VENTAS INC Form 10-K

February 09, 2018

**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-K

(Mark

One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE

ACT OF 1934

For the fiscal year ended December 31, 2017

OR

... TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE

ACT OF 1934

For the transition period from to Commission File Number 1-10989

VENTAS, INC.

(Exact Name of Registrant as Specified in Its Charter)

Delaware 61-1055020 (State or Other Jurisdiction of Incorporation or Organization) Identification No.)

353 N. Clark Street, Suite 3300, Chicago, Illinois 60654 (Address of Principal Executive Offices) (Zip Code)

(877) 483-6827

(Registrant's Telephone Number, Including Area Code) Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class

Name of Each Exchange on Which

Registered

Common Stock, par value \$0.25 per share

New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes x No "

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes "No x

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes x No "

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment of this Form 10-K. x

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act

Non-accelerated filer "

Large accelerated filer x Accelerated filer (Do not check if a smaller reporting company Smaller reporting company)

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes "No x The aggregate market value of shares of the Registrant's common stock held by non-affiliates of the Registrant on June 30, 2017, based on a closing price of the common stock of \$69.48 as reported on the New York Stock Exchange, was \$18.8 billion. For purposes of the foregoing calculation only, all directors, executive officers and 10% beneficial owners of the Registrant have been deemed affiliates.

As of January 31, 2018, there were 356,198,053 shares of the Registrant's common stock outstanding.

### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Registrant's definitive Proxy Statement for the Annual Meeting of Stockholders to be held on May 15, 2018 are incorporated by reference into Part III, Items 10 through 14 of this Annual Report on Form 10-K.

#### **CAUTIONARY STATEMENTS**

Unless otherwise indicated or except where the context otherwise requires, the terms "we," "us" and "our" and other similar terms in this Annual Report on Form 10-K refer to Ventas, Inc. and its consolidated subsidiaries.

# Forward-Looking Statements

This Annual Report on Form 10-K includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). All statements regarding our or our tenants', operators', borrowers' or managers' expected future financial condition, results of operations, cash flows, funds from operations, dividends and dividend plans, financing opportunities and plans, capital markets transactions, business strategy, budgets, projected costs, operating metrics, capital expenditures, competitive positions, acquisitions, investment opportunities, dispositions, merger integration, growth opportunities, expected lease income, continued qualification as a real estate investment trust ("REIT"), plans and objectives of management for future operations, and statements that include words such as "anticipate," "if," "believe," "plan," "estimate," "expect," "intend," "may," "could," "should," "will," and other similar express forward-looking statements. These forward-looking statements are inherently uncertain, and actual results may differ from our expectations. We do not undertake a duty to update these forward-looking statements, which speak only as of the date on which they are made.

Our actual future results and trends may differ materially from expectations depending on a variety of factors discussed in our filings with the Securities and Exchange Commission (the "SEC"). These factors include without limitation:

The ability and willingness of our tenants, operators, borrowers, managers and other third parties to satisfy their obligations under their respective contractual arrangements with us, including, in some cases, their obligations to indemnify, defend and hold us harmless from and against various claims, litigation and liabilities;

The ability of our tenants, operators, borrowers and managers to maintain the financial strength and liquidity necessary to satisfy their respective obligations and liabilities to third parties, including without limitation obligations under their existing credit facilities and other indebtedness;

Our success in implementing our business strategy and our ability to identify, underwrite, finance, consummate and integrate diversifying acquisitions and investments;

Macroeconomic conditions such as a disruption of or lack of access to the capital markets, changes in the debt rating on U.S. government securities, default or delay in payment by the United States of its obligations, and changes in the federal or state budgets resulting in the reduction or nonpayment of Medicare or Medicaid reimbursement rates;

The nature and extent of future competition, including new construction in the markets in which our seniors housing communities and office buildings are located;

The extent and effect of future or pending healthcare reform and regulation, including cost containment measures and changes in reimbursement policies, procedures and rates;

Increases in our borrowing costs as a result of changes in interest rates and other factors;

The ability of our tenants, operators and managers, as applicable, to comply with laws, rules and regulations in the operation of our properties, to deliver high-quality services, to attract and retain qualified personnel and to attract residents and patients;

Changes in general economic conditions or economic conditions in the markets in which we may, from time to time, compete, and the effect of those changes on our revenues, earnings and funding sources;

Our ability to pay down, refinance, restructure or extend our indebtedness as it becomes due;

Our ability and willingness to maintain our qualification as a REIT in light of economic, market, legal, tax and other considerations;

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Final determination of our taxable net income for the year ended December 31, 2017 and for the year ending December 31, 2018;

The ability and willingness of our tenants to renew their leases with us upon expiration of the leases, our ability to reposition our properties on the same or better terms in the event of nonrenewal or in the event we exercise our right to replace an existing tenant, and obligations, including indemnification obligations, we may incur in connection with the replacement of an existing tenant;

Risks associated with our senior living operating portfolio, such as factors that can cause volatility in our operating income and earnings generated by those properties, including without limitation national and regional economic conditions, development of new competing properties, costs of food, materials, energy, labor and services, employee benefit costs, insurance costs and professional and general liability claims, and the timely delivery of accurate property-level financial results for those properties;

Changes in exchange rates for any foreign currency in which we may, from time to time, conduct business;

Year-over-year changes in the Consumer Price Index ("CPI") or the U.K. Retail Price Index and the effect of those changes on the rent escalators contained in our leases and on our earnings;

• Our ability and the ability of our tenants, operators, borrowers and managers to obtain and maintain adequate property, liability and other insurance from reputable, financially stable providers;

The impact of increased operating costs and uninsured professional liability claims on our liquidity, financial condition and results of operations or that of our tenants, operators, borrowers and managers and our ability and the ability of our tenants, operators, borrowers and managers to accurately estimate the magnitude of those claims;

Risks associated with our office building portfolio and operations, including our ability to successfully design, develop and manage office buildings and to retain key personnel;

The ability of the hospitals on or near whose campuses our medical office buildings ("MOBs") are located and their affiliated health systems to remain competitive and financially viable and to attract physicians and physician groups;

Risks associated with our investments in joint ventures and unconsolidated entities, including our lack of sole decision-making authority and our reliance on our joint venture partners' financial condition;

• Our ability to obtain the financial results expected from our development and redevelopment projects, including projects undertaken through our joint ventures;

The impact of market or issuer events on the liquidity or value of our investments in marketable securities;

Consolidation in the seniors housing and healthcare industries resulting in a change of control of, or a competitor's investment in, one or more of our tenants, operators, borrowers or managers or significant changes in the senior management of our tenants, operators, borrowers or managers;

The impact of litigation or any financial, accounting, legal or regulatory issues that may affect us or our tenants, operators, borrowers or managers; and

Changes in accounting principles, or their application or interpretation, and our ability to make estimates and the assumptions underlying the estimates, which could have an effect on our earnings.

Many of these factors, some of which are described in greater detail under "Risk Factors" in Part I, Item 1A of this Annual Report on Form 10-K, are beyond our control and the control of our management.

Brookdale Senior Living, Kindred, Atria, Sunrise and Ardent Information

Each of Brookdale Senior Living Inc. (together with its subsidiaries, "Brookdale Senior Living") and Kindred Healthcare, Inc. (together with its subsidiaries, "Kindred") is subject to the reporting requirements of the SEC and is required to

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file with the SEC annual reports containing audited financial information and quarterly reports containing unaudited financial information. The information related to Brookdale Senior Living and Kindred contained or referred to in this Annual Report on Form 10-K has been derived from SEC filings made by Brookdale Senior Living or Kindred, as the case may be, or other publicly available information or was provided to us by Brookdale Senior Living or Kindred, and we have not verified this information through an independent investigation or otherwise. We have no reason to believe that this information is inaccurate in any material respect, but we cannot assure you of its accuracy. We are providing this data for informational purposes only, and you are encouraged to obtain Brookdale Senior Living's and Kindred's publicly available filings, which can be found on the SEC's website at www.sec.gov.

Atria Senior Living, Inc. ("Atria"), Sunrise Senior Living, LLC (together with its subsidiaries, "Sunrise") and Ardent Health Partners, LLC (together with its subsidiaries, "Ardent") are not currently subject to the reporting requirements of the SEC. The information related to Atria, Sunrise and Ardent contained or referred to in this Annual Report on Form 10-K has been derived from publicly available information or was provided to us by Atria, Sunrise or Ardent, as the case may be, and we have not verified this information through an independent investigation or otherwise. We have no reason to believe that this information is inaccurate in any material respect, but we cannot assure you of its accuracy.

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PART I

ITEM 1. Business

**BUSINESS** 

Overview

Ventas, Inc., an S&P 500 company, is a real estate investment trust ("REIT") with a highly diversified portfolio of seniors housing and healthcare properties located throughout the United States, Canada and the United Kingdom. As of December 31, 2017, we owned more than 1,200 properties (including properties owned through investments in unconsolidated entities and properties classified as held for sale), consisting of seniors housing communities, medical office buildings ("MOBs"), life science and innovation centers, inpatient rehabilitation facilities ("IRFs") and long-term acute care facilities ("LTACs"), health systems and skilled nursing facilities ("SNFs"), and we had 14 properties under development, including four properties that are owned by unconsolidated real estate entities. Our company was originally founded in 1983 and is headquartered in Chicago, Illinois.

We primarily invest in seniors housing and healthcare properties through acquisitions and lease our properties to unaffiliated tenants or operate them through independent third-party managers. As of December 31, 2017, we leased a total of 546 properties (excluding MOBs) to various healthcare operating companies under "triple-net" or "absolute-net" leases that obligate the tenants to pay all property-related expenses, including maintenance, utilities, repairs, taxes, insurance and capital expenditures.

As of December 31, 2017, pursuant to long-term management agreements, we engaged independent operators, such as Atria Senior Living, Inc. ("Atria") and Sunrise Senior Living, LLC (together with its subsidiaries, "Sunrise"), to manage 297 seniors housing communities for us.

Our three largest tenants, Brookdale Senior Living, Inc. (together with its subsidiaries, "Brookdale Senior Living"), Ardent Health Partners, LLC (together with its subsidiaries, "Ardent") and Kindred Healthcare, Inc. (together with its subsidiaries, "Kindred") leased from us 135 properties (excluding one property managed by Brookdale Senior Living pursuant to a long-term management agreement), 10 properties and 31 properties (excluding one MOB included within our office operations reportable business segment), respectively, as of December 31, 2017.

Through our Lillibridge Healthcare Services, Inc. ("Lillibridge") subsidiary and our ownership interest in PMB Real Estate Services LLC ("PMBRES"), we also provide MOB management, leasing, marketing, facility development and advisory services to highly rated hospitals and health systems throughout the United States. In addition, from time to time, we make secured and non-mortgage loans and other investments relating to seniors housing and healthcare operators or properties.

We operate through three reportable business segments: triple-net leased properties, senior living operations and office operations. See our Consolidated Financial Statements and the related notes, including "NOTE 2—ACCOUNTING POLICIES" and "NOTE 19—SEGMENT INFORMATION," included in Part II, Item 8 of this Annual Report on Form 10-K.

#### **Business Strategy**

We aim to enhance shareholder value by delivering consistent, superior total returns through a strategy of: (1) generating reliable and growing cash flows; (2) maintaining a balanced, diversified portfolio of high-quality assets; and (3) preserving our financial strength, flexibility and liquidity.

# Generating Reliable and Growing Cash Flows

Generating reliable and growing cash flows from our seniors housing and healthcare assets enables us to pay regular cash dividends to stockholders and creates opportunities to increase stockholder value through profitable investments. The combination of steady contractual growth from our long-term triple-net leases, steady, reliable cash flows from our loan investments and stable cash flows from our office buildings with the higher growth potential inherent in our seniors housing operating communities drives our ability to generate sustainable, growing cash flows that are resilient to economic downturns.

### Maintaining a Balanced, Diversified Portfolio

We believe that maintaining a balanced portfolio of high-quality assets diversified by investment type, geographic location, asset type, tenant/operator, revenue source and operating model diminishes the risk that any single factor or event could materially harm our business. Portfolio diversification also enhances the reliability of our cash flows by reducing our exposure to any individual tenant, operator or manager and making us less susceptible to single-state regulatory or reimbursement changes, regional climate events and local economic downturns.

#### Preserving Our Financial Strength, Flexibility and Liquidity

A strong, flexible balance sheet and excellent liquidity position us favorably to capitalize on strategic growth opportunities in the seniors housing and healthcare industries through acquisitions, investments and development and redevelopment projects. We maintain our financial strength to pursue profitable investment opportunities by actively managing our leverage, improving our cost of capital and preserving our access to multiple sources of liquidity, including unsecured bank debt, mortgage financings and public debt and equity markets.

#### 2017 Highlights and Other Recent Developments

### **Investments and Dispositions**

In March 2017, we provided secured debt financing to a subsidiary of Ardent to facilitate Ardent's acquisition of LHP Hospital Group, Inc., which included a \$700.0 million term loan and a \$60.0 million revolving line of credit feature (of which \$28.0 million was outstanding at December 31, 2017). The LIBOR-based debt financing has a five-year term, a one-year lock out feature and a weighted average interest rate of approximately 9.3% as of December 31, 2017 and is guaranteed by Ardent's parent company.

During the year ended December 31, 2017, we acquired 15 triple-net leased properties (including six assets previously owned by an equity method investee), four properties reported within our office operations reportable business segment (three life science, research and medical assets and one MOB) and three seniors housing communities (reported within our senior living operations reportable business segment) for an aggregate purchase price of \$691.3 million.

During the year ended December 31, 2017, we sold 53 triple-net leased properties, five MOBs and certain vacant land parcels for aggregate consideration of \$870.8 million, and we recognized a gain on the sale of these assets of \$717.3 million, net of taxes.

During the year ended December 31, 2017, we received aggregate proceeds of \$37.6 million for the partial prepayment and \$35.5 million for the full repayment of loans receivable, which resulted in total gains of \$0.6 million.

#### Liquidity, Capital and Dividends

In March 2017, we issued and sold \$400.0 million aggregate principal amount of 3.100% senior notes due 2023 at a public offering price equal to 99.280% of par, for total proceeds of \$397.1 million before the underwriting discount and expenses, and \$400.0 million aggregate principal amount of 3.850% senior notes due 2027 at a public offering price equal to 99.196% of par, for total proceeds of \$396.8 million before the underwriting discount and expenses.

In April 2017, we entered into an unsecured credit facility comprised of a \$3.0 billion unsecured revolving credit facility, priced at LIBOR plus 0.875%, that replaced our previous \$2.0 billion unsecured revolving credit facility priced at LIBOR plus 1.0%.

In April 2017, we repaid in full, at par, \$300.0 million aggregate principal amount then outstanding of our 1.250% senior notes due 2017 upon maturity.

In June 2017, we issued and sold C\$275.0 million aggregate principal amount of 2.55% senior notes, Series D due 2023 at a price equal to 99.954% of par, for total proceeds of C\$274.9 million before the agent fees and expenses. We used part of the proceeds to repay C\$124.4 million on our unsecured term loan due 2019.

In August 2017, we used most of the proceeds from the sale of 22 SNFs to repay the balances then outstanding on the 2018 and 2019 term loans.

In September 2017, we entered into a new \$400.0 million secured revolving construction credit facility which matures in 2022 and will be primarily used to finance life science and innovation center and other construction projects.

During the year ended December 31, 2017, we issued and sold 1.1 million shares of common stock under our "at-the-market" ("ATM") equity offering program. Aggregate net proceeds for these activities were \$73.9 million, after sales agent commissions.

During the year ended December 31, 2017, we paid the first three quarterly installments of our 2017 dividend of \$0.775 per share. In December 2017, we declared the fourth quarter cash dividend on our common stock of \$0.79 per share, which grew by 2% over third quarter 2017 and was paid in January 2018.

#### Portfolio

The sale of the triple-net leased properties above included 36 SNFs, owned by us and operated by Kindred. These assets were sold for aggregate consideration of approximately \$700 million and we recognized a gain on the sale of \$657.6 million, net of taxes.

### Other Recent Developments

In January 2018, we transitioned the management of 76 private pay seniors housing communities to Eclipse Senior Living ("ESL"). These assets, substantially all of which were previously leased by Elmcroft Senior Living ("Elmcroft"), are now operated by ESL under a management contract with us. We acquired a 34% ownership stake in ESL with customary rights and protections. ESL management owns the remaining 66% stake. We also intend to form a new joint venture with an institutional partner related to the assets previously leased by Elmcroft. However, there can be no assurance whether, when or on what terms the joint venture will be completed.

#### Portfolio Summary

The following table summarizes our consolidated portfolio of properties and other investments as of and for the year ended December 31, 2017:

			Real Estate Property Investments			Revenues			
Asset Type	# of Prope	# of Units/ er <b>Siq</b> s Ft./Beds <sup>(2)</sup>	Real Estate Property Investment, at Cost	Percent Total Re Estate Property Investment	eal	Real Estate Property Investment Per Unit/Bed/Sqs Ft.	Revenue	Percer of Tot Reven	tal
	(Dolla	ars in thousa	nds)						
Seniors housing communities	747	65,428	\$16,616,501	63.4	%	\$ 254.0	\$2,342,247	65.5	%
$MOBs^{(3)}$	354	19,221,003	5,332,817	20.3		0.3	579,363	16.2	
Life science and innovation centers	29	5,156,868	1,940,099	7.4		0.4	174,391	4.9	
IRFs and LTACs	37	3,115	459,753	1.8		147.6	154,094	4.3	
Health systems	12	2,064	1,475,975	5.6		715.1	109,546	3.1	
SNFs	17	1,882	204,488	0.8		108.7	64,086	1.8	
Development properties and other	10		176,200	0.7					
Total real estate investments, at cost	1,206		\$26,205,833	100.0	%				
Income from loans and investments							117,608	3.3	
Interest and other income							6,034	0.2	
Revenues related to assets classified as held for sale	8						26,780	0.7	

Total revenues \$3,574,149 100.0 %

As of December 31, 2017, we also owned 17 seniors housing communities, 13 SNFs and one MOB through investments in unconsolidated entities. Our consolidated properties were located in 46 states, the District of Columbia, seven Canadian provinces and the United Kingdom and were operated or managed by 91 unaffiliated healthcare operating companies, including the following publicly traded companies or their subsidiaries: Brookdale Senior Living (129 properties) (excluding six properties owned through investments in unconsolidated entities and one property managed by Brookdale Senior Living pursuant to a long-term management agreement and included in the senior living operations reportable business segment); Kindred (31 properties) (excluding one MOB included in the office operations reportable business segment); 21st Century Oncology Holdings, Inc. (12 properties); Capital Senior Living Corporation (seven properties); Spire Healthcare plc (three properties); and HealthSouth Corp. (four properties).

(2) Seniors housing communities are measured in units; MOBs and life science and innovation centers are measured by square footage; and IRFs and LTACs, health systems and SNFs are measured by bed count.

As of December 31, 2017, we leased 65 of our consolidated MOBs pursuant to triple-net leases, Lillibridge or PMBRES managed 270 of our consolidated MOBs and 19 of our consolidated MOBs were managed by seven unaffiliated managers. Through Lillibridge and PMBRES, we also provided management and leasing services for 105 MOBs owned by third parties as of December 31, 2017.

# Seniors Housing and Healthcare Properties

As of December 31, 2017, we owned a total of 1,235 seniors housing and healthcare properties (including properties classified as held for sale) as follows:

	Consolidated	Consolidated	Unconsolidated	
	(100%	(<100%	(5-25%	Total
	interest)	interest)	interest)	
Seniors housing communities	738	9	17	764
MOBs	314	48	1	363
Life science and innovation centers	18	11	_	29
IRFs and LTACs	36	1	_	37
Health systems	12	_	_	12
SNFs	17	_	13	30
Total	1,135	69	31	1,235

#### **Seniors Housing Communities**

Our seniors housing communities include independent and assisted living communities, continuing care retirement communities and communities providing care for individuals with Alzheimer's disease and other forms of dementia or memory loss. These communities offer studio, one bedroom and two bedroom residential units on a month-to-month basis primarily to elderly individuals requiring various levels of assistance. Basic services for residents of these communities include housekeeping, meals in a central dining area and group activities organized by the staff with input from the residents. More extensive care and personal supervision, at additional fees, are also available for such needs as eating, bathing, grooming, transportation, limited therapeutic programs and medication administration, which allow residents certain conveniences and enable them to live as independently as possible according to their abilities. These services are often met by home health providers and through close coordination with the resident's physician and SNFs. Charges for room, board and services are generally paid from private sources.

# Medical Office Buildings

Typically, our MOBs are multi-tenant properties leased to several unrelated medical practices, although in many cases they may be associated with a large single specialty or multi-specialty group. Tenants include physicians, dentists, psychologists, therapists and other healthcare providers, who require space devoted to patient examination and treatment, diagnostic imaging, outpatient surgery and other outpatient services. MOBs are similar to commercial office buildings, although they require greater plumbing, electrical and mechanical systems to accommodate physicians' requirements such as sinks in every room, brighter lights and specialized medical equipment. As of December 31, 2017, we owned or managed for third parties approximately 23 million square feet of MOBs that are predominantly located on or near a health system.

#### Life Science and Innovation Centers

Our life science and innovation centers contain laboratory and office space primarily for scientific research for universities, academic medical centers, technology, biotechnology, medical device and pharmaceutical companies and other organizations involved in the life science industry. While these properties have characteristics similar to

commercial office buildings, they generally contain more advanced electrical, mechanical, and heating, ventilating and air conditioning systems. The facilities generally have specialty equipment including emergency generators, fume hoods, lab bench tops and related amenities. In many instances, life science tenants make significant investments to improve their leased space, in addition to landlord improvements, to accommodate biology, chemistry or medical device research initiatives. Our life science and innovation centers are primarily located on or contiguous to university and academic medical campuses. The campus settings allow us the opportunity to provide flexible, contiguous/adjacent expansion to accommodate the growth of existing tenants.

Inpatient Rehabilitation and Long-term Acute Care Facilities

We have 29 properties that are operated as LTACs. LTACs have a Medicare average length of stay of greater than 25 days and serve medically complex, chronically ill patients who require a high level of monitoring and specialized care, but whose conditions do not necessitate the continued services of an intensive care unit. The operators of these LTACs have the

capability to treat patients who suffer from multiple systemic failures or conditions such as neurological disorders, head injuries, brain stem and spinal cord trauma, cerebral vascular accidents, chemical brain injuries, central nervous system disorders, developmental anomalies and cardiopulmonary disorders. Chronic patients often depend on technology for continued life support, such as mechanical ventilators, total parenteral nutrition, respiration or cardiac monitors and dialysis machines, and, due to their severe medical conditions, generally are not clinically appropriate for admission to a nursing facility or rehabilitation hospital. All of our LTACs are freestanding facilities, and we do not own any "hospitals within hospitals." We also own eight IRFs devoted to the rehabilitation of patients with various neurological, musculoskeletal, orthopedic and other medical conditions following stabilization of their acute medical issues.

#### Health Systems

We have 12 properties that are operated as health systems. Health systems provide medical and surgical services, including inpatient care, intensive care, cardiac care, diagnostic services and emergency services. These health systems also provide outpatient services such as outpatient surgery, laboratory, radiology, respiratory therapy, cardiology and physical therapy. In the United States, these health systems receive payments for patient services from the federal government primarily under the Medicare program, state governments under their respective Medicaid or similar programs, health maintenance organizations, preferred provider organizations, other private insurers and directly from patients.

# **Skilled Nursing Facilities**

We have 17 properties that are operated as SNFs. SNFs provide rehabilitative, restorative, skilled nursing and medical treatment for patients and residents who do not require the high technology, care-intensive, high cost setting of an acute care or rehabilitation hospital. Treatment programs include physical, occupational, speech, respiratory and other therapies, including sub-acute clinical protocols such as wound care and intravenous drug treatment. Charges for these services are generally paid from a combination of government reimbursement and private sources.

#### Geographic Diversification of Properties

Our portfolio of seniors housing and healthcare properties is broadly diversified by geographic location throughout the United States, Canada and the United Kingdom, with properties in only one state (California) accounting for more than 10% of our total continuing revenues and net operating income ("NOI," which is defined as total revenues, excluding interest and other income, less property-level operating expenses and office building services costs) for the year ended December 31, 2017.

The following table shows our continuing rental income and resident fees and services by geographic location for the year ended December 31, 2017:

	Rental Income and Resident Fees and Services (Dollars in t	Percent of Total Revenues	
Geographic Location			
California	\$546,184	15.3	%
New York	308,366	8.6	
Texas	206,709	5.8	
Illinois	170,846	4.8	
Florida	158,889	4.4	
Pennsylvania	148,882	4.2	
Connecticut	114,040	3.2	
Georgia	114,038	3.2	
North Carolina	112,137	3.1	
Arizona	104,684	2.9	
Other (36 states and the District of Columbia)	1,239,588	34.8	
Total U.S	3,224,363	90.3	%
Canada (7 provinces)	186,049	5.2	
United Kingdom	26,418	0.7	
Total <sup>(1)</sup>	\$3,436,830	96.2	%

The remainder of our total revenues is office building and other services revenue, income from loans and investments and interest and other income.

The following table shows our continuing NOI by geographic location for the year ended December 31, 2017:

	NOI (1)	Percent of Total NOI
	(Dollars in	
	thousands)	
Geographic Location		
California	\$288,435	13.9 %
Texas	132,305	6.4
New York	119,123	5.7
Illinois	107,034	5.1
Florida	93,746	4.5
Pennsylvania	82,900	4.0
Connecticut	73,121	3.5
North Carolina	60,188	2.9
Washington	42,816	2.1
Indiana	43,992	2.1
Other (36 states and the District of Columbia)	801,854	38.5
Total U.S	1,845,514	88.7 %
Canada (7 provinces)	92,112	4.4

United Kingdom 26,418 1.3 Total <sup>(2)</sup> \$1,964,044 94.4 %

See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Non-GAAP Financial

- (1) Measures—NOI" included in Item 7 of this Annual Report on Form 10-K for a reconciliation of NOI to its most directly comparable GAAP measure, income from continuing operations.
- (2) The remainder of our total NOI is income from loans and investments.

See "NOTE 19—SEGMENT INFORMATION" of the Notes to Consolidated Financial Statements included in Part II, Item 8 of this Annual Report on Form 10-K for more information regarding the geographic diversification of our portfolio.

#### Loans and Investments

As of December 31, 2017, we had \$1.4 billion of net loans receivable and investments relating to seniors housing and healthcare operators or properties. Our loans receivable and investments provide us with interest income, principal amortization and transaction fees and are typically secured by mortgage liens or leasehold mortgages on the underlying properties and corporate or personal guarantees by affiliates of the borrowing entity. In some cases, the loans are secured by a pledge of ownership interests in the entity or entities that own the related seniors housing or healthcare properties. From time to time, we also make investments in mezzanine loans, which are subordinated to senior secured loans held by other investors that encumber the same real estate. See "NOTE 6—LOANS RECEIVABLE AND INVESTMENTS" of the Notes to Consolidated Financial Statements included in Part II, Item 8 of this Annual Report on Form 10-K.

#### **Development and Redevelopment Projects**

We are party to certain agreements that obligate us to develop seniors housing or healthcare properties funded through capital that we and, in certain circumstances, our joint venture partners provide. As of December 31, 2017, we had 14 properties under development pursuant to these agreements, including four properties that are owned through unconsolidated real estate entities. In addition, from time to time, we engage in redevelopment projects with respect to our existing seniors housing communities to maximize the value, increase NOI, maintain a market-competitive position, achieve property stabilization or change the primary use of the property.

### **Segment Information**

We operate through three reportable business segments: triple-net leased properties, senior living operations and office operations. Non-segment assets, classified as "all other," consist primarily of corporate assets, including cash, restricted cash, loans receivable and investments, and miscellaneous accounts receivable. Our chief operating decision makers evaluate performance of the combined properties in each reportable business segment and determine how to allocate resources to these segments, in significant part, based on segment NOI and related measures. For further information regarding our business segments and a discussion of our definition of segment NOI, see "NOTE 19—SEGMENT INFORMATION" of the Notes to Consolidated Financial Statements included in Part II, Item 8 of this Annual Report on Form 10-K.

#### Significant Tenants, Operators and Managers

The following table summarizes certain information regarding our tenant, operator and manager concentration as of and for the year ended December 31, 2017 (excluding properties classified as held for sale as of December 31, 2017):

	of Properties Leased or	Percent of Total Real Estate Investments		Total		Percent of NOI
	Managed	. ,				
Senior living operations (2)	293	35.1	%	51.9	%	29.0 %
Brookdale Senior Living (3)	129	7.5		4.9		8.3
Ardent	10	4.9		3.1		5.4
Kindred (4)	32	1.1		4.3		7.5

- (1)Based on gross book value.
- (2) Excludes four properties owned through investments in unconsolidated entities.

  Excludes six properties owned through investments in unconsolidated entities and one property managed by
- (3)Brookdale Senior Living pursuant to a long-term management agreement and included in the senior living operations reportable business segment.
- (4) Includes one MOB included in the office operations reportable business segment.

#### **Triple-Net Leased Properties**

Each of our leases with Brookdale Senior Living, Ardent and Kindred is a triple-net lease that obligates the tenant to pay all property-related expenses, including maintenance, utilities, repairs, taxes, insurance and capital expenditures, and to comply with the terms of the mortgage financing documents, if any, affecting the properties. In addition, each of our Brookdale Senior Living, Ardent and Kindred leases has a corporate guaranty. Brookdale Senior Living has multiple leases with us and those leases contain cross-default provisions tied to each other, as well as lease renewals by lease agreement or by pool of assets.

The properties we lease to Brookdale Senior Living, Ardent and Kindred accounted for a significant portion of our triple-net leased properties segment revenues and NOI for the year ended December 31, 2017. If any of Brookdale Senior Living, Ardent or Kindred becomes unable or unwilling to satisfy its obligations to us or to renew its leases with us upon expiration of the terms thereof, our financial condition and results of operations could decline, and our ability to service our indebtedness and to make distributions to our stockholders could be impaired. We cannot assure you that Brookdale Senior Living, Ardent and Kindred will have sufficient assets, income and access to financing to enable them to satisfy their respective obligations to us, and any failure, inability or unwillingness by Brookdale Senior Living, Ardent or Kindred to do so could have a material adverse effect on our business, financial condition, results of operations and liquidity, our ability to service our indebtedness and other obligations and our ability to make distributions to our stockholders, as required for us to continue to qualify as a REIT (a "Material Adverse Effect"). We also cannot assure you that Brookdale Senior Living, Ardent and Kindred will elect to renew their respective leases with us upon expiration of the leases or that we will be able to reposition any non-renewed properties on a timely basis or on the same or better economic terms, if at all. See "Risk Factors—Risks Arising from Our Business—Our leases and other agreements with Brookdale Senior Living, Ardent and Kindred account for a significant portion of our revenues and operating income; any failure, inability or unwillingness by Brookdale Senior Living, Ardent or Kindred to satisfy its obligations under our agreements could have a Material Adverse Effect on us" included in Item 1A of this Annual Report on Form 10-K.

# **Brookdale Senior Living Leases**

As of December 31, 2017, we leased 129 consolidated properties (excluding one property managed by Brookdale Senior Living pursuant to a long-term management agreement and included in the senior living operations reportable business segment) to Brookdale Senior Living pursuant to multiple lease agreements.

Pursuant to our lease agreements, Brookdale Senior Living is obligated to pay base rent, which escalates annually at a specified rate over the prior period base rent. As of December 31, 2017, the aggregate 2018 contractual cash rent due to us from Brookdale Senior Living, excluding variable interest that Brookdale Senior Living is obligated to pay as additional rent based on certain floating rate mortgage debt, was approximately \$180.3 million, and the current aggregate contractual base rent (computed in accordance with U.S. generally accepted accounting principles ("GAAP")) due to us from Brookdale Senior Living, excluding the variable interest, was approximately \$162.3 million (in each case, excluding six properties owned through investments in unconsolidated entities as of December 31, 2017). See "NOTE 3—CONCENTRATION OF CREDIT RISK" and "NOTE 14—COMMITMENTS AND CONTINGENCIES" of the Notes to Consolidated Financial Statements included in Part II, Item 8 of this Annual Report on Form 10-K.

#### Ardent Lease

As of December 31, 2017, we leased 10 properties to Ardent pursuant to a single, triple-net master lease agreement. Per our master lease agreement, Ardent is obligated to pay base rent, which escalates annually by the lesser of four times the increase in the consumer price index for the relevant period and 2.5%. The initial term of the master lease expires on August 31, 2035 and Ardent has one ten-year renewal option.

As of December 31, 2017, the aggregate 2018 contractual cash rent due to us from Ardent was approximately \$113.4 million, and the current aggregate contractual base rent (computed in accordance with GAAP) due to us from Ardent was also approximately \$113.4 million.

#### Kindred Master Leases

As of December 31, 2017, we leased 29 properties to Kindred pursuant to a master lease agreement. In November 2016, Kindred extended the lease term to 2025 for all of our LTACs operated by Kindred that were scheduled to mature in 2018 and 2020, at the current rent level.

The aggregate annual rent we receive under each Kindred master lease is referred to as "base rent." Base rent escalates annually at a specified rate over the prior period base rent, contingent, in some cases, upon the satisfaction of specified facility revenue parameters. The annual rent escalator under the Kindred master lease for 25 properties is based on year-over-year changes in CPI, subject to a floor and cap, and is 2.7% for four properties. As of December 31, 2017, the aggregate 2018 contractual cash rent due to us from Kindred was approximately \$122.0 million, and the current aggregate contractual base rent (computed in accordance with GAAP) due to us from Kindred was approximately \$122.7 million.

### **Senior Living Operations**

As of December 31, 2017, Atria and Sunrise, collectively, provided comprehensive property management and accounting services with respect to 269 consolidated seniors housing communities, for which we pay annual management fees pursuant to long-term management agreements. Most of our management agreements with Atria have initial terms expiring either July 31, 2024 or December 31, 2027, with successive automatic ten-year renewal periods. The management fees payable to Atria under most of the Atria management agreements range from 4.5% to 5% of revenues generated by the applicable properties, and Atria can earn up to an additional 1% of revenues based on the achievement of specified performance targets. Most of our management agreements with Sunrise have terms ranging from 25 to 30 years (which commenced as early as 2004 and as recently as 2012). The base management fees payable to Sunrise on consolidated assets under the Sunrise management agreements generally range from 5% to 7% of revenues generated by the applicable properties. See "NOTE 3—CONCENTRATION OF CREDIT RISK" of the Notes to Consolidated Financial Statements included in Part II, Item 8 of this Annual Report on Form 10-K.

Because Atria and Sunrise manage our properties in exchange for the receipt of a management fee from us, we are not directly exposed to the credit risk of our managers in the same manner or to the same extent as our triple-net tenants. However, we rely on our managers' personnel, expertise, technical resources and information systems, proprietary information, good faith and judgment to manage our senior living operations efficiently and effectively. We also rely on our managers to set appropriate resident fees and otherwise operate our seniors housing communities in compliance with the terms of our management agreements and all applicable laws and regulations. Although we have various rights as the property owner under our management agreements, including various rights to terminate and exercise remedies under those agreements as provided therein, Atria's or Sunrise's failure, inability or unwillingness to satisfy its respective obligations under those agreements, to efficiently and effectively manage our properties or to provide timely and accurate accounting information with respect thereto could have a Material Adverse Effect on us. In addition, significant changes in Atria's or Sunrise's senior management or equity ownership or any adverse developments in their businesses or financial condition could have a Material Adverse Effect on us. See "Risk Factors—Risks Arising from Our Business—The properties managed by Atria and Sunrise account for a significant portion of our revenues and operating income; adverse developments in Atria's or Sunrise's business and affairs or financial condition could have a Material Adverse Effect on us" and "—We have rights to terminate our management agreements with Atria and Sunrise in whole or with respect to specific properties under certain circumstances, and we may be unable to replace Atria or Sunrise if our management agreements are terminated or not renewed" included in Item 1A of this Annual Report on Form 10-K.

Our 34% ownership interest in Atria entitles us to certain rights and minority protections, as well as the right to appoint two of six members on the Atria Board of Directors.

#### Competition

We generally compete for investments in seniors housing and healthcare assets with publicly traded, private and non-listed healthcare REITs, real estate partnerships, healthcare providers, healthcare lenders and other investors, including developers, banks, insurance companies, pension funds, government-sponsored entities and private equity firms, some of whom may have greater financial resources and lower costs of capital than we do. Increased competition challenges our ability to identify and successfully capitalize on opportunities that meet our objectives, which is affected by, among other factors, the availability of suitable acquisition or investment targets, our ability to negotiate acceptable transaction terms and our access to and cost of capital. See "Risk Factors—Risks Arising from Our Business—Our ongoing strategy depends, in part, upon future investments in and acquisitions of, or our development or redevelopment of, seniors housing and healthcare assets, and we may not be successful in identifying and consummating these transactions" included in Item 1A of this Annual Report on Form 10-K and "NOTE 10—SENIOR NOTES PAYABLE AND OTHER DEBT" of the Notes to Consolidated Financial Statements included in Part II, Item 8 of this Annual Report on Form 10-K.

Our tenants, operators and managers also compete on a local and regional basis with other healthcare operating companies that provide comparable services. Seniors housing community, SNF and health systems operators compete to attract and retain residents and patients to our properties based on scope and quality of care, reputation and financial condition, price, location and physical appearance of the properties, services offered, qualified personnel, physician referrals and family preferences. With respect to MOBs, we and our third-party managers compete to attract and retain tenants based on many of the same factors, in addition to quality of the affiliated health system, physician preferences and proximity to hospital campuses. The ability of our tenants, operators and managers to compete successfully could be affected by private, federal and state reimbursement programs and other laws and regulations. See "Risk Factors—Risks Arising from Our Business—Our tenants, operators and managers may be adversely affected by healthcare regulation and enforcement" and "—Changes in the reimbursement rates or methods of payment from third-party payors, including insurance companies and the Medicare and

Medicaid programs, could have a material adverse effect on certain of our tenants and operators and on us" included in Item 1A of this Annual Report on Form 10-K.

#### **Employees**

As of December 31, 2017, we had 493 employees, none of which is subject to a collective bargaining agreement. We believe that relations with our employees are positive.

#### Insurance

We maintain or require in our lease, management and other agreements that our tenants, operators and managers maintain all applicable lines of insurance on our properties and their operations. We believe that the amount and scope of insurance coverage provided by our policies and the policies required to be maintained by our tenants, operators and managers are customary for similarly situated companies in our industry. Although we regularly monitor our tenants', operators' and managers' compliance with their respective insurance requirements, we cannot assure you that they will maintain the required insurance coverages, and any failure, inability or unwillingness by our tenants, operators and managers to do so could have a Material Adverse Effect on us. We also cannot assure you that we will continue to require the same levels of insurance coverage under our lease, management and other agreements, that such insurance coverage will be available at a reasonable cost in the future or that the policies maintained will fully cover all losses related to our properties upon the occurrence of a catastrophic event, nor can we assure you of the future financial viability of the insurers.

We maintain the property insurance for all of our senior living operations, as well as the general and professional liability insurance for our seniors housing communities and related operations managed by Atria. However, Sunrise maintains the general and professional liability insurance for our seniors housing communities and related operations that it manages in accordance with the terms of our management agreements. Under our management agreements with Sunrise, we may elect, on an annual basis, whether we or Sunrise will bear responsibility for maintaining the required insurance coverage for the applicable properties, but the costs of such insurance are facility expenses paid from the revenues of those properties, regardless of who maintains the insurance.

Through our office operations, we provide engineering, construction and architectural services in connection with new development projects, and any design, construction or systems failures related to the properties we develop could result in substantial injury or damage to our clients or third parties. Any such injury or damage claims may arise in the ordinary course and may be asserted with respect to ongoing or completed projects. Although we maintain liability insurance to protect us against these claims, if any claim results in a loss, we cannot assure you that our policy limits would be adequate to cover the loss in full. If we sustain losses in excess of our insurance coverage, we may be required to pay the difference and we could lose our investment in, or experience reduced profits and cash flows from, the affected MOB or life science and innovation center, which could have a Material Adverse Effect on us.

For various reasons, including to reduce and manage costs, many healthcare companies utilize different organizational and corporate structures coupled with self-insurance trusts or captive programs that may provide less coverage than a traditional insurance policy. As a result, companies that self-insure could incur large funded and unfunded general and professional liability expenses, which could have a material adverse effect on their liquidity, financial condition and results of operations. The implementation of a trust or captive by any of our tenants, operators or managers could adversely affect such person's ability to satisfy its obligations under, or otherwise comply with the terms of, its respective lease, management and other agreements with us, which could have a Material Adverse Effect on us. Likewise, if we decide to implement a captive or self-insurance program, any large funded and unfunded general and professional liability expenses that we incur could have a Material Adverse Effect on us.

#### Additional Information

We maintain a website at www.ventasreit.com. The information on our website is not incorporated by reference in this Annual Report on Form 10-K, and our web address is included as an inactive textual reference only.

We make available, free of charge, through our website our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13 or 15(d) of the Exchange Act as soon as reasonably practicable after we electronically file such material with, or furnish it to, the SEC. In addition, our Guidelines on Governance, our Global Code of Ethics and Business Conduct (including waivers from and amendments to that document) and the charters for each of our Audit and Compliance, Nominating and Corporate Governance and Executive Compensation Committees are available on our website, and we will mail copies of the foregoing documents to

stockholders, free of charge, upon request to our Corporate Secretary at Ventas, Inc., 353 North Clark Street, Suite 3300, Chicago, Illinois 60654.

#### **GOVERNMENTAL REGULATION**

Healthcare Regulation

#### Overview

Our tenants, operators and managers are typically subject to extensive and complex federal, state and local laws and regulations relating to quality of care, licensure and certificate of need, government reimbursement, fraud and abuse practices, qualifications of personnel, adequacy of plant and equipment, and other laws and regulations governing the operation of healthcare facilities. Healthcare is a highly regulated industry and that trend will, in general, continue in the future. The applicable rules are wide-ranging and can subject our tenants, operators and managers to civil, criminal, and administrative sanctions, including: the possible loss of accreditation or license; denial of reimbursement; imposition of fines; suspension, decertification, or exclusion from federal and state healthcare programs; or facility closure. Changes in laws or regulations, reimbursement policies, enforcement activity and regulatory non-compliance by tenants, operators and managers can all have a significant effect on their operations and financial condition, which in turn may adversely impact us, as detailed below and set forth under "Risk Factors" in Part I, Item 1A of this Annual Report on Form 10-K.

In 2017, Congress came within a single vote of repealing of the Affordable Care Act (the "ACA") and substantially reducing funding to the Medicaid program. Short of full repeal, new legislation is likely to be introduced to seek similar changes in 2018. Beyond this, significant changes to commercial health insurance and government sponsored insurance (i.e. Medicare and Medicaid) remain possible. Commercial and government payors, are likely to continue imposing greater discounts and more stringent cost controls upon operators, through changes in reimbursement rates and methodologies, discounted fee structures, the assumption by healthcare providers of all or a portion of the financial risk or otherwise. A shift toward less comprehensive health insurance coverage and increased consumer cost-sharing on health expenditures could have a material adverse effect on certain of our operators' liquidity, financial condition and results of operations and, in turn, their ability to satisfy their contractual obligations, including making rental payments under and otherwise complying with the terms of our leases.

### Licensure, Certification and CONs

In general, the operators of our inpatient rehabilitation and long-term acute care facilities, health systems and skilled nursing facilities (collectively "healthcare facilities") must be licensed and periodically certified through various regulatory agencies that determine compliance with federal, state and local laws to participate in the Medicare and Medicaid programs. Legal requirements pertaining to such licensure and certification relate to the quality of medical care provided by the operator, qualifications of the operator's administrative personnel and clinical staff, adequacy of the physical plant and equipment and continuing compliance with applicable laws and regulations. A loss of licensure or certification could adversely affect a healthcare facility operator's ability to receive payments from the Medicare and Medicaid programs, which, in turn, could adversely affect its ability to satisfy its obligations to us.

In addition, many of our healthcare facilities are subject to state certificate of need ("CON") laws that require governmental approval prior to the development or expansion of healthcare facilities and services. The approval process in these states generally requires a facility to demonstrate the need for additional or expanded healthcare facilities or services. CONs, where applicable, are also sometimes necessary for changes in ownership or control of licensed facilities, addition of beds, investment in major capital equipment, introduction of new services or termination of services previously approved through the CON process. CON laws and regulations may restrict an operator's ability to expand our properties and grow its business in certain circumstances, which could have an adverse

effect on the operator's revenues and, in turn, its ability to make rental payments under and otherwise comply with the terms of our leases. See "Risk Factors-Risks Arising from Our Business-If we must replace any of our tenants or operators, we might be unable to reposition the properties on as favorable terms, or at all, and we could be subject to delays, limitations and expenses, which could have a Material Adverse Effect on us" included in Part I, Item 1A of this Annual Report on Form 10-K.

State CON laws remained largely unchanged in 2017, with the exception of North Carolina. North Carolina's CON statute, underwent minor changes in 2017 by exempting from CON review new institutional health services involving the acquisition of an unlicensed adult care home that was previously licensed.

Compared to healthcare facilities, seniors housing communities (other than those that receive Medicaid payments) do not receive significant funding from governmental healthcare programs and are subject to relatively few, if any, federal regulations. Instead, to the extent they are regulated, such regulation consists primarily of state and local laws governing licensure, provision of services, staffing requirements and other operational matters, which vary greatly from one jurisdiction to another. Although recent growth in the U.S. seniors housing industry has attracted the attention of various federal agencies that believe more federal regulation of these properties is necessary, Congress thus far has deferred to state regulation of seniors housing communities. However, as a result of this growth and increased federal scrutiny, some states have revised and strengthened their regulation of seniors housing communities, and more states are expected to do the same in the future.

As discussed in greater detail below, a number of states have instituted Medicaid waiver programs that blend the functions of healthcare and custodial care providers, and expand the scope of services that can be provided under certain licenses. The trend toward this kind of experimentation is likely to continue, and even hasten, under Republican leadership. The temporary and experimental nature of these programs means that states will also continue to adjust their licensing and certification processes which might result in some providers facing increased competition and others facing new requirements.

#### Fraud and Abuse Enforcement

Healthcare facilities and seniors housing communities that receive Medicaid payments are subject to various complex federal, state and local laws and regulations that govern healthcare providers' relationships and arrangements and prohibit fraudulent and abusive business practices. These laws and regulations include, among others:

Federal and state false claims acts, which, among other things, prohibit healthcare providers from filing false claims or making false statements to receive payment from Medicare, Medicaid or other governmental healthcare programs;

Federal and state anti-kickback and fee-splitting statutes, including the Medicare and Medicaid anti-kickback statute, which prohibit the payment, receipt or solicitation of any remuneration to induce referrals of patients for items or services covered by a governmental healthcare program, including Medicare and Medicaid;

Federal and state physician self-referral laws, including the federal Stark Law, which generally prohibits physicians from referring patients enrolled in certain governmental healthcare programs to providers of certain designated health services in which the referring physician or an immediate family member of the referring physician has an ownership or other financial interest;

The federal Civil Monetary Penalties Law, which authorizes the U.S. Department of Health and Human Services ("HHS") to impose civil penalties administratively for fraudulent acts; and

State and federal data privacy and security laws, including the privacy and security rules of the Health Insurance Portability and Accountability Act of 1996, which provide for the privacy and security of certain individually identifiable health information.

Violating these healthcare fraud and abuse laws and regulations may result in criminal and civil penalties, such as punitive sanctions, damage assessments, monetary penalties, imprisonment, denial of Medicare and Medicaid payments, and exclusion from the Medicare and Medicaid programs. The responsibility for enforcing these laws and regulations lies with a variety or federal, state and local governmental agencies, however many of the laws and regulations can also be enforced by private litigants through federal and state false claims acts and other laws that allow private individuals to bring whistleblower suits known as qui tam actions.

Congress has significantly increased funding to the governmental agencies charged with enforcing the healthcare fraud and abuse laws to facilitate increased audits, investigations and prosecutions of providers suspected of healthcare fraud. As a result, government investigations and enforcement actions brought against healthcare providers have increased significantly in recent years and are expected to continue. A violation of federal or state anti-fraud and abuse laws or regulations by an operator of our properties could have a material adverse effect on the operator's liquidity, financial condition or results of operations, which could adversely affect its ability to satisfy its contractual obligations, including making rental payments under and otherwise complying with the terms of our leases.

The current presidential administration has signaled it will expand current efforts to enforce healthcare fraud and abuse laws by increasing funding for the Health Care Fraud and Abuse Control program. Additionally, Attorney General Jeff Sessions has stated that he will make it a high priority to prosecute fraud in federal claims while the administrator of the Centers for

Medicare and Medicaid Services ("CMS"), Seema Verma, has underscored this administration's focus on healthcare fraud, stating that she will ensure that efforts preventing fraud and abuse are a priority. Further, many state Medicaid programs continue to devote additional resources to fraud, waste, and abuse initiatives. Medicaid reform plans might include lowering the growth rate of Medicaid spending, which will put pressure on states to exert greater scrutiny over the utilization of services. It is likely that states will have increased flexibility and incentive to monitor utilization patterns and take action against outlier providers.

Medicare's fraud, waste, and abuse initiatives are also being retooled by the current presidential administration. Because a backlog of provider appeals in response to Medicare audits, CMS finalized significant changes intended to expedite the Medicare appeals process in 2017, particularly at the administrative law judge level of review. These changes apply to appeals of payment and coverage determinations for items and services furnished to Medicare beneficiaries, enrollees in Medicare Advantage and other Medicare competitive health plans, and enrollees in Medicare prescription drug plans, as well as to appeals of enrollment and entitlement determinations, and certain premium appeals. The Recovery Audit Contractor program, which has recovered more than \$2 billion for the Medicare program, also continues to be controversial and may be modified under the new administration.

#### Reimbursement

The majority of SNF reimbursement, and a significant percentage of health system, IRF and LTAC reimbursement, is through Medicare and Medicaid. Medical buildings and other healthcare related properties have provider tenants that participate in Medicare and Medicaid. These programs are often their largest source of funding. Seniors housing communities generally do not receive funding from Medicare or Medicaid, but their ability to retain their residents is impacted by policy decisions and initiatives established by the administrators of Medicare and Medicaid. The passage of the ACA in 2010 allowed formerly uninsured Americans to acquire coverage and utilize additional health care services. In addition, the ACA gave new authorities to implement Medicaid waiver and pilot programs that impact healthcare and long term custodial care reimbursement by Medicare and Medicaid. These activities promote "aging in place", allowing senior citizens to stay longer in seniors housing communities, and diverting or delaying their admission into SNFs. The potential risks that accompany these regulatory and market changes are discussed below.

As a result of the ACA, and specifically Medicaid expansion and establishment of health insurance exchanges providing subsidized health insurance, an estimated seventeen million more Americans have health insurance than in 2010. These newly-insured Americans utilize services delivered by providers at medical buildings and other healthcare facilities. The current presidential administration and Republican-controlled Congress nearly repealed the ACA in 2017 and remain committed to repealing the ACA and replacing it with a less federalized model for providing health insurance to individuals and families unable to purchase health insurance on their own. The details of the replacement model are not yet known, but potential end results could be fewer insured individuals and families or individuals and families maintaining less comprehensive insurance coverage. Outside of ACA repeal, Republicans leaders, particularly in the House of Representatives, are committed to pursuing entitlement reforms in 2018 that could lower funding to major federal programs, particularly Medicaid and lessen the number of people covered by these programs. Even without legislation, the current presidential administration has issued regulations that may lessen the number of people who purchase ACA-compliant health insurance, which has the potential to provide less protection to people coping with expensive health conditions. Any of these outcomes could adversely impact the resources of our operators.

Enabled by the Medicare Modernization Act (2003) and subsequent laws, Medicare and Medicaid have implemented pilot programs (officially termed demonstrations or models) to "divert" elderly from SNFs and promote "aging in place" in "the least restrictive environment." Several states have implemented home and community-based Medicaid waiver programs that increase the support services available to senior citizens in senior housing, lengthening the time that many seniors can live outside of a SNF. These Medicaid waiver programs are subject to re-approval and pilots are time-limited. The current presidential administration is not necessarily opposed to these efforts, but is committed to

giving states greater control of their Medicaid programs. The result could be the modification or curtailment of a number of existing pilots.

CMS is currently in the midst of transitioning Medicare from a traditional fee-for-service reimbursement model to capitated and value-based approaches in which the government pays a set amount for each beneficiary for a defined period of time, based on that person's underlying medical needs, rather than the actual services provided. The result is increasing use of management tools to oversee individual providers and coordinate their services. This puts downward pressure on the number and expense of services provided. Roughly 10 million Medicare beneficiaries now receive care via accountable care organizations, and another 19 million are enrolled in Medicare

Advantage health plans. The continued trend toward capitated and value-based approaches - particularly Medicare Advantage, which is expected to grow under the current presidential administration - has the potential to diminish the market for certain healthcare providers, particularly specialist physicians and providers of particular diagnostic technologies such as medical resonance imaging services. This could adversely impact the medical properties that house these physicians and medical technology providers.

The majority of Medicare payments continue to be made through traditional Medicare Part A and Part B fee-for-service schedules. Medicare's payment regulations, particularly with respect to certain hospitals, skilled nursing care, and home health services have resulted in lower net pay increases than providers of those services often desire. In addition, the Medicare and CHIP Reauthorization Act (MACRA) of 2015 establishes a multi-year transition into pay-for-quality approaches for Medicare physicians and other providers. This will include payment reductions for providers who do not meet government quality standards. The implementation of pay-for-quality models is expected to produce funding disparities that could adversely impact some provider tenants in MOBs and other health care properties. The current presidential administration has made public comments about protecting Medicare generally and improving Medicare and MACRA for healthcare providers, but few specifics are known at this time. A negative payment update in 2017 for home health reimbursement demonstrates that the current presidential administration, regardless of public statements, may take actions adverse to certain provider types.

For the year ended December 31, 2017, approximately 8.4% of our total revenues and 14.5% of our total NOI (in each case excluding amounts in discontinued operations) were attributable to healthcare facilities in which our third-party tenants receive reimbursement for their services under governmental healthcare programs, such as Medicare and Medicaid. We are neither a participant in, nor a direct recipient of, any reimbursement under these programs with respect to those leased facilities.

#### Life Science and Innovation Centers

In 2016, we entered the life science and innovation ("life science") sector through the acquisitions of substantially all of the university affiliated life science real estate assets of Wexford Science & Technology, LLC from affiliates of Blackstone Real Estate Partners VIII, L.P. The life science tenants of these assets are largely university-affiliated organizations. These university-affiliated life science tenants are dependent on government funding to varying degrees. Creating a new pharmaceutical product or medical device requires substantial investments of time and capital, in part because of the extensive regulation of the healthcare industry; it also entails considerable risk of failure in demonstrating that the product is safe and effective and in gaining regulatory approval and market acceptance. Therefore, our tenants in the life science industry face high levels of regulation, expense and uncertainty.

Some of our life sciences tenants require significant outlays of funds for the research, development and clinical testing of their products and technologies. If private investors, the federal government or other sources of funding are unavailable to support such activities, a tenant's life sciences operation may be adversely affected or fail. Further, the research, development, clinical testing, manufacture and marketing of some of our tenants' products requires federal, state and foreign regulatory approvals which may be costly or difficult to obtain. Even after a life sciences tenant gains regulatory approval and market acceptance for a product, the product may still present significant regulatory and liability risks, including, among others, the possible later discovery of safety concerns, competition from new products and the expiration of patent protection for the product. Our tenants with marketable products may be adversely affected by healthcare reform and government reimbursement policies, including changes under the current presidential administration or by private healthcare payors. Likewise, our tenants may be unable to adequately protect their intellectual property under patent, copyright or trade secret laws. If our life sciences tenants' businesses are adversely affected, they may have difficulty making payments to us, which could materially adversely affect our business, results of operations and financial condition.

# **Environmental Regulation**

As an owner of real property, we are subject to various federal, state and local laws and regulations regarding environmental, health and safety matters.

These laws and regulations address, among other things, asbestos, polychlorinated biphenyls, fuel oil management, wastewater discharges, air emissions, radioactive materials, medical wastes, and hazardous wastes, and, in certain cases, the costs of complying with these laws and regulations and the penalties for non-compliance can be substantial. With respect to our properties that are operated or managed by third parties, we may be held primarily or jointly and severally liable for costs relating to the investigation and clean-up of any property from which there is or has been an actual or threatened release of a regulated material and any other affected properties, regardless of whether we knew of or caused the release. Such costs typically are not limited by law or regulation and could exceed the property's value. In addition, we may be liable for certain

other costs, such as governmental fines and injuries to persons, property or natural resources, as a result of any such actual or threatened release. See "Risk Factors-Risks Arising from Our Business-We could incur substantial liabilities and costs if any of our properties are found to be contaminated with hazardous substances or we become involved in any environmental disputes" included in Item 1A of this Annual Report on Form 10-K.

Under the terms of our lease, management and other agreements, we generally have a right to indemnification by the tenants, operators and managers of our properties for any contamination caused by them. However, we cannot assure you that our tenants, operators and managers will have the financial capability or willingness to satisfy their respective indemnification obligations to us, and any failure, inability or unwillingness to do so may require us to satisfy the underlying environmental claims.

In general, we have also agreed to indemnify our tenants and operators against any environmental claims (including penalties and clean-up costs) resulting from any condition arising in, on or under, or relating to, the leased properties at any time before the applicable lease commencement date. With respect to our senior living operating portfolio, we have agreed to indemnify our managers against any environmental claims (including penalties and clean-up costs) resulting from any condition on those properties, unless the manager caused or contributed to that condition.

We did not make any material capital expenditures in connection with environmental, health, and safety laws, ordinances and regulations in 2017 and do not expect that we will be required to make any such material capital expenditures during 2018.

#### Canada

In Canada, seniors housing communities are currently generally subject to significantly less regulation than skilled nursing facilities and hospitals, and the regulation of such facilities is principally a matter of provincial and municipal jurisdiction. As a result, the regulatory regimes that apply to seniors housing communities vary depending on the province (and in certain circumstances, the city) in which a facility is located. Recently, certain Canadian provinces have taken steps to implement regulatory measures that could result in enhanced regulation for seniors housing communities in such provinces.

#### ITEM 1A. Risk Factors

This section discusses the most significant factors that affect our business, operations and financial condition. It does not describe all risks and uncertainties applicable to us, our industry or ownership of our securities. If any of the following risks, or any other risks and uncertainties that are not addressed below or that we have not yet identified, actually occur, we could be materially adversely affected and the value of our securities could decline.

We have grouped these risk factors into three general categories:

Risks arising from our business;

Risks arising from our capital structure; and

Risks arising from our status as a REIT.

Risks Arising from Our Business

The properties managed by Atria and Sunrise account for a significant portion of our revenues and operating income; adverse developments in Atria's or Sunrise's business and affairs or financial condition could have a Material Adverse Effect on us.

As of December 31, 2017, Atria and Sunrise, collectively, managed 273 of our seniors housing communities pursuant to long-term management agreements. These properties represent a substantial portion of our portfolio, based on their gross book value, and account for a significant portion of our revenues and NOI. Although we have various rights as the property owner under our management agreements, we rely on Atria's and Sunrise's personnel, expertise, technical resources and information systems, proprietary information, good faith and judgment to manage our senior living operations. We also rely on Atria and Sunrise to set appropriate resident fees, to provide accurate property-level financial results for our properties in a timely manner and to otherwise operate our seniors housing communities in

compliance with the terms of our management agreements and all applicable laws and regulations. For example, we depend on Atria's and Sunrise's ability to attract and retain skilled management personnel who are responsible for the day-to-day operations of our seniors housing communities. A shortage of nurses or other trained personnel or general inflationary pressures may force Atria or Sunrise to enhance its pay and benefits package to compete effectively for such personnel, but it may not be able to offset these added costs by increasing the

rates charged to residents. Any increase in labor costs and other property operating expenses, any failure by Atria or Sunrise to attract and retain qualified personnel, or significant changes in Atria's or Sunrise's senior management or equity ownership could adversely affect the income we receive from our seniors housing communities and have a Material Adverse Effect on us.

Because Atria and Sunrise manage our properties in exchange for the receipt of a management fee from us, we are not directly exposed to the credit risk of our managers in the same manner or to the same extent as our triple-net tenants. However, any adverse developments in Atria's or Sunrise's business and affairs or financial condition could impair its ability to manage our properties efficiently and effectively and could have a Material Adverse Effect on us. If Atria or Sunrise experiences any significant financial, legal, accounting or regulatory difficulties due to a weak economy or otherwise, such difficulties could result in, among other adverse events, acceleration of its indebtedness, impairment of its continued access to capital, the enforcement of default remedies by its counterparties, or the commencement of insolvency proceedings by or against it under the U.S. Bankruptcy Code, any one or a combination of which indirectly could have a Material Adverse Effect on us.

Our leases and other agreements with Brookdale Senior Living, Ardent and Kindred account for a significant portion of our revenues and operating income; any failure, inability or unwillingness by Brookdale Senior Living, Ardent or Kindred to satisfy its obligations under our agreements could have a Material Adverse Effect on us.

The properties we lease to Brookdale Senior Living, Ardent and Kindred account for a significant portion of our revenues and NOI, and we depend on Brookdale Senior Living, Ardent and Kindred to pay all insurance, taxes, utilities and maintenance and repair expenses in connection with the leased properties and properties that are collateral for the loans. We cannot assure you that Brookdale Senior Living, Ardent and Kindred will have sufficient assets, income and access to financing to enable them to satisfy their respective obligations to us, and any failure, inability or unwillingness by Brookdale Senior Living, Ardent or Kindred to do so could have a Material Adverse Effect on us. In addition, any failure by Brookdale Senior Living, Ardent or Kindred to effectively conduct its operations or to maintain and improve such properties could adversely affect its business reputation and its ability to attract and retain patients and residents in such properties, which could have a Material Adverse Effect on us. Brookdale Senior Living, Ardent and Kindred have agreed to indemnify, defend and hold us harmless from and against various claims, litigation and liabilities arising in connection with their respective businesses, and we cannot assure you that Brookdale Senior Living, Ardent and Kindred will have sufficient assets, income, access to financing and insurance coverage to enable them to satisfy their respective indemnification obligations.

We face potential adverse consequences from the bankruptcy, insolvency or financial deterioration of one or more of our tenants, operators, borrowers, managers and other obligors.

We lease our properties to unaffiliated tenants or operate them through independent third-party managers. We are also a direct or indirect lender to various tenants and operators. We have very limited control over the success or failure of our tenants' and operators' businesses and, at any time, a tenant or operator may experience a downturn in its business that weakens its financial condition. If that happens, the tenant or operator may fail to make its payments to us when due. Although our lease, loan and management agreements give us the right to exercise certain remedies in the event of default on the obligations owing to us, we may determine not to do so if we believe that enforcement of our rights would be more detrimental to our business than seeking alternative approaches.

A downturn in any of our tenants' or operators' businesses could ultimately lead to bankruptcy if it is unable to timely resolve the underlying causes, which may be largely outside of its control. Bankruptcy and insolvency laws afford certain rights to a party that has filed for bankruptcy or reorganization that may render certain of these remedies unenforceable, or, at the least, delay our ability to pursue such remedies and realize any recoveries in connection therewith. For example, we cannot evict a tenant or operator solely because of its bankruptcy filing.

A debtor-lessee may reject our lease in a bankruptcy proceeding, in which case our claim against the debtor-lessee for unpaid and future rents would be limited by the statutory cap of the U.S. Bankruptcy Code. This statutory cap could be substantially less than the remaining rent actually owed under the lease, and any claim we have for unpaid rent might not be paid in full. In addition, a debtor-lessee may assert in a bankruptcy proceeding that our lease should be re-characterized as a financing agreement, in which case our rights and remedies as a lender, compared to a landlord, generally would be more limited. If a debtor-manager seeks bankruptcy protection, the automatic stay provisions of the U.S. Bankruptcy Code would preclude us from enforcing our remedies against the manager unless relief is first

obtained from the court having jurisdiction over the bankruptcy case. In any of these events, we also may be required to fund certain expenses and obligations (e.g., real estate taxes, debt costs and maintenance expenses) to preserve the value of our properties, avoid the imposition of liens on our properties or transition our properties to a new tenant, operator or manager.

Bankruptcy or insolvency proceedings may also result in increased costs to the operator and significant management distraction. If we are unable to transition affected properties, they could experience prolonged operational disruption, leading to lower occupancy rates and further depressed revenues. Publicity about the operator's financial condition and insolvency

proceedings may also negatively impact their and our reputations, decreasing customer demand and revenues. Any or all of these risks could have a Material Adverse Effect on us. These risks would be magnified where we lease multiple properties to a single operator under a master lease, as an operator failure or default under a master lease would expose us to these risks across multiple properties.

We have rights to terminate our management agreements with Atria and Sunrise in whole or with respect to specific properties under certain circumstances, and we may be unable to replace Atria or Sunrise if our management agreements are terminated or not renewed.

We are parties to long-term management agreements pursuant to which Atria and Sunrise, collectively, provided comprehensive property management and accounting services with respect to 273 of our seniors housing communities as of December 31, 2017. Most of our management agreements with Atria have terms expiring either July 31, 2024 or December 31, 2027, with successive automatic ten-year renewal periods, and our management agreements with Sunrise have terms ranging from 25 to 30 years (which commenced as early as 2004 and as recently as 2012). Our ability to terminate these long-term management agreements is limited to specific circumstances set forth in the agreements and may relate to all properties or a specific property or group of properties.

We may terminate any of our Atria management agreements upon the occurrence of an event of default by Atria in the performance of a material covenant or term thereof (including, in certain circumstances, the revocation of any license or certificate necessary for operation), subject in most cases to Atria's right to cure such default, or upon the occurrence of certain insolvency events relating to Atria. In addition, we may terminate our management agreements with Atria based on the failure to achieve certain NOI targets or upon the payment of a fee.

Similarly, we may terminate any of our Sunrise management agreements upon the occurrence of an event of default by Sunrise in the performance of a material covenant or term thereof (including, in certain circumstances, the revocation of any license or certificate necessary for operation), subject in most cases to Sunrise's right to cure such default, or upon the occurrence of certain insolvency events relating to Sunrise. We also may terminate most of our management agreements with Sunrise based on the failure to achieve certain NOI targets or to comply with certain expense control covenants, subject to certain rights of Sunrise to make cure payments to us, and upon the occurrence of certain other events or the existence of certain other conditions.

We continually monitor and assess our contractual rights and remedies under our management agreements with Atria and Sunrise. When determining whether to pursue any existing or future rights or remedies under those agreements, including termination rights, we consider numerous factors, including legal, contractual, regulatory, business and other relevant considerations. In the event that we exercise our rights to terminate the Atria or Sunrise management agreements for any reason or such agreements are not renewed upon expiration of their terms, we would attempt to reposition the affected properties with another manager. Although we believe that many qualified national and regional seniors housing operators would be interested in managing our seniors housing communities, we cannot assure you that we would be able to locate another suitable manager or, if we are successful in locating such a manager, that it would manage the properties effectively. Moreover, the transition to a replacement manager would require approval by the applicable regulatory authorities and, in most cases, the mortgage lenders for the properties, and we cannot assure you that such approvals would be granted on a timely basis, if at all. Any inability to replace, or a lengthy delay in replacing, Atria or Sunrise as the manager of our seniors housing communities following termination or non-renewal of the applicable management agreements could have a Material Adverse Effect on us. If we must replace any of our tenants or operators, we might be unable to reposition the properties on as favorable terms, or at all, and we could be subject to delays, limitations and expenses, which could have a Material Adverse Effect on us.

We cannot predict whether our tenants will renew existing leases beyond their current term. If our leases with Brookdale Senior Living or Ardent, the Kindred master leases or any of our other triple-net leases are not renewed, we would attempt to reposition those properties with another tenant or operator. In case of non-renewal, we generally have one year prior to expiration of the lease term to arrange for repositioning of the properties and our tenants are required to continue to perform all of their obligations (including the payment of all rental amounts) for the non-renewed assets until such expiration. However, following expiration of a lease term or if we exercise our right to replace a tenant or operator in default, rental payments on the related properties could decline or cease altogether while we reposition the properties with a suitable replacement tenant or operator. We also might not be successful in

identifying suitable replacements or entering into leases or other arrangements with new tenants or operators on a timely basis or on terms as favorable to us as our current leases, if at all, and we may be required to fund certain expenses and obligations (e.g., real estate taxes, debt costs and maintenance expenses) to preserve the value of, and avoid the imposition of liens on, our properties while they are being repositioned. In addition, we may incur certain obligations and liabilities, including obligations to indemnify the replacement tenant or operator, which could have a Material Adverse Effect on us.

In the event of non-renewal or a tenant default, our ability to reposition our properties with a suitable replacement tenant or operator could be significantly delayed or limited by state licensing, receivership, CON or other laws, as well as by the Medicare and Medicaid change-of-ownership rules, and we could incur substantial additional expenses in connection with any licensing, receivership or change-of-ownership proceedings. Our ability to locate and attract suitable replacement tenants also could be impaired by the specialized healthcare uses or contractual restrictions on use of the properties, and we may be forced to spend substantial amounts to adapt the properties to other uses. Any such delays, limitations and expenses could adversely impact our ability to collect rent, obtain possession of leased properties or otherwise exercise remedies for tenant default and could have a Material Adverse Effect on us. Moreover, in connection with certain of our properties, we have entered into intercreditor agreements with the tenants' lenders or tri-party agreements with our lenders. Our ability to exercise remedies under the applicable leases or management agreements or to reposition the applicable properties may be significantly delayed or limited by the terms of the intercreditor agreement or tri-party agreement. Any such delay or limit on our rights and remedies could adversely affect our ability to mitigate our losses and could have a Material Adverse Effect on us.

Merger and acquisition activity or consolidation in the seniors housing and healthcare industries resulting in a change of control of, or a competitor's investment in, one or more of our tenants, operators or managers could have a Material Adverse Effect on us.

The seniors housing and healthcare industries have recently experienced increased consolidation, including among owners of real estate and care providers. We compete with other healthcare REITs, healthcare providers, healthcare lenders, real estate partnerships, banks, insurance companies, private equity firms and other investors that pursue a variety of investments, which may include investments in our tenants, operators or managers. A competitor's investment in one of our tenants, operators or managers could enable our competitor to influence that tenant's, operator's or manager's business and strategy in a manner that impairs our relationship with the tenant, operator or manager or is otherwise adverse to our interests. Depending on our contractual agreements and the specific facts and circumstances, we may have the right to consent to, or otherwise exercise rights and remedies, including termination rights, on account of, a competitor's investment in, a change of control of, or other transactions impacting a tenant, operator or manager. In deciding whether to exercise our rights and remedies, including termination rights, we assess numerous factors, including legal, contractual, regulatory, business and other relevant considerations. In addition, in connection with any change of control of a tenant, operator or manager, the tenant's, operator's or manager's strategy or adversely affect the business of the tenant, operator or manager, either of which could have a Material Adverse Effect on us.

Market conditions, including, but not limited to, interest rates and credit spreads, the availability of credit and the actual and perceived state of the real estate markets and public capital markets generally could negatively impact our business, results of operations, and financial condition.

The markets in which we operate are affected by a number of factors that are largely beyond our control but may nevertheless have a significant negative impact on us. These factors include, but are not limited to:

Interest rates and credit spreads;

The availability of credit, including the price, terms and conditions under which it can be obtained; and The actual and perceived state of the real estate market, the market for dividend-paying stocks and public capital markets in general.

In addition, increased inflation may have a pronounced negative impact on the interest expense we pay in connection with our outstanding indebtedness and our general and administrative expenses, as these costs could increase at a rate higher than our rents.

Deflation may result in a decline in general price levels, often caused by a decrease in the supply of money or credit. The predominant effects of deflation are high unemployment, credit contraction and weakened consumer demand. Restricted lending practices may impact our ability to obtain financing for our properties, which could adversely impact our growth and profitability.

Our ongoing strategy depends, in part, upon future investments in and acquisitions of, or our development or redevelopment of, seniors housing and healthcare assets, and we may not be successful in identifying and consummating these transactions.

An important part of our business strategy is to continue to expand and diversify our portfolio through accretive acquisition, investment, development and redevelopment opportunities in domestic and international seniors housing and healthcare properties. Our execution of this strategy by successfully identifying, securing and consummating beneficial transactions is made more challenging by increased competition and can be affected by many factors, including our

relationships with current and prospective clients, our ability to obtain debt and equity capital at costs comparable to or better than our competitors and lower than the yield we earn on our acquisitions or investments, and our ability to negotiate favorable terms with property owners seeking to sell and other contractual counterparties. Our competitors for these opportunities include other healthcare REITs, real estate partnerships, healthcare providers, healthcare lenders and other investors, including developers, banks, insurance companies, pension funds, government-sponsored entities and private equity firms, some of whom may have greater financial resources and lower costs of capital than we do. See "Business—Competition" included in Item 1 of this Annual Report on Form 10-K. If we are unsuccessful at identifying and capitalizing on investment, acquisition, development and redevelopment opportunities, our growth and profitability may be adversely affected.

Investments in and acquisitions of seniors housing and healthcare properties entail risks associated with real estate investments generally, including risks that the investment will not achieve expected returns, that the cost estimates for necessary property improvements will prove inaccurate or that the tenant, operator or manager will fail to meet performance expectations. Investments outside the United States raise legal, economic and market risks associated with doing business in foreign countries, such as currency exchange fluctuations, costly regulatory requirements and foreign tax risks. Domestic and international real estate development and redevelopment projects present additional risks, including construction delays or cost overruns that increase expenses, the inability to obtain required zoning, occupancy and other governmental approvals and permits on a timely basis, and the incurrence of significant costs prior to completion of the project. Furthermore, healthcare properties are often highly customized and the development or redevelopment of such properties may require costly tenant-specific improvements. As a result, we cannot assure you that we will achieve the economic benefit we expect from acquisition, investment, development and redevelopment opportunities.

Our significant acquisition and investment activity presents certain risks to our business and operations.

We have made and expect to continue to make significant acquisitions and investments as part of our overall business strategy. Our significant acquisition and investment activity presents certain risks to our business and operations, including, among other things, that:

We may be unable to successfully integrate the operations, personnel or systems of acquired companies, maintain consistent standards, controls, policies and procedures, or realize the anticipated benefits of acquisitions and other investments within the anticipated time frame or at all;

We may be unable to effectively monitor and manage our expanded portfolio of properties, retain key employees or attract highly qualified new employees;

Projections of estimated future revenues, costs savings or operating metrics that we develop during the due diligence and integration planning process might be inaccurate;

Our leverage could increase or our per share financial results could decline if we incur additional debt or issue equity securities to finance acquisitions and investments;

Acquisitions and other new investments could divert management's attention from our existing assets:

The value of acquired assets or the market price of our common stock may decline; and

We may be unable to continue paying dividends at the current rate.

We cannot assure you that we will be able to integrate acquisitions and investments without encountering difficulties or that any such difficulties will not have a Material Adverse Effect on us.

If the liabilities we assume in connection with acquisitions, including indemnification obligations in favor of third parties, are greater than expected, or if there are unknown liabilities, our business could be materially and adversely affected.

We may assume or incur liabilities in connection with our acquisitions, including, in some cases, contingent liabilities. As we integrate these acquisitions, we may learn additional information about the sellers, the properties, their operations and their liabilities that adversely affects us, such as:

Liabilities relating to the clean-up or remediation of undisclosed environmental conditions;

Unasserted claims of vendors or other persons dealing with the sellers;

Liabilities, claims and litigation, including indemnification obligations, whether or not incurred in the ordinary course of business, relating to periods prior to or following our acquisition;

Claims for indemnification by general partners, directors, officers and others indemnified by the sellers; and Liabilities for taxes relating to periods prior to our acquisition.

As a result, we cannot assure you that our past or future acquisitions will be successful or will not, in fact, harm our business. Among other things, if the liabilities we assume in connection with acquisitions are greater than expected, or if we discover obligations relating to the acquired properties or businesses of which we were not aware at the time of acquisition, our business and results of operations could be materially adversely affected.

In addition, we have now, and may have in the future, certain surviving indemnification obligations in favor of third parties under the terms of acquisition agreements to which we are a party. Most of these indemnification obligations will be capped as to amount and survival period, and we do not believe that these obligations will be material in the aggregate. However, there can be no assurances as to the ultimate amount of such obligations or whether such obligations will have a Material Adverse Effect on us.

Our future results will suffer if we do not effectively manage the expansion of our hospital and life science portfolios and operations following the acquisition of AHS and the Life Sciences Acquisition.

As a result of our acquisition of Ardent Medical Services, Inc. ("AHS") in 2015, we entered into the general acute care hospital sector. Also, as a result of the acquisition of substantially all of the university affiliated life science real estate assets of Wexford Science & Technology, LLC ("Wexford") in 2016 (the "Life Sciences Acquisition"), we entered into the university-affiliated life science sector. Part of our long-term business strategy involves expanding our hospital and life science portfolios through additional acquisitions and development of new properties. Both the asset management of our existing general acute care hospital and university-affiliated life science and innovation centers portfolios and such additional acquisitions and developments may involve complex challenges. Our future success will depend, in part, upon our ability to manage our expansion opportunities, integrate new investments into our existing business in an efficient and timely manner, successfully monitor the operations, costs, regulatory compliance and service quality of our operators and leverage our relationships with Ardent and other operators of hospitals and Wexford and other operators and developers of life science and innovation centers. It is possible that our expansion or acquisition opportunities within the general acute care hospital and life science sectors will not be successful, which could adversely impact our growth and future results.

Our investments are concentrated in seniors housing and healthcare real estate, making us more vulnerable economically to adverse changes in the real estate market and the seniors housing and healthcare industries than if our investments were diversified.

We invest primarily in seniors housing and healthcare properties and are constrained by the terms of our existing indebtedness from making investments outside those industries. This investment focus exposes us to greater economic risk than if our portfolio were to include real estate assets in other industries or assets unrelated to real estate. The healthcare industry is highly regulated, and changes in government regulation and reimbursement can have material adverse consequences on its participants, some of which may be unintended. The healthcare industry is also highly competitive, and our operators and managers may encounter increased competition for residents and patients, including with respect to the scope and quality of care and services provided, reputation and financial condition, physical appearance of the properties, price and location. Our tenants, operators and managers are large employers who compete for labor, making their results sensitive to changes in the labor market and/or wages and benefits offered to their employees. If our tenants, operators and managers are unable to successfully compete with other operators and managers by maintaining profitable occupancy and rate levels or controlling labor costs, their ability to meet their respective obligations to us may be materially adversely affected. We cannot assure you that future changes in government regulation will not adversely affect the healthcare industry, including our seniors housing and healthcare operations, tenants and operators, nor can we be certain that our tenants, operators and managers will achieve and maintain occupancy and rate levels or labor costs levels that will enable them to satisfy their obligations to us. Any adverse changes in the regulation of the healthcare industry, or the competitiveness of our tenants, operators and managers, or costs of labor, could have a more pronounced effect on us than if we had investments outside the seniors housing and healthcare industries.

Real estate investments are relatively illiquid, and our ability to quickly sell or exchange our properties in response to changes in economic or other conditions is limited. In the event we market any of our properties for sale, the value of those properties and our ability to sell at prices or on terms acceptable to us could be adversely affected by a downturn in the real estate industry or any economic weakness in the seniors housing and healthcare industries. In addition,

transfers of healthcare properties may be subject to regulatory approvals that are not required for transfers of other types of commercial properties. We cannot assure you that we will recognize the full value of any property that we sell for liquidity or other reasons, and the inability to respond quickly to changes in the performance of our investments could adversely affect our business, results of operations and financial condition.

Our operating assets expose us to various operational risks, liabilities and claims that could adversely affect our ability to generate revenues or increase our costs and could have a Material Adverse Effect on us.

Our senior living operating assets and office assets expose us to various operational risks, liabilities and claims that could increase our costs or adversely affect our ability to generate revenues, thereby reducing our profitability. These operational risks include fluctuations in occupancy levels, the inability to achieve economic resident fees (including anticipated increases in those fees), increases in the cost of food, materials, energy, labor (as a result of unionization or otherwise) or other services, rent control regulations, national and regional economic conditions, the imposition of new or increased taxes, capital expenditure requirements, professional and general liability claims, and the availability and cost of professional and general liability insurance. Any one or a combination of these factors could result in operating deficiencies in our senior living operations or office operations reportable business segments, which could have a Material Adverse Effect on us.

Our ownership of properties outside the United States exposes us to different risks than those associated with our domestic properties.

Our current or future ownership of properties outside the United States subjects us to risks that may be different or greater than those we face with our domestic properties. These risks include, but are not limited to:

Challenges with respect to repatriation of foreign earnings and cash;

Foreign ownership restrictions with respect to operations in countries in which we own properties;

Regional or country-specific business cycles and economic instability;

Challenges of complying with a wide variety of foreign laws and regulations, including those relating to real estate, corporate governance, operations, taxes, employment and legal proceedings;

Differences in lending practices and the willingness of domestic or foreign lenders to provide financing; and Failure to comply with applicable laws and regulations in the United States that affect foreign operations, including, but not limited to, the U.S. Foreign Corrupt Practices Act.

Increased construction and development in the markets in which our seniors housing communities and MOBs are located could adversely affect our future occupancy rates, operating margins and profitability.

Limited barriers to entry in the seniors housing and MOB industries could lead to the development of new seniors housing communities or MOBs that outpaces demand. Data published by the National Investment Center for Seniors Housing & Care has indicated deliveries of new seniors housing communities will remain at elevated levels in 2018, especially in certain geographic markets. If development outpaces demand for those assets in the markets in which our properties are located, those markets may become saturated and we could experience decreased occupancy, reduced operating margins and lower profitability, which could have a Material Adverse Effect on us.

We have now, and may have in the future, exposure to contingent rent escalators, which could hinder our growth and profitability.

We derive a significant portion of our revenues from leasing properties pursuant to long-term triple-net leases that generally provide for fixed rental rates, subject to annual escalations. In certain cases, the annual escalations are contingent upon the achievement of specified revenue parameters or based on changes in CPI, with caps and floors. If, as a result of weak economic conditions or other factors, the properties subject to these leases do not generate sufficient revenue to achieve the specified rent escalation parameters or CPI does not increase, our growth and profitability may be hindered. If strong economic conditions result in significant increases in CPI, but the escalations under our leases are capped, our growth and profitability also may be limited.

We own certain properties subject to ground lease, air rights or other restrictive agreements that limit our uses of the properties, restrict our ability to sell or otherwise transfer the properties and expose us to loss of the properties if such agreements are breached by us or terminated.

Our investments in MOBs and other properties may be made through leasehold interests in the land on which the buildings are located, leases of air rights for the space above the land on which the buildings are located, or other similar restrictive arrangements. Many of these ground lease, air rights and other restrictive agreements impose significant limitations on our uses of the subject properties, restrict our ability to sell or otherwise transfer our interests in the properties or restrict the leasing of the properties. These restrictions may limit our ability to timely sell or exchange the properties, impair the properties' value or negatively impact our ability to find suitable tenants for the properties. In addition, we could lose our interests in the subject properties if the ground lease, air rights or other

restrictive agreements are breached by us or terminated.

We may be unable to successfully foreclose on the collateral securing our loans and other investments, and even if we are successful in our foreclosure efforts, we may be unable to successfully sell any acquired equity interests or reposition any acquired properties, which could adversely affect our ability to recover our investments. If a borrower defaults under mortgage or other secured loans for which we are the lender, we may attempt to foreclose on the collateral securing those loans, including by acquiring any pledged equity interests or acquiring title to the subject properties, to protect our investment. In response, the defaulting borrower may contest our enforcement of foreclosure or other available remedies, seek bankruptcy protection against our exercise of enforcement or other available remedies, or bring claims against us for lender liability. If a defaulting borrower seeks bankruptcy protection, the automatic stay provisions of the U.S. Bankruptcy Code would preclude us from enforcing foreclosure or other available remedies against the borrower unless relief is first obtained from the court with jurisdiction over the bankruptcy case. In addition, we may be subject to intercreditor or tri-party agreements that delay, impact, govern or limit our ability to foreclose on a lien securing a loan or otherwise delay or limit our pursuit of our rights and remedies. Any such delay or limit on our ability to pursue our rights or remedies could have a Material Adverse Effect on us.

Even if we successfully foreclose on the collateral securing our mortgage loans and other investments, costs related to enforcement of our remedies, high loan-to-value ratios or declines in the value of the collateral could prevent us from realizing the full amount of our secured loans, and we could be required to record a valuation allowance for such losses. Moreover, the collateral may include equity interests that we are unable to sell due to securities law restrictions or otherwise, or properties that we are unable to reposition with new tenants or operators on a timely basis, if at all, or without making improvements or repairs. Any delay or costs incurred in selling or repositioning acquired collateral could adversely affect our ability to recover our investments.

Some of our loan investments are subordinated to loans held by third parties.

Our mezzanine loan investments are subordinated to senior secured loans held by other investors that encumber the same real estate. If a senior secured loan is foreclosed, that foreclosure would extinguish our rights in the collateral for our mezzanine loan. In order to protect our economic interest in that collateral, we would need to be prepared, on an expedited basis, to advance funds to the senior lenders in order to cure defaults under the senior secured loans and prevent such a foreclosure. If a senior secured loan has matured or has been accelerated, then in order to protect our economic interest in the collateral, we would need to be prepared, on an expedited basis, to purchase or pay off that senior secured loan, which could require an infusion of fresh capital as large or larger than our initial investment. Our ability to sell or syndicate a mezzanine loan could be limited by transfer restrictions in the intercreditor agreement with the senior secured lenders. Our ability to negotiate modifications to the mezzanine loan documents with our borrowers could be limited by restrictions on modifications in the intercreditor agreement. Since mezzanine loans are typically secured by pledges of equity rather than direct liens on real estate, our mezzanine loan investments are more vulnerable than our mortgage loan investments to losses caused by competing creditor claims, unauthorized transfers, or bankruptcies.

Our tenants, operators and managers may be adversely affected by healthcare regulation and enforcement. Regulation of the healthcare industry generally has intensified over time both in the number and type of regulations and in the efforts to enforce those regulations. This is particularly true for large for-profit, multi-facility providers like Atria, Sunrise, Brookdale Senior Living, Ardent and Kindred. Federal, state and local laws and regulations affecting the healthcare industry include those relating to, among other things, licensure, conduct of operations, ownership of facilities, addition of facilities and equipment, allowable costs, services, prices for services, qualified beneficiaries, quality of care, patient rights, fraudulent or abusive behavior, financial and other arrangements that may be entered into by healthcare providers and the research, development, clinical testing, manufacture and marketing of life science products. In addition, changes in enforcement policies by federal and state governments have resulted in an increase in the number of inspections, citations of regulatory deficiencies and other regulatory sanctions, including terminations from the Medicare and Medicaid programs, bars on Medicare and Medicaid payments for new admissions, civil monetary penalties and even criminal penalties. See "Governmental Regulation—Healthcare Regulation" included in Item 1 of this Annual Report on Form 10-K. We are unable to predict the scope of future federal, state and local regulations and legislation, including the Medicare and Medicaid statutes and regulations, or the intensity of enforcement efforts with respect to such regulations and legislation, and any changes in the regulatory framework

could have a material adverse effect on our tenants, operators and managers, which, in turn, could have a Material Adverse Effect on us.

If our tenants, operators and managers fail to comply with the extensive laws, regulations and other requirements applicable to their businesses and the operation of our properties, they could become ineligible to receive reimbursement from governmental and private third-party payor programs, face bans on admissions of new patients or residents, suffer civil or criminal penalties or be required to make significant changes to their operations. Our tenants, operators and managers also

could face increased costs related to changes in healthcare regulation, such as the possible repeal of the ACA by the current presidential administration and Republican-controlled Congress and a shift toward less comprehensive health coverage, or be forced to expend considerable resources in responding to an investigation or other enforcement action under applicable laws or regulations. In such event, the results of operations and financial condition of our tenants, operators and managers and the results of operations of our properties operated or managed by those entities could be adversely affected, which, in turn, could have a Material Adverse Effect on us.

Changes in the reimbursement rates or methods of payment from third-party payors, including insurance companies and the Medicaie and Medicaid programs, could have a material adverse effect on certain of our tenants and operators and on us.

Certain of our tenants and operators rely on reimbursement from third-party payors, including the Medicare (both traditional Medicare and "managed" Medicare/Medicare Advantage) and Medicaid programs, for substantially all of their revenues. Federal and state legislators and regulators have adopted or proposed various cost-containment measures that would limit payments to healthcare providers, and budget crises and financial shortfalls have caused states to implement or consider Medicaid rate freezes or cuts. See "Governmental Regulation—Healthcare Regulation" included in Item 1 of this Annual Report on Form 10-K. Private third-party payors also have continued their efforts to control healthcare costs. In addition, coverage expansions via the ACA through Medicaid expansion and health insurance exchanges may be scaled back as the current presidential administration and some members of Congress lead efforts to repeal and replace the ACA. We cannot assure you that our tenants and operators who currently depend on governmental or private payor reimbursement will be adequately reimbursed for the services they provide. Significant limits by governmental and private third-party payors on the scope of services reimbursed or on reimbursement rates and fees, whether from legislation, administrative actions or private payor efforts, could have a material adverse effect on the liquidity, financial condition and results of operations of certain of our tenants and operators, which could affect adversely their ability to comply with the terms of our leases and have a Material Adverse Effect on us.

The healthcare industry trend away from a traditional fee for service reimbursement model towards value-based payment approaches may negatively impact certain of our tenants' revenues and profitability

Certain of our tenants, specifically those providers in the post-acute and general acute care hospital space, are subject to the broad trend in the healthcare industry toward value-based purchasing of healthcare services.

These value-based purchasing programs include both public reporting of quality data and preventable adverse events tied to the quality and efficiency of care provided by facilities. Medicare and Medicaid require healthcare facilities, including hospitals and skilled nursing facilities, to report certain quality data to receive full reimbursement updates. In addition Medicare does not reimburse for care related to certain preventable adverse events (also called "never events"). Many large commercial payors currently require healthcare facilities to report quality data, and several commercial payors do not reimburse hospitals for certain preventable adverse events.

During the Obama administration, HHS focused on tying Medicare payments to quality or value through alternative payment models, which generally aim to make providers attentive to the total costs of treatment. Examples of alternative payment models include bundled-payment arrangements. It is unclear whether such models will successfully coordinate care and reduce costs or whether they will decrease reimbursement. The value-based purchasing trend is not limited to the public sector. Several of the nation's largest commercial payors have also expressed an intent to increase reliance on value-based reimbursement arrangements. Further, many large commercial payors require hospitals to report quality data, and several commercial payors do not reimburse hospitals for certain preventable adverse events.

While the current presidential administration's and some members of Congress's desire to repeal the ACA creates unpredictability, we expect value-based purchasing programs, including programs that condition reimbursement on patient outcome measures, to become more common and to involve a higher percentage of reimbursement amounts. We are unable at this time to predict how this trend will affect the revenues and profitability of those of our tenants who are providers of healthcare services; however, if this trend significantly and adversely affects their profitability, it could in turn negatively affect their ability and willingness to comply with the terms of their leases with us and or renew those leases upon expiration, which could have a Material Adverse Effect on us.

If controls imposed on certain of our tenants who provide healthcare services that are reimbursed by Medicare, Medicaid and other third-party payors to reduce admissions and length of stay affect inpatient volumes at our healthcare facilities, the financial condition or results of operations of those tenants could be adversely affected.

Controls imposed by Medicare, Medicaid and commercial third-party payors designed to reduce admissions and lengths of stay, commonly referred to as "utilization reviews," have affected and are expected to continue to affect certain of

our healthcare facilities, specifically our acute care hospitals and post-acute facilities. Utilization review entails the review of the admission and course of treatment of a patient by managed care plans. Inpatient utilization, average lengths of stay and occupancy rates continue to be negatively affected by payor-required preadmission authorization and utilization review and by payor pressures to maximize outpatient and alternative healthcare delivery services for less acutely ill patients. Efforts to impose more stringent cost controls and reductions are expected to continue, which could negatively impact the financial condition of our tenants who provide healthcare services in our hospitals and post-acute facilities. If so, this could adversely affect these tenants' ability and willingness to comply with the terms of their leases with us and or renew those leases upon expiration, which could have a Material Adverse Effect on us.

The implementation of new patient criteria for LTACs will change the basis upon which certain of our tenants are reimbursed by Medicare, which could adversely affect those tenants' revenues and profitability.

As part of the Pathway for SGR Reform Act of 2013 enacted on December 26, 2013, Congress adopted various legislative changes impacting LTACs. These legislative changes create new Medicare criteria and payment rules for LTACs, and could have a material adverse impact on the revenues and profitability of the tenants of our LTACs. This material adverse impact could, in turn, negatively affect those tenants' ability and willingness to comply with the terms of their leases with us or renew those leases upon expiration, which could have a Material Adverse Effect on us.

The hospitals on or near whose campuses our MOBs are located and their affiliated health systems could fail to remain competitive or financially viable, which could adversely impact their ability to attract physicians and physician groups to our MOBs.

Our MOB operations depend on the competitiveness and financial viability of the hospitals on or near whose campuses our MOBs are located and their ability to attract physicians and other healthcare-related clients to our MOBs. The viability of these hospitals, in turn, depends on factors such as the quality and mix of healthcare services provided, competition for patients, physicians and physician groups, demographic trends in the surrounding community, market position and growth potential, as well as the ability of the affiliated health systems to provide economies of scale and access to capital. If a hospital on or near whose campus one of our MOBs is located fails or becomes unable to meet its financial obligations, and if an affiliated health system is unable to support that hospital, the hospital may be unable to compete successfully or could be forced to close or relocate, which could adversely impact its ability to attract physicians and other healthcare-related clients. Because we rely on proximity to and affiliations with hospitals to create leasing demand in our MOBs, a hospital's inability to remain competitive or financially viable, or to attract physicians and physician groups, could materially adversely affect our MOB operations and have a Material Adverse Effect on us.

Our development and redevelopment projects, including projects undertaken through our joint ventures, may not yield anticipated returns.

We consider and, when appropriate, invest in various development and redevelopment projects. In deciding whether to make an investment in a particular project, we make certain assumptions regarding the expected future performance of the property. Our assumptions are subject to risks generally associated with development and redevelopment projects, including, among others, that:

We may be unable to obtain financing for the project on favorable terms or at all;

We may not complete the project on schedule or within budgeted amounts:

We may encounter delays in obtaining or fail to obtain all necessary zoning, land use, building, occupancy, environmental and other governmental permits and authorizations, or underestimate the costs necessary to develop or redevelop the property to market standards;

Construction or other delays may provide tenants or residents the right to terminate preconstruction leases or cause us to incur additional costs;

Volatility in the price of construction materials or labor may increase our project costs;

In the case of our MOB developments, hospitals or health systems may maintain significant decision-making authority with respect to the development schedule;

Our builders may fail to perform or satisfy the expectations of our clients or prospective clients;

We may incorrectly forecast risks associated with development in new geographic regions;

Tenants may not lease space at the quantity or rental rate levels or on the schedule projected;

Demand for our project may decrease prior to completion, due to competition from other developments; and

Lease rates and rents at newly developed or redeveloped properties may fluctuate based on factors beyond our control, including market and economic conditions.

If any of the risks described above occur, our development and redevelopment projects, including projects undertaken through our joint ventures, may not yield anticipated returns, which could have a Material Adverse Effect on us. Our investments in joint ventures and unconsolidated entities could be adversely affected by our lack of sole decision-making authority, our reliance on our joint venture partners' financial condition, any disputes that may arise between us and our joint venture partners, and our exposure to potential losses from the actions of our joint venture partners.

As of December 31, 2017, we owned 48 MOBs, 11 life science and innovation centers, nine seniors housing communities and one IRF through consolidated joint ventures, and we had 25% ownership interests in 17 seniors housing communities, 13 SNFs and one MOB through investments in unconsolidated entities. In addition, we had a 34% ownership interest in Atria and a 9.9% interest in Ardent as of December 31, 2017. These joint ventures and unconsolidated entities involve risks not present with respect to our wholly owned properties, including the following: We may be unable to take actions that are opposed by our joint venture partners under arrangements that require us to share decision-making authority over major decisions affecting the ownership or operation of the joint venture and any property owned by the joint venture, such as the sale or financing of the property or the making of additional capital contributions for the benefit of the property;

For joint ventures in which we have a noncontrolling interest, our joint venture partners may take actions that we oppose;

• Our ability to sell or transfer our interest in a joint venture to a third party may be restricted if we fail to obtain the prior consent of our joint venture partners;

Our joint venture partners may become bankrupt or fail to fund their share of required capital contributions, which could delay construction or development of a property or increase our financial commitment to the joint venture;

Our joint venture partners may have business interests or goals with respect to a property that conflict with our

• business interests and goals, including with respect to the timing, terms and strategies for investment, which could increase the likelihood of disputes regarding the ownership, management or disposition of the property;

Disagreements with our joint venture partners could result in litigation or arbitration that increases our expenses, distracts our officers and directors, and disrupts the day-to-day operations of the property, including by delaying important decisions until the dispute is resolved; and

We may suffer losses as a result of actions taken by our joint venture partners with respect to our joint venture investments.

Events that adversely affect the ability of seniors and their families to afford daily resident fees at our seniors housing communities could cause our occupancy rates, resident fee revenues and results of operations to decline. Assisted and independent living services generally are not reimbursable under government reimbursement programs, such as Medicare and Medicaid. A large majority of the resident fee revenues generated by our senior living operations, therefore, are derived from private pay sources consisting of the income or assets of residents or their family members. In light of the significant expense associated with building new properties and staffing and other costs of providing services, typically only seniors with income or assets that meet or exceed the comparable region median can afford the daily resident and care fees at our seniors housing communities, and a weak economy, depressed housing market or changes in demographics could adversely affect their continued ability to do so. If the managers of our seniors housing communities are unable to attract and retain seniors that have sufficient income, assets or other resources to pay the fees associated with assisted and independent living services, the occupancy rates, resident fee revenues and results of operations of our senior living operations could decline, which, in turn, could have a Material Adverse Effect on us.

Our tenants in the life science industry face high levels of regulation, expense and uncertainty.

Life science tenants, particularly those involved in developing and marketing pharmaceutical products, are subject to certain unique risks, including the following:

Some of our tenants require significant outlays of funds for the research and development and clinical testing of their products and technologies. The economic environment in recent years has significantly impacted the ability of these companies to access the capital markets and venture capital funding. In addition, state and federal government and

university budgets have been negatively impacted by the recent economic environment and, as a result certain

programs, including grants related to biotechnology research and development, may be at risk of being eliminated or cut back significantly. If private investors, the government, universities, public markets or other sources of funding are unavailable to support such development, a tenant's business may fail.

The research and development, clinical testing, manufacture and marketing of some of our tenants' products require federal, state and foreign regulatory approvals. The approval process is typically long, expensive and uncertain. Even if our tenants have sufficient funds to seek approvals, one or all of their products may fail to obtain the required regulatory approvals on a timely basis or at all. Furthermore, our tenants may only have a small number of products under development. If one product fails to receive the required approvals at any stage of development, it could significantly adversely affect our tenant's entire business and its ability to pay rent.

Our tenants may be unable to adequately protect their intellectual property under patent, copyright or trade secret laws. Failure to do so could jeopardize their ability to profit from their efforts and to protect their products from competition.

Collaborative relationships with other life science entities may be crucial to the development, manufacturing, distribution or marketing of our tenants' products. If these other entities fail to fulfill their obligations under these collaborative arrangements, our tenants' businesses will suffer.

Legislation to reform the U.S. healthcare system, including regulations and legislation relating to the ACA, may include government intervention in product pricing and other changes that adversely affect reimbursement for our tenants' marketable products. In addition, sales of many of our tenants' marketable products are dependent, in large part, on the availability and extent of reimbursement from government health administration authorities, private health insurers and other organizations. Changes in government regulations, price controls or third-party payors' reimbursement policies may reduce reimbursement for our tenants' marketable products and adversely impact our tenants' businesses.

We cannot assure you that our tenants in the life science industry will be successful in their businesses. If our tenants' businesses are adversely affected, they may have difficulty making payments to us, which could materially adversely affect our business, results of operations and financial condition.

The amount and scope of insurance coverage provided by our policies and policies maintained by our tenants, operators and managers may not adequately insure against losses.

We maintain or require in our lease, management and other agreements that our tenants, operators and managers maintain all applicable lines of insurance on our properties and their operations. Although we regularly review the amount and scope of insurance provided by our policies and required to be maintained by our tenants, operators and managers and believe the coverage provided to be customary for similarly situated companies in our industry, we cannot assure you that we or our tenants, operators and managers will continue to be able to maintain adequate levels of insurance. We also cannot assure you that we or our tenants, operators and managers will maintain the required coverages, that we will continue to require the same levels of insurance under our lease, management and other agreements, that such insurance will be available at a reasonable cost in the future or that the policies maintained will fully cover all losses on our properties upon the occurrence of a catastrophic event, nor can we make any guaranty as to the future financial viability of the insurers that underwrite our policies and the policies maintained by our tenants, operators and managers.

For various reasons, including to reduce and manage costs, many healthcare companies utilize different organizational and corporate structures coupled with self-insurance trusts or captive programs that may provide less insurance coverage than a traditional insurance policy. Companies that insure any part of their general and professional liability risks through their own captive limited purpose entities generally estimate the future cost of general and professional liability through actuarial studies that rely primarily on historical data. However, due to the rise in the number and severity of professional claims against healthcare providers, these actuarial studies may underestimate the future cost of claims, and reserves for future claims may not be adequate to cover the actual cost of those claims. As a result, the

tenants and operators of our properties who self-insure could incur large funded and unfunded general and professional liability expenses, which could materially adversely affect their liquidity, financial condition and results of operations and, in turn, their ability to satisfy their obligations to us. If we or the managers of our senior living operations decide to implement a captive or self-insurance program, any large funded and unfunded general and professional liability expenses incurred could have a Material Adverse Effect on us.

Should an uninsured loss or a loss in excess of insured limits occur, we could incur substantial liability or lose all or a portion of the capital we have invested in a property, as well as the anticipated future revenues from the property. Following the occurrence of such an event, we might nevertheless remain obligated for any mortgage debt or other financial obligations

related to the property. We cannot assure you that material uninsured losses, or losses in excess of insurance proceeds, will not occur in the future.

Significant legal actions or regulatory proceedings could subject us or our tenants, operators and managers to increased operating costs and substantial uninsured liabilities, which could materially adversely affect our or their liquidity, financial condition and results of operations.

From time to time, we may be subject to claims brought against us in lawsuits and other legal or regulatory proceedings arising out of our alleged actions or the alleged actions of our tenants, operators and managers for which such tenants, operators and managers may have agreed to indemnify, defend and hold us harmless. An unfavorable resolution of any such litigation or proceeding could materially adversely affect our or their liquidity, financial condition and results of operations and have a Material Adverse Effect on us.

In certain cases, we and our tenants, operators and managers may be subject to professional liability claims brought by plaintiffs' attorneys seeking significant punitive damages and attorneys' fees. Due to the historically high frequency and severity of professional liability claims against seniors housing and healthcare providers, the availability of professional liability insurance has decreased and the premiums on such insurance coverage remain costly. As a result, insurance protection against such claims may not be sufficient to cover all claims against us or our tenants, operators or managers, and may not be available at a reasonable cost. If we or our tenants, operators and managers are unable to maintain adequate insurance coverage or are required to pay punitive damages, we or they may be exposed to substantial liabilities.

The occurrence of cyber incidents could disrupt our operations, result in the loss of confidential information and/or damage our business relationships and reputation.

As our reliance on technology has increased, our business is subject to greater risk from cyber incidents, including attempts to gain unauthorized access to our or our managers' systems to disrupt operations, corrupt data or steal confidential information, and other electronic security breaches. While we and our managers have implemented measures to help mitigate these threats, such measures cannot guarantee that we will be successful in preventing a cyber incident. The occurrence of a cyber incident could disrupt our operations, or the operations of our managers, compromise the confidential information of our employees or the residents in our seniors housing communities, and/or damage our business relationships and reputation.

Our operators may be sued under a federal whistleblower statute.

Our operators who engage in business with the federal government may be sued under a federal whistleblower statute designed to combat fraud and abuse in the healthcare industry. See "Governmental Regulation—Healthcare Regulation" included in Item 1 of this Annual Report on Form 10-K. These lawsuits can involve significant monetary damages and award bounties to private plaintiffs who successfully bring these suits. If any of these lawsuits were brought against our operators, such suits combined with increased operating costs and substantial uninsured liabilities could have a material adverse effect on our operators' liquidity, financial condition and results of operations and on their ability to satisfy their obligations under our leases, which, in turn, could have a Material Adverse Effect on us.

We could incur substantial liabilities and costs if any of our properties are found to be contaminated with hazardous substances or we become involved in any environmental disputes.

Under federal and state environmental laws and regulations, a current or former owner of real property may be liable for costs related to the investigation, removal and remediation of hazardous or toxic substances or petroleum that are released from or are present at or under, or that are disposed of in connection with such property. Owners of real property may also face other environmental liabilities, including government fines and penalties imposed by regulatory authorities and damages for injuries to persons, property or natural resources. Environmental laws and regulations often impose liability without regard to whether the owner was aware of, or was responsible for, the presence, release or disposal of hazardous or toxic substances or petroleum. In certain circumstances, environmental liability may result from the activities of a current or former operator of the property. Although we generally have indemnification rights against the current operators of our properties for contamination caused by them, such indemnification may not adequately cover all environmental costs. See "Governmental Regulation—Environmental Regulation" included in Item 1 of this Annual Report on Form 10-K.

Our success depends, in part, on our ability to attract and retain talented employees, and the loss of any one of our key personnel could adversely impact our business.

The success of our business depends, in part, on the leadership and performance of our executive management team and key employees, and our ability to attract, retain and motivate talented employees could significantly impact our future performance. Competition for these individuals is intense, and we cannot assure you that we will retain our key officers and

employees or that we will be able to attract and retain other highly qualified individuals in the future. Losing any one or more of these persons could have a Material Adverse Effect on us.

Failure to maintain effective internal controls could harm our business, results of operations and financial condition. Pursuant to the Sarbanes-Oxley Act of 2002, we are required to provide a report by management on internal control over financial reporting, including management's assessment of the effectiveness of such control. Because of its inherent limitations, including the possibility of human error, the circumvention or overriding of controls, or fraud, effective internal controls over financial reporting may not prevent or detect misstatement and can provide only reasonable assurance with respect to the preparation and fair presentation of financial statements. If we fail to maintain the adequacy of our internal controls over financial reporting and our operating internal controls, including any failure to implement required new or improved controls as a result of changes to our business or otherwise, or if we experience difficulties in their implementation, our business, results of operations and financial condition could be materially adversely harmed and we could fail to meet our reporting obligations.

Economic and other conditions that negatively affect geographic locations to which a greater percentage of our NOI is attributed could adversely affect our financial results.

For the year ended December 31, 2017, approximately 35.6% of our total NOI was derived from properties located in California (13.9%), Texas (6.4%), New York (5.7%), Illinois (5.1%) and Florida (4.5%). As a result, we are subject to increased exposure to adverse conditions affecting these regions, including downturns in the local economies or changes in local real estate conditions, increased construction and competition or decreased demand for our properties, regional climate events and changes in state-specific legislation, which could adversely affect our business and results of operations.

We may be adversely affected by fluctuations in currency exchange rates.

Our ownership of properties in Canada and the United Kingdom currently subjects us to fluctuations in the exchange rates between U.S. dollars and Canadian dollars or the British pound, which may, from time to time, impact our financial condition and results of operations. If we continue to expand our international presence through investments in, or acquisitions or development of, seniors housing or healthcare assets outside the United States, Canada or the United Kingdom, we may transact business in other foreign currencies. Although we may pursue hedging alternatives, including borrowing in local currencies, to protect against foreign currency fluctuations, we cannot assure you that such fluctuations will not have a Material Adverse Effect on us.

Risks Arising from Our Capital Structure

We may become more leveraged.

As of December 31, 2017, we had approximately \$11.3 billion of outstanding indebtedness. The instruments governing our existing indebtedness permit us to incur substantial additional debt, including secured debt, and we may satisfy our capital and liquidity needs through additional borrowings. A high level of indebtedness would require us to dedicate a substantial portion of our cash flow from operations to the payment of debt service, thereby reducing the funds available to implement our business strategy and make distributions to stockholders. A high level of indebtedness could also have the following consequences:

Potential limits on our ability to adjust rapidly to changing market conditions and vulnerability in the event of a downturn in general economic conditions or in the real estate or healthcare industries;

Potential impairment of our ability to obtain additional financing to execute on our business strategy; and Potential downgrade in the rating of our debt securities by one or more rating agencies, which could have the effect of, among other things, limiting our access to capital and increasing our cost of borrowing.

In addition, from time to time, we mortgage certain of our properties to secure payment of indebtedness. If we are unable to meet our mortgage payments, then the encumbered properties could be foreclosed upon or transferred to the mortgagee with a resulting loss of income and asset value.

We are exposed to increases in interest rates, which could reduce our profitability and adversely impact our ability to refinance existing debt, sell assets or engage in acquisition, investment, development and redevelopment activity, and our decision to hedge against interest rate risk might not be effective.

We receive a significant portion of our revenues by leasing assets under long-term triple-net leases that generally provide for fixed rental rates subject to annual escalations, while certain of our debt obligations are floating rate obligations with interest and related payments that vary with the movement of LIBOR, Bankers' Acceptance or other

indexes. The

generally fixed rate nature of a significant portion of our revenues and the variable rate nature of certain of our debt obligations create interest rate risk. Although our operating assets provide a partial hedge against interest rate fluctuations, if interest rates rise, the costs of our existing floating rate debt and any new debt that we incur would increase. These increased costs could reduce our profitability, impair our ability to meet our debt obligations, or increase the cost of financing our acquisition, investment, development and redevelopment activity. An increase in interest rates also could limit our ability to refinance existing debt upon maturity or cause us to pay higher rates upon refinancing, as well as decrease the amount that third parties are willing to pay for our assets, thereby limiting our ability to promptly reposition our portfolio in response to changes in economic or other conditions.

We may seek to manage our exposure to interest rate volatility with hedging arrangements that involve additional risks, including the risks that counterparties may fail to honor their obligations under these arrangements, that these arrangements may not be effective in reducing our exposure to interest rate changes, that the amount of income we earn from hedging transactions may be limited by federal tax provisions governing REITs, and that these arrangements may cause us to pay higher interest rates on our debt obligations than otherwise would be the case. Moreover, no amount of hedging activity can fully insulate us from the risks associated with changes in interest rates. Failure to hedge effectively against interest rate risk, if we choose to engage in such activities, could adversely affect our results of operations and financial condition.

Limitations on our ability to access capital could have an adverse effect on our ability to make required payments on our debt obligations, make distributions to our stockholders or make future investments necessary to implement our business strategy.

We cannot assure you that we will be able to raise the capital necessary to meet our debt service obligations, make distributions to our stockholders or make future investments necessary to implement our business strategy, if our cash flow from operations is insufficient to satisfy these needs, and the failure to do so could have a Material Adverse Effect on us. Although we believe that we have sufficient access to capital and other sources of funding to meet our expected liquidity needs, we cannot assure you that conditions in the capital markets will not deteriorate or that our access to capital and other sources of funding will not become constrained, which could adversely affect the availability and terms of future borrowings, renewals or refinancings and our results of operation and financial condition. If we cannot access capital at an acceptable cost or at all, we may be required to liquidate one or more investments in properties at times that may not permit us to maximize the return on those investments or that could result in adverse tax consequences to us.

As a public company, our access to debt and equity capital depends, in part, on the trading prices of our senior notes and common stock, which, in turn, depend upon market conditions that change from time to time, such as the market's perception of our financial condition, our growth potential and our current and expected future earnings and cash distributions. Our failure to meet the market's expectation with regard to future earnings and cash distributions or a significant downgrade in the ratings assigned to our long-term debt could impact our ability to access capital or increase our borrowing costs. We also rely on the financial institutions that are parties to our revolving credit facilities. If these institutions become capital constrained, tighten their lending standards or become insolvent or if they experience excessive volumes of borrowing requests from other borrowers within a short period of time, they may be unable or unwilling to honor their funding commitments to us, which would adversely affect our ability to draw on our revolving credit facilities and, over time, could negatively impact our ability to consummate acquisitions, repay indebtedness as it matures, fund capital expenditures or make distributions to our stockholders.

Covenants in the instruments governing our and our subsidiaries' existing indebtedness limit our operational flexibility, and a covenant breach could materially adversely affect our operations.

The terms of the instruments governing our existing indebtedness require us to comply with certain customary financial and other covenants, such as maintaining debt service coverage, leverage ratios and minimum net worth requirements. Our continued ability to incur additional debt and to conduct business in general is subject to our compliance with these covenants, which limit our operational flexibility. Breaches of these covenants could result in defaults under the applicable debt instruments and could trigger defaults under any of our other indebtedness that is cross-defaulted against such instruments, even if we satisfy our payment obligations. In addition, covenants contained in the instruments governing our subsidiaries' outstanding mortgage indebtedness may restrict our ability to obtain cash distributions from such subsidiaries for the purpose of meeting our debt service obligations. Financial and other

covenants that limit our operational flexibility, as well as defaults resulting from our breach of any of these covenants, could have a Material Adverse Effect on us.

Risks Arising from Our Status as a REIT

Loss of our status as a REIT would have significant adverse consequences for us and the value of our common stock. If we lose our status as a REIT (currently or with respect to any tax years for which the statute of limitations has not expired), we will face serious tax consequences that will substantially reduce the funds available to satisfy our obligations, to implement our business strategy and to make distributions to our stockholders for each of the years involved because:

We would not be allowed a deduction for distributions to stockholders in computing our taxable income and would be subject to regular U.S. federal corporate income tax;

We could be subject to increased state and local taxes; and

Unless we are entitled to relief under statutory provisions, we could not elect to be subject to tax as a REIT for four taxable years following the year during which we were disqualified.

In addition, in such event we would no longer be required to pay dividends to maintain REIT status, which could adversely affect the value of our common stock.

Qualification as a REIT involves the application of highly technical and complex provisions of the Internal Revenue Code of 1986, as amended (the "Code") for which there are only limited judicial and administrative interpretations. The determination of factual matters and circumstances not entirely within our control, as well as new legislation, regulations, administrative interpretations or court decisions, may adversely affect our investors or our ability to remain qualified as a REIT for tax purposes. In order to maintain our qualification as a REIT, we must satisfy a number of requirements, generally including requirements regarding the ownership of our stock, requirements regarding the composition of our assets, a requirement that at least 95% of our gross income in any year must be derived from qualifying sources, and we must make distributions to our stockholders aggregating annually at least 90% of our net taxable income, excluding capital gains. Although we believe that we currently qualify as a REIT, we cannot assure you that we will continue to qualify for all future periods.

The 90% distribution requirement will decrease our liquidity and may limit our ability to engage in otherwise beneficial transactions.

To comply with the 90% distribution requirement applicable to REITs and to avoid the nondeductible excise tax, we must make distributions to our stockholders. Such distributions reduce the funds we have available to finance our investment, acquisition, development and redevelopment activity and may limit our ability to engage in transactions that are otherwise in the best interests of our stockholders.

Although we do not anticipate any inability to satisfy the REIT distribution requirement, from time to time, we may not have sufficient cash or other liquid assets to do so. For example, timing differences between the actual receipt of income and actual payment of deductible expenses, on the one hand, and the inclusion of that income and deduction of those expenses in arriving at our taxable income, on the other hand, or non-deductible expenses such as principal amortization or repayments or capital expenditures in excess of non-cash deductions may prevent us from having sufficient cash or liquid assets to satisfy the 90% distribution requirement.

In the event that timing differences occur or we decide to retain cash or to distribute such greater amount as may be necessary to avoid income and excise taxation, we may seek to borrow funds, issue additional equity securities, pay taxable stock dividends, distribute other property or securities or engage in a transaction intended to enable us to meet the REIT distribution requirements. Any of these actions may require us to raise additional capital to meet our obligations; however, see "Risks Arising from Our Capital Structure—Limitations on our ability to access capital could have an adverse effect on our ability to make required payments on our debt obligations, make distributions to our stockholders or make future investments necessary to implement our business strategy." The terms of the instruments governing our existing indebtedness restrict our ability to engage in certain of these transactions.

To preserve our qualification as a REIT, our certificate of incorporation contains ownership limits with respect to our capital stock that may delay, defer or prevent a change of control of our company.

To assist us in preserving our qualification as a REIT, our certificate of incorporation provides that if a person acquires beneficial ownership of more than 9.0% of our outstanding common stock or more than 9.9% of our outstanding preferred stock, the shares that are beneficially owned in excess of the applicable limit are considered "excess shares" and are automatically deemed transferred to a trust for the benefit of a charitable institution or other qualifying organization selected by our Board of Directors. The trust is entitled to all dividends with respect to the

excess shares and the trustee may exercise all voting power over the excess shares. In addition, we have the right to purchase the excess shares for a price equal to the lesser

of (i) the price per share in the transaction that created the excess shares or (ii) the market price on the day we purchase the shares, but if we do not purchase the excess shares, the trustee of the trust is required to transfer the shares at the direction of our Board of Directors. These ownership limits could delay, defer or prevent a transaction or a change of control that might involve a premium price for our common stock or might otherwise be in the best interests of our stockholders.

Our use of TRSs is limited under the Code.

Under the Code, no more than 20% of the value of the gross assets of a REIT may be represented by securities of one or more TRSs. This limitation may affect our ability to increase the size of our TRSs' operations and assets, and there can be no assurance that we will be able to comply with the applicable limitation, or that such compliance will not adversely affect our business. Also, our TRSs may not, among other things, operate or manage certain health care facilities, which may cause us to forego investments we might otherwise make. Finally, we may be subject to a 100% excise tax on the income derived from certain transactions with our TRSs that are not on an arm's-length basis. We believe our arrangements with our TRSs are on arm's-length terms and intend to continue to operate in a manner that allows us to avoid incurring the 100% excise tax described above, but there can be no assurance that we will be able to avoid application of that tax.

The tax imposed on REITs engaging in "prohibited transactions" may limit our ability to engage in transactions which would be treated as sales for federal income tax purposes.

A REIT's net income from prohibited transactions is subject to a 100% penalty tax. In general, prohibited transactions are sales or other dispositions of property, other than foreclosure property, held primarily for sale to customers in the ordinary course of business. Although we do not intend to hold any properties that would be characterized as held for sale to customers in the ordinary course of our business, unless a sale or disposition qualifies under certain statutory safe harbors, such characterization is a factual determination and no guarantee can be given that the IRS would agree with our characterization of our properties or that we will always be able to make use of the available safe harbors.

Legislative or other actions affecting REITs could have a negative effect on our stockholders or us. The rules dealing with federal income taxation are constantly under review by persons involved in the legislative process and by the IRS and the U.S. Treasury Department. Changes to the tax laws, with or without retroactive application, could adversely affect our investors or us. We cannot predict how changes in the tax laws might affect our investors or us. New legislation, U.S. Treasury Department regulations, administrative interpretations or court decisions could significantly and negatively affect our ability to qualify as a REIT, the federal income tax consequences of such qualification, or the federal income tax consequences of an investment in us. Also, the law relating to the tax treatment of other entities, or an investment in other entities, could change, making an investment in such other entities more attractive relative to an investment in a REIT.

The recently enacted Tax Cuts and Jobs Act of 2017 (the "2017 Tax Act") has significantly changed the U.S. federal income taxation of U.S. businesses and their owners, including REITs and their stockholders. Changes made by the 2017 Tax Act that could affect us and our stockholders include:

temporarily reducing individual U.S. federal income tax rates on ordinary income; the highest individual U.S. federal income tax rate has been reduced from 39.6% to 37% for taxable years beginning after December 31, 2017 and before January 1, 2026;

permanently eliminating the progressive corporate tax rate structure, which previously imposed a maximum corporate tax rate of 35%, and replacing it with a flat corporate tax rate of 21%;

- permitting a deduction for certain pass-through business income, including dividends received by our stockholders from us that are not designated by us as capital gain dividends or qualified dividend income,
- which will allow individuals, trusts, and estates to deduct up to 20% of such amounts for taxable years beginning after December 31, 2017 and before January 1, 2026;

reducing the highest rate of withholding with respect to our distributions to non-U.S. stockholders that are treated as attributable to gains from the sale or exchange of U.S. real property interests from 35% to 21%;

limiting our deduction for net operating losses arising in taxable years beginning after December 31, 2017 to 80% of REIT taxable income (prior to the application of the dividends paid deduction); generally limiting the deduction for net business interest expense in excess of 30% of a business's "adjusted taxable income," except for taxpayers (including most equity REITs) that engage in certain real estate businesses

and elect out of this rule (provided that such electing taxpayers must use an alternative depreciation system with longer depreciation periods); and

eliminating the corporate alternative minimum tax.

Many of these changes are effective immediately, without any transition periods or grandfathering for existing transactions. The 2017 Tax Act is unclear in many respects and could be subject to potential amendments and technical corrections, as well as interpretations and implementing regulations by the U.S. Treasury Department and IRS, any of which could lessen or increase the impact of the 2017 Tax Act. In addition, it is unclear how these U.S. federal income tax changes will affect state and local taxation, which often uses federal taxable income as a starting point for computing state and local tax liabilities. While some of the changes made by the 2017 Tax Act may adversely affect us in one or more reporting periods and prospectively, other changes may be beneficial on a going forward basis. We continue to work with our tax advisors and auditors to determine the full impact that the 2017 Tax Act as a whole will have on us.

ITEM 1B. Unresolved Staff Comments None.

#### ITEM 2. Properties

Seniors Housing and Healthcare Properties

As of December 31, 2017, we owned more than 1,200 properties (including properties owned through investments in unconsolidated entities and properties classified as held for sale), consisting of seniors housing communities, medical office buildings ("MOBs"), life science and innovation centers, inpatient rehabilitation facilities ("IRFs") and long-term acute care facilities ("LTACs"), health systems and skilled nursing facilities ("SNFs"), and we had 14 properties under development, including four properties that are owned by unconsolidated real estate entities. We believe that maintaining a balanced portfolio of high-quality assets diversified by investment type, geographic location, asset type, tenant/operator, revenue source and operating model makes us less susceptible to single-state regulatory or reimbursement changes, regional climate events and local economic downturns and diminishes the risk that any single factor or event could materially harm our business.

As of December 31, 2017, we had \$1.3 billion aggregate principal amount of mortgage loan indebtedness outstanding, secured by 88 of our properties. Excluding those portions attributed to our joint venture partners, our share of mortgage loan indebtedness outstanding was \$1.2 billion.

The following table provides additional information regarding the geographic diversification of our portfolio of properties as of December 31, 2017 (including properties owned through investments in unconsolidated entities, but excluding properties classified as held for sale):

	Seniors Housing Communities		SNFs		MOBs		Life Science and Innovation Centers		IRFs and LTACs		Health Systems	
Geographic Location	# of Prop	Units erties	# of Pro	Licensed Beds perties		Square Fitet(S1)	# of Proj	Square Feet <sup>(1)</sup> perties	# of Pro	Licensed Beds perties	# of Pro	Licensed Beds perties
Alabama	6	122	—	_	4	469	—	—	—	_	—	_
Arizona	28	2,394			13	830			1	60	—	
Arkansas	4	287	—		1	5	—		_			
California	92	9,633	_		26	2,058	_	_	6	503	—	
Colorado	19	1,689	1	82	13	769		_	1	68		
Connecticut	14	1,631			_		2	1,032	_		_	
District of Columbia			_		2	102			_			
Florida	50	4,582		_	19	404	1	259	6	511		
Georgia	20	1,751		_	14	1,201			_	_		_
Idaho	1	70	_			_	_					
Illinois	25	2,953	1	82	36	1,448	1	129	4	430		
Indiana	9	680			23	1,603			1	59		
Kansas	9	541			1	33				_		
Kentucky	10	911	2	280	4	173		_	1	384		_
Louisiana	1	58	_	_	5	361			_	_		_
Maine	6	445			_							
Maryland	5	360			2	83	5	489				
Massachusetts	19	2,100	6	745	_		_					
Michigan	23	1,457	_		14	599						
Minnesota	14	855			4	241						
Mississippi					1	51						
Missouri	2	153			20	1,096	4	636	1	60		
Montana	3	182			20	1,090	7	030	1	00		
Nebraska	1	134										
Nevada	5	589			5	416			1	<del></del>		
New Hampshire		125	_	_	3	410		_	1	32		_
-	1 12		1	 153	3	37		_	_	_		_
New Jersey New Mexico	4	1,136 450	1	133	3	31		_	2	123	4	<del></del>
New York	41		_	_	4	244		_	2	123	4	344
		4,538	_	_			0	1 271	1	124		_
North Carolina	23	1,894			18	759	8	1,371	1	124	_	
North Dakota	2	115	_		1	114			_	<del>-</del>	_	
Ohio	20	1,225	6	907	28	1,225		_	1	50		054
Oklahoma	8	463	_		_	105		_	_		4	954
Oregon	29	2,584	_		1	105	_		_			
Pennsylvania	32	2,362	4	620	9	713	3	566	1	52	_	_
Rhode Island	6	596	_	_			2	250	_			_
South Carolina	5	402	_	_	20	1,104	_		_	_	_	_
South Dakota	4	182	—	_				_	_		_	_
Tennessee	18	1,420		_	10	395		_	1	49	_	
Texas	49	3,786	—	—	18	814	—		9	590	1	445
Utah	3	321	—	—			—		_	_	—	_
Virginia	8	655	_	_	5	231	3	425	_	_	—	_

Washington	28	2,357	5	469	10	579	_	_	_	_	—	_
West Virginia	2	124	4	326	_	_	_	_	_	_	—	_
Wisconsin	48	2,219	_	_	21	1,105		_	_	_	—	_
Wyoming	2	168		_	_	_		_	_	_		
Total U.S.	711	60,699	30	3,664	355	19,367	29	5,157	37	3,115	9	1,943
Canada	41	4,499	_	_	_	_		_	_	_	—	_
United Kingdom	12	779		_	_	_		_	_	_	3	121
Total	764	65,977	30	3,664	355	19,367	29	5,157	37	3,115	12	2,064

(1) Square Feet are in thousands

# **Corporate Offices**

Our headquarters are located in Chicago, Illinois and we have an additional corporate office in Louisville, Kentucky. We lease all of our corporate offices.

# ITEM 3. Legal Proceedings

The information contained in "NOTE 14—COMMITMENTS AND CONTINGENCIES" of the Notes to Consolidated Financial Statements included in Part II, Item 8 of this Annual Report on Form 10-K is incorporated by reference into this Item 3. Except as set forth therein, we are not a party to, nor is any of our property the subject of, any material pending legal proceedings.

ITEM 4. Mine Safety Disclosures Not applicable.

### **PART II**

ITEM 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

#### Market Information

Our common stock, par value \$0.25 per share, is listed and traded on the New York Stock Exchange (the "NYSE") under the symbol "VTR." The following table sets forth, for the periods indicated, the high and low sales prices of our common stock as reported on the NYSE and the dividends declared per share.

	Sales Pr Commo Stock High		Cash Dividend Declared
2016			
First Quarter	\$63.22	\$48.43	\$ 0.73
Second Quarter	72.82	59.69	0.73
Third Quarter	76.56	67.33	0.73
Fourth Quarter	69.19	57.86	0.775
2017			
First Quarter	\$65.41	\$59.36	\$ 0.775
Second Quarter	71.93	62.63	0.775
Third Quarter	69.98	64.80	0.775
Fourth Quarter	65.39	59.84	0.79

As of January 31, 2018, we had 356.2 million shares of our common stock outstanding held by approximately 4,520 stockholders of record.

#### Dividends and Distributions

We pay regular quarterly dividends to holders of our common stock to comply with the provisions of the Internal Revenue Code of 1986, as amended (the "Code") governing REITs. In order to maintain our qualification as a REIT, we are required under the Code, among other things, to distribute annually at least 90% of our REIT taxable income, determined without regard to any net capital gain. In addition, we will be subject to income tax at the regular corporate rate to the extent we distribute less than 100% of our REIT taxable income, including any net capital gains. During the year ended December 31, 2017, we paid the first three quarterly installments of our 2017 dividend of \$0.775 per share. In December 2017, we declared the fourth quarter cash dividend on our common stock of \$0.79 per share, which was paid in January 2018.

On February 9, 2018, our Board of Directors declared the first quarterly installment of our 2018 dividend on our common stock in the amount of \$0.79 per share, payable in cash on April 12, 2018 to stockholders of record on April 2, 2018. We expect to distribute at least 100% of our taxable net income, after the use of any net operating loss carryforwards, to our stockholders for 2018.

In general, our Board of Directors makes decisions regarding the nature, frequency and amount of our dividends on a quarterly basis. Because the Board considers many factors when making these decisions, including our present and future liquidity needs, our current and projected financial condition and results of operations and the performance and credit quality of our tenants, operators, borrowers and managers, we cannot assure you that we will maintain the practice of paying regular quarterly dividends to continue to qualify as a REIT. Please see "Cautionary Statements" and the risk factors included in Part I, Item 1A of this Annual Report on Form 10-K for a description of other factors that may affect our distribution policy.

# Director and Employee Stock Sales

Certain of our directors, executive officers and other employees have adopted and, from time to time in the future, may adopt non-discretionary, written trading plans that comply with Rule 10b5-1 under the Exchange Act, or otherwise monetize, gift or transfer their equity-based compensation. These transactions typically are conducted for estate, tax and financial planning purposes and are subject to compliance with our Amended and Restated Securities Trading Policy and Procedures ("Securities Trading Policy"), the minimum stock ownership requirements contained in our Guidelines on Governance and all applicable laws and regulations.

Our Securities Trading Policy expressly prohibits our directors, executive officers and employees from buying or selling derivatives with respect to our securities or other financial instruments that are designed to hedge or offset a decrease in the market value of our securities and from engaging in short sales with respect to our securities. In addition, our Securities Trading Policy prohibits our directors and executive officers from holding our securities in margin accounts or pledging our securities to secure loans without the prior approval of our Audit and Compliance Committee. Each of our executive officers has advised us that he or she is in compliance with the Securities Trading Policy and has not pledged any of our equity securities to secure margin or other loans.

### Stock Repurchases

The table below summarizes repurchases of our common stock made during the quarter ended December 31, 2017:

	Number of	Average
	Shares	Price
	Repurchased	Per
	(1)	Share
October 1 through October 31	8,378	\$62.51
November 1 through November 30	_	<b>\$</b> —
December 1 through December 31	_	<b>\$</b> —

Repurchases represent shares withheld to pay taxes on the vesting of restricted stock granted to employees under our 2006 Incentive Plan or 2012 Incentive Plan or restricted stock units granted to employees under the Nationwide (1) Health Properties, Inc. ("NHP") 2005 Performance Incentive Plan and assumed by us in connection with our

(1) acquisition of NHP. The value of the shares withheld is the closing price of our common stock on the date the vesting or exercise occurred (or, if not a trading day, the immediately preceding trading day) or the fair market value of our common stock at the time of the exercise, as the case may be.

# Stock Performance Graph

The following performance graph compares the cumulative total return (including dividends) to the holders of our common stock from December 31, 2012 through December 31, 2017, with the cumulative total returns of the NYSE Composite Index, the FTSE NAREIT Composite REIT Index (the "Composite REIT Index") and the S&P 500 Index over the same period. The comparison assumes \$100 was invested on December 31, 2012 in our common stock and in each of the foregoing indexes and assumes reinvestment of dividends, as applicable. We have included the NYSE Composite Index in the performance graph because our common stock is listed on the NYSE, and we have included the S&P 500 Index because we are a member of the S&P 500. We have included the Composite REIT Index because we believe that it is most representative of the industries in which we compete, or otherwise provides a fair basis for comparison with us, and is therefore particularly relevant to an assessment of our performance. The figures in the table below are rounded to the nearest dollar.

	12/31/2012	12/31/2013	12/31/2014	12/31/2015	12/31/2016	12/31/2017	
Ventas	\$100	\$92.36	\$120.92	\$114.20	\$132.64	\$133.54	
NYSE Composite Index	\$100	\$126.40	\$135.09	\$129.72	\$145.38	\$172.83	
Composite REIT Index	\$100	\$102.34	\$130.21	\$132.88	\$145.33	\$158.84	
S&P 500 Index	\$100	\$132.37	\$150.48	\$152.55	\$170.78	\$208.05	

#### ITEM 6. Selected Financial Data

You should read the following selected financial data in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in Item 7 of this Annual Report on Form 10-K and our Consolidated Financial Statements and the notes thereto included in Item 8 of this Annual Report on Form 10-K, as acquisitions, dispositions, changes in accounting policies and other items may impact the comparability of the financial data.

imanciai data.								
	As of and For the Years Ended December 31,							
	2017 2016 2015 2014				2013			
	(Dollars in the	ousands, except	t per share data	)				
Operating Data								
Rental income	\$1,593,598	\$1,476,176	\$1,346,046	\$1,138,457	\$1,036,356			
Resident fees and services	1,843,232	1,847,306	1,811,255	1,552,951	1,406,005			
Interest expense	448,196	419,740	367,114	292,065	249,009			
Property-level operating expenses	1,483,072	1,434,762	1,383,640	1,195,388	1,109,925			
General, administrative and professional fee	s 135,490	126,875	128,035	121,738	115,083			
Income from continuing operations	643,949	554,209	389,539	359,296	375,498			
Net income attributable to common stockholders	1,356,470	649,231	417,843	475,767	453,509			
Per Share Data								
Income from continuing operations:								
Basic	\$1.81	\$1.61	\$1.18	\$1.22	\$1.28			
Diluted	\$1.80	\$1.59	\$1.17	\$1.21	\$1.27			
Net income attributable to common								
stockholders:								
Basic	\$3.82	\$1.88	\$1.26	\$1.62	\$1.55			
Diluted	\$3.78	\$1.86	\$1.25	\$1.60	\$1.54			
Dividends declared per common share	\$3.115	\$2.965	\$3.04	\$2.965	\$2.735			
Other Data								
Net cash provided by operating activities	\$1,442,180	\$1,372,341	\$1,398,831	\$1,261,281	\$1,201,706			
Net cash used in investing activities	(976,517)	(1,234,643)	(2,423,692)	(2,055,040)	(1,282,760)			
Net cash (used in) provided by financing	(671,327)	96,838	1,023,058	751,621	108,045			
activities	(0/1,32/ )	90,030	1,023,036	731,021	106,043			
FFO (1)	1,512,885	1,440,544	1,365,408	1,273,680	1,208,458			
Normalized FFO (1)	1,491,241	1,438,643	1,493,683	1,330,018	1,220,709			
Balance Sheet Data								
Real estate investments, at cost	\$26,205,833	\$25,327,215	\$23,802,454	\$20,196,770	\$21,403,592			
Cash and cash equivalents	81,355	286,707	53,023	55,348	94,816			
Total assets	23,954,541	23,166,600	22,261,918	21,165,913	19,731,494			
Senior notes payable and other debt	11,276,062	11,127,326	11,206,996	10,844,351	9,364,992			

We consider Funds From Operations ("FFO") and normalized FFO to be useful supplemental measures of operating performance of an equity REIT. In particular, we believe that normalized FFO is useful because it allows investors, analysts and our management to compare our operating performance to the operating performance of other real

<sup>(1)</sup> estate companies and between periods on a consistent basis without having to account for differences caused by non-recurring items and other non-operational events such as transactions and litigation. In some cases, we provide information about identified non-cash components of FFO and normalized FFO because it allows investors, analysts and our management to assess the impact of those items on our financial results.

FFO and normalized FFO presented in this Annual Report on Form 10-K, or otherwise disclosed by us, may not be comparable to FFO and normalized FFO presented by other real estate companies due to the fact that not all real estate companies use the same definitions. FFO and normalized FFO should not be considered as alternatives to net income or income from continuing operations (both determined in accordance with U.S. generally accepted accounting principles

("GAAP")) as indicators of our financial performance or as alternatives to cash flow from operating activities (determined in accordance with GAAP) as measures of our liquidity, nor are FFO and normalized FFO necessarily indicative of sufficient cash flow to fund all of our needs.

We use the National Association of Real Estate Investment Trusts ("NAREIT") definition of FFO. NAREIT defines FFO as net income attributable to common stockholders (computed in accordance with GAAP), excluding gains or losses from sales of real estate property, including gains or losses on re-measurement of equity method investments, and impairment write-downs of depreciable real estate, plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Adjustments for unconsolidated partnerships and joint ventures will be calculated to reflect FFO on the same basis. We define normalized FFO as FFO excluding the following income and expense items (which may be recurring in nature): (a) merger-related costs and expenses, including amortization of intangibles, transition and integration expenses, and deal costs and expenses, including expenses and recoveries relating to acquisition lawsuits; (b) the impact of any expenses related to asset impairment and valuation allowances, the write-off of unamortized deferred financing fees, or additional costs, expenses, discounts, make-whole payments, penalties or premiums incurred as a result of early retirement or payment of our debt; (c) the non-cash effect of income tax benefits or expenses, the non-cash impact of changes to our executive equity compensation plan and derivative transactions that have non-cash mark-to-market impacts on our Consolidated Statements of Income; (d) the financial impact of contingent consideration, severance-related costs and charitable donations made to the Ventas Charitable Foundation; (e) gains and losses for non-operational foreign currency hedge agreements and changes in the fair value of financial instruments; (f) gains and losses on non-real estate dispositions and other unusual items related to unconsolidated entities; (g) expenses related to the re-audit and re-review in 2014 of our historical financial statements and related matters; and (h) net expenses or recoveries related to natural disasters.

See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Funds From Operations and Normalized Funds from Operations" included in Item 7 of this Annual Report on Form 10-K for a reconciliation of FFO and normalized FFO to our GAAP earnings.

ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion provides information that management believes is relevant to an understanding and assessment of the consolidated financial condition and results of operations of Ventas, Inc. You should read this discussion in conjunction with our Consolidated Financial Statements and the notes thereto included in Item 8 of this Annual Report on Form 10-K, as it will help you understand:

Our company and the environment in which we operate;

Our 2017 highlights and other recent developments;

Our critical accounting policies and estimates;

Our results of operations for the last three years;

How we manage our assets and liabilities;

Our liquidity and capital resources;

Our cash flows; and

Our future contractual obligations.

# Corporate and Operating Environment

We are a real estate investment trust ("REIT") with a highly diversified portfolio of seniors housing and healthcare properties located throughout the United States, Canada and the United Kingdom. As of December 31, 2017, we owned more than 1,200 properties (including properties owned through investments in unconsolidated entities and properties classified as held for sale), consisting of seniors housing communities, medical office buildings ("MOBs"), life science and innovation centers, inpatient rehabilitation facilities ("IRFs") and long-term acute care facilities ("LTACs"), health systems and skilled nursing facilities ("SNFs"), and we had 14 properties under development, including four properties that are owned by unconsolidated real estate entities. We are an S&P 500 company headquartered in Chicago, Illinois.

We primarily invest in seniors housing and healthcare properties through acquisitions and lease our properties to unaffiliated tenants or operate them through independent third-party managers. As of December 31, 2017, we leased a total of 546 properties (excluding MOBs) to various healthcare operating companies under "triple-net" or "absolute-net" leases that obligate the tenants to pay all property-related expenses, including maintenance, utilities, repairs, taxes, insurance and capital expenditures.

As of December 31, 2017, pursuant to long-term management agreements, we engaged independent operators, such as Atria Senior Living, Inc. ("Atria") and Sunrise Senior Living, LLC (together with its subsidiaries, "Sunrise"), to manage 297 seniors housing communities for us.

Our three largest tenants, Brookdale Senior Living, Inc. (together with its subsidiaries, "Brookdale Senior Living"), Ardent Health Partners, LLC (together with its subsidiaries, "Ardent") and Kindred Healthcare, Inc. (together with its subsidiaries, "Kindred") leased from us 135 properties (excluding one property managed by Brookdale Senior Living pursuant to a long-term management agreement), 10 properties and 31 properties (excluding one MOB included within our office operations reportable business segment), respectively, as of December 31, 2017.

Through our Lillibridge Healthcare Services, Inc. ("Lillibridge") subsidiary and our ownership interest in PMB Real Estate Services LLC ("PMBRES"), we also provide MOB management, leasing, marketing, facility development and advisory services to highly rated hospitals and health systems throughout the United States. In addition, from time to time, we make secured and non-mortgage loans and other investments relating to seniors housing and healthcare operators or properties.

We conduct our operations through three reportable business segments: triple-net leased properties, senior living operations and office operations. See "NOTE 19—SEGMENT INFORMATION" of the Notes to Consolidated Financial Statements included in Item 8 of this Annual Report on Form 10-K.

As of December 31, 2017, our consolidated portfolio included 100% ownership interests in 1,135 properties and controlling joint venture interests in 69 properties, and we had non-controlling ownership interests in 31 properties through investments in unconsolidated entities. Through Lillibridge and PMBRES, we provided management and leasing services to third parties with respect to 105 MOBs as of December 31, 2017.

We aim to enhance shareholder value by delivering consistent, superior total returns through a strategy of: (1) generating reliable and growing cash flows; (2) maintaining a balanced, diversified portfolio of high-quality assets; and (3) preserving our financial strength, flexibility and liquidity.

Our ability to access capital in a timely and cost-effective manner is critical to the success of our business strategy because it affects our ability to satisfy existing obligations, including the repayment of maturing indebtedness, and to make future investments. Factors such as general market conditions, interest rates, credit ratings on our securities, expectations of our potential future earnings and cash distributions, and the trading price of our common stock that are beyond our control and fluctuate over time all impact our access to and cost of external capital. For that reason, we generally attempt to match the long-term duration of our investments in real property with long-term financing through the issuance of shares of our common stock or the incurrence of long-term fixed rate debt.

2017 Highlights and Other Recent Developments

**Investments and Dispositions** 

In March 2017, we provided secured debt financing to a subsidiary of Ardent to facilitate Ardent's acquisition of LHP Hospital Group, Inc., which included a \$700.0 million term loan and a \$60.0 million revolving line of credit feature (of which \$28.0 million was outstanding at December 31, 2017). The LIBOR-based debt financing has a five-year

term, a one-year lock out feature and a weighted average interest rate of approximately 9.3% as of December 31, 2017 and is guaranteed by Ardent's parent company.

During the year ended December 31, 2017, we acquired 15 triple-net leased properties (including six assets previously owned by an equity method investee), four properties reported within our office operations reportable business segment (three life science, research and medical assets and one medical office building) and three seniors housing communities (reported within our senior living operations reportable business segment) for an aggregate purchase price of \$691.3 million.

During the year ended December 31, 2017, we sold 53 triple-net leased properties, five MOBs and certain vacant land parcels for aggregate consideration of \$870.8 million, and we recognized a gain on the sale of these assets of \$717.3 million, net of taxes.

During the year ended December 31, 2017, we received aggregate proceeds of \$37.6 million for the partial prepayment and \$35.5 million for the full repayment of loans receivable, which resulted in total gains of \$0.6 million.

### Liquidity, Capital and Dividends

In March 2017, we issued and sold \$400.0 million aggregate principal amount of 3.100% senior notes due 2023 at a public offering price equal to 99.280% of par, for total proceeds of \$397.1 million before the underwriting discount and expenses, and \$400.0 million aggregate principal amount of 3.850% senior notes due 2027 at a public offering price equal to 99.196% of par, for total proceeds of \$396.8 million before the underwriting discount and expenses.

In April 2017, we entered into an unsecured credit facility comprised of a \$3.0 billion unsecured revolving credit facility, priced at LIBOR plus 0.875%, that replaced our previous \$2.0 billion unsecured revolving credit facility priced at LIBOR plus 1.0%.

In April 2017, we repaid in full, at par, \$300.0 million aggregate principal amount then outstanding of our 1.250% senior notes due 2017 upon maturity.

In June 2017, we issued and sold C\$275.0 million aggregate principal amount of 2.55% senior notes, Series D due 2023 at a price equal to 99.954% of par, for total proceeds of C\$274.9 million before the agent fees and expenses. We used part of the proceeds to repay C\$124.4 million on our unsecured term loan due 2019.

In August 2017, we used most of the proceeds from the sale of 22 SNFs to repay the balances then outstanding on the 2018 and 2019 term loans.

In September 2017, we entered into a new \$400.0 million secured revolving construction credit facility which matures in 2022 and will be primarily used to finance life science and innovation center and other construction projects.

During the year ended December 31, 2017, we issued and sold 1.1 million shares of common stock under our "at-the-market" ("ATM") equity offering program. Aggregate net proceeds for these activities were \$73.9 million, after sales agent commissions.

During the year ended December 31, 2017, we paid the first three quarterly installments of our 2017 dividend of \$0.775 per share. In December 2017, we declared the fourth quarter cash dividend on our common stock of \$0.79 per share, which grew by 2% over third quarter 2017 and was paid in January 2018.

## Portfolio

The sale of the triple-net leased properties above included 36 SNFs, owned by us and operated by Kindred. These assets were sold for aggregate consideration of approximately \$700 million and we recognized a gain on the sale of \$657.6 million, net of taxes.

# Other Recent Developments

In January 2018, we transitioned the management of 76 private pay seniors housing communities to Eclipse Senior Living ("ESL"). These assets, substantially all of which were previously leased by Elmcroft Senior Living ("Elmcroft"), are now operated by ESL under a management contract with us. We acquired a 34% ownership stake in ESL with

customary rights and protections. ESL management owns the remaining 66% stake. We also intend to form a new joint venture with an institutional partner related to the assets previously leased by Elmcroft. However, there can be no assurance whether, when or on what terms the joint venture will be completed.

### Critical Accounting Policies and Estimates

Our Consolidated Financial Statements included in Item 8 of this Annual Report on Form 10-K have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP") set forth in the Accounting Standards Codification ("ASC"), as published by the Financial Accounting Standards Board ("FASB"). GAAP requires us to make estimates and assumptions regarding future events that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. We base these estimates on our experience and assumptions we believe to be reasonable under the circumstances. However, if our judgment or interpretation of the facts and circumstances relating to various transactions or other matters had been different, we may have applied a different accounting treatment, resulting in a different presentation of our financial statements. We periodically reevaluate our estimates and assumptions, and in the event they prove to be different from actual results, we make adjustments in subsequent periods to reflect more current estimates and assumptions about matters that are inherently uncertain. We believe that the critical accounting policies described below, among others, affect our more significant estimates and judgments used in the preparation of our financial statements. For more information regarding our critical accounting policies, see "NOTE 2—ACCOUNTING POLICIES" of the Notes to Consolidated Financial Statements included in Item 8 of this Annual Report on Form 10-K.

### Principles of Consolidation

The Consolidated Financial Statements included in Item 8 of this Annual Report on Form 10-K include our accounts and the accounts of our wholly owned subsidiaries and the joint venture entities over which we exercise control. All intercompany transactions and balances have been eliminated in consolidation, and our net earnings are reduced by the portion of net earnings attributable to noncontrolling interests.

GAAP requires us to identify entities for which control is achieved through means other than voting rights and to determine which business enterprise is the primary beneficiary of variable interest entities ("VIEs"). A VIE is broadly defined as an entity with one or more of the following characteristics: (a) the total equity investment at risk is insufficient to finance the entity's activities without additional subordinated financial support; (b) as a group, the holders of the equity investment at risk lack (i) the ability to make decisions about the entity's activities through voting or similar rights, (ii) the obligation to absorb the expected losses of the entity, or (iii) the right to receive the expected residual returns of the entity; and (c) the equity investors have voting rights that are not proportional to their economic interests, and substantially all of the entity's activities either involve, or are conducted on behalf of, an investor that has disproportionately few voting rights. We consolidate our investment in a VIE when we determine that we are its primary beneficiary. We may change our original assessment of a VIE upon subsequent events such as the modification of contractual arrangements that affects the characteristics or adequacy of the entity's equity investments at risk and the disposition of all or a portion of an interest held by the primary beneficiary.

We identify the primary beneficiary of a VIE as the enterprise that has both: (i) the power to direct the activities of the VIE that most significantly impact the entity's economic performance; and (ii) the obligation to absorb losses or the right to receive benefits of the VIE that could be significant to the entity. We perform this analysis on an ongoing basis.

As it relates to investments in joint ventures, GAAP may preclude consolidation by the sole general partner in certain circumstances based on the type of rights held by the limited partner(s). We assess limited partners' rights and their impact on our consolidation conclusions, and we reassess if there is a change to the terms or in the exercisability of the rights of the limited partners, the sole general partner increases or decreases its ownership of limited partnership interests, or there is an increase or decrease in the number of outstanding limited partnership interests. We also apply this guidance to managing member interests in limited liability companies.

We consolidate several VIEs that share the following common characteristics:

- •the VIE is in the legal form of an LP or LLC;
- •the VIE was designed to own and manage its underlying real estate investments;
- •we are the general partner or managing member of the VIE;
- •we own a majority of the voting interests in the VIE;
- •a minority of voting interests in the VIE are owned by external third parties, unrelated to us;
- •the minority owners do not have substantive kick-out or participating rights in the VIE; and
- •we are the primary beneficiary of the VIE.

We have separately identified certain special purpose entities that were established to allow investments in life science projects by tax credit investors ("TCIs"). We have determined that these special purpose entities are VIEs and that we are the

primary beneficiary of the VIEs, and therefore we consolidate these special purpose entities. Our primary beneficiary determination is based upon several factors, including but not limited to the rights we have in directing the activities which most significantly impact the VIEs' economic performance as well as certain guarantees which protect the TCIs from losses should a tax credit recapture event occur.

## Accounting for Real Estate Acquisitions

On January 1, 2017, we adopted Accounting Standards Update ("ASU") 2017-01, Clarifying the Definition of a Business ("ASU 2017-01") which narrows the FASB's definition of a business and provides a framework that gives entities a basis for making reasonable judgments about whether a transaction involves an asset or a business. ASU 2017-01 states that when substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or group of similar identifiable assets, the acquired asset is not a business. If this initial test is not met, an acquired asset cannot be considered a business unless it includes an input and a substantive process that together significantly contribute to the ability to create output. The primary differences between business combinations and asset acquisitions include recognition of goodwill at the acquisition date and expense recognition for transaction costs as incurred. We are applying ASU 2017-01 prospectively for acquisitions after January 1, 2017.

Regardless of whether an acquisition is considered a business combination or an asset acquisition, we record the cost of the businesses or assets acquired as tangible and intangible assets and liabilities based upon their estimated fair values as of the acquisition date. Intangibles primarily include the value of in-place leases and acquired lease contracts.

We estimate the fair value of buildings acquired on an as-if-vacant basis or replacement cost basis and depreciate the building value over the estimated remaining life of the building, generally not to exceed 35 years. We determine the fair value of other fixed assets, such as site improvements and furniture, fixtures and equipment, based upon the replacement cost and depreciate such value over the assets' estimated remaining useful lives as determined at the applicable acquisition date. We determine the value of land either by considering the sales prices of similar properties in recent transactions or based on internal analyses of recently acquired and existing comparable properties within our portfolio. We generally determine the value of construction in progress based upon the replacement cost. However, for certain acquired properties that are part of a ground-up development, we determine fair value by using the same valuation approach as for all other properties and deducting the estimated cost to complete the development. During the remaining construction period, we capitalize project costs until the development has reached substantial completion. Construction in progress, including capitalized interest, is not depreciated until the development has reached substantial completion.

The fair value of acquired lease-related intangibles, if any, reflects: (i) the estimated value of any above and/or below market leases, determined by discounting the difference between the estimated market rent and in-place lease rent; and (ii) the estimated value of in-place leases related to the cost to obtain tenants, including leasing commissions, and an estimated value of the absorption period to reflect the value of the rent and recovery costs foregone during a reasonable lease-up period as if the acquired space was vacant. We amortize any acquired lease-related intangibles to revenue or amortization expense over the remaining life of the associated lease plus any assumed bargain renewal periods. If a lease is terminated prior to its stated expiration or not renewed upon expiration, we recognize all unamortized amounts of lease-related intangibles associated with that lease in operations at that time.

We estimate the fair value of purchase option intangible assets and liabilities, if any, by discounting the difference between the applicable property's acquisition date fair value and an estimate of its future option price. We do not amortize the resulting intangible asset or liability over the term of the lease, but rather adjust the recognized value of the asset or liability upon sale.

We estimate the fair value of tenant or other customer relationships acquired, if any, by considering the nature and extent of existing relationships with the tenant or customer, growth prospects for developing new business with the tenant or customer, the tenant's credit quality, expectations of lease renewals with the tenant, and the potential for significant, additional future leasing arrangements with the tenant, and we amortize that value over the expected life of the associated arrangements or leases, including the remaining terms of the related leases and any expected renewal periods. We estimate the fair value of trade names and trademarks using a royalty rate methodology and amortize that value over the estimated useful life of the trade name or trademark.

In connection with an acquisition, we may assume rights and obligations under certain lease agreements pursuant to which we become the lessee of a given property. We generally assume the lease classification previously determined by the prior lessee absent a modification in the assumed lease agreement. We assess assumed operating leases, including ground leases, to determine whether the lease terms are favorable or unfavorable to us given current market conditions on the

acquisition date. To the extent the lease terms are favorable or unfavorable to us relative to market conditions on the acquisition date, we recognize an intangible asset or liability at fair value and amortize that asset or liability to interest or rental expense in our Consolidated Statements of Income over the applicable lease term. We include all lease-related intangible assets and liabilities within acquired lease intangibles and accounts payable and other liabilities, respectively, on our Consolidated Balance Sheets.

We determine the fair value of loans receivable acquired by discounting the estimated future cash flows using current interest rates at which similar loans with the same terms and length to maturity would be made to borrowers with similar credit ratings. We do not establish a valuation allowance at the acquisition date because the estimated future cash flows already reflect our judgment regarding their uncertainty. We recognize the difference between the acquisition date fair value and the total expected cash flows as interest income using an effective interest method over the life of the applicable loan. Subsequent to the acquisition date, we evaluate changes regarding the uncertainty of future cash flows and the need for a valuation allowance, as appropriate.

We estimate the fair value of noncontrolling interests assumed consistent with the manner in which we value all of the underlying assets and liabilities.

We calculate the fair value of long-term assumed debt by discounting the remaining contractual cash flows on each instrument at the current market rate for those borrowings, which we approximate based on the rate at which we would expect to incur a replacement instrument on the date of acquisition, and recognize any fair value adjustments related to long-term debt as effective yield adjustments over the remaining term of the instrument.

## Impairment of Long-Lived and Intangible Assets

We periodically evaluate our long-lived assets, primarily consisting of investments in real estate, for impairment indicators. If indicators of impairment are present, we evaluate the carrying value of the related real estate investments in relation to the future undiscounted cash flows of the underlying operations. In performing this evaluation, we consider market conditions and our current intentions with respect to holding or disposing of the asset. We adjust the net book value of leased properties and other long-lived assets to fair value if the sum of the expected future undiscounted cash flows, including sales proceeds, is less than book value. We recognize an impairment loss at the time we make any such determination.

If impairment indicators arise with respect to intangible assets with finite useful lives, we evaluate impairment by comparing the carrying amount of the asset to the estimated future undiscounted net cash flows expected to be generated by the asset. If estimated future undiscounted net cash flows are less than the carrying amount of the asset, then we estimate the fair value of the asset and compare the estimated fair value to the intangible asset's carrying value. We recognize any shortfall from carrying value as an impairment loss in the current period.

We evaluate our investments in unconsolidated entities for impairment at least annually, and whenever events or changes in circumstances indicate that the carrying value of our investment may exceed its fair value. If we determine that a decline in the fair value of our investment in an unconsolidated entity is other-than-temporary, and if such reduced fair value is below the carrying value, we record an impairment.

We test goodwill for impairment at least annually, and more frequently if indicators arise. We first assess qualitative factors, such as current macroeconomic conditions, state of the equity and capital markets and our overall financial and operating performance, to determine the likelihood that the fair value of a reporting unit is less than its carrying amount. If we determine it is more likely than not that the fair value of a reporting unit is less than its carrying amount, we proceed with the two-step approach to evaluating impairment. First, we estimate the fair value of the reporting unit and compare it to the reporting unit's carrying value. If the carrying value exceeds fair value, we proceed with the second step, which requires us to assign the fair value of the reporting unit to all of the assets and liabilities of

the reporting unit as if it had been acquired in a business combination at the date of the impairment test. The excess fair value of the reporting unit over the amounts assigned to the assets and liabilities is the implied value of goodwill and is used to determine the amount of impairment. We recognize an impairment loss to the extent the carrying value of goodwill exceeds the implied value in the current period.

Estimates of fair value used in our evaluation of goodwill (if necessary based on our qualitative assessment), investments in real estate, investments in unconsolidated entities and intangible assets are based upon discounted future cash flow projections or other acceptable valuation techniques that are based, in turn, upon all available evidence including level three inputs, such as revenue and expense growth rates, estimates of future cash flows, capitalization rates, discount rates, general economic conditions and trends, or other available market data. Our ability to accurately predict future operating results

and cash flows and to estimate and determine fair values impacts the timing and recognition of impairments. While we believe our assumptions are reasonable, changes in these assumptions may have a material impact on our financial results.

#### Fair Values of Financial Instruments

Fair value is a market-based measurement, not an entity-specific measurement, and we determine fair value based on the assumptions that we expect market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, GAAP establishes a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within levels one and two of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within level three of the hierarchy).

Level one inputs utilize unadjusted quoted prices for identical assets or liabilities in active markets that we have the ability to access. Level two inputs are inputs other than quoted prices included in level one that are directly or indirectly observable for the asset or liability. Level two inputs may include quoted prices for similar assets and liabilities in active markets and other inputs for the asset or liability that are observable at commonly quoted intervals, such as interest rates, foreign exchange rates and yield curves. Level three inputs are unobservable inputs for the asset or liability, which typically are based on our own assumptions, because there is little, if any, related market activity. If the determination of the fair value measurement is based on inputs from different levels of the hierarchy, the level within which the entire fair value measurement falls is the lowest level input that is significant to the fair value measurement in its entirety. If the volume and level of market activity for an asset or liability has decreased significantly relative to the normal market activity for such asset or liability (or similar assets or liabilities), then transactions or quoted prices may not accurately reflect fair value. In addition, if there is evidence that a transaction for an asset or liability is not orderly, little, if any, weight is placed on that transaction price as an indicator of fair value. Our assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the asset or liability.

### Revenue Recognition

# Triple-Net Leased Properties and Office Operations

Certain of our triple-net leases and most of our MOB and life science and innovation center (collectively, "office operations") leases provide for periodic and determinable increases in base rent. We recognize base rental revenues under these leases on a straight-line basis over the applicable lease term when collectability is reasonably assured. Recognizing rental income on a straight-line basis generally results in recognized revenues during the first half of a lease term exceeding the cash amounts contractually due from our tenants, creating a straight-line rent receivable that is included in other assets on our Consolidated Balance Sheets.

Certain of our leases provide for periodic increases in base rent only if certain revenue parameters or other substantive contingencies are met. We recognize the increased rental revenue under these leases as the related parameters or contingencies are met, rather than on a straight-line basis over the applicable lease term.

### **Senior Living Operations**

We recognize resident fees and services, other than move-in fees, monthly as services are provided. We recognize move-in fees on a straight-line basis over the average resident stay. Our lease agreements with residents generally have terms of 12 to 18 months and are cancelable by the resident upon 30 days' notice.

### Other

We recognize interest income from loans and investments, including discounts and premiums, using the effective interest method when collectibility is reasonably assured. We apply the effective interest method on a loan-by-loan basis and recognize discounts and premiums as yield adjustments over the related loan term. We recognize interest income on an impaired loan to the extent our estimate of the fair value of the collateral is sufficient to support the balance of the loan, other receivables and all related accrued interest. When the balance of the loan, other receivables and all related accrued interest is equal to or less than our estimate of the fair value of the collateral, we recognize interest income on a cash basis. We provide a reserve against an impaired loan to the extent our total investment in the loan exceeds our estimate of the fair value of the loan collateral.

We recognize income from rent, lease termination fees, development services, management advisory services and all other income when all of the following criteria are met in accordance with Securities and Exchange Commission ("SEC") Staff Accounting Bulletin 104: (i) the applicable agreement has been fully executed and delivered; (ii) services have been rendered; (iii) the amount is fixed or determinable; and (iv) collectibility is reasonably assured.

#### Allowances

We assess the collectibility of our rent receivables, including straight-line rent receivables. We base our assessment of the collectibility of rent receivables (other than straight-line rent receivables) on several factors, including, among other things, payment history, the financial strength of the tenant and any guarantors, the value of the underlying collateral, if any, and current economic conditions. If our evaluation of these factors indicates it is probable that we will be unable to recover the full value of the receivable, we provide a reserve against the portion of the receivable that we estimate may not be recovered. We base our assessment of the collectibility of straight-line rent receivables on several factors, including, among other things, the financial strength of the tenant and any guarantors, the historical operations and operating trends of the property, the historical payment pattern of the tenant and the type of property. If our evaluation of these factors indicates it is probable that we will be unable to receive the rent payments due in the future, we provide a reserve against the recognized straight-line rent receivable asset for the portion, up to its full value, that we estimate may not be recovered. If we change our assumptions or estimates regarding the collectibility of future rent payments required by a lease, we may adjust our reserve to increase or reduce the rental revenue recognized in the period we make such change in our assumptions or estimates.

#### Federal Income Tax

We have elected to be treated as a REIT under the applicable provisions of the Internal Revenue Code of 1986, as amended (the "Code"), for every year beginning with the year ended December 31, 1999. Accordingly, we generally are not subject to federal income tax on net income that we distribute to our stockholders, provided that we continue to qualify as a REIT. However, with respect to certain of our subsidiaries that have elected to be treated as taxable REIT subsidiaries ("TRS" or "TRS entities"), we record income tax expense or benefit, as those entities are subject to federal income tax similar to regular corporations. Certain foreign subsidiaries are subject to foreign income tax, although they did not elect to be treated as TRSs.

We account for deferred income taxes using the asset and liability method and recognize deferred tax assets and liabilities for the expected future tax consequences of events that have been included in our financial statements or tax returns. Under this method, we determine deferred tax assets and liabilities based on the differences between the financial reporting and tax bases of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. Any increase or decrease in the deferred tax liability that results from a change in circumstances, and that causes us to change our judgment about expected future tax consequences of events, is included in the tax provision when such changes occur. Deferred income taxes also reflect the impact of operating loss and tax credit carryforwards. A valuation allowance is provided if we believe it is more likely than not that all or some portion of the deferred tax asset will not be realized. Any increase or decrease in the valuation allowance that results from a change in circumstances, and that causes us to change our judgment about the realizability of the related deferred tax asset, is included in the tax provision when such changes occur.

We recognize the tax benefit from an uncertain tax position claimed or expected to be claimed on a tax return only if it is more likely than not that the tax position will be sustained on examination by taxing authorities, based on the technical merits of the position. The tax benefits recognized in the financial statements from such a position are measured based on the largest benefit that has a greater than fifty percent likelihood of being realized upon ultimate settlement. We recognize interest and penalties, if applicable, related to uncertain tax positions as part of income tax benefit or expense.

Recently Issued or Adopted Accounting Standards

On January 1, 2017, we adopted ASU 2016-09, Compensation - Stock Compensation ("ASU 2016-09") which simplifies several aspects of the accounting for employee share-based payment transactions, including the accounting for forfeitures and statutory tax withholding requirements, as well as classification in the statement of cash flows. Adoption of ASU 2016-09 did not have a significant impact on our Consolidated Financial Statements

In 2014, the FASB issued ASU 2014-09, Revenue From Contracts With Customers ("ASU 2014-09", as codified in "ASC 606"), which outlines a comprehensive model for entities to use in accounting for revenue arising from contracts with customers. ASC 606 states that "an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services." While ASC 606 specifically references contracts with customers, it also applied to other transactions such as the sale of real

estate. ASC 606 is effective for us beginning January 1, 2018 and we plan to adopt ASC 606 using the modified retrospective method.

We have evaluated all of our revenue streams to identify whether each revenue stream would be subject to the provisions of ASC 606 and any differences in the timing, measurement or presentation of revenue recognition. Based on a review of our various revenue streams, we believe the following items in our Consolidated Statements of Income are subject to ASC 606: office building and other services revenue, certain elements of our resident fees and services and gains on the sale of real estate. Our office building and other services revenues are primarily generated by management contracts where we provide management, leasing, marketing, facility development and advisory services. Resident fees and services primarily include amounts related to resident leases (subject to ASC 840, Leases) but also includes revenues generated through point-of-sale transactions that are ancillary to the residents' contractual rights to occupy living and common-area space at the communities. While these revenue streams are subject to the provisions of ASC 606, we believe that the pattern and timing of recognition of income will be consistent with the current accounting model.

As it relates to gains on sale of real estate, we will apply the provisions of ASC 610-20, Gain or Loss From Derecognition of Non-financial Assets ("ASC 610-20"), and we expect to recognize any gains when we transfer control of a property and when it is probable that we will collect substantially all of the related consideration. We will no longer apply existing sales criteria in ASC 360, Property, Plant, and Equipment. We will recognize on January 1, 2018, through a cumulative effect adjustment to retained earnings, \$31.2 million of deferred gains relating to sales of real estate assets in 2015. Other than the cumulative effect adjustment relating to such deferred gains, the adoption of ASC 606 and ASC 610-20 will not have a significant impact on our Consolidated Financial Statements. Our remaining implementation item includes finalizing revised disclosures in accordance with the new standard.

In February 2016, the FASB issued ASU 2016-02, Leases ("ASU 2016-02"), which introduces a lessee model that brings most leases on the balance sheet and, among other changes, eliminates the requirement in current GAAP for an entity to use bright-line tests in determining lease classification. The FASB also issued an Exposure Draft on January 5, 2018 proposing to amend ASU 2016-02, which would provide lessors with a practical expedient, by class of underlying assets, to not separate non-lease components from the related lease components and, instead, to account for those components as a single lease component, if certain criteria are met. ASU 2016-02 and the related Exposure Draft are not effective for us until January 1, 2019, with early adoption permitted. We are continuing to evaluate this guidance and the impact to us, as both lessor and lessee, on our Consolidated Financial Statements. We expect to utilize the practical expedients proposed in the Exposure Draft as part of our adoption of ASU 2016-02.

In 2016, the FASB issued ASU 2016-15, Classification of Certain Cash Receipts and Cash Payments ("ASU 2016-15"), which provides clarification regarding how certain cash receipts and cash payments are presented and classified in the statement of cash flows and ASU 2016-18, Restricted Cash ("ASU 2016-18"), which requires an entity to show the changes in total cash, cash equivalents, restricted cash and restricted cash equivalents in the statement of cash flows. ASU 2016-15 and ASU 2016-18 are effective for us beginning January 1, 2018 and will be applied by us using a retrospective transition method. Adoption of these standards is not expected to have a significant impact on our Consolidated Financial Statements.

In 2016, the FASB issued ASU 2016-16, Intra-Entity Transfers of Assets Other Than Inventory ("ASU 2016-16"), which requires a company to recognize the tax consequences of an intra-entity transfer of an asset, other than inventory, when the transfer occurs. ASU 2016-16 is effective for us beginning January 1, 2018 and will be applied by us using a modified retrospective method. Adoption of this standard is not expected to have a significant impact on our Consolidated Financial Statements.

In August 2015, we completed the spin-off of most of our post-acute/skilled nursing facility portfolio into an independent, publicly traded REIT name Care Capital Properties, Inc. ("CCP") (the "CCP Spin-Off"). The historical results of operations of the CCP properties are presented as discontinued operations in the accompanying results of operations. Throughout this discussion, "continuing operations" does not include properties disposed of as part of the CCP Spin-Off.

In September 2016, we completed the acquisition of substantially all of the university affiliated life science and innovation real estate assets of Wexford Science & Technology, LLC ("Wexford") from affiliates of Blackstone Real Estate Partners VIII, L.P. (the "Life Sciences Acquisition"). As a result, we renamed our MOB operations reportable business segment "office operations," which now includes both MOBs and life science and innovation centers.

As of December 31, 2017, we operated through three reportable business segments: triple-net leased properties, senior living operations and office operations. Under our triple-net leased properties segment, we invest in and own seniors housing and healthcare properties throughout the United States and the United Kingdom and lease those properties to healthcare operating companies under "triple-net" or "absolute-net" leases that obligate the tenants to pay all property-related expenses. In our senior living operations segment, we invest in seniors housing communities throughout the United States and Canada and engage independent operators, such as Atria and Sunrise, to manage those communities. In our office operations segment, we primarily acquire, own, develop, lease and manage MOBs and life science and innovation centers throughout the United States. Information provided for "all other" includes income from loans and investments and other miscellaneous income and various corporate-level expenses not directly attributable to any of our three reportable business segments. Assets included in "all other" consist primarily of corporate assets, including cash, restricted cash, loans receivable and investments, and miscellaneous accounts receivable. Our chief operating decision makers evaluate performance of the combined properties in each reportable business segment and determine how to allocate resources to those segments, in significant part, based on segment NOI and related measures. For further information regarding our business segments and a discussion of our definition of segment NOI, see "NOTE 19—SEGMENT INFORMATION" of the Notes to Consolidated Financial Statements included in Part II, Item 8 of this Annual Report on Form 10-K.

### Years Ended December 31, 2017 and 2016

The table below shows our results of operations for the years ended December 31, 2017 and 2016 and the effect of changes in those results from period to period on our net income attributable to common stockholders.

	For the Year Ended December 31, (Decrease) Increase to Net Income
	2017 2016 \$ %
	(Dollars in thousands)
Segment NOI:	
Triple-net leased properties	\$844,711 \$850,755 \$(6,044) (0.7)%
Senior living operations	593,167 604,328 (11,161) (1.8)
Office operations	524,566 444,276 80,290 18.1
All other	119,208 101,214 17,994 17.8
Total segment NOI	2,081,652 2,000,573 81,079 4.1
Interest and other income	6,034 876 5,158 nm
Interest expense	(448,196 ) (419,740 ) (28,456 ) (6.8 )
Depreciation and amortization	(887,948 ) (898,924 ) 10,976 1.2
General, administrative and professional fees	(135,490 ) (126,875 ) (8,615 ) (6.8 )
Loss on extinguishment of debt, net	(754 ) (2,779 ) 2,025 72.9
Merger-related expenses and deal costs	(10,535 ) (24,635 ) 14,100 57.2
Other	(20,052 ) (9,988 ) (10,064) nm
Income before unconsolidated entities, income taxes, discontinued operations, real estate dispositions and noncontrolling interests	584,711 518,508 66,203 12.8
(Loss) income from unconsolidated entities	(561 ) 4,358 (4,919 ) nm
Income tax benefit	59,799 31,343 28,456 nm
Income from continuing operations	643,949 554,209 89,740 16.2
Discontinued operations	(110 ) (922 ) 812 nm
Gain on real estate dispositions	717,273 98,203 619,070 nm
Net income	1,361,112 651,490 709,622 nm
Net income attributable to noncontrolling interests	4,642 2,259 (2,383) nm
Net income attributable to common stockholders	\$1,356,470 \$649,231 707,239 nm

nm—not meaningful

# Segment NOI—Triple-Net Leased Properties

NOI for our triple-net leased properties reportable business segment equals the rental income and other services revenue earned from our triple-net assets. We incur no direct operating expenses for this segment.

The following table summarizes results of operations in our triple-net leased properties reportable business segment, including assets sold or classified as held for sale as of December 31, 2017, but excluding assets whose operations were classified as discontinued operations:

> For the Year Ended Decrease to December 31. Segment NOI 2017 2016 % (Dollars in thousands)

Segment NOI—Triple-Net Leased Properties:

Rental income \$840,131 \$845,834 \$(5,703) (0.7)% Other services revenue 4,580 (341) (6.9) 4,921 Segment NOI \$844,711 \$850,755 (6,044 ) (0.7)

Triple-net leased properties segment NOI decreased in 2017 over the prior year primarily due the sale of 36 Kindred SNF properties during 2017, partially offset by rent increases due to contractual escalations pursuant to the terms of our leases and rent from eight seniors housing communities that we transitioned from senior living operations to triple-net leased properties during 2017.

In our triple-net leased properties segment, our revenues generally consist of fixed rental amounts (subject to annual contractual escalations) received from our tenants in accordance with the applicable lease terms. However, occupancy rates may affect the profitability of our tenants' operations. The following table sets forth average continuing occupancy rates related to the triple-net leased properties we owned at December 31, 2017 for the trailing 12 months ended September 30, 2017 (which is the most recent information available to us from our tenants) and average continuing occupancy rates related to the triple-net leased properties we owned at December 31, 2016 for the trailing 12 months ended September 30, 2016.

	Number of Properties at December 31, 2017 (1)	Average Occupant for the Tr 12 Month Ended September 2017 (1)	ailing is	Number of Properties at December 31, 2016	Average Occupance for the Tr. 12 Month Ended September 2016 (1)	ailing s
Seniors housing communities	418	86.6	%	431	88.2	%
SNFs	17	86.4		53	79.9	
IRFs and LTACs	36	60.4		38	59.1	

Excludes properties included in discontinued operations and properties classified as held for sale, non-stabilized properties, properties owned through investments in unconsolidated entities and certain properties for which we do (1) not receive occupancy information. Also excludes properties acquired during the years ended December 31, 2017 and 2016, respectively, and properties that transitioned operators for which we do not have eight full quarters of results subsequent to the transition.

The following table compares results of operations for our 494 same-store triple-net leased properties, unadjusted for foreign currency movements between comparison periods. With regard to our triple-net leased properties segment, "same-store" refers to properties owned, consolidated, operational and reported under a consistent business model for the full period in both comparison periods, excluding assets sold or classified as held for sale as of December 31, 2017

and assets whose operations were classified as discontinued operations.

For the Year Ended Increase to December 31. Segment NOI 2017 2016 % (Dollars in thousands)

Same-Store Segment NOI—Triple-Net Leased Properties:

Rental income \$769,063 \$760,848 \$8,215 1.1% Segment NOI \$769,063 \$760,848 8,215 1.1

Segment NOI—Senior Living Operations

The following table summarizes results of operations in our senior living operations reportable business segment, including assets sold or classified as held for sale as of December 31, 2017, but excluding assets whose operations were classified as discontinued operations:

	For the Year	Ended	Decrease to				
	December 31	Ι,	Segment NOI				
	2017	2016	\$	%			
	(Dollars in th						
Segment NOI—Senior Living Operation	ns:						
Resident fees and services	\$1,843,232	\$1,847,306	\$(4,074)	(0.2)%			
Less: Property-level operating expenses	(1,250,065)	(1,242,978)	(7,087)	(0.6)			
Segment NOI	\$593,167	\$604,328	(11,161)	(1.8)			
	Average						

Monthly Average Unit Revenue Per Number of Occupancy Occupied Properties at for the Year Room for December 31. Ended the Year December 31. Ended December 31, 2017 2016 2017 2016 2017 2016

Total communities 293 298 88.3% 90.3% \$5,725 \$5,474

Resident fees and services include all amounts earned from residents at our seniors housing communities, such as rental fees related to resident leases, extended health care fees and other ancillary service income. Our senior living operations segment revenues decreased in 2017 over the prior year primarily due to the transition of eight seniors housing communities to our triple-net leased properties segment and decreased occupancy at our seniors housing communities.

Property-level operating expenses related to our senior living operations segment include labor, food, utilities, marketing, management and other costs of operating the properties. Property-level operating expenses increased year over year primarily due to increases in salaries, benefits, insurance and other operating expenses and the implementation of new care technologies.

The following table compares results of operations for our 285 same-store senior living operating communities, unadjusted for foreign currency movements between periods. With regard to our senior living operations segment, "same-store" refers to properties owned, consolidated, operational and reported under a consistent business model for the full period in both comparison periods, excluding properties that transitioned operators since the start of the prior comparison period, assets sold or classified as held for sale as of December 31, 2017 and assets whose operations were classified as discontinued operations.

For the Year Ended

December 31, Increase

(Decrease) to

Segment NOI

2017 2016 \$ %

(Dollars in thousands)

Same-Store Segment NOI—Senior Living Operations:

Resident fees and services \$1,791,843 \$1,765,183 \$26,660 1.5 %

Less: Property-level operating expenses (1,215,440 ) (1,187,351 ) (28,089 ) (2.4)

Segment NOI \$576,403 \$577,832 (1,429 ) (0.2)

Average Monthly Average Unit Revenue Per Number of Occupancy Occupied Properties at for the Year Room for December 31, Ended the Year December 31, Ended December 31, 2016 2017 2016 2017 2017 2016 Same-store communities 285 285 88.3% 90.4% \$5,745 \$5,526

Segment NOI—Office Operations

The following table summarizes results of operations in our office operations reportable business segment, including assets sold or classified as held for sale as of December 31, 2017, but excluding assets whose operations were classified as discontinued operations:

	•		For the Year Ended		Increase (Decreas		-				
			December 31,		to Segment		: NOI				
		4	20	17		2016		\$		%	
		(	(D	ollars iı	n	thousa	nds)				
Segment NOI—Offic	e Opera	tions:									
Rental income			\$7.	53,467		\$630,	342	\$123,125	5	19.5 %	
Office building service	es revei	nue '	7,4	97		13,029	9	(5,532	)	(42.5)	
Total revenues			760	0,964		643,3	71	117,593		18.3	
Less:				,				,			
Property-level operati	ng expe	nses	(23)	33,007	)	(191, 7)	784)	(41,223	)	(21.5)	
Office building service	es costs	(	(3,	391	)	(7,311	)	3,920		53.6	
Segment NOI		9	\$5	24,566		\$444,	276	80,290		18.1	
							Annı	ualized			
							Aver	age			
							Rent	nt Per			
								ipied			
	Numbe			Occupa	an	cv at		-			
	Propert			Decem		-	_				
	Decem	ber 31	1,	Decem		CI 31,	the Y				
							Ende				
								ember			
								illoei			
	2017	2016	- ,	2017	_	016	31,	2016			
TD - 1 CC' 1 '11'	2017	2016		2017		2016		2016			
Total office buildings	391	388		92.0%	9	71.7%	\$ 32	\$ 31			

The increase in our office operations segment rental income in 2017 over the prior year is attributed primarily to the office buildings we acquired during 2017 and 2016, partially offset by dispositions. The increase in our office building property-level operating expenses is due primarily to those acquired office buildings and increases in real estate taxes and other operating expenses, partially offset by dispositions.

Office building services revenue and costs both decreased in 2017 over the prior year primarily due to decreased construction activity during 2017 compared to 2016.

The following table compares results of operations for our 350 same-store office buildings. With regard to our office operations segment, "same-store" refers to properties owned, consolidated, operational and reported under a consistent business model for the full period in both comparison periods, excluding assets sold or classified as held for sale as of December 31, 2017 and assets whose operations were classified as discontinued operations.

For the Ye December	Increase (Decrease) to Segment NOI			
2017	2016	\$	%	
(Dollars in	thousands)			

Same-Store Segment NOI—Office Operations:

Rental income \$558,575 \$552,045 \$6,530 1.2 % Less: Property-level operating expenses (169,583 ) (164,987 ) (4,596 ) (2.8) Segment NOI \$388,992 \$387,058 1,934 0.5

Annualized Average Rent Per Occupied Number of Occupancy at Square Properties at December 31, Foot for December 31. the Year Ended December 31. 2016 2017 2016 2017 2016 2017 91.3% 92.0% \$31 \$30 Same-store office buildings 350 350

### Segment NOI - All Other

All other increased in 2017 over the prior year due primarily to income from new loans issued during 2017, partially offset by decreased interest income attributable to loan repayments received during 2016 and 2017.

#### Interest and other income

Interest and other income increased \$5.2 million in 2017 over the prior year as a result of fees received from a tenant in 2017 which were not associated with a lease agreement.

#### Interest Expense

The \$28.5 million increase in total interest expense, is attributed primarily to a \$17.1 million increase in interest due to higher debt balances and an \$11.3 million increase due to higher effective interest rates, including the amortization of any fair value adjustments. Our effective interest rate was 3.7% for 2017, compared to 3.6% for 2016.

### Depreciation and Amortization

Depreciation and amortization expense related to continuing operations decreased during 2017 compared to 2016, primarily due to a decrease in amortization related to certain lease intangibles that were fully amortized during the third quarter of 2016, partially offset by a full year of depreciation and amortization related to the September 2016 Life Sciences Acquisition.

#### Loss on Extinguishment of Debt, Net

The loss on extinguishment of debt, net in 2017 resulted primarily from the repayment of term loans and the replacement of our previous \$2.0 billion unsecured revolving credit facility. The loss on extinguishment of debt, net in 2016 was due to our redemption and repayment of \$550.0 million aggregate principal amount then outstanding of our 1.55% senior notes due 2016 and term loan repayments in 2016.

#### Merger-Related Expenses and Deal Costs

Merger-related expenses and deal costs consist of transition, integration, deal and severance-related expenses primarily related to pending and consummated transactions required by GAAP to be expensed rather than capitalized into the asset value. The \$14.1 million decrease in merger-related expenses and deal costs in 2017 over the prior year is primarily due to the September 2016 Life Sciences Acquisition.

### Other

The \$10.1 million increase in other for 2017 over 2016 is primarily due to charges related to natural disasters. We have insurance coverage to mitigate the financial impact of these types of events. However, there can be no assurance regarding the amount or timing of any insurance recoveries. Such recoveries will be recognized when collection is deemed probable.

#### Income from Unconsolidated Entities

The \$4.9 million decrease in income from unconsolidated entities for 2017 over 2016 is primarily due to our share of net losses related to certain unconsolidated entities in 2017 partially offset by the February 2017 fair value re-measurement of our previously held equity interest, resulting in a gain on re-measurement of \$3.0 million. Refer to "NOTE 7—INVESTMENTS IN UNCONSOLIDATED ENTITIES" of the Notes to Consolidated Financial Statements included in Part II, Item 8 of this Annual Report on Form 10-K for additional information.

#### Income Tax Benefit

The 2017 income tax benefit is primarily due to accounting for the Tax Cuts and Jobs Act of 2017 (the "2017 Tax Act"), specifically a \$64.5 million benefit from the reduced U.S. federal corporate tax rate on net deferred tax liabilities and an offsetting expense of \$23.3 million to establish a valuation allowance on deferred interest carryforwards, losses of certain TRS entities and the release of a tax reserve. The 2016 income tax benefit was due primarily to losses of certain TRS entities, the reversal of a net deferred tax liability at one TRS and the release of a tax reserve. The TRS losses were mainly attributable to the depreciation and amortization of fixed and intangible assets recorded as deferred tax liabilities in purchase accounting.

#### Gain on Real Estate Dispositions

The increase of \$619.1 million in gain on real estate dispositions for 2017 over 2016 is due primarily to the sale of 36 Kindred SNFs in 2017.

## Net Income Attributable to Noncontrolling Interests

The increase in net income attributable to noncontrolling interests of \$2.4 million for 2017 over 2016 is primarily due to the September 2016 Life Sciences Acquisition.

#### Years Ended December 31, 2016 and 2015

The table below shows our results of operations for the years ended December 31, 2016 and 2015 and the effect of changes in those results from period to period on our net income attributable to common stockholders.

onanges in mose results from period to period on our net meetic during	For the Ye December	ear Ended	Increase (Decrease Income	e) to Net
	2016	2015	\$	%
	(Dollars in	thousands)		
Segment NOI:				
Triple-net leased properties	\$850,755	\$784,234	\$66,521	8.5 %
Senior living operations	604,328	601,840	2,488	0.4
Office operations	444,276	399,891	44,385	11.1
All other	101,214	89,176	12,038	13.5
Total segment NOI	2,000,573	1,875,141	125,432	6.7
Interest and other income	876	1,052	(176)	(16.7)
Interest expense	(419,740)	(367,114)	(52,626)	(14.3)
Depreciation and amortization	(898,924)	(894,057)	(4,867)	(0.5)
General, administrative and professional fees	(126,875)	(128,035)	1,160	0.9
Loss on extinguishment of debt, net	(2,779	(14,411 )	11,632	80.7
Merger-related expenses and deal costs	(24,635	(102,944)	78,309	76.1
Other	(9,988	(17,957)	7,969	44.4
Income before unconsolidated entities, income taxes, discontinued operations, real estate dispositions and noncontrolling interest	518,508	351,675	166,833	47.4
Income (loss) from unconsolidated entities	4,358	(1,420	5,778	nm
Income tax benefit	31,343	39,284	(7,941)	(20.2)
Income from continuing operations	554,209	389,539	164,670	42.3
Discontinued operations	(922	11,103	(12,025)	nm
Gain on real estate dispositions	98,203	18,580	79,623	nm
Net income	651,490	419,222	232,268	55.4

Net income attributable to noncontrolling interests 2,259 1,379 (880 ) (63.8) Net income attributable to common stockholders \$649,231 \$417,843 231,388 55.4

nm—not meaningful

## Segment NOI—Triple-Net Leased Properties

The following table summarizes results of operations in our triple-net leased properties reportable business segment, including assets sold or classified as held for sale as of December 31, 2016, but excluding assets whose operations were classified as discontinued operations:

For the Year Ended Increase to
December 31, Segment NOI
2016 2015 \$ %
(Dollars in thousands)

Segment NOI—Triple-Net Leased Properties:

Rental income \$845,834 \$779,801 \$66,033 8.5 % Other services revenue 4,921 4,433 488 11.0 Segment NOI \$850,755 \$784,234 66,521 8.5

Triple-net leased properties segment NOI increased in 2016 over the prior year primarily due to rent from the properties we acquired and developed during 2016 and 2015, contractual escalations in rent pursuant to the terms of our leases, and increases in base and other rent under certain of our leases, partially offset by 2015 lease termination fees.

The following table compares results of operations for our 511 same-store triple-net leased properties, unadjusted for foreign currency movements between comparison periods. With regard to our triple-net leased properties segment, "same-store" refers to properties owned, consolidated, operational and reported under a consistent business model for the full period in both comparison periods, excluding assets sold or classified as held for sale as of December 31, 2016 and assets whose operations were classified as discontinued operations.

For the Year Ended Increase to
December 31, Segment NOI
2016 2015 \$ %

(Dollars in thousands)

Same-Store Segment NOI—Triple-Net Leased Properties:

Rental income \$695,124 \$673,706 \$21,418 3.2% Segment NOI \$695,124 \$673,706 21,418 3.2

#### Segment NOI—Senior Living Operations

The following table summarizes results of operations in our senior living operations reportable business segment, including assets sold or classified as held for sale as of December 31, 2016, but excluding assets whose operations were classified as discontinued operations:

For the Year Ended
December 31,

Increase
(Decrease) to
Segment NOI

2016 2015 \$ %

(Dollars in thousands)

Segment NOI—Senior Living Operations:

Resident fees and services \$1,847,306 \$1,811,255 \$36,051 2.0 % Less: Property-level operating expenses (1,242,978 ) (1,209,415 ) (33,563 ) (2.8) Segment NOI \$604,328 \$601,840 2,488 0.4

Number of Average Unit Average
Properties at Occupancy Monthly
December 31, for Revenue Per
the Year Occupied

Ended Room for December 31, the Year Ended

December 31,

2016 2015 2016 2015 2016 2015 Total communities 298 305 90.3% 91.2% \$5,474 \$5,255

Resident fees and services increased in 2016 over the prior year primarily due to seniors housing communities we acquired during 2015 and an increase in average monthly revenue per occupied room, partially offset by decreased occupancy at our seniors housing communities.

Property-level operating expenses also increased year over year primarily due to the acquired properties described above and increases in salaries, bonus, benefits, insurance, real estate tax expenses and other operating expenses.

The following table compares results of operations for our 262 same-store senior living operating communities, unadjusted for foreign currency movements between periods. With regard to our senior living operations segment, "same-store" refers to properties that we owned and were operational for the full period in both comparison periods, excluding properties that transitioned operators since the start of the prior comparison period, assets sold or classified as held for sale as of December 31, 2016 and assets whose operations were classified as discontinued operations.

				_	For the Year Ended December 31,			Increase (Decrease Segment l	*
				2	016	20	15	\$	%
				(	Dollars in	thous	sands)		
Same-Store Segment NC	I—Sen	ior Livi	ing Ope	rations					
Total revenues				\$	1,667,279	9 \$1	,617,757	\$49,522	3.1 %
Less: Property-level open	rating ex	xpenses	;	(	1,116,109	) (1,	,077,510)	(38,599)	(3.6)
Segment NOI				\$	551,170	\$5	540,247	10,923	2.0
					Average	•			
			Averag	e Unit	Monthly	/			
	Numbe	r of	Occupa	ancy	Revenue	e Per			
			for		Occupie	ed			
	Propert Decem		the Yea	ar	Room for				
	Decem	bei 31,	Ended		the Year				
			Decem	ber 31,	Ended				
					Decemb	er 31,	,		
	2016	2015	2016	2015	2016	2015			
Same-store communities	262	262	90.4%	91.1%	\$5,578	\$5,37	79		

# Segment NOI—Office Operations

The following table summarizes results of operations in our office operations reportable business segment, including assets sold or classified as held for sale as of December 31, 2016, but excluding assets whose operations were classified as discontinued operations:

Increase

	For the Year December		(Decrease Segment 1	,
	2016	2015	\$	%
	(Dollars in	thousands)		
Segment NOI—Office Operations	<b>:</b>			
Rental income	\$630,342	\$566,245	\$64,097	11.3 %
Office building services revenue	13,029	34,436	(21,407)	(62.2)
Total revenues	643,371	600,681	42,690	7.1
Less:				
Property-level operating expenses	(191,784)	(174,225)	(17,559)	(10.1)
Office building services costs	(7,311)	(26,565 )	19,254	72.5
Segment NOI	\$444,276	\$399,891	44,385	11.1

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Numbe Propert Decem	ies at	_	ancy at lber 31,	Annual Average Per Oc Square for the Ended	ge Rent cupied Foot Year
				Decem	ber 31,
2016	2015	2016	2015	2016	2015

2015 2016 2015 2016 2015

Total office buildings 388 369 91.7% 91.7% \$ 31 \$ 29

The increase in our office operations segment rental income in 2016 over the prior year is attributed primarily to the MOBs we acquired during 2016 and 2015 and the Life Sciences Acquisition, as well as in-place lease escalations. The increase in our office building property-level operating expenses is due primarily to those acquired MOBs and life science and innovation centers and increases in real estate taxes and other operating expenses.

Office building services revenue and costs both decreased in 2016 over the prior year primarily due to decreased construction activity during 2016 compared to 2015.

The following table compares results of operations for our 272 same-store office buildings. With regard to our office operations segment, "same-store" refers to properties owned, consolidated, operational and reported under a consistent business model for the full period in both comparison periods, excluding assets sold or classified as held for sale as of December 31, 2016 and assets whose operations were classified as discontinued operations.

(Decrease)

	For the Year Ended December 31, Increase to Segment NOI	
	2016 2015 \$ %	
	(Dollars in thousands)	
Same-Store Segment NOI—Office Operat	ions:	
Rental income	\$432,657 \$434,022 \$(1,365) (0.3)%	)
Less: Property-level operating expenses	(142,826 ) (144,218 ) 1,392 1.0	
Segment NOI	\$289,831 \$289,804 27 0.0	
	Annualized	
	Average Rent	
Number of	Occupancy at Per Occupied	
Properties at	* Square Foot	
December 31,	December 31, for the Year	
	Ended	
	December 31,	
2016 2015	2016 2015 2016 2015	
Same-store office buildings 272 272	90.6% 91.2% \$ 31 \$ 31	

#### Segment NOI - All Other

All other increased in 2016 over the prior year due primarily to a February 2016 \$140.0 million secured mezzanine loan investment that has an annual interest rate of 9.95%, partially offset by decreased interest income due to loans repaid during 2016.

## Interest Expense

The \$7.8 million decrease in total interest expense, including interest allocated to discontinued operations of \$60.4 million for the year ended December 31, 2015, is attributed primarily to an \$11.5 million reduction in interest due to lower debt balances, partially offset by a \$3.7 million increase due to higher effective interest rates, including the amortization of any fair value adjustments. Our effective interest rate was 3.63% for 2016, compared to 3.60% for 2015.

#### Loss on Extinguishment of Debt, Net

The loss on extinguishment of debt, net in 2016 and 2015 resulted primarily from various debt repayments we made to improve our credit profile. The 2016 activity related to the redemption and repayment of the \$550.0 million aggregate

principal amount then outstanding of our 1.55% senior notes due 2016 and term loan repayments. The 2015 repayments were made primarily with proceeds from the distribution paid to us at the time of the CCP Spin-Off.

Merger-Related Expenses and Deal Costs

The \$78.3 million decrease in merger-related expenses and deal costs in 2016 over the prior year is primarily due to the January 2015 acquisition of American Realty Capital Healthcare Trust, Inc. and the August 2015 acquisition of Ardent Health Services, Inc., partially offset by costs incurred relating to the September 2016 Life Sciences Acquisition.

#### Income Tax Benefit

Income tax benefit for 2016 was due primarily to losses of certain TRS entities, the reversal of a net deferred tax liability at one TRS and the release of a tax reserve. Income tax benefit for 2015 was due primarily to the income tax benefit of ordinary losses of certain TRS entities. The TRS losses were mainly attributable to the depreciation and amortization of fixed and intangible assets recorded as deferred tax liabilities in purchase accounting.

#### **Discontinued Operations**

Discontinued operations for 2016 reflects \$0.9 million of separation costs relating to the CCP Spin-Off. Discontinued operations for 2015 are primarily the result of \$46.4 million of transaction and separation costs associated with the CCP Spin-Off and net income for the CCP operations from January 1, 2015 through August 17, 2015, the date of the CCP Spin-Off.

## Gain on Real Estate Dispositions

The \$79.6 million increase in gain on real estate dispositions in 2016 over the same period in 2015 primarily relates to the 2016 sale of one triple-net leased property.

#### Non-GAAP Financial Measures

We consider certain non-GAAP financial measures to be useful supplemental measures of our operating performance. A non-GAAP financial measure is a measure of historical or future financial performance, financial position or cash flows that excludes or includes amounts that are not so excluded from or included in the most directly comparable measure calculated and presented in accordance with GAAP. Described below are the non-GAAP financial measures used by management to evaluate our operating performance and that we consider most useful to investors, together with reconciliations of these measures to the most directly comparable GAAP measures.

The non-GAAP financial measures we present in this Annual Report on Form 10-K may not be comparable to those presented by other real estate companies due to the fact that not all real estate companies use the same definitions. You should not consider these measures as alternatives to net income or income from continuing operations (both determined in accordance with GAAP) as indicators of our financial performance or as alternatives to cash flow from operating activities (determined in accordance with GAAP) as measures of our liquidity, nor are these measures necessarily indicative of sufficient cash flow to fund all of our needs. In order to facilitate a clear understanding of our consolidated historical operating results, you should examine these measures in conjunction with net income and income from continuing operations as presented in our Consolidated Financial Statements and other financial data included elsewhere in this Annual Report on Form 10-K.

## Funds From Operations and Normalized Funds From Operations

Historical cost accounting for real estate assets implicitly assumes that the value of real estate assets diminishes predictably over time. However, since real estate values historically have risen or fallen with market conditions, many industry investors deem presentations of operating results for real estate companies that use historical cost accounting to be insufficient by themselves. For that reason, we consider Funds From Operations ("FFO") and normalized FFO to be appropriate supplemental measures of operating performance of an equity REIT. In particular, we believe that normalized FFO is useful because it allows investors, analysts and our management to compare our operating performance to the operating performance of other real estate companies and between periods on a consistent basis without having to account for differences caused by non-recurring items and other non-operational events such as transactions and litigation. In some cases, we provide information about identified non-cash components of FFO and

normalized FFO because it allows investors, analysts and our management to assess the impact of those items on our financial results.

We use the National Association of Real Estate Investment Trusts ("NAREIT") definition of FFO. NAREIT defines FFO as net income attributable to common stockholders (computed in accordance with GAAP), excluding gains or losses from sales of real estate property, including gains or losses on re-measurement of equity method investments, and impairment write-downs of depreciable real estate, plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Adjustments for unconsolidated partnerships and joint ventures will be calculated to reflect FFO on the same basis. We define normalized FFO as FFO excluding the following income and expense items (which may be recurring in nature): (a) merger-related costs and expenses, including amortization of intangibles, transition and integration expenses, and deal costs and expenses, including expenses and recoveries relating to acquisition lawsuits; (b) the impact of any expenses related to asset impairment and valuation allowances, the write-off of unamortized deferred financing fees, or

additional costs, expenses, discounts, make-whole payments, penalties or premiums incurred as a result of early retirement or payment of our debt; (c) the non-cash effect of income tax benefits or expenses, the non-cash impact of changes to our executive equity compensation plan and derivative transactions that have non-cash mark-to-market impacts on our Consolidated Statements of Income; (d) the financial impact of contingent consideration, severance-related costs and charitable donations made to the Ventas Charitable Foundation; (e) gains and losses for non-operational foreign currency hedge agreements and changes in the fair value of financial instruments; (f) gains and losses on non-real estate dispositions and other unusual items related to unconsolidated entities; (g) expenses related to the re-audit and re-review in 2014 of our historical financial statements and related matters; and (h) net expenses or recoveries related to natural disasters. We believe that income from continuing operations is the most comparable GAAP measure because it provides insight into our continuing operations.

The following table summarizes our FFO and normalized FFO for each of the five years ended December 31, 2017. Our normalized FFO for the year ended December 31, 2017 increased over the prior year due primarily to improved property performance and accretive investments.

property performance and accretive investments.										
	For the Years Ended December 31,									
	2017		2016		2015		2014		2013	
	(In thousan	nds	s)							
Income from continuing operations	\$643,949		\$554,209		\$389,539		\$359,296		\$375,498	
Discontinued operations	(110	)	(922	)	11,103		99,735		79,171	
Gain on real estate dispositions	717,273		98,203	ĺ	18,580		17,970		_	
Net income	1,361,112		651,490		419,222		477,001		454,669	
Net income attributable to noncontrolling interests			2,259		1,379		1,234		1,160	
Net income attributable to common stockholders	1,356,470		649,231		417,843		475,767		453,509	
Adjustments:	, ,		,		,		,		,	
Real estate depreciation and amortization	881,088		891,985		887,126		718,649		624,245	
Real estate depreciation related to noncontrolling	(7,565	)	(7,785	)	(7,906	`	(10,314	`	(10,512	`
interests	(7,303	,	(7,763	)	(7,900	,	(10,514	,	(10,512	)
Real estate depreciation related to unconsolidated	4,231		5,754		7,353		5,792		6,543	
entities	7,231		3,734		1,333		3,172		0,545	
(Gain) loss on real estate dispositions related to	(1,057	)	(439	)	19		_		_	
unconsolidated entities	(1,037	,	(43)	,	1)					
(Gain) loss on re-measurement of equity interest	(3,027	)	_		176				(1,241	)
upon acquisition, net	(3,027	,			170				(1,271	,
Gain on real estate dispositions related to	18									
noncontrolling interests										
Gain on real estate dispositions	(717,273	)	(98,203	)	(18,580	)	(17,970	)	_	
Discontinued operations:										
Loss (gain) on real estate dispositions			1		(231	)	(1,494	)	(4,059	)
Depreciation on real estate assets					79,608		103,250		139,973	
FFO attributable to common stockholders	1,512,885		1,440,544		1,365,408		1,273,680		1,208,458	
Adjustments:										
Change in fair value of financial instruments	(41	-	62		460		5,121		449	
Non-cash income tax benefit	(22,387	)	(34,227	)	(42,384	)	(9,431	)	(11,828	)
Effect of the 2017 Tax Act	(36,539	)	_		_		_		_	
Loss on extinguishment of debt, net	839		2,779		15,797		5,013		1,048	
Gain on non-real estate dispositions related to	(39	)	(557	)	_		_		_	
unconsolidated entities	(0)	,	(00)	,						
Merger-related expenses, deal costs and re-audit	14,823		28,290		152,344		54,389		21,560	
costs										
Amortization of other intangibles	1,458		1,752		2,058		1,246		1,022	
Other items related to unconsolidated entities	3,188		_		_		_		_	
Non-cash impact of changes to equity plan	5,453		_		_		_		_	
Natural disaster expenses (recoveries), net	11,601		_		_		_		_	
Normalized FFO attributable to common	\$1,491,241	1	\$1,438,643	3	\$1,493,683	3	\$1,330,018	3	\$1,220,709	9
stockholders	. , ,		. ,,		. , , , , , , , ,		. , ,		. , ==,.	

## Adjusted EBITDA

We consider Adjusted EBITDA an important supplemental measure because it provides another manner in which to evaluate our operating performance and serves as another indicator of our credit strength and our ability to service our debt obligations. We define Adjusted EBITDA as consolidated earnings, which includes amounts in discontinued operations, before interest, taxes, depreciation and amortization (including non-cash stock-based compensation expense), excluding gains or losses on extinguishment of debt, our consolidated joint venture partners' share of EBITDA, merger-related expenses and deal costs, expenses related to the re-audit and re-review in 2014 of our historical financial statements, net gains or losses on real estate activity, gains or losses on re-measurement of equity interest upon acquisition, changes in the fair value of financial instruments, unrealized foreign currency gains or losses and net expenses or recoveries related to natural disasters, and including our share of EBITDA from unconsolidated entities and adjustments for other immaterial or identified items. The following table sets forth a reconciliation of income from continuing operations to Adjusted EBITDA for the years ended December 31, 2017, 2016 and 2015:

income from continuing operations to requised EBITBIT for the years ended		ars Ended Dece	
	2017	2016	2015
	(In thousar	nds)	
Income from continuing operations	\$643,949	\$554,209	\$389,539
Discontinued operations	(110	) (922	11,103
Gain on real estate dispositions	717,273	98,203	18,580
Net income	1,361,112	651,490	419,222
Net income attributable to noncontrolling interests	4,642	2,259	1,379
Net income attributable to common stockholders	1,356,470	649,231	417,843
Adjustments:			
Interest	448,196	419,740	427,542
Loss on extinguishment of debt, net	754	2,779	14,411
Taxes (including amounts in general, administrative and professional fees)	(57,307	) (29,129	(37,112)
Depreciation and amortization	887,948	898,924	973,665
Non-cash stock-based compensation expense	26,543	20,958	19,537
Merger-related expenses, deal costs and re-audit costs	12,653	25,141	150,290
Net income (loss) attributable to noncontrolling interests, net of consolidated	(12,975	) (12,654	(12,722)
joint venture partners' share of EBITDA	(12,773	) (12,054	(12,722 )
(Income) loss from unconsolidated entities, net of Ventas share of EBITDA	32,219	25,246	18,806
from unconsolidated entities		•	
Gain on real estate dispositions	(717,273		(18,811)
Unrealized foreign currency gains	(612		(1,727)
Changes in fair value of financial instruments	(61	) 51	460
(Gain) loss on re-measurement of equity interest upon acquisition, net	(3,027	) —	176
Natural disaster expenses (recoveries), net	11,601		_
Adjusted EBITDA	\$1,985,129	9 \$1,900,645	\$1,952,358

#### **NOI**

We also consider NOI an important supplemental measure because it allows investors, analysts and our management to assess our unlevered property-level operating results and to compare our operating results with those of other real estate companies and between periods on a consistent basis. We define NOI as total revenues, less interest and other income, property-level operating expenses and office building services costs. Cash receipts may differ due to straight-line recognition of certain rental income and the application of other GAAP policies. The following table sets forth a reconciliation of income

from continuing operations to NOI for the years ended December 31, 2017, 2016 and 2015:

	For the Years Ended December 31,					
	2017	,	2016	2	2015	
	(In thousan	ds)	)			
Income from continuing operations	\$643,949		\$554,209	9	\$389,539	
Discontinued operations	(110	) (	(922	) ]	11,103	
Gain on real estate dispositions	717,273	(	98,203	1	18,580	
Net income	1,361,112	(	651,490	4	419,222	
Net income attributable to noncontrolling interests	4,642		2,259	1	1,379	
Net income attributable to common stockholders	1,356,470	(	649,231	4	417,843	
Adjustments:						
Interest and other income	(6,034	) (	(876	) (	(1,115	)
Interest	448,196	4	419,740	4	427,542	
Depreciation and amortization	887,948	;	898,924	Ģ	973,665	
General, administrative and professional fees	135,490		126,875	]	128,044	
Loss on extinguishment of debt, net	754		2,779	]	14,411	
Merger-related expenses and deal costs	10,645	,	25,556	1	149,346	
Other	20,052	(	9,988	]	19,577	
Net income attributable to noncontrolling interests	4,642		2,259	]	1,499	
Loss (income) from unconsolidated entities	561	(	(4,358	) ]	1,420	
Income tax benefit	•		•	) (	(39,284	)
Gain on real estate dispositions	(717,273	) (	(98,202	) (	(18,811	)
NOI (including amounts in discontinued operations)	2,081,652		2,000,573	2	2,074,137	
Discontinued operations		-		(	(198,996	)
NOI (excluding amounts in discontinued operations)	\$2,081,652	2 :	\$2,000,573	9	\$1,875,14	1

#### Asset/Liability Management

Asset/liability management, a key element of enterprise risk management, is designed to support the achievement of our business strategy, while ensuring that we maintain appropriate and tolerable levels of market risk (primarily interest rate risk and foreign currency exchange risk) and credit risk. Effective management of these risks is a contributing factor to the absolute levels and variability of our FFO and net worth. The following discussion addresses our integrated management of assets and liabilities, including the use of derivative financial instruments.

#### Market Risk

We are exposed to market risk related to changes in interest rates with respect to borrowings under our unsecured revolving credit facility and our unsecured term loans, certain of our mortgage loans that are floating rate obligations, mortgage loans receivable that bear interest at floating rates and marketable debt securities. These market risks result primarily from changes in LIBOR rates or prime rates. To manage these risks, we continuously monitor our level of floating rate debt with respect to total debt and other factors, including our assessment of current and future economic conditions.

The table below sets forth certain information with respect to our debt, excluding premiums and discounts.

The table below sets form certain information w	As of Decem				, p. •	
	2017		2016		2015	
	(Dollars in th					
Balance:	·		·			
Fixed rate:						
Senior notes and other, unhedged portion	\$8,218,369		\$7,854,264		\$7,534,459	
Floating to fixed rate swap on term loan	200,000		200,000			
Mortgage loans and other <sup>(1)</sup>	1,010,517		1,426,837		1,554,062	
Variable rate:						
Fixed to floating rate swap on senior notes	400,000		_			
Unsecured revolving credit facility	535,832		146,538		180,683	
Unsecured term loans, unhedged portion	700,000		1,271,215		1,568,477	
Secured revolving construction credit facility	2,868					
Mortgage loans and other <sup>(1)</sup>	298,047		292,060		433,339	
Total	\$11,365,633	,	\$11,190,914	4	\$11,271,02	0.
Percent of total debt:						
Fixed rate:						
Senior notes and other, unhedged portion	72.3	%	70.2	%	66.9	%
Floating to fixed rate swap on term loan	1.8		1.8			
Mortgage loans and other <sup>(1)</sup>	8.9		12.7		13.8	
Variable rate:						
Fixed to floating rate swap on senior notes	3.5					
Unsecured revolving credit facility	4.7		1.3		1.6	
Unsecured term loans, unhedged portion	6.2		11.4		13.9	
Secured revolving construction credit facility	0.0		_			
Mortgage loans and other <sup>(1)</sup>	2.6		2.6		3.8	
Total	100.0	%	100.0	%	100.0	%
Weighted average interest rate at end of period:						
Fixed rate:						
Senior notes and other, unhedged portion	3.7	%	3.6	%	3.5	%
Floating to fixed rate swap on term loan	2.1		2.2			
Mortgage loans and other <sup>(1)</sup>	5.2		5.6		5.7	
Variable rate:						
Fixed to floating rate swap on senior notes	2.3		_			
Unsecured revolving credit facility	2.3		1.9		1.4	
Unsecured term loans, unhedged portion	2.3		1.7		1.4	
Secured revolving construction credit facility	3.1					
Mortgage loans and other <sup>(1)</sup>	2.9		2.1		2.0	
Total	3.6		3.6		3.5	

Excludes mortgage debt of \$57.4 million and \$22.9 million related to real estate assets classified as held for sale as of December 31, 2017 and 2015, respectively. All amounts were included in liabilities related to assets held for sale on our Consolidated Balance Sheets.

The variable rate debt in the table above reflects, in part, the effect of \$549.9 million notional amount of interest rate swaps with maturities ranging from March 2018 to January 2023 that effectively convert fixed rate debt to variable rate debt. In addition, the fixed rate debt in the table above reflects, in part, the effect of \$250.9 million notional amount of interest rate

swaps with maturities ranging from October 2018 to September 2027, in each case that effectively convert variable rate debt to fixed rate debt.

In February 2016, we entered into a \$200 million notional amount interest rate swap with a maturity of August 3, 2020 that effectively converts LIBOR-based floating rate debt to fixed rate debt, setting LIBOR at 1.132% through the maturity date of the swap.

In July 2016, we entered into \$225 million notional forward starting swaps that reduced our exposure to fluctuations in interest rates between July and the September issuance of 3.25% senior notes due 2026. On the issuance date, we realized a gain of \$1.9 million from these swaps that is being recognized over the life of the notes using an effective interest method.

In January and February 2017, we entered into a total of \$275 million of notional forward starting swaps with an effective date of April 3, 2017 that reduced our exposure to fluctuations in interest rates related to changes in rates between the trade dates of the swaps and the forecasted issuance of long-term debt. The rate on the notional amounts was locked at a weighted average rate of 2.33%. In March 2017, these swaps were terminated in conjunction with the issuance of the 3.850% senior notes due 2027, which resulted in a \$0.8 million gain that is being recognized over the life of the notes using the effective interest method.

In March 2017, we entered into interest rate swaps totaling a notional amount of \$400.0 million with a maturity of January 15, 2023, effectively converting fixed rate debt to three month LIBOR-based floating rate debt. As a result, we will receive a fixed rate on the swap of 3.10% and will pay a floating rate equal to three month LIBOR plus a weighted average swap spread of 0.98%.

In June 2017, we entered into a total of \$125 million of notional forward starting swaps with an effective date of January 15, 2018 and a maturity of January 15, 2028, that reduced our exposure to fluctuations in interest rates related to changes in rates between the trade dates of the swaps and the forecasted issuance of long-term debt. The rate on the notional amounts was locked at a weighted average rate of 2.1832%.

In December 2017, we entered into a total of \$75 million of notional forward starting swaps with an effective date of February 15, 2018 and a maturity of February 15, 2028, that reduced our exposure to fluctuations in interest rates related to changes in rates between the trade dates of the swaps and the forecasted issuance of long-term debt. The rate on the notional amounts was locked at a weighted average rate of 2.3705%

The increase in our outstanding variable rate debt at December 31, 2017 compared to December 31, 2016 is primarily attributable to the \$400.0 million notional amount interest rate swap mentioned above and increased borrowings under our unsecured revolving credit facility, partially offset by term loan repayments.

Pursuant to the terms of certain leases with one of our tenants, if interest rates increase on certain variable rate debt that we have totaling \$80.0 million as of December 31, 2017, our tenant is required to pay us additional rent (on a dollar-for-dollar basis) in an amount equal to the increase in interest expense resulting from the increased interest rates. Therefore, the increase in interest expense related to this debt is equally offset by an increase in additional rent due to us from the tenant. Assuming a 100 basis point increase in the weighted average interest rate related to our variable rate debt and assuming no change in our variable rate debt outstanding as of December 31, 2017, interest expense for 2018 would increase by approximately \$18.2 million, or \$0.05 per diluted common share.

As of December 31, 2017 and 2016, our joint venture partners' aggregate share of total debt was \$76.7 million and \$80.9 million, respectively, with respect to certain properties we owned through consolidated joint ventures. Total debt does not include our portion of debt related to investments in unconsolidated entities, which was \$90.3 million and \$122.0 million as of December 31, 2017 and 2016, respectively.

The fair value of our fixed and variable rate debt is based on current interest rates at which we could obtain similar borrowings. For fixed rate debt, interest rate fluctuations generally affect the fair value, but not our earnings or cash flows. Therefore, interest rate risk does not have a significant impact on our fixed rate debt obligations until their maturity or earlier prepayment and refinancing. If interest rates have risen at the time we seek to refinance our fixed rate debt, whether at maturity or otherwise, our future earnings and cash flows could be adversely affected by additional borrowing costs. Conversely, lower interest rates at the time of refinancing may reduce our overall borrowing costs.

To highlight the sensitivity of our fixed rate debt to changes in interest rates, the following summary shows the effects of a hypothetical instantaneous change of 100 basis points in interest rates as of December 31, 2017 and 2016:

As of December 31, 2017 2016 (In thousands)

Gross book value \$9,428,886 \$9,481,101 Fair value<sup>(1)</sup> 9,640,893 9,600,621

Fair value reflecting change in interest rates<sup>(1)</sup>:

-100 basis points 10,148,313 10,117,238 +100 basis points 9,184,409 9,133,292

The change in fair value of our fixed rate debt from December 31, 2016 to December 31, 2017 was due primarily to changes in the fair market value interest rates and 2017 senior note issuances, partially offset by repayments of senior notes and fixed rate mortgage debt.

As of December 31, 2017 and 2016, the fair value of our secured and non-mortgage loans receivable, based on our estimates of currently prevailing rates for comparable loans, was \$1.3 billion and \$709.6 million, respectively. See "NOTE 6—LOANS RECEIVABLE AND INVESTMENTS" and "NOTE 11—FAIR VALUES OF FINANCIAL INSTRUMENTS" of the Notes to Consolidated Financial Statements included in Item 8 of this Annual Report on Form 10-K.

As a result of our Canadian and United Kingdom operations, we are subject to fluctuations in certain foreign currency exchange rates that may, from time to time, affect our financial condition and operating performance. Based solely on our results for the year ended December 31, 2017 (including the impact of existing hedging arrangements), if the value of the U.S. dollar relative to the British pound and Canadian dollar were to increase or decrease by one standard deviation compared to the average exchange rate during the year, our normalized FFO per share for the year ended December 31, 2017 would decrease or increase, as applicable, by less than \$0.01 per share or 0.1%. We will continue to mitigate these risks through a layered approach to hedging looking out for the next year and continual assessment of our foreign operational capital structure. Nevertheless, we cannot assure you that any such fluctuations will not have an effect on our earnings.

During the year ended December 31, 2017, the amount of foreign currency translation loss included in accumulated other comprehensive loss on our Consolidated Balance Sheets decreased by \$20.6 million, primarily as a result of the remeasurement of our properties located in the United Kingdom.

#### Concentration and Credit Risk

We use concentration ratios to identify, understand and evaluate the potential impact of economic downturns and other adverse events that may affect our asset types, geographic locations, business models, and tenants, operators and managers. We evaluate concentration risk in terms of investment mix and operations mix. Investment mix measures the percentage of our investments that is concentrated in a specific asset type or that is operated or managed by a particular tenant, operator or manager. Operations mix measures the percentage of our operating results that is attributed to a particular tenant, operator or manager, geographic location or business model. The following tables reflect our concentration risk as of the dates and for the periods presented:

	As of	
	Decem	ber 31,
	2017	2016
Investment mix by asset type <sup>(1)</sup> :		
Seniors housing communities	60.2%	61.8%
MOBs	19.7	20.7
Life science and innovation centers	7.4	6.1
Health systems	5.4	5.6
IRFs and LTACs	1.7	1.7
SNFs	0.7	1.4
Secured loans receivable and investments, net	4.9	2.7
Investment mix by tenant, operator and manager <sup>(1)</sup> :		
Atria	22.3%	22.6%
Sunrise	10.8	11.3
Brookdale Senior Living	7.5	8.1
Ardent	4.9	5.1
Kindred	1.1	1.8
All other	53.4	51.1

<sup>(1)</sup> Ratios are based on the gross book value of consolidated real estate investments (excluding properties classified as held for sale) as of each reporting date.

	For the	Year E	nded
	Decem	ber 31,	
	2017	2016	2015
Operations mix by tenant and operator and business model:			
Revenues <sup>(1)</sup> :			
Senior living operations	51.6%	53.6%	55.1%
Brookdale Senior Living <sup>(2)</sup>	4.7	4.8	5.3
Ardent	3.1	3.1	1.3
Kindred	4.7	5.4	5.7
All others	35.7	33.1	32.6
Adjusted EBITDA <sup>(3)</sup> :			
Senior living operations	28.7%	30.9%	29.7%
Brookdale Senior Living <sup>(2)</sup>	7.6	7.9	8.2
Ardent	5.1	5.1	2.0
Kindred	7.7	8.9	8.8
All others	50.9	47.2	51.3
NOI <sup>(4)</sup> :			
Senior living operations	28.5%	30.2%	32.1%
Brookdale Senior Living <sup>(2)</sup>	8.0	8.3	9.3
Ardent	5.3	5.3	2.3
Kindred	8.1	9.2	9.9
All others	49.9	47.0	46.4
Operations mix by geographic location <sup>(5)</sup> :			
California	15.3%	15.3%	15.4%
New York	8.6	8.8	8.8
Texas	5.8	6.3	6.1
Illinois	4.8	4.9	4.9
Florida	4.4	4.5	4.6
All others	61.1	60.2	60.2

Total revenues include medical office building and other services revenue, revenue from loans and investments and

- (1) interest and other income (excluding amounts in discontinued operations and including amounts related to assets classified as held for sale).
- (2) Excludes one seniors housing community included in the senior living operations reportable business segment.
- (3) Includes amounts in discontinued operations.
- (4) Excludes amounts in discontinued operations.
- (5) Ratios are based on total revenues (excluding amounts in discontinued operations and including amounts related to assets classified as held for sale) for each period presented.

See "Non-GAAP Financial Measures" included elsewhere in this Annual Report on Form 10-K for additional disclosure and reconciliations of income from continuing operations, as computed in accordance with GAAP, to Adjusted EBITDA and NOI, respectively.

We derive a significant portion of our revenues by leasing assets under long-term triple-net leases in which the rental rate is generally fixed with annual escalators, subject to certain limitations. Some of our triple-net lease escalators are contingent upon the satisfaction of specified facility revenue parameters or based on increases in the Consumer Price Index ("CPI"), with caps, floors or collars. We also earn revenues directly from individual residents in our seniors housing communities that are managed by independent operators, such as Atria and Sunrise, and tenants in our office buildings. For the year ended December 31, 2017, 52.9% of our Adjusted EBITDA (including amounts in

discontinued operations) was derived from our senior living operations and office operations, for which rental rates may fluctuate more frequently upon lease rollovers and renewals due to shorter term leases and changing economic or market conditions.

The concentration of our triple-net leased properties segment revenues and operating income that are attributed to Brookdale Senior Living, Ardent and Kindred creates credit risk. If any of Brookdale Senior Living, Ardent or Kindred becomes unable or unwilling to satisfy its obligations to us or to renew its leases with us upon expiration of the terms thereof, our financial condition and results of operations could decline, and our ability to service our indebtedness and to make distributions to our stockholders could be impaired. See "Risk Factors—Risks Arising from Our Business—Our leases and other agreements with Brookdale Senior Living, Ardent and Kindred account for a significant portion of our revenues and operating income; any failure, inability or unwillingness by Brookdale Senior Living, Ardent or Kindred to satisfy its obligations under our agreements could have a Material Adverse Effect on us" included in Part I, Item 1A of this Annual Report on Form 10-K and "NOTE 3—CONCENTRATION OF CREDIT RISK" of the Notes to Consolidated Financial Statements included in Item 8 of this Annual Report on Form 10-K.

We regularly monitor and assess any changes in the relative credit risk of our significant tenants, and in particular those tenants that have recourse obligations under our triple-net leases. The ratios and metrics we use to evaluate a significant tenant's liquidity and creditworthiness depend on facts and circumstances specific to that tenant and the industry or industries in which it operates, including without limitation the tenant's credit history and economic conditions related to the tenant, its operations and the markets in which the tenant operates, that may vary over time. Among other things, we may (i) review and analyze information regarding the real estate, seniors housing and healthcare industries generally, publicly available information regarding the significant tenant, and information required to be provided by the tenant under the terms of its lease agreements with us, (ii) examine monthly and/or quarterly financial statements of the significant tenant to the extent publicly available or otherwise provided under the terms of our lease agreements, and (iii) participate in periodic discussions and in-person meetings with representatives of the significant tenant. Using this information, we calculate multiple financial ratios (which may, but do not necessarily, include net debt to EBITDAR or EBITDARM, fixed charge coverage and tangible net worth), after making certain adjustments based on our judgment, and assess other metrics we deem relevant to an understanding of the significant tenant's credit risk.

Because Atria and Sunrise manage our properties in exchange for the receipt of a management fee from us, we are not directly exposed to the credit risk of our managers in the same manner or to the same extent as our triple-net tenants. However, we rely on our managers' personnel, expertise, technical resources and information systems, proprietary information, good faith and judgment to manage our senior living operations efficiently and effectively. We also rely on Atria and Sunrise to set appropriate resident fees, to provide accurate property-level financials results for our properties in a timely manner and otherwise operate our seniors housing communities in compliance with the terms of our management agreements and all applicable laws and regulations. Although we have various rights as the property owner under our management agreements, including various rights to terminate and exercise remedies under the agreements as provided therein, Atria's or Sunrise's failure, inability or unwillingness to satisfy its respective obligations under those agreements, to efficiently and effectively manage our properties or to provide timely and accurate accounting information with respect thereto could have a Material Adverse Effect on us. See "Risk Factors—Risks Arising from Our Business—The properties managed by Atria and Sunrise account for a significant portion of our revenues and operating income; adverse developments in Atria's or Sunrise's business and affairs or financial condition could have a Material Adverse Effect on us" and "—We have rights to terminate our management agreements with Atria and Sunrise in whole or with respect to specific properties under certain circumstances, and we may be unable to replace Atria or Sunrise if our management agreements are terminated or not renewed" included in Part I, Item 1A of this Annual Report on Form 10-K.

Our 34% ownership interest in Atria entitles us to certain rights and minority protections, as well as the right to appoint two of six members on the Atria Board of Directors.

**Triple-Net Lease Expirations** 

If our tenants are not able or willing to renew our triple-net leases upon expiration, we may be unable to reposition the applicable properties on a timely basis or on the same or better economic terms, if at all. Although our lease expirations are staggered, the non-renewal of some or all of our triple-net leases that expire in any given year could have a Material Adverse Effect on us. During the year ended December 31, 2017, we had no triple-net lease renewals or expirations without renewal that, in the aggregate, had a material impact on our financial condition or results of operations for that period. See "Risk Factors—Risks Arising from Our Business—If we must replace any of our tenants or operators, we might be unable to reposition the properties on as favorable terms, or at all, and we could be subject to delays, limitations and expenses, which could have a Material Adverse Effect on us" included in Part I, Item IA of this Annual Report on Form 10-K.

The following table summarizes our triple-net lease expirations currently scheduled to occur over the next ten years (excluding leases related to assets classified as held for sale as of December 31, 2017):

```
% of 2017
                Total
                Triple-Net
    Number --- Annual Leased
               Properties
    Properties Segment
                Rental
                Income
    (Dollars in thousands)
2018—$
201970 120,625 14.4
202042 36,129 4.3
202153 52,509 6.3
202226 18,536 2.2
2023 10 30,542 3.6
202436 22,487 2.7
202559 128,433 15.3
202647 42,632 5.1
20277 8,625
                1.0
```

## Liquidity and Capital Resources

As of December 31, 2017, we had a total of \$81.4 million of unrestricted cash and cash equivalents, operating cash and cash related to our senior living operations and office operations reportable business segments that is deposited and held in property-level accounts. Funds maintained in the property-level accounts are used primarily for the payment of property-level expenses, debt service payments and certain capital expenditures. As of December 31, 2017, we also had escrow deposits and restricted cash of \$106.9 million, \$2.4 billion of unused borrowing capacity available under our unsecured revolving credit facility and \$397.1 million of unused borrowing capacity available under our secured revolving credit facility.

During 2017, our principal sources of liquidity were cash flows from operations, proceeds from the issuance of debt securities, proceeds from asset sales and cash on hand.

For the next 12 months, our principal liquidity needs are to: (i) fund operating expenses; (ii) meet our debt service requirements; (iii) repay maturing mortgage and other debt, including \$700.0 million of senior notes; (iv) fund capital expenditures; (v) fund acquisitions, investments and commitments, including development and redevelopment activities; and (vi) make distributions to our stockholders and unitholders, as required for us to continue to qualify as a REIT. In addition, we may elect to prepay outstanding indebtedness prior to maturity based on our analysis of various factors. We expect that these liquidity needs generally will be satisfied by a combination of the following: cash flows from operations, cash on hand, debt assumptions and financings (including secured financings), issuances of debt and equity securities, dispositions of assets (in whole or in part through joint venture arrangements with third parties) and borrowings under our revolving credit facilities. However, an inability to access liquidity through multiple capital sources concurrently could have a Material Adverse Effect on us. See "Risk Factors—Risks Arising from Our Capital Structure—Limitations on our ability to access capital could have an adverse effect on our ability to make required payments on our debt obligations, make distributions to our stockholders or make future investments necessary to implement our business strategy" included in Part I, Item 1A of this Annual Report on Form 10-K.

Credit Facilities and Unsecured Term Loans

In April 2017, we entered into an unsecured credit facility comprised of a \$3.0 billion unsecured revolving credit facility, priced at LIBOR plus 0.875%, that replaced our previous \$2.0 billion unsecured revolving credit facility priced at LIBOR plus 1.0%. The new unsecured credit facility was also comprised of our \$200.0 million term loan that was scheduled to mature in 2018 and our \$278.6 million term loan that was scheduled to mature in 2019. The 2018 and 2019 term loans were priced at LIBOR plus 1.05%. In August 2017, we used most of the proceeds from the sale of 22 SNFs to repay the balances then outstanding on the 2018 and 2019 term loans, and recognized a loss on extinguishment of debt of \$0.5 million. See "NOTE 5—DISPOSITIONS" of the Notes to Consolidated Financial Statements included in Item 8 of this Annual Report on Form 10-K.

The unsecured revolving credit facility matures in 2021, but may be extended at our option subject to the satisfaction of certain conditions for two additional periods of six months each. The unsecured revolving credit facility also includes an accordion feature that permits us to increase our aggregate borrowing capacity thereunder to up to \$3.75 billion.

As of December 31, 2017, we had \$535.8 million of borrowings outstanding, \$14.5 million of letters of credit outstanding and \$2.4 billion of unused borrowing capacity available under our unsecured revolving credit facility.

As of December 31, 2017, we also had a \$900.0 million term loan due 2020 priced at LIBOR plus 0.975%.

In September 2017, we entered into a new \$400.0 million secured revolving construction credit facility which matures in 2022 and will be primarily used to finance life science and innovation center and other construction projects. As of December 31, 2017, we had \$2.9 million borrowings outstanding under the secured revolving construction credit facility.

The agreements governing our credit facilities require us to comply with various financial and other restrictive covenants. See "NOTE 10—SENIOR NOTES PAYABLE AND OTHER DEBT" of the Notes to Consolidated Financial Statements included in Item 8 of this Annual Report on Form 10-K. We were in compliance with all of these covenants at December 31, 2017.

#### Senior Notes

As of December 31, 2017, we had \$7.6 billion aggregate principal amount of senior notes issued by our subsidiary, Ventas Realty, Limited Partnership ("Ventas Realty"), and guaranteed by Ventas, Inc. outstanding as follows:

\$700.0 million principal amount of 2.00% senior notes due 2018 (co-issued with Ventas Realty's wholly owned subsidiary, Ventas Capital Corporation);

\$600.0 million principal amount of 4.00% senior notes due 2019 (co-issued with Ventas Realty's wholly owned subsidiary, Ventas Capital Corporation);

\$500.0 million principal amount of 2.700% senior notes due 2020 (co-issued with Ventas Realty's wholly owned subsidiary, Ventas Capital Corporation);

\$700.0 million principal amount of 4.750% senior notes due 2021 (co-issued with Ventas Realty's wholly owned subsidiary, Ventas Capital Corporation);

\$600.0 million principal amount of 4.25% senior notes due 2022 (co-issued with Ventas Realty's wholly owned subsidiary, Ventas Capital Corporation);

\$500.0 million principal amount of 3.25% senior notes due 2022 (co-issued with Ventas Realty's wholly owned subsidiary, Ventas Capital Corporation);

- •\$400.0 million principal amount of 3.125% senior notes due 2023;
- •\$400.0 million principal amount of 3.100% senior notes due 2023;
- \$400.0 million principal amount of 3.750% senior notes due 2024;

\$600.0 million principal amount of 3.500% senior notes due 2025;

\$500.0 million principal amount of 4.125% senior notes due 2026;

\$450.0 million principal amount of 3.25% senior notes due 2026;

\$400.0 million principal amount of 3.850% senior notes due 2027;

\$258.8 million principal amount of 5.45% senior notes due 2043 (co-issued with Ventas Realty's wholly owned subsidiary, Ventas Capital Corporation);

\$300.0 million principal amount of 5.70% senior notes due 2043; and

\$300.0 million principal amount of 4.375% senior notes due 2045.

As of December 31, 2017, we had \$75.4 million aggregate principal amount of senior notes of our subsidiary, Nationwide Health Properties, LLC ("NHP LLC"), as successor to NHP, outstanding as follows:

\$52.4 million principal amount of 6.90% senior notes due 2037 (subject to earlier repayment at the option of the holder); and

\$23.0 million principal amount of 6.59% senior notes due 2038 (subject to earlier repayment at the option of the holder).

In addition, as of December 31, 2017, we had \$0.9 billion aggregate principal amount of senior notes of our wholly owned subsidiary, Ventas Canada Finance Limited, and guaranteed by Ventas, Inc. outstanding as follows:

\$318.0 million (C\$400.0 million) principal amount of 3.00% senior notes, series A due 2019;

\$198.8 million (C\$250.0 million) principal amount of 3.300% senior notes, Series C due 2022;

\$218.7 million (C\$275.0 million) principal amount of 2.55% senior notes, series D due 2023; and

\$198.8 million (C\$250.0 million) principal amount of 4.125% senior notes, series B due 2024.

In May 2016, Ventas Realty issued and sold \$400.0 million aggregate principal amount of 3.125% senior notes due 2023 at a public offering price equal to 99.343% of par, for total proceeds of \$397.4 million before the underwriting discount and expenses.

In June 2016, we redeemed \$455.5 million aggregate principal amount then outstanding of our 1.55% senior notes due September 2016 at a public offering price of 100.335% of par, plus accrued and unpaid interest to the redemption date, and recognized a loss on extinguishment of debt of \$2.1 million. The redemption was funded using proceeds from our May 2016 senior note issuance, cash on hand and borrowings under our unsecured revolving credit facility. In July 2016, we repaid the remaining balance then outstanding of our 1.55% senior notes due September 2016 of \$94.5 million and recognized a loss on extinguishment of debt of \$0.3 million.

In September 2016, Ventas Realty issued and sold \$450.0 million aggregate principal amount of 3.25% senior notes due 2026 at a public offering price equal to 99.811% of par, for total proceeds of \$449.1 million before the underwriting discount and expenses.

In March 2017, Ventas Realty issued and sold \$400.0 million aggregate principal amount of 3.100% senior notes due 2023 at a public offering price equal to 99.280% of par, for total proceeds of \$397.1 million before the underwriting discount and expenses, and \$400.0 million aggregate principal amount of 3.850% senior notes due 2027 at a public offering price equal to 99.196% of par, for total proceeds of \$396.8 million before the underwriting discount and expenses.

In April 2017, we repaid in full, at par, \$300.0 million aggregate principal amount then outstanding of our 1.250% senior notes due 2017 upon maturity.

In June 2017, Ventas Canada Finance Limited issued and sold C\$275.0 million aggregate principal amount of 2.55% senior notes, Series D due 2023 at a price equal to 99.954% of par, for total proceeds of C\$274.9 million before the agent fees and expenses. The notes were offered on a private placement basis in Canada. We used part of the proceeds to repay C\$124.4 million on our unsecured term loan due 2019.

We may, from time to time, seek to retire or purchase our outstanding senior notes for cash or in exchange for equity securities in open market purchases, privately negotiated transactions or otherwise. Such repurchases or exchanges, if any, will depend on prevailing market conditions, our liquidity requirements, contractual restrictions, prospects for future access to capital and other factors. The amounts involved may be material.

The indentures governing our outstanding senior notes require us to comply with various financial and other restrictive covenants. See "NOTE 10—SENIOR NOTES PAYABLE AND OTHER DEBT" of the Notes to Consolidated Financial Statements included in Item 8 of this Annual Report on Form 10-K. We were in compliance with all of these covenants at December 31, 2017.

## Mortgage Loan Obligations

At December 31, 2017 and 2016, our consolidated aggregate principal amount of mortgage debt outstanding was \$1.3 billion and \$1.7 billion, of which our share was \$1.2 billion and \$1.6 billion, respectively.

For the years ended December 31, 2017, 2016 and 2015, we repaid in full mortgage loans in the aggregate principal amounts of \$411.4 million, \$337.8 million and \$461.9 million, respectively.

Under certain circumstances, contractual and legal restrictions, including those contained in the instruments governing our subsidiaries' outstanding mortgage indebtedness, may restrict our ability to obtain cash from our subsidiaries for the purpose of meeting our debt service obligations, including our payment guarantees with respect to Ventas Realty's and Ventas Canada Finance Limited's senior notes.

See "NOTE 4—ACQUISITIONS OF REAL ESTATE PROPERTY" and "NOTE 10—SENIOR NOTES PAYABLE AND OTHER DEBT" of the Notes to Consolidated Financial Statements included in Item 8 of this Annual Report on Form 10-K.

## Derivatives and Hedging

In February 2016, we entered into a \$200 million notional amount interest rate swap with a maturity of August 3, 2020 that effectively converts LIBOR-based floating rate debt to fixed rate debt, setting LIBOR at 1.132% through the maturity date of the swap.

In July 2016, we entered into \$225 million notional forward starting swaps that reduced our exposure to fluctuations in interest rates between July and the September issuance of 3.25% senior notes due 2026. On the issuance date, we realized a gain of \$1.9 million from these swaps that is being recognized over the life of the notes using an effective interest method.

In January and February 2017, we entered into a total of \$275 million of notional forward starting swaps with an effective date of April 3, 2017 that reduced our exposure to fluctuations in interest rates related to changes in rates between the trade dates of the swaps and the forecasted issuance of long-term debt. The rate on the notional amounts was locked at a weighted average rate of 2.33%. In March 2017, these swaps were terminated in conjunction with the issuance of the 3.850% senior notes due 2027, which resulted in a \$0.8 million gain that is being recognized over the life of the notes using the effective interest method.

In March 2017, we entered into interest rate swaps totaling a notional amount of \$400 million with a maturity of January 15, 2023, effectively converting fixed rate debt to three month LIBOR-based floating rate debt. As a result, we will receive a fixed rate on the swap of 3.10% and will pay a floating rate equal to three month LIBOR plus a weighted average swap spread of 0.98%.

In June 2017, we entered into a total of \$125 million of notional forward starting swaps with an effective date of January 15, 2018 and a maturity of January 15, 2028, that reduced our exposure to fluctuations in interest rates related to changes in rates between the trade dates of the swaps and the forecasted issuance of long-term debt. The rate on the notional amounts was locked at a weighted average rate of 2.1832%.

In December 2017, we entered into a total of \$75 million of notional forward starting swaps with an effective date of February 15, 2018 and a maturity of February 15, 2028, that reduced our exposure to fluctuations in interest rates related to changes in rates between the trade dates of the swaps and the forecasted issuance of long-term debt. The rate on the notional amounts was locked at a weighted average rate of 2.3705%

## Dividends

In order to continue to qualify as a REIT, we must make annual distributions to our stockholders of at least 90% of our REIT taxable income (excluding net capital gain). In addition, we will be subject to income tax at the regular corporate rate to the extent we distribute less than 100% of our REIT taxable income, including any net capital gains. In 2017, our Board of Directors declared dividends on our common stock aggregating \$3.115 per share, which exceeds 100% of our 2017 estimated taxable income after the use of any net operating loss carryforwards. We paid the first three quarterly installments of our 2017 dividend of \$0.775 per share during 2017. In December 2017, we declared the fourth quarter cash dividend on our common stock of \$0.79 per share, which was paid in January 2018. We intend to pay dividends greater than 100% of our taxable income, after the use of any net operating loss carryforwards, for 2018.

We expect that our cash flows will exceed our REIT taxable income due to depreciation and other non-cash deductions in computing REIT taxable income and that we will be able to satisfy the 90% distribution requirement. However, from time to time, we may not have sufficient cash on hand or other liquid assets to meet this requirement or we may decide to retain cash or distribute such greater amount as may be necessary to avoid income and excise taxation. If we do not have sufficient cash on hand or other liquid assets to enable us to satisfy the 90% distribution requirement, or if we desire to retain cash, we may borrow funds, issue additional equity securities, pay taxable stock dividends, if possible, distribute other property or securities or engage in a transaction intended to enable us to meet the REIT distribution requirements or any combination of the foregoing.

## Capital Expenditures

The terms of our triple-net leases generally obligate our tenants to pay all capital expenditures necessary to maintain and improve our triple-net leased properties. However, from time to time, we may fund the capital expenditures for our triple-net leased properties through loans or advances to the tenant, which may increase the amount of rent payable with respect to the properties in certain cases. We may also fund capital expenditures for which we may become responsible upon expiration of our triple-net leases or in the event that our tenants are unable or unwilling to meet their obligations under those leases or capital expenditures related to our senior living operations and office operations reportable business segments. We expect that these liquidity needs generally will be satisfied by a combination of the following: cash flows from operations, cash on hand, debt assumptions and financings (including secured financings), issuances of debt and equity securities, dispositions of assets (in whole or in part through joint venture arrangements with third parties) and borrowings under our revolving credit facilities.

To the extent that unanticipated capital expenditure needs arise or significant borrowings are required, our liquidity may be affected adversely. Our ability to borrow additional funds may be restricted in certain circumstances by the terms of the instruments governing our outstanding indebtedness.

We are party to certain agreements that obligate us to develop seniors housing or healthcare properties funded through capital that we and, in certain circumstances, our joint venture partners provide. As of December 31, 2017, we had 14 properties under development pursuant to these agreements, including four properties that are owned by unconsolidated real estate entities. In addition, from time to time, we engage in redevelopment projects with respect to our existing seniors housing communities to maximize the value, increase NOI, maintain a market-competitive position, achieve property stabilization or change the primary use of the property.

# **Equity Offerings and Related Events**

In March 2015, we replaced our previous shelf registration statement that was scheduled to expire in accordance with the SEC's rules with a new universal shelf registration statement, rendering our previous ATM program inaccessible. In connection with our new universal shelf registration statement, we established a new ATM program pursuant to which we may sell, from time to time, up to an aggregate of \$1.0 billion of our common stock.

For the year ended December 31, 2017, we issued and sold 1.1 million shares of common stock under our ATM equity offering program for aggregate net proceeds of \$73.9 million, after sales agent commissions. As of December 31, 2017, approximately \$155.6 million of our common stock remained available for sale under our ATM equity offering program.

#### Other

We received proceeds of \$16.3 million and \$20.4 million for the years ended December 31, 2017 and 2016, respectively, from the exercises of outstanding stock options. Future proceeds from the exercises of stock options will be affected primarily by the future trading price of our common stock and the number of options outstanding. The

number of options outstanding increased to 5.0 million as of December 31, 2017, from 3.8 million as of December 31, 2016. The weighted average exercise price was \$58.57 as of December 31, 2017.

## Cash Flows

The following table sets forth our sources and uses of cash flows for the years ended December 31, 2017 and 2016:

	For the Ye December		(Decrease) to Cash	
	2017	2016	\$	%
	(Dollars in	thousands)		
Cash and cash equivalents at beginning of period	\$286,707	\$53,023	\$233,684	nm
Net cash provided by operating activities	1,442,180	1,372,341	69,839	5.1 %
Net cash used in investing activities	(976,517)	(1,234,643	258,126	20.9
Net cash (used in) provided by financing activities	(671,327)	96,838	(768,165)	nm
Effect of foreign currency translation on cash and cash equivalents	312	(852)	1,164	nm
Cash and cash equivalents at end of period	\$81,355	\$286,707	(205,352)	(71.6)
*				. ,

nm—not meaningful

## Cash Flows from Operating Activities

Cash flows from operating activities increased \$69.8 million during the year ended December 31, 2017 over the same period in 2016 due primarily to investments made during 2016 and 2017, partially offset by dispositions during the same periods.

#### Cash Flows from Investing Activities

Cash used in investing activities decreased \$258.1 million during 2017 over 2016 primarily due to decreased investment in real estate property during 2017 and proceeds from the 2017 sale of 36 SNFs owned by us and operated by Kindred, partially offset by the \$700.0 million term loan we provided in March 2017 to facilitate Ardent's acquisition of LHP, increases in development project expenditures and investments in unconsolidated entities and decreased loan receivable payments received during 2017.

## Cash Flows from Financing Activities

Cash provided by financing activities decreased \$768.2 million during 2017 over 2016 primarily due to increased debt repayments and decreased proceeds from the issuance of common stock during 2017, partially offset by increased senior note issuances and borrowings on our unsecured revolving credit facility during 2017 over 2016.

#### **Contractual Obligations**

The following table summarizes the effect that minimum debt (which includes principal and interest payments) and other material noncancelable commitments are expected to have on our cash flow in future periods as of December 31, 2017:

	Total	Less than 1 year <sup>(3)</sup>	1 - 3 years <sup>(4)</sup>	3 - 5 years <sup>(5)</sup>	More than 5 years <sup>(6)</sup>
	(In thousands)				
Long-term debt obligations (1)(2)	\$14,444,492	\$1,214,444	\$3,499,792	\$3,252,070	\$6,478,186
Operating obligations, including ground lease obligations	738,508	27,498	47,159	40,389	623,462
Total	\$15,183,000	\$1,241,942	\$3,546,951	\$3,292,459	\$7,101,648

- (1) Amounts represent contractual amounts due, including interest.
- (2) Interest on variable rate debt was based on forward rates obtained as of December 31, 2017.
- (3) Includes \$700.0 million outstanding principal amount of our 2.00% senior notes due 2018. Includes \$600.0 million outstanding principal amount of our 4.00% senior notes due 2019, \$318.0 million
- outstanding principal amount of our 3.00% senior notes, series A due 2019, \$500.0 million outstanding principal amount of our 2.700% senior notes due 2020, and \$900.0 million of borrowings under our unsecured term loan due 2020.

- Includes \$535.8 million of borrowings outstanding on our unsecured revolving credit facility, \$2.9 million of borrowings outstanding on our secured revolving construction credit facility, \$700.0 million outstanding principal
- amount of our 4.750% senior notes due 2021, \$600.0 million outstanding principal amount of our 4.25% senior notes due 2022, \$500.0 million outstanding principal amount of our 3.250% senior notes due 2022 and \$198.8 million outstanding principal amount of our 3.300% senior notes, Series C due 2022.

  Includes \$4.4 billion aggregate principal amount outstanding of our senior notes maturing between 2023 and 2045. \$52.4 million aggregate principal amount outstanding of our 6.90% senior notes due 2037 are subject to
- <sup>(6)</sup> repurchase, at the option of the holders, on October 1, 2027, and \$23.0 million aggregate principal amount outstanding of our 6.59% senior notes due 2038 are subject to repurchase, at the option of the holders, on July 7 in each of 2018, 2023 and 2028.

As of December 31, 2017, we had \$16.8 million of unrecognized tax benefits that are excluded from the table above, as we are unable to make a reasonable reliable estimate of the period of cash settlement, if any, with the respective tax authority.

ITEM 7A. Quantitative and Qualitative Disclosures About Market Risk

The information set forth in Item 7 of this Annual Report on Form 10-K under "Management's Discussion and Analysis of Financial Condition and Results of Operations—Asset/Liability Management" is incorporated by reference into this Item 7A.

# ITEM 8. Financial Statements and Supplementary Data Ventas, Inc.

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#### MANAGEMENT REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act of 1934, as amended. This system is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements for external purposes in accordance with U.S. GAAP. Because of its inherent limitations, internal control over financial reporting is not intended to provide absolute assurance that a misstatement of our financial statements would be prevented or detected.

Management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, conducted an assessment of the effectiveness of the Company's internal control over financial reporting based on the criteria set forth in Internal Control - Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on this assessment, management has concluded that our internal control over financial reporting was effective at the reasonable assurance level as of December 31, 2017.

The effectiveness of our internal control over financial reporting as of December 31, 2017 has been audited by KPMG LLP, an independent registered public accounting firm, as stated in their report included herein.

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the stockholders and board of directors Ventas, Inc.:

#### Opinion on the Consolidated Financial Statements

We have audited the accompanying consolidated balance sheets of Ventas, Inc. and subsidiaries (the "Company") as of December 31, 2017 and 2016, the related consolidated statements of income, comprehensive income, equity, and cash flows for each of the years in the three year period ended December 31, 2017, and the related notes and financial statement schedules II, III and IV (collectively, the "consolidated financial statements"). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2017 and 2016, and the results of its operations and its cash flows for each of the years in the three year period ended December 31, 2017, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) ("PCAOB"), the Company's internal control over financial reporting as of December 31, 2017, based on criteria established in Internal Control - Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission, and our report dated February 9, 2018 expressed an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

#### **Basis for Opinion**

These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audits provide a reasonable basis for our opinion.

#### /s/ KPMG LLP

We have served as the Company's auditor since 2014.

Chicago, Illinois February 9, 2018

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON INTERNAL CONTROL OVER FINANCIAL REPORTING

To the stockholders and board of directors

Ventas, Inc.:

Opinion on Internal Control Over Financial Reporting

We have audited Ventas, Inc. and subsidiaries' (the "Company") internal control over financial reporting as of December 31, 2017, based on criteria established in Internal Control - Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission. In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2017, based on criteria established in Internal Control - Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) ("PCAOB"), the consolidated balance sheets of the Company as of December 31, 2017 and 2016, the related consolidated statements of income, comprehensive income, equity, and cash flows for each of the years in the three-year period ended December 31, 2017, and the related notes and financial statement schedules II, III, and IV (collectively, the "consolidated financial statements"), and our report dated February 9, 2018 expressed an unqualified opinion on those consolidated financial statements.

#### **Basis for Opinion**

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management Report on the Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB. We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

Definition and Limitations of Internal Control Over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that

controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ KPMG LLP

Chicago, Illinois February 9, 2018

### VENTAS, INC. CONSOLIDATED BALANCE SHEETS

	As of December 2017 (In thousands, share amounts	2016 except per
Assets		
Real estate investments:		
Land and improvements	\$2,147,621	\$2,089,591
Buildings and improvements	22,177,088	21,516,396
Construction in progress	343,129	210,599
Acquired lease intangibles	1,537,995	1,510,629
	26,205,833	25,327,215
Accumulated depreciation and amortization	(5,617,453)	(4,932,461)
Net real estate property	20,588,380	20,394,754
Secured loans receivable and investments, net	1,346,359	702,021
Investments in unconsolidated real estate entities	123,639	95,921
Net real estate investments	22,058,378	21,192,696
Cash and cash equivalents	81,355	286,707
Escrow deposits and restricted cash	106,898	80,647
Goodwill	1,034,641	1,033,225
Assets held for sale	100,324	54,961
Other assets	572,945	518,364
Total assets	\$23,954,541	\$23,166,600
Liabilities and equity		
Liabilities:		
Senior notes payable and other debt	\$11,276,062	\$11,127,326
Accrued interest	93,958	83,762
Accounts payable and other liabilities	1,182,552	907,928
Liabilities related to assets held for sale	61,202	1,462
Deferred income taxes	250,092	316,641
Total liabilities	12,863,866	12,437,119
Redeemable OP unitholder and noncontrolling interests	158,490	200,728
Commitments and contingencies		
Equity:		
Ventas stockholders' equity:		
Preferred stock, \$1.00 par value; 10,000 shares authorized, unissued		
Common stock, \$0.25 par value; 600,000 shares authorized, 356,187 and 354,125 shares	89,029	88,514
issued at December 31, 2017 and 2016, respectively	•	
Capital in excess of par value	13,053,057	12,917,002
Accumulated other comprehensive loss		(57,534)
Retained earnings (deficit)		(2,487,695)
Treasury stock, 1 share at December 31, 2017 and 2016, respectively		(47 )
Total Ventas stockholders' equity	10,866,226	10,460,240
Noncontrolling interests	65,959	68,513
Total equity	10,932,185	10,528,753
Total liabilities and equity	\$23,954,541	\$23,166,600
See accompanying notes.		

## VENTAS, INC. CONSOLIDATED STATEMENTS OF INCOME

	For the Years Ended December 31,				
	2017	2016	2015		
	(In thousand	s, except pe	r share		
	amounts)				
Revenues					
Rental income:					
Triple-net leased	\$840,131	\$845,834	\$779,801		
Office	753,467	630,342	566,245		
	1,593,598	1,476,176	1,346,046		
Resident fees and services	1,843,232	1,847,306	1,811,255		
Office building and other services revenue	13,677	21,070	41,492		
Income from loans and investments	117,608	98,094	86,553		
Interest and other income	6,034	876	1,052		
Total revenues	3,574,149	3,443,522	3,286,398		
Expenses					
Interest	448,196	419,740	367,114		
Depreciation and amortization	887,948	898,924	894,057		
Property-level operating expenses:	,-	/-	,		
Senior living	1,250,065	1.242.978	1,209,415		
Office	233,007	191,784	174,225		
	1,483,072	1,434,762			
Office building services costs	3,391	7,311	26,565		
General, administrative and professional fees	135,490	126,875	128,035		
Loss on extinguishment of debt, net	754	2,779	14,411		
Merger-related expenses and deal costs	10,535	24,635	102,944		
Other	20,052	9,988	17,957		
Total expenses	2 989 438	,	2,934,723		
Income before unconsolidated entities, income taxes, discontinued operations, rea	2,707,430 al		2,754,725		
estate dispositions and noncontrolling interests	<sup>44</sup> 584,711	518,508	351,675		
(Loss) income from unconsolidated entities	(561)	4,358	(1,420 )		
Income tax benefit	59,799	31,343	39,284		
Income from continuing operations	643,949	554,209	389,539		
Discontinued operations	•		11,103		
Gain on real estate dispositions	717,273	98,203	18,580		
Net income	1,361,112	651,490	419,222		
Net income attributable to noncontrolling interests	4,642	2,259	1,379		
Net income attributable to common stockholders	\$1,356,470	\$649,231	\$417,843		
Earnings per common share	ψ1,330,470	Ψ0+7,231	Ψ-17,0-3		
Basic:					
Income from continuing operations	\$1.81	\$1.61	\$1.18		
Net income attributable to common stockholders	3.82	1.88	1.26		
Diluted:	3.62	1.00	1.20		
	\$1.80	\$1.59	\$1.17		
Income from continuing operations					
Net income attributable to common stockholders	3.78	1.86	1.25		
Weighted average shares used in computing earnings per common share:	255 226	244 702	220 211		
Basic	355,326	344,703	330,311		
Diluted	358,566	348,390	334,007		
See accompanying notes.					

### VENTAS, INC.

#### CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	For the Years Ended December 31,				
	2017	2016	2015		
	(In thousand	s)			
Net income	\$1,361,112	\$651,490	\$419,222		
Other comprehensive income (loss):					
Foreign currency translation	20,612	(52,266)	(14,792)		
Unrealized loss on government-sponsored pooled loan investments	(437)	(310)	(5,236)		
Other	2,239	2,607	(658)		
Total other comprehensive income (loss)	22,414	(49,969)	(20,686)		
Comprehensive income	1,383,526	601,521	398,536		
Comprehensive income attributable to noncontrolling interests	4,642	2,259	1,379		
Comprehensive income attributable to common stockholders	\$1,378,884	\$599,262	\$397,157		
See accompanying notes.					

# VENTAS, INC. CONSOLIDATED STATEMENTS OF EQUITY

For the Years Ended December 31, 2017, 2016 and 2015

	Common Stock Par Value	Capital in Excess of Par Value	Accumula Other Comprehe Income (Loss)	Retained en <b>Exe</b> nings (Deficit)	Treasur Stock	Total Ventas <sup>y</sup> Stockholders' Equity	Non- controllin Interests	gTotal Equity	<b>V</b>
	(In thous	sands, except p	er share an	nounts)					
Balance at January 1, 2015	\$74,656	\$10,119,306	\$13,121	\$(1,526,388)	\$(511)	\$8,680,184	\$74,213	\$8,754,397	
Net income		_	_	417,843	_	417,843	1,379	419,222	
Other		_	(20,686	) —			· —	(20,686	)
comprehensive loss			(20,000	,		(20,000		(20,000	,
Acquisition-related activity	7,103	2,209,202	_		_	2,216,305	853	2,217,158	
Impact of CCP		(1 247 256 )				(1 247 256 )	(4.717 )	(1.252.072	`
Spin-Off	_	(1,247,356)	_	<del>_</del>	_	(1,247,356)	(4,717)	(1,252,073	)
Net change in noncontrolling							(12,530)	(12.530	)
interests		_		<del></del>		_	(12,330 )	(12,330	,
Dividends to									
common	_	_	_	(1,003,413)		(1,003,413	· —	(1,003,413	)
stockholders—\$3.04 per share	4			, , , ,		,			,
Issuance of	1.505	400.007				401.004		101.004	
common stock	1,797	489,227	_			491,024	_	491,024	
Issuance of		6.060			~ 0.1~	12.026		10.006	
common stock for stock plans	23	6,068	_		5,945	12,036	_	12,036	
Change in									
redeemable		(374)				(374	1,902	1,528	
noncontrolling		(374 )	_	<del></del>		(3/4 )	1,902	1,326	
interests Adjust redeemable									
OP unitholder		<b>-</b> 024				<b>=</b> 024		<b>=</b> 024	
interests to current		7,831	_			7,831	_	7,831	
fair value									
Redemption of OP units		1,719		_		1,719		1,719	
Grant of restricted									
stock, net of		17,215		_	(8,001)	9,214		9,214	
forfeitures									
Balance at December 31, 2015	83,579	11,602,838	(7,565	) (2,111,958 )	(2,567)	9,564,327	61,100	9,625,427	
Net income		_		649,231	_	649,231	2,259	651,490	
Other		_	(49,969	· )	_	(40.060	,	(49,969	)
comprehensive loss			(77,707	<i>,</i> —	<del></del>		, - <del></del>		,
		640		_		640		640	

Impact of CCP Spin-Off Net change in noncontrolling interests	_	(2,179	)	_	_		_	(2,179	)	19,008	16,829	
Dividends to common stockholders—\$2.9 per share	065	_		_	(1,024,968	)	_	(1,024,968	)	_	(1,024,968	)
Issuance of common stock	4,716	1,281,947		_	_		17	1,286,680		_	1,286,680	
Issuance of common stock for stock plans	99	26,594		_	_		2,572	29,265		_	29,265	
Change in redeemable noncontrolling interests	_	(1,714	)	_	_		_	(1,714	)	(13,854)	(15,568	)
Adjust redeemable OP unitholder interests to current	_	(21,085	)	_	_		_	(21,085	)	_	(21,085	)
fair value Redemption of OP units	92	22,622		_	_		1,098	23,812		_	23,812	
Grant of restricted stock, net of forfeitures	28	7,339		_	_		(1,167)	6,200		_	6,200	
Balance at December 31, 2016 Net income	88,514	12,917,002 —		(57,534	1,356,470	)	(47 ) —	10,460,240 1,356,470		68,513 4,642	10,528,753 1,361,112	
Other comprehensive income	_	_		22,414	_		_	22,414		_	22,414	
Impact of CCP Spin-Off	_	107		_	_		_	107		_	107	
Net change in noncontrolling interests	_	(1,427	)	_	_		_	(1,427	)	(13,292)	(14,719	)
Dividends to common stockholders—\$3.1 per share	15	_		_	(1,109,473	)	_	(1,109,473	)	_	(1,109,473	)
Issuance of common stock	276	72,618		_	_		553	73,447		_	73,447	
Issuance of common stock for stock plans	87	21,723		_	_		796	22,606		_	22,606	
Change in redeemable noncontrolling interests	_	(850	)	_	_		_	(850	)	6,096	5,246	

Adjust redeemable OP unitholder interests to current fair value	_	253	_	_	_	253	_	253
Redemption of OP units	84	19,845	_	_	3,207	23,136	_	23,136
Grant of restricted stock, net of forfeitures	68	23,786	_	_	(4,551)	19,303	_	19,303
Balance at December 31, 2017 See accompanying		\$13,053,057	\$(35,120)	\$(2,240,698)	\$(42)	\$10,866,226	\$65,959	\$10,932,185

## VENTAS, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

	For the Years Ended December 31, 2017 2016 2015 (In thousands)			
Cash flows from operating activities:	`	,		
Net income	\$1,361,112	2 \$651,490 \$419,222		
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization (including amounts in discontinued operations)	887,948	898,924 973,663		
Amortization of deferred revenue and lease intangibles, net	(20,537	) (20,336 ) (24,129 )		
Other non-cash amortization	16,058	10,357 5,448		
Stock-based compensation	26,543	20,958 19,537		
Straight-lining of rental income, net	(23,134	) (27,988 ) (33,792 )		
Loss on extinguishment of debt, net	754	2,779 14,411		
Gain on real estate dispositions	(717,273	) (98,203 ) (18,811 )		
Gain on real estate loan investments	(124	) (2,271 ) —		
Gain on sale of marketable securities		<b>—</b> (5,800 )		
Income tax benefit	(63,599	) (34,227 ) (42,384 )		
Loss (income) from unconsolidated entities	3,588	(4,358 ) 1,244		
(Gain) loss on re-measurement of equity interests upon acquisition, net	(3,027	) — 176		
Distributions from unconsolidated entities	4,676	7,598 23,462		
Other	9,240	(1,847 ) 6,517		
Changes in operating assets and liabilities:				
(Increase) decrease in other assets	(15,854	) 5,560 42,316		
Increase in accrued interest	11,068	2,604 19,995		
Decrease in accounts payable and other liabilities	(35,259	) (38,699 ) (2,244 )		
Net cash provided by operating activities	1,442,180	1,372,341 1,398,831		
Cash flows from investing activities:				
Net investment in real estate property	(380,232	) (1,429,112) (2,650,788)		
Investment in loans receivable and other	(748,119	) (158,635 ) (171,144 )		
Proceeds from real estate disposals	537,431	300,561 492,408		
Proceeds from loans receivable	101,097	320,082 109,176		
Proceeds from sale or maturity of marketable securities	_	<del></del>		
Funds held in escrow for future development expenditures	_	<b></b> 4,003		
Development project expenditures	(299,085	) (143,647 ) (119,674 )		
Capital expenditures	(132,558	) (117,456 ) (107,487 )		
Distributions from unconsolidated entities	6,169			
Investment in unconsolidated entities	(61,220	) (6,436 ) (56,986 )		
Net cash used in investing activities	(976,517	) (1,234,643 (2,423,692		
Cash flows from financing activities:				
Net change in borrowings under revolving credit facilities	384,783	(35,637 ) (723,457 )		
Net cash impact of CCP Spin-Off		— (128,749)		
Proceeds from debt	1,111,649	893,218 2,512,747		
Proceeds from debt related to CCP Spin-Off		1,400,000		
Repayment of debt	(1,369,084	) (1,022,113 (1,435,596		
Purchase of noncontrolling interests	(15,809	) (2,846 ) (3,819 )		
Payment of deferred financing costs	(27,297	) (6,555 ) (24,665 )		
Issuance of common stock, net	73,596	1,286,680 491,023		
Cash distribution to common stockholders	(827,285	) (1,024,968 (1,003,413		

Cash distribution to redeemable OP unitholders	(5,677	) (8,640 ) (15,095 )	
Purchases of redeemable OP units		<b>—</b> (33,188 )	
Contributions from noncontrolling interests	4,402	7,326 —	
Distributions to noncontrolling interests	(11,187	) (6,879 ) (12,649 )	
Other	10,582	17,252 (81)	
Net cash (used in) provided by financing activities	(671,327	) 96,838 1,023,058	
Net (decrease) increase in cash and cash equivalents	(205,664	) 234,536 (1,803 )	
Effect of foreign currency translation on cash and cash equivalents	312	(852 ) (522 )	
Cash and cash equivalents at beginning of period	286,707	53,023 55,348	
Cash and cash equivalents at end of period	\$81,355	\$286,707 \$53,023	
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## VENTAS, INC.

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## CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)

	For the Ye 2017 (In thousa	2016	December 31, 2015
Supplemental disclosure of cash flow information:	(III tilousa	iius)	
Interest paid including swap payments and receipts	\$409,890	\$395,138	\$391,699
Supplemental schedule of non-cash activities:	ψ+02,020	ψ3/3,130	Ψ3/1,0//
Assets acquired and liabilities assumed from acquisitions:			
Real estate investments	\$425,906	\$69,092	\$2,565,960
Utilization of funds held for an Internal Revenue Code Section 1031 exchange	(286,748)	(6,954)	(8,911)
Other assets	(3,716	90,037	20,090
Debt	75,231	47,641	177,857
Other liabilities	70,878	72,636	54,459
Deferred income tax liability	(14,869	9,381	52,153
Noncontrolling interests	4,202	22,517	88,085
Equity issued			2,204,585
Non-cash impact of CCP Spin-Off			1,256,404
Equity issued for redemption of OP Units and Class C Units	24,002	24,318	
See accompanying notes.			

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 1—DESCRIPTION OF BUSINESS

Ventas, Inc., an S&P 500 company, is a real estate investment trust ("REIT") with a highly diversified portfolio of seniors housing and healthcare properties located throughout the United States, Canada and the United Kingdom. As of December 31, 2017, we owned more than 1,200 properties (including properties owned through investments in unconsolidated entities and properties classified as held for sale), consisting of seniors housing communities, medical office buildings ("MOBs"), life science and innovation centers, inpatient rehabilitation facilities ("IRFs") and long-term acute care facilities ("LTACs"), health systems and skilled nursing facilities ("SNFs"), and we had 14 properties under development, including four properties that are owned by unconsolidated real estate entities. Our company was originally founded in 1983 and is headquartered in Chicago, Illinois.

We primarily invest in seniors housing and healthcare properties through acquisitions and lease our properties to unaffiliated tenants or operate them through independent third-party managers. As of December 31, 2017, we leased a total of 546 properties (excluding MOBs) to various healthcare operating companies under "triple-net" or "absolute-net" leases that obligate the tenants to pay all property-related expenses, including maintenance, utilities, repairs, taxes, insurance and capital expenditures.

As of December 31, 2017, pursuant to long-term management agreements, we engaged independent operators, such as Atria Senior Living, Inc. ("Atria") and Sunrise Senior Living, LLC (together with its subsidiaries, "Sunrise"), to manage 297 seniors housing communities for us.

Our three largest tenants, Brookdale Senior Living, Inc. (together with its subsidiaries, "Brookdale Senior Living"), Ardent Health Partners, LLC (together with its subsidiaries, "Ardent") and Kindred Healthcare, Inc. (together with its subsidiaries, "Kindred") leased from us 135 properties (excluding one property managed by Brookdale Senior Living pursuant to a long-term management agreement), 10 properties and 31 properties (excluding one MOB included within our office operations reportable business segment), respectively, as of December 31, 2017.

Through our Lillibridge Healthcare Services, Inc. subsidiary and our ownership interest in PMB Real Estate Services LLC, we also provide MOB management, leasing, marketing, facility development and advisory services to highly rated hospitals and health systems throughout the United States. In addition, from time to time, we make secured and non-mortgage loans and other investments relating to seniors housing and healthcare operators or properties.

In August 2015, we completed the spin-off of most of our post-acute/skilled nursing facility portfolio into an independent, publicly traded REIT named Care Capital Properties, Inc. ("CCP") (the "CCP Spin-Off"). The historical results of operations of the CCP properties are presented as discontinued operations in the accompanying Consolidated Financial Statements. See "NOTE 5—DISPOSITIONS."

In September 2016, we completed the acquisition of substantially all of the university affiliated life science and innovation real estate assets of Wexford Science & Technology, LLC ("Wexford") from affiliates of Blackstone Real Estate Partners VIII, L.P. (together with its affiliates, "Blackstone") (the "Life Sciences Acquisition"). As a result, we renamed our MOB operations reportable business segment "office operations," which now includes both MOBs and life science and innovation centers.

NOTE 2—ACCOUNTING POLICIES Principles of Consolidation

The accompanying Consolidated Financial Statements include our accounts and the accounts of our wholly owned subsidiaries and the joint venture entities over which we exercise control. All intercompany transactions and balances have been eliminated in consolidation, and our net earnings are reduced by the portion of net earnings attributable to noncontrolling interests.

U.S. generally accepted accounting principles ("GAAP") requires us to identify entities for which control is achieved through means other than voting rights and to determine which business enterprise is the primary beneficiary of variable interest entities ("VIEs"). A VIE is broadly defined as an entity with one or more of the following characteristics: (a) the total equity investment at risk is insufficient to finance the entity's activities without additional subordinated financial support; (b) as

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

a group, the holders of the equity investment at risk lack (i) the ability to make decisions about the entity's activities through voting or similar rights, (ii) the obligation to absorb the expected losses of the entity, or (iii) the right to receive the expected residual returns of the entity; and (c) the equity investors have voting rights that are not proportional to their economic interests, and substantially all of the entity's activities either involve, or are conducted on behalf of, an investor that has disproportionately few voting rights. We consolidate our investment in a VIE when we determine that we are its primary beneficiary. We may change our original assessment of a VIE upon subsequent events such as the modification of contractual arrangements that affects the characteristics or adequacy of the entity's equity investments at risk and the disposition of all or a portion of an interest held by the primary beneficiary. We identify the primary beneficiary of a VIE as the enterprise that has both: (i) the power to direct the activities of the VIE that most significantly impact the entity's economic performance; and (ii) the obligation to absorb losses or the right to receive benefits of the VIE that could be significant to the entity. We perform this analysis on an ongoing basis.

As it relates to investments in joint ventures, GAAP may preclude consolidation by the sole general partner in certain circumstances based on the type of rights held by the limited partner(s). We assess limited partners' rights and their impact on our consolidation conclusions, and we reassess if there is a change to the terms or in the exercisability of the rights of the limited partners, the sole general partner increases or decreases its ownership of limited partnership interests, or there is an increase or decrease in the number of outstanding limited partnership interests. We also apply this guidance to managing member interests in limited liability companies.

We consolidate several VIEs that share the following common characteristics:

- •the VIE is in the legal form of an LP or LLC;
- •the VIE was designed to own and manage its underlying real estate investments;
- •we are the general partner or managing member of the VIE;
- •we own a majority of the voting interests in the VIE;
- •a minority of voting interests in the VIE are owned by external third parties, unrelated to us;
- •the minority owners do not have substantive kick-out or participating rights in the VIE; and
- •we are the primary beneficiary of the VIE.

We have separately identified certain special purpose entities that were established to allow investments in life science projects by tax credit investors ("TCIs"). We have determined that these special purpose entities are VIEs and that we are the primary beneficiary of the VIEs, and therefore we consolidate these special purpose entities. Our primary beneficiary determination is based upon several factors, including but not limited to the rights we have in directing the activities which most significantly impact the VIEs' economic performance as well as certain guarantees which protect the TCIs from losses should a tax credit recapture event occur.

In general, the assets of the consolidated VIEs are available only for the settlement of the obligations of the respective entities. Unless otherwise required by the LP or LLC agreement, any mortgage loans of the consolidated VIEs are non-recourse to us. The table below summarizes the total assets and liabilities of our consolidated VIEs as reported on our Consolidated Balance Sheets.

	December	r 31, 2017	December 31, 201		
	Total	Total	Total	Total	
	Assets	Liabilities	Assets	Liabilities	
	(In thousa	inds)			
NHP/PMB L.P.	\$605,150	\$199,958	\$639,763	\$ 199,674	
Ventas Realty Capital Healthcare Trust Operating Partnership, L.P.		_	2,143,139	162,426	
Other identified VIEs	1,983,124	349,961	1,882,336	354,034	
Tax credit VIEs	988,598	221,908	981,752	234,109	

Investments in Unconsolidated Entities

We report investments in unconsolidated entities over whose operating and financial policies we have the ability to exercise significant influence under the equity method of accounting. Under this method of accounting, our share of

the investee's earnings or losses is included in our Consolidated Statements of Income.

We base the initial carrying value of investments in unconsolidated entities on the fair value of the assets at the time we acquired the joint venture interest. We estimate fair values for our equity method investments based on discounted cash flow

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

models that include all estimated cash inflows and outflows over a specified holding period and, where applicable, any estimated debt premiums or discounts. The capitalization rates, discount rates and credit spreads we use in these models are based upon assumptions that we believe to be within a reasonable range of current market rates for the respective investments.

We generally amortize any difference between our cost basis and the basis reflected at the joint venture level, if any, over the lives of the related assets and liabilities and include that amortization in our share of income or loss from unconsolidated entities. For earnings of equity method investments with pro rata distribution allocations, net income or loss is allocated between the partners in the joint venture based on their respective stated ownership percentages. In other instances, net income or loss is allocated between the partners in the joint venture based on the hypothetical liquidation at book value method (the "HLBV method"). Under the HLBV method, net income or loss is allocated between the partners based on the difference between each partner's claim on the net assets of the joint venture at the end and beginning of the period, after taking into account contributions and distributions. Each partner's share of the net assets of the joint venture is calculated as the amount that the partner would receive if the joint venture were to liquidate all of its assets at net book value and distribute the resulting cash to creditors and partners in accordance with their respective priorities. Under this method, in any given period, we could record more or less income than the joint venture has generated, than actual cash distributions received or than the amount we may receive in the event of an actual liquidation.

#### Redeemable OP Unitholder and Noncontrolling Interests

We own a majority interest in NHP/PMB L.P. ("NHP/PMB"), a limited partnership formed in 2008 to acquire properties from entities affiliated with Pacific Medical Buildings LLC. We consolidate NHP/PMB, as our wholly owned subsidiary is the general partner and the primary beneficiary of this VIE. As of December 31, 2017, third party investors owned 2.7 million Class A limited partnership units in NHP/PMB ("OP Units"), which represented 27.2% of the total units then outstanding, and we owned 7.2 million Class B limited partnership units in NHP/PMB, representing the remaining 72.8%. At any time following the first anniversary of the date of their issuance, the OP Units may be redeemed at the election of the holder for cash or, at our option, 0.9051 shares of our common stock per OP Unit, subject to further adjustment in certain circumstances. We are party by assumption to a registration rights agreement with the holders of the OP Units that requires us, subject to the terms and conditions and certain exceptions set forth therein, to file and maintain a registration statement relating to the issuance of shares of our common stock upon redemption of OP Units.

Prior to January 2017, we owned a majority interest in Ventas Realty Capital Healthcare Trust Operating Partnership, L.P. ("Ventas Realty OP") and we consolidated this entity, as our wholly owned subsidiary is the general partner, and was the primary beneficiary of this VIE. In January 2017, third party investors redeemed the remaining 341,776 limited partnership units ("Class C Units") outstanding for 341,776 shares of Ventas common stock, valued at \$20.9 million. After giving effect to such redemptions, Ventas Realty OP is our wholly owned subsidiary. As redemption rights are outside of our control, the redeemable OP Units and Class C Units (together, the "OP Unitholder Interests") are classified outside of permanent equity on our Consolidated Balance Sheets. We reflect the redeemable OP Unitholder Interests at the greater of cost or fair value. As of December 31, 2017 and 2016, the fair value of the redeemable OP Unitholder Interests was \$146.3 million and \$177.2 million, respectively. We recognize changes in fair value through capital in excess of par value, net of cash distributions paid and purchases by us of any OP Unitholder Interests. Our diluted earnings per share ("EPS") includes the effect of any potential shares outstanding from redemption of the OP Unitholder Interests.

Certain noncontrolling interests of other consolidated joint ventures were also classified as redeemable at December 31, 2017 and 2016. Accordingly, we record the carrying amount of these noncontrolling interests at the greater of their initial carrying amount (increased or decreased for the noncontrolling interests' share of net income or loss and distributions) or the redemption value. Our joint venture partners have certain redemption rights with respect to their noncontrolling interests in these joint ventures that are outside of our control, and the redeemable noncontrolling interests are classified outside of permanent equity on our Consolidated Balance Sheets. We recognize changes in the carrying value of redeemable noncontrolling interests through capital in excess of par value.

#### Noncontrolling Interests

Excluding the redeemable noncontrolling interests described above, we present the portion of any equity that we do not own in entities that we control (and thus consolidate) as noncontrolling interests and classify those interests as a component of consolidated equity, separate from total Ventas stockholders' equity, on our Consolidated Balance Sheets. For consolidated joint ventures with pro rata distribution allocations, net income or loss is allocated between the joint venture partners based on their respective stated ownership percentages. In other cases, net income or loss is allocated between the joint venture partners based on the HLBV method. We account for purchases or sales of equity interests that do not result in a change of control as equity transactions, through capital in excess of par value. In addition, we include net income attributable to the noncontrolling interests in net income in our Consolidated Statements of Income.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Accounting for Historic and New Markets Tax Credits

For certain of our life science and innovation centers, we are party to certain contractual arrangements with TCIs that were established to enable the TCIs to receive benefits of historic tax credits ("HTCs") and/or new market tax credits ("NMTCs"). As of December 31, 2017, we own 11 properties that had syndicated HTCs or NMTCs, or both, to TCIs. In general, capital contributions are made by TCIs into special purpose entities that invest in entities that own the subject property and generate the tax credits. The TCIs receive substantially all of the tax credits and hold only a noncontrolling interest in the economic risk and benefits of the special purpose entities.

HTCs are delivered to the TCIs upon substantial completion of the project. NMTCs are allowed for up to 39% of a qualified investment and are delivered to the TCIs after the investment has been funded and spent on a qualified business. HTCs are subject to 20% recapture per year beginning one year after the completion of the historic rehabilitation of the subject property. NMTCs are subject to 100% recapture until the end of the seventh year following the qualifying investment. We have provided the TCIs with certain guarantees which protect the TCIs from losses should a tax credit recapture event occur. The contractual arrangements with the TCIs include a put/call provision whereby we may be obligated or entitled to repurchase the ownership interest of the TCIs in the special purpose entities at the end of the tax credit recapture period. We anticipate that either the TCIs will exercise their put rights or we will exercise our call rights prior to the applicable tax credit recapture periods.

The portion of the TCI's capital contribution that is attributed to the put is recorded at fair value at inception in accounts payable and other liabilities on our Consolidated Balance Sheets, and is accreted to the expected put price as interest expense in our Consolidated Statements of Income over the recapture period. The remaining balance of the TCI's capital contribution is initially recorded in accounts payable and other liabilities on our Consolidated Balance Sheets and will be relieved upon delivery of the tax credit to the TCI, as a reduction in the carrying value of the subject property, net of allocated expenses. Direct and incremental costs incurred in structuring the transaction are deferred and will be recognized as an increase in the cost basis of the subject property upon the recognition of the related tax credit as discussed above.

#### **Accounting Estimates**

The preparation of financial statements in accordance with GAAP requires us to make estimates and assumptions regarding future events that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Accounting for Real Estate Acquisitions

On January 1, 2017, we adopted Accounting Standards Update ("ASU") 2017-01, Clarifying the Definition of a Business ("ASU 2017-01") which narrows the Financial Accounting Standards Board's ("FASB") definition of a business and provides a framework that gives entities a basis for making reasonable judgments about whether a transaction involves an asset or a business. ASU 2017-01 states that when substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or group of similar identifiable assets, the acquired asset is not a business. If this initial test is not met, an acquired asset cannot be considered a business unless it includes an input and a substantive process that together significantly contribute to the ability to create output. The primary differences between business combinations and asset acquisitions include recognition of goodwill at the acquisition date and expense recognition for transaction costs as incurred. We are applying ASU 2017-01 prospectively for acquisitions after January 1, 2017.

Regardless of whether an acquisition is considered a business combination or an asset acquisition, we record the cost of the businesses or assets acquired as tangible and intangible assets and liabilities based upon their estimated fair values as of the acquisition date. Intangibles primarily include the value of in-place leases and acquired lease contracts.

We estimate the fair value of buildings acquired on an as-if-vacant basis or replacement cost basis and depreciate the building value over the estimated remaining life of the building, generally not to exceed 35 years. We determine the fair value of other fixed assets, such as site improvements and furniture, fixtures and equipment, based upon the replacement cost and depreciate such value over the assets' estimated remaining useful lives as determined at the

applicable acquisition date. We determine the value of land either by considering the sales prices of similar properties in recent transactions or based on internal analyses of recently acquired and existing comparable properties within our portfolio. We generally determine the value of construction in progress based upon the replacement cost. However, for certain acquired properties that are part of a ground-up development, we determine fair value by using the same valuation approach as for all other properties and deducting the estimated cost to complete the development. During the remaining construction period, we capitalize project costs until the

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

development has reached substantial completion. Construction in progress, including capitalized interest, is not depreciated until the development has reached substantial completion.

The fair value of acquired lease-related intangibles, if any, reflects: (i) the estimated value of any above and/or below market leases, determined by discounting the difference between the estimated market rent and in-place lease rent; and (ii) the estimated value of in-place leases related to the cost to obtain tenants, including leasing commissions, and an estimated value of the absorption period to reflect the value of the rent and recovery costs foregone during a reasonable lease-up period as if the acquired space was vacant. We amortize any acquired lease-related intangibles to revenue or amortization expense over the remaining life of the associated lease plus any assumed bargain renewal periods. If a lease is terminated prior to its stated expiration or not renewed upon expiration, we recognize all unamortized amounts of lease-related intangibles associated with that lease in operations at that time.

We estimate the fair value of purchase option intangible assets and liabilities, if any, by discounting the difference between the applicable property's acquisition date fair value and an estimate of its future option price. We do not amortize the resulting intangible asset or liability over the term of the lease, but rather adjust the recognized value of the asset or liability upon sale.

We estimate the fair value of tenant or other customer relationships acquired, if any, by considering the nature and extent of existing relationships with the tenant or customer, growth prospects for developing new business with the tenant or customer, the tenant's credit quality, expectations of lease renewals with the tenant, and the potential for significant, additional future leasing arrangements with the tenant, and we amortize that value over the expected life of the associated arrangements or leases, including the remaining terms of the related leases and any expected renewal periods. We estimate the fair value of trade names and trademarks using a royalty rate methodology and amortize that value over the estimated useful life of the trade name or trademark.

In connection with an acquisition, we may assume rights and obligations under certain lease agreements pursuant to which we become the lessee of a given property. We generally assume the lease classification previously determined by the prior lessee absent a modification in the assumed lease agreement. We assess assumed operating leases, including ground leases, to determine whether the lease terms are favorable or unfavorable to us given current market conditions on the acquisition date. To the extent the lease terms are favorable or unfavorable to us relative to market conditions on the acquisition date, we recognize an intangible asset or liability at fair value and amortize that asset or liability to interest or rental expense in our Consolidated Statements of Income over the applicable lease term. We include all lease-related intangible assets and liabilities within acquired lease intangibles and accounts payable and other liabilities, respectively, on our Consolidated Balance Sheets.

We determine the fair value of loans receivable acquired by discounting the estimated future cash flows using current interest rates at which similar loans with the same terms and length to maturity would be made to borrowers with similar credit ratings. We do not establish a valuation allowance at the acquisition date because the estimated future cash flows already reflect our judgment regarding their uncertainty. We recognize the difference between the acquisition date fair value and the total expected cash flows as interest income using an effective interest method over the life of the applicable loan. Subsequent to the acquisition date, we evaluate changes regarding the uncertainty of future cash flows and the need for a valuation allowance, as appropriate.

We estimate the fair value of noncontrolling interests assumed consistent with the manner in which we value all of the underlying assets and liabilities.

We calculate the fair value of long-term assumed debt by discounting the remaining contractual cash flows on each instrument at the current market rate for those borrowings, which we approximate based on the rate at which we would expect to incur a replacement instrument on the date of acquisition, and recognize any fair value adjustments related to long-term debt as effective yield adjustments over the remaining term of the instrument.

Impairment of Long-Lived and Intangible Assets

We periodically evaluate our long-lived assets, primarily consisting of investments in real estate, for impairment indicators. If indicators of impairment are present, we evaluate the carrying value of the related real estate investments in relation to the future undiscounted cash flows of the underlying operations. In performing this evaluation, we consider market conditions and our current intentions with respect to holding or disposing of the asset. We adjust the

net book value of leased properties and other long-lived assets to fair value if the sum of the expected future undiscounted cash flows, including sales proceeds, is less than book value. We recognize an impairment loss at the time we make any such determination.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

If impairment indicators arise with respect to intangible assets with finite useful lives, we evaluate impairment by comparing the carrying amount of the asset to the estimated future undiscounted net cash flows expected to be generated by the asset. If estimated future undiscounted net cash flows are less than the carrying amount of the asset, then we estimate the fair value of the asset and compare the estimated fair value to the intangible asset's carrying value. We recognize any shortfall from carrying value as an impairment loss in the current period.

We evaluate our investments in unconsolidated entities for impairment at least annually, and whenever events or changes in circumstances indicate that the carrying value of our investment may exceed its fair value. If we determine that a decline in the fair value of our investment in an unconsolidated entity is other-than-temporary, and if such reduced fair value is below the carrying value, we record an impairment.

We test goodwill for impairment at least annually, and more frequently if indicators arise. We first assess qualitative factors, such as current macroeconomic conditions, state of the equity and capital markets and our overall financial and operating performance, to determine the likelihood that the fair value of a reporting unit is less than its carrying amount. If we determine it is more likely than not that the fair value of a reporting unit is less than its carrying amount, we proceed with the two-step approach to evaluating impairment. First, we estimate the fair value of the reporting unit and compare it to the reporting unit's carrying value. If the carrying value exceeds fair value, we proceed with the second step, which requires us to assign the fair value of the reporting unit to all of the assets and liabilities of the reporting unit as if it had been acquired in a business combination at the date of the impairment test. The excess fair value of the reporting unit over the amounts assigned to the assets and liabilities is the implied value of goodwill and is used to determine the amount of impairment. We recognize an impairment loss to the extent the carrying value of goodwill exceeds the implied value in the current period.

Estimates of fair value used in our evaluation of goodwill (if necessary based on our qualitative assessment), investments in real estate, investments in unconsolidated entities and intangible assets are based upon discounted future cash flow projections or other acceptable valuation techniques that are based, in turn, upon all available evidence including level three inputs, such as revenue and expense growth rates, estimates of future cash flows, capitalization rates, discount rates, general economic conditions and trends, or other available market data. Our ability to accurately predict future operating results and cash flows and to estimate and determine fair values impacts the timing and recognition of impairments. While we believe our assumptions are reasonable, changes in these assumptions may have a material impact on our financial results.

#### Assets Held for Sale and Discontinued Operations

We sell properties from time to time for various reasons, including favorable market conditions or the exercise of purchase options by tenants. We classify certain long-lived assets as held for sale once the criteria, as defined by GAAP, has been met. Long-lived assets to be disposed of are reported at the lower of their carrying amount or fair value minus cost to sell and are no longer depreciated. We report discontinued operations when the following criteria are met: (1) a component of an entity or group of components that has been disposed of or classified as held for sale and represents a strategic shift that has or will have a major effect on an entity's operations and financial results; or (2) an acquired business that is classified as held for sale on the acquisition date. Assets relating to the CCP Spin-Off were reported as discontinued operations once the transaction was completed. The results of operations for assets meeting the definition of discontinued operations are reflected in our Consolidated Statements of Income as discontinued operations for all periods presented. We allocate estimated interest expense to discontinued operations based on property values and our weighted average interest rate or the property's actual mortgage interest. Loans Receivable

We record loans receivable, other than those acquired in connection with a business combination, on our Consolidated Balance Sheets (either in secured loans receivable and investments, net or other assets, in the case of non-mortgage loans receivable) at the unpaid principal balance, net of any deferred origination fees, purchase discounts or premiums and valuation allowances. We amortize net deferred origination fees, which are comprised of loan fees collected from the borrower net of certain direct costs, and purchase discounts or premiums over the contractual life of the loan using the effective interest method and immediately recognize in income any unamortized balances if the loan is repaid before its contractual maturity.

We regularly evaluate the collectibility of loans receivable based on factors such as corporate and facility-level financial and operational reports, compliance with financial covenants set forth in the applicable loan agreement, the financial strength of the borrower and any guarantor, the payment history of the borrower and current economic conditions. If our evaluation of these factors indicates it is probable that we will be unable to collect all amounts due under the terms of the applicable loan agreement, we provide a reserve against the portion of the receivable that we estimate may not be collected.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Cash Equivalents

Cash equivalents consist of highly liquid investments with a maturity date of three months or less when purchased. These investments are stated at cost, which approximates fair value.

Escrow Deposits and Restricted Cash

Escrow deposits consist of amounts held by us or our lenders to provide for future real estate tax, insurance expenditures and tenant improvements related to our properties and operations. Restricted cash generally represents amounts paid to us for security deposits and other similar purposes.

#### **Deferred Financing Costs**

We amortize deferred financing costs, which are reported within senior notes payable and other debt on our Consolidated Balance Sheets, as a component of interest expense over the terms of the related borrowings using a method that approximates a level yield. Amortized costs of approximately \$18.9 million, \$17.9 million and \$18.7 million were included in interest expense for the years ended December 31, 2017, 2016 and 2015, respectively. Marketable Debt and Equity Securities

We record marketable debt and equity securities as available-for-sale and classify them as a component of other assets on our Consolidated Balance Sheets (other than our interests in government-sponsored pooled loan investments, which are classified as secured loans receivable and investments, net on our Consolidated Balance Sheets). We record these securities at fair value and include unrealized gains and losses recorded in stockholders' equity as a component of accumulated other comprehensive income on our Consolidated Balance Sheets. We report interest income, including discount or premium amortization, on marketable debt securities and gains or losses on securities sold, which are based on the specific identification method, in income from loans and investments in our Consolidated Statements of Income.

#### **Derivative Instruments**

We recognize all derivative instruments in other assets or accounts payable and other liabilities on our Consolidated Balance Sheets at fair value as of the reporting date. We recognize changes in the fair value of derivative instruments in other expenses in our Consolidated Statements of Income or accumulated other comprehensive income on our Consolidated Balance Sheets, depending on the intended use of the derivative and our designation of the instrument. We do not use our derivative financial instruments, including interest rate caps, interest rate swaps and foreign currency forward contracts, for trading or speculative purposes. Our foreign currency forward contracts and certain of our interest rate swaps (including the interest rate swap contracts of unconsolidated joint ventures) are designated as effectively hedging the variability of expected cash flows related to their underlying securities and, therefore, also are recorded on our Consolidated Balance Sheets at fair value, with changes in the fair value of these instruments recognized in accumulated other comprehensive income on our Consolidated Balance Sheets. We recognize our proportionate share of the change in fair value of swap contracts of our unconsolidated joint ventures in accumulated other comprehensive income on our Consolidated Balance Sheets. Certain of our other interest rate swaps and rate caps were not designated as having a hedging relationship with the underlying securities and therefore do not meet the criteria for hedge accounting under GAAP. Accordingly, these interest rate swaps are recorded on our Consolidated Balance Sheets at fair value, and we recognize changes in the fair value of these instruments in current earnings (in other expenses) in our Consolidated Statements of Income.

#### Fair Values of Financial Instruments

Fair value is a market-based measurement, not an entity-specific measurement, and we determine fair value based on the assumptions that we expect market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, GAAP establishes a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within levels one and two of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within level three of the hierarchy).

Level one inputs utilize unadjusted quoted prices for identical assets or liabilities in active markets that we have the ability to access. Level two inputs are inputs other than quoted prices included in level one that are directly or

indirectly observable for the asset or liability. Level two inputs may include quoted prices for similar assets and liabilities in active markets and other inputs for the asset or liability that are observable at commonly quoted intervals, such as interest rates, foreign exchange rates and yield curves. Level three inputs are unobservable inputs for the asset or liability, which typically are based on our own assumptions, because there is little, if any, related market activity. If the determination of the fair value

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

measurement is based on inputs from different levels of the hierarchy, the level within which the entire fair value measurement falls is the lowest level input that is significant to the fair value measurement in its entirety. If the volume and level of market activity for an asset or liability has decreased significantly relative to the normal market activity for such asset or liability (or similar assets or liabilities), then transactions or quoted prices may not accurately reflect fair value. In addition, if there is evidence that a transaction for an asset or liability is not orderly, little, if any, weight is placed on that transaction price as an indicator of fair value. Our assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the asset or liability.

We use the following methods and assumptions in estimating the fair value of our financial instruments.

Cash and cash equivalents - The carrying amount of unrestricted cash and cash equivalents reported on our

Consolidated Balance Sheets approximates fair value due to the short maturity of these instruments.

Escrow deposits and restricted cash - The carrying amount of escrow deposits and restricted cash reported on our Consolidated Balance Sheets approximates fair value due to the short maturity of these instruments.

Loans receivable - We estimate the fair value of loans receivable using level two and level three inputs. We discount future cash flows using current interest rates at which similar loans with the same terms and length to maturity would be made to borrowers with similar credit ratings.

Marketable debt securities - We estimate the fair value of corporate bonds, if any, using level two inputs. We observe quoted prices for similar assets or liabilities in active markets that we have the ability to access. We estimate the fair value of certain government-sponsored pooled loan investments using level three inputs. We consider credit spreads, underlying asset performance and credit quality, and default rates.

Derivative instruments - With the assistance of a third party, we estimate the fair value of derivative instruments, including interest rate caps, interest rate swaps, and foreign currency forward contracts using level two inputs. Interest rate caps - We observe forward yield curves and other relevant information;

Interest rate swaps - We observe alternative financing rates derived from market-based financing rates, forward yield curves and discount rates; and

Foreign currency forward contracts - We estimate the future values of the two currency tranches using forward exchange rates that are based on traded forward points and calculate a present value of the net amount using a discount factor based on observable traded interest rates.

Senior notes payable and other debt - We estimate the fair value of senior notes payable and other debt using level two inputs. We discount the future cash flows using current interest rates at which we could obtain similar borrowings. For mortgage debt, we may estimate fair value using level three inputs, similar to those used in determining fair value of loans receivable (above).

Redeemable OP unitholder interests - We estimate the fair value of our redeemable OP Unitholder Interests using level one inputs. We base fair value on the closing price of our common stock, as OP Units (and previously Class C Units) may be redeemed at the election of the holder for cash or, at our option, shares of our common stock, subject to adjustment in certain circumstances.

#### Revenue Recognition

Triple-Net Leased Properties and Office Operations

Certain of our triple-net leases and most of our MOB and life science and innovation center (collectively, "office operations") leases provide for periodic and determinable increases in base rent. We recognize base rental revenues under these leases on a straight-line basis over the applicable lease term when collectability is reasonably assured. Recognizing rental income on a straight-line basis generally results in recognized revenues during the first half of a lease term exceeding the cash amounts contractually due from our tenants, creating a straight-line rent receivable that is included in other assets on our Consolidated Balance Sheets. At December 31, 2017 and 2016, this cumulative excess totaled \$267.6 million (net of allowances of \$117.8 million) and \$244.6 million (net of allowances of \$109.8 million), respectively (excluding properties classified as held for sale).

Certain of our leases provide for periodic increases in base rent only if certain revenue parameters or other substantive contingencies are met. We recognize the increased rental revenue under these leases as the related parameters or

contingencies are met, rather than on a straight-line basis over the applicable lease term.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **Senior Living Operations**

We recognize resident fees and services, other than move-in fees, monthly as services are provided. We recognize move-in fees on a straight-line basis over the average resident stay. Our lease agreements with residents generally have terms of 12 to 18 months and are cancelable by the resident upon 30 days' notice.

#### Other

We recognize interest income from loans and investments, including discounts and premiums, using the effective interest method when collectibility is reasonably assured. We apply the effective interest method on a loan-by-loan basis and recognize discounts and premiums as yield adjustments over the related loan term. We recognize interest income on an impaired loan to the extent our estimate of the fair value of the collateral is sufficient to support the balance of the loan, other receivables and all related accrued interest. When the balance of the loan, other receivables and all related accrued interest is equal to or less than our estimate of the fair value of the collateral, we recognize interest income on a cash basis. We provide a reserve against an impaired loan to the extent our total investment in the loan exceeds our estimate of the fair value of the loan collateral.

We recognize income from rent, lease termination fees, development services, management advisory services and all other income when all of the following criteria are met in accordance with Securities and Exchange Commission ("SEC") Staff Accounting Bulletin 104: (i) the applicable agreement has been fully executed and delivered; (ii) services have been rendered; (iii) the amount is fixed or determinable; and (iv) collectibility is reasonably assured.

#### Allowances

We assess the collectibility of our rent receivables, including straight-line rent receivables. We base our assessment of the collectibility of rent receivables (other than straight-line rent receivables) on several factors, including, among other things, payment history, the financial strength of the tenant and any guarantors, the value of the underlying collateral, if any, and current economic conditions. If our evaluation of these factors indicates it is probable that we will be unable to recover the full value of the receivable, we provide a reserve against the portion of the receivable that we estimate may not be recovered. We base our assessment of the collectibility of straight-line rent receivables on several factors, including, among other things, the financial strength of the tenant and any guarantors, the historical operations and operating trends of the property, the historical payment pattern of the tenant and the type of property. If our evaluation of these factors indicates it is probable that we will be unable to receive the rent payments due in the future, we provide a reserve against the recognized straight-line rent receivable asset for the portion, up to its full value, that we estimate may not be recovered. If we change our assumptions or estimates regarding the collectibility of future rent payments required by a lease, we may adjust our reserve to increase or reduce the rental revenue recognized in the period we make such change in our assumptions or estimates.

#### **Stock-Based Compensation**

We recognize share-based payments to employees and directors, including grants of stock options, included in general, administrative and professional fees in our Consolidated Statements of Income generally on a straight-line basis over the requisite service period based on the grant date fair value of the award.

#### Gain on Sale of Assets

We recognize sales of assets only upon the closing of the transaction with the purchaser. We record payments received from purchasers prior to closing as deposits and classify them as other assets on our Consolidated Balance Sheets. We recognize gains (net of any taxes) on assets sold using the full accrual method upon closing if the collectibility of the sales price is reasonably assured, we are not obligated to perform any significant activities after the sale to earn the profit, we have received adequate initial investment from the purchaser and other profit recognition criteria have been satisfied. We may defer recognition of gains in whole or in part until: (i) the profit is determinable, meaning that the collectibility of the sales price is reasonably assured or the amount that will not be collectible can be estimated; and (ii) the earnings process is virtually complete, meaning that we are not obliged to perform any significant activities after the sale to earn the profit.

#### Federal Income Tax

We have elected to be treated as a REIT under the applicable provisions of the Internal Revenue Code of 1986, as amended (the "Code"), for every year beginning with the year ended December 31, 1999. Accordingly, we generally are

not subject to federal income tax on net income that we distribute to our stockholders, provided that we continue to qualify as a REIT. However, with respect to certain of our subsidiaries that have elected to be treated as taxable REIT subsidiaries ("TRS" or "TRS entities"), we record income tax expense or benefit, as those entities are subject to federal income tax similar to regular corporations. Certain foreign subsidiaries are subject to foreign income tax, although they did not elect to be treated as TRSs.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

We account for deferred income taxes using the asset and liability method and recognize deferred tax assets and liabilities for the expected future tax consequences of events that have been included in our financial statements or tax returns. Under this method, we determine deferred tax assets and liabilities based on the differences between the financial reporting and tax bases of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. Any increase or decrease in the deferred tax liability that results from a change in circumstances, and that causes us to change our judgment about expected future tax consequences of events, is included in the tax provision when such changes occur. Deferred income taxes also reflect the impact of operating loss and tax credit carryforwards. A valuation allowance is provided if we believe it is more likely than not that all or some portion of the deferred tax asset will not be realized. Any increase or decrease in the valuation allowance that results from a change in circumstances, and that causes us to change our judgment about the realizability of the related deferred tax asset, is included in the tax provision when such changes occur.

We recognize the tax benefit from an uncertain tax position claimed or expected to be claimed on a tax return only if it is more likely than not that the tax position will be sustained on examination by taxing authorities, based on the technical merits of the position. The tax benefits recognized in the financial statements from such a position are measured based on the largest benefit that has a greater than fifty percent likelihood of being realized upon ultimate settlement. We recognize interest and penalties, if applicable, related to uncertain tax positions as part of income tax benefit or expense.

# Foreign Currency

Certain of our subsidiaries' functional currencies are the local currencies of their respective foreign jurisdictions. We translate the results of operations of our foreign subsidiaries into U.S. dollars using average rates of exchange in effect during the period, and we translate balance sheet accounts using exchange rates in effect at the end of the period. We record resulting currency translation adjustments in accumulated other comprehensive income, a component of stockholders' equity, on our Consolidated Balance Sheets, and we record foreign currency transaction gains and losses in other expense in our Consolidated Statements of Income.

#### **Segment Reporting**

As of December 31, 2017, 2016 and 2015, we operated through three reportable business segments: triple-net leased properties, senior living operations and office operations. Under our triple-net leased properties segment, we invest in and own seniors housing and healthcare properties throughout the United States and the United Kingdom and lease those properties to healthcare operating companies under "triple-net" or "absolute-net" leases that obligate the tenants to pay all property-related expenses. In our senior living operations segment, we invest in seniors housing communities throughout the United States and Canada and engage independent operators, such as Atria and Sunrise, to manage those communities. In our office operations segment, we primarily acquire, own, develop, lease and manage MOBs and life science and innovation centers throughout the United States. See "NOTE 19—SEGMENT INFORMATION." Operating Leases

We account for payments made pursuant to operating leases in our Consolidated Statements of Income based on actual rent paid, plus or minus a straight-line rent adjustment for leases that provide for periodic and determinable increases in base rent.

## Recently Issued or Adopted Accounting Standards

On January 1, 2017, we adopted ASU 2016-09, Compensation - Stock Compensation ("ASU 2016-09") which simplifies several aspects of the accounting for employee share-based payment transactions, including the accounting for forfeitures and statutory tax withholding requirements, as well as classification in the statement of cash flows. Adoption of ASU 2016-09 did not have a significant impact on our Consolidated Financial Statements. In 2014, the FASB issued ASU 2014-09, Revenue From Contracts With Customers ("ASU 2014-09", as codified in "ASC 606"), which outlines a comprehensive model for entities to use in accounting for revenue arising from contracts with customers. ASC 606 states that "an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services." While ASC 606 specifically references contracts with customers, it also applied to other transactions such as the sale of real estate. ASC 606 is effective for us beginning January 1, 2018 and we plan to adopt

ASC 606 using the modified retrospective method.

We have evaluated all of our revenue streams to identify whether each revenue stream would be subject to the provisions of ASC 606 and any differences in the timing, measurement or presentation of revenue recognition. Based on a review of our various revenue streams, we believe the following items in our Consolidated Statements of Income are subject to

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

ASC 606: office building and other services revenue, certain elements of our resident fees and services and gains on the sale of real estate. Our office building and other services revenues are primarily generated by management contracts where we provide management, leasing, marketing, facility development and advisory services. Resident fees and services primarily include amounts related to resident leases (subject to ASC 840, Leases) but also includes revenues generated through point-of-sale transactions that are ancillary to the residents' contractual rights to occupy living and common-area space at the communities. While these revenue streams are subject to the provisions of ASC 606, we believe that the pattern and timing of recognition of income will be consistent with the current accounting model.

As it relates to gains on sale of real estate, we will apply the provisions of ASC 610-20, Gain or Loss From Derecognition of Non-financial Assets ("ASC 610-20"), and we expect to recognize any gains when we transfer control of a property and when it is probable that we will collect substantially all of the related consideration. We will no longer apply existing sales criteria in ASC 360, Property, Plant, and Equipment. We will recognize on January 1, 2018, through a cumulative effect adjustment to retained earnings, \$31.2 million of deferred gains relating to sales of real estate assets in 2015. Other than the cumulative effect adjustment relating to such deferred gains, the adoption of ASC 606 and ASC 610-20 will not have a significant impact on our Consolidated Financial Statements. Our remaining implementation item includes finalizing revised disclosures in accordance with the new standard. In February 2016, the FASB issued ASU 2016-02, Leases ("ASU 2016-02"), which introduces a lessee model that brings most leases on the balance sheet and, among other changes, eliminates the requirement in current GAAP for an entity to use bright-line tests in determining lease classification. The FASB also issued an Exposure Draft on January 5, 2018 proposing to amend ASU 2016-02, which would provide lessors with a practical expedient, by class of underlying assets, to not separate non-lease components from the related lease components and, instead, to account for those components as a single lease component, if certain criteria are met. ASU 2016-02 and the related Exposure Draft are not effective for us until January 1, 2019, with early adoption permitted. We are continuing to evaluate this guidance and the impact to us, as both lessor and lessee, on our Consolidated Financial Statements. We expect to utilize the practical expedients proposed in the Exposure Draft as part of our adoption of ASU 2016-02. In 2016, the FASB issued ASU 2016-15, Classification of Certain Cash Receipts and Cash Payments ("ASU 2016-15"), which provides clarification regarding how certain cash receipts and cash payments are presented and classified in the statement of cash flows and ASU 2016-18, Restricted Cash ("ASU 2016-18"), which requires an entity to show the changes in total cash, cash equivalents, restricted cash and restricted cash equivalents in the statement of cash flows. ASU 2016-15 and ASU 2016-18 are effective for us beginning January 1, 2018 and will be applied by us using a retrospective transition method. Adoption of these standards is not expected to have a significant impact on our Consolidated Financial Statements.

In 2016, the FASB issued ASU 2016-16, Intra-Entity Transfers of Assets Other Than Inventory ("ASU 2016-16"), which requires a company to recognize the tax consequences of an intra-entity transfer of an asset, other than inventory, when the transfer occurs. ASU 2016-16 is effective for us beginning January 1, 2018 and will be applied by us using a modified retrospective method. Adoption of this standard is not expected to have a significant impact on our Consolidated Financial Statements.

Reclassifications

Certain prior year amounts have been reclassified to conform to the current year presentation.

## NOTE 3—CONCENTRATION OF CREDIT RISK

As of December 31, 2017, Atria, Sunrise, Brookdale Senior Living, Ardent and Kindred managed or operated approximately 22.3%, 10.8%, 7.5%, 4.9% and 1.1%, respectively, of our consolidated real estate investments based on gross book value (excluding properties classified as held for sale as of December 31, 2017). Because Atria and Sunrise manage our properties in exchange for the receipt of a management fee from us, we are not directly exposed to the credit risk of our managers in the same manner or to the same extent as our triple-net tenants.

Based on gross book value, approximately 25.9% and 35.1% of our real estate investments were seniors housing communities included in the triple-net leased properties and senior living operations reportable business segments, respectively (excluding properties classified as held for sale and properties owned through investments in unconsolidated entities as of December 31, 2017). MOBs, life science and innovation centers, IRFs and LTACs, health systems, SNFs and secured loans receivable and investments collectively comprised the remaining 39.0%. Our consolidated properties were located in 46 states, the District of Columbia, seven Canadian provinces and the United Kingdom as of December 31, 2017, with properties in one

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

state (California) accounting for more than 10% of our total continuing revenues and net operating income ("NOI," which is defined as total revenues, excluding interest and other income, less property-level operating expenses and office building services costs) for each of the years ended December 31, 2017, 2016 and 2015.

#### **Triple-Net Leased Properties**

The following table reflects our concentration risk for the periods presented:

For the Year Ended December

31,

2017 2016 2015

Revenues(1):

Brookdale Senior Living<sup>(2)</sup> 4.7% 4.8% 5.3% Ardent 3.1 3.1 1.3 Kindred<sup>(3)</sup> 4.6 5.4 5.7 NOI:

Brookdale Senior Living<sup>(2)</sup> 8.0% 8.3% 9.3% Ardent 5.3 5.3 2.3 Kindred<sup>(3)</sup> 7.9 9.2 9.9

- (1) Total revenues include office building and other services revenue, income from loans and investments and interest and other income.
- (2) Excludes one seniors housing community included in the senior living operations reportable business segment at December 31, 2017.
- (3) Excludes one MOB included in the office operations reportable business segment.

Each of our leases with Brookdale Senior Living, Ardent and Kindred is a triple-net lease that obligates the tenant to pay all property-related expenses, including maintenance, utilities, repairs, taxes, insurance and capital expenditures, and to comply with the terms of the mortgage financing documents, if any, affecting the properties. In addition, each of our Brookdale Senior Living, Ardent and Kindred leases has a corporate guaranty. Brookdale Senior Living has multiple leases with us and those leases contain cross-default provisions tied to each other, as well as lease renewals by lease agreement or by pool of assets.

The properties we lease to Brookdale Senior Living, Ardent and Kindred accounted for a significant portion of our triple-net leased properties segment revenues and NOI for the years ended December 31, 2017, 2016 and 2015. If any of Brookdale Senior Living, Ardent or Kindred becomes unable or unwilling to satisfy its obligations to us or to renew its leases with us upon expiration of the terms thereof, our financial condition and results of operations could decline, and our ability to service our indebtedness and to make distributions to our stockholders could be impaired. We cannot assure you that Brookdale Senior Living, Ardent and Kindred will have sufficient assets, income and access to financing to enable them to satisfy their respective obligations to us, and any failure, inability or unwillingness by Brookdale Senior Living, Ardent and Kindred to do so could have a material adverse effect on our business, financial condition, results of operations and liquidity, our ability to service our indebtedness and other obligations and our ability to make distributions to our stockholders, as required for us to continue to qualify as a REIT (a "Material Adverse Effect"). We also cannot assure you that Brookdale Senior Living, Ardent and Kindred will elect to renew their respective leases with us upon expiration of the leases or that we will be able to reposition any non-renewed properties on a timely basis or on the same or better economic terms, if at all.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table sets forth the future contracted minimum rentals, excluding contingent rent escalations, but including straight-line rent adjustments and reserves where applicable, for all of our consolidated triple-net and office building leases as of December 31, 2017 (excluding properties classified as held for sale as of December 31, 2017):

	Brookdale	<b>;</b>			
	Senior	Ardent	Kindred	Other	Total
	Living				
	(In thousa	nds)			
2018	\$162,346	\$113,361	\$126,087	\$966,445	\$1,368,239
2019	151,999	113,361	126,127	912,556	1,304,043
2020	35,192	113,361	126,169	860,246	1,134,968
2021	14,071	113,361	126,211	799,658	1,053,301
2022	3,339	113,361	126,254	699,060	942,014
Thereafter	7,498	1,435,906	247,566	3,580,776	5,271,746
Total	\$374,445	\$2,002,711	\$878,414	\$7,818,741	\$11,074,311

#### **Senior Living Operations**

As of December 31, 2017, Atria and Sunrise, collectively, provided comprehensive property management and accounting services with respect to 273 of our 297 seniors housing communities, for which we pay annual management fees pursuant to long-term management agreements.

We rely on our managers' personnel, expertise, technical resources and information systems, proprietary information, good faith and judgment to manage our senior living operations efficiently and effectively. We also rely on our managers to set appropriate resident fees and otherwise operate our seniors housing communities in compliance with the terms of our management agreements and all applicable laws and regulations. Although we have various rights as the property owner under our management agreements, including various rights to terminate and exercise remedies under the agreements as provided therein, Atria's or Sunrise's failure, inability or unwillingness to satisfy its respective obligations under those agreements, to efficiently and effectively manage our properties or to provide timely and accurate accounting information with respect thereto could have a Material Adverse Effect on us. In addition, significant changes in Atria's or Sunrise's senior management or equity ownership or any adverse developments in their businesses or financial condition could have a Material Adverse Effect on us.

Our 34% ownership interest in Atria entitles us to certain rights and minority protections, as well as the right to appoint two of six members on the Atria Board of Directors.

Brookdale Senior Living, Kindred, Atria, Sunrise and Ardent Information

Each of Brookdale Senior Living and Kindred is subject to the reporting requirements of the SEC and is required to file with the SEC annual reports containing audited financial information and quarterly reports containing unaudited financial information. The information related to Brookdale Senior Living and Kindred contained or referred to in this Annual Report on Form 10-K has been derived from SEC filings made by Brookdale Senior Living or Kindred, as the case may be, or other publicly available information, or was provided to us by Brookdale Senior Living or Kindred, and we have not verified this information through an independent investigation or otherwise. We have no reason to believe that this information is inaccurate in any material respect, but we cannot assure you of its accuracy. We are providing this data for informational purposes only, and you are encouraged to obtain Brookdale Senior Living's and Kindred's publicly available filings, which can be found at the SEC's website at www.sec.gov.

Atria, Sunrise and Ardent are not currently subject to the reporting requirements of the SEC. The information related to Atria, Sunrise and Ardent contained or referred to in this Annual Report on Form 10-K has been derived from publicly available information or was provided to us by Atria, Sunrise or Ardent, as the case may be, and we have not verified this information through an independent investigation or otherwise. We have no reason to believe that this information is inaccurate in any material respect, but we cannot assure you of its accuracy.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# NOTE 4—ACQUISITIONS OF REAL ESTATE PROPERTY

The following summarizes our acquisition and development activities during 2017, 2016 and 2015. We acquire and invest in seniors housing and healthcare properties primarily to achieve an expected yield on our investment, to grow and diversify our portfolio and revenue base, and to reduce our dependence on any single tenant, operator or manager, geographic location, asset type, business model or revenue source.

## 2017 Acquisitions

During the year ended December 31, 2017, we acquired 15 triple-net leased properties (including six assets previously owned by an equity method investee), four properties reported within our office operations reportable business segment (three life science, research and medical assets and one MOB) and three seniors housing communities (reported within our senior living operations reportable business segment) for an aggregate purchase price of \$691.3 million. Each of these acquisitions was accounted for as an asset acquisition.

During the year ended December 31, 2017, we completed the development of one triple-net leased property, representing \$6.9 million of net real estate property on our Consolidated Balance Sheets.

#### 2016 Acquisitions

## Life Sciences Acquisition

In September 2016, we completed the acquisition of substantially all of the university affiliated life science and innovation real estate assets of Wexford from Blackstone for total consideration of \$1.5 billion. The properties acquired will continue to be managed by Wexford, which will remain a separate management company owned and operated by the existing Wexford management team. We have exclusive rights to fund and own future life science projects developed by Wexford.

#### Other 2016 Acquisitions

During the year ended December 31, 2016, we made other investments totaling approximately \$42.3 million, including the acquisition of one triple-net leased property and two MOBs.

## Completed Developments

During 2016, we completed the development of three triple-net leased properties (two of which were expansions of existing seniors housing assets), representing \$31.9 million of net real estate property on our Consolidated Balance Sheets as of December 31, 2016.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Estimated Fair Value

We accounted for our 2016 acquisitions under the acquisition method in accordance with ASC 805, Business Combinations ("ASC 805"). The following table summarizes the acquisition date fair values of the assets acquired and liabilities assumed in our 2016 real estate acquisitions, which we determined using level two and level three inputs:

	Triple-Net Leased Properties	Office Operations	Total
	(In thousand	ls)	
Land and improvements	\$ 1,579	\$63,526	\$65,105
Buildings and improvements	12,558	1,311,676	1,324,234
Acquired lease intangibles	163	200,022	200,185
Other assets		99,777	99,777
Total assets acquired	14,300	1,675,001	1,689,301
Notes payable and other debt		47,641	47,641
Intangible liabilities		103,769	103,769
Other liabilities	380	64,792	65,172
Total liabilities assumed	380	216,202	216,582
Noncontrolling interest assumed		24,656	24,656
Net assets acquired	13,920	1,434,143	1,448,063
Cash acquired		19,119	19,119
Total cash used	\$ 13,920	\$1,415,024	\$1,428,944

For certain acquisitions, the determination of fair values of the assets acquired and liabilities assumed has changed. We made certain adjustments during 2017 due primarily to reclassification adjustments for presentation and adjustments to our valuation assumptions. The changes to our valuation assumptions were based on more accurate information concerning the subject assets and liabilities. None of these changes had a material impact on our Consolidated Financial Statements.

#### Aggregate Revenue and NOI

For the year ended December 31, 2016, aggregate revenue and NOI derived from our completed 2016 acquisitions during our period of ownership were \$55.7 million and \$37.7 million, respectively.

#### **Transaction Costs**

Prior to our adoption of ASU 2017-01, transaction costs are expensed as incurred and included in merger-related expenses and deal costs in our Consolidated Statements of Income. During 2016, we expensed as incurred \$19.1 million related to our completed 2016 transactions.

#### 2015 Acquisitions

# **HCT** Acquisition

In January 2015, we acquired American Realty Capital Healthcare Trust, Inc. ("HCT") in a stock and cash transaction, which added 152 properties to our portfolio. At the effective time of the merger, each share of HCT common stock outstanding (other than shares held by us, HCT or our respective subsidiaries, which shares were canceled) was

converted into the right to receive either 0.1688 shares of our common stock (with cash paid in lieu of fractional shares) or \$11.33 per share in cash, at the election of each HCT shareholder. Shares of HCT common stock for which a valid election was not made were converted into the stock consideration. We funded the transaction through the issuance of approximately 28.4 million shares of our common stock and 1.1 million limited partnership units that were redeemable for shares of our common stock and the payment of approximately \$11 million in cash (excluding cash in lieu of fractional shares). In addition, we assumed approximately \$167

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

million of mortgage debt and repaid approximately \$730 million of debt, net of HCT cash on hand. In August 2015, 20 of the properties that we acquired in the HCT acquisition were disposed of as part of the CCP Spin-Off.

## Ardent Health Services Acquisition

On August 4, 2015, we completed our acquisition of Ardent Medical Services, Inc. and simultaneous separation and sale of the Ardent hospital operating company to a consortium composed of an entity controlled by Equity Group Investments, Ardent's management team and us (collectively the "Ardent Transaction"). As of the acquisition date, we recorded the estimated fair value of our investment in owned hospital and other real estate of approximately \$1.3 billion. At closing, we paid \$26.3 million for our 9.9% interest in Ardent which represents our estimate of the acquisition date fair value of this interest. Upon closing, we entered into a long-term triple-net master lease with Ardent to operate the ten hospital campuses and other real estate we acquired.

#### Other 2015 Acquisitions

In 2015, we made other investments totaling approximately \$612 million, including the acquisition of eleven triple-net leased properties; nine MOBs (including eight MOBs that we had previously accounted for as investments in unconsolidated entities; see "NOTE 7—INVESTMENTS IN UNCONSOLIDATED ENTITIES") and 12 skilled nursing facilities (all of which were disposed of as part of the CCP Spin-Off).

## Completed Developments

During 2015, we completed the development of one triple-net leased seniors housing community, representing \$9.3 million of net real estate property on our Consolidated Balance Sheets as of December 31, 2015.

#### Estimated Fair Value

We accounted for our 2015 acquisitions under the acquisition method in accordance with ASC 805. The following table summarizes the acquisition date fair values of the assets acquired and liabilities assumed, which we determined using level two and level three inputs:

Trinla Nat Camian

	Triple-Net	Senior	Office	
	Leased	Living	Operations	Total
	Properties	Operations	Operations	
	(In thousand	ds)		
Land and improvements	\$190,566	\$70,713	\$173,307	\$434,586
Buildings and improvements	1,726,063	703,080	1,214,546	3,643,689
Acquired lease intangibles	169,362	83,867	184,540	437,769
Other assets	174,093	272,888	402,734	849,715
Total assets acquired	2,260,084	1,130,548	1,975,127	5,365,759
Notes payable and other debt		77,940	99,917	177,857
Other liabilities	45,924	45,408	46,565	137,897
Total liabilities assumed	45,924	123,348	146,482	315,754
Net assets acquired	\$2,214,160	\$1,007,200	\$1,828,645	5,050,005
Redeemable OP unitholder interests assumed				88,085
Cash acquired				59,584
Equity issued				2,216,355
Total cash used				\$2,685,981

Included in other assets above is \$746.9 million of goodwill, which represents the excess of the purchase price over the fair value of the assets acquired and liabilities assumed as of the acquisition date. A substantial amount of this goodwill was due to an increase in our stock price between the announcement date and closing dates of the HCT acquisition. Goodwill has been allocated to our reportable business segments based on the respective fair value of the net assets acquired, as follows: triple-net leased properties - \$133.6 million; senior living operations - \$219.1 million; and office operations - \$394.2 million.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Aggregate Revenue and NOI

For the year ended December 31, 2015, aggregate revenue and NOI derived from our 2015 real estate acquisitions during our period of ownership were \$327.0 million and \$201.9 million, respectively, excluding revenue and NOI for any assets contributed in the CCP Spin-Off.

#### **Transaction Costs**

Prior to our adoption of ASU 2017-01, transaction costs are expensed as incurred and included in merger-related expenses and deal costs in our Consolidated Statements of Income. For the year ending December 31, 2015, we expensed as incurred \$99.0 million of costs related to our completed 2015 transactions, \$4.1 million of which is reported within discontinued operations. These transaction costs exclude any separation costs associated with the CCP Spin-Off (refer to "NOTE 5—DISPOSITIONS").

# NOTE 5—DISPOSITIONS 2017 Activity

During the year ended December 31, 2017, we sold 53 triple-net leased properties, five MOBs and certain vacant land parcels for aggregate consideration of \$870.8 million, and we recognized a gain on the sale of these assets of \$717.3 million, net of taxes.

#### **SNF** Dispositions

In November 2016, we entered into agreements with Kindred providing that Kindred will either acquire all 36 SNFs owned by us and operated by Kindred (the "Ventas SNFs") for \$700 million, in connection with Kindred's previously announced plan to exit its SNF business; or, renew the current lease on all unpurchased Ventas SNFs not purchased by Kindred by April 30, 2018 until 2025 at the current rent level plus annual escalations. On June 30, 2017, Kindred announced that it had signed definitive agreements to sell its entire SNF business to an affiliate of Blue Mountain Capital Management, LLC and that, as Kindred closes on the sale of its SNFs, Kindred will pay to us its allocable portion of the sale proceeds for a total of approximately \$700 million aggregate purchase price for the Ventas SNFs, and we will convey the applicable Ventas SNFs to the ultimate buyer.

During 2017, we sold the 36 Ventas SNFs, included in the 53 triple-net properties described above, for aggregate consideration of approximately \$700 million and recognized a gain on the sale of these assets of \$657.6 million, net of taxes.

#### 2016 Activity

During the year ended December 31, 2016, we sold 29 triple-net leased properties, one seniors housing community included in our senior living operations reportable business segment and six MOBs for aggregate consideration of \$300.8 million. We recognized a gain on the sales of these assets of \$98.2 million, net of taxes.

#### 2015 Activity

During 2015, we sold 39 triple-net leased properties and 26 MOBs for aggregate consideration of \$541.0 million, including lease termination fees of \$6.0 million, included within triple-net leased rental income in our Consolidated Statements of Income. We recognized a gain on the sales of these assets of \$46.3 million, net of taxes, of which \$27.4

million is being deferred due to one secured loan of \$78.4 million and one non-mortgage loan of \$20.0 million, we made to the buyers in connection with the sales of certain assets.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Assets Held for Sale

The table below summarizes our real estate assets classified as held for sale as of December 31, 2017 and 2016, including the amounts reported within other assets and accounts payable and other liabilities on our Consolidated Balance Sheets.

	December 3	1, 2017	December	31, 2016
	Number		Number	
	of Assets Properties Held for Held Sale for	Liabilities Held for Sale	of Assets Properties Held for Held Sale for	Liabilities Held for Sale
	Sale		Sale	
	(Dollars in t	housands)		
Triple-net leased properties	<b>_\$</b>	\$ <i>—</i>	_\$_	\$ —
Office operations	8 100,324	61,202	7 53,151	1,462
Senior living operations (1)		_	1,810	
Total	8 \$100,324	\$61,202	7 \$54,961	\$ 1,462

<sup>(1)</sup> Includes one vacant land parcel classified as held for sale as December 31, 2016, which was sold during 2017.

## Real Estate Impairment

We recognized impairments of \$37.5 million, \$35.2 million and \$42.2 million for the years ended December 31, 2017, 2016 and 2015 respectively, which are recorded primarily as a component of depreciation and amortization and relate primarily to our triple-net leased properties reportable business segment. Our recorded impairments were primarily the result of a change in our intent to hold the impaired assets. In most cases, we recognized an impairment in the periods in which our change in intent was made.

#### **CCP Spin-Off**

On August 17, 2015, we completed the CCP Spin-Off. In connection with the CCP Spin-Off, we disposed of 355 triple-net leased skilled nursing facilities and other healthcare assets operated by private regional and local care providers. The CCP Spin-Off was effectuated through a distribution of the common shares of CCP to holders of our common stock as of the distribution record date, and qualified as a tax-free distribution to our stockholders. For every four shares of Ventas common stock held as of the distribution record date of August 10, 2015, Ventas stockholders received one CCP common share on August 17, 2015. On August 17, 2015, just prior to the effective time of the spin-off, CCP (as our then wholly owned subsidiary) received approximately \$1.4 billion of proceeds from a recently completed term loan and revolving credit facility. CCP paid us a distribution of \$1.3 billion from these proceeds. We used this distribution from CCP to pay down our existing debt of \$1.1 billion and to pay for a portion of our quarterly installment of dividends to our stockholders of \$0.2 billion.

The historical results of operations of the CCP properties as well as the related assets and liabilities have been presented as discontinued operations in the consolidated statements of operations and comprehensive income. Discontinued operations also include separation costs incurred to complete the CCP Spin-Off of \$42.3 million for the year ended December 31, 2015. Separation costs for 2015 include \$3.5 million of stock-based compensation expense representing the incremental fair value of previously vested stock-based compensation awards as of the spin date. In addition, the assets and liabilities of CCP are presented separately from assets and liabilities from continuing operations in the accompanying consolidated balance sheets. The accompanying consolidated statements of cash

flows include within operating, investing and financing cash flows those activities which related to our period of ownership of the CCP properties.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following is a summary of the assets and liabilities of CCP at the CCP Spin-Off date:

	August 17,
	2015
	(In
	thousands)
Assets	
Net real estate investments	\$2,588,255
Cash and cash equivalents	1,749
Goodwill	135,446
Assets held for sale	7,610
Other assets	15,089
Total assets	2,748,149
Liabilities	
Accounts payable and other liabilities	217,760
Liabilities related to assets held for sale	985
Total liabilities	218,745

Net assets \$2,529,404

Summarized financial information for CCP discontinued operations for the years ended December 31, 2017, 2016 and 2015 respectively is as follows:

	2017	2016	2015
	(In thousands)		
Revenues			
Rental income	\$	<b>\$</b> —	\$196,848
Income from loans and investments			2,148
Interest and other income			63
			199,059
Expenses			
Interest		_	61,613
Depreciation and amortization			79,479
General, administrative and professional fees			9
Merger-related expenses and deal costs	110	922	46,402
Other			1,332
	110	922	188,835
Net (loss) income from discontinued operations	(110)	(922)	10,224
Net income attributable to noncontrolling interests	_	<del>-</del>	120

Net (loss) income from discontinued operations attributable to common stockholders \$(110) \$(922) \$10,104 Capital and development project expenditures relating to CCP for the year ended December 31, 2015 were \$21.8 million. Other than capital and development project expenditures there were no other significant non-cash operating or investing activities relating to CCP.

We and CCP entered into a transition services agreement prior to the CCP Spin-Off pursuant to which we and our subsidiaries provided to CCP, on an interim, transitional basis, various services. The services provided include information technology, accounting and tax services. The overall fee charged by us for such services (the "Service Fee") was \$2.5 million for one year. We recognized income of \$1.6 million and \$0.9 million, for the years ended December 31, 2016 and 2015, respectively, relating to the Service Fee, which was payable in four quarterly installments. The transition services agreement terminated on August 31, 2016.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### NOTE 6—LOANS RECEIVABLE AND INVESTMENTS

As of December 31, 2017 and 2016, we had \$1.4 billion and \$754.6 million, respectively, of net loans receivable and investments relating to seniors housing and healthcare operators or properties. The following is a summary of our loans receivable and investments, net as of December 31, 2017 and 2016, including amortized cost, fair value and unrealized gains or losses on available-for-sale investments:

	An	rrying nount thousand	Co	nortized est	Fair Value	Unrealized Gain
As of December 31, 2017:	(111	tilousain	43)			
Secured/mortgage loans and other	\$1.	291.694	\$1.	.291.694	\$1,286,322	\$ —
Government-sponsored pooled loan investments <sup>(1)</sup>		665		,863	54,665	802
Total investments reported as Secured loans receivable and investments, net		46,359		345,557	1,340,987	802
Non-mortgage loans receivable, net	59,	857	59.	,857	58,849	_
Total investments reported as Other assets		857			58,849	_
Total loans receivable and investments, net	\$1,	406,216	\$1.	,405,414	\$1,399,836	\$ 802
		Carryin	ng .	Amortize	d Fair	Unrealized
		Amoun	ıt (	Cost	Value	Gain
		(In thou	usan	nds)		
As of December 31, 2016:						
Secured/mortgage loans and other		\$646,9	72	\$646,972	\$655,981	\$ —
Government-sponsored pooled loan investments <sup>(1)</sup>		55,049		53,810	55,049	1,239
Total investments reported as Secured loans receivable and investment net	its,	702,02	1 ′	700,782	711,030	1,239
Non-mortgage loans receivable, net		52,544		52,544	53,626	_
Total investments reported as Other assets		52,544		52,544	53,626	_
Total loans receivable and investments, net		\$754,5	65	\$753,326	\$764,656	\$ 1,239

<sup>(1)</sup> Investments in government-sponsored pooled loans have contractual maturity dates in 2023.

# 2017 Activity

During the year ended December 31, 2017, we received aggregate proceeds of \$37.6 million for the partial prepayment and \$35.5 million for the full repayment of loans receivable, which resulted in total gains of \$0.6 million.

In March 2017, we provided secured debt financing to a subsidiary of Ardent to facilitate Ardent's acquisition of LHP Hospital Group, Inc., which included a \$700.0 million term loan and a \$60.0 million revolving line of credit feature (of which \$28.0 million was outstanding at December 31, 2017). The LIBOR-based debt financing has a five-year term, a one-year lock out feature and a weighted average interest rate of approximately 9.3% as of December 31, 2017 and is guaranteed by Ardent's parent company.

#### 2016 Activity

During the year ended December 31, 2016, we received aggregate proceeds of \$309.0 million in final repayment of three secured loans receivable and partial repayment of one secured loan receivable and recognized gains of \$9.6

million on the repayment of these loans receivable that are recorded in income from loans and investments in our Consolidated Statements of Income for the year ended December 31, 2016.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In February 2016, we made a \$140.0 million secured mezzanine loan investment, at par, relating to Class A life sciences properties in California and Massachusetts, that has an annual interest rate of 9.95% and matures in 2021.

In September 2016, we acquired three non-mortgage loans receivable in connection with the Life Sciences Acquisition.

#### NOTE 7—INVESTMENTS IN UNCONSOLIDATED ENTITIES

We report investments in unconsolidated entities over whose operating and financial policies we have the ability to exercise significant influence under the equity method of accounting. We are not required to consolidate these entities because our joint venture partners have significant participating rights, nor are these entities considered VIEs, as they are controlled by equity holders with sufficient capital. At December 31, 2017, we had 25% ownership interests in joint ventures that owned 31 properties, excluding properties under development. We account for our interests in real estate joint ventures, as well as our 34% interest in Atria and 9.9% interest in Ardent, which are included within other assets on our Consolidated Balance Sheets, under the equity method of accounting.

With the exception of our interests in Atria and Ardent, we provide various services to each unconsolidated entity in exchange for fees and reimbursements. Total management fees earned in connection with these entities were \$6.3 million, \$6.7 million and \$7.8 million for the years ended December 31, 2017, 2016 and 2015, respectively (which is included in office building and other services revenue in our Consolidated Statements of Income).

In October 2015, we acquired the 95% controlling interests in eight MOBs from a joint venture entity in which we had a 5% interest and that we accounted for as an equity method investment. In connection with this acquisition, we re-measured the fair value of our previously held equity interest and recognized a loss on re-measurement of \$0.2 million, which is included in income from unconsolidated entities in our Consolidated Statements of Income.

In February 2017, we acquired the controlling interests in six triple-net leased seniors housing communities for a purchase price of \$100.0 million. In connection with this acquisition, we re-measured the fair value of our previously held equity interest, resulting in a gain on re-measurement of \$3.0 million, which is included in loss from unconsolidated entities in our Consolidated Statements of Income.

Since the above acquisitions, operations relating to these properties have been consolidated in our Consolidated Statements of Income.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **NOTE 8—INTANGIBLES**

The following is a summary of our intangibles as of December 31, 2017 and 2016:

	December 31	1, 2017	December 31	1, 2016
	Balance	Remaining Weighted Average Amortization Period in Years	Balance	Remaining Weighted Average Amortization Period in Years
	(Dollars in th	nousands)		
Intangible assets:				
Above market lease intangibles	\$184,775	7.0	\$184,993	6.9
In-place and other lease intangibles	1,353,220	23.6	1,325,636	23.6
Goodwill	1,034,641	N/A	1,033,225	N/A
Other intangibles	35,890	12.3	35,783	11.3
Accumulated amortization	(861,452)	N/A	(769,558)	N/A
Net intangible assets	\$1,747,074	21.7	\$1,810,079	21.5
Intangible liabilities:				
Below market lease intangibles	\$359,099	13.7	\$345,103	14.1
Other lease intangibles	40,141	40.8	40,843	38.5
Accumulated amortization	(160,965)	N/A	(133,468)	N/A
Purchase option intangibles	3,568	N/A	3,568	N/A
Net intangible liabilities	\$241,843	15.6	\$256,046	15.9
N/A—Not Applicable				

Above market lease intangibles and in-place and other lease intangibles are included in acquired lease intangibles within real estate investments on our Consolidated Balance Sheets. Other intangibles (including non-compete agreements, trade names and trademarks) are included in other assets on our Consolidated Balance Sheets. Below market lease intangibles, other lease intangibles and purchase option intangibles are included in accounts payable and other liabilities on our Consolidated Balance Sheets. For the years ended December 31, 2017, 2016 and 2015, our net amortization related to these intangibles was \$67.2 million, \$104.5 million and \$142.7 million, respectively. The

estimated net amortization related to these intangibles for each of the next five years is as follows:

Estimated
Net
Amortization
(In
thousands)
2018\$ 55,591
201946,137
202040,085
202137,180
202230,580

The table below reflects the carrying amount of goodwill, by segment, as of December 31, 2017:

Goodwill
(In
thousands)
Triple-net Leased Properties \$305,261
Senior Living Operations 259,482
Office Operations 469,898
Total Goodwill \$1,034,641

The \$1.4 million increase in goodwill during the year ended December 31, 2017 is entirely the result of foreign currency translation in our triple-net leased properties reportable business segment.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# NOTE 9—OTHER ASSETS

The following is a summary of our other assets as of December 31, 2017 and 2016:

	2017	2016
	(In thousa	nds)
Straight-line rent receivables, net	\$267,579	\$244,580
Non-mortgage loans receivable, net	59,857	52,544
Other intangibles, net	6,496	8,190
Investment in unconsolidated operating entities	49,738	28,431
Other	189,275	184,619
Total other assets	\$572,945	\$518,364

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### NOTE 10—SENIOR NOTES PAYABLE AND OTHER DEBT

The following is a summary of our senior notes payable and other debt as of December 31, 2017 and 2016:

The following is a summary of our semor notes payable	2017	2016
	(In thousands)	
Unsecured revolving credit facility (1)	\$535,832	\$146,538
Secured revolving credit facility due 2022	2,868	Ψ140,330 —
1.250% Senior Notes due 2017		300,000
2.00% Senior Notes due 2018	700,000	700,000
Unsecured term loan due 2018 (2)	—	200,000
Unsecured term loan due 2019 (2)		371,215
4.00% Senior Notes due 2019	600,000	600,000
3.00% Senior Notes, Series A due 2019 (3)	318,041	297,841
2.700% Senior Notes due 2020	500,000	500,000
Unsecured term loan due 2020	900,000	900,000
4.750% Senior Notes due 2021	700,000	700,000
4.25% Senior Notes due 2022	600,000	600,000
3.25% Senior Notes due 2022	500,000	500,000
3.300% Senior Notes, Series C due 2022 (3)	198,776	186,150
3.125% Senior Notes due 2023	400,000	400,000
3.100% Senior Notes due 2023	400,000	_
2.55% Senior Notes, Series D due 2023 (3)	218,653	
3.750% Senior Notes due 2024	400,000	400,000
4.125% Senior Notes, Series B due 2024 (3)	198,776	186,150
3.500% Senior Notes due 2025	600,000	600,000
4.125% Senior Notes due 2026	500,000	500,000
3.25% Senior Notes due 2026	450,000	450,000
3.850% Senior Notes due 2027	400,000	_
6.90% Senior Notes due 2037	52,400	52,400
6.59% Senior Notes due 2038	22,973	22,973
5.45% Senior Notes due 2043	258,750	258,750
5.70% Senior Notes due 2043	300,000	300,000
4.375% Senior Notes due 2045	300,000	300,000
Mortgage loans and other	1,308,564	1,718,897
Total	11,365,633	11,190,914
Deferred financing costs, net	(73,093)	(61,304)
Unamortized fair value adjustment	12,139	25,224
Unamortized discounts		(27,508)
Senior notes payable and other debt	\$11,276,062	\$11,127,326

As of December 31, 2017 and 2016, respectively, \$28.7 million and \$146.5 million of aggregate borrowings were denominated in Canadian dollars. Aggregate borrowings of \$31.1 million were denominated in British pounds as of December 31, 2017. There were no aggregate borrowings denominated in British pounds as of December 31, 2016.

As of December 31, 2016, there was \$571.2 million of unsecured term loan borrowings under our unsecured credit

- (2) facility, of which \$92.6 million was in the form of Canadian dollars. In August 2017, we repaid the balances then outstanding on the term loans.
- (3) These borrowings are in the form of Canadian dollars.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Credit Facilities and Unsecured Term Loans

In April 2017, we entered into an unsecured credit facility comprised of a \$3.0 billion unsecured revolving credit facility, priced at LIBOR plus 0.875%, that replaced our previous \$2.0 billion unsecured revolving credit facility priced at LIBOR plus 1.0%. The new unsecured credit facility was also comprised of our \$200.0 million term loan that was scheduled to mature in 2018 and our \$278.6 million term loan that was scheduled to mature in 2019. The 2018 and 2019 term loans were priced at LIBOR plus 1.05%. In August 2017, we used most of the proceeds from the sale of 22 SNFs to repay the balances then outstanding on the 2018 and 2019 term loans, and recognized a loss on extinguishment of debt of \$0.5 million. See "NOTE 5—DISPOSITIONS".

The unsecured revolving credit facility matures in 2021, but may be extended at our option subject to the satisfaction of certain conditions for two additional periods of six months each. The unsecured revolving credit facility also includes an accordion feature that permits us to increase our aggregate borrowing capacity thereunder to up to \$3.75 billion.

Our unsecured credit facility imposes certain customary restrictions on us, including restrictions pertaining to: (i) liens; (ii) investments; (iii) the incurrence of additional indebtedness; (iv) mergers and dissolutions; (v) certain dividend, distribution and other payments; (vi) permitted businesses; (vii) transactions with affiliates; (viii) agreements limiting certain liens; and (ix) the maintenance of certain consolidated total leverage, secured debt leverage, unsecured debt leverage and fixed charge coverage ratios and minimum consolidated adjusted net worth, and contains customary events of default.

As of December 31, 2017, we had \$535.8 million of borrowings outstanding, \$14.5 million of letters of credit outstanding and \$2.4 billion of unused borrowing capacity available under our unsecured revolving credit facility.

As of December 31, 2017, we also had a \$900.0 million term loan due 2020 priced at LIBOR plus 0.975%.

In September 2017, we entered into a new \$400.0 million secured revolving construction credit facility which matures in 2022 and will be primarily used to finance life science and innovation center and other construction projects. As of December 31, 2017, there were \$2.9 million of borrowings outstanding under the secured revolving construction credit facility.

#### Senior Notes

As of December 31, 2017, we had outstanding \$7.6 billion aggregate principal amount of senior notes issued by our subsidiary, Ventas Realty, Limited Partnership ("Ventas Realty") (\$3.9 billion of which was co-issued by Ventas Realty's wholly owned subsidiary, Ventas Capital Corporation), approximately \$75.4 million aggregate principal amount of senior notes issued by Nationwide Health Properties, Inc. ("NHP") and assumed by our subsidiary, Nationwide Health Properties, LLC ("NHP LLC"), as successor to NHP, in connection with our acquisition of NHP, and C\$1.2 billion aggregate principal amount of senior notes issued by our subsidiary, Ventas Canada Finance Limited. All of the senior notes issued by Ventas Realty and Ventas Canada Finance Limited are unconditionally guaranteed by Ventas, Inc.

In May 2016, Ventas Realty issued and sold \$400.0 million aggregate principal amount of 3.125% senior notes due 2023 at a public offering price equal to 99.343% of par, for total proceeds of \$397.4 million before the underwriting discount and expenses.

In June 2016, we redeemed \$455.5 million aggregate principal amount then outstanding of our 1.55% senior notes due September 2016 at a public offering price of 100.335% of par, plus accrued and unpaid interest to the redemption date, and recognized a loss on extinguishment of debt of \$2.1 million. The redemption was funded using proceeds from our May 2016 senior note issuance, cash on hand and borrowings under our unsecured revolving credit facility. In July 2016, we repaid the remaining balance then outstanding of our 1.55% senior notes due September 2016 of \$94.5 million and recognized a loss on extinguishment of debt of \$0.3 million.

In September 2016, Ventas Realty issued and sold \$450.0 million aggregate principal amount of 3.25% senior notes due 2026 at a public offering price equal to 99.811% of par, for total proceeds of \$449.1 million before the underwriting discount and expenses.

In March 2017, Ventas Realty issued and sold \$400.0 million aggregate principal amount of 3.100% senior notes due 2023 at a public offering price equal to 99.280% of par, for total proceeds of \$397.1 million before the underwriting discount and expenses, and \$400.0 million aggregate principal amount of 3.850% senior notes due 2027 at a public offering price equal to 99.196% of par, for total proceeds of \$396.8 million before the underwriting discount and expenses.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In April 2017, we repaid in full, at par, \$300.0 million aggregate principal amount then outstanding of our 1.250% senior notes due 2017 upon maturity.

In June 2017, Ventas Canada Finance Limited issued and sold C\$275.0 million aggregate principal amount of 2.55% senior notes, Series D due 2023 at a price equal to 99.954% of par, for total proceeds of C\$274.9 million before the agent fees and expenses. The notes were offered on a private placement basis in Canada. We used part of the proceeds to repay C\$124.4 million on our unsecured term loan due 2019.

Ventas Realty's senior notes are part of our and Ventas Realty's general unsecured obligations, ranking equal in right of payment with all of our and Ventas Realty's existing and future senior obligations and ranking senior in right of payment to all of our and Ventas Realty's existing and future subordinated indebtedness. However, Ventas Realty's senior notes are effectively subordinated to our and Ventas Realty's secured indebtedness, if any, to the extent of the value of the assets securing that indebtedness. Ventas Realty's senior notes are also structurally subordinated to the preferred equity and indebtedness, whether secured or unsecured, of our subsidiaries (other than Ventas Realty and, with respect to those senior notes co-issued by Ventas Capital Corporation, Ventas Capital Corporation).

Ventas Canada Finance Limited's senior notes are part of our and Ventas Canada Finance Limited's general unsecured obligations, ranking equal in right of payment with all of Ventas Canada Finance Limited's existing and future subordinated indebtedness. However, Ventas Canada Finance Limited's senior notes are effectively subordinated to our and Ventas Canada Finance Limited's secured indebtedness, if any, to the extent of the value of the assets securing that indebtedness. Ventas Canada Finance Limited's senior notes are also structurally subordinated to the preferred equity and indebtedness, whether secured or unsecured, of our subsidiaries (other than Ventas Canada Finance Limited).

NHP LLC's senior notes are part of NHP LLC's general unsecured obligations, ranking equal in right of payment with all of NHP LLC's existing and future senior obligations and ranking senior to all of NHP LLC's existing and future subordinated indebtedness. However, NHP LLC's senior notes are effectively subordinated to NHP LLC's secured indebtedness, if any, to the extent of the value of the assets securing that indebtedness. NHP LLC's senior notes are also structurally subordinated to the preferred equity and indebtedness, whether secured or unsecured, of its subsidiaries.

Ventas Realty, Ventas Canada Finance Limited and NHP LLC may redeem each series of their respective senior notes (other than NHP LLC's 6.90% senior notes due 2037 and 6.59% senior notes due 2038), in whole at any time or in part from time to time, prior to maturity at the redemption prices set forth in the applicable indenture (which include, in many instances, a make-whole premium), plus, in each case, accrued and unpaid interest thereon to the redemption date.

NHP LLC's 6.90% senior notes due 2037 are subject to repurchase at the option of the holders, at par, on October 1, 2027, and its 6.59% senior notes due 2038 are subject to repurchase at the option of the holders, at par, on July 7 in each of 2018, 2023 and 2028.

#### Mortgages

At December 31, 2017, we had 88 mortgage loans outstanding in the aggregate principal amount of \$1.3 billion and secured by 88 of our properties. Of these loans, 77 loans in the aggregate principal amount of \$1.0 billion bear interest at fixed rates ranging from 3.0% to 8.6% per annum, and 11 loans in the aggregate principal amount of \$298.0 million bear interest at variable rates ranging from 1.1% to 4.6% per annum as of December 31, 2017. At December 31, 2017, the weighted average annual rate on our fixed rate mortgage loans was 5.2%, and the weighted average annual rate on

our variable rate mortgage loans was 2.9%. Our mortgage loans had a weighted average maturity of 5.5 years as of December 31, 2017.

During the years ended December 31, 2017, 2016 and 2015, we repaid in full mortgage loans in the aggregate principal amount of \$411.4 million, \$337.8 million and \$461.9 million, respectively.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Scheduled Maturities of Borrowing Arrangements and Other Provisions

As of December 31, 2017, our indebtedness had the following maturities:

	Principal Amount Due at Maturity	Unsecured Revolving Credit Facility (1)	Scheduled Periodic Amortization	Total Maturities
	(In thousands	s)		
2018	\$785,871	\$—	\$ 21,576	\$807,447
2019	1,330,572		15,759	1,346,331
2020	1,451,587		12,910	1,464,497
2021	772,838	535,832	11,505	1,320,175
2022	1,419,392		9,878	1,429,270
Thereafter (2)	4,910,954		86,959	4,997,913
Total maturities	\$10,671,214	\$535,832	\$ 158,587	\$11,365,633

- (1) At December 31, 2017, we had \$81.4 million of unrestricted cash and cash equivalents, for \$454.5 million of net borrowings outstanding under our unsecured revolving credit facility.

  Includes \$52.4 million aggregate principal amount of 6.90% senior notes due 2037 that is subject to repurchase, at
- (2) the option of the holders, on October 1, 2027, and \$23.0 million aggregate principal amount of 6.59% senior notes due 2038 that is subject to repurchase, at the option of the holders, on July 7 in each of 2018, 2023 and 2028.

The instruments governing our outstanding indebtedness contain covenants that limit our ability and the ability of certain of our subsidiaries to, among other things: (i) incur debt; (ii) make certain dividends, distributions and investments; (iii) enter into certain transactions; and/or (iv) merge, consolidate or sell certain assets. Ventas Realty's and Ventas Canada Finance Limited's senior notes also require us and our subsidiaries to maintain total unencumbered assets of at least 150% of our unsecured debt. Our credit facilities also require us to maintain certain financial covenants pertaining to, among other things, our consolidated total leverage, secured debt, unsecured debt, fixed charge coverage and net worth.

As of December 31, 2017, we were in compliance with all of these covenants.

#### Derivatives and Hedging

In the normal course of our business, interest rate fluctuations affect future cash flows under our variable rate debt obligations, loans receivable and marketable debt securities and foreign currency exchange rate fluctuations affect our operating results. We follow established risk management policies and procedures, including the use of derivative instruments, to mitigate the impact of these risks.

For interest rate exposures, we use derivatives primarily to fix the rate on our variable rate debt and to manage our borrowing costs. We do not use derivative instruments for trading or speculative purposes, and we have a policy of entering into contracts only with major financial institutions based upon their credit ratings and other factors. When considered together with the underlying exposure that the derivative is designed to hedge, we do not expect that the use of derivatives in this manner would have any material adverse effect on our future financial condition or results of operations.

As of December 31, 2017, our variable rate debt obligations of \$1.9 billion reflect, in part, the effect of \$549.9 million notional amount of interest rate swaps with maturities ranging from March 2018 to January 2023 that effectively

convert fixed rate debt to variable rate debt. As of December 31, 2017, our fixed rate debt obligations of \$9.4 billion reflect, in part, the effect of \$250.9 million notional amount of interest rate swaps with maturities ranging from October 2018 to September 2027, in each case that effectively convert variable rate debt to fixed rate debt.

In February 2016, we entered into a \$200 million notional amount interest rate swap with a maturity of August 3, 2020 that effectively converts LIBOR-based floating rate debt to fixed rate debt, setting LIBOR at 1.132% through the maturity date of the swap.

In July 2016, we entered into \$225 million notional forward starting swaps that reduced our exposure to fluctuations in interest rates between July and the September issuance of 3.25% senior notes due 2026. On the issuance date, we realized a gain of \$1.9 million from these swaps that is being recognized over the life of the notes using an effective interest method.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In January and February 2017, we entered into a total of \$275 million of notional forward starting swaps with an effective date of April 3, 2017 that reduced our exposure to fluctuations in interest rates related to changes in rates between the trade dates of the swaps and the forecasted issuance of long-term debt. The rate on the notional amounts was locked at a weighted average rate of 2.33%. In March 2017, these swaps were terminated in conjunction with the issuance of the 3.850% senior notes due 2027, which resulted in a \$0.8 million gain that is being recognized over the life of the notes using the effective interest method.

In March 2017, we entered into interest rate swaps totaling a notional amount of \$400 million with a maturity of January 15, 2023, effectively converting fixed rate debt to three month LIBOR-based floating rate debt. As a result, we will receive a fixed rate on the swap of 3.10% and will pay a floating rate equal to three month LIBOR plus a weighted average swap spread of 0.98%.

In June 2017, we entered into a total of \$125 million of notional forward starting swaps with an effective date of January 15, 2018 and a maturity of January 15, 2028, that reduced our exposure to fluctuations in interest rates related to changes in rates between the trade dates of the swaps and the forecasted issuance of long-term debt. The rate on the notional amounts was locked at a weighted average rate of 2.1832%.

In December 2017, we entered into a total of \$75 million of notional forward starting swaps with an effective date of February 15, 2018 and a maturity of February 15, 2028, that reduced our exposure to fluctuations in interest rates related to changes in rates between the trade dates of the swaps and the forecasted issuance of long-term debt. The rate on the notional amounts was locked at a weighted average rate of 2.3705%.

#### Unamortized Fair Value Adjustment

As of December 31, 2017, the unamortized fair value adjustment related to the long-term debt we assumed in connection with various acquisitions was \$12.1 million and will be recognized as effective yield adjustments over the remaining terms of the instruments. The estimated aggregate amortization of the fair value adjustment related to long-term debt, which is reflected as a reduction of interest expense, was \$5.8 million for the year ended December 31, 2017. For each of the next five years the estimated aggregate amortization of the fair value adjustment will be as follows:

Estimated Aggregate Amortization (In thousands) 2018\$ 2,821 20192,105 20201,664 20211,058 2022646

#### NOTE 11—FAIR VALUES OF FINANCIAL INSTRUMENTS

As of December 31, 2017 and 2016, the carrying amounts and fair values of our financial instruments were as follows:

	Amount	Fair Value	2016 Carrying Amount	Fair Value
	(In thous	ands)		
Assets:				
Cash and cash equivalents	\$81,355	\$ 81,355	\$286,707	\$ 286,707
Secured mortgage loans and other, net	1,291,69	41,286,322	646,972	655,981
Non-mortgage loans receivable, net	59,857	58,849	52,544	53,626
Government-sponsored pooled loan investments	54,665	54,665	55,049	55,049
Derivative instruments	7,248	7,248	3,302	3,302
Liabilities:				
Senior notes payable and other debt, gross	11,365,6	331,600,750	11,190,91	41,369,440
Derivative instruments	5,435	5,435	2,316	2,316
Redeemable OP Unitholder Interests	146,252	146,252	177,177	177,177

For a discussion of the assumptions considered, refer to "NOTE 2—ACCOUNTING POLICIES." The use of different market assumptions and estimation methodologies may have a material effect on the reported estimated fair value amounts. Accordingly, the estimates presented above are not necessarily indicative of the amounts we would realize in a current market exchange.

#### NOTE 12—STOCK-BASED COMPENSATION

#### **Compensation Plans**

We currently have: four plans under which outstanding options to purchase common stock, shares of restricted stock or restricted stock units have been, or may in the future be, granted to our officers, employees and non-employee directors (the 2000 Incentive Compensation Plan (Employee Plan), the 2006 Incentive Plan, the 2006 Stock Plan for Directors, and the 2012 Incentive Plan); one plan under which executive officers may receive common stock in lieu of compensation (the Executive Deferred Stock Compensation Plan); and one plan under which certain non-employee directors have received or may receive common stock in lieu of director fees (the Nonemployee Directors' Deferred Stock Compensation Plan). These plans are referred to collectively as the "Plans."

During the year ended December 31, 2017, we were permitted to issue shares and grant options, restricted stock and restricted stock units only under the Executive Deferred Stock Compensation Plan, the Nonemployee Directors' Deferred Stock Compensation Plan and the 2012 Incentive Plan. The 2006 Incentive Plan and the 2006 Stock Plan for Directors (collectively, the "2006 Plans") expired on December 31, 2012, and no additional grants were permitted under those Plans after that date.

The number of shares initially reserved for issuance and the number of shares available for future grants or issuance under these Plans as of December 31, 2017 were as follows:

Executive Deferred Stock Compensation Plan—0.6 million shares were reserved initially for issuance to our executive officers in lieu of the payment of all or a portion of their salary, at their option, and 0.6 million shares were available for future issuance as of December 31, 2017.

Nonemployee Directors' Deferred Stock Compensation Plan—0.6 million shares were reserved initially for issuance to nonemployee directors in lieu of the payment of all or a portion of their retainer and meeting fees, at their option, and 0.5 million shares were available for future issuance as of December 31, 2017.

2012 Incentive Plan—10.5 million shares (plus the number of shares or options outstanding under the 2006 Plans as of December 31, 2012 that were or are subsequently forfeited or expire unexercised) were reserved initially for grants or issuance to employees and non-employee directors, and 4.1 million shares (plus the number of shares or options outstanding under the 2006 Plans as of December 31, 2017 that were or are subsequently forfeited or expire unexercised) were available for future issuance as of December 31, 2017.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Outstanding options issued under the Plans are exercisable at the market price on the date of grant, expire ten years from the date of grant, and vest or have vested over periods of two or three years. If provided in the applicable Plan or award agreement, the vesting of stock options may accelerate upon a change of control (as defined in the applicable Plan) of Ventas, Inc. and other specified events.

On January 18, 2017, the Executive Compensation Committee (the "Compensation Committee") of our Board of Directors approved a 2017 long-term incentive compensation program for our named executive officers (the "2017 LTIP") pursuant to the 2012 Incentive Plan. Several changes were made covering 2017, including: (1) in prior years, long-term incentive compensation awards were granted following and based on the satisfaction of specified performance goals (i.e., "retrospective"), and in 2017, performance-based awards made pursuant to the 2017 LTIP generally will be earned at a higher or lower level based on future performance (i.e., "prospective"); and (2) certain transition awards and modified vesting provisions apply. Under the 2017 LTIP, the aggregate target award value for each named executive officer is allocated such that 60% of the value is performance-based, in the form of performance-based restricted stock units, and 40% of the value is in the form of time-based restricted stock units. The Compensation Committee eliminated qualitative or discretionary goals from the 2017 LTIP, which previously comprised 50% of the award opportunity.

### **Stock Options**

In determining the estimated fair value of our stock options as of the date of grant, we used the Black-Scholes option pricing model with the following assumptions:

	2017	2016	2015
Risk-free interest rate	1.69-1.87%	0.93-1.27%	1.02 - 1.38%
Dividend yield	6.00 %	5.50 %	5.00 %
Volatility factors of the expected market price for our common stock	21.5-21.6%	19.1-20.6%	19.0 - 20.0%
Weighted average expected life of options	4.0 years	4.0 years	4.0 years
FF1 6.11 : : : : : : : : : : : : : : : : : :			

The following is a summary of stock option activity in 2017:

		Weighted Average Exercise Price	Weighted Average Remaining Contractual Life (years)	Intrinsic Value (\$000's)
Outstanding as of December 31, 2016	3,805	\$ 56.05		
Options granted	1,626	61.93		
Options exercised	(349)	46.70		
Options forfeited	(57)	58.87		
Outstanding as of December 31, 2017	5,025	58.57	7.2	\$19,522
Exercisable as of December 31, 2017	3,407	\$ 57.01	6.5	\$18,602

Compensation costs for all share-based awards are based on the grant date fair value and are recognized on a straight-line basis during the requisite service periods, with charges recorded in general and administrative expenses. Compensation costs related to stock options for the years ended December 31, 2017, 2016 and 2015 were \$4.8 million, \$6.2 million and \$4.2 million, respectively.

As of December 31, 2017, we had \$2.9 million of total unrecognized compensation cost related to non-vested stock options granted under the Plans. We expect to recognize that cost over a weighted average period of 1.20 years. The weighted average grant date fair value per share of options issued during the years ended December 31, 2017, 2016 and 2015 was \$5.23, \$4.73 and \$5.89, respectively.

Aggregate proceeds received from options exercised under the Plans for the years ended December 31, 2017, 2016 and 2015 were \$16.3 million, \$20.4 million and \$6.4 million, respectively. The total intrinsic value at exercise of options exercised during the years ended December 31, 2017, 2016 and 2015 was \$7.0 million, \$8.0 million and \$4.7 million, respectively. There was no deferred income tax benefit for stock options exercised.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### Restricted Stock and Restricted Stock Units

We recognize the fair value of shares of restricted stock and restricted stock units on the grant date of the award as stock-based compensation expense over the requisite service period, with charges to general and administrative expenses of \$21.7 million, \$14.7 million and \$15.2 million in 2017, 2016 and 2015, respectively. Restricted stock and restricted stock units generally vest over periods ranging from two to five years. If provided in the applicable Plan or award agreement, the vesting of restricted stock and restricted stock units may accelerate upon a change of control (as defined in the applicable Plan) of Ventas and other specified events.

A summary of the status of our non-vested restricted stock and restricted stock units as of December 31, 2017, and changes during the year ended December 31, 2017 follows:

changes during the jear character		, =01, 10110		
		Weighted		Weighted
	Dagtmigtad	Average	Restricted	Average
		Grant	Stock	Grant
	283	Date	Units	Date
	(000 S)	Fair	(000's)	Fair
		Value		Value
Nonvested at December 31, 2016	312	\$ 57.29	15	\$ 58.70
Granted	283	59.99	409	62.07
Vested	(258)	58.82	(10 )	59.59
Forfeited	(18)	58.95	_	_
Nonvested at December 31, 2017	319	\$ 58.36	414	\$ 62.01

As of December 31, 2017, we had \$22.5 million of unrecognized compensation cost related to non-vested restricted stock and restricted stock units under the Plans. We expect to recognize that cost over a weighted average period of 1.54 years. The total fair value at the vesting date for restricted stock and restricted stock units that vested during the years ended December 31, 2017, 2016 and 2015 was \$16.6 million, \$13.9 million and \$18.3 million, respectively.

#### Employee and Director Stock Purchase Plan

We have in effect an Employee and Director Stock Purchase Plan ("ESPP") under which our employees and directors may purchase shares of our common stock at a discount. Pursuant to the terms of the ESPP, on each purchase date, participants may purchase shares of common stock at a price not less than 90% of the market price on that date (with respect to the employee tax-favored portion of the plan) and not less than 95% of the market price on that date (with respect to the additional employee and director portion of the plan). We initially reserved 3.0 million shares for issuance under the ESPP. As of December 31, 2017, 0.1 million shares had been purchased under the ESPP and 2.9 million shares were available for future issuance.

### Employee Benefit Plan

We maintain a 401(k) plan that allows eligible employees to defer compensation subject to certain limitations imposed by the Code. In 2017, we made contributions for each qualifying employee of up to 3.5% of his or her salary, subject to certain limitations. During 2017, 2016 and 2015, our aggregate contributions were approximately \$1.4 million, \$1.3 million and \$1.2 million, respectively.

## NOTE 13—INCOME TAXES

We have elected to be taxed as a REIT under the applicable provisions of the Code for every year beginning with the year ended December 31, 1999. We have also elected for certain of our subsidiaries to be treated as TRS entities, which are subject to federal, state and foreign income taxes. All entities other than the TRS entities are collectively referred to as the "REIT" within this Note. Certain REIT entities are subject to foreign income tax.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Although we intend to continue to operate in a manner that will enable us to qualify as a REIT, such qualification depends upon our ability to meet, on a continuing basis, various distribution, stock ownership and other tests. During the years ended December 31, 2017, 2016 and 2015, our tax treatment of distributions per common share was as follows:

	2017	2016	2015
Tax treatment of distributions:			
Ordinary income	\$1.02814	\$2.68216	\$3.02368
Qualified ordinary income	0.00337	0.05794	0.01632
Long-term capital gain	1.07836	0.11613	_
Unrecaptured Section 1250 gain	0.21513	0.10877	_
Distribution reported for 1099-DIV purposes	\$2.32500	\$2.96500	\$3.04000
Add: Dividend declared in current year and taxable in following year	0.79000	_	_
Distribution declared per common share outstanding	\$3.11500	\$2.96500	\$3.04000

We believe we have met the annual REIT distribution requirement by payment of at least 90% of our estimated taxable income for 2017, 2016 and 2015. Our consolidated benefit for income taxes for the years ended December 31, 2017, 2016 and 2015 was as follows:

	2017	2016	2015
	(In thousar	nds)	
Current - Federal	\$(5,672)	\$(2,991)	\$138
Current - State	1,119	1,241	1,453
Deferred - Federal	(54,396)	(19,539)	(25,962)
Deferred - State	3,237	(3,634)	(3,054)
Current - Foreign	2,307	1,067	953
Deferred - Foreign	(6,394 )	(7,487)	(12,812)
Total	\$(59,799)	\$(31,343)	\$(39,284)

The 2017 income tax benefit is primarily due to accounting for the Tax Cuts and Jobs Act of 2017 (the "2017 Tax Act"), specifically a \$64.5 million benefit from the reduced U.S. federal corporate tax rate on net deferred tax liabilities and an offsetting expense of \$23.3 million to establish a valuation allowance on deferred interest carryforwards, losses of certain TRS entities and the release of a tax reserve. The 2016 income tax benefit was due primarily to losses of certain TRS entities, the reversal of a net deferred tax liability at one TRS and the release of a tax reserve.

Although the TRS entities have paid minimal cash federal income taxes for the year ended December 31, 2017, their federal income tax liabilities may increase in future years as we exhaust net operating loss ("NOL") carryforwards and as our senior living and other business segments grow. Such increases could be significant.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

A reconciliation of income tax expense and benefit, which is computed by applying the federal corporate tax rate for the years ended December 31, 2017, 2016 and 2015, to the income tax benefit is as follows:

	2017	2016	2015	
	(In thousa	ands)		
Tax at statutory rate on earnings from continuing operations before unconsolidated entities, noncontrolling interest and income taxes	\$204,742	\$181,478	\$123,086	
State income taxes, net of federal benefit	(1,115	) (1,022	) (657 )	
Increase in valuation allowance from ordinary operations	8,237	3,921	20,978	
Decrease in ASC 740 income tax liability	(4,750	) (3,582	) (462	
Tax at statutory rate on earnings not subject to federal income taxes	(231,379	) (209,204	) (185,648 )	
Foreign rate differential and foreign taxes	6,407	2,094	3,095	
Change in tax status of TRS	(690	) (5,629	) —	
Effect of the 2017 Tax Act	(41,212	) —	_	
Other differences	(39	) 601	324	
Income tax benefit	\$(59,799	) \$(31,343	) \$(39,284)	

Tax Cuts and Jobs Act of 2017

On December 22, 2017, the 2017 Tax Act was signed into law making significant changes to the Internal Revenue Code. The changes to existing U.S. tax laws as a result of the 2017 Tax Act, which we believe have the most significant impact on the Company's federal income taxes are as follows:

The 2017 Tax Act reduces the corporate tax rate to 21%, effective January 1, 2018. Consequently, the Company's deferred tax assets and liabilities were remeasured to reflect the reduction in the U.S. corporate income tax rate. We have recorded a decrease related to TRS net deferred tax liabilities of \$19.9 million and a decrease to the associated valuation allowances of \$44.6 million, with a corresponding net adjustment to deferred income tax benefit of \$64.5 million for the year ended December 31, 2017.

The 2017 Tax Act amended the interest expense limitation rules applicable to business entities. An election is available under the 2017 Tax Act to be excluded from the new interest limitation provision for "real property trade or businesses." We have made a reasonable estimate that the new interest limitation rules may disallow the deferred interest carried forward under the rules prior to the 2017 Tax Act. Consequently, we have recorded a provisional adjustment of \$23.3 million for the entire deferred tax asset related to the existing deferred interest carryforward. We will recognize any changes to provisional amounts as we continue to analyze the existing statute or as additional guidance becomes available. We expect to complete our analysis of the provisional amounts by the end of 2018.

The 2017 Tax Act requires a one-time transition tax on the mandatory deemed repatriation of cumulative foreign earnings as of December 31, 2017. The Company believes that no such tax will be due as there are no accumulated foreign earnings applicable to the mandatory deemed repatriation.

We did not identify items for which the income tax effects of the 2017 Tax Act have not been completed and a reasonable estimate could not be determined as of December 31, 2017. Our analysis of the 2017 Tax Act may be impacted by new legislation, the Congressional Joint Committee Staff, Treasury, or other guidance. Based on the 2017 Tax Act as enacted, we do not believe there will be further material impacts to the financial statements related to the other 2017 Tax Act provisions but cannot assure you as to the outcome of this matter.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Each TRS is a tax paying component for purposes of classifying deferred tax assets and liabilities. The tax effects of temporary differences and carryforwards included in the net deferred tax liabilities at December 31, 2017, 2016 and 2015 are summarized as follows:

	2017	2016	2015
	(In thousand	ds)	
Property, primarily differences in depreciation and amortization, the tax basis of land assets and the treatment of interests and certain costs	\$(300,395)	\$(409,803)	\$(413,566)
Operating loss and interest deduction carryforwards	146,732	195,415	180,575
Expense accruals and other	12,890	18,185	14,624
Valuation allowance	(109,319)	(120,438)	(120,015)
Net deferred tax liabilities	\$(250,092)	\$(316,641)	\$(338,382)

We established beginning net deferred tax assets and liabilities related to temporary differences between the financial reporting and the tax bases of assets acquired and liabilities assumed (primarily property, intangible and related assets, net of NOL carryforwards), for the years ended December 31, 2017, 2016, and 2015, in connection with the following acquisitions:

	2017	2016	2015
	(In thousa	ands)	
2015 HCT acquisition	<b>\$</b> —	<b>\$</b> —	\$(32,336)
2015 UK acquisition			(18,569)
2016 Life Sciences Acquisition	19,262	(9,446)	
2017 miscellaneous acquisitions	(4,510)		
Established beginning deferred tax assets or liabilities	\$14,752	\$(9,446)	\$(50,905)

Our net deferred tax liability decreased \$66.5 million during 2017 primarily due to accounting for the 2017 Tax Act, specifically a \$64.5 million benefit from the reduced U.S. federal corporate tax rate on net deferred tax liabilities and an offsetting expense of \$23.3 million to establish a provisional adjustment on deferred interest carryforwards, the impact of TRS operating losses, currency translation adjustments, and purchase accounting adjustments. Our net deferred tax liability decreased \$21.7 million during 2016 primarily due to the reversal of a net deferred tax liability at one TRS and the impact of TRS operating losses and currency translation adjustments, offset by \$9.4 million of recorded deferred tax liability as a result of the Life Sciences Acquisition.

Due to uncertainty regarding the realization of certain deferred tax assets, we have established valuation allowances, primarily in connection with the NOL carryforwards related to certain TRSs. The amounts related to NOLs at the TRS entities for 2017, 2016, and 2015 are \$67.1 million, \$84.7 million and \$85.5 million, respectively.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

A rollforward of valuation allowances, for the years ended December 31, 2017, 2016 and 2015, is as follows:

	2017	2016	2015
	(In thousar	nds)	
Beginning Balance	\$120,438	\$120,015	\$97,550
Additions:			
Purchase accounting	_	_	1,002
Expenses <sup>(1)</sup>	9,277	6,589	21,375
Subtractions:			
Deductions <sup>(1)</sup>	(1,040 )	(2,668)	(397)
Effect of the 2017 Tax Act	(21,321)		
State income tax, net of federal impact	956	536	529
Other activity (not resulting in expense or deduction)	1,009	(4,034)	(44)
Ending balance	\$109,319	\$120,438	\$120,015

Generally, Expenses and Deductions are increases and decreases, respectively, in TRS valuation allowances, the latter being through utilization or release. The net amount equals the increase in valuation allowance on the reconciliation of income tax expense and benefit schedule above.

We are subject to corporate level taxes ("built-in gains tax") for any asset dispositions during the five-year period immediately after the assets were owned by a C corporation (either prior to our REIT election, through stock acquisition or merger). The amount of income potentially subject to built-in gains tax is generally equal to the lesser of the excess of the fair value of the asset over its adjusted tax basis as of the date it became a REIT asset or the actual amount of gain. Some, but not all, future gains could be offset by available NOL carryforwards.

At December 31, 2017, 2016 and 2015, the REIT had NOL carryforwards of \$625.8 million, \$1.1 billion and \$1.1 billion, respectively. Additionally, the REIT has \$14.4 million of federal income tax credits that were carried over from acquisitions. These amounts can be used to offset future taxable income (and/or taxable income for prior years if an audit determines that tax is owed), if any. The REIT will be entitled to utilize NOLs and tax credit carryforwards only to the extent that REIT taxable income exceeds our deduction for dividends paid. Certain NOL and credit carryforwards are limited as to their utilization by Section 382 of the Code. The remaining REIT carryforwards begin to expire in 2024.

For the years ended December 31, 2017 and 2016, the net difference between tax bases and the reported amount of REIT assets and liabilities for federal income tax purposes was approximately \$4.1 billion and \$4.4 billion, respectively, less than the book bases of those assets and liabilities for financial reporting purposes.

Generally, we are subject to audit under the statute of limitations by the Internal Revenue Service ("IRS") for the year ended December 31, 2014 and subsequent years and are subject to audit by state taxing authorities for the year ended December 31, 2013 and subsequent years. We are subject to audit generally under the statutes of limitation by the Canada Revenue Agency and provincial authorities with respect to the Canadian entities for the year ended December 31, 2013 and subsequent years. We are also subject to audit in Canada for periods subsequent to the acquisition, and certain prior periods, with respect to entities acquired in 2014 from Holiday Retirement. We are subject to audit in the United Kingdom generally for the periods ended in and subsequent to 2016.

The following table summarizes the activity related to our unrecognized tax benefits:

2017	•	2016	
(In th	nousands)		
\$	20,950	\$	24,135

Balance as of						
January 1						
Additions to tax						
positions related to	648			222		
prior years						
Subtractions to tax						
positions related to	(497		)			
prior years						
Subtractions to tax						
positions as a result of the lapse of the statute	· (4 336		)	(3,407		`
the lapse of the statute	(4,330		)	(3,407		,
of limitations						
Balance as of	\$	16,765		\$	20,950	
December 31	Ψ	10,703		ψ	20,930	

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Included in these unrecognized tax benefits of \$16.8 million and \$21.0 million at December 31, 2017 and 2016, respectively, were \$15.0 million and \$19.3 million of tax benefits at December 31, 2017 and 2016, respectively, that, if recognized, would reduce our annual effective tax rate. We accrued interest of \$0.2 million related to the unrecognized tax benefits during 2017, but no penalties. We expect our unrecognized tax benefits to decrease by \$2.6 million during 2018, as a result of the lapse of the statute of limitations.

As a part of the transfer pricing structure in the normal course of business, the REIT enters into transactions with certain TRSs, such as leasing transactions, other capital financing and allocation of general and administrative costs, which transactions are intended to comply with Internal Revenue Service and foreign tax authority transfer pricing rules.

### NOTE 14—COMMITMENTS AND CONTINGENCIES

Proceedings against Tenants, Operators and Managers

From time to time, Atria, Sunrise, Brookdale Senior Living, Ardent, Kindred and our other tenants, operators and managers are parties to certain legal actions, regulatory investigations and claims arising in the conduct of their business and operations. Even though we generally are not party to these proceedings, the unfavorable resolution of any such actions, investigations or claims could, individually or in the aggregate, materially adversely affect such tenants', operators' or managers' liquidity, financial condition or results of operations and their ability to satisfy their respective obligations to us, which, in turn, could have a Material Adverse Effect on us.

### Proceedings Indemnified and Defended by Third Parties

From time to time, we are party to certain legal actions, regulatory investigations and claims for which third parties are contractually obligated to indemnify, defend and hold us harmless. The tenants of our triple-net leased properties and, in some cases, their affiliates are required by the terms of their leases and other agreements with us to indemnify, defend and hold us harmless against certain actions, investigations and claims arising in the course of their business and related to the operations of our triple-net leased properties. In addition, third parties from whom we acquired certain of our assets and, in some cases, their affiliates are required by the terms of the related conveyance documents to indemnify, defend and hold us harmless against certain actions, investigations and claims related to the acquired assets and arising prior to our ownership or related to excluded assets and liabilities. In some cases, a portion of the purchase price consideration is held in escrow for a specified period of time as collateral for these indemnification obligations. We are presently being defended by certain tenants and other obligated third parties in these types of matters. We cannot assure you that our tenants, their affiliates or other obligated third parties will continue to defend us in these matters, that our tenants, their affiliates or other obligated third parties will have sufficient assets, income and access to financing to enable them to satisfy their defense and indemnification obligations to us or that any purchase price consideration held in escrow will be sufficient to satisfy claims for which we are entitled to indemnification. The unfavorable resolution of any such actions, investigations or claims could, individually or in the aggregate, materially adversely affect our tenants' or other obligated third parties' liquidity, financial condition or results of operations and their ability to satisfy their respective obligations to us, which, in turn, could have a Material Adverse Effect on us.

Proceedings Arising in Connection with Senior Living and Office Operations; Other Litigation

From time to time, we are party to various legal actions, regulatory investigations and claims (some of which may not be insured and some of which may allege large damage amounts) arising in connection with our senior living and

office operations or otherwise in the course of our business. In limited circumstances, the manager of the applicable seniors housing community, MOB or life science and innovation center may be contractually obligated to indemnify, defend and hold us harmless against such actions, investigations and claims. It is the opinion of management that, except as otherwise set forth in this Note 14, that the disposition of any such actions, investigations and claims that are currently pending will not, individually or in the aggregate, have a Material Adverse Effect on us. However, regardless of their merits, we may be forced to expend significant financial resources to defend and resolve these matters. We are unable to predict the ultimate outcome of these actions, investigations and claims, and if management's assessment of our liability with respect thereto is incorrect, such actions, investigations and claims could have a Material Adverse Effect on us.

### Certain Obligations, Liabilities and Litigation

We may be subject to various obligations, liabilities and litigation assumed in connection with or arising out of our acquisitions or otherwise arising in connection with our business, some of which may be indemnifiable by third parties. If these liabilities are greater than expected or were not known to us at the time of acquisition, if we are not entitled to indemnification,

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

or if the responsible third party fails to indemnify us, such obligations, liabilities and litigation could have a Material Adverse Effect on us. In addition, in connection with the sale or leasing of our properties, we may incur various obligations and liabilities, including indemnification obligations to the buyer or tenant, relating to the operations of those properties, which could have a Material Adverse Effect on us.

### Other

With respect to certain of our properties, we are subject to operating and ground lease obligations that generally require fixed monthly or annual rent payments and may include escalation clauses and renewal options. These leases have terms that expire during the next 84 years, excluding extension options.

As of December 31, 2017, our future minimum lease obligations under non-cancelable operating and ground leases were as follows:

Lease **Payments** (In thousands) \$27,498 2018 23,953 2019 2020 23,206 2021 22,651 2022 17,738 Thereafter 623,462 Total \$738,508

## NOTE 15—EARNINGS PER SHARE

The following table shows the amounts used in computing our basic and diluted earnings per common share:

	For the Year Ended December 31,		
	2017	2016	2015
	(In thousand	s, except pe	r share
	amounts)		
Numerator for basic and diluted earnings per share:			
Income from continuing operations	\$643,949	\$554,209	\$389,539
Discontinued operations	(110)	(922)	11,103
Gain on real estate dispositions	717,273	98,203	18,580
Net income	1,361,112	651,490	419,222
Net income attributable to noncontrolling interests	4,642	2,259	1,379
Net income attributable to common stockholders	\$1,356,470	\$649,231	\$417,843
Denominator:			
Denominator for basic earnings per share—weighted average shares	355,326	344,703	330,311
Effect of dilutive securities:			
Stock options	494	569	360
Restricted stock awards	265	176	41
OP Unitholder interests	2,481	2,942	3,295
Denominator for diluted earnings per share—adjusted weighted average share	e\$358,566	348,390	334,007
Basic earnings per share:			
Income from continuing operations	\$1.81	\$1.61	\$1.18

Net income attributable to common stockholders	3.82	1.88	1.26
Diluted earnings per share:			
Income from continuing operations	\$1.80	\$1.59	\$1.17
Net income attributable to common stockholders	3.78	1.86	1.25
123			

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

There were 3.0 million, 1.4 million and 0.9 million anti-dilutive options outstanding for the years ended December 31, 2017, 2016 and 2015, respectively.

### NOTE 16—PERMANENT AND TEMPORARY EQUITY

### Capital Stock

During the year ended December 31, 2017, we issued and sold 1.1 million shares of common stock under our "at-the-market" ("ATM") equity offering program for aggregate net proceeds of \$73.9 million, after sales agent commissions. As of December 31, 2017, approximately \$155.6 million of our common stock remained available for sale under our ATM equity offering program.

For the year ended December 31, 2016, we issued and sold a total of 18.9 million shares of our common stock under our ATM equity offering program and public offerings. Aggregate net proceeds for these activities were \$1.3 billion, after sales agent commissions. We used the proceeds to fund a portion of the Life Sciences Acquisition, for working capital and other general corporate purposes. See "NOTE 4—ACQUISITIONS OF REAL ESTATE PROPERTY" for additional information.

In January 2015, in connection with the HCT acquisition, we issued approximately 28.4 million shares of our common stock and 1.1 million Class C Units that were redeemable for our common stock.

For the year ended December 31, 2015, we issued and sold a total of 7.2 million shares of common stock under our ATM equity offering program for aggregate net proceeds of \$491.6 million, after sales agent commissions.

## **Excess Share Provision**

In order to preserve our ability to maintain REIT status, our Charter provides that if a person acquires beneficial ownership of more than 9% of our outstanding common stock or 9.9% of our outstanding preferred stock, the shares that are beneficially owned in excess of such limit are deemed to be excess shares. These shares are automatically deemed transferred to a trust for the benefit of a charitable institution or other qualifying organization selected by our Board of Directors. The trust is entitled to all dividends with respect to the shares and the trustee may exercise all voting power over the shares.

We have the right to buy the excess shares for a purchase price equal to the lesser of the price per share in the transaction that created the excess shares or the market price on the date we buy the shares, and we may defer payment of the purchase price for the excess shares for up to five years. If we do not purchase the excess shares, the trustee of the trust is required to transfer the excess shares at the direction of the Board of Directors. The owner of the excess shares is entitled to receive the lesser of the proceeds from the sale or the original purchase price for such excess shares, and any additional amounts are payable to the beneficiary of the trust. As of December 31, 2017, there were no shares in the trust.

Our Board of Directors is empowered to grant waivers from the excess share provisions of our Charter.

### Accumulated Other Comprehensive Loss

The following is a summary of our accumulated other comprehensive loss as of December 31, 2017 and 2016:

	2017	2016
	(In thousan	nds)
Foreign currency translation	\$(45,580)	\$(66,192)
Accumulated unrealized gain on government-sponsored pooled loan investments	802	1,239
Other	9,658	7,419
Total accumulated other comprehensive loss	\$(35,120)	\$(57,534)

The change in foreign currency translation during the year ended December 31, 2017 was due primarily to the remeasurement of our properties located in the United Kingdom.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Redeemable OP Unitholder and Noncontrolling Interests

The following is a rollforward of our redeemable OP Unitholder Interests and noncontrolling interests for 2017:

			Total	
	Redeemabl OP	e Dadaamahla	Redeemable	
		Redeemable	OP Unitholde	er
	Unitholder	Noncontrolling Interests	and	
	Interests	Interests	Noncontrolli	ng
			Interests	
	(In thousan	ds)		
Balance as of December 31, 2016	\$177,177	\$ 23,551	\$ 200,728	
New issuances		2,143	2,143	
Change in valuation	(2,112)	2,353	241	
Distributions and other	(5,677)		(5,677	)
Redemptions	(23,136)	(15,809)	(38,945	)
Balance as of December 31, 2017	\$146,252	\$ 12,238	\$ 158,490	

During 2017, third party investors redeemed 53,728 OP Units and 341,776 Class C Units for 390,403 shares of Ventas common stock, valued at \$24.0 million.

### NOTE 17—RELATED PARTY TRANSACTIONS

As disclosed in "NOTE 3—CONCENTRATION OF CREDIT RISK," Atria provides comprehensive property management and accounting services with respect to our seniors housing communities that Atria operates, for which we pay annual management fees pursuant to long-term management agreements. Most of our management agreements with Atria have initial terms expiring either July 31, 2024 or December 31, 2027, with successive automatic ten-year renewal periods. The management fees payable to Atria under most of the Atria management agreements range from 4.5% to 5% of revenues generated by the applicable properties, and Atria can earn up to an additional 1% of revenues based on the achievement of specified performance targets. Atria also provides certain construction and development management services relating to various development and redevelopment projects within our seniors housing portfolio. For the years ended December 31, 2017, 2016 and 2015, we incurred fees to Atria of \$59.7 million, \$58.7 million, and \$58.0 million respectively, the majority of which are recorded within property-level operating expenses in our Consolidated Statements of Income.

As disclosed in "NOTE 4—ACQUISITIONS OF REAL ESTATE PROPERTY," we leased 10 hospital campuses to Ardent pursuant to a single, triple-net master lease agreement. Pursuant to our master lease agreement, Ardent is obligated to pay base rent, which escalates annually by the lesser of four times the increase in the consumer price index for the relevant period and 2.5%. The initial term of the master lease expires on August 31, 2035 and Ardent has one ten-year renewal option. For the years ended December 31, 2017 and 2016, and the period from the closing of the Ardent Transaction through December 31, 2015, we recognized rental income from Ardent of \$110.8 million, \$106.9 million, and \$42.9 million, respectively. In 2015, as part of the closing, we also paid certain transaction-related fees to Ardent of \$40.0 million, which are recorded within merger-related expenses and deal costs in our Consolidated Statements of Income.

These transactions are considered to be arm's length in nature and on terms consistent with transactions with unaffiliated third parties.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# NOTE 18—QUARTERLY FINANCIAL INFORMATION (UNAUDITED)

Summarized unaudited consolidated quarterly information for the years ended December 31, 2017 and 2016 is provided below.

Revenues	First Quarter	Second Quarter	ecember 31, Third Quarter per share am \$899,928	Fourth Quarter
	, , -	,,	, ,-	,,
Income from continuing operations Discontinued operations Gain on real estate dispositions Net income Net income attributable to noncontrolling interests Net income attributable to common stockholders	•	\$152,272 (23 ) 719 152,968 1,137 \$151,831	\$156,930 (19 ) 458,280 615,191 1,233 \$613,958	\$178,835 (15 ) 214,985 393,805 1,251 \$392,554
Earnings per share:				
Basic: Income from continuing operations Net income attributable to common stockholders Diluted:	\$0.44 0.56	\$0.43 0.43	\$0.44 1.72	\$0.50 1.10
Income from continuing operations	\$0.44	\$0.42	\$0.44	\$0.50
Net income attributable to common stockholders	0.55	0.42	1.71	1.09
Dividends declared per share	First Quarter (In thousa	Second Quarter ands, except	\$0.775 December 3: Third Quarter per share a	Fourth Quarter mounts)
Revenues	\$852,289	\$848,404	• \$80/,110	\$875,713
Income from continuing operations Discontinued operations Gain (loss) on real estate dispositions Net income Net income attributable to noncontrolling interests Net income attributable to common stockholders Earnings per share: Basic: Income from continuing operations	26,184 149,034 54 \$148,980 \$0.37	) (148 5,739 143,440 278 \$143,162 \$0.41	) (118 (144 150,184 732 \$ \$149,452 \$0.43	) (167 ) ) 66,424 208,832 1,195 \$207,637
Net income attributable to common stockholders	0.44	0.42	0.43	0.59
Diluted:  Income from continuing operations	\$0.36	\$0.40	\$0.42	\$0.40
Income from continuing operations  Net income attributable to common stockholders	0.44	0.42	0.42	0.58
Dividends declared per share	\$0.73	\$0.73	\$0.73	\$0.775

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### NOTE 19—SEGMENT INFORMATION

As of December 31, 2017, we operated through three reportable business segments: triple-net leased properties, senior living operations and office operations. Under our triple-net leased properties segment, we invest in and own seniors housing and healthcare properties throughout the United States and the United Kingdom and lease those properties to healthcare operating companies under "triple-net" or "absolute-net" leases that obligate the tenants to pay all property-related expenses. In our senior living operations segment, we invest in seniors housing communities throughout the United States and Canada and engage independent operators, such as Atria and Sunrise, to manage those communities. In our office operations segment, we primarily acquire, own, develop, lease and manage MOBs and life science and innovation centers throughout the United States. Information provided for "all other" includes income from loans and investments and other miscellaneous income and various corporate-level expenses not directly attributable to any of our three reportable business segments. Assets included in "all other" consist primarily of corporate assets, including cash, restricted cash, loans receivable and investments, and miscellaneous accounts receivable.

Our chief operating decision makers evaluate performance of the combined properties in each reportable business segment and determine how to allocate resources to those segments, in significant part, based on segment NOI and related measures. We define segment NOI as total revenues, less interest and other income, property-level operating expenses and office building services costs. We consider segment NOI useful because it allows investors, analysts and our management to measure unlevered property-level operating results and to compare our operating results to the operating results of other real estate companies between periods on a consistent basis. In order to facilitate a clear understanding of our historical consolidated operating results, segment NOI should be examined in conjunction with income from continuing operations as presented in our Consolidated Financial Statements and other financial data included elsewhere in this Annual Report on Form 10-K.

Interest expense, depreciation and amortization, general, administrative and professional fees, income tax expense and other non-property specific revenues and expenses are not allocated to individual reportable business segments for purposes of assessing segment performance. There are no intersegment sales or transfers.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

			is as follows:

	For the Year Ended December 31, 2017					
	Triple-Ne Leased Properties (In thousa	Living Soperations	Office Operations	All Other	Total	
Revenues:	(					
Rental income	\$840,131	<b>\$</b> —	\$753,467	<b>\$</b> —	\$1,593,598	3
Resident fees and services	_	1,843,232	_	_	1,843,232	
Office building and other services revenue	4,580	_	7,497	1,600	13,677	
Income from loans and investments				117,608	117,608	
Interest and other income		_		6,034	6,034	
Total revenues	\$844,711	\$1,843,232	\$ 760,964	\$125,242	\$3,574,149	)
Total revenues	\$844,711	\$1,843,232	\$ 760,964	\$125,242	\$3,574,149	)
Less:						
Interest and other income	_	_	_	6,034	6,034	
Property-level operating expenses	_	1,250,065	233,007	_	1,483,072	
Office building services costs	_	_	3,391	_	3,391	
Segment NOI	844,711	593,167	524,566	119,208	2,081,652	
Income (loss) from unconsolidated entities	845	(61)	503	(1,848)	(561	)
Segment profit	\$845,556	\$593,106	\$525,069	\$117,360	2,081,091	
Interest and other income					6,034	
Interest expense					(448,196	)
Depreciation and amortization					(887,948	)
General, administrative and professional fees					(135,490	)
Loss on extinguishment of debt, net					(754	)
Merger-related expenses and deal costs					(10,535	)
Other					(20,052	)
Income tax benefit					59,799	
Income from continuing operations					\$643,949	

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

	For the Year Ended December 31, 2016					
	Triple-Ne Leased Properties (In thousa	Living Operations	Office Operations	All Other	Total	
Revenues:						
Rental income	\$845,834		\$630,342	<b>\$</b> —	\$1,476,176	5
Resident fees and services		1,847,306		_	1,847,306	
Office building and other services revenue	4,921		13,029	3,120	21,070	
Income from loans and investments				98,094	98,094	
Interest and other income				876	876	
Total revenues	\$850,755	\$1,847,306	\$643,371	\$102,090	\$3,443,522	2
Total revenues	\$850,755	\$1,847,306	\$ 643,371	\$102,090	\$3,443,522	2
Less:						
Interest and other income	_			876	876	
Property-level operating expenses	_	1,242,978	191,784	_	1,434,762	
Office building services costs	_		7,311	_	7,311	
Segment NOI	850,755	604,328	444,276	101,214	2,000,573	
Income from unconsolidated entities	2,363	1,265	590	140	4,358	
Segment profit	\$853,118	\$605,593	\$ 444,866	\$101,354	2,004,931	
Interest and other income					876	
Interest expense					(419,740	)
Depreciation and amortization					(898,924	)
General, administrative and professional fees					(126,875	)
Loss on extinguishment of debt, net					(2,779	)
Merger-related expenses and deal costs					(24,635	)
Other					(9,988	)
Income tax benefit					31,343	
Income from continuing operations					\$554,209	
129						

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2015									
		Lea Proj	sed	Senior Living Operati	ons	Office Operations	All Other	Total	
Revenues: Rental income Resident fees and services Office building and other so Income from loans and invo Interest and other income Total revenues		e 4,43 —		\$— 1,811,2 — — — — — \$1,811,		\$ 566,245 — 34,436 — 5 600,681	\$— 2,623 86,553 1,052 \$90,228	\$1,346,046 1,811,255 41,492 86,553 1,052 \$3,286,398	
Total revenues		\$78	4,234	\$1,811,	255	\$600,681	\$90,228	\$3,286,398	3
Less: Interest and other income Property-level operating ex Office building services cor Segment NOI (Loss) income from uncons Segment profit Interest and other income Interest expense Depreciation and amortizat General, administrative and Loss on extinguishment of Merger-related expenses an Other Income tax benefit Income from continuing op Assets by reportable busine	ion I professional debt, net ad deal costs	es (813 \$78 fees e as follo ber 31,	ws: 2016		)		1,052 — 89,176 (450 ) \$88,726	1,873,721 1,052 (367,114	) ) ) ) ) )
Triple-net leased properties		32.4 %		*	32.9	%			
Senior living operations Office operations	7,654,609 6,897,696	32.0 28.8	7,826,3 6,614,4		33.8 28.6				
All other assets	1,624,172	6.8	1,098,		1.7				
Total assets	\$23,954,541					%			
130									

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Capital expenditures, including investments in real estate property and development project expenditures, by reportable business segment are as follows:

For the Year Ended December 31, 2017 2016 2015

(In thousands)

### Capital expenditures:

Triple-net leased properties \$169,661 \$74,192 \$1,890,245 Senior living operations 149,449 105,614 382,877 Office operations 492,765 1,503,304 604,827 Total capital expenditures \$811,875 \$1,683,110 \$2,877,949

Our portfolio of properties and mortgage loan and other investments are located in the United States, Canada and the United Kingdom. Revenues are attributed to an individual country based on the location of each property. Geographic information regarding our operations is as follows:

For the Year Ended December 31, 2017 2016 2015

(In thousands)

#### Revenues:

United States \$3,361,682 \$3,242,353 \$3,086,449 Canada 186,049 174,831 173,778 United Kingdom 26,418 26,338 26,171 Total revenues \$3,574,149 \$3,443,522 \$3,286,398 As of December 31,

As of December 31, 2017 2016 (In thousands)

Net real estate property:

 United States
 \$19,219,650
 \$19,105,939

 Canada
 1,070,903
 1,037,105

 United Kingdom
 297,827
 251,710

 Total net real estate property
 \$20,588,380
 \$20,394,754

### NOTE 20—CONDENSED CONSOLIDATING INFORMATION

Ventas, Inc. has fully and unconditionally guaranteed the obligation to pay principal and interest with respect to the outstanding senior notes issued by our 100% owned subsidiary, Ventas Realty, including the senior notes that were jointly issued with Ventas Capital Corporation. Ventas Capital Corporation is a direct 100% owned subsidiary of Ventas Realty that has no assets or operations, but was formed in 2002 solely to facilitate offerings of senior notes by a limited partnership. None of our other subsidiaries (such subsidiaries, excluding Ventas Realty and Ventas Capital Corporation, the "Ventas Subsidiaries") is obligated with respect to Ventas Realty's outstanding senior notes. Certain of Ventas Realty's outstanding senior notes reflected in our condensed consolidating information were issued jointly with Ventas Capital Corporation.

Ventas, Inc. has also fully and unconditionally guaranteed the obligation to pay principal and interest with respect to the outstanding senior notes issued by our 100% owned subsidiary, Ventas Canada Finance Limited. None of our other subsidiaries is obligated with respect to Ventas Canada Finance Limited's outstanding senior notes, all of which were issued on a private placement basis in Canada.

In connection with the NHP acquisition, our 100% owned subsidiary, NHP LLC, as successor to NHP, assumed the obligation to pay principal and interest with respect to the outstanding senior notes issued by NHP. Neither we nor any of our subsidiaries (other than NHP LLC) is obligated with respect to any of NHP LLC's outstanding senior notes.

Under certain circumstances, contractual and legal restrictions, including those contained in the instruments governing our subsidiaries' outstanding mortgage indebtedness, may restrict our ability to obtain cash from our subsidiaries for the

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

purpose of meeting our debt service obligations, including our payment guarantees with respect to Ventas Realty's and Ventas Canada Finance Limited's senior notes.

The following summarizes our condensed consolidating information as of December 31, 2017 and 2016 and for the years ended December 31, 2017, 2016, and 2015:

## CONDENSED CONSOLIDATING BALANCE SHEET

	As of December 31, 2017					
	Ventas, Inc.	Ventas	Ventas	Consolidated	Consolidated	
	ventus, me.	Realty	Subsidiaries	Elimination	Consonanca	
	(In thousands)	)				
Assets						
Net real estate investments	\$1,844	\$119,508	\$21,937,026	<b>\$</b> —	\$22,058,378	
Cash and cash equivalents	9,828		71,527	_	81,355	
Escrow deposits and restricted cash	39,816	128	66,954		106,898	
Investment in and advances to affiliates	14,786,086	2,916,060	_	(17,702,146)		
Goodwill	_	_	1,034,641	_	1,034,641	
Assets held for sale	_	_	100,324	_	100,324	
Other assets	55,936	9,458	507,551	_	572,945	
Total assets	\$14,893,510	\$3,045,154	\$23,718,023	\$(17,702,146)	\$23,954,541	
Liabilities and equity						
Liabilities:						
Senior notes payable and other debt	<b>\$</b> —	\$8,895,641	\$2,380,421	<b>\$</b> —	\$11,276,062	
Intercompany loans	7,835,266	(7,127,624)	(707,642)			
Accrued interest	(6,410)	77,691	22,677	_	93,958	
Accounts payable and other liabilities	381,512	24,635	776,405	_	1,182,552	
Liabilities related to assets held for sale	_	_	61,202		61,202	
Deferred income taxes	250,092		_	_	250,092	
Total liabilities	8,460,460	1,870,343	2,533,063		12,863,866	
Redeemable OP unitholder and			150 400		150 400	
noncontrolling interests	_	_	158,490	_	158,490	
Total equity	6,433,050	1,174,811	21,026,470	(17,702,146)	10,932,185	
Total liabilities and equity	\$14,893,510	\$3,045,154	\$23,718,023	\$(17,702,146)	\$23,954,541	

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# CONDENSED CONSOLIDATING BALANCE SHEET

	As of December 31, 2016					
	Ventas, Inc.	Ventas	Ventas	Consolidated	Consolidated	
	ventas, me.	Realty	Subsidiaries	Elimination	Consolidated	
	(In thousands	)				
Assets						
Net real estate investments	\$2,007	\$173,259	\$21,017,430	<b>\$</b> —	\$21,192,696	
Cash and cash equivalents	210,303	_	76,404		286,707	
Escrow deposits and restricted cash	198	1,504	78,945		80,647	
Investment in and advances to affiliates	14,166,255	2,938,442		(17,104,697)		
Goodwill	_		1,033,225	_	1,033,225	
Assets held for sale	_		54,961	_	54,961	
Other assets	35,468	6,791	476,105	_	518,364	
Total assets	\$14,414,231	\$3,119,996	\$22,737,070	\$(17,104,697)	\$23,166,600	
Liabilities and equity						
Liabilities:						
Senior notes payable and other debt	<b>\$</b> —	\$8,406,979	\$2,720,347	<b>\$</b> —	\$11,127,326	
Intercompany loans	6,996,162	(6,209,706)	(786,456)			
Accrued interest	(1,753)	67,156	18,359		83,762	
Accounts payable and other liabilities	89,115	35,587	783,226		907,928	
Liabilities related to assets held for sale	_	(1)	1,463	_	1,462	
Deferred income taxes	316,641			_	316,641	
Total liabilities	7,400,165	2,300,015	2,736,939	_	12,437,119	
Redeemable OP unitholder and			200,728		200,728	
noncontrolling interests	_		200,728		200,728	
Total equity	7,014,066	819,981	19,799,403	(17,104,697)	10,528,753	
Total liabilities and equity	\$14,414,231	\$3,119,996	\$22,737,070	\$(17,104,697)	\$23,166,600	

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# CONDENSED CONSOLIDATING STATEMENT OF INCOME

	For the Year Ended December 31, 2017						
	Ventas, Inc.	Ventas Realty	Ventas Subsidiaries	entas Consolidated bsidiaries Elimination Consolid			
	(In thousand	ls)					
Revenues							
Rental income	\$2,383	\$178,165	\$1,413,050	\$—	\$1,593,598		
Resident fees and services	_		1,843,232		1,843,232		
Office building and other services revenues			13,677		13,677		
Income from loans and investments	1,236		116,372		117,608		
Equity earnings in affiliates	488,862		(1,620	(487,242	) —		
Interest and other income	5,388		646	_	6,034		
Total revenues	497,869	178,165	3,385,357	(487,242	3,574,149		
Expenses							
Interest	(101,222	319,630	229,788		448,196		
Depreciation and amortization	5,483	7,510	874,955	_	887,948		
Property-level operating expenses	_	329	1,482,743	_	1,483,072		
Office building services costs			3,391		3,391		
General, administrative and professional fees	2,056	16,976	116,458		135,490		
Loss (gain) on extinguishment of debt, net		943	(189)	· —	754		
Merger-related expenses and deal costs	9,797		738	_	10,535		
Other	2,247	1	17,804	_	20,052		
Total expenses	(81,639	345,389	2,725,688	_	2,989,438		
Income (loss) before unconsolidated entities,							
income taxes, discontinued operations, real estate	579,508	(167,224)	659,669	(487,242	584,711		
dispositions and noncontrolling interests							
Income (loss) from unconsolidated entities		5,306	(5,867)	· —	(561)		
Income tax benefit	59,799		_	_	59,799		
Income (loss) from continuing operations	639,307	(161,918)	653,802	(487,242	643,949		
Discontinued operations	(110	<b>—</b>	_		(110)		
Gain on real estate dispositions	717,273		_	_	717,273		
Net income (loss)	1,356,470	(161,918)	653,802	(487,242	1,361,112		
Net income attributable to noncontrolling interests	· —		4,642		4,642		
Net income (loss) attributable to common stockholders	\$1,356,470	\$(161,918)	\$649,160	\$ (487,242	\$1,356,470		

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## CONDENSED CONSOLIDATING STATEMENT OF INCOME

	For the Year Ended December 31, 2016					
	Ventas, Inc Ventas Realty		Ventas Subsidiaries	Consolidate Elimination	Concollagiea	
	(In thousa	nds)				
Revenues						
Rental income	\$2,670	\$196,991	\$1,276,515	\$ <i>-</i>	\$1,476,176	
Resident fees and services			1,847,306		1,847,306	
Office building and other services revenues	1,605		19,465	_	21,070	
Income from loans and investments	341		97,753	_	98,094	
Equity earnings in affiliates	500,515		(1,223)	(499,292	) —	
Interest and other income	666		210		876	
Total revenues	505,797	196,991	3,240,026	(499,292	) 3,443,522	
Expenses						
Interest	(46,650	281,458	184,932	_	419,740	
Depreciation and amortization	8,968	18,297	871,659		898,924	
Property-level operating expenses	_	317	1,434,445		1,434,762	
Office building services costs	_		7,311	_	7,311	
General, administrative and professional fees	509	18,320	108,046	_	126,875	
Loss on extinguishment of debt, net	_	2,770	9	_	2,779	
Merger-related expenses and deal costs	23,068		1,567		24,635	
Other	(705	) 41	10,652		9,988	
Total expenses	(14,810	321,203	2,618,621	_	2,925,014	
Income (loss) before unconsolidated entities, incom	e					
taxes, discontinued operations and noncontrolling	520,607	(124,212)	621,405	(499,292	) 518,508	
interests						
Income from unconsolidated entities	_	1,840	2,518		4,358	
Income tax benefit	31,343		_	_	31,343	
Income (loss) from continuing operations	551,950	(122,372)	623,923	(499,292	) 554,209	
Discontinued operations	(922	) —			(922)	
Gain on real estate dispositions	98,203		_	_	98,203	
Net income (loss)	649,231	(122,372)	623,923	(499,292	) 651,490	
Net income attributable to noncontrolling interests	_		2,259	_	2,259	
Net income (loss) attributable to common stockholders	\$649,231	\$(122,372)	\$621,664	\$ (499,292	) \$649,231	

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## CONDENSED CONSOLIDATING STATEMENT OF INCOME

	For the Year Ended December 31, 2015								
	Ventas, In	Ventas Realty	Ventas Subsidiaries	Consolidated Elimination	Consolidated				
	(In thousan	nds)							
Revenues									
Rental income	\$3,663	\$198,017	\$1,144,366	\$ <i>-</i>	\$1,346,046				
Resident fees and services	_	_	1,811,255	_	1,811,255				
Office building and other services revenues	895	_	40,597	_	41,492				
Income from loans and investments	8,605	534	77,414	_	86,553				
Equity earnings in affiliates	458,213	_	(649)	(457,564	· —				
Interest and other income	495	(6)	563	_	1,052				
Total revenues	471,871	198,545	3,073,546	(457,564	3,286,398				
Expenses									
Interest	(38,393)	257,503	148,004	_	367,114				
Depreciation and amortization	5,443	14,679	873,935	_	894,057				
Property-level operating expenses	_	367	1,383,273	_	1,383,640				
Office building services costs	_	_	26,565	_	26,565				
General, administrative and professional fees	(321)	20,777	107,579	_	128,035				
Loss on extinguishment of debt, net	_	4,523	9,888	_	14,411				
Merger-related expenses and deal costs	98,644	75	4,225	_	102,944				
Other	(358)	45	18,270	_	17,957				
Total expenses	65,015	297,969	2,571,739	_	2,934,723				
Income (loss) before unconsolidated entities, income	;								
taxes, discontinued operations, and noncontrolling	406,856	(99,424)	501,807	(457,564	351,675				
interests									
Loss from unconsolidated entities	_	(183)	(1,237)	_	(1,420 )				
Income tax benefit	39,284	_	_	_	39,284				
Income (loss) from continuing operations	446,140	(99,607)	500,570	(457,564	389,539				
Discontinued operations	(46,877)	34,748	23,232	_	11,103				
Gain on real estate dispositions	18,580	_	_	_	18,580				
Net income (loss)	417,843	(64,859)	523,802	(457,564	419,222				
Net income attributable to noncontrolling interests	_	_	1,379		1,379				
Net income (loss) attributable to common stockholders	\$417,843	\$(64,859)	\$522,423	\$ (457,564	\$417,843				

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME

For the Year Ended December 31, 2017										
	Ventas Ventas Consolid				Consolidated	ated				
	Ventas	s, Inc.	Realty		Elimination	Consolidated				
	(In tho		•							
Net income (loss)	\$1,356	5,470	\$(161,918)	\$ 653,802	\$ (487,242)	\$1,361,112				
Other comprehensive (loss) income:				20.612		20.612				
Foreign currency translation	_			20,612		20,612				
Unrealized loss on government-sponsored pooled loan investments	(437	)		_		(437)				
Other			_	2,239		2,239				
Total other comprehensive (loss) income	(437	)	_	22,851		22,414				
Comprehensive income (loss)	1,356,	033	(161,918)	•	(487,242)	1,383,526				
Comprehensive income attributable to				4,642		4,642				
noncontrolling interests	_		<del></del>	4,042		4,042				
Comprehensive income (loss) attributable to common stockholders	\$1,356	5,033	\$(161,918)	\$ 672,011	\$ (487,242)	\$1,378,884				
	For t	he Ye	ar Ended De	cember 31, 20	016					
	Vent	tas, Inc	Ventas Realty	Ventas Subsidiaries	Consolidated Elimination Consolidated					
		housar		<b>50</b> 051 <b>0</b> 1 <b>0</b> 11105						
Net income (loss)			\$(122,372)	\$623,923	\$ (499,292)	\$ 651,490				
Other comprehensive loss:										
Foreign currency translation	_		_	(52,266)		(52,266)				
Unrealized loss on government-sponsored pooled	(310	)	_	_		(310)				
loan investments	(	,		2 (07		, , ,				
Other Total other community loss	— (210	`	_	2,607	_	2,607				
Total other comprehensive loss Comprehensive income (loss)	(310 648,		(122,372)	(49,659 )	— (499,292 )	(49,969 ) 601,521				
Comprehensive income attributable to noncontrolli	-	941	(122,372 )	374,204	(499,292)	001,321				
interests	_		_	2,259		2,259				
Comprehensive income (loss) attributable to comm	on	001	¢ (100 270)	¢ 572 005	¢ (400 202 )	¢ 500 262				
stockholders	\$648	5,921	\$(122,372)	\$ 572,005	\$(499,292)	\$ 399,262				
	For the Year Ended December 31, 2015									
	Vei	ntas, Iı	Nentas Realty		Consolidated Elimination	l Consolidated				
		thousa								
Net income (loss)	\$41	17,843	\$(64,859)	\$ 523,802	\$ (457,564)	\$ 419,222				
Other comprehensive loss: Foreign currency translation Unrealized loss on government-sponsored pooled loa investments				(14,792 )	_	(14,792 )				
	oan (5,2	236	) —	_	_	(5,236)				
Other	_			(658)	_	(658)				
Total other comprehensive loss	(5,2)	236	) —	(15,450 )	_	(20,686)				
Comprehensive income (loss)	412	2,607	(64,859)	508,352	(457,564)	398,536				
Comprehensive income attributable to noncontrolli	ng _		_	1,379	_	1,379				
interests	<b>\$</b> 41	12,607	\$(64,859)	\$ 506,973	\$ (457,564)	\$ 397,157				
			/	•	/	•				

Comprehensive income (loss) attributable to common stockholders

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

	For the Year Ended December 31, 2017							
	Ventas, Inc Ventas Realty			entas Ibsidiarie	S E	onsolidated limination		
	(In thousar							
Net cash provided by (used in) operating activities	\$150,548	\$(142,584	4) \$1	,434,216	\$	-\$1,442,180		
Cash flows from investing activities:								
Net investment in real estate property	(350,900)		(29)	9,332	) —	- (380,232 )		
Investment in loans receivable and other	(4,633)			43,486	) —	- (748,119 )		
Proceeds from real estate disposals	537,144		28	7	_	- 537,431		
Proceeds from loans receivable	47	_	10	1,050	_	- 101,097		
Development project expenditures	_	_	(29)	99,085	) —	- (299,085)		
Capital expenditures	_	(726	) (1:	31,832	) —	- (132,558)		
Distributions from unconsolidated entities	_	_	6,	169	_	- 6,169		
Investment in unconsolidated entities	_	_	(6	1,220	) —	- (61,220 )		
Net cash provided by (used in) investing activities	181,658	(726	) (1.	,157,449	) —	- (976,517 )		
Cash flows from financing activities:								
Net change in borrowings under revolving credit		478,868	(0.	4,085	`	- 384,783		
facilities	_	470,000	(9	+,003	) —	- 304,703		
Proceeds from debt	_	793,904	31	7,745	_	- 1,111,649		
Repayment of debt	_	(778,606	) (59	90,478	) —	- (1,369,084)		
Purchase of noncontrolling interests	(15,809)	_	_			(15,809)		
Net change in intercompany debt	1,002,694	(917,917	) (8	4,777	) —	- —		
Payment of deferred financing costs	_	(20,450	) (6.	,847	) —	- (27,297 )		
Issuance of common stock, net	73,596	_	_		_	- 73,596		
Cash distribution (to) from affiliates	(804,901)	587,511	21	7,390	_			
Cash distribution to common stockholders	(827,285)				_	- (827,285 )		
Cash distribution to redeemable OP unitholders	_		(5,	,677	) —	- (5,677 )		
Contributions from noncontrolling interests	_		4,4	402	_	- 4,402		
Distributions to noncontrolling interests			(1	1,187	) —	- (11,187 )		
Other	10,582			•	_	- 10,582		
Net cash (used in) provided by financing activities	(561,123)	143,310	(2:	53,514	) —	- (671,327 )		
Net (decrease) increase in cash and cash equivalents	(228,917)		23	,253	_	- (205,664)		
Effect of foreign currency translation on cash and cash	1 20 442		(2)	0.120	`	212		
equivalents	28,442	_	(2)	8,130	) —	- 312		
Cash and cash equivalents at beginning of period	210,303	_	76	,404	_	- 286,707		
Cash and cash equivalents at end of period	\$9,828	\$—	\$7	1,527	\$	-\$81,355		

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

	For the Year Ended December 31, 2016							
	Ventas, Inc Realty			Ventas Subsidiaries		Consolidat Elimination	d Consolidated	
	(In thousands)							
Net cash provided by (used in) operating activities	\$69,496		3)	\$1,395,768	\$	_	-\$1,372,341	1
Cash flows from investing activities:								
Net investment in real estate property	(1,448,230)			19,118	_	_	(1,429,112	)
Investment in loans receivable and other	_	_		(158,635	) –	_	(158,635	)
Proceeds from real estate disposals	257,441	_		43,120	_	_	300,561	
Proceeds from loans receivable				320,082	_		320,082	
Development project expenditures				(143,647	) –		(143,647	)
Capital expenditures		(314	)	(117,142	) –	_	(117,456	)
Investment in unconsolidated entities	_	<del></del>		(6,436	) –	_	(6,436	)
Net cash used in investing activities	(1,190,789	(314	)	(43,540	) –		(1,234,643	)
Cash flows from financing activities:								
Net change in borrowings under unsecured revolving		(171.00)	O )	125 262			(25 (27	\
credit facility	_	(1/1,000	J)	135,363	_	_	(35,637	)
Proceeds from debt	_	846,521		46,697	_	_	893,218	
Repayment of debt		(651,820	0)	(370,293	) –	_	(1,022,113	)
Net change in intercompany debt	990,056	82,266		(1,072,322	) –	_		
Purchase of noncontrolling interests	_	_		(2,846	) –	_	(2,846	)
Payment of deferred financing costs	_	(5,787	)	(768	, ) –	_	(6,555	)
Issuance of common stock, net	1,286,680	_	ĺ	_	_	_	1,286,680	
Cash distribution from (to) affiliates	107,232	(6,943	)	(100,289	) –	_	_	
Cash distribution to common stockholders	(1,024,968	_	ĺ	_	_	_	(1,024,968	)
Cash distribution to redeemable OP unitholders		_		(8,640	) –	_	(8,640	)
Contributions from noncontrolling interests	_	_		7,326	_	_	7,326	
Distributions to noncontrolling interests	_	_		(6,879	) –	_	(6,879	)
Other	17,252	_		_	_	_	17,252	
Net cash provided by (used in) financing activities	1,376,252	93,237		(1,372,651	) –	_	96,838	
Net increase (decrease) in cash and cash equivalents	254,959	_		(20,423	, ) –	_	234,536	
Effect of foreign currency translation on cash and cash equivalents	(56,389)			55,537	_	_	(852	)
Cash and cash equivalents at beginning of period	11,733	_		41,290	_	_	53,023	
Cash and cash equivalents at end of period	\$210,303	\$—		\$76,404	\$	_	_\$286,707	
139								

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

	For the Year Ended December 31, 2015							
	Ventas, Inc. Ventas Realty		Ventas Subsidiaries	Consolidat Eliminatio	ated Consolidated			
	(In thousands)							
Net cash (used in) provided by operating activities	\$(115,977)	\$16,528	\$1,498,280	\$ -	-\$1,398,831			
Cash flows from investing activities:	, ,							
Net investment in real estate property	(2,650,788)		_		(2,650,788)			
Investment in loans receivable and other			(171,144)		(171,144)			
Proceeds from real estate disposals	492,408		_		492,408			
Proceeds from loans receivable			109,176		109,176			
Proceeds from sale or maturity of marketable securities	76,800		_		76,800			
Funds held in escrow for future development			4.002		4.002			
expenditures	_		4,003		4,003			
Development project expenditures		_	(119,674)	_	(119,674)			
Capital expenditures		(15,733)	(91,754)	_	(107,487)			
Investment in unconsolidated entities	(26,282)	_	(30,704)	_	(56,986)			
Net cash used in investing activities	(2,107,862)	(15,733)	(300,097)	_	(2,423,692)			
Cash flows from financing activities:								
Net change in borrowings under unsecured revolving		(584,000)	(130.457		(723,457)			
credit facility		(304,000)	(139,437 )	_	(723,437 )			
Net cash impact of CCP spin-off	1,273,000		(1,401,749)		(128,749 )			
Proceeds from debt		2,292,568	220,179		2,512,747			
Issuance of debt related to CCP spin-off			1,400,000		1,400,000			
Repayment of debt		(705,000)	(730,596)	_	(1,435,596)			
Net change in intercompany debt	1,782,954	(1,008,77)	(774,181)					
Purchase of noncontrolling interests		_	(3,819)	_	(3,819)			
Payment of deferred financing costs		(22,297)	(2,368)	_	(24,665)			
Issuance of common stock, net	491,023	_	_	_	491,023			
Cash distribution (to) from affiliates	(315,466)		288,759	_	_			
Cash distribution to common stockholders	(1,003,413)	_	_	_	(1,003,413)			
Cash distribution to redeemable OP unitholders			(15,095)	_	(15,095)			
Purchases of redeemable OP units		_	(33,188)	_	(33,188)			
Distributions to noncontrolling interests		_	(12,649)	_	(12,649)			
Other	(81)	_	_	_	(81)			
Net cash provided by (used in) financing activities	2,228,017	(795)	(1,204,164)	_	1,023,058			
Net increase (decrease) in cash and cash equivalents	4,178	_	(5,981)	_	(1,803)			
Effect of foreign currency translation on cash and cash equivalents	(17,302)	_	16,780	_	(522)			
Cash and cash equivalents at beginning of period	24,857	_	30,491	_	55,348			
Cash and cash equivalents at end of period	\$11,733	<b>\$</b> —	\$41,290	\$ -	-\$53,023			

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### NOTE 21—SUBSEQUENT EVENT

In January 2018, we transitioned the management of 76 private pay seniors housing communities to Eclipse Senior Living ("ESL"). These assets, substantially all of which were previously leased by Elmcroft Senior Living ("Elmcroft"), are now operated by ESL under a management contract with us. We acquired a 34% ownership stake in ESL with customary rights and protections. ESL management owns the remaining 66% stake. We also intend to form a new joint venture with an institutional partner related to the assets previously leased by Elmcroft. However, there can be no assurance whether, when or on what terms the joint venture will be completed.

#### VENTAS, INC. SCHEDULE II VALUATION AND QUALIFYING ACCOUNTS

Allowance Accounts	Additions (In thousands)	Deductions
Year Ended December 31,	Balance at Charged Acquired Beginning Properties of Year	Uncollectible Accounts Disposed Accounts Properties Written-off Balance at End of Year
2017	11 (2)( 7.207	(2.227) (442
Allowance for doubtful accounts	11,636 7,207 —	(3,237 ) (443 ) \$15,163
Straight-line rent receivable allowance	109,836 8,540 — 121,472 15,747 —	— (612 ) \$117,764 (3,237 ) (1,055 ) \$132,927
	121,472 13,747 —	(5,237 ) (1,033 ) \$132,927
2016		
Allowance for doubtful accounts	13,546 5,093 —	(7,111 ) 108 \$11,636
Straight-line rent receivable allowance	101,418 9,682 —	<b>—</b> (1,264 ) \$109,836
	114,964 14,775 —	(7,111 ) (1,156 ) \$121,472
2015	44.46040.000	(12.0=) 2.0=2
Allowance for doubtful accounts	11,460 10,937 753	(12,977) 3,373 \$13,546
Straight-line rent receivable allowance	83,461 35,448 —	- (17,491 ) \$101,418
	94,921 46,385 753	(12,977) (14,118 ) \$114,964
142		

# VENTAS, INC. SCHEDULE III

#### REAL ESTATE AND ACCUMULATED DEPRECIATION

	For the Years Ended December 31,									
	2017	2016	2015							
	(In thousands)	)								
Reconciliation of real estate:										
Carrying cost:										
Balance at beginning of period	\$23,816,586	\$22,458,032	\$19,241,735							
Additions during period:										
Acquisitions	702,501	1,380,044	4,063,355							
Capital expenditures	452,419	270,664	229,560							
Deductions during period:										
Foreign currency translation	93,490	(6,252)	(209,460)							
Other <sup>(1)</sup>	(397,158)	(285,902)	(867,158)							
Balance at end of period	\$24,667,838	\$23,816,586	\$22,458,032							
Accumulated depreciation:										
Balance at beginning of period	\$4,190,496	\$3,544,625	\$2,925,508							
Additions during period:										
Depreciation expense	760,314	732,309	778,419							
Dispositions:										
Sales and/or transfers to assets held for sale	(176,926 )	(87,431)	(144,545 )							
Foreign currency translation	11,511	993	(14,757)							
Balance at end of period	\$4,785,395	\$4,190,496	\$3,544,625							
(1) Other may include sales transfers to asse	te hold for colo	and impairmar	ate.							

(1) Other may include sales, transfers to assets held for sale and impairments.

VENTAS, INC. SCHEDULE III REAL ESTATE AND ACCUMULATED DEPRECIATION December 31, 2017 (Dollars in thousands)

•	•									
	Location		Initial Cost to Company	Gross Amount Carried at Close of Period						
Property Name	City	State / Province	<b>Enormhrances</b>	Costs Land CandalBæilding and Stæbsteqlæptrove s Improvement to Acquisition	Total	Accum Deprec	ulated NBV iation	Year of Construction	Year Acquired	Life on Which Depreciation In Income Statement is Computer
IRFS AND LTACS Rehabilitation Hospital of	T.	<b>.</b> 7	ф ф <b>д д</b> о ф <b>д д с с с о о</b>	¢ \$770 \$25 500	)	) # 4 0 <b>2</b> 0	Ф21 420	1000	2011	·
Southern	Tucson	AZ	\$ <del>\$7</del> 70\$25,589	\$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	9\$26,359	9\$4,920	\$21,439	1992	2011	35 years
Arizona Kindred										
Hospital -	Brea	CA	_3,1442,611	-3,1442,611	5,755	1,467	4,288	1990	1995	40 years
Brea Kindred										
	Ontario	CA	<b>–</b> 523 2,988	<b>-5</b> 23 2,988	3,511	3,076	435	1950	1994	25 years
Ontario Kindred										
Hospital - San	San Diego	CA	<b>–</b> 670 11,764	<b>–</b> 670 11,764	12,434	11,739	695	1965	1994	25 years
Diego										
Kindred Hospital - San Francisco Bay	C I 1	C A	2.7255.970	2 7255 970	0.605	( 140	2.462	1062	1002	25
Transisco Bay	San Leandro	CA	_2,7355,870	<del>-2,7355,870</del>	8,605	6,142	2,463	1962	1993	25 years
Area Tustin										
Rehabilitation	Tustin	CA	-2,81025,248	-2,81025,248	28,058	4,948	23,110	1991	2011	35 years
Hospital Kindred										
	Westminster	CA	<del>-7</del> 27 7,384	<del>-727</del> 7,384	8,111	7,562	549	1973	1993	20 years
Westminster Kindred										
	Denver	CO	<del>-8</del> 96 6,367	<del>-8</del> 96 6,367	7,263	6,711	552	1963	1994	20 years
Denver										
Kindred Hospital -	Caral Cala	. ET	1 0715 240	1 0715 240	6.410	<b>5</b> 000	1 /11	1056	1002	20
South Florida	Coral Gables	SFL	<b>—</b> 1,0715,348	<b>—</b> 1,0715,348	6,419	5,008	1,411	1956	1992	30 years
- Coral Gables		FL	_1,75814,080	<b>—1</b> ,75814,080	15,838	13,973	1,865	1969	1989	30 years
			*			•				•

Kindred Hospital - South Florida Ft. Lauderdale	Fort Lauderdale											
Kindred Hospital - North Florida Kindred	Green Cove Springs	FL	<b>—145</b>	4,613	<b>—145</b>	4,613	4,758	4,642	116	1956	1994	20 years
Hospital - South Florida - Hollywood Kindred	Hollywood	FL	<b>6</b> 05	5,229	<b>6</b> 05	5,229	5,834	5,234	600	1937	1995	20 years
Hospital - Bay Area St. Petersburg Kindred	St. Petersburg	FL	<b>—1</b> ,40	116,706	-1,40	116,706	18,107	14,787	3,320	1968	1997	40 years
Hospital - Central Tampa Kindred Hospital -	Tampa a	FL	-2,73	27,676	-2,732	27,676	10,408	5,294	5,114	1970	1993	40 years
Chicago (North Campus) Kindred -	Chicago	IL	<b>—1</b> ,58	319,980	<b>—1</b> ,583	319,980	21,563	19,711	1,852	1949	1995	25 years
Chicago - Lakeshore Kindred Hospital -	Chicago	IL	<b>—1</b> ,51	39,525	<b>—1,5</b> 12	39,525	11,038	9,474	1,564	1995	1976	20 years
Chicago (Northlake Campus) Kindred	Northlake	IL	<del>-8</del> 50	6,498	<del>-8</del> 50	6,498	7,348	6,198	1,150	1960	1991	30 years
Hospital - Sycamore Kindred	Sycamore	IL	<del>_7</del> 7	8,549	<del>_7</del> 7	8,549	8,626	8,297	329	1949	1993	20 years
Hospital - Indianapolis Kindred	Indianapolis			3,801	<del>-9</del> 85	•	4,786	3,566		1955	1993	30 years
Hospital - Louisville Kindred Hospital - St.	Louisville St. Louis	KY MO		62,087		62,087	15,320 3,213	1,948		1964 1984	1995 1991	20 years 40 years
Louis Kindred Hospital - Las		NV		02,177	<b>−1,11</b> 0	•	3,287	1,448		1980	1994	40 years
Vegas (Sahara) Lovelace Rehabilitation					·		19,002	·			2015	36 years
Hospital	Albuquerque		<del>-4</del> 01	4,253	—11	4,253	4,264	2,961		1985	1993	40 years

Kindred Hospital -Albuquerque Kindred

Hospital - Greensboro NC —1,0107,586 —1,0107,586 8,596 7,686 910 1964 1994 20 years

Greensboro

	Location			Initial Cost to Company	Amount Carried at Close of Period		
Property Name	City	State / Provinc	Enc	Land. Buildiag Buildiag Eumbrances Improvem Improvem to A		Year n Acquired	Life on Which Depreciation In Income Statement is Computed
University Hospitals Rehabilitation Hospital	Beachwood	ОН	_	1,8000,444	1,866)44 <b>8</b> 2, <b>23</b> 66,20083	2013	35 years
Kindred Hospital - Philadelphia	Philadelphia	PA	_	13 <b>5</b> ,223—	13 <b>5</b> ,22 <b>3</b> ,3 <b>5</b> , <b>8</b> 1 <b>4</b> ,84 <b>9</b> 60	1995	35 years
Kindred Hospital - Chattanooga	Chattanooga	TN	_	75 <b>6</b> ,415—	75 <b>6</b> ,41 <b>5</b> ,147,17 <b>6</b> 9 <b>5</b> 975	1993	22 years
Rehabilitation Hospital o Dallas	of Dallas	TX		2,318,9702	2,318,702,3)203724209	2015	35 years
Baylor Institute for Rehabilition - Ft. Worth TX	Fort Worth	TX	_	2,0751018	2,0751018,089186,24708	2015	35 years
Kindred Hospital - Tarrant County (Fort Worth Southwest)	Fort Worth	TX	_	2, <b>342</b> 58–	2,344259,80,603,29387	1986	20 years
Rehabilitation Hospital The Vintage	Houston	TX	_	1,8348832	1,8348836,36,3983,22812	2015	35 years
Kindred Hospital (Houston Northwest)	Houston	TX		1,69988—	1,69988,48,772,719986	1985	40 years
Kindred Hospital - Houston	Houston	TX		337,062	337,06 <b>2</b> ,0 <b>9,6</b> 6 <b>4</b> 2 <b>8</b> 972	1994	20 years
Kindred Hospital - Mansfield	Mansfield	TX		2627,462—	262,462,72,917,14983	1990	40 years
Select Rehabilitation - San Antonio TX	San Antonio	TX	_	1,859304	1,859300,11,6078,20530	2015	35 years
Kindred Hospital - San Antonio	San Antonio	TX	_	2491,413	2491,41395,623,112981	1993	30 years
TOTAL FOR IRFS AND LTACS SKILLED NURSING FACILITIES	)			47400415142	1 <b>\$74051932<i>9</i>23830</b> ,506		
Englewood Post Acute and Rehabilitation	Englewood	CO		242,18094	- 24 <b>2</b> ,37 <b>4</b> ,6 <b>2</b> , <b>6</b> 1 <b>6</b> 0 <b>0</b> 960	1995	30 years
Brookdale Lisle SNF Lopatcong Center	Lisle Phillipsburg	IL NJ	_	73 <b>9</b> ,27 <del>0</del> – 1, <b>42</b> 03 <del>36</del>	739,2700,2),067,113790 1,420,336,8,067,719282	2009 2004	35 years 30 years
Marietta Convalescent Center	Marietta	ОН	_	153,2665	1 <b>53</b> ,34 <b>3</b> ,4 <b>9</b> , <b>283</b> 11972	1993	25 years
The Belvedere	Chester	PA	_	827,203—	827,208,02,514,51899	2004	30 years

Pennsburg Manor	Pennsburg	PA	_	1,079871—	1,079878,936,28	<b>9</b> ,0 <b>179</b> 82	2004	30 years
Chapel Manor	Philadelphia	PA	—	1,5959823	5 <b>8,59</b> 534 <b>6,7</b> 986	<b>5</b> ,1139048	2004	30 years
Wayne Center	Strafford	PA		66 <b>2</b> ,87 <b>2</b> 50	662,728,38,44	<b>\$</b> ,213 <del>6</del> 97	2004	30 years
Everett Rehabilitation & Care	Everett	WA	_	2,725/0337	2,72503305083	<b>8</b> 4,169915	2011	35 years
Northwest Continuum Care Center	Longview	WA	_	14 <b>3</b> ,56 <b>3</b> 71	143,734,827,97	<b>5</b> 0 <b>1</b> 955	1992	29 years
Columbia Crest Care & Rehabilitation Center	Moses Lake	WA		66 <b>0</b> 7,4 <del>39</del>	6607,439,3)99	114,1598752	2011	35 years
Lake Ridge Solana Alzheimer's Care Center	Moses Lake	WA	—	668,866—	66 <b>8</b> ,86 <b>9</b> ,512, <b>6</b> 8	<b>7</b> ,6149088	2011	35 years
Rainier Vista Care Cente	r Puyallup	WA		52 <b>4</b> ,78 <b>0</b> 05	52 <b>0</b> ,08 <b>5</b> ,60, <b>5</b> 5	<b>3</b> ,2 <b>159</b> 86	1991	40 years
Logan Center	Logan	WV		30 <b>0</b> 2,9 <del>59</del>	3002,9 <b>59</b> 22,59	<b>7</b> 0, <b>16962</b> 7	2011	35 years
Ravenswood Healthcare Center	Ravenswood	WV	_	3202,710	3202,710,20,36	60,1497847	2011	35 years
Valley Center	South Charleston	WV	_	75 <b>2</b> 04,1 <del>15</del>	75204,1254,869	<b>1</b> 79, <b>1938</b> 7	2011	35 years
White Sulphur	White Sulphur Springs	WV		2503,055	2503,05523,65	10,199817	2011	35 years
TOTAL FOR SKILLED NURSING FACILITIES				1318648094	5 <b>3</b> 318 <b>94267</b> 298	<b>T4</b> 0,022		

**HEALTH SYSTEMS** 

	Location			Initial Cost to Company	Amount Carried at Close of Period			
Property Name	City	State / Province	Enc	Cosi Land. Building cambrances Improvem to A	Land Land Italinascan and Total N Profunction Opening distribution	Metatedf Statinstruction	Year Acquired	Life on Which Depreciation lin Income Statement is Computed
Lovelace Medical Center Downtown	Albuquerque	NM	_	9, <b>846,5,3</b> 5	9,988,7867,880	99,9 <b>98</b>	2015	33 years
Lovelace Westside Hospita	l Albuquerque	NM	_	101,805,031,8	7BOJ 4Q <b>67248,21,38572</b> 91	<b>,898</b> 4	2015	20 years
Lovelace Women's Hospita			_		1772 96, 208 8, 0, 4429		2015	47 years
Roswell Regional Hospital		NM	_	2,56016,50	2,460643,2,3802	<b>.26</b> 37	2015	47 years
Hillcrest Hospital Claremore	Claremore	OK		3,62,33,5190,	26,824,3027,7,74265	, <b>99%</b> 5	2015	40 years
Bailey Medical Center	Owasso	OK	_	4.969691.7	8 <b>4,96481</b> 72, <b>79</b> 911	.2606	2015	32 years
Hillcrest Medical Center	Tulsa	OK	_		2823398504,4,2283		2015	34 years
Hillcrest Hospital South	Tulsa	OK	_		431,026130,56152	-	2015	40 years
Baptist St. Anthony's Hospital	Amarillo	TX	_		1133,02,55805,0,246		2015	44 years
Spire Hull and East Riding Hospital	Anlaby	UK	_	3,8946(1131,	2 <b>2,3</b> 70,187 <b>3,5,842</b> 68	<b>,269</b> 0	2014	50 years
Spire Fylde Coast Hospital	Blackpool	UK		2 1/2/68/01/61	428, 225 20 27 2, 11, 90 41295	1001860	2014	50 years
Spire Clare Park Hospital	Farnham	UK			85, <b>43</b> ,46 <b>58</b> , 0, <b>862</b> 16	-	2014	50 years
TOTAL FOR HEALTH	1 armiam	OK					2014	30 years
SYSTEMS				109, <b>25545</b> 14	<b>2</b> 6017,2 <b>7125,3829</b> 1,862	<b>5</b> 94,762		
BROOKDALE SENIORS								
HOUSING								
COMMUNITIES								
Brookdale Chandler Ray	CI 11	. 7		<b>2</b> Ø0 <b>7</b> 22.0	2 600000 500 150	1.0000	2011	2.5
Road	Chandler	AZ	_	2,60008-	2,600088,58,8178	12998	2011	35 years
Brookdale Springs Mesa	Mesa	AZ	_	2, <b>247</b> 918	2,72479278,666,5196	3 <b>872</b> 6	2005	35 years
Brookdale East Arbor	Mesa	AZ	_	6 <b>55</b> ,99 <del>8</del> -	655,998,635,30049	5 <b>49</b> 98	2005	35 years
Brookdale Oro Valley	Oro Valley	AZ		6666,16 <del>9</del> -	666,169,82,558,	1 <b>82</b> 98	2005	35 years
Brookdale Peoria	Peoria	AZ		59 <b>8</b> ,87 <del>2</del>	5948,8752,427,00935,3	3 <b>179</b> 98	2005	35 years
Brookdale Tempe	Tempe	AZ		614,066-	614,064,617,77428,9	9 <b>29</b> 97	2005	35 years
Brookdale East Tucson	Tucson	AZ	_	5046,745	506,745,23,0430	2 <b>19</b> 98	2005	35 years
Brookdale Anaheim	Anaheim	CA	_	2,4769408-	2,4691080,3,7248	2 <b>129</b> 177	2005	35 years
Brookdale Redwood City	Redwood City	уCA		7, <b>66</b> 96 <del>91</del>	7, <b>66</b> 96 <b>94,29,0</b> 95	7 <b>,298</b> 8	2005	35 years
Brookdale San Jose	San Jose	CA	_	6, <b>84</b> 03 <b>22</b> ,8	368,749,01867,249,7515	) <b>898</b> 7	2005	35 years
Brookdale San Marcos	San Marcos	CA	_	4, <b>38</b> 82 <del>0</del> 4	4, <b>28</b> 82 <b>40</b> 4, <b>419,327</b> 4	96987	2005	35 years
Brookdale Tracy	Tracy	CA		1, <b>1</b> 302 <del>96</del>	1,130296,4,9694	4 <b>B2</b> 86	2005	35 years
Brookdale Boulder Creek	Boulder	CO	—	1, <b>29</b> 06 <del>83</del>	1,2906283,49,723177	<b>,1798</b> 5	2011	35 years
Brookdale Vista Grande	Colorado Springs	CO		7195,279	7195,2799,939,4990,0	009497	2005	35 years

Brookdale El Camino	Pueblo	CO	4,778490,403-	8490,40B0, <b>42,403</b> 63,2 <b>09</b> 97	2005	35 years
Brookdale Farmington	Farmington	CT	— 3, <b>99,5</b> 310	3, <b>995340</b> ,8 <b>5</b> ),522 <b>2</b> ,5 <b>98</b> 4	2005	35 years
Brookdale South Windsor	South Windsor	CT	— 2, <b>187</b> 6 <del>82</del>	2, <b>127</b> 6 <b>82,5,699</b> 4,8 <b>65</b> 99	2004	35 years
Brookdale Chatfield	West Hartford	dCT	— 2, <b>423</b> 833,	2 <b>26,45</b> ,31 <b>47</b> ,6 <b>2,2</b> 306,89 <i>8</i> 9	2005	35 years
Brookdale Bonita Springs	Bonita Springs	FL	8,59 <b>9,540</b> 07 <del>83</del>	1, <b>50</b> 078 <b>2,3,537</b> 07 <b>49</b> 89	2005	35 years
Brookdale West Boynton Beach	Boynton Beach	FL	13,1 <b>2,816</b> 72 <del>18</del>	2,367218,6,75111,89999	2005	35 years
Brookdale Deer Creek AL/MC	Deerfield Beach	FL	— 1, <b>3</b> 9799—	1, <b>9</b> 97911,4,9669,82999	2005	35 years
Brookdale Fort Myers The Colony	Fort Myers	FL	— 1, <b>5</b> 1862—	1, <b>51862</b> ,3 <b>7</b> , <b>3</b> 87,7 <b>85</b> 96	2011	35 years
Brookdale Avondale	Jacksonville	FL	<b>—</b> 86106,745	8616,7 <b>43,3,03</b> 44,8997	2011	35 years
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Gross Amount

	Location			Initial Cost to Company	Carried at Close of Period		
Property Name	City	State / Province	Encu	Costs Land Costs BuildGrapsit and ances Improvement to Ac		Year n Acquired	Life on Which Depreciation In Income Statement is Computed
Brookdale Crown Point	Jacksonville	FL	_	1,390,659—	1,390,65910,9,59279,013297	2011	35 years
Brookdale Jensen Beach	Jensen Beach	FL	11,82	2 <b>5</b> ,8 <b>32</b> ,82 <del>0</del> -	1,8121,8204, <b>6,5</b> 413 19,2129099	2005	35 years
Brookdale Ormond Beach West	Ormond Beach	FL	_	1,66038—	1,66 <b>,0</b> 3811, <b>3,985</b> 79,44997	2011	35 years
Brookdale Palm Coast	Palm Coast	FL	_	47 <b>9</b> ,187—	479,1879,65,8617,719997	2011	35 years
Brookdale Pensacol		FL	_	63 <b>\$</b> ,087—	63 <b>5</b> ,0876,7 <b>2</b> ,06174,110298	2005	35 years
Brookdale Rotonda Brookdale Centre	Rotonda West	FL	_	1,74,031—	1,74,0316,07,0435,02397	2011	35 years
Pointe Boulevard	Tallahassee	FL	4,239	966 <b>%</b> ,168—	667,1686,82,5524,118298	2005	35 years
Brookdale Tavares	Tavares	FL		2805,980-	2805,9806,3602913,1199917	2011	35 years
Brookdale West Melbourne MC	West Melbourne	FL	6,04	158 <b>6</b> ,481—	58 <b>6</b> ,4816,0 <b>2</b> ,73573,7210000	2005	35 years
Brookdale West Palm Beach	West Palm Beach	FL		3,7 <b>5</b> 8,07 <del>2</del>	3,7558,07326,843,04002,142900	2005	35 years
Brookdale Winter Haven MC	Winter Haven	FL	_	23 <b>2</b> ,006—	232,0063,213,2931,914297	2005	35 years
Brookdale Winter Haven AL	Winter Haven	FL	_	43 <b>8</b> ,549—	438,5495,98,73869,6109197	2005	35 years
Brookdale Twin Falls	Twin Falls	ID	_	70 <b>3</b> ,153—	7036,1536,823,66464,2119097	2005	35 years
Brookdale Lake Shore Drive	Chicago	IL	_	11,0377,53,7266	511,050,78314,8,40574,12920	2005	35 years
Brookdale Lake View	Chicago	IL	_	3,02762,668-	3,02762,66289,7744,663198,1190510	2005	35 years
Brookdale Des Plaines	Des Plaines	IL	32,00	06,8501,16,541	6,8 <b>605</b> ,19 <b>6</b> 6, <b>20</b> ,52140, <i>1799</i> 63	2005	35 years
Brookdale Hoffman Estates	Hoffman Estates	IL	_	3,886,130-	3,886,1348,08,64629,152857	2005	35 years
Brookdale Lisle IL/AL	Lisle	IL	33,00	00,970,400-	7,9503,40708,36362417,179920	2005	35 years
Brookdale Northbrook	Northbrook	IL	_	1,988,762	1,988,7621,76,00 215,779999	2004	35 years
Brookdale Hawthor Lakes IL/AL	Nernon Hills	IL	_	4,4359,044	4,4359,04349, <b>48</b> ,5623,192807	2005	35 years

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Brookdale Hawthorn Lakes AL	Vernon Hills	IL	_	1,1407,041-	1,11407,04111,4,888	6,811299	2005	35 years
Brookdale Evansville	Evansville	IN	3,40	1357,765—	353,7654,12,61	92,519998	2005	35 years
Brookdale Castleton	Indianapolis	IN	_	1,280,51 <del>5</del> -	1,280,5152,4995	47,8109186	2005	35 years
Brookdale Marion AL (IN)	Marion	IN		203,570—	203,5703,71,53	52,2149298	2005	35 years
Brookdale Portage AL	Portage	IN		128,649—	128,6493,77,56	<b>52</b> , <b>2108</b> 99	2005	35 years
Brookdale Richmond	Richmond	IN	_	49 <b>\$</b> ,124—	49 <b>\$</b> ,1244,6 <b>19</b> 77	2,814998	2005	35 years
Brookdale Derby	Derby	KS	_	440,422—	44 <b>0</b> ,4224,8 <b>92</b> 1	3,9159194	2011	35 years
Brookdale Leawood State Line	Leawood	KS	3,46	3113,127—	113,1275,224,20	53,020000	2005	35 years
Brookdale Salina Fairdale	Salina	KS	_	30 <b>6</b> ,657—	30 <b>6</b> ,6575,9 <b>5</b> ,716	64,7199196	2011	35 years
Brookdale Topeka	Topeka	KS	4,63	837 <b>6</b> ,825—	37 <b>6</b> ,8257,1 <b>2,5</b> 93	54,220000	2005	35 years
Brookdale Wellington	Wellington	KS	_	310,434—	31 <b>0</b> ,4342,7 <b>54</b> 2	2,210294	2011	35 years
Brookdale Cushing Park	Framingham	MA		5,833,362,430	)5,83 <b>15</b> 9,79 <b>4</b> 1, <b>63</b> ,94	408,1197909	2004	35 years
Brookdale Cape Coo	lHyannis	MA		1,297,1063—	1,297,706310,3,4306	35,9179799	2005	35 years
Brookdale Quincy Bay	Quincy	MA		6,15071,862-	6,1 <b>5</b> 071,86 <b>62</b> 3, <b>296</b> ,38	7379,103866	2005	35 years
Brookdale Davison	Davison	MI		160,1892,543	3 16 <b>6</b> ,7325,8 <b>9</b> , <b>2</b> 63	04,2169297	2011	35 years
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	Location				al Cost ompany	Amo Carri Close Perio	ount ied at e of						Ţ
Property Name	City	State / Province	e <sup>Encum</sup>	Land m <b>bna</b> ho Impr	Buildin(garanta	Land alized	Buildi					Year on Acquir	L: W D ired in Si is
Brookdale Delta MC	Delta Township	MI	_	730	11,471—	730	11,471	112,201	12,283	9,918	1998	2011	35
Brookdale Delta AL	Delta Township	MI	_	820	3,313 —	820	3,313	4,133	922	3,211	1998	2011	3:
Brookdale Farmington Hills North	Farmington Hills	MI	_	580	10,497—	580	10,497	711,077	72,338	8,739	1994	2011	3:
Brookdale Farmington Hills North II	Farmington Hills	MI	_	700	10,246—	700	10,246	510,946	52,370	8,576	1994	2011	3:
Brookdale Meridian AL	Haslett	MI	_	1,340	06,134 —	1,340	06,134	7,474	1,351	6,123	1998	2011	3:
Brookdale Grand Blanc MC	Holly	MI	_	450	12,373—	450	12,373	312,823	32,469	10,354	¥1998	2011	35
Brookdale Grand Blanc AL	Holly	MI	_	620	14,627—	620	14,627	715,247	72,944	12,303	3 1998	2011	3:
Brookdale Northville	Northville	MI	6,820	407	6,068 —	407	6,068	6,475	2,609	3,866	1996	2005	3:
MC	Troy	MI	_	630	17,178—	630	17,178	317,808	33,394	14,414	¥1998	2011	35
Brookdale Troy AL	Troy	MI	_	950	12,503—	950	12,503	313,453	32,634	10,819	1998	2011	3:
Brookdale Utica AL	Utica	MI	_	1,142	211,808—	1,142	211,808	312,950	)5,077	7,873	1996	2005	35
Brookdale Utica MC	Utica	MI	_	700	8,657 —	700	8,657	9,357	1,837	7,520	1995	2011	3:
Brookdale Eden Prairie	<sup>1</sup> Eden Prairie	MN	_	301	6,228 —	301	6,228	6,529	2,678	3,851	1998	2005	3;
Brookdale Faribault	Faribault	MN	_	530	1,085 —	530	1,085	1,615	275	1,340	1997	2011	35
Brookdale Invest Grove Heights		MN	2,716	253	2,655 —	253	2,655	2,908	1,142	1,766	1997	2005	35
Brookdale Mankato	Mankato	MN	_	490	410 —	490	410	900	195	705	1996	2011	35
Brookdale Edina	Minneapolis	MN	15,040	)3,62	133,14122,975	53,62	156,116	559,737	716,010	)43,727	7 1998	2005	35
	North Oaks	MN		1,057	78,296 —	1,05	78,296	9,353	3,567	5,786	1998	2005	3:

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Brookdale													
North Oaks Brookdale													
Plymouth	Plymouth	MN		679	8,675 —	679	8,675	9,354	3,730	5,624	1998	2005	3.
Brookdale Willmar	Wilmar	MN	_	470	4,833 —	470	4,833	5,303	971	4,332	1997	2011	3:
Brookdale Winona	Winona	MN		800	1,390 —	800	1,390	2,190	565	1,625	1997	2011	3:
Brookdale West County		MO		3,100	35,07451	3,10	435,121	38,225	33,873	34,352	2012	2014	3:
Brookdale Evesham	Voorhees Township	NJ	_	3,158	329,909—	3,158	829,909	33,067	12,861	20,206	1987	2005	3:
Brookdale Westampton	Westampton	NJ	_	881	4,741 —	881	4,741	5,622	2,039	3,583	1997	2005	3.
Brookdale Santa Fe	Santa Fe	NM	_	_	28,178—	_	28,178	28,178	311,878	316,300	1986	2005	3.
Brookdale Kenmore	Buffalo	NY	12,716	51,487	715,170—	1,48	7 15,170	16,657	6,523	10,134	1995	2005	3:
Brookdale Clinton IL	Clinton	NY	_	947	7,528 —	947	7,528	8,475	3,237	5,238	1991	2005	3:
Brookdale Manlius	Manlius	NY		890	28,237—	890	28,237	29,127	5,530	23,597	1994	2011	3.
Brookdale Pittsford	Pittsford	NY	_	611	4,066 —	611	4,066	4,677	1,748	2,929	1997	2005	3:
Brookdale East Niskayuna	Schenectady	NY	_	1,021	8,333 —	1,02	18,333	9,354	3,583	5,771	1997	2005	3:
Brookdale Niskayuna	Schenectady	NY	15,895	51,884	16,103—	1,884	416,103	17,987	6,924	11,063	1996	2005	3:
Brookdale Summerfield	Syracuse	NY	_	1,132	211,434—	1,132	211,434	12,566	54,916	7,650	1991	2005	3:
Brookdale Williamsville	Williamsville	NY	6,574	839	3,841 —	839	3,841	4,680	1,652	3,028	1997	2005	3:
Brookdale Cary	Cary	NC	_	724	6,466 —	724	6,466	7,190	2,780	4,410	1997	2005	3.
Brookdale Falling Creek	Hickory	NC	_	330	10,981—	330	10,981	11,311	2,187	9,124	1997	2011	3:
Brookdale Winston-Salem	Winston-Salem	NC	_	368	3,497 —	368	3,497	3,865	1,504	2,361	1997	2005	3:

	Location			Initial (Compa				Amount at Close				
Property Name	City	State / Province	Encuml	Land p <b>and</b> es Improv	Buildings Improven ements	nSnhee		Buildings Improver ements	Total	Accum Deprec	ulated NBV iation	Year Cons
Brookdale Alliance	Alliance	ОН	2,130	392	6,283	_	392	6,283	6,675	2,702	3,973	1998
Brookdale Austintown	Austintown	ОН	_	151	3,087	_	151	3,087	3,238	1,327	1,911	1999
Brookdale Barberton	Barberton	ОН		440	10,884	_	440	10,884	11,324	2,169	9,155	1997
Brookdale Beavercreek	Beavercreek	ОН	_	587	5,381	_	587	5,381	5,968	2,314	3,654	1998
Brookdale Centennial Park	Clayton	ОН		630	6,477		630	6,477	7,107	1,351	5,756	1997
Brookdale Westerville	Columbus	ОН	1,768	267	3,600	_	267	3,600	3,867	1,548	2,319	1999
Brookdale Greenville	Greenville	ОН	_	490	4,144	_	490	4,144	4,634	993	3,641	1997
Brookdale Marion	n Marion	ОН		620	3,306	_	620	3,306	3,926	769	3,157	1998
Brookdale Salem AL (OH)	Salem	ОН	_	634	4,659		634	4,659	5,293	2,003	3,290	1998
Brookdale	Springdale	ОН	_	1,140	9,134	_	1,140	9,134	10,274	1,844	8,430	1997
Springdale Brookdale	Bartlesville	OK		250	10,529		250	10,529	10,779	2,073	8,706	1997
Bartlesville South Brookdale	n Bethany	OK		390	1,499	_	390	1,499	1,889	374	1,515	1994
Bethany Brookdale Broker	nBroken	OK	_	940	6,312	6,410	1,873	11,789	13,662	2,436	11,226	1996
Arrow Brookdale Forest	Arrow Forest Grove		_	2,320	9,633	_	2,320	9,633	11,953	2,118	9,835	1994
Grove Brookdale Mt.	Gresham	OR		2,410	9,093		2,410	9,093	11,503	2,001	9,502	1988
Hood Brookdale	Olesiiaiii	OK		2,410	9,093	_	2,410	9,093	11,303	2,001	9,302	1900
McMinnville Town Center	McMinnville	eOR	1,051	1,230	7,561	_	1,230	7,561	8,791	1,837	6,954	1989
Brookdale Dentor	n Denton	TX		1,750	6,712	_	1,750	6,712	8,462	1,372	7,090	1996
North Brookdale Ennis		TX	_	460	3,284	_	460	3,284	3,744	727	3,017	1996
Brookdale	Kerrville	TX	_	460	8,548	_	460	8,548	9,008	1,706	7,302	1997
Kerrville Brookdale Medical Center	San Antonio		_	1,400	10,051	_	1,400	10,051	11,451	2,031	9,420	1997

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Whitby												
Brookdale Western Hills	Temple	TX	_	330	5,081	_	330	5,081	5,411	1,079	4,332	1997
Brookdale Salem AL (VA)	Salem	VA	_	1,900	16,219		1,900	16,219	18,119	6,696	11,423	1998
Brookdale Alderwood	Lynnwood	WA	_	1,219	9,573	_	1,219	9,573	10,792	4,117	6,675	1999
Brookdale Puyallup South	Puyallup	WA	9,268	1,055	8,298	_	1,055	8,298	9,353	3,568	5,785	1998
Brookdale Richland	Richland	WA	_	960	23,270	_	960	23,270	24,230	4,758	19,472	1990
Brookdale Park Place	Spokane	WA	_	1,622	12,895		1,622	12,895	14,517	5,719	8,798	1915
Brookdale Allenmore AL	Tacoma	WA	_	620	16,186	_	620	16,186	16,806	3,209	13,597	1997
Brookdale Allenmore - IL	Tacoma	WA	_	1,710	3,326	_	1,710	3,326	5,036	999	4,037	1988
Brookdale Yakima	Yakima	WA	_	860	15,276	_	860	15,276	16,136	3,120	13,016	1998
Brookdale Kenosha	Kenosha	WI	_	551	5,431	2,772	551	8,203	8,754	3,077	5,677	2000
Brookdale LaCrosse MC	La Crosse	WI	_	621	4,056	1,126	621	5,182	5,803	2,046	3,757	2004
Brookdale LaCrosse AL	La Crosse	WI	_	644	5,831	2,637	644	8,468	9,112	3,215	5,897	1998
Brookdale Middleton Century Ave	Middleton	WI	_	360	5,041	_	360	5,041	5,401	1,016	4,385	1997
Brookdale Onalaska	Onalaska	WI	_	250	4,949	_	250	4,949	5,199	992	4,207	1995
Brookdale Sun Prairie	Sun Prairie	WI	_	350	1,131	_	350	1,131	1,481	283	1,198	1994
TOTAL FOR BROOKDALE SENIORS HOUSING COMMUNITIES SUNRISE SENIORS HOUSING COMMUNITIES			199,135	5185,42	71,768,730	079,303	3186,299	81,847,16	22,033,46	0655,64	71,377,813	3

	Location		Initial Comp	Cost to any	Gross Amount Carried at Close of Period			
Property Name	City	State / Province	Land E <b>nd</b> um Impro	Costs Buildingapinal norances Improvisintexets ventents to Acqu	Land ized Buildings and Accurand Fotal	mulated Year of eciation Construction	Year n Acquirec	Life on Which Deprecia din Incom Statement is Compu
Sunrise of Chandler	Chandler	AZ	4,344	14,455807	4,43915,16719,6063,095	16,5112007	2012	35 years
Sunrise of Scottsdale	Scottsdale	AZ	<del>2,</del> 229	27,575750	2,25528,29930,5549,100	21,4542007	2007	35 years
Sunrise at River Road	Tucson	AZ	<del>2,9</del> 71	12,399435	3,000 12,805 15,805 2,421	13,3842008	2012	35 years
Sunrise of Lynn Valley	Vancouver	BC	41,759	937,424(8,888	)9,29331,00240,2959,781	30,5142002	2007	35 years
Sunrise of Vancouver	Vancouver	BC	<del>6,</del> 649	31,937996	6,66232,92039,58210,72	828,8542005	2007	35 years
Sunrise of Victoria	Victoria	BC	<del>8,</del> 332	29,970(6,486	)6,66425,15231,8168,030	23,7862001	2007	35 years
Sunrise at La Costa	Carlsbad	CA	4,890	20,5901,549	5,03021,99927,0297,600	19,4291999	2007	35 years
Sunrise of Carmichael	Carmichael	CA	4,269	14,598519	1,28415,10216,3862,963	13,423 2009	2012	35 years
Sunrise of Fai Oaks	<sup>r</sup> Fair Oaks	CA	1,456	23,6792,283	2,50624,91227,4188,255	19,163 2001	2007	35 years
Sunrise of Mission Viejo	Mission Viejo	oCA	<del>3,</del> 802	24,5601,515	3,86726,01029,8778,694	21,1831998	2007	35 years
Sunrise at Canyon Crest	Riverside	CA	<del>5,4</del> 86	19,6581,935	5,57721,50227,0797,140	19,9392006	2007	35 years
Sunrise of Rocklin	Rocklin	CA	<del>1,</del> 378	23,565967	1,41124,49925,9107,971	17,9392007	2007	35 years
Sunrise of Sar Mateo	<sup>1</sup> San Mateo	CA	<del>2,</del> 682	35,3351,718	2,70537,03039,73511,78	227,9531999	2007	35 years
Sunrise of Sunnyvale	Sunnyvale	CA	<del>2,9</del> 33	34,3611,186	2,96935,51138,48011,42	727,0532000	2007	35 years
Sunrise at Sterling Canyon	Valencia	CA	<del>3,</del> 868	29,2934,732	4,07833,81537,89311,71	626,177 1998	2007	35 years
Sunrise of Westlake Village	Westlake Village	CA	4,935	30,7221,133	5,03131,75936,79010,25	426,5362004	2007	35 years
Sunrise at Yorba Linda	Yorba Linda	CA	<del>1,</del> 689	25,2401,631	1,76526,79528,5608,605	19,955 2002	2007	35 years
Sunrise at Cherry Creek	Denver	CO	<del>1,</del> 621	28,3701,475	1,72129,74531,4669,675	21,7912000	2007	35 years
-	Denver	CO	<del>1,4</del> 17	30,8852,090	1,65332,73934,39211,12	323,2691998	2007	35 years

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											,
Sunrise at Pinehurst											
Sunrise at	Littleton	СО	<del>1,</del> 813	22,1831,753	1,853	23,89625	5,7497,996	17,753 199	97	2007	35 years
Sunrise of Westminster	Westminster	СО	<del>2,</del> 649	16,2431,696	2,792	17,79620	),5885,986	14,602200	00	2007	35 years
Stamford	Stamford	CT	4,612	28,5332,128	5,029	30,24435	5,273 10,23	725,036199	<del>)</del> 9	2007	35 years
Jacksonville		FL	<del>2,</del> 390	17,671335	2,420	17,97620	),3963,541	16,855200	)9	2012	35 years
Sunrise at Ivey Ridge	Alpharetta	GA	4,507	18,5161,500	1,517	20,00621	,5236,642	14,881 199	98	2007	35 years
Sunrise of Huntcliff Summit I	Atlanta	GA	4,232	66,16117,045	4,185	83,25387	,43828,31	059,128198	37	2007	35 years
Sunrise at Huntcliff Summit II	Atlanta	GA	<del>2,</del> 154	17,1372,291	2,160	19,42221	,5826,668	14,914199	98	2007	35 years
Sunrise at East Cobb	Marietta	GA	<del>1,</del> 797	23,4201,723	1,806	25,13426	5,9408,371	18,569199	97	2007	35 years
Barrington	Barrington	IL	<del>85</del> 9	15,085595	892	15,64716	5,5393,114	13,425200	07	2012	35 years
Sunrise of Bloomingdale	Bloomingdale	eIL	<del>1,</del> 287	38,6252,056	1,382	40,58641	,96812,98	028,988200	00	2007	35 years
Buffalo Grove	Buffalo Grove	IL	<del>2,</del> 154	28,0211,547	2,339	29,38331	,7229,652	22,070199	99	2007	35 years
Lincoln Park	Chicago	IL	<del>3,4</del> 85	26,6872,205	3,504	-28,87332	2,3778,753	23,624200	03	2007	35 years
Naperville	Naperville	IL	1,946	28,5382,639	2,622	30,50133	3,12310,34	722,776199	<del>)</del> 9	2007	35 years
Palos Park	Palos Park	IL	<del>2,</del> 363	42,2051,278	2,394	43,45245	5,84614,01	231,834200	01	2007	35 years
Sunrise of Park Ridge	Park Ridge	IL	<del>5,5</del> 33	39,5572,828	5,677	42,24147	,91813,66	834,250199	98	2007	35 years
Sunrise of Willowbrook	Willowbrook	IL	1,454	60,7382,651	2,080	062,76364	1,843 18,57	246,271200	00	2007	35 years
Sunrise on Old Meridian	Carmel	IN	<del>8,</del> 550	31,746806	8,550	32,55241	,1026,307	34,795200	)9	2012	35 years
Sunrise of Leawood	Leawood	KS	<del>65</del> 1	16,401906	768	17,19017	,9583,146	14,812200	)6	2012	35 years
Sunrise of Overland Park	Overland Park	KS	<del>65</del> 0	11,015482	660	11,48712	2,1472,368	9,779 200	07	2012	35 years

	Location			Initial Cost to Company	Amount Carried at Close of Period		
Property Name	( ifv	State / Province	Encum	Costs Land Buildin <b>@apintall</b> n <b>brah</b> ces Improv <b>§inhesetş</b> Improvements to Acqu	Land lized Buildings and Accumulated Year of and NBV went Improvements Depreciation Construction Limits and Line Line Line Line Line Line Line Line	Year ion Acquire	Life on Which Deprecied in Incor Statements Comp
Raton	Baton Rouge	LA	_	1,21223,5471,606	1,38224,98326,3658,192 18,1732000	2007	35 years
Ariington	Arlington	MA	_	86 34,3931,059	107 35,43135,53811,65523,8832001	2007	35 years
Norwood	Norwood	MA	_	2,23030,9682,053	2,30632,94535,25110,70724,5441997	2007	35 years
Columbia	Columbia	MD	_	1,78023,0832,923	1,91825,86827,7868,298 19,4881996	2007	35 years
Sunrise of Rockville	Rockville	MD	_	1,03939,2162,660	1,06641,84942,91512,91530,0001997	2007	35 years
Bloomfield	Bloomfield Hills	MI	_	3,73627,6571,981	3,86029,51433,3749,478 23,8962006	2007	35 years
	Grand Rapids	MI	_	1,27321,782609	1,36422,30023,6644,256 19,4082007	2012	35 years
Sunrise of	-	MI	_	1,445 26,090 1,365	1,52527,37528,9009,061 19,8391999	2007	35 years
Sunrise of Rochester	Rochester	MI	_	2,77438,6661,284	2,84639,87842,72412,87729,8471998	2007	35 years
Sunrise of Troy	Troy	MI	_	1,75823,727928	1,86024,55326,4138,168 18,2452001	2007	35 years
Sunrise of	Edina	MN	_	3,18124,2242,915	3,27027,05030,3209,050 21,2701999	2007	35 years
Sunrise on	Charlotte	NC	_	1,97619,4722,340	1,98821,80023,7887,128 16,6601999	2007	35 years
Sunrise of	East Brunswick	NJ	_	2,78426,1732,252	3,03028,17931,2099,680 21,5291999	2007	35 years
Sunrise of	Jackson	NJ	_	4,00915,029587	4,01315,61219,6253,218 16,4072008	2012	35 years
Jackson Sunrise of Morris Plains	Morris Plains	NJ	17,488	81,49232,0522,003	1,56933,97835,54711,07824,4691997	2007	35 years
Sunrise of	Old Tappan	ı NJ	16,241	12,98536,7952,032	3,10638,70641,81212,61129,2011997	2007	35 years
Sunrise of	Wall	NJ	_	1,05319,1012,022	1,08821,08822,1766,657 15,5191999	2007	35 years
Sunrise of Wayne	Wayne	NJ	12,901	11,28824,9902,475	1,30427,44928,7538,907 19,8461996	2007	35 years

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Sunrise of Westfield	Westfield	NJ	17,095	55,0	5723,8	3032,119	5,130	625,8	4330,97	798,666	5 22,31	31996	2007	35 years
Sunrise of Woodcliff Lake	Woodcliff Lake	NJ	_	3,49	9330,8	3011,368	3,53	732,12	2535,66	52 10,74	424,91	82000	2007	35 year
Sunrise of North Lynbrook	Lynbrook	NY	_	4,6	2238,0	0871,985	4,700	039,9	9444,69	9413,55	6631,13	8 1999	2007	35 year
Sunrise at Fleetwood	Mount Vernon	NY	_	4,3	81 28,4	1342,393	4,53	130,6′	7735,20	08 10,28	3924,91	91999	2007	35 years
Sunrise of New City	New City	NY	_	1,9	0627,3	3231,764	1,950	029,0	4330,99	939,584	21,40	191999	2007	35 years
Sunrise of Smithtown	Smithtown	NY	_	2,8	5325,6	5212,467	3,040	027,90	0130,94	419,703	3 21,23	8 1999	2007	35 years
Sunrise of Staten Island	Staten Island	NY	_	7,2	3723,9	910438	7,288	824,29	9731,58	35 10,40	821,17	72006	2007	35 years
Sunrise at North Hills	Raleigh	NC	_	749	37,0	0915,417	849	42,40	0843,25	57 13,89	529,36	522000	2007	35 years
Sunrise at Parma	Cleveland	ОН	_	695	5 16,6	6411,214	890	17,6	6018,55	505,944	12,60	062000	2007	35 years
Sunrise of Cuyahoga Falls	Cuyahoga Falls	ОН	_	626	5 10,2	2391,542	783	11,62	2412,40	074,064	8,343	2000	2007	35 years
Sunrise of Aurora	Aurora	ON		1,5	7036,1	113(6,664	1)1,274	429,7	4531,01	199,530	21,48	39 2002	2007	35 years
Sunrise of Burlington	Burlington	ON	_	1,1	7324,4	148832	1,192	225,20	6126,45	537,976	5 18,47	72001	2007	35 years
Sunrise of Unionville	Markham	ON	_	2,3	2241,1	140(7,621	1,908	833,93	3335,84	41 10,82	2425,01	72000	2007	35 years
Sunrise of Mississauga	Mississauga	ıON	_	3,5	5433,6	631 (6,495	5)2,915	527,7′	7530,69	908,905	5 21,78	35 2000	2007	35 years
Sunrise of Erin Mills	Mississauga	ıON		1,9	5727,0	020(5,045	5)1,593	322,3	3923,93	327,338	3 16,59	v42007	2007	35 years
Sunrise of Oakville	Oakville	ON		2,7	5337,4	1891,331	2,759	938,8	1441,57	73 12,18	8629,38	372002	2007	35 years
Sunrise of Richmond Hill	Richmond Hill	ON	_	2,1	5541,2	254(7,840	))1,733	333,8	3635,56	69 10,65	5824,91	12002	2007	35 years
Sunrise of Thornhill	Vaughan	ON	_	2,5	63 57,5	513(8,758	3)1,420	049,89	9851,31	1814,89	836,42	202003	2007	35 years
Sunrise of Windsor	Windsor	ON	_	1,8	1320,8	882838	1,834	421,69	9923,53	336,944	16,58	39 2001	2007	35 year
Sunrise of Abington	Abington	PA	22	1,8	3853,6	6605,116	2,013	5 58,59	9960,61	1418,70	0641,90	08 1997	2007	35 years
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	Location			Initial C Compar				Amount l at Close od				
Property Name	City	State / Province	e Encuml	Land b <b>and</b> es Improve	Buildings Improven ements	m <b>Snh</b> sear		Buildings Improven ements	and Total nents	Accumi Depreci	NRV	Year Cons
Sunrise of Blue Bell	Blue Bell	PA	_	1,765	23,920	3,101	1,827	26,959	28,786	8,931	19,855	2006
Sunrise of Exton	Exton	PA	_	1,123	17,765	1,705	1,191	19,402	20,593	6,604	13,989	2000
Sunrise of Haverford	Haverford	PA	6,893	941	25,872	2,217	983	28,047	29,030	9,017	20,013	1997
Sunrise of Granite Run		PA	10,609	1,272	31,781	2,344	1,369	34,028	35,397	11,046	24,351	1997
Sunrise of Lower Makefield	Morrisville	PA		3,165	21,337	587	3,167	21,922	25,089	4,324	20,765	2008
Sunrise of Westtown	West Chester	PA		1,547	22,996	2,144	1,570	25,117	26,687	8,576	18,111	1999
Sunrise of Hillcrest	Dallas	TX		2,616	27,680	822	2,626	28,492	31,118	9,253	21,865	2006
Sunrise of Fort Worth	Fort Worth	TX		2,024	18,587	813	2,116	19,308	21,424	3,857	17,567	2007
Sunrise of Frisco	Frisco	TX	_	2,523	14,547	465	2,535	15,000	17,535	2,649	14,886	2009
Sunrise of Cinco Ranch	Katy	TX		2,512	21,600	1,108	2,580	22,640	25,220	4,382	20,838	2007
Sunrise at Holladay	Holladay	UT	_	2,542	44,771	843	2,581	45,575	48,156	8,639	39,517	2008
Sunrise of Sandy	Sandy	UT	_	2,576	22,987	321	2,618	23,266	25,884	7,755	18,129	2007
Sunrise of Alexandria	Alexandria	VA	_	88	14,811	2,260	240	16,919	17,159	6,079	11,080	1998
Sunrise of Richmond	Richmond	VA		1,120	17,446	1,205	1,164	18,607	19,771	6,495	13,276	1999
Sunrise at Bon Air	Richmond	VA	_	2,047	22,079	664	2,032	22,758	24,790	4,504	20,286	2008
Air Sunrise of Springfield TOTAL FOR	Springfield	VA	7,893	4,440	18,834	2,635	4,536	21,373	25,909	7,193	18,716	1997
SUNRISE SENIORS HOUSING COMMUNITIES ATRIA SENIORS HOUSING COMMUNITIES	S		111,090		52,532,176							
Arbour Lake	Calgary	AB AB	_	2,512 1,617	39,188 30,803	(2,157) (1,557)		37,211 29,369	39,543 30,863	4,396 3,652	35,147 27,211	2003 1995
Canyon Meadows Churchill Manor			_	2,865	30,803	(1,337) (1,777)		29,369 28,923	31,570	3,622	27,211 27,948	1993

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The View at												
Lethbridge	Lethbridge	AB	_	2,503	24,770	(1,545)	)2,313	23,415	25,728	3,153	22,575	2007
Victoria Park	Red Deer	AB		1,188	22,554	(869	)1,098	21,775	22,873	2,966	19,907	1999
Ironwood Estates	St. Albert	AB		3,639	22,519	(1,112	)3,377	21,669	25,046	2,925	22,121	1998
Atria Regency	Mobile	AL		950	11,897	1,387	981	13,253	14,234	3,690	10,544	1996
Atria Chandler Villas	Chandler	AZ	_	3,650	8,450	1,580	3,721	9,959	13,680	3,554	10,126	1988
Atria Park of Sierra Pointe	Scottsdale	AZ	_	10,930	65,372	3,269	10,969	68,602	79,571	8,182	71,389	2000
Atria Campana del Rio	Tucson	AZ		5,861	37,284	2,254	5,972	39,427	45,399	10,250	35,149	1964
Atria Valley Manor	Tucson	AZ	_	1,709	60	819	1,768	820	2,588	417	2,171	1963
Atria Bell Court Gardens	Tucson	AZ		3,010	30,969	1,969	3,060	32,888	35,948	7,677	28,271	1964
Longlake Chateau	ı Nanaimo	BC		1,874	22,910	(1,018	)1,738	22,028	23,766	3,011	20,755	1990
Prince George Chateau	Prince George	BC	_	2,066	22,761	(1,449	)1,909	21,469	23,378	2,909	20,469	2005
The Victorian	Victoria	BC	_	3,419	16,351	(620	)3,184	15,966	19,150	2,266	16,884	1988
The Victorian at McKenzie	Victoria	BC	_	4,801	25,712	(1,529	)4,440	24,544	28,984	3,231	25,753	2003
Atria Burlingame	Burlingame	eCA		2,494	12,373	1,522	2,523	13,866	16,389	3,606	12,783	1977
Atria Las Posas	Camarillo	CA		4,500	28,436	1,206	4,518	29,624	34,142	6,855	27,287	1997
Atria Carmichael Oaks	Carmichael	CA	18,015	2,118	49,694	2,192	2,147	51,857	54,004	8,944	45,060	1992
Atria El Camino Gardens	Carmichael	CA	_	6,930	32,318	14,347	7,210	46,385	53,595	10,402	43,193	1984

	Location			Initial Cost to Company	Amount Carried at Close of Period				
Property Name	City	State / Province	Encum	handhaac L	Land  lized Buildings and According Buildings and According Buildings and Building Buildi	NBV		Year Acquired	Life on Which Deprecial In Incom Statements Is Comp
Atria Covina	Covina	CA		170 4,131 693	250 4,744 4,994 1,50	9 3,485	1977	2011	35 years
Atria Daly City	Daly City	CA	_	3,09013,4481,113	3,10214,54917,6513,66	60 13,991	1975	2011	35 years
Atria Covell Gardens	Davis	CA	_	2,16339,65711,064	42,38250,50252,88413,0	08339,801	1987	2011	35 years
Atria Encinitas	Encinitas	CA	_	5,8809,212 1,785	5,94210,93516,8772,91	17 13,960	1984	2011	35 years
Atria North Escondido	Escondido	CA	_	1,1967,155 469	1,2077,613 8,820 1,26	51 7,559	2002	2014	35 years
Atria Grass Valley	Grass Valley	CA	11,218	31,96528,414825	2,01629,18831,2045,23	32 25,972	22000	2013	35 years
Atria Golden Creek	Irvine	CA	_	6,90023,5441,385	6,93024,89931,8296,38	33 25,446	1985	2011	35 years
Atria Park of Lafayette	Lafayette	CA	18,916	55,67956,9221,137	5,88657,85263,7389,40	3 54,335	2007	2013	35 years
Atria Del Sol	Mission Viejo	CA	_	3,50012,4588,590	3,78120,76724,5485,62	23 18,925	1985	2011	35 years
Atria Newport Plaza	Newport Beach	CA	_	4,53432,881—	4,53432,88137,415—	37,415	1989	2017	35 years
Atria Tamalpais Creek	Novato	CA	_	5,81224,703876	5,83125,56031,3916,04	10 25,351	1978	2011	35 years
Creek Atria Park of Pacific Palisades Atria Palm Desert Atria Hacienda Atria Paradise Atria Del Rey Creek P P P P P P P P P P P P P P P P P P	Pacific Palisades	CA	_	4,45817,0641,705	4,48918,73823,2276,60	07 16,620	2001	2007	35 years
	Palm Desert	t CA	_	2,8879,843 1,239	3,11510,85413,9694,66	63 9,306	1988	2011	35 years
	Palm Desert	t CA	_	6,68085,9003,291	6,873 88,998 95,871 19,4	14976,422	1989	2011	35 years
	Paradise	CA	_	2,265 28,262 1,090	2,30929,30831,6175,18	34 26,433	1999	2013	35 years
	Rancho Cucamonga	CA	_	3,29017,4275,470	3,46422,72326,1877,23	37 18,950	1987	2011	35 years
Atria Rocklin	Rocklin	CA	19,221	4,42752,064872	4,43952,92457,3635,33	39 52,024	2001	2015	35 years
	San Diego	CA		8,21046,289—	8,21046,28954,499—	54,499	1984	2017	35 years

Atria La Jolla														
Atria Penasquitos	San Diego	CA	_	2,649	923,993	3—	2,649	23,993	26,642	2—	26,642	21991	2017	35 years
Atria Collwood	San Diego	CA	_	290	10,650	01,174	338	11,776	12,114	3,218	8,896	1976	2011	35 years
Atria Rancho Park	San Dimas	CA	_	4,060	514,300	61,628	4,613	15,387	20,000	04,566	15,434	1975	2011	35 years
Atria Chateau	San Jose	CA	_	39	487	644	49	1,121	1,170	1,159	11	1977	2011	35 years
Gardens Atria	G . I			0.50	1 40 160	22.021	0.500	46.020	54.620	0.642	44.076	1076	2011	2.5
Willow Glen	San Jose	CA		8,52	143,168	82,931	8,590	46,030	054,620	19,642	44,978	31976	2011	35 years
Atria San Juan	San Juan Capistrano	CA		5,110	)29,430	58,373	5,318	37,601	42,919	11,978	30,941	1985	2011	35 years
Atria Hillsdale	San Mateo	CA	_	5,240	)15,950	54,441	5,253	20,384	25,637	4,146	21,491	1986	2011	35 years
Atria Santa Clarita Atria	Santa Clarita	CA		3,880	)38,360	5932	3,890	39,288	43,178	34,024	39,154	12001	2015	35 years
Bayside Landing	Stockton	CA	_		467	660	_	1,127	1,127	963	164	1998	2011	35 years
Atria Sunnyvale	Sunnyvale	CA		6,120	30,068	84,920	6,228	34,880	41,108	88,508	32,600	1977	2011	35 years
Atria Park of Tarzana Atria Park	Tarzana	CA	_	960	47,54	7889	974	48,422	49,396	57,718	41,678	32008	2013	35 years
of Vintage Hills	Temecula	CA		4,674	144,34	12,068	4,879	46,204	51,083	88,308	42,775	52000	2013	35 years
Atria Park of Grand Oaks	Thousand Oaks	CA	21,965	5,994	150,309	9916	6,055	51,164	57,219	8,886	48,333	32002	2013	35 years
Atria Hillcrest	Thousand Oaks	CA	_	6,020	)25,63	5 10,103	86,624	35,134	41,758	311,103	330,655	51987	2011	35 years
Atria Walnut Creek	Walnut Creek	CA	_	6,910	)15,79′	716,728	37,626	31,809	39,435	59,916	29,519	1978	2011	35 years
Atria Valley View	Walnut Creek	CA	_	7,139	953,914	42,554	7,175	56,432	63,607	19,157	744,450	)1977	2011	35 years
Atria Park of Applewood	Lakewood	СО	_	3,650	648,65	7419	3,686	49,046	52,732	28,747	43,985	52008	2013	35 years
Atria Inn at Lakewood	Lakewood	СО	_	6,28	1 50,09:	51,593	6,378	51,591	57,969	11,172	246,797	1999	2011	35 years
Atria Longmont	Longmont	CO	_	2,80	724,87	7994	2,834	25,844	28,678	35,139	23,539	2009	2012	35 years
Atria Darier	Darien	CT		653	37,58	711,428	31,156	48,512	49,668	310,803	338,865	1997	2011	35 years

Location	Initial Cost to Company	Gross Amount Carried at Close of Period
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Property Name	eCity	State / Province	Encum	Land Costs  Land Buildin@apintall nbrahces Improvements Improvements to Acqu	Land ized Buildings and Accumulated Year of and ImprovementsDepreciation Constr Improvements insition	of Year ruction Acquire	Lif Wl De edin I Sta is C
Atria Larson Place	Hamden	CT	_	1,85016,0981,778	1,885 17,841 19,7264,628 15,098 1999	2011	35
Atria Greenridge Place	Rocky Hill	CT	_	2,17032,5532,352	2,38834,68737,0757,751 29,3241998	2011	35
Atria Stamford Atria Stratford		CT CT	_	1,20062,43212,331 3,21027,8651,828	1,37874,58575,96315,25960,7041975 3,21029,69332,9037,264 25,6391999	2011 2011	35 35
Atria Crossroads Place	Waterford	CT	_	2,401 36,495 7,789	2,577 44,108 46,685 10,926 35,759 2000	2011	35
Atria Hamilton Heights		1CT	_	3,12014,6743,463	3,15818,09921,2575,434 15,8231904	2011	35
Atria Windsor Woods Atria Park of	Hudson	FL	_	1,61032,4322,048	1,68734,40336,0908,650 27,4401988	2011	35
Atria Park of Baypoint Village	Hudson	FL	_	2,083 28,841 8,612	2,35037,18639,5369,753 29,7831986	2011	35
Atria Park of San Pablo	Jacksonville	FL	5,388	1,62014,920921	1,66015,80117,4613,764 13,6971999	2011	35
Atria Park of St. Joseph's	Jupiter	FL	15,588	35,52030,7201,142	5,55731,82537,3825,675 31,7072007	2013	35
Atria Lady Lake	Lady Lake	FL	_	3,75226,265588	3,76626,83930,6052,708 27,8972010	2015	35
Atria Park of Lake Forest Atria	Sanford	FL	_	3,58932,5864,027	3,88636,31640,2028,356 31,8462002	2011	35
Evergreen Woods	Spring Hill	FL	_	2,37028,3713,510	2,53331,71834,2518,911 25,3401981	2011	35
Atria North Point	Alpharetta	GA	40,221	14,83078,3181,700	4,85679,99284,84810,97373,8752007	2014	35
Atria Buckhead	Atlanta	GA	_	3,6605,274 969	3,6886,215 9,903 2,091 7,812 1996	2011	35
Atria Mableton	Austell	GA	_	1,91118,879479	1,94619,32321,2693,447 17,8222000	2013	35
Atria Johnson Ferry	Marietta	GA	_	990 6,453 657	995 7,105 8,100 1,895 6,205 1995	2011	35
Atria Park of Tucker	Tucker	GA	_	1,10320,679605	1,12021,26722,3873,756 18,6312000	2013	35
	Glen Ellyn	IL	_	2,45534,0643,060	2,63436,94539,57912,23027,3492000	2007	35

Atria Park of Glen Ellyn														
Atria Newburgh Atria	Newburgh	IN		1,1502	22,8807	'48	1,150	23,628	324,778	35,335	19,443	1998	2011	35
Hearthstone East	Topeka	KS	_	1,1502	20,5441	,018	1,215	21,497	722,712	25,306	17,406	1998	2011	35
Atria Hearthstone West	Topeka	KS	_	1,2302	28,3792	2,322	1,245	30,686	531,931	7,885	24,046	1987	2011	35
Atria Highlan Crossing	d Covington	KY	_	1,6771	4,3931	,440	1,689	15,821	117,510	)4,554	12,956	1988	2011	35
Atria Summit Hills		KY		1,7801	5,7698	884	1,789	16,644	118,433	34,255	14,178	1998	2011	35
Atria Elizabethtowr	Elizabethtown	nKY	_	850 1	2,5106	558	869	13,149	914,018	33,175	10,843	1996	2011	35
Atria St. Matthews	Louisville	KY		939 9	,274 1	,147	953	10,407	711,360	3,347	8,013	1998	2011	35
Atria Stony Brook	Louisville	KY		1,8601	7,5611	,177	1,953	18,645	520,598	34,581	16,017	1999	2011	35
Atria Springdale	Louisville	KY	_	1,4101	6,7021	,255	1,410	17,957	7 19,367	4,463	14,904	1999	2011	35
Atria Marland Place	Andover	MA	_	1,8313	34,5921	9,314	1,996	553,741	1 55,737	14,791	140,946	1996	2011	35
Atria Longmeadow Place	Burlington	MA	_	5,3105	58,0211	,483	5,383	59,431	164,814	12,734	152,080	1998	2011	35
Atria Fairhaven	Fairhaven	MA		1,1001	6,0938	61	1,148	16,906	618,054	13,868	14,186	1999	2011	35
Atria Woodbriar Place	Falmouth	MA	15,940	04,6302	27,3145	5,566	6,433	31,077	737,510	06,341	31,169	22013	2013	35
Atria Woodbriar Park	Falmouth	MA	_	1,9704	3,6932	21,194	2,599	64,258	366,857	11,987	754,870	1975	2011	35
Atria Draper Place	Hopedale	MA	_	1,1401	7,7941	,533	1,234	19,233	320,467	4,575	15,892	21998	2011	35
Atria Merrimack Place	Newburyport	MA	_	2,7744	10,6451	,896	2,822	42,493	345,315	59,006	36,309	2000	2011	35
Atria Marina Place	Quincy	MA	_	2,5903	3,8991	,589	2,755	35,323	338,078	88,150	29,928	1999	2011	35
Riverheights Terrace	Brandon	MB	_	799 2	27,708(	1,193)	739	26,575	527,314	13,385	23,929	2001	2014	35
Amber Meadow	Winnipeg	MB		3,0471	7,821(4	431 )	)2,817	17,620	20,437	2,685	17,752	22000	2014	35
The Westhaven	Winnipeg	MB	_	871 2	23,162(	1,222)	)816	21,995	522,811	2,959	19,852	1988	2014	35
154														

	Location				al Cost ompany	r	Amount Carried Close	ed at of						7.10
Property Name	City	State / Province	e Encum	_	Buildi	Costs in <b>@apintal</b> l ov <b>Sinhesetq</b> nts to Acqu	and	Buildi Improvement	ngs and Potal vement is	l Accun sDepre	nulated NBV ciation	Year of Construction	Year on Acquire	Life Whi Dep red in In Stat is C
Atria Manresa	Annapolis	MD	_	4,193	3 19,000	01,822	4,465	20,550	)25,015	55,052	19,963	3 1920	2011	35 y
Atria Salisbury	Salisbury	MD	_	1,940	024,500	)780	1,959	25,261	127,220	)5,557	21,663	3 1995	2011	35 y
Atria Kennebunk	Kennebunk	ME	_	1,090	023,496	51,127	1,117	24,596	525,713	35,806	19,907	7 1998	2011	35 y
Atria Park of Ann Arbor	f Ann Arbor	MI	_	1,703	3 15,857	12,055	1,806	17,809	919,615	56,437	13,178	32001	2007	35 y
Atria Kinghaven	Riverview	MI	13,029	1,440	026,260	)1,911	1,598	28,013	329,611	6,994	22,617	7 1987	2011	35 y
Ste. Anne's Court	Fredericton	NB	_	1,221	129,626	6(1,214	)1,131	28,502	229,633	33,580	26,053	32002	2014	35 y
Chateau de Champlain	St. John	NB	_	796	24,577	7(854	)747	23,772	224,519	3,174	21,345	52002	2014	35 y
Atria MerryWood	Charlotte	NC	_	1,678	336,892	22,487	1,724	39,333	341,057	79,919	31,138	31991	2011	35 y
Atria Southpoint Walk	Durham	NC	15,921	2,130	)25,920	)912	2,135	26,827	728,962	24,921	24,041	1 2009	2013	35 y
Atria Oakridge	Raleigh	NC	14,768	31,482	228,838	81,017	1,519	29,818	331,337	15,435	25,902	22009	2013	35 y
Atria Cranford	Cranford	NJ	25,067	78,260	)61,41	14,730	8,382	66,019	<b>∍</b> 74,401	15,581	158,820	)1993	2011	35 y
Atria Tinton Falls	Tinton Falls	NJ	_	6,580	)13,258	81,257	6,756	14,339	€21,095	54,324	16,771	l 1999	2011	35 y
Atria Sunlake	Las Vegas	NV	_	7	732	958	15	1,682	1,697	1,664	33	1998	2011	35 y
Atria Sutton Atria Seville Atria	_	NV NV	_	_	863 796	1,130 1,452	48 11	-	1,993 2,248	-		1998 1999	2011 2011	35 y 35 y
Summit Ridge	Reno	NV	_	4	407	546	20	937	957	802	155	1997	2011	35 y
Atria Shaker	Albany	NY		1,520	)29,66	71,217	1,626	30,778	332,404	17,071	25,333	3 1997	2011	35 y
Atria Crossgate	Albany	NY	_	1,080	)20,599	91,089	1,100	21,668	322,768	35,221	17,547	71980	2011	35 y
Atria Woodlands	Ardsley	NY	45,490	)7,660	)65,581	12,397	7,718	67,920	)75,638	315,345	5 60,293	32005	2011	35 y
Atria Bay Shore	Bay Shore	NY	15,275	54,440	)31,98:	31,853	4,448	33,828	338,27€	57,914	30,362	21900	2011	35 y

Briarchitt	Briarcliff Manor	NY	_	6,560	)33,885	2,003	6,725	35,72	342,448	8,673	33,775	51997	2011	35 y
Riverdale		NY	_	1,020	)24,149	14,480	1,069	38,58	039,649	10,524	29,125	1999	2011	35 y
Atria Delmar Place	Delmar	NY		1,201	1 24,850	719	1,219	25,55	126,770	3,733	23,037	2004	2013	35 y
	East Northport	NY		9,960	)34,467	19,448	10,211	53,66	463,875	11,420	)52,455	51996	2011	35 y
Atria Glen Cove	Glen Cove	NY		2,035	525,190	1,123	2,057	26,29	128,348	11,551	16,797	1997	2011	35 y
Atria Great Neck	Great Neck	NY	_	3,390	)54,051	19,217	3,390	73,26	876,658	11,785	64,873	31998	2011	35 y
Atria Cutter Mill	Great Neck	NY	_	2,750	)47,919	2,867	2,761	50,77	553,536	10,914	42,622	21999	2011	35 y
	Huntington Station	NY	_	8,190	1,169	2,491	8,232	3,618	11,850	2,056	9,794	1987	2011	35 y
Atria Hertlin Place	Lake Ronkonkoma	NY	_	7,886	616,391	1,944	7,886	18,33	526,221	3,768	22,453	32002	2012	35 y
Atria Lynbrook	Lynbrook	NY	_	3,145	55,489	1,187	3,176	6,645	9,821	2,344	7,477	1996	2011	35 y
Atria Tanglewood	Lynbrook	NY	24,095	54,120	37,348	935	4,145	38,25	842,403	8,408	33,995	52005	2011	35 y
Atria West 86	New York	NY	_	80	73,685	5,856	167	79,45	479,621	18,543	61,078	31998	2011	35 y
Atria on the Hudson	Ossining	NY		8,123	363,089	4,114	8,191	67,13	575,326	16,163	59,163	3 1972	2011	35 y
Atria Penfield	Penfield	NY	_	620	22,036	967	723	22,90	023,623	5,383	18,240	)1972	2011	35 y
Atria Plainview	Plainview	NY	_	2,480	16,060	1,590	2,630	17,50	020,130	4,446	15,684	12000	2011	35 y
Atria Rye Brook	Port Chester	NY	41,514	19,660	)74,936	1,944	9,726	76,81	486,540	16,836	69,704	12004	2011	35 y
Atria Kew Gardens	Queens	NY		3,051	166,013	8,272	3,079	74,25	777,336	16,232	61,104	1999	2011	35 y
Atria Forest Hills	Queens	NY	_	2,050	16,680	1,244	2,074	17,90	019,974	4,360	15,614	12001	2011	35 y

	Location			Initial Compa	Cost to eany	Amount Carried at Close of Period						
Property Name	City	State / Province	Encum	Land n <b>an</b> dnce Improv	Costs Buildin@apinal Improv8nhsets ventents to Acqu	Land lized and suent Improv uisition	Buildings and Accum Fotal ImprovementsDepred ventents	nulated Year of NBV ciation Construction	Year n Acquired	W		
Atria Greece Atria on	Rochester	NY		410	14,9671,041	639	15,77916,4183,893	12,525 1970	2011	35		
Roslyn Harbor	Roslyn	NY	65,000	)12,909	972,7202,231	12,974	474,88687,86016,287	771,5732006	2011	35		
Atria Guilderland	Slingerlands	NY	_	1,170	22,414601	1,171	23,01424,1855,225	18,9601950	2011	35		
Atria South Setauket	South Setauket	NY	_	8,450	14,5341,514	8,832	15,66624,4985,403	19,095 1967	2011	35		
The Court at Brooklin	Brooklin	ON	_	2,515	35,602(1,674	)2,346	34,09736,4434,141	32,3022004	2014	35		
Gardens	Burlington	ON	_	7,560	50,744(3,614	)7,009	47,68154,6905,602	49,0882008	2014	35		
The Court at Rushdale	Hamilton	ON	_	1,799	34,633(1,379	)1,663	33,39035,0534,040	31,0132004	2014	35		
Kingsdale Chateau	Kingston	ON	_	2,221	36,272(1,383	)2,059	35,05137,1104,247	32,863 2000	2014	35		
Loage	Nepean	ON	_	1,587	37,243(1,274	)1,657	35,89937,5564,354	33,2022000	2014	35		
Darmaven	Nepean	ON	_	1,778	33,922(1,218	)1,667	32,81534,4824,110	30,3722004	2014	35		
Estates	Niagara Falls	ON	_	1,414	29,439(1,744	)1,307	27,80229,1093,525	25,5842005	2014	35		
Heights	Peterborough	ı ON	_	2,485	33,747(1,280	)2,300	32,65234,9524,122	30,8302001	2014	35		
Anchor Pointe	St. Catharines	ON	_	8,214	24,056(1,790	)7,593	22,88730,4803,259	27,2212000	2014	35		
The Court at Pringle Creek	Whitby	ON	_	2,965	39,206(2,173	)2,796	37,20239,9984,599	35,3992002	2014	35		
Atria Bethlehem	Bethlehem	PA	_	2,479	22,870872	2,492	23,72926,2215,905	20,3161998	2011	35		
City	Philadelphia	PA	_	3,460	18,29115,109	3,475	33,38536,8605,427	31,4331964	2011	35		
Place	Phoenixville	PA	_	1,510	19,130990	1,526	20,10421,6304,941	16,6891996	2011	35		
Hills	C	PA	_	880	10,884764	913	11,61512,5283,221	9,307 1998	2011	35		
La Residence Steger	Saint-Laurent	tQC	_	1,995	10,926425	1,884	11,46213,3461,912	11,4341999	2014	35		

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Atmin Day									
Atria Bay Spring Village	Barrington	RI	_	2,000	33,4002,613	2,080	35,93338,0139,137	28,8762000	2011
Atria Harborhill	East Greenwich	RI	_	2,089	21,7021,519	2,179	23,13125,3105,562	19,7481835	2011
Atria Lincoln Place Atria	Lincoln	RI	_	1,440	12,6861,027	1,475	13,67815,1533,755	11,3982000	2011
Aquidneck Place	Portsmouth	RI	_	2,810	31,623865	2,814	32,48435,2987,007	28,2911999	2011
Atria Forest Lake	Columbia	SC	_	670	13,946837	684	14,76915,4533,451	12,0021999	2011
Primrose Chateau	Saskatoon	SK	_	2,611	32,729(1,634	)2,484	31,22233,7063,885	29,8211996	2014
Mulberry Estates	Moose Jaw	SK		2,173	31,791(1,381	)2,103	30,48032,5833,829	28,7542003	2014
Queen Victoria Estates	Regina	SK	_	3,018	34,109(1,596	)2,789	32,74235,5314,019	31,5122000	2014
Atria Weston Place	Knoxville	TN	9,158	793	7,961 1,113	967	8,900 9,867 2,482	7,385 1993	2011
Atria at the Arboretum	Austin	TX	_	8,280	61,764923	8,342	62,62570,96711,628	859,3392009	2012
Atria Carrollton	Carrollton	TX	6,259	360	20,4651,270	370	21,72522,0955,247	16,8481998	2011
Atria Grapevine	Grapevine	TX		2,070	23,104789	2,080	23,88325,9635,523	20,4401999	2011
Atria Westchase	Houston	TX	_	2,318	22,2781,075	2,322	23,34925,6715,578	20,093 1999	2011
Atria Cinco Ranch	Katy	TX	_	3,171	73,287967	3,176	74,24977,4256,972	70,4532010	2015
Atria Kingwood	Kingwood	TX	_	1,170	4,518 697	1,192	5,193 6,385 1,644	4,741 1998	2011
Atria at Hometown	North Richland Hills	TX	_	1,932	30,3821,294	1,963	31,64533,6085,945	27,663 2007	2013
Atria Canyon Creek	Plano	TX	_	3,110	45,9991,360	3,148	47,32150,4698,528	41,9412009	2013
Atria Richardson	Richardson	TX	_	1,590	23,6621,178	1,600	24,83026,4305,570	20,8601998	2011
Atria Cypresswood	Spring	TX	_	880	9,192 (2,884	)897	6,291 7,188 2,466	4,722 1996	2011
156									

	Location			Initial ( Compa			Gross A Carried of Perio	at Close				
Property Name	City	State / Province	Encum	Land b <b>and</b> ces Improv	Buildings Improver ements		and uent Improv	Buildings Improver ements	s and Total ments	Accumul. Depreciat	ated .NBV tion	Y C
Atria Sugar Land Atria Copeland Atria Willow Par Atria Virginia	Tyler	TX TX TX	_ _ _	970 1,879 920	17,542 17,901 31,271	885 874 1,169	980 1,888 982	18,417 18,766 32,378	19,397 20,654 33,360	4,338 4,613 7,815	15,059 16,041 25,545	19 19 19
Beach	Beach	VA	_	1,749	33,004	710	1,754	33,709	35,463	7,919	27,544	19
Amberwood Atria	Port Richey	FL		1,320	_		1,320	_	1,320	_	1,320	N
Development & Construction Fee TOTAL FOR ATRIA	s		_	_	428	_	_	428	428	_	428	C
SENIORS HOUSING COMMUNITIES OTHER SENIORS HOUSING COMMUNITIES			442,048	8 548,972	25,010,620	387,770	)558,443	35,388,919	95,947,362	21,111,490	04,835,872	2
Elmcroft of Grayson Valley	Birmingham	AL.		1,040	19,145	495	1,046	19,634	20,680	4,174	16,506	20
Elmcroft of Byrd Springs	Hunstville	AL	_	1,720	11,270	468	1,723	11,735	13,458	2,733	10,725	19
Elmcroft of Heritage Woods	Mobile	AL		1,020	10,241	489	1,020	10,730	11,750	2,526	9,224	20
Elmcroft of Halcyon	Montgomery	yAL	_	220	5,476	16	220	5,492	5,712	1,748	3,964	19
Rosewood Mano West Shores	r Scottsboro Hot Springs	AL AR	_	680 1,326	4,038 10,904	 1,200	680 1,326	4,038 12,104	4,718 13,430	847 3,928	3,871 9,502	19 19
Elmcroft of Maumelle	Maumelle	AR	_	1,252	7,601	22	1,252	7,623	8,875	2,426	6,449	19
Elmcroft of Mountain Home	Mountain Home	AR	_	204	8,971	5	204	8,976	9,180	2,863	6,317	19
Elmcroft of Sherwood	Sherwood	AR		1,320	5,693	24	1,320	5,717	7,037	1,817	5,220	19
Chandler Memor Care Community	y Chandler	AZ	_	2,910	8,882	184	3,094	8,882	11,976	1,891	10,085	20
Silver Creek Inn Memory Care Community	Gilbert	AZ	_	890	5,918	_	890	5,918	6,808	1,150	5,658	20
Prestige Assisted Living at Green	Green Valley	AZ	_	1,227	13,977	_	1,227	13,977	15,204	1,442	13,762	19

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Valley												
Prestige Assisted												
Living at Lake	Lake Havası	uAZ	_	594	14,792	_	594	14,792	15,386	1,517	13,869	19
Havasu City												
Lakeview Terrace	Lake Havası City	<sup>ll</sup> AZ		706	7,810	96	706	7,906	8,612	840	7,772	20
Arbor Rose	Mesa	AZ	_	1,100	11,880	2,434	1,100	14,314	15,414	4,176	11,238	19
The Stratford	Phoenix	AZ	_	1,931	33,576		1,931	33,576	35,507	3,453	32,054	20
Amber Creek Inn Memory Care	Scottsdale	AZ	_	2,310	6,322	677	2,185	7,124	9,309	528	8,781	19
Prestige Assisted												
Living at Sierra	Sierra Vista	AZ	_	295	13,224		295	13,224	13,519	1,353	12,166	19
Vista												
The Woodmark a	t Sun City	ΑZ		964	35,093	531	1,003	35,585	36,588	3,329	33,259	20
Sun City	Sun City	AL	_	904	33,093	331	1,003	33,363	30,300	3,329	33,239	۷
Rock Creek												
Memory Care	Surprise	AZ	10,228	826	16,353		826	16,353	17,179	45	17,134	20
Community												
Elmcroft of	Tompo	AZ		1,090	12,942	855	1,090	13,797	14,887	3,143	11,744	19
Tempe	Tempe	AL		1,090	12,942	633	1,090	13,797	14,007	3,143	11,/44	1
Elmcroft of River	Tucson	ΑZ		1,940	5,195	462	1,940	5,657	7,597	1,531	6,066	19
Centre	Tucson	AL	_	1,940	3,193	402	1,940	3,037	1,391	1,331	0,000	1
Sierra Ridge	Auburn	CA		681	6,071		681	6,071	6,752	643	6,109	20
Memory Care	Aubum	CA	<del></del>	001	0,071	<del></del>	001	0,071	0,732	043	0,109	۷
Careage Banning	Banning	CA		2,970	16,037		2,970	16,037	19,007	3,567	15,440	20
Las Villas Del	Carlsbad	CA		1,760	30,469	3	1,760	30,472	32,232	9,721	22,511	19
Carlsbad	Carisbau	CA		1,700	30,409	3	1,700	30,472	32,232	9,721	22,311	1
Prestige Assisted Living at Chico	Chico	CA	_	1,069	14,929	_	1,069	14,929	15,998	1,537	14,461	19

	Location			Initial Cost to Company	Amount Carried at Close of Period	
Property Name	City	State / Province	e <sup>Encun</sup>	Costs Land Buildingapinal mbnahces Improventis Improventis to Acq	Land Lized Buildings and Accumulated Year of Year I and Total NBV squent Improvements Depreciation Construction Acquired in Improvements Improvements Square	Life on Which Deprec in Inco Statem
Villa Bonita The	Chula Vista	CA	_	1,6109,169 —		is Com 35 year
Meadows Senior Living	Elk Grove	CA	_	1,30819,667—	1,30819,66720,9752,047 18,9282003 2014 3	35 year
Las Villas Del Norte	Escondido	CA	_	2,79132,63217	2,79132,64935,44010,41225,0281986 2006 3	35 year
Alder Bay Assisted Living	Eureka	CA	_	1,1705,228 (70	)1,1705,158 6,328 1,215 5,113 1997 2011 3	35 year
Cedarbrook	Fresno	CA	_	1,65212,613—	1,65212,61314,265353 13,9122014 2017 3	35 year
Elmcroft of La Mesa	La Mesa	CA	_	2,4316,101 —	2,4316,101 8,532 1,946 6,586 1997 2006 3	35 year
Grossmont	La Mesa	CA		9,10459,34971	9,10459,42068,52418,93949,5851964 2006 3	35 year
Gardens Palms, The		CA	_	2,70043,919—		35 year
Prestige Assisted Living at Lancaster Prestige		CA	_	718 10,459—		35 year
Assisted Living at Marysville	Marysville	CA	_	741 7,467 —	741 7,467 8,208 772 7,436 1999 2014 3	35 year
Mountview Retirement Residence	Montrose	CA	_	1,08915,44977	1,08915,52616,6154,933 11,6821974 2006 3	35 year
Redwood Retirement	Napa	CA	_	2,79812,639—	2,79812,63915,4371,836 13,6011986 2013 3	35 year
Prestige Assisted Living at Oroville	Oroville	CA	_	638 8,079 —	638 8,079 8,717 833 7,884 1999 2014 3	35 year
Valencia Commons	Rancho Cucamonga	CA	_	1,43936,363—	1,43936,36337,8025,154 32,6482002 2013 3	35 year
Mission Hills	Rancho Mirage	CA	_	6,8003,637 —	6,8003,637 10,4371,297 9,140 1999 2011 3	35 year
Shasta Estates	Redding	CA	_	1,18023,463—	1,18023,46324,6433,330 21,3132009 2013 3	35 year

The Vistas	Redding	CA	_	1,29022,033—	1,29022,03323,3234,555	18,7682007	2011	35 year
Elmcroft of Point Loma Regency of	San Diego	CA	_	2,1176,865 —	2,1176,865 8,982 2,190	6,792 1999	2006	35 year
Evergreen Valley	San Jose	CA	_	2,7007,994 —	2,7007,994 10,6942,222	8,472 1998	2011	35 year
Villa del Obispo	San Juan Capistrano	CA	_	2,6609,560 331	2,6609,891 12,5512,140	10,4111985	2011	35 year
Villa Santa Barbara Skyline	Santa Barbara	CA	_	1,21912,4263,645	1,21916,07117,2904,468	12,8221977	2005	35 year
Place Senior Living	Sonora	CA	_	1,81528,472—	1,81528,47230,2872,977	27,3101996	2014	35 year
Oak Terrace Memory Care	Soulsbyville	eCA	_	1,1465,275 —	1,1465,275 6,421 568	5,853 1999	2014	35 year
Eagle Lake Village	Susanville	CA		1,1656,719 —	1,1656,719 7,884 1,199	6,685 2006	2012	35 year
Bonaventure The	'Ventura	CA		5,29432,747—	5,29432,74738,0414,719	33,3222005	2013	35 year
Sterling Inn	Victorville	CA	12,558	3733 18,539—	733 18,53919,272499	18,773 1992	2017	35 year
Sterling Commons Prestige	Victorville	CA	5,850	768 13,124—	768 13,12413,892355	13,5371994	2017	35 year
Assisted Living at Visalia	Visalia	CA	_	1,3008,378 —	1,3008,378 9,678 873	8,805 1998	2014	35 year
Vista Village	eVista	CA	_	1,6305,640 61	1,6305,701 7,331 1,454	5,877 1980	2011	35 year
Rancho Vista	Vista	CA	_	6,73021,82842	6,73021,87028,6006,966	21,6341982	2006	35 year
Westminster Terrace	Westminster	rCA		1,70011,51422	1,70011,53613,2362,397	10,8392001	2011	35 year
Highland Trail	Broomfield	CO		2,51126,431—	2,51126,43128,9423,774	25,1682009	2013	35 year
Caley Ridge Garden	Englewood	CO		1,15713,133—	1,15713,13314,2902,343	11,9471999	2012	35 year
Square at Westlake	Greeley	СО	_	630 8,211 —	630 8,211 8,841 1,775	7,066 1998	2011	35 year
Garden Square of Greeley	Greeley	СО	_	330 2,735 —	330 2,735 3,065 606	2,459 1995	2011	35 year
Lakewood Estates	Lakewood	CO	_	1,30621,137—	1,30621,13722,4433,005	19,4381988	2013	35 year
Sugar Valley Estates	Loveland	CO	_	1,25521,837—	1,25521,83723,0923,103	19,9892009	2013	35 year
Devonshire Acres	Sterling	СО	_	950 13,569(2,922	)965 10,63211,5972,330	9,267 1979	2011	35 year