ACCESS NATIONAL CORP Form 10-Q November 13, 2009

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### **FORM 10-Q**

(Mark One)

**b** Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended September 30, 2009

or

O Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 000-49929 ACCESS NATIONAL CORPORATION

(Exact name of registrant as specified in its charter)

Virginia 82-0545425

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

1800 Robert Fulton Drive, Suite 300, Reston, Virginia 20191

(Address of principal executive offices) (Zip Code)

(703) 871-2100

(Registrant s telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes þ No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer o Accelerated filer o Non-accelerated filer o Smaller reporting company b

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

The number of shares outstanding of Access National Corporation s common stock, par value \$0.835, as of November 4, 2009 was 10,486,407 shares.

### 

### **PART I FINANCIAL INFORMATION**

<u>Item 1. Financial Statements (unaudited)</u>	
Consolidated Balance Sheets, September 30, 2009 and December 31, 2008 (audited)	Page 2
Consolidated Statements of Income, three months ended September 30, 2009 and 2008	Page 3
Consolidated Statements of Income, nine months ended September 30, 2009 and 2008	Page 4
Consolidated Statements of Changes in Shareholders Equity, nine months ended September 30, 2009	
<u>and 2008</u>	Page 5
Consolidated Statements of Cash Flows, nine months ended September 30, 2009 and 2008	Page 6
Notes to Consolidated Financial Statements (Unaudited)	Page 7
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations	Page 23
Item 3. Quantitative and Qualitative Disclosures About Market Risk	Page 40
<u>Item 4T. Controls and Procedures</u>	Page 41
PART II OTHER INFORMATION  Item 1. Legal Proceedings	Page 41
Item1A. Risk Factors	Page 41
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	Page 41
Item 3. Defaults Upon Senior Securities	Page 41
Item 4. Submission of Matters to a Vote of Security Holders	Page 41
Item 5. Other Information	Page 41
Item 6. Exhibits	Page 42
<u>Signatures</u>	Page 43
<u>EX-31.1</u>	C
EX-31.2	
<u>EX-32</u>	
- 1 -	

4

**Table of Contents** 

### PART I FINANCIAL INFORMATION

### **Item 1. Financial Statements**

### ACCESS NATIONAL CORPORATION

Consolidated Balance Sheets (In Thousands, Except for Share Data)

ASSETS	eptember 30, 2009 (naudited)	Б	December 31, 2008
Cash and due from banks Interest-bearing deposits in other banks and federal funds sold Securities available for sale, at fair value Loans held for sale, at fair value Loans Allowance for loan losses	\$ 8,719 47,165 73,474 60,400 489,077 (8,179)	\$	8,785 13,697 91,015 84,312 485,929 (7,462)
Net loans Premises and equipment, net Accrued interest Other real estate owned Other assets	480,898 8,843 2,675 3,665 9,364		478,467 9,211 3,193 4,455 9,189
Total assets	\$ 695,203	\$	702,324
LIABILITIES AND SHAREHOLDERS EQUITY Deposits Non-interest-bearing deposits Savings and interest-bearing deposits Time deposits	\$ 84,296 128,556 299,891	\$	75,000 95,730 314,671
Total deposits Other liabilities Short-term borrowings Long-term borrowings Subordinated debentures Other liabilities and accrued expenses	512,743 55,685 47,300 6,186 7,320		485,401 103,575 41,107 6,186 8,110
Total liabilities	\$ 629,234	\$	644,379
SHAREHOLDERS EQUITY Common stock, par value, \$0.835; authorized, 60,000,000 shares; issued and outstanding, 10,483,007 shares at September 30, 2009 and 10,240,747 shares at December 31, 2008 Surplus Retained earnings	\$ 8,753 18,301 38,435	\$	8,551 17,410 31,157

5

Accumulated other comprehensive income, net	480	827
Total shareholders equity	65,969	57,945
Total liabilities and shareholders equity	\$ 695,203	\$ 702,324
See accompanying notes to consolidated financial statements (Unaudited) 2 -		

### **ACCESS NATIONAL CORPORATION**

Consolidated Statements of Income (In Thousands, Except for Share Data) (Unaudited)

	Three Months Ended September 30,				
	2009	2008			
Interest and Dividend Income					
Interest and fees on loans	\$ 8,470	\$ 8,849			
Interest on deposits in other banks	34	82			
Interest and dividends on securities	712	796			
Total interest and dividend income	9,216	9,727			
Interest Expense					
Interest on deposits	2,469	3,243			
Interest on short-term borrowings	310	280			
Interest on long-term borrowings	469	558			
Interest on subordinated debentures	57	91			
Total interest expense	3,305	4,172			
Net interest income	5,911	5,555			
Provision for loan losses	1,387				
Flovision for loan losses	1,367	1,633			
Net interest income after provision for loan losses	4,524	3,700			
Non-interest Income					
Service fees on deposit accounts	137	106			
Gain on sale of loans	9,928				
Mortgage broker fee income	244				
Other income	614				
Total non-interest income	10,923	5,640			
Non-interest Expense					
Salaries and employee benefits	6,010	4,490			
Occupancy and equipment	615				
Other operating expenses	5,408				
Total non-interest expense	12,033	8,147			
Income before income taxes	3,414	1,193			

Income tax expense	1,260	424
NET INCOME	\$ 2,154	\$ 769
Earnings per common share: Basic	\$ 0.21	\$ 0.08
Diluted	\$ 0.21	\$ 0.07
Average outstanding shares: Basic Diluted See accompanying notes to consolidated financial statements (Unaudited) 3 -	0,451,416 0,486,755	),179,177 ),278,763

### **ACCESS NATIONAL CORPORATION**

Consolidated Statements of Income (In Thousands, Except for Share Data) (Unaudited)

	Nine Months Ended Septembe 30,			eptember
		2009	,	2008
Interest and Dividend Income				
Interest and fees on loans	\$	25,918	\$	26,378
Interest on deposits in other banks		112		443
Interest and dividends on securities		2,553		2,436
Total interest and dividend income		28,583		29,257
Interest Expense				
Interest on deposits		8,287		10,812
Interest on short-term borrowings		958		819
Interest on long-term borrowings		1,460		1,747
Interest on subordinated debentures		185		293
Total interest expense		10,890		13,671
Net interest income		17,693		15,586
Provision for loan losses		4,816		3,662
Trovision for foun fosses		4,010		3,002
Net interest income after provision for loan losses		12,877		11,924
Non-interest Income				
Service fees on deposit accounts		401		322
Gain on sale of loans		38,267		17,921
Mortgage broker fee income		573		1,391
Other income		4,894		2,470
Total non-interest income		44,135		22,104
Non-interest Expense				
Salaries and employee benefits		21,444		15,928
Occupancy and equipment		1,895		1,881
Other operating expenses		21,123		10,734
Total non-interest expense		44,462		28,543
Total non-interest expense		77,702		20,343
Income before income taxes		12,550		5,485

Income tax expense		4,962		1,963
NET INCOME	\$	7,588	\$	3,522
Earnings per common share: Basic Diluted	\$	0.73 0.73	\$ \$	0.34 0.34
Average outstanding shares: Basic Diluted See accompanying notes to consolidated financial statements (Un - 4 -	naudited).	10,354,897 10,400,753		10,323,060 10,463,230

**Table of Contents** 

### **ACCESS NATIONAL CORPORATION**

Consolidated Statements of Changes in Shareholders Equity
For the Nine Months Ended September 30, 2009 and 2008
(In Thousands, Except For Share Data)
(Unaudited)

	Common		Retained	Accumul Othe Compreh Incon	er ensive	
Balance, December 31, 2008	<b>Stock</b> \$ 8,551	<b>Surplus</b> \$ 17,410	<b>Earnings</b> \$ 31,157	(Loss		<b>Total</b> \$ 57,945
Comprehensive income: Net income Other comprehensive income, unrealized holdings gains (losses) arising during the period (net of tax,			7,588			7,588
\$179)					(347)	(347)
Total comprehensive income Stock option exercises (163,452 shares) Dividend reinvestment plan (103,938	136	415				7,241 551
shares)	87	440				527
Repurchased under share repurchase program (25,130 shares) Cash dividend Stock-based compensation expense	(21)	(94)	(310)			(115) (310)
recognized in earnings		130				130
Balance, September 30, 2009	\$ 8,753	\$ 18,301	\$ 38,435	\$	480	\$ 65,969
	Common		Retained	Accumul Othe Compreh Incon	er ensive	
Balance, December 31, 2007	<b>Stock</b> \$ 9,052	<b>Surplus</b> \$ 21,833	<b>Earnings</b> \$ 26,846	(Loss		<b>Total</b> \$ 57,961
Comprehensive income: Net income Other comprehensive income, unrealized holdings gains (losses)			3,522			3,522
arising during the period (net of tax, \$104)					(202)	(202)
Total comprehensive income						3,320

11

Edgar Filing: ACCESS NATIONAL CORP - Form 10-Q

Stock option exercises (119,632 shares)	100	239			339
Dividend reinvestment plan (60,218 shares)	50	279			329
Repurchased under share repurchase	30	21)			32)
program (808,411 shares)	(675)	(5,169)			(5,844)
Cash dividend			(331)		(331)
Stock-based compensation expense					
recognized in earnings		96			96
Balance, September 30, 2008	\$ 8,527	\$ 17,278	\$ 30,037	\$ 28	\$ 55,870

See accompanying notes to consolidated financial statements (Unaudited).

### **ACCESS NATIONAL CORPORATION**

Consolidated Statements of Cash Flows (In Thousands) (Unaudited)

	Nine Months Ended Septembe 30,			otember
		2009	-	2008
Cash Flows from Operating Activities				
Net income	\$	7,588	\$	3,522
Adjustments to reconcile net income to net cash provided by (used in)				
operating activities:		4.04.6		2.662
Provision for loan losses		4,816		3,662
Deferred tax benefit		(1,008)		(569)
Stock-based compensation		130		96
Increase (decrease) in valuation allowance for derivatives		176		(340)
Amortization of premiums on securities		38		2
Depreciation and amortization		443		570
Loss on disposal of assets		2		5
Changes in assets and liabilities:		1.700		1 000
Valuation of loans held for sale carried at fair value		1,708		1,023
Decrease (increase) in loans held for sale		22,204		(8,523)
Decrease (increase) in other assets		2,082		(7,171)
(Decrease) increase in other liabilities		(791)		7,078
Net cash provided by (used in) operating activities		37,388		(645)
<b>Cash Flows from Investing Activities</b>				
Proceeds from maturities and calls of securities available for sale		43,705		50,711
Proceeds from sale of securities		4,039		2,927
Purchases of securities available for sale		(30,766)		(40,003)
Net increase in loans		(7,247)		(24,052)
Decrease in federal funds sold				2
Proceeds from sale of equipment		23		35
Proceeds from sale of other real estate owned				781
Purchases of premises and equipment		(37)		(164)
Net cash provided by (used in) investing activities		9,717		(9,763)
Cash Flows from Financing Activities				
Net increase (decrease) in demand, interest-bearing demand and savings				
deposits		42,021		(1,699)
Net (decrease) increase in time deposits		(14,679)		16,492
Net decrease in securities sold under agreement to repurchase		(13,080)		(107)
Net (decrease) increase in short-term borrowings		(34,809)		1,264
Net increase in long-term borrowings		6,193		13,149
Proceeds from issuance of common stock		1,078		667
Purchase of common stock		(116)		(5,844)
Dividends paid		(310)		(331)

Net cash provided by (used in) financing activities	(13,702)	23,591
Increase in cash and cash equivalents	33,403	13,183
Cash and Cash Equivalents Beginning	22,481	19,502
Ending	\$ 55,884	\$ 32,685
Supplemental Disclosures of Cash Flow Information		
Cash payments for interest	\$ 10,714	\$ 13,685
Cash payments for income taxes	\$ 7,112	\$ 3,300
Supplemental Disclosures of Noncash Investing Activities		
Unrealized loss on securities available for sale	\$ (526)	\$ (306)
See accompanying notes to consolidated financial statements (Unaudited).	. ,	. ,
-6-		

## Notes to Consolidated Financial Statements (Unaudited) NOTE 1 COMMENCEMENT OF OPERATIONS

Access National Corporation (the Corporation ) is a bank holding company incorporated under the laws of the Commonwealth of Virginia. The Corporation has two wholly-owned subsidiaries, Access National Bank (the Bank ), which is an independent commercial bank chartered under federal laws as a national banking association, and Access Capital Trust II. The Corporation does not have any significant operations and serves primarily as the parent company for the Bank. The Corporation s income is primarily derived from dividends received from the Bank. The amount of these dividends is determined by the Bank s earnings and capital position.

The Corporation acquired all of the outstanding stock of the Bank in a statutory exchange transaction on June 15, 2002, pursuant to an Agreement and Plan of Reorganization between the Corporation and the Bank.

The Bank opened for business on December 1, 1999 and has two active wholly-owned subsidiaries: Access National Mortgage Corporation (the Mortgage Corporation ), a Virginia corporation engaged in mortgage banking activities, and Access Real Estate LLC. Access Real Estate LLC is a limited liability company established in July, 2003 for the purpose of holding title to the Corporation s headquarters building, located at 1800 Robert Fulton Drive, Reston, Virginia.

### NOTE 2 BASIS OF PRESENTATION

The accompanying unaudited interim consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) for interim financial information and with rules and regulations of the Securities and Exchange Commission (SEC). The statements do not include all of the information and footnotes required by GAAP for complete financial statements. All adjustments have been made, which, in the opinion of management, are necessary for a fair presentation of the results for the interim periods presented. Such adjustments are all of a normal and recurring nature. All significant inter-company accounts and transactions have been eliminated in consolidation. Certain prior period amounts have been reclassified to conform to the current period presentation. The results of operations for the nine months ended September 30, 2009 are not necessarily indicative of the results that may be expected for the entire year ending December 31, 2009. These consolidated financial statements should be read in conjunction with the Corporation s audited financial statements and the notes thereto as of December 31, 2008, included in the Corporation s Annual Report on Form 10-K for the fiscal year ended December 31, 2008.

Accounting Standards Codification In June 2009, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standard (SFAS) No. 168, The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles, a replacement of FASB Statement No. 162. This statement modifies the GAAP hierarchy by establishing only two levels of GAAP: authoritative and non-authoritative accounting literature. Effective July 2009, the FASB Accounting Standards Codification (ASC), also known collectively as the Codification, is considered the single source of authoritative U.S. GAAP, except for additional authoritative rules and interpretive releases issued by the SEC. Non-authoritative guidance and literature would include, among other things, FASB Concepts Statements, American Institute of Certified Public Accountants Issue Papers and Technical Practice Aids and accounting textbooks. The Codification was developed to organize GAAP pronouncements by topic so that users can more easily access authoritative accounting guidance. It is organized by topic, subtopic, section, and paragraph, each of which is identified by a numerical designation. FASB ASC 105-10, Generally Accepted Accounting Principles, became applicable beginning in the third quarter of 2009. All accounting references have been updated, and therefore SFAS references have been replaced with ASC references except for SFAS references that have not been integrated into the codification.

7

### NOTE 3 STOCK-BASED COMPENSATION PLANS

During the first nine months of 2009, the Corporation granted 105,750 stock options to officers, directors, and employees under the 1999 Stock Option Plan (the Plan ). Options granted under the Plan have an exercise price equal to the fair market value as of the grant date. Options granted have a vesting period of two and one half years and expire three and one half years after the issue date. Stock based compensation expense recognized in other operating expense during the first nine months of 2009 was approximately \$130 thousand and \$96 thousand for the same period in 2008. The fair value of options is estimated on the date of grant using a Black-Scholes option-pricing model with the assumptions noted below.

Nine Months

A summary of stock option activity under the Plan for the nine months ended September 30, 2009 is presented as follows:

				Ended
				September 30, 2009
Expected life of options granted				2.84
Risk-free interest rate				1.09%
Expected volatility of stock				47%
Annual expected dividend yield				1%
Fair Value of Granted Options				\$ 182,921
Non-Vested Options				\$ 181,675
			Weighted	
			Avg.	
	N. 1. 0	Weighted	ъ	Aggregate
	Number of	Avg. Exercise	Remaining Contractual	Intrinsic
	Options	Price	Term	Value
Outstanding at beginning of year	589,617	\$ 5.96	1.57	\$ 284,885
Granted	105,750	\$ 4.06	2.84	·
Exercised	163,452	\$ 3.37	0.06	\$ \$ \$
Lapsed or Canceled	53,836	\$ 6.85	0.74	\$
Outstanding at September 30, 2009	478,079	\$ 6.32	1.67	\$ 329,279
Exercisable at September 30, 2009	296,404	\$ 7.10	1.22	\$ 102,233

Table of Contents 16

8

### **NOTE 4 SECURITIES**

The following table provides the amortized cost and fair value for the categories of available-for-sale securities. Available-for-sale securities are carried at fair value with net unrealized gains or losses reported on an after-tax basis as a component of cumulative other comprehensive income in shareholders equity. The fair value of investment securities is impacted by interest rates, credit spreads, market volatility and liquidity.

The following table provides the amortized costs and fair values of securities available for sale as of September 30, 2009 and December 31, 2008.

	Amortized Cost	( Uni	Septembe Gross realized Gains	G Unr L	Fross ealized osses	Fair Value
			(In Tho		•	
U.S. Government Agencies	\$65,056	\$	746	\$	(2)	\$65,800
Mortgage-Backed Securities	949		1		(28)	922
Municipals-taxable	690		1			691
CRA Mutual Fund	1,500		8			1,508
Restricted Securities:						
Federal Reserve Bank Stock	894					894
FHLB Stock	3,659					3,659
Total Securities	\$72,748	\$	756	\$	(30)	\$ 73,474
			December	r 31, 20	008	
		(	Gross	-	ross	
	Amortized		realized		ealized	Fair
	Cost		Gains		osses	Value
			(In Tho			
U.S. Treasury Notes	\$ 999	\$	` 7	\$	,	\$ 1,006
U.S. Government Agencies	74,934		1,420			76,354
Mortgage-Backed Securities	1,428		2		(39)	1,391
Municipals-taxable	5,006		3		(89)	4,920
CRA Mutual Fund	1,500				(52)	1,448
Restricted Securities:	-,				()	-,
Federal Reserve Bank Stock	894					894
FHLB Stock	5,002					5,002
TIED STOCK	3,002					3,002
Total Securities	\$ 89,763	\$	1,432	\$	(180)	\$ 91,015
	9					

### **Table of Contents**

### NOTE 4 SECURITIES (continued)

The amortized cost and fair value of securities available for sale as of September 30, 2009 and December 31, 2008 by contractual maturity are shown below. Actual maturities may differ from contractual maturities because the securities may be called or prepaid without any penalties.

	<b>September 30, 2009</b>		<b>December 31, 2008</b>		
	Amortized Fair		Amortized	Fair	
	Cost	Value	Cost	Value	
	(In Tho	usands)	(In Tho	usands)	
U.S. Treasury and Agencies					
Due in one year or less	\$	\$	\$ 999	\$ 1,006	
Due after one through five years	15,158	15,200	25,000	25,121	
Due after five through ten years	49,898	50,600	49,934	51,233	
Municipals-taxable					
Due after one through five years	690	691	905	907	
Due after five through ten years			4,101	4,013	
Mortgage-Backed Securities					
Due in one year or less	145	146	381	382	
Due after one through five years			127	128	
Due after fifteen years	804	776	920	881	
CRA Mutual Fund	1,500	1,508	1,500	1,448	
Restricted Securities:					
Federal Reserve Bank stock	894	894	894	894	
FHLB stock	3,659	3,659	5,002	5,002	
Total	\$72,748	\$73,474	\$89,763	\$ 91,015	
	10				

### NOTE 4 SECURITIES (continued)

Securities available for sale that have an unrealized loss position at September 30, 2009 and December 31, 2008 are as follows:

### **September 30, 2009**

	Securities in a Loss Position for Less than		Securities in a Loss  Position for 12 Months							
		2 Months			or Longer			Total		
	Fair Value		ealized sses		Fair Talue (In Th		ealized osses s)	Fair Value		ealized osses
Investment securities available for sale: U.S. Government Agencies Mortgage-Backed Securities	\$ 4,998	\$	(2)	\$	775	\$	(28)	\$ 4,998 775	\$	(2) (28)
Total	\$ 4,998	\$	(2)	\$	775	\$	(28)	\$ 5,773	\$	(30)

### **December 31, 2008**

	Securities in a Loss Position for Less than 12 Months		Securiti Position for l			Total			
	Fair Value		ealized osses	Fair Value (In Th		ealized osses	Fair Value		ealized osses
Investment securities available for sale:				(III II	iousand	3)			
Mortgage-Backed Securities Municipals-taxable CRA Mutual Fund	\$ 881 4,012	\$	(39) (89)	\$ 1,448	\$	(52)	\$ 881 4,012 1,448	\$	(39) (89) (52)
Total	\$ 4,893	\$	(128)	\$ 1,448	\$	(52)	\$ 6,341	\$	(180)

Management does not believe that any individual unrealized loss as of September 30, 2009 and December 31, 2008 is other than a temporary impairment. These unrealized losses are primarily attributable to changes in interest rates. The Corporation has the ability to hold these securities for a time necessary to recover the amortized cost or until maturity when full repayment would be received.

11

#### **Table of Contents**

### NOTE 5 LOANS

The following table presents the composition of the loans held for investment portfolio at September 30, 2009 and December 31, 2008:

	September 30, 2009	Dec	cember 31, 2008
	(In '	Thousan	nds)
Commercial	\$ 69,997	\$	69,537
Commercial real estate	222,229		218,539
Real estate construction	45,310		42,600
Residential real estate	150,204		153,740
Consumer	1,337		1,513
Total loans	489,077		485,929
Less allowance for loan losses	8,179		7,462
Net loans	\$480,898	\$	478,467

#### NOTE 6 SEGMENT REPORTING

The Corporation has two reportable segments: traditional commercial banking and a mortgage banking segment. Revenues from commercial banking operations consist primarily of interest earned on loans and securities and fees from deposit services. Mortgage banking operating revenues consist principally of interest earned on mortgage loans held for sale, gains on sales of loans in the secondary mortgage market and loan origination fee income.

The commercial banking segment provides the mortgage segment with the short-term funds needed to originate mortgage loans through a warehouse line of credit and charges the mortgage banking segment interest based on the prime rate. These transactions are eliminated in the consolidation process.

Other includes the operations of the Corporation and Access Real Estate LLC. The primary source of income for the Corporation is derived from dividends from the Bank and its primary expense relates to interest on subordinated debentures. The primary source of income for Access Real Estate LLC is derived from rents received from the Bank and Mortgage Corporation.

12

### NOTE 6 SEGMENT REPORTING (continued)

The following table presents segment information for the three months ended September 30, 2009 and 2008:

2009 (In Thousands)		ommercial Banking		lortgage Sanking	C	Other	Eli	mination	Co	nsolidated Totals
Revenues:										
Interest income	\$	8,853	\$	719	\$	10	\$	(366)	\$	9,216
Gain on sale of loans		401		9,527						9,928
Other revenues		567		551		291		(414)		995
Total revenues		9,821		10,797		301		(780)		20,139
Expenses:										
Interest expense		3,217		287		168		(367)		3,305
Salaries and employee benefits		1,967		4,043		100		(307)		6,010
Other		3,241		4,136		446		(413)		7,410
Other		3,241		4,130		770		(413)		7,410
Total operating expenses		8,425		8,466		614		(780)		16,725
Income (loss) before income taxes	\$	1,396	\$	2,331	\$	(313)	\$		\$	3,414
Total assets	\$	662,073	\$	63,322	\$ 4	16,405	\$	(76,597)	\$	695,203
2008 (In Thousands)		mmercial Banking		ortgage anking	o	ther	Eliı	ninations	Co	nsolidated Totals
2008 (In Thousands) Revenues:		mmercial Banking		ortgage anking	o	ther	Eliı	ninations	Co	
(In Thousands)					<b>o</b> \$	ther	Elin \$	minations (150)	<b>Co</b>	
(In Thousands) Revenues:	F	Banking	В	anking 309						<b>Totals</b> 9,727
(In Thousands) Revenues: Interest income	F	Banking	В	anking						Totals
(In Thousands) Revenues: Interest income Gain on sale of loans	F	<b>Banking</b> 9,555	В	309 4,828		13		(150)		<b>Totals</b> 9,727 4,828
(In Thousands) Revenues: Interest income Gain on sale of loans Other revenues Total revenues	F	9,555 488	В	309 4,828 547		13 325		(150) (548)		9,727 4,828 812
(In Thousands) Revenues: Interest income Gain on sale of loans Other revenues  Total revenues  Expenses:	F	9,555 488 10,043	В	309 4,828 547 5,684		13 325 338		(150) (548) (698)		9,727 4,828 812 15,367
(In Thousands) Revenues: Interest income Gain on sale of loans Other revenues  Total revenues  Expenses: Interest expense	F	9,555 488 10,043	В	309 4,828 547 5,684		13 325		(150) (548)		9,727 4,828 812 15,367
(In Thousands) Revenues: Interest income Gain on sale of loans Other revenues  Total revenues  Expenses: Interest expense Salaries and employee benefits	F	9,555 488 10,043 3,997 1,924	В	309 4,828 547 5,684		13 325 338 206		(150) (548) (698)		9,727 4,828 812 15,367 4,172 4,490
(In Thousands) Revenues: Interest income Gain on sale of loans Other revenues  Total revenues  Expenses: Interest expense	F	9,555 488 10,043	В	309 4,828 547 5,684		13 325 338		(150) (548) (698)		9,727 4,828 812 15,367
(In Thousands) Revenues: Interest income Gain on sale of loans Other revenues  Total revenues  Expenses: Interest expense Salaries and employee benefits	F	9,555 488 10,043 3,997 1,924	В	309 4,828 547 5,684		13 325 338 206		(150) (548) (698)		9,727 4,828 812 15,367 4,172 4,490
(In Thousands) Revenues: Interest income Gain on sale of loans Other revenues  Total revenues  Expenses: Interest expense Salaries and employee benefits Other	F	9,555 488 10,043 3,997 1,924 3,275	В	309 4,828 547 5,684 120 2,566 2,354		13 325 338 206 430		(150) (548) (698) (151) (547)		9,727 4,828 812 15,367 4,172 4,490 5,512
(In Thousands) Revenues: Interest income Gain on sale of loans Other revenues  Total revenues  Expenses: Interest expense Salaries and employee benefits Other  Total operating expenses	<b>\$</b>	9,555 488 10,043 3,997 1,924 3,275 9,196	<b>B</b> \$	309 4,828 547 5,684 120 2,566 2,354 5,040	<b>\$</b>	13 325 338 206 430 636	\$	(150) (548) (698) (151) (547)	\$	9,727 4,828 812 15,367 4,172 4,490 5,512 14,174

### NOTE 6 SEGMENT REPORTING (continued)

The following table presents segment information for the nine months ended September 30, 2009 and 2008:

2009 (In Thousands)		mmercial Banking		ortgage inking	Ot	her	Eliı	ninations	Co	nsolidated Totals
Revenues: Interest income	¢	27 201	\$	2.640	\$	20	\$	(1.276)	\$	20 502
Gain on sale of loans	\$	27,281 401		2,649 37,866	Þ	29	Э	(1,376)	Э	28,583 38,267
Other revenues		2,183	•	4,037		887		(1.220)		5,868
Other revenues		2,163		4,037		007		(1,239)		3,000
Total revenues		29,865	4	44,552		916		(2,615)		72,718
Expenses:										
Interest expense		10,580		1,169		518		(1,377)		10,890
Salaries and employee benefits		5,781		15,663						21,444
Other		10,526		17,144	]	,402		(1,238)		27,834
Total operating expenses		26,887		33,976	1	,920		(2,615)		60,168
Income (loss) before income taxes	\$	2,978	\$	10,576	\$ (1	,004)	\$		\$	12,550
Total assets	\$	662,073	\$	63,322	\$ 46	5,405	\$	(76,597)	\$	695,203
2008 (In Thousands)		mmercial Banking		ortgage inking	Ot	ther	Eliı	ninations	Co	nsolidated Totals
					Ot	her	Eliı	ninations	Co	
(In Thousands)					O1	her 59	Eliı \$	minations (789)	Co.	
(In Thousands) Revenues:	P	Banking	<b>Ba</b> \$	nking						Totals
(In Thousands) Revenues: Interest income	P	Banking	<b>Ba</b> \$	1,349				(789)		<b>Totals</b> 29,257
(In Thousands) Revenues: Interest income Gain on sale of loans	P	<b>Banking</b> 28,638	<b>Ba</b> \$	1,349 17,925		59		(789) (4)		<b>Totals</b> 29,257 17,921
(In Thousands) Revenues: Interest income Gain on sale of loans Other revenues	P	28,638 1,404	<b>Ba</b> \$	1,349 17,925 3,589		59 861		(789) (4) (1,671)		Totals  29,257 17,921 4,183
(In Thousands) Revenues: Interest income Gain on sale of loans Other revenues Total revenues	P	28,638 1,404	<b>Ba</b> \$	1,349 17,925 3,589		59 861		(789) (4) (1,671)		Totals  29,257 17,921 4,183
(In Thousands) Revenues: Interest income Gain on sale of loans Other revenues  Total revenues  Expenses:	P	28,638 1,404 30,042	<b>Ba</b>	1,349 17,925 3,589 22,863		59 861 920		(789) (4) (1,671) (2,464)		Totals  29,257 17,921 4,183  51,361
(In Thousands) Revenues: Interest income Gain on sale of loans Other revenues  Total revenues  Expenses: Interest expense	P	28,638 1,404 30,042	<b>Ba</b>	1,349 17,925 3,589 22,863	\$	59 861 920		(789) (4) (1,671) (2,464)		Totals  29,257 17,921 4,183 51,361
(In Thousands) Revenues: Interest income Gain on sale of loans Other revenues  Total revenues  Expenses: Interest expense Salaries and employee benefits	P	28,638 1,404 30,042 13,094 5,862	<b>Ba</b>	1,349 17,925 3,589 22,863	\$	59 861 920		(789) (4) (1,671) (2,464)		Totals  29,257 17,921 4,183  51,361  13,671 15,928
(In Thousands) Revenues: Interest income Gain on sale of loans Other revenues  Total revenues  Expenses: Interest expense Salaries and employee benefits Other	P	28,638 1,404 30,042 13,094 5,862 7,565	<b>Ba</b>	1,349 17,925 3,589 22,863 733 10,066 9,079	\$	59 861 920 635 1,306		(789) (4) (1,671) (2,464) (791) (1,673)		Totals  29,257 17,921 4,183  51,361  13,671 15,928 16,277
(In Thousands) Revenues: Interest income Gain on sale of loans Other revenues  Total revenues  Expenses: Interest expense Salaries and employee benefits Other  Total operating expenses	<b>\$</b>	28,638 1,404 30,042 13,094 5,862 7,565 26,521	<b>Ba</b>	1,349 17,925 3,589 22,863 733 10,066 9,079 19,878	\$ 1 1 \$ (1	59 861 920 635 1,306	\$	(789) (4) (1,671) (2,464) (791) (1,673)	\$	29,257 17,921 4,183 51,361 13,671 15,928 16,277 45,876

### NOTE 7 EARNINGS PER SHARE (EPS)

The following tables show the calculation of both basic and diluted earnings per share ( EPS ) for the three and nine months ended September 30, 2009 and 2008, respectively. The numerator of both the basic and diluted EPS is equivalent to net income. The weighted average number of shares outstanding used as the denominator for diluted EPS is increased over the denominator used for basic EPS by the effect of potentially dilutive common stock options utilizing the treasury stock method.

	M F Sep 30	Three Ionths Ended otember O, 2009 In thousands e	Sep	ree Months Ended otember 30, 2008 share data)
BASIC EARNINGS PER SHARE: Net income	\$	2,154	\$	769
Weighted average shares outstanding	10	),451,416		10,179,177
Basic earnings per share	\$	0.21	\$	0.08
DILUTED EARNINGS PER SHARE: Net income	\$	2,154	\$	769
Weighted average shares outstanding Stock options and warrants	10	),451,416 35,339		10,179,177 99,586
Weighted average diluted shares outstanding	10	),486,755		10,278,763
Diluted earnings per share	\$	0.21	\$	0.07
	F Sep 30	e Months Ended otember 0, 2009 n thousands e	Sep	ne Months Ended otember 30, 2008
BASIC EARNINGS PER SHARE: Net income	\$	7,588	\$	3,522
Weighted average shares outstanding	10	),354,897		10,323,060
Basic earnings per share	\$	0.73	\$	0.34

### **DILUTED EARNINGS PER SHARE:**

Net income		\$	7,588	\$ 3,522
Weighted average shares outstanding Stock options and warrants		10,35	4,897 5,856	10,323,060 140,170
Weighted average diluted shares outstanding		10,40	0,753	10,463,230
Diluted earnings per share	:	\$	0.73	\$ 0.34
	15			

#### **Table of Contents**

### NOTE 8 DERIVATIVES

As part of its mortgage banking activities, the Mortgage Corporation enters into interest rate lock commitments, which are commitments to originate loans where the interest rate on the loan is determined prior to funding and the customers have locked into that interest rate. The Mortgage Corporation then either locks in the loan and rate with an investor and commits to deliver the loan if settlement occurs (Best Efforts) or commits to deliver the locked loan in a binding (Mandatory) delivery program with an investor. Certain loans under rate lock commitments are covered under forward sales contracts of mortgage-backed securities (MBS). Forward sales contracts of MBS are recorded at fair value with changes in fair value recorded in non-interest income. Interest rate lock commitments and commitments to deliver loans to investors are considered derivatives. The market value of interest rate lock commitments and Best Efforts contracts are not readily ascertainable with precision because they are not actively traded in stand-alone markets. The Mortgage Corporation determines the fair value of interest rate lock commitments and delivery contracts by measuring the fair value of the underlying asset, which is impacted by current interest rates, taking into consideration the probability that the interest rate lock commitments will close or will be funded.

Certain additional risks arise from these forward delivery contracts in that the counterparties to the contracts may not

Certain additional risks arise from these forward delivery contracts in that the counterparties to the contracts may not be able to meet the terms of the contracts. The Mortgage Corporation does not expect any counterparty to fail to meet its obligation. Additional risks inherent in Mandatory delivery programs include the risk that if the Mortgage Corporation does not close the loans subject to interest rate risk lock commitments, it will still be obligated to deliver MBS to the counterparty under the forward sales agreement. Should this be required, the Mortgage Corporation could incur significant costs in acquiring replacement loans or MBS and such costs could have an adverse effect on mortgage banking operations.

Since the Mortgage Corporation s derivative instruments are not designated as hedging instruments, the fair value of the derivatives are recorded as a freestanding asset or liability with the change in value being recognized in current earnings during the period of change. The Mortgage Corporation has not elected to apply hedge accounting to its derivative instruments as provided in FASB ASC 815, Derivatives and Hedging.

At September 30, 2009 and December 31, 2008, the Mortgage Corporation had derivative financial instruments with a notional value of \$112.1 million and \$131.8 million, respectively. The fair value of these derivative instruments at September 30, 2009 and December 31, 2008 was \$(86) thousand and \$91 thousand, respectively, and was included in other assets.

Included in other non-interest income for the nine months ended September 30, 2009 and September 30, 2008 was a net loss of \$834 thousand and a net gain of \$99 thousand, respectively, relating to derivative instruments.

### NOTE 9 RECENT ACCOUNTING PRONOUNCEMENTS

In March 2008, the FASB issued ASC 815-10, Derivatives and Hedging (previously SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities—an amendment of FASB statement No. 133—). FASB ASC 815-10 requires enhanced disclosures about how and why an entity uses derivative instruments, how derivative instruments and related items are accounted for and how derivative instruments and related hedged items affect an entity—s financial position, financial performance and cash flows. The new standard became effective for the Corporation on January 1, 2009. The adoption of this standard did not have an impact on the Corporation—s consolidated financial condition or results of operations.

In April 2009, the FASB issued ASC 825-10-50; Financial Instruments (previously FSP FAS 107-1 and APB 28-1, Interim Disclosures About Fair Value of Financial Instruments ). FASB ASC 825-10-50 requires disclosures about fair value of financial instruments for interim reporting periods of publicly traded companies as well as in annual financial statements. The new standard was effective for the Corporation on June 30, 2009 and the Corporation has included the required disclosures in its notes to the unaudited condensed consolidated financial statements.

16

### NOTE 9 RECENT ACCOUNTING PRONOUNCEMENTS (continued)

In April 2009, the FASB issued ASC 320-10, Investments-Debt and Equity Securities (previously FSP FAS 115-2 and FAS 124-2, Recognition and Presentation of Other-Than-Temporary-Impairment ). FASB ASC 320-10 amends the other-than-temporary impairment guidance under GAAP for debt securities to make the guidance more operational and to improve the presentation and disclosure of other-than-temporary impairments on debt and equity securities in the financial statements. FASB ASC 320-10 requires that the annual disclosures in existing GAAP be made for interim reporting periods. This guidance does not amend existing recognition and measurement guidance related to other-than-temporary impairments of equity securities. FASB 320-10 was effective June 30, 2009, for the Corporation. The adoption did not have a material impact on the Corporation s consolidated financial condition or results of operations.

In April 2009, the FASB issued ASC 820, Fair Value Measurements and Disclosures (previously FSP FAS 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability has Significantly Decreased and Identifying Transactions that are Not Orderly ). FASB ASC 820 provides guidance for estimating fair value when the volume and level of activity for the asset or liability have significantly decreased. FASB ASC 820 also includes guidance on identifying circumstances that indicate a transaction is not orderly. FASB ASC 820 became effective for the Corporation for the period ended June 30, 2009. The adoption of this guidance did not have a material impact on the Corporation s consolidated financial condition or results of operations.

In May 2009, the FASB issued FASB ASC 855, Subsequent Events (previously Statement No. 165 Subsequent Events). FASB ASC 855 establishes the period after the balance sheet date during which management shall evaluate events or transactions that may occur for potential recognition or disclosure in the financial statements and the circumstances under which an entity shall recognize events or transactions that occur after the balance sheet date. FASB ASC 855 also requires disclosure of the date through which subsequent events have been evaluated. The Corporation adopted this standard for the interim reporting period ending June 30, 2009. The adoption of this standard did not have a material impact on the Company s consolidated financial position or results of operations. In June 2009, the FASB issued SFAS No. 166 Accounting for Transfers of Financial Assets, an amendment of FASB Statement No. 140. (The FASB has yet to incorporate SFAS No. 166 in the ASC.) SFAS No. 166 removes the concept of a qualifying special-purpose entity from existing GAAP and removes the exception from applying the accounting and reporting standards within ASC 810, Consolidation, to qualifying special purpose entities. SFAS No. 166 also establishes conditions for accounting and reporting of a transfer of a portion of a financial asset, modifies the asset sale/ derecognition criteria, and changes how retained interests are initially measured. SFAS No. 166 is expected to provide greater transparency about transfers of financial assets and a transferor s continuing involvement, if any, with the transferred assets. This guidance will be effective for the Corporation beginning January 1, 2010. The Corporation does not expect its adoption to have a material effect on the Corporation s consolidated financial condition and results of operations.

In June 2009, the FASB issued SFAS No. 167, Amendments to FASB Interpretation No. 46(R). (The FASB has yet to incorporate SFAS No. 167 in the ASC.) SFAS No. 167 replaces the quantitative-based risks and rewards calculation for determining which enterprise, if any, has a controlling financial interest in a variable interest entity with a qualitative approach focused on identifying which enterprise has both the power to direct the activities of the variable interest entity that most significantly impacts the entity s economic performance and has the obligation to absorb losses or the right to receive benefits that could be significant to the entity. In addition, SFAS No. 167 requires reconsideration of whether an entity is a variable interest entity when any changes in facts and circumstances occur such that the holders of the equity investment at risk, as a group, lose the power from voting rights or similar rights of those investments to direct the activities of the entity that most significantly impact the entity s economic performance. It also requires ongoing assessments of whether an enterprise is the primary beneficiary of a variable interest entity and additional disclosures about an enterprise s involvement in variable interest entities. SFAS No. 167 is effective for fiscal years beginning after November 15, 2009. Accordingly, the Corporation will adopt the provisions of SFAS No. 167 in the first quarter of 2010. The Corporation is currently evaluating the impact of the provisions of SFAS No. 167 on the Corporation s consolidated financial condition or results of operations.

#### **Table of Contents**

### NOTE 10 FAIR VALUE

Fair value pursuant to FASB ASC 820-10, Fair Value Measurements and Disclosures, is the exchange price, in an orderly transaction that is not a forced liquidation or distressed sale, between market participants to sell an asset or transfer a liability in the market in which the reporting entity would transact for the asset or liability, that is, the principal or most advantageous market for the asset or liability. The transaction to sell the asset or transfer the liability is a hypothetical transaction at the measurement date, considered from the perspective of a market participant that holds the asset or liability. FASB ASC 820-10 provides a consistent definition of fair value which focuses on exit price and prioritizes, within a measurement of fair value, the use of market-based inputs over entity-specific inputs. In addition, FASB ASC 820-10 provides a framework for measuring fair value and establishes a three-level hierarchy for fair value measurements based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The standard describes three levels of inputs that may be used to measure fair values:

Level 1 Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2 Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data.

Level 3- Significant unobservable inputs that reflect a company s own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The Corporation used the following methods to determine the fair value of each type of financial instrument: Investment securities: The fair values for investment securities are valued using the prices obtained from an independent pricing service. The prices are not adjusted. The independent pricing service uses industry-standard models to price U.S. Government agency obligations and mortgage backed securities that consider various assumptions, including time value, yield curves, volatility factors, prepayment speeds, default rates, loss severity, current market and contractual prices for the underlying financial instruments, as well as other relevant economic measures. Securities of obligations of state and political subdivisions are valued using a type of matrix, or grid, pricing in which securities are benchmarked against the treasury rate based on credit rating. Substantially all assumptions used by the independent pricing service are observable in the marketplace, can be derived from observable data, or are supported by observable levels at which transactions are executed in the marketplace. (Level 2).

<u>Residential loans held for sale</u>: The fair value of loans held for sale is determined using quoted prices for a similar asset, adjusted for specific attributes of that loan (Level 2).

<u>Derivative financial instruments</u>: Derivative instruments are used to hedge residential mortgage loans held for sale and the related interest rate lock commitments and include forward commitments to sell mortgage loans and mortgage-backed securities. The fair values of derivative financial instruments are based on derivative market data inputs as of the valuation date and the underlying value of mortgage loans for interest rate lock commitments (Level 3).

Impaired loans: The fair values of impaired loans are measured for impairment using the fair value of the collateral for collateral-dependent loans on a nonrecurring basis. Collateral may be in the form of real estate or business assets including equipment, inventory and accounts receivable. The use of discounted cash flow models and management s best judgment are significant inputs in arriving at the fair value measure of the underlying collateral. (Level 3).

Other real estate owned: The fair value of other real estate owned consists of real estate that has been foreclosed, is recorded at the lower of fair value less selling expenses or the book balance prior to foreclosure. Write downs are provided for subsequent declines in value and are recorded in other non-interest expense (Level 2).

18

### NOTE 10 FAIR VALUE (continued)

Assets and liabilities measured at fair value under FASB ASC 820-10 on a recurring and non-recurring basis, including financial assets and liabilities for which the Corporation has elected the fair value option, are summarized below:

		Fair Value Measurement at September 30, 2009 Using					
		Quoted					
		Prices					
		in					
		Active					
		Markets					
		for			Significant		
				Other			
	Carrying	Identical Assets	Ol	bservable	Unobservable		
		(Level	Inp	outs (Level	Inputs (Level		
	Value	1)	•	2)	3)		
			Thou	ısands)	,		
Description							
Financial Assets-Recurring							
Available for sale securities (1)	\$68,921	\$	\$	68,921	\$		
Residential loans held for sale	60,400			60,400			
Derivative financial instruments	306				306		
Financial Liabilities-Recurring							
Derivative financial instruments	392				392		
Financial Assets-Non-Recurring							
Impaired loans (2)	12,181				12,181		
Other real estate owned (3)	3,665			3,665			

- (1) Excludes restricted stock.
- (2) Represents the carrying value of loans for which adjustments are based on the appraised value of the collateral.
- (3) Represents appraised value and realtor comparables less estimated selling

expenses.

19

#### **Table of Contents**

### NOTE 10 FAIR VALUE (continued)

The changes in Level 3 assets and liabilities measured at fair value on a recurring basis are summarized as follows for the three month period ended September 30, 2009.

	ľ	Net
	Derivatives	
	(In Th	ousands)
Balance June 30, 2009	\$	64
Realized and unrealized losses included in earnings		(150)
Unrealized gains (losses) included in other comprehensive income		
Purchases, settlements, paydowns, and maturities		
Transfer into Level 3		
Balance September 30, 2009	\$	(86)

The changes in Level 3 assets and liabilities measured at fair value on a recurring basis are summarized as follows for the nine month period ended September 30, 2009.

	Net	
	Derivatives	
	(In Th	ousands)
Balance December 31, 2008	\$	91
Realized and unrealized losses included in earnings		(177)
Unrealized gains (losses) included in other comprehensive income		
Purchases, settlements, paydowns, and maturities		
Transfer into Level 3		
Balance September 30, 2009	\$	(86)

### Financial instruments recorded using FASB ASC 825-10

Under FASB ASC 825-10, Financial Instruments, the Corporation may elect to report most financial instruments and certain other items at fair value on an instrument-by-instrument basis with changes in fair value reported in net income. After the initial adoption the election is made at the acquisition of an eligible financial asset, financial liability or firm commitment or when certain specified reconsideration events occur. The fair value election, with respect to an item, may not be revoked once an election is made.

The following table reflects the differences between the fair value carrying amount of residential mortgage loans held for sale at September 30, 2009, measured at fair value under FASB ASC 825-10 and the aggregate unpaid principal amount the Corporation is contractually entitled to receive at maturity.

	Aggregate	Contractual	
(In Thousands)	Fair Value	Difference	Principal
Residential mortgage loans held for sale	\$60,400	\$1,708	\$58,692

The Corporation elected to account for residential loans held for sale at fair value to eliminate the mismatch in recording changes in market value on derivative instruments used to hedge loans held for sale while carrying the loans at the lower of cost or market.

20

#### **Table of Contents**

#### NOTE 10 FAIR VALUE (continued)

The following methods and assumptions were used in estimating the fair value of financial assets and financial liabilities that are not measured and reported at fair value on a recurring basis or non-recurring basis. The methodologies for estimating the fair value of financial assets and financial liabilities that are measured at fair value on a recurring or non-recurring basis are discussed above. The estimated fair value approximates carrying value for cash and cash equivalents, and accrued interest. The methodologies for other financial assets and financial liabilities are discussed below:

### **Cash and Short-Term Investments**

For those short-term instruments, the carrying amount is a reasonable estimate of fair value.

#### Securities

The fair values for investment securities are valued using the prices obtained from an independent pricing service.

#### **Loans Held for Sale**

Loans held for sale are recorded at fair value, determined individually, as of the balance sheet date.

#### Loans

For certain homogeneous categories of loans, such as some residential mortgages, and other consumer loans, fair value is estimated using the quoted market prices for securities backed by similar loans, adjusted for differences in loan characteristics. The fair value of other types of loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

### **Deposits and Borrowings**

The fair value of demand deposits, savings accounts, and certain money market deposits is the amount payable on demand at the reporting date. The fair value of fixed-maturity certificates of deposit is estimated using the rates currently offered for deposits of similar remaining maturities. The fair value of all other deposits and borrowings is determined using the discounted cash flow method. The discount rate was equal to the rate currently offered on similar products.

#### **Accrued Interest**

The carrying amounts of accrued interest approximate fair value.

### **Off-Balance-Sheet Financial Instruments**

The fair value of commitments to extend credit is estimated using the fees currently charged to enter similar agreements, taking into account the remaining terms of the agreements and the present credit worthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of stand-by letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligations with the counterparties at the reporting date.

At September 30, 2009 and December 31, 2008, the majority of off-balance-sheet items are variable rate instruments or convert to variable rate instruments if drawn upon. Therefore, the fair value of these items is largely based on fees, which are nominal and immaterial.

21

### **Table of Contents**

The carrying amounts and estimated fair values of financial instruments at September 30, 2009 and December 31, 2008 were as follows:

	<b>September 30, 2009</b>		<b>December 31, 2008</b>	
	Carrying	Fair	Carrying	Fair
	Amount	Value	Amount	Value
	Unaudited			
		(In Thousands)		
Financial assets:				
Cash and due from banks	\$ 55,884	\$ 55,884	\$ 22,482	\$ 22,482
Securities available for sale	68,921	68,921	85,119	85,119
Restricted stock	4,553	4,553	5,896	5,896
Loans held for sale	60,400	60,400	84,312	84,312
Loans, net of allowance for loan losses	480,898	478,310	478,467	478,118
Derivatives	306	306	273	273
Total Financial Assets	\$ 670,962	\$ 668,374	\$ 676,549	\$ 676,200
Financial liabilities:				
Deposits	\$512,743	\$512,811	\$485,401	\$ 486,989
Securities sold under agreement to repurchase	18,307	18,313	31,388	31,613
Borrowings	84,678	84,740	113,294	114,928
Subordinated debentures	6,186	6,187	6,186	6,321
Derivatives	392	392	182	182
Total Financial Liabilities	\$622,306	\$ 622,443	\$ 636,451	\$ 640,033
	22			

### Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with the Corporation s consolidated financial statements, and notes thereto, included in the Corporation s Annual Report on Form 10-K for the fiscal year ended December 31, 2008. Operating results for the nine months ended September 30, 2009 are not necessarily indicative of the results for the year ending December 31, 2009 or any future period.

### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

In addition to historical information, this Quarterly Report on Form 10-Q may contain forward-looking statements. For this purpose, any statements contained herein, including documents incorporated by reference, that are not statements of historical fact may be deemed to be forward-looking statements. Examples of forward-looking statements include discussions as to our expectations, beliefs, plans, goals, objectives and future financial or other performance or assumptions concerning matters discussed in this document. Forward-looking statements often use words such as believes, may, will, should, projects, contemplates, expects, plans, other words of similar meaning. You can also identify them by the fact that they do not relate strictly to historical or current facts. Forward-looking statements are subject to numerous assumptions, risks and uncertainties, and actual results could differ materially from historical results or those anticipated by such statements. Factors that could have a material adverse effect on the operations and future prospects of the Corporation include, but are not limited to, changes in: continued deterioration in general business and economic conditions and in the financial markets, the impact of any policies or programs implemented pursuant to the Emergency Economic Stabilization Act of 2008 (the EESA ), as amended by the American Recovery and Reinvestment Act of 2009 (the ARRA ), branch expansion plans, interest rates, general economic conditions, monetary and fiscal policies of the U.S. Government, including policies of the Office of the Comptroller of the Currency ( Comptroller ), the U.S. Department of the Treasury and the Board of Governors of the Federal Reserve System and the Federal Reserve Bank of Richmond, the economy of Northern Virginia, including governmental spending and commercial and residential real estate markets, the quality or composition of the loan or investment portfolios, demand for loan products, deposit flows, competition, and accounting principles, policies and guidelines. These risks and uncertainties should be considered in evaluating the forward-looking statements contained herein, and readers are cautioned not to place undue reliance on such statements. Any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which it is made.

In addition, a continuation of the recent turbulence in significant portions of the global financial markets, particularly if it worsens, could impact our performance, both directly by affecting our revenues and the value of our assets and liabilities, and indirectly by affecting our counterparties and the economy generally. Dramatic declines in the commercial and residential real estate markets have resulted in significant write-downs of asset values by financial institutions in the United States. Concerns about the stability of the U.S. financial markets generally have reduced the availability of funding to certain financial institutions, leading to a tightening of credit, reduction of business activity, and increased market volatility. There can be no assurance that the EESA, the ARRA or other actions taken by the federal government will stabilize the U.S. financial system or alleviate the industry or economic factors that may adversely affect our business. In addition, our business and financial performance could be impacted as the financial industry restructures in the current environment, both by changes in the creditworthiness and performance of our counterparties and by changes in the competitive and regulatory landscape. For additional discussion of risk factors that may cause our actual future results to differ materially from the results indicated within forward looking statements, please see Item 1A Risk Factors of the Corporation s Annual Report on Form 10-K for the fiscal year ended December 31, 2008.

#### CRITICAL ACCOUNTING POLICIES

The Corporation s consolidated financial statements have been prepared in accordance with GAAP. In preparing the Corporation s financial statements management makes estimates and judgments that affect the reported amounts of assets, liabilities, revenues, and expenses. Management believes that the most significant subjective judgments that it makes include the following:

Table of Contents 36

23

fore

#### **Table of Contents**

### **Allowance for Loan Losses**

The allowance for loan losses is an estimate of the losses that may be sustained in our loan portfolio. The allowance is based on two basic principles of accounting: (i) FASB ASC 450-10, which requires that losses be accrued when they are probable of occurring and estimatable, and (ii) FASB ASC 310-10, which requires that losses be accrued based on the differences between the value of collateral, present value of future cash flows or values that are observable in the secondary market and the loan balance. An allowance for loan losses is established through a provision for loan losses based upon industry standards, known risk characteristics, and management s evaluation of the risk inherent in the loan portfolio and changes in the nature and volume of loan activity. Such evaluation considers, among other factors, the estimated market value of the underlying collateral and current economic conditions. For further information about our practices with respect to allowance for loan losses, please see the subsection Allowance for Loan Losses below.

# **Other-Than-Temporary Impairment of Investment Securities**

The Bank's securities portfolio is classified as available-for-sale. There are no non-agency mortgage-backed securities in the portfolio. The estimated fair value of the portfolio fluctuates due to changes in market interest rates and other factors. Changes in estimated fair value are recorded in stockholders' equity as a component of comprehensive income. Securities are monitored to determine whether a decline in their value is other-than-temporary. Management evaluates the investment portfolio on a quarterly basis to determine the collectability of amounts due per the contractual terms of the investment security. Once a decline in value is determined to be other-than-temporary, the value of the security is reduced and a corresponding charge to earnings is recognized. At September 30, 2009, there were no securities with other-than-temporary impairment.

### **Income Taxes**

The Corporation uses the liability method of accounting for income taxes. This method results in the recognition of deferred tax assets and liabilities that are reflected at currently enacted income tax rates applicable to the period in which the deferred tax assets or liabilities are expected to be realized or settled. As changes in tax laws or rates are enacted, deferred tax assets and liabilities are adjusted through the provision for income taxes. The deferred provision for income taxes is the result of the net change in the deferred tax asset and deferred tax liability balances during the year. This amount combined with the current taxes payable or refundable results in the income tax expense for the current year.

## Fair Value

Fair values of financial instruments are estimated using relevant market information and other assumptions. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments and other factors, especially in the absence of broad markets for particular items. Changes in assumptions or in market conditions could significantly affect the estimates. The fair value estimates of existing on and off-balance sheet financial instruments do not include the value of anticipated future business or the values of assets and liabilities not considered financial instruments. For additional information about our financial assets carried at fair value, refer to Note 10 of the accompanying notes to the consolidated financial statements.

### **Off-Balance Sheet Items**

In the ordinary course of business, the Bank issues commitments to extend credit and, at September 30, 2009, these commitments amounted to \$27.3 million. These commitments do not necessarily represent cash requirements, since many commitments are expected to expire without being drawn on.

At September 30, 2009, the Bank had approximately \$102.8 million in unfunded lines of credit and letters of credit. These lines of credit, if drawn upon, would be funded from routine cash flows and short-term borrowings.

24

#### **Table of Contents**

#### **Off-Balance Sheet Items (continued)**

The Bank maintains a reserve for potential off-balance sheet credit losses that is included in other liabilities on the balance sheet. At September 30, 2009 and December 31, 2008 the balance in this account totaled \$297 thousand. The Mortgage Corporation maintains a similar reserve for standard representations and warranties issued in connection with loans sold. This reserve totaled \$1.8 million at September 30, 2009 and \$1.4 million at December 31, 2008. During the third quarter of 2009 the Mortgage Corporation charged \$1.9 million to the Allowance for Losses on Loans Sold as a result of an agreement with two investors to eliminate future liability in connection with loans previously sold.

### **Subsequent Events**

On June 30, 2009, the Corporation adopted FASB ACS 855-10 (previously SFAS No. 165, Subsequent Events). This guidance establishes general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. Specifically, FASB ACS 855-10 defines: (1) the period after the balance sheet date during which management of a reporting entity should evaluate events or transactions that may occur for potential recognition or disclosure in the financial statements, (2) the circumstances under which an entity should recognize events or transactions occurring after the balance sheet date in its financial statements, and (3) the disclosures that an entity should make about events or transactions that occurred after the balance sheet date. Management has reviewed events occurring through November 13, 2009, the date the third quarter financial statements were filed in this Form 10-Q and no subsequent events have occurred requiring accrual or disclosure.

## FINANCIAL CONDITION (September 30, 2009 compared to December 31, 2008)

At September 30, 2009, the Corporation s assets totaled \$695.2 million, down \$7.1 million from \$702.3 million at December 31, 2008. Loans held for investment totaled \$489.1 million at September 30, 2009 compared to \$485.9 million at year end 2008. Loans held for sale totaled \$60.4 million, compared to \$84.3 million at December 31, 2008, a decrease of \$23.9 million. Total deposits increased \$27.3 million to \$512.7 million at September 30, 2009, compared to \$485.4 million at December 31, 2008.

## **Securities**

The Corporation s securities portfolio is comprised of U.S. government agency securities, mortgage-backed securities, taxable municipal securities, a CRA mutual fund and Federal Reserve Bank and Federal Home Loan Bank stock. At September 30, 2009 the securities portfolio totaled approximately \$73.5 million, down from \$91.0 million on December 31, 2008. The decrease is due in part to the sale of \$4.0 million in taxable municipal securities during the second quarter with a pre-tax gain of approximately \$649 thousand. The remaining decrease is due to maturities and called securities that were not reinvested. All securities were classified as available for sale. Securities classified as available for sale are accounted for at fair market value with unrealized gains and losses recorded directly to a separate component of shareholders—equity, net of associated tax effect. Investment securities are used to provide liquidity, to generate income, and to temporarily supplement loan growth as needed. The investment portfolio does not contain any non-agency mortgage backed securities.

#### <u>Loans</u>

The loans held for investment portfolio constitutes the largest component of earning assets and is comprised of commercial and industrial loans, real estate loans, construction and land development loans, and consumer loans. All lending activities of the Bank and its subsidiaries are subject to the regulations and supervision of the Comptroller. The loan portfolio does not have any pay option adjustable rate mortgages, loans with teaser rates or subprime loans or any other loans considered high risk loans. Loan growth during the nine months ended September 30, 2009 has been modest due in part to the economy and continued focus on credit quality with stricter credit standards and conservative loan-to-value requirements. Loans held for investment averaged \$491.4 million for the nine months ended September 30, 2009 compared to \$483.1 million for the same period in 2008, an increase of \$8.3 million. See Note 5 of the accompanying notes to the consolidated financial statements for a table that summarizes the composition of the Corporation s loan portfolio. The following is a summary of the loans held for investment portfolio at September 30, 2009.

#### **Table of Contents**

Commercial Loans: Commercial loans represent 14.31% of the loans held for investment portfolio as of September 30, 2009. These loans are made to businesses or individuals within our target market for business purposes. Typically the loan proceeds are used to support working capital and the acquisition of fixed assets of an operating business. We underwrite these loans based upon our assessment of the obligor(s) ability to generate operating cash flows in the future necessary to repay the loan. To address the risks associated with the uncertainties of future cash flows, these loans are generally well secured by assets owned by the business or its principal shareholders and the principal shareholders are typically required to guarantee the loan.

Commercial Real Estate Loans: Also known as commercial mortgages, loans in this category represent 45.44% of the loans held for investment portfolio as of September 30, 2009. These loans generally fall into one of three situations in order of magnitude: first, loans supporting an owner occupied commercial property; second, properties used by non-profit organizations such as churches or schools where repayment is dependent upon the cash flow of the non-profit organizations; and third, loans supporting a commercial property leased to third parties for investment. Commercial real estate loans are secured by the subject property and underwritten to policy standards. Policy standards approved by the Board of Directors from time to time set forth, among other considerations, loan-to-value limits, cash flow coverage ratios, and the general creditworthiness of the obligors.

Real Estate Construction Loans: Real estate construction loans, also known as construction and land development loans, comprise 9.27% of the loans held for investment portfolio as of September 30, 2009. These loans generally fall into one of three categories: first, loans to individuals that are ultimately used to acquire property and construct an owner occupied residence; second, loans to builders for the purpose of acquiring property and constructing homes for sale to consumers; and third, loans to developers for the purpose of acquiring land that is developed into finished lots for the ultimate construction of residential or commercial buildings. Loans of these types are generally secured by the subject property within limits established by the Board of Directors based upon an assessment of market conditions and updated from time to time. The loans typically carry recourse to principal owners. In addition to the repayment risk associated with loans to individuals and businesses, loans in this category carry construction completion risk. To address this additional risk, loans of this type are subject to additional administration procedures designed to verify and ensure progress of the project in accordance with allocated funding, project specifications and time frames. Residential Real Estate Loans: This category includes loans secured by first or second mortgages on one to four family residential properties and represents 30.71% of the loans held for investment portfolio as of September 30, 2009. Of this amount, the following sub-categories exist as a percentage of the whole residential real estate loan portfolio: home equity lines of credit, 14.72%; first trust mortgage loans, 70.13%; junior trust loans, 12.48%; and multi-family loans and loans secured by farmland, 2.68%.

Home equity lines of credit are extended to borrowers in our target market. Real estate equity is often the largest component of consumer wealth in our marketplace. Once approved, this consumer finance tool allows the borrowers to access the equity in their homes or investment properties and use the proceeds for virtually any purpose. Home equity lines of credit are most frequently secured by a second lien on residential property. The proceeds of first trust mortgage loans are used to acquire or refinance the primary financing on owner occupied and residential investment properties. Junior trust loans are loans to consumers wherein the proceeds have been used for a stated consumer purpose. Examples of consumer purposes are education, refinancing debt, or purchasing consumer goods. The loans are generally extended in a single disbursement and repaid over a specified period of time.

Loans in the residential real estate portfolio are underwritten to standards within a traditional consumer framework that is periodically reviewed and updated by management and Board of Directors and takes into consideration repayment source and capacity, value of the underlying property, credit history, savings pattern and stability. Consumer Loans: Consumer Loans make up approximately 0.3% of the loans held for investment portfolio as of September 30, 2009. Most loans are well secured with assets other than real estate, such as marketable securities or automobiles. Very few consumer loans are unsecured. As a matter of operation, management discourages unsecured lending. Loans in this

26

#### **Table of Contents**

category are underwritten to standards within a traditional consumer framework that is periodically reviewed and updated by management and the Board of Directors and takes into consideration repayment capacity, collateral value, savings pattern, credit history and stability.

## Loans Held for Sale ( LHFS )

LHFS are residential mortgage loans originated by the Mortgage Corporation to consumers and underwritten in accordance with standards set forth by an institutional investor to whom we expect to sell the loans for a profit. Loan proceeds are used for the purchase or refinance of the property securing the loan. Loans are sold with the servicing released to the investor. The LHFS loans are closed by the Mortgage Corporation and carried on its books until the loan is delivered to and purchased by an investor. In the nine months ended September 30, 2009 we originated \$1.2 billion of loans processed in this manner. Loans are sold without recourse and subject to industry standard representations and warranties that may require the repurchase, by the Mortgage Corporation, of loans previously sold. The repurchase risks associated with this activity center around early payment defaults and borrower fraud. There is also a risk that loans originated may not be purchased by our investors. The Mortgage Corporation attempts to manage these risks by the on-going maintenance of an extensive quality control program, an internal audit and verification program, and a selective approval process for investors and programs offered. At September 30, 2009, LHFS at fair value totaled \$60.4 million compared to \$84.3 million at December 31, 2008.

### **Brokered Loans**

Brokered loans are underwritten and closed by a third party lender. The Mortgage Corporation is paid a fee for procuring and packaging brokered loans. For the first nine months of 2009, \$29.8 million in residential mortgage loans were originated under this type of delivery method, as compared to \$64.3 million for the same period of 2008. Brokered loans accounted for 2.4% of the total loan volume for the first nine months of 2009 compared to 10.5% for the same period of 2008. We typically broker loans that do not conform to the products offered by the Mortgage Corporation and for this reason the level of brokered loans is subject to wide fluctuations.

### **Allowance for Loan Losses**

The allowance for loan losses totaled approximately \$8.2 million at September 30, 2009 compared to \$7.5 million at year end 2008. The allowance for loan losses is equivalent to approximately 1.7% of total consolidated loans held for investment at September 30, 2009. The level of the allowance for loan losses is determined by management through an ongoing detailed analysis of risk and loss potential within the portfolio as a whole and management has concluded the amount of our reserve and the methodology applied to arrive at the amount of the reserve is justified and appropriate. Outside of our own analysis, our reserve adequacy and methodology are reviewed on a regular basis by an internal audit program and bank regulators, and such reviews have not resulted in any material adjustment to the reserve. The table below, Allocation of the Allowance for Loan Losses, reflects the allocation by the different loan types. The methodology as to how the allowance was derived is a combination of specific allocations and percentage allocations of the allowance for loan losses, as discussed below.

The Bank has developed a comprehensive risk weighting system based on individual loan characteristics that enables the Bank to allocate the composition of the allowance for loan losses by types of loans. The methodology as to how the allowance was derived is detailed below. Adequacy of the allowance is assessed monthly and increased by provisions for loan losses charged to expense. Charge-offs are taken, no less frequently than at the close of each fiscal quarter. The methodology by which we systematically determine the amount of our allowance is set forth by the Board of Directors in our Credit Policy, pursuant to which our Chief Credit Officer is charged with ensuring that each loan is individually evaluated and the portfolio characteristics are evaluated to arrive at an appropriate aggregate reserve. The results of the analysis are documented, reviewed and approved by the Board of Directors no less than quarterly. The following elements are considered in this analysis: loss estimates on specific problem credits, individual loan risk ratings, lending staff changes, loan review and board oversight, loan policies and procedures, portfolio trends with respect to volume, delinquency, composition/concentrations of credit, risk rating migration, levels of classified credit, off-balance sheet credit exposure, and any other factors considered relevant from time to time. All loans are graded or Risk Rated individually for loss potential at the time of origination and as warranted thereafter, but no less frequently than quarterly. Loss potential factors are applied based upon a blend of the following criteria: our own direct experience at this Bank; our collective management experience in administering similar loan

portfolios in the market; and peer data contained in statistical releases issued by both the 27

### **Allowance for Loan Losses (continued)**

Comptroller and the Federal Deposit Insurance Corporation (FDIC). Management's collective experience at this Bank and other banks is the most heavily weighted criterion, and the weighting is subjective and varies by loan type, amount, collateral, structure, and repayment terms. Prevailing economic conditions generally and within each individual borrower's business sector are considered, as well as any changes in the borrower's own financial position and, in the case of commercial loans, management structure and business operations. When deterioration develops in an individual credit, the loan is placed on a watch list and is monitored more closely. All loans on the watch list are evaluated for specific loss potential based upon either an evaluation of the liquidated value of the collateral or cash flow deficiencies. If management believes that, with respect to a specific loan, an impaired source of repayment, collateral impairment or a change in a debtor's financial condition presents a heightened risk of loss, the loan is classified as impaired and the book balance of the loan is reduced to the expected liquidation value by charging the allowance for loan losses.

The following is a summary of changes in the allowance for loan losses for the three and nine months ended September 30, 2009 and for the year ended December 31, 2008.

### **Allowance for Loan Losses**

	Three months ended September 30,			Nine months ended September 30,			Year ended December 31,	
	2009	2008	,	2009	:	2008		2008
				( In Thou	ısands)			
Allowance for loan losses-beginning								
of period	\$ 8,077	\$ 9,310	\$	7,462	\$	7,251	\$	7,251
Loans Charged off:								
Commercial	314	168		1,455		168		168
Commercial real estate	537	2,805		1,648		2,804		4,038
Real estate construction	519	54		612		54		242
Residential real estate	157	479		851		479		968
Consumer				22				57
Total Charge-offs	1,527	3,506		4,588		3,505		5,473
Recoveries:								
Commercial	206			213				
Commercial real estate				159				
Real estate construction				66				
Residential real estate	36	6		51		257		261
Consumer								
Total Recoveries	242	6		489		257		261
Net Charge-offs	1,285	3,500		4,099		3,248		5,212
Provision for loan losses	1,387	1,855		4,816		3,662		5,423
Allowance for loan losses-end of								
period	\$ 8,179	\$ 7,665	\$	8,179	\$	7,665	\$	7,462

### **Table of Contents**

The following table allocates the allowance for loan losses by loan classifications.

		September	30, 2009			December 3	1, 2008	
			Allowance	2			Allowance	e
			for Loan				for	
							Loan	
	Amount	Percentage	Losses	Percentage	Amount	Percentage	Losses	Percentage
				(Dollars In Th	nousands)			
Commercial	\$ 69,997	14.31%	\$ 1,599	19.55%	\$ 69,537	14.31%	\$1,816	24.34%
Commercial								
real estate	222,229	45.44	3,484	42.60	218,539	44.97	2,948	39.51
Real estate								
construction	45,310	9.27	534	6.53	42,600	8.77	805	10.79
Residential real								
estate	150,204	30.71	2,549	31.16	153,740	31.64	1,880	25.19
Consumer	1,337	0.27	13	0.16	1,513	0.31	13	0.17
	\$489,077	100.00%	\$ 8,179	100.00%	\$485,929	100.00%	\$7,462	100.00%

## **Non-performing Assets**

At September 30, 2009, the Bank had non-performing assets totaling \$15.8 million compared to \$7.3 million at December 31, 2008. The increase in non-performing assets is due to isolated credits previously on our watch list that have deteriorated largely due to economic conditions. All non-performing assets are carried at the expected liquidation value of the underlying collateral. Non-performing assets consist of non-accrual loans and other real estate owned. Non-accrual loans totaled approximately \$12.2 million at September 30, 2009 and are comprised of three commercial loans totaling approximately \$154 thousand, five commercial real estate loans totaling approximately \$6.9 million, two construction loans totaling \$4.3 million, and two residential real estate loans in the amount of \$810 thousand. Other real estate owned consists of two commercial properties totaling \$3.2 million and one residential property in the amount of \$.4 million.

29

#### **Table of Contents**

The following table is a summary of our non-performing assets at September 30, 2009 and December 31, 2008.

Non-performing Assets and Accruing Loans Past Due 90 Days or More

(Dollars in thousands)	•	mber 30,	ember 31, 2008
Non-accrual loans:			
Commercial Commercial real estate	\$	154 6,953	\$ 74 22
Real estate construction		4,264	2,678
Residential real estate		810	2,070
Consumer			101
Total non-accrual loans		12,181	2,875
Restructured loans			
Other real estate owned ( OREO )		3,665	4,455
Total non-performing assets	\$	15,846	\$ 7,330
Ratio of non-performing assets to:			
Total loans plus OREO		3.22%	1.49%
Total Assets		2.28%	1.04%
Accruing past due loans:			
90 or more days past due	\$		\$

#### **Deposits**

Deposits are one of the primary sources of funding loan growth. At September 30, 2009, deposits totaled \$512.7 million compared to \$485.4 million on December 31, 2008, an increase of \$27.3 million. Savings and interest-bearing deposits increased \$32.8 million from December 31, 2008 and totaled \$128.6 million at September 30, 2009. Time deposits decreased \$14.8 million from \$314.7 million at December 31, 2008 to \$299.9 million at September 30, 2009 as maturing wholesale and rate sensitive deposits were not renewed. Non-interest-bearing deposits increased \$9.3 million from \$75.0 million at December 31, 2008 to \$84.3 million at September 30, 2009. The increase in non-interest-bearing deposits is largely due to fluctuations in balances of commercial accounts and an increase in core deposit relationships.

### **Shareholders** Equity

Shareholders equity totaled approximately \$66.0 million at September 30, 2009 compared to approximately \$57.9 million at December 31, 2008. Shareholders equity increased by \$8.1 million during the nine month period ended September 30, 2009. The increase in shareholders equity is primarily due to \$7.6 million in net income for the nine months ended September 30, 2009.

Banking regulators have defined minimum regulatory capital ratios that the Corporation and the Bank are required to maintain. These risk based capital guidelines take into consideration risk factors, as defined by the banking regulators, associated with various categories of assets, both on and off the balance sheet. Both the Corporation and Bank are classified as well capitalized, which is the highest rating.

30

### **Table of Contents**

The following table outlines the regulatory components of capital and risk based capital ratios.

		September 30, 2009 (Dollars l		31, 2008 usands)
Tier 1 Capital: Common stock Capital surplus Retained earnings Less: Net unrealized loss on equity securities Subordinated debentures Less: Dissallowed servicing assets		\$ 8,753 18,301 38,436 6,000 86	\$	8,551 17,410 31,157 (34) 6,000
Total Tier 1 capital		71,404		63,084
Subordinated debentures not included in Tier 1 Allowance for loan losses Unrealized gain on available for sale equity securities		6,664 4		6,662
		6,668		6,662
Total risk based capital		\$ 78,072	\$	69,746
Risk weighted assets		\$ 531,286	\$	532,195
Quarterly average assets		\$ 708,679	\$	649,817
Conital Pation			M	egulatory inimum to be Well apitalized
Capital Ratios: Tier 1 risk based capital ratio Total risk based capital ratio	13.44% 14.69%	11.85% 13.11%		6.00% 10.00%
Leverage ratio  DESILTS OF ODERATIONS	10.08%	9.71%		5.00%

## **RESULTS OF OPERATIONS**

## **Summary**

Net income for the third quarter of 2009 totaled \$2.2 million or \$0.21 diluted earnings per share. This compares with \$0.8 million or \$0.07 diluted earnings per share for the same quarter in 2008. Net income for the nine months ended September 30, 2009 totaled \$7.6 million or \$0.73 diluted earnings per share, up from \$3.5 million or \$0.34 diluted earnings per share for the nine months ended September 30, 2008. Annualized return on average assets and average common equity for the three months ended September 30, 2009 were 1.22% and 13.12%, respectively, compared to 0.50% and 5.41%, respectively, for the same period in 2008. Annualized return on average assets and average common equity for the nine months ended September 30, 2009 were 1.39% and 15.92% respectively, compared to

0.76% and 8.18%, respectively, for the same period in 2008.

31

### **Table of Contents**

Earnings have been favorably impacted in 2009 by an increase in gains on the sale of loans originated by the Mortgage Corporation as a result of the low interest rate environment and homeowners refinancing existing mortgages at lower rates. Mortgage loan originations during the nine months ended September 30, 2009 totaled \$1.2 billion compared to \$613.2 million for the same period in 2008. Gains on the sale of these loans totaled \$38.3 million for the nine months ended September 30, 2009 compared \$17.9 million for the same period last year. This increase in earnings offset the \$4.8 million in provisions for loan losses on loans held for investment and a \$3.3 million provision for losses on loans sold by the Mortgage Corporation.

## **Net Interest Income**

Net interest income, the principal source of earnings, is the amount of income generated by earning assets (primarily loans and investment securities) less the interest expense incurred on interest-bearing liabilities (primarily deposits) used to fund earning assets. Net interest income for the three months ended September 30, 2009 totaled \$5.9 million compared to \$5.6 million for the same period in 2008. Net interest margin on a taxable equivalent basis was 3.46% for the third quarter of 2009 compared with 3.70% for the third quarter of 2008. The decrease in net interest margin is due in part to the increase in interest-bearing balances at lower interest rates and an increase in non-earning assets. Average earning assets for the three month period ending September 30, 2009 totaled \$682.6 million compared to \$600.9 million for the same period in 2008, an increase of \$81.7 million. The increase in average earning assets is primarily due to a \$34.0 million increase in loans held for sale as a result of the lower interest rate environment and refinancing activity. Average interest-bearing balances increased \$43.8 million primarily due to the increase in deposits. Interest-bearing balances provide liquidity to support future loan growth.

Net interest income for the nine months ended September 30, 2009 totaled \$17.7 million, an increase of \$2.1 million over the \$15.6 million recorded for the same period in 2008. The volume rate analysis table below reflects the changes in net interest income due to changes in volume and rates. Net interest margin on a taxable equivalent basis was 3.37% for the nine month period ended September 30, 2009 compared to 3.48% for the same period in 2008. Average earning assets for the nine month period ended September 30, 2009 totaled \$699.4 million up from \$597.3 million for the same period in 2008, an increase of \$102.1 million. The increase in average earning assets is primarily due to a \$43.3 million increase in average loans held for sale, a \$41.6 million increase in interest-bearing balances, an \$8.8 million increase in investment securities and an \$8.2 million increase in average outstanding loans held for investment.

32

## **Table of Contents**

The following table presents volume and rate analysis for the three months ended September 30, 2009 and 2008: Volume and Rate Analysis

Three Months Ended September 30, 2009 compared to 2008

Change	Due	To:
--------	-----	-----

	Increase		
	(Decrease)	Volume	Rate
	(	In Thousands)	1
Interest Earning Assets:			
Securities	\$ (84)	\$ 73	\$ (157)
Loans	(378)	518	(896)
Interest-bearing deposits	(48)	71	(119)
<b>Total Increase (Decrease) in Interest Income</b>	(510)	662	(1,172)
Interest-Bearing Liabilities:			
Interest-bearing demand deposits	75	75	
Money market deposit accounts	(347)	(123)	(224)
Savings accounts	(6)	10	(16)
Time deposits	(496)	513	(1,009)
<b>Total interest-bearing deposits</b>	(774)	475	(1,249)
FHLB Advances	117	27	90
Securities sold under agreements to repurchase	(26)	21	(47)
Other short-term borrowings	(61)	(21)	(40)
Long-term borrowings	(89)	(53)	(36)
Subordinated debentures	(34)		(34)
<b>Total Increase (Decrease) in Interest Expense</b>	(867)	449	(1,316)
Increase (Decrease) in Net Interest Income	\$ 357	\$ 213	<b>\$ 144</b>
33			

## **Table of Contents**

The following table presents volume and rate analysis for the nine months ended September 30, 2009 and 2008: **Volume and Rate Analysis** 

Nine Months Ended September 30, 2009 compared to 2008

	Change Due To:			
	Increase /			
	(Decrease)	Volume	Rate	
		In Thousands)		
Interest Earning Assets:				
Securities	\$ 105	\$ 317	\$ (212)	
Loans	(459)	2,535	(2,994)	
Interest-bearing deposits	(331)	311	(642)	
<b>Total Increase (Decrease) in Interest Income</b>	(685)	3,163	(3,848)	
Interest-Bearing Liabilities:				
Interest-bearing demand deposits	145	152	(7)	
Money market deposit accounts	(1,291)	(537)	(754)	
Savings accounts	(28)	35	(63)	
Time deposits	(1,351)	2,211	(3,562)	
Total interest-bearing deposits	(2,525)	1,861	(4,386)	
FHLB Advances	413	319	94	
Securities sold under agreements to repurchase	(105)	94	(199)	
Other short-term borrowings	(169)	(26)	(143)	
Long-term borrowings	(287)	(149)	(138)	
Subordinated debentures	(108)		(108)	
<b>Total Increase (Decrease) in Interest Expense</b>	(2,781)	2,099	(4,880)	
Increase (Decrease) in Net Interest Income	\$ 2,096	\$1,064	\$ 1,032	
34				

**Table of Contents** 

The following tables present average balances, the yield on average earning assets and the rates on average interest-bearing liabilities for the three months and nine months ended September 30, 2009 and 2008.

Yield on Average Earning Assets and Rates on Average Interest-Bearing Liabilities (1)

			Three N Ended Sept			
		2009	<b>3</b> 7° 11		2008	
	Avanaga	Income /	Yield /	Avionago	Income /	Yield /
	Average Balance	Expense	/ Rate	Average Balance	Expense	Rate
	Dalance	2009	Nate	Dalance	2008	Nau
			(Dollars In	Thousands)		
Assets:						
Interest earning assets:						
Securities	\$ 70,276	\$ 712	4.05%	\$ 64,058	\$ 796	4.97%
Loans held for sale	52,967	718	5.42%	18,954	309	6.52%
Loans <sup>(2)</sup>	497,969	7,752	6.23%	500,390	8,540	6.83%
Interest-bearing balances	61,345	34	0.22%	17,547	82	1.87%
Total interest earning assets Non-interest earning assets:	682,557	9,216	5.40%	600,949	9,727	6.47%
Cash and due from banks	6,708			6,808		
Premises, land and equipment	12,862			10,237		
Other assets	14,802			9,724		
Less: allowance for loan losses	(8,250)			(9,712)		
Total non-interest earning						
assets	26,122			17,057		
<b>Total Assets</b>	\$ 708,679			\$ 618,006		
Liabilities and Shareholders						
Equity:						
Interest-bearing liabilities:						
Interest-bearing demand						
deposits	\$ 35,376	\$ 100	1.13%	\$ 8,832	\$ 25	1.13%
Money market deposit						
accounts	100,023	377	1.51%	124,065	724	2.33%
Savings accounts	4,408	16	1.45%	2,602	22	3.38%
Time deposits	302,287	1,976	2.61%	243,310	2,472	4.06%
Total interest-bearing						
deposits	442,094	2,469	2.23%	378,809	3,243	3.42%
FHLB Advances	22,535	253	4.49%	19,185	136	2.84%
Securities sold under						
agreements to repurchase and						
federal funds purchased	22,193	25	0.45%	13,930	51	1.46%
Other short-term borrowings	13,697	32	0.93%	19,064	93	1.95%
	,	-		,		

53

FHLB Long-term borrowings FDIC Term Note Subordinated Debentures	20,210 29,996 6,186	170 299 57	3.36% 3.99% 3.69%	55,674 6,186	558 91	4.01% 0.00% 5.88%
Total interest-bearing liabilities	556,911	3,305	2.37%	492,848	4,172	3.39%
Non-interest-bearing liabilities: Demand deposits Other liabilities	74,878 11,208			65,719 2,581		
<b>Total liabilities</b> Shareholders Equity	<b>642,997</b> 65,682			<b>561,148</b> 56,858		
Total Liabilities and Shareholders Equity:	\$ 708,679			\$ 618,006		
Interest Spread <sup>(3)</sup>			3.03%			3.08%
Net Interest Margin <sup>(4)</sup>		\$ 5,911	3.46%		\$ 5,555	3.70%

- (1) Interest income and yields are presented on a fully taxable equivalent basis using 34% tax rate.
- (2) Loans placed on nonaccrual status are included in loan balances.
- is the average yield earned on earning assets, less the average rate incurred on interest bearing liabilities.
- (4) Net interest margin is net interest income,

expressed as a percentage of average earning assets.

35

**Table of Contents** 

# Yield on Average Earning Assets and Rates on Average Interest-Bearing Liabilities (1)

	Nine Months Ended September 30,					
	Avorogo	2009 Income	Yield /	Awaraga	2008 Income /	Yield /
	Average Balance	Expense	Rate	Average Balance	Expense	Rate
			•	lars In sands)		
Assets:			THOU	sanus)		
Interest earning assets:						
Securities	\$ 73,407	\$ 2,553	4.64%	\$ 64,655	\$ 2,448	5.05%
Loans held for sale	68,906	2,648	5.12%	25,561	1,349	7.04%
Loans <sup>(2)</sup>	491,375	23,270	6.31%	483,135	25,028	6.91%
Interest-bearing balances	65,697	112	0.23%	23,987	443	2.46%
<b>Total interest earning assets</b>	699,385	28,583	5.45%	597,338	29,268	6.53%
Non-interest earning assets:						
Cash and due from banks	6,345			6,648		
Premises, land and equipment	9,050			9,539		
Other assets	18,676			8,767		
Less: allowance for loan losses	(7,919)			(8,406)		
<b>Total non-interest earning assets</b>	26,152			16,548		
<b>Total Assets</b>	\$ 725,537			\$ 613,886		
Liabilities and Shareholders						
Equity:						
Interest-bearing liabilities:						
Interest-bearing demand deposits	\$ 27,242	\$ 223	1.09%	\$ 8,692	\$ 78	1.20%
Money market deposit accounts	87,254	1,011	1.54%	120,986	2,302	2.54%
Savings accounts	4,456	48	1.44%	2,662	76	3.81%
Time deposits	330,293	7,005	2.83%	250,434	8,356	4.45%
Total interest-bearing deposits	449,245	8,287	2.46%	382,774	10,812	3.77%
FHLB Advances	24,144	740	4.09%	13,247	327	3.29%
Securities sold under agreements to repurchase and federal funds						
purchased	24,363	91	0.50%	13,815	196	1.89%
Other short-term borrowings	17,848	127	0.95%	19,754	296	2.00%
FHLB Long-term borrowings	26,300	692	3.51%	56,841	1,747	4.10%
FDIC Term Note	25,491	768	4.02%	• • • •	,-	0.00%
Subordinated Debentures	6,186	185	3.99%	6,186	293	6.32%
Total interest-bearing liabilities	573,577	10,890	2.53%	492,617	13,671	3.70%

## Non-interest-bearing liabilities:

Demand deposits	78,535	62,086
Other liabilities	9,866	1,804

 Total liabilities
 661,978
 556,507

 Shareholders Equity
 63,559
 57,379

**Total Liabilities and** 

Shareholders Equity: \$725,537 \$613,886

Interest Spread<sup>(3)</sup> 2.92% 2.83%

Net Interest Margin<sup>(4)</sup> \$ 17,693 3.37% \$ 15,597 3.48%

- (1) Interest income and yields are presented on a fully taxable equivalent basis using 34% tax rate.
- (2) Loans placed on nonaccrual status are included in loan balances.
- (3) Interest spread is the average yield earned on earning assets, less the average rate incurred on interest bearing liabilities.
- (4) Net interest margin is net interest income, expressed as a percentage of average earning assets.

36

## **Table of Contents**

#### **Non-interest Income**

Non-interest income consists of revenue generated from financial services and activities other than lending and investing. The Mortgage Corporation provides the most significant contributions to non-interest income. Total non-interest income was \$10.9 million for the third quarter of 2009 compared to \$5.6 million for the same period in 2008. Non-interest income totaled \$44.1 million for the nine month period ended September 30, 2009, up from \$22.1 million for the same period in 2008. Gains on the sale of loans originated by the Mortgage Corporation totaled \$9.9 million and \$38.3 million for the three and nine month periods ended September 30, 2009, up from \$4.8 million and \$17.9 for the same periods of 2008. The increase in gains on the sale of loans is due to the increased volume of mortgage loans originated as a result of lower interest rates and refinancing activity. During the nine months ended September 30, 2009, the Mortgage Corporation originated \$1.237 billion in mortgage loans up from \$613.2 million for the same period in 2008.

## **Non-interest Expense**

Non-interest expense totaled \$12.0 million and \$44.5 million for the three and nine months ended September 30, 2009, compared to \$8.1 and \$28.5 million and for the same period in 2008. Salaries and employee benefits totaled \$6.0 million and \$21.4 million for the three and nine months ended September 30, 2009, up from \$4.5 million and \$15.9 million for the same period last year. The increase is primarily due to commissions related to the increase in mortgage loan originations. Other operating expenses totaled \$5.4 million and \$21.1 million for the three and nine months ended September 30, 2009, compared to \$3.0 million and \$10.7 million for the same period in 2008.

Advertising expense increased \$1.5 million for the nine months ended September 30, 2009 compared to the same period in 2008, due to an increase in direct mail marketing of mortgage loans. Management fees increased \$3.9 million for the nine months ended September 30, 2009 compared to the same period in 2008. Management fees relate to the operation of certain Mortgage Corporation branches and fluctuate with the volume of loan production. The provision for losses on loans sold increased \$2.0 million for the nine months ended September 30, 2009 compared to the same period in 2008. This provision relates to potential expenses associated with standard representation and warranties on mortgage loans sold. OREO expense increased \$1.0 million for the nine months ended September 30, 2009 and relates to expenses and valuation adjustments to OREO properties.

٠,

Nine Months Ended Contember

### **Table of Contents**

The table below provides the composition of other operating expenses.

	Nine Months Ended September 30,			
		2009	, 2008	
		(In Thousands)		
Advertising	\$	4,255	\$	2,751
Investor fees		1,237		676
Management fees		5,573		1,681
Provision for losses on loans sold		3,349		1,318
Business and franchise tax		336		297
Accounting and auditing service		460		470
Consulting fees		260		263
OREO expense		1,052		
Credit report expenses		382		198
Data processing		364		357
Loan and collection expense		284		
FDIC insurance expense		947		246
Other		2,624		2,477
	\$	21,123	\$	10,734

## **Liquidity Management**

Liquidity is the ability of the Corporation to meet current and future cash flow requirements. The liquidity of a financial institution reflects its ability to convert assets into cash or cash equivalents without significant loss and to raise additional funds by increasing liabilities. Liquidity management involves maintaining the Corporation s ability to meet the daily cash flow requirements of both depositors and borrowers. Management monitors liquidity through a regular review of asset and liability maturities, funding sources and loan and deposit forecasts.

Asset and liability management functions not only serve to assure adequate liquidity in order to meet the needs of the Corporation s customers, but also to maintain an appropriate balance between interest sensitive assets and interest sensitive liabilities so that the Corporation can earn an appropriate return for its shareholders.

The asset portion of the balance sheet provides liquidity primarily through loan principal repayments and maturities of investment securities. Other short-term investments such as federal funds sold and interest-bearing deposits with other banks provide an additional source of liquidity funding. At September 30, 2009, overnight interest-bearing balances totaled \$47.1 million compared to \$13.7 at December 31, 2008.

The liability portion of the balance sheet provides liquidity through various interest-bearing and non-interest-bearing deposit accounts, federal funds purchased, securities sold under agreement to repurchase and other short-term borrowings. At September 30, 2009, the Bank had a line of credit with the FHLB totaling \$100.7 million and had outstanding short-term loans of \$22.4 million, and an additional \$17.3 million in term loans at fixed rates ranging from 2.55% to 4.97% leaving \$61.0 million available on the line. In addition to the line of credit at the FHLB, the Bank and the Mortgage Corporation also issue repurchase agreements and commercial paper.

38

### **Table of Contents**

As of September 30, 2009, outstanding repurchase agreements totaled approximately \$18.3 million and commercial paper issued and other short-term borrowings amounted to \$14.9 million. The interest rates on these instruments are variable and subject to change daily. The Bank also maintains federal funds lines of credit with its correspondent banks and, at September 30, 2009, these lines totaled \$28.5 million and were available as an additional funding source. The Corporation also has \$6.2 million in subordinated debentures to support the growth of the organization. On February 11, 2009 the Bank issued \$30.0 million in long term debt that is backed by the full faith and credit of the United States under the FDIC s Temporary Liquidity Guarantee Program. The note bears interest at 2.74% plus a 1% guarantee fee and matures February 15, 2012. The proceeds were used to supplement traditional sources of liquidity and to provide funding for loans.

The following table presents the composition of borrowings at September 30, 2009 and December 31, 2008.

### **Borrowed Funds Distribution**

September

**December** 

	September December			
	30, 2009		31, 2008	
	(In Thousands)			
At Period End	`			
FHLB advances	\$ 22,440	C	\$	44,333
FHLB long-term borrowings	17,304	4		41,107
Securities sold under agreements to repurchase and federal funds purchased	18,30			31,388
Other short-term borrowings	14,938			27,854
Subordinated debentures	6,180			6,186
FDIC term note	29,990			•
Total at period end	\$ 109,17	1	\$	150,868
	Nine Months			
	Ended Year Ended		Ended	
	September December 31,		ber 31,	
	30, 2009		20	008
	(In Thousands)			
Average Balances				
FHLB advances	\$ 24,144	\$		13,524
FHLB long-term borrowings	26,300			54,173
Securities sold under agreements to repurchase and federal funds purchased	24,363			16,433
Other short-term borrowings	17,848			20,697
Subordinated debentures	6,186			6,186
FDIC term note	25,491			-
Total average balance	\$ 124,332	\$		111,013

### **Contractual Obligations**

There have been no material changes outside the ordinary course of business to the contractual obligations disclosed in the Corporation s Annual Report on Form 10-K for the fiscal year ended December 31, 2008.

39

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

The Corporation s market risk is composed primarily of interest rate risk. The Funds Management Committee is responsible for reviewing the interest rate sensitivity position and establishes policies to monitor and coordinate the Corporation s sources, uses and pricing of funds.

## **Interest Rate Sensitivity Management**

The Corporation uses a simulation model to analyze, manage and formulate operating strategies that address net interest income sensitivity to movements in interest rates. The simulation model projects net interest income based on various interest rate scenarios over a twelve month period. The model is based on the actual maturity and re-pricing characteristics of rate sensitive assets and liabilities. The model incorporates certain assumptions which management believes to be reasonable regarding the impact of changing interest rates and the prepayment assumption of certain assets and liabilities as of September 30, 2009. The table below reflects the outcome of these analyses at September 30, 2009, assuming budgeted growth in the balance sheet. According to the model run for the nine month period ended September 30, 2009, and projecting forward over a twelve month period, an immediate 100 basis point increase in interest rates would result in an increase in net interest income of 2.04%. Modeling for an immediate 100 basis point decrease in interest rates has been suspended due to the current rate environment. While management carefully monitors the exposure to changes in interest rates and takes actions as warranted to mitigate any adverse impact, there can be no assurance about the actual effect of interest rate changes on net interest income. The following table reflects the Corporation s earnings sensitivity profile as of September 30, 2009.

Increase in Federal	Hypothetical Percentage	Hypothetical Percentage Change in Economic Value		
Funds Target Rate	Change in Earnings	of Equity		
3.00%	9.03%	-2.23%		
2.00%	6.08%	-1.85%		
1.00%	2.04%	-1.80%		

The Corporation s net interest income and the fair value of its financial instruments are influenced by changes in the level of interest rates. The Corporation manages its exposure to fluctuations in interest rates through policies established by its Funds Management Committee. The Funds Management Committee meets periodically and has responsibility for formulating and implementing strategies to improve balance sheet positioning and earnings and reviewing interest rate sensitivity.

The Mortgage Corporation is party to mortgage rate lock commitments to fund mortgage loans at interest rates previously agreed to, and locked by both the Corporation and the borrower for specified periods of time. When the borrower locks its interest rate, the Corporation effectively extends a put option to the borrower, whereby the borrower is not obligated to enter into the loan agreement, but the Corporation must honor the interest rate for the specified time period. The Corporation is exposed to interest rate risk during the accumulation of interest rate lock commitments and loans prior to sale. The Corporation utilizes either a Best Efforts forward sale commitment or a Mandatory forward sale commitment to economically hedge the changes in fair value of the loan due to changes in market interest rates. Failure to effectively monitor, manage and hedge the interest rate risk associated with the mandatory commitments subjects the Corporation to potentially significant market risk.

Throughout the lock period, the changes in the market value of interest rate lock commitments, Best Efforts, and Mandatory forward sale commitments are recorded as unrealized gains and losses and are included in the statement of operations in other income. The Corporation s management has made complex judgments in the recognition of gains and losses in connection with this activity. The Corporation utilizes a third party and its proprietary simulation model to assist in identifying and managing the risk associated with this activity.

40

#### **Table of Contents**

#### **Item 4T. Controls and Procedures**

### **Evaluation of Disclosure Controls and Procedures**

The Corporation s management evaluated, with the participation of the Chief Executive Officer and Chief Financial Officer, the effectiveness of the Corporation s disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act )) as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Corporation s disclosure controls and procedures are effective as of the end of the period covered by this report to ensure that information required to be disclosed in the reports that the Corporation files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC s rules and forms, and that such information is accumulated and communicated to the Corporation s management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that the Corporation s disclosure controls and procedures will detect or uncover every situation involving the failure of persons within the Corporation to disclose material information required to be set forth in the Corporation s periodic and current reports.

# **Changes in Internal Control over Financial Reporting**

The Corporation s management is also responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act). No changes in our internal control over financial reporting occurred during the last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II OTHER INFORMATION

## **Item 1. Legal Proceedings**

The Bank is a party to legal proceedings arising in the ordinary course of business. Management is of the opinion that these legal proceedings will not have a material adverse effect on the Corporation s financial condition or results of operations. From time to time the Bank may initiate legal actions against borrowers in connection with collecting defaulted loans. Such actions are not considered material by management unless otherwise disclosed.

### **Item 1A. Risk Factors**

There have been no material changes in our risk factors from those disclosed in the Corporation s Annual Report on Form 10-K for the fiscal year ended December 31, 2008.

## **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

None.

## **Item 3. Defaults Upon Senior Securities**

None.

## **Item 4. Submission of Matters to a Vote of Security Holders**

None.

### **Item 5. Other Information**

None.

41

## **Table of Contents**

# **Item 6. Exhibits**

Exhibit No.	Description
3.1	Amended and Restated Articles of Incorporation of Access National Corporation (incorporated by reference to Exhibit 3.1 to Form 8-K filed July 18, 2006 (file number 000-49929))
3.2	Amended and Restated Bylaws of Access National Corporation (incorporated by reference to Exhibit 3.2 to Form 8-K filed October 24, 2007 (file number 000-49929))
4.0	Certain instruments relating to long-term debt as to which the total amount of securities authorized thereunder does not exceed 10% of Access National Corporation s total assets have been omitted in accordance with Item 601(b)(4)(iii) of Regulation S-K. The registrant will furnish a copy of any such instrument to the Securities and Exchange Commission upon its request.
10.10.1	Form of Stock Option Agreement for Employee under Access National Corporation s 2009 Stock Option Plan (incorporated by reference to Exhibit 10.10.1 to Form 8-K filed July 6, 2009)
31.1*	CEO Certification Pursuant to Rule 13a-14(a)
31.2*	CFO Certification Pursuant to Rule 13a-14(a)
32*	CEO/CFO Certification Pursuant to § 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. § 1350)

\* filed herewith

42

### **Table of Contents**

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Access National Corporation (Registrant)

Date: November 13, 2009 By: /s/ Michael W. Clarke

Michael W. Clarke

President and Chief Executive Officer

(Principal Executive Officer)

Date: November 13, 2009 By: /s/ Charles Wimer

Charles Wimer

Executive Vice President and Chief Financial

Officer

(Principal Financial & Accounting Officer)

43