

CACI INTERNATIONAL INC /DE/  
Form 10-Q  
January 30, 2015  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended December 31, 2014**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number 001-31400**

**CACI International Inc**

**(Exact name of registrant as specified in its charter)**

**Delaware**  
**(State or other jurisdiction of**  
**incorporation or organization)**  
**1100 North Glebe Road, Arlington, VA 22201**  
**(Address of principal executive offices)**  
**(703) 841-7800**  
**(Registrant's telephone number, including area code)**

**54-1345888**  
**(I.R.S. Employer**  
**Identification No.)**

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes  No

Indicate the number of shares outstanding of each of the Registrant's classes of Common Stock, as of January 26, 2015: CACI International Inc Common Stock, \$0.10 par value, 24,162,793 shares.

**Table of Contents**

## CACI INTERNATIONAL INC

|  | <b>PAGE</b> |
|--|-------------|
| <b>PART I: FINANCIAL INFORMATION</b>   |             |
| Item 1. Financial Statements   |             |
| <u>Consolidated Statements of Operations (Unaudited) for the Three Months Ended December 31, 2014 and 2013</u>                   | 3           |
| <u>Consolidated Statements of Operations (Unaudited) for the Six Months Ended December 31, 2014 and 2013</u>                     | 4           |
| <u>Consolidated Statements of Comprehensive Income (Unaudited) for the Three and Six Months Ended December 31, 2014 and 2013</u> | 5           |
| <u>Consolidated Balance Sheets (Unaudited) as of December 31, 2014 and June 30, 2014</u>   | 6           |
| <u>Consolidated Statements of Cash Flows (Unaudited) for the Six Months Ended December 31, 2014 and 2013</u>                     | 7           |
| <u>Notes to Consolidated Financial Statements (Unaudited)</u>  | 8           |
| Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>                             | 16          |
| Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>  | 26          |
| Item 4. <u>Controls and Procedures</u>   | 26          |
| <b>PART II: OTHER INFORMATION</b>  |             |
| Item 1. <u>Legal Proceedings</u>   | 27          |
| Item 1A. <u>Risk Factors</u>   | 27          |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>   | 27          |
| Item 3. <u>Defaults Upon Senior Securities</u>   | 28          |
| Item 4. <u>Mine Safety Disclosures</u>   | 28          |
| Item 5. <u>Exhibits</u>  | 29          |
| <u>Signatures</u>  | 30          |

Table of Contents

## PART I

FINANCIAL INFORMATIONItem 1. Financial Statements

## CACI INTERNATIONAL INC

## CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(amounts in thousands, except per share data)

|   | <b>Three Months Ended<br/>December 31,</b> |             |
|---|--|-------------|
|   | <b>2014</b>                                | <b>2013</b> |
| Revenue                                     | \$ 815,423                                 | \$ 894,186  |
| Costs of revenue:                           |  |             |
| Direct costs                                | 546,694                                    | 606,672     |
| Indirect costs and selling expenses         | 204,406                                    | 204,830     |
| Depreciation and amortization               | 16,795                                     | 16,230      |
| Total costs of revenue                      | 767,895                                    | 827,732     |
| Income from operations                      | 47,528                                     | 66,454      |
| Interest expense and other, net             | 8,600                                      | 9,456       |
| Income before income taxes                  | 38,928                                     | 56,998      |
| Income taxes                                | 14,292                                     | 22,088      |
| Net income                                  | 24,636                                     | 34,910      |
| Noncontrolling interest                     | 6  | 52          |
| Net income attributable to CACI             | \$ 24,642                                  | \$ 34,962   |
| Basic earnings per share                    | \$ 1.03                                    | \$ 1.49     |
| Diluted earnings per share                  | \$ 1.01                                    | \$ 1.38     |
| Weighted-average basic shares outstanding   | 23,890                                     | 23,433      |
| Weighted-average diluted shares outstanding | 24,314                                     | 25,297      |

*See Notes to Unaudited Consolidated Financial Statements*



Table of Contents

**CACI INTERNATIONAL INC**  
**CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)**

(amounts in thousands, except per share data)

|   | <b>Six Months Ended<br/>December 31,</b> |              |
|---|--|--------------|
|   | <b>2014</b>                              | <b>2013</b>  |
| Revenue                                     | \$ 1,630,149                             | \$ 1,758,451 |
| Costs of revenue:                           |  |              |
| Direct costs                                | 1,083,298                                | 1,208,094    |
| Indirect costs and selling expenses         | 405,233                                  | 393,540      |
| Depreciation and amortization               | 34,031                                   | 29,181       |
| Total costs of revenue                      | 1,522,562                                | 1,630,815    |
| Income from operations                      | 107,587                                  | 127,636      |
| Interest expense and other, net             | 17,680                                   | 16,844       |
| Income before income taxes                  | 89,907                                   | 110,792      |
| Income taxes                                | 34,014                                   | 42,490       |
| Net income                                  | 55,893                                   | 68,302       |
| Noncontrolling interest                     | (121)                                    | (348)        |
| Net income attributable to CACI             | \$ 55,772                                | \$ 67,954    |
| Basic earnings per share                    | \$ 2.35                                  | \$ 2.91      |
| Diluted earnings per share                  | \$ 2.30                                  | \$ 2.71      |
| Weighted-average basic shares outstanding   | 23,728                                   | 23,374       |
| Weighted-average diluted shares outstanding | 24,210                                   | 25,066       |

*See Notes to Unaudited Consolidated Financial Statements*

Table of Contents

**CACI INTERNATIONAL INC**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)**

(amounts in thousands)

|   | <b>Three Months Ended<br/>December 31,</b> |             | <b>Six Months Ended<br/>December 31,</b> |             |
|---|--|-------------|--|-------------|
|   | <b>2014</b>                                | <b>2013</b> | <b>2014</b>                              | <b>2013</b> |
| Net income  | \$ 24,636                                  | \$ 34,910   | \$ 55,893                                | \$ 68,302   |
| Other comprehensive (loss) income, net of tax:        |  |             |  |             |
| Foreign currency translation adjustment               | (5,832)                                    | 2,659       | (12,615)                                 | 9,455       |
| Effects of post-retirement adjustments                |  |             |  | 208         |
| Change in fair value of interest rate swap agreements | (2,621)                                    | 36          | (818)                                    | (195)       |
| Other comprehensive (loss) income, net of tax         | (8,453)                                    | 2,695       | (13,433)                                 | 9,468       |
| Comprehensive income                                  | 16,183                                     | 37,605      | 42,460                                   | 77,770      |
| Noncontrolling interest                               | 6  | 52          | (121)                                    | (348)       |
| Comprehensive income attributable to CACI             | \$ 16,189                                  | \$ 37,657   | \$ 42,339                                | \$ 77,422   |

*See Notes to Unaudited Consolidated Financial Statements*

**Table of Contents**

**CACI INTERNATIONAL INC**  
**CONSOLIDATED BALANCE SHEETS (UNAUDITED)**

(amounts in thousands, except per share data)

|  | December 31,<br>2014 | June 30,<br>2014    |
|--|----------------------|---------------------|
| <b>ASSETS</b>  |                      |                     |
| Current assets:  |                      |                     |
| Cash and cash equivalents  | \$ 30,874            | \$ 64,461           |
| Accounts receivable, net   | 619,332              | 615,580             |
| Deferred income taxes  | 17,053               | 22,694              |
| Prepaid expenses and other current assets  | 46,785               | 33,114              |
| <b>Total current assets</b>  | <b>714,044</b>       | <b>735,849</b>      |
| Goodwill   | 2,180,570            | 2,188,569           |
| Intangible assets, net   | 209,279              | 230,410             |
| Property and equipment, net  | 63,611               | 68,485              |
| Supplemental retirement savings plan assets  | 88,473               | 88,465              |
| Accounts receivable, long-term   | 7,667                | 8,714               |
| Other long-term assets   | 36,731               | 38,646              |
| <b>Total assets</b>  | <b>\$ 3,300,375</b>  | <b>\$ 3,359,138</b> |
| <b>LIABILITIES AND SHAREHOLDERS EQUITY</b>   |                      |                     |
| Current liabilities:   |                      |                     |
| Current portion of long-term debt  | \$ 41,563            | \$ 41,563           |
| Accounts payable   | 90,628               | 55,811              |
| Accrued compensation and benefits  | 172,247              | 183,361             |
| Other accrued expenses and current liabilities   | 121,394              | 141,852             |
| <b>Total current liabilities</b>   | <b>425,832</b>       | <b>422,587</b>      |
| Long-term debt, net of current portion   | 1,123,822            | 1,238,728           |
| Supplemental retirement savings plan obligations, net of current portion   | 77,201               | 77,457              |
| Deferred income taxes  | 206,846              | 197,847             |
| Other long-term liabilities  | 62,397               | 63,353              |
| <b>Total liabilities</b>   | <b>1,896,098</b>     | <b>1,999,972</b>    |
| <b>COMMITMENTS AND CONTINGENCIES</b>   |                      |                     |
| Shareholders equity:   |                      |                     |
| Preferred stock \$0.10 par value, 10,000 shares authorized, no shares issued   |                      |                     |
| Common stock \$0.10 par value, 80,000 shares authorized, 41,589 shares issued and 24,151 outstanding at December 31, 2014 and 41,441 shares issued and 23,500 outstanding at June 30, 2014 | 4,159                | 4,144               |



Edgar Filing: CACI INTERNATIONAL INC /DE/ - Form 10-Q

|  |              |              |
|--|--------------|--------------|
| Additional paid-in capital                                       | 539,650      | 537,334      |
| Retained earnings  | 1,448,726    | 1,392,954    |
| Accumulated other comprehensive loss                             | (13,815)     | (382)        |
| Treasury stock, at cost (17,438 and 17,941 shares, respectively) | (576,193)    | (577,167)    |
| Total CACI shareholders' equity                                  | 1,402,527    | 1,356,883    |
| Noncontrolling interest  | 1,750        | 2,283        |
| Total shareholders' equity                                       | 1,404,277    | 1,359,166    |
| Total liabilities and shareholders' equity                       | \$ 3,300,375 | \$ 3,359,138 |

*See Notes to Unaudited Consolidated Financial Statements*

Table of Contents

**CACI INTERNATIONAL INC**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)**

(amounts in thousands)

|  | <b>Six Months Ended<br/>December 31,</b> |             |
|--|--|-------------|
|  | <b>2014</b>                              | <b>2013</b> |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>  |  |             |
| Net income   | \$ 55,893                                | \$ 68,302   |
| Reconciliation of net income including portion attributable to noncontrolling interest to net cash provided by operating activities: |  |             |
| Depreciation and amortization  | 34,031                                   | 29,181      |
| Non-cash interest expense  |  | 6,769       |
| Amortization of deferred financing costs   | 1,378                                    | 1,129       |
| Loss on extinguishment of debt   |  | 4,116       |
| Stock-based compensation expense   | 6,194                                    | 5,785       |
| Deferred income tax expense  | 15,355                                   | 14,957      |
| Equity in earnings of unconsolidated joint ventures  | (407)                                    | (947)       |
| Changes in operating assets and liabilities, net of effect of business acquisitions:   |  |             |
| Accounts receivable, net   | (7,443)                                  | (6,178)     |
| Prepaid expenses and other assets  | 630                                      | (6,504)     |
| Accounts payable and other accrued expenses  | 16,543                                   | (49,913)    |
| Accrued compensation and benefits  | (9,945)                                  | (21,816)    |
| Income taxes payable and receivable  | (18,318)                                 | (4,545)     |
| Supplemental retirement savings plan obligations and other long-term liabilities   | (635)                                    | 4,241       |
| Net cash provided by operating activities  | 93,276                                   | 44,577      |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>  |  |             |
| Capital expenditures   | (7,330)                                  | (7,143)     |
| Cash paid for business acquisitions, net of cash acquired  |  | (835,684)   |
| Investment in unconsolidated joint venture   | 460                                      |             |
| Other  | 636                                      | (893)       |
| Net cash used in investing activities  | (6,234)                                  | (843,720)   |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>  |  |             |
| Proceeds from borrowings under bank credit facilities  | 148,222                                  | 1,119,000   |
| Principal payments made under bank credit facilities   | (263,750)                                | (269,000)   |
| Payment of financing costs under bank credit facilities  |  | (13,222)    |
| Proceeds from employee stock purchase plans  | 1,745                                    | 1,849       |
| Repurchases of common stock  | (1,776)                                  | (1,884)     |
| Payment of taxes for equity transactions   | (6,401)                                  | (7,936)     |
| Other  | 2,600                                    | 3,026       |

|  |           |           |
|--|-----------|-----------|
| Net cash provided by financing activities                    | (119,360) | 831,833   |
| Effect of exchange rate changes on cash and cash equivalents | (1,269)   | 1,146     |
| Net increase in cash and cash equivalents                    | (33,587)  | 33,836    |
| Cash and cash equivalents, beginning of period               | 64,461    | 64,337    |
| Cash and cash equivalents, end of period                     | \$ 30,874 | \$ 98,173 |

**SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION**

|  |           |           |
|--|-----------|-----------|
| Cash paid during the period for income taxes, net of refunds | \$ 29,001 | \$ 29,414 |
| Cash paid during the period for interest                     | \$ 16,818 | \$ 7,817  |

*See Notes to Unaudited Consolidated Financial Statements*

**Table of Contents**

**CACI INTERNATIONAL INC**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

1. **Basis of Presentation**

The accompanying unaudited consolidated financial statements of CACI International Inc and subsidiaries (CACI or the Company) have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (SEC) and include the assets, liabilities, results of operations, comprehensive income and cash flows for the Company, including its subsidiaries and ventures that are more than 50 percent owned or otherwise controlled by the Company. Certain information and note disclosures normally included in the annual financial statements prepared in accordance with U.S. generally accepted accounting principles (GAAP) have been condensed or omitted pursuant to those rules and regulations, although the Company believes that the disclosures made are adequate to make the information presented not misleading. All intercompany balances and transactions have been eliminated in consolidation.

The carrying amounts of cash and cash equivalents, accounts receivable, accounts payable and amounts included in other current assets and current liabilities that meet the definition of a financial instrument approximate fair value because of the short-term nature of these amounts. The fair value of the Company's debt outstanding as of December 31, 2014 under its bank credit facility approximates its carrying value. The fair value of the Company's debt under its bank credit facility was estimated using Level 2 inputs based on market data of companies with a corporate rating similar to CACI's that have recently priced credit facilities. See Notes 4 and 10.

In the opinion of management, the accompanying unaudited consolidated financial statements reflect all adjustments and reclassifications (all of which are of a normal, recurring nature) that are necessary for the fair presentation of the periods presented. It is suggested that these unaudited consolidated financial statements be read in conjunction with the audited consolidated financial statements and the notes thereto included in the Company's latest annual report to the SEC on Form 10-K for the year ended June 30, 2014. The results of operations for the three and six months ended December 31, 2014 are not necessarily indicative of the results to be expected for any subsequent interim period or for the full fiscal year.

2. **Recent Accounting Pronouncements**

In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers, which supersedes nearly all existing revenue recognition guidance under U.S. GAAP. The core principle of ASU 2014-09 is to recognize revenues when promised goods or services are transferred to customers in an amount that reflects the consideration to which an entity expects to be entitled for those goods or services. ASU 2014-09 defines a five step process to achieve this core principle and, in doing so, more judgment and estimates may be required within the revenue recognition process than are required under existing U.S. GAAP.

The standard is effective for annual reporting periods, including interim reporting periods within those periods, beginning after December 15, 2016, using either a full retrospective approach or a modified approach. The Company is currently evaluating the impact that the adoption of ASU 2014-09 may have on the Company's consolidated financial statements and have not yet determined the method by which the Company will adopt the standard in FY2018.



**Table of Contents****3. Intangible Assets**

Intangible assets consisted of the following (in thousands):

|   | <b>December 31,<br/>2014</b> | <b>June 30,<br/>2014</b> |
|---|------------------------------|--------------------------|
| Customer contracts and related customer relationships | \$ 515,453                   | \$ 516,973               |
| Acquired technologies                                 | 27,177                       | 27,177                   |
| Covenants not to compete                              | 3,410                        | 3,472                    |
| Other   | 1,578                        | 1,601                    |
| <b>Intangible assets</b>                              | <b>547,618</b>               | <b>549,223</b>           |
| Customer contracts and related customer relationships | (309,968)                    | (291,583)                |
| Acquired technologies                                 | (24,232)                     | (23,119)                 |
| Covenants not to compete                              | (3,151)                      | (3,131)                  |
| Other   | (988)                        | (980)                    |
| Less accumulated amortization                         | (338,339)                    | (318,813)                |
| <b>Total intangible assets, net</b>                   | <b>\$ 209,279</b>            | <b>\$ 230,410</b>        |

Intangible assets are primarily amortized on an accelerated basis over periods ranging from one to fifteen years. The weighted-average period of amortization for all customer contracts and related customer relationships as of December 31, 2014 is 13.1 years, and the weighted-average remaining period of amortization is 11.2 years. The weighted-average period of amortization for acquired technologies as of December 31, 2014 is 10.0 years, and the weighted-average remaining period of amortization is 5.1 years.

Expected amortization expense for the remainder of the fiscal year ending June 30, 2015, and for each of the fiscal years thereafter, is as follows (in thousands):

| <b>Fiscal year ending June 30,</b>  | <b>Amount</b>     |
|-------------------------------------|-------------------|
| 2015 (six months)                   | \$ 18,706         |
| 2016                                | 32,648            |
| 2017                                | 29,340            |
| 2018                                | 25,296            |
| 2019                                | 20,851            |
| Thereafter                          | 82,438            |
| <b>Total intangible assets, net</b> | <b>\$ 209,279</b> |

4. Long-term Debt

Long-term debt consisted of the following (in thousands):

|  | <b>December 31,<br/>2014</b> | <b>June 30,<br/>2014</b> |
|--|------------------------------|--------------------------|
| Bank credit facility term loans        | \$ 789,688                   | \$ 810,469               |
| Bank credit facility revolving loans   | 380,253                      | 475,000                  |
| Principal amount of long-term debt     | 1,169,941                    | 1,285,469                |
| Less unamortized debt issuance costs   | (4,556)                      | (5,178)                  |
| Total long-term debt                   | 1,165,385                    | 1,280,291                |
| Less current portion                   | (41,563)                     | (41,563)                 |
| Long-term debt, net of current portion | \$ 1,123,822                 | \$ 1,238,728             |

---

**Table of Contents*****Bank Credit Facility***

The Company has a \$1,681.3 million credit facility (the Credit Facility), which consists of an \$850.0 million revolving credit facility (the Revolving Facility) and an \$831.3 million term loan (the Term Loan). The Revolving Facility has subfacilities of \$50.0 million for same-day swing line loan borrowings and \$25.0 million for stand-by letters of credit. At any time and so long as no default has occurred, the Company has the right to increase the Revolving Facility or the Term Loan in an aggregate principal amount of up to the greater of \$400.0 million or an amount subject to 2.75 times senior secured leverage, calculated assuming the Revolving Facility is fully drawn, with applicable lender approvals. The Credit Facility is available to refinance existing indebtedness and for general corporate purposes, including working capital expenses and capital expenditures.

The Revolving Facility is a secured facility that permits continuously renewable borrowings of up to \$850.0 million. As of December 31, 2014, the Company had \$370.0 million outstanding under the Revolving Facility, \$10.3 million of borrowings on the swing line and outstanding letters of credit of \$0.5 million. The Company pays a quarterly facility fee for the unused portion of the Revolving Facility.

The Term Loan is a five-year secured facility under which principal payments are due in quarterly installments of \$10.4 million through December 31, 2016 and \$20.8 million thereafter until the balance is due in full on November 15, 2018. As of December 31, 2014, the Company had \$789.7 million outstanding under the Term Loan.

The interest rates applicable to loans under the Credit Facility are floating interest rates that, at the Company's option, equal a base rate or a Eurodollar rate plus, in each case, an applicable rate based upon the Company's consolidated total leverage ratio. As of December 31, 2014, the effective interest rate, including the impact of the Company's floating-to-fixed interest rate swap agreements and excluding the effect of amortization of debt financing costs, for the outstanding borrowings under the Credit Facility was 2.71 percent.

The Credit Facility requires the Company to comply with certain financial covenants, including a maximum senior secured leverage ratio, a maximum total leverage ratio and a minimum fixed charge coverage ratio. The Credit Facility also includes customary negative covenants restricting or limiting the Company's ability to guarantee or incur additional indebtedness, grant liens or other security interests to third parties, make loans or investments, transfer assets, declare dividends or redeem or repurchase capital stock or make other distributions, prepay subordinated indebtedness and engage in mergers, acquisitions or other business combinations, in each case except as expressly permitted under the Credit Facility. As of December 31, 2014, the Company was in compliance with all of the financial covenants. A majority of the Company's assets serve as collateral under the Credit Facility.

The Company has capitalized \$18.1 million of debt issuance costs associated with the Credit Facility. All debt issuance costs are being amortized from the date incurred to the expiration date of the Credit Facility. As of December 31, 2014, \$4.6 million of the unamortized balance is included in long-term debt and \$5.4 million is included in other long-term assets.

***Convertible Notes Payable***

Effective May 16, 2007, the Company issued at par value \$300.0 million convertible notes (the Convertible Notes) which matured on May 1, 2014. Upon maturity, the aggregate conversion value was \$406.8 million. Accordingly, the Company paid note holders the outstanding principal value totaling \$300.0 million in cash and issued approximately 1.4 million shares of our common stock for the remaining aggregate conversion value. Concurrently with the issuance of our common stock upon conversion, the Company received 1.4 million shares of our common stock pursuant to the terms of the call option hedge transaction described below. The Company included these shares within treasury stock



on our consolidated balance sheet.

In connection with the issuance of the Convertible Notes in May 2007, we entered into separate call option hedge and warrant transactions to reduce the potential dilutive impact upon the conversion of the Convertible Notes. The Call Options and the Warrants (each as defined below) are separate and legally distinct instruments that bind CACI and the counterparties and have no binding effect on the holders of the Convertible Notes.

***Call Options and Warrants***

The Company purchased in a private transaction at a cost of \$84.4 million call options (the Call Options) to purchase approximately 5.5 million shares of its common stock at a price equal to the conversion price of \$54.65 per share. The cost of the Call Options was recorded as a reduction of additional paid-in capital. The Call Options allowed CACI to receive shares of its common stock from the counterparties equal to the amount of common stock related to the excess

**Table of Contents**

conversion value that CACI would pay the holders of the Convertible Notes upon conversion. The Company exercised the call options upon the maturity and conversion of the Convertible Notes and received 1.4 million shares of our common stock.

In addition, the Company sold warrants (the Warrants) to issue approximately 5.5 million shares of CACI common stock at a strike price of \$68.31 per share. The proceeds from the sale of the Warrants totaled \$56.5 million and were recorded as an increase to additional paid-in capital. The Warrants settled daily over 90 trading days which began in August 2014 and ended in December 2014. We issued 497,550 shares for the settlement of the Warrants.

**Cash Flow Hedges**

The Company periodically uses derivative financial instruments as part of a strategy to manage exposure to market risks associated with interest rate fluctuations. The Company has entered into several floating-to-fixed interest rate swap agreements for an aggregate notional amount of \$600.0 million which hedge a portion of the Company's floating rate indebtedness. The swaps mature at various dates through 2020. The Company has designated the swaps as cash flow hedges. Unrealized gains are recognized as assets while unrealized losses are recognized as liabilities. The interest rate swap agreements are highly correlated to the changes in interest rates to which the Company is exposed. Unrealized gains and losses on these swaps are designated as effective or ineffective. The effective portion of such gains or losses is recorded as a component of accumulated other comprehensive income or loss, while the ineffective portion of such gains or losses is recorded as a component of interest expense. Realized gains and losses in connection with each required interest payment are reclassified from accumulated other comprehensive income or loss to interest expense. The Company does not hold or issue derivative financial instruments for trading purposes.

The effect of derivative instruments in the consolidated statements of operations and accumulated other comprehensive loss for the three and six months ended December 31, 2014 and 2013 is as follows (in thousands):

|  | <b>Three Months Ended</b> |             | <b>Six Months</b> |             |
|--|---------------------------|-------------|-------------------|-------------|
|  | <b>December 31,</b>       |             | <b>Ended</b>      |             |
|  | <b>2014</b>               | <b>2013</b> | <b>2014</b>       | <b>2013</b> |
| Loss recognized in other comprehensive income                              | \$ (4,219)                | \$ (305)    | \$ (4,014)        | \$ (869)    |
| Amounts reclassified to earnings from accumulated other comprehensive loss | 1,598                     | 341         | 3,196             | 674         |
| Net current period other comprehensive income (loss)                       | \$ (2,621)                | \$ 36       | \$ (818)          | \$ (195)    |

The aggregate maturities of long-term debt at December 31, 2014 are as follows (in thousands):

|                                   |           |
|-----------------------------------|-----------|
| Twelve months ending December 31, |           |
| 2015                              | \$ 41,563 |
| 2016                              | 41,563    |
| 2017                              | 83,125    |
| 2018                              | 1,003,690 |

|                                      |                     |
|--------------------------------------|---------------------|
| Principal amount of long-term debt   | 1,169,941           |
| Less unamortized debt issuance costs | (4,556)             |
| <b>Total long-term debt</b>          | <b>\$ 1,165,385</b> |

##### 5. Commitments and Contingencies

The Company is involved in various lawsuits, claims, and administrative proceedings arising in the normal course of business. Management is of the opinion that any liability or loss associated with such matters, either individually or in the aggregate, will not have a material adverse effect on the Company's operations and liquidity.

##### *Government Contracting*

Payments to the Company on cost-plus-fee and time-and-materials contracts are subject to adjustment upon audit by the Defense Contract Audit Agency (DCAA). The DCAA has completed its audits of the Company's incurred cost submissions for the years ended June 30, 2006, 2007 and 2008. On April 3, 2014 the Defense Contract Management Agency issued final determinations regarding incurred cost submissions for the years ended June 30, 2006 and 2007, with a final determination on penalties and interest associated with the Company's incurred cost submission for the year ending June 30, 2006 subsequently issued on May 21, 2014. The Company has settled with the Defense Contract Management Agency on indirect rates for the year ending June 30, 2008, and is in the process of finalizing a settlement agreement on its incurred cost submissions for the years ending June 30, 2006 and 2007.

**Table of Contents**

The DCAA is currently in the process of auditing the Company's incurred cost submissions for the years ended June 30, 2009 and 2010. Two of the Company's task orders associated with work performed in Afghanistan are also currently under audit by the Special Inspector General for Afghanistan Reconstruction. In the opinion of management, adjustments that may result from these audits and the audits not yet started are not expected to have a material effect on the Company's financial position, results of operations, or cash flows as the Company has accrued its best estimate of potential disallowances. Additionally, the DCAA continually reviews the cost accounting and other practices of government contractors, including the Company. In the course of those reviews, cost accounting and other issues are identified, discussed and settled.

On March 26, 2012, the Company received a subpoena from the Defense Criminal Investigative Service seeking documents related to one of the Company's contracts for the period of January 1, 2007 through March 26, 2012. The Company is providing documents responsive to the subpoena and cooperating fully with the government's investigation. The Company has accrued its current best estimate of the potential outcome within its estimated range of zero to \$1.8 million.

On April 9, 2012, the Company received a letter from the Department of Justice (DoJ) informing the Company that the DoJ is investigating whether the Company violated the civil False Claims Act by submitting false claims to receive federal funds pursuant to a GSA contract. Specifically, the DoJ is investigating whether the Company failed to comply with contract requirements and applicable regulations by improperly billing for certain contracting personnel under the contract. The Company has not accrued any liability as based on its present knowledge of the facts, it does not believe an unfavorable outcome is probable.

***German Value-Added Taxes***

The Company is under audit by the German tax authorities for issues related to value-added tax returns. At this time, the Company has not been assessed any deficiency and, based on sound factual and legal precedent, believes it is in compliance with the applicable value-added tax regulations. The Company has not accrued any liability for this matter because an unfavorable outcome is not considered probable. The Company estimates reasonably possible losses to be not greater than \$3.0 million.

***Virginia Sales and Use Tax Audit***

The Company is under audit for sales and use tax related issues by the Commonwealth of Virginia. The Company has accrued its current best estimate of the potential outcome within its estimated range of \$2.8 million to \$4.8 million.

**6. Stock-Based Compensation**

Stock-based compensation expense recognized, together with the income tax benefits recognized, is as follows (in thousands):

| <b>Three Months Ended</b> |             | <b>Six Months Ended</b> |             |
|---------------------------|-------------|-------------------------|-------------|
| <b>December 31,</b>       |             | <b>December 31,</b>     |             |
| <b>2014</b>               | <b>2013</b> | <b>2014</b>             | <b>2013</b> |
|                           |             |                         |             |

|  |          |          |          |          |
|--|----------|----------|----------|----------|
| Stock-based compensation included in indirect costs and selling expenses:            |          |          |          |          |
| Restricted stock and restricted stock unit (RSU) expense                             | \$ 3,574 | \$ 3,301 | \$ 6,194 | \$ 5,744 |
| Non-qualified stock option and stock settled stock appreciation right (SSAR) expense |          |          |          | 41       |
| Total stock-based compensation expense   | \$ 3,574 | \$ 3,301 | \$ 6,194 | \$ 5,785 |
| Income tax benefit recognized for stock-based compensation expense                   |          |          |          |          |
|  | \$ 1,312 | \$ 1,278 | \$ 2,346 | \$ 2,225 |

Under the terms of its 2006 Stock Incentive Plan (the 2006 Plan), the Company may issue, among others, non-qualified stock options, restricted stock, RSUs, SSARs, and performance awards, collectively referred to herein as equity

**Table of Contents**

instruments. During the periods presented all equity instrument grants were made in the form of RSUs. Other than performance-based RSUs which contain a market-based element, the fair value of RSU grants was determined based on the closing price of a share of the Company's common stock on the date of grant. The fair value of RSUs with market-based vesting features was also measured on the grant date, but was done so using a binomial lattice model.

In September 2013, the Company made its annual grant to key employees consisting of 202,170 Performance-based Restricted Stock Units (PRSUs). The final number of such PRSUs that were earned by participants and vest was based on the achievement of a specified net after tax profit (NATP) for the year ended June 30, 2014 and on the average share price of Company stock for the 90 day period ending September 13, 2014 as compared to the average share price for the 90 day period ended September 13, 2013. The specified NATP for the year ended June 30, 2014 was met and the average share price of the Company's stock for the 90 day period ending September 13, 2014 exceeded the average share price of the Company's stock for the 90 day period ended September 13, 2013 resulting in an additional 11,933 RSUs earned by participants.

Annual grants under the 2006 Plan are generally made to the Company's key employees during the first quarter of the Company's fiscal year and to members of the Company's Board of Directors during the second quarter of the Company's fiscal year. With the approval of its Chief Executive Officer, the Company also issues equity instruments to strategic new hires and to employees who have demonstrated superior performance. In September 2014, the Company made its annual grant to its key employees consisting of 180,570 Performance Restricted Stock Units (PRSUs). The final number of such performance-based RSUs which will be considered earned by the participants and eventually vest is based on the achievement of a specified earnings per share (EPS) for the year ending June 30, 2015 and on the average share price of Company stock for the 90 day period ending September 23, 2015, 2016 and 2017 as compared to the average share price for the 90 day period ended September 23, 2014. No PRSUs will be earned if the specified EPS for the fiscal year ending June 30, 2015 is not met. If EPS for the year ending June 30, 2015 exceeds the specified EPS and the average share price of the Company's stock for the 90 day period ending September 23, 2015, 2016 and 2017 exceeds the average share price of the Company's stock for the 90 day period ended September 23, 2014 by 100 percent or more, then an additional 180,570 RSUs could be earned by participants. This is the maximum number of additional RSUs that can be earned related to the September 2014 annual grant. In addition to the performance and market conditions, there is a service vesting condition which stipulates that 50 percent of the earned award will vest on September 23, 2017 and 50 percent of the earned award will vest on September 1, 2018, in both cases dependent upon continuing service by the grantee as an employee of the Company, unless the grantee is eligible for earlier vesting upon retirement or certain other events.

The total number of shares authorized by shareholders for grants under the 2006 Plan and its predecessor plan is 12,450,000 as of December 31, 2014. The aggregate number of grants that may be made may exceed this approved amount as forfeited SSARs, stock options, restricted stock and RSUs, and vested but unexercised SSARs and stock options that expire, become available for future grants. As of December 31, 2014, cumulative grants of 13,463,092 equity instruments underlying the shares authorized have been awarded, and 4,134,924 of these instruments have been forfeited.

Activity related to SSARs/non-qualified stock options and RSUs during the six months ended December 31, 2014 is as follows:

| <b>SSARs/<br/>Non-qualified<br/>Stock Options</b> | <b>RSUs</b> |
|---|-------------|
|---|-------------|

Edgar Filing: CACI INTERNATIONAL INC /DE/ - Form 10-Q

|                                |          |           |
|--------------------------------|----------|-----------|
| Outstanding, June 30, 2014     | 91,950   | 838,242   |
| Granted                        |          | 297,050   |
| Exercised/Issued               | (18,640) | (224,276) |
| Forfeited/Lapsed               |          | (28,173)  |
| Outstanding, December 31, 2014 | 73,310   | 882,843   |

Weighted average grant date fair value for RSUs \$ 78.59

As of December 31, 2014, there was \$33.2 million of total unrecognized compensation cost related to RSUs scheduled to be recognized over a weighted-average period of 2.5 years.

**Table of Contents****7. Earnings Per Share**

ASC 260, *Earnings Per Share* (ASC 260), requires dual presentation of basic and diluted earnings per share on the face of the income statement. Basic earnings per share excludes dilution and is computed by dividing income by the weighted average number of common shares outstanding for the period. Diluted earnings per share reflects potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock but not securities that are anti-dilutive, including stock options and SSARs with an exercise price greater than the average market price of the Company's common stock. Using the treasury stock method, diluted earnings per share include the incremental effect of SSARs, stock options, restricted shares, and those RSUs that are no longer subject to a market or performance condition. There were no anti-dilutive common stock equivalents for the three or six months ended December 31, 2013 and 2014, respectively. The PRSUs granted in September 2014 are excluded from the calculation of diluted earnings per share as the underlying shares are considered to be contingently issuable shares. These shares will be included in the calculation of diluted earnings per share beginning in the first reporting period in which the performance metric is achieved. The shares underlying the Convertible Notes were included in the computation of diluted earnings per share for the three months ended December 31, 2013 because the average share price was above the conversion price during the three month period. The Warrants were included in the computation of diluted earnings per share during the three months ended December 31, 2013 because the Warrants strike price of \$68.31 was lower than the average market price of a share of Company common stock during that period. The Warrants were included in the computation of diluted earnings per share during the three and six months ended December 31, 2014 because the strike price was lower than the average market price of a share of the Company stock during that period. The chart below shows the calculation of basic and diluted earnings per share (in thousands, except per share amounts):

|  | <b>Three Months<br/>Ended<br/>December 31,</b> |             | <b>Six Months Ended<br/>December 31,</b> |             |
|--|--|-------------|--|-------------|
|  | <b>2014</b>                                    | <b>2013</b> | <b>2014</b>                              | <b>2013</b> |
| Net income attributable to CACI  | \$ 24,642                                      | \$ 34,962   | \$ 55,772                                | \$ 67,954   |
| Weighted average number of basic shares outstanding during the period  | 23,890   | 23,433      | 23,728                                   | 23,374      |
| Dilutive effect of SSARs/stock options and RSUs/restricted shares after application of treasury stock method | 331  | 403         | 370                                      | 464         |
| Dilutive effect of the Convertible Notes   |  | 1,259       |  | 1,127       |
| Dilutive effect of the Warrants  | 93   | 202         | 112                                      | 101         |
| Weighted average number of diluted shares outstanding during the period                                      | 24,314   | 25,297      | 24,210                                   | 25,066      |
| Basic earnings per share   | \$ 1.03  | \$ 1.49     | \$ 2.35                                  | \$ 2.91     |
| Diluted earnings per share   | \$ 1.01  | \$ 1.38     | \$ 2.30                                  | \$ 2.71     |

**8. Income Taxes**



The Company is subject to income taxes in the U.S. and various state and foreign jurisdictions. Tax statutes and regulations within each jurisdiction are subject to interpretation and require the application of significant judgment. The Company is currently under examination by two state jurisdictions and one foreign jurisdiction for years ended June 30, 2004 through June 30, 2012. The Company does not expect the resolution of these examinations to have a material impact on its results of operations, financial condition or cash flows.

The Company's total liability for unrecognized tax benefits as of December 31, 2014 and June 30, 2014 was \$8.8 million and \$9.6 million, respectively. Of the \$8.8 million unrecognized tax benefit at December 31, 2014, \$1.8 million, if recognized, would impact the Company's effective tax rate.

**Table of Contents****9. Business Segment Information**

The Company reports operating results and financial data in two segments: domestic operations and international operations. Domestic operations provide information solutions and services to its customers. Its customers are primarily U.S. federal government agencies. Other customers of the Company's domestic operations include state and local governments and commercial enterprises. The Company places employees in locations around the world in support of its clients. International operations offer services to both commercial and non-U.S. government customers primarily within the Company's business systems and enterprise IT markets. The Company evaluates the performance of its operating segments based on net income attributable to CACI. Summarized financial information concerning the Company's reportable segments is as follows (in thousands):

|   | <b>Domestic</b> | <b>International</b> | <b>Total</b> |
|---|-----------------|----------------------|--------------|
| <b>Three Months Ended December 31, 2014</b> |                 |                      |              |
| Revenue from external customers             | \$ 779,352      | \$ 36,071            | \$ 815,423   |
| Net income attributable to CACI             | 21,531          | 3,111                | 24,642       |
| <b>Three Months Ended December 31, 2013</b> |                 |                      |              |
| Revenue from external customers             | \$ 857,457      | \$ 36,729            | \$ 894,186   |
| Net income attributable to CACI             | 32,234          | 2,728                | 34,962       |
| <b>Six Months Ended December 31, 2014</b>   |                 |                      |              |
| Revenue from external customers             | \$ 1,558,883    | \$ 71,266            | \$ 1,630,149 |
| Net income attributable to CACI             | 50,217          | 5,555                | 55,772       |
| <b>Six Months Ended December 31, 2013</b>   |                 |                      |              |
| Revenue from external customers             | \$ 1,688,332    | \$ 70,119            | \$ 1,758,451 |
| Net income attributable to CACI             | 62,914          | 5,040                | 67,954       |

**10. Fair Value of Financial Instruments**

ASC 820, *Fair Value Measurements and Disclosures*, defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. Fair value is the price that would be received to sell an asset or paid to transfer a liability between market participants in an orderly transaction. The market in which the reporting entity would sell the asset or transfer the liability with the greatest volume and level of activity for the asset or liability is known as the principal market. When no principal market exists, the most advantageous market is used. This is the market in which the reporting entity would sell the asset or transfer the liability with the price that maximizes the amount that would be received or minimizes the amount that would be paid. Fair value is based on assumptions market participants would make in pricing the asset or liability. Generally, fair value is based on observable quoted market prices or derived from observable market data when such market prices or data are available. When such prices or inputs are not available, the reporting entity should use valuation models.

The Company's financial assets and liabilities recorded at fair value on a recurring basis are categorized based on the priority of the inputs used to measure fair value. The inputs used in measuring fair value are categorized into three levels, as follows:

Level 1 Inputs    unadjusted quoted prices in active markets for identical assets or liabilities.

Level 2 Inputs unadjusted quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets and liabilities in markets that are not active, inputs other than quoted prices that are observable, and inputs derived from or corroborated by observable market data.

Level 3 Inputs amounts derived from valuation models in which unobservable inputs reflect the reporting entity's own assumptions about the assumptions of market participants that would be used in pricing the asset or liability.

The Company's financial instruments measured at fair value included interest rate swap agreements. The following table summarizes the financial assets and liabilities measured at fair value on a recurring basis as of December 31, 2014 and June 30, 2014, and the level they fall within the fair value hierarchy (in thousands):

| Description of Financial Instrument | Financial Statement Classification | Fair Value Hierarchy | December 31, June 30, |            |
|-------------------------------------|------------------------------------|----------------------|-----------------------|------------|
|                                     |                                    |                      | 2014                  | 2014       |
|                                     |                                    |                      | Fair Value            | Fair Value |
| Interest rate swap agreements       | Other long-term liabilities        | Level 2              | \$ 9,122              | \$ 7,774   |

Changes in the fair value of the interest rate swap agreements are recorded as a component of accumulated other comprehensive income or loss.

---

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

There are statements made herein which do not address historical facts and, therefore, could be interpreted to be forward-looking statements as that term is defined in the Private Securities Litigation Reform Act of 1995. Such statements are subject to factors that could cause actual results to differ materially from anticipated results. The factors that could cause actual results to differ materially from those anticipated include, but are not limited to, the following: regional and national economic conditions in the United States and globally (including the impact of uncertainty regarding U.S. debt limits and actions taken related thereto); terrorist activities or war; changes in interest rates; currency fluctuations; significant fluctuations in the equity markets; changes in our effective tax rate; failure to achieve contract awards in connection with re-competes for present business and/or competition for new business; the risks and uncertainties associated with client interest in and purchases of new products and/or services; continued funding of U.S. government or other public sector projects, based on a change in spending patterns, implementation of spending cuts (sequestration) under the Budget Control Act of 2011 and the Bipartisan Budget Act of 2013, changes in budgetary priorities, or in the event of a priority need for funds, such as homeland security; government contract procurement (such as bid protest, small business set asides, loss of work due to organizational conflicts of interest, etc.) and termination risks; the results of government audits and reviews conducted by the Defense Contract Audit Agency, the Defense Contract Management Agency, or other governmental entities with cognizant oversight; individual business decisions of our clients; paradigm shifts in technology; competitive factors such as pricing pressures and/or competition to hire and retain employees (particularly those with security clearances); market speculation regarding our continued independence; material changes in laws or regulations applicable to our businesses, particularly in connection with (i) government contracts for services, (ii) outsourcing of activities that have been performed by the government, and (iii) competition for task orders under Government Wide Acquisition Contracts (GWACs) and/or schedule contracts with the General Services Administration; the ability to successfully integrate the operations of our recent and any future acquisitions; our own ability to achieve the objectives of near term or long range business plans; and other risks described in our Securities and Exchange Commission filings.

**Overview**

The following discussion and analysis of our financial condition and results of operations is provided to enhance the understanding of, and should be read together with, our unaudited consolidated financial statements and the notes to those statements that appear elsewhere in this Quarterly Report on Form 10-Q.

We derived 93.5 percent and 93.9 percent of our revenue during the six months ended December 31, 2014 and 2013, respectively, from contracts with U.S. government agencies. These were derived through both prime and subcontractor relationships. We also provide services to state and local governments, commercial customers, and through our international operations, to non-U.S. government agencies. We provide our services and solutions to our customers in the following market areas:

**Business Systems** Within the Business Systems market, we provide the full range of enterprise-wide information solutions and services required to plan, manage, architect, develop, deploy, and sustain the complex, integrated systems that are required by our customers to accomplish their transformation goals. CACI's system-enabled solutions and services yield high-value business outcomes in all the major management domains—financial, acquisition, human capital management, and logistics. We developed, deployed, and continue to enhance business systems for more than 100 federal agencies, and continually expand our reach as more federal agencies turn to CACI for complex system integrations. Our solutions help to reshape the way government does business, from cutting costs and controlling processes to enhancing mission effectiveness and providing better information

for decision-making. By integrating complex commercial off-the-shelf (COTS) enterprise resource planning (ERP) products like Oracle® E-Business Suite, PeopleSoft®, SAP®, and Momentum®, or building custom service-oriented architecture solutions to meet customer needs, we bring disciplined industry best practices and standards, advanced technology, and a deep understanding of federal and DoD processes and their unique policy compliance requirements. Our services include providing comprehensive support to most of the federal financial Shared Services Centers, the future of financial systems delivery and support in the federal government. CACI is a full-service federal systems integrator, implementing the foundational system solutions for both mission and business support, and providing the consulting assistance and business intelligence/analytics that convert data into information and smart decisions. Our solutions employ an integrated cross-functional approach to maximize investments in existing systems while leveraging the potential of advanced technologies to implement new high-payback solutions.

Command, Control, Communications, Computers, Intelligence, Surveillance, and Reconnaissance (C4ISR) We serve the C4ISR market with solutions for collection, processing, analysis, and exploitation of a wide range of intelligence sources. We offer integrated, rapid-response, and enterprise-wide C4ISR solutions in support of military, homeland security, law enforcement, border security, emergency response, and disaster relief missions in coordinated and

---

**Table of Contents**

controlled operational settings. Our services include engineering and integration, agile development and deployment, research and development, system sustainment, test and evaluation, software and system development, and end-to-end lifecycle planning. Using integrated sensors, information systems, data fusion and dissemination systems, and mission applications, we connect with our customers fixed-site and mobile-networked environments to provide situational awareness and information dominance. We also provide solutions in the following areas: secure cloud computing, manned/unmanned airborne ISR, persistent ISR, ISR data fusion and analytical software tool discovery, modeling and simulation, specialized technical collection domains, C4 systems development and integration, beyond line-of-sight communications, next-generation satellite communications, secure wireless communications, and C4 information assurance protection.

**Cyberspace** We serve the Cyberspace market in supporting the full lifecycle of preparing for, protecting against, detecting, reacting to, and actively responding to the full range of cyber threats. We proactively anticipate and address the unique security challenges associated with emerging and evolving technologies and business practices, such as cloud-based architectures, mobile and ubiquitous computing devices, and big data analytics. We facilitate next-generation dynamic and interactive cyber defenses based on real-time situational awareness and continuous analysis of the current risk posture as assessed against local and global threat activities. We support all aspects of cyber warfare, including cyber reconnaissance, cyber intelligence, cyber counterintelligence, and integrated offensive cyber operations. We offer computer and network forensics, insider threat mitigation, supply chain security, electronic warfare, communications security, secure IT professional services, and strategic consulting.

**Enterprise IT** We serve the Enterprise Information Technology (IT) market, which includes customers throughout the DoD, the Intelligence Community, and federal civilian agencies, including the Departments of Homeland Security, Veterans Affairs, Justice, and Treasury. We provide tailored, end-to-end, enterprise-wide information solutions and services for the design, development, integration, deployment, operations and management, sustainment, and security of our customers infrastructure. Our Enterprise IT solutions fall within three broad categories: in-house IT infrastructure systems (IT hardware, systems development, and integration); IT outsourcing (applications and infrastructure outsourcing); and IT design and support services (consulting and design, education, and training). Our operational, analytic, and consultancy and transformational services enable and optimize the full lifecycle of the enterprise IT environment improving the services, increasing the efficiency, and reducing the total cost and complexity of heterogeneous, networked, and geographically-dispersed operations. Our capabilities in network infrastructure design, deployment and management, data center design and management, cloud computing, virtualization, application development and hosting, mobility solutions, and advanced service desk management provide secure and efficient operational environments for our customers.

**Geospatial** We serve the Geospatial market for domestic and international customers with solutions and services that support the collection, processing, exploitation, analysis, and dissemination of geospatial information relating to defense, intelligence, homeland security, and commercial applications. We use imagery and other collected data from government and commercial sources to produce hardcopy and digital maps, three-dimensional products, and rapid-response reporting and notification to improve decision-making and enhance understanding of military actions, natural disasters, and social trends. We provide expertise in multi-source data analysis and conflation, diverse sensor exploitation, intelligence analysis, and geographic information system (GIS) integration and deployment. We offer mobile solutions and secure web-based data accessibility and subscription services on an enterprise-wide scale. We develop and deliver geospatial intelligence (GEOINT) products, solutions, and services that include collection and production management, advanced geospatial intelligence,

commercial remote sensing analysis and engineering products, overhead persistent infrared systems engineering and acquisition, unified geospatial intelligence operations, enterprise architecture solutions and services, training, and strategic planning. We contribute to national security throughout the GEOINT programmatic lifecycle, which involves identifying strategic opportunities and developing strategic planning to facilitate program execution. Our staff is skilled in resource management, requirements analysis, quality management, organization development, advanced technologies, knowledge management, and acquisition management.

Healthcare We serve the Healthcare market to meet the steadily accelerating demand for new healthcare strategies and technologies throughout the U.S. government, including uniformed services, veterans, and citizens. We provide transformational functional subject matter expertise and health IT services to the Department of Veterans Affairs, DoD Military Health System, and Department of Health and Human Services, including the Centers for Disease Control and Prevention, the National Institutes of Health, the Centers for Medicare & Medicaid Services, and the Food and Drug Administration. We assist the federal medical community in focusing on the patient, ensuring that systems and processes at the backbone of health organizations are running efficiently. We provide solutions that unify federal healthcare delivery and support for military service personnel, veterans, and their beneficiaries. Our capabilities include healthcare IT systems, for example designing, developing, and integrating virtual electronic health records; building components of our nation's bioterrorism preparedness and alerting network; collecting, integrating, and managing clinical data to

---

**Table of Contents**

support retrospective and prospective research; providing public health informatics; leveraging big data analytics to help healthcare organizations drive cost-effective business processes, improve patient care, and increase mission success; and providing all aspects of healthcare administration, logistics, and facility management.

**Integrated Security Solutions** We serve the Integrated Security Solutions (ISS) market by assisting customers in anticipating traditional and asymmetric threats to their organizations; recognizing potential critical vulnerabilities; and developing, integrating, and sustaining a range of graduated response options and flexible capabilities they can employ to eliminate or mitigate the effects of these threats and vulnerabilities. We support the U.S. and our international partners and allies in mitigating and countering the effects of natural, technological, and man-made hazards which are undeterred by political and geographical boundaries, elements of national power, and international law. Our solutions include biometrics, border protection, specialized law enforcement, and countering illicit networks, including counter-piracy and counter-drug activities. They address security policy, definition, and capacity building; risk management; consequence management; critical event and incident preparedness; and training. We also provide outcomes-based training for operations in austere environments; tactical law enforcement training; critical infrastructure and key resources vulnerability assessments; counter-asymmetric threat awareness and counter-improvised explosive device training; trend analysis, operations and intelligence fusion, and human network analysis; application of technology and tradecraft to leverage non-traditional data sources, including social media; and strategic planning for combat, peacetime, and civil security operations.

**Intelligence** We serve the Intelligence market with a wide range of capabilities, from high-end intelligence engineering to product development to intelligence analysis services. We have cleared and skilled personnel necessary to meet analytical, linguistic, collections, and operational requirements. A significant portion of our analytic work supports national security missions by augmenting government efforts to identify, characterize, and counter asymmetric and conventional threats around the world. We provide automated content tagging, exploitation, and management to turn large volumes of data into actionable intelligence. We build unique systems to locate and identify signals that help the mission of our intelligence professionals. We provide insider threat detection and counter-intelligence solutions to protect people, data, and facilities. Our counter-group analysis offerings utilize CACI-developed tools and methodologies to examine the transactional, hierarchical, temporal, and locational aspects of specific adversarial networks whether of hackers, insurgents, proliferators, or terrorists to determine key nodes, vulnerabilities, and intentions. In the area of collection, we emphasize close-access signals acquisition and anomaly detection to support requirements for force protection and human intelligence-enabled penetration of hard targets. Our strong internal procedures and processes enable us to develop and deliver innovative software solutions to help our customers be more effective in their missions. Our integrated approach to the intelligence mission allows us to offer innovative solutions to help support our customers most challenging tasks.

**Investigation & Litigation Support** We support government investigations and litigations for the Securities and Exchange Commission, the Department of Justice, and numerous other federal agencies. The Investigation and Litigation Support (ILS) market focuses on areas present in almost every federal agency, including contract, financial, and personnel issues; torts; claims/case management; intellectual property; and Freedom of Information Act (FOIA) filings. We address the market in three broad categories: ILS information technology (document conversion and cloud hosting, including big data analysis and planning); professional services (documents/records management, attorney support, claims management, case management, FOIA, and training); and analytics (computer forensics and e-discovery). Our services support agencies in their missions to oversee,



regulate, and pursue civil and criminal prosecutions related to corporate waste, fraud, abuse, and regulatory violations supporting agency missions for oversight and enforcement as well as crisis investigation and crisis response. We help attorneys acquire, organize, develop, control, and present evidence throughout the course of litigations. Our portfolio of legal support includes cloud hosting (online evidentiary information management to rapidly enable data storage and accessibility); e-discovery consulting and support; data forensic extraction and analysis (including our American Society of Crime Laboratory Directors/Laboratory Accreditation Board-accredited digital forensics laboratory); document/data capture and processing; database development, population, and maintenance; pre-trial, trial, and post-trial support; case management; training; claims processing and management; and FOIA support.

Logistics & Material Readiness In the Logistics and Material Readiness (LMR) market, we offer a full suite of solutions and service offerings that plan for, implement, and control the efficient, effective, and secure flow and storage of goods, services, and information in support of U.S. government agencies. Our LMR customers include those customers in the government as well as those in the commercial sector. We provide LMR services in the following disciplines: supply chain management, maintenance material management, warehousing and distribution, logistics operations, integrated product support, product lifecycle management, training logistics, and ordnance logistics. We develop and manage logistics information systems and specialized simulation and modeling toolsets and provide logistics engineering services. Our operational capabilities span the supply chain, including advanced logistics planning,

**Table of Contents**

demand forecasting, total asset visibility (including the use of radio frequency identification technology), lifecycle support for weapons systems, and supply chain security. We minimize disruption to the supply chain using ISO® 27001 and 28000-based supply chain risk management practices. Our logistics services are a critical enabler in support of defense readiness and combat sustainability objectives.

All trademarks and registered marks are the property of their respective owners.

We continue to carefully follow federal budget, legislative and contracting trends and activities and evolve our strategies to take these into consideration. Since March 2013, the federal government has been operating under sequestration required by the Budget Control Act of 2011 (BCA). Under sequestration, reductions in both defense and civil agency expenditures have taken place in each of the government's Fiscal Year 2013 and 2014 and will continue through the government's Fiscal Year 2021. From October 1, 2014 to December 16, 2014, the U.S. Government operated under continuing resolutions (CRs) as a result of there being no annual appropriations bills signed into law prior to the start of the government's Fiscal Year 2015. On December 16, 2014, the President signed into law an omnibus spending agreement, the Consolidated and Further Continuing Appropriations Act for FY15. This legislation finances government operations through the remainder of the government's fiscal year except for the Department of Homeland Security, which is funded by a CR through February 27, 2015. The discretionary spending caps of the law are in line with those set by the 2013 Bipartisan Budget Agreement, which reduced defense and non-defense sequestration for the government's FY14 and FY15 that had been set by the BCA. We expect the impact of sequestration on contracts and task orders we hold and may receive to continue throughout our FY2015.

We are continuously reviewing our operations in an attempt to identify those programs that are at risk from sequestration so that we can make appropriate contingency plans. We continue to experience reduced funding on some of our programs, and may experience further reductions, but we do not expect the cancellation of any of our major programs.

We also continue to face some uncertainties due to the current general business environment, and we continue to see protests of major contract awards and delays in government procurement activities. In addition, many of our federal government contracts require us to employ personnel with security clearances, specific levels of education and specific past work experience. Depending on the level of clearance, security clearances can be difficult and time-consuming to obtain and competition for skilled personnel in the information technology services industry is intense. In addition, a shift of expenditures away from programs that we support could cause federal government agencies to reduce their purchases under contracts, to exercise their right to terminate contracts at any time without penalty, or to decide not to exercise options to renew contracts. Additional factors that could affect our federal government contracting business include an increase in set-asides for small businesses and budgetary priorities limiting or delaying federal government spending in general.

**Table of Contents****Results of Operations for the Three Months Ended December 31, 2014 and 2013**

**Revenue.** The table below sets forth revenue by customer type with related percentages of total revenue for the three months ended December 31, 2014 and 2013, respectively:

| (dollars in thousands)      | Three Months Ended December 31, |               |                   |               | Change             |               |
|-----------------------------|---------------------------------|---------------|-------------------|---------------|--------------------|---------------|
|                             | 2014                            |               | 2013              |               | \$                 | %             |
| Department of Defense (DoD) | \$ 548,160                      | 67.2%         | \$ 650,303        | 72.7%         | \$ (102,143)       | (15.7)%       |
| Federal civilian agencies   | 213,378                         | 26.2          | 186,875           | 20.9          | 26,503             | 14.2          |
| Commercial and other        | 52,297                          | 6.4           | 51,800            | 5.8           | 497                | 1.0           |
| State and local governments | 1,588                           | 0.2           | 5,208             | 0.6           | (3,620)            | (69.5)        |
| <b>Total</b>                | <b>\$ 815,423</b>               | <b>100.0%</b> | <b>\$ 894,186</b> | <b>100.0%</b> | <b>\$ (78,763)</b> | <b>(8.8)%</b> |

For the three months ended December 31, 2014, total revenue decreased by 8.8 percent, or \$78.8 million, over the same period a year ago. This decrease in revenue was primarily attributable to a reduction in subcontract labor and other direct costs resulting from the drawdown in Southwest Asia and federal government budget-related reduction activities.

DoD revenue decreased 15.7 percent, or \$102.1 million, for the three months ended December 31, 2014, as compared to the same period a year ago, for the reasons described above. DoD revenue includes services provided to the U.S. Army, our largest customer, where our services focus on supporting readiness, tactical military intelligence, and communications systems. DoD revenue also includes work with the U.S. Navy and other DoD agencies across all of our major service offerings.

Revenue from federal civilian agencies increased 14.2 percent, or \$26.5 million, for the three months ended December 31, 2014, as compared to the same period a year ago. This increase was primarily attributable to the Six3 Systems acquisition completed during November of 2013. Federal civilian agency revenue also includes services provided to non-DoD national intelligence agencies.

Commercial and other revenue increased 1.0 percent, or \$0.5 million mainly from our international and domestic technology services and cybersecurity products, during the three months ended December 31, 2014, as compared to the same period a year ago. Commercial revenue is derived from both international and domestic operations. International operations accounted for 69.0 percent, or \$36.1 million, of total commercial revenue, while domestic operations accounted for 31.0 percent, or \$16.2 million.

Revenue from state and local governments decreased by 69.5 percent, or \$3.6 million of technology services, for the three months ended December 31, 2014, as compared to the same period a year ago. Revenue from state and local governments represented less than one percent of our total revenue for both the three months ended December 31, 2014 and 2013.

**Table of Contents**

***Income from Operations.*** The following table sets forth the relative percentage that certain items of expense and earnings bore to revenue for the three months ended December 31, 2014 and 2013, respectively.

| (dollars in thousands)              | Dollar Amount<br>Three Months Ended |            | Percentage of Revenue<br>Three Months Ended |        | Change      |         |
|-------------------------------------|-------------------------------------|------------|---|--------|-------------|---------|
|                                     | December 31,<br>2014                | 2013       | 2014  | 2013   | \$          | %       |
| Revenue                             | \$ 815,423                          | \$ 894,186 | 100.0%                                      | 100.0% | \$ (78,763) | (8.8)%  |
| Costs of revenue                    |                                     |            |   |        |             |         |
| Direct costs                        | 546,694                             | 606,672    | 67.0  | 67.9   | (59,978)    | (9.9)   |
| Indirect costs and selling expenses | 204,406                             | 204,830    | 25.1  | 22.9   | (424)       | (0.2)   |
| Depreciation and amortization       | 16,795                              | 16,230     | 2.1   | 1.8    | 565         | 3.5     |
| Total costs of revenue              | 767,895                             | 827,732    | 94.2  | 92.6   | (59,837)    | (7.2)   |
| Income from operations              | 47,528                              | 66,454     | 5.8   | 7.4    | (18,926)    | (28.5)  |
| Interest expense and other, net     | 8,600                               | 9,456      | 1.0   | 1.0    | (856)       | (9.1)   |
| Income before income taxes          | 38,928                              | 56,998     | 4.8   | 6.4    | (18,070)    | (31.7)  |
| Income taxes                        | 14,292                              | 22,088     | 1.8   | 2.5    | (7,796)     | (35.3)  |
| Net income                          | 24,636                              | 34,910     | 3.0   | 3.9    | (10,274)    | (29.4)  |
| Noncontrolling interest             | 6                                   | 52         |   |        | (46)        | (88.5)  |
| Net income attributable to CACI     | \$ 24,642                           | \$ 34,962  | 3.0%  | 3.9%   | \$ (10,320) | (29.5)% |

Income from operations for the three months ended December 31, 2014 was \$47.5 million. This was a decrease of \$18.9 million, or 28.5 percent, from income from operations of \$66.5 million for the three months ended December 31, 2013. Our operating margin of 5.8 percent for the period ended December 31, 2014 decreased from 7.4 percent during the period ended December 31, 2013. The decrease in our income from operations and our operating margin was primarily due to the startup and ramp up costs related to our recent growth in the Office of Personnel Management (OPM) contract.

As a percentage of revenue, direct costs were 67.0 and 67.9 percent for the three months ended December 31, 2014 and 2013, respectively. Direct costs include direct labor and other direct costs (ODCs), which include, among other costs, subcontracted labor and material purchases. ODCs are common in our industry and may vary from period to period. The single largest component of direct costs, direct labor, was \$257.3 and \$244.9 million for the three months ended December 31, 2014 and 2013, respectively. ODCs were \$289.4 and \$361.8 million during the three months ended December 31, 2014 and 2013, respectively. The decrease in ODCs was primarily driven by reductions in subcontract labor resulting from the drawdown in Southwest Asia and federal government budget-related reduction activities.

Indirect costs and selling expenses include fringe benefits (attributable to both direct and indirect labor), marketing and bid and proposal costs, indirect labor, and other discretionary expenses. As a percentage of revenue, indirect costs and selling expenses were 25.1 and 22.9 percent for the three months ended December 31, 2014 and 2013,

respectively. Year over year, these costs are comparable although an increase in Six3 Systems and OPM startup related costs have been offset by a decrease from the FY14 indirect restructurings. Total stock compensation expense, a component of indirect costs, was \$3.6 and \$3.3 million for the three months ended December 31, 2014 and 2013, respectively.

Depreciation and amortization expense increased \$0.6 million or 3.5 percent for the three months ended December 31, 2014 as compared to the same period a year ago. This increase was primarily attributable to amortization of intangible assets associated with the Six3 Systems acquisition.

Interest expense and other, net decreased \$0.9 million, or 9.1 percent, during the three months ended December 31, 2014 as compared to the same period a year ago. The decrease was primarily attributable to decreased interest expense on our Convertible Notes which matured in May 2014 offset by additional indebtedness on the Credit Facility incurred in connection with the Six3 Systems acquisition.

**Table of Contents**

The effective tax rate was 36.7 percent and 38.7 percent during the three months ended December 31, 2014 and 2013, respectively. The change in the value of the assets in the corporate owned life insurance (COLI) favorably affected the tax rate for both the first quarter of FY2015 and FY2014. If gains or losses on these COLI investments throughout the rest of the current fiscal year vary from our estimates, our effective tax rate will fluctuate in future quarters of the year ending June 30, 2015. For the quarter ended December 31, 2014, the tax rate was also favorably affected by the reinstatement of the work opportunity tax credit benefit. The effective tax rate in the three months ended December 31, 2013 was negatively impacted by non-deductible acquisition related expenses incurred in the acquisition of Six3 Systems.

**Table of Contents****Results of Operations for the Six Months Ended December 31, 2014 and 2013**

**Revenue.** The table below sets forth revenue by customer type with related percentages of total revenue for the six months ended December 31, 2014 and 2013, respectively:

| (amounts in thousands)      | Six Months Ended December 31, |               |                     |               | Change              |               |
|-----------------------------|-------------------------------|---------------|---------------------|---------------|---------------------|---------------|
|                             | 2014                          |               | 2013                |               | \$                  | %             |
| Department of Defense       | \$ 1,102,458                  | 67.6%         | \$ 1,267,952        | 72.1%         | \$ (165,494)        | (13.1)%       |
| Federal civilian agencies   | 421,623                       | 25.9          | 383,028             | 21.8          | 38,595              | 10.1          |
| Commercial and other        | 103,091                       | 6.3           | 98,487              | 5.6           | 4,604               | 4.7           |
| State and local governments | 2,977                         | 0.2           | 8,984               | 0.5           | (6,007)             | (66.9)        |
| <b>Total</b>                | <b>\$ 1,630,149</b>           | <b>100.0%</b> | <b>\$ 1,758,451</b> | <b>100.0%</b> | <b>\$ (128,302)</b> | <b>(7.3)%</b> |

For the six months ended December 31, 2014, total revenue decreased by 7.3 percent, or \$128.3 million, over the same period a year ago. This decrease in revenue is attributable to a decrease in DoD revenue.

DoD revenue decreased 13.1 percent, or \$165.5 million, for the six months ended December 31, 2014, as compared to the same period a year ago. In addition to the factors which impacted our results for the three months ended December 31, 2014, our results for the six months ended December 31, 2014 were also impacted by lower subcontractor costs and ODCs resulting from the drawdown in Southwest Asia and federal government budget-related reduction activities.

Revenue from federal civilian agencies increased 10.1 percent, or \$38.6 million, for the six months ended December 31, 2014, as compared to the same period a year ago. This increase was primarily attributable to the Six3 Systems acquisition completed during November 2013, growth in the OPM contract and other new business. Federal civilian agency revenue also includes services provided to non-DoD national intelligence agencies.

Commercial and other revenue increased 4.7 percent, or \$4.6 million mainly from our international and domestic technology services and cybersecurity products, during the six months ended December 31, 2014, as compared to the same period a year ago. Commercial revenue is derived from both international and domestic operations. International operations accounted for 69.1 percent, or \$71.3 million, of total commercial revenue, while domestic operations accounted for 30.9 percent, or \$31.8 million.

Revenue from state and local governments decreased by 66.9 percent, or \$6.0 million, for the six months ended December 31, 2014, as compared to the same period a year ago. Revenue from state and local governments represented less than one percent of our total revenue for both the six months ended December 31, 2014 and 2013.

**Table of Contents**

**Income from Operations.** The following table sets forth the relative percentage that certain items of expense and earnings bore to revenue for the six months ended December 31, 2014 and 2013, respectively.

| (dollars in thousands)              | Dollar Amount<br>Six Months Ended<br>December 31, |              | Percentage of Revenue<br>Six Months Ended<br>December 31, |        | Change       |         |
|-------------------------------------|---|--------------|---|--------|--------------|---------|
|                                     | 2014  | 2013         | 2014  | 2013   | \$           | %       |
| Revenue                             | \$ 1,630,149                                      | \$ 1,758,451 | 100.0%  | 100.0% | \$ (128,302) | (7.3)%  |
| Costs of revenue                    |   |              |   |        |              |         |
| Direct costs                        | 1,083,298   | 1,208,094    | 66.4  | 68.7   | (124,796)    | (10.3)  |
| Indirect costs and selling expenses | 405,233   | 393,540      | 24.9  | 22.4   | 11,693       | 3.0     |
| Depreciation and amortization       | 34,031  | 29,181       | 2.1   | 1.6    | 4,850        | 16.6    |
| Total costs of revenue              | 1,522,562   | 1,630,815    | 93.4  | 92.7   | (108,253)    | (6.6)   |
| Income from operations              | 107,587   | 127,636      | 6.6   | 7.3    | (20,049)     | (15.7)  |
| Interest expense and other, net     | 17,680  | 16,844       | 1.1   | 1.0    | 836          | 5.0     |
| Income before income taxes          | 89,907  | 110,792      | 5.5   | 6.3    | (20,885)     | (18.9)  |
| Income taxes                        | 34,014  | 42,490       | 2.1   | 2.4    | (8,476)      | (19.9)  |
| Net income                          | 55,893  | 68,302       | 3.4   | 3.9    | (12,409)     | (18.2)  |
| Noncontrolling interest             | (121)   | (348)        |   |        | 227          | 65.2    |
| Net income attributable to CACI     | \$ 55,772   | \$ 67,954    | 3.4%  | 3.9%   | \$ (12,182)  | (17.9)% |

Income from operations for the six months ended December 31, 2014 was \$107.6 million. This is a decrease of \$20.0 million, or 15.7 percent, from income from operations of \$127.6 million for the six months ended December 31, 2013. Our operating margin decreased to 6.6 percent from 7.3 percent during the same period a year ago. The decrease in our income from operations and our operating margin was primarily due to the startup and ramp up costs related to our recent growth in the OPM contract.

As a percentage of revenue, direct costs were 66.4 percent and 68.7 percent for the six months ended December 31, 2014 and 2013, respectively. Direct costs include direct labor and ODCs. Direct labor was \$515.4 million and \$493.7 million for the six months ended December 31, 2014 and 2013, respectively. ODCs were \$567.9 million and \$714.4 million during the six months ended December 31, 2014 and 2013, respectively. This decrease was primarily driven by a decrease in subcontractor costs and ODCs as a result of the drawdown in Southwest Asia and federal government budget-related reduction activities.

Indirect costs and selling expenses include fringe benefits, marketing and bid and proposal costs, indirect labor, and other discretionary expenses. As a percentage of revenue, indirect costs and selling expenses were 24.9 percent and 22.4 percent for the six months ended December 31, 2014 and 2013. This increase is due primarily to higher indirect and fringe benefit costs related to the Six3 Systems acquisition and our recent growth of the OPM contract.



Depreciation and amortization expense was \$34.0 million and \$29.2 million for the six months ended December 31, 2014 and 2013, respectively. This increase of \$4.9 million, or 16.6 percent, was primarily attributable to amortization of intangible assets associated with the Six3 Systems acquisition.

Interest expense and other, net increased \$0.8 million, or 5.0 percent, during the six months ended December 31, 2014 as compared to the same period a year ago. The increase was attributable to an increase in interest expense related to higher outstanding debt associated primarily with the Six3 Systems acquisition offset by decreased interest expense on our Convertible Notes which matured in May 2014.

The effective tax rate was 37.9 percent and 38.5 percent during the six months ended December 31, 2014 and 2013, respectively. The tax rate reported for both six month periods was favorably impacted by non-taxable gains on assets invested in COLI policies during the first six months of both fiscal years. If gains or losses on those investments throughout the rest of the current fiscal year vary from our estimates, our effective tax rate will fluctuate in future quarters of the year ending June 30, 2015. For the six months ended December 31, 2014, the tax rate was also favorably affected by the reinstatement of the work opportunity tax credit benefit. The effective tax rate in the six months ended December 31, 2013 was negatively impacted by non-deductible acquisition related expenses incurred in the acquisition of Six3 Systems.

## Table of Contents

### **Liquidity and Capital Resources**

As of December 31, 2014, the aggregate amount of committed financing under our Credit Facility was a \$1,681.3 million credit facility, which included an \$850.0 million revolving credit facility (the Revolving Facility), and an \$831.3 million term loan (the Term Loan). The Credit Facility matures on November 15, 2018.

The Revolving Facility is a secured facility that permits continuously renewable borrowings and has subfacilities of \$50.0 million for same-day swing line borrowings and \$25.0 million for stand-by letters of credit. As of December 31, 2014, we had \$370.0 million outstanding under the Revolving Facility, \$10.3 million of borrowings on the swing line and outstanding letters of credit of \$0.5 million.

The Term Loan is a five-year secured facility under which principal payments are due in quarterly installments of \$10.4 million through December 31, 2016 and \$20.8 million thereafter until the balance is due in full on November 15, 2018. As of December 31, 2014, \$789.7 million was outstanding under the Term Loan.

At any time and so long as no default has occurred, we have the right to increase the Term Loan or Revolving Facility in an aggregate principal amount of up to the greater of \$400.0 million or an amount subject to 2.75 times secured leverage, calculated assuming the Revolving Facility is fully drawn, with applicable lender approvals.

The interest rates applicable to loans under the Credit Facility are floating interest rates that, at our option, equal a base rate or a Eurodollar rate plus, in each case, an applicable margin based upon our consolidated total leverage ratio.

The Credit Facility requires us to comply with certain financial covenants, including a maximum senior secured leverage ratio, a maximum total leverage ratio and a minimum fixed charge coverage ratio. The Credit Facility also includes customary negative covenants restricting or limiting our ability to guarantee or incur additional indebtedness, grant liens or other security interests to third parties, make loans or investments, transfer assets, declare dividends or redeem or repurchase capital stock or make other distributions, prepay subordinated indebtedness and engage in mergers, acquisitions or other business combinations, in each case except as expressly permitted under the Credit Facility. Since the inception of the Credit Facility, we have been in compliance with all of the financial covenants. A majority of our assets serve as collateral under the Credit Facility.

Cash and cash equivalents were \$30.9 and \$64.5 million as of December 31, 2014 and June 30, 2014, respectively. The decrease in cash and cash equivalents was primarily attributable to paying down the credit facility. Our operating cash flow was \$93.3 million for the six months ended December 31, 2014 compared to \$44.6 million for the same period a year ago. Days-sales outstanding was 67 days at both December 31, 2014 and 2013, respectively.

We used cash in investing activities of \$6.2 and \$843.7 million for the six months ended December 31, 2014 and 2013, respectively. This decrease in cash used during the six months ended December 31, 2014 was due to the acquisition of Six3 Systems which occurred on November 15, 2013.

Cash flows used in financing activities were \$119.4 million during the six months ended December 31, 2014 while cash provided by financing activities was \$831.8 million for the six months ended December 31, 2013. During the six months ended December 31, 2014 we had net payments of \$115.5 million under our credit facility while we had net borrowings of \$836.8 million over the same period a year ago.

We believe that the combination of internally generated funds, available bank borrowings and cash and cash equivalents on hand will provide the required liquidity and capital resources necessary to fund on-going operations, customary capital expenditures, debt service obligations, and other working capital requirements over the next twelve

months. We may in the future seek to borrow additional amounts under a long-term debt security. Over the longer term, our ability to generate sufficient cash flows from operations necessary to fulfill the obligations under the Credit Facility and any other indebtedness we may incur will depend on our future financial performance which will be affected by many factors outside of our control, including worldwide economic and financial market conditions.

---

**Table of Contents****Off-Balance Sheet Arrangements and Contractual Obligations**

We use off-balance sheet arrangements to finance the lease of operating facilities. We have financed the use of all of our current office and warehouse facilities through operating leases. Operating leases are also used to finance the use of computers, servers, phone systems, motor vehicles in the U.K., and to a lesser extent, other fixed assets, such as furnishings, that are obtained in connection with business acquisitions. We generally assume the lease rights and obligations of companies acquired in business combinations and continue financing equipment under operating leases until the end of the lease term following the acquisition date. We generally do not finance capital expenditures with operating leases, but instead finance such purchases with available cash balances. For additional information regarding our operating lease commitments, see Note 14 in the Notes to Consolidated Financial Statements contained in our Annual Report on Form 10-K for the year ended June 30, 2014. The Credit Facility provides for stand-by letters of credit aggregating up to \$25.0 million that reduce the funds available under the Revolving Facility when issued. As of December 31, 2014, we had outstanding letters of credit of \$0.5 million. We have no other material off-balance sheet financing arrangements.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

The interest rates on both the Term Loan and the Revolving Facility are affected by changes in market interest rates. We have the ability to manage these fluctuations in part through interest rate hedging alternatives in the form of interest rate swaps. We have entered into floating-to-fixed interest rate swap agreements for an aggregate notional amount of \$600 million related to a portion of our floating rate indebtedness. All remaining balances under our Term Loan, and any additional amounts that may be borrowed under our Revolving Facility, are currently subject to interest rate fluctuations. With every one percent fluctuation in the applicable interest rates, interest expense on our variable rate debt for the three months ended December 31, 2014 would have fluctuated by approximately \$4.2 million.

Approximately 4.4 percent and 4.0 percent of our total revenue in six months ended December 31, 2014 and 2013, respectively, was derived from our international operations headquartered in the U.K. Our practice in our international operations is to negotiate contracts in the same currency in which the predominant expenses are incurred, thereby mitigating the exposure to foreign currency exchange fluctuations. It is not possible to accomplish this in all cases; thus, there is some risk that profits will be affected by foreign currency exchange fluctuations. As of December 31, 2014, we held a combination of euros and pounds sterling in the U.K. and in the Netherlands equivalent to approximately \$11.7 million. This allows us to better utilize our cash resources on behalf of our foreign subsidiaries, thereby mitigating foreign currency conversion risks.

**Item 4. Controls and Procedures**

As of the end of the three month period covered by this report, we carried out an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rule 13a-15, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer.

The term disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act, means controls and other procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the company's management, including its principal executive and principal financial officers, as

appropriate to allow timely decisions regarding required disclosure. The effectiveness of a system of disclosure controls and procedures is subject to various inherent limitations, including cost limitation, judgments used in decision making, assumptions about the likelihood of future events, the soundness of internal controls, and fraud. Due to such inherent limitations, there can be only reasonable, and not absolute, assurance that any system of disclosure controls and procedures will be successful in preventing all errors or fraud, or in making all material information known in a timely manner to appropriate levels of management.

Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective at the reasonable assurance level at December 31, 2014.

The Company reports that no changes in its internal controls over financial reporting that have materially affected, or are reasonably likely to materially affect, its internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) occurred during the three months ended December 31, 2014.

**Table of Contents****PART II****OTHER INFORMATION****Item 1. Legal Proceedings**

*Al Shimari, et al. v. L-3 Services, Inc. et al.*

Reference is made to Part I, Item 3, Legal Proceedings in the Registrant's Annual Report on Form 10-K for the year ended June 30, 2014 for the most recently filed information concerning the suit filed in the United States District Court for the Southern District of Ohio. The lawsuit names CACI International Inc, CACI Premier Technology, Inc. and former CACI employee Timothy Dugan as Defendants, along with L-3 Services, Inc. Plaintiffs seek, inter alia, compensatory damages, punitive damages, and attorney's fees.

Since the filing of Registrant's report described above, on February 6, 2015, the district court will hold a hearing on whether the case should be dismissed based on the political question doctrine.

*Abbass, et al v. CACI Premier Technology, Inc. and CACI International Inc, Case No. 1:13CV1186-LMB/JFA (EDVA)*

Reference is made to Part I, Item 3, Legal Proceedings in the Registrant's Annual Report on Form 10-K for the year ended June 30, 2014 for the most recently filed information concerning the suit filed in the United States District Court for the Eastern District of Virginia. The lawsuit names CACI International Inc and CACI Premier Technology, Inc. as Defendants. Plaintiffs seek, inter alia, compensatory damages, punitive damages, and attorney's fees.

Since the filing of Registrant's report described above, the case remains stayed.

We are vigorously defending the above-described legal proceedings, and, based on our present knowledge of the facts, believe the lawsuits are completely without merit.

**Item 1A. Risk Factors**

Reference is made to Part I, Item 1A, Risk Factors, in the Registrant's Annual Report on Form 10-K for the year ended June 30, 2014. There have been no material changes from the risk factors described in that report.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

The following table provides certain information with respect to our purchases of shares of CACI International Inc's common stock:

| <b>Period</b> | <b>Total Number of Shares Purchased</b> | <b>Average Price Paid Per Share</b> | <b>Total Number of Shares Purchased As Part of Publicly Announced Programs</b> | <b>Maximum Number of Shares that May Yet Be Purchased Under the Plans or</b> |
|---------------|---|-------------------------------------|--|--|
|---------------|---|-------------------------------------|--|--|

|               |               |                 |                  | <b>Programs</b> |
|---------------|---------------|-----------------|------------------|-----------------|
| October 2014  | 12,008        | \$ 70.87        | 1,016,506        | 233,494         |
| November 2014 |               |                 |                  |                 |
| December 2014 |               |                 |                  |                 |
| <b>Total</b>  | <b>12,008</b> | <b>\$ 70.87</b> | <b>1,016,506</b> | <b>233,494</b>  |

**Table of Contents**

**Item 3. Defaults Upon Senior Securities**

None

**Item 4. Mine Safety Disclosures**

Not applicable



**Table of Contents****Item 5. Exhibits**

| Exhibit<br>No. | Description   | Filed with<br>this<br>Form 10-Q | Incorporated by Reference |                    | Exhibit<br>No. |
|----------------|---|---------------------------------|---------------------------|--------------------|----------------|
|                |   |                                 | Form                      | Filing Date        |                |
| 3.1            | Certificate of Incorporation of CACI International Inc, as amended to date  |                                 | 10-K                      | September 13, 2006 | 3.1            |
| 3.2            | Amended and Restated By-laws of CACI International Inc, amended as of March 20, 2014  |                                 | 8-K                       | March 25, 2014     | 3.1            |
| 31.1           | Section 302 Certification Kenneth Asbury  | X                               |                           |                    |                |
| 31.2           | Section 302 Certification Thomas A. Mutryn  | X                               |                           |                    |                |
| 32.1           | Section 906 Certification Kenneth Asbury  | X                               |                           |                    |                |
| 32.2           | Section 906 Certification Thomas A. Mutryn  | X                               |                           |                    |                |
| 101            | The following materials from the CACI International Inc Quarterly Report on Form 10-Q for the quarter ended December 31, 2014 formatted in eXtensible Business Reporting Language (XBRL): (i) Consolidated Statements of Operations, (ii) Consolidated Statements of Comprehensive Income, (iii) Consolidated Balance Sheets, (iv) Consolidated Statements of Cash Flows and (v) Notes to Consolidated Financial Statements.* |                                 |                           |                    |                |

\* Submitted electronically herewith.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CACI International Inc  
Registrant

Date: January 30, 2015

By: /s/ Kenneth Asbury  
Kenneth Asbury  
President,  
Chief Executive Officer and Director  
(Principal Executive Officer)

Date: January 30, 2015

By: /s/ Thomas A. Mutryn  
Thomas A. Mutryn  
Executive Vice President,  
Chief Financial Officer and Treasurer  
(Principal Financial Officer)

Date: January 30, 2015

By: /s/ Gregory W. Buckis, Sr.  
Gregory W. Buckis, Sr.  
Senior Vice President, Corporate Controller  
and Chief Accounting Officer  
(Principal Accounting Officer)