

MINDBODY, Inc.  
Form 4  
February 14, 2017

# FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

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## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
Lytkainen Kimberly Gail

(Last) (First) (Middle)

4051 BROAD STREET, SUITE 220

(Street)

SAN LUIS OBISPO, CA 93401

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
MINDBODY, Inc. [MB]

3. Date of Earliest Transaction (Month/Day/Year)  
02/10/2017

4. If Amendment, Date Original Filed (Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

Director  10% Owner  
 Officer (give title below)  Other (specify below)

Chief Legal Officer & Secretary

6. Individual or Joint/Group Filing (Check Applicable Line)

Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

### Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
			Code	V	Amount	(D)	Price
Class A Common Stock	02/10/2017		C <sup>(1)</sup>		14,750	A	\$ 0
					28,782		<sup>(2)</sup>
Class A Common Stock	02/10/2017		S <sup>(3)</sup>		14,750	D	\$ 23.9049
					14,032		<sup>(2)</sup>
							<sup>(4)</sup>
Class A Common Stock	02/13/2017		C <sup>(1)</sup>		6,000	A	\$ 0
					20,032		<sup>(2)</sup>
Class A Common	02/13/2017		S <sup>(3)</sup>		6,000	D	\$ 24.75
					14,032		<sup>(2)</sup>

Stock

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Security (Instr. 3 and 4)	Amount or Number of Shares	
				Code	V (A) (D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
Employee Stock Option (Right to Buy)	\$ 10.616	02/10/2017		M	14,750	<u>(5)</u> 09/20/2024	Class B Common Stock	14,750	
Class B Common Stock	<u>(6)</u>	02/10/2017		M	14,750	<u>(6)</u> <u>(6)</u>	Class A Common Stock	14,750	
Class B Common Stock	<u>(6)</u>	02/10/2017		C	14,750	<u>(6)</u> <u>(6)</u>	Class A Common Stock	14,750	
Employee Stock Option (Right to Buy)	\$ 10.616	02/13/2017		M	6,000	<u>(5)</u> 09/20/2024	Class B Common Stock	6,000	
Class B Common Stock	<u>(6)</u>	02/13/2017		M	6,000	<u>(6)</u> <u>(6)</u>	Class A Common Stock	6,000	
Class B Common Stock	<u>(6)</u>	02/13/2017		C	6,000	<u>(6)</u> <u>(6)</u>	Class A Common Stock	6,000	

## Reporting Owners

Reporting Owner Name / Address

Relationships

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Director 10% Owner Officer

Other

Lytikainen Kimberly Gail  
4051 BROAD STREET  
SUITE 220  
SAN LUIS OBISPO, CA 93401

Chief Legal Officer & Secretary

## Signatures

/s/ Kimberly G.  
Lytikainen

02/14/2017

\_\_Signature of Reporting  
Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Each share of Class A Common Stock was issued upon the conversion of one share of Class B Common Stock at the election of Reporting Person.
- (2) Includes 14,032 restricted stock units ("RSUs"), where each RSU represents a contingent right to receive one share of the Issuer's Class A Common Stock upon settlement.
- (3) The sales reported on this Form 4 were effected pursuant to a Rule 10b5-1 trading plan adopted by the Reporting Person.  
The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$23.60 to \$24.40, inclusive. Upon request by the Commission staff, the Issuer, or a security holder of the Issuer, the Reporting Person will provide full information regarding the number of shares sold at each separate price within the range set forth in this Form 4.
- (5) 25% of the shares subject to the option vested on July 7, 2015, and 2.0833% of the shares vest monthly thereafter.
- (6) Each share of Class B Common Stock is convertible into one share of Class A Common Stock at the option of the holder and has no expiration date.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.