

FARMERS & MERCHANTS BANCORP INC  
Form 10-Q  
October 29, 2014  
Table of Contents

**SECURITIES AND EXCHANGE COMMISSION**

**WASHINGTON, D.C. 20549**

**FORM 10-Q**

x **Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the quarterly period September 30, 2014**

**or**

.. **Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number 0-14492**

**FARMERS & MERCHANTS BANCORP, INC.**

**(Exact name of registrant as specified in its charter)**

**OHIO**  
**(State or other jurisdiction of**  
**incorporation or organization)**

**34-1469491**  
**(IRS Employer**  
**Identification No.)**

**307 North Defiance Street, Archbold, Ohio**  
**(Address of principal executive offices)**  
**(419) 446-2501**

**43502**  
**(Zip Code)**

**Registrant's telephone number, including area code**

**(Former name, former address and former fiscal year, if changed since last report.)**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or Section 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer", and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company   
Indicated by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares of each of the issuer's classes of common stock, as of the latest practicable date:

<b>Common Stock, No Par Value</b>	<b>4,627,848</b>
<b>Class</b>	<b>Outstanding as of October 29, 2014</b>



**Table of Contents**

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10Q

FARMERS & MERCHANTS BANCORP, INC.

INDEX

Form 10-Q Items	Page
PART I. FINANCIAL INFORMATION	
Item 1. <u>Financial Statements (Unaudited)</u>	
<u>Condensed Consolidated Balance Sheets- September 30, 2014 and December 31, 2013</u>	3
<u>Condensed Consolidated Statement of Income &amp; Comprehensive Income - Three and Nine Months Ended September 30, 2014 and September 30, 2013</u>	4
<u>Condensed Consolidated Statements of Cash Flows- Nine Months Ended September 30, 2014 and September 30, 2013</u>	5
<u>Notes to Condensed Consolidated Financial Statements</u>	6-32
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	32-50
Item 3. <u>Qualitative and Quantitative Disclosures About Market Risk</u>	51
Item 4. <u>Controls and Procedures</u>	52
PART II. <u>OTHER INFORMATION</u>	
Item 1. <u>Legal Proceedings</u>	52
Item 1A. <u>Risk Factors</u>	52
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	52
Item 3. <u>Defaults Upon Senior Securities</u>	52
Item 4. <u>Mine Safety Disclosures</u>	52
Item 5. <u>Other Information</u>	52
Item 6. <u>Exhibits</u>	53
<u>Signatures</u>	54-58
Exhibit 31. Certifications Under Section 302	
Exhibit 32. Certifications Under Section 906	
101.INS XBRL Instance Document (1)	
101.SCH XBRL Taxonomy Extension Schema Document (1)	
101.CAL XBRL Taxonomy Extension Calculation Linkbase Document (1)	

101.DEF	XBRL Taxonomy Extension Definition Linkbase Document (1)
101.LAB	XBRL Taxonomy Extension Label Linkbase Document (1)
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document (1)

- (1) Pursuant to Rule 406T of Regulation S-T, the interactive Data Files in Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

**Table of Contents**ITEM 1 FINANCIAL STATEMENTS  
FARMERS & MERCHANTS BANCORP, INC.

## CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

**Farmers & Merchants Bancorp, Inc. and Subsidiary**

	Condensed Consolidated Balance Sheets (in thousands of dollars)	
	September 30, 2014	December 31, 2013
<b>Assets</b>		
Cash and due from banks	\$ 12,058	\$ 15,376
Interest bearing deposits with banks	4,899	2,889
Federal Funds Sold	322	998
<b>Total cash and cash equivalents</b>	<b>17,279</b>	<b>19,263</b>
Securities - available-for-sale	253,119	324,509
Other Securities, at cost	3,717	4,216
Loans, net	602,688	570,919
Bank premises and equipment	20,293	18,709
Goodwill	4,074	4,074
Mortgage Servicing Rights	2,019	2,066
Other Real Estate Owned	1,264	2,091
Accrued interest and other assets	20,788	20,091
<b>Total Assets</b>	<b>\$ 925,241</b>	<b>\$ 965,938</b>
<b>Liabilities and Stockholders Equity</b>		
<b>Liabilities</b>		
Deposits		
Noninterest-bearing	\$ 120,103	\$ 110,452
Interest-bearing		
NOW accounts	204,919	215,185
Savings	214,607	214,467
Time	205,277	236,360
<b>Total deposits</b>	<b>744,906</b>	<b>776,464</b>
Federal funds purchased and securities sold under agreement to repurchase	62,219	69,756
FHLB Advances		4,500
Dividend payable	965	967
Accrued expenses and other liabilities	5,129	5,911

Total liabilities	813,219	857,598
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### Commitments and Contingencies

#### Stockholders Equity

Common stock - No par value - authorized 6,500,000 shares; issued & outstanding 5,200,000 shares	12,677	12,677
Treasury Stock - 572,152 shares 2014, 561,562 shares 2013	(11,916)	(11,611)
Unearned Stock Awards - 33,900 shares 2014, 31,530 shares 2013	(772)	(642)
Retained earnings	112,059	107,910
Accumulated other comprehensive income (loss)	(26)	6
Total stockholders equity	112,022	108,340
<b>Total Liabilities and Stockholders Equity</b>	<b>\$ 925,241</b>	<b>\$ 965,938</b>

See Notes to Condensed Consolidated Unaudited Financial Statements.

Note: The December 31, 2013 Balance Sheet has been derived from the audited financial statements of that date.

**Table of Contents**

FARMERS &amp; MERCHANTS BANCORP, INC.

## CONDENSED CONSOLIDATED STATEMENT OF INCOME &amp; COMPREHENSIVE INCOME

(Unaudited)

**Farmers & Merchants Bancorp, Inc. and Subsidiary**

Condensed Consolidated Statement of Income & Comprehensive Income  
(in thousands of dollars, except per share data)

	Three Months Ended		Nine Months Ended	
	September 30, 2014	September 30, 2013	September 30, 2014	September 30, 2013

<b>Interest Income</b>				
Loans, including fees	\$ 7,108	\$ 6,244	\$ 20,762	\$ 18,411
Debt securities:				
U.S. Treasury securities	64	64	190	189
Securities of U.S. Government Agencies	747	971	2,292	2,979
Municipalities	512	513	1,559	1,562
Dividends	36	47	119	141
Federal funds sold	3		4	11
Other	1	5	8	18
<b>Total interest income</b>	<b>8,471</b>	<b>7,844</b>	<b>24,934</b>	<b>23,311</b>
<b>Interest Expense</b>				
Deposits	832	1,023	2,615	3,229
Federal funds purchased and securities sold under agreements to repurchase	63	62	190	184
Borrowed funds		44	4	133
<b>Total interest expense</b>	<b>895</b>	<b>1,129</b>	<b>2,809</b>	<b>3,546</b>
<b>Net Interest Income - Before provision for loan losses</b>	<b>7,576</b>	<b>6,715</b>	<b>22,125</b>	<b>19,765</b>
<b>Provision for Loan Losses</b>	<b>282</b>	<b>303</b>	<b>1,154</b>	<b>582</b>
<b>Net Interest Income After Provision For Loan Losses</b>	<b>7,294</b>	<b>6,412</b>	<b>20,971</b>	<b>19,183</b>
<b>Noninterest Income</b>				
Customer service fees	1,317	1,252	3,841	3,869
Other service charges and fees	1,047	995	2,767	2,824
Net gain on sale of loans	205	176	497	978
Net gain on sale of securities - available-for-sale	192	134	494	732
<b>Total noninterest income</b>	<b>2,761</b>	<b>2,557</b>	<b>7,599</b>	<b>8,403</b>
<b>Noninterest Expenses</b>				
Salaries and Wages	2,638	2,460	7,529	7,156



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Pension and other employee benefits	927	819	2,492	2,273
Occupancy expense (net)	267	291	842	909
Furniture and equipment	439	350	1,232	1,057
Data processing	305	301	943	911
Franchise taxes	195	255	586	765
Net loss on sale of other assets owned	95	21	153	147
FDIC Assessment	126	146	388	406
Mortgage servicing rights amortization	92	88	258	345
Other general and administrative	1,495	1,382	4,405	4,165
<b>Total Noninterest Expense</b>	<b>6,579</b>	<b>6,113</b>	<b>18,828</b>	<b>18,134</b>
<b>Income Before Federal Income Taxes</b>	<b>3,476</b>	<b>2,856</b>	<b>9,742</b>	<b>9,452</b>
<b>Federal Income Taxes</b>	<b>1,002</b>	<b>791</b>	<b>2,757</b>	<b>2,732</b>
<b>Net Income</b>	<b>2,474</b>	<b>2,065</b>	<b>6,985</b>	<b>6,720</b>
<b>Other Comprehensive Loss (Net of Tax):</b>				
Unrealized loss on securities, net of tax benefit of \$105, \$82, \$16, and \$3,001 respectively	(204)	(159)	(32)	(5,825)
<b>Comprehensive Income</b>	\$ 2,270	\$ 1,906	\$ 6,953	\$ 895
<b>Basic Earnings Per Share</b>	\$ 0.54	\$ 0.45	\$ 1.51	\$ 1.44
<b>Weighted Average Shares Outstanding</b>	4,621,298	4,682,655	4,628,429	4,682,092
<b>Dividends Declared</b>	\$ 0.21	\$ 0.20	\$ 0.63	\$ 0.60

See Notes to Condensed Consolidated Unaudited Financial Statements

**Table of Contents**

FARMERS & MERCHANTS BANCORP, INC.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

**Farmers & Merchants Bancorp, Inc. and Subsidiary**

Con

Wholesale Dress Furnishings. Our Heritage Brand Wholesale Dress Furnishings segment principally consists of the design and marketing of dress shirts and neckwear. We market both dress shirts and neckwear under brands including Van Heusen, ARROW, IZOD, Eagle, Sean John, Donald J. Trump, Kenneth Cole New York, Kenneth Cole Reaction, JOE Joseph Abboud, DKNY, Elie Tahari, J. Garcia, Ike Behar, MICHAEL Michael Kors, and John Varvatos. We also market dress shirts under the Geoffrey Beene and Chaps brands and neckwear under the Nautica, John Deere, U.S. POLO ASSN., Bass, Claiborne and Robert Graham brands, among others. Collectively, our product offerings represent a significant portion of the domestic dress furnishings market. We market dress shirts and neckwear under our owned and licensed brands, as well as private label brands, in department, mid-tier department and specialty stores, as well as, to a lesser degree, mass market stores.

The following table provides additional information for some of the more significant brands, as determined based on 2012 sales volume:

Van Heusen dress shirt continues to be the best selling national brand dress shirt in United States department and chain stores in 2012. Van Heusen dress shirts and neckwear, which target the updated classical consumer, are marketed at opening to moderate price points and are sold principally in department stores, including Macy's, Inc., The Bon-Ton Stores, Inc., Macy's, J.C. Penney Company, Inc., and Kohl's Corporation.

ARROW dress shirt was the second best selling national brand dress shirt in United States department and chain stores in 2012. ARROW dress shirts and neckwear target the updated classical consumer, are marketed at opening to moderate price points and are sold principally in mid-tier department stores, including Kohl's, Sears, and Target stores.

Geoffrey Beene dress shirt was the third best selling national brand dress shirt in United States department and chain stores in 2012. Geoffrey Beene dress shirts and neckwear target the updated classical consumer, are marketed at moderate to upper moderate price points and are sold principally in department and specialty stores, including Macy's, Inc., The Bon-Ton Stores, Inc., Macy's, J.C. Penney Company, Inc., Kohl's, Belk, Bon-Ton and Casual Male Retail Group, Inc. We market Geoffrey Beene dress shirts under a license agreement with Geoffrey Beene.

that expires on December 31, 2021, and a right of renewal (subject to certain conditions) through December 31, 2028.

York and Kenneth Cole Reaction dress shirts and neckwear target the modern consumer, are marketed at bridge and better price points, and are sold principally in department stores. We market both brands of Kenneth Cole dress shirts and neckwear under a license agreement with Kenneth Cole Licensing (Lic), Inc. that expires on December 31, 2014, which we may extend through December 31, 2019.

Another brand targets the updated traditional consumer, is marketed at moderate price points and is sold principally at Kohl's and Stage Stores. We market this brand under a license agreement with PRL USA, Inc. and The Polo/Lauren Company, LP that expires on March 31, 2014.

Our third brand of dress shirts and neckwear target the more youthful, classical consumer, are marketed at moderate to better price points and are sold principally through men's specialty stores, including J.C. Penney and The Men's Wearhouse, Inc. We market JOE Joseph Abboud dress shirts and neckwear under a license agreement with J.A. Apparel Corp. that expires on December 31, 2020.

rt, a 100% cotton, no-iron shirt, and Eagle neckwear target the updated traditional consumer, are marketed at better price points and are  
ment stores, including Macy's and Bon-Ton.

nd neckwear target the modern traditional consumer, are marketed at moderate price points and are sold principally in department stores  
lk.

l Kors dress shirts and neckwear target the modern consumer, are marketed at moderate to better price points and are sold principally in  
including Macy's. We market MICHAEL Michael Kors dress shirts and neckwear under a license agreement with Michael Kors, LLC th  
and which we may extend, subject to mutual consent, through January 31, 2016.

the label dress shirt and neckwear programs to retailers. These programs present an opportunity for us to leverage our design, sourcing,  
logistics expertise. Private label programs offer the consumer quality product and offer the retailer the opportunity to enjoy product exclu  
argins. Private label products, however, generally do not have the same level of consumer recognition as branded products and we do no  
me breadth of services and in-store sales and promotional support as we do for our branded products. We market private label dress shir  
l department and mass market stores.

olesale Sportswear. Our Heritage Brand Wholesale Sportswear segment principally includes the design and marketing of sportswear, in  
en sport shirts, sweaters, bottoms, swimwear and outerwear, at wholesale, primarily under the IZOD, Van Heusen and ARROW brands

best selling national brand men's knit shirt (excluding T-shirts and sports jerseys) in United States department and chain stores in 2012  
includes a broad range of product categories and is marketed in several collections, including the classic IZOD blue label (for J.C. Penne  
stores), IZOD XFG (performance/technical activewear), and IZOD LX. IZOD men's sportswear is targeted to the active inspired consu  
te to upper moderate price points and is sold principally in department stores including Macy's, Stage Stores, Belk, Bon-Ton and J.C. P  
op-in-shops in approximately 680 stores in September 2012.

the best selling national brand men's woven sport shirt in United States department and chain stores in 2012. The Van Heusen sportswear  
port shirts, chinos and sweaters. Like Van Heusen dress shirts, the sportswear collection is targeted to the updated classical consumer, is  
rate price points and is sold principally to the same department stores.

third best selling national brand men's woven sport shirt in United States department and chain stores in 2012. ARROW sportswear cons  
s, sweaters and bottoms. ARROW sportswear targets the updated traditional consumer, is marketed at moderate price points and is sold  
ent stores, including Kohl's, Stage Stores and Sears.

ail. Our Heritage Brand Retail segment operates stores under the Van Heusen, IZOD and Bass names, primarily in outlet centers throug  
anada. We believe these stores are an important complement to our wholesale operations because we believe that the stores further enha  
s of our brands by offering products that are not available in our wholesale lines, while also providing a means for managing excess inv  
ol of the in-store customer experience.

ores offer men's dress shirts, neckwear and underwear, men's and women's suit separates, men's and women's sportswear, including w  
toms and outerwear, and men's and women's accessories. These stores are targeted to the value-conscious consumer who looks for clas  
priced apparel.

fer men's and women's active-inspired sportswear, including woven and knit shirts, bottoms and activewear and men's and women's ac  
ily focus on golf, travel and resort clothing.

er casual and dress shoes for men, women and children. Most of our Bass stores also carry apparel for men and women, including tops,  
ear, as well as accessories such as handbags, wallets, belts and travel gear.

use our heritage brands globally for a broad range of products through approximately 40 domestic and 40 international license agreements in approximately 145 territories combined. We believe that licensing provides us with a relatively stable flow of revenues with high margins and extends our brands.

partners the right to manufacture and sell at wholesale specified products under one or more of our brands. In addition, certain foreign licensees are permitted to open retail stores under the licensed brand name. A substantial portion of the sales by our domestic licensing partners is made to our retail customers. We provide support to our licensing partners and seek to preserve the integrity of our brand names by taking an active role in the design, development, marketing and distribution of each licensed product, most of which are subject to our prior approval and continuing oversight.

licensing partners, and the products and territories licensed by them, include:

	Product Category and Territory
	ARROW men's and women's dresswear, sportswear and accessories (India, Middle East, Ethiopia, Maldives, Lanka and South Africa); IZOD men's sportswear and accessories (India)
Company, Inc.	IZOD men's and children's optical eyewear and related accessories (United States)
	IZOD newborn, infants' and toddlers' sportswear and outerwear; IZOD children's outerwear (United States, Mexico)
	ARROW men's and women's dresswear, sportswear and accessories (France, Switzerland and Andorra)
	Van Heusen and ARROW boys' dress furnishings and sportswear; IZOD boys' sportswear; IZOD and ARROW and girls' school uniforms; ARROW men's tailored clothing; IZOD boys' tailored clothing (United States and Canada)
Limited	Van Heusen men's dress furnishings, tailored clothing and accessories (Australia and New Zealand)
Ltd.	Bass and G.H. Bass & Co. wholesale footwear (worldwide); IZOD footwear (United States)
Garments	ARROW men's dress furnishings, tailored clothing and sportswear (China)
oup, Inc.	IZOD men's and boys' sleepwear and loungewear (United States and Canada)
	Van Heusen men's and women's dresswear, sportswear and accessories (India and Middle East)
mericana S.A.	ARROW men's and women's dresswear, sportswear and accessories (Chile, Peru, Argentina and Uruguay)
S.A.	Van Heusen men's dress furnishings, tailored clothing, sportswear and accessories; IZOD men's and women's sportswear and accessories (Chile and Peru)
nf. LTDA	ARROW men's dresswear and sportswear (Brazil)
Inc.	Van Heusen and IZOD men's tailored clothing (United States and Mexico)
e Label GmbH	ARROW men's dress shirts, sport shirts and neckwear (Europe)
ompany, Ltd.	ARROW men's dress furnishings, tailored clothing, sportswear and accessories; ARROW women's dresswear and sportswear (Thailand and Vietnam)
, Inc.	IZOD women's intimates and sleepwear (United States and Canada); IZOD women's accessories (United States and Canada)
hion Brands Co., Ltd	IZOD men's and women's sportswear and accessories (China)

and Olga. As part of the Warnaco acquisition we acquired the Warner's and Olga women's intimate apparel brands and a perpetual license from Speedo Limited, the owner of such brand, that permits us to design, manufacture and market certain men's, women's and children's swimwear products under the Speedo trademark exclusively in the United States, Canada, Mexico and the Caribbean.

and accessories, including swim goggles, water-based fitness products, electronics and other swim and fitness-related products for adults. Products are distributed through all major distribution channels, sporting goods stores, team dealers, catalog retailers and the www.SpeedoUSA.com website.

Women's intimate apparel is marketed at moderate to better price points and is primarily distributed in the United States, Mexico, Canada and all major distribution channels.

gy

our existing Calvin Klein and Tommy Hilfiger businesses, with particular emphasis on growth in Asia and Latin America, as well as to improve the profitability of our Heritage Brands business, through the execution strategies described below. In addition, we intend to capitalize on the synergies created by the Warnaco acquisition, particularly the opportunities to restore growth and improve profitability in Warnaco's Calvin Klein jeans and underwear businesses.

ess

strategy we created for the Calvin Klein brands establishes a strategic brand architecture to guide the global brand growth and development by differentiating each of the Calvin Klein brands with distinct marketing identities, positioning and channels. Additionally, branding products for global flexibility from market to market to build businesses that address the differences between markets. After giving effect to the Warnaco acquisition, we have approximately 50 license arrangements with third parties across the three Calvin Klein brands. These arrangements grant rights to market a broad range of products in specified countries and/or to open retail stores in countries outside of the United States. The Calvin Klein brands are as follows: (i) Calvin Klein — our "halo" brand under which men's and women's high-end collection apparel and accessories are sold both in the United States and internationally; (ii) our bridge brand, under which apparel and accessories are sold through specialty and department stores, as well as freestanding Calvin Klein stores in Asia; and (iii) our white label "better" brand under which we sell men's sportswear and license various other lines (including men's and women's footwear, dresses, men's and women's outerwear, accessories, and fragrance) and our ck one lifestyle brand.

best Calvin Klein licensee and also beneficially owns the Calvin Klein trademark for underwear, sleepwear and loungewear. Acquiring Warnaco provides additional opportunities to grow our Calvin Klein business. We believe that additional investments above our initial expectations are required to successfully rebuild Warnaco's global Calvin Klein jeanswear and underwear businesses. Therefore, we see 2013 as a year of investment and transformation. We plan to include (i) enhancing the existing infrastructure (systems and supply chain), (ii) upgrading Calvin Klein jeanswear product design and quality, (iii) graphic differentiation, (iii) investing in in-store marketing and the in-store customer experience, (iv) adding appropriate talent to fill key management and merchandising positions, (v) rationalizing global excess inventory levels, and (vi) reducing and restructuring the off-price and club sales distribution in North America. Our key strategies for the Warnaco Calvin Klein businesses include the following:

strategy for jeans and underwear and the "Calvin Klein" brand globally. Since we acquired Calvin Klein in 2003, global retail sales have grown at an annual rate of approximately 12%. Product innovation, category extensions and a targeted global brand marketing message are key drivers for our growth. By acquiring Warnaco, we have gained full control of the brand image and commercial decisions for the two largest apparel categories, jeans and underwear — for the first time. Our strategies to increase demand for Calvin Klein Jeans and Calvin Klein Underwear products include:



ar design and improving coordination between design and in-country teams to address local market preferences;  
ise and presentation to be consistent with the global brand positioning of Calvin Klein;  
assortment across categories, channels and regions;  
arnaco businesses in North America and Europe to our existing processes, supply chain and systems to enhance fulfillment of wholesal  
and consistent single brand message across categories, including sportswear, jeanswear, underwear and accessories.

ution and improving profitability in North America. In North America, we intend to leverage our existing infrastructure and expertise to  
naco's Calvin Klein jeanswear and underwear businesses by:  
x of distribution among the full price, off-price and club channels;  
th American retail stores to better showcase jeans and underwear; and  
r breadth, where appropriate.

European operating platform and management team. We plan to integrate Warnaco's European Calvin Klein businesses into our existing T  
platform and leverage our systems and the expertise of our European management team to enhance execution and profitability of the Wa  
on to managing the Calvin Klein "bridge" business in Europe that we were to take over in 2013, by employing the following strategies:  
g the cost structure within the existing jeanswear and underwear infrastructure in

tion mix by reducing distribution in the off-price channel;  
y Hilfiger matrix model to improve product placement and execution at wholesale and retail on a country/regional basis;  
productivity by promoting the Calvin Klein lifestyle across Europe through more effective merchandising and marketing; and  
European jeanswear and underwear strategy with the re-launch of the bridge wholesale business.

on in emerging markets. The Warnaco acquisition provides us with an established presence and local operations in high-growth emergin  
merica, where we were less developed. We plan to continue growing in these markets by:  
retail square footage in China and Brazil;  
g margins through improved execution and leveraging of expenses; and  
nities to leverage existing capabilities to introduce and/or accelerate growth of additional categories and brands.

cost synergy opportunities. We believe the Warnaco acquisition will create significant opportunities to reduce overhead and administr  
ntly expect to achieve costs savings through synergies, principally with respect to certain corporate functions and duplicative brand mar  
America and Europe. We expect to realize approximately \$100 million of synergies in full by the end of 2016.

business

ly grown the Tommy Hilfiger business since we acquired it in 2010. Our strategies for continuing to grow revenues and improve profit  
g:

the European business. We believe that there is significant potential for further expansion in Europe. Among other initiatives, our curr  
European market include:

ss in product categories that we believe are currently underdeveloped in Europe, such as pants, outerwear, underwear, accessories and

and small leather goods business, which we acquired from our former licensee in 2010;  
Tommy Hilfiger tailored division, a business we acquired from a licensee at the end of 2012;  
the development of the business in underpenetrated markets where we believe there is growth potential, such as France, the United Kingdom, Central and Eastern Europe (including Russia), through both our own retail expansion and increased wholesale sales, which we intend to support through advertising and marketing activities; and  
Tommy Hilfiger's presence in Europe through the opening of additional specialty and outlet retail stores (both by us and retail partners), including new locations, such as those opened on Regent Street, London in 2012, Brompton Road, London in 2011, and the Champs-Élysées, Paris in 2011, and other shopping destinations worldwide, such as those opened in Frankfurt, Hamburg and Vienna since our acquisition of Tommy Hilfiger.

to strengthen the North American business. Our overarching goal in North America is to drive brand elevation in every channel and category while maximizing our current store portfolio and pursuing opportunities for growth. We intend to achieve growth in the North American

strategic alliance with Macy's by leveraging our logistics capabilities and "preferred vendor" relationship with Macy's, offering expanded retail and enhancing shop-in-shops in high-volume Macy's stores, featuring Tommy Hilfiger products in Macy's marketing campaigns and brand enhancement and elevation through strategic marketing and investments in partnership with Macy's;

offerings by Tommy Hilfiger and its licensees in both the retail and wholesale channels;  
Tommy Hilfiger's overall presence and brand positioning through the opening of a limited number of specialty stores, as well as making focused investments in our existing retail stores to improve image, presentation and productivity, and adding square footage in existing locations and opening new locations where appropriate;

improving the presentation and improving the visibility and exposure of the Tommy Hilfiger brand at The Bay in Canada;  
advertising and marketing initiatives, such as our well-received "The Hilfigers" marketing campaign, through TV, print and digital media, with the goal of growing our customer database and expanding our Hispanic marketing campaign; and  
a merchandising focus by delivering the right product regionally and offering an engaging store experience.

opportunities outside of Europe and North America. Our opportunities in the rest of the world can be achieved by:

leveraging our operational experience in Asia and Latin America to facilitate the growth of the Tommy Hilfiger business in these regions over time.

opportunities to grow the Tommy Hilfiger business by repositioning the Tommy Hilfiger brand image to be more consistent throughout the world and increasing the brand's visibility and positioning, such as through the opening of our first Asian flagship store on Omotesando in Tokyo in April 2012, and other initiatives, such as retail sizing, enhancing product offerings and adopting other initiatives targeted at local market needs;  
the development of our joint ventures in China (operations started in August 2011), India (acquired interest in September 2011) and Brazil (opened in 2013) by expanding the brand's retail footprint, enhancing product and increasing price points; and  
the execution of our strategy of acquiring licensees, distributors and franchisees where we believe we can achieve greater scale and success compared to other models, while at the same time licensing businesses for product categories and markets when we believe experienced and/or local partners provide the best path to success.

the e-commerce channel. We intend to seek to improve the online capabilities and functions of the Tommy Hilfiger European and North American e-commerce channels to improve the shopping experience and increase sales.

business

Our business remains an important part of our overall business mix. We intend to integrate Warnaco's Speedo, Warner's and Olga businesses. Our key strategies for the Heritage Brands business include the following:

Strengthen the competitive position and image of our brand portfolio. We intend for each of our heritage brands to be a leader in its respective market by increasing consumer awareness and loyalty. We believe that our heritage brands are successful because we have positioned each one to target different demographics and tastes. We will continue to design and market our branded products to complement each other, satisfy lifestyle needs, emphasize quality and value to our target consumers and increase consumer loyalty. We will seek to increase our market share in our businesses by expanding our product lines and increased floor space. We are also committed to investing in our brands through advertising, sponsorships and other means to increase customer recognition.

Expand our growth. We intend to expand the international distribution of our heritage brands, including through licensing. We have approximately 145 territories outside of the United States to use our heritage brands in numerous product categories, including apparel, home furnishings, soft home goods and fragrances. We believe that our strong brand portfolio and broad product offerings enable us to seek additional growth opportunities in geographic areas where we are underpenetrated, such as Europe and Asia.

Implement the strategies for the Heritage Brands business described above, we have a number of initiatives in place, including the following: Focus on our top-performing dress furnishings divisions. Our dress furnishings divisions continue to grow through cross-channel expansion and are focused on elevating the in-store experience in top doors and identifying brand and channel opportunities for additional growth. Exit non-core businesses. We successfully exited our Timberland and Izod women's wholesale sportswear businesses in 2012 and continue to evaluate other non-core activity and profitability.

Optimize marketing spend. We target our marketing expenditures on initiatives that we believe will reflect each brand's core image, resonate with the target audience and enhance the in-store shopping experience or encourage sales.

Revitalize initiatives where appropriate. We are focused on revitalizing the Izod men's business at wholesale (including at J.C. Penney through the store network), upgraded product and complete shop-in-shop experience), as well as right-sizing the Heritage Brand retail divisions' real estate portfolio to enhance the in-store experience and making strategic product investments to refocus on the brand's heritage and value proposition.

Opportunities

We intend to build our brand portfolio through acquisition and licensing opportunities. While we believe we have an attractive and diverse portfolio, we will continue to explore acquisitions of companies or trademarks and licensing opportunities that we believe are additive to our current portfolio. New license opportunities allow us to fill new product and brand portfolio needs. We take a disciplined approach to acquisitions, seeking opportunities that we can grow profitably and expand by leveraging our infrastructure and core competencies and, where appropriate, build out through licensing.

Our revenue generally follows a seasonal pattern. Our wholesale businesses tend to generate higher levels of sales in the first and third quarters, while our retail businesses generate higher levels of sales in the fourth quarter. Royalty, advertising and other revenue tends to be earned somewhat evenly throughout the year. The third quarter has the highest level of royalty revenue due to higher sales by licensees in advance of the holiday selling season. We expect our revenue to generally continue.

Our success depends on our ability to stimulate and respond to consumer tastes and demands, as well as on our ability to remain competitive in the areas of design and product quality.

A key element in the continued strength of our brands is our in-house design teams. We form separate teams of designers and merchandisers for each brand to create a structure that focuses on the special qualities and identity of each brand.

designers and merchandisers consider consumer taste and lifestyle and trends when creating a brand or product plan for a particular season. The design to finished product varies greatly but generally spans six to ten months prior to each retail selling season. Our product lines are categorized by major selling seasons, Spring and Fall. However, certain of our product lines offer more frequent introductions of new merchandise.

Our design team consists of a team of senior design directors who share a vision for the Calvin Klein brands and who each lead a separate design team. These teams manage design and product development for most licensees and other strategic partners.

We seek to reinforce the premium positioning of the Tommy Hilfiger brands by taking a coordinated and consistent worldwide approach to brand development. Products are then adapted and executed on a regional basis in order to adjust for local or regional sizing, fits, weather, trends and demand. Tommy Hilfiger believes that regional execution and adaptation helps it anticipate, identify and respond more readily to changing consumer demand, tastes or preferences. It also reduces the importance of any one collection and enables the brand to appeal to a wider range of customers.

Our products were produced in over 700 factories and over 50 countries worldwide. With the exception of handmade and handfinished neckwear, manufactured in Los Angeles, California facility and accounted for less than 10% of our total quantity of neckwear sourced and produced, all of our products are sourced from independent manufacturers located in foreign countries in Europe, the Far East, the Indian subcontinent, the Middle East, South America, the Pacific and Africa. The manufacturers of our products are required to meet our quality, cost, human rights, safety and environmental requirements. No single source for our production needs and we believe that an ample number of alternative suppliers exist should we need to secure additional or replacement suppliers and raw materials. We source finished products and raw materials. Raw materials include fabric, buttons, thread, labels and similar materials. Production commitments are generally made two to six months prior to production, and quantities are finalized at that time. We believe we are one of the largest producers of shirting fabric in the world. Finished products consist of manufactured and fully assembled products ready for shipment to our customers.

Our design and buying agents enable us to monitor the quality of the goods manufactured by, and the delivery performance of, our suppliers, which includes monitoring human rights and labor standards through our ongoing approval and monitoring system. Our purchases from our suppliers are effected through purchase orders specifying the price, quantity, delivery date and destination of the items to be produced. Sales are monitored regularly at both the factory and retail levels and modifications in production can be made either to increase or reduce inventories. We continually seek suppliers throughout the world and place our orders in a manner designed to limit the risk that a disruption of production at any one facility could cause a serious inventory shortage.

In 2013, we entered into a party to a nonexclusive agreement with Li & Fung Trading Limited under which Li & Fung performs most of Tommy Hilfiger's sourcing activities. Under the agreement, Tommy Hilfiger is required to use Li & Fung for at least 54% of its sourced products. Our Tommy Hilfiger business also maintains buying offices for a portion of its sourced products and has a small in-house sourcing team.

We continue to develop strategies and make investments to enhance our ability to provide our customers with timely product availability and delivery. We seek to allow us to reduce the cycle time between the design of products and the delivery of those products to our customers. We believe the integration of our supply chain efficiencies and working capital management through the effective use of our distribution network and overall infrastructure will help us control costs and provide improved service to our customers. The integration of Warnaco's sourcing network is a key element to our strategy to reduce costs and gain efficiencies.

We are committed to the health, safety and well-being of the workers throughout our supply chain and to the integrity of our products. We actively work to improve our partners and improve factory conditions, as well as continue to invest in the communities where we do business.

Distribution

In order to ensure that our products are shipped from manufacturers to our wholesale and retail warehousing and distribution centers for inspection, sorting and packaging. Our centers range in size and are principally located in the United States in Brinkley, Arkansas; Los Angeles, California; McDonough, Georgia; North Carolina; Reading,

Chattanooga, Tennessee; and internationally in Venlo and Tegelen, The Netherlands; Montreal, Canada; and Urayasu-shi, Japan. Our warehouses are designed to provide responsive service to our customers and our retail stores, as the case may be, on a cost-effective basis. This includes the use of electronic communications to meet customer needs, including advance shipping notices for certain customers.

Our investments in logistics and supply chain management allow us to respond rapidly to changes in sales trends and consumer demands through inventory management. We believe our customers can better manage their inventories as a result of our continuous analysis of sales trends, broad product offerings and quick response capabilities. Certain of our products can be ordered at any time through our EDI replenishment systems. For customer orders, we generally ship these products within one to two days of order receipt. At the end of 2012 and 2011, our backlog of customer orders was \$29 million, respectively.

Promotion

We use our brands and products to target distinct consumer demographics and lifestyles. Our marketing programs are an integral feature of our brands and product offerings. Advertisements generally portray a lifestyle rather than a specific item. We intend for each of our brands to be a leader in its respective market with strong consumer awareness and consumer loyalty. We believe that our brands are successful in their respective segments because we have designed each brand to target a distinct consumer demographic. We will continue to design and market our products to complement each other and emphasize product features important to our target consumers and encourage consumer loyalty.

We promote our brands through digital media, including our e-commerce platforms and social media outlets, in order to expand our reach to customers and provide information in an entertaining fashion to consumers about our products, special events, promotions and store locations. In addition, we also use print media (including fashion, entertainment/human interest, business, men's, women's and sports magazines and newspapers), on television and radio.

We promote our brands through sport sponsorships and product tie-ins. In 2012, our Van Heusen brand continued its professional football marketing program through individual endorsement agreements with Pro Football Hall of Famers Steve Young and Jerry Rice and NFL quarterback Matthew Stafford. In 2012, Webb Simpson was joined by Scott Piercy and Spencer Levin as ambassadors for the IZOD brand, and IZOD is the title sponsor of the PGA TOUR. Calvin Klein has a sponsorship agreement with the Brooklyn Nets and the Barclays Center and we have an all-brand regional sponsorship agreement with the New York Giants. We are also an official sponsor of the 2014 Super Bowl Host Committee and have the right to use the 2014 Super Bowl Host Committee logo for promotional use with the IZOD, Van Heusen, Calvin Klein and Tommy Hilfiger brands. In addition, we participate in cooperative advertising programs with retail partners.

In our North America retail operations, we generally rely upon local outlet mall developers to promote traffic for their centers. Outlet center developers use various formats, including signage (highway billboards, off-highway directional signs, on-site signage and on-site information centers), print advertisements, travel agents and travel magazines), direct marketing (to tour bus companies and travel agents), radio and television and special promotions.

Calvin Klein is one of the most well-known designer names in the world. Its high-profile, often cutting-edge global advertising campaigns have earned significant publicity, notoriety and debate among customers and consumers, as well as within the fashion industry, and have helped to enhance the Calvin Klein name and image. Calvin Klein has a dedicated in-house advertising agency, with experienced creative and media teams that manage a substantial portion of the institutional consumer advertising for products under the Calvin Klein brands and work closely with other Calvin Klein brand business partners to deliver a consistent and unified brand message to the consumer.

We have a worldwide marketing, advertising and promotions program. Calvin Klein products are advertised primarily in national print media, including television, including the Calvin Klein Concept underwear commercial that was aired during the Super Bowl broadcast in February 2013. Our marketing and advertising campaigns continue to fuel the global growth of Calvin Klein, highlighted by an expanded use of digital and social media, including the addition of a visually-driven, interactive Tumblr blog, which complements the brand's editorial and celebrity wardrobe. Our marketing and advertising programs increase consumer awareness and appeal. We believe promotional activities throughout the year further strengthen brand awareness of the Calvin Klein brands by offering a broad array of



and licensed products, Calvin Klein's website, [www.calvinklein.com](http://www.calvinklein.com), also serves as a marketing vehicle to complement the ongoing Calvin Klein brands.

as a dedicated in-house global communications agency, which incorporates corporate communications, public relations, celebrity dressing group coordinates many global events including the Spring and Fall Calvin Klein Collection fashion shows in New York City and Milan of celebrities for events, movie award ceremonies and movie premieres.

Tommy Hilfiger is also one of the world's most well-known designer brands. Tommy Hilfiger employs advertising, marketing and communications in-house creative team, as well as outside agencies, to implement its global marketing and communications strategy across all channels of Tommy Hilfiger marketing and communications team develops and coordinates Tommy Hilfiger advertising for all regions and product lines and distributors. Advertisements for Tommy Hilfiger brand products appear primarily in fashion and lifestyle magazines, newspapers, outdoor and on television. We also have increased the digital and online focus of marketing for the Tommy Hilfiger brands. The marketing and communications team also coordinates selected personal appearances by Mr. Tommy Hilfiger, including at runway shows, brand events and flagship stores. Most of Tommy Hilfiger's licensees and distributors are required to contribute a percentage of their net sales of Tommy Hilfiger products in minimum amounts, to the advertising and promotion of the Tommy Hilfiger brand and products. We maintain multiple showroom facilities in Europe, North America and Asia for Tommy Hilfiger. We launch significant brand advertising campaigns two times per year in Spring/Summer to provide maximum consumer visibility of the new seasonal collections and to support sell-through. In addition to offering a broad array of Tommy Hilfiger licensed products, Tommy Hilfiger's website, [www.tommy.com](http://www.tommy.com), also serves as a marketing vehicle to complement the ongoing development of Tommy Hilfiger lifestyle brands.

Calvin Klein, Guess, Bass, G.H. Bass & Co., IZOD, ARROW, Eagle and Tommy Hilfiger brands, as well as related trademarks (e.g., IZOD XFG and Eagle logo and crest design) and lesser-known names. These trademarks are registered for use in each of the primary countries where our products are sold. Applications for registration of these and other trademarks are made in jurisdictions to accommodate new marks, uses in additional trademark categories of goods or expansion into new countries.

Calvin Klein beneficially owns the Calvin Klein marks and derivative marks in all trademark classes and for all product categories within each class, other than Class 25, which are beneficially owned by Warnaco. As a result of the Warnaco acquisition, we effectively own the Calvin Klein Trademark Trust, which is the sole and exclusive title owner of substantially all registrations of the Calvin Klein trademarks. The sole purpose of the Trust is to own the marks. Calvin Klein maintains and protects the marks on behalf of the Trust pursuant to a servicing agreement. The Trust licenses to Calvin Klein on an exclusive, irrevocable, perpetual and royalty-free basis the use of the marks on the goods for which each has beneficial ownership. Calvin Klein maintains the right to use his name, on a non-competitive basis, with respect to his right of publicity, unless those rights are already being used by Calvin Klein. Mr. Klein has also been granted a royalty-free worldwide right to use the Calvin Klein mark with respect to certain personal business activities, including motion picture, television and video businesses, a book business, writing, speaking and/or teaching engagements, non-commercial photography, and architectural and industrial design projects, subject to certain limitations designed to protect the image and prestige of the Calvin Klein brand in the event of competitive conflicts.

Calvin Klein is prohibited in perpetuity from using, or authorizing others to use, the Tommy Hilfiger marks (except for the use by Mr. Hilfiger of his name in connection with certain specified activities). In addition, we are prohibited in perpetuity from selling products not ordinarily sold under the Tommy Hilfiger brand or businesses or prestige global lifestyle brands without Mr. Hilfiger's consent, from engaging in new lines of business materially different from Tommy Hilfiger's line of business without Mr. Hilfiger's consent, or from disparaging or intentionally tarnishing the Tommy Hilfiger-related marks or Mr. Hilfiger's name. Products that we are prohibited from selling include cigarettes, dog food and alcohol. Certain lines of business will not be considered "prohibited" under the agreement, including apparel, fashion, eyewear, accessories, housewares, home and bedding products, personal care products and other consumer goods.





the subject of registrations and pending applications throughout the world for use on a variety of apparel, footwear and related products for our worldwide usage and registration of new and related trademarks. In general, trademarks remain valid and enforceable as long as they are used in connection with the products and services with which they are identified and, as to registered tradenames, the required registration remains in force outside of the United States, particularly those where products bearing any of our brands are not sold by us or any of our licensees or other parties. Our rights to the use of trademarks may not be clearly established.

Our other intellectual property rights are valuable assets and we vigorously seek to protect them on a worldwide basis against infringement by others who are imitating our products and infringing on our intellectual property rights. This is especially the case with respect to the Calvin Klein and Tommy Hilfiger brands which enjoy significant worldwide consumer recognition and their generally higher pricing provides a strong disincentive and incentive for counterfeiters and infringers. We have a broad, proactive enforcement program that we believe has been generally effective in the elimination of counterfeit products in the United States and in major markets abroad.

### Contingent Purchase Price Payments

As a result of our acquisition of Calvin Klein, we are obligated to pay Mr. Calvin Klein contingent purchase price payments based on a percentage of the sales of products bearing any of the Calvin Klein brands with respect to sales made through February 12, 2018. Our obligation to make contingent purchase price payments to Mr. Klein is guaranteed by our domestic Calvin Klein subsidiaries and is secured by a pledge of all of the equity interests in our domestic Calvin Klein subsidiaries and a first priority lien on substantially all of our domestic Calvin Klein subsidiaries' assets. Events of default under the agreements governing our contingent payment obligations to Mr. Klein include, but are not limited to (1) our failure to make payments to Mr. Klein when due, (2) our defaults to other indebtedness in excess of an agreed amount, (4) events of bankruptcy, (5) monetary judgment defaults and (6) a change of control of any portion of the equity interests in our Calvin Klein subsidiaries. An event of default under those agreements would permit Mr. Klein to have a security interest in the collateral. In addition, if we fail to pay Mr. Klein a contingent purchase price payment when due and such failure to pay continues for 90 days or more after a final judgment by a court is rendered relating to our failure to pay, Mr. Klein will no longer be restricted from competing with us and would be under the non-competition provisions contained in the purchase agreement related to our acquisition of Calvin Klein, although we would not be able to use any of the Calvin Klein brands or any similar trademark in any competing business.

In the third quarter of 2011, we reacquired the rights in India to the Tommy Hilfiger trademarks that had been subject to a perpetual license previously granted to us. This transaction was accounted for as a business combination. We paid \$25.0 million during the third quarter of 2011 as consideration for this transaction. We are required to make annual contingent purchase price payments based on a percentage of annual sales in excess of an agreed upon threshold of \$100 million in India for a period of five years (or, under certain circumstances, a period of six years) following the acquisition date. Such payments are capped at an aggregate maximum of \$10.0 million. During the third quarter of 2012, we made a contingent purchase price payment of \$0.2 million for the first one-year period.

Our business is competitive as a result of its fashion orientation, mix of large and small producers, the flow of domestic and imported merchandise and our retailing methods. We compete with numerous domestic and foreign designers, brands, manufacturers and retailers of apparel, accessories and footwear.

We compete on the basis of style, quality, price and service. Our business depends on our ability to stimulate consumer tastes and demands, as well as to be competitive in these areas. We believe we are well-positioned to compete in the apparel industry. Our diversified portfolio of brands and our use of multiple channels of distribution have allowed us to develop a business that produces results which are not dependent on any one brand, merchandise preference, distribution channel or geographic region. We have developed a portfolio of brands that appeal to a broad spectrum of consumers. Our brands have long histories and enjoy high recognition within their respective consumer segments. We develop our owned and licensed brands and other brands and to generate strong consumer loyalty. The Calvin Klein and Tommy Hilfiger brands generally provide us with the opportunity to compete in markets that target different consumer groups at higher price points and in higher-end distribution channels than our heritage brands, as well as to provide us with other opportunities due to the worldwide recognition of the brands.



Restrictions

of our products is imported into the United States, Canada, Europe and Asia. These products are subject to various customs laws, which include, among other things, tariff and quota restrictions. Under the provisions of the World Trade Organization (“WTO”) agreement governing international trade in textiles and apparel, known as the “Agreement on Textiles and Clothing,” the United States and other WTO member countries have eliminated quotas on textiles and apparel-related products in most countries. As a result, quota restrictions generally do not affect our business in most countries. Presently, a portion of our imported products is produced under duty-advantaged programs, including the North American Free Trade Agreement, Africa Growth & Opportunity Act, Central American Free Trade Agreement, Jordan Free Trade Agreement, Israel Free Trade Agreement, Egypt Qualifying Industrial Zones, Colombia Free Trade Agreement and the European Union Free Trade Agreement.

Operations

Our operations are subject to various environmental, health and safety laws and regulations. In addition, we may incur liability under environmental laws with respect to the contamination of sites that we own or operate or previously owned or operated (including contamination caused by us or by others at such sites, abutters or other persons) and the off-site disposal of hazardous materials. We believe our operations are in compliance with all applicable laws and regulations.

In 2013, we employed approximately 11,800 persons on a full-time basis and approximately 16,900 persons on a part-time basis. Approximately 10,000 of these persons were represented for the purpose of collective bargaining by five different unions. Additional persons, some represented by these five unions, are employed on a part-time basis upon our manufacturing schedules and retailing seasonal needs. Our collective bargaining agreements generally are for terms of one to three years and we believe that our relations with our employees are satisfactory.

Officers of the Registrant

The following table sets forth the name, age and position of each of our executive officers:

Age	Position
55	Chairman and Chief Executive Officer
50	Executive Vice President and Chief Operating & Financial Officer
56	Chief Executive Officer, Heritage Brands and North America Wholesale
62	Chief Executive Officer, Calvin Klein
58	Chief Executive Officer, Tommy Hilfiger and PVH International Operations

Mr. Chirico joined us as Vice President and Controller in 1993. Mr. Chirico was named Executive Vice President and Chief Financial Officer in 1998, Chief Operating Officer in 2005, Chief Executive Officer in February 2006, and Chairman of the Board in June 2007.

Mr. Hill has been employed by us since 1990. He served as Senior Vice President, Retail Operations immediately prior to being named Executive Vice President and Chief Financial Officer in March 2006, and Executive Vice President and Chief Operating Officer in February 2012.

Mr. Hill previously served as President of our Izod division from 1998 until 2001, was named Vice Chairman, Sportswear in 2001, Vice Chairman, Wholesale Apparel in 2006, Chief Executive Officer, Wholesale Apparel in February 2012, and Chief Executive Officer, Heritage Brands and North America Wholesale Apparel in February 2012.

Mr. Murry has been employed by Calvin Klein since 1996. Mr. Murry retained his position as President and Chief Operating Officer, Calvin Klein in 2003 and was named President and Chief Executive Officer, Calvin Klein in September 2008. Mr. Murry’s title was shortened to Chief Executive Officer, Calvin Klein, in February 2012.



the reorganization we undertook in connection with the Warnaco acquisition; his responsibilities have not been reduced.

has been employed by Tommy Hilfiger since 1996. Mr. Gehring retained his position as Chief Executive Officer, Tommy Hilfiger upon the acquisition of Tommy Hilfiger in 2010 and was also named Chief Executive Officer, PVH International Operations upon such acquisition.

ors

not be successful in achieving intended benefits, cost savings and synergies; the acquired Warnaco business may underperform relative to our expectations; and the Warnaco acquisition may cause our financial results to differ from our expectations or the expectations of the investment community.

Our growth strategy has been to make acquisitions, such as the Warnaco acquisition. Prior to completing any acquisition, our management has identified potential synergies, cost savings and growth opportunities, but due to legal and business limitations, we may not have access to all necessary information. The process may be complex, costly and time-consuming. The potential difficulties of integrating the operations of an acquired business, such as the Warnaco acquisition, including our expectations for an acquisition, including the benefits that may be realized, include, among other things:

- the ability to execute our business plan for the combined business;
- the ability to complete the integration of acquired companies or assets;
- the ability to realize expected cost savings and/or a need to allocate resources to manage unexpected operating difficulties;
- the ability to integrate manufacturing, logistics, information, communications and other systems;
- the ability to comply with applicable laws and regulations;
- the ability to address issues in the combined business due to potential divestitures or other requirements imposed by antitrust regulators;
- the ability to manage relationships with customers, suppliers and employees;
- the ability to obtain required regulatory approvals, licenses and permits;
- the ability to address cultural differences between the acquired business and our business;
- the ability to manage the attention and resources of management;
- the ability to accept product offerings by us or our licensees;
- the ability to address risks and liabilities not identified in due diligence;
- the ability to address issues related to an acquired business' internal controls and compliance with the requirements under the Sarbanes-Oxley Act of 2002; and
- the ability to address other issues, expenses and liabilities.

We do not guarantee that any acquisition will not have a material adverse impact on our financial condition and results of operations.



in good working relationships with Calvin Klein's and Tommy Hilfiger's licensees;  
to new (or renew or extend existing) licensing agreements for the Calvin Klein and Tommy Hilfiger brands; and  
to open and expand the Calvin Klein and Tommy Hilfiger businesses.

You should not assume that we can successfully execute any of these actions or our growth strategy for these brands, nor can we assure you that the launch of new product lines or businesses by us or our licensees or that the continued offering of these lines will achieve the degree of consistent success necessary to generate positive cash flow. Our ability to successfully carry out our growth strategy may be affected by, among other things, our ability to enhance relationships with existing customers to obtain additional selling space and/or add additional product lines, our ability to develop new relationships with retailers, competitive conditions, changes in consumer spending patterns and changes in consumer tastes and style trends. If we fail to continue to develop the Calvin Klein or Tommy Hilfiger business in terms of revenue and profitability, our financial condition and results of operations may be materially and adversely affected.

The success of our Calvin Klein and Tommy Hilfiger businesses depends on the value of our "Calvin Klein" and "Tommy Hilfiger" brands, and if the value of these brands should diminish, our business could be adversely affected.

The success of our business depends on our brands and their value. The Calvin Klein name is integral to the existing Calvin Klein business, as well as to our strategies for the future of Calvin Klein. The Calvin Klein brands could be adversely affected if Mr. Klein's public image or reputation were to be tarnished. We are also dependent on the Tommy Hilfiger brands. Mr. Hilfiger is closely identified with the Tommy Hilfiger brand and any negative perception with respect to Mr. Hilfiger could adversely affect the Tommy Hilfiger brand. In addition, under Mr. Hilfiger's employment agreement, if his employment is terminated for cause, his obligation not to compete with the Tommy Hilfiger business will expire two years after such termination. Although Mr. Hilfiger could not use a trademark in connection with a competitive business, his association with a competitive business could adversely affect the Tommy Hilfiger brand.

Our debt could impair our financial condition and ability to operate.

As of December 31, 2013, we had outstanding an aggregate of \$900 million of term loan borrowings under our amended senior secured credit facility, \$1.3 billion of term debt (\$700 million of which was issued in connection with the Warnaco acquisition) and \$100 million of secured debentures. On February 13, 2013, we amended our senior secured credit facility and entered into a new senior secured credit facility, under which we had \$3.075 billion of borrowings as of February 13, 2013. Our level of debt could have important consequences to investors, including:

- a significant portion of our cash flows from operations be used for the payment of interest on our debt, thereby reducing the funds available to us for other capital needs;
- difficulty in planning for, or reacting to, changes in our business and the industry in which we operate because our available cash flow after payment of interest on our debt may not be sufficient to make the capital and other expenditures necessary to address these changes;
- our vulnerability to general adverse economic and industry conditions because, during periods in which we experience lower earnings and cash flows, we may have to devote a proportionally greater amount of our cash flow to paying principal and interest on our debt;
- our inability to obtain additional financing in the future to fund working capital, capital expenditures, acquisitions, contributions to our pension plans and other corporate requirements;
- our competitive disadvantage to other relatively less leveraged competitors that have more cash flow available to fund working capital, capital expenditures, acquisitions, contributions to pension plans and general corporate requirements; and
- the increased interest on borrowings we make at variable interest rates, including under our senior secured credit facility, leaving us vulnerable to increases in interest rates.

posed to foreign currency exchange rate fluctuations.

Our business and the Calvin Klein jeanswear and underwear businesses acquired from Warnaco each have a substantial international component and are exposed to significant foreign exchange risk. Accordingly, the impact of a strengthening United States dollar, particularly against the Euro, the British Pound, the Japanese Yen, the Korean Won, the British Pound, the Canadian dollar, the Mexican Peso, the Indian Rupee and the Chinese Yuan, will have a material and adverse effect on our results of operations.

Changes in foreign currency exchange rates related to certain anticipated cash flows associated with certain international inventory purchases and company loans. We currently use and plan to continue to use foreign currency forward exchange contracts or other derivative instruments to hedge market value risks associated with these transactions, but we are unable to entirely eliminate these risks.

Exposure to market risk for changes in exchange rates for the United States dollar in connection with our licensing businesses, particularly our Calvin Klein licenses. Most of our license agreements require the licensee to report sales to us in the licensee's local currency but to pay us in United States dollars at the end of the last day of the contractual selling period. Thus, while we are not exposed to exchange rate gains and losses between the end of the selling period and when we collect payment, we are exposed to exchange rate changes during and up to the last day of the selling period. In addition, certain of our license agreements expose us to exchange rate changes up to the date we collect payment or convert local currency payments into United States dollars. In the event of a strengthening United States dollar, our foreign royalty revenue will be adversely impacted, and during times of a weakening United States dollar, our royalty revenue will be favorably impacted.

Our international operations, directly or through licensees and other partners, in countries that are or have been subject to exchange rate control regulations and have experienced difficulties in receiving payments owed to us when due, with amounts left unpaid for extended periods of time. Although the amounts owed to us, as our international businesses grow and if controls are enacted or enforced in additional countries, there can be no assurance that such delays will have a material and adverse effect on our business, financial condition or results of operations.

Our dependence on foreign suppliers for our products and raw materials, which poses risks to our business operations.

Our footwear products, excluding handmade and handfinished neckwear, are produced by and purchased or procured from independent manufacturers located in countries in Europe, the Far East, the Indian subcontinent, the Middle East, South America, the Caribbean and Central America. We are one of the largest users of shirting fabric in the world. Although no single supplier or country is expected to be critical to our production needs, a disruption of supply could materially and adversely affect our ability to produce or deliver our products and, as a result, have a material adverse effect on our business and results of operations:

- Instability in countries where contractors and suppliers are located;
- Conflict involving any of the countries in which we operate, which could cause a delay in the transportation of our products and raw materials and an increase in transportation costs;
- Security concerns, which could subject imported or exported goods to additional, more frequent or more thorough inspections, leading to the seizure or impoundment of goods for extended periods or could result in decreased scrutiny by customs officials for counterfeit goods, leading to lost sales and increased costs of our anti-counterfeiting measures and damage to the reputation of our brands;
- Decrease in availability or increase in cost of raw materials or the inability to use raw materials produced in a country that is a major provider of raw materials;
- Shortages of labor, environmental, animal cruelty or other concerns;
- Decrease in factory and shipping capacity;
- Increase in wage and shipping costs;
- Epidemics and health-related concerns, which could result in closed factories, reduced workforces, scarcity of raw materials and scrutiny or restrictions on the export of goods produced in infected areas;
- Relocation or liquidation of manufacturers, which could affect where our products are or are planned to be produced;



ations, quotas and safeguards relating to imports and our ability to adjust timely to changes in trade regulations, which, among other things, could prevent us from producing products in cost-effective countries that have the labor and expertise needed; increases in duties, taxes and other charges on imports; fluctuations in the value of the United States dollar against foreign currencies; and the repatriation of funds out of countries where our foreign licensees are located.

If our licensees, or the manufacturers used by our licensees, fail to use legal and ethical business practices, our business could suffer.

We require our manufacturers, and the manufacturers used by our licensees (and the licensees themselves), to operate in compliance with applicable laws, including labor, health and safety, working conditions, employment practices and environmental compliance. Additionally, we impose upon our business partners operating in these areas additional obligations in those areas in order to promote ethical business practices, and our staff and third parties we retain for such purposes monitor the operations of these independent parties to determine compliance. In 2012, we signed a Joint Memorandum of Understanding with the International Labor Organization regarding working conditions and safety in Bangladesh's apparel factories and we continue to collaborate with factories, suppliers, industry participants and other entities to improve the lives of our factory workers and others in our sourcing communities. However, we do not control our manufacturers, or the manufacturers used by our licensees, or their labor, manufacturing and other business practices. If any of these manufacturers (or licensees) violates labor, environmental, health and safety laws or implements labor, manufacturing or other business practices that are generally regarded as unethical in the United States, then our supply of products to us could be interrupted, orders could be cancelled and relationships could be terminated. In addition, we could be the focus of negative publicity and our reputation could be damaged. This could be more adverse if multiple manufacturers engaged in these types of activities. Any of these actions could have a material adverse effect on our revenue and, consequently, our results of operations.

We rely on third parties to source and/or manufacture our products and any disruption in the relationship with these parties or in their businesses could have a material adverse effect on our businesses.

We rely on independent third parties for the vast majority of our apparel and footwear products. A manufacturer's failure to ship products to us in a timely manner or to meet quality standards could cause us to miss the delivery date requirements of our customers for those products. As a result, customers could refuse to accept deliveries or demand reduced prices. Any of these actions taken by our customers could have a material adverse effect on our revenue and, consequently, our results of operations.

We are a party to a non-exclusive buying agency agreement with Li & Fung to carry out most of our sourcing for Tommy Hilfiger products. Li & Fung is one of our largest buying agencies for apparel and related goods and is our largest buying office for Tommy Hilfiger products. Under the terms of the agreement, we are required to use Li & Fung for at least 54% of our global sourcing needs for Tommy Hilfiger products. The buying agency agreement with Li & Fung is terminable by us upon 12 months' prior notice for any reason, and is terminable by either party (i) upon six months' prior notice in the event of a material breach by the other party and (ii) immediately upon the occurrence of certain bankruptcy or insolvency events relating to the other party. We also use other buying agencies and offices for a portion of our sourcing for Tommy Hilfiger products and have retained a small in-house sourcing team. Any interruption in our relationship with Li & Fung or other buying offices, or the failure of Li & Fung or other buying offices to perform effectively their services for us, could result in a material reduction of shipments and increased costs. Furthermore, such events could harm our wholesale and retail relationships. Although alternative buying agencies exist, we may be unable to source Tommy Hilfiger products through other third parties, if at all, on terms commercially acceptable to us. Any disruption in our relationship with our buying offices or businesses, particularly Li & Fung, could have a material adverse effect on our revenue and, consequently, our condition and results of operations.

We rely on a limited number of distribution facilities. If one becomes inoperable, our business, financial condition and operating results could be materially adversely affected.

We rely on a limited number of distribution facilities. Our ability to meet the needs of our retail customers and of our own retail stores depends on the proper operation of our primary facilities. If any of our primary facilities were to shut down or otherwise become inoperable or inaccessible for any reason, we could experience inventory and/or disruptions of deliveries to our customers and our stores, and/or incur significantly higher costs and longer lead times as a result.



products during the time it takes to reopen or replace the facility. This could adversely affect our business, financial condition and operations.

Revenue is dependent on royalties and licensing.

The loss of revenue associated with our royalty, advertising and other revenue is significant because the operating expenses directly associated with administering individual licensing or similar agreement are minimal. Therefore, the loss of a significant licensing partner, whether due to the termination of the relationship, the cessation of the licensing partner's operations or otherwise (including as a result of financial difficulties of the partner), would materially affect our profitability.

Because we do not have significant control over our licensing partners' products and advertising, we rely on our licensing partners for, among other things, financial controls over their businesses. Our licensing partners' failure to successfully market licensed products or our inability to replace our licensing partners could materially and adversely affect our revenue both directly from reduced royalty and advertising and other revenue received and indirectly from the sale of our other products. Risks are also associated with our licensing partners' ability to obtain capital; execute their business plans, including the development of new products; manage their labor relations; maintain relationships with their suppliers; manage their credit risk effectively; and maintain relationships with their customers.

Our reliance on our licensing partners makes us susceptible to the actions of third parties over whom we have limited control.

We encourage our licensing partners to preserve the value of our brands. Although we make every attempt to protect our brands through, among other things, strict control over production quality, packaging, merchandising, distribution, advertising and promotion of our products, we cannot assure you that we can prevent our licensing partners of each of our licensed brands. The misuse of our brands by a licensing partner could have a material adverse effect on our revenue and results of operations. As a substantial portion of our Calvin Klein licensing revenue was generated from Warnaco (previously our licensee), our licensing revenue has been substantially reduced by the acquisition of Warnaco on February 13, 2013.

Our success is heavily dependent on the ability and desire of consumers to travel and shop.

Our retail stores are located principally in outlet malls, which are typically located in or near vacation destinations or away from large population centers where department stores and other traditional retailers are concentrated. As a result, reduced travel resulting from economic conditions, fuel shortages, travel restrictions, travel concerns and other circumstances, including adverse weather conditions, disease epidemics and other health concerns, terrorist attacks or the perceived threat of war or terrorist attacks could have a material adverse effect on us, particularly if such events impact consumer travel to our retail locations. Other factors that could affect the success of our stores include:

- the size, layout or the location of a particular store within the mall;
- the amount of retail floor space at the mall;
- the amount of retail floor space in areas where the outlet malls are located; and
- the amount of advertising and promotional dollars spent on attracting consumers to the malls.

We are also susceptible to the actions of third parties who seek to protect our trademarks and other intellectual property rights.

Our intellectual property rights are important to our success and our competitive position. We are susceptible to others imitating our products and infringing our intellectual property rights. Since our acquisitions of Calvin Klein and Tommy Hilfiger, we are more susceptible to infringement of our intellectual property rights, as the Calvin Klein and Tommy Hilfiger brands enjoy significant worldwide consumer recognition, and the generally higher price of Tommy Hilfiger branded products creates additional incentive for counterfeiters and infringers. Imitation or counterfeiting of our products could diminish the value of our brands or otherwise adversely affect our revenue. We cannot assure you that our efforts to establish and protect our trademarks and other intellectual property rights will be adequate to prevent imitation of our products by others. We are also susceptible to others seeking to invalidate our trademarks or block sales of our products as a violation of their own trademarks and intellectual property rights. We cannot assure you that others will not assert rights in, or ownership of, trademarks and other intellectual property rights of ours or in marks that we license or that we market or that we will be able to successfully



of conflicts to our satisfaction. In some cases, there may be trademark owners who have prior rights to our marks because the laws of certain countries may not protect intellectual property rights to the same extent as do the laws of the United States. In other cases, there may be holders who own similar marks. For example, in the past we were involved in proceedings relating to a company's claim of prior rights to the IZOD mark in Mexico and a company's claim of prior rights to the Calvin Klein mark in Chile. We are currently involved in opposition and cancellation proceedings with respect to one of our brands, both domestically and internationally.

Our dress furnishings business is dependent on the strategies and reputation of our licensors.

Our strategy is to offer our products on a multiple brand, multiple channel and multiple price point basis. This strategy is designed to provide stability and growth. As part of this strategy we license the names and brands of recognized designers and celebrities, including Kenneth Cole, Sean "Diddy" Combs, Donald Trump, Michael Kors, Joseph Abboud, Donna Karan (DKNY), Ike Behar, Elie Tahari, John Varvatos and Robert Graham. In entering new markets, we target our products towards certain market segments based on consumer demographics, design, suggested pricing and channel strategy to minimize competition between our own products and maximize profitability. If any of our licensors determines to "reposition" a brand or to introduce similar products under similar brand names or otherwise change the parameters of design, pricing, distribution, target market or other factors, we could experience a significant downturn in that brand's business, adversely affecting our sales and profitability. In addition, as products are associated with these designers and celebrities, our sales of those products could be materially and adversely affected if any of those individuals' reputations were to be negatively impacted.

Competition in the apparel industry.

We compete in the apparel industry. We compete with numerous domestic and foreign designers, brands, manufacturers and retailers of apparel, many of which are significantly larger or more diversified or have greater resources than we do. In addition, through their use of private label products, we compete with our wholesale customers. We compete within the apparel industry primarily on the basis of:

- Responding to changing consumer tastes and demands in a timely manner and developing attractive, quality products;
- Building strong brand recognition;
- Offering high quality products and creating an acceptable value proposition for customers;
- Utilizing efficient manufacturing and effective marketing

• Maintaining product availability and optimizing supply chain efficiencies with third-party manufacturers and retailers; and

- Utilizing efficient retail floor space and effective presentation of our products at retail.

Our inability to compete effectively or to keep pace with rapidly changing markets could have a material adverse effect on our business, financial condition and results of operations. In addition, if we misjudge the market for our products, we could be faced with significant excess inventories for some products and missed sales opportunities.

The loss of services of our executive management and other key employees could have a material adverse effect on our business.

The loss of the services and management experience of our executive officers who have substantial experience and expertise in our business. We also depend on the services and management experience of other key employees involved in our licensing, design and advertising operations. Competition for qualified personnel in the apparel industry is intense and we may be required to use aggressive tactics to recruit our key employees. The unexpected loss of services of one or more of these individuals could materially and adversely affect our business.

Our dependence on the relative sources of our earnings, adverse decisions of tax authorities or changes in tax treaties, laws, rules or interpretations could have a material adverse effect on our results of operations and cash flow.

Our operations in many countries, and the applicable tax rates vary by jurisdiction. As a result, our overall effective tax rate could be materially and adversely affected by changes in the mix of earnings in the various taxing jurisdictions to which our earnings are subject. In addition, the tax laws and regulations in the countries in which we operate are subject to change and there may be changes in interpretation and enforcement of tax law. As a result, we may pay additional taxes if tax



tations or treaties in the jurisdictions where we operate are modified by the competent authorities in an adverse manner.

national and local taxing authorities periodically examine us and our subsidiaries. The resolution of an examination or audit may result in the amount that we may have reserved for a particular tax matter, which could have a material adverse effect on our cash flows, business operations and results of operations for any affected reporting period.

Our subsidiaries are engaged in a number of intercompany transactions. Although we believe that these transactions reflect arm's length terms and conditions, and appropriate documentation is in place, which should be respected for tax purposes, the transfer prices and conditions may be scrutinized by local tax authorities, which could result in an additional tax becoming due.

If we are unable to fully utilize our deferred tax assets, our profitability could be reduced.

Our deferred tax assets are valuable to us. These assets include tax loss and foreign tax credit carryforwards in various jurisdictions. Realization of these assets depends on a number of factors, including whether there will be adequate levels of taxable income in future periods to offset the tax loss and foreign tax credit carryforwards in jurisdictions where such assets have arisen. Valuation allowances are recorded in order to reduce the deferred tax assets to the amount that we expect to realize in the future. In assessing the adequacy of our valuation allowances, we consider various factors including reversal of deferred tax liabilities, changes in taxable income and potential tax planning strategies. These factors could reduce the value of the deferred tax assets, which could have a material adverse effect on our profitability.

Our profitability may decline as a result of increasing pressure on margins.

Our business, particularly in the United States (our largest market), is subject to significant pricing pressure caused by many factors, including intense competition, consolidation in the retail industry, pressure from retailers to reduce the costs of products and changes in consumer demand. These factors may result in lower prices to retailers and consumers, which could cause our profitability to decline if we are unable to appropriately manage inventory levels and operating expenses with sufficient reductions in product costs or operating expenses. This could have a material adverse effect on our results of operations and financial condition.

Our business is dependent on information technology. Our businesses could be adversely impacted if our computer systems are disrupted or cease to operate effectively. Our ability to effectively manage and operate our business depends significantly on information technology systems. This is particularly important as we continue to integrate Warnaco and seek to transition its business and financial reporting systems onto our platforms. The failure of our systems to operate effectively, or our inability to merge our systems with Warnaco's could adversely impact our operations. Additionally, any electronic or physical security breach involving the misappropriation, loss or other unauthorized disclosure of confidential or personally identifiable information, including penetration testing, whether by us or by a third party, could disrupt our business, severely damage our reputation and our relationships with our customers and suppliers, and result in litigation and liability and adversely affect our business and results of operations.

Changes in interest rates, interest rates and other economic factors could substantially increase our defined benefit pension costs and liabilities. Our pension obligations under our defined benefit pension plans. These obligations will increase significantly as a result of the Warnaco acquisition and the addition of a large number of new participants and because Warnaco has a discontinued plan, the assets of which still must be maintained. The amount of our pension obligations is dependent on many factors, including returns on invested plan assets and the discount rate used to measure pension obligations. A decrease in returns on plan assets, a lower discount rate or unfavorable changes in the applicable laws or regulations could materially change the timing and amount of our pension requirements, which could reduce cash available for our business.

Our pension expense also may be significantly impacted by the amount of expense recorded for our pension plans. Pension expense recorded through actuarial valuations that incorporate assumptions and estimates about financial market, economic and demographic conditions. Differences between expected and actual results give rise to gains and losses that are recorded immediately in pension expense, generally in the fourth quarter of the year, which could result in volatility in our operating results.

certificate of incorporation and our by-laws and Delaware General Corporation Law could make it more difficult to acquire us and may restrict the transfer of our common stock.

Our certificate of incorporation and by-laws contain certain provisions, including provisions requiring supermajority voting (80% of the outstanding voting shares) for certain business combinations with beneficial owners of 5% or more of our outstanding stock entitled to vote for election of directors, permitting the Board to fill vacancies on the Board and authorizing the Board of Directors to issue shares of preferred stock without approval of our stockholders. These provisions may have the effect of deterring changes of control.

Section 203 of the Delaware General Corporation Law imposes restrictions on mergers and other business combinations between us and any holder of our common stock. The existence of this provision may have an anti-takeover effect with respect to transactions not approved in advance by our stockholders.

## Management and Staff Comments

The use, ownership status and approximate size of the principal properties which we occupied as of February 3, 2013 are set forth below:

	Use	Ownership Status	Approximate Area in Square Feet
Ark	Corporate, apparel and footwear administrative offices and showrooms	Leased	209,000
Ark	Tommy Hilfiger administrative offices and showrooms	Leased	252,000
Ark	Calvin Klein administrative offices and showrooms	Leased	183,000
Jersey	Corporate, finance and retail administrative offices	Leased	234,000
Netherlands	Tommy Hilfiger administrative offices, warehouse and showrooms	Leased	242,000
Georgia	Warehouse and distribution center	Leased	851,000
Netherlands	Warehouse and distribution centers	Leased	780,000
Carolina	Warehouse and distribution center	Owned	747,000
Mississippi	Warehouse and distribution center	Owned	451,000
Indiana	Warehouse and distribution center	Owned	410,000
California	Warehouse and neckwear manufacturing facility	Leased	200,000
	Warehouse and distribution center	Owned	112,000
	Corporate administrative offices	Leased	68,000
	Warehouse and distribution center	Leased	59,000
Virginia	Tommy Hilfiger showrooms	Leased	57,000
	Calvin Klein administrative offices and warehouse	Leased	44,000

In addition to the properties listed above, as of February 3, 2013, we lease certain other administrative/support offices and showrooms in various domestic and international locations. We also operate over 1,000 retail locations as of February 3, 2013 in the United States, Canada, Europe and Japan.



th Carolina property is subject to a lien under our secured revolving credit facility, which we entered into on February 13, 2013.

spect to minimum annual rental commitments under leases in which we are a lessee is included in Note 14, "Leases," in the Notes to Co  
s included in Item 8 of this report.

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ertain litigations which, in management's judgment based in part on the opinions of legal counsel, will not have a material adverse effect

Disclosures

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## Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

with respect to the market for our common stock, which is listed on the New York Stock Exchange, and the dividends declared on our common stock. For more information regarding our common stock, including the restrictions to our paying dividends on our common stock, see the Notes to Consolidated Financial Statements included in Item 8 of this report under Note 11, "Stockholders' Equity," and under the heading "Financial Data- Unaudited" on pages F-52 and F-53. See Note 6, "Debt," in the Notes to Consolidated Financial Statements included in Item 8 of this report regarding the restrictions to our paying dividends on our common stock. As of March 25, 2013, there were 667 stockholders of record of our common stock. The closing price of our common stock on March 25, 2013 was \$113.20.

## ISSUER PURCHASES OF EQUITY SECURITIES

(a) Total Number of Shares (or Units) Purchased <sup>(1)</sup>	(b) Average Price Paid per Share (or Unit) <sup>(1)</sup>	(c) Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs	(d) Maximum Number of Shares (or Units) of Shares (or Units) Yet Be Purchased Under the Plans or Programs
70	\$ 102.52	—	—
210	96.80	—	—
15	93.90	—	—
295	\$ 98.01	—	—

Our Incentive Plan provides us with the right to deduct or withhold, or require employees to remit to us, an amount sufficient to satisfy any tax withholding requirements applicable to stock-based compensation awards. To the extent permitted, employees may elect to satisfy all or part of such tax withholding requirements by tendering previously owned shares or by having us withhold shares having a fair market value equal to the minimum statutory amount that could be imposed on the transaction. All shares shown in this table were withheld during the fourth quarter of 2012 in connection with the vesting of restricted stock units to satisfy tax withholding requirements.

The performance graph and return to stockholders information shown below are provided pursuant to Item 201(e) of Regulation S-K promulgated under the Exchange Act. The performance graph and information are not deemed to be "filed" under the Exchange Act or otherwise subject to liabilities thereunder, nor are they to be incorporated by reference in any filing under the Securities Act or Exchange Act unless we specifically incorporate them by reference.

The performance graph compares the yearly change in the cumulative total stockholder return on our common stock against the cumulative return of the Russell 2000 Index, the S&P MidCap 400 Index and the S&P 400 Apparel, Accessories & Luxury Goods Index for the five fiscal years ended February 3, 2013.

vested after 5 years:

	\$ 273.96
ex	\$ 134.24
index	\$ 144.77
Accessories & Luxury Goods Index	\$ 271.36

Financial Data

Data appears under the heading “Five Year Financial Summary” on pages F-57 and F-58.

Management’s Discussion and Analysis of Financial Condition and Results of Operations

Management’s discussion and analysis is intended to provide you with information about us, our operations and our financial performance. It should be read in conjunction with our consolidated financial statements and the accompanying notes, which are included elsewhere in this report.

We are one of the largest branded apparel companies in the world, with a heritage dating back over 130 years. Our brand portfolio consists of nationally and internationally recognized brand names, including our own brands — Calvin Klein, Tommy Hilfiger, Van Heusen, IZOD, ARROW and Bass, and our licenses for brands such as Kenneth Cole New York, Kenneth Cole Reaction, MICHAEL Michael Kors, Sean John, Chaps, Donald J. Trump Signature Collection, Jockey, J. Crew, J. Paul Getty, J. Behar and John Varvatos, as well as certain other owned, licensed and private label brands.

On February 13, 2013 for \$3.1 billion, of which \$2.2 billion was paid in cash and the balance through the issuance of approximately \$900 million of common stock. We funded the cash portion and related costs of the acquisition and repaid a portion of our and Warnaco’s previously outstanding debt consisting of: (i) an offering

of 4 1/2% senior notes due 2022; and (ii) \$3.075 billion of term loans borrowed under new senior secured credit facilities. These items are discussed in the section entitled “Liquidity and Capital Resources” below.

resources, markets, licenses and distributes a broad line of intimate apparel, sportswear and swim products worldwide. Warnaco’s products include well-known Calvin Klein, Speedo, Warner’s and Olga brand names and are distributed domestically and internationally, through all major retail channels. The Warnaco transaction, which follows our transformational acquisitions of Calvin Klein in 2003 and Tommy Hilfiger in 2010, reinforces our strategy to expand the Calvin Klein brand’s reach globally. Prior to the acquisition, Warnaco was our largest licensee for Calvin Klein products and the royalties it paid on its sales of Calvin Klein underwear, sleepwear and loungewear (product categories for which it beneficially owns the Calvin Klein trademarks) accounted for approximately 37% of our Calvin Klein royalty, advertising and other revenue in 2012. By reuniting the Calvin Klein brand under our direct global control, we will be able to better coordinate product design, merchandising, supply chain, retail distribution and marketing decisions for the complete direct global control of the brand image and commercial decisions for the two largest Calvin Klein apparel categories — jeans and underwear. Under a single brand vision, we will be able to better coordinate product design, merchandising, supply chain, retail distribution and marketing decisions for the brand’s image, positioning and execution across all markets. The Warnaco acquisition also takes advantage of our and Warnaco’s complementary operations in Asia and Latin America will enhance our opportunities in these high-growth regions, and we will have the ability to leverage our infrastructure in North America and Europe to enhance the growth and profitability of Warnaco’s Calvin Klein jeanswear and underwear in these regions. The acquisition also brings the Speedo, Warner’s and Olga brands into our Heritage Brands portfolio. With a diversified brand portfolio in every major consumer market around the world, we believe our business will be better balanced across geographies, channels of distribution and price points, and we will have the opportunity to realize revenue growth and enhanced profitability. We also believe the Warnaco acquisition provides us with opportunities to achieve synergies, principally with respect to certain corporate functions and duplicative brand management functions in the Warnaco division. We expect to realize the synergies in full by the end of 2016.

Our acquisition of Tommy Hilfiger in 2010 provided us with an established international platform in Europe that is a strategic complement to our strong North American presence and gives us resources and expertise needed to grow our brands and businesses internationally. As discussed above, the acquisition of Warnaco provides us with an opportunity to continue to grow our brands around the world. We are also pursuing growth opportunities for the Tommy Hilfiger brand through joint ventures in the rapidly emerging markets of China, India and Brazil, and intensifying efforts in underdeveloped markets. Our total revenue reached a record \$6.0 billion in 2012, approximately 39% of which was generated internationally. Our global designer lifestyle brands, Tommy Hilfiger and Calvin Klein, together generated approximately 72% of this revenue. We currently estimate that with the addition of Warnaco, approximately 45% of our total revenue will be generated internationally and revenue for our Tommy Hilfiger and Calvin Klein businesses will approximate 75% of our total revenue. Our strategy is to manage and market a portfolio of nationally and internationally recognized brands at multiple price points and across multiple channels. We believe this strategy reduces our reliance on any one demographic group, merchandise preference, distribution channel or geographic region. Our owned designer lifestyle brands, Calvin Klein and Tommy Hilfiger, offer additional geographic distribution channel and price point opportunities for our heritage brands.

## OPERATIONS

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generated net sales from (i) the wholesale distribution to retailers, franchisees, licensees and distributors of men’s dress shirts, neckwear and women’s sportswear, footwear, accessories and related products under owned and licensed trademarks; and (ii) over 1,000 company-owned retail stores worldwide of apparel, footwear, accessories and other products under our Calvin Klein, Tommy Hilfiger, Van Heusen, IZOD and Bass trademarks, advertising and other revenue from fees for licensing the use of our trademarks. Calvin Klein royalty, advertising and other revenue, which accounted for approximately 37% of our total royalty, advertising and other revenue in 2012, is derived across various regions under licenses and other arrangements for a broad range of products under our Calvin Klein brands.

Our operating performance and financial results will be significantly impacted by the Warnaco acquisition, including in regard to revenue, gross margin and cash flows. A substantial portion of our Calvin Klein licensing revenue was generated from Warnaco and, therefore, our royalty, advertising and other revenue will decrease significantly (such amount generated from Warnaco was approximately \$145 million in 2012). The loss of licensing revenue

gross profit on total revenue, as licensing revenue carries no cost of goods sold. In addition, the financing of the transaction has greatly increased our interest expense, will cause our interest expense to increase, and will require us to use significant amounts of our cash to pay interest and principal. Our operations are also impacted as Warnaco has significant operations in jurisdictions that are generally taxed at rates higher than our current effective tax rate. We incurred in 2012, and expect to incur over the next four years, significant costs and charges related to the acquisition, integration and related restructuring. In 2012, we incurred pre-tax charges of \$42.6 million and expect to incur approximately \$175 million to \$200 million of additional pre-tax charges in 2013, of which approximately \$125 million of which is expected to be incurred in 2013. Our segment reporting will also change as a result of the acquisition.

In the second quarter of 2010, we recorded pre-tax charges in 2010 in connection with the acquisition and integration of Tommy Hilfiger. We recorded pre-tax charges of \$338.3 million, including: (i) a loss of \$140.5 million associated with hedges against Euro to United States dollar exchange rates relating to the acquisition; (ii) short-lived non-cash valuation amortization charges of \$76.8 million, which became fully amortized during 2010; and (iii) transaction, including debt extinguishment costs of \$121.0 million. We incurred pre-tax charges of \$20.5 million and \$69.5 million during 2012 and 2011, respectively, in connection with integration and the related restructuring, including product exit charges. We reacquired during the third quarter of 2011 the rights in Invisio trademarks that had been subject to a perpetual license. We paid \$25.0 million as consideration for this transaction and are required to make certain price payments under certain circumstances. In connection with the transaction, we were required to record an expense of \$20.7 million in 2011 in connection with the termination of an unfavorable contract as a result of a pre-existing relationship with the licensee, as the license provided favorable terms to the licensee. See the section entitled "Liquidity and Capital Resources" below for a further discussion.

In the first quarter of 2010, we exited our United Kingdom and Ireland Van Heusen dresswear and accessories business. We recorded pre-tax charges in 2010 of \$15.6 million, which consists principally of non-cash charges. In 2011, we announced we would be exiting in 2012 our licensed Timex sportswear and our Izod women's wholesale sportswear businesses. We incurred pre-tax charges of \$8.1 million during 2011 in connection with the exit of these businesses.

We restated our senior secured credit facility in the first quarter of 2011. We recorded debt modification costs of \$16.2 million in connection with the restatement. See the section entitled "Liquidity and Capital Resources" below for a further discussion.

The comparable store sales percentages throughout this discussion are based on comparable weeks and, therefore, exclude an extra week of operations in 2012. The year included 53 weeks of operations.

In the first quarter of 2012, we changed our method of accounting for our pension and other postretirement plans. As part of this change, we elected to recognize actuarial gains and losses in our operating results in the year in which they occur. We have applied this change retrospectively, and the change resulted in recording actuarial losses of \$28.1 million, \$76.1 million and \$4.5 million in 2012, 2011 and 2010, respectively.

summarizes our income statements in 2012, 2011 and 2010:

	2012	2011	2010
	\$ 5,540.8	\$ 5,410.0	\$ 4,220.0
Net revenue	370.0	356.0	306.7
	132.2	124.6	110.4
	6,043.0	5,890.6	4,636.6
	3,249.2	3,055.9	2,422.2
Administrative expenses	53.8	% 51.9	% 52.2
	2,594.3	2,549.9	2,071.1
Goodwill and intangible asset impairment and extinguishment costs	42.9	% 43.3	% 44.7
	—	16.2	6.7
Income from unconsolidated affiliates	—	—	140.5
Interest and taxes	5.4	1.4	—
	660.4	491.2	203.0
	118.7	129.4	128.6
	1.5	1.3	1.7
	543.1	363.1	76.2
	109.3	87.4	21.8
	\$ 433.8	\$ 275.7	\$ 54.4

\$5,541 billion in 2012, \$5,410 billion in 2011 and \$4,220 billion in 2010. The 2012 net sales increase of \$130.8 million as compared to 2011 was primarily due to the positive impact of approximately \$210 million, or 4%, of which approximately \$110 million was due to foreign currency translation and approximately \$100 million was attributable to the exit from the Izod women's and Timberland wholesale sportswear businesses. The overall increase in 2012 as compared to 2011 was primarily due to the effect of the following items:

\$154.1 million of net sales attributable to growth in our Tommy Hilfiger North America and Tommy Hilfiger International segments. In the Tommy Hilfiger North America segment, net sales increased 10%, principally driven by retail comparable store sales growth of 10%. Net sales in the Tommy Hilfiger International segment increased 2%, including a negative impact of approximately \$110 million, or 6%, related to foreign currency translation. Retail comparable store sales grew 11% and the European wholesale business exhibited strong growth, but these increases were partially offset by a decline in the U.S. wholesale business where we are currently in the process of strategically repositioning and investing in the brand.

\$109.3 million of net sales attributable to growth in our Other (Calvin Klein Apparel) segment, driven by (i) a 12% increase in the North American retail business, which was due to new store openings, store expansions and a 5% increase in comparable store sales; and (ii) a 16% increase in the European retail business.

\$109.3 million of net sales attributable to our Heritage Brand Wholesale Dress Furnishings, Heritage Brand Wholesale Sportswear and Heritage Brand Retail segments. Comparable store sales in the Heritage Brand Retail segment were relatively flat as compared to the prior year period, while comparable store sales in the Heritage Brand Wholesale Sportswear segment decreased 13%, due principally to the negative impact of approximately \$100 million related to the exit from the Izod and Timberland businesses, partially offset by strong growth in our ongoing sportswear businesses in the second half of the year. The Heritage Brand Wholesale Dress Furnishings segment experienced a 7% decrease due primarily to a reduction in dress furnishings sales to J.C. Penney.

increase of \$1.190 billion as compared to 2010 net sales was due principally to the effect of the following items:

\$37.7 million and \$267.6 million of first quarter net sales in our Tommy Hilfiger International and Tommy Hilfiger North America segments, respectively. The acquisition of Tommy Hilfiger was not completed until the second quarter of 2010.

\$22.2 million and \$116.6 million, attributable to second through fourth quarter growth in the Tommy Hilfiger International and Tommy Hilfiger North America segments, respectively. This increase was driven by low double-digit growth in the European wholesale division, combined with retail comparable store sales of 10% and 14% for our Tommy Hilfiger International and Tommy Hilfiger North America retail businesses, respectively. Also contributed as a net benefit of approximately \$55 million in our Tommy Hilfiger International segment related to foreign currency translation.

\$11.1 million of net sales attributable to growth in our Other (Calvin Klein Apparel) segment, as our Calvin Klein retail business posted a 10% increase in comparable store sales in 2011 and the wholesale business experienced low double-digit growth.

\$10.0 million of sales attributable to growth in our Heritage Brand Wholesale Dress Furnishings segment.

\$9.9 million of sales attributable to growth in our Heritage Brand Retail segment, due principally to a 2% increase in retail comparable store sales.

\$5.5 million of net sales attributable to growth in our Calvin Klein Licensing segment.

\$1.2 million of sales attributable to our Heritage Brand Wholesale Sportswear segment, which was driven particularly by decreases in the retail comparable store sales in 2011, which we exited in 2012, and the Izod division.

#### Licensing and Other Revenue

Licensing and other revenue was \$502.2 million in 2012 as compared to \$480.6 million in 2011. Of the \$21.6 million increase, \$12.0 million was attributable to the Tommy Hilfiger business, due principally to strong performance in watches, footwear and eyewear and growth in Asia and Latin America. In our licensing segment, global licensee royalty revenue increased 2%, including a negative impact of 1% related to foreign currency translation. Growth in women's sportswear, dresses, footwear and handbags was partially offset by a decline in royalty revenue related to a reduction in the Calvin Klein bridge and accessories business attributable, in part, to our decision to terminate Warnaco's licenses and operate the business directly. Growth in men's and women's underwear in Europe and the United States.

Licensing and other revenue was \$480.6 million in 2011 as compared to \$417.1 million in 2010. Of this \$63.5 million increase, \$25.6 million was attributable to the Tommy Hilfiger business, due principally to the addition of first quarter royalty, advertising and other revenue, combined with second quarter sales due to growth in Central and South America and Asia, and strong performance in tailored apparel, fragrance and eyewear. Within the licensing segment, global licensee royalty revenue increased \$28.1 million, or 11%, as compared to 2010 driven by growth across virtually all product lines, with jeanswear, underwear, fragrance, footwear, accessories and women's sportswear and dresses performing particularly well. Calvin Klein advertising revenue increased \$11.1 million to \$108.6 million in 2011 as compared to 2010, driven principally by the launch in the first quarter of our advertising campaign supporting the introduction of the new ck one lifestyle brand for jeanswear, underwear and fragrance. Advertising and other revenue and spent and, therefore, is presented as both a revenue and an expense within our income statement, with minimal net impact on earnings.

#### Acquisition on Future Revenue

Our revenue will be significantly impacted by the acquisition of Warnaco. We currently expect revenue in 2013 will be approximately \$8.2 billion. The acquisition of Warnaco will result in the recognition of approximately \$200 million of revenue generated, in the aggregate, by us and Warnaco in 2012 through transactions between each company. We expect to recognize approximately \$100 million of additional lost revenue from the absence of the 53rd week in 2013 and the revenue generated by Warnaco for the first ten days of 2013. The acquisition did not close until February 13, 2013. Our expectation for revenue from the acquired Warnaco business is approximately \$200 million, which is relatively flat as compared to Warnaco's 2012 revenue (excluding approximately \$230 million of revenue related to the Chaps men's sportswear license). Lauren Corporation reacquired the Chaps license effective contemporaneously with the Warnaco acquisition). Approximately \$145 million of revenue is expected to be recognized in 2013.

revenue generated between us and Warnaco referred to above relates to Calvin Klein licensing revenue generated from Warnaco, and, as such, our gross profit percentage on total revenue, and other revenue generated by our Calvin Klein licensing business will decrease in 2013 due to the acquisition. This will also have a negative impact on our gross profit percentage on total revenue, as more fully discussed below.

#### Gross Profit

Gross profit is calculated as total revenue less cost of goods sold. Included as cost of goods sold are costs associated with the production and distribution of our product, including inbound freight costs, purchasing and receiving costs, inspection costs and other product procurement related charges. Advertising and other revenue is included in gross profit because there is no cost of goods sold associated with such revenue. As a result, our gross profit percentage on total revenue is higher than that of other entities.

The following table shows our revenue mix between net sales and royalty, advertising and other revenue, as well as our gross profit as a percentage of total revenue for 2012, 2011 and 2010:

	2012	2011	2010
Net sales	91.7	% 91.8	% 91.0
Royalty and other revenue	8.3	% 8.2	% 9.0
Total	100.0	% 100.0	% 100.0
Gross profit as a percentage of total revenue	53.8	% 51.9	% 52.2

Our gross profit in 2012 was \$3.249 billion, or 53.8% of total revenue, compared to \$3.056 billion, or 51.9% of total revenue, in 2011. Gross profit as a percentage of total revenue increased 190 basis points in 2012 as compared with 2011, due primarily to our mix of business, as we experienced faster growth in our Tommy Hilfiger and Calvin Klein businesses while exiting the lower-margin Izod women's and Timberland wholesale sportswear businesses. Our Tommy Hilfiger business experienced an increase in gross profit as a percentage of revenue resulting from higher average unit retail selling prices.

Our gross profit as a percentage of total revenue decreased 30 basis points in 2011 as compared with 2010, due principally to (i) the negative impact of higher cost of goods sold in 2011, particularly in the second half of the year, and increased promotional selling during 2011 in our Izod and Timberland wholesale sportswear businesses; (ii) the negative impact of a change in revenue mix, as royalty, advertising and other revenue, which does not carry a cost of sales and has a gross profit percentage of 100%, decreased in 2011 as a percentage of total revenue; (iii) the positive impact of the absence in 2011 of \$44.5 million of short-lived non-recurring charges that were recorded during 2010 as a result of the Tommy Hilfiger acquisition; and (iv) the positive impact of owning Tommy Hilfiger in 2011, as Tommy Hilfiger's gross profit rates are higher than our other non-licensing businesses.

We expect that the gross profit percentage on total revenue in 2013 will decrease as compared with 2012 due to the Warnaco acquisition, as our royalty and other revenue, which does not carry a cost of sales and has a gross profit percentage of 100%, will decrease as a percentage of total revenue due to the acquisition of Warnaco, a directly-operated business, which does carry a cost of sales. In addition, we expect the gross profit percentage in 2013 to decrease as a result of the acquisition and other adjustments expected to be recorded in connection with the Warnaco acquisition.

#### Selling, General and Administrative ("SG&A") Expenses

Our SG&A expenses were as follows:

	2012	2011	2010
SG&A expenses	\$2,594.3	\$2,549.9	\$2,071.1
SG&A expenses as a percentage of total revenue	42.9	% 43.3	% 44.7





2012 were \$2.594 billion, or 42.9% of total revenue, as compared to \$2.550 billion, or 43.3% of total revenue in 2011. The 40 basis point decrease in SG&A expenses as a percentage of total revenue was due primarily to the effect of (i) an 80 basis point decrease due to lower pension expense and actuarial losses; and (ii) a net 50 basis point decrease due to a reduction in acquisition, integration and restructuring costs; partially offset by (iii) a 10 basis point increase due principally to faster growth in the higher-expense Tommy Hilfiger and Calvin Klein businesses.

2011 were \$2.550 billion, or 43.3% of total revenue, as compared to \$2.072 billion, or 44.7% of total revenue in 2010. The 140 basis point increase in SG&A expenses as a percentage of total revenue was due primarily to the effect of (i) a net 170 basis point decrease due to a reduction in acquisition, integration and restructuring costs; and (ii) a 90 basis point decrease due principally to leveraging of expenses; offset, in part, by (iii) a 120 basis point increase due to higher pension expense resulting from larger actuarial losses.

We expect that our SG&A expenses as a percentage of total revenue in 2013 will decrease as compared to 2012 due principally to the addition of lower-expense wholesale businesses. This decrease is expected to be offset, in part, by acquisition, integration and restructuring costs associated with the Warnaco acquisition. Our SG&A expenses are expected to be significantly impacted by the amount of expense recorded for our pension plans during 2013 using the accounting method discussed above. Pension expense recorded throughout the year is calculated using actuarial valuations that incorporate assumptions about the interest rate, financial market, economic and demographic conditions. Differences between estimated and actual results give rise to gains and losses, which are recognized primarily in pension expense, generally in the fourth quarter of the year, which can create volatility in our operating results.

#### Acquisition and Extinguishment Costs

We incurred \$16.2 million during 2011 in connection with the amendment and restatement of our senior secured credit facility. Please refer to the section entitled “Liquidity and Capital Resources” below for a discussion of this transaction.

We incurred \$6.7 million in 2010 on the extinguishment of our 7 1/4% senior notes due 2011 and our 8 1/8% senior notes due 2013. Please refer to the section entitled “Liquidity and Capital Resources” below for a discussion of the tender for, and redemption of, these notes.

We expect to incur costs in 2013 related to the termination of our previously outstanding term loans and the replacement of such term loans with new term loans entered into in connection with the Warnaco acquisition. Please refer to the section entitled “Liquidity and Capital Resources” below for a discussion of this transaction.

We incurred a net tax loss of \$140.5 million during 2010 on the extinguishment of our €1.550 billion of foreign currency forward exchange contracts, which we entered into in connection with the Tommy Hilfiger acquisition. Our exposure to changes in the exchange rate for the Euro, as a portion of the acquisition purchase price was payable in cash and denominated in Euros, resulted in a net tax loss of \$140.5 million during 2010 related to these contracts.

#### Investments in Unconsolidated Affiliates

Our investment in unconsolidated affiliates during 2012 was \$5.4 million as compared to \$1.4 million during 2011. These amounts relate to our share of net income for the Tommy Hilfiger brand in China and India, both of which began operations under our partnership in the third quarter of 2011 and our operations in the fourth quarter of 2012. Our investments in these joint ventures are being accounted for under the equity method of accounting. Please refer to the section entitled “Investments in Unconsolidated Affiliates (China, India and Brazil Joint Ventures)” within “Liquidity and Capital Resources” below for a discussion of our investments in these joint ventures.

#### Interest Income

Interest income increased to \$118.7 million in 2012 from \$129.4 million in 2011, principally as a result of payments we made on our term loans during the year, partially offset by interest expense incurred on our new \$700.0 million of 4 1/2% senior notes due 2022, which were issued during the fourth quarter of 2012 in connection with the consideration for the Warnaco acquisition. Please refer to the section entitled “Financing Arrangements” within “Liquidity and Capital Resources” below for a discussion. Interest income of \$1.5 million in 2012 was relatively flat to \$1.3 million in 2011.



increased slightly to \$129.4 million in 2011 from \$128.6 million in 2010, principally as a result of the full year impact of our increased debt due from the Hilfiger acquisition, mostly offset by the additional voluntary repayments of the debt. Interest income decreased to \$1.3 million in 2011 due principally to a decrease in our average cash position during the year.

Our cash position for 2013 is currently expected to increase to approximately \$200 million from \$117.2 million in 2012, principally as a result of the term loan repayments on our senior secured credit facilities and the issuance of the \$700.0 million of 4 1/2% senior notes due 2022 mentioned above, which were used to fund the acquisition and to repay a portion of our and Warnaco's previously outstanding debt.

Our effective tax rate was as follows:

	2012	2011	2010
	\$ 109.3	\$ 87.4	\$ 21.8
as a % of pre-tax income	20.1	% 24.1	% 28.6

Our effective tax rate for 2012 was 20.1% compared with 24.1% in 2011. Our effective tax rate in 2012 was lower than the United States statutory tax rate of 35% due to the overall lower tax rates in international jurisdictions, combined with a benefit from the recognition of previously unrecognized net operating losses, partially offset by non-deductible acquisition expenses incurred in 2012 in connection with the Warnaco acquisition. The 2012 effective tax rate was lower than 2011 due to certain foreign earnings in 2011 being taxed in the United States, as well as additional tax synergies resulting from the Tomlinson acquisition, partially offset by non-deductible acquisition expenses incurred in 2012 in connection with the Warnaco acquisition.

Our effective tax rate for 2011 was 24.1% compared with 28.6% in 2010. Our effective tax rate in 2011 was lower than the United States statutory tax rate of 35% due to the overall lower tax rates in international jurisdictions partially offset by foreign earnings taxed in the United States, combined with a benefit from the recognition of certain deferred tax liabilities in connection with a decrease in the statutory tax rate in Japan. The 2011 effective tax rate was lower than 2010 due to significant non-deductible acquisition expenses and short-lived intangible asset amortization in 2010 in connection with the Tomlinson acquisition.

We estimate that our 2013 effective tax rate will be between 25.5% to 26.5%. The 2013 effective tax rate is expected to increase as compared to 2012 as a result of the impact of our acquisition of Warnaco, as Warnaco has significant operations in jurisdictions that are generally taxed at rates higher than the United States tax rate. It is possible that our estimated rate could change from the mix of international and domestic pre-tax earnings, or from discrete events such as tax transactions, audits by tax authorities or the receipt of new information.

## CAPITAL RESOURCES

Cash flow in 2012, including net proceeds from the \$700 million senior notes offering undertaken in connection with the Warnaco acquisition, was \$1.0 million during 2012, including net proceeds from the \$700 million senior notes offering undertaken in connection with the Warnaco acquisition, mostly offset by \$300 million of term loan repayments. Cash flow in 2013 will be impacted by various factors in addition to those noted below in the "Capital Resources" section, including the Warnaco acquisition and the amount of debt repayments we make in 2013.

As of December 31, 2013, approximately \$237 million of cash and cash equivalents was held by international subsidiaries whose undistributed earnings are currently restricted. Our intent is to reinvest these funds in international operations. If management decides at a later date to repatriate these funds to the United States, we may be required to provide taxes on these amounts based on applicable United States tax rates, net of foreign taxes already paid.



operating activities was \$569.5 million in 2012, as compared to \$490.7 million in 2011, due primarily to the net effect of (i) an increase in cash related to changes in working capital attributable to inventory and trade receivables; and (iii) a decrease in cash due to increased defined benefit qualified pension plans.

#### Consolidated Affiliates (China, India and Brazil Joint Ventures)

venture in Brazil in 2012 in which we own a 40% economic interest. The joint venture holds an exclusive license for the Tommy Hilfiger trademarks effective on January 4, 2013. We made funding payments with respect to our 40% interest totaling \$6.5 million during 2012.

venture in China in 2011 in which we own a 45% economic interest. The joint venture assumed direct control of the Tommy Hilfiger retail business in China from the prior licensee in 2011. We made funding payments with respect to our 45% interest totaling \$17.1 million during 2011.

\$10 million acquisition in 2011 from Ganesha Limited and Ganesha Brands Limited, both of which are affiliates of GVM International Limited, our economic interest in a company that was renamed Tommy Hilfiger Arvind Fashion Private Limited (“TH India”). TH India was GVM International Limited’s Tommy Hilfiger trademarks for apparel, footwear and handbags in India. As a result of the transaction, TH India is now the direct licensee of the trademarks (other than fragrance), operates a wholesale apparel, footwear and handbags business in connection with its license, and sublicenses the trademarks to other product categories in the region. We made additional payments to TH India totaling \$1.9 million and \$1.6 million during 2012 and 2011, respectively, to contribute our 50% share of funding.

#### Netherlands Franchisee

the third quarter of 2012 from a former Tommy Hilfiger franchisee in the Netherlands 100% of the share capital of ten affiliated companies that operate Tommy Hilfiger stores in the Netherlands. We paid \$13.1 million as consideration for this transaction.

#### Tommy Hilfiger Tailored Apparel License

agreements during 2011 to reacquire from a licensee, prior to the expiration of the license, the rights to distribute Tommy Hilfiger brand tailored apparel and acquire an outlet store from the licensee. The transfer of the rights and store ownership became effective December 31, 2012. Under the license, we made a payment of \$9.6 million (based on the applicable exchange rate in effect on the payment date) to the licensee during the fourth quarter of 2011 and an additional payment of \$24.8 million (based on the applicable exchange rate in effect on the payment date) to the licensee during the fourth quarter of 2012.

#### India Perpetually Licensed Rights Reacquisition

the rights in India to the Tommy Hilfiger trademarks that had been subject to a perpetual license previously granted to GVM. We paid \$20.7 million in the third quarter of 2011 as consideration for the transaction. In addition, we are required to make annual contingent purchase price payments to the licensee on annual sales in excess of an agreed upon threshold of Tommy Hilfiger products in India for a period of five years (or, under certain circumstances, for a longer period) following the acquisition date. Such payments are subject to a \$25.0 million aggregate maximum and are due within 60 days following the end of the first one-year period commenced on July 1, 2011. During the third quarter of 2012, we made a contingent purchase price payment of \$20.7 million for the first one-year period.

the transaction, we recorded an expense of \$20.7 million in 2011 due to the settlement of an unfavorable contract as a result of a pre-existing agreement with the licensee, as the license provided favorable terms to the licensee.

#### Tommy Hilfiger Handbag License

agreement in 2010 to reacquire from a licensee, prior to the expiration of the license, the rights to distribute Tommy Hilfiger handbags and accessories. The effective date of the transfer of the rights was December

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tion with this transaction, we made a payment of \$7.3 million, based on the applicable exchange rate in effect on the payment date, to the second quarter of 2010.

#### Acquisition

acquisition of Tommy Hilfiger on May 6, 2010. We paid \$2.486 billion in cash and issued 7.9 million shares of our common stock, valued at \$2.486 billion in consideration for the acquisition, for total consideration of approximately \$3.0 billion. In addition, we entered into foreign currency forward contracts to purchase €1.550 billion to hedge against our exposure to changes in the exchange rate for the Euro, as a portion of the cash component of the acquisition, denominated in Euros. We settled the foreign currency forward exchange contracts at a loss of \$140.5 million on May 6, 2010 in connection with the acquisition.

portion and related costs of the Tommy Hilfiger acquisition with cash on hand and the net proceeds of the following activities: (i) the sale of 7.9 million shares of our common stock; (ii) the issuances of an aggregate of 8,000 shares of Series A convertible preferred stock for an aggregate gross purchase price of \$600.0 million; the issuance of \$600.0 million of 7 3/8% senior notes due 2020; and (iv) the borrowing of \$1.9 billion of term loans under new senior secured credit facilities.

Capex expenditures in 2012 were \$210.6 million compared to \$169.8 million in 2011. This increase was due principally to new stores and retail store openings in the United States and Canada. We currently expect capital expenditures in 2013 to increase as compared to the prior year primarily due to capital expenditures on new stores, as well as our investment in combining the infrastructure of the two companies.

#### Contingent Purchase Price Payments

Under the terms of our acquisition of Calvin Klein, we are obligated to pay Mr. Calvin Klein contingent purchase price payments based on 1.15% of total volume of sales (as defined in the agreement governing this acquisition, as amended) of products bearing any of the Calvin Klein brands with respect to sales made in the United States. A significant portion of the sales on which the payments to Mr. Klein are made are wholesale sales by us and our licensees and other parties. Contingent purchase price payments totaled \$51.0 million in 2012. We currently expect that such payments will be between \$53 million and \$55 million in 2013.

#### Offering

We sold 7.9 million shares of our common stock on April 28, 2010 for net proceeds, after commissions, discounts and related fees and expenses of \$364.5 million, to fund a portion of the purchase price for the Tommy Hilfiger acquisition.

#### Series A Preferred Stock Issuance

We sold an aggregate of 8,000 shares of Series A convertible preferred stock, par value \$100.00 per share, for an aggregate gross purchase price of \$800.0 million. We received net proceeds of \$188.6 million in connection with this issuance, which were used to fund a portion of the purchase price for the Tommy Hilfiger acquisition. The Series A convertible preferred stock had a liquidation preference of \$25,000 per share and was convertible at a price of \$47.74. During 2013, the Series A convertible preferred stock converted all of the convertible preferred stock into 4.2 million shares of our common stock. Holders of the Series A convertible preferred stock were entitled to vote and participate in dividends with the holders of our common stock on an as-converted basis. Due to the conversion of the Series A convertible preferred stock, there were no holders of our Series A convertible preferred stock as of February 3, 2013.

We currently pays annual dividends totaling \$0.15 per share. Our Series A convertible preferred stock participated in common stock dividends on an as-converted basis prior to its conversion during 2012. Dividends on common and preferred stock totaled \$11.0 million during 2012.





that cash dividends on our common stock in 2013 will be approximately \$12 million based on our current dividend rate, the number of shares outstanding as of February 3, 2013, the number of shares of stock issued in connection with the acquisition of Warnaco, and our estimates for 2013 under our stock incentive plans.

ments

was as follows:

	February 3, 2013	January 29, 2012
ings	\$ 10.8	\$ 13.0
ong-term debt	88.0	70.0
tions	31.1	26.8
	2,211.6	1,832.9
y	3,252.6	2,715.4

\$892.2 million and \$233.2 million of cash and cash equivalents as of February 3, 2013 and January 29, 2012, respectively. \$700.0 million of cash and cash equivalents as of February 3, 2013 arose from senior notes that were issued to fund a portion of the consideration for the acquisition of Warnaco.

ings

aries has a Yen-denominated overdraft facility with a Japanese bank, which provides for borrowings of ¥1.000 billion (\$10.8 million based on the exchange rate in effect on February 3, 2013) and is utilized to fund working capital. Borrowings under the facility are unsecured and bear interest at the overnight borrowing rate (“TIBOR”) plus 0.15%. Such facility renews automatically unless we give notice of termination. The full amount of borrowings under this facility as of February 3, 2013. The weighted average interest rate on the funds borrowed at February 3, 2013 was 0.33%. The maximum amount of borrowings under this facility during 2012 was approximately \$12.5 million.

tations

for capital lease obligations totaled \$10.8 million and \$10.4 million in 2012 and 2011, respectively.

s Due 2022

In 2012, we issued \$700.0 million principal amount of 4 1/2% senior notes due December 15, 2022. Interest on the 4 1/2% notes is payable semi-annually on June 15 and December 15 of each year, beginning on June 15, 2013.

We may redeem all or all of these notes at any time prior to December 15, 2017 by paying a “make whole” premium plus any accrued and unpaid interest. We may also redeem up to 35% of these notes prior to December 15, 2015 with the net cash proceeds of certain equity offerings without paying a “make whole” premium. In addition, we may redeem some or all of these notes on or after December 15, 2017 at specified redemption prices plus accrued interest.

s Due 2020

In 2012, we issued \$600.0 million principal amount of 7 3/8% senior notes due May 15, 2020. Interest on the 7 3/8% notes is payable semi-annually on May 15 and November 15 of each year, beginning on May 15, 2013.

We may redeem all or all of these notes on or after May 15, 2015 at specified redemption prices plus any accrued and unpaid interest. We may redeem up to 35% of these notes prior to May 15, 2013 by paying a “make whole” premium plus any accrued and unpaid interest. In addition, subject to certain conditions, we may redeem up to 35% of these notes prior to May 15, 2013, by paying a set premium, with the net proceeds of certain equity offerings.



quarter of 2012, we received the requisite consents from holders of these notes to amend the indenture governing the notes. The amendment increased the maximum amount of secured indebtedness that we are permitted to incur without equally and ratably securing the notes. Under the terms of the consent, we are permitted to pay up to \$5.7 million during the fourth quarter to the holders of the notes.

#### Due 2023

We have \$100.0 million of debentures due on November 15, 2023 with a yield to maturity of 7.80%. The debentures accrue interest at the rate of 7.80% per annum, compounded semi-annually. Pursuant to the indenture governing the debentures, we must maintain a certain level of stockholders' equity in order to pay dividends and other restricted payments, as defined in the indenture governing the debentures.

#### Redemption of 2011 Notes and 2013 Notes

We made tender offers on April 7, 2010 for (i) all of the \$150.0 million outstanding principal amount of our notes due 2011; and (ii) all of the \$150.0 million outstanding principal amount of our notes due 2013. The tender offers expired on May 4, 2010. On May 6, 2010, we accepted for purchase all of the notes tendered by the offering holders and called for redemption all of the balance of our outstanding 7 1/4% senior notes due 2011 and all of the balance of our outstanding 7 1/4% senior notes due 2013. The redemption prices of the notes due 2011 and 2013 were 100.000% and 101.354%, respectively, of the outstanding principal amount of the applicable note, plus accrued and unpaid interest thereon to the redemption date. On May 6, 2010, we made an irrevocable payment of accrued and unpaid interest, to the trustee for the notes due 2011 and 2013. As a result, such indentures were satisfied and effectively discharged.

#### Credit Facilities

We entered into a senior secured credit facility, which we amended and restated on March 2, 2011 ("the amended facility"). The amended facility consists of a United States dollar-denominated term loan A facility, a United States dollar-denominated term loan B facility, a Euro-denominated term loan A facility, a Euro-denominated term loan B facility, a United States dollar-denominated revolving credit facility and two multi-currency (one United States dollar and the other Euro, Japanese Yen and British Pound) revolving credit facilities. We made payments on our term loans of approximately \$300 million during 2011. On February 3, 2013, (a) we had an aggregate of approximately \$900 million of term loan borrowings outstanding under our United States dollar-denominated term loan A and B facilities; (b) we had repaid all of our Euro-denominated term loan A and B facilities; and (c) the amended facility provided for up to \$450 million of revolving credit (based on the applicable exchange rates on February 3, 2013), under which we had no revolving credit borrowings and no letters of credit outstanding. The amended facility was terminated on February 13, 2013 and replaced with the senior secured credit facility entered into in connection with the Warnaco acquisition, as discussed below.

During 2011, we made payments on our term loans of approximately \$450 million during 2011, including a voluntary prepayment of approximately \$150 million in connection with the amended facility in the first quarter of 2011. We paid \$10.6 million of fees in cash in connection with the modification of our amended facility during the first quarter of 2011. We made additional payments on our term loans of approximately \$300 million during 2012.

As of February 13, 2013, we were in compliance with all financial and non-financial covenants applicable at that time. Please see the section below entitled "Debt Covenants" for a discussion of the material debt covenants to which we are subject under the terms of the new senior secured credit facility entered into in connection with the acquisition of Warnaco.

As of February 13, 2013, our corporate credit was rated Ba2 by Moody's with a stable outlook and our issuer credit was rated BB+ by Standard & Poor's with a stable outlook. Our ratings were reaffirmed upon the acquisition of Warnaco. In assessing our credit strength, we believe that both Moody's and Standard & Poor's ratings reflect, among other things, the impact of the Warnaco acquisition and related financing, our capital structure and financial policies as well as our consistent operating performance, historical acquisition activity and other financial information, as well as industry and other qualitative factors.

In connection with the acquisition of Warnaco on February 13, 2013, we paid \$2.181 billion in cash and issued approximately 7.7 million shares of our common stock, as consideration for the acquisition. In



replacement stock awards related to employee stock-based compensation grants valued at approximately \$40 million, which for accounted in the total consideration of approximately \$3.148 billion. The value of the replacement stock awards was determined based on the amount of the vesting period that had lapsed as of the acquisition date.

portion and related costs of the acquisition and repaid a portion of our and Warnaco's previously outstanding debt with the net proceeds of \$1.0 billion of 4 1/2% senior notes due 2022, as discussed above; and (ii) \$3.075 billion of term loans borrowed under new senior secured credit facilities described below.

secured credit facilities ("the new facilities"), were entered into simultaneously with the closing of the Warnaco acquisition. The new facilities include a \$1.7 billion United States dollar-denominated Term Loan A, a \$1.375 billion United States dollar-denominated Term Loan B and senior secured revolving credit facilities in an aggregate principal amount of \$750.0 million (based on the applicable exchange rates on February 13, 2013), consisting of (a) a \$475.0 million United States dollar-denominated revolving credit facility, (b) a \$25.0 million United States dollar-denominated revolving credit facility available in United States dollars and (c) a €185.9 million Euro-denominated revolving credit facility available in Euro, Pounds Sterling, Japanese Yen and Swiss Francs.

As of February 13, 2013, the full amounts of the term loans were drawn upon the acquisition's closing. The revolving credit facilities include amounts available under the revolving credit facilities. As of February 13, 2013, we had drawn no revolving credit borrowings and approximately \$86.9 million of letters of credit. A portion of each of the revolving credit facilities and Canadian revolving credit facility is also available for the making of swingline loans. The issuance of such letters of credit for a swingline loan reduces the amount available under the applicable revolving credit facility. So long as certain conditions are satisfied, we may request the lenders under the revolving credit facilities or increase the commitments under the revolving credit facilities by an aggregate amount not to exceed the greater of (a) \$750.0 million and (b) 50% of our consolidated adjusted earnings before interest, taxes, depreciation and amortization (as defined in the documentation relating to the new facilities) would not exceed 3.00:1.00 after giving pro forma effect to the incurrence of such borrowings. In either case, an amount equal to the aggregate revolving commitments of any defaulting lender (to the extent the commitments with respect to such lender are not in default). The lenders under the new facilities are not required to provide commitments with respect to such additional facilities or increased commitments.

Term Loan A and Term Loan B contain a mandatory repayment schedule on a quarterly basis, such that the total annual repayments are approximately 5% of the outstanding principal amount of the term loans.

	Term Loan A	Term Loan B
As of February 13, 2013	\$1,700,000,000	\$1,375,000,000
Interest rate to be repaid for the annual period ending March 31:		
	5	% 1
	5	% 1
	7.5	% 1
	10	% 1
	72.5	% 1
		1
		94

Borrowings under the new facilities are prepayable at any time without penalty (other than customary breakage costs). The terms of the new facilities require that certain amounts outstanding thereunder with (a) net cash proceeds of the incurrence of certain indebtedness, (b) net cash proceeds of certain asset dispositions (including as a result of casualty or condemnation) that exceed certain thresholds, to the extent such proceeds are not reinvested in the business in accordance with customary reinvestment provisions and (c) a percentage of excess cash flow, which percentage is determined as a percentage of the net cash proceeds during the relevant fiscal period.

United States dollar-denominated borrowings under the new facilities bear interest at a rate equal to an applicable margin plus, as determined at our option, the greater of (i) the prime rate, (ii) the United States federal funds rate plus 1/2 of 1.00% and (iii) a one-month LIBOR rate plus 1.00% (provided that the applicable margin plus 1.00% does not exceed 12.00% per annum).



Term Loan B, in no event will the base rate be deemed to be less than 1.75%) or (b) an adjusted Eurocurrency rate, calculated in a manner (provided that, in the case of Term Loan B, in no event will the adjusted Eurocurrency rate be deemed to be less than 0.75%).

dominated borrowings under the new revolving credit facility bear interest at a rate equal to an applicable margin plus, as determined at a prime rate determined by reference to the greater of (i) the rate of interest per annum that Royal Bank of Canada establishes at its main office, the reference rate of interest in order to determine interest rates for loans in Canadian Dollars to its Canadian borrowers and (ii) the sum of the per annum for Canadian Dollar bankers' acceptances having a term of one month that appears on the display referred to as "CDOR Page One Services as of 10:00 a.m. (Toronto time) on the date of determination, as reported by the administrative agent (and if such screen is not available, the prior or similar service as may be selected by the administrative agent), and (y) 0.75%, or (b) an adjusted Eurocurrency rate, calculated in a manner set forth in the new facility.

Under the new revolving credit facility in currencies other than United States dollars or Canadian dollars bear interest at a rate equal to an applicable adjusted Eurocurrency rate, calculated in a manner set forth in the new facility.

The margins will be in the case of Term Loan A and the revolving credit facilities, 2.00% for adjusted Eurocurrency rate loans and 1.00% for base rate loans. The applicable margins in the case of Term Loan B are fixed at 2.50% for adjusted Eurocurrency rate loans and 1.50% for base rate loans. As of the date of delivery of the compliance certificate and financial statements with respect to our fiscal quarter ending May 5, 2013, the applicable margins under Term Loan A and the revolving credit facilities will be adjusted based on our quarter end net leverage ratio.

Our debt agreements contain covenants that restrict our ability to finance future operations or capital needs, to take advantage of other business opportunities to satisfy our obligations under our other outstanding debt. These covenants restrict our ability to, among other things:

- incur additional debt or extend credit;
- make payments, including paying dividends or making distributions on, or redeeming or repurchasing, our capital stock or certain debt; and
- make investments;
- enter into transactions with affiliates;
- enter into agreements restricting our subsidiaries' ability to pay dividends;
- dispose of assets or engage in sale/leaseback transactions; and
- enter into an acquisition, merger, or sell, transfer, or lease all or substantially all of our assets.

Our debt agreements also require us to comply with certain financial covenants, including minimum interest coverage and maximum net leverage, beginning with August 4, 2013. A breach of any of these operating or financial covenants would result in a default under the applicable facility. If an event of default occurs, the lenders could elect to declare all amounts then outstanding, together with accrued interest, to be immediately due and payable in full, together with acceleration of our other debt. If we were unable to repay any such borrowings when due, the lenders could proceed against their collateral, together with acceleration of our other indebtedness. We are also subject to similar covenants and restrictions in connection with our other long-term debt agreements.



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summarizes, as of February 3, 2013, our contractual cash obligations by future period:

	Payments Due by Period <sup>(1)</sup>				
	Total Obligations	2013	2014-2015	2016-2017	Thereafter
Long-term debt	\$ 2,300.0	\$ 88.0	\$ 472.0	\$ 340.0	\$ 1,400.0
Leases	810.6	114.0	210.1	171.9	314.6
Capital leases <sup>(3)</sup>	10.8	10.8			
Contractual commitments <sup>(4)</sup>	1,836.3	318.0	518.9	400.5	598.9
Contractual royalty payments <sup>(5)</sup>	799.5	799.5			
Supplemental defined benefit plans <sup>(6)</sup>	78.2	17.4	25.4	18.2	17.2
Other obligations <sup>(7)</sup>	18.9	2.0	3.9	3.2	9.8
Other obligations <sup>(8)</sup>	20.4	10.7	6.8	2.9	
Cash obligations	14.4	14.4			
	\$ 5,889.1	\$ 1,374.8	\$ 1,237.1	\$ 936.7	\$ 2,340.5

Obligations have materially changed subsequent to the end of 2012 as a result of the Warnaco acquisition. Please refer to the discussion in the "Debt and Capital Resources" section for a description of new debt obligations that were incurred in connection with the financing of the acquisition. As of February 3, 2013, we had outstanding \$560.0 million under a senior secured term loan A facility and \$340.0 million under a senior secured term loan with mandatory payments through May 6, 2016 (according to the mandatory repayment schedules and prior to the termination and replacement of the loan discussed above), \$600.0 million of 7 3/8% senior unsecured notes due May 15, 2020, \$700.0 million of 4 1/2% senior unsecured notes due November 15, 2022 and \$100.0 million of 7 3/4% debentures due November 15, 2023. Interest on the senior secured term loans was payable quarterly and interest on the unsecured notes and debentures is payable semi-annually.

Our obligations include operating leases, as well as capital leases. Retail store operating leases generally provide for the lessee to pay operating costs in addition to rent. The obligation amounts listed include future minimum lease payments and exclude such direct operating costs. Refer to Note 14, "Leases," in the Notes to Consolidated Financial Statements included in Item 8 of this report for further information. Contractual commitments for goods on order and not received or paid for as of February 3, 2013. Substantially all of these goods are expected to be received and related payments are expected to be made within six months of our year end. This amount does not include foreign currency exchange gains and losses we have entered into to manage our exposure to exchange rate changes with respect to certain of these purchases. Please refer to Note 8, "Foreign Currency," in the Notes to Consolidated Financial Statements included in Item 8 of this report for further information.

Contractual royalty payments arise under numerous license agreements we have with third parties, each of which has different royalty rates. These agreements typically require us to make minimum payments to the licensors of the licensed trademarks based on expected or required minimum sales of the products, as well as additional royalty payments when our sales exceed such minimum sales. Certain of our license agreements require us to pay a percentage of net sales to the licensor for advertising and promotion of the licensed products, with no minimum amount required to be paid. Such advertising spending requirements, are excluded from the minimum contractual royalty payments shown in the table. There is no assurance we will exceed the minimum payments under any of these license agreements. However, given our projected sales levels for products covered by these agreements, we currently anticipate that future payments required under our license agreements on an aggregate basis will exceed the contractual minimum payments shown in the table.

We have a funded non-qualified supplemental defined benefit plan covering two current and 16 retired executives under which the participants will receive a benefit amount during the 10 years following the attainment of age

rior to the termination of employment with us, the participant has been in such plan for at least 10 years and has attained age 55. ent obligations for sponsorships. We have agreements relating to our sponsorship of the Barclay's Center, the 2014 Super Bowl Host C ssional sports teams and athletes and other similar sponsorships.

nts payable in connection with Tommy Hilfiger's acquisition of a licensee's business in Japan prior to our acquisition of Tommy Hilfiger ssumed as of the effective date of our acquisition of Tommy Hilfiger.

above table are contingent purchase price payments we are obligated to pay Mr. Calvin Klein based on 1.15% of total worldwide net sa ment governing the Calvin Klein acquisition, of products bearing any of the Calvin Klein brands and are required to be made with respo ary 12, 2018. A significant portion of the sales on which the payments to Mr. Klein are made are wholesale sales by us and our licenseo ailers. Such contingent purchase price payments totaled \$51.0 million in 2012.

above table are contingent purchase price payments we are obligated to pay GVM based on a percentage of annual sales in excess of an ommy Hilfiger products in India for a period of five years (or, under certain circumstances, a period of six years) following the acquisit Such payments are subject to a \$25.0 million aggregate maximum and are due within 60 days following each one-year period commen g the third quarter of 2012, we made a contingent purchase price payment of \$0.2 million for the first one-year period.

above table are contributions to our defined benefit qualified pension plans, or payments to employees and retirees in connection with o tive retirement, supplemental pension and postretirement health plans. Contractual cash obligations for these plans cannot be determine mptions required to estimate our future benefit obligations, including return on assets, discount rate and future compensation increases. 7 l with these plans are presented in Note 10, "Retirement and Benefit Plans," in the Notes to Consolidated Financial Statements included ently estimate that we will make contributions of approximately \$30 million to our pension plans in 2013. Our estimated pension contri ted contributions for the Warnaco plans that we acquired on February 13, 2013. We will update this figure in future filings to reflect the tions. Our actual contributions may differ from our planned contributions due to many factors, including changes in tax and other benef es between expected and actual pension asset performance or interest rates.

above table are \$189.1 million of net potential cash obligations associated with unrecognized tax benefits due to the uncertainty regardi s associated with such obligations. Please refer to Note 7, "Income Taxes," in the Notes to Consolidated Financial Statements included r information related to unrecognized tax benefits.

above table are \$12.5 million of asset retirement obligations related to leased office and retail store locations due to the uncertainty of ti s associated with such obligations. Please refer to Note 20, "Other Comments," in the Notes to Consolidated Financial Statements inclu other information related to asset retirement obligations.

above table are obligations related to our non-exclusive buying agency agreement with Li & Fung due to uncertainty of the timing and s associated with such obligations. Under the terms of the agreement, we are required to use Li & Fung for at least 54% of our global sourc products. The buying agency agreement with Li & Fung is terminable by us upon 12 months' prior notice for any reason, and is termin six months' prior notice in the event of a material breach by the other party and (ii) immediately upon the occurrence of certain bankru elating to the other party.

#### Arrangements

off-balance sheet arrangements that have a material current effect, or that are reasonably likely to have a material future effect, on our financial position, revenue, expenses, results of operations, liquidity, capital expenditures or capital resources.

## INTEREST AND EXCHANGE RATE SENSITIVITY

Assets held by us as of February 3, 2013 include cash equivalents, short and long-term debt, foreign currency forward exchange contracts and other financial instruments. Note 9, "Fair Value Measurements," in the Notes to Consolidated Financial Statements included in Item 8 of this report outlines the fair value of our financial instruments as of February 3, 2013. Cash and cash equivalents held by us are affected by short-term interest rates. Due to the current low interest rates prevailing on our cash equivalents, the potential for a significant decrease in short-term interest rates is low and, therefore, a further decrease in interest rates would have a minimal impact on our interest income. However, there is potential for a more significant increase in short-term interest rates, which could have a positive impact on our interest income. Given our balance of cash and cash equivalents at February 3, 2013, the effect of a 10 basis point increase in short-term interest rates on our interest income would be approximately \$0.9 million annually. We entered into new senior secured credit facilities on February 13, 2013, which terminated our previously outstanding amended facility. Please refer to Note 21, "Subsequent Events (Unaudited)," in the Notes to Consolidated Financial Statements included in Item 8 of this report for a further discussion of our new credit facility. Borrowings under our new senior secured credit facilities are at an applicable margin plus a variable rate. As such, our credit facilities expose us to market risk for changes in interest rates. As of February 13, 2013, approximately 45% of our total debt was at a fixed rate, with the remainder at variable rates. Given our debt position at February 13, 2013, a 10 basis point increase in interest rates on our interest expense would be approximately \$1.2 million annually.

Our business and the businesses acquired from Warnaco each have a substantial international component, which exposes us to significant foreign exchange risk. Accordingly, the impact of a strengthening United States dollar, particularly against the Euro, the Brazilian Real, the Japanese Yen, the Korean Won, the Canadian dollar, the Mexican Peso, the Indian Rupee and the Chinese Yuan, will have a negative impact on our results of operations. Our business and the businesses acquired from Warnaco purchase the majority of the products that they sell in United States dollars, which exposes us to foreign exchange risk as the United States dollar fluctuates. As such, we currently use and plan to continue to use foreign currency forward contracts and other derivative instruments to mitigate the cash flow or market value risks associated with such United States dollar-denominated purchases.

Our exposure to market risk for changes in exchange rates for the United States dollar in connection with our licensing businesses, particularly our Calvin Klein licensing, is a substantial portion of our Calvin Klein licensing revenue was generated from Warnaco, this exposure has been substantially reduced. Our licensing agreements require the licensee to report sales to us in the licensee's local currency but to pay us in United States dollars based on the exchange rate at the end of the contractual selling period. Thus, while we are not exposed to exchange rate gains and losses between the end of the selling period and the date we are exposed to exchange rate changes during and up to the last day of the selling period. In addition, certain of our other foreign licensing agreements expose us to exchange rate changes up to the date we collect payment or convert local currency payments into United States dollars. As a result of a weakening United States dollar, our foreign royalty revenue will be adversely impacted, and during times of a weakening United States dollar our revenue will be favorably impacted.

Our exposure to changes in foreign currency exchange rates on certain intercompany loans. We currently use and plan to continue to use foreign currency forward exchange contracts to mitigate this exposure.

Our revenue generally follows a seasonal pattern. Our wholesale businesses tend to generate higher levels of sales in the first and third quarters, while our retail businesses generate higher levels of sales in the fourth quarter. Royalty, advertising and other revenue tends to be earned somewhat evenly throughout the year. The third quarter has the highest level of royalty revenue due to higher sales by licensees in advance of the holiday selling season. We expect our revenue to generally continue.

## ACCOUNTING PRONOUNCEMENTS

The Financial Accounting Standards Board ("FASB") issued in May 2011 guidance to clarify and revise the requirements for measuring fair value and for the disclosure of fair value measurements. We adopted this guidance prospectively beginning in 2012 and such adoption did not have a material impact on our results of operations or financial position.



September 2011 guidance that is intended to reduce the cost and complexity of the goodwill impairment test by providing an entity with a qualitative test to assess whether it is necessary to perform the two-step impairment test that is currently in place. An entity would not be required to calculate the fair value of a reporting unit unless the entity determines that it is more likely than not that its fair value is less than its carrying amount. This guidance is effective for us in the first quarter of 2012. We adopted this guidance and performed such tests during the third quarter of 2012. The adoption of this guidance had no impact on our consolidated results of operations or financial position.

July 2012 guidance that is intended to reduce the cost and complexity of the impairment test for indefinite-lived intangible assets by providing an entity with a qualitative test to first assess whether it is necessary to perform the impairment test that is currently in place. An entity would not be required to calculate the fair value of an indefinite-lived intangible asset unless the entity determines that it is more likely than not that its fair value is less than its carrying amount. We early adopted this guidance and performed such tests during the third quarter of 2012. The adoption did not have any impact on our consolidated results of operations or financial position.

February 2013 guidance that requires an entity to provide information about significant amounts reclassified out of accumulated other comprehensive income. For amounts that are required to be reclassified in their entirety to net income in the same reporting period, an entity must report the reclassification and their corresponding effect on the respective line items of net income. Such information is required to be presented either on the face of the financial statements or as a separate disclosure in the footnotes to the financial statements. For other amounts that are not required to be reclassified to net income, an entity is required to cross-reference to other disclosures. This guidance becomes effective for us in the first quarter of 2013. The adoption of this guidance had no impact on our consolidated results of operations or financial position.

## ACCOUNTING POLICIES AND ESTIMATES

Our financial statements are based on the selection and application of significant accounting policies, which require management to make significant judgments and estimates. Our significant accounting policies are outlined in Note 1, “Summary of Significant Accounting Policies,” in the Notes to Consolidated Financial Statements included in Item 8 of this report. We believe that the following are the more critical judgmental areas in the application of our accounting policies that may materially affect our financial position and results of operations:

**Allowance for doubtful accounts—**We have arrangements with many of our department and specialty store customers to support their sales of our products. We have established an allowance based on a review of the individual customer arrangements and the expected performance of our products in their stores, we believe will be sufficient to cover our allowance obligations. We also establish accruals, which are based on historical data and authorized amounts, that we believe are necessary to cover our expected returns. It is possible that the accrual estimates could vary from actual results, which would require adjustment to the allowance and recorded returns.

**Inventory—**Our inventories are comprised principally of finished goods and are stated at the lower of cost or market. Cost for certain wholesale apparel inventories is determined using the first-in, first-out method. Cost for all other inventories is determined using the weighted average cost method. We review our inventories, inventory agings and discontinued merchandise categories to determine adjustments which are estimated to be necessary to liquidate our inventories and reduce inventories to the lower of cost or market. We believe that all inventory writedowns required at February 3, 2013 have been recorded. If economic conditions were to change, it is possible that the required level of inventory reserves would need to be adjusted.

**Goodwill impairment—**During 2012, 2011 and 2010, we determined that the long-lived assets in certain of our retail stores and other locations were not recoverable and we recorded impairment charges. In order to calculate the impairment charges, we estimated the undiscounted future cash flows and the fair value of the reporting unit. The undiscounted future cash flows for each asset were estimated using current sales trends and other factors. If different assumptions had been used for sales trends, the recorded impairment charges could have been significantly higher or lower. Note 9, “Fair Value Measurements,” in the Notes to Consolidated Financial Statements included in Item 8 of this report includes a further discussion of the circumstances surrounding the impairments and the impact of the impairment charges.

**Allowance for doubtful accounts—**Accounts receivable, as presented on our Consolidated Balance Sheets, is net of an allowance for doubtful accounts. An allowance for doubtful accounts is determined through an analysis of the aging of accounts receivable and assessments of collectibility based on historic trends, the financial condition of our customers and an evaluation of economic conditions. Because we cannot predict future changes in economic conditions and in the financial condition of our customers, the allowance for doubtful accounts is subject to change.



future losses from uncollectible accounts may differ from our estimates and could impact our allowance for doubtful accounts.

Deferred income tax balances reflect the effects of temporary differences between the carrying amounts of assets and liabilities and their tax bases. We use the enacted tax rates expected to be in effect when taxes are actually paid or recovered. FASB guidance on accounting for income taxes requires that deferred tax assets be evaluated for future realization and reduced by a valuation allowance to the extent we believe a portion will not be realized. We consider the likelihood of future realization of our deferred tax assets, including our recent earnings experience and expectations of future tax rates, the jurisdiction, the carryforward periods available to us for tax reporting purposes and other relevant factors. The actual realization of deferred tax assets may differ significantly from the amounts we have recorded.

In the course of business, there are many transactions and calculations for which the ultimate tax determination is uncertain. Accounting for uncertain tax positions requires a two-step approach to recognizing and measuring uncertain tax positions. The first step is to evaluate the tax position for recognition by determining whether it is more likely than not that the tax position will be fully sustained upon review by taxing authorities, including resolution of all applicable processes, if any. The second step is to measure the tax benefit as the largest amount that is greater than 50 percent likely of being realized. For tax positions that are 50 percent or less likely of being sustained upon audit, we do not recognize any portion of that benefit in the consolidated financial statements. We consider many factors when evaluating and estimating our tax positions and tax benefits, which may require periodic adjustments and which may differ from the actual outcomes. Our actual results could differ materially from our current estimates.

**Intangible assets—Goodwill and other indefinite-lived intangible assets** are tested for impairment annually, at the beginning of the third quarter, and between annual tests if an event occurs or circumstances change that would indicate the carrying amount may be impaired. Impairment tests are performed at a reporting unit level. A reporting unit is defined as an operating segment or one level below an operating segment, called a component, if two or more components of an operating segment will be aggregated and deemed a single reporting unit if the components have similar economic characteristics.

Under the new authoritative accounting guidance that allows us to first assess qualitative factors to determine whether it is necessary to perform a quantitative impairment test for goodwill and indefinite-lived intangible assets. We would perform the quantitative test if our qualitative assessment indicates it is more likely than not that the fair value of a reporting unit or intangible asset is less than its carrying amount. We may elect to bypass the qualitative test and proceed directly to the quantitative test for any reporting unit or asset. Qualitative factors that we consider as part of our assessment include changes in the most recent valuation to reporting unit carrying amounts, an increase in our market capitalization and its implied impact on reporting unit carrying amounts, market conditions, macroeconomic conditions, trends in product costs and financial performance of our businesses. If we perform the quantitative test for reporting units, we use a discounted cash flow method to calculate fair value. The discounted cash flow method is based on the present value of estimated cash flows used in these cash flow projections are generally consistent with our internal forecasts. The estimated cash flows are discounted using our weighted average cost of capital. The weighted average cost of capital is based on a number of variables, including the equity-risk premium. Management believes the assumptions used for the impairment tests are consistent with those that would be utilized by a market participant in an orderly market. Analyses and valuations. Any projected cash flows and estimates of weighted average cost of capital may be impacted by adverse changes in economic conditions and are subject to change based on the facts and circumstances that exist at the time of the valuation. No impairment of goodwill or other intangible assets resulted from our impairment tests in 2012. If different assumptions for our goodwill and other intangible asset impairment tests had been used, very different outcomes could have resulted. Based upon the results of our annual goodwill impairment testing during 2012 and our future testing, we currently do not believe that any of our reporting units are at significant risk for a future material goodwill impairment.

Assumptions included in the calculations of expense and liabilities for our pension plans are various assumptions, including return on assets, discount rates, and salary increases. Note 10, "Retirement and Benefit Plans," in the Notes to Consolidated Financial Statements included in Item 8 of this report contains a description of the assumptions used in performing certain calculations related to our pension plans. Actual results could differ from these assumptions, which could impact our balance sheet and could result in volatility in our future pension expense. Holding all other assumptions constant, a 1% increase in the assumed rate of return on assets would decrease or increase, respectively, 2013 net benefit cost by approximately \$4 million. Likewise, a 0.1% increase in the

rate would decrease or increase, respectively, 2013 net periodic pension expense by approximately \$19 million.

quarter of 2012, we changed our method of accounting for actuarial gains and losses for our pension and other postretirement plans. Historically, actuarial gains and losses related to our pension and other postretirement obligations and pension plan assets as a component of other comprehensive income were recognized in the period in which they arose. As set forth in FASB guidance for pension and other postretirement plans, we amortized actuarial gains and losses (outside a 10% corridor) in future periods over the average remaining service period of active employees or, if substantially all plan participants are inactive, the average remaining life expectancy of inactive participants, as a component of our net periodic benefit cost. We elected in the fourth quarter of 2012 to immediately recognize actuarial gains and losses in our operating results in the year in which they occur. These gains and losses are measured at the end of our fiscal year and, as such, will generally be recognized during the fourth quarter of each year. Additionally, we will no longer calculate pension plan assets using a permitted averaging technique for market-related value of plan assets but instead will use the fair value of plan assets. This accounting policy changes improve the transparency of our operational performance by recognizing in current period earnings the financial statement impact of changes in assumptions on our pension and other postretirement obligations and changes in fair value of pension plan assets. The financial data for 2012 has been retrospectively adjusted to reflect the effect of these accounting changes. Please refer to Note 1, “Summary of Significant Accounting Policies,” in the Consolidated Financial Statements included in Item 8 of this report for a presentation of our operating results before and after the accounting change.

Compensation—Accounting for stock-based compensation requires measurement of compensation cost for all stock-based awards at fair value over the service period of compensation over the service period for awards expected to vest. We use the Black-Scholes-Merton option pricing model to determine the fair value of stock options. This model uses assumptions that include the risk-free interest rate, expected volatility, expected dividend yield and expected term. The fair value of restricted stock units and restricted stock are determined based on the quoted price of our common stock on the date of grant. The fair value of contingently issuable performance shares is based on the quoted price of our common stock on the date of grant, reduced for the present value of awards expected to be paid on our common stock during the performance cycle, as the contingently issuable performance shares do not accrue dividends. We record expense for contingently issuable performance shares based on our current expectations of the probable number of shares that will vest. The expense of our stock-based awards is recognized as expense over the service period, net of estimated forfeitures. The estimation of stock award expense requires judgment, and to the extent actual results or updated estimates differ from our current estimates, such amounts will be recorded as adjustments in the period estimates are revised. We consider many factors when estimating expected forfeitures, including types of awards, employee turnover, and other factors. Actual results and future estimates may differ substantially from our current estimates.

## Quantitative and Qualitative Disclosures About Market Risk

Information regarding our Quantitative and Qualitative Disclosures About Market Risk appears under the heading “Market Risk—Interest and Exchange Rates” in Item 7.

## Financial Statements and Supplementary Data

Information regarding our financial statements and supplementary data included in this report is included in Item 8.

## Relationships and Disagreements with Accountants on Accounting and Financial Disclosure

## Legal Proceedings

## Controls and Procedures

### Disclosure Controls and Procedures

During the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Operating & Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based on this evaluation, our Chief Executive Officer and Chief Operating & Financial Officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this report. Disclosure controls and procedures are controls and procedures that





are that information required to be disclosed in our reports filed or submitted under the Securities Exchange Act of 1934, as amended, is sized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and that such information communicated to our management, including our Chief Executive Officer and Chief Operating & Financial Officer, as appropriate to allow for required disclosure.

Report on Internal Control over Financial Reporting

Report on internal control over financial reporting and our independent registered public accounting firm's audit report on our assessment of internal reporting can be found on pages F-54 and F-55.

Control over Financial Reporting

any changes in our internal control over financial reporting during the fourth quarter of the fiscal year to which this report relates that have or are reasonably likely to materially affect, our internal control over financial reporting.

Information

## Executive Officers and Corporate Governance

Information with respect to Directors of the Registrant is incorporated herein by reference to the section entitled “Election of Directors” in our proxy statement for the Annual Meeting of Stockholders to be held on June 20, 2013. Information with respect to compliance by our officers and directors with Section 16(a) of the Securities Exchange Act of 1934 is incorporated herein by reference to the section entitled “Section 16(a) Beneficial Ownership Reporting Compliance” in our proxy statement for the Annual Meeting of Stockholders to be held on June 20, 2013. Information with respect to our executive officers is contained in the section entitled “Executive Officers of the Registrant” in Part I, Item 1 of this report. Information with respect to the procedure by which security holders may recommend nominees to the Registrant is contained in the section entitled “Nominations and Director Independence” in our proxy statement for the Annual Meeting of Stockholders to be held on June 20, 2013. Information with respect to our Audit Committee, our Audit Committee Financial Expert and our Code of Ethics is incorporated herein by reference to the section entitled “Election of Directors” in our proxy statement for the Annual Meeting of Stockholders to be held on June 20, 2013.

## Executive Compensation

Information with respect to Executive Compensation is incorporated herein by reference to the sections entitled “Executive Compensation,” “Compensation Committee Report on Executive Compensation Discussion and Analysis” and “Compensation Committee Interlocks and Insider Participation” in our proxy statement for the Annual Meeting of Stockholders to be held on June 20, 2013.

## Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

Information with respect to the Security Ownership of Certain Beneficial Owners and Management and Equity Compensation Plan Information is incorporated herein by reference to the sections entitled “Security Ownership of Certain Beneficial Owners and Management” and “Equity Compensation Plan Information” in our proxy statement for the Annual Meeting of Stockholders to be held on June 20, 2013.

## Certain Relationships and Related Transactions, and Director Independence

Information with respect to Certain Relationships and Related Transactions and Director Independence is incorporated herein by reference to the sections entitled “Certain Relationships and Related Transactions of the Registrant and Related Persons,” “Election of Directors” and “Director Compensation” in our proxy statement for the Annual Meeting of Stockholders to be held on June 20, 2013.

## Accounting Fees and Services

Information with respect to Principal Accounting Fees and Services is incorporated herein by reference to the section entitled “Ratification of the Appointment of the Independent Registered Public Accounting Firm” in our proxy statement for the Annual Meeting of Stockholders to be held on June 20, 2013.

## Financial Statement Schedules

See page F-1 for a listing of the consolidated financial statements included in Item 8 of this report.

See page F-1 for a listing of consolidated financial statement schedules submitted as part of this report.

The following exhibits are included in this report:

Stock Purchase Agreement, dated December 17, 2002, among Phillips-Van Heusen Corporation, Calvin Klein, Inc., Calvin Klein (Europe), Inc., Calvin Klein (Europe II) Corp., Calvin Klein Europe S.r.l., CK Service Corp., Calvin Klein, Barry Schwartz, Trust for the Benefit of the Issue of Calvin Klein, Trust for the Benefit of the Issue of Barry Schwartz, Stephanie Schwartz-Ferdman and Jonathan Schwartz (incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K, filed on December 20, 2002). The registrant agrees to furnish supplementally a copy of any omitted schedules to the Commission upon request.

Purchase Agreement, dated as of March 15, 2010, by and among Tommy Hilfiger Corporation, Tommy Hilfiger B.V., Tommy Hilfiger Holding S.á.r.l, Stichting Administratiekantoor Elmira, Phillips-Van Heusen Corporation, Prince 2 B.V. and, solely for the purpose of certain sections thereof, Asian and Western Classics B.V. (incorporated by reference to Exhibit 2.1 to our Quarterly Report on Form 10-Q, filed June 10, 2010). The registrant agrees to furnish supplementally a copy of any omitted schedules to the Commission upon request.

Agreement and Plan of Merger, dated as of October 29, 2012, by and among The Warnaco Group, Inc., PVH Corp. and Wand Acquisition Corp. (incorporated by reference to Exhibit 2.1 to our Current Report on Form 8-K, filed on November 2, 2012).

Certificate of Incorporation (incorporated by reference to Exhibit 5 to our Annual Report on Form 10-K for the fiscal year ended January 29, 1977); Amendment to Certificate of Incorporation, filed June 27, 1984 (incorporated by reference to Exhibit 3B to our Annual Report on Form 10-K for the fiscal year ended February 3, 1985); Amendment to Certificate of Incorporation, filed June 2, 1987 (incorporated by reference to Exhibit 3(c) to our Annual Report on Form 10-K for the fiscal year ended January 31, 1988); Amendment to Certificate of Incorporation, filed June 1, 1993 (incorporated by reference to Exhibit 3.5 to our Annual Report on Form 10-K for the fiscal year ended January 30, 1994); Amendment to Certificate of Incorporation, filed June 20, 1996 (incorporated by reference to Exhibit 3.1 to our Quarterly Report on Form 10-Q for the period ended July 28, 1996); Certificate of Amendment of Certificate of Incorporation, filed June 29, 2006 (incorporated by reference to Exhibit 3.9 to our Quarterly Report on Form 10-Q for the period ended May 6, 2007); Certificate of Amendment of Certificate of Incorporation, filed June 23 2011 (incorporated by reference to Exhibit 3.1 to our Current Report on Form 8-K, filed on June 29 2011).

Certificate of Designation of Series A Cumulative Participating Preferred Stock, filed June 10, 1986 (incorporated by reference to Exhibit A of the document filed as Exhibit 3 to our Quarterly Report on Form 10-Q for the period ended May 4, 1986).

Certificate of Designations, Preferences and Rights of Series B Convertible Preferred Stock of Phillips-Van Heusen Corporation (incorporated by reference to Exhibit 3.1 to our Current Report on Form 8-K, filed on February 26, 2003); Corrected Certificate of Designations, Preferences and Rights of Series B Convertible Preferred Stock of Phillips-Van Heusen Corporation, dated April 17, 2003 (incorporated by reference to Exhibit 3.9 to our Annual Report on Form 10-K for the fiscal year ended February 2, 2003).

Certificate Eliminating Reference to Series B Convertible Preferred Stock from Certificate of Incorporation of Phillips-Van Heusen Corporation, filed June 12, 2007 (incorporated by reference to Exhibit 3.10 to our Quarterly Report on Form 10-Q for the period ended May 6, 2007).

Certificate Eliminating Reference To Series A Cumulative Participating Preferred Stock From Certificate of Incorporation (incorporated by reference to Exhibit 3.2 to our Current Report on Form 8-K, filed on September 28, 2007).

Certificate of Designations of Series A Convertible Preferred Stock of Phillips-Van Heusen Corporation (incorporated by reference to Exhibit 3.1 to our Current Report on Form 8-K, filed May 12, 2010).

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By-Laws of Phillips-Van Heusen Corporation, as amended through February 2, 2012 (incorporated by reference to Exhibit 3.1 to our Current Report on Form 8-K, filed on February 3, 2012).

Specimen of Common Stock certificate (incorporated by reference to Exhibit 4.1 to our Quarterly Report on Form 10-Q for the period ended July 31, 2011).

Indenture, dated as of November 1, 1993, between Phillips-Van Heusen Corporation and The Bank of New York, as Trustee (incorporated by reference to Exhibit 4.01 to our Registration Statement on Form S-3 (Reg. No. 33-50751) filed on October 26, 1993); First Supplemental Indenture, dated as of October 17, 2002 to Indenture dated as of November 1, 1993 between Phillips-Van Heusen Corporation and The Bank of New York, as Trustee (incorporated by reference to Exhibit 4.15 to our Quarterly Report on Form 10-Q for the period ended November 3, 2002); Second Supplemental Indenture, dated as of February 12, 2002 to Indenture, dated as of November 1, 1993, between Phillips-Van Heusen Corporation and The Bank of New York, as Trustee (incorporated by reference to Exhibit 4.2 to our Current Report on Form 8-K, filed on February 26, 2003); Third Supplemental Indenture, dated as of May 6, 2010, between Phillips-Van Heusen Corporation and The Bank of New York Mellon (formerly known as The Bank of New York), as Trustee (incorporated by reference to Exhibit 4.16 to our Quarterly Report on Form 10-Q for the period ended August 1, 2010).

Securities Purchase Agreement, dated as of March 15, 2010, by and among Phillips-Van Heusen Corporation, LNK Partners, L.P. and LNK Partners (Parallel), L.P. (incorporated by reference to Exhibit 4.10 to our Quarterly Report on Form 10-Q for the period ended May 2, 2010).

Securities Purchase Agreement, dated as of March 15, 2010, by and between Phillips-Van Heusen Corporation and MSD Brand Investments, LLC (incorporated by reference to Exhibit 4.11 to our Quarterly Report on Form 10-Q for the period ended May 2, 2010).

Stockholders Agreement, dated as of May 6, 2010, by and among Phillips-Van Heusen Corporation, Tommy Hilfiger Holding S.a.r.l, Stichting Administratiekantoor Elmira, Apax Europe VI-A, L.P., Apax Europe VI-1, L.P. and Apax US VII, L.P. (incorporated by reference to Exhibit 4.11 to our Quarterly Report on Form 10-Q for the period ended August 1, 2010); Amendment to Stockholders Agreement, dated as of June 8, 2010 to Stockholders Agreement, dated as of May 6, 2010, by and among Phillips-Van Heusen Corporation, Tommy Hilfiger Holding S.a.r.l, Stichting Administratiekantoor Elmira, Apax Europe VI-A, L.P., Apax Europe VI-1, L.P. and Apax US VII, L.P. (incorporated by reference to Exhibit 4.12 to our Quarterly Report on Form 10-Q for the period ended August 1, 2010).

Stockholders Agreement, dated as of May 6, 2010, by and among Phillips-Van Heusen Corporation, LNK Partners, L.P. and LNK Partners (Parallel), L.P. (incorporated by reference to Exhibit 4.13 to our Quarterly Report on Form 10-Q for the period ended August 1, 2010).

Stockholder Agreement, dated as of May 6, 2010, by and between Phillips-Van Heusen Corporation and MSD Brand Investments, LLC. (incorporated by reference to Exhibit 4.14 to our Quarterly Report on Form 10-Q for the period ended August 1, 2010).

Indenture, dated as of May 6, 2010, between Phillips-Van Heusen Corporation and U.S. Bank National Association, as Trustee (incorporated by reference to Exhibit 4.15 to our Quarterly Report on Form 10-Q for the period ended August 1, 2010).

First Supplemental Indenture, dated as of November 8, 2012, to Indenture dated as of May 6, 2010, between PVH Corp. (formally known as "Phillips-Van Heusen Corporation") and U.S. Bank National Association, as Trustee.

Indenture, dated as of December 20, 2012, between PVH Corp. and U.S. Bank National Association, as Trustee (incorporated by reference to Exhibit 4.1 to our Current Report on Form 8-K, filed on December 20, 2012).

Phillips-Van Heusen Corporation Capital Accumulation Plan (incorporated by reference to our Current Report on Form 8-K, filed on January 16, 1987); Phillips-Van Heusen Corporation Amendment to Capital Accumulation Plan (incorporated by reference to Exhibit 10(n) to our Annual Report on Form 10-K for the fiscal year ended February 2, 1987); Form of Agreement amending Phillips-Van Heusen Corporation Capital Accumulation Plan with respect to individual participants (incorporated by reference to Exhibit 10(1) to our Annual Report on Form 10-K for the fiscal year ended January 31, 1988); Form of Agreement amending Phillips-Van Heusen Corporation Capital Accumulation Plan with respect to individual participants (incorporated by reference to Exhibit 10.8 to our Quarterly Report on Form 10-Q for the period ended October 29, 1995).

Phillips-Van Heusen Corporation Supplemental Defined Benefit Plan, dated January 1, 1991, as amended and restated effective as of January 1, 2005 (incorporated by reference to Exhibit 10.3 to our Quarterly Report on Form 10-Q for the period ended November 4, 2007).

Phillips-Van Heusen Corporation Supplemental Savings Plan, effective as of January 1, 1991 and amended and restated effective as of January 1, 2005 (incorporated by reference to Exhibit 10.4 to our Quarterly Report on Form 10-Q for the period ended November 4, 2007).

Phillips-Van Heusen Corporation 1997 Stock Option Plan, effective as of April 29, 1997, as amended through September 21, 2006 (incorporated by reference to Exhibit 10.2 to our Quarterly Report on Form 10-Q for the period ended October 29, 2006).

Phillips-Van Heusen Corporation 1997 Stock Option Plan option certificate (incorporated by reference to Exhibit 10.11 to our Annual Report on Form 10-K for the fiscal year ended January 30, 2005).

Phillips-Van Heusen Corporation 2000 Stock Option Plan, effective as of April 27, 2000, as amended through September 21, 2006 (incorporated by reference to Exhibit 10.3 to our Quarterly Report on Form 10-Q for the period ended October 29, 2006).

Phillips-Van Heusen Corporation 2000 Stock Option Plan option certificate (incorporated by reference to Exhibit 10.15 to our Annual Report on Form 10-K for the fiscal year ended January 30, 2005).

Phillips-Van Heusen Corporation 2003 Stock Option Plan, effective as of May 1, 2003, as amended through September 21, 2006 (incorporated by reference to Exhibit 10.4 to our Quarterly Report on Form 10-Q for the period ended October 29, 2006).

Phillips-Van Heusen Corporation 2003 Stock Option Plan option certificate (incorporated by reference to Exhibit 10.19 to our Annual Report on Form 10-K for the fiscal year ended January 30, 2005).

Second Amended and Restated Employment Agreement, dated as of December 23, 2008, between Phillips-Van Heusen Corporation and Emanuel Chirico (incorporated by reference to Exhibit 10.15 to our Annual Report on Form 10-K for the fiscal year ended February 1, 2009); First Amendment to Second Amended and Restated Employment Agreement, dated as of January 29, 2010, between Phillips-Van Heusen Corporation and Emanuel Chirico (incorporated by reference to Exhibit 10.1 to our Quarterly Report on Form 10-Q for the period ended May 2, 2010); Second Amendment to Second Amended and Restated Employment Agreement, dated as of May 27, 2010, between Phillips-Van Heusen Corporation and Emanuel Chirico (incorporated by reference to Exhibit 10.6 to our Quarterly Report on Form 10-Q for the period ended August 1, 2010); Third Amendment to Second Amended and Restated Employment Agreement, dated January 28, 2011, between Phillips-Van Heusen Corporation and Emanuel Chirico (incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K, filed January 28, 2011).

Second Amended and Restated Employment Agreement, dated as of December 23, 2008, between Phillips-Van Heusen Corporation and Francis K. Duane (incorporated by reference to Exhibit 10.19 to our Annual Report on Form 10-K for the fiscal year ended February 1, 2009); First Amendment to Second Amended and Restated Employment Agreement, dated as of January 29, 2010, between Phillips-Van Heusen Corporation and Francis K. Duane (incorporated by reference to Exhibit 10.3 to our Quarterly Report on Form 10-Q for the period ended May 2, 2010); Second Amendment to Second Amended and Restated Employment Agreement, dated January 28, 2011, between Phillips-Van Heusen Corporation and Francis K. Duane (incorporated by reference to Exhibit 10.3 to our Current Report on Form 8-K, filed January 28, 2011).

Second Amended and Restated Employment Agreement, dated as of December 23, 2008, between Phillips-Van Heusen Corporation and P. Thomas Murry (incorporated by reference to Exhibit 10.28 to our Annual Report on Form 10-K for the fiscal year ended February 1, 2009); First Amendment to Second Amended and Restated Employment Agreement, dated as of January 29, 2010, between Calvin Klein, Inc. and Paul Thomas Murry (incorporated by reference to Exhibit 10.4 to our Quarterly Report on Form 10-Q for the period ended May 2, 2010); Second Amendment to Second Amended and Restated Employment Agreement, dated January 28, 2011, between Calvin Klein, Inc. and Paul Thomas Murry (incorporated by reference to Exhibit 10.4 to our Current Report on Form 8-K, filed January 28, 2011).



Second Amended and Restated Employment Agreement, dated as of December 23, 2008, between Phillips-Van Heusen Corporation and Michael Shaffer (incorporated by reference to Exhibit 10.30 to our Annual Report on Form 10-K for the fiscal year ended February 1, 2009); First Amendment to Second Amended and Restated Employment Agreement, dated January 28, 2011, between Phillips-Van Heusen Corporation and Michael Shaffer (incorporated by reference to Exhibit 10.2 to our Current Report on Form 8-K, filed January 28, 2011).

Stock Purchase Agreement, dated as of December 20, 2005, by and among Warnaco, Inc., Fingen Apparel N.V., Fingen S.p.A., Euro Cormar S.p.A. and Calvin Klein, Inc. (incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K, filed on December 22, 2005).

PVH Corp. Performance Incentive Bonus Plan, as amended and restated effective April 26, 2012 (incorporated by reference to Exhibit 10.1 to our Quarterly Report on Form 10-Q for the period ended April 29, 2012).

PVH Corp. Long-Term Incentive Plan, as amended and restated effective April 26, 2012 (incorporated by reference to Exhibit 10.2 to our Quarterly Report on Form 10-Q for the period ended April 29, 2012).

PVH Corp. 2006 Stock Incentive Plan, as amended and restated effective April 26, 2012 (incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K, filed on June 25, 2012).

Form of Stock Option Agreement for Directors under the Phillips-Van Heusen Corporation 2006 Stock Incentive Plan (incorporated by reference to Exhibit 10.2 to our Current Report on Form 8-K, filed on June 16, 2006); Revised Form of Stock Option Agreement for Directors under the Phillips-Van Heusen Corporation 2006 Stock Incentive Plan (incorporated by reference to Exhibit 10.5 to our Quarterly Report on Form 10-Q for the period ended May 6, 2007).

Form of Stock Option Agreement for Associates under the Phillips-Van Heusen Corporation 2006 Stock Incentive Plan (incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K, filed on April 11, 2007); Revised Form of Stock Option Agreement for Associates under the Phillips-Van Heusen Corporation 2006 Stock Incentive Plan (incorporated by reference to Exhibit 10.2 to our Quarterly Report on Form 10-Q for the period ended May 6, 2007).

Form of Restricted Stock Unit Agreement for Associates under the Phillips-Van Heusen Corporation 2006 Stock Incentive Plan (incorporated by reference to Exhibit 10.2 to our Current Report on Form 8-K, filed on April 11, 2007); Revised Form of Restricted Stock Unit Agreement for Associates under the Phillips-Van Heusen Corporation 2006 Corporation Stock Incentive Plan (incorporated by reference to Exhibit 10.3 to our Quarterly Report on Form 10-Q for the period ended May 6, 2007); Revised Form of Restricted Stock Unit Award Agreement for Employees under the Phillips-Van Heusen Corporation 2006 Stock Incentive Plan, effective as of July 1, 2008 (incorporated by reference to Exhibit 10.4 to our Quarterly Report on Form 10-Q for the period ended August 3, 2008); Revised Form of Restricted Stock Unit Award Agreement for Associates under the Phillips-Van Heusen Corporation 2006 Stock Incentive Plan, effective as of September 24, 2008 (incorporated by reference to Exhibit 10.39 to our Annual Report on Form 10-K for the fiscal year ended February 1, 2009).

Restricted Stock Unit Award Agreement, dated July 1, 2008, between Phillips-Van Heusen Corporation and Allen Sirkin (incorporated by reference to Exhibit 10.2 to our Current Report on Form 8-K, filed on July 3, 2008).

Form of Restricted Stock Unit Award Agreement for Special Grants to Allen Sirkin (incorporated by reference to Exhibit 10.38 to our Annual Report on Form 10-K for the fiscal year ended February 1, 2009).

Form of Amendment to Outstanding Restricted Stock Unit Award Agreements with Associates under the Phillips-Van Heusen Corporation 2006 Stock Incentive Plan, dated November 19, 2008 (incorporated by reference to Exhibit 10.40 to our Annual Report on Form 10-K for the fiscal year ended February 1, 2009).

Form of Performance Share Award Agreement under the Phillips-Van Heusen Corporation 2006 Stock Incentive Plan (incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K, filed on May 8, 2007); Revised Form of Performance Share Award Agreement under the Phillips-Van Heusen Corporation 2006 Stock Incentive Plan, effective as of April 30, 2008 (incorporated by reference to Exhibit 10.2 to our Quarterly Report on Form 10-Q for the period ended May 4, 2008); Revised Form of Performance Share Award Agreement under the Phillips-Van Heusen Corporation 2006 Stock Incentive Plan, effective as of December 16, 2008 (incorporated by reference to Exhibit 10.42 to our Annual Report on Form 10-K for the fiscal year ended February 1, 2009); Revised Form of Performance Share Award Agreement under the PVH Corp. 2006 Stock Incentive Plan, effective as of April 25, 2012 (incorporated by reference to Exhibit 10.3 to our Quarterly Report on Form 10-Q for the period ended April 29, 2012).

Revised Form of Restricted Stock Unit Award Agreement for Directors under the Phillips-Van Heusen Corporation 2006 Stock Incentive Plan, effective as of July 1, 2008 (incorporated by reference to Exhibit 10.5 to our Quarterly Report on Form 10-Q for the period ended August 3, 2008); Revised Form of Restricted Stock Unit Award Agreement for Directors under the Phillips-Van Heusen Corporation 2006 Stock Incentive Plan, effective as of September 24, 2008 (incorporated by reference to Exhibit 10.45 to our Annual

Report on Form 10-K for the fiscal year ended February 1, 2009); Revised Form of Restricted Stock Unit Award Agreement for Directors under the Phillips-Van Heusen Corporation 2006 Stock Incentive Plan, effective as of June 24, 2010 (incorporated by reference to Exhibit 10.3 to our Quarterly Report on Form 10-Q for the period ended August 1, 2010).

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Form of Amendment to Outstanding Restricted Stock Unit Award Agreements with Directors under the Phillips-Van Heusen Corporation 2006 Stock Incentive Plan, dated November 19, 2008 (incorporated by reference to Exhibit 10.46 to our Annual Report on Form 10-K for the fiscal year ended February 1, 2009).

Form of Restricted Stock Unit Agreement between Phillips-Van Heusen and Emanuel Chirico (incorporated by reference to Exhibit 10.4 to our Current Report on Form 8-K, filed on July 1, 2009).

Credit and Guaranty Agreement, dated as of May 6, 2010, among Phillips-Van Heusen Corporation, Tommy Hilfiger B.V., certain subsidiaries of Phillips-Van Heusen Corporation, Barclays Bank PLC as Administrative Agent and Collateral Agent, Barclays Capital as Joint Lead Arranger and Joint Lead Bookrunner, Deutsche Bank Securities Inc. as Joint Lead Arranger, Joint Lead Bookrunner and Syndication Agent, Banc of America Securities LLC as Joint Lead Bookrunner and Co-Documentation Agent, Credit Suisse Securities (USA) LLC as Joint Lead Bookrunner and Co-Documentation Agent, and RBC Capital Markets as Joint Lead Bookrunner and Co-Documentation Agent (incorporated by reference to Exhibit 10.1 to our Quarterly Report on Form 10-Q/A for the period ended August 1, 2010 filed on October 29, 2010); First Amendment to Credit and Guaranty Agreement, dated as of July 26, 2010 to Credit and Guaranty Agreement, dated as of May 6, 2010, among Phillips-Van Heusen Corporation, Tommy Hilfiger B.V., certain subsidiaries of Phillips-Van Heusen Corporation, Barclays Bank PLC as Administrative Agent and Collateral Agent, Barclays Capital as Joint Lead Arranger and Joint Lead Bookrunner, Deutsche Bank Securities Inc. as Joint Lead Arranger, Joint Lead Bookrunner and Syndication Agent, Banc of America Securities LLC as Joint Lead Bookrunner and Co-Documentation Agent, Credit Suisse Securities (USA) LLC as Joint Lead Bookrunner and Co-Documentation Agent, and RBC Capital Markets as Joint Lead Bookrunner and Co-Documentation Agent (incorporated by reference to Exhibit 10.2 to our Quarterly Report on Form 10-Q for the period ended August 1, 2010). \*\*

Amended and Restated Credit and Guaranty Agreement, dated as of March 2, 2011, among Phillips-Van Heusen Corporation, Tommy Hilfiger B.V., certain subsidiaries of Phillips-Van Heusen Corporation, the lenders party thereto, Barclays Bank PLC, as Administrative Agent and Collateral Agent, Deutsche Bank Securities Inc., as Syndication Agent, and Bank of America, N.A., Credit Suisse Securities (USA) LLC and Royal Bank of Canada, as Co-Documentation Agents (incorporated by reference to Exhibit 10.1 to Amendment No. 1 to our Quarterly Report on Form 10-Q for the period ended May 1, 2011, filed on February 2, 2012).\*\*\*

Schedule of Non-Management Directors' Fees, effective June 21, 2012 (incorporated by reference to Exhibit 10.1 to our Quarterly Report on Form 10-Q for the period ended July 29, 2012).

Employment Agreement, dated as of May 6, 2010, between Tommy Hilfiger Group, B.V. and Fred Gehring (incorporated by reference to Exhibit 10.47 to our Annual Report on Form 10-K for the fiscal year ended January 30, 2011); Addendum to Employment Agreement, dated as of December 31, 2010, between Tommy Hilfiger Group, B.V. and Fred Gehring (incorporated by reference to Exhibit 10.48 to our Annual Report on Form 10-K for the fiscal year ended January 30, 2011).

Letter of Independent Registered Public Accounting Firm Regarding Change in Accounting Principle

PVH Corp. Subsidiaries.

Consent of Independent Registered Public Accounting Firm.

Certification of Emanuel Chirico, Chairman and Chief Executive Officer, pursuant to Section 302 of the Sarbanes – Oxley Act of 2002.

Certification of Michael Shaffer, Executive Vice President and Chief Operating & Financial Officer, pursuant to Section 302 of the Sarbanes – Oxley Act of 2002.

Certification of Emanuel Chirico, Chairman and Chief Executive Officer, pursuant to Section 906 of the Sarbanes – Oxley Act of 2002, 18 U.S.C. Section 1350.

Certification of Michael Shaffer, Executive Vice President and Chief Operating & Financial Officer, pursuant to Section 906 of the Sarbanes – Oxley Act of 2002, 18 U.S.C. Section 1350.

XBRL Instance Document

XBRL Taxonomy Extension Schema Document

XBRL Taxonomy Extension Calculation Linkbase Document

XBRL Taxonomy Extension Definition Linkbase Document

XBRL Taxonomy Extension Label Linkbase Document

XBRL Taxonomy Extension Presentation Linkbase Document

herewith.

contract or compensatory plan or arrangement required to be identified pursuant to Item 15(a)(3) of this report.

Confidential Information contained in this Exhibit was omitted, pursuant to the grant of confidential treatment under Rule 24b-2 of the Securities Exchange Act of 1934, as amended, by means of redacting portions of the text and replacing each of the redacted portions with an asterisk. A complete copy of this Exhibit was previously filed separately with the Secretary of the Securities and Exchange Commission without the redaction.

Confidential Information contained in this exhibit was omitted, pursuant to a request for confidential treatment.

Exhibit 2.2 shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of Section 18. Its contents shall not be deemed incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934.

(3) above for a listing of the exhibits included as part of this report.

Financial Statement Schedules: See page F-1 for a listing of the consolidated financial statement schedules submitted as part of this report.

Requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by a duly authorized person.

PVH CORP.

By: /s/ EMANUEL CHIRICO  
 Emanuel Chirico  
 Chairman and Chief Executive Officer

Requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant on the dates indicated.

	Title	Date
CHIRICO	Chairman and Chief Executive Officer (Principal Executive Officer)	April 3, 2013
OFFER	Executive Vice President and Chief Operating & Financial Officer (Principal Financial Officer)	April 3, 2013
STEIN	Senior Vice President and Controller (Principal Accounting Officer)	April 3, 2013
HILFIGER	Chief Executive Officer, Tommy Hilfiger and PVH International Operations and Director	April 3, 2013
VO	Director	April 3, 2013
EO	Director	April 3, 2013
LER	Director	April 3, 2013
JENKINS	Director	April 3, 2013
IN	Director	April 3, 2013
INO	Director	April 3, 2013
USKEY	Director	April 3, 2013

LA	Director	April 3, 2013
IGUEZ	Director	April 3, 2013
	Director	April 3, 2013

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First Supplemental Indenture, dated as of November 8, 2012, to Indenture dated as of May 6, 2010, between PVH Corp. (formally known as “Phillips-Van Heusen Corporation”) and U.S. Bank National Association, as Trustee.

Letter of Independent Registered Public Accounting Firm Regarding Change in Accounting Principle

PVH Corp. Subsidiaries.

Consent of Independent Registered Public Accounting Firm.

Certification of Emanuel Chirico, Chairman and Chief Executive Officer, pursuant to Section 302 of the Sarbanes – Oxley Act of 2002.

Certification of Michael Shaffer, Executive Vice President and Chief Operating & Financial Officer, pursuant to Section 302 of the Sarbanes – Oxley Act of 2002.

Certification of Emanuel Chirico, Chairman and Chief Executive Officer, pursuant to Section 906 of the Sarbanes – Oxley Act of 2002, 18 U.S.C. Section 1350.

Certification of Michael Shaffer, Executive Vice President and Chief Operating & Financial Officer, pursuant to Section 906 of the Sarbanes – Oxley Act of 2002, 18 U.S.C. Section 1350.

BRL Instance Document

BRL Taxonomy Extension Schema Document

BRL Taxonomy Extension Calculation Linkbase Document

BRL Taxonomy Extension Definition Linkbase Document

BRL Taxonomy Extension Label Linkbase Document

BRL Taxonomy Extension Presentation Linkbase Document

15(a)(1) and 15(a)(2)

FINANCIAL STATEMENTS AND FINANCIAL STATEMENT SCHEDULE

The following consolidated financial statements and supplementary data are included in Item 8 of this report:

<u>Consolidated Income Statements - As Adjusted—Years Ended February 3, 2013, January 29, 2012 and January 30, 2011</u>	<u>F-2</u>
<u>Consolidated Statements of Comprehensive Income—Years Ended February 3, 2013, January 29, 2012 and January 30, 2011</u>	<u>F-3</u>
<u>Consolidated Balance Sheets - As Adjusted—February 3, 2013 and January 29, 2012</u>	<u>F-4</u>
<u>Consolidated Statements of Cash Flows - As Adjusted—Years Ended February 3, 2013, January 29, 2012 and January 30, 2011</u>	<u>F-5</u>
<u>Consolidated Statements of Changes in Stockholders' Equity - As Adjusted—Years Ended February 3, 2013, January 29, 2012 and January 30, 2011</u>	<u>F-6</u>
<u>Consolidated Financial Statements</u>	<u>F-7</u>
<u>Quarterly Financial Data - Unaudited</u>	<u>F-52</u>
<u>Management's Report on Internal Control Over Financial Reporting</u>	<u>F-54</u>
<u>Report of Independent Registered Public Accounting Firm</u>	<u>F-55</u>
<u>Year Financial Summary</u>	<u>F-57</u>

The following consolidated financial statement schedule is included herein:

<u>Schedule II - Valuation and Qualifying Accounts</u>	<u>F-59</u>
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Information for which provision is made in the applicable accounting regulation of the Securities and Exchange Commission are not required under this regulation and therefore have been omitted.

## INCOME STATEMENTS - AS ADJUSTED

(not per share data)

	2012	2011	2010
	\$ 5,540,821	\$ 5,410,028	\$ 4,219,821
Interest revenue	370,019	356,035	306,700
Other revenue	132,159	124,561	110,400
Provision for credit losses	6,042,999	5,890,624	4,636,800
Depreciation and amortization	2,793,769	2,834,735	2,214,800
Administrative expenses	3,249,230	3,055,889	2,421,900
Goodwill impairment and extinguishment costs	2,594,315	2,549,850	2,071,700
	—	16,233	6,650
	—	—	140,490
Income from unconsolidated affiliates, net	5,447	1,367	—
Interest expense and taxes	660,362	491,173	203,030
	118,747	129,355	128,560
	1,497	1,267	1,739
	543,112	363,085	76,208
	109,272	87,388	21,831
Income before common share	\$ 433,840	\$ 275,697	\$ 54,370
Income per common share	\$ 5.98	\$ 3.86	\$ 0.83
Adjusted income per common share	\$ 5.87	\$ 3.78	\$ 0.81

dated financial statements.

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## STATEMENTS OF COMPREHENSIVE INCOME

	2012	2011	2010
	\$ 433,840	\$ 275,697	\$ 54,377
Net income (loss):			
Translation adjustments, net of tax expense (benefit) of \$469, \$(1,070) and \$(149)	86,492	(82,062)	147,577
For service credit related to pension and postretirement plans, net of tax (benefit) of \$(310)	(542)	(535)	(578)
Realized (loss) gain on effective hedges, net of tax expense (benefit) of \$2,681,	(19,903)	18,611	(11,899)
Foreign operations, net of tax expense of \$318	—	—	523
Income	\$ 499,887	\$ 211,711	\$ 189,900

dated financial statements.

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## BALANCE SHEETS - AS ADJUSTED

(not share and per share data)

	February 3, 2013	January 2012
Receivables	\$ 892,209	\$ 233,1
Net of allowances for doubtful accounts of \$16,114 and \$15,744	418,251	467,62
	23,073	13,337
	878,415	809,00
	157,802	111,22
Deferred taxes of \$38,310 and \$53,645	67,256	104,83
Prepaid expenses	2,437,006	1,739,2
Equipment, net	561,335	458,89
	1,958,887	1,822,4
	2,327,809	2,306,8
Accounts payable	86,000	86,000
Accrued interest	167,196	165,52
Accrued deferred taxes of \$61,465 and \$11,989	243,316	173,38
	\$ 7,781,549	\$ 6,752
<b>STOCKHOLDERS' EQUITY</b>		
Preferred stock, par value \$100 per share; 150,000 total shares authorized	\$ 377,231	\$ 366,1
Common stock, par value \$100 per share; 8,000 total shares authorized; 0 and 8,000 shares issued and outstanding	646,130	556,36
Additional paid-in capital	40,239	38,376
Retained earnings	10,847	13,040
Long-term debt	88,000	69,951
Other liabilities	1,162,447	1,043,8
	2,211,642	1,832,9
Including deferred taxes of \$589,796 and \$507,023	1,154,891	1,160,1
Accumulated other comprehensive income:		
Accumulated other comprehensive income	—	—
Accumulated other comprehensive income - preferred stock, par value \$100 per share; 8,000 total shares authorized; 0 and 8,000 shares issued and outstanding (including liquidation preference of \$0 and \$200,000)	—	188,59
Accumulated other comprehensive income - common stock, par value \$1 per share; 240,000,000 shares authorized; 73,324,491 and 68,297,773 shares issued	73,324	68,298
Capital – common stock	1,623,693	1,377,9
	1,445,673	1,022,8
Accumulated other comprehensive income	139,882	73,835
49,531 shares of common stock held in treasury, at cost	(30,003	) (16,019
Equity	3,252,569	2,715,4
Total Stockholders' Equity	\$ 7,781,549	\$ 6,752

dated financial statements.

## STATEMENTS OF CASH FLOWS - AS ADJUSTED

	2012	2011	2010
ACTIVITIES			
Reconcile to net cash provided by operating activities:	\$ 433,840	\$ 275,697	\$ 54,370
Depreciation and amortization	140,356	132,010	147,130
Share of net income of unconsolidated affiliates, net	(5,447)	(1,367)	—
Gain on sale of assets	49,987	14,883	(13,430)
Conservation expense	33,599	40,938	33,281
Impairment of goodwill	7,475	7,686	13,900
Retirement and benefit plans	28,142	76,120	4,534
Share repurchases	—	—	4,157
Gain on extinguishment costs	—	16,233	6,650
Gain on settlement of unfavorable contract	—	20,709	—
Gain on settlement of derivative instruments related to the acquisition of Tommy Hilfiger	—	—	140,490
Change in operating assets and liabilities:			
Accounts receivable, net	55,694	(40,840)	(114,700)
Prepaid expenses	(57,518)	(111,248)	(141,650)
Accrued expenses and deferred revenue	86,593	48,224	233,650
Other assets	(44,275)	(37,065)	(17,650)
Contributions	(105,000)	(20,020)	(25,600)
Change in other liabilities	(53,909)	68,761	34,105
Net cash provided by operating activities	569,537	490,721	359,170
ACTIVITIES <sup>(1)</sup>			
Acquisitions, net of cash acquired	(37,856)	(34,641)	(2,493)
Acquisitions of unconsolidated affiliates	(8,364)	(48,700)	—
Acquisition of property, plant and equipment	(210,554)	(169,841)	(100,990)
Acquisition of intangible assets	(51,159)	(50,679)	(43,650)
Acquisition of derivative instruments related to the acquisition of Tommy Hilfiger	—	—	(140,490)
Net cash used in investing activities	(307,933)	(303,861)	(2,778)
ACTIVITIES <sup>(1)</sup>			
Revolving credit facilities	—	—	—
Proceeds from short-term borrowings	(2,193)	8,172	4,868
Line of credit facilities	(299,598)	(450,725)	(250,000)
Debt modification costs	—	(10,634)	—
Transaction fees	(5,749)	—	—
Settlement of awards under stock plans	13,271	24,457	23,939
Proceeds from awards under stock plans	14,889	11,593	9,333
Repurchase of treasury shares	(10,985)	(10,874)	(10,015)
Lease obligations	(13,984)	(5,270)	(2,481)
Common stock offering	(10,836)	(10,380)	(6,944)
Preferred stock offering	—	—	364,520
Preferred stock issuance	—	—	188,590
Issuance of long-term debt	700,000	—	584,350
Revolving credit facilities	—	—	1,823,900



debt	—	—	(303,640)
used by financing activities	384,815	(443,661)	) 2,426,500
rate changes on cash and cash equivalents	12,593	(8,720)	) 10,404
in cash and cash equivalents	659,012	(265,521)	) 17,836
equivalents at beginning of year	233,197	498,718	480,880
equivalents at end of year	\$ 892,209	\$ 233,197	\$ 498,718

Information on noncash investing and financing transactions.  
 included in the accompanying financial statements.

## STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY - AS ADJUSTED

(in thousands of dollars, except per share and per share data)

	Preferred Stock	Common Stock		Additional Paid In Capital- Common Stock	Retained Earnings	Accumulated Other Comprehensive Income	Treasury Stock	Stock Equity
		Shares	\$1 par Value					
		57,139,230	\$ 57,139	\$ 596,344	\$ 713,633 54,377	\$ 2,201	\$ (200,764 )	\$ 1,343,517
for service credit and postretirement (benefit) of \$(310)						(578 )		(578 )
translation tax (benefit) of						147,574		147,574
ign operation, net of						523		523
realized loss on t of tax (benefit) of						(11,899 )		(11,899 )
ne income								189,500
ring, including the easury shares		500,000	500	162,573			201,456	364,529
ed stock		350,861	351	(351 )				—
n stock in connection of Tommy Hilfiger		7,872,980	7,873	467,734				475,337
ferred shares	\$ 188,595							188,595
, net of withholding shares		320,000	320	8,640			(8,960 )	—
s under stock plans		1,051,496	1,052	22,887				23,965
wards under stock				10,539				10,539
nsation expense				33,281				33,281
58 treasury shares					(10,015 )		(2,481 )	(10,015 )
	188,595	67,234,567	67,235	1,301,647	757,995 275,697	137,821	(10,749 )	2,442,275
for service credit and postretirement (benefit) of \$(344)						(535 )		(535 )
translation tax (benefit) of						(82,062 )		(82,062 )
realized gain on t of tax (benefit) of						18,611		18,611
ne income								211,400

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Shares under stock plans		1,063,206	1,063	23,394				24,4
Dividends under stock				11,943				11,9
Compensation expense				40,938				40,9
					(10,874	)		(10,
88 treasury shares							(5,270	) (5,2
	188,595	68,297,773	68,298	1,377,922	1,022,818	73,835	(16,019	) 2,7
					433,840			433
For service credit								
and postretirement							(542	) (54,
benefit) of \$(338)								
Translation								
tax expense of \$469							86,492	86,4
realized (loss) on								
of tax expense of							(19,903	) (19,
Pre-tax income								499
Shares under stock plans		837,360	837	12,434				13,2
Dividends under stock				15,332				15,3
Compensation expense				33,599				33,5
Convertible preferred	(188,595	4,189,358	4,189	184,406				—
	)				(10,985	)		(10,
1065 treasury shares							(13,984	) (13,
	\$—	73,324,491	\$ 73,324	\$ 1,623,693	\$ 1,445,673	\$ 139,882	\$ (30,003	) \$ 3,
dated financial statements.								

## CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands, except per share data)

## DESCRIPTION OF SIGNIFICANT ACCOUNTING POLICIES

**Business** — PVH Corp. and its subsidiaries (collectively, the “Company”) together constitute a global apparel company whose brand portfolio includes nationally recognized brand names, including Calvin Klein, Tommy Hilfiger, Van Heusen, IZOD, Bass, ARROW and Eagle, which are licensed to the Company, Kenneth Cole New York, Kenneth Cole Reaction, Sean John, JOE Joseph Abboud, MICHAEL Michael Kors, Michael Kors Collection, Michael Kors Signature Collection, DKNY, Elie Tahari, Nautica, Ted Baker, J. Garcia, Claiborne, Robert Graham, U.S. POLO ASSN., Ike Behar, Axcel, and Varvatos, which are licensed, as well as various other licensed and private label brands. The Company designs and markets branded dress shirts, trousers, jackets, sweaters, and, to a lesser extent, footwear and other related products and licenses its owned brands over a broad range of products.

**Consolidation** — The consolidated financial statements include the accounts of the Company. Intercompany accounts and transactions have been eliminated. Investments in entities that the Company does not control but has the ability to exercise significant influence over are accounted for under the equity method of accounting. The Company’s Consolidated Income Statements include its proportionate share of the net income or loss of these entities.

The preparation of the consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

The Company uses a 52-53 week fiscal year ending on the Sunday closest to February 1. References to a year are to the Company’s fiscal year unless otherwise stated. Results for 2012, 2011 and 2010 represent the 53 weeks ended February 3, 2013, 52 weeks ended January 29, 2012 and 52 weeks ended February 1, 2011, respectively.

**Cash and Cash Equivalents** — The Company considers all highly liquid investments with maturities of three months or less when purchased to be cash equivalents. As of February 3, 2013, cash and cash equivalents at February 3, 2013 consisted principally of bank deposits and investments in money market funds.

**Accounts Receivable** — Accounts receivable, as presented on the Company’s Consolidated Balance Sheets, is net of allowances. An allowance for doubtful accounts is determined through an analysis of the aging of accounts receivable and assessments of collectibility based on historic trends, the financial condition of the customers, and the evaluation of economic conditions. The Company writes off uncollectible trade receivables once collection efforts have been exhausted and the carrying balance is not recoverable. Costs associated with allowable customer markdowns and operational chargebacks, net of the expected recoveries, are included in the allowance for allowances included in accounts receivable. These provisions result from seasonal negotiations, as well as historic deduction trends, customer creditworthiness, and the evaluation of current market conditions.

**Intangible Assets** — The Company assesses the recoverability of goodwill annually, at the beginning of the third quarter of each fiscal year, and whenever there is an event occurs or circumstances change that would indicate the carrying amount may be impaired. Impairment testing for goodwill is performed at the reporting unit level. Under Financial Accounting Standards Board (“FASB”) guidance for goodwill and other intangible assets, a reporting unit is defined as the lowest level or one level below the operating segment, called a component. However, two or more components of an operating segment will be aggregated into a reporting unit if the components have similar economic characteristics. In 2012, the Company adopted new authoritative accounting guidance that requires the use of qualitative factors to determine whether it is necessary to perform the more detailed two-step quantitative goodwill impairment test. If the qualitative assessment determines it is more likely than not that a reporting unit’s fair value is less than its carrying amount, the quantitative test is required. Any reporting unit may elect to bypass the qualitative assessment and proceed directly to the quantitative test for any reporting unit. When performing the quantitative test, an impairment loss is recognized if the carrying amount of the reporting unit’s net assets exceeds the estimated fair value of the reporting unit. If an impairment loss is recognized, the reporting unit goodwill is determined to exceed the implied fair value of that goodwill. The estimated fair value of a reporting unit is calculated using a discounted cash flow model.

angible assets not subject to amortization are tested for impairment annually, at the beginning of the third quarter of each fiscal year, and  
ent occurs or circumstances change that would indicate that

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OLIDATED FINANCIAL STATEMENTS - (Continued)

amounts in thousands, except per share data)

may be impaired. In 2012, the Company also adopted new authoritative accounting guidance that allows it to first assess qualitative factors that may indicate that it is necessary to perform a more detailed quantitative impairment test for its indefinite-lived intangible assets. The Company performs this qualitative assessment and if it is determined it is more likely than not that the assets are impaired, the Company may elect to bypass the qualitative test and proceed directly to the quantitative test. When performing the quantitative test, an impairment loss is recognized if the carrying amount of the asset exceeds its fair value of the asset, which is determined using the estimated discounted cash flows associated with the asset's use. Intangible assets with finite lives are tested for impairment along with other long-lived assets as described below.

performed its required annual impairment tests for goodwill and other indefinite-lived intangible assets at the beginning of the third quarter of 2012. No impairment of goodwill or other intangible assets resulted from any of these tests.

— The Company reviews for and records impairment losses on long-lived assets (excluding goodwill and other indefinite-lived intangible assets) in accordance with FASB guidance for the impairment or disposal of long-lived assets. The Company records impairment losses when events and circumstances indicate that the assets might be impaired and the undiscounted cash flows estimated to be generated by the related assets are less than the carrying amount of the assets. See Note 9, "Fair Value Measurements" for a further discussion.

inventories are comprised principally of finished goods and are stated at the lower of cost or market. Cost for certain wholesale apparel inventories is determined using the first-in, first-out method. Cost for all other inventories is determined using the weighted average cost method.

consignment by third parties totaled \$9,417 at February 3, 2013 and \$9,959 at January 29, 2012.

Equipment — Property, plant and equipment is stated at cost less accumulated depreciation. Depreciation is generally provided over the estimated useful life of the related assets on a straight-line basis. The range of useful lives is principally as follows: Buildings and building improvements: 15-40 years; machinery and equipment: 2-10 years; furniture and fixtures: 3-10 years; and fixtures located in third party customer locations ("shop-in-shops"): 3-5 years. Leasehold improvements are depreciated using the straight-line method over the lesser of the term of the related lease or the estimated useful life of the improvements. In certain circumstances, contractual renewal options are considered when determining the term of the related lease. Major additions and betterments, and repairs and maintenance are charged to operations in the period incurred. Depreciation expense totaled \$122,424, \$112,495 and \$98,611 for the years ended February 3, 2013, January 29, 2012, and January 29, 2011, respectively.

The Company leases retail locations, warehouses, showrooms, office space and equipment. Assets held under capital leases are included in property, plant and equipment and are amortized over the lesser of the term of the related lease or the estimated useful life of the asset. The Company accounts for rent expense on operating leases with scheduled rent increases and rent holidays on a straight-line basis over the lease term. The Company determines the term of a lease by assuming the exercise of those renewal options that are reasonably assured because of the significant economic penalty that would be incurred if those options are not exercised. The excess of straight-line rent expense over scheduled payments is recorded as a deferred liability. In addition, the Company records landlord contributions from landlords primarily as an incentive for the Company to lease retail store space from the landlords. Such amounts are recorded as a reduction of rent expense over the life of the related lease.

Revenue — Revenue from the Company's wholesale operations is recognized at the time title to the goods passes and the risk of loss is transferred to the customer. Revenue from the Company's retail stores, revenue is recognized when goods are sold to consumers. Allowances for estimated returns and discounts are recorded. Royalty revenue for licensees whose sales exceed contractual sales minimums, including licensee contributions toward advertising and promotion for licensed products are sold as reported by the Company's licensees. For licensees whose sales do not exceed contractual sales minimums, royalties are recognized ratably based on contractual requirements for the timing of minimum payments.

gift cards to customers in its retail stores. The Company does not charge administrative fees on gift cards, nor do they expire. Upon the purchase of a gift card by a customer, a liability is established for the cash value of the gift card.



CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

(All amounts in thousands, except per share data)

relieved and revenue is recognized when the gift card is redeemed by the customer or if the Company determines that the likelihood of redemption is remote (also known as “gift card breakage”) and that it does not have a legal obligation to remit the value of such unredeemed gift cards. Gift card breakage was immaterial in each of the last three years.

The Company uses certain sales incentive programs related to certain of the Company’s retail operations, such as a customer loyalty program. The Company’s loyalty program is structured such that customers receive gift cards for future use after specified levels of spending are achieved over a certain time period. Costs associated with the Company’s loyalty program are recorded ratably as a cost of goods sold based on enrolled customer purchases. Costs associated with coupons are recorded as a reduction of revenue at the time of coupon redemption.

**Production and Selling, General and Administrative Expenses** — Costs associated with the production and procurement of product are included in cost of goods sold, including shipping and handling costs such as inbound freight costs, purchasing and receiving costs, inspection costs and other product procurement costs. Selling, general and administrative expenses, excluding interest and income taxes, are included in selling, general and administrative expenses, including warehousing and distribution costs, as the predominant expenses associated therewith are general and administrative in nature, including rent, utilities and payroll.

**Shipping Fees** — Shipping and handling fees billed to customers are included in net sales.

Advertising costs are expensed as incurred and are included in selling, general and administrative expenses. Costs associated with cooperative advertising programs, under which the Company shares the cost of a customer’s advertising expenditures, are treated as a reduction of revenue. Advertising expenses were \$370,153 and \$302,829 in 2012, 2011 and 2010, respectively. Prepaid advertising expenses recorded in prepaid expenses and other assets were \$1,000 at February 3, 2013 and January 29, 2012, respectively.

The Company accounts for sales taxes and other related taxes on a net basis, excluding such taxes from revenue and cost of goods sold.

Deferred tax assets and liabilities are recognized for temporary differences between the tax bases of assets and liabilities and their reported carrying amounts in the consolidated financial statements. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply in the periods in which those assets and liabilities are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in results of operations in the period that includes the enactment date. Valuation allowances are established when necessary to reduce deferred tax assets to the amounts expected to be realized.

It is required in assessing the timing and amount of deductible and taxable items, evaluating tax positions and in determining the income tax provision. The Company recognizes income tax benefits only when it is more likely than not that the tax position will be fully sustained upon review by tax authorities, including resolution of related appeals or litigation processes, if any. If the recognition threshold is met, the Company measures the tax benefit based on the amount of tax benefit that is greater than 50 percent likely to be realized upon ultimate settlement. For tax positions that are 50 percent or less likely of being sustained, the Company does not recognize any portion of that benefit in the financial statements. When the outcome of these tax matters changes, the change in income tax provision for income taxes in the period that such a determination is made. The Company recognizes interest and penalties related to unrecognized tax benefits in the Company’s income tax provision.

**Translation and Transactions** — The consolidated financial statements of the Company are prepared in United States dollars. If the functional currency of a subsidiary is not the United States dollar, assets and liabilities are translated to United States dollars at the exchange rates in effect at the balance sheet date and revenue and expenses are translated to United States dollars at the average exchange rate for the applicable period. Any gains or losses from currency translation are recorded in stockholders’ equity as a component of accumulated other comprehensive income (“AOCI”). Transaction gains or losses denominated in a currency other than the functional currency of a particular entity are included in selling, general and administrative expenses. Transaction gains and a loss of \$1,911, \$5,729 and \$4,786 in 2012, 2011 and 2010, respectively.





## CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

(All amounts in thousands, except per share data)

— The Company has exposure to changes in foreign currency exchange rates related to certain anticipated cash flows associated with foreign currency purchases. In addition, the Company has exposure to changes in foreign currency exchange rates on certain intercompany loans. To hedge these exposures, the Company uses foreign currency forward exchange contracts. The Company also has exposure to interest rate volatility related to certain loan facilities. The Company entered into an interest rate swap agreement and an interest rate cap agreement to hedge against this exposure. The swap agreement expired on September 6, 2012. The Company does not use derivative financial instruments for speculative or trading purposes. The fair value of the foreign currency forward exchange contracts and interest rate contracts (collectively referred to as “cash flow hedges”) at fair value is reported in the Consolidated Balance Sheets. The fair value of the foreign currency forward exchange contracts is measured as the total amount of currency to be purchased multiplied by the difference between (i) the forward rate as of the period end date and (ii) the settlement rate specified in each contract. The fair values of the interest rate contracts are based on observable interest rate yield curves and represent the expected discounted cash flows underlying the financial instruments. Changes in the fair value of hedges that are designated as effective hedging instruments are deferred in equity as a component of AOCI. Any ineffectiveness in such hedges is immediately recognized in earnings. Changes in the fair value of hedges that are not designated as effective hedging instruments are immediately recognized in earnings. The Company had exposure to changes in foreign currency exchange rates in connection with the Company’s acquisition of Tommy Hilfiger and its affiliated companies (collectively, “Tommy Hilfiger”), for which the Company entered into foreign currency forward exchange contracts to hedge its exposure. Cash flows from the Company’s derivative instruments are classified in the Consolidated Statements of Cash Flows in the same category as the cash flows they hedge.

— The Company classifies obligations settled after the balance sheet date but before the end of the reporting period in the Consolidated Balance Sheets based on the contractual payment terms of the underlying agreements.

— During the fourth quarter of 2012, the Company changed its method of accounting for its pension and other postretirement plans. Historically, the Company recognized actuarial gains and losses for its pension and other postretirement plans as a component of other comprehensive income in the periods in which they arose. As set forth in FASB Accounting Standards Update 2012-04, “Defined Pension Plans,” for pension and other postretirement plans, the Company amortized actuarial gains and losses (to the extent they exceeded a 10% corridor) in future periods over the service period of active employees or, if substantially all plan participants were inactive, over the average remaining life expectancy of inactive employees as a component of its net periodic benefit cost. The Company elected in the fourth quarter of 2012 to begin to immediately recognize actuarial gains and losses in earnings in the year in which they occur. These gains and losses are measured at least annually as of the end of the Company’s fiscal year and will be recognized during the fourth quarter of each year. Additionally, the Company will no longer calculate expected return on plan assets but instead will use the fair value of plan assets. The Company believes the accounting changes will increase the transparency of the Company’s operational performance by recognizing in current period earnings the financial statement effects of changes in the Company’s pension and other postretirement obligations and changes in fair value of pension plan assets. The financial data for all prior periods presented have been retrospectively adjusted to reflect the effect of these accounting changes. The cumulative effect of the changes on retained earnings as of December 31, 2012, was a reduction of \$82,649, with an offset to AOCI. Please see Note 10, “Retirement and Benefit Plans” for a further discussion of the Company’s pension and other postretirement plans.

CONSOLIDATED FINANCIAL STATEMENTS - (Continued)  
 (All amounts in thousands, except per share data)

The following table presents the Company's results under its historical method and as adjusted to reflect the effect of these accounting changes:

	2012 Recognized Under Previous Method	Adjustments	Recognized Under New Method	2011 As Originally Reported in Form 10-K in 2011	Adjustments	As Retrospectively Adjusted	2010 As Originally Reported in Form 10-K in 2010	Adjustments	As Retrospectively Adjusted
Information:									
Expenses	\$ 2,584,257	\$ 10,058	\$ 2,594,315	\$ 2,481,370	\$ 68,480	\$ 2,549,850	\$ 2,071,416	\$ 365	\$ 2,071,781
Interest and	670,420	(10,058 )	660,362	559,653	(68,480 )	491,173	203,395	(365 )	203,030
	113,136	(3,864 )	109,272	113,684	(26,296 )	87,388	22,768	(937 )	21,831
	440,034	(6,194 )	433,840	317,881	(42,184 )	275,697	53,805	572	54,377
Per common	6.07	(0.09 )	5.98	4.46	(0.60 )	3.86	0.82	0.01	0.83
share	5.96	(0.09 )	5.87	4.36	(0.58 )	3.78	0.80	0.01	0.81

	2012 Recognized Under Previous Method	Adjustments	Recognized Under New Method	2011 As Originally Reported in Form 10-K in 2011	Adjustments	As Retrospectively Adjusted
Information:						
	\$ 1,576,128	\$ (130,455 )	\$ 1,445,673	\$ 1,147,079	\$ (124,261 )	\$ 1,022,812
	9,427	130,455	139,882	(50,426 )	124,261	73,835

Compensation — The Company recognizes all share-based payments to employees, including grants of employee stock options, as compensation based on their grant date fair values. Please see Note 12, "Stock-Based Compensation" for a further discussion.

Accounting Standards — The FASB issued in May 2011 guidance to clarify and revise the requirements for measuring fair value and for disclosure of fair value measurements. The Company adopted this guidance prospectively beginning in 2012 and such adoption did not have a material impact on the Company's consolidated results of operations or financial position.

Goodwill Impairment — In September 2011 guidance that is intended to reduce the cost and complexity of the goodwill impairment test by providing an entity with more flexibility in determining whether it is necessary to perform the two-step impairment test that is currently in place. An entity would not be required to estimate the fair value of a reporting unit unless the entity determines that it is more likely than not that its fair value is less than its carrying amount. The Company adopted this guidance and performed such tests during the third quarter of 2012. The adoption did not have any impact on the Company's consolidated results of operations or financial position.

Intangible Assets — In July 2012 guidance that is intended to reduce the cost and complexity of the impairment test for indefinite-lived intangible assets by providing an entity with more flexibility in determining whether it is necessary to perform the impairment test that is currently in place. An entity would not be required to estimate the fair value of an indefinite-lived intangible asset unless the entity determines that it is more likely than not that its fair value is less than its carrying amount. The Company early adopted this guidance and performed such tests during the third quarter of 2012. The adoption did not have any impact on the Company's consolidated results of operations or financial position.

February 2013 guidance that requires an entity to provide information about significant amounts reclassified out of accumulated other comprehensive income. For amounts that are required to be reclassified in their entirety to net income in the same reporting period, an entity must report their corresponding effect on the respective line items of net income. Such information is required to be presented either on the face of the financial statements or as a separate disclosure in the footnotes to the financial statements. For other amounts that are not required to be reclassified to

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## CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

(All amounts in thousands, except per share data)

entirety, an entity is required to cross-reference to other disclosures. This guidance becomes effective for the Company in the first quarter of 2012. This guidance is not expected to have any impact on the Company's consolidated results of operations or financial position.

Certain reclassifications have been made to the consolidated financial statements and the notes thereto for the prior year periods to present on a basis consistent with the current year. Additionally, see "Change in Accounting for Pension and Other Postretirement Plans" above for a discussion of the change in accounting for the Company's pension and other postretirement plans and resulting changes in the Company's previously reported amounts.

NS

Waco

acquired all of the outstanding equity interests of The Warnaco Group, Inc. ("Warnaco") subsequent to the close of the fiscal year ended February 28, 2012. See Note 21, "Subsequent Events (Unaudited)," for a further discussion.

Netherlands Franchisee

In 2012, the Company acquired from a former Tommy Hilfiger franchisee in the Netherlands 100% of the share capital of ten affiliated companies that operate Tommy Hilfiger stores in the Netherlands. The Company paid \$13,104 as consideration for this transaction, which was accounted for as a business combination.

Tommy Hilfiger Tailored Apparel License

The Company entered into agreements to reacquire from a licensee, prior to the expiration of the license, the rights to distribute Tommy Hilfiger branded apparel in Europe and acquire an outlet store from the licensee. The transfer of the rights and store ownership was effective December 31, 2012. Upon completion of the transaction, the Company made a payment of \$9,641, based on the applicable exchange rate in effect on the payment date, to the licensee during the fourth quarter of 2012. In addition, the Company made an initial payment of \$24,752, based on the applicable exchange rate in effect on the payment date, to the licensee during the fourth quarter of 2012. This transaction was accounted for as a business combination.

Perpetually Licensed Rights for Tommy Hilfiger in India

In the third quarter of 2011, the Company reacquired the rights in India to the Tommy Hilfiger trademarks that had been subject to a perpetual license with Global Vintage Merchandise International Limited ("GVM"). The transaction was accounted for as a business combination. The Company paid \$25,000 during the third quarter of 2011 for this transaction. In addition, the Company is required to make annual contingent purchase price payments based on a percentage of sales in excess of an agreed upon threshold of Tommy Hilfiger products in India for a period of five years (or, under certain circumstances, a period of six years) commencing on the acquisition date. Such payments are subject to a \$25,000 aggregate maximum and are due within 60 days following each one-year period. The contingent purchase price payments commenced on July 1, 2011. During the third quarter of 2012, the Company made a contingent purchase price payment of \$185 for the first quarter of 2012.

As a result of the transaction, the Company recorded an expense of \$20,709 during the third quarter of 2011 due to the settlement of an unfavorable contingent purchase price relationship with the licensee, as the license provided favorable terms to the licensee. Such expense was included within selling, general and administrative expenses.

Tommy Hilfiger

ired on May 6, 2010 all of the outstanding equity interests of Tommy Hilfiger. The results of Tommy Hilfiger's operations have been in  
olidated financial statements since that date. Tommy Hilfiger designs, sources and markets men's, women's and children's sportswear  
ear and other products worldwide and licenses its brands worldwide over a broad range of products. This transaction was accounted for  
on.

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## CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

(All amounts in thousands, except per share data)

## Acquisition Consideration

The fair value of the consideration paid, based on applicable exchange rates in effect on the closing date, consisted of the following:

	\$ 2,485,776
(7,873 shares, par value \$1.00 per share)	475,607
Total acquisition consideration	\$ 2,961,383

The 7,873 common shares issued was equal to the aggregate value of the shares at the closing market price of the Company's common stock prior to the closing. The value is not the same as the value of the shares as determined pursuant to the acquisition agreement, due to the fluctuation in the Company's common stock between the date of the acquisition agreement and the date of the acquisition closing.

The cash portion and related costs of the Tommy Hilfiger acquisition with cash on hand and the net proceeds of the following activities: (i) the issuance of 5,750 shares of the Company's common stock; (ii) the issuances of an aggregate of 8 shares of Series A convertible preferred stock; (iii) the issuance of 4,189 shares of the Company's common stock, for an aggregate gross purchase price of \$200,000; (iii) the issuance of \$600,000 of 7% term debt; and (iv) the borrowing of approximately \$1,900,000 of term loans under new credit facilities.

The Company incurred certain pre-tax costs directly associated with the acquisition during 2010, totaling approximately \$72,000, which are included within operating expenses in its financial statements. The Company also recorded a loss of \$140,490 during 2010 associated with hedges against foreign exchange rates relating to the purchase price. During 2010 the Company incurred costs totaling \$29,251 associated with the issuance of common shares related to the acquisition, which were deducted from the recognized proceeds of issuance within stockholders' equity. During 2010 the Company incurred costs totaling \$71,533 associated with the issuance of debt related to the acquisition.

## Pro Forma Results of the Transaction

The following table presents the Company's pro forma consolidated results of operations for the year ended January 30, 2011 as if the acquisition and the related transactions had occurred on February 1, 2010 (the first day of its fiscal year ended January 30, 2011) instead of on May 6, 2010. The pro forma results are based on applying the Company's accounting policies and reflect: (i) the impact on depreciation and amortization based on what would have been calculated had the fair value adjustments to Tommy Hilfiger's property, plant and equipment and the intangible assets recorded in connection with the acquisition been completed on February 1, 2010; (ii) the impact on expense and interest income resulting from changes to the Company's capital structure in connection with the acquisition; (iii) the impact on net income from acquisition date adjustments to the fair value of inventory; and (iv) the tax effects of the above adjustments. The pro forma results do not reflect synergies or other effects of the integration of Tommy Hilfiger. Accordingly, such pro forma amounts are not indicative of the results that would have been achieved had the acquisition been completed on February 1, 2010, nor are they indicative of the future operating results of the combined company.

Pro Forma  
Year Ended  
1/30/11  
\$ 5,282,732  
292,843

OLIDATED FINANCIAL STATEMENTS - (Continued)  
 e amounts in thousands, except per share data)

equisition Consideration

Assets acquired and liabilities assumed in connection with the acquisition was as follows:

	Amounts Recognized As of Acquisition Date (Final)
	\$ 120,477
	288,891
	23,646
	81,352
equipment	238,026
	1,271,829
	1,635,417
	172,069
	110,705
	91,436
	209,873
	679,720

Tommy Hilfiger Handbag License

The Company entered into an agreement to reacquire from a licensee, prior to the expiration of the license, the rights to distribute Tommy Hilfiger handbags in the United States. The effective date of the transfer of the rights was December 31, 2010. In connection with this transaction, the Company paid the licensee \$1,028,000, based on the applicable exchange rate in effect on the payment date, to the former licensee during the second quarter of 2010. This transaction is a business combination.

PLANT AND EQUIPMENT

Plant and equipment, at cost, was as follows:

	2012	2011
Building improvements	\$ 1,057	\$ 1,028
Leasehold improvements and equipment	73,003	70,692
Equipment	297,714	245,611
Intangible assets	271,690	216,331
Other assets	101,338	78,034
Construction in progress	437,023	360,351
Plant and equipment, gross	2,873	23,686
Accumulated depreciation	1,184,698	995,741
Plant and equipment, net	(623,363)	(536,851)
	\$ 561,335	\$ 458,835

Construction in progress at February 3, 2013 and January 29, 2012 represents costs incurred for machinery, software and equipment, furniture and fixtures not yet placed in use, principally related to the construction of warehouse and distribution centers and retail stores. Interest costs capitalized



Progress were immaterial during 2012, 2011 and 2010.

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OLIDATED FINANCIAL STATEMENTS - (Continued)  
 e amounts in thousands, except per share data)

AND OTHER INTANGIBLE ASSETS

carrying amount of goodwill, by segment, were as follows:

	Heritage Brand Wholesale Dress Furnishings	Heritage Brand Wholesale Sportswear	Calvin Klein Licensing	Tommy Hilfiger North America	Tommy Hilfiger International	Total
ary 30, 2011	\$ 70,589	\$ 84,553	\$ 304,924	\$ 198,501	\$ 1,161,920	\$ 1,820,4
gment losses	—	—	—	—	—	—
	70,589	84,553	304,924	198,501	1,161,920	1,820,4
e price payments	—	—	51,309	—	—	51,309
n	—	—	(198	) —	(49,123	) (49,321
ary 29, 2012	70,589	84,553	356,035	198,501	1,112,797	1,822,4
gment losses	—	—	—	—	—	—
	70,589	84,553	356,035	198,501	1,112,797	1,822,4
e price payments	—	—	51,715	—	—	51,715
quisition of see	—	—	—	—	11,036	11,036
quisition of colored apparel	—	—	—	—	23,735	23,735
n	—	—	875	—	49,051	49,926
ary 3, 2013	70,589	84,553	408,625	198,501	1,196,619	1,958,8
gment losses	—	—	—	—	—	—
	\$ 70,589	\$ 84,553	\$ 408,625	\$ 198,501	\$ 1,196,619	\$ 1,958,8

quired to make contingent purchase price payments to Mr. Calvin Klein in connection with the Company's acquisition in 2003 of all of the assets of the  
 ck of Calvin Klein, Inc. and certain affiliated companies (collectively, "Calvin Klein"). Such payments are based on 1.15% of total worldwide sales  
 the acquisition agreement (as amended), of products bearing any of the Calvin Klein brands and are required to be made with respect to sales through  
 ary 12, 2018. A significant portion of the sales on which the payments to Mr. Klein are made are wholesale sales by the Company and its  
 partners to retailers.

OLIDATED FINANCIAL STATEMENTS - (Continued)  
 e amounts in thousands, except per share data)

angible assets consisted of the following:

	February 3, 2013			January 29, 2012		
	Gross Carrying Amount	Accumulated Amortization	Net	Gross Carrying Amount	Accumulated Amortization	Net
bject to amortization:						
ips <sup>(1)</sup>	\$ 190,383	\$(41,158)	) \$ 149,225	\$ 178,946	\$(29,328)	) \$ 149,618
mpete	2,220	(2,220)	) —	2,218	(1,962)	) 256
	32,287	(32,287)	) —	32,287	(32,287)	) —
	8,565	(3,636)	) 4,929	5,937	(2,822)	) 3,115
ets subject to amortization	233,455	(79,301)	) 154,154	219,388	(66,399)	) 152,989
t subject to amortization:						
	2,327,809	—	2,327,809	2,306,857	—	2,306,857
ghts	86,000	—	86,000	86,000	—	86,000
al license rights	13,042	—	13,042	12,532	—	12,532
ets not subject to	2,426,851	—	2,426,851	2,405,389	—	2,405,389
ets	\$ 2,660,306	\$(79,301)	) \$ 2,581,005	\$ 2,624,777	\$(66,399)	) \$ 2,558,378

y relates to customer relationships of \$6,566 and license rights of \$2,522 recorded in connection with the reacquisition of the Tommy H  
 nse, effective December 31, 2012. These customer relationships are amortized over 10 years and license rights are amortized over 15 m  
 ed acquisition.

se related to the Company's amortizable intangible assets was \$12,902 and \$14,153 for 2012 and 2011, respectively.

se, a portion of which is subject to exchange rate fluctuation, for the next five years related to the Company's intangible assets as of Fel  
 be as follows:

Amount  
 \$ 15,364  
 13,603  
 13,251  
 13,251  
 13,251

CONSOLIDATED FINANCIAL STATEMENTS - (Continued)  
 All amounts in thousands, except per share data)

INVESTMENTS IN UNCONSOLIDATED AFFILIATES

The Company formed a joint venture, Tommy Hilfiger do Brasil S.A., in Brazil, in which the Company owns a 40% economic interest. The joint venture license for the Tommy Hilfiger brand in Brazil that became effective on January 4, 2013. The Company made funding payments with respect to the investment totaling \$6,464 during 2012. This investment is being accounted for under the equity method of accounting.

The Company formed a joint venture, TH Asia Ltd., in China, in which the Company owns a 45% economic interest. The joint venture assumed distribution of Tommy Hilfiger wholesale and retail distribution business in China from the prior licensee on August 1, 2011. The Company made funding payments with respect to the investment totaling \$17,100 during 2011. This investment is being accounted for under the equity method of accounting.

The Company completed a \$30,000 acquisition from Ganesha Limited and Ganesha Brands Limited, both of which are affiliates of GVM, of a 50% ownership interest in a company that has since been renamed Tommy Hilfiger Arvind Fashion Private Limited ("TH India"). TH India was GVM's sublicensee for trademarks for apparel, footwear and handbags in India. As a result of the transaction, TH India is now the direct licensee of the trademarks (including fragrance), operates a wholesale apparel, footwear and handbags business in connection with its license, and sublicenses the trademarks to other licensees in certain categories. The Company made additional payments totaling \$1,900 and \$1,600 to TH India during 2012 and 2011, respectively, to cover its share of funding. This investment is being accounted for under the equity method of accounting.

The Company's concurrent assets in the Company's Consolidated Balance Sheets as of February 3, 2013 and January 29, 2012 is \$62,021 and \$46,966, respectively, representing investments in unconsolidated affiliates.

Financings

The Company's subsidiaries has a Yen-denominated overdraft facility with a Japanese bank, which provides for borrowings of ¥1,000,000 (approximately \$8,000,000 at exchange rates in effect on February 3, 2013) and is utilized to fund working capital. Borrowings under the facility are unsecured and bear interest at the Japanese inter-bank borrowing rate ("TIBOR") plus 0.15%. Such facility renews automatically unless the Company gives notice of termination. No facility was borrowed as of February 3, 2013. The weighted average interest rate on the funds borrowed at February 3, 2013 was 0.33%.

OLIDATED FINANCIAL STATEMENTS - (Continued)  
 e amounts in thousands, except per share data)

ts of the Company's long-term debt were as follows:

	2012	2011
loan A facility - United States dollar-denominated	\$ 560,000	\$ 616,000
loan A facility - Euro-denominated	—	109,470
loan B facility - United States dollar-denominated	340,000	397,000
loan B facility - Euro-denominated	—	80,785
ured notes	700,000	—
ured notes	600,000	600,000
	99,642	99,621
	2,299,642	1,902,876
on of long-term debt	88,000	69,951
	\$ 2,211,642	\$ 1,832,92

9, "Fair Value Measurements," for the fair value of the Company's long-term debt as of February 3, 2013 and January 29, 2012.

013, the Company's mandatory long-term debt repayments for the next five years were as follows:

Amount
\$ 88,000
144,000
328,000
340,000
—

013, after taking into account the interest rate swap agreement discussed below, approximately 85% of the Company's total debt was a under at variable rates.

#### dit Facilities

e Company entered into a senior secured credit facility, which it amended and restated on March 2, 2011 ("the amended facility"). The a Euro-denominated term loan A facility, a United States dollar-denominated term loan A facility, a Euro-denominated term loan B fac-denominated term loan B facility, a United States dollar-denominated revolving credit facility and two multi-currency (one United Sta, and the other Euro, Japanese Yen and British Pound) revolving credit facilities. On February 13, 2013, in connection with the Warnac npany entered into a new senior secured credit facility, which replaced the credit facility in place on February 3, 2013. Please refer to N (Unaudited)," for a further discussion. The following discussion is of the credit facility in place as of February 3, 2013.

e payments on its term loans of \$450,725 during 2011, including a voluntary prepayment of \$149,275 in connection with the closing of the first quarter of 2011. The Company made payments on its term loans totaling \$299,598 during 2012.

y provided for initial borrowings of up to an aggregate of approximately \$1,970,000 (based on applicable exchange rates on March 2, 2 aggregate of approximately \$1,520,000 of term loan facilities; and (ii) approximately \$450,000 under revolving credit facilities. As of F

licable exchange rates on such date, the amended facility provided for approximately \$450,000 of revolving credit, under which the Cor

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## CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

Amounts in thousands, except per share data)

borrowings and \$42,436 of letters of credit outstanding. The maximum amount of revolving credit borrowings outstanding during the year was \$130,000. The Company had \$900,000 outstanding under its United States dollar-denominated term loan A and B facilities as of February 3, 2013. The Company had no borrowings outstanding under its Euro-denominated term loan A and B facilities as of February 3, 2013. Borrowed amounts under these facilities are not subject to reborrowing.

The maturity of the term loan A facilities and the revolving loan facilities was in January 2016. The maturity of the term loan B facilities was in May 2016. The Company's ability to pay cash dividends and make other restricted payments is limited, in each case, over specified amounts as defined in the agreement governing the facilities. The terms of each of the term loan A and B facilities contain a mandatory repayment schedule on a quarterly basis. The outstanding borrowings under the facilities are prepayable without penalty (other than customary breakage costs). The terms of the amended facility require the Company to make prepayments of outstanding thereunder with (a) net cash proceeds of the incurrence of certain indebtedness, (b) net cash proceeds of certain asset sales or dispositions (including as a result of casualty or condemnation) that exceed certain thresholds, to the extent such proceeds are not reinvested in the business in accordance with customary reinvestment provisions and (c) a percentage of excess cash flow, which percentage is based upon the Company's leverage ratio as of the end of the period.

Dollar-denominated borrowings under the amended facility bear interest at a rate equal to an applicable margin plus, as determined at the time of borrowing, either (a) a base rate determined as the highest of (i) the prime rate, (ii) the United States federal funds rate plus 1/2 of 1% and (iii) a one-month LIBOR rate plus 1% (provided that, in the case of the term loan B facility, in no event will the base rate be less than 1.75%) or (b) an adjusted Eurocurrency rate, calculated in a manner set forth in the amended facility (provided that, in the case of the term loan B facility, in no event will the adjusted Eurocurrency rate be less than 0.75%).

Canadian dollar-denominated borrowings under the amended facility bear interest at a rate equal to an applicable margin plus, as determined at the time of borrowing, either (a) a base rate determined by reference to the greater of (i) the average of the rates of interest per annum equal to the per annum rate of interest on the prime rate and commonly known in Canada as the "prime rate" or which Royal Bank of Canada establishes at its main office in Toronto, Ontario as of the time of borrowing, in order to determine interest rates for loans in Canadian dollars to its Canadian borrowers and (ii) the sum of (x) the average of the rates of interest on one dollar bankers' acceptances having a term of one month that appears on the Reuters Screen CDOR Page as of 10:00 a.m. (Toronto time) on the day of borrowing, as reported by the administrative agent (and if such screen is not available, any successor or similar service as may be selected by the administrative agent), and (y) 1%, or (b) an adjusted Eurocurrency rate, calculated in a manner set forth in the amended facility.

Borrowings under the amended facility in currencies other than United States dollars or Canadian dollars bear interest at a rate equal to an applicable margin plus, as determined at the time of borrowing, either (a) a base rate determined by reference to the greater of (i) the average of the rates of interest per annum equal to the per annum rate of interest on the prime rate and commonly known in Canada as the "prime rate" or which Royal Bank of Canada establishes at its main office in Toronto, Ontario as of the time of borrowing, in order to determine interest rates for loans in Canadian dollars to its Canadian borrowers and (ii) the sum of (x) the average of the rates of interest on one dollar bankers' acceptances having a term of one month that appears on the Reuters Screen CDOR Page as of 10:00 a.m. (Toronto time) on the day of borrowing, as reported by the administrative agent (and if such screen is not available, any successor or similar service as may be selected by the administrative agent), and (y) 1%, or (b) an adjusted Eurocurrency rate, calculated in a manner set forth in the amended facility (provided that, in the case of the term loan B facility, in no event will the adjusted Eurocurrency rate be deemed to be less than 0.75%).

The interest rates on borrowings at February 3, 2013 were (a) in the case of the United States dollar-denominated term loan A facility, 2.25% for adjusted Eurocurrency rate loans, as applicable, (b) in the case of the United States dollar-denominated term loan B facility, 2.75% for adjusted Eurocurrency rate loans, as applicable, (c) in the case of the Euro-denominated term loan A facility, 2.50%, (d) in the case of the Euro-denominated term loan B facility, 2.75% for adjusted Eurocurrency rate loans, as applicable, (e) in the case of the revolving credit facilities, (x) for borrowings denominated in United States dollars, 2.25% for adjusted Eurocurrency rate loans, as applicable, (y) for borrowings denominated in Canadian dollars, 2.25% for adjusted Eurocurrency rate loans and (z) for borrowings denominated in other currencies, 2.50%.

In the second quarter of 2011, the Company entered into an interest rate swap agreement for a three-year term commencing on June 6, 2011. The agreement has the intended effect of converting an initial notional amount of \$632,000 of the Company's variable rate debt obligation under its United States dollar-denominated senior secured term loan A facility to fixed rate debt. According to a pre-set schedule during the term of the swap agreement, the initial notional amount of the swap will be reduced to \$540,908 as of February 3, 2013 and will continue to be reduced such that based on the Company's projections for future debt repayments, the remaining debt under the facility is expected to always equal or exceed the then-outstanding notional amount of the swap. Under the terms of the swap agreement, the Company will not be required to make any payments under the swap.

en-outstanding

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## OLIDATED FINANCIAL STATEMENTS - (Continued)

amounts in thousands, except per share data)

the Company's exposure to fluctuations in the three-month London inter-bank borrowing rate ("LIBOR") is eliminated, and it will pay a floating rate plus the current applicable margin.

In the second quarter of 2011, the Company entered into an interest rate cap agreement for a 15-month term commencing on June 6, 2011. The agreement was designed with the intended effect of capping the interest rate on an initial notional amount of €165,895 of the Company's variable rate debt consisting of its terminated senior secured term loan A and B facilities. Such cap agreement expired September 6, 2012.

### Notes Due 2022

In the second quarter of 2012, the Company issued \$700,000 principal amount of 4 1/2% senior notes due December 15, 2022 in connection with the Warnaco acquisition. Interest on the 4 1/2% notes is payable semi-annually in arrears on June 15 and December 15 of each year, beginning on June 15, 2013.

The Company may redeem some or all of these notes at any time prior to December 15, 2017 by paying a "make whole" premium plus any accrued and unpaid interest. Under certain conditions, the Company may also redeem up to 35% of these notes prior to December 15, 2015 with the net cash proceeds of certain equity offerings, without having to pay a penalty or "make whole" premium. In addition, the Company may redeem some or all of these notes on or after December 15, 2015 at redemption prices plus any accrued and unpaid interest. The Company's ability to pay cash dividends and make other restricted payments is limited to specified amounts as defined in the indenture governing the notes.

### Notes Due 2020

In the second quarter of 2012, the Company issued \$600,000 principal amount of 7 3/8% senior notes due May 15, 2020. Interest on the 7 3/8% notes is payable semi-annually in arrears on May 15 and November 15 of each year.

The Company may redeem some or all of these notes on or after May 15, 2015 at specified redemption prices plus any accrued and unpaid interest. The Company may also redeem all of these notes at any time prior to May 15, 2015 by paying a "make whole" premium plus any accrued and unpaid interest. In addition, the Company may also redeem up to 35% of these notes prior to May 15, 2013, by paying a set premium, with the net proceeds of certain equity offerings. The Company's ability to pay cash dividends and make other restricted payments is limited, in each case, over specified amounts as defined in the indenture governing the notes.

In the fourth quarter of 2012, the Company received the requisite consents from holders of these notes to amend the indenture governing the notes. The amendment reduces the amount of secured indebtedness that the Company is permitted to incur without equally and ratably securing the notes. Under the terms of the amendment, the Company paid \$5,749 during the fourth quarter to the holders of the notes.

### Notes Due 2023

The Company has \$100,000 of debentures due on November 15, 2023 with a yield to maturity of 7.80%. The debentures accrue interest at the floating rate plus the current applicable margin and are payable semi-annually. Pursuant to the indenture governing the debentures, the Company must maintain a certain level of stockholders' equity and make other restricted payments, as defined in the indenture governing the debentures.

### Redemption of 2011 Notes and 2013 Notes

The Company announced tender offers on April 7, 2010 for (i) all of the \$150,000 outstanding principal amount of its notes due 2011; and (ii) all of the \$150,000 principal amount of its notes due 2013. The tender offers expired on May 4, 2010. On May 6, 2010, the Company accepted for purchase all of the tendered notes in payment to tendering holders and called for redemption all of the balance of its outstanding 7 1/4% senior notes due 2011 and all of the balance of its outstanding 7 1/4% senior notes due 2013.

senior notes due 2013. The redemption prices of the notes due 2011 and 2013 were 100.000% and 101.354%, respectively, of the outstanding amount of each applicable note, plus accrued and unpaid interest thereon to the redemption date. On May 6, 2010, the Company made a payment, including accrued and unpaid

OLIDATED FINANCIAL STATEMENTS - (Continued)  
 e amounts in thousands, except per share data)

ee for the notes due 2011 and 2013. As a result, such notes were satisfied and effectively discharged as of May 6, 2010.

the Company's assets have been pledged as collateral to secure the Company's obligations under its senior secured credit facilities, the 3 and contingent purchase price payments to Mr. Calvin Klein as discussed in Note 4, "Goodwill and Other Intangible Assets."

6,687, \$111,433 and \$110,018 in 2012, 2011 and 2010, respectively.

XES

foreign components of income before provision for income taxes were as follows:

	2012	2011	2010
	\$ 229,080	\$ 127,393	\$ 27,800
	314,032	235,692	48,405
	\$ 543,112	\$ 363,085	\$ 76,205

5,502, \$71,873 and \$40,169 in 2012, 2011 and 2010.

(profit) for income taxes attributable to income consisted of the following:

	2012	2011	2010
	\$ 33,277	\$ 36,552	\$ 19,790
	35,766	17,880	(11,295)
	4,716	9,128	2,759
	6,305	(2,802)	) 496
	21,292	26,825	12,712
	7,916	(195)	) (2,631)
	\$ 109,272	\$ 87,388	\$ 21,833

## CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

All amounts in thousands, except per share data)

The provision for income taxes for the years 2012, 2011 and 2010 was different from the amount computed by applying the statutory United States federal income tax rate to the underlying income as follows:

	2012	2011	2010
Statutory tax rate	35.0	% 35.0	% 35.0
State and local income taxes, net of federal income tax benefit	1.2	% 0.8	% 6.5
Taxes in foreign jurisdictions, including foreign tax credits	(14.3)	)% (10.9)	)% (27.4)
Goodwill and intangible asset and inventory valuation amortization	—	% —	% 24.6
Professional fees in connection with acquisitions	1.0	% —	% 3.4
Research and development credits	0.7	% (0.3)	)% (4.2)
Other tax credits	(1.0)	)% —	% —
Change in effective income tax rates	—	% (1.4)	)% (6.9)
Valuation allowance	(1.6)	)% (1.6)	)% 3.4
	(0.9)	)% 2.5	% (5.8)
	20.1	% 24.1	% 28.6

The taxes in foreign jurisdictions, including foreign tax credits, reflected in the above table for 2012, 2011 and 2010 include not only those taxes at statutory rates but also taxes at special rates levied on income from certain jurisdictional activities. The Company expects to benefit from these special rates in the future.

The deferred income tax assets and liabilities were as follows:

	2012	2011
Deferred tax assets		
State and local tax loss carryforwards	\$ 95,665	\$ 93,311
State and local tax credits and benefits	102,105	116,448
State and local tax credits	13,765	19,606
State and local tax credits	12,751	14,820
State and local tax credits	22,844	18,239
State and local tax credits	8,022	19,836
State and local tax credits	255,152	282,260
State and local tax credits	(9,945)	) (18,932)
State and local tax assets, net of valuation allowances	\$ 245,207	\$ 263,322
Deferred tax liabilities		
State and local tax liabilities	\$ (712,496)	) \$ (701,350)
State and local tax liabilities	(22,732)	) (3,326)
State and local tax liabilities	\$ (735,228)	) \$ (704,676)
State and local tax liability	\$ (490,021)	) \$ (441,380)

The Company had domestic net operating loss carryforwards of approximately \$2,123, tax effected state tax loss carryforwards of approximately \$366,299 of income (which is subject to change based upon future apportionment percentages), foreign net operating loss carryforwards of \$237,985 and federal, state and local credit carryforwards of \$31,187. The carryforwards are available for use between 2013 and 2032. The valuation allowance decrease relates primarily to tax attributes (e.g., state, local and foreign net operating loss carryforwards) which the Company currently believes it is more likely than not that a portion of these losses will be realized.



## CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

(All amounts in thousands, except per share data)

do not provide for deferred taxes on the excess of financial reporting over tax basis on its investments in all of its foreign subsidiaries that are of indefinite duration. The earnings that are permanently reinvested were \$376,757 as of February 3, 2013. It is not practicable to estimate the amount of tax payable if these earnings were repatriated due to the complexities associated with the hypothetical calculation.

The tax benefit activity for each of the last two years was as follows:

	2012	2011
Beginning of year	\$ 184,004	\$ 178,600
Change in prior year tax positions	3,775	1,502
Change in current year tax positions	(2,747)	(758)
Change in tax limitations	22,114	18,164
Change in currency translation	(10,939)	(11,896)
Change in unrecognized tax benefits	1,757	(1,642)
End of year	\$ 197,964	\$ 184,000

The amount of unrecognized tax benefits as of February 3, 2013, if recognized, would reduce the future effective tax rate under current accounting principles.

Interest and penalties related to unrecognized tax benefits are recorded in the Company's income tax provision. Interest and penalties recognized in the Company's Consolidated Income Statements totaled an expense of \$3,420 and \$2,969 for 2012 and 2011, respectively. Interest and penalties accrued in the Company's Consolidated Balance Sheets as of February 3, 2013 and January 29, 2012 totaled \$13,997 and \$10,577, respectively. The Company records its liabilities for unrecognized tax benefits principally in accrued expenses and other liabilities on the Company's Consolidated Balance Sheets based on the anticipated timing of the recognition of these benefits.

The Company files income tax returns in the United States and in various foreign, state and local jurisdictions. With few exceptions, examinations have been completed by the tax authorities or the statute of limitations has expired for United States federal, foreign, state and local income tax returns filed by the Company. It is reasonably possible that a reduction of uncertain tax positions in a range of \$11,000 to \$30,000 may occur within 12 months of February 3, 2013.

## FINANCIAL INSTRUMENTS

The Company has exposure to changes in foreign currency exchange rates related to certain anticipated cash flows associated with certain international investments. In addition, the Company has exposure to changes in foreign currency exchange rates on certain intercompany loans. To help manage these exposures, the Company typically uses foreign currency forward exchange contracts.

The Company also has exposure to interest rate volatility related to its senior secured term loan facilities. The Company has entered into an interest rate swap agreement to hedge against this exposure. The Company had also entered into an interest rate cap agreement, which expired on September 6, 2012. Please refer to the "Risk Management" section for a further discussion of the Company's senior secured term loan facilities and these agreements.

The Company entered into foreign currency forward exchange contracts with respect to €1,550,000 during 2010 in connection with the acquisition of Tommy Hilfiger. The Company's exposure to changes in the exchange rate for the Euro, as a portion of the acquisition purchase price was payable in cash and denominated in Euros. The foreign currency forward exchange contracts were not designated as hedging instruments. The Company settled the foreign currency forward exchange contracts for a net loss of \$140,490 on May 6, 2010 in connection with the Company's completion of the Tommy Hilfiger acquisition. Such loss is reflected in the Company's Consolidated Income Statements.

ds the foreign currency forward exchange contracts and interest rate contracts at fair value in its Consolidated Balance Sheets. Changes  
currency forward exchange contracts associated with certain international inventory purchases and the interest rate contracts (collective  
lges”) that are

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## CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

Amounts in thousands, except per share data)

The hedging instruments are deferred in equity as a component of AOCI. The cash flows from such hedges are presented in the same category of Cash Flows as the items being hedged. Any ineffectiveness in such cash flow hedges is immediately recognized in earnings and excluded from effectiveness testing. In addition, changes in the fair value of foreign currency forward exchange contracts that are not designated as cash flow hedges are immediately recognized in earnings, including the changes in fair value of all of the foreign exchange contracts related to such instruments, which are not of a long-term investment nature. Any gains and losses that are immediately recognized in earnings on such contracts are largely offset by the remeasurement of the underlying intercompany loan balances. The Company does not use derivative financial instruments for trading or speculative purposes.

The following table summarizes the fair value and presentation in the Consolidated Balance Sheets for the Company's derivative financial instruments:

	Asset Derivatives (Classified in Other Current Assets and Other Assets)		Liability Derivatives (Classified in Expenses and Other Liabilities)	
	2012	2011	2012	2011
Designated as cash flow hedges:				
Foreign currency forward exchange contracts (inventory purchases)	\$ 4,693	\$ 13,581	\$ 13,460	\$ 1,590
Other contracts	—	211	5,058	7,907
Not designated as cash flow hedges:				
Foreign currency forward exchange contracts (inventory purchases)	4,693	13,792	18,518	9,497
Other contracts:				
Foreign currency forward exchange contracts (inventory purchases)	—	—	—	1,265
Other contracts	—	—	—	1,265
	\$ 4,693	\$ 13,792	\$ 18,518	\$ 10,762

As of February 3, 2013, the notional amount outstanding of foreign currency forward exchange contracts for inventory purchases was approximately \$340,000,000, principally between February 2013 and January 2014. At February 3, 2013, there were no foreign currency forward exchange contracts outstanding related to intercompany loans.

The following table summarizes the effect of the Company's hedges designated as cash flow hedging instruments:

	Loss Recognized in Other Comprehensive Income (Effective Portion)		Gain (Loss) Reclassified from AOCI into Income (Expense) (Effective Portion)		
	2012	2011	Location	Amount	
				2012	2011
Foreign currency forward exchange contracts (inventory purchases)	\$ (7,535 )	\$ (6,033 )	Cost of goods sold	\$ 12,536	\$ (29,729 )
Other contracts	(1,683 )	(11,333 )	Interest expense	(4,532 )	(3,426 )
	\$ (9,218 )	\$ (17,366 )		\$ 8,004	\$ (33,155 )

The following table summarizes the effective portion of hedges designated as cash flow hedging instruments during 2012 or 2011.



on foreign currency forward exchange contracts at February 3, 2013 of \$11,818 is estimated to be reclassified in the next 12 months in the Statements to costs of goods sold as the underlying inventory is purchased and sold. In addition, a net loss in AOCI for interest rate of \$3,576 is estimated to be reclassified to interest expense within the next 12 months.

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## CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

(All amounts in thousands, except per share data)

The following table summarizes the effect of the Company's foreign currency forward exchange contracts that were not designated as cash flow hedges:

	Gain Recognized in Income Location	Amount	
		2012	2011
Forward exchange contracts (inventory)	Selling, general and administrative expenses	\$ 1,211	\$ 1,223
Forward exchange contracts (intercompany)	Selling, general and administrative expenses	157	—

The Company has no derivative financial instruments with credit risk related contingent features underlying the related contracts as of February 3, 2013.

## FAIR VALUE MEASUREMENTS

The Company's fair value measurements defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly market transaction with market participants at the measurement date. It also establishes a three level hierarchy that prioritizes the inputs used to measure fair value. The hierarchy is defined as follows:

Level 1: Unadjusted quoted prices in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date.

Level 2: Inputs other than quoted prices included in Level 1, including quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in inactive markets, inputs other than quoted prices that are observable for the asset or liability and inputs derived principally from or corroborated by observable market data.

Level 3: Unobservable inputs reflecting the Company's own assumptions about the inputs that market participants would use in pricing the asset or liability, when the data is not available.

Based on the fair value hierarchy described above, the following table shows the fair value of the Company's financial assets and liabilities that are measured at fair value on a recurring basis:

	2012				2011			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Forward exchange contracts	N/A	\$ 4,693	N/A	\$ 4,693	N/A	\$ 13,581	N/A	\$ 13,581
Other financial assets	N/A	N/A	N/A	N/A	N/A	211	N/A	211
Other financial liabilities	N/A	\$ 4,693	N/A	\$ 4,693	N/A	\$ 13,792	N/A	\$ 13,792
Forward exchange contracts	N/A	\$ 13,460	N/A	\$ 13,460	N/A	\$ 2,855	N/A	\$ 2,855
Other financial assets	N/A	5,058	N/A	5,058	N/A	7,907	N/A	7,907
Other price payments	N/A	N/A	\$ 7,003	7,003	N/A	N/A	\$ 9,559	9,559
Other financial liabilities (including the perpetual preferred stock)								

y Hilfiger trademarks

N/A	\$ 18,518	\$ 7,003	\$ 25,521	N/A	\$ 10,762	\$ 9,559	\$ 20
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## CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

(All amounts in thousands, except per share data)

The fair value of foreign currency forward exchange contracts is measured as the total amount of currency to be purchased, multiplied by the difference between (i) the market rate of the period end and (ii) the settlement rate specified in each contract. The fair values of the interest rate contracts are based on observable market rates and represent the expected discounted cash flows underlying the financial instruments.

Under the agreement governing the reacquisition of the rights in India to the Tommy Hilfiger trademarks, the Company is required to make annual contingent payments based on a percentage of annual sales in excess of an agreed upon threshold of Tommy Hilfiger products in India for a period of five years (under certain circumstances, a period of six years) following the acquisition date. Such payments are subject to a \$25,000 aggregate maximum and are payable in equal installments each one-year period. The first one-year period commenced on July 1, 2011. During 2012, the Company made a contingent purchase price payment of \$9,559 for the first one-year period. The Company is required to remeasure this liability at fair value on a recurring basis and classifies this as a Level 3 liability. The fair value of such contingent purchase price payments was determined using the discounted cash flow method, based on net sales projections for the apparel and accessories businesses in India, and was discounted using rates of return that account for the relative risks of the estimated cash flows. Following the initial recognition of the liability for the contingent purchase price payments and payments made to reduce the liability, changes in the liability are recorded within selling, general and administrative expenses.

The following table presents the change in the Level 3 contingent purchase price payment liability during 2012:

As of February 29, 2012	\$9,559
Change during 2012	(185 )
Change in earnings	(2,371 )
As of February 3, 2013	\$7,003

The following table shows the sensitivity of the liability with respect to assumptions used to value the contingent purchase price payment liability is as follows:

Assumption	Amount
Discount rate	45.0 %
Net sales growth rate	20.0 %

A one percentage point increase or decrease in the discount rate would change the liability by approximately \$1,000.

A one percentage point increase or decrease in the compounded annual net sales growth rate would change the liability by approximately \$1,000.

The following table shows the differences between any levels of the fair value hierarchy for any of the Company's fair value measurements.

The following table shows the fair value of the Company's non-financial assets and liabilities that were required to be remeasured at fair value on a nonrecurring basis (primarily intangible assets, property, plant and equipment and other long-lived assets) during 2012 and 2011, and the total impairments recorded as a result of the remeasurement.

	Fair Value Measurement Using			Fair Value As Of Impairment Date	Total Impairments
	Level 1	Level 2	Level 3		
2012	N/A	N/A	\$ 2,229	\$ 2,229	\$ 7,475
2011	N/A	N/A	\$ 79	\$ 79	\$ 7,686



OLIDATED FINANCIAL STATEMENTS - (Continued)

amounts in thousands, except per share data)

with a carrying amount of \$259 were written down to a fair value of zero during 2012 in connection with the exit of a facility as part of the liquidation of Tommy Hilfiger. Such assets were deemed to have no future use or economic benefit based on the Company's analysis using market participant assumptions, and therefore no expected future cash flows. The impairment charge was included in selling, general and administrative expenses and was not allocated to any reportable segment.

with a carrying amount of \$9,445 were written down to a fair value of \$2,229 during 2012 in connection with the financial performance in certain retail stores. Fair value was determined based on the estimated discounted future cash flows associated with the assets using current sales and market participant assumptions. The impairment charge of \$7,216 was included in selling, general and administrative expenses, of which \$671 was recorded in the Tommy Hilfiger International segment, \$281 was recorded in the Tommy Hilfiger North America segment and \$6,264 was recorded in the Tommy Hilfiger International segment.

with a carrying amount of \$1,151 were written down to a fair value of zero during 2011 as a result of management's decision to permanently discontinue use of one of its software systems. The Company ceased use of the software during the third quarter of 2011. Such assets were deemed to have no future use or economic benefit based on the Company's analysis using market participant assumptions, and therefore no expected future cash flows. The impairment charge was included in selling, general and administrative expenses in corporate expenses not allocated to any reportable segment.

with a carrying amount of \$1,062 were written down to a fair value of zero during 2011 in connection with the Company's negotiated early termination license to market sportswear under the Timberland brand. Such assets were deemed to have no future use or economic benefit based on the Company's analysis using market participant assumptions, and therefore no expected future cash flows. The impairment charge was included in selling, general and administrative expenses in the Heritage Brand Wholesale Sportswear segment.

with a carrying amount of \$5,552 were written down to a fair value of \$79 during 2011 in connection with the financial performance in certain retail stores. Fair value was determined based on the estimated discounted future cash flows associated with the assets using current sales and market participant assumptions. The impairment charge was included in selling, general and administrative expenses, of which \$430 was recorded in the Tommy Hilfiger International segment, \$568 was recorded in the Calvin Klein Licensing segment, \$313 was recorded in the Other (Calvin Klein Apparel) segment, \$2,175 was recorded in the Tommy Hilfiger North America segment and \$1,987 was recorded in the Tommy Hilfiger International segment.

Assets and the fair values of the Company's cash and cash equivalents, short-term borrowings and long-term debt were as follows:

	2012		2011	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Cash and cash equivalents	\$ 892,209	\$ 892,209	\$ 233,197	\$ 233,197
Short-term borrowings	10,847	10,847	13,040	13,040
Long-term debt (including portion classified as current)	2,299,642	2,398,200	1,902,876	1,978,400

Cash and cash equivalents and short-term borrowings approximate their carrying values due to the short-term nature of these instruments. The fair value of its long-term debt using quoted market prices as of the last business day of the applicable year. The Company classifies its long-term debt as a Level 1 measurement.

EMPLOYEE PENSION AND BENEFIT PLANS

The Company maintains several noncontributory defined benefit pension plans covering substantially all employees resident in the United States who meet certain age and service requirements. For those vested (after five years of service), the plans provide



## CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

(All amounts in thousands, except per share data)

on retirement based on career compensation and years of credited service. The Company refers to these five plans as its “pension plans.”

Company’s acquisition of Tommy Hilfiger, the Company also has for certain members of Tommy Hilfiger’s domestic senior management a supplemental defined benefit retirement plan, which is an unfunded non-qualified supplemental defined benefit pension plan. Such plan is frozen and, as a result, participants do not accrue additional benefits. In addition, the Company has a capital accumulation program, which is an unfunded non-qualified supplemental defined benefit pension plan covering two current and 16 retired executives. Under the individual participants’ agreements, the participants in this plan will receive a lump sum payment during the 10 years following the attainment of age 65, provided that prior to the termination of employment with the Company, the participant was in the plan for at least 10 years and has attained age 55. The Company also has for certain employees resident in the United States who do not meet the service requirements an unfunded non-qualified supplemental defined benefit pension plan, which provides benefits for compensation in excess of the maximum service earnings limits and requires payments to vested employees upon, or shortly after, employment termination or retirement. The Company refers to these plans as its “SERP Plans.”

The Company also provides certain postretirement health care and life insurance benefits to certain retirees resident in the United States. Retirees contribute to the plan, which is unfunded. During 2002, the postretirement plan was amended to eliminate benefits for active participants who, as of January 1, 2002, had at least 10 years of service.

In the fourth quarter of 2012, the Company changed its method of accounting for actuarial gains and losses for its pension and other postretirement plans. The Company recognized actuarial gains and losses for its pension and other postretirement obligations and pension plan assets as a component of earnings or loss in the periods in which they arose. As set forth in FASB guidance for pension and other postretirement plans, the Company amortizes unrecognized actuarial losses (to the extent they exceeded a 10% corridor) in future periods over the average remaining service period of active employees or, if the participants were inactive, over the average remaining life expectancy of inactive participants, as a component of its net periodic benefit expense. Effective in the fourth quarter of 2012 to begin to immediately recognize actuarial gains and losses in its operating results in the year in which they occur, and losses are measured at least annually as of the end of the Company’s fiscal year and, as such, will generally be recognized during that period. Additionally, the Company will no longer calculate expected return on plan assets using a permitted averaging technique for market-related returns, but instead will use the fair value of plan assets. The Company believes the accounting policy changes improve the transparency of the financial statements by recognizing in current period earnings the financial statement effects of changes in assumptions on the Company’s pension and other postretirement obligations and changes in fair value of pension plan assets. The financial data for all prior periods presented has been retrospectively adjusted to reflect these accounting changes.

The changes in the projected benefit obligation (pension plans and SERP Plans) and the accumulated benefit obligation (postretirement plans) for the years were as follows:

	Pension Plans		SERP Plans		Postretirement Plan	
	2012	2011	2012	2011	2012	2011
Beginning of year	\$ 359,727	\$ 289,942	\$ 71,717	\$ 59,734	\$ 18,247	\$ 17,788
Service cost	15,315	11,160	3,579	3,069	—	—
Interest cost	17,974	17,391	3,366	3,602	798	1,018
Actuarial gains (losses)	(14,456)	(12,696)	(2,674)	(4,984)	—	—
Net of retiree contributions	—	—	—	—	(1,959)	(1,800)
Administrative expenses	—	—	(6,977)	—	—	—
Other	—	—	—	—	56	107
End of year	\$ 27,835	\$ 53,930	\$ 5,850	\$ 10,296	\$ (1,106)	\$ 1,141
Year	\$ 406,395	\$ 359,727	\$ 74,861	\$ 71,717	\$ 16,036	\$ 18,247





## CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

All amounts in thousands, except per share data)

The fair value of the assets held by the Company's pension plans and the plans' funded status for each of the last two years were as follows:

	2012	2011
Assets at beginning of year	\$ 268,505	\$ 251,8
of plan expenses	24,973	9,371
	(14,456 )	(12,690 )
Contributions	105,000	20,020
Assets at end of year	\$ 384,022	\$ 268,5
at end of year	\$ (22,373 )	\$ (91,2

The funded status of the Company's Consolidated Balance Sheets were as follows:

	Pension Plans		SERP Plans		Postretirement Plan	
	2012	2011	2012	2011	2012	2011
Assets	\$—	\$—	\$ (7,021 )	\$ (7,259 )	\$ (1,965 )	\$ (2,020 )
Liabilities	(22,373 )	(91,222 )	(67,840 )	(64,458 )	(14,071 )	(16,219 )
Funded on balance sheet	\$ (22,373 )	\$ (91,222 )	\$ (74,861 )	\$ (71,717 )	\$ (16,036 )	\$ (18,239 )

The components of Accumulated Other Comprehensive Income (AOCI) that, as of the end of each applicable fiscal year, had not yet been recognized as components of net benefit cost were as follows:

	Pension Plans		SERP Plans		Postretirement Plan	
	2012	2011	2012	2011	2012	2011
Net credit	\$ (16 )	\$ (21 )	\$ 272	\$ 340	\$ 2,255	\$ 3,072

The components of Accumulated Other Comprehensive Income (AOCI) as of February 3, 2013 expected to be recognized as components of net benefit cost in 2013 were as follows:

	Pension Plans	SERP Plans	Postretirement Plan
Net credit	\$ (6 )	\$ 68	\$ 817

Plan assets are invested with the objective of being able to meet current and future benefit payment needs, while controlling pension expense volatility. Plan assets are diversified among United States equities, international equities, fixed income investments and cash. The strategic target asset allocation for the majority of the plans as of February 3, 2013 was approximately 45% United States equities, 15% international equities and 40% fixed income investments. Fixed income securities primarily include investments in large-cap and mid-cap companies located in the United States and abroad. Fixed income securities also include bonds of companies from diversified industries, municipal bonds, collective funds and United States Treasury bonds. Actual investment allocations may differ from the Company's target investment allocations due to prevailing market conditions.

## CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

All amounts in thousands, except per share data)

In accordance with the fair value hierarchy described in Note 9, "Fair Value Measurements," the following tables show the fair value of the Company's total assets by major category as of February 3, 2012 and January 29, 2012:

	Total	Fair Value Measurements at February 3, 2013 <sup>(9)</sup>		
		Quoted Prices In Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets <sup>(1)</sup>	\$ 65,101	\$ 65,101	\$ —	\$ —
Assets <sup>(1)</sup>	1,266	1,266	—	—
Real estate fund <sup>(2)</sup>	16,373	16,373	—	—
Private equity fund <sup>(3)</sup>	42,183	42,183	—	—
Commingled fund <sup>(4)</sup>	46,976	—	46,976	—
Liabilities:				
Liabilities <sup>(5)</sup>	19,356	—	19,356	—
Liabilities <sup>(5)</sup>	86,982	—	86,982	—
Real estate commingled funds <sup>(6)</sup>	99,297	—	99,297	—
Private equity fund <sup>(7)</sup>	4,784	4,784	—	—
	\$ 382,318	\$ 129,707	\$ 252,611	\$ —
Liabilities <sup>(8)</sup>	1,704			
	\$ 384,022			
	Total	Fair Value Measurements at January 29, 2012 <sup>(9)</sup>		
		Quoted Prices In Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets <sup>(1)</sup>	\$ 56,016	\$ 56,016	\$ —	\$ —
Assets <sup>(1)</sup>	1,285	1,285	—	—
Real estate fund <sup>(2)</sup>	13,297	13,297	—	—
Private equity fund <sup>(3)</sup>	37,564	37,564	—	—
Commingled fund <sup>(4)</sup>	41,288	—	41,288	—
Liabilities:				
Liabilities <sup>(5)</sup>	17,922	—	17,922	—
Liabilities <sup>(5)</sup>	55,551	—	55,551	—
Real estate commingled funds <sup>(6)</sup>	39,379	—	39,379	—
Private equity fund <sup>(7)</sup>	4,194	4,194	—	—
	\$ 266,496	\$ 112,356	\$ 154,140	\$ —
Liabilities <sup>(8)</sup>	2,009			

\$ 268,505

the closing price in the active market in which the individual securities are traded.

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OLIDATED FINANCIAL STATEMENTS - (Continued)

e amounts in thousands, except per share data)

t asset value of the fund, as determined by the closing price in the active market in which the individual fund is traded. This fund invests in U.S. and international equities seeking long-term growth of principal and income.

ing price in the active market in which this fund is traded. This fund invests in U.S. large cap equities that track the Russell 1000 Index.

t asset value of the fund, as determined by a pricing vendor or the fund family. The Company has the ability to redeem these investments in the near term and therefore classifies these investments within Level 2. This fund invests primarily in equities outside the U.S. seeking long-term capital appreciation.

valuation pricing that uses a discounted cash flow method. Inputs include actual and comparable trade data, market benchmarks, broker quotes and/or other applicable data.

t asset value of the fund, as determined by a pricing vendor or the fund family. The Company has the ability to redeem these investments in the near term and therefore classifies these investments within Level 2. This fund invests in high-grade, short-term, money market instruments.

t asset value of the fund, as determined by the closing price in the active market in which the individual fund is traded. This fund invests in U.S. and fixed income securities seeking a high total return.

cludes other pension assets and liabilities such as pending trades and accrued income.

es third-party pricing services to determine the fair values of the financial instruments held by the pension plans. The Company obtains quotes from

f the pricing services' valuation methodologies and related inputs and validates a sample of prices provided by the pricing services by reviewing prices from other pricing sources and analyzing pricing data in certain instances. The Company has not adjusted any prices received from the third-party pricing services.

ves that there are no significant concentrations of risk within its plan assets at February 3, 2013.

ompany's pension plans had projected benefit obligations in excess of plan assets and certain of the Company's pension plans had accumulated benefit obligations in excess of plan assets. In 2011, all of the Company's pension plans had projected and accumulated benefit obligations in excess of plan assets as follows:

	2012	2011
with projected benefit obligations in excess of plan assets	5	5
l benefit obligation	\$ 406,395	\$ 359,700
e of related plan assets	\$ 384,022	\$ 268,500
with accumulated benefit obligations in excess of plan assets	3	5
ated benefit obligation	\$ 33,730	\$ 337,200
e of related plan assets	\$ 30,583	\$ 268,500

## CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

All amounts in thousands, except per share data)

Net benefit cost and other pre-tax amounts recognized in other comprehensive income (loss) in each of the last three years were as follows:

## Recognized in Selling, General and Administrative Expenses

	Pension Plans			SERP Plans			Postretirement Plan		
	2012	2011	2010	2012	2011	2010	2012	2011	2010
ing plan	\$ 15,729	\$ 11,550	\$ 7,740	\$ 3,579	\$ 3,069	\$ 1,866	\$ —	\$ —	\$ —
	17,974	17,391	16,339	3,366	3,602	3,127	798	1,018	1,125
)	23,398	64,683	5,872	5,850	10,296	2,631	(1,106)	1,141	(3,125)
plan assets	(20,950)	(20,514)	(16,568)	—	—	—	—	—	—
or service	6	6	6	(68)	(68)	(68)	(817)	(817)	(817)
	\$ 36,157	\$ 73,116	\$ 13,389	\$ 12,727	\$ 16,899	\$ 7,556	\$ (1,125)	\$ 1,342	\$ 1,125

## Plan Assets and Benefit Obligations Recognized in Other Comprehensive Income (Loss)

	Pension Plans			SERP Plans			Postretirement Plan		
	2012	2011	2010	2012	2011	2010	2012	2011	2010
or service	\$ 1	\$ —	\$ 9	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
	(6)	(6)	(6)	68	68	68	817	817	817
gnized in	\$ (5)	\$ (6)	\$ 3	\$ 68	\$ 68	\$ 68	\$ 817	\$ 817	\$ 817
e income									

The Company expects to make contributions of approximately \$30,000 to its pension plans in 2013. The estimated pension contributions do not include contributions for the pension plans that the Company acquired in connection with the Warnaco acquisition. The Company's actual contributions for 2012 were \$1,000. Actual contributions may differ from expected contributions due to many factors, including changes in tax and other benefit laws, or significant differences between expected and actual performance rates. The expected benefit payments associated with the Company's pension plans and SERP Plans, and expected benefit payments associated with the Company's postretirement plan are as follows:

	Pension Plans	SERP Plans	Postretirement Plan Excluding Medicare Subsidy Receipts	Expected Medicare Subsidy Receipts
	14,779	7,021	1,965	76
	15,424	5,746	1,858	73
	16,297	5,547	1,755	68
	16,985	5,865	1,621	63
	17,781	5,736	1,523	58
	105,569	45,721	6,150	216



OLIDATED FINANCIAL STATEMENTS - (Continued)

amounts in thousands, except per share data)

care cost trend rate assumed for 2013 is 6.31% and is assumed to decrease by approximately 0.15% per year through 2022. Thereafter, the assumed health care cost trend rate increased or decreased by 1%, the aggregate effect on the service and interest cost components of the benefit cost for 2012 and on the accumulated postretirement benefit obligation at February 3, 2013 would be as follows:

	1% Increase	1% Decrease
and interest cost	\$ 52	\$ (46)
accumulated postretirement benefit obligation	\$ 1,110	\$ (990)

d average rate assumptions used in determining the projected and accumulated benefit obligations at the end of each year and benefit costs are as follows:

	2012	2011	2010
	4.67	% 5.06	% 6.09
compensation levels (applies to pension plans only)	4.34	% 4.31	% 4.30
return on assets (applies to pension plans only)	7.25	% 7.75	% 8.25

ected weighted average long-term rate of return on assets assumption, the Company considered the historical level of the risk premium and the expectations for future returns of each asset class. The expected return for each asset class was based on the target asset allocation to develop the expected long-term rate of return on assets assumption for the portfolio.

avings and retirement plans and a supplemental savings plan for the benefit of its eligible employees who elect to participate. The Company also has a defined contribution plan for certain employees associated with certain acquisitions, including the Tommy Hilfiger acquisition, whereby the Company pays a percentage of the contribution for the employee. The Company's contributions to the plans were \$12,664 and \$9,898 in 2012, 2011 and 2010, respectively.

OLDERS' EQUITY

Preferred Stock Issuance

The Company completed the sale of an aggregate of 8 shares of Series A convertible preferred stock, par value \$100.00 per share, for an aggregate price of \$200,000 and for net proceeds of \$188,595 after related fees and expenses. The Series A convertible preferred stock had a liquidation preference of \$100.00 per share and was convertible at a price of \$47.74. During 2012, the holders of the Series A convertible preferred stock converted such stock into 4,189 shares of the Company's common stock. Holders of the Series A convertible preferred stock were entitled to vote and elect directors as if they were holders of the Company's common stock on an as-converted basis. Due to the conversion of such stock, there were no holders of the Series A convertible preferred stock as of February 3, 2013.

Offering

The Company issued 5,750 shares of its common stock on April 28, 2010 for net proceeds after commissions, discounts and related fees and expenses totaling \$5,750. These shares were used to fund a portion of the purchase price and fees relating to the acquisition of Tommy Hilfiger. Of the 5,750 shares, a total of 5,250 shares were treasury and 500 shares were newly issued.

Finance



The Company issued 7,873 shares of its common stock, par value \$1.00 per share, as part of the consideration paid to the former shareholders in connection with the acquisition.

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## CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

(All amounts in thousands, except per share data)

### Dividends

In 2012, 2011 and 2010, the Company paid four \$0.0375 per share cash dividends on its common stock.

In 2010, the Company granted to Mr. Calvin Klein a nine-year warrant to purchase 320 shares of the Company's common stock at \$28.00 per share in connection with the acquisition of Calvin Klein in 2003. Such warrant was exercised and the underlying shares were issued during 2010.

### STOCK-BASED COMPENSATION

The Company has granted stock-based awards under its 2006 Stock Incentive Plan (the "2006 Plan"). The 2006 Plan replaced the Company's 1997, 2000 and 2003 Stock Option Plans terminated upon the 2006 Plan's initial stockholder approval in June 2006, other than with respect to awards granted under the terminated plans, which continue to be governed by the respective plan under which they were granted. Shares issued as a result of stock-based compensation transactions generally have been funded with the issuance of new shares of the Company's common stock.

The Company may grant the following types of incentive awards under the 2006 Plan: (i) non-qualified stock options ("NQs"); (ii) incentive stock options ("ISOs"); (iii) restricted stock; (iv) restricted stock units ("RSUs"); (v) performance shares; and (vi) other stock-based awards. Each award is subject to an award agreement that incorporates, as applicable, the exercise price, the term of the award, the periods of restriction, the vesting schedule, the award pertains, applicable performance period(s) and performance measure(s), and such other terms and conditions as the plan committee may determine.

In 2013, 2012, 2011, 2010 and 2009, the Company has granted under the 2006 Plan: (i) service-based NQs and RSUs; (ii) contingently issuable performance shares; and (iii) ISOs. The Company is required to satisfy the performance-based condition for deductibility under Section 162(m) of the Internal Revenue Code. According to the terms of the 2006 Plan, for purposes of determining the number of shares available for grant, each share underlying a stock option award reduces the number available for grant by one share. Each share underlying an RSU or performance share award reduces the number available by three shares for awards made before April 29, 2009 and by one share for awards made on or after April 29, 2009. The per share exercise price of options granted under the 2006 Plan cannot be less than the closing price of the Company's common stock on the date of grant (the business day prior to the date of grant for awards granted prior to September 21, 2006).

The Company currently has service-based NQs and ISOs outstanding under its 1997, 2000 and 2003 Stock Option Plans. Such options were granted with an exercise price of the Company's common stock on the business day immediately preceding the date of grant.

In 2012, 2011 and 2010 included \$33,599, \$40,938 and \$33,281, respectively, of pre-tax expense related to stock-based compensation.

Options outstanding are generally cumulatively exercisable in four equal annual installments commencing one year after the date of grant. The vesting schedule is also generally accelerated upon retirement (as defined in the applicable plan). Options are generally granted with a 10-year term.

The Company estimates the fair value of stock options granted at the date of grant using the Black-Scholes-Merton model. The estimated fair value of the options granted, less estimated forfeitures, is expensed on a straight-line basis over the options' vesting periods. At February 3, 2013, there was \$10,377 of unrecognized pre-tax expense, net of estimated forfeitures, related to non-vested stock options, which is expected to be recognized over a weighted average period of approximately 1.5 years.



## CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

(All amounts in thousands, except per share data)

Summarizes the assumptions used to estimate the fair value of service-based stock options granted in each year:

	2012	2011	2010
Risk-free interest rate	1.20	% 2.62	% 2.63
Expected option term (in years)	6.25	6.25	6.25
Expected volatility	45.16	% 44.35	% 42.60
Dividends per share	\$0.15	\$0.15	\$0.15
Estimated fair value per option	\$40.59	\$29.81	\$26.67

The risk-free rate is based on United States Treasury yields in effect at the date of grant for periods corresponding to the expected option term. The expected option term represents the weighted average period of time that options granted are expected to be outstanding, based on vesting schedules and the contractual term of the options. The expected volatility is based on the historical volatility of the Company's common stock over a period of time corresponding to the expected option term. The dividends are based on the Company's common stock cash dividend rate at the date of grant.

The Company continued to utilize the simplified method to estimate the expected term for its "plain vanilla" stock options granted due to a lack of relevant data, in part, from changes in the pool of employees receiving option grants. The Company will continue to evaluate the appropriateness of this method.

Option activity for the year was as follows:

	Options	Weighted Average Price Per Option	Weighted Average Remaining Contractual Life (Years)	Aggregate Intrinsic Value
January 29, 2012	2,189	\$ 37.77	5.7	\$ 85,200
	187	91.88		
	411	31.90		
	7	41.92		
January 3, 2013	1,958	\$ 44.17	5.4	\$ 141,100
January 3, 2013	1,287	\$ 37.50	4.2	\$ 101,300

The aggregate fair value of service-based options granted during 2012, 2011 and 2010 was \$7,607, \$5,819 and \$4,528, respectively.

The aggregate fair value of service-based options that vested during 2012, 2011 and 2010 was \$5,517, \$4,707 and \$4,259, respectively.

The aggregate intrinsic value of service-based options exercised was \$27,760, \$34,364 and \$32,389 in 2012, 2011 and 2010, respectively.

Employees generally vest in three annual installments of 25%, 25% and 50% commencing two years after the date of grant. Service-based options for non-employee directors vest in four equal annual installments commencing one year after the date of grant for awards granted prior to 2010 and in three equal annual installments commencing one year after the date of grant for awards granted during or after 2010. The underlying RSU award agreements (excluding agreements for non-employee directors granted prior to or after 2010) generally provide for accelerated vesting upon the award recipient's retirement (as defined in the 2006 Plan). The fair value of the award is equal to the closing price of the Company's common stock on the date of grant and is expensed, net of estimated forfeitures, on a straight-line basis over the award recipient's vesting periods.



## CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

Amounts in thousands, except per share data)

The year was as follows:

	RSUs	Weighted Average Grant Date Fair Value
January 29, 2012	820	\$ 48.28
	192	89.43
	330	43.35
January 3, 2013	22	62.01
	660	\$ 62.24

The grant date fair value of RSUs granted during 2012, 2011 and 2010 was \$17,128, \$17,325 and \$11,210, respectively. The aggregate grant date fair value of RSUs granted during 2012, 2011 and 2010 was \$14,318, \$8,874 and \$4,021, respectively.

As of December 31, 2012, there was \$19,437 of unrecognized pre-tax compensation expense, net of estimated forfeitures, related to non-vested RSUs, which is expected to be recognized over a weighted average period of 1.7 years.

Restricted stock was granted to certain of Tommy Hilfiger's management employees in connection with the Tommy Hilfiger acquisition. The restricted stock was granted under the 2006 Plan but its grant was approved by the Company's Board of Directors. The shares of restricted stock were registered in the name of the Company and were held in a third-party escrow account until they vested, at which time the stock was delivered to the applicable employee. All such restricted stock was granted on February 3, 2013.

The fair value of restricted stock was equal to the closing price of the Company's common stock on May 6, 2010 and was expensed, net of forfeitures, on a straight-line basis over the restricted stock's vesting period.

The activity for the year was as follows:

	Restricted Stock	Weighted Average Grant Date Fair Value
January 29, 2012	333	\$ 60.41
	—	—
	333	60.41
January 3, 2013	—	—
	—	\$ —

Restricted stock was granted during 2012 or 2011. The aggregate grant date fair value of restricted stock granted on May 6, 2010 was \$21,196. The aggregate grant date fair value of restricted stock vested during 2012, 2011 and 2010 was \$20,116, \$1,020 and \$60, respectively.

As of December 31, 2012, there was no unrecognized pre-tax compensation expense related to non-vested restricted stock.

The Company granted contingently issuable performance share awards to certain of the Company's senior executives during 2012 subject to a performance period of one year beyond the performance period. The Company granted contingently issuable performance share awards to certain

executives during 2011 subject to a performance period of two years. The Company granted contingently issuable performance share awards to senior executives (other than senior executives of Tommy Hilfiger) on May 6, 2010 subject to a performance period of three years. The Company also granted contingently issuable performance share awards to all then-executive officers of the Company during the first quarter of 2010 subject to a performance period of two years. The holders of the awards granted

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OLIDATED FINANCIAL STATEMENTS - (Continued)

amounts in thousands, except per share data)

ter of 2011 that were subject to a performance period of two years earned an aggregate of 82 shares as a result of the Company's perfor ar period. For the awards granted in 2012, the remaining awards granted in 2011 and the awards granted in 2010, the final number of sh y, is contingent upon the Company's achievement of goals for each of the performance periods based on both earnings per share growth ards granted in the first quarter of 2012 and earnings per share growth for the awards granted in 2010 and the third quarter of 2011 durin ce cycle. The Company records expense for the contingently issuable performance shares ratably over each applicable vesting period ompany's current expectations of the probable number of shares that will ultimately be issued. The fair value of the contingently issuable is equal to the closing price of the Company's common stock on the date of grant, reduced for the present value of any dividends expect y's common stock during the performance cycle, as these contingently issuable performance shares do not accrue dividends prior to the performance cycle.

activity for the year was as follows:

	Performance Shares	Weighted Grant Date Fair Value
ary 29, 2012	590	\$ 53.96
	96	88.52
	82	71.26
	10	55.67
ary 3, 2013	594	\$ 57.08

date fair value of performance shares granted during 2012, 2011 and 2010 was \$8,440, \$6,644 and \$32,203, respectively. The aggregate performance shares vested during 2012, 2011 and 2010 was \$5,877, \$6,043 and \$1,202, respectively.

, based on the Company's current estimate of the most likely number of shares that will ultimately be issued, there was \$6,308 of unrec on expense related to non-vested performance shares, which is expected to be recognized over a weighted average period of 1.5 years.

ves a tax deduction for certain transactions associated with its stock plan awards. The actual income tax benefits realized from these tra \$15 and \$14,077 in 2012, 2011 and 2010, respectively. Of those amounts, \$14,889, \$11,593 and \$9,333, respectively, were reported as c benefits arise when the actual tax benefit resulting from a stock plan award transaction exceeds the tax benefit associated with the gran stock award.

available for grant at February 3, 2013 amounted to 6,381 shares.

TS OF AOCI

sets forth the detail of AOCI, net of related taxes:

	2012	2011
nslation adjustments	\$ 153,648	\$ 66,447
adjustment	1,552	2,094
in on derivative financial instruments	(15,318	) 5,294
	\$ 139,882	\$ 73,835





## CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

Amounts in thousands, except per share data)

retail locations, warehouses, showrooms, office space and equipment. The leases, excluding equipment leases, generally provide for the payment of percentage rent, sales taxes and certain other occupancy expenses. Retail location leases generally are renewable and provide for the payment of percentage rent, sales taxes and other costs associated with the leased property.

The following table shows the minimum annual rental commitments under non-cancelable leases were as follows:

	Capital Leases	Operating Leases	Total
	\$ 8,813	\$ 309,153	\$ 317,966
	7,607	266,842	274,449
	5,637	238,794	244,431
	2,781	211,344	214,125
	1,849	184,498	186,347
	8,310	590,638	598,948
Minimum lease payments	\$ 34,997	\$ 1,801,269	\$ 1,836,266
Presenting interest	(3,937)		
Minimum capital lease payments	\$ 31,060		

Capital location leases represent \$1,350,870 of the total minimum lease payments. The Company's administrative offices and showrooms located in New York represent \$94,227 of the total minimum lease payments. The Company's corporate, finance and retail administrative offices located in New Jersey represent \$46,164 of the total minimum lease payments. The Company's Calvin Klein administrative offices and showrooms represent \$85,781 of the total minimum lease payments. The Company's Tommy Hilfiger administrative offices and showrooms, most of which are located in Amsterville, New York represent \$85,781 and \$73,477, respectively, of the total minimum lease payments.

The following table shows the aggregate future minimum rentals to be received under non-cancelable capital and operating subleases were \$0 and \$24,314, respectively:

	2012	2011	2010
Operating	\$ 318,659	\$ 290,936	\$ 239,449
Capital	127,581	95,352	49,069
Total income	(3,366)	(3,441)	(2,925)
	\$ 442,874	\$ 382,847	\$ 285,593

The carrying amount of assets under capital leases, which are classified within property, plant and equipment in the Company's Consolidated Balance Sheet, was \$40,270 as of February 3, 2013 and January 29, 2012, respectively. Accumulated amortization related to assets under capital leases was \$10,570 as of February 3, 2013 and January 29, 2012, respectively. The Company includes amortization of assets under capital leases as a component of amortization expense. The Company incurred \$0 during each of the years ended February 3, 2013 and January 29, 2012 in percentage rent expense.

CONSOLIDATED FINANCIAL STATEMENTS - (Continued)  
 All amounts in thousands, except per share data)

## EXIT COSTS

## Integration and Exit Costs

In connection with the Tommy Hilfiger acquisition and the related integration, the Company incurred certain costs related to severance and termination benefits, asset impairments, inventory liquidations and lease/contract terminations, including costs associated with the exit of certain Tommy Hilfiger properties. All expected costs related to this acquisition and integration were incurred by the end of 2012. Such costs were as follows:

	Total Expected to be Incurred	Incurred During 2010	Incurred During 2011	Incurred During 2012	Cumulative Incurred
Termination benefits and other costs	\$ 33,528	\$ 19,793	\$ 12,415	\$ 1,320	\$ 33,528
Asset impairments	11,276	11,017	—	259	11,276
Inventory liquidation costs	10,210	2,583	7,627	—	10,210
Lease/contract termination and related costs	39,173	3,165	24,462	11,546	39,173
	\$ 94,187	\$ 36,558	\$ 44,504	\$ 13,125	\$ 94,187

Severance, termination benefits, asset impairments and lease/contract termination and other costs incurred in 2012, \$379 relate to selling expenses of the Tommy Hilfiger North America segment, \$10,405 relate to selling, general and administrative expenses of the Tommy Hilfiger International segment and \$2,341 relate to corporate expenses not allocated to any reportable segment. \$33,385 of the charges for severance, termination benefits and other costs for 2011 relate principally to selling, general and administrative expenses of the Tommy Hilfiger North America segment. \$92 of the charges for severance, termination benefits, lease/contract termination and other costs for 2011 relate principally to corporate expenses of the Tommy Hilfiger International segment. The charges for severance, termination benefits and other costs for 2010 were principally included in selling, general and administrative expenses of the Tommy Hilfiger North America segment and the lease/contract termination and related costs for 2010 were principally included in selling, general and administrative expenses of the Tommy Hilfiger International segment. Inventory liquidation costs for 2011 and 2010 were included in selling, general and administrative expenses of the Tommy Hilfiger North America segment (see Note 18, "Segment Data").

See "Fair Value Measurements," for a further discussion of the long-lived asset impairments reflected in the above table.

Severance and termination benefits and lease/contract termination costs recorded in connection with the acquisition and integration of Tommy Hilfiger were recorded in accrued expenses in the Company's Consolidated Balance Sheets and were as follows:

	Liability at 1/29/12	Costs Incurred During 2012	Costs Paid During 2012	Liability at 2/3/13
Termination benefits and other costs	\$ 4,305	\$ 1,320	\$ 4,862	\$ 763
Lease/contract termination and related costs	4,492	11,546	14,025	2,013
	\$ 8,797	\$ 12,866	\$ 18,887	\$ 2,776

## Exit from Timberland and Izod Women's Businesses

In connection with the termination of its license to market sportswear under the Timberland brand, the Company initiated during the second quarter of 2011 an early termination of its license to market sportswear under the Timberland brand. The termination was completed during the second quarter of 2012. In connection with this termination, the Company incurred certain costs related to severance and termination benefits, asset impairments, contract termination and other costs. All expected costs related to this termination were incurred during 2011.



OLIDATED FINANCIAL STATEMENTS - (Continued)  
e amounts in thousands, except per share data)

ounced in the fourth quarter of 2011 that it would be exiting the Izod women's wholesale sportswear business during 2012. The exit was of 2012. In connection with this exit, the Company incurred certain costs related to severance and termination benefits. All expected costs occurred during 2011.

l with both of these activities were as follows:

	Incurred During 2011
ion benefits and other costs	\$ 2,027
pairments	1,062
n and related costs	5,029
	\$ 8,118

d in 2011 relate to selling, general and administrative expenses of the Heritage Brand Wholesale Sportswear segment (see Note 18, "Se

Fair Value Measurements," for a further discussion of the long-lived asset impairments reflected in the above table.

ance and termination benefits and contract termination costs recorded in connection with the Company's early termination of the license e Timberland brand and exit from the Izod women's wholesale sportswear business were principally recorded in accrued expenses in the dated Balance Sheets and were as follows:

	Liability at 1/29/12	Costs Paid During 2012	Liability at 2/3/13
ion benefits and other costs	\$ 1,310	\$ 1,310	\$ —
n and related costs	5,029	5,029	—
	\$ 6,339	\$ 6,339	\$ —

n Heusen Exit Costs

he Company's exit from its United Kingdom and Ireland Van Heusen dresswear and accessories business during the fourth quarter of 2 elease termination, severance, termination benefits and other costs and a loss on the liquidation of a foreign operation and disposed of pro All expected costs related to this transaction were incurred during 2010. Such costs were as follows:

	Incurred During 2010
ion benefits and other costs	\$ 759
osts	795
of foreign operation	841
ll	4,157
	\$ 6,552



OLIDATED FINANCIAL STATEMENTS - (Continued)  
 e amounts in thousands, except per share data)

erance, termination benefits and other costs, the loss on the liquidation of a foreign operation, lease termination costs and the disposal of  
 ded in selling, general and administrative expenses of the Heritage Brand Wholesale Dress Furnishings segment (see Note 18, "Segmen  
 and been paid by the end of 2011.

E PER COMMON SHARE

es the two-class method of calculating basic net income per common share, as holders of the Company's Series A convertible preferred  
 lends with holders of the Company's common stock prior to the conversion in 2012 of such convertible preferred stock into common stock  
 ted to holders of the Series A convertible preferred stock.

puted its basic and diluted net income per common share as follows:

	2012	2011	2010
	\$ 433,840	\$ 275,697	\$ 54,378
Dividends paid to holders of Series A convertible preferred stock	(366)	(628)	(471)
Dividends paid to Series A convertible preferred stock	(12,179)	(15,557)	(2,098)
Dividends paid to common stockholders for basic net income per common share	421,295	259,512	51,808
Dividends paid to holders of Series A convertible preferred stock	366	628	471
Dividends paid to Series A convertible preferred stock	12,179	15,557	2,098
Dividends paid to common stockholders for diluted net income per common share	\$ 433,840	\$ 275,697	\$ 54,378
Common shares outstanding for basic net income per common share	70,392	67,158	62,744
Impact of dilutive securities	1,397	1,576	1,455
Impact of dilutive warrant	—	—	72
Impact of assumed convertible preferred stock conversion	2,087	4,189	3,107
Diluted net income per common share	73,876	72,923	67,378
Basic net income per common share	\$ 5.98	\$ 3.86	\$ 0.83
Diluted net income per common share	\$ 5.87	\$ 3.78	\$ 0.81

securities excluded from the calculation of diluted net income per common share were as follows:

	2012	2011	2010
Potentially dilutive securities	305	345	287

le shares that have not met the necessary conditions as of the end of a reporting period are not included in the calculation of diluted net  
 or that period. The Company had contingently issuable awards outstanding that did not meet the performance conditions as of February  
 and January 30, 2011 and, therefore, were excluded from the calculation of diluted net income per common share for each applicable year.  
 of potentially dilutive shares that could be issued upon vesting for such awards was 100, 590 and 611 as of





## CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

(All amounts in thousands, except per share data)

January 29, 2012 and January 30, 2011, respectively. These amounts were also excluded from the computation of weighted average anti-

## INVESTING AND FINANCING TRANSACTIONS

Consolidated Statement of Cash Flows for 2012 were capital expenditures related to property, plant and equipment of \$4,184, which will be paid by the Company paid \$5,786 in cash during 2012 related to property, plant and equipment that was acquired in 2011. This amount is omitted from the Consolidated Statement of Cash Flows for 2011. The Company paid \$3,720 in cash during 2011 related to property, plant and equipment that was acquired in 2010. This amount is omitted from the Consolidated Statement of Cash Flows for 2010.

Increases in property, plant and equipment in the Consolidated Statement of Cash Flows for 2012, 2011 and 2010 are \$18,203, \$11,562 and \$10,125, respectively. Assets acquired through capital leases.

Recorded increases to goodwill of \$51,715, \$51,309 and \$45,335 during 2012, 2011 and 2010, respectively, related to liabilities incurred for contingent purchase price payments to Mr. Calvin Klein. Such amounts are not due or paid in cash until 45 days subsequent to the Company's applicable quarter end. In 2012 and 2010, the Company paid \$50,974, \$50,679 and \$43,655, respectively, in cash related to contingent purchase price payments to Mr. Calvin Klein. These amounts are recorded as additions to goodwill during the periods the liabilities were incurred.

During 2012, holders of the Company's Series A convertible preferred stock converted an aggregate of 8 shares of such convertible preferred stock into 100 shares of the Company's common stock, resulting in a decrease in Series A convertible preferred stock of \$188,595, an increase in common stock of \$4,184 and a net increase in paid in capital of \$184,406. Please see Note 11, "Stockholders' Equity."

In the first quarter of 2011, the Company recorded a loss of \$12,876 to write off previously capitalized debt issuance costs in connection with the amendment to its senior secured credit facility.

In the first quarter of 2011, the Company reacquired the rights in India to the Tommy Hilfiger trademarks that had been subject to a perpetual license. The Company is required to make annual contingent purchase price payments based on a percentage of annual sales over a certain threshold of Tommy Hilfiger sales in India for a period of five years (or, under certain circumstances, a period of six years) following the acquisition date. Such payments are subject to a 25% discount and are due within 60 days following each one-year period. The first one-year period commenced on July 1, 2011. The fair value of such contingent purchase price payments, which was recorded as a liability as of the acquisition date, was estimated to be \$9,559 as of the acquisition date and recorded as an expense in the first quarter of 2011. The fair value of such contingent purchase price payments as of February 3, 2013.

In the first quarter of 2010, the Company issued 7,873 shares of its common stock valued at \$475,607 in connection with the acquisition of Tommy Hilfiger.

In the first quarter of 2010, the Company recorded a loss of \$3,005 to write-off previously capitalized debt issuance costs in connection with the issuance of its 7 1/4% senior notes due 2011 and its 8 1/8% senior notes due 2013.

In 2010, the Company issued to Mr. Calvin Klein a nine-year warrant to purchase 320 shares of the Company's common stock at \$28.00 per share in connection with the acquisition of Calvin Klein in 2003. Such warrant was exercised and the underlying shares were issued during 2010. The exercise price for these shares was reduced by the Company's withholding of 140 shares, which had a total fair market value that approximated the exercise price, from the shares that were issued.

DATA

ges its operations through its operating divisions, which are aggregated into seven reportable segments: (i) Heritage Brand Wholesale; (ii) Heritage Brand Wholesale Sportswear; (iii) Heritage Brand Retail; (iv) Calvin Klein Licensing; (v) Tommy Hilfiger North America; (vi) Tommy Hilfiger Europe; and (vii) Other (Calvin Klein Apparel).

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## UNCONSOLIDATED FINANCIAL STATEMENTS - (Continued)

(All amounts in thousands, except per share data)

**Wholesale Dress Furnishings segment** - This segment consists of the Company's heritage brand wholesale dress furnishings division. This segment derives revenue primarily from marketing both dress shirts and neckwear in North America under the brand names Van Heusen, ARROW, IZOD, Kenneth Cole Reaction, Sean John, Donald J. Trump Signature Collection, JOE Joseph Abboud, DKNY and MICHAEL Michael Kors, as well as dress shirts under the brand names Geoffrey Beene and Chaps. The Company markets these dress shirt and neckwear brands, as well as certain other owned and licensed label brands, primarily to department, mid-tier department and specialty stores.

**Wholesale Sportswear segment** - The Company aggregates the results of its heritage brand wholesale sportswear divisions into the Heritage Brand Wholesale Sportswear segment. This segment derives revenue primarily from marketing in North America men's sportswear under the brand names Van Heusen, IZOD, Bass and G.H. Bass & Co. to department, mid-tier department and specialty stores. This segment also derived revenue through the second quarter of 2012 from marketing women's sportswear under the brand name Timberland and through the third quarter of 2012 from marketing women's sportswear under the brand name IZOD.

**Retail segment** - The Company aggregates the results of its three heritage brand retail divisions into the Heritage Brand Retail segment. This segment derives revenue principally from operating retail stores, primarily in outlet centers in North America, which sell apparel, footwear, accessories and related products under the brand names Van Heusen, IZOD, Bass and G.H. Bass & Co.

**Licensing segment** - The Company aggregates the results of its Calvin Klein licensing and advertising division into the Calvin Klein Licensing segment. This segment derives revenue principally from licensing and similar arrangements worldwide relating to the use by third parties of the brand names Calvin Klein, Tommy Hilfiger, and Calvin Klein for a broad array of products and retail services. This segment also derives revenue from the Company's Calvin Klein Collection business and from selling Calvin Klein Collection branded high-end collection apparel and accessories through the Company's own retail stores and a retail store located in New York City, both of which the Company operates directly in support of the global licensing business.

**North America segment** - The Company aggregates the results of its Tommy Hilfiger wholesale and retail divisions in North America into the Tommy Hilfiger North America segment. This segment derives revenue principally from (i) marketing Tommy Hilfiger branded apparel and related products in North America, primarily to department stores; and (ii) operating retail stores and an e-commerce website in and for North America, which sell apparel, accessories and related products.

**International segment** - The Company aggregates the results of its Tommy Hilfiger wholesale and retail divisions that operate outside of North America into the Tommy Hilfiger International segment. This segment derives revenue principally from (i) marketing Tommy Hilfiger branded apparel and related products at wholesale principally in Europe, primarily to department stores and franchise operators of Tommy Hilfiger stores, and through distributors and licensees; and (ii) operating retail stores in North America and operating an international e-commerce site, which sell Tommy Hilfiger branded apparel, accessories and related products.

**Other (Calvin Klein Apparel) segment** - The Company aggregates the results of its Calvin Klein apparel divisions into the Other (Calvin Klein Apparel) segment. This segment derives revenue principally in North America from the Company's marketing at wholesale of apparel and related products under the brand names Van Heusen, IZOD, Bass and G.H. Bass & Co. to department, mid-tier department and specialty stores, and at retail through the Company's e-commerce website and Calvin Klein retail stores located in outlet centers.

OLIDATED FINANCIAL STATEMENTS - (Continued)  
 e amounts in thousands, except per share data)

s present summarized information by segment:

	2012	2011	2010
Brand Wholesale Dress Furnishings			
	\$ 523,795	\$ 564,898	\$ 523,9
er revenue	5,576	6,158	5,815
	2,875	2,169	2,689
	532,246	573,225	532,40
Brand Wholesale Sportswear			
	467,986	537,284	568,44
er revenue	9,901	10,008	10,731
	1,997	1,687	1,764
	479,884	548,979	580,94
Brand Retail			
	657,556	646,769	638,90
er revenue	4,771	4,822	5,023
	1,186	772	842
	663,513	652,363	644,76
lein Licensing			
	34,971	45,796	38,326
er revenue	277,369	273,002	244,89
	113,064	108,588	97,530
	425,404	427,386	380,74
Hilfiger North America			
	1,399,323	1,273,829	889,63
er revenue	22,364	16,850	11,558
	8,073	7,016	3,257
	1,429,760	1,297,695	904,44
Hilfiger International			
	1,732,228	1,703,582	1,007,7
er revenue	50,038	45,195	28,690
	4,964	4,329	4,319
	1,787,230	1,753,106	1,040,7
alvin Klein Apparel)			
	724,962	637,870	552,75
	724,962	637,870	552,75
	5,540,821	5,410,028	4,219,7

	370,019	356,035	306,70
er revenue	132,159	124,561	110,40
	\$ 6,042,999	\$ 5,890,624	\$ 4,636

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OLIDATED FINANCIAL STATEMENTS - (Continued)  
 e amounts in thousands, except per share data)

	2012		2011	(11)	2010
est and taxes – Heritage Brand Wholesale Dress Furnishings	\$ 66,204		\$ 78,400		\$ 66,181
est and taxes – Heritage Brand Wholesale Sportswear	34,883		11,327	(5)	57,726
est and taxes – Heritage Brand Retail	13,498		28,731		44,610
est and taxes – Calvin Klein Licensing	194,747		189,105		174,488
est and taxes – Tommy Hilfiger North America	200,121	(3)	81,142	(6)	37,554
est and taxes – Tommy Hilfiger International	220,812	(3)	200,697	(6) (7)	51,653
est and taxes – Other (Calvin Klein Apparel)	89,921		88,700		72,728
and taxes – Corporate <sup>(2)</sup>	(159,824	) (3) (4)	(186,929	) (6) (8)	(301,910
est and taxes	\$ 660,362		\$ 491,173		\$ 203,030

ounted for 8.7%, 9.4% and 10.1% of the Company’s revenue in 2012, 2011 and 2010, respectively. This revenue is reported in the Heri  
 Furnishings, Heritage Brand Wholesale Sportswear, Other (Calvin Klein Apparel) and Tommy Hilfiger North America segments.

te expenses not allocated to any reportable segments. Corporate expenses represent overhead operating expenses and include expenses  
 ement, corporate finance, information technology related to corporate infrastructure and actuarial gains and losses from the Company’s  
 irement plans. Actuarial losses from the Company’s pension and other postretirement plans totaled \$28,142, \$76,120 and \$4,534 in 201  
 tively.

fore interest and taxes for 2012 includes costs of \$20,525 associated with the Company’s integration of Tommy Hilfiger and the related  
 ch costs were included in the Company’s segments as follows: \$379 in Tommy Hilfiger North America; \$15,441 in Tommy Hilfiger In  
 rporate expenses not allocated to any reportable segments.

re interest and taxes for 2012 includes costs of \$42,579 associated with the Company’s acquisition of Warnaco, which closed on Februar

interest and taxes for 2011 includes costs of \$8,118 related to the Company’s negotiated early termination of its license to market sports  
 brand and its exit of the Izod women’s wholesale sportswear business.

fore interest and taxes for 2011 includes costs of \$69,522 associated with the Company’s integration of Tommy Hilfiger and the related  
 ch costs were included in the Company’s segments as follows: \$44,704 in Tommy Hilfiger North America; \$5,419 in Tommy Hilfiger  
 d \$19,399 in corporate expenses not allocated to any reportable segments.

interest and taxes for 2011 includes a one-time expense of \$20,709 recorded in connection with the Company’s reacquisition of the right  
 trademarks in India that had been subject to a perpetual license. Please refer to Note 2, “Acquisitions,” for a further discussion.



OLIDATED FINANCIAL STATEMENTS - (Continued)

e amounts in thousands, except per share data)

rest and taxes for 2011 includes costs of \$16,233 associated with the Company's modification of its senior secured credit facility. Please for a further discussion.

ore interest and taxes for 2010 includes costs of \$6,552 associated with the Company's exit from its United Kingdom and Ireland Van and accessories business.

(loss) before interest and taxes for 2010 includes costs of \$338,317 associated with the Company's acquisition and integration of Tomr ng transaction, restructuring, exit and debt extinguishment costs, short-lived non-cash valuation amortization charges and the effects of l Euro to United States dollar exchange rates related to the purchase price. Such costs were included in the Company's segments as follo 5 in Tommy Hilfiger North America; \$62,844 in Tommy Hilfiger International; and \$223,527 in corporate expenses not allocated to any ble segments.

arter of 2012, the Company changed its method of accounting for its pension and other postretirement plans to (i) calculate expected ret g the fair value of plan assets; and (ii) immediately recognize actuarial gains and losses in its operating results in the year in which they e 1, "Summary of Significant Accounting Policies." All periods presented have been retrospectively adjusted to reflect the effect of these

ctions consist of transfers of inventory principally between the Heritage Brand Wholesale Dress Furnishings segment and the Heritage l Other (Calvin Klein Apparel) segment. These transfers are recorded at cost plus a standard markup percentage. Such markup percentag ly in the Heritage Brand Retail segment and Other (Calvin Klein Apparel) segment.



OLIDATED FINANCIAL STATEMENTS - (Continued)  
 e amounts in thousands, except per share data)

	2012	2011	2010
olesale Dress Furnishings	\$ 315,656	\$ 312,800	\$ 296,2
olesale Sportswear	310,394	301,935	297,78
ail	128,805	118,256	98,496
ing	1,153,607	1,102,980	1,014,2
orth America	1,112,342	1,152,019	1,168,5
ernational	3,281,916	3,097,140	3,205,3
(Apparel)	197,418	140,186	144,49
	1,281,411	527,045	559,10
	\$ 7,781,549	\$ 6,752,361	\$ 6,784
mortization			
olesale Dress Furnishings	\$ 4,866	\$ 5,672	\$ 6,003
olesale Sportswear	2,203	3,233	5,084
ail	10,705	9,592	9,905
ing	3,507	3,203	2,785
orth America	26,364	28,093	31,527
ernational	72,632	63,447	72,339
(Apparel)	15,263	13,539	13,563
	4,816	5,231	5,931
	\$ 140,356	\$ 132,010	\$ 147,1
Expenditures <sup>(1)</sup>			
olesale Dress Furnishings	\$ 2,854	\$ 4,676	\$ 3,768
olesale Sportswear	2,204	3,923	3,285
ail	28,131	18,602	9,411
ing	4,935	6,632	3,096
orth America	47,027	29,974	22,172
ernational	88,348	82,604	42,949
(Apparel)	30,799	17,883	13,109
	4,654	7,613	6,014
	\$ 208,952	\$ 171,907	\$ 103,8

ures in 2012 include \$4,184 of accruals that will not be paid until 2013. Capital expenditures in 2011 include \$5,786 of accruals that were not paid until 2011. Capital expenditures in 2010 include \$3,720 of accruals that were not paid until 2011.

equipment, net based on the location where such assets are held, was as follows:

	2012	2011	2010
	\$ 321,247	\$ 263,008	\$ 234,6
	41,850	38,912	39,033
	171,647	137,010	116,87
	26,591	19,961	13,993
	\$ 561,335	\$ 458,891	\$ 404,5



CONSOLIDATED FINANCIAL STATEMENTS - (Continued)  
 All amounts in thousands, except per share data)

Location of origin, was as follows:

	2012	2011	2010
	\$ 3,662,150	\$ 3,558,540	\$ 3,114,000
	329,674	302,103	237,388
	1,643,875	1,588,926	974,388
	407,300	441,055	310,660
	\$ 6,042,999	\$ 5,890,624	\$ 4,636,460

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guaranteed to a landlord the payment of rent and related costs by the tenant currently occupying space previously leased by the Company. The guarantee as of February 3, 2013 is approximately \$3,800, which is subject to exchange rate fluctuation. The Company has the right to terminate the guarantee for approximately \$2,400 as of February 3, 2013, which is subject to exchange rate fluctuation. The guarantee expires on May 19, 2016.

Certain other guarantees whereby it guaranteed the payment of amounts on behalf of certain other parties, none of which are material indebtedness.

## COMMITMENTS

Provision for bad debt expenses on the Company's Consolidated Balance Sheets are certain incentive compensation accruals of \$57,006 and \$60,070 as of February 3, 2013 and January 29, 2012, respectively, and certain wholesale sales allowance accruals of \$50,981 and \$51,976 as of February 3, 2013 and January 29, 2012, respectively.

Asset retirement obligations are included in other liabilities on the Company's Consolidated Balance Sheets and relate to the Company's obligations for the removal of leasehold improvements from leased office or retail store locations at the end of a lease term in order to restore a facility to a condition suitable for occupancy. The Company records the fair value of the liability for asset retirement obligations in the period in which it is legally or contractually obligated to incur the cost of removal. At the time of recognition of the asset retirement liability, an asset retirement cost is capitalized by increasing the carrying amount of the asset by the same amount. Subsequent to initial measurement, the asset retirement cost is recognized as expense through depreciation over the asset's useful life. Revisions to the asset retirement obligations are recognized for the passage of time and revisions to either the timing or the amount of estimated cash flows. Revisions are recognized for the impacts of increasing the discounted fair value to its estimated settlement value.

The following table presents the activity related to the Company's asset retirement obligations for each of the last two years:

	2012	2011
Beginning of year	\$ 11,709	\$ 9,385
Payments	2,585	3,252
	(1,160)	(879)
Adjusted cash flows	294	133
Gain adjustment	273	(474)
End of year	(1,198)	292
	\$ 12,503	\$ 11,709

party to certain litigation which, in management's judgment, based in part on the opinions of legal counsel, will not have a material adverse effect on our financial position.

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## EVENTS (UNAUDITED)

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completed its acquisition of Warnaco on February 13, 2013. Warnaco designs, sources, markets, licenses and distributes a broad line of jeans and swimwear products worldwide. Warnaco's products are sold under the Calvin Klein, Speedo, Chaps, Warner's and Olga brand names. The Company reacquired the Chaps license effective contemporaneously with the Warnaco acquisition.

The Company consolidated the Company's direct global control of the Calvin Klein brand image and commercial decisions for the two largest Calvin Klein brands, jeanswear and underwear. In addition, the Company believes the acquisition takes advantage of its and Warnaco's complementary geographic operations in Asia and Latin America will enhance the Company's opportunities in these high-growth regions, and the Company will leverage its expertise and infrastructure in North America and Europe to enhance the growth and profitability of Warnaco's Calvin Klein jeanswear and underwear operations in these regions. With a diversified brand portfolio and strong operations in every major consumer market around the world, the Company's operations will be better balanced across geographies, channels of distribution, product categories and price points, and it will have the opportunity for growth and enhanced profitability.

The Company acquired Warnaco for total consideration of approximately \$3,147,850 as of the acquisition date. \$2,181,127 was paid in cash and 7,679,000 common stock, par value \$1.00 per share, were issued. In addition, the Company issued replacement stock awards related to employee stock ownership plans valued at approximately \$40,000, which for accounting purposes are included in the total consideration. The value of the replacement stock awards subject to finalization, was determined based on the proportionate amount of the vesting period that had lapsed as of the acquisition date. During 2012 certain pre-tax costs associated with the acquisition, totaling \$42,579, which are included within selling, general and administrative expenses in the consolidated Income Statement. The Company expects to incur approximately \$175,000 to \$200,000 of additional pre-tax charges over the next 12 months, of which \$125,000 is expected to be incurred in 2013.

The Company funded the cash portion and related costs of the Warnaco acquisition and repaid a portion of its and Warnaco's previously outstanding debt through (i) the issuance of \$700,000 of 4 1/2% senior notes due 2022; and (ii) the borrowing of \$3,075,000 of term loans under a new senior secured credit facility described below.

## Impact of the Transaction

The following table presents the Company's pro forma consolidated results of operations for the years ended February 3, 2013 and January 29, 2012 as if the related financing transactions had occurred on January 31, 2011 (the first day of its fiscal year ended January 29, 2012) instead of on February 13, 2013. The results were calculated applying the Company's accounting policies and reflect (i) the impact on revenue, cost of goods sold and selling expenses resulting from the elimination of intercompany transactions; (ii) the impact on amortization expense based on what would have been the fair value adjustments to Warnaco's intangible assets recorded in connection with the acquisition; (iii) the impact on interest expense resulting from the Company's capital structure in connection with the acquisition; (iv) the impact on cost of goods sold resulting from acquisition date adjustments to inventory; (v) the impact on selling, general and administrative expenses resulting from the elimination of transaction costs related to the acquisition included in the Company's results of operations for the year ended February 3, 2013; and (vi) the tax effects of the above adjustments. The results do not include any anticipated cost synergies or other effects of the planned integration of Warnaco. Accordingly, such pro forma amounts are not necessarily the results that actually would have occurred had the acquisition been completed on January 31, 2011, nor are they indicative of the future operations of the combined company.

Pro Forma Year Ended	
2/3/13	1/29/12
\$ 8,291,972	\$ 8,194,842
498,342	307,245

## Consideration Transferred

At the time since the date of the acquisition, the initial disclosure for this business combination is incomplete as of the date of this filing. As a result, the Company is unable to present the acquisition date fair value of the assets acquired and liabilities assumed. The Company will provide this information in its Quarterly Report on Form 10-Q for the next quarter.

## Financing and Credit Facility

In connection with and related to the closing of the Warnaco acquisition, the Company entered into new senior secured credit facilities (“the new facilities”). The new facilities were used to fund a portion of the acquisition of Warnaco and to repay a portion of the Company’s and Warnaco’s previously outstanding debt. The new facilities consist of a \$1,700,000 United States dollar-denominated Term Loan A, a \$1,375,000 United States dollar-denominated Term Loan B and several revolving credit facilities in an aggregate principal amount of \$750,000 (based on the applicable exchange rates on February 13, 2013), consisting of (a) a United States dollar-denominated revolving credit facility, (b) a \$25,000 United States dollar-denominated revolving credit facility available in United States dollars and (c) a €185,850 Euro-denominated revolving credit facility available in Euro, Pounds Sterling, Japanese Yen and Swiss Francs.

As of February 13, 2013, the full amounts of the term loans were drawn. The revolving credit facilities include amounts available for letters of credit. As of February 13, 2013, the Company had drawn no revolving credit borrowings and approximately \$86,900 of letters of credit. A portion of each of the United States dollar-denominated revolving credit facility and Canadian revolving credit facility is also available for the making of swingline loans. The issuance of such letters of credit and swingline loans reduces the amount available under the applicable revolving credit facility. So long as certain conditions are satisfied, the Company may increase the term loan facilities or increase the commitments under the revolving credit facilities by an aggregate amount not to exceed the greater of (a) \$250,000 as long as the ratio of the Company’s senior secured net debt to consolidated adjusted earnings before interest, taxes, depreciation and amortization (in each case calculated as set forth in the documentation relating to the new facilities) would not exceed 3.00:1.00 after giving pro forma effect to the increase, plus, in either case, an amount equal to the aggregate revolving commitments of any defaulting lender (to the extent the commitments have been terminated). The lenders under the new facilities are not required to provide commitments with respect to such additional facilities.

Each of Term Loan A and Term Loan B contain a mandatory repayment schedule on a quarterly basis, such that the total annual repayment

	Term Loan		
	A	B	
February 13, 2013	\$ 1,700,000	\$ 1,375,000	
to be repaid for the annual period ending March			
	5	% 1	%
	5	% 1	%
	7.5	% 1	%
	10	% 1	%
	72.5	% 1	%
		1	%
		94	%

borrowings under the new facilities are prepayable at any time without penalty (other than customary breakage costs). The terms of the new facilities require the Company to repay certain amounts outstanding thereunder with (a) net cash proceeds of the incurrence of certain indebtedness, (b) net cash proceeds from asset sales or other dispositions (including as a result of casualty or condemnation) that exceed certain thresholds, to the extent such proceeds are not committed to be reinvested in the business in accordance with customary reinvestment provisions and (c) a percentage of excess cash flow available for distribution upon the Company’s net leverage ratio during the relevant fiscal period.



... dollar-denominated borrowings under the new facilities bear interest at a rate equal to an applicable margin plus, as determined at the time of borrowing, either (a) a base rate determined by reference to the greater of (i) the prime rate, (ii) the United States federal funds rate plus 1/2 of 1.00% plus an adjusted Eurocurrency rate plus 1.00% (provided that, in the case of Term Loan B, in no event will the base rate be deemed to be less than 1.75% plus an adjusted Eurocurrency rate, calculated in a manner set forth in the new facilities (provided that, in the case of Term Loan B, in no event will the adjusted Eurocurrency rate be deemed to be less than 0.75%)).

... dollar-denominated borrowings under the new revolving credit facility bear interest at a rate equal to an applicable margin plus, as determined at the time of borrowing, either (a) a Canadian prime rate determined by reference to the greater of (i) the rate of interest per annum that Royal Bank of Canada advertises in the Toronto, Ontario as the reference rate of interest in order to determine interest rates for loans in Canadian Dollars to its Canadian borrowers, (ii) the average of the rates per annum for Canadian Dollar bankers' acceptances having a term of one month that appears on the display reference to Reuters Monitor Money Rate Services as of 10:00 a.m. (Toronto time) on the date of determination, as reported by the administrative agent, or, if not available, any successor or similar service as may be selected by the administrative agent), and (y) 0.75%, or (b) an adjusted Eurocurrency rate plus an applicable margin set forth in the new facility.

... borrowings under the new revolving credit facility in currencies other than United States dollars or Canadian dollars bear interest at a rate equal to an applicable margin plus an adjusted Eurocurrency rate, calculated in a manner set forth in the new facility.

... applicable margins will be in the case of Term Loan A and the revolving credit facilities, 2.00% for adjusted Eurocurrency rate loans and 1.50% for base rate loans. The applicable margins in the case of Term Loan B are fixed at 2.50% for adjusted Eurocurrency rate loans and 1.50% for base rate loans. After the date of delivery of the compliance certificate and financial statements with respect to the Company's fiscal quarter ending March 31, 2013, the applicable margins for borrowings under Term Loan A and the revolving credit facilities will be adjusted based on the Company's quarter end net leverage ratio.

... facilities contain covenants that restrict the Company's ability to finance future operations or capital needs, to take advantage of other business opportunities, to pay dividends or to satisfy its obligations under its other outstanding debt. These covenants restrict the Company's ability to, among other things,

- incur additional debt or extend credit;

- make investments, including paying dividends or making distributions on, or redeeming or repurchasing, the Company's capital stock or certain debt securities;

- enter into transactions with affiliates;

- enter into transactions restricting the Company's subsidiaries' ability to pay dividends;

- dispose of the Company's assets or engage in sale/leaseback transactions; and

- merge with, acquire, or sell, transfer, or lease all or substantially all of the Company's assets.

... facilities require the Company to comply with certain financial covenants, including minimum interest coverage and maximum net leverage, as defined in the applicable facilities. As of August 4, 2013, the Company was in compliance with all such covenants. A breach of any of these operating or financial covenants would result in a default under the applicable facilities. If the Company were to default under any of the applicable facilities and is continuing, the lenders could elect to declare all amounts then outstanding, together with accrued interest, to be immediately due and payable. Such a default could result in acceleration of the Company's other debt. If the Company was unable to repay any such borrowings when due, the lenders could require the Company to pledge additional collateral, which also secures some of the Company's other indebtedness.

#### Revolving Credit Facility

On August 4, 2013, the Company terminated its previously outstanding amended facility and repaid all outstanding borrowings thereunder.



## QUARTERLY FINANCIAL DATA - UNAUDITED

(not per share data)

sets forth selected quarterly financial data (unaudited) for the corresponding thirteen week periods (except the fourth quarter of 2012, which represents thirteen weeks) of the fiscal years presented:

Quarter	2 <sup>nd</sup> Quarter		3 <sup>rd</sup> Quarter		4 <sup>th</sup> Quarter		
2012 <sup>(1),(12)</sup>	2011 <sup>(6),(7),(12)</sup>	2012 <sup>(1),(12)</sup>	2011 <sup>(6),(8),(12)</sup>	2012 <sup>(1),(2),(3),(12)</sup>	2011 <sup>(6),(8),(9),(12)</sup>	2012 <sup>(1),(2),(3),(4),(5)</sup>	2011 <sup>(6),(8),(9),(12)</sup>
427,406	\$ 1,369,184	\$ 1,336,623	\$ 1,334,444	\$ 1,642,770	\$ 1,654,160	\$ 1,636,200	\$ 1,532,833
5,829	728,579	742,661	724,132	869,084	828,968	880,656	774,210
476	58,928	89,918	67,827	167,698	113,418	80,748	35,524
0.3	0.83	1.24	0.95	2.31	1.59	1.11	0.50
0	0.81	1.22	0.93	2.27	1.55	1.09	0.48
81	71.81	93.06	75.86	99.05	74.84	121.26	78.37
44	55.10	72.47	60.95	74.91	51.15	105.01	62.81

first, second, third and fourth quarters of 2012 include pre-tax costs of \$3,316, \$4,541, \$6,561 and \$6,107, respectively, associated with the Company's acquisition of Tommy Hilfiger and related restructuring.

second and fourth quarters of 2012 include pre-tax costs of \$6,412 and \$36,167 associated with the Company's acquisition of Warnaco, which closed on August 3, 2012.

second and fourth quarters of 2012 include tax benefits of \$4,500 and \$9,451, respectively, resulting from the recognition of previously unrecognized intangible assets and tax credits.

second quarter of 2012 includes a pre-tax actuarial loss of \$28,142 on pension and other postretirement plans immediately recognized in earnings.

second quarter of 2012 includes pre-tax interest expense of \$3,656 related to the issuance of \$700,000 of senior notes that were used to fund a portion of the acquisition of Warnaco.

first, second, third and fourth quarters of 2011 include pre-tax costs of \$30,459, \$11,226, \$9,264 and \$18,573, respectively, associated with the Company's acquisition of Tommy Hilfiger and related restructuring.

second quarter of 2011 includes pre-tax costs of \$16,233 associated with the Company's modification of its senior secured credit facility.

second and fourth quarters of 2011 include pre-tax costs of \$6,650, \$502 and \$966, respectively, associated with the Company's negotiated exit from its license to market sportswear under the Timberland brand and its exit of the Izod women's wholesale sportswear business.

second quarter of 2011 includes an expense of \$20,709 recorded in connection with the Company's reacquisition of the rights to the Tommy Hilfiger brand, which had previously been subject to a perpetual license.

second quarter of 2011 includes a pre-tax actuarial loss of \$76,120 on pension and other postretirement plans immediately recognized in earnings.

second quarter of 2011 includes a tax benefit of \$5,352 resulting from the revaluation of certain deferred tax liabilities in connection with a decrease in the carrying amount of goodwill.

second and third quarters of 2012, as well as the first, second, third and fourth quarters of 2011, include amounts that have been adjusted from amounts previously reported in the Company's 2012 and 2011 Quarterly Reports on Form 10-Q and 2011 Annual Report on Form 10-K. In the second quarter of 2012, the Company retrospectively changed its method of accounting for defined benefit pension plans to (i) calculate expected return on



the fair value of plan assets; and (ii) immediately recognize actuarial gains and losses in its operating results in the year in which they occur. See "Summary of Significant Accounting Policies." All periods presented have been adjusted to reflect the effect of these accounting changes on amounts previously reported in the Company's 2012 and 2011 Quarterly Reports on Form 10-Q and 2011 Annual Report on Form 10-K. Amounts as retrospectively adjusted:

First Quarter 2012			Second Quarter 2012			Third Quarter 2012		
As Originally Reported in Form 10-Q in 2012	Adjustments	As Retrospectively Adjusted	As Originally Reported in Form 10-Q in 2012	Adjustments	As Retrospectively Adjusted	As Originally Reported in Form 10-Q in 2012	Adjustments	As Retrospectively Adjusted
\$93,114	\$2,362	\$95,476	\$87,702	\$2,216	\$89,918	\$165,409	\$2,289	\$167,698
1.29	0.04	1.33	1.21	0.03	1.24	2.28	0.03	2.31
1.27	0.03	1.30	1.19	0.03	1.22	2.24	0.03	2.27

First Quarter 2011			Second Quarter 2011			Third Quarter 2011			Fourth Quarter 2011		
As Originally Reported in Form 10-Q in 2011	Adjustments	As Retrospectively Adjusted	As Originally Reported in Form 10-Q in 2011	Adjustments	As Retrospectively Adjusted	As Originally Reported in Form 10-Q in 2011	Adjustments	As Retrospectively Adjusted	As Originally Reported in Form 10-K in 2011	Adjustments	As Retrospectively Adjusted
\$1,261	\$58,928	\$66,729	\$1,098	\$67,827	\$112,239	\$1,179	\$113,418	\$81,246	\$(45,722)	\$35,524	
0.02	0.83	0.94	0.01	0.95	1.57	0.02	1.59	1.13	(0.63)	0.50	
0.02	0.81	0.92	0.01	0.93	1.54	0.01	1.55	1.11	(0.63)	0.48	

## REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

The Company is responsible for the preparation and integrity of the consolidated financial statements appearing in this Annual Report. The consolidated financial statements were prepared in conformity with accounting principles generally accepted in the United States and, accordingly, are based on management's best judgments and estimates.

The Company is responsible for establishing and maintaining adequate internal control over financial reporting, as defined in Rules 13a-15 and 15d-15 under the Securities Exchange Act of 1934. The Company's internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States. The Company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that accurately and fairly reflect the underlying transactions, including the acquisition and disposition of assets; (ii) provide reasonable assurance that assets are safeguarded and transactions are executed in accordance with management's authorization and are recorded as necessary to permit the preparation of the Company's consolidated financial statements in accordance with accounting principles generally accepted in the United States; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the Company's consolidated financial statements.

Due to its inherent limitations, internal control over financial reporting may not prevent or detect misstatements and even when determined to be effective, it can only provide reasonable assurance with respect to financial statement preparation and presentation. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may decline over time.

The Audit Committee of the Company's Board of Directors, composed solely of directors who are independent in accordance with New York Stock Exchange Listing Standards and the Securities Exchange Act of 1934, the Company's Corporate Governance Guidelines and its charter, meets periodically with the Company's independent auditors and management to discuss internal control over financial reporting, auditing and financial reporting matters. Both the independent auditors and the Company's internal auditors periodically meet alone with the Audit Committee and have free access to the Committee.

Management assessed the effectiveness of the Company's internal control over financial reporting as of February 3, 2013. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control – Integrated Framework. Based on this assessment and those criteria, management believes that the Company maintained effective internal control over financial reporting as of February 3, 2013.

Independent auditors, Ernst & Young LLP, a registered public accounting firm, are appointed by the Audit Committee, subject to ratification by the stockholders. Ernst & Young LLP have audited and reported on the consolidated financial statements of the Company and the effectiveness of the Company's internal control over financial reporting. The reports of the independent auditors are contained in this Annual Report on Form 10-K.

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RICO

Chief Executive Officer

/s/ MICHAEL SHAFFER

Michael Shaffer  
Executive Vice President and Chief  
Operating & Financial Officer  
April 3, 2013

PENDENT REGISTERED PUBLIC ACCOUNTING FIRM

ectors and Stockholders of PVH Corp.

VH Corp.'s internal control over financial reporting as of February 3, 2013, based on criteria established in Internal Control—Integrated Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). PVH Corp.'s management is responsible for maintaining internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. We performed our audit by obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

Internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and events of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with the authorization of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, disposition of the company's assets that could have a material effect on the financial statements.

Due to its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of the effectiveness of internal control over financial reporting to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

PVH Corp. maintained, in all material respects, effective internal control over financial reporting as of February 3, 2013, based on the COSO

criteria. In accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet as of February 3, 2013 and January 29, 2012, and the related consolidated statements of income, comprehensive income, changes in equity and cash flows for each of the three years in the period ended February 3, 2013 and our report dated April 3, 2013 expressed an unqualified

NG LLP

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PENDENT REGISTERED PUBLIC ACCOUNTING FIRM

ectors and Stockholders of PVH Corp.

e accompanying consolidated balance sheets of PVH Corp. and subsidiaries as of February 3, 2013 and January 29, 2012, and the related  
ents of income, comprehensive income, changes in stockholders' equity and cash flows for each of the three years in the period ended F  
o included the financial statement schedule included in Item 15(a) (2). These financial statements and schedule are the responsibility of  
ment. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that  
lit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining  
porting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and sign  
management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for

financial statements referred to above present fairly, in all material respects, the consolidated financial position of PVH Corp. and subsidi  
d January 29, 2012, and the consolidated results of their operations and their cash flows for each of the three years in the period ended I  
with U.S generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in re  
statements taken as a whole, presents fairly in all material respects, the information set forth therein.

e 1 to the consolidated financial statements, the Company has elected to change its method of accounting for actuarial gains and losses  
market-related value of plan assets related to its pension and other postretirement plans in fiscal 2012.

ed, in accordance with the standards of the Public Company Accounting Oversight Board (United States), PVH Corp.'s internal control  
s of February 3, 2013, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring  
e Treadway Commission and our report dated April 3, 2013, expressed an unqualified opinion thereon.

NG LLP

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## FINANCIAL SUMMARY

(Not per share data, percents and ratios)

	2012 <sup>(1)</sup>	2011 <sup>(2),(6)</sup>	2010 <sup>(3),(6)</sup>	2009 <sup>(4),(6)</sup>	2008 <sup>(5)</sup>
Expenses	\$ 6,042,999	\$ 5,890,624	\$ 4,636,848	\$ 2,398,731	\$ 2,491,000
Interest expenses and other income items	5,382,637	5,399,451	4,433,818	2,168,057	2,403,200
Interest and taxes	660,362	491,173	203,030	230,674	88,729
Net income	117,250	128,088	126,822	32,229	27,444
Income tax expense	109,272	87,388	21,831	44,946	22,226
Income tax benefit	\$ 433,840	\$ 275,697	\$ 54,377	\$ 153,499	\$ 39,050
Income per common share	\$ 5.98	\$ 3.86	\$ 0.83	\$ 2.97	\$ 0.76
Adjusted income per common share	5.87	3.78	0.81	2.92	0.75
Adjusted income per common share	0.15	0.15	0.15	0.15	0.15
Adjusted income per equivalent common share <sup>(7)</sup>	44.61	37.59	34.28	22.51	19.40
Capital expenditures	\$ 2,437,006	\$ 1,739,235	\$ 1,835,289	\$ 994,883	\$ 864,400
Debt	1,162,447	1,043,871	931,255	362,881	349,230
Goodwill	1,274,559	695,364	904,034	632,002	515,190
Intangible assets	7,781,549	6,752,361	6,784,350	2,339,679	2,200,100
Other assets	31,060	26,753	24,891	—	—
Other liabilities	2,211,642	1,832,925	2,364,002	399,584	399,560
Other equity	3,252,569	2,715,449	2,442,544	1,168,553	998,790
Capital <sup>(8)</sup>	41.9	% 41.7	% 49.5	% 25.5	% 28.6
Total <sup>(9)</sup>	30.8	% 38.6	% 43.7	% (7.5)	% 6.7
	2.1	1.7	2.0	2.7	2.5

(a) pre-tax costs of \$20,525 associated with the Company's integration of Tommy Hilfiger and the related restructuring; (b) pre-tax costs of \$20,525 associated with the Company's acquisition of Warnaco, which closed on February 13, 2013; (c) a pre-tax actuarial loss of \$28,142 on pension and other postretirement plans immediately recognized in earnings; (d) pre-tax interest expense of \$3,656 related to the issuance of \$700,000 of senior notes that was included in the purchase price for the acquisition of Warnaco; and (e) a tax benefit of \$13,951 resulting from the recognition of previously unrecognized tax assets and tax credits.

(a) pre-tax costs of \$69,522 associated with the Company's integration of Tommy Hilfiger and the related restructuring; (b) pre-tax costs of \$69,522 associated with the Company's negotiated early termination of its license to market sportswear under the Timberland brand and its exit of the Izod women's wear business; (c) a pre-tax expense of \$20,709 recorded in connection with the Company's reacquisition of the rights to the Tommy Hilfiger trademark subject to a perpetual license; (d) pre-tax costs of \$16,233 associated with the Company's modification of its senior secured credit facility; (e) a pre-tax loss of \$76,120 on pension and other postretirement plans immediately recognized in earnings; and (f) a tax benefit of \$5,352 resulting from the recognition of certain deferred tax liabilities in connection with a decrease in the tax rate in Japan.

(a) includes (a) pre-tax costs of \$338,317 associated with the Company's acquisition and integration of Tommy Hilfiger, including transaction costs, restructuring and debt extinguishment costs, short-lived non-cash valuation amortization charges and the effects of hedges against Euro to United States dollar exchange rates related to the purchase price; (b) pre-tax costs of \$6,552 associated with the Company's exit from its United Kingdom and Ireland men's dresswear and accessories business; (c) a pre-tax actuarial loss of \$4,534 on pension and other postretirement plans immediately recognized in earnings; and (d) a tax benefit of \$8,873 related to the lapse of the statute of limitations with respect to certain previously unrecognized tax positions.

(a) pre-tax costs of \$25,897 associated with the Company's restructuring initiatives announced in the fourth quarter of 2008; (b) a pre-tax loss of \$25,897 on pension and other postretirement plans immediately recognized in earnings; and (c) a tax benefit of \$29,400 related to the lapse of the statute of limitations with respect to certain previously unrecognized tax positions.

respect to certain previously unrecognized tax positions.

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(b) fixed asset impairment charges of \$60,082 for approximately 200 of the Company's retail stores; (c) pre-tax costs of \$21,578 associated with restructuring initiatives announced in the fourth quarter of 2008; (d) pre-tax costs of \$18,248 associated with the closing of the Company's Commercial division; and (e) a pre-tax actuarial loss of \$87,838 on pension and other postretirement plans immediately recognized in earnings. The amounts for 2009 and 2008 include amounts that have been adjusted from the amounts that were previously reported in the Company's 2011, 2010, 2009 and 2008 Form 10-K. In the fourth quarter of 2012, the Company changed its method of accounting for its pension and other postretirement plans to a return on plan assets using the fair value of plan assets; and (ii) immediately recognize actuarial gains and losses in its operating results as they occur. The periods presented have been retrospectively adjusted to reflect the effect of these accounting changes. Please refer to Note 1, "Significant Accounting Policies," for a further discussion, as well as a summary of the adjustments to the 2011 and 2010 amounts. The following table presents amounts previously reported in the Company's 2009 and 2008 Annual Reports on Form 10-K and the amounts as retrospectively adjusted:

	2009 As Originally Reported in Form 10-K in 2009	Adjustments	As Retrospectively Adjusted	2008 As Originally Reported in Form 10-K in 2008	Adjustments	As Retrospectively Adjusted
Operating expenses and other	\$ 2,154,919	\$ 13,138	\$ 2,168,057	\$ 2,318,187	\$ 85,019	\$ 2,403,206
Interest and taxes	243,812	(13,138 )	230,674	173,748	(85,019 )	88,729
	49,673	(4,727 )	44,946	54,533	(32,307 )	22,226
	161,910	(8,411 )	153,499	91,771	(52,712 )	39,059
Per common share	3.14	(0.17 )	2.97	1.78	(1.02 )	0.76
As adjusted per common share	3.08	(0.16 )	2.92	1.76	(1.01 )	0.75

Basic earnings per equivalent common share is calculated by dividing stockholders' equity by the sum of common shares outstanding and the number of shares that the Company's Series A convertible preferred shares are convertible into for the applicable years, as such convertible preferred stock is included in stockholders' equity in the Company's Consolidated Balance Sheets.

Total debt includes all interest-bearing debt (including capital leases) and stockholders' equity.

Total capital is total debt (including capital leases) and total capital reduced by cash.

## D QUALIFYING ACCOUNTS

	Column B	Column C		Column D	Column E
	Balance at Beginning of Period	Additions Charged to Costs and Expenses	Additions Charged to Other Accounts	Deductions	Balance at End of Period
December 31, 2013					
Profitful accounts	\$ 15,744	\$ 6,315	\$ —	\$ 5,945	(c) \$ 16,114
For operational chargebacks and losses (a)	163,132	320,914	—	332,984	151,062
	178,876	327,229	—	338,929	167,176
December 29, 2012					
Profitful accounts	\$ 11,105	\$ 6,332	\$ —	\$ 1,693	(c) \$ 15,744
For operational chargebacks and losses (a)	161,691	337,948	—	336,507	163,132
	172,796	344,280	—	338,200	178,876
December 30, 2011					
Profitful accounts	\$ 7,224	\$ 1,603	\$ 6,040	(b) \$ 3,762	(c) \$ 11,107
For operational chargebacks and losses (a)	91,887	242,712	64,625	(b) 237,533	161,692
	99,111	244,315	70,665	241,295	172,799

activity associated with the wholesale sales allowance accrual included in accrued expenses. Please see Note 20, "Other Comments" for more information.

to the acquisition of Tommy Hilfiger in 2010.

amounts written off as uncollectible, net of recoveries.