

CALIFORNIA WATER SERVICE GROUP

Form DEF 14A

April 06, 2009

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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**  
**SCHEDULE 14A**  
**(Rule 14a-101)**  
**Proxy Statement Pursuant to Section 14(a) of**  
**the Securities Exchange Act of 1934**

Filed by the Registrant

Filed by a party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, For Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material Under Rule 14a-12

**California Water Service Group**

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

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- No fee required
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  - (3) Filing Party: \_\_\_\_\_
  - (4) Date Filed: \_\_\_\_\_



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**California Water Service Group  
California Water Service Company, Hawaii Water Service Company,  
New Mexico Water Service Company, Washington Water Service  
Company, CWS Utility Services, and HWS Utility Services**

**1720 North First Street  
San Jose, CA 95112-4598  
(408) 367-8200**

April 7, 2009

Dear Fellow Stockholder:

You are cordially invited to attend our Annual Meeting of Stockholders at 9:30 a.m. on May 27, 2009, at the executive offices of California Water Service Group, located at 1720 North First Street in San Jose, California.

Enclosed are a notice of matters to be voted on at the meeting, our Proxy Statement, a proxy card and our 2008 Annual Report.

Whether or not you plan to attend, your vote is important. Please vote your shares, as soon as possible, in one of three ways: via Internet, telephone or mail. Instructions regarding Internet and telephone voting are included on the proxy card. If you choose to vote by mail, please mark, sign and date the proxy card and return it in the enclosed postage-paid envelope.

In a continuing effort to reduce costs and conserve natural resources, we produced a summary annual report again this year, opting not to duplicate the financial information that continues to be provided in the SEC Form 10-K. We care about what you think of the report. Please send your feedback to [annualreport@calwater.com](mailto:annualreport@calwater.com).

Thank you for your investment in the California Water Service Group.

Sincerely,

/s/ Robert W. Foy  
ROBERT W. FOY  
CHAIRMAN OF THE BOARD

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**2009 ANNUAL MEETING OF STOCKHOLDERS**

**NOTICE OF ANNUAL MEETING AND PROXY STATEMENT**

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This Proxy Statement, dated April 7, 2009, relates to the solicitation of proxies by the Board of Directors of California Water Service Group for use at our 2009 Annual Meeting of Stockholders, which is scheduled to be held on May 27, 2009. We expect to begin mailing this Proxy Statement to stockholders on or about April 15, 2009.

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For directions to the Annual Meeting, please refer to the map included as the last page of the proxy.

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**CALIFORNIA WATER SERVICE GROUP**

**NOTICE OF ANNUAL MEETING OF STOCKHOLDERS**

The Annual Meeting of Stockholders of California Water Service Group will be held on May 27, 2009, at 9:30 a.m., at the Executive Offices of California Water Service Group, 1720 North First Street, San Jose, California 95112-4598, for the following purposes:

1. Election of directors;
2. Ratify the selection of Deloitte & Touche LLP as the Group's independent registered public accounting firm; and
3. To consider such other business as may properly come before the meeting.

The Board of Directors has fixed the close of business on March 31, 2009, as the record date for the determination of holders of common stock entitled to notice of and to vote at the Annual Meeting.

Please submit a proxy as soon as possible so that your shares can be voted at the meeting in accordance with your instructions. You may submit your proxy: (a) by Internet, (b) by telephone, or (c) via the mail. For specific instructions, please refer to Questions and Answers About the Proxy Materials and the Annual Meeting of this Proxy Statement and the instructions on the proxy card.

**By Order of the Board of Directors**

**LYNNE P. MCGHEE, Esq.**  
**Corporate Secretary**

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**IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE STOCKHOLDERS MEETING TO BE HELD ON MAY 27, 2009**

**Electronic copies of the Group's 10-K, including exhibits, and this Proxy Statement will be available on the Group's website at: <http://www.calwatergroup.com>.**

**QUESTIONS AND ANSWERS ABOUT THE PROXY MATERIALS AND THE ANNUAL MEETING**

**What am I voting on?**

Election of nine directors to serve until the 2010 Annual Meeting.

Ratification of the Audit Committee's selection of Deloitte & Touche LLP as the Group's independent registered public accounting firm for 2009.

Those elected to serve as directors of California Water Service Group, which we refer to in this Proxy Statement as the Group, will also serve as the directors of California Water Service Company and CWS Utility Services, two of the Group's operating subsidiaries.

**Who may attend the Annual Meeting?**

All Group stockholders may attend.

**Who is entitled to vote?**

Stockholders of record at the close of business on March 31, 2009 (the Record Date), or those with a valid proxy from a brokerage firm or another similar organization that held shares on the Record Date.

**How many votes do I get?**

Each share of common stock is entitled to one vote. You may also use cumulative voting in the election of directors as described below.

**What is cumulative voting and how does it work?**

You may elect to cumulate your vote in the election of directors. Cumulative voting permits you to allocate among the director nominees the total number of votes you may cumulate.

If you hold common stock, the total number of votes you may cumulate is determined by multiplying the number of shares you hold by the number of director positions to be filled. For example, if you own 100 shares of common stock, you may distribute 900 FOR votes (100 shares x 9 director positions to be filled) among as few or as many of the nine director nominees as you choose.

If you wish to cumulate your vote for director nominees, you must follow the special instructions on the proxy card or voting instruction card and vote by mail. If you do not indicate otherwise, the proxies may use their discretion to cumulate votes.

**How are the directors elected?**

The nine nominees receiving the highest number of votes are elected to the Board.

**Who are the Board's nominees?**

The nominees are Douglas M. Brown, Robert W. Foy, Edwin A. Guiles, Edward D. Harris, Jr., M.D., Bonnie G. Hill, Richard P. Magnuson, Linda R. Meier, Peter C. Nelson, and George A. Vera. All the nominees are current Board members. See Proposal No. 1 Election of Directors for biographical information, including the nominees' current directorships in other publicly held companies.



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**What is the required vote for the second proposal to pass?**

In order for the Board's selection of Deloitte & Touche LLP as independent registered public accounting firm to be ratified, the proposal must receive the affirmative vote of a majority of the shares present in person or represented by proxy and entitled to vote at the meeting.

**How do I vote?**

You may vote via the Internet.

You do this by following the "Vote via Internet" instructions on the proxy card. If you vote on the Internet, you do not have to mail in your proxy card.

You may vote by mail.

You do this by signing the proxy card and mailing it in the enclosed, prepaid and addressed envelope. If you mark your voting instructions on the proxy card, your shares will be voted as you instruct.

You may vote by telephone.

You do this by following the "Vote by Telephone" instructions on the proxy card. If you vote by telephone, you do not have to mail in your proxy card. You must have a Touch-Tone phone to vote by telephone.

You may vote in person at the meeting.

We will hand out written ballots to anyone who wants to vote at the meeting. If you hold your shares in street name, you must request a legal proxy from your stockbroker in order to vote at the meeting.

If you return a signed card but do not provide voting instructions, your shares will be voted:

for the nine named director nominees, and

for the ratification of the selection of the independent registered public accounting firm.

We have been advised by legal counsel that these telephone and Internet voting procedures comply with Delaware law.

**What if I change my mind after I return my proxy?**

You may revoke your proxy any time before the polls close at the meeting. You may do this by:

signing another proxy with a later date,

voting on the Internet or by telephone (your latest Internet or telephone proxy is counted),

voting again at the meeting, or

notifying the Corporate Secretary, in writing, that you wish to revoke your previous proxy. We must receive your notice prior to the vote at the Annual Meeting.

**Will my shares be voted if I do not return my proxy?**

If you are a stockholder of record (that is, you hold your shares in your own name), and you do not return your proxy, your shares will not be voted unless you attend the meeting and vote in person. Different rules apply if your stockbroker holds your shares for you.

**What happens if my shares are held by my stockbroker?**

If you do not return your proxy, then your stockbroker, under certain circumstances, may vote your shares.

Stockbrokers must write to you asking how you want your shares voted. However, if you do not respond, stockbrokers have authority under exchange regulations to vote your unvoted shares on certain routine matters,

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including election of directors and ratification of the selection of the independent registered public accounting firm. If you wish to change voting instructions you give to your stockbroker, you must ask your stockbroker how to do so.

If you do not give your stockbroker voting instructions, the stockbroker may either:

proceed to vote your shares on routine matters and refrain from voting on nonroutine matters, or

leave your shares entirely unvoted.

Shares that your stockbroker does not vote ( stockbroker non-votes ) will count towards the quorum only. We encourage you to provide your voting instructions to your stockbroker. This ensures that your shares will be voted at the meeting.

You may have granted to your stockbroker discretionary voting authority over your account. If so, your stockbroker may be able to vote your shares even on nonroutine matters, depending on the terms of the agreement you have with your stockbroker.

### **What happens if I abstain from voting on a proposal?**

If you abstain from voting on a proposal (other than the election of directors), either by proxy or in person at the Annual Meeting, your shares will be counted in determining whether we have a quorum, but the abstention will have the same effect as a vote against the proposal. Abstentions have no effect on the election of directors.

### **Who will count the vote?**

Representatives of Broadridge Financial Services, Proxy Services, will serve as the inspector of elections and count the votes.

### **What does it mean if I get more than one proxy card?**

It means that you have multiple accounts at the transfer agent and/or with stockbrokers. Please sign and return all proxy cards to ensure that all your shares are voted.

### **What constitutes a quorum?**

A majority of the outstanding shares present at the Annual Meeting or represented by persons holding valid proxies constitutes a quorum. If you submit a valid proxy card, your shares will be part of the quorum.

Without a quorum, no business may be transacted at the Annual Meeting. However, whether or not a quorum exists, a majority of the voting power of those present at the Annual Meeting may adjourn the Annual Meeting to another date, time and place.

At the Record Date, there were 2,693 stockholders of record. There were 20,744,952 shares of our common stock outstanding and entitled to vote at the Annual Meeting.

### **What percentage of stock do the directors and executive officers own?**

Together, they own one percent of our common stock. See Stock Ownership of Management and Certain Beneficial Owners for more details.

**Who are the largest common stockholders?**

As of April 7, 2009, the largest principal stockholder was SJW Corp., which held 1,099,952 shares of common stock, representing 5.3% of our aggregate outstanding common stock and Pictet Asset Management SA, which held 1,040,972 shares of common stock, representing 5.0% of our aggregate outstanding common stock. To the best of our knowledge, no other stockholders held over 5% of our common shares.

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### **What is the deadline for submitting stockholder proposals for the Group's proxy materials for next year's Annual Meeting?**

Any proposals that stockholders intend to submit for inclusion in the Group's 2010 proxy materials must be received by the Corporate Secretary of the Group by December 28, 2009. A proposal and any supporting statement together may not exceed 500 words. Please submit the proposal to the Corporate Secretary, California Water Service Group, 1720 North First Street, San Jose, California 95112-4598.

### **How can a stockholder propose a nominee for the Board or other business for consideration at a stockholder's meeting?**

Any stockholder of record who is entitled to vote at a stockholders' meeting may propose a nominee for the Board or propose other business for consideration at the meeting. The bylaws contain the requirements for doing so. Contact the Corporate Secretary to request a copy of the full bylaw requirements. Briefly, a stockholder must give timely prior notice of the matter to the Group. The notice must be received by the Corporate Secretary at the Group's principal place of business by the 150th day before the first anniversary of the prior year's Annual Meeting. For the 2010 Annual Meeting, to be timely, notice must be received by the Corporate Secretary by October 29, 2009. If we move the date of the meeting by more than thirty days before or more than sixty days after the date of the previous meeting, notice is due by the 150th day before the Annual Meeting or the 10th day after we publicly announce the holding of the meeting. If the Group's Corporate Secretary receives notice of a matter after the applicable deadline, the notice will be considered untimely, and the persons named as proxies may exercise their discretion in voting with respect to the matter when and if it is raised at the meeting.

The bylaws specify what the notice must contain. Stockholders must comply with all requirements of the securities laws with respect to matters submitted in accordance with the bylaws. The bylaws do not affect any stockholder's right to request inclusion of proposals in the Group's Proxy Statement under the rules of the Securities and Exchange Commission.

### **How can a stockholder or other interested party contact the independent directors, the director who chairs the Board's executive sessions or the full Board?**

Stockholders or other interested parties may address inquiries to any of the Group's directors, to the director who chairs the Board's executive sessions, or to the full Board, by writing to the Corporate Secretary, California Water Service Group, 1720 North First Street, San Jose, California 95112-4598. All such communications are sent directly to the intended recipient.

### **Can I make comments and/or ask questions during the Annual Meeting?**

Yes, most certainly. Stockholders wishing to address the meeting are welcome to do so by adhering to the following guidelines:

1. Stockholders may address the meeting when recognized by the Chairman or President and Chief Executive Officer.
2. Each stockholder, when recognized, should stand and identify himself or herself.
3. Stockholder remarks must be limited to matters before the meeting and may not exceed two minutes in duration per speaker. No cameras, video or recording equipment will be permitted at the meeting.

## **BOARD STRUCTURE**

This section briefly describes the structure of the Board and the functions of the principal committees of the Board. The Board has adopted Corporate Governance Guidelines that, along with the charters of the Board committees, provide a framework for the governance of the Group. The Corporate Governance Guidelines and the charters for the Audit, Organization and Compensation, Finance and Risk Management, Nominating/Corporate Governance and Executive committees are posted on the Group's website at <http://www.calwatergroup.com>. These

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documents are also available in written form upon request to the Corporate Secretary, California Water Service Group, 1720 North First Street, San Jose, California 95112-4598.

The Group's policy is that all directors must be able to devote the required time to carry out director responsibilities and should attend all meetings of the Board and of committees on which they sit.

**Committees:**

*AUDIT:* Reviews the Group's auditing, accounting, financial reporting and internal audit functions. Also, the Committee is directly responsible for the appointment, compensation and oversight of the independent registered public accounting firm, although stockholders are asked to ratify the Committee's selection that was adopted by the Board. All members are independent as defined in the listing standards of the New York Stock Exchange and meet the additional independence requirements for audit committee members imposed by the Sarbanes-Oxley Act and the rules of the SEC thereunder.

The Board has determined that George A. Vera, chair of the Audit Committee, is an audit committee financial expert and is independent as defined in the rules of the SEC and in the listing standards of the New York Stock Exchange. This means that the Board believes Mr. Vera has:

- (i) an understanding of generally accepted accounting principles and financial statements;
- (ii) the ability to assess the general application of such principles in connection with the accounting for estimates, accruals and reserves;
- (iii) experience preparing, auditing, analyzing or evaluating financial statements that present a breadth and level of complexity of accounting issues that are generally comparable to the breadth and complexity of issues that can reasonably be expected to be raised by the Group's financial statements, or experience actively supervising one or more persons engaged in such activities;
- (iv) an understanding of internal control over financial reporting; and
- (v) an understanding of Audit Committee functions.

Designation of a person as an audit committee financial expert does not result in the person being deemed an expert for any purpose, including under Section 11 of the Securities Act of 1933. The designation does not impose on the person any duties, obligations or liability greater than those imposed on any other audit committee member or any other Director and does not affect the duties, obligations or liability of any other member of the Audit Committee or Board of Directors.

*ORGANIZATION AND COMPENSATION:* Reviews the Group's executive and director compensation, employee benefit plans and programs, including their establishment, modification and administration. All members are independent as defined in the listing standards of the New York Stock Exchange.

For a description of the processes and procedures used by the Organization and Compensation Committee for the consideration and determination of executive and director compensation, see Compensation Discussion & Analysis elsewhere in this Proxy Statement.

*FINANCE AND RISK MANAGEMENT:* Assists the Board in reviewing the Group's financial policies, risk management strategies and capital structure. All members are independent as defined in the listing standards of the

New York Stock Exchange.

*NOMINATING/CORPORATE GOVERNANCE:* Assists the Board by (i) identifying candidates and nominating individuals qualified to become Board members and (ii) developing and recommending a set of corporate governance principles applicable to the Group. All members are independent as defined in the listing standards of the New York Stock Exchange.

*EXECUTIVE:* Has limited powers to act on behalf of the Board whenever it is not in session. This committee meets only as needed. The committee consists of a majority of independent directors.



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During 2008, there were eleven regular meetings of the Board, five meetings of the Audit Committee, two meetings of the Organization and Compensation Committee, two meetings of the Finance and Risk Management Committee, and two meetings of the Nominating/Corporate Governance Committee. Each of the director-nominees who served on the Board of California Water Service Group in 2008 attended at least 90% of all Board and applicable committee meetings. Collectively, they attended an average of 97% of all of the Board and applicable committee meetings.

## **Independence of Directors**

As discussed in the Group's Corporate Governance Guidelines, a substantial majority of the Board is made up of independent directors. Under the listing standards of the New York Stock Exchange, a director is independent if he or she has no material relationship, whether commercial, industrial, banking, consulting, accounting, legal, charitable or familial, with the Group, either directly or indirectly as a partner, stockholder or officer of an entity that has a material relationship with the Group. The Board makes an affirmative determination regarding the independence of each director annually, based on the recommendation of the Nominating/Corporate Governance Committee. The Board has adopted standards to assist it in assessing the independence of directors, which are set forth in the Corporate Governance Guidelines. Under these standards, the Board has determined that a director is not independent if:

the director has a material relationship (including, among others, commercial, industrial, banking, consulting, legal, accounting, charitable and familial relationships) with companies that comprise the Group;

the director is, or has been within the last three years, an employee of any company that comprises the Group or an immediate family member is, or has been within the last three years, an executive officer of any company that comprises the Group;

receipt during any twelve-month period within the past three years by the person, or by an immediate family member of the person, of more than \$120,000 in direct compensation from companies that comprise the Group, other than director or committee fees and pension or other forms of deferred compensation for prior service (compensation received by an immediate family member for service as an employee, other than an executive officer, of the Group is not considered for purposes of this standard);

the director or an immediate family member is a current partner of the Group's internal or external auditor; the director is a current employee of such a firm; the director's immediate family member is a current employee of such a firm who works personally on the Group's audit or the director or an immediate family member was in the last three years a partner or employee of such a firm and personally worked on the Group's audit within that time;

employment of the director or of an immediate family member within the last three years as an executive officer of a company whose Organization and Compensation Committee includes or included at the same time an executive officer of the Group;

being an employee or having an immediate family member who is an executive officer of a customer or vendor or other party that has made payments to or received payments from companies that comprise the Group for property or services in an amount that exceeded the greater of 2% or \$1 million of the party's consolidated gross revenues, in any of the past three years; and

the director, or the director's spouse, is an executive officer of a non-profit organization to which the Group makes, or in the past three years has made, payments that, in any single fiscal year, exceeded the greater of 2% or \$1 million of the non-profit organization's consolidated gross revenues.



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The Board has determined that none of the following relationships, in itself, is a material relationship that would impair a director's independence:

being a residential customer of the Group;

being an executive officer or employee, or being otherwise affiliated with, a commercial customer from which the Group's consolidated gross revenues in any of the last three years are or were not more than the greater of (i) 1% of the Group's consolidated gross revenues for the year or (ii) \$500,000;

being an executive officer or employee of a supplier or vendor that has or had consolidated gross revenues from the Group in any of the last three years of not more than the lesser of (i) 1% of the Group's consolidated gross revenues for the year or (ii) \$500,000;

having a 5% or greater ownership interest or similar financial interest in a supplier or vendor that has or had consolidated gross revenues from the Group in any of the last three years of not more than the lesser of (i) 1% of the Group's consolidated gross revenues for such year or (ii) \$500,000; and

being a director of any of the Group's subsidiaries.

## **Director Qualifications**

The Group seeks directors with the following specific qualifications:

shows evidence of leadership in his or her particular field;

has broad experience and exercises sound business judgment;

has expertise in an area of importance to the Group and its subsidiaries;

is able to work in a collegial Board environment;

has high personal and professional ethics and integrity;

is able to devote the required time to carry out director responsibilities;

has the ability and willingness to contribute special competencies to Board activities, to include appointment to Board committees;

is free from conflicts of interest which would interfere with serving and acting in the best interests of the Group and its stockholders;

has proven to be a high caliber individual who has achieved a level of prominence in his or her career; for example, a CEO or highest level financial officer of a sizeable organization, a director of a major corporation, a prominent civic or academic leader, etc.

In addition, Section 2.8 of the Group's bylaws contains requirements that a person must meet to avoid conflicts of interest that would disqualify that person from serving as a director.

### **Identification of Director Nominees**

The Group identifies new director candidates by director recommendations and by the use of search firms selected by the Nominating/Corporate Governance Committee.

The Group considers nominees of stockholders in the same manner as all other nominees. The Group will consider director nominees recommended by stockholders who adhere to the procedure described under Questions and Answers About the Proxy Materials and the Annual Meeting How can a stockholder propose a nominee for the Board or other business for consideration at a stockholders meeting? elsewhere in this Proxy Statement.

### **Executive Sessions of the Board**

Under the Group s Corporate Governance Guidelines, the nonmanagement directors meet at least four times each year in executive session without management present, and the independent directors meet in executive

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session at least once a year. The lead director, Mr. Douglas M. Brown, chairs these sessions. The lead director performs other responsibilities, which are described in the Group's Corporate Governance Guidelines.

**Retirement Age of Directors**

The Group has established a mandatory retirement age for directors. A director must retire no later than the Annual Meeting that follows the date of the director's 75th birthday. An employee director must retire as an employee no later than the Annual Meeting that follows the date of his or her 70th birthday, but may remain on the Board at the discretion of the Board.

**Annual Meeting Attendance**

All directors are expected to attend each Annual Meeting of the Group's stockholders, unless attendance is prevented by an emergency. All of the Group's directors who were in office at that time attended the Group's 2008 Annual Meeting of Stockholders, except for Director Edward D. Harris, Jr., M.D.

Our directors as of April 7, 2009, are as follows:

| <b>Name</b>                              | <b>Age</b> | <b>Position</b>                                 | <b>Current Term Expires</b> | <b>Director Since</b> |
|--|------------|---|-----------------------------|-----------------------|
| Douglas M. Brown(1)(2)(5)(8)(11)(12)     | 71         | Lead Director                                   | 2009                        | 2001                  |
| Robert W. Foy(10)                        | 72         | Chairman of the Board and Director              | 2009                        | 1977                  |
| Edwin A. Guiles(2)(3)(4)(12)             | 59         | Director  | 2009                        | 2008                  |
| Edward D. Harris, Jr., M.D.(1)(5)(7)(12) | 71         | Director  | 2009                        | 1993                  |
| Bonnie G. Hill(3)(5)(12)                 | 67         | Director  | 2009                        | 2003                  |
| Richard P. Magnuson(1)(2)(3)(4)(9)(12)   | 53         | Director  | 2009                        | 1996                  |
| Linda R. Meier(1)(2)(3)(5)(12)           | 68         | Director  | 2009                        | 1994                  |
| Peter C. Nelson(1)                       | 61         | President, Chief Executive Officer and Director | 2009                        | 1996                  |
| George A. Vera(4)(5)(6)(12)              | 65         | Director  | 2009                        | 1998                  |

- (1) Member of the Executive Committee
- (2) Member of the Audit Committee
- (3) Member of the Organization and Compensation Committee
- (4) Member of the Finance Committee
- (5) Member of the Nominating/Corporate Governance Committee
- (6) Chair of the Audit Committee
- (7) Chair of the Organization and Compensation Committee

- (8) Chair of the Finance Committee
- (9) Chair of the Nominating/Corporate Governance Committee
- (10) Chair of the Executive Committee
- (11) Chair of the Board's Executive Sessions
- (12) Independent director

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**PROPOSAL NO. 1 ELECTION OF DIRECTORS**

There are nine nominees for election to our Board this year. All of the nominees have served as directors since the last Annual Meeting. All directors are elected annually to serve until the next Annual Meeting and until their respective successors are elected.

**Vote Required**

The nine persons receiving the highest number of votes represented by outstanding shares present or represented by proxy and entitled to vote will be elected. Except as otherwise indicated, each director has served for at least five years in the positions stated below.

The Board of Directors recommends a vote FOR the election of each of the following nominees:

**Douglas M. Brown**

Director since 2001

Age 71

*Mr. Brown* is lead director and a resident of the State of New Mexico. He is the former Treasurer for the State of New Mexico. From 1999 to 2005, he was president and chief executive officer of Tuition Plan Consortium and from 1990 to 1999, he was president and chief executive officer of Talbot Financial Services. He is also a former trustee of Stanford University and former regent of the University of New Mexico.

**Robert W. Foy**

Director since 1977

Age 72

*Mr. Foy* is Chairman of the Board of California Water Service Group and its subsidiaries. Mr. Foy retired as an executive officer and employee director at the 2007 Annual Meeting in accordance with California Water Service Group's retirement policy. See Board Structure Retirement Age of Directors. He was formerly president and chief executive officer of Pacific Storage Company, a diversified transportation, warehousing and business and record management company with offices throughout Northern California; he remains an owner and director of that company. He has served as Chairman of California Water Service Group since January 1, 1996. He serves as a member of the San Jose State University College of Business Advisory Board.

**Edwin A. Guiles**

Director since March, 2008

Age 59

*Mr. Guiles* is a director of Cubic Corporation. He was formerly executive vice president of corporate development at Sempra Energy. He was previously chairman and chief executive officer of San Diego Gas & Electric and Southern California Gas Company, Sempra Energy's California regulated utilities. Mr. Guiles is also a director and chairman of the California Chamber of Commerce.

**Edward D. Harris, Jr., M.D.**

Director since 1993

Age 71

*Dr. Harris* is the George DeForest Barnett professor of medicine, emeritus, at Stanford University Medical Center. He is the Academic Secretary emeritus to Stanford University. He is also the executive secretary of Alpha Omega Alpha, the National Medical Honor Society, and editor of *The Pharos*. He is a Master of the American College of Rheumatology, a Master of the American College of Physicians and a Fellow of the Royal College of Physicians (London).



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**Bonnie G. Hill**

Director since 2003

Age 67

*Ms. Hill* is the president of B. Hill Enterprises, LLC, a consulting firm specializing in corporate governance and board organization. She is also co-founder of Icon Blue, a brand marketing company. From 1997 to 2001, she was president and chief executive officer of Times Mirror Foundation and senior vice president, communications and public affairs, of The Los Angeles Times. She is a director of AK Steel Holdings Corp., Home Depot, Inc. and Yum Brands, Inc. She is also a director of the Financial Industry Regulatory Authority Investor Education Foundation and the Center for International Private Enterprise (CIPE).

**Richard P. Magnuson**

Director since 1996

Age 53

*Mr. Magnuson* is a private venture capitalist. From 1984 to 1996, he was a general partner of Menlo Ventures, a venture capital firm. He also is a director of two privately held companies.

**Linda R. Meier**

Director since 1994

Age 68

*Ms. Meier* is a member of the National Board of the Institute of International Education and the Board of Trustees of the World Affairs Council of Northern California. She is co-chair of the The Stanford Challenge and chair of outreach activities. She is a former director of Greater Bay Bancorp. From 1992-1997, Ms. Meier was chair of the Stanford University Hospital Board of Directors. From 1984-1994, she was a trustee of Stanford University.

**Peter C. Nelson**

Director since 1996

Age 61

*Mr. Nelson* is president and chief executive officer of California Water Service Group and its subsidiaries. Before joining California Water Service Group in 1996, he was vice president, division operations (1994-1995) and region vice president (1989-1994) of Pacific Gas & Electric Company. He is a director of the California Chamber of Commerce and chair of the Chamber Water Resources Committee.

**George A. Vera**

Director since 1998

Age 65

*Mr. Vera* is vice president and chief financial officer of the David and Lucile Packard Foundation. Until 1997, he was an audit partner at Arthur Andersen, LLP.

**Table of Contents****STOCK OWNERSHIP OF MANAGEMENT AND CERTAIN BENEFICIAL OWNERS****Ownership of Directors and Executive Officers**

Our Board of Directors strongly encourages stock ownership by directors and believes it is desirable for all directors to own an amount of shares having a value of four times the amount of such director's annual director retainer. Pursuant to the Group's Corporate Governance Guidelines, available on the Group's website at <http://www.calwatergroup.com>, directors elected before April 27, 2005, who own less than the desirable amounts are strongly encouraged to increase their holdings to that amount by April 26, 2009. Directors elected on or after April 27, 2005, who own less than the desired amount are strongly encouraged to increase their holdings to four times the annual director retainer level before the end of four years from the date of their election to the Board of Directors.

The following table shows the common stock ownership of our directors and officers as of April 7, 2009. All directors and executive officers have sole voting and investment power over their shares (or share such powers with their spouses).

| <b>Name</b>                                       | <b>Common Stock<br/>Beneficially<br/>Owned<br/>(*)</b> |
|---|--|
| Douglas M. Brown<br>Director                      | 5,643(1)   |
| Paul G. Ekstrom<br>Executive Officer              | 9,400(2)   |
| Francis S. Ferraro<br>Executive Officer           | 6,748(3)   |
| Robert W. Foy<br>Director                         | 57,177(4)  |
| Edwin A. Guiles<br>Director                       | 2,270(5)   |
| Robert R. Guzzetta<br>Executive Officer           | 8,296(6)   |
| Edward D. Harris, Jr., M.D.<br>Director           | 4,214(7)   |
| Bonnie G. Hill<br>Director                        | 5,136(8)   |
| Martin A. Kropelnicki<br>Executive Officer        | 6,024(9)   |
| Richard P. Magnuson<br>Director                   | 23,342(10)   |
| Linda R. Meier<br>Director                        | 6,545(11)  |
| Peter C. Nelson<br>Director and Executive Officer | 73,139(12)   |
| George A. Vera                                    | 6,285(13)  |

Director

All directors and executive officers as a group

214,220(14)

\* To the knowledge of the Group, as of March 31, 2009, all directors and executive officers together beneficially owned an aggregate of 1% of the Group's outstanding common shares. No one director or officer beneficially owns more than 1% of the Group's outstanding common shares.

(1) Includes 3,545 shares of restricted stock (2,365 shares vested and 1,180 shares not vested awarded on March 3, 2009 which have a 12 month vesting).

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- (2) Includes 276 shares held in the Employees Savings Plan, 3,916 shares of vested stock-settled stock appreciation rights, and 2,245 shares restricted stock (614 shares vested and 1,631 shares not vested which includes 890 shares awarded on March 3, 2009).
- (3) Includes 1,044 shares held in the Employees Savings Plan, 3,916 shares of vested stock-settled stock appreciation rights, and 2,245 shares restricted stock (614 shares vested and 1,631 shares not vested which includes 890 shares awarded on March 3, 2009).
- (4) Includes 28,000 shares vested under stock options, 5,937 shares of vested stock-settled stock appreciation rights, and 3,909 shares of restricted stock (2,526 shares vested and 1,383 shares not vested which includes 1,180 shares awarded on March 3, 2009 which have 12 month vesting).
- (5) Includes 2,270 shares of restricted stock (1,090 shares vested and 1,180 shares not vested awarded on March 3, 2009 which have 12 month vesting).
- (6) Includes 3,419 shares held in the Employees Savings Plan, 3,000 shares vested under options, 3,916 shares of vested stock-settled stock appreciation rights, and 2,245 shares of restricted stock (614 shares vested and 1,631 shares not vested which includes 890 shares awarded on March 3, 2009).
- (7) Includes 3,545 shares outstanding of restricted stock (2,365 shares vested and 1,180 shares not vested awarded on March 3, 2009, which have a 12 month vesting period).
- (8) Includes 3,545 shares outstanding of restricted stock (2,365 shares vested and 1,180 shares not vested awarded on March 3, 2009, which have a 12 month vesting period).
- (9) Includes 3,707 shares of vested stock-settled stock appreciation rights, and 2,245 shares of restricted stock (587 shares vested and 1,658 shares not vested which includes 890 shares awarded on March 3, 2009).
- (10) Includes 3,545 shares outstanding of restricted stock (2,365 shares vested and 1,180 shares not vested awarded on March 3, 2009, which have a 12 month vesting period).
- (11) Includes 3,545 shares outstanding of restricted stock (2,365 shares vested and 1,180 shares not vested awarded on March 3, 2009, which have a 12 month vesting period).
- (12) Includes 1,993 shares held in the Employees Savings Plan, 42,500 shares outstanding under options, 17,295 shares of vested stock-settled stock appreciation rights, and 9,063 shares of restricted stock (2,669 shares vested and 6,394 shares not vested which includes 3,550 shares awarded on March 3, 2009).
- (13) Includes 3,545 shares outstanding of restricted stock (2,365 shares vested and 1,180 shares not vested awarded on March 3, 2009, which have a 12 month vesting period).
- (14) Includes an aggregate of 10,433 shares held in the Employees Savings Plan for the benefit of the directors and executive officers, 73,500 shares outstanding stock options which are currently exercisable by the directors and executive officers within 60 days. 38,687 shares of vested stock-settled stock appreciation rights for the benefit of the executive officers and 45,492 shares of restricted stock (21,814 shares vested and 23,678 shares not vested which includes 16,550 shares awarded on March 3, 2009).



**Table of Contents****Ownership of Largest Principal Stockholders**

As of March 31, 2009, the Group's records and other information available from outside sources indicated that the following stockholder was the beneficial owner of more than five percent of the outstanding shares of our common stock.

The information below is as reported in filings made by third parties with the Securities and Exchange Commission. Based solely on the review of our stockholder records and public filings made by the third parties with the Securities and Exchange Commission, the Group is not aware of any other beneficial owners of more than five percent of the common stock.

| <b>Class</b> | <b>Beneficial Owner (1)</b>   | <b>Number of Shares<br/>of<br/>Common Stock</b> | <b>Percent of<br/>Class</b> |
|--------------|---|---|-----------------------------|
| Common       | SJW Corp. 374 W. Santa Clara<br>Street San Jose, CA 95196                                   | 1,099,952                                       | 5.3%                        |
| Common       | Pictet Asset Management, SA<br>60 Route Des Acacias<br>Geneva 73<br>Switzerland<br>CH-12-11 | 1,040,972                                       | 5.0%                        |

(1) SJW Corp. and Pictet Management, SA each has sole voting and investment power over these shares.

**Section 16(a) Beneficial Ownership Reporting Compliance**

Section 16(a) of the Securities Exchange Act of 1934, requires our directors, certain officers, and holders of more than 10% of our common stock to file with the Securities and Exchange Commission reports regarding their ownership of our securities.

Based solely on its review of the copies of forms furnished to the Group, or written representations that no annual forms (SEC Form 5) were required, the Group believes that during the fiscal year ended December 31, 2008, our directors, executive officers and holders of more than ten percent of our common stock complied with all applicable SEC Section 16(a) filing requirements.

**COMPENSATION DISCUSSION AND ANALYSIS**

The Organization and Compensation Committee (Committee) administers the Group's compensation plans and programs for board members and executive officers. After a review of compensation levels, the Committee recommends to the full Board of Directors compensation levels, including the equity incentive plan awards for board members and executive officers for the 12-month period beginning January 1st of each year. The Committee starts its planning and review process in September of each year and typically concludes its process in November. The Group's principal executive officer, principal financial officer, and three most highly compensated executive officers in a particular year are referred to herein as executive officers. More information on the committee and related charter can

be found at the Group's website at <http://www.calwatergroup.com> in the corporate governance section.

The material elements of the Group's executive compensation program include:

Salary

Equity Compensation

Basic and Supplemental Pension Plan Benefits

Deferred Compensation Plan Benefits

Limited Perquisites

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### **Compensation Philosophy for Executive Officers**

The Group's overall philosophy is to provide compensation that attracts, retains, and motivates talented executives, rewards excellent job performance and overall leadership, and provides for fair, reasonable, and competitive total compensation. The Committee believes that compensating executives using these criteria is a benefit to both stockholders and customers.

Historically, the Group has not used annual bonuses as a compensation mechanism and did not use annual bonuses for the 2008 fiscal year. The Committee is mindful that as a holding company for a California regulated utility, the Group's financial performance is to a large extent dependent upon California Public Utilities Commission (CPUC) ratemaking decisions and other factors beyond the control of the executives. Therefore, the Committee's decisions regarding overall compensation are determined largely by its comparisons with peer groups and evaluation of factors that are within the executives' control.

Each year the Committee reviews, assesses, and approves all compensation for directors and executive officers after determining that the compensation for these individuals is competitive relative to companies of comparable size, complexity, location and business nature (see below for additional discussion of this comparison). In addition, the Committee approves the retention, fees, and termination of any compensation consultant or compensation consulting firm used to assist in the evaluation of director and executive compensation. In 2008, the Committee retained the services of an independent compensation consultant, Presidio Pay Advisors (PPA) for investigation into and advice on total compensation for executive officers. The Committee believes that having an independent evaluation of executive officer compensation is a valuable tool for the Committee and stockholders. PPA is not engaged to perform any additional work for the Group.

The Committee retained PPA for a number of purposes, including:

- Constructing and reviewing peer groups for compensation comparisons from readily available published survey data; and

- Performing a competitive assessment of the Group's compensation programs, practices, and levels for its directors, executive officers and other senior officers.

The Committee made a number of compensation decisions, including those pertaining to the executive officers that were based on the competitive assessments provided by and through consultation with PPA. The Committee's decisions were made, however, entirely by the Committee, using its sole discretion.

### **Determining Executive Compensation**

Total compensation level for executives is based on one or more of the following factors:

- The individual's duties and responsibilities within the Group;

- The individual's experience and expertise;

- The compensation levels for the individual's peers within the Group;

- Compensation levels for similar positions in the utility industry or local industry other than utilities;



Performance of the individual and the Group as a whole, and

The levels of compensation necessary to recruit, retain, and motivate executives.

In order to determine competitive compensation practices for 2009, the Committee relied, in part, on published compensation data from the following sources:

Saje Consulting Group, Inc. market data for the water services industry

Watson Wyatt top management compensation survey

Mercer Human Resources Consulting compensation surveys

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PPA utilized the data from these three sources based on companies similar in revenue and/or from the utility industry. PPA compiled the competitive pay information comparing each officer's compensation to the 25<sup>th</sup>, 50<sup>th</sup>, and the 75<sup>th</sup> percentiles.

After consideration of the data collected on external competitive levels of compensation and internal relationships within the executive officer group, the Committee makes decisions regarding each individual executive's target total compensation opportunities based on Group and individual performance and the need to attract, motivate, and retain an experienced and effective management team. The Committee examined the relationship of each executive's base salary and long-term equity incentives to the comparable market data at the 25<sup>th</sup>, 50<sup>th</sup> and 75<sup>th</sup> percentiles. Total compensation for specific individuals may vary based on a number of factors in addition to Group and individual performance, including scope of duties, tenure, institutional knowledge, and/or the potential difficulty in recruiting a replacement executive.

In making compensation decisions for the 2009 fiscal year for the executive officers, the Committee's general objective was to set total compensation at or above the 50<sup>th</sup> percentile of the comparable market data (in light of the Group's lack of annual incentive opportunities). Actual compensation decisions for the executive officers were, however, influenced by a variety of additional factors, including considerations of each individual's experience, expertise and performance, the Group's performance, and internal equity among the executive officers.

## **Elements of Compensation**

### ***Salary***

Base salaries are not increased automatically each year. To assist the Committee in its annual review of base salaries, the Group's chief executive officer (CEO) provides an assessment of performance and recommendations regarding base salary adjustments to the Committee for each of the executive officers based on the survey data and the other factors described above under *Determining Executive Compensation*. In addition, the CEO provides a full self-assessment of his own performance and degree of success in meeting the goals set for him at the beginning of the year, and this is followed by the Committee's assessment of the Group's performance and the CEO's role in achieving that performance. The Committee then reviews and discusses the performance of each executive and the competitive data described above provided by PPA. Once reviewed and agreed upon, the Committee recommends to the full Board of Directors the base salaries for the executive officers (including the CEO). In November of 2008, after performing its annual compensation review, the Committee recommended and approved an increase in base salaries for each of the executive officers, effective January 1, 2009 to the following amounts: Mr. Nelson \$875,000, Mr. Kropelnicki \$400,000, Mr. Ferraro \$375,000, Mr. Guzzetta \$295,000 and Mr. Ekstrom \$260,000.

### ***Equity Compensation***

The purpose of the Group's long-term equity incentive compensation program has been to align executive compensation with stockholder interests, to create incentives for executive recruiting and retention, to encourage long-term performance by the Group's executive officers, and to promote stock ownership. In years 2003, 2004, and 2005, the Committee did not grant equity compensation. In 2005, the Committee engaged two executive compensation consulting firms, Pearl Meyer & Partners and Clark Consulting, to assist the Group in developing a long-term equity incentive plan (the California Water Service Group Equity Incentive Plan (the *Incentive Plan*)) and compensation strategy. In April 2005, the stockholders approved the Incentive Plan. As described above under *Determining Executive Compensation*, for 2008 the Committee reviewed the equity compensation levels paid to executives at similar positions in the Watson Wyatt, Saje, and Mercer surveys, and used the data to help set equity compensation awards. The Committee also decided in the interest of fostering the Group's one-team approach that the

annual equity incentive awards granted to each of the Group's executive officers (other than the CEO because of his substantially greater level of responsibility and ability to influence the Group's operational results) would be the same for each.

Each year the Committee first establishes the total value of the equity compensation awards to be granted to the CEO and the other executive officers. For 2008 these values were \$160,000 and \$45,000, respectively. In 2008, annual equity compensation awards granted to the executive officers were granted in the form of stock-settled stock

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appreciation rights (SARs) and restricted stock awards (RSAs), with 50% of the total value allocated to each. The Committee believes this mix of SARs and RSAs creates an effective combination of incentives and retention for those executives who are most responsible for influencing stockholder value.

The Committee grants equity awards to the executive officers in March of each year following the release of annual financial results. The exercise price of the SARs is the closing price of the Group's common stock on the grant date.

Both the SARs and RSAs granted to the executive officers on March 4, 2008 pursuant to the Incentive Plan vest in monthly installments over 48 months following the date of grant. In addition, the SARs have a ten-year term. The exercise price of the SARs is the closing price for the Group's common stock on the New York Stock Exchange on the grant date. Neither the SARs nor the RSAs provide for automatic vesting acceleration if there is a change in control in the ownership of the Group.

In November of 2008, the Committee, after reviewing comparable market data for each executive officer, approved the total value of the equity compensation awards to be granted to the CEO and the other executive officers for 2009. These values were \$300,000 (CEO) and \$75,000 (other executive officers), and were granted on March 3, 2009 in the form of stock-settled SARs and RSAs, with 50% of the total value allocated to each.

### ***Basic and Supplemental Pension Plan Benefits***

In addition to the tax-qualified defined benefit plan that covers virtually all union and non-union employees, the Group provides supplemental retirement benefits to executive officers under the Supplemental Executive Retirement Plan (SERP). The plan is an unfunded, unsecured obligation of the Group and is designed to assist in attracting and retaining key executives while providing a competitive, total compensation program. Furthermore, the plan is designed, in part, to make up for limitations imposed by the Internal Revenue Code on allocations and benefits that may be paid to our executive officers under the Group's tax-qualified plan. Since the tax code restricts benefits under our tax-qualified plan, our executives would not otherwise be eligible to receive the retirement benefits that are proportional to the benefits received by our employees that are generally based on compensation. The benefits under the SERP are obtained by applying the benefit provisions of the tax-qualified plan to all compensation included under the tax-qualified plan, without regard to these limits, reduced by benefits actually accrued under the tax-qualified plan. Under the SERP, all eligible officers are fully vested after 15 years of service and at age 60. Under the California Water Service Pension Plan, all eligible employees, including officers, are fully vested after 35 years of service. The combined maximum benefit payout achievable by an officer is 60% of the average, eligible compensation paid over the previous 36 months prior to retirement.

### ***Deferred Compensation Plan***

The Group maintains a deferred compensation plan for its directors, officers, and qualified managers. The plan permits the Group's executives and eligible managers to defer up to 50% of their base salary. The plan is intended to promote retention by providing eligible employees, including the executive officers, with a long-term savings opportunity on an income tax-deferred basis. The plan's investment options are similar, but not identical, to the Group's tax-qualified 401(k) plan. The plan's benefits are unsecured and fully funded by participants, but assets earmarked to satisfy the Group's liabilities under the plan are held in a rabbi trust.

### ***401(k) Plan***

All employees satisfying the eligibility requirements are entitled to participate in our 401(k) plan and receive matching funds. Pursuant to the plan, executive officers are entitled to contribute up to the statutory limit set by the Internal Revenue Service and the Group matches 50 percent for each dollar contributed up to a maximum company

match of 4%.

***Limited Perquisites***

As part of the Group's general automobile policy, the Group's executive officers have the use of a company-owned automobile. The Committee believes that the provision of a company-owned automobile allows our

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executive officers to work more efficiently because many of the areas served by the Group are most effectively reached by automobile as opposed to other forms of mass transportation, such as airlines. Any personal mileage incurred by the executive is taxed as additional compensation in accordance with IRS regulations. Other than this automobile policy, the Committee's general philosophy is not to provide perquisites and other personal benefits of substantial value to the Group's executive officers.

## **Severance Arrangements**

None of the executive officers is a party to an individual employment agreement with the Group that provides for severance benefits.

Consistent with the Group's compensation philosophy, the Committee believes that the interests of stockholders are best served if the interests of senior management are aligned with those of the stockholders. To this end, the Group provides enhanced change in control severance benefits to executive officers under the Group's Executive Severance Plan to reduce any reluctance of the executive officers to pursue or support potential change in control transactions that would be beneficial to the Group's stockholders. The plan was adopted in 1998, and its purpose is to promote the continued employment and dedication of our executives without distraction in the face of a potential change in control transaction. The Executive Severance Plan provides severance pay equal to three times base salary to each of the executive officers if their employment is terminated without good cause or they resign for a good reason during the two-year period following a change in control.

In addition to the Executive Severance Plan, each executive officer is covered by the Group's general severance policy stating that each non-union employee of Group whose employment is terminated without cause is entitled to severance pay of either one week's pay after completing two years of service or two weeks' pay after completing five or more years of service provided at least two weeks' notice is given. In addition, all executive officers are entitled to a pay-out of six weeks of vacation time upon any termination of employment.

## **Tax and Other Compensation Policies**

When designing all aspects of compensation, the Group considers the impact of tax treatment, but the primary factor influencing program design is the support of business objectives. The Committee has reviewed the Group's compensation structure in light of Section 162(m) of the Internal Revenue Code, which limits the amount of compensation that the Group may deduct in determining its taxable income for any year to \$1,000,000 for a specified group of executive officers as determined by law. SARs granted by the Group are intended to satisfy the requirements for performance-based compensation as defined in Section 162(m) of the Internal Revenue Code. RSAs granted by the Group do not qualify as performance-based compensation within the meaning of Section 162(m). In 2008, no executive officer's compensation exceeded the limitation set by Section 162(m).

Historically the Committee has not used stock of the Group as a significant portion of executive compensation. Thus, the Group does not currently have any formal stock ownership guidelines for its executive officers, nor does it require that executive officers own a specific number of shares.

**Table of Contents****Summary Compensation Table**

The table below summarizes the total compensation paid or earned by our Chief Executive Officer, Chief Financial Officer and the three most highly compensated executive officers of the Group for the fiscal year ended December 31, 2008, 2007 and 2006.

| (a)  | (b)  | (c)            | (d)              | (e)                        | (f)                         | (g)   | (h)  | (i)                                     | (j)           |
|--|------|----------------|------------------|----------------------------|-----------------------------|---|--|---|---------------|
| Name and Principal Position  | Year | Salary<br>(\$) | Bonus<br>(\$)(1) | Stock<br>Awards<br>(\$)(2) | Option<br>Grants<br>(\$)(2) | Non-Equity<br>Plan<br>Compensation<br>(\$)(3) | Change in<br>Pension<br>Value and<br>Nonqualified<br>Deferred<br>Compensation<br>(\$)(3) | All<br>Other<br>Compensation<br>(\$)(4) | Total<br>(\$) |
| C. Nelson<br><i>Chief Executive Officer</i>  | 2008 | \$ 791,523(5)  | -0-              | \$ 24,361                  | \$ 61,665                   | -0-   | \$ 2,401,823   | \$ 27,932                               | \$ 3,307,382  |
|  | 2007 | \$ 732,760     | -0-              | \$ 28,489                  | \$ 41,369                   | -0-   | \$ 511,773   | \$ 28,365                               | \$ 1,342,396  |
|  | 2006 | \$ 676,500     | -0-              | \$ 14,749                  | \$ 22,081                   | -0-   | \$ 522,752   | \$ 27,274                               | \$ 1,263,366  |
| John A. Melnicki<br><i>Chief Financial Officer and Treasurer</i>                                   | 2008 | \$ 345,074(6)  | -0-              | \$ 12,165                  | \$ 15,369                   | -0-   | \$ 120,481   | \$ 19,983                               | \$ 513,072    |
|  | 2007 | \$ 313,862     | -0-              | \$ 6,573                   | \$ 9,796                    | -0-   | \$ 48,543  | \$ 20,224                               | \$ 398,498    |
|  | 2006 | \$ 219,232     | -0-              | \$ 1,998                   | \$ 3,301                    | -0-   | \$ 37,534  | \$ 15,342                               | \$ 277,307    |
| Nicolas S. Ferraro<br><i>Chief Corporate Development Officer</i>                                   | 2008 | \$ 338,960(6)  | -0-              | \$ 11,840                  | \$ 14,636                   | -0-   | \$ 1,155,204   | \$ 18,266                               | \$ 1,538,906  |
|  | 2007 | \$ 314,246     | -0-              | \$ 6,248                   | \$ 9,065                    | -0-   | \$ 149,341   | \$ 18,658                               | \$ 497,518    |
|  | 2006 | \$ 295,000     | -0-              | \$ 2,850                   | \$ 4,410                    | -0-   | \$ 185,598   | \$ 18,330                               | \$ 506,198    |
| Robert R. Guzzetta<br><i>Chief Operations Officer</i>  | 2008 | \$ 279,248(7)  | -0-              | \$ 11,840                  | \$ 14,636                   | -0-   | \$ 662,362   | \$ 15,679                               | \$ 983,765    |
|  | 2007 | \$ 261,363     | -0-              | \$ 6,248                   | \$ 9,065                    | -0-   | \$ 71,388  | \$ 14,091                               | \$ 362,157    |
|  | 2006 | \$ 245,000     | -0-              | \$ 2,850                   | \$ 4,410                    | -0-   | \$ 88,045  | \$ 11,305                               | \$ 351,610    |
| G. Ekstrom<br><i>Chief President, Customer Service, Human Resources and Information Technology</i> | 2008 | \$ 234,469(8)  | -0-              | \$ 11,840                  | \$ 14,636                   | -0-   | \$ 640,513   | \$ 20,959                               | \$ 922,417    |
|  | 2007 | \$ 221,480     | -0-              | \$ 6,248                   | \$ 9,065                    | -0-   | \$ 92,346  | \$ 19,635                               | \$ 348,734    |

(1) The executive officers were not entitled to receive payments which would be characterized as bonus payments for the fiscal year ended December 31, 2008, 2007 and 2006.

(2) Amounts reflect the dollar amount recognized for financial statement reporting purposes for the fiscal year ended December 31, 2008, 2007 and 2006, in accordance with the provisions of Statement of Financial Accounting Standards No. 123R and thus may include amounts from awards granted in the year to which the disclosure relates as well as prior years. Assumptions used in the calculation of these amounts are included in footnote 13 of Group's annual report on Form 10-K filed with the Securities and Exchange Commission on March 2, 2009.

(3)

Amounts in this column reflect the actuarial increase in the present value of the executive officer's benefits under the Group's pension plan and Supplemental Executive Retirement Plan (SERP) determined using interest rate and mortality rate assumptions consistent with those used in the Group's financial statements and includes amounts which the executive officers may not currently be entitled to receive because such amounts are not vested. Earnings on the nonqualified deferred compensation plan are noted on the Nonqualified Deferred Compensation table for those officers participating in the plan. Earnings have been excluded from this table since earnings were not at above market or at preferential rates.

- (4) All other compensation is comprised of 401(k) matching contributions made by Group on behalf of the executive officer and the personal use of company-provided cars. The value attributable to personal use of company-provided cars is included as compensation on the W-2 of each executive officer who receives such benefits. Each such officer is responsible for paying income tax on such amount.



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- (5) For 2009, the Organization and Compensation Committee recommended and the board approved a \$875,000 annual salary for Mr. Nelson as well as the issuance of 3,550 shares of restricted stock and 22,000 shares of stock appreciation rights. Such equity was granted on the close of business on March 3, 2009, four business days after the release of year-end results. The restricted stock vests ratably over 48 months, and the stock appreciation rights have a 10-year term and vest ratably over 48 months.
- (6) For 2009, the Organization and Compensation Committee recommended and the board approved a \$400,000 annual salary for Mr. Kropelnicki and \$375,000 annual salary for Mr. Ferraro, as well as the issuance of 890 shares of restricted stock and 5,500 shares of stock appreciation rights. Such equity was granted on the close of business on March 3, 2009, four business days after the release of year-end results. The restricted stock vests ratably over 48 months, and the stock appreciation rights have a 10-year term and vest ratably over 48 months.
- (7) For 2009, the Organization and Compensation Committee recommended and the board approved a \$295,000 annual salary for Mr. Guzzetta, as well as the issuance of 890 shares of restricted stock and 5,500 shares of stock appreciation rights. Such equity was granted on the close of business on March 3, 2009, four business days after the release of year-end results. The restricted stock vests ratably over 48 months, and the stock appreciation rights have a 10-year term and vest ratably over 48 months.
- (8) For 2009, the Organization and Compensation Committee recommended and the board approved a \$260,000 annual salary for Mr. Ekstrom, as well as the issuance of 890 shares of restricted stock and 5,500 shares of stock appreciation rights. Such equity was granted on the close of business on March 3, 2009, four business days after the release of year-end results. The restricted stock vests ratably over 48 months, and the stock appreciation rights have a 10-year term and vest ratably over 48 months.

**Grants of Plan-Based Awards****For Fiscal Year Ended 2008**

The table below sets forth certain information with respect to awards granted during or for the fiscal year ended December 31, 2008, to each of our executive officers.

| Approval Date<br>(b) | Grant Date<br>(c) | Estimated Future Payouts Under Non-Equity Incentive Plan Awards |                    |                     | Estimated Future Payouts Under Equity Incentive Plan Awards |                    |                     | All Other Stock                          | All Other Option                               | Exercise or Base Price of Option | Awards (\$/Sh)<br>(l) |
|----------------------|-------------------|---|--------------------|---------------------|---|--------------------|---------------------|--|--|----------------------------------|-----------------------|
|                      |                   | Threshold (\$)<br>(d)   | Target (\$)<br>(e) | Maximum (\$)<br>(f) | Threshold (\$)<br>(g)                                       | Target (\$)<br>(h) | Maximum (\$)<br>(i) | Awards: Number of Shares or Units<br>(j) | Awards: Number of Securities Underlying<br>(k) |                                  |                       |
|                      |                   |   |                    |                     |   |                    |                     |  |  |                                  |                       |

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|                        |            |          |     |     |     |     |     |     |       |        |     |       |
|------------------------|------------|----------|-----|-----|-----|-----|-----|-----|-------|--------|-----|-------|
| Nelson(1)              | 12/17/2007 | 3/4/2008 | -0- | -0- | -0- | -0- | -0- | -0- | 2,240 | -0-    | -0- | \$    |
| President and Chief    | 12/17/2007 | 3/4/2008 | -0- | -0- | -0- | -0- | -0- | -0- | -0-   | 13,320 | \$  | 37.60 |
| Executive Officer      |            |          |     |     |     |     |     |     |       |        |     |       |
| A. Macki(2)            | 12/17/2007 | 3/4/2008 | -0- | -0- | -0- | -0- | -0- | -0- | 630   | -0-    | -0- | \$    |
| President,             | 12/17/2007 | 3/4/2008 | -0- | -0- | -0- | -0- | -0- | -0- | -0-   | 3,750  | \$  | 37.60 |
| Financial Officer      |            |          |     |     |     |     |     |     |       |        |     |       |
| Insurer                |            |          |     |     |     |     |     |     |       |        |     |       |
| S. Ferraro(2)          | 12/17/2007 | 3/4/2008 | -0- | -0- | -0- | -0- | -0- | -0- | 630   | -0-    | -0- | \$    |
| President,             | 12/17/2007 | 3/4/2008 | -0- | -0- | -0- | -0- | -0- | -0- | -0-   | 3,750  | \$  | 37.60 |
| Rate Development       |            |          |     |     |     |     |     |     |       |        |     |       |
| A. Guzzetta(2)         | 12/17/2007 | 3/4/2008 | -0- | -0- | -0- | -0- | -0- | -0- | 630   | -0-    | -0- | \$    |
| President,             | 12/17/2007 | 3/4/2008 | -0- | -0- | -0- | -0- | -0- | -0- | -0-   | 3,750  | \$  | 37.60 |
| Operations             |            |          |     |     |     |     |     |     |       |        |     |       |
| Ekstrom(2)             | 12/17/2007 | 3/4/2008 | -0- | -0- | -0- | -0- | -0- | -0- | 630   | -0-    | -0- | \$    |
| President,             | 12/17/2007 | 3/4/2008 | -0- | -0- | -0- | -0- | -0- | -0- | -0-   | 3,750  | \$  | 37.60 |
| Customer Service,      |            |          |     |     |     |     |     |     |       |        |     |       |
| Human Resources and    |            |          |     |     |     |     |     |     |       |        |     |       |
| Information Technology |            |          |     |     |     |     |     |     |       |        |     |       |

- (1) For 2009, the Committee recommended to award Mr. Nelson 3,550 shares of restricted stock and 22,000 shares of stock appreciation rights. The restricted stock award was granted on March 3, 2009, with a 10-year term, and will vest ratably over 48 months. The stock appreciation rights were awarded on March 3, 2009 and have a 10-year term and vest ratably over 48 months.

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- (2) For 2009, the Committee recommended to award each named executive officer other than Mr. Nelson 890 shares of restricted stock and 5,500 shares of stock appreciation rights. The restricted stock award was granted on March 3, 2009, with a 10-year term, and will vest ratably over 48 months. The stock appreciation rights were awarded on March 3, 2009 and have a 10-year term and vest ratably over 48 months

**Outstanding Equity Awards at Fiscal 2008 Year-**

| Name<br>(a)  | Option Awards  |  |  |                                  |                                     | Stock Awards  |   |   |  |
|--|--|--|--|----------------------------------|-------------------------------------|---|---|---|--|
|  | Number<br>of<br>Securities<br>Underlying<br>Unexercised<br>Options<br>(#)<br>(b) | Number<br>of<br>Securities<br>Underlying<br>Unexercised<br>Options<br>(#)<br>(c) | Number<br>of<br>Securities<br>Underlying<br>Unexercised<br>Options<br>(#)<br>(d) | Exercise<br>Price<br>(\$)<br>(e) | Option<br>Expiration<br>Date<br>(f) | Number<br>of<br>Shares<br>or<br>Units<br>That<br>Have<br>Not<br>Vested<br>(g) | Value of<br>Shares<br>or<br>Units<br>That<br>Have<br>Not<br>Vested<br>(\$)<br>(h) | Shares,<br>Units<br>or<br>Rights<br>That<br>Have<br>Not<br>Vested<br>(#)<br>(i) | Shares,<br>Units<br>or<br>Rights<br>That<br>Have<br>Not<br>Vested<br>(\$)<br>(j) |
| Peter C. Nelson(1)   | 12,500   | -0-  | -0-  | \$ 23.06                         | 1/1/2010                            |   |   |   |  |
| <i>President and Chief<br/>Executive Officer</i>                     | 15,000   | -0-  | -0-  | \$ 25.94                         | 1/1/2011                            |   |   |   |  |
|  | 15,000   | -0-  | -0-  | \$ 25.15                         | 1/1/2012                            |   |   |   |  |
|  | 9,114  | 3,386(3)   | -0-  | \$ 38.51                         | 1/4/2016                            | 440(3)  | \$ 20,429   | -0-   | -0-  |
|  | 3,561  | 4,579(5)   | -0-  | \$ 38.11                         | 3/4/2017                            | 929(5)  | \$ 43,133   | -0-   | -0-  |
|  | 2,498  | 10,823(6)  | -0-  | \$ 37.60                         | 3/6/2018                            | 1,820(6)  | \$ 84,502   | -0-   | -0-  |
| Martin A.<br>Kropelnicki(2)  | 1,614  | 886(4)   | -0-  | \$ 42.51                         | 5/1/2016                            | 116(4)  | \$ 5,386  | -0-   | -0-  |
| <i>Vice President, Chief<br/>Financial Officer and<br/>Treasurer</i> | 875  | 1,125(5)   | -0-  | \$ 38.11                         | 3/4/2017                            | 225(5)  | \$ 10,447   | -0-   | -0-  |
|  | 703  | 3,047(6)   | -0-  | \$ 37.60                         | 3/6/2018                            | 512(6)  | \$ 23,772   | -0-   | -0-  |
| Francis S. Ferraro(2)  | 1,823  | 667(3)   | -0-  | \$ 38.51                         | 1/4/2016                            | 89(3)   | \$ 4,132  | -0-   | -0-  |
| <i>Vice President,<br/>Corporate Development</i>                     | 875  | 1,125(5)   | -0-  | \$ 38.11                         | 3/4/2017                            | 225(5)  | \$ 10,447   | -0-   | -0-  |
|  | 703  | 3,047(6)   | -0-  | \$ 37.60                         | 3/6/2018                            | 512(6)  | \$ 23,772   | -0-   | -0-  |

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|                               |       |          |     |          |          |        |           |     |     |
|-------------------------------|-------|----------|-----|----------|----------|--------|-----------|-----|-----|
| Robert R. Guzzetta(2)         | 3,000 | -0-      | -0- | \$ 25.94 | 1/1/2011 |        |           |     |     |
| <i>Vice President,</i>        | 1,823 | 667(3)   | -0- | \$ 38.51 | 1/4/2016 | 89(3)  | \$ 4,132  | -0- | -0- |
| <i>Operations</i>             | 875   | 1,125(5) | -0- | \$ 38.11 | 3/4/2017 | 225(5) | \$ 10,447 | -0- | -0- |
|                               | 703   | 3,047(6) | -0- | \$ 37.60 | 3/6/2018 | 512(6) | \$ 23,772 | -0- | -0- |
| Paul G. Ekstrom(2)            | 1,823 | 667(3)   | -0- | \$ 38.51 | 1/4/2016 | 89(3)  | \$ 4,132  | -0- | -0- |
| <i>Vice President</i>         | 875   | 1,125(5) | -0- | \$ 38.11 | 3/4/2017 | 225(5) | \$ 10,447 | -0- | -0- |
| <i>Customer Service,</i>      | 703   | 3,047(6) | -0- | \$ 37.60 | 3/6/2018 | 512(6) | \$ 23,772 | -0- | -0- |
| <i>Human Resources and</i>    |       |          |     |          |          |        |           |     |     |
| <i>Information Technology</i> |       |          |     |          |          |        |           |     |     |

- (1) For 2009, the Committee recommended to award Mr. Nelson 3,550 shares of restricted stock and 22,000 shares of stock appreciation rights. The restricted stock award was granted on March 3, 2009, with a 10-year term, and will vest ratably over 48 months. The stock appreciation rights were granted on March 3, 2009, with a 10-year term and vest ratably over 48 months.
- (2) For 2009, the Committee recommended to award executive officers 890 shares of restricted stock and 5,500 shares of stock appreciation rights. The restricted stock award was granted on March 3, 2009, with a 10-year term, and will vest ratably over 48 months. The stock appreciation rights were awarded on March 3, 2009, with a 10-year term and vest ratably over 48 months.
- (3) Awards were granted on January 4, 2006, and vest ratably over 48 months.
- (4) Awards were granted on May 1, 2006, and vest ratably over 48 months.
- (5) Awards were granted on March 4, 2007, and vest ratably over 48 months.
- (6) Awards were granted on March 6, 2008, and vest ratably over 48 months.

**Table of Contents****Option Exercises and Stock Vested****For Fiscal Year Ended 2008**

| Name of Executive Officer<br>(a)   | Option Awards                                |                                   | Stock Awards                                       |  |
|--|--|-----------------------------------|--|--|
|  | Number of Shares Acquired on Exercise<br>(b) | Value Realized on Exercise<br>(c) | Number of Shares Acquired on Vesting<br>(#)<br>(d) | Value Realized on Vesting<br>(\$)<br>(e) |
| Peter C. Nelson<br><i>President and Chief Executive Officer</i>  | -0-  | -0-                               | 1,238  | \$ 45,913                                |
| Martin A. Kropelnicki<br><i>Vice President, Chief Financial Officer and Treasurer</i>                  | -0-  | -0-                               | 299  | \$ 11,096                                |
| Francis S. Ferraro<br><i>Vice President, Corporate Development</i>                                     | -0-  | -0-                               | 299  | \$ 11,087                                |
| Robert R. Guzzetta<br><i>Vice President, Operations</i>  | 3,000  | \$ 47,250                         | 299  | \$ 11,087                                |
| Paul G. Ekstrom<br><i>Vice President, Customer Service, Human Resources and Information Technology</i> | 1,500  | \$ 24,315                         | 299  | \$ 11,087                                |

**Pension Benefits****For Fiscal Year Ended 2008**

The table below shows the present value of accumulated benefits payable to each of the executive officers, including the number of years of service credited to each executive officer under the California Water Service Pension Plan and the Supplemental Executive Retirement Plan, each of which is described elsewhere in this Proxy Statement.

| Name<br>(a)                                  | Plan Name<br>(b)                       | Number of Years Credited Service<br>(#)(c)<br>(1) | Present Value of Accumulated Benefit<br>(\$)(2)(3)<br>(d) | Payments During Last Fiscal Year<br>(\$)<br>(e) |
|--|--|---|---|---|
| Peter C. Nelson                              | California Water Service Pension Plan  | 12.92   | \$ 469,816  | -0-   |
| <i>President and Chief Executive Officer</i> | Supplemental Executive Retirement Plan | 15.00(3)  | \$ 4,558,749  | -0-   |

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|   |  |          |    |           |     |
|---|--|----------|----|-----------|-----|
| Martin A. Kropelnicki   | California Water Service Pension Plan  | 2.80     | \$ | 412,432   | -0- |
| <i>Vice President, Chief Financial Officer and Treasurer</i>                        | Supplemental Executive Retirement Plan | 2.80(3)  | \$ | 54,733    | -0- |
| Francis S. Ferraro  | California Water Service Pension Plan  | 19.42    | \$ | 640,510   | -0- |
| <i>Vice President, Corporate Development</i>  | Supplemental Executive Retirement Plan | 15.00(3) | \$ | 1,411,165 | -0- |
| Robert R. Guzzetta  | California Water Service Pension Plan  | 31.58    | \$ | 783,443   | -0- |
| <i>Vice President, Operations</i>   | Supplemental Executive Retirement Plan | 15.00(3) | \$ | 407,506   | -0- |
| Paul G. Ekstrom   | California Water Service Pension Plan  | 35.00    | \$ | 968,970   | -0- |
| <i>Vice President, Customer Service, Human Resources and Information Technology</i> | Supplemental Executive Retirement Plan | 15.00(3) | \$ | 163,568   | -0- |

- (1) The present value is determined using interest rate and mortality rate assumptions consistent with those used in the Group's financial statements.
- (2) Includes amounts which the named executive officer may not currently be entitled to receive because such amounts are not vested.
- (3) All eligible officers are fully vested after 15 years of service under the SERP. Under the tax qualified pension plan, eligible employees, including officers are fully vested after 35 years of service. In February 1996, Mr. Nelson was awarded, for purposes of calculating his accrued benefit under the SERP, credit for an additional ten years of service.

**Table of Contents****Nonqualified Deferred Compensation****For Fiscal Year Ended 2008**

| <b>Name<br/>(a)</b>  | <b>Executive<br/>Contributions<br/>in<br/>Last FY<br/>(\$)<br/>(b)</b> | <b>Registrant<br/>Contributions<br/>in Last FY<br/>(\$)<br/>(c)</b> | <b>Aggregate<br/>Earnings<br/>in Last FY<br/>(\$)<br/>(d)</b> | <b>Aggregate<br/>Withdrawals/<br/>Distributions<br/>(\$)<br/>(e)</b> | <b>Aggregate<br/>Balance<br/>at Last FY<br/>(\$)<br/>(f)</b> |
|--|--|---|---|--|--|
| Peter C. Nelson<br><i>President and Chief Executive<br/>Officer</i>  | \$ -0-   | \$ -0-  | \$ -0-  | \$ -0-   | \$ -0-   |
| Martin A. Kropelnicki<br><i>Vice President, Chief Financial<br/>Officer and Treasurer</i>                      | \$ 7,000   | \$ -0-  | \$ (2,005)  | \$ -0-   | \$ 8,013   |
| Francis S. Ferraro<br><i>Vice President, Corporate<br/>Development</i>   | \$ 140,000   | \$ -0-  | \$ (115,389)  | \$ -0-   | \$ 505,879   |
| Robert R. Guzzetta<br><i>Vice President, Operations</i>  | \$ -0-   | \$ -0-  | \$ -0-  | \$ -0-   | \$ -0-   |
| Paul G. Ekstrom<br><i>Vice President, Customer<br/>Service, Human Resources and<br/>Information Technology</i> | \$ -0-   | \$ -0-  | \$ -0-  | \$ -0-   | \$ -0-   |

The Deferred Compensation Plan provides specified benefits to select group of management and highly compensated employees who contribute materially to the continued growth, development and future business success of California Water Service Group. This plan is described in more detail on page 17.

**Potential Payments Upon Termination or Change in Control**

The information below describes certain compensation that would have become payable under existing plans and contractual arrangements assuming a termination of employment, or a change in control and termination of employment had occurred on December 31, 2008, given the executive officers' compensation and service levels as of such date. In addition to the benefits described below, upon any termination of employment, each of the executive officers would also be entitled to the benefits described in the table of Pension Benefits for Fiscal Year 2008 above and the amount shown in the column labeled **Aggregate Balance at Last FY** of the table of Nonqualified Deferred Compensation for Fiscal Year 2008 above.

On December 16, 1998, the Group adopted the Executive Severance Plan. The Executive Severance Plan provides that if within 24 months following a change in control of the ownership of the Group, the executive officer's employment is terminated for any reason other than good cause or by the executive for good reason, the Group will make a cash payment to the executive officer equal to three times the sum of such executive officer's base salary as of the date of the change in control or the date the officer's employment terminates, whichever is greater. The payments would be paid in three equal annual installments commencing on the first of the month following the month in which the

officer's employment terminated and payable thereafter on the anniversary of the initial payment date.

Each officer's entitlement to the severance payment is conditioned upon execution of a release agreement. Additionally, the executive officer forfeits the right to receive the severance payment if he or she violates the non-solicitation and confidentiality provisions of the Executive Severance Plan.

For purposes of the Executive Severance Plan, the term "change in control" means the occurrence of (1) any merger or consolidation of the Group in which the Group is not the surviving organization, a majority of the capital stock of which is not owned by the shareholders of the Group immediately prior to such merger or consolidation; (2) a transfer of all or substantially all of the assets of the Group; (3) any other corporate reorganization in which there is a change in ownership of the outstanding shares of the Group wherein thirty percent (30%) or more of the



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outstanding shares of the Group are transferred to any person; (4) the acquisition by or transfer to a person (including all affiliates or associates of such person) of beneficial ownership of capital stock of the Group if after such acquisition or transfer such person (and their affiliates or associates ) is entitled to exercise thirty percent (30%) or more of the outstanding voting power of all capital stock of the Group entitled to vote in elections of directors; or (5) the election to the Board of Directors of the Group of candidates who were not recommended for election by the Board of Directors of the Group in office immediately prior to the election, if such candidates constitute a majority of those elected in that particular election.

For purposes of the Executive Severance Plan, *good cause* will be deemed to exist if (1) the applicable officer engages in acts or omissions that result in substantial harm to the business or property of the Group and that constitute dishonesty, intentional breach of fiduciary obligation or intentional wrongdoing; or (2) the applicable officer is convicted of a criminal violation involving fraud or dishonesty.

For purposes of the Executive Severance Plan, *good reason* will be deemed to exist if, without the applicable officer's consent, (1) there is a significant change in the nature or the scope of the applicable officer's authority or in his or her overall working environment; (2) the applicable officer is assigned duties materially inconsistent with his or her present duties, responsibilities and status; (3) there is a reduction in the applicable officer's rate of base salary or bonus; or (4) the Group changes by 100 miles or more the principal location in which the applicable officer is required to perform services.

Had a change in control occurred during fiscal 2008 and had their employment been terminated on December 31, 2008, either without good cause or by the executive for good reason, the executive officers would have been eligible to receive the payments set forth below.

In addition to the Executive Severance Plan, each executive officer is covered by the Group's general severance policy. Under the severance policy, each non-union employee of Group whose employment is terminated without cause is entitled to severance pay of either one week's pay after completing two years of service or two weeks' pay after completing five or more years of service, provided at least two weeks' notice is given. In addition, all executive officers are entitled to a payout of six weeks of vacation time upon any termination of employment. In the absence of a change in control, had their employment been terminated on December 31, 2008, without cause, the executive officers would have been eligible to receive the payments set forth below.

**Potential payments Upon Termination or Change in Control**

| <b>Name</b>  | <b>Change in Control and<br/>Termination of<br/>Employment<br/>Severance Amount<br/>(\$)</b> | <b>Termination of<br/>Employment<br/>without a Change in<br/>Control<br/>Severance Amount<br/>(\$)</b> |
|--|--|--|
| Peter C. Nelson,<br><i>President and Chief Executive Officer</i>                           | \$ 2,382,000   | \$ 122,154   |
| Martin A. Kropelnicki,<br><i>Vice President, Chief Financial Officer and<br/>Treasurer</i> | \$ 1,110,000   | \$ 49,808  |
| Francis S. Ferraro,<br><i>Vice President, Corporate Development</i>                        | \$ 1,020,000   | \$ 52,308  |

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|   |    |         |    |        |
|---|----|---------|----|--------|
| Robert R. Guzzetta,<br><i>Vice President, Operations</i>  | \$ | 840,000 | \$ | 43,077 |
| Paul G. Ekstrom,<br><i>Vice President, Customer Service, Human<br/>Resources and Information Technology</i> | \$ | 705,000 | \$ | 36,154 |

In addition to the benefits described above, if an executive officer's employment terminates within one year of change of control, his or her options continue to vest on the original vesting schedule. Please refer to the table of Outstanding Equity Awards at Fiscal Year-Ended 2008 above.

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**Director Compensation**  
**For Fiscal Year Ended 2008**

The Group's nonemployee directors receive cash retainers and meeting fees and equity awards for their service.

Nonemployee directors receive a \$25,500 annual Board retainer, except for the Audit Committee chair who receives \$34,500 and the Chairman of the Board who receives \$108,654. In addition, each Board member receives \$1,700 for each Board meeting attended, and \$1,700 for each committee meeting attended. Further, each committee chair receives an additional fee of \$3,400 for each committee meeting chaired.

In November of 2008, after performing its annual compensation review, the Committee approved increases to the foregoing amounts, effective January 1, 2009, as follows: nonemployee directors will receive a \$26,500 annual Board retainer, except for the Audit Committee chair who will receive \$35,500 and the Chairman of the Board who will receive \$80,000. In addition, each Board member will receive \$2,200 for each Board meeting attended, and \$1,800 for each committee meeting attended. Further, each committee chair will receive an additional fee of \$1,800 for each committee meeting chaired.

Each nonemployee director also receives annual restricted stock grants under the Group's equity compensation plan. The amount of these awards is determined each year by the Board. These awards are generally granted at the same time as awards are made to the Group's executive officers and fully vest one year from the grant date. For 2008, each nonemployee director received shares of restricted stock valued at \$39,000.

In November of 2008, after performing its annual compensation review the Committee approved grants of restricted stock to each Board member for the 2009 fiscal year valued at \$50,000. The grants were made in March of 2009.

The Board of Directors strongly encourages stock ownership by directors. Pursuant to the Group's Corporate Governance Guidelines, available on the Group's website at <http://www.calwatergroup.com>, beneficial ownership of an aggregate amount of shares having a value of four times the amount of the annual director retainer is desirable. Directors elected before April 27, 2005, who own less than the desirable amount are strongly encouraged to increase their holdings to that amount by April 26, 2009. Directors elected on or after April 27, 2005, who own less than the desired amount are strongly encouraged to increase their holdings to four times the annual director retainer level before the end of four years from the date of their election to the Board.

Directors may elect to defer compensation payable to them under the Group's deferred compensation plan in the same manner as applicable to the Group's executive officers as described above.

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In addition, the Group maintains a Director Retirement Plan for the benefit of its nonemployee directors. In December 2005, this plan was closed to new participants, however, each of the nonemployee directors listed in the table below were, at that time, participants in the plan and thus continue to accrue benefits thereunder. Under the Director Retirement Plan, a director who participates in the plan and retires after serving on the Board for a total of five or more years will receive a retirement benefit equivalent to \$22,000 per year. This benefit will be paid for the number of years the director served on the Board, up to 10 years. No amounts were paid to directors under this program in fiscal 2008.

| Name<br>(a)                                   | Fees Earned            |                     | Non-Equity Incentive |                          | Change in Pension Value and Non-Qualified Deferred Compensation |              | All Other Compensation<br>(g) | Total<br>(h) |
|---|------------------------|---------------------|----------------------|--------------------------|---|--------------|-------------------------------|--------------|
|   | or Paid in Cash<br>(b) | Stock Awards<br>(c) | Option Award<br>(d)  | Plan Compensation<br>(e) | Earnings<br>(f)   | (2)          |                               |              |
| Robert W. Foy<br><i>Chairman of the Board</i> | \$ 95,200              | \$ 47,939           | -0-                  | -0-                      | \$ 7,185  | \$ 32,154(3) | \$                            | \$ 182,478   |
| Douglas M. Brown<br><i>Lead Director</i>      | \$ 62,900              | \$ 38,411           | -0-                  | -0-                      | \$ 16,093   | \$ -0-       | \$                            | \$ 117,404   |
| Edwin A. Guiles                               | \$ 39,525              | \$ 38,411           | -0-                  | -0-                      | \$ -0-  | \$ -0-       | \$                            | \$ 77,936    |
| Edward D. Harris,<br>Jr., M.D.                | \$ 54,400              | \$ 38,411           | -0-                  | -0-                      | \$ 6,638  | \$ -0-       | \$                            | \$ 99,449    |
| Bonnie G. Hill                                | \$ 51,000              | \$ 38,411           | -0-                  | -0-                      | \$ 12,560   | \$ -0-       | \$                            | \$ 101,971   |
| Richard P. Magnuson                           | \$ 66,300              | \$ 38,411           | -0-                  | -0-                      | \$ 1,494  | \$ -0-       | \$                            | \$ 106,205   |
| Linda R. Meier                                | \$ 56,100              | \$ 38,411           | -0-                  | -0-                      | \$ 5,225  | \$ -0-       | \$                            | \$ 99,736    |
| George A. Vera                                | \$ 73,600              | \$ 38,411           | -0-                  | -0-                      | \$ 14,189   | \$ -0-       | \$                            | \$ 126,200   |

- (1) The reported value of the stock unit awards granted in 2008 was calculated by multiplying the closing market price of our common stock on the grant date by the number of units granted. Since these awards may be settled in cash or stock, for purposes of FAS 123R this initial valuation is reestimated at the end of each reporting period until settlement. Consequently, the actual value recognized for financial reporting purposes under FAS 123R, as reported on the Company's 2008 Income Statement for each 2008 stock unit award was \$38,411 per award. In addition, the dividend equivalent units earned on the 2008 stock unit awards (as recognized for financial reporting purposes under FAS 123R as reported on the Company's 2008 Income Statement) amounted to \$956 per award.
- (2) At the end of 2008, the aggregate number of stock unit awards held by each current non-employee Director was as follows: Mr. Robert W. Foy, 1,354; Mr. Douglas Brown, 1,090; Mr. Edwin A. Guiles, 1,090; Dr. Edward D. Harris, Jr., 1,090; Ms. Bonnie G. Hill, 1,090; Mr. Richard P. Magnuson, 1,090; Ms. Linda R. Meier, 1,090; and Mr. George A. Vera, 1,090.
- (3) On January 1, 2008, the Company transferred to Mr. Foy the title of his Company-owned vehicle at the Company's book value and was disclosed and recorded as non-employee compensation in 2008.

**REPORT OF THE ORGANIZATION AND COMPENSATION COMMITTEE OF THE BOARD OF DIRECTORS ON EXECUTIVE COMPENSATION**

The Organization and Compensation Committee of the Group's Board of Directors has submitted the following report for inclusion in this Proxy Statement:

Our Organization and Compensation Committee has reviewed and discussed the Compensation Discussion and Analysis contained in this Proxy Statement with management. Based on our review of and the discussions with management with respect to the Compensation Discussion and Analysis, our Organization and Compensation Committee recommended to the Board of Directors that the Compensation Discussion and Analysis be included in this Proxy Statement and in the Group's Annual Report on Form 10-K for the fiscal year ended December 31, 2008, for filing with the SEC.

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The foregoing report is provided by the following directors, who constitute the Organization and Compensation Committee:

**ORGANIZATION AND COMPENSATION COMMITTEE**

Edward D. Harris, Jr., M.D., Committee Chair  
Edwin A. Guiles  
Bonnie G. Hill  
Richard P. Magnuson  
Linda R. Meier

**ORGANIZATION AND COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION**

No member of the Organization and Compensation Committee was an officer or employee of the Group or any of its subsidiaries during 2008, nor was any such member previously an officer of the Group or any of its subsidiaries. No member of the Organization and Compensation Committee had any material interest in a transaction of the Group or a business relationship with, or any indebtedness to the Group, in each case that would require disclosure under Certain Related Persons Transactions included elsewhere in this Proxy Statement.

None of the executive officers or nonexecutive officers of the Group have served on the Board of Directors or on the Organization and Compensation Committee of any other entity, any of whose officers served either on the Board of Directors or on the Organization and Compensation Committee of the Group.

**CERTAIN RELATED PERSONS TRANSACTIONS**

Our wholly-owned subsidiary, CWS Utility Services (CWSUS), provides laboratory services to a subsidiary of San Jose Water Corporation (SJWC), which has ownership of over 5.3% of our common stock outstanding. The rates charged are comparable to rates charged to other third parties. We received approximately \$146,940 from SJW Corporation for water sampling. The revenue and income from this activity is not significant to our business. Certain of our properties are in SJWC's service territory. As a result, we paid SJWC approximately \$75,000 for utility water service.

**Procedures for Approval of Related Persons Transactions**

The Group does not have a stated policy for considering related-party transactions. Instead, the Board of Directors reviews all related-persons transactions, for officers and directors on a case by case basis and approves all such transactions in accordance with the Delaware general corporation law.

**REPORT OF THE AUDIT COMMITTEE**

The Audit Committee oversees the Group's financial reporting process on behalf of the Board of Directors. The Committee's purpose and responsibilities are set forth in the Audit Committee Charter. The current charter is available on the Group's website at <http://www.calwatergroup.com>. The Committee consists of five members, each of whom meets the New York Stock Exchange standards for independence and the Sarbanes-Oxley Act independence standards for audit committee membership, and has at least one member meeting the requirements of an audit committee financial expert. During 2008, the Committee met five times.

The Group's management has primary responsibility for preparing the Group's financial statements and the overall reporting process, including the Group's system of internal controls. Deloitte & Touche LLP, the Group's independent registered public accounting firm, audited the financial statements prepared by the Group and expressed their opinion that the financial statements fairly present the Group's financial position, results of operations and cash flows in conformity with generally accepted accounting principles. Deloitte & Touche LLP also audited that the Group maintained, in all material respects, effective internal control over financial reporting as of December 31, 2008.

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In connection with the December 31, 2008, financial statements, the Audit Committee:

- (1) reviewed and discussed the audited financial statements with management and the independent registered public accounting firm;
- (2) discussed with the independent registered public accounting firm the matters required by Statement on Auditing Standards No. 114, *The auditor's communication with those charged with governance*, as amended;
- (3) received from Deloitte & Touche LLP and discussed with the auditor written disclosures required by the *Public Company Accounting Oversight Board*, also discussed with Deloitte & Touche LLP the firm's independence, and considered whether the firm's provision of non-audit services and the fees and costs billed for those services are compatible with Deloitte & Touche LLP's independence; and
- (4) met privately with the Group's independent registered public accounting firm and internal auditors, each of whom has unrestricted access to the Audit Committee, without management present, and discussed their evaluations of the Group's internal controls and overall quality of the Group's financial reporting and accounting principles used in preparation of financial statements. The Committee also met privately with the Group's Chairman and the President and Chief Executive Officer, the Chief Financial Officer and the Controller to discuss the same issues.

Based upon these reviews and discussions, the Audit Committee recommended to the Board of Directors that the audited financial statements be included in the Annual Report on Form 10-K to be filed with the Securities and Exchange Commission.

**AUDIT COMMITTEE**

George A. Vera, Committee Chair  
 Douglas M. Brown  
 Edwin A. Guiles  
 Richard P. Magnuson  
 Linda R. Meier

**RELATIONSHIP WITH THE INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

The Audit Committee has selected Deloitte & Touche LLP to serve as the Group's independent registered public accounting firm for the year ending December 31, 2009 and the Board adopted its recommendation. The Committee's selection of Deloitte & Touche LLP as independent registered public accounting firm is submitted for ratification by vote of the stockholders at their Annual Meeting.

The following fees relate to services provided by Deloitte & Touche LLP, the Group's independent registered public accounting firm for fiscal years 2008. No fees were paid to Deloitte & Touche LLP in either 2006 or 2007.

| <b>Category of Services</b> | <b>2007</b> | <b>2008</b> |
|-----------------------------|-------------|-------------|
| Audit Fees(1)               | \$ 755,000  | \$ 842,350  |
| Audit-Related Fees(2)       | \$ -0-      | \$ -0-      |
| Tax Fees(3)                 | \$ -0-      | \$ -0-      |
| Subtotal                    | \$ 755,000  | \$ 842,350  |
| All Other Fees(4)           | \$ -0-      | \$ 65,000   |



- (1) The audit services included audits of California Water Service Group and California Water Service Company annual financial statements for the years ended December 31, 2007 and 2008, and quarterly reviews of the Group's interim financial statements. Included for the year ended December 31, 2008, fees are related to the audit of management's assessment of internal control over financial reporting and an audit of the effectiveness of internal control over financial reporting.

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- (2) Services include assurance and related services by the auditor that are reasonably related to the performance of the audit or review of the Group's financial statements and are not reported under Audit Fees.
- (3) Services include tax compliance, tax advice, and tax planning.
- (4) Services include other services (and products) provided by the independent registered public accounting firm, other than the services reported above in this table.

Fees reported in the above table relate to that fiscal year and were incurred either during the fiscal year or in the quarter following the fiscal year end.

All audit and non-audit services provided by the independent registered public accounting firm are subject to preapproval by the Audit Committee, as described in the Audit Committee Charter, which is available on the Group's website at <http://www.calwatergroup.com>.

### **PROPOSAL NO. 2 RATIFICATION OF SELECTION OF DELOITTE & TOUCHE LLP AS INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM FOR 2009**

Stockholders will vote on the ratification of the selection of Deloitte & Touche LLP, certified public accountants, to audit the Group's books, records and accounts for the year ending December 31, 2009. Following the recommendation of the Audit Committee, the Board recommends a vote FOR the adoption of this proposal. Representatives of Deloitte & Touche LLP will be present at the meeting to answer questions and will have an opportunity to make a statement if they desire to do so. If the stockholders do not ratify this appointment, the Audit Committee will reconsider the selection of the independent registered public accounting firm.

#### **Vote Required**

In order for the ratification of the selection of the independent registered public accounting firm to be approved, it must receive the affirmative vote of a majority of the shares present in person or represented by proxy and entitled to vote at the meeting.

The Board urges you to vote FOR this proposal.

#### **OTHER MATTERS**

#### **Adjournment**

Notice of adjournment need not be given if the date, time and place thereof are announced at the Annual Meeting at which the adjournment is taken. However, if the adjournment is for more than 30 days, or if a new record date is fixed for the adjourned Annual Meeting, a notice of the adjourned Annual Meeting will be given to each stockholder entitled to vote at the Annual Meeting. At adjourned Annual Meetings, any business may be transacted which might have been transacted at the original Annual Meeting.

#### **Cost of Proxy Solicitation**

The Group will bear the entire cost of preparing, assembling, printing and mailing this Proxy Statement, the proxies and any additional materials which may be furnished by the Board to stockholders. The solicitation of proxies will be made by the use of the U.S. postal service and also may be made by telephone, or personally, by directors, officers

and regular employees of the Group, who will receive no extra compensation for such services. Morrow & Co., LLC, 470 West Avenue, Stamford, CT 06902 was hired to assist in the distribution of proxy materials and solicitation of votes for \$8,500, plus out-of-pocket expenses. The Group will reimburse brokerage houses and other custodians, nominees and fiduciaries for their reasonable out-of-pocket expenses for forwarding proxy and solicitation materials to stockholders.

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### **Other Matters**

The Board is not aware of any matters to come before the Annual Meeting other than the proposals for the election of directors and the ratification of the selection of the independent registered public accounting firm. If any other matters should be brought before the meeting or any adjournment thereof, upon which a vote properly may be taken, the proxy holders will vote in their discretion unless otherwise provided in the proxies. The report of the Organization and Compensation Committee, the report of the Audit Committee, and the statement of independence of Audit Committee members referred to under Board Structure Committees: Audit are not to be considered as incorporated by reference into any other filings which the Group makes with the Securities and Exchange Commission under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended. These portions of this Proxy Statement are not a part of any of those filings unless otherwise stated in those filings.

### **Code of Ethics**

The Group has adopted a written code of ethics that applies to its principal executive officer, principal financial officer and principal accounting officer or controller. The Group has also adopted codes of ethics for its employees and directors. The codes are posted on the Group's website at <http://www.calwatergroup.com>. The codes are also available in written form upon request to Corporate Secretary, California Water Service Group, 1720 North First Street, San Jose, California 95112-4598.

### **Stockholders Sharing an Address**

The SEC allows us to deliver a single proxy statement and annual report to an address shared by two or more of our stockholders. This delivery method, referred to as householding, can result in significant cost savings for us. In order to take advantage of this opportunity, banks and brokerage firms that hold shares for stockholders who are the beneficial owners, but not the record holders, of the Group's shares, have delivered only one proxy statement and annual report to multiple stockholders who share an address unless one or more of the stockholders has provided contrary instructions. For stockholders who are the record holders of the Company's shares, the Company may follow a similar process absent contrary instructions. The Group will deliver promptly, upon written or oral request, a separate copy of the proxy statement and annual report to a stockholder at a shared address to which a single copy of the documents was delivered. A stockholder who wishes to receive a separate copy of the proxy statement and annual report, now or in the future, may obtain one, without charge, by addressing a request to the Corporate Secretary, California Water Service Group, 1720 North First Street, San Jose, California 95112-4598 or calling (408) 367-8200. Stockholders of record sharing an address who are receiving multiple copies of proxy materials and annual reports and wish to receive a single copy of such materials in the future should submit their request by contacting us in the same manner. If you are the beneficial owner, but not the record holder, of the Group's shares and wish to receive only one copy of the proxy statement and annual report in the future, you will need to contact your broker, bank or other nominee to request that only a single copy of each document be mailed to all stockholders at the shared address in the future.

### **Copies of Annual Report on Form 10-K**

The Group, upon request, will furnish to record and beneficial holders of its common stock, free of charge, a copy of its Annual Report on Form 10-K (including financial statements and schedules but without exhibits) for fiscal year 2008. Copies of exhibits to Form 10-K also will be furnished upon request for a payment of a fee of \$0.50 per page. All requests should be directed to Corporate Secretary, California Water Service Group, 1720 North First Street, San Jose, California 95112-4598.

Electronic copies of the Group's 10-K, including exhibits, and this Proxy Statement will be available on the Group's website at: <http://www.calwatergroup.com>.

**Disclaimer Regarding Website**

The information contained on the Group's website is not to be deemed included or incorporated by reference into this Proxy Statement.

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California Water Service Group  
California Water Service Company,  
Hawaii Water Service Company,  
New Mexico Water Service Company,  
Washington Water Service Company and  
CWS Utility Services  
HWS Utility Services  
1720 North First Street  
San Jose, CA 95112-4598  
(408) 367-8200

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**CALIFORNIA WATER SERVICE GROUP  
ATTN: KAREN LICHTENBERG  
1720 NORTH FIRST STREET  
SAN JOSE, CA 95112**

You cannot cumulate your votes when voting by Internet or telephone. In order to cumulate your votes, you must return this proxy card by mail in the enclosed envelope.

**VOTE VIA INTERNET - [www.proxyvote.com](http://www.proxyvote.com)**

Use the Internet to transmit your voting instructions and for electronic delivery of information up until 11:59 P.M. Eastern Time the day before the meeting date. Have your proxy card in hand when you access the web site and follow the instructions to obtain your records and to create an electronic voting instruction form.

**ELECTRONIC DELIVERY OF FUTURE PROXY MATERIALS**

If you would like to reduce the costs incurred by our company in mailing proxy materials, you can consent to receiving all future proxy statements, proxy cards and annual reports electronically via e-mail or the Internet. To sign up for electronic delivery, please follow the instructions above to vote using the Internet and, when prompted, indicate that you agree to receive or access proxy materials electronically in future years.

**VOTE BY PHONE - 1-800-690-6903**

Use any touch-tone telephone to transmit your voting instructions up until 11:59 P.M. Eastern Time the day before the meeting date. Have your proxy card in hand when you call and then follow the instructions.

**VOTE BY MAIL**

Mark, sign and date your proxy card and return it in the postage- paid envelope we have provided or return it to Vote Processing, c/o Broadridge, 51 Mercedes Way, Edgewood, NY 11717.

TO VOTE, MARK BLOCKS BELOW IN BLUE OR BLACK INK AS FOLLOWS:

CAWTR1

KEEP THIS PORTION FOR  
YOUR RECORDS

**THIS PROXY CARD IS VALID**

DETACH AND RETURN  
THIS PORTION ONLY

**ONLY WHEN SIGNED AND DATED.**

**CALIFORNIA WATER SERVICE GROUP** For All    Withhold All    For All Except    To withhold authority to vote for any individual nominee(s),

**THE BOARD OF DIRECTORS** o o o mark For All Except and write  
**RECOMMENDS A VOTE FOR THE** the number(s) of the  
**ELECTION OF DIRECTORS AND** nominee(s) on the line below.  
**FOR PROPOSAL 2. PLEASE SIGN,**  
**DATE AND RETURN PROMPTLY IN**  
**THE ENCLOSED ENVELOPE.**

To cumulate your votes, see the instruction below.

**Vote on Directors**

1. Election of Directors:

**Nominees:**

- 01) Douglas M. Brown
- 02) Robert W. Foy
- 03) Edwin A. Guiles
- 04) Edward D. Harris, Jr., M.D.
- 05) Bonnie G. Hill
- 06) Richard P. Magnuson
- 07) Linda R. Meier
- 08) Peter C. Nelson
- 09) George A. Vera

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For

ratify the appointment of Deloitte & Touche LLP as the independent registered public accounting firm of the Group for 2009.

**OTHERWISE DIRECTED, THIS PROXY WILL BE VOTED FOR THE ELECTION OF DIRECTORS AND FOR  
ON OF THE APPOINTMENT OF DELOITTE & TOUCHE LLP AS INDEPENDENT REGISTERED PUBLIC  
G FIRM FOR 2009 AND IN THE DISCRETION OF THE PROXY HOLDERS ON ANY OTHER MATTERS  
RAISED AT THE MEETING. THE COMPANY KNOWS OF NO OTHER MATTER TO BE RAISED AT THE  
HER THAN AS SET FORTH IN THE COMPANY S PROXY STATEMENT.**

**PLEASE DATE, SIGN AND RETURN PROMPTLY.**

To cumulate your vote for one or more of the above nominee(s), write the manner in which such votes shall be cumulated in the space to the right of the nominee(s) name(s). If you are cumulating your vote, please mark the box.

**NOTE:** Please sign exactly as your name or names appear on this Proxy. When shares are held jointly, each holder should sign. When signing as executor, administrator, attorney, trustee or guardian, please give full title as such.

Signature [PLEASE SIGN WITHIN BOX] Date

Date



Signature (Joint  
Owners)

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**PROXY CARD  
ANNUAL MEETING OF STOCKHOLDERS OF  
CALIFORNIA WATER SERVICE GROUP**

**May 27, 2009**

Please date, sign and mail  
your proxy card in the  
envelope provided, or vote  
by Telephone or Internet, as  
soon as possible.

**Important Notice Regarding the Availability of Proxy Materials for the Annual Meeting:**

The Notice and Proxy Statement/Form 10-K and Annual Report are available at [www.proxyvote.com](http://www.proxyvote.com).

ê Please detach along perforated line and mail in the envelope provided. ê

CAWTR2

**CALIFORNIA WATER SERVICE GROUP  
THIS PROXY IS SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS**

PETER C. NELSON and LYNNE P. MCGHEE, and each of them with full power of substitution, are hereby authorized to vote, as designated on the reverse side, all the shares of California Water Service Group common stock of the undersigned at the Annual Meeting of Stockholders of California Water Service Group to be held at 1720 N. First Street, San Jose, California on May 27, 2009 at 9:30 a.m., or at any adjournment thereof. By my signature on the reverse side of this proxy, I acknowledge that I have received a copy of the notice of meeting and proxy statement relating to this meeting and of the Group's Annual Report to Stockholders for 2008. Unless otherwise specified below, this proxy authorizes the proxies to cumulate all votes that the undersigned is entitled to cast at the Annual Meeting for, and to allocate such votes among, one or more of the nominees listed on the reverse side as the proxies determine in their discretion. To specify a different method of cumulative voting, write cumulate for and the number of shares and the name(s) of the nominee(s) in the space provided on the reverse side. Please date, sign and mail as soon as possible in the enclosed envelope.

**(Continued and to be signed on the reverse side)**