Eaton Corp plc Form 10-Q August 02, 2016 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended June 30, 2016 Commission file number 000-54863 EATON CORPORATION plc (Exact name of registrant as specified in its charter) Ireland 98-1059235 (State or other jurisdiction of incorporation or organization) (IRS Employer Identification Number) Eaton House, 30 Pembroke Road, Dublin 4, Ireland (Zip Code) (Address of principal executive offices) +353 1637 2900 (Registrant's telephone number, including area code) Not applicable (Former name. former address and former fiscal year if changed

since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes b No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting

Edgar Filing: Eaton Corp plc - Form 10-Q

company" in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer b Accelerated filer o Non-accelerated filer o (Do not check if a smaller reporting company) Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

There were 454.7 million Ordinary Shares outstanding as of June 30, 2016.

TABLE OF CONTENTS	
<u>PART I — FINANCIAL INFORMATION</u>	
ITEM 1. FINANCIAL STATEMENTS	<u>2</u>
ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS	22
<u>OF OPERATIONS</u>	<u>23</u>
ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK	<u>28</u>
ITEM 4. CONTROLS AND PROCEDURES	<u>28</u>
<u>PART II — OTHER INFORMATIO</u> N	
ITEM 1. LEGAL PROCEEDINGS	<u>29</u>
ITEM 1A. RISK FACTORS	<u>29</u>
ITEM 2. UNRESTRICTED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS	<u>29</u>
ITEM 6. EXHIBITS	<u>29</u>
SIGNATURES	<u>30</u>
EXHIBIT INDEX	<u>31</u>
EX-12	
EX-31.1	
EX-31.2	
EX-32.1	
EX-32.2	
EX-101 INSTANCE DOCUMENT	
EX-101 SCHEMA DOCUMENT	
EX-101 CALCULATION LINKBASE DOCUMENT	
EX-101 DEFINITION LINKBASE DOCUMENT	
EX-101 LABELS LINKBASE DOCUMENT	
EX-101 PRESENTATION LINKBASE DOCUMENT	

PART I — FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS.

EATON CORPORATION plc CONSOLIDATED STATEMENTS OF INCOME

	Three mon ended June 30			nths ended
(In millions except for per share data)	2016	2015	2016	2015
Net sales	\$5,080	\$5,372	\$9,893	\$10,595
Cost of products sold	3,419	3,675	6,710	7,268
Selling and administrative expense	897	901	1,789	1,816
Research and development expense	149	158	298	316
Interest expense - net	57	59	114	116
Other expense (income) - net	5	(19)	(13)	(24)
Income before income taxes	553	598	995	1,103
Income tax expense	61	63	100	101
Net income	492	535	895	1,002
Less net income for noncontrolling interests	(1)			(1)
Net income attributable to Eaton ordinary shareholders	\$491	\$535	\$895	\$1,001
Net income per share attributable to Eaton ordinary shareholders				
Diluted	\$1.07	\$1.14	\$1.95	\$2.13
Basic	1.08	1.14	1.96	2.14
Weighted-average number of ordinary shares outstanding				
Diluted	458.3	469.2	459.0	469.6
Basic	457.0	467.6	457.8	467.7
Cash dividends declared per ordinary share	\$0.57	\$0.55	\$1.14	\$1.10

The accompanying notes are an integral part of these condensed consolidated financial statements.

EATON CORPORATION plc CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Three months ended June 3	-	Six mo ended June 3		
(In millions)	2016	2015	2016	2015	
Net income	\$492	\$535	\$895	\$1,002	2
Less net income for noncontrolling interests	(1)			(1)
Net income attributable to Eaton ordinary shareholders	491	535	895	1,001	
Other comprehensive (loss) income, net of tax Currency translation and related hedging instruments Pensions and other postretirement benefits Cash flow hedges Other comprehensive (loss) income attributable to Eaton ordinary shareholders	(296) 53 (12) (255)	18 3	(35) 87 (34) 18	104)
Total comprehensive income attributable to Eaton ordinary shareholders	\$236	\$765	\$913	\$597	

The accompanying notes are an integral part of these condensed consolidated financial statements.

EATON CORPORATION plc CONDENSED CONSOLIDATED BALANCE SHEETS

(In millions)	June 30, 2016	December 31, 2015
Assets		
Current assets		
Cash	\$323	\$ 268
Short-term investments	146	177
Accounts receivable - net	3,628	3,479
Inventory	2,323	2,323
Prepaid expenses and other current assets	406	369
Total current assets	6,826	6,616
Property, plant and equipment - net	3,551	3,565
Other noncurrent assets		
Goodwill	13,450	13,479
Other intangible assets	5,795	6,014
Deferred income taxes	413	362
Other assets	1,119	960
Total assets	\$31,154	\$ 30,996
Liabilities and shareholders' equity		
Current liabilities		
Short-term debt	\$557	\$ 426
Current portion of long-term debt	252	242
Accounts payable	1,802	1,758
Accrued compensation	316	366
Other current liabilities	1,889	1,833
Total current liabilities	4,816	4,625
Noncurrent liabilities		
Long-term debt	7,605	7,746
Pension liabilities	1,554	1,586
Other postretirement benefits liabilities	433	440
Deferred income taxes	365	390
Other noncurrent liabilities	1,017	978
Total noncurrent liabilities	10,974	11,140
Shareholders' equity		
Eaton shareholders' equity	15,320	15,186
Noncontrolling interests	44	45
Total equity	15,364	
Total liabilities and equity		\$ 30,996
i otar naomues and equity	ψ51,154	φ 30,990

The accompanying notes are an integral part of these condensed consolidated financial statements.

EATON CORPORATION plc CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In millions)	Six months ended June 30 2016 2015
Operating activities Net income	\$895 \$1,002
Adjustments to reconcile to net cash provided by operating activities	167 160
Depreciation and amortization Deferred income taxes	467 460 (74)(29)
Pension and other postretirement benefits expense	(74)(29) 116 158
Contributions to pension plans	(74) (258)
Contributions to other postretirement benefits plans	(14) (250) (18) (16)
Excess tax benefit from equity-based compensation	(10^{-}) (10^{-})
Changes in working capital	(273) (506)
Other - net	80 (155)
Net cash provided by operating activities	1,116 656
	,
Investing activities	
Capital expenditures for property, plant and equipment	(246)(246)
Cash received from (paid for) acquisitions of businesses, net of cash acquired	1 (38)
Sales of short-term investments - net	38 109
Proceeds from sale of businesses	— 1
Other - net	3 (33)
Net cash used in investing activities	(204)(207)
Financing activities	151 107
Proceeds from borrowings	151 137
Payments on borrowings	(240)(404)
Cash dividends paid	(521)(514) 3746
Exercise of employee stock options Repurchase of shares	
Excess tax benefit from equity-based compensation	(295)(170) 3 —
Other - net	- (7)
Net cash used in financing activities	(865) (912)
Not easil used in finalicing activities	(005)()12)
Effect of currency on cash	8 (15)
Total increase (decrease) in cash	55 (478)
Cash at the beginning of the period	268 781
Cash at the end of the period	\$323 \$303
-	

The accompanying notes are an integral part of these condensed consolidated financial statements.

EATON CORPORATION plc

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Amounts are in millions unless indicated otherwise (per share data assume dilution). Note 1. BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements of Eaton Corporation plc (Eaton or the Company) have been prepared in accordance with generally accepted accounting principles for interim financial information, the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by United States generally accepted accounting principles (US GAAP) for complete financial statements. However, in the opinion of management, all adjustments (consisting of normal recurring accruals) have been made that are necessary for a fair presentation of the condensed consolidated financial statements for the interim periods.

This Form 10-Q should be read in conjunction with the consolidated financial statements and related notes included in Eaton's 2015 Form 10-K. The interim period results are not necessarily indicative of the results to be expected for the full year. Management has evaluated subsequent events through the date this Form 10-Q was filed with the Securities and Exchange Commission.

During the first quarter of 2016, the Company adopted Accounting Standards Update 2015-03, Interest - Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs (ASU 2015-03). ASU 2015-03 requires that debt issuance costs be presented in the balance sheet as a direct deduction from the related debt liability rather than an asset. The Company has applied this standard retrospectively. The adoption of ASU 2015-03 resulted in the reclassification of \$33 and \$35 within the Company's Condensed Consolidated Balance Sheets as of June 30, 2016 and December 31, 2015, respectively, from Other noncurrent assets to a reduction in Long-term debt. Certain prior year amounts have been reclassified to conform to the current year presentation.

Recently Issued Accounting Pronouncements

In February 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update 2016-02, Leases (Topic 842), (ASU 2016-02). This accounting standard requires that a lessee recognize a lease asset and a lease liability on its balance sheet for all leases, including operating leases, with a term greater than 12 months. ASU 2016-02 will require additional disclosures in the notes to the consolidated financial statements and is effective for annual and interim reporting periods beginning after December 15, 2018. Eaton is evaluating the impact of ASU 2016-02 and an estimate of the impact to the consolidated financial statements cannot be made at this time. In May 2014, the FASB issued Accounting Standards Update 2014-09, Revenue from Contracts with Customers (ASU 2014-09). This accounting standard supersedes all existing US GAAP revenue recognition guidance. Under ASU 2014-09, a company will recognize revenue when it transfers the control of promised goods or services to customers in an amount that reflects the consideration which the company expects to collect in exchange for those goods or services. ASU 2014-09 will require additional disclosures in the notes to the consolidated financial statements and is effective for annual and interim reporting periods beginning after December 15, 2016. In August 2015, the FASB issued ASU 2015-14, Revenue from Contracts with Customers: Deferral of the Effective Date (ASU 2015-14). This accounting standard defers the effective date of ASU 2014-09 for one year and permits early adoption as of the original effective date. Eaton is evaluating the impact of ASU 2014-09 and an estimate of the impact to the consolidated financial statements cannot be made at this time.

Note 2. ACQUISITIONS OF BUSINESSES

Acquisition of Ephesus Lighting, Inc.

On October 28, 2015, Eaton acquired Ephesus Lighting, Inc. (Ephesus). Ephesus is a leader in LED lighting for stadiums and other high lumen outdoor and industrial applications. Its sales for the 12 months ended September 30, 2015 were \$23. Ephesus is reported within the Electrical Products business segment.

Acquisition of UK Safety Technology Manufacturer Oxalis Group Ltd.

On January 12, 2015, Eaton acquired Oxalis Group Ltd. (Oxalis). Oxalis is a manufacturer of closed-circuit television camera stations, public address and general alarm systems and other electrical products for the hazardous area, marine and industrial communications markets. Its sales for the 12 months ended December 31, 2014 were \$9. Oxalis is

reported within the Electrical Systems and Services business segment.

Note 3. ACQUISITION INTEGRATION CHARGES

Eaton incurs integration charges related to acquired businesses. A summary of these charges follows:

	Three	Six
	months	months
	ended	ended
	June 30	June 30
	201@015	2010015
Electrical Products	\$1 \$6	\$1 \$12
Electrical Systems and Services	— 4	1 7
Hydraulics	— 1	— 2
Total business segments	1 11	2 21
Corporate	— 1	— 2
Total acquisition integration charges before income taxes	1 12	2 23
Income taxes	— 4	1 8
Total after income taxes	\$1 \$8	\$1 \$15
Per ordinary share - diluted	\$—\$0.02	\$-\$0.03

Business segment acquisition integration charges in 2016 related to the integration of Ephesus and Oxalis. The charges associated with Ephesus and Oxalis were included in Selling and administrative expense and Cost of products sold, respectively. Business segment acquisition integration charges in 2015 related primarily to the integration of Cooper Industries plc (Cooper), which was acquired in 2012. The integration of Cooper included costs related to restructuring activities Eaton undertook in an effort to gain efficiencies in selling, marketing, traditional back-office functions, manufacturing, and distribution. These charges were included in Cost of products sold or Selling and administrative expense, as appropriate. In Business Segment Information, the charges reduced Operating profit of the related business segment. See Note 13 for additional information about business segments.

Corporate acquisition integration charges in 2015 also related to the integration of Cooper. These charges were included in Selling and administrative expense. In Business Segment Information, the charges were included in Other corporate expense - net.

Note 4. RESTRUCTURING CHARGES

During 2015, Eaton announced its intention to undertake actions to reduce its cost structure in all business segments and at corporate. Restructuring charges for the three and six months ended June 30, 2016, were \$35 and \$98, respectively, and were \$4 and \$14 for the three and six months ended June 30, 2015, respectively. The charges associated with restructuring activities are anticipated to be \$145 in 2016 and \$130 in 2017. A summary of restructuring charges by type follows:

This summary of restructure	ing charge.	s by type io
	Three	Six
	months	months
	ended	ended
	June 30	June 30
	20162015	20162015
Workforce reductions	\$20 \$ 3	\$77 \$12
Plant closings and other	15 1	21 2
Total	\$35 \$ 4	\$98 \$14

A summary of restructuring charges by segment follows:

•		0	0	•	0	
			Thre	ee	Six	
			mon	ths	mon	ths
			ende	ed	ende	d
			June	30	June	30
			2016	52015	2016	52015
Electrical P	roducts		\$9	\$ 1	\$26	\$1
Electrical S	ystems & Se	ervices	3		13	
Hydraulics			18	1	34	9
Aerospace					4	
Vehicle			5	2	17	4
Corporate					4	
Total			\$35	\$4	\$98	\$14
•	6 11 1 11			1.0		

A summary of liabilities related to workforce reductions, plant closings and other associated costs follows:

	Workforc	•	closings and			
Balance at December 31, 2014	\$ —	\$ —		\$—		
Liability recognized	112	17		129		
Payments	(59)	(3)	(62)		
Other adjustments	1	(14)	(13)		
Balance at December 31, 2015	54			54		
Liability recognized	77	21		98		
Payments	(55)	(9)	(64)		
Other adjustments	(1)	(11)	(12)		
Balance at June 30, 2016	\$ 75	\$ 1		\$76		
	~ .			. ~		

These charges were included in Cost of products sold, Selling and administrative expenses or Other income-net, as appropriate. In Business Segment Information, the charges reduced Operating profit of the related business segment. See Note 13 for additional information about business segments.

Note 5. GOODWILL

A summary of goodwill follows:

	Electrical Products	•	Hydraulics	Aerospace	Vehicle	Total
December 31, 2015	\$6,642	\$4,279	\$ 1,259	\$ 956	\$ 343	\$13,479
Additions	1		_			1
Translation ((21)	(5)	4	(10)	2	(30)
June 30, 2016	\$6,622	\$4,274	\$ 1,263	\$ 946	\$ 345	\$13,450

Note 6. RETIREMENT BENEFITS PLANS

The components of retirement benefits expense follow:

The components of retirement		-						
	Unite	d	Non-United		Other			
	States		States		postretiremer			
	pensi	on	pensio	pension		S S S		
	benef	benefit		benefit				
	expense e		expens	expense		e		
	Three	emont	hs ende	ed Jun	ne 30			
	2016	2015	2016	2015	2016	2015		
Service cost	\$27	\$30	\$17	\$19	\$ 1	\$ 1		
Interest cost	32	39	16	18	5	6		
Expected return on plan assets	(62)	(65)	(24)	(25)	(2)	(1)		
Amortization	23	30		10	(2)	1		
	20	34	17	22	2	7		
Settlements and curtailments	18	19						
Total expense	\$38	\$53	\$17	\$22	\$ 2	\$ 7		
					ed Other			
	Unite	d	Non-	United	d out out			
	Unite States		Non- State		Other	·••••••		
		5		s	Other postre	tirement		
	States	s on	State	s .on	Other postre benefi	ts		
	States pensi benef	s on ït	State pensi benet	s .on fit	Other postre	ts		
	States pensi benef exper	s on ït 1se	State pensi	s on fit nse	Other postre benefi expens	ts		
	States pensi benef exper Six m	s on ït 1se	State pensi benet exper ended	s on fit nse June 3	Other postre benefi expens	ts		
Service cost	States pensi benef exper Six m	s on ït ise ionths	State pensi benet exper ended	s on fit nse June 3	Other postre benefi expens	ts se		
Service cost Interest cost	States pensi benef exper Six m 2016	s on ït ise ionths 2015	State pensi benef exper ended 2016	s on fit nse June 3 2015	Other postre benefi expens 30 5 2016	ts se 2015		
Interest cost	States pensi benef exper Six m 2016 \$55 63	s on it nse nonths 2015 \$61 78	State pensi benet exper ended 2016 \$33	s on fit nse June 3 2015 \$37 36	Other postre benefi expens 5 2016 \$ 2 9	ts se 2015 \$ 3		
	States pensi benef exper Six m 2016 \$55 63	s on it nse nonths 2015 \$61 78	State pensi benef exper ended 2016 \$ 33 32	s on fit nse June 3 2015 \$37 36	Other postre benefi expens 5 2016 \$ 2 9	ts se 2015 \$ 3 12		
Interest cost Expected return on plan assets	States pensi benef exper Six m 2016 \$55 63 (125)	s on it nose 2015 \$61 78 (131]	State pensi benef exper ended 2016 \$33 32) (48)	s on fit nse June 3 2015 \$37 36 (50) 20	00000000000000000000000000000000000000	ts se 2015 \$ 3 12 (2)		
Interest cost Expected return on plan assets	States pensi benef exper Six m 2016 \$55 63 (125) 46	s on it nose 2015 \$61 78 (131 60	State pensi benef exper ended 2016 \$33 32) (48) 17	s on fit nse June 3 2015 \$37 36 (50) 20	Other postre benefi expensi 6 2016 \$ 2 9) (3) (4)	ts se 2015 \$ 3 12 (2) 1		
Interest cost Expected return on plan assets Amortization	States pensi benef exper Six m 2016 \$55 63 (125) 46 39	s on it nse onths 2015 \$61 78 (131 60 68	State pensi benef exper ended 2016 \$33 32) (48) 17	s on fit nse June 3 2015 \$37 36 (50) 20	Other postre benefi expensi 6 2016 \$ 2 9) (3) (4)	ts se 2015 \$ 3 12 (2) 1		

Note 7. LEGAL CONTINGENCIES

Eaton is subject to a broad range of claims, administrative and legal proceedings such as lawsuits that relate to contractual allegations, tax audits, patent infringement, personal injuries, antitrust matters and employment-related matters. Eaton is also subject to asbestos claims from historic products which may have contained asbestos. Insurance may cover some of the costs associated with these claims. Although it is not possible to predict with certainty the outcome or cost of these matters, the Company believes they will not have a material adverse effect on the consolidated financial statements.

In December 2010, a Brazilian court held that a judgment obtained by a Brazilian company, Raysul, against another Brazilian company, Saturnia, which was sold by Eaton in 2006, could be enforced against Eaton Ltda. The judgment was based on an alleged violation of an agency agreement between Raysul and Saturnia. At March 31, 2016, the Company had a total accrual of 100 Brazilian Reais related to this matter (\$31 based on current exchange rates). In June 2016, Eaton signed a settlement agreement and resolved the matter, which did not have a material impact on the consolidated financial statements.

Note 8. INCOME TAXES

The effective income tax rate for the second quarter and first six months of 2016 was expense of 11%, and 10%, respectively, compared to an expense of 11% and 9% for the second quarter and first six months of 2015. The increase in the effective tax rate in the first six months of 2016 was primarily due to more income earned in higher tax

jurisdictions.

Note 9. EQUITY

On October 22, 2013, Eaton's Board of Directors adopted a share repurchase program (2013 Program) that authorizes the repurchase of 40 million ordinary shares. During the first quarter of 2016 and 2015, 1.5 million and 2.4 million ordinary shares were repurchased under the 2013 Program in the open market at a total cost of \$82 and \$170, respectively. On February 24, 2016, the Board of Directors approved a new share repurchase program for share repurchases up to \$2,500 of ordinary shares (2016 Program). Under the 2016 Program, the ordinary shares are expected to be repurchased over time, depending on market conditions, the market price of ordinary shares, capital levels, and other considerations. During the first and second quarter of 2016, 0.3 million and 3.7 million shares, respectively.

The changes in Shareholders' equity follow:

	Eaton shareholders equity	· .		ncontrolli rests	ng	Total equity	
Balance at December 31, 2015	\$ 15,186	\$	5	45		\$15,23	1
Net income	895	_				895	
Other comprehensive income	18	_				18	
Cash dividends paid	(521)					(521)
Issuance of shares under equity-based compensation plans - net	66					66	
Repurchase of shares	(324)					(324)
Change in capital		(1)	(1)
Balance at June 30, 2016	\$ 15,320	\$	5	44		\$15,36	4

The changes in Accumulated other comprehensive loss follow:

	Currency translation and related hedging instruments		Pensions and other postretirement benefits	Cash flow hedges	Total
Balance at December 31, 2015	\$ (2,492)	\$ (1,374)	\$3	\$(3,863)
Other comprehensive (loss) income before reclassifications	(35)	22	(33)	(46)
Amounts reclassified from Accumulated other comprehensive loss (income)			65	(1)	64
Net current-period Other comprehensive income (loss)	(35)	87	(34)	18
Balance at June 30, 2016	\$ (2,527)	\$ (1,287)	\$(31)	\$(3,845)

The reclassifications out of Accumulated other comprehensive loss follow:

	Six	
	months	
	ended	Consolidated statements
	June	of income classification
	30,	
	2016	
Amortization of defined benefit pensions and other postretirement benefits items		
Actuarial loss and prior service cost	\$ (98)	1
Tax benefit	33	
Total, net of tax	(65)	

Gains and (losses) on cash flow hedges

Edgar Filing: Eaton Corp plc - Form 10-Q

Currency exchange contracts	1	Cost of products sold					
Tax expense							
Total, net of tax	1						
Total reclassifications for the period	\$ (64)	1					
¹ These components of Accumulated other comprehensive loss are included in the computation of net periodic benefit							
cost. See Note 6 for additional information about pension and other postretirement benefits items.							

Net Income Per Share Attributable to Eaton Ordinary Shareholders

A summary of the calculation of net income per share attributable to Eaton ordinary shareholders follows:

	month ended June 3	18	Six mended June 3	
(Shares in millions)	2016	2015	2016	2015
Net income attributable to Eaton ordinary shareholders	\$491	\$535	\$895	\$1,001
Weighted-average number of ordinary shares outstanding - diluted	458.3	469.2	459.0	469.6
Less dilutive effect of equity-based compensation	1.3	1.6	1.2	1.9
Weighted-average number of ordinary shares outstanding - basic	457.0	467.6	457.8	467.7

Net income per share attributable to Eaton ordinary shareholders

Diluted	\$1.07	\$1.14	\$1.95	\$2.13
Basic	1.08	1.14	1.96	2.14

For the second quarter and first six months of 2016, 1.5 million and 1.9 million stock options, respectively, were excluded from the calculation of diluted net income per share attributable to Eaton ordinary shareholders because the exercise price of the options exceeded the average market price of the ordinary shares during the period and their effect, accordingly, would have been antidilutive. For the second quarter and first six months of 2015, 1.3 million and 1.1 million stock options, respectively, were excluded from the calculation of diluted net income per share attributable to Eaton ordinary shareholders because the exercise price of the options exceeded the average market price of the options exceeded the average market price of the options exceeded the average market price of the ordinary shareholders because the exercise price of the options exceeded the average market price of the ordinary shares during the periods and their effect, accordingly, would have been antidilutive.

Note 10. FAIR VALUE MEASUREMENTS

Fair value is measured based on an exit price, representing the amount that would be received to sell an asset or paid to satisfy a liability in an orderly transaction between market participants. Fair value is a market-based measurement that should be determined based on assumptions that market participants would use in pricing an asset or liability. As a basis for considering such assumptions, a fair value hierarchy is established, which categorizes the inputs used in measuring fair value as follows: (Level 1) observable inputs such as quoted prices in active markets; (Level 2) inputs, other than the quoted prices in active markets, that are observable either directly or indirectly; and (Level 3) unobservable inputs in which there is little or no market data, which require the reporting entity to develop its own assumptions.

A summary of financial instruments recognized at fair value, and the fair value measurements used, follows:

	Total	Level 1	Level 2	Lev 3	el
June 30, 2016					
Cash	\$323	\$323	\$ —	\$	
Short-term investments	146	146	_		
Net derivative contracts	152		152		
Long-term debt converted to floating interest rates by interest rate swaps - net	(200)		(200)	—	
December 31, 2015					
Cash	\$268	\$268	\$ —	\$	
Short-term investments	177	177			
Net derivative contracts	86		86		
Long-term debt converted to floating interest rates by interest rate swaps - net	(94)	—	(94)		

Eaton values its financial instruments using an industry standard market approach, in which prices and other relevant information is generated by market transactions involving identical or comparable assets or liabilities. No financial instruments were measured using unobservable inputs.

Other Fair Value Measurements

Long-term debt and the current portion of long-term debt had a carrying value of \$7,857 and fair value of \$8,506 at June 30, 2016 compared to \$7,988 and \$8,231, respectively, at December 31, 2015. The fair value of Eaton's debt instruments were estimated using prevailing market interest rates on debt with similar creditworthiness, terms and maturities, and are considered a Level 2 fair value measurement.

Note 11. DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGING ACTIVITIES

In the normal course of business, Eaton is exposed to certain risks related to fluctuations in interest rates, currency exchange rates and commodity prices. The Company uses various derivative and non-derivative financial instruments, primarily interest rate swaps, currency forward exchange contracts, currency swaps and, to a lesser extent, commodity contracts, to manage risks from these market fluctuations. The instruments used by Eaton are straightforward, non-leveraged instruments. The counterparties to these instruments are financial institutions with strong credit ratings. Eaton maintains control over the size of positions entered into with any one counterparty and regularly monitors the credit rating of these institutions. Such instruments are not purchased and sold for trading purposes. Derivative financial instruments are accounted for at fair value and recognized as assets or liabilities in the Condensed Consolidated Balance Sheets. Accounting for the gain or loss resulting from the change in the fair value of the derivative financial instrument depends on whether it has been designated, and is effective, as part of a hedging relationship and, if so, as to the nature of the hedging activity. Eaton formally documents all relationships between derivative financial instruments accounted for as designated hedges and the hedged item, as well as its risk-management objective and strategy for undertaking the hedge transaction. This process includes linking derivative financial instruments to a recognized asset or liability, specific firm commitment, forecasted transaction, or net investment in a foreign operation. These financial instruments can be designated as:

Hedges of the change in the fair value of a recognized fixed-rate asset or liability, or the firm commitment to

• acquire such an asset or liability (a fair value hedge); for these hedges, the gain or loss from the derivative financial instrument, as well as the offsetting loss or gain on the hedged item attributable to the hedged risk, are recognized in income during the period of change in fair value.

Hedges of the variable cash flows of a recognized variable-rate asset or liability, or the forecasted acquisition of such an asset or liability (a cash flow hedge); for these hedges, the effective portion of the gain or loss from the derivative financial instrument is recognized in Accumulated other comprehensive loss and reclassified to income in the same period when the gain or loss on the hedged item is included in income.

Hedges of the currency exposure related to a net investment in a foreign operation (a net investment hedge); for these hedges, the effective portion of the gain or loss from the derivative financial instrument is recognized in Accumulated other comprehensive loss and reclassified to income in the same period when the gain or loss related to the net investment in the foreign operation is included in income.

The gain or loss from a derivative financial instrument designated as a hedge that is effective is classified in the same line of the Consolidated Statements of Income as the offsetting loss or gain on the hedged item. The change in fair value of a derivative financial instrument that is not effective as a hedge is immediately recognized in income. For derivatives that are not designated as a hedge, any gain or loss is immediately recognized in income. The majority of derivatives used in this manner relate to risks resulting from assets or liabilities denominated in a foreign currency and certain commodity contracts that arise in the normal course of business. Gains and losses associated with commodity hedge contracts are classified in Cost of products sold.

Eaton uses certain of its debt denominated in foreign currency to hedge portions of its net investments in foreign operations against foreign currency exposure (net investment hedges). Foreign currency denominated debt designated on an after-tax basis as non-derivative net investment hedging instruments was \$97 at June 30, 2016 and \$83 at December 31, 2015.

Derivative Financial Statement Impacts

The fair value of derivative financial instruments rea	cognized in	the Conde	nsed Consolidated Balance Sheets follows:
	0.1	0.1	

	Notional amount	Other current assets	Other noncurrent assets		Other noncurrent liabilities	Type of hedge	Term
June 30, 2016							
Derivatives designated as hedges Fixed-to-floating interest rate swaps	\$ 3,765	\$ 1	\$ 199	\$ —	\$ —	Fair value	1 month to 18 years
Forward starting floating-to-fixed interest rate swaps	400	_	_	_	19	Cash flow	12 years
Currency exchange contracts	859	6	1	21	14	Cash flow	1 to 36 months
Total		\$7	\$ 200	\$ 21	\$ 33		montifs
Derivatives not designated as hedges							
Currency exchange contracts	\$ 3,469	\$ 35	\$ —	\$ 38	\$ —		1 to 24 months
Commodity contracts	50	2					1 to 12 months
Total		\$ 37	\$ —	\$ 38	\$ —		montuis
December 31, 2015 Derivatives designated as hedges							
Fixed-to-floating interest rate swaps	\$ 3,715	\$ —	\$ 96	\$ —	\$ 2	Fair value	2 to 19 years
Forward starting floating-to-fixed interest rate swaps	¹ 50		_	_	_	Cash flow	
Currency exchange contracts	724	18	1	8	6	Cash flow	1 to 36 months
Commodity contracts	1					Cash flow	1 to 12 months
Total		\$ 18	\$ 97	\$8	\$ 8		monuis
Derivatives not designated as hedges							
Currency exchange contracts	\$ 4,198	\$ 27		\$ 40			1 to 12 months
Total		\$ 27		\$ 40			

The currency exchange contracts shown in the table above as derivatives not designated as hedges are primarily contracts entered into to manage currency volatility or exposure on intercompany sales and loans. While Eaton does not elect hedge accounting treatment for these derivatives, Eaton targets managing 100% of the intercompany balance sheet exposure to minimize the effect of currency volatility related to the movement of goods and services in the normal course of its operations. This activity represents the great majority of these currency exchange contracts.

The impact of derivative instruments to the Consolidated Statement of Income and Comprehensive Income follow: Location of $a_{1} + a_{2} + a_{3}$

	Gain (loss) recognized in other comprehensive (loss) income			ga re fr A of	cocation of ain (loss) eclassified com accumulated ther omprehensive	Gain (loss) reclassified from Accumulated other comprehensive loss			
	Three	mo	nths			Three 1	months		
	ended					ended			
	June 3	0	0015	_		June 30			
Derivatives designated as cash flow hedges	2016		2015)		2016	2015		
Forward starting floating-to-fixed interest rate swaps	¹ \$ (10)	\$ —	e e	nterest xpense - net	\$ —	\$ —		
Currency exchange contracts	(10)	8		Cost of roducts sold	(2) 4		
Total	\$ (20)	\$8	Р		\$ (2) \$ 4		
	Gain (loss) recognized in other comprehensive (loss) income			ga re fro Ao ot	ocation of ain (loss) cclassified om ccumulated her omprehensive ss	Gain (loss) reclassified from Accumulated other comprehensive loss			
	Six months ended June 30 2016 2015					Six months ended June 30 2016 2015			
Derivatives designated as cash	2010		_010			2010	2010		
flow hedges Forward starting floating-to-fixed interest rate swaps	¹ \$ (19)	\$ —	ex	terest spense - net	\$ —	\$ —		
Currency exchange contracts	(32)	10		ost of oducts sold	1	6		
Total Amounts recognized in net incom	\$ (51 ne folloy	/	\$ 10	r-		\$ 1	\$ 6		
					Three months ended June 30 2016 2015	Six more ended June 30 2016			
Derivatives designated as fair val	-	es							
Fixed-to-floating interest rate swa Related long-term debt converted	-	tine	inter	act	\$30 \$(51)	\$106	\$(3)		
rates by interest rate swaps	10 1108	ung	, mere	281	(30) 51	(106)	3		

Edgar Filing: Eaton Corp plc - Form 10-Q

\$-- \$-- \$--

Gains and losses described above were recognized in Interest expense - net.

Note 12. INVENTORY

The components of inventory follow:

	June 30,	December 31,
,	2016	2015
Raw materials	\$917	\$ 885
Work-in-process	430	412
Finished goods	1,075	1,131
Inventory at FIFO	2,422	2,428
Excess of FIFO over LIFO cost	(99)	(105)
Total inventory	\$2,323	\$ 2,323

Note 13. BUSINESS SEGMENT INFORMATION

Operating segments are defined as components of an enterprise about which separate financial information is available that is evaluated on a regular basis by the chief operating decision maker, or decision making group, in deciding how to allocate resources to an individual segment and in assessing performance. Eaton's operating segments are Electrical Products, Electrical Systems and Services, Hydraulics, Aerospace and Vehicle. Operating profit includes the operating profit from intersegment sales. For additional information regarding Eaton's business segments, see Note 15 to the Consolidated Financial Statements contained in the 2015 Form 10-K.

	Three m ended June 30	onths	Six mon June 30	ths ended
	2016	2015	2016	2015
Net sales				
Electrical Products	\$1,784	\$1,784	\$3,464	\$3,475
Electrical Systems and Services	1,429	1,502	2,771	2,950
Hydraulics	589	643	1,140	1,308
Aerospace	447	454	892	918
Vehicle	831	989	1,626	1,944
Total net sales	\$5,080	\$5,372	\$9,893	\$10,595
Segment operating profit				
Electrical Products	\$322	\$276	\$593	\$536
Electrical Systems and Services	178	223	337	409
Hydraulics	59	74	100	140
Aerospace	83	77	163	154
Vehicle	137	190	255	354
Total segment operating profit	779	840	1,448	1,593
Corporate				
Amortization of intangible assets	(98)	(102)	(198)	(204)
Interest expense - net	· ,			(116)
Pension and other postretirement benefits expense			(27)	(61)
Other corporate expense - net	(58)	(48)	(114)	(109)
Income before income taxes	553	598	995	1,103
Income tax expense	61	63	100	101
Net income	492	535	895	1,002
Less net income for noncontrolling interests	(1)			(1)
Net income attributable to Eaton ordinary shareholders	· ,	\$535	\$895	\$1,001

Edgar Filing: Eaton Corp plc - Form 10-Q

Note 14. CONDENSED CONSOLIDATING FINANCIAL STATEMENTS

On November 14, 2013, Eaton Corporation registered senior notes under the Securities Act of 1933 (the Senior Notes). Eaton and certain other of Eaton's 100% owned direct and indirect subsidiaries (the Guarantors) fully and unconditionally guaranteed (subject, in the case of the Guarantors, other than Eaton, to customary release provisions as described below), on a joint and several basis, the Senior Notes. The following condensed consolidating financial statements are included so that separate financial statements of Eaton, Eaton Corporation and each of the Guarantors are not required to be filed with the Securities and Exchange Commission. The consolidating adjustments primarily relate to eliminations of investments in subsidiaries and intercompany balances and transactions. The condensed consolidating financial statements present investments in subsidiaries using the equity method of accounting. The guarantee of a Guarantor that is not a parent of the issuer will be automatically and unconditionally released and discharged in the event of any sale of the Guarantor or of all or substantially all of its assets, or in connection with the release or termination of the Guarantor as a guarantor under all other U.S. debt securities or U.S. syndicated credit facilities, subject to limitations set forth in the indenture. The guarantee of a Guarantor that is a direct or indirect parent of the issuer will only be automatically and unconditionally released in connection with the release or termination of such Guarantor as a guarantor under all other debt securities or syndicated credit facilities (in both cases, U.S. or otherwise), subject to limitations set forth in the indenture.

During 2015 and 2016, the Company undertook certain steps to restructure ownership of various subsidiaries. The transactions were entirely among wholly-owned subsidiaries under the common control of Eaton. This restructuring has been reflected as of the beginning of the earliest period presented below.

	Eaton Corporation plc	Eaton Corporation	n	Guaranto	ors	Other subsidiarie	es	Consolidat adjustment		Total	
Net sales	\$ —	\$ 1,644		\$ 1,640		\$ 3,065		\$ (1,269)	\$5,080	
Cost of products sold Selling and administrative expense Research and development expense Interest expense (income) - net Other expense (income) - net Equity in loss (earnings) of subsidiaries, net of tax Intercompany expense (income) - net Income (loss) before income taxes Income tax expense (benefit) Net income (loss) Less net loss (income) for noncontrolling interests Net income (loss) attributable to Eaton ordinary shareholders	 (594) 101 491 491 \$ 491)	1,197 192 46 6 4 (820 317 698 13 685 — \$ 685)	2,230 350 48 (7 (11 (141 (372 968 35 933 (2 \$ 931)	(1,271)))	897 149 57 5 553 61 492 (1)
Other comprehensive income (loss) Total comprehensive income	\$ (255)	\$ (7)	\$ (251)	\$ (334)	\$ 592		\$(255)
(loss) attributable to Eaton ordinary shareholders	\$ 236	\$ 85		\$ 434		\$ 597		\$ (1,116)	\$236	

CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME FOR THE THREE MONTHS ENDED JUNE 30, 2016

CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME FOR THE THREE MONTHS ENDED JUNE 30, 2015

	Eaton Corporation plc	Eaton Corporation	Guarantors	Other subsidiaries	Consolidating adjustments	Total
Net sales	\$ —	\$ 1,806	\$ 1,705	\$ 3,248	\$ (1,387)	\$5,372
Cost of products sold Selling and administrative expense Research and development expense Interest expense (income) - net Other expense (income) - net	2	1,433 368 66 58 11	1,273 172 49 5 (7)	2,322 359 43 (2) (23)	(1,353) (2) 	3,675 901 158 59 (19)
Equity in loss (earnings) of subsidiaries, net of tax	(619)	(58)	(802) 481		1,606	_
Intercompany expense (income) - net Income (loss) before income taxes Income tax expense (benefit)	535	(267) 195 41	534 (38)	(296) 972 75 807	$\begin{array}{c} - \\ (1,638 \\ (15 \\) \\ (1,622 \\) \end{array}$	598 63
Net income (loss) Less net loss (income) for noncontrolling interests	535	154 —	572 —	897 (1)	(1,623) 1	535 —
Net income (loss) attributable to Eaton ordinary shareholders	\$ 535	\$ 154	\$ 572	\$ 896	\$ (1,622)	\$535
Other comprehensive income (loss) Total comprehensive income	\$ 230 \$ 765	\$ 19 \$ 172	\$ 235 \$ 207	\$ 288	\$ (542) \$ (2.1(4)	\$230
(loss) attributable to Eaton ordinary shareholders	\$ 765	\$ 173	\$ 807	\$ 1,184	\$ (2,164)	\$765

CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME

D 4

FOR THE SIX MONTHS ENDED JUNE 30, 2016

	Eaton Corporation plc	Eaton Corporation	Guarantors	Other subsidiaries	Consolidating adjustments	Total
Net sales	\$	\$ 3,182	\$ 3,210	\$ 5,943	\$ (2,442)	\$9,893
Cost of products sold Selling and administrative expense	<u> </u>	2,459 718	2,392 386	4,305 681	(2,446)	6,710 1,789
Research and development expense Interest expense (income) - net	—	117 110	95 9	86 (10)	5	298 114
Other expense (income) - net	_	16	(3)	(10) (26))		(13)
Equity in loss (earnings) of subsidiaries, net of tax	(1,098)	(325)	(1,489)	(234)	3,146	
Intercompany expense (income) - net	199	(88))	577	(688)		
Income (loss) before income taxes	895	175	1,243	1,829	(3,147)	995
Income tax expense (benefit)		20	14	66		100
Net income (loss)	895	155	1,229	1,763	(3,147)	895
Less net loss (income) for noncontrolling interests	_	_	_	(2)	2	_
Net income (loss) attributable to Eaton ordinary shareholders	\$ 895	\$ 155	\$ 1,229	\$ 1,761	\$ (3,145)	\$895

Edgar Filing:	Eaton	Corp	plc -	Form	10-Q
---------------	-------	------	-------	------	------

Other comprehensive income (loss)	\$ 18	\$ 33	\$ 25	\$ (36)	\$ (22) \$18
Total comprehensive income (loss) attributable to Eaton	\$ 913	\$ 188	\$ 1,254	\$ 1,725	\$ (3,167) \$913
ordinary shareholders						
17						

CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME FOR THE SIX MONTHS ENDED JUNE 30, 2015

	Eaton Corporatio plc	n Eaton ⁿ Corporatio	Guarantor	Other ^s subsidiarie	Consolidatir esadjustments	^{1g} Total
Net sales	\$ —	\$ 3,508	\$ 3,401	\$ 6,364	\$ (2,678)	\$10,595
Cost of products sold Selling and administrative expense Research and development expense Interest expense (income) - net Other expense (income) - net Equity in loss (earnings) of subsidiaries, net of tax Intercompany expense (income) - net Income (loss) before income taxes Income tax expense (benefit) Net income (loss) Less net loss (income) for noncontrolling interests Net income (loss) attributable to Eaton ordinary shareholders			2,568 348 94 11 (8)) (1,515)) 752 1,151 (17) 1,168 \$1,168	(253)) (603)) 1,846 116 1,730	(17)	7,268 1,816 316 116 (24) 1,103 101 1,002 (1) \$1,001
Other comprehensive income (loss) Total comprehensive income (loss) attributabl to Eaton ordinary shareholders	· ,	\$ 63 \$ 384	\$ (385) \$ 783	\$ (465) \$ 1,263	\$ 787 \$ (2,430)	\$(404) \$597

CONDENSED CONSOLIDATING BALANCE SHEETS JUNE 30, 2016

Assets Current assets $\$ \$ 4$ $\$ 5$ $\$ 314$ $\$ \$ 323$ Short-term investments1145-146Accounts receivable - net-5061,1002,022-3,628Intercompany accounts107104,1433,378(8,241))-Inventory-3706371,392(76))2,323Prepaid expenses and other current assets-1124522425406Total current assets101,7025,9317,475(8,292))6,826Property, plant and equipment - net-8857201,946-3,551Other noncurrent assets-1753,5282,092-5,795Deferred income taxes-999-236(822)413Investment in subsidiaries32,02213,35371,62911,997(129,001)-Intercompany loans receivable-7,7511,50954,824(64,084)-Other assets-620127372-1,119Total assets\$32,032\$2,6840\$89,708\$84,773\$(202,199)\$31,154		Eaton Corporation plc	Eaton Corporation	Guarantors	Other subsidiaries	Consolidating adjustments	Total	
Cash\$ —\$ 4\$ 5\$ 314\$ —\$ 323Short-term investments——1145—146Accounts receivable - net—5061,1002,022—3,628Intercompany accounts107104,1433,378 $(8,241)$)—Inventory—3706371,392 (76) 2,323Prepaid expenses and other current assets—1124522425406Total current assets101,7025,9317,475 $(8,292)$)6,826Property, plant and equipment - net—8857201,946—3,551Other noncurrent assets—1753,5282,092—5,795Deferred income taxes—999—236 (822) 413Investment in subsidiaries32,02213,35371,62911,997 $(129,001)$ —Intercompany loans receivable— $7,751$ 1,50954,824 $(64,084)$ —Other assets— 620 127372—1,119	Assets	-						
Short-term investments1145-146Accounts receivable - net-5061,1002,022-3,628Intercompany accounts107104,1433,378 $(8,241)$ -Inventory-3706371,392 (76) 2,323Prepaid expenses and other current assets-1124522425406Total current assets101,7025,9317,475 $(8,292)$ 6,826Property, plant and equipment - net-8857201,946-3,551Other noncurrent assets-1753,5282,092-5,795Deferred income taxes-999-236 (822) 413Investment in subsidiaries32,02213,35371,62911,997 $(129,001)$ -Intercompany loans receivable-7,7511,50954,824 $(64,084)$ -Other assets-620127372-1,119	Current assets							
Accounts receivable - net—5061,1002,022—3,628Intercompany accounts receivable107104,1433,378 $(8,241)$)—Inventory—3706371,392 (76) 2,323Prepaid expenses and other current assets—1124522425406Total current assets101,7025,9317,475 $(8,292)$)6,826Property, plant and equipment - net—8857201,946—3,551Other noncurrent assets—1753,5282,092—5,795Deferred income taxes—999—236 (822))413Investment in subsidiaries32,02213,35371,62911,997 $(129,001)$ —Intercompany loans receivable—7,7511,50954,824 $(64,084)$ —Other assets—620127372—1,119	Cash	\$ —	\$ 4	\$ 5	\$ 314	\$ —	\$323	
Intercompany accounts receivable107104,1433,378 $(8,241)$)Inventory-370 637 $1,392$ (76) $2,323$ Prepaid expenses and other current assets-112 45 224 25 406 Total current assets10 $1,702$ $5,931$ $7,475$ $(8,292)$ $)$ $6,826$ Property, plant and equipment - net- 885 720 $1,946$ - $3,551$ Other noncurrent assets- 175 $3,528$ $2,092$ - $5,795$ Deferred income taxes-999- 236 (822) $)$ 413 Investment in subsidiaries $32,022$ $13,353$ $71,629$ $11,997$ $(129,001)$ -Intercompany loans receivable- $7,751$ $1,509$ $54,824$ $(64,084)$ -Other assets- 620 127 372 - $1,119$				-				
receivable107104,143 $3,378$ $(8,241)$) —Inventory—370 637 $1,392$ (76) $2,323$ Prepaid expenses and other current assets—11245 224 25 406 Total current assets10 $1,702$ $5,931$ $7,475$ $(8,292)$ $)$ $6,826$ Property, plant and equipment - net— 885 720 $1,946$ — $3,551$ Other noncurrent assets— $1,355$ $6,264$ $5,831$ — $13,450$ Other intangible assets— 175 $3,528$ $2,092$ — $5,795$ Deferred income taxes— 999 — 236 (822) $)$ 413 Investment in subsidiaries $32,022$ $13,353$ $71,629$ $11,997$ $(129,001)$ —Intercompany loans receivable— $7,751$ $1,509$ $54,824$ $(64,084)$ —Other assets— 620 127 372 — $1,119$			506	1,100	2,022		3,628	
Prepaid expenses and other current assets—1124522425406Total current assets101,7025,9317,475 $(8,292)$ $)$ $6,826$ Property, plant and equipment - net— 885 720 $1,946$ — $3,551$ Other noncurrent assetsGoodwill— $1,355$ $6,264$ $5,831$ — $13,450$ Other intangible assets— 175 $3,528$ $2,092$ — $5,795$ Deferred income taxes—999— 236 (822) 413 Investment in subsidiaries $32,022$ $13,353$ $71,629$ $11,997$ $(129,001)$)Intercompany loans receivable— $7,751$ $1,509$ $54,824$ $(64,084)$ —Other assets— 620 127 372 — $1,119$	- ·	10	710	4,143	3,378	(8,241)	_	
other current assets $ 112$ 43 224 25 406 Total current assets10 $1,702$ $5,931$ $7,475$ $(8,292)$ $)$ $6,826$ Property, plant and equipment - net $ 885$ 720 $1,946$ $ 3,551$ Other noncurrent assets $ 1,355$ $6,264$ $5,831$ $ 13,450$ Other intangible assets $ 175$ $3,528$ $2,092$ $ 5,795$ Deferred income taxes $ 999$ $ 236$ (822) $)$ 413 Investment in subsidiaries $32,022$ $13,353$ $71,629$ $11,997$ $(129,001)$ $-$ Intercompany loans receivable $ 7,751$ $1,509$ $54,824$ $(64,084)$ $-$ Other assets $ 620$ 127 372 $ 1,119$	Inventory		370	637	1,392	(76)	2,323	
other current assets10 $1,702$ $5,931$ $7,475$ $(8,292)$ $)6,826$ Property, plant and equipment - net 885 720 $1,946$ $3,551$ Other noncurrent assets $3,551$ $3,551$ Other noncurrent assets $3,551$ $3,551$ Other intangible assets $1,355$ $6,264$ $5,831$ $13,450$ Other intangible assets 175 $3,528$ $2,092$ $5,795$ Deferred income taxes999 236 (822) $)413$ Investment in subsidiaries $32,022$ $13,353$ $71,629$ $11,997$ $(129,001)$ $)$ Intercompany loans receivable $7,751$ $1,509$ $54,824$ $(64,084)$ $)$ Other assets 620 127 372 $1,119$			112	45	224	25	406	
Property, plant and equipment - net 885 720 $1,946$ $3,551$ Other noncurrent assetsGoodwill $ 1,355$ $6,264$ $5,831$ $ 13,450$ Other intangible assets $ 175$ $3,528$ $2,092$ $ 5,795$ Deferred income taxes $ 999$ $ 236$ (822) 413 Investment in subsidiaries $32,022$ $13,353$ $71,629$ $11,997$ $(129,001)$ $ 0$ ther assets $ 620$ 127 372 $ 1,119$								
equipment - net $=$ 885 720 $1,946$ $=$ $3,551$ Other noncurrent assetsGoodwillOther intangible assets $=$ 1,3556,2645,831 $=$ 1753,5282,092 $=$ 5,795Deferred income taxes $=$ 999 $=$ 236(822)11,977(129,001) $=$ 1,7511,50954,824(64,084) $=$ Other assets $=$ 620127372 $=$ 1,119	Total current assets	10	1,702	5,931	7,475	(8,292)	6,826	
Goodwill— $1,355$ $6,264$ $5,831$ — $13,450$ Other intangible assets— 175 $3,528$ $2,092$ — $5,795$ Deferred income taxes— 999 — 236 (822)) 413 Investment in subsidiaries $32,022$ $13,353$ $71,629$ $11,997$ $(129,001)$)—Intercompany loans receivable— $7,751$ $1,509$ $54,824$ $(64,084)$)—Other assets— 620 127 372 — $1,119$		_	885	720	1,946		3,551	
Goodwill— $1,355$ $6,264$ $5,831$ — $13,450$ Other intangible assets— 175 $3,528$ $2,092$ — $5,795$ Deferred income taxes— 999 — 236 (822)) 413 Investment in subsidiaries $32,022$ $13,353$ $71,629$ $11,997$ $(129,001)$)—Intercompany loans receivable— $7,751$ $1,509$ $54,824$ $(64,084)$)—Other assets— 620 127 372 — $1,119$	Other noncurrent assets							
Deferred income taxes—999—236(822) 413Investment in subsidiaries32,02213,35371,62911,997(129,001)—Intercompany loans receivable—7,7511,50954,824(64,084)—Other assets—620127372—1,119			1,355	6,264	5,831		13,450	
Investment in subsidiaries32,02213,35371,62911,997(129,001)Intercompany loans receivable—7,7511,50954,824(64,084)—Other assets—620127372—1,119	Other intangible assets		175	3,528	2,092		5,795	
Intercompany loans receivable 7,751 1,509 54,824 (64,084) Other assets - 620 127 372 - 1,119			999		236	(822)	413	
Other assets — 620 127 372 — 1,119	Investment in subsidiaries	32,022	13,353	71,629	11,997			
	- ·					(64,084)		
Total assets \$ 32,032 \$ 26,840 \$ 89,708 \$ 84,773 \$ (202,199) \$ 31,154								
	Total assets	\$ 32,032	\$ 26,840	\$ 89,708	\$ 84,773	\$ (202,199)	\$31,154	
Liabilities and shareholders' equity Current liabilities	shareholders' equity							
Short-term debt \$ - \$ 532 \$ - \$ 25 \$ - \$ 557	Short-term debt	\$ —	\$ 532	\$ —	\$ 25	\$ —	\$557	
Current portion of 251 1 252	-		251		1		252	
Accounts payable — 427 322 1,053 — 1,802	Accounts payable		427	322	1,053	_	1,802	
Intercompany accounts payable 157 4,042 2,917 1,125 (8,241) —		157				(8,241)		
Accrued compensation $-$ 63 39 214 $-$ 316	-					_		
Other current liabilities 30 584 336 940 (1)) 1,889								
Total current liabilities 187 5,899 3,614 3,358 (8,242)) 4,816	Total current liabilities	187	5,899	3,614	3,358	(8,242)	4,816	
Noncurrent liabilities	Noncurrent lighilities							
Long-term debt $-$ 6,915 667 17 6 7,605			6.015	667	17	6	7 605	
Long-term debt $ 0,715$ 007 17 0 $7,005$ Pension liabilities $ 618$ 167 769 $ 1,554$	0					<u> </u>		
Other postretirement								
benefits liabilities — 239 116 78 — 433			239	116	78	_	433	
Deferred income taxes — 755 432 (822) 365			_	755	432	(822)	365	
Intercompany loans payable 16,525 1,924 44,729 906 (64,084) —	Intercompany loans payable	16,525	1,924	44,729	906	(64,084)		
Other noncurrent liabilities — 371 211 435 — 1,017						_		
Total noncurrent liabilities 16,525 10,067 46,645 2,637 (64,900)) 10,974	Total noncurrent liabilities	16,525	10,067	46,645	2,637	(64,900)	10,974	

Edgar Filing: Eaton Corp plc - Form 10-Q

5,320	10,874	39,449	78,740	(129,063) 15,320
			38	6	44
5,320	10,874	39,449	78,778	(129,057) 15,364
32,032	\$ 26,840	\$ 89,708	\$ 84,773	\$ (202,199) \$31,154
	5,320	5,320 10,874	- <u> </u>	- $ -$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$

CONDENSED CONSOLIDATING BALANCE SHEETS DECEMBER 31, 2015

DECEMBER 51, 2013	Eaton Corporation plc	Eaton Corporation	Guarantors	Other subsidiaries	Consolidating adjustments	Total
Assets						
Current assets	ф.	• • • •	• -	• • • • •	ф.	
Cash Short-term investments	\$ —	\$ 26	\$ 7 2	\$ 235 175	\$—	\$268 177
Accounts receivable - net		512	1,030	1,937	_	3,479
Intercompany accounts						
receivable	1	842	3,888	2,928	(7,659)	
Inventory	—	357	651	1,395	(80)	2,323
Prepaid expenses and	_	77	40	229	23	369
other current assets	1					
Total current assets	1	1,814	5,618	6,899	(7,716)	6,616
Property, plant and equipment - net	_	930	750	1,885	_	3,565
Other noncurrent assets						
Goodwill		1,355	6,264	5,860	_	13,479
Other intangible assets		182	3,624	2,208		6,014
Deferred income taxes		1,016		218	(872)	362
Investment in subsidiaries	29,627	13,003	60,139	10,166	(112,935)	
Intercompany loans receivable	—	8,641	1,573	44,835	(55,049)	
Other assets	 ¢ 20.629	492 \$ 27.422	122	346 \$ 72.417		960 \$ 20.006
Total assets	\$ 29,628	\$ 27,433	\$ 78,090	\$ 72,417	\$ (176,572)	\$30,996
Liabilities and shareholders' equity Current liabilities						
Short-term debt	\$ —	\$ 408	\$ —	\$ 18	\$ <i>—</i>	\$426
Current portion of	ψ				ψ	
long-term debt		1	240	1	—	242
Accounts payable	_	392	260	1,106		1,758
Intercompany accounts payable	e 219	4,009	2,248	1,183	(7,659)	
Accrued compensation		77	53	236		366
Other current liabilities	1	644	318	875		1,833
Total current liabilities	220	5,531	3,119	3,419	(7,664)	4,625
Noncurrent liabilities						
Long-term debt		7,053	675	17	1	7,746
Pension liabilities		639	165	782		1,586
Other postretirement	_	245	118	77		440
benefits liabilities		-10			(0 70	
Deferred income taxes	14 222	-	815	447	(872)	390
Intercompany loans payable Other noncurrent liabilities	14,222	2,962 346	36,432 200	1,433 432	(55,049)	 978
Total noncurrent liabilities	14,222	540 11,245	200 38,405	4 <i>32</i> 3,188	(55,920)	978 11,140
i stur nonourrent natimites	± 1,2222	···	50,105	5,100	(33,720)	11,170

Edgar Filing: Eaton Corp plc - Form 10-Q

Shareholders' equity						
Eaton shareholders' equity	15,186	10,657	36,566	65,773	(112,996) 15,186
Noncontrolling interests				37	8	45
Total equity	15,186	10,657	36,566	65,810	(112,988) 15,231
Total liabilities and equity	\$ 29,628	\$ 27,433	\$ 78,090	\$ 72,417	\$ (176,572) \$30,996
20						

CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS FOR THE SIX MONTHS ENDED JUNE 30, 2016

	Eaton Corpora plc	atio	Eaton Corpor	rati	Guaran	itoi	Other ^{rs} subsidia	arie	Consolida esadjustmer	ating Total nts	
Net cash provided by (used in) operating activities	\$ (156)	\$ 23		\$ (298)	\$ 1,547		\$ —	\$1,11	6
Investing activities											
Capital expenditures for property, plant and equipment	—		(40)	(49)	(157)	—	(246)
Cash received from (paid for) acquisitions of					1					1	
businesses, net of cash acquired											
Sales (purchases) of short-term investments - net					2		36			38	
Investments in affiliates	(1,250)	—		(120)	(1,370)	2,740		
Return of investments in affiliates			<u> </u>	`	47	``		``	(47)		
Loans to affiliates			(284)	(47)	(4,236)	4,567		
Repayments of loans from affiliates			1,280				2,922	``	(4,202)		
Other - net	(1.250	``	2		25	`	(24)	2 059	3	`
Net cash provided by (used in) investing activities	(1,250)	958		(141)	(2,829)	3,058	(204)
Financing activities											
Proceeds from borrowings			145				6			151	
Payments on borrowings					(240)				(240)
Proceeds from borrowings from	2 202		1 205		707		107		(1567)		
affiliates	2,203		1,385		782		197		(4,567)		
Payments on borrowings from affiliates	(18)	(2,493)	(1,658)	(33)	4,202		
Capital contributions from affiliates					1,370		1,370		(2,740)		
Return of capital to affiliates							(47)	47		
Other intercompany financing activities	_		(43)	183		(140)	_	_	
Cash dividends paid	(521)								(521)
Exercise of employee stock options	37	,								37	í
Repurchase of shares	(295)								(295)
Excess tax benefit from equity-based compensation	_		3				_		_	3	
Net cash provided by (used in) financing activities	1,406		(1,003)	437		1,353		(3,058)	(865)
Effect of currency on cash			_				8			8	
Total increase (decrease) in cash			(22)	(2)	79			55	
Cash at the beginning of the period			26		7	-	235			268	
Cash at the end of the period	\$ —		\$4		\$ 5		\$ 314		\$ —	\$323	

CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS FOR THE SIX MONTHS ENDED JUNE 30, 2015

	Eaton Corpor plc	atio	Eaton In Corpora	itic	Guaranto	Other rs subsidi	ari	Consolida e a djustmen	ting Total its
Net cash provided by (used in) operating activities	\$ (84)	\$ (272)	\$ 95	\$ 917		\$	\$656
Investing activities									
Capital expenditures for property, plant and equipment			(47)	(63)	(136)		(246)
Cash received from (paid for) acquisitions of businesses	,					(38)		(38)
net of cash acquired						(38)		(38)
Sales (purchases) of short-term investments - net						109			109
Investments in affiliates	(1,482)			(1,176)	(1,482)	4,140	
Loans to affiliates			(307)	(39)	(6,027)	6,373	
Repayments of loans from affiliates			306		11	4,720		(5,037)	
Proceeds from sale of businesses Other - net			(21	`	28	1 (30	`		(22)
Net cash provided by (used in)			(31))		(33)
investing activities	(1,482)	(79)	(1,239)	(2,883)	5,476	(207)
Financing activities									
Proceeds from borrowings			125			12			137
Payments on borrowings	—		(101)	(301)	(2)	_	(404)
Proceeds from borrowings from affiliates	2,242		3,775		314	42		(6,373)	—
Payments on borrowings from affiliates	(39)	(3,824)	(1,160)	(14)	5,037	_
Capital contributions from affiliates			1,176		1,482	1,482		(4,140)	—
Other intercompany financing activities	 (514	`	(959)	804	155			<u> </u>
Cash dividends paid Exercise of employee stock options	(514 46)							(514) 46
Repurchase of shares	(170)	_		_	_		_	(170)
Other - net		,				(7)		(7, 0)
Net cash provided by (used in) financing activities	1,565		192		1,139	1,668		(5,476)	(912)
Effect of currency on cash						(15)		(15)
Total increase (decrease) in cash	(1)	(159)	(5)	(313)		(478)
Cash at the beginning of the period	1		173		13	594			781
Cash at the end of the period	\$ —		\$ 14		\$8	\$ 281		\$ —	\$303

ITEM MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF 2. OPERATIONS.

Amounts are in millions of dollars or shares unless indicated otherwise (per share data assume dilution).

COMPANY OVERVIEW

Eaton Corporation plc (Eaton or the Company) is a power management company with 2015 net sales of \$20.9 billion. The Company provides energy-efficient solutions that help its customers effectively manage electrical, hydraulic, and mechanical power more efficiently, safely, and sustainably. Eaton has approximately 96,000 employees in over 60 countries and sells products to customers in more than 175 countries.

Summary of Results of Operations

A summary of Eaton's Net sales, Net income attributable to Eaton ordinary shareholders, and Net income per share attributable to Eaton ordinary shareholders - diluted follows:

	Three n	nonths	Six mor	nths
	ended		ended	
	June 30)	June 30	1
	2016	2015	2016	2015
Net sales	\$5,080	\$5,372	\$9,893	\$10,595
Net income attributable to Eaton ordinary shareholders	491	535	895	1,001

Net income per share attributable to Eaton ordinary shareholders - diluted \$1.07 \$1.14 \$1.95 \$2.13 During 2015, Eaton announced a multi-year restructuring initiative to reduce its cost structure and gain efficiencies in all business segments and at corporate in order to respond to declining market conditions. Restructuring charges in the second quarter and first six months of 2016 were \$35 and \$98, respectively, and were \$4 and \$14 in 2015, respectively. These charges were primarily comprised of severance costs. Restructuring charges are anticipated to be \$145 in 2016 and \$130 in 2017. The projected annualized savings from these restructuring actions are expected to be \$423, when fully realized in 2018.

RESULTS OF OPERATIONS

Non-GAAP Financial Measures

The following discussion of Consolidated Financial Results and Business Segment Results of Operations includes certain non-GAAP financial measures. These financial measures include operating earnings, operating earnings per ordinary share, and operating profit before acquisition integration charges for each business segment as well as corporate, each of which differs from the most directly comparable measure calculated in accordance with generally accepted accounting principles (GAAP). A reconciliation of operating earnings and operating earnings per ordinary share to the most directly comparable GAAP measure is included in the table below. Operating profit before acquisition integration charges is reconciled in the discussion of the operating results of each business segment, and excludes acquisition integration expense related to the integration of Ephesus Lighting, Inc. and Oxalis Group Ltd. in 2016 and primarily Cooper Industries plc in 2015. Management believes that these financial measures are useful to investors because they exclude certain transactions, allowing investors to more easily compare Eaton's financial performance of Eaton and each business segment. For additional information on acquisition integration charges, see Note 3 to the Condensed Consolidated Financial Statements.

Consolidated Financial Results

	Three mo ended June 30 2016	onths 2015	Decrease	Six month June 30 2016	hs ended 2015	Decrease
Net sales	\$5,080	\$5,372	(5)%	\$9,893	\$10,595	(7)%
	-	-	. ,		-	. ,
Gross profit	1,661	1,697	(2)%	3,183	3,327	(4)%
Percent of net sales		31.6 %			31.4 %	
Income before income taxes	553	598	(8)%	995	1,103	(10)%
Net income	492	535	(8)%	895	1,002	(11)%
Less net income for noncontrolling interests	(1)				(1)	
Net income attributable to Eaton ordinary shareholders	491	535	(8)%	895	1,001	(11)%
Excluding acquisition integration charges, after-tax (Note 3)	1	8		1	15	
Operating earnings	\$492	\$543	(9)%	\$896	\$1,016	(12)%
Net income per share attributable to Eaton ordinary shareholders - diluted	\$1.07	\$1.14	(6)%	\$1.95	\$2.13	(8)%
Excluding per share impact of acquisition integration charges costs, after-tax (Note 3)		0.02		—	0.03	
Operating earnings per ordinary share Net Sales	\$1.07	\$1.16	(8)%	\$1.95	\$2.16	(10)%

Net sales decreased 5% in the second quarter of 2016 compared to the second quarter of 2015 due to a decrease of 4% in organic sales and a decrease of 1% from the impact of negative currency translation. Net sales decreased 7% in the first six months of 2016 compared to the first six months of 2015 due to a decrease of 5% in organic sales and a 2% decrease from the impact of negative currency translation. The decrease in organic sales in the second quarter and first six months of 2016 was primarily due to weakening demand in several of the Company's end markets. Gross Profit

Gross profit margin increased from 31.6% in the second quarter of 2015 to 32.7% in the second quarter of 2016. Gross profit margin increased from 31.4% in the first six months of 2015 compared to 32.2% in the first six months of 2016. The increase in gross margin in the second quarter and first six months of 2016 was primarily due to cost savings from restructuring actions and other cost control measures, partially offset by lower volumes, unfavorable product mix, and higher restructuring charges.

Income Taxes

The effective income tax rate for the second quarter and first six months of 2016 was expense of 11%, and 10%, respectively, compared to an expense of 11% and 9% for the second quarter and first six months of 2015. The increase in the effective tax rate in the first six months of 2016 was primarily due to more income earned in higher tax jurisdictions.

Operating Earnings

Operating earnings, a non-GAAP measure discussed above in Non-GAAP Financial Measures, of \$492 in the second quarter of 2016 decreased 9% compared to Operating earnings of \$543 in the second quarter of 2015. Operating earnings in the first six months of 2016 was \$896, a decrease of 12% compared to \$1,016 in the first six months of 2015. The decrease in Operating earnings in the second quarter and first six months of 2016 was primarily due to lower sales volumes and higher restructuring charges, partially offset by savings from cost control measures and restructuring actions, as well as a decrease in pension and other postretirement benefits expense.

Operating earnings per ordinary share decreased to \$1.07 in the second quarter of 2016 compared to \$1.16 in the second quarter of 2015. Operating earnings per ordinary share decreased to \$1.95 in the first six months of 2016 compared to \$2.16 in the first six months of 2015. The decrease in Operating earnings per ordinary share in the second

quarter and first six months of 2016 was due to lower Operating earnings, partially offset by the impact of the Company's share repurchases over the past year.

Business Segment Results of Operations

The following is a discussion of Net sales, operating profit and operating margin by business segment, which includes a discussion of operating profit and operating profit margin before acquisition integration charges. For additional information related to acquisition integration charges, see Note 3 to the Condensed Consolidated Financial Statements.

Electrical Products

	Three ended June 3		nths		Inc	rease	Six mo June 30		ns ende	b	Inc	rease
	2016		2015				2016		2015			
Net sales	\$1,784	1	\$1,784	ŀ	—	%	\$3,464		\$3,475	5	—	%
Operating profit	\$322		\$276		17	%	\$593		\$536		11	%
Operating margin	18.0	%	15.5	%			17.1	%	15.4	%		
Acquisition integration charges	\$1		\$6				\$1		\$12			
Before acquisition integration charges												
Operating profit	\$323		\$282		15	%	\$594		\$548		8	%
Operating margin	18.1	%	15.8	%			17.1	%	15.8	%		

Net sales were broadly flat in the second quarter and first six months of 2016 compared to the second quarter and first six months of 2015, with an increase of 1% in organic sales offset by a decrease of 1% from the impact of negative currency translation in both periods. By region, organic sales grew in the Americas, Europe and Middle East, while sales declined in Asia Pacific.

Operating margin before acquisition integration charges increased from 15.8% in the second quarter of 2015 to 18.1% in the second quarter of 2016. Operating margin before acquisition integration charges increased from 15.8% in the first six months of 2015 to 17.1% in first six months of 2016. The increase in operating margin in the second quarter and first six months of 2016 compared to the second quarter and first six months of 2015 was due to savings from restructuring actions and other cost control measures, partially offset by higher restructuring charges and unfavorable product mix.

Electrical Systems and Services

	Three mo ended June 30	nths	Decrease	Six montl June 30	ns ended	Deci	rease
	2016	2015		2016	2015		
Net sales	\$1,429	\$1,502	(5)%	\$2,771	\$2,950	(6)%
Operating profit	\$178	\$223	(20)%	\$337	\$409	(18)%
Operating margin	12.5 %	14.8 %		12.2 %	13.9 %		
Acquisition integration charges	\$—	\$4		\$1	\$7		
Before acquisition integration charges							
Operating profit	\$178	\$227	(22)%	\$338	\$416	(19)%
Operating margin	12.5 %	15.1 %		12.2 %	14.1 %		
National and an and 50% in the second	anomton of	2016	and to th	a second a	nonton of 7	015 4	na ta d

Net sales decreased 5% in the second quarter of 2016 compared to the second quarter of 2015 due to a decrease of 3% in organic sales and a decrease of 2% from the impact of negative currency translation. Net sales decreased 6% in the first six months of 2016 compared to the first six months 2015 due to a decrease of 4% in organic sales and decrease of 2% from the impact of negative currency translation. The organic sales decline during the second quarter and first

six months of 2016 was primarily due to weakness in industrial projects and the oil and gas market within the Americas and Asia Pacific regions.

25

Operating margin before acquisition integration charges decreased from 15.1% in the second quarter of 2015 to 12.5% in the second quarter of 2016. Operating margin before acquisition integration charges decreased from 14.1% in the first six months of 2015 to 12.2% in the first six months of 2016. The decrease in operating margin in the second quarter and first six months of 2016 was primarily due to lower sales volumes, unfavorable product mix, higher restructuring charges, and a litigation charge, partially offset by savings from restructuring actions and other cost control measures.

Hydraulics

	Three m ended June 30	Six months ended Decrease June 30				Decrease		
	2016	2015			2016	2015		
Net sales	\$589	\$643	(8)%	\$1,140	\$1,308	(13)%	6
Operating profit Operating margin	\$59 10.0 %	\$74 11.5 %	· ·)%	\$100 8.8 %	\$140 10.7 %	(29)%	6
Acquisition integration charges	\$—	\$1			\$—	\$2		
Before acquisition integration charges Operating profit	\$ 59	\$75	(21)%	\$100	\$142	(30)%	'n

Operating profit	\$59	\$75	(21)%	\$100	\$142	(30)%
Operating margin	10.0 %	11.7 %			8.8	% 10.9	%

Net sales decreased 8% in the second quarter of 2016 compared to the second quarter of 2015 due to a decrease of 7% in organic sales and a decrease of 1% from the impact of negative currency translation. Net sales decreased 13% for the first six months of 2016 compared to the first six months of 2015 due to a decrease of 11% in organic sales and a decrease of 2% from the impact of negative currency translation. The decline in organic sales in the second quarter and first six months of 2016 were primarily due to continued weakness in both the mobile and industrial markets. Operating margin before acquisition integration charges decreased from 11.7% in the second quarter of 2015 to 10.0% in the second quarter of 2016. Operating margin before acquisition integration charges decrease in operating margin in the second quarter and first six months of 2016 was primarily due to lower sales volumes and higher restructuring charges, partially offset by savings from restructuring actions and other cost control measures.

•	Three mended	nonths	Inc	rease	Six mor ended	nths	Inc	rease
	June 30		(de	crease)	June 30		(de	crease)
	2016	2015			2016	2015		
Net sales	\$447	\$454	(2)%	\$892	\$918	(3)%
Operating profit	\$83	\$77	8	%	\$163	\$154	6	%
Operating margin	n 18.6 %	17.0 %			18.3 %	16.8 %		

Net sales in the second quarter of 2016 decreased 2% compared to the second quarter of 2015 due to a 2% impact from negative currency translation. Net sales decreased 3% in the first six months of 2016 compared to the first six months of 2015 due to a decrease of 2% in organic sales and a decrease of 1% from the impact of negative currency translation. The decline in organic sales in the first six months of 2016 primarily related to a decrease in military OEM markets, partially offset by growth in commercial markets.

Operating margin increased in the second quarter from 17.0% in 2015 to 18.6% in 2016, and in the first six months from 16.8% in 2015 to 18.3% in 2016. The increase in operating margin in the second quarter and first half of 2016 was due to savings from restructuring actions and reduced program development spending.

** 1 * 1

Vehicle								
	Three m ended June 30		Deci	rease	Six month June 30	ns ended	Dec	rease
	2016	2015			2016	2015		
Net sales	\$831	\$989	(16)%	\$1,626	\$1,944	(16)%
Operating profit	\$137	\$190	(28)%	\$255	\$354	(28)%
Operating margin	n 16.5 %	19.2 %			15.7 %	18.2 %		

Net sales decreased 16% in the second quarter of 2016 compared to the second quarter of 2015 due to a 14% decline in organic sales and a decrease of 2% from the impact of negative currency translation. Net sales decreased 16% in the first six months of 2016 compared to the first six months of 2015 due to a decrease of 13% in organic sales and a decrease of 3% from the impact of negative currency translation. The change in organic sales in the second quarter and first six months of 2016 was primarily due to lower truck markets in the Americas, partially offset by growth in the European automotive market.

Operating margin decreased from 19.2% in the second quarter of 2015 to 16.5% in the second quarter of 2016. The decrease in the second quarter of 2016 was primarily the result of lower sales volumes partially offset by manufacturing efficiencies and cost savings from restructuring actions and other cost control measures. Operating margin decreased from 18.2% in the first six months of 2015 to 15.7% in the first six months of 2016. The decrease in the first six months of 2016 was primarily due to lower sales volumes and higher restructuring charges, partially offset by manufacturing efficiencies and cost savings from restructuring actions.

Corporate Expense

	Three months ended June 30		Increase (decrease)		Six months ended June 30		Increase (decrease)	
	2016	2015			2016	2015		
Amortization of intangible assets	98	102	(4)%	\$198	\$204	(3)%
Interest expense - net	57	59	(3)%	114	116	(2)%
Pension and other postretirement benefits expense	13	33	(61)%	27	61	(56)%
Other corporate expense - net Total corporate expense	58 \$226	48 \$242	21 (7	%)%	114 \$453	109 \$490	5 (8	%)%

T1.....

Total corporate expense decreased 7% from \$242 in the second quarter of 2015 to \$226 in the second quarter of 2016. Total corporate expense decreased 8% from \$490 in the first six months of 2015 to \$453 in the first six months of 2016. The decrease in Total corporate expense for the second quarter and first six months 2016 was primarily due to a decrease in pension and other postretirement benefits expense resulting from a change to the spot rate approach for measuring service and interest costs, higher discount rates, and updated mortality tables.

LIQUIDITY, CAPITAL RESOURCES AND CHANGES IN FINANCIAL CONDITION

Financial Condition and Liquidity

Eaton's objective is to finance its business through operating cash flow and an appropriate mix of equity and long-term and short-term debt. By diversifying its debt maturity structure, Eaton reduces liquidity risk. The Company maintains access to the commercial paper markets through a commercial paper program, which is supported by credit facilities in the aggregate principal amount of \$2,000. There were no borrowings outstanding under these revolving credit facilities at June 30, 2016. Over the course of a year, cash, short-term investments and short-term debt may fluctuate in order to manage global liquidity. Eaton believes its operating flexibility, cash flow, cash and short-term investment balances, and access to capital markets are substantially in excess of the liquidity necessary to meet future operating needs of the business as well as scheduled payments of long-term debt.

Edgar Filing: Eaton Corp plc - Form 10-Q

Eaton was in compliance with each of its debt covenants for all periods presented.

Sources and Uses of Cash

Operating Cash Flow

Net cash provided by operating activities was \$1,116 in the first six months of 2016, an increase of \$460 in the source of cash compared to \$656 in the first six months of 2015. The increase in net cash provided by operating activities in the first six months of 2016 was driven by lower pension contributions and lower working capital balances compared to the first six months of 2015.

Investing Cash Flow

Net cash used in investing activities was \$204 in the first six months of 2016, a decrease of \$3 in the use of cash compared to \$207 in the first six months of 2015. The slight decrease was primarily driven by no business acquisitions completed in 2016 offset by lower sales of short-term investments.

Financing Cash Flow

Net cash used in financing activities was \$865 in the first six months of 2016, a decrease of \$47 in the use of cash compared to \$912 in the first six months of 2015. The decrease in the use of cash was due to \$164 less in payments on borrowings, which totaled \$240 in 2016 and \$404 in 2015. This was partially offset by an increase of \$125 in share repurchases during the first six months of 2016 compared to the first six months of 2015.

FORWARD-LOOKING STATEMENTS

This Form 10-Q Report contains forward-looking statements concerning litigation developments, and the charges and benefits of restructuring actions, among other matters. These statements may discuss goals, intentions and expectations as to future trends, plans, events, results of operations or financial condition, or state other information relating to Eaton, based on current beliefs of management as well as assumptions made by, and information currently available to, management. Forward-looking statements generally will be accompanied by words such as "anticipate," "believe," "could," "estimate," "expect," "forecast," "guidance," "intend," "may," "possible," "potential," "predict," "project" words, phrases or expressions. These statements should be used with caution and are subject to various risks and uncertainties, many of which are outside Eaton's control. The following factors could cause actual results to differ materially from those in the forward-looking statements: unanticipated changes in the markets for the Company's business segments; unanticipated downturns in business relationships with customers or their purchases from us; the availability of credit to customers and suppliers; competitive pressures on sales and pricing; unanticipated changes in the cost of material and other production costs, or unexpected costs that cannot be recouped in product pricing; the introduction of competing technologies; unexpected technical or marketing difficulties; unexpected claims, charges, litigation or dispute resolutions or unexpected developments in any such pending proceedings; strikes or other labor unrest; the impact of acquisitions and divestitures; unanticipated difficulties integrating acquisitions; new laws and governmental regulations; interest rate changes; tax rate changes or exposure to additional income tax liability; stock market and currency fluctuations; war, civil or political unrest or terrorism; and unanticipated deterioration of economic and financial conditions in the United States and around the world. Eaton does not assume any obligation to update these forward-looking statements.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK. There have been no material changes in exposures to market risk since December 31, 2015.

ITEM 4. CONTROLS AND PROCEDURES.

Evaluation of Disclosure Controls and Procedures - Pursuant to SEC Rule 13a-15, an evaluation was performed under the supervision and with the participation of Eaton's management, including Craig Arnold - Principal Executive Officer; and Richard H. Fearon - Principal Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based on that evaluation, management concluded that Eaton's disclosure controls and procedures were effective as of June 30, 2016.

Disclosure controls and procedures are designed to ensure that information required to be disclosed in Eaton's reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in Eaton's reports filed under the Exchange Act is accumulated and communicated to management, including Eaton's Principal Executive Officer and Principal Financial Officer, to allow timely decisions regarding required disclosure. During the second quarter of 2016, there was no change in Eaton's internal control over financial reporting that materially affected, or is reasonably likely to materially affect, internal control over financial reporting.

PART II - OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS.

Information regarding the Company's current legal proceedings is presented in Note 7 of the Notes to the Condensed Consolidated Financial Statements.

ITEM 1A. RISK FACTORS.

"Item 1A. Risk Factors" in Eaton's 2015 Form 10-K includes a discussion of the Company's risk factors. There have been no material changes from the risk factors described in the 2015 Form 10-K.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

(c) Issuer's Purchases of Equity Securities

During the second quarter of 2016, 3.7 million ordinary shares were repurchased in the open market at a total cost of \$224. These shares were repurchased under the program approved by the Board on February 24, 2016. A summary of the shares repurchased in the second quarter of 2016 follows:

Month	Total number of shares purchased	Average price paid per share	Total number of shares purchased as part of publicly announced plans or programs	Approximate dollar value of shares that may yet be purchased under the plans or programs (in millions)
April	580,423	\$63.03	580,423	\$ 2,445
May	1,684,538	\$62.60	1,684,538	\$ 2,340
June	1,451,314	\$ 56.76	1,451,314	\$ 2,258
Total	3,716,275	\$ 60.39	3,716,275	

ITEM 6. EXHIBITS.

Exhibits — See Exhibit Index attached.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

EATON CORPORATION plc Registrant

Date: August 2, 2016 By:/s/ Richard H. Fearon Richard H. Fearon Principal Financial Officer (On behalf of the registrant and as Principal Financial Officer)

	rporation plc Juarter 2016 Report on Form 10-Q ndex Certificate of Incorporation —
3 (i)	Incorporated by reference to the Form S-8 filed November 30, 2012
3 (ii)	Articles of Association — Incorporated by reference to the Form 10-Q Report for the three months ended March 31, 2016
3 (iii)	Memorandum of Association — Incorporated by reference to the Form 10-Q Report for the three months ended March 31, 2016
4.1	Indenture dated as of November 20, 2012, among Turlock Corporation, the guarantors named therein and The Bank of New York Mellon Trust Company, N.A., as trustee (incorporated by reference to Exhibit 4.1 of Eaton Corporation plc's Form 8-K

Current Report filed on November 26, 2012 (Commission File No. 333-182303)) Supplemental Indenture No. 1, dated as of November 30, 2012, among Eaton Corporation, the guarantors named therein and The Bank of New York Mellon Trust Company, N.A., as trustee (incorporated by reference to Exhibit 4.2 of the registrant's Form S-4 filed on September 16, 2013) Supplemental Indenture No. 2, dated as of January 8, 2013, among Eaton Corporation, the guarantors named therein and The Bank of New York Mellon Trust Company, N.A., as trustee (incorporated by reference Exhibit 4.3 of the registrant's Form S-4 filed on September 16, 2013)

4.3

4.4	Pursuant to Regulation S-K Item 601(b)(4), Eaton agrees to furnish to the SEC, upon request, a copy of the instruments defining the rights of holders of its long-term debt other than those set forth in Exhibits 4.1-4.3 hereto
12	Ratio of Earnings to Fixed Charges — Filed in conjunction with this Form 10-Q Report *
31.1	Certification of Principal Executive Officer (Pursuant to Rule 13a-14(a)) — Filed in conjunction with this Form 10-Q Report *
31.2	Certification of Principal Financial Officer (Pursuant to Rule 13a-14(a)) — Filed in conjunction with this Form 10-Q Report *

	Certification of Principal Executive Officer (Pursuant to Rule 13a-14(b) as adopted pursuant to Section 906 of the Sarbanes-Oxley Act) — Filed in conjunction with this Form 10-Q Report *
32.2	Certification of Principal Financial Officer (Pursuant to Rule 13a-14(b) as adopted pursuant to Section 906 of the Sarbanes-Oxley Act) — Filed in conjunction with this Form 10-Q Report *
101.INS	XBRL Instance Document *
101.SCH	XBRL Taxonomy Extension Schema Document *
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document *

101.DEF

	XBRL
	Taxonomy
	Extension Label
	Definition
	Document *
	XBRL
101.LAB	Taxonomy
	Extension Label
	Linkbase
	Document *
	XBRL
	Taxonomy
101.PRE	Extension
	Presentation
	Linkbase
	Document *

* Submitted electronically herewith.

Attached as Exhibit 101 to this report are the following formatted in XBRL (Extensible Business Reporting Language): (i) Consolidated Statements of Income for the three months ended June 30, 2016 and 2015, (ii) Consolidated Statements of Comprehensive Income for the three months ended June 30, 2016 and 2015, (iii) Condensed Consolidated Balance Sheets at June 30, 2016 and December 31, 2015, (iv) Condensed Consolidated Statements of Cash Flows for the six months ended June 30, 2016 and 2015 and (v) Notes to Condensed Consolidated Financial Statements for the six months ended June 30, 2016.

31