**DUKE REALTY CORP** 

Form 10-Q

May 04, 2012

**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2012

OR

... TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to Commission File Number: 1-9044 DUKE REALTY CORPORATION

(Exact Name of Registrant as Specified in Its Charter)

Indiana 35-1740409
(State or Other Jurisdiction (I.R.S. Employer of Incorporation or Organization) Identification Number)

600 East 96thStreet, Suite 100

Indianapolis, Indiana 46240

(Address of Principal Executive Offices) (Zip Code) Registrant's Telephone Number, Including Area Code: (317) 808-6000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer", "accelerated filer", and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer o

Non-accelerated filer o Smaller reporting company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange

Act): YES " NO x

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

Class Outstanding at May 4, 2012

Common Stock, \$.01 par value per share 266,446,952

# DUKE REALTY CORPORATION INDEX

| D. 41 E:                    |   | Page      |  |
|-----------------------------|---|-----------|--|
| Part I - F1                 | nancial Information   |           |  |
| Item 1.                     | Financial Statements  |           |  |
|                             | Consolidated Balance Sheets as of March 31, 2012 (Unaudited) and December 31, 2011  | <u>3</u>  |  |
|                             | Consolidated Statements of Operations and Comprehensive Income (Unaudited) for the three months ended March 31, 2012 and 2011 | 4         |  |
|                             | Consolidated Statements of Cash Flows (Unaudited) for the three months ended March 31, 2012 and 2011                          | <u>5</u>  |  |
|                             | Consolidated Statement of Changes in Equity (Unaudited) for the three months ended March 31, 2012                             | <u>6</u>  |  |
|                             | Notes to Consolidated Financial Statements (Unaudited)  | 7         |  |
| Item 2.                     | Management's Discussion and Analysis of Financial Condition and Results of Operations   | <u>16</u> |  |
| Item 3.                     | Quantitative and Qualitative Disclosures About Market Risk  | <u>28</u> |  |
| Item 4.                     | Controls and Procedures   | <u>29</u> |  |
| Part II - Other Information |   |           |  |
| Item 1.                     | <u>Legal Proceedings</u>  | <u>30</u> |  |
| Item 1A.                    | Risk Factors  | <u>30</u> |  |
| Item 2.                     | Unregistered Sales of Equity Securities and Use of Proceeds   | <u>30</u> |  |
| Item 3.                     | <u>Defaults Upon Senior Securities</u>  | <u>30</u> |  |
| Item 4.                     | Mine Safety Disclosures   | <u>31</u> |  |
| Item 5.                     | Other Information   | <u>31</u> |  |
| Item 6.                     | <u>Exhibits</u>   | <u>32</u> |  |
| 2                           |   |           |  |

#### PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

### DUKE REALTY CORPORATION AND SUBSIDIARIES

**Consolidated Balance Sheets** 

(in thousands, except per share amounts)

| (in thousands, except per share amounts)   | March 31,<br>2012<br>(Unaudited)  | December 31, 2011   |
|--|---|---|
| ASSETS Real estate investments: Land and improvements Buildings and tenant improvements Construction in progress Investments in and advances to unconsolidated companies Undeveloped land Accumulated depreciation   | \$1,209,840<br>4,868,066<br>80,306<br>361,818<br>622,642<br>7,142,672<br>(1,151,322 | \$1,202,872<br>4,766,793<br>44,259<br>364,859<br>622,635<br>7,001,418<br>0 (1,108,650 ) |
| Net real estate investments  | 5,991,350   | 5,892,768   |
| Real estate investments and other assets held-for-sale   | 19,395  | 55,580  |
| Cash and cash equivalents Accounts receivable, net of allowance of \$2,693 and \$3,597 Straight-line rent receivable, net of allowance of \$6,997 and \$7,447 Receivables on construction contracts, including retentions Deferred financing costs, net of accumulated amortization of \$42,720 and \$59,109 | 14,740<br>24,045<br>111,115<br>33,257<br>39,685                                     | 213,809<br>22,255<br>105,900<br>40,247<br>42,268  |
| Deferred leasing and other costs, net of accumulated amortization of \$311,525 and \$292,334   | 469,936   | 460,881   |
| Escrow deposits and other assets   | 168,882<br>\$6,872,405  | 170,729<br>\$7,004,437  |
| LIABILITIES AND EQUITY Indebtedness:   |   |   |
| Secured debt Unsecured notes Unsecured lines of credit   | \$1,180,965<br>2,615,612<br>20,293<br>3,816,870                                     | \$1,173,233<br>2,616,063<br>20,293<br>3,809,589   |
| Liabilities related to real estate investments held-for-sale   | 643   | 975   |
| Construction payables and amounts due subcontractors, including retentions Accrued real estate taxes Accrued interest Other accrued expenses Other liabilities Tenant security deposits and prepaid rents Total liabilities Shareholders' equity:  | 51,309<br>76,263<br>33,675<br>29,058<br>132,734<br>46,383<br>4,186,935              | 55,775<br>69,272<br>58,904<br>60,174<br>131,735<br>38,355<br>4,224,779                  |
| Preferred shares (\$.01 par value); 5,000 shares authorized; 2,503 and 3,176 shares issued and outstanding   | 625,638   | 793,910   |

| Common shares (\$.01 par value); 400,000 shares authorized; 266,405 and 252,927 | 2,664       | 2,529          |  |
|---|-------------|----------------|--|
| shares issued and outstanding   | 2,004       | 2,329          |  |
| Additional paid-in capital  | 3,780,293   | 3,594,588      |  |
| Accumulated other comprehensive income  | 1,506       | 987            |  |
| Distributions in excess of net income   | (1,758,467  | ) (1,677,328 ) |  |
| Total shareholders' equity  | 2,651,634   | 2,714,686      |  |
| Noncontrolling interests  | 33,836      | 64,972         |  |
| Total equity  | 2,685,470   | 2,779,658      |  |
|   | \$6,872,405 | \$7,004,437    |  |
| See accompanying Notes to Consolidated Financial Statements                     |             |                |  |
|   |             |                |  |
| 3   |             |                |  |

#### DUKE REALTY CORPORATION AND SUBSIDIARIES

Consolidated Statements of Operations and Comprehensive Income

For the three months ended March 31,

(in thousands, except per share amounts)

(Unaudited)

| (Unaudited)  |           |           |   |
|--|-----------|-----------|---|
|  |           | ths Ended |   |
|  | 2012      | 2011      |   |
| Revenues:  |           | *         |   |
| Rental and related revenue   | \$203,432 | \$190,986 |   |
| General contractor and service fee revenue                                 | 68,968    | 146,547   |   |
|  | 272,400   | 337,533   |   |
| Expenses:  |           |           |   |
| Rental expenses  | 37,342    | 40,699    |   |
| Real estate taxes  | 28,671    | 27,471    |   |
| General contractor and other services expenses                             | 63,921    | 135,664   |   |
| Depreciation and amortization  | 91,613    | 77,822    |   |
|  | 221,547   | 281,656   |   |
| Other operating activities:  |           |           |   |
| Equity in earnings of unconsolidated companies                             | 1,509     | 1,073     |   |
| Gain on sale of properties   | (277      | ) 67,856  |   |
| Undeveloped land carrying costs  | (2,298    | ) (2,309  | ) |
| Other operating expenses   | (265      | ) (85     | ) |
| General and administrative expenses  | (11,839   | ) (11,197 | ) |
|  | (13,170   | ) 55,338  |   |
| Operating income   | 37,683    | 111,215   |   |
| Other income (expenses):   |           |           |   |
| Interest and other income, net   | 146       | 87        |   |
| Interest expense   | (61,086   | ) (52,124 | ) |
| Acquisition-related activity   | (580      | ) (589    | ) |
| Income (loss) from continuing operations                                   | (23,837   | ) 58,589  |   |
| Discontinued operations:   |           |           |   |
| Loss before gain on sales  | (749      | ) (5,403  | ) |
| Gain on sale of depreciable properties                                     | 6,476     | 11,603    |   |
| Income from discontinued operations  | 5,727     | 6,200     |   |
| Net income (loss)  | (18,110   | ) 64,789  |   |
| Dividends on preferred shares  | (13,193   | ) (15,974 | ) |
| Adjustments for redemption/repurchase of preferred shares                  | (5,730    | ) (163    | ) |
| Net (income) loss attributable to noncontrolling interests                 | 643       | (1,083    | ) |
| Net income (loss) attributable to common shareholders                      | \$(36,390 | \$47,569  |   |
| Basic net income (loss) per common share:                                  | •         |           |   |
| Continuing operations attributable to common shareholders                  | \$(0.16   | ) \$0.16  |   |
| Discontinued operations attributable to common shareholders                | 0.02      | 0.03      |   |
| Total  | \$(0.14   | ) \$0.19  |   |
| Diluted net income (loss) per common share:                                |           |           |   |
| Continuing operations attributable to common shareholders                  | \$(0.16   | ) \$0.16  |   |
| Discontinued operations attributable to common shareholders                | 0.02      | 0.03      |   |
| Total  | \$(0.14   | ) \$0.19  |   |
| Weighted average number of common shares outstanding                       | 258,365   | 252,406   |   |
| Weighted average number of common shares and potential dilutive securities | 258,365   | 258,837   |   |
|  | 200,000   |           |   |

| Comprehensive i | income ( | loss) | : |
|-----------------|----------|-------|---|
|-----------------|----------|-------|---|

| Net income (loss)              | \$(18,110 | ) \$64,789 |
|--------------------------------|-----------|------------|
| Other comprehensive income:    |           |            |
| Derivative instrument activity | 519       | 771        |
| Other comprehensive income     | 519       | 771        |
| Comprehensive income (loss)    | \$(17,591 | ) \$65,560 |
| G : N : C : 11 : 15 : 10 : .   |           |            |

See accompanying Notes to Consolidated Financial Statements

4

### DUKE REALTY CORPORATION AND SUBSIDIARIES

Consolidated Statements of Cash Flows

For the three months ended March 31,

(in thousands)

(Unaudited)

| (Unaudited)  |                 |        |           |   |
|--|-----------------|--------|-----------|---|
|  | 2012            |        | 2011      |   |
| Cash flows from operating activities:  |                 |        |           |   |
| Net income (loss)  | \$(18,110       | )      | \$64,789  |   |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: |                 |        |           |   |
| Depreciation of buildings and tenant improvements  | 63,860          |        | 67,063    |   |
| Amortization of deferred leasing and other costs   | 28,396          |        | 27,918    |   |
| Amortization of deferred financing costs   | 3,246           |        | 3,644     |   |
| Straight-line rent adjustment  | (5,852          | )      | (6,966    | ) |
| Earnings from land and depreciated property sales  | (6,199          | )      | (79,459   | ) |
| Third-party construction contracts, net  | (1,877          | )      | (13,974   | ) |
| Other accrued revenues and expenses, net   | (43,116         | )      | (42,945   | ) |
| Operating distributions received in excess of equity in earnings from unconsolidated     | 4.005           |        | 7.055     |   |
| companies  | 4,995           |        | 7,955     |   |
| Net cash provided by operating activities  | 25,343          |        | 28,025    |   |
| Cash flows from investing activities:  | •               |        |           |   |
| Development of real estate investments   | (29,639         | )      | (37,318   | ) |
| Acquisition of real estate investments and related intangible assets                     | (131,515        |        | (22,261   | ) |
| Acquisition of undeveloped land  | (12,180         | )      |           |   |
| Second generation tenant improvements, leasing costs and building improvements           | (15,361         | )      | (17,476   | ) |
| Other deferred leasing costs   | (9,142          | )      | (6,272    | ) |
| Other assets   | 502             | ,      | 2,816     | , |
| Proceeds from land and depreciated property sales, net                                   | 63,281          |        | 437,494   |   |
| Capital distributions from unconsolidated companies                                      | <del></del>     |        | 54,730    |   |
| Capital contributions and advances to unconsolidated companies, net                      | (3,521          | )      | (6,068    | ) |
| Net cash provided by (used for) investing activities                                     | (137,575        |        | 405,645   | , |
| Cash flows from financing activities:  | (== : ,= : =    | ,      |           |   |
| Proceeds from issuance of common shares, net   | 146,969         |        | _         |   |
| Payments for redemption/repurchase of preferred shares                                   | (168,272        | )      | (2,096    | ) |
| Payments on unsecured debt   | (451            | -      | (42,948   | ) |
| Payments on secured indebtedness including principal amortization                        | (10,455         |        | (3,897    | ) |
| Payments on lines of credit, net   | _               | ,      | (174,717  | ) |
| Distributions to common shareholders   | (43,922         | )      | (42,892   | ) |
| Distributions to preferred shareholders  | (9,467          |        | (15,974   | ) |
| Distributions to noncontrolling interests  |                 | -      | (1,145    | ) |
| Deferred financing costs   | (206            | )<br>) | (1,270)   | ) |
| Net cash used for financing activities   | (86,837         | )<br>) | (284,939  | ) |
| Net increase (decrease) in cash and cash equivalents                                     | (199,069        | )<br>) | 148,731   | , |
| Cash and cash equivalents at beginning of period   | 213,809         | ,      | 18,384    |   |
| Cash and cash equivalents at end of period   | \$14,740        |        | \$167,115 |   |
| Non-cash investing and financing activities:   | φ14,/40         |        | φ10/,113  |   |
| Assumption of indebtedness and other liabilities in real estate acquisitions             | \$19,626        |        | \$85,955  |   |
| Contribution of properties to unconsolidated companies                                   | \$19,020<br>\$— |        | φ05,755   |   |
| Contribution of properties to unconsolidated companies                                   | φ—              |        |           |   |