

PUBLIX SUPER MARKETS INC  
Form DEF 14A  
March 07, 2018  
UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
SCHEDULE 14A

Proxy Statement Pursuant to Section 14(a) of the  
Securities Exchange Act of 1934  
(Amendment No. )

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

Preliminary Proxy Statement

Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))

Definitive Proxy Statement

Definitive Additional Materials

Soliciting Material Pursuant to §240.14a-12

PUBLIX SUPER MARKETS, INC.

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

No fee  
required.

Fee  
computed on  
table below  
per  
o Exchange  
Act Rules  
14a-6(i)(1)  
and 0-11.

(1) Title of each  
class of  
securities to  
which the  
transaction  
applies:

(2) Aggregate  
number of  
securities to  
which the  
transaction  
applies:

Per unit price  
or other  
underlying  
value of the  
transaction  
computed  
pursuant to  
Exchange  
Act Rule  
(3) 0-11 (set  
forth the  
amount on  
which the  
filing fee is  
calculated  
and state  
how it was  
determined):

Proposed  
maximum  
(4) aggregate  
value of the  
transaction:

(5) Total fee  
paid:

Fee paid  
previously  
o with  
preliminary  
materials.

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Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

- (1) Amount Previously Paid:
  - (2) Form, Schedule or Registration Statement No.:
  - (3) Filing Party:
  - (4) Date Filed:
-

PUBLIX SUPER MARKETS, INC.

Corporate Office                      Proxy Card Address  
3300 Publix Corporate Parkway   P.O. Box 32040  
Lakeland, Florida 33811-3311   Lakeland, Florida 33802-2040

2018 NOTICE OF ANNUAL MEETING OF STOCKHOLDERS TO BE HELD ON APRIL 17, 2018

To Our Stockholders:

Notice is hereby given that the Annual Meeting of Stockholders of Publix Super Markets, Inc., a Florida corporation, will be held at the corporate office of the Company, 3300 Publix Corporate Parkway, Lakeland, Florida, on Tuesday, April 17, 2018, at 9:30 a.m. for the following purposes:

1. To elect the nominees in the accompanying Proxy Statement to the Board of Directors; and
2. To transact such other business as may properly come before the meeting or any adjournments or postponements thereof.

Your vote is important. Please consider the information presented in the Proxy Statement and vote your shares as promptly as possible.

By order of the Board of Directors,

John A. Attaway, Jr.

Secretary

Lakeland, Florida

March 1, 2018

## 2018 PROXY STATEMENT

### GENERAL INFORMATION

On March 6, 2018, notices regarding the availability of online proxy materials (Notices) or proxy materials were mailed to the stockholders of Publix Super Markets, Inc. (Company or Publix) and Notices were mailed or distributed to participants of the Publix Employee Stock Ownership Plan (ESOP). The Notices are in connection with the solicitation of proxies by the Board of Directors (Board or Board of Directors) of the Company and in connection with the request for voting instructions by the Committee of Trustees of the ESOP (ESOP Committee) for use at the Annual Meeting of Stockholders (Annual Meeting) to be held on April 17, 2018 or any adjournments or postponements thereof. The Notices provide stockholders and ESOP participants with instructions on how to access the proxy materials online or request a paper or email copy, the proposal to be voted on at the Annual Meeting and instructions on how to vote. The cost of soliciting proxies and voting instructions is borne by the Company. The Company's Board of Directors and employees also may solicit proxies by email, mail, facsimile, telephone and personal contact. They do not receive any additional compensation for these activities.

### VOTING SECURITIES OUTSTANDING

As of February 6, 2018, there were 732,238,000 shares of common stock of the Company outstanding and entitled to vote at the Annual Meeting. Each share is entitled to one vote on each matter. Only stockholders of record as of the close of business on February 6, 2018 will be entitled to vote at the Annual Meeting. ESOP participants are not entitled to vote at the Annual Meeting but may provide voting instructions to the ESOP Committee by 4:30 p.m., Eastern Time, on April 16, 2018.

### VOTING PROCEDURES FOR STOCKHOLDERS

Stockholders have the right to revoke submitted proxy cards at any time before they are exercised by filing a written notice of revocation or submitting a duly executed proxy card bearing a later date with the Secretary of the Company at the corporate office of the Company or by mailing it to the Company at the proxy card address. The execution of a proxy card will not prevent a stockholder from voting in person at the Annual Meeting.

The proxy cards and any ballots voted at the meeting will be tabulated by employees of the Company. The shares of a stockholder attending in person or by proxy will be counted as part of the quorum for the meeting, even if that stockholder abstains or otherwise does not vote on any matter. A majority of the outstanding shares of the Company entitled to vote, represented in person or by proxy, shall constitute a quorum. The affirmative vote of a plurality of the votes cast is required for the election of directors. Any other matter submitted to a vote of the stockholders will be approved if the votes cast in favor of the matter are greater than the votes cast in opposition to the matter. A properly executed proxy card marked "ABSTAIN" for the election of a particular nominee or nominees for director will not be voted for the director nominee or nominees indicated but will be counted for purposes of determining whether there is a quorum.

### VOTING INSTRUCTIONS FOR ESOP PARTICIPANTS

ESOP participants have the right to instruct the ESOP Committee, consisting of Hoyt R. Barnett, Tina P. Johnson and David P. Phillips, as to how to vote the shares of common stock allocated to their ESOP accounts at the Annual Meeting. The ESOP Committee will vote the ESOP shares at its discretion only if no instructions are received from ESOP participants. ESOP participants have the right to revoke a submitted voting instructions card by filing a written notice of revocation or submitting a duly executed voting instructions card bearing a later date with the ESOP Committee at the corporate office of the Company or by mailing it to the ESOP Committee at the proxy card address.

### PROPOSAL: ELECTION OF DIRECTORS

The Company's Bylaws specify that the Board of Directors shall not be less than three or more than 15 members. The exact number of directors shall be fixed by resolution adopted by a vote of a majority of the then authorized number of directors. The Board of Directors has fixed the number of directors at 10 members. The persons designated as nominees for election as a director are Hoyt R. Barnett, Jessica L. Blume, William E. Crenshaw, Jane B. Finley, G. Thomas Hough, Charles H. Jenkins, Jr., Howard M. Jenkins, Randall T. Jones, Sr., Stephen M. Knopik and David P. Phillips. All nominees are currently directors of the Company. The Company's Corporate Governance Guidelines (Guidelines) include a general policy that directors will not stand for re-election after reaching age 72. The

Board waived the Guidelines' age policy for an additional year for Hoyt R. Barnett and Charles H. Jenkins, Jr. to

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provide continuity of experience on the Board. The proxies will be voted FOR the election of the 10 nominees unless the stockholder specifies otherwise.

The term of office of the directors will be until the next annual meeting or until their successors shall be elected and qualified. If one or more of the nominees become unable or unwilling to serve at the time of the meeting, the shares represented by proxy will be voted for the remaining nominees and for any substitute nominee(s) designated by the Board of Directors or, if none, the size of the Board will be reduced accordingly. The Board of Directors does not anticipate that any nominee will be unable or unwilling to serve.

The Board of Directors recommends a vote FOR all the nominees.

#### INFORMATION ABOUT NOMINEES FOR DIRECTOR

The following information set forth for each of the nominees for election to the Board of Directors includes such person's principal occupation presently and during the last five years; specific experience, qualifications, attributes or skills that qualify such person to serve as a director; service as a director of public companies during the last five years; all positions and offices held with the Company; period of service as director of the Company and age.

Hoyt R. Barnett

Vice Chairman of the Company and Trustee on the ESOP Committee since July 2015. Previously, Vice Chairman and Trustee of the ESOP. Qualifications include extensive business experience serving as an Officer of the Company for 40 years and on the Board of the Company for 32 years. Director since 1985. Age 74.

Jessica L. Blume

Vice Chair of Deloitte LLP from 2012 until retiring in August 2015 and Managing Director of Research and Innovation from 2009 to 2012. Previously, National Managing Director - Consulting from 2006 to 2009, Southeast Regional Managing Director - Consulting from 2003 to 2006 and Atlanta Managing Director - Consulting from 2001 to 2003. Qualifications include extensive experience in business and accounting, serving on the Deloitte LLP governing board for six years and on various committees and qualifying to serve as an Audit Committee financial expert. Currently serves as a Director of Centene Corporation. Director since 2016. Age 63.

William E. Crenshaw

Chairman of the Board of the Company since May 2016. Previously, Chief Executive Officer. Qualifications include extensive business experience serving as an Officer of the Company for 26 years and on the Board of the Company for 27 years. Director since 1990. Age 67.

Jane B. Finley

Associate Vice President for Advancement at Florida Southern College from September 2016 until retiring in May 2017. Previously, Professor of Accounting at Florida Southern College from 2014 to 2016, Deloitte LLP Professor of Accounting at Belmont University from 2006 to 2014, Coordinator of the Accounting Programs at Belmont from 1997 to 2008 and Associate Dean of the Graduate Business School at Belmont from 1997 to 2002. Received Ph.D. in Information Systems from Florida State University in 1995. Partner in the consulting practice of Deloitte LLP from 1983 to 1992. Serves on the Audit Committee as an Audit Committee financial expert. Qualifications include extensive education and experience in business and accounting and qualifying to serve as an Audit Committee financial expert. Director since 2009. Age 71.

G. Thomas Hough

Americas Vice Chair of Assurance Services of Ernst & Young LLP from 2009 to July 2014 and Vice Chair until retiring in September 2014. Previously, Vice Chair and Southeast Area Managing Partner from 2000 to 2009 and Vice Chair of Human Resources from 1996 to 2000. Serves on the Audit Committee as an Audit Committee financial expert. Qualifications include extensive experience in business and accounting, serving on the Ernst & Young LLP governing board for 17 years and qualifying to serve as an Audit Committee financial expert. Currently serves as a Director of Equifax Inc. and as a Director/Trustee of the Federated Fund Family. Director since 2015. Age 63.

Charles H. Jenkins, Jr.

Chairman Emeritus of the Board of the Company since May 2016. Previously, Chairman of the Board. Qualifications include extensive business experience serving as an Officer of the Company for 34 years and on the Board of the Company for 43 years. Director since 1974. Age 74.

Howard M. Jenkins

Chairman of the Board of the Company to 2008. Qualifications include extensive business experience serving as an Officer of the Company for 24 years and on the Board of the Company for 40 years. Director since 1977. Age 66.

Randall T. Jones, Sr.

Chief Executive Officer and President of the Company since May 2016. Previously, President. Qualifications include extensive business experience serving as an Officer of the Company for 14 years and on the Board of the Company for two years. Director since 2016. Age 55.

Stephen M. Knopik

Chairman of the Board and Chief Executive Officer of Beall's, Inc. since December 2016. Previously, Chief Executive Officer from 2006 to 2016, President, Chief Financial Officer and Director of Finance of Beall's, Inc. from 1984 to 2006 and various positions with KPMG LLP from 1978 to 1984. Serves on the Audit Committee as an Audit Committee financial expert. Qualifications include extensive experience in business and accounting, including serving as Chief Executive Officer and Chief Financial Officer of a retail company, and qualifying to serve as an Audit Committee financial expert. Director since 2013. Age 62.

David P. Phillips

Executive Vice President, Chief Financial Officer and Treasurer of the Company and Trustee on the ESOP Committee since May 2016. Chief Financial Officer, Treasurer and Trustee on the ESOP Committee from July 2015 to May 2016. Previously, Chief Financial Officer and Treasurer. Qualifications include extensive business and accounting experience serving as an Officer of the Company for 27 years and on the Board of the Company for two years. Director since 2016. Age 58.

Hoyt R. Barnett is the brother-in-law of Howard M. Jenkins. William E. Crenshaw is the nephew of Howard M. Jenkins. Charles H. Jenkins, Jr. is the cousin of Howard M. Jenkins and William E. Crenshaw.



## CORPORATE GOVERNANCE

### BOARD LEADERSHIP STRUCTURE AND ROLE IN RISK OVERSIGHT

The Company does not have a formal policy regarding the separation of the Chairman of the Board and Chief Executive Officer positions. The Company determines the leadership structure it deems appropriate based on factors such as the experience of the applicable individuals, the current business environment of the Company or other relevant factors. The Company's current Chairman of the Board retired as Chief Executive Officer in April 2016 after serving 25 years on the Company's Board of Directors, including eight years as Chief Executive Officer. Based on the former Chief Executive Officer's extensive experience, the Company determined that separating the positions of Chairman of the Board and Chief Executive Officer is the appropriate board leadership structure at this time. The Board of Directors is responsible for oversight of the Company's risk management practices while management is responsible for the day-to-day risk management processes. This division of responsibilities is the most effective approach for addressing the risks facing the Company, and the Company's board leadership structure supports this approach. The Board receives periodic reports from management regarding the most significant risks facing the Company. The Audit Committee assists the Board in its oversight role by receiving periodic reports regarding the Company's risk and control environment. In addition, the Compensation Committee assists the Board in its oversight of compensation-related risks.

### BOARD MEETINGS

The Board of Directors held four meetings during 2017. All directors attended all four meetings. In addition, all directors attended all Board committee meetings except one director who missed one committee meeting. The Company does not have a specific policy regarding director attendance at the Annual Meeting; however, all directors attended the last Annual Meeting on April 18, 2017. During 2017, the Board of Directors consisted of Hoyt R. Barnett, Jessica L. Blume, William E. Crenshaw, Chairman, Jane B. Finley, G. Thomas Hough, Charles H. Jenkins, Jr., Howard M. Jenkins, Randall T. Jones, Sr., Stephen M. Knopik and David P. Phillips.

### DIRECTOR INDEPENDENCE

The Board of Directors has determined that Jessica L. Blume, Jane B. Finley, G. Thomas Hough and Stephen M. Knopik are independent as defined by the rules of the New York Stock Exchange. The Company is not a listed issuer on an established securities market but has chosen the definition of director independence contained in the rules of the New York Stock Exchange as the Company's director independence standards. The Company does not have a majority of independent directors.

In determining independence, the Board of Directors reviews whether directors have any material relationship with the Company. The Board of Directors considers all relevant facts and circumstances. In assessing the materiality of a director's relationship with the Company, the Board of Directors considers the issues from the director's standpoint and from the perspective of the persons or organizations with which the director has an affiliation. The Board reviews commercial, industrial, consulting, legal, accounting, charitable and family relationships. An independent director must not have any material relationship with the Company, either directly or indirectly, that would interfere with the exercise of independent judgment in carrying out the responsibilities of a director.

In applying its independence standards for each director identified as independent, the Board of Directors determined that Jessica L. Blume, Jane B. Finley and G. Thomas Hough have no material relationships with the Company other than as a director. The Board of Directors considered that Stephen M. Knopik is the Chairman of the Board and Chief Executive Officer of Beall's, Inc., which through its subsidiaries leases space in 14 Company owned shopping centers. The Board of Directors determined that Mr. Knopik's position with Beall's, Inc. does not interfere with the exercise of his independent judgment in that (1) lease payments (including rent, common area maintenance and real estate taxes) received by the Company from Beall's, Inc. during 2017 were less than 2% of Beall's, Inc.'s consolidated gross revenue and (2) the terms of Beall's, Inc.'s lease agreements with the Company are not more favorable than terms that would have been provided to unaffiliated third parties.



## COMMITTEES

The Board of Directors had the following committees during 2017, each of which is described below: Executive, Compensation, Audit, Corporate Governance and Nominating.

The Executive Committee's primary responsibility is to act on behalf of the Board of Directors between meetings of the Board. During 2017, the Executive Committee held six meetings and consisted of Hoyt R. Barnett, William E. Crenshaw, Charles H. Jenkins, Jr., Howard M. Jenkins, Chairman, Randall T. Jones, Sr. and David P. Phillips. All committee members attended all meetings of the Executive Committee.

The Compensation Committee has responsibility for reviewing and setting the salary and benefits structure of the Company with respect to the named executive officers. The Committee has responsibility to (1) assist the Board of Directors in evaluating the compensation of the Chief Executive Officer and other named executive officers and (2) assure that the Chief Executive Officer and other named executive officers are compensated effectively in a manner consistent with the compensation philosophy of the Company. The Compensation Committee operates under a written charter, a copy of which is posted on the Company's website at [corporate.publix.com/governance](http://corporate.publix.com/governance). During 2017, the Compensation Committee held three meetings and consisted of Jessica L. Blume, Jane B. Finley, Chairwoman, and Stephen M. Knopik. All of the committee members are independent as defined by the rules of the New York Stock Exchange. All committee members attended all meetings of the Compensation Committee.

The Audit Committee has responsibility for assessing the processes related to the Company's risk and control environment, overseeing the financial reporting and evaluating the internal and independent audit processes. The Audit Committee operates under a written charter, a copy of which is posted on the Company's website at [corporate.publix.com/governance](http://corporate.publix.com/governance). The Audit Committee reviews and reassesses the charter annually and recommends any changes to the Board of Directors for approval. During 2017, the Audit Committee held four meetings and consisted of Jane B. Finley, G. Thomas Hough, Chairman, and Stephen M. Knopik. All of the committee members are independent as defined by Rule 10A-3 of the Securities Exchange Act of 1934 and the rules of the New York Stock Exchange. The

Board of Directors has also determined that all of the committee members are audit committee financial experts as defined by the rules of the Securities Exchange Commission (SEC). All committee members attended all meetings of the Audit Committee.

The Corporate Governance Committee has responsibility for reviewing and reporting to the Board of Directors on matters of corporate governance such as practices, policies and procedures affecting directors and the Board's operations and effectiveness. The Corporate Governance Committee is also responsible for recommending the amount and form of compensation for non-employee directors independent of management. The Corporate Governance Committee operates under a written charter. During 2017, the Corporate Governance Committee held four meetings and consisted of Hoyt R. Barnett, Jessica L. Blume, G. Thomas Hough and Stephen M. Knopik, Chairman. A majority of the committee members are independent as defined by the rules of the New York Stock Exchange. All committee members attended all meetings of the Corporate Governance Committee except one member who missed one meeting.

The Nominating Committee has responsibility for reviewing and reporting to the Board of Directors on matters of Board nominations. This includes reviewing potential candidates and proposing nominees to the Board of Directors. The Nominating Committee operates under a written charter, a copy of which is posted on the Company's website at [corporate.publix.com/governance](http://corporate.publix.com/governance). During 2017, the Nominating Committee held two meetings and consisted of Hoyt R. Barnett, Chairman, William E. Crenshaw, Charles H. Jenkins, Jr., Howard M. Jenkins and Randall T. Jones, Sr. A majority of the committee members are not independent as defined by the rules of the New York Stock Exchange. In the opinion of the Board of Directors, each committee member has the ability to make objective decisions independent of management. All committee members attended all meetings of the Nominating Committee. The Company does not have a formal policy regarding the consideration of any director candidates recommended by stockholders. However, the Nominating Committee considers recommendations for director candidates from several sources, including stockholders. Candidates must meet minimum qualifications for directors as set forth in the Company's Guidelines. The candidates also must have any additional qualifications identified by the Nominating Committee as may be currently required to maintain the appropriate balance of knowledge, experience and expertise

on the Board of Directors. Candidate recommendations, together with appropriate biographical information, should be sent to the Chairman of the Nominating Committee, c/o Secretary, Publix Super Markets, Inc., P.O. Box 407, Lakeland, Florida 33802-0407.

The Nominating Committee does not have a formal policy regarding the consideration of diversity for director candidates. In evaluating candidates for the Board of Directors, the Nominating Committee seeks to maintain a balance of diverse business experience, education, skills and other individual qualities and attributes in order to maximize the effectiveness of the Board of Directors. The Nominating Committee also considers the specific skills necessary for candidates to effectively participate on certain Board committees. The candidates should possess the highest personal and professional ethics, integrity and values and be committed to representing the long-term interests of the stockholders. In addition, selection criteria may include, but not necessarily be limited to, the following:

no conflict of interest

willingness to devote adequate time and effort to Board responsibilities

ability to work with current Board of Directors

ability to assess corporate strategy

willingness to provide management oversight

broad business experience, judgment and leadership

significant years of management experience in a senior policy-making position

knowledge of the supermarket business or other retail business and

knowledge of business trends including, but not limited to, relevant regulatory affairs.

#### COMMUNICATION WITH DIRECTORS

Any stockholder or other party interested in communicating with the Board of Directors, either as a group or with an individual member of the Board of Directors, may do so by writing c/o Secretary, Publix Super Markets, Inc., P.O. Box 407, Lakeland, Florida 33802-0407. All communications to the Board of Directors or a specified individual director will be provided to the Board of Directors or the specified individual director at the next Board meeting following receipt of the communication. However, if the Secretary determines the nature of the communication requires the immediate attention of the Board of Directors or the specified individual director, the communication will be provided as soon as reasonably possible.

## BENEFICIAL OWNERSHIP OF SECURITIES

The following table presents information about the shares of the Company's common stock deemed to be beneficially owned, under Rule 13d-3 of the Securities Exchange Act of 1934 as a result of voting and/or investment power, as of the close of business on February 6, 2018 by each of the Company's directors, each named executive officer and all directors and executive officers as a group. Additionally, the table presents the persons known by the Company to be a beneficial owner of more than 5% of the Company's outstanding common stock.

| Name of beneficial owner                        | Number of shares of<br>common stock<br>beneficially owned as<br>of February 6, 2018 <sup>(1)</sup> | % of<br>class |
|---|--|---------------|
| Hoyt R. Barnett                                 | 25,279,293 <sup>(2)(16)</sup>  | 3.45          |
| Jessica L. Blume                                | 2,350 <sup>(3)</sup>   | *             |
| William E. Crenshaw                             | 8,417,167 <sup>(4)</sup>   | 1.15          |
| Jane B. Finley                                  | 13,005 <sup>(5)</sup>  | *             |
| G. Thomas Hough                                 | 10,000 <sup>(6)</sup>  | *             |
| Charles H. Jenkins, Jr.                         | 6,461,285 <sup>(7)</sup>   | *             |
| Howard M. Jenkins                               | 1,873,238 <sup>(8)</sup>   | *             |
| Randall T. Jones, Sr.                           | 70,913 <sup>(9)</sup>  | *             |
| Stephen M. Knopik                               | 12,800 <sup>(10)</sup>   | *             |
| David P. Phillips                               | 370,601 <sup>(11)(16)</sup>  | *             |
| Laurie Z. Douglas                               | 84,215 <sup>(12)</sup>   | *             |
| John A. Attaway, Jr.                            | 75,822 <sup>(13)</sup>   | *             |
| David E. Bornmann                               | 159,193 <sup>(14)</sup>  | *             |
| Tina P. Johnson                                 | 44,241,928 <sup>(15)(16)(17)</sup>   | 6.04          |
| Employee Stock Ownership Plan                   | 195,564,925 <sup>(16)</sup>  | 26.71         |
| 401(k) Plan                                     | 70,072,782 <sup>(17)</sup>   | 9.57          |
| All directors and executive officers as a group | 43,165,215 <sup>(18)</sup>   | 5.89          |

\* Shares represent less than 1% of common stock.

"Beneficial ownership" means the sole or shared voting or investment power with respect to the Company's common stock. In accordance with the beneficial ownership regulations, the same shares of common stock may be presented (1) as beneficially owned by more than one individual or entity. The address for all beneficial owners is 3300 Publix Corporate Parkway, Lakeland, Florida 33811-3311 with a mailing address of P.O. Box 407, Lakeland, Florida 33802-0407.

Mr. Barnett has sole voting and investment power over 553,362 shares of common stock which are held directly, sole voting and investment power over 948,923 shares of common stock which are held indirectly, sole voting and shared investment power over 255,674 shares of common stock which are held indirectly, shared voting and (2) investment power over 23,519,378 shares of common stock which are held indirectly and no voting and shared investment power over 1,956 shares of common stock which are held indirectly. Total shares beneficially owned include 23,519,378 shares of common stock also shown as beneficially owned by Ms. Johnson as the co-trustee of a trust.

(3) Ms. Blume has shared voting and investment power over 2,350 shares of common stock which are held directly.

Mr. Crenshaw has sole voting and investment power over 2,108,564 shares of common stock which are held (4) directly, sole voting and investment power over 6,179,838 shares of common stock which are held indirectly and shared voting and investment power over 128,765 shares of common stock which are held indirectly.

(5) Ms. Finley has sole voting and investment power over 13,005 shares of common stock which are held directly.

(6) Mr. Hough has sole voting and investment power over 4,000 shares of common stock which are held directly and shared voting and investment power over 6,000 shares of common stock which are held directly.

(7)

Mr. C. Jenkins, Jr. has sole voting and investment power over 4,583,190 shares of common stock which are held directly, shared voting and investment power over 2,980 shares of common stock which are held directly, shared voting and investment power over 1,658,337 shares of common stock which are held indirectly and no voting and shared investment power over 216,778 shares of common stock which are held indirectly.

Mr. H. Jenkins has sole voting and investment power over 1,868,950 shares of common stock which are held directly and shared voting and investment power over 4,288 shares of common stock which are held indirectly.

(8) Total shares beneficially owned by Mr. H. Jenkins exclude 6,821,781 shares of common stock for which Mr. H. Jenkins disclaims beneficial ownership. Total shares beneficially owned by Mr. H. Jenkins also exclude 14,970,080 shares of common stock held in entities for which Mr. H. Jenkins no longer has voting or investment power. Mr. H. Jenkins previously reported those shares of common stock as beneficially owned.

- Mr. Jones, Sr. has sole voting and investment power over 7,722 shares of common stock which are held directly, sole voting and investment power over 165 shares of common stock which are held indirectly, sole voting and
- (9) shared investment power over 55,560 shares of common stock which are held indirectly, shared voting and investment power over 5,510 shares of common stock which are held directly and no voting and shared investment power over 1,956 shares of common stock which are held indirectly.
- (10) Mr. Knopik has sole voting and investment power over 12,800 shares of common stock which are held directly. Mr. Phillips has sole voting and investment power over 162,878 shares of common stock which are held directly, sole voting and investment power over 24,025 shares of common stock which are held indirectly, sole voting and
- (11) shared investment power over 67,113 shares of common stock which are held indirectly, shared voting and investment power over 114,629 shares of common stock which are held indirectly and no voting and shared investment power over 1,956 shares of common stock which are held indirectly.
- Ms. Douglas has sole voting and shared investment power over 8,549 shares of common stock which are held
- (12) indirectly, shared voting and investment power over 35,930 shares of common stock which are held directly, shared voting and investment power over 37,962 shares of common stock which are held indirectly and no voting and shared investment power over 1,774 shares of common stock which are held indirectly.
- Mr. Attaway, Jr. has sole voting and shared investment power over 24,244 shares of common stock which are
- (13) held indirectly, shared voting and investment power over 50,465 shares of common stock which are held directly and no voting and shared investment power over 1,113 shares of common stock which are held indirectly.
- Mr. Bornmann has sole voting and investment power over 2,907 shares of common stock which are held directly, sole voting and investment power over 1,600 shares of common stock which are held indirectly, sole voting and
- (14) shared investment power over 52,913 shares of common stock which are held indirectly, shared voting and investment power over 81,005 shares of common stock which are held directly, shared voting and investment power over 18,812 shares of common stock which are held indirectly and no voting and shared investment power over 1,956 shares of common stock which are held indirectly.
- Ms. Johnson has sole voting and investment power over 97,196 shares of common stock which are held indirectly, sole voting and shared investment power over 60,454 shares of common stock which are held indirectly and shared voting and investment power over 191,596 shares of common stock which are held directly.
- Ms. Johnson also has sole voting and investment power over 20,373,304 shares of common stock as the trustee of trusts and shared voting and investment power over 23,519,378 shares of common stock as the co-trustee of a
- (15) trust for which Ms. Johnson does not have a pecuniary interest. To avoid confusion, the total shares presented in the table as beneficially owned by Ms. Johnson exclude 70,070,826 shares of common stock held by the Company's 401(k) Plan that may be deemed to be beneficially owned by Ms. Johnson in her capacity as Trustee of the Company's common stock held in the 401(k) Plan. As a Trustee, Ms. Johnson exercises sole voting power over 70,072,782 shares of common stock held by the 401(k) Plan. Total shares beneficially owned include 23,519,378 shares of common stock also shown as beneficially owned by Mr. Barnett as the co-trustee of a trust.
- Mr. Barnett, Mr. Phillips and Ms. Johnson are Trustees on the ESOP Committee. The ESOP is the record owner of 195,564,925 shares of common stock. For ESOP shares allocated to participants' accounts, the ESOP
- (16) Committee will vote the shares as instructed by participants. The ESOP Committee will vote the shares at its discretion only if no instructions are received from ESOP participants.
- Ms. Johnson is Trustee of the Company's common stock held in the 401(k) Plan which is the record owner of
- (17) 70,072,782 shares of common stock. She has sole voting and shared investment power over these shares, except to the extent of her individual holdings in the 401(k) Plan for which she has sole voting and investment power.
- (18) As a group, the directors and executive officers have sole voting and investment power over 9,354,133 shares of common stock which are held directly, sole voting and investment power over 7,154,551 shares of common stock which are held indirectly, sole voting and shared investment power over 629,828 shares of common stock which are held indirectly, shared voting and investment power over 270,527 shares of common stock which are held directly, shared voting and investment power over 25,518,825 shares of common stock which are held indirectly and no voting and shared investment power over 237,351 shares of common stock which are held indirectly. The



total shares beneficially owned by the directors and executive officers as a group includes the shares of common stock held in the directors' and executive officers' individual ESOP and 401(k) Plan accounts.

**SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE**

Under Section 16 of the Securities Exchange Act of 1934, certain directors, executive officers and stockholders of the Company are required to file reports of stock ownership and changes therein with the SEC. The Company believes that its directors, executive officers and stockholders complied with the Section 16 filing requirements.

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## COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION

There were no interlocks of directors or executive officers of the Company serving on the compensation or equivalent committee or board of directors of another entity which has any director or executive officer serving on the Compensation Committee or Board of Directors of the Company.

## CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The Board of Directors has adopted a written Related Party Transactions Policy that delegates to the Corporate Governance Committee the authority to approve or disapprove the entry into Related Party Transactions. The Corporate Governance Committee is responsible for reviewing the material facts of all Related Party Transactions and either approving or disapproving the entry into a Related Party Transaction. In determining whether to approve or disapprove a Related Party Transaction, the Corporate Governance Committee considers, among other factors it deems appropriate, whether the Related Party Transaction is on terms no less favorable than terms generally available to an unaffiliated third party under the same or similar circumstances as well as the extent of the Related Party's interest in the transaction. No director participates in any discussion or approval of a Related Party Transaction for which he or she is a Related Party. The Company defines a Related Party Transaction in its Related Party Transactions Policy as follows:

A "Related Party Transaction" is any transaction, arrangement or relationship or series of similar transactions, arrangements or relationships (including any indebtedness or guarantee of indebtedness) in which (1) the aggregate amount involved will or may be expected to exceed \$120,000 in any calendar year, (2) the Company is a participant, and (3) any Related Party (as defined below) has or will have a direct or indirect interest (other than solely as a result of being a director or a less than 10% beneficial owner of another entity).

A "Related Party" is any (1) person who is or was (since the beginning of the last fiscal year for which the Company has filed a Form 10-K and proxy statement, even if they do not presently serve in that role) an Officer, Director or Nominee for election as a Director, (2) greater than 5% beneficial owner of the Company's common stock, or (3) immediate family member of any of the foregoing. Immediate family member includes a person's spouse, parents, stepparents, children, stepchildren, siblings, mothers- and fathers-in-law, sons- and daughters-in-law, and brothers- and sisters-in-law and anyone residing in such person's home (other than a tenant or employee).

From January through April 2017, the Company purchased approximately \$245,000 of food products from Alma Food Imports, Inc., a company owned by Julia Jenkins Fancelli, sister of Howard M. Jenkins, aunt of William E. Crenshaw, cousin of Charles H. Jenkins, Jr. and sister-in-law of Hoyt R. Barnett. Subsequent to April 2017, Julia Jenkins Fancelli has no ownership of Alma Food Imports, Inc. The Corporate Governance Committee determined that the terms of the foregoing transactions are not less favorable than terms that could have been obtained from unaffiliated third parties. Stephen M. Knopik is the Chairman of the Board and Chief Executive Officer of Beall's, Inc. During 2017, the Company received approximately \$4,779,000 of lease payments (including rent, common area maintenance and real estate taxes) from subsidiaries of Beall's, Inc. The Corporate Governance Committee determined that the terms of the lease agreements are not more favorable than terms that would have been provided to unaffiliated third parties.

## EXECUTIVE COMPENSATION

### COMPENSATION DISCUSSION AND ANALYSIS

The Compensation Discussion and Analysis includes the following: (1) an overview of the Compensation Committee of the Board of Directors, (2) the compensation philosophy of the Company, and (3) the components of executive compensation.

#### Overview of the Compensation Committee

The Compensation Committee's primary responsibilities include evaluating the Company's philosophy regarding executive compensation and evaluating and determining the compensation of the Chief Executive Officer and other named executive officers. The Compensation Committee has the authority under its charter to engage the services of outside advisors, experts and others to assist it. During 2017, the Compensation Committee did not engage any such advisors. All of the committee members are independent as defined by the rules of the New York Stock Exchange.



The Chief Executive Officer and certain other members of management are invited to attend all or a portion of a Compensation Committee meeting depending on the nature of the agenda items, but the members of management do not vote on items before the Compensation Committee. However, the Compensation Committee solicits the views of the Chief Executive Officer on compensation matters, including as they relate to the compensation of other named executive officers reporting to the Chief Executive Officer. The Compensation Committee works with members of management to determine the agenda for each meeting, and management prepares the applicable meeting materials.

#### Compensation Philosophy

The Company includes in its employee handbook the following compensation philosophy for all employees (referred to as “associates” below):

As a food retailer in a highly competitive market, Publix recognizes that our associates are our primary asset and contribute to our competitive advantage. To achieve our mission, Publix must continue to attract, retain, motivate and reward highly qualified associates. To fulfill this responsibility we strive to:

- offer pay and benefits that contribute to our associates’ financial security now and at retirement
- offer wages that are competitive within our local markets
- provide benefits that meet the diverse needs of our associates
- reward associates for premier performance
- provide opportunity for future rewards as a result of promotion from within
- educate our associates on pay and benefits and
- ensure equal opportunity in all aspects of pay and benefits.

The Company’s compensation objective for the named executive officers is the same as for all employees indicated above: to attract, retain, motivate and reward highly qualified individuals.

In addition, the Compensation Committee considers additional factors when determining the compensation of the named executive officers. These factors include (1) the overall level of responsibility and the relationship to compensation levels of the Company’s management, (2) the compensation levels of executive officers of companies in the Company’s Peer Group (as defined in the Performance Graph), taking into account the size and financial performance of the Company, (3) anticipated competitive operating conditions, and (4) overall economic conditions. The Compensation Committee uses publicly available compensation data to review the compensation levels of named executive officers of companies in the Company’s Peer Group. The review includes base pay and bonus pay components, focusing on cash compensation since the Company does not have non-cash compensation such as stock options. The Compensation Committee also compares the financial results of these companies to the Company’s results. Although the Company’s financial results are generally superior to the companies in its Peer Group, the total compensation of the Company’s named executive officers is significantly less than the total compensation of the named executive officers in its Peer Group. Therefore, the Compensation Committee believes the compensation for the named executive officers reflects its position that compensation should be set at responsible levels for all employees, including the named executive officers, and be consistent with the Company’s constant focus on controlling costs in its low margin business.

In connection with the 2017 Annual Meeting, the Company’s stockholders and ESOP participants were given an opportunity to approve, by an advisory (non-binding) vote, (1) the compensation of the Company’s named executive officers and (2) the frequency of holding future advisory votes on such executive compensation. More than 98% of the advisory votes cast approved the compensation of the Company’s named executive officers. The Compensation Committee considered the results of the advisory vote in determining compensation policies and decisions of the Company. The advisory vote affected the Company’s executive compensation policies and decisions by reaffirming the Company’s compensation philosophy. Additionally, the Company’s stockholders and ESOP participants approved holding the advisory votes on executive compensation every three years. The advisory (non-binding) vote on the frequency of holding future advisory votes must be held every six years.

The next opportunity for the Company’s stockholders and ESOP participants to cast advisory (non-binding) votes on the compensation of the Company’s named executive officers will be in connection with the 2020 Annual Meeting and the frequency of future advisory votes on the compensation of the named executive officers will be in connection with

the 2023 Annual Meeting.

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### Components of Executive Compensation

The Company's executive compensation includes the following components: base salary, incentive bonus plan, retirement benefits and other benefits. With the exception of the incentive bonus plan, which has approximately 350 participants, and the Supplemental Executive Retirement Plan (SERP), these components are available to all or large numbers of the Company's employees. The Company does not have a specific compensation program focused solely on the named executive officers.

#### Base Salary

The named executive officers are paid a base salary that is generally reviewed annually. As indicated, the factors considered in determining the base salaries of the named executive officers include (1) the overall level of responsibility and the relationship to compensation levels of the Company's management, (2) the compensation levels of executive officers of companies in the Company's Peer Group, taking into account the size and financial performance of the Company, (3) anticipated competitive operating conditions, and (4) overall economic conditions. These factors are considered in conjunction with the performance of the named executive officers and the results of the Company. There are no significant differences in the compensation policies for the individual named executive officers.

The Company analyzed the compensation paid to the Company's named executive officers compared to the compensation paid to the named executive officers in the Company's Peer Group as reported in their most recent public filings as of April 1, 2017. Based on this analysis, it was determined the total cash compensation (base salary and incentive bonus) paid to the Company's Chief Executive Officer was 54% less than the average total cash compensation paid to the chief executive officers in the Company's Peer Group. The total cash compensation paid to all of the Company's named executive officers was 42% less than the average total cash compensation paid to the named executive officers in the Company's Peer Group. Also, the total compensation paid to the Company's Chief Executive Officer was 74% less than the average total compensation paid to the chief executive officers in the Company's Peer Group. The total compensation paid to all of the Company's named executive officers was 68% less than the average total compensation paid to the named executive officers in the Company's Peer Group. The Compensation Committee's objective is to, over time, narrow the significant gap between the total cash compensation paid to the Company's named executive officers and the total cash compensation paid to the named executive officers in the Company's Peer Group.

At their request, Randall T. Jones, Sr. and David P. Phillips did not receive raises in 2017. Without such a request, the Compensation Committee would have approved raises for these two named executive officers. The Compensation Committee approved raises effective May 1, 2017 for the other named executive officers as follows: Laurie Z. Douglas - 6%, John A. Attaway, Jr. - 4% and David E. Bornmann - 4%. These increases in the base salaries for the other named executive officers were heavily based on factor (2) described above since the compensation of the Company's named executive officers is significantly less than the compensation of the named executive officers in the Company's Peer Group. The base salaries for the named executive officers are presented in the Summary Compensation Table.

#### Incentive Bonus Plan

The Company provides an incentive in the form of an annual cash bonus (the Incentive Bonus Plan) to all officers, including the named executive officers, and certain staff employees of the Company (the Incentive Bonus Participants). The Incentive Bonus Plan is designed to reward the Incentive Bonus Participants based on the Company achieving its sales and target profit goals (the Performance Goals) for the fiscal year and not on their individual performance. The Incentive Bonus Plan is approved by the Compensation Committee as to officers and by the Executive Committee as to staff employees. The Performance Goals are reviewed and approved by the Company's Board of Directors after the completion of the Company's annual planning process. Although the Company has a defined method for calculating the incentive bonus, the Board of Directors, Compensation Committee and Executive Committee retain the right to alter or discontinue the Incentive Bonus Plan at their discretion at any time, unless payment of the incentive bonus has been approved, for the Incentive Bonus Participants within their approval authority. To date, however, such discretion has not been exercised.

The Incentive Bonus Plan compensates the Incentive Bonus Participants for their services during the calendar year. The incentive bonus pool is determined in the year earned and paid in the year following the year earned to Incentive Bonus Participants employed with the Company at the end of the calendar year. In general, the incentive bonus pool is allocated to the Incentive Bonus Participants according to the relative base compensation paid to them during the calendar year for which the incentive bonus is being paid.

The Incentive Bonus Plan is based on a target bonus equal to two months pay (the Target Bonus) for all Incentive Bonus Participants entitled to the full Target Bonus (participants generally transition into the Incentive Bonus Plan over

a 12 month period). The formula for the Incentive Bonus Plan is determined so that if the Performance Goals for the fiscal year are achieved, the Incentive Bonus Participants will receive the Target Bonus. The incentive bonus can be more or less than the Target Bonus based on the Company's actual results compared to the Performance Goals. If the sales goal is not achieved, the incentive bonus pool, calculated using the formula, is reduced by 5% for every 1% that actual sales are less than the sales goal. If the sales goal is exceeded, the incentive bonus pool is increased by 5% for every 1% that actual sales are greater than the sales goal. No incentive bonus is paid unless greater than 80% of the target profit goal is achieved.

The Incentive Bonus Participants will receive the Target Bonus of two months pay for 2017. Over the past five fiscal years including 2017, the Incentive Bonus Participants received an average incentive bonus of two months pay or approximately 15.4% of their base salary. Incentive Bonus Participants received the Target Bonus of two months or more in four of the past five years or 80% of the time.

The Board of Directors attempts to set Performance Goals that maintain a consistent level of difficulty in achieving the Target Bonus from year to year and are challenging but reasonably achievable. Therefore, the achievement of future Target Bonuses is likely to be similar to past years unless unexpected circumstances arise. Achieving the Target Bonus is dependent on the Company's sales and profit results for the year which are affected by many factors, including competitor activities and economic conditions. The Board of Directors, Compensation Committee and Executive Committee have historically not made changes to the Performance Goals or to the Incentive Bonus Plan formula for the fiscal year after their approval. Therefore, it is likely that positive or negative changes in various factors, including competitor activities and economic conditions, will affect the likelihood and difficulty of achieving the Target Bonus for the fiscal year. The Company expects the prior results of achieving the Target Bonus in some years and not achieving it in other years to continue.

The incentive bonuses for the named executive officers are presented in the Summary Compensation Table and the Grants of Plan-Based Awards table.

#### Retirement Benefits

The Company has a trustee, noncontributory ESOP for the benefit of eligible employees. The amount of the Company's discretionary contribution to the ESOP is determined annually by the Board of Directors and can be made in Company common stock or cash. The ESOP does not discriminate, in scope, terms or operation, in favor of the named executive officers. The Company's contribution to the ESOP is allocated to all eligible participants on the basis of compensation up to the maximum annual compensation limit (the compensation limit) for retirement plans established by federal law. Due to the compensation limit, the named executive officers did not receive Company contributions under the ESOP for their 2017 compensation in excess of \$270,000. Company contributions to the ESOP earned by the named executive officers are presented in the Summary Compensation Table. Non-employee directors of the Company's Board of Directors do not participate in the ESOP.

The Company has a SERP for a select group of management or highly compensated employees. The purpose of the SERP is to provide the employees with the benefit they would have received under the ESOP if the Company's contributions were not limited by the compensation limit referred to in the preceding paragraph. The Company's contribution to the SERP (referred to as SERP shares) is calculated as the difference between the contribution that the employee would have received under the ESOP if the Company's contributions were not limited by the compensation limit and the actual contribution received under the ESOP. In addition, since dividends are paid to ESOP participants on their ESOP shares of common stock, dividend equivalents are paid on the SERP shares. The SERP allows employees with compensation in excess of the compensation limit to receive a retirement benefit at the same percentage of their compensation as all other Company employees. Company contributions to the SERP earned by the named executive officers are presented in the Summary Compensation Table and the Nonqualified Deferred Compensation table. Non-employee directors of the Company's Board of Directors do not participate in the SERP. The Company has a 401(k) Plan for the benefit of eligible employees. The 401(k) Plan is a voluntary defined contribution plan. Eligible employees may contribute up to 10% of their eligible annual compensation, subject to the maximum contribution limits established by federal law. The Company may make a discretionary annual matching contribution to eligible participants of this plan as determined by the Board of Directors. For 2017, the Board of



Directors approved a match of 50% of eligible annual contributions up to 3% of eligible annual compensation, not to exceed a maximum match of \$750 per employee. The match, which is determined as of the last day of the plan year and paid in the subsequent plan year, is in common stock of the Company. The 401(k) Plan does not discriminate, in scope, terms or operation, in favor of the named executive officers. Company matching contributions earned by the named executive

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officers are presented in the Summary Compensation Table. Non-employee directors of the Company's Board of Directors do not participate in the 401(k) Plan.

#### Other Benefits

The Company's group health, dental, vision and supplemental life insurance plans are available to eligible full-time and part-time employees, and the group life insurance and long-term disability plans are available to eligible full-time employees. These plans do not discriminate, in scope, terms or operation, in favor of the named executive officers.

Non-employee directors of the Company's Board of Directors do not participate in the plans.

The Company does not provide country club memberships, personal use of Company airplanes, tax and financial planning services or other perquisites frequently offered to executive officers. The named executive officers receive a vehicle allowance that had a total value for 2017 of less than \$10,000 per named executive officer.

In addition, the Company does not provide the following forms of compensation or arrangements frequently offered to executive officers:

- long-term cash incentives
- stock options, stock awards or other equity incentives or
- employment contracts, change in control agreements or severance agreements.

The Company does not provide compensation that is directly tied to the performance of the Company's common stock. However, since the retirement benefits are substantially in the form of Company common stock, there is a long-term link between compensation paid to the named executive officers and any gain or loss realized by the Company's stockholders.

#### Tax Deductibility of Executive Compensation

Section 162(m) of the Internal Revenue Code limits the federal income tax deductibility of certain compensation paid by a company to its chief executive officer and certain other highly compensated executive officers excluding the chief financial officer (Covered Employees) to \$1,000,000 per person. This limit does not apply to company ESOP and 401(k) Plan contributions. There is also an exception to the limit on deductibility for performance-based compensation that meets certain requirements. On December 22, 2017, the Tax Cuts and Jobs Act of 2017 (Tax Act) was signed into law. The Tax Act made certain changes to Section 162(m) beginning in 2018. Changes include, among others, including a company's chief financial officer as a Covered Employee and repealing the exception for performance-based compensation, subject to a transition rule for certain contracts.

The Company does not have a policy that limits the compensation of executive officers to the amount deductible for tax purposes.

#### Recovery of Compensation

Section 304 of the Sarbanes-Oxley Act of 2002 requires the Chief Executive Officer and Chief Financial Officer to repay to the Company certain amounts received by such officers if the Company restates its financial statements as a result of financial reporting misconduct. The amounts to be repaid consist of (1) any bonus or other incentive-based or equity-based compensation received from the Company during the 12 month period following the filing of the financial statements in question and (2) any profits realized from the sale of the Company's common stock during that 12 month period. In addition, to the extent permitted by applicable law, the Company may recover incentive compensation from others as a result of such financial reporting misconduct. In such a situation, the Board of Directors would exercise its judgment to determine what action it deems appropriate, including recovery of the incentive compensation.

#### Compensation Compared to Peer Group Companies

The total compensation earned by the named executive officers in the following Summary Compensation Table ranks at or near the bottom of compensation earned by comparable positions among the Company's Peer Group companies included in the Performance Graphs in the Company's Form 10-K and this Proxy Statement.



## Summary Compensation Table

The following Summary Compensation Table presents information concerning the compensation of the Company's named executive officers for 2017, 2016 and 2015.

| Name and Principal Positions, ( ) Years of Service  | Year | Salary      | Bonus | Stock Awards | Option Awards | Non-Equity Incentive Plan Compensation (1) | Change in Pension Value and Nonqualified Deferred Compensation Earnings | All Other Compensation | Total       |
|---|------|-------------|-------|--------------|---------------|--|---|------------------------|-------------|
| Randall T. Jones, Sr. (38)<br>Chief Executive Officer and President                       | 2017 | \$2,000,050 | -     | -            | -             | \$316,067                                  | -   | \$159,944 (2)          | \$2,476,061 |
|   | 2016 | 1,688,750   | -     | -            | -             | 151,483                                    | -   | 93,573 (3)             | 1,933,806   |
|   | 2015 | 958,185     | -     | -            | -             | 191,474                                    | -   | 86,560 (3)             | 1,236,219   |
| David P. Phillips (33)<br>Executive Vice President, Chief Financial Officer and Treasurer | 2017 | 1,086,930   | -     | -            | -             | 171,767                                    | -   | 105,330 (2)            | 1,364,027   |
|   | 2016 | 1,051,090   | -     | -            | -             | 94,284                                     | -   | 91,893 (3)             | 1,237,267   |
|   | 2015 | 940,850     | -     | -            | -             | 188,010                                    | -   | 85,014 (3)             | 1,213,874   |
| Laurie Z. Douglas (12)<br>Senior Vice President and Chief Information Officer             | 2017 | 958,845     | -     | -            | -             | 151,526                                    | -   | 89,179 (2)             | 1,199,550   |
|   | 2016 | 890,255     | -     | -            | -             | 79,857                                     | -   | 77,944 (3)             | 1,048,056   |
|   | 2015 | 796,930     | -     | -            | -             | 159,250                                    | -   | 72,188 (3)             | 1,028,368   |
| John A. Attaway, Jr. (20)<br>Senior Vice President, General Counsel and Secretary         | 2017 | 719,965     | -     | -            | -             | 113,776                                    | -   | 69,592 (2)             | 903,333     |
|   | 2016 | 690,310     | -     | -            | -             | 61,922                                     | -   | 63,402 (3)             | 815,634     |
|   | 2015 | 646,885     | -     | -            | -             | 129,267                                    | -   | 58,815 (3)             | 834,967     |
| David E. Bornmann (34)<br>Senior Vice President   | 2017 | 509,285     | -     | -            | -             | 80,482                                     | -   | 48,805 (2)             | 638,572     |
|   | 2016 | 488,300     | -     | -            | -             | 43,801                                     | -   | 43,127 (3)             | 575,228     |

(1) Amounts in this column represent Incentive Bonus Plan payments earned in the applicable year but paid in the subsequent year.

(2) Amounts represent the Company's contributions to the ESOP, SERP and 401(k) Plan for 2017. The amount included for the ESOP and 401(k) Plan for each named executive officer was \$22,350.

The following is a comparison of Chief Executive Officer compensation (CEO Compensation) for Publix and the companies in its Peer Group with the highest and lowest annual sales. The data included for the Peer Group

companies (Kroger and Weis Markets) is based on the most recent fiscal year for which the companies' Form 10-K and related proxy statement are available.

| Company                | Number of Stores | Number of Employees | Annual Sales      | Net Earnings    | Total CEO Compensation |
|------------------------|------------------|---------------------|-------------------|-----------------|------------------------|
| Publix<br>(1)          | 1,167            | 193,000             | \$ 34,558,286,000 | \$2,291,894,000 | \$ 2,476,061           |
| Kroger<br>(2)          | 3,899            | 443,000             | 115,337,000,000   | 1,975,000,000   | 13,217,392             |
| Weis<br>Markets<br>(3) | 304              | 23,000              | 3,136,720,000     | 87,162,000      | 5,363,507              |

(1) Data for Publix is for fiscal year 2017.

(2) Data for Kroger is for fiscal year ended January 28, 2017 and for the proxy dated May 10, 2017. The number of stores includes 2,796 supermarkets, 784 convenience stores and 319 jewelry stores.

(3) Data for Weis Markets is for fiscal year ended December 31, 2016 and for the proxy dated March 16, 2017.

#### Chief Executive Officer Pay Ratio

For 2017, the total compensation of the Company's Chief Executive Officer of \$2,476,061, as presented in the Summary Compensation Table, was approximately 127 times the total compensation of the Company's median employee of \$19,531 calculated in the same manner. The median employee was identified by reviewing the total cash compensation for all employees, excluding the Company's Chief Executive Officer, who were employed by the Company on December 31, 2017. All of the Company's employees were included, whether employed on a full-time, part-time or seasonal basis. Adjustments were made to annualize the compensation of employees who were not employed by the Company for the entire year. After identifying the median employee based on total cash compensation, the 2017 annual total compensation was calculated for the median employee using the same methodology used for the Company's Chief Executive Officer as presented in the Summary Compensation Table. As additional information, the total compensation of the Company's Chief Executive Officer was approximately 62 times the total compensation of the Company's median full-time employee of \$40,135 calculated in the same manner as the Chief Executive Officer's total compensation. The median full-time employee was identified by reviewing the total cash compensation for all full-time employees, excluding the Company's Chief Executive Officer, who were employed on a full-time basis for the entire year.

Grants of Plan-Based Awards

| Name                  | Grant Date | Actual Payouts Under Non-Equity Incentive Plan Awards <sup>(1)</sup> |           |     | Estimated Future Payouts Under Equity Incentive Plan Awards |        |     | All Other Stock Awards: Number of Shares of Stock or Units | All Other Option Awards: Number of Securities Underlying Options | Exercise or Base Price of Option Awards |
|-----------------------|------------|--|-----------|-----|---|--------|-----|--|--|---|
|                       |            | Threshold  | Target    | Max | Threshold   | Target | Max |  |  |   |
| Randall T. Jones, Sr. | 2017       | -  | \$316,067 | -   | -   | -      | -   | -  | -  |   |
|                       | 2016       | -  | 151,483   | -   | -   | -      | -   | -  | -  |   |
|                       | 2015       | -  | 191,474   | -   | -   | -      | -   | -  | -  |   |
| David P. Phillips     | 2017       | -  | 171,767   | -   | -   | -      | -   | -  | -  |   |
|                       | 2016       | -  | 94,284    | -   | -   | -      | -   | -  | -  |   |
|                       | 2015       | -  | 188,010   | -   | -   | -      | -   | -  | -  |   |
| Laurie Z. Douglas     | 2017       | -  | 151,526   | -   | -   | -      | -   | -  | -  |   |
|                       | 2016       | -  | 79,857    | -   | -   | -      | -   | -  | -  |   |
|                       | 2015       | -  | 159,250   | -   | -   | -      | -   | -  | -  |   |
| John A. Attaway, Jr.  | 2017       | -  | 113,776   | -   | -   | -      | -   | -  | -  |   |
|                       | 2016       | -  | 61,922    | -   | -   | -      | -   | -  | -  |   |
|                       | 2015       | -  | 129,267   | -   | -   | -      | -   | -  | -  |   |
| David E. Bornmann     | 2017       | -  | 80,482    | -   | -   | -      | -   | -  | -  |   |
|                       | 2016       | -  | 43,801    | -   | -   | -      | -   | -  | -  |   |

Amounts in this column represent Incentive Bonus Plan payments earned in the applicable year but paid in the (1) subsequent year. These Incentive Bonus Plan payments are the same payments disclosed in the Summary Compensation Table as Non-Equity Incentive Plan Compensation.

The Company does not have any stock or option award plans that are applicable for inclusion in this table.

Outstanding Equity Awards

| Name   | Option Awards   |   |   | Equity Incentive Plan Awards: |                        |   |   |   | Stock Awards  |  |
|--|---|---|---|-------------------------------|------------------------|---|---|---|---|--|
|  | Number of Securities Underlying Unexercised Options Exercisable | Number of Securities Underlying Unexercised Options | Equity Incentive Plan Awards: Number of Securities Underlying Unexercised Options | Option Exercise Price         | Option Expiration Date | Number of Shares or Units of Stock That Have Not Vested | Market Value of Shares or Units of Stock That Have Not Vested | Equity Incentive Awards: Number of Shares, Units or Other Rights That Have Not Vested | Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares, Units or Other Rights That Have Not Vested |  |
| The Company does not have any stock or option award plans so this table is not applicable. |   |   |   |                               |                        |   |   |   |   |  |

The Company does not have any stock or option award plans so this table is not applicable.

Option Exercises and Stock Vested

| Name   | Option Awards                                       |   | Stock Awards  |   |
|--|---|---|---|---|
|  | Number of Securities Underlying Unexercised Options | Number of Securities Underlying Exercised Options | Number of Shares or Units of Stock That Have Not Vested | Number of Shares or Units of Stock That Have Vested |
| The Company does not have any stock or option award plans so this table is not applicable. |   |   |   |   |

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| Number of Shares Acquired on Exercise | Value Realized on Exercise | Number of Shares Acquired on Vesting | Value Realized on Vesting |
|---------------------------------------|----------------------------|--------------------------------------|---------------------------|
|---------------------------------------|----------------------------|--------------------------------------|---------------------------|

The Company does not have any stock or option award plans so this table is not applicable.

Pension Benefits

| Name | Plan Name | Number of Years of Credited Service | Present Value of Accumulated Benefit | Payments During Last Fiscal Year |
|------|-----------|-------------------------------------|--------------------------------------|----------------------------------|
|------|-----------|-------------------------------------|--------------------------------------|----------------------------------|

The Company does not have any pension benefits so this table is not applicable.

## Nonqualified Deferred Compensation

The following table presents information on the nonqualified deferred compensation accounts of each named executive officer.

| Name                  | Aggregate Balance at Beginning of 2017 | Executive Contributions in 2017 | Registrant Contributions in 2017 <sup>(1)</sup> | Aggregate Losses in 2017 <sup>(2)</sup> | Aggregate Withdrawals/ Distributions in 2017 <sup>(3)</sup> | Aggregate Balance at End of 2017 |
|-----------------------|--|---------------------------------|---|---|---|----------------------------------|
| Randall T. Jones, Sr. | \$368,457                              | -                               | \$137,594                                       | \$(33,214)                              | \$(10,695)  | \$462,142                        |
| David P. Phillips     | 359,173                                | -                               | 82,980  | (28,176)                                | (9,563)   | 404,414                          |
| Laurie Z. Douglas     | 282,147                                | -                               | 66,829  | (22,268)                                | (7,540)   | 319,168                          |
| John A. Attaway, Jr.  | 201,810                                | -                               | 47,242  | (15,881)                                | (5,384)   | 227,787                          |
| David E. Bornmann     | 94,697                                 | -                               | 26,455  | (7,804)                                 | (2,599)   | 110,749                          |

(1) Amounts in this column represent the Company's contributions under the SERP. The amounts are also included in the Summary Compensation Table as All Other Compensation.

(2) Amounts in this column represent the decrease in the value of the SERP shares during 2017 based on the November 1, 2017 market price of the Company's common stock net of the dividend equivalents received on the SERP shares during 2017. Because the named executive officers do not receive preferential or above-market earnings under the SERP, the amounts in this column are not included in the Summary Compensation Table.

(3) Amounts in this column represent dividend equivalents on the SERP shares distributed during 2017.

## COMPENSATION COMMITTEE REPORT

The Compensation Committee reviewed and discussed the Compensation Discussion and Analysis with management. Based on this review and discussion with management, the Compensation Committee recommended to the Board of Directors that the Compensation Discussion and Analysis be included in this Proxy Statement.

This report is submitted by the following members of the Compensation Committee: Jessica L. Blume, Jane B. Finley, Chairwoman, and Stephen M. Knopik.

## NON-EMPLOYEE DIRECTOR COMPENSATION

During the first half of 2017, non-employee directors received a quarterly retainer of \$17,500 for serving on the Board of Directors, members of the Audit Committee received a quarterly retainer of \$4,400 for serving on the Audit Committee, members of the Corporate Governance Committee received a quarterly retainer of \$2,050 for serving on the Corporate Governance Committee and members of the Compensation Committee received a quarterly retainer of \$2,050 for serving on the Compensation Committee. Beginning in the third quarter of 2017, non-employee directors received a quarterly retainer of \$18,500 for serving on the Board of Directors, members of the Audit Committee received a quarterly retainer of \$4,650 for serving on the Audit Committee, members of the Corporate Governance Committee received a quarterly retainer of \$2,150 for serving on the Corporate Governance Committee and members of the Compensation Committee received a quarterly retainer of \$2,150 for serving on the Compensation Committee. No fees are paid for attendance at committee meetings. The Company pays for travel and lodging expenses for directors in connection with their attendance at various meetings. From time to time, the Company may transport directors to and from such meetings in a Company airplane.

The following table summarizes non-employee director compensation for 2017. Directors that are employees of the Company do not receive additional compensation for service on the Board or as members of any of its committees. Howard M. Jenkins elected not to receive compensation for his service as a director in 2017.

## Non-Employee Director Compensation

| Name | Fees Earned or Paid in Cash | Stock Awards | Non-Equity Incentive Plan Compensation | Change in Pension Value and Nonqualified Deferred Compensation Earnings | All Other Compensation | Total |
|------|-----------------------------|--------------|--|---|------------------------|-------|
|      | -                           | -            | -                                      | -   | -                      | -     |



|                         |           |   |   |   |   |           |
|-------------------------|-----------|---|---|---|---|-----------|
| Jessica L. Blume        | \$ 88,800 |   |   |   |   | \$ 88,800 |
| William E. Crenshaw     | 72,000    | - | - | - | - | 72,000    |
| Jane B. Finley          | 98,500    | - | - | - | - | 98,500    |
| G. Thomas Hough         | 98,500    | - | - | - | - | 98,500    |
| Charles H. Jenkins, Jr. | 72,000    | - | - | - | - | 72,000    |
| Stephen M. Knopik       | 106,900   | - | - | - | - | 106,900   |

**AUDIT COMMITTEE REPORT**

The Audit Committee reviewed and discussed with management and the Company's independent registered public accounting firm the Company's audited consolidated financial statements for the fiscal year ended December 30, 2017. The Audit Committee also discussed with the Company's independent registered public accounting firm the matters required to be discussed by the applicable requirements of the Public Company Accounting Oversight Board and the SEC. The Audit Committee received the written disclosures and the letter from the Company's independent registered public accounting firm required by the applicable requirements of the Public Company Accounting Oversight Board regarding the independent registered public accounting firm's communications with the Audit Committee concerning independence and discussed with the independent registered public accounting firm its independence.

Based upon the review and discussions referred to in the preceding paragraph, the Audit Committee recommended to the Board of Directors that the audited consolidated financial statements be included in the Annual Report on Form 10-K for the fiscal year ended December 30, 2017 for filing with the SEC. This report is submitted by the following members of the Audit Committee: Jane B. Finley, G. Thomas Hough, Chairman, and Stephen M. Knopik.

**RELATIONSHIP WITH INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

The firm of KPMG LLP was the Company's independent registered public accounting firm during 2017. The Audit Committee will make its recommendation to the Board of Directors as to the Company's independent registered public accounting firm for 2018 later this year.

Representatives of KPMG LLP will be present at the Annual Meeting with an opportunity to make a statement if they desire to do so and will be available to respond to appropriate questions.

The fees of the Company's independent registered public accounting firm, KPMG LLP, for the indicated services performed for the fiscal years ended December 30, 2017 and December 31, 2016 were as follows:

Amounts are in thousands 2017 2016

|                                   |         |       |
|-----------------------------------|---------|-------|
| Audit fees <sup>(1)</sup>         | \$1,043 | 984   |
| Audit-related fees <sup>(2)</sup> | 75      | 68    |
| Tax fees <sup>(3)</sup>           | -       | 47    |
| All other fees <sup>(4)</sup>     | -       | 42    |
|                                   | \$1,118 | 1,141 |

The Audit Committee has reviewed and discussed the fees of KPMG LLP for audit and non-audit services and has determined that the provision of the non-audit services are compatible with the firm's independence.

Under its charter and in accordance with the Audit Committee Pre-Approval Policy, the Audit Committee must pre-approve all engagements of the Company's independent registered public accounting firm. The Audit Committee Pre-Approval Policy provides that the Audit Committee is required to pre-approve all audit and non-audit services performed by the independent registered public accounting firm in order to assure that the provision of such services will not impair its independence. The Audit Committee has delegated to the Chairman of the Audit Committee the authority to evaluate and approve engagements on behalf of the Audit Committee in the event that the need for pre-approval arises between Audit Committee meetings. If the Chairman approves any such engagements, he will report that approval to the Audit Committee at its next meeting. During 2017, each new engagement of the independent registered public accounting firm was approved in accordance with the policy.

(1) Fees for audit services include fees associated with the annual audit of the Company's consolidated financial statements and reviews of the Company's quarterly consolidated financial statements.

(2) Fees for audit-related services include fees associated with the annual audit of the Company's retirement plans.

(3) Fees for tax services include fees associated with tax compliance, tax advice and tax planning.

(4) Fees for other services include fees associated with agreed upon procedures not related to the performance of the audit or review of the Company's consolidated financial statements.

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**PERFORMANCE GRAPH**

The following performance graph sets forth the Company's cumulative total stockholder return during the five years ended December 30, 2017, compared to the cumulative total return on the S&P 500 Index and a custom Peer Group Index including retail food supermarket companies.<sup>(1)</sup> The Peer Group Index is weighted based on the various companies' market capitalization. The comparison assumes \$100 was invested at the end of 2012 in the Company's common stock and in each of the related indices and assumes reinvestment of dividends.

The Company's common stock is valued as of the end of each fiscal quarter. After the end of a quarter, however, shares continue to be traded at the prior valuation until the new valuation is received. The cumulative total return for the companies represented in the S&P 500 Index and the custom Peer Group Index is based on those companies' trading price as of the Company's fiscal year end. The performance graph on page 7 of the 2017 Annual Report on Form 10-K is based on the Company's trading price at fiscal year end based on its market price as of the prior fiscal quarter. For comparative purposes, the following performance graph is provided based on the Company's fiscal year end valuation (market price as of March 1, 2018). Past stock performance shown below is no guarantee of future performance.

**Comparison of Five-Year Cumulative Return Based Upon Fiscal Year End Valuation**

|                           | 2012     | 2013   | 2014   | 2015   | 2016   | 2017   |
|---------------------------|----------|--------|--------|--------|--------|--------|
| Publix                    | \$100.00 | 133.16 | 176.32 | 208.91 | 193.09 | 200.29 |
| S&P 500                   | 100.00   | 134.12 | 155.27 | 156.46 | 173.78 | 211.72 |
| Peer Group <sup>(1)</sup> | 100.00   | 151.61 | 200.00 | 256.20 | 236.54 | 216.57 |

Companies included in the Peer Group are Ahold Delhaize, Kroger, Supervalu and Weis Markets. Ahold and <sup>(1)</sup>Delhaize Group merged into Ahold Delhaize in 2016. The Peer Group includes Ahold Delhaize for 2016 and 2017 and Ahold and Delhaize Group in prior years.

**PROPOSALS OF STOCKHOLDERS**

Proposals of stockholders intended to be presented at the 2019 Annual Meeting must be received at the Company's corporate office prior to November 8, 2018 for consideration for inclusion in the Proxy Statement relating to that meeting. A stockholder wishing to nominate a director or bring other business before the stockholders at the 2019 Annual Meeting must notify the Company's Secretary in writing on or before December 18, 2018 and include in such notice the specific information required by the Company's Bylaws.

**OTHER MATTERS THAT MAY COME BEFORE THE MEETING**

At the date of this Proxy Statement, the Board of Directors knows of no matter other than the matter described herein that will be presented for consideration at the meeting. However, if any other business shall properly come before the meeting, all proxies signed and returned by stockholders will be voted in accordance with the best judgment of the persons voting the proxies.

By order of the Board of Directors,

John A. Attaway, Jr.

Secretary

Lakeland, Florida

March 1, 2018

The Company's Annual Reports on Form 10-K, Proxy Statements, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and any amendments to those reports may be obtained electronically, free of charge, through the Company's website at [corporate.publix.com/stock](http://corporate.publix.com/stock).













