NATIONAL WESTERN LIFE INSURANCE CO Form 10-Q/A October 26, 2006

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 10-Q/A AMENDMENT NO. 1

# **DESCRIPTION OF THE PROPERTY PURSUANT TO SECTION 13 OR 15(d) OF**

THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended June 30, 2006

# o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_ to \_\_\_\_\_ Commission File Number: 2-17039

# NATIONAL WESTERN LIFE INSURANCE COMPANY

(Exact name of Registrant as specified in its charter)

**COLORADO** 

84-0467208

(State of Incorporation)

(I.R.S. Employer Identification Number)

850 EAST ANDERSON LANE AUSTIN, TEXAS 78752-1602

(512) 836-1010

(Address of Principal Executive Offices)

(Telephone Number)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days: Yes b No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated file" in Rule 12b-2 of the Exchange Act.

Large accelerated filer o Accelerated filer b Non-accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

As of August 7, 2006, the number of shares of Registrant's common stock outstanding was: Class A - 3,420,824 and Class B - 200,000.

### **Explanatory Note**

The purpose of this Amendment No. 1 to the Quarterly Report on Form 10-Q of National Western Life Insurance Company for the second quarter ended June 30, 2006 is to update the disclosures under Part I, Item 4. Controls and Procedures. This amended Form 10-Q/A does not attempt to modify or update any other disclosures set forth in the original Form 10-Q filed August 9, 2006, except for the matters discussed in Part I, Part 4, and continues to reflect circumstances as of the date of the original filing.

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PART I. FINANCIAL INFORMATION
ITEM 1. FINANCIAL STATEMENTS
NATIONAL WESTERN LIFE INSURANCE COMPANY AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands)

(Unaudited)
June 30,

2006

December 31,

2005

Investments:		
Securities held to maturity, at amortized cost	\$ 3,618,542	3,524,724
Securities available for sale, at fair value	1,721,061	1,744,727
Mortgage loans, net of allowances for		
possible		
losses (\$0 and \$368)	105,908	110,639
Policy loans	86,502	86,385
Derivatives	35,927	39,405
Other long-term investments	26,457	30,013
Total investments	5,594,397	5,535,893
Cash and short-term investments	28,406	31,355
Deferred policy acquisition costs	649,829	620,129
Deferred sales inducements	90,974	80,450
Accrued investment income	63,384	61,283
Federal income tax receivable	4,559	2,107
Other assets	47,662	37,791
	\$ 6,479,211	6,369,008

Note: The condensed consolidated balance sheet at December 31, 2005, has been derived from the audited consolidated financial statements as of that date.

See accompanying notes to condensed consolidated financial statements.

# NATIONAL WESTERN LIFE INSURANCE COMPANY AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except share amounts)

		(Unaudited)	
		June 30,	December 31,
LIABILITIES AND STOCKHOLDERS' EQUITY	_	2006	2005
LIABILITIES:			
Future policy benefits:			
Traditional life and annuity contracts	\$	139,536	139,309
Universal life and annuity contracts		5,254,232	5,176,610
Other policyholder liabilities		113,559	100,557
Deferred Federal income tax liability		23,401	37,735

Other liabilities		60,300	40,789
Total liabilities		5,591,028	5,495,000
COMMITMENTS AND CONTINGENCIES (Notes 5 and 8)			
STOCKHOLDERS' EQUITY:			
Common stock:			
Class A - \$1 par value; 7,500,000 shares authorized; 3,446,482			
issued and 3,433,653 outstanding in 2006 and 3,412,839 issued			
and outstanding in 2005		3,434	3,413
Class B - \$1 par value; 200,000 shares authorized, issued,			
and outstanding in 2006 and 2005		200	200
Additional paid-in capital		40,624	37,923
Accumulated other comprehensive income (loss)		(11,325)	10,564
Retained earnings		858,180	821,908
Less treasury stock at cost; 12,829 shares in 2006	_	(2,930)	-
Total stockholders' equity		888,183	874,008
	\$	6,479,211	6,369,008

Note: The condensed consolidated balance sheet at December 31, 2005, has been derived from the audited consolidated financial statements as of that date.

See accompanying notes to condensed consolidated financial statements.

# NATIONAL WESTERN LIFE INSURANCE COMPANY AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS

For the Three Months Ended June 30, 2006 and 2005 (Unaudited)

(In thousands, except per share amounts)

	2006		2005	
Premiums and other revenue:				
Traditional life and annuity premiums	\$	4,097	3,932	
Universal life and annuity contract revenues		25,598	24,642	
Net investment income		66,323	79,488	

Other income	3,009	2,319
Realized gains on investments	1,616	7,616
Total premiums and other revenue	 100,643	117,997
Benefits and expenses:		
Life and other policy benefits	7,646	9,432
Amortization of deferred policy acquisition costs	22,715	22,325
Universal life and annuity contract interest	23,565	39,172
Other operating expenses	13,724	11,098
Total benefits and expenses	67,650	82,027
Earnings before Federal income taxes	32,993	35,970
Provision for Federal income taxes:		
Current	9,286	11,592
Deferred	1,480	280
Total Federal income taxes	10,766	11,872
Net earnings	\$ 22,227	24,098
Basic Earnings Per Share	\$ 6.13	6.70
Diluted Earnings Per Share	\$ 6.07	6.64

See accompanying notes to condensed consolidated financial statements.

# NATIONAL WESTERN LIFE INSURANCE COMPANY AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS

For the Six Months Ended June 30, 2006 and 2005 (Unaudited)

(In thousands, except per share amounts)

	 2006	2005
Premiums and other revenue:		
Traditional life and annuity premiums	\$ 8,088	7,413
Universal life and annuity contract revenues	52,554	48,590

Net investment income		165,010	142,234
Other income		8,207	4,552
Realized gains on investments		3,039	8,584
Total premiums and other revenue		236,898	211,373
Benefits and expenses:			
Life and other policy benefits		19,088	20,660
Amortization of deferred policy acquisition costs		45,013	41,399
Universal life and annuity contract interest		79,613	66,527
Other operating expenses		39,098	22,141
Total benefits and expenses	_	182,812	150,727
Earnings before Federal income taxes		54,086	60,646
Provision (benefit) for Federal income taxes:			
Current		20,773	17,884
Deferred		(2,959)	2,462
Total Federal income taxes		17,814	20,346
Net earnings	\$	36,272	40,300
Basic Earnings Per Share	\$	10.01	11.21
Diluted Earnings Per Share	\$	9.91	11.11

See accompanying notes to condensed consolidated financial statements.

# NATIONAL WESTERN LIFE INSURANCE COMPANY AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

For the Three Months Ended June 30, 2006 and 2005  $\,$ 

(Unaudited)

(In thousands)

	•	2006	2005
Net earnings	\$	22,227	24,098

Other comprehensive income (loss) net of effects of deferred policy acquisition costs and taxes: Unrealized gains (losses) on securities: Unrealized holding gains (losses) arising during period (9,898)11,124 Reclassification adjustment for gains included in net earnings (806)(276)Amortization of net unrealized losses (gains) related to transferred securities 1 (15)(10,703)10,833 Net unrealized gains (losses) on securities Foreign currency translation adjustments 100 16 10,849 Other comprehensive income (loss) (10,603)Comprehensive income

See accompanying notes to condensed consolidated financial statements.

# NATIONAL WESTERN LIFE INSURANCE COMPANY AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

For the Six Months Ended June 30, 2006 and 2005
(Unaudited)
(In thousands)

	2006	2005
Net earnings	\$ 36,272	40,300
Other comprehensive income (loss), net of effects of		
deferred policy acquisition costs and taxes:		
Net unrealized gains (losses) on securities:		
Net unrealized holding gains (losses) arising during period	(20,260)	1,243
Reclassification adjustment for gains included in net earnings	(1,698)	(505)
Amortization of net unrealized losses (gains)		
related to transferred securities	(96)	12
Net unrealized gains (losses) on securities	(22,054)	750
Foreign currency translation adjustments	165	185
Other comprehensive income (loss)	(21,889)	935

Comprehensive income

See accompanying notes to condensed consolidated financial statements.

# NATIONAL WESTERN LIFE INSURANCE COMPANY AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

For the Six Months Ended June 30, 2006 and 2005 (Unaudited)

(In thousands)

		2006	2005
Common stock:			
Balance at beginning of year	\$	3,613	3,584
Shares exercised under stock option plan		21	21
Balance at end of period	_	3,634	3,605
Additional paid-in capital:			
Balance at beginning of year		37,923	33,834
Shares exercised under stock option plan, including tax benefits		1,435	1,954
Liability awards exercised, including forfeitures		1,266	-
Stock option expense			509
Balance at end of period		40,624	36,297
Accumulated other comprehensive income:			
Unrealized gains on securities:			
Balance at beginning of year		10,401	25,032
Change in unrealized gains (losses) during period		(22,054)	750
Balance at end of period		(11,653)	25,782
Foreign currency translation adjustments:			
Balance at beginning of year		3,300	3,170
Change in translation adjustments during period		165	185
Balance at end of period	_	3,465	3,355
Minimum pension liability adjustment:			
Balance at beginning of year		(3,137)	(2,783)

Change in minimum pension liability adjustment during period	g 	-	
Balance at end of period		(3,137)	(2,783)
Accumulated other comprehensive income (loss) at end of period		(11,325)	26,354
Retained earnings:			
Balance at beginning of year		821,908	745,835
Net earnings		36,272	40,300
Balance at end of period		858,180	786,135
Treasury shares:			
Balance at beginning of year		-	-
Common stock acquired during period		(2,930)	
Balance at end of period		(2,930)	_
Total stockholders' equity	\$	888,183	852,391

See accompanying notes to condensed consolidated financial statements.

# NATIONAL WESTERN LIFE INSURANCE COMPANY AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Six Months Ended June 30, 2006 and 2005
(Unaudited)
(In thousands)

	_	2006	2005
Cash flows from operating activities:			
Net earnings	\$	36,272	40,300
Adjustments to reconcile net earnings to net cash			
from operating activities:			
Universal life and annuity contract interest		79,613	66,527
Surrender charges and other policy revenues		(16,283)	(14,579)
Realized gains on investments		(3,039)	(8,584)
Accrual and amortization of investment income		(2,655)	(1,791)
Depreciation and amortization		770	804
Decrease in value of derivatives		6,905	9,278

Increase in deferred policy acquisition and sale inducement costs	(2,817)	(11,076)
Increase in accrued investment income	(2,101)	(1,966)
Increase in other assets	(10,575)	(10,106)
Increase (decrease) in liabilities for future policy benefits	226	(1,362)
Increase in other policyholder liabilities	13,002	12,301
Increase (decrease) in Federal income tax liability	(2,687)	998
Increase (decrease) in other liabilities	16,024	(1,884)
Other	(98)	(1,141)
Net cash provided by operating activities	112,557	77,719
Cash flows from investing activities:		
Proceeds from sales of:		
Securities held to maturity	-	10,853
Securities available for sale	21,368	11,890
Other investments	21,759	31,018
Proceeds from maturities and redemptions of:		
Securities held to maturity	105,889	170,584
Securities available for sale	52,497	62,670
Purchases of:		
Securities held to maturity	(197,703)	(297,587)
Securities available for sale	(111,436)	(138,651)
Other investments	(20,780)	(17,360)
Principal payments on mortgage loans	7,547	14,021
Cost of mortgage loans acquired	(2,715)	(5,617)
Decrease (increase) in policy loans	(117)	1,572
Other	(538)	(1,006)
Net cash used in investing activities	(124,229)	(157,613)

(Continued on next page)

# NATIONAL WESTERN LIFE INSURANCE COMPANY AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS, CONTINUED

For the Six Months Ended June 30, 2006 and 2005

(Unaudited)

(In thousands)

2006 2005
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Cash flows from financing activities:			
Deposits to account balances for universal life			
and annuity contracts	\$	273,949	328,910
Return of account balances on universal life			
and annuity contracts		(265,222)	(219,059)
Issuance of common stock under stock option plan		1,687	1,317
Repurchase of common stock	_	(2,930)	-
Net cash provided by financing activities		7,484	111,168
Effect of foreign exchange		1,239	(17)
Net increase (decrease) in cash and cash equivalents		(2,949)	31,257
Cash and cash equivalents at beginning of year	_	31,355	50,194
Cash and cash equivalents at end of period	\$	28,406	81,451
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORM	MATION:		
Cash paid during the six month period for:			
Interest	\$	20	20
Income taxes		21,915	17,100

See accompanying notes to condensed consolidated financial statements.

# NATIONAL WESTERN LIFE INSURANCE COMPANY AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### (1) CONSOLIDATION AND BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP") for interim financial information and the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for annual financial statements. In the opinion of management, the accompanying condensed consolidated financial statements contain all adjustments necessary to present fairly the financial position of the Company as of June 30, 2006, and the results of its operations and its cash flows for the three months and six months ended June 30, 2006 and 2005. The results of operations for the three months and six months ended June 30, 2006 and 2005 are not necessarily indicative of the results to be expected for the full year. For further information, refer to the consolidated financial statements and notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2005 accessible free of charge through the Company's internet site at www.nationalwesternlife.com or the Securities and Exchange Commission internet site at www.sec.gov.

The accompanying condensed consolidated financial statements include the accounts of National Western Life Insurance Company and its wholly-owned subsidiaries ("Company"), The Westcap Corporation, NWL Investments, Inc., NWL Services, Inc., and NWL Financial, Inc. All significant intercorporate transactions and accounts have been eliminated in consolidation.

Certain reclassifications have been made to the prior periods to conform to the reporting categories used in 2006.

### (2) CHANGES IN ACCOUNTING PRINCIPLES

In May of 2005, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standard ("SFAS") No. 154, *Accounting Changes and Error Correction*. This standard is a replacement of Accounting Policy Board Opinion No. 20, *Accounting Changes*, and FASB Standard No. 3, *Reporting Accounting Changes in Interim Financial Statements*. Under the new standard, any voluntary changes in accounting principles are to be adopted via a retrospective application of the accounting principle in the financial statements presented and an opinion obtained from the auditors that the new principle is preferred. In addition, adoption of a change in accounting principle required by the issuance of a new accounting standard will also require retroactive restatement, unless the new standard includes explicit transition guidelines. This standard was effective for fiscal years beginning after December 15, 2005. Adoption of this standard did not have an impact on the consolidated financial statements of the Company.

In March 2004, the Emerging Issues Task Force ("EITF") reached a final consensus on Issue 03-1, The Meaning of Other-Than-Temporary Impairment and its Application to Certain Investments. This Issue establishes impairment models for determining whether to record impairment losses associated with investments in certain equity and debt securities and requires expanded disclosures related to securities with unrealized losses. It also requires income to be accrued on a level-yield basis following an impairment of debt securities, where reasonable estimates of the timing and amount of future cash flows can be made. The Company's current policy has generally been to record income only as cash is received following an impairment of a debt security. The application of this Issue was required for reporting periods beginning after June 15, 2004. In September 2004, the FASB approved FASB Staff Position EITF 03-1-1, which deferred the effective date for the recognition and measurement guidance contained in EITF 03-1 until certain issues were resolved. On November 3, 2005, the FASB issued FASB Staff Position ("FSP") Nos. FAS 115-1 and FAS 124-1 titled The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments, This FSP nullifies certain requirements of EITF 03-1 and carries forward certain requirements and disclosures. The guidance in this FSP is to be applied to reporting periods beginning after December 15, 2005. The Company has adopted the disclosure provisions and has included the required disclosures. The Company did adopt FSP Nos. FAS 115-1 and FAS 124-1 as of the beginning of fiscal year 2006, and the FSP did not have a material impact on the consolidated financial statements of the Company.

The Company adopted Statement No. 123(R), *Share-Based Payments* ("SFAS 123(R)") as of January 1, 2006. However, because the Company began recognizing stock-based employee compensation cost using the fair value based method of accounting in 2003, the adoption did not have a material impact on the consolidated financial statements of the Company.

In September 2005, the AICPA issued Statement of Position 05-1, Accounting by Insurance Enterprises for Deferred Acquisition Costs in Connection with Modifications or Exchanges of Insurance Contracts ("SOP 05-1"). SOP 05-1 provides guidance on accounting by insurance enterprises for deferred acquisition costs on internal replacements of insurance and investment contracts other than those specifically described in FASB No. 97. SOP 05-1 defines an internal replacement as a modification in product benefits, features, rights, or coverages that occurs by the exchange of a contract for a new contract, or by amendment, endorsement, or rider to a contract, or by the election of a feature or coverage within a contract. SOP 05-1 is effective for internal replacements occurring in fiscal years beginning after December 15, 2006, with earlier adoption encouraged. The adoption of SOP 05-1 is not expected to have a material

impact on the consolidated financials statements of the Company.

The FASB issued Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109 ("FIN 48"), dated June, 2006. The interpretation requires public companies to recognize the tax benefits of uncertain tax positions only where the position is "more likely than not" to be sustained assuming examination by tax authorities. The amount recognized would be the amount that represents the largest amount of tax benefit that is greater than 50% likely of being ultimately realized. A liability would be recognized for any benefit claimed, or expected to be claimed, in a tax return in excess of the benefit recorded in the financial statements, along with any interest and penalty (if applicable) on the excess. FIN 48 will require a tabular reconciliation of the change in the aggregate unrecognized tax benefits claimed, or expected to be claimed, in tax returns and disclosure relating to accrued interest and penalties for unrecognized tax benefits. Discussion will also be required for those uncertain tax positions where it is reasonably possible that the estimate of the tax benefit will change significantly in the next 12 months. FIN 48 is effective for fiscal years beginning after December 15, 2006. Adoption of FIN 48 is not expected to have a material impact on the Company's consolidated financial statements.

### (3) STOCKHOLDERS' EQUITY

The Company is restricted by state insurance laws as to dividend amounts which may be paid to stockholders without prior approval from the Colorado Division of Insurance. The Company paid no cash dividends on common stock during the six months ended June 30, 2006 and 2005, as it generally follows a policy of retaining earnings in order to finance the development of business and to meet regulatory requirements for capital.

#### (4) EARNINGS PER SHARE

Basic earnings per share of common stock are computed by dividing net income by the weighted-average number of common shares outstanding during the period. Diluted earnings per share assumes the issuance of common shares applicable to stock options. Refer to Exhibit 11 of this report for further information concerning the computation of earnings per share.

#### (5) PENSION AND OTHER POSTRETIREMENT PLANS

#### (A) Defined Benefit Pension Plans

The Company sponsors a qualified defined benefit pension plan covering substantially all full-time employees. The plan provides benefits based on the participants' years of service and compensation. The Company makes annual contributions to the plan that comply with the minimum funding provisions of the Employee Retirement Income Security Act of 1974 ("ERISA"). The following summarizes the components of net periodic benefit costs.

		Three Months E	nded June 30,	Six Months En	ided June 30,			
		2006	2005	2006	2005			
		(In thousands)						
Service cost	\$	172	195	343	343			

Interest cost	243	256	487	487
Expected return on plan assets	(227)	(246)	(455)	(455)
Amortization of prior service cost	1	1	2	2
Amortization of net loss	82	94	165	165
Net periodic benefit cost	\$ 271	300	542	542

As previously disclosed in its financial statements for the year ended December 31, 2005, the Company expects to contribute \$1.0 million to the qualified plan in 2006. No contributions have been made as of June 30, 2006.

The Company also sponsors a non-qualified defined benefit plan primarily for senior officers. The plan provides benefits based on the participants' years of service and compensation. The pension obligations and administrative responsibilities of the plan are maintained by a pension administration firm, which is a subsidiary of American National Insurance Company ("ANICO"). ANICO has guaranteed the payment of pension obligations under the plan. However, the Company has a contingent liability with respect to the pension plan should these entities be unable to meet their obligations under the existing agreements. Also, the Company has a contingent liability with respect to the plan in the event that a plan participant continues employment with the Company beyond age seventy, the aggregate average annual participant salary increases exceed 10% per year, or any additional employees become eligible to participate in the plan. If any of these conditions are met, the Company would be responsible for any additional pension obligations resulting from these items. Amendments were made to the plan to allow an additional employee to participate and to change the benefit formula for the Chairman of the Company. As previously mentioned, these additional obligations are a liability to the Company. Effective December 31, 2004, this plan was frozen with respect to the continued accrual of benefits of the Chairman and the President of the Company in order to comply with law changes under the American Jobs Creation Act of 2004 ("Act").

Effective July 1, 2005, the Company established a second non-qualified defined benefit plan for the benefit of the Chairman of the Company. This plan is intended to provide for post-2004 benefit accruals that mirror and supplement the pre-2005 benefit accruals under the previously discussed non-qualified plan, while complying with the requirements of the Act.

Effective November 1, 2005, the Company established a third non-qualified defined benefit plan for the benefit of the President of the Company. This plan is intended to provide for post-2004 benefit accruals that supplement the pre-2005 benefit accruals under the first non-qualified plan as previously discussed, while complying with the requirements of the Act.

The following summarizes the components of net periodic benefit costs.

	Three Months E	Ended June 30,	Six Months End	ed June 30,		
	2006	2005	2006	2005		
	(In thousands)					
Service cost	\$ 324	106	648	211		
Interest cost	73	44	146	89		
Amortization of prior	161	73				
service cost			323	146		

Amortization of net loss	_		1		2
Net periodic benefit cost	\$	558	224	1,117	448

As previously disclosed in its financial statements for the year ended December 31, 2005, the Company expects to contribute \$1.0 million to the non-qualified plans in 2006. As of June 30, 2006, the Company has contributed \$0.4 million to the plan.

#### (B) Defined Benefit Postretirement Plans

The Company sponsors two healthcare plans that were amended in 2004 to provide postretirement benefits to certain fully-vested individuals. The following summarizes the components of net periodic benefit cost.

		Three Months E	nded June 30,	Six Months Ended June 30,		
	2006		2005	2006	2005	
			(In thousa	ands)		
Interest cost	\$	25 25	26	50	50	
Amortization of prior service cost		25	25	51	51	
Net periodic benefit cost	\$	50	51	101	101	

As previously disclosed in its financial statements for the year ended December 31, 2005, the Company expects to contribute minimal amounts to the healthcare plans in 2006.

#### (6) SEGMENT AND OTHER OPERATING INFORMATION

Under Statement of Financial Accounting Standards ("SFAS") No. 131, Disclosures About Segments of an Enterprise and Related Information, the Company defines its reportable operating segments as domestic life insurance, international life insurance, and annuities. These segments are organized based on product types and geographic marketing areas. A summary of segment information for the quarters ended June 30, 2006 and 2005 is provided below.

Selected Segment Information.

Domestic	International			
Life	Life		All	
Insurance	Insurance	Annuities	Others	Totals
		(In thousands)		

June 30, 2006:

Selected Balance Sheet Items:

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costs and sales inducements         46,914 inducements         176,709 inducements         517,180 inducements         -         740,803 inducements           Total segment assets         370,597 induced assets         671,099 induced assets         97,658 induced assets         6,458,892 assets           Future policy benefits         310,334 induced assets         465,194 induced assets         4,618,240 induced assets         -         5,393,768 induced assets           Other policyholder liabilities         9,977 induced assets         21,535 induced assets         82,047 induced assets         -         113,559 induced assets           Three Months Ended June 30, 2006:         C on d e n s ed I n c o m e statements:         82,047 induced assets         -         113,559 induced assets           Premiums and contract         5,020 induced assets         5,173 induced assets         53,409 induced assets         2,721 induced assets           Pottinecestiment         5,020 induced assets         53,409 induced assets         2,895 induced assets         3,009 induced assets           Total revenues         10,726 induced assets         23,895 induced assets         58,860 induced assets         5,546 induced assets           Life and other policy benefits         3,077 induced assets         3,377 induced assets         16,174 induced assets         -         22,715 induced assets           Universal l	Deferred policy acquisition						
See		\$	46,914	176,709	517,180	-	740,803
Denefits   Other policyholder   9,977   21,535   82,047   - 113,559   liabilities			370,597	671,099	5,319,538	97,658	6,458,892
Final Diagram   Final Diagra			310,334	465,194	4,618,240	-	5,393,768
June 30, 2006: C o n d e n s e d I n c o m e Statements: Premiums and contract revenues \$ 5,699   18,700   5,296   - 29,695 Net investment   5,020   5,173   53,409   2,721   66,323 income Other income   7   22   155   2,825   3,009  Total revenues   10,726   23,895   58,860   5,546   99,027  Life and other   3,077   3,839   730   - 7,646 policy benefits Amortization of deferred   policy acquisition   1,971   4,570   16,174   - 22,715 costs Universal life and annuity   contract interest   2,273   3,273   18,019   - 23,565 Other operating   2,200   3,707   5,199   2,618   13,724   expenses Federal income   409   2,780   6,053   958   10,200   taxes  Total expenses   9,930   18,169   46,175   3,576   77,850			9,977	21,535	82,047	-	113,559
Statements:   Premiums and contract   revenues   \$ 5,699   18,700   5,296   - 29,695   Net investment   5,020   5,173   53,409   2,721   66,323   income							
contract         revenues         \$ 5,699         18,700         5,296         -         29,695           Net investment income         5,020         5,173         53,409         2,721         66,323           Income         7         22         155         2,825         3,009           Total revenues         10,726         23,895         58,860         5,546         99,027           Life and other policy benefits         3,077         3,839         730         -         7,646           Amortization of deferred policy acquisition costs         1,971         4,570         16,174         -         22,715           Universal life and annuity contract interest         2,273         3,273         18,019         -         23,565           Other operating expenses         2,200         3,707         5,199         2,618         13,724           Federal income taxes         409         2,780         6,053         958         10,200           Total expenses         9,930         18,169         46,175         3,576         77,850		c o m e					
Net investment income         5,020         5,173         53,409         2,721         66,323 income           Other income         7         22         155         2,825         3,009           Total revenues         10,726         23,895         58,860         5,546         99,027           Life and other policy benefits         3,077         3,839         730         -         7,646           Amortization of deferred policy acquisition costs         1,971         4,570         16,174         -         22,715           Universal life and annuity contract interest         2,273         3,273         18,019         -         23,565           Other operating expenses         2,200         3,707         5,199         2,618         13,724           Federal income taxes         409         2,780         6,053         958         10,200           Total expenses         9,930         18,169         46,175         3,576         77,850							
Other income         7         22         155         2,825         3,009           Total revenues         10,726         23,895         58,860         5,546         99,027           Life and other policy benefits         3,077         3,839         730         -         7,646           Amortization of deferred policy acquisition costs         1,971         4,570         16,174         -         22,715           Life and annuity contract interest         2,273         3,273         18,019         -         23,565           Other operating expenses         2,200         3,707         5,199         2,618         13,724           Federal income taxes         409         2,780         6,053         958         10,200           Total expenses         9,930         18,169         46,175         3,576         77,850	revenues	\$	5,699	18,700	5,296	-	29,695
Total revenues 10,726 23,895 58,860 5,546 99,027  Life and other 3,077 3,839 730 - 7,646 policy benefits  Amortization of deferred policy acquisition costs  Universal life and annuity contract interest 2,273 3,273 18,019 - 23,565  Other operating 2,200 3,707 5,199 2,618 13,724 expenses  Federal income 409 2,780 6,053 958 10,200 taxes  Total expenses 9,930 18,169 46,175 3,576 77,850			5,020	5,173	53,409	2,721	66,323
Life and other policy benefits  Amortization of deferred policy acquisition costs  Universal life and annuity contract interest 2,273 3,273 18,019 - 23,565  Other operating 2,200 3,707 5,199 2,618 13,724 expenses  Federal income 409 2,780 6,053 958 10,200  Total expenses 9,930 18,169 46,175 3,576 77,850	Other income		7	22	155	2,825	3,009
policy benefits Amortization of deferred policy acquisition costs Universal life and annuity contract interest 2,273 3,273 18,019 - 23,565 Other operating 2,200 3,707 5,199 2,618 13,724 expenses Federal income 409 2,780 6,053 958 10,200 taxes  Total expenses 9,930 18,169 46,175 3,576 77,850	Total revenues		10,726	23,895	58,860	5,546	99,027
deferred       policy acquisition       1,971       4,570       16,174       -       22,715         costs       Universal life and annuity       2,273       3,273       18,019       -       23,565         Other operating expenses       2,200       3,707       5,199       2,618       13,724         Federal income taxes       409       2,780       6,053       958       10,200         Total expenses       9,930       18,169       46,175       3,576       77,850			3,077	3,839	730	-	7,646
Costs Universal life and annuity  contract interest 2,273 3,273 18,019 - 23,565 Other operating 2,200 3,707 5,199 2,618 13,724 expenses Federal income 409 2,780 6,053 958 10,200 taxes  Total expenses 9,930 18,169 46,175 3,576 77,850							
annuity contract interest 2,273 3,273 18,019 - 23,565 Other operating 2,200 3,707 5,199 2,618 13,724 expenses Federal income 409 2,780 6,053 958 10,200 taxes  Total expenses 9,930 18,169 46,175 3,576 77,850			1,971	4,570	16,174	-	22,715
Other operating expenses       2,200       3,707       5,199       2,618       13,724         Federal income taxes       409       2,780       6,053       958       10,200         Total expenses       9,930       18,169       46,175       3,576       77,850							
expenses         Federal income taxes       409       2,780       6,053       958       10,200         Total expenses       9,930       18,169       46,175       3,576       77,850	contract interest		2,273	3,273	18,019	-	23,565
Total expenses 9,930 18,169 46,175 3,576 77,850	1 0		2,200	3,707	5,199	2,618	13,724
			409	2,780	6,053	958	10,200
Segment earnings         \$         796         5,726         12,685         1,970         21,177	Total expenses		9,930	18,169	46,175	3,576	77,850
	Segment earnings	\$	796	5,726	12,685	1,970	21,177

Domestic International
Life Life

All

	ı	Insurance	Insurance	Annuities	Others	Totals
	'			(In thousands)		
Six Months Ended						
June 30, 2006:						
Condensed Inconstatements:	o m e					
Premiums and contract						
revenues	\$	11,533	38,084	11,025	-	60,642
Net investment income		10,216	12,187	139,407	3,200	165,010
Other income	ı	15	45	2,862	5,285	8,207
Total revenues	ļ	21,764	50,316	153,294	8,485	233,859
Life and other policy benefits		8,031	9,220	1,837	-	19,088
Amortization of deferred						
policy acquisition costs		3,372	9,511	32,130	-	45,013
Universal life and annuity						
contract interest		4,543	9,214	65,856	-	79,613
Other operating expenses		7,462	11,825	14,960	4,851	39,098
Federal income taxes (benefit)	ı	(540)	3,460	12,637	1,193	16,750