

VALANJU SUBHASH S  
Form 4  
March 05, 2003

**FORM 4**

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

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**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

Filed By  
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| 1. Name and Address of Reporting Person*<br><b>Valanju, Subhash S.</b><br>(Last) (First) (Middle)<br><b>5757 N. Green Bay Avenue</b><br><b>P.O. Box 591</b><br><br>(Street)<br><b>Milwaukee, WI 53201-0591</b><br><br>(City) (State) (Zip) |                                      |  | 2. Issuer Name and Ticker or Trading Symbol<br><b>Johnson Controls, Inc. (JCI)</b> |   |  |            | 6. Relationship of Reporting Person(s) to Issuer (Check all applicable)<br><input type="checkbox"/> Director<br><input type="checkbox"/> 10% Owner<br><input checked="" type="checkbox"/> Officer (give title below)<br><input type="checkbox"/> Other (specify below)<br><b>Vice President and Chief Information Officer</b> |   |  |   |
|--|--------------------------------------|--|--|---|--|------------|---|---|--|---|
| 3. I.R.S. Identification Number of Reporting Person, if an entity (voluntary)  |                                      |  | 4. Statement for Month/Day/Year<br><b>3/3/2003</b>                                 |   | 7. Individual or Joint/Group Filing (Check Applicable Line)<br><input checked="" type="checkbox"/> Form filed by One Reporting Person<br><input type="checkbox"/> Form filed by More than One Reporting Person |            |   |   |  |   |
|  |                                      |  | 5. If Amendment, Date of Original (Month/Day/Year)                                 |   |  |            |   |   |  |   |
| Table I Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned   |                                      |  |  |   |  |            |   |   |  |   |
| 1. Title of Security (Instr. 3)  | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8)   |   | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 & 5)  |            |   | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 & 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
|  |                                      |  | Code   | V | Amount   | (A) or (D) | Price   |   |  |   |
| Common Stock   | 3/3/2003                             |  | A  |   | 25.648   | A          | \$77.9764   | 1850.349  | D  |   |
| Common Stock   |                                      |  |  |   |  |            |   | 1710 <sup>(1)</sup>   | I  | By 401(k) Plan Trust                                  |
| Preferred Stock Series D   |                                      |  |  |   |  |            |   | 412 <sup>(2)</sup>  | I  | By 401(k) Plan ESOP Trust                             |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

\* If the form is filed by more than one reporting person, see Instruction 4(b)(v).

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**FORM 4 (continued) Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)**

| 1. Title of Derivative | 2. Conversion or | 3. Trans- | 3A. Deemed | 4. Trans- | 5. Number | 6. Date Exercisable and Expiration | 7. Title and Amount of | 8. Price of Derivative | 9. Number of Derivative | 10. Owner- | 11. N of Ind |
|------------------------|------------------|-----------|------------|-----------|-----------|------------------------------------|------------------------|------------------------|-------------------------|------------|--------------|
|------------------------|------------------|-----------|------------|-----------|-----------|------------------------------------|------------------------|------------------------|-------------------------|------------|--------------|

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| Security<br>(Instr. 3)                                       | Exercise Price of Derivative Security | action Date (Month/Day/Year) | Execution Date, if any (Month/Day/Year) | action Code (Instr. 8) |   | of Derivative Securities Acquired (A) or Disposed of (D)<br>(Instr. 3, 4 & 5) |     | Date (Month/Day/Year)   |                  | Underlying Securities (Instr. 3 & 4) | Security (Instr. 5) | Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4) | ship Form of Derivative Security: Direct (D) or Indirect (I) (Instr. 4) | Beneficial Owner (Instr. 4) |
|--|---------------------------------------|------------------------------|---|------------------------|---|---|-----|-------------------------|------------------|--------------------------------------|---------------------|--|---|-----------------------------|
|  |                                       |                              |   | Code                   | V | (A)   | (D) | Date Exer-cisable       | Expira-tion Date |                                      |                     |  |   |                             |
| Phantom Stock Units/Excess Benefit Plan-Common               | 1-for-1                               |                              |   |                        |   |   |     | (3)                     | (3)              | Common Stock                         |                     | 353 <sup>(4)</sup>   | D   |                             |
| Phantom Stock Units/Excess Benefit Plan-Preferred            | 1-for-1                               |                              |   |                        |   |   |     | (3)                     | (3)              | Preferred Stock Series D             |                     | 186 <sup>(5)</sup>   | D   |                             |
| Phantom Stock Units/EICP                                     | 1-for-1                               |                              |   |                        |   |   |     | (6)                     | (6)              | Common Stock                         |                     | 7,301.85   | D   |                             |
| Phantom Stock Units/ LTPP                                    | 1-for-1                               |                              |   |                        |   |   |     | (7)                     | (7)              | Common Stock                         |                     | 1,220.17   | D   |                             |
| Stock Option   | \$45.0938                             |                              |   |                        |   |   |     | 11/19/99                | 11/19/07         | Common Stock                         |                     | 2,500  | D   |                             |
| Stock Option/Tandem SAR <sup>(8)</sup>                       | \$45.0938                             |                              |   |                        |   |   |     | 11/19/99                | 11/19/07         | Common Stock                         |                     | 2,500  | D   |                             |
| Stock Appreciation Rights/Tandem Stock Option <sup>(8)</sup> | \$45.0938                             |                              |   |                        |   |   |     | 11/19/99                | 11/19/07         | Common Stock                         |                     | 2,500  | D   |                             |
| Stock Option   | \$57.7813                             |                              |   |                        |   |   |     | 11/18/00                | 11/18/08         | Common Stock                         |                     | 5,000  | D   |                             |
| Stock Option/Tandem SAR <sup>(8)</sup>                       | \$57.7813                             |                              |   |                        |   |   |     | 11/18/00                | 11/18/08         | Common Stock                         |                     | 5,000  | D   |                             |
| Stock Appreciation Rights/Tandem Stock Option <sup>(8)</sup> | \$57.7813                             |                              |   |                        |   |   |     | 11/18/00                | 11/18/08         | Common Stock                         |                     | 5,000  | D   |                             |
| Stock Option   | \$58.4063                             |                              |   |                        |   |   |     | 11/17/01                | 11/17/09         | Common Stock                         |                     | 12,000   | D   |                             |
| Stock Option   | \$56.8438                             |                              |   |                        |   |   |     | 11/15/02 <sup>(9)</sup> | 11/15/10         | Common Stock                         |                     | 15,000   | D   |                             |
| Stock Option   | \$80.23                               |                              |   |                        |   |   |     | 11/14/03 <sup>(9)</sup> | 11/14/11         | Common Stock                         |                     | 11,000   | D   |                             |
| Stock Option   | \$80.595                              |                              |   |                        |   |   |     | 11/20/04 <sup>(9)</sup> | 11/20/12         | Common Stock                         |                     | 12,000   | D   |                             |

Explanation of Responses:

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- (1) Includes 31 shares acquired pursuant to ongoing employee contributions in the 401(k) plan.
- (2) Includes 58 shares acquired pursuant to the company match in the 401(k) plan.
- (3) The phantom stock units were accrued under the Johnson Controls Equalization 401(k) Benefit Plan and are to be settled 100% in cash upon the reporting person's retirement.
- (4) Includes 18 shares acquired pursuant to ongoing employee contributions in the Excess 401(k) plan.
- (5) Includes 39 shares acquired pursuant to the company match in the Excess 401(k) plan.
- (6) The phantom stock units were accrued under the Johnson Controls Executive Incentive Compensation Plan and are to be settled 100% in cash upon the reporting person's retirement.
- (7) The phantom stock units were accrued under the Johnson Controls Long-Term Performance Plan and are to be settled 100% in cash upon the reporting person's retirement.
- (8) The stock option and the stock appreciation rights were granted in tandem. Accordingly, the exercise of one results in the surrender of the other.
- (9) The options become exercisable two years after the grant date in 50% increments. The first 50% becomes exercisable this date and the balance becomes exercisable the following year.

By: /s/ **Arlene D. Gumm**

**Attorney-In-Fact for Subhash S. Valanju**

\*\*Signature of Reporting Person

**3/5/2003**

Date

\*\*Intentional misstatements or omissions of facts constitute Federal Criminal Violations.  
See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed.  
If space is insufficient, See Instruction 6 for procedure.

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