

TATA MOTORS LTD/FI  
Form 6-K  
August 15, 2014  
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**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**FORM 6-K**

**Report of Foreign Issuer**

**Pursuant to Rule 13a-16 or 15d-16 of  
the Securities Exchange Act of 1934**

**For the Month of August 2014**

**Commission File Number: 001-32294**

**TATA MOTORS LIMITED**

**(Translation of registrant's name into English)**

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**BOMBAY HOUSE**

**24, HOMI MODY STREET,**

**MUMBAI 400 001, MAHARASHTRA, INDIA**

**Telephone # 91 22 6665 8282 Fax # 91 22 6665 7799**

**(Address of principal executive office)**

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F  Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Yes  No

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Yes  No

Indicate by check mark whether by furnishing the information contained in this Form, the Registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934:

Yes  No

If  Yes  is marked, indicate below the file number assigned to the registrant in connection with Rule 12g 3-2(b): Not Applicable

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Item 1: Form 6-K dated August 15, 2014 along with the Press Release.

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorised.

Tata Motors Limited

By: /s/ Hoshang K Sethna

Name: Hoshang K Sethna

Title: Company Secretary

Dated: August 15, 2014

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This report uses:

Group, Company, Jaguar Land Rover and JLR to refer to Jaguar Land Rover Automotive plc and its subsidiaries.

EBITDA measured as earnings before tax and adding back depreciation, amortisation, finance income, finance expense, foreign exchange gains/(losses) on financing and unrealised derivatives, unrealised commodity gains/(losses) and share of gains/(losses) from joint ventures.

PBT profit before tax.

Free cash flow measured as the net change in cash and cash equivalents, less net cash in financing activities, less movement in short term deposits.

FY15 Year ending 31 March 2015

FY14 Year ended 31 March 2014

Q4 3 months ended 31 March

Q1 3 months ended 30 June

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**Management's discussion and analysis of financial condition and results of operations**

Q1 FY15 was a strong quarter for Jaguar Land Rover:

Retail volumes 115,596, up 22% from Q1 FY14 with Jaguar up 12% and Land Rover up 24%

Revenue £5.4 billion, up £1.3 billion

EBITDA £1,087 million, up £440 million with EBITDA margin of 20.3%, up 4.5ppt

PBT £924 million, up £509 million

Free cash flow of £5 million after total investment of £682 million, before financing costs

Cash and financial deposits £3.3 billion and undrawn long-term committed bank lines £1.3 billion

The increase in sales reflects the continued success of the XF and F-Type for Jaguar and the Range Rover, Range Rover Sport, Range Rover Evoque and Freelander for Land Rover.

The strong sales growth has been across almost all markets, most notably China which is our largest market.

The strong quarter was supported by continuing generally favourable macroeconomic conditions with solid growth in the US and UK, continuing growth in China and gradual recovery in Europe. Economic conditions are more uncertain in Russia following sanctions relating to the Ukraine situation and certain other emerging markets.

The foreign exchange environment in Q1 FY15 was less favourable than a year ago, reflecting the strengthening of the British Pound against the US Dollar, the Chinese Renminbi, the Russian Rouble and other emerging market currencies. Prices for base and precious metals have appreciated somewhat but remain at historically attractive levels.

The continued success of the Range Rover, Range Rover Sport and F-Type, coupled with a favourable market mix, increased the EBITDA margin for the quarter to 20.3%, up 4.5 ppt compared to the same quarter in the prior year.

The Company continues to invest significantly in capital expenditure and R&D, spending £682 million in Q1 FY15, up £124 million compared to Q1 FY14. The Company has indicated capital spending, including R&D, will be in the region of £3.5 - 3.7 billion in FY15.

Free cash flow was £5 million in the quarter, compared to an outflow of £341 million in Q1 FY14. Higher EBITDA, more than offset increased spending on investments in fixed and intangible assets and seasonal working capital movements.





**Table of Contents****General trends in performance (including results of operations)*****Overall strong volume growth***

Total retail volumes were 115,596 units for the quarter, an increase of 22% compared to Q1 FY14. Retail volumes for Jaguar were 19,556 and 96,040 for Land Rover, up 12% and 24% respectively compared to the equivalent quarter in the prior year.

The increase in Jaguar volumes was driven by the Jaguar F-Type as well as the Jaguar XF.

The increase in Land Rover volumes primarily reflects higher sales of the Range Rover, Range Rover Sport, Range Rover Evoque and Freelander.

Wholesale volumes for Q1 FY15 were 115,156 units, an increase of 27% on the equivalent quarter in the prior year. At a brand level, wholesale volumes were 19,584 units for Jaguar and 95,572 units for Land Rover.

***Revenue and profits***

The Company generated revenue of £5,353 million in Q1 FY15, an increase of 31% over the £4,097 million in Q1 FY14.

The EBITDA margin has improved by 4.5 ppt compared to Q1 FY14, at 20.3%. This is primarily driven by favourable product and market mix related to Range Rover, Range Rover Sport, Jaguar F-TYPE and continued success in China and emerging markets.

PBT for the quarter was £924 million, up £509 million from £415 million in Q1 FY14. The increase reflects the increase in EBITDA, favourable revaluation of foreign currency debt and hedges and lower net interest expense, partially offset by higher depreciation and amortisation reflecting the new vehicles launched since Q1 FY14. The lower net interest expense primarily relates to the non-recurrence of the revaluation of an embedded derivative in Q1 2014 and the refinancing of c. £750 million of bonds issued in 2011 with lower cost debt in Q4 FY14.

Profit after tax for the quarter was £693 million with a 25% effective tax rate, compared to £304 million with a 27% effective tax rate for Q1 FY14. The lower effective tax rate in the current period reflects the reduction in UK corporate tax rate.

***EBITDA reconciliation***

| <b>Three months ended 30 June (£ millions)</b>  | <b>2014</b>  | <b>2013</b>  |
|---|--------------|--------------|
| <b>EBITDA margin</b>                            | <b>20.3%</b> | <b>15.8%</b> |
| <b>EBITDA</b>                                   | <b>1,087</b> | <b>647</b>   |
| <b>Adjustments:</b>                             |              |              |
| Depreciation / amortisation                     | (234)        | (202)        |
| Foreign exchange gains - financing              | 27           | 5            |
| Foreign exchange gains - unrealised derivatives | 24           | 12           |
| Unrealised commodity gains / (losses)           | 19           | (19)         |
| Finance income                                  | 11           | 9            |

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|                                 |            |            |
|---------------------------------|------------|------------|
| Finance expense                 | (4)        | (33)       |
| Share of loss on joint ventures | (6)        | (4)        |
| <b>Profit before tax</b>        | <b>924</b> | <b>415</b> |
| Taxation                        | (231)      | (111)      |
| <b>Profit after tax</b>         | <b>693</b> | <b>304</b> |

**Table of Contents****Performance in key geographical markets on retail basis**

| <b>Three months ended 30 June (£ millions)</b> | <b>2014</b>    | <b>2013</b>   | <b>Change (%)</b> |
|--|----------------|---------------|-------------------|
| China  | 32,912         | 20,427        | 61.1%             |
| Europe (excluding UK)                          | 22,622         | 19,950        | 13.4%             |
| UK   | 18,884         | 16,392        | 15.2%             |
| North America                                  | 18,536         | 16,195        | 14.5%             |
| Asia Pacific (excluding China)                 | 6,442          | 5,416         | 18.9%             |
| All other markets                              | 16,200         | 16,339        | -0.9%             |
| <b>Total JLR</b>                               | <b>115,596</b> | <b>94,719</b> | <b>22.0%</b>      |

Global economic performance remained solid overall with continuing recovery in developed markets and growth in China with economic performance more variable in some emerging markets.

In the United Kingdom, the recovery continued to build momentum. Consumer and business confidence increased further, labour market conditions improved, and credit conditions remained supportive. Strong retail sales growth carried over into new passenger car sales, up by 7.3% during the quarter compared to the previous year. Premium vehicle retailers outperformed the market with sales up 14.0% YoY and JLR sales up 15.2%.

The United States experienced a strong rebound after the weather-related disruption in Q1. Rising consumer confidence and record levels of employment helped push annualised new car sales to approximately 17 million in June, their highest level since 2006. JLR sales increased by 14.5% YoY in North America compared to 6.8% for the total market.

The recovery in Europe remains slower, but vehicle sales have started to recover reflecting pent up replacement of aged vehicles. Although sales in Germany dipped 0.3% YoY, new car sales in Spain increased by 30.1% YoY and moderate growth has materialised in France and Italy. Conditions in the premium segment remain competitive, but JLR managed to grow sales in Europe by 13.4% YoY.

In China, growth has continued, supported by stimulus measures in line with the government's 7.5% target. New vehicle sales increased by 12.3% compared to last year and JLR sales outpaced this growing by 61.1%.

Elsewhere in Asia, the increase in the Japanese consumption tax during April depressed spending, detrimentally impacting the new car market 1.9% YoY. The premium vehicle market saw a sharper decline, with JLR sales down 8.6% on the year before. In our other Asia Pacific markets, sales growth in Korea at 42.0% was second only to China globally, and a strong expansion of 16.6% in Australia belied a falling market.

Economic conditions in some of the other emerging markets were more difficult. In Brazil, a softening economic backdrop contributed to a fourth consecutive quarter of falling vehicle sales. Down 14.5% YoY, JLR performance was in line with the wider market. In South Africa new car sales fell for a second quarter running, while the effect of escalating international sanctions helped tip Russia's economy into recession. Against the backdrop of five quarters of falling sales, JLR sales in Russia increased by 8.1%.



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### **Business risks and mitigating factors**

As discussed on pages 83-89, and elsewhere, of the Annual Report 2013-14 of the Company, Jaguar Land Rover is exposed to various business risks including the uncertainty of global economic conditions, fluctuations of currency exchange rates and raw material prices.

### **Employees**

At the end of Q1 FY15, Jaguar Land Rover employed 29,546 people worldwide including agency personnel (Q1 FY14: 26,826). Approximately 1,300 of the people employed are in overseas markets.

### **Cash flow**

Net cash provided by operating activities was £1,098 million in the quarter compared to £628 million during Q1 FY14 reflecting higher profits.

Investment in tangible assets (property, plant and equipment), expenditure on intangible assets (product development programs) and investment in joint ventures totalled £629 million in the quarter, compared to £508 million in Q1 FY14. The Company's capital expenditure on tangible assets relates mostly to capacity expansion of its production facilities, quality and reliability improvement projects, and the introduction of new products.

Reported net cash used in investing activities of £840 million in the quarter (Q1 FY14: £492 million) includes a £225 million increase in bank deposits with a maturity of over 3 months (Q1 FY14: £35 million) which are classified as investments.

Cash used in financing activities was £172 million in the quarter, primarily reflecting a £150 million dividend paid to the parent company. In Q1 FY14, cash used in financing activities was £291 million, reflecting a £150 million dividend, repayment of short-term borrowings and higher interest expense.

### **Liquidity and capital resources**

As at 30 June 2014, the Company had £1,868 million of cash and cash equivalents and a further £1,433 million of bank deposits with a greater than 3 month maturity. The total amount of cash and cash equivalents includes an amount of £469 million in subsidiaries of Jaguar Land Rover outside the United Kingdom.

The cash in some of these jurisdictions is subject to restriction on remitting cash to the UK through inter-company cash pooling loans or interim dividends although annual dividends are generally permitted.

In addition, the Company had a £1,325 million undrawn committed credit facility, up from £1,290 million compared to Q4 FY14, with £994 million maturing in July 2018 and the balance maturing in July 2016. The Company also had £38 million of undrawn shorter-term committed credit facilities.

**Table of Contents****Borrowings**

The following table shows details of the Company's financing arrangements as at 30 June 2014.

| (£ millions)                             | Facility<br>amount | Outstanding  | Undrawn      | First call<br>date |
|--|--------------------|--------------|--------------|--------------------|
| <b>Committed</b>                         |                    |              |              |                    |
| £500m 8.25% Senior Notes due 2020*       | 500                | 500          |              | Mar-2016           |
| £400m 5% Senior Notes due 2022**         | 400                | 400          |              | n/a                |
| \$410m 8.125% Senior Notes due 2021*     | 241                | 241          |              | May-2016           |
| \$500m 5.625% Senior Notes due 2023*     | 293                | 293          |              | Feb-2018           |
| \$700m 4.125% Senior Notes due 2018**    | 411                | 411          |              | n/a                |
| Revolving 3 and 5 year credit facilities | 1,325              |              | 1,325        |                    |
| Receivable factoring facilities          | 206                | 168          | 38           |                    |
| <b>Subtotal</b>                          | <b>3,376</b>       | <b>2,013</b> | <b>1,363</b> |                    |
| Prepaid cost                             |                    | (24)         |              |                    |
| <b>Total</b>                             | <b>3,376</b>       | <b>1,989</b> | <b>1,363</b> |                    |

\* The Notes are guaranteed on a senior unsecured basis by the guarantors Jaguar Land Rover Limited, Jaguar Land Rover Holdings Limited, Land Rover Exports Limited, JLR Nominee Company Limited and Jaguar Land Rover North America LLC.

\*\* The Notes are guaranteed on a senior unsecured basis by the guarantors Jaguar Land Rover Limited and Jaguar Land Rover Holdings Limited.

**Acquisitions and disposals**

There were no material acquisitions or disposals in the period.

**Off-balance sheet financial arrangements**

The Company has no off-balance sheet financial arrangements other than commitments disclosed in the condensed interim financial statements.

**Board of Directors**

The following table provides information with respect to members of the Board of Directors of Jaguar Land Rover:

| Name | Position | Year appointed as Director,<br>Chief Executive Officer |
|------|----------|--|
|------|----------|--|

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|                             |   |      |
|-----------------------------|---|------|
| Cyrus P Mistry              | Chairman and Director                   | 2012 |
| Andrew M. Robb              | Director                                | 2009 |
| Dr. Ralf D. Speth           | Chief Executive Officer and<br>Director | 2010 |
| Nasser Mukhtar Munjee       | Director                                | 2012 |
| Chandrasekaren Ramakrishnan | Director                                | 2012 |

**Table of Contents****Condensed Consolidated Income Statement***For the three months ended 30 June 2014 (unaudited)*

| Three months ended 30 June (£ millions) | Note | 2014<br>(unaudited) | 2013<br>(unaudited) |
|---|------|---------------------|---------------------|
| <b>Revenue</b>                          |      | <b>5,353</b>        | <b>4,097</b>        |
| Material and other cost of sales        |      | (3,299)             | (2,490)             |
| Employee cost                           |      | (429)               | (361)               |
| Other expenses                          |      | (927)               | (807)               |
| Net impact of commodity derivatives     |      | 15                  | (19)                |
| Development costs capitalised           | 2    | 273                 | 242                 |
| Other income                            |      | 24                  | 13                  |
| Depreciation and amortisation           |      | (234)               | (202)               |
| Foreign exchange gain / (loss)          |      | 147                 | (30)                |
| Finance income                          | 3    | 11                  | 9                   |
| Finance expense (net)                   | 3    | (4)                 | (33)                |
| Share of loss from joint ventures       |      | (6)                 | (4)                 |
| <b>Profit before tax</b>                |      | <b>924</b>          | <b>415</b>          |
| Income tax expense                      | 8    | (231)               | (111)               |
| <b>Profit for the period</b>            |      | <b>693</b>          | <b>304</b>          |

**Condensed Consolidated Statement of Comprehensive Income***For the three months ended 30 June 2014 (unaudited)*

| Three months ended 30 June (£ millions)                                    | 2014<br>(unaudited) | 2013<br>(unaudited) |
|--|---------------------|---------------------|
| <b>Profit for the period</b>   | <b>693</b>          | <b>304</b>          |
| <b>Items that will not be reclassified subsequently to profit or loss:</b> |                     |                     |
| Remeasurement of defined benefit obligation                                | (114)               | (118)               |
| Income tax related to items that will not be reclassified                  | 23                  | 27                  |
|  | <b>(91)</b>         | <b>(91)</b>         |
| <b>Items that may be reclassified subsequently to profit or loss:</b>      |                     |                     |
| Gain on effective cash flow hedges   | 63                  | 160                 |
| Cash flow hedges reclassified to foreign exchange gain in profit or loss   | (89)                | (46)                |
| Currency translation differences   | (11)                |                     |
| Income tax related to items that may be reclassified                       | 5                   | (26)                |



|  |              |            |
|--|--------------|------------|
|  | <b>(32)</b>  | <b>88</b>  |
| <b>Other comprehensive expense net of tax</b>                  | <b>(123)</b> | <b>(3)</b> |
| <b>Total comprehensive income attributable to shareholders</b> | <b>570</b>   | <b>301</b> |

**Table of Contents****Condensed Consolidated Balance Sheet**

| As at (£ millions)               | Note | 30 June 2014<br>(unaudited) | 31 March 2014<br>(audited) |
|----------------------------------|------|-----------------------------|----------------------------|
| <b>Non-current assets</b>        |      |                             |                            |
| Equity accounted investees       |      | 201                         | 145                        |
| Other financial assets           |      | 534                         | 473                        |
| Property, plant and equipment    | 9    | 3,323                       | 3,184                      |
| Intangible assets                | 9    | 4,396                       | 4,240                      |
| Pension asset                    |      | 1                           |                            |
| Other assets                     |      | 45                          | 33                         |
| Deferred income taxes            |      | 350                         | 284                        |
| <b>Total non-current assets</b>  |      | <b>8,850</b>                | <b>8,359</b>               |
| <b>Current assets</b>            |      |                             |                            |
| Cash and cash equivalents        |      | 1,868                       | 2,260                      |
| Short term deposits              |      | 1,433                       | 1,199                      |
| Trade receivables                |      | 808                         | 831                        |
| Other financial assets           | 5    | 443                         | 392                        |
| Inventories                      | 6    | 2,127                       | 2,174                      |
| Other current assets             | 7    | 390                         | 355                        |
| Current tax assets               |      | 18                          | 19                         |
| <b>Total current assets</b>      |      | <b>7,087</b>                | <b>7,230</b>               |
| <b>Total assets</b>              |      | <b>15,937</b>               | <b>15,589</b>              |
| <b>Current liabilities</b>       |      |                             |                            |
| Accounts payable                 |      | 4,330                       | 4,787                      |
| Short term borrowings            | 13   | 168                         | 167                        |
| Other financial liabilities      | 10   | 360                         | 277                        |
| Provisions                       | 11   | 422                         | 395                        |
| Other current liabilities        | 12   | 328                         | 395                        |
| Current tax liabilities          |      | 105                         | 113                        |
| <b>Total current liabilities</b> |      | <b>5,713</b>                | <b>6,134</b>               |
| <b>Non-current liabilities</b>   |      |                             |                            |
| Long term debt                   | 13   | 1,821                       | 1,843                      |
| Other financial liabilities      | 10   | 90                          | 69                         |
| Provisions                       | 11   | 598                         | 582                        |
| Retirement benefit obligation    | 16   | 828                         | 674                        |
| Other non-current liabilities    |      | 84                          | 77                         |
| Deferred tax liabilities         |      | 519                         | 346                        |

|  |    |               |               |
|--|----|---------------|---------------|
| <b>Total non-current liabilities</b>       |    | <b>3,940</b>  | <b>3,591</b>  |
| <b>Total liabilities</b>                   |    | <b>9,653</b>  | <b>9,725</b>  |
| <b>Equity attributable to shareholders</b> |    |               |               |
| Ordinary shares                            |    | 1,501         | 1,501         |
| Capital redemption reserve                 |    | 167           | 167           |
| Reserves                                   | 14 | 4,616         | 4,196         |
| <b>Equity attributable to shareholders</b> |    | <b>6,284</b>  | <b>5,864</b>  |
| <b>Total liabilities and equity</b>        |    | <b>15,937</b> | <b>15,589</b> |

These condensed consolidated interim financial statements were approved by the board of directors.

Company registered number: 6477691

**Table of Contents****Condensed Consolidated Statement of Changes in Equity**

| ( <b>£ millions</b> )                      | <b>Ordinary shares</b> | <b>Capital redemption<br/>reserve</b> | <b>Reserves</b> | <b>Total Equity</b> |
|--|------------------------|---------------------------------------|-----------------|---------------------|
| <b>Balance at 31 March 2014 (audited)</b>  | <b>1,501</b>           | <b>167</b>                            | <b>4,196</b>    | <b>5,864</b>        |
| Profit for the period                      |                        |                                       | 693             | 693                 |
| Other comprehensive expense for the period |                        |                                       | (123)           | (123)               |
| <b>Total comprehensive income</b>          |                        |                                       | <b>570</b>      | <b>570</b>          |
| Dividend paid                              |                        |                                       | (150)           | (150)               |
| <b>Balance at 30 June 2014 (unaudited)</b> | <b>1,501</b>           | <b>167</b>                            | <b>4,616</b>    | <b>6,284</b>        |

| ( <b>£ millions</b> )                      | <b>Ordinary<br/>shares</b> | <b>Capital<br/>redemption<br/>reserve</b> | <b>Reserves</b> | <b>Total<br/>Equity</b> |
|--|----------------------------|---|-----------------|-------------------------|
| <b>Balance at 31 March 2013 (audited)</b>  | <b>1,501</b>               | <b>167</b>                                | <b>1,871</b>    | <b>3,539</b>            |
| Profit for the period                      |                            |   | 304             | 304                     |
| Other comprehensive expense for the period |                            |   | (3)             | (3)                     |
| <b>Total comprehensive income</b>          |                            |   | <b>301</b>      | <b>301</b>              |
| Dividend paid                              |                            |   | (150)           | (150)                   |
| <b>Balance at 30 June 2013 (unaudited)</b> | <b>1,501</b>               | <b>167</b>                                | <b>2,022</b>    | <b>3,690</b>            |

**Table of Contents****Condensed Consolidated Cash Flow Statement***For the three months ended 30 June 2014 (unaudited)*

| <b>Three months ended 30 June (£ millions)</b>                                       | <b>2014<br/>(unaudited)</b> | <b>2013<br/>(unaudited)</b> |
|--|-----------------------------|-----------------------------|
| <b>Cash flows from operating activities</b>  |                             |                             |
| <b>Profit for the period</b>   | <b>693</b>                  | <b>304</b>                  |
| Adjustments for:   |                             |                             |
| Depreciation and amortisation  | 234                         | 202                         |
| Loss on sale of assets   | 1                           |                             |
| Foreign exchange gain on loans   | (27)                        | (5)                         |
| Income tax expense   | 231                         | 111                         |
| Gain on embedded derivative  |                             | 12                          |
| Finance expense (net)  | 4                           | 21                          |
| Finance income   | (11)                        | (9)                         |
| Foreign exchange gain on derivatives   | (24)                        | (12)                        |
| Foreign exchange gain on short term deposits   | (9)                         |                             |
| Share of loss from joint ventures  | 6                           | 4                           |
| <b>Cash flows from operating activities before changes in assets and liabilities</b> | <b>1,098</b>                | <b>628</b>                  |
| Trade receivables  | 23                          | 164                         |
| Other financial assets   | (12)                        | 55                          |
| Other current assets   | (34)                        | 151                         |
| Inventories  | 46                          | (319)                       |
| Accounts payable   | (414)                       | (150)                       |
| Other current liabilities  | (67)                        | (201)                       |
| Other financial liabilities  | (11)                        | (39)                        |
| Other non-current liabilities and retirement benefit obligations                     | 46                          | 31                          |
| Provisions   | 46                          | (7)                         |
| <b>Cash generated from operations</b>  | <b>721</b>                  | <b>313</b>                  |
| Income tax paid  | (101)                       | (197)                       |
| <b>Net cash from operating activities</b>  | <b>620</b>                  | <b>116</b>                  |
| <b>Cash flows used in investing activities</b>                                       |                             |                             |
| Investment in joint ventures   | (72)                        |                             |
| Movements in other restricted deposits   | 2                           | 41                          |
| Investment in short term deposits  | (225)                       | (35)                        |
| Purchases of property, plant and equipment   | (288)                       | (249)                       |
| Cash paid for intangible assets  | (269)                       | (259)                       |
| Finance income received  | 12                          | 10                          |

|   |              |              |
|---|--------------|--------------|
| <b>Net cash used in investing activities</b>      | <b>(840)</b> | <b>(492)</b> |
| <b>Cash flows from financing activities</b>       |              |              |
| Finance expenses and fees paid                    | (26)         | (46)         |
| Proceeds from issuance of short term debt         | 9            | 1            |
| Repayment of short term debt                      | (4)          | (95)         |
| Payments of lease obligations                     | (1)          | (1)          |
| Dividends paid                                    | (150)        | (150)        |
| <b>Net cash used in financing activities</b>      | <b>(172)</b> | <b>(291)</b> |
| <b>Net change in cash and cash equivalents</b>    | <b>(392)</b> | <b>(667)</b> |
| Cash and cash equivalents at beginning of period  | 2,260        | 2,072        |
| <b>Cash and cash equivalents at end of period</b> | <b>1,868</b> | <b>1,405</b> |

**Table of Contents****Notes (forming part of the condensed interim financial statements)****1 Accounting policies****Basis of preparation**

The information for the three months ended 30 June 2014 is unaudited and does not constitute statutory accounts as defined in Section 435 of the Companies Act 2006. The condensed consolidated interim financial statements of Jaguar Land Rover Automotive plc have been prepared in accordance with International Accounting Standard 34, Interim Financial Reporting under IFRS as adopted by the European Union ( EU ).

The condensed consolidated interim financial statements have been prepared on a historical cost basis except for certain financial instruments held at fair value. These financial instrument valuations are classified as level 2 fair value measurements, as defined by IFRS 7, being those derived from inputs other than quoted prices which are observable. There have been no changes in the valuation techniques used or transfers between fair value levels from those set out in the annual consolidated financial statements for the year ended 31 March 2014.

The condensed consolidated interim financial statements should be read in conjunction with the annual consolidated financial statements for the year ended 31 March 2014, which were prepared in accordance with IFRS as adopted by the EU. There were no differences between those financial statements and the financial statements for the group prepared under IFRS as adopted by the International Accounting Standards Board.

The condensed consolidated interim financial statements have been prepared on the going concern basis as set out within the directors' statement of responsibility section of the group's annual report for the year ended 31 March 2014.

The accounting policies applied are consistent with those of the annual consolidated financial statements for the year ended 31 March 2014, as described in those financial statements.

**2 Research and development**

| <b>Three months ended 30 June (£ millions)</b>         | <b>2014</b>        | <b>2013</b>        |
|--|--------------------|--------------------|
|  | <b>(unaudited)</b> | <b>(unaudited)</b> |
| Total R&D costs  | 326                | 292                |
| R&D expensed   | (53)               | (50)               |
| <b>Development costs capitalised</b>                   | <b>273</b>         | <b>242</b>         |
| Interest capitalised                                   | 30                 | 25                 |
| R&D tax credit   | (13)               |                    |
| <b>Total internally developed intangible additions</b> | <b>290</b>         | <b>267</b>         |

**3 Finance income and expense**  
**Recognised in net income**

| <b>Three months ended 30 June (£ millions)</b>                             | <b>2014</b>        | <b>2013</b>        |
|--|--------------------|--------------------|
|  | <b>(unaudited)</b> | <b>(unaudited)</b> |
| Finance income   | 11                 | 9                  |
| <b>Total finance income</b>  | <b>11</b>          | <b>9</b>           |
| Total interest expense on financial liabilities measured at amortised cost | (38)               | (46)               |
| Unwind of discount on provisions   | 4                  |                    |
| Interest capitalised   | 30                 | 25                 |
| <b>Finance expense</b>   | <b>(4)</b>         | <b>(21)</b>        |
| Embedded derivative value movement   |                    | (12)               |
| <b>Total finance expense (net)</b>   | <b>(4)</b>         | <b>(33)</b>        |

The capitalisation rate used to calculate borrowing costs eligible for capitalisation was 6.1% (three months to 30 June 2013: 7.4%).



**Table of Contents****Notes (continued)****4 Allowances for trade and other receivables**

Changes in the allowances for trade and other receivables are as follows:

| <b>As at (£ millions)</b>        | <b>30 June 2014<br/>(unaudited)</b> | <b>31 March 2014<br/>(audited)</b> |
|----------------------------------|-------------------------------------|------------------------------------|
| At beginning of period           | 8                                   | 10                                 |
| Allowance made during the period | 1                                   | (1)                                |
| Written off                      |                                     | (1)                                |
| <b>At end of period</b>          | <b>9</b>                            | <b>8</b>                           |

**5 Other financial assets - current**

| <b>As at (£ millions)</b>                          | <b>30 June 2014<br/>(unaudited)</b> | <b>31 March 2014<br/>(audited)</b> |
|--|-------------------------------------|------------------------------------|
| Advances and other receivables recoverable in cash | 24                                  | 22                                 |
| Derivative financial instruments                   | 407                                 | 361                                |
| Restricted cash                                    |                                     |                                    |
| Other  | 12                                  | 9                                  |
| <b>Total current other financial assets</b>        | <b>443</b>                          | <b>392</b>                         |

**6 Inventories**

| <b>As at (£ millions)</b>     | <b>30 June 2014<br/>(unaudited)</b> | <b>31 March 2014<br/>(audited)</b> |
|-------------------------------|-------------------------------------|------------------------------------|
| Raw materials and consumables | 81                                  | 75                                 |
| Work in progress              | 249                                 | 211                                |
| Finished goods                | 1,797                               | 1,888                              |
| <b>Total inventories</b>      | <b>2,127</b>                        | <b>2,174</b>                       |

**7 Other current assets**

| <b>As at (£ millions)</b>         | <b>30 June 2014<br/>(unaudited)</b> | <b>31 March 2014<br/>(audited)</b> |
|-----------------------------------|-------------------------------------|------------------------------------|
| Recoverable VAT                   | 271                                 | 237                                |
| Prepaid expenses                  | 71                                  | 70                                 |
| Other                             | 48                                  | 48                                 |
| <b>Total current other assets</b> | <b>390</b>                          | <b>355</b>                         |

## **8 Taxation**

### **Recognised in the income statement**

The income tax for the 3 month periods ended 30 June 2014 and 30 June 2013 is charged at the estimated effective tax rate expected to apply for the applicable financial year ends.

## **9 Capital expenditure**

Capital expenditure in the period was £243 million (3 month period to 30 June 2013: £261 million) on fixed assets and £298 million (3 month period to 30 June 2013: £284 million) was capitalised as intangible engineering assets (excluding the R&D tax credit). There were no impairments, material disposals or changes in use of assets.

**Table of Contents****Notes (continued)****10 Other financial liabilities**

| As at (£ millions)   | 30 June 2014<br>(unaudited) | 31 March 2014<br>(audited) |
|--|-----------------------------|----------------------------|
| <b>Current</b>   |                             |                            |
| Finance lease obligations                                  | 5                           | 5                          |
| Interest accrued   | 34                          | 24                         |
| Derivative financial instruments                           | 135                         | 65                         |
| Liability for vehicles sold under a repurchase arrangement | 186                         | 183                        |
|  | <b>360</b>                  | <b>277</b>                 |
| <b>Non-current</b>   |                             |                            |
| Finance lease obligations                                  | 12                          | 13                         |
| Derivative financial instruments                           | 77                          | 55                         |
| Other payables   | 1                           | 1                          |
|  | <b>90</b>                   | <b>69</b>                  |

**11 Provisions**

| As at (£ millions)                    | 30 June 2014<br>(unaudited) | 31 March 2014<br>(audited) |
|---------------------------------------|-----------------------------|----------------------------|
| <b>Current</b>                        |                             |                            |
| Product warranty                      | 369                         | 343                        |
| Legal and product liability           | 50                          | 49                         |
| Provisions for residual risk          | 2                           | 2                          |
| Other employee benefits obligations   | 1                           | 1                          |
| <b>Total current provisions</b>       | <b>422</b>                  | <b>395</b>                 |
| <b>Non-current</b>                    |                             |                            |
| Other employee benefits obligations   | 12                          | 10                         |
| Product warranty                      | 556                         | 538                        |
| Provision for residual risk           | 9                           | 13                         |
| Provision for environmental liability | 21                          | 21                         |
| <b>Total non-current provisions</b>   | <b>598</b>                  | <b>582</b>                 |

| (£ millions)                       | Three months ended<br>30 June 2014<br>(unaudited) | Year ended<br>31 March 2014<br>(audited) |
|------------------------------------|---|--|
| <b>Product warranty</b>            |   |  |
| Opening balance                    | 881   | 743                                      |
| Provision made during the period   | 131   | 541                                      |
| Provision used during the period   | (79)  | (397)                                    |
| Impact of discounting              | (4)   | (6)                                      |
| Foreign currency translation       | (4)   |  |
| <b>Closing balance</b>             | <b>925</b>  | <b>881</b>                               |
| <b>Legal and product liability</b> |   |  |
| Opening balance                    | 49  | 16                                       |
| Provision made during the period   | 2   | 41                                       |
| Provision used during the period   | (1)   | (5)                                      |
| Foreign currency translation       |   | (3)                                      |
| <b>Closing balance</b>             | <b>50</b>   | <b>49</b>                                |

**Table of Contents****Notes (continued)****11 Provisions (continued)**

| (£ millions)                     | Three months ended<br>30 June 2014<br>(unaudited) | Year<br>ended<br>31 March 2014<br>(audited) |
|----------------------------------|---|---|
| <b>Residual risk</b>             |   |   |
| Opening balance                  | 15  | 15  |
| Provision made during the period | (4)   | 2   |
| Provision used during the period |   |   |
| Foreign currency translation     |   | (2)   |
| <b>Closing balance</b>           | <b>11</b>   | <b>15</b>                                   |
| <b>Environmental liability</b>   |   |   |
| Opening balance                  | 21  | 22  |
| Provision made during the period |   |   |
| Provision used during the period |   | (1)   |
| <b>Closing balance</b>           | <b>21</b>   | <b>21</b>                                   |

*Product warranty provision*

The group offers warranty cover in respect of manufacturing defects, which become apparent within a year and up to five years after purchase, dependent on the market in which the purchase occurred.

*Legal and product liability provision*

A legal and product liability provision is maintained in respect of known litigation which impacts the group. In the main the provision relates to motor accident claims, consumer complaints, dealer terminations, employment cases and personal injury claims.

*Residual risk provision*

In certain markets, the group is responsible for the residual risk arising on vehicles sold by dealers on leasing arrangements. The provision is based on the latest available market expectations of future residual value trends. The timing of the outflows will be at the end of the lease arrangements being typically up to three years.

*Environmental risk provision*

This provision relates to various environmental remediation costs such as asbestos removal and land clean up. The timing of when these costs will be incurred is not known with certainty.

**12 Other current liabilities**

| <b>As at (£ millions)</b>              | <b>30 June 2014<br/>(unaudited)</b> | <b>31 March 2014<br/>(audited)</b> |
|--|-------------------------------------|------------------------------------|
| Liabilities for advances received      | 207                                 | 253                                |
| Deferred revenue                       | 21                                  | 19                                 |
| VAT                                    | 67                                  | 85                                 |
| Others                                 | 33                                  | 38                                 |
| <b>Total current other liabilities</b> | <b>328</b>                          | <b>395</b>                         |

**Table of Contents****Notes (continued)****13 Interest bearing loans and borrowings**

| <b>As at (£ millions)</b>                    | <b>30 June 2014<br/>(unaudited)</b> | <b>31 March 2014<br/>(audited)</b> |
|--|-------------------------------------|------------------------------------|
| EURO MTF listed debt                         | 1,821                               | 1,843                              |
| Loans from banks                             | 168                                 | 167                                |
| Finance lease liabilities                    | 17                                  | 18                                 |
| <b>Total borrowings</b>                      | <b>2,006</b>                        | <b>2,028</b>                       |
| <b>Less:</b>                                 |                                     |                                    |
| Current bank loan                            | (168)                               | (167)                              |
| <b>Total short term borrowings</b>           | <b>(168)</b>                        | <b>(167)</b>                       |
| Current portion of finance lease obligations | (5)                                 | (5)                                |
| <b>Long term debt</b>                        | <b>1,833</b>                        | <b>1,856</b>                       |
| Held as long term debt                       | 1,821                               | 1,843                              |
| Held as long term finance lease obligations  | 12                                  | 13                                 |

**14 Other reserves**

The movement of reserves and accumulated deficit is as follows:

| <b>(£ millions)</b>  | <b>Translation<br/>reserve</b> | <b>Hedging<br/>reserve</b> | <b>Profit &amp; loss<br/>reserve</b> | <b>Total reserves</b> |
|--|--------------------------------|----------------------------|--------------------------------------|-----------------------|
| Balance at 1 April 2014  | (383)                          | 539                        | 4,040                                | 4,196                 |
| Profit for the period  |                                |                            | 693                                  | 693                   |
| Remeasurement of defined benefit obligation                          |                                |                            | (114)                                | (114)                 |
| Gain on effective cash flow hedges                                   |                                | 63                         |                                      | 63                    |
| Currency translation differences                                     | (11)                           |                            |                                      | (11)                  |
| Income tax related to items recognised in other comprehensive income |                                | (14)                       | 23                                   | 9                     |
| Cash flow hedges reclassified to foreign exchange in profit or loss  |                                | (89)                       |                                      | (89)                  |
| Income tax related to items reclassified to profit or loss           |                                | 19                         |                                      | 19                    |
| Dividend paid  |                                |                            | (150)                                | (150)                 |

|                                |              |            |              |              |
|--------------------------------|--------------|------------|--------------|--------------|
| <b>Balance at 30 June 2014</b> | <b>(394)</b> | <b>518</b> | <b>4,492</b> | <b>4,616</b> |
|--------------------------------|--------------|------------|--------------|--------------|

| <b>(£ millions)</b>  | <b>Translation<br/>reserve</b> | <b>Hedging<br/>reserve</b> | <b>Profit &amp; loss<br/>reserve</b> | <b>Total reserves</b> |
|--|--------------------------------|----------------------------|--------------------------------------|-----------------------|
| Balance at 1 April 2013  | (383)                          | (196)                      | 2,450                                | 1,871                 |
| Profit for the year  |                                |                            | 1,879                                | 1,879                 |
| Remeasurement of defined benefit obligation                          |                                |                            | (135)                                | (135)                 |
| Gain on effective cash flow hedges                                   |                                | 1,041                      |                                      | 1,041                 |
| Income tax related to items recognised in other comprehensive income |                                | (220)                      | (4)                                  | (224)                 |
| Cash flow hedges reclassified to foreign exchange in profit or loss  |                                | (112)                      |                                      | (112)                 |
| Income tax related to items reclassified to profit or loss           |                                | 26                         |                                      | 26                    |
| Dividend paid  |                                |                            | (150)                                | (150)                 |
| <b>Balance at 31 March 2014</b>                                      | <b>(383)</b>                   | <b>539</b>                 | <b>4,040</b>                         | <b>4,196</b>          |



**Table of Contents****Notes (continued)****15 Dividends**

During the period an ordinary share dividend of £150 million was proposed and paid (three months to 30 June 2013: £150 million).

**16 Employee benefits**

Jaguar Land Rover Limited and Jaguar Land Rover Holdings Limited (previously Land Rover), have pension arrangements providing employees with defined benefits related to pay and service as set out in the rules of each fund. The following table sets out the disclosure pertaining to employee benefits of Jaguar Land Rover Limited, Jaguar Land Rover Holdings Limited, UK and overseas subsidiaries which operate defined benefit pension plans.

| (£ millions)  | Three months ended<br>30 June 2014<br>(unaudited) | Year ended<br>31 March 2014<br>(audited) |
|---|---|--|
| <b>Change in defined benefit obligation</b>   |   |  |
| Defined benefit obligation, beginning of the period   | 6,053   | 6,021                                    |
| Service cost  | 42  | 176                                      |
| Interest cost   | 69  | 262                                      |
| Actuarial losses / (gains) arising from:  |   |  |
| - Changes in demographic assumptions  |   | (39)                                     |
| - Changes in financial assumptions  | 164   | (243)                                    |
| - Experience adjustments  |   | 8  |
| Prior service costs   |   | 6  |
| Foreign currency translation  | (1)   | (2)                                      |
| Member contributions  |   | 1  |
| Benefits paid   | (38)  | (137)                                    |
| <b>Defined benefit obligation, at end of period</b>   | <b>6,289</b>                                      | <b>6,053</b>                             |
| <b>Change in plan assets</b>  |   |  |
| Fair value of plan assets at beginning of the period  | 5,383   | 5,365                                    |
| Interest income   | 61  | 237                                      |
| Remeasurement gain / (loss) on the return of plan assets, excluding amounts included in interest income | 50  | (407)                                    |
| Administrative expenses   | (2)   | (8)                                      |
| Foreign currency translation  | (1)   | (2)                                      |
| Employer's contributions  | 12  | 333                                      |

|  |              |              |
|--|--------------|--------------|
| Members contributions                                    |              | 1            |
| Benefits paid  | (38)         | (137)        |
| <b>Fair value of plan assets at end of period</b>        | <b>5,465</b> | <b>5,382</b> |
| <b>Amount recognised in the balance sheet consist of</b> |              |              |
| Present value of defined benefit obligations             | (6,289)      | (6,053)      |
| Fair value of plan assets                                | 5,465        | 5,382        |
| Restriction on asset and onerous obligation              | (3)          | (3)          |
| <b>Net liability</b>                                     | <b>(827)</b> | <b>(674)</b> |
| Non-current assets                                       | 1            |              |
| Non-current liabilities                                  | (828)        | (674)        |

The range of assumptions used in accounting for the pension plans in both periods is set out below:

| (£ millions)   | Three months ended<br>30 June 2014<br>(unaudited) | Year<br>ended<br>31 March 2014<br>(audited) |
|--|---|---|
| Discount rate  | 4.4   | 4.6   |
| Expected rate of increase in compensation level of covered employees | 3.8   | 3.9   |
| Inflation increase   | 3.3   | 3.4   |

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**Table of Contents****Notes (continued)****16 Employee benefits (Continued)**

For the valuation at 30 June 2014 and 31 March 2014, the mortality assumptions used are the SAPS base table, in particular S1NxA tables and the Light table for members of the Jaguar Executive Pension Plan. A scaling factor of 115% has been used for the Jaguar Pension Plan, 110% for the Land Rover Pension Scheme, and 105% for males and 90% for females for Jaguar Executive Pension Plan. There is an allowance for future improvements in line with the CMI (2013) projections and an allowance for long term improvements of 1.25% per annum.

**17 Commitments and contingencies**

In the normal course of business, the group faces claims and assertions by various parties. The group assesses such claims and assertions and monitors the legal environment on an on-going basis, with the assistance of external legal counsel wherever necessary. The group records a liability for any claims where a potential loss is probable and capable of being estimated and discloses such matters in its financial statements, if material. For potential losses that are considered possible, but not probable, the group provides a disclosure in the financial statements but does not record a liability in its accounts unless the loss becomes probable.

The following is a description of claims and assertions where a potential loss is possible, but not probable. Management believe that none of the contingencies described below, either individually or in aggregate, would have a material adverse effect on the group's financial condition, results of operations, or cash flows.

**Litigation**

The group is involved in legal proceedings, both as plaintiff and as defendant and there are claims of £27 million (31 March 2014: £27 million) against the company which management have not recognised as they are not considered probable. The majority of these claims pertain to motor accident claims and consumer complaints. Some of the cases also relate to replacement of parts of vehicles and/or compensation for deficiency in the services by the group or its dealers.

**Commitments**

The group has entered into various contracts with vendors and contractors for the acquisition of plant and machinery, equipment and various civil contracts of capital nature aggregating £1,013 million (31 March 2014: £940 million) and £Nil (31 March 2014: £Nil) relating to the acquisition of intangible assets.

The group has entered into various contracts with vendors and contractors which include obligations aggregating £714 million (31 March 2014: £717 million) to purchase minimum or fixed quantities of material.

Inventory of £Nil (31 March 2014: £Nil) and trade receivables with a carrying amount of £168 million (31 March 2014: £167 million) and property, plant and equipment with a carrying amount of £Nil (31 March 2014: £Nil) and restricted cash with a carrying amount of £Nil (31 March 2014: £Nil) are pledged as collateral/security against the borrowings and commitments.

There are guarantees provided in the ordinary course of business of £Nil (31 March 2014: £1 million).

## **18 Capital Management**

The group's objectives when managing capital are to ensure the going concern operation of its entities and to maintain an efficient capital structure to reduce the cost of capital, support the corporate strategy and to meet shareholder expectations.

The group's policy is to borrow primarily through capital market issues to meet anticipated funding requirements and maintain sufficient liquidity. The group also maintains certain undrawn committed credit facilities to provide additional liquidity. These borrowings, together with cash generated from operations, are loaned internally or contributed as equity to certain subsidiaries as required. Surplus cash in subsidiaries is pooled (where practicable) and invested to satisfy security, liquidity and yield requirements.

The capital structure is governed according to group policies approved by the Board and is monitored by various metrics such as debt to EBITDA and EBITDA to interest ratios, as per the debt covenants and rating agency guidance. Funding requirements are reviewed periodically with any debt issuances and capital distributions approved by the Board.

**Table of Contents****Notes (continued)****18 Capital Management (continued)**

The following table summarises the capital of the group:

| <b>As at (£ millions)</b>              | <b>30 June 2014<br/>(unaudited)</b> | <b>31 March 2014<br/>(unaudited)</b> |
|--|-------------------------------------|--------------------------------------|
| Short term debt                        | 173                                 | 172                                  |
| Long term debt                         | 1,833                               | 1,856                                |
| <b>Total debt*</b>                     | <b>2,006</b>                        | <b>2,028</b>                         |
| Equity                                 | 6,284                               | 5,864                                |
| <b>Total capital (debt and equity)</b> | <b>8,290</b>                        | <b>7,892</b>                         |

\* Total debt includes finance lease obligations of £17 million (31 March 2014: £18 million).

**19 Related party transactions**

The group's related parties principally consist of Tata Sons Ltd., subsidiaries, associates and joint ventures of Tata Sons Ltd which includes Tata Motors Ltd. (the ultimate parent company), subsidiaries, associates and joint ventures of Tata Motors Ltd. The group routinely enters into transactions with these related parties in the ordinary course of business including transactions for sale and purchase of products with its associates and joint ventures. Transactions and balances with the group's own subsidiaries are eliminated on consolidation.

The following table summarises related party transactions and balances not eliminated in the consolidated condensed interim financial statements.

|  | <b>2014<br/>(unaudited)</b>  |  | <b>2013<br/>(unaudited)</b>  |  |
|--|--|--|--|--|
|  | <b>With<br/>fellow<br/>subsidiaries,<br/>associates and<br/>joint<br/>ventures</b> | <b>With immediate<br/>or<br/>ultimate<br/>parent</b> | <b>With<br/>fellow<br/>subsidiaries,<br/>associates and<br/>joint<br/>ventures</b> | <b>With immediate<br/>or<br/>ultimate<br/>parent</b> |
| <b>Three months ended 30 June (£ millions)</b> |  |  |  |  |
| Sale of products                               |  | 17   |  | 12   |

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|  |    |     |    |     |
|--|----|-----|----|-----|
| Services received                        | 33 | 1   | 28 |     |
| Services rendered                        | 10 |     |    | 2   |
| Trade and other receivables              | 18 | 18  | 11 | 7   |
| Accounts payable                         | 26 | 1   | 23 |     |
| Dividend paid                            |    | 150 |    | 150 |
| Compensation of key management personnel |    |     |    |     |

|  | 2014        | 2013        |
|--|-------------|-------------|
| Three months ended 30 June (£ millions)      | (unaudited) | (unaudited) |
| <b>Key management personnel remuneration</b> | <b>6</b>    | <b>3</b>    |

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