MINDBODY, Inc. Form 4 May 12, 2016

# FORM 4

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

**SECURITIES** 

**OMB APPROVAL OMB** 

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Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section

30(h) of the Investment Company Act of 1940

1(b).

(Print or Type Responses)

See Instruction

1. Name and Address of Reporting Person \* 5. Relationship of Reporting Person(s) to 2. Issuer Name and Ticker or Trading Abdiel Capital Management, LLC Issuer Symbol MINDBODY, Inc. [MB] (Check all applicable) (First) (Middle) (Last) 3. Date of Earliest Transaction (Month/Day/Year) Director 10% Owner Other (specify Officer (give title C/O ABDIEL CAPITAL, 410 PARK 05/10/2016 below) **AVENUE, SUITE 930** (Street) 4. If Amendment, Date Original 6. Individual or Joint/Group Filing(Check Filed(Month/Day/Year) Applicable Line) Form filed by One Reporting Person X\_ Form filed by More than One Reporting

NEW YORK, NY 10022

| (City)                               | (State) (                            | (Zip) Tabl  | e I - Non-D                             | Derivative                            | Secur                        | rities Acq         | uired, Disposed o  | of, or Beneficial  | lly Owned   |
|--------------------------------------|--------------------------------------|---|---|---------------------------------------|------------------------------|--------------------|--|--|---|
| 1.Title of<br>Security<br>(Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 3.<br>Transaction<br>Code<br>(Instr. 8) | 4. Securi<br>or(A) or D<br>(Instr. 3, | ispose<br>4 and<br>(A)<br>or | d of (D)           | 5. Amount of<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s)<br>(Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
| Class A<br>Common<br>Stock           | 05/10/2016                           |   | P                                       | 2,259                                 | A                            | \$ 14.25<br>(2)    | 2,809,635  | I  | By Abdiel<br>Qualified<br>Master<br>Fund, LP          |
| Class A<br>Common<br>Stock           | 05/10/2016                           |   | P                                       | 107                                   | A                            | \$<br>14.25<br>(2) | 2,809,528  | I  | By Abdiel<br>Capital, LP                              |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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# Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative | 2. Conversion                                     | 3. Transaction Date (Month/Day/Year) |                         | 4.<br>Transacti | 5.<br>orNumber  | 6. Date Exerc<br>Expiration D |                    | 7. Title and Amount of                   |                     |  |
|------------------------|---|--------------------------------------|-------------------------|-----------------|---|-------------------------------|--------------------|--|---------------------|--|
| Security (Instr. 3)    | or Exercise<br>Price of<br>Derivative<br>Security |                                      | any<br>(Month/Day/Year) | Code (Instr. 8) | of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | (Month/Day/<br>e              |                    | Underlying<br>Securities<br>(Instr. 3 an | Security (Instr. 5) | Secur<br>Bene<br>Own<br>Follo<br>Repo<br>Trans<br>(Instr |
|                        |   |                                      |                         | Code V          | (A) (D)   | Date<br>Exercisable           | Expiration<br>Date | Amo<br>or<br>Title Nun<br>of<br>Shar     |                     |  |

# **Reporting Owners**

| Reporting Owner Name / Address  | Relationships |           |         |       |  |  |  |
|---|---------------|-----------|---------|-------|--|--|--|
| reporting owner rune, runeess   | Director      | 10% Owner | Officer | Other |  |  |  |
| Abdiel Capital Management, LLC<br>C/O ABDIEL CAPITAL<br>410 PARK AVENUE, SUITE 930<br>NEW YORK, NY 10022  |               | X         |         |       |  |  |  |
| Abdiel Qualified Master Fund LP<br>C/O ABDIEL CAPITAL<br>410 PARK AVENUE, SUITE 930<br>NEW YORK, NY 10022 |               | X         |         |       |  |  |  |
| Abdiel Capital LP<br>C/O ABDIEL CAPITAL<br>410 PARK AVENUE, SUITE 930<br>NEW YORK, NY 10022               |               | X         |         |       |  |  |  |
| Abdiel Capital Advisors, LP<br>C/O ABDIEL CAPITAL<br>410 PARK AVENUE, SUITE 930<br>NEW YORK, NY 10022     |               | X         |         |       |  |  |  |
| Moran Colin T.<br>C/O ABDIEL CAPITAL<br>410 PARK AVENUE, SUITE 930<br>NEW YORK, NY 10022                  |               | X         |         |       |  |  |  |

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### **Signatures**

| /s/ Colin T. Moran as managing member of Abdiel Capital Management, LLC, general partner of Abdiel Qualified Master Fund, LP |            |  |  |  |
|--|------------|--|--|--|
| **Signature of Reporting Person  | Date       |  |  |  |
| /s/ Colin T. Moran as managing member of Abdiel Capital Management, LLC, general partner of Abdiel Capital, LP               | 05/12/2016 |  |  |  |
| **Signature of Reporting Person  | Date       |  |  |  |
| /s/ Colin T. Moran as managing member of Abdiel Capital Management, LLC  |            |  |  |  |
| **Signature of Reporting Person  | Date       |  |  |  |
| /s/ Colin T. Moran as managing member of Abdiel Capital Partners, LLC, general partner of Abdiel Capital Advisors, LP        | 05/12/2016 |  |  |  |
| **Signature of Reporting Person  | Date       |  |  |  |
| /s/ Colin T. Moran, individually   | 05/12/2016 |  |  |  |
| **Signature of Reporting Person  | Date       |  |  |  |

### **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- The share numbers in Column 5 represent the aggregated holdings of Abdiel Qualified Master Fund, LP ("AQMF") and Abdiel Capital, LP ("ACLP"). Abdiel Capital Management, LLC is the general partner of AQMF and ACLP, and Abdiel Capital Advisors, LP serves as the investment manager of AQMF and ACLP. Colin T. Moran is the managing member of Abdiel Capital Management, LLC and Abdiel Capital Partners, LLC, which is the general partner of Abdiel Capital Advisors, LP. By virtue of the foregoing relationships, each of the reporting persons may be deemed to beneficially own the securities held by AQMF and ACLP. Each reporting person disclaims beneficial ownership of such securities, except to the extent of its or his pecuniary interest therein.
- The price reported in Column 4 is a weighted average price. These shares were purchased in multiple transactions at prices ranging from \$14.24 to \$14.25. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares purchased at each separate price within the ranges set forth in this footnote.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

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