BAZI INTERNATIONAL, INC.

Form 10-Q May 16, 2011

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 10-O

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2011

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT

For the transition period from N/A to N/A

Commission file No. 000-50875

#### BAZI INTERNATIONAL, INC.

(Exact name of small business issuer as specified in its charter)

Nevada (State of incorporation)

84-1575085

(I.R.S. Employer Identification Number)

1730 Blake Street, Suite 305 Denver, CO 80202 (Address of principal executive offices)

> (303) 316-8577 (Issuer's telephone number)

Indicate by check mark whether the Registrant (1) has filed all reports required by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days: Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes o No o

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b–2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer " Small reporting company x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b–2 of the Exchange Act). Yes "No x
As of May 16, 2011, the Company had 40,812,671 shares of its \$.001 par value common stock issued and outstanding.

## Table of Contents

-i-

## TABLE OF CONTENTS

		P A G E NO.
PART I FINANCIAL INFORMATION	<u>NC</u>	1
<u>Item 1.</u>	Financial Statements (Unaudited)	1
	Condensed Consolidated Balance Sheets March 31, 2011 and December 31, 2010	1
	Condensed Consolidated Statements of Operations Three Months Ended March 31, 2011 and 2010.	2
	Condensed Consolidated Statements of Cash Flows Three Months Ended March 31, 2011 and 2010.	3
	Notes to Financial Statements	4
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	12
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	17
Item 4.	Controls and Procedures	18
PART II OTHER INFORMATION		19
Item 1.	Legal Proceedings	19
Item 1A.	Risk Factors	19
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	19
Item 3.	<u>Defaults Upon Senior Securities</u>	19
<u>Item 4.</u>	Submission of Matters to a Vote of Security Holders	19
<u>Item 5.</u>	Other Information	19
Item 6.	<u>Exhibits</u>	19
<u>Signatures</u>		20

#### Table of Contents

#### PART I

#### FINANCIAL INFORMATION

#### Item 1. FINANCIAL STATEMENTS

# BAZI INTERNATIONAL, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

ASSETS Current assets:			March, 31 2011		
	Cash and cash equivalents	\$	28,207	\$	41,067
	Accounts receivable, net of allowance for doubtful accounts of \$1,843 and \$1,843, respectively		53,735		6,041
	Inventory, net of allowance for obsolescence of		33,733		0,041
	\$19,884 and \$28,022, respectively		122,019		43,030
	Prepaid expenses and other current assets		85,730		75,087
	Deferred loan costs		21,794		465,262
	Total current assets		311,485		630,487
Intangible assets, net	Total carrent assets		20,724		21,185
Property and equipment, n	et .		20,749		26,317
Total assets	Ct	\$	352,958	\$	677,989
Total assets		Ψ	332,730	Ψ	011,505
LIABILITIES AND SHAP	REHOLDERS' EQUITY (DEFICIT)				
Current liabilities:					
	Accounts payable	\$	995,424	\$	621,020
	Return reserve	_	5,617	_	956
	Accrued payroll and benefits		68,571		47,983
	Accrued interest		6,090		12,552
	Other accrued expenses		15,518		19,072
	Notes payable		91,909		88,876
	Total current liabilities		1,183,129		790,459
Long term liabilities			, ,		,
	Senior notes payable		84,806		1,814,641
	Total liabilities		1,267,935		2,605,100
Commitments and Conting	gencies				
SHAREHOLDERS' EQU	ITY (DEFICIT):				
_	15,000,000 shares, \$.001 par value, none issued or				
outstanding			_		-
Common stock, authorized	1 200,000,000 shares, \$.001 par value, 40,812,671				
and 19,952,170 shares issued and outstanding respectively			40,813		19,952
Additional paid in capital			29,303,216		26,073,358
Accumulated (deficit)			(30,259,006)	)	(28,020,421)
Total shareholders' e	equity (deficit)		(914,977	)	(1,927,111 )
Total liabilities and shareholders' equity (deficit)		\$	352,958	\$	677,989

The accompanying notes are an integral part of these condensed consolidated financial statements.

-1-

## Table of Contents

# BAZI INTERNATIONAL, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited) Three Months Ended March 31, 2011 and 2010.

	For the	For the	
	Three Months	Three Month	ıs
	Ended	Ended	
	March 31,	March 31,	
	2011	2010	
Net sales	\$397,407	\$742,853	
Cost of goods sold	220,216	182,603	
Gross profit	177,191	560,250	
Operating expenses:			
Selling and marketing expenses	674,006	767,782	
General and administrative expenses	642,608	485,563	
Research and development expenses	204	4,012	
Depreciation and amortization	6,029	3,866	
Total operating expenses	1,322,847	1,261,223	
Net (loss) from operations	(1,145,656)	(700,973	)
Other income (expense)			
Interest income	106		