

Edgar Filing: LIFETIME HOAN CORP - Form 8-K

release is attached hereto as Exhibit 99 and hereby incorporated by reference.

Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Lifetime Hoan Corporation

By: /s/ Robert McNally
Robert McNally
Vice President of Finance and Chief
Financial Officer

Date: April 29, 2003

EXHIBIT 99

LIFETIME HOAN CORPORATION (NASDAQ NM: LCUT), a leading marketer of housewares, today announced results for the first quarter ended March 31, 2003.

Net sales for the quarter were \$24.3 million versus \$24.2 million in the first quarter of 2002. The Company reported a net loss from continuing operations of \$0.6 million, or \$0.06 per diluted share, compared to a net loss from continuing operations of \$1.1 million, or \$0.10 per diluted share, for the same period in 2002.

Jeffrey Siegel, president and chief executive officer, commented, "Net sales for the first quarter of 2003 were slightly below plan, due principally to weak demand from many of our major customers. As many of these retailers have reported, retail sales in the quarter were affected by the economy, uncertainty over events in the Middle East, unfavorable shopping weather in many parts of the country and the late Easter holiday."

Mr. Siegel continued, "While many of our customers expect consumer demand to remain soft for the balance of the year, we believe the combination of new product introductions and significant additional placements of our core lines will enable Lifetime Hoan to achieve the results we forecasted earlier in the year."

"As we discussed at year-end, Lifetime Hoan has developed a sizable pipeline of exciting, new products that we expect to be well received by retailers and consumers alike. These include the products from our new CasaModar division, which is focused on the growing market for casual home entertainment. These products are scheduled to begin

Edgar Filing: LIFETIME HOAN CORP - Form 8-K

shipping in the third quarter. Our new distribution center continues to function smoothly, and we look forward to an acceleration in sales as 2003 progresses and our new products and new placements come on stream."

The Company reaffirmed its estimates that Lifetime's net sales in 2003 will total approximately \$140 million to \$150 million. Earnings per share are estimated to total approximately \$0.65 to \$0.85 for the year.

As previously announced, Lifetime sold its 51% interest in the businesses of each of Prestige Italiana, Spa. and Prestige Haushaltswaren GmbH (together, the "Prestige Companies") in September 2002. The loss from the Prestige Companies' operations for the first quarter of 2002 is reflected as discontinued operations on the Company's income statements.

Separately, the Company announced that its Board of Directors declared a regular quarterly cash dividend of \$0.0625 per share, payable on May 20, 2003 to shareholders of record on May 5, 2003.

Lifetime Hoan Corporation is a leading designer, marketer and distributor of household cutlery, kitchenware, cutting boards, pantryware and bakeware, marketing its products under various trade names including Farberwarer and Hoffritzer. Through the use of various brand names, Lifetime Hoan's products are distributed through almost every major retailer in the U.S.

The information herein contains certain forward-looking statements including statements concerning the Company's future prospects. These statements involve risks and uncertainties, including risks relating to general economic conditions and risks relating to the Company's operations, such as the risk of loss of major customers and risks relating to changes in demand for the Company's products, as detailed from time to time in the Company's filings with the Securities and Exchange Commission.

Tables to follow

COMPANY CONTACT:
Robert McNally
Chief Financial Officer
(516) 683-6000

INVESTOR RELATIONS:
Harriet Fried
Lippert/Heilshorn &
Associates, Inc.
(212) 838-3777 or
hfried@lhai.com

LIFETIME HOAN CORPORATION
INCOME STATEMENT
(in 000's, except per share data)

Three Months Ended
March 31,
(Unaudited)
%Increase

Edgar Filing: LIFETIME HOAN CORP - Form 8-K

	2003	2002	(Decrease)
Net Sales	\$24,284	\$24,187	0.4%
Cost of Sales	13,426	13,126	2.3%
Distribution Expenses	4,454	5,816	(23.4%)
SG&A	7,321	6,852	6.8%
(Loss) from Operations	(917)	(1,607)	(42.9%)
Interest Expense	111	227	(51.1%)
Other (Income)	(17)	(22)	(22.7%)
(Loss) before Taxes	(1,011)	(1,812)	(44.2%)
Tax Provision	(409)	(732)	(44.1%)
Loss from Continuing Operations	(602)	(1,080)	(44.3%)
(Loss) from Discontinued Operations	-	(117)	
Net (Loss)	(\$ 602)	(\$1,197)	(49.7%)
Diluted Loss Per Share from Continuing Operations	(\$0.06)	(\$0.10)	(40.0%)
Weighted Average Shares	10,561	10,493	
Diluted Loss Per Share from Net Income	(\$0.06)	(\$0.11)	(45.5%)
Weighted Average Shares	10,561	10,493	

LIFETIME HOAN CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS
(in thousands)

	March 31, 2003	March 31, 2002
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 108	\$ 144
Accounts receivable, net	12,680	14,428
Merchandise inventories	42,763	40,264
Prepaid expenses and other current assets	4,789	6,421
Current assets discontinued operations	-	5,873
TOTAL CURRENT ASSETS	60,340	67,130
PROPERTY AND EQUIPMENT, net	20,408	21,877
INTANGIBLES, net	23,855	24,251
OTHER ASSETS	2,119	2,073
OTHER ASSETS DISCONTINUED OPERATIONS	-	787
TOTAL ASSETS	\$ 106,722	\$ 116,118
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES		
Short-term borrowings	\$ 11,500	\$ 17,809

Edgar Filing: LIFETIME HOAN CORP - Form 8-K

Accounts payable and trade acceptances	3,871	5,549
Other current liabilities	14,305	12,889
Other current liabilities discontinued operations	-	3,033
TOTAL CURRENT LIABILITIES	29,676	39,280
MINORITY INTEREST	-	457
STOCKHOLDERS' EQUITY	77,046	76,381
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 106,722	\$ 116,118