

DSP GROUP INC /DE/
Form 10-Q
November 10, 2014

United States
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended September 30, 2014

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to

Commission File Number 1-35256

DSP GROUP, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of

incorporation or organization)

2161 S. San Antonio Road, Suite 10

San Jose, California

(Address of Principal Executive Offices) (Zip Code)

94-2683643

(I.R.S. employer identification number)

95131

Registrant's telephone number, including area code: **(408) 986-4300**

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes No

As of November 5, 2014, there were 21,612,193 shares of Common Stock (\$.001 par value per share) outstanding.

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PART 1. FINANCIAL INFORMATION**ITEM 1. FINANCIAL STATEMENTS****DSP GROUP, INC.****CONDENSED CONSOLIDATED BALANCE SHEETS****(U.S. dollars in thousands, except share and per share data)**

	September 30, 2014 Unaudited	December 31, 2013 Audited
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 14,509	\$ 23,578
Restricted deposits	394	77
Marketable securities and short-term deposits	9,275	13,895
Trade receivables, net	25,091	21,195
Deferred income taxes	97	92
Other accounts receivable and prepaid expenses	1,640	2,641
Inventories	13,908	12,334
TOTAL CURRENT ASSETS	64,914	73,812
PROPERTY AND EQUIPMENT, NET	2,865	2,837
LONG-TERM ASSETS:		
Long-term marketable securities and deposits	93,214	90,162
Long-term prepaid expenses and lease deposits	87	100
Severance pay fund	11,456	11,168
Investment in other companies	2,200	2,200
Intangible assets, net	5,517	6,710
Goodwill	5,276	5,276
	117,750	115,616
TOTAL ASSETS	\$ 185,529	\$ 192,265

Note: The balance sheet at December 31, 2013 has been derived from the audited financial statements on that date.

See notes to condensed consolidated financial statements.

DSP GROUP, INC.**CONDENSED CONSOLIDATED BALANCE SHEETS**

(U.S. dollars in thousands, except share and per share data)

	September 30, 2014 Unaudited	December 31, 2013 Audited
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES:		
Trade payables	\$ 15,468	\$ 14,149
Accrued compensation and benefits	7,579	9,845
Income tax accruals and payables	1,946	1,985
Accrued expenses and other accounts payable	5,565	5,532
Total current liabilities	30,558	31,511
LONG-TERM LIABILITIES:		
Deferred income taxes	894	1,183
Accrued severance pay	11,525	11,179
Accrued pensions	927	981
Total long-term liabilities	13,346	13,343
COMMITMENTS AND CONTINGENCIES STOCKHOLDERS' EQUITY:		
Capital stock:		
Preferred stock, \$ 0.001 par value - Authorized shares: 5,000,000 at September 30, 2014 and December 31, 2013; Issued and outstanding shares: none at September 30, 2014 and December 31, 2013	-	-
Common stock, \$ 0.001 par value - Authorized shares: 50,000,000 shares at September 30, 2014 and December 31, 2013; Issued and outstanding shares: 21,540,317 and 22,349,780 shares at September 30, 2014 and December 31, 2013, respectively	22	22
Additional paid-in capital	354,694	350,494
Treasury stock	(125,329)	(118,749)
Accumulated other comprehensive loss	(1,433)	(821)
Accumulated deficit	(86,329)	(83,535)
Total stockholders' equity	141,625	147,411
Total liabilities and stockholders' equity	\$ 185,529	\$ 192,265

Note: The balance sheet at December 31, 2013 has been derived from the audited financial statements on that date.

See notes to condensed consolidated financial statements.

DSP GROUP, INC.**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)**

(U.S. dollars in thousands, except per share amounts)

	Three Months Ended		Nine Months Ended	
	September 30, 2014	September 30, 2013	September 30, 2014	September 30, 2013
Revenues	\$36,715	\$35,381	\$105,877	\$115,723
Cost of revenues (1)	22,187	21,576	63,554	70,050
Gross profit	14,528	13,805	42,323	45,673
Operating expenses:				
Research and development, net (2)	8,083	8,147	24,313	26,481
Sales and marketing (3)	2,892	2,767	8,925	8,492
General and administrative (4)	2,580	2,576	7,941	9,046
Intangible assets amortization	397	418	1,191	1,254
Total operating expenses	13,952	13,908	42,370	45,273
Operating income (loss)	576	(103)	(47)	400
Financial income, net	186	512	895	1,837
Income before taxes on income	762	409	848	2,237
Taxes on income (income tax benefit)	(11)	11	(25)	(83)
Net income	\$773	\$398	\$873	\$2,320
Net income per share:				
Basic	\$0.04	\$0.02	\$0.04	\$0.10
Diluted	\$0.03	\$0.02	\$0.04	\$0.10
Weighted average number of shares used in per share computations of net income:				
Basic	21,830	22,522	22,064	22,159
Diluted	23,073	23,048	22,829	22,723

Includes equity-based compensation expense in the amount of \$71 and \$65 for the three months ended

(1) September 30, 2014 and 2013, respectively, and equity-based compensation expense in the amount of \$237 and \$191 for the nine months ended September 30, 2014 and 2013, respectively.

Includes equity-based compensation expense in the amount of \$568 and \$474 for the three months ended

(2) September 30, 2014 and 2013, respectively, and equity-based compensation expense in the amount of \$1,869 and \$1,412 for the nine months ended September 30, 2014 and 2013, respectively

Includes equity-based compensation expense in the amount of \$150 and \$115 for the three months ended

(3) September 30, 2014 and 2013, respectively, and equity-based compensation expense in the amount of \$481 and \$383 for the nine months ended September 30, 2014 and 2013, respectively.

Includes equity-based compensation expense in the amount of \$507 and \$391 for the three months ended (4) September 30, 2014 and 2013, respectively, and equity-based compensation expense in the amount of \$1,613 and \$1,147 for the nine months ended September 30, 2014 and 2013, respectively.

See notes to condensed consolidated financial statements.

DSP GROUP, INC.**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (U.S. dollars in thousands)**

	Three months ended September 30, 2014 2013	
Net income:	\$773	\$398
Other comprehensive loss:		
Available-for-sale securities:		
Changes in unrealized gains/losses	(404)	459
Reclassification adjustments for losses (gains) included in net income (loss)	3	(183)
Net change	(401)	276
Cash flow hedges:		
Changes in unrealized gains/losses	(528)	93
Reclassification adjustments for losses (gains) included in net income (loss)	97	(292)
Net change	(431)	(199)
Change in unrealized components of defined benefit plans:		
Amortization of actuarial loss and prior service benefit	3	3
Net change	3	3
Foreign currency translation adjustments, net	5	7
Other comprehensive income (loss)	(824)	87
Comprehensive income (loss)	\$(51)	\$485

See notes to condensed consolidated financial statements.

DSP GROUP, INC.**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (U.S. dollars in thousands)**

	Nine months ended September 30, 2014 2013	
Net income:	\$873	\$2,320
Other comprehensive income (loss):		
Available-for-sale securities:		
Changes in unrealized gains/losses	(134)	(537)
Reclassification adjustments for (gains) losses included in net income	(62)	(726)
Net change	(196)	(1,263)
Cash flow hedges:		
Changes in unrealized gains/losses	(516)	355
Reclassification adjustments for losses (gains) included in net income	92	(695)
Net change	(424)	(340)
Change in unrealized components of defined benefit plans:		
Amortization of actuarial loss and prior service benefit	9	8
Net change	9	8
Foreign currency translation adjustments, net	(1)	(19)
Other comprehensive loss	(612)	(1,614)
Comprehensive income	\$261	\$706

See notes to condensed consolidated financial statements.

DSP GROUP, INC.**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)**

(U.S. dollars in thousands)

	Nine Months Ended September 30,	
	2014	2013
Net cash provided by operating activities	\$3,734	\$4,973
Investing activities		
Purchase of marketable securities	(50,205)	(53,331)
Proceeds from maturity of marketable securities	9,896	15,180
Proceeds from sales of marketable securities	40,821	27,814
Increase in restricted deposits	(327)	-
Purchases of property and equipment	(1,002)	(925)
Net cash provided used in investing activities	(817)	(11,262)
Financial activities		
Purchase of treasury stock	(12,484)	-
Issuance of treasury stock for cash upon exercise of stock options	514	1,848
Net cash provided by (used in) financing activities	(11,970)	1,848
Increase (decrease) in cash and cash equivalents	\$(9,053)	\$(4,441)
Cash (erosion) due to exchange rate differences	(16)	28
Cash and cash equivalents at the beginning of the period	\$23,578	\$21,684
Cash and cash equivalents at the end of the period	\$14,509	\$17,271

See notes to condensed consolidated financial statements.

DSP GROUP, INC.**CONDENSED STATEMENTS OF STOCKHOLDERS' EQUITY****(UNAUDITED)****(U.S. dollars and shares in thousands)**

Three Months Ended	Number		Additional			Other	Total
September 30, 2013	of	Common	Paid-In	Treasury	Accumulated	Comprehensive	Stockholders'
	Common	Stock	Capital	Stock	deficit	Income	Equity
	Stock					(Loss)	
Balance at June 30, 2013	22,172	\$ 22	\$ 348,423	\$(120,829)	\$ (80,297)	\$ (713)	\$ 146,606
Net income	-	-	-	-	398	-	398
Change in accumulated other comprehensive income	-	-	-	-	-	87	87
Issuance of treasury stock upon purchase of common stock under employee stock purchase plan	184	*)	-	1,802	(984)	-	818
Issuance of treasury stock upon exercise of stock options, stock appreciation rights and restricted share units by employees and directors	202	1	-	1,985	(1,362)	-	624
Equity-based compensation	-	-	1,045	-	-	-	1,045
Balance at September 30, 2013	22,558	\$ 23	\$ 349,468	\$(117,042)	\$ (82,245)	\$ (626)	\$ 149,578
Three Months Ended							
September 30, 2014							
Balance at June 30, 2014	21,843	\$ 22	\$ 353,398	\$(122,713)	\$ (86,092)	\$ (609)	\$ 144,006
Net income	-	-	-	-	773	-	773
Change in accumulated other comprehensive income	-	-	-	-	-	(824)	(824)
Purchase of treasury stock	(505)	(1)	-	(4,588)	-	-	(4,589)
Issuance of treasury stock upon purchase of common stock under employee stock purchase plan	124	1	-	1,217	(329)	-	889
	78	*)	-	755	(681)	-	74

Issuance of treasury stock upon exercise of stock options, stock appreciation rights and restricted share units by employees and directors

Equity-based compensation	-	-	1,296	-	-	-	1,296
Balance at September 30, 2014	21,540	\$ 22	\$ 354,694	\$(125,329)	\$ (86,329)	\$ (1,433)	\$ 141,625

(*) Represents an amount lower than \$1.

See notes to condensed consolidated financial statements.

DSP GROUP, INC.**CONDENSED STATEMENTS OF STOCKHOLDERS' EQUITY****(UNAUDITED)****(U.S. dollars and shares in thousands)**

	Number of Common Stock	Common Stock	Additional Paid-In Capital	Treasury Stock	Accumulated deficit	Other Comprehensive Income (Loss)	Total Stockholders' Equity
Nine Months Ended September 30, 2013							
Balance at December 31, 2012	21,674	\$ 22	\$ 346,335	\$(125,724)	\$(79,394)	\$ 988	\$ 142,227
Net income		-	-	-	2,320		2,320
Change in accumulated other comprehensive income		-	-	-	-	(1,614)	(1,614)
Issuance of treasury stock upon purchase of common stock under employee stock purchase plan	374	*)	-	3,669	(2,005)	-	1,664
Issuance of treasury stock upon exercise of stock options, stock appreciation rights and restricted share units by employees and directors	510	1	-	5,013	(3,166)	-	1,848
Equity-based compensation	-	-	3,133	-	-	-	3,133
Balance at September 30, 2013	22,558	\$ 23	\$ 349,468	\$(117,042)	\$(82,245)	\$(626)	\$ 149,578
Nine Months Ended September 30, 2014							
Balance at December 31, 2013	22,350	\$ 22	\$ 350,494	\$(118,749)	\$(83,535)	\$(821)	\$ 147,411
Net income		-	-	-	873		873
Change in accumulated other comprehensive income		-	-	-	-	(612)	(612)
Purchase of treasury stock	(1,414)	(1)	-	(12,483)	-	-	(12,484)
Issuance of treasury stock upon purchase of common stock under employee stock purchase plan	311	1	-	3,031	(1,309)	-	1,723

Issuance of treasury stock upon exercise of stock options, stock appreciation rights and restricted share units by employees and directors	293	*)	-	2,872	(2,358)	-	514
Equity-based compensation	-	-	4,200	-	-	-	-	4,200
Balance at September 30, 2014	21,540	\$ 22	\$ 354,694	\$(125,329)	\$ (86,329)	\$ (1,433) \$ 141,625

(*) Represents an amount lower than \$1.

See notes to condensed consolidated financial statements.

DSP GROUP, INC.**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****(UNAUDITED)****(U.S. dollars in thousands, except share and per share data)****NOTE A—BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles in the United States for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting only of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three and nine months ended September 30, 2014 are not necessarily indicative of the results that may be expected for the year ending December 31, 2014. For further information, reference is made to the consolidated financial statements and footnotes thereto included in the Annual Report on Form 10-K of DSP Group, Inc. (the “Company”) for the year ended December 31, 2013.

NOTE b—INVENTORIES

Inventories are stated at the lower of cost or market value. The Company periodically evaluates the quantities on hand relative to current and historical selling prices, and historical and projected sales volume. Based on these evaluations, provisions are made in each period to write inventory down to its net realizable value. Inventories are composed of the following:

	September 30, 2014	December 31, 2013
	(Unaudited)	(Audited)
Work-in-process	\$ 7,311	\$ 5,412
Finished goods	6,597	6,922
	\$ 13,908	\$ 12,334

Inventory write-off amounted to \$48 for the nine months ended September 30, 2014. For the nine months ended September 30, 2013, the Company recorded \$177 of income due to the utilization of inventory that was written off in the past.

NOTE c—NET income PER SHARE

Basic net income (loss) per share is computed based on the weighted average number of shares of common stock outstanding during the period. For the same periods, diluted net income (loss) per share further includes the effect of dilutive stock options, stock appreciation rights and restricted share units outstanding during the period, all in accordance with Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) No. 260 “Earnings per Share.” The following table sets forth the computation of basic and diluted net income (loss) per share:

	Three months ended		Nine months ended	
	September 30, 2014	2013	September 30, 2014	2013
	Unaudited			
Net income	\$773	\$398	\$873	\$2,320
Net income per share:				
Basic	\$0.04	\$0.02	\$0.04	\$0.10
Diluted	\$0.03	\$0.02	\$0.04	\$0.10
Weighted average number of shares of common stock outstanding during the period used to compute basic net income per share (in thousands)	21,830	22,522	22,064	22,159
Incremental shares attributable to exercise of outstanding options, stock appreciation rights and restricted shares units (assuming proceeds would be used to purchase treasury stock) (in thousands)	1,243	526	765	564
Weighted average number of shares of common stock used to compute diluted net income per share (in thousands)	23,073	23,048	22,829	22,723

NOTE d—MARKETABLE SECURITIES and time deposits

The Company accounts for investments in marketable securities in accordance with FASB ASC No.320-10 “Investments in Debt and Equity Securities.” Management determines the appropriate classification of its investments in government and corporate marketable debt securities at the time of purchase and reevaluates such determinations at each balance sheet date.

The Company classifies marketable securities as available-for-sale. Available-for-sale securities are carried at fair value, with the unrealized gains and losses, net of taxes, reported in other comprehensive income. The amortized cost of marketable securities is adjusted for amortization of premiums and accretion of discounts to maturity. Such amortization and interest are included in financial income, net. Interest on securities are included in financial income,

net. The following is a summary of available-for-sale securities and short term deposits at September 30, 2014 and December 31, 2014:

	Amortized cost		Unrealized gains (losses), net		Estimated fair value	
	September 30,	December 31,	September 30,	December 31,	September 30,	December 31,
	2014 (Unaudited)	2013 (Audited)	2014 (Unaudited)	2013 (Audited)	2014 (Unaudited)	2013 (Audited)
Short -term deposits	\$2,755	\$2,911	\$-	\$ -	\$2,755	\$2,911
U.S. GSE securities	4,315	3,093	2	(11)	4,317	3,082
Corporate obligations	96,006	98,444	(589)	(380)	95,417	98,064
	\$103,076	\$104,448	\$(587)	\$(391)	\$102,489	\$104,057

The amortized cost of short and long-term deposits and available-for-sale debt securities at September 30, 2014, by contractual maturities, is shown below:

	Amortized cost	Unrealized gains (losses)		Estimated fair value
		Gains	Losses	
Due in one year or less	\$ 9,266	\$9	\$ -	\$ 9,275
Due after one year to five years	93,810	125	(721)	93,214
	\$ 103,076	\$ 134	\$ (721)	\$ 102,489

The actual maturity dates may differ from the contractual maturities because debtors may have the right to call or prepay obligations without penalties.

Management believes that as of September 30, 2014, the unrealized losses in the Company's investments in all types of marketable securities were temporary and no impairment loss was realized in the Company's condensed consolidated statement of income.

Marketable securities are periodically reviewed for impairment. If management concludes that any marketable security is impaired, management determines whether such impairment is other-than-temporary. Factors considered in making such a determination include the duration and severity of the impairment, the reason for the decline in value and the potential recovery period, and the Company's intent to sell, or whether it is more likely than not that the Company will be required to sell the marketable security before recovery of cost basis. If any impairment is considered other-than-temporary, the marketable security is written down to its fair value through a corresponding charge to financial income, net.

The total fair value of marketable securities with outstanding unrealized losses as of September 30, 2014 amounted to \$68,921. Of the \$721 unrealized losses outstanding as of September 30, 2014 and presented in the table above, a portion of which in the amount of \$149, was related to marketable securities that were in a loss position for more than 12 months and the remaining portion in the amount of \$572 was related to marketable securities that were in a loss position for less than 12 months.

Proceeds from maturity of available-for-sale marketable securities during the nine months ended September 30, 2014 and 2013 were \$9,896 and \$15,180, respectively. Proceeds from sales of available-for-sale marketable securities during the nine months ended September 30, 2014 and 2013 were \$40,821 and \$27,814, respectively. Net realized gains from the sale of available-for-sale marketable securities for the nine months ended September 30, 2014 and 2013 were \$62 and \$726, respectively. The Company determines realized gains or losses on the sale of available-for-sale marketable securities based on a specific identification method.

NOTE e—TAXES ON Income

The effective tax rate used in computing the provision for income taxes is based on projected fiscal year income before taxes, including estimated income by tax jurisdiction. Tax provision for the three and nine months ended September 30, 2014 and September 30, 2013 does not include tax benefits associated with equity-based compensation expenses. During the three and nine months ended September 30, 2014, the Company did not record any significant changes to its deferred tax assets due to its current estimation of future taxable income.

The total amount of net unrecognized tax benefits was \$1,833 and \$1,892 at September 30, 2014 and December 31, 2013, respectively. The Company accrues interest and penalties, relating to unrecognized tax benefits, in its provision for income taxes. At September 30, 2014 and December 31, 2013, the Company had accrued interest and penalties relating to unrecognized tax benefits of \$432 and \$408, respectively.

NOTE F—SIGNIFICANT CUSTOMERS

The Company sells its products primarily through distributors and directly to original equipment manufacturers (OEMs) and original design manufacturers (ODMs) who incorporate the Company's products into consumer products. The Company's future performance will depend, in part, on the continued success of its distributors in marketing and selling its products. The loss of the Company's distributors and the Company's inability to obtain satisfactory replacements in a timely manner may harm the Company's sales and results of operations. In addition, the Company expects that a limited number of customers, varying in identity from period-to-period, will account for a substantial portion of its revenues in any period. The loss of, or reduced demand for products from, any of the Company's major customers could have a material adverse effect on the Company's business, financial condition and results of operations.

Sales to Hong Kong-based VTech Holdings Ltd. ("VTech") represented 34% and 35% of the Company's total revenues for the three months ended September 30, 2014 and 2013, respectively. Sales to VTech represented 36% of the Company's total revenues for both the nine months ended September 30, 2014 and 2013.

Revenues derived from sales through one distributor, Tomen Electronics Corporation ("Tomen Electronics"), accounted for 22% and 24% of the Company's total revenues for the three months ended September 30, 2014 and 2013, respectively. Tomen Electronics accounted for 21% and 18% of the Company's total revenues for the nine months ended September 30, 2014 and 2013, respectively. The Japanese market and the OEMs that operate in that market are among the largest suppliers in the world with significant market share in the U.S. market for residential wireless products. Tomen Electronics sells the Company's products to a limited number of customers. One customer, Panasonic Communications Co., Ltd. ("Panasonic"), has continually accounted for a majority of the sales of Tomen Electronics. Sales to Panasonic through Tomen Electronics generated 17% and 18% of the Company's total revenues for the three months ended September 30, 2014 and 2013, respectively. Sales to Panasonic through Tomen Electronics generated 15% and 13% of the Company's total revenues for the nine months ended September 30, 2014 and 2013, respectively.

NOTE g—DERIVATIVE INSTRUMENTS

The Company accounts for derivative instruments in accordance with FASB. ASC No. 815 "Derivatives and Hedging" ("ASC 815"). Due to the Company's global operations, it is exposed to foreign currency exchange rate fluctuations in the normal course of its business. The Company's treasury policy allows it to offset the risks associated with the effects of certain foreign currency exposures through the purchase of foreign exchange forward contracts and put options (collectively, "hedging contracts"). The policy, however, prohibits the Company from speculating on hedging contracts for profit.

To protect against the increase in value of forecasted foreign currency cash flows resulting from salary and lease payments of its Israeli facilities denominated in the Israeli currency, the New Israeli Shekels (“NIS”), during the year, the Company instituted a foreign currency cash flow hedging program. The Company hedges portions of the anticipated payroll and lease payments denominated in NIS for a period of one to twelve months with hedging contracts. Accordingly, when the dollar strengthens against the foreign currencies, the decline in present value of future foreign currency expenses is offset by losses in the fair value of the hedging contracts. Conversely, when the dollar weakens, the increase in the present value of future foreign currency cash flows is offset by gains in the fair value of the hedging contracts. These hedging contracts are designated as cash flow hedges, as defined by ASC 815, and are all effective hedges of these expenses.

In accordance with ASC 815, for derivative instruments that are designated and qualify as a cash flow hedge (i.e. hedging the exposure to variability in expected future cash flows that is attributable to a particular risk), the effective portion of the gain or loss on the derivative instrument is reported as a component of other comprehensive income and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. Any gain or loss on a derivative instrument in excess of the cumulative change in the present value of future cash flows of the hedged item is recognized in current earnings during the period of change. As of September 30, 2014, the Company had outstanding foreign exchange forward contracts in the amount of \$3,450 and outstanding option contracts in the amount of \$11,725. These hedging contracts do not contain any credit-risk-related contingency features. See Note K for information on the fair value of these hedging contracts.

The fair value of derivative assets and derivative liabilities were \$32 and \$456, respectively, at September 30, 2014. The Company recorded a net amount of \$424 in accrued expenses and other accounts payable in the condensed consolidated balance sheets at September 30, 2014.

The amount recorded as expense in research and development expenses, sales and marketing expenses and general and administrative expenses in the condensed consolidated statements of income for the nine months ended September 30, 2014 that resulted from the above referenced hedging transactions was \$72, \$7 and \$13, respectively. The amount recorded as expense in research and development expenses, sales and marketing expenses and general and administrative expenses in the condensed consolidated statements of income for the three months ended September 30, 2014 that resulted from the above referenced hedging transactions was \$76, \$8 and \$13, respectively.

The fair value of the outstanding derivative instruments at September 30, 2014 and December 31, 2013 is summarized below:

	Balance Sheet Location	Fair Value of Derivative Instruments	
		As of September 30, 2014	As of December 31, 2013
Derivative Assets			
Foreign exchange forward contracts and put options	Accrued expenses and other accounts payable (*)	\$ 424	\$ -
Total		\$ 424	\$ -

*) Estimated to be reclassified into earnings for the remainder of 2014 and in 2015.

The effect of derivative instruments in cash flow hedging transactions on income and other comprehensive income (“OCI”) for the three and nine months ended September 30, 2013 and 2012 is summarized below:

Gains (Losses) on Derivatives Recognized in OCI	
for the three months	for the nine months

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	ended	ended		
	September	September		
	30,	30,		
	2014	2013	2014	2013
Foreign exchange forward contracts	\$(528)	\$ 93	\$(516)	\$355

Gains (Losses) Reclassified from OCI into
Income

		for the three	for the nine		
		months	months		
		ended	ended		
		September	September		
		30,	30,		
Location		2014	2013	2014	2013
Foreign exchange forward contracts	Operating expenses	\$(97)	\$292	\$(92)	\$695

NOTE h—CONTINGENCIES

From time to time, the Company may become involved in litigation relating to claims arising from its ordinary course of business. Also, as is typical in the semiconductor industry, the Company has been and may from time to time be notified of claims that the Company may be infringing patents or intellectual property rights owned by third parties. The Company currently believes that there are no claims or actions pending or threatened against it, the ultimate disposition of which would have a material adverse effect on the Company.

NOTE i—ACCOUNTING FOR EQUITY-BASED COMPENSATION

Grants for Three Months ended September 30, 2013:

The weighted-average estimated fair value of restricted stock units (“RSUs”) granted during the three months ended September 30, 2014 and September 30, 2013 was \$8.87 and \$7.58 per share with the following weighted-average assumptions (annualized percentages):

	Three months ended September 30, 2014	Three months ended September 30, 2013
Pre-vest cancellation rate	4.57%	3.66%

Employee Stock Benefit Plans

As of September 30, 2013, the Company had two equity incentive plans from which the Company may grant future equity awards and three expired equity incentive plans from which no future equity awards may be granted but had outstanding equity awards granted prior to expiration. The Company also had one employee stock purchase plan. As of September 30, 2014, approximately 404,000 shares of common stock remain available for grant under the Company’s employee stock purchase plan and 566,000 shares of common stock remain available for grant under the Company’s equity incentive plans.

The table below presents a summary of information relating to the Company's stock option, SAR and RSU grants pursuant to its equity incentive plans:

	Number of Options/SARs/RSUs	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (years) (3)	Aggregate Value (*)
	in thousands			in thousands
Outstanding at June 30, 2014	6,173	\$ 7.20		
RSUs granted	5	-		
Options / SARs/RSUs cancelled/forfeited/expired	(89)) \$ 17.49		
Options / SARs / RSUs exercised	(153)) \$ 4.89		
Outstanding at September 30, 2014 (1)	5,937	\$ 7.10	3.02	\$ 13,853
Exercisable at September 30, 2014 (2)	4,233	\$ 8.28	2.35	\$ 5,738

(*) Calculation of aggregate intrinsic value is based on the share price of the Company's common stock on September 30, 2014 (\$8.87 per share).

(1) Due to the ceiling imposed on the SAR grants, the outstanding amount equals to a maximum of 4,432 shares of the Company's common stock issuable upon exercise. SAR grants made prior to January 1, 2009 are convertible for a maximum number of shares of the Company's common stock equal to 50% of the SAR units subject to the grant. SAR grants made on or after January 1, 2009 and before January 1, 2010 are convertible for a maximum number of shares of the Company's common stock equal to 75% of the SAR units subject to the grant. SAR grants made on or after January 1, 2010 and before January 1, 2012 are convertible for a maximum number of shares of the Company's common stock equal to 66.67% of the SAR units subject to the grant. SAR grants made on or after January 1, 2012 are convertible for a maximum number of shares of the Company's common stock equal to 50% of the SAR units subject to the grant.

(2) Due to the ceiling imposed on the SAR grants, the currently exercisable amount equals to a maximum of 2,920 shares of the Company's common stock exercisable.

(3) Calculation of weighted average remaining contractual term does not include the RSUs that were granted, which have an indefinite contractual term.

Additional information about stock options, SARs and RSUs outstanding and exercisable at September 30, 2014 with exercise prices above \$8.87 per share (the closing price of the Company's common stock on September 30, 2014) is as follows (in thousands, except per share amounts):

Exercise Prices	Exercisable		Unexercisable		Total	
	Number of Options/ SARs/ (in thousands)	Weighted Average Exercise Price (\$)	Number of Options/ SARs/ (in thousands)	Weighted Average Exercise Price (\$)	Number of Options/ SARs/ (in thousands)	Weighted Average Exercise Price (\$)
Above \$8.87	1,373	\$ 11.22	124	\$ 9.71	1,497	\$ 11.09
Less than \$8.87	2,860	\$ 6.86	1,580	\$ 3.73	4,440	\$ 5.75
Total	4,233	\$ 8.28	1,704	\$ 4.17	5,937	\$ 7.10

The Company's aggregate equity-based compensation expense for the three months ended September 30, 2014 and 2013 totaled \$1,296 and \$1,045, respectively. The Company did not recognize any income tax benefits relating to its equity-based compensation expense for the three months ended September 30, 2014 and 2013.

The Company's aggregate equity-based compensation expenses for the nine months ended September 30, 2014 and 2013 totaled \$4,200 and \$3,133, respectively. The Company did not recognize any income tax benefits relating to its equity-based compensation expense for the nine months ended September 30, 2014 and 2013.

As of September 30, 2014, there was \$3,488 of total unrecognized equity-based compensation expenses related to unvested equity-based compensation awards granted under the Company's equity incentive plans. This amount is expected to be recognized during the period from the remainder of 2014 through 2018.

NOTE j—Pension Liability

The information in this note represents the net periodic pension and post-retirement benefit costs and related components in accordance with FASB ASC No. 715 "Employers' Disclosures about Pensions and Other Post-Retirement Benefits." The components of net pension and post-retirement periodic benefit cost (income) for the nine months ended September 30, 2014 and 2013 are as follows (in thousands):

	September 30, 2014	September 30, 2013
Components of net periodic benefit cost		
Service cost	\$ 12	\$ 13
Interest cost	22	27
Expected return on plan assets	(4)	(7)
Net periodic benefit cost	\$ 30	\$ 33

The net pension liability as of September 30, 2014 amounted to \$927.

NOTE K—FAIR VALUE MEASUREMENTS

Assets and Liabilities Measured at Fair Value on a Recurring Basis:

The Company measures its cash equivalents, short-term deposits, marketable securities and foreign currency derivative contracts at fair value. Cash equivalents, short-term deposits and marketable securities are classified within Level 1 or Level 2 value hierarchies as they are valued using quoted market prices or alternative pricing sources and models utilizing market observable inputs. Foreign currency derivative contracts are classified within Level 2 value hierarchy as the valuation inputs are based on quoted prices and market observable data of similar instruments.

The following table provides information by value level for assets and liabilities that are measured at fair value on a recurring basis as of September 30, 2014:

Description	Balance as of September 30, 2014	Fair Value Measurements		
		Level 1	Level 2	Level 3
Assets:				
Cash equivalents:				
Time deposits	\$ 572	-	\$572	-
Money market mutual funds	\$ 1,828	\$1,828	-	-
Short-term marketable securities and cash deposits:				
Corporate debt securities	\$ 6,520	-	\$6,520	-
Time deposits	\$ 2,755	-	\$2,755	-
Long-term marketable securities:				
U.S. GSE securities	\$ 4,317	-	\$4,317	-
Corporate debt securities	\$ 88,897	-	\$88,897	-
Derivative liabilities	\$ (424)	-	\$ (424)	-

The following table provides information by value level for assets and liabilities that are measured at fair value on a recurring basis as of December 31, 2013:

Description	Balance as of December 31, 2013	Fair Value Measurements		
		Level 1	Level 2	Level 3
Assets:				
Cash equivalents:				
Time deposits	\$ 913	-	\$ 913	-
Money market mutual funds	\$ 3,762	\$3,762	-	-

Short-term marketable securities and time deposits:

U.S. GSE securities	\$ 251	-	\$ 251	-
Corporate debt securities	\$ 10,733	-	\$ 10,733	-
Time deposits	\$ 2,911	-	\$ 2,911	-

Long-term marketable securities:

U.S. GSE securities	\$ 2,831	-	\$ 2,831	-
Corporate debt securities	\$ 87,331	-	\$ 87,331	-

In addition to the assets and liabilities described above, the Company's financial instruments also include cash and cash equivalents, restricted and short-term deposits, trade receivables, other accounts receivable, trade payables, accrued expenses and other payables. The fair value of these financial instruments was not materially different from their carrying values at September 30, 2014 due to the short-term maturity of these instruments.

NOTE I—STOCKHOLDERS' EQUITY

During the first nine months of 2014, the Company repurchased 1,414,226 shares of common stock at an average purchase price of \$8.83 per share for an aggregate purchase price of \$12,484. As of September 30, 2014, 1,203,601 shares of common stock remained authorized for repurchase under the Company's board-authorized share repurchase program.

Repurchases of common stock are accounted for as treasury stock, and result in a reduction of stockholders' equity. When treasury shares are reissued, the Company accounts for the reissuance in accordance with Accounting Principles Board Opinion No. 6, "Status of Accounting Research Bulletins" and charges the excess of the repurchase cost over issuance price using the weighted average method to accumulated deficit. In the case where the repurchase cost over issuance price using the weighted average method is lower than the issuance price, the Company credits the difference to additional paid-in capital.

During the first nine months of 2014, the Company issued approximately 605,000 shares of common stock out of treasury stock to employees who exercised their stock options, SARs or RSUs, or purchased shares from the Company's 1993 Employee Stock Purchase Plan.

note M—SEGMENT INFORMATION

Description of segments:

The Company operates under three reportable segments.

The Company's segment information has been prepared in accordance with ASC 280, "Segment Reporting." Operating segments are defined as components of an enterprise engaging in business activities about which separate financial information is available that is evaluated regularly by the Company's chief operating decision-maker

(“CODM”) in deciding how to allocate resources and assess performance. The Company's CODM is its Chief Executive Officer, who evaluates the Company's performance and allocates resources based on segment revenues and operating income.

The Company's operating segments are as follows: Home, Office and Mobile. The classification of the Company's business segments is based on a number of factors that management uses to evaluate, view and run its business operations, which include, but are not limited to, customer base, homogeneity of products and technology.

A description of the types of products provided by each business segment is as follows:

Home - Wireless chipset solutions for converged communication at home. Such solutions include integrated circuits targeted for cordless phones sold in retail or supplied by telecommunication service providers, residential gateway devices supplied by telecommunication service providers which integrate the DECT/CAT-iq functionality and also address home automation applications, as well as fixed-mobile convergence solutions.

Office - Comprehensive solution for Voice-over-IP (VOIP) office products, including office solutions that offer businesses of all size low-cost VOIP terminals with converged voice and data applications.

Mobile - Products for the mobile market that provides voice enhancement and far-end noise elimination targeted for mobile phone and mobile headsets.

Segment data:

The Company derives the results of its business segments directly from its internal management reporting system and by using certain allocation methods. The accounting policies the Company uses to derive business segment results are substantially the same as those the Company uses for consolidation of its financial statements. The CODM measures the performance of each business segment based on several metrics, including earnings from operations. The CODM uses these results, in part, to evaluate the performance of, and to assign resources to, each of the business segments. The Company does not allocate to its business segments certain operating expenses, which it manages separately at the corporate level. These unallocated costs include primarily restructuring charges, amortization of purchased intangible assets, equity-based compensation expenses, proxy contest related expenses incurred during the second quarter of 2013 and certain corporate governance costs.

Selected operating results information for each business segment was as follows for the three months ended September 30, 2014 and 2013:

Three months ended September 30			
		Income (loss)	
Revenues		from	
		operations	
2014	2013	2014	2013

Home	\$32,292	\$33,492	\$5,957	\$5,381
Office	\$4,353	\$1,889	\$(252)	\$(731)
Mobile	\$70	\$-	\$(2,910)	\$(2,609)
Total	\$36,715	\$35,381	\$2,795	\$2,041

Selected operating results information for each business segment was as follows for the nine months ended September 30, 2014 and 2013:

		Nine months ended September 30			
		Revenues		Income (loss) from operations	
	2014	2013	2014	2013	
Home	\$95,492	\$109,146	\$16,851	\$19,650	
Office	\$10,315	\$6,577	\$(985)	\$(4,321)	
Mobile	\$70	\$-	\$(8,865)	\$(7,369)	
Total	\$105,877	\$115,723	\$7,001	\$7,960	

The reconciliation of segment operating results information to the Company's consolidated financial information was as follows for the three and nine months ended September 30, 2014:

	Three months	Nine months
Income from operations	\$2,795	\$7,001
Unallocated corporate, general and administrative expenses	(526)	(1,657)
Equity-based compensation expenses	(1,296)	(4,200)
Intangible assets amortization expenses	(397)	(1,191)
Financial income, net	186	895
Total consolidated income before taxes	\$762	\$848

The reconciliation of segment operating results information to the Company's consolidated financial information was as follows for the three and nine months ended September 30, 2013:

	Three months	Nine months
Income from operations	\$2,041	\$7,960
Unallocated corporate, general and administrative expenses	(681)	(1,770)
Proxy contest related expenses included in general and administrative expenses	-	(1,403)
Equity-based compensation expenses	(1,045)	(3,133)
Intangible assets amortization expenses	(418)	(1,254)
Financial income, net	512	1,837
Total consolidated income before taxes	\$409	\$2,237

NOTE N —ACCUMULATED OTHER COMPREHENSIVE INCOME(LOSS)

The following table summarizes the changes in accumulated balances of other comprehensive income (loss) for the three months ended September 30, 2014:

	Unrealized	Unrealized	Unrealized	Unrealized	Total
	gains (losses)	gains (losses)	gains (losses) on	gains (losses) on	
	on	on	components	on	
	available-for-sale	Cash	of defined	foreign	
	marketable	Flow	benefit	currency	
		Hedges	plans	translation	
		securities			
Beginning balance	\$ (186)	\$ 7	\$ (232)	\$ (198)	\$(609)
Other comprehensive income (loss) before reclassifications	(404)	(528)	-	5	(927)
Amounts reclassified from accumulated other comprehensive income (loss)	3	97	3	-	103
Net current period other comprehensive income (loss)	(401)	(431)	3	5	(824)
Ending balance	\$ (587)	\$ (424)	\$ (229)	(193)	\$(1,433)

The following table provides details about reclassifications out of accumulated other comprehensive income for the three months ended September 30, 2014:

Details about Accumulated Other Comprehensive	Amount	Affected Line Item in the
Income (Loss) Components	Reclassified from	Statement of Income (Loss)
	Accumulated Other	
	Comprehensive	

	Income (Loss) (In millions)	
Loss on available-for-sale marketable securities	\$ 3	Financial income, net
	-	Provision for income taxes
	3	Total, net of income taxes
Losses on cash flow hedges -		
	77	Research and development
	7	Sales and marketing
	13	General and administrative
	97	Total, before income taxes
	-	Provision for income taxes
	97	Total, net of income taxes
Losses on components of defined benefit plans	2	Research and development
	1	Sales and marketing
	3	Total, before income taxes
	-	Provision for income taxes
	3	Total, net of income taxes
Total reclassifications for the period	103	Total, net of income taxes

The following table summarizes the changes in accumulated balances of other comprehensive income (loss) for the nine months ended September 30, 2014:

	Unrealized gains (losses) on available-for-sale marketable securities	Unrealized gains (losses) on Cash Flow Hedges	Unrealized gains (losses) on components of defined benefit plans	Unrealized gains (losses) on foreign currency translation	Total
Beginning balance	\$ (391)	\$ -	\$ (237)	\$ (193)	\$(821)
Other comprehensive income (loss) before reclassifications	(134)	(516)	-	(1)	(651)
Amounts reclassified from accumulated other comprehensive income (loss)	(62)	92	9	-	39
Net current period other comprehensive income (loss)	(196)	(424)	9	(1)	(612)
Ending balance	\$ (587)	\$ (424)	\$ (228)	(194)	\$(1,433)

The following table provides details about reclassifications out of accumulated other comprehensive income (loss) for the nine months ended September 30, 2014:

Details about Accumulated Other Comprehensive Income (Loss) Components	Amount	Reclassified from Accumulated Other Comprehensive Income (Loss)	Affected Line Item in the Statement of Income
Gains on available-for-sale marketable securities	\$ (62)		Financial income, net
	-		Provision for income taxes
	(62)		Total, net of income taxes

Gains on cash flow hedges	72	Research and development
	7	Sales and marketing
	13	General and administrative
	92	Total, before income taxes
	-	Provision for income taxes
	92	Total, net of income taxes
Losses on components of defined benefit plans	5	Research and development
	4	Sales and marketing
	9	Total, before income taxes
	-	Provision for income taxes
	9	Total, net of income taxes
Total reclassifications for the period	39	Total, net of income taxes

NOTE O – GOVERNMENT GRANTS

Government grants received by the Company's Israeli subsidiary relating to categories of operating expenditures are credited to the consolidated statements of income during the period in which the expenditure to which they relate is charged. Royalty and non-royalty-bearing grants from the Israeli Office of the Chief Scientist ("OCS") for funding certain approved research and development projects are recognized at the time when the Company's Israeli subsidiary is entitled to such grants, on the basis of the related costs incurred, and are included as a deduction from research and development expenses, net.

The Company recorded grants in the amount of \$460 and \$1,200 for the three months ended September 30, 2014 and 2013, respectively.

The Company recorded grants in the amount of \$2,500 and \$1,260 for the nine months ended September 30, 2014 and 2013, respectively.

The Company's Israeli subsidiary is obligated to pay royalties amounting to 5% of the sales of certain products the development of which received grants from the OCS in previous years. The obligation to pay these royalties is contingent on actual sales of such products. Grants received from the OCS may become repayable if certain criteria under the grants are not met. In addition, the Company may be required to repay up to six times the amount of the grants if the technology that was developed using those grants is sold directly or indirectly.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This report and certain information incorporated herein by reference contain forward-looking statements, which are provided under the "safe harbor" protection of the Private Securities Litigation Reform Act of 1995. All statements included or incorporated by reference in this report, other than statements that are purely historical in nature, are forward-looking statements. Forward-looking statements are generally written in the future tense and/or are preceded by words such as "will," "may," "should," "could," "expect," "suggest," "believe," "anticipate," "intend," "plan," or other similar words. Forward-looking statements include statements regarding:

Our belief that sales of our DECT products will continue to represent a substantial percentage of our revenues for the rest of 2014;

Our belief that our past research and development investments in new technologies are beginning to materialize;

Our belief that with the rapid deployment of new communication access methods, including mobile, wireless broadband, cable and other connectivity, the traditional cordless telephony market using fixed-line telephony is declining and will continue to decline, which could reduce our revenues derived from, and unit sales of, cordless telephony products;

Our belief that the market will remain price sensitive for our traditional cordless telephony products and expect that price erosion and the decrease in the average selling prices of such products to continue;

Our intention to leverage our strong technology base and customer relationships to maximize growth and revenue opportunities for our new products;

Our anticipation that annual revenues generated from our new products to increase significantly in 2014 as compared to 2013;

Our belief that commercial shipments of products incorporating our new products will continue during the rest of 2014;

Our belief that we are well positioned to achieve our 2014 key design and financial milestones, as well as return to revenue growth in both the fourth quarter and 2015 fiscal year; and

Our belief that our available cash and cash equivalents at September 30, 2014 should be sufficient to finance our operations for the foreseeable future.

All forward-looking statements included in this Quarterly Report on Form 10-Q are made as of the date hereof, based on information available to us as of the date hereof, and we assume no obligation to update any forward-looking statement. Many factors may cause actual results to differ materially from those expressed or implied by the forward-looking statements contained in this report. These factors include, but are not limited to, our dependence on one primary distributor, our OEM relationships and competition, as well as those risks described in Part II – Item 1A – “Risk Factors” of this Form 10-Q.

This Quarterly Report on Form 10-Q includes trademarks and registered trademarks of DSP Group. Products or service names of other companies mentioned in this Quarterly Report on Form 10-Q may be trademarks or registered trademarks of their respective owners.

DSP Group, Inc. is referred to in this Quarterly Report as “DSP Group,” “we,” “us” “our” or “company.”

Overview

The following discussion and analysis is intended to provide investors with a narrative of our financial results and an evaluation of our financial condition and results of operations. The discussion should be read in conjunction with our condensed consolidated financial statements and notes thereto.

Business Overview

DSP Group is a leading global provider of wireless chipset solutions for converged communications, delivering system solutions that combine semiconductors and software with reference designs. We provide a broad portfolio of wireless chipsets integrating DECT, Wi-Fi, PSTN and VOIP technologies with state-of-the-art application processors. We also enable converged voice, audio and data connectivity across diverse consumer products – from cordless and VOIP phones to home gateways and connected multimedia screens. A majority of our revenues is derived from products targeted for digital cordless telephony. Such revenues currently represent approximately 79% of our total revenues for the first nine months of 2014.

Our total revenues were \$36.7 million for the third quarter of 2014, an increase of 4%, in comparison to \$35.4 million for the same period in 2013. The increase for the third quarter of 2014 was primarily as a result of increased sales of our VoIP, home gateways and home automation products, offset to some extent by the decrease in sales of our DECT and 2.4GHz cordless telephony products. Our revenues were \$105.9 million for the first nine months of 2014, a decrease of 9.0% in comparison to the same period of 2013. The decrease in our revenues for the first nine months of 2014 in comparison to the same period of 2013 was mainly due to a decrease in sales of cordless telephony products for the U.S. and European markets, offset to some extent by an increase in cordless telephony product sales for the Japanese domestic markets and VOIP, home gateways and home automation products sales. Revenues derived from the sale of DECT products represented 82% of our total revenues for the first nine months of 2014, as compared to 83% of our total revenues for the first nine months of 2013. Revenues derived from the sale of cordless telephony products represented 79% of our total revenues for the first nine months of 2014, as compared to 85% of our total revenues for the first nine months of 2013. Our gross margin increased to 40.0% of our total revenues for the first nine months of 2014 from 39.5% for the first nine months of 2013, primary due to (i) an improvement in production yield and direct contribution of certain of our products as a result of lower cost structure for production of such products, and (ii) a change in the mix of products sold and customers. We had no operating income for the first nine months of 2014 as compared to an operating income of \$0.4 million for the first nine months of 2013. The decrease in operating income was mainly as a result of the decrease in total revenues for the first nine months of 2014, as compared to the first nine months of 2013, offset to some extent by a decrease in operating expenses and an increase in gross profit during the first nine months of 2014 as compared to the first nine months of 2013. Our operating expenses decreased by 6% to \$42.4 million for the first nine months of 2014, as compared to \$45.3 million for the first nine months of 2013.

Notwithstanding our return to revenue growth in the third quarter of 2014 and our success in reducing our operating expenses, we expect that our financial condition will continue to be challenged by the steady decline of the cordless telephony market and the continuing decline in the average selling prices of cordless telephony products. The cordless telephony market is undergoing a challenging period. With the rapid deployment of new communication access methods, including mobile, wireless broadband, cable and other connectivity, the traditional cordless telephony market using fixed-line telephony will continue to decline, which will continue to reduce our revenues derived from, and unit sales of, cordless telephony products. Furthermore, our business also may be significantly affected by the outcome of the competition between cellular phone operators and fixed-line operators for the provision of residential communication. A significant majority of our revenues are currently generated from sales of chipsets used in cordless phones that are based on fixed-line telephony. If we are unable to develop new technologies to address alternative connectivity methods, our business could be materially adversely affected.

Therefore, in order to increase our revenues and offset the steady decline in revenues generated from our cordless telephony products, we need to introduce new products and penetrate new markets. We intend to leverage our strong technology base and customer relationships to maximize growth and revenue opportunities for our new products.

We see that our past research and development investments in new technologies are beginning to materialize. We have achieved a number of design wins for our new products. Commercial shipments for some new products have begun with more shipments to occur during the rest of 2014. Aggregate revenues derived from our new products were 21.0% and 14.7% of our total revenues for the first nine months of 2014 and 2013, respectively. Based on a strong pipeline of

design wins, our current mix of new products and anticipated commercialization schedules of customers incorporating our new products, we anticipate annual revenues generated from our new products to increase significantly in 2014 as compared to 2013. Moreover, we believe we are well positioned to achieve our 2014 key design and financial milestones, as well as return to revenue growth in both the fourth quarter and 2015 fiscal year.

However, we can provide no assurances about our success in introducing new products and penetrating new markets, as well as our predictions regarding market trends. For example, although a number of potential customers have expressed interest, we have not yet achieved a design win for our HDClear product for mobile devices. Furthermore, although new products targeted at the home control & automation and enterprise VOIP solutions are gradually being introduced into the market, market adoption of such products is at early stages and may require us to increase our research and development spending to capitalize on opportunities in these markets. As an example, we expect our research and development spending to increase in the fourth quarter of 2014 as compare to the last three quarters of 2014. Although we have achieved a number of design wins with top-tier OEMs for new products, revenue generated from the commercialization of new products is a measured process as there is generally a long lead time from a design win to commercialization. From initial product design win to volume production, many factors could impact the timing and/or amount of sales actually realized from the design win. In addition to general price sensitive and price erosion in the markets we operate, the introduction of new productions may accelerate price erosion of older products. As a result, we expect the market to remain price sensitive for our traditional cordless telephony products and expect that price erosion and the decrease in the average selling prices of such products to continue. Furthermore, various other factors, including increases in the cost of raw materials and commodities and our suppliers passing such increases onto us, increases in silicon wafer costs and increases in production, assembly and testing costs, and shortage of capacity to fulfill our fabrication, assembly and testing needs, all may decrease our gross profit and harm our ability to grow our revenues in future periods.

As of September 30, 2014, our principal source of liquidity consisted of cash and cash equivalents of \$14.5 million and marketable securities and short term deposits of \$102.5 million, totaling \$117.0 million.

RESULTS OF OPERATIONS

Total Revenues. Our total revenues were \$36.7 million for the third quarter of 2014, as compared to \$35.4 million for the same period in 2013. Our total revenues were \$105.9 million for the first nine months of 2014, as compared to \$115.7 million for the same period in 2013. The increase for the third quarter of 2014 was primarily as a result of increased sales of our VoIP, home gateways and home automation products, offset to some extent by the decrease in sales of our DECT and 2.4GHz cordless telephony products. The decrease for the first nine months of 2014 was primarily as a result of decreased sales of our DECT and 2.4GHz cordless telephony products, offset to some extent by increased sales of cordless telephony product for the Japanese domestic markets, and increased sales of VoIP, home gateways and home automation products. Sales of DECT products, which include cordless telephony, home gateways and home automation products for the third quarter of 2014 and 2013 were \$29.5 million and \$29.4 million, respectively, representing 80% and 83% of our total revenues for the respective periods. Sales of DECT products, which include cordless telephony, home gateways and home automation products, for the first nine months of 2014 and 2013 were \$86.4 million and \$96.5 million, respectively, representing 82% and 83%, respectively, of our total revenues for the respective periods, representing a decrease of 10% in absolute dollars when comparing sales for the first nine months of 2014 to sales for the first nine months of 2013.

The above mentioned decrease in sales of our cordless telephony products for the third quarter and the first nine months of 2014, as compared to the same period in 2013, was mainly attributable to a decline in market demand. Sales of DECT 6.0 products for the U.S. market decreased to \$35.6 million for the first nine months of 2014 from \$42.9 million for the first nine months of 2013, representing 34% and 37% of our total revenues for the first nine months of 2014 and 2013, respectively. Sales of DECT products for the European market decreased to \$38.5 million for the first nine months of 2014 from \$44.2 million for the first nine months of 2013, representing 36% and 38% of our total revenues for the first nine months of 2014 and 2013, respectively.

The following table shows the breakdown of revenues for all product lines for the periods indicated by geographic location based on the geographic location of our customers (in thousands):

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2014	2013	2014	2013
United States	\$1,528	\$805	\$3,487	\$3,586
Japan	8,734	9,237	23,742	25,981
Europe	1,529	1,334	4,552	5,263
Hong-Kong	19,140	19,380	58,136	66,664
China	1,381	1,662	4,614	5,349
Taiwan	3,155	1,650	7,416	5,299
Other	1,248	1,313	3,930	3,581
Total revenues	\$36,715	\$35,381	\$105,877	\$115,723

Sales to our customers in Hong Kong decreased for the third quarter and the first nine months of 2014, as compared to the same periods of 2013, representing a 1% and 13% decrease in absolute dollars, respectively. The decrease in our sales to Hong Kong for the first nine months of 2014, as compared to the same periods of 2013, resulted mainly from a decrease in sales to VTech Holdings Ltd. (“VTech”), representing a 9% decrease in absolute dollars and a decrease in sales to CCT Telecom Holdings Ltd. (“CCT Telecom”), representing a 23% decrease in absolute dollars. Sales to our customers in Japan decreased for the third quarter and the first nine months of 2014, as compared to the same periods of 2013, representing a 5% and 9% decrease, respectively, in absolute dollars. The decrease in our sales to Japan for the first nine months, as compared to the same period of 2013, resulted from a decrease in sales to Uniden America Corporation, representing a 65% decrease in absolute dollars. The decrease in our sales to Japan for the third quarter of 2014, as compared to the same period of 2013, resulted from a decrease in sales to Panasonic Communications Co., Ltd. (“Panasonic”) and Japan Domestic customers, representing a 3% and 15% decrease in absolute dollars, respectively.

As our products are generally incorporated into consumer electronics products sold by our OEM customers, our revenues are affected by seasonal buying patterns of consumer electronics products sold by our OEM customers that incorporate our products.

Significant Customers. VTech is a significant OEM customer based in Hong Kong. Sales to VTech represented 34% and 35% of our total revenues for the three months ended September 30, 2014 and 2013, respectively. Sales to VTech represented 36% of our total revenues for both the nine months ended September 30, 2014 and 2013.

Revenues derived from sales through our largest distributor, Tomen Electronics Corporation (“Tomen Electronics”) accounted for 22% and 24% of our total revenues for the three months ended September 30, 2014 and 2013, respectively. Revenues derived from sales through Tomen Electronics accounted for 21% and 18% of our total revenues for the nine months ended September 30, 2014 and 2013, respectively.

Tomen Electronics sells our products to a limited number of customers. One customer, Panasonic, has continually accounted for a majority of sales through Tomen Electronics. Sales to Panasonic through Tomen Electronics generated 17% and 18% of our total revenues for the three months ended September 30, 2014 and 2013, respectively. Sales to Panasonic through Tomen Electronics generated 15% and 13% of our total revenues for the nine months ended September 30, 2014 and 2013, respectively.

Significant Products. Revenues from our DECT products, which include cordless telephony, home gateways and home automation products, represented 80% and 82% of our total revenues for the three and nine months ended September 30, 2014, respectively. Revenues from our DECT products represented 83% of our total revenues for both the three and nine months ended September 30, 2013. We believe that sales of DECT products will continue to represent a substantial percentage of our revenues for the remainder of 2014. We believe that the rapid deployment of new communication access methods, as well as the lack of growth in fixed-line telephony, will reduce our total revenues derived from, and unit sales of, cordless telephony products, for the short and long term. Revenues from our VoIP products represented 12% and 10% of our total revenues for the three and nine months ended September 30, 2014, respectively. Revenues from our VoIP products represented 5% of our total revenues for the both three and nine months ended September 30, 2013.

Gross Profit. Gross profit as a percentage of revenues was 39.6% for the third quarter of 2014 and 39.0% for the third quarter of 2013. Gross profit as a percentage of revenues was 40.0% for the first nine months of 2014 and 39.5% for the first nine months of 2013. The increase in our gross profit for the third quarter of 2014 as compared to the third quarter of 2013 was mainly due to (i) an increase in total revenues, (ii) an improvement in the production yield and direct contribution of certain of our products as a result of lower cost structure for production of such products, and (iii) a change in the mix of products sold and customers. The increase in our gross profit for the first nine months of 2014 as compared to the first nine months of 2013 was mainly due to (i) an improvement in the production yield and direct contribution of certain of our products as a result of lower cost structure for production of such products, and (ii) a change in the mix of products sold and customers, offset to some extent by the decrease in total revenues for the first nine months of 2014 as compared to the first nine months of 2013.

As gross profit reflects the sale of chips and chipsets that have different margins, changes in the mix of products sold and customers have impacted and will continue to impact our gross profit in future periods. Our gross profit may decrease in the future due to a variety of factors, including the continued decline in the average selling prices of our products, changes in the mix of products sold and customers, our failure to achieve cost reductions, roll-out of new products in any given period, our success in introducing new engineering processes to reduce manufacturing costs, increases in the cost of raw materials such as gold, oil and silicon wafers, and increases in production, assembly and testing costs. Moreover, our suppliers may pass the increase in the cost of raw materials and commodities onto us which would further reduce the gross margins of our products. There are no guarantees that our ongoing efforts in cost reduction and yield improvements will keep pace with the anticipated continuing decline in average selling prices of our products.

Cost of goods sold consists primarily of costs of wafer manufacturing and fabrication, assembly and testing of integrated circuit devices and related overhead costs, and compensation and associated expenses related to manufacturing and testing support, inventory obsolescence and logistics personnel.

Research and Development Expenses, net. Our research and development expenses, net, were \$8.1 million for both the third quarter of 2014 and 2013. Research and development expenses, net, decreased to \$24.3 million for the first nine months of 2014 from \$26.5 million for the first nine months of 2013. The decrease for the first nine months of 2014 in research and development expenses, net, as compared to the comparable period of 2013, was mainly due to (i) funding received from the Israeli Office of the Chief Scientist (“OCS”) in the amount of \$2.5 million for the first nine months of 2014, following the receipt of an approval from the OCS during the first quarter of 2014 for the current year research and development programs and some residual funding that was approved in respect to 2013 programs. During the first nine months of 2013, such funding recognized in research and development expenses amounted to \$1.3 million. Additionally, the decrease was attributable to: (i) a decrease in projects-related expenses (mainly tape out and IP expenses) in the amount of \$1.4 million, and (ii) a decrease in depreciation expenses in the amount of \$0.4 million.

The above mentioned decreases were offset to some extent by (i) an increase in labor and employee-related expenses in the amount of \$0.4 million for the first nine months of 2014, as compared to the same period in 2013, mainly as a result of the devaluation of the U.S. dollar against the NIS, which increased our Israeli employee labor expenses, and (ii) an increase in equity-based compensation expenses in the amount of \$0.5 million for the first nine months of 2014, as compared to the same period in 2013.

Our research and development expenses, net, as a percentage of our total revenues were 22% and 23% for the three months ended September 30, 2014 and 2013, respectively, and 23% for both the nine months ended September 30, 2014 and 2013. The decrease in research and development expenses, net, as a percentage of our total revenues for the three months ended September 30, 2014 as compared to 2013 was mainly due to the decrease in research and development expenses, net, for the comparable periods, as well as the increase in absolute dollars of our total revenues for the three months ended September 30, 2014 as compared to the three months ended September 30, 2013. Research and development expenses consist mainly of payroll expenses to employees involved in research and development activities, expenses related to tape out and mask work, subcontracting, labor contractors and engineering expenses, depreciation and maintenance fees related to equipment and software tools used in research and development, and facilities expenses associated with and allocated to research and development activities.

Sales and Marketing Expenses. Our sales and marketing expenses increased to \$2.9 million for the third quarter of 2014 from \$2.8 million for the third quarter of 2013. Sales and marketing expenses increased to \$8.9 million for the first nine months of 2014 from \$8.5 million for the first nine months of 2013. The increase in sales and marketing expenses for the third quarter and the first nine months of 2014, as compared to the comparable periods during 2013, was mainly attributable to an increase in labor and employee-related expenses, mainly due to an increase in employee's sales commissions and the devaluation of the U.S. dollar against the NIS, which increased our Israeli employee labor expenses.

Our sales and marketing expenses as a percentage of total revenues were 8% for both the three months ended September 30, 2014 and 2013, and 8% and 7% for the nine months ended September 30, 2014 and 2013, respectively. The increase in sales and marketing expenses as a percentage of our total revenues for the nine months ended September 30, 2014 as compared to the same period in 2013 was due to the decrease in total revenues and an increase in absolute dollars of sales and marketing expenses for the first nine months of 2014 as compared to 2013.

Sales and marketing expenses consist mainly of sales commissions, payroll expenses to direct sales and marketing employees, travel, trade show expenses, and facilities expenses associated with and allocated to sales and marketing activities.

General and Administrative Expenses. Our general and administrative expenses were \$2.6 million for both the third quarter of 2014 and 2013. General and administrative expenses decreased to \$7.9 million for the first nine months of 2014 from \$9.0 million for the first nine months of 2013. The decrease in general and administrative expenses for the

first nine months of 2014, as compared to the comparable period of 2013, was mainly due to (i) proxy contest related expenses (mainly legal and shareholder relations related expenses) we incurred during the second quarter of 2013, in the amount of \$1.4 million as compared to no such expenses in 2014. The decrease in general and administrative expenses for the first nine months of 2014, as compared to the comparable periods of 2013, was offset to some extent by an increase in equity-based compensation expenses of \$0.5 million.

General and administrative expenses as a percentage of our total revenues were 7% for both the three months ended September 30, 2014 and 2013, and 8% for both the nine months ended September 30, 2014 and 2013.

Our general and administrative expenses consist mainly of payroll expenses for management and administrative employees, accounting and legal fees, expenses related to investor relations as well as facilities expenses associated with general and administrative activities.