1.0507	Average	1.0207	1 2707	0.91%	0.98%	1.01%	1 1 9 07	1.00%	1
0%	0.80%	1.04%	1.05%	Assets Efficiency	1.02%	1.27%	0.91%	0.98%	1.01%	1.18%	1.00%	J
5%	73.80%	71.83%	68 61%	Ratio (2)	70.88%	69.20%	75.26%	72.15%	68.34%	66.52%	72.96%	66
570	15.00 //	/1.05/0	00.01 //	Net Interest	70.0070	07.2070	15.2070	12.1370	00.5470	00.5270	12.9070	00
				Margin								
0%	3.87%	4.23%	4.02%	(FTE)	4.20%	4.26%	4.09%	4.34%	4.04%	3.97%	3.96%	2
				<u>Capital</u>								
				Ratios:								
				Risk-Based								
				Capital								
				Ratios								
				(EOP):								
6%	13.5%	13.6%	14.3%	Tier1	14.0%	14.6%	12.9%	13.6%	14.1%	14.4%	14.2%	1
8%	15.0%	14.7%	15.2%	Total	15.4%	15.7%	14.1%	14.7%	15.1%	15.4%	15.1%	1
				Leverage								
				Ratio (to								
0%	0 201	0 501	Q 001	Average	0 001	0.007	8.8%	8.5%	8.7%	0 001	0 001	
0% 6%	8.3% 11.94%	8.5% 12.49%	8.9% 12.33%	Assets)	8.8% 12.22%	9.0% 12.38%	8.8% 12.64%	8.3% 12.68%	8.7% 12.64%	8.8% 12.40%	8.8% 12.12%	12
$\sigma / v$	11.77/0	14.7/0	14.33/0		14.44 /0	12.00/0	14.UT /0	12.00/0	14.UT /0	12.TU/U	12.12/0	14

1								120				
				Total Equity to Assets								ļ
				to Assets (Averages)								ļ
				Tangible								
				Common								
				Equity to								
				Tangible								
8%	8.97%	9.01%	8.52%	( )	9.23%	9.40%	9.05%	9.01%	8.96%	8.65%	8.41%	8
l				Per Common								ļ
				<u>Share Data:</u> Cash								
				Cash Dividends								
8	0.28	0.36	0.40	Declared	0.09	0.09	0.09	0.09	0.10	0.10	0.10	0
C	0.20	0.00	00	Dividend	0.02	0.02	0.02	0.02	0.10	0.10	0.10	
4%	37%	38%	40%		39%	31%	44%	39%	42%	35%	42%	
				Common								
				Book Value								
8	10.92	11.81	11.64	(EOP)	11.10	11.34	11.70	11.81	11.83	11.57	11.51	11
_	11 65	11.07	15.07	Market Value	10.14	10.01	10.01	1107	10 75	10.00	14.00	1.5
9	11.65	11.87	15.37	(EOP)	13.14	12.01	13.61	11.87	13.75	13.83	14.20	15
				Tangible Common								
				Book Value								
5	7.89	8.17	7.85	(1)	8.09	8.35	8.04	8.17	8.23	7.96	7.75	7
				<u>Other</u>								
				Statistics								
				Full Time								
				Equivalent								
1	2,551	2,684	2,608	Employees	2,530	2,613	2,703	2,684	2,589	2,578	2,658	2,6
	FTE - F	Fully taxable	equivaler	nt basis								

EOP - End of period actual balances

(1) See Non-GAAP Reconciliation on Page 9.

(2) Efficiency ratio is defined as noninterest expense before amortization of intangibles as a percent of FTE net interest income and noninterest revenues, excluding net gains from securities transactions. This presentation excludes intangible amortization and net securities gains, as is common in other company releases, and better aligns with true operating performance.

## **INCOME STATEMENT**

## (\$ In Millions except EPS information)

		Months	¢ Chang	-		Fourth	-	Chang	-
2013 \$	5 341.8	2012 \$ 344.7	\$ \$ (2.9)	%	Interest Income	2013 \$ 86.1	2012 \$ 92.4	\$ \$ (6.3)	% -6.8%
φ.	24.4	\$ <u>344.7</u> 35.9	(11.6)		Less: Interest Expense	\$ 80.1 4.9	\$ 92.4 8.0	\$ (0.3) (3.1)	-38.5%
	24.4	55.9	(11.0)	-32.270	Less. Interest Expense	4.9	0.0	(3.1)	-38.3%
,	317.4	308.8	8.7	2.8%	Net Interest Income	81.2	84.4	(3.2)	-3.8%
	23.5				Wealth Management				
		21.5	1.9	9.0%		5.9	5.4	0.5	8.9%
	49.6				Service Charges on				
		51.5	(1.9)	-3.7%	Deposit Accounts	12.8	12.9	(0.1)	-1.0%
	25.0				Debit Card and ATM				
		24.0	1.0	4.2%		7.0	6.1	0.9	15.6%
	4.4		- <b>-</b>		Mortgage Banking				<b>(a a a i</b>
	<b>a</b> a <b>r</b>	3.7	0.7	18.1%	Revenue	0.6	1.6	(1.0)	-62.0%
	38.5	07.1		2 7 %	Insurance Premiums	0.4	o <b>-</b>		1.50
	16.0	37.1	1.4	3.7%	and Commissions	9.4	9.5	(0.1)	-1.5%
	16.0	10.7	2.2	<b>2</b> 6.0 <i>M</i>	Investment Product	2.0	2.2	0.6	10.00
	7.5	12.7	3.3	26.0%		3.9	3.3	0.6	19.2%
	7.5	<i></i>	1.0	15 50	Company-owned Life	1.5	1.7		10 40
	(0,2)	6.5	1.0	15.5%	Insurance	1.5	1.7	(0.2)	-13.4%
	(9.3)	(2, 4)	( <b>5</b> , <b>0</b> )		Change in	(2, 4)	07	(4,1)	
	26.1	(3.4) 21.7	(5.9) 4.4	N/M 20.3%	Indemnification Asset Other Income	(3.4) 6.4	0.7 5.7	(4.1) 0.7	N/M 12.8%
	20.1	21.7	4.4	20.5%	Other Income	0.4	5.7	0.7	12.8%
	181.2				Total Fees, Service				
	101.2	175.4	5.9	3.4%	Charges & Other Rev.	44.1	46.9	(2.8)	-6.0%
	3.3	175.4	5.9	3.470	Gains (Losses) Sales of	44.1	40.9	(2.0)	-0.0%
	5.5	13.6	(10.3)	-75.5%		0.3	4.2	(3.9)	-91.8%
	0.2	15.0	(10.3)	-15.570	Gains (Losses)	0.5	7.2	(3.7)	-91.070
	0.2	0.8	(0.6)	-78.6%	Derivatives	0.0	0.2	(0.1)	-87.6%
		0.0	(0.0)	-70.070	Derivatives	0.0	0.2	(0.1)	-07.070
	184.8				Total Noninterest				
	101.0	189.8	(5.1)	-2.7%	Income	44.4	51.3	(6.8)	-13.3%
	502.2	498.6	3.6		Total Revenues	125.6	135.6	(10.0)	-7.4%
	202.4	170.0	5.0	0.170	Salaries and Employee	125.0	155.0	(10.0)	7.170
	202.1	193.9	8.6	4.4%	Benefits	51.0	51.2	(0.2)	-0.4%
	48.4	50.9	(2.6)	-5.0%	Occupancy	11.7	11.8	(0.1)	-0.8%
	11.9	11.7	0.1	1.1%	Equipment	2.9	3.0	(0.1)	-3.9%
	7.2	7.5	(0.2)	-3.2%	Marketing	1.9	3.0	(1.1)	-37.1%
	21.6	22.0	(0.4)	-1.8%	Data Processing	5.0	5.2	(0.2)	-3.2%
	10.5	10.9	(0.4)	-3.8%	Communication	2.6	2.9	(0.3)	-10.0%
	11.9	12.0	(0.1)		Professional Fees	2.3	2.9	(0.6)	-20.2%
		-	× /						

		Ũ	0								
7.0	7.0	(0.1)	-0.9%	Loan Expenses		1.5		2.1		(0.6)	-29.9%
2.4	2.7	(0.4)	-13.1%	Supplies		0.5		0.6		(0.1)	-22.0%
5.1	6.0	(0.9)	-14.9%	FDIC Assessment		1.5		1.9		(0.4)	-22.5%
4.1				Other Real Estate							
	17.1	(13.0)	-75.9%	Owned Expense		0.1		5.4		(5.3)	-97.9%
29.5	23.9	5.6	23.3%	Other Expense		7.3		9.5		(2.1)	-22.6%
362.0				Total Noninterest							
	365.8	(3.8)	-1.0%	Expense		88.2		99.4		(11.2)	-11.3%
(2.3)				Provision for loan							
	5.0	(7.3)	-146.1%	losses		2.3		2.2		0.1	3.3%
142.5				Income (loss) before							
	127.8	14.7	11.5%	Income Taxes		35.2		34.0		1.1	3.3%
41.6	36.1	5.5	15.2%	Total Taxes		10.6		11.0		(0.4)	-3.8%
\$ 100.9	\$ 91.7	\$ 9.2	10.1%	Net Income (Loss)	\$	24.5	\$	23.0	\$	1.5	6.7%
				Diluted EPS							
\$ 1.00	¢ 0.0 <i>5</i>	<b>*</b> • • • <b>*</b>		Net Income (Loss)	<i>•</i>		<b>.</b>		<b>.</b>		1100
	\$ 0.95	\$ 0.05	5.3%	Avail to Common	\$	0.25	\$	0.23	\$	0.03	11.9%
				Average Common							
				Shares Outstanding							
	06.440	1	~	<u>(000_s)</u>				04.040		(01.0)	0.00
100,712	96,440	4,272	4.4%	Basic		0,153		01,069		(916)	-0.9%
101,198	96,833	4,365	4.5%	Diluted	10	0,718	1	01,550		(831)	-0.8%
99,859				Common Shares							
		(1.000)	1.0~	Outstanding (EOP)				01.150		1 000	1.0~
	101,179	(1,320)	-1.3%	(000 s)	Ç	99,859	1	01,179	(	1,320)	-1.3%

(1) Includes \$1.3 million of net gains and \$1.0 million of OTTI in 4Q13 and \$4.5 million of net gains and \$0.3 million of OTTI in 4Q12.

Includes \$4.3 million of net gains and \$1.0 million of OTTI in YTD 2013 and \$15.0 million of net gains and \$1.4 million of OTTI in YTD 2012.

EOP - End of period actual balances

N/M = Not meaningful

OTTI - Other Than Temporary Impairment

## **NET INCOME TRENDS**

## Fourth Quarter 2013

### (\$ In Millions except EPS information)

		• • • •				012				013
2011	2012	2013	o <b>x</b> -	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	1st Qtr	2nd Qtr	3rd Qtr
\$ 326.6	\$ 344.7	\$ 341		\$ 84.3	\$ 85.3	\$ 82.8	\$ 92.4	\$ 86.1	\$ 85.7	\$ 83.9 5
53.7	35.9	24	Less: Interest 4 Expense	10.0	9.3	8.6	8.0	7.1	6.5	5.9
			Net Interest							
272.9	308.8	317		74.3	76.0	74.1	84.4	79.0	79.2	78.0
20.5	21.5	23	Wealth Management 5 Fees	5.1	5.8	5.2	5.4	5.7	6.4	5.5
51.9	51.5	49	Service Charges on Deposit 6 Accounts	12.9	12.9	12.8	12.9	11.1	11.8	13.9
25.2	24.0	25	Debit Card and	6.3	5.9	5.7	6.1	5.8	5.9	6.2
3.3	3.7		Mortgage Banking 4 Revenue	0.6	0.8	0.8	1.6	1.3	1.6	1.0
37.0	37.1	38	Insurance Premiums and	9.6	9.3	8.7	9.5	10.9	9.3	8.9
11.1	12.7		Investment 0 Product Fees	2.9	3.2	3.4	3.3	3.6	4.1	4.5
5.3	6.5	7	Company-owned	1 1.5	1.5	1.7	1.7	1.6	1.6	2.7
			Change in Indemnification	4.8	(4.0)	(4.9)	0.7	(2.3)	(1.5)	(2.1)
0.4 20.1	(3.4) 21.7	(9 26	<ul><li>3) Asset</li><li>1 Other Income</li></ul>	4.8	6.7	4.5	5.7	7.6	5.1	7.0
174.6	175 4	101	Total Fees, Service Charges		40.1	20.0		45.0	44.0	17.5
174.6	175.4	181	2 & Other Rev.	48.4		38.0	46.9	45.3	44.3	47.5
7.3	13.6	3	Gains (Losses) Sales of 3 Securities (1)	0.5	6.2	2.7	4.2	1.0	1.8	0.2
1.0	0.8	0	Gains (Losses)	0.2	0.2	0.2	0.2	(0.0)	0.1	0.0
1.0	0.0	0	2 2011/41/05							

			Eagur i iirig		2/1	1001		•		0				
182.9	189.8	184.8	Total Noninterest Income	49.1		48.5	40.9		51.3		46.3	46.2	47.8	
455.8	498.6	502.2	Total Revenues	123.4		124.5	115.0		135.6		125.4	125.4	125.8	
			Salaries and Employee	46.0		46.8	49.9		51.2		51.0	48.7	51.8	
189.5	193.9	202.4	Benefits											
51.1	50.9	48.4	Occupancy	12.5		13.3	13.5		11.8		12.1	12.0	12.6	
11.7	11.7	11.9	Equipment	2.9		3.0	2.9		3.0		2.9	2.8	3.3	
6.0	7.5	7.2	Marketing	1.4		1.5	1.5		3.0		1.2	1.9	2.2	
23.0	22.0	21.6	Data Processing	5.5		5.9	5.4		5.2		5.2	5.7	5.7	
10.4	10.9	10.5	Communication Professional	2.8 2.7		2.6 2.6	2.6 3.8		2.9 2.9		2.6 3.7	2.7 2.8	2.7 3.1	
15.0 4.7	12.0 7.0	11.9 7.0	Fees Loan Expenses	1.6		1.5	1.8		2.1		1.6	2.0	1.9	
4.7	2.7	2.4	Supplies	0.8		0.6	0.7		0.6		0.6	2.0	0.7	
5.8	2.1	2.4	FDIC	1.4		1.4	1.3		0.0 1.9		1.7	0.0	1.9	
7.5	6.0	5.1	Assessment	1.4		1.4	1.5		1.9		1.7	0.1	1.9	
2.0	17.1	4.1	Other Real Estate Owned Expense	9.8		1.6	0.4		5.4		1.0	1.5	1.5	
23.9	23.9	29.5	Other Expense	3.9		5.3	5.2		9.5		6.7	6.0	9.4	
348.5	365.8	362.0	Total Noninterest Expense	91.3		86.0	89.0		99.4		90.2	86.9	96.7	
7.5	5.0	(2.3)	Provision for Loan Losses	2.1		0.4	0.4		2.2		0.8	(3.7)	(1.7)	
99.8	127.8	142.5	Income (loss) before Income Taxes	30.1		38.1	25.6		34.0		34.3	42.2	30.8	
27.3	36.1	41.6	Total Taxes	8.3		10.9	5.9		11.0		10.4	13.7	6.9	
\$ 72.5	\$ 91.7	\$ 100.9	Net Income (Loss)	\$ 21.7	\$	27.2	\$ 19.7	\$	23.0	\$	23.9	\$ 28.5	\$ 23.9	
\$ 0.76	\$ 0.95	\$ 1.00	Net Income (Loss) Avail to Common	\$ 0.23	\$	0.29	\$ 0.20	\$	0.23	\$	0.24	\$ 0.28	\$ 0.23	
94,467 94,772	96,440 96,833	100,712 101,198	Average Basic Common Shares (000 s) Average Diluted Common Shares (000 s)	94,445 94,833		94,514 94,871	95,690		01,069 01,550		01,081 01,547	00,981	00,645	
									-					

(1) Gains (losses) on sales of securities are net of OTTI.

### **Balance Sheet (EOP)**

Fourth Quarter 2013

(\$ in Millions)

Change from Prior Year 12/31/2013 9/30/2013 6/30/2013 3/31/2013 12/31/2017/31/2013 vs 12/31/2017/2/31/2011 12/31/2010

	12/3	31/2013	9/3	30/2013	6/30	)/2013	3/3	1/2013	12/3	31/201122	/31/	2013 vs.	12/31	1/201	102/3	31/2011	12/3	31/2010
Assets																		
Fed Reserve Bank																		
Account	\$	11.2	\$	24.7	\$	58.1	\$	15.2	\$	41.9	\$	(30.7)	-73	.2%	\$	26.4	\$	141.4
Money Market																		
Investments		4.9		4.8		3.5		4.8		3.9		1.0	25	.5%		4.8		2.8
Investments:																		
Treasury & Gov t																		
Sponsored																		
Agencies		619.3		591.5		561.6		589.4		703.1		(83.8)	-11	.9%		416.1		680.9
Mortgage-backed																		
Securities	1	,342.1	1	1,448.5	1	,457.2	1	,598.2	1	,250.6		91.5	7	.3%	1	,352.2	1	,188.3
States & Political																		
Subdivisions		825.5		823.3		828.4		834.4		746.6		78.9	10	.6%		619.2		566.3
Other Securities		392.2		313.2		256.9		259.9		244.3		147.9	60	.5%		202.0		194.8
Total Investments	3	,179.1	2	3,176.4	3	,104.1	3	,281.9	2	2,944.6		234.4	8	.0%	2	2,589.5	2	,630.4
<b>Residential Real</b>																		
Estate Loans Held																		
for Sale		7.7		7.9		13.6		14.6		12.6		(4.9)	-38	.8%		4.5		3.8
Leases Held for																		
Sale						11.6							N/	Μ				
Loans:																		
Commercial		,345.6	1	1,351.1	1	,363.1	1	,262.7	1	,279.2		66.5		.2%	1	,137.0	1	,105.3
Commercial Leases	S	27.8		30.1		34.8		52.4		57.7		(29.9)	-51	.8%		79.6		106.1
Commercial &																		
Agriculture Real																		
Estate	1	,160.9	1	1,165.8	1	,198.0	1	,230.3	1	,255.9		(95.0)	-7	.6%	1	,067.4		942.4
Consumer:																		
Home Equity		248.5		244.3		242.0		244.3		253.6		(5.1)	-2	.0%		216.2		248.3
Other Consumer																		
Loans		722.8		686.1		650.1		643.1		653.3		69.5	10	.6%		645.2		676.6
~																		
Subtotal of																		
Commercial &						100.0				100 6		6.0	0	•~				
Consumer Loans	3	,505.6	ź	3,477.4	3	,488.0	3	,432.9	3	,499.6		6.0	0	.2%	3	,145.4	3	,078.7
Residential Real		250 5		1 2 4 4 2		200 6		250 7		2247		24.0	~	(1)		005 5		
Estate	1	,359.5		1,344.3	1	,399.6	1	,352.7	1	,324.7		34.8	2	.6%		995.5		664.7

		Edgar Filii	ng: UNITE	D BANCOF	RP INC /MI	/ - Form 42	25		
Covered Loans	217.8	250.8	288.6	326.4	372.3	(154.5)	-41.5%	626.4	
Total Loans	5,083.0	5,072.5	5,176.2	5,112.0	5,196.6	(113.6)	-2.2%	4,767.2	3,743.5
Total Earning Assets	8,285.9	8,286.3	8,367.1	8,428.5	8,199.6	86.3	1.1%	7,392.5	6,521.8
Allowance for Loan Losses	(47.1)	(47.3)	(49.3)	(53.5)	(54.8)	(7.6)	-13.9%	(58.1)	(72.3)
Nonearning Assets: Cash and Due from Banks	190.6	217.9	155.1	133.9	218.3	(27.7)	-12.7%	191.6	107.4
Premises & Equipment Goodwill &	108.3	104.6	91.4	89.8	89.9	18.4	20.5%	71.9	48.8
Intangible Assets Company-owned	378.7	379.3	364.4	365.5	368.0	10.6	2.9%	286.8	194.1
Life Insurance FDIC	275.1	273.6	273.9	272.3	270.6	4.5	1.7%	248.7	226.2
Indemnification Asset Covered ORE	88.5 13.7	91.6 18.2	100.4 23.1	109.9 26.1	116.6 26.1	(28.1) (12.4)	-24.1% -47.6%	168.9 30.4	
Other Assets	288.1	327.8	315.0	301.1	309.2	(21.1)	-6.8%	276.9	238.0
Total Nonearning Assets	1,343.0	1,413.1	1,323.3	1,298.7	1,398.8	(55.8)	-4.0%	1,275.2	814.4
Total Assets	\$9,581.7	\$ 9,652.1	\$9,641.1	\$ 9,673.7	\$9,543.6	\$ 38.1	0.4%	\$ 8,609.7	\$7,263.9
Liabilities & Equity									
Noninterest-bearing Demand Deposits NOW Accounts	\$2,026.5 1,775.9	\$1,975.2 1,711.3	\$1,881.4 1,652.8	\$1,973.3 1,691.2	\$2,007.8 1,827.7	\$ 18.7 (51.7)	0.9% -2.8%	\$1,728.5 1,569.1	\$1,276.0 1,297.4
Savings Accounts Money Market	1,941.7	1,962.4	1,900.1	1,916.9	1,869.4	72.3	3.9%	1,570.4	1,079.4
Accounts Other Time under \$100,000	448.8 752.7	451.4 816.4	283.7 805.5	294.7 848.1	292.9 915.7	156.0 (163.1)	53.3% -17.8%	295.8 1,004.0	334.8 988.7
©00,000 Other Time \$100,000 & over	265.3	291.8	316.5	342.1	365.5	(100.2)	-27.4%	421.9	466.3
Total Core	7 210 0	7 208 4	6 9 40 1	7.066.2	7 278 0	(68.0)	0.007	6 5 9 0 9	5 442 7
Deposits Brokered CD s	7,210.9	7,208.4	6,840.1	7,066.3	7,278.9 0.1	(68.0) (0.1)	-0.9% -100.0%	6,589.8 21.7	5,442.7 20.2
<i>Total Deposits</i> Short-term	7,210.9	7,208.4	6,840.1	7,066.3	7,279.0	(68.0)	-0.9%	6,611.6	5,462.9
Borrowings Other Borrowings	462.3 556.4	419.0 633.9	530.4 884.3	644.0 536.8	589.8 237.5	(127.5) 318.9	-21.6% 134.3%	424.8 290.8	298.2 421.9

Total Borrowed Funds Accrued	1,018.7	1,052.8	1,414.7	1,180.8	827.3	191.4	23.1%	715.6	720.1
Expenses & Other Liabilities	189.5	231.6	219.3	226.9	242.8	(53.3)	-22.0%	248.9	202.0
Total Liabilities	8,419.1	8,492.8	8,474.1	8,474.0	8,349.1	70.0	0.8%	7,576.1	6,385.1
Common Stock, Surplus & Retained									
Earnings	1,207.1	1,204.2	1,192.0	1,178.8	1,164.8	42.3	3.6%	1,018.6	880.1
Other Comprehensive									
Income	(44.5)	(44.9)	(25.0)	20.8	29.8	(74.3)	N/M	15.0	(1.3)
Total Shareholders	. ,	, ,							
Equity	1,162.6	1,159.3	1,167.0	1,199.7	1,194.6	(31.9)	-2.7%	1,033.6	878.8
Total Liabilities & Shareholders									
Equity	\$9,581.7	\$9,652.1	\$9,641.1	\$9,673.7	\$9,543.6	\$ 38.1	0.4%	\$ 8,609.7	\$7,263.9

EOP - End of period actual balances

N/M = Not meaningful

### **Balance Sheet Trends**

### PERIOD AVERAGES

### (\$ in Millions)

2011	2	012	2013		1st Qtr	2nd Q	201 tr	12 3rd	Otr	/1+1	h Qtr	10	t Qtr	2nd	20 Qtr	13 3rd Qtr
				Assets	15t Qu	2nu Q	LI.	510	Qu	40	u Qu	18	i Qu	∠nu	Qu	Ju Qu
				Fed Reserve Bank												
146.0	\$	23.5	16.7	Account	\$ 19.7	\$ 29	.2	\$	21.8	\$	23.4	\$	18.4		12.7	16.3
110.0	¥	20.0	1017	Money Market	- 1 <i>)</i> ,/	φ <b>Ξ</b> γ		Ψ		Ŷ		¥	1011			10.0
6.8		5.6	5.6	Investments	5.8	4	.7		4.7		7.3		5.8		6.2	5.9
				Investments:												
				Treasury & Gov t												
				Sponsored												
613.2		538.2	607.5	Agencies	456.6	515	.8	5	57.1		623.4		661.0	5	582.1	568.0
				Mortgage-backed												
1,356.4	1,	,288.1	1,430.1	Securities	1,323.2	1,320	.8	1,2	56.8	1,	251.5	1,	327.5	1,5	514.0	1,454.2
				States & Political												
580.9		684.6	818.4	Subdivisions	639.6	680			90.5		727.6		794.0		349.2	814.4
211.9		214.6	289.0	Other Securities	205.8	205	.8	2	13.4		233.2		256.3	2	258.6	269.5
2,762.3	2.	,725.5	3,145.0	Total Investments	2,625.2	2,723	.2	2.7	17.9	2.	835.7	3.	038.8	3.2	203.9	3,106.1
_,. 50	_,		-,		_,	_,. 20	_	_,,		-,		.,	2 3.0	.,_		2,200.1
				Residential Real												
				Estate Loans Held												
3.5		4.9	8.6	for Sale	3.0	3	.3		4.5		8.7		10.7		10.7	7.6
				Leases Held for												
			1.2	Sale											0.1	4.6
				Loans:												
1,169.5	1,	,156.0	1,319.7	Commercial	1,116.9	1,121			50.1	1,	,235.3	1,	256.2		39.1	1,353.3
92.5		68.3	41.0	Commercial Leases	76.4	71	.1		65.5		60.0		54.5		48.4	32.1
				Commercial &												
1 150 0	1	100.0	1 100 0	Agriculture Real	1 027 0	1.016	1	1.0	000	1	262.4	1	005 C	1.0		1 170 0
1,152.8	1,	,100.9	1,196.8	Estate	1,037.2	1,016	.1	1,0	86.8	1,	,263.4	1,	235.6	1,2	208.9	1,179.9
259.0		250.7	162 0	Consumer:	244.0	025	6	2	40.4		<u> </u>		270.1	0	60.0	250.2
258.9		230.7	263.2	Home Equity Other Consumer	244.8	235	.0	2	40.4		282.0		270.1	2	260.9	258.3
643.3		621.8	648.7		608.3	614	6	6	27.2		637.3		626.5	6	526.2	651.2
0+3.3		021.0	040.7	Loans	000.5	014	.0	0			051.5		020.3	C	20.2	031.2
				Subtotal of												
				Commercial &												
3,317.0	3.	,197.7	3,469.5	Consumer Loans	3,083.6	3,059	.3	3.1	70.0	3.	478.0	3.	442.9	3.4	83.4	3,474.8
	,			Residential Real				,				,		,		, , ,
822.5	1,	,150.9	1,373.4	Estate	1,025.5	1,091	.9	1,1	76.5	1,	,309.7	1,	338.8	1,3	577.7	1,422.0

			Edgar Filing: U	NITED BA	NCORP IN	IC /MI/ - Fo	orm 425			
301.0	508.9	292.3	Covered Loans	599.2	529.0	476.8	430.4	355.1	312.0	272.2
4,440.5	4,857.5	5,135.1	Total Loans	4,708.4	4,680.2	4,823.4	5,218.1	5,136.8	5,173.1	5,169.0
7,359.1	7,617.1	8,312.2	Total Earning Assets	7,362.1	7,440.6	7,572.3	8,093.3	8,210.5	8,406.6	8,309.4
(70.8) 1,096.3	(56.1) 1,239.6	(50.6) 1,328.3	Allowance for Loan Losses Nonearning Assets	(56.6) 1,218.9	(57.4) 1,189.0	(54.6) 1,197.6	(56.0) 1,353.0	(53.2) 1,319.2	(52.9) 1,307.6	(49.2) 1,345.8
8,384.7	\$ 8,800.5	\$9,589.9	Total Assets	\$ 8,524.4	\$ 8,572.2	\$8,715.3	\$ 9,390.3	\$9,476.6	\$9,661.4	\$9,606.0
			Liabilities & Equity							
1,555.9	\$1,828.8 1,608.6	\$1,952.8 1,734.8	Noninterest-bearing Demand Deposits NOW Accounts	\$1,734.0 1,535.8	\$1,764.0 1,604.9	\$1,859.9 1,573.1	\$1,957.1 1,720.7	\$1,942.1 1,726.4	\$1,914.6 1,707.3	\$1,948.6 1,716.2
1,384.3	1,728.9	1,916.1	Savings Accounts	1,612.4	1,668.4	1,734.6	1,900.1	1,870.6	1,892.2	1,946.9
229.6	200.0	260.4	Money Market	202.5	202 7	202.0	206.0	205.4	200.7	440.1
328.6 1,596.8	289.0 1,309.5	368.4 1,152.3	Accounts Other Time	292.5 1,392.9	292.7 1,295.2	283.9 1,227.6	286.8 1,322.2	295.4 1,232.1	289.7 1,147.9	440.1 1,168.1
6,338.3	6,764.7	7,124.4	Total Core Deposits	6,567.6	6,625.2	6,679.1	7,187.0	7,066.6	6,951.7	7,219.8
51.0	10.5	0.0	Brokered CD s	21.5	13.6	5.2	1.7	0.1		
6,389.2	6,775.2	7,124.5	Total Deposits	6,589.1	6,638.8	6,684.3	7,188.7	7,066.6	6,951.7	7,219.8
			Short-term							
363.6 414.9	413.9 280.2	517.7 539.3	Borrowings Other Borrowings	366.1 290.7	356.7 289.0	424.3 276.3	508.6 264.9	684.5 294.6	557.9 731.0	421.1 572.7
			Total Borrowed							
778.5	694.1	1,057.0	<i>Funds</i> Accrued Expenses	656.8	645.7	700.5	773.5	979.1	1,288.9	993.8
215.7	232.2	226.3	& Other Liabilities	236.4	226.4	228.7	237.4	233.0	222.9	227.9
7,383.5	7,701.6	8,407.7	Total Liabilities	7,482.4	7,510.9	7,613.5	8,199.6	8,278.8	8,463.5	8,441.6
990.3	1,072.1	1,188.9	Common Stock, Surplus & Retained Earnings	1,022.7	1,037.6	1,072.8	1,155.2	1,168.8	1,176.1	1,201.0
10.9	26.9		Other Comprehensive Income	1,022.7	23.7	29.0	35.6	29.0	21.7	(36.6)
1,001.2	1,099.0	1,182.2	Total Shareholders Equity	1,042.0	1,061.3	1,101.8	1,190.7	1,197.7	1,197.9	1,164.5

			Total Liabilities & Shareholders							
8,384.7	\$ 8,800.5	\$ 9,589.9	Equity	\$8,524.4	\$8,572.2	\$8,715.3	\$ 9,390.3	\$9,476.6	\$9,661.4	\$ 9,606.0

## Interest Rate Trends (FTE basis)

### PERIOD AVERAGES

2010	2011	2012	2013		1 . 0.	20		41.0	1 . 0.	20		41.0
				Earning Acasta	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr
				Earning Assets: Fed Funds Sold, Resell Agr, Fed Reserve Bank Acct, & Money								
0.24%	0.33%	0.51%	0.17%	Mkt	0.24%	0.13%	0.25%	0.15%	0.22%	0.15%	0.14%	0.16%
3.21%	2.35%	2.35%	2 24%	Investments: Treasury & Gov Sponsored Agencies	t 2.31%	2.37%	2.40%	2.31%	2.24%	2.24%	2.30%	2.19%
3.96%	2.80%	2.26%	1.85%	Mortgage-backed Securities			2.27%	1.98%	1.92%			1.89%
6.19%	5.88%	5.47%	5.33%	States & Political Subdivisions	5.61%		5.45%	5.29%	5.19%			5.49%
4.68%	4.23%	3.76%	2.92%	Other Securities	4.20%	3.86%	3.83%	3.39%	3.31%	3.34%	3.39%	2.01%
3.93%	3.30%	3.18%	2.93%	Investments	3.33%	3.27%	3.22%	3.02%	2.96%	2.89%	3.00%	2.87%
4.21%	4.70%	4.87%	4.42%	Loans: Commercial	4.63%	4.62%	4.39%	5.46%	4.44%	4.63%	4.24%	4.39%
6.45%	6.46%	6.36%		Commercial Leases (1)	6.30%		6.28%	6.08%	6.08%			6.33%
4.47%	6.03%	7.22%	7.15%	Commercial & Agriculture Real Estate Consumer:	6.92%	7.51%	6.74%	7.22%	7.17%	6.77%	6.80%	7.49%
3.68%	4.20%	4.09%	4.55%		4.15%	4.10%	4.12%	3.99%	4.03%	4.03%	4.00%	6.18%
7.15%	6.92%	6.03%	5.16%	Loans	6.51%	6.09%	5.73%	5.81%	5.71%	5.42%	5.03%	4.57%
				Subtotal of Commercial &								
4.76%	5.43%	5.79%	5.51%	Consumer Loans	5.87%	6.01%	5.59%	6.14%	5.73%	5.56%	5.33%	5.72%
5.64%	4.87%	4.50%	4.12%	Residential Real Estate Loans (1)	4.59%	4.65%	4.44%	4.35%	4.15%	4.12%	4.09%	4.12%
5.07%	5.46%	5.56%	5.18%	Total Loans (1)	5.53%	5.63%	5.25%	5.63%	5.26%	5.12%	4.95%	5.24%
4.55%	4.60%	4.70%	4.32%		4.73%	4.75%	4.51%	4.69%	4.39%	4.26%	4.21%	4.30%

				Edgar Filing: UNI		NCORP I	NC /MI/ -	Form 42	25			
				Total Earning Assets								
				Interest-bearing Liabilities:								
0.03%	0.04%	0.03%	0.03%	NOW Accounts Savings	0.03%	0.03%	0.03%	0.03%	0.03%	0.03%	0.03%	0.03%
0.30%	0.29%	0.22%	0.15%	Accounts	0.25%	0.23%	0.20%	0.19%	0.17%	0.15%	0.14%	0.14%
0.1007	0 100	0.1007	0.060	Money Market	0 1001	0 1001	0 1007	0 1007	0.000	0.060	0.050	0.050
0.10% 2.50%	0.10% 1.87%	0.10% 1.70%	0.06%	Accounts Other Time	0.10% 1.86%	0.10%	0.10%	0.10%	0.08%	0.06%	0.05%	0.05% 0.97%
2.30 %	1.0770	1.7070	1.2770	Other Time	1.00 //	1.02 /0	1.7570	1.44 /0	1.4270	1.44 /0	1.2070	0.9770
				Total								
				Interest-bearing								
1.07%		0.54%		Deposits	0.64%	0.58%	0.53%	0.45%	0.42%	0.40%	0.33%	0.26%
4.51%	1.59%	0.78%	2.24%	Brokered CD s	0.86%	0.82%	0.48%	0.53%	2.27%	0.00%	0.00%	0.00%
				Total								
				Interest-bearing								
				Deposits &								
1.11%	0.74%	0.55%	0.35%	CD s	0.64%	0.58%	0.53%	0.45%	0.42%	0.40%	0.33%	0.26%
0.20%	0.15%	0.13%	0.12%	Short-term	0.14%	0.13%	0.12%	0.13%	0.16%	0.15%	0.09%	0.06%
0.20%	0.13%	0.15%	0.12%	Borrowings Other	0.14%	0.15%	0.12%	0.15%	0.10%	0.13%	0.09%	0.00%
4.74%	4.16%	2.98%	1.04%	Borrowings	2.97%	2.93%	2.98%	2.93%	2.06%	0.69%	0.98%	1.01%
				C								
				Total Borrowed								
3.16%	2.29%	1.28%	0.59%	Funds	1.41%	1.40%	1.25%	1.10%	0.74%	0.46%	0.60%	0.61%
				Total								
				Interest-bearing								
1.47%	0.96%	0.64%	0.39%	Liabilities	0.73%	0.68%	0.62%	0.53%	0.47%	0.41%	0.37%	0.32%
				Net Interest Rate								
3.08%	3.64%	4.06%	3.93%	Spread	4.00%	4.07%	3.89%	4.15%	3.92%	3.85%	3.84%	4.00%
3.40%	3.87%	4.23%	4.02%	Net Interest Margin (FTE)	4.20%	4.26%	4.09%	4.34%	4.04%	3.97%	3.96%	4.11%
5.40%	5.0170	4.23%	4.02%	FTE Adjustment	4.20%	4.20%	4.09%	4.34%	4.04%	5.91%	5.90%	4.11%
\$13.5	\$11.8	\$13.2	\$16.9	(\$ in millions)	\$ 3.1	\$ 3.3	\$ 3.3	\$ 3.5	\$ 3.9	\$ 4.2	\$ 4.4	\$ 4.4
	FTE - Full					,	,					
			-									

(1) Includes residential loans and leases held for sale.

## Asset Quality (EOP) Excludes Covered Assets (4)

## (\$ in Millions)

L	2012	2013		1	st Qtr	2n	201 d Qtr		d Qtr	41	th Qtr	19	st Qtr	2n	3 3rd (	
			Beginning Allowance for	1	si Qu	211	u Qu	51	u Qu		in Qu	I	,r Qu	21	nd Qtr	514
2.3	\$ 57.1	\$ 49.0	Loan Losses	\$	57.1	\$	54.7	\$	50.4	\$	50.4	\$	49.0	\$	47.3	\$ 4
	(1.0)	(* *)	Provision for						(a. a.)				(0, 0)		<i></i>	
5.5	(1.0)	(3.9)	Loan Losses Gross		1.0		(3.4)		(0.3)		1.8		(0.6)		(3.3)	(
4.1)	(21.4)	(14.9)	Charge-offs		(6.5)		(4.4)		(4.4)		(6.1)		(4.0)		(3.4)	
)	(2111)	(11))	Write-downs from Loans Sold		(0.0)	(1.1)			()		(0.1)		(1.0)		(011)	
2.4	14.3	11.5	Gross Recoveries		3.1		3.5		4.8		2.9		2.9		3.3	
1.7)	(7.1)	(3.4)	Net Charge-offs		(3.4)		(0.9)		0.4		(3.2)		(1.1)		(0.1)	
	t 10.0		Ending Allowance for	+				*		+		+		+		
7.1	\$ 49.0	\$ 41.7	Loan Losses	\$	54.7	\$	50.4	\$	50.4	\$	49.0	\$	47.3	\$	43.9	\$ 4
53%	0.16%	0.07%	Net Charge-offs / Average Loans (1)		0.33%		0.09%		-0.03%		0.26%		0.10%		0.01%	ſ
5570	0.1070	0.0770	Average Loans		0.3370		0.0970		-0.03 /0		0.2070		0.10 //	0.017		U
9.5	\$ 4,348.7	\$4,842.8	Outstanding (1) EOP Loans	\$4,109.2		\$4,151.2		\$4	,346.6	\$4	,787.7	\$4,781.7		\$4,861.1		\$ 4,89
0.8	\$4,824.3	\$4,865.1	Outstanding (1)	\$4,114.7		\$4,226.3		\$4,794.4		\$4,824.3		\$4,785.6		\$4,887.6		\$4,82
			Allowance for Loan Loss / EOP													
38%	1.02%	0.86%	Loans (1) <u>Underperforming</u> <u>Assets</u> :		1.33%		1.19%		1.05%		1.02%		0.99%		0.90%	C
			Loans 90 Days & over (still													
1.1	\$ 1.1	\$ 0.2	accruing)	\$	0.4	\$	0.3	\$	0.6	\$	1.1	\$	2.0	\$	1.2	\$
			Non-performing Loans:													
	150 1	0.4.4	Nonaccrual Loans		110.0		00 <b>-</b>		161.6		150		1.1.5.0		100 -	
5.3	150.4	96.6	(2) Renegotiated		113.0		99.5		161.6		150.4		145.3		129.5	10
1.3	9.2	14.3	Loans		1.1		1.2		10.4		9.2		9.1		9.0	1
5.7	159.5	111.0			114.1		100.7		172.0		159.5		154.4		138.5	12

					5 5													
					Total Non-performing Loans													
7.1		11.2			Foreclosed properties	6.5		10.8		14.3		11.2		9.1		7.7		
1.9	\$	171.8	\$		Total Under performing Assets	\$ 121.0	\$	111.7	\$	186.8	\$	171.8	\$	165.5	\$	147.4	\$	13
					Classified Loans Problem													
4.1	\$	233.4	\$		Loans	\$ 184.0	\$	146.3	\$	260.0	\$	233.4	\$	221.7	\$	198.4	\$	17
5.9		59.2			Other Classified Assets	106.4		102.4		56.4		59.2		57.0		49.6		4
).9 ).1		113.3			Criticized Loans Special Mention Loans	77.1		102.4		135.3		113.3		127.3		152.8		12
1.1	\$	405.9	\$		Total Classified & Criticized Assets	\$ 367.4	\$	351.9	\$	451.7	\$	405.9	\$	406.0	\$	400.9	\$	35
82%		3.31%			Non-performing loans / EOP Loans (1)	2.77%		2.38%		3.59%		3.31%		3.23%		2.83%		2
49%		31%			Allowance to Non-performing Loans (3)	48%		50%		29%		31%		31%		32%		
					Under-performing Assets / EOP													
02%		3.56%			Loans (1) EOP Total Assets (includes covered	2.94%		2.64%		3.90%		3.56%		3.46%		3.02%		4
9.7	<b>\$9</b> ,	9,543.6	\$9		assets) Under-performing Assets / EOP	3,581.1	\$8	8,689.6	\$9	9,383.0	\$9	9,543.6	\$ 9	9,673.7	\$9	9,641.1	\$9	9,65
45%	E	1.80% EOP - End		1.24% period act	Assets ctual balances	1.41%		1.29%		1.99%		1.80%		1.71%		1.53%		1

(1) Excludes residential loans and leases held for sale.

- (2) Includes \$33.1 million in 4Q13 of renegotiated loans.
- (3) Because the acquired loans from Monroe, Integra and IBT were recorded at fair value in accordance with ASC 805 at the date of acquisition, the credit risk is incorporated in the fair value recorded. No allowance for loan losses is recorded on the acquisition date.
- (4) The Company entered into separate loss sharing agreements with the FDIC providing for specified credit loss protection for substantially all acquired single family residential loans, commercial loans, and other real estate owned. At Dec 31, 2013, approximately \$217.8 million of loans and \$13.7 million of other real estate owned are covered by the loss sharing agreements. As such, eighty percent of losses incurred on these covered assets will be reimbursed to Old National by the FDIC.

## Asset Quality (EOP) Including Covered Assets (4)

(\$ in Millions)

	2	2012	2	2013		19	st Qtr	2r	201 nd Qtr		rd Qtr	41	th Qtr	1:	st Qtr	2r	20 nd Qtr	13 3r
					Beginning Allowance	1.	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~		ia Qu	0.	u Qu		in Qu	1.	,		ia Qu	01
	\$	58.1	\$	54.8	for Loan Losses	\$	58.1	\$	55.9	\$	54.8	\$	54.8	\$	54.8	\$	53.5	\$
	Ψ	50.1	Ψ	51.0	Provision for Loan	Ψ	50.1	Ψ	55.7	Ψ	51.0	Ψ	51.0	Ψ	51.0	Ψ	55.5	Ψ
		5.0		(2.3)	Losses		2.1		0.4		0.4		2.2		0.8		(3.7)	
)		(22.3)		(17.0)	Gross Charge-offs		(7.6)		(5.2)		(5.2)		(4.3)		(5.0)		(4.0)	
)		()		(1770)	Write-downs from		(110)		(0.2)		(0.2)		(110)		(0.0)		()	
					Loans Sold													
		14.0		11.7	Gross Recoveries		3.4		3.6		4.8		2.1		2.9		3.5	
)		(8.3)		(5.3)	Net Charge-offs		(4.2)		(1.5)		(0.4)		(2.2)		(2.1)		(0.5)	
					Ending Allowance for													
	\$	54.8	\$	47.1	Loan Losses	\$	55.9	\$	54.8	\$	54.8	\$	54.8	\$	53.5	\$	49.3	\$
	φ	54.0	ψ	4/.1	Loan Losses	φ	55.9	φ	54.0	φ	54.0	φ	54.0	φ	55.5	ψ	49.5	ψ
					Net Charge-offs /													
%		0.17%		0.10%	Average Loans (1)		0.36%		0.13%		0.03%		0.17%		0.17%		0.04%	
10		0.1770		0.1070	Average Loans (1)		0.5070		0.1570		0.05 /0		0.1770		0.1770		0.0170	
	\$4	,857.5	\$ 5	,135.1	Outstanding (1)	\$4	,708.4	\$4	,680.2	\$4	1,823.4	\$ 5	,218.1	\$ 5	,136.8	\$ 5	,173.1	\$5
	ψı	,007.0	ψU	,100.1	EOP Loans	ψı	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	ψı	,000.2	Ψ	,02011	ψU	,210.1	Ψυ	,120.0	Ψυ	,170.1	ψU
	\$5	,196.6	\$5	,083.0	Outstanding (1)	\$4	,663.2	\$4	,715.6	\$ 5	5,243.2	\$ 5	,196.6	\$5	,112.0	\$5	,176.2	\$5
	1 -	,		,	Allowance for Loan		,		,		,	1 -	,		,	, -	,	
%		1.05%		0.93%	Loss / EOP Loans (1)		1.20%		1.16%		1.04%		1.05%		1.05%		0.95%	
					Underperforming													
					Assets:													
					Loans 90 Days &													
	\$	1.1	\$	0.2	over (still accruing)	\$	1.3	\$	0.9	\$	0.6	\$	1.1	\$	2.0	\$	1.2	\$
					Non-performing													
					Loans:													
					Nonaccrual													
		254.3		128.4	Loans(2)		271.5		240.5		285.3		254.3		210.5		189.8	
					Renegotiated													
		9.2		14.3	Loans		1.1		1.2		10.4		9.2		9.1		9.0	
					Total Nag													
		263.5		142.8	Total Non-		272.6		2417		205 7		263.5		210.6		198.8	
		205.5		142.0	performing Loans		272.0		241.7		295.7		205.5		219.6		198.8	
					Foreclosed													
		37.3		21.2	properties		31.2		32.9		43.1		37.3		35.2		30.9	
		51.5		<i>L</i> 1, <i>L</i>	properties		51.2		54.7		43.1		51.5		55.4		50.9	
	\$	301.9	\$	164.2		\$	305.0	\$	275.5	\$	339.4	\$	301.9	\$	256.8	\$	230.9	\$
	Ψ	501.7	Ψ	101.2		Ψ	505.0	Ψ	213.3	ψ	557.т	Ψ	501.7	Ψ	250.0	Ψ	250.7	Ψ

				Total Underperforming Assets													
\$	6 355.4	\$	195.3	Classified Loans Problem Loans	\$	370.0	\$	310.9	\$	408.7	\$	355.4	\$	303.1	\$	265.9	\$
	59.2			Other Classified Assets		106.4		102.4		56.4		59.2		57.0		49.6	
	122.6			Criticized Loans Special Mention Loans		97.2		119.3		149.6		122.6		141.5		166.8	
\$	5 537.2	\$		Total Classified & Criticized Assets	\$	573.6	\$	532.7	\$	614.7	\$	537.2	\$	501.7	\$	482.4	\$
%	5.07%			Non-performing loans / EOP Loans (1)		5.85%		5.13%		5.64%		5.07%		4.30%		3.84%	
%	21%			Allowance to Non -performing Loans (3)		21%		23%		19%		21%		24%		25%	
%	5.81%					6.54%		5.84%		6.47%		5.81%		5.02%		4.46%	
\$	59,543.6	\$1		EOP Total Assets (includes covered assets)	\$ :	8,581.1	\$ {	8,689.6	\$ {	9,383.0	\$ 9	9,543.6	\$ {	9,673.7	\$ {	9,641.1	\$9
%	3.16%	1	1.71%	Under-performing	- F	3.55%		3.17%		3.62%	Ŧ	3.16%	4.	2.65%	Τ.	2.39%	4

(1) Excludes residential loans and leases held for sale.

(1) Encludes residential reasonal reas

(3) Because the acquired loans from Monroe, Integra and IBT were recorded at fair value in accordance with ASC 805 at the date of acquisition, the credit risk is incorporated in the fair value recorded. No allowance for loan losses is recorded on the acquisition date.

(4) The Company entered into separate loss sharing agreements with the FDIC providing for specified credit loss protection for substantially all acquired single family residential loans, commercial loans, and other real estate owned. At Dec 31, 2013, approximately \$217.8 million of loans and \$13.7 million of other real estate owned are covered by the loss sharing agreements. As such, eighty percent of losses incurred on these covered assets will be reimbursed to Old National by the FDIC.

## NON-GAAP MEASURES

## Fourth Quarter 2013

### (\$ In Millions except EPS information)

					12				013
2012	2013		1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	1st Qtr	2nd Qtr	31
		Actual EOP Balances							
* • • • • • •	<b>*</b> • • • • • •	GAAP Shareholders	*	* • • • • •		*		* • • • • •	
\$ 1,194.6	\$1,162.6	Equity	\$ 1,050.4	\$1,073.7	\$ 1,186.8	\$1,194.6	\$ 1,199.7	\$1,167.0	\$ 1
		Deduct:							
338.8	352.7	Goodwill	253.2	253.2	339.9	338.8	338.8	339.4	
29.2	26.0	Intangibles	31.6	30.2	31.3	29.2	26.7	25.0	
• • • •						• • • •		• • • •	
368.0	378.7		284.8	283.4	371.2	368.0	365.5	364.4	
¢ 0 <b>0</b> (5	<b>• -------------</b>	Tangible Shareholders		ф <b>7</b> 00 <b>2</b>	ф 01 <b>5</b> с	ф. 0 <b>2</b> с <b>с</b>	¢ 024.2	¢ 00 <b>0</b> (	¢
\$ 826.5	\$ 784.0	Equity	\$ 765.6	\$ 790.3	\$ 815.6	\$ 826.5	\$ 834.2	\$ 802.6	\$
		Deduct:							
		Preferred Stock, Surplus	8						
		& Retained Earnings							
		T							
¢ 976 5	¢ 7940	Tangible Common	¢ 7656	¢ 700.2	¢ 01 <i>5 (</i>	¢ 926 5	¢ 024.2	¢ 90 <b>2</b> 6	¢
\$ 826.5	\$ 784.0	Shareholders Equity	\$ 703.0	\$ 790.3	\$ 815.6	\$ 826.5	\$ 834.2	\$ 802.6	\$
		A stual EOD Dalamaaa							
\$9,543.6	\$ 9,581.7	Actual EOP Balances GAAP Assets	\$ 8,581.1	\$ 8,689.6	\$9,383.0	\$9,543.6	\$9,673.7	¢06411	\$9
\$ 9,545.0	\$ 9,301.7	Add:	\$ 0,301.1	\$ 8,089.0	\$ 9,365.0	\$ 9,343.0	\$ 9,075.7	\$9,641.1	φ >
0.1	0.1	<u>Add.</u> Trust Overdrafts	0.1	0.1	1.7	0.1	0.2	0.1	
0.1	0.1	Deduct:	0.1	0.1	1./	0.1	0.2	0.1	
338.8	352.7	Goodwill	253.2	253.2	339.9	338.8	338.8	339.4	
29.2	26.0	Intangibles	31.6	30.2	31.3	29.2	26.7	25.0	
29.2	20.0	Intaligibles	51.0	50.2	51.5	29.2	20.7	25.0	
368.0	378.7		284.8	283.4	371.2	368.0	365.5	364.4	
500.0	570.7		204.0	205.4	571.2	500.0	505.5	504.4	
\$9,175.7	\$9,203.1	Tangible Assets	\$ 8,296.4	\$ 8,406.2	\$9,013.6	\$9,175.7	\$9,308.4	\$9,276.7	\$9
$\psi$ ),175.7	$\psi$ ),203.1	Tangible Assets	ψ 0,270.4	φ 0,400.2	\$7,015.0	$\psi$ $\mathcal{I}$ , $\mathcal{I}$ $\mathcal{I}$ $\mathcal{I}$	ψ 2,500.4	\$,270.7	ψ
5,604.9	5,734.0	Risk Weighted Assets	5,147.0	5,099.8	5,604.7	5,604.9	5,595.2	5,640.7	5
5,004.9	5,754.0	Actual EOP Balances	5,147.0	5,077.0	5,004.7	5,001.7	5,575.2	5,010.7	2
\$ 91.7	\$ 100.9	GAAP Net Income	\$ 21.7	\$ 27.2	\$ 19.7	\$ 23.0	\$ 23.9	\$ 28.5	\$
Ψ )1.7	φ 100.9	Add:	φ 21,7	Ψ 21.2	ψ 17.7	φ 25.0	ψ 20.7	φ 20.0	Ψ
		Intangible Amortization							
6.4	6.5	(net of tax)	1.6	1.5	1.6	1.7	1.9	1.5	
0.1	0.0	(	1.5	110	1.5	1.7	1.9	1.0	

\$	98.1	\$	107.4	<b>Tangible Net Income</b>	\$	23.3	\$	28.8	\$	21.3	\$	24.7	\$	25.9	\$	30.0	\$
				Tangible Ratios													
				Return on Tangible													
%	11.87%		13.70%	Common Equity		12.19%		14.55%		10.46%		11.95%		12.42%		14.95%	
				Return on Tangible													
%	1.07%		1.17%	Assets		1.13%		1.37%		0.95%		1.08%		1.11%		1.29%	
				Tangible Common													
				Equity to Tangible													
%	9.01%		8.52%	Assets		9.23%		9.40%		9.05%		9.01%		8.96%		8.65%	
				Tangible Common													
				Equity to Risk Wgt													
%	14.75%		13.67%	Assets		14.88%		15.50%		14.55%		14.75%		14.91%		14.23%	
				Tangible Common													
	8.17		7.85	Book Value (1)		8.09		8.35		8.04		8.17		8.23		7.96	
	Tangib	ole C	Common H	Equity is defined as GAA	P SI	hareholde	rs	Equity le	ss I	Preferred S	Stoc	k, Goodv	vill	and Intan	gibl	es.	

Tangible Common Equity presentation includes Other Comprehensive Income (OCI) as is common in other company releases.

(1) Tangible Common Shareholders Equity Divided By Common Shares Issued and Outstanding at Period-End.