MASCO CORP /DE/
Form 10-K
February 27, 2007

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UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549
FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Fiscal Year Ended December 31, 2006 | **Commission File Number 1-5794**

MASCO CORPORATION
(Exact name of Registrant as Specified in its Charter)

Delaware	**38-1794485**
(State of Incorporation)	(I.R.S. Employer Identification No.)
21001 Van Born Road, Taylor, Michigan	**48180**
(Address of Principal Executive Offices)	(Zip Code)

Registrant s telephone number, including area code: 313-274-7400

Securities Registered Pursuant to Section 12(b) of the Act:

Title of Each Class	Name of Each Exchange On Which Registered
Common Stock, $1.00 par value	New York Stock Exchange, Inc.
Zero Coupon Convertible Senior Notes Due 2031	New York Stock Exchange, Inc.
Zero Coupon Convertible Senior Notes Series B Due 2031	New York Stock Exchange, Inc.

Securities Registered Pursuant to Section 12(g) of the Act:
None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes þ No o

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes o No þ

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes þ No o

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. þ

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer (See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act).

Large accelerated filer þ Accelerated filer o Non-accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No þ

The aggregate market value of the Registrant s Common Stock held by non-affiliates of the Registrant on June 30, 2006 (based on the closing sale price of $29.64 of the Registrant s Common Stock, as reported by the New York Stock Exchange on such date) was approximately $11,656,135,000.

Number of shares outstanding of the Registrant s Common Stock at January 31, 2007:

391,600,000 shares of Common Stock, par value $1.00 per share

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Registrant s definitive Proxy Statement to be filed for its 2007 Annual Meeting of Stockholders are incorporated by reference into Part III of this Form 10-K.

Masco Corporation
2006 Annual Report on Form 10-K

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Indenture dated as of December 1, 1982
Indenture dated as of February 12, 2001
Resolutions of the Pricing Committee of the Board of Directors
First Supplemental Indenture
Supplemental Indenture
1991 Long Term Stock Incentive Plan
2005 Long Term Stock Incentive Plan

Forms of Supplemental Executive Retirement and Disability Plan
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Amendment No.1 to Shareholders Agreement
Computation of Ratio Earnings to Combined Fixed Charges and Preferred Stock Dividends
List of Subsidiaries
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Certification of Chief Financial Officer Required by Rule 13a-14(a)/15d-14(a)
Section 1350 Certifications

PART I

Item 1. Business.

Masco Corporation manufactures, distributes and installs home improvement and building products, with emphasis on brand name products and services holding leadership positions in their markets. The Company is among the largest manufacturers in North America of brand-name consumer products designed for the home improvement and new home construction markets. The Company s operations consist of five business segments that are based on similarities in products and services. The following table sets forth, for the three years ended December 31, 2006, the contribution of the Company s segments to net sales and operating profit. Additional financial information concerning the Company s operations by segment, as well as general corporate expense, as of and for the three years ended December 31, 2006, is set forth in Note P to the Company s Consolidated Financial Statements included in Item 8 of this Report.

			(In Millions)
		Net Sales (1)	
	2006	**2005**	**2004**
Cabinets and Related Products	$ 3,286	$ 3,324	$ 3,065
Plumbing Products	3,296	3,176	3,057
Installation and Other Services	3,158	3,063	2,771
Decorative Architectural Products	1,777	1,681	1,610
Other Specialty Products	1,261	1,325	1,280
Total	$ 12,778	$ 12,569	$ 11,783

		Operating Profit (1)(2)(3)(4)	
	2006	**2005**	**2004**
Cabinets and Related Products	$ 122	$ 515	$ 519
Plumbing Products	280	367	370
Installation and Other Services	344	382	358
Decorative Architectural Products	357	252	269
Other Specialty Products	225	229	225
Total	$ 1,328	$ 1,745	$ 1,741

(1) Amounts exclude discontinued operations.

(2) Operating profit is before general corporate expense and gains on sale of corporate fixed assets, net.

(3)

Operating profit is before income regarding the Behr litigation settlement of $1 million, $6 million and $30 million in 2006, 2005 and 2004, respectively, pertaining to the Decorative Architectural Products segment.

(4) Operating profit includes goodwill impairment charges as follows: For 2006 Cabinets and Related Products $316 million; Plumbing Products $1 million; and Decorative Architectural Products $14 million. For 2005 Plumbing Products $7 million; Decorative Architectural Products $26 million; and Other Specialty Products $36 million. For 2004 Plumbing Products $25 million; Decorative Architectural Products $62 million; and Other Specialty Products $25 million.

Except as the context otherwise indicates, the terms Masco and the Company refer to Masco Corporation and its consolidated subsidiaries.

Cabinets and Related Products

In North America, the Company manufactures and sells economy, stock, semi-custom, assembled and ready-to-assemble cabinetry for kitchen, bath, storage, home office and home entertainment applications in a broad range of styles and price points. In Europe, the Company manufactures and sells assembled and ready-to-assemble kitchen, bath, storage, home office and home entertainment cabinetry. These products are sold under a number of trademarks including KRAFTMAID®, MILL S PRIDE® and TVILUM-SCANBIRKtm primarily to dealers and home centers, and under the names BLUESTONEtm, MERILLAT®, MOOREStm and QUALITY CABINETS® primarily to distributors and directly to builders for both the home improvement and new home construction markets.

The cabinet manufacturing industry in the United States and Europe is highly competitive, with several large and hundreds of smaller competitors. The Company believes that it is the largest manufacturer of kitchen and bath cabinetry in North America based on 2006 sales volume. Significant North American competitors include American Woodmark, Aristokraft, Diamond, Homecrest, Omega and Schrock.

The Company is significantly increasing the manufacturing capacity of North American assembled cabinet operations.

Plumbing Products

In North America, the Company manufactures and sells a wide variety of faucet and showering devices under several brand names. The most widely known of these are the DELTA®, PEERLESS®, BRIZO®, BRASSTECH® and NEWPORT BRASS® single and double handle faucets used in kitchen and lavatory sinks and in bath and shower applications. The Company s faucets are sold by manufacturers representatives and Company sales personnel to major retail accounts and to distributors who sell the faucets to plumbers, building contractors, remodelers, smaller retailers and others. Showerheads, handheld showers and valves are sold under the brand names ALSONS®, DELTA, PEERLESS and PLUMB SHOP®. The Company manufactures kitchen and bath faucets, showering devices and various other plumbing products for European markets under the brand names AXORtm, BRISTANtm, DAMIXA®, GUMMERStm, HANSGROHE® and NEWTEAMtm, which are sold through multiple distribution channels. In addition, AXOR and HANSGROHE products are sold in North America and the Far East through retailers and wholesalers.

Masco believes that its faucet operations are among the leaders in sales in the North American market, with American Standard, Kohler, Moen and Price Pfister as major brand competitors. The Company also has several major competitors, including Friedrich Grohe, among the European manufacturers of faucets and accessories, primarily in Germany and Italy. The Company also faces significant competition from private label products (including house brands sold by certain of the Company s customers). Many of the faucet and showering device products with which the Company s products compete are manufactured in Asia. As part of the Company s strategy for its products, the Company s North American businesses have been reducing the volume of products manufactured domestically and increasing the manufacturing and sourcing of products from Asia.

Other plumbing products manufactured and sold by the Company include AQUA GLASS® and MIROLIN® acrylic and gelcoat bath and shower units, which are sold primarily to wholesale plumbing distributors and major retail accounts for the home improvement and new home construction markets. Bath and shower enclosure units, shower trays and laundry tubs are manufactured and sold under the brand name AMERICAN SHOWER & BATHtm. These products are sold to home centers, hardware stores and mass merchandisers for the do-it-yourself market. The Company s spas are manufactured and sold under HOT SPRING®, CALDERA® and other trademarks directly to independent dealers. Other plumbing products for the international market include HÜPPE® and BREUERtm shower enclosures sold by the Company through wholesale channels and home centers primarily in Germany and western

Europe. HERITAGE[tm] ceramic and acrylic bath fixtures and faucets are principally sold in the

United Kingdom directly to selected retailers. GLASStm and PHAROtm acrylic bathtubs and steam shower enclosures are sold in Europe.

Also included in the Plumbing Products segment are brass and copper plumbing system components and other plumbing specialties, which are sold to plumbing, heating and hardware wholesalers and to home centers, hardware stores, building supply outlets and other mass merchandisers. These products are marketed in North America for the wholesale trade under the BRASSCRAFT® and BRASSTECH trademarks and for the do-it-yourself market under the MASTER PLUMBER® and PLUMB SHOP trademarks and are also sold under private label.

Installation and Other Services

The Company s Installation and Other Services segment sells installed building products and distributes building products, primarily to the new home construction industry in North America. Historically, the Company has concentrated on the installation and distribution of insulation, which comprised approximately 15 percent of the Company s consolidated net sales for each of the years ended December 31, 2006, 2005 and 2004. Our offering of installed building products includes insulation, cabinetry, fireplaces, gutters and garage doors. Collaboration with other Company businesses has increased installed sales of Company products, such as cabinets, bath accessories, windows and paint. Distributed products include insulation, insulation accessories, cabinetry, roofing, gutters and drywall. Net sales of non-insulation products (both installed and distributed) in 2006 represented approximately 41 percent of the segment s net sales. Installed products are sold primarily to custom home builders and production home builders by over 280 installation branch locations throughout most of the United States and in Canada. Distributed products are sold primarily to contractors and dealers by over 60 distribution centers throughout the United States.

The Company s competitors in this segment include several regional contractors and lumber yards, as well as numerous local contractors.

Decorative Architectural Products

The Company manufactures architectural coatings including paints, specialty paint products, stains, varnishes and waterproofing products. The products are sold under the brand names BEHR® and KILZ® and various other brand names, as well as private labels in the United States and Canada primarily to the do-it-yourself market through home centers and other retailers. Net sales of architectural coatings comprised approximately 11 percent of the Company s consolidated net sales for each of the years ended December 31, 2006, 2005 and 2004, respectively. Competitors in the architectural coatings market include large international brands such as Benjamin Moore, Glidden, Pittsburgh Paint, Sherwin-Williams and Valspar, as well as many regional and national competitors.

The Company maintains customer kiosks in all of the approximately 2,000 The Home Depot stores throughout the United States and Canada. These COLOR SOLUTIONStm centers include the COLOR SMART BY BEHR® computerized color-matching system that enables consumers to design and coordinate their paint selection. The BEHR brand is sold through The Home Depot.

The Decorative Architectural Products segment also includes LIBERTY® cabinet, decorative door and builders hardware, which is manufactured for the Company and sold to home centers, other retailers, original equipment manufacturers and wholesale markets. Key competitors in North America include Amerock, Belwith, Umbra and Stanley. AVOCETtm builders hardware products, including locks and door and window hardware, are manufactured and sold to home centers and other retailers, builders and original equipment door and window manufacturers primarily in the United Kingdom.

Decorative bath hardware and shower accessories are sold under the brand names FRANKLIN BRASS® and DECOR BATHWARE® to distributors, home centers and other retailers. Competitors include Moen and Globe Union.

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Other Specialty Products

The Company manufactures and sells windows and patio doors under the MILGARD® brand name directly to the new home construction and home improvement markets, principally in the western United States. The Company fabricates and sells vinyl windows and sunrooms under various regional brand names for the United Kingdom building trades. The Company extrudes and sells vinyl frame components and tempers glass for windows, patio doors and sunrooms for the European building trades. Competitors in the North American window and door market include Andersen, Pella, Jeld-Wen and Simonton, as well as numerous regional competitors.

The Company manufactures and sells a complete line of manual and electric staple gun tackers, staples and other fastening tools under the brand names ARROW® and POWERSHOT®. These products are sold through various distribution channels including wholesalers, home centers and other retailers. The principal North American competitor in this product line is Stanley.

The Company also manufactures residential hydronic radiators and heat convectors under the brand names BRUGMAN®, SUPERIA™, THERMIC™ and VASCO®, which are sold to the European wholesale market from operations in Belgium, The Netherlands and Poland.

Discontinued Operations

As part of its strategic planning, the Company continues to review all of its businesses to determine which businesses may not be core to the Company s long-term growth strategy. In 2004, the Company determined that several European businesses were not core to the Company s long-term growth strategy and, accordingly, embarked on a plan of disposition that was completed in early 2005. In addition, the Company sold two businesses in 2005 and one business in 2006. The businesses sold during 2004, 2005 and 2006 were included in discontinued operations and had combined 2004 net sales of approximately $640 million. Additional information is set forth in Management s Discussion and Analysis of Financial Condition and Results of Operations included in Item 7 of this Report.

Additional Information

Over 80 percent of the Company s net sales are generated by operations in North America (primarily in the United States). International operations comprise the balance and are located principally in Belgium, China, Denmark, Germany, The Netherlands and the United Kingdom. See Note P to the Company s consolidated financial statements included in Item 8 of this Report for additional information.

Financial information concerning the Company s export sales and the net sales and operating profit attributable to the Company s North American and International operations are included in Item 8 of this Report in Note P to the Company s consolidated financial statements. Net sales and the value of long-lived assets attributable to the Company s operations in the United States and Europe are also reflected in Note P.

The Company generally experiences stronger sales during the second and third calendar quarters, corresponding with the peak season for new home construction and remodeling.

The Company does not consider backlog orders to be material.

Compliance with federal, state and local regulations relating to the discharge of materials into the environment, or otherwise relating to the protection of the environment, is not expected to result in material capital expenditures by the Company or to have a material adverse effect on the Company s earnings or competitive

position.

See Item 1A, Risk Factors, for a discussion of the importance of major customers, competitive conditions and certain other business risks and uncertainties that may affect our operations.

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Available Information

The Company s website is www.masco.com. The Company s periodic reports and all amendments to those reports required to be filed or furnished pursuant to Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934 are available free of charge through its website. The Company will continue to post its periodic reports on Form 10-K and Form 10-Q and its current reports on Form 8-K and any amendments to those documents to its website as soon as reasonably practicable after those reports are filed with or furnished to the Securities and Exchange Commission. Material contained on the Company s website is not incorporated by reference into this Report on Form 10-K.

Patents and Trademarks

The Company holds United States and foreign patents covering its various design features and valve constructions used in certain of its faucets and holds numerous other patents and patent applications, licenses, trademarks and trade names. As a manufacturer of brand-name consumer products, the Company views its trademarks and other proprietary rights as important, but does not believe that there is any reasonable likelihood of a loss of such rights that would have a material adverse effect on the Company s present business as a whole.

Employees

At December 31, 2006, the Company employed approximately 57,000 people. Satisfactory relations have generally prevailed between the Company and its employees.

Item 1A. Risk Factors.

There are a number of business risks and uncertainties that may affect our Company. These risks and uncertainties could cause future results to differ from past performance or expected results, including results described in statements elsewhere in this Report that constitute forward-looking statements under the Private Securities Litigation Reform Act of 1995. The impact on our Company of certain of these risk factors is discussed below under Item 7, Management s Discussion and Analysis of Financial Condition and Results of Operations. Additional risks and uncertainties not presently known to us, or that we currently believe to be immaterial, also may adversely impact our Company. Should any risks or uncertainties develop into actual events, these developments could have material adverse effects on our business, financial condition and results of operations. These risks and uncertainties include, but are not limited to, the following, which we consider to be most relevant to our specific business activities.

A significant portion of our business relies on residential construction activity.

Our results of operations are affected by levels of home improvement and residential construction activity, including repair, remodeling and new home construction, principally in North America and Europe. Significant factors that impact demand for home improvement and residential construction include interest rates, energy costs, consumer confidence, general and regional economic conditions, weather conditions and natural disasters. The ability of contractors and builders to supply construction projects and the timing of such projects, and thereby their purchases of our products and services, can be affected significantly by the availability of building materials and skilled labor. Demographic factors, such as changes in population growth and household formation, affect levels of home improvement and residential construction over the longer term. We have increased our emphasis on new product development in recent years and we have reduced our prior focus on growth through acquisitions and are concentrating instead on organic growth. Consequently, our financial performance will, in part, reflect our success in implementing our growth strategies in our existing markets and in introducing new products or entering new geographic markets. See Management s Discussion and Analysis of Financial Condition and Results of Operations

under Item 7 of this Report for discussion of the impact of residential construction activities on the Company s operating results.

We rely on key customers.

The size and importance of individual customers has increased because customers in our major distribution channels have consolidated. Larger customers can effect significant changes in their volume

of purchases and can otherwise significantly affect the terms and conditions on which we do business. These customers are increasing their purchases of products directly from manufacturers for sale as private label and house brand merchandise. As some of our customers expand their markets and targeted customers, conflicts occur and in some instances we may also become their competitor. Sales of our home improvement and building products to home center retailers are substantial. In 2006, sales to the Company s largest customer, The Home Depot, were $2.5 billion (approximately 20 percent of net sales). Although builders, dealers and other retailers represent other channels of distribution for the Company s products, the loss of a substantial portion of our sales to The Home Depot would have a material adverse impact on the Company.

We face significant competition in the U.S. and global markets.

The major markets for our products and services are highly competitive and in recent years global competition has increased significantly. Competition in home improvement and building product lines is based largely on performance, quality, brand reputation, style, delivery, customer service, exclusivity and price. Competition in the markets for our service businesses is based primarily on price, customer service, scope of capabilities, installation quality and financial strength. Although the relative importance of such factors varies between customers and among product categories, price is often a primary factor. Home center retailers, which have historically concentrated their sales efforts on retail consumers and small contractors, may in the future intensify their marketing efforts directly to professional homebuilders. Our ability to maintain our leadership positions in the markets we serve and to grow the businesses depends to a large extent upon our success in maintaining our relationships with major customers, managing our cost structure and introducing new products that appeal to changing consumer preferences.

Our operating results are affected by the cost and availability of labor and materials.

When we incur cost increases for raw materials, such as copper, brass and particle board, and for energy and other commodities, it may be difficult for us to completely offset the impact with price increases on a timely basis due to outstanding commitments to customers, competitive considerations and our customers resistance to accepting such price increases. Some of our operations, including the Installation and Other Services segment, encounter shortages or unusual price increases in raw materials, including insulation, from time to time. A substantial decrease in the availability of raw materials from suppliers or the loss of key supplier arrangements could adversely impact our results of operations.

Although the availability of qualified employees is important throughout the entire Company, this is particularly applicable to our Installation and Other Services segment, because of its labor-intensive installation business. Significant changes in federal, state and local regulations addressing immigration and wages, as well as collective bargaining arrangements affecting wages and working conditions, could adversely affect the performance of our businesses.

International developments have an increasing impact on our business.

Over 17 percent of our sales are derived outside of North America (principally in Europe) and are transacted in currencies other than U.S. dollars (principally European euros and Great Britain pounds). Our international business faces risks associated with changes in political, monetary, economic and social environments, local labor conditions and practices, the laws, regulations and policies of foreign governments, cultural differences and differences in enforcement of contract and intellectual property rights. U.S. laws affecting activities of U.S. companies abroad, including tax laws and laws regulating various business practices, also impact our international business. Our international operating results have been adversely influenced in the past when compared to our North American results, in part due to relative softness in the European markets and competitive pricing pressures on certain products.

Increasingly, we are sourcing products from outside North America, principally in Asia, and selling products in international markets. Differing international business practices, shipping and delivery requirements, and laws and regulations applicable to our business in these markets have raised the

complexity of managing our supply chain logistics and the potential for interruptions in our production scheduling.

Our operating results can fluctuate based on changes in currency exchange rates, which presents difficulty in comparing operating performance from period to period.

We have financial commitments and investments in financial assets, including assets that are not readily marketable and involve financial risk.

We have maintained investments in marketable securities and a number of private equity funds. Since there is no active trading market for investments in private equity funds, they are for the most part illiquid. These investments, by their nature, can also have a relatively higher degree of business risk, including financial leverage, than other financial investments. Future changes in market conditions, the future performance of the underlying investments or new information provided by private equity fund managers could affect the recorded values of such investments and the amounts realized upon liquidation. In addition, we have commitments that require us to contribute additional capital to these private equity funds upon receipt of a capital call from the private equity fund.

Product liability claims and other litigation could be costly.

Increasingly, homebuilders, including our customers, are subject to construction defect and home warranty claims in the ordinary course of their business. Our contractual commitments to these customers typically include the agreement to indemnify them against liability for the performance of our products or services or the performance of other products that we install.

We are also subject to product safety regulations, recalls and direct claims for product liability, including putative class actions. Product liability claims can result in significant liability and, regardless of the ultimate outcome, can be costly to defend. Also, we increasingly rely on other manufacturers to provide us with products or components for products we sell. Because we do not have direct control over the quality of such products, we are exposed to the risks relating to the quality of such products and to limitations on our recourse against such suppliers.

See Note T to the consolidated financial statements included in Item 8 of this Report for additional information about litigation involving our businesses.

Item 1B. Unresolved Staff Comments.

None.

Item 2. Properties.

The table below lists the Company s principal North American properties for segments other than Installation and Other Services.

Business Segment	Manufacturing	Warehouse and Distribution
Cabinets and Related Products	19	32
Plumbing Products	30	12
Decorative Architectural Products	10	12

Other Specialty Products	16	8
Totals	75	64

Most of the Company s North American manufacturing facilities range in size from single buildings of approximately 10,000 square feet to complexes that exceed 1,000,000 square feet. The Company owns most of its North American manufacturing facilities, none of which are subject to significant encumbrances. A substantial number of our warehouse and distribution facilities are leased.

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In addition, the Company s Installation and Other Services segment operates over 280 local installation branch locations and over 60 local distribution centers in North America, the majority of which are leased.

The table below lists the Company s principal properties outside of North America.

Business Segment	Manufacturing	Warehouse and Distribution
Cabinets and Related Products	4	25
Plumbing Products	28	35
Decorative Architectural Products	3	3
Other Specialty Products	15	8
Totals	50	71

Most of these international facilities are located in Belgium, China, Denmark, Germany, The Netherlands and the United Kingdom. The Company generally owns its international manufacturing facilities, none of which are subject to significant encumbrances, and leases its warehouse and distribution facilities.

The Company s corporate headquarters are located in Taylor, Michigan and are owned by the Company. The Company owns an additional building near its corporate headquarters that is used by our corporate research and development department.

Each of the Company s operating divisions assesses the manufacturing, distribution and other facilities needed to meet its operating requirements. The Company s buildings, machinery and equipment have been generally well maintained and are in good operating condition. As noted, the Company is significantly increasing the manufacturing capacity of North American assembled cabinet operations, but otherwise, generally, the Company s facilities have sufficient capacity and are adequate for its production and distribution requirements.

Item 3. Legal Proceedings.

Information regarding legal proceedings involving the Company is set forth in Note T to the Company s consolidated financial statements included in Item 8 of this Report.

Item 4. Submission of Matters to a Vote of Security Holders.

Not applicable.

Supplementary Item. Executive Officers of the Registrant (Pursuant to Instruction 3 to Item 401(b) of Regulation S-K).

Name	Position	Age	Executive Officer Since

Richard A. Manoogian	Chairman of the Board and Chief Executive Officer	70	1962
Alan H. Barry	President and Chief Operating Officer	64	2003
Daniel R. Foley	Vice President Human Resources	65	1996
Eugene A. Gargaro, Jr.	Vice President and Secretary	64	1993
John R. Leekley	Senior Vice President and General Counsel	63	1979
John G. Sznewajs	Vice President Corporate Development and Treasurer	39	2005
Timothy Wadhams	Senior Vice President and Chief Financial Officer	58	2001

Executive officers, who are elected by the Board of Directors, serve for a term of one year or less. Each elected executive officer has been employed in a managerial capacity with the Company for at least five years. Mr. Barry was elected to his present position in April 2003. He had previously served as a Group President of the Company since 1996. Mr. Sznewajs was elected to his current position in August 2005. He had previously served as Vice President Business Development since 2003 and before that time served in various capacities in the Business Development Department from 1996 to 2003.

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PART II

Item 5. Market for Registrant s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.

The New York Stock Exchange is the principal market on which the Company s Common Stock is traded. The following table indicates the high and low sales prices of the Company s Common Stock as reported by the New York Stock Exchange and the cash dividends declared per common share for the periods indicated:

Quarter	Market Price High	Market Price Low	Dividends Declared
2006			
Fourth	$ 30.53	$ 26.85	$ .22
Third	29.90	25.85	.22
Second	33.70	27.63	.22
First	32.95	29.00	.22
Total			$ .88
2005			
Fourth	$ 31.20	$ 27.15	$ .20
Third	34.70	29.37	.20
Second	34.94	29.57	.20
First	38.43	32.90	.20
Total			$ .80

On February 15, 2007 there were approximately 6,200 holders of record of the Company s Common Stock.

The Company expects that its practice of paying quarterly dividends on its Common Stock will continue, although the payment of future dividends is at the discretion of the Company s Board of Directors and will depend upon the Company s earnings, capital requirements, financial condition and other factors.

The following table provides information regarding the Company s purchase of Company Common Stock for the three months ended December 31, 2006, in millions except average price paid per common share data:

Period	Total Number of	Average Price Paid	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares That May Yet Be Purchased Under

	Shares Purchased	Per Common Share		the Plans or Programs
10/01/06 10/31/06	1	$ 27.88	1	37
11/01/06 11/30/06				37
12/01/06 12/31/06	1	$ 29.55	1	36
Total for the quarter	2	$ 28.72	2	

In May 2006, the Company s Board of Directors authorized the purchase of up to 50 million shares of the Company s Common Stock in open-market transactions or otherwise, replacing the March 2005 authorization.

For information regarding securities authorized for issuance under the Company s equity compensation plans, see Part III, Item 12 of this Report.

Item 6. Selected Financial Data.

	(Dollars In Millions, Except Per Common Share Data)				
	2006	**2005**	**2004**	**2003**	**2002**
Net sales (1)	$ 12,778	$ 12,569	$ 11,783	$ 10,318	$ 8,596
Operating profit (1),(2),(4),(5),(6),(7)	$ 1,126	$ 1,567	$ 1,584	$ 1,445	$ 1,228
Income from continuing operations (1),(2),(3),(4),(5),(6),(7),(8)	$ 458	$ 866	$ 944	$ 767	$ 520
Per share of common stock:					
Income from continuing operations:					
Basic	$ 1.16	$ 2.05	$ 2.12	$ 1.60	$ 1.07
Diluted	$ 1.15	$ 2.01	$ 2.07	$ 1.56	$ 1.01
Dividends declared	$ 0.88	$ 0.80	$ 0.68	$ 0.60	$ 0.55
Dividends paid	$ 0.86	$ 0.78	$ 0.66	$ 0.58	$ 0.541/2
Income from continuing operations as a % of:					
Net sales	4%	7%	8%	7%	6%
Shareholders equity (9)	9%	16%	17%	14%	13%
At December 31:					
Total assets	$ 12,325	$ 12,559	$ 12,541	$ 12,173	$ 12,050
Long-term debt	$ 3,533	$ 3,915	$ 4,187	$ 3,848	$ 4,316
Shareholders equity	$ 4,471	$ 4,848	$ 5,423	$ 5,456	$ 5,294

(1) Amounts exclude discontinued operations.

(2) The year 2006 includes non-cash impairment charges for goodwill aggregating $331 million after tax ($331 million pre-tax), income of $1 million after tax ($1 million pre-tax) regarding the Behr litigation settlement.

(3) The year 2006 includes a $3 million after tax ($5 million pre-tax) charge for the adoption of SFAS No. 123R recognized as a cumulative effect of a change in accounting.

(4) The year 2005 includes non-cash impairment charges for goodwill aggregating $69 million after tax ($69 million pre-tax) and income of $4 million after tax ($6 million pre-tax) regarding the Behr litigation settlement.

(5) The year 2004 includes non-cash impairment charges for goodwill aggregating $104 million after tax ($112 million pre-tax) and income of $19 million after tax ($30 million pre-tax) regarding the Behr litigation settlement.

(6) The year 2003 includes non-cash impairment charges for goodwill aggregating $47 million after tax ($53 million pre-tax) and income of $45 million after tax ($72 million pre-tax) regarding the Behr litigation settlement.

(7) The year 2002 includes a net charge of $92 million after tax ($147 million pre-tax) regarding the Behr litigation settlement.

(8) The year 2002 includes non-cash impairment charges for goodwill aggregating $92 million after tax ($117 million pre-tax) recognized as a cumulative effect of a change in accounting.

(9) Based on shareholders equity as of the beginning of the year.

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Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations.

The financial and business analysis below provides information which the Company believes is relevant to an assessment and understanding of its consolidated financial position, results of operations and cash flows. This financial and business analysis should be read in conjunction with the consolidated financial statements and related notes.

The following discussion and certain other sections of this Report contain statements reflecting the Company s views about its future performance and constitute forward-looking statements under the Private Securities Litigation Reform Act of 1995. These views involve risks and uncertainties that are difficult to predict and, accordingly, the Company s actual results may differ materially from the results discussed in such forward-looking statements. Readers should consider that various factors, including those discussed in Item 1A Risk Factors of this Report, the Executive Level Overview, Critical Accounting Policies and Estimates and Outlook for the Company sections, may affect the Company s performance. The Company undertakes no obligation to update publicly any forward-looking statements as a result of new information, future events or otherwise.

Executive Level Overview

The Company manufactures, distributes and installs home improvement and building products. These products are sold to the home improvement and home construction markets through mass merchandisers, hardware stores, home centers, builders, distributors and other outlets for consumers and contractors.

Factors that affect the Company s results of operations include the levels of home improvement and residential construction activity principally in North America and Europe (including repair and remodeling and new home construction), the importance of and the Company s relationships with key customers (including The Home Depot, which represented approximately 20 percent of the Company s net sales in 2006), the Company s ability to maintain its leadership positions in its U.S. and global markets in the face of increasing competition, the Company s ability to effectively manage its overall cost structure and the cost and availability of labor and materials. The Company s international business faces political, monetary, economic and other risks that vary from country to country, as well as fluctuations in currency exchange rates. Further, the Company has financial commitments and investments in financial assets that are not readily marketable and that involve financial risk. In addition, product liability claims and other litigation could be costly. These and other factors are discussed in more detail in Item 1A Risk Factors of this Report.

Critical Accounting Policies and Estimates

The Company s discussion and analysis of its financial condition and results of operations are based upon the Company s consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires the Company to make certain estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of any contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. The Company regularly reviews its estimates and assumptions, which are based upon historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of certain assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates and assumptions.

The Company believes that the following critical accounting policies are affected by significant judgments and estimates used in the preparation of its consolidated financial statements.

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Revenue Recognition and Receivables

The Company recognizes revenue as title to products and risk of loss is transferred to customers or when services are rendered. The Company records revenue for unbilled services performed based upon estimates of labor incurred in the Installation and Other Services segment; such amounts are recorded in Receivables. The Company records estimated reductions to revenue for customer programs and incentive offerings, including special pricing and co-operative advertising arrangements, promotions and other volume-based incentives. Allowances for doubtful accounts receivable are maintained for estimated losses resulting from the inability of customers to make required payments.

Inventories

Inventories are recorded at the lower of cost or net realizable value with expense estimates made for obsolescence or unsaleable inventory equal to the difference between the recorded cost of inventories and their estimated market value based upon assumptions about future demand and market conditions. On an ongoing basis, the Company monitors these estimates and records adjustments for differences between estimates and actual experience. Historically, actual results have not significantly deviated from those determined using these estimates.

Financial Investments

The Company has maintained investments in marketable securities and a number of private equity funds, which aggregated $72 million and $211 million, respectively, at December 31, 2006. Investments in marketable securities are carried at fair value, and unrealized gains and losses (that are deemed to be temporary) are recognized, net of tax effect, through shareholders equity, as a component of other comprehensive income. The Company records an impairment charge to earnings when an investment has experienced a decline in value that is deemed to be other-than-temporary.

The Company s investments in private equity funds and other private investments are carried at cost and are evaluated for potential impairment when impairment indicators are present, or when an event or change in circumstances has occurred, that may have a significant adverse affect on the fair value of the investment. Impairment indicators the Company considers include the following: whether there has been a significant deterioration in earnings performance, asset quality or business prospects; a significant adverse change in the regulatory, economic or technological environment; a significant adverse change in the general market condition or geographic area in which the investment operates; and, any bona fide offers to purchase for less than the carrying value. Since there is no active trading market for these investments, they are for the most part illiquid. These investments, by their nature, can also have a relatively higher degree of business risk, including financial leverage, than other financial investments. Future changes in market conditions, the future performance of the underlying investments or new information provided by private equity fund managers could affect the recorded values of such investments and the amounts realized upon liquidation.

In November 2000, the Company reduced its common equity ownership in Metaldyne Corporation (Metaldyne) (formerly MascoTech, Inc.) through a recapitalization merger with an affiliate of Heartland Industrial Partners, L.P. (Heartland), a private equity fund in which the Company had a remaining investment of $17 million at December 31, 2006 (representing less than five percent of the fund). The Company in that transaction retained six percent of the common equity of Metaldyne. At December 31, 2006, the Company also held preferred stock of Metaldyne, which accrues dividends at the annual rate of 15 percent. Additionally, the Company owned an approximate 10 percent investment in TriMas Corporation (TriMas) common stock. Investments in Metaldyne and TriMas are accounted for on the cost basis.

During 2006, based upon a review of new information from the Heartland fund concerning fund investments and the continued deterioration of conditions in the automotive supplier and transportation products markets served by Metaldyne and TriMas, the Company determined that the decline in the estimated value of certain of its financial investments was other-than-temporary. Accordingly, in the

second quarter of 2006, the Company recognized a non-cash, pre-tax impairment charge aggregating $78 million for its investments in Metaldyne ($40 million), TriMas ($6 million), the Heartland fund ($29 million) and another fund ($3 million) which invested in automotive and transportation-related suppliers, including Metaldyne and TriMas. Additionally, based upon the Company s review, the Company considered the decline in the fair value of certain of its other private equity fund investments and other investments to be other-than-temporary and, accordingly, recognized impairment charges of $13 million and $15 million in 2006 and 2005, respectively. In the fourth quarter of 2006, the Company received new information related to its TriMas investment and determined that the additional decline in the estimated value for this investment was other-than-temporary. Accordingly, in the fourth quarter of 2006, the Company recognized an additional non-cash, pre-tax impairment charge of $10 million related to its investment in TriMas.

On January 11, 2007, the acquisition of Metaldyne by Asahi Tec Corporation, a Japanese automotive supplier, was finalized. The combined fair value of Asahi Tec common and preferred stock received in exchange for the Company s investment in Metaldyne (common and preferred stock) approximates $74 million and the Company s carrying value of the Metaldyne investment was $57 million at December 31, 2006. As a result, a gain of approximately $17 million will be recognized in the first quarter of 2007. Any unrealized gains or losses subsequent to January 11, 2007, will be recognized, net of tax, through shareholders equity, as a component of other comprehensive income, in the Company s consolidated balance sheet beginning in the first quarter of 2007.

Goodwill and Other Intangible Assets

The Company records the excess of purchase cost over the fair value of net tangible assets of acquired companies as goodwill or other identifiable intangible assets. In accordance with Statement of Financial Accounting Standards (SFAS) No. 142 Goodwill and Other Intangible Assets, in the fourth quarter of each year, or as an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting business unit below its carrying amount, the Company completes the impairment testing of goodwill utilizing a discounted cash flow method. Determining market values using a discounted cash flow method requires the Company to make significant estimates and assumptions, including long-term projections of cash flows, market conditions and appropriate discount rates. The Company s judgments are based upon historical experience, current market trends, consultations with external valuation specialists and other information. While the Company believes that the estimates and assumptions underlying the valuation methodology are reasonable, different estimates and assumptions could result in a different outcome. In estimating future cash flows, the Company relies on internally generated five-year forecasts for sales and operating profits, including capital expenditures, and generally a one to three percent long-term assumed annual growth rate of cash flows for periods after the five-year forecast. The Company generally develops these forecasts based upon, among other things, recent sales data for existing products, planned timing of new product launches, estimated housing starts and repair and remodeling estimates for existing homes.

In the fourth quarter of 2006, the Company estimated that future discounted cash flows projected for most of its reporting business units were greater than the carrying values. Any increases in estimated discounted cash flows would have no impact on the reported value of goodwill.

If the carrying amount of a reporting business unit exceeds its fair value, the Company measures the possible goodwill impairment based upon an allocation of the estimate of fair value of the reporting business unit to all of the underlying assets and liabilities of the reporting business unit, including any previously unrecognized intangible assets. The excess of the fair value of a reporting business unit over the amounts assigned to its assets and liabilities is the implied fair value of goodwill. An impairment loss is recognized to the extent that a reporting business unit s recorded goodwill exceeds the implied fair value of goodwill. This test for 2006 indicated that goodwill principally related to certain European business units was impaired.

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The Company recognized non-cash, pre-tax impairment charges for goodwill of $331 million ($331 million, after tax) in 2006. The pre-tax impairment charges recorded in 2006 were as follows: Cabinets and Related Products $316 million; Plumbing Products $1 million; and Decorative Architectural Products $14 million. These charges, principally related to the Company s European manufacturer of ready-to-assemble cabinets (Tvilum-Scanbirk), reflect the long-term outlook for that business unit, including declining demand for certain products, as well as decreased operating profit margins.

The impairment charge for goodwill related to Tvilum-Scanbirk resulted from two significant changes impacting the business unit throughout the year, but particularly in the fourth quarter of 2006. First, there was a fundamental shift in the European ready-to-assemble raw materials supply market; the change affected the cost structure for raw materials. Second, the Company determined that the business unit s ability to increase selling prices and maintain revenue growth into the future has become more limited. In the fourth quarter of 2006, as part of the annual goodwill impairment testing, the Company determined that these changes and the impact on operating profit and operating profit margins were permanent in nature.

The Company reviews its other indefinite-lived intangible assets for impairment annually or as events occur or circumstances change that indicate the assets may be impaired without regard to the reporting unit. The Company considers the implications of both external (e.g., market growth, competition and local economic conditions) and internal (e.g., product sales, profit margins and expected product growth) factors and their potential impact on cash flows related to the intangible asset in both the near- and long-term.

Intangible assets with finite useful lives are amortized over their estimated useful lives. The Company evaluates the remaining useful lives of amortizable identifiable intangible assets at each reporting period to determine whether events and circumstances warrant a revision to the remaining periods of amortization.

Employee Retirement Plans

Accounting for defined-benefit pension plans involves estimating the cost of benefits to be provided in the future, based upon vested years of service, and attributing those costs over the time period each employee works. Pension costs and obligations of the Company are developed from actuarial valuations. Inherent in these valuations are key assumptions regarding inflation, expected return on plan assets, mortality rates, compensation increases and discount rates for obligations and expenses. The Company considers current market conditions, including changes in interest rates, in selecting these assumptions. Changes in assumptions used could result in changes to reported pension costs and obligations within the Company s consolidated financial statements in any given period.

In 2006, the Company increased its discount rate for obligations to an average of 5.50 percent from 5.25 percent. The discount rate for obligations was based on the expected duration of each defined-benefit pension plan s liabilities matched to the December 31, 2006 Citigroup Pension Discount Curve. Such rates for the Company s defined-benefit pension plans ranged from 4.00 percent to 6.00 percent, with the most significant portion of the liabilities having a discount rate for obligations of 5.50 percent or higher. The assumed asset return was primarily 8.50 percent, reflecting the expected long-term return on plan assets.

In September 2006, the Financial Accounting Standards Board (FASB) issued SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106 and 132R, (SFAS No. 158). Among other things, SFAS No. 158 requires companies to prospectively recognize a net liability or asset and to report the funded status of their defined-benefit pension and other postretirement benefit plans on their balance sheets, with an offsetting adjustment to accumulated other comprehensive income; such recognition did not affect the Company s consolidated statements of income. The adoption of SFAS No. 158 was effective for the

year ended December 31, 2006, and the effect was included in the Company s consolidated balance sheet.

The Company s underfunded amount for its qualified defined-benefit pension plans, the difference between the projected benefit obligation and plan assets, decreased to $186 million at December 31, 2006 from $231 million at December 31, 2005, primarily due to asset returns above projections; in accordance with SFAS No. 158, the 2006 unfunded amount has been recognized on the Company s consolidated balance sheet at December 31, 2006. Qualified domestic pension plan assets in 2006 had a net return of approximately 11 percent equal to average returns of 11 percent for the largest 1,000 Plan Benchmark.

The Company s projected benefit obligation for its unfunded non-qualified defined-benefit pension plans was $144 million at December 31, 2006 compared with $143 million at December 31, 2005; in accordance with SFAS No. 158, the 2006 unfunded amount has been recognized on the Company s consolidated balance sheet at December 31, 2006.

The Company expects pension expense for its qualified defined-benefit pension plans to decrease by $9 million in 2007 compared with 2006. If the Company assumed that the future return on plan assets was one-half percent lower than the assumed asset return, the 2007 pension expense would only decrease by $6 million. The Company expects pension expense for its non-qualified defined-benefit pension plans to decrease by $1 million in 2007 compared with 2006.

Stock-Based Compensation

The Company s 2005 Long Term Stock Incentive Plan (the 2005 Plan) replaced the 1991 Long Term Stock Incentive Plan (the 1991 Plan) in May 2005 and provides for the issuance of stock-based incentives in various forms. At December 31, 2006, outstanding stock-based incentives were in the form of restricted long-term stock awards, stock options, phantom stock awards and stock appreciation rights. Additionally, the Company s 1997 Non-Employee Directors Stock Plan (the 1997 Plan) provides for the payment of part of the compensation to non-employee Directors in Company common stock.

The Company elected to begin recording expense for stock options granted or modified subsequent to January 1, 2003. Effective January 1, 2006, the Company adopted SFAS No. 123R, Share-Based Payment, (SFAS No. 123R) using the Modified Prospective Application (MPA) method. The MPA method requires the Company to recognize expense for unvested stock options that were awarded prior to January 1, 2003 through the remaining vesting periods. The MPA method does not require the restatement of prior-year information. In accordance with SFAS No. 123R, the Company utilized the shortcut method to determine the tax windfall pool associated with stock options at December 31, 2006.

For 2006, the Company recognized additional pre-tax expense of $15 million ($9 million or $.02 per common share, after tax), related to the adoption of SFAS No. 123R. In addition, during 2006, the Company recognized expense of $3 million (net of income tax benefit of $2 million) as a cumulative effect of accounting change, net, related to the adoption of SFAS No. 123R and the change from the intrinsic value method to the fair value method of accounting for stock appreciation rights.

Restricted Long-Term Stock Awards

Long-term stock awards are granted to key employees and non-employee Directors of the Company and do not cause net share dilution inasmuch as the Company continues the practice of repurchasing and retiring an equal number of shares on the open market. There was $195 million (9 million common shares) of total unrecognized compensation expense related to unvested stock awards at December 31, 2006, which was included as a reduction of common stock and retained earnings. Effective January 1, 2006, such expense is being recognized ratably over the shorter of the

vesting period of the stock awards, typically 10 years (except for stock awards held by grantees age 66 or older, which vest over five years), or the length of time until the grantee becomes retirement-eligible at age 65. For stock awards granted prior to January 1, 2006, such expense is being recognized over the vesting period of the stock awards, typically 10 years, or for executive grantees that are, or will become, retirement-eligible during the vesting period, the expense is being recognized over five years, or immediately upon a grantee s retirement. Pre-tax compensation expense for the annual vesting of long-term stock awards was $52 million for 2006.

Stock Options

Stock options are granted to key employees and non-employee Directors of the Company. The exercise price equals the market price of the Company s common stock at the grant date. These options generally become exercisable (vest ratably) over five years beginning on the first anniversary from the date of grant and expire no later than 10 years after the grant date. The 2005 Plan does not permit the granting of restoration stock options, except for restoration options resulting from options granted under the 1991 Plan. Restoration stock options become exercisable six months from the date of grant.

The Company measures compensation expense for stock options using a Black-Scholes option pricing model. For stock options granted subsequent to January 1, 2006, such expense is being recognized ratably over the shorter of the vesting period of the stock options, typically five years, or the length of time until the grantee becomes retirement-eligible at age 65. The expense for unvested stock options at January 1, 2006 is based upon the grant date fair value of those options as calculated using a Black-Scholes option pricing model for pro forma disclosures under SFAS No. 123. For stock options granted prior to January 1, 2006, such expense is being recognized ratably over the vesting period of the stock options, typically five years, or immediately upon a grantee s retirement.

The fair value of stock options was estimated at the grant date using a Black-Scholes option pricing model with the following assumptions for 2006: risk-free interest rate 4.89%, dividend yield 3.1%, volatility factor 34.0% and expected option life 7 years. For SFAS No. 123R calculation purposes, the weighted average grant date fair value of option shares, including restoration options, granted in 2006 was $8.24 per option share.

If the Company increased its assumptions for the risk-free interest rate and the volatility factor by 50 percent, the expense related to the fair value of stock options granted in 2006 would increase 47 percent. If the Company decreased its assumptions for the risk-free interest rate and the volatility factor by 50 percent, the expense related to the fair value of stock options granted in 2006 would decrease 59 percent.

Income Taxes

The Company has considered potential sources of future foreign taxable income in assessing the need for establishing a valuation allowance against its deferred tax assets related to its after-tax foreign tax credit carryforward of $61 million at December 31, 2006. Should the Company determine that it would not be able to realize all or part of its deferred tax assets in the future, a valuation allowance would be recorded in the period such determination is made.

Other Commitments and Contingencies

Certain of the Company s products and product finishes and services are covered by a warranty to be free from defects in material and workmanship for periods ranging from one year to the life of the product. At the time of sale, the Company accrues a warranty liability for estimated costs to provide products, parts or services to repair or replace products in satisfaction of warranty obligations. The Company s estimate of costs to service its warranty obligations is based upon historical experience and expectations of future conditions. To the extent that the Company experiences any changes in warranty claim activity or costs associated with servicing those claims, its warranty liability is adjusted accordingly.

A significant portion of the Company s business is at the consumer retail level through home centers and major retailers. A consumer may return a product to a retail outlet that is a warranty return. However, certain retail outlets do not distinguish between warranty and other types of returns when they claim a return deduction from the Company. The Company s revenue recognition policy takes into account this type of return when recognizing revenue, and

deductions are recorded at the time of sale.

The Company is subject to lawsuits and pending or asserted claims (including income taxes) with respect to matters generally arising in the ordinary course of business. Liabilities and costs associated with these matters require estimates and judgments based upon the professional knowledge and experience of

management and its legal counsel. When estimates of the Company s exposure for lawsuits and pending or asserted claims meet the criteria for recognition under SFAS No. 5, Accounting for Contingencies, amounts are recorded as charges to earnings. The ultimate resolution of any such exposure to the Company may differ due to subsequent developments. See Note T to the Company s consolidated financial statements for information regarding certain legal proceedings involving the Company.

Corporate Development Strategy

In past years, acquisitions have enabled the Company to build strong positions in the markets it serves and have increased the Company s importance to its customers. The Company s focus includes the rationalization of its business units, including consolidations, as well as pursuing synergies among the Company s business units. The Company expects to maintain a more balanced growth strategy with emphasis on organic growth, share repurchases and fewer acquisitions with increased emphasis on cash flow and return on invested capital. As part of its strategic planning, the Company continues to review all of its businesses to determine which businesses may not be core to the Company s long-term growth strategy.

In 2004, the Company determined that several European business units were not core to the Company s long-term growth strategy and, accordingly, embarked on a plan of disposition (the 2004 Plan). During 2004, in separate transactions, the Company completed the sale of its Jung Pumpen, The Alvic Group, Alma Kuchen, E. Missel and SKS Group business units in Europe. During 2005, in separate transactions, the Company completed the sale of its Gebhardt Consolidated, GMU Group and Aran Group business units in Europe, as well as its Zenith Products business unit in North America.

In 2006, the Company completed the sale of Computerized Security Systems (CSS). This disposition was completed pursuant to the Company s determination that this business unit was not core to the Company s long-term growth strategy. CSS supplies electronic locksets primarily to hospitality markets in the United States and Europe and was included in the Other Specialty Products segment. As a result of the sale, the Company reclassified the net sales and results of operations related to CSS to discontinued operations. Total gross proceeds from the sale were $92 million; the Company recognized a pre-tax net gain (included in discontinued operations) on the disposition of CSS of $51 million.

The sales, results of operations and the gains from the 2006, 2005 and 2004 discontinued operations are included in income (loss) from discontinued operations, net, in the consolidated statements of income.

In accordance with SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, the Company accounted for the business units which were sold in 2006, 2005 and 2004, except as noted below, as discontinued operations. There were no businesses held for sale at December 31, 2006.

During 2006, the Company completed the sale of Gamco Products, General Accessory, Cambridge Brass and Faucet Queens, relatively small businesses, the results of which are included in continuing operations through the date of sale. These businesses had combined net sales and operating profit of $16 million and $5 million, respectively, in 2006 through the respective dates of sale and combined net sales and operating profit of $55 million and $12 million, respectively, in 2005. Gross proceeds from the sale of these businesses were $72 million; the Company recognized a net gain of $1 million in 2006 included in other, net, in continuing operations.

Liquidity and Capital Resources

Historically, the Company has largely funded its growth through cash provided by a combination of its operations, long-term bank debt and the issuance of notes in the financial markets, and by the issuance of Company common

stock, including issuances for certain mergers and acquisitions.

Bank credit lines are maintained to ensure the availability of funds. At December 31, 2006, the Company had a $2.0 billion 5-Year Revolving Credit Agreement with a group of banks syndicated in the

United States and internationally, which expires in February 2011. This agreement allows for borrowings denominated in U.S. dollars or European euros with interest payable based upon various floating-rate options as selected by the Company.

The 5-Year Revolving Credit Agreement, as amended, contains limitations on additional borrowings; at December 31, 2006, the Company had additional borrowing capacity, subject to availability, of up to $1.7 billion. The 5-Year Revolving Credit Agreement, as amended, also contains a requirement for maintaining a certain level of net worth; at December 31, 2006, the Company s net worth exceeded such requirement by $1.1 billion.

At December 31, 2006, the amount of debt and equity securities issuable under the Company s unallocated shelf registration statement with the Securities and Exchange Commission was $500 million.

The Company had cash and cash investments of $1,958 million at December 31, 2006 as a result of strong cash flows from operations, proceeds from the disposition of certain businesses and financial investments, and the issuance of fixed-rate debt.

The Company has maintained investments in marketable securities and a number of private equity funds, principally as part of its tax planning strategies, as any gains enhance the utilization of tax capital losses, including significant capital losses resulting from the exit of certain businesses over the past several years. The Company determined that the longer maturity of private equity funds would be advantageous to the Company and complement the Company s investment in more liquid, publicly traded marketable securities to balance risk. Since the Company has significantly reduced tax capital losses in part by generating capital gains from investments and other sources, the Company has and will continue to reduce its investments in financial assets.

In 2006, the Company increased its quarterly common stock dividend 10 percent to $.22 per common share. This marks the 48th consecutive year in which dividends have been increased.

Maintaining high levels of liquidity and cash flow are among the Company s financial strategies. The Company s total debt as a percent of total capitalization increased to 53 percent at December 31, 2006 from 49 percent at December 31, 2005. On October 3, 2006, the Company issued $1 billion of fixed-rate 6.125% notes due 2016 in anticipation of the 2007 debt maturities, including the put option related to the Zero Coupon Convertible Senior Notes. Repurchases and retirement of Company common stock also contributed to the increase in the total debt to total capitalization ratio. The Company s working capital ratio was 1.5 to 1 and 1.8 to 1 at December 31, 2006 and 2005, respectively. The decline in the working capital ratio is primarily due to the reclassification to current liabilities of $823 million of Zero Coupon Convertible Senior Notes, as a result of the put option date of January 20, 2007, $300 million of floating-rate notes due March 2007 and $300 million of 4.625% notes due August 2007.

On January 20, 2007, holders of $1.8 billion (94 percent) principal amount at maturity of the Zero Coupon Convertible Senior Notes (Notes) required the Company to repurchase their Notes at a cash value of $825 million. As a result of this repurchase, a $93 million deferred income tax liability will be payable in June 2007. Subsequent to the repurchase, there were outstanding $108 million principal amount at maturity of such Notes with an accreted value of $51 million, which has been included in long-term debt at December 31, 2006, as the next put option date is July 20, 2011. The Company may, at any time on or after January 25, 2007, redeem all or part of the Notes at their accreted value.

The derivatives used by the Company during 2006 consist of interest rate swaps entered into in 2004, for the purpose of effectively converting a portion of fixed-rate debt to variable-rate debt. Generally, under interest rate swap agreements, the Company agrees with a counterparty to exchange the difference between fixed-rate and variable-rate interest amounts calculated by reference to an agreed notional principal amount. The derivative contracts are with two

major creditworthy institutions, thereby minimizing the risk of credit loss. The interest rate swap agreements are designated as fair-value hedges, and the interest rate differential on interest rate swaps used to hedge existing debt is recognized as an adjustment to interest expense over the term of the agreement. For fair-value hedge transactions,

changes in the fair value of the derivative and changes in the fair value of the item hedged are recognized in determining earnings.

The average variable interest rates are based upon the London Interbank Offered Rate (LIBOR) plus fixed adjustment factors. The average effective rate for 2006 on the interest rate swaps was 6.787%. At December 31, 2006, the interest rate swap agreements covered a notional amount of $850 million of the Company s fixed-rate debt due July 15, 2012 at an interest rate of 5.875%. The hedges are considered 100 percent effective because all of the critical terms of the derivative financial instruments match those of the hedged item. Accordingly, no gain or loss on the value of the hedges was recognized in the Company s consolidated statements of income for the years ended December 31, 2006 and 2005. In 2006, the Company recognized an increase in interest expense of $8 million related to this swap agreement, due to increasing interest rates.

Certain of the Company s European operations also entered into foreign currency forward contracts for the purpose of managing exposure to currency fluctuations, primarily related to the European euro and the Great Britain pound.

Cash Flows

Significant sources and (uses) of cash in the past three years are summarized as follows, in millions:

	2006	2005	2004
Net cash from operating activities	$ 1,208	$ 1,374	$ 1,454
Increase (decrease) in debt, net	151	407	(13)
Proceeds from disposition of:			
Businesses, net of cash disposed	160	278	172
Property and equipment	16	37	37
Proceeds from financial investments, net	71	193	330
Issuance of Company common stock	28	33	58
Tax benefit from exercise of stock options	18		
Acquisition of businesses, net of cash acquired	(28)	(25)	(16)
Capital expenditures	(388)	(282)	(310)
Cash dividends paid	(349)	(339)	(302)
Purchase of Company common stock	(854)	(986)	(943)
Effect of exchange rates	18	(5)	29
Proceeds from settlement of swaps			55
Other, net	(57)	(15)	(52)
Cash (decrease) increase	$ (6)	$ 670	$ 499

The Company s cash and cash investments decreased $6 million to $1,958 million at December 31, 2006, from $1,964 million at December 31, 2005.

Net cash provided by operations of $1.2 billion consisted primarily of net income adjusted for non-cash and certain other items, including depreciation and amortization expense of $244 million, net gain on disposition of businesses of $51 million, net gain on disposition of financial investments of $31 million, a $331 million charge for the impairment of goodwill, a $101 million charge for the impairment of financial investments and other non-cash items, including stock-based compensation expense, amortization expense related to in-store displays and interest expense on the Zero

Coupon Convertible Senior Notes, as well as a net increase in working capital of $57 million.

The Company continues to emphasize balance sheet management, including working capital management and cash flow generation. Days sales in accounts receivable were 50 days at December 31, 2006 compared with 48 days at December 31, 2005, and days sales in inventories were 49 days at

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December 31, 2006 compared with 46 days at December 31, 2005. Accounts payable days improved to 39 days from 36 days at December 31, 2006 and 2005, respectively. Working capital (defined as accounts receivable and inventories less accounts payable) as a percent of sales was 16.1 percent and 15.9 percent at December 31, 2006 and 2005, respectively.

Net cash used for financing activities was $1.0 billion, and included cash outflows of $349 million for cash dividends paid, $827 million for the retirement of notes and $854 million for the acquisition and retirement of 29 million shares of Company common stock in open-market transactions. Cash provided by financing activities primarily included $988 million from the issuance of notes (net of issuance costs) and $28 million from the issuance of Company common stock, primarily from the exercise of stock options.

At December 31, 2006, the Company had remaining Board of Directors authorization to repurchase up to an additional 36 million shares of its common stock in open-market transactions or otherwise. In January 2007, the Company repurchased an additional one million shares of Company common stock and expects to continue its share repurchase program throughout 2007.

Net cash used for investing activities was $226 million, and included $388 million for capital expenditures and $28 million for acquisitions. Cash provided by investing activities included $160 million of net proceeds from the disposition of businesses and $71 million from the net sale of financial investments.

The Company continues to invest in automating its manufacturing operations and increasing its capacity and its productivity to more efficiently produce and to improve customer service. Capital expenditures for 2006 were $388 million, compared with $282 million for 2005 and $310 million for 2004; for 2007, capital expenditures, excluding any potential 2007 acquisitions, are expected to approximate $300 million. Depreciation and amortization expense for 2006 totaled $244 million, compared with $241 million for 2005 and $237 million for 2004; for 2007, depreciation and amortization expense, excluding any potential 2007 acquisitions, is expected to approximate $255 million. Amortization expense totaled $14 million, $28 million and $26 million in 2006, 2005 and 2004, respectively.

Costs of environmental responsibilities and compliance with existing environmental laws and regulations have not had, nor in the opinion of the Company are they expected to have, a material effect on the Company s capital expenditures, financial position or results of operations.

The Company believes that its present cash balance and cash flows from operations are sufficient to fund its near-term working capital and other investment needs. The Company believes that its longer-term working capital and other general corporate requirements will be satisfied through cash flows from operations and, to the extent necessary, from bank borrowings, future financial market activities and proceeds from asset sales.

Consolidated Results of Operations

The Company reports its financial results in accordance with generally accepted accounting principles (GAAP) in the United States. However, the Company believes that certain non-GAAP performance measures and ratios used in managing the business may provide users of this financial information with additional meaningful comparisons between current results and results in prior periods. Non-GAAP performance measures and ratios should be viewed in addition to, and not as an alternative for, the Company s reported results.

Sales and Operations

Net sales for 2006 were $12.8 billion, representing an increase of two percent over 2005. Excluding results from acquisitions and the effect of currency translation, net sales increased one percent compared

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with 2005. The following table reconciles reported net sales to net sales excluding acquisitions and the effect of currency translation, in millions:

	Twelve Months Ended December 31	
	2006	2005
Net sales, as reported	$ 12,778	$ 12,569
Acquisitions	(27)	
Net sales, excluding acquisitions	12,751	12,569
Currency translation	(23)	
Net sales, excluding acquisitions and the effect of currency	$ 12,728	$ 12,569

Net sales for 2006 were adversely affected by an accelerating decline in the new home construction market in the last six months of the year and a moderation in consumer spending for certain big ticket home improvement items, such as cabinets, partially offset by selling price increases.

The Company s gross profit margins were 27.5 percent, 28.5 percent and 30.9 percent in 2006, 2005 and 2004, respectively. The decrease in the 2006 and 2005 gross profit margins reflects additional increased commodity, energy and freight costs, as well as a less favorable product mix, offset in part by increased selling prices for certain products. The 2004 gross profit margins reflected increased sales volume and increased selling prices, offset in part by initial increases in commodity costs, as well as sales in segments with somewhat lower gross margins.

Selling, general and administrative expenses as a percent of sales were 16.1 percent in 2006 compared with 15.5 percent in 2005 and 16.8 percent in 2004. Increased selling, general and administrative expenses in 2006 reflect increased stock-based compensation expense, in part reflecting the adoption of SFAS No. 123R, and increased information systems implementation costs and other expenses. Selling, general and administrative expenses in 2005 reflect lower compensation costs resulting from business unit consolidations and reduced Company financial performance related to incentive compensation, as well as reduced outside professional fees including fees associated with complying with Sarbanes-Oxley legislation. Selling, general and administrative expenses in 2004 include the benefit of lower promotion and advertising costs offset by higher costs and expenses associated with complying with Sarbanes-Oxley legislation and increased expenses associated with stock options.

Operating profit in 2006 and 2005 includes $47 million and $12 million, respectively, of costs and charges related to the Company s profit improvement programs, principally in the Plumbing Products segment. Operating profit in 2006, 2005 and 2004 includes $331 million, $69 million and $112 million, respectively, of impairment charges for goodwill. Operating profit in 2006, 2005 and 2004 includes $1 million, $6 million and $30 million, respectively, of income regarding the Behr litigation settlement. Operating profit margins, as reported, were 8.8 percent, 12.5 percent and 13.4 percent in 2006, 2005 and 2004, respectively. Operating profit margins, excluding the items above, were 11.8 percent, 13.1 percent and 14.1 percent in 2006, 2005 and 2004, respectively. Operating profit margins in 2006 were negatively affected by an accelerating decline in the new home construction market and a moderation in consumer spending for certain big ticket home improvement items, such as cabinets, in the last half of 2006, both of which negatively impacted the sales volume of certain products, as well as the continuing negative impact of higher commodity costs. These items were partially offset by certain selling price increases. Operating profit margins in 2005 were negatively impacted by increased commodity, energy, freight and other petroleum-based product costs, which

had only been partially offset by selling price increases. Operating profit margins in 2004 were positively affected by increased sales volume, partially offset by increased commodity costs.

Other Income (Expense), Net

During 2006, the Company recognized non-cash, pre-tax impairment charges aggregating $88 million for its investments related to Metaldyne ($40 million), TriMas ($16 million), the Heartland fund

($29 million) and another fund ($3 million) which invested in automotive and transportation-related suppliers, including Metaldyne and TriMas. Additionally, during 2006, based upon the Company s review, the Company considered the decline in the fair value of certain of its other private equity fund investments and other investments to be other-than-temporary and, accordingly, recognized impairment charges of $13 million.

Other, net, for 2006 included $4 million of realized gains, net, from the sale of marketable securities, $10 million of dividend income and $27 million of income from other investments, net. Other, net, for 2006 also included currency transaction gains of $14 million and other miscellaneous items.

During 2005, the Company recognized an impairment charge of $30 million primarily related to its investment in Furniture Brands International common stock. Also during 2005, based upon the Company s review of its private equity funds, the Company considered the decline in the fair value of certain of its private equity fund investments to be other-than-temporary and, accordingly, recognized an impairment charge of $15 million.

Other, net, for 2005 included $30 million of realized gains, net, from the sale of marketable securities, $16 million of dividend income and $68 million of income from other investments, net. Other, net, for 2005 also included currency transaction losses of $25 million and other miscellaneous items.

During 2004, the Company recognized an impairment charge of $21 million related to its investment in Furniture Brands International common stock.

Other, net, for 2004 included $50 million of realized gains, net, from the sale of marketable securities, $27 million of dividend income and $42 million of income from other investments, net. Other, net, for 2004 also included currency transaction gains of $26 million and other miscellaneous items.

Interest expense was $240 million, $247 million and $217 million in 2006, 2005 and 2004, respectively. The decrease in interest expense in 2006 is primarily the result of the repayment of $800 million of 6.75% notes in March 2006, partially offset by the issuance of $1 billion of 6.125% notes in October 2006, as well as the impact of increasing interest rates. The increase in interest expense in 2005 is primarily due to the issuance of fixed-rate notes in June 2005, as well as the impact of increasing interest rates.

Income and Earnings Per Common Share from Continuing Operations

Income and diluted earnings per common share from continuing operations for 2006 were $461 million and $1.15 per common share, respectively. Income from continuing operations for 2006 included non-cash, pre-tax impairment charges for goodwill of $331 million ($331 million or $.83 per common share, after tax). Income and diluted earnings per common share from continuing operations for 2005 were $866 million and $2.01 per common share, respectively. Income from continuing operations for 2005 included non-cash, pre-tax impairment charges for goodwill of $69 million ($69 million or $.16 per common share, after tax) and income regarding the litigation settlement of $6 million pre-tax ($4 million or $.01 per common share, after tax). Income and diluted earnings per common share from continuing operations for 2004 were $944 million and $2.07 per common share, respectively. Income from continuing operations for 2004 included non-cash, pre-tax impairment charges for goodwill of $112 million ($104 million or $.23 per common share, after tax) and income regarding the litigation settlement of $30 million pre-tax ($19 million or $.04 per common share, after tax).

The Company s effective tax rate for income from continuing operations was 46 percent in 2006 and 37 percent in both 2005 and 2004. The increased effective tax rate in 2006 is primarily due to an increase in impairment charges for goodwill not being deductible for tax purposes. The Company estimates that its effective tax rate should approximate 35 to 36 percent for 2007.

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Outlook for the Company

The Company s 2006 results were adversely affected by an accelerating decline in the new home construction market and a moderation in consumer spending for certain big ticket home improvement items, such as cabinets, and the continuing negative impact of higher commodity costs, partially offset by profit improvement programs and selling price increases.

New home construction has declined dramatically in the last 12 months due to previous excessive speculative buying, rapidly rising home prices in recent years reducing the affordability and less attractive mortgage terms. Housing starts declined by 13 percent in 2006 compared with 2005 to approximately 1.8 million units. Late in 2006, housing starts declined even further to an annual run rate of approximately 1.5 million to 1.6 million units, which is more than 20 percent below the 2005 levels. Even with the recent decline in single-family housing starts, the inventory of unsold new homes has increased to unprecedented levels.

The Company is proactively managing its business for the current difficult economic times in our markets by pursuing a variety of initiatives to further reduce costs and improve operating profits. Initiatives already started include headcount reductions, sourcing programs, restructuring of certain businesses including consolidations, manufacturing rationalization and other profit improvement programs. While the Company s earnings outlook for 2007 incudes costs related to these initiatives, as well as start-up costs related to plant capacity additions, system implementation costs, higher interest expense and as yet unrecovered commodity cost increases, the Company believes that implementing these initiatives should improve the Company s earnings outlook for 2008 and beyond.

The Company remains committed to its long-term growth strategy, concentrating on organic sales growth, improving return on invested capital and generating significant returns to shareholders. We continue to drive our growth initiatives, including leveraging installation services, developing new channels of distribution, pursuing new markets in emerging economies and emphasizing new product development.

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Business Segment and Geographic Area Results

The following table sets forth the Company s net sales and operating profit information by business segment and geographic area, dollars in millions.

				Percent Change	
	2006	2005	2004	2006 vs. 2005	2005 vs. 2004
Net Sales:					
Cabinets and Related Products	$ 3,286	$ 3,324	$ 3,065	(1)%	8%
Plumbing Products	3,296	3,176	3,057	4%	4%
Installation and Other Services	3,158	3,063	2,771	3%	11%
Decorative Architectural Products	1,777	1,681	1,610	6%	4%
Other Specialty Products	1,261	1,325	1,280	(5)%	4%
Total	$ 12,778	$ 12,569	$ 11,783	2%	7%
North America	$ 10,537	$ 10,440	$ 9,673	1%	8%
International, principally Europe	2,241	2,129	2,110	5%	1%
Total	$ 12,778	$ 12,569	$ 11,783	2%	7%

	2006	2006 (B)	2005	2005 (B)	2004	2004 (B)
Operating Profit: (A)						
Cabinets and Related Products	$ 122	$ 438	$ 515	$ 515	$ 519	$ 519
Plumbing Products	280	281	367	374	370	395
Installation and Other Services	344	344	382	382	358	358
Decorative Architectural Products	357	371	252	278	269	331
Other Specialty Products	225	225	229	265	225	250
Total	$ 1,328	$ 1,659	$ 1,745	$ 1,814	$ 1,741	$ 1,853
North America	$ 1,417	$ 1,428	$ 1,567	$ 1,567	$ 1,608	$ 1,608
International, principally Europe	(89)	231	178	247	133	245
Total	1,328	1,659	1,745	1,814	1,741	1,853
General corporate expense, net	(203)	(203)	(192)	(192)	(194)	(194)
Gains on sale of corporate fixed assets, net			8	8	7	7
Income regarding litigation settlement	1	1	6	6	30	30
Total operating profit	$ 1,126	$ 1,457	$ 1,567	$ 1,636	$ 1,584	$ 1,696

	2006	2006 (B)	2005	2005 (B)	2004	2004 (B)
Operating Profit Margin: (A)						
Cabinets and Related Products	3.7%	13.3%	15.5%	15.5%	16.9%	16.9%
Plumbing Products	8.5%	8.5%	11.6%	11.8%	12.1%	12.9%
Installation and Other Services	10.9%	10.9%	12.5%	12.5%	12.9%	12.9%
Decorative Architectural Products	20.1%	20.9%	15.0%	16.5%	16.7%	20.6%
Other Specialty Products	17.8%	17.8%	17.3%	20.0%	17.6%	19.5%
North America	13.4%	13.6%	15.0%	15.0%	16.6%	16.6%
International, principally Europe	(4.0)%	10.3%	8.4%	11.6%	6.3%	11.6%
Total	10.4%	13.0%	13.9%	14.4%	14.8%	15.7%
Total operating profit margin, as reported	8.8%	N/A	12.5%	N/A	13.4%	N/A

(A) Before: general corporate expense, net, gains on sale of corporate fixed assets, net, and income regarding the Behr litigation settlement (related to the Decorative Architectural Products segment).

(B) Excluding impairment charges for goodwill. The 2006 impairment charges for goodwill were as follows: Cabinets and Related Products $316 million; Plumbing Products $1 million; and Decorative Architectural Products $14 million. The 2005 impairment charges for goodwill were as follows: Plumbing Products $7 million; Decorative Architectural Products $26 million; and Other Specialty Products $36 million. The 2004 impairment charges for goodwill were as follows: Plumbing Products $25 million; Decorative Architectural Products $62 million; and Other Specialty Products $25 million. These charges principally related to certain of the Company s European business units.

Business Segment Results Discussion

Changes in operating profit margins in the following Business Segment and Geographic Area Results discussion exclude general corporate expense, net, gains on sale of corporate fixed assets, net, income regarding the litigation settlement, and impairment charges for goodwill in 2006, 2005 and 2004.

Profit Improvement Programs

As part of its profit improvement programs, the Company has been focused on the rationalization of its Plumbing Products segment. As a result, in 2005, the Company incurred approximately $12 million pre-tax of charges related to headcount reductions and the discontinuance of a product line. In addition, the Company announced a plant closure in the Plumbing Products segment in January 2006. During 2006, the Company incurred $39 million pre-tax of costs and charges (primarily accelerated depreciation and severance expense) related to this plant closure and other profit improvement programs in the Plumbing Products segment.

The Company originally estimated that costs and charges for profit improvement programs related to its Plumbing Products segment would approximate $70 million pre-tax compared with the actual charges of $39 million pre-tax. The reduced amount reflects the fourth quarter sale of a manufacturing facility in the Plumbing Products segment which was originally planned for closure.

In addition, in 2006, the Company incurred $8 million pre-tax of costs and charges (including the write-down of inventories and accelerated depreciation) related to the closure of a relatively small ready-to-assemble cabinet manufacturing facility in the Cabinets and Related Products segment.

Cabinets and Related Products

Net sales of Cabinets and Related Products decreased in 2006 primarily due to lower sales of ready-to-assemble cabinets in North American and Europe, which more than offset certain selling price increases and sales volume increases of assembled cabinets in North America in the first half of 2006. A weaker U.S. dollar in 2006 also had a positive effect on the translation of local currencies of European operations included in this segment. The 2005 sales increases in this segment were primarily attributable to increased sales volume in the new construction market, as well as certain selling price increases.

The operating profit margins in this segment include the negative effect of $8 million of costs and charges related to the closure of a relatively small ready-to-assemble cabinet manufacturing facility in 2006. Excluding such charges, the operating profit margin was 13.6 percent in 2006. Operating profit margins in this segment were negatively affected by a decline in sales volume in the last half of 2006, as well as increased commodity, freight and plant start-up costs, offset in part by selling price increases. Operating profit margins in this segment were also negatively affected by lower European operating results, particularly due to lower sales volume of ready-to-assemble cabinets and increased commodity costs. Operating profit margins in 2005 reflect increased commodity and freight costs and manufacturing and distribution inefficiencies in North America, as well as a shift to a less favorable product mix, which offset the positive impact of higher unit sales volume. Operating profit margins in 2004 reflect the positive impact of higher unit sales volume, as well as certain profit improvement initiatives.

Plumbing Products

Net sales of Plumbing Products increased in 2006 primarily due to increased sales volume of certain European operations, as well as increased sales volume through the Company s North American wholesale distribution channel.

These results were offset in part by declining sales volume to certain retail customers. A weaker U.S. dollar in 2006 also had a positive effect on the translation of local currencies of European operations included in this segment. Net sales of Plumbing Products increased in 2005 principally due to increased sales through the Company s wholesale distribution channel and the increased sales of certain European operations included in this segment.

The operating profit margins in this segment were adversely affected by costs and charges aggregating $39 million and $12 million in 2006 and 2005, respectively, related to certain profit improvement initiatives; excluding such charges, operating profit margins in this segment would have been 9.7 percent and 12.2 percent in 2006 and 2005, respectively. Operating profit margins in this segment in 2006 were negatively affected by increased commodity costs, as well as a less favorable product mix and declining sales volume to certain retail customers. The operating profit margins in 2005 were adversely affected by increased commodity costs, which were not offset by selling price increases and a less favorable product mix, which more than offset increased sales volume in the wholesale distribution channel. The operating profit margins in 2004 reflect an increase in European sales, as well as increased material costs and an increase in sales volume.

The Company s Plumbing Products segment continues to be negatively impacted by import competition, as well as a product mix shift towards lower-margin faucets within the North American retail channels. As part of the Company s strategic review of its businesses, the Company determined that in order to remain competitive, it is necessary to increase off-shore sourcing at lower costs, while consolidating and reducing manufacturing operations in North America. Consistent with this determination, in January 2006, the Company announced a North American plant closure in this segment; costs associated with this plant closure are included in the profit improvement costs above.

Installation and Other Services

Net sales of Installation and Other Services increased in 2006 primarily due to increased sales volume of non-insulation products and selling price increases in the first half of 2006. However, the continued slowdown in the new home construction market significantly reduced sales in the second half of 2006 compared with 2005, particularly in the fourth quarter. Net sales in this segment increased in 2005 primarily due to increased selling prices, as well as increased sales volume of non-insulation products and continued strength in the new home construction market.

The 2006 operating profit margin decline in this segment was primarily attributable to increased sales volume of generally lower-margin, non-insulation products, as well as increased operating costs to support the segment s continued growth in non-insulation products, new product development and technology initiatives. The slight decline in operating profit margins in 2005 was primarily attributable to continued increases in sales of generally lower-margin, non-insulation products, as well as the time lag in implementing selling price increases related to material cost increases, partially offset by the favorable impact of higher sales volume. The decline in operating profit margins in 2004 reflect an increase in sales of non-insulation products.

While the Company experienced constrained availability of fiberglass insulation through the first half of 2006 due to planned availability programs implemented by its vendors, the continued slowdown in new residential construction has now resulted in fiberglass insulation becoming readily available to the Company. At the current time, the Company believes that it will be able to source adequate quantities of insulation materials to meet its needs during 2007.

Decorative Architectural Products

Net sales of Decorative Architectural Products increased in 2006 primarily due to selling price increases of paints and stains. Net sales in this segment increased in 2005 primarily due to increased sales volume for paints and stains.

The operating profit margins in this segment improved in 2006 due to increased selling prices of paints and stains, which partially offset commodity cost increases experienced in late 2004 and during 2005. The operating profit margins in this segment in 2005 were negatively impacted by increased material and freight costs, which were not completely offset by increased selling prices related to paints and stains. The operating profit margins in 2004 include

the effect of increased sales volume of paints and stains and increased sales volume and improved operating performance of the Company s decorative hardware businesses, offset in part by increased material and promotion costs.

Other Specialty Products

Net sales of Other Specialty Products decreased in 2006 principally due to lower sales volume of windows and doors, resulting from a slowdown in the new home construction market, particularly in the Western United States. A weaker U.S. dollar in 2006 had a positive effect on the translation of local currencies of European operations included in this segment. Net sales of Other Specialty Products increased in 2005 principally due to increased sales volume and certain selling price increases of doors and windows to the North American new home construction markets, which were partially offset by reduced sales of European operations included in this segment.

The operating profit margins in this segment declined in 2006 due to lower sales volume of windows and doors, which offset improved European operating results. Operating profit margins in this segment in 2005 were negatively affected by increased commodity costs and the lower results of European operations, reflecting charges related to profit improvement initiatives, offset in part by reduced state use tax expense. The operating profit margins in 2004 were primarily attributable to increased sales volume of windows.

Geographic Area Results Discussion

North America

Net sales from North American operations increased slightly in 2006 benefiting from relatively stronger market conditions in the first half of 2006, as well as increased selling prices. An accelerating decline in the new home construction market and a moderation in consumer spending reduced sales volume in the second half of 2006 particularly for assembled cabinets, windows and doors and sales of insulation products. Net sales from North American operations increased in 2005 primarily due to strength in the new home construction market and increased sales volume of cabinets, installation sales of insulation and non-insulation products, and sales of vinyl and fiberglass windows and patio doors, as well as increased selling prices for certain products.

Operating profit margins include charges related to the Company s profit improvement programs, principally in the Plumbing Products segment, of $45 million and $12 million in 2006 and 2005, respectively. Excluding such charges, operating profit margins from North American operations were 14.0 percent and 15.1 percent in 2006 and 2005, respectively. The operating profit margin decline in North American operations is primarily due to sales volume declines in the second half of 2006 of ready-to-assemble cabinets, windows and doors and the installation of insulation products, as well as increased commodity costs, partially offset by selling price increases. Operating profit margins in 2005 were negatively impacted by continued increases in commodity, energy, freight and other petroleum-based product costs, which were only partially offset by selling price increases, and increased sales volume of cabinets, installation services and windows and patio doors to the new home construction market. Operating profit margins in 2004 were positively affected by increases in sales volume of assembled cabinets, faucets, paints and stains, vinyl and fiberglass windows and patio doors and installed sales of insulation and non-insulation products. Operating profit margins in 2004 were negatively impacted by increased commodity costs, which offset lower sales promotion costs.

International, Principally Europe

Net sales from International operations increased in 2006 primarily due to increased sales of plumbing products, which more than offset lower sales volume of ready-to-assemble cabinets. A weaker U.S. dollar had a positive effect on the translation of European results in 2006, increasing European net sales in 2006 by one percent. Net sales from International operations increased in 2005 primarily due to increased local currency sales of exported plumbing products and ready-to-assemble cabinets, offset in part by declining sales of windows and other plumbing products.

Operating profit margins in 2006 were negatively affected by the lower operating results for European ready-to-assemble cabinets, which more than offset the positive effect of increased sales

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volume of plumbing products and improved operating results of other European operations. Operating profit margins in 2005 were negatively affected by increased commodity costs and costs associated with certain profit improvement initiatives, as well as a less favorable product mix. Operating profit margins in 2004 were positively affected by increases in sales volume of plumbing products, ready-to-assemble cabinets and windows.

Other Matters

Commitments and Contingencies

Litigation

Information regarding legal proceedings involving the Company is set forth in Note T to the consolidated financial statements.

Other Commitments

With respect to the Company s investments in private equity funds, the Company had, at December 31, 2006, commitments to contribute up to $60 million of additional capital to such funds, representing the Company s aggregate capital commitment to such funds less capital contributions made to date. The Company is contractually obligated to make additional capital contributions to its private equity funds upon receipt of a capital call from the private equity fund. The Company has no control over when or if the capital calls will occur. Capital calls are funded in cash and generally result in an increase in the carrying value of the Company s investment in the private equity fund when paid.

The Company enters into contracts, which include reasonable and customary indemnifications that are standard for the industries in which it operates. Such indemnifications include claims made against builders by homeowners for issues relating to the Company s products and workmanship. In conjunction with divestitures and other transactions, the Company occasionally provides reasonable and customary indemnifications relating to various items, including: the enforceability of trademarks; legal and environmental issues; provisions for sales returns; and asset valuations. The Company has never had to pay a material amount related to these indemnifications, and evaluates the probability that amounts may be incurred and appropriately records an estimated liability when probable.

Contractual Obligations

The following table provides payment obligations related to current contracts at December 31, 2006, in millions:

	Payments Due by Period				
	Less than 1 Year	2-3 Years	4-5 Years	More than 5 Years	Total
Debt (A)	$ 1,447	$ 125	$ 54	$ 3,354	$ 4,980
Interest (B)	217	403	399	1,198	2,217
Operating leases	108	122	64	64	358
Currently payable income taxes	61				61
Defined-benefit plans	29	23	27	75	154
Private equity funds (C)	20	20	20		60
Acquisition-related commitments	2	4			6
Post-retirement obligations	1	1	1	4	7
Purchase commitments (D)	273	25	2		300
Total	$ 2,158	$ 723	$ 567	$ 4,695	$ 8,143

(A) The Company has included $825 million related to the Zero Coupon Convertible Senior Notes (Notes), which was the accreted value on January 20, 2007; such Notes were redeemed on the put date according to the terms of the Notes. The remaining accreted value of $51 million is included in 4-5 years, as the next put option date is July 20, 2011.

(B) The Company assumed that all debt would be held to maturity, except for the Zero Coupon convertible Senior Notes.

(C) There is no schedule for the capital commitments to the private equity funds; such allocation was estimated by the Company.

(D) Excludes contracts that do not require volume commitments and open or pending purchase orders.

Recently Issued Accounting Pronouncements

In September 2006, the Securities and Exchange Commission released Staff Accounting Bulletin No. 108, Quantifying Financial Statement Misstatements, (SAB 108). Historically, the Company evaluated financial statement misstatements using an iron-curtain method, which primarily focused on the effect of correcting the period-end balance sheet with less emphasis on the reversing effects of prior-year errors on the statement of income. SAB 108 clarified that the evaluation of financial statement misstatements must be made based upon all relevant quantitative and qualitative factors; this is referred to as a dual approach. SAB 108 is effective for the year ended December 31, 2006. The adoption of SAB 108 did not have an effect on the Company s consolidated financial statements.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements, (SFAS No. 157). SFAS No. 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value

measurements. The adoption of SFAS No. 157 is effective January 1, 2008. The Company is currently evaluating the impact that the provisions of SFAS No. 157 will have on its consolidated financial statements.

In July 2006, the FASB issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes an Interpretation of FASB Statement 109, (FIN No. 48). FIN No. 48 allows the recognition of only those income tax benefits that have a greater than 50 percent likelihood of being sustained upon examination by the taxing authorities. FIN No. 48 also provides guidance on classification, interest and

penalties, accounting in interim periods, disclosure and transition. The adoption of FIN No. 48 is effective January 1, 2007.

Historically, the Company has established reserves for tax contingencies in accordance with SFAS No. 5, Accounting for Contingencies, (SFAS No. 5). Under this standard, reserves for tax contingencies are established when it is probable that an additional tax may be owed and the amount can be reasonably estimated. FIN No. 48 establishes a lower threshold for recognizing reserves for income tax contingencies on uncertain tax positions than the thresholds under SFAS No. 5. Therefore, although the Company has not completed its evaluation of the impact of FIN No. 48 on its consolidated financial statements, it currently estimates that its reserves for income tax contingencies net of any federal tax benefit will increase by approximately $25 million to $45 million, as of the date of adoption. The cumulative effect of applying FIN No. 48 will be recorded as a reduction to beginning retained earnings in 2007. The Company believes that, in future years, there will be a greater potential for volatility in its effective tax rate because this lower threshold allows changes in the income tax environment to affect the tax reserve computation to a greater degree than SFAS No. 5.

In addition, the Company expects to reclassify the majority of its reserves for income tax contingencies from current to non-current liabilities in accordance with the provisions of FIN No. 48.

Item 7A. Quantitative and Qualitative Disclosures About Market Risk.

The Company has considered the provisions of Financial Reporting Release No. 48, Disclosure of Accounting Policies for Derivative Financial Instruments and Derivative Commodity Instruments, and Disclosure of Quantitative and Qualitative Information about Market Risk Inherent in Derivative Financial Instruments, Other Financial Instruments and Derivative Commodity Instruments.

The Company is exposed to the impact of changes in interest rates and foreign currency exchange rates in the normal course of business and to market price fluctuations related to its marketable securities and other investments. The Company has limited involvement with derivative financial instruments and uses such instruments to the extent necessary to manage exposure to fluctuations in interest rates and foreign currency fluctuations. See Note F to the consolidated financial statements for additional information regarding the Company s derivative instruments.

The derivatives used by the Company for the year ended December 31, 2006 consist of interest rate swap agreements entered into in 2004 for the purpose of effectively converting a portion of fixed-rate debt to variable-rate debt. The Company, including certain European operations, also entered into foreign currency forward contracts to manage exposure to currency fluctuations related primarily to the European euro and the Great Britain pound.

At December 31, 2006, the Company performed sensitivity analyses to assess the potential loss in the fair values of market risk sensitive instruments resulting from a hypothetical change of 200 basis points in average interest rates, a 10 percent change in foreign currency exchange rates or a 10 percent decline in the market value of the Company s long-term investments. Based upon the analyses performed, such changes would not be expected to materially affect the Company s consolidated financial position, results of operations or cash flows.

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Item 8. Financial Statements and Supplementary Data.

Management s Report on Internal Control over Financial Reporting

The management of Masco Corporation is responsible for establishing and maintaining adequate internal control over financial reporting. Masco Corporation s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America.

The management of Masco Corporation assessed the effectiveness of the Company s internal control over financial reporting as of December 31, 2006 using the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control Integrated Framework. Based on this assessment, management has determined that the Company s internal control over financial reporting was effective as of December 31, 2006.

Management s assessment of the effectiveness of Masco Corporation s internal control over financial reporting as of December 31, 2006 has been audited by PricewaterhouseCoopers LLP, an independent registered public accounting firm, as stated in their report which expressed unqualified opinions on management s assessment and the effectiveness of Masco Corporation s internal control over financial reporting as of December 31, 2006. Additionally, PricewaterhouseCoopers LLP expressed an unqualified opinion on the Company s 2006 consolidated financial statements. This report appears under Item 8. Financial Statements and Supplementary Data under the heading Report of Independent Registered Public Accounting Firm.

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders
of Masco Corporation:

We have completed integrated audits of Masco Corporation s consolidated financial statements and of its internal control over financial reporting as of December 31, 2006, in accordance with the standards of the Public Company Accounting Oversight Board (United States). Our opinions, based on our audits, are presented below.

Consolidated Financial Statements and Financial Statement Schedule

In our opinion, the consolidated financial statements listed in the index appearing under Item 15(a)(1) present fairly, in all material respects, the financial position of Masco Corporation and its subsidiaries at December 31, 2006 and 2005, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2006 in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedule listed in the index appearing under Item 15(a)(2) presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. These financial statements and financial statement schedule are the responsibility of the Company s management. Our responsibility is to express an opinion on these financial statements and financial statement schedule based on our audits. We conducted our audits of these statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit of financial statements includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in Note M to the consolidated financial statements, the Company changed its method of accounting for stock-based compensation in 2006. In addition, as discussed in Note N to the consolidated financial statements, the Company changed its method of accounting for defined benefit pension and other postretirement benefit plans effective December 31, 2006.

Internal Control Over Financial Reporting

Also, in our opinion, management s assessment, included in Management s Report on Internal Control Over Financial Reporting appearing under Item 8, that the Company maintained effective internal control over financial reporting as of December 31, 2006 based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), is fairly stated, in all material respects, based on those criteria. Furthermore, in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2006, based on criteria established in *Internal Control Integrated Framework* issued by the COSO. The Company s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express opinions on management s assessment and on the effectiveness of the Company s internal control over financial reporting based on our audit. We conducted our audit of internal control over financial reporting in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. An audit of internal control over financial reporting includes obtaining an understanding of internal control over financial reporting, evaluating management s assessment, testing and evaluating the design and operating effectiveness of internal control, and

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performing such other procedures as we consider necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinions.

A company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

PricewaterhouseCoopers LLP
Detroit, Michigan
February 27, 2007

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MASCO CORPORATION AND CONSOLIDATED SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

at December 31, 2006 and 2005

	(In Millions, Except Share Data)	
	2006	**2005**
ASSETS		
Current Assets:		
Cash and cash investments	$ 1,958	$ 1,964
Receivables	1,613	1,716
Inventories	1,263	1,127
Prepaid expenses and other	281	316
Total current assets	5,115	5,123
Property and equipment, net	2,363	2,173
Goodwill	3,957	4,171
Other intangible assets, net	306	307
Other assets	584	785
Total Assets	$ 12,325	$ 12,559
LIABILITIES and SHAREHOLDERS EQUITY		
Current Liabilities:		
Notes payable	$ 1,446	$ 832
Accounts payable	815	837
Accrued liabilities	1,128	1,225
Total current liabilities	3,389	2,894
Long-term debt	3,533	3,915
Deferred income taxes and other	932	902
Total Liabilities	7,854	7,711
Commitments and contingencies		
Shareholders Equity:		
Common shares authorized: 1,400,000,000; issued and outstanding: 2006 383,890,000; 2005 419,040,000	384	419
Retained earnings	3,575	4,286
Accumulated other comprehensive income	512	328
Less: Restricted stock awards		(185)
Total Shareholders Equity	4,471	4,848
Total Liabilities and Shareholders Equity	$ 12,325	$ 12,559

See notes to consolidated financial statements.

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MASCO CORPORATION AND CONSOLIDATED SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME

for the years ended December 31, 2006, 2005 and 2004

	(In Millions, Except Per Common Share Data)		
	2006	**2005**	**2004**
Net sales	$ 12,778	$ 12,569	$ 11,783
Cost of sales	9,259	8,985	8,143
Gross profit	3,519	3,584	3,640
Selling, general and administrative expenses	2,063	1,954	1,974
Income regarding litigation settlement	(1)	(6)	(30)
Impairment charges for goodwill	331	69	112
Operating profit	1,126	1,567	1,584
Other income (expense), net:			
Interest expense	(240)	(247)	(217)
Impairment charges for financial investments	(101)	(45)	(21)
Other, net	115	127	188
	(226)	(165)	(50)
Income from continuing operations before income taxes, minority interest and cumulative effect of accounting change, net	900	1,402	1,534
Income taxes	412	514	571
Income from continuing operations before minority interest and cumulative effect of accounting change, net	488	888	963
Minority interest	27	22	19
Income from continuing operations before cumulative effect of accounting change, net	461	866	944
Income (loss) from discontinued operations, net	30	74	(51)
Cumulative effect of accounting change, net	(3)		
Net income	$ 488	$ 940	$ 893
Earnings per common share:			
Basic:			
Income from continuing operations before cumulative effect of accounting change, net	$ 1.17	$ 2.05	$ 2.12
Income (loss) from discontinued operations, net	.08	.18	(.11)
Cumulative effect of accounting change, net	(.01)		

Net income	$	1.24	$	2.23	$	2.01
Diluted:						
Income from continuing operations before cumulative effect of accounting change, net	$	1.15	$	2.01	$	2.07
Income (loss) from discontinued operations, net		.08		.17		(.11)
Cumulative effect of accounting change, net		(.01)				
Net income	$	1.22	$	2.19	$	1.96

See notes to consolidated financial statements.

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MASCO CORPORATION AND CONSOLIDATED SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS

for the years ended December 31, 2006, 2005 and 2004

			(In Millions)
	2006	**2005**	**2004**
Cash Flows From (For) Operating Activities:			
Net income	$ 488	$ 940	$ 893
Depreciation and amortization	244	241	237
Deferred income taxes	(42)	75	91
(Gain) loss on disposition of businesses, net	(51)	(63)	33
Gain on disposition of investments, net	(31)	(98)	(92)
Income regarding litigation settlement	(1)	(6)	(30)
Cumulative effect of accounting change, net	3		
Impairment charges:			
Financial investments	101	45	21
Goodwill	331	69	168
Stock-based compensation	100	71	74
Minority interest	27	22	19
Other items, net	96	69	50
Decrease (increase) in receivables	106	(94)	(114)
Increase in inventories	(126)	(57)	(138)
(Decrease) increase in accounts payable and accrued liabilities, net	(37)	160	242
Net cash from operating activities	1,208	1,374	1,454
Cash Flows From (For) Financing Activities:			
Increase in debt	21	33	33
Payment of debt	(31)	(120)	(73)
Issuance of notes, net of issuance costs	988	494	293
Retirement of notes	(827)		(266)
Purchase of Company common stock	(854)	(986)	(943)
Issuance of Company common stock	28	33	58
Tax benefit from exercise of stock options	18		
Cash dividends paid	(349)	(339)	(302)
Proceeds from settlement of swaps			55
Net cash for financing activities	(1,006)	(885)	(1,145)
Cash Flows From (For) Investing Activities:			
Capital expenditures	(388)	(282)	(310)
Purchases of marketable securities	(142)	(155)	(349)
Proceeds from disposition of:			
Marketable securities	174	301	629
Businesses, net of cash disposed	160	278	172

Property and equipment	16	37	37
Other financial investments, net	39	47	50
Acquisition of businesses, net of cash acquired	(28)	(25)	(16)
Other, net	(57)	(15)	(52)
Net cash (for) from investing activities	(226)	186	161
Effect of exchange rate changes on cash and cash investments	18	(5)	29
Cash and Cash Investments:			
(Decrease) increase for the year	(6)	670	499
Cash at businesses held for sale		38	(38)
At January 1	1,964	1,256	795
At December 31	$ 1,958	$ 1,964	$ 1,256

See notes to consolidated financial statements.

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MASCO CORPORATION AND CONSOLIDATED SUBSIDIARIES

CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY

for the years ended December 31, 2006, 2005 and 2004

(In Millions, Except Per Share Data)

	Total	Common Shares ($1 par value)	Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Income	Restricted Stock Awards
Balance, January 1, 2004	$ 5,456	$ 458	$ 1,443	$ 3,299	$ 421	$ (165)
Net income	893			893		
Cumulative translation adjustments	214				214	
Unrealized loss on marketable securities, net of income tax benefit of $2	(3)				(3)	
Minimum pension liability, net of income tax benefit of $3	(5)				(5)	
Total comprehensive income	1,099					
Shares issued	58	20	38			
Shares retired:						
Repurchased	(903)	(31)	(872)			
Surrendered (non-cash)	(15)		(15)			
Cash dividends declared	(312)			(312)		
Stock-based compensation	40		48			(8)
Balance, December 31, 2004	$ 5,423	$ 447	$ 642	$ 3,880	$ 627	$ (173)
Net income	940			940		
Cumulative translation adjustments	(251)				(251)	
Unrealized loss on marketable securities, net of income tax benefit of $5	(10)				(10)	
Minimum pension liability, net of income tax benefit of $23	(38)				(38)	
Total comprehensive income	641					
Shares issued	105	4	101			
Shares retired:						
Repurchased	(986)	(31)	(758)	(197)		
Surrendered (non-cash)	(33)	(1)	(32)			
Cash dividends declared	(337)			(337)		
Stock-based compensation	35		47			(12)
Balance, December 31, 2005	$ 4,848	$ 419	$	$ 4,286	$ 328	$ (185)
Net income	488			488		

Cumulative translation adjustments	208				208	
Unrealized loss on marketable securities, net of income tax benefit of $6	(10)				(10)	
Minimum pension liability, net of income tax of $33	56				56	
Total comprehensive income	742					
Unrecognized prior service cost and net loss, net of income tax benefit of $38	(70)				(70)	
Shares issued	60	4	56			
Shares retired:						
Repurchased	(854)	(29)	(154)	(671)		
Surrendered (non-cash)	(20)	(1)	(19)			
Cash dividends declared	(352)			(352)		
Stock-based compensation	117		117			
Reclassification of restricted stock awards		(9)		(176)		185
Balance, December 31, 2006	$ 4,471	$ 384	$	$ 3,575	$ 512	$

See notes to consolidated financial statements.

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MASCO CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

A. ACCOUNTING POLICIES

Principles of Consolidation. The consolidated financial statements include the accounts of Masco Corporation and all majority-owned subsidiaries. All significant intercompany transactions have been eliminated. The Company consolidates the assets, liabilities and results of operations of variable interest entities, for which the Company is the primary beneficiary, in accordance with Financial Accounting Standards Board (FASB) Interpretation No. 46 Revised, Consolidation of Variable Interest Entities.

Use of Estimates and Assumptions in the Preparation of Financial Statements. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the Company to make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of any contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from these estimates and assumptions.

Revenue Recognition. The Company recognizes revenue as title to products and risk of loss is transferred to customers or when services are rendered, net of applicable provisions for discounts, returns and allowances. The Company records revenue for unbilled services performed based upon estimates of labor incurred in the Installation and Other Services segment; such amounts are recorded in Receivables. Amounts billed for shipping and handling are included in net sales, while costs incurred for shipping and handling are included in cost of sales.

Customer Promotion Costs. The Company records estimated reductions to revenue for customer program and incentive offerings, including special pricing and co-operative advertising arrangements, promotions and other volume-based incentives. In-store displays that are owned by the Company and used to market the Company s products are included in other assets in the consolidated balance sheets and are amortized using the straight-line method over the expected useful life of three years; related amortization expense is classified as a selling expense in the consolidated statements of income.

Foreign Currency. The financial statements of the Company s foreign subsidiaries are measured using the local currency as the functional currency. Assets and liabilities of these subsidiaries are translated at exchange rates as of the balance sheet date. Revenues and expenses are translated at average exchange rates in effect during the year. The resulting cumulative translation adjustments have been recorded in the other comprehensive income component of shareholders equity. Realized foreign currency transaction gains and losses are included in the consolidated statements of income in other income (expense), net.

Cash and Cash Investments. The Company considers all highly liquid investments with an initial maturity of three months or less to be cash and cash investments.

Receivables. The Company does significant business with a number of customers, including certain home centers. The Company monitors its exposure for credit losses and records related allowances for doubtful accounts. Allowances are estimated based upon specific customer balances, where a risk of default has been identified, and also include a provision for non-customer specific defaults based upon historical collection, return and write-off activity. A separate allowance is recorded for customer incentive rebates and is generally based upon sales activity. Receivables are presented net of certain allowances (including allowances for doubtful accounts) of $84 million and $78 million at December 31, 2006 and 2005, respectively. Receivables include unbilled revenue related to the Installation and Other Services segment of $40 million and $57 million at December 31, 2006 and 2005, respectively.

Property and Equipment. Property and equipment, including significant betterments to existing facilities, are recorded at cost. Upon retirement or disposal, the cost and accumulated depreciation

MASCO CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

A. ACCOUNTING POLICIES (Continued)

are removed from the accounts and any gain or loss is included in the consolidated statements of income. Maintenance and repair costs are charged against earnings as incurred.

Depreciation. Depreciation expense is computed principally using the straight-line method over the estimated useful lives of the assets. Annual depreciation rates are as follows: buildings and land improvements, 2 to 10 percent, and machinery and equipment, 5 to 33 percent. Depreciation expense was $230 million, $208 million and $204 million in 2006, 2005 and 2004, respectively.

Goodwill and Other Intangible Assets. Statement of Financial Accounting Standards (SFAS) No. 142, Goodwill and Other Intangible Assets, requires goodwill and other intangible assets to be tested for impairment annually and under certain circumstances. The Company performs such testing of goodwill and other indefinite-lived intangible assets in the fourth quarter of each year or as events occur or circumstances change that would more likely than not reduce the fair value of a reporting business unit below its carrying amount. The Company compares the fair value of the reporting business units to the carrying value of the reporting business units for goodwill impairment testing. Fair value is determined using a discounted cash flow method.

The Company reviews its other indefinite-lived intangible assets for impairment annually or as events occur or circumstances change that indicate the assets may be impaired. The Company considers the implications of both external (e.g., market growth, competition and local economic conditions) and internal (e.g., product sales, profit margins and expected product growth) factors and their potential impact on cash flows related to the intangible asset in both the near- and long-term.

Intangible assets with finite useful lives are amortized using the straight-line method over their estimated useful lives. The Company evaluates the remaining useful lives of amortizable identifiable intangible assets at each reporting period to determine whether events and circumstances warrant a revision to the remaining periods of amortization. See Note H for additional information regarding Goodwill and Other Intangible Assets.

Fair Value of Financial Instruments and Derivative Instruments. The carrying value of financial instruments reported in the consolidated balance sheets for current assets, current liabilities and long-term floating-rate debt approximates fair value. The fair value of financial instruments that are carried as non-current investments is based principally upon information from investment fund managers and other assumptions, on quoted market prices for those or similar investments, by estimating the fair value of consideration to be received or by discounting future cash flows using a discount rate that reflects the risk of the underlying investments. The fair value of the Company s long-term fixed-rate debt instruments is based principally upon quoted market prices for the same or similar issues or the current rates available to the Company for debt with similar terms and remaining maturities. The aggregate market value of non-current investments and long-term debt at December 31, 2006 was approximately $246 million and $3,616 million, compared with the aggregate carrying value of $246 million and $3,533 million, respectively. The aggregate market value of non-current investments and long-term debt at December 31, 2005 was approximately $367 million and $3,654 million, compared with the aggregate carrying value of $395 million and $3,915 million, respectively.

The Company uses derivative financial instruments to manage certain exposure to fluctuations in earnings and cash flows resulting from changes in foreign currency exchange rates and interest rates. Derivative financial instruments are recorded in the consolidated balance sheets as either an asset or liability measured at fair value. For each derivative instrument that is designated and qualifies as a fair-value hedge, the gain or loss on the derivative instrument, as well as the offsetting loss or gain on the hedged item attributable to the hedged risk, are recognized in determining current earnings during the period of the change in fair values. For derivative instruments not designated as hedging instruments,

MASCO CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

A. ACCOUNTING POLICIES (Continued)

the gain or loss is recognized in determining current earnings during the period of the change in fair value.

Warranty. At the time of sale, the Company accrues a warranty liability for estimated costs to provide products, parts or services to repair or replace products in satisfaction of warranty obligations. The Company s estimate of costs to service its warranty obligations is based upon historical experience and expectations of future conditions.

A significant portion of the Company s business is at the consumer retail level through home centers and major retailers. A consumer may return a product to a retail outlet that is a warranty return. However, certain retail outlets do not distinguish between warranty and other types of returns when they claim a return deduction from the Company. The Company s revenue recognition policy takes into account this type of return when recognizing revenue, and deductions are recorded at the time of sale.

Product Liability. The Company provides for expenses associated with product liability obligations when such amounts are probable and can be reasonably estimated. The accruals are adjusted as new information develops or circumstances change that would effect the estimated liability.

Stock-Based Compensation. The Company elected to change its method of accounting for stock-based compensation and implemented the fair value method prescribed by SFAS No. 123, Accounting for Stock-Based Compensation, effective January 1, 2003. The Company used the prospective method, as defined by SFAS No. 148, Accounting for Stock-Based Compensation Transition and Disclosure an amendment to SFAS No. 123, for determining stock-based compensation expense. Accordingly, options granted, modified or settled subsequent to January 1, 2003 were accounted for using the fair value method, and options granted prior to January 1, 2003 were accounted for using the intrinsic value method.

Effective January 1, 2006, the Company adopted SFAS No. 123R, Share-Based Payment, (SFAS No. 123R) using the Modified Prospective Application (MPA) method. The MPA method requires the Company to recognize expense for unvested stock options that were awarded prior to January 1, 2003 through the remaining vesting periods. The MPA method does not require the restatement of prior-year information. In accordance with SFAS No. 123R, the Company utilized the shortcut method to determine the tax windfall pool associated with stock options at December 31, 2006.

MASCO CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

A. ACCOUNTING POLICIES (Continued)

The following table illustrates the pro forma effect on net income and earnings per common share for 2005 and 2004, as if the fair value method were applied to all previously issued stock options, in millions, except per common share amounts:

	2005	2004
Net income, as reported	$ 940	$ 893
Add:		
Stock-based employee compensation expense included in reported net income, net of tax	47	48
Deduct:		
Stock-based employee compensation expense, net of tax	(47)	(48)
Stock-based employee compensation expense determined under the fair value method for stock options granted prior to 2003, net of tax	(7)	(12)
Pro forma net income	$ 933	$ 881
Earnings per common share:		
Basic as reported	$ 2.23	$ 2.01
Basic pro forma	$ 2.21	$ 1.98
Diluted as reported	$ 2.19	$ 1.96
Diluted pro forma	$ 2.17	$ 1.93

Reclassifications. Certain prior-year amounts have been reclassified to conform to the 2006 presentation in the consolidated financial statements. The results of operations related to 2006, 2005 and 2004 discontinued operations have been reclassified and separately stated in the accompanying consolidated statements of income for 2006, 2005 and 2004. In the Company s consolidated statements of cash flows, the cash flows from discontinued operations are not separately classified.

Other Recently Issued Accounting Pronouncements. In September 2006, the Securities and Exchange Commission released Staff Accounting Bulletin No. 108, Quantifying Financial Statement Misstatements, (SAB 108). Historically, the Company evaluated financial statement misstatements using an iron-curtain method, which primarily focused on the effect of correcting the period-end balance sheet with less emphasis on the reversing effects of prior-year errors on the statement of income. SAB 108 clarified that the evaluation of financial statement misstatements must be made based upon all relevant quantitative and qualitative factors; this is referred to as a dual approach. SAB 108 is effective for the year ended December 31, 2006. The adoption of SAB 108 did not have an effect on the Company s consolidated financial statements.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements, (SFAS No. 157). SFAS No. 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. The adoption of SFAS No. 157 is effective January 1, 2008. The Company is currently evaluating the impact that the provisions of SFAS No. 157 will have on its consolidated financial statements.

In July 2006, the FASB issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes an Interpretation of FASB Statement 109, (FIN No. 48). FIN No. 48 allows the recognition of only those income tax benefits that have a greater than 50 percent likelihood of being sustained upon examination by the taxing authorities. FIN No. 48 also provides guidance on classification, interest and

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MASCO CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

A. ACCOUNTING POLICIES (Concluded)

penalties, accounting in interim periods, disclosure and transition. The adoption of FIN No. 48 is effective January 1, 2007.

Historically, the Company has established reserves for tax contingencies in accordance with SFAS No. 5, Accounting for Contingencies, (SFAS No. 5). Under this standard, reserves for tax contingencies are established when it is probable that an additional tax may be owed and the amount can be reasonably estimated. FIN No. 48 establishes a lower threshold for recognizing reserves for income tax contingencies on uncertain tax positions than the thresholds under SFAS No. 5. Therefore, although the Company has not completed its evaluation of the impact of FIN No. 48 on its consolidated financial statements, it currently estimates that its reserves for income tax contingencies net of any federal tax benefit will increase by approximately $25 million to $45 million, as of the date of adoption. The cumulative effect of applying FIN No. 48 will be recorded as a reduction to beginning retained earnings in 2007. The Company believes that, in future years, there will be a greater potential for volatility in its effective tax rate because this lower threshold allows changes in the income tax environment to affect the tax reserve computation to a greater degree than SFAS No. 5.

In addition, the Company expects to reclassify the majority of its reserves for income tax contingencies from current to non-current liabilities in accordance with the provisions of FIN No. 48.

B. DISCONTINUED OPERATIONS

SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, (SFAS No. 144) addresses the accounting and reporting for the impairment or disposal of long-lived assets. SFAS No. 144 broadens the presentation of discontinued operations to include a component of the Company, which comprises operations and cash flows, that can be clearly distinguished from the rest of the Company. In accordance with SFAS No. 144, the Company has accounted for the business units which were sold in 2006, 2005 and 2004, except as noted, as discontinued operations.

In 2004, the Company determined that several European business units were not core to the Company s long-term growth strategy and, accordingly, embarked on a plan of disposition (the 2004 Plan). The discontinued operations were previously included in each of the Company s segments, except the Installation and Other Services segment. In 2004, the Company recognized pre-tax charges of $139 million ($151 million including tax effect) for those European business units that were expected to be divested at a loss. Any gains resulting from the dispositions were recognized when the transactions were completed. During 2004, in separate transactions, the Company completed the sale of its Jung Pumpen, The Alvic Group, Alma Kuchen, E. Missel and SKS Group business units in Europe. Total gross proceeds from the dispositions of these companies were $199 million, including cash of $193 million and notes receivable of $6 million. The Company recognized a pre-tax net gain (principally related to the sale of Jung Pumpen) on the dispositions of these businesses of $106 million.

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The extent to which the Company is successful in expanding the Company s product line or production facilities into new areas;

The Company s ability to identify, complete and integrate acquisitions for profitable growth;

The potential impact of consolidation, deregulation and bankruptcy among the Company s suppliers, competitors and customers;

The relative degree of competitive and customer price pressure on the Company s products;

The cost, availability and quality of raw materials required for the manufacture of products;

The effects of fluctuation in currency exchange rates upon the Company s reported results from international operations, together with non-currency risks of investing in and conducting significant operations in foreign countries, including those relating to political, social, economic and regulatory factors;

Changes in significant government regulations affecting environmental compliances;

The telecommunication market s continued deployment of Fiber-to-the-Premises;

The Company s ability to obtain funding for future acquisitions;

The potential impact of the global economic condition and the depressed U.S. housing market on the Company s ongoing profitability and future growth opportunities in our core markets in the U.S. and other foreign countries where the financial situation is expected to be similar going forward;

The continued support by Federal, State, Local and Foreign Governments in incentive programs for upgrading electric transmission lines and promoting renewable energy deployment;

Those factors described under the heading Risk Factors on page 13 of the Company s Annual Report on Form 10-K for the year ended December 31, 2011 filed on March 14, 2012.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company operates manufacturing facilities and offices around the world and uses fixed and floating rate debt to finance the Company s global operations. As a result, the Company is subject to business risks inherent in non-U.S. activities, including political and economic uncertainty, import and export limitations and market risk related to changes in interest rates and foreign currency exchange rates. The Company believes the political and economic risks related to the Company s international operations are mitigated due to the stability of the countries in which the Company s largest international operations are located.

As of June 30, 2012, the Company had one immaterial foreign currency forward exchange contract outstanding. The Company does not hold derivatives for trading purposes.

The Company is exposed to market risk, including changes in interest rates. The Company is subject to interest rate risk on its variable rate revolving credit facilities and term notes, which consisted of borrowings of $26.2 million at June 30, 2012. A 100 basis point increase in the interest rate would have resulted in an increase in interest expense of approximately $.3 million for the six month period ended June 30, 2012.

The Company s primary currency rate exposures are related to foreign denominated debt, intercompany debt, forward exchange contracts, foreign denominated receivables and cash and short-term investments. A hypothetical 10% change in currency rates would have a favorable/unfavorable impact on fair values on such instruments of $6.3 million and on income before tax of $.1 million.

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ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

The Company s Principal Executive Officer and Principal Financial Officer have concluded that the Company s disclosure controls and procedures as defined in Rule 13a-15(e) or Rule 15d-15(e) of the Securities Exchange Act of 1934, as amended, were effective as of June 30, 2012.

Changes in Internal Control over Financial Reporting

There have not been any changes in the Company s internal control over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f)) during the quarter ended June 30, 2012 that materially affected or are reasonably likely to materially affect the Company s internal control over financial reporting.

PART II OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

The Company is subject to various legal proceedings and claims that arise in the ordinary course of business. In the opinion of management, the amount of any ultimate liability with respect to these actions will not materially affect our financial condition, results of operations or cash flows.

ITEM 1A. RISK FACTORS

There were no material changes from the risk factors previously disclosed in the Company s Annual Report on Form 10-K for the year ended December 31, 2011 filed with the Securities and Exchange Commission on March 14, 2012.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

On August 4, 2010, the Company announced that the Board of Directors authorized a plan to repurchase up to 250,000 of Preformed Line Products common shares. The repurchase plan does not have an expiration date. The following table includes repurchases for the three month period ended June 30, 2012.

Period (2012)	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that may yet be Purchased under the Plans or Programs
April	1,750	$ 58.05	77,077	172,923
May	0	0	77,077	172,923
June	0	0	77,077	172,923
Total	1,750			

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. MINE SAFETY DISCLOSURES

None.

ITEM 5. OTHER INFORMATION

None.

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ITEM 6. EXHIBITS

31.1	Certifications of the Principal Executive Officer, Robert G. Ruhlman, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, filed herewith.
31.2	Certifications of the Principal Executive Officer, Eric R. Graef, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, filed herewith.
32.1	Certifications of the Principal Executive Officer, Robert G. Ruhlman, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, furnished.
32.2	Certifications of the Principal Executive Officer, Eric R. Graef, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, furnished.
101.INS	XBRL Instance Document.*
101.SCH	XBRL Taxonomy Extension Schema Document.*
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document.*
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document.*
101.LAB	XBRL Taxonomy Extension Label Linkbase Document.*
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document.*

* In accordance with Rule 406T of Regulation S-T, the XBRL related information in Exhibit 101 to this Quarterly Report on Form 10-Q shall not be deemed to be filed for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that section, and shall not be part of any registration statement or other document filed under the Securities Act of 1933 or the Securities Exchange Act of 1934, except as shall be expressly set forth by specific reference in such filing.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

August 9, 2012	/s/ Robert G. Ruhlman Robert G. Ruhlman Chairman, President and Chief Executive Officer (Principal Executive Officer)
August 9, 2012	/s/ Eric R. Graef Eric R. Graef Chief Financial Officer and Vice President - Finance (Principal Accounting Officer)

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