MINDBODY, Inc. Form 4 March 17, 2017

FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Check this box if no longer subject to Section 16. Form 4 or

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF **SECURITIES**

Expires: 2005 Estimated average burden hours per response... 0.5

OMB APPROVAL

3235-0287

January 31,

Form 5 obligations may continue. See Instruction

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1(b).

1. Name and Address of Reporting Person * Institutional Venture Partners XIII, L.P.

> (Last) (First) (Middle)

3000 SAND HILL

ROAD, BUILDING 2, SUITE 250

(Street)

(State)

(Zip)

2. Issuer Name and Ticker or Trading Issuer Symbol

MINDBODY, Inc. [MB]

3. Date of Earliest Transaction (Month/Day/Year) 03/15/2017

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to

(Check all applicable)

OMB

Number:

Director X 10% Owner Other (specify Officer (give title below)

6. Individual or Joint/Group Filing(Check

Applicable Line) Form filed by One Reporting Person X_ Form filed by More than One Reporting

MENLO PARK, CA 94025

(City)

| (City) | (State) | (Zip) Tab | le I - Non-I | Derivative Sec | urities Acc | uired, Disposed of | , or Beneficial | ly Owned |
|----------------------------|--------------------------------------|----------------------------------|------------------|-----------------|----------------------|--|------------------------------|---------------------------------------|
| 1.Title of Security | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if | 3. Transactio | 4. Securities a | - | A) 5. Amount of Securities | 6. Ownership | 7. Nature of Indirect |
| (Instr. 3) | | any (Month/Day/Year) | Code (Instr. 8) | (Instr. 3, 4 an | d 5) | Beneficially Owned Following | Form: Direct (D) or Indirect | Beneficial Ownership (Instr. 4) |
| | | | Code V | Amount | (A) or (D) Pri | Reported Transaction(s) (Instr. 3 and 4) | (I) (Instr. 4) | |
| Class A Common Stock | 03/15/2017 | | C | 1,602,682 | A (1) | 1,602,682 | I | See footnote (2) |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

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| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of orDerivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | | 6. Date Exercisable and Expiration Date (Month/Day/Year) | | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) | |
|---|---|--------------------------------------|---|---|---|-----------|--|--------------------|---|----------------------------------|
| | | | | Code V | (A) | (D) | Date Exercisable | Expiration Date | Title | Amount or Number of Shares |
| Class B Common Stock | <u>(1)</u> | 03/15/2017 | | C <u>(1)</u> | | 1,602,682 | <u>(1)</u> | <u>(1)</u> | Class A Common Stock | 1,602,68 |

Reporting Owners

| Reporting Owner Name / Address | Relationships | | | | | |
|---|---------------|-----------|---------|-------|--|--|
| coporting of the Figure 1 | Director | 10% Owner | Officer | Other | | |
| Institutional Venture Partners XIII, L.P. 3000 SAND HILL ROAD BUILDING 2, SUITE 250 MENLO PARK, CA 94025 | | X | | | | |
| FOGELSONG NORMAN A 3000 SAND HILL ROAD BUILDING 2, SUITE 250 MENLO PARK, CA 94025 | | X | | | | |
| Chaffee Todd C 3000 SAND HILL ROAD BUILDING 2, SUITE 250 MENLO PARK, CA 94025 | | X | | | | |
| Harrick Stephen J 3000 SAND HILL ROAD BUILDING 2, SUITE 250 MENLO PARK, CA 94025 | | X | | | | |
| Miller J Sanford 3000 SAND HILL ROAD BUILDING 2, SUITE 250 MENLO PARK, CA 94025 | | X | | | | |
| Phelps Dennis B 3000 SAND HILL ROAD BUILDING 2, SUITE 250 MENLO PARK, CA 94025 | | X | | | | |
| Institutional Venture Management XIII, LLC 3000 SAND HILL ROAD BUILDING 2, SUITE 250 MENLO PARK, CA 94025 | | X | | | | |

Reporting Owners 2

Signatures

| /s/ Chris Esqueda, Attorney-in-Fact for Institutional Venture Management XIII, LLC which serves as the sole general partner of Institutional Venture Partners XIII, L.P. | 03/17/2017 |
|--|------------|
| **Signature of Reporting Person | Date |
| /s/ Chris Esqueda, Attorney-in-Fact for Norman A. Fogelsong | 03/17/2017 |
| **Signature of Reporting Person | Date |
| /s/ Chris Esqueda, Attorney-in-Fact for Todd C. Chaffee | 03/17/2017 |
| **Signature of Reporting Person | Date |
| /s/ Chris Esqueda, Attorney-in-Fact for Stephen J. Harrick | 03/17/2017 |
| **Signature of Reporting Person | Date |
| /s/ Chris Esqueda, Attorney-in-Fact for J. Sanford Miller | 03/17/2017 |
| **Signature of Reporting Person | Date |
| /s/ Chris Esqueda, Attorney-in-Fact for Dennis B. Phelps | 03/17/2017 |
| **Signature of Reporting Person | Date |
| /s/ Chris Esqueda, Attorney-in-Fact for Institutional Venture Management XIII, LLC | 03/17/2017 |
| **Signature of Reporting Person | Date |

Explanation of Responses:

- * If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Each share of Class B Common Stock is convertible into one share of Class A Common Stock at the option of the holder and has no expiration date.
 - The shares are held of record by Institutional Venture Partners XIII, L.P. ("IVP XIII"). Institutional Venture Management XIII LLC ("IVM XIII") is the general partner of IVP XIII. Todd C. Chaffee, Norman A. Fogelsong, Stephen J. Harrick, J. Sanford Miller and
- (2) Dennis B. Phelps, as the managing directors of IVM XIII, share voting and dispositive power with respect to the shares held by IVP XIII. Each of these reporting individuals disclaims beneficial ownership of the securities reported herein, except to the extent of his respective pecuniary interest therein.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

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