

Gol Intelligent Airlines Inc.
Form 6-K
May 04, 2012

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 6-K

REPORT OF FOREIGN ISSUER
PURSUANT TO RULE 13a-16 OR 15d-16 OF THE
SECURITIES EXCHANGE ACT OF 1934

For the month of May, 2012
(Commission File No. 001-32221) ,

GOL LINHAS AÉREAS INTELIGENTES S.A.
(Exact name of registrant as specified in its charter)

GOL INTELLIGENT AIRLINES INC.
(Translation of Registrant's name into English)

R. Tamoios, 246
Jd. Aeroporto
04630-000 São Paulo, São Paulo
Federative Republic of Brazil
(Address of Registrant's principal executive offices)

Indicate by check mark whether the registrant files or will file
annual reports under cover Form 20-F or Form 40-F.

Form 20-F Form 40-F

Indicate by check mark whether the registrant by furnishing the
information contained in this Form is also thereby furnishing the
information to the Commission pursuant to Rule 12g3-2(b) under
the Securities Exchange Act of 1934.

Yes No

If "Yes" is marked, indicated below the file number assigned to the
registrant in connection with Rule 12g3-2(b):

São Paulo, May 3, 2012 –GOL Linhas Aéreas Inteligentes S.A., “GLAI”, (BM&FBovespa: GOLL4 and NYSE: GOL), (S&P: B+; Fitch: B+, Moody’s: B3), the largest low-cost and low-fare airline in Latin America, announces today its results for the first quarter of 2012 (1Q12). All the information herein is presented in accordance with International Financial Reporting Standards (IFRS) and in Brazilian Reais (R\$), and all comparisons are with the first quarter of 2011 (1Q11). All information related to the 1Q11 considers the financial statements filed on March 27, 2012, as Notice to the Market announced on the same date. The quarter's results are consolidated and incorporate 100% of Webjet’s results.

-----1Q12 HIGHLIGHTS

Consolidated CASK ex–fuel came to 8.63 cents (R\$), reflecting the Company’s efforts to reduce operating costs in 2011 and at the beginning of 2012, besides the initial steps of coordination between both operations, GOL and Webjet, in order to achieve a CASK ex-fuel compatible with its business model apart from external variables that affects the operation.

In March 2012, the Company announced an initial reduction of approximately 100 GOL and Webjet flights. Given the need to adjust to the new operating capacity and macroeconomic environment, the Company is adopting a series of measures to contain operating costs, including a review of its fixed costs, in line with its strategic goals and constant pursuit of increased efficiency, competitiveness and profitability.

Consolidated net revenue totaled R\$2,166.1mn in 1Q12, 14.3% up on the R\$1,895.7mn recorded in the same period last year.

Consolidated ancillary revenue increased by 26.0%, from R\$191.9mn, in 1Q11, to R\$241.8mn, representing 11.2% of total consolidated net revenue (versus 10.1% in 1Q11).

GOL reported a consolidated operating income (EBIT) of R\$7.3mn in 1Q12, with a positive operating margin of 0.3%. Webjet, a 100% wholly-owned Company subsidiary, posted a double digit operating margin (EBIT) in 1Q12, chiefly due to the synergies between the two operations.

GOL retained a strong consolidated cash position closing the quarter at around R\$2.2bn, equivalent to around 27.6% of LTM net revenue.

GOL posted a 1Q12 consolidated net loss of R\$41.4mn, with a negative net margin of 1.9%, versus net income of R\$69.4mn and a net margin of 3.7% in 1Q11.

Message from Management

Confidence and determination are the Company's watchwords at the moment – confidence that GOL is on the right path and determination to do whatever it takes to recover positive margins.

GOL is announcing its results for the first quarter of 2012, with the adoption of measures to bring its capacity and cost structure in line with the new Brazil and global macroeconomic situation.

At the beginning of March, GOL and Webjet announced a reduction of around 100 flights in order to keep domestic supply in 2012 flat in relation to the previous year, compatible with the new domestic demand scenario. Today, however, GOL announced that its new target for 2012 is to reduce domestic supply by up to 2% over 2011. The Company is determined to do everything possible to help discipline and rationalize a market that has been growing in an unsustainable manner, a situation that could well jeopardize the health of the industry in the midterm.

First-quarter CASK ex-fuel of 8.63 cents (R\$) reflects the Company's efforts to reduce operating costs in 2011 and at the beginning of 2012. Low costs have always constituted GOL's main competitive advantage. The first figures of the year show that the measures has produced results. Additional cost optimization projects are being implemented and the Company is confident in the success of its strategy.

GOL and Webjet's results, despite all the cost pressure from current oil prices and the unfavorable Real/Dollar exchange rate, underlines Company's confidence in the low-cost model and opens new opportunities for synergies and improved practices in both airlines.

GOL closed 1Q12 with a cash position of R\$2.2 billion and no refinancing pressure for the next three years, factors have contributed to the implementation of the Company's strategy in an adverse economic scenario. GOL will continue to focus on maintaining high liquidity and an appropriate debt profile in the coming quarters..

GOL is constantly evaluating opportunities for augmenting its platform and increasing passenger services. This quarter, GOL NO AR (GOL ON AIR), the free on-board entertainment service was available on 40% of GOL' unit flights, representing around 350 departures per day. The on-board sales service also continued to expand and is already available on around 250 daily flights.

In line with its pursuit of additional revenue sources, the Company received authorization from Anac (Brazil's Civil Aviation Authority) to undertake conventional and electrostatic painting, weighing and recalculation services for other aircraft models belonging to other airlines in its Maintenance Center at Confins Airport in Belo Horizonte.

GOL's strategy remains the same – prioritizing simplicity above everything else. Once again GOL's team has demonstrated confidence, determination and commitment, always aligned with its values: safety, focus on the client, sustainability, innovation and profitability.

These are the attitudes that are making GOL increasingly the best company to fly with, work for and invest in.

Constantino de Oliveira Junior

Founder and CEO of GOL Linhas Aéreas Inteligentes S.A.

AVIATION MARKET – INDUSTRY

Domestic aviation industry supply and demand increased by 11.3% and 7.1%, respectively, over 1Q11, with an average load factor of 69.4%, versus 72.1% in 1Q11. The fact that supply growth lagged demand growth in a quarter with the highest passenger traffic volume of the year, confirms the change in the industry's behavior, especially that of its leading players as they pursued route profitability in a scenario characterized by substantial pressure on operating costs.

ASK – Industry	39.3	36.3	8.2%	38.8	1.2%
RPK - Industry	28.2	26.5	6.1%	27.3	3.1%
Load Factor - Industry	71.7%	73.1%	-1.4pp	70.4%	+1.4pp
ASK – Industry	31.1	27.9	11.3%	30.5	1.9%
RPK - Industry	21.5	20.1	7.1%	20.8	3.4%
Load Factor - Industry	69.4%	72.1%	-2.7pp	68.4%	+1.0pp
ASK – Industry	8.2	8.4	-2.2%	8.3	-1.7%
RPK - Industry	6.6	6.4	3.0%	6.5	2.1%
Load Factor - Industry	80.6%	76.5%	+4.1pp	77.5%	+3.0pp

Data from the Brazilian Civil Aviation Agency (Anac). The 1Q11 operating figures were recalculated in accordance with the current DCA Manual.

AVIATION MARKET – GOL

The information below refers to GOL's route network (excluding Webjet):

ASK - GOL	12.2	12.2	0.3%	12.6	-3.5%
RPK - GOL	8.1	8.6	-5.9%	8.1	-0.1%
Load Factor - GOL	66.6%	71.0%	-4.4pp	64.3%	+2.2 pp
ASK - GOL	11.1	10.7	3.6%	11.6	-3.8%
RPK - GOL	7.4	7.8	-4.7%	7.5	-1.2%
Load Factor - GOL	66.5%	72.2%	-5.8pp	64.7%	+1.8 pp
ASK - GOL	1.1	1.4	-24.4%	1.1	0.6%
RPK - GOL	0.7	0.9	-16.7%	0.6	12.8%
Load Factor - GOL	67.7%	61.4%	+6.3pp	60.4%	+7.3 pp

Data from the Brazilian Civil Aviation Agency (Anac). The 1Q11 operating figures were recalculated in accordance with the current DCA Manual.

SUPPLY (ASK)

GOL's domestic route network recorded a 3.6% upturn in supply over 1Q11, chiefly due to the increase in the number of aircraft (120 aircraft in 1Q12, versus 115 in 1Q11). Supply was also partially impacted by the 3.6% reduction in productivity from 13.3 block hours/day in 1Q11 to 12.9 block hours/day in 1Q12, and the 4.4% reduction in the average stage length from 930 km to 889 km in the same period. In March 2012, the Company announced an initial cutback of around 70 flights on both GOL's and Webjet's routes. However, this figure is now close to 100 flights. The discontinuation criteria were: (i) flights with low profitability; (ii) flights with longer stretches and; (iii) night flights (early hours of the morning). **The Company's target is to cut domestic supply by 2% in 2012.**

In the same period, **international supply fell by 24.4%** due to: (i) the discontinuation of international charter flights due to the return of three B767 aircraft; and (ii) the discontinuation of flights to Bogotá, in Colombia.

DEMAND (RPK) and LOAD FACTOR

GOL's domestic demand fell by 4.7% over 1Q11, chiefly due to the slowing of Brazil's economy, together with the 2.5% upturn in consolidated yields. **Demand on GOL's international route network declined by 16.7% year-on-year**, primarily due to the discontinuation of flights to Bogotá, Colombia, and the winding up of international charter flights with the B767 aircraft.

As a result of the above, GOL's load factor averaged 66.6% in 1Q12, 4.4 p.p. down on the 71.0% reported in 1Q11

CONSOLIDATED OPERATING INDICATORS (GOL and Webjet)

ASK (in Bn)	14.0	12.2	15.1%	14.3	-2.0%
<i>GOL</i>	12.2	12.2	0.3%	12.6	-3.5%
<i>Webjet</i>	1.8	-	na	1.6	9.4%
RPK (in Bn)	9.5	8.6	10.2%	9.3	1.9%
<i>GOL</i>	8.1	8.6	-5.9%	8.1	-0.1%
<i>Webjet</i>	1.4	-	na	1.2	15.3%
Load Factor	67.9%	71.0%	-3.0%	65.4%	2.6%
<i>GOL</i>	66.6%	71.0%	-4.4%	64.3%	2.2%
<i>Webjet</i>	77.2%	-	na	73.2%	4.0%
Revenue Passengers ('000)	9,904	8,595	15.2%	10,005	-1.0%
<i>GOL</i>	8,467	8,595	-1.5%	8,656	-2.2%
<i>Webjet</i>	1,437	-	na	1,348	6.5%
Productivity (Block Hour/Day)	12.6	13.3	-5.6%	13.0	-3.2%
<i>GOL</i>	12.9	13.3	-3.6%	13.3	-3.4%
<i>Webjet</i>	11.2	-	na	11.4	-1.9%
Departures (000)	94,090	75,614	24.4%	96,328	-2.3%
<i>GOL</i>	80,111	75,614	5.9%	82,065	-2.4%
<i>Webjet</i>	13,979	-	na	14,263	-2.0%
Stage Length (km)	881	930	-5.3%	889	-0.9%
<i>GOL</i>	889	930	-4.4%	906	-1.8%
<i>Webjet</i>	837	-	na	795	5.3%
Average Operating Aircraft	138	111	23.9%	138	-0.2%
<i>GOL</i>	115	111	3.6%	116	-0.9%
<i>Webjet</i>	23	-	na	22	3.2%
Fuel Consumption (mm)	446	382	16.7%	462	-3.6%
<i>GOL</i>	379	382	-0.6%	397	-4.4%
<i>Webjet</i>	66	-	na	65	1.1%
Employee	20,548	18,706	9.8%	20,525	0.1%
<i>GOL</i>	18,805	18,706	0.5%	18,781	0.1%
<i>Webjet</i>	1,743	-	na	1,744	-0.1%

The 1Q11 operating figures were recalculated in accordance with the current DCA Manual..

CONSOLIDATED INCOME STATEMENT**Net Revenue**

Consolidated net revenue came to R\$2,166.1mn in 1Q12, 14.3% up on the R\$1,895.7mn reported in 1Q11, mainly due to the incorporation of Webjet's 1Q12 revenue of R\$319.1mn. Total consolidated net revenue per ASK (RASK) edged down by 0.7% year-on-year.

Net Revenue	2,166.1	1,895.7	14.3%	2,233.5	-3.0%
Passenger	1,924.3	1,703.8	12.9%	1,998.0	-3.7%
Ancillary	241.8	191.9	26.0%	235.5	2.7%
Net Revenue - RASK	15.48	15.59	-0.7%	15.65	-1.1%
Passenger - PRASK	13.75	14.02	-1.9%	14.00	-1.7%
Ancillary per ASK	1.73	1.58	9.5%	1.65	4.8%

The 12.9% positive variation in **consolidated net passenger revenue** was chiefly due to the 10.2% upturn in consolidated demand, as a result of the incorporation of Webjet's route network performance into GOL's consolidated result, partially offset by the 1.9% period decline in PRASK. **In order to improve PRASK, the Company announced a new domestic supply target of 2% less than the 2011 figure.**

Consolidated ancillary revenue came to R\$241.8mn, 26.0% up on the R\$191.9mn recorded in 1Q11, chiefly due to: (i) the incorporation of Webjet's ancillary revenue; (ii) the 10% increase in revenue from GOL's cargo operations; (iii) the 20% upturn in GOL's revenue from flight rebooking charges, passenger services and ticket refunds; and (iv) 11.0% increase in revenues from Smiles program. Consolidated ancillary revenue per ASK increased by 9.5% year-on-year.

Operating Costs and Expenses

Total consolidated operating costs and expenses stood at R\$2,158.8mn, 22.6% more than in 1Q11. Total CASK came to 15.43 cents (R\$), 6.6% up year-on-year, while CASK excluding fuel expenses (CASK ex-fuel) fell by 3.9% to 8.63 cents (R\$). In 1Q12, Webjet's costs and expenses of R\$275.1mn were incorporated into GOL's result and there were no non-recurring items in the consolidated result.

Aircraft fuel	(6.80)	(5.50)	23.6%	(6.41)	6.1%
Salaries, wages and benefits	(2.91)	(2.96)	-1.5%	(3.14)	-7.1%
Aircraft rent	(1.01)	(1.05)	-4.0%	(1.09)	-7.1%
Sales and Marketing	(0.66)	(0.76)	-12.1%	(0.85)	-22.0%
Landing Fees	(1.02)	(0.70)	45.1%	(0.79)	27.9%
Aircraft and Traffic Servicing	(0.88)	(0.89)	-1.4%	(0.99)	-10.7%
Maintenance, Materials and Repairs	(0.44)	(0.65)	-32.9%	(0.95)	-53.8%
Depreciation and Goodwill Amortization	(0.85)	(0.74)	14.7%	(0.87)	-2.4%
Other Operating Expenses	(0.86)	(1.22)	-30.0%	(0.79)	7.7%
Total CASK	(15.43)	(14.48)	6.6%	(15.89)	-2.9%
CASK Ex-Fuel	(8.63)	(8.98)	-3.9%	(9.47)	-8.9%

Aircraft Fuel	(951.6)	(669.1)	42.2%	(915.4)	4.0%
Salaries, Wages and Benefits	(407.3)	(359.4)	13.3%	(447.6)	-9.0%
Aircraft Rent	(141.7)	(128.2)	10.5%	(155.7)	-9.0%
Sales and Marketing	(92.9)	(91.9)	1.1%	(121.6)	-23.6%
Landing Fees	(142.2)	(85.1)	67.0%	(113.4)	25.3%
Aircraft and Traffic Servicing	(123.3)	(108.6)	13.5%	(140.9)	-12.5%
Maintenance, Materials and Repairs	(61.2)	(79.3)	-22.8%	(135.3)	-54.7%
Depreciation and Amortization	(119.0)	(90.2)	32.0%	(124.3)	-4.3%
Other Operating Expenses	(119.7)	(90.8)	31.8%	(113.4)	5.5%
Total Operating Expenses	(2,158.8)	(1,760.5)	22.6%	(2,267.4)	-4.8%
Operating Expenses Ex-Fuel	(1,207.2)	(1,091.4)	10.6%	(1,352.1)	-10.7%

Aircraft fuel costs per ASK totaled 6.80 cents (R\$) in 1Q12, 23.6% up on 1Q11, chiefly due to the 21.8% increase in the price of jet fuel, as well as the 16.7% consolidated upturn in fuel consumption. Fuel expenses accounted for around 44% of GOL's total fourth-quarter consolidated expenses (Webjet's fuel expenses accounted for around 51.0% of total operating costs).

Salaries, wages and benefits per ASK came to 2.91 cents (R\$) in 1Q12, 1.5% down on 1Q11. In nominal terms, however, there was a 13.3% upturn, primarily due to: (i) the impact of the 6.5% pay rise awarded for 2012 on payroll expenses; (ii) the 18% increase in the number of consolidated hours flown; and (iii) the 9.8% increase in the Company's consolidated workforce due to the incorporation of Webjet into the Company's results.

Aircraft leasing costs per ASK stood at 1.01 cents (R\$) in 1Q12, 4.0% down year-on-year. In nominal terms, however, they moved up by 10.5%, due to the incorporation of 18 Webjet aircraft under operational leasing contracts into GOL's result and the 6.2% average depreciation of the Real against the Dollar, partially offset by the period return of three B767 aircraft. At the end of the quarter, the Company had 100 aircraft under operational leasing contracts, versus 86 in 1Q11.

Sales and marketing expenses per ASK amounted to R\$0.66 cents (R\$), 12.1% less than in 1Q11. In nominal terms, they remained virtually flat.

Landing fees per ASK stood at R\$1.02 cents (R\$), 45.1% more than in 1Q11, due to: (i) the negative impact of the new landing and navigation fee calculation methodology introduced by Infraero in 2011; (ii) the 24.4% upturn in the number of departures as a result of Webjet's operations; and (iii) the 6.2% average

depreciation of the Real against the Dollar, which had an adverse impact on the Company's international operations.

Aircraft and traffic servicing expenses per ASK fell by 1.4% over 1Q11 to 0.88 cents (R\$), but climbed by 13.5% in nominal terms, due to: (i) the 24.4% upturn in the number of arrivals and departures, mainly as a result of Webjet's operations – operational volume impacts expenses from handling, collection and forwarding, among others; and (ii) the 6.2% average depreciation of the Real against the Dollar, which had an adverse impact on the Company's international operations.

Maintenance, materials and repairs per ASK came to 0.44 cents (R\$), 32.9% down on 1Q11, primarily due to the reduced number of engine removals and the decline in GOL's average unit engine maintenance cost as a result of the benefits from the maintenance agreement entered into with Delta Tech Ops in 2011 (see the Notice to the Market of February 3, 2011), partially offset by the incorporation of Webjet's maintenance expenses and the 6.2% average depreciation of the Real against the U.S. dollar, given that most maintenance expenses are dollar-pegged.

Depreciation and amortization per ASK increased by 14.7% over 1Q11 to 0.85 cents (R\$), due to the higher number of aircraft under financial leasing (45 in 1Q12, versus 39 in 1Q11), the addition of six Boeing 737-300s from Webjet owned by the Company, and the upturn in the depreciation of estimated aircraft reconfiguration costs which will be incurred when the aircraft are returned and costs from improvements related to major engine maintenance established in the contracts.

Other operating expenses per ASK fell by 30.0% year-on-year, reaching 0.86 cents (R\$) (versus 1.22 cents in 1Q11), due to non cash expenses of R\$57.8mm not considered in the 1Q11 earning release. As announced, the non cash expenses were related to the balance difference in the moment of the new mileage control systems implantation. Not taking this expense into consideration, other operating expenses per ASK increased by 14.5% due to: (i) the incorporation of Webjet's expenses; (ii) the 24.4% increase in the Company's operational volume (5.9% on GOL's route network), which impacted the variable expenses making up this line (crew travel, accommodation and daily expenses, direct passenger expenses and others); and (iii) the 6.2% average depreciation of the Real against the Dollar, which had an adverse impact on the Company's international operations.

CASK ex-fuel, not considering the one-off expense in the 1Q11 as discussed above, increased by only 1.5% year-on-year. This result happened despite the pressure on the industry's operating costs, chiefly due to the 6.2% depreciation of the Real against the Dollar and the 50% upturn in landing fees. In addition, there was virtually no dilution of fixed unit costs in 1Q12, given low year-on-year supply growth by the leading players (0.3% in GOL's case – consolidated). **Consequently, consolidated CASK ex-fuel of 8.63 (R\$) was the result of the operating cost-cutting measures adopted by both companies as for the synergies achieved by the coordination of both GOL and Webjet operations.**

OPERATING RESULT

The 1Q12 consolidated positive operating income (EBIT) was R\$7.3mn, with an operating margin of 0.3%, versus the positive R\$135.3mn (margin of 7.1%) recorded in 1Q11. This result was mainly due to the period increase in fuel expenses and the 6.2% average depreciation of the Real against the Dollar, which had a negative impact on the Company's dollar-pegged costs.

Net Revenue	2,166.1	1,895.7	14.3%	2,233.5	-3.0%
Operating Costs and Expenses	(2,158.8)	(1,760.5)	22.6%	(2,267.4)	-4.8%
EBIT	7.3	135.3	-94.6%	(33.9)	nm
<i>EBIT Margin</i>	0.3%	7.1%	-6.8pp	-1.5%	nm
Depreciation and Amortization	(119.0)	(90.2)	32.0%	(124.3)	-4.3%
EBITDA	126.2	225.4	-44.0%	90.4	39.6%
<i>EBITDA Margin</i>	5.8%	11.9%	-6.1pp	4.0%	+1.8pp
Aircraft Rent	(142.2)	(128.2)	10.5%	(155.6)	-9.0%
EBITDAR	267.9	353.7	-24.2%	246.1	8.9%
<i>EBITDAR Margin</i>	12.4%	18.7%	-6.3pp	11.0%	+1.4pp

WEBJET

In 1Q12, Webjet recorded a positive double-digit operating margin, reflecting a well-adjusted operation in terms of cost, thanks to the improved practices adopted by both companies, compounded by their coordinated route network strategy. In 1Q12, Webjet's fuel costs accounted for around 51.0% of its operating costs, underlining the Company's focus on managing its ex-fuel costs. Webjet closed the quarter with a total fleet of 28 aircraft, comprising 24 Boeing 737-300s and 4 Boeing 737-800s, which were transferred to GOL's fleet. The airline's route network encompasses 18 airports in Brazil's main state capitals.

The Company developed certain coordinated initiatives between the two airlines while respecting their separate operational structures as established in the APRO (Preservation of Transaction Reversibility Agreement). In 1Q12, these initiatives were primarily related to: (i) **Fuel**: reassessment of Webjet's current fuel contract; (ii) **Financial revenue/expenses**: strengthening of Webjet's cash position and renegotiation of its debt terms, guarantees and costs; (iii) **Aviation costs**: optimization of spare part inventories between the companies, the use of GOL's hangar in Confins for carrying out maintenance on Webjet's fleet, and joint efforts with the lessors of Webjet's aircraft in order to secure the early return of the Boeing 737-300s without incurring additional devolution costs, among others; (iv) **Accommodation and Interline revenue**; keeping passenger seats available in both airlines in case of emergencies and boosting Webjet's ticket sales through the use of GOL's website; and (v) **G&A expenses**: restructuring of both companies' processes, in the pursuit of synergies and optimization. The optimization of operating costs between the companies has already generated synergies of around **R\$24mn, R\$20mn** of which in 1Q12. GOL continues to await final approval by CADE, Brazil's antitrust authority, and expects annual synergies of R\$100mn, as reported to the market when the acquisition was announced.

HEDGE RESULT

In 1Q12, the Company recognized a net gain from hedge operations of R\$19.5mn (dealt with in more detail in the Financial Result section).

Subtotal - Operating Result	(6.0)	-	(1.0)	(7.0)
Subtotal - Financial Result	-	26.5	-	26.5
Total	(6.0)	26.5	(1.0)	19.5
<i>OCI (gross value)</i>	30.1	-	(50.7)	(20.6)

***OCI (Other Comprehensive Income) or Statement of Comprehensive Income is a transitional account where positive and negative fair value adjustments of future operations are booked. The purpose is to state income as close to the Company's reality as possible. As the results from operations occur in their respective accrual periods, they are incorporated into the Company's income. GOL records the fair value of hedges due in future periods.*

Fuel: Fuel consumption hedge transactions, which are effected through derivative contracts related to crude oil and its by-products (WTI, Brent and heating oil), generated losses of R\$7.5mn in the quarter. Of this total, losses of R\$13.5mn from contracts maturing in 1Q12 and gains of R\$6.0mn from contracts maturing in the future, but which were booked in advance under the financial result, were considered ineffective for hedge accounting purposes.

Foreign Exchange: Foreign exchange hedge transactions generated gains of R\$26.5mn, booked under the financial result, comprising gains of R\$30.7mn from cash flow hedges and losses of R\$4.2mn from a dollar-pegged loan hedge.

Interest: swap transactions contracted to hedge future aircraft deliveries against an increase in interest rates generated a net expense of R\$1.0mn booked under the financial result and contracts that were considered effective for cash flow hedge accounting purposes were recognized under OCI at the end of the quarter.

The table below shows the nominal value of derivatives contracted as a hedge against future fuel expenses, the derivatives' average contracted rate and the percentages of hedged fuel exposure on an accrual basis on March 31, 2012:

FUEL				
<i>National Volume in Barrels ('000)</i>	1,623.0	1,162.0	428.0	433.0
<i>Price per Barrel (US\$)*</i>	124.8	113.2	99.9	112.7
<i>Percentage of Protected Exposition</i>	40%	28%	10%	10%
Mark-to-Market Value R\$MM	369.2	239.6	77.9	88.9
FOREIGN EXCHANGE				
<i>National Volume in Barrels ('000)</i>	136.8	130.7	98.0	-
<i>Price per Barrel (US\$)*</i>	1.77	1.81	1.75	-
<i>Percentage of Protected Exposition</i>	22%	20%	15%	-
Mark-to-Market Value R\$MM	242.2	237.0	171.4	-

**Weighted average of WTI, Brent and heating oil derivative strike prices – average call options only.*

*** On 03/31/2012, the Exchange rate was R\$1.8221 / US\$1.00.*

All the financial instruments used for hedging purposes in this quarter consisted of WTI and Brent call options, WTI, Brent and heating oil zero cost collar contracts, Brent, FX and CDI swaps, and Libor interest rate swaps. GOL focuses on simplified derivative structures, aiming to reduce its operating risks and ensure as much compliance as possible with the targets established in its annual budget.

NET FINANCIAL RESULT

The 1Q12 consolidated net financial result was an expense of R\$23.2mn, 9.0% higher than the net expense of R\$25.8mn recorded in 1Q11.

Interest expenses	(114.6)	(89.5)	28.0%	(137.0)	-16.4%
<i>Financial leasing</i>	(24.5)	(21.6)	13.4%	(25.5)	-3.9%
<i>Interest expenses</i>	(90.1)	(67.9)	32.7%	(111.5)	-19.2%
Exchange variation	72.7	69.8	4.2%	(14.6)	nm
Financial revenue	32.8	34.2	-4.1%	38.2	-14.2%
Hedge Results	19.5	(30.6)	nm	56.6	-65.5%
Others	(33.6)	(9.6)	249.0%	(13.4)	150.5%
Net Financial Result	(23.2)	(25.8)	10.1%	(70.3)	-67.0%

1Q11: excludes non-cash bookings in the period earnings release.

Interest expenses totaled R\$114.6mn, 28.0% up on 1Q11, primarily due to:(i) higher interest expenses from the 5th debenture issue in June 2011;(ii) the higher number of aircraft under financial leasing (45 in 1Q12 and 39 in 1Q11); (iii)the incorporation of Webjet's debt interest expenses; and (iv) the booking of interest from period funding operations. These expenses were partially offset by the approximate 3.0% appreciation in the end-of-period Real against the Dollar in comparison with December 31, 2011 and the lower share of dollar-denominated debt in GOL's total debt (67% in 1Q12, versus 77% in 1Q11).

The **exchange and monetary variation** generated revenue of R\$72.7mn in 1Q12, 4.2% up on the R\$69.8mn reported in 1Q11, due to the positive impact of the average 3.0% appreciation of the Real against the Dollar compared with 4Q11 on the Company's dollar-denominated liabilities (approximately 67% of the total in 1Q12).

Financial revenue totaled R\$32.8mn in 1Q12, 4.1% down on the R\$34.2mn recorded in 4Q11, mainly due to the period decline in the average CDI interbank rate, in turn reflecting the reduction in the benchmark interest rate (SELIC).

Other financial expenses totaled R\$33.6mn in 1Q12, versus R\$9.6mn in 1Q11. This upturn was chiefly due to: (i) the consolidation of Webjet's other financial expenses; (ii) higher expenses from banking

commissions generated by the 5th debenture issue in June 2011; (iii) a one-off expense related to the payment of charges generated by the waiver obtained from holders of the Company's 4th and 5th debenture issues related to non-compliance with the debenture covenants.

INCOME TAX

Income tax totaled R\$25.5mn in 1Q12, 36.5% less than the R\$40.1mn recorded in 1Q11, due to the temporary differences generated in the taxable income base, which generated a deferred income tax expense due to the reduced tax base between periods, a situation that led to a 57.6% fell in current income tax.

Current Income Tax	(9.9)	(23.4)	57.6%	(24.1)	-58.8%
Deferred Income Tax	(15.5)	(16.7)	-6.8%	182.5	nm
Net Financial Results	(25.5)	(40.1)	-36.5%	158.4	nm

NET INCOME (LOSS)

GOL posted a net loss of R\$41.4mn in 1Q12, with a negative net margin of 1.9%, versus net income of R\$69.4mn and a margin of 3.7% in 1Q11, chiefly due to the pressure on operating costs, especially fuel costs, the depreciation of the Real against the Dollar and expenses with landing fees at Brazil's main airports, as well as expenses related to the financial result of R\$23.2mn and the above-mentioned result on income tax of R\$25.5mn.

CONSOLIDATED FINANCIAL INDICATORS

Yield per Passenger Kilometer (R\$ cents)	20.25	19.75	2.5%	21.42	-5.5%
Passenger Revenue per ASK (R\$ cents)	13.75	14.02	-1.9%	14.00	-1.7%
Operating Revenue per ASK (RASK) (R\$ cents)	15.48	15.59	-0.7%	15.65	-1.1%
Operating Cost per ASK (CASK) (R\$ cents)	15.43	14.48	6.6%	15.89	-2.9%
Operating cost, excluding fuel, per ASK (R\$ cents)	8.63	8.98	3.9%	9.47	-8.9%
Average Exchange Rate (1)	1.77	1.67	6.2%	1.80	-1.7%
End of period Exchange Rate (1)	1.82	1.63	11.9%	1.88	-2.9%
Inflation (IGP-M) (2)	0.6%	2.4%	-1.8pp	5.1%	-4.5pp
Inflation (IPCA) (3)	1.2%	2.4%	-1.2pp	5.6%	-4.4pp
WTI (avg. per barrel, US\$) (4)	99.81	94.60	5.5%	94.06	6.1%
Gulf Coast Jet Fuel Cost (average per liter, US\$) (4)	0.81	0.75	8.6%	0.76	7.5%

Sources: (1) Brazilian Central Bank (2) FGV (3) IBGE (4) Bloomberg;

BALANCE SHEET**LIQUIDITY**

Cash and cash equivalents (including short-term investments) ended the quarter at R\$2,156.7mn, 14.7% up on 1Q11, chiefly due to: (i) the 5th debenture issue in June 2011 totaling R\$500mn; (ii) the capitalization of R\$186 million from the strategic agreement with Delta Air Lines; (iii) the rescheduling of Webjet's debt at the end of 2011 and the consequent freeing of the associated guarantees, which allowed for the more flexible management of Webjet's cash flow; and (iv) working capital funding in the period. In comparison with 4Q11, there was a decline of 8.2%, chiefly due to the period increase in financial expenses and higher disbursements on fixed assets (CAPEX).

In Reais	2,533.2	2,140.8	18.3%	2,702.6	-6.3%
<i>Total Cash</i>	2,156.7	<i>1,880.3</i>	<i>14.7%</i>	<i>2,348.5</i>	<i>-8.2%</i>
<i>Short Term Receivables</i>	376.5	<i>260.5</i>	<i>44.5%</i>	<i>354.1</i>	<i>6.3%</i>
Total Liquidity	2,533.2	2,140.8	18.3%	2,702.6	-6.3%

GOL continues to pursue its strategy of maintaining strong liquidity, with total cash representing 27.6% of LTM net revenue. At the close of 1Q12, the Company's total cash comprised: (i) cash and cash equivalents of R\$1,314.6mn; (ii) R\$722.4mn in immediate liquidity financial assets; and (iii) R\$119.7mn in short and long-term restricted cash. Total cash represented 4.6x obligations for the next 12 months (versus 5.9x in 1Q11 and 5.1x in 4Q11). The current liquidity ratio (cash and cash equivalents plus receivables divided by current liabilities) stood at 1.0x in 1Q12 (compared to 1.4x in 1Q11 and 1.3x in 4Q11). As anticipated in the 4Q11 earnings release disclosed in March 2012, the Company was granted a waiver by its debenture-holders (Banco do Brasil and Bradesco) for a period of three quarters, including 4Q11, with the amounts related to these issues being once again classified as long-term.

Short-term receivables mainly comprise flight sales via credit card and accounts receivable from travel agencies and cargo transportation. At the end of 1Q12, these receivables totaled R\$376.5mn, 44.5% more than the R\$260.5mn reported in 1Q11, chiefly due to the incorporation of Webjet's receivables balance of around R\$106.0mn into GOL's consolidated balance sheet and the period upturn in sales volume.

INDEBTEDNESS

On March 31, 2012, the Company's total loans and financings came to R\$4,873.6mn, 35.2% up on 1Q11, mainly due to: (i) the incorporation of Webjet's debt totaling R\$223.3 million; (ii) the 5th debenture issue in June 2011; (iii) the higher number of aircraft under financial leasing (45 in 1Q12 versus 39 in 1Q11); (iv) the 12,0% period depreciation of the Real against the Dollar; and (v) working capital funding in the period. In relation to 4Q11, total debt fell by 2.4%, chiefly due to the average 3.0% appreciation of the Real against the Dollar, partially offset by period funding operations.

<i>Short Term Debt (b)</i>	469.4	312.6
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