# BRAZILIAN DISTRIBUTION CO COMPANHIA BRASILEIRA DE DISTR CBD Form 6-K/A

April 26, 2016

### FORM 6-K/A

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **Report of Foreign Private Issuer**

Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For the month of April, 2016

Brazilian Distribution Company

(Translation of Registrant's Name Into English)

Av. Brigadeiro Luiz Antonio, 3142 São Paulo, SP 01402-901 Brazil

(Address of Principal Executive Offices)

(Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F)

Form 20-F X Form 40-F

(Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101 (b) (1)):

Yes \_\_\_ No \_X\_

(Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101 (b) (7)):

Yes \_\_\_ No <u>X</u>

(Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.)

Yes \_\_\_ No <u>X</u>

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COMPANHIA BRASILEIRA DE DISTRIBUIÇÃO
CNPJ/MF: 47.508.411/0001-56
COMPANY REGISTRY (NIRE): 35.300.089.901
São Paulo, 28 March 2016.
MANAGEMENT PROPOSALS FOR THE EXTRAORDINARY AND ANNUAL SHAREHOLDERS' MEETING TO BE HELD ON 27 APRIL 2016

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AT THE ANNUAL SHAREHOLDERS' MEETING

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# **Proposal for Allocation of Net Profit for the Year**

(Art. 9 Of ICVM 481/2009)

Dear Shareholders: the Board of Executive Officers of **COMPANHIA BRASILEIRA DE DISTRIBUIÇÃO** (<u>"Company"</u>) proposes hereby to the Extraordinary and Annual Shareholders' Meeting of 2016, in conformity with EXHIBIT 9-1-II of the Instruction CVM 481, of December 7, 2009 (<u>"ICVM 481/2009"</u>), the following:

# 1. Net profit for the year

The Company's Net Profit on December 31, 2015 was R\$ 250,637,121.91. Of this total, R\$ 12,531,856.10 will be allocated to the Legal Reserve.

# 2. Overall amount and amount per share of dividends, including interim dividends and interest on net equity already declared

	Interim Dividends	Dividend Distribution Proposal	TOTAL
Total Gross Value	R\$ 115,371,548.34	R\$ 3,865,003.30	R\$ 119,236,551.64
Value per Common Share	R\$ 0.409037480112	R\$ 0.013703	R\$ 0.4227404801
Value per Preferred Share <sup>1</sup>	R\$ 0.449941228123	R\$ 0.015073	R\$ 0.4650142281

## 3. Percentage of distributed net profit for the year

Management proposes the distribution of 50% (fifty percent) of the Company's net profit.

# 4. Overall amount and amount per share of dividends distributed based on prior-year net profit

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There is no	dividend	distribution	nronosal	hased	on prior-v	ear net profit.
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- 5. Inform, less interim dividends and interest on net equity already declared
- a. Gross profit of dividends and interest on net equity, on individual basis, per share of each type and class

The amount of proposed dividends is R\$ 0.013703 per common share and R\$ 0.015073 per preferred share, less the amount of interim dividends already distributed. There was no declaration of interest on net equity.

b. The form and term of payment of the dividends and interest on net equity

<sup>&</sup>lt;sup>1</sup>For such calculation, the number of outstanding preferred shares on the date hereof was taken into consideration.

Management, as prescribed by the Bylaws, proposes the payment of dividends within up to 60 (sixty) days after approved at the meeting.

c. Possible application of adjustment and interest on dividends and interest on net equity

Dividends will be paid within the term stipulated above, without any interest between the declaration date and the effective payment date.

d. Date of declaration of payment of dividends and interest on net equity considered for purposes of identification of shareholders that will be entitled to receive them

	Anticipated Distribution ref. quarter	Anticipated 1 <sup>st</sup> Distribution ref. 2 <sup>nd</sup> quarter	Anticipated Distribution ref. 3rd quarter	Dividend Distribution Proposal
Distribution Ownership	265,429,579	265,464,060	265,467,193	265,476,512
Commencement Date of Negotiations Ex-Right	05/19/2015	07/29/2015	11/30/2015	04/28/2016

6. Declaration of dividends or interest on net equity based on profits assessed in half-yearly balance sheets or in shorter periods

There was no declaration of dividends or interest on net equity based on profits assessed in half-yearly balance sheets or in shorter periods.

7. Comparative table indicating the following amounts per share of each type and class:

**2013 2014 2015 Net profit for the year** R\$ 1,052,495,220.41 R\$ 1,269,384,047.65 R\$ 250,637,121.91

Total Distributed Dividend	R\$ 249,967,614.85	R\$ 301,478,711.32	R\$ 119,236,551.64
Dividend regarding Preferred Shares	R\$ 0.977852995	R\$ 1.177555957	R\$ 0.4650142281
Dividend regarding Common Shares	R\$ 0.888957268	R\$ 1.070505415	R\$ 0.4227404801

# 8. Allocation of profits to the legal reserve

# a. Identify the amount allocated to the legal reserve

Under Law nº 6.404/76, management will allocate R\$ 12,531,856.10 to the legal reserve.

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<ul> <li>Describe the method of calculation of the legal reser</li> </ul>		Describe the	method of	calculation	of the	legal i	reserve
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 Net Profit
 R\$ 250,637,121.91

 Legal Reserve (5% of Net Profit)
 R\$ 12,531,856.10

- 9. If the company has preferred shares with the right to fixed or minimum dividends
- a. Describe the method of calculation of fixed or minimum dividends

The holders of the Company's preferred shares have priority in the receipt of a non-cumulative annual minimum dividend in the amount of R\$ 0.08 per 1 (one) share, pursuant to Article 5, paragraph 1 (b) of the Company's By-laws. Moreover, each preferred share is entitled to receive dividend 10% (ten percent) higher than the dividend attributed to each common share, in conformity with the provisions set forth in art. 17, § 1, of Law nº 6.404/76, as amended, including, for purposes of this calculation, in the sum of the total dividend paid to the preferred shares, the amount paid as annual minimum dividend.

b. Inform if the profit of the fiscal year is enough to pay in full the fixed or minimum dividends

Yes, it is enough.

c. Inform whether a potential unpaid portion is cumulative

There is no unpaid portion of fixed or minimum dividends.

d. Identify the global amount of fixed or minimum dividends to be paid to each class of preferred shares

	<b>Preferred Shares</b>
Global dividend amount paid <u>in advance</u> to the holders of preferred shares	R\$ 74,598,753.27
Global dividend amount to be paid to the holders of preferred shares	R\$ 2,499,094.72
Global dividend amount to the holders of preferred shares	R\$ 77,097,847.99

e. Identify the fixed or minimum dividends to be paid per preferred share of each class

	Preferred Shares
Dividend amount paid <u>in advance</u> to each preferred share	R\$ 0.449941228123
Dividend amount to be paid to each preferred share	R\$ 0.01507325120006
Dividend amount to each preferred share	R\$ 0.4650144793231

10. In relation to the mandatory dividend

## a. Describe the method of calculation set forth in the Bylaws

Under Article 36, §1 of the Company's Bylaws, shareholders will be entitle to receive, in each fiscal year, as dividends, a mandatory percentage rate of 25% (twenty-five percent) on the net profit for the year, including the following adjustments: (a) the decrease of the sums allocated, in the year, to the recognition of the legal reserve and contingency reserve; and (b) the increase of the sums resulting from reversal, in the year, of the contingency reserves, previously recognized.

The payment of the dividend determined as set forth in the preceding paragraph can be limited to the amount of the net profit for the year that is realized as prescribed in the law, provided that the difference is recorded as unrealized profit reserve.

Profits recorded under the unrealized profit reserve, if realized and not absorbed by losses in subsequent years, must be added to the next mandatory dividend distributed after the realization.

### b. Inform if it is being paid in full

The mandatory dividend will be paid in full.

# c. Inform the amount possibly withheld

Not applicable.

#### 11. Withholding of the mandatory dividend due to the Company's financial standing

Not applicable.

#### 12. b. Allocation of income to contingency reserve

There is no allocation of income to the contingency reserve.

#### 13. Allocation of income to the profit reserve to be realized

Not applicable.

#### 14. Allocation of income to the statutory reserve

#### a. Describe the statutory clauses that establish the reserve

The expansion reserve is set forth in article 36, §2 of the Company's Bylaws, as follows:

"Article 36 - (...) Paragraph 2 - The Expansion Reserve is hereby created to raise funds to finance additional fixed and current capital investments and will be comprised of up to 100% (one hundred percent) of the net profit remaining after the allocations set forth in items "a" [legal reserve], "b" [contingency reserve], and "c" [mandatory dividend] of item IV, the total of such reserve cannot exceed the amount of the Company's capital stock."

### b. Identify the amount allocated to the reserve

Management proposes the retention of profit for the Expansion Reserve in the amount of R\$ 107,312,896.47, that is, 90% of the balance of the net profit after dividends.

#### c. Describe how the amount was calculated

The amount allocated to the Expansion Reserve corresponds to 90% of the Net Adjusted Profit for the year ended 12.31.2015. The Adjusted Profit is calculated as follows:

 Net profit for the year
 R\$ 250,637,121.91

 Legal Reserve (5%)
 (R\$ 12,531,856.10)

 Dividend Calculation Basis
 R\$ 238,473,103.27

 Dividends
 (R\$ 119,236,551.64)

 Adjusted Net Profit
 R\$ 119,236,551.63

 Expansion Reserve (90%)
 R\$ 107,312,896.47

## 15. Profit Retention set forth in capital budget

# a. Inform the withholding amount

Management proposes the retention of profit of R\$ 119,236,551.63, of which R\$ 107,312,896.47 to the Expansion Reserve (as set forth in article 36, §2 of the Company's Bylaws) and R\$ 11,923,655.16 based on capital budget (as set forth in article 196, paragraph 2 of Law n. 6.404/76).

#### b. Provide a copy of the capital budget

See proposal of Capital Budget on page 9.

16.	Allocation of profit to the tax incentive reserve
Not app	licable.
	São Paulo, 28 March 2016.
	BOARD OF EXECUTIVE OFFICERS

# Capital budget

Dear Shareholders: As set forth in article 196 of Law n.º 6.404/76, the Board of Executive Officers of **COMPANHIA BRASILEIRA DE DISTRIBUIÇÃO** hereby:

- 1. Informs the allocation of the Profit Retention for 2015 (Expansion Reserve and Capital budget) approved at the Extraordinary and Annual Shareholders' Meeting for 2015, as follows:
- (i) The Investment Plan for 2015 of Multivarejo, GPA Malls and Assaí was up to R\$ 1,350,000,000.00. However, the investment made by the Company was R\$ 1,383,359,800.13, of which R\$ 497,303,175.34 for the opening of new stores and acquisition of land, R\$ 521,758,278.47 for renovation of stores and R\$ 364,298,346.32 for infrastructure (IT, Logistics and others); and
- (ii) To support the amount invested, the total amount of the Expansion Reserve, in the amount of R\$ 813,992,520.55, and of the Capital budget, in the amount of R\$ 90,443,613.40, established at the Extraordinary and Annual Shareholders' Meeting for 2015, was used. The additional amount was supported using own funds arising from the operating activities of the Company, as well as the obtaining of financial resources raised from third parties.
- **2.** Propose to the Board of Directors and the Extraordinary and Annual Shareholders' Meeting the Investment Plan for Multivarejo, GPA Malls, and Assaí for 2016, in the amount of up to R\$ 927,378,997.45, with scope of (i) opening of stores, acquisition of land and conversion of stores; (ii) renovation of stores; and (iii) IT, logistics and other infrastructure.

This is the proposal to be presented.

São Paulo, 28 March 2016.

# **BOARD OF EXECUTIVE OFFICERS**

#### COMMENTS FROM THE MANAGEMENT ABOUT THE COMPANY'S FINANCIAL STANDING

Item 10 of the Reference Form, CVM Instruction No. 480, of December 7, 2009 ("ICVM 480")

## 10.1 - General Financial and Equity Conditions

Introduction

The comments below must be read together with our individual and consolidated financial statements for the year ended December 31, 2015, filed with the CVM on February 24, 2016, including the Explanatory Notes related thereto, and other financial information contained in other parts hereof.

# (a) general financial and equity conditions

2015 was a year of considerable challenges for Brazil and a period in which focus and self-control were even more determining to achieve results and overcome obstacles. In this manner, GPA, through its multi-format, multi-channel and multi-region operations, has ensured the implementation of its strategy and, coupled with important adjustments to the Company's processes for adjustment to the economic environment, has attained its goals.

In 2015, GPA has invested in the integration of business and a solid synergy plan, in particular in the back office areas, so that each business unit could focus even more on its business objectives, growing its operations and strengthening its competitive differences.

It was also a year in which, in spite of a challenging scenario, GPA continued with its organic growth plan and opened 118 stores, specially focused on higher-return, such as self-service retail, through Assaí, and proximity models, in particular Minuto Pão de Açúcar and it has also progressed with governance practices in all business.

GPA is much more prepared for 2016 and will continue to be fully focused on the customer, while maintaining the severity and discipline in terms of investments and actions that will ensure the Company's sustainable growth, generating value for shareholders.

The international operations of Cnova started to be consolidated in GPA beginning August 2014 and, therefore, the result for 2014 reflect 5 months of such operations only. For purposes of better comparability

between periods, the comments below relating to the gross profit, operating costs and profit before interest, taxes, depreciation and amortization (EBITDA) do not take into consideration Cnova's results (Cnova Brasil and international operations) in 2015 and 2014.

#### In 2015:

- gross revenue reached R\$ 76,933 billion and net revenue totaled R\$ 69,115 billion, which represented growth by 5.7% and 5.5%, respectively, when compared to 2014, boosted by the expansion of the higher return formats upon the inauguration of 118 new stores, of which 91 stores in the food segment and 27 Casas Bahia. 2015 was marked by the slowdown of consumption from families arising from the deterioration of the economic scenario and has mainly affected sales in the non-food segment. The food category has posted a solid performance over the year, without any significant changes, even with the changes in the consumer behavior, which seeks even more first-price or promotion products. Therefore, the growth in the food segment was 7.1%;
  - Multi-retail: net revenue grew by 1.2%, upon the inauguration of 80 stores in the year (46 Minimercado Extra, 27 Minuto Pão de Açúcar, 5 Pão de Açúcar, 1 Extra Super and 1 gas station). It must be highlighted the continuing market share gain of the Pão de Açúcar brand as a result of the focus on the monitoring and improvement of the service level, differentiated services and variety of products, as well as in Proximity stores (Minimercado Extra and Minuto Pão de Açúcar), as a result of the growth in "clusterization" and adequacy of the varied products in stores. With respect to the Extra brand, it is important to point out the best trend of the customer flow compared to 2014 as a result of the competitiveness, renovation of stores and development of labor specialized in perishable products.
  - Assaí: solid growth by 25.5% of the net revenue of Assaí compared to 2014, reaching R\$ 10,453 million. The brand has increased its share in the Food GPA portfolio to 28% (compared to 24% in 2014) and consolidated its second position in the cash & carry segment in the country;
  - Via Varejo: the net revenue dropped by 15.1%, to R\$ 19,196 million. The year was marked by the slowdown in the consumption of furniture and electric and electronic products as from the second quarter. The smartphone category was the highlight in the year and the Sale for January 2015 and the Black Friday were the major seasonal highlights. 27 new stores were opened and 50 were closed, of which 11 are related to the compliance with CADE's decision.
- gross profit totaled R\$ 15,219 billion and margin of 27.0% (compared to 28.1% in 2014). The lowest level of gross profit and gross margin compared to 2014 reflects mainly the lowest contribution of Via Varejo to the Company's gross profit;
  - Multi-retail: gross profit reached R\$ 7,508 billion, a drop by 0.5% compared to 2014, as a result of the price competitive strategy during the year, mainly at Extra brand, which was partially offset by the increase in the market share of the formats with higher margin (Pão de Açúcar, Minimercado Extra and Minuto Pão de Açúcar), in addition to the growth in the revenue from the lease of store walkways;
  - Assaí: gross profit grew by 27.2% compared to 2014, mainly as a result of the growth of the brand (11 new stores), besides the maturation of new stores;
  - Via Varejo: drop by 16.0% in gross profit mainly arising from investments in competitiveness, in particular in the fourth quarter. Such strategy was enabled and partially offset by the increase in profitability from financial services and products, and decrease in logistics expenses, that enabled recovering the sales volume.

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- total operating expenses accounted for 21.2% of the net revenue and totaled in absolute terms R\$ 11,965 billion, which accounts for a growth by 4.8% compared to 2014, substantially below the inflation in the period. The efforts to optimize expenses and improve efficiency implemented during the year in all business resulted in a nominal growth of selling, general and administrative expenses by only 4.4% in 2015, even in view of the higher electric power expenses and costs related to the inauguration of 118 stores in the year. Selling, general and administrative expenses grew from R\$11,137 billion in 2014 to R\$11,628 billion in 2015.
  - Multi-retail: since the beginning of the year, the Company has implemented initiatives to adjust the level of expenses, both in the operational and administrative areas, in order to mitigate the effects from the inflation and higher expenses on electric power during the year. Consequently, selling, general and administrative expenses posted a growth by 7.4% in 2015 compared to 2014, below the inflation in the period;
  - Assaí: selling, general and administrative expenses posted a growth by 27.4% in 2015 as a result of the pressure over the inflation-related expenses and mainly electric power-related expenses, in addition to the higher expenses related to the strong organic growth;
  - Via Varejo: decrease of selling, general and administrative expenses by 2.6% compared to 2014 as a result of the efficiency measures implemented, in particular the closing of deficit stores, optimization of the logistics network and spaces in distribution centers, adequacy of headcount and renegotiation of lease and other service agreements and expenses.

- EBITDA Adjusted by line item "Other expenses and operational revenues" totaled R\$ 3,818 billion, with a margin of 6.8%, compared to R\$ 5,168 billion in 2014 and margin of 9.0%. the lowest level in 2015 reflects mainly the lowest contribution of Via Varejo to the Company's EBITDA.
  - Multi-retail: Adjusted EBITDA reached R\$ 2,055 billion, with a margin of 7.7% in the year, which shows a solid margin level for the segment. The difference in the EBITDA margin compared to 2014 reflects mainly the growth in inflation-related expenses, the higher expenses on electric power and expenses related to the expansion of stores (80 new stores in the year).
  - Assaí: EBITDA grew by 40.2% and it reached R\$ 441 million in the adjusted concept, a
    growth by 27.5%, above the sales growth. Despite the relevant expansion of stores in the
    year and pressure on inflation-related expenses and mainly electric power, the EBITDA
    margin remained stable at 4.2%, as a result of the gain of operating efficiency.
  - Via Varejo: Adjusted EBITDA totaled R\$ 1,321 billion, with a margin of 6.9%. The lowest level compared to 2014 reflects mainly the slowdown of the sales environment for the durable goods sector.
- The net financial income was negative by R\$ 1,648 billion, a growth by 9.3%, significantly below the growth of the interest rate by 26.8% in the period. The ratio between the net financial income and the net revenue grew from 2.3% in 2014 to 2.4% in 2015, a growth by only 0.1 percentage point, which is virtually stable compared to the prior year, even in a more challenging macroeconomic environment. Such performance was possible as a result of the cash management strategy adopted by the Company during the year, which resulted in an important cash optimization. The man impacts on the financial result were: (i) decrease of the cost of sale of receivables from card and discount of receivables from booklet primarily as a result of the lowest level of sales of the non-food categories in the quarter; and (ii) increase in the cost of debt and others, with variation close to the growth of the interest rate in the period.

		Consolidated	
(R\$ million)	2015	2014	Δ
Financial Revenue	778	687	13.2
Financial Expenses	(2,426)	(2,195)	10.5
Cost of Sale of Receivables of Credit Card	(721)	(764)	-5.7%
Cost of Discount of Receivables of Payment Book	(325)	(341)	-4.6%
Cost of Debt and Others	(1,380)	(1,090)	26.7
Net Financial Revenue (Expenses)	(1,648)	(1,508)	9.3%
% of Net Revenue	2.4	2.3	0.1 p.p.

- the net profit of the Company's controlling shareholders, as adjusted by Other expenses and Operational Revenues, totaled R\$ 595 million in 2015. It must be pointed out the strength of the Food segment, which totaled Adjusted Net Profit of R\$ 731 million. In view of the challenges of the macroeconomic scenario mentioned above, the Company's results were primarily affected by the result of Via Varejo and Cnova. It must be mentioned that the international operations of Cnova started to be consolidated in GPA beginning August 2014, and, therefore, they were not fully reflected in 2014, which influences the comparison basis. The highlights per business were:
  - Multi-retail: Adjusted Net Profit of R\$ 559 million. The lowest level compared to 2014 results
    from the lower gross margin arising from the investments in price competitiveness; sales
    scenario impacted by the deterioration of the economic environment; pressure of expenses
    arising from the inflation and increase in expenses on electric power;
  - Assaí: Adjusted Net Profit of R\$ 172 million as a result of the strength of the format and discipline in terms of control of expenses, coupled with store maturation;
  - Via Varejo: Adjusted Net Profit of R\$ 149 million. The lowest profit level compared to 2014 is due to the drop in sales in light of the adverse economic scenario for the durable goods sector, coupled with the growth in inflation on fixed costs.
  - The Company has been posting over the past years a continuous drop in the leverage level to strengthen even further its financial capacity. Even in a year with unfavorable and challenging macroeconomic environment, the Company has reduced the gross debt by R\$ 1,348 billion and ended the year with a high level of cash reserves of approximately R\$ 11,0 billion, resulting in a net cash position of R\$ 5,511 billion, higher by R\$ 1,214 billion compared to the prior year. Consequently, net cash / EBITDA ratio grew from 0.87x on December 31, 2014 to 2.06x on December 31, 2015. Including the booklets operation (consumer financing) of Via Varejo, the net cash position reached R\$ 3,036 billion on December 31, 2015, an amount 2.1x higher than the prior year. The extension of the debt term, including the booklets operation, was higher by 181 days when compared to December 31, 2014.

• net equity totaled R\$ 13,655 billion, a drop by R\$ 827 million as a result mainly of the result from the non-food segment (Via Varejo and Cnova).

For more information, see item 10.1.h.

## (b) capital structure and possibility to redeem shares

Below is the breakdown of GPA's capital structure for the periods indicated, considering as a percentage rate of own capital the amount resulting from the total shareholders' equity divided by total liabilities (current and non-current) and shareholders' equity, and as a percentage rate of third-party capital the amount resulting from the sum of current and non-current liabilities divided by total liabilities (current and non-current) and shareholders' equity:

	CONSOLIDATED GPA						
(R\$ million)	12.31.2015	AV	12.31.2014	AV	12.31.2013	AV	
Liabilities (Current and Non-Current)	33,847	71.3%	31,018	68.2%	25,296	66.6%	
Total Net Equity	13,655	28.7%	14,482	31.8%	12,712	33.4%	
Total Liabilities and Net Equity	47,502	100.0%	45,500	100.0%	38,008	100.0%	

GPA understands that the current capital structure, primarily measured by the Net cash/EBITDA ratio, which was positive in 2015, posted an important decrease in the unleveraged level when compared to the amounts posted in 2014 and 2013, in order to strengthen even further its financial capacity. Even in a year with unfavorable and challenging macroeconomic environment, the Company has ended the year with a decrease in the gross debt by R\$ 1,348 billion and high level of cash reserves of approximately R\$ 11,0 billion.

Including the booklets operation of Via Varejo, the net cash position reached R\$ 3,036 billion on December 31, 2015, an amount 2.1x higher than the prior year. It is important to stress the strong contribution of Via Varejo to the net cash, representing approximately 77% of the Company's net cash with R\$ 2,3 billion. Therefore, the Net cash/EBITDA ratio of the Company posted an important growth in terms of unleveraged, being 3.9x higher when compared to 2014.

The extension of the debt term, including the booklets<sup>(1)</sup> operation, was higher by 181 days when compared to December 31, 2014.

(1) Booklets operation of Via Varejo - CDCI

The direct consumer credit transactions correspond to the customer installment sales financing activities, through one financial institution under the CDCI category. In CDCI transactions, the Company assumes the ultimate responsibility for the settlement of the financing and the credit risk of the transaction.

		Consolidated GPA	
(R\$ Million)	12.31.2015	12.31.2014	12.31.2013
Short-Term Debt	(1.506)	(3.854)	(2.446)
Loans and Financings	(1.469)	(1.182)	(1.201)
Debentures	(38)	(2.672)	(1.245)
Long-Term Debt	(3.997)	(2.998)	(4.182)
Loans and Financings	(3.100)	(2.102)	(1.583)
Debentures	(897)	(896)	(2.599)
Total Gross Debt	(5.504)	(6.852)	(6.628)
Cash and Financial Investments	11.015	11.149	8.391
Net Cash (Debt)	5.511	4.297	1.763
EBITDA <sup>(1)</sup>	2.680	4.930	3.814
Net Cash / EBITDA (1)	2,06x	0,87x	0,46x
Booklets - Consumer Financing short term	(2.308)	(2.740)	(2.726)
Booklets Consumer Financing long term	(167)	(136)	(141)
Net Cash with Booklets Consumer Financing	3.036	1.421	(1.104)
Net Cash / EBITDA (1)	1,13	0,29	(0,29)

<sup>(1)</sup> EBITDA Adjusted by line item "Other expenses and Operational Revenues", thus eliminating extraordinary income and expenses.

There are no events of redemption of shares issued by us.

#### (c) ability to make payment in relation to the financial commitments

GPA's Officers believe that the cash flow, as well as the currently available funds, ensure to GPA full ability to pay all short and long term financial commitments.

It is important to stress that, due to the Group's solid cash position, GPA has been showing a trend of decrease, both of the gross and net debt level.

These results show GPA's capacity to continue to maintain its financial commitments in the short and long term.

(d) sources of financing for working capital and for investments in noncurrent assets used by GPA

The raising of funds in 2015, 2014 and 2013 was made through: (A) financial agreements that represent: (i) financing denominated in Brazilian reais with obligation to pay the principal and interest rate pegged to the DI rate; (ii) financing denominated in foreign currency, which are immediately "swapped" in full for payment obligations denominated in Brazilian reais and interest rate pegged to the DI rate, through swap transactions; and (iii) financing obtained from the National Bank for Economic and Social Development ("BNDES"), denominated in Brazilian and increased by annual interest; (B) funds raised in the capital market, through issuances of debentures; (C) generation of cash through its operation; and (D) prepayment of receivables;

There are also suppliers that become parties to agreements with financial institutions, through transfer of the cost incurred with the extension of maturities, still within acceptable business parameters. Due to specific characteristics of this transaction, the balance of R\$1,055 was reclassified to an agreement suppliers account.

In 2015, 2014 and 2013 there were no problems to obtain financing or refinance the existing debt. For more information on the agreements entered into between GPA and BNDES, see "Significantborrowings and financing agreements", in letter "f" below.

(e) sources of financing for working capital and for investments in noncurrent assets that GPA intends to use to cover deficiencies in liquidity:

In the opinion of the Group's Officers, the sources of financing used in the fiscal years ended on December 31, 2015, 2014 and 2013 are appropriate and will continue to be used by GPA as sources of financing, if necessary.

- (f) indebtedness levels and characteristics of such debts as well as whether the issuer has been compliant with these restrictions
- i. material loan and financing agreements

The tables below show GPA's debt with financial institutions and the funds raised in the capital market on December 31, 2015, 2014 and 2013.

Debt breakdown (including Loans and Financing, Debentures and Booklets – Consumer financing - CDCI).

# In R\$ million

	Average Rate	12.31.2015	12.31.2014	12.31.2013
<u>Debentures</u>				
Debentures		935	3.568	3.844
		935	3.568	3.844
Borrowings and Financings				
In local currency				
a. BNDES	TJLP + 3.60 p.a	82	89	82
b. BNDES	3.61% p.a.	16	14	29
c. BNDES	TJLP + 3.60% p.a.	-	82	191
d. BNDES	2.87% p.a.	51	57	10
IBM	CDI 0.71% p.a.	95	108	120
Working capital	106.69% of CDI	1.131	1.006	1.105
Working capital	TR+9.98% p.a.	131	21	-
Working capital	103.75% of CDI	111	753	631
Working capital (i)	15.57% p.a.	-	213	191
Advancement of receivables	109% of CDI	4	-	-
Finance leases		264	263	255
Swap agreements	102.00% of CDI	2	(12)	(24)
Cost of funding		(9)	(9)	(11)
		1.878	2.585	2.579
Foreign currency				
Working capital	USD + 1.88% p.a.	1.756	669	-
Working capital	USD + 1.22% p.a.	1.656	56	294
Swap agreements	103.88% of CDI	(247)	(30)	-
Swap agreements	101.34% of CDI	(475)	4	(89)
		2.690	699	205
Total of debt		5.503	6.852	6.628
CDCI	15,57% p.a.	2.475	2.876	2.867
Total of debt with CDCI		7.978	9.728	9.495

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# Maturity schedule of loans and financing recognized in non-current liabilities.

<u>Year</u>	<u>Consolidated</u>
2017	2,444
2018	957
2019	523
After 2020	250
Subtotal	4,174
Borrowing costs	(10)
Total	4,164

## <u>Direct consumer credit through intervenience – CDCI</u>

Corresponds to the financing through direct consumer credit through intervenience (CDCI) that can be paid in installments in up to 24 months. However, the most used term is below 12 months.

Working capital financing, swap and consumer financing through intervenience

#### Working capital financing

GPA and its subsidiaries obtain borrowings and financings from the main financial institutions to cover cash requirements for investments.

For these transactions, GPA is required to maintain financial ratios. Such ratios are calculated based on the Company's consolidated financial statements prepared in accordance with the accounting practices adopted in Brazil, in the respective issuance Company, being: (i) the net debt (debt less cash and cash

equivalents and accounts receivable) not exceeding the shareholders' equity; and (ii) consolidated net debt/EBITDA ratio below or equal to 3.25. On December 31, 2015, GPA had met such ratios

# Swaps

In relation to foreign currency-denominated transactions, GPA carries out swap transactions to swap obligations denominated in US dollars and fixed interest rates for the Brazilian real pegged to the CDI interest rate (floating rate). The annual average CDI rate in 2015 was 13.23% (10.81 in 2014 and 8.06% in 2013).

#### **BNDES**

The credit facility raised by GPA from BNDES is indexed based on the TJLP (long term interest rate), plus spread, resulting in the final interest rate or fixed interest rate.

Financing is paid in monthly installments after a Lock-up Period, as mentioned below.

GPA cannot offer any asset as collateral for loans to other parties without the prior authorization of BNDES.

#### **Debentures**

GPA is required to maintain financial ratios in connection with the issuances made. Such ratios are calculated based on the Company's consolidated financial statements prepared in accordance with the accounting practices adopted in Brazil, in the respective issuance Company, being: (i) the net debt (debt less cash and cash equivalents and accounts receivable) not exceeding the shareholders' equity; and (ii) consolidated net debt/EBITDA ratio below or equal to 3.25. On December 31, 2015, GPA had met such ratios.

#### In R\$ million

	Date					Date				i
	Туре	Issuance Value	Outstanding Debentures	Issuance	Maturity	Annual Financial Charges	Unit Price	12.31.2015	12.31.2014	12.31.2013
Parent										
6th issuance 1st	No					CDI+				
series - GPA	preference	540,000	-	03/01/2007	03/01/2013	0.5%	-		-	-
6th issuance 2nd	No					CDI+				
series - GPA	preference	239,650	-	03/01/2007	03/01/2013	0.5%	-		-	-
8th issuance 1st	No					109.50%				
series - GPA	preference	500,000	-	12/15/2009	12/15/2014	of CDI	-		-	201
9th issuance -	No					107.75%				
1st series - GPA	preference	610,000	-	01/05/2011	01/05/2014	of CDI	-		-	813
10th issuance -	No					108.50%				
1st series - GPA	preference	800,000	80,000	12/29/2011	06/29/2015	of CDI	11	-	801	800
11th issuance of Debentures -	No					CDI+				
GPA	preference	1,200,000	120,000	05/02/2012	11/02/2015	1.00%	10	-	1,223	1,219

12th issuance of Debentures - GPA	No preference	900,000	900,000	09/12/2014	09/12/2019	107.00% of CDI	1	939	930	-
Subsidiaries										
3rd issuance - 1st series - Via	No					CDI +				
Varejo	preference	400,000	40,000	01/30/2012	07/30/2015	1.00%	10		420	417
1st issuance - 1st series - Via	No					CDI +				
Varejo	preference	200,000	-	06/29/2012	12/29/2014	0.72%	-		-	200
1st issuance - 2nd series - Via	No					CDI +				
Varejo	preference	200,000	20,000	06/29/2012	01/29/2015	0.72%	10		200	200
1st issuance - 1st s	eries - Nova					105.35%				
Ponto.com No prefe	erence	100,104	-	04/25/2012	04/25/2013	do CDI	-		-	-
Funding Cost								-4	-6	-6
Parent/Consolidat	ted Short and									
long term								935	3,568	3,844
Current										
Liabilities								38	2,672	1,245
Non-Current										
Liabilities								897	896	2,599

## Financial lease obligations

The financial and capital lease agreements, which transfer to the Group substantially all risks and benefits arising from the ownership of the leased asset, are capitalized at the inception of the capital lease at the fair value of the leased asset or at the present value of minimum capital lease payments, whichever the lower. Capital lease payments are allocated between financial charges and reduction of capital lease liabilities, so as to obtain a constant interest rate in the balance of liabilities. Financial charges are recognized in the income statement for the year. Leased assets are depreciated during their estimated useful or the capital lease term, whichever the shorter.

The total amount recorded relating to capital lease agreements that are classified as financial are shown in the table below:

	12.31.2015	Consolidated 12.31.2014	12.31.2013
Liabilities from financial and capital lease - minimum rent payments			
Up to 1 year	44	34	56
From 1 to 5 years	157	133	143
Over 5 years	63	96	56
Present value of financial leasing agreements			
	264	263	255
Future financing charges  Net value of financial leasing agreements	238	60	48
110t value of matical loading agreements	502	323	303

#### ii Other long term relationships with financial institutions

We currently do not maintain any significant long term relationships with financial institutions, for the fiscal years ended on December 31, 2015, 2014 and 2013, in addition to those described in item 10.1 (f) of this Reference Form.

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iii. Level of subordination between our debts

The Officers inform that the level of subordination between GPA's debts is determined in accordance with the provisions of the prevailing legislation.

iv. Any restrictions imposed on us, especially with respect to the limits of indebtedness and contracting of new debts, dividend payouts, disposal of assets, issuance of new securities and disposal of corporate control.

#### **BNDES**

The agreements entered into with BNDES are subject to the "Provisions Applicable to BNDES Agreements", whose borrowers from BNDES, including GPA, cannot, without the prior authorization of BNDES: (i) give preference to other credits; (ii) amortize shares; (iii) issue debentures above the limit established; (iv) issue founder's shares; (v) assume new debts; and (vi) dispose of or encumber permanent asset items, subject to the exceptions expressly set forth in the "Provisions Applicable to BNDES Agreements".



#### **Debentures**

The debentures issued are not convertible into shares and not collateralized.

The amortization method of these debentures varies according to the issuance. The following types of amortization provide for annual installments (12<sup>th</sup> issuance of the CBD) beginning the 4<sup>th</sup> anniversary of the issuance and semiannual interest payments. For more information on the issuance of debentures conducted by GPA, please see item 18 of this Reference Form.

The 12<sup>th</sup> issuance is entitled to early redemption on any time based on the conditions set out in the issuance instrument. GPA is required to maintain financial ratios in connection with the issuances conducted. Such ratios are calculated based on GPA's consolidated financial statements prepared in accordance with the accounting practices adopted in Brazil, being: (i) the net debt (debt less cash and cash equivalents and accounts receivable) not exceeding the shareholders' equity; and (ii) consolidated net debt/EBITDA ratio below or equal to 3.25. On December 31, 2015, GPA had met such ratios.

Other restrictive covenants

There are loan and financing agreements of CBD and its subsidiaries that provide for the accelerated maturity of the debt in case of transfer of the corporate control, including:

- The loan and financing agreements in national and foreign currency;
- The issuance of CBD's debentures
- The financing agreements for machinery and equipment (FINAME):
- The Agreement for Adhesion to the Hedge System Against Financial Risks Derivatives (swap, forward and options).

Moreover, the "Provisions Applicable to BNDES Agreements" also prohibit any change in the effective control, direct or indirect, after contracting of the transaction, without prior and express authorization of BNDES.

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(g) limits of use of financing already contracted, percentage already used
Although it has no fixed financing already contracted, the Company has entered into, on December 31, 2015, credit facility agreements in the amount of R\$ 1,350 billion.
As set out in the financial statement disclosed by the Company in 2015, the agreements were entered into based on the terms and conditions adopted by the market and are effective through 2016 and 2017.
(h) significant changes in each item of the financial statements
There are no items that significantly changed the financial statements for 2013, 2014 and 2015.
Income Statement
Fiscal Years Ended on December 31, 2015, 2014 and 2013

	GPA Consolidated					
		114 0045		HA		114 0040
Income Statement - Consolidated	101/15	HA 2015	101/1/	2014	101/12	HA 2013
R\$ - Million	12M15	x 2014	12M14	x 2013	12M13	x 2012
rφ - iviiiion						
Sales Gross Revenue	76.933	5,7%	72.804	12,8%	64.542	12,5%
Sales Net Revenue	69.115	5,5%	65.525	13,3%	57.854	13,4%
Cost of Goods Sold	(52.861)	9,0%	(48.474)	13,6%	(42.672)	14,9%
Depreciation and Amortization - Custo	(141)	33,6%	(105)	35,1%	(78)	-5,5%
Gross Profit	16.113	-4,9%	16.945	12,2%	15.104	9,4%
Selling expenses	(11.291)	9,6%	(10.303)	11,3%	(9.257)	10,1%
General and Administrative Expenses	(1.711)	15,3%	(1.484)	-0,1%	(1.485)	-15,3%
Result of Equity Adjustment	112	4,4%	108	127,4%	47	337,3%
Other Operational Expenses and Revenues	(684)	54,9%	(441)	-34,4%	(673)	1938,9%
Total of Operational Expenses	(13.573)	12,0%	(12.121)	6,6%	(11.368)	11,6%
Operational Profit Before depr. and Financial revenues (expenses) - Ebitda	2.680	-45,6%	4.930	29,3%	3.814	3,0%
Depreciation and Amortization	(963)	17,4%	(821)	4,2%	(787)	4,8%
Operational Profit before taxes and	(903)	17,70	(021)	<b>4,∠</b> /0	(101)	7,0 /0
Financial Revenues (Expenses) -ebit	1.576	-60,6%	4.004	35,8%	2.949	2,8%
Financial revenues	778	13,2%	687	7,0%	643	8,3%
Financial expenses	(2.426)	10,5%	(2.195)	19,6%	(1.836)	2,8%
Net financial income	(1.648)	9,3%	(1.508)	26,3%	(1.193)	0,0%
Operational Profit Before Income Tax	(72)	-102,9%	2.496	42,1%	1.756	4,8%
Income Tax	(242)	-67,1%	(736)	104,5%	(360)	-30,8%
Company Net Profit	(314)	-117,8%	1.760	26,0%	1.396	20,7%
Non-Controlling Interest	(565)	-215,4%	490	42,5%	344	226,6%
Profit/Loss of Controlling Shareholders	251	-80,2%	1.270	20,7%	1.052	0,1%
ADJUSTED EBITDA	3.364	-37,4%	5.371	19,7%	4.487	20,1%

% of Sales Net Revenue

			-0,2	
Gross Profit	23,3% -2,6 p.p.	25,9%	p.p.	26,1% -1,0 p.p.

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Expenses with Sales	16,3%	0,6 p.p.	15,7%	• •	16,0%	-0,5 p.p.
General and Administrative Expenses	2,5%	0,2 p.p.	2,3%	-0,3 p.p.	2,6%	-0,8 p.p.
Result of Equity Adjustment	0,2%	0,0 p.p.	0,2%	0,1 p.p.	0,1%	0,1 p.p.
			. ==./	-0,5		
Other Operational Expenses and Revenues	1,0%	0,3 p.p.	0,7%	• •	1,2%	1,1 p.p.
Total Operational Expenses	19.6%	1,1 p.p.	18,5%	-1,1 p.p.	19,6%	-0,4 p.p.
Total Operational Expenses	13,070	ı,ı p.p.	10,070	-0,1	13,070	0, <del>1</del> p.p.
Depreciation	1,4%	0,1 p.p.	1,3%	•	1,4%	-0,1 p.p.
EBIT	2,3%	-3,8 p.p.	6,1%	1,0 p.p.	5,1%	-0,5 p.p.
Net Financial Revenues (Expenses)	2,4%	0,1 p.p.	2,3%	0,2 p.p.	2,1%	-0,2 p.p.
Profit before Income Tax	-0,1%	-3,9 p.p.	3,8%	0,8 p.p.	3,0%	-0,3 p.p.
Income Tax	0,4%	-0,7 p.p.	1,1%	0,5 p.p.	0,6%	-0,4 p.p.
Company s Net Profit	-0,5%	-3,2 p.p.	2,7%	0,3 p.p.	2,4%	0,1 p.p.
Non-Controlling Interest	-0,8%	-1,5 p.p.	0,7%	0,1 p.p.	0,6%	0,4 p.p.
Net profit	0,4%	-1,5 p.p.	1,9%	0,1 p.p.	1,8%	-0,3 p.p.
EBITDA	3,9%	-3,6 p.p.	7,5%	0,9 p.p.	6,6%	-0,7 p.p.
Adjusted EBITDA	4,9%	-3,3 p.p.	8,2%	0,4 p.p.	7,8%	0,5 p.p.

HA = Horizontal Analysis

# **ADJUSTED EBITDA**

Operational profit before depreciation a	nd financial income					
and expenses - Ebitda2.680		-45,6%	4.930	29,3%	3.814	3,0%
Other operating income and expenses	684	54,9%	441	-34,4%	673	1938,9%
Adjusted Ebitda	3.364	-37,4%	5.371	19,7%	4.487	20,1%

<sup>(1)</sup> The sums and percentages may not confer due to leases

# Cnova Investigation

As disclosed by the Company and subsidiary Cnova NV on December 18, 2015, the Board of Directors of CNova has hired legal advisors and independent accountants to conduct a review of matters related to irregularities in the conduct of employees related to the management of inventories. The matters identified involve mainly the treatment of products returned and damaged in the distribution centers of its Brazilian subsidiary Cnova Comércio Eletrônico S.A. (Cnova Brazil). The investigation will also assess potential accounting impacts on the financial statements related to the conduct under analysis.

Concurrently, the Company's Board of Directors authorized on the same date its Audit Committee to monitor and advise the Board of Directors and the Audit Committee of Cnova, whenever appropriate, in connection with the investigation in progress with respect to such matter.

As reported by CNova and reproduced in the Notice to the market disclosed by the Company on January 12, 2016:

- a) The investigations up to the date of the notice to the market indicated a potential overestimation of Cnova in net sales of approximately R\$ 110 million accumulated on December 31, 2015 (preliminarily adjusted in the amounts for the 4Q15).
- b) A comprehensive inventory on December 31, 2015 in all seven distribution centers in Brazil was completed with the support of external advisors. The results indicate that no significant adjustment is necessary based on the inventory counting. However, they indicate that a write-off related to the measurement of the amount of damaged/returned items, that account for approximately 10% of total inventories, will be necessary. Moreover, a material discrepancy in the accounts receivable related to the damaged/returned items was also identified. The combined impact, based on preliminary estimates, would result in provisions without cash effects between R\$ 110 million and R\$ 130 million that would reduce the EBIT of Cnova.
- c) Accounts payable in Cnova Brazil. CNova identified additional balances of accounts payable from suppliers and providers in the approximate amount of R\$ 70 million. The accounting for a corresponding provision is also expected, which would reduce the EBIT of Cnova.

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d) Benchmark of the inventory valuation method. As a result of a benchmark work of methods to measure the inventory amount of e-commerce companies, the costs for the receipt and storage in the distribution centers will cease to be incorporated to the amount of inventories as a retail sector practice, being directly charged against results as fully adopted in the e-commerce sector. The non-recurring cumulative impact is € 10 million. \*\*\* CNova stresses the analysis of the impact of the abovementioned adjustments in 2015 and potentially preceding periods (annual consolidated financial statements and quarterly financial communications) is in progress.

#### Net revenue

#### 2015 x 2014

GPA's consolidated net revenue grew by 5.5% in 2015, from R\$ 65,525 billion in 2014 to R\$ 69,115 billion in 2015.

The Group's main revenues derive from GPA Food operations, comprised of Multi-retail and Assaí; electric and electronic operations (physical stores of Via Varejo) and e-commerce (CNova). The net revenues are shown in the table below in relation to the fiscal years ended on December 31, 2015, 2014 and 2013:

#### **Net Revenue**

(R\$ millions)	2015	2014	2013
Consolidated(1)	69,115	65,525	57,854
Food	37,198	34,741	31,811
Multivarejo <sup>(2)</sup>	26,744	26,415	25,538
Assaí	10,453	8,326	6,273
Non-Food	31,988	30,846	26,053
Cnova(3)	12,721	8,172	4,297
Via Varejo <sup>(4)</sup>	19,267	22,674	21,756

(1) Not including the revenue arising from intercompany transactions; (2) Extra and Pão de Açúcar brands. Including the revenue arising from store walkways; (3) Cnova: Cnova Brazil + Cdiscount Group. Includes only the revenue from marketplace commissions, without considering the total revenue from goods; (4) Includes the revenue arising from intercompany transactions

The growth in 2015 was boosted by the expansion of the higher return formats upon the inauguration of 118 new stores, of which 91 stores in the food segment (46 Minimercado Extra, 27 Minuto Pão de Açúcar, 11 Assaí, 5 Pão de Açúcar, 1 Extra Super and 1 gas station) and 27 Casas Bahia. 2015 was marked by the slowdown of consumption from families arising from the deterioration of the economic scenario and has mainly affected sales in the non-food segment.

#### **Highlights of GPA Food**

It must be highlighted the solid performance of the food category in 2015, without any significant changes, even with the changes in the consumer behavior, which seeks even more first-price or promotion products.

Therefore, the growth in the food segment was 7.1%, due to the following factors:

- (i) Solid growth by 25.5% of the net revenue of Assaí, reaching R\$ 10,453 billion. The brand has increased its share in the Food GPA portfolio to 28% (compared to 24% in 2014) and consolidated its second position in the cash & carry segment in the country;
- (ii) Continuing market share gain of the Pão de Açúcar brand as a result of the focus on the monitoring and improvement of the service level, differentiated services and variety of products, as well as in Proximity stores (Minimercado Extra and Minuto Pão de Açúcar), as a result of the growth in "clusterization" and adequacy of the varied products in stores. With respect to the Extra brand, it is important to point out the best trend of the customer flow compared to 2014 as a result of the competitiveness, renovation of stores and development of labor specialized in perishable products.

#### **Highlights of CNova**

In 2015, the participation of the marketplace in total GMV grew 916 base points in 2015 reaching 20.5% compared to 11.3% in 2014. The participation of the marketplace in the GMV of Cnova Brazil reached 10.8% (+725 pb). The number of active sellers in the marketplace grew by 43.6%, reaching almost 10,200, while the number of offers of products in the marketplace grew from 12 million to 28 million (+137%). The net sales of Cnova Brazil grew by 5.1% (at constant exchange rate) and the marketplace commission grew by +252%.

#### Highlights of Via Varejo

2015 was very challenging for the durable goods sector, and in view of such scenario, Via Varejo has worked with focus and discipline to make the necessary adjustments and continue to implement its strategic plan, ensuring its leading position in the market and strengthening the competitive differences. Via Varejo has accelerated operating efficiency initiatives, such as optimization of the logistics network and backoffice synergies with companies of the Group, and adopted process optimization and expense rationalization measures. Among the measures are the review of the store portfolio, upon the closing of 39 low-performance stores, review of the logistics network and spaces in the distribution centers, adequacy of the number of employees with reduction of about 13 thousand positions and renegotiation of lease agreements.

2014 x 2013

The consolidated net revenue of GPA grew by 13.3% in 2014, from R\$ 57,854 billion in 2013 to R\$ 65,525 billion in 2014.

The highlight in 2014 was the substantial organic growth upon the opening of 212 new stores, of which 124 were inaugurated by GPA Food (Multi-retail and Assaí) and 88 by Via Varejo. The consolidation of Cdiscount which was made as from August 1, 2014 has also boosted the growth in sales, as disclosed below in item "Highlights of CNova".

## **Highlights of GPA Food**

The organic growth was significantly reflected on GPA Food. There were 97 new stores in the proximity format, including units of Minimercado Extra and Minuto Pão de Açúcar. In the premium supermarket sector with the Pão de Açúcar brand, the growth in revenues was boosted by the differences in the format, with an even more innovative assortment, besides the opening and conversion of units, totaling 17 new sales points of the chain.

In the Extra brand, a series of measures were adopted to recover the sales of the hiper format, mainly after the second semester, which includes the improvement in the store operation, adequacy of variety of products, communication and continuing strengthening of the competitiveness strategy. Consequently, there was a better trend in the flow of customers at the stores and recovery of *market share*.

In the Assaí brand, nine new stores were inaugurated, besides the expansion of operation in the Northeast region, strengthening the growth strategy of the Cash and Carry operation. Such growth in operation has been strongly contributing to the expansion of sales of Assaí, which posted a growth by 32.7% in the year.

## **Highlights of CNova**

In 2014, CNova was created, as a result of the combination of business between Nova Pontocom, already operated by GPA, and Cdiscount, operating in France and ten more countries. In November 2014, CNova has listed its shares at Nasdaq and, in January 2015, it has listed its shares at Euronext Paris.

In 2014, the net revenue of CNova grew by 90.2%, since it included, as from August 1, 2014, the results of CDiscount. On comparable basis, the growth was 28.1%, a level above the market rate. The strategy adopted in the year was the search for the balance between competitiveness and growth, with efficiency gains and market share.

#### Highlights of Via Varejo

In 2014, the company was focused on the expansion, with the opening of 88 stores and launching of pioneering initiatives, such as the opening of 20 mobile stores<sup>1</sup>, including the Casas Bahia and Pontofrio brands and expansion of the furniture segment with the opening of units focused on the sale of planned environments, a growing segment.

#### **Gross Profit**

The international operations of Cnova started to be consolidated in the GPA as from August 2014, therefore, the results of 2014 reflect only 5 months of these operations. For better comparability between periods, the comments relating to the gross profit and operating expenses did not consider the results of Cnova (Cnova Brasil and international operations) in 2015 and 2014.

	Consolidated			Conso	lidated (Ex Cı	nova) <sup>(2)</sup>
(R\$ million)	2015	2014	Δ	2015	2014	Δ
Gross Revenue	76,933	72,804	5.7%	61,97	8 63,343	-2.2%

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Net Revenue	69,115	65,525	5.5%	56,394	57,353	-1.7%
<b>Gross Profit</b>	16,113	16,945	-4.9%	15,219	16,103	-5.5%
Gross Margin	23.3%	25.9%	-2.6 p.p.	27.0%	28.1%	-1.1 p.p.
Selling expenses	(11,291)	(10,303)	9.6%	(10,361)	(9,858)	5.1%
General and						
Administrative Expenses	(1,711)	(1,484)	15.3	(1,267)	(1,280)	-1.0%
Result of Equity						
Adjustment	112	108	4.4%	112	110	2.0%
Other Operational						
Expenses and	(22.4)	(444)	= 4 004	(4.40)	(222)	10.00/
Revenues	(684)	(441)	54.9%	(449)	(386)	16.2%
Total Operational						
Expenses	(13,573)	(12,121)	12.0%	(11,965)	(11,413)	4.8%
% of Net Revenue	19.6	18.5	1,1 p.p.	21.2%	19.9%	1.3 p.p.
Depreciation (Logistics)	141	105	33.6%	115	92	25.1%
EBITDA	2,680	4,929	-45,6%	3,369	4,782	-29.5%
EBITDA Margin	3.9%	7.5%	-3.6 p.p.	6.0%	8.3%	-2.3 p.p.
Adjusted EBITDA(1)	3,364	5,371	-37,4%	3,818	5,168	-26.1%
Adjusted EBITDA						
Margin	4.9%	8.2%	-3.3 p.p.	6.8%	9.0%	-2.2 p.p.

<sup>(1)</sup> EBITDA adjusted by total of line item Other expenses and Operational Revenues, thus eliminating extraordinary income and expenses

<sup>(2)</sup> For better comparability between periods, the results of Cnova for 2014 and 2015 were excluded, considering that the international operations started to be consolidated in GPA as from August 2014.

In 2015, the Company conducted a work of adequacy to the consumer needs through the strengthening of competitiveness of prices, strengthening of offers and assortment adjustments. The gross profit totaled R\$ 15,219 billion and margin of 23.3%, the lowest level when compared to 2014, mainly reflecting the lower contribution of Via Varejo and Cnova to the Company's gross profit. The highlights by business were:

ü Multi-retail: The gross margin reached 28.1% in the year, a level slightly below 2014, as a result of the price competitiveness strategy during the year, mainly at Extra brand, which was partially offset by the growth in the market share of the formats with higher margin (Pão de Açúcar, Minimercado Extra and Minuto Pão de Açúcar), besides the growth in the revenue from lease of store walkways;

ü Assaí: The gross margin grew by 0.2 percentage point, from 14.5% to 14.7%, mainly as a result of the growth in brand (11 new stores) and maturation of new stores;

ü Via Varejo: The gross margin reached 32.2% due to the higher participation of services in total sales and operating efficiency gains. Accordingly, the Company was able to strengthen the pricing policy and strengthen offers, which contributed to increase the company's competitiveness and accelerate the market share gains.

In 2014, the gross profit grew from R\$ 15,104 billion in 2013 to R\$ 16,945 billion in 2014, a growth by 12.2%. The gross margin totaled 25.9% in 2014, while it was 26.1% in 2013, as a result of the continuing price competitiveness strategy, in addition to the higher participation of the formats that operate with lower margin. The highlights by business were:

ü Multi-retail: growth in the margin by 0.8 p.p. in the year, primarily as a result of the growth in revenues from lease of store walkways; higher participation in the mix of sales of Pão de Açúcar and Minimercado Extra formats, that operate with higher margin; and lower participation of the electronic products sales in the mix, impacted by the macroeconomic scenario in the year;

ü Assaí: maintenance of the gross margin in 2014 when compared to 2013 (14.5% and 14.6%, respectively);

ü Via Varejo: improvement of margin by 9.8%, primarily as a result of the logistics and assembling efficiency improvement initiatives, growth of services and also of financial services and synergies with the group.

In 2013, the gross profit reached R\$ 15,104 billion compared to R\$ 13,807 billion in 2012, a growth by 9.4%. Such growth in gross profit was in line with the growth in sales in the same period. The gross margin was 26.1% in 2013, a drop by 1.0 percentage point compared to 2012.

#### Operating Income (Expenses)

The comments below did not consider the result of Cnova (Cnova Brazil and international operations in 2015 and 2014, as mentioned in item "Gross profit".

In 2015, the efforts to optimize expenses and improve efficiency implemented during the year in all business resulted in a nominal growth of selling, general and administrative expenses of only 4.4%, below the inflation, even in view of the higher expenses on electric power and costs related to the inauguration of 118 stores in the year. The selling, general and administrative expenses grew from R\$11,137 billion in 2014 to R\$11,628 billion in 2015.

ü Multivarejo: In terms of operating efficiency, the highlight was the growth in operating expenses (selling, general and administrative expenses) of only 3.6%, significantly below the inflation for the period. Such result reflects the initiatives focused on the reduction of expenses implemented since the beginning of the year, primarily related to the optimization of expenses on advertising, renegotiation of leases and operating improvement in stores (review of logistics processes and efficiencies), which permitted adjusting the staff without impacting the quality of the service offered at the stores;

- ü Assaí: Even in view of the opening of 11 stores during the year, selling, general and administrative expenses on net revenue (10.5% in 2015 compared to 10.4% in 2014) posted a slight growth by 0.1 p.p, as a result of the expenses related to inflation and mainly electric power
- ü Via Varejo: Via Varejo has accelerated operating efficiency initiatives, such as optimization of the logistics network and backoffice synergies with companies of the Group, and adopted process optimization and expense rationalization measures. Among the measures are the review of the store portfolio, upon the closing of 39 low-performance stores, review of the logistics network and spaces in the distribution centers, adequacy of the number of employees with reduction of about 13 thousand positions and renegotiation of lease agreements. Such measures adopted during the year contributed to reduce SG&A by 2.6%, even in view of the inflation rate (IPCA) of 10.67% in the year.

In 2014, total operating expenses reached R\$ 12,121 billion in 2014, a growth by 6.6% when compared to operating expenses in 2013, in the amount of R\$ 11,368 billion. Selling, general and administrative expenses totaled R\$ 11,787 billion, a growth by 9.7% compared to 2013. As a percentage rate of net sales, selling, general and administrative expenses dropped from 18.6% in 2013 to 18.0% in 2014. The main effects were:

- ü Multivarejo: growth by 0.7 p.p. of selling, general and administrative expenses on net revenue (19.7% in 2014 compared to 19.0% in 2013), mainly as a result of the impact of the bargaining agreement in 2014; higher expenses with healthcare benefits, that were subject to adjustments higher than inflation rate; higher marketing expenses, so as to expand the disclosure of sales initiatives; and expenses related to the opening an renovation of stores;
- ü Assaí: drop by 0.2 p.p. in selling, general and administrative expenses on net revenue (10.4% in 2014 compared to 10.6% in 2013) arising from operating efficiency gains, even with the aggressive store opening plan;
- ü Via Varejo: drop by 0.3 p.p. in selling, general and administrative expenses on net revenue (22.4% in 2014 compared to 22.7% in 2013) mainly related to the efficiency gain of store processes, optimization of the hiring of third-party services, higher logistics efficiency and rationalization of administrative, IT and marketing expenses.

In 2013, total operating expenses reached R\$ 11,368 billion, a growth by 11.6% when compared to 2012, which totaled R\$ 10,186 billion, a growth below the growth of the net revenue. Selling, general and administrative expenses totaled R\$ 10,742 billion. As percentage of net revenue, selling, administrative and general expenses reduced from 19.9% in 2012 to 18.6% in 2013.

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#### Other Expenses and Operational Revenues

In 2015, other expenses and operational revenues totaled an expense of R\$ 684 million, a growth by 54.9% when compared to 2014. The growth was mainly due to the expenses with severance amounts paid to the Group executives and employees as a result of the restructuring and write-off of fixed assets.

In 2014 other expenses and operational revenues totaled an expense of R\$ 441 million, a drop by 34.4% when compared to 2013, in the amount of R\$ 673 million. The drop was due to lower expenses with lawsuits in 2014 when compared to 2013.

#### Depreciation and Amortization

In 2015, depreciations and amortizations totaled R\$ 963 million, representing a growth by 17.3% compared to depreciations and amortizations of R\$ 821 million in 2014. Such growth was mainly due to the depreciation and amortization of new investments made during 2015.

In 2014, depreciations and amortizations totaled R\$ 821 million, representing a growth by 4.2% compared to depreciations and amortizations of R\$ 787 million in 2013. Such growth was mainly due to the depreciation and amortization of new investments made during 2014.

In 2013, depreciations and amortizations totaled R\$ 787 million, representing a growth by 4.8% compared to depreciations and amortizations of R\$ 752 million in 2012. Such growth was mainly due to the depreciation and amortization of new investments made during 2013.

#### Net Financial Income

In 2015, the net financial income totaled an expense of R\$1,648 billion, a growth by 9.3% compared to 2014, significantly lower than the growth in interest rate of 26.8% in the period. The ratio between net financial income and net revenue grew from 2.3% in 2014 to 2.4% in 2015, a growth by only 0.1 percentage point, which remained practically stable compared to the prior year, even in a more challenging macroeconomic environment. Such result is due to the cash management strategy conducted by the

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Company during the year, which generated important cash optimization.

The Company has been posting in the past years a continuing drop in the leverage level, in order to strengthen even further its financial capacity. Even in a year with unfavorable and challenging macroeconomic environment, the Company ended the year with high level of cash reserves of approximately R\$ 11.0 billion. The extension of the debt term, including the booklets operations was higher by 181 days when comp ared to December 31, 2014.

In 2014, the net financial income in 2014 totaled an expense of R\$1,508 billion compared to R\$1,193 billion in 2013, a growth by 26.3% compared to 2013, below the growth in the CDI rate in the period (33.9%). The man impacts on the financial result were: (i) growth by 12.0% of charges on the net bank debt, below the growth in the CDI rate, reflecting the improvement of working capital in the period; (ii) growth in the cost of prepayment of receivables from booklet and sale of receivables from credit card by R\$ 220 million, in line with the growth in the net revenue, besides the growth in interest rate; and (iii) growth in the adjustment of other assets and liabilities of R\$ 68 million, primarily related to the variation in cash profitability, offset by the higher adjustment of provisions for contingencies.

GPA ended 2014 with a net cash position of R\$1,421 billion, compared to a net debt position of R\$1,104 billion in 2013, arising mainly from the higher cash generation in the period, improvement of working capital. GPA has posted cash reserves of approximately R\$11,1 billion at the end of December 2014 compared to R\$8,4 billion in 2013, which demonstrates an important strengthening of the capital structure of GPA, mainly during higher volatility period of the economic scenario.

In 2013, the net financial income totaled R\$1,193 billion, the same amount as 2012 (R\$1,193 billion). As a percentage of net sales, the net financial income dropped from 2.3% to 2.1%, due to the following reasons: (i) drop of the effect of interest on net debt of R\$ 14 million, mainly related to the slow reduction of the debt during 2013; (ii) increase in the cost of prepayment of receivables from booklet and sale of receivables from credit card by R\$106 million, in line with the growth in net revenue, besides the growth in interest rate; and (iii) gain in the adjustment of other assets and liabilities of R\$92 million, mainly caused by the prepayment of REFIS during the year, besides the higher prepayment of suppliers, generating a higher financial income in 2013 when compared to 2012.

The net debt totaled R\$1,104 billion in 2013, a drop by R\$2,302 billion compared to 2012, mainly due to the higher cash generation in the period, which was specifically boosted by the efforts to improve working capital. Moreover, the public offer of distribution of Units comprised of one (1) common share and two (2) preferred shares issued by Via Varejo, which represented a cash inflow in the gross amount of R\$896 million, has also contributed to the reduction of the debt position.

Net Profit

In 2015, as a result of the challenges of the macroeconomic scenario, the Company's result was mainly affected by the result of Via Varejo and Cnova. It must be mentioned that the international operations of Cnova started to be consolidated in the GPA as from August 2014, therefore, they were not fully reflected in 2014, which influences the comparison basis.

	Consolidated				
(R\$ million)	2015	2014	Δ		
EBITDA	2,680	4,929	-45.6%		
Depreciation (Logistics)	(141)	(105)	33.6%		
Depreciation and Amortization	(963)	(821)	17.4%		
Financial Income	(1,648)	(1,508)	9.3%		
Operational Profit (Loss) before Income Tax	(72)	2,496	n.a.		
Income Tax	(242)	(736)	-67.1%		
Company's Net Profit (Loss)	(314)	1,760	n.a.		
Net Margin	-0.5%	2.7%	-3.2 p.p.		
Net Profit of the Controlling Shareholders	251	1,270	-80.2%		
Net Margin - Controlling Shareholders	0.4%	1.9%	-1.5 p.p.		
Other Operational Expenses and Revenues	(684)	(441)	54.9%		
Income Tax on Other Operational Expenses and Revenues and					
Non-Recurring Income Tax	134	117	14.6%		
Company's Net Adjusted Profit (Loss) (1)	236	2,085	-88.7%		
Adjusted Net Margin - Company	0.3%	3.2%	-2.9 p.p.		
Controlling Shareholders' Adjusted Net Profit (1)	595	1,546	-61.5%		
Adjusted Net Margin – Controlling Shareholders	0.9%	2.4%	-1.5 p.p.		

<sup>(1)</sup> Adjusted Net Profit by the line item "Other expenses and Operational Revenues", thus eliminating extraordinary income and expenses

The Company has ended 2015 with net profit of controlling shareholders, adjusted by Other expenses and Operational Revenues, of R\$ 595 million. It must be highlighted the strength of the Food segment, which totaled Adjusted Net Profit of R\$ 731 million. The highlights by business were:

- ü Multivarejo: The lower level compared to 2014 results from the lower gross margin arising from the investments in price competitiveness, sales scenario impacted by the deterioration of the economic environment and pressure of expenses arising from the inflation rate and growth in the expenses with electric power. Hence, the Adjusted Net Profit totaled R\$ \$ 559 million in 2015.
- ü Assaí: the assertivity of the format and discipline in the control of expenses, coupled with the store maturation resulted in an Adjusted Net Profit of R\$ 172 million.
- ü Via Varejo: The lower level of profit compared to 2014 is due to the drop in sales in view of the adverse economic scenario for the durable goods sector which, coupled with the increase in inflation rates on fixed costs, resulted in an Adjusted Net Profit of R\$ 149 million.

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# **Balance Sheet**

Fiscal Years Ended on December 31, 2015, 2014 and 2013

Consolidated Balance Sheet - Assets

# BALANCE SHEET ASSETS

	CONSOLIDATED GPA								
(R\$ million)	<u>31.12.2015</u>	AH AV	2015 x 2014	31.12.2014	AV	AH 2014 x 2013	31.12.2013	AV	AH 2013 x 2012
Current Assets	24,998	52.6%	3.6%	24,133	53.0%	29.7%	18.609	49,0%	11.6%
Cash and Cash Equivalents	11,015	23.2%	-1.2%	11,149	24.5%	33.2%	8,367	22.0%	18.1%
Financial Investment	-	0.0%	na	-	0.0%	na	24	0.00	-
Accounts Receivable	3,218	6.8%	0.2%	3,210	7.1%	27.6%	2,516	6.6%	-4.9%
Receivable funds (FIDC)		-	-	-	-	-	-	-	-
Inventories	8,989	18.9%	7.0%	8,405	18.5%	31.7%	6,382	16.8%	10.8%
Recoverable taxes	1,102	2.3%	36.4%	808	1.8%	-11.0%	908	2.4%	4.2%
Assets available for sale Prepaid expenses and other	15	0.0%	-31.3%	22	0.0%	-43.8%	39.13	-	na
accounts receivable	659	1.4%	22.2%	539	1.2%	44.5%	373	1.0%	17.6%
Non-Current Assets	22,504	47.4%	5.3%	21,367	47.0%	10.1%	19,398	51.0%	6.9%
Accounts Receivable	98	0.2%	-6.7%	105	0.2%	-8.6%	115	0.3%	5.9%
Inventories	-	0.0%	na	172	0.4%	-0.2%	172	0.5%	0.%
Recoverable taxes Deferred income tax and	2,445	5.1%	14.5%	2,136	4.7%	49.5%	1,429	3.8%	16.0%
social contribution	564	1.2%	14.8%	491	1.1%	-48.4%	951	2.5%	-11.9%
Related parties	309	0.7%	-1.3%	313	0.7%	82.0%	172	0.5%	-3.6%
Deposits for judicial appeals Prepaid expenses and	999	2.1%	16.6%	857	1.9%	5.1%	815	2.1%	-14.4%
others	676	1.4%	0.5%	673	1.5%	-1.2%	681	1.8%	10.1%
Investments	407	0.9%	-4.5%	426	0.9%	37.6%	310	0.8%	-14.6%
Fixed Assets	10,398	21.9%	7.2%	9,699	21.3%	7.1%	9,053	23.8%	11.6%
Intangible Assets	6,609	13.9%	1.8%	6,495	14.3%	13.9%	5,701	15.0%	14.6%
TOTAL ASSETS	47,502	100.0%	4.4%	45,500	100.0%	19.7%	38,007	100.0%	9.1%

# LIABILITY

	GPA CONSOLIDATED								
			2015 x			<u>2013</u>	HA 2014 x		HA 2013 x
(R\$ million)	<u>12.31.2015</u>	AV	2014	12.31.2014	AV	<u>12.31.</u>	2013	AV	2012
Current liabilities	25,231	53.1%	5.8%	23,848	52.4%	40.2%	17,010	44.8%	27.0%
Suppliers	15,484	32.6%	16.2%	13,322	29.3%	55.8%	8,548	22.5%	37.0%
Suppliers Agreement	1,055	2.2%	0.0%	-	0.0%	0.0%	-	0.0%	0.0%
Borrowings and financing	3,777	8.0%	-3.7%	3,922	8.6%	-0.1%	3,927	10.3%	10.8%
Debentures	38	0.1%	-98.6%	2,672	5.9%	114.6%	1,245	3.3%	86.3%
Salaries and social charges Taxes and contributions	1,023	2.2%	18.4%	864	1.9%	8.5%	796	2.1%	9.2%
payable	829	1.7%	-4.3%	867	1.9%	5.1%	825	2.2%	26.8%
Proposed dividends Financing by purchase of	2	0.0%	-99.4%	321	0.7%	111.2%	152	0.4%	-10.0%
assets	113	0.2%	15.3%	98	0.2%	172.2%	36	0.1%	-59.2%
Payable rents Acquisition of interest from	151	0.3%	31.3%	115	0.3%	2.7%	112	0.3%	34.4%
non-controlling shareholders	76	0.2%	4.3%	73	0.2%	5.8%	69	0.2%	9.5%
Related parties	563	1.2%	115.6%	261	0.6%	690.9%	33	0.1%	-59.0%
Advertisement	121	0.3%	28.9%	94	0.2%	5.6%	89	0.2%	-21.2%
Provision for restructuring	6	0.0%	483.5%	1	0.0%	-95.2%	21	0.1%	-14.5%
Tax installments	-	0.0%	na	-	0.0%	na	144	0.4%	-7.3%
Prepaid revenues	420	0.9%	96.4%	214	0.5%	86.1%	115	0.3%	24.8%
Other	1,573	3.3%	53.6%	1,024	2.3%	14.0%	898	2.4%	29.9%
Non-communa Balattata	0.040	40.40/	00.00/	7 470	45.00/	40.50/	0.005	04.00/	00.40/
Non-current liabilities	8,616	18.1%	20.2%	7,170	15.8%	-13.5%	8,285	21.8%	-20.1%
Borrowings and financings	3,267	6.9%	46.0%	2,238	4.9%	29.8%	1,724	4.5%	-32.1%
Debentures Financing by purchase of	897	1.9%	0.1%	896	2.0%	-65.5%	2,599	6.8%	-30.5%
assets Acquisition of interest from	4	0.0%	-50.0%	8	0.0%	-33.3%	12	0.00	na
non-controlling shareholders  Deferred income tax and	28	0.%	-50.8%	57	0.1%	-47.2%	108	0.3%	-31.7%
social contribution	1,184	2.5%	4.5%	1,133	2.5%	6.8%	1,061	2.8%	-6.7%
Tax installments Provision for judicial	572	1.2%	-7.3%	617	1.4%	-42.5%	1,073	2.8%	-10.9%
demands	1,396	2.9%	3.9%	1,344	3.0%	17.2%	1,147	3.0%	48.1%

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Prepaid revenues	1,223	2.6%	46.7%	834	1.8%	82.9%	456	1.2%	-3.3%
Other	45	0.1%	4.1%	43	0.1%	-59.0%	105	0.3%	-69.6%
Net Worth	13,655	28.7%	-5.7%	14,482	31.8%	13.9%	12,712	33.4%	14.9%
Subscribed capital	6,806	14.3%	0.2%	6,792	14.9%	0.4%	6,764	17.8%	0.8%
Capital reserves	302	0.6%	7.0%	282	0.6%	21.0%	233	0.6%	2.1%
Profit reserves	3,356	7.1%	-4.3%	3,506	7.7%	41.0%	2,486	6.5%	59.7%
Interest of non-controlling									
shareholders	3,191	6.7%	-18.2%	3,902	8.6%	20.9%	3,229	8.5%	25.5%
TOTAL LIABILITIES AND									
SHAREHOLDERS' EQUITY	47,502	100.0%	4.4%	45,00	100.0%	19.7%	38,007	100.0%	9.1%

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Assets
<u>Current</u>
Cash and cash equivalents
In 2015, cash and cash equivalents remained similar to 2014, from R\$ 11,149 billion in 2014 to R\$ 11,015 billion. The main variations were: cash flow from operating activities lower by R\$ 369 million, besides the growth by R\$ 217 million in investment activities and R\$ 2,370 billion in financing activities compared to 2014. Cash and cash equivalents represented 23.2% of total assets compared to 24.5% on December 31, 2014.
In 2014, cash and cash equivalents grew by 33.2%, from R\$ 8,367 billion in 2013 to R\$ 11,149 billion, whose variation is explained by the cash flow from operating activities higher by R\$ 124 million, besides the reduction by R\$ 377 million in investment activities and R\$ 948 million in financing activities when compared to 2013. Cash and cash equivalents represented 24.5% of total assets compared to 22.0% on December 31, 2013.
In 2013, cash and cash equivalents grew by 18.1%, from R\$ 7,086 billion in 2012 to R\$ 8,367 billion. Cash and cash equivalents represented 22.0% of total assets compared to 20.3% on December 31, 2012.

On December 31, 2015, accounts receivable remained virtually stable, from R\$ 3,210 billion in 2014 to R\$ 3,218 billion. The main variations were: i) growth by R\$ 444 million in accounts receivable from credit card,

as a result of the lower frequency of prepayment of receivables; and ii) drop by R\$ 598 million in the balance of receivables from CDCI, as a result of the lower level of sales of non-food categories.

Accounts receivable

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On December 31, 2014, accounts receivable grew by 7.1%, from R\$ 2,516 billion in 2013 to R\$ 3,210 billion, whose variation of R\$ 694 million is mainly related to: i) R\$ 300 million of accounts receivable related to consolidated balances of CDiscount; ii) growth in the balance of receivables from CDCI by R\$ 226 million, partially reduced by the increase in the allowance for doubtful accounts, reducing the balance by R\$ 111 million, besides other effects of R\$ 42 million.

On December 31, 2013, accounts receivable dropped by 4.9%, from R\$ 2,646 billion in 2012 to R\$ 2,516 billion, arising mainly from: i) decrease in the balance of accounts receivable from credit cards and tickets of about R\$ 180 million, related mainly to the higher sale of receivables form credit cards in the last 5 days of 2013 (in 2012 such effect was impaired, because the last three days of the year were a weekend); ii) growth in the balance of booklets of around R\$ 170 million, or 8%, related to the growth in sales of Via Varejo; iii) growth in the allowance for doubtful accounts, mainly related to the growth in the balance of booklets of about R\$ 40 million; iv) decrease in the balance of debit card customers receivable by approximately R\$ 70 million relating to the calendar effect.

#### Recoverable taxes

As at December 31, 2015, short-term recoverable taxes increased by 36.4%, from R\$ 808 million in 2014 to R\$ 1.102 billion, mainly due to the merger of Nova Holding in CBD and Via Varejo, which resulted in the reclassification of approximately R\$280 million from long term to short term.

As at December 31, 2014, short-term recoverable taxes decreased by 11.0%, from R\$ 908 million in 2013 to R\$ 808 million, mainly due to the review of GPA monetization study.

As at December 31, 2013, the taxes increased by 4.2%, from R\$ 871 million in 2012 to R\$ 908 million. This variation is mainly related to: i) increase in the ICMS balance of R\$ 80 million; ii) PIS/COFINS reduction of R\$ 14 million; iii) IRRF reduction of R\$ 20 million; and iv) reduction of R\$ 16 million income tax and social contribution.

#### Prepaid expenses and other accounts receivable

As at December 31, 2015, prepaid expenses and other accounts receivable increased by 22.2%, from R\$ 539 million in 2014 to R\$ 659 million, relating to rentals receivable and other amounts.

As at December 31, 2014, prepaid expenses and other accounts receivable increased by 44.5%, from R\$ 373 million in 2013 to R\$ 539 million, whose increase was mainly related to reimbursements in the total amount of R\$ 37 million; increase of R\$ 38 million in prepaid expenses relating to R\$ 7 million in advanced rentals, R\$ 9 million from new advisory agreements and R\$24 million from the consolidation of CDiscount.; R\$ 15 million from dividends receivable from FIC; R\$ 30 million from rentals receivable; and R\$ 46 million from changes in other accounts receivable.

As at December 31, 2013, prepaid expenses increased by 17.6%, from R\$ 317 million in 2012 to R\$ 373 million, whose increase mainly resulted from the advanced marketing expenses in Via Varejo, in the amount of R\$ 20 million, and the transfer of the purchase option of three gas stations of Rede Duque from financial instruments to line item "Other accounts receivable", in the total of R\$ 49 million, as such option was exercised by the counterparty.

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#### **Inventories**

In 2015, inventories increased by 7.0%, from R\$ 8.405 billion in 2014 to R\$ 8.989 billion, mainly due to the strategic purchases and accelerated organic expansion in the fourth quarter. As at December 31, 2015, inventories accounted for 18.9% of total assets and 18.5% as at December 31, 2014. The GPA inventory days decreased from 62 to 61 days between 2015 and 2014, whose inventory increase resulted from the inflation for the period.

In 2014, inventories increased by 31.7%, from R\$ 6.382 billion in 2013 to R\$ 8.405 billion, which is higher than the sales increase due to the consolidation of CDiscount and increase of the coverage of the inventory days in 8 days through the Group several businesses, as a result of the strategic purchases and accelerated organic expansion in the fourth quarter.

As at December 31, 2014, inventories accounted for 18.5% of total assets and 16.8% as at December 31, 2013.

In 2013, inventories increased by 10.8%, from R\$ 5.760 billion in 2012 to R\$ 6.382 billion, an increase lower than the sales increase, due to the reduction of two days of the average balance of inventories between 2013 and 2012. This variation mainly resulted from the reduction of 4 days of inventories in the Retail Food segment and 5 days in the Eletro segment. Nova Pontocom remained stable, and Assaí increased the inventory days mainly by virtue of the strong expansion to the states in which Assaí did not operate previously.

As at December 31, 2013, inventories accounted for 16.8% of total assets and 16.5% as at December 31, 2012.

#### Non-current

In 2015, non-current assets, excluding fixed assets, intangible assets and investments, increased from R\$ 4.747 billion in 2014 to R\$ 5.091 billion. The increase of R\$ 344 million resulted mainly from the increase in recoverable taxes of R\$309 million relating to the increased generation of ICMS credits.

As at December 31, 2015, these line items accounted for 10.7% of total assets and 10.4% as at December 31, 2014.

In 2014, non-current assets, excluding fixed assets, intangible assets and investments, increased from R\$ 4.335 billion in 2013 to R\$ 4.747 billion. The increase of R\$ 412 million is explained by the following: i) increase of R\$ 707 million in recoverable taxes mainly represented by ICMS credits; ii) reduction of R\$ 460 million in deferred income tax relating to the tax losses used in the payment of installments and offset against tax profits in the operations; iii) increase of R\$ 141 million in balance receivable from related parties, mainly related to CDiscount; and vi) other effects in the amount of R\$ 24 million.

As at December 31, 2014, these line items accounted for 10.4% of total assets and 11.4% as at December 31, 2013.

In 2013, non-current assets, excluding fixed assets, intangible assets and investments, decreased by 7.7%, from R\$ 4.699 billion in 2012 to R\$ 4.335 billion. The decrease of R\$ 364 million resulted from the

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following: i) conversion of the financial instruments totaling R\$ 359 million relating to Rede Duque and Bartira, in other accounts receivable and intangible assets; ii) increase in recoverable taxes in the amount of R\$ 197 million basically related to the increased generation of ICMS and PIS/COFINS credits; iii) reduction of deferred income tax and social contribution liabilities in the amount of R\$ 128 million, mainly related to the effects from the differences between accounting and tax depreciation; iv) reduction of escrow deposits in the amount of R\$ 137 million relating to labor risks; and v) increase in other costs in the amount of R\$ 62 million.

As at December 31, 2013, these line items accounted for 11.4% in total assets and 13.5% as at December 31, 2012.

#### Investments

In 2015, investments decreased by 4.5%, from R\$ 426 million in 2014 to R\$ 407 million. This reduction resulted mainly from the offset of investments in Cdiscount operations, of R\$(7) million, and increase in FIC dividends of R\$(8) million.

As at December 31, 2015, investments accounted for 0.9% of total assets.

In 2014, investments increased by 37.6%, from R\$ 310 million in 2013 to R\$ 426 million. This increase resulted mainly from the equity in subsidiaries recorded by FIC, net of distributed dividends of R\$ 83 million, and classifications of certain properties as investment properties as from this year, in the amount of R\$ 25 million. As at December 31, 2014, investments accounted for 0.9% of total assets and 0.8% as at December 31, 2013.

In 2013, investments decreased by 14.6%, from R\$ 362 million in 2012 to R\$ 310 million in 2013. As at December 31, 2013, investments accounted for 0.8% of total assets and 1.0% as at December 31, 2012.

#### Fixed assets

In 2015, fixed assets increased by 7.2%, from R\$ 9.699 billion in 2014 to R\$ 10.398 billion. This increase resulted from: i) R\$ 1.613 billion of additions due to the opening and conversion of stores; ii) R\$ 781 million from depreciation for the year; and iii) R\$ 148 million from offsets.

As at December 31, 2015, fixed assets accounted for 21.9% of total assets compared to 21.3% as at December 31, 2014.

In 2014, fixed assets increased by 7.1%, from R\$ 9.053 billion in 2013 to R\$ 9.699 billion. This increase mainly resulted from: i) R\$ 1.489 billion from additions due to the opening and conversion of stores; ii) R\$ 714 million from depreciation in the year; iii) R\$ 102 million from offsets; and iv) R\$ 27 million from transfers and other.

As at December 31, 2014, fixed assets accounted for 21.3% of total assets compared to 23.8% as at December 31, 2013.

In 2013, fixed assets increased by 11.6%, from R\$ 8.114 billion in 2012 to R\$ 9.053 billion. This increase is mainly related to: i) R\$ 1.746 billion from additions due to the opening and conversion of stores; ii) R\$ 642 million from depreciation in the year; iii) R\$ 133 million from offsets; and iv) R\$ 31 million from transfers and

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As at December 31, 2013, fixed assets accounted for 23.8% of total assets compared to 23.3% as at December 31, 2012.

## Intangible assets

In 2015, intangible assets increased by 1.8%, from R\$ 6.495 billion in 2014 to R\$ 6.609 billion. This increase is mainly related to: i) R\$ 426 million from additions; ii) R\$ 297 million from amortization in the year; iii) R\$ 62 million from offsets; iv) R\$ 103 million from reorganization offsets; and v) R\$150 million from changes in exchange rates.

As at December 31, 2015, intangible assets accounted for 13.9% of total assets compared to 14.3% as at December 31, 2014.

In 2014, intangible assets increased by 14.3%, from R\$ 5.701 billion in 2013 to R\$ 6.495 billion. This increase is mainly related to: i) R\$ 537 million from additions, mainly composed of R\$ 311 million from software, R\$ 187 million from contractual rights and R\$ 39 million from others; ii) R\$ 217 million from amortization in the year; iii) R\$ 452 million from intangible assets merged as a result of the consolidation of subsidiary CDiscount; and iv) R\$ 22 million from transfers and other.

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As at December 31, 2014, intangible assets accounted for 14.3% of total assets compared to 15.0% as at December 31, 2013.
In 2013, intangible assets increased by 14.6%, from R\$ 4.976 billion in 2012 to R\$ 5.701 billion. This increase is mainly related to: i) R\$ 978 million from additions, mainly composed of R\$ 603 million from Bartira goodwill, R\$ 265 million from software and R\$ 82 million from intangible assets allocated to the Bartira business combination; ii) R\$ 223 million from amortization in the year; and iii) R\$ 30 million from transfers and other.
As at December 31, 2013, intangible assets accounted for 15.0% of total assets compared to 14.3% as at December 31, 2012.
Liabilities
<u>Current</u>
<u>Trade payables</u>
In 2015, trade payables increased by 16.2%, from R\$ 13.322 billion in 2014 to R\$ 15.484 billion. This variation resulted from the increase of approximately 10 days in trade payables in 2015.
As at December 31, 2015, trade payables accounted for 32.6% of total liabilities, including shareholders' equity, compared to 29.3% as at December 31, 2014.

In 2014, trade payables increased by 55.8%, from R\$ 8.548 billion in 2013 to R\$ 13.322 billion. This variation resulted from the increase in GPA sales and debt postponement with suppliers, due to the increase in term above 15 days. In addition, the consolidation of the Cdiscount balance contributed to the

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As at December 31, 2014, trade payables accounted for 29.3% of total liabilities, including shareholders' equity, compared to 22.5% as at December 31, 2013.

In 2013, trade payables increased by 37.0%, from R\$ 6.240 billion in 2012 to R\$ 8.548 billion. This variation resulted from the increase in GPA sales and debt postponement with suppliers, with the increase in term above 15 days, with efforts in all sectors. As at December 31, 2013, trade payables accounted for 22.5% of total liabilities, including shareholders' equity, compared to 17.9% as at December 31, 2012.

# Loans and financing - short term

In 2015, short-term loans and financing, excluding debentures, decreased by 3.7%, from R\$ 3.922 billion in 2014 to R\$ 3.777 billion. This variation resulted from the reduction in CDCI liabilities, in the amount of R\$645 million, relating to the reduction of Via Varejo's operations, and the remaining amount from the change in working capital.

As at December 31, 2015, short-term loans and financing, excluding debentures, accounted for 8.0% of total liabilities, including shareholders' equity, compared to 8.6% as at December 31, 2014.

In 2014, short-term loans and financing, excluding debentures, decreased by 0.1%, from R\$ 3.927 billion in 2013 to R\$ 3.922 billion. These line items remained basically stable and are mainly represented by CDCI liabilities.

As at December 31, 2014, short-term loans and financing, excluding debentures, accounted for 8.6% of total liabilities, including shareholders' equity, compared to 10.3% as at December 31, 2013.

In 2013, short-term loans and financing, excluding debentures, increased by 10.8%, from R\$ 3.543 billion in 2012 to R\$ 3.927 billion. This variation resulted from the CDCI increase of 9%, or R\$ 228 million, of Via Varejo, aligned with the increase in related receivables, as well as the working capital, mainly in the transfer of long term to short term. As at December 31, 2013, short-term loans and financing accounted for 10.3% of total liabilities, including shareholders' equity, compared to 10.2% as at December 31, 2012.

## Debentures - short term

In 2015, short-term debt represented by debentures issued by the Company decreased by 98.6%, from R\$ 2.672 billion in 2014 to R\$ 38 million. The variation mainly resulted from the settlement of the following debentures: i) 10th and 11th issue of CBD; ii) 1st and 3rd issue of Via Varejo.

As at December 31, 2015, short-term debentures accounted for 0.1% of total liabilities, including shareholders' equity, compared to 5.9% as at December 31, 2014.

In 2014, short-term debt represented by debentures issued by the Company increased by 114.6%, from R\$ 1.245 billion in 2013 to R\$ 2.672 billion. The variation mainly resulted from the settlement of debentures of the 8th and 9th issue of CBD and 1st issue of Via Varejo, as well as transfer to short term of the debentures of the 10th and 11th issue of CBD, and 1st (2nd series) and 3rd issue of Via Varejo falling due in 2015.

As at December 31, 2014, the short-term debentures accounted for 5.9% of total liabilities, including net equity, compared to 3.3% as at December 31, 2013.

In 2013, short-term debt represented by debentures issued by the Company increased by 86.2%, from R\$ 668 million in 2012 to R\$ 1.245 billion. The variation resulted mainly from the transfer of the balances of debentures of the 8th and 9th issue to short term. As at December 31, 2013, short-term debentures accounted for 3.3% of total liabilities, including shareholders' equity, compared to 1.9% as at December 31, 2012.

# Payroll and social security contribuition

In 2015, payroll and social security contribution increased by 18.4%, from R\$ 864 million in 2014 to R\$ 1.023 billion, mainly by virtue of the collective agreement and related effects on charges and labor provisions.

As at December 31, 2015, payroll and social security contribution accounted for 2.2% of total liabilities, including net equity, compared to 1.9% as at December 31, 2014.

In 2014, payroll and social security contribution increased by 8,5%, from R\$ 796 million in 2013 to R\$ 864 million, mainly due to the collective agreement and related effects on charges and labor provisions.

As at December 31, 2014, payroll and social security contribution accounted for 1.9% of total liabilities, including net equity, compared to 2.1% as at December 31, 2013.

In 2013, payroll and social security contribution increased by 9.2%, from R\$ 729 million in 2012 to R\$ 796 million. The variation is mainly due to the collective agreement and related effects on charges and labor provisions. As at December 31, 2013, payroll and social security contribution accounted for 2.1% of total liabilities, including net equity, at the level as at December 31, 2012.

### Taxes and contributions payable

In 2015, taxes and contributions payable decreased by 4.3%, from R\$ 867 million in 2014 to R\$ 830 million. The variation resulted from the decrease in taxes payable, offset by taxes on sales.

As at December 31, 2015, taxes and contributions payable accounted for 1.7% of total liabilities, including shareholders' equity, compared to 1.9% as at December 31, 2014.

In 2014, taxes and contributions payable decreased by 4.0%, from R\$ 825 million in 2013 to R\$ 792 million. The variation mainly resulted from income tax on GPA capital gains in 2013, relating to the public offer for distribution of Units of Via Varejo in the amount of R\$ 134 million, and increase in taxes due to the increase in operations in 2014, mainly in Via Varejo.

As at December 31, 2014, taxes and contributions payable accounted for 1.7% of total liabilities, including shareholders' equity, compared to 2.2% as at December 31, 2013.

In 2013, taxes and contributions payable increased by 26.8%, from R\$ 651 million in 2012 to R\$ 825 million. The variation mainly resulted from income tax on GPA capital gains, relating to the public offer for distribution of Units of Via Varejo in the amount of R\$ 134 million, and increase in taxes due to the increase in operations. As at December 31, 2013, taxes and contributions payable accounted for 2.2% of total liabilities, including shareholders' equity, compared to 1.9% as at December 31, 2012.

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#### Non-current

# <u>Loans and financing – long term</u>

In 2015, long-term loans and financing, excluding debentures, increased by 46.0%, from R\$ 2.238 billion in 2014 to R\$ 3.267 billion. This increase mainly resulted from working capital loans in foreign currencies with swap at local rate.

As at December 31, 2015, long-term loans and financing, excluding debentures, accounted for 6.9% of total liabilities, including shareholders' equity, compared to 4.9% as at December 31, 2014.

In 2014, long-term loans and financing, excluding debentures, increased by 29.8%, from R\$ 1.724 billion in 2013 to R\$ 2.238 billion. This increase mainly resulted from working capital loans in foreign currencies with swap at local rate.

As at December 31, 2014, long-term loans and financing, excluding debentures, accounted for 4.9% of total liabilities, including shareholders' equity, compared to 4.5% as at December 31, 2013.

In 2013, long-term loans and financing, excluding debentures, decreased by 32.1%, from R\$ 2.539 billion in 2012 to R\$ 1.724 billion. The variation resulted mainly from the maturities of the working capital loans, as well as the increase in IBM finance leasing agreement with Via Varejo. As at December 31, 2013, long-term borrowings and financing accounted for 4.5% of total liabilities, including shareholders' equity, compared to 7.3% as at December 31, 2012.

### Debentures – long term

In 2015, long-term debt represented by debentures issued by the Company remained basically stable, from R\$ 896 million in 2014 to R\$ 897 million.

As at December 31, 2015, long-term debentures accounted for 2.0% of total liabilities, including shareholders' equity, compared to 6.8% as at December 31, 2013.

In 2014, long-term debt represented by debentures issued by the Company decreased by 65.5%, from R\$ 2.599 billion in 2013 to R\$ 896 million. The decrease resulted mainly from the transfer from long term to short term and maturity of the debentures issued, in addition to the 12th debentures of CBD.

As at December 31, 2014, long-term debentures accounted for 2.0% of total liabilities, including net equity, compared to 6.8% as at December 31, 2013.

In 2013, long-term debt represented by debentures issued by the Company decreased by 30.5%, from R\$ 3.741 billion in 2012 to R\$ 2.599 billion, whose reduction resulted mainly from the transfer of long term to short term and maturity of debentures issued. As at December 31, 2013, long-term debentures accounted for 6.8% of total liabilities, including shareholders' equity, compared to 10.7% as at December 31, 2012.

# Deferred income tax and social contribution

In 2015, deferred income tax and social contribution increased by 4.5%, from R\$ 1.133 billion in 2014 to R\$ 1.184 billion, due to the decrease in deferred income tax and social contribution on fixed assets in the amount of R\$104 million, offset by other effects.

As at December 31, 2015, deferred income tax and social contribution accounted for 2.5% of total liabilities, including shareholders' equity.

In 2014, deferred income tax and social contribution increased by 6.8%, from R\$ 1.061 billion in 2013 to R\$ 1.133 billion, due to the recognition of deferred income tax and social contribution on goodwill amortization and fixed assets in 2014.

As at December 31, 2014, deferred income tax and social contribution accounted for 2.5% of total liabilities, including shareholders' equity, compared to 2.8% as at December 31, 2013.

In 2013, deferred income tax and social contribution decreased by 6.7%, from R\$ 1.137 billion in 2012 to R\$ 1.061 billion, mainly due to the reversal of deferred taxes in the amount of R\$ 106 million on stock purchase option exercised in the last quarter of 2013. As at December 31, 2013, deferred income tax and social contribution accounted for 2.8% of total liabilities, including shareholders' equity, compared to 3.3% as at December 31, 2012.

### Tax installments

In 2015, tax installments, including REFIS, decreased by 7.3%, from R\$ 617 million in 2014 to R\$ 572 million, due to the tax installments paid in the year.

As at December 31, 2015, tax installments accounted for 1.2% of total liabilities, including shareholders' equity, compared to 1.4% as at December 31, 2014.

In 2014, tax installments, including REFIS, decreased by 42.5%, from R\$ 1.073 billion in 2013 to R\$ 617 million, mainly by virtue of the payments in the year using the benefits of Law 12996/14.

As at December 31, 2014, tax installments accounted for 1.4% of total liabilities, including shareholders' equity, compared to 2.8% as at December 31, 2013.

In 2013, tax installments, including REFIS, decreased by 10.9%, from R\$ 1.205 billion in 2012 to R\$ 1.073 billion. The decrease mainly resulted from the transfer from long term to short term. As at December 31, 2013, tax installments accounted for 2.8% of total liabilities, including shareholders' equity, compared to 3.5% as at December 31, 2012.

#### Provision for lawsuits

In 2015, provision for lawsuits increased by 3.9%, from R\$ 1.344 billion in 2014 to R\$ 1.396 billion. This variation mainly resulted from the additions of R\$768 million, reversals and payments of R\$(896) and inflation adjustment and exchange rate changes of R\$180.

As at December 31, 2015, provision for lawsuits accounted for 2.9% of total liabilities, including shareholders' equity, compared to 3.0% as at December 31, 2014.

In 2014, the provision for lawsuits increased by 17.2%, from R\$ 1.147 billion in 2013 to R\$ 1.344 billion. This variation mainly resulted from: i) additions of R\$ 718 million; ii) reversals and payments of R\$ 372 million; iii) inflation adjustment of R\$ 133 million; iv) provision for risks recorded in Cdiscount of R\$ 11 million; v) payment in installments of R\$ 296 million; and v) R\$ 3 million relating to other costs.

As at December 31, 2014, provision for lawsuits accounted for 3.0% of total liabilities, including shareholders' equity, at the same level of 2013.

In 2013, provision for lawsuits increased by 48.1%, from R\$ 774 million in 2012 to R\$ 1.147 billion. The variation resulted mainly from: i) additions of R\$ 452 million; ii) reversals and payments of R\$ 285 million; iii) inflation adjustments of R\$ 87 million; and iv) provision for contingencies assumed in the acquisition of Bartira in the amount of R\$ 119 million. As at December 31, 2013, provision for lawsuits accounted for 3.0% of total liabilities, including shareholders' equity, compared to 2.2% as at December 31, 2012.

## Net equity

In 2015, net equity decreased by 5.7%, from R\$ 14.482 billion in 2014 to R\$ 13.656 billion, mainly due to the following: i) additions of R\$ 14 million of the capital from the exercise of the stock options; ii) recognition of reserve for options granted of R\$ 25 million; iii) net loss of R\$ 314 million; iv) exchange rate changes on investments of (R\$ 211) million; v) dividends of R\$ 115 million.

As at December 31, 2015, net equity accounted for 28.7% of total liabilities, including shareholders' equity, compared to 31.8% as at December 31, 2014.

In 2014, shareholders' equity increased by 13.9%, from R\$ 12.712 billion in 2013 to R\$ 14.482 billion, mainly due to the following: i) additions of R\$ 28 million of the capital from the exercise of the stock options; ii) recognition of reserve for options granted of R\$ 66 million; iii) net profit of R\$ 1.760 billion; iv) dividends of R\$ 428 million; v) non-controlling cash transactions of (R\$ 71) million; vi) R\$ 411 million from the offer of CNova's shares; and vii) R\$ 4 million from valuation adjustments to equity.

As at December 31, 2014, the shareholders' equity accounted for 31.8% of total liabilities, including shareholders' equity, compared to 33.4% as at December 31, 2013.

In 2013, shareholders' equity increased by 14.9%, from R\$ 11.068 billion in 2012 to R\$ 12.712 billion. The variation resulted mainly due to the following: i) additions of R\$ 16 million of the capital from the exercise of the stock options; ii) recognition of reserve for options granted of R\$ 43 million; iii) net profit of R\$ 1.396 billion; iv) dividends of R\$ 436 million; and v) non-controlling cash transactions of R\$ 625 million. As at December 31, 2013, shareholders' equity accounted for 33.4% of total liabilities compared to 31.8% as at December 31, 2012.

# Interest of non-controlling shareholders

In 2015, interest of non-controlling shareholders decreased by 18.2%, from R\$ 3.902 billion in 2014 to R\$ 3.191 billion. This reduction resulted from the loss of R\$(565) million and exchange rate changes of R\$(128) million, among other irrelevant effects.

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In 2014, the interest of non-controlling shareholders grew by 20.9%, from R\$ 3,229 billion in 2013 to R\$ 3,902 billion. Such growth occurred as a result of the participation in profit for the period, net of proposed dividends, of R\$ 367 million, and R\$ 289 million of corporate reorganizations with CDiscount and offering of shares of CNova.

In 2013, the interest of non-controlling shareholders grew by 25.5%, from R\$ 2,573 billion in 2012 to R\$ 3,229 billion. Such growth was caused by the public offer for distribution of Units comprised of one (1) common share and two (2) preferred shares issued by subsidiary Via Varejo.

# Other equity accounts

Equity accounts not discussed above do not show any significant variation when comparing the balances on December 31, 2015, December 31, 2014 and December 31, 2013.

10.2 - C	perationa	l and	financial	results
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- (a) Results of our operations, in particular:
- (i) description of any important components of the revenue.

The main revenues of GPA arise from the operations of GPA Food, comprised of retail and self-service wholesale, electric and electronic product operations (physical stores of Via Varejo) and e-commerce (Nova Pontocom). The net revenues of GPA are shown in the table below in relation to fiscal years ended on December 31, 2015, 2014, 2013:

- (1) Not including the revenue from intercompany transactions; (2) Extra and Pão de Açúcar brands. Including the revenue from the lease of business walkways; (3) Cnova: Cnova Brazil + Cdiscount Group. Including only the revenue from marketplace commissions, without considering the total revenue from goods; (4) Including the revenue from intercompany transactions
- (ii) factors which have materially affected our results of operations

For information on the factors that materially affected our results of operations, see item 10.1 (h) of this Reference Form.

(b) changes in revenues due to prices modification, exchange rates, inflation, volume variations and introduction of new products and services

For information on the variation of revenues, see item 10.1 (h) of this Reference Form.

(c) inflation impact, variation in the main inputs and products prices, exchange and interest rate impact over the Company's operating and financial results

The Officers believe that the depreciation or appreciation of the Brazilian real against the US dollar has exercised and may continue to have effects on the results of operations of GPA, due to a small portion of imported items that are sold by it and the trend of costs linked to foreign currencies in IT components.

# 10.3 – Events with material effects, occurred and expected, in the financial statements

(a) inclusion or disposal of the operational segment

Beginning December 31, 2014, as a result of the consolidation of Cdiscount, a French e-commerce company, the Group started to disclose information according to the geographic region (Revenue, assets and liabilities).

escription	Ref	tail	Self-se		Elect	ronic	E-com	merce	E-comr	nerce	То	tal	Exclus	ion (*)	To
	2015	2014	2015 201		2015	2014	2015	2014	2015 2	2014	2015	2014	2015	2014	2015
enue from sales	26,744	26,415	10,453	8,326	19,268	22,674	6,123	5,747	6,5992	2,428	69,187	65,590	(72)	(65)	69,115
assets	7,394	8,062	2,187	1,709	10,491	10,366	2,330	1,742	2,5962	2,350	24,998	24,229	-	(96)	24,998
rent assets	13,934	13,691	1,868	1,492	5,806	5,283	502	851	766	655	22,876	21,972	(372)	(605)	22,504
liabilities	6,910	8,026	2,409	1,832	9,463	9,716	3,480	2,475	3,3402	2,498	25,602	24,547	(372)	(699)	25,230
rent liabilities	5,766	5,314	372	235	2,350	1,571	25	17	103	35	8,616	7,172	-	(2)	8,616
ity	8,652	8,413	1,274	1,134	4,484	4,362	(673)	101	(81)	472	13,656	14,482	-	-	13,656

International

(\*) The exclusions are composed by the balances between the companies

Brazil

- (b) constitution, acquisition or disposal of equity interest
- (i) Public offer of shares Via Varejo

On December 27, 2013, the Secondary Public Offer of Share Deposit Certificates, Units (each Unit is comprised of on common share and two preferred shares), of Via Varejo was closed. Considering the overallotment, a total of 123,697 (one hundred, twenty-three million, six hundred and ninety-six thousand, nine hundred and eighty-four) Units were distributed, totaling R\$2,845 million.

The Company sold a total of 38,991,441 (thirty-eight million, nine hundred and ninety-one thousand, four hundred and forty-one) Units, in the amount of R\$ 897 million, so that its interest in Via Varejo was reduced to 62.25% of the common shares and 43.35% of total capital. The proceeds from the sale of interest were accounted for as a credit in shareholders' equity, since it refers to a transaction with non-controlling interests, it being sold part of the Company's interest and maintained the control of Via Varejo. The effect of the income tax on capital gain, transaction costs and write-off of related investments, was also recorded in shareholders' equity. The amount initially estimated by the Company to cover such requirement is R\$ 200 million recorded in current liabilities under one item "Other accounts payable", resulting in an income tax effect of R\$50 million, and a net effect in "Earnings reserve" of R\$150 million. See more information in Note 25.7 to the financial statements for the fiscal year of 2015. Also, in conformity with Clauses 4.1.3 and 10.1.4.2 of the Shareholders' Agreement, the Sufficient Minimum Widespread was verified, cumulatively considered as the satisfaction of the following conditions: (i) the CB Group (represented by Messrs. Samuel Klein, Michael Klein, Eva Lea Klein, and vehicle companies) sold more than 23.64% of the shares held by them representing the share capital of Via Varejo; and (ii) the total outstanding shares of Via Varejo reached more than % of total capital. In 2013, the CB Group holds 27.31% of the shares representing the share capital of Via Varejo and the free float of Via Varejo reached 29.34% of total capital.

Consequently, the CB Group was no longer entitled to a few rights, such as: (i) the permanence of Michael Klein as Chairman of the Board of Directors of Via Varejo; (ii) the consent of CB Group in a prior meeting for vote of Via Varejo in General Meetings of its associate Nova Pontocom or by the members of the Board of Directors of Nova Pontocom, appointed by Via Varejo, in relation to certain matters; (iii) the Migration Right; (iv) the Call Option of GPA; and (v) the Call Option of the CB Group. Moreover, under Clause 4.1.2 of the Shareholders' Agreement, upon reduction of its interest, the CB Group appoints only 2 members of the Board of Directors of Via Varejo.

The transaction costs, in the total amount of R\$89 million, net of income tax, were fully assumed by Via Varejo, pursuant to the terms of the Shareholders' Agreement and directly recorded in Shareholders' equity.

Additionally, on October 17, 2013, CBD, Via Varejo and certain shareholders of Nova Pontocom contracted the purchase and sale of shares issued by Nova Pontocom, whereby CBD acquired shares (i) held by Via Varejo representing 6.20% of the share capital for R\$80,000,000.00; and (ii) held by noncontrolling shareholders representing 1.96% of the share capital for R\$25,293,909.48. As a result of such transactions, the share capital of Nova Pontocom was comprised as follows: CBD held 52.06%, Via Varejo held 43,90%, the balance of 4.04% being held by noncontrolling shareholders.

It is important to stress that, as informed in the Material Notice disclosed by the Company on February 18, the Company received an official letter challenging certain accounting entries related to corporate transactions carried out by its subsidiary Via Varejo S.A. in the fiscal year of 2013.

One of CVM's challenges was related to the gain on the revaluation of the investment held in Nova Pontocom, arising from the sale by Via Varejo S.A. of equity interest to the Company, as mentioned above.

The Company, together with Via Varejo S.A., continues to analyze the terms of the decision from the CVM's technical area and analyze the measures to be possibly adopted.

Additionally, pursuant to the Material Notice disclosed on March 7, the Company has informed that the request for stay effect in its appeal against the decision in the abovementioned official letter was approved

(ii) E-commerce operation – accounting for corporate interests at cost

On June 4, 2014, the Company's and Via Varejo's Board of Directors approved the e-commerce business combination project developed by Nova Pontocom, to be combined with the e-commerce business of the controlling shareholder Casino, through Cdiscount S.A. and its affiliates (Cdiscount).

The Special Committees created for such purpose presented a recommendation favorable to the implementation of the transaction considering the following elements: (a) the business interests of the companies in the e-commerce activity will be preserved; and (b) the potential for creation of value for the companies and their shareholders through the integration of the e-commerce activities currently performed by Nova Pontocom and Cdiscount in a new company called Cnova N.V. ("Cnova"), created according to the laws of the Netherlands.

Based on the opinions issued by financial advisors, the exchange ratio proposed for the contribution of the e-commerce business of Nova Pontocom and Cdiscount in Cnova was 53.5% (Company and Via Varejo) and 46.5% (Cdiscount).

Hence, July 24, 2014, the corporate reorganization was concluded at the level of Cnova in the Netherlands, whereby subsidiary Nova Pontocom delivered 46.5% of the shareholders' equity of the operating assets of Cnova Comércio Eletrônico, in exchange for 53.5% interest in Cdiscount Group companies.

The operating entities with important transactions that the Company started to consolidate as a result of such transaction were:

- Cdiscount S.A.S;
- Financiere MSR;
- E-trend:
- Cdiscount Colombia;
- Cdiscount Thailand;
- Cdiscount Afrique;
- Cdiscount Voyages;

The exchange of interests continued to be recorded based on historical cost, since Management understands that such transaction is not included in the scope of CPC15/IFRS 3 (R) – Business Combination, because it involves entities under common control. The date of the first consolidation of the entities whose control was obtained by the Company is July 31, 2014.

The effects recorded in net equity of the controlling shareholder on July 31, 2014 as a result of the transaction are as follows (in millions of Brazilian reais):

. **07.31.2014** (23) 16

(7)

(5)

Delivered investment amount in Cnova Received investment amount

Amount of effect on Nova Pontocom's shareholders' equity

Amount of effect on Parent's shareholders' equity

# (iii) Public offer of e-commerce shares

In November and December 2014, Cnova N.V., headquartered in the Netherlands, concluded the initial offer of shares (IPO) and supplementary offer of shares, so that the Company's interest in Cnova N.V. was directly and indirectly reduced from 38.22% to 35.73%. The proceeds from the sale of interest were accounted for as shareholders' equity, since it refers to a transaction with noncontrolling shareholders, les the effects of income tax, transaction costs and other effects. The net effect on shareholders' equity arising from such transaction was R\$ 411 million, of which R\$ 132 million in the controlling shareholder and R\$ 279 million in noncontrolling shareholders, the Company having issued 29,182,894 new shares. Despite the Company holding direct and indirect interest of 35.73% in Cnova N.V., the control over such subsidiary is exercised through subsidiary Nova Pontocom which holds 49.96% interest plus 50% of the voting capital of Cnova N.V.

# (iv) Corporate reorganization and Nova Pontocom debt

Subsidiary Nova Pontocom, a holding that held 100% of the shares of Marneylectro S.A.R.L., an indirect controlling shareholder of Cnova N.V., paid part of its debt against CBD and Via Varejo upon delivery of shares of its investee Marneylectro S.A.R.L. at market value. Since this transaction was conducted among entities under common control, all related effects were directly recorded in shareholders' equity on December 31, 2014, of which R\$ 53 million in the controlling shareholder and R\$ 14 million in noncontrolling shareholders.

## (v) Corporate reorganization of C-Asia

On November 17, 2014, Casino transferred 30% of its indirect interest in C-Distribution Asia Pte. Ltd ("C-Asia"), which controls subsidiaries of Cnova operating in Thailand and Vietnam, for R\$ 52 million. Such transaction resulted in the fact that Cnova N.V obtained indirect control upon 60% interest in C-Asia.

Since this transaction was conducted among entities under common control, Cnova applied the accounting for equity interest at cost. Therefore, no gain was recognized in relation to the 30% previously held and the difference between the consideration paid and the net accounting assets of the 30% transferred was recorded in shareholders' equity of the controlling and noncontrolling shareholders, in the amounts of R\$ 43 million and R\$ 6 million, respectively.

Edgar Filing: BRAZILIAN DISTRIBUTION CO COMPANHIA BRASILEIRA DE DISTR CBD - Form 6-K/A Cash and cash equivalents on the acquisition date totaled R\$ 18.

(vi) Sale of subsidiary- Casas Bahia Contact Center Ltda.- "CBCC"

On December 30, 2014, subsidiary Via Varejo sold all interest in the share capital of CBCC to Atento Brasil S.A.. After satisfaction of all conditions precedent contained in the purchase and sale agreement, Via Varejo received the amount of R\$ 20 million and obtained a gain of R\$ 16 million which was recognized in the income statement for the year in line item other operating income and expenses. Therefore, the asset and liability balances of CBCC were eliminated in the preparation of the statement of cash flows.

# (vii) Acquisition of Bartira

On October 31, 2013, Via Varejo and Casa Bahia Comercial Ltda. ("CB") were partners in Bartira, holding an ownership interest of 25% and 75%, respectively. Since the association between the Company and CB (November 1, 2010), the Company had a put option of the remaining 75%, exercisable between three and six years from the association.

This put option was calculated based on the Black & Scholes model, using the volatility of 28% and free risk rate of 5.8% p.a., resulting in a fair value on the exercise date of R\$314 million (R\$307 million as at December 31, 2012). Through the exercise date, this option was recorded as a financial instrument in the consolidated financial statements.

On October 31, 2013, the Company's Shareholders' Meeting approved the exercise of the put option of the remaining ownership interest in Bartira ("Put Option") by Via Varejo, followed by the submission of the exercise notice to CB on November 1, 2013. The Bartira's capital shares were transferred on December 2, 2013. The exercise price of the put option, on November 1, 2013, was R\$212 million. After the transaction, Via Varejo is the holder of Bartira's total capital.

As from the exercise notice submitted to CB, Via Varejo was the holder of the rights in relation to Bartira, and the business combination date is November 1, 2013.

Immediately before this date, Via Varejo held an ownership interest of 25% in Bartira. The fair value of the ownership interest was measured at its fair value on the acquisition date; according to IFRS 3 (R), CPC 15 (R1), the fair value of the ownership interest was measured based on the discounted cash flow method, totaling R\$176 million. The fair value of the remeasurement of the previously held investment compared to the carrying amount of the investment resulted in a gain of R\$71 million, recorded, in 2013, in line item "Other expenses and operational revenues".

Accordingly, the portion transferred to the business combination is determined by the (i) the exercise price of the put option in the amount of R\$ 212 million; (ii) the fair value of the put option held by the Company immediately before the business combination in the amount of R\$ 314 million; and (iii) the remeasurement at fair value of the previously held investment in the amount of R\$ 176 million.

The main intangible assets identified in Bartira's business combination refer to:

- i. Brands R\$ 46 million Refers to the "BARTIRA" brand, which was calculated based on the royalties method, whose useful life period is undetermined.
- ii. Contractual relationship (rental under favorable conditions) R\$ 36 million refers to the favorable conditions compared to the market in the rental of the property used as the Bartira's plant. This asset will be amortized over the remaining period of the agreement of seven years.

The goodwill calculated in the acquisition of Bartira's shareholding control is supported by the strategy of ensuring the continued supply of an important supplier. In addition, the acquisition also qualified Via Varejo to (i) vertically participate in the retail furniture operation; (ii) benefit from Bartira's low cost structure considered as one of the largest plants in Latin America in terms of production volume; and (iii) maintain the operating efficiencies and synergies (including logistics, sales and administrative costs) developed

through the historical development between the Company and Bartira. The combined effects of this transaction increase the Company's margin in the products sold at Via Varejo's stores.

Finally, it would be difficult to find in the local market another supplier to replace Bartira, which would adversely impact the furniture line currently operated by Via Varejo.

For purposes of the consolidated statement of cash flows, the amount paid must be discounted from the net acquired cash. Accordingly, the amount will amount to R\$ 212 million, less 75% of Bartira's cash equivalents, totaling R\$ 211 million. The total generated in the acquisition was fully allocated to the electronic sector.

Subsequent measurement – final allocation of the purchase price

The acquisition of Bartira's shareholding control was recorded according to the acquisition method, according to CPC 15 (IFRS 3R). As set forth in such pronouncement, the Company concluded the data collection and evaluation of the fair value of the net assets in 2014, and the adjustments performed in the final allocation amounted to R\$ 23 million and, therefore, impacted the goodwill generated in the acquisition. The adjustments refer mainly to the evaluation of the income tax and inventories on the acquisition date.

Bartira's sales results will be eliminated against the cost of products sold, as the sales are 100% performed with Via Varejo. The consolidated remaining effects are immaterial.

As stated in the Material Fact disclosed by the Company in February 18, the Company received an assessment challenging certain accounting records relating to the corporate operations carried out by its subsidiary Via Varejo S.A. in 2013.

CVM challenged, among other issues, the accounting method adopted in the acquisition by Via Varejo S.A. of 75% of Bartira's capital.

The Company, together with Via Varejo S.A., is analyzing the terms of the decision issued by CVM technical area and evaluating the measures to be eventually adopted.

In addition, according to the Material Fact disclosed in March 7, the Company informed that the suspensive effect request in its appeal to the decision was accepted.

#### (viii) Merger of subsidiary Sé

The Extraordinary Shareholders' Meeting ("AGE"), held on December 22, 2015, approved the merger of subsidiary Sé Supermercados Ltda. ("Sé") into the Company, in order to unify the activities and management. This unification will result in the obtaining of administrative, economic and financial benefits.

The effects in the parent's balance sheet as at December 31, 2015 as a result of the merger of subsidiary Sé are summarized below. As it refers to the merger of a wholly-owned subsidiary, the consolidated financial statements and the income statement of the individual financial statements have not been impacted (in million of reais):

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<u>Assets</u>	12.31.2015
Cash and cash equivalents Other accounts receivable Inventories Recoverable taxes Total do current assets	100 56 59 14 229
Other accounts receivable Recoverable taxes Related parties Fixed assets Intangible assets Total non-current assets	4 3 2,707 228 2 2,944
Total assets	3,173
<u>Liabilities</u>	
Loans and financing Related parties Other accounts payable Total current liabilities	1 390 45 436
Loans and financing Other accounts payable Total non-current liabilities	21 6 27
Total liabilities	463
Net assets merged	2,710

# (ix) Merger of subsidiary Nova Holding

The AGE, held on December 22, 2015, approved the merger of subsidiary Nova Holding into the Company, in order to unify the activities and management. The purpose of Nova Holding was to act as the holding of the Group's e-commerce business. This unification will result in the obtaining of equity and financial benefits and optimization of the Group's corporate structure.

The effects in the parent's balance sheet as at December 31, 2015 as a result of the merger are summarized below. The consolidated financial statements and the income statement of the individual financial statements have not been impacted (in million of reais):

# 12.31.2015 **Assets** Other accounts receivable 3 Recoverable taxes 29 Total current assets 32 Other accounts receivable Recoverable taxes 262 Related parties 2 Investment (65)Total non-current assets 199 Total assets 231 Liabilities Related parties 226 Other accounts payable Total current liabilities 231 Total liabilities 231 Net assets merged 51

# (x) Merger of other subsidiaries

**Assets** 

The AGE held on December 29, 2014 approved the merger of the wholly-owned subsidiaries Vedra Empreendimento e Participações S.A., ECQD Participações Ltda., APE SPE 06 – Planejamento e Desenvolvimento de Empreendimentos Imobiliários Ltda., GPA 5 Empreendimentos e Participações S.A., GPA 4 Empreendimentos e Participações S.A., Monte Tardeli Empreendimentos e Participações S.A., P.A. Publicidade Ltda., Vancouver Empreendimentos e Participações Ltda. and Duque Conveniências Ltda. into the Company, in order to unify the activities and management. This unification will result in the obtaining of administrative, economic and financial benefits.

The effects in the parent's balance sheet as at December 31, 2014 as a result of the merger of the abovementioned subsidiaries are summarized below. As it refers to the merger of a wholly-owned subsidiary, the consolidated financial statements and the income statement of the individual financial statements have not been impacted (in million of reais):

Cash and cash equivalents 1 Other accounts receivable 2 Recoverable taxes 1 Total current assets 4 Other accounts receivable 54 Deferred income tax and social contribution 3 Related parties 38 Investment 12 Intangible assets 39 Total non-current assets 146 Total assets 150 Liabilities 24 Related parties Other accounts payable Total current liabilities 27 Other accounts payable 1 Total non-current liabilities 1 Total liabilities 28 122 Net assets merged 52

12.31.2014

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# (c) unusual events or operations

The Company uses untimely tax credits whenever these credits can be recognized, based on legal evidences, documents and facts, including the estimated performance, recorded as a reduction to line item "Cost of products and services" in the profit or loss for the year.

In 2014, the ICMS credits, in the amount of R\$ 302, were not used by the associated companies, whose elements that support the respective accounting and use were obtained in the fourth quarter of 2014.

As disclosed by the Company and Cnova NV on December 18, 2015, CNova's Board of Directors engaged outside legal advisors and accountants to review the matters associated with the improper actions undertaken by the associates in the management of inventories. The matters identified refer mainly to the treatment of products returned and damaged in the distribution centers of its Brazilian subsidiary, Cnova Comércio Eletrônico S.A. (Cnova Brazil). The investigation will also analyze the potential accounting impacts and the effects in the financial statements relating to the actions being analyzed.

Concurrently, the Company's Board of Directors authorized on the same date its Audit Committee to oversight and support the Cnova's Board of Directors and Audit Committee, if applicable, in the investigation under discussion.

As informed by CNova and disclosed in the Notice to the Market by the Company on January 12, 2016:

- a) The investigations carried out through the date of the notice to the market indicated the Cnova's potential overstatement of the net sales in the accumulated amount of approximately R\$ 110 million (approximately € 30 million) as at December 31, 2015 (preliminary adjustment in the 4Q15).
- b) The conclusion of the comprehensive inventory as at December 31, 2015 in the seven distribution centers in Brazil was supported by outside advisors. The findings indicate that no significant adjustment is necessary based on the inventory count. However, these findings indicate the necessary derecognition of the value of damaged/returned items, accounting for approximately 10% of the total inventories. In addition, a material difference in the accounts receivable relating to the damaged/returned items was identified. The combined effects, based on preliminary estimates, would result in non-cash provisions between R\$ 110 million and R\$ 130 million (approximately € 30 million and € 35 million), reflecting the reduction of Cnova's EBIT.
- c) Accounts payable in Cnova Brasil. CNova identified additional balances of accounts payable from suppliers and service providers in the amount of approximately R\$ 70 million (approximately € 20 million). The accounting of the respective provision is also estimated, which would reduce Cnova's EBIT.
- d) Benchmark of the evaluation method of Inventories. As a result of the benchmark of the evaluation method of inventories of e-commerce companies, the costs incurred with the receipt and storage in the distribution centers will no longer be included in the value of inventories as a retail sector practice and will be directly discounted from profit or loss, according to the e-commerce practices. The cumulative non-recurring effect is € 10 million. \*\*\* CNova emphasizes that the adjustment effects referred to above in 2015 and in eventually previous periods (annual consolidated financial statements and quarterly financial information) are being analyzed.

# 10.4 – Significant changes in accounting practices – reservations and emphasis of the Auditor's report

(a) significant changes in accounting practices

The Company prepared its financial statements according to the pronouncements issued by the Accounting Pronouncements Committee (CPC) and IFRS (International Financial Reporting Standards), and the first financial statements that complied with such rules were those for the year ended December 31, 2010.

There were no significant changes in the accounting practices adopted by the Company in the year ended on December 31, 2015. In 2014, the changes in accounting practices are described below.

(b) significant effects of changes in the accounting practices

In 2014, revenues and costs incurred with rental of commercial galleries, which were previously recorded as recovery of the selling expenses, were reclassified to "net operating revenue" and "cost of products", respectively, due to the increase of its market share in the retail (Multivarejo) sector, taking into consideration the expected launching of new "Conviva" projects and increase in future operations, which activities are better described in the Company's financial statements. According to the management's opinion, the best option is to proceed with current classification for comparison purposes and in order to obtain a final classification of these revenues and costs.

(c) caveats and emphases present in the auditor's report:

There were no exceptions in the opinion issued by the Company's independent auditors with respect to the Company's financial statements for the years ended December 31, 2015, 2014 and 2013.

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# 10.5 – Critical accounting policies

#### Judgements, estimates and assumptions

The preparation of the Company's individual and consolidated financial statements requires management to make judgements and estimates and adopt assumptions that would impact the revenues, expenses, assets and liabilities, and the recording of contingent liabilities in the end of the year; however, the uncertainties relating to these assumptions and estimates may generate results that would require significant adjustments to the carrying amount of assets or liabilities in future years. In the process of application of the Company's accounting policies, management adopted the following judgements, which had more significant effects in the individual and consolidated financial statements:

# a) Financial lease commitments – the Company as lessor

The Company and its subsidiaries entered into rental agreements involving commercial properties in its leased property portfolio and based on the evaluation of the terms and conditions set forth in the agreements, which provide for all significant risks and rewards in connection with the ownership of these properties, which agreements were recorded as financial lease.

#### b) *Impairment*

According to the method disclosed in Note 4.9 of the financial statements for the year ended 2015, the Company tested the assets for impairment and, in the year ended December 31, 2015, based on the tests performed, no provision was recorded.

The procedure for verification of non-performance comprised the grouping of operating assets and intangible assets (such as goodwill) directly attributable to the Cash Generating Unit - UGC (stores). The test steps were as follows:

• Step 1: the carrying value of the UGCs was compared to the sales multiple (30% to 35%), representing the transactions carried out by the retail companies. In relation to the UGCs with multiple value lower than the carrying amount, a more detailed method is described in Step 3;

- Step 2: for purposes of selection of the UGCs located in own properties (own stores), the Company obtained an appraisal report prepared by independent specialists and, in the event of impairment, the Company carried out the same procedures adopted for the third-party UGCs, as described in Step 3; and
- Step 3: preparation of the UGC's discounted cash flow, based on the increase in sales between 6.7% and 8% (5.9% and 7.5% as at December 31, 2014) for the next five years. The discount rate used was 12.5% (11.37% as at December 31, 2014).

For purposes of impairment test, the preminum from business combinations and licenses with undetermined lives was allocated to the cash generating units, which are also the operating segments that disclose information, such as Retail, Electric, Self-service Wholesale and e-Commerce.

The recoverable value of the segments is determined by the calculation based on the use according to the cash projections arising from the financial budgets approved by the senior management for the next three years. The discount rate before income taxes levied on the cash flow projections is 12.5% (11.37% as at December 31, 2014), and the cash flows exceeding the three-year period are extrapolated using the growth rate of 6.2% for retail and electronic sector, and 8% for retail sector (6.7% as at December 31, 2014). As a result of such analysis, no provision for impairment of these assets has been recorded.

The retail self-service brand refers to "ASSAÍ", and the electronic brands refer to "PONTO FRIO" and "CASAS BAHIA". These brands were recorded by virtue of the business combinations carried out with companies owning such brands.

The value was tested for impairment of assets based on the Income Approach – Relief from Royalty, which comprises the determination of the value of the asset stated at present value of future benefits. Due to the undetermined useful life of the brand, the Company considered in the preparation of the discounted cash flow an increase of 6.6% (6.7% as at December 31, 2014). The royalty rate used was 0.4% for the "ASSAÍ" brand, 0.7% for the "PONTO FRIO" brand and 0.9% for the "CASAS BAHIA" brand.

### c) Income tax

By virtue of the nature and complexity of the Group's businesses, the differences between the effective results and the adopted assumptions or future changes in these assumptions could result in future adjustments to tax revenues and expenses already recorded. The Company and its subsidiaries record the provisions based on the reasonable estimates in relation to the taxes payable. The value of these provisions is based on several factors, such as the previous inspections and different interpretations of tax regulation by the taxpayer and proper tax authority. These interpretation differences may refer to several matters, depending on the conditions in effect in the domicile location of the respective entity.

Deferred income tax and social contribution assets on unused tax losses and temporary differences are recognized to the extent that it is probable that the taxable income will be recorded, against to which the tax credits are offset. The definition of the value of deferred income tax and social contribution assets that may be recorded depends on a significant judgment level by management, based on the estimates of net profit and future taxable income, according to the strategic planning approved by the Board of Directors.

The tax losses of the Company and its subsidiaries recorded tax benefits in the amount of R\$328 (R\$354 as at December 31, 2014) as at December 31, 2015. In relation to those cases in which the performance cannot be explained, the potential deferred income tax and social contribution credits are offset or recorded and, as at December 31, 2015, the provision for non-performance was recorded in the amount of R\$261. These losses are not subject to prescription, however the respective use, as set forth in applicable law, is limited to 30% of taxable income for each year for the Brazilian legal entities, and refer to the subsidiaries that offer the tax planning opportunities for using these balances. Note 20 to the financial statements for the year ended 2015 provides further tax information.

#### d) Derivatives fair value and other financial instruments

If not obtained in the active markets, the fair value of financial assets and financial liabilities recorded in the financial statements is obtained based on the hierarchy set forth in technical pronouncement CPC 38 (IAS 39), which established certain evaluation techniques, including the discounted cash flow model. The information about these models is obtained, whenever possible, from observable markets, or according to comparable information, operations and transactions available in the market. The judgments include an evaluation of the information, such as liquidity risk, credit risk and volatility. Eventual changes in the assumptions relating to these factors may impact the fair value of the financial instruments.

The fair value of the financial instruments actively traded in the organized markets is determined based on the market quotations and balance sheet dates. In relation to the financial instruments not traded actively, the fair value is based on evaluation techniques established by the Company and compatible with usual market practices. These techniques include the use of recent market operations between independent parties, benchmarking of fair value of similar financial instruments, analysis of discounted cash flow and other evaluation models.

#### e) Share-based payments

The Company measures the transaction costs of the employees eligible to the share-based compensation based on the fair value of the equity instruments on the Granting Date. The estimated fair value of the share-based payment operations requires the definition of the most adequate evaluation model, according to the terms and conditions of the grant. This estimate also requires a definition of the most adequate information for the evaluation method, including the expected useful life of the stock option, volatility and return of dividends, as well as preparation of corresponding assumptions. The assumptions and models adopted in the estimative of fair value relating to the share-payment payment operations are described in Note 25.5 to the financial statements for the year ended 2015.

#### f) Provision for lawsuits

The Company and its subsidiaries are parties to several administrative proceedings and lawsuits (Note 22 to the financial statements for the year ended 2015), and the provisions for lawsuits are recorded for all lawsuits whose likelihood of loss is probable, as reasonably estimated. The likelihood of loss includes the evaluation of the available evidences, hierarchy of laws, available case rulings, most recent decisions issued by the courts and legal relevance, historical events and amounts involved, and opinion of outside legal counsel.

#### g) Estimated losses from allowance for doubtful accounts

Subsidiary Via Varejo has balances receivables from sales through booklets, whose portfolio loss is estimated based on the expected percentage, which is obtained according to the portfolio performance over the last months and adjusted at each balance sheet date.

#### h) Recoverable Taxes

The Company and its subsidiaries have recoverable taxes mainly related to ICMS, ICMS of Tax Replacement – ST, PIS and Cofins. The performance of these taxes is carried out based on the growth projections, operating issues and debt generation for consumption of these credits by the companies of the Group. See Note 11 to the financial statements for the year ended 2015 for further information about the credits and respective offset.

#### i) Inventories

The inventories are stated at the lower of acquisition cost and realization value, stated at weighted average cost. The net realization value is calculated at the average sales price, less: (i) taxes levied on sales; (ii) personnel expenses directly related to sales; (iii) cost of products; and (iv) other necessary costs to put the products in sales condition, except for the e-commerce business, which does not allocate the costs to inventories, whose application is different. The inventories are tested for impairment based on the estimated loss from robbery, theft, slow moving of inventories and estimated loss for products to be sold with negative gross margin, including showcase products.

#### 10.6 - Significant items not evidenced in the financial statements

- (a) the assets and liabilities held by the Company, directly or indirectly, which were not disclosed on its Balance Sheet (off-balance sheet items)
- (i) operating lease, assets and liabilities;

#### Operating lease

(A) Non-cancelable minimum payments

	Consolidated	
	12.31.2015	12.31.2014
Less than 1 year	51	18
From 1 to 5 years	203	69
Over 5 years	345	49
Total	599	136

Refers to non-cancelable real estate property lease agreements until their respective expiration dates. The operating lease agreements range from 3 to 20 years and the non-cancelable agreements are shown in the table above. There are other operating lease agreements that in the Management's evaluation are considered as cancelable, whose expense is recorded by the time limit. The annual amount of the expense under the heading "non-contingent payments" with operating lease agreements is shown under item (iii) below.

(B) Minimum payments on termination of lease agreements

The Company evaluated and concluded that the real estate property lease agreements are cancelable throughout their effectiveness, and upon cancellation of the agreement, minimum termination payments owed and payable, which can range from 1 to 12 months of the monthly rent or a fixed percentage over the contractual balance.

	Pare	nt	Consolidated		
	12.31.2015	12.31.2014	12.31.2015	12.31.2014	
Minimum rent payments:					
Minimum payments on termination	245	235	746	769	

Total 245 235 746 769

#### (C) Contingent payments

The Management considers the payment of additional rents as contingent payments, which range from 0.1% and 4.5% of the sales.

	Paren	t	Consolidated		
	12.31.2015	12.31.2014	12.31.2015	12.31.2014	
Expenses (revenues) for the year					
Contingent payments	352	348	608	628	
Non-contingent payments	137	148	997	916	
Sub-leases (*)	(147)	(131)	(215)	(168)	
• •		, ,		59	

(\*) Refers mainly to rent agreements to receive from commercial galleries.

#### Financial lease

The financial lease agreements totaled R\$264 on December 31, 2015 (R\$263 on December 31, 2014), according to the table below:

	Parent 12.31.201512.		Consolida .31.201512.	
Liabilities from financial lease - minimum rent payments:				
Up to 1 year	30	25	44	34
From 1 to 5 years	91	87	157	133
Over 5 years	26	44	63	96
Present value of financial and capital lease agreements	147	156	264	263
Future financing charges Gross value of financial and capital lease agreements	179 326	15 171	238 502	60 323

(ii) written-off receivables portfolio over which the entity maintains risks and responsibilities, indicating respective liabilities

The Company's Officers explain that there are not any receivables portfolio written-off over which the entity maintains risks and responsibilities that were not disclosed on the balance sheets of the Company of December 31, 2015 or of December 31, 2014.

(iii) future purchase and sale agreements for products or services

The Company's Officers Company explain that there are not any contracts for future purchase and sale of goods and services, which have not been disclosed on the balance sheets of the Company of December 31, 2015 or December 31, 2014.

(iv) uncompleted construction agreement

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The Company's Officers explain that there is not any uncompleted construction that were not disclosed on the balance sheets of the Company of December 31, 2015 or of December 31, 2014.

(v) future financing agreements.

The Company's Officers explain that there are no agreements for future receipt from financings that were not disclosed on the balance sheets of the Company of December 31, 2015 or December 31, 2014.

#### (b) Other non-disclosed items on the financial statements:

No items have been disclosed on the financial statements, other than those already mentioned in item 10.8(a) above.

10.7 - Comments on items not evidenced in the financial statements
(a) how such items change or may change the revenues, expenses, operational results, financial expenses or other items of the Company's financial statements
According to the prevailing accounting rules, the Company discloses in its financial statements all the relevant transactions to which it is a party, or retains any risk because of equity interest or contract. There are not any transactions or operations, which have not been disclosed in the financial statements that could significantly affect the Company.
(b) nature and the purpose of the transaction
Not applicable
(c) Nature and amount of the obligations assumed and of the rights generated on behalf of the Company as a result of the transaction
Not applicable
6

10.8 - Business Plan
(a) investments
(i) quantitative and qualitative description of the investments in progress and expected investments
On March 28, 2016, our management submitted our shareholders a proposal for Investment Plan for Multivarejo, GPA Malls and Assaí for the year of 2016, in the amount of up to R\$ 927,378,997.45, with the scope to (i) open stores, purchase plots of land, and conversion of stores; (ii) remodeling of stores; and (iii) infrastructure in IT, logistics and others. Such proposal will be submitted to the shareholders at the Extraordinary and Annual Shareholders' Meeting to be held on April 27, 2016. Such amount does not cover the Investment Plan for Via Varejo and Cnova.
(ii) source of financing of the investments
We raised funds for our operations and investments, especially through our operating cash flow, Expansion Reserve, capital budget, bank loans, securitization of receivables, financing from BNDES, in addition to raising funds in the capital Market through the issuance of debentures
(iii) relevant divestments in progress and provided divestments
There are no events to disclose.
(b) provided it has already been disclosed, indicate the acquisition of plant, equipment, patents or other assets that should substantially influence the issuer's productive capacity
There are no events to disclose.

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(c) new products and services, indicating: (i) description of the researches in progress already disclose (ii) total amounts disbursed in researches for development of new products or services; (iii) projects und development already disclosed; (iv) total amounts disbursed in the development of new products or services	
Not applicable.	
	62

10.9 - Other factors with significant influence	10.	9 -	<ul><li>Other</li></ul>	factors	with	significant	influence
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The company is not aware about other factors that materially affected the operating performance and have not been identified or commented in the other items of this Section 10.

## Management Proposal - Election of the members of the Board of Directors (ARTICLE 10 OF ICVM 481/2009)

The management of Companhia Brasileira de Distribuição ("Company") hereby submits to the analysis of the shareholders at the Extraordinary and Annual Shareholders' Meeting to be held on April 27, 2016, at 10:00 a.m., at the Company's head office, at Avenida Brigadeiro Luís Antonio, 3142, in the city of São Paulo, State of São Paulo, the proposal for election of the members of the Board of Directors, for a two-year term.

The proposal provides for the election of two new members, Mr. Ronaldo labrudi dos Santos Pereira and Mr. Carlos Mario Diez Gómez, to replace two members of previous mandate.

As set forth in article 10 of CVM Instruction 481/2009, the management attaches to this proposal the information referred to in items 12.5 to 12.10 of the Company's Reference Form to ocupy the position as Members of the Board of Directors (Exhibit I).

Finally, the management informs that, according to the public information, it is not possible for the shareholders to request the adoption of multiple vote process as the Company's majority shareholder holds 99.94% of the common shares issued by the Company.

São Paulo, March 28, 2016.

#### THE MANAGEMENT

#### Exhibit I - Article 10 of the ICVM 481/2009

#### Information on persons appointed to take the position of members of the Board of Directors

#### Items 12.5 to 12.10 of the Company's Reference Form

#### 12.5 – Information of the managers and members of the fiscal council

(a) Name Jean-Charles Henri Naouri

**(b) Birth date (c) Occupation**03/08/1949

Business administrator

(d) CPF or Passport Number French Passport No. 06AZ68039

(e) Elective Position Taken

(f) Election Date

Trefich Trassport No. 00A200039

Chairman of the Board of Directors

04/27/2016

(g) Investiture Date 04/27/2016 (h) Mandate Term 2 years

(i) Other Positions or Duties Exercised in the Company

Only the Board of Directors

(i) Appointment if he/she was elected by

controlling shareholder or not

(j) Independent member

(l) Number of consecutive mandates

(m) Information on main professional background He is a member of the Company's Board of Directors for the past 5 years since 2005. He is also Chief Executive Officer and

Chairman of Casino Group, chief executive officer of its controller, Euris S.A.S., and chairman of Cnova's Board of Directors. He also holds the following positions: chairman of Rallye S.A.'s Board of Directors, member of F. Marc de Lacharrière

FIMALAC S.A.'s Board of Directors, vice-chief executive officer of Casino Group Corporate Foundation and chief executive officer of Euris Foundation. In June, 2013, Mr. Naouri was appointed

by the French Ministry of Foreign Relations to be a special representative for the economic relations with Brazil. In the last 5 years, he was chairman and chief executive officer (until 2013) and member of the Fiscal Council (until 2013) of Monoprix S.A., chief executive officer of Rallye S.A. (until 2013), chief executive officer of Finatis S.A. (until 2010), and member of the Board of Directors and the Audit

Committee of Natixis S.A. (until 2010). From 1982 until 1986, Mr. Naouri was chief of staff of the Social and Solidarity Ministry of France and the Revenue, Finance and Economic Ministry of France. Mr. Naouri is a Finance Inspector for the French Government. Mr. Naouri graduated from Ecole Normale Supérieur and Ecole Nationale d'Administration and has a Ph.D. in Mathematics and attended the University of Harvard.

(n) Description of any of the following events that may have occurred in the last 5 years: (i) criminal conviction; (ii) penalty under an administrative proceeding of CVM; and (iii) judgment final and unappealable that has suspended or disqualified for the exercise of any commercial or professional activity

Not applicable

(a) Name

(b) Birth date

(c) Occupation

(d) CPF or Passport Number

(e) Elective Position Taken

(f) Election Date (g) Investiture Date

(h) Mandate Term

(i) Other Positions or Duties Exercised in the

Company

(j) Appointment if he/she was elected by

controlling shareholder or not

(j) Independent member

(I) Number of consecutive mandates

(m) Information on main professional background Mr. Strasser is the Chairman of the Company's

for the past 5 years

Arnaud Daniel Charles Walter Joachim Strasser

07/06/1969

Business administrator

234.109.258-64

Vice-chairman of the Company's Board of Directors since 2012 and as member of the Board of Directors

since 2010

04/27/2016 04/27/2016

2 years

Member of the Board of Directors; Member of the Financial Committee; Member of the Corporate

Governance Committee; Member of the

Compensation and Human Resources Committee and Member of the Stock Option Plan Management

Committee.

Yes

No 4

Compensation and Human Resources Committee. He is also a member of the Board of Directors of the following companies of Casino Group: (i) Cnova since 2014; (ii) Éxito since 2010; and (iii) Via Varejo since 2012 (in which he is vice-chairman since 2013). Until 2014, Mr. Strasser also worked as a member of the Board of Directors of Big C Supercenter plc., also a subsidiary of Casino Group. He has been working for Casino Group since 2007, where he currently Works as officer for corporate development and interest in shareholding equity.

(n) Description of any of the following events that may have occurred in the last 5 years: (i) criminal conviction; (ii) penalty under an administrative proceeding of CVM; and (iii) judgment final and unappealable that has suspended or disqualified for the exercise of any commercial or professional activity

Not applicable

(a) Name (b) Birth date

(c) Occupation (d) CPF or Passport Number Yves Desjacques 12/23/1967

Human Resources Officer

09AH700733

Committee

Yes

Member of the Board of Directors

(e) Elective Position Taken

 (f) Election Date
 04/27/2016

 (g) Investiture Date
 04/27/2016

 (h) Mandate Term
 2 years

(i) Other Positions or Duties Exercised in the

Company

(j) Appointment if he/she was elected by controlling shareholder or not

(j) Independent member No
(I) Number of consecutive mandates 6

(m) Information on main professional background Mr. Desjacques is a member of the Company's Board

for the past 5 years

of Directors since 2014. He is also a member of the Board of Directors of Êxito, CNova N.V. and Mercialys S.A., a French real estate affiliated company of Casino Group since 2007. From 2001 to 2007, he worked as Co-head of human resources and as a member of the executive committee of Védior France. From 1994 to 1997, Mr. Desjacques held several positions at Generali Assurances, including human resources manager from 1997 to 1997, co-head of human resources for shared corporate functions from 1998 to 2001. From 1992 to 1994, he was the officer for human resources of Commercial Union Assurances. Since 2007, Mr. Dejacques is the chief executive officer of the French Association for Equality of Opportunities in Education.

Member of the Compensation and Human Resources

(n) Description of any of the following events that may have occurred in the last 5 years: (i) criminal conviction; (ii) penalty under an administrative proceeding of CVM; and (iii) judgment final and unappealable that has suspended or disqualified for the exercise of any commercial or professional activity

Not applicable

(a) Name

(b) Birth date

(c) Occupation

(d) CPF or Passport Number

(e) Elective Position Taken

(f) Election Date

(g) Investiture Date

(h) Mandate Term

(i) Other Positions or Duties Exercised in the Company

(j) Appointment if he/she was elected by controlling shareholder or not

(j) Independent member

Eleazar de Carvalho Filho

07/26/1957 Economist 382.478.107-78

Member of the Board of Directors

04/27/2016 04/27/2016 2 years

Chairman of the Finance Committee; and member of the Audit Committee

Yes

Yes, given that he is not bound by (i) the Company, its direct or indirect controller, subsidiaries or company under direct or indirect common control; (ii) manager of the Company, its direct or indirect controller or subsidiary; (iii) person authorized to operate in its market; and (iv) shareholder holding 10% or more of the Company's voting capital.

3

(I) Number of consecutive mandates

(m) Information on main professional background Mr. Eleazar de Carvalho Filho is an independent for the past 5 years member of the Company's Board of Directors sin

member of the Company's Board of Directors since 2012 and member of Cnova's Board of Directors since October, 2014. Founding partner of Virtus BR Partners - independent financial consultancy company - and of Sinfonia Capital. Currently, Mr. Carvalho Filho is also a member of the Board of Directors of FMC Technologies, Inc. and Brookfield Renewable Energy Partners. Previously, he was Chief Executive Officer of Unibanco Banco de Investimentos, chief executive officer of BNDES and superintendent officer of Banco UBS - Brasil, Mr. Eleazar de Carvalho Filho was the Chairman of BHP Billiton Brasil and member of the Board of Directors of Petrobras, Centrais Elétricas Brasileiras, Vale, Tele Norte Leste Participações, Alpargatas, among others. He is also the chairman of the board of curators of Fundação Orquestra Sinfônica Brasileira.

(n) Description of any of the following events that may have occurred in the last 5 years: (i) criminal conviction; (ii) penalty under an administrative proceeding of CVM; and (iii) judgment final and unappealable that has suspended or disqualified for the exercise of any commercial or professional activity

Not applicable

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(a) Name

(b) Birth date

(c) Occupation

(d) CPF or Passport Number

(e) Elective Position Taken

(f) Election Date

(g) Investiture Date

(h) Mandate Term

(i) Other Positions or Duties Exercised in the Company

(j) Appointment if he/she was elected by controlling shareholder or not

(I) Number of consecutive mandates

(j) Independent member

Luiz Aranha Corrêa do Lago

11/27/1950 Economist 375.703.317-53

Member of the Board of Directors

04/27/2016 04/27/2016 2 years

Not applicable

#### Yes

Yes, given that he is not bound by (i) the Company, its direct or indirect controller, subsidiaries or company under direct or indirect common control; (ii) manager of the Company, its direct or indirect controller or subsidiary; (iii) person authorized to operate in its market; and (iv) shareholder holding 10% or more of the Company's voting capital.

2

(m) Information on main professional background Mr. Luiz Aranha Corrêa do Lago is an independent for the past 5 years member of our board of directors since 2014. He is

member of our board of directors since 2014. He is a professor of economic studies at Pontifical Catholic University of Rio de Janeiro since 1979, as an assistant professor from 1979 to 1995 and full professor since 1995. Mr. Lago is a consultant of Lorentzen Group and a member of the board of directors of Lorentzen Empreendimentos S.A., for which he was the chairman from 1988 to 2006. He was also the Capital Markets Officer of Brazil Central Bank from 1987 to 1988, technical officer of Primus Corretora de Valores e Câmbios S.A. from 1986 to 1987, economical consultant of National Association of Investment Banks (ANBID), head of International Economy and Monetary Studies Center from 1981 to 1986 and senior economist of Brazilian Economic Institute of Fundação Getúlio Vargas, from 1978 to 1986. Mr. Lago was a member of the board of directors of Aracruz Celulose S.A. from 1988 to 2008. of Veracel S.A. from 2006 to 2008, of Arapar S.A. from 1988 to 2009 and of Companhia de Navegação Norsul from 1988 to 2010. Mr. Lago has a degree in economic studies from Rio de Janeiro's Federal University, with a Masters' degree in economic studies from Duke University and Doctorate's degree

from Harvard University.

(n) Description of any of the following events that may have occurred in the last 5 years: (i) criminal conviction; (ii) penalty under an administrative proceeding of CVM; and (iii) judgment final and Not applicable unappealable that has suspended or disqualified for the exercise of any commercial or professional activity

(a) Name

(b) Birth date

(c) Occupation

(d) CPF or Passport Number (e) Elective Position Taken

(f) Election Date (g) Investiture Date (h) Mandate Term

(i) Other Positions or Duties Exercised in the Company

(j) Appointment if he/she was elected by controlling shareholder or not

(j) Independent member

(I) Number of consecutive mandates

for the past 5 years

Luiz Augusto de Castro Neves

10/29/1943 Retired diplomat 046.432.327-49

Member of the Board of Directors

04/27/2016 04/27/2016 2 years

Chairman of the Committee for Sustainable Development and Member of the Corporate

Governance Committee

Yes

Yes, given that he is not bound by (i) the Company, its direct or indirect controller, subsidiaries or company under direct or indirect common control; (ii) manager of the Company, its direct or indirect controller or subsidiary; (iii) person authorized to operate in its market; and (iv) shareholder holding 10% or more of the Company's voting capital.

(m) Information on main professional background Mr. Luiz Augusto de Castro Neves is an independent member of the Company's Board of Directors since 2012. Currently, Mr. Castro Neves is a founding partner of CN Estudos e Projetos Ltda., Chairman of the Corporate Brazil-China Board, Vice-Chief Executive Officer of the International Relations Brazilian Center and member of the Technical Board

of the National Trade Confederation.

(n) Description of any of the following events that may have occurred in the last 5 years: (i) criminal conviction; (ii) penalty under an administrative proceeding of CVM; and (iii) judgment final and unappealable that has suspended or disqualified for the exercise of any commercial or professional activity

Not applicable

(a) Name

(b) Birth date

(c) Occupation

(d) CPF or Passport Number

(e) Elective Position Taken

(f) Election Date (g) Investiture Date (h) Mandate Term

(i) Other Positions or Duties Exercised in the Company

(j) Appointment if he/she was elected by controlling shareholder or not

(j) Independent member

Maria Helena dos Santos Fernandes Santana

06/23/1959 Economist 036,221,618-50

Member of the Board of Directors

04/27/2016 04/27/2016 2 years

Chairman of the Corporate Governance Committee.

Yes

Yes, given that he is not bound by (i) the Company, its direct or indirect controller, subsidiaries or company under direct or indirect common control; (ii) manager of the Company, its direct or indirect controller or subsidiary; (iii) person authorized to operate in its market; and (iv) shareholder holding 10% or more of the Company's voting capital.

3

(I) Number of consecutive mandates

(m) Information on main professional background Mrs. Santana is an independent member of the for the past 5 years

Company's Board of Directors since 2013. She

Company's Board of Directors since 2013. She is also an independent director and coordinator of the audit committee of Itaú Unibanco Holding S.A. and curator of Fundação IFRS. She was an independent director of CPFL Energia S.A. Mrs. Santana was previously Chairman of the Brazilian Securities and Exchange Commission, or CVM, from July, 2007 to July 2012 and officer of CVM from July, 2006 to July, 2007. Mrs. Santana was chairman of the executive committee of the International Organization of Securities Commissions (IOSCO) from 2011 to 2012.

(n) Description of any of the following events that may have occurred in the last 5 years: (i) criminal conviction; (ii) penalty under an administrative proceeding of CVM; and (iii) judgment final and unappealable that has suspended or disqualified for the exercise of any commercial or professional activity

Not applicable

(a) Name (b) Birth date

(c) Occupation

(d) CPF or Passport Number

Carlos Mario Giraldo Moreno

04/25/1960 Lawyer PE079041

(e) Elective Position Taken Member of the Board of Directors

(f) Election Date 04/27/2016 (g) Investiture Date 04/27/2016 (h) Mandate Term 2 years

(i) Other Positions or Duties Exercised in the Member of the Compensation and Human Resources Company

Committee and the Corporate Governance

Committee

Yes

(j) Appointment if he/she was elected by controlling shareholder or not

(i) Independent member No (I) Number of consecutive mandates 1

(m) Information on main professional background Mr. Carlos is the Chief Executive Officer of Éxito for the past 5 years

Group since March, 2013, after holding the position of Chief Operational Officer for five years. Currently, he is member of Casino's Executive Committee. In 2003, he was appointed as Chairman of the Board of

the National Trade Association ANDI, main association of the private sector in Colombia.

Currently, he is member of the board of the following entities: Solla, ISA and Copa Airlines Colombia.

(n) Description of any of the following events that may have occurred in the last 5 years: (i) criminal conviction; (ii) penalty under an administrative proceeding of CVM; and (iii) judgment final and unappealable that has suspended or disqualified for the exercise of any commercial or professional activity

Not applicable

(a) Name Jose Gabriel Loaiza Herrera

**(b) Birth date** 19/03/1975

(c) Occupation Business administrator

(d) CPF or Passport Number PE079042

(e) Elective Position Taken Member of the Board of Directors

 (f) Election Date
 04/27/2016

 (g) Investiture Date
 04/27/2016

 (h) Mandate Term
 2 years

(i) Other Positions or Duties Exercised in the Member of the Compensation and Human Resources

**Company** Committee

controlling shareholder or not

(i) Independent member

Yes

(j) Appointment if he/she was elected by

(I) Number of consecutive mandates

(m) Information on main professional background Mr. José Gabriel is Co-Head of International for the past 5 years

Business. Mr. José Gabriel Works as Comme

Business. Mr. José Gabriel Works as Commercial Co-Head of Êxito Group since 2011, he started to work for the Company in 1996. Before taking his current position as Commercial Co-Head, he had worked as Financial Planning Officer from 2008 to

2009, and in 2010 he took the position of

Entertainment Officer.

(n) Description of any of the following events that may have occurred in the last 5 years: (i) criminal conviction; (ii) penalty under an administrative

conviction; (ii) penalty under an administrative proceeding of CVM; and (iii) judgment final and

unappealable that has suspended or disqualified

for the exercise of any commercial or

professional activity

Not applicable

(a) Name

(b) Birth date (c) Occupation

(d) CPF or Passport Number (e) Elective Position Taken

(f) Election Date (g) Investiture Date (h) Mandate Term

(i) Other Positions or Duties Exercised in the Company

(j) Appointment if he/she was elected by controlling shareholder or not

(j) Independent member

(I) Number of consecutive mandates

(m) Information on main professional background Company's Chief Executive Officer and Chairman of the Board of Directors of Via Varejo since 2014.

Ronaldo labrudi dos Santos Pereira

05/14/1955 Psychologist 223.184.456-72

Member of the Board of Directors

04/27/2016 04/27/2016 2 years

Chief Executive Officer and Member of the Stock

Option Plan Management Committee

Yes

No

the Board of Directors of Via Varejo since 2014. where he was elected as member of the Board of Directors in 2013. Previously, he was the Chairman of Lupatech's and Contax's Board of Directors. He also worked as member of the board of officers of Oi / Telemar and Cemar. labrudi also worked as Magnesita's CEO between 2007 and 2001. Between 1999 and 2006, he worked for Telemar Group, where he held various positions, including chairman and CEO of Telemar Operadora and chairman of Contax. From 1997 to 1999, he had worked as CEO of FCA "Ferrovia Centro-Atlântica". From 1984 to 1997, he had held the positions of Financial and Administrative Officer and General Manager of Human Resources of Group Gerdau. He holds a bachelor degree in psychology from PUC-MG, with masters' degree in adult education and in change management by Paris' Dauphine University.

(n) Description of any of the following events that may have occurred in the last 5 years: (i) criminal conviction; (ii) penalty under an administrative proceeding of CVM; and (iii) judgment final and unappealable that has suspended or disqualified for the exercise of any commercial or professional activity

Not applicable

(a) Name Carlos Mario Diez Gómez

Nο

**(b) Birth date** 04/25/1960

(c) Occupation Business administrator

(d) CPF or Passport Number PE079041

(e) Elective Position Taken Member of the Board of Directors

 (f) Election Date
 04/27/2016

 (g) Investiture Date
 04/27/2016

 (h) Mandate Term
 2 years

(i) Other Positions or Duties Exercised in the

Company

(j) Appointment if he/she was elected by Yes

controlling shareholder or not

(j) Independent member No
(l) Number of consecutive mandates 0

(m) Information on main professional background Mr. Carlos Mario Diez Gómez has been worked for for the past 5 years

Almacenes Éxito S.A. since 1992, holding positions

Almacenes Éxito S.A. since 1992, holding positions such as store officer, food trade officer, integration manager Medellín-Bogotá-Êxito, supermarket management manager, commercial co-head, operations co-head and currently as retail business co-head. He is experienced in areas of management of distribution channels, productivity and strategy, leadership, mergers and acquisitions and marketing and mass consumption. Mr. Gómez holds a bachelor's degree in business management from

EAFIT University.

(n) Description of any of the following events that may have occurred in the last 5 years: (i) criminal conviction; (ii) penalty under an administrative proceeding of CVM; and (iii) judgment final and unappealable that has suspended or disqualified for the exercise of any commercial or professional activity

Not applicable

12.6 – Regarding all the persons that worked as a member of the Board of Directors or Fiscal Council in the last year, inform the percentage of attendance in the meetings held by the relevant body during the same period, which happened after the investiture

Members of the Board of Directors	Total of the meetings held by th relevant body since the member's investiture	e% of attendance of the member in the meetings held after the investiture
JEAN-CHARLES HENRI NAOURI	32	100%
ARNAUD STRASSER	32	100%
CARLOS MARIO GIRALDO	3	100%
MORENO		
ELEAZAR DE CARVALHO FILHO	32	100%
FILIPE DA SILVA NOGUEIRA	3	100%
JOSÉ GABRIEL LOAIZA	3	100%
HERRERA		
LUIZ ARANHA CORRÊA DO LAGO	D29	100%
LUIZ AUGUSTO DE CASTRO	32	100%
NEVES		
MARIA HELENA DOS SANTOS	32	100%
FERNANDES SANTANA		
ROBERTO OLIVEIRA DE LIMA	32	94%
YVES DESJACQUES	29	91%

#### 12.7 – Information regarding the members of committees

Not applicable due to the fact that there is no election of members for the committees of the Company at the moment. The current composition of the Company's committees, as described in the Reference Form, will remain the same until the next meeting of the Board of Directors in which any changes may be resolved.

12.8 - For each person who acted as a member of the committees during the last year, report the percentage of attendance at the meetings held by the respective bodies during the last year, which occurred after such members took office

Financial Committee

Members of the	Total meetings held by the respective % of attendance of the member in the		
Financial Committee	body the member took office	meetings after taking office	
ARNAUD STRASSER	15	73%	
ELEAZAR DE	15	100%	
CARVALHO FILHO			

#### HR and Compensation Committee

Members of the HR and Compensation Committee	Total meetings held by the respective body the member took office	% of attendance of the member in the meetings after taking office
ARNAUD STRASSER	19	100%
CARLOS MARIO GIRALDO	01	100%
MORENO		
JOSÉ GABRIEL LOAIZA	01	100%
HERRERA		
ROBERTO OLIVEIRA DE LIMA	. 19	84%
YVES DESJACQUES	19	88%

Audit Committee

Members of the Audit Committee body the member took office body the member took office ELEAZAR DE 42 98%

CARVALHO FILHO

#### Corporate Governance Committee

Members of the Corporate Governance Committee	Total meetings held by the respective body the member took office	% of attendance of the member in the meetings after taking office
ARNAUD STRASSER	14	93%
CARLOS MARIO GIRALDO MORENO	01	100%
LUIZ AUGUSTO DE CASTRO NEVES	14	100%
MARIA HELENA DOS SANTOS FERNANDES SANTANA	14	100%
ROBERTO OLIVEIRA DE LIMA	14	43%

#### Sustainable Development Committee

Members of the Sustainable Development Committee	Total meetings held by the respective body the member took office	% of attendance of the member in the meetings after taking office
LUIZ AUGUSTO DE CASTRO NEVES	11	100%
ROBERTO OLIVEIRA DE LIMA	11	55%

## 12.9 – Inform the existence of marital relationship, steady union, or relationship up to the second degree regarding administrators of the issuer, subsidiaries and controlling shareholders

There is no marital relationship, steady union, or relationship up to the second degree regarding managers of the issuer, subsidiaries and controlling shareholders.

### 12.10 - Relationships of subordination, provision of service or control between members of management and subsidiaries, controlling shareholders and others

Mr. Jean-Charles Henri Naouri is the Chairman of the Company's Board of Directors and member of the Board of Directors of Wilkes Participações S.A., Company's direct parent company. He is also Chairman of the Board of Directors and Chief Executive Officer of Casino Guichard Perrachon, Company's indirect parent company.

Mr. Arnaud Strasser is the Vice-Chairman of the Company's Board of Directors. He is also a member of the Board of Directors of Wilkes Participações S.A., Company's direct parent company; he holds the position of Equity and Development Officer of Casino Guichard Perrachon and member of the Board of Directors of Almacenes Éxito S.A, both indirect parent companies of the Company; and he exercises the position of Vice-Chairman of the Board of Directors of Via Varejo S.A. and member of the Board of Directors of Cnova NV, both are Company's subsidiaries.

Mr. Yves Desjacques is a member of the Company's Board of Directors. He also holds the position of Human Resources Officer of Casino Guichard Perrachon and he is a member of the Board of Directors of Almacenes Éxito S.A., both are Company's indirect parent companies.

Mr. Carlos Mario Giraldo Moreno is a member of the Company's Board of Directors and a member of the Board of Directors of Wilkes Participações S.A., Company's direct parent company. He also holds the position as Chief Executive Officer of Almacenes Éxito S.A., Company's indirect parent company.

Mr. José Gabriel Loaiza Herrera is a member of the Company's Board of Directors. He also holds the position of Commercial Vice-Chief Executive Officer of Almacenes Éxito S.A., Company's indirect parent company.

Mr. Eleazar de Carvalho Filho is a member of the Board of Directors of the Company and CNova N.V., Company's subsidiary.

Mr. Carlos Mario Diez Gómez, holds the position of Vice-Chief Executive Officer for Business of Varejo do Almacenes Éxito S.A., Company's indirect parent company.

Mr. Ronaldo labrudi dos Santos Pereira is the Chairman of the Board of Directors of Via Varejo and member of the Board of Directors of Cnova N.V., both are Company's controlled companies.

#### Global compensation Proposal for the

#### **Managers and the Fiscal Council**

submits	areholders: The Management of <b>COMPANHIA BRASILEIRA DE DISTRIBUIÇÃO</b> respectfully to offer the Extraordinary and Annual Shareholders' Meeting a Proposal for Managers' Global sation, for the fiscal year of 2016, in the total amount of R\$ 77,474,473, distributed as follows:
(a) expense	Board of Executive Officers: up to R\$ 71,419,486, observing that such value encompasses the arising from the Stock Option Plans, which has a non-compensation nature for labor purposes
(b)	Board of Directors: up to R\$ 5,370,987;
(c)	Fiscal Council, if setup: up to R\$ 684,000.
Furtherm enclosed	nore, in compliance with article 12, item II, of ICVM 481/2009, item 13 of the Reference Form is I.
This is th	ne proposal we have to present.

São Paulo, March 28, 2016.

#### **MANAGEMENT**

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# Exhibit to the Global Compensation Proposal for the Managers and the Fiscal Council (Item 13 of the Reference Form, ICVM 480/2009)

13.1.	Describe the compensation policy or practice of the Board of Directors, statutory and
non-sta	atutory Board of Executive Officers, Fiscal Council, Audit, Risk, Financial and Compensatior
Commi	ttees approaching the following aspects:

	(a	purposes of	f the com	nensation	policy or	practice
П	la,			perisalion	DOILCY OF	practice

The purpose of our compensation policies and practice is to remunerate our managers and members of the committees of our Company, as the case may be, according to the market practices, allowing the attraction and retention of skilled professionals and the engagement in our Company.

- (b) Composition of the compensation, indicating:
- i. <u>description of the compensation elements and purposes of each of them</u>

The members of our Board of Directors and committees, including the external members, as well as the members of the Fiscal Council receive the monthly fixed compensation, disconnected to the actual attendance in meetings. This method of compensation is in line in relation to the market practice in general and to the Company's interests.

The compensation of our Officers is comprised of the following elements: (i) fixed compensation reflected in a base salary, with the purpose of maintaining the balance in relation to the general market practice; (ii) profit sharing, with the purpose of stimulating our professionals to pursue the success of our Company and

share our profits with them; and (iii) a stock option plan, which is an incentive offered to our executives to assure a long-term sustainable business.

The Officers also receive a package of benefits in line with market practices, contemplating a health care plan, a dental expense reimbursement plan, biennial medical checkup, pension plan, meal vouchers, fuel vouchers and parking in the workplace.

#### ii. proportion of each element in the total compensation

The table below presents the proportion of each element in the composition of the total compensation in the previous fiscal years:

For the fiscal year ended on December 31, 2015:

% in relation to total compensation	sation
-------------------------------------	--------

	Base Salary	<i>,</i> Variable Compensatioı	າ Stock Option Plans	; Total
<b>Board of Directors</b>	100%	0%	0%	100%
<b>Board of Executive Officers</b>	64.7%	25.7%	9.6%	100%
Fiscal Council	100%	0%	0%	100%

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For the fiscal year ended on December 31, 2014:

# % in relation to total compensation

	Base Salary	Variable Compensation	Stock Option Plans	Total
<b>Board of Directors</b>	100%	0%	0%	100%
<b>Board of Executive Officers</b>	67.68%	25,07%	7.25%	100%
Fiscal Council	100%	0%	0%	100%

For the fiscal year ended on December 31, 2013:

# % in relation to total compensation

	Base Salary	Variable Compensation	າ Stock Option Plans	Total
<b>Board of Directors</b>	100%	0%	0%	100%
<b>Board of Executive Officers</b>	38.49%	38%	23.51%	100%
Fiscal Council	100%	0%	0%	100%

### iii. methodology of calculation and adjustment of each element of the compensation

To set the compensation of our managers, we conduct market surveys on a regular basis, in order to evaluate whether the criteria and conditions that we adopt to determine the compensation are satisfactory and allow us to retain our professionals, and analyze the need for proposing adjustments to any component of the compensation that may be not in line. Such surveys are conducted annually, by a specialized and reputable consultation recognized in the market hired by us, and use as parameters of comparison large business groups that operate in the country, including particularly the groups that operate in the retail business.

The calculation of the sharing of our Officers in our results, in its turn, is based on indicators aligned with the strategic plan of our Company, whose definition is based on our business plan an on the results to be accomplished.

For further information on our stock option plans and on compensation based on stock options, see item 13.4 below.

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iv.	reasons that justify the composition of the compensation
	cus on the results is what justifies the composition of our compensation policy, which depends on the
ongoin	g search for skilled, qualified, devoted and valuable professionals for our Company.
V	the existence of members who are not remunerated by the issuer and the reason for such fact
V.	the existence of members who are not remunerated by the issuer and the reason for such fact
The Ch	nairman of the Board of Director does not receive any kind of compensation given that he waived his
	receive it.
	79
	, 6

(c) main performance indicators that are taken into consideration in determining each element of the compensation

To fix the variable portion of the compensation, we observe performance indicators that we consider strategic, such as gross sale, net profit, total expense, *working capital*, personnel turnover, in addition to the level of excellence of our managers in the performance of their functions, considering the degree of individual responsibility and attributions. The performance indicators are not taken into consideration for the determination of the fixed portion of the compensation.

(d) how the compensation is structured to reflect the performance indicators evolution

We structure our compensation by means of programs that monitor the accomplishment of goals previously defined by our Company and the results actually achieved.

(e) how the compensation policy or practice is aligned to the short, medium and long term interests of the Company

In order to align the Board of Executive Officers with the Company's goals in short and medium term perspective, we offer our Officers a fixed compensation (base salary) and, additionally a portion of variable compensation to be paid as sharing in the results. Furthermore, we offer our Officers a stock option plan and a compensation plan based on stock option plan that, because they have certain characteristics such as grace period to exercise the options and lock up of the acquired shares, maintain the Board of Executive Officers aligned with the Company's goals in a long-term perspective. It is relevant to further clarify that the stock option plan, the compensation plan based on stock option plan and on result sharing comprise the variable compensation of the Board of Executive Officers.

The compensation of the members of our Board of Directors, Fiscal Council and committees is readjusted based on the amount usually paid by the market, stimulating such professionals to keep the excellence in the exercise of their functions and the ongoing search for improving our results. In this regard, we understand that our policy and practice of compensation are adequate to our short-, medium- and long-term interests.

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(f) existence of compensation borne by subsidiaries, direct or indirect controlling or controlled companies

The compensation of our managers and members of the committees is supported exclusively by our Company.

(g) existence of any compensation or benefit related to the occurrence of a specific corporate event, such as the sale of the Company's controlling interest.

There is no compensation or benefit to our managers or members of our committees related to the occurrence of a specific corporate event to our managers or members of our committees linked to the occurrence of corporate events.

# 13.2 - Total compensation of the Board of Directors, Statutory Board of Executive Officers and Fiscal Council

Estimated amounts for the year of 2016

(Amounts in R\$, when applicable)	Board of Directors	Board of Executive Officers	Fiscal Council <sup>2</sup>	Total
Number of members  Annual Fixed Compensation	14	7	3	21
•	5,310,987 -	21,311,617 4,760,751	684 <u>,</u> 000 -	
Variable compensation	60,000	5,374,336	0	5,434,336
		30,025,356		30,025,356
Post-Employment Cessation of position	0	-		
Based on shares Total Compensation	5,370,987	9,947,426 <b>71,419,486</b>	684,000	9,947,426 <b>77,474,473</b>

Amounts paid in the year of 2015

(Amounts in R\$, when applicable)	Board of Directors	Board of Executive Officers	Fiscal Council	Total
Number of members  Annual Fixed Compensation	12.5	6.75	0	19.25
, and the second	4,023,312	30,041,266	0	34,067,578

3,662,836 3,662,836

0

Variable compensation

13,377,018

13,377,018

56,107,433

Post-Employment Cessation of position

Based on shares
Total Compensation

5,000,000 52,081,121 5,000,000

4,023,312

,312

<sup>&</sup>lt;sup>2</sup> Non-permanent Fiscal Council according to the Company's bylaws. Compensation estimated in case the Fiscal Council is established at an Annual Shareholders' Meeting.

# Amounts paid in the year of 2014

(Amounts in R\$, when applicable)  Number of members  Annual Fixed Compensation	Board of Directors 9 4,149,322	Board of Executive Officers 7.08 52,019,172 4,022,234	Fiscal Council 3 168,000	Total 20 56,336,494 4,022,234
Variable compensation				
		20,759,354		20,759,354
Post-Employment Cessation of position Based on shares Total Compensation  Amounts paid in the year of 2013	4,149,322	6,000,000 82,800,760	168,000	6,000,000 87,118,082
(Amounts in R\$, when applicable)	Board of Directors	Board of Executive Officers	Fiscal Council	Total
Number of members  Annual Fixed Compensation	13.75	8	3	24.75
Amidai i ixed Compensation	6,568,660	15,899,617 2,715,698	504,000	22,972,277 2,715,698
Variable compensation				
		18,383,676		18,383,676

Post-Employment Cessation of position Based on shares

 Based on shares
 11,373,000
 11,373,000

 Total Compensation
 6,568,660
 48,371,991
 504,000
 55,444,651

# 13.3 Variable compensation of the Board of Directors, Statutory Executive Board and Fiscal Council

The members of our Board of Directors and of our Fiscal Council do not receive variable compensation in the exercise of their positions. Below we present the estimated variable compensation of the members of our Board of Executive Officers for payment in 2016, 2015, and 2014.

Estimated amount for the year of 2016

(Amounts in R\$, when applicable) Number of members Bonus	<b>Board of Executive Officers</b> 7
	0
	0
	0
Profit sharing	
	0
	60,050,712
	30,025,356

Amounts related to the year of 2015

(Amounts in R\$, when applicable) Number of members Bonus	<b>Board of Executive Officers</b> 6.75
	0
	0
	0
	0
Profit sharing	
-	0
	R\$ 23,951,847
	R\$ 13,377,018
	R\$ 11,373,789

Estimated amount for the year of 2015

(Amounts in R\$, when applicable)	<b>Board of Executive Officers</b>
Number of members	6.75
Bonus	
	0
	0
	0
Profit sharing	
	0
	23,951,847
	13,377,018
	83

# Amounts regarding the year of 2014

(Amounts in R\$, when applicable) Number of members	<b>Board of Executive Officers</b> 7.08
Bonus	
	0
	0
	0
	0
Profit sharing	
•	0
	R\$ 43,594,645
	R\$ 21,797,322
	R\$ 20,759,354

Amounts regarding the year of 2013

(Amounts in R\$, when applicable)	Board of Executive Officers
Number of members	8
Bonus	
Minimum estimated amount	
Maximum estimated amount	
Estimated amount – achieved goals	
Amount effectively recognized	
Profit sharing	
Minimum estimated amount	
Maximum estimated amount	R\$ 40,080,802
Estimated amount – achieved goals	R\$ 18,383,676
Amount effectively recognized	R\$ 18,383,676

# 13.4 – Compensation Plan based on shares of the Board of Directors and Statutory Board of Executive Officers

On May 9, 2014, our shareholders approved at an extraordinary shareholders' meeting (i) the discontinuance of Stock Option Plan named "Ações com Açúcar" ("Old Option Plan"), approved at the extraordinary shareholders' meeting held on December 20, 2006 for new ranting of options, without prejudice to the options that have already been granted and which shall remain in effect under the same terms and conditions; (ii) the creation of the Stock Option Plan and its respective standard granting agreement ("Option Plan"); and (iii) the creation of the Compensation Plan at the Stock Option Plan and its respective standard granting agreement ("Compensation Plan" and, jointly with the Old Option Plan and the Option Plan, the "Plans").

We describe below the Plans that had options in effect on December 31, 2015:

#### **OLD OPTION PLAN**

### a. general terms and conditions

Our Old Option Plan is managed by a committee elected by our Board of Directors named Stock Option Plan Management Committee ("Stock Option Committee"). This committee wouldo determine which employees would be periodically benefited with stock options, based on their duties, responsibilities and performance, as well as the applicable conditions.

Our Stock Option Committee would develop annual stock option concession cycles. Each cycle has received a series number which started at letter A. On December 31, 2015, the options granted for Series A6 and A7 of the Old Option Plan were in force.

The options granted under the Old Option Plan may be whether "Gold" or "Silver," which means change in the price to exercise the options, as provided for in item (i) below.

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The Stock Option Committee approved, during 2013, new criteria to ascertain the decrease and/or increase index of the quantity of options granted classified as "Gold" in each series of the Old Option Plan, pursuant to the analysis of compliance with the concept of return on invested capital (ROIC). According to item 3.3 of the Old Option Plan, the Committee decided that, as from Series A6, including, the decrease or increase of quantity of "Gold" options would be ascertained based on compliance with the Return on Capital Employed (ROCE) of CBD.

There is no limit for decrease or increase in such new criteria approved. At option vesting, the average ROIC/ROCE for the last three 3 fiscal years will be ascertained, against ROIC/ROCE established at the concession of each series.

### b <u>main purposes of the plan</u>

The purpose of the Old Option Plan was to: (i) attract and retain in our Company highly qualified executives and professionals; (ii) enable our managers and employees to hold interests in our capital stock and in the capital increases arising out from results to which such managers, employees and service providers contributed; and (iii) align the interests of our managers and employees to the interests of our shareholders, stimulating their performance and ensuring continuity in the management of our Company.

# c. <u>how the plan contributes to these purposes</u>

The beneficiaries of the Old Option Plan are stimulated in generating more results to our Company, firstly by reaching their goals as managers and employees of our Company, and, secondly, so that their shares, received as compensation, are valued.

### d. how the plan is inserted in the Company's compensation policy

The Old Option Plan would constitute an element of compensation of our managers and was aligned to our compensation policy which aims at retention of our managers and employees and encourages better results.

# e. <u>how the plan aligns the interests of the management and the Company in the short, medium and long term</u>

Since the options were granted annually and based on our results, we understand that the Old Option Plan was aligned to our short term interests by stimulating its beneficiaries to reach their individual goals and the Company's goals. In addition, the Old Option Plan would promote retention of our Officers and employees who were beneficiaries of the Old Option Plan, as well as would attract new professionals, in alignment with our mid-term interests. Finally, as provided for in item (j) below, the beneficiaries of the Old Option Plan would only be qualified to exercise their options as from certain term of employment by our Company, which would stimulate them to generate better results in the long-term so that their shares would be valued, in addition retain them for a longer period, in alignment with our long-term interests.

### f. <u>maximum number of shares</u>

The maximum number of shares included in the Old Option Plan was of 15,500,000 preferred shares (as resolved by our Board of Directors at the Meeting held on February 19, 2013).

The amounts indicated above should always be subject to the limit of authorized capital of our Company, and could be changed at any time by means of resolution by our Board of Directors. Upon exercise of the

Edgar Filing: BRAZILIAN DISTRIBUTION CO COMPANHIA BRASILEIRA DE DISTR CBD - Form 6-K/A stock options, we would issue new shares to the beneficiaries, subject to our right to use shares held in our treasury.

# g. <u>maximum number of options to be granted</u>

There was no maximum number of options to be granted under the Old Option Plan, provided that the total number of shares arising out of the exercise thereof would not exceed the limit indicated in item (f) above and the limit of 2% of our capital stock per Series.

# h. conditions for the acquisition of shares

The Stock Option Committee has provided for, in each Series, and, if necessary, in each case, the terms and conditions for the acquisition of the right to exercise the options granted, based on a provision expressly set forth in the adhesion agreement entered into with the beneficiary.

In order to acquire the shares subject to the Old Option Plan, the beneficiaries had to remain related to our Company for a specific term, as provided for in item (j) below, except for the dismissal cases described in item (n) below.

The options could be exercised in whole or in part until the expiration of the respective option. For further information on the expiration term of the options currently in force, see item 13.6 below.

#### i. criteria to establish the price of acquisition or exercise

At options classified as "Silver," the Exercise Price per preferred share corresponds to the average closing price at transactions involving preferred shares issued by our Company undertaken over the last 20 sessions of BM&FBOVESPA, prior to the date in which the Stock Option Committee resolves on granting the option. After ascertainment of the average price, a discount of 20% was applied.

At options classified as "Gold," the Exercise Price per preferred share corresponds to R\$0.01.

# j. <u>criteria to establish the exercise term</u>

As a general rule of the Old Option Plan, which could be amended by the Stock Option Committee at each series, the right to exercise option "Silver" would be obtained as from the 36 month and up to the 48<sup>th</sup> month, counted as from the date of execution of the respective adhesion agreement, and the beneficiary would have the right to exercise 100% of the options. The exercise of options classified as "Gold" shall occur at the same period, but the percentage for these options subject to exercised will be established by the Stock Option Committee in the 35<sup>th</sup> month, counted as from the date of execution of the respective adhesion agreement.

The options granted under the Old Option Plan may be exercised in whole or in part. It is important to point out that "Gold" options are additional to "Silver" options, and, accordingly, "Gold" option may only be exercised jointly with "Silver" options.

#### k. settlement method

Price related to the exercise of the options granted under the Old Option Plan must be fully paid in national currency by the beneficiary, provided that the exercise price must be paid in one installment which will fall due 30 days after the date of subscription of the respective shares, except for cases of dismissal of the beneficiary described in item (n) below, event in which the exercise price must be paid at sight upon subscription.

#### I. share transfer restrictions

The Stock Option Committee may establish restriction on transfer or outstanding of shares obtained upon the exercise of the options.

m. criteria and events which, when verified, will cause the suspension, change of extinction of the plan:

The number of shares to be acquired under "Gold" Series, as described in item (j) above, may be limited by the Stock Option Committee.

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The Old Option Plan and the options granted will be automatically terminated in the event of dissolution or liquidation of our Company.

Finally, the Stock Option Committee may determine the suspension, change or termination of the Old Option Plan without the previous consent from the beneficiaries, provided that their rights and obligations are not affected.

n. <u>effects of the withdrawal management members from the Company's bodies pursuant to his/her/its rights set forth in the share-based compensation plan</u>

In the event of involuntary dismissal of any beneficiary of the Old Option Plan until the last business day of the 35th months counted as from the date of execution of his/her respective adhesion agreement, he/she will have the right to exercise 100% of the options classified as "Silver" and "Gold." In this event, the variation of the number of shares resulting from the exercise of options classified as "Gold" established by the Stock Option Committee, described in item (j) above, shall not apply, provided that the total number of shares initially attributed by the Committee will be subject to exercise.

In the event of involuntary dismissal of any beneficiary of the Old Option Plan between the last business day of the 35<sup>th</sup> month and the last business day of the 48th month counted as from the date of execution of the respective adhesion agreement, he/she will also have the right to exercise 100% of the options classified as "Silver" and "Gold." However, in this event, variation of the number of shares resulting from the exercise of options classified as "Gold," described in item (j) above, will continue to be applicable.

In both events, the beneficiaries must inform their intention to exercise the options granted to them within up to 15 days, counted as from the date of their dismissal.

In the event of voluntary resignation of any beneficiary of the Old Option Plan and/or with cause, pursuant to labor laws, he/she will not be entitled to exercise the options classified as "Silver" or "Gold."

In the event of death, disability or incapability of any beneficiary, the involuntary dismissal rules described above shall apply, provided that the options may be exercised by a person duly permitted to do so by the

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competent authorit	y.				

# **COMPENSATION PLAN**

# a General terms and conditions

The Compensation Plan will be managed by the Board of Directors of the Company, which instituted the Compensation and Human Resources Committee of the Company in order to assist it in the management of the Compensation Plan ("Committee").

The members of the Committee shall meet for granting the options of series of the Compensation Plan and, whenever necessary, to resolve on matters related to the Compensation Plan.

Each series of options granted will receive the letter "B" followed by a number. IN the fiscal year ended on December 31, 2015, options granted for Series B1 and B2 of the Compensation Plan will be in force.

The employees and managers of the company may be eligible to participate in the Compensation Plan, provided that the employees and managers from companies comprising GPA who are deemed key executives ("Eligible Person") may also participate, all of whom shall be subject to the approval by the Board of Directors of the Company or the Committee, as applicable.

Participation of the Eligible Person in the Compensation Plan does not affect compensation which such person is entitled to receive as an employee and/or manager of the Company, such as salary, fees, pro-labore, benefits, profit sharing and/or any other advantage or compensation.

# b. Main purposes of the plan

The Compensation Plan sets forth the conditions for the Company to grant stock options to its managers and employees, the purpose of which is to: (i) attract and retain in our Company (or, as the case may be, in the companies comprising GPA) highly qualified executives and professionals; (ii) enable our managers and employees, or, as the case may be, the managers and employees from companies comprising GPA, to hold interests in our capital stock and in the capital increases arising out from results which such managers and employees contributed to; and (iii) stimulate the consummation of the corporate purposes of the Company; and (iv) align the interests of our managers and employees and of the managers and employees from the companies comprising GPA to the interests of our shareholders, stimulating their performance and ensuring continuity of the management of our Company.

#### c. how the plan contributes to these purposes

The Compensation Plan contributes to the purposes of the Company by stimulating the alignment of its interest to the its long-term interests and the interests of senior managers in order to reach high performance and the valuation of the Company.

#### d. how the plan is inserted in the compensation policy of the issuer

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The Company believes that, by attributing to the Eligible Persons the possibility of taking an investor position, it stimulates their performance in the Company's management aiming at the creation of value to the Company and its shareholders.

e. <u>how the plan aligns managers' interest to issuers' interest in the short, mid and long term.</u>

Through the Compensation Plan, the Company aims to stimulate the improvement of its management, aiming at gains due to commitment to long-term results. Better results and the valuation of shares issued by the Company, by their turn, maximize the gains of the Eligible Persons as investors jointly with the other shareholders of the Company.

#### f. maximum number of shares covered

The stock options granted under the Compensation Plan may grant rights to purchase over a number of shares which do not exceed two percent (2%) of the total preferred shares issued by the Company. The total number of shares issued or likely to be issued, under the Compensation Plan, shall, at all times, comply with the limit of the authorized of the Company, as applicable, and shall be subject to adjustments thereto, due to splitting, grouping and bonuses.

# g. <u>maximum number of options to be granted</u>

The maximum number of options to be granted shall be limited to the maximum number of shares covered by the Compensation Plan, as described in letter (f) above.

Each stock option plan shall entitle the Participating Person to the right to subscribe for one (1) preferred share issued by the Company.

# h. conditions for the acquisition of shares

The granting of the stock options shall be formalized by the signature between the Company and the Participating Person of the option agreement, which shall specify the total number of shares subject matter of the respective option, the term and conditions for the actual entitlement to exercise the option, the conditions for such exercise, the purchase price and the conditions for its payment, subject to the provisions set forth in the Compensation Plan ("Option Agreement").

For purposes of Compensation Plan, the date of resolution by the Committee of the series of the granting of purchase options shall be the date on which the options shall be deemed as granted to such Participating Persons, provided that Participating Person, even if on a date following the date of resolution by the Committee, accepts to adhere to the Compensation Plan with the formalization of the Option Agreement ("Granting Date").

The Participating Person who wishes to exercise his/her options shall communicate the Company in writing, during the Exercise Period (as defined in item (i) below), his/her intention to do it so, stating the quantity of options he/she wishes to exercise. Such communication shall follow the exercise form template attached to such Option Agreement ("Option Exercise Form").

The Participating Person may exercise his/her purchase options totally or partially, in one or more times, provided that for each exercise he/she sends the corresponding Option Exercise Form during the Exercise Period.

# i Criteria for the fixing of the price of acquisition or exercise

The Exercise Price of each stock option plan granted under the Compensation plan shall correspond to one cent (R\$0.01) ("Exercise Price").

# j criteria to set the exercise term

The options granted to a Participating Person shall not be exercisable for a period of thirty six (36) months as from the Granting Date ("Lock-up Period"), and may only be exercised in the period starting on the first day of the thirty seventh (37<sup>th</sup>) month, as from the Granting Date, and ends on the last day of the forty second (42<sup>nd</sup>) month, as from the Granting Date ("Exercise Period"), except for the events of anticipation according to letter (n) and applicable sub items, below.

#### k. way of liquidation

Until day 30 of the month in which it receives the Option Exercise Form, the Company shall communicate in writing to such Participating Person: (i) the total exercise price to be paid, resulting by multiplying the Exercise Price by the quantity of options provided by the Participating Person in the Option Exercise Form; (ii) the date of delivery to the Participating Person of the shares, subject matter of the exercise of the options, which shall occur within (sixty) 60 days as from the date of receipt of the Option Exercise Form ("Share Acquisition Date"); (iii) the quantity of shares to be delivered to the Participating Person; and (iv) the period in which the Participating Person shall make the payment of the total exercise price, in legal currency, through check or wire transfer available to the bank account held by the da Company, observing that the deadline for payment thereof shall, at all times be the tenth (10th) day preceding the Share Acquisition Date.

#### I. restrictions on transfer of shares

The Compensation plan does not provide for restriction on the transfer or circulation of shares purchased with the exercise of the options, and it shall be preserved the powers of the Board of Directors to establish such restriction on the granting agreements it deems necessary.

m. criteria and events which, when verified, will cause the suspension, change of extinction of the plan

The options granted under the Compensation Plan shall be automatically terminated, ceasing all the effects, by operation of law, in the following cases: (i) upon their full exercise, as provided for in 6 of the Compensation Plan; (ii) after the lapse of the period of effectiveness of the purchase option; (iii) upon termination, upon mutual agreement between the Company and the Participating Person, of the Option Agreement; (iv) of the Company is terminated, liquidated or has its bankruptcy adjudicated; or (v) in the events provided for in letter (n) below: subject to any specific conditions that the Compensation and Human Resources Committee can establish to certain Participating Persons.

In case the number, type and class of the shares existing on the date of the approval of the Compensation Plan are changed as a result of bonuses, splitting, grouping, conversion of shares from one type or class into other securities issued by the Company, it shall be for the Committee to carry out the adjustment corresponding to the number and class of the shares subject matter of the options granted and its respective Exercise Price, to avoid distortions in the application of the Compensation Plan.

n. <u>effects of the manager's leaving the bodies of the issuer on his/her/its rights under the share-based compensation plan</u>
In the event a termination of an employment relationship of the Participating Person due to dismissal, with or without just cause, resignation or removal from the position, retirement, permanent disability or death, the rights conferred to him/her, under the Compensation Plan, can be terminated or modified, subject to the provisions set forth below:
If, at any time during the effectiveness of the Compensation Plan, the Participating Person:
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- (i) is dismissed from the Company (or from any company of the GPA, as the case may be), involuntarily, upon dismissal without cause, or removal from his/her position without breach of the duties and attributions of manager, the Participating Person may exercise, within ten (10) days as from the date of the dismissal, the number of options calculated on a *pro rata temporis* basis in relation to the Lock-up Period. Upon no exercise by the Participating Person within the period referred to above, all the purchase options, which are not exercised shall be automatically terminated, by operation of law, regardless of prior notice or communication, and without any right to any compensation whatsoever;
- (ii) is dismissed from the Company (or from any company of the GPA, as the case may be), involuntarily, upon dismissal without just cause, or removal from his/her position by breaching the duties and attributions of manager, all the purchase options already exercisable or not yet exercisable according to such Option Agreement, on the date of his/her dismissal shall be automatically terminated, by operation of law, irrespective of prior notice or communication and without any right to any compensation whatsoever;
- (iii) leaves the job at the Company (or at any company of the GPA, as the case may be), voluntarily, upon resignation of his/her employment, or resigning his/her position of manager, all the purchase options already exercisable or not yet exercisable according to such Option Agreement, on the date of his/her leaving, shall be automatically terminated, by operation of law, irrespective of prior notice or communication, and without any right to any compensation whatsoever;
- (iv) leaves the job at the Company (or at any company of the GPA, as the case may be), due to retirement, within fifteen (15) days as from the retirement, the Participating Person may exercise all the purchase options according to the Option Agreement, including the purchase options in Lock-up Period, subject to the provisions set forth in item 6 of the Plan Compensation. Upon no exercise by the Participating Person within the period referred to above, all the purchase options, which have not been exercised will be automatically terminated, by operation of law, irrespective of any prior notice or communication, and without any compensation whatsoever; and
- (v) leaves the job at the Company (or at any company of the GPA, as the case may be), due to death or permanent disability, within a thirty-(30)-day period from the date of death or declaration of permanent disability, as applicable, the legal heirs and successors of the Participating Person, as applicable, can exercise all the purchase options according to the Option Agreement, including the purchase options in Lock-up Period, subject to the other provisions set forth in 6 of the Compensation Plan. Upon no exercise by the legal heirs or successors of the Participating Person within the period referred to above, all the purchase options, which have not been exercised shall be automatically terminated, by operation of law, irrespective of prior notice or communication, and without any compensation whatsoever.

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# a. general terms and conditions

The Option Plan shall be managed by the Board of Directors of the Company, which established the Compensation and Human Resources Committee to assist it in the management of the Option Plan ("Committee").

The members of the Committee shall meet for the granting of the options of the series of the Option Plan and, whenever needed, to decide on the matters raised with respect of the Option Plan. Each series of granting of purchase options will be given a letter "C" followed by a number. In the fiscal year ended on December 31, 2015, options granted of the Series C1 and C2 of the Option Plan, were in force and effect.

The employees and managers of the Company are eligible to participate in the Option Plan, it being hereby understood that the employees and managers of the companies members of the GPA may also participate in such Option Plan, who are considered to be key executive ("Participating Person"), and all of them shall be subject to the approval by the Committee.

The participation of the Participating Person in the Option Plan shall not interfere in the compensation he/she is entitled to as employee and/or manager of the Company, such as salaries, fees, remuneration, benefits, profit sharing and/or any other advantage or compensation.

#### b. main purposes of the plan

The Option Plan establishes the conditions for the Company to grant the stock options to its managers and employees, having as purpose: (i) to enable the participation of the managers and employees of the Company or of the company of the GPA in the capital of the Company and in the equity additions deriving from the results to which such managers and employees have contributed; (ii) stimulate the accomplishment of the corporate purposes of the Company; and (iii) align the interests of the managers and employees of the Company or of the companies of the GPA with those of the Company's shareholders.

# c. <u>how the plan contributes to these purposes</u>

The Plan contributes to the purposes of the Company by stimulating the alignment of its long-term interests and those of high executives to accomplish high performance and appreciation of the Company.

#### d. how the plan is inserted in the compensation policy of the issuer

The Company believes that, by giving the Participating Persons the possibility to assume a position of investors, it stimulates the activity of such Participating Persons in the management of the Company is carried out, with a view to create value for it and its shareholders.

e. <u>how the plan aligns the interests of the managers and issuer in the short, medium and long term</u>

Through the Option Plan, the Company seeks to stimulate the improvement in its management, aiming at gains by the commitment to the long-term results. The improvement in the results and appreciation of the shares issued by the Company, in their turn, maximize the earnings by the Participating Persons in the position of investors jointly with other shareholders of the Company.

f. <u>maximum number of cover</u>	<u>ed shares</u>
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The stock options granted under the Option Plan may grant rights to purchase over a number of shares, which do not exceed two percent (2%) of the total preferred shares issued by the Company. The total number of shares issued or likely to be issued under the Option Plan shall, at all times, comply with the limit of the authorized capital of the Company, as the case may be, and shall be subject to adjustments due to splitting, grouping and bonuses.

# g. <u>maximum number of options to be granted</u>

The maximum number of options to be granted is limited to the maximum number of shares covered by the Option Plan, as described in letter (f) above.

Each stock option plan shall entitle the Participating Person to the right to subscribe for or purchase one (01) preferred share issued by the Company.

### h. conditions for the acquisition of shares

The granting of the stock options shall be formalized by the signature between the Company and the Participating Person of the Option Agreement, which shall specify the total number of shares subject matter of the respective option, the term and conditions for the actual entitlement to exercise the option, the conditions for such exercise, the purchase price and the conditions for its payment, subject to the provisions set forth in the Plan ("Option Agreement").

For purposes of Option Plan, the date of resolution by the Committee of the series of the granting of purchase options shall be the date on which the options shall be deemed as granted to such Participating Persons, provided that Participating Person, even if on a date following the date of resolution by the Committee, accepts to adhere to the Option Plan with the formalization of the Option Agreement ("Granting Date").

The Participating Person, who wishes to exercise his/her purchase options shall communicate the Company in writing, during the Exercise Period (as defined in item (i) below), his/her intention to do it so, providing the quantity of options he/she/it wishes to exercise. Such communication shall follow the exercise form template attached to such Option Agreement ("Option Exercise Form").

The Participating Person may exercise his/her/its purchase options totally or partially, at one or more times, provided that for each exercise he/she/it sends the corresponding Option Exercise Form during the Exercise Period.

i. <u>criteria for the fixing of the price of acquisition or exercise</u>

For each series of granting of options under the Option Plan, the Exercise Price of each stock option plan shall be that corresponding to 80% of the average of the closing price of the transactions of the preferred shares issued by the Company carried out in the last twenty (20) trading sessions at BM&FBOVESPA S.A. – Bolsa de Valores, Mercadorias e Futuros preceding the date of call of the meeting of the Committee resolving about the granting of the options of that series ("Exercise Price").

# j. <u>criteria to set the exercise term</u>

The options granted to a Participating Person shall not be exercisable for a thirty six (36)-month period as from the Granting Date ("Lock-up Period"), and can only be exercised in the period starting on the first day of the thirty seventh (37<sup>th</sup>) month, as from the Granting Date, and ends on the last day of the forty second (42<sup>nd</sup>) month, as from the Granting Date ("Exercise Period"), except for the events of anticipation, according to letter (n) and applicable sub items below.

# k. <u>method of liquidation</u>

Until day 30 of the month it receives the Option Exercise Form, the Company shall communicate in writing such Participating Person: (i) the total price of the exercise to be paid, resulting from multiplying the Exercise Price by the quantity of options provided by the Participating Person in the Option Exercise Form; (ii) the date of delivery to the Participating Person of the shares subject matter of the exercise of the options, which shall take place within sixty (60) days as from the date of receipt of the Option Exercise Form ("Share Acquisition Date"); and (iii) the period in which the Participating Person shall make the payment of the total exercise price, in legal currency, by check or wire transfer to the bank account held by the Company, observing that the deadline for payment shall be at all times the tenth (10th) days preceding the Share Acquisition Date.

#### I. restrictions on transfer of shares

The Participating Person will be prevented, during the period of one hundred and eighty (180) days as from the Share Acquisition Date from, directly or indirectly, selling, assigning, exchanging, disposing of, transferring, contributing to the capital of another company, granting option, or further, executing any act or agreement that results or may result, in disposal of directly or indirectly, burdensome or free of charge of any and all shares purchased by exercising the purchase option within the scope of the Option Plan.

#### m. criteria and events which, when verified, will cause the suspension, change of extinction of the plan

Without any prejudice to any provision set forth otherwise in the Option Plan, the options granted according to the Option Plan will be automatically terminated, ceasing all of his/her effects, by operation of law, in the following cases: (i) upon its full exercise, as provided for in item 6 of the Option Plan; (ii) after lapse of the

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period of effectiveness of the purchase option; (iii) upon termination, by mutual agreement between the Company and the Participating Person, of the Option Agreement; (iv) if the Company is dissolved, liquidated or has its bankruptcy adjudicated; or (v) in the events provided for in letter (n) below.

In case the number, type and class of the existing shares on the date of approval of the Option Plan may be changed as a result bonuses, grouping, conversion of shares from one type or class into other or conversion into shares from other securities issued by the Company, it shall be for the Committee to carry out the adjustment to the corresponding number and class of shares subject matter of the options granted and their respective Exercise Price, in order to avoid distortions in the application of the Option Plan.

n. effects of the leaving by the manager from the bodies of the issuer on his/her rights provided for on the share-based compensation plan
In the events of employment termination of the Participating Person due to dismissal with or without just cause, resignation or removal from the position, retirement, permanent disability or death, the rights granted to him/her according the Option Plan can be terminated or changed, subject to the provisions set forth below:
If, at any time during the effectiveness of the Option Plan, the Participating Person:
(i) is dismissed from the Company (or from any company of the GPA, as the case may be), involuntarily, upon dismissal without cause, or removal from his/her position without breach of the duties and attributions of manager, the Participating Person may exercise, within ten (10) days as from the date of the dismissal, the number of options calculated on a <i>pro rata temporis</i> basis in relation to the Lock-up Period. Upon no exercise by the Participating Person within the period referred to above, all the purchase options, which are not exercised shall be automatically terminated, by operation of law, regardless of prior notice or communication, and without any right to any compensation whatsoever;
(ii) is dismissed from the Company (or from any company of the GPA, as the case may be), involuntarily, upon dismissal without just cause, or removal from his/her position by breaching the duties and attributions of manager, all the purchase options already exercisable or not yet exercisable according to such Option Agreement, on the date of his/her dismissal shall be automatically terminated, by operation of law, irrespective of prior notice or communication and without any right to any compensation whatsoever;
(iii) leaves the job at the Company (or at any company of the GPA, as the case may be), voluntarily, upon resignation of his/her employment, or resigning his/her position of manager, all the purchase options already exercisable or not yet exercisable according to such Option Agreement, on the date of his/her leaving, shall be automatically terminated, by operation of law, irrespective of prior notice or

communication, and without any right to any compensation whatsoever;

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- (iv) leaves the job at the Company (or at any company of the GPA, as the case may be, due to retirement, within fifteen (15) days as from the retirement, the Participating Person may exercise all the purchase options according to the Option Agreement, including the purchase options in Lock-up Period, subject to the provisions set forth in item 6 of the Option Plan. Upon no exercise by the Participating Person within the period referred to above, all the purchase options, which have not been exercised will be automatically terminated, by operation of law, irrespective of any prior notice or communication, and without any compensation whatsoever; and
- (v) leaves the job at the Company (or at any company of the GPA, as the case may be, due to death or permanent disability, within a thirty-(30)-day period from the date of death or declaration of permanent disability, as applicable, the legal heirs and successors of the Participating Person, as applicable, can exercise all the purchase options according to the Option Agreement, including the purchase options in Lock-up Period, subject to the other provisions set forth in 6 of the Option Plan. Upon no exercise by the legal heirs or successors of the Participating Person within the period referred to above, all the purchase options, which have not been exercised shall be automatically terminated, by operation of law, irrespective of prior notice or communication, and without any compensation whatsoever.

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## 13.5 Interests in shares, units of ownership and other convertible securities held by fiscal managers and directors – per body

The tables below state the share-based compensation recognized in our result in the last tree (3) fiscal years and that estimated for the current fiscal year, of the Board of Directors and of the Board of Executive Officers.

Share-based compensation estimated for the current fiscal year (2016)

Companhia Brasileira de Distribuição	Board of Directors	Board of Executive Officers
Total number of members Number of compensated members Weighted average exercise price (in R\$):	14 0	8 4
(a) Outstanding options at the beginning of the fiscal year		0.01 (A6 Gold)
•		64.13 (A6 Silver)
		0.01 (A7 Gold)
		80.00 (A7 Gold)
	n/a	0.01 (B1)
		83.22 (C1)
		0.01 (B2)
		77.27 (C2)
(b) Lost options during the fiscal year	n/a	n/a
(c) Exercised options during the fiscal year (d) Expired options during the fiscal year	n/a n/a	0 0
Potential dilution in the event of exercising all options granted	n/a	0.01%

Share-based compensation - fiscal year ended on 12/31/2015

## Companhia Brasileira de Distribuição

	<b>Board of Directors</b>	<b>Board of Executive Officers</b>
Total number of members	11	6
Number of compensated members Weighted average exercise price (in R\$):	0	4
(a) Outstanding options at the beginning of the fiscal year	n/a	0.01 (A6 Gold)
		64.13 (A6 Silver)
		0.01 (A7 Gold)
		80.00 (A7 Gold)
		0.01 (B1)
		83.22 (C1)
		0.01 (B2)
(b) Lost options during the fiscal year	n/a	77.27 (C2) 0
(c) Exercised options during the fiscal year	II/a	0.01 (A5 gold)
	n/a	54.69 (A5 Silver)
	II/a	0.01 (A6 Gold)
40 <del>-</del>	,	64.13 (A6 Silver)
(d) Expired options during the fiscal year	n/a	0
Potential dilution in the event of exercising all options granted	n/a	0,01%

Share-based compensation - fiscal year ended on 12/31/2014

### Companhia Brasileira de Distribuição

•	<b>Board of Directors</b>	<b>Board of Executive Officers</b>
Total number of members	9	7.08
Number of compensated members Weighted average exercise price (in R\$):	0	3
(a) Outstanding options at the beginning of the fiscal year	n/a	R\$ 0.01 (A5 Gold)
,		R\$ 54.69 (A5 Silver)
		R\$ 0.01 (A6 Gold)
		R\$ 64.13 (A6 Silver)
		R\$ 0.01 (A7 Gold)
		R\$ 80.00 (A7 Silver)
		R\$ 0.01 (B1)
		R\$ 83.22 (C1)
(b) Lost options during the fiscal year	n/a	0
(c) Exercised options during the fiscal year	n/a	0
(d) Expired options during the fiscal year	n/a	0
Potential dilution in the event of exercising all options granted	n/a	0,01%

Share-based compensation - fiscal year ended on 12/31/2013

•	<b>Board of Directors</b>	<b>Board of Executive Officers</b>
Total number of members	13.75	9
Number of compensated members Weighted average exercise price (in R\$):	0	8
(a) Outstanding options at the beginning of the fiscal year	n/a	R\$ 0.01 (A4 Gold)
		R\$ 46.49 (A4 Silver)
		R\$ 0.01 (A5 Gold)
		R\$ 54.69 (A5 Silver)
		R\$ 0.01 (A6 Gold)
		R\$ 64.13 (A6 Silver)
		R\$ 0.01 (A7 Gold)
		R\$ 80.00 (A7 Silver)
(b) Lost options during the fiscal year	n/a	0
(c) Exercised options during the fiscal year	n/a	R\$ 0.01 (A4 Gold)
		R\$ 46.49 (A4 Silver)
(d) Expired options during the fiscal year Potential dilution in the event of exercising all	n/a	0
options granted	n/a	n/a

For each grant that is recognized in the result of the last three-(3) fiscal years and of the current fiscal year:

Series A4:

Companhia Brasileira de Distribuição
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	Board of Directors	Board of Executive Officers
Stock option grant	No	Yes
Granting Date	n/a	05/24/2010

Number of options granted		1,193 (Silver)
· ·	n/a	
		4,782 (Gold)
Term for the options to become exercisable	n/a	05/31/2011
Maximum term to exercise of the options	n/a	05/31/2014
Restriction period for transfer of shares	n/a	n/a
Fair value of the options on the Granting Date	n/a	n/a

### Series A5:

Companhia Brasileira de Distribuição		
	<b>Board of Directors</b>	<b>Board of Executive Officers</b>
Stock option grant	No	Yes
Granting Date	n/a	05/31/2011
Number of options granted		2,563 (Silver)
	n/a	
		2,562 (Gold)
Term for the options to become exercisable	n/a	05/31/2014
Maximum term to exercise of the options	n/a	05/31/2015
Restriction period for transfer of shares	n/a	n/a
Fair value of the options on the Granting Date		R\$ 21,836.76 (Silver)
	n/a	
		R\$ 161,918.4 (Gold)
Series A6:		

## Companhia Brasileira de Distribuição

	Board of Directors	Board of Executive Officers
Stock option grant	No	Yes
Granting Date	n/a	03/15/2012
Number of options granted		8,320 (Silver)
	n/a	
		8,442 (Gold)
Term for the options to become exercisable	n/a	03/31/2015
Maximum term to exercise of the options	n/a	03/31/2016
Restriction period for transfer of shares	n/a	n/a
Fair value of the options on the Granting Date		R\$ 168,646.4 (Silver)
	n/a	
		R\$ 712,420.38 (Gold)

Series A7:

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	Board of Directors	Board of Executive Officers
Stock option grant	No	Yes
Granting Date	n/a	03/15/2013

Number of options granted		12,969 (Silver)
	n/a	
		12,961 (Gold)
Term for the options to become exercisable	n/a	03/31/2015
Maximum term to exercise of the options	n/a	03/31/2016
Restriction period for transfer of shares	n/a	n/a
Fair value of the options on the Granting Date	n/a	R\$ 331,876.71 (Silver)

R\$ 1,368,422.38 (Gold)

#### Series B1:

### Companhia Brasileira de Distribuição

	Board of Directors	Board of Executive Officers
Stock option grant	No	Yes
Granting Date	n/a	05/30/2014
Number of options granted	n/a	23,752
Term for the options to become exercisable	n/a	06/01/2017
Maximum term to exercise of the options	n/a	11/30/2017
Restriction period for transfer of shares	n/a	n/a
Fair value of the options on the Granting Date	n/a	R\$ 2,418,666.16

#### Series C1:

### Companhia Brasileira de Distribuição

	Board of Directors	Board of Executive Officers
Stock option grant	No	Yes
Granting Date	n/a	05/30/2014
Number of options granted	n/a	23,750
Term for the options to become exercisable	n/a	06/01/2017
Maximum term to exercise of the options	n/a	11/30/2017
Restriction period for transfer of shares	n/a	180 days
Fair value of the options on the Granting Date	n/a	R\$ 442,225.00

Series B2:

## Companhia Brasileira de Distribuição

	Board of Directors	Board of Executive Officers
Stock option grant	No	Yes
Granting Date	n/a	05/29/2015
Number of options granted	n/a	107,674
Term for the options to become exercisable	n/a	06/01/2018
Maximum term to exercise of the options	n/a	11/30/2018
Restriction period for transfer of shares	n/a	n/a
Fair value of the options on the Granting Date	n/a	R\$ 34.60

Series C2:

## Companhia Brasileira de Distribuição

	<b>Board of Directors</b>	<b>Board of Executive Officers</b>
Stock option grant	No	Yes
Granting Date	n/a	05/29/2015
Number of options granted	n/a	107,662
Term for the options to become exercisable	n/a	06/01/2018
Maximum term to exercise the options	n/a	11/30/2018
Restriction period for transfer of shares	n/a	180 days
Fair value of the options on the Granting Date	n/a	R\$ 85.64

## 13.6 Share-based compensation of the Board of Directors and of the statutory Board of Executive Officers.

The members of our Board of Directors are not eligible to our stock option plans in force and effect. Below we present the share-based compensation paid to our Board of Executive Officers in 2015.

Amounts regarding the year of 2015

eighted erage ercise

					Board of	Executive	Officers			
mber of embers						4				
imber of										
embers		Carias AE (	Carles AC	Carias AG	Carina A7	Carias A7	Carias D1	Carias C1	Carias DO	Carias
garding ch		Series A5 - Silver	Gold	Silver	-series A7	-series A7 - Silver	-Series bi	Series C i	Series B2	Series
tion ant:*		Silvei	Gold	Silvei	Gold	Silvei				
anting ite	05/31/2011	05/31/20110	3/15/2012	03/15/2012	03/15/2013	03/15/2013	05/30/2014	105/30/2014	05/29/2015	05/29/20
imber of tions anted (in of ares)	0	0	0	0	12,961	12,969	23,752	23,750	107,674	107,66
rm for options become ercisable	05/31/2014	105/31/20140	03/31/2015	03/31/2015	03/31/2016	03/31/2016	06/01/2017	706/01/2017	06/01/2018	306/01/20
eximum m to ercise the tions	)	505/31/20150							11/30/2018	
estriction m for nsfer of ares	N/A	N/A	N/A	N/A	N/A	N/A	N/A	180 DAYS	n/a	180 day

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ce of ch of the lowing ock oups:	0	0	0	0	0.01	80.00	0.01	83.22	0.01	77.27
	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	0.01	54.69	0.01	64.13	N/A	N/A	N/A	N/A	N/A	N/A
	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
ir value the tions on	59.75	25.27	79.78	37.94	105.17	46.11	101.83	18.58	85.64	8.38
anting te (in R\$, r share) tential ution in se of	, 0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

ercise of options

## 13.7 Options exercised and shares delivered related to the share-based compensation of the Board of Directors and of the statutory Board of Executive Officers.

The members of our Board of Directors are not eligible to our stock option plans. Below we present the options exercised and the shares delivered to the members of our Board of Executive Officers in 2013, 2014 and 2015.

The shares related to the exercise of the stock options are delivered on the date of the respective exercise. Therefore, there is no difference between the options exercised and the shares delivered in the years of 2013, 2014 and 2015.

Amounts regarding the year of 2015

#### **Board of Executive Officers**

Total number of members Regarding the exercised Series A5 - Series A5 -Series A6 - Series A6 options and delivered Gold Silver Gold Silver shares: Number of shares 2,563 2,562 8,442 8,320 Weighted average exercise 0.01 46.49 0.01 64.13 price (In R\$ per share) Total amount of difference between the exercise value and the market value of the 56.91 10.43 56.91 -7.21 shares regarding exercised options (in R\$, per share)

Amounts regarding the year of 2014

**Board of Executive Officers** 

Number of members who are beneficiaries of the option granting plan

<sup>\*</sup> The statutory officers did not exercise the stock option plan in the year of 2015.

# Regarding the exercised options and delivered shares:

Number of shares Weighted average exercise price (in R\$ per share) Total amount of difference between the exercise value and the market value of the shares regarding exercised options (in R\$, per share)

<sup>\*</sup> The statutory officers did not exercise the stock option plan in the year of 2014.

## Amounts regarding the year of 2013

#### **Board of Executive Officers**

Number of members who	200	ard of Excounte officers
are beneficiaries of the option granting plan		8
Regarding the exercised options and delivered shares:	Series A4 – Gold	Series A4 – Silver
	CE OE4	10.450
Number of shares	65,954	16,450
Weighted average exercise price (in R\$ per share)	0.01	46.49
Total amount of difference		
and the market value of the shares regarding exercised options (in R\$, per share)	96.88	50.41

## 13.8 Necessary information to understand the information disclosed in items 13.6 to 13.7 - Pricing method of the value of shares and options

#### a <u>pricing model</u>

The fair value of each option granted is estimated on the granting date using the *Black-Scholes-Merton* model for pricing of options.

b. <u>information and assumptions used in the pricing model, including the weighted average price of the shares, exercise price, estimated volatility, option useful life, estimated dividends and risk-free interest rate</u>

The market value of each option granted is estimated on the granting date by using the *Black-Scholes-Merton* model for pricing of options, considering the following assumptions with respect to the options in force and effect in 2015:

#### On the Granting Date

Weighted average price of shares (per share), as per Series A5: R\$ 68.36 average value in the previous 20 auctions in

connection with the Granting Date

Series A6: R\$ 80.16

Series A7: R\$ 100.00

Series B1: R\$ 99.86

Series C1: R\$ 99.86

Series B2: R\$ 93.37

Series C2: R\$ 93.37

Exercise Price Series A5 "Gold": R\$ 0.01

Series A5 "Silver": R\$ 54.69

Series A6 "Gold": R\$ 0.01

Series A6 "Silver": R\$ 64.13

Series A7 "Gold": R\$ 0.01

Series A7 "Silver": R\$ 80.00

Series B1: R\$ 0.01

Series C1: R\$ 83.22

Series B2: R\$ 0.01

Series C2: R\$ 77.27 22.09% to 24.34%

Expected restated volatility 22.09% Option useful life 3 years

Estimated dividends 0.96% to 1.37% Risk-free interest rate 11.70% to 12.72% Option's fair value on the Granting Date (per option) See item 13.6 above.

c. method used and the underlying assumptions to incorporate the expected effects of early exercise

We have not considered for effect of options pricing the early exercises deriving from involuntary termination, death or disability of the beneficiary and deriving from corporate events.

We adopt the assumption that the options will be exercised from the moment the shares become exercisable. Therefore, the term of life of the options adopted in the calculations is 3 years, according to the series of grant and corresponding to grace periods of the options.

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d.	WOV of	dotorn	ninina	tho	expected	volatility
u.	way or	uetem	III III IQ	uie	expedied	voiatility

For the calculation of the expected volatility, the standard deviation of natural logarithms of the daily historic variations of the price of the shares issued by our Company was used, according to the effective period of the shares.

e. <u>other characteristics included in the measurement of the fair value of the options</u>

There are no additional characteristics to report in this item.

	ty interests held by mei fiscal council	mbers of the board of directors, the statutory Board of Executive
		irectly held, in or outside Brazil, issued by the issuer, its direct or olled companies or under the same control.
Direct + Indi	rect Stake	
(% of CBD's	total corporate capital)	
Board of Dir	ectors	7.81%
Board of Off	icers	0.11%
Fiscal Coun	cil	N/A*
*The Fiscal C	Council was not establishe	ed during the fiscal year of 2015.
		shares or quotas issued by the issuer, its direct or indirect mpanies or under the same control.
Board of Dir	ectors	0
Board of Off	icers	0
Fiscal Coun	cil	N/A**

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** The Fiscal Council was not established during the fiscal year of 2015.

## 13.10 Information on pension plans to the members of the Board of Directors and to the statutory officers

#### **Board of Executive Officers**

Number of compensated members

Number of members: Name of the plan

Number of managers who fulfill the requirements to retire

Conditions to retire early

#### condition for accelerated retirement

Updated amount of the contributions accrued in the pension plan until the end of the past fiscal year less the portion of contributions made directly by the managers (in R\$)

Total accumulated amount of contributions made during the past fiscal year less the portion of contributions made directly by the managers (in R\$) Possibility and conditions for early redemption 5.08

Private Pension Plan of Grupo Pão de Açúcar, with Brasilprev Seguros e Previdência S.A

#### None

- To be, at least, 60 years old;
- To be bound for, at least, 10 years with Grupo Pão de Açúcar;
- To have contributed for, at least, 5 years to the Pension Plan; and
- To terminate the bond with Grupo Pão de Açúcar.

R\$ 2,288,029.70

R\$ 818,034.27

The early redemption is possible in case the beneficiary is detached from the Company. As per the contributions made by the Company, the reserve balance shall be released according to the following proportion:

- No redemption, if he/she contributed for less than 5 years;
- Redemption of 50% of the balance, if he/she contributed for 5 to 6 years;
- Redemption of 60% of the balance, if he/she contributed for 6 to 7 years;
- Redemption of 70% of the balance, if he/she contributed for 7 to 8 years;

- Redemption of 80% of the balance, if he/she contributed for 8 to 9 years;
- Redemption of 90% of the balance, if he/she contributed for 9 a 10 years; e
- Redemption of 100% of the balance, if he/she contributed for over 10 years.

<sup>&</sup>lt;sup>1</sup> The number of members of our Board of Executive Officers informed in the table above corresponds to the annual average of the number of Officers calculated on a monthly basis, according to the table below:

ı	Month	Number of Members of the Board of Executive Officers
January		0
February		5
March		6
April		6
May		6
June		6
July		6
August		6
September		6
October		5
November		5
December		4
Total		61
Total number of	of members / 12	5.08

13.11	Maximum, minimum and average individual compensation of the Board of Directors, of the
statuto	bry Board of Executive Officers and of the Fiscal Council

Justification for non-completion of the staff:

Not disclosed due to a court decision issued under the case file No. 0002888-21.2010.4.02.5101, pending at the 5<sup>th</sup> Federal Justice Court of the State of Rio de Janeiro.

## 13.12 Compensation or indemnification mechanisms for the managers in case of removal of position or retirement

On December 31, 2015, we had no contractual arrangements, insurance policies or other instruments that structured mechanisms of compensation or indemnification to our managers in case of removal of the position or retirement.

## 13.13 Percentage in the total compensation held by managers and members of the Fiscal Council that are related parties to the controllers

Amounts regarding the year of 2015

<b>Board of Directors</b>	<b>Board of Executive Officers</b>	Fiscal Council	Total
54.55%	0%	0%	35.29%

Amounts regarding the year of 2014

<b>Board of Directors</b>	<b>Board of Executive Officers</b>	Fiscal Council	Total
30.08%	0%	0%	1.43%

Amounts regarding the year of 2013

<b>Board of Directors</b>	<b>Board of Executive Officers</b>	Fiscal Council	Total
15.87%	0%	0%	1.83%

## 13.14 Compensation of members of the Board of Directors, of the statutory Board of Executive Officers or of the Fiscal Council received for any reason other than the position they hold

Amounts regarding the year of 2015

Board of Directors	Board of Executive Officers	Fiscal Council	Total	
R\$ 0.00	R\$ 0.00	R\$ 0.00	R\$ 0.00	
Amounts regarding the yea	ar of 2014			
Board of Directors	Board of Executive Officers	Fiscal Council	Total	
R\$ 0.00	R\$ 0.00	R\$ 0.00	R\$ 0.00	
Amounts regarding the year of 2013				
Board of Directors	Board of Executive Officers	Fiscal Council	Total	
R\$ 0.00	R\$ 0.00	R\$ 0.00	R\$ 0.00	
			110	

13.15 Compensation of managers and members of the Fiscal Council recognized in the result of the direct and indirect controllers of companies under common control and controlled by the issu	
There was no payment of compensation to the members of our Board of Directors, Board of Executive Officers or Fiscal Council recognized in the result of the direct or indirect controllers, of companies under common control and controlled by our Company.	
13.16. Other relevant information	
None.	
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AT EXTRAORDINARY SHAREHOLDERS' MEETING	
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#### Investment Plan for the year 2016

Dear Shareholders: The Board of Executive Officers of **COMPANHIA BRASILEIRA DE DISTRIBUIÇÃO** hereby proposes the Extraordinary and Annual Shareholders' Meeting the Investment Plan for Multivarejo, GPA Malls and Assaí for the year 2016 in the amount of up to R\$ 927,378,997.45, with the scope of (i) opening of stores, land acquisition and conversion of stores; (ii) renovation of stores; and (iii) IT and logistics infrastructure, and others.

This is the proposal we have to present.

São Paulo, March 28, 2016.

### **BOARD OF EXECUTIVE OFFICERS**

#### MERGER PROPOSAL FOR SENDAS DISTRIBUIDORA S.A.

The management of Companhia Brasileira de Distribuição ("Company"), pursuant to Law 6404 of December 15, 1976, as amended ("Brazilian Corporate Law") and CVM Instruction No. 481, of December 17, 2009, as amended ("CVM Instruction 481"), hereby submits to you, gathered in Extraordinary and Annual Shareholders' Meeting to be held on April 27, 2016, at 10:00 hours ("OEGM") at the headquarters of the Company, located in the City of São Paulo, State of São Paulo, at Avenida Brigadeiro Luis Antonio, 3142, Jardim Paulista, CEP 01402-901, this proposal ("Proposal").

#### 1- PURPOSE

According to the Material Fact of March 3, 2016 the purpose of this proposal is evidencing the terms and conditions related to the corporate transaction of the economic group to which the Company belongs, owns consisting of the partial spin-off of Sendas (as defined below) and incorporation of its spun off assets by the Company ("Partial Spin-Off" or "Transaction").

The information required by Article 8 of the CVM Instruction 481, because the Partial Spin-Off proposal involves related parties, is provided in Exhibit 1 to this Proposal.

#### 2 - TRANSACTION

The Transaction consists of the partial spin-off, pursuant to Articles 227 and 229, Paragraph 3 of the Brazilian Corporation Law, of Sendas Distribuidora S.A., a closed corporation, headquartered in São João de Meriti, State of Rio de Janeiro, at Rua João Antônio Sendas, no. 286, parte, Jardim José Bonifácio, CEP 25565-330, enrolled with enrolled with the Brazilian Register of Corporate Taxpayers from Ministry of Treasury – CNPF/MF – under No 06.057.223/ 0001-71 and the Board of Trade of the State of Rio de Janeiro under NIRE 33.300.272.909 ("Sendas"), a subsidiary of the Company, with the consequent merger of the spun-off assets by the Company, Sendas' controlling company.

The main terms of the Partial Spin-Off, as required by Article 20-A of CVM Instruction 481, are described in Exhibit 2 to this Proposal.

The Partial Spin-off shall result in the transfer and subsequent merger, by the Company, of assets and liabilities included in the spun-off portion of Sendas ("Spun-Off Assets").

The Partial Spin-off shall not imply change of the Company's capital stock, since, as a result of the Transaction, part of the interest that the Company has in Sendas shall be canceled and replaced by the assets and liabilities included in the Spun-Off Assets merged into the Company.

#### 2.1 Other conditions applicable to the Transaction

Once the Partial Spin-off is approved by the Company's shareholders and the Company, in the capacity of shareholder of Sendas, the managements of the companies involved in the Transaction shall practice all acts, registrations and approvals necessary for the implementation of the Partial Spin-Off.

If approved, as described in Partial Spin-Off Protocol, the Transaction shall be effective from May 1, 2016.

#### 3 - DOCUMENTS RELATED TO THE TRANSACTION

#### 3.1 - Protocol

As provided in the Brazilian Corporate Law, the terms and conditions of the Transaction shall be included in the Protocol negotiated and concluded between the management bodies of the companies involved.

Protocol shall include the following information: (i) the evaluation criteria of the shareholders' equity, the valuation base date and the treatment of subsequent changes in equity; (ii) as the succession shall occur in rights and duties due to the Partial Spin-Off; (iii) the corporate actions required to resolve on the Partial Spin-Off; and (iv) all other conditions to which the Partial Spin-Off is subject.

In addition to the protocol, the legislation requires the preparation of grounds for the transaction to be submitted to the general meeting of the companies involved and shall detail: (i) the reasons or purposes of the Partial Spin-Off, and the interest of the Company in carrying out the Transaction; and (ii) the consequent reduction of the capital stock of Sendas upon the cancellation, proportional to the spun-off assets, of a portion of shares held by the Company which shall be replaced by the assets and liabilities included in the Spun-Off Assets, which shall be merged into the Company.

The "Protocol and Reasons for Partial Spin-Off of Senda Distribuidora S.A.", which embodies the terms and conditions and the reasons of the Partial Spin-Off ("Partial Spin-Off Protocol") concluded between the managements of the companies involved in March 28, 2016, is part of this Proposal in the form of Exhibit 3.1.

#### 3.2 - Appraisal Report

The accounting appraisal report of the spun-off assets of Sendas to be transferred to the Company ("Partial Spin-Off Appraisal Report"), Exhibit 3.2 to this Proposal, as provided for in Article 226 of the Brazilian Corporation Law, was prepared by Magalhães Andrade (as defined below), an independent appraisal

company hired by the management of the Company. Pursuant to the Brazilian Corporate Law, the hiring of Magalhães Andrade must be ratified by the Sendas' shareholder.

According to the Appraisal Report, the value of the Spun-Off Asset, assessed on the base date of December 31, 2015 is R\$ 7.219.343,34 (seven million, two hundred and nineteen thousand, three hundred and forty-three Reais and thirty-four cents). Under the Partial Spin-Off Protocol, the Company shall bear any changes in equity between the base date of assessment and the effective date of the Partial Spin-Off.

#### 3.3 – Appraiser's information

The management of the Company for the purposes of Article 21 of the CVM Instruction 481, provides the following information about Magalhães Andrade S/S Auditores Independentes, enrolled with the CNPJ/MF under No. 62.657.242/0001-00, registered in the register of CRC/SP under No. 2SP000233/O-3, with headquarters in the city of São Paulo, State of São Paulo, at Avenida Brigadeiro Faria Lima, No. 1893, 6º andar, conjuntos 61 and 62, Jardim Paulistano, CEP 01452- 001 ( "Magalhães Andrade"), hired as appraisal company responsible for preparing the Assessment Report: (i) recommended Assessor. For the preparation of the Appraisal Report, the management of the Company recommended the hiring of the independent company Magalhães Andrade. (ii) Description of the technical capacity of Magalhães Andrade for the preparation of the Appraisal Report makes part of Exhibit 3.3 (ii) to this Proposal.

**Work proposal submitted.** The work proposed by Magalhães Andrade to the Company is available for consultation by the Shareholders at the Company's headquarters.

Relationship between Magalhães Andrade, the Company and related parties in the last 3 (three) years. The list of the work performed by Magalhães Andrade in the last 3 (three) years is shown in Exhibit 3.3 (iv) to this Proposal.

#### 4 – ABSENCE OF ARTICLE 264 REPORT OF THE BRAZILIAN CORPORATE LAW

Complementing the considerations above, the Company clarifies that the report required by Article 264 of the Brazilian Corporation Law shall not be developed, since, in the context of the Partial Spin-Off, there is no relationship of exchange of shares or interest of the minor shareholders of Sendas to be safeguarded, since the Company owns all Sendas' shares; and the report provided for in Article 264 of the Brazilian Corporate Law would only have informational value.

#### **5 – CORPORATE APPROVALS**

This Proposal was approved by the Board of Directors and recommended by the Company's audit committee in meetings held on March 2, 2016 and March 3, 2016, respectively, as the Minutes that are available to you at the headquarters of the Company and the relevant electronic pages of the Company (www.gpari.com.br/), CVM (www.cvm.gov.br) and BM&FBOVESPA (www.bmfbovespa.com.br).

#### 6 - AMENDMENTS TO THE COMPANY'S BYLAWS

As described in the Partial Spin-Off Protocol, there shall be no amendments to the Company's bylaws as a result of the Transaction.

#### 7 - MATTERS TO BE RESOLVED AT THE EGM

The following matters shall be resolved at the Extraordinary General Meeting:

- (i) ratification of the hiring of Magalhães Andrade as a specialized company that carried out the accounting appraisal of the Spun-Off Assets on the base date of December 31, 2015 for purposes of the Transaction;
- (ii) approval of the Appraisal Report;
- (iii) approval of the merger by the Company, of the Spun-Off Assets; and
- (iv) if above matters are approved, authorization and ratification of all actions of the Company's management necessary to effect the resolutions proposed and approved by the shareholders of the Company.



#### **8 – GENERAL PROVISIONS**

For these reasons and in accordance with Brazilian Corporate Law, the Bylaws of the Company and the provisions of this Proposal, the management of the Company recommends to you the approval of the Transaction in the OEGM A to be held on April 27, 2016, as well as other matters related to it, as described above.

Finally, the management clarifies that this Proposal, the Appraisal Report and the Partial Spin-Off Protocol are available at the headquarters of the Company, the websites of the Company (www.gpari.com.br/), CVM (www.cvm.gov.br) and BM&FBOVESPA (www.bmfbovespa.com.br).

São Paulo, March 28, 2016

#### **MANAGEMENT**

## EXHIBIT 1 TO THE MERGER PROPOSAL FOR SENDAS DISTRIBUIDORA S.A.

INFORMATION ON THE RELATED PARTIES (according to Article 8 of CVM Instruction 481)

1 Name and qualification of the related parties:

**Sendas Distribuidora SA**, a closed corporation, headquartered in the city of São João do Meriti, State of Rio de Janeiro, in João Antônio Sendas Street, no. 286, parte, Jardim José Bonifácio, CEP 25565-330, enrolled with the CNPJ/MF under No. 06.057.223/0001-71 and the Board of Trade of the State of Rio de Janeiro under NIRE 33.300.272.909.

2 Nature of the relationship of the interested related party with the Company:

Edgar Filing: BRAZILIAN DISTRIBUTION CO COMPANHIA BRASILEIRA DE DISTR CBD - Form 6-K/A The Company is shareholder of the entirety of Sendas' shares.

Number of shares and other securities issued by the Company that are held by the interested related party, directly or indirectly:

Edgar Filing: BRAZILIAN DISTRIBUTION CO COMPANHIA BRASILEIRA DE DISTR CBD - Form 6-K/A Sendas does not hold any stock or other securities issued by the Company.

4 Any existing balances payable and receivable between the parties involved:

The balances of assets and liabilities relating to the agreements between Sendas and the Company, which are described in Exhibit 4.1.2 (v) to the Partial Spin-Off Protocol shall be settled by co-mingling of assets.

5 Detailed description of the nature and extension of the interest concerned:

The proposal of the Partial Spin-Off shall be submitted to the resolution of the Extraordinary and Annual Shareholders' Meeting of the Company to be held on April 27, 2016.

As described in item 2 of the Partial Spin-Off Protocol, the Company has interest in the approval of the Partial Spin-Off, given that the Partial Spin-Off shall result in benefits of equity and financial nature which shall optimize the conduction of the business currently conducted by Sendas, which shall be concentrated in the CBD reducing costs in administrative areas and with the fulfillment of accessory obligations and generating the use of synergies.

Immediately before the Transaction, there shall be another corporate transaction in the group to which the Company and Sendas belong, through which Barcelona Comércio Varejista e Atacadista S.A. a closed corporation, headquartered in the City of São Paulo, State of São Paulo, at Avenida Aricanduva, 5555, Âncora E, Vila Aricanduva, CEP 03527-000, enrolled with the CNPJ/MF under No. 07.170.943/0001-01 at the Board of Trade of the State of São Paulo under NIRE 35.300.320.590 ("Barcelona"), a subsidiary of the company, shall be merged into Sendas.

Such merger shall lead to the increase of Sendas' capital stock in an amount corresponding to the difference between the total book value of Barcelona and the book value of the interest held by Sendas in Barcelona, in that Sendas shares issued as a result of the merger shall be assigned to the Company in replacement with the common shares of Sendas that the Company was the holder, which shall be canceled by the Merger.

Recommendation of the management about the proposal, highlighting the advantages and disadvantages of the transaction for the Company:

The management assessed the Partial Spin-Off from the perspective of the interest of the Company and concluded that it serves the best interests of the Company and its shareholders.

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Due to the above mentioned, the management believes that the Partial Spin-Off shall benefit all Company's shareholders, regardless of type or class, and since there shall be no capital increase as a result of the Partial Spin-Off, there shall be no dilution of the interest currently held by shareholders in the capital stock of the Company.

7 If the matter submitted to the approval of the meeting is an agreement subject to the requirements of Article 245 of Law 6404 of 1976.

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Not application	able. <u>EXHIBIT 2</u>	TO THE MERG	ER PROPOSA	L FOR SENDA	<u>AS DISTRIBUII</u>	DORA S.A.	

# INFORMATION ON THE REORGANIZATION (according to Exhibit 20-A of CVM Instruction 481)

In compliance with the provisions of Article 20-A of CVM Instruction 481, the Company provides the following information for the performance of the Extraordinary and Annual Shareholders' Meeting, to be held on April 27,2016 at 10:00 hours, at its headquarters:

1 Protocol and reasons for the Transaction, pursuant to Articles 224 and 225 of Law 6404 of 1976.

Edgar Filing: BRAZILIAN DISTRIBUTION CO COMPANHIA BRASILEIRA DE DISTR CBD - Form 6-K/A The Partial Spin-Off Protocol is in **Exhibit 3.1** to this Proposal.

Other covenants, agreements and pre-agreements governing the exercise of the voting rights or transfer of shares of the remaining companies or resulting from the transaction, filed at the company's headquarters or of which the company's controller is part.

The Company has Shareholders' Agreement, which is duly filed at the headquarters of the Company and available on its website (www.gpari.com.br/), and the websites of CVM (www.cvm.gov.br) and BM&FBOVESPA (www.bmfbovespa.com.br).

3 Description of the transaction, including:

## (a) Terms and conditions:

The Transaction shall include the Spin-Off of Sendas and the merger of the Spun-Off Assets into the Company.

The shareholders' equity of Sendas, to be transferred and mergered into the Company, comprises the assets and liabilities listed in Exhibit 1 to the Appraisal Report ("**Spun-Off Assets**").

According to the Appraisal Report, the total book value of the Spun-Off Assets is equivalent to R\$ 7.219.343,34 (seven million, two hundred and nineteen thousand, three hundred and forty-three Reais and thirty-four cents), on the base date of December 31, 2015.

The Partial Spin-Off entails the reduction of the capital stock of Sendas. There shall be no increase in the capital stock of the Company, since, due to the merger of the Spun-Off Assets, part of the interest that the Company has in Sendas shall be canceled and replaced with the assets and liabilities included in the Spun-Off Assets merged into the Company.

The balances of assets and liabilities relating to agreements between Sendas and the Company shall be settled by co-mingling of assets.

(b) Obligations to indemnify: (i) managers of any of the companies involved; (ii) if the transaction does not occur.

Not applicable.

(c) Comparison table of rights, advantages and restrictions of the shares of the companies involved or arising before and after the transaction.

If the Partial Spin-Off is implemented, part of Sendas' shares shall be canceled in proportion to the Spun-Off Assets.

There shall not be, however, change in the rights and advantages of other shares issued by Sendas or change in the rights and advantages of the common and preferred shares issued by the Company as a result of the Partial Spin-Off.

(d) Any need for approval by debenture holder or other creditors.

Not applicable.

(e) Assets and liabilities which shall form each portion of the equity, in the event of Spin-Off.

The Spun-Off Assets consist of the following assets and liabilities elements as described in the Partial Spin-Off Protocol briefly detailed below:

Assets Liabilities Shareholders' equity **Spun-Off Assets**R\$ 1.626.011.986,91
R\$ 1.618.792.643,57
R\$ 7.219.343,34

(f) Intention of the companies resulting from obtaining the registration from the securities issuer.

The Company already has registration of the securities issuer before CVM. Sendas does not intend to get such registration.

4 Plans for the conduction of corporate business, especially with regard to specific corporate events intended to be promoted.

The Partial Spin-Off shall not change the conduction of the corporate business of the Company, since it represents the mere replacement of the equity interest of the Company in Sendas with assets and liabilities included in the Spun-Off Assets.

5 Analysis of the following aspects of transaction:

(a) Description of the main expected benefits, including: (i) synergies, (ii) tax benefits; and (iii) strategic advantages.

The Partial Spin-Off is aligned with the optimization strategy of the corporate and business structures of the group to which the Company and Sendas belong. This is intended to reduce costs in administrative areas and the fulfillment of accessory obligations and generate use of synergies, which shall result in benefits of equity and financial nature for the Company and Sendas.

## (b) Costs

The Company's management estimates that the costs with the implementation of the Partial Spin-Off shall be, approximately, R\$ 300.000,00 (three hundred thousand Reais), including the expenses with publications, auditors, appraisers, lawyers and other professional hired to provide assistance to the Transaction.

## (c) Risk factors

With the Partial Spin-Off, the business currently conducted by Sendas is intend to be transferred in order to concentrate them in the CBD and take advantage of the synergies with this integration. This integration process may result in difficulties of transactional, commercial, financial, contractual and technological nature, which can make that the expected synergies are not used, or unforeseen losses or expenses occur.

The management of the Company may therefore not be able to successfully implement the desired integration, or to obtain expected returns on Investments on the Partial Spin-Off, which may adversely affect the Company.

(d) In the case of Transaction with a related party, any options that could have been used to achieve the same purposes, indicating the reasons why those options were rejected.

Not applicable. The Company carried out general studies on the options that could have been adopted as an alternative to the Partial Spin-Off, analyzing and comparing all the options, concluding that the Partial Spin-Off, as presented in this Proposal, is the more efficient option, compatible with the purposes and expectations of the Company.

## (e) Exchange ratio

Not applicable, given that there shall not be capital increase of the Company as a result of the Partial Spin-Off.

- (f) In transactions involving parent companies, subsidiaries or companies under common control:
- (i) Shares exchange ratio calculated in accordance with Article 264 of Law 6404 of 1976.

Not applicable. See item 5(e) above.

(ii) Detailed description of the process of negotiation of the exchange ratio and other terms and conditions of the transaction.

Not applicable. See item 5(e) above.

(iii) If the transaction was preceded in the last 12 (twelve) months of an acquisition of control or acquisition of an interest in a controlling block: (a) benchmarking of the exchange ratio and the price paid in the acquisition of control; and (b) Reasons for any differences in assessment in different transactions.

Not applicable. See item 5(e) above.

(iv) Justification of why the exchange ratio is commutative with the description of the procedures and criteria adopted to ensure the interchangeability of the transaction or, if the exchange ratio is not commutative, detailing of the payment or equivalent measures taken to ensure adequate compensation.

Not applicable. See item 5(e) above.

6 Copy of the Minutes of all meetings of the Board of Directors, Fiscal Council and special committees on which the transaction was discussed, including any dissenting votes.

The Minutes of the meetings of the Board of Directors and the Fiscal Council of the Company that discussed and/or approved the terms of the Partial Spin-Off are in **Exhibit 2(6)** to this Proposal.

These Minutes were also available at the headquarters of the Company and the websites of the Company (www.gpari.com.br/), CVM (www.cvm.gov.br) and BM&FBOVESPA (www.bmfbovespa.com.br).

7 Copy of studies, presentations, reports, views, opinions and assessment reports of the involved in the transaction available to the controlling shareholder at any stage of the transaction.

The Appraisal Report is in **Exhibit 3.2** to this Proposal.

7.1 Identification of possible conflicts of interest between the financial institutions, companies and professionals who have prepared the documents mentioned in item 7 and the companies involved in the transaction.

No conflicts.

8 Bylaws drafts or statutory amendments of companies resulting from the transaction.

The Company's bylaws will not change as a result of the Partial Spin-Off.

As a result of the Partial Spin-Off, the capital stock of Sendas shall be reduced and shall go from R\$ 2.704.505.394,00 (two billion, seven hundred and four million, five hundred and five thousand three hundred and ninety-four Reais), divided into 1.848.980.048 (one billion, eight hundred forty-eight million, nine hundred and eighty thousand and forty-eight) common shares, with no par value to R\$ 2.697.286.050,00 (two billion, six hundred ninety-seven million, two hundred and eighty-six thousand and fifty Reais), divided into 1.842.676.943 (one billion, eight hundred forty-two million, six hundred and seventy-six thousand, nine hundred and forty-three) common shares, without par value, all owned by the Company. As a result, the bylaws of Sendas shall be amended to reflect the following new wording of caput of Article 4:

"Article 4. The capital stock of the Company fully paid in national currency, credit and/or assets, is R\$ 2.697.286.050,00 (two billion, six hundred ninety-seven million, two hundred and eighty-six thousand and fifty Reais), divided into 1.842.676.943 (one billion, eight hundred forty-two million, six hundred and seventy-six thousand, nine hundred and forty-three) common shares, with no par value."

9 Financial statements used for the purposes of the transaction, in accordance with specific standards.

Due to the provisions of Article 10 of CVM Instruction 565, of June 15, 2015 ("CVM Instruction 565"), this item does not apply to the Company, considering that there shall be no capital increase, exchange ratio between the shares of Sendas and the Company's shares or dilution of the shareholders of the Company's shareholders.

Regarding Sendas, the Partial Spin-Off shall be held considering the book value of the Spun-Off Assets, as reflected in Sendas' Balance Sheet on the reference date of December 31, 2015, which is in Exhibit 1 to the Appraisal Report contained in **Exhibit 3.2** to this Proposal.

10 Financial statements prepared pro forma for the purposes of the transaction, in accordance with specific standards.

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Not applicable, under the provisions of Article 10 of the CVM Instruction 565, considering that there shall be no dilution of the Company's shareholders as a result of the Partial Spin-Off.

11 Document containing information about the companies directly involved that are not public companies.

The current version of Sendas' bylaws is in **Exhibit 2(11)** to this Proposal. Given that the Company owns all of the Sendas' shares, the information required in item (a) to (d) of this item are already reflected in the Company's Reference Form.

Description of capital structure and control after the transaction, in accordance with item 15 of the Reference Form.

Not applicable, since there shall be no change in the capital structure and control of the Company after the Partial Spin-Off.

Number, class, kind and type of securities of each company involved in the transaction held by any other companies involved in the transaction, or persons related to these companies, as defined by the standards that deal with public offer for acquisition of shares.

The securities held by companies involved in the Partial Spin-Off and by related people are:

- (i) **Company in Sendas:** 1.848.980.048 (one billion, eight hundred forty-eight million, nine hundred and eighty thousand and forty-eight) common shares (already considered the capital increase resulting from the merger of Barcelona see item 5 of Exhibit 1 to this Proposal); and
- (ii) Wilkes Participações S.A. (controlling company of the Company) in the Company: 94.019.178 common shares.
- Exposure of any of the companies involved in the transaction, or related people, as defined by the standards that deal with public offer for acquisition of shares in derivatives related to securities issued by other companies involved in the transaction.

15 Report covering all business executed in the last 6 (six) months by the persons listed below with securities issued by the companies involved in the transaction.

Document through which the Special Independent Committee has submitted its recommendations to the Board of Directors, if the transaction has been negotiated in accordance with the Guidance Opinion CVM 35, 2008.

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Not applicable.	

### EXHIBIT 3.1 TO THE MERGER PROPOSAL FOR SENDAS DISTRIBUIDORA S.A.

PROTOCOL AND JUSTIFICATION FOR PARTIAL SPIN-OFF OF SENDAS DISTRIBUIDORA S.A.

By this private instrument:

- (1) SENDAS DISTRIBUIDORA S.A., a closed corporation, headquartered in São João de Meriti, State of Rio de Janeiro, at Rua João Antônio Sendas no. 286, parte, enrolled with the Brazilian Register of Corporate Taxpayers from Ministry of Treasury CNPF/MF under No. 06.057.223/ 0001-71 and at the Board of Trade of the State of Rio de Janeiro under NIRE 33.300.272.909, herein represented pursuant to its Bylaws ("Sendas"); and
- **COMPANHIA BRASILEIRA DE DISTRIBUIÇÃO**, an open stock corporation, headquartered in the City of São Paulo, State of São Paulo, at Avenida Brigadeiro Luís Antônio, 3142, CEP 01402-901, enrolled with the CNPJ/ MF under No. 47.508.411/0001-56 and the Board of Trade of the State of São Paulo ("JUCESP") under NIRE 35.300.089.901, herein represented pursuant to its Bylaws ("CBD", and when referred to jointly with Sendas, "Parties" and individually as "Party").

**DECIDE**, pursuant to the provisions of Articles 224, 225, 227 and 229 of Law 6.404 of December 15, 1976, as amended ("**Brazilian Corporate Law**"), to enter into this Protocol and Justification of Partial Spin-Off ("**Protocol**"), to govern the terms and conditions of the partial spin-off of Sendas, followed by the merger of the spun-off portion, as shown below, by CBD ("**Partial Spin-Off**"), subject to the approvals mentioned in Clause 4.2. below.

## 1 Purpose

The Protocol aims to establish the foundations of the Partial Spin-Off proposal, with the subsequent assignment to the CBD of Sendas assets, as provided for in Article 229, Paragraph 3 of the Brazilian Corporation Law and the spun-off assets for the merger by the Receiver, effective as of May 01, 2016.

## 2 Justification and interest of the Parties in the implementation of the Partial Spin-Off

The management of Sendas and CBD understand that, if approved, the Partial Spin-Off will result in the transfer and subsequent merger into the CBD, of part of Sendas' assets and liabilities, which shall optimize the conduction of the business currently conducted by Sendas, which shall be concentrated in CBD, and the business currently conducted by Barcelona, which shall be concentrated in Sendas, reducing costs in administrative areas and with the compliance with accessory obligations, generating the use of synergies.

#### 3 Assessment of the Spun-Off Assets

- **3.1 Spun-Off Assets**. As a result of the Partial Spin-Off, part of the shareholders' equity of Sendas, comprising the assets and liabilities described in the Report (as defined below), including, but not limited to those listed in **Exhibit 3.1** to this Protocol ("**Transferred Items**") shall be vested and merged into CBD ("**Spun-Off Assets**").
- **3.2 Assessment.** The Parties agree that, in accordance with the appraisal report of **Exhibit 3.2** to this Protocol ("**Report**"), the book value of the Spun-Off Assets was assessed by **MAGALHÃES ANDRADE**

S/S AUDITORES INDEPENDENTES, registered with the Regional Accounting Council of the State of São Paulo, under No. 2SP000233/O-3 and the CNPJ/MF under No. 62.657.242/0001-00, headquartered in the City of São Paulo, State of São Paulo, at Av. Brigadeiro Faria Lima, 1.893, 60 andar, conjuntos 61 and 62, Jardim Paulistano, CEP 01451-001 ("Appraiser"), on the reference date of December 31, 2015 based on the Balance Sheet prepared by Sendas management on the same date and for this specific purpose. According to the Report, the total book value of the Spun-Off Assets, intended for merger into the CBD is equivalent to R\$ 7.219.343,34 (seven million, two hundred and nineteen thousand, three hundred and forty-three Reais and thirty-four cents) .

- **3.3 Equity Variations**. The equity variations occurring in the Spun-Off Assets transferred to CBD between the assessment date and the date of merger of the Spun-Off Assets by CBD, if any, shall be absorbed by CBD and directly recorded in its financial statements.
- **3.4 Conflict**. The Appraiser has declared it has no interest, direct or indirect, in the Parts or with regard to Partial Spin-Off itself, which could prevent or affect the preparation of the Report requested to it for purposes of the Partial Spin-Off.

### 4 Overview of the Partial Spin-Off

If the proposal for the Partial Spin-off is approved, the Partial Spin-Off shall be implemented according to the following bases:

### 4.1 Capital Stock

## 4.1.1 Current composition.

- (i) Sendas' capital stock, fully subscribed and paid-up, is currently R\$ 1.935.172.983,00 (one billion, nine hundred thirty-five million, one hundred and seventy-two thousand, nine hundred and eighty-three Reais) divided into 1.177.287.046 (one billion, one hundred seventy-seven million, two hundred and eighty-seven thousand and forty-six) common shares, without par value, all held by CBD;
- (ii) On the same date and prior to the implementation of the Partial Spin-Off, Barcelona Comércio Varejista e Atacadista S.A. ("**Barcelona**"), a subsidiary of Sendas, shall be merged into Sendas ("**Merger**"). As a result of the Merger, Sendas' capital stock will be R\$ 2.704.505.394,00 (two billion, seven hundred and four million, five hundred and five thousand three hundred and ninety-four Reais); and
- (iii) CBD's capital stock, fully subscribed and paid-up, is R\$ 6.806.129.356,79 (six billion, eight hundred and six million, one hundred and twenty-nine thousand, three hundred fifty-six Reais and seventy-nine cents), divided into 265.701.713 (two hundred sixty-five million, seven hundred and one thousand, seven hundred and thirteen) registered shares with no par value, from which (a) 99.679.851 (ninety-nine million six hundred seventy-nine thousand, eight hundred fifty-one) are common shares; and (b) 166.021.862 (one hundred sixty-six million, twenty-one thousand, eight hundred sixty-two) are preferred shares.

#### **4.1.2. Consequences of the Partial Spin-Off for the Parties.** If the Partial Spin-Off is approved:

- (i) Sendas' capital stock shall be reduced by R\$ 7.219.343,00 (seven million, two hundred and nineteen thousand, three hundred and forty-three Reais) through the cancellation of 6.303.104 (six million, three hundred and three thousand, one hundred and four) registered common shares, without par value, held by CBD;
- (ii) Thus, Sendas' capital shall increase from R\$ 2.704.505.394,00 (two billion, seven hundred and four million, five hundred and five thousand three hundred and ninety-four Reais), divided into 1.848.980.048 (one billion, eight hundred and forty-eight million, nine hundred and eighty thousand and forty-eight) registered common shares, with no par value to R\$ 2.697.286.050,00 (two billion, six hundred ninety-seven million, two hundred eighty-six and fifty thousand Reais), divided into 1.842.676.943 (one billion, eight hundred forty-two million, six hundred and seventy-six thousand, nine hundred and forty-three) registered common shares, without par value, all held by CBD. As a result, Sendas bylaws shall be amended to reflect the following new wording of caput of Article 4:
- "Article 4. The capital stock of the Company, fully paid-up in national currency, credit and/or assets, is R\$ 2.697.286.05,.00 (two billion, six hundred ninety-seven million, two hundred and eighty-six thousand and fifty Reais) divided into 1.842.676.943 (one billion, eight hundred forty-two million, six hundred and seventy-six thousand, nine hundred and forty-three) registered common shares, with no par value."
- (iii) CBD's capital stock shall not be amended, since, as a result of the Partial Spin-Off, part of the interest that the CBD has in Sendas shall be canceled and replaced with assets and liabilities included in the Spun-Off Assets;
- (iv) There will be no amendment of CBD bylaws as a result of the Partial Spin-Off; and
- (v) The balances of assets and liabilities relating to agreements between Sendas and CBD, which are described in **Exhibit 4.1.2(v)** to this instrument, shall be settled by co-mingling of assets.
- **4.2** Conditions for the implementation of the Partial Spin-Off. The implementation of the Partial Spin-Off, with the version of the Spun-Off Assets for merger into CBD, the appointment of the Appraiser, the approval of the Report and other terms and conditions of this Protocol have been approved by Board of Directors of CBD, on March 3, 2016 and are subject to approval or ratification, as applicable, of CBD's and Sendas' shareholders.
- **4.3 Justification of Partial Spin-Off.** CBD shall succeed Sendas only in the rights and obligations transferred to it as part of the Spun-Off Assets, without solidarity with Sendas, under Articles 229, paragraph 1 and 233, sole paragraph of the Brazilian Corporate Law. The Partial Spin-Off shall be effective as of May 01, 2016.
- **4.4 Refund value**. Given that CBD is Sendas' unique shareholder, the right of refunding does not apply.

**4.5** Interest in the capital stock of the Parties. As described in item 4.1.2 above, part of the shares that CBD holds in Sendas' capital shall be canceled as a result of the Partial Spin-Off.

#### 5 GENERAL PROVISIONS

- **5.1 Severability.** If any court holds any of the provisions in this Agreement invalid or unenforceable, such invalidity or unenforceability shall not affect the validity and enforceability of the remaining provisions, which shall be fully complied with, and the Parties agree to exert their best efforts to validly adjust in order to ensure same effects of the invalid or unenforceable provision.
- **5.2 Entire Agreement, exhibits and amendments.** This Protocol and its exhibits include all the understandings and covenants of the management of the Parties, as applicable, with respect to the matters covered herein. This Protocol and its exhibits may only be amended or added by instrument in writing signed by all the managers of the Parties.
- **Registration.** Approved the Partial Spin-Off by the shareholder of Sendas' and CBD' shareholders, CBD management shall be responsible for promoting the filing and publication of all acts relating to the Partial Spin-Off, pursuant to Article 229, paragraph 4 of the Brazilian Corporate Law
- **5.4 Applicable Law.** This Agreement shall be governed and construed by the laws of the Federative Republic of Brazil.
- **5.5 Recommendation**. In light of the above elements, including all requirements of Articles 224 and 225 of the Brazilian Corporate Law, it is understood that the Partial Spin-off meets the interests of the Parties and their shareholders, reason why its implementation is recommended.

And, in witness whereof, the parties sign the present instrument in six (6) counterparts of same form and content, in the presence of the two (2) undersigned witnesses.

São Paulo, March 28, 2016

[Page of signatures of the Protocol and Justification of the Partial Spin-Off of Sendas Distribuidora S.A. dated as of March 28, 2016]

SEND	DAS DISTRIBUIDORA S.A.		
	Luiz Elísio Castello Branco de Melo CEO	Antonio Sergio Salvador dos Santos Officer	
COMI	PANHIA BRASILEIRA DE DISTRIBUIÇÃO		
	Antonio Sergio Salvador dos Santos HR Vice-President Officer	Christophe José Hidalgo Financial Vice-President Officer	_
WITN	ESSES:		
Name	»:	Name:	
ID:		ID:	
CPF:		CPF:	
			129

## **EXHIBIT 3.1 to the Spin-Off Protocol**

## **Transferred Items**

## (a) Intellectual Property

Ref. of the case	Official number	Brand	Product & service specification 18	Storage date	Registration date	Validity date	Status of the case
M2679602	200026909		Backpacks and bags [included in this class]. 25	01/27/1999	08/27/2002	08/27/2022	Registered.
M2679612	200026917		Women's, men's and children's shoes and clothing [included in this class].	01/27/1999	08/27/2002	08/27/2022	Registered.
M2679628	321368737		03	01/27/1999	09/13/2005	09/13/2025	Registered.

Abrasives, acetone to remove nail polish, bleach, fabric softeners, anil, lipstick, floor wax, dye for laundry, conditioners, eyebrow pencils, shaving cream, creams for embellishment and makeup, hair and skin cleaning and beauty creams, toothpaste, deo-cologne, deodorant, skin emulsion, nail polish, essence for perfumes, hair fixers, gel, makeup pencil, carpet, rug and glass cleaners, soda lixivium, hair

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lotions, facial
                                       masks, cleaning oil,
                                        fragrance oil, face
                                        powder, perfumes,
                                          rouge, laundry
                                          products, cloth
                                       bleaching products,
                                          bar, liquid and
                                          powder soap,
                                         detergents and
                                         soaps, scented
                                        salts, shampoos,
                                          soaps, talcum
                                        powder, hair dyes
                                        and stain remover
                                           for clothing.
                                               10
M267963821368745
                                                          01/27/1999 09/13/2005 09/13/2025 Registered.
                                         Baby bottles and
                                             nipples.
                                               16
M267964821368753
                                                          01/27/1999 08/27/2002 08/27/2022 Registered.
                                          Baby diapers.
                                               30
M267965822546353
                                                          02/23/2000 07/18/2006 07/18/2016 Registered.
                                           Easter eggs.
                                               35
                                         Advertising and 09/28/2006
                                                                                                Halted
M267967828747237
                                       sale of supermarket
                                            products.
M267968823468330 + EM CONTA!
                                               03
                                                          12/12/2000
                                                                                                Denied.
                                                                                             Appeal filed.
                                        Abrasives, bleach,
                                                                                               Pending
                                         fabric softeners.
                                                                                               decision
                                                                                               from the
                                        anil, lipstick, floor
                                           wax, dye for
                                                                                                 INPI.
                                             laundry,
                                          conditioners,
                                        eyebrow pencils,
                                         shaving cream,
                                            creams for
                                        embellishment and
                                        makeup, hair and
                                        skin cleaning and
                                         beauty creams,
                                           toothpaste,
                                          deo-cologne,
                                          disinfectants,
                                         deodorant, skin
```

emulsion, nail polish, essence for perfumes, hair fixers, gel, makeup pencil, carpet, rug and glass cleaners, soda lixivium, hair lotions, facial masks, cleaning oil, fragrance oil, face powder, perfumes, rouge, laundry products, cloth bleaching products, bar, liquid and powder soap, detergents and soaps, scented salts, shampoos, soaps, talcum powder, hair dyes and stain remover for clothing. 21

+ EM CONTA!

M267969823468348

Sink cleaner,
brushes [included in
this class], big
brushes, scrubbers,
dusters, dishcloth, 12/12/2000
wiping waste,
polishing gloves,
gloves, steel wool,
floorcloths, water
squeegees and
brooms.

M267970823468356 + EM CONTA!

29 12/12/2000

Processed almond, processed peanut, anchovy, tuna, poultry, olive oil, bacon, lard, French fries, dried banana, banana jam, potato dumpling, vegetable stock cubes, stock cubes, shrimp (dead), preserved, canned and salt-cured meat,

Denied.
Appeal filed.
Pending
decision
from the
INPI.

Denied.
Appeal filed.
Pending
decision
from the
INPI.

caviar, pickled onion, sauerkraut, cheese curds, coconut candy, dried coconut, pickled mushroom, compote, peanut cream or butter, whipped cream, butter cream, croquettes, preserved candy, milk-based candy, preserved pea, beef stock cubes, liver, fish fillet, candied fruit, dried fruit, sliced fruit, jam, guava jam, animal fat, vegetable oil, yogurt, lobster (died), canned legumes, boiled legumes, dried legumes, milk, powder milk, soy milk, lentil, sausage, butter, cocoa butter, coconut butter. "maria mole" candy, "mariola" candy, clams (died), quince preserves, mussel (died), meat sauce, prepared nuts, cooking oil, eggs, powder eggs, peanut candy, liver pâté, fruit pieces, dried fish, salted fish, pickled cucumber, peanut candy, pickles, lollipop, fruit pulp, soup ingredients, ham, tomato mash, "quebra-queixo" candy, cheese in general, fruit salad, vegetable salad,

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salty (meat),
                                         salmon, sausage,
                                          sardine, soups in
                                         general, milk whey,
                                            tomato juice,
                                           meringue, date,
                                        insides, raisin (dried
                                             grape) and
                                         preserved truffles.
                                                 31
                                          Almond, peanut,
                                         rice, oatmeal, oat,
                                           olive, chestnut,
                                          cocoa, coconut,
                                           non-processed
                                          cereal, pea, fava
                                                                                                   Denied.
                                         bean, bean (grain),
                                                                                                Appeal filed.
                       + EM CONTA!
                                          fresh fruit, citrus
                                                                                                  Pending
                                          fruits, chickpea,
M267971823468372
                                                            12/12/2000
                                                                                                  decision
                                           fresh greenery,
                                                                                                  from the
                                            orange, fresh
                                                                                                    INPI.
                                          vegetables, fresh
                                         lentil, lemon, corn,
                                          nuts, bell pepper,
                                         edible root, wheat
                                          and fresh green
                                           vegetables [all
                                           included in this
                                               class1.
M267972823227510
                           BABY
                                                 03
                                                            10/13/2000 12/05/2006 12/05/2016 Registered.
                      MARREQUINHO
                                              lipsticks,
                                            conditioners,
                                           eyebrow pencil,
                                           shaving cream,
                                             creams for
                                         embellishment and
                                          makeup, hair and
                                          skin cleaning and
                                           beauty creams,
                                             toothpaste.
                                            deo-cologne,
                                           deodorant, skin
                                           emulsion, nail
                                         polish, essence for
                                           perfumes, hair
                                         fixers, gel, makeup
                                         pencil, hair lotions,
                                            facial masks,
                                            cleaning oil,
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fragrance oil, face powder, perfumes, rouge, detergents and soaps, scented salts, shampoos, soaps, talcum powder, hair dyes.

**BEEF PLACE** 

**RESTAURANT** 

38-60

M267973815331339 01/04/1990 05/04/1993 05/04/2023 Registered.

Catering services.

BEEF PLACE

SENDAS

38-60

M267974815331347 01/04/1990 05/04/1993 05/04/2023 Registered.

Catering services.

29

BIO NATIVE Fruits, legumes and

vegetables

M267975825316065 (organic, boiled, dry 02/18/2003 Halted.

candied fruit and fruit jam (light and organic), fruit pulp and egg.

30

BIO NATIVE

M267976825316073

Non-processed o2/18/2003 Halted.

rice and wheat for bulgar.
31

BIO NATIVE

M267977825316081 Bean, fruits, fresh 02/18/2003 Halted.

and organic legumes and vegetables. 32

BIO NATIVE

M267978825316090 Non-alcoholic beverage, specially 02/18/2003 Halted.

organic and natural fruit juices.

M267979823790843 BIOFORÇA 03 02/08/2001

03 02/08/2001 Denied. Appeal filed.

lipsticks, Pending conditioners, decision eyebrow pencil, shaving cream, INPI.

creams for embellishment and makeup, hair and skin cleaning and beauty creams, toothpaste, deo-cologne. deodorant, skin emulsion, nail polish, essence for perfumes, hair fixers, gel, makeup pencil, hair lotions, facial masks, cleaning oil, fragrance oil, face powder, perfumes, rouge, detergents and soaps, scented salts, shampoos, soaps, talcum powder, hair dyes. 29

M267980823489019 BIONATIVE

NATIVE Dehydrated fruits, 12/26/2000

Halted

legumes and vegetables.

M267981823489027 BIO

BIONATIVE

Cereals specially 12/26/2000

Halted

granola, cookies, salt and honey.

31

M267982823489035 BIONATIVE

VE Non-processed cereals; fresh fruits,

12/26/2000 Halted

legumes and vegetables.

M267983824645359 BIONATIVE

29 06/10/2002

Halted

Processed almond, processed nut, anchovy, tuna, poultry, olive oil, bacon, lard, French fries, dried banana, banana jam, potato dumpling, vegetable stock cubes, stock cubes, shrimp (dead),

preserved, canned and salt-cured meat, caviar, pickled onion, sauerkraut, cheese curds, coconut candy, dried coconut, pickled mushroom, compote, peanut cream or butter, whipped cream, butter cream, croquettes, preserved candy, milk-based candy, preserved pea, beef stock cubes, liver, fish fillet, candied fruit, sliced fruit, jam, jelly, guava jam, animal fat, vegetable oil, yogurt, lobster (died), canned legumes, boiled legumes, dried legumes, milk, powder milk, soy milk, lentil, sausage, butter, cocoa butter. coconut butter, "maria mole" candy, "mariola" candy, clams (died), quince preserves, mussel (died), meat sauce, prepared nuts, cooking oil, eggs, powder eggs, peanut candy, liver pâté, fruit pieces, dried fish, salted fish, pickled cucumber, peanut candy, pickles, lollipop, fruit pulp, soup ingredients, ham, tomato mash, "quebra-queixo"

candy, cheese in general, fruit salad, vegetable salad, salty (meat), salmon, sausage, sardine, soups in general, milk whey, tomato juice, meringue, date, lupine bean, tapas, raisin (dried grape) and preserved truffles and truffles.

M267984828011150 BIONATIVE 30 12/19/2005 Halted

pasta, cookies, crackers; cakes; noodle, powder and cake batter, bread, cheese bread, puff pastry, pastry (pastry shop), pastry shop, petit fours [ pastry shop ], pizzas, sandwiches, pies, flour-made food: yeast; flour included in this class for food use; yeast for pasta, sugar, natural sweetener, peanut candy, starch products for food use, starch for food use, flavor ingredients for food use, rice, vanilla [flavoring], tea-made beverages, chocolate-made beverages, bonbon, mil and cocoa beverages, cocoa products, caramel {candy}, curry [spices], coffee, tea, chocolate, spices included in this class, sweets,

sweets for Christmas tree decoration, ingredients for shipping, cream {cooking}, ingredients for cold products, edible decoration for cakes, candies [sweets], spices, essence for food {except for ethereal oil and essential oil), flavourizer included in this class (except for essential oil) fondants [sweets], edible cold products, ingredients to prepare edible cold products, ice (natural or artificial), honey for human consumption [except for medicinal use], fruit jam [sweet], glucose for food use, gluten for food use, chewing gums, except for medicinal use, non-medicinal infusions, cold yogurt, ketchup [sauce], mayonnaise, honey, molasses syrup, molasses for food use, mint for candy, crushed corn, popcorn, toasted corn, sauces [spices], tomato sauce. mustard, muesli, nutmeg, milk-based flour meals [oatmeal], drops

[sweet], mixed pickles [spice], pepper, bell pepper [spice], propolis for human consumption, pudding, quiches, sago, salt, salt for food conservation, semolina for human consumption, vinegar, meat essence, semolina, soybean sauce, ice cream, ingredients for ice cream, ingredients to prepare ice cream, tabbouleh, tapioca, spice [seasoning], spice.

M267985828011168 BIONATIVE 30 12/19/2005 Halted

pasta, crackers; cakes; noodle, powder and cake batter, bread, cheese bread, puff pastry, pastry (pastry shop), pastry shop, petit fours [ pastry shop ], pizzas, sandwiches, pies, flour-made food; yeast; flour included in this class for food use; yeast for pasta, sugar, natural sweetener, peanut candy, starch products for food use, starch for food use, flavor ingredients for food use, rice, vanilla [flavoring], tea-made beverages, chocolate-made beverages, bonbon,

mil and cocoa beverages, cocoa products, caramel {candy}, curry [spices], coffee, tea, chocolate, spices included in this class, sweets, sweets for Christmas tree decoration, ingredients for shipping, cream {cooking}, ingredients for cold products, edible decoration for cakes, candies [sweets], spices, essence for food {except for ethereal oil and essential oil), flavourizer included in this class (except for essential oil) fondants [sweets], edible cold products, ingredients to prepare edible cold products, ice (natural or artificial), honey for human consumption [except for medicinal use], fruit jam [sweet], glucose for food use, gluten for food use, chewing gums, except for medicinal use, non-medicinal infusions, cold yogurt, ketchup [sauce], mayonnaise, molasses syrup, molasses for food use, mint for candy, crushed corn,

popcorn, toasted

industrial use;

M267986816354278

M267988815333064

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corn, sauces
                                         [spices], tomato
                                         sauce, mustard,
                                         muesli, nutmeg,
                                         milk-based flour
                                         meals [oatmeal].
                                          drops [sweet],
                                          mixed pickles
                                       [spice], pepper, bell
                                         pepper [spice],
                                       propolis for human
                                          consumption,
                                        pudding, quiches,
                                        sago, salt, salt for
                                       food conservation,
                                       semolina for human
                                          consumption,
                                          vinegar, meat
                                       essence, semolina,
                                       soybean sauce, ice
                                       cream, ingredients
                                          for ice cream,
                                          ingredients to
                                       prepare ice cream,
                                       tabbouleh, tapioca,
                                        spice [seasoning],
                                              spice.
                                              10-10
                       BON JARDIM
                                        Seeds, seedlings, 08/08/1991 03/02/1993 03/02/2023 Registered.
                                        plants and natural
                                             flowers.
                                               35
M267987815134860 BON MARCHÉ
                                                          09/18/1989 08/13/1991 08/13/2021 Registered.
                                         Food distribution
                                            services.
                                              40-15
                      BON MARCHÉ
                                        Auxiliary services
                                                          08/01/1990 03/01/1995 03/01/2025 Registered.
                                          for the sale of
                                       products, including
                                        import and export.
M267989815414080 BON MARCHÉ
                                          03-10, 20, 30
                                                          02/22/1990 05/05/1992 05/05/2022 Registered.
                                        Laundry products,
                                        cleaning products
                                        and tools, except
                                         for products for
                                          personal and
```

perfumery and hygiene products. and vanity items in general; hygiene products, without therapeutic application, for animal use. 04-10, 30

**BON MARCHÉ** 

Lubricant oil,

M267990815414099

grease and fuel in 02/22/1990 05/05/1992 05/05/2022 Registered.

general; non-electrical lightning items. 10-10

**BON MARCHÉ** 

M267991815414102

Seeds, seedlings, 02/22/1990 06/16/1992 06/16/2022 Registered.

plants and natural flowers.

16-10, 20, 30

Paper and

**BON MARCHÉ** 

cardboard; books,

general; office

molds and prints in 02/22/1990 04/07/1992 04/07/2022 Registered.

02/22/1990 04/07/1992 04/07/2022 Registered.

M267992815414110

and drawing material.

supplies, learning

19-10, 30, 40

Construction and

**BON MARCHÉ** 

paving materials in

M267993815414129

general; sinks,

sanitary equipment

and similar items: items used in

hydraulic installations.

**BON MARCHÉ** 

21-10, 20

M267994815414137

Animal feed; animal 02/22/1990 06/16/1992 06/16/2022 Registered.

products. 24-10, 30

**BON MARCHÉ** 

M267996815414145

bed, household

Fabrics in general;  $02/22/1990\ 04/07/1992\ 04/07/2022$  Registered.

linen; textile items for cleaning.

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29-10, 20, 30

BON MARCHÉ Beef, poultry and

M267997815414153 egg for food; fish

and other seafood: 02/22/1990 10/13/1992 10/13/2022 Registered.

fruits, vegetables, legumes and cereals. 29-40, 50

BON MARCHÉ

M267998815414161 Edible fat and oil; 02/22/1990 10/13/1992 10/13/2022 Registered.

seasoning, spices and food essences.

BON MARCHÉ 30-10, 20

M267999815414170 Oeffeet harbs for 02/22/1990 06/16/1992 06/16/2022 Registered.

Coffee; herbs for infusion. 31-10, 20, 30

**BON MARCHÉ** 

M268000815414188 Dairy products in 02/22/1990 10/13/1992 10/13/2022 Registered.

general; butter; soy

milk.

32-10, 20

BON MARCHÉ

M268001815414196 Pasta in general; 02/22/1990 06/16/1992 06/16/2022 Registered.

flour and yeast in general.

33-10, 20

BON MARCHÉ Candies and

M268002815414200 ingredients for

candy production in  $02/22/1990\,$  06/16/1992 06/16/2022 Registered.

general; sugar and sweetener in general. 35-10, 20

BON MARCHÉ Beverages, syrups

M268003815414218 and concentrated 02/22/1990 06/16/1992 06/16/2022 Registered.

juice; substances to produce beverages in general.

BON MARCHÉ 38-60

M268004815414226 02/22/1990 04/07/1992 04/07/2022 Registered.

Catering services.

M268005815414234 BON MARCHÉ 40-15 02/22/1990 07/02/1996 07/02/2016 Registered.

Auxiliary services for the sale of products, including

import and export. 33-10, 20 Clothes and clothing accessories for **BON MARCHÉ** regular use; clothes 04/09/1990 07/14/1992 07/14/2022 Registered. M268006815487290 and clothing accessories for sports; clothes and clothing accessories for professional use. 25-40, 50, 60 Clothes and clothing accessories for **BON MARCHÉ** correction, M268007815487304 04/09/1990 07/14/1992 07/14/2022 Registered. protection and security; disposable clothes and clothing accessories in general; travel items. 25-10, 20, 30 Clothes and clothing accessories for  $regular\ use;\ clothes\ 09/09/1992\ \ 01/25/1994\ \ 01/25/2024\ Registered.$ M268008816882690 BON MARCHÉ accessories for sports; clothes and clothing accessories for professional use. 25-40, 50, 60 Clothes and clothing M268009816882703 BON MARCHÉ 09/09/1992 01/25/1994 01/25/2024 Registered. accessories for correction, protection and security. 31-10, 20, 30 M268010816882711 BON MARCHÉ Dairy products in 09/09/1992 01/25/1994 01/25/2024 Registered. general; butter; soy

milk.

M268012827075464	CAFÉ GIRO THE TASTE OF BRAZIL	30 Coffee. 29-30	11/16/2004		Denied. Appeal filed Pending decision from the INPI.	d.
M268013006721273	COMENDADOR DROGARIA	Fruits, vegetables, legumes and cereals.			Pending deposit	
M268014828122385	SENDAS	Sale of drugstore products.	02/01/2006	03/11/2008	03/11/2018 Registered	<b>1</b> .
M268015827562837	ECONOMISTA DO LAR	Marketing campaign targeted at the agency of labor upon hiring of housewives.			Denied. Appeal filed Pending decision from the INPI.	d.
M268016829523707	ECONOMISTAS DO LAR SENDAS	Marketing campaign targeted at the agency of labor upon hiring of housewives. 28			Halted	
M268017823288153	EMPORIUM NATAL	Christmas decoration included in this class.	09/25/2000	12/05/2006	12/05/2016 Registered	ı.
M268018821221841	ESPAÇO GOURMET	43 Catering services.	11/18/1998	05/21/2002	05/21/2022 Registered	J.
M268019821367293	ESPAÇO GOURMET	43 Catering services.	01/25/1999	05/28/2002	05/28/2022 Registered	l.
M268020821367307	ESPAÇO GOURMET	43 Catering services.	01/25/1999	08/27/2002	08/27/2022 Registered	d.
M268021824640799	ESPAÇO GOURMET	Processed almond, processed nut, anchovy, tuna,	06/06/2002		Denied. Appeal against	

poultry, olive oil, bacon, lard, French fries, dried banana, banana jam, potato dumpling, vegetable stock cubes, stock cubes, shrimp (dead), preserved, canned and salt-cured meat, caviar, pickled onion, sauerkraut, cheese curds, coconut candy, dried coconut, pickled mushroom, compote, peanut cream or butter, whipped cream, butter cream, croquettes, preserved candy, milk-based candy, preserved pea, beef stock cubes, liver, fish fillet, candied fruit, sliced fruit, jam, jelly, guava jam, animal fat, vegetable oil, yogurt, lobster (died), canned legumes, boiled legumes, dried legumes, milk, powder milk, soy milk, lentil, sausage, butter, cocoa butter. coconut butter, "maria mole" candy, "mariola" candy, clams (died), quince preserves, mussel (died), meat sauce, prepared nuts, cooking oil, eggs, powder eggs, peanut candy, liver pâté, fruit pieces,

denial filed.
Pending
decision
from the
INPI.

dried fish, salted fish, pickled cucumber, peanut candy, pickles, lollipop, fruit pulp, soup ingredients, ham, tomato mash, "quebra-queixo" candy, cheese in general, fruit salad, vegetable salad, salty (meat), salmon, sausage, sardine, soups in general, milk whey, tomato juice, meringue, date, lupine bean, tapas, raisin (dried grape) and preserved truffles and trouts.

M268022824640802 ESPAÇO 30 06/06/2002 Halted

GOURMET

Saffron, liquid chocolate, sugar, natural sweetener, vermicelli, meat softener, rice, crushed oat, hard and chewable drops, cookies ( sandwich or not), crackers, cakes, bonbons, cocoa, coffee, cinnamon, caramel, catchup, tea, chocolate, cookies, cloves; seasoning, essences and spices included in this class, cold cream, spaghetti, cereal flour, bread flour, cereal starch, cereal flakes, chemical yeast for dough prepared using flour, starch, biological or natural yeast used to

increase elasticity and porosity of the bakery products and some pastry products, ice, lasagna, pasta, mayonnaise, cake batter, flaky, raw, simple and stuffed pastry, pastel and pizza batter; honey, candies and desserts included in this class, mixtures for cake, spice for rice, poultry, beef, legumes, fish and vegetables, mustard, garlic sauce for sandwiches, cocktail sauce. sushi sauce, tomato sauce, Easter eggs, pickles ( seasoning), Christmas cake. pancake, sweet and salty bread, pastel, chili, pepper, caramel popcorn and popcorn, pizza (disk and stuffed), ingredient for cake, pizza and pudding, pudding, quiches, ravioli, rondeli, sago, salt, snacks, sandwiches, ice cream, semolina, coffee products, vermicelli, tapioca, spices for beef, barbecue and roasted beef, toast. sweet and salty pies, vinegar and waffles.

M268023750151897	FARINHA NEGUINHO	Vermicelli, crushed oat, cookies, crackers, cake, flour, chemical and biological, powder yeast and yeast in tablets, cereal flakes, fresh, cooked and pre-cooked pasta, bread, Christmas cake, powder for cake and pizzas, pizzas, ravioli, rondeli, doughnut, snacks (except croquette), sandwiches, semolina, thin pasta, toast, salty pie, pies and waffers.		12/07/1982	12/07/2022 Registered
M268024822485451	FARMASENDAS	35	02/25/2000	01/03/2006	01/03/2026 Registered.
M268025825763533	FEIRA VIVA SENDAS	Drugstore. 31  Fresh and packed fruits, vegetables	08/18/2003	06/19/2007	06/19/2017 Registered.
M268026825941547	FRUTA E CIA	and legumes. 32  Processed fruit juice and fresh, refrigerated legumes. 35	09/30/2003		Denied. Appeal filed. Pending decision from the INPI.
M268027825941555	FRUTA E CIA	Sale of fruits, legumes ready for consumption, sliced and washed; processed fruit juice and fresh, refrigerated			Denied. Appeal filed. Pending decision from the INPI.
M268031819415537	GREEN PARK	legumes. 40-10	08/09/1996	07/06/1999	07/06/2019 Registered.

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	LANCHINHO SENDAS	Management, lease and auxiliary services for sale of properties 31-10, 20, 30	•		
M268034813682878	LANCHINHO	Dairy products in general; butter; soy milk. 32-10, 20		01/17/1989	01/17/2019 Registered.
M268035813682886	SENDAS	Pasta in general; flour and yeast in general. 33-10, 20	07/27/1987	01/24/1989	01/24/2019 Registered.
M268036813682894	LANCHINHO SENDAS	Candies and ingredients for candy production in general; sugar and sweetener in general. 35-10, 20	07/27/1987	01/24/1989	01/24/2019 Registered.
M268037813682908	LANCHINHO SENDAS	Beverages, syrups and concentrated juice; substances to produce beverages in general. 24	1	01/24/1989	01/24/2019 Registered.
M268042825830508	MAGIC COLORS	Household line: sheets, quilts, bedcovers, pillowcases, washcloth and bath towels, tablecloths, dishcloths, napkins and blankets; couch and mattress covers.		04/14/2009	04/14/2019 Registered.
M268043823940810	MAIS EM CONTA	35 Supermarket services.	05/24/2001		Denied. Appeal filed. Pending decision from the
M268044824046048	MAIS EM CONTA TODO DIA	35 Supermarket services.	06/26/2001		INPI. Denied. Appeal filed. Pending decision

M268045823940829	MAIS EM CONTA!	35 Supermarket services.	05/24/2001	from the INPI. Denied. Appeal filed. Pending decision from the INPI.
M268046823940837	MAIS EM CONTA!	35 Supermarket services.	05/24/2001	Denied. Appeal filed. Pending decision from the INPI.
M268047819162345	MARÍANNE METZGER	33 Wines. 29-10, 40, 50	03/28/1996	08/02/2005 08/02/2025 Registered.
M268048815065280	NEGUINHO	Meat, poultry and eggs for food; edible fat and oil; seasoning, spices and food essences.	08/28/1989	11/17/1992 11/17/2022 Registered.
M268049815259441	NEGUINHO	30-10 Coffee. 06	12/04/1989	04/21/1992 04/21/2022 Registered.
M268050200047574	NORMANDIE	Metallic hangers, portable metal staircases, metallic recipients for cooking or domestic		07/20/2004 07/20/2024 Registered.
M268051822027844	NORMANDIE	use. 21	09/17/1999	07/20/2004 07/20/2024 Registered.
		Non-electric bottle openers, dinnerware, tea and coffee set, sugar bowls, bowls, trays, teapots, saucepans,		

coffee set, sugar bowls, bowls, trays, teapots, saucepans, non-electric kettles, domestic sieves, except paper-made, scoops, glasses, drink mixers, skimmers, trays,

frying pans, spice holders, butter dishes, toothpick holders, steamers or not, cup holders, napkin holder, non-metallic recipients for kitchen or domestic use, salt dishes, trays to cut food and cold cuts. ironing boards, wineglass, tureen, trays, clothes line and flower vases; 31

PET SENDAS

M268052823724859

Pet food and other animal feed.

04/06/2001 03/20/2007 03/20/2017 Registered.

19-10, 30, 40

Construction and paving materials in

M268053828122326 POSTO SENDAS

sanitary equipment 02/01/2006 03/11/2008 03/11/2018 Registered.

and similar items; items used in hydraulic

> installations. 19-10, 30, 40

POSTO SENDAS

Construction and paving materials in

M268054828122350

sanitary equipment 02/01/2006 03/11/2008 03/11/2018 Registered.

and similar items; items used in

> hydraulic installations.

M268056818743077 SEND' CLUB 19-10, 30, 40

08/22/1995 09/14/1999 09/14/2019 Registered.

Construction and paving materials in general; sinks, sanitary equipment and similar items; items used in hydraulic

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installa	atior	ns.
19-10,	30,	40

		19-10, 30, 40			
M268057818125012	SEND'S CLUB	Construction and paving materials in general; sinks, sanitary equipment and similar items; items used in hydraulic installations. 19-10, 30, 40	11/01/1994		Sub-judice
M268058818125020	SEND'S CLUB	Construction and paving materials in general; sinks, sanitary equipment and similar items; items used in hydraulic installations. 25-10, 20, 30	11/01/1994	12/29/1998 <sup>-</sup>	12/29/2018 Registered.
M268059818125039	SEND'S CLUB	Clothes and clothing accessories for regular use; clothes and clothing accessories for sports; clothes and clothing accessories for professional use. 29-10, 20, 30	11/01/1994		Sub-judice.
M268060818125047	SEND'S CLUB	Beef, poultry and egg for food; fish and other seafood; fruits, vegetables, legumes and cereals. 29-40, 50	11/01/1994		Sub-judice.
M268061818125055	SEND'S CLUB	Edible fat and oil; seasoning, spices and food essences. 30-10, 20			Sub-judice.
M268063818125063	SEND'S CLUB	Coffee; herbs for infusion.	11/01/1994		Sub-judice.
M268064818125071	SEND'S CLUB	31-10, 20, 30	11/01/1994		Sub-judice.

Dairy products in general; butter; soy milk. 32-10, 20 M268065818125080 SEND'S CLUB Pasta in general; 11/01/1994 Sub-judice. flour and yeast in general. 33-10, 20 Candies and ingredients for candy production in 11/01/1994 M268066818125098 SEND'S CLUB Sub-judice. general; sugar and sweetener in general. 38-60 M268067818125110 SEND'S CLUB 11/01/1994 Sub-judice. Catering services. 40-15 Auxiliary services M268068818125128 SEND'S CLUB 11/01/1994 Sub-judice. for the sale of products, including import and export. 03-10, 20, 30 Laundry products, cleaning products and tools, except for products for personal and SEND'S CLUB industrial use; 11/04/1994 M268069818126400 Sub-judice. perfumery and hygiene products, and vanity items in general; hygiene products, without therapeutic application, for animal use. 29-10, 20, 30 Beef, poultry and SEND'S CLUB egg for food; fish and other seafood; 11/04/1994 M268070818126418 Sub-judice. fruits, vegetables, legumes and cereals. M268071818126426 SEND'S CLUB 29-40, 50 11/04/1994 Sub-judice.

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		Edible fat and oil; seasoning, spices and food essences. 19-10, 30, 40	
M268072818126434	SEND'S CLUB	Construction and paving materials in general; sinks, sanitary equipment and similar items; items used in hydraulic installations. 25-10, 20, 30	Sub-judice.
M268073818126442	SEND'S CLUB	Clothes and clothing accessories for regular use; clothes 11/04/1994 and clothing accessories for sports; clothes and clothing accessories.	Sub-judice.
M268074818126450	SEND'S CLUB	30-10, 20  Coffee; herbs for infusion.	Sub-judice.
M268075818126469	SEND'S SEND'S CLUB	31-10, 20, 30  Dairy products in 11/04/1994 general; butter; soy milk. 32-10, 20	Sub-judice;
M268076818126477	SEND'S CLUB	Pasta in general; 11/04/1994 flour and yeast in general. 33-10, 20	Sub-judice
M268077818126485	SEND'S CLUB	Candies and ingredients for candy production in general; sugar and sweetener in	Sub-judice
M268078818126493	SEND'S CLUB	general. 35-10, 20 11/04/1994	Sub-judice

Beverages, syrups and concentrated juice; substances to

Lugar i liling. Di IAZII		SIN OO OOMII AINI II/	A DI IAGILLII	IA DE DIOT	TOBB TOMESTOA
M268079818126507	SEND'S CLUB	produce beverages in general. 38-60	11/04/1994		Sub-judice.
		Catering services. 40-15			
M268080818126515	SEND'S CLUB	Auxiliary services for the sale of products, including import and export.	11/04/1994		Sub-judice.
	SEND'S CLUB	30-10, 20			
M268081818743069		Coffee; herbs for infusion.	08/22/1995		Sub-judice.
		30-10, 20			
M268082818743042	SENDA'S CLUB	Coffee; herbs for infusion.	08/22/1995		Halted
M268083003914305	SENDAS	30-10 Coffee. 35-10, 20	09/23/1960	03/19/1969	03/19/2019 Registered.
M268084006332226	SENDAS	juice; substances to produce beverages	)	06/10/1976	06/10/2016 Registered.
M268085006332234	SENDAS	in general. Auxiliary services for the sale of products, including import and export. 01-90	03/26/1969	06/10/1976	06/10/2016 Registered.
M268086006332242	SENDAS	Substances and chemicals for the industry and science. 02-10, 20	03/26/1969	06/10/1976	06/10/2016 Registered.
M268087006332250	SENDAS	Paint materials; anti-oxidant and	03/26/1969	06/10/1976	06/10/2016 Registered.
M268088006332269	SENDAS	anti-deterioration. 03-10, 20, 30	03/26/1969	06/10/1976	06/10/2016 Registered.
		Laundry products, cleaning products			

and tools, except for products for personal and industrial use; perfumery and hygiene products, and vanity items in general; hygiene products, without therapeutic application, for animal use. 04-10, 20, 30 Lubricant oil. M268089006332277 SENDAS grease and fuel in 03/26/1969 06/10/1976 06/10/2016 Registered general; atomic fuel; non-electrical lightning items. 05-70 Drugs for veterinary 03/26/1969 06/10/1976 06/10/2016 Registered. M268090006332285 **SENDAS** use. 07-60 Machinery and car parts, components M268091006332293 SENDAS and accessories, 03/26/1969 06/10/1976 06/10/2016 Registered implements, devices and transportation means. 08-10, 20, 30 Portable tools and instruments activated by M268092006332307 **SENDAS** muscular strength; 03/26/1969 06/10/1976 06/10/2016 Registered. tooling in general; sandpapers, grindstones and abrasives in general. **SENDAS** M268093006332315 09-45, 50 03/26/1969 06/10/1976 06/10/2016 Registered. Reproduction, photographic, cinematographic, optical and teaching devices and instruments;

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		electrical equipment for personal use and electronic appliances. 16-30
M268094006332323	SENDAS	Office suppliers, 03/26/1969 06/10/1976 06/10/2016 Registered. teaching and drawing material. 17-10, 20
M268095006332331	SENDAS	Rubber, plastic matter and related alloys; matters and products for heating, insulation and closing 19-10, 20, 30
M268096006332358	SENDAS	Construction and paving materials in general; buildings, structures and 03/26/1969 06/10/1976 06/10/2016 Registered. pre-fabricated or pre-molded modules; sinks, sanitary equipment and similar items. 19-10, 20, 30
M268096006332358	SENDAS	Construction and paving materials in general; buildings, structures and pre-fabricated or pre-molded modules; sinks, sanitary equipment and similar items. 20-10, 15, 20
M268097006332366	SENDAS	Furniture and furniture items in general; mattress, 03/26/1969 06/10/1976 06/10/2016 Registered. pillows and cushions in general; knife case and cutlery in general.
M268098006332382	SENDAS	24-10, 20, 30 03/26/1969 06/10/1976 06/10/2016 Registered.

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		Fabrics in general; bed, household linen; textile items for cleaning. 25-10, 20, 30
M268099006332390	SENDAS	Clothes and clothing accessories for regular use; clothes 03/26/1969 06/10/1976 06/10/2016 Registered. and clothing accessories for sports; clothes and clothing accessories for professional use. 26-1
M268100006332404	SENDAS	Notions articles and 03/26/1969 06/10/1976 06/10/2016 Registered. items. 27-10, 20
M268101006332412	SENDAS	Curtains and rugs 03/26/1969 06/10/1976 06/10/2016 Registered. in general; interior coating materials. 34-10, 20
M268102006332420	SENDAS	Raw or manufactured tobacco; smoking items. 29-10, 20, 30
M268103006520200	SENDAS	Beef, poultry and egg for food; fish and other seafood; fruits, vegetables, legumes and cereals. 31-10, 20, 30
M268104006520219	SENDAS	Dairy products in 07/07/1965 03/10/1977 03/10/2017 Registered. general; butter; soy milk. 32-10, 20
M268105006520227	SENDAS	Pasta in general; 07/07/1965 03/10/1977 03/10/2017 Registered. flour and yeast in general.
M268106006520235	SENDAS	33-10, 20 07/07/1965 03/10/1977 03/10/2017 Registered.

		Candies and ingredients for candy production in general; sugar and sweetener in general. 33-10, 20
M268106006520235	SENDAS	Candies and ingredients for candy production in general; sugar and sweetener in general. 03-40
M268107007566050	SENDAS	Natural and artificial 03/26/1969 06/10/1976 06/10/2016 Registered. hair and artificial nail. 08-40, 50
M268108007566069	SENDAS	Cutlery products, except for surgical and domestic use; cold weapon. 19-40, 50, 60
M268109007566077	SENDAS	Items used in hydraulic installations; hoses in general; raw or partially processed timber. 20-25, 25, 40
M268110007566085	SENDAS	Household items and articles; recipients, sacks and packaging in 03/26/1969 06/10/1976 06/10/2016 Registered. general; glasses, crystals and mirrors in general.
		20-45, 50
M268111007566093	SENDAS	Paint brushes and 03/26/1969 06/10/1976 06/10/2016 Registered. rolls; spikes and sticks.
M268112007566115	SENDAS	25-40, 50 03/26/1969 06/10/1976 06/10/2016 Registered.

Clothes and

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clothing
                                           accessories for
                                              correction,
                                            protection and
                                         security; disposable
                                         clothes and clothing
                                            accessories in
                                            general; travel
                                                items.
                                               29-4, 50
                                          Edible fat and oil; 07/07/1965 03/10/1977 03/10/2017 Registered.
M26811307/07/1965
                          SENDAS
                                          seasoning, spices
                                         and food essences.
                                                  31
                                           Additive for feed
                                              (except for
                                           medicinal use);
                                          alfalfa; algarovilla;
                                           algae for animal
                                            consumption;
                                          canary grass; dog
                                           biscuit: lime for
                                            animal forage;
                                           sugarcane; corn
                                            grits; coconut
                                         peelings; bran; rice
                                           flour for forage;
                                           peanut flour for
                          SENDAS
                                          animals; fish flour
M268114821663186
                                              for animal
                                                             05/24/1999 07/19/2005 07/19/2025 Registered.
                                            consumption;
                                             linseed flour
                                         (forage); hay; palm
                                          leaves for animal
                                          creation; grain for
                                          animal feed; bran
                                           mass for animal
                                         consumption; straw
                                           (forage); edible
                                            root; distillery
                                         residues for animal
                                          use: salt for cattle:
                                           sunflower seed;
                                           semolina for bird
                                         creation; rapeseed
                                         meal for cattle; corn
                                            meal for cattle.
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M268115828066116	SENDAS	Discount or benefit program management through the use of the loyalty or relationship card.	06/01/2006	03/11/2008	03/11/2018 Registered.
M268116828122296	SENDAS	Organization and production of activities and/or sports competitions included in this class, focused on leisure, entertainment and revelation of future or new athletes.	02/01/2006	03/11/2008	03/11/2018 Registered.
M268117828271801	SENDAS	Periodic publications, magazines, newspapers and periodic publications of circulation restricted to the customers of the supermarkets of the holder.	I	03/25/2008	03/25/2018 Registered.
		35			
M268118828747199				09/14/2010	09/14/2020 Registered.
	SENDAS	35			
M268119828747210		Advertising and sale of supermarket products.		09/14/2010	09/14/2020 Registered.
M268120900134151	SENDAS	-	12/22/2006	10/13/2009	10/13/2019 Registered.
		Capital investment [finance]; credit analysis and			

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management;
                                            financial
                                       sponsorship; credit
                                       card (services of -);
                                       debit card (services
                                           of -); loans
                                       [finance]; financing
                                         (services of -);
                                            fiduciary
                                           (services-).
                     SENDAS CAFÉ
                                             30-10
M268121819316857
                                                         06/10/1996 12/29/1998 12/29/2018 Registered.
                                            Coffee.
                                               30
                         SENDAS
M268122821580906
                                                         04/28/1999 07/27/2004 07/27/2024 Registered.
                        CLÁSSICO
                                            Coffee.
                                           30-10, 20
M268123818743026 SENDAS CLUB
                                                         08/22/1995
                                                                                              Halted
                                        Coffee: herbs for
                                            infusion.
                         SENDAS
M268124829210032 ESPORTE CLUBE
                                                         07/05/2007 12/22/2009 12/22/2019 Registered.
                                               21
                         SENDAS
                    ESPORTE CLUBE
                                       Bottle [empty] used 07/05/2007 12/22/2009 12/22/2019 Registered.
M268125829210040
                                       by athletes to store
                                        water or another
                                             liquid.
                         SENDAS
                                               25
M268126829210059
                                                         07/05/2007 12/22/2009 12/22/2019 Registered.
                    ESPORTE CLUBE
                                         Gym clothes,
                                        T-shirts, shorts,
                                        Bermuda shorts,
                                          pants, coats,
                                         jackets, knitted
                                       fabric, bikini, swim
                                       trunks, swimsuits,
                                         socks, boxer,
                                            panties,
                                       sweatshirts, caps,
                                          hats, sarong,
                                       dresses, jumpers,
                                        overall, camisole,
                                       shirts, pantyhose,
                                       sock kit, boxer kit,
                                        panty kit, skirts,
                                       leggings, pajamas,
                                        nightgown, baby
```

doll, costumes, suits, bra, beach robe.

SENDAS ESPORTE CLUBE

28

M268127829210067

07/05/2007 12/22/2009 12/22/2019 Registered.

Gloves for sports.

35

Auxiliary services for sale of products, including import and export; supermarket services [retail sale of products]; sale of products prepared by organizations that show social and environmental responsibility and local cultural promotion [retail]

SENDAS ESPORTE CLUBE

promotion [retail sale in

M268128829280006

supermarkets of 07/05/2007 12/22/2009 12/22/2019 Registered.

products]; customer service [commerce]; advertising and marketing services, lease of advertising spaces; preparation of strategies and sales promotion; international trade; sale of clothing items; organization of shows, events and fairs with

purposes. 40-15

commercial or advertising

M268129819132381

SENDAS EXPRESS Auxiliary services for the sale of

02/29/1996 18/08/1998 08/18/2018 Registered.

products, including import and export.

M268130821580914 SENDAS EXTRA

30-10

04/28/1999 04/23/2009 04/23/2019 Registered.

FORTE Coffee. 33-1

**SENDAS GOLD** 

SENDAS MIX

M268131818747501 Candies and 08/28/1995 04/22/1998 04/22/2018 Registered.

ingredients for candy production in

general. 40-15

40

M268132819146331

Auxiliary services for the sale of

03/14/1996 08/18/1998 08/18/2018 Registered.

products, including import and export.

SENDAS MUSIC 09-40

M268133819214191 Records and tapes 04/29/1996 12/22/1998 12/22/2018 Registered.

in general.

SENDAS NUTS 29

M268134820726222 Prepared peanut, 05/07/1998 12/26/2000 12/26/2020 Registered.

prepared oat, prepared nuts and prepared chestnuts.

35

SENDAS S@C
ATENDIMENTO
AO CLIENTE SAC

Supermarket and customer services to enhance

ente SAC consumer
elationships.

M268135821046454 SENDAS.COM.BR enabling a direct 09/09/1998 02/26/2002 02/26/2022 Registered.

channel between the parties to make suggestions and complaints and, at the same time, to offer information on

the company.

SENDAS SUGAR

**CORN FLAKES** 

30

M268136819316881 06/10/1996 04/03/2001 04/03/2021 Registered.

Cereal flakes.

SENDAS 30

M268137821580930 TRADICIONAL 04/28/1999 12/03/2002 12/03/2022 Registered.

Coffee.

SENDAS ULTRA

SHAKE 29

M268138200062000 Fruit-based meal, used in diets to 04/30/1999 06/28/2005 06/28/2025 Registered.

control weight [candies].

SENDAS ULTRA

SHAKE 30

M268139821583409 Cocoa- and chocolate-made 04/30/1999 06/28/2005 06/28/2025 Registered.

food used in diets to control weight.

09-50

SENSTAR

M268140819989380 Electric devices for personal use and 07/24/1997 07/20/1999 07/20/2019 Registered.

electronic appliances.

20-20, 25

**SENSTAR** 

M268141819989398 Cutlery and flatware 07/24/1997 07/20/1999 07/20/2019 Registered.

in general; household items

and equipment.

SUPER COMPRA 35 SENDAS

M268142824047109 Supermarket 06/28/2001 12/15/2015 12/15/2025 Registered.

services.

SUPER S 35

Supermarket

M268143820881082 product import, export, 06/29/1998 01/16/2001 01/16/2021 Registered.

representation and distribution services.

SUPEREX 35

M268144821120972 10/05/1998 10/23/2001 10/23/2021 Registered.

Supermarket. 35-10, 20

Beverages, syrups

M268145821721917 SUSTANCE and concentrated 06/10/1999 06/12/2007 06/12/2017 Registered.

juice; substances to produce beverages in general.

35

M268146820684007	TOP MIX	Food import, export, representation and distribution services. 03	04/16/1998	01/04/2005	01/04/2025	Registered.
M268147827912668	VIVA SAUDÁVEL	Cosmetic products, perfumery products, toiletry and personal hygiene products; products and substances for laundry and cleaning of domestic use; incense; sun filters.				Accepted. Payment of final fees confirmed. Pending granting of registration.
M268148827912676	VIVA SAUDÁVEL	Clothes and clothing items for regular use; clothes and clothing items for sports and professional use; shoes and hats for regular use, sports and professional	11/01/2005			Accepted.
M268149827912684	VIVA SAUDÁVEL	use. 31	11/01/2005	04/12/2011	04/12/2021	Registered.
		Farming, agricultural and grain products, such as: fresh fruits, vegetables and legumes and grain cereals, pumpkin, lettuce, algae for human or animal consumption, leek, almond (fruits), peanuts (fruit), non-processed rice, oat, fresh olive, fresh potato, beetroot, nuts, fresh				

nuts, fresh onion,

```
gran cereal,
  non-processed,
  chicory (salad),
  coconut, fresh
 mushroom, fresh
 herbs, fresh pea,
     fresh fruit,
  vegetables and
  legumes, citrus
fruit, sesame, raw
cocoa grain, grains
  (cereal), fresh
vegetables, orange,
fresh lentil, lemon,
corn, cucumber and
wheat (all included
   in this class).
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32

M268150827912692 VIVA SAUDÁVEL

11/01/2005 04/12/2011 04/12/2021 Registered.

```
Water (drink);
  mineral and air
 water: fruit flavor
    water; fruit
    juice-based
     beverage
  (non-alcoholic);
  isotonic drinks:
    juice fruits (
  non-alcoholic);
   non-alcoholic
drinks; ingredients
  to manufacture
drinks; milk-based
    drinks; drink
    ingredients:
non-alcoholic drinks
   and cocktails:
essence to prepare
 and manufacture
    drinks; fruit
   essence; fruit
      nectar (
  non-alcoholic);
      "orchata";
   sarsaparilla (
   non-alcoholic
   drink); sodas
  (beverage); ice
   cream-based
drinks; almond milk
(beverage); peanut
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milk ( non-alcoholic
beverage);
lemonade (gas and
acid drinks); tomato
juice; vegetable
juice (beverage);
syrup for beverage;
syrup for
preparation of
lemonade.
33
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VIVA SAUDÁVEL

M268151827912706

(except beer); sugarcane rum, liquors, wines,

distilled drinks, digestive drinks,

Alcoholic drinks

whisky, vodka, alcoholic drinks containing fruits, alcoholic essence,

fruit essence (alcoholic).

M268152827912714 VIVA SAUDÁVEL

35

11/01/2005 04/12/2011 04/12/2021 Registered.

11/01/2005 04/12/2011 04/12/2021 Registered.

Supermarket, sales representation; sales distribution services, import, export and wholesale and retail sale of manufactured, semi-manufactured or "in natura" products, national or foreign, of any kind and type and nature; including, without limitation, food products in general, beverage, dishware, tooling, small items. electronic appliances, cleaning, toiletry and pharmaceutical products. household items

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and equipment,
                    recipients, sacks
                    and packaging in
                   general, spikes and
                     sticks, fabrics,
                    household linen,
                   textile for cleaning.
                      clothes and
                   disposable clothing
                     accessories in
                   general and travel
                         items.
                           30
                         Liquid
                    chocolate-made
                    products, drops,
                    coffee-, cocoa- or
                    chocolate-made
                    drinks ready for
                     drink, cookies,
                    cakes, bonbons,
                   candies included in
                       the class,
                  chocolate, toppings,
                     sweets, drops,
VIVA SAUDÁVEL mayonnaise, fresh,
                      cooked and
    SENDAS
                   pre-cooked pasta, 08/18/2003 10/06/2015 10/06/2025 Registered.
                    mixture for cake.
                   pizzas and soups,
                   Easter eggs, bread,
                    Christmas cake,
                      ingredient to
                   prepare cakes and
                    pudding, risottos,
                   snacks [included in
                       the class],
                    sandwiches, ice
                   cream, sweet and
                   salty pies [included
                    in the class1: all
                    products with low
                      sugar and fat
                        content .:
                           29
                                      08/18/2003 10/06/2015 10/06/2025 Registered.
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M268154825830494 VIVA SAUDÁVEL SENDAS

M268153825830486

Canned and frozen meat and fish, milk drink ready to drink, compotes, fruit

candies included in the class, jelly, jam, yogurt, milk, butter, margarine, cheese, dessert with syrup or topping [included in this class]: all products with low sugar and fat content.

130

# (b) Real Estate

Marques; 12383, L. 6139, 105.42m in pages funds in 08 198, 29, 29, alignments, 108 and the 1st 287, measuring books 30.00m; The 2/AAD-1; 2nd measuring 2/AAH-1; 14.00m; The 2/AAK-1 3rd measuring and 2AL. 9,50m; The 4th measuring 15,00m; The 5th measuring 17,24m; The 6th with 3,50m; The 7th measuring 6,20ms and 8th measuring 9,98m, these alignments with DNER domain range, and with extension of the right side corresponding 50 20,30m, with lot No. 3642 and 35,30m the left with lots No 3716 and	funds in 08 198, 29, alignments, 108 and the 1st 287, measuring books 30.00m; The 2/AAD-1; 2nd measuring 2/AAH-1; 14.00m; The 2/AAK-1 3rd measuring and 2AL. 9,50m; The 4th measuring 15,00m; The 5th measuring 17,24m; The 6th with 3,50m; The 7th measuring 6,20ms and 8th measuring 9,98m, these alignments with DNER domain range, and with extension of the right side corresponding 5o 20,30m, with lot No.	
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3717; with an area corresponding to 3043.80 square meters.

### (c) Vehicles

Vehicle	01	02	03	
License Plate	EZK-4290	EZK-4307	EZK-4312	
City/State	RIO DE JANEIRO/RJ	RIO DE JANEIRO/RJ	RIO DE JANEIRO/RJ	RIO DE JAN
Chassi	WF0FXXTBFBTJ34659	WF0FXXTBFBTJ37871	WF0FXXTBFBTJ34036	WF0FXXTBF
Renavan Registration		467770344	467770123	4
Manufacturer	FORD / TRANSIT	FORD / TRANSIT	FORD / TRANSIT	FORD /
Model	350L 2.4 TDC	350L 2.4 TDC	350L 2.4 TDC	350l
Year/Model	11/11	11/11	11/11	
Color	WHITE	WHITE	WHITE	
Date of Purchase	05/31/2012	06/15/2012	06/15/2012	0
Insurer	ITAU SEGUROS	ITAU SEGUROS	ITAU SEGUROS	ITAU S
Effectiveness	07/31/2015 - 07/31/2016			07/31/2015 - 01
Coverage	TOTAL	TOTAL	TOTAL	
Amount (R\$)	59,500.00	59,500.00	59,500.00	
Accessories (R\$)	37,080.00	N/A	N/A	
Owner	SENDAS	SENDAS	SENDAS	
Purpose	OPERATIONAL	OPERATIONAL	OPERATIONAL	OPER
Vehicle	07	80	09	
License Plate	EZK-4328	EZK-4345	EZK-4363	Е
License Plate City/State	EZK-4328 RIO DE JANEIRO/RJ	EZK-4345 RIO DE JANEIRO/RJ	EZK-4363 RIO DE JANEIRO/RJ	E RIO DE JAN
License Plate City/State Chassis	EZK-4328 RIO DE JANEIRO/RJ WF0FXXTBFBTJ37835	EZK-4345 RIO DE JANEIRO/RJ WF0FXXTBFBTJ34210	EZK-4363 RIO DE JANEIRO/RJ WF0FXXTBFBTJ34738	
License Plate City/State Chassis Renavan Registration	EZK-4328 RIO DE JANEIRO/RJ WF0FXXTBFBTJ37835 467770417	EZK-4345 RIO DE JANEIRO/RJ WF0FXXTBFBTJ34210 467770573	EZK-4363 RIO DE JANEIRO/RJ WF0FXXTBFBTJ34738 468596968	9BWMF07X40 4
License Plate City/State Chassis Renavan Registration Manufacturer	EZK-4328 RIO DE JANEIRO/RJ WF0FXXTBFBTJ37835 467770417 FORD /TRANSIT	EZK-4345 RIO DE JANEIRO/RJ WF0FXXTBFBTJ34210 467770573 FORD /TRANSIT	EZK-4363 RIO DE JANEIRO/RJ WF0FXXTBFBTJ34738 468596968 FORD /TRANSIT	9BWMF07X40 4' VW
License Plate City/State Chassis Renavan Registration Manufacturer Model	EZK-4328 RIO DE JANEIRO/RJ WF0FXXTBFBTJ37835 467770417 FORD /TRANSIT 350L 2.4 TDC	EZK-4345 RIO DE JANEIRO/RJ WF0FXXTBFBTJ34210 467770573 FORD /TRANSIT 350L 2.4 TDC	EZK-4363 RIO DE JANEIRO/RJ WF0FXXTBFBTJ34738 468596968 FORD /TRANSIT 350L 2.4 TDC	9BWMF07X40 4
License Plate City/State Chassis Renavan Registration Manufacturer Model Year/Model	EZK-4328 RIO DE JANEIRO/RJ WF0FXXTBFBTJ37835 467770417 FORD /TRANSIT 350L 2.4 TDC 11/11	EZK-4345 RIO DE JANEIRO/RJ WF0FXXTBFBTJ34210 467770573 FORD /TRANSIT 350L 2.4 TDC 11/11	EZK-4363 RIO DE JANEIRO/RJ WF0FXXTBFBTJ34738 468596968 FORD /TRANSIT 350L 2.4 TDC 11/11	9BWMF07X40 4' VW
License Plate City/State Chassis Renavan Registration Manufacturer Model Year/Model Color	EZK-4328 RIO DE JANEIRO/RJ WF0FXXTBFBTJ37835 467770417 FORD /TRANSIT 350L 2.4 TDC 11/11 WHITE	EZK-4345 RIO DE JANEIRO/RJ WF0FXXTBFBTJ34210 467770573 FORD /TRANSIT 350L 2.4 TDC 11/11 WHITE	EZK-4363 RIO DE JANEIRO/RJ WF0FXXTBFBTJ34738 468596968 FORD /TRANSIT 350L 2.4 TDC 11/11 WHITE	9BWMF07X40 4' VW STANI
License Plate City/State Chassis Renavan Registration Manufacturer Model Year/Model Color Date of Purchase	EZK-4328 RIO DE JANEIRO/RJ WF0FXXTBFBTJ37835 467770417 FORD /TRANSIT 350L 2.4 TDC 11/11 WHITE 06/21/2012	EZK-4345 RIO DE JANEIRO/RJ WF0FXXTBFBTJ34210 467770573 FORD /TRANSIT 350L 2.4 TDC 11/11 WHITE 06/21/2012	EZK-4363 RIO DE JANEIRO/RJ WF0FXXTBFBTJ34738 468596968 FORD /TRANSIT 350L 2.4 TDC 11/11 WHITE 05/17/2012	9BWMF07X40 4' VW STANI
License Plate City/State Chassis Renavan Registration Manufacturer Model Year/Model Color Date of Purchase Insurer	EZK-4328 RIO DE JANEIRO/RJ WF0FXXTBFBTJ37835 467770417 FORD /TRANSIT 350L 2.4 TDC 11/11 WHITE 06/21/2012 ITAU SEGUROS	EZK-4345 RIO DE JANEIRO/RJ WF0FXXTBFBTJ34210 467770573 FORD /TRANSIT 350L 2.4 TDC 11/11 WHITE 06/21/2012 ITAU SEGUROS	EZK-4363 RIO DE JANEIRO/RJ WF0FXXTBFBTJ34738 468596968 FORD /TRANSIT 350L 2.4 TDC 11/11 WHITE 05/17/2012 ITAU SEGUROS	9BWMF07X40 4' VW STANI 0! ITAU S
License Plate City/State Chassis Renavan Registration Manufacturer Model Year/Model Color Date of Purchase Insurer Effectiveness	EZK-4328 RIO DE JANEIRO/RJ WF0FXXTBFBTJ37835 467770417 FORD /TRANSIT 350L 2.4 TDC 11/11 WHITE 06/21/2012 ITAU SEGUROS 07/31/2015 - 07/31/2016	EZK-4345 RIO DE JANEIRO/RJ WF0FXXTBFBTJ34210 467770573 FORD /TRANSIT 350L 2.4 TDC 11/11 WHITE 06/21/2012 ITAU SEGUROS 07/31/2015 - 07/31/2016	EZK-4363 RIO DE JANEIRO/RJ WF0FXXTBFBTJ34738 468596968 FORD /TRANSIT 350L 2.4 TDC 11/11 WHITE 05/17/2012 ITAU SEGUROS 07/31/2015 - 07/31/2016	9BWMF07X40 4' VW STANI 0! ITAU S
License Plate City/State Chassis Renavan Registration Manufacturer Model Year/Model Color Date of Purchase Insurer Effectiveness Coverage	EZK-4328 RIO DE JANEIRO/RJ WF0FXXTBFBTJ37835 467770417 FORD /TRANSIT 350L 2.4 TDC 11/11 WHITE 06/21/2012 ITAU SEGUROS 07/31/2015 - 07/31/2016 TOTAL	EZK-4345 RIO DE JANEIRO/RJ WF0FXXTBFBTJ34210 467770573 FORD /TRANSIT 350L 2.4 TDC 11/11 WHITE 06/21/2012 ITAU SEGUROS 07/31/2015 - 07/31/2016 TOTAL	EZK-4363 RIO DE JANEIRO/RJ WF0FXXTBFBTJ34738 468596968 FORD /TRANSIT 350L 2.4 TDC 11/11 WHITE 05/17/2012 ITAU SEGUROS 07/31/2015 - 07/31/2016 TOTAL	9BWMF07X40 4' VW STANI 0! ITAU S
License Plate City/State Chassis Renavan Registration Manufacturer Model Year/Model Color Date of Purchase Insurer Effectiveness Coverage Amount (R\$)	EZK-4328 RIO DE JANEIRO/RJ WF0FXXTBFBTJ37835 467770417 FORD /TRANSIT 350L 2.4 TDC 11/11 WHITE 06/21/2012 ITAU SEGUROS 07/31/2015 - 07/31/2016 TOTAL 59,500.00	EZK-4345 RIO DE JANEIRO/RJ WF0FXXTBFBTJ34210 467770573 FORD /TRANSIT 350L 2.4 TDC 11/11 WHITE 06/21/2012 ITAU SEGUROS 07/31/2015 - 07/31/2016 TOTAL 59,500.00	EZK-4363 RIO DE JANEIRO/RJ WF0FXXTBFBTJ34738 468596968 FORD /TRANSIT 350L 2.4 TDC 11/11 WHITE 05/17/2012 ITAU SEGUROS 07/31/2015 - 07/31/2016 TOTAL 59,500.00	9BWMF07X40 4' VW STANI 0! ITAU S
License Plate City/State Chassis Renavan Registration Manufacturer Model Year/Model Color Date of Purchase Insurer Effectiveness Coverage Amount (R\$) Accessories (R\$)	EZK-4328 RIO DE JANEIRO/RJ WF0FXXTBFBTJ37835 467770417 FORD /TRANSIT 350L 2.4 TDC 11/11 WHITE 06/21/2012 ITAU SEGUROS 07/31/2015 - 07/31/2016 TOTAL 59,500.00 N/A	EZK-4345 RIO DE JANEIRO/RJ WF0FXXTBFBTJ34210 467770573 FORD /TRANSIT 350L 2.4 TDC 11/11 WHITE 06/21/2012 ITAU SEGUROS 07/31/2015 - 07/31/2016 TOTAL 59,500.00 N/A	EZK-4363 RIO DE JANEIRO/RJ WF0FXXTBFBTJ34738 468596968 FORD /TRANSIT 350L 2.4 TDC 11/11 WHITE 05/17/2012 ITAU SEGUROS 07/31/2015 - 07/31/2016 TOTAL 59,500.00 N/A	9BWMF07X40 4' VW STANI 0! ITAU S
License Plate City/State Chassis Renavan Registration Manufacturer Model Year/Model Color Date of Purchase Insurer Effectiveness Coverage Amount (R\$)	EZK-4328 RIO DE JANEIRO/RJ WF0FXXTBFBTJ37835 467770417 FORD /TRANSIT 350L 2.4 TDC 11/11 WHITE 06/21/2012 ITAU SEGUROS 07/31/2015 - 07/31/2016 TOTAL 59,500.00	EZK-4345 RIO DE JANEIRO/RJ WF0FXXTBFBTJ34210 467770573 FORD /TRANSIT 350L 2.4 TDC 11/11 WHITE 06/21/2012 ITAU SEGUROS 07/31/2015 - 07/31/2016 TOTAL 59,500.00	EZK-4363 RIO DE JANEIRO/RJ WF0FXXTBFBTJ34738 468596968 FORD /TRANSIT 350L 2.4 TDC 11/11 WHITE 05/17/2012 ITAU SEGUROS 07/31/2015 - 07/31/2016 TOTAL 59,500.00	9BWMF07X40 4' VW STANI 0! ITAU S

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Vehicle	13	14	15	
License Plate	EMI-3710	DIA-8339	EJC-6166	EJC-
City/State	RIO DE JANEIRO/RJ	RIO DE JANEIRO/RJ	RIO DE JANEIRO/RJ	RIO DE JANEIR
Chassis	WF0FXXTBFBTJ36678V	VF0FXXTBFBTJ37074V	VF0FXXTBFBTJ37098V	VF0FXXTBFBTJ3
Renavan Registration	474465888	474573621	474476502	47457
Manufacturer	FORD /TRANSIT	FORD /TRANSIT	FORD /TRANSIT	FORD /TRA
Model	350L 2.4 TDC	350L 2.4 TDC	350L 2.4 TDC	350L 2.4
Year/Model	11/11	11/11	11/11	1
Color	WHITE	WHITE	WHITE	W
Date of Purchase	06/15/2012	06/21/2012	06/21/2012	06/21/