CITIZENS FINANCIAL SERVICES INC Form 10-O May 10, 2017 **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10 Q [X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES **EXCHANGE ACT OF 1934** For the quarterly period ended March 31, 2017 Or [ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES **EXCHANGE ACT OF 1934** For the transition period from\_\_\_\_\_\_ to Commission file number 0 13222 CITIZENS FINANCIAL SERVICES, INC. (Exact name of registrant as specified in its charter) **PENNSYLVANIA** 23 2265045 (State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.) 15 South Main Street Mansfield, Pennsylvania 16933 (Address of principal executive offices)(Zip Code) Registrant's telephone number, including area code: (570) 662 2121 N/A (Former Name, former address and former fiscal year, if changed since last report) Indicate by check mark whether the registrant (1) has filed all reports to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes \_\_X\_ No\_\_\_\_ Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer", "accelerated filer", "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

(§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required

to submit and post such files). Yes \_\_X\_\_ No\_\_\_\_

Large accelerated	
filer	Accelerated
filer _X	
Non-accelerated filer	Smaller
reporting company (Do not check if a smaller reporting	<del></del>
company)	Emerging
growth company	
If an emerging growth company, indicate by check mark if the regis period for complying with any new or revised financial accounting s Exchange Act.	
Indicate by check mark whether the registrant is a shell company (as Yes NoX	s defined in Rule 12b-2 of the Exchange Act).
The number of outstanding shares of the Registrant's Common Stoc	k, as of May 2, 2017, was 3,320,366.

Citizens Financial Services, Inc.

Form 10-Q

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# CITIZENS FINANCIAL SERVICES, INC. CONSOLIDATED BALANCE SHEET (UNAUDITED)

	March 31	December 31
(in thousands except share data)	2017	2016
ASSETS:		
Cash and due from banks:	\$13,587	¢16.051
Noninterest-bearing Interest-bearing	1,210	\$16,854 900
Total cash and cash equivalents	1,210	17,754
Interest bearing time deposits with other banks	6,708	6,955
Available-for-sale securities	281,773	314,017
Loans held for sale	1,581	1,827
	_,	-,
Loans (net of allowance for loan losses:		
2017, \$9,405 and 2016, \$8,886)	835,902	790,725
Premises and equipment	16,949	17,030
Accrued interest receivable	3,618	4,089
Goodwill	21,089	21,089
Bank owned life insurance	26,389	26,223
Other intangibles	2,012	2,096
Receivable for settlement of security sales	1,297	7,759
Other assets	12,409	13,454
TOTAL ASSETS	\$1,224,524	\$1,223,018
LIABILITIES:		
Deposits:		
Noninterest-bearing	\$157,426	\$147,425
Interest-bearing	880,183	858,078
Total deposits	1,037,609	1,005,503
Borrowed funds	46,836	79,662
Accrued interest payable	612	720
Other liabilities	14,511	13,865
TOTAL LIABILITIES	1,099,568	1,099,750
STOCKHOLDERS' EQUITY:		
Preferred Stock		
\$1.00 par value; authorized 3,000,000 shares March 31, 2017 and December 31, 2016;		
none issued in 2017 or 2016	-	-
Common stock		
\$1.00 par value; authorized 15,000,000 shares; issued 3,704,375 at March 31, 2017 and		
December 31, 2016	3,704	3,704
Additional paid-in capital	42,256	42,250
Retained earnings	93,172	91,278
Accumulated other comprehensive loss	(1,421)	(1,392)
Treasury stock, at cost: 388,190 shares at March 31, 2017		
and 384,671 shares at December 31, 2016	(12,755)	(12,572)

TOTAL STOCKHOLDERS' EQUITY TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY

124,956 123,268

\$1,224,524 \$1,223,018

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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# CITIZENS FINANCIAL SERVICES, INC. CONSOLIDATED STATEMENT OF INCOME (UNAUDITED)

(61.11621122)	Three Months End March 31,	
(in thousands, except share and per share data) INTEREST INCOME:	2017	2016
Interest and fees on loans	\$9,717	\$8,596
Interest and rees on roans  Interest-bearing deposits with banks	35	\$6,590 71
Investment securities:	33	/ 1
Taxable	804	944
Nontaxable	668	771
Dividends	76	80
TOTAL INTEREST INCOME	11,300	10,462
INTEREST EXPENSE:	,	,
Deposits	1,045	1,074
Borrowed funds	258	183
TOTAL INTEREST EXPENSE	1,303	1,257
NET INTEREST INCOME	9,997	9,205
Provision for loan losses	615	135
NET INTEREST INCOME AFTER		
PROVISION FOR LOAN LOSSES	9,382	9,070
NON-INTEREST INCOME:		
Service charges	1,058	1,102
Trust	221	196
Brokerage and insurance	191	209
Gains on loans sold	101	46
Investment securities gains, net	172	27
Earnings on bank owned life insurance	166	170
Other	126	166
TOTAL NON-INTEREST INCOME	2,035	1,916
NON-INTEREST EXPENSES:	4.210	2.002
Salaries and employee benefits	4,319	3,882
Occupancy	527	445
Furniture and equipment	139	157
Professional fees	310	287
FDIC insurance	105 281	157 150
Pennsylvania shares tax Amortization of intangibles	76	82
ORE expenses	90	92
Other	1,344	1,660
TOTAL NON-INTEREST EXPENSES	7,191	6,912
Income before provision for income taxes	4,226	4,074
Provision for income taxes	923	791
NET INCOME	\$3,303	\$3,283
PER COMMON SHARE DATA:		
Net Income - Basic	\$1.00	\$0.98
Net Income - Diluted	\$1.00	\$0.98
Cash Dividends Paid	\$0.425	\$0.411

Number of shares used in computation - basic 3,313,616 3,356,573 Number of shares used in computation - diluted 3,313,636 3,356,573

The accompanying notes are an integral part of these unaudited consolidated financial statements.

# CITIZENS FINANCIAL SERVICES, INC. CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

	Three Months Ended March 31,			
(in thousands)		2017		2016
Net income		\$3,303		\$3,283
Other comprehensive income (loss):				
Change in unrealized gains on available for sale securities	70		1,694	1
Income tax effect	(24)	)	(577	)
Change in unrecognized pension cost	60		61	
Income tax effect	(21)	)	(21	)
Less: Reclassification adjustment for investment security gains included in net				
income	(172)	)	(27	)
Income tax effect	58		9	
Other comprehensive income (loss), net of tax		(29)		1,139
Comprehensive income		\$3,274		\$4,422

The accompanying notes are an integral part of these unaudited consolidated financial statements.

## CITIZENS FINANCIAL SERVICES, INC. CONSOLIDATED STATEMENT OF CASH FLOWS

CONSOLIDATED STATEMENT OF CASH FLOWS					
		Three Months Ended			
(UNAUDITED)					
	March 31,				
(in thousands)	2017	2016			
CASH FLOWS FROM OPERATING ACTIVITIES:					
Net income	\$3,303	\$3,283			
Adjustments to reconcile net income to net					
cash provided by operating activities:					
Provision for loan losses	615	135			
Depreciation and amortization	108	76			
Amortization and accretion of investment securities	382	567			
Deferred income taxes	(174)	(115)			
Investment securities gains, net	(172)	(27)			
Earnings on bank owned life insurance	(166)	(170)			
Originations of loans held for sale	(4,727)	(3,913)			
Proceeds from sales of loans held for sale	5,075				
Realized gains on loans sold	(101)	(46)			
Decrease in accrued interest receivable	471				
Decrease in accrued interest payable	(108)				
Other, net	1,801	,			
Net cash provided by operating activities	6,307	,			
CASH FLOWS FROM INVESTING ACTIVITIES:	,	,			
Available-for-sale securities:					
Proceeds from sales	18,766	5,020			
Proceeds from maturity and principal repayments	29,858				
Purchase of securities		(25,840)			
Purchase of interest bearing time deposits with other banks	(746)				
Proceeds from redemption of regulatory stock	2,617				
Purchase of regulatory stock	(1,288)				
Net increase in loans		(4,454)			
Purchase of premises and equipment	(113)				
Proceeds from sale of interest bearing time deposits with other banks	750	-			
Proceeds from sale of foreclosed assets held for sale	125	289			
Net cash used in investing activities		(15,282)			
CASH FLOWS FROM FINANCING ACTIVITIES:	(0,550 )	(13,202)			
Net increase in deposits	32,106	29,780			
Proceeds from long-term borrowings	2	2			
Net increase in short-term borrowed funds	(32,828)	_			
Purchase of treasury and restricted stock	(396)				
Dividends paid	, ,	(1,377)			
Net cash (used) provided by financing activities	(2,314)				
Net (decrease) increase in cash and cash equivalents		12,995			
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	17,754				
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$14,797	\$37,379			
Supplemental Disclosures of Cash Flow Information:					
Interest paid	\$1,411	\$1,331			
Income taxes paid	\$-	\$450			
Loans transferred to foreclosed property	\$307	\$64			
- •					

Investments and time deposits sold and not settled

\$1,297 \$-

The accompanying notes are an integral part of these unaudited consolidated financial statements.

CITIZENS FINANCIAL SERVICES, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### Note 1 - Basis of Presentation

Citizens Financial Services, Inc. (individually and collectively with its direct and indirect subsidiaries, the "Company") is a Pennsylvania corporation and the holding company of its wholly owned subsidiary, First Citizens Community Bank (the "Bank"), and of the Bank's wholly owned subsidiary, First Citizens Insurance Agency, Inc. ("First Citizens Insurance").

The accompanying consolidated financial statements have been prepared pursuant to rules and regulations of the Securities and Exchange Commission ("SEC") and in conformity with U.S. generally accepted accounting principles. Because this report is based on an interim period, certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles have been condensed or omitted. Certain of the prior year amounts have been reclassified to conform with the current year presentation. Such reclassifications had no effect on net income or stockholders' equity. All material inter company balances and transactions have been eliminated in consolidation.

In the opinion of management of the Company, the accompanying interim financial statements at March 31, 2017 and for the periods ended March 31, 2017 and 2016 include all adjustments, consisting of only normal recurring adjustments, necessary for a fair presentation of the financial condition and the results of operations for the periods. In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. The financial performance reported for the Company for the three month period ended March 31, 2017 is not necessarily indicative of the results to be expected for the full year. This information should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2016.

### Note 2 - Earnings per Share

The following table sets forth the computation of earnings per share. Earnings per share calculations give retroactive effect to stock dividends declared by the Company.

Net income applicable to common stock	Three month March 31, 2017 \$3,303,000	2016
Basic earnings per share computation Weighted average common shares outstanding Earnings per share - basic	3,313,616 \$1.00	3,356,573 \$0.98
Diluted earnings per share computation Weighted average common shares outstanding for basic earnings per share Add: Dilutive effects of restricted stock Weighted average common shares outstanding for dilutive earnings per share Earnings per share - diluted	3,313,616 20 3,313,636 \$1.00	3,356,573 - 3,356,573 \$0.98

For the three months ended March 31, 2017 and 2016, there were 2,087 and 5,325 shares, respectively, related to the restricted stock plan that were excluded from the diluted earnings per share calculations since they were anti-dilutive. These anti-dilutive shares had per share prices ranging from \$49.87-\$53.15 for the three month period ended March

31, 2017 and per share prices ranging from \$46.69-\$53.15 for the three month period ended March 31, 2016.

### Note 3 - Income Tax Expense

Income tax expense is less than the amount calculated using the statutory tax rate, primarily as a result of tax-exempt income earned from state and municipal securities and loans and investments in affordable housing tax credits.

## Investments in Qualified Affordable Housing Projects

As of March 31, 2017 and December 31, 2016, the Company was invested in four partnerships that provide affordable housing. The balance of the investments, which is included within other assets in the Consolidated Balance Sheet, was \$660,000 and \$700,000 as of March 31, 2017 and December 31, 2016, respectively. Investments purchased prior to January 1, 2015, are accounted for utilizing the effective yield method. As of March 31, 2017, the Company had \$811,000 of tax credits remaining that will be recognized over 5.75 years. Tax credits of \$35,000 and \$50,000 were recognized as a reduction of tax expense during the three months ended March 31, 2017 and 2016, respectively. Amortization of the investment included in other expenses on the Consolidated Statement of Income was \$40,000 and \$65,000 during the three months ended March 31, 2017 and 2016, respectively.

#### Note 4 – Investments

The amortized cost, gross unrealized gains and losses, and fair value of investment securities at March 31, 2017 and December 31, 2016 were as follows (in thousands):

		Gross	Gross	
	Amortized	Unrealized	Unrealized	Fair
March 31, 2017	Cost	Gains	Losses	Value
Available-for-sale securities:				
U.S. agency securities	\$147,624	\$ 297	\$ (263	\$147,658
Obligations of state and				
political subdivisions	87,082	1,500	(339	88,243
Corporate obligations	3,000	95	-	3,095
Mortgage-backed securities in				
government sponsored entities	41,292	82	(256	) 41,118
Equity securities in financial				
institutions	899	760	-	1,659
Total available-for-sale securities	\$279,897	\$ 2,734	\$ (858	\$281,773
December 31, 2016				
Available-for-sale securities:				
U.S. agency securities	\$170,276	\$ 407	\$ (269	\$170,414
U.S. treasury securities	2,999	1	-	3,000
Obligations of state and				
political subdivisions	95,956	1,463	(493	96,926
Corporate obligations	3,000	50	-	3,050
Mortgage-backed securities in				
government sponsored entities	37,987	88	(347	37,728
Equity securities in financial institutions	1,821	1,078	-	2,899
Total available-for-sale securities	\$312,039	\$ 3,087	\$ (1,109	\$314,017

The following table shows the Company's gross unrealized losses and fair value of the Company's investments with unrealized losses that are not deemed to be other-than-temporarily impaired, aggregated by investment category and length of time, which individual securities have been in a continuous unrealized loss position, at March 31, 2017 and December 31, 2016 (in thousands). As of March 31, 2017, the Company owned 80 securities whose fair value was

less than their cost basis.

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	Less than '	Twelve		Twelve	M	onths or				
	Months			Greater				Total		
		Gross			G	iross			Gross	
	Fair	Unrealized	1	Fair	U	Inrealized	l	Fair	Unrealize	d
March 31, 2017	Value	Losses		Value	L	osses		Value	Losses	
U.S. agency securities	\$61,938	\$ (263	)	\$-	\$	-		\$61,938	\$ (263	)
Obligations of state and										
political subdivisions	18,733	(279	)	2,117		(60	)	20,850	(339	)
Mortgage-backed securities in										
government sponsored entities	23,028	(221	)	3,159		(35	)	26,187	(256	)
Total securities	\$103,699	\$ (763	)	\$5,276	\$	(95	)	\$108,975	\$ (858	)
December 31, 2016										
U.S. agency securities	\$50,947	\$ (269	)	\$-	\$	-		\$50,947	\$ (269	)
Obligations of states and										
political subdivisions	28,398	(472	)	767		(21	)	29,165	(493	)
Mortgage-backed securities in										
government sponsored entities	26,717	(330	)	753		(17	)	27,470	(347	)
Total securities	\$106,062	\$ (1,071	)	\$1,520	\$	(38	)	\$107,582	\$ (1,109	)

As of March 31, 2017 and December 31, 2016, the Company's investment securities portfolio contained unrealized losses on agency securities issued or backed by the full faith and credit of the United States government or are generally viewed as having the implied guarantee of the U.S. government, obligations of states and political subdivisions and mortgage backed securities issued by government sponsored entities. For fixed maturity investments management considers whether the present value of cash flows expected to be collected are less than the security's amortized cost basis (the difference defined as the credit loss), the magnitude and duration of the decline, the reasons underlying the decline and the Company's intent to sell the security or whether it is more likely than not that the Company would be required to sell the security before its anticipated recovery in market value, to determine whether the loss in value is other than temporary. Once a decline in value is determined to be other than temporary, if the Company does not intend to sell the security, and it is more likely than not that it will not be required to sell the security before recovery of the security's amortized cost basis, the charge to earnings is limited to the amount of credit loss. Any remaining difference between fair value and amortized cost (the difference defined as the non-credit portion) is recognized in other comprehensive income, net of applicable taxes. Otherwise, the entire difference between fair value and amortized cost is charged to earnings. For equity securities where the fair value has been significantly below cost for one year, the Company's policy is to recognize an impairment loss unless sufficient evidence is available that the decline is not other than temporary and a recovery period can be predicted. The Company has concluded that any impairment of its investment securities portfolio outlined in the above table is not other than temporary and is the result of interest rate changes, sector credit rating changes, or issuer-specific rating changes that are not expected to result in the non-collection of principal and interest during the period.

Proceeds from sales of securities available-for-sale for the three months ended March 31, 2017 and 2016 were \$18,766,000 and \$5,020,000, respectively. The gross gains and losses were as follows (in thousands):

Three Months Ended March 31, 2017 2016

Gross gains \$172 \$27

Gross losses - - -Net gains \$172 \$27

Investment securities with an approximate carrying value of \$206.5 million and \$206.3 million at March 31, 2017 and December 31, 2016, respectively, were pledged to secure public funds and certain other deposits.

Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. The amortized cost and fair value of debt securities (excludes equity securities) at March 31, 2017, by contractual maturity, are shown below (in thousands):

	Amortized	
		Fair
	Cost	Value
Available-for-sale debt securities:		
Due in one year or less	\$36,081	\$36,288
Due after one year through five years	141,531	142,341
Due after five years through ten years	38,172	38,283
Due after ten years	63,214	63,202
Total	\$278,998	\$280,114

#### Note 5 – Loans

The Company grants loans primarily to customers throughout north central, central and south central Pennsylvania and the southern tier of New York. Although the Company had a diversified loan portfolio at March 31, 2017 and December 31, 2016, a substantial portion of its debtors' ability to honor their contracts is dependent on the economic conditions within these regions. The following table summarizes the primary segments of the loan portfolio and how those segments are analyzed within the allowance for loan losses as of March 31, 2017 and December 31, 2016 (in thousands):

		Individually evaluated	Loans acquired with deteriorated	Collectively evaluated
	Total	for	credit	for
March 31, 2017	Loans	impairment	quality	impairment
Real estate loans:				
Residential	\$203,817	\$ 945	\$ 35	\$ 202,837
Commercial	267,097	6,347	1,965	258,785
Agricultural	156,299	3,476	737	152,086
Construction	26,118	-	-	26,118
Consumer	10,508	2	1	10,505
Other commercial loans	59,800	5,281	863	53,656
Other agricultural loans	24,227	1,612	-	22,615
State and political subdivision loans	97,441	-	-	97,441
Total	845,307	17,663	3,601	824,043
Allowance for loan losses	9,405	404	-	9,001
Net loans	\$835,902	\$ 17,259	\$ 3,601	\$ 815,042
December 31, 2016				
Real estate loans:				
Residential	\$207,423	\$ 957	\$ 35	\$ 206,431
Commercial	252,577	5,742	1,969	244,866
Agricultural	123,624	3,346	738	119,540
Construction	25,441	-	-	25,441
Consumer	11,005	-	4	11,001
Other commercial loans	58,639	5,994	621	52,024
Other agricultural loans	23,388	1,654	-	21,734

State and political subdivision loans	97,514	-	-	97,514
Total	799,611	17,693	3,367	778,551
Allowance for loan losses	8,886	487	-	8,399
Net loans	\$790,725	\$ 17,206	\$ 3,367	\$ 770,152

Purchased loans acquired in The First National Bank of Fredericksburg (FNB) acquisition were recorded at fair value on their purchase date without a carryover of the related allowance for loan losses.

Upon acquisition, the Company evaluated whether an acquired loan was within the scope of ASC 310-30, Receivables-Loans and Debt Securities Acquired with Deteriorated Credit Quality. Purchased credit-impaired ("PCI") loans are loans that have evidence of credit deterioration since origination and it is probable at the date of acquisition that the Company will not collect all contractually required principal and interest payments. Based upon management's review, there were no material increases or decreases in the expected cash flows of these loans between December 11, 2015 (the "acquisition date") and March 31, 2017. The fair value of PCI loans, on the acquisition date, was determined, primarily based on the fair value of the loans' collateral. The carrying value of PCI loans was \$3,601,000 and \$3,367,000 at March 31, 2017 and December 31, 2016, respectively.

The carrying value of the PCI loans was determined by projected discounted contractual cash flows.

Changes in the accretable yield for PCI loans were as follows for the three months ended March 31, 2017 and 2016, respectively (in thousands):

	March	March
	31,	31,
	2017	2016
Balance at beginning of period	\$389	\$ 637
Accretion	(114)	(86)
Balance at end of period	\$275	\$ 551

The following table presents additional information regarding loans acquired with specific evidence of deterioration in credit quality under ASC 310-30 (in thousands):

	March	
	31,	December
	2017	31, 2016
Outstanding balance	\$6,688	\$ 6,487
Carrying amount	3,601	3,367

The segments of the Company's loan portfolio are disaggregated into classes to a level that allows management to monitor risk and performance. Residential real estate mortgages consist primarily of 15 to 30 year first mortgages on residential real estate, while residential real estate home equity loans are consumer purpose installment loans or lines of credit with terms of 15 years or less secured by a mortgage which is often a second lien on residential real estate. Commercial real estate loans are business purpose loans secured by a mortgage on commercial real estate. Agricultural real estate loans are loans secured by a mortgage on real estate used in agriculture production. Construction real estate loans are loans secured by residential or commercial real estate used during the construction phase of residential and commercial projects. Consumer loans are typically unsecured or primarily secured by assets other than real estate and overdraft lines of credit are typically secured by customer deposit accounts. Other commercial loans are loans for commercial purposes primarily secured by non-real estate collateral. Other agricultural loans are loans for agricultural purposes primarily secured by non-real estate collateral. State and political subdivision loans are loans to state and local municipalities for capital and operating expenses or tax free loans used to finance commercial development.

Management considers other commercial loans, other agricultural loans, state and political subdivision loans, commercial real estate loans and agricultural real estate loans which are 90 days or more past due to be impaired. Management will also consider a loan impaired based on other factors it becomes aware of, including the customer's results of operations and cash flows or if the loan is modified in a troubled debt restructuring. In addition, certain residential mortgages, home equity and consumer loans that are cross collateralized with commercial relationships that are determined to be impaired may also be classified as impaired. Impaired loans are analyzed to determine if it is probable that all amounts will not be collected according to the contractual terms of the loan agreement. If

management determines that the value of the impaired loan is less than the recorded investment in the loan (net of previous charge-offs, deferred loan fees or costs and unamortized premium or discount), impairment is recognized through an allocation of the allowance for loan losses or a charge-off to the allowance for loan losses.

The following table includes the recorded investment and unpaid principal balances for impaired financing receivables by class, excluding PCI loans, with the associated allowance amount, if applicable (in thousands):

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		Recorded	Recorded		
	Unpaid	Investment	Investment	Total	
	Principal	With No	With	Recorded	Related
March 31, 2017	Balance	Allowance	Allowance	Investment	Allowance
Real estate loans:					
Mortgages	\$949	\$ 568	\$ 322	\$ 890	\$ 28
Home Equity	55	-	55	55	10
Commercial	8,628	5,937	410	6,347	47
Agricultural	3,487	2,146	1,330	3,476	103
Construction	-	-	-	-	-
Consumer	2	-	2	2	2
Other commercial loans	5,797	4,806	475	5,281	195
Other agricultural loans	1,612	1,593	19	1,612	19
State and political					
subdivision loans	-	-	-	-	-
Total	\$20,530	\$ 15,050	\$ 2,613	\$ 17,663	\$ 404
December 31, 2016					
Real estate loans:	*	<b>+</b> -			
Mortgages	\$953	\$ 570	\$ 330	\$ 900	\$ 22
Home Equity	57	-	57	57	10
Commercial	7,958	5,697	45	5,742	45
Agricultural	3,347	2,000	1,347	3,347	54
Construction	-	-	-	-	-
Consumer	-	-	-	-	-
Other commercial loans	6,159	5,135	859	5,994	326
Other agricultural loans	1,653	1,629	24	1,653	30
State and political					
subdivision loans	-	-	-	-	-
Total	\$20,127	\$ 15,031	\$ 2,662	\$ 17,693	\$ 487

The following tables includes the average balance of impaired financing receivables by class and the income recognized on these receivables for the three month periods ended March 31, 2017 and 2016(in thousands):

	For the Three Months Ended									
	March 3	1, 20	)17			March 31, 2016				
				Int	erest			Inte	rest	
	Average	Int	terest	Inc	come	Average	e In	Income		
	Recorded Income		Recognized		Recorded Income			Reco	ognized	
	Investme	enRecognized		Cash Basis		InvestmenRecognized			Casl	n Basis
Real estate loans:										
Mortgages	\$894	\$	3	\$	-	\$391	\$	4	\$	-
Home Equity	56		1		-	60		1		-
Commercial	5,793		24		3	6,179		26		-
Agricultural	3,382		31		-	165		2		-
Construction	-		-		-	-		-		-
Consumer	1		-		-	-		-		-
Other commercial loans	5,597		40		10	5,952		66		1
Other agricultural loans	1,627		23		-	105		1		-
State and political										

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subdivision loans	-	-	-	-		-	-
Total	\$17,350	\$ 122	\$ 13	\$12,852 \$	5	100	\$ 1

## Credit Quality Information

For commercial real estate, agricultural real estate, construction, other commercial, other agricultural and state and political subdivision loans, management uses a nine grade internal risk rating system to monitor credit quality. The first five categories are considered not criticized and are aggregated as "Pass" rated. The criticized rating categories utilized by management generally follow bank regulatory definitions. The definitions of each rating are defined below:

Pass (Grades 1-5) – These loans are to customers with credit quality ranging from an acceptable to very high quality ·and are protected by the current net worth and paying capacity of the obligor or by the value of the underlying collateral.

Special Mention (Grade 6) – This loan grade is in accordance with regulatory guidance and includes loans where a potential weakness or risk exists, which could cause a more serious problem if not corrected.

Substandard (Grade 7) – This loan grade is in accordance with regulatory guidance and includes loans that have a ·well-defined weakness based on objective evidence and be characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected.

Doubtful (Grade 8) – This loan grade is in accordance with regulatory guidance and includes loans that have all the weaknesses inherent in a substandard asset. In addition, these weaknesses make collection or liquidation in full highly questionable and improbable, based on existing circumstances.

Loss (Grade 9) – This loan grade is in accordance with regulatory guidance and includes loans that are considered uncollectible, or of such value that continuance as an asset is not warranted.

To help ensure that risk ratings are accurate and reflect the present and future capacity of borrowers to repay the loan as agreed, the Company's loan rating process includes several layers of internal and external oversight. The Company's loan officers are responsible for the timely and accurate risk rating of the loans in each of their portfolios at origination and on an ongoing basis under the supervision of management. All commercial and agricultural loans are reviewed annually to ensure the appropriateness of the loan grade. In addition, the Company engages an external consultant on at least an annual basis to 1) review a minimum of 55% of the dollar volume of the commercial loan portfolio on an annual basis, 2) review new loans originated for over \$1.0 million in the last year, 3) review a majority of borrowers with commitments greater than or equal to \$1.0 million, 4) review selected loan relationships over \$750,000 which are over 30 days past due or classified Special Mention, Substandard, Doubtful, or Loss, and 5) such other loans which management or the consultant deems appropriate.

The following tables represent credit exposures by internally assigned grades as of March 31, 2017 and December 31, 2016 (in thousands):

		Special						Ending
March 31, 2017	Pass	Mention	Substandard	Dou	ubtful	Los	SS	Balance
Real estate loans:								
Commercial	\$240,229	\$14,732	\$ 12,136	\$ -	-	\$ -	-	\$267,097
Agricultural	143,715	7,835	4,749	-	-	-		156,299
Construction	26,118	-	-	-	-	-	-	26,118
Other commercial loans	53,657	1,560	4,498	8	85	-	-	59,800
Other agricultural loans	21,218	1,300	1,709	-	-	-		24,227
State and political								
subdivision loans	83,548	13,095	798	-	-	-		97,441
Total	\$568,485	\$38,522	\$ 23,890	\$ 8	85	\$ -		\$630,982

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		Special					Ending
December 31, 2016	Pass	Mention	Substandard	Do	ubtful	Loss	Balance
Real estate loans:							
Commercial	\$225,185	\$14,045	\$ 13,347	\$	-	\$ -	\$252,577
Agricultural	110,785	8,231	4,608		-	-	123,624
Construction	25,441	-	-		-	-	25,441
Other commercial loans	51,396	2,049	5,105		89	-	58,639
Other agricultural loans	20,178	1,733	1,477		-	-	23,388
State and political							
subdivision loans	83,620	13,066	828		-	-	97,514
Total	\$516,605	\$39,124	\$ 25,365	\$	89	\$ -	\$581,183

For residential real estate mortgages, home equity and consumer loans, credit quality is monitored based on whether the loan is performing or non-performing, which is typically based on the aging status of the loan and payment activity, unless a specific action, such as bankruptcy, repossession, death or significant delay in payment occurs to raise awareness of a possible credit event. Non-performing loans include those loans that are considered nonaccrual, described in more detail below, and all loans past due 90 or more days and still accruing. The following table presents the recorded investment in those loan classes based on payment activity as of March 31, 2017 and December 31, 2016 (in thousands):

March 31, 2017	Performing	Non-performing		PCI	Total
Real estate loans:					
Mortgages	\$ 145,446	\$	1,539	\$35	\$147,020
Home Equity	56,566		231	-	56,797
Consumer	10,395		112	1	10,508
Total	\$ 212,407	\$	1,882	\$36	\$214,325
December 31, 2016					
Real estate loans:					
Mortgages	\$ 147,047	\$	1,648	\$35	\$148,730
Home Equity	58,438		255	-	\$58,693
Consumer	10,892		109	4	\$11,005
Total	\$ 216,377	\$	2,012	\$39	\$218,428

Aging Analysis of Past Due Financing Receivables

Management further monitors the performance and credit quality of the loan portfolio by analyzing the age of the portfolio as determined by the length of time a recorded payment is past due. The following table includes an aging analysis of the recorded investment of past due financing receivables as of March 31, 2017 and December 31, 2016 (in thousands):

							Total	90 Days or
	30-59	60-89		Total			Total	Greater
	Days Past	Days Past	90 Days Or	Past			Financing	and
March 31, 2017	Due	Due	Greater	Due	Current	PCI	Receivables	Accruing
Real estate loans:								
Mortgages	\$315	\$49	\$988	\$1,352	\$145,633	\$35	\$ 147,020	\$ 230
Home Equity	156	85	188	429	56,368	-	56,797	146
Commercial	301	645	3,973	4,919	260,213	1,965	267,097	58
Agricultural	22	-	1,338	1,360	154,202	737	156,299	334
Construction	-	-	-	-	26,118	-	26,118	-
Consumer	90	35	110	235	10,272	1	10,508	22
Other commercial loans	161	2	2,597	2,760	56,177	863	59,800	-
Other agricultural loans	774	-	225	999	23,228	-	24,227	225
State and political								
subdivision loans	-	-	-	-	97,441	-	97,441	-
Total	\$1,819	\$816	\$9,419	\$12,054	\$829,652	\$3,601	\$ 845,307	\$ 1,015
Loans considered non-accrual	\$77	\$10	\$8,404	\$8,491	\$1,991	\$-	\$ 10,482	
Loans still accruing	1,742	806	1,015	3,563	827,661	3,601	834,825	
Total	\$1,819	\$816	\$9,419	\$12,054	\$829,652	\$3,601	\$ 845,307	
December 31, 2016								
Real estate loans:								
Mortgages	\$630	\$36	\$1,109	\$1,775	\$146,920	\$35	\$ 148,730	\$ 173
Home Equity	384	49	209	642	58,051	-	58,693	160
Commercial	1,757	58	4,302	6,117	244,491	1,969	252,577	-
Agricultural	-	-	1,145	1,145	121,741	738	123,624	-
Construction	-	-	-	-	25,441	-	25,441	-
Consumer	115	40	83	238	10,763	4	11,005	67
Other commercial loans	95	35	4,004	4,134	53,884	621	58,639	-
Other agricultural loans	43	34	5	82	23,306	-	23,388	5
State and political								
subdivision loans	-	-	-	-	97,514	-	97,514	-
Total	\$3,024	\$252	\$10,857	\$14,133	\$782,111	\$3,367	\$ 799,611	\$ 405
Loans considered non-accrual	\$172	\$ 105	\$10,452	\$10,729	\$725	\$-	\$ 11,454	
Loans still accruing	2,852	147	405	3,404	781,386	3,367	788,157	
Total	\$3,024	\$252	\$10,857	\$14,133	\$782,111	\$3,367	\$ 799,611	

## Nonaccrual Loans

Loans are considered for non-accrual status upon reaching 90 days delinquency, although the Company may be receiving partial payments of interest and partial repayments of principal on such loans or if full payment of principal and interest is not expected. Additionally, if management is made aware of other information including bankruptcy, repossession, death, or legal proceedings, the loan may be placed on non-accrual status. If a loan is 90 days or more past due and is well secured and in the process of collection, it may still be considered accruing.

The following table reflects the financing receivables, excluding PCI loans, on non-accrual status as of March 31, 2017 and December 31, 2016, respectively. The balances are presented by class of financing receivable (in thousands):

	March	
	31,	December
	2017	31, 2016
Real estate loans:		
Mortgages	\$1,309	\$ 1,475
Home Equity	85	95
Commercial	4,448	4,445
Agricultural	1,322	1,340
Consumer	90	42
Other commercial loans	3,228	4,057
	\$10,482	\$ 11,454

## **Troubled Debt Restructurings**

In situations where, for economic or legal reasons related to a borrower's financial difficulties, management may grant a concession for other than an insignificant period of time to the borrower that would not otherwise be considered, the related loan is classified as a Troubled Debt Restructuring (TDR). Management strives to identify borrowers in financial difficulty early and work with them to structure more affordable terms before their loan reaches nonaccrual status. These restructured terms may include rate reductions, principal forgiveness, payment forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of the collateral. In cases where borrowers are granted new terms that provide for a reduction of interest or principal, or both, management measures any impairment on the restructuring by calculating the present value of the revised loan terms and comparing this balance to the Company's investment in the loan prior to the restructuring. As these loans are individually evaluated, they are excluded from pooled portfolios when calculating the allowance for loan and lease losses and a separate allocation within the allowance for loan and lease losses is provided. Management continually evaluates loans that are considered TDRs, including payment history under the modified loan terms, the borrower's ability to continue to repay the loan based on continued evaluation of their operating results and cash flows from operations. Based on this evaluation management would no longer consider a loan to be a TDR when the relevant facts support such a conclusion. As of March 31, 2017 and December 31, 2016, included within the allowance for loan losses are reserves of \$27,000 and \$29,000 respectively, that are associated with loans modified as TDRs.

Loan modifications that are considered TDRs completed during the three months ended March 31, 2017 were as follows (dollars in thousands):

	For th	For the Three Months Ended March 31, 2017										
			Pre-modification					Post-Modification				
			Ou	tstan	di	ng	O	utsta	ndir	ng		
	contracts Inte <b>Text</b> m		Red	Recorded					Recorded			
			Investment InterestTerm					Investment Interest Term				
			Modific Matricolnification				Modific Mitodinfication					
Real estate loans:												
Commercial	-	2	\$ -	- :	\$	703	\$	-	\$	703		
Total	-	2	\$ -	- :	\$	703	\$	-	\$	703		

There were no loan modifications that were considered TDRs during the three months ended March 31, 2016.

Recidivism, or the borrower defaulting on its obligation pursuant to a modified loan, results in the loan once again becoming a non-accrual loan. Recidivism occurs at a notably higher rate than do defaults on new origination loans, so modified loans present a higher risk of loss than do new origination loans. There were no loans that were modified as

TDRs during each 12-month period prior to the current reporting periods, which began January 1, 2017 and 2016 (three month periods) that subsequently defaulted during these reporting periods.

## Allowance for Loan Losses

The following table segregates the allowance for loan losses (ALLL) into the amount required for loans individually evaluated for impairment and the amount required for loans collectively evaluated for impairment as of March 31, 2017 and December 31, 2016, respectively (in thousands):

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March	1 3 i	1, 2017		Decen	nbe	er 31, 2016	
Indivi	d <b>G</b>	dllyectively		Indivi	dŒ	dllectively	
evalua	itet	daluated		evalua	ite	daluated	
for	fc	r		for	fc	r	
impai	rm	<b>apt</b> airment	Total	impai	rim	<b>apt</b> airment	Total
\$38	\$	1,004	\$1,042	\$32	\$	1,032	\$1,064
47		3,618	3,665	45		3,544	3,589
103		1,849	1,952	54		1,440	1,494
-		46	46	-		47	47
2		121	123	-		122	122
195		1,020	1,215	326		1,001	1,327
19		287	306	30		282	312
-		824	824	-		833	833
-		232	232	-		98	98
\$404	\$	9,001	\$9,405	\$487	\$	8,399	\$8,886
	Indivievalua for impair \$38 47 103 - 2 195 19	Individ@evaluated for for impairments \$38 \$47 103 - 2 195 19	impairment  \$38  \$ 1,004 47   3,618 103   1,849 -   46 2   121 195   1,020 19   287 -  824 -  232	Individ Gall ectively evaluate daluated for for impairment Total  \$38 \$ 1,004 \$ 1,042 47 3,618 3,665 103 1,849 1,952 - 46 46 2 121 123 195 1,020 1,215 19 287 306  - 824 824 824 - 232 232	Individ Gallyctively evaluate daluated for for impairment ariment Total impair simpair	Individ@allectively evaluated for for for impairment   Total   impairment   S38	Individ@allectively evaluated for for impairmentairment         Individ@allectively evaluated aluated for for impairment           \$38         \$1,004         \$1,042         \$32         \$ 1,032           47         3,618         3,665         45         3,544           103         1,849         1,952         54         1,440           -         46         46         -         47           2         121         123         -         122           195         1,020         1,215         326         1,001           19         287         306         30         282           -         824         824         -         833           -         232         232         -         98

The following tables roll forward the balance of the ALLL by portfolio segment for the three month periods ended March 31, 2017 and 2016, respectively (in thousands):

	Balance		ee month	s en	dec	l March	31	, 2017		Balance
	at Decemb	er								at March
	31,	•								31,
	2016	C	harge-off	s I	Rec	overies	P	rovisio	n	2017
Real estate loans:			C							
Residential	\$1,064	\$	(45	) \$	\$	-	\$	23		\$1,042
Commercial	3,589		(41	)		4		113		3,665
Agricultural	1,494							458		1,952
Construction	47		-			-		(1	)	46
Consumer	122		(28	)		10		19		123
Other commercial loans	1,327		-			9		(121	)	1,215
Other agricultural loans	312		(5	)				(1	)	306
State and political										
subdivision loans	833		-			-		(9	)	824
Unallocated	98		-			-		134		232
Total	\$8,886	\$	(119	) \$	\$	23	\$	615		\$9,405
			ee month	s en	dec	l March	31	, 2016		
	Balance									Balance
	at									at
	Decemb	er								March
	31,	_			_		_			31,
	2015	C	harge-off	s I	Rec	overies	P	rovisio	n	2016
Real estate loans:										
Residential	\$905	\$	-	9		-	\$	61		\$966
Commercial	3,376		-			4		153		3,533
Agricultural	409							(4	)	405

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Construction	24	-		-	(10 ) 14
Consumer	102	(15	)	39	(30 ) 96
Other commercial loans	1,183	-		6	33 1,222
Other agricultural loans	122				3 125
State and political					-
subdivision loans	593	-		-	73 666
Unallocated	392	-		-	(144 ) 248
Total	\$7,106	\$ (15	) \$	49	\$ 135 \$7,275

The Company allocates the ALLL based on the factors described below, which conform to the Company's loan classification policy and credit quality measurements. In reviewing risk within the Company's loan portfolio, management has determined there to be several different risk categories within the loan portfolio. The ALLL consists of amounts applicable to: (i) residential real estate loans; (ii) residential real estate home equity loans; (iii) commercial real estate loans; (iv) agricultural real estate loans; (v) real estate construction loans; (vi) other commercial and agricultural loans; (vii) consumer loans; (viii) other agricultural loans and (ix) state and political subdivision loans. Factors considered in this process include general loan terms, collateral, and availability of historical data to support the analysis. Historical loss percentages are calculated and used as the basis for calculating allowance allocations. Certain qualitative factors are evaluated to determine additional inherent risks in the loan portfolio, which are not necessarily reflected in the historical loss percentages. These factors are then added to the historical allocation percentage to get the adjusted factor to be applied to non-classified loans. The following qualitative factors are analyzed:

- ·Level of and trends in delinquencies and impaired/classified loans
- §Change in volume and severity of past due loans
- § Volume of non-accrual loans
- § Volume and severity of classified, adversely or graded loans;
- ·Level of and trends in charge-offs and recoveries;
- ·Trends in volume, terms and nature of the loan portfolio;
- Effects of any changes in risk selection and underwriting standards and any other changes in lending and recovery policies, procedures and practices;
- ·Changes in the quality of the Company's loan review system;
- ·Experience, ability and depth of lending management and other relevant staff;
- ·National, state, regional and local economic trends and business conditions
- § General economic conditions
- §Unemployment rates
- § Inflation rate/ Consumer Price Index
- § Changes in values of underlying collateral for collateral-dependent loans;
- Industry conditions including the effects of external factors such as competition, legal, and regulatory requirements on the level of estimated credit losses;
- ·Existence and effect of any credit concentrations, and changes in the level of such concentrations; and
- · Any change in the level of board oversight.

The Company analyzes its loan portfolio each quarter to determine the adequacy of its ALLL.

Loans determined to be TDRs are impaired and for purposes of estimating the ALLL must be individually evaluated for impairment. In calculating the impairment, the Company calculates the present value utilizing an analysis of discounted cash flows. If the present value calculated is below the recorded investment of the loan, impairment is recognized by a charge to the provision for loan and lease losses and a credit to the ALLL.

We continually review the model utilized in calculating the required ALLL. The following are explanations for significant changes in the allowance by portfolio segment during the first three months of 2017:

Residential - There was an increase in the historical loss factor for residential loans when comparing March 31, 2017 to December 31, 2016. The specific reserve for residential loans increased slightly from December 31, 2016 to March 31, 2017. The qualitative factor level of and trend in charge-offs was increased for residential loans due the increase in charged off loans in the quarter. The qualitative factors for changes in levels of and trends in delinquencies, impaired/classified loans were decreased for residential loans due to the decrease in past due, non-accrual and classified loans. The qualitative factor for national, state, regional and local economic trends and business conditions were decreased for residential loan categories due to a decrease in the unemployment rates in the local economy during 2017.

Commercial real estate—There was an increase in the historical loss factor for commercial real estate loans when comparing March 31, 2017 to December 31, 2016. The specific reserve for commercial real estate loans increased slightly from December 31, 2016 to March 31, 2017. The qualitative factor for national, state, regional and local economic trends and business conditions was decreased for all commercial real estate loans due to a decrease in the unemployment rates in the local economy during 2017. The qualitative factors for changes in levels of and trends in delinquencies, impaired/classified loans were decreased for commercial real estate loans due to the decrease in past due and classified loans.

Agricultural real estate – There was no change in the historical loss factor for agricultural real estate loans from December 31, 2016 to March 31, 2017. The specific reserve for agricultural real estate loans increased from December 31, 2016 to March 31, 2017. The qualitative factor for industry conditions, including the effects of external factors such as competition, legal, and regulatory requirements on the level of estimated credit losses, was decreased for agricultural real estate due to the improvement in the ratio of the price received for product sold versus feed costs that has occurred in 2017. The qualitative factor for national, state, regional and local economic trends and business conditions was decreased for agricultural real estate loans due to a decrease in the unemployment rates in the local economy during 2017.

Other commercial - There was a decrease in the historical loss factor for other commercial loans when comparing December 31, 2016 to March 31, 2017. The specific reserve for other commercial loans decreased from December 31, 2016 to March 31, 2017. The qualitative factors for changes in levels of and trends in delinquencies, impaired/classified loans was decreased due to the decrease in past due loans. The qualitative factor for national, state, regional and local economic trends and business conditions was decreased for other commercial loans due to a decrease in the unemployment rates in the local economy during 2017.

The following are explanations for changes in the allowance by portfolio segment during the first three months of 2016:

Residential - There was an increase in the historical loss factor for residential loans when comparing December 31, 2015 to Marth 31, 2016. The specific reserve for residential loans increase between December 31, 2015 and March 31, 2016. The qualitative factors for changes in levels of and trends in delinquencies, impaired/classified loans were increased for residential loans due to an increase in past due, non-accrual and classified loans.

Commercial real estate—There was an increase in the historical loss factor for commercial real estate loans comparing December 31, 2015 to Marth 31, 2016. The specific reserve for commercial real estate loans increased between

December 31, 2015 and March 31, 2016. The qualitative factors for changes in levels of and trends in delinquencies, impaired/classified loans were increased for commercial real estate loans due to an increase in past due, non-accrual and classified loans.

Agricultural real estate – There were no changes in the historical loss factor or specific reserves for agricultural real estate loans from December 31, 2015 to March 31, 2016. The qualitative factor for industry conditions, including the effects of external factors such as competition, legal, and regulatory requirements on the level of estimated credit losses, was increased for agricultural real estate due to the decrease in the price received for product sold and the increase in feed costs that occurred in 2016, which negatively affected customer earnings.

Other commercial - There was a decrease in the historical loss factor for other commercial loans when comparing December 31, 2015 to March 31, 2016. The specific reserve for other commercial loans increased from December 31, 2015 to December 31, 2016. There were no qualitative factor changes in the first quarter of 2016 for other commercial loans.

Other agricultural - There were no changes in the historical loss factor or specific reserves for other agricultural loans from December 31, 2015 to March 31, 2016. The qualitative factor for industry conditions, including the effects of external factors such as competition, legal, and regulatory requirements on the level of estimated credit losses, was increased for other agricultural loans due to the decrease in the price received for product sold and the increase in feed costs that occurred in 2016, which negatively affected customer earnings.

Municipal loans - There was no changes in the historical loss factor or specific reserve for municipal loans from December 31, 2015 to March 31, 2016. There were no qualitative factor changes in the first quarter of 2016 for other commercial loans.

#### Foreclosed Assets Held For Sale

Foreclosed assets acquired in settlement of loans are carried at fair value, less estimated costs to sell, and are included in other assets on the Consolidated Balance Sheet. As of March 31, 2017 and December 31, 2016, included with other assets are \$1,248,000 and \$1,036,000, respectively, of foreclosed assets. As of March 31, 2017, included within the foreclosed assets are \$265,000 of consumer residential mortgages that were foreclosed on or received via a deed in lieu transaction prior to the period end. As of March 31, 2017, the Company has initiated formal foreclosure proceedings on \$1,422,000 of consumer residential mortgages, which have not yet been transferred into foreclosed assets.

### Note 6 – Goodwill and Other Intangible Assets

The following table provides the gross carrying value and accumulated amortization of intangible assets as of March 31, 2017 and December 31, 2016 (in thousands):

	March 31	, 2017	<b>N</b> T .		er 31, 2016	NY .
	Gross carrying value	Accumulated amortization	Net carrying value	Gross carrying value	Accumulated amortization	Net carrying value
Amortized intangible assets (1):						
MSRs	\$1,509	\$ (833	\$676	\$1,471	\$ (787	\$ 684
Core deposit intangibles	1,641	(388	) 1,253	1,641	(320	1,321
Covenant not to compete	125	(42	) 83	125	(34	91
Total amortized intangible assets	\$3,275	\$ (1,262	\$ 2,012	\$3,237	\$ (1,141	\$ 2,096
Unamortized intangible assets:						
Goodwill	\$21,089			\$21,089		
(1) E1-1 (-11						

<sup>(1)</sup> Excludes fully amortized intangible assets

The following table provides the current year and estimated future amortization expense for amortized intangible assets. We based our projections of amortization expense shown below on existing asset balances at March 31, 2017. Future amortization expense may vary from these projections (in thousands):

		Core	Covenant	
		deposit	not to	
	MSRs	intangibles	compete	Total
Three months ended March 31, 2017 (actual)	\$ 47	\$ 68	\$ 8	\$123
Three months ended March 31, 2016 (actual)	\$ 46	\$ 74	\$ 8	\$128
Estimate for year ended December 31,				
Remaining 2017	138	198	23	360
2018	150	236	30	416
2019	119	206	30	355
2020	91	177	-	268
2021	68	147	-	215

Note 7 – Federal Home Loan Bank Stock

The Bank is a member of the FHLB of Pittsburgh and, as such, is required to maintain a minimum investment in stock of the FHLB that varies with the level of advances outstanding with the FHLB. As of March 31, 2017 and December 31, 2016, the Bank's investment in FHLB stock was \$3,213,600 and \$4,542,000, respectively. The stock does not have a readily determinable fair value and, as such, is classified as restricted stock, carried at cost and evaluated by management for impairment. The stock's value is determined by the ultimate recoverability of the par value rather

than by recognizing temporary declines. The determination of whether the par value will ultimately be recovered is influenced by criteria such as the following: (a) a significant decline in net assets of the FHLB as compared to the capital stock amount and the length of time this situation has persisted (b) commitments by the FHLB to make payments required by law or regulation and the level of such payments in relation to the operating performance (c) the impact of legislative and regulatory changes on the customer base of the FHLB and (d) the liquidity position of the FHLB. Management evaluated the stock and concluded that the stock was not impaired for the periods presented herein. Management considered that the FHLB's regulatory capital ratios are sufficient, liquidity appears adequate, new shares of FHLB stock continue to exchange hands at the \$100 par value and the FHLB has repurchased shares of excess capital stock from its members and has paid a quarterly cash dividend.

### Note 8 – Repurchase Agreements

We utilize securities sold under agreements to repurchase to facilitate the needs of our customers and to facilitate secured short-term funding needs. Securities sold under agreements to repurchase are stated at the amount of cash received in connection with the transaction. We monitor collateral levels on a continuous basis. We may be required to provide additional collateral based on the fair value of the underlying securities. Securities pledged as collateral under repurchase agreements are maintained with our safekeeping agents.

The value of the collateral segmented by the remaining contractual maturity of the repurchase agreements in the Consolidated Balance Sheets as of March 31, 2017 and December 31, 2016 is presented in the following tables (in thousands):

		•	ractual	Remaining Contractual Maturity of the Agreements Overnight Greater				
	•			Greater				
	and	Up to		than				
		-	30 -					
		30	90	90				
March 31, 2017	Continuo	ou <b>D</b> ays	Days	days	Total			
Repurchase Agreements:								
U.S. agency securities	\$16,157	\$ -	\$ -	\$2,060 \$2,060	\$18,217			
Total carrying value of collateral pledged	\$16,157	\$ -	\$ -	\$2,060	\$18,217			
Total liability recognized for repurchase agreements					\$15,962			
	Remainin Agreeme	_	ractual	Maturity	of the			
		ents	ractual	Maturity Greater				
	Agreeme	ents	ractual					
	Agreeme Overnigh	ents nt	ractual 30 -	Greater				
	Agreeme Overnigh	ents nt		Greater				
December 31, 2016	Agreeme Overnigh	ents nt Up to	30 - 90	Greater than				
Repurchase Agreements:	Agreeme Overnigh and Continuo	ents  t  Up to  30  ouDays	30 - 90 Days	Greater than 90 days	Total			
Repurchase Agreements: U.S. agency securities	Agreeme Overnight and Continuo \$16,118	ents nt Up to 30 puDays \$ -	30 - 90 Days	Greater than 90 days \$2,059	Total \$18,177			
Repurchase Agreements:	Agreeme Overnigh and Continuo	ents nt Up to 30 puDays \$ -	30 - 90 Days	Greater than 90 days \$2,059	Total \$18,177			

## Note 9 - Employee Benefit Plans

For additional detailed disclosure on the Company's pension and employee benefits plans, please refer to Note 11 of the Company's Consolidated Financial Statements included in the 2016 Annual Report on Form 10-K.

### Noncontributory Defined Benefit Pension Plan

The Bank sponsors a trusteed noncontributory defined benefit pension plan ("Pension Plan") covering substantially all employees and officers hired prior to January 1, 2007. Additionally, the Bank assumed the noncontributory defined benefit pension plan of FNB when it was acquired. The FNB plan was frozen prior to the acquisition and therefore, no additional benefits will accrue for employees covered under that plan. These two plans are collectively referred to herein as "the Plans." The Bank's funding policy is to make annual contributions, if needed, based upon the funding formula developed by the plans' actuary. Any employee with a hire date of January 1, 2007 or later is not eligible to

participate in the Pension Plan.

In lieu of the Pension Plan, employees with a hire date of January 1, 2007 or later are eligible to receive, after meeting certain length of service requirements, an annual discretionary 401(k) plan contribution from the Bank equal to a percentage of an employee's base compensation. The contribution amount, if any, is placed in a separate account within the 401(k) plan and is subject to a vesting requirement.

For employees who are eligible to participate in the Pension Plan, the Pension Plan requires benefits to be paid to eligible employees based primarily upon age and compensation rates during employment. Upon retirement or other termination of employment, employees can elect either an annuity benefit or a lump sum distribution of vested benefits in the Pension Plan.

The following sets forth the components of net periodic benefit costs of the Pension Plan for the three months ended March 31, 2017 and 2016, respectively (in thousands):

	Three N	<b>Months</b>
	Ended	
	March	31,
	2017	2016
Service cost	\$91	\$90
Interest cost	167	172
Expected return on plan assets	(274)	(260)
Net amortization and deferral	60	61
Net periodic benefit cost	\$44	\$63

The Bank expects to contribute \$520,000 to the Pension Plans in 2017.

### **Defined Contribution Plan**

The Company sponsors a voluntary 401(k) savings plan which eligible employees can elect to contribute up to the maximum amount allowable not to exceed the limits of IRS Code Sections 401(k). Under the plan, the Company also makes required contributions on behalf of the eligible employees. For the three months ended March 31, 2017 and 2016, contributions by the Company totaled \$99,000 and \$83,000, respectively.

### Directors' Deferred Compensation Plan

The Company's directors may elect to defer all or portions of their fees until their retirement or termination from service. Amounts deferred under the plan earn interest based upon the highest current rate offered to certificate of deposit customers. Amounts deferred under the plan are not guaranteed and represent a general liability of the Company. At March 31, 2017 and December 31, 2016, an obligation of \$907,000 and \$940,000, respectively, was included in other liabilities for this plan in the Consolidated Balance Sheet. Amounts included in interest expense on the deferred amounts totaled \$5,000 and \$4,000 for each of the three months ended March 31, 2017 and 2016, respectively.

### Restricted Stock Plan

Outstanding,

The Company maintains a Restricted Stock Plan (the "Plan") whereby employees and non-employee corporate directors are eligible to receive awards of restricted stock based upon performance related requirements. Awards granted under the Plan are in the form of the Company's common stock and are subject to certain vesting requirements including continuous employment or service with the Company. In April of 2016, the Company's shareholders authorized a total of 150,000 shares of the Company's common stock to be made available under the Plan. As of March 31, 2017, 145,740 shares remain available to be issued under the Plan. The Plan assists the Company in attracting, retaining and motivating employees to make substantial contributions to the success of the Company and to increase the emphasis on the use of equity as a key component of compensation.

The following table details the vesting, awarding and forfeiting of restricted shares during the three month period ended March 31, 2017:

		Weighted
	Unvested	Average
		Market
	Shares	Price
beginning of period	8,471	\$ 49.10

Granted	150	51.13
Vested	(162	) (51.24 )
Outstanding, end of period	8,459	\$ 49.10

Compensation cost related to restricted stock is recognized, based on the market price of the stock at the grant date, over the vesting period. Compensation expense related to restricted stock was \$50,000 and \$47,000 for the three months ended March 31, 2017 and 2016, respectively. At March 31, 2017, the total compensation cost related to nonvested awards that has not yet been recognized was \$415,000, which is expected to be recognized over the next three years.

## Supplemental Executive Retirement Plan

The Company maintains a non-qualified supplemental executive retirement plan ("SERP") for certain executives to compensate those executive participants in the Company's noncontributory defined benefit pension plan whose benefits are limited by compensation limitations under current tax law. At March 31, 2017 and December 31, 2016, an obligation of \$1,488,000 and \$1,460,000, respectively, was included in other liabilities for this plan in the Consolidated Balance Sheet. Expenses related to this plan totaled \$28,000 and \$30,000 for the three months ended March 31, 2017 and 2016, respectively.

### Salary Continuation Plan

The Company maintains a salary continuation plan for certain employees retained through the acquisition of FNB or that were formerly employed by FNB. At March 31, 2017 and December 31 2016, an obligation of \$720,000 was included in other liabilities for this plan in the Consolidated Balance Sheet. Expenses related to this plan totaled \$13,000 and \$16,000 for the three months ended March 31, 2017 and 2016, respectively.

#### Continuation of Life Insurance Plan

The Company, as part of the acquisition of FNB, has promised a continuation of certain split-dollar life insurance policies that provide coverage to certain persons post-retirement. U.S. generally accepted accounting principles require the recording of post-retirement costs and a liability equal to the present value of the cost of post-retirement insurance during the person's term of service. The estimated present value of future benefits to be paid totaled \$571,000 and \$569,000 as of March 31, 2017 and December 31, 2016, respectively, which is included in other liabilities in the Consolidated Balance Sheet.

## Note 9 – Accumulated Comprehensive Income

The following tables present the changes in accumulated other comprehensive income by component net of tax for the three months ended March 31, 2017 and 2016 (in thousands):

	31, 2017 Unrealize gain (loss) on			:h
	securitie	esItems		
	(a)	(a)	Total	
Balance as of December 31, 2016	\$1,306	\$(2,698	) \$(1,39	<del>)</del> 2)
Other comprehensive income (loss) before reclassifications (net of tax) Amounts reclassified from accumulated other	46	-	46	
comprehensive income (loss) (net of tax)	(114)	39	(75	)

Net current period other comprehensive income (loss) Balance as of March 31, 2017	(68 ) 39 (29 ) \$1,238 \$(2,659 ) \$(1,421)
	Three months ended March 31, 2016 Unrealized gain (loss) on available Defined for Benefit sale Pension securitiesItems
Balance as of December 31, 2015	(a) (a) Total \$2,204 \$(2,440) \$(236)
Other comprehensive income (loss) before reclassifications (net of tax)  Amounts reclassified from accumulated other	1,117 - 1,117
comprehensive income (loss) (net of tax)	(18 ) 40 22
Net current period other comprehensive income (loss)	1,099 40 1,139
Balance as of March 31, 2016	\$3,303 \$(2,400) \$903

The following table presents the significant amounts reclassified out of each component of accumulated other comprehensive income for the three months ended March 31, 2017 and 2016 (in thousands):

	Amount reclassified from
	accumulated
Details about accumulated other comprehensive	comprehensive income (loss) Affected line item in the Consolidated Statement
income (loss)	(a) of Income
meonie (1055)	Three Months
	Ended March
	31,
	2017 2016
Unrealized gains and losses on available for sale securities	
	\$ 172 \$ 27 Investment securities gains, net
	(58 ) (9 )Provision for income taxes
	\$ 114  \$ 18  Net of tax
Defined benefit pension items	
•	\$ (60 ) \$ (60 ) Salaries and employee benefits
	21 20 Provision for income taxes
	\$ (39 ) \$ (40 )Net of tax
Total reclassifications	\$ 75 \$ (22)

Note 10 – Fair Value Measurements

The Company has established a hierarchal disclosure framework associated with the level of pricing observability utilized in measuring assets and liabilities at fair value. The three broad levels defined by this hierarchy are as follows:

Level I: Quoted prices are available in active markets for identical assets or liabilities as of the reported date.

Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable

Level as of the reported date. The nature of these assets and liabilities include items for which quoted prices are

available but traded less frequently, and items that are fair valued using other financial instruments, the
parameters of which can be directly observed.

Level III: Assets and liabilities that have little to no pricing observability as of the reported date. These items do not have two-way markets and are measured using management's best estimate of fair value, where the inputs into the determination of fair value require significant management judgment or estimation.

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below.

In general, fair value is based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts to reflect counterparty credit quality, the Company's creditworthiness, among other things, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time. Our valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or

reflective of future fair values. While management believes the Company's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date. Transfers between levels of the fair value hierarchy are recognized on the actual date of the event or circumstances that caused the transfer, which generally coincides with the Company's monthly and/or quarterly valuation process.

Financial Instruments Recorded at Fair Value on a Recurring Basis

The fair values of securities available for sale are determined by quoted prices in active markets, when available, and classified as Level I. If quoted market prices are not available, the fair value is determined by a matrix pricing, which is a mathematical technique, widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities and classified as Level II. The fair values consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond's terms and conditions, among other things.

The following tables present the assets and liabilities reported on the Consolidated Balance Sheet at their fair value on a recurring basis as of March 31, 2017 and December 31, 2016 by level within the fair value hierarchy (in thousands). Financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

March 31, 2017 Fair value measurements on a recurring basis:	Level I	Level II	Le	vel	Total
Assets					
Securities available for sale:					
U.S. Agency securities	\$-	\$147,658	\$	-	\$147,658
Obligations of state and					
political subdivisions	-	88,243		-	88,243
Corporate obligations	-	3,095		-	3,095
Mortgage-backed securities in					
government sponsored entities	-	41,118		-	41,118
Equity securities in financial institutions	1,659	-		-	1,659
December 31, 2016 Fair value measurements on a recurring basis:	Level I	Level II	Le <sup>x</sup>	vel	Total
December 31, 2016 Fair value measurements on a recurring basis: Securities available for sale:	Level I	Level II		vel	Total
Fair value measurements on a recurring basis:	Level I	Level II \$170,414	III	, 52	
Fair value measurements on a recurring basis: Securities available for sale:			III	, 52	
Fair value measurements on a recurring basis: Securities available for sale: U.S. Agency securities U.S. Treasuries securities Obligations of state and	\$-	\$170,414 -	III	, 52	\$170,414 3,000
Fair value measurements on a recurring basis: Securities available for sale: U.S. Agency securities U.S. Treasuries securities Obligations of state and political subdivisions	\$-	\$170,414 - 96,926	III	-	\$170,414 3,000 96,926
Fair value measurements on a recurring basis: Securities available for sale: U.S. Agency securities U.S. Treasuries securities Obligations of state and political subdivisions Corporate obligations	\$-	\$170,414 -	III	-	\$170,414 3,000
Fair value measurements on a recurring basis: Securities available for sale: U.S. Agency securities U.S. Treasuries securities Obligations of state and political subdivisions	\$-	\$170,414 - 96,926	III	-	\$170,414 3,000 96,926

Financial Instruments, Non-Financial Assets and Non-Financial Liabilities Recorded at Fair Value on a Nonrecurring Basis

The Company may be required, from time to time, to measure certain financial assets, financial liabilities, non-financial assets and non-financial liabilities at fair value on a nonrecurring basis in accordance with U.S. generally accepted accounting principles. These include assets that are measured at the lower of cost or market value that were recognized at fair value below cost at the end of the period. Certain non-financial assets measured at fair value on a non-recurring basis include foreclosed assets (upon initial recognition or subsequent impairment), non-financial assets and non-financial liabilities measured at fair value in the second step of a goodwill impairment test, and intangible assets and other non-financial long-lived assets measured at fair value for impairment assessment. Non-financial assets measured at fair value on a non-recurring basis during 2017 and 2016 include certain foreclosed

assets which, upon initial recognition, were remeasured and reported at fair value through a charge-off to the allowance for possible loan losses and certain foreclosed assets which, subsequent to their initial recognition, were remeasured at fair value through a write-down included in other non-interest expense.

Assets measured at fair value on a nonrecurring basis as of March 31, 2017 and December 31, 2016 are included in the table below (in thousands):

	Le	vel	Le	vel	Level	
March 31, 2017	I		II		III	Total
Impaired Loans	\$	-	\$	-	\$2,064	\$2,064
Other real estate owned		-		-	1,074	1,074

December 31, 2016

Impaired Loans \$ - \$ - \$2,033 \$2,033 Other real estate owned - 839 839

Impaired Loans - The Company has measured impairment on impaired loans generally based on the fair value of the loan's collateral. Fair value is generally determined based upon independent third-party appraisals of the properties. In some cases, management may adjust the appraised value due to the age of the appraisal, changes in market conditions, or observable deterioration of the property since the appraisal was completed. Additionally, management makes estimates about expected costs to sell the property which are also included in the net realizable value. If the fair value of the collateral dependent loan is less than the carrying amount of the loan a specific reserve for the loan is made in the allowance for loan losses or a charge-off is taken to reduce the loan to the fair value of the collateral (less estimated selling costs) and the loan is included in the table above as a Level III measurement. If the fair value of the collateral exceeds the carrying amount of the loan, then the loan is not included in the table above as it is not currently being carried at its fair value. The fair values above excluded estimated selling costs of \$185,000 and \$188,000 at March 31, 2017 and December 31, 2016, respectively.

Other Real Estate Owned (OREO) – OREO is carried at the lower of cost or fair value, which is measured at the date of foreclosure. If the fair value of the collateral exceeds the carrying amount of the loan, no charge-off or adjustment is necessary, the loan is not considered to be carried at fair value, and is therefore not included in the table above. If the fair value of the collateral is less than the carrying amount of the loan, management will charge the loan down to its estimated realizable value. The fair value of OREO is based on the appraised value of the property, which is generally unadjusted by management and is based on comparable sales for similar properties in the same geographic region as the subject property, and is included in the above table as a Level II measurement. In some cases, management may adjust the appraised value due to the age of the appraisal, changes in market conditions, or observable deterioration of the property since the appraisal was completed. In these cases, the loans are categorized in the above table as Level III measurement since these adjustments are considered to be unobservable inputs. Income and expenses from operations and further declines in the fair value of the collateral subsequent to foreclosure are included in net expenses from OREO.

The following table provides a listing of the significant unobservable inputs used in the fair value measurement process for items valued utilizing Level III techniques (dollars in thousands).

### Quantitative Information about Level III Fair Value Measurements

	Fair					Weighte	d
March 31, 2017	Value	Valuation Technique(s)	Unobservable input	Range		average	
Impaired Loans	\$2,064	Appraised Collateral Values	sDiscount for time since appraisal	0-90	%	28.73	%
			Selling costs	5%-10	%	7.55	%
				6 - 12		12	
			Holding period	months		months	
Other real estate owned	1,074	Appraised Collateral Values	sDiscount for time since appraisal	12-47	%	21.51	%
	Fair						
December 31, 2016	Value	Valuation Technique(s)	Unobservable input	Range			
Impaired Loans	2,033	Appraised Collateral Values	sDiscount for time since appraisal	0-65	%	28.98	%
			Selling costs	5%-9	%	7.56	%

Holding period 6 - 12 11 months months

Other real estate owned 839 Appraised Collateral Values Discount for time since appraisal 10-67 % 25.45 %

The fair values of the Company's financial instruments are as follows (in thousands):

	Carrying				
March 31, 2017	Amount	Fair Value	Level I	Level II	Level III
Financial assets:					
Cash and due from banks	\$14,797	\$14,797	\$14,797	\$-	\$-
Interest bearing time deposits with other banks	6,708	6,712	-	-	6,712
Available-for-sale securities	281,773	281,773	1,659	280,114	
Loans held for sale	1,581	1,581	1,581		
Net loans	835,902	838,299	-	-	838,299
Bank owned life insurance	26,389	26,389	26,389	-	-
Regulatory stock	3,977	3,977	3,977	-	-
Accrued interest receivable	3,618	3,618	3,618	-	-
Financial liabilities:					
Deposits	\$1,037,609	\$1,036,063	\$775,628	\$-	\$260,435
Borrowed funds	46,836	45,104	6,849	ψ- -	38,255
Accrued interest payable	612	612	612	_	-
recrued interest payable	012	012	012		
December 31, 2016					
Financial assets:					
Cash and due from banks	\$17,754	\$17,754	\$17,754	\$-	\$-
Interest bearing time deposits with other banks	6,955	6,960	-	-	6,960
Available-for-sale securities	314,017	314,017	5,899	308,118	-
Loans held for sale	1,827	1,827	1,827		
Net loans	790,725	797,184	-	-	797,184
Bank owned life insurance	26,223	26,223	26,223	-	-
Regulatory stock	5,306	5,306	5,306	-	-
Accrued interest receivable	4,089	4,089	4,089	-	-
Financial liabilities:					
Deposits	\$1,005,503	\$1,004,072	\$740,889	\$-	\$263,183
Borrowed funds	79,662	77,425	41,330	-	36,095
Accrued interest payable	720	720	720	_	,
r I J	· -	-			

Fair value is determined based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. Because no market exists for a significant portion of the Company's financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions can significantly affect the estimates.

Fair values have been determined by the Company using historical data, as generally provided in the Company's regulatory reports, and an estimation methodology suitable for each category of financial instruments. The Company's fair value estimates, methods and assumptions are set forth below for the Company's other financial instruments.

### Cash and Cash Equivalents:

The carrying amounts for cash and cash equivalents approximate fair value because they have original maturities of 90 days or less and do not present unanticipated credit concerns.

## Accrued Interest Receivable and Payable:

The carrying amounts for accrued interest receivable and payable approximate fair value because they are generally received or paid in 90 days or less and do not present unanticipated credit concerns.

Interest bearing time deposits with other banks:

The fair value of interest bearing time deposits with other banks is based on the discounted value of contractual cash flows. The discount rate is estimated using the rates currently offered for deposits of similar remaining maturities.

### Available-For-Sale Securities:

The fair values of securities available for sale are determined by quoted prices in active markets, when available, and classified as Level I. If quoted market prices are not available, the fair value is determined by a matrix pricing, which is a mathematical technique, widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities and classified as Level II. The fair values consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond's terms and conditions, among other things.

### Loans held-for-sale:

The carrying amount for loans held for sale approximates fair value as the loans are only held for less than a week from origination.

### Loans:

Fair values are estimated for portfolios of loans with similar financial characteristics. The fair value of performing loans has been estimated by discounting expected future cash flows. The discount rate used in these calculations is derived from the Treasury yield curve adjusted for credit quality, operating expense and prepayment option price, and is calculated by discounting scheduled cash flows through the estimated maturity using estimated market discount rates that reflect the credit and interest rate risk inherent in the loan. The estimate of maturity is based on the Company's historical experience with repayments for each loan classification, modified as required by an estimate of the effect of current economic and lending conditions.

### Bank Owned Life Insurance:

The carrying value of bank owned life insurance approximates fair value based on applicable redemption provisions.

### Regulatory Stock:

The carrying value of regulatory stock approximates fair value based on applicable redemption provisions.

### Deposits:

The fair value of deposits with no stated maturity, such as noninterest-bearing demand deposits, savings and NOW accounts, and money market accounts, is equal to the amount payable on demand. The fair value of certificates of deposit is based on the discounted value of contractual cash flows. The discount rate is estimated using the rates currently offered for deposits of similar remaining maturities.

The deposits' fair value estimates do not include the benefit that results from the low-cost funding provided by the deposit liabilities compared to the cost of borrowing funds in the market, commonly referred to as the core deposit intangible.

#### **Borrowed Funds:**

Rates available to the Company for borrowed funds with similar terms and remaining maturities are used to estimate the fair value of borrowed funds.

### Note 11 – Recent Accounting Pronouncements

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers (a new revenue recognition standard). The Update's core principle is that a company will recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. In addition, this Update specifies the accounting for certain costs to obtain or fulfill a contract with a customer and expands disclosure requirements for revenue recognition. This Update is effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. Because the guidance does not apply to revenue associated with financial instruments, including loans and securities, we do not expect the new standard, or any of the amendments, to result in a material change from our current accounting for revenue because the majority of the Company's financial instruments are not within the scope of Topic 606. However, we do expect that the standard will result in new disclosure requirements, which are currently being evaluated.

In August 2015, the FASB issued ASU 2015-14, Revenue from Contracts with Customers (Topic 606). The amendments in this Update defer the effective date of ASU 2014-09 for all entities by one year. Public business entities, certain not-for-profit entities, and certain employee benefit plans should apply the guidance in ASU 2014-09 to annual reporting periods beginning after December 15, 2017, including interim reporting periods within that reporting period. All other entities should apply the guidance in ASU 2014-09 to annual reporting periods beginning after December 15, 2018, and interim reporting periods within annual reporting periods beginning after December 15, 2019. The Company is evaluating the effect of adopting this new accounting Update.

In September 2015, the FASB issued ASU 2015-16, Business Combinations (Topic 805). The amendments in this Update require that an acquirer recognize adjustments to provisional amounts that are identified during the measurement period in the reporting period in which the adjustment amounts are determined. The amendments in this Update require that the acquirer record, in the same period's financial statements, the effect on earnings of changes in depreciation, amortization, or other income effects, if any, as a result of the change to the provisional amounts, calculated as if the accounting had been completed at the acquisition date. The amendments in this Update require an entity to present separately on the face of the income statement or disclose in the notes the portion of the amount recorded in current-period earnings by line item that would have been recorded in previous reporting periods if the adjustment to the provisional amounts had been recognized as of the acquisition date. For public business entities, the amendments in this Update are effective for fiscal years beginning after December 15, 2015, including interim periods within those fiscal years. For all other entities, the amendments in this Update are effective for fiscal years beginning after December 15, 2017. This Update is not expected to have a significant impact on the Company's consolidated financial statements.

In January 2016, the FASB issued ASU 2016-01, Financial Instruments – Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities. This Update applies to all entities that hold financial assets or owe financial liabilities and is intended to provide more useful information on the recognition, measurement, presentation, and disclosure of financial instruments. Among other things, this Update (a) requires equity investments (except those accounted for under the equity method of accounting or those that result in consolidation of the investee) to be measured at fair value with changes in fair value recognized in net income; (b) simplifies the impairment assessment of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment; (c) eliminates the requirement to disclose the fair value of financial instruments measured at amortized cost for entities that are not public business entities; (d) eliminates the requirement for public business entities to disclose the method(s) and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet; (e) requires public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes; (f) requires separate presentation of financial assets and financial liabilities by measurement category and form of financial asset (that is, securities or loans and receivables) on the balance sheet or the accompanying notes to the financial statements; and (g) clarifies that an entity should evaluate the need for a valuation allowance on a deferred

tax asset related to available-for-sale securities in combination with the entity's other deferred tax assets. For public business entities, the amendments in this Update are effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. For all other entities, including not-for-profit entities and employee benefit plans within the scope of Topics 960 through 965 on plan accounting, the amendments in this Update are effective for fiscal years beginning after December 15, 2018, and interim periods within fiscal years beginning after December 15, 2019. All entities that are not public business entities may adopt the amendments in this Update earlier as of the fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. The Company is currently evaluating the impact the adoption of the standard will have on the Company's consolidated financial position or results of operations.

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842). The standard requires lessees to recognize the assets and liabilities that arise from leases on the balance sheet. A lessee should recognize in the statement of financial position a liability to make lease payments (the lease liability) and a right-of-use asset representing its right to use the underlying asset for the lease term. A short-term lease is defined as one in which (a) the lease term is 12 months or less and (b) there is not an option to purchase the underlying asset that the lessee is reasonably certain to exercise. For short-term leases, lessees may elect to recognize lease payments over the lease term on a straight-line basis. For public business entities, the amendments in this Update are effective for fiscal years beginning after December 15, 2018, and interim periods within those years. For all other entities, the amendments in this Update are effective for fiscal years beginning after December 15, 2019, and for interim periods within fiscal years beginning after

December 15, 2020. The amendments should be applied at the beginning of the earliest period presented using a modified retrospective approach with earlier application permitted as of the beginning of an interim or annual reporting period. The Company is currently assessing the practical expedients it may elect at adoption, but does not anticipate the amendments will have a significant impact to the financial statements. Based on the Company's preliminary analysis of its current portfolio, the impact to the Company's balance sheet is estimated to result in less than a 1% increase in assets and liabilities. The Company also anticipates additional disclosures to be provided at adoption.

In March 2016, the FASB issued ASU 2016-08, Revenue from Contracts with Customers (Topic 606). The amendments in this Update affect entities with transactions included within the scope of Topic 606, which includes entities that enter into contracts with customers to transfer goods or services (that are an output of the entity's ordinary activities) in exchange for consideration. The amendments in this Update do not change the core principle of the guidance in Topic 606; they simply clarify the implementation guidance on principal versus agent considerations. The amendments in this Update are intended to improve the operability and understandability of the implementation guidance on principal versus agent considerations. The amendments in this Update affect the guidance in ASU 2014-09, Revenue from Contracts with Customers (Topic 606), which is not yet effective. The effective date and transition requirements for the amendments in this Update are the same as the effective date and transition requirements of Update 2014-09. ASU 2015-14, Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date, defers the effective date of Update 2014-09 by one year. The Company is currently evaluating the impact the adoption of the standard will have on the Company's consolidated financial position or results of operations.

In March 2016, the FASB issued ASU 2016-09, Compensation – Stock Compensation (Topic 718). The amendments in this Update affect all entities that issue share-based payment awards to their employees. The standards in this Update provide simplification for several aspects of the accounting for share-based payment transactions, including the income tax consequences, classification of awards as with equity or liabilities, and classification on the statement of cash flows. Some of the areas for simplification apply only to nonpublic entities. In addition to those simplifications, the amendments eliminate the guidance in Topic 718 that was indefinitely deferred shortly after the issuance of FASB Statement No. 123 (revised 2004), Share-Based Payment. This should not result in a change in practice because the guidance that is being superseded was never effective. For public business entities, the amendments in this Update are effective for annual periods beginning after December 15, 2016, and interim periods within those annual periods. For all other entities, the amendments are effective for annual periods beginning after December 15, 2018. Early adoption is permitted for any entity in any interim or annual period. The Company is currently evaluating the impact the adoption of the standard will have on the Company's consolidated financial position or results of operations.

In April 2016, the FASB issued ASU 2016-10, Revenue from Contracts with Customers (Topic 606). The amendments in this Update affect entities with transactions included within the scope of Topic 606, which includes entities that enter into contracts with customers to transfer goods or services in exchange for consideration. The amendments in this Update do not change the core principle for revenue recognition in Topic 606. Instead, the amendments provide (1) more detailed guidance in a few areas and (2) additional implementation guidance and examples based on feedback the FASB received from its stakeholders. The amendments are expected to reduce the degree of judgment necessary to comply with Topic 606, which the FASB expects will reduce the potential for diversity arising in practice and reduce the cost and complexity of applying the guidance. The amendments in this Update affect the guidance in ASU 2014-09, Revenue from Contracts with Customers (Topic 606), which is not yet effective. The effective date and transition requirements for the amendments in this Update are the same as the effective date and transition requirements in Topic 606 (and any other Topic amended by Update 2014-09). ASU 2015-14, Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date, defers the effective date of Update 2014-09 by one year. The Company is currently evaluating the impact the adoption of the standard will have on the Company's consolidated financial position or results of operations.

In May 2016, the FASB issued ASU 2016-12, Revenue from Contracts with Customers (Topic 606), which among other things clarifies the objective of the collectability criterion in Topic 606, as well as certain narrow aspects of Topic 606. The amendments in this Update affect the guidance in ASU 2014-09, Revenue from Contracts with Customers (Topic 606), which is not yet effective. The effective date and transition requirements for the amendments in this Update are the same as the effective date and transition requirements for Topic 606 (and any other Topic amended by Update 2014-09). ASU 2015-14, Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date, defers the effective date of Update 2014-09 by one year. This Update is not expected to have a significant impact on the Company's consolidated financial statements

In June 2016, the FASB issued ASU 2016-13, Financial Instruments - Credit Losses: Measurement of Credit Losses on Financial Instruments, which changes the impairment model for most financial assets. This Update is intended to improve financial reporting by requiring timelier recording of credit losses on loans and other financial instruments held by financial institutions and other organizations. The underlying premise of the Update is that financial assets measured at amortized cost should be presented at the net amount expected to be collected, through an allowance for credit losses that is deducted from the amortized cost basis. The allowance for credit losses should reflect management's current estimate of credit losses that are expected to occur over the remaining life of a financial asset. The income statement will be effected for the measurement of credit losses for newly recognized financial assets, as well as the expected increases or decreases of expected credit losses that have taken place during the period. ASU 2016-13 is effective for annual and interim periods beginning after December 15, 2019, and early adoption is permitted for annual and interim periods beginning after December 15, 2018. With certain exceptions, transition to the new requirements will be through a cumulative effect adjustment to opening retained earnings as of the beginning of the first reporting period in which the guidance is adopted. We expect to recognize a one-time cumulative effect adjustment to the allowance for loan losses as of the beginning of the first reporting period in which the new standard is effective, but cannot yet determine the magnitude of any such one-time adjustment or the overall impact of the new guidance on the consolidated financial statements.

In August 2016, the FASB issued ASU 2016-15, Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments, which addresses eight specific cash flow issues with the objective of reducing diversity in practice. Among these include recognizing cash payments for debt prepayment or debt extinguishment as cash outflows for financing activities; cash proceeds received from the settlement of insurance claims should be classified on the basis of the related insurance coverage; and cash proceeds received from the settlement of bank-owned life insurance policies should be classified as cash inflows from investing activities while the cash payments for premiums on bank-owned policies may be classified as cash outflows for investing activities, operating activities, or a combination of investing and operating activities. The amendments in this Update are effective for public business entities for fiscal years beginning after December 15, 2017, and interim periods within those fiscal

years. For all other entities, the amendments are effective for fiscal years beginning after December 15, 2018, and interim periods within fiscal years beginning after December 15, 2019. Early adoption is permitted, including adoption in an interim period. If an entity early adopts the amendments in an interim period, any adjustments should be reflected as of the beginning of the fiscal year that includes that interim period. An entity that elects early adoption must adopt all of the amendments in the same period. The amendments in this Update should be applied using a retrospective transition method to each period presented. If it is impracticable to apply the amendments retrospectively for some of the issues, the amendments for those issues would be applied prospectively as of the earliest date practicable. The Company is currently evaluating the impact the adoption of the standard will have on the Company's statement of cash flows.

In October 2016, the FASB issued ASU 2016-16, Income Taxes (Topic 740), which requires recognition of current and deferred income taxes resulting from an intra-entity transfer of any asset (excluding inventory) when the transfer occurs. Consequently, the amendments in this Update eliminate the exception for an intra-entity transfer of an asset other than inventory. The amendments in this Update are effective for public business entities for fiscal years beginning after December 15, 2017, including interim periods within those annual reporting periods. For all other entities, the amendments are effective for annual reporting periods beginning after December 15, 2018, and interim reporting periods within annual periods beginning after December 15, 2019. Early adoption is permitted for all entities as of the beginning of an annual reporting period for which financial statements (interim or annual) have not been issued or made available for issuance. That is, earlier adoption should be in the first interim period if an entity issues interim financial statements. The amendments in this Update should be applied on a modified retrospective basis through a cumulative-effect adjustment directly to retained earnings as of the beginning of the period of adoption. The Company is currently evaluating the impact the adoption of the standard will have on the Company's consolidated financial position or results of operations.

In October 2016, the FASB issued ASU 2016-17, Consolidation (Topic 810), which amends the consolidation guidance on how a reporting entity that is the single decision maker of a VIE should treat indirect interests in the entity held through related parties that are under common control with the reporting entity when determining whether it is the primary beneficiary of that VIE. The primary beneficiary of a VIE is the reporting entity that has a controlling financial interest in a VIE and, therefore, consolidates the VIE. A reporting entity has an indirect interest in a VIE if it has a direct interest in a related party that, in turn, has a direct interest in the VIE. Under the amendments, a single decision maker is not required to consider indirect interests held through related parties that are under common control with the single decision maker to be the equivalent of direct interests in their entirety. Instead, a single decision maker is required to include those interests on a proportionate basis consistent with indirect interests held through other related parties. This Update is not expected to have a significant impact on the Company's consolidated financial statements.

In October 2016, the FASB issued ASU 2016-18, Statement of Cash Flows (Topic 230), which requires that a statement of cash flows explains the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. Therefore, amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. The amendments in this Update are effective for public business entities for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. For all other entities, the amendments are effective for fiscal years beginning after December 15, 2019. Early adoption is permitted, including adoption in an interim period. If an entity early adopts the amendments in an interim period, any adjustments should be reflected as of the beginning of the fiscal year that includes that interim period. The amendments in this Update should be applied using a retrospective transition method to each period presented. The Company is currently evaluating the impact the adoption of the standard will have on the Company's statement of cash flows.