WESBANCO INC
Form 10-Q
August 03, 2007

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549 

FORM 10-Q
(Mark One)
x
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934
For the quarterly period ended June 30, 2007
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission File Number 0-8467

## WESBANCO, INC.

(Exact name of Registrant as specified in its charter)

WEST VIRGINIA
(State of incorporation)

1 Bank Plaza, Wheeling, WV
26003
(Address of principal executive offices)

55-0571723
(IRS Employer Identification No.)

Registrant's telephone number, including area code: 304-234-9000

## NOT APPLICABLE

(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes p No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer as defined by Rule 12b-2 of the Exchange Act.

Larger accelerated filer * Accelerated filer p Non-accelerated filer *

Indicate by check mark whether the Registrant is a shell company as defined by Rule 12b-2 of the Exchange Act. Yes " No p

As of July 31, 2007, there were 20,747,920 shares of WesBanco, Inc. common stock $\$ 2.0833$ par value, outstanding.

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## PART I - FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## WESBANCO, INC. CONSOLIDATED BALANCE SHEETS

(in thousands, except per share amounts)

| June 30, | December 31, |
| :---: | :---: |
| 2007 | 2006 |
| (unaudited) |  |

ASSETS
Cash and due from banks, including interest bearing amounts of \$984 \$ $\quad \mathbf{6 9 , 3 6 9} \$ \quad 96,605$ and $\$ 1,217$, respectively
Securities:

| Available-for-sale, at fair value | $\mathbf{7 2 6 , 3 9 3}$ | 395,520 |
| :--- | ---: | ---: |
| Held-to-maturity (fair values of $\$ 0$ and $\$ 347,391$, respectively) | - | 341,187 |
| $\quad$ Total securities | $\mathbf{7 2 6 , 3 9 3}$ | 736,707 |
| Loans held for sale | $\mathbf{6 , 7 7 8}$ | 3,170 |
| Portfolio loans: |  |  |
| Commercial | $\mathbf{4 0 3 , 4 5 1}$ | 409,347 |
| Commercial real estate | $\mathbf{1 , 1 5 7 , 0 5 5}$ | $1,165,823$ |
| Residential real estate | $\mathbf{8 4 1 , 5 1 2}$ | 896,533 |
| Home equity | $\mathbf{1 5 5 , 2 3 1}$ | 161,602 |
| Consumer | $\mathbf{2 7 2 , 5 4 9}$ | 274,908 |
| Total portfolio loans, net of unearned income | $\mathbf{2 , 8 2 9 , 7 9 8}$ | $2,908,213$ |
| Allowance for loan losses | $\mathbf{3 1 , 9 2 8}$ | $(31,979)$ |
| $\quad$ Net portfolio loans | $\mathbf{2 , 7 9 7 , 8 7 0}$ | $2,876,234$ |
| Premises and equipment, net | $\mathbf{6 8 , 4 9 6}$ | 67,404 |
| Accrued interest receivable | $\mathbf{1 8 , 4 7 9}$ | 19,180 |
| Goodwill and other intangible assets, net | $\mathbf{1 4 3 , 9 5 6}$ | 145,147 |
| Bank-owned life insurance | $\mathbf{8 3 , 4 4 4}$ | 82,473 |
| Other assets | $\mathbf{7 2 , 4 0 2}$ | 71,223 |
| Total Assets | $\mathbf{3 , 9 8 7 , 1 8 7} \$$ | $4,098,143$ |

## LIABILITIES

| Deposits: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Non-interest bearing demand | \$ | 394,660 | \$ | 401,909 |
| Interest bearing demand |  | 351,233 |  | 356,088 |
| Money Market Accounts |  | 381,281 |  | 354,082 |
| Savings deposits |  | 421,513 |  | 441,226 |
| Certificates of deposit |  | 1,444,656 |  | 1,442,242 |
| Total deposits |  | 2,993,343 |  | 2,995,547 |
| Federal Home Loan Bank borrowings |  | 265,119 |  | 358,907 |
| Other short-term borrowings |  | 197,871 |  | 202,561 |
| Junior subordinated debt owed to unconsolidated subsidiary trusts |  | 87,638 |  | 87,638 |
| Total borrowings |  | 550,628 |  | 649,106 |
| Accrued interest payable |  | 10,834 |  | 10,174 |
| Other liabilities |  | 26,831 |  | 26,441 |
| Total Liabilities |  | 3,581,636 |  | 3,681,268 |
| SHAREHOLDERS' EQUITY |  |  |  |  |
| Preferred stock, no par value; $1,000,000$ shares authorized; none outstanding |  |  |  |  |
| Common stock, $\$ 2.0833$ par value; $50,000,000$ shares authorized; |  |  |  |  |
| 23,615,859 shares issued; outstanding: 20,759,920 shares in 2007 and 21,496,793 shares in 2006 |  | 49,200 |  | 49,200 |
| Capital surplus |  | 123,293 |  | 123,170 |
| Retained earnings |  | 328,895 |  | 316,457 |
| Treasury stock ( $\mathbf{2 , 8 5 5 , 9 3 9}$ and 2,119,066 shares, respectively, at cost) |  | $(85,142)$ |  | $(61,855)$ |
| Accumulated other comprehensive loss (fair value adjustments) |  | $(9,500)$ |  | $(8,863)$ |
| Deferred benefits for directors and employees |  | $(1,195)$ |  | $(1,234)$ |
| Total Shareholders' Equity |  | 405,551 |  | 416,875 |
| Total Liabilities and Shareholders' Equity | \$ | 3,987,187 | \$ | 4,098,143 |

See Notes to Consolidated Financial Statements.

## WESBANCO, INC. CONSOLIDATED STATEMENTS OF INCOME

|  | For the Three Months Ended June 30, |  |  |  | For the Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (unaudited, in thousands, except per share amounts) | 2007 |  | 2006 |  | 2007 |  | 2006 |  |
| INTEREST AND DIVIDEND |  |  |  |  |  |  |  |  |
| INCOME |  |  |  |  |  |  |  |  |
| Loans, including fees | \$ | 48,355 | \$ | 47,024 | \$ | 96,624 | \$ | 92,756 |
| Interest and dividends on securities: |  |  |  |  |  |  |  |  |
| Taxable |  | 5,097 |  | 4,407 |  | 9,875 |  | 10,366 |
| Tax-exempt |  | 3,616 |  | 4,053 |  | 7,353 |  | 8,361 |
|  |  | 8,713 |  | 8,460 |  | 17,228 |  | 18,727 |

Total interest and dividends on securities

| Federal funds sold | $\mathbf{4 3 3}$ |
| :--- | :--- |
| Other interest income | $\mathbf{3 1 1}$ |

Total interest and dividend $\mathbf{5 7 , 8 1 2}$

| 86 | $\mathbf{5 4 1}$ | 86 |
| ---: | ---: | ---: |
| 424 | $\mathbf{6 1 2}$ | 872 |
| 55,994 | $\mathbf{1 1 5 , 0 0 5}$ | 112,441 |

income
INTEREST EXPENSE

| Interest bearing demand deposits | $\mathbf{1 , 2 2 6}$ |
| :--- | ---: |
| Money market deposits | $\mathbf{2 , 5 2 9}$ |
| Savings deposits | $\mathbf{1 , 4 3 3}$ |
| Certificates of deposit | $\mathbf{1 6 , 5 4 1}$ |
| $\quad$ Total interest expense on |  |

deposits
Federal Home Loan Bank
borrowings

Other short-term borrowings
Junior subordinated debt owed to
3,329
$\mathbf{2 , 1 4 9}$
$\mathbf{1 , 4 1 9}$

Total interest expense
NET INTEREST INCOME
Provision for credit losses
Net interest income after provision
for loan losses
NON-INTEREST INCOME

| Trust fees |  | 3,885 |  | 3,537 |  | 8,223 |  | 7,595 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Service charges on deposits |  | 4,431 |  | 4,179 |  | 8,314 |  | 7,976 |
| Bank-owned life insurance |  | 1,672 |  | 732 |  | 2,420 |  | 1,461 |
| Net securities gains (losses) |  | 39 |  | 92 |  | 717 |  | $(7,850)$ |
| Net gains on sales of loans |  | 379 |  | 398 |  | 715 |  | 441 |
| Gains on early extinguishment of |  | 895 |  | 1,047 |  | 895 |  | 1,047 |
| debt |  |  |  |  |  |  |  |  |
| Other income |  | 2,151 |  | 2,405 |  | 5,404 |  | 7,134 |
| Total non-interest income |  | 13,452 |  | 12,390 |  | 26,688 |  | 17,804 |
| NON-INTEREST EXPENSE |  |  |  |  |  |  |  |  |
| Salaries and wages |  | 10,186 |  | 9,928 |  | 20,368 |  | 19,832 |
| Employee benefits |  | 3,629 |  | 3,387 |  | 7,325 |  | 6,899 |
| Net occupancy |  | 1,866 |  | 1,866 |  | 3,869 |  | 3,879 |
| Equipment |  | 1,884 |  | 1,993 |  | 3,786 |  | 4,023 |
| Marketing |  | 1,414 |  | 1,837 |  | 2,036 |  | 2,911 |
| Amortization of intangible assets |  | 596 |  | 633 |  | 1,192 |  | 1,266 |
| Restructuring expenses |  |  |  | - |  |  |  | 540 |
| Other operating expenses |  | 7,397 |  | 7,344 |  | 14,781 |  | 14,450 |
| Total non-interest expense |  | 26,972 |  | 26,988 |  | 53,357 |  | 53,800 |
| Income before provision for income |  | 13,890 |  | 14,003 |  | 29,274 |  | 20,948 |
| taxes |  |  |  |  |  |  |  |  |
| Provision for income taxes |  | 1,595 |  | 2,742 |  | 5,032 |  | 4,103 |
| NET INCOME | \$ | 12,295 | \$ | 11,261 | \$ | 24,242 | \$ | 16,845 |
| EARNINGS PER SHARE |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.59 | \$ | 0.52 | \$ | 1.15 | \$ | 0.77 |
| Diluted | \$ | 0.59 | \$ | 0.52 | \$ | 1.15 | \$ | 0.77 |

AVERAGE SHARES
OUTSTANDING

| Basic | $\mathbf{2 0 , 8 3 8 , 7 9 8}$ |  | $21,893,943$ | $\mathbf{2 1 , 0 5 3 , 8 6 8}$ | $21,915,824$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Diluted | $\mathbf{2 0 , 8 8 4 , 1 5 6}$ |  | $21,946,829$ | $\mathbf{2 1 , 1 0 3 , 4 2 9}$ | $21,970,952$ |  |
| DIVIDENDS DECLARED PER | $\$ r \mathbf{0 . 2 7 5}$ | $\$$ | 0.265 | $\mathbf{\$}$ | $\mathbf{0 . 5 5 0}$ | $\$$ | 0.530

See Notes to Consolidated Financial Statements.

## WESBANCO, INC. CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY



| Balance, | $21,496,793 \$$ | 49,200 | $\$$ | 123,170 | $\$$ | 316,457 | $\$$ | $(61,855)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| December 31, |  |  |  |  |  |  |  |  |
| 2006 |  |  | $\mathbf{2 4 , 2 4 2}$ |  |  |  |  |  |
| Net income |  |  |  |  |  |  |  |  |
| Other |  |  |  |  |  |  |  |  |

comprehensive
income
Comprehensive
income
Common
dividends
declared $(\$ 0.55$
per share)
Treasury shares (761,398)
$(23,928)$
641
Treasury shares
24,525
sold
Cumulative effect of change in
accounting
for uncertainties
in income taxes
Tax benefit from employee benefit $\mathbf{8 8}$
plans
Recognition of 159
stock
compensation
Deferred benefits
for directors - net
June 30, $2007 \quad \mathbf{2 0 , 7 5 9 , 9 2 0} \quad \$ 49,200 \quad \$ \quad 123,293$

There was no activity in Preferred Stock during the six months ended June 30, 2007 and 2006.

WESBANCO, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

|  | For the Six Months |
| :--- | :---: |
| Ended |  |
| June 30, |  |
| (Unaudited, in thousands) | $\mathbf{2 0 0 7}$ |

## OPERATING ACTIVITIES:

Net income
Adjustments to reconcile net income to net cash provided by operating activities:

Depreciation
Net accretion
Provision for credit losses
Net securities (gains) losses
Net gains on sales of loans
Excess tax benefits from stock-based compensation arrangements

Deferred income taxes
Increase in cash surrender value of bank-owned life
insurance
Loans originated for sale
Proceeds from the sale of loans originated for sale
Change in: other assets and accrued interest receivable
Change in: other liabilities and accrued interest payable
Other - net
Net cash provided by operating activities
INVESTING ACTIVITIES:
Securities available-for-sale:
Proceeds from sales
Proceeds from maturities, prepayments and calls
Purchases of securities
Securities held-to-maturity:
$\begin{array}{lll}\text { Proceeds from maturities, prepayments and calls } & \mathbf{6 , 7 5 4} & 32,306\end{array}$
Purchases of securities
Sale of branches, net of cash
Net decrease in loans
Purchases of premises and equipment - net
Net cash provided by investing activities
FINANCING ACTIVITIES:
Decrease in deposits
Decrease in Federal Home Loan Bank borrowings (91,798) (198,669)
Increase (decrease) in other short-term borrowings $311 \quad(39,515)$
Decrease in federal funds purchased
Excess tax benefits from stock-based compensation arrangements
Dividends paid
Treasury shares purchased - net
Net cash used in financing activities
Net decrease in cash and cash equivalents
Cash and cash equivalents at beginning of the period
Cash and cash equivalents at end of the period
SUPPLEMENTAL DISCLOSURES:
Interest paid on deposits and other borrowings
Income taxes paid
Transfers of loans to other real estate owned
Transfers of held to maturity securities to available for sale securities
\$ 24,242 \$ 16,845

2,777 2,773
(543) (378)

3,236 4,903
(717) 7,850
(715) (441)
(88) (97)
$\mathbf{2 , 0 4 0} \quad(2,580)$
(971) $(1,461)$

| $(\mathbf{6 2 , 4 7 5})$ | $(34,047)$ |
| ---: | ---: |
| $\mathbf{5 9 , 5 8 2}$ | 30,433 |
| $\mathbf{1 , 2 5 6}$ | 19,753 |
| $\mathbf{( 1 , 9 7 4 )}$ | 4,679 |
| $\mathbf{( 9 8 8 )}$ | $(3,125)$ |
| $\mathbf{2 4 , 6 6 2}$ | 45,107 |


| $\mathbf{1 , 2 1 3}$ | 197,786 |
| ---: | ---: |
| $\mathbf{8 4 , 1 4 7}$ | 138,491 |
| $(\mathbf{8 1 , 7 0 7 )}$ | $(100,911)$ |
|  |  |
| $\mathbf{6 , 7 5 4}$ | 32,306 |
| $\mathbf{( 2 0 0 )}$ | $(1,044)$ |
| - | $(14,378)$ |
| $\mathbf{7 5 , 4 6 9}$ | 4,083 |
| $\mathbf{( 4 , 0 9 6 )}$ | $(1,464)$ |
| $\mathbf{8 1 , 5 8 0}$ | 254,869 |
|  |  |
| $\mathbf{( 2 , 2 1 4 )}$ | $(24,301)$ |
| $\mathbf{( 9 1 , 7 9 8 )}$ | $(198,669)$ |
| $\mathbf{3 1 1}$ | $(39,515)$ |
| $\mathbf{( 5 , 0 0 0})$ | $(40,000)$ |
| $\mathbf{8 8}$ | 97 |


| $(\mathbf{1 1 , 4 9 3 )}$ | $(11,493)$ |
| ---: | ---: |
| $(\mathbf{2 3 , 3 7 2 )}$ | $(5,348)$ |
| $\mathbf{( 1 3 3 , 4 7 8 )}$ | $(319,229)$ |
| $\mathbf{( 2 7 , 2 3 6})$ | $(19,253)$ |
| $\mathbf{9 6 , 6 0 5}$ | 110,608 |
| $\mathbf{6 9 , 3 6 9} \$$ | 91,355 |
|  |  |
| $\$ \mathbf{5 5 , 1 6 6} \$$ | 50,536 |
|  | $\mathbf{6 , 3 0 5}$ |
| $\mathbf{1 , 4 1 2}$ | 3,750 |
| $\mathbf{3 4 0 , 7 6 7}$ | - |

See Notes to Consolidated Financial Statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF PRESENTATION—The accompanying unaudited interim financial statements of WesBanco, Inc. ("WesBanco") have been prepared in accordance with U.S. generally accepted accounting principles for interim financial information and the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements and should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2006.

WesBanco's interim financial statements have been prepared following the significant accounting policies disclosed in Note 1 of the Notes to the Consolidated Financial Statements of its 2006 Annual Report on Form 10-K filed with the Securities and Exchange Commission. In the opinion of management, the accompanying interim financial information reflects all adjustments, including normal recurring adjustments, necessary to present fairly WesBanco's financial position and results of operations for each of the interim periods presented. Results of operations for interim periods are not necessarily indicative of the results of operations that may be expected for a full year.

In February 2006, the FASB issued SFAS No. 155, "Accounting for Certain Hybrid Financial Instruments." Under current generally accepted accounting principles an entity that holds a financial instrument with an embedded derivative must bifurcate the financial instrument under certain specified circumstances, resulting in the host and the embedded derivative being accounted for separately. SFAS No. 155 permits, but does not require, entities to account for certain financial instruments with an embedded derivative at fair value thereby eliminating the need to bifurcate the instrument into its host and the embedded derivative. This statement was effective for WesBanco as of January 1, 2007 and did not have a significant impact on WesBanco's financial position or results of operations.

In March 2006, the FASB issued SFAS No. 156, "Accounting for Servicing of Financial Assets." This statement amends SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities," with respect to the accounting for separately recognized servicing assets and servicing liabilities. SFAS No. 156 requires companies to recognize a servicing asset or servicing liability each time it undertakes an obligation to service a financial asset by entering into a servicing contract. The statement permits a company to choose either the amortized cost method or fair value measurement method for each class of separately recognized servicing assets. This statement was effective for WesBanco as of January 1, 2007 and did not have a significant impact on WesBanco's financial position or results of operations, as WesBanco retained the amortized cost method as its method of accounting for servicing-related assets.

In July 2006, the FASB issued Interpretation No. 48 ("FIN 48"), Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109." FIN 48 clarifies the application of SFAS No. 109 to the accounting for income taxes by prescribing the minimum threshold a tax position must meet before being recognized in the financial statements. Under FIN 48, the financial statement effects of a tax position are initially recognized when it is more likely than not (likelihood of occurrence is greater than 50 percent), based on its technical merits, the position will be sustained upon examination. A tax position that meets the more likely than not recognition threshold is initially and subsequently measured as the largest amount of benefit, determined on a cumulative probability basis, that is more
likely than not to be realized upon settlement with the taxing authority. This interpretation was effective for WesBanco as of January 1, 2007 and did not have a significant impact on WesBanco's financial position or results of operations. For further information, see Note 8, "Income Taxes".

RECENT ACCOUNTING PRONOUNCEMENTS—In September, 2006, the FASB issued SFAS No. 157, "Fair Value Measurements," which defines, and provides guidance as to the measurement of, fair value. This statement creates a hierarchy of measurement and indicates that, when possible, fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. SFAS No. 157 applies when assets or liabilities in the financial statements are to be measured at fair value, but does not require additional use of fair value beyond the requirements in other accounting principles. The statement is effective for fiscal years beginning after November 15, 2007. Management is currently evaluating the impact of this statement on WesBanco's financial position and results of operations.

In February, 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities," which permits companies to report certain financial assets and financial liabilities at fair value. SFAS 159 is effective for fiscal years beginning after November 15, 2007. WesBanco can elect to apply the standard prospectively and measure certain financial instruments at fair value beginning January 1, 2008. WesBanco is currently evaluating the guidance contained in SFAS 159, and has yet to determine which assets or liabilities (if any) will be selected. At adoption, the difference between the carrying amount and the fair value of existing eligible assets and liabilities selected (if any) would be recognized via a cumulative adjustment to beginning retained earnings on January 1, 2008.

## NOTE 2. EARNINGS PER SHARE

Earnings per share are calculated as follows:

|  | For the Three Months Ended June 30 , |  |  |  | For the Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Unaudited, in thousands, except shares and per share amounts) |  | 2007 |  | 2006 |  | 2007 |  | 2006 |
| Numerator for both basic and diluted earnings per share: |  |  |  |  |  |  |  |  |
| Net Income | \$ | 12,295 |  | 11,261 |  | 24,242 |  | 16,845 |
| Denominator: |  |  |  |  |  |  |  |  |
| Total average basic common shares outstanding |  | 20,838,798 |  | 21,893,943 |  | 21,053,868 |  | 21,915,824 |
| Effect of dilutive stock options |  | 45,358 |  | 52,886 |  | 49,561 |  | 55,128 |
| Total diluted average common shares outstanding |  | 20,884,156 |  | 21,946,829 |  | 21,103,429 |  | 21,970,952 |
| Earnings per share - basic | \$ | 0.59 | \$ | 0.52 | \$ | 1.15 | \$ | 0.77 |
| Earnings per share - diluted | \$ | 0.59 | \$ | 0.52 | \$ | 1.15 | \$ | 0.77 |

## NOTE 3. SECURITIES

Effective March 31, 2007 all held-to-maturity securities were transferred to available-for-sale. The securities were transferred to increase the level of securities available to pledge as collateral to support municipal deposits and other deposits and borrowings that may require pledged collateral. The securities transferred were obligations of states and political subdivisions which have only limited use as pledged collateral due to regulatory and other restrictions. Some securities transferred had a cost basis in excess of fair value. Management has the intent and ability to hold the securities until recovery of their cost. Upon recovery, management may sell certain securities and purchase securities that can be better utilized as pledged collateral. The amortized cost of the transferred securities, at the date of transfer, was $\$ 334.9$ million; and the pre-tax gain recognized in other comprehensive income relating to the transfer was $\$ 5.8$ million. WesBanco does not intend to use the held-to-maturity security classification in the foreseeable future for purchased securities.

The following table presents the fair value and amortized cost of available-for-sale and held-to-maturity securities:

|  | June 30, | December 31, |
| :--- | ---: | ---: | ---: | ---: |
| (Unaudited, in thousands) | 2007 |  |
| 2006 |  |  |

At June 30, 2007 and December 31, 2006, there were no holdings of any one issuer, other than the U.S. government and its agencies, in an amount greater than $10 \%$ of WesBanco's shareholders' equity.

Securities with par values aggregating $\$ 310.8$ million and $\$ 329.6$ million and aggregate carrying values of $\$ 302.1$ million and $\$ 329.7$ million at June 30, 2007 and December 31, 2006, respectively, were pledged to secure public and trust funds. Proceeds from the sale of available-for-sale securities were zero and $\$ 1.2$ million for the three and six months ended June 30, 2007, respectively, compared to $\$ 188.9$ million and $\$ 197.8$ million for the same periods in 2006.

For the six months ended June 30, 2007, realized gains on available-for-sale securities were $\$ 717$ thousand and realized losses were zero. For the six months ended June 30, 2006, realized gains on available-for-sale securities were $\$ 194$ thousand, and excluding the other-than-temporary impairment losses of $\$ 8.0$ million recognized in the first quarter of 2006, realized losses on available-for-sale securities were zero.

The following table provides information on unrealized losses on investment securities that have been in an unrealized loss position for less than twelve months and twelve months or more as of June 30, 2007 and December 31, 2006:
$\begin{array}{llllllllllllll}\text { Other } & \$ & 31,988 & \$ & (12) & 2 & 70,853 & \$ & (1,289) & 13 & \$ & 102,841\end{array}$ government agencies and corporations Mortgage-backed securities Obligations of 29,935 (157) states and political subdivisions Total $\quad \$ \quad 187,037 \quad \$ \quad(2,149)$ temporarily impaired securities


Total unrealized pre-tax gains and losses on available-for-sale securities (fair value adjustments) reflected a $\$ 6.5$ million market loss as of June 30, 2007, compared to a $\$ 5.1$ million market loss as of December 31, 2006. These fair value adjustments represent temporary fluctuations resulting from changes in market rates in relation to fixed yields in the available-for-sale portfolio, and are accounted for as an adjustment to other comprehensive income in shareholders' equity. WesBanco may impact the magnitude of the fair value adjustment by managing both the volume and average maturities of securities that are classified as available-for-sale. If these securities are held to recovery or their respective maturity dates, no fair value gain or loss will be realized.

WesBanco does not believe any of the securities presented above are impaired due to reasons of credit quality as none of them have had credit downgrades and all are paying principal and interest according to their contractual terms. The unrealized losses are primarily attributable to changes in broad interest indices. WesBanco has the ability and intent to hold the noted loss position securities for a period of time sufficient for a recovery of cost. Accordingly, WesBanco believes the unrealized losses in its available-for-sale securities portfolio at June 30, 2007 are temporary, and no other-than-temporary impairment losses have been recognized in the Consolidated Statements of Income for the six months ended June 30, 2007.

## NOTE 4. LOANS AND THE ALLOWANCE FOR LOAN LOSSES

Loans are presented in the Consolidated Balance Sheets net of deferred loan fees and costs of $\$ 4.2$ million at June 30, 2007 and $\$ 4.5$ million at December 31, 2006.

The following table presents the changes in the allowance for loan losses and loans classified as impaired:

| (Unaudited, in thousands) | For the Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  |
| Balance, at beginning of period | \$ | 31,979 | \$ | 30,957 |
| Provision for loan losses |  | 2,960 |  | 4,903 |
| Charge-offs |  | $(3,990)$ |  | $(6,470)$ |
| Recoveries |  | 979 |  | 1,202 |
| Balance, at end of period | \$ | 31,928 | \$ | 30,592 |
|  | June 30, |  | December 31, |  |
| (Unaudited, in thousands) | 2007 |  | 2006 |  |
| Non-accrual loans | \$ | 9,651 | \$ | 16,154 |
| Other impaired loans |  | 5,327 |  | 2,992 |
| Total impaired loans | \$ | 14,978 | \$ | 19,146 |
|  |  | e 30, |  | $\begin{aligned} & \text { ember } \\ & 31 \text {, } \end{aligned}$ |
| (Unaudited, in thousands) |  | 007 |  | 006 |
| Balance of impaired loans with no allocated allowance for loan losses | \$ | 6,932 | \$ | 10,629 |
| Balance of impaired loans with an allocated allowance for loan losses |  | 8,046 |  | 8,517 |
| Total impaired loans | \$ | 14,978 | \$ | 19,146 |
| Allowance for loan losses allocated to impaired loans | \$ | 2,070 | \$ | 1,274 |

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At June 30, 2007 and December 31, 2006, WesBanco had no material commitments to lend additional funds to debtors whose loans were classified as impaired.

## NOTE 5. FEDERAL HOME LOAN BANK BORROWINGS

WesBanco is a member of the Federal Home Loan Bank ("FHLB") of Pittsburgh. WesBanco's FHLB borrowings are secured by a blanket lien on certain residential mortgage loans or securities with a market value in excess of the outstanding balances of the borrowings. At June 30, 2007 and December 31, 2006 WesBanco had FHLB borrowings of $\$ 265.1$ million and $\$ 358.9$ million, respectively, with a weighted-average interest rate of $4.21 \%$ and $3.77 \%$, respectively. Included in FHLB borrowings at June 30, 2007 are $\$ 75.8$ million in FHLB of Cincinnati advances obtained in connection with certain business combinations. The terms of the security agreement with the FHLB include a specific assignment of collateral that requires the maintenance of qualifying first mortgage loans as pledged collateral with unpaid principal amounts in excess of the FHLB advances, when discounted at $83 \%$ of the unpaid principal balance. FHLB stock totaling $\$ 18.3$ million at June 30, 2007 and $\$ 21.6$ million at December 31, 2006 is also
pledged as collateral on these advances. The remaining maximum borrowing capacity with the FHLB at June 30, 2007 and December 31, 2006 was $\$ 1,109.6$ million and $\$ 1,048.5$ million, respectively.

Certain FHLB advances contain call features, which allow the FHLB to call the outstanding balance or convert a fixed rate borrowing to a variable rate advance if the strike rate goes beyond a certain predetermined rate. The probability that these advances will be called depends primarily on the level of related interest rates during the call period. Of the $\$ 265.1$ million outstanding at June 30, 2007, $\$ 174.6$ million in FHLB convertible advances are subject to call or conversion to a variable rate advance by the FHLB. Approximately $\$ 31.5$ million of such advances are from the FHLB of Cincinnati. Due to the terms of the note agreements with such bank, these convertible advances are not subject to renewal or rollover at the variable rate since WesBanco is not a member of the Cincinnati FHLB, and instead WesBanco would be required to pay down such advances or refinance them with the Pittsburgh FHLB. Approximately $\$ 30.9$ million of such advances were called, prior to their maturity, during the second quarter of 2007 , resulting in gains on early extinguishment of debt of $\$ 0.9$ million.

The following table presents the aggregate annual maturities and weighted-average interest rates of FHLB borrowings at June 30, 2007 based on their contractual maturity dates and effective interest rates:

| Year | (unaudited, in thousands) | Scheduled <br> Maturity | Weighted <br> Average |
| :--- | ---: | ---: | ---: |
|  |  | Rate |  |
| 2007 | $\$$ | 45,790 | $3.42 \%$ |
| 2008 | 17,957 | $3.71 \%$ |  |
| 2009 | 79,762 | $4.22 \%$ |  |
| 2010 | 99,178 | $4.67 \%$ |  |
| 2011 | 5,284 | $3.56 \%$ |  |
| 2012 and thereafter | 17,148 | $5.84 \%$ |  |
| Total | $\$ 265,119$ | $4.21 \%$ |  |

## NOTE 6. OTHER SHORT-TERM BORROWINGS

Other short-term borrowings are comprised of the following:

|  | June 30, | December 31, |  |
| :--- | :---: | ---: | ---: |
| (Unaudited, in thousands) | 2007 | 2006 |  |
| Federal funds purchased | $\$ 5,000 \$$ | 50,000 |  |
| Securities sold under agreements to repurchase | 124,780 | 142,591 |  |
| Treasury tax and loan notes and other | 2,091 | 1,933 |  |
| Revolving line of credit |  | 26,000 | 8,037 |
| Total | $\$$ | $197,871 \$$ | 202,561 |

## NOTE 7. PENSION PLAN

The following table presents the net periodic pension cost for WesBanco's Defined Benefit Pension Plan and the related components:

| (Unaudited, in thousands) | For the Three Months Ended June 30, |  |  |  | For the Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2007 |  | 2006 |  |
| Service cost - benefits earned during year | \$ | 604 | \$ | 550 | \$ | 1,207 | \$ | 1,170 |
| Interest cost on projected benefit obligation |  | 744 |  | 660 |  | 1,489 |  | 1,368 |
| Expected return on plan assets |  | $(1,066)$ |  | (929) |  | $(2,132)$ |  | $(1,858)$ |

Amortization of prior service cost
Amortization of net loss
Net periodic pension cost

\$ 442
(36)

227
472
(59)

380
885

There is no minimum contribution due for 2007, however as a result of the passage of the Pension Protection Act of 2006, WesBanco is evaluating its practice prior to 2006 of contributing the maximum tax deductible contribution and will not make a funding decision until December, 2007 or later.

## NOTE 8. INCOME TAXES

The provision for income taxes for the second quarter of 2007 included a $\$ 1.6$ million credit to correct prior period amounts related to the accumulation of deferred taxes on a small portion of the municipal bond investment portfolio. These bonds were purchased at a discount, the accretion of which was previously treated as a future taxable timing difference. The bonds were discovered to have certain tax-exempt attributes of purchased zero coupon bonds, acquired by the Bank in its investment portfolio since the late 1990's and in a prior acquisition, and therefore, the accretion of the discount should not have been treated as taxable. The total amount of related book accretion recognized in income to date was $\$ 4.6$ million, creating life to date deferred taxes of approximately $\$ 1.6$ million. Since this amount had built up over many years, the impact on each of the prior periods was not material. Therefore, WesBanco made a current period adjustment to correct the deferred tax liability in accordance with SEC Staff Accounting Bulletin \#108 and other related accounting guidance. For 2007 year-to-date, the effective tax rate, without the aforementioned tax adjustment, increased to $22.7 \%$ as compared to $19.6 \%$ for 2006 , due primarily to higher taxable income and a lower percentage of tax-exempt income to total income.

On January 1, 2007, WesBanco adopted Financial Accounting Standards Board Interpretation No. 48, "Accounting for Uncertainty in Income Taxes" ("FIN 48"), which clarifies the accounting for uncertainty in income taxes recognized in a company's financial statements in accordance with SFAS 109, "Accounting for Income Taxes." FIN 48 prescribes a recognition and measurement threshold for a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties accounting in interim periods, disclosure, and transition. The adoption of FIN 48 at January 1, 2007 did not have a material impact on WesBanco's financial statements.

At January 1, 2007 (date of adoption) and June 30, 2007, WesBanco had approximately $\$ 1.8$ million and $\$ 1.9$ million, respectively, of gross unrecognized tax benefits and interest. As of June 30, 2007, $\$ 1.1$ million of these tax benefits would affect the effective tax rate if recognized, and the amount of accrued interest related to uncertain tax positions was $\$ 0.3$ million. WesBanco accounts for interest and penalties related to uncertain tax positions as part of its provision for federal and state income taxes. WesBanco does not expect that the amounts of unrecognized tax benefits will change significantly within the next 12 months.

The tax years 2003-2006 remain open to examination by the major taxing jurisdictions to which WesBanco is subject.

## NOTE 9. COMPREHENSIVE INCOME

The components of other comprehensive income are as follows:

> For the Three Months Ended June 30, For the Six Months Ended June 30,

Securities available-for-sale:

| Unrealized gains from transfer of securities from held-to-maturity to available for sale |  | - | 5,817 |  |
| :---: | :---: | :---: | :---: | :---: |
| Related income tax (expense) benefit ${ }^{(1)}$ | - | - | $(2,298)$ |  |
| Net change in unrealized gains (losses) on securities available-for-sale | $(8,279)$ | $(1,517)$ | $(6,509)$ | $(6,218)$ |
| Related income tax (expense) benefit ${ }^{(1)}$ | 3,270 | 599 | 2,571 | 2,456 |
| Net securities (gains) losses reclassified into earnings | (39) | (92) | (717) | 7,850 |
| Related income tax expense (benefit) ${ }^{(1)}$ | 15 | 36 | 283 | $(3,101)$ |
| Net effect on other comprehensive income | $(5,033)$ | (974) | (853) | 987 |

for the period
Cash flow hedge derivatives:
\$ 12,295
\$ 11,261 \$ 24,242
\$ 16,845

Unrealized gains from transfer of securities from

-     - $\quad$ - 8,817
held-to-maturty to available for sale
Net change in unrealized gains (losses) on securities $\quad(8,279) \quad(6,517) \quad(6,509)$
available-for-sale
Net securities (gains) losses reclassified into
3,270
$599 \quad 2,571$
2,456
$(3,101)$
Net effect on other comprehensive income $(5,033)$
(974)
(853) 987
$\begin{array}{lllll}\text { Net change in unrealized gains (losses) on } & 43 & 242 & 53\end{array}$
derivatives
Related income tax (expense) benefit ${ }^{(1)}$
(17)
(95)

Net derivative (gains) losses reclassified into
43
(3)

Related income tax expense (benefit) ${ }^{(1)}$
Net effect on other comprehensive income

| - | 1 |
| ---: | ---: |
| 26 | 145 |

145

(21)
earnings
for the period
Defined benefit pension plan

| Amortization of prior service costs | $(29)$ | - | $(58)$ | - |
| :--- | ---: | ---: | ---: | ---: |
| $\quad$ Related income tax expense (benefit) ${ }^{(1)}$ | 11 | - | 22 | - |
| Amortization of unrealized loss $^{\text {Related income tax expense (benefit) }}{ }^{(1)}$ | 181 | - | 362 | - |
| $\quad$ Net effect on other comprehensive income | $(71)$ | - | $(142)$ | - |
| or the period | 92 | - | 184 | - |
| Total other comprehensive income |  |  |  |  |
| Comprehensive income | $(4,915)$ | $(829)$ | $(637)$ | 1,352 |

$\begin{array}{lllll}\$ & (4,915) \\ 7,380\end{array} \$ \quad 10,432 \quad \$ \quad 23,605$

(1) Related income tax expense (benefit) calculated using a combined Federal and State income tax rate of approximately $40 \%$.

The activity in accumulated other comprehensive income for the six months ended June 30, 2007 and 2006 is as follows:

|  |  | Unrealized | Net Unrealized Gains (Losses) on Derivative |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Defined Benefit | Gains (Losses) on Securities | Instruments Used in Cash Flow Hedging |  |  |
| (Unaudited, in thousands) | Pension Plan | Available-for-Sale | Relationships |  | Total |
| Balance at January 1, 2006 | \$ | $(7,463)$ | (412) | \$ | $(7,875)$ |


| Period change, net of tax |  | - | 987 |  | 365 | 1,352 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Balance at June 30, 2006 | $\$$ | - | $\$$ | $(6,476)$ | $\$$ | $(47)$ | $\$$ | $(6,523)$ |
| Balance at January 1, 2007 |  |  |  |  |  |  | $(59)$ | $\$$ |
| Period change, net of tax |  |  |  |  |  |  |  |  |

Unrealized gains on securities transferred from the held-to-maturity portfolio into the available-for-sale portfolio increased comprehensive income by $\$ 3.5$ million after tax in the first quarter of 2007. See Note 3, "Securities" for additional information on this transfer.

## NOTE 10. COMMITMENTS AND CONTINGENT LIABILITIES

COMMITMENTS—In the normal course of business, WesBanco offers off-balance sheet credit arrangements to enable its customers to meet their financing objectives. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized in the financial statements. WesBanco's exposure to credit losses in the event of non-performance by the other parties to the financial instruments for commitments to extend credit and standby letters of credit is limited to the contractual amount of those instruments. WesBanco uses the same credit policies in making commitments and conditional obligations as for all other similar lending. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements.

The liability associated with such unfunded commitments is recorded in other liabilities and was $\$ 0.3$ million and zero as of June 30, 2007 and December 31, 2006, respectively.

Letters of credit are conditional commitments issued by banks to guarantee the performance of a customer to a third party. These guarantees are primarily issued to support public and private borrowing arrangements, including normal business activities, bond financing and similar transactions. Standby letters of credit are considered guarantees. The liability associated with standby letters of credit is recorded at its estimated fair value of $\$ 0.2$ million as of June 30 , 2007 and December 31, 2006 and is included in other liabilities on the Consolidated Balance Sheets.

The following table presents total commitments and standby letters of credit outstanding:

|  | June 30, | December 31, |  |
| :--- | :---: | :---: | :---: | :---: |
| (Unaudited, in thousands) | 2007 | 2006 |  |
| Commitments to extend credit | $\$ 578,539$ | $\$$ | 528,888 |
| Standby letters of credit | 47,331 | 44,168 |  |

CONTINGENT LIABILITIES-WesBanco and its subsidiaries are parties to various legal and administrative proceedings and claims. While any litigation contains an element of uncertainty, management believes that the outcome of such proceedings or claims pending or known to be threatened will not have a material adverse effect on WesBanco's consolidated financial position.

## NOTE 11. STOCK-BASED COMPENSATION

WesBanco sponsors a Key Executive Incentive Bonus and Option Plan (the "Plan") that includes three components, an Annual Bonus, a Long-Term Incentive Bonus and a Stock Option component. The three components allow for payments of cash, a mixture of cash and stock, or the granting of non-qualified stock options, depending upon the component of the plan in which the award is earned. Under the terms of the Plan, 0.3 million shares remain available for issuance. Stock options are granted by, and at the discretion of the Compensation Committee of the Board of

Directors and may be either time or performance based. The maximum term of all options granted under the Stock Option component of the Plan is ten years from the original grant date.

In each of the second quarters of 2007 and 2006, WesBanco issued 44,700 and 89,500 options. The issuance in 2007 vests on December 31, 2007 and expire in seven years. These options do not have a performance target. The 2006 issuance vests based upon WesBanco achieving certain earnings per share ("EPS") targets and expire in ten years. Stock compensation expense recognized in the second quarter of 2007 and 2006 totaled $\$ 107$ thousand and $\$ 60$ thousand, respectively. At June 30, 2007, $\$ 270$ thousand of compensation cost related to unvested options has not yet been charged to earnings. That cost is expected to be recognized over the remaining six months of 2007.

The following table presents stock option activity for the six months ended June 30, 2007:

|  | Weighted <br> Average |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Reighted |  |  |  |  |
| Remaining |  |  |  |  | | Aggregate |
| :---: |

## NOTE 12. BUSINESS SEGMENTS

WesBanco operates two reportable segments: community banking and trust and investment services. WesBanco's community banking segment offers services traditionally offered by full-service commercial banks, including commercial demand, individual demand and time deposit accounts, as well as commercial, mortgage and individual installment loans, securities brokerage and insurance sales. The trust and investment services segment offers trust services as well as various alternative investment products including mutual funds. The market value of assets of the trust and investment services segment was approximately $\$ 3.0$ billion and $\$ 2.8$ billion at June 30, 2007 and 2006, respectively. These assets are held by the Bank, in fiduciary or agency capacities, for their customers and therefore are not included as assets on WesBanco's Consolidated Balance Sheets. Condensed financial information by business segment is presented below:

|  | Trust and |  |
| :--- | :---: | :---: |
| (Unaudited, in thousands) | Community | Investment |
| Banking | Services | Consolidated |

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## Income Statement Data

For the Three Months Ended June 30, 2007

| Interest income | $\$$ | 57,812 | $\$$ | $-\$$ |
| :--- | ---: | ---: | ---: | ---: |
| Interest expense |  | 28,626 | - | 28,812 |
| Net interest income |  | 29,186 | - | 29,186 |
| Provision for loan losses |  | 1,776 | - | 1,776 |
| Net interest income after provision for loan losses |  | 27,410 | - | 27,410 |
| Non-interest income | 9,567 | 3,885 | 13,452 |  |
| Non-interest expense | 24,788 | 2,184 | 26,972 |  |
| Income before provision for income taxes |  | 12,189 | 1,701 | 13,890 |
| Provision for income taxes | 915 | 680 | 1,595 |  |
| Net income | $\$$ | $11,274 \$$ | $1,021 \$$ | 12,295 |


| For the Three Months Ended June 30, 2006 |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Interest income | $\$$ | 55,994 | $\$$ | $-\$$ |
| Interest expense |  | 25,130 | - | 25,994 |
| Net interest income | 30,864 | - | 30,864 |  |
| Provision for loan losses | 2,263 | - | 2,263 |  |
| Net interest income after provision for loan losses | 28,601 | - | 28,601 |  |
| Non-interest income | 8,853 | 3,537 | 12,390 |  |
| Non-interest expense | 24,700 | 2,288 | 26,988 |  |
| Income before provision for income taxes |  | 12,754 | 1,249 | 14,003 |
| Provision for income taxes |  | 2,243 | 499 | 2,742 |
| Net income | $\$$ | $10,511 \$$ | $750 \$$ | 11,261 |

For the Six Months Ended June 30, 2007

| Interest income | $\$$ | 115,005 | $\$$ | $-\$$ |
| :--- | ---: | ---: | ---: | ---: |
| Interest expense |  | 55,826 | - | 55,826 |
| Net interest income |  | 59,179 | - | 59,179 |
| Provision for loan losses | 3,236 | - | 3,236 |  |
| Net interest income after provision for loan losses |  | 55,943 | - | 55,943 |
| Non-interest income | 18,465 | 8,223 | 26,688 |  |
| Non-interest expense | 48,752 | 4,605 | 53,357 |  |
| Income before provision for income taxes |  | 25,656 | 3,618 | 29,274 |
| Provision for income taxes |  | 3,585 | 1,447 | 5,032 |
| Net income | $\$$ | $22,071 \$$ | $2,171 \$$ | 24,242 |

For the Six Months Ended June 30, 2006

| Interest income | $\$$ | 112,441 | $\$$ | $-\$$ |
| :--- | ---: | ---: | ---: | ---: |
| Interest expense |  | 50,594 |  | - |
| Net interest income |  | 61,847 | 50,594 |  |
| Provision for loan losses |  | - | 61,847 |  |
| Net interest income after provision for loan losses |  | 56,944 | - | 4,903 |
| Non-interest income | 10,209 | 7,595 | 56,944 |  |
| Non-interest expense | 49,206 | 4,594 | 53,804 |  |
| Income before provision for income taxes |  | 17,947 | 3,001 | 20,948 |
| Provision for income taxes |  | 2,903 | 1,200 | 4,103 |
| Net income | $\$$ | $15,044 \$$ | $1,801 \$$ | 16,845 |

Total assets recognized in the Consolidated Balance Sheets of the trust and investment services segment were $\$ 6.7$ million and $\$ 6.0$ million at June 30, 2007 and 2006, respectively. All goodwill and other intangible assets, mortgage servicing rights and net deferred tax assets were allocated to the community banking segment.

## NOTE 13. SUBSEQUENT EVENT

On July 19, 2007, WesBanco entered into a definitive Agreement and Plan of Merger ("Merger Agreement") with Oak Hill Financial, Inc. ("Oak Hill"). Pursuant to the Merger Agreement, WesBanco agreed to acquire Oak Hill for consideration consisting of a combination of its common stock and cash valued at approximately $\$ 192$ million. Under the terms of the Merger Agreement, WesBanco will exchange a combination of its common stock and cash for Oak Hill common stock. Oak Hill shareholders will be entitled to receive either 1.256 shares of WesBanco common stock or cash in the amount of $\$ 38.00$ per share for each share of Oak Hill common stock held subject to an overall allocation of $90 \%$ stock and $10 \%$ cash in the exchange. Common stock received by Oak Hill shareholders is anticipated to qualify as a tax-free exchange. As of June 30, 2007, Oak Hill had total assets of $\$ 1.3$ billion, deposits of $\$ 1.0$ billion, loans of $\$ 1.0$ billion and shareholders' equity of $\$ 95$ million, and currently operates through 36 branches and one loan production office located in sixteen counties distributed primarily in southern, central and western Ohio.

The acquisition is subject to the approval of the appropriate banking regulatory authorities and the shareholders of WesBanco and Oak Hill. It is expected that the transaction will be completed late in the fourth quarter of 2007.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's Discussion and Analysis represents an overview of the results of operations and financial condition of WesBanco. This discussion and analysis should be read in conjunction with the Consolidated Financial Statements and Notes thereto.

## FORWARD-LOOKING STATEMENTS

This report contain certain forward-looking statements, including certain plans, expectations, goals, and projections, and including statements about the benefits of the merger between WesBanco and Oak Hill, which are subject to numerous assumptions, risks, and uncertainties. Actual results could differ materially from those contained or implied by such statements for a variety of factors including: the businesses of WesBanco and Oak Hill may not be integrated successfully or such integration may take longer to accomplish than expected; the expected cost savings and any revenue synergies from the merger may not be fully realized within the expected timeframes; disruption from the merger may make it more difficult to maintain relationships with clients, associates, or suppliers; the required governmental approvals of the merger may not be obtained on the proposed terms and schedule; WesBanco's or Oak Hill's stockholders may not approve the merger; changes in economic conditions; movements in interest rates; competitive pressures on product pricing and services; success and timing of other business strategies; the nature, extent, and timing of governmental actions and reforms; and extended disruption of vital infrastructure; and other
factors described in WesBanco's 2006 Annual Report on Form 10-K, Oak Hill's 2006 Annual Report on Form 10-K, and documents subsequently filed by WesBanco and Oak Hill with the Securities and Exchange Commission, including both companies' Form 10-Q's as of March 31, 2007. All forward-looking statements included in this report are based on information available at the time of the report. Neither WesBanco nor Oak Hill assumes any obligation to update any forward-looking statement.

## APPLICATION OF CRITICAL ACCOUNTING POLICIES AND ESTIMATES

WesBanco's critical accounting policies involving the significant judgments and assumptions used in the preparation of the Consolidated Financial Statements as of June 30, 2007 have remained unchanged from the disclosures presented in WesBanco's Annual Report on Form 10-K for the year ended December 31, 2006 under the section "Management's Discussion and Analysis of Financial Condition and Results of Operations."

## OVERVIEW

WesBanco is a multi-state bank holding company operating through 78 banking offices, one loan production office and 110 ATM machines in West Virginia, Ohio and Western Pennsylvania, offering retail banking, corporate banking, personal and corporate trust services, brokerage services, mortgage banking and insurance. WesBanco's businesses are significantly impacted by economic factors such as market interest rates, federal monetary policies, local and regional economic conditions and the competitive environment effect upon WesBanco's business volumes. WesBanco's deposit levels are affected by numerous factors including personal savings rates, personal income, and competitive rates on alternative investments, as well as competition from other financial institutions within the markets we serve and liquidity needs of WesBanco. Loan levels are also subject to various factors including construction demand, business financing needs, consumer spending and interest rates and loan terms offered by competing bank and non-bank lenders.

## DEFINITIVE AGREEMENT AND PLAN OF MERGER

On July 19, 2007, WesBanco entered into a definitive Agreement and Plan of Merger ("Merger Agreement") with Oak Hill Financial, Inc. ("Oak Hill"). Pursuant to the Merger Agreement, WesBanco agreed to acquire Oak Hill for consideration consisting of a combination of its common stock and cash valued at approximately $\$ 192$ million.

The acquisition is subject to the approval of the appropriate banking regulatory authorities and the shareholders of WesBanco and Oak Hill. It is expected that the transaction will be completed late in the fourth quarter of 2007.

## RESULTS OF OPERATIONS

## EARNINGS SUMMARY

WesBanco's net income for the quarter ended June 30, 2007 increased $\$ 1.0$ million to $\$ 12.3$ million or $\$ 0.59$ per diluted share compared to $\$ 11.3$ million or $\$ 0.52$ per diluted share for the second quarter of 2006 . WesBanco's earnings for the six months ended June 30,2007 were $\$ 24.2$ million or $\$ 1.15$ per diluted share compared to $\$ 16.8$ million or $\$ 0.77$ per diluted share in 2006.

Second quarter results improved from last year due to a reduced loan loss provision, an increase in non-interest income, and a lower income tax provision. The tax provision decreased due to a $\$ 1.6$ million adjustment to correct the recognition of deferred taxes from prior periods on certain tax exempt income amounts. The improvements in the second quarter were partially offset by lower net interest income.

On a diluted per share basis, core operating earnings (See "Non-GAAP measures") were $\$ 0.51$ per share, as compared to $\$ 0.52$ per share in 2006. Core operating return on average assets improved to $1.19 \%$ from last year's $1.08 \%$ and return on average equity increased to $11.72 \%$ from $10.74 \%$. For the year-to-date period core operating earnings increased $10.6 \%$ to $\$ 1.04$ per share from $\$ 0.94$ per share last year.

## NON-GAAP MEASURES

Amounts reported in this Form 10-Q have been prepared in accordance with U.S. Generally Accepted Accounting Principles ("GAAP"). However, certain supplemental non-GAAP measurements have also been included. WesBanco's management believes these non-GAAP measurements, which exclude the effects of restructuring expenses, other-than-temporary impairment losses, gain on sales of branch offices and adjustments to tax liability accrued in prior periods, are essential to a proper understanding of the operating results of WesBanco's core business largely because they allow investors to see clearly the performance of WesBanco without these charges included in certain key financial ratios. These non-GAAP measurements are not a substitute for operating results determined in accordance with GAAP nor do they necessarily conform to non-GAAP performance measures that may be presented by other companies. These non-GAAP measures should not be compared to non-GAAP performance measures of other companies.

## NON-GAAP RECONCILIATION

|  | For the Three Months Ended June 30, |  |  |  | For the Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2007 |  | 2006 |  |
| Net income | \$ | 12,295 | \$ | 11,261 | \$ | 24,242 | \$ | 16,845 |
| Add: restructuring expenses, net of tax (1) |  | - |  | - |  | - |  | 324 |
| Add: other-than-temporary impairment losses, net of $\operatorname{tax}{ }^{(1)}$ |  | - |  | - |  | - |  | 4,829 |
| Subtract: adjustment to correct tax liability accrued in prior periods ${ }^{(5)}$ |  | $(1,615)$ |  |  |  | $(1,615)$ |  |  |
| Subtract: gains on sales of branch offices, net of $\operatorname{tax}^{(1)(4)}$ |  | - |  | (92) |  | (588) |  | $(1,571)$ |
| Core operating earnings | \$ | 10,680 | \$ | 11,169 | \$ | 22,039 | \$ | 20,427 |
| Net income per common share ${ }^{(3)}$ | \$ | 0.59 | \$ | 0.52 | \$ | 1.15 | \$ | 0.77 |
| Effects of restructuring expenses, net of $\operatorname{tax}^{(1)}$ |  | - |  | - |  | - |  | 0.02 |
| Effects of other-than-temporary impairment losses, net of tax ${ }^{(1)}$ |  | - |  | - |  | ${ }^{-}$ |  | 0.22 |
| Effects of adjustment to correct tax liability accrued in prior periods ${ }^{(5)}$ |  | (0.08) |  | - |  | (0.08) |  |  |
| Effects of gains on sales of branch offices, net of $\operatorname{tax}^{(1),(4)}$ |  | - |  | - |  | (0.03) |  | (0.07) |
| Core operating earnings per common share ${ }^{(3)}$ | \$ | 0.51 | \$ | 0.52 | \$ | 1.04 | \$ | 0.94 |
| Return on average assets |  | 1.23 \% |  | 1.09 \% |  | 1.22 \% |  | 0.80 \% |
|  |  | 0.00 \% |  | 0.00 \% |  | 0.00 \% |  | 0.01 \% |

Effects of restructuring expenses, net of tax ${ }^{(1)}$
Effects of other-than-temporary

| $\mathbf{0 . 0 0} \%$ | $0.00 \%$ | $\mathbf{0 . 0 0} \%$ | $0.11 \%$ |
| ---: | ---: | ---: | ---: |
| $\mathbf{( 0 . 0 4 \%})$ | $0.00 \%$ | $(\mathbf{0 . 0 4 \%})$ | $0.00 \%$ |
| $\mathbf{0 . 0 0 \%}$ | $(0.01 \%)$ | $(\mathbf{0 . 0 1 \%})$ | $(0.04 \%)$ |
| $\mathbf{1 . 1 9 \%}$ | $1.08 \%$ | $\mathbf{1 . 1 7 \%}$ | $0.88 \%$ |

assets
Return on average equity
Effects of restructuring expenses, net of $\operatorname{tax}^{(1)}$
Effects of other-than-temporary
impairment losses, net of tax ${ }^{(1)}$
Effects of adjustment to correct tax
liability accrued in prior periods ${ }^{(5)}$
Effects of gains on sales of branch
offices, net of $\operatorname{tax}{ }^{(1)(4)}$
Core operating return on average equity

Efficiency ratio ${ }^{(2)}$
Effects of restructuring expenses, net of tax ${ }^{(1)}$
Effects of other-than-temporary impairment losses, net of tax ${ }^{(1)}$
Effects of gains on sales of branch
offices, net of $\operatorname{tax}{ }^{(1)(4)}$
Core efficiency ratio ${ }^{(2)}$

| $\mathbf{6 0 . 5 0} \%$ | $59.40 \%$ | $\mathbf{5 9 . 4 0} \%$ | $63.93 \%$ |
| ---: | ---: | ---: | ---: |
| $\mathbf{0 . 0 0} \%$ | $0.00 \%$ | $\mathbf{0 . 0 0} \%$ | $(0.40 \%)$ |
| $\mathbf{0 . 0 0} \%$ | $0.00 \%$ | $\mathbf{0 . 0 0} \%$ | $(6.05 \%)$ |
| $\mathbf{0 . 0 0} \%$ | $0.20 \%$ | $\mathbf{0 . 6 6} \%$ | $1.97 \%$ |
| $\mathbf{6 0 . 5 0} \%$ | $59.60 \%$ | $\mathbf{6 0 . 0 6 \%}$ | $59.45 \%$ |

(1) The related income tax expense is calculated using a combined Federal and State income tax rate of $40 \%$.
(2) The yield on earning assets, net interest margin, net interest spread and efficiency ratios are presented on a fully taxable-equivalent (FTE) and annualized basis. The FTE basis adjusts for the tax benefit of income on certain tax-exempt loans and investments. WesBanco believes this measure to be the preferred industry measurement of net interest income and provides a relevant comparison between taxable and non-taxable amounts.
(3) The dilutive effect from stock options was immaterial and accordingly, basic and diluted earnings per share are the same.
(4) Year-to-date 2007 includes gain on sale of a branch facility which was replaced with a new facility whereas year-to-date 2006 includes a gain on sale of Ritchie County branches and associated operations.
(5) The adjustment corrects the recognition of the cumulative benefit of tax exempt accretion, as of December 31, 2006, of original issue discount on tax exempt bonds, net of non-deductible purchase premium, by writing off deferred taxes provided on this net accretion prior to 2007.

## NET INTEREST INCOME

## TABLE 1. NET INTEREST INCOME

## (unaudited, in thousands)

Net interest income
Taxable equivalent adjustments to net interest income
Net interest income, fully taxable equivalent
Net interest spread, non-taxable equivalent
Benefit of net non-interest bearing liabilities
Net interest margin
Taxable equivalent adjustment
Net interest margin, fully taxable equivalent

| For the Three Months Ended June 30, |  |  | For the Six Months Ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 |  | 07 | 2006 |
| \$ | 29,186 \$ | 30,864 | \$ | 59,179 \$ | 61,847 |
|  | 1,947 | 2,182 |  | 3,959 | 4,502 |
| \$ | 31,133 \$ | 33,046 | \$ | 63,138 \$ | 66,349 |
|  | 2.78\% | 2.94\% |  | 2.86\% | 2.90\% |
|  | 0.46\% | 0.36\% |  | 0.44\% | 0.34\% |
|  | 3.24\% | 3.30\% |  | 3.30\% | 3.24\% |
|  | 0.22\% | 0.24\% |  | 0.22\% | 0.23\% |
|  | 3.46\% | 3.54\% |  | 3.52\% | 3.47\% |

Net interest income, which is WesBanco's largest source of revenue, is the difference between interest income on earning assets, primarily loans and securities, and interest expense on liabilities (deposits and short and long-term borrowings). Net interest income is affected by the general level and changes in interest rates, the steepness of the yield curve, changes in the amount and composition of interest earning assets and interest bearing liabilities, as well as the frequency of repricing of those assets and liabilities. Net interest income for the second quarter and six month periods of 2007 decreased $5.4 \%$ and $4.3 \%$ respectively compared to the same periods of 2006 as a result of higher short term interest rates and the flat or inverted yield curve environment over much of the last year experienced by the banking industry, and a lower balance sheet size primarily as a result of the prior year's intentional repositioning and reduction in the investment and fixed rate mortgage loan portfolios. Average earning assets decreased in the quarter and the year-to-date period, while in the second quarter, the net interest margin also decreased from $3.54 \%$ in the 2006 quarter to $3.46 \%$ in 2007 due to higher funding costs, particularly for money market accounts and certificate of deposit accounts and short term borrowing repricing. For the six month period the net interest margin increased to $3.52 \%$ from $3.47 \%$ with the better performance reflective of the smaller, more profitable balance sheet post-restructuring, enhanced somewhat by controlled deposit cost increases, loan yield increases and a greater mix of average non-interest bearing deposit accounts.

Interest income increased by $3.2 \%$ in the second quarter and $2.3 \%$ in the first six months of 2007 as compared to the same periods in 2006. The increases in interest income were due to increases in the average yield on earning assets, which were somewhat offset by the decreases in total average earning assets. The increase in the average rate was primarily due to increases in the rate earned on loans and on securities through repricing of these assets in the higher interest rate environment and sales of lower yielding securities. The reductions in average earning assets were primarily due to reductions in investments in securities in the year-to-date period and, in the second quarter, reductions in both loans and securities. Throughout 2006 and the first half of 2007, WesBanco used cash flow from sales and maturities of securities, and in 2007 from reductions in the residential loan portfolio, to reduce higher cost interest bearing liabilities. The sale of approximately $\$ 200$ million of taxable securities completed in the second quarter of 2006 was part of WesBanco's restructuring of the balance sheet.

Average loan balances were down approximately $\$ 78$ million in the first half of 2007 compared to the prior year due to a number of factors. A construction loan of $\$ 17$ million was paid down in January 2007, and other line of credit usage was seasonably lower. Home equity lines of credit also saw reduced demand. Some potential loan customers have preferred to lock in longer-term fixed-rate offerings from other market participants, as WesBanco typically does not offer longer term, fixed rate commercial loans and does not retain 30 year fixed rate residential mortgages for its balance sheet. A greater portion of residential mortgage production is being sold into the secondary market ( $75.5 \%$
for the first six months of 2007 versus $36.8 \%$ for the first six months of 2006). Also somewhat limiting growth has been WesBanco's desire to reduce interest rate sensitivity and credit risk by selling $\$ 6.7$ million in certain underperforming loans in early 2006, and other risk reduction strategies for certain non-performing and watch list loans. In addition, a total of $\$ 19.3$ million in loans were sold in connection with the Ritchie County branch sale in the first quarter of 2006. WesBanco also focuses loan production efforts on opportunities that offer more profitable rates, consistent with the overall balance sheet strategy. Finally, contributing to overall slower loan growth has been lower overall market demand, affecting all loan categories.

Interest expense increased $13.9 \%$ and $10.3 \%$ for the three and six months ended June 30, 2007 compared to the same 2006 periods due to increases in the average rate paid on interest bearing liabilities, partially offset by reductions in the related average balances. As shown in Table 2, the average rate paid on interest bearing liabilities for the second quarter and first six months of 2007 increased by 56 and 54 basis points respectively primarily due to WesBanco continuing to increase rates on deposit products in order to remain competitive in a rising rate environment and the continued shift by customers away from lower cost deposit products to higher cost certificates of deposit and, beginning in the first quarter of 2007, money market accounts. In addition, wholesale borrowing rates increased as a result of repricing in a period of higher interest rates. These increases have impacted other borrowings, which are primarily short-term in nature, and to a lesser extent, FHLB borrowings. Average interest bearing liabilities decreased by $3.7 \%$ in the second quarter and $6.7 \%$ in the year-to-date due to WesBanco's 2006 balance sheet restructuring, general efforts to reduce higher rate liabilities, the sale of the Ritchie County branches in March, 2006, and decreases in money market and savings deposits. Funds applied from the balance sheet restructuring and normal cash flows from maturing securities and paydowns on loans reduced FHLB borrowings and other short term borrowings, resulting in a $28.5 \%$ decrease in the total average balances for these items for the six month period. Targeted marketing programs and management of WesBanco's response to increases in interest rates in the marketplace have provided increases in average balances for interest bearing and non-interest bearing

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demand deposits and certificates of deposits of $\$ 56.3$ million in the first half of 2007, as compared to the first half of 2006 , partially offsetting the decreases in borrowings, money market accounts and savings deposits.

## TABLE 2. AVERAGE BALANCE SHEETS AND NET INTEREST MARGIN ANALYSIS

| (unaudited, in | For the Three Months Ended June 30, 2007 2006 |  |  |  | For the Six Months Ended June 30, 2007 <br> 2006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average | Average | Average | Average | Average | Average | Average | Average |
|  | Balance | Rate | Balance | Rate | Balance | Rate | Balance | Rate |
| thousands) |  |  |  |  |  |  |  |  |
| ASSETS |  |  |  |  |  |  |  |  |
| Due from banks interest bearing |  | 2.19\% |  | 1.61\% | \$ | 2.18\% | \$ | 1.34\% |
|  | \$ | \$ | 2,738 |  | 1,388 |  | 2,274 |  |
|  | 1,466 |  |  |  |  |  |  |  |
| Loans, net of unearned | 2,832,325 | 6.85\% | 2,925,875 | 6.45\% | 2,848,651 | 6.84\% | 2,926,697 | 6.39\% |
| income ${ }^{(1)}$ |  |  |  |  |  |  |  |  |
| Securities: ${ }^{(2)}$ |  |  |  |  |  |  |  |  |


| Taxable | 408,187 | 5.01\% |  | 403,013 | 4.39\% |  | 400,049 | 4.94\% | 492,704 | 4.22\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tax-exempt ${ }^{(3)}$ | 332,504 | 6.69\% |  | 373,908 | 6.67\% |  | 337,519 | 6.70\% | 385,977 | 6.67\% |
| Total securities | 740,691 | 5.76\% |  | 776,921 | 5.48\% |  | 737,568 | 5.75\% | 878,681 | 5.29\% |
| Federal funds sold | 31,767 | 5.45\% |  | 7,253 | 4.76\% |  | 20,513 | 5.27\% | 3,646 | 4.72\% |
| Other earning assets | 21,517 | 5.78\% |  | 31,890 | 5.35\% |  | 22,123 | 5.53\% | 37,176 | 4.69\% |
| Total earning assets | 3,627,766 | 6.60\% |  | 3,744,677 | 6.23\% |  | 3,630,243 | 6.60\% | 3,848,474 | 6.12\% |
| (3) |  |  |  |  |  |  |  |  |  |  |
| Other assets | 383,209 |  |  | 396,758 |  |  | 387,402 |  | 396,938 |  |
| Total Assets | \$ |  | \$ | 4,141,435 |  | \$ | 4,017,645 |  | \$ |  |
|  | 4,010,975 |  |  |  |  |  |  |  | 4,245,412 |  |

## LIABILITIES AND SHAREHOLDERS' EQUITY

| Interest bearing | \$ | 1.37\% | \$ | 350,860 | 1.10\% \$ | 350,598 | 1.29\% | \$ | 0.90\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| demand deposits | 357,780 |  |  |  |  |  |  | 335,741 |  |
| Money market accounts | 372,368 | 2.72\% |  | 389,506 | 2.16\% | 364,158 | 2.61\% | 407,347 | 2.12\% |
| Savings deposits | 428,268 | 1.34\% |  | 465,994 | 1.27\% | 433,870 | 1.36\% | 465,652 | 1.19\% |
| Certificates of deposit | 1,442,201 | 4.60\% |  | 1,400,929 | 3.82\% | 1,440,551 | 4.51\% | 1,405,270 | 3.71\% |
| Total interest | 2,600,617 | 3.35\% |  | 2,607,289 | 2.75\% | 2,589,177 | 3.28\% | 2,614,010 | 2.65\% |
| bearing deposits |  |  |  |  |  |  |  |  |  |
| Federal Home Loan | 327,172 | 4.08\% |  | 470,221 | 3.68\% | 338,639 | 3.95\% | 536,111 | 3.64\% |
| Bank borrowings |  |  |  |  |  |  |  |  |  |
| Other borrowings | 167,772 | 5.14\% |  | 139,798 | 4.40\% | 171,080 | 5.00\% | 177,235 | 4.30\% |
| Junior subordinated | 87,638 | 6.49\% |  | 87,638 | 6.41\% | 87,638 | 6.51\% | 87,638 | 6.34\% |

debt owed to
unconsolidated subsidiary trusts Total interest bearing liabilities
Non-interest bearing demand deposits Other liabilities
Shareholders' Equity
Total Liabilities and Shareholders' Equity

| $3,183,199$ | $3.61 \%$ | $3,304,946$ | $3.05 \%$ | $3,186,534$ | $3.53 \%$ | $3,414,994$ |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $2.99 \%$ |  |  |  |  |  |  |
| 384,435 | 383,779 |  | 384,636 | 378,449 |  |  |
|  |  |  |  |  |  |  |
| 36,294 | 35,601 |  | 37,097 | 35,584 |  |  |
| 407,047 | 417,109 |  | 409,378 | 416,385 |  |  |
| $\$$ |  |  |  |  |  |  |
| $4,010,975$ | $\$$ | $4,141,435$ | $\$$ | $4,017,645$ | $\$$ |  |
|  |  |  |  |  | $4,245,412$ |  |

Taxable equivalent net yield on average earning assets
Net Interest Spread
$3.46 \%$
2.99\%
3.54\%
$3.18 \%$
$3.52 \%$
$3.47 \%$
3.13\%
${ }^{(1)}$ Total loans are gross of the allowance for loan losses, net of unearned income and include loans held for sale. Non-accrual loans were included in the average volume for the entire period. Loan fees included in interest income on loans totaled $\$ 1.0$ million and $\$ 1.9$ million for the three and six months ended June 30, 2007, respectively and $\$ 0.9$ million and $\$ 1.8$ million for the same periods in 2006.
${ }^{(2)}$ Average yields on available-for-sale securities have been calculated based on amortized cost.
${ }^{(3)}$ The yield on earning assets and the net interest margin are presented on a fully taxable-equivalent (FTE) and annualized basis. The FTE basis adjusts for the tax benefit of income on certain tax-exempt loans and investments
using the federal statutory tax rate of $35 \%$ for each period presented. WesBanco believes this measure to be the preferred industry measurement of net interest income and provides relevant comparison between taxable and non-taxable amounts.

TABLE 3. RATE/VOLUME ANALYSIS OF CHANGES IN INTEREST INCOME AND INTEREST EXPENSE


Net interest income
decrease ${ }^{(2)}$
${ }^{(1)}$ Changes to rate/volume are allocated to both rate and volume on a proportionate dollar basis.
${ }^{(2)}$ The yield on earning assets and the net interest margin are presented on a fully taxable-equivalent (FTE) and annualized basis. The FTE basis adjusts for the tax benefit of income on certain tax-exempt loans and investments using the federal statutory tax rate of $35 \%$ for each period presented. WesBanco believes this measure to be the preferred industry measurement of net interest income and provides relevant comparison between taxable and non-taxable amounts.

## PROVISION FOR CREDIT LOSSES

The provision for credit losses is determined by management as the amount required after net charge-offs have been deducted, to bring the related allowances to a level considered appropriate to absorb probable losses in the loan portfolio and from commitments to extend credit. The provision for credit losses was $\$ 1.8$ million and $\$ 3.2$ million for the second quarter and first half of 2007 as compared to $\$ 2.3$ million and $\$ 4.9$ million for the same periods of 2006. The provision for credit losses for the second quarter of 2007 included a $\$ 0.3$ million provision for probable losses associated with unfunded loan commitments. Decreased provision expense was primarily due to lower net charge-offs and improvement in commercial credit quality evidenced by lower levels of non-performing loans. However, the decrease in provision expense was somewhat tempered by general economic conditions and recent events in sub-prime residential real estate lending that have contributed to record levels of foreclosures throughout Ohio. Although WesBanco does not have any material direct exposure to sub-prime loans, which other banking organizations have recently announced as problem assets, the impact of problems in sub-prime lending may have an adverse impact on the overall market and may result in higher residential real estate and home equity loan losses. Net charge-offs to average loans decreased to $0.19 \%$ for the quarter as compared to $0.54 \%$ for the second quarter of 2006, and year-to-date net charge-offs were $0.21 \%$ as compared to $0.36 \%$ for last year. Non-performing loans decreased by $40.3 \%$ from December 31, 2006 and $27.8 \%$ from June 30, 2006. Payoffs and improvements in loan quality were the primary reasons for the decreases in non-performing loans. The first half of 2006 also included an additional provision on a single commercial loan participation that was placed on non-accrual in the first quarter of 2006. For additional information relating to the provision for loan losses, see the "Allowance for Loan Losses" section of "Loans and Credit Risk" included in this MD\&A.

## NON-INTEREST INCOME

## TABLE 4. NON-INTEREST INCOME



| Other income | 2,151 | 2,405 | $(254)$ | $(10.6 \%)$ | 5,404 |  | 7,134 | $(1,730)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total non-interest | $\$ 13,452$ | $\$ 12,390$ | $\$$ | 1,062 | $8.6 \%$ | $\$ 26,688$ | $\$ 17,804$ | $\$ 8,884$ | income

Non-interest income is a significant source of revenue and an important part of WesBanco's results of operations. WesBanco offers its customers a wide range of retail, commercial, investment and electronic banking services, which are viewed as a vital component of WesBanco's strategy of retaining and attracting customers, as well as providing additional fee income to WesBanco. Non-interest income increased $\$ 1.1$ million or $8.6 \%$ in the second quarter, primarily due to increases in trust fee income, service charges on deposits and a $\$ 0.9$ million gain from a bank-owned life insurance claim. For the six months ended June 30, 2007, WesBanco's non-interest income increased $\$ 8.9$ million largely due to a number of non-core transactions. The first half of 2006 included $\$ 8.0$ million in other-than-temporary impairment losses, included in net security losses, recognized in connection with a planned sale of securities, and a $\$ 2.6$ million gain on the sale of the Ritchie County banking offices included in other income. Other income in the first half of 2007 included a gain on sale of a former branch facility of $\$ 1.0$ million. Excluding these non-core items, non-interest income increased $\$ 2.5$ million or $10.6 \%$ in the first half of 2007 and comprised $30.3 \%$ of total net revenues compared to $27.3 \%$ for the 2006 period.

Trust fees increased $9.8 \%$ in the second quarter and $8.3 \%$ in the first half of 2007 as compared to the corresponding periods of 2006 due to an increase in the market value of assets under management as well as new business and increased investment management fees. The market value of assets under management at June 30, 2007 was $\$ 3.0$ billion as compared to $\$ 2.8$ billion at June 30, 2006.

Service charge income continued to increase in the second quarter of 2007. Gains on early extinguishment of debt of $\$ 0.9$ million and $\$ 1.0$ million recorded in the second quarter of 2007 and 2006 respectively, resulted from the FHLB of Cincinnati exercising call options on certain advances that were assumed by WesBanco as a result of two acquisitions in 2004 and 2005, which were marked-to-market as of the date of acquisition as part of purchase accounting.

In the first half of 2007, WesBanco sold $\$ 59.6$ million in mortgage loans to the secondary market compared to $\$ 30.4$ million in the same period in 2006 resulting in an increase in related net gains of $\$ 0.3$ million. Also improved in the first half was WesBanco Securities income, which increased by $\$ 0.6$ million. ATM fees declined, however, due to the loss of one large off-premises hosted location.

## NON-INTEREST EXPENSE

## TABLE 5. NON-INTEREST EXPENSE

| (dollars in thousands) | For the Three Months Ended June 30, |  |  | \$ Change |  | For the Six Months Ended June 30, |  |  |  |  | $\begin{gathered} \text { \% } \\ \text { Change } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  |  | \% | 2007 | 2006 |  |  |  |
|  |  |  |  |  |  | hange |  |  |  |  |  |
| Salaries and wages | \$ 10,186 | \$ | 9,928 | \$ | 258 | 2.6\% | \$ 20,368 | \$ 19,832 | \$ | 536 | 2.7\% |
| Employee benefits | 3,629 |  | 3,387 |  | 242 | 7.1\% | 7,325 | 6,899 |  | 426 | 6.2\% |
| Net occupancy | 1,866 |  | 1,866 |  |  | 0.0\% | 3,869 | 3,879 |  | (10) | (0.3\%) |


| Equipment | 1,884 | 1,993 | $(109)(5.5 \%)$ | 3,786 | 4,023 | $(237)$ | $(5.9 \%)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Marketing | 1,414 | 1,837 | $(423)(23.0 \%)$ | 2,036 | 2,911 | $(875)$ | $(30.1 \%)$ |
| Amortization of intangible | 596 | 633 | $(37)(5.8 \%)$ | 1,192 | 1,266 | $(74)$ | $(5.8 \%)$ |
| assets |  | - | - |  |  |  |  |
| Restructuring expenses | - | - | $-0.0 \%$ | - | 540 | $(540)(100.0 \%)$ |  |
| Other operating expenses | 7,397 | 7,344 | 53 | $0.7 \%$ | 14,781 | 14,450 | 331 |
| Total non-interest expense | $\$ 26,972$ | $\$ 26,988 \$$ | $(16)(0.1 \%)$ | $\$ 53,357$ | $\$ 53,800 \$$ | $(443)$ | $(0.8 \%)$ |

Non-interest expense was flat for the second quarter and decreased $\$ 0.4$ million or $0.8 \%$ during the first half of 2007 as compared to the 2006 periods. The year-to-date decrease was primarily due to decreases in restructuring and marketing expenses, partially offset by normal increases in employee salaries and wages and related benefit costs.

Salaries and wages increased by $\$ 0.5$ million or $2.7 \%$ for the first half of 2007 as compared to the first half of 2006 and $\$ 0.3$ million or $2.6 \%$ for the quarter, primarily due to regular increases in employee compensation. The number of full-time equivalent ("FTE") employees were 1,191 at June 30, 2007 as compared to 1,176 at June 30, 2006.

Employee benefit costs increased $\$ 0.4$ million or $6.2 \%$ for the first half of 2007 as compared to the first half of 2006 and $\$ 0.2$ million or $7.1 \%$ for the quarter, primarily due to an increase in health insurance costs, somewhat offset by lower pension expense.

In the first quarter of 2006, the Company incurred restructuring expenses of $\$ 0.5$ million which represented severance payments and lease termination costs incurred in connection with the restructuring of WesBanco's mortgage business unit and the combination of its Cincinnati and Charleston mortgage loan offices. No restructuring expenses were incurred during 2007.

Marketing expenses decreased $\$ 0.9$ million or $30.1 \%$ for the first half of 2007 as compared to the first half of 2006, and were down $\$ 0.4$ million or $23.0 \%$ for the quarter. The decrease in marketing expenses was due to campaigns in 2006, which increased total checking and savings accounts and related service charge and activity fee income.

Other operating expenses increased $\$ 0.3$ million or $2.3 \%$ for the first half of 2007 as compared to the first half of 2006. This increase is primarily a result of an increase in professional fees associated with WesBanco's initiative to enhance its revenue performance and control operating expenses, partially offset by a decrease in communications expenses through the implementation in 2006 of a new internet-based network, and reduced expenses associated with WesBanco's ATM network. Such expenses were flat for the quarter.

## INCOME TAXES

The provision for income taxes for the first half of 2007 increased $\$ 0.9$ million or $22.6 \%$ compared to the first half of 2006 due to an increase in pre-tax income and an increase in the effective tax rate, partially offset by a $\$ 1.6$ million credit to correct prior period amounts related to the accumulation of deferred taxes on a small portion of the municipal bond investment portfolio. These bonds were purchased at a discount, the accretion for which was previously treated as a future taxable timing difference. The bonds were discovered to have certain tax-exempt attributes of purchased zero coupon bonds, acquired by the Bank in its investment portfolio since the late 1990's and in a prior acquisition, and therefore, the accretion of the discount should not have been treated as taxable. The total amount of related book accretion recognized in income to date was $\$ 4.6$ million, creating life to date deferred taxes of approximately $\$ 1.6$ million. Since this amount had built up over many years, the impact on each of the prior periods was not material. Therefore, WesBanco made a current period adjustment to correct the prior period accrual in accordance with SEC

Staff Accounting Bulletin \#108 and other related accounting guidance. For 2007 year-to-date, the effective tax rate, without the aforementioned tax adjustment, increased to $22.7 \%$ as compared to $19.6 \%$ for 2006 , due primarily to higher taxable income and a lower percentage of tax-exempt income to total income.

## FINANCIAL CONDITION

## TABLE 6. COMPOSITION OF SECURITIES

| (dollars in thousands) | June 30, |  |  | cember 31, 2006 | \$ Change | \% <br> Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  |  |  |  |  |
| Securities available-for-sale (at fair value): |  |  |  |  |  |  |
| Other government agencies and corporations | \$ | 102,841 |  | \$ | 117,066 \$ | $(14,225)$ | (12.2\%) |
| Mortgage-backed securities |  | 272,752 |  | 254,703 | 18,049 | 7.1\% |
| Obligations of states and political subdivisions |  | 345,640 |  | 17,586 | 328,054 | 1865.4\% |
| Corporate equity securities |  | 5,160 |  | 6,165 | $(1,005)$ | (16.3\%) |
| Total securities available-for-sale |  | 726,393 |  | 395,520 | 330,873 | 83.7\% |
| Securities held-to-maturity (at amortized cost): |  |  |  |  |  |  |
| Obligations of states and political subdivisions |  | - |  | 341,187 | $(341,187)$ | (100.0\%) |
| Total securities | \$ | 726,393 | \$ | 736,707 \$ | $(10,314)$ | (1.4\%) |
| Available-for-sale securities: |  |  |  |  |  |  |
| Weighted average yield at the respective period end |  | 5.57\% |  | 4.70\% |  |  |
| As a \% of total securities |  | 100.0\% |  | 53.7\% |  |  |
| Weighted average life (in years) |  | 4.0 |  | 3.4 |  |  |
| Held-to-maturity securities: |  |  |  |  |  |  |
| Weighted average yield at the respective period end |  | - |  | 6.79\% |  |  |
| As a \% of total securities |  | - |  | 46.3\% |  |  |
| Weighted average life (in years) |  | - |  | 4.1 |  |  |

Total investment securities, which are a source of liquidity for WesBanco as well as a contributor to interest income, decreased by $1.4 \%$ from December 31, 2006 to June 30, 2007. The decrease is largely due to a reduction in the securities portfolio to fund certain cash flow financing activities. Additionally, the recognition of a $\$ 5.8$ million gain on the transfer of securities from held-to-maturity to available-for-sale during the first quarter of 2007 was offset by net unrealized losses of $\$ 6.5$ million on securities available-for-sale during the first half of 2007.

Effective March 31, 2007, all held-to-maturity securities were transferred to available-for-sale. The securities were transferred to increase the level of securities available to pledge as collateral to support municipal deposits and other deposits and borrowings that may require pledged collateral. The securities transferred were obligations of states and political subdivisions which have only limited use as pledged collateral due to various state and municipal laws and other restrictions. Some securities transferred had a cost basis in excess of fair value. Management has the intent and ability to hold the securities until recovery of their cost. Upon recovery, management may sell securities and purchase securities that can be better utilized as pledged collateral. The amortized cost of the transferred securities, at the date of transfer, was $\$ 334.9$ million; and the net after tax gain relating to the transfer of $\$ 3.5$ million was recognized in other comprehensive income. WesBanco does not intend to use the held-to-maturity security classification in the foreseeable future for purchased securities.

## LOANS AND CREDIT RISK

The loan portfolio is WesBanco's single largest balance sheet asset classification and the largest source of interest income. The risk that borrowers will be unable or unwilling to repay their obligations and default on loans is inherent in all lending activities. In addition to the inherent risk of a change in a borrower's repayment capacity, economic conditions and other factors beyond WesBanco's control can adversely impact credit risk. WesBanco's primary goal in managing credit risk is to minimize the impact of default by an individual borrower or group of borrowers. Credit risk is managed through the initial underwriting process as well as through ongoing monitoring and administration of the loan portfolio that varies by category. WesBanco's credit policies establish standard underwriting guidelines for each type of loan and require an appropriate evaluation of the credit characteristics of each borrower. This evaluation includes the borrower's repayment capacity; the adequacy of collateral, if any, to secure the loan; and other factors unique to each loan that may increase or mitigate its risk.

WesBanco's loan portfolio consists of the five major categories set forth in Table 7. WesBanco makes loans for business and consumer purposes. Business purpose loans consist of construction, commercial and commercial real estate loans, while consumer purpose loans consist of residential real estate loans, home equity and other consumer loans. Each category entails certain distinct elements of risk that impact the manner in which those loans are underwritten, monitored, and administered. WesBanco does not have any material direct exposure to sub-prime residential real estate loans.

## TABLE 7. COMPOSITION OF LOANS

| (unaudited, in thousands) | June 30, 2007 |  |  | December 31, 2006 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount $\begin{gathered}\text { \% of } \\ \text { Loans }\end{gathered}$ |  |  | Amount |  | \% of <br> Loans |
| Loans: ${ }^{(1)}$ |  |  |  |  |  |  |
| Commercial | \$ | 403,451 | 14.2\% | \$ | 409,347 | 14.1\% |
| Commercial real estate |  | 1,157,055 | 40.8\% |  | 1,165,823 | 40.0\% |
| Residential real estate |  | 841,512 | 29.7\% |  | 896,533 | 30.8\% |
| Home equity |  | 155,231 | 5.5\% |  | 161,602 | 5.6\% |
| Consumer |  | 272,549 | 9.6\% |  | 274,908 | 9.4\% |
| Total portfolio loans |  | 2,829,798 | 99.8\% |  | 2,908,213 | 99.9\% |
| Loans held for sale |  | 6,778 | 0.2\% |  | 3,170 | 0.1\% |
| Total Loans | \$ | 2,836,576 | 100.0\% | \$ | 2,911,383 | 100.0\% |

${ }^{(1)}$ Loans are presented gross of the allowance for loan losses, and net of unearned income on consumer loans and unamortized net deferred loan fees.

Total loans decreased $2.6 \%$ between December 31, 2006 and June 30, 2007 primarily due to planned decreases in residential real estate loans and customer payoffs of home equity lines of credit. Loan growth has been somewhat restrained due to WesBanco's strategy of selling most residential mortgages to the secondary market, reduced market opportunities for residential mortgages, construction loans and home equity loans in the current higher interest rate environment, accelerated payoffs of commercial real estate loans, and lower overall commercial line usage. Residential real estate loans decreased $6.1 \%$ due to a slow down in new home sales and refinance activity. Home equity lines of credit and consumer loans have decreased due to lower consumer demand. WesBanco has focused on maintaining margins, and prudent underwriting standards, for all segments of the portfolio in a highly competitive environment, resulting in lower levels of new loan activity.

Non-performing assets consist of non-accrual and renegotiated loans, other real estate acquired through or in lieu of foreclosure, bank premises held for sale, and repossessed automobiles acquired to satisfy defaulted consumer loans. Other impaired loans include certain loans that are internally classified as substandard or doubtful.

Loans are placed on non-accrual status when they become past due 90 days or more unless they are both well secured and in the process of collection. Except for certain consumer and residential real estate loans, when a loan is placed on non-accrual, interest income may not be recognized as cash payments are received.

Loans are categorized as renegotiated when WesBanco, for economic or legal reasons related to a borrower's financial difficulties, grants a concession to the borrower that it would not otherwise consider. Concessions that may be granted include a reduction of the interest rate, the amount of accrued interest, or the principal amount of the loan, as well as an extension of the maturity date or the amortization schedule. Loans may be removed from renegotiated status after they have performed according to the renegotiated terms for a period of time. WesBanco has no loans categorized as renegotiated.

Other real estate and repossessed assets consist primarily of real estate acquired through or in lieu of foreclosure and repossessed automobiles or other personal property.

## TABLE 8. NON-PERFORMING ASSETS

|  | June 30, | December 31, |  |
| :--- | ---: | ---: | ---: |
| (unaudited, in thousands) | 2007 | 2006 |  |
| Non-accrual: | $\$$ | 3,218 | $\$$ |
| Commercial | 6,429 | 4,122 |  |
| Commercial real estate | 3 | 11,910 |  |
| Residential real estate | - | 102 |  |
| Home equity | 1 | - |  |
| Consumer | - | 20 |  |
| Loans held for sale | 9,651 | - |  |
| $\quad$ Total non-performing loans |  | 4,067 | 4,154 |
| Other real estate owned and repossessed assets | $\$$ | 13,718 | $\$$ |
| Total non-performing assets |  | 20,206 |  |

Non-performing loans, which are defined as non-accrual and renegotiated loans, decreased $\$ 6.5$ million between December 31, 2006 and June 30, 2007. All categories of non-performing loans decreased, with the largest decline of $\$ 5.5$ million in commercial real estate, primarily due to payoffs and improvements in loan quality.

Other impaired loans consists of loans that are internally risk graded as substandard or doubtful when they are not fully secured by collateral or the observable market price for a loan is less than its outstanding balance. Other impaired loans continue to accrue interest, have not been renegotiated, and may not be delinquent or have a record of delinquent payments. Other impaired loans totaled $\$ 5.3$ million and $\$ 3.0$ million at June 30, 2007 and December 31, 2006, respectively. The increase is due to two commercial loans that have been recently classified as impaired and one commercial loan that is no longer considered impaired as a result of reductions in the outstanding balance.

## TABLE 9. LOANS ACCRUING INTEREST PAST DUE 90 DAYS OR MORE

|  | June 30, |  | December 31, |  |
| :--- | ---: | ---: | ---: | ---: |
| (unaudited, in thousands) | 2007 | 2006 |  |  |
| Commercial and industrial | $\$$ | 818 | $\$$ | 693 |
| Commercial real estate |  | 3,687 | 2,697 |  |
| Residential real estate | 2,485 | 1,951 |  |  |
| Home equity | 432 | 579 |  |  |
| Consumer | 447 | 568 |  |  |
| Total portfolio loans past due 90 days or more |  | 7,869 | 6,488 |  |
| Loans held for sale |  | - | - |  |
| Total loans past due 90 days or more |  | 7,869 | $\$$ | 6,488 |

Loans past due 90 days or more and still accruing interest increased from December 31, 2006 to June 30, 2007 primarily due to increases in residential and commercial real estate due to the effect of higher interest rates and a slower economy.

## ALLOWANCE FOR LOAN LOSSES

The allowance for loan losses at June 30, 2007 decreased $\$ 0.1$ million from December 31, 2006 primarily due to decreases in the allowance for commercial and commercial real estate, partially offset by increases in the allowance for residential real estate and home equity lines of credit. Although the allowance dropped slightly, the ratio of allowance for loan losses to total loans increased to $1.13 \%$ at June 30, 2007 from 1.10\% at December 31, and 1.05\% at June 30, 2006 due to increases in the allowance for residential real estate and home equity lines of credit. The ratio of the allowance for loan losses to total non-performing loans also increased to $331 \%$ at June 30, 2007 from $229 \%$ at June 30, 2006. The decrease in the allowance for commercial and commercial real estate loans is attributable to lower general reserves as a result of decreases in outstanding balances and lower non-performing loans in these categories. However, specific reserves pursuant to SFAS No. 114 increased $\$ 0.8$ million between December 31, 2006 and June 30, 2007 as a result of two newly classified but performing loans that are less than fully secured by the collateral. The increased allowances in residential real estate and home equity lines of credit reflect current trends in charge offs and recoveries, increases in 90 day past due loans, higher interest rates, general economic conditions and other external factors such as problems in sub-prime residential real estate lending that impact these categories of loans.

Net charge-offs declined by $\$ 2.6$ million in the second quarter and $\$ 2.3$ million for the year-to-date period primarily due to the $\$ 3.1$ million charge off in the second quarter of 2006 relating to a single commercial loan participation. This decrease was partially offset by increases in charge offs relating to home equity and other consumer loans.

## TABLE 10. ALLOWANCE FOR LOAN LOSSES

|  | For the Six Months Ended |  |  |
| :--- | :---: | :---: | :---: |
|  | June 30, | June 30, |  |
| (dollars in thousands) | 2007 | 2006 |  |
| Beginning balance of allowance for loan losses | $\$$ | 31,979 | $\$$ |
| Provision for loan losses | 2,960 | 30,957 |  |
| Chis |  | 4,903 |  |

Charge-offs:

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Commercial and industrial ..... 770 ..... 3,323
Commercial real estate ..... 516 ..... 601
Residential real estate ..... 149 ..... 188
Home equity ..... 265Consumer1,828113
Total loan charge-offs ..... 3,528 ..... 6,0271,802
Deposit account overdrafts ..... 462
443
Total loan and deposit account overdraft charge-offs 3,990 ..... 6,470
Recoveries:
Commercial ..... 52 ..... 307
Commercial real estate ..... 116 ..... 16
Residential real estate ..... 29 ..... 33
Home equity
662
Consumer ..... 790120Deposit account overdrafts
859
Total loan recoveries ..... 1,146
3,011 ..... 31,928
\$ 31,928
Net loan and deposit account overdraft charge-offs
Ending balance of allowance for loan losses ..... 5,268

Ending balance of allowance for loan losses $\$$
Net charge-offs as a percentage of average total loans:
Commercial real estate
Residential real estate
Home equity
Consumer
Total loan charge-offs
0.36\% ..... 0.03\%
Allowance for loan losses as a percentage of total loans 1.13\% ..... 1.05\%
Allowance for loan losses to total non-performing loans 3.31x ..... 2.29x
Allowance for loan losses to total non-performing loans and loans past due 90 days or more56
979
Total loan and deposit account overdraft recoveries ..... 1,202

## TABLE 11. ALLOCATION OF THE ALLOWANCE FOR LOAN LOSSES

| (unaudited, in thousands) | June 30, |  | Percent of Total | $\begin{gathered} \text { December } \\ 31, \\ 2006 \end{gathered}$ |  | Percent of Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | \$ | 11,254 | 35.2\% | \$ | 11,728 | 36.7\% |
| Commercial real estate |  | 13,179 | 41.3\% |  | 13,915 | 43.5\% |
| Residential real estate |  | 1,939 | 6.1\% |  | 1,258 | 3.9\% |
| Home equity |  | 811 | 2.6\% |  | 400 | 1.3\% |
| Consumer |  | 3,840 | 12.0\% |  | 3,773 | 11.8\% |
| Deposit account overdrafts |  | 905 | 2.8\% |  | 904 | 2.8\% |
| Total allowance for loan losses | \$ | 31,928 | 100.0\% | \$ | 31,978 | 100.0\% |
| Components of the allowance for loan losses: |  |  |  |  |  |  |
| General reserves pursuant to SFAS No. 5 | \$ | 29,858 |  | \$ | 30,704 |  |
| Specific reserves pursuant to SFAS No. 114 |  | 2,070 |  |  | 1,274 |  |

Total allowance for loan losses \$ 31,928 \$ 31,978

Although the allowance for loan losses is allocated as described in Table 11, the total is available to absorb actual losses in any category of the loan portfolio along with deposit account overdraft losses. Management believes the allowance for loan losses is appropriate to absorb probable credit losses associated with the loan portfolio and deposit overdrafts at June 30, 2007. In the event that management's estimation
of probable losses does not materialize, future adjustments may be necessary to reflect differences between original estimates of loss in previous periods and actual observed losses in subsequent periods.

In addition to the allowance for loan losses, an allowance for credit losses associated with unfunded commitments, which is reported in other liabilities, was established in the second quarter of 2007. The allowance for credit losses associated with unfunded commitments is determined using methodology similar to that used to determine the allowance for loan losses, but also considers the probability that such commitments will be drawn by borrowers. The allowance for credit losses associated with unfunded commitments was $\$ 0.3$ million and zero as of June 30, 2007 and December 31, 2006, respectively.

## DEPOSITS

## TABLE 12. DEPOSITS

(unaudited, in thousands)
Non-interest bearing demand
Interest bearing demand
Money market
Savings deposits
Certificates of deposit
Total deposits

|  | June 30, | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | ---: | ---: |
| 2007 |  | 2006 | \$ Change | \% Change |  |
| $\$$ | 394,660 | $\$$ | 401,909 | $\$$ | $(7,249)$ |$)(1.8 \%)$

Deposits, which represent WesBanco's primary source of funds, are offered in various account forms at various rates through WesBanco's 78 branches in West Virginia, Ohio and Western Pennsylvania. Total deposits remained relatively unchanged between December 31, 2006 and June 30, 2007.

Money market deposits increased $7.7 \%$ in the first half of 2007 due to the introduction in the fourth quarter of 2006 of a new higher rate money market product structured to improve WesBanco's competitive position for customers focused on higher short term rates. The increase in money market deposits and increases in certificates of deposits were offset by decreases in non-interest bearing and interest bearing demand deposits and in savings deposits.

Certificates of deposit totaling approximately $\$ 1.2$ billion are scheduled to mature within the next year. WesBanco may experience an overall higher cost associated with certificates of deposits as they mature and may need to continue to increase its rates on certificates of deposit in order to remain competitive. WesBanco will continue to focus on deposit growth and improving its overall mix of transaction accounts to total deposits as well as offering special promotions on certain certificates of deposit maturities and savings products based on competition, sales strategies, liquidity needs and wholesale borrowing costs. Customer preferences in the current interest rate environment have been primarily focused on short-term certificates of deposit and higher rate money market accounts.

## BORROWINGS

## TABLE 13. BORROWINGS



Borrowings are a significant source of funding for WesBanco, however, in the current flatter yield curve environment, borrowings are often more expensive than other available funding sources. As a result, in the second quarter of 2007, WesBanco continued to reduce borrowings through reductions in other short-term borrowings, utilizing proceeds from paydowns on the loan portfolio.

Other short-term borrowings, which consist of federal funds purchased, securities sold under agreements to repurchase, treasury tax and loan notes and a revolving line of credit, at June 30, 2007 were $\$ 197.9$ million compared to $\$ 202.6$ million at December 31, 2006. The decrease was primarily due to the reduction in repurchase agreements, offset in part by an increase in the revolving line of credit.

The revolving line of credit is a senior obligation of the parent company that provides for borrowings with interest accruing at the one month LIBOR plus 90 basis points. It is currently being utilized for general corporate purposes, including WesBanco's share repurchase plan. On June 22, 2007, WesBanco entered into an agreement to amend the revolving line of credit facility which increased the maximum aggregate borrowings to $\$ 48.0$ million and extended the scheduled maturity date to May 31, 2009. It had an outstanding balance of $\$ 26.0$ million at June 30, 2007 and $\$ 8.0$ million at December 31, 2006. WesBanco is in compliance with all loan covenants.

## CAPITAL RESOURCES

Shareholders' equity was $\$ 405.6$ million at June 30, 2007 compared to $\$ 416.9$ million at December 31, 2006. Total equity was increased by current six month earnings of $\$ 24.2$, which was offset by the payment of dividends of $\$ 11.5$ million and the repurchase of shares totaling
$\$ 23.9$ million. As of June 30, 2007, WesBanco had purchased 629,998 shares to complete a repurchase plan approved by the Board of Directors in January 2006 and 131,400 shares were repurchased under a new one million share repurchase plan approved by WesBanco's Board of Directors in March 2007 leaving 868,600 shares remaining to be purchased under the plan. In February 2007, WesBanco's Board of Directors authorized the increase of its dividend from $\$ 0.265$ per share to $\$ 0.275$ per share, a $3.8 \%$ increase. This dividend increase represented the twenty-second consecutive year of dividend increases for WesBanco.

WesBanco is subject to risk-based capital guidelines that measure capital relative to risk-weighted assets and off-balance sheet instruments. WesBanco and the Bank maintain Tier 1, Total Capital and Leverage ratios well above minimum regulatory levels. There are various legal limitations under federal and state laws that limit the payment of dividends from the Bank to the parent company. As of June 30, 2007, WesBanco could receive, without prior
regulatory approval, a dividend of up to $\$ 10.8$ million from the Bank.
The following table summarizes various capital and risk-based amounts and ratios for WesBanco and the Bank, which have generally increased as a percentage of total assets over the last nine months due to the decrease in total assets:

| (Unaudited, dollars in thousands) | Minimum <br> Value ${ }^{(1)}$ | Well Capitalized (2) | June 30, 2007 |  |  | December 31, 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Amount | Ratio | Amount | Ratio |
| WesBanco, Inc. |  |  |  |  |  |  |  |
| Tier 1 Leverage | 4.00\% ${ }^{(3)}$ | N/A | \$ | 356,095 | 9.21\% \$ | 365,591 | 9.27\% |
| Tier 1 Capital to Risk-Weighted | 4.00\% | 6.00\% |  | 356,095 | 11.98\% | 365,591 | 12.35\% |
| Assets |  |  |  |  |  |  |  |
| Total Capital to Risk-Weighted | 8.00\% | 10.00\% |  | 388,456 | 13.07\% | 397,741 | 13.44\% |
| Assets |  |  |  |  |  |  |  |

## WesBanco Bank, Inc.

| Tier 1 Leverage | $4.00 \%$ | $5.00 \%$ | 369,556 | $9.58 \%$ | 363,647 | $9.24 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Tier 1 Capital to Risk-Weighted | $4.00 \%$ | $6.00 \%$ | 369,556 | $12.50 \%$ | 363,647 | $12.35 \%$ |
| Assets |  |  |  |  |  |  |
| Total Capital to Risk-Weighted | $8.00 \%$ | $10.00 \%$ | 401,917 | $13.59 \%$ | 395,796 | $13.44 \%$ |

Assets
${ }^{(1)}$ Minimum requirements to remain adequately capitalized.
${ }^{(2)}$ Well capitalized under prompt corrective action regulations.
${ }^{(3)}$ Minimum requirement is $3 \%$ for certain highly-rated bank holding companies.

## LIQUIDITY RISK

Liquidity is defined as the degree of readiness to convert assets into cash with minimum loss. Liquidity risk is managed through WesBanco's ability to provide adequate funds to meet changes in loan demand, unexpected outflows in deposits and other borrowings as well as to take advantage of market opportunities and meet operating cash needs. This is accomplished by maintaining liquid assets in the form of securities, sufficient borrowing capacity and a stable core deposit base. Liquidity is centrally monitored by WesBanco's Asset/Liability Management Committee ("ALCO").

WesBanco determines the degree of required liquidity by the relationship of total holdings of liquid assets to the possible need for funds to meet unexpected deposit losses and/or loan demands. The ability to quickly convert assets to cash at a minimal loss is a primary function of WesBanco's investment portfolio management. Federal funds sold and U.S. Treasury and government agency securities maturing within three months are classified as secondary reserve assets. These secondary reserve assets, combined with the cash flow from the loan portfolio and the remaining sectors of the investment portfolio, and other sources, adequately meet the liquidity requirements of WesBanco.

Securities are the principal source of liquidity in total assets. Securities totaled $\$ 726.4$ million at June 30, 2007, all of which were classified as available-for-sale. At June 30, 2007, WesBanco has approximately $\$ 28.1$ million in securities scheduled to mature within one year. Additional cash flows may be anticipated from approximately $\$ 113.6$ million in callable bonds, which have call dates within the next year and from loans scheduled to mature within the next year of $\$ 352.6$ million, At June 30, 2007, WesBanco had $\$ 69.4$ million of cash and cash equivalents, a portion of which may also serve as an additional source of liquidity.

Deposit flows are another principal factor affecting overall bank liquidity. Deposits totaled $\$ 3.0$ billion at June 30, 2007. Deposit flows are impacted by current interest rates, products and rates offered by WesBanco versus its competition, as well as customer behavior. Certificates of deposit scheduled to mature within one year totaled $\$ 1.2$ billion at June 30, 2007. In addition to the relatively stable core deposit base, the Bank maintains a line of credit with
the FHLB as an additional funding source, the available line of credit with the FHLB at June 30, 2007 approximated $\$ 1,109.6$ million. At June 30, 2007, WesBanco had unpledged available-for-sale securities with a book value of $\$ 424.3$ million that could be used for collateral or sold. The FHLB carries certain blanket liens on WesBanco's mortgage-related securities and certain mortgage loans. Alternative funding sources may include the issuance of additional junior subordinated debt within allowed capital guidelines, utilization of existing lines of credit with third party banks along with seeking other lines of credit, borrowings under repurchase agreement lines, increasing deposit rates to attract additional funds, accessing brokered deposits as well as selling certain investment securities categorized as available-for-sale in order to maintain adequate levels of liquidity.

The principal sources of the parent company liquidity are dividends from the Bank, cash and investments on hand, and a revolving line of credit with another bank. There are various legal limitations under federal and state laws that limit the payment of dividends from the Bank to the parent company. As of June 30, 2007, WesBanco could receive without prior regulatory approval a dividend of up to $\$ 10.8$ million from the Bank. Additional liquidity is provided by the parent company's security portfolio of $\$ 4.5$ million, and an available line of credit with an independent commercial bank of $\$ 48.0$ million of which $\$ 26.0$ million was outstanding at June 30 , 2007. WesBanco intends to fund the cash portion of the Oak Hill Financial acquisition with available corporate funds including the unused portion of the line of credit.

At June 30, 2007, WesBanco had outstanding commitments to extend credit in the ordinary course of business approximating $\$ 578.5$ million compared to $\$ 528.9$ million at December 31, 2006. On a historical basis, only a small portion of these commitments will result in an outflow of funds.

Management believes WesBanco has sufficient current liquidity to meet current obligations to borrowers, depositors and others.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The disclosures set forth in this item are qualified by the section captioned "Forward-Looking Statements" included in Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations, of this report.

## MARKET RISK

The primary objective of WesBanco's ALCO is to maximize net interest income within established policy parameters. This objective is accomplished through the management of balance sheet composition, market risk exposures arising from changing economic conditions and liquidity risk.

Market risk is defined as the risk of loss due to adverse changes in the fair value of financial instruments resulting from fluctuations in interest rates and equity prices. Management considers interest rate risk WesBanco's most significant market risk. Interest rate risk is the exposure to adverse changes in net interest income due to changes in interest rates. Consistency of WesBanco's net interest income is largely dependent on effective management of interest rate risk. As interest rates change in the market, rates earned on interest rate sensitive assets and rates paid on interest rate sensitive liabilities do not necessarily move concurrently. Differing rate sensitivities may arise because fixed rate assets and liabilities may not have the same maturities or because variable rate assets and liabilities differ in the timing and/or the percentage of rate changes.

WesBanco's ALCO, comprised of senior management, monitors and manages interest rate risk within Board approved policy limits. Interest rate risk is monitored primarily through the use of an earnings simulation model. The model is highly dependent on assumptions, which change regularly as the balance sheet and interest rates change. The key assumptions and strategies employed are analyzed quarterly and reviewed by ALCO.

The earnings simulation model projects changes in net interest income resulting from the effect of changes in interest rates. Certain shortcomings are inherent in the methodologies used in the earnings simulation model. Modeling changes in net interest income requires making certain assumptions regarding prepayment rates, callable bonds, and adjustments to non-time deposit interest rates which may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. Prepayment assumptions and adjustments to non-time deposit rates at varying levels of interest rates are based primarily on historical experience and current market rates. Security portfolio maturities and prepayments are assumed to be reinvested in similar instruments and callable bond forecasts are adjusted at varying levels of interest rates. While we believe such assumptions to be reasonable, there can be no assurance that assumed prepayment rates, callable bond forecasts and non-time deposit rate changes will approximate actual future results. Moreover, the net interest income sensitivity chart presented in Table 1, "Net Interest Income Sensitivity," assumes the composition of interest sensitive assets and liabilities existing at the beginning of the period remains constant over the period being measured and also assumes that a particular change in interest rates is reflected uniformly across the yield curve regardless of the duration of the maturity or repricing of specific assets and liabilities. Since the assumptions used in modeling changes in interest rates are uncertain, the simulation analysis should not be relied upon as being indicative of actual results. The analysis may not consider all actions that WesBanco could employ in response to changes in interest rates.

Interest rate risk policy limits are determined by measuring the anticipated change in net interest income over a twelve month period assuming an immediate and sustained 200 basis point increase or decrease in market interest rates compared to a stable rate or base model. WesBanco's current policy limits this exposure to $+/-10.0 \%$ of net interest income from the base model for a twelve month period. Table 1, "Net Interest Income Sensitivity," shows WesBanco's interest rate sensitivity at June 30, 2007 and December 31, 2006 assuming both a 200 and 100 basis point interest rate change, compared to a base model.

## TABLE 1. NET INTEREST INCOME SENSITIVITY

| Immediate Change in | Percentage <br> Change in <br> Net Interest Income from Base over <br> One Year | ALCO |  |
| :---: | :---: | :---: | :---: |
| Interest Rates | June 30,2007 | December 31, 2006 | Guidelines |
| (basis points) | $(6.5 \%)$ | $(6.7 \%)$ | $+/-10.0 \%$ |
| +200 | $(2.9 \%)$ | $(3.3 \%)$ | N/A |
| +100 | $3.4 \%$ | $2.8 \%$ | N/A |
| -100 | $4.3 \%$ | $2.5 \%$ | $+/-10.0 \%$ |

Although the federal funds rate has remained at $5.25 \%$ since June 30, 2006, management currently believes such rate will remain relatively consistent for the next few months. The direction of rates for 2008 has not yet been determined by the ALCO. During the second quarter, interest rates increased for all maturities except for short-term rates, as opposed to the inverted nature of the interest rate curve over much of the last twelve months. The inverted curve has caused many banks to experience a reduction in their net interest margins due to funding costs increasing at a faster pace than asset yields have risen. The interest rate curve shifted early in the third quarter of 2007 to an inverted position once again, and it is expected to remain inverted or slightly positively-sloped for the remainder of the year.

Management believes an increase or decrease of 200 basis points in rates is unlikely over the near term. The earnings simulation model projects that net interest income for the next twelve month period would decrease if interest rates were to rise immediately by 100 and 200 basis points, respectively, and increase if rates declined by 100 and 200 basis points, with these data points relatively similar to those measured at December 31, 2006, and an increasing bias toward falling rates, improving margins. The slight decrease in liability sensitivity between December 31, 2006 and June 30, 2007 is a result of changes in balance sheet composition and a continued reduction in the size of the balance sheet. As an alternative to the immediate rate shock analysis, the ALCO monitors interest rate risk by ramping or increasing interest rates 200 basis points gradually over a twelve month period. WesBanco's current policy limits this exposure to $+/-5.0 \%$ of net interest income from the base model for a twelve-month period. Management believes that the ramping analysis reflects a more realistic movement of interest rates, whereas the immediate rate shock reflects a worse case scenario. The simulation model using the 200 basis point ramp increase analysis projects as of June 30, 2007 that net interest income would decrease $2.06 \%$ over the next twelve months, compared to a $1.23 \%$ decrease at December 31, 2006.

WesBanco's ALCO evaluates various strategies to reduce the exposure to interest rate fluctuations. These strategies for much of 2006 emphasized reducing liability sensitivity in anticipation of continued rising interest rates, but over the last several quarters have focused on the potential for falling interest rates later in the current economic cycle. Among the strategies that are evaluated from time to time are the possible reduction of certain FHLB borrowings, managing the level of WesBanco's fixed rate residential real estate loans maintained in the loan portfolio versus selling them in the secondary market, purchasing or originating adjustable rate loans, remixing of the loan portfolio as residential mortgages paydown into shorter-lived, higher-yielding commercial loans, offering special maturity, competitively priced short-term certificates of deposit to offset runoff in other deposit accounts, and in certain markets, regionally pricing certain deposit types to increase sales volume. Other strategies include emphasizing marketing programs to grow lower cost transaction accounts, and using the CDARS ${ }^{\circledR}$ program and structured repurchase agreements and structured convertible FHLB advances as alternative wholesale borrowing sources versus federal funds purchased and ordinary mid-term FHLB borrowings. WesBanco has permitted a portion of loan paydowns to reduce FHLB borrowings and to improve overall liquidity and interest rate sensitivity in the second quarter. The potential use of interest rate swap agreements to match fund certain long-term commercial loans or as a fair value or cash flow hedge against certain asset and liability types, and using investment security cash flows to fund realized loan growth or to pay down short-term borrowings are also evaluated as potential strategies by ALCO.

## ITEM 4. CONTROLS AND PROCEDURES

EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES—WesBanco's Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO") have concluded that WesBanco's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended), based on their evaluation of these controls and procedures as of the end of the period covered by this Form $10-\mathrm{Q}$, are effective at the reasonable assurance level as discussed below to ensure that information required to be disclosed by WesBanco in the reports it files under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission and that such information is accumulated and communicated to WesBanco's management, including its principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

LIMITATIONS ON THE EFFECTIVENESS OF CONTROLS—WesBanco's management, including the CEO and CFO, does not expect that WesBanco's disclosure controls and internal controls will prevent all errors and all fraud. A
control system, no matter how well conceived and operated, can provide only reasonable, not absolute assurance that the objectives of the control system are met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls.

CHANGES IN INTERNAL CONTROLS—There were no changes in WesBanco's internal control over financial reporting that occurred during our fiscal quarter ended June 30, 2007 as required by paragraph (d) of Rules 13a-15 and 15d-15 under the Securities Exchange Act of 1934, that materially affected, or are reasonably likely to materially affect, WesBanco's internal control over financial reporting.

## PART II - OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

The Bank has been involved in a case styled Copier Word Processing Supply, Inc. v. WesBanco, Inc., et al. under Civil Action No. 03-C-472, filed in the Circuit Court of Wood County, West Virginia on October 8, 2003. The suit alleges that a former office manager of the plaintiff converted checks payable to the plaintiff by forging the endorsement of its President, endorsing the instruments in her own right, and depositing such checks into her personal account at the Bank. The Complaint alleges such misconduct over an undetermined period and for an undetermined amount. The suit alleges negligence and conversion claims against the Bank over the deposit of the checks. Through continuing discovery, the Bank has identified a number of checks which were deposited to the personal accounts of the former office manager over a period of approximately 10 years. The Circuit Court applied a three year statute of limitations to the action and the plaintiff sought to extend the applicable statute through a continuing tort theory and the question was certified to the West Virginia Supreme Court for resolution. The Court upheld the application of the three year statute of limitations. The case was remanded to the Circuit Court for further proceedings. The plaintiff subsequently asserted that the three year statue should be extended through application of the discovery rule which request was denied by the Circuit Court. The plaintiff is now attempting to appeal the case to the West Virginia Supreme Court for the second time over attempts to extend the statute of limitations.

The Bank believes that the accounting controls and practices of the plaintiff were primarily at fault and substantially contributed to the loss. The plaintiff's employee had previously been convicted of criminal fraud prior to her employment by the plaintiff and was on probation at the time of her employment by plaintiff, and the Bank believes that the failure of the plaintiff to supervise its employee, especially given her prior record, substantially contributed to the loss. Under a comparative fault analysis, the Bank believes that the plaintiff must bear a substantial portion of the loss. Under West Virginia's comparative fault procedures, if the plaintiff is found to be more than $50 \%$ at fault, then the plaintiff may not be permitted a recovery at all in the case.

WesBanco is also involved in other lawsuits, claims, investigations and proceedings which arise in the ordinary course of business. There are no such other matters pending that WesBanco expects to be material in relation to its business, financial condition or results of operations.

As of June 30, 2007, WesBanco had one active one million share stock repurchase plan, with the plan having been approved by the Board of Directors on March 21, 2007. A prior plan for one million shares, approved January 19, 2006, was completed during the second quarter. The shares are purchased for general corporate purposes, which may include potential acquisitions, shareholder dividend reinvestment and employee benefit plans. The timing, price and quantity of purchases are at the discretion of WesBanco, and the plan may be discontinued or suspended at any time.

The following table presents the monthly share purchase activity during the quarter ended June 30, 2007:
$\left.\begin{array}{lrcrrr} & \begin{array}{c}\text { Total } \\ \text { Number of } \\ \text { Shares } \\ \text { Purchased }\end{array} & \begin{array}{c}\text { Average } \\ \text { Price Paid } \\ \text { per Share }\end{array} & \begin{array}{c}\text { Total Number of } \\ \text { Shares Purchased } \\ \text { as Part of Publicly } \\ \text { Announced Plans }\end{array} & \begin{array}{c}\text { Maximum Number } \\ \text { of Shares that May }\end{array} \\ \text { Yeriod Be Purchased } \\ \text { Under the Plans }\end{array}\right]$
(1) Consists of open market purchases transacted in the KSOP and dividend reinvestment plans. N/A - Not applicable

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Refer to the information previously disclosed under Item 4 of Part II of the Form 10-Q filed by WesBanco on May 9, 2007 for the quarter ended March 31, 2007.

## ITEM 6. EXHIBITS

31.1 Chief Executive Officer's Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2 Chief Financial Officer's Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1 Chief Executive Officer's and Chief Financial Officer's Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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## SIGNATURES

Pursuant to the requirement of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## WESBANCO, INC.

Date: August 3, 2007
/s/ Paul M. Limbert
Paul M. Limbert
President and Chief Executive Officer

Date: August 3, 2007
/s/ Robert H. Young
Robert H. Young
Executive Vice President and Chief
Financial Officer

