BANK OF THE OZARKS INC
Form 10-Q
May 08, 2015
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## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q
(Mark one)

# x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934 

For the quarterly period ended March 31, 2015

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$ .

Commission File Number 0-22759

BANK OF THE OZARKS, INC.
(Exact name of registrant as specified in its charter)

> ARKANSAS
> (State or other jurisdiction of incorporation or organization)

71-0556208
(I.R.S. Employer

Identification Number)
17901 CHENAL PARKWAY, LITTLE ROCK,
ARKANSAS
(Address of principal executive offices)
72223
(Zip Code)
Registrant s telephone number, including area code: (501) 978-2265

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No *

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x
Non-accelerated filer ${ }^{*}$ (Do not check if a smaller reporting company)
Accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange
Act). Yes ${ }^{\text {- }}$ No x
Indicate the number of shares outstanding of each of the registrant $s$ classes of common stock, as of the latest practical date.

## Class

Common Stock, \$0.01 par value per share

Outstanding at April 30, 2015
86,773,975

# BANK OF THE OZARKS, INC. 

## FORM 10-Q

March 31, 2015

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## PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

## BANK OF THE OZARKS, INC.

## CONSOLIDATED BALANCE SHEETS

|  | Unau <br> Marc <br> 2015 <br> (Dollars in | dited <br> 31, <br> 2014 <br> thousands, exc amounts) | $\begin{gathered} \text { December 31, } \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and due from banks | \$ 425,794 | \$ 187,101 | \$ | 147,751 |
| Interest earning deposits | 2,988 | 1,250 |  | 2,452 |
| Cash and cash equivalents | 428,782 | 188,351 |  | 150,203 |
| Investment securities - available for sale ( AFS ) | 784,275 | 687,661 |  | 839,321 |
| Non-purchased loans and leases | 4,311,105 | 2,778,503 |  | 3,979,870 |
| Purchased loans | 2,042,164 | 793,488 |  | 1,147,947 |
| Total loans and leases | 6,353,269 | 3,571,991 |  | 5,127,817 |
| Allowance for loan and lease losses | $(54,147)$ | $(43,861)$ |  | $(52,918)$ |
| Net loans and leases | 6,299,122 | 3,528,130 |  | 5,074,899 |
| Federal Deposit Insurance Corporation ( FDIC ) loss share receivable | 0 | 57,782 |  | 0 |
| Premises and equipment, net | 282,073 | 254,973 |  | 273,591 |
| Foreclosed assets | 32,094 | 60,869 |  | 37,775 |
| Accrued interest receivable | 25,179 | 15,486 |  | 20,192 |
| Bank owned life insurance ( BOLI ) | 182,649 | 144,601 |  | 182,052 |
| Intangible assets, net | 155,510 | 20,993 |  | 105,576 |
| Other, net | 113,723 | 74,149 |  | 82,890 |
| Total assets | \$8,303,407 | \$ 5,032,995 | \$ | 6,766,499 |
| LIABILITIES AND STOCKHOLDERS EQUITY |  |  |  |  |
| Deposits: |  |  |  |  |
| Demand non-interest bearing | \$ 1,265,165 | \$ 886,341 | \$ | 1,145,454 |
| Savings and interest bearing transaction | 3,298,807 | 2,199,545 |  | 2,892,989 |
| Time | 2,152,689 | 830,318 |  | 1,457,939 |
| Total deposits | 6,716,661 | 3,916,204 |  | 5,496,382 |
| Repurchase agreements with customers | 76,960 | 51,140 |  | 65,578 |
| Other borrowings | 161,318 | 280,885 |  | 190,855 |



See accompanying notes to consolidated financial statements.

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## BANK OF THE OZARKS, INC.

## CONSOLIDATED STATEMENTS OF INCOME

Unaudited

|  | Three Months Ended March 31, <br> 20152014 <br> (Dollars in thousands, except per share amounts) |  |
| :---: | :---: | :---: |
| Interest income: |  |  |
| Non-purchased loans and leases | \$ 50,432 | \$ 33,412 |
| Purchased loans | 32,860 | 16,885 |
| Investment securities: |  |  |
| Taxable | 3,485 | 2,360 |
| Tax-exempt | 4,669 | 4,397 |
| Deposits with banks and federal funds sold | 9 | 3 |
| Total interest income | 91,455 | 57,057 |
| Interest expense: |  |  |
| Deposits | 3,537 | 1,581 |
| Repurchase agreements with customers | 17 | 12 |
| Other borrowings | 1,703 | 2,655 |
| Subordinated debentures | 709 | 413 |
| Total interest expense | 5,966 | 4,661 |
| Net interest income | 85,489 | 52,396 |
| Provision for loan and lease losses | 6,315 | 1,304 |
| Net interest income after provision for loan and lease losses | 79,174 | 51,092 |
| Non-interest income: |  |  |
| Service charges on deposit accounts | 6,627 | 5,639 |
| Mortgage lending income | 1,507 | 954 |
| Trust income | 1,432 | 1,316 |
| BOLI income | 3,623 | 1,130 |
| Net accretion of FDIC loss share receivable and FDIC clawback payable | 0 | 692 |
| Other income from purchased loans, net | 8,908 | 3,311 |
| Net gains on investment securities | 2,534 | 5 |
| Gains on sales of other assets | 2,829 | 974 |
| Gain on merger and acquisition transaction | 0 | 4,667 |
| Other | 1,607 | 1,672 |

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| Total non-interest income | 29,067 | 20,360 |  |
| :--- | ---: | ---: | ---: |
| Non-interest expense: |  |  |  |
| Salaries and employee benefits | 22,597 | 17,689 |  |
| Net occupancy and equipment | 7,291 | 5,044 |  |
| Other operating expenses | 20,296 | 14,721 |  |
| Total non-interest expense | 50,184 | 37,454 |  |
| Income before taxes | 58,057 | 33,998 |  |
| Provision for income taxes | 18,139 | 8,730 |  |
| Net income | 39,918 | 25,268 |  |
| Earnings attributable to noncontrolling interest | $\$ 24)$ | 8 |  |
| Net income available to common stockholders | $\$$ | 39,894 | $\$$ |
| Basic earnings per common share | $\$ 0.48$ | $\$$ | 0.276 |
| Diluted earnings per common share | $\$$ | 0.47 | $\$$ |
| Dividends declared per common share | $\$$ | 0.34 |  |

See accompanying notes to consolidated financial statements.

## BANK OF THE OZARKS, INC.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

Unaudited

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
| Net income | \$ 39,918 | \$ 25,268 |
| Other comprehensive income: |  |  |
| Unrealized gains and losses on investment securities AFS | 2,914 | 11,330 |
| Tax effect of unrealized gains and losses on investment securities AFS | $(1,110)$ | $(4,444)$ |
| Reclassification of gains and losses on investment securities AFS included in net income | $(2,534)$ | (5) |
| Tax effect of reclassification of gains and losses on investment securities AFS included in net income | 965 | 2 |
| Total other comprehensive income | 235 | 6,883 |
| Total comprehensive income | \$ 40,153 | \$ 32,151 |

See accompanying notes to consolidated financial statements.

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## BANK OF THE OZARKS, INC.

## CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY

Unaudited

## Accumulated

Other
Additional
Comprehensive

| Common | Paid-In | Retained | Income | TreasurNon-Controlling |  |  |
| :---: | :--- | :--- | :---: | :---: | :---: | :---: |
| Stock | Capital | Earnings | (Loss) | Stock | Interest | Total |

(Dollars in thousands)

| Balances January 1, 2014 | $\$ 739$ | $\$ 143,015$ | $\$ 488,978$ | $\$$ | $(3,672)$ | $\$$ | 0 | $\$$ | 3,470 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Net income | 0 | 0 | 25,268 | 0 | 0 | 0 | 25,268 |  |  |
| Earnings attributable to <br> noncontrolling interest | 0 | 0 |  | 8 | 0 | 0 | $(8)$ | 0 |  |
| Total other comprehensive <br> income | 0 | 0 | 0 | 6,883 | 0 | 0 | 6,883 |  |  |
| Common stock dividends <br> paid | 0 | 0 | $(8,108)$ | 0 | 0 | 0 | $(8,108)$ |  |  |

Issuance of 176,600 shares
of common stock for

| exercise of stock options | 0 | 1,505 | 0 | 0 | 0 | 0 | 1,505 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Excess tax benefit on exercise and forfeiture of stock options and vesting of restricted common stock $0 \quad 1,323$

| 0 | 0 | 0 | 0 | 1,323 |
| :--- | :--- | :--- | :--- | :--- |

Stock-based compensation expense

0
Balances $\begin{array}{llllllllllll} & \text { March 31, } 2014 & \$ 739 & \$ 147,214 & \$ 506,146 & \$ & 3,211 & \$ & 0 & \$ & 3,462 & \$ \\ 660,772\end{array}$
$\begin{array}{llllllllllll}\text { Balances } & \text { January 1, } 2015 & \$ 799 & \$ 324,354 & \$ 571,454 & \$ & 14,132 & \$(2,349) & \$ & 3,452 & \$ & 911,842\end{array}$
Net income
Earnings attributable to

| noncontrolling interest | 0 | 0 | $(24)$ | 0 | 0 | 24 | 0 |
| :--- | :--- | :--- | :---: | :---: | :---: | ---: | ---: |
| Total other comprehensive <br> income | 0 | 0 | 0 | 235 | 0 | 0 | 235 |
| Common stock dividends <br> paid | 0 | 0 | $(10,413)$ | 0 | 0 | 0 | $(10,413)$ |

Issuance of 53,000 shares
of common stock for

| exercise of stock options | 0 | 547 | 0 | 0 | 0 | 0 | 547 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Issuance of 243,300 shares
of unvested restricted
$\begin{array}{lllllllll}\text { common stock } & 2 & (2,351) & 0 & 0 & 2,349 & 0 & 0\end{array}$

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| Excess tax benefit on <br> exercise and forfeiture of <br> stock options and vesting of <br> restricted common stock | 0 |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

See accompanying notes to consolidated financial statements

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## BANK OF THE OZARKS, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

Unaudited

|  | Three Months Ended March 31, 2015 2014 <br> (Dollars in thousands) |  |
| :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |
| Net income | \$ 39,918 | \$ 25,268 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Depreciation | 2,131 | 1,855 |
| Amortization | 1,596 | 813 |
| Earnings attributable to noncontrolling interest | (24) | 8 |
| Provision for loan and lease losses | 6,315 | 1,304 |
| Provision for losses on foreclosed assets | 2,203 | 64 |
| Net amortization of investment securities AFS | 70 | 111 |
| Net gains on investment securities AFS | $(2,534)$ | (5) |
| Originations of mortgage loans held for sale | $(62,508)$ | $(38,748)$ |
| Proceeds from sales of mortgage loans held for sale | 58,990 | 38,535 |
| Accretion of purchased loans | $(32,860)$ | $(16,885)$ |
| Net accretion of FDIC loss share receivable and FDIC clawback payable | 0 | (692) |
| Gains on sales of other assets | $(2,829)$ | (974) |
| Gain on merger and acquisition transaction | 0 | $(4,667)$ |
| Prepayment penalty on Federal Home Loan Bank of Dallas advances | 2,480 | 0 |
| Deferred income tax benefit | (277) | (242) |
| Increase in cash surrender value of BOLI | $(1,362)$ | $(1,130)$ |
| BOLI death benefits in excess of cash surrender value | $(2,259)$ | 0 |
| Excess tax benefit on exercise and forfeiture of stock options and vesting of restricted stock | (330) | $(1,323)$ |
| Stock-based compensation expense | 1,897 | 1,371 |
| Changes in assets and liabilities: |  |  |
| Accrued interest receivable | $(3,253)$ | (813) |
| Other assets, net | 30,345 | (285) |
| Accrued interest payable and other liabilities | 8,043 | 14,631 |
| Net cash provided by operating activities | 45,752 | 18,196 |
| Cash flows from investing activities: |  |  |
| Proceeds from sales of investment securities AFS | 30,117 | 1,224 |
| Proceeds from maturities/calls/paydowns of investment securities AFS | 50,187 | 13,279 |
| Purchases of investment securities AFS | 0 | $(18,349)$ |
| Net increase of non-purchased loans and leases | $(351,740)$ | $(148,100)$ |
| Payments received on purchased loans | 209,651 | 86,689 |

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| Payments received from FDIC under loss share agreements | 0 | 10,610 |
| :---: | :---: | :---: |
| Other net decreases in assets covered by FDIC loss share agreements and FDIC loss share receivable | 0 | 5,423 |
| Purchases of premises and equipment | $(4,003)$ | $(3,433)$ |
| Proceeds from sales of other assets | 19,207 | 11,313 |
| Cash invested in unconsolidated investments | (286) | (881) |
| Net cash received in merger and acquisition transactions | 274,235 | 80,656 |
| Net cash provided by investing activities | 227,368 | 38,431 |
| Cash flows from financing activities: |  |  |
| Net increase (decrease) in deposits | 35,631 | $(56,742)$ |
| Net repayments of other borrowings | $(32,018)$ | (266) |
| Net increase (decrease) in repurchase agreements with customers | 11,382 | $(1,963)$ |
| Proceeds from exercise of stock options | 547 | 1,505 |
| Excess tax benefit on exercise and forfeiture of stock options and vesting of restricted stock | 330 | 1,323 |
| Cash dividends paid on common stock | $(10,413)$ | $(8,108)$ |
| Net cash provided (used) by financing activities | 5,459 | $(64,251)$ |
| Net increase (decrease) in cash and cash equivalents | 278,579 | $(7,624)$ |
| Cash and cash equivalents beginning of period | 150,203 | 195,975 |
| Cash and cash equivalents end of period | \$ 428,782 | \$ 188,351 |

See accompanying notes to consolidated financial statements.

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## BANK OF THE OZARKS, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 

Unaudited

## 1. Organization and Principles of Consolidation

Bank of the Ozarks, Inc. (the Company ) is a bank holding company headquartered in Little Rock, Arkansas, which operates under the rules and regulations of the Board of Governors of the Federal Reserve System. The Company owns a wholly-owned state chartered bank subsidiary Bank of the Ozarks (the Bank ), eight $100 \%$-owned finance subsidiary business trusts Ozark Capital Statutory Trust II ( Ozark II ), Ozark Capital Statutory Trust III ( Ozark III ), Ozark Capital Statutory Trust IV ( Ozark IV ), Ozark Capital Statutory Trust V ( Ozark V ) (collectively, the Ozark Trusts ), Intervest Statutory Trust II ( Intervest II ), Intervest Statutory Trust III ( Intervest III ), Intervest Statutory Trust IV ( Intervest IV ) and Intervest Statutory Trust V ( Intervest V ), (collectively, the Intervest Trusts ; and together with Ozark Trusts, the Trusts ) and, indirectly through the Bank, a subsidiary engaged in the development of real estate, a subsidiary that owns private aircraft and various other entities that hold foreclosed assets or tax credits or engage in other activities. The Company and Bank are subject to the regulation of certain federal and state agencies and undergo periodic examinations by those regulatory authorities. The consolidated financial statements include the accounts of the Company, the Bank, the real estate subsidiary, the aircraft subsidiary and certain of those various other entities in accordance with accounting principles generally accepted in the United States (GAAP ). Significant intercompany transactions and amounts have been eliminated in consolidation.

At March 31, 2015, the Company had 165 offices, including 81 in Arkansas, 28 in Georgia, 21 in Texas, 16 in North Carolina, 11 in Florida, three in Alabama, two offices each in South Carolina and New York and one office in California.

## 2. Basis of Presentation

The accompanying consolidated financial statements have been prepared by the Company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission ( SEC ) in Article 10 of Regulation S-X and in accordance with the instructions to Form 10-Q and GAAP for interim financial information. Certain information, accounting policies and footnote disclosures normally included in complete financial statements prepared in accordance with GAAP have been condensed or omitted in accordance with such rules and regulations. These consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company s Annual Report on Form 10-K for the year ended December 31, 2014.

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates. In the opinion of management, all adjustments considered necessary, consisting of normal recurring items, have been included for a fair presentation of the accompanying consolidated financial statements. Operating results for the three months ended March 31, 2015 are not necessarily indicative of the results that may be expected for the full year or future periods.

On June 23, 2014, the Company completed a two-for-one stock split in the form of a stock dividend by issuing one share of common stock for each share of such stock outstanding on June 13, 2014. All share and per share information

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in the consolidated financial statements and the notes to the consolidated financial statements has been adjusted to give effect to this stock split.

Certain reclassifications of prior period amounts have been made to conform with the current period presentation. These reclassifications had no impact on previously reported net income. Additionally, during the fourth quarter of 2014, the Bank and the Federal Deposit Insurance Corporation ( FDIC ) entered into agreements terminating the loss share agreements for all seven of the Company s FDIC-assisted acquisitions. As a result of entering these termination agreements, the Company reclassified its loans previously reported as covered by FDIC loss share to purchased loans for all periods presented. Additionally, the Company has reclassified all interest income in loans previously reported as covered by FDIC loss share to interest income on purchased loans for all periods presented.

## 3. Acquisitions <br> Intervest Bancshares Corporation

On February 10, 2015, the Company completed its previously announced acquisition of Intervest Bancshares Corporation ( Intervest ), and its wholly-owned bank subsidiary Intervest National Bank, for an aggregate of 6,637,243 shares of its common stock (plus cash in lieu of fractional shares) in a transaction valued at approximately $\$ 238.5$ million. The acquisition of Intervest provided the Company with a banking office in New York City and expanded its service area in Florida by adding five banking offices in Clearwater, Florida and one office in South Pasadena, Florida.

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The following table provides a summary of the assets acquired and liabilities assumed as recorded by Intervest, the preliminary estimates of the fair value adjustments necessary to adjust those acquired assets and assumed liabilities to estimated fair value, and the preliminary estimates of the resultant fair values of those assets and liabilities as recorded by the Company. As provided for under GAAP, management has up to 12 months following the date of acquisition to finalize the fair values of the acquired assets and assumed liabilities. Once management has finalized the fair values of acquired assets and assumed liabilities within this 12-month period, management considers such values to be the day 1 fair values ( Day 1 Fair Values ). The preliminary fair value adjustments and the preliminary resultant fair values shown in the following table continue to be evaluated by management and may be subject to further adjustment.

February 10, 2015


$$
\text { Goodwill } \quad \$ \quad 46,933
$$

${ }^{(1)}$ The acquisition of Intervest closed on February 10, 2015. Accordingly, each of the fair value adjustments shown are preliminary estimates of the purchase accounting adjustments. Management is continuing to evaluate each of these fair value adjustments and may revise one or more of such fair value adjustments in future periods based on this continuing evaluation. To the extent that any of these preliminary fair value adjustments are revised in future periods, the resultant fair values and the amount of goodwill could change.
Explanation of preliminary fair value adjustments
a- Adjustment reflects the fair value adjustment based on the pricing of the acquired investment securities portfolio.
b- Adjustment reflects the fair value adjustment based on the evaluation of the acquired loan portfolio and to eliminate the recorded allowance for loan losses.
c- Adjustment reflects the fair value adjustment based on the evaluation of the premises and equipment acquired.
d- Adjustment reflects the fair value adjustment based on the evaluation of the acquired foreclosed assets.
e- Adjustment reflects the fair value adjustment based on the evaluation of accrued interest receivable and other assets.
f- Adjustment reflects the fair value adjustment for the core deposit intangible asset recorded as a result of the acquisition.
g- This adjustment reflects the differences in the carrying values of acquired assets and assumed liabilities for financial reporting purposes and their basis for federal income tax purposes.
h- Adjustment reflects the fair value adjustment based on the evaluation of the acquired deposits.
i- Adjustment reflects the fair value adjustment of these assumed liabilities based on a valuation of such instruments by an independent, third party valuation firm.
j- Adjustment reflects the amount needed to adjust other liabilities to estimated fair value and to record certain liabilities directly attributable to the Intervest acquisition.

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Goodwill of $\$ 46.9$ million, which is the excess of the merger consideration over the fair value of net assets acquired, was recorded in the Intervest acquisition and is the result of expected operational synergies, expansion of full service banking in New York City and other factors. This goodwill is not expected to be deductible for tax purposes. To the extent that management revises any of the above fair value adjustments as a result of its continuing evaluation, the amount of goodwill recorded in the Intervest acquisition could change.

The Company s consolidated results of operations include the operating results for Intervest beginning February 11, 2015 through the end of the reporting period. Intervest contributed $\$ 8.9$ million of net interest income and $\$ 4.8$ million of net income during the three months ended March 31, 2015.

The following unaudited supplemental pro forma information is presented to show the estimated results assuming Intervest was acquired as of the beginning of the earliest period presented, adjusted for estimated potential costs savings. These unaudited pro forma results are not necessarily indicative of the operating results that the Company would have achieved had it completed the acquisition as of January 1, 2014 and should not be considered as representative of future operating results.
Three Months Ended
March 31,
2015 2014
(Dollars in thousands,
except per share amounts)

| Net interest income pro forma (unaudited) | $\$ 90,345$ | $\$$ | 67,947 |  |
| :--- | :--- | ---: | :--- | ---: |
| Net income pro forma (unaudited) | $\$ 43,924$ | $\$$ | 30,504 |  |
| Diluted earnings per common share | pro forma (unaudited) | $\$ 00.50$ | $\$$ | 0.38 |

## Summit Bancorp, Inc.

On May 16, 2014, the Company completed the acquisition of Summit Bancorp, Inc. ( Summit ) and Summit Bank, its wholly-owned bank subsidiary, for an aggregate of $\$ 42.5$ million in cash and $5,765,846$ shares of its common stock. The acquisition of Summit expanded its service area in Central, South and Western Arkansas by adding 23 banking locations and one loan production office in nine Arkansas counties. During the second quarter of 2014, the Company closed one of the banking offices and the one loan production office acquired in the Summit acquisition. During the fourth quarter of 2014, the Company closed seven additional banking offices, including five that were acquired from Summit, in markets where the Company had excess branches as a result of the Summit acquisition. Goodwill of $\$ 73.4$ million, which is the excess of the merger consideration over the fair value of net assets acquired, was recorded in the Summit acquisition and is the result of expected operational synergies and other factors. This goodwill is not expected to be deductible for tax purposes.

## Bancshares, Inc.

On March 5, 2014, the Company completed its acquisition of Bancshares, Inc. ( Bancshares ) and OMNIBANK, N.A., its wholly-owned bank subsidiary, for an aggregate of $\$ 21.5$ million in cash. The Company recognized a bargain purchase gain of $\$ 4.7$ million during the first quarter of 2014 as a result of the Bancshares acquisition. The acquisition of Bancshares expanded the Company s service area in South Texas by adding three offices in Houston and one office each in Austin, Cedar Park, Lockhart, and San Antonio.

## 4. Earnings Per Common Share ( EPS )

Basic EPS is computed by dividing net income available to common stockholders by the weighted-average number of common shares outstanding. Diluted EPS is computed by dividing net income available to common stockholders by the weighted-average number of common shares outstanding after consideration of the dilutive effect, if any, of outstanding common stock options using the treasury stock method. At March 31, 2015, options to purchase 535,000 shares of the Company s common stock at a weighted-average exercise price of $\$ 36.05$ were outstanding but not included in the computation of diluted EPS because the options exercise price was greater than the average market price of the common shares and inclusion would have been antidilutive. No options to purchase shares of common stock for the three months ended March 31, 2014 were excluded from the diluted EPS calculations as all options were dilutive.

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The following table presents the computation of basic and diluted EPS for the periods indicated.

|  | Three Months Ended March 31, 2015 2014 <br> (In thousands, except per share amounts) |  |
| :---: | :---: | :---: |
| Numerator: |  |  |
| Distributed earnings allocated to common stock | \$ 10,413 | \$ 8,108 |
| Undistributed earnings allocated to common stock | 29,481 | 17,168 |
| Net income available to common stock | \$39,894 | \$ 25,276 |
| Denominator: |  |  |
| Denominator for basic EPS weighted-average common shares | 83,699 | 73,802 |
| Effect of dilutive securities stock options | 710 | 692 |
| Denominator for diluted EPS weighted-average common shares and assumed conversions | 84,409 | 74,494 |
| Basic EPS | \$ 0.48 | \$ 0.34 |
| Diluted EPS | \$ 0.47 | \$ 0.34 |

## 5. Investment Securities

At March 31, 2015 and 2014 and at December 31, 2014, the Company classified all of its investment securities portfolio as AFS. Accordingly, investment securities are stated at estimated fair value in the consolidated financial statements with unrealized gains and losses, net of related income tax, reported as a separate component of stockholders equity and included in accumulated other comprehensive income (loss).

The following table presents the amortized cost and estimated fair value of investment securities AFS as of the dates indicated. The Company s investment in the CRA qualified investment fund includes shares held in a mutual fund that qualifies under the Community Reinvestment Act of 1977 for community reinvestment purposes. The Company s holdings of equity securities in Federal Home Loan Bank of Dallas ( FHLB ) and First National Banker s Bankshares, Inc. ( FNBB ) do not have readily determinable fair values and are carried at cost.

|  | Gross | Gross | Estimated |
| :---: | :---: | :---: | :---: |
| Amortized | Unrealized <br> Cost | Gnrealized <br> Gains <br> Losses | Fair |
|  | (Dollars in thousands) |  |  |
|  |  |  |  |
|  |  |  |  |


| Obligations of state and political subdivisions | $\$ 496,251$ | $\$$ | 16,203 | $\$$ | $(247)$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| U.S. Government agency securities | 252,728 |  | 7,503 |  | $(256)$ |
| Corporate obligations | 622 | 0 | 0 | 259,975 |  |
| CRA qualified investment fund | 1,022 | 6 | 0 | 622 |  |
| FHLB and FNBB equity securities | 10,443 |  | 0 |  | 0 |
|  |  |  |  |  |  |
| Total | $\$ 761,066$ | $\$ 23,712$ | $\$$ | $(503)$ | $\$ 784,443$ |

December 31, 2014:

| Obligations of state and political subdivisions | $\$ 555,335$ | $\$ 18,267$ | $\$$ | $(393)$ | $\$ 573,209$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| U.S. Government agency securities | 245,854 |  | 6,144 |  | $(765)$ | 251,233 |
| Corporate obligations | 654 | 0 | 0 | 654 |  |  |
| FHLB and FNBB equity securities | 14,225 |  | 0 |  | 0 | 14,225 |
|  |  |  |  |  |  |  |
| Total | $\$ 816,068$ | $\$ 24,411$ | $\$$ | $(1,158)$ | $\$ 839,321$ |  |


| March 31, 2014: |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Obligations of state and political subdivisions | $\$ 447,368$ | $\$$ | 10,010 | $\$$ | $(4,630)$ | $\$ 452,748$ |
| U.S. Government agency securities | 219,836 |  | 3,526 | $(3,622)$ | 219,740 |  |
| Corporate obligations | 686 | 0 | 0 | 686 |  |  |
| FHLB and FNBB equity securities | 14,487 |  | 0 |  | 0 | 14,487 |
| Total | $\$ 682,377$ | $\$ 13,536$ | $\$$ | $(8,252)$ | $\$ 687,661$ |  |

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The following table shows estimated fair value of investment securities AFS having gross unrealized losses and the amount of such unrealized losses, aggregated by investment category and length of time that individual investment securities have been in a continuous unrealized loss position, as of the dates indicated.


In evaluating the Company s unrealized loss positions for other-than-temporary impairment of its investment securities portfolio, management considers the credit quality of the issuer, the nature and cause of the unrealized loss, the severity and duration of the impairments and other factors. At March 31, 2015 management determined the unrealized losses were the result of fluctuations in interest rates and did not reflect deteriorations of the credit quality of the investments. Accordingly, management considers these unrealized losses to be temporary in nature. The Company does not have the intent to sell these investment securities with unrealized losses and, more likely than not, will not be required to sell these investment securities before fair value recovers to amortized cost.

The following table shows the amortized cost and estimated fair value of investment securities AFS by maturity or estimated date of repayment as of the date indicated.

## Maturity or

March 31, 2015
Amortized Estimated Cost

Fair

## Estimated Repayment

|  | (Dollars in thousands) |  |
| :--- | ---: | ---: |
| One year or less | $\$ 37,328$ | $\$ 38,391$ |
| After one year to five years | 139,542 | 142,725 |
| After five years to ten years | 187,370 | 192,169 |
| After ten years | 396,826 | 410,990 |
|  |  |  |
| Total | $\$ 761,066$ | $\$ 784,275$ |

For purposes of this maturity distribution, all investment securities AFS are shown based on their contractual maturity date or estimated date of repayment, except (i) FHLB and FNBB equity securities and the CRA qualified investment fund with no contractual maturity date are shown in the longest maturity category and (ii) U.S. Government agency securities and municipal housing authority securities backed by residential mortgages are allocated among various maturities based on an estimated repayment schedule utilizing Bloomberg median prepayment speeds or other estimates of prepayment speeds and interest rate levels at the measurement date. Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

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The following table is a summary of sales activities in the Company $s$ investment securities AFS for the periods indicated.

|  | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Sales proceeds |  | 30,117 |  |  |
| Gross realized gains | \$ | 2,535 | \$ | 5 |
| Gross realized losses |  | (1) |  | 0 |
| Net gains on investment securities |  | 2,534 | \$ | 5 |

## 6. Allowance for Loan and Lease Losses ( ALLL ) and Credit Quality Indicators Allowance for Loan and Lease Losses

The following table is a summary of activity within the ALLL for the periods indicated.

|  | $\begin{array}{c}\text { Three Months } \\ \text { Ended }\end{array}$ |  |
| :--- | :---: | :---: |
| March 31, |  |  |, $\left.\begin{array}{ccc}\mathbf{2 0 1 5} & \text { (Dollars in }\end{array}\right\}$

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As of March 31, 2015, the Company had identified purchased loans where the expected performance had deteriorated from management s performance expectations established in conjunction with the determination of the Day 1 Fair Values or where current information indicates it is probable that the Company will not be able to collect all amounts according to the contractual terms thereon. As a result, the Company recorded partial charge-offs totaling $\$ 1.3$ million during the first quarter of 2015 and $\$ 0.2$ million during the first quarter of 2014. The Company also recorded provision for loan and lease losses of $\$ 1.3$ million during the first quarter of 2015 and $\$ 0.2$ million during the first quarter of 2014. At March 31, 2015, the Company had $\$ 14.1$ million of impaired purchased loans compared to $\$ 29.3$ million at March 31, 2014 and $\$ 14.0$ million at December 31, 2014.

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The following table is a summary of the Company s ALLL for the periods indicated.
Beginning
Balance

Charge-offs Recoveries Provision | Ending |
| :---: |
| Balance |

(Dollars in thousands)
Three months ended March 31, 2015:
Real estate:

| Residential 1-4 family | $\$ 5,482$ | $\$$ | $(529)$ | $\$$ | 11 | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Non-farm/non-residential | 17,190 |  | $(205)$ |  | 12 | 769 |

$\begin{array}{lllllllll}\text { Total } & \$ 52,918 & \$ & (5,394) & \$ & 308 & \$ & 6,315 & \$ 54,147\end{array}$
Year ended December 31, 2014:
Real estate:

| Residential 1-4 family | $\$ 4,701$ | $\$$ | $(577)$ | $\$$ | 135 | $\$$ | 1,223 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

Total
$\$ 42,945 \quad \$ \quad(8,338) \quad \$ \quad 1,396 \quad \$ 16,915 \quad \$ 52,918$

## Three months ended March 31, 2014:

Real estate:

|  | $\$ 4,701$ | $\$$ | $(199)$ | $\$$ | 22 | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Residential 1-4 family | 13,633 | $(73)$ | 3 | 450 | 14,622 |  |
| Non-farm/non-residential | 12,306 | 0 | 8 | 514 | 12,828 |  |
| Construction/land development | 3,000 | $(15)$ | 5 | 28 | 3,018 |  |
| Agricultural | 2,504 | 0 | 0 | $(75)$ | 2,429 |  |
| Multifamily residential | 2,855 | $(374)$ | 628 | $(371)$ | 2,738 |  |
| Commercial and industrial | 917 | $(41)$ | 18 | $(63)$ | 831 |  |
| Consumer | 2,266 | $(146)$ | 6 | 312 | 2,438 |  |
| Direct financing leases | 763 | $(72)$ | 46 | 207 | 944 |  |
| Other |  |  |  |  |  |  |

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| Purchased loans | 0 | $(204)$ |  | 0 | 204 | 0 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total | $\$ 42,945$ | $\$$ | $(1,124)$ | $\$$ | 736 | $\$$ | 1,304 | $\$ 43,861$ |

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The following table is a summary of the Company s ALLL and recorded investment in non-purchased loans and leases of the dates indicated.

| ALLL | ALLL |  | Non-Purchased Loans and Leases |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| for |  |  |  |  |  |
| Individually |  |  | Individually |  |  |
| Evaluated | ALLL for |  | Evaluated |  | Total |
| Impaired | All |  | Impaired |  | Loans |
| Loans | Other |  | All Other | Loans |  |
| and | Loans and | Total | and | Loans and | and |
| Leases | Leases | ALLL | Leases | Leases | Leases |

(Dollars in thousands)
March 31, 2015:
Real estate:

| Residential 1-4 family | $\$ 295$ | $\$ 5,362$ | $\$ 5,657$ | $\$ 2,509$ | $\$ 301,326$ | $\$ 303,835$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Non-farm/non-residential | 10 | 17,756 | 17,766 | 538 | $1,574,413$ | $1,574,951$ |
| Construction/land development | 2 | 17,578 | 17,580 | 9,413 | $1,650,924$ | $1,660,337$ |
| Agricultural | 0 | 2,526 | 2,526 | 305 | 48,879 | 49,184 |
| Multifamily residential | 0 | 2,423 | 2,423 | 0 | 228,973 | 228,973 |
| Commercial and industrial | 53 | 3,248 | 3,301 | 131 | 252,947 | 253,078 |
| Consumer | 3 | 821 | 824 | 33 | 24,836 | 24,869 |
| Direct financing leases | 0 | 3,258 | 3,258 | 0 | 126,326 | 126,326 |
| Other | 0 | 812 | 812 | 9 | 89,543 | 89,552 |

$\begin{array}{llllllll}\text { Total } & \$ 363 & \$ 53,784 & \$ 54,147 & \$ 12,938 & \$ 4,298,167 & \$ 4,311,105\end{array}$
December 31, 2014:

| Real estate: | $\$$ | 356 | $\$$ | 5,126 | $\$ 5,482$ | $\$ 2,734$ | $\$ 280,519$ | $\$ 283,253$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Residential 1-4 family | 18 | 17,172 | 17,190 | 2,507 | $1,501,034$ | $1,503,541$ |  |  |
| Non-farm/non-residential | 68 | 15,892 | 15,960 | 14,304 | $1,397,534$ | $1,411,838$ |  |  |
| Construction/land development | 6 | 2,552 | 2,558 | 365 | 46,870 | 47,235 |  |  |
| Agricultural | 0 | 2,147 | 2,147 | 0 | 211,156 | 211,156 |  |  |
| Multifamily residential | 644 | 4,229 | 4,873 | 623 | 287,084 | 287,707 |  |  |
| Commercial and industrial | 3 | 815 | 818 | 34 | 25,635 | 25,669 |  |  |
| Consumer | 0 | 2,989 | 2,989 | 0 | 115,475 | 115,475 |  |  |
| Direct financing leases | 0 | 901 | 901 | 8 | 93,988 | 93,996 |  |  |
| Other |  |  |  |  |  |  |  |  |
|  | $\$ 1,095$ | $\$ 51,823$ | $\$ 52,918$ | $\$ 20,575$ | $\$ 3,959,295$ | $\$ 3,979,870$ |  |  |
| Total |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| March 31, 2014: | $\$ 385$ | $\$ 4,237$ | $\$ 4,622$ | $\$ 3,811$ | $\$ 248,977$ | $\$$ | 252,788 |  |
| Real estate: | 29 | 13,984 | 14,013 | 1,627 | $1,142,856$ | $1,144,483$ |  |  |
| Residential 1-4 family | 2 | 12,826 | 12,828 | 325 | 795,801 | 796,126 |  |  |

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| Agricultural | 243 | 2,775 | 3,018 | 817 | 43,091 | 43,908 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Multifamily residential | 0 | 2,429 | 2,429 | 0 | 195,332 | 195,332 |
| Commercial and industrial | 624 | 2,114 | 2,738 | 626 | 137,038 | 137,664 |
| Consumer | 3 | 828 | 831 | 48 | 23,721 | 23,769 |
| Direct financing leases | 0 | 2,438 | 2,438 | 0 | 92,856 | 92,856 |
| Other | 0 | 944 | 944 | 10 | 91,567 | 91,577 |
|  |  |  |  |  |  |  |
| Total | $\$ 1,286$ | $\$ 42,575$ | $\$ 43,861$ | $\$ 7,264$ | $\$ 2,771,239$ | $\$ 2,778,503$ |

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The following table is a summary of impaired non-purchased loans and leases as of and for the three months ended March 31, 2015.


## Table of Contents

The following table is a summary of impaired non-purchased loans and leases as of and for the year ended December 31, 2014.


## Table of Contents

The following table is a summary of impaired non-purchased loans and leases as of and for the three months ended March 31, 2014.

|  | Principal Balance | Net Charge-offs to Date | Principal <br> Balance, Net of Charge-offs llars in thousan |  | Specific ALLL ds) | Weighted Average Carrying Value Three Months Ended March 31, 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired loans and leases for which there is a related ALLL: |  |  |  |  |  |  |  |
| Real estate: |  |  |  |  |  |  |  |
| Residential 1-4 family | \$ 3,164 | \$ (1,726) | \$ | 1,438 | \$ 385 | \$ | 1,677 |
| Non-farm/non-residential | 188 | (127) |  | 61 | 29 |  | 53 |
| Construction/land development | 38 | (22) |  | 16 | 2 |  | 16 |
| Agricultural | 360 | (12) |  | 348 | 243 |  | 409 |
| Commercial and industrial | 1,368 | (803) |  | 565 | 624 |  | 588 |
| Consumer | 103 | (80) |  | 23 | 3 |  | 23 |
| Other | 0 | 0 |  | 0 | 0 |  | 8 |
| Total impaired loans and leases with a related ALLL | 5,221 | $(2,770)$ |  | 2,451 | 1,286 |  | 2,774 |


| Impaired loans and leases for which there is not a related ALLL: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate: |  |  |  |  |  |
| Residential 1-4 family | 2,845 | (472) | 2,373 | 0 | 2,252 |
| Non-farm/non-residential | 2,702 | $(1,136)$ | 1,566 | 0 | 1,840 |
| Construction/land development | 390 | (81) | 309 | 0 | 264 |
| Agricultural | 513 | (44) | 469 | 0 | 441 |
| Multifamily residential | 133 | (133) | 0 | 0 | 0 |
| Commercial and industrial | 220 | (159) | 61 | 0 | 68 |
| Consumer | 34 | (9) | 25 | 0 | 26 |
| Other | 30 | (20) | 10 | 0 | 10 |

Total impaired loans and leases without a related
ALLL

| 6,867 | $(2,054)$ | 4,813 | 0 | 4,901 |
| :--- | :--- | :--- | :--- | :--- |

$\begin{array}{lllllllll}\text { Total impaired loans and leases } & \$ 12,088 & \$(4,824) & \$ 7,264 & \$ 1,286 & \$ & 7,675\end{array}$
Management has determined that certain of the Company s impaired non-purchased loans and leases do not require any specific allowance at March 31, 2015 and 2014 or at December 31, 2014 because (i) management s analysis of such individual loans and leases resulted in no impairment or (ii) all identified impairment on such loans and leases has previously been charged off.

Interest income on impaired non-purchased loans and leases is recognized on a cash basis when and if actually collected. Total interest income recognized on impaired non-purchased loans and leases for the three months ended March 31, 2015 and 2014 and for the year ended December 31, 2014 was not material.

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## Credit Quality Indicators

## Non-Purchased Loans and Leases

The following table is a summary of credit quality indicators for the Company s non-purchased loans and leases as of the dates indicated.

Satisfactory Moderate Watch Substandard Total
(Dollars in thousands)
March 31, 2015:
Real estate:

| Residential 1-4 family ${ }^{(1)}$ | $\$ 293,140$ | $\$$ | 0 | $\$ 4,456$ | $\$$ | 6,239 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Non-farm/non-residential | $1,356,456$ | 158,588 | 53,874 | 6,033 | $1,574,951$ |  |
| Construction/land development | $1,433,497$ | 203,405 | 11,049 | 12,386 | $1,660,337$ |  |
| Agricultural | 23,663 | 13,974 | 9,293 | 2,254 | 49,184 |  |
| Multifamily residential | 187,966 | 37,686 | 1,663 | 1,658 | 228,973 |  |
| Commercial and industrial | 180,448 | 68,809 | 2,403 | 1,418 | 253,078 |  |
| Consumer ${ }^{(1)}$ | 24,243 | 0 | 369 | 257 | 24,869 |  |
| Direct financing leases | 125,845 | 354 | 75 | 52 | 126,326 |  |
| Other ${ }^{(1)}$ | 84,596 | 4,716 | 221 | 19 | 89,552 |  |
|  |  |  |  |  |  |  |
| Total | $\$ 3,709,854$ | $\$ 487,532$ | $\$ 83,403$ | $\$$ | 30,316 | $\$ 4,311,105$ |

December 31, 2014:
Real estate:

|  | $\$ 271,576$ | $\$$ | 0 | $\$ 4,082$ | $\$$ | 7,595 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Residential 1-4 family ${ }^{(1)}$ | $1,300,582$ | 142,688 | 53,863 | 283,253 |  |  |
| Non-farm/non-residential | $1,190,005$ | 192,046 | 11,135 | 18,652 | $1,503,541$ |  |
| Construction/land development | 22,446 | 12,375 | 10,226 | 2,188 | 47,235 |  |
| Agricultural | 171,806 | 37,886 | 713 | 751 | 211,156 |  |
| Multifamily residential | 208,054 | 59,967 | 18,310 | 1,376 | 287,707 |  |
| Commercial and industrial | 25,267 | 0 | 141 | 261 | 25,669 |  |
| Consumer ${ }^{(1)}$ | 114,586 | 715 | 117 | 57 | 115,475 |  |
| Direct financing leases | 89,364 | 4,312 | 286 | 34 | 93,996 |  |
| Other (1) |  |  |  |  |  |  |
|  | $\$ 3,393,686$ | $\$ 449,989$ | $\$ 98,873$ | $\$$ | 37,322 | $\$ 3,979,870$ |
| Total |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| March 31, 2014: |  |  |  |  |  |  |
| Real estate: | $\$ 244,259$ | $\$$ | 0 | $\$ 2,449$ | $\$$ | 6,080 |
| Residential 1-4 family ${ }^{(1)}$ | 954,057 | 130,787 | 53,658 | 5,981 | $1,144,483$ |  |
| Non-farm/non-residential | 613,474 | 155,254 | 23,254 | 4,144 | 796,126 |  |
| Construction/land development | 21,228 | 9,914 | 9,747 | 3,019 | 43,908 |  |
| Agricultural | 164,062 | 29,625 | 389 | 1,256 | 195,332 |  |
| Multifamily residential | 103,039 | 31,434 | 1,642 | 1,549 | 137,664 |  |
| Commercial and industrial | 23,203 |  | 0 | 220 | 346 | 23,769 |

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| Direct financing leases | 91,927 | 881 | 0 | 48 | 92,856 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Other $^{(1)}$ | 89,181 | 2,253 | 113 | 30 | 91,577 |
| Total | $\$ 2,304,430$ | $\$ 360,148$ | $\$ 91,472$ | $\$$ | 22,453 |

(1) The Company does not risk rate its residential 1-4 family loans, its consumer loans, and certain other loans. However, for purposes of the above table, the Company considers such loans to be (i) satisfactory if they are performing and less than 30 days past due, (ii) watch if they are performing and 30 to 89 days past due or (iii) substandard if they are nonperforming or 90 days or more past due.

The following categories of credit quality indicators are used by the Company.
Satisfactory Loans and leases in this category are considered to be a satisfactory credit risk and are generally considered to be collectible in full.

Moderate Loans and leases in this category are considered to be a marginally satisfactory credit risk and are generally considered to be collectible in full.

Watch Loans and leases in this category are presently protected from apparent loss; however, weaknesses exist which could cause future impairment of repayment of principal or interest.

Substandard Loans and leases in this category are characterized by deterioration in quality exhibited by a number of weaknesses requiring corrective action and posing risk of some loss.

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The following table is an aging analysis of past due non-purchased loans and leases as of the dates indicated.

## Total

| 30-89 Days | 90 Days | Past |
| :--- | :--- | :--- | :--- |
| Past Due ${ }^{(1)}$ or More ${ }^{(2)}$ | Due | Current ${ }^{(3)} \quad$ Total |

(Dollars in thousands)

| March 31, 2015: |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate: |  |  |  |  |  |  |  |
| Residential 1-4 family | \$ 5,161 | \$ | 1,618 | \$ | 6,779 | \$ 297,056 | \$ 303,835 |
| Non-farm/non-residential | 4,276 |  | 376 |  | 4,652 | 1,570,299 | 1,574,951 |
| Construction/land development | 229 |  | 9,414 |  | 9,643 | 1,650,694 | 1,660,337 |
| Agricultural | 1,685 |  | 305 |  | 1,990 | 47,194 | 49,184 |
| Multifamily residential | 0 |  | 0 |  | 0 | 228,973 | 228,973 |
| Commercial and industrial | 1,862 |  | 198 |  | 2,060 | 251,018 | 253,078 |
| Consumer | 394 |  | 27 |  | 421 | 24,448 | 24,869 |
| Direct financing leases | 41 |  | 52 |  | 93 | 126,233 | 126,326 |
| Other | 163 |  | 8 |  | 171 | 89,381 | 89,552 |

Total $\quad \$ 13,811 \quad \$ \quad 11,998 \quad \$ 25,809 \quad \$ 4,285,296 \quad \$ 4,311,105$

## December 31, 2014:

Real estate:

|  | $\$ 6,352$ | $\$$ | 1,536 | $\$ 7,888$ | $\$ 275,365$ | $\$ 283,253$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Residential 1-4 family | 2,708 | 1,445 | 4,153 | $1,499,388$ | $1,503,541$ |  |
| Non-farm/non-residential | 3,520 | 12,881 | 16,401 | $1,395,437$ | $1,411,838$ |  |
| Construction/land development | 1,680 | 304 | 1,984 | 45,251 | 47,235 |  |
| Agricultural | 0 | 0 | 0 | 211,156 | 211,156 |  |
| Multifamily residential | 586 | 94 | 680 | 287,027 | 287,707 |  |
| Commercial and industrial | 161 | 55 | 216 | 25,453 | 25,669 |  |
| Consumer | 39 | 54 | 93 | 115,382 | 115,475 |  |
| Direct financing leases | 58 | 12 | 70 | 93,926 | 93,996 |  |

Total $\quad \$ 15,104 \quad \$ \quad 16,381 \quad \$ 31,485 \quad \$ 3,948,385 \quad \$ 3,979,870$
March 31, 2014:

| Real estate: | $\$ 3,167$ | $\$$ | 2,108 | $\$ 5,275$ | $\$$ | 247,513 | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Residential 1-4 family | 647 |  | 1,376 | 2,023 | $1,142,460$ | $1,144,483$ |  |
| Non-farm/non-residential | 7,077 |  | 3,950 | 11,027 | 785,099 | 796,126 |  |
| Construction/land development | 495 | 582 | 1,077 | 42,831 | 43,908 |  |  |
| Agricultural | 0 | 0 | 0 | 195,332 | 195,332 |  |  |
| Multifamily residential | 891 | 16 | 907 | 136,757 | 137,664 |  |  |
| Commercial and industrial | 240 | 78 | 318 | 23,451 | 23,769 |  |  |
| Consumer | 59 | 0 | 59 | 92,797 | 92,856 |  |  |
| Direct financing leases | 17 | 9 | 26 | 91,551 | 91,577 |  |  |
| Other |  |  |  |  |  |  |  |

Total
(1) Includes $\$ 0.6$ million, $\$ 0.9$ million and $\$ 0.6$ million at March 31, 2015, December 31, 2014 and March 31, 2014, respectively, of loans and leases on nonaccrual status.
(2) All loans and leases greater than 90 days past due were on nonaccrual status at March 31, 2015 and 2014 and December 31, 2014.
(3) Includes $\$ 1.7$ million, $\$ 0.4$ million and $\$ 3.0$ million of loans and leases on nonaccrual status at March 31, 2015, December 31, 2014 and March 31, 2014, respectively.

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## Purchased Loans

The following table is a summary of credit quality indicators for the Company spurchased loans as of the dates indicated.

(Dollars in thousands)

## March 31, 2015:

Real estate:

| Residential 1-4 family | $\$ 67,490$ | $\$ 107,772$ | $\$ 33,991$ | $\$ 64,957$ | $\$ 158$ | $\$ 92,829$ | $\$ 2,329$ | $\$ 369,526$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Non-farm/non-residential | 227,184 | 759,926 | 135,766 | 4,353 | 256 | 151,342 | 7,000 | $1,285,827$ |
| Construction/land |  |  |  |  |  |  |  |  |
| development |  |  |  |  |  |  |  |  |

$\begin{array}{llllllll}\text { Total } & \$ 360,147 & \$ 1,055,352 & \$ 213,268 & \$ 100,175 & \$ 1,337 & \$ 299,075 & \$ 12,810\end{array} \$ 2,042,164$

## December 31, 2014:

Real estate:

| Residential 1-4 family | $\$ 73,196$ | $\$$ | 81,840 | $\$ 30,180$ | $\$ 71,687$ | $\$$ | 151 | $\$ 96,752$ | $\$ 1,899$ | $\$ 355,705$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Non-farm/non-residential | 166,754 | 180,522 | 32,157 | 4,906 | 505 | 114,217 | 5,828 | 504,889 |  |  |
| Construction/land |  |  |  |  |  |  |  |  |  |  |
| development | 21,803 | 26,858 | 4,312 | 13,708 | 0 | 28,497 | 4,598 | 99,776 |  |  |
| Agricultural | 10,444 | 25,187 | 2,409 | 1,525 | 0 | 8,331 | 92 | 47,988 |  |  |
| Multifamily residential | 22,731 | 11,646 | 1,971 | 884 | 67 | 4,823 | 312 | 42,434 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Total real estate | 294,928 | 326,053 | 71,029 | 92,710 | 723 | 252,620 | 12,729 | $1,050,792$ |  |  |
| Commercial and |  |  |  |  |  |  |  |  |  |  |
| industrial | 20,340 | 23,048 | 4,900 | 10,659 | 22 | 9,297 | 559 | 68,825 |  |  |
| Consumer | 1,605 | 272 | 420 | 12,538 | 3 | 426 | 4 | 15,268 |  |  |
| Other | 4,845 | 5,830 | 597 | 945 | 0 | 845 | 0 | 13,062 |  |  |

$\begin{array}{lllllllllll}\text { Total } & \$ 321,718 & \$ & 355,203 & \$ 76,946 & \$ 116,852 & \$ & 748 & \$ 263,188 & \$ 13,292 & \$ 1,147,947\end{array}$

| March 31, 2014: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential 1-4 family | \$ 27,899 | \$ | 37,442 | \$ | 21,933 | \$ | 34,004 | \$ | 0 | \$ 115,707 | \$ 3,621 | \$ | 240,606 |
| Non-farm/non-residential | 59,720 |  | 102,836 |  | 32,160 |  | 2,701 |  | 0 | 140,933 | 14,534 |  | 352,884 |
| Construction/land development | 9,880 |  | 18,384 | Construction/land |  |  |  |  |  | 40,075 | 10,394 |  | 93,888 |
| Agricultural | 1,260 |  | 7,490 |  | 842 |  | 146 |  | 0 | 11,050 | 339 |  | 21,127 |
| Multifamily residential | 3,216 |  | 5,903 |  | 5,002 |  | 1,046 |  | 0 | 10,799 | 310 |  | 26,276 |
| Total real estate | 101,975 |  | 172,055 |  | 70,542 |  | 42,447 |  | 0 | 318,564 | 29,198 |  | 734,781 |
| Commercial and |  |  |  |  |  |  |  |  |  |  |  |  |  |
| industrial | 10,766 |  | 14,526 |  | 5,138 |  | 2,648 |  | 0 | 12,975 | 130 |  | 46,183 |
| Consumer | 1,448 |  | 204 |  | 332 |  | 4,065 |  | 0 | 647 | 4 |  | 6,700 |
| Other | 1,204 |  | 2,835 |  | 529 |  | 200 |  | 0 | 1,056 | 0 |  | 5,824 |
| Total | \$ 115,393 | \$ | 189,620 | \$ | 76,541 | \$ | 49,360 | \$ | 0 | \$ 333,242 | \$ 29,332 | \$ | 793,488 |

The following grades are used for purchased loans without evidence of credit deterioration at the date of acquisition.
FV 33 Loans in this category are considered to be satisfactory with minimal credit risk and are generally considered collectible.

FV 44 Loans in this category are considered to be marginally satisfactory with minimal to moderate credit risk and are generally considered collectible.

FV 55 Loans in this category exhibit weakness and are considered to have elevated credit risk and elevated risk of repayment.

FV 36 Loans in this category were not individually reviewed at the date of purchase and are assumed to have characteristics similar to the characteristics of the aggregate acquired portfolio.

FV 77 Loans in this category have deteriorated since the date of purchase and are considered impaired.
The following grades are used for purchased loans with evidence of credit deterioration at the date of acquisition.

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FV 66 Loans in this category are performing in accordance with or exceeding management s performance expectations established in conjunction with the determination of Day 1 Fair Values.

FV 88 Loans in this category have deteriorated from management s performance expectations established in conjunction with the determination of Day 1 Fair Values.

The Company had no allowance at March 31, 2015 and 2014 or December 31, 2014 for its (i) purchased loans without evidence of credit deterioration at the date of acquisition as management $s$ analysis of such individual loans resulted in no impairment or all identified impairment on such loans had been charged off, or (ii) purchased loans with evidence of credit deterioration at the date of acquisition as all such loans were performing in accordance with management s expectations established in conjunction with the determination of the Day 1 Fair Values or all losses had been charged off on such loans whose performance had deteriorated from management $s$ expectations established in conjunction with the deterioration of the Day 1 Fair Values.

The following table is an aging analysis of past due purchased loans as of the dates indicated.

| 30-89 Days | 90 Days | Total |  | Total |
| :---: | :---: | :---: | :---: | :---: |
| Past | or | Past |  | Purchased |
| Due | More | Due | Current | Loans |

March 31, 2015:
Real estate:

| Residential 1-4 family | $\$ 7,783$ | $\$ 8,064$ | $\$ 15,847$ | $\$$ | 353,679 | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| 369,526 |  |  |  |  |  |  |
| Non-farm/non-residential | 6,919 | 13,138 | 20,057 | $1,265,770$ | $1,285,827$ |  |
| Construction/land development | 1,623 | 4,336 | 5,959 | 72,826 | 78,785 |  |
| Agriculture | 249 | 167 | 416 | 37,290 | 37,706 |  |
| Multifamily residential | 5,375 | 504 | 5,879 | 185,600 | 191,479 |  |
| Commercial and industrial | 1,090 | 627 | 1,717 | 54,976 | 56,693 |  |
| Consumer | 148 | 98 | 246 | 11,719 | 11,965 |  |
| Other | 101 | 30 | 131 | 10,052 | 10,183 |  |
|  |  |  |  |  |  |  |
| Total | $\$ 23,288$ | $\$ 26,964$ | $\$ 50,252$ | $\$ 1,991,912$ | $\$ 2,042,164$ |  |

December 31, 2014:

| Real estate: | $\$ 8,088$ | $\$ 9,043$ | $\$ 17,131$ | $\$$ | 338,574 | $\$ 355,705$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Residential 1-4 family | 8,907 | 12,439 | 21,346 | 483,543 | 504,889 |  |
| Non-farm/non-residential | 1,197 | 5,464 | 6,661 | 93,115 | 99,776 |  |
| Construction/land development | 237 | 875 | 1,112 | 46,876 | 47,988 |  |
| Agriculture | 515 | 67 | 582 | 41,852 | 42,434 |  |
| Multifamily residential | 863 | 751 | 1,614 | 67,211 | 68,825 |  |
| Commercial and industrial | 199 | 103 | 302 | 14,966 | 15,268 |  |
| Consumer | 0 | 31 | 31 | 13,031 | 13,062 |  |
| Other |  |  |  |  |  |  |
|  | $\$ 20,006$ | $\$ 28,773$ | $\$ 48,779$ | $\$ 1,099,168$ | $\$ 1,147,947$ |  |


| March 31, 2014: |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Real estate: |  |  |  |  |  |  |  |
| Residential 1-4 family | 9,160 | $\$ 15,258$ | $\$ 26,715$ | $\$$ | 213,891 | $\$$ | 240,606 |
| Non-farm/non-residential | 1,979 | 16,537 | 38,305 | 18,516 | 314,579 | 352,884 |  |
| Construction/land development | 1,129 | 1,547 | 2,676 | 75,372 | 93,888 |  |  |
| Agriculture | 0 | 5,139 | 5,139 | 21,137 | 21,127 |  |  |
| Multifamily residential | 1,028 | 1,978 | 3,006 | 43,177 | 46,276 |  |  |
| Commercial and industrial | 179 | 179 | 358 | 6,342 | 6,700 |  |  |
| Consumer | 8 | 19 | 27 | 5,797 | 5,824 |  |  |
| Other |  |  |  |  |  |  |  |
|  | $\$ 24,940$ | $\$ 69,802$ | $\$ 94,742$ | $\$$ | 698,746 | $\$$ | 793,488 |

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At March 31, 2015 and 2014 and December 31, 2014, a portion of the Company s purchased loans with evidence of credit deterioration at the date of acquisition were past due, including many that were 90 days or more past due. Such delinquencies were included in the Company s performance expectations in determining the Day 1 Fair Values. Additionally, in accordance with GAAP, the Company continues to accrete into earnings income on such loans.

## 7. Income Taxes

The following table is a summary of the types of temporary differences between the tax basis of assets and liabilities and their financial reporting amounts that give rise to deferred income tax assets and liabilities and their approximate tax effects as of the dates indicated.

|  | March 31, |  | $\begin{gathered} \text { December 31, } \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2015 | 2014 |  |  |
|  | (Dollars in thousands) |  |  |  |
| Deferred tax assets: |  |  |  |  |
| Allowance for loan and lease losses | \$ 20,625 | \$ 16,842 | \$ | 20,324 |
| Differences in amounts reflected in the financial statements and income tax basis of purchased loans not previously covered by FDIC loss share agreements | 32,962 | 18,453 |  | 20,444 |
| Differences in amounts reflected in the financial statements and income tax basis for deposits assumed in acquisitions | 8,926 | 1,157 |  | 1,337 |
| Stock-based compensation | 3,807 | 1,415 |  | 3,268 |
| Deferred compensation | 2,069 | 1,888 |  | 1,991 |
| Foreclosed assets | 4,471 | 4,831 |  | 3,503 |
| Deferred fees and costs on loans and leases | 5,244 | 1,604 |  | 4,785 |
| Investment securities AFS | 0 | 600 |  | 0 |
| Differences in amounts reflected in the financial statements and income tax basis of assets acquired and liabilities assumed in FDIC-assisted acquisitions | 8,050 | 5,393 |  | 8,098 |
| Acquired net operating losses | 13,569 | 13,180 |  | 13,332 |
| Other, net | 1,958 | 2,130 |  | 2,568 |
| Total gross deferred tax assets | 101,681 | 67,493 |  | 79,650 |
| Less valuation allowance | (474) | (474) |  | (474) |
| Net deferred tax asset | 101,207 | 67,019 |  | 79,176 |
| Deferred tax liabilities: |  |  |  |  |
| Accelerated depreciation on premises and equipment | 19,114 | 17,954 |  | 18,653 |
| Investment securities AFS | 7,675 | 0 |  | 7,692 |
| Acquired intangible assets | 10,935 | 5,066 |  | 9,743 |


| Total gross deferred tax liabilities | 37,724 | 23,020 |  | 36,088 |
| :--- | ---: | ---: | :--- | :--- |
| Net deferred tax assets | $\$ 63,483$ | $\$ 43,999$ | $\$$ | 43,088 |

Net operating losses were acquired in the Bancshares, Summit and Intervest acquisitions and the Company s 2013 acquisition of The First National Bank of Shelby ( FNB Shelby ). The net operating losses from the Bancshares transaction total $\$ 15.7$ million at March 31, 2015 and will expire at various dates from 2030 through 2034. The net operating losses acquired from the Summit transaction were utilized during 2014. The net operating losses acquired in the Intervest transaction totaled $\$ 6.3$ million at March 31, 2015 and will expire at various dates from 2030 through 2035. The net operating losses from the FNB Shelby transaction totaled $\$ 20.0$ million at March 31, 2015, of which $\$ 12.5$ million will expire in 2032 and $\$ 7.5$ million will expire in 2033.

At March 31, 2015 and 2014 and December 31, 2014, the Company had a deferred tax valuation allowance of approximately $\$ 0.5$ million to reflect its assessment that the realization of the benefits from the recovery of net operating losses are expected to be subject to Section 382 limitations.

To the extent that additional information becomes available regarding the settlement or recovery of acquired net operating loss carryforwards or assets with built-in losses acquired in any of the Company s previous acquisitions, management may be required to make adjustments to its deferred tax asset valuation allowance, which adjustments could affect goodwill or deferred income tax expense (benefit).

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## 8. Supplemental Data for Cash Flows

The following table provides supplemental cash flow information for the periods indicated.

| Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |
| (Dollars in thousands) |  |  |  |
| \$ | 6,773 | \$ | 4,782 |
|  | 2,029 |  | 772 |

Cash paid during the period for:

| Interest | $\$$ | 6,773 | $\$ 4,782$ |
| :--- | ---: | ---: | ---: |
| Taxes | 2,029 | 772 |  |
| Supplemental schedule of non-cash investing and financing |  |  |  |
| activities: | 44 | 11,325 |  |
| Net change in unrealized gains/losses on investment securities AFS | 6,746 | 2,205 |  |
| Loans and premises and equipment transferred to foreclosed assets | 0 | 2,267 |  |
| Unsettled AFS investment security purchases | 238,476 | 0 |  |

## 9. Guarantees and Commitments

Outstanding standby letters of credit are contingent commitments issued by the Company generally to guarantee the performance of a customer in third party arrangements. The maximum amount of future payments the Company could be required to make under these guarantees at March 31, 2015 was $\$ 13.7$ million. The Company holds collateral to support guarantees when deemed necessary. Collateralized commitments at March 31, 2015 totaled $\$ 13.5$ million.

At March 31, 2015, the Company had outstanding commitments to extend credit, excluding mortgage interest rate lock commitments, totaling $\$ 3.41$ billion. The following table shows the contractual maturities of outstanding commitments to extend credit as of the date indicated.

Contractual Maturities at March 31, 2015

| Maturity | (Dollars in thousands) | Amount |
| :--- | ---: | ---: |
|  |  | 168,610 |
| 2015 | 338,819 |  |
| 2016 | $1,746,740$ |  |
| 2017 | 808,907 |  |
| 2018 | 92,812 |  |
| Thereafter | 253,563 |  |
| Total | $\$ 3,409,451$ |  |

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## 10. Subordinated Debentures

At March 31, 2015, the Company had the following issues of trust preferred securities and subordinated debentures owed to the Trusts.

|  | Subordinated Debentures Owed to Trust | Unamortized Discount at March 31, 2015 | C | rrying alue of rdinated entures at rch 31, 2015 <br> in thousand |  | Trust referred ecurities of the Trusts | Contractual <br> Interest <br> Rate at <br> March 31, 2015 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ozark II | \$ 14,434 | 0 | \$ | 14,434 | \$ | 14,000 | 3.18\% |
| Ozark III | 14,433 | 0 |  | 14,433 |  | 14,000 | 3.20 |
| Ozark IV | 15,464 | 0 |  | 15,464 |  | 15,000 | 2.48 |
| Ozark V | 20,619 | 0 |  | 20,619 |  | 20,000 | 1.87 |
| Intervest II | 15,464 | (701) |  | 14,763 |  | 15,000 | 3.22 |
| Intervest III | 15,464 | (811) |  | 14,653 |  | 15,000 | 3.06 |
| Intervest IV | 15,464 | $(1,475)$ |  | 13,989 |  | 15,000 | 2.67 |
| Intervest V | 10,310 | $(1,401)$ |  | 8,909 |  | 10,000 | 1.92 |
|  | \$ 121,652 | \$ $(4,388)$ | \$ | 117,264 |  | 118,000 |  |

On February 10, 2015, in conjunction with the Intervest acquisition, the Company acquired the Intervest Trusts with outstanding subordinated debentures totaling $\$ 56.7$ million and related trust preferred securities totaling $\$ 55.0$ million. On the date of such acquisition, the Company recorded the assumed subordinated debentures owed to the Intervest Trusts at estimated fair value of $\$ 52.2$ million, based on an independent third party valuation, to reflect a current market interest rate for comparable obligations. The fair value adjustment of $\$ 4.5$ million is being amortized, using a level-yield methodology over the estimated holding period of approximately eight years, as an increase in interest expense of the subordinated debentures owed to the Intervest Trusts. In addition to the subordinated debentures of the Intervest Trusts, the Company also acquired $\$ 1.7$ million of trust common equity issued by the Intervest Trusts.

The trust preferred securities issued by Intervest Trust II and the related subordinated debentures bear interest, adjustable quarterly, at 90 -day London Interbank Offered Rates ( LIBOR ) plus $2.95 \%$ and contain a final maturity of September 17, 2033. The trust preferred securities issued by Intervest Trust III and the related subordinated debentures bear interest, adjustable quarterly, at 90 -day LIBOR plus $2.79 \%$ and contain a final maturity of March 17, 2034. The trust preferred securities issued by Intervest Trust IV and the related subordinated debentures bear interest, adjustable quarterly, at 90 -day LIBOR plus $2.40 \%$ and contain a final maturity of September 20, 2034. The trust preferred securities issued by Intervest Trust V and the related subordinated debentures bear interest, adjustable quarterly, at 90-day LIBOR plus $1.65 \%$ and contain a final maturity of December 15, 2036.

At March 31, 2015, the Company had an aggregate of $\$ 121.7$ million of subordinated debentures outstanding (with an aggregate carrying value of $\$ 117.3$ million) and had an asset of $\$ 3.7$ million representing its investment in the common equity issued by the Trusts. The sole assets of the Trusts are the adjustable rate debentures and the liabilities of the Trusts are the trust preferred securities. At March 31, 2015 and 2014, the Trusts had aggregate common equity of $\$ 3.7$ million and $\$ 1.9$ million, respectively, and did not have any restricted net assets. The Company has, through

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various contractual arrangements or by operation of law, fully and unconditionally guaranteed all obligations of the Trusts with respect to the trust preferred securities. Additionally, there are no restrictions on the ability of the Trusts to transfer funds to the Company in the form of cash dividends, loans or advances. The Company has the option to defer interest payments on the subordinated debentures from time to time for a period not to exceed five consecutive years. These trust preferred securities generally mature at or near the 30th anniversary date of each issuance. However, the trust preferred securities and related subordinated debentures may be prepaid at par, subject to regulatory approval.

## 11. Stock-Based Compensation

The Company has a nonqualified stock option plan for certain employees of the Company. This plan provides for the granting of nonqualified options to purchase shares of common stock in the Company. No option may be granted under this plan for less than the fair market value of the common stock, defined by the plan as the average of the highest reported asked price and the lowest reported bid price, on the date of the grant. The benefits or amounts that may be received by or allocated to any particular officer or employee of the Company under this plan will be determined in the sole discretion of the Company s board of directors or its personnel and compensation committee. While the vesting period and the termination date for the employee plan options are determined when options are granted, all such employee options outstanding at March 31, 2015 were issued with a vesting date three years after issuance and an expiration date seven years after issuance.

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The Company also has a nonqualified stock option plan for non-employee directors. This plan permits each director who is not otherwise an employee of the Company, or any subsidiary, to receive options to purchase 2,000 shares of the Company s common stock on the day following his or her election as a director of the Company at each annual meeting of stockholders and up to 2,000 shares upon election or appointment for the first time as a director of the Company. No option may be granted under this plan for less than the fair market value of the common stock, defined by the plan as the average of the highest reported asked price and the lowest reported bid price, on the date of the grant. These options are exercisable immediately and expire ten years after issuance.

All shares issued in connection with options exercised under both the employee and non-employee director stock option plans are in the form of newly issued shares.

The following table summarizes stock option activity for both the employee and non-employee director stock option plans for the period indicated.
$\left.\begin{array}{lcrcccc} & \text { Options } & \begin{array}{c}\text { Weighted- } \\ \text { Average } \\ \text { Exercise } \\ \text { Price/Share }\end{array} & \begin{array}{c}\text { Weighted-Average } \\ \text { Remaining } \\ \text { Contractual } \\ \text { Life } \\ \text { (in years) }\end{array} & \begin{array}{c}\text { Aggregate } \\ \text { Intrinsic } \\ \text { Value }\end{array} \\ \text { (in thousands) }\end{array}\right]$
(1) Based on closing price of $\$ 36.93$ per share on March 31, 2015.
(2) At March 31, 2015, the Company estimated that outstanding options to purchase 136,170 shares of its common stock would not vest and would be forfeited prior to their vesting date.
Intrinsic value for stock options is defined as the amount by which the current market price of the underlying stock exceeds the exercise price. For those stock options where the exercise price exceeds the current market price of the underlying stock, the intrinsic value is zero. The total intrinsic value of options exercised during the three months ended March 31, 2015 and 2014 was $\$ 1.4$ million and $\$ 3.9$ million, respectively.

No options to purchase shares of the Company s stock were issued during the three months ended March 31, 2015 or 2014. Stock-based compensation expense for stock options included in non-interest expense was $\$ 0.6$ million and $\$ 0.4$ million for the three months ended March 31, 2015 and 2014, respectively. Total unrecognized compensation cost related to non-vested stock option grants was $\$ 4.3$ million at March 31, 2015 is expected to be recognized over a weighted-average period of 2.2 years.

The Company has a restricted stock and incentive plan whereby all officers and employees of the Company are eligible to receive awards of restricted stock or restricted stock units. The benefits or amounts that may be received by or allocated to any particular officer or employee of the Company under this plan will be determined in the sole discretion of the Company s board of directors or its personnel and compensation committee. Shares of common stock issued under the plan may be shares of original issuance or shares held in treasury that have been reacquired by the Company. All restricted stock awards outstanding at March 31, 2015 were issued with a vesting date of three years after issuance.

The following table summarizes non-vested restricted stock activity for the period indicated.

Three Months Ended
March 31, 2015

| Outstanding | January 1, 2015 | 444,700 |
| :--- | :---: | :---: |
| Granted | 243,300 |  |
| Forfeited | $(27,250)$ |  |
| Vested | 0 |  |

Outstanding March 31, 2015 660,750

Weighted-average grant date fair value \$ 25.22

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The fair value of the restricted stock awards is amortized to compensation expense over the vesting period and is based on the market price of the Company s common stock at the date of grant multiplied by the number of shares granted that are expected to vest. Stock-based compensation expense for restricted stock included in non-interest expense was $\$ 1.3$ million and $\$ 0.9$ million for the three months ended March 31, 2015 and 2014, respectively. Unrecognized compensation expense for non-vested restricted stock awards was $\$ 10.8$ million at March 31, 2015 and is expected to be recognized over a weighted-average period of 2.4 years.

## 12. Fair Value Measurements

The Company measures certain of its assets and liabilities on a fair value basis using various valuation techniques and assumptions, depending on the nature of the asset or liability. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Additionally, fair value is used either annually or on a non-recurring basis to evaluate certain assets and liabilities for impairment or for disclosure purposes. The Company had no liabilities that were accounted for at fair value at March 31, 2015 or 2014 or at December 31, 2014.

The Company applies the following fair value hierarchy.

Level 1 Quoted prices for identical instruments in active markets.
Level 2 Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations whose inputs are observable.
Level 3 Instruments whose inputs are unobservable.
The following table sets forth the Company s assets, as of the dates indicated, that are accounted for at fair value.

|  | Level <br> $\mathbf{1}$ | Level 2 <br> (Dollars in thousands) | Level 3 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| March 31, 2015: |  |  |  |  |  |
| Investment securities AFS ${ }^{(1)}$ : | $\$$ | 0 | $\$ 493,140$ | $\$ 19,067$ | $\$ 512,207$ |
| Obligations of state and political subdivisions | 0 | 259,975 | 0 | 259,975 |  |
| U.S. Government agency securities | 0 | 622 | 0 | 622 |  |
| Corporate obligations | 1,028 | 0 | 0 | 1,028 |  |
| CRA qualified investment fund | 1,028 | 753,737 | 19,067 | 773,832 |  |
| Total investment securities AFS | 0 | 0 | 12,574 | 12,574 |  |
| Impaired non-purchased loans and leases | 0 | 0 | 14,147 | 14,147 |  |
| Impaired purchased loans | 0 | 0 | 32,094 | 32,094 |  |
| Foreclosed assets | $\$ 1,028$ | $\$ 753,737$ | $\$ 77,882$ | $\$ 832,647$ |  |
| Total assets at fair value |  |  |  |  |  |

## December 31, 2014:

| Investment securities AFS ${ }^{(1)}$ : |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Obligations of state and political subdivisions | \$ | 0 | \$ 553,808 | \$ | 19,401 | \$ 573,209 |
| U.S. Government agency securities |  | 0 | 251,233 |  | 0 | 251,233 |
| Corporate obligations |  | 0 | 654 |  | 0 | 654 |
| Total investment securities AFS |  | 0 | 805,695 |  | 19,401 | 825,096 |
| Impaired non-purchased loans and leases |  | 0 | 0 |  | 19,480 | 19,480 |
| Impaired purchased loans |  | 0 | 0 |  | 14,040 | 14,040 |
| Foreclosed assets |  | 0 | 0 |  | 37,775 | 37,775 |
| Total assets at fair value | \$ | 0 | \$ 805,695 | \$ | 90,696 | \$896,391 |
| March 31, 2014: |  |  |  |  |  |  |
| Investment securities AFS ${ }^{(1)}$ : |  |  |  |  |  |  |
| Obligations of state and political subdivisions | \$ | 0 | \$ 434,201 | \$ | 18,547 | \$ 452,748 |
| U.S. Government agency securities |  | 0 | 219,740 |  | 0 | 219,740 |
| Corporate obligations |  | 0 | 686 |  | 0 | 686 |
| Total investment securities AFS |  | 0 | 654,627 |  | 18,547 | 673,174 |
| Impaired non-purchased loans and leases |  | 0 | 0 |  | 5,978 | 5,978 |
| Impaired purchased loans |  | 0 | 0 |  | 29,332 | 29,332 |
| Foreclosed assets |  | 0 | 0 |  | 60,869 | 60,869 |
| Total assets at fair value | \$ | 0 | \$ 654,627 |  | 14,726 | \$769,353 |

(1) Does not include $\$ 10.4$ million at March 31, 2015; $\$ 14.2$ million at December 31, 2014 and $\$ 14.5$ million at March 31, 2014 of FHLB and FNBB equity securities that do not have readily determinable fair values and are carried at cost.

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The following table presents information related to Level 3 non-recurring fair value measurements as of the date indicated.

| Description | (Dollars in thousands) |  | Unobservable Inputs |
| :---: | :---: | :---: | :---: |
| Impaired non-purchased loans and leases | \$12,574 | Third party appraisal ${ }^{(1)}$ or discounted cash flows | 1. Management discount based on underlying collateral characteristics and market conditions |
|  |  |  | 2. Life of loan |
| Impaired purchased loans | \$14,147 | Third party appraisal ${ }^{(1)}$ and/or discounted cash flows | 1. Management discount based on underlying collateral characteristics and market conditions |
|  |  |  | 2. Life of loan |
| Foreclosed assets | \$32,094 | Third party appraisal, ${ }^{(1)}$ broker price opinions and/or discounted cash flows | 1. Management discount based on asset characteristics and marke conditions |
|  |  |  | 2. Discount rate |
|  |  |  | 3. Holding period |

(1) The Company utilizes valuation techniques consistent with the market, cost, and income approaches, or a combination thereof in determining fair value.
The following methods and assumptions are used to estimate the fair value of the Company $s$ assets and liabilities that are accounted for at fair value.

Investment securities The Company utilizes independent third parties as its principal pricing sources for determining fair value of investment securities which are measured on a recurring basis. As a result, the Company receives estimates of fair values from at least two independent pricing sources for the majority of its individual securities within its investment portfolio. For investment securities traded in an active market, fair values are based on quoted market prices if available. If quoted market prices are not available, fair values are based on quoted market prices of comparable securities, broker quotes, comprehensive interest rate tables and pricing matrices or a combination thereof. For investment securities traded in a market that is not active, fair value is determined using unobservable inputs. All fair value estimates of the Company s investment securities are reviewed and approved on a quarterly basis by its Investment Portfolio Manager and its Chief Financial Officer.

The Company has determined that certain of its investment securities had a limited to non-existent trading market at March 31, 2015. As a result, the Company considers these investments as Level 3 in the fair value hierarchy.

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Specifically, the fair values of certain obligations of state and political subdivisions consisting primarily of certain unrated private placement bonds (the private placement bonds ) in the amount of $\$ 19.1$ million at March 31 , 2015 were calculated using Level 3 hierarchy inputs and assumptions as the trading market for such securities was determined to be not active. This determination was based on the limited number of trades or, in certain cases, the existence of no reported trades for the private placement bonds. The private placement bonds are generally prepayable at par value at the option of the issuer. As a result, management believes the private placement bonds should be individually valued at the lower of (i) the matrix pricing provided by the Company $s$ third party pricing services for comparable unrated municipal securities or (ii) par value. At March 31, 2015, the third parties pricing matrices valued the Company s portfolio of private placement bonds at $\$ 19.1$ million which was equal to the aggregate par value of the private placement bonds. Accordingly, at March 31, 2015, the Company reported the private placement bonds at $\$ 19.1$ million.

Impaired non-purchased loans and leases Fair values are measured on a nonrecurring basis and are based on the underlying collateral value of the impaired loan or lease, net of holding and selling costs, or the estimated discounted cash flows for such loan or lease. At March 31, 2015 the Company had reduced the carrying value of its impaired loans and leases (all of which are included in nonaccrual loans and leases) by $\$ 3.9$ million to the estimated fair value of $\$ 12.6$ million. The $\$ 3.9$ million adjustment to reduce the carrying value of impaired loans and leases to estimated fair value consisted of $\$ 3.5$ million of partial charge-offs and $\$ 0.4$ million of specific loan and lease loss allocations.

Impaired purchased loans Impaired purchased loans are measured at fair value on a non-recurring basis. As of March 31, 2015, the Company had identified purchased loans where the expected performance had deteriorated from management s performance expectations established in conjunction with the determination of the Day 1 Fair Values or where current information indicates it is probable that the Company will not be able to collect all amounts according to the contractual terms thereof (for purchased loans without evidence of credit deterioration at date of acquisition) or the expected performance of such loans had deteriorated from management $s$ performance expectations established in conjunction with the determination of the

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Day 1 Fair Values or since management s most recent review of such portfolio s performance (for purchased loans with evidence of credit deterioration at date of acquisition). As a result, the Company recorded partial charge-offs totaling $\$ 1.3$ million during the first quarter of 2015. The Company also recorded provision for loan and lease losses of $\$ 1.3$ million during the first quarter of 2015 to cover such charge-offs. In addition to these charge-offs, the Company transferred certain of these purchased loans to foreclosed assets. As a result of these actions, at March 31, 2015, the Company had $\$ 14.1$ million of impaired purchased loans.

Foreclosed assets Repossessed personal properties and real estate acquired through or in lieu of foreclosure are measured on a non-recurring basis and are initially recorded at the lesser of current principal investment or fair value less estimated cost to sell (generally $8 \%$ to $10 \%$ ) at the date of repossession or foreclosure. Purchased foreclosed assets are initially recorded at Day 1 Fair Values. In estimating such Day 1 Fair Values, management considered a number of factors including, among others, appraised value, estimated selling price, estimated holding periods and net present value (calculated using discount rates ranging from $8.0 \%$ to $9.5 \%$ per annum) of cash flows expected to be received. Valuations of these assets are periodically reviewed by management with the carrying value of such assets adjusted to the then estimated fair value net of estimated selling costs, if lower, until disposition. Fair values of foreclosed and repossessed assets are generally based on third party appraisals, broker price opinions or other valuations of the property.

The following table presents additional information for the periods indicated about assets measured at fair value on a recurring basis and for which the Company has utilized Level 3 inputs to determine fair value.

|  | Investment Securities AFS <br> (Dollars in thousands) |  |
| :---: | :---: | :---: |
| Balance January 1, 2015 | \$ | 19,401 |
| Total realized gains (losses) included in earnings |  | 0 |
| Total unrealized gains (losses) included in comprehensive income |  | (87) |
| Paydowns and maturities |  | (247) |
| Sales |  | 0 |
| Transfers in and/or out of Level 3 |  | 0 |
| Balance March 31, 2015 | \$ | 19,067 |
| Balance January 1, 2014 | \$ | 18,682 |
| Total realized gains (losses) included in earnings |  | 0 |
| Total unrealized gains (losses) included in comprehensive income |  | 248 |
| Paydowns and maturities |  | (383) |
| Sales |  | 0 |
| Transfers in and/or out of Level 3 |  | 0 |
| Balance March 31, 2014 | \$ | 18,547 |

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## 13. Fair Value of Financial Instruments

The following methods and assumptions were used to estimate the fair value of financial instruments.
Cash and due from banks For these short-term instruments, the carrying amount is a reasonable estimate of fair value.
Investment securities The Company utilizes independent third parties as its principal pricing sources for determining fair value of investment securities which are measured on a recurring basis. As a result, the Company receives estimates of fair values from at least two independent pricing sources for the majority of its individual securities within its investment portfolio. For investment securities traded in an active market, fair values are based on quoted market prices if available. If quoted market prices are not available, fair values are based on quoted market prices of comparable securities, broker quotes, comprehensive interest rate tables, pricing matrices or a combination thereof. For investment securities traded in a market that is not active, fair value is determined using unobservable inputs. All fair value estimates of the Company s investment securities are reviewed and approved on a quarterly basis by its Investment Portfolio Manager and its Chief Financial Officer. The Company s investments in FHLB and FNBB equity securities totaling $\$ 10.4$ million at March 31, 2015, $\$ 14.2$ million at December 31, 2014 and $\$ 14.5$ million at March 31, 2014, do not have readily determinable fair values and are carried at cost.

Loans and leases The fair value of loans and leases, including purchased loans, is estimated by discounting the contractual cash flows to be received in future periods using the current rate at which similar loans or leases would be made to borrowers or lessees with similar credit ratings and for the same remaining maturities.

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Deposit liabilities The fair value of demand deposits, savings accounts, money market deposits and other transaction accounts is the amount payable on demand at the reporting date. The fair value of fixed maturity time deposits is estimated using the rate currently available for deposits of similar remaining maturities.

Repurchase agreements For these short-term instruments, the carrying amount is a reasonable estimate of fair value.
Other borrowed funds For these short-term instruments, the carrying amount is a reasonable estimate of fair value. The fair value of long-term instruments is estimated based on the current rates available to the Company for borrowings with similar terms and remaining maturities.

Subordinated debentures The fair values of these instruments are based primarily upon discounted cash flows using rates for securities with similar terms and remaining maturities.

Off-balance sheet instruments The fair values of commercial loan commitments and letters of credit are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements, and were not material at March 31, 2015 and 2014 or at December 31, 2014.

The fair values of certain of these instruments were calculated by discounting expected cash flows, which contain numerous uncertainties and involve significant judgments by management. Fair value is the estimated amount at which financial assets or liabilities could be exchanged in a current transaction between willing parties other than in a forced or liquidation sale. Because no market exists for certain of these financial instruments and because management does not intend to sell these financial instruments, the Company did not know whether the fair values represent values at which the respective financial instruments could be sold individually or in the aggregate.

The following table presents the carrying amounts and estimated fair values for the dates indicated and the fair value hierarchy of the Company sfinancial instruments.

| March 31, |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  | December 31, 2014 |  |
| Fair |  | Estimated |  | Estimated |  | Estimated |
| Value | Carrying | Fair | Carrying | Fair | Carrying | Fair |
| Hierarchy | Amount | Value | Amount | Value | Amount | Value |

Financial
assets:
Cash and
cash

| equivalents | Level 1 | $\$$ | 425,794 | $\$$ | 425,794 | $\$$ | 188,351 | $\$$ | 188,351 | $\$$ | 150,203 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |$\quad \$ 150,203$

Investment
securities
$\begin{array}{llllllll}\text { AFS } & \text { Levels 1, } 2 \text { and } 3 & 784,725 & 784,725 & 687,661 & 687,661 & 839,321 & 839,321\end{array}$
Loans and leases, net of

| ALLL | Level 3 | $6,299,122$ | $6,230,658$ | $3,528,130$ | $3,496,946$ | $5,074,899$ | $5,042,831$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| FDIC loss | Level 3 | 0 | 0 | 57,782 | 57,722 | 0 | 0 |
| share |  |  |  |  |  |  |  |

receivable
Financial
liabilities:
Demand,
savings and interest
bearing
transaction
deposits Level $1 \quad \$ 4,563,972 \quad \$ 4,563,972 \quad \$ 3,085,886 \quad \$ 3,085,886 \quad \$ 4,038,443 \quad \$ 4,038,443$
Time

| deposits | Level 2 | $2,152,689$ | $2,158,211$ | 830,318 | 830,583 | $1,457,939$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Repurchase
agreements
with

| customers | Level 1 | 76,960 | 76,960 | 51,140 | 51,140 | 65,578 | 65,578 |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other <br> borrowings | Level 2 | 161,318 | 172,180 | 280,885 | 317,186 | 190,855 | 203,493 |  |
| FDIC <br> clawback <br> payable | Level 3 |  | 0 | 0 | 26,202 | 26,202 | 0 | 0 |

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14. Changes In and Reclassifications From Accumulated Other Comprehensive Income ( AOCI ) The following table presents changes in AOCI for the periods indicated.

|  | $\begin{array}{c}\text { Three Months } \\ \text { Ended } \\ \text { March 31, }\end{array}$ |  |
| :--- | :--- | :---: | :---: |
|  | $\begin{array}{c}\text { 2014 } \\ \text { 2015 }\end{array}$ |  |
| (Dollars in thousands) |  |  |$]$

Amounts reclassified from AOCI are included in net gains on investment securities and the tax effect of amounts reclassified from AOCI are included in provision for income tax in the consolidated statements of income. The amounts reclassified from AOCI relate entirely to unrealized gains/losses on investment securities AFS.

## 15. Other Operating Expenses

The following table is a summary of other operating expenses for the periods indicated.

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
| Salaries and employee benefits | \$ 22,597 | \$ 17,689 |
| Net occupancy and equipment | 7,291 | 5,044 |
| Other operating expenses: |  |  |
| Postage and supplies | 915 | 770 |
| Advertising and public relations | 583 | 400 |
| Telecommunication services | 1,348 | 1,001 |
| Professional and outside services | 4,386 | 2,128 |
| Software and data processing | 749 | 6,024 |
| Travel and meals | 796 | 556 |

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FDIC insurance ..... 503
FDIC and state assessments ..... 260 ..... 310
ATM expense ..... 210
Loan collection and repossession expense ..... 1,733 ..... 460
Writedowns of foreclosed and other assets ..... 2,192 ..... 64
Amortization of intangibles ..... 1,596 ..... 813
FHLB prepayment penalty ..... 2,480 ..... 0
Other ..... 1,750 ..... 1,532
Total non-interest expense ..... \$ 50,184 \$ 37,454

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## 16. Recent Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board ( FASB ) issued Accounting Standards Update ( ASU ) 2014-09, Revenue from Contracts with Customers. ASU 2014-09 provides guidance that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods and services. ASU 2014-09 is effective for annual and interim periods beginning after December 15, 2016, although the FASB recently proposed deferring its effective date by one year. The Company is currently evaluating the impact, if any, ASU 2014-09 will have on its financial position, results of operations, and its financial statement disclosures.

In January 2015, the FASB issued ASU 2015-01, Income Statement Extraordinary and Unusual Items (Subtopic 225-20) Simplifying Income Statement Presentation by Eliminating the Concept of Extraordinary Items. ASU 2015-01 eliminates from GAAP the concept of extraordinary items, which, among other things, required an entity to segregate extraordinary items considered to be unusual and infrequent from the results of ordinary operations and show the item separately in the income statement, net of tax, after income from continuing operations. ASU 2015-01 is effective for interim and annual periods beginning after December 15, 2015. ASU 2015-01 is not expected to have a significant impact on the Company s financial position, results of operations and its financial statement disclosures.

In February 2015, FASB issued ASU 2015-02, Consolidation (Topic 810): Amendments to the Consolidation Analysis which amends the consolidation requirements of ASU 810 by changing the consolidation analysis required under GAAP. The revised guidance amends the consolidation analysis based on certain fee arrangements or relationships to the reporting entity and, for limited partnerships, requires entities to consider the limited partner s rights relative to the general partner. ASU 2015-02 is effective for annual and interim periods beginning after December 15, 2015. The Company is currently evaluating the impact, if any, ASU 2015-02 will have on its financial position, results of operations, and its financial statement disclosures.

In April 2015, the FASB issued ASU 2015-03, Interest Imputation of Interest (Subtopic 835-30) Simplifying the Presentation of Debt Issuance Costs. ASU 2015-03 requires that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. The recognition and measurement guidance for debt issuance costs are not affected by the amendments in ASU 2015-03. ASU 2015-03 is effective for interim and annual periods beginning after December 1, 2015. ASU 2015-03 is not expected to have a significant impact on the Company s financial position, results of operations and its financial statement disclosures.

## 17. Subsequent Event

On May 6, 2015, the Company entered into a definitive agreement and plan of merger and reorganization (the BCAR Agreement ) with Bank of the Carolinas Corporation ( BCAR ) and its wholly-owned bank subsidiary Bank of the Carolinas, headquartered in Mocksville, North Carolina, whereby the Company will acquire all of the outstanding common stock of BCAR in a transaction valued at approximately $\$ 64.7$ million. Bank of the Carolinas operates eight full service banking offices in North Carolina. At March 31, 2015, BCAR reported approximately $\$ 363$ million in total assets, approximately $\$ 279$ million in total loans and approximately $\$ 314$ million in total deposits.

Under the terms of the BCAR Agreement, each outstanding share of common stock of BCAR will be converted into the right to receive shares of the Company s common stock, plus cash in lieu of any fractional share, all subject to certain conditions and potential adjustments. The number of Company shares to be issued will be determined based on the Company s 10-day average closing stock price as of the second business day prior to the closing date, subject to a minimum price of $\$ 29.28$ per share and a maximum price of $\$ 48.80$ per share. Upon the closing of the transaction,
which is expected to occur in the third quarter of 2015, BCAR will merge into the Company and Bank of the Carolinas will merge into the Bank. Completion of the transaction is subject to certain closing conditions, including receipt of customary regulatory approvals and the approval of BCAR shareholders.

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Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations
Unless this quarterly report on Form 10-Q indicates otherwise, or the context otherwise requires, the terms we, our, us, and the Company, as used herein refer to Bank of the Ozarks, Inc. and its subsidiaries, including Bank of the Ozarks, which we sometimes refer to as Bank of the Ozarks, our bank subsidiary, or the Bank.

## FORWARD-LOOKING INFORMATION

This quarterly report on Form 10-Q, including Management s Discussion and Analysis of Financial Condition and Results of Operations (MD\&A ), other filings made by us with the Securities and Exchange Commission ( SEC ) and other oral and written statements or reports by us and our management include certain forward-looking statements that are intended to be covered by the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on management s expectations as well as certain assumptions and estimates made by, and information available to, management at the time. Forward-looking statements include, without limitation, statements about economic, real estate market, competitive, employment, credit market and interest rate conditions; plans, goals, beliefs, expectations, thoughts, estimates and outlook for the future; revenue growth; net income and earnings per common share; net interest margin; net interest income; non-interest income, including service charges on deposit accounts, mortgage lending and trust income, gains (losses) on investment securities and sales of other assets; gains on merger and acquisition transactions; other income from purchased loans; non-interest expense; efficiency ratio; anticipated future operating results and financial performance; asset quality and asset quality ratios, including the effects of current economic and real estate market conditions; nonperforming loans and leases; nonperforming assets; net charge-offs and net charge-off ratios; provision and allowance for loan and lease losses; past due loans and leases; current or future litigation; interest rate sensitivity, including the effects of possible interest rate changes; future growth and expansion opportunities including plans for making additional acquisitions; problems with integrating or managing acquisitions; the effect of the announcements or completion of any pending or future mergers or acquisitions on customer relationships and operating results; plans for opening new offices or relocating or closing existing offices; opportunities and goals for future market share growth; expected capital expenditures; loan, lease and deposit growth, including growth from unfunded closed loans; changes in the volume, yield and value of our investment securities portfolio; availability of unused borrowings and other similar forecasts and statements of expectation. Words such as anticipate, believe, could, estimate, expect, goal, hope, intend, look, may, plan, project, and similar expressions, as they relate to us or our management, identify forward-looking statements.

Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements made by us and our management due to certain risks, uncertainties and assumptions. Certain factors that may affect our future results include, but are not limited to, potential delays or other problems in implementing our growth and expansion strategy including delays in identifying satisfactory sites, hiring or retaining qualified personnel, obtaining regulatory or other approvals, obtaining permits and designing, constructing and opening new offices; the ability to enter into and/or close additional acquisitions; problems with, or additional expenses relating to, integrating or managing acquisitions; the availability of capital; the ability to attract new or retain existing or acquired deposits; the ability to achieve growth in loans and leases, including growth from unfunded closed loans; the ability to generate future revenue growth or to control future growth in non-interest expense; interest rate fluctuations, including changes in the yield curve between short-term and long-term interest rates; competitive factors and pricing pressures, including their effect on our net interest margin; general economic, unemployment, credit market and real estate market conditions, and the effect of such conditions on the creditworthiness of borrowers and lessees, collateral values, the value of investment securities and asset recovery values; changes in legal and regulatory requirements; recently enacted and potential legislation and regulatory actions, including legislation and regulatory actions intended to stabilize economic conditions and credit markets, strengthen the capital of financial institutions, increase regulation of the financial services industry and protect homeowners or consumers; changes in U.S. government monetary and fiscal policy; possible further downgrade of U.S. Treasury securities; the ability to keep pace with technological

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changes, including changes regarding cyber security; an increase in the incidence or severity of fraud, illegal payments, security breaches and other illegal acts impacting our bank subsidiary or our customers; adoption of new accounting standards or changes in existing standards; and adverse results in current or future litigation or regulatory examinations as well as other factors described in this quarterly report on Form 10-Q or as detailed from time to time in the other reports we file with the SEC, including those factors included in the disclosures under the heading
Forward-Looking Information and Item 1A. Risk Factors in our most recent Annual Report on Form 10-K for the year ended December 31, 2014. Should one or more of the foregoing risks materialize, or should underlying assumptions prove incorrect, actual results or outcomes may vary materially from those described in the forward-looking statements. We disclaim any obligation to update or revise any forward-looking statement based on the occurrence of future events, the receipt of new information or otherwise.

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## SELECTED AND SUPPLEMENTAL FINANCIAL DATA

The following tables set forth selected unaudited consolidated financial data as of and for the three months ended March 31, 2015 and 2014 and supplemental unaudited quarterly financial data for each of the most recent eight quarters beginning with the second quarter of 2013 through the first quarter of 2015. These tables are qualified in their entirety by our consolidated financial statements and related notes presented elsewhere in this quarterly report on Form 10-Q.

## Selected Consolidated Financial Data Unaudited

## Three Months Ended March 31, <br> 2015 <br> 2014

(Dollars in thousands, except per share amounts)

| Income statement data: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 91,455 | \$ | 57,057 |
| Interest expense |  | 5,966 |  | 4,661 |
| Net interest income |  | 85,489 |  | 52,396 |
| Provision for loan and lease losses |  | 6,315 |  | 1,304 |
| Non-interest income |  | 29,067 |  | 20,360 |
| Non-interest expense |  | 50,184 |  | 37,454 |
| Net income available to common stockholders |  | 39,894 |  | 25,276 |
| Common share and per common share data: ${ }^{(1)}$ |  |  |  |  |
| Earnings diluted | \$ | 0.47 | \$ | 0.34 |
| Book value |  | 13.59 |  | 8.90 |
| Tangible book value |  | 11.80 |  | 8.61 |
| Dividends |  | 0.13 |  | 0.11 |
| Weighted-average diluted shares outstanding (thousands) |  | 84,409 |  | 74,494 |
| End of period shares outstanding (thousands) |  | 86,758 |  | 73,888 |
| Balance sheet data at period end: |  |  |  |  |
| Total assets | \$ | 8,303,407 | \$ | 5,028,893 |
| Non-purchased loans and leases |  | 4,311,105 |  | 2,778,503 |
| Purchased loans ${ }^{(2)}$ |  | 2,042,164 |  | 488,533 |
| Allowance for loan and lease losses |  | 54,147 |  | 43,861 |
| Foreclosed assets ${ }^{(2)}$ |  | 32,094 |  | 60,869 |
| Investment securities |  | 784,275 |  | 687,661 |
| Deposits |  | 6,716,661 |  | 3,916,204 |
| Repurchase agreements with customers |  | 76,960 |  | 51,140 |
| Other borrowings |  | 161,318 |  | 280,885 |
| Subordinated debentures |  | 117,264 |  | 64,950 |
| Total common stockholders equity |  | 1,179,256 |  | 657,310 |
| Loan and lease (including purchased loans) to deposit ratio |  | 94.59\% |  | 91.21\% |
| Average balance sheet data: |  |  |  |  |
| Total average assets | \$ | 7,602,199 | \$ | 4,824,870 |
| Total average common stockholders equity |  | 1,049,867 |  | 638,334 |
| Average common equity to average assets |  | 13.81\% |  | 13.30\% |

## Performance ratios:

| Return on average assets ${ }^{(3)}$ | 2.13\% | 2.12\% |
| :---: | :---: | :---: |
| Return on average common stockholders equit ${ }^{(3)}$ | 15.41 | 16.06 |
| Return on average tangible common stockholders equit's)(4) | 17.65 | 16.45 |
| Net interest margin FTE) | 5.42 | 5.46 |
| Efficiency ratio | 42.85 | 49.82 |
| Common stock dividend payout ratio | 26.10 | 32.35 |
| Asset quality ratios: |  |  |
| Net charge-offs to average total loans and leases ${ }^{(3)(5)}$ | 0.37\% | 0.03\% |
| Nonperforming loans and leases to total loans and leases ${ }^{(6)}$ | 0.33 | 0.42 |
| Nonperforming assets to total assets ${ }^{(6)}$ | 0.56 | 1.44 |
| Allowance for loan and lease losses as a percentage of: |  |  |
| Total loans and leases ${ }^{(6)}$ | 1.26\% | 1.58\% |
| Nonperforming loans and leases ${ }^{(6)}$ | 377\% | 372\% |
| Capital ratios at period end: |  |  |
| Tier 1 leverage | 15.19\% | 14.41\% |
| Common equity tier 1 | 11.54 | N/A |
| Tier 1 capital | 12.88 | 15.20 |
| Total capital | 13.50 | 16.16 |

(1) Adjusted to give effect to 2-for-1 stock split on June 23, 2014.
(2) Prior periods have been adjusted to include loans and/or foreclosed assets previously covered by FDIC loss share.
(3) Ratios annualized based on actual days.
(4) The calculation of our return on tangible common stockholders equity and the reconciliation to GAAP is included elsewhere in this MD\&A.
(5) Excludes purchased loans and net charge-offs related to such loans.
(6) Excludes purchased loans, except for their inclusion in total assets.

N/A Ratio not applicable for period indicated.

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## Supplemental Quarterly Financial Data Unaudited

(Dollars in thousands, except per share amounts)
$\begin{array}{llllllll}6 / 30 / 13 & 9 / 30 / 13 & 12 / 31 / 13 & 3 / 31 / 14 & 6 / 30 / 14 & 9 / 30 / 14 & 12 / 31 / 14 & 3 / 31 / 15\end{array}$

|  | 6/ | 9/30/13 | 12/31/13 | 3/31/14 | 6/30/14 | 9/30/14 | 12/31/14 | 3/31/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Earnings <br> Summary: |  |  |  |  |  |  |  |  |
| Net interest income | \$ 43,465 | \$ 50,633 | \$ 55,282 | \$ 52,396 | \$ 64,801 | \$ 74,621 | \$ 78,675 | \$ 85,489 |
| Federal tax (FTE) adjustment | 2,076 | 2,161 | 2,372 | 2,424 | 2,737 | 2,892 | 2,690 | 2,570 |
| Net interest income (FTE) | 45,541 | 52,794 | 57,654 | 54,820 | 67,538 | 77,513 | 81,365 | 88,059 |
| Provision for loan and lease losses | $(2,666)$ | $(3,818)$ | $(2,863)$ | $(1,304)$ | $(5,582)$ | $(3,687)$ | $(6,341)$ | $(6,315)$ |
| Non-interest income | 18,987 | 22,102 | 18,592 | 20,360 | 17,388 | 19,248 | 27,887 | 29,067 |
| Non-interest expense | $(29,901)$ | $(32,208)$ | $(34,728)$ | $(37,454)$ | $(37,878)$ | $(42,523)$ | $(48,158)$ | $(50,184)$ |
| Pretax income (FTE) | 31,961 | 38,870 | 38,655 | 36,422 | 41,466 | 50,551 | 54,753 | 60,627 |
| FTE <br> adjustment | $(2,076)$ | $(2,161)$ | $(2,372)$ | $(2,424)$ | $(2,737)$ | $(2,892)$ | $(2,690)$ | $(2,570)$ |
| Provision for income taxes | $(9,506)$ | $(10,224)$ | $(11,893)$ | $(8,730)$ | $(12,251)$ | $(15,579)$ | $(17,300)$ | $(18,139)$ |
| Noncontrolling interest | 8 | (33) | 8 | 8 | 8 | 13 | (11) | (24) |

Net income
available to
common
stockholders $\$ 20,387 \quad \$ 26,452 \quad \$ 24,398 \quad \$ 25,276 \quad \$ 26,486 \quad \$ 32,093 \quad \$ 34,752 \quad \$ 39,894$

Earnings per
common share


## Non-interest

Income:
Service
charges on
deposit
$\begin{array}{llllllllllllllllll}\text { accounts } & \$ & 5,074 & \$ & 5,817 & \$ & 6,031 & \$ & 5,639 & \$ & 6,605 & \$ & 7,356 & \$ & 7,009 & \$ & 6,627\end{array}$

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| Mortgage |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| lending income | 1,643 | 1,276 | 967 | 954 | 1,126 | 1,728 | 1,379 | 1,507 |
| Trust income | 865 | 1,060 | 1,289 | 1,316 | 1,364 | 1,419 | 1,493 | 1,432 |
| BOLI income | 1,104 | 1,179 | 1,164 | 1,130 | 1,278 | 1,390 | 1,385 | 3,623 |

Net accretion
(amortization)
of FDIC loss
share
receivable and
FDIC
clawback
payable 2,481 $\quad 1,396 \quad 692$ (741) (562)

Other income
from

| purchased | 3,689 | 2,484 | 4,825 | 3,311 | 3,629 | 3,369 | 4,494 | 8,908 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| loans |  |  |  |  |  |  |  |  |
| Gains on <br> investment |  |  |  |  |  |  |  |  |
| securities |  |  | 4 | 5 | 18 | 43 | 78 | 2,534 |
| Gains on sales <br> of other assets | 3,110 | 2,501 | 1,801 | 974 | 1,448 | 1,688 | 1,912 | 2,829 |

Gains on merger and acquisition transactions $\quad 5,163 \quad 4,667$
Gain on
termination of
FDIC loss

| share |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| agreements |  |  |  |  |  |  |  |  |  |
| Other | 1,021 | 1,226 | 1,610 | 1,672 | 2,661 | 2,817 | 2,141 | 1,607 |  |

Total
non-interest
income $\$ 18,987 \$ 22,102 \$ 18,592 \$ 20,360 \quad \$ 17,388$ \$ 19,248 \$ 27,887 \$ 29,067
Non-interest
Expense:
Salaries and
employee

| benefits | $\$ 15,294$ | $\$ 16,456$ | $\$ 17,381$ | $\$ 17,689$ | $\$ 18,831$ | $\$ 20,876$ | $\$ 19,488$ | $\$ 22,597$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Net occupancy <br> expense | 4,370 | 4,786 | 5,039 | 5,044 | 5,707 | 6,823 | 6,528 | 7,291 |
| Other <br> operating <br> expenses |  |  |  |  |  |  |  |  |
| Amortization <br> of intangibles | 568 | 788 | 881 | 813 | 1,119 | 1,532 | 1,532 | 1,596 |

Total \$ 29,901 \$ 32,208 \$ 34,728 \$ 37,454 \$ 37,878 \$ 42,523 \$ 48, $158 \quad \$ 50,184$
non-interest
expense

| Allowance for |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loan and <br> Lease Losses: |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | \$ 38,422 | \$ 39,372 | \$ 41,660 | \$ 42,945 | \$ 43,861 | \$ 46,958 | \$ 49,606 | \$ 52,918 |
| Net <br> charge-off | $(1,716)$ | $(1,530)$ | $(1,578)$ | (388) | $(2,485)$ | $(1,039)$ | $(3,029)$ | $(5,086)$ |
| Provision for loan and lease | 2,666 | 3,818 | 2,863 | 1,304 | 5,582 | 3,687 | 6,341 | 6,315 |
|  |  |  |  |  |  |  |  |  |
| Balance at end of period | \$ 39,372 | \$ 41,660 | \$ 42,945 | \$ 43,861 | \$ 46,958 | \$ 49,606 | \$ 52,918 | \$ 54,147 |

## Selected

Ratios:

| Net interest margin FTE) | 5.56\% | 5.55\% | 5.63\% | 5.46\% | 5.62\% | 5.49\% | 5.53\% | 5.42\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Efficiency ratio | 46.34 | 43.00 | 45.55 | 49.82 | 44.60 | 43.95 | 44.08 | 42.85 |
| Net charge-offs to average loans and leases ${ }^{(2)(3)}$ | 0.12 | 0.10 | 0.14 | 0.03 | 0.19 | 0.06 | 0.17 | 0.37 |
| Nonperforming loans and leases to total loans and leases ${ }^{(4)}$ | 0.66 | 0.41 | 0.33 | 0.42 | 0.58 | 0.49 | 0.53 | 0.33 |
| Nonperforming assets to total assets ${ }^{(4)}$ | 1.80 | 1.33 | 1.22 | 1.44 | 1.19 | 0.92 | 0.87 | 0.56 |
| Allowance for loan and lease losses to total loans and leases ${ }^{(4)}$ | 1.61 | 1.65 | 1.63 | 1.58 | 1.48 | 1.36 | 1.33 | 1.26 |
| Loans and leases past due 30 days or more, including past due non-accrual loans and leases, to total loans and |  |  | 0.4 | 0.75 | 0.6 | 0.63 | 0.79 |  |

(1) Adjusted to give effect to 2-for-1 stock split on June 23, 2014.
(2) Ratios annualized based on actual days.
(3) Excludes purchased loans and net charge-offs related to such loans.
(4) Excludes purchased loans, except for their inclusion in total assets.

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## OVERVIEW

The following discussion explains our financial condition and results of operations as of and for the three months ended March 31, 2015. The purpose of this discussion is to focus on information about our financial condition and results of operations which is not otherwise apparent from the consolidated financial statements. The following discussion and analysis should be read in conjunction with the consolidated financial statements and related notes presented elsewhere in this report and our Annual Report on Form 10-K for the year ended December 31, 2014 previously filed with the SEC. Annualized results for these interim periods may not be indicative of results for the full year or future periods.

Bank of the Ozarks, Inc. is a bank holding company whose primary business is commercial banking conducted through its wholly-owned state chartered bank subsidiary Bank of the Ozarks. Our results of operations depend primarily on net interest income, which is the difference between the interest income from earning assets, such as loans and leases and investments, and the interest expense incurred on interest bearing liabilities, such as deposits, borrowings and subordinated debentures. We also generate non-interest income, including, among others, service charges on deposit accounts, mortgage lending income, trust income, bank owned life insurance ( BOLI ) income, other income from purchased loans, gains on investment securities and from sales of other assets, and gains on merger and acquisition transactions.

Our non-interest expense consists primarily of employee compensation and benefits, net occupancy and equipment expense and other operating expenses. Our results of operations are significantly affected by our provision for loan and lease losses and our provision for income taxes.

## CRITICAL ACCOUNTING POLICIES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States, or GAAP, requires management to make estimates, assumptions and judgments that affect the amounts reported in the Consolidated Financial Statements. Our determination of (i) the provisions to and the adequacy of the allowance for loan and lease losses ( ALLL ), (ii) the fair value of our investment securities portfolio, (iii) the fair value of foreclosed assets and (iv) the fair value of the assets acquired and liabilities assumed pursuant to business combination transactions all involve a higher degree of judgment and complexity than our other significant accounting policies. Accordingly, we consider the determination of (i) provisions to and the adequacy of the ALLL, (ii) the fair value of our investment securities portfolio, (iii) the fair value of foreclosed assets and (iv) the fair value of the assets acquired and liabilities assumed pursuant to business combination transactions to be critical accounting policies. A detailed discussion of each of these critical accounting policies is included in our Annual Report on Form 10-K for the year ended December 31, 2014. There has been no material change in our critical accounting policies and no significant change in the application of critical accounting policies as presented in our Annual Report on Form 10-K for the year ended December 31, 2014.

## ANALYSIS OF RESULTS OF OPERATIONS

## General

On June 23, 2014, we completed a two-for-one stock split in the form of a stock dividend by issuing one share of common stock for each share of such stock outstanding on June 13, 2014. All share and per share information in this MD\&A has been adjusted to give effect to this stock split.

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During the fourth quarter of 2014, we entered into agreements with the FDIC terminating the loss share agreements for all seven of our FDIC-assisted acquisitions. As a result of entering these termination agreements, we reclassified loans previously reported as covered by FDIC loss share to purchased loans for all periods presented. Additionally, we reclassified all interest income on loans previously reported as covered by FDIC loss share to interest income on purchased loans for all periods presented.

Net income available to our common stockholders was $\$ 39.9$ million for the first quarter of 2015 , a $57.8 \%$ increase from $\$ 25.3$ million for the first quarter of 2014. Diluted earnings per common share were $\$ 0.47$ for the first quarter of 2015, a $38.2 \%$ increase from $\$ 0.34$ for the first quarter of 2014.

Our annualized return on average assets was $2.13 \%$ for the first quarter of 2015 compared to $2.12 \%$ for the first quarter of 2014. Our annualized return on average common stockholders equity was $15.41 \%$ for the first quarter of 2015 compared to $15.96 \%$ for the first quarter of 2014. Our annualized return on average tangible common stockholders equity was $17.65 \%$ for the first quarter of 2015 compared to $16.45 \%$ for the first quarter of 2014. The calculation of our return on average tangible common stockholders equity and the reconciliation to GAAP is included elsewhere in this MD\&A.

Total assets were $\$ 8.30$ billion at March 31, 2015 compared to $\$ 6.77$ billion at December 31, 2014. Non-purchased loans and leases were $\$ 4.31$ billion at March 31, 2015 compared to $\$ 3.98$ billion at December 31, 2014. Total loans and leases were $\$ 6.35$ billion at March 31, 2015 compared to $\$ 5.13$ billion at December 31, 2014. Deposits were $\$ 6.72$ billion at March 31, 2015 compared to $\$ 5.50$ billion at December 31, 2014.

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Common stockholders equity was $\$ 1.18$ billion at March 31, 2015 compared to $\$ 908$ million at December 31, 2014. Tangible common stockholders equity was $\$ 1.02$ billion at March 31,2015 compared to $\$ 803$ million at December 31, 2014. Book value per common share was $\$ 13.59$ at March 31, 2015 compared to $\$ 11.37$ at December 31, 2014. Tangible book value per common share was $\$ 11.80$ at March 31, 2015 compared to $\$ 10.04$ at December 31, 2014. The calculation of our tangible common stockholders equity and tangible book value per common share and the reconciliation to GAAP is included elsewhere in this MD\&A.

On March 5, 2014, we completed our acquisition of Bancshares, Inc. ( Bancshares ). Our consolidated results of operations for the three months ended March 31, 2014 include the acquired operations of Bancshares beginning March 6, 2014.

On May 16, 2014, we completed our acquisition of Summit Bancorp, Inc. ( Summit ). Our consolidated results of operations include the acquired operations of Summit beginning May 17, 2014.

On February 10, 2015, we completed our acquisition of Intervest Bancshares Corporation ( Intervest ). Our consolidated results of operations include the acquired operations of Intervest beginning February 11, 2015.

A summary of the Bancshares, Summit and Intervest acquisitions is included in Note 3 to the Consolidated Financial Statements included elsewhere in this quarterly report on Form 10-Q.

## Net Interest Income

Net interest income is a significant source of our earnings and represents the amount by which interest income on earning assets exceeds the interest expense paid on liabilities. The volume of interest earning assets and the related funding sources, the overall mix of these assets and liabilities, and the rates paid on each affect net interest income.

Net interest income and net interest margin are analyzed in this discussion and the following tables on a fully taxable equivalent ( FTE ) basis. The adjustment to convert certain income to a FTE basis consists of dividing federal tax-exempt income by one minus our statutory federal income tax rate of $35 \%$. The FTE adjustments to net interest income were $\$ 2.6$ million and $\$ 2.4$ million for the three months ended March 31, 2015 and 2014, respectively. No adjustments have been made in this analysis for income exempt from state income taxes or for interest expense deductions disallowed under the provisions of the Internal Revenue Code (the Code ) as a result of investment in certain tax-exempt securities.

Net interest income for the first quarter of 2015 increased $60.6 \%$ to $\$ 88.1$ million compared to $\$ 54.8$ million for the first quarter of 2014. This increase in net interest income was primarily due to the increase in average earning assets, which increased $62.0 \%$ to $\$ 6.59$ billion for the first quarter of 2015 , compared to $\$ 4.07$ billion for the first quarter of 2014, partially offset by a decrease of four basis points ( bps ) in our net interest margin. The decrease in our net interest margin to $5.42 \%$ for the first quarter of 2015 compared to $5.46 \%$ for the first quarter of 2014 was primarily due to a 14 bps decrease in yields on average earning assets, partially offset by an 11 bps reduction in rates paid on interest bearing liabilities.

Yields on earning assets decreased to $5.79 \%$ for the first quarter of 2015 compared to $5.93 \%$ for the first quarter of 2014. The yield on our portfolio of non-purchased loans and leases decreased 10 bps for the first quarter of 2015 compared to the same period in 2014 and was primarily attributable to the extremely low interest rate environment experienced in recent years and increased pricing competition from many of our competitors. The yield on our aggregate investment securities portfolio decreased 18 bps for the first quarter of 2015 compared to the same period in 2014. This decrease was primarily the result of (i) a change in the composition of our investment securities portfolio

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to include a larger percentage of lower yielding taxable investment securities, which comprised $43.4 \%$ of total average investment securities for the first quarter of 2015 compared to $40.7 \%$ for the first quarter in 2014 and (ii) the current low interest rate environment which has resulted in many issuers of investment securities, particularly tax-exempt municipal bonds, calling higher-rate investment securities and refinancing such securities at lower interest rates. Assuming this current low interest rate environment continues, we expect additional tax-exempt investment securities to be called by their issuers and be refinanced at lower interest rates, likely resulting in continued decreases on the yield of our tax-exempt investment securities portfolio. Additionally, the yield on our purchased loan portfolio decreased 140 bps for the first quarter of 2015 compared to the first quarter of 2014. This decrease was primarily attributable to the loans acquired in the Summit and Intervest transactions, many of which did not contain evidence of credit deterioration on the date of purchase and were priced at a lower yield compared to the then existing yield on our purchased loan portfolio. This decrease in yield on purchased loans was partially offset by the increase in the yield on certain purchased loans with evidence of credit deterioration on the date of acquisition due to upward revisions of estimated cash flows as a result of recent evaluations of the expected performance of such loans.

The overall decrease in rates on average interest bearing liabilities was primarily due to a shift in the composition of total interest bearing liabilities to include a larger percentage of lower rate interest bearing deposits, which comprised $93.3 \%$ of total average interest bearing liabilities for the first quarter of 2015 compared to $87.7 \%$ for the first quarter of 2014, partially offset by an increase in rates on interest bearing deposits. The increase in interest bearing deposits as a percentage of total interest bearing liabilities is primarily due to the deposits assumed in the Summit and Intervest transactions. The seven bps increase in rates on interest bearing deposits for the first quarter of 2015 compared to the first quarter of 2014 is primarily due to the higher cost time deposits assumed in the Intervest acquisition, resulting in an increase in the percentage of time deposits from $28.6 \%$ of total average interest bearing deposits for the first quarter of 2014 to $37.7 \%$ for the first quarter of 2015. Additionally, throughout much of 2014, we increased deposit pricing in several

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target markets to fund growth in loans and leases. While we had no such increased deposit pricing in any of our markets at March 31, 2015, to the extent we have future growth in loans and leases, we would expect to increase deposit pricing in certain target markets to fund such growth. Any such increase in deposit pricing is expected to result in increased deposit costs in future periods.

Our other borrowing sources include (i) repurchase agreements with customers ( repos ), (ii) other borrowings comprised primarily of Federal Home Loan Bank of Dallas ( FHLB ) advances, and, to a lesser extent, Federal Reserve Bank ( FRB ) borrowings and federal funds purchased and (iii) subordinated debentures. The rates on repos increased one bps for the first quarter of 2015 compared to the same period of 2014. The rates on our other borrowing sources, which consist primarily of fixed rate callable FHLB advances, decreased 17 bps in the first quarter compared to the first quarter of 2014. This decrease in rates on other borrowings is primarily the result of our prepaying $\$ 90$ million of fixed rate callable FHLB advances with a weighted average interest rate of $4.13 \%$ during the fourth quarter of 2014, and our prepaying $\$ 30$ million of fixed rate callable FHLB advances with a weighted average interest rate of $4.07 \%$ during the first quarter of 2015. The weighted average interest rate on our remaining $\$ 160$ million of fixed rate callable FHLB advances is approximately $3.56 \%$. The rates paid on our subordinated debentures, which are tied to a spread over the 90 -day London Interbank Offered Rate ( LIBOR ) and reset periodically, increased 50 bps in the first quarter of 2015 compared to the first quarter of 2014. This increase in rates on our subordinated debentures is primarily due to the subordinated debentures assumed in the Intervest transaction, which, net of amortization of the discount of the purchase accounting adjustments, had a weighted average interest rate of $4.18 \%$ at March 31, 2015.

The increase in average earning assets for the first quarter of 2015 compared to the same period in 2014 was due to an increase in the average balances of non-purchased loans and leases of $\$ 1.43$ billion for the first quarter of 2015 compared to the first quarter in 2014. Additionally, the average balance of purchased loans increased $\$ 0.94$ billion for the first quarter of 2015 compared to the first period in 2014, primarily as a result of the Summit and Intervest acquisitions. The average balances of investment securities increased $\$ 143$ million for the first quarter of 2015 compared to the first quarter in 2014, primarily as a result of investment securities acquired in the Summit acquisition and, to a lesser extent, the Intervest acquisition.

The following table sets forth certain information relating to our net interest income for the periods indicated. The yields and rates are derived by dividing interest income or interest expense by the average balance of the related assets or liabilities, respectively, for the periods shown. Average balances are derived from daily average balances for such assets and liabilities. The average balances of investment securities are computed based on amortized cost adjusted for unrealized gains and losses on investment securities AFS and other-than-temporary impairment writedowns. The yields on investment securities include amortization of premiums and accretion of discounts. The average balance of non-purchased loans and leases includes non-purchased loans and leases on which we have discontinued accruing interest. The yields on non-purchased loans and leases and purchased loans without evidence of credit deterioration at date of acquisition include late fees and amortization of certain deferred fees, origination costs and, for such purchased loans, accretion or amortization of any purchase accounting yield adjustment, which are considered adjustments to yields. The yields on purchased loans with evidence of credit deterioration at date of acquisition consist of accretion of the net present value of expected future cash flows using the effective yield method over the term of the loans and include late fees. Interest expense and rates on other borrowings are presented net of interest capitalized on construction projects. The interest expense on the subordinated debentures assumed in the Intervest transaction includes the amortization of purchase accounting adjustments, using the level yield method over the estimated holding period of eight years.

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## Average Consolidated Balance Sheets and Net Interest Analysis FTE

|  | Three Months Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | 2015 <br> Income/ <br> Expense | Yield/ Rate Dollars in | Average <br> Balance housands) | 2014 <br> Income/ Expense | Yield/ Rate |
| ASSETS |  |  |  |  |  |  |
| Earning assets: |  |  |  |  |  |  |
| Interest earning deposits and federal funds sold | \$ 2,532 | \$ 9 | 1.45\% | \$ 1,079 | \$ | 1.19\% |
| Investment securities: |  |  |  |  |  |  |
| Taxable | 357,410 | 3,485 | 3.95 | 276,563 | 2,360 | 3.46 |
| Tax-exempt FTE | 465,234 | 7,182 | 6.26 | 403,352 | 6,764 | 6.80 |
| Non-purchased loans and leases FTE | 4,089,281 | 50,489 | 5.01 | 2,656,050 | 33,469 | 5.11 |
| Purchased loans | 1,675,293 | 32,860 | 7.95 | 731,501 | 16,885 | 9.35 |
| Total earning assets FTE | 6,589,750 | 94,025 | 5.79 | 4,068,545 | 59,481 | 5.93 |
| Non-interest earning assets | 1,012,449 |  |  | 760,427 |  |  |
| Total assets | \$ 7,602,199 |  |  | \$ 4,828,972 |  |  |

LIABILITIES AND STOCKHOLDERS
EQUITY
Interest bearing liabilities:
Deposits:

| Savings and interest bearing transaction | $\$ 3,102,875$ | $\$ 1,550$ | $0.20 \%$ | $\$ 2,096,018$ | $\$$ | 1,067 | $0.21 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Time deposits of $\$ 100,00$ or more | $1,106,623$ | 1,298 | 0.48 | 382,852 | 235 | 0.25 |  |
| Other time deposits | 770,939 | 689 | 0.36 | 458,254 | 279 | 0.25 |  |
|  |  |  |  |  |  |  |  |
| Total interest bearing deposits | $4,980,437$ | 3,537 | 0.29 | $2,937,124$ | 1,581 | 0.22 |  |
| Repurchase agreements with customers | 77,575 | 17 | 0.09 | 65,045 | 12 | 0.08 |  |
| Other borrowings | 188,993 | 1,703 | 3.66 | 280,926 | 2,655 | 3.83 |  |
| Subordinated debentures | 93,405 | 709 | 3.08 | 64,950 | 413 | 2.58 |  |
| Total interest bearing liabilities | $5,340,210$ | 5,966 | 0.45 | $3,348,045$ | 4,661 | 0.56 |  |
| Non-interest bearing liabilities: | $1,169,579$ |  |  | 790,861 |  |  |  |
| Non-interest bearing deposits | 39,078 |  |  | 44,164 |  |  |  |
| Other non-interest bearing liabilities |  |  |  | $4,183,070$ |  |  |  |
|  | $6,548,867$ |  |  | 642,436 |  |  |  |
| Total liabilities | $1,049,867$ |  |  | 3,466 |  |  |  |
| Common stockholders equity |  |  |  | $\$ 4,828,972$ |  |  |  |
| Noncontrolling interest |  |  |  |  |  |  |  |
| Total liabilities and stockholders | equity | $\$ 7,602,199$ |  |  |  |  |  |

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| Net interest income | FTE | $\$ 88,059$ |  | $\$ 54,820$ |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |
| Net interest margin | FTE | $5.42 \%$ | $5.46 \%$ |  |

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The following table reflects how changes in the volume of interest earning assets and interest bearing liabilities and changes in interest rates have affected our interest income FTE, interest expense and net interest income FTE for the periods indicated. Information is provided in each category with respect to changes attributable to (1) changes in volume (changes in volume multiplied by prior yield/rate); (2) changes in yield/rate (changes in yield/rate multiplied by prior volume); and (3) changes in both yield/rate and volume (changes in yield/rate multiplied by changes in volume). The changes attributable to the combined impact of volume and yield/rate have all been allocated to the changes due to volume.

## Analysis of Changes in Net Interest Income FTE

|  | Three Months Ended <br> March 31, 2015 <br> Over <br> Three Months Ended March 31, 2014 |  |  |
| :---: | :---: | :---: | :---: |
| Increase (decrease) in: |  |  |  |
| Interest income FTE: |  |  |  |
| Interest earning deposits and federal funds sold | \$ | \$ | \$ |
| Investment securities: |  |  |  |
| Taxable | 788 | 337 | 1,125 |
| Tax-exempt FTE | 955 | (537) | 418 |
| Non-purchased loans and leases FTE | 17,696 | (676) | 17,020 |
| Purchased loans | 18,512 | $(2,537)$ | 15,975 |
| Total interest income FTE | 37,956 | $(3,412)$ | 34,544 |
| Interest expense: |  |  |  |
| Savings and interest bearing transaction | 503 | (20) | 483 |
| Time deposits of \$100,000 or more | 848 | 215 | 1,063 |
| Other time deposits | 280 | 130 | 410 |
| Repurchase agreements with customers | 3 | 2 | 5 |
| Other borrowings | (831) | (121) | (952) |
| Subordinated debentures | 216 | 80 | 296 |
| Total interest expense | 1,019 | 286 | 1,305 |
| Increase (decrease) in net interest income FTE | \$ 36,937 | \$ $(3,698)$ | \$33,239 |

## Non-Interest Income

Our non-interest income consists primarily of, among others, service charges on deposit accounts, mortgage lending income, trust income, BOLI income, other income from purchased loans, gains on investment securities and on sales of other assets and gains on merger and acquisition transactions.

Non-interest income for the first quarter of 2015 increased $42.8 \%$ to $\$ 29.1$ million compared to $\$ 20.4$ million for the first quarter of 2014. Non-interest income for the first quarter of 2014 included $\$ 4.7$ million of tax-exempt bargain purchase gain from the acquisition of Bancshares. There were no bargain purchase gains in the first quarter of 2015.

Service charges on deposit accounts increased $17.5 \%$ to $\$ 6.6$ million for the first quarter of 2015 compared to $\$ 5.6$ million for the first quarter of 2014. The increase in service charges on deposit accounts was primarily a result of growth in the number of transaction accounts and the addition of deposit customers from our Summit acquisition, and, to a lesser extent, our Intervest acquisition.

Mortgage lending income increased $58.0 \%$ to $\$ 1.5$ million for the first quarter of 2015 compared to $\$ 1.0$ million for the first quarter of 2014. The volume of originations of mortgage loans available for sale increased $61.3 \%$ to $\$ 62.5$ million for the first quarter of 2015 compared to $\$ 38.7$ million for the first quarter of 2014 . During the first quarter of 2015, approximately $42 \%$ of our originations of mortgage loans available for sale were related to mortgage refinancings and approximately $58 \%$ were related to new home purchases, compared to approximately $27 \%$ for refinancings and approximately $73 \%$ for new home purchases in the first quarter of 2014.

Trust income increased $8.8 \%$ to $\$ 1.4$ million for the first quarter of 2015 compared to $\$ 1.3$ million for the first quarter of 2014.

BOLI income increased $220.6 \%$ to $\$ 3.6$ million for the first quarter of 2015 compared to $\$ 1.1$ million for the first quarter of 2014, primarily due to $\$ 2.3$ million of tax-exempt income from BOLI death benefits realized during the first quarter of 2015.

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During the fourth quarter of 2014, we entered into agreements with the FDIC terminating the loss share agreements for all seven of our FDIC-assisted acquisitions. As a result, we had no net accretion (amortization) of the FDIC loss share receivable and FDIC clawback payable in the first quarter of 2015 compared to $\$ 0.7$ million of net accretion income in the first quarter of 2014.

Other income from purchased loans was $\$ 8.9$ million in the first quarter of 2015 compared to $\$ 3.3$ million in the first quarter of 2014. Net gains on sales of other assets were $\$ 2.8$ million in the first quarter of 2015 compared to $\$ 1.0$ million in the first quarter of 2014. The increases in other income from purchased loans and net gains on sales of other assets in the quarter just ended are, in part, attributable to our having terminated the loss share agreements with the FDIC. Subsequent to the termination of such loss share agreements, all recoveries, gains, charge-offs, losses and expenses related to the previously covered assets are recognized entirely by us, since the FDIC no longer shares in such items. Accordingly, our earnings are positively impacted to the extent we recognize recoveries in excess of the carrying value of such assets and gains on any sales. Conversely, our earnings are negatively impacted to the extent we recognize charge-offs, losses on any sales and expenses related to such assets.

Net gains on investment securities were $\$ 2.5$ million in the first quarter of 2015 compared to essentially none in the first quarter of 2014. During the first quarter of 2015 , we sold certain of our longer term municipal bonds resulting in proceeds of $\$ 30.1$ million and the net gains of $\$ 2.5$ million. We utilized such proceeds to prepay $\$ 30$ million of our highest rate callable FHLB advances resulting in prepayment penalties of $\$ 2.5$ million. These transactions were executed for various reasons, including reducing interest rate risk, increasing secondary sources of liquidity and more efficiently allocating capital.

The following table presents non-interest income for the periods indicated.

## Non-Interest Income

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
| Service charges on deposit accounts | \$ 6,627 | \$ 5,639 |
| Mortgage lending income | 1,507 | 954 |
| Trust income | 1,432 | 1,316 |
| BOLI income | 3,623 | 1,130 |
| Net accretion of FDIC loss share receivable and FDIC clawback payable |  | 692 |
| Other income from purchased loans, net | 8,908 | 3,311 |
| Gains on investment securities | 2,534 | 5 |
| Gains on sales of other assets | 2,829 | 974 |
| Gain on merger and acquisition transaction |  | 4,667 |
| Other | 1,607 | 1,672 |
| Total non-interest income | \$ 29,067 | \$ 20,360 |

## Non-Interest Expense

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Our non-interest expense consists of salaries and employee benefits, net occupancy and equipment and other operating expenses. Non-interest expense increased $34.0 \%$ to $\$ 50.2$ million for the first quarter of 2015 compared to $\$ 37.5$ million for the first quarter of 2014. During the first quarter of 2015, our non-interest expense included $\$ 2.5$ million in FHLB advance prepayment penalties, $\$ 1.3$ million of acquisition-related and systems conversion expenses and $\$ 0.7$ million of software and contract termination charges. During the first quarter of 2014, our non-interest expense included $\$ 0.7$ million of acquisition-related and system conversion expenses and $\$ 5.0$ million of software and contract termination charges.

Salaries and employee benefits, our largest component of non-interest expense, increased $27.7 \%$ to $\$ 22.6$ million in the first quarter of 2015 compared to $\$ 17.7$ million in the first quarter of 2014. We had 1,560 full-time equivalent employees at March 31, 2015 compared to 1,306 full-time equivalent employees at March 31, 2014.

Net occupancy and equipment expense for the first quarter of 2015 increased $44.5 \%$ to $\$ 7.3$ million compared to $\$ 5.0$ million for the first quarter of 2014. At March 31, 2015, we had 165 offices compared to 141 offices at March 31, 2014.

Loan collection and repossession expenses and writedowns of foreclosed and other assets totaled $\$ 3.9$ million in the first quarter of 2015 compared to $\$ 0.5$ million in the first quarter of 2014. This increase was due, in part, to our having terminated the loss share agreements with the FDIC during the fourth quarter of 2014.

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Our efficiency ratio (non-interest expense divided by the sum of net interest income FTE and non-interest income) was $42.9 \%$ for the first quarter of 2015 compared to $49.8 \%$ for the first quarter of 2014 .

The following table presents non-interest expense for the periods indicated.

## Non-Interest Expense

$\left.\begin{array}{l|cc} & \begin{array}{c}\text { Three Months } \\ \text { Ended }\end{array} \\ \text { March 31, }\end{array}\right)$

## Income Taxes

The provision for income taxes was $\$ 18.1$ million for the first quarter of 2015 compared to $\$ 8.7$ million for the first quarter of 2014. The effective income tax rate was $31.2 \%$ for the first quarter of 2015 compared to $25.7 \%$ for the first quarter of 2014. The increase in the effective tax rate for the first quarter of 2015 compared to the first quarter of 2014 was due primarily to the decrease in tax-exempt income as a percentage of total income. The effective tax rates were also affected by various other factors including non-taxable income and non-deductible expenses.

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## ANALYSIS OF FINANCIAL CONDITION

## Loan and Lease Portfolio

At March 31, 2015, our total loan and lease portfolio was $\$ 6.35$ billion, including $\$ 4.31$ billion of non-purchased loans and leases and $\$ 2.04$ billion of purchased loans, compared to $\$ 5.13$ billion of total loans and leases at December 31, 2014, including $\$ 3.98$ billion of non-purchased loans and leases and $\$ 1.15$ billion of purchased loans, and $\$ 3.57$ billion of total loans and leases at March 31, 2014, including $\$ 2.78$ billion of non-purchased loans and leases and $\$ 0.79$ billion of purchased loans. Real estate loans, our largest category of loans, consist of all loans secured by real estate as evidenced by mortgages or other liens, including all loans made to finance the development of real property construction projects, provided such loans are secured by real estate. Total real estate loans were $\$ 5.78$ billion at March 31, 2015 compared to $\$ 4.51$ billion at December 31, 2014 and $\$ 3.17$ billion at March 31, 2014. The amount and type of loans and leases outstanding as of the dates indicated, and their respective percentage of the total loan and lease portfolio are reflected in the following table.

## Total Loan and Lease Portfolio

|  | March 31, |  |  |  | $\begin{gathered} \text { December 31, } \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 | 2014 <br> (Dollars in thousands) |  |  |  |  |
|  |  |  |  |  |  |  |
| Real estate: |  |  |  |  |  |  |
| Residential 1-4 family | \$ 673,361 | 10.6\% | \$ 493,394 | 13.8\% | \$ 638,958 | 12.5\% |
| Non-farm/non-residential | 2,860,778 | 45.0 | 1,497,367 | 41.9 | 2,008,430 | 39.2 |
| Construction/land development | 1,739,122 | 27.4 | 890,014 | 24.9 | 1,511,614 | 29.5 |
| Agricultural | 86,890 | 1.4 | 65,035 | 1.8 | 95,223 | 1.9 |
| Multifamily residential | 420,452 | 6.6 | 221,608 | 6.2 | 253,590 | 4.9 |
| Total real estate | 5,780,603 | 91.0 | 3,167,418 | 88.6 | 4,507,815 | 88.0 |
| Commercial and industrial | 309,771 | 4.9 | 183,847 | 5.1 | 356,532 | 7.0 |
| Consumer | 36,834 | 0.6 | 30,469 | 0.9 | 40,937 | 0.8 |
| Direct financing leases | 130,741 | 2.0 | 92,856 | 2.6 | 115,475 | 2.2 |
| Other | 95,320 | 1.5 | 97,401 | 2.8 | 107,058 | 2.0 |
| Total loans and leases | \$ 6,353,269 | 100.0\% | \$3,571,991 | 100.0\% | \$5,127,817 | 100.0\% |

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The amount and type of our total real estate loans at March 31, 2015, based on the metropolitan statistical area ( MSA ) and other geographic areas in which the principal collateral is located, are reflected in the following table. Data for individual states and MSAs is separately presented when aggregate real estate loans in that state or MSA exceed $\$ 10.0$ million.

## Geographic Distribution of Total Real Estate Loans

## Residential Construction/ <br> $\begin{array}{ccr}\text { 1-4 } & \text { Non-Farm/ } & \text { Land }\end{array} \begin{array}{r}\text { Multifamily }\end{array}$

Total
(Dollars in thousands)

| Arkansas: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Little Rock North Little Rock |  |  |  |  |  |  |
| Conway, AR MSA | \$ 168,459 | \$ 280,235 | \$ 106,482 | \$ 10,305 | \$ 26,174 | \$ 591,655 |
| Hot Springs, AR MSA | 62,746 | 102,225 | 19,940 | 543 | 18,859 | 204,313 |
| Fayetteville Springdale Rogers, AR MO MSA | 11,063 | 66,783 | 17.762 | 4,068 | 3.523 | 103,199 |
| Southern Arkansas ${ }^{(1)}$ | 35,857 | 33,633 | 3,501 | 11,929 | 2,137 | 87,057 |
| Fort Smith, AR OK MSA | 28,386 | 40,892 | 8,206 | 3,638 | 12,793 | 93,915 |
| Western Arkansas ${ }^{(2)}$ | 21,742 | 39,661 | 5,678 | 7,227 | 1,038 | 75,346 |
| Northern Arkansas ${ }^{(3)}$ | 36,958 | 19,865 | 4,936 | 12,950 | 996 | 75,705 |
| All other Arkansas ${ }^{(4)}$ | 11,792 | 18,901 | 4,477 | 19,383 | 2,081 | 56,634 |
| Total Arkansas | 377,003 | 602,195 | 170,982 | 70,043 | 67,601 | 1,287,824 |
| New York: |  |  |  |  |  |  |
| New York Newark Jersey City, NY |  |  |  |  |  |  |
| NJ PA MSA | 3,133 | 566,353 | 258,393 |  | 142,596 | 970,475 |
| All other New York ${ }^{(4)}$ | 217 | 3,176 |  |  | 1,841 | 5,234 |
| Total New York | 3,350 | 569,529 | 258,393 |  | 144,437 | 975,709 |
| Texas: |  |  |  |  |  |  |
| Dallas Fort Worth Arlington, TX |  |  |  |  |  |  |
| MSA | 18,607 | 102,915 | 304,892 |  | 9,240 | 435,654 |
| Houston The Woodlands Sugar |  |  |  |  |  |  |
| Land, TX MSA | 7,690 | 55,655 | 108,949 |  | 16,531 | 188,825 |
| Austin Round Rock, TX MSA | 5,743 | 18,936 | 66,944 |  |  | 91,623 |
| San Antonio New Braunfels, TX |  |  |  |  |  |  |
| MSA | 1,649 | 5,916 | 20,100 |  | 1,217 | 28,882 |
| Midland, TX MSA |  | 7,754 | 15,178 |  |  | 22,932 |
| Texarkana, TX AR MSA | 9,201 | 8,948 | 873 | 791 | 1,034 | 20,847 |
| College Station Bryan, TX MSA |  |  |  |  | 17,440 | 17,440 |
| Beaumont Port Arthur, TX MSA |  |  |  |  | 15,290 | 15,290 |
| Corpus Christi, TX MSA |  | 5,897 | 6,559 |  |  | 12,456 |
| All other Texas ${ }^{(4)}$ | 869 | 12,389 | 2,198 |  | 1,212 | 16,668 |


| Total Texas | 43,759 | 218,410 | 525,693 | 791 | 61,964 | 850,617 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| California: |  |  |  |  |  |  |
| Los Angeles Long Beach Anaheim, CA MSA |  | 193,153 | 52,453 |  |  | 245,606 |
| $\begin{aligned} & \text { San Francisco Oakland Hayward, CA } \\ & \text { MSA } \end{aligned}$ |  | 131,631 | 104,100 |  |  | 235,731 |
| Sacramento Roseville Arden Arcade, CA MSA |  |  | 50,064 |  |  | 50,064 |
| Riverside San Bernardino Ontario, CA MSA |  | 11,705 | 11,994 |  |  | 23,699 |
| San Jose Sunnyvale Santa Clara, CA MSA |  |  | 22,492 |  |  | 22,492 |
| All other California ${ }^{(4)}$ |  | 4,995 | 14,664 |  |  | 19,659 |
| Total California |  | 341,484 | 255,767 |  |  | 597,251 |

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## Geographic Distribution of Total Real Estate Loans (continued)

| Residential | Construction/ |  |
| :---: | :---: | :---: |
| 1-4 | Non-Farm/ Land | Multifamily |
| Family | Non-ResidentialDevelopment Agricultural Residential |  |

Total
(Dollars in thousands)

| Florida: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Miami Fort Lauderdale West Palm Beach, FL MSA | 390 | 98,072 | 61,436 |  | 17,011 | 176,909 |
| Tampa St. Petersburg Clearwater, FL MSA | 18,725 | 37,752 | 8,817 |  | 18,213 | 83,507 |
| $\begin{aligned} & \text { Orlando } \\ & \text { MSA } \end{aligned}$ | 7,761 | 28,109 | 197 |  | 85 | 36,152 |
| Jacksonville, FL MSA | 754 | 21,000 | 256 | 20 | 1,908 | 23,938 |
| North Port Sarasota Bradenton, FL MSA | 10,269 | 14,695 | 2,254 |  | 243 | 27,461 |
| Sebring, FL MSA |  | 22,512 |  |  | 17 | 22,529 |
| Lakeland Winter Haven, FL MSA |  | 13,940 | 6,510 |  | 92 | 20,542 |
| Deltona Daytona Beach Ormond Beach, FL MSA | 2,586 | 15,958 | 463 |  |  | 19,007 |
| Crestview Fort Walton Beach Destin, FL MSA | 1,121 | 197 | 11,399 | 577 |  | 13,294 |
| Tallahassee, FL MSA |  |  | 12,128 |  |  | 12,128 |
| All other Florida ${ }^{(4)}$ | 15,027 | 96,524 | 904 | 1,108 | 12,450 | 126,013 |
| Total Florida | 56,633 | 348,759 | 104,364 | 1,705 | 50,019 | 561,480 |

North Carolina/South Carolina:

| Charlotte Concord Gastonia, NC |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SC MSA | 46,647 | 109,437 | 58,580 | 322 | 8,997 | 223,983 |
| North Carolina Foothills ${ }^{(5)}$ | 48,788 | 33,474 | 7,092 | 4,300 | 2,576 | 96,230 |
| Wilmington, NC MSA | 5,558 | 22,614 | 5,749 | 451 | 270 | 34,642 |
| Myrtle Beach North Myrtle |  |  |  |  |  |  |
| Beach Conway, SC MSA | 2,182 | 6,749 | 20,102 |  | 24 | 29,057 |
| Columbia, SC MSA |  | 2,855 | 11,713 |  |  | 14,568 |
| Charleston North Charleston, SC |  |  |  |  |  |  |
| MSA | 1,841 | 4,792 | 700 |  | 5,649 | 12,982 |
| Hilton Head Island Bluffton |  |  |  |  |  |  |
| Beaufort, SC MSA | 4,726 | 4,922 | 2,387 |  |  | 12,035 |
| Florence, SC MSA |  | 3,229 | 8,456 |  |  | 11,685 |
| Raleigh, NC MSA | 515 | 9,572 | 135 |  | 45 | 10,267 |
| All other N. Carolina ${ }^{(4)}$ | 4,586 | 33,853 | 38,943 |  | 839 | 78,221 |
| All other S. Carolina ${ }^{(4)}$ | 1,390 | 14,192 | 148 |  | 7,348 | 23,078 |
| Total N. Carolina/S. Carolina | 116,233 | 245,689 | 154,005 | 5,073 | 25,748 | 546,748 |


| Georgia: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Atlanta Sandy Springs Roswell, |  |  |  |  |  |  |
| GA MSA | 20,963 | 170,696 | 19,201 | 4,155 | 28,431 | 243,446 |
| Savannah, GA MSA | 5,563 | 23,416 | 18,541 |  |  | 47,520 |
| Brunswick, GA MSA | 10,971 | 5,215 | 927 |  |  | 17,113 |
| Valdosta, GA MSA | 7,389 | 1,551 | 645 | 500 | 731 | 10,816 |
| All other Georgia ${ }^{(4)}$ | 12,490 | 33,696 | 5,603 | 2,871 | 224 | 54,884 |
| Total Georgia | 57,376 | 234,574 | 44,917 | 7,526 | 29,386 | 373,779 |
| Arizona: |  |  |  |  |  |  |
| Phoenix Mesa Scottsdale, AZ |  |  |  |  |  |  |
| MSA |  | 88,592 | 2 |  |  | 88,594 |
| All other Arizona ${ }^{(4)}$ |  | 2,688 |  |  |  | 2,688 |
| Total Arizona |  | 91,280 | 2 |  |  | 91,282 |

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## Geographic Distribution of Total Real Estate Loans (continued)

| $\begin{gathered} \text { Residential } \\ 1-4 \\ \text { Family } \end{gathered}$ | Non-Farm/ Non-Residentia | Construction/ <br> Land <br> Development Agricultural <br> (Dollars in thousands) | Multifamily Residential | Total |
| :---: | :---: | :---: | :---: | :---: |
| SA 325 | 20,847 |  | 8,474 | 29,646 |
| 115 | 16,957 | 9,483 |  | 26,555 |
| 97 | 4,169 | 97 |  | 4,363 |
| 537 | 41,973 | 9,580 | 8,474 | 60,564 |


| Tennessee: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Memphis, TN MS AR MSA | 325 | 20,847 |  |  | 8,474 | 29,646 |
| Nashville Davidson |  |  |  |  |  |  |
| Murfreesboro Franklin, TN |  |  |  |  |  |  |
| MSA | 115 | 16,957 | 9,483 |  |  | 26,555 |
| All other Tennessee ${ }^{(4)}$ | 97 | 4,169 | 97 |  |  | 4,363 |
| Total Tennessee | 537 | 41,973 | 9,580 |  | 8,474 | 60,564 |
| Las Vegas Henderson |  |  |  |  |  |  |
| Paradise, NV MSA |  |  | 48,728 |  |  | 48,728 |
| Washington Arlington |  |  |  |  |  |  |
| Alexandria, DC VA MD |  |  |  |  |  |  |
| WV |  | 4,355 | 39,826 |  |  | 44,181 |
| Alabama: |  |  |  |  |  |  |
| Mobile, AL MSA | 3,470 | 11,017 | 537 |  | 1,911 | 16,935 |
| All other Alabama ${ }^{(4)}$ | 9,178 | 4,575 | 4,533 | 749 | 3,611 | 22,646 |
| Total Alabama | 12,648 | 15,592 | 5,070 | 749 | 5,522 | 39,581 |

Colorado:

| Denver Aurora Lakewood, CO MSA | 14 | 11,712 | 10,185 |  |  | 21,911 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All other Colorado ${ }^{(4)}$ | 2,029 |  | 15,306 |  |  | 17,335 |
| Total Colorado | 2,043 | 11,712 | 25,491 |  |  | 39,246 |
| Missouri: |  |  |  |  |  |  |
| St. Louis, MO IL MSA |  | 429 | 3,348 |  | 19,325 | 23,102 |
| All other Missouri ${ }^{(4)}$ | 740 | 3,661 | 7,450 | 1,004 |  | 12,855 |
| Total Missouri | 740 | 4,090 | 10,798 | 1,004 | 19,325 | 35,957 |
| Chicago Naperville Elgin, |  |  |  |  |  |  |
| IL IN WI MSA | 2,261 | 1,941 | 29,606 |  |  | 33,808 |
| Providence Warwick, RI |  | 26,819 |  |  |  | 26,819 |
| Seattle Tacoma Bellevue, WA MSA |  |  | 21,928 |  |  | 21,928 |
| Oklahoma | 381 | 5,059 | 11,571 |  | 4,087 | 21,098 |

Baltimore Columbia
Towson, MD MSA 18,796 18,796

| Portland Vancouver |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Hillsboro, OR WA MSA |  | 14,199 | 14,199 |  |
| Ohio | 6,694 | 6,668 | 13,362 |  |
| Connecticut | 12,497 |  | 738 | 13,235 |
| Michigan | 10,772 |  | 10,772 |  |
| All other states ${ }^{(6)}$ |  | 1,53 | 3,151 | 53,639 |

Total real estate loans $\quad \$ 673,361 \quad \$ \quad 2,860,778 \quad \$ 1,739,121 \quad \$ 86,891 \quad \$ 420,452 \quad \$ 5,780,603$
(1) This geographic area includes the following counties in Southern Arkansas: Clark, Columbia, Hempstead and Hot Spring.
(2) This geographic area includes the following counties in Western Arkansas: Johnson, Logan, Pope and Yell.
(3) This geographic area includes the following counties in Arkansas: Baxter, Boone, Marion, Newton, Searcy and Van Buren.
(4) These geographic areas include all MSA and non-MSA areas that are not separately reported.
(5) This geographic area includes the following counties in the North Carolina foothills: Cleveland, Rutherford and Lincoln.
(6) Includes all states not separately presented above.

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The amount and type of total non-farm/non-residential loans, as of the dates indicated, and their respective percentage of the total non-farm/non-residential loan portfolio are reflected in the following table.

## Total Non-Farm/Non-Residential Loans

|  | March 31, |  |  |  |  |  | $\begin{gathered} \text { December 31, } \\ 2014 \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |
| Retail, including shopping centers and strip centers | \$ | 800,755 | 28.0\% | \$ | 320,469 | 21.4\% | \$ | 346,925 | 17.3\% |
| Churches and schools |  | 104,175 | 3.6 |  | 88,876 | 5.9 |  | 104,746 | 5.2 |
| Office, including medical offices |  | 782,514 | 27.4 |  | 345,096 | 23.3 |  | 621,729 | 31.0 |
| Office warehouse, warehouse and mini-storage |  | 207,720 | 7.3 |  | 140,899 | 9.4 |  | 169,176 | 8.4 |
| Gasoline stations and convenience stores |  | 58,351 | 2.0 |  | 32,838 | 2.2 |  | 47,465 | 2.4 |
| Hotels and motels |  | 392,060 | 13.7 |  | 272,844 | 18.2 |  | 328,507 | 16.4 |
| Restaurants and bars |  | 121,406 | 4.2 |  | 45,228 | 3.0 |  | 43,084 | 2.1 |
| Manufacturing and industrial facilities |  | 78,461 | 2.7 |  | 57,302 | 3.8 |  | 76,897 | 3.8 |
| Nursing homes and assisted living centers |  | 51,675 | 1.8 |  | 51,005 | 3.4 |  | 52,409 | 2.6 |
| Hospitals, surgery centers and other medical |  | 71,350 | 2.5 |  | 48,588 | 3.2 |  | 54,469 | 2.7 |
| Golf courses, entertainment and recreational facilities |  | 15,397 | 0.5 |  | 15,285 | 1.0 |  | 16,729 | 0.8 |
| Other non-farm/non residential |  | 176,914 | 6.3 |  | 78,937 | 5.2 |  | 146,294 | 7.3 |
| Total |  | ,860,778 | 100.0\% | \$ | ,497,367 | 100.0\% | \$ | ,008,430 | 100.0\% |

The amount and type of total construction/land development loans, as of the dates indicated, and their respective percentage of the total construction/land development loan portfolio are reflected in the following table.

Total Construction/Land Development Loans

|  | 2015 |  | March 31, |  |  | $\begin{gathered} \text { December 31, } \\ 2014 \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | (Dollars in thousands) |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Unimproved land | \$ | 307,091 |  |  |  | 17.7\% | \$ 160,762 | 18.1\% | \$ | 272,197 | 18.0\% |
| Land development and lots: |  |  |  |  |  |  |  |  |
| 1-4 family residential and multifamily |  | 350,672 | 20.2 | 203,173 | 22.8 |  | 322,698 | 21.3 |
| Non-residential |  | 143,567 | 8.3 | 94,937 | 10.7 |  | 133,137 | 8.8 |
| Construction: |  |  |  |  |  |  |  |  |
| 1-4 family residential: |  |  |  |  |  |  |  |  |
| Owner occupied |  | 25,254 | 1.5 | 14,218 | 1.6 |  | 25,482 | 1.7 |

Non-owner occupied:

| Pre-sold | 22,119 | 1.3 | 8,136 | 0.9 | 19,664 | 1.3 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Speculative | 80,298 | 4.6 | 57,674 | 6.5 | 75,252 | 5.0 |
| Multifamily | 433,888 | 24.9 | 202,034 | 22.7 | 354,966 | 23.5 |
| Industrial, commercial and other | 376,233 | 21.5 | 149,080 | 16.7 | 308,218 | 20.4 |
| Total | $\$ 1,739,122$ | $100.0 \%$ | $\$ 890,014$ | $100.0 \%$ | $\$ 1,511,614$ | $100.0 \%$ |

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Many of our construction and development loans provide for the use of interest reserves. When we underwrite construction and development loans, we consider the expected total project costs, including hard costs such as land, site work and construction costs and soft costs such as architectural and engineering fees, closing costs, leasing commissions and construction period interest. Based on the total project costs and other factors, we determine the required borrower cash equity contribution and the maximum amount we are willing to loan. In the vast majority of cases, we require that all of the borrower s cash equity contribution be contributed prior to any material loan advances. This ensures that the borrower s cash equity required to complete the project will be available for such purposes. As a result of this practice, the borrower s cash equity typically goes toward the purchase of the land and early stage hard costs and soft costs. This results in us funding the loan later as the project progresses, and accordingly, we typically fund the majority of the construction period interest through loan advances. However, when we initially determine the borrower s cash equity requirement, we typically require borrower s cash equity in an amount to cover a majority, or all, of the soft costs, including an amount equal to construction period interest, and an appropriate portion of the hard costs. We advanced construction period interest on construction and development loans totaling $\$ 10.0$ million in the first quarter of 2015. While we advanced these sums as part of the funding process, we believe that the borrowers in effect had in most cases already provided for these sums as part of their initial equity contribution. Specifically, the maximum committed balance of all construction and development loans which provide for the use of interest reserves at March 31, 2015 was approximately $\$ 4.1$ billion, of which $\$ 1.4$ billion was outstanding at March 31, 2015 and $\$ 2.7$ billion remained to be advanced. The weighted average loan-to-cost on such loans, assuming such loans are ultimately fully advanced, will be approximately $52 \%$, which means that the weighted average cash equity contributed on such loans, assuming such loans are ultimately fully advanced, will be approximately $48 \%$. The weighted average final loan-to-value ratio on such loans, based on the most recent appraisals and assuming such loans are ultimately fully advanced, is expected to be approximately $45 \%$.

The following table reflects total loans and leases as of March 31, 2015 grouped by expected amortizations, expected paydowns or the earliest repricing opportunity for floating rate loans. This cash flow or repricing schedule approximates our ability to reprice the outstanding principal of total loans and leases either by adjusting rates on existing loans and leases or reinvesting principal cash flow in new loans and leases. For non-purchased loans and leases and purchased loans without evidence of credit deterioration on the date of purchase, the table below reflects the earliest contractual pricing period. For purchased loans with evidence of credit deterioration at the date of purchase, the table below reflects estimated cash flows based on the most recent evaluation of each individual loan. Because income on purchased loans with evidence of credit deterioration on the date of purchase is recognized by accretion of the discount of estimated cash flows, such loans are not considered to be floating or adjustable rate loans and are reported below as fixed rate loans.

## Loan and Lease Cash Flows or Repricing

|  |  | 1 Year or Less | Over 1 <br> Through <br> 2 Years | Over 2 <br> Through <br> 3 Years <br> lars in thou | Over <br> 3 Years <br> ds) | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed rate | \$ | 496,357 | \$ 378,273 | \$ 519,943 | \$ 1,439,896 | \$ 2,834,469 |
| Floating rate (not at a floor or ceiling rate) |  | 780,235 | 4,545 | 2,058 | 3,503 | 790,341 |
| Floating rate (at floor rate) ${ }^{(1)}$ |  | 2,674,688 | 6,697 | 9,134 | 37,940 | 2,728,459 |

Floating rate (at ceiling rate)

| Total | $\$ 3,951,280$ | $\$ 389,515$ | $\$ 531,135$ | $\$ 1,481,339$ | $\$ 6,353,269$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Percentage of total | $62.2 \%$ | $6.1 \%$ | $8.4 \%$ | $23.3 \%$ | $100.0 \%$ |
| Cumulative percentage of total | 62.2 | 68.3 | 76.7 | 100.0 |  |

(1) We have included a floor rate in many of our loans and leases. As a result of such floor rates, many loans and leases will not immediately reprice in a rising rate environment if the interest rate index and margin on such loans and leases continue to result in a computed interest rate less than the applicable floor rate. The earnings simulation model results included in the Quantitative and Qualitative Disclosures about Market Risk section of this quarterly report on Form 10-Q include consideration of the impact of all interest rate floors and ceilings in loans and leases.

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## Purchased Loans

The following table presents the amount of unpaid principal balance, the valuation discount and the carrying value of purchased loans as of the dates indicated.

## Purchased Loans

|  | March 31, |  | December 31, |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{2 0 1 5}$ |  |  |
| (Dollars in thousands) |  |  |  |$)$

On February 10, 2015, the date we closed our Intervest acquisition, each outstanding loan in Intervest s loan portfolio was categorized into (i) a loan without evidence of credit deterioration or (ii) a loan with evidence of credit deterioration. The following table presents, by risk rating, the unpaid principal balance, fair value adjustment, Day 1 Fair Value and the weighted-average fair value adjustment applied to the purchased loans without evidence of credit deterioration in the Intervest acquisition.

## Fair Value Adjustments for Purchased

## Loans Without Evidence of Credit Deterioration <br> at Date of Intervest Acquisition


(Dollars in thousands)

| FV 33 | $\$ 83,210$ | $\$(690)$ | $\$ 82,520$ | 83 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| FV 44 | 804,604 | $(10,961)$ | 793,643 | 136 |  |
| FV 55 | 144,195 | $(3,109)$ | 141,086 | 216 |  |
| FV 36 |  |  |  |  |  |
|  |  |  |  |  |  |
| Total | $\$ 1,032,009$ | $\$$ | $(14,760)$ | $\$ 1,017,249$ | 143 |

The following grades are used for purchased loans without evidence of credit deterioration at date of acquisition.
FV 33 Loans in this category are considered to be satisfactory with minimal credit risk and are generally considered collectible.

FV 44 Loans in this category are considered to be marginally satisfactory with minimal to moderate credit risk and are generally considered collectible.

FV 55 Loans in this category exhibit weakness and are considered to have elevated credit risk and elevated risk of repayment.

FV 36 Loans, if any, in this category were not individually reviewed at the date of purchase and are assumed to have characteristics similar to the characteristics of the aggregate acquired portfolio.

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The following table is a summary of the loans acquired in the Intervest acquisition with evidence of credit deterioration at the date of acquisition.

Fair Value Adjustments for<br>Purchased Loans With Evidence of<br>\section*{Credit Deterioration at Date of Intervest Acquisition}

|  | As of <br> February 10, 2015 <br> (Dollars in thousands) |  |
| :---: | :---: | :---: |
| Contractually required principal and interest | \$ | 88,490 |
| Nonaccretable difference |  | $(21,042)$ |
| Cash flows expected to be collected |  | 67,448 |
| Accretable difference |  | $(10,126)$ |
| Day 1 Fair Value | \$ | 57,322 |

The following table presents a summary, during the periods indicated, of the activity of our purchased loans with evidence of credit deterioration at the date of acquisition.

## Activity in Purchased Loans

## With Evidence of Credit Deterioration

|  | Three Months Ended |  |
| :--- | ---: | ---: |
| March 31, |  |  |
|  | 2015 |  |
| 2014 |  |  |
| (Dollars in thousands) |  |  |
| Balance beginning of period | $\$ 276,480$ | $\$ 392,421$ |
| Accretion | 11,269 | 10,252 |
| Purchased loans acquired | 57,319 | 19,173 |
| Transfer to foreclosed assets | $(1,909)$ | $(16,543)$ |
| Payments received | $(30,482)$ | $(41,530)$ |
| Charge-offs | $(891)$ | $(1,467)$ |
| Other activity, net | 94 | 268 |
| Balance end of period | $\$ 311,880$ | $\$ 362,574$ |

A summary of changes in the accretable difference on purchased loans with evidence of credit deterioration at the date of acquisition is shown below for the periods indicated.

## Accretable Difference on Purchased Loans With Evidence

## of Credit Deterioration at Date of Acquisition

|  | Three Months Ended <br> March 31, |  |
| :--- | ---: | ---: |
|  | 2015 <br> (Dollars in | 2014 |
|  | $\$ 74,167$ | $\$$ |
|  | 83,455 |  |
| Accretable difference at January 1 | $(3,250)$ | $(597)$ |
| Transfer to foreclosed assets | 8,332 | 6,525 |
| Purchased loans paid off | 10,126 | 3,226 |
| Cash flow revisions as a result of renewals and/or | $(11,269)$ | $(10,252)$ |
| modifications |  | 183 |
| Accretable difference acquired | $\$ 77,887$ | $\$ 76,322$ |

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## Nonperforming Assets

## Non-Purchased Loans and Leases and Foreclosed Assets

Nonperforming assets consist of (1) nonaccrual loans and leases, (2) accruing loans and leases 90 days or more past due, (3) certain troubled and restructured loans for which a concession has been granted by us to the borrower because of a deterioration in the financial position of the borrower (TDRs) and (4) real estate or other assets that have been acquired in partial or full satisfaction of loan or lease obligations or upon foreclosure. Purchased loans are not included in the following table as nonperforming assets, except for their inclusion in total assets, but are analyzed and discussed separately elsewhere in this MD\&A.

The accrual of interest on non-purchased loans and leases is discontinued when, in management s opinion, the borrower or lessee may be unable to meet payments as they become due. We generally place a loan or lease on nonaccrual status when such loan or lease is (i) deemed impaired or (ii) 90 days or more past due, or earlier when doubt exists as to the ultimate collection of payments. We may continue to accrue interest on certain loans or leases contractually past due 90 days or more if such loans or leases are both well secured and in the process of collection. At the time a loan or lease is placed on nonaccrual status, interest previously accrued but uncollected is reversed and charged against interest income. Nonaccrual loans and leases are generally returned to accrual status when payments are less than 90 days past due and we reasonably expect to collect all payments. If a loan or lease is determined to be uncollectible, the portion of the principal determined to be uncollectible will be charged against the ALLL. Loans for which the terms have been modified and for which (i) the borrower is experiencing financial difficulties and (ii) we have granted a concession to the borrower are considered troubled debt restructurings ( TDRs ) and are included in impaired loans and leases. Income on nonaccrual loans or leases, including impaired loans and leases but excluding certain TDRs which continue to accrue interest, is recognized on a cash basis when and if actually collected. For the period ended March 31, 2015, there were no defaults during the preceding 12 months on any loans that were considered TDRs.

The following table presents a summary of nonperforming assets, excluding purchased loans, as of the dates indicated.

## Nonperforming Assets

|  | $2_{2015}^{\text {Mar }}$ | 31, 2014 <br> llars in thou | ds) | $\begin{aligned} & \text { mber 31, } \\ & 2014 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Nonaccrual non-purchased loans and leases | \$ 14,349 | \$ 11,783 | \$ | 21,085 |
| Accruing non-purchased loans and leases 90 days or more past due |  |  |  |  |
| TDRs |  |  |  |  |
| Total nonperforming non-purchased loans and leases | 14,349 | 11,783 |  | 21,085 |
| Foreclosed assets ${ }^{(1)(2)}$ | 32,094 | 60,869 |  | 37,775 |
| Total nonperforming assets ${ }^{(2)}$ | \$ 46,443 | \$72,652 | \$ | 58,860 |
|  | 0.33\% | 0.42\% |  | 0.53\% |


| Nonperforming loans and leases to total loans and <br> leases |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Nonperforming assets to total assets |  |  |  |  |
|  |  |  |  |  |
|  | $(2)(3)$ | 0.56 | 1.44 | 0.87 |

(1) Repossessed personal properties and real estate acquired through or in lieu of foreclosure are initially recorded at the lesser of current principal investment or estimated market value less estimated cost to sell at the date of repossession or foreclosure. Valuations of these assets are periodically reviewed by management with the carrying value of such assets adjusted through non-interest expense to the then estimated market value net of estimated selling costs, if lower, until disposition.
(2) As a result of terminating our loss share agreements with the FDIC during the fourth quarter of 2014, we reclassified foreclosed assets previously reported as covered by FDIC loss share to foreclosed assets for the current and all prior periods. All prior period ratios of nonperforming assets to total assets have been recalculated to include foreclosed assets previously covered by FDIC loss share as nonperforming assets.
(3) Excludes purchased loans except for their inclusion in total assets.

If an adequate current determination of collateral value has not been performed, once a loan or lease is considered impaired, management seeks to establish an appropriate value for the collateral. This assessment may include (i) obtaining an updated appraisal, (ii) obtaining one or more broker price opinions or comprehensive market analyses, (iii) internal evaluations or (iv) other methods deemed appropriate considering the size and complexity of the loan and the underlying collateral. On an ongoing basis, typically at least quarterly, we evaluate the underlying collateral on all impaired loans and leases and, if needed, due to changes in market or property conditions, the underlying collateral is reassessed and the estimated fair value is revised. The determination of collateral value includes any adjustments considered necessary related to estimated holding periods and estimated selling costs.

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At March 31, 2015, we had reduced the carrying value of our non-purchased loans and leases deemed impaired (all of which were included in nonaccrual loans and leases) by $\$ 3.9$ million to the estimated fair value of such loans and leases of $\$ 12.6$ million. The adjustment to reduce the carrying value of such impaired loans and leases to estimated fair value consisted of $\$ 3.5$ million of partial charge-offs and $\$ 0.4$ million of specific loan and lease loss allocations. These amounts do not include our $\$ 14.1$ million of impaired purchased loans at March 31, 2015.

The following table is a summary of the amount and type of foreclosed assets as of the dates indicated.

## Foreclosed Assets

|  | March 31, |  | December 31, |  |
| :--- | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 1 5}$ | 2014 <br> (Dollars in thousands) |  |  |
| Real estate: | $\$ 6,230$ | $\$ 7,149$ | $\$$ | 7,909 |
| Residential 1-4 family | 11,854 | 28,314 | 17,305 |  |
| Non-farm/non-residential | 12,520 | 24,421 | 10,998 |  |
| Construction/land development | 627 | 785 | 728 |  |
| Agricultural | 777 | 73 | 772 |  |
| Multifamily residential | 32,008 | 60,742 | 37,712 |  |
|  | 86 | 124 | 56 |  |
| Total real estate |  | 3 | 7 |  |
| Commercial and industrial |  |  |  |  |
| Consumer | $\$ 32,094$ | $\$ 60,869$ | $\$$ | 37,775 |

The following table presents information concerning the geographic location of nonperforming assets, excluding purchased loans, at March 31, 2015. Nonaccrual loans and leases are reported in the physical location of the principal collateral. Foreclosed assets are reported in the physical location of the asset. Repossessions are reported at the physical location where the borrower resided or had its principal place of business at the time of repossession.

## Geographic Distribution of Nonperforming Assets

|  | Nonperforming <br> Loans <br> and <br> Leases | Foreclosed <br> Assets and <br> Repossessions <br> (Dollars in thousands) | Total <br> Nonperforming <br> Assets |
| :--- | ---: | :---: | ---: |
| Arkansas | $\$ 11,464$ | $\$$ | 10,827 |
| Georgia | 5 | 11,099 | 22,291 |
| North Carolina | 1,017 | 4,865 | 11,104 |
| Florida | 1,660 | 2,237 | 5,882 |
| Texas | 129 | 1,100 | 3,897 |
| Alabama | 21 | 1,061 | 1,229 |
|  |  |  | 1,082 |


| South Carolina |  | 9 | 905 |  | 905 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| All other | 53 |  |  | 53 |  |
|  |  |  |  |  |  |
| Total | $\$ 14,349$ | $\$$ | 32,094 | $\$$ | 46,443 |

## Purchased Loans

Purchased loans without evidence of credit deterioration at the date of acquisition are reviewed subsequent to the date of acquisition any time a loan is renewed or extended or at any time information becomes available to us that provides material insight regarding the loan s performance, the borrower or the underlying collateral. To the extent that current information indicates it is probable that we will collect all amounts according to the contractual terms thereof, such loan is not considered impaired and is not considered in the determination of the required ALLL. To the extent that current information indicates it is probable that we will not be able to collect all amounts according to the contractual terms thereon, such loan is considered impaired and is considered in the determination of the required level of ALLL.

Purchased loans with evidence of credit deterioration on the date of purchase are reviewed (i) any time a loan is renewed or extended, (ii) at any other time additional information becomes available to us that provides material additional insight regarding a loan s performance, the status of the borrower, or the quality or value of the underlying collateral, or (iii) in conjunction with the annual review of projected cash flows of each acquired portfolio. We separately review the performance of the portfolio of purchased loans with evidence of credit deterioration on an annual basis, or more frequently to the extent that material information becomes available regarding the performance of an individual loan, to make determinations of the constituent loans performance and to consider whether there has been any significant change in performance since our initial expectations established in conjunction with the determination of the Day 1 Fair Values or since our most recent review of such portfolio s

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performance. To the extent that a loan is performing in accordance with or exceeding our performance expectation established in conjunction with the determination of the Day 1 Fair Values, such loan is rated FV66, is not included in any of the credit quality ratios, is not considered to be a nonaccrual, nonperforming or impaired loan, and is not considered in the determination of the required ALLL. To the extent that a loan s performance has deteriorated from our expectation established in conjunction with the determination of the Day 1 Fair Values, such loan is rated FV88, is included in certain of our credit quality metrics, is considered an impaired loan, and is considered in the determination of the required level of ALLL.

The following table presents a summary of our impaired purchased loans as of the dates indicated.

## Impaired Purchased Loans

|  | March 31, |  | $\begin{gathered} \text { December 31, } \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2015 | 2014 |  |  |
|  | (Dollars in thousands) |  |  |  |
| Impaired purchased loans without evidence of credit deterioration (rated FV 77) | \$ 1,337 | \$ | \$ | 748 |
| Impaired purchased loans with evidence of credit deterioration (rated FV 88) | 12,810 | 29,332 |  | 13,292 |
| Total impaired purchased loans | \$ 14,147 | \$29,332 | \$ | 14,040 |
| Impaired purchased loans to total purchased loans | 0.69\% | 3.69\% |  | 1.22\% |

As of March 31, 2015 and 2014 and December 31, 2014, we had identified purchased loans where we had determined it was probable that we would be unable to collect all amounts according to the contractual terms thereof (for purchased loans without evidence of credit deterioration at date of acquisition) or the expected performance of such loans had deteriorated from our performance expectations established in conjunction with the determination of the Day 1 Fair Values or since our most recent review of such portfolio s performance (for purchased loans with evidence of credit deterioration at date of acquisition). As a result, we recorded partial charge-offs totaling $\$ 1.3$ million for such loans during the first quarter of 2015 compared to $\$ 0.2$ million during the first quarter of 2014 . We also recorded $\$ 1.3$ million during the first quarter of 2015 and $\$ 0.2$ million during the first quarter of 2014 of provision for loan and lease losses to cover these charge-offs. In addition to these charge-offs, we transferred certain of these purchased loans to foreclosed assets. As a result of these actions, we had $\$ 14.1$ million of impaired purchased loans at March 31, 2015, compared to $\$ 29.3$ million at March 31, 2014 and $\$ 14.0$ million at December 31, 2014.

## Allowance and Provision for Loan and Lease Losses

Our ALLL was $\$ 54.1$ million, or $1.26 \%$ of total non-purchased loans and leases at March 31, 2015, compared to $\$ 52.9$ million, or $1.33 \%$ of total non-purchased loans and leases at December 31, 2014 and $\$ 43.9$ million, or $1.58 \%$ of total non-purchased loans and leases at March 31, 2014. We had no ALLL at March 31, 2015 and 2014 or December 31, 2014 for our (i) purchased loans without evidence of credit deterioration at the date of acquisition as management s analysis of such individual loans resulted in no impairment or all identified impairment on such loans had been charged off, or (ii) purchased loans with evidence of credit deterioration at the date of acquisition as all such loans were performing in accordance with management s expectations established in conjunction with the determination of the Day 1 Fair Values or all losses had been charged off on such loans whose performance had deteriorated from management $s$ expectations established in conjunction with the deterioration of the Day 1 Fair Values. Our ALLL was

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equal to $377 \%$ of our total nonperforming non-purchased loans and leases at March 31, 2015, compared to $251 \%$ at December 31, 2014 and 372\% at March 31, 2014.

The amount of provision to the ALLL is based on our analysis of the adequacy of the ALLL utilizing the criteria discussed in the Critical Accounting Policies section of our Annual Report on Form 10-K for the year ended December 31, 2014. The provision for loan and lease losses for the first quarter of 2015 was $\$ 6.3$ million, including $\$ 5.0$ million for non-purchased loans and leases and $\$ 1.3$ million for purchased loans, compared to $\$ 1.3$ million for the first quarter of 2014, including $\$ 1.1$ million for non-purchased loans and leases and $\$ 0.2$ million for purchased loans.

Our provision to the ALLL for non-purchased loans and leases for the first quarter of 2015 is primarily the result of provision necessary to cover the growth of our non-purchased loan and lease portfolio, which increased $\$ 331$ million during the first quarter of 2015 . Our practice is to charge off any estimated loss as soon as we are able to identify and reasonably quantify such potential loss. Accordingly, only a small portion of our ALLL is needed for potential losses on non-performing loans. Our ALLL to non-purchased loans and leases has decreased to $1.26 \%$ at March 31, 2015, compared to $1.33 \%$ at December 31, 2014 and $1.58 \%$ at March 31, 2014 primarily as a result of the low level of net charge-offs in recent quarters and due to generally improving economic conditions in many of our markets. While we believe the ALLL at March 31, 2015 and related provision for the first quarter of 2015 were appropriate, changing economic and other conditions may require future adjustments to the ALLL or the amount of provision thereto.

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An analysis of the allowance for loan and lease losses for the periods indicated is shown in the following table.

## Analysis of the Allowance for Loan and Lease Losses

|  | Three Months Ended March 31, |  | YearEndedDecember 31,2014 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2015 | 2014 |  |  |
|  | (Dollars in thousands) |  |  |  |
| Balance, beginning of period | \$ 52,918 | \$ 42,945 | \$ | 42,945 |
| Non-purchased loans and leases charged off: |  |  |  |  |
| Real estate: |  |  |  |  |
| Residential 1-4 family | (529) | (199) |  | (577) |
| Non-farm/non-residential | (205) | (73) |  | $(1,357)$ |
| Construction/land development | (302) |  |  | (638) |
| Agricultural | (13) | (15) |  | (214) |
| Total real estate | $(1,049)$ | (287) |  | $(2,786)$ |
| Commercial and industrial | $(2,447)$ | (374) |  | (720) |
| Consumer | (45) | (41) |  | (222) |
| Direct financing leases | (186) | (146) |  | (602) |
| Other | (352) | (72) |  | (793) |
| Total non-purchased loans and leases charged off | $(4,079)$ | (920) |  | $(5,123)$ |
| off: |  |  |  |  |
| Real estate: |  |  |  |  |
| Residential 1-4 family | 11 | 22 |  | 135 |
| Non-farm/non-residential | 12 | 3 |  | 33 |
| Construction/land development | 37 | 8 |  | 11 |
| Agricultural |  | 5 |  | 14 |
| Total real estate | 60 | 38 |  | 193 |
| Commercial and industrial | 16 | 628 |  | 808 |
| Consumer | 21 | 18 |  | 80 |
| Direct financing leases | 6 | 6 |  | 49 |
| Other | 205 | 46 |  | 266 |
| Total recoveries of non-purchased loans and leases previously charged off | 308 | 736 |  | 1,396 |
| Net non-purchased loans and leases charged off | $(3,771)$ | (184) |  | $(3,727)$ |
| Purchased loans charged off | $(1,315)$ | (204) |  | $(3,215)$ |
| Net charge-offs total loans and leases | $(5,086)$ | (388) |  | $(6,942)$ |
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| Provision for loan and lease losses: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Non-purchased loans and leases | 5,000 | 1,100 |  | 13,700 |
| Purchased loans | 1,315 | 204 |  | 3,215 |
| Total provision | 6,315 | 1,304 |  | 16,915 |
| Balance, end of period | \$ 54,147 | \$ 43,861 | \$ | 52,918 |
| Net charge-offs of non-purchased loans and leases to average non-purchased loans and leases ${ }^{(1)}$ | 0.37\% ${ }^{(2)}$ | 0.03\% ${ }^{(2)}$ |  | 0.12\% |
| Net charge-offs of purchased loans to average purchased loans | $0.32 \%{ }^{(2)}$ | $0.11 \%^{(2)}$ |  | 0.29\% |
| Net charge-offs of total loans and leases to average loans and leases | 0.36\% ${ }^{(2)}$ | 0.05\% ${ }^{(2)}$ |  | 0.16\% |
| ALLL to non-purchased loans and leases ${ }^{(3)}$ | 1.26\% | 1.58\% |  | 1.33\% |
| ALLL to nonperforming loans and leases ${ }^{(3)}$ | 377\% | 372\% |  | 251\% |

(1) Excludes purchased loans and net charge-offs related to purchased loans.
(2) Annualized.
(3) Excludes purchased loans.

The Company s charge-offs increased to $\$ 5.1$ million for the first quarter of 2015 , including $\$ 3.8$ million for non-purchased loans and leases and $\$ 1.3$ million for purchased loans. The increase in our net charge-offs for non-purchased loans and leases increased in the quarter just ended primarily due to our sale of $\$ 15.9$ million of performing loans, with deteriorating credit trends, from our Corporate Loan Specialty Group resulting in net charge-offs of $\$ 2.4$ million. Our net charge-offs for purchased loans increased in the quarter just ended, in part, due to our having previously terminated the loss share agreements on our FDIC-assisted acquisitions.

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## Investment Securities

At March 31, 2015 and 2014 and at December 31, 2014, we classified all of our investment securities portfolio as AFS. Accordingly, our investment securities are stated at estimated fair value in the consolidated financial statements with the unrealized gains and losses, net of related income tax, reported as a separate component of stockholders equity and included in accumulated other comprehensive income.

The following table presents the amortized cost and estimated fair value of investment securities AFS as of the dates indicated. The Company $s$ investment in the CRA qualified investment fund includes shares held in a mutual fund that qualifies under the Community Reinvestment Act of 1977 for community reinvestment purposes. Our holdings of equity securities in FHLB and First National Banker s Bankshares, Inc. ( FNBB ) do not have readily determinable fair values and are carried at cost.

## Investment Securities

|  | 2015 March 31, 2014 |  |  |  | $\begin{gathered} \text { December 31, } \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
|  | Amortized Cost | Fair <br> Value | Amortized Cost (Dollars in | Fair <br> Value <br> thousands) | Amortized Cost | Fair <br> Value |
| Obligations of state and political subdivisions | \$ 496,251 | \$ 512,207 | \$ 447,368 | \$ 452,748 | \$ 555,335 | \$ 573,209 |
| U.S. Government agency securities | 252,728 | 259,975 | 219,836 | 219,740 | 245,854 | 251,233 |
| Corporate obligations | 622 | 622 | 686 | 686 | 654 | 654 |
| CRA qualified investment fund | 1,022 | 1,028 |  |  |  |  |
| FHLB and FNBB equity securities | 10,443 | 10,443 | 14,487 | 14,487 | 14,225 | 14,225 |
| Total | \$ 761,066 | \$784,275 | \$ 682,377 | \$ 687,661 | \$816,068 | \$ 839,321 |

Our investment securities portfolio is reported at estimated fair value, which included gross unrealized gains of \$23.7 million and gross unrealized losses of $\$ 0.5$ million at March 31,2015 ; gross unrealized gains of $\$ 13.5$ million and gross unrealized losses of $\$ 8.3$ million at March 31,2014 ; and gross unrealized gains of $\$ 24.4$ million and gross unrealized losses of $\$ 1.2$ million at December 31, 2014. Management believes that all of its unrealized losses on individual investment securities at March 31, 2015 are the result of fluctuations in interest rates and do not reflect deterioration in the credit quality of these investments. Accordingly, management considers these unrealized losses to be temporary in nature. We do not have the intent to sell these investment securities with unrealized losses and, more likely than not, will not be required to sell these investment securities before fair value recovers to amortized cost.

The following table presents unaccreted discounts and unamortized premiums of our investment securities as of the dates indicated.

## Unaccreted Discounts and Unamortized Premiums

|  | Amortized Cost | Unaccreted Discount (Dollars |  | Unamortized Premium thousands) |  | Par Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| March 31, 2015: |  |  |  |  |  |  |
| Obligations of states and political subdivisions | \$ 496,251 | \$ | 7,289 | \$ | $(6,816)$ | \$ 496,724 |
| U.S. Government agency securities | 252,728 |  | 3,566 |  | $(4,806)$ | 251,488 |
| Corporate obligations | 622 |  |  |  | (12) | 610 |
| CRA qualified investment fund | 1,022 |  |  |  |  | 1,022 |
| FHLB and FNBB equity securities | 10,443 |  |  |  |  | 10,443 |
| Total | \$ 761,066 | \$ | 10,855 | \$ | $(11,634)$ | \$ 760,287 |
| December 31, 2014: |  |  |  |  |  |  |
| Obligations of states and political subdivisions | \$ 555,335 | \$ | 7,976 | \$ | $(7,662)$ | \$ 555,649 |
| U.S. Government agency securities | 245,854 |  | 3,916 |  | $(3,953)$ | 245,817 |
| Corporate obligations | 654 |  |  |  | (13) | 641 |
| FHLB and FNBB equity securities | 14,225 |  |  |  |  | 14,225 |
| Total | \$ 816,068 | \$ | 11,892 | \$ | $(11,628)$ | \$ 816,332 |
| March 31, 2014: |  |  |  |  |  |  |
| Obligations of states and political subdivisions | \$ 447,368 | \$ | 8,194 | \$ | $(3,806)$ | \$ 451,756 |
| U.S. Government agency securities | 219,836 |  | 4,451 |  | $(4,274)$ | 220,013 |
| Corporate obligations | 686 |  |  |  | (16) | 670 |
| FHLB and FNBB equity securities | 14,487 |  |  |  |  | 14,487 |
| Total | \$ 682,377 | \$ | 12,645 | \$ | $(8,096)$ | \$ 686,926 |

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We had net gains of $\$ 2.5$ million from the sale of $\$ 27.6$ million of investment securities in the first quarter of 2015 compared to essentially no net gains from the sale of $\$ 1.2$ million of investment securities in the first quarter of 2014. During the first quarter of 2015 and 2014, respectively, investment securities totaling $\$ 50.2$ million and $\$ 13.3$ million matured, were called or were paid down by the issuer. We purchased no investment securities during the first quarter of 2015 compared to $\$ 18.3$ million of investment securities purchased during the first quarter of 2014. On February 10, 2015, we acquired $\$ 21.8$ million of investment securities as a result of our Intervest acquisition.

We invest in securities we believe offer good relative value at the time of purchase, and we will, from time to time, reposition our investment securities portfolio. In making decisions to sell or purchase securities, we consider credit quality, call features, maturity dates, relative yields, current market factors, interest rate risk and other relevant factors.

The following table presents the types and estimated fair values of our investment securities at March 31, 2015 based on credit ratings by one or more nationally-recognized credit rating agency.

## Credit Ratings of Investment Securities

|  | AAA ${ }^{(1)}$ | (Dollars in thousands) |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Obligations of states and political subdivisions | \$9,308 | \$ 164,134 | \$ 118,997 | \$ 23,438 | \$ | 196,330 | \$ 512,207 |
| U.S. Government agency securities |  | 259,975 |  |  |  |  | 259,975 |
| Corporate obligations |  |  | 622 |  |  |  | 622 |
| CRA qualified investment fund |  |  |  |  |  | 1,028 | 1,028 |
| FHLB and FNBB equity securities |  |  |  |  |  | 10,443 | 10,443 |
| Total | \$9,308 | \$ 424,109 | \$ 119,619 | \$ 23,438 | \$ | 207,801 | \$ 784,275 |
| Percentage of total | 1.2\% | 54.1\% | 15.3\% | 3.0\% |  | 26.4\% | 100.0\% |
| Cumulative percentage of total | 1.2\% | 55.3\% | 70.6\% | 73.6\% |  | 100.0\% |  |

(1) Includes securities rated Aaa by Moody s, AAA by Standard \& Poor s ( S\&P ) or a comparable rating by other nationally-recognized credit rating agencies.
(2) Includes securities rated Aa1 to Aa3 by Moody s, AA+ to AA- by S\&P or a comparable rating by other nationally-recognized credit rating agencies.
(3) Includes securities rated A1 to A3 by Moody s, A+ to A- by S\&P or a comparable rating by other nationally-recognized credit rating agencies.
(4) Includes securities rated Baal to Baa3 by Moody s, BBB+ to BBB- by S\&P or a comparable rating by other nationally-recognized credit rating agencies.
(5) Includes all securities that are not rated or securities that are not rated but that have a rated credit enhancement where we have ignored such credit enhancement. For these securities, we have performed our own evaluation of the security and/or the underlying issuer and believe that such security or its issuer has credit characteristics equivalent to those which would warrant a credit rating of investment grade (i.e., Baa3 or better by Moody s or BBB- or better by S\&P or a comparable rating by another nationally-recognized credit rating agency).

## Deposits

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Our lending and investment activities are funded primarily by deposits. The amount and type of deposits outstanding as of the dates indicated and their respective percentage of the total deposits are reflected in the following table. On February 10, 2015, we assumed $\$ 1.18$ billion of deposits as a result of our acquisition of Intervest. On May 16, 2014, we assumed $\$ 970$ million of deposits as a result of our acquisition of Summit.

## Deposits

|  | March 31, |  |  |  | $\begin{gathered} \text { December 31, } \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  |  |  |  |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Non-interest bearing | \$ 1,265,165 | 18.8\% | \$ 886,341 | 22.6\% | \$ 1,145,454 | 20.8\% |
| Interest bearing: |  |  |  |  |  |  |
| Transaction (NOW) | 1,082,200 | 16.1 | 843,767 | 21.5 | 1,031,255 | 18.8 |
| Savings and money market | 2,216,607 | 33.0 | 1,355,779 | 34.6 | 1,861,734 | 33.9 |
| Time deposits less than \$100,000 | 898,642 | 13.4 | 457,349 | 11.7 | 660,711 | 12.0 |
| Time deposits of \$100,000 or more | 1,254,047 | 18.7 | 372,968 | 9.6 | 797,228 | 14.5 |
| Total deposits | \$ 6,716,661 | 100.0\% | \$ 3,916,204 | 100.0\% | \$ 5,496,382 | 100.0\% |

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The amount and percentage of our deposits attributable to offices, by state, as of the dates indicated, are reflected in the following table.

## Deposits by State

## Deposits

| Attributable to Offices In | March 31, |  |  |  | $\begin{gathered} \text { December 31, } \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 201 |  |  |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Arkansas | \$ 2,930,110 | 43.6\% | \$ 1,640,141 | 41.9\% | \$ 2,912,291 | 53.0\% |
| Texas | 1,042,642 | 15.5 | 749,851 | 19.2 | 996,908 | 18.1 |
| Florida | 830,779 | 12.4 | 125,526 | 3.2 | 124,469 | 2.3 |
| Georgia | 688,829 | 10.3 | 630,979 | 16.1 | 675,801 | 12.3 |
| North Carolina | 600,250 | 8.9 | 608,491 | 15.5 | 599,184 | 10.9 |
| New York | 459,606 | 6.8 |  |  |  |  |
| Alabama | 117,562 | 1.8 | 133,641 | 3.4 | 141,266 | 2.6 |
| South Carolina | 46,883 | 0.7 | 27,575 | 0.7 | 46,463 | 0.8 |
| Total | \$ 6,716,661 | 100.0\% | \$3,916,204 | 100.0\% | \$ 5,496,382 | 100.0\% |

## Other Interest Bearing Liabilities

We rely on other interest bearing liabilities to supplement the funding of our lending and investing activities. Such liabilities consist of repurchase agreements with customers, other borrowings (FHLB advances and, to a lesser extent, FRB borrowings and federal funds purchased) and subordinated debentures.

The following table reflects the average balance and rate paid for each category of other interest bearing liabilities for the periods indicated.

## Average Balances and Rates of Other Interest Bearing Liabilities

|  | Three Months Ended March 31, 2015 <br> 2014 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Rate Paid | Average Balance | Rate <br> Paid |
|  | (Dollars in thousands) |  |  |  |
| Repurchase agreements with customers | \$ 77,575 | 0.09\% | \$ 65,045 | 0.08\% |
| Other borrowings ${ }^{(1)}$ | 188,793 | 3.66 | 280,993 | 3.83 |
| Subordinated debentures | 93,405 | 3.08 | 64,950 | 2.58 |
| Total other interest bearing liabilities | \$ 359,773 | 2.74\% | \$ 410,988 | 3.04\% |

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(1) Included in other borrowings at March 31, 2015 are FHLB advances that contain quarterly call features and mature as follows: 2017, $\$ 140$ million at $3.70 \%$ weighted-average interest rate and 2018, $\$ 20$ million at $2.52 \%$ weighted-average interest rate.
The decrease in other borrowings for the three months ended March 31, 2015 compared to the same period in 2014 is due to our prepaying $\$ 90$ million of fixed rate callable FHLB advances during the fourth quarter of 2014 and prepaying $\$ 30$ million of fixed rate callable FHLB advances during the first quarter of 2015. The increase in subordinated debentures is primarily due to the $\$ 52.2$ million (net of purchase accounting adjustments) of subordinated debentures assumed in the Intervest transaction.

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## CAPITAL RESOURCES AND LIQUIDITY

## Capital Resources

Subordinated Debentures. We own eight $100 \%$-owned finance subsidiary business trusts Ozark Capital Statutory Trust II ( Ozark II ), Ozark Capital Statutory Trust III ( Ozark III ), Ozark Capital Statutory Trust IV ( Ozark IV ), Ozark Capital Statutory Trust V ( Ozark V ) (collectively, the Ozark Trusts ), Intervest Statutory Trust II ( Intervest II ), Intervest Statutory Trust III ( Intervest III ), Intervest Statutory Trust IV ( Intervest IV ) and Intervest Statutory Trust V ( Intervest V ), (collectively, the Intervest Trusts ; and together with Ozark Trusts, the Trusts ). At March 31, 2015, we had the following issues of trust preferred securities and subordinated debentures owed to the Trusts.

## Subordinated Debentures

## Carrying Value of Subordinated Debentures

Subordinated Unamortized Debentures Owed Discount at to Trust March 31, 2015

| at | Trust Preferred | Contractual |
| :---: | :---: | :---: |
| March 31, | Securities of <br> the Trusts | Interest Rate at <br> March 31, 2015 |

(Dollars in thousands)

| Ozark II | \$ | 14,434 | \$ |  | \$ | 14,434 | \$ | 14,000 | 3.18\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ozark III |  | 14,433 |  |  |  | 14,433 |  | 14,000 | 3.20 |
| Ozark IV |  | 15,464 |  |  |  | 15,464 |  | 15,000 | 2.48 |
| Ozark V |  | 20,619 |  |  |  | 20,619 |  | 20,000 | 1.87 |
| Intervest II |  | 15,464 |  | (701) |  | 14,763 |  | 15,000 | 3.22 |
| Intervest III |  | 15,464 |  | (811) |  | 14,653 |  | 15,000 | 3.06 |
| Intervest IV |  | 15,464 |  | $(1,475)$ |  | 13,989 |  | 15,000 | 2.67 |
| Intervest V |  | 10,310 |  | $(1,401)$ |  | 8,909 |  | 10,000 | 1.92 |
|  |  | 21,652 | \$ | $(4,388)$ | \$ | 117,264 | \$ | 118,000 |  |

On February 10, 2015, in conjunction with the Intervest acquisition, the Company acquired the Intervest Trusts with outstanding subordinated debentures totaling $\$ 56.7$ million and related trust preferred securities totaling $\$ 55.0$ million. On the date of such acquisition, the Company recorded the assumed subordinated debentures owed to the Intervest Trusts at estimated fair value of $\$ 52.2$ million, based on an independent third party valuation, to reflect a current market interest rate for comparable obligations. The fair value adjustment of $\$ 4.5$ million is being amortized, using a level-yield methodology over the estimated holding period of approximately eight years, as an increase in interest expense of the subordinated debentures owed to the Intervest Trusts.

These subordinated debentures and securities generally mature 30 years after issuance and may be prepaid at par, subject to regulatory approval, on or after approximately five years from the date of issuance, or at an earlier date upon certain changes in tax laws, investment company laws or regulatory capital requirements. These subordinated debentures and the related trust preferred securities provide us additional regulatory capital to support our expected future growth and expansion.

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We may need to raise additional capital in the future to provide us with sufficient capital resources and liquidity to meet our commitments and business needs. As a publicly traded company, a likely source of additional funds is the capital markets, which can provide us with funds through the public issuance of equity, both common and preferred stock, and the issuance of senior debt and/or subordinated debentures. We have an effective shelf registration statement on file with the SEC which provides us increased flexibility and more efficient access to the public debt and equity markets if needed. Our ability to raise additional capital, if needed, will depend on, among other things, conditions in the capital markets at that time, which are outside of our control, and our financial performance.

Common Stockholders Equity and Non-GAAP Financial Measures. We use non-GAAP financial measures, specifically tangible common stockholders equity, tangible common stockholders equity to total tangible assets, tangible book value per common share and return on average tangible common stockholders equity as important measures of the strength of our capital and our ability to generate earning on tangible common equity invested by our shareholders. We believe presentation of these non-GAAP financial measures provides useful supplemental information that contributes to a proper understanding of our financial results and capital levels. These non-GAAP disclosures should not be viewed as a substitute for financial results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measures are included in the following tables.

# Calculation of the Ratio of Total Tangible Common 

## Stockholders Equity to Total Tangible Assets

\left.|  | March 31, |  | December 31, |
| :--- | :---: | :---: | :---: | :---: | :---: |
| 2014 |  |  |  |
| (Dollars in thousands) |  |  |  |$\right)$

## Calculation of the Ratio of Tangible Book Value Per Common Share

\left.|  | March 31, |  | December 31, |
| :--- | :---: | :---: | :---: | :---: |
| 2015 |  |  |  |
| (In thousands, except per share amounts) |  |  |  |$\right)$

Core deposit and bank charter intangibles, net of accumulated amortization

| Total intangibles | $(155,510)$ | $(20,993)$ |  | $(105,576)$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Total tangible common stockholders | equity | $\$ 1,023,746$ | $\$ 636,317$ | $\$$ | 802,814 |
| Shares of common stock outstanding |  | 86,758 | $73,888^{(1)}$ |  | 79,924 |
| Book value per common share | $\$$ | 13.59 | $\$$ | $8.90^{(1)}$ | $\$$ |
| Tangible book value per common share | $\$$ | 11.80 | $\$$ | $8.61^{(1)}$ | $\$$ |

(1) Adjusted to give effect for 2-for-1 stock split on June 23, 2014.

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## Calculation of Return on Average Tangible Common Stockholders Equity

|  | Three Months Ended March 31, |  |  |
| :---: | :---: | :---: | :---: |
| Net income available to common stockholders | \$ | 39,894 | \$ 25,276 |
| Average common stockholders equity before noncontrolling interest |  | 1,049,867 | \$ 642,436 |
| Less average intangible assets: |  |  |  |
| Goodwill |  | $(104,133)$ | $(5,243)$ |
| Core deposit and bank charter intangibles, net of accumulated amortization |  | $(28,812)$ | $(13,901)$ |
| Total average intangibles |  | $(132,945)$ | $(19,144)$ |
| Average tangible common stockholders equity before noncontrolling interest | \$ | 916,922 | \$ 623,292 |
| Return on average common stockholders equity |  | 15.41\% | 15.96\% |
| Return on average tangible common stockholders equity |  | 17.65\% | 16.45\% |

Common Stock Dividend Policy. During the quarter ended March 31, 2015, we paid a dividend of $\$ 0.13$ per common share compared to $\$ 0.11$ per common share in the quarter ended March 31, 2014. On April 1, 2015, our board of directors approved a dividend of $\$ 0.135$ per common share that was paid on April 24, 2015. The determination of future dividends on our common stock will depend on conditions existing at that time and approval of our board of directors.

## Regulatory Capital Compliance

Bank and bank holding company regulatory authorities in the United States impose certain capital standards on all bank holding companies and banks. These capital standards require compliance with capital adequacy guidelines and prompt corrective action regulations and involve quantitative measures of assets, liabilities and certain off-balance-sheet items, which are subject to risk weightings and various other factors.

On July 9, 2013, the FDIC and other federal banking regulators issued a final rule that substantially revised the risk-based capital requirements applicable to bank holding companies and insured depository institutions, including the Company and the Bank, to make them consistent with agreements that were reached by the Basel Committee on Banking Supervision ( Basel III ) and certain provisions of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Basel III Rules ). The Basel III Rules became effective for the Company and the Bank on January 1, 2015 (subject to a phase-in period for certain provisions). The Basel III Rules require the maintenance of minimum amounts and ratios (set forth in the table below) of common equity tier 1 capital, tier 1 capital and total capital (as defined in the regulations) to risk-weighted assets (as defined), and of tier 1 capital to adjusted quarterly
average assets (as defined).
Under the new Basel III Rules, common equity tier 1 capital consists of common stock and paid-in capital (net of treasury stock) and retained earnings. Common equity tier 1 capital is reduced by goodwill, certain intangible assets, net of associated deferred tax liabilities, deferred tax assets that arise from tax credit and net operating loss carryforwards, net of any valuation allowance, and certain other items as specified by the Basel III Rules.

Tier 1 capital includes common equity tier 1 capital and certain additional tier 1 items as provided under the Basel III Rules. The tier 1 capital for our holding company consists of common equity tier 1 capital and $\$ 118$ million of trust preferred securities issued by the Trusts. The Basel III Rules include certain provisions for trust preferred securities to be phased out of qualifying for tier 1 capital. Currently, our trust preferred securities are grandfathered under the Basel III Rules and will continue to be included as tier 1 capital. However, should we continue to grow and exceed $\$ 15$ billion in total assets, the grandfather provisions applicable to our trust preferred securities may no longer apply, depending on whether we cross the $\$ 15$ billion threshold through organic growth or by acquisition. The common equity tier 1 capital and the tier 1 capital are the same for our bank subsidiary.

Basel III Rules allow for insured depository institutions to make a one-time election not to include most elements of accumulated other comprehensive income in regulatory capital and instead effectively use the existing treatment under the general risk-based capital rules. Insured depository institutions, including the Company and Bank, must make their accumulated

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other comprehensive income opt-out election in the first Consolidated Reports of Condition and Income ( Call Report ), Consolidated Financial Statements for Bank Holding Companies ( FR Y-9C ) and Parent Company Only Financial Statements for Large Bank Holding Companies ( FR Y-9LP ) reports that are filed for the first quarter of 2015. We made this opt-out election in our Call Report, FR Y-9C and FR Y-9LP filed for the first quarter of 2015 to avoid significant variations in the level of capital depending upon the impact of interest rate fluctuations on the fair value of our investments securities portfolio.

Total capital includes tier 1 capital and tier 2 capital. Tier 2 capital includes, among other items, the allowable portion of the ALLL and any trust preferred securities that are excluded from tier 1 capital.

The Basel III Rules also changed the risk-weights of assets to better reflect credit risk and other risk exposures. These include a $150 \%$ risk weight (up from $100 \%$ ) for certain high volatility commercial real estate acquisition, development and construction loans and the unsecured portion of non-residential mortgage loans that are 90 days past due or otherwise on nonaccrual status; a $20 \%$ (up from $0 \%$ ) credit conversion factor for the unused portion of a commitment with an original maturity of one year or less that is not unconditionally cancellable; a $250 \%$ risk weight (up from $100 \%$ ) for mortgage servicing rights and deferred tax assets that are not deducted from capital; and increased risk weights (from $0 \%$ to up to $600 \%$ ) for equity exposures.

The common equity tier 1 capital, tier 1 capital and total capital ratios are calculated by dividing the respective capital amounts by risk-weighted assets. The leverage ratio is calculated by dividing tier 1 capital by adjusted quarterly average total assets.

The Basel III Rules limit capital distributions and certain discretionary bonus payments if the banking organization does not hold a capital conservation buffer consisting of $2.5 \%$ of common equity tier 1 capital, tier 1 capital and total capital to risk-weighted assets in addition to the amount necessary to meet minimum risk-based capital requirements. The capital conservation buffer will be phased in beginning January 1, 2016, at $0.625 \%$ of risk-weighted assets, increasing each year until fully implemented at $2.5 \%$ on January 1, 2019. When fully phased in on January 1, 2019, the Basel III Rules will require us to maintain (i) a minimum ratio of common equity tier 1 capital to risk-weighted assets of at least $4.5 \%$, plus a $2.5 \%$ capital conservation buffer, which effectively results in a minimum ratio of $7.0 \%$ upon full implementation, (ii) a minimum ratio of tier 1 capital to risk-weighted assets of at least $6.0 \%$, plus the capital conservation buffer, which effectively results in a minimum ratio of $8.50 \%$ upon full implementation, (iii) a minimum ratio of total capital to risk-weighted assets of at least $8.0 \%$, plus the $2.5 \%$ capital conservation buffer, which effectively results in a minimum ratio of $10.5 \%$ upon full implementation and (iv) a minimum leverage ratio of $4.0 \%$.

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The following table presents actual and required capital ratios as of March 31, 2015 for the Company and the Bank under the Basel III Rules. The minimum required capital amounts presented include the minimum required capital levels as of March 31, 2015 based on the phase-in provisions of the Basel III Rules and the minimum required capital levels as of January 1, 2019 when the Basel III Rules have been fully phased-in. Capital levels required to be considered well capitalized are based upon prompt corrective action regulations, as amended to reflect the changes under the Basel III Rules.

Minimum
Capital
Required Basel III Minimum Capital Required to be

Actual
Capital
Amount Ratio

Phase-In Required Basel III Considered Well Schedule Fully Phased-In Capitalized Capital Capital Capital Amount Ratio Amount Ratio Amount Ratio (Dollars in thousands)

March 31, 2015:
Common equity tier 1
to risk-weighted
assets:

| Company | $\$ 1,014,229$ | $11.54 \%$ | $\$ 395,469$ | $4.50 \%$ | $\$ 615,173$ | $7.00 \%$ | N/A | N/A |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Bank | $1,108,504$ | 12.62 | 395,125 | 4.50 | 614,639 | 7.00 | $\$ 570,737$ | $6.50 \%$ |
| Tier 1 capital to |  |  |  |  |  |  |  |  |
| risk-weighted assets: |  |  |  |  |  |  |  |  |
| Company | $1,132,229$ | 12.88 | 527,291 | 6.00 | 746,996 | 8.50 | N/A | N/A |
| Bank | $1,108,504$ | 12.62 | 526,834 | 6.00 | 746,348 | 8.50 | 702,445 | 8.00 |

Total capital to
risk-weighted assets:

| Company | $1,186,376$ | 13.50 | 703,055 | 8.00 | 922,760 | 10.50 | N/A | N/A |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Bank | $1,162,651$ | 13.24 | 702,445 | 8.00 | 921,959 | 10.50 | 878,056 | 10.00 |  |
| Tier 1 leverage to |  |  |  |  |  |  |  |  |  |
| average assets: |  |  |  |  |  |  |  |  | N/A |
| Company | $1,132,229$ | 15.19 | 298,062 | 4.00 | 298,062 | 4.00 | N/A |  |  |
| Bank | $1,108,504$ | 14.89 | 297,832 | 4.00 | 297,832 | 4.00 | 372,290 | 5.00 |  |

The following table presents actual and required capital ratios as of December 31, 2014 for the Company and the Bank under the regulatory capital rules then in effect.

|  | Required |  |
| :--- | :---: | :---: | :---: |
| To Be Well |  |  |
| Capitalized Under |  |  |

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Tier 1 capital to risk-weighted assets:

| Company | $\$ 851,682$ | $11.74 \%$ | $\$ 290,213$ | $4.00 \%$ | $\$ 435,319$ | $6.00 \%$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Bank | 824,120 | 11.37 | 290,130 | 4.00 | 435,194 | 6.00 |
| Total capital to risk-weighted assets: | 904,600 | 12.47 | 580,425 | 8.00 | 725,532 | 10.00 |
| Company | 877,038 | 12.10 | 580,259 | 8.00 | 725,324 | 10.00 |
| Bank |  |  |  |  |  |  |
| Tier 1 leverage to average assets: | 851,681 | 12.92 | 197,711 | 3.00 | 329,518 | 5.00 |
| Company | 824,120 | 12.52 | 197,465 | 3.00 | 329,108 | 5.00 |
| Bank |  |  |  |  |  |  |

As of March 31, 2015, capital levels at both the Company and the Bank exceed all capital adequacy requirements under the Basel III Rules on a fully phased-in basis. Based on the ratios presented above, capital levels as of March 31, 2015 exceed the minimum levels necessary to be considered well capitalized.

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## Liquidity

Bank Liquidity. Liquidity represents an institution s ability to provide funds to satisfy demands from depositors, borrowers and other creditors by either converting assets into cash or accessing new or existing sources of incremental funds. Liquidity risk arises from the possibility we may be unable to satisfy current or future funding requirements and needs. The ALCO and Investments Committee ( ALCO ), which reports to the board of directors, has primary responsibility for oversight of our liquidity, funds management, asset/liability (interest rate risk) position and investment portfolio functions.

The objective of managing liquidity risk is to ensure the cash flow requirements resulting from depositor, borrower and other creditor demands are met, as well as operating cash needs of the Company, and the cost of funding such requirements and needs is reasonable. We maintain an interest rate risk, liquidity and funds management policy and a contingency funding plan that, among other things, include policies and procedures for managing liquidity risk. Generally we rely on deposits, repayments of loans and leases, and repayments of our investment securities as our primary sources of funds. Our principal deposit sources include consumer, commercial and public funds customers in our markets. We have used these funds, together with wholesale deposit sources such as brokered deposits, along with FHLB advances, federal funds purchased and other sources of short-term borrowings, to make loans and leases, acquire investment securities and other assets and to fund continuing operations.

Deposit levels may be affected by a number of factors, including rates paid by competitors, general interest rate levels, returns available to customers on alternative investments, general economic and market conditions and other factors. Loan and lease repayments are generally a relatively stable source of funds but are subject to the borrowers and lessees ability to repay the loans and leases, which can be adversely affected by a number of factors including changes in general economic conditions, adverse trends or events affecting business industry groups or specific businesses, declines in real estate values or markets, business closings or lay-offs, inclement weather, natural disasters and other factors. Furthermore, loans and leases generally are not readily convertible to cash. Accordingly, we may be required from time to time to rely on secondary sources of liquidity to meet growth in loans and leases and deposit withdrawal demands or otherwise fund operations. Such secondary sources include wholesale deposit sources, FHLB advances, secured and unsecured federal funds lines of credit from correspondent banks, FRB borrowings and/or accessing the capital markets.

At March 31, 2015, we had substantial unused borrowing availability. This availability was primarily comprised of the following four options: (1) $\$ 1.16$ billion of available blanket borrowing capacity with the FHLB, (2) $\$ 60$ million of investment securities available to pledge for federal funds or other borrowings, (3) $\$ 144$ million of available unsecured federal funds borrowing lines and (4) up to $\$ 205$ million of available borrowing capacity from borrowing programs of the FRB.

We anticipate we will continue to rely primarily on deposits, repayments of loans and leases and repayments of our investment securities to provide liquidity, as well as other funding sources as appropriate. Additionally, where necessary, the sources of borrowed funds described above will be used to augment our primary funding sources.

Sources and Uses of Funds. Operating activities provided net cash of $\$ 45.8$ million in the first quarter of 2015 and $\$ 18.2$ million in the first quarter of 2014. Net cash used or provided by operating activities is comprised primarily of net income, adjusted for non-cash items and for changes in various operating assets and liabilities.

Investing activities provided net cash of $\$ 227.4$ million in the first quarter of 2015 compared to $\$ 38.4$ million in the first quarter of 2014. The increase in net cash provided by investing activities of $\$ 188.9$ million was primarily the result of the net cash of $\$ 274.3$ million received in the Intervest acquisition. Additionally, the net activity in our

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investment securities portfolio provided $\$ 80.3$ million during the first quarter of 2015 and used $\$ 3.8$ million during the first quarter of 2014. During the first quarter of 2015, we sold certain of our longer term municipal bonds resulting in net sales proceeds of $\$ 30.1$ million. Additionally, the current low interest rate environment has resulted in many issuers of investment securities, particularly tax-exempt municipal securities, to call higher rate securities and refinance such securities at lower interest rates. The investing cash flow provided by our Intervest transaction and investment securities portfolio was partially offset by investing activities cash flow used to fund the continued growth in our loan and lease portfolio, which used $\$ 142.1$ million in the first quarter of 2015 compared to $\$ 61.4$ million in the first quarter of 2014.

Financing activities provided $\$ 5.5$ million in the first quarter of 2015 and used $\$ 64.2$ million in the first quarter of 2014. The increase in net cash provided by financing activities was primarily the result of an increase in net cash provided by our deposit activities, which provided $\$ 35.6$ million during the first quarter of 2015 to help fund our loan and lease growth. Our deposit activities used $\$ 56.7$ million of net cash during the first quarter of 2014. This increase in financing activities cash flows provided by our deposit activities was partially offset by our prepaying of $\$ 30.0$ million of our highest fixed rate callable FHLB advances during the first quarter of 2015.

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Off-Balance Sheet Commitments. We are party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of our customers. These financial instruments primarily include commitments to extend credit and standby letters of credit. See Note 9 to the Consolidated Financial Statements for more information about our outstanding guarantees and commitments as of March 31, 2015.

## Growth and Expansion

De Novo Growth. In 2014 we opened loan production offices for our Real Estate Specialties Group, or RESG, in Houston, Texas and in Los Angeles, California. We also opened a third retail banking office in Bradenton, Florida, a retail banking office in Cornelius, North Carolina and a retail banking office in Hilton Head Island, South Carolina. In 2015, we expect to open our fourth retail banking office in Houston, Texas, our first retail banking office in Siloam Springs in northwest Arkansas and our second retail banking office in Springdale, Arkansas.

We intend to continue our growth and de novo branching strategy in the future years through the opening of additional branches and loan production offices as our needs and resources permit. Opening new offices is subject to local banking market conditions, availability of suitable sites, hiring qualified personnel, obtaining regulatory and other approvals and many other conditions and contingencies that we cannot predict with certainty. We may increase or decrease our expected number of new office openings as a result of a variety of factors including our financial results, changes in economic or competitive conditions, strategic opportunities or other factors.

During the first quarter of 2015, we spent $\$ 4.0$ million on capital expenditures for premises and equipment. Our capital expenditures for 2015 are expected to be in the range of $\$ 15$ million to $\$ 30$ million, including progress payments on construction projects expected to be completed in 2015 and 2016, furniture and equipment costs and acquisition of sites for future development. Actual expenditures may vary significantly from those expected, depending on the number and cost of additional branch offices acquired or constructed and sites acquired for future development, progress or delays encountered on ongoing and new construction projects, delays in or inability to obtain required approvals, potential premises and equipment expenditures associated with acquisitions, if any, and other factors.

Acquisitions. We have shown substantial growth through a combination of organic growth and acquisitions. Since 2010, we have completed 12 acquisitions, including seven FDIC-assisted transactions, and on May 6, 2015, we announced our 13th acquisition.

On February 10, 2015, we completed acquisition of Intervest and its wholly-owned bank subsidiary Intervest National Bank, headquartered in New York, New York. The acquisition of Intervest added seven full service banking offices including one in New York City, five in Clearwater, Florida and one in Pasadena, Florida.

On May 6, 2015, we entered into a definitive agreement and plan of merger and reorganization (the BCAR Agreement ) with Bank of the Carolinas Corporation ( BCAR ) and its wholly-owned bank subsidiary Bank of the Carolinas, headquartered in Mocksville, North Carolina, whereby the Company will acquire all of the outstanding common stock of BCAR. Bank of the Carolinas operates eight full service banking offices in North Carolina, including one each in Advance, Asheboro, Concord, Harrisburg, Landis, Lexington, Mocksville and Winston-Salem. Upon the closing of the transaction, which is expected to occur in the third quarter of 2015, BCAR will merge into the Company and Bank of the Carolinas will merge into the Bank. Completion of the transaction is subject to certain closing conditions, including receipt of customary regulatory approvals and the approval of BCAR shareholders.

We expect to continue growing through both our de novo branching strategy and traditional acquisitions. With respect to our de novo branching strategy, future de novo branches are expected to be focused primarily in states where we

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currently have banking offices. Future RESG loan production offices are expected to be focused in strategically important markets (most likely Washington, D.C., Seattle, Boston and Chicago). With respect to traditional acquisitions, we are seeking acquisitions that are either immediately accretive to book value, tangible book value, net income and diluted earnings per share, or strategic in location, or both.

## RECENTLY ISSUED ACCOUNTING STANDARDS

See Note 16 to the Consolidated Financial Statements for a discussion of certain recently issued and recently adopted accounting pronouncements.

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## Item 3. Ouantitative and Oualitative Disclosures about Market Risk

Interest rate risk results from timing differences in the repricing of assets and liabilities or from changes in relationships between interest rate indexes. Our interest rate risk management is the responsibility of ALCO, which reports to the board of directors.

We regularly review our exposure to changes in interest rates. Among the factors considered are changes in the mix of interest earning assets and interest bearing liabilities, interest rate spreads and repricing periods. Typically, ALCO reviews on at least a quarterly basis our relative ratio of rate sensitive assets ( RSA ) to rate sensitive liabilities ( RSL ) and the related cumulative gap for different time periods. However, the primary tool used by ALCO to analyze our interest rate risk and interest rate sensitivity is an earnings simulation model.

This earnings simulation modeling process projects a baseline net interest income (assuming no changes in interest rate levels) and estimates changes to that baseline net interest income resulting from changes in interest rate levels. We rely primarily on the results of this model in evaluating our interest rate risk. This model incorporates a number of additional factors including: (1) the expected exercise of call features on various assets and liabilities, (2) the expected rates at which various RSA and RSL will reprice, (3) the expected growth in various interest earning assets and interest bearing liabilities and the expected interest rates on new assets and liabilities, (4) the expected relative movements in different interest rate indexes which are used as the basis for pricing or repricing various assets and liabilities, (5) existing and expected contractual cap and floor rates on various assets and liabilities, (6) expected changes in administered rates on interest bearing transaction, savings, money market and time deposit accounts and the expected impact of competition on the pricing or repricing of such accounts, (7) the timing and amount of cash flows expected to be received on purchased loans and (8) other relevant factors. Inclusion of these factors in the model is intended to more accurately project our expected changes in net interest income resulting from interest rate changes. We typically model our change in net interest income assuming interest rates go up 100 bps , up 200 bps , up 300 bps , up 400 bps , down 100 bps , down 200 bps , down 300 bps and down 400 bps . Based on current conditions, we believe that modeling our change in net interest income assuming interest rates go down 100 bps , down 200 bps , down 300 bps and down 400 bps is not meaningful. For purposes of this model, we have assumed that the change in interest rates phases in over a 12-month period. While we believe this model provides a reasonably accurate projection of our interest rate risk, the model includes a number of assumptions and predictions which may or may not be correct and may impact the model results. These assumptions and predictions include inputs to compute baseline net interest income, growth rates, expected changes in administered rates on interest bearing deposit accounts, competition and a variety of other factors that are difficult to accurately predict. Accordingly, there can be no assurance the earnings simulation model will accurately reflect future results.

The following table presents the earnings simulation model s projected impact of a change in interest rates on the projected baseline net interest income for the 12-month period commencing April 1, 2015. This change in interest rates assumes parallel shifts in the yield curve and does not take into account changes in the slope of the yield curve or the impact of any possible future acquisitions.

## Shift in

## Interest Rates

\% Change in

## Projected Baseline



Net Interest Income
$+400 \quad 9.5 \%$
$+300$
6.7

| +200 | 4.0 |
| :---: | :---: |
| +100 | 1.7 |
| -100 | Not meaningful |
| -200 | Not meaningful |
| -300 | Not meaningful |
| -400 | Not meaningful |

In the event of a shift in interest rates, management may take certain actions intended to mitigate the negative impact to net interest income or to maximize the positive impact to net interest income. These actions may include, but are not limited to, restructuring of interest earning assets and interest bearing liabilities, seeking alternative funding sources or investment opportunities and modifying the pricing or terms of loans, leases and deposits.

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## Item 4. Controls and Procedures

(a) Evaluation of Disclosure Controls and Procedures.

An evaluation as of the end of the period covered by this quarterly report was carried out under the supervision and with the participation of our management, including our Chairman and Chief Executive Officer and our Chief Financial Officer and Chief Accounting Officer, of the effectiveness of the design and operation of our disclosure controls and procedures, which are defined under SEC rules as controls and other procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within required time periods. Based upon that evaluation, our Chairman and Chief Executive Officer and our Chief Financial Officer and Chief Accounting Officer concluded that our disclosure controls and procedures were effective.
(b) Changes in Internal Control over Financial Reporting.

Our management, including our Chairman and Chief Executive Officer and our Chief Financial Officer and Chief Accounting Officer, has evaluated any changes in our internal control over financial reporting that occurred during the quarterly period covered by this report and has concluded that there were no changes during the quarterly period covered by this report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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## PART II. OTHER INFORMATION

## Item 1. Legal Proceedings

On January 5, 2012, the Company and the Bank were served with a summons and complaint filed on December 19, 2011, in the Circuit Court of Lonoke County, Arkansas, Division III, styled Robert Walker, Ann B. Hines and Judith Belk vs. Bank of the Ozarks, Inc. and Bank of the Ozarks, Case No. CV-2011-777. In addition, on December 21, 2012, the Bank was served with a summons and complaint filed on December 20, 2012, in the Circuit Court of Pulaski County, Arkansas, Ninth Division, styled Audrey Muzingo v. Bank of the Ozarks, Case No. 60 CV-12-6043. The complaint in each case alleges that the Company and/or Bank have harmed the plaintiffs, current or former customers of the Bank, by improper, unfair, and unconscionable assessment and collection of excessive overdraft fees from the plaintiffs. According to the complaints, plaintiffs claim that the Bank employs sophisticated software to automate its overdraft system, and that this system unfairly and inequitably manipulates and alters customers transaction records in order to maximize overdraft penalties, particularly utilizing a practice of posting of items in high-to-low order, despite the actual sequence in which such items are presented for payment. Plaintiffs claim that the Bank s deposit agreements with customers do not adequately disclose the Bank s overdraft assessment policies and are ambiguous, deceptive, unfair, and misleading. The complaint in each case alleges that these actions and omissions constitute breach of contract, breach of the implied covenant of good faith and fair dealing, unconscionable conduct, conversion, unjust enrichment, and violation of the Arkansas Deceptive Trade Practices Act. The complaint in the Walker case also includes a count for conversion. Each of the complaints seeks to have the cases certified by the court as a class action for all Bank account holders similarly situated, and seeks a declaratory judgment as to the wrongful nature of the Bank s overdraft fee policies, restitution of overdraft fees paid by the plaintiffs and the putative class (defined as all Bank customers residing in Arkansas) as a result of the actions cited in the complaints, disgorgement of profits as a result of the alleged wrongful actions, and unspecified compensatory and statutory or punitive damages, together with pre-judgment interest, costs, and plaintiffs attorneys fees.

The Company and Bank filed a motion to dismiss and to compel arbitration in the Walker case. The trial court denied the motion and found that the arbitration provision contained in the controlling Consumer Deposit Account Agreement was unconscionable and thus unenforceable on the grounds that the provision was the result of unequal bargaining power. The Company and Bank appealed the trial court s ruling to the Arkansas Court of Appeals on an interlocutory basis. On September 18, 2013, a three-judge panel of the Arkansas Court of Appeals reversed the trial court s ruling and remanded the case to the trial court for the purpose of entering an order compelling arbitration. On October 7, 2013, the plaintiffs filed petitions for reconsideration and review before the Arkansas Court of Appeals and Arkansas Supreme Court, respectively. On October 30, 2013, the Arkansas Court of Appeals denied the plaintiffs petition for reconsideration. In January 2014, the Arkansas Supreme Court granted the plaintiff s petition for review. Oral arguments were presented to the Arkansas Supreme Court on May 1, 2014. On May 15, 2014, the Arkansas Supreme Court vacated the Arkansas Court of Appeals decision, reversing and remanding the case to the trial court to determine, in the first instance, whether there is a valid agreement to arbitrate disputes between the named plaintiffs and the Bank.

An evidentiary hearing was conducted by the trial court on the arbitration issue on October 1, 2014, and the trial court took the matter under advisement. On October 30, 2014, the trial court issued an order once again denying the Company and Bank s motion to dismiss and to compel arbitration. The trial court ruled that the Consumer Deposit Account Agreement containing the arbitration provision was not enforceable because of a lack of mutual agreement and lack of mutual obligation. The Company and Bank have appealed the trial court s ruling to the Arkansas Supreme Court on an interlocutory basis. The Company and Bank filed their initial appellate brief on April 14, 2015.

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The Plaintiff in the Muzingo case has agreed to stay the proceedings in that case pending the outcome of the appeal in the Walker case. The Company and the Bank believe the Plaintiffs claims in each of these cases are unfounded and subject to meritorious defenses and intend to vigorously defend against these claims.

The Company is party to various other legal proceedings, as both plaintiff and defendant, arising in the ordinary course of business, including claims of lender liability, broken promises, and other similar lending-related claims. While the ultimate resolution of these various claims and proceedings cannot be determined at this time, management of the Company believes that such claims and proceedings, individually or in the aggregate, will not have a material adverse effect on the future results of operations, financial condition, or liquidity of the Company.

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## Item 1A. Risk Factors

There were no material changes from the risk factors set forth under Part I, Item 1A of its Annual Report on Form $10-\mathrm{K}$ for the year ended December 31, 2014.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
We had no unregistered sales of equity securities and did not purchase any shares of our common stock during the period covered by this report.

## Item 3. Defaults Upon Senior Securities

Not Applicable.

Item 4. Mine Safety Disclosures
Not Applicable.

## Item 5. Other Information

None.

Item 6. Exhibits
Reference is made to the Exhibit Index set forth immediately following the signature page of this report.

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## SIGNATURE

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DATE: May 8, 2015
Bank of the Ozarks, Inc.
/s/ Greg McKinney
Greg McKinney
Chief Financial Officer and
Chief Accounting Officer
(Principal Financial Officer and Authorized Officer)

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## Bank of the Ozarks, Inc.

## Exhibit Index

Exhibit

| Number |  |
| :---: | :--- |
| 2.1 | Agreement and Plan of Merger among Bank of the Ozarks, Inc., Bank of the Ozarks, Summit <br> Bancorp, Inc. and Summit Bank, dated as of January 30, 2014 (previously filed as Exhibit 2.1 to the <br> Company s Current Report on Form 8-K filed with the Commission on January 30, 2014, and <br> incorporated herein by this reference). |
| Agreement and Plan of Merger among Bank of the Ozarks, Inc., Bank of the Ozarks, Intervest |  |
| Bancshares Corporation and Intervest National Bank, dated as of July 31, 2014 (previously filed as |  |
| Exhibit 2.1 to the Company s Current Report on Form 8-K filed with the Commission on July 31, |  |
| 2014, and incorporated herein by this reference). |  |

31.1 Certification of Chairman and Chief Executive Officer, pursuant to Section 302 of the Sarbanes Oxley Act of 2002, filed herewith.
31.2 Certification of Chief Financial Officer and Chief Accounting Officer, pursuant to Section 302 of the Sarbanes Oxley Act of 2002, filed herewith.

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| 32.1 | Certification of Chairman and Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted <br> pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, furnished herewith. |
| :--- | :--- |
| 32.2 | Certification of Chief Financial Officer and Chief Accounting Officer pursuant to 18 U.S.C. Section <br> 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, furnished herewith. |
| 101.INS | XBRL Instance Document |
| 101.SCH | XBRL Taxonomy Extension Schema |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase |
| 101.DEF | XBRL Taxonomy Definition Linkbase |
| 101.LAB | XBRL Extension Label Linkbase |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase |

* Management contract or a compensatory plan or arrangement.

