**GENTEX CORP** 

Form 10-O

November 02, 2018

GENTEX CORPORATION10-QLarge Accelerated

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# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

(Mark one)

**QUARTERLY** 

**REPORT** 

**PURSUANT** 

**TO SECTION** 

ij 13 OR 15(d)

OF THE

**SECURITIES** 

**EXCHANGE** 

**ACT OF 1934** 

For the quarterly period ended September 30, 2018 or

**TRANSITION** 

REPORT

**PURSUANT** 

TO SECTION

13 OR 15(d)

OF THE

**SECURITIES** 

**EXCHANGE** 

**ACT OF 1934** 

For the transition period from to

Commission File Number: 0-10235

## **GENTEX CORPORATION**

(Exact name of registrant as specified in its charter)

#### Michigan 38-2030505

(State or other

jurisdiction of

(I.R.S. Employer incorporation or Identification No.)

organization)

600 N.

Centennial. Zeeland,

49464

Michigan

(Address of

principal executive (Zip Code)

offices)

(616) 772-1800

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes: b No: o

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes: p No: o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or emerging growth company. See the definitions of "large accelerated filer", "accelerated filer", "smaller reporting company", and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated

filer

Accelerated filer

Non-accelerated

filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial or accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

Indicate by a check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes: o No: p
APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PRECEEDING FIVE YEARS:
Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities

Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes: o No: o APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

**Shares** 

Class

Outstanding, October 19,

2018

Common Stock,

\$.06 Par

<sup>N,</sup> 262,116,951

Value

# GENTEX CORPORATION AND SUBSIDIARIES For the Three and Nine Months Ended September 30, 2018 FORM 10-Q Index

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# PART I —FINANCIAL INFORMATION Item 1. Unaudited Consolidated Financial Statements. GENTEX CORPORATION AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS As of September 30, 2018 and December 31, 2017

| •   | September 30, 2018 | 3             | December 31, 2017<br>(Note) |               |  |
|---|--------------------|---------------|-----------------------------|---------------|--|
| ASSETS<br>CURRENT<br>ASSETS   |                    |               |                             |               |  |
| Cash and cash equivalents   | \$                 | 194,017,041   | \$                          | 569,734,496   |  |
| Short-term investments  | 143,623,541        |               | 152,538,054                 |               |  |
| Accounts receivable, net  | 247,322,101        |               | 231,121,788                 |               |  |
| Inventories   | 213,394,037        |               | 216,765,583                 |               |  |
| Prepaid expenses and other  | 29,201,873         |               | 14,403,902                  |               |  |
| Total current assets  | 827,558,593        |               | 1,184,563,823               |               |  |
| PLANT AND<br>EQUIPMENT—NET  | 497,305,597        |               | 492,479,330                 |               |  |
| OTHER ASSETS  |                    |               |                             |               |  |
| Goodwill  | 307,365,845        |               | 307,365,845                 |               |  |
| Long-term investments   | 141,631,510        |               | 57,782,418                  |               |  |
| Intangible assets, net  | 274,500,000        |               | 288,975,000                 |               |  |
| Patents and other assets, net                                       | 21,027,381         |               | 20,887,496                  |               |  |
| Total other assets  | 744,524,736        |               | 675,010,759                 |               |  |
| Total assets  | \$                 | 2,069,388,926 | \$                          | 2,352,053,912 |  |
| <u>LIABILITIES AND</u><br><u>SHAREHOLDERS'</u><br><u>INVESTMENT</u> |                    |               |                             |               |  |
| CURRENT<br>LIABILITIES  |                    |               |                             |               |  |
| Accounts payable  | \$                 | 90,041,982    | \$                          | 89,898,467    |  |
| Current portion of<br>long-term debt                                | _                  |               | 78,000,000                  |               |  |
| Accrued liabilities   | 82,844,508         |               | 75,748,540                  |               |  |
| Total current liabilities   | 172,886,490        |               | 243,647,007                 |               |  |

| DEFERRED INCOME TAXES                          | 53,398,181    |               | 58,888,644    |               |
|--|---------------|---------------|---------------|---------------|
| TOTAL<br>LIABILITIES                           | 226,284,671   |               | 302,535,651   |               |
| SHAREHOLDERS' INVESTMENT                       |               |               |               |               |
| Common stock                                   | 15,727,030    |               | 16,816,879    |               |
| Additional paid-in capital                     | 743,495,999   |               | 723,510,672   |               |
| Retained earnings                              | 1,086,003,216 |               | 1,301,997,327 |               |
| Accumulated other comprehensive (loss) income  | (2,121,990)   |               | 7,193,383     |               |
| Total shareholders' investment                 | 1,843,104,255 |               | 2,049,518,261 |               |
| Total liabilities and shareholders' investment | \$            | 2,069,388,926 | \$            | 2,352,053,912 |

Note: The condensed consolidated balance sheet at December 31, 2017 has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements.

# GENTEX CORPORATION AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME For the Three and Nine Months Ended September 30, 2018 and 2017

|  |       |            |           |            |           |              | Nine Months Ended September 30, |               |
|--|-------|------------|-----------|------------|-----------|--------------|---------------------------------|---------------|
|  | 2018  |            | 2017      |            | 2018      |              | 2017                            |               |
| NET<br>SALES   | \$    | 460,253,43 | 3\$       | 438,627,78 | 6\$       | 1,380,654,97 | 78\$                            | 1,335,302,109 |
| COST OF<br>GOODS<br>SOLD                             | 287,  | 263,147    | 267,398,1 | 126        | 862,231,8 | 319          | 821,063,8                       | 69            |
| Gross<br>profit                                      | 172,  | 990,286    | 171,229,6 | 660        | 518,423,1 | 159          | 514,238,2                       | 40            |
| OPERATIN<br>EXPENSES                                 |       |            |           |            |           |              |                                 |               |
| Engineering research and developmen                  | 26,8  | 88,999     | 24,770,27 | 79         | 80,138,72 | 22           | 75,165,94                       | 6             |
| Selling,<br>general &<br>administrati                |       | 73,376     | 17,386,72 | 29         | 55,658,18 | 39           | 49,708,00                       | 8             |
| Total operating expenses                             | 45,5  | 62,375     | 42,157,00 | )8         | 135,796,9 | 911          | 124,873,9                       | 54            |
| Income<br>from<br>operations                         | 127,  | 427,911    | 129,072,6 | 652        | 382,626,2 | 248          | 389,364,2                       | 86            |
| OTHER<br>INCOME<br>(LOSS)                            |       |            |           |            |           |              |                                 |               |
| Investment income                                    | 3,18  | 0,683      | 2,139,387 | 7          | 8,062,421 | I            | 5,348,052                       |               |
| Other income (loss), net                             | (73,9 | 979)       | (379,996) | )          | 578,655   |              | (1,071,628                      | 3)            |
| Total Other Income                                   | 3,10  | 6,704      | 1,759,391 | 1          | 8,641,076 | 3            | 4,276,424                       |               |
| Income<br>before<br>provision<br>for income<br>taxes | 130,  | 534,615    | 130,832,0 | )43        | 391,267,3 | 324          | 393,640,7                       | 10            |
| PROVISIO   | N19,1 | 98,798     | 40,601,70 | )8         | 59,658,78 | 32           | 117,317,6                       | 87            |

| FOR<br>INCOME<br>TAXES                     |    |               |    |            |               |      |      |             |
|--|----|---------------|----|------------|---------------|------|------|-------------|
| NET<br>INCOME                              | \$ | 111,335,817\$ |    | 90,230,335 | 90,230,335 \$ |      | : \$ | 276,323,023 |
| EARNINGS<br>PER<br>SHARE:                  | 8  |               |    |            |               |      |      |             |
| Basic                                      | \$ | 0.42          | \$ | 0.32       | \$            | 1.23 | \$   | 0.97        |
| Diluted                                    | \$ | 0.42          | \$ | 0.31       | \$            | 1.22 | \$   | 0.96        |
| Cash<br>Dividends<br>Declared<br>per Share | \$ | 0.11          | \$ | 0.10       | \$            | 0.33 | \$   | 0.29        |
| 4  |    |               |    |            |               |      |      |             |

# GENTEX CORPORATION AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME For the Three and Nine Months Ended September 30, 2018 and 2017

|   | Three M | Nine Months Ended<br>September 30, |           |            |               |               |
|---|---------|------------------------------------|-----------|------------|---------------|---------------|
|   | 2018    |                                    | 2017      |            | 2018          | 2017          |
| Net Income  | \$      | 111,335,817                        | \$        | 90,230,335 | \$331,608,542 | \$276,323,023 |
| Other comprehensive income (loss) before tax:   |         |                                    |           |            |               |               |
| Foreign currency translation adjustments  | (1,174  | 4,213)                             | 1,182,152 |            | (2,013,638)   | 2,865,952     |
| Unrealized gains on derivatives   | 16,165  |                                    | 239,215   |            | 98,769        | 1,376,077     |
| Unrealized<br>(losses) gains<br>on debt<br>securities, net                                    | (609,4  | 422)                               | 2,287,103 |            | (932,953)     | 5,409,722     |
| Other comprehensive (loss) income, before tax   | (1,76   | 7,470)                             | 3,708,470 |            | (2,847,822)   | 9,651,751     |
| (Benefit) Expense for income taxes related to components of other comprehensive income (loss) | (124,   | 584)                               | 884,211   |            | (175,177)     | 2,375,031     |
| Other comprehensive (loss) income, net of tax   | (1,642  | 2,886)                             | 2,824,259 |            | (2,672,645)   | 7,276,720     |