First Federal of Northern Michigan Bancorp, Inc.

Form 10-Q November 14, 2014	
UNITED STATES	
SECURITIES AND EXCHANGE COMM	IISSION
WASHINGTON, D.C. 20549	
FORM 10-Q	
QUARTERLY REPORT UNDER SECTION	N 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended September	r 30, 2014
	N 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from	to
Commission File Number 000-31957	
FIRST FEDERAL OF NORTHERN MIC	HIGAN BANCORP, INC.
(Exact name of registrant as specified in its c	charter)
Maryland (State or other jurisdiction of incorporation or organization)	32-0135202 (I.R.S. Employer Identification No.)
100 S. Second Avenue, Alpena, Michigan (Address of principal executive offices)	<b>49707</b> (Zip Code)
Registrant's telephone number, including are	ea code: (989) 356-9041

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date.

Common Stock, Par Value \$0.01 Outstanding at November 13, 2014 (Title of Class) 3,727,014 shares

## FIRST FEDERAL OF NORTHERN MICHIGAN BANCORP, INC.

## **FORM 10-Q**

Quarter Ended September 30, 2014

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When used in this Form 10-Q or future filings by First Federal of Northern Michigan Bancorp, Inc. (the "Company") with the Securities and Exchange Commission ("SEC"), in the Company's press releases or other public or stockholder communications, or in oral statements made with the approval of an authorized executive officer, the words or phrases "would be," "will allow," "intends to," "will likely result," "are expected to," "will continue," "is anticipated," "estimate," "project," or similar expressions are intended to identify "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995.

The Company wishes to caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made, and to advise readers that various factors, including regional and national economic conditions, changes in levels of market interest rates, credit and other risks of lending and investment activities and competitive and regulatory factors, could affect the Company's financial performance and could cause the Company's actual results for future periods to differ materially from those anticipated or projected.

The Company does not undertake, and specifically disclaims any obligation, to update any forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements.

#### **PART I - FINANCIAL INFORMATION**

## **ITEM 1 - FINANCIAL STATEMENTS**

## First Federal of Northern Michigan Bancorp, Inc. and Subsidiaries

## **Consolidated Balance Sheet**

	September 30, 2014 (Unaudited)	December 31, 2013
ASSETS		
Cash and cash equivalents:		
Cash on hand and due from banks	\$6,980,433	\$2,760,010
Overnight deposits with FHLB	60,998	5,823
Total cash and cash equivalents	7,041,431	2,765,833
Securities AFS	115,259,801	50,358,175
Securities HTM	2,215,000	2,255,000
Loans held for sale	1,227,675	175,400
Loans receivable, net of allowance for loan losses of \$1,464,275 and		
\$1,471,622 as of September 30, 2014 and December 31, 2013, respectively	163,357,644	136,314,964
Foreclosed real estate and other repossessed assets	2,885,686	1,780,058
Federal Home Loan Bank stock, at cost	3,422,800	3,266,100
Premises and equipment	6,255,347	5,203,301
Assets held for sale	530,707	
Accrued interest receivable	1,058,766	744,730
Intangible assets	1,349,723	39,732
Deferred tax asset	1,014,412	798,163
Originated mortgage servicing rights	735,590	860,024
Bank owned life insurance	4,697,415	4,610,070
Other assets	871,270	485,234
Total assets	\$311,923,267	\$209,656,784
LIABILITIES AND STOCKHOLDERS' EQUITY Liabilities:		
Deposits	\$258,506,307	\$160,029,115
Advances from borrowers for taxes and insurance	279,230	151,254
Federal Home Loan Bank Advances	21,768,864	24,813,409
	•	•

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Accrued expenses and other liabilities	1,396,177		1,138,324	
Total liabilities	281,950,578		186,132,102	
Stockholders' equity: Common stock (\$0.01 par value 20,000,000 shares authorized) 4,034,764 and 3,191,799 issued and outstanding as of September 30, 2014 and December 31, 2013, respectively.	40,348		31,918	
Additional paid-in capital Retained earnings	28,264,216 4,520,179		23,853,891 2,763,242	
Treasury stock at cost (307,750 shares) at September 30, 2014 and December 31, 2013	(2,963,918	)	(2,963,918	)
Accumulated other comprehensive income (loss) Total stockholders' equity	111,864 29,972,689		(160,451 23,524,682	)
Total liabilities and stockholders' equity	\$311,923,267		\$209,656,784	

See accompanying notes to consolidated financial statements.

## First Federal of Northern Michigan Bancorp, Inc. and Subsidiaries

## **Consolidated Statement of Operations and Comprehensive Income**

	For the Three Months Ended September 30, 2014 2013 (Unaudited)		For the Nine Ended Septer 2014 (Unaudited)	
Interest income:				
Interest and fees on loans	\$1,933,858	\$1,786,663	\$5,335,249	\$5,429,925
Interest and dividends on investments				
Taxable	217,162	121,899	517,359	361,219
Tax-exempt	44,496	37,054	126,980	112,098
Interest on mortgage-backed securities	191,790	119,852	477,353	342,018
Total interest income	2,387,306	2,065,468	6,456,941	6,245,260
Interest expense:				
Interest on deposits	204,812	201,046	583,060	631,586
Interest on borrowings	65,535	73,553	195,191	249,017
Total interest expense	270,347	274,599	778,251	880,603
Net interest income	2,116,959	1,790,869	5,678,690	5,364,657
Provision for loan losses	257,300	31,733	273,065	371,560
Net interest income after provision for loan losses	1,859,659	1,759,136	5,405,625	4,993,097
Non-interest income:				
Service charges and other fees	206,499	240,103	575,717	654,822
Mortgage banking activities	127,044	155,869	351,126	487,993
Net gain on investment securities	646		646	•
Net loss on sale of premises and equipment,				_
real estate owned and other repossessed assets	(1,054)	(11,462)	(27,118)	(10,712)
Bargain purchase gain	1,816,255		1,816,255	_
Other	75,549	74,468	188,900	231,831
Total non-interest income	2,224,939	458,978	2,905,525	1,363,934
Non-interest expense:				
Compensation and employee benefits	1,330,948	1,179,082	3,549,599	3,472,983
FDIC Insurance Premiums	55,828	43,378	146,702	138,054
Advertising	53,815	27,676	125,439	95,391
Occupancy	273,602	237,924	729,547	689,578
Amortization of intangible assets	42,177	29,646	81,909	88,938
Service bureau charges	91,892	79,301	238,068	233,884
Professional services	50,152	68,208	219,560	304,904
Collection activity	4,806	42,840	34,302	106,603
Real estate owned & other repossessed assets	91,360	54,548	120,042	175,967
Merger related expense	139,525	38,941	264,259	38,941

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Other Total non-interest expense	336,147 2,470,252	234,113 2,035,657	871,743 6,381,170	765,199 6,110,442
Income before income tax expense Income tax expense	1,614,346	182,457 —	1,929,980 —	246,589 —
Net income	\$1,614,346	\$182,457	\$1,929,980	\$246,589
Other comprehensive income (loss): Unrealized gain (loss) on available-for-sale investment securities - net of tax	(161,334)	557,775	\$272,315	\$(831,890)
Reclassification adjustment for gains realized in earnings - net of tax	426	_	426	_
Comprehensive income (loss)	\$1,453,438	\$740,232	\$2,202,721	\$(585,301)
Per share data: Net income per share Basic Diluted	\$0.48 \$0.48	\$0.06 \$0.06	\$0.63 \$0.63	\$0.09 \$0.09
Weighted average number of shares outstanding Basic Including dilutive stock options Dividends per common share	3,369,670 3,369,670 \$0.02	2,884,049 2,884,049 \$—	3,047,702 3,047,702 \$0.06	2,884,049 2,884,049 \$—

See accompanying notes to consolidated financial statements.

## First Federal of Northern Michigan Bancorp Inc. and Subsidiaries

## Consolidated Statement of Changes in Stockholders' Equity (Unaudited)

	Common Stock	Treasury Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	e Total
Balance at January 1, 2014	\$ 31,918	\$ (2,963,918)	\$ 23,853,891	\$ 2,763,242	\$ (160,451	) \$ 23,524,682
Exchange of Alpena Banking Corp Stock (842,965 shares issued)	8,430	_	4,410,325	_	_	4,418,755
Net income for the period	_	_	_	1,929,980	_	1,929,980
Changes in unrealized loss: on available-for-sale securities (net of tax of \$140,284)	_	_	_		272,315	272,315
Dividends declared Balance at September 30, 2014	\$ 40,348	<b>(2,963,918)</b>	<b>\$</b> 28,264,216	(173,043 ) \$ 4,520,179		(173,043 ) \$ 29,972,689
	Common Stock	Treasury Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income	Total
Balance at January 1, 2013	\$ 31,918	\$ (2,963,918) \$	23,853,891	\$ 2,766,170	\$ 746,723	\$ 24,434,784
Net income for the period	_	_	_	246,589	_	246,589
Changes in unrealized gain						

See accompanying notes to the consolidated financial statements.

## First Federal of Northern Michigan Bancorp, Inc. and Subsidiaries

## **Consolidated Statement of Cash Flows**

	For Nine Months Ended September 30,	
	2014 (Unaudited)	2013
Cash Flows from Operating Activities:		
Net income	\$1,929,980	\$246,589
Adjustments to reconcile net income to net cash from operating activities:		
Depreciation and amortization	320,565	301,053
Provision for loan loss	273,065	371,560
Accretion of acquired loans	(17,659	) —
Amortization and accretion on securities	345,067	439,662
Bargain purchase gain from bank acquisition	(1,816,255	) —
Gain on investment securities	(646	) —
Gain on sale of loans held for sale	(154,558	) (207,229 )
Originations of loans held for sale	(9,623,562	) (12,443,497)
Proceeds from sale of loans held for sale	8,725,845	11,755,518
Loss (gain) on sale of fixed assets	22,934	(9,084)
Loss on sale of real estate owned and other repossessed assets	4,184	19,796
Net change in:		
Accrued interest receivable	(98,482	) 17,162
Other assets	(152,535	(300,039)
Prepaid FDIC insurance premiums		582,945
Bank owned life insurance	(87,345	) (100,728 )
Deferred income tax benefit	(19,534	) —
Accrued expenses and other liabilities	190,638	(195,632 )
Net cash (used in) provided by operating activities	(158,298	) 478,076
Cash Flows from Investing Activities:		
Net cash received in bank acquisition	41,356,940	
Net decrease (increase) in loans (loans originated, net of principal payments)	4,048,637	(678,131)
Proceeds from maturity and sale of available-for-sale securities	7,732,474	12,840,206
Proceeds from sale of property and equipment	3,016	56,163
Proceeds from sale of real estate owned and other repossed assets	412,850	1,339,307
Purchase of securities	(48,517,143	) (14,017,425)
Purchase of premises and equipment	(180,383	) (55,065 )
Net cash provided by (used in) investing activities	4,856,391	(514,945 )
Cash Flows from Financing Activities:		
Dividend paid on common stock	(173,043	) —

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Net increase in deposits Net increase in Repo Sweep accounts	2,690,650	(295,870 ) 2,377,100
Net increase in advances from borrowers	104,443	83,215
Advances from Federal Home Loan Bank	12,555,000	39,155,000
Repayments of Federal Home Loan Bank advances	(15,599,545)	(40,497,389)
Net cash (used in) provided by financing activities	(422,495)	822,056
Net increase in cash and cash equivalents	4,275,598	785,187
Cash and cash equivalents at beginning of period	2,765,833	2,751,810
Cash and cash equivalents at end of period	\$7,041,431	\$3,536,997
Supplemental disclosure of cash flow information:		
Cash paid during the period for		
Interest	\$788,218	\$880,717
Transfers of loans to foreclosed real estate and repossessed assets	\$1,481,000	\$1,213,318

See accompanying notes to the consolidated financial statements.

#### FIRST FEDERAL OF NORTHERN MICHIGAN BANCORP, INC.

#### AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

#### Note 1—BASIS OF FINANCIAL STATEMENT PRESENTATION

The accompanying unaudited condensed consolidated interim financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America and with the instructions to Form 10-Q. Accordingly, certain information and disclosures required by accounting principles generally accepted in the United States of America for complete financial statements are not included herein. The interim financial statements should be read in conjunction with the financial statements of First Federal of Northern Michigan Bancorp, Inc. and Subsidiaries and the notes thereto included in the Company's annual report on Form 10-K for the year ended December 31, 2013.

All adjustments, consisting only of normal recurring adjustments, which in the opinion of management are necessary for a fair presentation of financial position, results of operations and cash flows, have been made. The results of operations for the three and nine months ended September 30, 2014 are not necessarily indicative of the results that may be expected for the year ending December 31, 2014.

#### Note 2— PRINCIPLES OF CONSOLIDATION

The consolidated financial statements include the accounts of First Federal of Northern Michigan Bancorp, Inc., First Federal of Northern Michigan (the "Bank"), and the Bank's wholly owned subsidiaries, Financial Services & Mortgage Corporation ("FSMC") and FFNM Agency. FSMC invests in real estate, which includes leasing, selling, developing, and maintaining real estate properties. The main activity of FFNM Agency is to collect the stream of income associated with the sale of the Blue Cross/Blue Shield override business to the Grotenhuis Group. All significant intercompany balances and transactions have been eliminated in the consolidation.

#### **Note 3 - BUSINESS COMBINATIONS**

As of August 8, 2014 ("Merger Date"), the Company completed its merger with Alpena Banking Corporation and its wholly owned subsidiary Bank of Alpena ("Alpena"). Alpena had one branch office and \$102.9 million in assets as of August 8, 2014. The results of operations due to the merger have been included in the Company's results since the Merger Date. The merger was effected by the issuance of shares of the Company's common stock to Alpena Banking Corporation shareholders. Each share of Alpena's common stock was converted into the right to receive 1.549 shares of the Company's common stock, with cash paid in lieu of fractional shares. The conversion of Alpena's shares resulted in the issuance of 842,965 shares of the Company's common stock.

The merger transaction was recorded using the acquisition method of accounting and accordingly, assets acquired, liabilities assumed and consideration exchanged were recorded at estimated fair values on the Merger Date. The following table provides the purchase price calculation as of the Merger Date and the identifiable assets acquired and liabilities assumed at their estimated fair values. These fair value measurements are provisional based on third-party valuations that are currently under review and are subject to refinement for up to one year after the Merger Date based on additional information that may be obtained by us that existed on the Merger Date.

#### **Purchase**

**Price:** 

(000's)

omitted

except

per share

data)

First Federal of Northern Michigan Bancorp, Inc. common stock issued for Alpena Banking Corporation common shares

842,965

Price per share, based on First Federal of Northern Michigan Bancorp, Inc. closing price on August 8, \$5.59 2014

Total purchase price

\$4,712,174.00

#### Preliminary Statement of Net Assets Acquired at Fair Value:

Assets

Cash and cash equivalents	\$41,650,000
Securities	24,008,000
Loans	32,828,000
Premises and Equipment	1,667,000
Core Deposit Intangible	1,392,000
Deferred Tax Asset	337,000
Other Assets	524,000
Total Assets	\$102,406,000

Liabilities

**Deposits** 95,787,000 Other Liabilities 91,000 **Total Liabilities** \$95,878,000 Net Identifiable Assets Acquired \$6,528,000 Bargain Purchase Gain \$(1,816,000)

The results of operations for the three and nine months ended September 30, 2014 include the operating results of the acquired assets and assumed liabilities for the 51 days subsequent to the Merger Date. Alpena's results of operations prior to the Merger Date are not included in the Company's consolidated statement of comprehensive income.

We recorded merger related expenses of \$140,000 and \$264,000 during the three and nine months ended September 30, 2014. These expenses were for professional services such as legal, accounting and contractual arrangements for consulting services. Alpena's entire operating system has been integrated with the Company's.

The following table provides the unaudited pro forma information for the results of operations for the three and nine months ended September 30, 2014, as if the merger had occurred on January 1 of each year. These adjustments reflect the impact of certain purchase accounting fair value measurements, primarily on the loan and deposit portfolios of Bank of Alpena. In addition, the \$264,000 in merger-related costs noted above are included in each period presented. Further operating cost savings are expected along with additional business synergies as a result of the merger which are not presented in the pro forma amounts. These unaudited pro forma results are presented for illustrative purposes only and are not intended to represent or be indicative of the actual results of operations of the combined banking organization that would have been achieved had the merger occurred at the beginning of each period presented, nor are they intended to represent or be indicative of future results of the Company.

			Nine Months Ended September 30,	
	•		2014	2013
Net interest income	\$2,412,746	\$2,388,898	\$7,217,268	\$7,211,261
Non-interest expense	2,851,736	2,931,486	7,920,539	8,312,999
Net income	1,709,130	214,409	1,997,384	342,821
Net income per diluted share	0.46	0.07	0.54	0.12

In most instances, determining the fair value of the acquired assets and assumed liabilities required the Company to estimate the cash flows expected to result from those assets and liabilities and to discount those cash flows at appropriate rates of interest. The most significant of those determinations related to the valuation of acquired loans. For such loans, the excess cash flows expected at merger over the estimated fair value is recognized as interest income over the remaining lives of the loans. The difference between contractually required payments at merger and the cash flows expected to be collected at merger reflects the impact of estimated credit losses and other factors, such as prepayments. In accordance with the applicable accounting guidance for business combinations, there was no carry-over of Alpena's previously established allowance for loan losses.

The acquired loans were divided into loans with evidence of credit quality deterioration, which are accounting for under ASC 310-30 ("acquired impaired"), and loans that do not meet the criteria, which are accounted for under ACC 310-20 ("acquired non-impaired"). In addition, the loans are further categorized into different pools based primarily on the type and purpose of the loan.

The provisional fair value of loans as of the Merger Date is presented in the following table:

	Acquire Impaire (in thou	Acquired Total		
Real estate loans:				
Residential mortgages	\$397	\$ 6,992	\$7,389	
Commercial Loans:				
Contruction - real estate		109	109	
Secured by real estate	2,846	2,846 14,721		
Other	1,201	1,201 4,213		
Total commercial loans	4,048	19,043	23,091	
Consumer loans:				
Secured by real state	30	1,563	1,593	
Other		755	755	
Total consumer loans	30	2,318	2,348	
Total Loans	\$4,474	\$ 28,353	\$32,828	

The following table presents data on acquired impaired loans at the Merger Date:

		Acquired Non-Impaired ands)	Acquired Total
Loans acquired- contractual required payments	\$5,930	\$ 28,587	\$34,517
Non accretable difference	(1,456)	—	(1,456)
Expected cash flows	4,474	28,587	33,062
Accretable yield Carrying balance at acquisition date	<del>-</del>	(234 )	(234 )
	\$4,474	\$ 28,353	\$32,828

## **Note 4—SECURITIES**

Investment securities have been classified according to management's intent. The carrying value and estimated fair value of securities are as follows:

Securities Available for Sale		Septembe Amortized Cost (in thousa	d Gr Ur Gr	ross nrealized ains	Gross Unrealiz Losses	zed	Market Value		
Securities Available for Sale U.S. Treasury securities and obligations of government corporations and agencies Municipal obligations Corporate bonds & other obligations Mortgage-backed securities Equity securities		\$25,665 22,803 4,788 61,832 2	\$	38 350 19 296 4	\$ (141 (108 (1 (287	) ) )	\$25,562 23,045 4,806 61,841 7		
Total		\$115,090	\$	707	\$ (537	)	\$115,260		
Securities Held to Maturity Municipal obligations		\$2,215	\$	102	\$ —		\$2,317		
	Dece	ember 31, 2	013						
	Amo Cost	rtized	Gr Ga	oss Unrea	lized		Gross Unrealized (Losses)		Market Value
	(in th	nousands)					,		
Securities Available for Sale U.S. Treasury securities and obligations of U.S.									
government corporations and agencies	\$ 7,11	1 \$	36			9	\$ (105	)	7,042
Municipal obligations Corporate bonds & other obligations Mortgage-backed securities Equity securities	13,69 1,085 28,70 3	5	210 12 279 4				(301 — (384 —	)	13,609 1,097 28,603 7
Total	\$ 50,60	01 \$	54	7		9	\$ (790	)	\$ 50,358
Securities Held to Maturity Municipal obligations	\$ 2,255		14:	_			\$ —		\$ 2,400

The amortized cost and estimated market value of securities at September 30, 2014, by contract maturity, are shown below. Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties. Securities with no specified maturity date are separately stated.

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Available For Sale:	Amortized Cost (in thousan	Value
Due in one year or less	\$6,968	\$7,006
Due after one year through five years	34,070	34,057
Due in five year through ten years	10,888	10,902
Due after ten years	1,330	1,448
,	•	•
Subtotal	53,256	53,413
Equity securities	2	7
Mortgage-backed securities	61,832	61,840
Total	\$115,090	\$115,260
Held To Maturity:		
Due in one year or less	\$95	\$96
Due after one year through five years	500	514
Due in five year through ten years	715	762
Due after ten years	905	945
m . 1	Φ2.21.5	Φ 2 2 1 7
Total	\$2,215	\$2,317

At September 30, 2014 and December 31, 2013, securities with a carrying value and fair value of \$37,800,000 and \$36,000,000, respectively, were pledged to certain deposit accounts, FHLB advances and our line of credit at the Federal Reserve.

Gross proceeds from the sale of securities for the nine-months ended September 30, 2014 and 2013 were \$218,000 and \$0, respectively, resulting in gross gains of \$646 and \$0, respectively and gross losses of \$0 and \$0, respectively.

The following is a summary of temporarily impaired investments that have been impaired for less than and more than twelve months as of September 30, 2014 and December 31, 2013:

Available For Sale:	Fair Value (in thous	er 30, 2014 Gross Unrealized Losses <12 months ands)	Fair Value	Gross Unreali Losses > 12 months	zed
U.S. Treasury securities and obligations of U.S. government corporations and agencies	\$14,867		\$949	\$ (51	)
Corporate bonds & other obligations Municipal obligations Mortgage-backed securities Equity securities	744 3,931 29,539	(1 ) (16 ) (155 )	*	(93 (132	)
Total	\$49,080	\$ (261 )	\$11,182	\$ (276	)
Held to Maturity: Municipal obligations	\$—	\$ —	\$—	\$ —	
	Decembe	er 31, 2013 Gross Unrealized Losses		Gross Unrealize Losses	ed
	Fair Value	<12 months	Fair Value	> 12 months	
Available For Sale:	Value (in thous	ands)	Value	> 12 months	
U.S. Treasury securities and obligations of U.S.	Value			> 12	)
	Value (in thous	ands)	\$894 1,668	> 12 months	) )
<ul><li>U.S. Treasury securities and obligations of U.S. government corporations and agencies</li><li>Municipal obligations</li><li>Mortgage-backed securities</li></ul>	Value (in thous \$— 7,902	(243 ) (334 )	\$894 1,668	> 12 months  \$ (105)  (58) (50) —	)

As of September 30, 2014, there were 81 securities with unrealized losses totaling \$537,000 compared to 39 securities with unrealized losses totaling \$790,000 at December 31, 2013.

The unrealized losses on the securities held in the portfolio are not considered other than temporary and have not been recognized into income. This decision is based on the Company's ability and intent to hold any potentially impaired security until maturity. The performance of the security is based on the contractual terms of the agreement, the extent of the impairment and the financial condition and credit quality of the issuer. The decline in market value is considered temporary and a result of changes in interest rates and other market variables.

#### **Note 5—LOANS**

Originated loans are reported at their principal amount outstanding adjusted for partial charge-offs, the allowance, and net deferred loan fees and costs. Interest income on loans is accrued over the term of the loans primarily using the simple interest method based on the principal balance outstanding. Interest is not accrued on loans where collectability is uncertain. Accrued interest is presented separately in the consolidated balance sheet. Loan origination fees and certain direct costs incurred to extend credit are deferred and amortized over the term of the loan or loan commitment period as an adjustment to the related loan yield.

Acquired loans are those obtained in the Merger (See Note 3 – Business Combination for further information). These loans were recorded at estimated fair value at the Acquisition Date with no carryover of the related allowance. The acquired loans were segregated between those considered to be performing ("acquired non-impaired loans") and those with evidence of credit deterioration ("acquired impaired loans"). Acquired loans are considered impaired if there is evidence of credit deterioration and if it is probable, at acquisition, that all contractually required payments will not be collected. Acquired loans restructured after acquisition are not considered or reported as troubled debt restructurings if the loans evidenced credit deterioration as of the Acquisition Date and are accounted for in pools. As of September 30, 2014, no acquired loans were modified as troubled debt restructurings after the Acquisition Date.

The fair value estimates for acquired loans are based on expected prepayments and the amount and timing of discounted expected principal, interest and other cash flows. Credit discounts representing the principal losses expected over the life of the loan are also a component of the initial fair value. In determining the Acquisition Date fair value of acquired impaired loans, and in subsequent accounting, we have generally aggregated acquired mortgage, commercial and consumer loans into pools of loans with common risk characteristics.

The difference between the fair value of an acquired non-impaired loan and contractual amounts due at the Acquisition Date is accreted into income over the estimated life of the loan. Contractually required payments represent the total undiscounted amount of all uncollected principal and interest payments. Acquired non-impaired loans are placed on nonaccrual status and reported as nonperforming or past due using the same criteria applied to the originated loan portfolio.

The excess of an acquired impaired loan's contractually required payments over the amount of its undiscounted cash flows expected to be collected is referred to as the non-accretable difference. The non-accretable difference, which is neither accreted into income nor recorded on the consolidated balance sheet, reflects estimated future credit losses and uncollectible contractual interest expected to be incurred over the life of the acquired impaired loan. The excess cash flows expected to be collected over the carrying amount of the acquired loan is referred to as the accretable yield. This amount is accreted into interest income over the remaining life of the acquired loans or pools using the level yield method. The accretable yield is affected by changes in interest rate indices for variable rate loans, changes in prepayment speed assumptions and changes in expected principal and interest payments over the estimated lives of the acquired impaired loans.

We evaluate quarterly the remaining contractual required payments receivable and estimate cash flows expected to be collected over the life of the impaired loans. Contractually required payments receivable may increase or decrease for a variety of reasons, for example, when the contractual terms of the loan agreement are modified, when interest rates on variable rate loans change, or when principal and/or interest payments are received. Cash flows expected to be collected on acquired impaired loans are estimated by incorporating several key assumptions similar to the initial estimate of fair value. These key assumptions include probability of default, loss given default, and the amount of actual prepayments after the Acquisition Date. Prepayments affect the estimated lives of loans and could change the amount of interest income, and possibly principal, expected to be collected. In re-forecasting future estimated cash flows, credit loss expectations are adjusted as necessary. The adjustments are based, in part, on actual loss severities recognized for each loan type, as well as changes in the probability of default. For periods in which estimated cash flows are not re-forecasted, the prior reporting period's estimated cash flows are adjusted to reflect the actual cash received and credit events that transpired during the current reporting period.

Increases in expected cash flows of acquired impaired loans subsequent to the Acquisition Date are recognized prospectively through adjustments of the yield on the loans or pools over their remaining lives, while decreases in expected cash flows are recognized as impairment through a provision for loan losses and an increase in the allowance.

The following table sets forth the composition of our loan portfolio by loan type at the dates indicated.

	At	At
	September	December
	30,	31,
	2014	2013
	(in thousan	ds)
Originated Loans:		
Real estate loans:		
Residential mortgage	\$65,526	\$63,839
Commercial loans:		
Construction - real estate	634	173
Secured by real estate	45,697	51,726
Other	12,578	12,451
Total commercial loans	58,909	64,350
Consumer loans:		
Secured by real estate	7,905	8,730
Other	1,098	1,165
Total consumer loans	9,003	9,895
Total consumer rouns	<i>&gt;</i> ,005	,,0,5
Total gross loans Less:	\$133,438	\$138,084
Net deferred loan fees	(266)	(297)
Allowance for loan losses	(1,464)	(1,472)
Total loans, net	\$131,708	\$136,315
	At	
	September	
	30,	
	2014	
	(in	
	thousands)	
Acquired Loans:		
Real estate loans:		
Residential mortgage	\$ 7,036	
Commercial loans:		
Construction - real estate	94	
Secured by real estate	17,170	
Other	5,288	
Total commercial loans	22,552	
Consumer loans:		
Secured by real estate	1,823	
Other	239	
Total consumer loans	2,062	
Total loans, net	\$ 31,650	

Total outstanding balance and carrying value of acquired impaired loans was \$5.9 million and \$5.2 million, respectively, as of September 30, 2014. Changes in the accretable yield for acquired impaired loans for the three and nine months ended September 30, 2014 were as follows:

Acquired Acquired
Impaired Non-Impaired Acquired
Non
accretable
(in thousands)

Total

Beginning of year	<b>\$</b> — \$	_		<b>\$</b> —
Net discount associated with acquired loans	(1,456)	(586	)	(2,041)
Premium		352		352
Accretion of discount for credit spread		38		38
Amortization of premium		(20	)	(20)
-	\$(1,456) \$	(216	)	\$(1,672)

The following table illustrates the contractual aging of the recorded investment in past due loans by class of loans as of September 30, 2014 and December 31, 2013:

# Contractual Aging of Recorded Balance in Past Due Loans by Class of Loan As of September 30, 2014

	30 - 59	60 - 89	Greater than			Total	Recorded Investment 90	t >
	Days	Days	90 Days	Total		Financing	Days and	
	Past Due	Past Due	Past Due	Past Due	Current	Receivable	s Accruing	
		in thousa	nds)					
Originated Loans: Commercial Real Estate:								
Commercial Real Estate - construction	<b>\$</b> —	\$ —	\$ 173	\$ 173	\$461	\$ 634	\$ —	
Commercial Real Estate - other	144	10		154	45,543	45,697		
Commercial - non real estate	_				12,578	12,578		
Consumer:								
Consumer - Real Estate Consumer - Other	19	4	12 3	35 3	7,870 1,095	7,905	3	
Consumer - Other	_	_	3	3	1,093	1,098	3	
Residential:	4 770		2=1	2 220	<b>62.10</b>			
Residential Total	1,553 \$1,716	415 \$ 429	371 \$ 559	2,339 \$2,704	63,187 \$130,734	65,526 \$ 133,438	\$ 3	
Total	ψ1,710	Ψ 12)	Ψυσυ	Ψ 2,704	Ψ150,754	Ψ 133,430	Ψ	
	30 - 59	60 - 89	Greater than			Total	Recorded Investment	> 90
	Days	Days	90 Days	Total		Financing	Days and	
	Past Due	Past Due	Past Due	Past Due	Current	Receivables	Accruing	
		rs in thous	sands)					
Acquired Loans: Commercial Real Estate:								
Commercial Real Estate - construction								
COMBURCHON	\$—	\$ —	\$ —	<b>\$</b> —	\$94	\$ 94	\$ —	
Commercial Real Estate - other	461	\$ — —	91	552	16,618	17,170	\$ — —	
		\$ — — —	'	·			\$ — — —	
Commercial Real Estate - other Commercial - non real estate Consumer:	461	\$ — — —	91	552	16,618 5,101	17,170	\$ — — —	
Commercial Real Estate - other Commercial - non real estate Consumer: Consumer - Real Estate	461	\$ — — 6	91	552	16,618 5,101 1,801	17,170 5,288 1,823		
Commercial Real Estate - other Commercial - non real estate Consumer:	461 82	_ 	91 105	552 187	16,618 5,101	17,170 5,288	\$ — — — — 42	
Commercial Real Estate - other Commercial - non real estate  Consumer: Consumer - Real Estate Consumer - Other  Residential:	461 82 9 —	_ 	91 105 7 —	552 187 22 —	16,618 5,101 1,801 239	17,170 5,288 1,823 239		
Commercial Real Estate - other Commercial - non real estate  Consumer: Consumer - Real Estate Consumer - Other	461 82	6 —	91 105	552 187	16,618 5,101 1,801	17,170 5,288 1,823		

#### As of December 31, 2013

,	30 - 59 Days	60 - 89 Days	Greater than 90 Days	Total		Total	Inv	corded estment > 90 ys and
	Past Due (dollars	Past Due in thousar	Past Due	Past Due	Current	Loans	Acc	cruing
Commercial Real Estate: Commercial Real Estate - construction Commercial Real Estate - other Commercial - non real estate	\$— — 33	\$ — 521 20	\$ 173 1,441	\$ 173 1,962 53	\$— 49,764 12,398	\$173 51,726 12,451	\$	_ _ _
Consumer: Consumer - Real Estate Consumer - Other	54 —	55 4		109 6	8,621 1,159	8,730 1,165		
Residential: Residential Total	1,973 \$2,060	393 \$ 993	353 \$1,969	2,719 \$5,022	61,120 \$133,062	63,839 \$138,084	\$	24 26

The Bank uses an eight tier risk rating system to grade its commercial loans. The grade of a loan may change during the life of the loans. The risk ratings are described as follows:

Risk Grade 1 (Excellent) - Prime loans based on liquid collateral, with adequate margin or supported by strong financial statements. Probability of serious financial deterioration is unlikely. High liquidity, minimum risk, strong ratios, and low handling costs are common to these loans. This classification also includes all loans secured by certificates of deposit or cash equivalents.

**Risk Grade 2** (Good) - Desirable loans of somewhat less stature than Grade 1, but with strong financial statements. Probability of serious financial deterioration is unlikely. These loans possess a sound repayment source (and/or a secondary source). These loans represent less than the normal degree of risk associated with the type of financing contemplated.

Risk Grade 3 (Satisfactory) - Satisfactory loans of average risk - may have some minor deficiency or vulnerability to changing economic conditions, but still fully collectible. There may be some minor weakness but with offsetting features or other support readily available. These loans present a normal degree of risk associated with the type of financing. Actual and projected indicators and market conditions provide satisfactory assurance that the credit shall perform in accordance with agreed terms.

**Risk Grade 4** (Acceptable) - Loans considered satisfactory, but which are of slightly "below average" credit risk due to financial weaknesses or uncertainty. The loans warrant a somewhat higher than average level of monitoring to insure that weaknesses do not advance. The level of risk is considered acceptable and within normal underwriting guidelines, so long as the loan is given the proper level of management supervision.

**Risk Grade 4.5** (Monitored) - Loans are considered "below average" and monitored more closely due to some credit deficiency that poses additional risk but is not considered adverse to the point of being a "classified" credit. Possible reasons for additional monitoring may include characteristics such as temporary negative debt service coverage due to weak economic conditions; borrower may have experienced recent losses from operations, declining equity and/or increasing leverage, or marginal liquidity that may affect long-term sustainability. Loans of this grade have a higher degree of risk and warrant close monitoring to insure against further deterioration. In any tables presented subsequently, Risk Grade 4.5 credits are included with Risk Grade 4 credits.

**Risk Grade 5** (Other Assets Especially Mentioned) (OAEM) - Loans which possess some credit deficiency or potential weakness, which deserve close attention, but which do not yet warrant substandard classification. Such loans pose unwarranted financial risk that, if not corrected, could weaken the loan and increase risk in the future.

Risk Grade 6 (Substandard) - Loans are "substandard" whose full, final collectability does not appear to be a matter of serious doubt, but which nevertheless portray some form of well defined weakness that requires close supervision by Bank management. The noted weaknesses involve more than normal banking risk. One or more of the following characteristics may be exhibited in loans classified Substandard: (1) Loans possess a defined credit weakness and the likelihood that the loan shall be paid from the primary source of repayment is uncertain; (2) Loans are not adequately protected by the current net worth and/or paying capacity of the obligor; (3) primary source of repayment is gone, and the Bank is forced to rely on a secondary source of repayment such as collateral liquidation or guarantees; (4) distinct possibility that the Bank shall sustain some loss if deficiencies are not corrected; (5) unusual courses of action are needed to maintain a high probability of repayment; (6) the borrower is not generating enough cash flow to repay loan principal, however, continues to make interest payments; (7) the Bank is forced into a subordinated or unsecured position due to flaws in documentation; (8) loans have been restructured so that payment schedules, terms, and collateral represent concessions to the borrower when compared to normal loan terms; (9) the Bank is contemplating foreclosure or legal action due to the apparent deterioration in the loan; or (10) there is a significant deterioration in the market conditions and the borrower is highly vulnerable to these conditions.

**Grade 7** (Doubtful) - Loans have all the weaknesses of those classified Substandard. Additionally, however, these weaknesses make collection or liquidation in full, based on existing conditions, improbable. Loans in this category are typically not performing in conformance with established terms and conditions. Full repayment is considered "Doubtful", but extent of loss is not currently determinable.

Risk Grade 8 (Loss) - Loans are considered uncollectible and of such little value, that continuing to carry them as an asset on the Bank's financial statements is not feasible.

The following table presents the risk category of loans by class of loans based on the most recent analysis performed as of September 30, 2014 and December 31, 2013:

## As of September 30, 2014

Commercial Commercial Estate Real Estate

Constru**Othem** Loan Grade Commercial

(dollars in thousands)

## **Originated Loans:**

Risk Grades 1-2	<b>\$</b> —	\$ —	\$ —
Risk Grade 3	_	13,337	5,915
Risk Grade 4	461	21,253	5,836
Risk Grade 4.5	_	4,748	203
Risk Grade 5	_	4,949	624
Risk Grade 6	173	1,410	_
Risk Grade 7	_	_	_
Risk Grade 8	_	_	_
Total	\$634	\$ 45,697	\$ 12,578

## **Acquired Loans:**

Risk Grades 1-2	<b>\$</b> —	\$295	\$1,245
Risk Grade 3	_	3,082	970
Risk Grade 4	94	11,914	1,397
Risk Grade 4.5		104	
Risk Grade 5	_	1,110	1,514
Risk Grade 6	_	655	162
Risk Grade 7	_	9	
Risk Grade 8	_		
Total	\$94	\$17,170	\$5,288

## As of December 31, 2013

Commercial Commercial Real Estate Estate

Constru**Othem** Loan Grade Commercial

(dollars in thousands)

Risk Grades 1-2	\$—	\$ <i>—</i>	\$ —
Risk Grade 3	_	16,187	5,602
Risk Grade 4		24,327	6,528
Risk Grade 4.5		3,462	171
Risk Grade 5		4,835	45
Risk Grade 6	173	2,915	105
Risk Grade 7		_	_
Risk Grade 8			

Total \$173 \$51,726 \$12,451

For residential real estate and other consumer credit the Company also evaluates credit quality based on the aging status of the loan and by payment activity. Loans 60 or more days past due are monitored by the collection committee.

The following tables present the risk category of loans by class based on the most recent analysis performed as of September 30, 2014 and December 31, 2013:

## As of September 30, 2014

Originated Loans:	Residential	Consumer - Real Estate (dollars in thousands)	Consumer - Other
Pass Special Mention	\$64,950	\$7,879 —	\$1,095
Substandard	576	26	3
Total	\$65,526	\$7,905	\$1,098
Acquired Loans:	Residential	Consumer - Real Estate (dollars in thousands)	Consumer - Other
Pass Special Mention	\$6,511 —	\$1,810	\$239
Substandard	525	13	_
Total	\$7,036	\$1,823	\$239

#### As of December 31, 2013

**Originated Loans:** 

	Residential	Consumer - Real Estate (dollars in thousands)	Consumer - Other
Loan Grade:			
Pass	\$63,164	\$8,723	\$1,163
Special Mention		_	_
Substandard	675	7	2
Total	\$63,839	\$8,730	\$1,165

The following table presents the recorded investment in non-accrual loans by class as of September 30, 2014 and December 31, 2013:

	As of	
	Septer	m <b>be</b> cember
	30,	31,
	2014	2013
	(in the	ousands)
l	\$173	\$ 173

<del> </del>		
Commercial Real Estate:		
Commercial Real Estate - construction	\$173	\$ 173
Commercial Real Estate - other	10	1,454
Commercial		_
Consumer:		
Consumer - real estate	26	7
Consumer - other		_
Residential:		
Residential	576	651
Total	\$785	\$ 2,285

Acquired impaired loans are not subject to individual evaluation for impairment and are not reported as non-performing loans based on acquired impaired loan accounting. Acquired non-impaired loans are placed on non-accrual status and reported as past due or non-performing using the same criteria that is applied to the originated loan portfolio.

The key features of the Company's loan modifications are determined on a loan-by-loan basis. Generally, our restructurings have related to interest rate reductions and loan term extensions. In the past the Company has granted reductions in interest rates, payment extensions and short-term payment forbearances as a means to maximize collectability of troubled credits. The Company has not forgiven principal to date, although this would be considered if necessary to ensure the long-term collectability of the loan. The Company's loan modifications are typically

short-term in nature, although the Company would consider a long-term modification to ensure the long-term collectability of the credit. At a minimum, a borrower must make at least six consecutive timely payments before the Company would consider a return of a restructured loan to accruing status in accordance with Federal Deposit Insurance Corporation guidelines regarding restoration of credits to accrual status.

The Bank has classified approximately \$3.8 million of its impaired loans as troubled debt restructurings ("TDRs") as of September 30, 2014. There were no commitments to extend credit to borrowers with loans classified as TDRs as of September 30, 2014 and December 31, 2013.

TDR loans are classified as being in default on a case by case basis when they fail to be in compliance with the modified terms. For the three and nine months ended September 30, 2014 and 2013 the Company did not have any new TDRs or TDRs that subsequently defaulted.

For the majority of the Bank's impaired loans, the Bank will apply the observable market price methodology. However, the Bank may also utilize a measurement incorporating the present value of expected future cash flows discounted at the loan's effective rate of interest. To determine observable market price, collateral asset values securing an impaired loan are periodically evaluated. Maximum time of re-evaluation is every 12 months. In this process, third party evaluations are obtained and heavily relied upon. Until such time that updated evaluations are received, the Bank may discount the collateral value used.

The Bank uses the following guidelines, as stated in policy, to determine when to realize a charge-off, whether a partial or full loan balance. A charge down in whole or in part is realized when unsecured consumer loans, credit card credits and overdraft lines of credit reach 90 days delinquency. At 120 days delinquency, secured consumer loans are charged down to the value of collateral, if repossession of the collateral is assured and/or in the process of repossession. Consumer mortgage loan deficiencies are charged down upon the sale of the collateral or sooner upon the recognition of collateral deficiency. Commercial credits are charged down at 90 days delinquency, unless an established and approved work-out plan is in place or litigation of the credit will likely result in recovery of the loan balance. Upon notification of bankruptcy, unsecured debt is charged off. Additional charge-offs may be realized as further unsecured positions are recognized.

The following tables present loans individually evaluated for impairment by class of loans as of September 30, 2014 and December 31, 2013:

Impaired Loans As of September 30, 2014				For the T Months I September 2014	Ended	For the Nine Months Ended September 30, 2014		
	Unpaid Principa	Recorded	Related	Average l	Interest	Average I	nterest	
	•	Investment	Allowance		Income Recognized	Recorded Investment		
	(dollars	in thousands	s)					
With no specific allowance recorded: Commercial Real Estate - Construction Commercial Real Estate - Other Commercial - Other	\$— 1,442	\$ — 1,441	\$ <u> </u>	\$—	\$ — 21	\$— \$ 1,499	63	
Consumer - Real Estate	27	26	_	27	_	27	_	
Consumer - Other Residential	— 644	<del></del>	_	528	1	534	4	
With a specific allowance recorded: Commercial Real Estate - Construction Commercial Real Estate - Other Commercial - Other Consumer - Real Estate Consumer - Other Residential Totals:	1,589 389 — — — — 179	173 389 — — — — 129	48 11 — — — 40	173 392 — — — — 179	5 — — —	173 396 — — — — 179	13 — — — 1	
Commercial Real Estate - Construction Commercial Real Estate - Other Commercial - Other Consumer - Real Estate Consumer - Other Residential	\$1,589 \$1,831 \$— \$27 \$— \$823	\$ 173 \$ 1,830 \$ — \$ 26 \$ — \$ 650	\$ 48 \$ 11 \$ — \$ — \$ — \$ 40	\$1,836 S \$— S \$27 S \$— S	\$ — \$ 26 \$ — \$ — \$ 1	\$173 \$ \$1,895 \$ \$— \$ \$27 \$ \$— \$ \$713 \$	76 — —	
Impaired Loans As of December 31, 2013	Unnaid			For the T Months I September 2013	Ended	For the N Months E September 2013	Ended	
	Unpaid Principa	Recorded	Related	Average l	Interest	Average I	nterest	
	Balance	Investment	Allowance		Income <b>Re</b> cognized	Recorded Investment		
	(dollars	in thousands	s)					

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With no related allowance recorded:	Φ.	•	•	<b>0.15</b> 0	Φ.	0.470	Φ.
Commercial Real Estate - Construction		\$ —	\$ —		\$ _	\$173	\$ —
Commercial Real Estate - Other	1,789	1,788		4,189	56	4,065	148
Commercial - Other							
Consumer - Real Estate	8	7	_	9	_	7	_
Consumer - Other							
Residential	954	722	_	1,296	_	1,170	_
With a specific allowance recorded:							
Commercial Real Estate - Construction	1,589	173	48				
Commercial Real Estate - Other	3,980	3,391	182	2,030		2,030	
Commercial - Other		_					
Consumer - Real Estate						_	
Consumer - Other				_			
Residential	53	30	5	64	_	64	_
Totals:							
Commercial Real Estate - Construction	\$1,589	\$ 173	\$ 48	\$173	\$ —	\$173	\$ —
Commercial Real Estate - Other	\$5,769	\$ 5,179	\$ 182	\$6,219	\$ 56	\$6,095	\$ 148
Commercial - Other	\$	\$ —	\$ —	\$—	\$ —	<b>\$</b> —	\$ —
Consumer - Real Estate	\$8	\$ 7	\$ —	\$9	\$ —	\$7	\$ —
Consumer - Other	\$	\$ —	\$ —	\$—	\$ —	\$	\$ —
Residential	\$1,007	\$ 752	\$ 5	\$1,360	\$ —	\$1,234	\$ —

Acquired loans are not subject to individual evaluation for impairment and are not reported as impaired loans based on acquired impaired loan accounting. Acquired non-impaired loans are placed on nonaccrual status and reported as impaired using the same criteria applied to the originated loan portfolio. In accordance with purchase accounting rules, acquired loans were recorded at fair value at the acquisition date and the prior allowance was eliminated. No allowance for loan loss has been established on these acquired loans through September 30, 2014.

The ALLL has a direct impact on the provision expense. An increase in the ALLL is funded through recoveries and provision expense.

Activity in the allowance for loan and lease losses was as follows for the three and nine months ended September 30, 2014 and September 30, 2013, respectively:

# Allowance for Credit Losses and Recorded Investment in Financing Receivables For the Three Months Ended September 30, 2014

Commercial Commercial Real Estate Construction  Commercial Consumer Real Estate	Consumer Residential Unallocated Total
(dollars in thousands)	

Allowance for credit losses:

Timo wance for create losses	•												
Beginning Balance	\$48	\$ 426		\$ 72		\$ 38		\$ 16	5	§ 783	\$	104	\$1,487
Charge-offs	_	(225	)	—		(2	)	(17	)	(66	)		(310)
Recoveries	_	14		1		3				12			30
Provision	2	18		(14	)	(1	)	6		211		35	257
Ending Balance	\$50	\$ 233		\$ 59		\$ 38		\$ 5	9	940	\$	139	\$1,464

### For the Nine Months Ended September 30, 2014

Commercial Commercial	Consumer	Consumer Posidential Unallegated Total	1
Const <b>Real</b> destate	Real Estate	Consumer Residential Unallocated Total	1
(dollars in thousands)			

Allowance for credit losses:

Beginning Balance	\$48 \$	444	\$	63		\$ 62	\$	3 21	\$ 784	\$ 50	\$1,472
Charge-offs	_	(241	)			(15	)	(23	) (111	) —	(390)
Recoveries		45		1		26		_	37	_	109
Provision	2	(15	)	(5	)	(35	)	7	230	89	273
Ending Balance	\$50 \$	233	\$	59		\$ 38	\$	5 5	\$ 940	\$ 139	\$1,464

## Loan Balances Individually Evaluated for Impairment

As of September 30, 2014

	Const (dolla	ruction rs in thousar	nds)	Consume al Real Estate	cr Consume	er Residentia	ıl Unallocate	edΓotal
Allowance for loan losses as	of Sep	tember 30,	2014					
Ending balance: individually evaluated for impairment	\$48	\$ 11	\$ <i>—</i>	\$ <i>-</i>	\$ <i>-</i>	\$ 39	\$ —	\$98

Ending balance: loans

collectively

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evaluated for impairment	\$2	\$ 222	\$ 59	\$ 38	\$ 5	\$ 901	\$ 139	\$1,366
Loans as of September 30, 2014 Loans:								
Ending Balance	\$634	\$ 45,697	\$ 12,578	\$ 7,905	\$ 1,098	\$65,526	\$ —	\$133,438
Ending balance: individually evaluated for impairment	\$173	\$ 1,620	\$ 202	\$ 39	\$ <i>—</i>	\$ 1,370	\$ —	\$3,404
Ending balance: loans collectively evaluated for impairment	\$461	\$ 44,077	\$ 12,376	\$ 7,866	\$ 1,098	\$ 64,156	\$ —	\$130,034

# For the Three Months Ended September 30, 2013

	Communatrcial Construction tate (dollars in thousan	Commercial	Consumer Real Estate	Consumer	Residentia	l Unalloca	ted Total
Allowance for credit losses: Beginning Balance Charge-offs Recoveries Provision Ending Balance	\$—\$ 673 — — 46 — 87	— — (9 )	\$ 75 (33 ) 2 24 \$ 68	\$ 25 (1 ) — (4 ) \$ 20	\$ 839 (29 ) 85 (66 ) \$ 829	\$ — — — — \$ —	\$1,691 (63) 133 32 \$1,793
For the Nine Months Ended September 30, 2013  Commercial Commercial Consumer Real Estate (dollars in thousands)  Consumer Residential Unallocated Total							
Allowance for credit losses: Beginning Balance Charge-offs Recoveries Provision Ending Balance	\$64 \$ 579 — (85 ) — 57 (64) 255 \$— \$ 806	\$ 69 — — 1 \$ 70	\$ 99 (40 ) 34 (25 ) \$ 68	\$ 33 (13 ) 5 (5 ) \$ 20	110	\$ — — — — — — — —	\$1,750 (535) 206 372 \$1,793
Loan Balances Individually Evaluated for Impairment As of September 30, 2013  Comm@Goinlmercial Commercial Real Consumer Residential Unallocate@Total							
Allowance for loan losses a Ending balance: individually evaluated for impairment	(dollars in thousa as of September 30	nds)	Estate	\$ <i>-</i>	\$21	\$ —	\$531
Ending balance: loans collectively evaluated for impairment	\$\$ 296	\$ 70	\$ 68	\$ 20	\$ 808	\$ —	\$1,262
Loans as of September 30, 2014 Ending Balance	\$173 \\$52,849	\$ 12,429	\$ 9,286	\$ 1,117	\$ 64,244	\$ —	\$140,098
Ending balance: individually evaluated for impairment	y \$173 \$6,094	\$ <i>—</i>	\$ 7	\$ <i>-</i>	\$ 1,233	\$ —	\$7,507

Ending balance: loans

collectively

evaluated for impairment \$— \$46,755 \$12,429 \$9,279 \$1,117 \$63,011 \$ — \$132,591

#### **Note 6 - DIVIDENDS**

We are dependent primarily upon the Bank for our earnings and funds to pay dividends on common stock. The payment of dividends also is subject to legal and regulatory restrictions. Any payment of dividends in the future will depend, in large part, on the Bank's earnings, capital requirements, financial condition and other factors considered by the Board of Directors.

## Note 7 - STOCK-BASED COMPENSATION

Effective January 1, 2006, the Company adopted FASB ASC 718-10, "Shareholder Based Payments", which requires that the grant-date fair value of awarded stock options be expensed over the requisite service period. The Company's 1996 Stock Option Plan (the "1996 Plan"), which was approved by shareholders, permits the grant of options to purchase shares of common stock to its employees and directors for up to 127,491 shares of common stock (retroactively adjusted for the exchange ratio applied in the Company's 2005 stock offering and related second-step conversion). The Company's 2006 Stock-Based Incentive Plan (the "2006 Plan"), which was approved by shareholders, permits the award of up to 242,740 shares of common stock of which the maximum number to be granted as stock options is 173,386 and the maximum to be granted as restricted stock awards is 69,354. Option awards are granted with an exercise price equal to the market price of the Company's stock at the date of grant. These option awards generally vest based on five years of continual service and have ten-year contractual terms. Certain options provide for accelerated vesting if there is a change in control (as defined in the Plans).

During the nine months ended September 30, 2014 the Company awarded no shares under the either the 2006 or the 1996 Stock-Based Incentive Plan. Shares issued under the plans and exercised pursuant to the exercise of stock options may be either authorized but unissued shares or reacquired shares held by the Company as treasury stock.

**Stock Options -** A summary of option activity under the Plan during the nine months ended September 30, 2014 is presented below:

Options	Shares	A	eighted- verage xercise Price	Weighted- Average Remaining Contractual Term (Years)	Int	gregate rinsic lue
Outstanding at January 1, 2014	150,030	\$	9.52	2.4	\$	_
Granted	_		N/A			
Exercised	_		N/A			
Forfeited or expired	(12,500)	\$	9.26			
Outstanding at September 30, 2014	137,530	\$	9.54	1.8	\$	_
Options Exercisable at September 30, 2014	137,530	\$	9.54	1.8	\$	

The aggregate intrinsic value of outstanding options shown in the table above represents the total pretax intrinsic value (i.e. the difference between the Company's closing stock price of \$5.33 on September 30, 2014 and the exercise price times the number of shares) that would have been received by the option holder had all option holders exercised their options on September 30, 2014. This amount changes based on the fair market value of the stock.

As of September 30, 2014 the Company had no unrecognized compensation cost related to nonvested options under the Plan. There were no shares which vested during the quarter ended September 30, 2014. In addition, there were no non-vested options as of September 30, 2014.

**Restricted Stock Awards** – As of September 30, 2014 all restricted stock awards have vested, therefore the Company had no unrecognized compensation costs under the Plan. There were 5,304 shares available for future stock award grants as of September 30, 2014.

## **Note 8 – COMMITMENTS TO EXTEND CREDIT**

The Company is a party to credit-related financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit, and commercial lines of credit. Such commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized in the consolidated balance sheet. The

Company's exposure to credit loss is represented by the contracted amount of these commitments. The Company follows the same credit policies in making commitments as it does for on-balance sheet instruments.

At September 30, 2014, the Company had outstanding commitments to originate loans of \$28.3 million. These commitments include the following:

As of September 30, 2014 (in thousands)

Commitments to grant loans \$ 12,841 Unfunded commitments under lines of credit 15,284 Commercial and standby letters of credit 134

## **Note 9 – FAIR VALUE MEASUREMENTS**

The fair value of financial assets and liabilities recorded at fair value is categorized in three levels. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. These levels are as follows:

Level 1 — Valuations based on quoted prices in active markets, such as the New York Stock Exchange. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Level 2 — Valuations of assets and liabilities traded in less active dealer or broker markets. Valuations include quoted prices for similar assets and liabilities traded in the same market; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations whose inputs are observable or whose significant value drivers are observable. Valuations may be obtained from, or corroborated by, third-party pricing services.

Level 3 — Assets and liabilities with valuations that include methodologies and assumptions that may not be readily observable, including option pricing models, discounted cash flow models, yield curves and similar techniques. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to such assets or liabilities, but in all cases are corroborated by external data, which may include third-party pricing services.

The following table presents information about the Company's assets and liabilities measured at fair value on a recurring basis as of September 30, 2014 and December 31, 2013, and the valuation techniques used by the Company to determine those fair values.

## Assets and Liabilities Measured at Fair Value on a Recurring Basis at September 30, 2014

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance at September 30, 2014
Assets Investment securities- available-for-sale:				
U.S. Treasury securities and obligations of U.S. government	\$	\$25,561	\$—	\$25,561
corporations and agencies Municipal obligations Corporate bonds & other obligations	_	23,045 4,807	_	23,045 4,807
Mortgage-backed securities Equity securities		61,840 7		61,840 7
Total investment securities - available-for-sale	\$	\$115,260	\$—	\$115,260

## Assets and Liabilities Measured at Fair Value on a Recurring Basis at December 31, 2013

	Quoted Prices in Active Markets for Identical Assets (Level 1) (dollars in thousands	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Fair Value as of December 31, 2013
Assets Investment securities - available-for-sale: U.S. Treasury securities and obligations of U.S.	\$—-	\$7,042	\$—	\$7,042

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government				
corporations and agencies	S			
Municipal obligations		13,609		13,609
Corporate bonds & other obligations	r	1,097	_	1,097
Mortgage-backed securities	_	28,603	_	28,603
Equity securities	_	7		7
Total investment securities - available-for-sale	<b>\$</b> —	\$50,358	<b>\$</b> —	\$50,358

Fair value measurements of U.S. Government agencies and mortgage backed securities use pricing models that vary and may consider various assumptions, including time value, yield curves, volatility factors, prepayment speeds, default rates, loss severity, current market and contractual prices for the underlying financial instruments, as well as other relevant economic measures.

There were no transfers between Levels 1 and 2 of the fair value hierarchy from December 31, 2013 to September 30, 2014. For the available for sale securities, the Company obtains fair value measurements from an independent third-party service.

The Company has assets that, under certain conditions, are subject to measurement at fair value on a nonrecurring basis. At September 30, 2014 and December 31, 2013, such assets consist primarily of impaired loans and other real estate owned. The Company has estimated the fair values of these assets using Level 3 inputs, specifically discounted cash flow projections.

Assets Measured at Fair Value on a Nonrecurring Basis at September 30, 2014						
	Balance at September 30, 2014	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)		
	(dollars in thousa	ands)				
Originated Assets: Impaired loans accounted for under FASB ASC 310-10	\$ 2,004	\$ <i>—</i>	\$	\$ 2,004		
Other real estate owned -residential mortgages	\$ 275	\$—	\$ <i>—</i>	\$ 275		
Other Real estate owned - commercial	\$ 1,652	\$—	\$ <i>—</i>	\$ 1,652		
Other repossessed assets	\$ 916	\$ <i>—</i>	\$—	\$ 916		
Total assets at fair value on a non-recurring basis				\$ 3,637		
Acquired Assets: Impaired loans accounted for under FASB ASC 310-10	\$ 1,178	\$ <i>—</i>	\$ <i>—</i>	\$ 1,178		
Other real estate owned -residential mortgages	\$—	\$ <i>—</i>	\$ <i>—</i>	\$ <i>—</i>		
Other Real estate owned - commercial	\$ 42	\$ <i>—</i>	\$	\$ 42		
Other repossessed assets	\$ <i>-</i>	\$ <i>-</i>	\$—	\$ <i>—</i>		
Total assets at fair value on a non-recurring basis				\$ 1,220		
Assets Measured at Fair V	alue on a Nonrec	urring Basis at December	31, 2013			
	Balance at December 31, 2013	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)		
·	(dollars in thou	isands)				
Impaired loans accounted for under FASB ASC	\$ 5,352	\$ <i>—</i>	\$ <i>-</i>	\$ 5,352		

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Other real estate owned -residential mortgages	\$ 285	\$—	\$ <i>—</i>	\$ 285
Other real estate owned - commercial	\$ 472	\$—	\$	\$ 472
Other repossessed assets	\$ 1,023	\$	\$—	\$ 1,023
Total assets at fair value on a non-recurring basis				\$ 7,132

The following methods and assumptions were used by the Company in estimating fair value disclosures for financial instruments:

Cash and Cash Equivalents - The carrying amounts of cash and short-term instruments approximate fair values.

**Investment Securities -** Fair value for the Bank's investment securities was determined using the market value in active markets, where available. When not available, fair values are estimated using the fair value hierarchy. In the fair value hierarchy, Level 2 fair values are determined using observable inputs other than Level 1 market prices, such as quoted prices for similar assets. Level 3 values are determined using unobservable inputs, such as discounted cash flow projections.

Loans Receivable - For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. Fair values for certain mortgage loans (e.g., one- to four-family residential), credit card loans, and other consumer loans are based on quoted market prices of similar loans sold in conjunction with securitization transactions, adjusted for differences in loan characteristics. Fair values for other loans (e.g., commercial real estate and investment property mortgage loans, commercial, and industrial loans) are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Fair values for nonperforming loans are estimated using discounted cash flow analyses or underlying collateral values, where applicable.

**Loans Held For Sale -** Fair values of mortgage loans held for sale are based on commitments on hand from investors or prevailing market prices.

**Federal Home Loan Bank Stock -** The carrying value of Federal Home Loan Bank stock approximates fair value based on the redemption provisions of the Federal Home Loan Bank.

**Deposit Liabilities -** The fair values disclosed for demand deposits (e.g., interest and noninterest checking, passbook savings, and certain types of money market accounts) are, by definition, equal to the amount payable on demand at the

reporting date (i.e., their carrying amounts). The carrying amounts of variable-rate, fixed-term money market accounts and certificates of deposit approximate their fair values at the reporting date. Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits.

**Federal Home Loan Bank Advances -** The estimated fair value of the fixed and variable rate Federal Home Loan Bank advances are estimated by discounting the related cash flows using the rates currently available for similarly structured borrowings with similar maturities.

Accrued Interest - The carrying amounts of accrued interest approximate fair value.

The estimated fair values, related carrying or notional amounts, and level of the Company's financial instruments are as follows:

September 30, 2014	Carrying Value	Level 1		Level 3	Total Estimated Fair Value
	(dollars in	thousands	s)		
Financial assets:					
Cash and cash equivalents	\$7,041	\$7,041	\$—	<b>\$</b> —	\$7,041
Securities available for sale	115,260		115,260		115,260
Securities held to maturity	2,215		2,317	_	2,317
Loans held for sale	1,228	_	_	1,228	1,228
Loans receivable - net	163,358	_	_	162,385	162,385
Federal Home Loan Bank stock	3,423		3,423		3,423
Accrued interest receivable	1,059			1,059	1,059
Financial liabilities:					
Customer deposits	258,506		258,970		258,970
Federal Home Loan Bank advances	21,769		21,514		21,514
Accrued interest payable	92			92	92
recrued interest payable	72			) 2	72
	Cormina				
December 31, 2013	Carrying Value	Level	1 Level	2 Level	3 Total Estimated Fair Value
	(dollars i	n thousan	ds)		
Financial assets:					
Cash and cash equivalents	\$2,766	\$2,766	<b>\$</b> —	\$—	\$2,766
Securities available for sale	50,358		50,358	3 —	50,358
Securities held to maturity	2,255	_	2,400		2,400
Loans held for sale	175	_	_	178	178
Loans receivable - net	136,315		_	135,17	72 135,172
Federal Home Loan Bank stock	3,266		3,266	_	3,266
Accrued interest receivable	745	_	_	745	745
Financial liabilities:					
Customer deposits	160,029		160,78	34 —	160,784

Federal Home Loan Bank advances	24,813	 24,458	_	24,458
Accrued interest payable	89	 	89	89

#### **Note 10 - RECENT ACCOUNTING PRONOUNCEMENT**

In January of 2014, the FASB issued ASU 2014-04, Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure. This ASU clarifies that an in substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. The ASU also requires additional related interim and annual disclosures. The guidance in this ASU is effective for annual and interim periods beginning after December 15, 2014. The adoption of this ASU is not expected to have a material effect on our financial position or results of operations.

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers. This ASU establishes a comprehensive revenue recognition standard for virtually all industries under U.S. GAAP, including those that previously followed industry-specific guidance such as the real estate, construction and software industries. The revenue standard's core principle is built on the contract between a vendor and a customer for the provision of goods and services. It attempts to depict the exchange of rights and obligations between the parties in the pattern of revenue recognition based on the consideration to which the vendor is entitled. To accomplish this objective, the standard requires five basic steps: i) identify the contract with the customer, (ii) identify the performance obligations in the contract, (iii) determine the transaction price, (iv) allocate the transaction price to the performance obligations in the contract, and (v) recognize revenue when (or as) the entity satisfies a performance obligation. This ASU is effective for annual and interim periods beginning after December 15, 2016 with three transition methods available – full retrospective, retrospective and cumulative effect approach. Adoption of this ASU is not expected to have a material effect on our financial position or results of operations.

#### FIRST FEDERAL OF NORTHERN MICHIGAN BANCORP, INC.

#### AND SUBSIDIARIES

#### PART - FINANCIAL INFORMATION

## ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion compares the consolidated financial condition of the Company at September 30, 2014 and December 31, 2013, and the results of operations for the three- and nine-month periods ended September 30, 2014 and 2013. This discussion should be read in conjunction with the interim financial statements and footnotes included herein.

## **OVERVIEW**

The Company operates as a community-oriented financial institution that accepts deposits from the general public in the communities surrounding its 8 full-service banking centers. The deposited funds, together with funds generated from operations and borrowings, are used by the Company to originate loans. The Company's principal lending activity is the origination of mortgage loans for the purchase or refinancing of one-to-four family residential properties. The Company also originates commercial and multi-family real estate loans, construction loans, commercial loans, automobile loans, home equity loans and lines of credit, and a variety of other consumer loans.

For the quarter ended September 30, 2014, the Company reported net income of \$1.6 million, or \$0.48 per basic and diluted share, compared to \$182,000, or \$0.06 per basic and diluted share, for the quarter ended September 30, 2013, an increase of \$1.4 million. For the nine months ended September 30, 2014 net income was \$1.9 million, or \$0.63 per basic and diluted share as compared to \$247,000, or \$0.09 per share, for the same period ended September 30, 2013.

Primarily reflecting the impact of the merger with Alpena, total assets increased \$102.3 million, or 48.8%, to \$311.9 million as of September 30, 2014 from \$209.7 million as of December 31, 2013. Investment securities available-for-sale increased \$64.9 million, or 128.9%, from December 31, 2013 to September 30, 2014. Cash and cash equivalents increased \$4.3 million and net loans receivable increased \$27.0 million during this time period. Total deposits increased \$98.5 million from December 31, 2013 to September 30, 2014, while Federal Home Loan Bank

advances decreased \$3.0 million and equity increased \$6.4 million.

#### CRITICAL ACCOUNTING POLICIES

As of September 30, 2014, there have been no changes in the critical accounting policies as disclosed in the Company's Form 10-K for the year ended December 31, 2013. The Company's critical accounting policies are described in the Management's Discussion and Analysis and financial sections of its 2013 Annual Report. Management believes its critical accounting policies relate to the Company's allowance for loan losses, real estate owned, mortgage servicing rights, valuation of deferred tax assets and impairment of intangible assets.

#### **MERGER**

We completed the merger with Alpena Banking Corporation and its wholly owned subsidiary Bank of Alpena ("Alpena"), as of August 8, 2014. Alpena had one branch office and \$73 million in assets as of December 31, 2013. The results of operations due to the merger have been included in the Company's results since the Merger Date. The merger was effected by the issuance of shares of the Company's common stock to Alpena Banking Corporation shareholders. Each share of Alpena's common stock was converted into the right to receive 1.549 shares of the Company's common stock, with cash paid in lieu of fractional shares. The conversion of Alpena's shares resulted in the issuance of 842,965 share of the Company's common stock.

The Alpena merger transaction was recorded using the acquisition method of accounting and accordingly, assets acquired, liabilities assumed and consideration exchanged were recorded at estimated fair values on the Merger Date. The following table provides the purchase price calculation as of the Merger Date and the identifiable assets acquired and liabilities assumed at their estimated fair values. These fair value measurements are provisional based on third-party valuations that are currently under review and are subject to refinement for up to one year after the Merger Date based on additional information that may be obtained by us that existed on the Merger Date.

In most instances, determining the fair value of the acquired assets and assumed liabilities required the Company to estimate the cash flows expected to result from those assets and liabilities and to discount those cash flows at appropriate rates of interest. The most significant of those determinations related to the valuation of acquired loans. For such loans, the excess cash flows expected at merger over the estimated fair value is recognized as interest income over the remaining lives of the loans. The difference between contractually required payments at merger and the cash flows expected to be collected at merger reflects the impact of estimated credit losses and other factors, such as prepayments. In accordance with the applicable accounting guidance for business combinations, there was no carry-over of Alpena's previously established allowance for loan losses. The acquired loans were divided into loans with evidence of credit quality deterioration, which are accounting for under ASC 310-30 ("acquired impaired"), and loans that do not meet the criteria, which are accounted for under ACC 310-20 ("acquired non-impaired"). In addition, the loans are further categorized into different pools based primarily on the type and purpose of the loan.

The results of operations for the three and nine months ended September 30, 2014 include the operating results of the acquired assets and assumed liabilities for the 51 days subsequent to the Merger Date. Alpena's results of operations prior to the Merger Date are not included in the Company's consolidated statement of comprehensive income.

We recorded merger related expenses of \$140,000 and \$264,000 during the three and nine months ended September 30, 2014. These expenses were for professional services such as legal, accounting and contractual arrangements for consulting services. Alpena's entire operating system has been integrated with the Company's.

In conjunction with the Merger the Company has closed one branch location and an operations center. The Company has received market value assessments on these two locations and has classified the buildings as assets held for sale as of September 30, 2014.

#### COMPARISON OF FINANCIAL CONDITION AT SEPTEMBER 30, 2014 AND DECEMBER 31, 2013

**Assets:** As a result of the merger with Alpena, which was consummated on August 8, 2014, total assets increased \$102.3 million, or 48.8%, to \$311.9 million at September 30, 2014 from \$209.7 million at December 31, 2013. During the nine-month period the following changes occurred: investment securities available for sale increased \$64.9 million, or 128.9% and net loans receivable increased \$27.0 million, or 20.8%, to \$164.7 million at September 30, 2014 from \$136.3 million at December 31, 2013. Mortgage loans increased \$8.7 million as a result of the merger and our continued effort to grow this portfolio by retaining certain high-quality 10- and 15- year fixed rate residential mortgages as opposed to selling them. In addition, our consumer loan portfolio, consisting mainly of home equity loans, increased by \$1.2 million, and our commercial loans increased \$17.2 million for the nine months ended September 30, 2014.

**Liabilities:** Deposits increased \$98.5 million, to \$258.5 million at September 30, 2014 from \$160.0 million at December 31, 2013. As a result of the merger with Alpena we experienced increases of \$7.0 million in statement savings accounts, \$14.3 million in money market accounts, \$15.1 million in NOW demand deposit accounts, \$51.0 million in non-interest bearing demand deposit accounts and \$11.1 million in our traditional certificates of deposit. Partially offsetting these increases was a decrease of \$2.0 million in our liquid certificates of deposit (from which customers can take a penalty–free withdrawal with seven days advance written notice) as, in general, we were not the market leader in rates on this product during this time period. FHLB advances decreased \$3.0 million to \$21.8 million at September 30, 2014 from \$24.8 million at December 31, 2013.

**Equity**: Primarily as a result of the merger with Alpena, stockholders' equity increased \$6.4 million to \$30.0 million at September 30, 2014 from \$23.5 million at December 31, 2013. The increase in stockholders' equity was mainly attributable to three factors: the merger with Alpena which resulted in additional equity in the amount of \$4.4 million, the net income reported for the nine month period of \$1.9 million which includes the bargain purchase gain of \$1.8 million that was recorded as a result of the merger with Alpena and an increase of \$272,000 in the unrealized gains on available for sale securities net of tax.

## **RESULTS OF OPERATIONS**

Three Months Ended September 30, 2014 Compared to Three Months Ended September 30, 2013

**General:** Net income increased \$1.4 million to \$1.6 million for the three months ended September 30, 2014 from \$182,000 for the same period ended September 30, 2013.

Interest Income: Interest income was \$2.4 million for the three months ended September 30, 2014, compared to \$2.1 million for the comparable period in 2013. The increase in interest income was due to an increase in the average balance of our interest-earning assets that resulted from the completion of the merger with Alpena during the three months ended September 30, 2014. The average balance of mortgage loans increased \$4.6 million quarter over quarter. The average balance of non-mortgage loans increased \$12.5 million period over period. In addition, we experienced an increase in cash and cash equivalents and other investments of \$21.9 million for the three months ended September 30, 2014 when compared to the same period in 2013. In spite of the increases in our loan portfolios, the average yield on our interest-earning assets declined 62 basis points to 3.53% for the three-month period ended September 30, 2014 from 4.15% for the same period in 2013. The decrease in yield is primarily a function of the increased level of lower yielding assets, such as cash and available for sale securities, as of September 30, 2014.

**Interest Expense:** Interest expense was \$270,000 for the three-month period ended September 30, 2014, compared to \$275,000 for the same period in 2013. The decrease in interest expense for the three-month period was due in part to a 10 basis point decline in the overall cost of funds to 0.55% as of September 30, 2014 from 0.65% for same period a year ago. Despite the decrease in overall cost of funds we experienced increases in average balances of \$2.4 million in our certificate of deposits, \$25.2 million in money market and NOW demand deposit accounts and \$6.0 million in savings deposit accounts quarter over quarter.

The following table sets forth information regarding the changes in interest income and interest expense of the Bank during the periods indicated.

Quarter ended
September 30, 2014
Compared to
Quarter ended
September 30, 2013
Increase (Decrease)
Due to:
Volum&Rate Total

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	(in thousands)			
Interest-earning assets:				
Loans receivable	\$215	\$(68)	\$147	
Investment securities	155	12	\$167	
Other investments	54	(46)	\$8	
Total interest-earning assets	424	(102)	322	
Interest-bearing liabilities:				
Savings Deposits	1		1	
Money Market/NOW accounts	13		13	
Certificates of Deposit	6	(16)	(10)	
Deposits	20	(16)	4	
Borrowed funds	(2)	(6)	(8)	
Total interest-bearing liabilities	18	(22)	(4)	
Change in net interest income	\$406	\$(80)	\$326	

Net Interest Income: Net interest income increased \$326,000 to \$2.1 million for the three-month period ended September 30, 2014 as compared to the same period in 2013. For the three months ended September 30, 2014, average interest-earning assets increased \$71.0 million, or 35.8%, to \$269.3 million when compared to the same period in 2013. Average interest-bearing liabilities increased \$28.7 million, or 17.2%, to \$195.5 million for the quarter ended September 30, 2014 from \$166.8 million for the quarter ended September 30, 2013. The yield on average interest-earning assets decreased to 3.53% for the three month period ended September 30, 2014 from 4.15% for the same period ended in 2013. The cost of average interest-bearing liabilities decreased to 0.55% from 0.65% for the three-month periods ended September 30, 2014 and September 30, 2013, respectively. The net interest margin decreased 46 basis points to 3.14% for the three-month period ended September 30, 2014 from 3.60% for same period in 2013.

**Provision for Loan Losses:** The allowance for loan losses is established through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective, as it requires estimates that are susceptible to significant revision as more information becomes available.

The provision for loan losses for the three-month period ended September 30, 2014 was \$257,000 as compared to \$32,000 for the prior year period. Our provision for loan losses is based on a twelve-quarter rolling average of actual net charge-offs adjusted for various environmental factors for each pool of loans in our portfolio. During the quarter ended September 30, 2014, we charged off \$225,000 for a long term non-performing commercial credit. In addition, we charged off \$66,000 in mortgage loans as compared to \$29,000 during the quarter ended September 30, 2013. The direct effect of the increased charge-offs quarter over quarter resulted in an increase in the general reserve factor applied to each pool of loans in our portfolio for the quarter ended September 30, 2014, which in turn was a main cause of the increase in provision period over period. The provision was based on management's review of the components of the overall loan portfolio, the status of non-performing loans and various subjective factors.

**Non-Interest Income:** Non-interest income increased to \$2.2 million for the three months ended September 30, 2014 from \$459,000 for the three months ended September 30, 2013, related primarily to the bargain purchase gain of \$1.8 million that was recorded as a result of the merger with Alpena during the three months ended September 30, 2014. Mortgage banking income declined \$29,000 and service charge income decreased \$34,000 for the three months ended September 30, 2014 compared to the same period in 2013.

**Non-Interest Expense:** Non-interest expense was \$2.5 million for the three months ended September 30, 2014 as compared to \$2.0 million for the same period in 2013. Compensation and employee benefit expense increased \$152,000 period over period as we added staff as a result of the merger with Alpena. In addition, we experienced an increase of \$101,000 in merger related expenses.

**Income Taxes:** The Company recorded no federal income tax expense for the three months ended September 30, 2014 and September 30, 2013. A valuation allowance of \$2.5 million remains on our current deferred tax asset as of September 30, 2014. Tax expense related to the gain recognized on the acquisition of Bank of Alpena was not recorded due to the valuation allowance associated with the Company's deferred tax asset related to prior operational losses incurred.

Nine Months Ended September 30, 2014 Compared to Nine Months Ended September 30, 2013

**General:** Net income increased \$1.7 million to \$1.9 million for the nine months ended September 30, 2014 from \$247,000 for the same period ended September 30, 2013. This increase is attributed to the bargain purchase gain that was recorded as a result of the merger with Alpena.

**Interest Income:** Interest income was \$6.5 million for the nine months ended September 30, 2014, compared to \$6.2 million for the comparable period in 2013. This increase of \$212,000, or 3.4%, in interest income was due in large part to an increase of \$26.0 million in average balances of interest earning assets for the nine months ended September 30, 2014. While we experienced an increase in average balances our yield on these assets declined 37 basis points to 3.88% for the nine-month period ended September 30, 2014 as compared to 4.25% for the same period in 2013. The decrease in yield is attributed to the results of operation for the nine-month period containing 51 days of interest income on the assets acquired as a result of the merger with Alpena.

**Interest Expense:** Interest expense was \$778,000 for the nine-month period ended September 30, 2014 compared to \$881,000 for the same period in 2013. The decrease in interest expense was due primarily to a period over period decrease of 11 basis points in the overall cost of funds. Specifically we saw our cost of funds decline of 23 basis points, to 1.09% on our Federal Home Loan Bank advances for the nine months ended September 30, 2014, compared to 1.32% for the same period in 2013. While the overall cost of funds decreased we experienced an increase of \$71.5 million in the average balance of core deposits, as a result of the merger with Alpena, which serve as a low cost funding source for the Company.

The following table sets forth information regarding the changes in interest income and interest expense of the Bank during the periods indicated.

	Nine Months ended September 30, 2014 Compared to Nine Months ended September 30, 2013 Increase (Decrease) Due to:			
	Volume	Rate		Total
	(in thous	ands)		
Interest-earning assets:				
Loans receivable	\$141	\$(236	)	\$(95)
Investment securities	225	63		288
Other investments	98	(79	)	19
Total interest-earning assets	464	(252	)	212
Interest-bearing liabilities:				
Savings Deposits	1			1
Money Market/NOW accounts	20	_		20
Certificates of Deposit	(27)	(42	)	(69)
Deposits	(6)	(42	)	(48)
Borrowed funds	(5,382)	5,328		(54)
Total interest-bearing liabilities	(5,388)	5,286		(102)
Change in net interest income	\$5,852	\$(5,538	3)	\$314

**Net Interest Income:** Net interest income increased \$314,000 to \$5.4 million for the nine-month period ended September 30, 2014 compared to the same period in 2013. For the nine months ended September 30, 2014, average interest-earning assets increased \$26.0 million, or 13.2%, and average interest-bearing liabilities increased \$8.9 million, or 5.3%, when compared to the same period in 2013. The yield on average interest-earning assets decreased to 3.88% for the nine months ended September 30, 2014 from 4.25% for the same period ended in 2013. The average cost of interest-bearing liabilities decreased to 0.60% from 0.71% for the nine month periods ended September 30, 2014 and September 30, 2013, respectively. The net interest margin decreased 23 basis points to 3.41% for the nine-month period ended September 30, 2014, from 3.64% for the same period in 2013.

**Delinquent Loans and Nonperforming Assets:** Nonperforming assets decreased \$460,000 from December 31, 2013 to September 30, 2014 due primarily to the acquisition of non-performing assets in the merger with Alpena.

Acquired impaired loans are not subject to individual evaluation for impairment and are not reported as non-performing loans based on acquired impaired loan accounting. Acquired non-impaired loans are placed on non-accrual status and reported as past due or non-performing using the same criteria that is applied to the originated loan portfolio.

	SeptembeDecember		
	30,	31,	
	2014	2013	
	(in thousands)		
Originated Loans:	<b></b>	<b></b>	
Total non-accrual loans	\$785	\$ 2,285	
Accrual loans delinquent 90 days or more:			
One- to four-family residential		24	
Other real estate loans			
Construction			
Purchased Out-of-State			
Commerical	_		
Consumer & other	3	2	
Total accrual loans delinquent 90 days or more	\$3	\$ 26	
Total nonperforming loans (1)	788	2,311	
Total real estate owned-residential mortgages (2)	275	285	
Total real estate owned-Commercial (2)	1,652	472	
Total real estate owned-Consumer & other repossessed assets (2)	916	1,023	
Total nonperforming assets	\$3,631	\$4,091	
Total nonperforming loans to loans receivable	0.48 %	1.67 %	
Total nonperforming loans to total assets	0.25 %	1.10 %	
Total nonperforming assets to total assets	1.16 %	1.95 %	

(1) All of the Bank's loans delinquent more than 90 days are classified as nonperforming. (2) Represents the net book value of property acquired by the Bank through foreclosure or deed in lieu of foreclosure. Upon acquisition, this property is recorded at the lower of its fair market value or the principal balance of the

related loan.

**Provision for Loan Losses:** The provision for loan losses was \$273,000 for the nine-month period ended September 30, 2014 as compared to \$372,000 for the comparable period in 2013. As discussed above in the discussion for the three-month period ended September 30, 2014, our provision for loan losses is based on a twelve-quarter rolling average of actual net charge-offs adjusted for various environmental factors for each pool of loans in our portfolio. During the nine-months ended September 30, 2014, we charged off \$225,000 for a long term non-performing commercial credit. In addition, we experienced net charge-offs of approximately \$74,000 on mortgage loans. As a result of the increased charge-offs we increased the reserve factors applied to the loan pools classified as substandard based on the inherent increased risk associated with those credits. The provision was based on management's review of the components of the overall loan portfolio, the status of non-performing loans and various subjective factors.

The following table sets forth our delinquent and non-accrual loans at the dates indicated:

		Delinquent	
	Portfolio	Loans Over 90	Non-Accrual
	Balance	Days	Loans
At September 30, 2014			
Originated Loans:	(in thousa	nds)	
Real estate loans:	φ1. <i>CC</i> 2	ф	Φ 172
Construction One - to four - family	\$1,663	\$ —	\$ 173 576
Commercial Mortgages	64,497 45,697	_	10
Home equity lines of credit/ Junior liens	7,905	<u> </u>	26
Commercial loans	12,578	_	
Consumer loans	1,098	3	
Total gross loans	\$133,438	\$ 3	\$ 785
Less:			
Net deferred loan fees	(266		(6)
Allowance for loan losses	(1,464)		(206 )
Total loans, net	\$131,708	\$ 3	\$ 573
Acquired Loans: Real estate loans:			
Construction	\$269	\$ —	\$ —
One - to four - family	6,861	225	308
Commercial Mortgages	17,170		976
Home equity lines of credit/ Junior liens	1,823		13
Commercial loans	5,288	_	202
Consumer loans	239	_	_
Total loans, net	\$31,650	\$ 225 #	\$ 1,499
At December 31, 2013 Originated Loans: Real estate loans:			
Construction	\$1,756		
One - to four - family	62,256		
Commercial Mortgages	51,726		
Home equity lines of credit/Junior liens Commercial loans	8,730 12,451		
Consumer loans	1,165		
Consumor round	1,105		
Total gross loans Less:	\$138,084		
Net deferred loan fees	(297	)	

Allowance for loan losses (1,472)
Total loans, net \$136,315

**Non-Interest Income:** Non-interest income was \$2.9 million for the nine-month period ended September 30, 2014, an increase of \$1.5 million, or 113.0%, from the same period in 2013. Most notably, the nine-month results in 2014 reflect the bargain purchase gain of \$1.8 million recorded as a result of the merger with Alpena. Partially offsetting this item are decreases of \$137,000 in mortgage banking activities due to reduced refinance activity as compared to the prior year period, and \$79,000 in service charges on deposit accounts when compared to the year earlier period in 2013.

**Non-Interest Expense:** Non-interest expense increased to \$6.4 million for the nine months ended September 30, 2014 from \$6.1 million for the nine months ended September 30, 2013. For the nine months ended September 30, 2014 merger expenses increased \$225,000 as we finalized the transaction with Alpena. In addition, we experienced increases of \$77,000 in salaries and benefits, \$40,000 in occupancy expenses and \$107,000 in other expenses, primarily associated with the operating software used by the Company. Partially offsetting these increases were decreases of \$128,000 in expenses related to troubled credits and real estate owned.

**Income Taxes:** The Company did not record any income tax expense for the nine months ended September 30, 2014 and 2013 due to the net operating loss carry forward that offsets any current tax liability. A valuation allowance of \$2.5 million remains on our current deferred tax asset as of September 30, 2014.

Tax expense related to the gain recognized on the acquisition of Bank of Alpena was not recorded due to the valuation allowance associated with the Company's deferred tax asset related to prior operational losses incurred. The Company will continue to evaluate the future benefits from these carryforwards and at such time as it becomes "more likely than not" that they would be utilized prior to expiration, the Company will recognize the additional benefits as an adjustment to the valuation allowance. The net operating loss carryforwards expire twenty years from the date they originated. These carryforwards, if not utilized, will fully expire in the year 2033.

## **LIQUIDITY**

The Company's current liquidity position is more than adequate to fund expected asset growth. The Company's primary sources of funds are deposits, FHLB advances, proceeds from principal and interest payments, prepayments on loans and mortgage-backed and investment securities and sale of long-term fixed-rate mortgages into the secondary market. While maturities and scheduled amortization of loans and mortgage-backed securities are a predictable source of funds, deposit flows, mortgage prepayments and sale of mortgage loans into the secondary market are greatly influenced by general interest rates, economic conditions and competition.

Liquidity represents the amount of an institution's assets that can be quickly and easily converted into cash without significant loss. The most liquid assets are cash, short-term U.S. Government securities, U.S. Government agency securities and certificates of deposit. The Company is required to maintain sufficient levels of liquidity as defined by OCC regulations. This requirement may be varied at the direction of the OCC. Regulations currently in effect require that the Bank must maintain sufficient liquidity to ensure its safe and sound operation. The Company's objective for liquidity is to be above 20% of net deposits and short-term borrowings. Liquidity as of September 30, 2014 was \$131.0 million, or 58.8%, compared to \$53.4 million, or 42.4% at December 31, 2013. The levels of these assets are dependent on the Company's operating, financing, lending and investing activities during any given period. The increase in the Company's level of liquidity is a direct result of the acquisition of \$65.7 million of cash and investments from Alpena in the Merger. The liquidity calculated by the Company includes additional borrowing capacity available with the FHLB. This borrowing capacity is based on pledged collateral. As of September 30, 2014, the Bank had unused borrowing capacity totaling \$36.1 million at the FHLB based on the pledged collateral.

The Company intends to retain in its portfolio certain originated residential mortgage loans (primarily adjustable rate, balloon and shorter-term fixed-rate mortgage loans) and to generally sell the remainder in the secondary market. The Bank will from time to time participate in or originate commercial real estate loans, including real estate development loans. During the nine month period ended September 30, 2014 the Company originated \$17.8 million in residential mortgage loans, of which \$8.2 million were retained in portfolio while the remainder were sold in the secondary

market or are being held for sale. This compares to \$21.8 million in originations during the first nine months of 2013 of which \$9.4 million were retained in portfolio. The Company also originated \$11.8 million of commercial loans and \$1.9 million of consumer loans in the first nine months of 2013 compared to \$17.9 million of commercial loans and \$1.4 million of consumer loans for the same period in 2013. Of total loans receivable, excluding loans held for sale, mortgage loans comprised 48.6% and 45.9%, commercial loans 44.8% and 46.7% and consumer loans 6.7% and 7.4% at September 30, 2014 and December 31, 2013, respectively.

Deposits are a primary source of funds for use in lending and for other general business purposes. At September 30, 2014 deposits funded 82.9% of the Company's total assets compared to 76.3% at December 31, 2013. Certificates of deposit scheduled to mature in less than one year at September 30, 2014 totaled \$40.4 million. Management believes that a significant portion of such deposits will remain with the Bank. The Bank monitors the deposit rates offered by competition in the area and sets rates that take into account the prevailing market conditions along with the Bank's liquidity position. Moreover, management believes that the growth in assets is not expected to require significant in-flows of liquidity. As such, the Bank does not expect to be a significant market leader in rates paid for liabilities.

Borrowings may be used to compensate for seasonal or other reductions in normal sources of funds or for deposit outflows at more than projected levels. Borrowings may also be used on a longer-term basis to support increased lending or investment activities. At September 30, 2014 the Company had \$21.8 million in FHLB advances. FHLB advances as a percentage of total assets were 7.0% at September 30, 2014 as compared to 11.8% at December 31, 2013. The Company has sufficient available collateral to obtain additional FHLB advances of \$36.1 million as of September 30, 2014.

## **CAPITAL RESOURCES**

Stockholders' equity at September 30, 2014 was \$30.0 million, or 9.6% of total assets, compared to \$23.5 million, or 11.2% of total assets, at December 31, 2013 (See "Consolidated Statement of Changes in Stockholders' Equity"). The \$6.5 million increase during the nine months ended September 30, 2014 was primarily due to the Merger with Alpena. We issued 842,965 of shares of common stock, valued at \$4.7 million, in conjunction with the Merger. In addition, we experienced a decline in our Tier 1 (core) capital ratio as a result of the \$102.4 million dollars of assets acquired from Alpena in the Merger.

The Bank is subject to certain capital-to-assets requirements in accordance with OCC regulations. The Bank exceeded all regulatory capital requirements at September 30, 2014.

The following table summarizes the Bank's actual capital with the regulatory capital requirements and with requirements to be "Well Capitalized" under prompt corrective action provisions, as of September 30, 2014:

	Actual		Regulator Minimun	1	Minimum Well Cap	italized
	Amount Dollars in	1111110	Amount	Ratio	Amount	Ratio
Tier 1 (Core) capital ( to						
adjusted assets)	\$27,207	8.78 %	\$12,406	4.00%	\$15,507	5.00 %
Total risk-based capital ( to risk- weighted assets)	\$28,671	16.68%	\$13,759	8.00%	\$17,198	10.00%
Tier 1 risk-based capital ( to risk weighted assets)	\$27,207	15.83%	\$6,879	4.00%	\$10,319	6.00 %
Tangible Capital ( to tangible assets)	\$27,207	8.78 %	\$4,652	1.50%	\$6,203	2.00 %

## ITEM 3 - QUALITATIVE AND QUANTITIATIVE DISCLOSURES ABOUT MARKET RISK

Not applicable to smaller reporting companies.

## ITEM 4 - CONTROLS AND PROCEDURES

Under the supervision and with the participation of our management, including the Company's Chief Executive Officer and VP-Director of Financial Reporting and Accounting, the Company evaluated the effectiveness of the design and operation of its disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this report. Based upon that evaluation, the Chief Executive Officer and VP-Director of Financial Reporting and Accounting concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were effective to ensure that information required to be disclosed in the reports the Company files or submits under the Securities Exchange Act of 1934, is recorded, processed, summarized and reported, within the time periods specified by the SEC's rules and forms and in timely alerting them to material information relating to the Company (or its consolidated subsidiaries) required to be included in its periodic SEC filings.

There has been no change in the Company's internal control over the financial reporting during the Company's third quarter of fiscal year 2014 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

FIRST FEDERAL OF NORTHERN MICHIGAN BANCORP, INC.
FORM 10-Q
Quarter Ended September 30, 2014
PART II – OTHER INFORMATION
Item 1 - Legal Proceedings:
There are no material legal proceedings to which the Company is a party or of which any of its property is subject. From time to time the Company is a party to various legal proceedings incident to its business.
Item 1A - Risk Factors:
Not applicable to smaller reporting companies
Item 2 - Unregistered Sales of Equity Securities and Use of Proceeds:
(a) Not applicable (b) Not applicable
(c) Not applicable
Item 3 - Defaults upon Senior Securities:
Not applicable.
Item 4 - Mine Safety Disclosures
Not applicable.
Item 5 - Other Information:
(a) Not applicable
(b) There was no material change to the procedures by which security holders may recommend nominees to the Company's Board of Directors during the period covered by the Form 10-Q.

Item 6 - Exhibits:

Exhibit 31.1 Certification by Chief Executive Officer pursuant to section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 31.2 Certification by Chief Financial Officer pursuant to section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 32.1 Statement of Chief Executive Officer furnished pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Exhibit 32.2 Statement of Chief Financial Officer furnished pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

101.INS XBRL Taxonomy Instance Document

101.SCH XBRL Taxonomy Extension Schema Linkbase

101.CAL XBRL Taxonomy Extension Calculation Linkbase

101.DEF XBRL Taxonomy Extension Definition Linkbase

101.LAB XBRL Taxonomy Extension Label Linkbase

101.PRE XBRL Taxonomy Extension Presentation Linkbase

# FIRST FEDERAL OF NORTHERN MICHIGAN BANCORP, INC.

## **FORM 10-Q**

Quarter Ended September 30, 2014

## **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

# FIRST FEDERAL OF NORTHERN MICHIGAN BANCORP, INC.

By:/s/Michael W. Mahler Michael W. Mahler Chief Executive Officer

Date: November 13, 2014

By:/s/Eileen M. Budnick
Eileen M. Budnick
VP-Director of Financial Reporting and Accounting
(Principal Financial and Accounting Officer)

Date: November 13, 2014