

PENN TREATY AMERICAN CORP  
Form 8-K  
March 29, 2004

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act. Of 1934

Date of Report (Date of earliest event reported): March 25, 2004

**Penn Treaty American Corporation**

(Exact name of registrant as specified in its charter)

**Pennsylvania**  
(State or other jurisdiction  
of incorporation)

**001-14681**  
(Commission  
File Number)  
**3440 Lehigh Street**

**23-1664166**  
(IRS Employer  
Identification No.)

**Allentown, Pennsylvania 18103**

(Address of principal executive offices) (Zip Code)

**(610) 965-2222**

(Registrant's telephone number, including area code)

**Not Applicable**

(Former name or former address, if changed since last report)

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Item 7. Financial Statement and Exhibits

(c). Exhibits

99.1 Press Release of Penn Treaty American Corporation dated March 25, 2004.

Item 12. Results of Operations and Financial Condition

On March 25, 2004, Penn Treaty American Corporation (the Company) announced its results of operations for the fourth quarter and year ended December 31, 2003. The Company issued a press release, dated March 25, 2004, which is furnished as an exhibit hereto and incorporated by reference herein.

The press release referred to fully converted book value, which is a non-GAAP financial measure. Book value, on a fully converted basis, was \$3.16 per share at December 31, 2003. Book value was \$6.10 per share at December 31, 2003. The press release included a reconciliation of fully converted book value to GAAP book value. The Company believes that the presentation and discussion of this non-GAAP number, which is consistent with past disclosure, in conjunction with disclosure of all reconciling differences, provides a better understanding of the Company's current value in light of future items which we believe are likely to be significantly dilutive to current shareholders.

Not Applicable

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The information in this Form 8-K, including Exhibit 99.1, shall not be deemed filed for purposes of Section 18 of the Securities Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

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### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PENN TREATY AMERICAN CORPORATION

March 25, 2004

By: /s/ Cameron B. Waite  
Cameron B. Waite  
Chief Financial Officer

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### EXHIBIT INDEX

Number Exhibits

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