

RIVERVIEW BANCORP INC  
Form 10-Q  
August 14, 2012  
UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the quarterly period ended June 30, 2012

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 0-22957

RIVERVIEW BANCORP, INC.

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(Exact name of registrant as specified in its charter)

Washington 91-1838969  
(State or other jurisdiction of incorporation or (I.R.S. Employer I.D.  
organization) Number)

900 Washington St., Ste. 900, Vancouver, 98660  
Washington (Zip Code)  
(Address of principal executive offices)

Registrant's telephone number, including area (360) 693-6650  
code:

Indicate by check mark whether the registrant (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting

company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller Reporting Company  
[X]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes [  
] No [X]

Indicate the number of shares outstanding of each of the issuer’s classes of common stock, as of the latest practicable date: Common Stock, \$.01 par value per share, 22,471,890 shares outstanding as of August 13, 2012.

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Form 10-Q

RIVERVIEW BANCORP, INC. AND SUBSIDIARY  
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## Forward Looking Statements

As used in this Form 10-Q, the terms “we,” “our” and “Company” refer to Riverview Bancorp, Inc. and its consolidated subsidiaries, unless the context indicates otherwise. When we refer to “Bank” in this Form 10-Q, we are referring to Riverview Community Bank, a wholly-owned subsidiary of Riverview Bancorp, Inc.

“Safe Harbor” statement under the Private Securities Litigation Reform Act of 1995: When used in this Form 10-Q the words “believes,” “expects,” “anticipates,” “estimates,” “forecasts,” “intends,” “plans,” “targets,” “potentially,” “probably,” “outlook,” or similar expressions or future or conditional verbs such as “may,” “will,” “should,” “would,” and “could.” or similar expression are intended to identify “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include statements with respect to our beliefs, plans, objectives, goals, expectations, assumptions and statements about future performance. These forward-looking statements are subject to known and unknown risks, uncertainties and other factors that could cause actual results to differ materially from the results anticipated, including, but not limited to: the credit risks of lending activities, including changes in the level and trend of loan delinquencies and write-offs and changes in the Company’s allowance for loan losses and provision for loan losses that may be impacted by deterioration in the housing and commercial real estate markets; changes in general economic conditions, either nationally or in the Company’s market areas; changes in the levels of general interest rates, and the relative differences between short and long term interest rates, deposit interest rates, the Company’s net interest margin and funding sources; fluctuations in the demand for loans, the number of unsold homes, land and other properties and fluctuations in real estate values in the Company’s market areas; secondary market conditions for loans and the Company’s ability to sell loans in the secondary market; results of examinations of our bank subsidiary, Riverview Community Bank by the Office of the Comptroller of the Currency and of the Company by the Board of Governors of the Federal Reserve System, or other regulatory authorities, including the possibility that any such regulatory authority may, among other things, require the Company to increase its reserve for loan losses, write-down assets, change Riverview Community Bank’s regulatory capital position or affect the Company’s ability to borrow funds or maintain or increase deposits, which could adversely affect its liquidity and earnings; the Company’s compliance with regulatory enforcement actions entered into with its banking regulators and the possibility that noncompliance could result in the imposition of additional enforcement actions and additional requirements or restrictions on its operations; legislative or regulatory changes that adversely affect the Company’s business including changes in regulatory policies and principles, or the interpretation of regulatory capital or other rules; the Company’s ability to attract and retain deposits; further increases in premiums for deposit insurance; the Company’s ability to control operating costs and expenses; the use of estimates in determining fair value of certain of the Company’s assets, which estimates may prove to be incorrect and result in significant declines in valuation; difficulties in reducing risks associated with the loans on the Company’s balance sheet; staffing fluctuations in response to product demand or the implementation of corporate strategies that affect the Company’s workforce and potential associated charges; computer systems on which the Company depends could fail or experience a security breach; the Company’s ability to retain key members of its senior management team; costs and effects of litigation, including settlements and judgments; the Company’s ability to implement its business strategies; the Company’s ability to successfully integrate any assets, liabilities, customers, systems, and management personnel it may acquire into its operations and the Company’s ability to realize related revenue synergies and cost savings within expected time frames and any goodwill charges related thereto; increased competitive pressures among financial services companies; changes in consumer spending, borrowing and savings habits; the availability of resources to address changes in laws, rules, or regulations or to respond to regulatory actions; the Company’s ability to pay dividends on its common stock and interest or principal payments on its junior subordinated debentures; adverse changes in the securities markets; inability of key third-party providers to perform their obligations to us; changes in accounting policies and practices, as may be adopted by the financial institution regulatory agencies or the Financial Accounting Standards Board, including additional guidance and interpretation on accounting issues and details of the implementation of new accounting methods; other economic, competitive, governmental, regulatory, and technological factors affecting the Company’s operations, pricing, products and services and the other risks described from time to time in our filings

with the Securities and Exchange Commission.

The Company cautions readers not to place undue reliance on any forward-looking statements. Moreover, you should treat these statements as speaking only as of the date they are made and based only on information then actually known to the Company. The Company does not undertake to revise any forward-looking statements to reflect the occurrence of anticipated or unanticipated events or circumstances after the date of such statements. These risks could cause our actual results for fiscal 2013 and beyond to differ materially from those expressed in any forward-looking statements by, or on behalf of, us, and could negatively affect the Company's financial condition and results of operations as well as its stock price performance.

## Part I. Financial Information

## Item 1. Financial Statements (Unaudited)

## RIVERVIEW BANCORP, INC. AND SUBSIDIARY

## CONSOLIDATED BALANCE SHEETS

JUNE 30, 2012 AND MARCH 31, 2012

| (In thousands, except share and per share data) (Unaudited)                                      | June 30,<br>2012  | March 31,<br>2012 |
|--|-------------------|-------------------|
| <b>ASSETS</b>  |                   |                   |
| Cash (including interest-earning accounts of \$58,539 and \$33,437)                              | \$ 71,362         | \$ 46,393         |
| Certificates of deposit held for investment  | 40,975            | 41,473            |
| Loans held for sale  | 100               | 480               |
| Investment securities held to maturity, at amortized cost (fair value of \$534 and \$542)        | 487               | 493               |
| Investment securities available for sale, at fair value (amortized cost of \$8,116 and \$8,123)  | 6,291             | 6,314             |
| Mortgage-backed securities held to maturity, at amortized cost (fair value of \$173 and \$177)   | 168               | 171               |
| Mortgage-backed securities available for sale, at fair value (amortized cost of \$787 and \$940) | 813               | 974               |
| Loans receivable (net of allowance for loan losses of \$20,972 and \$19,921)                     | 597,138           | 664,888           |
| Real estate and other personal property owned  | 22,074            | 18,731            |
| Prepaid expenses and other assets  | 4,550             | 6,362             |
| Accrued interest receivable  | 2,084             | 2,158             |
| Federal Home Loan Bank stock, at cost  | 7,350             | 7,350             |
| Premises and equipment, net  | 17,887            | 17,068            |
| Deferred income taxes, net   | 612               | 603               |
| Mortgage servicing rights, net   | 448               | 278               |
| Goodwill   | 25,572            | 25,572            |
| Core deposit intangible, net   | 118               | 137               |
| Bank owned life insurance  | 16,701            | 16,553            |
| <b>TOTAL ASSETS</b>  | <b>\$ 814,730</b> | <b>\$ 855,998</b> |

## LIABILITIES AND EQUITY

## LIABILITIES:

|  |            |            |
|--|------------|------------|
| Deposit accounts                                       | \$ 705,892 | \$ 744,455 |
| Accrued expenses and other liabilities                 | 8,675      | 9,398      |
| Advanced payments by borrowers for taxes and insurance | 605        | 800        |
| Junior subordinated debentures                         | 22,681     | 22,681     |
| Capital lease obligations                              | 2,495      | 2,513      |
| Total liabilities                                      | 740,348    | 779,847    |

## COMMITMENTS AND CONTINGENCIES (See Note 14)

## EQUITY:

Shareholders' equity

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|  |            |            |
|--|------------|------------|
| Serial preferred stock, \$.01 par value; 250,000 authorized,<br>issued and outstanding: none | -          | -          |
| Common stock, \$.01 par value; 50,000,000 authorized   |            |            |
| June 30, 2012 – 22,471,890 issued and outstanding  | 225        | 225        |
| March 31, 2012 – 22,471,890 issued and outstanding   |            |            |
| Additional paid-in capital   | 65,593     | 65,610     |
| Retained earnings  | 9,756      | 11,536     |
| Unearned shares issued to employee stock ownership trust                                     | (567)      | (593)      |
| Accumulated other comprehensive loss   | (1,187)    | (1,171)    |
| Total shareholders' equity   | 73,820     | 75,607     |
| Noncontrolling interest  | 562        | 544        |
| Total equity   | 74,382     | 76,151     |
| TOTAL LIABILITIES AND EQUITY   | \$ 814,730 | \$ 855,998 |

See notes to consolidated financial statements.



| RIVERVIEW BANCORP, INC. AND SUBSIDIARY<br>CONSOLIDATED STATEMENTS OF OPERATIONS<br>(In thousands, except share and per share data) (Unaudited) | Three Months Ended<br>June 30, |                |
|--|--------------------------------|----------------|
|  | 2012                           | 2011           |
| <b>INTEREST INCOME:</b>  |                                |                |
| Interest and fees on loans receivable  | \$9,045                        | \$10,280       |
| Interest on investment securities – taxable  | 53                             | 45             |
| Interest on investment securities – non-taxable  | 8                              | 12             |
| Interest on mortgage-backed securities   | 8                              | 16             |
| Other interest and dividends   | 129                            | 75             |
| Total interest and dividend income   | 9,243                          | 10,428         |
| <b>INTEREST EXPENSE:</b>   |                                |                |
| Interest on deposits   | 823                            | 1,230          |
| Interest on borrowings   | 349                            | 368            |
| Total interest expense   | 1,172                          | 1,598          |
| Net interest income  | 8,071                          | 8,830          |
| Less provision for loan losses   | 4,000                          | 1,550          |
| Net interest income after provision for loan losses  | 4,071                          | 7,280          |
| <b>NON-INTEREST INCOME:</b>  |                                |                |
| Fees and service charges   | 1,057                          | 1,042          |
| Asset management fees  | 604                            | 625            |
| Net gain on sale of loans held for sale  | 727                            | 23             |
| Bank owned life insurance  | 149                            | 151            |
| Other  | (97                            | ) 63           |
| Total non-interest income  | 2,440                          | 1,904          |
| <b>NON-INTEREST EXPENSE:</b>   |                                |                |
| Salaries and employee benefits   | 3,793                          | 4,511          |
| Occupancy and depreciation   | 1,234                          | 1,163          |
| Data processing  | 314                            | 288            |
| Amortization of core deposit intangible  | 19                             | 22             |
| Advertising and marketing expense  | 219                            | 245            |
| FDIC insurance premium   | 287                            | 273            |
| State and local taxes  | 148                            | 179            |
| Telecommunications   | 121                            | 107            |
| Professional fees  | 421                            | 339            |
| Real estate owned expenses   | 939                            | 430            |
| Other  | 781                            | 600            |
| Total non-interest expense   | 8,276                          | 8,157          |
| <b>INCOME (LOSS) BEFORE INCOME TAXES</b>   | <b>(1,765</b>                  | <b>) 1,027</b> |
| <b>PROVISION FOR INCOME TAXES</b>  | <b>15</b>                      | <b>313</b>     |
| <b>NET INCOME (LOSS)</b>   | <b>\$(1,780</b>                | <b>) \$714</b> |
| <b>Earnings (loss) per common share:</b>   |                                |                |
| Basic  | \$(0.08                        | ) \$0.03       |
| Diluted  | (0.08                          | ) 0.03         |

Weighted average number of shares outstanding:

|         |            |            |
|---------|------------|------------|
| Basic   | 22,333,329 | 22,308,696 |
| Diluted | 22,333,329 | 22,309,353 |

See notes to consolidated financial statements.

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RIVERVIEW BANCORP, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)  
FOR THE THREE MONTHS ENDED JUNE 30, 2012 AND 2011

(Dollars in thousands, except share data)

(Unaudited)

2012

2011

|   |            |        |
|---|------------|--------|
| Net income (loss)                                 | \$ (1,780) | \$ 714 |
| Other comprehensive income (loss):                |            |        |
| Unrealized holding gain (loss) on securities, net | (16)       | 139    |
| Noncontrolling interest                           | 18         | 16     |
| Total comprehensive income (loss)                 | \$ (1,778) | \$ 869 |

See notes to consolidated financial statements.

RIVERVIEW BANCORP, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF EQUITY  
FOR THE THREE MONTHS ENDED JUNE 30, 2012 AND 2011

| (In thousands,<br>except share<br>data)<br>(Unaudited)               | Common Stock |        | Additional         | Retained  | Unearned<br>Shares<br>Issued to<br>Employee<br>Stock<br>Ownership<br>Trust | Accumulated<br>Other | Comprehensive<br>Loss | Noncontrolling<br>Interest | Total      |
|--|--------------|--------|--------------------|-----------|--|----------------------|-----------------------|----------------------------|------------|
|  | Shares       | Amount | Paid-In<br>Capital | Earnings  |  |                      |                       |                            |            |
| Balance April<br>1, 2011   | 22,471,890   | \$ 225 | \$ 65,639          | \$ 43,193 |  | (\$ 696)             | (\$ 1,417)            | 465                        | \$ 107,409 |
| Net income   | -            | -      | -                  | 714       | -  | -                    | -                     | -                          | 714        |
| Stock option<br>expense  | -            | -      | 3                  | -         | -  | -                    | -                     | -                          | 3          |
| Earned ESOP<br>shares  | -            | -      | (8)                | -         | 26   | -                    | -                     | -                          | 18         |
| Unrealized<br>holding gain<br>on securities<br>available for<br>sale | -            | -      | -                  | -         | -  | -                    | 139                   | -                          | 139        |
| Noncontrolling<br>interest   | -            | -      | -                  | -         | -  | -                    | -                     | 16                         | 16         |
| Balance June<br>30, 2011   | 22,471,890   | \$ 225 | \$ 65,634          | \$ 43,907 |  | (\$ 670)             | (\$ 1,278)            | 481                        | \$ 108,299 |
| Balance April<br>1, 2012   | 22,471,890   | \$ 225 | \$ 65,610          | \$ 11,536 |  | (\$ 593)             | (\$ 1,171)            | 544                        | \$ 76,151  |
| Net loss   | -            | -      | -                  | (1,780)   | -  | -                    | -                     | -                          | (1,780)    |
| Stock option<br>expense  | -            | -      | 1                  | -         | -  | -                    | -                     | -                          | 1          |
| Earned ESOP<br>shares  | -            | -      | (18)               | -         | 26   | -                    | -                     | -                          | 8          |
| Unrealized<br>holding loss<br>on securities<br>available for<br>sale | -            | -      | -                  | -         | -  | -                    | (16)                  | -                          | (16)       |
| Noncontrolling<br>interest   | -            | -      | -                  | -         | -  | -                    | -                     | 18                         | 18         |

|              |               |        |           |          |         |           |        |        |
|--------------|---------------|--------|-----------|----------|---------|-----------|--------|--------|
| Balance June |               |        |           |          |         |           |        |        |
| 30, 2012     | 22,471,890 \$ | 225 \$ | 65,593 \$ | 9,756 \$ | (567)\$ | (1,187)\$ | 562 \$ | 74,382 |

See notes to consolidated financial statements.

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## RIVERVIEW BANCORP, INC. AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF CASH FLOWS  
FOR THE THREE MONTHS ENDED JUNE 30, 2012 AND 2011

| (In thousands) (Unaudited)   | 2012       | 2011    |
|--|------------|---------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>   |            |         |
| Net income (loss)  | \$ (1,780) | \$ 714  |
| Adjustments to reconcile net income to cash provided by operating activities:  |            |         |
| Depreciation and amortization  | 446        | 456     |
| Provision for loan losses  | 4,000      | 1,550   |
| Noncash expense related to ESOP  | 8          | 18      |
| Decrease in deferred loan origination fees, net of amortization  | (66)       | (12)    |
| Origination of loans held for sale   | (2,716)    | (818)   |
| Proceeds from sales of loans held for sale   | 3,375      | 808     |
| Stock based compensation expense   | 1          | 3       |
| Writedown of real estate owned   | 787        | 211     |
| Net gain on loans held for sale, sale of real estate owned, mortgage-backed securities, investment securities and premises and equipment | (563)      | (16)    |
| Income from bank owned life insurance  | (149)      | (151)   |
| Changes in assets and liabilities:   |            |         |
| Prepaid expenses and other assets  | 1,684      | (138)   |
| Accrued interest receivable  | 74         | 29      |
| Accrued expenses and other liabilities   | (682)      | (518)   |
| Net cash provided by operating activities  | 4,419      | 2,136   |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>   |            |         |
| Loan (originations) repayments, net  | 26,338     | (6,789) |
| Proceeds from sale of loans  | 31,394     | -       |
| Principal repayments on investment securities available for sale   | 6          | 21      |
| Principal repayments on investment securities held to maturity   | 6          | 7       |
| Principal repayments on mortgage-backed securities available for sale  | 153        | 235     |
| Principal repayments on mortgage-backed securities held to maturity  | 3          | 5       |
| Purchase of premises and equipment and capitalized software  | (1,180)    | (148)   |
| Purchase of certificates of deposits held for investment, net  | 498        | (3,975) |
| Capitalized improvements related to real estate owned  | -          | (207)   |
| Proceeds from sale of real estate owned and premises and equipment   | 2,108      | 929     |
| Net cash provided by (used in) investing activities  | 59,326     | (9,922) |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>  |            |         |
| Net increase (decrease) in deposit accounts  | (38,563)   | 26,329  |
| Principal payments under capital lease obligation  | (18)       | (11)    |
| Net decrease in advance payments by borrowers  | (195)      | (274)   |
| Net cash provided by (used in) financing activities  | (38,776)   | 26,044  |

|                           |           |           |
|---------------------------|-----------|-----------|
| NET INCREASE IN CASH      | 24,969    | 18,258    |
| CASH, BEGINNING OF PERIOD | 46,393    | 51,752    |
| CASH, END OF PERIOD       | \$ 71,362 | \$ 70,010 |

**SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:**

Cash paid during the period for:

|          |        |          |
|----------|--------|----------|
| Interest | \$ 834 | \$ 1,226 |
|----------|--------|----------|

**NONCASH INVESTING AND FINANCING ACTIVITIES:**

|  |          |        |
|--|----------|--------|
| Transfer of loans to real estate owned                 | \$ 8,490 | \$ 775 |
| Transfer of real estate owned to loans                 | 2,104    | 214    |
| Fair value adjustment to securities available for sale | (25)     | 210    |
| Income tax effect related to fair value adjustment     | 9        | (71)   |

See notes to consolidated financial statements.

RIVERVIEW BANCORP, INC. AND SUBSIDIARY  
Notes to Consolidated Financial Statements  
(Unaudited)

1. BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements were prepared in accordance with instructions for Quarterly Reports on Form 10-Q and, therefore, do not include all disclosures necessary for a complete presentation of financial condition, results of operations and cash flows in conformity with accounting principles generally accepted in the United States of America (“GAAP”). However, all adjustments that are, in the opinion of management, necessary for a fair presentation of the interim unaudited financial statements have been included. All such adjustments are of a normal recurring nature.

The unaudited consolidated financial statements should be read in conjunction with the audited financial statements included in the Riverview Bancorp, Inc. Annual Report on Form 10-K for the year ended March 31, 2012 (“2012 Form 10-K”). The results of operations for the three months ended June 30, 2012 are not necessarily indicative of the results, which may be expected for the fiscal year ending March 31, 2013. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

2. PRINCIPLES OF CONSOLIDATION

The accompanying consolidated financial statements include the accounts of Riverview Bancorp, Inc. (“Bancorp” or the “Company”); its wholly-owned subsidiary, Riverview Community Bank (“Bank”); the Bank’s wholly-owned subsidiary, Riverview Services, Inc.; and the Bank’s majority-owned subsidiary, Riverview Asset Management Corp. (“RAMCorp.”) All inter-company transactions and balances have been eliminated in consolidation.

3. STOCK PLANS AND STOCK-BASED COMPENSATION

In July 1998, shareholders of the Company approved the adoption of the 1998 Stock Option Plan (“1998 Plan”). The 1998 Plan was effective from October 1, 1998 and expired on October 1, 2008. Accordingly, no further option awards may be granted under the 1998 Plan; however, any awards granted prior to its expiration remain outstanding subject to their terms.

In July 2003, shareholders of the Company approved the adoption of the 2003 Stock Option Plan (“2003 Plan”). The 2003 Plan was effective July 2003 and will expire on the tenth anniversary of the effective date, unless terminated sooner by the Company’s Board of Directors (the “Board”). Under the 2003 Plan, the Company may grant both incentive and non-qualified stock options to purchase up to 458,554 shares of its common stock to officers, directors and employees. Each option granted under the 2003 Plan has an exercise price equal to the fair market value of the Company’s common stock on the date of grant, a maximum term of ten years and a vesting period from zero to five years. At June 30, 2012, there were options for 102,000 shares of the Company’s common stock available for future grant under the 2003 Plan.

The following table presents information on stock options outstanding for the periods shown.

Three Months Ended  
June 30, 2012



|   | Number<br>of<br>Shares |    | Weighted<br>Average<br>Exercise<br>Price |
|---|------------------------|----|--|
| B a l a n c e ,<br>beginning of<br>period | 440,500                | \$ | 8.87                                     |
| Grants                                    | -                      |    | -  |
| Forfeited                                 | -                      |    |  |
| Expired                                   | (20,000)               |    | 6.76                                     |
| Balance, end of<br>period                 | 420,500                | \$ | 8.97                                     |

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The following table presents information on stock options outstanding for the periods shown, less estimated forfeitures.

|   | Three Months<br>Ended<br>June 30, 2012 | Three Months<br>Ended<br>June 30, 2011 |
|---|--|--|
| Stock options fully vested and expected to vest:      |  |  |
| Number  | 419,950                                | 466,775                                |
| Weighted average exercise price                       | \$ 8.97                                | \$ 9.01                                |
| Aggregate intrinsic value (1)                         | \$ -                                   | \$ -                                   |
| Weighted average contractual term of options (years)  | 5.00                                   | 5.73                                   |
| Stock options fully vested and currently exercisable: |  |  |
| Number  | 413,900                                | 448,400                                |
| Weighted average exercise price                       | \$ 9.07                                | \$ 9.23                                |
| Aggregate intrinsic value (1)                         | \$ -                                   | \$ -                                   |
| Weighted average contractual term of options (years)  | 4.96                                   | 5.60                                   |

(1) The aggregate intrinsic value of a stock options in the table above represents the total pre-tax intrinsic value (the amount by which the current market value of the underlying stock exceeds the exercise price) that would have been received by the option holders had all option holders exercised. This amount changes based on changes in the market value of the Company's stock.

Stock-based compensation expense related to stock options for the three months ended June 30, 2012 and 2011 was \$1,000 and \$3,000, respectively. As of June 30, 2012, there was \$4,000 of unrecognized compensation expense related to unvested stock options, which will be recognized over the remaining vesting periods of the underlying stock options through December 2014.

The fair value of each stock option granted is estimated on the date of grant using the Black-Scholes based stock option valuation model. There were no stock options granted during the three months ended June 30, 2012.

#### 4. EARNINGS PER SHARE

Basic earnings per share ("EPS") is computed by dividing net income or loss applicable to common stock by the weighted average number of common shares outstanding during the period, without considering any dilutive items. Diluted EPS is computed by dividing net income or loss applicable to common stock by the weighted average number of common shares and common stock equivalents for items that are dilutive, net of shares assumed to be repurchased using the treasury stock method at the average share price for the Company's common stock during the period. Common stock equivalents arise from assumed exercise of outstanding stock options. Shares owned by the Company's Employee Stock Ownership Plan ("ESOP") that have not been allocated are not considered to be outstanding for the purpose of computing earnings per share. For the three months ended June 30, 2012 and 2011, stock options for 428,000 and 468,000 shares, respectively, of common stock were excluded in computing diluted EPS because they were antidilutive.

Three Months Ended

|   | June 30,       |            |
|---|----------------|------------|
|   | 2012           | 2011       |
| Basic EPS computation:  |                |            |
| Numerator-net income (loss)                                     | \$ (1,780,000) | \$ 714,000 |
| Denominator-weighted average common shares outstanding          | 22,333,329     | 22,308,696 |
| Basic EPS   | \$ (0.08)      | \$ 0.03    |
| Diluted EPS computation:  |                |            |
| Numerator-net income (loss)                                     | \$ (1,780,000) | \$ 714,000 |
| Denominator-weighted average common shares outstanding          | 22,333,329     | 22,308,696 |
| Effect of dilutive stock options                                | -              | 657        |
| Weighted average common shares and common stock equivalents (1) | 22,333,329     | 22,309,353 |
| Diluted EPS   | \$ (0.08)      | \$ 0.03    |

(1) For the three months ended June 30, 2012, the Company recognized a net loss and therefore all outstanding stock options were excluded from the calculation of diluted earnings per share because they were antidilutive.

## 5. INVESTMENT SECURITIES

The amortized cost and fair value of investment securities held to maturity consisted of the following (in thousands):

|                 | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Estimated<br>Fair Value |
|-----------------|-------------------|------------------------------|-------------------------------|-------------------------|
| June 30, 2012   |                   |                              |                               |                         |
| Municipal bonds | \$ 487            | \$ 47                        | \$ -                          | \$ 534                  |
| March 31, 2012  |                   |                              |                               |                         |
| Municipal bonds | \$ 493            | \$ 49                        | \$ -                          | \$ 542                  |

The contractual maturities of investment securities held to maturity are as follows (in thousands):

|  | Amortized<br>Cost | Estimated<br>Fair<br>Value |
|--|-------------------|----------------------------|
| June 30, 2012                          |                   |                            |
| Due in one year or less                | \$ -              | \$ -                       |
| Due after one year through five years  | -                 | -                          |
| Due after five years through ten years | 487               | 534                        |
| Due after ten years                    | -                 | -                          |
| Total                                  | \$ 487            | \$ 534                     |

The amortized cost and approximate fair value of investment securities available for sale consisted of the following (in thousands):

|                   | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Estimated<br>Fair<br>Value |
|-------------------|-------------------|------------------------------|-------------------------------|----------------------------|
| June 30, 2012     |                   |                              |                               |                            |
| Trust preferred   | \$ 2,974          | \$ -                         | \$ (1,847)                    | \$ 1,127                   |
| Agency securities | 5,000             | 22                           | -                             | 5,022                      |
| Municipal bonds   | 142               | -                            | -                             | 142                        |
| Total             | \$ 8,116          | \$ 22                        | \$ (1,847)                    | \$ 6,291                   |
| March 31, 2012    |                   |                              |                               |                            |
| Trust preferred   | \$ 2,974          | \$ -                         | \$ (1,808)                    | \$ 1,166                   |
| Agency securities | 5,000             | -                            | (1)                           | 4,999                      |
| Municipal bonds   | 149               | -                            | -                             | 149                        |
| Total             | \$ 8,123          | \$ -                         | \$ (1,809)                    | \$ 6,314                   |

The contractual maturities of investment securities available for sale are as follows (in thousands):

|                                       | Amortized<br>Cost | Estimated<br>Fair<br>Value |
|---------------------------------------|-------------------|----------------------------|
| June 30, 2012                         |                   |                            |
| Due in one year or less               | \$ -              | \$ -                       |
| Due after one year through five years | 5,000             | 5,022                      |

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|  |                 |                 |
|--|-----------------|-----------------|
| Due after five years through ten years | -               | -               |
| Due after ten years                    | 3,116           | 1,269           |
| <b>Total</b>                           | <b>\$ 8,116</b> | <b>\$ 6,291</b> |

The fair value of temporarily impaired securities, the amount of unrealized losses and the length of time these unrealized losses existed are as follows (in thousands):

|                 | Less than 12 months |                   | 12 months or longer |                   | Total      |                   |
|-----------------|---------------------|-------------------|---------------------|-------------------|------------|-------------------|
|                 | Fair Value          | Unrealized Losses | Fair Value          | Unrealized Losses | Fair Value | Unrealized Losses |
| June 30, 2012   |                     |                   |                     |                   |            |                   |
| Trust preferred | \$ -                | \$ -              | \$ 1,127            | \$ (1,847)        | \$ 1,127   | \$ (1,847)        |

March 31, 2012

|                   |                 |               |                 |                   |                 |                   |
|-------------------|-----------------|---------------|-----------------|-------------------|-----------------|-------------------|
| Trust preferred   | \$ -            | \$ -          | \$ 1,166        | \$ (1,808)        | \$ 1,166        | \$ (1,808)        |
| Agency securities | 4,999           | (1)           | -               | -                 | 4,999           | (1)               |
| <b>Total</b>      | <b>\$ 4,999</b> | <b>\$ (1)</b> | <b>\$ 1,166</b> | <b>\$ (1,808)</b> | <b>\$ 6,165</b> | <b>\$ (1,809)</b> |

At June 30, 2012, the Company had a single collateralized debt obligation which is secured by trust preferred securities issued by 19 other holding companies. The Company holds the mezzanine tranche of this security. Four of the issuers in this pool have defaulted (representing 38% of the remaining collateral), and six other issuers are currently in deferral (27% of the remaining collateral). The Company has estimated an expected default rate of 45% for this security. The expected default rate was estimated based primarily on an analysis of the financial condition of the underlying banks. The Company estimates that a default rate of 46% would trigger additional other than temporary impairment (“OTTI”) of this security. The Company utilized a discount rate of 22% to estimate the fair value of this security. There was no excess subordination on this security.

During the three months ended June 30, 2012, the Company determined that there was no additional OTTI charge on the above pooled trust preferred security. The Company does not intend to sell this security and it is not more likely than not that the Company will be required to sell the security before the anticipated recovery of the remaining amortized cost basis.

To determine the component of gross OTTI related to credit losses, the Company compared the amortized cost basis of the OTTI security to the present value of the revised expected cash flows, discounted using the current pre-impairment yield. The revised expected cash flow estimates are based primarily on an analysis of default rates, prepayment speeds and third-party analytical reports. Significant judgment of management is required in this analysis that includes, but is not limited to, assumptions regarding the ultimate collectibility of principal and interest on the underlying collateral.

The Company realized no gains or losses on sales of investment securities for the three months ended June 30, 2012 and 2011. There were no investment securities pledged as collateral by the Bank at June 30, 2012 and March 31, 2012.

## 6. MORTGAGE-BACKED SECURITIES

Mortgage-backed securities held to maturity consisted of the following (in thousands):

|                                  | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Estimated<br>Fair<br>Value |
|----------------------------------|-------------------|------------------------------|-------------------------------|----------------------------|
| <b>June 30, 2012</b>             |                   |                              |                               |                            |
| FHLMC mortgage-backed securities | \$ 68             | \$ 3                         | \$ -                          | \$ 71                      |
| FNMA mortgage-backed securities  | 100               | 2                            | -                             | 102                        |
| <b>Total</b>                     | <b>\$ 168</b>     | <b>\$ 5</b>                  | <b>\$ -</b>                   | <b>\$ 173</b>              |
| <b>March 31, 2012</b>            |                   |                              |                               |                            |
| FHLMC mortgage-backed securities | \$ 69             | \$ 4                         | \$ -                          | \$ 73                      |
| FNMA mortgage-backed securities  | 102               | 2                            | -                             | 104                        |
| <b>Total</b>                     | <b>\$ 171</b>     | <b>\$ 6</b>                  | <b>\$ -</b>                   | <b>\$ 177</b>              |

The contractual maturities of mortgage-backed securities classified as held to maturity are as follows (in thousands):

|               | Amortized<br>Cost | Estimated<br>Fair<br>Value |
|---------------|-------------------|----------------------------|
| June 30, 2012 |                   |                            |

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|  |    |     |    |     |
|--|----|-----|----|-----|
| Due in one year or less                | \$ | -   | \$ | -   |
| Due after one year through five years  |    | 3   |    | 3   |
| Due after five years through ten years |    | -   |    | -   |
| Due after ten years                    |    | 165 |    | 170 |
| Total                                  | \$ | 168 | \$ | 173 |

Mortgage-backed securities held to maturity with an amortized cost of \$67,000 and \$69,000 and a fair value of \$69,000 and \$71,000 at June 30, 2012 and March 31, 2012, respectively, were pledged as collateral for governmental public funds held by the Bank.

Mortgage-backed securities available for sale consisted of the following (in thousands):

|  | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Estimated<br>Fair<br>Value |
|--|-------------------|------------------------------|-------------------------------|----------------------------|
| June 30, 2012                            |                   |                              |                               |                            |
| Real estate mortgage investment conduits | \$ 296            | \$ 8                         | \$ -                          | \$ 304                     |
| FHLMC mortgage-backed securities         | 484               | 18                           | -                             | 502                        |
| FNMA mortgage-backed securities          | 7                 | -                            | -                             | 7                          |
| Total                                    | \$ 787            | \$ 26                        | \$ -                          | \$ 813                     |
| March 31, 2012                           |                   |                              |                               |                            |
| Real estate mortgage investment conduits | \$ 319            | \$ 10                        | \$ -                          | \$ 329                     |
| FHLMC mortgage-backed securities         | 613               | 23                           | -                             | 636                        |
| FNMA mortgage-backed securities          | 8                 | 1                            | -                             | 9                          |
| Total                                    | \$ 940            | \$ 34                        | \$ -                          | \$ 974                     |

The contractual maturities of mortgage-backed securities available for sale are as follows (in thousands):

| June 30, 2012                          | Amortized<br>Cost | Estimated<br>Fair<br>Value |
|--|-------------------|----------------------------|
| Due in one year or less                | \$ -              | \$ -                       |
| Due after one year through five years  | 574               | 595                        |
| Due after five years through ten years | -                 | -                          |
| Due after ten years                    | 213               | 218                        |
| Total                                  | \$ 787            | \$ 813                     |

Expected maturities of mortgage-backed securities will differ from contractual maturities because borrowers may have the right to prepay obligations with or without prepayment penalties.

Mortgage-backed securities available for sale with an amortized cost of \$639,000 and \$744,000 and a fair value of \$663,000 and \$776,000 at June 30, 2012 and March 31, 2012, respectively, were pledged as collateral for government public funds held by the Bank. The real estate mortgage investment conduits consist of Federal Home Loan Mortgage Corporation (FHLMC) and Federal National Mortgage Association (FNMA) securities.

## 7. LOANS RECEIVABLE

Loans receivable, excluding loans held for sale, consisted of the following (in thousands):

|                                    | June 30,<br>2012 | March<br>31, 2012 |
|------------------------------------|------------------|-------------------|
| <b>Commercial and construction</b> |                  |                   |
| Commercial business                | \$ 79,795        | \$ 87,238         |
| Other real estate mortgage         | 415,320          | 434,763           |
| Real estate construction           | 15,447           | 25,791            |
| Total commercial and construction  | 510,562          | 547,792           |
| <b>Consumer</b>                    |                  |                   |
| Real estate one-to-four family     | 105,298          | 134,975           |
| Other installment                  | 2,250            | 2,042             |
| Total consumer                     | 107,548          | 137,017           |
| Total loans                        | 618,110          | 684,809           |
| Less: Allowance for loan losses    | 20,972           | 19,921            |
| Loans receivable, net              | \$ 597,138       | \$ 664,888        |

The Company considers its loan portfolio to have very little exposure to sub-prime mortgage loans since the Company has not historically engaged in this type of lending. At June 30, 2012, loans carried at \$478.9 million were pledged as collateral to the FHLB and FRB for borrowing agreements.

Most of the Bank's business activity is with customers located in the states of Washington and Oregon. Loans and extensions of credit outstanding at one time to one borrower are generally limited by federal regulation to 15% of the



Bank's shareholders' equity, excluding accumulated other comprehensive loss. As of June 30, 2012 and March 31, 2012, the Bank had no loans to any one borrower in excess of the regulatory limit.

8. ALLOWANCE FOR LOAN LOSSES

Allowance for loan loss: The allowance for loan losses is maintained at a level sufficient to provide for probable loan losses based on evaluating known and inherent risks in the loan portfolio. The allowance is provided based upon the Company's ongoing quarterly assessment of the pertinent factors underlying the quality of the loan portfolio. These factors include changes in the size and composition of the loan portfolio, delinquency levels, actual loan loss experience, current economic conditions and detailed analysis of individual loans for which full collectability may not be assured. The detailed analysis includes techniques to estimate the fair value of loan collateral and the existence of potential alternative sources of repayment. The allowance consists of specific, general and unallocated components. The specific component relates to loans that are considered impaired. For loans that are classified as impaired, an allowance is established when the discounted cash flows, or collateral value or observable market price, of the impaired loan is lower than the carrying value of that loan. The general component covers non-impaired loans based on the Company's risk rating system and historical loss experience adjusted for qualitative factors. An unallocated component is maintained to cover uncertainties that the Company believes have resulted in losses that have not yet been allocated to specific elements of the general component. Such factors include uncertainties in economic conditions and in identifying triggering events that directly correlate to subsequent loss rates, changes in appraised value of underlying collateral, risk factors that have not yet manifested themselves in loss allocation factors and historical loss experience data that may not precisely correspond to the current portfolio or economic conditions. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio. The

appropriate allowance level is estimated based upon factors and trends identified by the Company at the time the consolidated financial statements are prepared.

Commercial business, commercial real estate, multi-family, construction and land acquisition and development loans are considered to have a higher degree of credit risk than one-to-four family residential loans, and tend to be more vulnerable to adverse conditions in the real estate market and deteriorating economic conditions. While the Company believes the estimates and assumptions used in its determination of the allowance are reasonable, there can be no assurance that such estimates and assumptions will not be proven incorrect in the future, that the actual amount of future provisions will not exceed the amount of past provisions, or that any increased provisions that may be required will not adversely impact our financial condition and results of operations. In addition, bank regulators periodically review the Company's allowance and may require the Company to increase its provision for loan losses or recognize additional loan charge-offs. An increase in the Company's allowance for loan losses or loan charge-offs as required by these regulatory authorities may have a material adverse effect on the Company's financial condition and results of operations.

Management's evaluation of the allowance for loan losses is based on ongoing, quarterly assessments of the known and inherent risks in the loan portfolio. Loss factors are based on the Company's historical loss experience with additional consideration and adjustments made for changes in economic conditions, changes in the amount and composition of the loan portfolio, delinquency rates, changes in collateral values, seasoning of the loan portfolio, duration of current business cycle, a detailed analysis of impaired loans and other factors as deemed appropriate. These factors are evaluated on a quarterly basis. Loss rates used by the Company are affected as changes in these factors increase or decrease from quarter to quarter. The Company also considers bank regulatory examination results and findings of internal credit examiners in its quarterly evaluation of the allowance for loan losses. Management's recent analysis of the allowance has placed greater emphasis on the Company's construction and land development loan portfolios and the effect of various factors such as geographic and loan type concentrations. The Company has focused on managing these portfolios in an attempt to minimize the effects of declining home values and slower home sales in its market areas.

The following tables present a reconciliation of the allowance for loan losses (in thousands):

| Three months ended June 30, 2012 | Commercial Business | Commercial Real Estate | Land     | Multi-Family | Real Estate Construction | Consumer | Unallocated | Total     |
|----------------------------------|---------------------|------------------------|----------|--------------|--------------------------|----------|-------------|-----------|
| Beginning balance                | \$ 2,688            | \$ 5,599               | \$ 4,906 | \$ 1,121     | \$ 412                   | \$ 3,274 | \$ 1,921    | \$ 19,921 |
| Provision for loan losses        | 480                 | 2,957                  | (105)    | 208          | 142                      | 201      | 117         | 4,000     |
| Charge-offs                      | (624)               | (934)                  | (874)    | (384)        | (75)                     | (156)    | -           | (3,047)   |
| Recoveries                       | 32                  | -                      | 31       | -            | 1                        | 34       | -           | 98        |
| Ending balance                   | \$ 2,576            | \$ 7,622               | \$ 3,958 | \$ 945       | \$ 480                   | \$ 3,353 | \$ 2,038    | \$ 20,972 |

Three months ended June 30, 2011

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|                           |          |          |          |          |        |          |          |           |
|---------------------------|----------|----------|----------|----------|--------|----------|----------|-----------|
| Beginning balance         | \$ 1,822 | \$ 4,744 | \$ 2,003 | \$ 2,172 | \$ 820 | \$ 1,339 | \$ 2,068 | \$ 14,968 |
| Provision for loan losses | 464      | (172)    | 1,804    | (9)      | (21)   | 222      |          | 1,550     |
| Charge-offs               | (453)    | -        | -        | -        | -      | (15)     | -        | (468)     |
| Recoveries                | 8        | -        | -        | -        | -      | 1        | -        | 9         |
| Ending balance            | \$ 1,841 | \$ 4,572 | \$ 3,807 | \$ 2,163 | \$ 799 | \$ 1,547 | \$ 1,330 | \$ 16,059 |

The following tables present an analysis of loans receivable and allowance for loan losses, which were evaluated individually and collectively for impairment at the dates indicated (in thousands):

|                          | Allowance for loan losses             |                                       |           | Recorded investment in loans          |                                       |            |
|--------------------------|---------------------------------------|---------------------------------------|-----------|---------------------------------------|---------------------------------------|------------|
|                          | Individually Evaluated for Impairment | Collectively Evaluated for Impairment | Total     | Individually Evaluated for Impairment | Collectively Evaluated for Impairment | Total      |
| June 30, 2012            |                                       |                                       |           |                                       |                                       |            |
| Commercial business      | \$ 127                                | \$ 2,449                              | \$ 2,576  | \$ 5,017                              | \$ 74,778                             | \$ 79,795  |
| Commercial real estate   | 681                                   | 6,941                                 | 7,622     | 23,163                                | 323,077                               | 346,240    |
| Land                     | 76                                    | 3,882                                 | 3,958     | 6,059                                 | 23,072                                | 29,131     |
| Multi-family             | 20                                    | 925                                   | 945       | 10,437                                | 29,512                                | 39,949     |
| Real estate construction | 25                                    | 455                                   | 480       | 1,871                                 | 13,576                                | 15,447     |
| Consumer                 | 475                                   | 2,878                                 | 3,353     | 5,143                                 | 102,405                               | 107,548    |
| Unallocated              | -                                     | 2,038                                 | 2,038     | -                                     | -                                     | -          |
| Total                    | \$ 1,404                              | \$ 19,568                             | \$ 20,972 | \$ 51,690                             | \$ 566,420                            | \$ 618,110 |

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|                          | Allowance for loan losses                      |  |           | Recorded investment in loans                   |  |            |
|--------------------------|--|--|-----------|--|--|------------|
|                          | Individually<br>Evaluated<br>for<br>Impairment | Collectively<br>Evaluated<br>for<br>Impairment | Total     | Individually<br>Evaluated<br>for<br>Impairment | Collectively<br>Evaluated<br>for<br>Impairment | Total      |
| March 31, 2012           |  |  |           |  |  |            |
| Commercial business      | \$ 73  | \$ 2,615                                       | \$ 2,688  | \$ 7,818                                       | \$ 79,420                                      | \$ 87,238  |
| Commercial real estate   | 686  | 4,913  | 5,599     | 22,824   | 330,256  | 353,080    |
| Land                     | 624  | 4,282  | 4,906     | 14,226   | 24,662   | 38,888     |
| Multi-family             | 4  | 1,117  | 1,121     | 8,265  | 34,530   | 42,795     |
| Real estate construction | 18   | 394  | 412       | 7,613  | 18,178   | 25,791     |
| Consumer                 | 197  | 3,077  | 3,274     | 4,967  | 132,050  | 137,017    |
| Unallocated              | -  | 1,921  | 1,921     | -  | -  | -          |
| Total                    | \$ 1,602                                       | \$ 18,319                                      | \$ 19,921 | \$ 65,713                                      | \$ 619,096                                     | \$ 684,809 |

Non-accrual loans: Loans are reviewed regularly and it is the Company's general policy that a loan is past due when it is 30 days to 89 days delinquent. In general, when a loan is 90 days delinquent or when collection of principal or interest appears doubtful, it is placed on non-accrual status, at which time the accrual of interest ceases and a reserve for unrecoverable accrued interest is established and charged against operations. Payments received on non-accrual loans are applied to reduce the outstanding principal balance on a cash-basis method. As a general practice, a loan is not removed from non-accrual status until all delinquent principal, interest and late fees have been brought current and the borrower has demonstrated a history of performance based upon the contractual terms of the note. Interest income foregone on non-accrual loans was \$470,000 and \$281,000 during the three months ended June 30, 2012 and 2011, respectively.

The following tables present an analysis of past due loans at the dates indicated (in thousands):

|                          | 30-89<br>Days<br>Past<br>Due | 90 Days<br>and<br>Greater<br>(Non-<br>Accrual) | Total<br>Past<br>Due | Current    | Total<br>Loans<br>Receivable | Recorded<br>Investment<br>><br>90 Days<br>and<br>Accruing |
|--------------------------|------------------------------|--|----------------------|------------|------------------------------|---|
|                          |                              |  |                      |            |                              |   |
| June 30, 2012            |                              |  |                      |            |                              |   |
| Commercial business      | \$ 482                       | \$ 2,136                                       | \$ 2,618             | \$ 77,177  | \$ 79,795                    | \$ -  |
| Commercial real estate   | 5,468                        | 16,701   | 22,169               | 324,071    | 346,240                      | -   |
| Land                     | -                            | 4,184  | 4,184                | 24,947     | 29,131                       | -   |
| Multi-family             | -                            | 7,207  | 7,207                | 32,742     | 39,949                       | -   |
| Real estate construction | -                            | 2,014  | 2,014                | 13,433     | 15,447                       | -   |
| Consumer                 | 2,037                        | 4,540  | 6,577                | 100,971    | 107,548                      | -   |
| Total                    | \$ 7,987                     | \$ 36,782                                      | \$ 44,769            | \$ 573,341 | \$ 618,110                   | \$ -  |

March 31, 2012

|                          |          |           |           |            |            |   |
|--------------------------|----------|-----------|-----------|------------|------------|---|
| Commercial business      | \$ 535   | \$ 3,930  | \$ 4,465  | \$ 82,773  | \$ 87,238  | - |
| Commercial real estate   | 5,733    | 13,950    | 19,683    | 333,397    | 353,080    | - |
| Land                     | 128      | 12,985    | 13,113    | 25,775     | 38,888     | - |
| Multi-family Real estate | -        | 1,627     | 1,627     | 41,168     | 42,795     | - |
| construction             | -        | 7,756     | 7,756     | 18,035     | 25,791     | - |
| Consumer                 | 2,453    | 3,915     | 6,368     | 130,649    | 137,017    | - |
| Total                    | \$ 8,849 | \$ 44,163 | \$ 53,012 | \$ 631,797 | \$ 684,809 | - |

Credit quality indicators: The Company monitors credit risk in its loan portfolio using a risk rating system for all commercial (non-consumer) loans. The risk rating system is a measure of the credit risk of the borrower based on their historical, current and anticipated financial characteristics. The Company assigns a risk rating to each commercial loan at origination and subsequently updates these ratings, as necessary, so the risk rating continues to reflect the appropriate risk characteristics of the loan. Application of appropriate risk ratings is key to management of the loan portfolio risk. In arriving at the rating, the Company considers the following factors: delinquency, payment history, quality of management, liquidity, leverage, earning trends, alternative funding sources, geographic risk, industry risk, cash flow adequacy, account practices, asset protection and extraordinary risks. Consumer loans, including custom construction loans, are not assigned a risk rating but rather are grouped into homogeneous pools with similar risk characteristics. When a consumer loan is delinquent 90 days it is placed on non-accrual status and assigned a substandard risk rating. Loss factors are assigned to each risk rating and homogeneous pool based on historical loss experience for similar loans. This historical loss experience is adjusted for qualitative factors that are likely to cause the estimated credit losses to differ from the Company's historical loss experience. The Company uses these loss factors to estimate the general component of its allowance for loan losses.

Pass - These loans have risk rating between 1 and 4 and are to borrowers that meet normal credit standards. Any deficiencies in satisfactory asset quality, liquidity, debt servicing capacity and coverage are offset by strengths in other

areas. The borrower currently has the capacity to perform according to the loan terms. Any concerns about risk factors such as stability of margins, stability of cash flows, liquidity, dependence on a single product/supplier/customer, depth of management, etc., are offset by strength in other areas. Typically, the operating assets of the company and/or real estate will secure these loans. Management of borrowers of loans with this rating is considered competent. The borrower has the ability to repay the debt in the normal course of business.

Watch – These loans have a risk rating of 5 and would typically have many of the attributes of loans in the pass rating. However, there would typically be some reason for additional management oversight, such as recent financial setbacks, deteriorating financial position, industry concerns and failure to perform on other borrowing obligations. Loans with this rating are to be monitored closely in an effort to correct deficiencies.

Special mention – These loans have a risk rating of 6 and are currently protected but have the potential to deteriorate to a “Substandard” rating. The borrower’s financial performance may be inconsistent or below forecast, creating the possibility of liquidity problems and shrinking debt service coverage. The borrower may have a short track record and little depth of management. Other typical characteristics include inadequate current financial information, marginal capitalization, and susceptibility to negative industry trends. The primary source of repayment is still viable but there is increasing reliance on collateral or guarantor support.

Substandard – These loans have a risk rating of 7 and are rated in accordance with regulatory guidelines, for which the accrual of interest may or may not be discontinued. By definition under regulatory guidelines, a “Substandard” loan has defined weaknesses which make payment default or principal exposure likely, but not yet certain. Such loans are apt to be dependent upon collateral liquidation, a secondary source of repayment, or an event outside of the normal course of business.

Doubtful - These loans have a risk rating of 8 and are rated in accordance with regulatory guidelines. Such loans are placed on non-accrual status and may be dependent upon collateral having a value that is difficult to determine or upon some near-term event which lacks certainty.

Loss - These loans have a risk rating of 9 and are rated in accordance with regulatory guidelines. Such loans are to be charged-off or charged-down when payment is acknowledged to be uncertain or when the timing or value of payments cannot be determined. “Loss” is not intended to imply that the loan or some portion of it will never be paid, nor does it in any way imply that there has been a forgiveness of debt.

The following tables present an analysis of credit quality indicators at the dates indicated (dollars in thousands):

|                          | June 30, 2012               |                      | March 31, 2012              |                      |
|--------------------------|-----------------------------|----------------------|-----------------------------|----------------------|
|                          | Weighted-Average Risk Grade | Classified Loans (2) | Weighted-Average Risk Grade | Classified Loans (2) |
| Commercial business      | 3.90                        | \$ 10,132            | 3.97                        | \$ 13,456            |
| Commercial real estate   | 4.05                        | 50,771               | 3.88                        | 35,077               |
| Land                     | 4.89                        | 6,370                | 5.60                        | 17,560               |
| Multi-family Real estate | 4.22                        | 10,436               | 4.06                        | 8,265                |
| construction             | 3.80                        | 2,014                | 4.51                        | 7,756                |
| Consumer (1)             | 7.00                        | 4,540                | 7.00                        | 3,915                |
| Total                    | 4.10                        | \$ 84,263            | 4.08                        | \$ 86,029            |

|                        |    |         |    |         |
|------------------------|----|---------|----|---------|
| Total loans risk rated | \$ | 514,879 | \$ | 550,174 |
|------------------------|----|---------|----|---------|

(1) Consumer loans are primarily evaluated on a homogenous pool level and generally not individually risk rated unless certain factors are met.

(2) Classified loans include loans under the credit quality indicator categories of substandard, doubtful and loss.

Impaired loans: A loan is considered impaired when it is probable that the Company will be unable to collect all amounts (principal and interest) due according to the contractual terms of the loan agreement. Typically, factors used in determining if a loan is impaired are, but not limited to, whether the loan is 90 days or more delinquent, internally designated as substandard, on non-accrual status or trouble debt restructures ("TDRs"). The majority of the Company's impaired loans are considered collateral dependent. When a loan is considered collateral dependent impairment is measured using the estimated value of the underlying collateral, less any prior liens, and when applicable, less estimated selling costs. For impaired loans that are not collateral dependent impairment is measured using the present value of expected future cash flows, discounted at the loan's original effective interest rate. When the net realizable value of the impaired loan is less than the recorded investment in the loan (including accrued interest, net deferred loan fees or costs, and unamortized premium or discount), an impairment is recognized by adjusting an allocation of the allowance for loan losses. Subsequent to the initial allocation of allowance to the individual loan, the Company may conclude that it is appropriate to record a charge-off of the impaired portion of the loan. When a charge-off is recorded the loan balance is reduced and the specific

allowance is eliminated. Generally, when a collateral dependent loan is initially measured for impairment and has not had an appraisal performed in the last three months, the Company obtains an updated market valuation. Thereafter, the Company obtains an updated market valuation of the impaired loan on an annual basis. The valuation may occur more frequently if the Company determines that there is an indication that the market value of impaired loan may have declined.

The following tables present an analysis of impaired loans at the dates indicated (in thousands):

| June 30, 2012               | Recorded<br>Investment<br>with<br>No Specific<br>Valuation<br>Allowance | Recorded<br>Investment<br>with<br>Specific<br>Valuation<br>Allowance | Total<br>Recorded<br>Investment | Unpaid<br>Principal<br>Balance | Related<br>Specific<br>Valuation<br>Allowance | Average<br>Recorded<br>Investment |
|-----------------------------|---|--|---------------------------------|--------------------------------|---|-----------------------------------|
| Commercial<br>business      | \$ 4,033  | \$ 984   | \$ 5,017                        | \$ 5,586                       | \$ 127  | \$ 6,417                          |
| Commercial<br>real estate   | 11,005  | 12,158   | 23,163                          | 25,929                         | 681   | 22,994                            |
| Land                        | 3,900   | 2,159  | 6,059                           | 6,480                          | 76  | 10,143                            |
| Multi-family<br>Real estate | 9,999   | 438  | 10,437                          | 11,408                         | 20  | 9,351                             |
| construction                | 1,267   | 604  | 1,871                           | 5,220                          | 25  | 4,742                             |
| Consumer                    | 1,740   | 3,403  | 5,143                           | 5,741                          | 475   | 5,055                             |
| Total                       | \$ 31,944   | \$ 19,746  | \$ 51,690                       | \$ 60,364                      | \$ 1,404                                      | \$ 58,702                         |

March 31,  
2012

|                             |           |           |           |           |          |           |
|-----------------------------|-----------|-----------|-----------|-----------|----------|-----------|
| Commercial<br>business      | \$ 4,790  | \$ 3,028  | \$ 7,818  | \$ 10,477 | \$ 73    | \$ 6,400  |
| Commercial<br>real estate   | 12,704    | 10,120    | 22,824    | 25,359    | 686      | 17,102    |
| Land                        | 10,365    | 3,861     | 14,226    | 17,989    | 624      | 13,339    |
| Multi-family<br>Real estate | 7,825     | 440       | 8,265     | 9,189     | 4        | 8,254     |
| construction                | 7,009     | 604       | 7,613     | 13,796    | 18       | 6,700     |
| Consumer                    | 2,842     | 2,125     | 4,967     | 6,880     | 197      | 1,584     |
| Total                       | \$ 45,535 | \$ 20,178 | \$ 65,713 | \$ 83,690 | \$ 1,602 | \$ 53,379 |

The related amount of interest income recognized on loans that were impaired was \$243,000 and \$291,000 during the three months ended June 30, 2012 and 2011, respectively.

The following table presents newly restructured loans that occurred during the three months ended June 30, 2012 and 2011:

| (Dollars in<br>Thousands) | Number<br>of<br>Contracts | June 30, 2012                       |                                      | Number<br>of<br>Contracts | June 30, 2011                       |                                      |
|---------------------------|---------------------------|-------------------------------------|--------------------------------------|---------------------------|-------------------------------------|--------------------------------------|
|                           |                           | Pre-<br>Modification<br>Outstanding | Post-<br>Modification<br>Outstanding |                           | Pre-<br>Modification<br>Outstanding | Post-<br>Modification<br>Outstanding |



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|                               |   | Recorded<br>Investment |    | Recorded<br>Investment |   | Recorded<br>Investment |    | Recorded<br>Investment |
|-------------------------------|---|------------------------|----|------------------------|---|------------------------|----|------------------------|
| Commercial<br>business        | 1 | \$ 301                 | \$ | 301                    | 1 | \$ 501                 | \$ | 500                    |
| Commercial<br>real estate (1) | 2 | 1,973                  |    | 1,649                  | - | -                      |    | -                      |
| Land (1)                      | 3 | 2,340                  |    | 1,964                  | - | -                      |    | -                      |
| Multi-family<br>(1)           | 1 | 3,278                  |    | 3,201                  | - | -                      |    | -                      |
| Consumer                      | 2 | 1,971                  |    | 1,945                  | - | -                      |    | -                      |
| Total                         | 9 | \$ 9,863               | \$ | 9,060                  | 1 | \$ 501                 | \$ | 500                    |

(1) Original loan was a \$5.0 million real estate construction loan restructured into one \$3.3 million multi-family, one \$875,000 commercial real estate and one \$800,000 land loan based upon collateral securing the restricted loans.

Trouble debt restructures (“TDRs”) are loans where the Company, for economic or legal reasons related to the borrower's financial condition, has granted a concession to the borrower that it would otherwise not consider. A TDR typically involves a modification of terms such as a reduction of the stated interest rate or face amount of the loan, a reduction of accrued interest, or an extension of the maturity date(s) at a stated interest rate lower than the current market rate for a new loan with similar risk.

TDRs are considered impaired loans and as such, when a loan is deemed to be impaired, the amount of the impairment is measured using discounted cash flows using the original note rate, except when the loan is collateral dependent. In these cases, the current fair value of the collateral, less selling costs is used. Impairment is recognized as a specific component within the allowance for loan losses if the value of the impaired loan is less than the recorded investment in the loan. When the amount of the impairment represents a confirmed loss, it is charged off against the allowance for loan losses. There were no TDRs that were recorded in the twelve months prior to June 30, 2012 or 2011 that subsequently defaulted in the three months ended June 30, 2012 or 2011.

In accordance with the Company's policy guidelines, unsecured loans are generally charged-off when no payments have been received for three consecutive months unless an alternative action plan is in effect. Consumer installment loans

delinquent six months or more that have not received at least 75% of their required monthly payment in the last 90 days are charged-off. In addition, loans discharged in bankruptcy proceedings are charged-off. Loans under bankruptcy protection with no payments received for four consecutive months will be charged-off. The outstanding balance of a secured loan that is in excess of the net realizable value is generally charged-off if no payments are received for four to five consecutive months. However, charge-offs are postponed if alternative proposals to restructure, obtain additional guarantors, obtain additional assets as collateral or a potential sale would result in full repayment of the outstanding loan balance. Once any of these or other repayment potentials are considered exhausted the impaired portion of the loan is charged-off, unless an updated valuation of the collateral reveals no impairment. Regardless of whether a loan is unsecured or collateralized, once an amount is determined to be a confirmed loan loss it is promptly charged off.

9. **GOODWILL**

Goodwill and intangibles generally arise from business combinations accounted for under the purchase method. Goodwill and other intangibles deemed to have indefinite lives generated from purchase business combinations are not subject to amortization and are instead tested for impairment no less than annually. The Company has one reporting unit, the Bank, for purposes of computing goodwill.

During the third quarter of fiscal 2012, the Company performed its annual goodwill impairment test to determine whether an impairment of its goodwill asset exists. The goodwill impairment test involves a two-step process. The first step is a comparison of the reporting unit's fair value to its carrying value. If the reporting unit's fair value is less than its carrying value, the Company would be required to progress to the second step. In the second step the Company calculates the implied fair value of goodwill. The GAAP standards with respect to goodwill require that the Company compare the implied fair value of goodwill to the carrying amount of goodwill on the Company's balance sheet. If the carrying amount of the goodwill is greater than the implied fair value of that goodwill, an impairment loss must be recognized in an amount equal to that excess. The implied fair value of goodwill is determined in the same manner as goodwill recognized in a business combination. The estimated fair value of the Company is allocated to all of the Company's individual assets and liabilities, including any unrecognized identifiable intangible assets, as if the Company had been acquired in a business combination and the estimated fair value of the Company is the price paid to acquire it. The allocation process is performed only for purposes of determining the amount of goodwill impairment, as no assets or liabilities are written up or down, nor are any additional unrecognized identifiable intangible assets recorded as a part of this process. The results of the Company's step one test indicated that the reporting unit's fair value was less than its carrying value and therefore the Company performed a step two analysis. After the step two analysis was completed, the Company determined the implied fair value of goodwill was greater than the carrying value on the Company's balance sheet and no goodwill impairment existed; however, no assurance can be given that the Company's goodwill will not be written down in future periods.

The Company determined an interim impairment test was necessary as of June 30, 2012 based upon the sustained decline in the Company's stock price. The Company's step one test indicated that the reporting unit's fair value was less than its carrying value. As of the date of this filing, we have not completed the step two analysis due to the complexities involved in determining the implied fair value of the goodwill for the reporting unit. We expect to finalize our goodwill impairment analysis during the second fiscal quarter. No assurance can be given that the Company will not be required to record an impairment loss on goodwill then or in the future.

10. **JUNIOR SUBORDINATED DEBENTURE**

At June 30, 2012, the Company had two wholly-owned subsidiary grantor trusts that were established for the purpose of issuing trust preferred securities and common securities. The trust preferred securities accrue and pay distributions periodically at specified annual rates as provided in each trust agreement. The trusts used the net proceeds from each of the offerings to purchase a like amount of junior subordinated debentures (the "Debentures") of the Company. The

Debentures are the sole assets of the trusts. The Company's obligations under the Debentures and related documents, taken together, constitute a full and unconditional guarantee by the Company of the obligations of the trusts. The trust preferred securities are mandatorily redeemable upon maturity of the Debentures, or upon earlier redemption as provided in the indentures. The Company has the right to redeem the Debentures in whole or in part on or after specific dates, at a redemption price specified in the indentures governing the Debentures plus any accrued but unpaid interest to the redemption date. The Company also has the right to defer the payment of interest on each of the Debentures for a period not to exceed 20 consecutive quarters, provided that the deferral period does not extend beyond the stated maturity. During such deferral period, distributions on the corresponding trust preferred securities will also be deferred and the Company may not pay cash dividends to the holders of shares its our common stock. Beginning in the first quarter of fiscal 2011, the Company elected to defer regularly scheduled interest payments on its outstanding \$22.7 million aggregate principal amount of the Debentures. The Company continued with the interest deferral through June 30, 2012. As of June 30, 2012 and March 31, 2012, the Company has deferred a total of \$2.9 million and \$2.6 million, respectively, of interest payments. During the deferral period, the Company is restricted from paying dividends on its common stock.

The Debentures issued by the Company to the grantor trusts, totaling \$22.7 million, are reflected in the Consolidated Balance Sheets in the liabilities section, under the caption "junior subordinated debentures." The common securities issued

by the grantor trusts were purchased by the Company, and the Company's investment in the common securities of \$681,000 at June 30, 2012 and March 31, 2012, is included in prepaid expenses and other assets in the Consolidated Balance Sheets. The Company records interest expense on the Debentures in the Consolidated Statements of Operations.

The following table is a summary of the terms of the current Debentures at June 30, 2012 (in thousands):

| Issuance Trust                       | Issuance Date | Amount Outstanding | Rate Type    | Initial Rate | Rate  | Maturing Date |
|--------------------------------------|---------------|--------------------|--------------|--------------|-------|---------------|
| Riverview Bancorp Statutory Trust I  | 12/2005       | \$ 7,217           | Variable (1) | 5.88%        | 1.83% | 3/2036        |
| Riverview Bancorp Statutory Trust II | 06/2007       | 15,464             | Variable (2) | 7.03%        | 1.82% | 9/2037        |
|                                      |               | \$ 22,681          |              |              |       |               |

(1) The trust preferred securities reprice quarterly based on the three-month LIBOR plus 1.36%

(2) The trust preferred securities reprice quarterly based on the three-month LIBOR plus 1.35%

## 11. FAIR VALUE MEASUREMENT

Accounting guidance regarding fair value measurements defines fair value and establishes a framework for measuring fair value in GAAP, and expands disclosures about fair value measurements. The following definitions describe the categories used in the tables presented under fair value measurement.

Quoted prices in active markets for identical assets (Level 1): Inputs that are quoted unadjusted prices in active markets for identical assets that the Company has the ability to access at the measurement date. An active market for the asset is a market in which transactions for the asset or liability occur with sufficient frequency and volume to provide pricing information on an ongoing basis.

Other observable inputs (Level 2): Inputs that reflect the assumptions market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the reporting entity including quoted prices for similar assets, quoted prices for securities in inactive markets and inputs derived principally from or corroborated by observable market data by correlation or other means.

Significant unobservable inputs (Level 3): Inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances.

Financial instruments are broken down in the tables that follow by recurring or nonrecurring measurement status. Recurring assets are initially measured at fair value and are required to be remeasured at fair value in the financial statements at each reporting date. Assets measured on a nonrecurring basis are assets that, as a result of an event or circumstance, were required to be remeasured at fair value after initial recognition in the financial statements at some time during the reporting period.

The following table presents assets that are measured at fair value on a recurring basis (in thousands).

| Fair value measurements at June 30, 2012, using |       |             |
|---|-------|-------------|
| Quoted prices in                                | Other | Significant |

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|   | Fair value    | active markets | observable | unobservable |
|---|---------------|----------------|------------|--------------|
|   | June 30, 2012 | for identical  | inputs     | inputs       |
|   |               | assets         | (Level 2)  | (Level 3)    |
|   |               | (Level 1)      |            |              |
| Investment securities available for sale      |               |                |            |              |
| Trust preferred                               | \$ 1,127      | \$ -           | \$ -       | \$ 1,127     |
| Agency securities                             | 5,022         | -              | 5,022      | -            |
| Municipal bonds                               | 142           | -              | 142        | -            |
| Mortgage-backed securities available for sale |               |                |            |              |
| Real estate mortgage investment conduits      | 304           | -              | 304        | -            |
| FHLMC mortgage-backed securities              | 502           | -              | 502        | -            |
| FNMA mortgage-backed securities               | 7             | -              | 7          | -            |
| Total recurring assets measured at fair value | \$ 7,104      | \$ -           | \$ 5,977   | \$ 1,127     |

The following tables presents a reconciliation of assets that are measured at fair value on a recurring basis using significant unobservable inputs (Level 3) during the three months ended June 30, 2012 and 2011 (in thousands). There were no transfers of assets in to or out of Level 3 for the three months ended June 30, 2012 and 2011.

|   | For the<br>Three<br>Months<br>Ended<br>June 30,<br>2012 | For the<br>Three<br>Months<br>Ended<br>June 30,<br>2011 |
|---|---|---|
|   | Available<br>for sale<br>securities                     | Available<br>for sale<br>securities                     |
| Beginning balance                         | \$ 1,166  | \$ 916  |
| Transfers in to Level 3                   | -   | -   |
| Included in earnings (1)                  | -   | -   |
| Included in other<br>comprehensive income | (39)  | 72  |
| Ending balance                            | \$ 1,127  | \$ 988  |

(1) Included in other  
non-interest income

The following method was used to estimate the fair value of each class of financial instrument above:

Investments and Mortgage-Backed Securities – Investment securities available-for-sale are included within Level 1 of the hierarchy when quoted prices in an active market for identical assets are available. The Company uses a third party pricing service to assist the Company in determining the fair value of its Level 2 securities, which incorporates pricing models and/or quoted prices of investment securities with similar characteristics. The Company's Level 3 assets consist of a single pooled trust preferred security.

For Level 2 securities, the Company uses an independent pricing service to assist management in determining fair values of investment securities available-for-sale. This service provides pricing information by utilizing evaluated pricing models supported with market data information. Standard inputs include benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers and reference data from market research publications. Investments securities that are deemed to have been trading in illiquid or inactive markets may require the use of significant unobservable inputs. The Company's third-party pricing service has established processes for us to submit inquiries regarding quoted prices. The Company's third-party pricing service will review the inputs to the evaluation in light of any new market data presented by us. The Company's third-party pricing service may then affirm the original quoted price or may update the evaluation on a going forward basis.

Management reviews the pricing information received from the third party-pricing service through a combination of procedures that include an evaluation of methodologies used by the pricing service, analytical reviews and performance analysis of the prices against statistics and trends and maintenance of an investment watch list. Based on this review, management determines whether the current placement of the security in the fair value hierarchy is appropriate or whether transfers may be warranted. As necessary, the Company compares prices received from the pricing service to discounted cash flow models or through performing independent valuations of inputs and assumptions similar to those used by the pricing service in order to ensure prices represent a reasonable estimate of

fair value.

The Company has determined that the market for its single trust preferred pooled security was inactive. This determination was made by the Company after considering the last known trade date for this specific security, the low number of transactions for similar types of securities, the low number of new issuances for similar securities, the significant increase in the implied liquidity risk premium for similar securities, the lack of information that is released publicly and discussions with third-party industry analysts. Due to the inactivity in the market, observable market data was not readily available for all significant inputs for this security. Accordingly, the trust preferred pooled security was classified as Level 3 in the fair value hierarchy. The Company utilized observable inputs where available, unobservable data and modeled the cash flows adjusted by an appropriate liquidity and credit risk adjusted discount rate using an income approach valuation technique in order to measure the fair value of the security. Significant unobservable inputs were used that reflect the Company's assumptions of what a market participant would use to price the security. Significant unobservable inputs included selecting an appropriate discount rate, default rate and repayment assumptions. The Company estimated the discount rate by comparing rates for similarly rated corporate bonds, with additional consideration given to market liquidity. The default rates and repayment assumptions were estimated based on the individual issuer's financial conditions, historical repayment information, as well as the Company's future expectations of the capital markets.

The following table represents certain loans and real estate owned (“REO”) which were marked down to their fair value using fair value measures during the three months ended June 30, 2012. The following are assets that are measured at fair value on a nonrecurring basis (in thousands).

|   | Fair value<br>June 30, 2012 | Fair value measurements at June 30, 2012, using                            |  |  |
|---|-----------------------------|--|--|--|
|   |                             | Quoted prices in<br>active markets<br>for identical<br>assets<br>(Level 1) | Other<br>observable<br>inputs<br>(Level 2) | Significant<br>unobservable<br>inputs<br>(Level 3) |
| Impaired loans                                      | \$ 22,692                   | \$ -   | \$ -                                       | \$ 22,692  |
| Real estate owned                                   | 14,157                      | -  | -  | 14,157   |
| Total nonrecurring assets<br>measured at fair value | \$ 36,849                   | \$ -   | \$ -                                       | \$ 36,849  |

The following table presents quantitative information about Level 3 inputs for financial instruments measured at fair value on a nonrecurring basis at June 30, 2012 (in thousands):

|                                  | Valuation<br>technique | Significant<br>unobservable<br>inputs | Range         |
|----------------------------------|------------------------|---------------------------------------|---------------|
| Loans measured<br>for impairment | Appraised<br>value     | Adjustment for<br>market conditions   | 0% to<br>9 %  |
| Real estate owned                | Appraised<br>value     | Adjustment for<br>market conditions   | 0% to<br>13 % |

The following method was used to estimate the fair value of each class of financial instrument above:

Impaired loans – A loan is considered to be impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due (both interest and principal) according to the contractual terms of the loan agreement. For information regarding the Company’s method for estimating the fair value of impaired loans, see Note 8 – Allowance for Loan Losses.

In determining the net realizable value of the underlying collateral, the Company primarily relies on third party appraisals which may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available and include consideration for variations in location, size, condition and income production capacity of the property. Additionally, the appraisals are periodically further adjusted by the Company in consideration of charges that may be incurred in the event of foreclosure and are based on management’s historical knowledge, changes in business factors and changes in market conditions. There were no additional adjustments made by the Company to impaired loans measured at fair value at June 30, 2012.

Impaired loans are reviewed and evaluated quarterly for additional impairment and adjusted accordingly, based on the same factors identified above. Because of the high degree of judgment required in estimating the fair value of collateral underlying impaired loans and because of the relationship between fair value and general economic conditions, we consider the fair value of impaired loans to be highly sensitive to changes in market conditions.



Real estate owned – REO is real property that the Bank has taken ownership of in partial or full satisfaction of a loan or loans. REO is recorded at the lower of the carrying amount of the loan or fair value less estimated costs to sell. This amount becomes the property’s new basis. Any write downs based on the property’s fair value less estimated costs to sell at the date of acquisition are charged to the allowance for loan losses. Management periodically reviews REO in an effort to ensure the property is carried at the lower of its new basis or fair value, net of estimated costs to sell.

Management considers third party appraisals in determining the fair value of particular properties. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available and include consideration for variations in location, size, and income production capacity of the property. Additionally, the appraisals are periodically further adjusted by the Company based on management’s historical knowledge, changes in business factors and changes in market conditions.

Management periodically reviews REO to ensure the property is carried at the lower of its new basis or fair value, net of estimated costs to sell. Any additional write-downs based on re-evaluation of the property fair value are charged to non-interest expense. Because of the high degree of judgment required in estimating the fair value of REO and because of the relationship between fair value and general economic conditions, we consider the fair value of REO to be highly sensitive to changes in market conditions.

## 12. NEW ACCOUNTING PRONOUNCEMENTS

In December 2011, the Financial Accounting Standards Board issued ASU No. 2011-12 “Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05”, which temporarily defers the effective date for disclosures related to reclassification adjustments within accumulated other comprehensive income and should continue to report reclassifications out of accumulated other comprehensive income consistent within the presentation requirements in effect before ASU No. 2011-05. The adoption of this accounting standard is not expected to have a material impact on the Company’s financial position and results of operations.

## 13. FAIR VALUE OF FINANCIAL INSTRUMENTS

The following disclosure of the estimated fair value of financial instruments is made in accordance with applicable accounting standards. The Company, using available market information and appropriate valuation methodologies, has determined the estimated fair value amounts. However, considerable judgment is necessary to interpret market data in the development of the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realize in the future. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

The estimated fair value of financial instruments is as follows (in thousands):

| June 30, 2012                                 | Carry value | Quoted prices<br>in active<br>markets for<br>identical assets<br>(Level 1) | Other<br>observable<br>inputs<br>(Level 2) | Significant<br>unobservable<br>inputs<br>(Level 3) | Fair value |
|---|-------------|--|--|--|------------|
| <b>Assets:</b>                                |             |  |  |  |            |
| Cash  | \$ 71,362   | \$ 71,362  | \$ -                                       | \$ -   | \$ 71,362  |
| Certificates of deposit held for investment   | 40,975      | -  | 41,213                                     | -  | 41,213     |
| Investment securities held to maturity        | 487         | -  | 534  | -  | 534        |
| Investment securities available for sale      | 6,291       | -  | 5,164                                      | 1,127  | 6,291      |
| Mortgage-backed securities held to maturity   | 168         | -  | 173  | -  | 173        |
| Mortgage-backed securities available for sale | 813         | -  | 813  | -  | 813        |
| Loans receivable, net                         | 597,138     | -  | -  | 539,201  | 539,201    |
| Loans held for sale                           | 100         | 100  | -  | -  | 100        |
| Federal Home Loan Bank stock                  | 7,350       | -  | 7,350                                      | -  | 7,350      |
| <b>Liabilities:</b>                           |             |  |  |  |            |
| Demand – savings deposits                     | \$ 491,586  | \$ -   | \$ 491,586                                 | \$ -   | \$ 491,586 |
| Time deposits                                 | 214,306     | -  | 215,899                                    | -  | 215,899    |
| Junior subordinated debentures                | 22,681      | -  | -  | 8,573  | 8,573      |
| <b>March 31, 2012</b>                         |             |  |  |  |            |

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Assets:

|   |           |           |        |         |           |
|---|-----------|-----------|--------|---------|-----------|
| Cash  | \$ 46,393 | \$ 46,393 | \$ -   | \$ -    | \$ 46,393 |
| Certificates of deposit held for investment   | 41,473    | -         | 41,767 | -       | 41,767    |
| Investment securities held to maturity        | 493       | -         | 542    | -       | 542       |
| Investment securities available for sale      | 6,314     | -         | 5,148  | 1,166   | 6,314     |
| Mortgage-backed securities held to maturity   | 171       | -         | 177    | -       | 177       |
| Mortgage-backed securities available for sale | 974       | -         | 974    | -       | 974       |
| Loans receivable, net                         | 664,888   | -         | -      | 596,552 | 596,552   |
| Loans held for sale                           | 480       | 480       | -      | -       | 480       |
| Federal Home Loan Bank stock                  | 7,350     | -         | 7,350  | -       | 7,350     |

Liabilities:

|                                |            |      |            |       |            |
|--------------------------------|------------|------|------------|-------|------------|
| Demand – savings deposits      | \$ 514,446 | \$ - | \$ 514,446 | \$ -  | \$ 514,446 |
| Time deposits                  | 230,009    | -    | 231,631    | -     | 231,631    |
| Junior subordinated debentures | 22,681     | -    | -          | 9,831 | 9,831      |

Fair value estimates were based on existing financial instruments without attempting to estimate the value of anticipated future business. The fair value has not been estimated for assets and liabilities that were not considered financial instruments.

Fair value estimates, methods and assumptions are set forth below.

Cash – Fair value approximates the carrying amount.

Certificates of Deposit held for investment – The fair value of certificates of deposit with stated maturity was based on the discounted value of contractual cash flows. The discount rate was estimated using rates currently available in the local market.

Investments and Mortgage-Backed Securities – Fair values were based on quoted market rates and dealer quotes. The fair value of the trust preferred security was determined using a discounted cash flow method (see also Note 11 – Fair Value Measurement).

Loans Receivable and Loans Held for Sale – Performing and noncriticized loans were priced using a discounted cash flow analysis. Nonperforming and criticized loans were priced using comparable market statistics. The nonperforming and criticized loan portfolio was segregated and a weighted average valuation discount that approximated similar loan sales was applied to each of these categories. The fair value of loans held for sale was based on the loans carrying value as the agreements to sell these loans are short term fixed rate commitments and no material difference between the carrying value is likely.

Federal Home Loan Bank stock – The carrying amount approximates the estimated fair value of this investment.

Deposits – The fair value of deposits with no stated maturity such as non-interest-bearing demand deposits, interest checking, money market and savings accounts was equal to the amount payable on demand. The fair value of time deposits with stated maturity was based on the discounted value of contractual cash flows. The discount rate was estimated using rates currently available in the local market.

Junior Subordinated Debentures – The fair value of the Debentures was based on the discounted cash flow method. Management believes that the discount rate utilized is indicative of those that would be used by market participants for similar types of debentures.

Off-Balance Sheet Financial Instruments – The estimated fair value of loan commitments approximates fees recorded associated with such commitments. Since the majority of the Company's off-balance-sheet instruments consist of non-fee producing, variable rate commitments, the Bank has determined they do not have a distinguishable fair value.

#### 14. COMMITMENTS AND CONTINGENCIES

Off-balance sheet arrangements. The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments generally include commitments to originate mortgage, commercial and consumer loans. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the balance sheet. The Company's maximum exposure to credit loss in the event of nonperformance by the borrower is represented by the contractual amount of these instruments. The Company uses the same credit policies in making commitments as it does for on-balance sheet instruments. Commitments to extend credit are conditional, and are honored for up to 45 days subject to the Company's usual terms and conditions. Collateral is not required to support commitments.

Standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. These guarantees are primarily used to support public and private borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. Collateral held varies and is required in instances where the Bank deems necessary.

At June 30, 2012, a schedule of significant off-balance sheet commitments are listed below (in thousands):

|  | Contract or<br>Notional Amount |        |
|--|--------------------------------|--------|
| Commitments to originate loans:                    |                                |        |
| Adjustable-rate                                    | \$                             | 1,021  |
| Fixed-rate   |                                | 5,776  |
| Standby letters of credit                          |                                | 932    |
| Undisbursed loan funds, and unused lines of credit |                                | 62,265 |
| Total  | \$                             | 69,994 |

At June 30, 2012, the Company had firm commitments to sell \$1.9 million of residential loans to the FHLMC. Typically, these agreements are short term fixed rate commitments and no material gain or loss is likely.

**Other Contractual Obligations.** In connection with certain asset sales, the Bank typically makes representations and warranties about the underlying assets conforming to specified guidelines. If the underlying assets do not conform to the specifications, the Bank may have an obligation to repurchase the assets or indemnify the purchaser against loss. At June 30, 2012, loans under warranty totaled \$119.6 million, which substantially represents the unpaid principal balance of the Company's loans serviced for FHLMC. The Bank believes that the potential for loss under these arrangements is remote. Accordingly, no contingent liability has been recorded in the consolidated financial statements.

The Company is party to litigation arising in the ordinary course of business. In the opinion of management, these actions will not have a material adverse effect, if any, on the Company's financial position, results of operations, or liquidity.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

This report contains certain financial information determined by methods other than in accordance with accounting principles generally accepted in the United States of America ("GAAP"). These measures include net interest income on a fully tax equivalent basis and net interest margin on a fully tax equivalent basis. Management uses these non-GAAP measures in its analysis of the Company's performance. The tax equivalent adjustment to net interest income recognizes the income tax savings when comparing taxable and tax-exempt assets and assumes a 34% tax rate. Management believes that it is a standard practice in the banking industry to present net interest income and net interest margin on a fully tax equivalent basis, and accordingly believes that providing these measures may be useful for peer comparison purposes. These disclosures should not be viewed as substitutes for the results determined to be in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies.

### Critical Accounting Policies

Critical accounting policies and estimates are discussed in our 2012 Form 10-K under Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operation – Critical Accounting Policies." That discussion highlights estimates the Company makes that involve uncertainty or potential for substantial change. There have not been any material changes in the Company's critical accounting policies and estimates as compared to the disclosure contained in the Company's 2012 Form 10-K.

### Regulatory Developments and Significant Events

In January 2009, the Bank entered into a Memorandum of Understanding ("MOU") with the Office of Thrift Supervision ("OTS"), at the time the Bank's primary regulator. Following the transfer of the responsibilities and authority of the OTS to the OCC on July 21, 2011, the MOU was enforced by the OCC. On January 25, 2012, the Bank entered into a formal written agreement ("Agreement") with the OCC. Upon effectiveness of the Agreement, the MOU was terminated by the OCC. The Agreement will remain in effect and is enforceable until modified, waived or terminated in writing by the OCC.

Entry into the Agreement does not change the Bank's "well capitalized" status. The Agreement is based on the findings of the OCC during its on-site examination of the Bank as of June 30, 2011 ("OCC Exam"). Since the completion of the OCC Exam, the Bank's Board of Directors ("Board") and its management have successfully implemented initiatives and strategies to address and resolve a number of the issues noted in the Agreement. The Bank continues to work in cooperation with its regulators to bring its policies and procedures into conformity with the requirements contained in the Agreement.

Under the Agreement, the Bank is required to take the following actions: (a) refrain from paying dividends without prior OCC non-objection; (b) adopt, implement and adhere to a three year capital plan, including objectives, projections and implementation strategies for the Bank's overall risk profile, dividend policy, capital requirements, primary capital structure sources and alternatives, various balance sheet items, as well as systems to monitor the Bank's progress in meeting the plans, goals and objectives of the plan; (c) add a credit risk management function and appoint a Chief Lending Officer that is independent from the credit risk management function; (d) update the Bank's credit policy and not grant, extend, renew or alter any loan over \$250,000 without meeting certain requirements set forth in the Agreement; (e) adopt, implement and adhere to a program to ensure that risk associated with the Bank's loans and other assets is properly reflected on the Bank's books and records; (f) adopt, implement and adhere to a program to reduce the Bank's criticized assets; (g) retain a consultant to perform semi-annual asset quality reviews of the Bank's loan portfolio; (h) adopt, implement and adhere to policies related to asset diversification and reducing concentrations of credit; and (i) submit quarterly progress reports to the OCC regarding various aspects of the foregoing actions.

The Bank's Board must ensure that the Bank has the processes, personnel and control systems in place to ensure implementation of, and adherence to, the requirements of the Agreement. In connection with this requirement, the Bank's Board has appointed a compliance committee to submit reports to the OCC and to monitor and coordinate the Bank's performance under the Agreement. The Company believes it is currently in compliance with all of the requirements of the Agreement through its normal business operations. These requirements will remain in effect until modified or terminated by the OCC.

The Bank has also separately agreed to the OCC establishing higher minimum capital ratios for the Bank, specifically that the Bank maintain a Tier 1 capital (leverage) ratio of not less than 9.00% and a total risk-based capital ratio of not less than 12.00%. As of June 30, 2012, the Bank's Tier 1 capital (leverage) ratio was 9.35% and its total risk-based capital ratio was 13.18%.

The Company also entered into a separate MOU agreement with the OTS which is now enforced by the Federal Reserve. The Federal Reserve became the Company's regulator following the OTS's merger into the OCC. This MOU requires the Company to: (a) provide notice to and obtain written non-objection from the Federal Reserve prior to the Company declaring a dividend or redeeming any capital stock or receiving dividends or other payments from the Bank; (b) provide notice to and obtain written non-objection from the Federal Reserve prior to the Company incurring, issuing, renewing or repurchasing any new debt; and (c) submit quarterly updates to its written operations plan and consolidated capital plan.



The Company believes it is currently in compliance with all of the requirements of the MOU through its normal business operations. These requirements will remain in effect until modified or terminated by the Federal Reserve.

Certain limitations and regulatory requirements also apply to the Company and the Bank with respect to future changes in senior executive management and directors and payment of, or the agreement to pay, certain severance payments to officers, directors, and employees.

#### Executive Overview

As a progressive, community-oriented financial services company, the Company emphasizes local, personal service to residents of its primary market area. The Company considers Clark, Cowlitz, Klickitat and Skamania counties of Washington and Multnomah and Marion counties of Oregon as its primary market area. The Counties of Multnomah, Clark and Skamania are part of the Portland metropolitan area as defined by the U.S. Census Bureau. The Company is engaged predominantly in the business of attracting deposits from the general public and using such funds in its primary market area to originate commercial business, commercial real estate, multi-family real estate, real estate construction, residential real estate and other consumer loans. Commercial business, commercial real estate and real estate construction loans have increased to 82.6% of the loan portfolio at June 30, 2012 from 80.0% at March 31, 2012. The Company's strategy over the past several years has been to control balance sheet growth, including the targeted reduction of residential construction related loans, in order to improve its regulatory capital ratios. Speculative construction loans, consisting of unsold properties under construction, represented \$4.9 million, or 95.6% of the residential construction portfolio at June 30, 2012, a decrease of 54.4% from March 31, 2012 and a decrease of 65.6% from a year ago. Total real estate construction loans at June 30, 2012 declined to \$15.4 million, which represents a decrease of 40.1% from March 31, 2012 and a decrease of 40.4% from a year ago. Land acquisition and development loans were \$29.1 million at June 30, 2012, a decrease of 25.1% from March 31, 2012 and a decrease of 46.6% from a year ago. Most recently, the Company's primary focus has been on increasing commercial business loans, owner occupied commercial real estate loans and high-quality one-to-four family mortgage loans. Although the Company has focused on increasing high-quality one-to-four family mortgage loans, the Company executed a planned bulk sale of \$31.4 million in single-family mortgage loans to Federal Home Loan Mortgage Corporation ("FHLMC") during June 2012 which decreased the overall balance of single-family mortgage loans to \$72.8 million at June 30, 2012. The Company plans to continue to sell conforming, newly originated one-to-four family mortgage loans to FHLMC.

Through the Bank's subsidiary, Riverview Asset Management Corp. ("RAMCorp"), located in downtown Vancouver, Washington, the Company provides full-service brokerage activities, trust and asset management services. The Bank's Business and Professional Banking Division, with two lending offices in Vancouver and one in Portland, offers commercial and business banking services.

Vancouver is located in Clark County, Washington, which is just north of Portland, Oregon. Many businesses are located in the Vancouver area because of the favorable tax structure and lower energy costs in Washington as compared to Oregon. Companies located in the Vancouver area include Sharp Microelectronics, Hewlett Packard, Georgia Pacific, Underwriters Laboratory, Wafer Tech, Nautilus, Barrett Business Service and Fisher Investments, as well as several support industries. In addition to this industry base, the Columbia River Gorge Scenic Area is a source of tourism, which has helped to transform the area from its past dependence on the timber industry.

The Company's strategic plan includes targeting the commercial banking customer base in its primary market area for both loan and deposit growth, specifically small and medium size businesses, professionals and wealth building individuals. In pursuit of these goals, the Company manages the size of its loan portfolio while striving to include a significant amount of commercial and commercial real estate loans in its portfolio. A significant portion of these commercial and commercial real estate loans have adjustable rates, higher yields or shorter terms and higher credit risk than traditional fixed-rate mortgages. A related goal is to increase the proportion of personal and business

checking account deposits used to fund these new loans. At June 30, 2012, checking accounts totaled \$213.3 million, or 30.2% of our total deposit mix compared to \$219.1 million or 29.5% a year ago. The strategic plan also stresses increased emphasis on non-interest income, including increased fees for asset management and deposit service charges. The strategic plan is designed to enhance earnings, reduce interest rate risk and provide a more complete range of financial services to customers and the local communities the Company serves. The Company believes it is well positioned to attract new customers and to increase its market share with 18 branches, including ten in Clark County and three in the Portland metropolitan area, and three lending centers. On June 29, 2012, the Company opened a new full-service branch in Gresham, Oregon.

During 2008, the national and regional residential lending market experienced a notable slowdown. This downturn, which has continued into 2012, has negatively affected the economy in the Company's primary market area. As a result, the Company experienced a decline in the values of real estate collateral supporting its loans, and experienced increased loan delinquencies and defaults. These declines were initially concentrated primarily in its residential construction and land development loans portfolios. However, recently the Company has seen increased deterioration in its commercial business and commercial real estate loan performance and underlying collateral values. Throughout fiscal 2008 and continuing to the

present, higher than historical provision for loan losses has been the most significant factor affecting the Company's operating results and, while the Company is encouraged by the continuing reduction in the Company's exposure to residential construction and land development loans, looking forward, we anticipate our credit costs could remain elevated for the foreseeable future as compared to historical levels. Although economic conditions appear to have stabilized, a prolonged weak economy in our primary market area could result in additional increases in nonperforming assets, further increases in the provision for loan losses and loan charge-offs in the future. As a result, like most financial institutions, our future operating results and financial performance will be significantly affected by the course of recovery in our primary market area from the recent recessionary downturn. In response to these financial challenges, the Company has taken, and is continuing to take, a number of actions aimed at preserving existing capital, reducing lending concentrations and associated capital requirements, and increasing liquidity. The tactical actions taken include, but are not limited to: focusing on reducing the amount of nonperforming assets, adjusting the balance sheet by reducing and or selling loan receivables, selling real estate owned, reducing controllable operating costs, increasing retail deposits while maintaining available secured borrowing facilities to improve liquidity and eliminating dividends to shareholders.

During the quarter ended June 30, 2012, unemployment in the Company's market decreased in both Clark County, Washington and Portland, Oregon. According to the Washington State Employment Security Department, unemployment in Clark County decreased to 11.2% at May 2012 compared to 11.5% at March 2012 and 12.5% at June 2011. According to the Oregon Employment Department, unemployment in Portland decreased to 7.5% at May 2012 compared to 7.7% at March 2012 and 8.5% at June 2011. Home values at June 2012 in the Company's market area have increased slightly compared to home values a year ago, however, they remain lower compared to 2010 and 2009, due in large part to an increase in volume of foreclosures and short sales. According to the Regional Multiple Listing Services ("RMLS"), inventory levels in Portland, Oregon have decreased to 3.9 months at June 2012 compared to 5.0 months at March 2012 and 6.0 months at June 2011. Inventory levels in Clark County have decreased to 5.4 months at June 2012 compared to 6.4 months at March 2012 and 6.8 months at June 2011. According to RMLS, closed home sales in Clark County increased 17.0% and decreased 1.6% at June 2012 compared to March 2012 and June 2011, respectively. Closed home sales in Portland increased 32.5% and 14.6% at June 30, 2012 compared to March 2012 and June 2011, respectively. Commercial real estate leasing activity in the Portland/Vancouver area has performed better than the residential real estate market, but it is generally affected by a slow economy later than other indicators. According to Norris Beggs Simpson, commercial vacancy rates in Clark County and Portland, Oregon were approximately 16.6% and 22.8%, respectively, as of June 30, 2012 compared to 20.7% and 23.9%, respectively, at June 2011. The Company believes there are indications that increased loan delinquencies and defaults may remain elevated for the foreseeable future.

### Operating Strategy

The Company's goal is to deliver returns to shareholders by managing problem assets, increasing higher-yielding assets (in particular commercial real estate and commercial business loans), increasing core deposit balances, reducing expenses, hiring experienced employees with a commercial lending focus and exploring expansion opportunities. The Company seeks to achieve these results by focusing on the following objectives:

**Focusing on Asset Quality.** The Company is focused on monitoring existing performing loans, resolving nonperforming loans and selling foreclosed assets. The Company has aggressively sought to reduce its level of nonperforming assets through write-downs, collections, modifications and sales of nonperforming loans and real estate owned. The Company has taken proactive steps to resolve its nonperforming loans, including negotiating repayment plans, forbearances, loan modifications and loan extensions with borrowers when appropriate, and accepting short payoffs on delinquent loans, particularly when such payoffs result in a smaller loss than foreclosure. In connection with the downturn in real estate markets, the Company applied more conservative and stringent underwriting practices to new loans, including, among other things, increasing the amount of required collateral or equity requirements, reducing loan-to-value ratios and increasing debt service coverage ratios. Nonperforming assets

decreased \$4.0 million to \$58.9 million at June 30, 2012 compared to \$62.9 million at March 31, 2012. The Company has continued to reduce its exposure to land development and speculative construction loans. The total land development and speculative construction loan portfolios declined to \$34.0 million at June 30, 2012 as compared to \$49.6 million at March 31, 2012. However, there can be no assurance that the ongoing economic conditions affecting our borrowers will not result in future increases in nonperforming and classified loans. In recent months, however, statistics reflect an increase in demand and sales of building lots in the Company's primary market area resulting in an increase in the number of closed sales for land and building lots. For the three months ended June 30, 2012, the Company has sold \$3.9 million in land and lot REO properties.

Improving Earnings by Expanding Product Offerings. The Company intends to prudently increase the percentage of its assets consisting of higher-yielding commercial real estate and commercial business loans, which offer higher risk-adjusted returns, shorter maturities and more sensitivity to interest rate fluctuations. The Company also intends to selectively add additional products to further diversify revenue sources and to capture more of each customer's banking relationship by cross selling loan and deposit products and additional services to Bank customers, including services provided through RAMCorp to increase its fee income. Assets under management by RAMCorp totaled \$313.8 million and \$358.6 million at June 30, 2012 and 2011, respectively.

The Company continuously reviews new products and services to provide its customers more financial options. All new technology and services are generally reviewed for business development and cost saving purposes. The Bank has implemented remote check capture at all of its branches and for selected customers of the Bank. The Company continues to experience growth in customer use of its online banking services, which allows customers to conduct a full range of services on a real-time basis, including balance inquiries, transfers and electronic bill paying. The Company also upgraded its online banking product for consumer customers, providing consumer customers greater flexibility and convenience in conducting their online banking. The Company's online service has also enhanced the delivery of cash management services to business customers. The Company also participates in an Internet deposit listing service which allows the Company to post time deposit rates on an Internet site where institutional investors have the ability to deposit funds with the Company. Furthermore, the Company may utilize the Internet deposit listing service to purchase certificates of deposit at other financial institutions. The Company also offers Insured Cash Sweep (ICS™), a reciprocal money market product, to its customers along with the Certificate of Deposit Account Registry Service (CDARS™) program which allows customers access to FDIC insurance on deposits exceeding the \$250,000 FDIC insurance limit.

**Attracting Core Deposits and Other Deposit Products.** The Company's strategic focus is to emphasize total relationship banking with its customers to internally fund its loan growth. The Company has reduced its reliance on other wholesale funding sources, including FHLB and FRB advances, by focusing on the continued growth of core customer deposits. The Company believes that a continued focus on customer relationships will help to increase the level of core deposits and locally-based retail certificates of deposit. In addition to its retail branches, the Company maintains technology-based products, such as personal financial management, business cash management, and business remote deposit products, that enable it to compete effectively with banks of all sizes. Core branch deposits (comprised of all demand, savings, interest checking accounts and all time deposits but excludes wholesale-brokered deposits, trust account deposits, Interest on Lawyer Trust Accounts ("IOLTA"), public funds and Internet based deposits) decreased \$19.8 million during the quarter-ended June 30, 2012. This decrease was primarily a result of a decision by the Company to reduce a deposit concentration it had with its largest depositor by \$14.9 million. The Company had no outstanding advances from the FHLB or the FRB at June 30, 2012.

**Continued Expense Control.** Since fiscal 2009, management has undertaken several initiatives to reduce non-interest expense and will continue to make it a priority to identify cost savings opportunities throughout all aspects of the Company's operations. The Company has instituted expense control measures such as cancelling certain projects and capital purchases, and reducing travel and entertainment expenditures. During October 2009, a branch and a loan origination office were closed as a result of their failure to meet the Company's required growth standards. The Company has formed a cost saving committee whose mission is to find additional cost saving opportunities at the Company. The Company also completed an evaluation of its staffing levels in light of the continued weak prospects for loan growth.

**Recruiting and Retaining Highly Competent Personnel With a Focus on Commercial Lending.** The Company's ability to continue to attract and retain banking professionals with strong community relationships and significant knowledge of its markets will be a key to its success. The Company believes that it enhances its market position and adds profitable growth opportunities by focusing on hiring and retaining experienced bankers focused on owner occupied commercial real estate and commercial lending, and the deposit balances that accompany these relationships. The Company emphasizes to its employees the importance of delivering exemplary customer service and seeking opportunities to build further relationships with its customers. The goal is to compete with other financial service providers by relying on the strength of the Company's customer service and relationship banking approach. The Company believes that one of its strengths is that its employees are also significant shareholders through the Company's employee stock ownership ("ESOP") and 401(k) plans.

**Disciplined Franchise Expansion.** The Company believes opportunities currently exist within its market area to grow its franchise. The Company anticipates organic growth as the local economy and loan demand strengthens, through its

marketing efforts and as a result of the opportunities being created as a result of the consolidation of financial institutions occurring in its market area. The Company expects to gradually expand its operations further in the Portland, Oregon metropolitan area which has a population of approximately two million people. The Company will continue to be disciplined as it pertains to future expansion focusing on the Pacific Northwest markets it knows and understands. As part of its expansion strategy, on June 29, 2012, the Company opened a new branch in Gresham, Oregon.

## Loan Composition

The following table sets forth the composition of the Company's commercial and construction loan portfolio based on loan purpose at the dates indicated (in thousands).

|  | Commercial<br>Business | Other<br>Real<br>Estate<br>Mortgage | Real Estate<br>Construction | Commercial<br>&<br>Construction<br>Total |
|--|------------------------|-------------------------------------|-----------------------------|--|
| June 30, 2012                          |                        |                                     |                             |  |
| Commercial business                    | \$ 79,795              | \$ -                                | \$ -                        | \$ 79,795                                |
| Commercial construction                | -                      | -                                   | 10,321                      | 10,321                                   |
| Office buildings                       | -                      | 94,602                              | -                           | 94,602                                   |
| Warehouse/industrial                   | -                      | 48,563                              | -                           | 48,563                                   |
| Retail/shopping<br>centers/strip malls | -                      | 76,467                              | -                           | 76,467                                   |
| Assisted living facilities             | -                      | 30,484                              | -                           | 30,484                                   |
| Single purpose facilities              | -                      | 96,124                              | -                           | 96,124                                   |
| Land                                   | -                      | 29,131                              | -                           | 29,131                                   |
| Multi-family                           | -                      | 39,949                              | -                           | 39,949                                   |
| One-to-four family<br>construction     | -                      | -                                   | 5,126                       | 5,126                                    |
| Total                                  | \$ 79,795              | \$ 415,320                          | \$ 15,447                   | \$ 510,562                               |

## March 31, 2012

|  |           |            |           |            |
|--|-----------|------------|-----------|------------|
| Commercial business                    | \$ 87,238 | \$ -       | \$ -      | \$ 87,238  |
| Commercial construction                | -         | -          | 13,496    | 13,496     |
| Office buildings                       | -         | 94,541     | -         | 94,541     |
| Warehouse/industrial                   | -         | 48,605     | -         | 48,605     |
| Retail/shopping<br>centers/strip malls | -         | 80,595     | -         | 80,595     |
| Assisted living facilities             | -         | 35,866     | -         | 35,866     |
| Single purpose facilities              | -         | 93,473     | -         | 93,473     |
| Land                                   | -         | 38,888     | -         | 38,888     |
| Multi-family                           | -         | 42,795     | -         | 42,795     |
| One-to-four family<br>construction     | -         | -          | 12,295    | 12,295     |
| Total                                  | \$ 87,238 | \$ 434,763 | \$ 25,791 | \$ 547,792 |

## Comparison of Financial Condition at June 30, 2012 and March 31, 2012

Cash, including interest-earning accounts, totaled \$71.4 million at June 30, 2012 compared to \$46.4 million at March 31, 2012. The increase in cash is attributable to proceeds received on the bulk sale of one-to-four family mortgages to the FHLMC totaling \$31.4 million. In addition, the Company has been maintaining a higher liquidity position as compared to historical levels for regulatory and asset-liability matching purposes. As a part of the Company's liquidity strategy, the Company invests a portion of its excess cash in short-term certificates of deposit at a higher yield than cash held in interest-earning accounts in order to maximize earnings. All of the certificates of deposit held for

investment are fully insured under the FDIC. At June 30, 2012, certificates of deposits held for investments totaled \$41.0 million compared to \$41.5 million at March 31, 2012.

Investment securities available for sale totaled \$6.3 million at June 30, 2012 and at March 31, 2012, respectively. For the quarter ended June 30, 2012, the Company determined that none of its investment securities required an OTTI charge. For additional information on our Level 3 fair value measurements see "Fair Value of Level 3 Assets" included below.

Mortgage-backed securities available-for-sale totaled \$813,000 at June 30, 2012, compared to \$974,000 at March 31, 2012. The \$161,000 decrease was a result of principal repayments. The Company does not believe it has any exposure to sub-prime mortgage-backed securities.

Loans receivable, net, totaled \$597.1 million at June 30, 2012, compared to \$664.9 million at March 31, 2012, a decrease of \$67.8 million. The decrease is primarily due to a result of the planned \$31.4 million bulk sale of one-to-four family mortgage loans to FHLMC during June 2012. Consistent with its focus of reducing speculative construction and land development loans, these loan portfolios decreased \$5.9 million and \$9.8 million, respectively, from June 30, 2012 to March 31, 2012. The Company also experienced pay downs on existing loans in its commercial business and commercial real estate portfolios. A substantial portion of the loan portfolio is secured by real estate, either as primary or secondary collateral, located in the Company's primary market areas. Risks associated with loans secured by real estate include decreasing land and property values, increases in interest rates, deterioration in local economic conditions, tightening credit or refinancing markets, and a concentration of loans within any one area. The Company has no option adjustable-rate mortgage (ARM), or teaser residential real estate loans in its portfolio.

Deposit accounts decreased \$38.6 million to \$705.9 million at June 30, 2012, compared to \$744.5 million at March 31, 2012. Deposits decreased as a result of the Company's targeted efforts to reduce its higher costing deposits and to control



balance sheet growth as part of its overall capital and liquidity strategy. The Company had no wholesale-brokered deposits as of June 30, 2012 or March 31, 2012. Core branch deposits (comprised of all demand, savings and interest checking accounts, plus all time deposits and excludes wholesale-brokered deposits, trust account deposits, Interest on Lawyer Trust Accounts (“IOLTA”), Interest on Real Estate Trust Accounts (“IRETA”) public funds and Internet based deposits) accounted for 94.8% of total deposits at June 30, 2012, compared to 92.5% at March 31, 2012. The Company plans to continue its focus on core deposits and on building customer relationships as opposed to obtaining deposits through the wholesale markets.

Deferred income taxes, net totaled \$612,000 at June 30, 2012 compared to \$603,000 at March 31, 2012. The Company established a valuation allowance on the Company’s deferred income taxes during fiscal year 2012. At June 30, 2012 and March 31, 2012, the total valuation allowance was \$17.6 million and \$16.8 million, respectively.

#### Shareholders’ Equity and Capital Resources

Shareholders' equity decreased \$1.8 million to \$73.8 million at June 30, 2012 from \$75.6 million at March 31, 2012. The decrease was mainly attributable net loss of \$1.8 million for the three months ended June 30, 2012.

The Bank is subject to various regulatory capital requirements administered by the OCC. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Bank’s financial statements. As of June 30, 2012, the Bank was “well capitalized” as defined under the regulatory framework for prompt corrective action. To be categorized as “well capitalized,” the Bank must maintain the minimum capital ratios set forth in the table below.

The Bank’s actual and required minimum capital amounts and ratios are as follows (dollars in thousands):

|                               | Actual    |        | “Adequately Capitalized” |       | “Well Capitalized” |          |
|-------------------------------|-----------|--------|--------------------------|-------|--------------------|----------|
|                               | Amount    | Ratio  | Amount                   | Ratio | Amount             | Ratio    |
| <b>June 30, 2012</b>          |           |        |                          |       |                    |          |
| Total Capital:                |           |        |                          |       |                    |          |
| (To Risk-Weighted Assets)     | \$ 81,520 | 13.18% | \$ 49,465                | 8.0%  | \$ 74,198          | 12.0%(1) |
| Tier 1 Capital:               |           |        |                          |       |                    |          |
| (To Risk-Weighted Assets)     | 73,625    | 11.91  | 24,733                   | 4.0   | 37,099             | 6.0      |
| Tier 1 Capital (Leverage):    |           |        |                          |       |                    |          |
| (To Adjusted Tangible Assets) | 73,625    | 9.35   | 31,492                   | 4.0   | 70,857             | 9.0 (1)  |
| Tangible Capital:             |           |        |                          |       |                    |          |
| (To Tangible Assets)          | 73,625    | 9.35   | 11,810                   | 1.5   | N/A                | N/A      |
| <b>March 31, 2012</b>         |           |        |                          |       |                    |          |
| Total Capital:                |           |        |                          |       |                    |          |
| (To Risk-Weighted Assets)     | \$80,834  | 12.11% | \$53,399                 | 8.0%  | \$80,099           | 12.0%(1) |
| Tier 1 Capital:               |           |        |                          |       |                    |          |
| (To Risk-Weighted Assets)     | 72,354    | 10.84  | 26,700                   | 4.0   | 40,049             | 6.0      |
| Tier 1 Capital (Leverage):    |           |        |                          |       |                    |          |
| (To Adjusted Tangible Assets) | 72,354    | 8.76   | 33,034                   | 4.0   | 74,326             | 9.0 (1)  |
| Tangible Capital:             |           |        |                          |       |                    |          |
| (To Tangible Assets)          | 72,354    | 8.76   | 12,388                   | 1.5   | N/A                | N/A      |

(1) The Bank agreed to establishing higher minimum capital ratios and must maintain a Tier 1 capital (leverage) ratio of not less than 9.0% and a total risk-based capital ratio of not less than 12.0% in order to be deemed “well capitalized”.

## Liquidity

Liquidity is essential to our business. The objective of the Bank’s liquidity management is to maintain ample cash flows to meet obligations for depositor withdrawals, to fund the borrowing needs of loan customers, and to fund ongoing operations. Core relationship deposits are the primary source of the Bank’s liquidity. As such, the Bank focuses on deposit relationships with local consumer and business clients who maintain multiple accounts and services at the Bank.

In response to the adverse economic conditions, the Company has been, and will continue to work toward reducing the amount of nonperforming assets, controlling balance sheet growth, reducing controllable operating costs, and augmenting deposits while striving to maximize secured borrowing facilities to improve liquidity and preserve capital over the coming fiscal year. However, the Company’s inability to successfully implement its plans or further deterioration in economic conditions and real estate prices could have a material adverse effect on the Company’s liquidity.

Liquidity management is both a short- and long-term responsibility of the Company's management. The Company adjusts its investments in liquid assets based upon management's assessment of (i) expected loan demand, (ii) projected loan sales, (iii) expected deposit flows, (iv) yields available on interest-bearing deposits and (v) its asset/liability management program objectives. Excess liquidity is invested generally in interest-bearing overnight deposits and other short-term government and agency obligations. If the Company requires funds beyond its ability to generate them internally, it has additional

diversified and reliable sources of funds with the FHLB, the FRB and other wholesale facilities. These sources of funds may be used on a long or short-term basis to compensate for reduction in other sources of funds or on a long-term basis to support lending activities. Beginning in the first quarter of fiscal 2011, the Company elected to defer regularly scheduled interest payments on its outstanding \$22.7 million aggregate principal amount of junior subordinated debentures issued in connection with the sale of trust preferred securities through statutory business trusts. The Company continued with the interest deferral at June 30, 2012. As of June 30, 2012, the Company had deferred a total of \$2.9 million of interest payments. The accrual for these payments is included in accrued expenses and other liabilities on the Consolidated Balances Sheets and interest expense on the Consolidated Statements of Operations. This deferral may adversely affect our ability to access wholesale funding facilities or obtain debt financing on commercially reasonable terms, or at all.

The Company's primary sources of funds are customer deposits, proceeds from principal and interest payments on loans, proceeds from the sale of loans, maturing securities, FHLB advances and FRB borrowings. While maturities and scheduled amortization of loans and securities are a predictable source of funds, deposit flows and prepayment of mortgage loans and mortgage-backed securities are greatly influenced by general interest rates, economic conditions and competition. Management believes that its focus on core relationship deposits coupled with access to borrowing through reliable counterparties provides reasonable and prudent assurance that ample liquidity is available. However, depositor or counterparty behavior could change in response to competition, economic or market situations or other unforeseen circumstances, which could have liquidity implications that may require different strategic or operational actions.

The Company must maintain an adequate level of liquidity to ensure the availability of sufficient funds for loan originations, deposit withdrawals and continuing operations, satisfy other financial commitments and take advantage of investment opportunities. During the three months ended June 30, 2012, the Bank used its sources of funds primarily to fund loan commitments and to pay deposit withdrawals. At June 30, 2012, cash totaled \$71.4 million, or 8.8% of total assets. The Bank generally maintains sufficient cash and short-term investments to meet short-term liquidity needs; however, its primary liquidity management practice is to increase or decrease short-term borrowings, including FRB borrowings and FHLB advances. At June 30, 2012, the Bank had no advances from the FRB. The Bank has a borrowing capacity of \$99.5 million from the FRB, subject to sufficient collateral. At June 30, 2012, there were no advances from the FHLB of Seattle and the Bank has an available credit facility of \$209.3 million, limited to sufficient collateral and stock investment. At June 30, 2012, the Bank had sufficient unpledged collateral to allow it to utilize its available borrowing capacity from the FRB and the FHLB. Borrowing capacity may, however, fluctuate based on acceptability and risk rating of loan collateral and counterparties could adjust discount rates applied to such collateral at their discretion.

An additional source of wholesale funding includes brokered certificate of deposits. While the Bank has utilized brokered deposits from time to time, the Bank historically has not relied on brokered deposits to fund its operations. At June 30, 2012, the Company had no wholesale-brokered deposits. The Bank also participates in the CDARS and ICS deposit products, which allows the Bank to accept deposits in excess of the FDIC insurance limit for that depositor and obtain "pass-through" insurance for the total deposit. The Bank's reciprocal CDARS and ICS balances were \$37.1 million, or 5.3% of total deposits, and \$37.2 million, or 5.0% of total deposits, at June 30, 2012 and March 31, 2012, respectively. With news of bank failures and increased levels of distress in the financial services industry and customer concern with FDIC insurance limits, customer interest in and demand for CDARS deposits has remained strong with continued renewals of existing CDARS deposits and the opening of new accounts. The Bank's brokered deposits (which includes CDARS and ICS) are restricted to 20% of total deposits based on a supervisory imposed limit. The combination of all the Bank's funding sources, gives the Bank available liquidity of \$516.8 million, or 63.4% of total assets at June 30, 2012.

The Bank's deposits are insured up to applicable limits by the Deposit Insurance Fund of the FDIC. On July 21, 2010, the FDIC deposit insurance coverage was permanently raised to \$250,000. Under the Dodd-Frank Act, since January

1, 2011, all non-interest bearing transaction accounts and IOLTA accounts qualify for unlimited deposit insurance by the FDIC through December 31, 2012. NOW accounts, which were previously fully insured under the Transaction Account Guarantee Program, are no longer be eligible for an unlimited guarantee due to the expiration of this program on December 31, 2010. NOW accounts, along with all other deposits maintained at the Bank are now insured by the FDIC up to \$250,000 per account owner.

At June 30, 2012, the Company had total commitments of \$70.0 million, which includes commitments to extend credit of \$6.8 million, unused lines of credit and undisbursed balances of \$62.3 million and standby letters of credit totaling \$932,000. The Company anticipates that it will have sufficient funds available to meet current loan commitments. Certificates of deposits that are scheduled to mature in less than one year totaled \$151.1 million. Historically, the Bank has been able to retain a significant amount of its deposits as they mature. Offsetting these cash outflows are scheduled loan maturities of less than one year totaling \$85.0 million.

Sources of capital and liquidity for the Company include distributions from the Bank and the issuance of debt or equity securities. Dividends and other capital distributions from the Bank are subject to regulatory restrictions and approval. The Company elected to defer regularly scheduled interest payments on its junior subordinated debentures during the first quarter of fiscal 2011, which in turn, restricts the Company's ability to pay dividends on its common stock.

## Asset Quality

Nonperforming assets, consisting of nonperforming loans and REO, totaled \$58.9 million or 7.22% of total assets at June 30, 2012 compared to \$62.9 million or 7.35% of total assets at March 31, 2012. Nonperforming loans were \$36.8 million or 5.95% of total loans at June 30, 2012 compared to \$44.2 million or 6.45% of total loans at March 31, 2012. The decline in nonperforming loans during the quarter was a result of a transfer of \$8.5 million in loans to REO. This transfer of loans to REO was offset by REO sales of \$4.4 million during the quarter. The \$36.8 million balance of nonperforming loans consisted of 54 loans to 42 borrowers, which includes 11 commercial business loans totaling \$2.1 million, nine commercial real estate loans totaling \$16.7 million, seven land acquisition and development loans totaling \$4.2 million (the largest of which was \$1.1 million), four multi-family real estate loans totaling \$7.2 million (the largest of which was \$3.2 million), four real estate construction loans totaling \$2.0 million and 19 residential real estate loans totaling \$4.6 million. All of these loans are to borrowers located in Oregon and Washington with the exception of two commercial real estate loans totaling \$3.5 million. One of the commercial real estate loans is to a California borrower who has property located in Southern California and the second loan is to an Oregon borrower who has property located in Idaho.

The Company has continued to focus on managing the residential construction and land development portfolios. At June 30, 2012, the Company's residential construction and land acquisition and development loan portfolios were \$5.1 million and \$29.1 million, respectively as compared to \$16.8 million and \$54.6 million at June 30, 2011. The percentage of nonperforming loans in the residential construction and land acquisition and development portfolios at June 30, 2012 was 39.29% and 14.36%, respectively as compared to 23.65% and 5.32%, respectively, a year ago. For the three months ended June 30, 2012, net charge-offs for the residential construction and land development portfolios were \$74,000 and \$843,000, respectively. The commercial real estate loan portfolio has been affected more in recent quarters from the continued weak economy. Nonperforming commercial real estate loans to total nonperforming loans has increased to 45.4% at June 30, 2012 compared to 31.6% at March 31, 2012. Classified commercial real estate loans increased from \$35.1 million at March 31, 2012 to \$50.8 million at June 30, 2012.

REO totaled \$22.1 million at June 30, 2012 compared to \$18.7 million at March 31, 2012. The \$22.1 million balance of REO is comprised of single-family homes totaling \$3.0 million, residential building lots totaling \$1.5 million, land development property totaling \$10.8 million and industrial and commercial real estate property totaling \$6.8 million. All of these properties are located in Washington and Oregon.

The allowance for loan losses was \$21.0 million or 3.39% of total loans at June 30, 2012 compared to \$19.9 million or 2.91% of total loans at March 31, 2012. The increase in the balance of the allowance for loan losses at June 30, 2012 reflects the elevated levels of delinquent and classified loans, increased charge-offs as well as declines in real estate values as compared to historical levels. The coverage ratio of allowance for loan losses to nonperforming loans was 57.02% at June 30, 2012 compared to 45.11% at March 31, 2012. The increase in the coverage ratio was a result of the increase in the allowance for loan losses coupled with a decrease in nonperforming loans. At June 30, 2012, the Company identified \$34.6 million, or 94.00% of its nonperforming loans, as impaired and performed a specific valuation analysis on each loan resulting in a specific reserve of \$960,000, or 2.78% of the nonperforming loans on which a specific analysis was performed. Based on its comprehensive analysis, management deemed the allowance for loan losses of at June 30, 2012 adequate to cover probable losses inherent in the loan portfolio. However, a further decline in local economic conditions, results of examinations by the Company's regulators, or other factors could result in a material increase in the allowance for loan losses and may adversely affect the Company's financial condition and results of operations. In addition, because future events affecting borrowers and collateral cannot be predicted with certainty, there can be no assurance that the existing allowance for loan losses will be adequate or that substantial increases will not be necessary should the quality of any loans deteriorate or should collateral values further decline as a result of the factors discussed elsewhere in the document. For further information regarding the Company's impaired loans and allowance for loan losses, see Note 8 of the Notes to Consolidated Financial Statements contained in Item 1 of this Form 10-Q.

Trouble debt restructurings (“TDRs”) are loans where the Company, for economic or legal reasons related to the borrower's financial condition, has granted a concession to the borrower that it would otherwise not consider. A TDR typically involves a modification of terms such as a reduction of the stated interest rate or face amount of the loan, a reduction of accrued interest, or an extension of the maturity date(s) at a stated interest rate lower than the current market rate for a new loan with similar risk.

TDRs are considered impaired loans and as such, when a loan is deemed to be impaired, the amount of the impairment is measured using discounted cash flows using the original note rate, except when the loan is collateral dependent. In these cases, the estimated fair value of the collateral and when applicable, less selling costs, are used. Impairment is recognized as a specific component within the allowance for loan losses if the value of the impaired loan is less than the recorded investment in the loan. When the amount of the impairment represents a confirmed loss, it is charged off against the allowance for loan losses. At June 30, 2012 the Company had TDRs totaling \$21.8 million of which \$9.8 million were on accrual status. However, all of the Company's TDRs are paying as agreed and none of the Company's TDRs have defaulted since they were modified. The related amount of interest income recognized on these TDRs was \$116,000 for the three months ended June 30, 2012.

The Company has determined that, in certain circumstances, it is appropriate to split a loan into multiple notes. This typically includes a non-performing charged-off loan that is not supported by the cash flow of the relationship and a performing loan that is supported by the cash flow. These may also be split into multiple notes to align portions of the loan balance with the various sources of repayment when more than one exists. Generally the new loans are restructured based on customary underwriting standards. In situations where they were not, the policy exception qualifies as a concession, and the borrower is experiencing financial difficulties, the loans are accounted for as TDRs.

The Company's general policy related to TDRs is to perform a credit evaluation of the borrower's financial condition and prospects for repayment under the revised terms. This evaluation includes consideration of the borrower's sustained historical repayment performance for a reasonable period of time. A sustained period of repayment performance generally would be a minimum of six months, and may include repayments made prior to the restructuring date. If repayment of principal and interest appears doubtful, it is placed on non-accrual status.

The following table sets forth information regarding the Company's nonperforming assets.

|   | June 30,<br>2012       | March<br>31,<br>2012 |
|---|------------------------|----------------------|
|   | (Dollars in thousands) |                      |
| Loans accounted for on a non-accrual basis:                     |                        |                      |
| Commercial business   | \$ 2,136               | \$ 3,930             |
| Other real estate mortgage                                      | 28,092                 | 28,562               |
| Real estate construction  | 2,014                  | 7,756                |
| Real estate one-to-four family                                  | 4,540                  | 3,915                |
| Total   | 36,782                 | 44,163               |
| Accruing loans which are contractually past due 90 days or more | -                      | -                    |
| Total nonperforming loans                                       | 36,782                 | 44,163               |
| REO   | 22,074                 | 18,731               |
| Total nonperforming assets                                      | \$ 58,856              | \$ 62,894            |
| Total nonperforming loans to total loans                        | 5.95%                  | 6.45%                |
| Total nonperforming loans to total assets                       | 4.51                   | 5.16                 |
| Total nonperforming assets to total assets                      | 7.22                   | 7.35                 |

The composition of the Company's nonperforming assets by loan type and geographical area is as follows:

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| June 30, 2012                   | Northwest<br>Oregon | Other<br>Oregon | Southwest<br>Washington<br>(Dollars in thousands) | Other<br>Washington | Other    | Total     |
|---------------------------------|---------------------|-----------------|---|---------------------|----------|-----------|
| Commercial business             | \$ -                | \$ 176          | \$ 1,960  | \$ -                | \$ -     | \$ 2,136  |
| Commercial real estate          | 4,222               | -               | 9,001   | -                   | 3,478    | 16,701    |
| Land                            | -                   | 800             | 3,384   | -                   | -        | 4,184     |
| Multi-family                    | -                   | 4,177           | 3,030   | -                   | -        | 7,207     |
| Commercial construction         | -                   | -               | -   | -                   | -        | -         |
| One-to-four family construction | 1,018               | 603             | 393   | -                   | -        | 2,014     |
| Real estate one-to-four family  | 440                 | 447             | 3,653   | -                   | -        | 4,540     |
| Consumer                        | -                   | -               | -   | -                   | -        | -         |
| Total nonperforming loans       | 5,680               | 6,203           | 21,421  | -                   | 3,478    | 36,782    |
| REO                             | 2,123               | 6,829           | 10,072  | 3,050               | -        | 22,074    |
| Total nonperforming assets      | \$ 7,803            | \$ 13,032       | \$ 31,493   | \$ 3,050            | \$ 3,478 | \$ 58,856 |



The composition of the speculative construction and land development loan portfolios by geographical area is as follows:

|   | Northwest<br>Oregon    | Other<br>Oregon | Southwest<br>Washington | Other<br>Washington | Other | Total     |
|---|------------------------|-----------------|-------------------------|---------------------|-------|-----------|
| June 30, 2012                           |                        |                 |                         |                     |       |           |
|   | (Dollars in thousands) |                 |                         |                     |       |           |
| Land development                        | \$ 5,909               | \$ 2,426        | \$ 20,796               | \$ -                | \$ -  | \$ 29,131 |
| Speculative construction                | 1,018                  | 604             | 3,038                   | 243                 | -     | 4,903     |
| Total speculative and land construction | \$ 6,927               | \$ 3,030        | \$ 23,834               | \$ 243              | \$ -  | \$ 34,034 |

Other loans of concern totaled \$47.5 million at June 30, 2012 compared to \$41.9 million at March 31, 2012. Included in other loans of concern at June 30, 2012 were 28 commercial loans totaling \$8.0 million (the largest of which was \$1.9 million), 27 commercial real estate loans totaling \$34.1 million (the largest of which was \$4.3 million), four multi-family loans totaling \$3.2 million and six land acquisition and development loans totaling \$2.2 million. Other loans of concern consist of loans where the borrowers have cash flow problems, or the collateral securing the respective loans may be inadequate. In either or both of these situations, the borrowers may be unable to comply with the present loan repayment terms, and the loans may subsequently be included in the non-accrual category. Management considers the allowance for loan losses to be adequate to cover the probable losses inherent in these and other loans.

At June 30, 2012 and March 31, 2012, loans delinquent 30 - 89 days were -----1.29% of total loans. At June 30, 2012, the 30 - 89 days delinquency rate in the commercial business portfolio was 0.60% while the delinquency rate in the commercial real estate loan portfolio was 1.58%, comprised of three loans for \$5.5 million. At that date, commercial real estate loans represented the largest portion of the loan portfolio at 56.02% of total loans and commercial business loans represented 12.91% of total loans. At June 30, 2012, the 30-89 days delinquency rate in the real estate one-to-four family loan portfolio was 1.87%.

#### Off-Balance Sheet Arrangements and Other Contractual Obligations

Through the normal course of operations, the Company enters into certain contractual obligations and other commitments. Obligations generally relate to funding of operations through deposits and borrowings as well as leases for premises. Commitments generally relate to lending operations.

The Company has obligations under long-term operating leases, principally for building space and land. Lease terms generally cover a five-year period, with options to extend, and are not subject to cancellation.

The Company has commitments to originate fixed and variable rate mortgage loans to customers. Because some commitments expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Undisbursed loan funds and unused lines of credit include funds not disbursed, but committed to construction projects and home equity and commercial lines of credit. Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party.

For further information regarding the Company's off-balance sheet arrangements and other contractual obligations, see Note 14 of the Notes to Consolidated Financial Statements contained in Item 1 of this Form 10-Q.

#### Goodwill Valuation

Goodwill is initially recorded when the purchase price paid for an acquisition exceeds the estimated fair value of the net identified tangible and intangible assets acquired. Goodwill is presumed to have an indefinite useful life and is tested, at least annually, for impairment at the reporting unit level. The Company has one reporting unit, the Bank, for purposes of computing goodwill. All of the Company's goodwill has been allocated to this single reporting unit. The Company performs an annual review in the third quarter of each fiscal year, or more frequently if indications of potential impairment exist, to determine if the recorded goodwill is impaired. If the fair value exceeds the carrying value, goodwill at the reporting unit level is not considered impaired and no additional analysis is necessary. If the carrying value of the reporting unit is higher than its fair value, there is an indication that impairment may exist and additional analysis must be performed to measure the amount of impairment loss, if any. The amount of impairment is determined by comparing the implied fair value of the reporting unit's goodwill to the carrying value of the goodwill in the same manner as if the reporting unit was being acquired in a business combination. Specifically, the Company would allocate the fair value to all of the assets and liabilities of the reporting unit, including unrecognized intangible assets, in a hypothetical analysis that would calculate the implied fair value of goodwill. If the implied fair value of goodwill is less than the recorded goodwill, the Company would record an impairment charge for the difference.

A significant amount of judgment is involved in determining if an indicator of impairment has occurred. Such indicators may include, among others; a significant decline in expected future cash flows; a sustained, significant decline in the Company's stock price and market capitalization; a significant adverse change in legal factors or in the business climate; adverse assessment or action by a regulator; and unanticipated competition. Any adverse change in these factors could have

a significant impact on the recoverability of such assets and could have a material impact on the Company's Consolidated Financial Statements.

The Company performed its annual goodwill impairment test during the quarter-ended December 31, 2011. The goodwill impairment test involves a two-step process. Step one of the goodwill impairment test estimates the fair value of the reporting unit utilizing the allocation of corporate value approach, the income approach and the market approach in order to derive an enterprise value of the Company. The allocation of corporate value approach applies the aggregate market value of the Company and divides it among the reporting units. A key assumption in this approach is the control premium applied to the aggregate market value. A control premium is utilized as the value of a company from the perspective of a controlling interest and is generally higher than the widely quoted market price per share. The Company used an expected control premium of 30%, which was based on comparable transactional history. The income approach uses a reporting unit's projection of estimated operating results and cash flows that is discounted using a rate that reflects current market conditions. The projection uses management's best estimates of economic and market conditions over the projected period including growth rates in loans and deposits, estimates of future expected changes in net interest margins and cash expenditures. Assumptions used by the Company in its discounted cash flow model (income approach) included an annual revenue growth rate that approximated 3%, a net interest margin that approximated 4.40% and a return on assets that ranged from 0.48% to 1.06% (average of 0.83%). In addition to utilizing the above projections of estimated operating results, key assumptions used to determine the fair value estimate under the income approach was the discount rate of 15.5% utilized for our cash flow estimates and a terminal value estimated at 1.0 times the ending book value of the reporting unit. The Company used a build-up approach in developing the discount rate that included: an assessment of the risk free interest rate, the rate of return expected from publicly traded stocks, the industry the Company operates in and the size of the Company. The market approach estimates fair value by applying cash flow multiples to the reporting unit's operating performance. The multiples are derived from comparable publicly traded companies with similar operating and investment characteristics of the reporting unit. In applying the market approach method, the Company selected eight publicly traded comparable institutions based on a variety of financial metrics (tangible equity, leverage ratio, return on assets, return on equity, net interest margin, nonperforming assets, net charge-offs, and reserves for loan losses) and other relevant qualitative factors (geographical location, lines of business, business model, risk profile, availability of financial information, etc.). After selecting comparable institutions, the Company derived the fair value of the reporting unit by completing a comparative analysis of the relationship between their financial metrics listed above and their market values utilizing various market multiples. The Company calculated a fair value of its reporting unit of \$68 million using the corporate value approach, \$83 million using the income approach and \$74 million using the market approach. The results of the Company's step one test indicated that the reporting unit's fair value was less than its carrying value and therefore the Company performed a step two analysis.

The Company calculated the implied fair value of its reporting unit under step two of the goodwill impairment test. Under this approach, the Company calculated the fair value for its unrecognized deposit intangible, as well as the remaining assets and liabilities of the reporting unit. The calculated implied fair value of the Company's goodwill exceeded the carrying value by \$29 million. Significant adjustments were made to the fair value of the Company's loans receivable compared to its recorded value. The Company used two separate methods to determine the fair value of its loans receivable. For performing and noncriticized loans, the Company utilized a discounted cash flow approach. For nonperforming and criticized loans, the Company utilized a comparable transaction approach using comparable loan sales. A key assumption used by the Company under each method was determining an appropriate discount rate. For the discounted cash flow approach the Company started with its contractual cash flows and its current lending rate for comparable loans and adjusted these for both credit and liquidity premiums. For the comparable transaction approach a weighted average discount rate was used that approximated the discount for similar loan sales by the FDIC. Based on results of the step two impairment test, the Company determined no impairment charge of goodwill was required as of November 30, 2011.

The Company determined an interim impairment test was necessary as of June 30, 2012 based upon the sustained decline in the Company's stock price. The Company's step one test indicated that the reporting unit's fair value was less than its carrying value. As of the date of this filing, The Company has not completed the step two analysis due to the complexities involved in determining the implied fair value of the goodwill for the reporting unit. The Company expects to finalize its goodwill impairment analysis during the second fiscal quarter. No assurance can be given that the Company will not be required to record an impairment loss on goodwill then or in the future.

It is possible that changes in circumstances existing at the measurement date or at other times in the future, or in the numerous estimates associated with management's judgments, assumptions and estimates made in assessing the fair value of our goodwill, could result in an impairment charge of a portion or all of our goodwill. If the Company recorded an impairment charge, its financial position and results of operations would be adversely affected, however, such an impairment charge would have no impact on our liquidity, operations or regulatory capital.

## Comparison of Operating Results for the Three Months Ended June 30, 2012 and 2011

Net Interest Income. The Company's profitability depends primarily on its net interest income, which is the difference between the income it receives on interest-earning assets and the interest paid on deposits and borrowings. When interest-earning assets equal or exceed interest-bearing liabilities, any positive interest rate spread will generate net interest income. The Company's results of operations are also significantly affected by general economic and competitive conditions, particularly changes in market interest rates, government legislation and regulation, and monetary and fiscal policies.

Net interest income for the three months ended June 30, 2012 was \$8.1 million, representing a decrease of \$759,000, or 8.6%, from \$8.8 million during the same prior year period. Average interest-earning assets to average interest-bearing liabilities increased to 120.75% for the three month periods ended June 30, 2012 compared to 119.51% in the same prior year period. The net interest margin for the three months ended June 30, 2012 was 4.22% compared to 4.66% for the three months ended June 30, 2011.

The Company generally achieves better net interest margins in a stable or increasing interest rate environment as a result of the balance sheet being slightly asset interest rate sensitive. Approximately 11.39% of our loan portfolio was adjustable (floating) at June 30, 2012. At June 30, 2012, approximately \$52.0 million, or 76.43% of our adjustable (floating) loan portfolio contained interest rate floors, below which the loans' contractual interest rate may not adjust. The inability of these loans to adjust downward has contributed to increased income in the currently low interest rate environment; however, net interest income will be reduced in a rising interest rate environment until such time as the current rate exceeds these interest rate floors. At June 30, 2012, \$50.9 million or 8.52% of the loans in the Company's loan portfolio were at the floor interest rate of which \$32.9 million or 64.73% had yields that would begin floating again once the Prime Rate increases at least 150 basis points. Generally, interest rates on the Company's interest-earning assets reprice faster than interest rates on the Company's interest-bearing liabilities. In a decreasing interest rate environment, the Company requires time to reduce deposit interest rates to recover the decline in the net interest margin. While the Company does not anticipate further significant reductions in market interest rates, we do expect some further modest reductions in deposit costs due to our deposit offering rate and as existing long-term deposits renew upon maturity and reprice at a lower rate. The amount and timing of these reductions is dependent on competitive pricing pressures, yield curve shape and changes in interest rate spreads.

Interest Income. Interest income for the three months ended June 30, 2012, was \$9.2 million compared to \$10.4 million for the same period in prior year. This represents a decrease of \$1.2 million for the three months ended June 30, 2012 compared to the same prior year period. The decrease was due primarily to a decrease in average loan balances and the impact of loans repricing down to the current low interest rates.

The average balance of net loans decreased \$19.6 million to \$671.8 million for the three months ended June 30, 2012 from \$691.4 million for the same prior year period. The decrease in average loan balances was due to the Company's effort in the past fiscal year to restructure its balance sheet and reduce its overall loans receivable as part of the Company's capital and liquidity strategies. The decrease was also due to the sale of \$31.4 million in one-to-four family mortgages loans to FHLMC during the quarter-ended June 30, 2012. The yield on net loans was 5.40% for the three months ended June 30, 2012 compared to 5.96% for the same three months in the prior year. During the three months ended June 30, 2012, the Company also reversed \$70,000 of interest income on nonperforming loans compared to \$29,000 for the same three months in the prior year.

Interest Expense. Interest expense decreased \$426,000 to \$1.2 million for the three months ended June 30, 2012 compared to \$1.6 million for the three months ended June 30, 2011. The decrease in interest expense was the result of declining deposit costs, primarily due to the low interest rate environment. The weighted average interest rate on interest-bearing deposits decreased to 0.54% for the three months ended June 30, 2012 from 0.81% for the same period in the prior year.



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The following table sets forth, for the periods indicated, information regarding average balances of assets and liabilities as well as the total dollar amounts of interest earned on average interest-earning assets and interest paid on average interest-bearing liabilities, resultant yields, interest rate spread, ratio of interest-earning assets to interest-bearing liabilities and net interest margin.

|  | Three Months Ended June 30, |           |                        |           |              |            |  |
|--|-----------------------------|-----------|------------------------|-----------|--------------|------------|--|
|  | 2012                        |           |                        | 2011      |              |            |  |
|  | Average                     | Interest  | Yield/Cost             | Average   | Interest and | Yield/Cost |  |
|  | Balance                     | and       | (Dollars in thousands) | Balance   | Dividends    |            |  |
|  |                             | Dividends |                        |           |              |            |  |
| <b>Interest-earning assets:</b>            |                             |           |                        |           |              |            |  |
| Mortgage loans                             | \$589,297                   | \$7,985   | 5.43 %                 | \$605,764 | \$9,102      | 6.03 %     |  |
| Non-mortgage loans                         | 82,501                      | 1,060     | 5.15                   | 85,630    | 1,178        | 5.52       |  |
| Total net loans (1)                        | 671,798                     | 9,045     | 5.40                   | 691,394   | 10,280       | 5.96       |  |
| Mortgage-backed securities (2)             | 1,031                       | 8         | 3.11                   | 1,805     | 16           | 3.56       |  |
| Investment securities (2)(3)               | 8,612                       | 65        | 3.03                   | 9,011     | 63           | 2.80       |  |
| Daily interest-bearing assets              | 2,023                       | -         | -                      | 4,266     | -            | -          |  |
| Other earning assets                       | 84,692                      | 129       | 0.61                   | 54,718    | 75           | 0.55       |  |
| Total interest-earning assets              | 768,156                     | 9,247     | 4.83                   | 761,194   | 10,434       | 5.50       |  |
| <b>Non-interest-earning assets:</b>        |                             |           |                        |           |              |            |  |
| Office properties and equipment, net       | 17,457                      |           |                        | 16,018    |              |            |  |
| Other non-interest-earning assets          | 57,971                      |           |                        | 82,042    |              |            |  |
| Total assets                               | \$843,584                   |           |                        | \$859,254 |              |            |  |
| <b>Interest-bearing liabilities:</b>       |                             |           |                        |           |              |            |  |
| Regular savings accounts                   | \$46,626                    | 29        | 0.25                   | \$37,000  | 32           | 0.35       |  |
| Interest checking accounts                 | 99,466                      | 57        | 0.23                   | 90,400    | 75           | 0.33       |  |
| Money market deposit accounts              | 240,280                     | 200       | 0.33                   | 227,598   | 307          | 0.54       |  |
| Certificates of deposit                    | 224,573                     | 537       | 0.96                   | 256,694   | 816          | 1.28       |  |
| Total interest-bearing deposits            | 610,945                     | 823       | 0.54                   | 611,692   | 1,230        | 0.81       |  |
| Other interest-bearing liabilities         | 25,187                      | 349       | 5.56                   | 25,243    | 368          | 5.85       |  |
| Total interest-bearing liabilities         | 636,132                     | 1,172     | 0.74                   | 636,935   | 1,598        | 1.01       |  |
| <b>Non-interest-bearing liabilities:</b>   |                             |           |                        |           |              |            |  |
| Non-interest-bearing deposits              | 121,867                     |           |                        | 103,918   |              |            |  |
| Other liabilities                          | 9,102                       |           |                        | 9,223     |              |            |  |
| Total liabilities                          | 767,101                     |           |                        | 750,076   |              |            |  |
| Shareholders' equity                       | 76,483                      |           |                        | 109,178   |              |            |  |
| Total liabilities and shareholders' equity | \$843,584                   |           |                        | \$859,254 |              |            |  |
| Net interest income                        |                             | \$8,075   |                        |           | \$8,836      |            |  |

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|  |        |   |        |   |
|--|--------|---|--------|---|
| Interest rate spread   | 4.09   | % | 4.49   | % |
| Net interest margin  | 4.22   | % | 4.66   | % |
| Ratio of average interest-earning assets to average interest-bearing liabilities | 120.75 | % | 119.51 | % |
| Tax equivalent adjustment (3)  | \$4    |   | \$6    |   |

(1) Includes non-accrual loans.

(2) For purposes of the computation of average yield on investments available for sale, historical cost balances were utilized; therefore, the yield information does not give effect to changes in fair value that are reflected as a component of shareholders' equity.

(3) Tax-equivalent adjustment relates to non-taxable investment interest income. Interest and rates are presented on a fully taxable –equivalent basis under a tax rate of 34%.



The following table sets forth the effects of changing rates and volumes on net interest income of the Company for the quarter-ended June 30, 2012 compared to the quarter-ended June 30, 2011. Variances that were insignificant have been allocated based upon the percentage relationship of changes in volume and changes in rate to the total net change.

| (in thousands)                     | Three Months Ended June 30,<br>2012 vs. 2011 |          | Total<br>Increase<br>(Decrease) |
|------------------------------------|--|----------|---------------------------------|
|                                    | Volume                                       | Rate     |                                 |
| <b>Interest Income:</b>            |  |          |                                 |
| Mortgage loans                     | \$ (240)                                     | \$ (877) | \$ (1,117)                      |
| Non-mortgage loans                 | (42)   | (76)     | (118)                           |
| Mortgage-backed securities         | (6)  | (2)      | (8)                             |
| Investment securities              |  |          |                                 |
| (1)                                | (3)  | 5        | 2                               |
| Daily interest-bearing             | -  | -        | -                               |
| Other earning assets               | 45   | 9        | 54                              |
| Total interest income              | (246)  | (941)    | (1,187)                         |
| <b>Interest Expense:</b>           |  |          |                                 |
| Regular savings accounts           | 7  | (10)     | (3)                             |
| Interest checking accounts         | 7  | (25)     | (18)                            |
| Money market deposit accounts      | 16   | (123)    | (107)                           |
| Certificates of deposit            | (93)   | (186)    | (279)                           |
| Other interest-bearing liabilities | (1)  | (18)     | (19)                            |
| Total interest expense             | (64)   | (362)    | (426)                           |
| Net interest income                | \$ (182)                                     | \$ (579) | \$ (761)                        |

(1) Interest is presented on a fully tax-equivalent basis under a tax rate of 34%

**Provision for Loan Losses.** The provision for loan losses for the three months ended June 30, 2012 was \$4.0 million compared to \$1.6 million for the same period in the prior year. The increase in the provision for loan losses was primarily a result of an increase in the level of delinquent and classified loans compared to prior year, which have remained at higher levels compared to historical trends. Recent appraisals received by the Company have also reflected declines in real estate values. These conditions are primarily the result of a slowdown in residential real estate sales that affected among others, homebuilders and developers. This slowdown in home sales coupled with declining real estate values has significantly affected these borrowers' liquidity and ability to repay loans. The slowdown in the economy has also impacted the Bank's commercial business and commercial real estate customers

more in recent quarters. Classified commercial real estate loans increased from \$35.1 million at March 31, 2012 to \$50.8 million at June 30, 2012. Economic factors impacting these borrowers typically lag that of non-commercial business and non-commercial real estate borrowers. The ratio of allowance for loan losses to total loans was 3.39% at June 30, 2012, compared to 2.32% at June 30, 2011.

Net charge-offs for the three months ended June 30, 2012 were \$2.9 million compared to \$459,000 for the same period last year. Annualized net charge-offs to average net loans for the three-month period ended June 30, 2012 was 1.76% compared to 0.27% for the same period in the prior year. Charge-offs increased \$2.6 million during the period primarily as a result of the increase in nonperforming loans compared to the three months ended June 30, 2011. Nonperforming loans were \$36.8 million at June 30, 2012, compared to \$44.2 million at March 31, 2012. The ratio of allowance for loan losses to nonperforming loans was 57.02% at June 30, 2012 compared to 45.11% at March 31, 2012. See "Asset Quality" above for additional information related to asset quality that management considers in determining the provision for loan losses.

Impaired loans are subjected to an impairment analysis to determine an appropriate reserve amount to be held against each loan. As of June 30, 2012, the Company had identified \$51.7 million of impaired loans. Because the significant majority of the impaired loans are collateral dependent, nearly all of the specific allowances are calculated based on the fair value of the collateral. Of those impaired loans, \$31.9 million have no specific valuation allowance as their estimated collateral value is equal to or exceeds the carrying costs, which in some cases is the result of previous loan charge-offs. Charge-offs on these impaired loans totaled \$6.1 million from their original loan balance. The remaining \$19.8 million have specific valuation allowances totaling \$1.4 million.

Non-Interest Income. Non-interest income increased \$536,000 for the three months ended June 30, 2012 compared to the same prior year period. The increase between the periods resulted from the recognition of a gain on the sale and related loan fees of one-to-four family mortgages sold to FHLMC totaling \$704,000. This increase was offset by an increase in the loss of \$157,000 on REO sales. In addition, broker loan fees increased by \$60,000 primarily as a result of an increase in brokered loan volume in our primary market area, coupled with a decrease in asset management fees of \$21,000 for the three months ended June 30, 2012 compared to the same prior period.

Non-Interest Expense. Non-interest expense increased \$119,000 to \$8.3 million for the three months ended June 30, 2012 compared to \$8.2 million for the three months ended June 30, 2011. Management continues to focus on managing controllable costs as the Company proactively adjusts to a lower level of real estate loan originations. However, certain expenses remain out of the Company's control such as REO expenses and write-downs.

For the three months ended June 30, 2012 compared to the same prior period, salaries and employee benefits expense decreased \$718,000 primarily due to a reduction in staffing levels and the elimination of incentive compensation. REO expenses (which includes operating costs and write-downs on property) increased \$509,000 primarily due to write-downs on existing REO properties. Professional fees which increased \$82,000 for the three months ended June 30, 2012 compared to the same prior year period remained higher due to the ongoing costs associated with nonperforming assets. Loan expense, which is included in the other category of non-interest expense, increased \$143,000 compared to the same prior period. Loan expenses primarily consist of appraisal fees and operating costs on troubled loans.

Income Taxes. The provision for income taxes was \$15,000 for the three months ended June 30, 2012 compared to \$313,000 for the three months ended June 30, 2011. As of June 30, 2012, the Company determined that it was appropriate to carry a deferred tax asset valuation allowance of \$17.6 million, reducing its deferred tax asset to \$612,000 which is the amount related to the Company's unrealized losses on its available for sale debt securities. Any future reversals of the deferred tax asset valuation allowance as a result of changes in the factors considered by management in establishing the allowance, including any return to profitability, would decrease the Company's income tax expense and increase its after tax net income in the periods in which a reversal is recorded. At June 30, 2012, the Company had a deferred tax asset for federal and state, net operating loss carryforwards which will expire in 2032.

In accordance with current accounting guidance, a valuation allowance is required to be recognized if it is "more likely than not" that all or a portion of the deferred tax assets will not be realized. "More likely than not" is defined as greater than 50% probability of occurrence. A determination as to the ultimate realization of the deferred tax assets is dependent upon management's judgment and evaluation of both positive and negative evidence, forecasts of future taxable income, applicable tax planning strategies, and an assessment of current and future economic and business conditions.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

There has not been any material change in the market risk disclosures contained in the 2012 Form 10-K.

### Item 4. Controls and Procedures

An evaluation of the Company's disclosure controls and procedures (as defined in Rule 13(a) - 15(e) of the Securities Exchange Act of 1934) as of June 30, 2012 was carried out under the supervision and with the participation of the Company's Chief Executive Officer, Chief Financial Officer and several other members of the Company's senior management. The Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures as in effect on June 30, 2012 were effective in ensuring that the information required to be disclosed by the Company in the reports it files or submits under the Securities and Exchange Act of 1934 is (i) accumulated and communicated to the Company's management (including the Chief Executive Officer and Chief Financial Officer) in a timely manner, and (ii) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

In the quarter-ended June 30, 2012, the Company did not make any changes in its internal control over financial reporting that has materially affected, or is reasonably likely to materially affect these controls.

While the Company believes the present design of its disclosure controls and procedures is effective to achieve its goal, future events affecting its business may cause the Company to modify its disclosure controls and procedures. The Company does not expect that its disclosure controls and procedures and internal control over financial reporting will prevent all error and fraud. A control procedure, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control procedure are met. Because of the inherent limitations in all control procedures, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns in controls or procedures can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any control procedure is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, controls become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control procedure, misstatements attributable to error or fraud may occur and not be detected.

RIVERVIEW BANCORP, INC. AND SUBSIDIARY  
PART II. OTHER INFORMATION

Item 1. Legal Proceedings

The Company is party to litigation arising in the ordinary course of business. In the opinion of management, these actions will not have a material adverse effect, on the Company's financial position, results of operations, or liquidity.

Item 1A. Risk Factors

There have been no material changes to the risk factors set forth in Part I. Item 1A of the Company's Form 10-K for the year ended March 31, 2012.

Item 2. Unregistered Sale of Equity Securities and Use of Proceeds

None.

Item 3. Defaults Upon Senior Securities

Not applicable

Item 4. Mine Safety Disclosures

Not applicable

Item 5. Other Information

Not applicable

Item 6. Exhibits

(a) Exhibits:

- 3.1 Articles of Incorporation of the Registrant (1)
- 3.2 Bylaws of the Registrant (1)
- 4 Form of Certificate of Common Stock of the Registrant (1)
- 10.1 Form of Employment Agreement between the Bank and each Patrick Sheaffer, Ronald A. Wyseske, David A. Dahlstrom and John A. Karas(2)
- 10.2 Form of Change in Control Agreement between the Bank and Kevin J. Lycklama (2)
- 10.3 Employee Severance Compensation Plan (3)
- 10.4 Employee Stock Ownership Plan (4)
- 10.5 1998 Stock Option Plan (5)
- 10.6 2003 Stock Option Plan (6)
- 10.7 Form of Incentive Stock Option Award Pursuant to 2003 Stock Option Plan (7)
- 10.8 Form of Non-qualified Stock Option Award Pursuant to 2003 Stock Option Plan (7)
- 10.9 Deferred Compensation Plan (8)
- 10.10 Agreement among Riverview Community Bank and the OCC entered into on January 25, 2012 (9)
- 11 Statement recomputation of per share earnings (See Note 4 of Notes to Consolidated Financial Statements contained herein.)
- 31.1 Certifications of the Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act
- 31.2 Certifications of the Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act
- 32 Certifications of the Chief Executive Officer and Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act
- 101 The following materials from Riverview Bancorp Inc.'s Quarterly Report on Form 10-Q for the quarter ended June 30, 2012, formatted on Extensible Business Reporting Language (XBRL) (a) Consolidated Balance Sheets; (b) Consolidated Statements of Operations; (c) Consolidated Statements of Comprehensive Income (Loss); (d) Consolidated Statements of Equity (e) Consolidated Statements of Cash Flows; and (f) Notes to Consolidated Financial Statements (9)

- (1) Filed as an exhibit to the Registrant's Registration Statement on Form S-1 (Registration No. 333-30203), and incorporated herein by reference.
- (2) Filed as an exhibit to the Registrant's Current Report on Form 8-K filed with the SEC on September 18, 2007 and incorporated herein by reference.
- (3) Filed as an exhibit to the Registrant's Quarterly Report on Form 10-Q for the quarter-ended September 30, 1997, and incorporated herein by reference.
- (4) Filed as an exhibit to the Registrant's Annual Report on Form 10-K for the year ended March 31, 1998, and incorporated herein by reference.
- (5) Filed as an exhibit to the Registrant's Registration Statement on Form S-8 (Registration No. 333-66049), and incorporated herein by reference.
- (6) Filed as an exhibit to the Registrant's Definitive Annual Meeting Proxy Statement (000-22957), filed with the Commission on June 5, 2003, and incorporated herein by reference.
- (7) Filed as an exhibit to the Registrant's Quarterly Report on Form 10-Q for the quarter-ended December 31, 2005, and incorporated herein by reference.
- (8) Filed as an exhibit to the Registrant's Annual Report on Form 10-K for the year ended March 31, 2009 and incorporated herein by reference.
- (9) Filed as an exhibit to the Registrant's Quarterly Report on Form 10-Q for the quarter ended December, 31, 2011 and incorporated herein by reference.
- (10)

Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed not filed or part of a registration statement or prospectus for purposes of Section 11 or 12 of the Securities Act of 1933 or Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise not subject to liability under those sections.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

RIVERVIEW BANCORP, INC.

By: /s/ Patrick Sheaffer  
Patrick Sheaffer  
Chairman of the Board  
Chief Executive Officer  
(Principal Executive Officer)

By: /s/ Kevin J. Lycklama  
Kevin J. Lycklama  
Executive Vice President  
Chief Financial Officer

Date: August 13, 2012

Date: August 13, 2012



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