

CHS INC  
Form 424B3  
January 31, 2006

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Filed Pursuant to Rule 424(b)(3)  
Registration Statement No. 333-129994

**DATED JANUARY 30, 2006**

**PROSPECTUS**

**912,804 Shares**

**CHS Inc.**

**8% Cumulative Redeemable Preferred Stock**

We are issuing 912,804 shares of our 8% Cumulative Redeemable Preferred Stock to redeem \$23,824,184.40 of our patrons' equities that have been outstanding for longer than 10 years. Subject to the exceptions described below in Plan of Distribution, shares of preferred stock issued in redemption of the patrons' equities will be issued only to non-individual active members whose pro rata share of the redemption amount is equal to or greater than \$500 and, for each member eligible to receive such preferred stock, only in a number that does not exceed 12,379 shares of preferred stock (which equals one-quarter of one percent (0.25%) of our total shares of preferred stock outstanding as of the end of the 2005 calendar year). See Membership in CHS and Authorized Capital Patrons' Equities for a description of patrons' equities and our annual pro rata redemptions of patrons' equities. The amount of patrons' equities that will be redeemed with each share of preferred stock issued will be \$26.10, which is the greater of \$25.17 (equal to the \$25.00 liquidation preference per share of preferred stock plus \$0.17 of accumulated dividends from and including January 1, 2006 to and including January 31, 2006) or the closing price for one share of the preferred stock on January 23, 2006. There will not be any cash proceeds from the issuance of the preferred stock. However, by issuing shares of preferred stock in redemption of patrons' equities, we will make the cash that we would otherwise have used to redeem those patrons' equities available for working capital purposes.

Holders of the preferred stock are entitled to receive cash dividends at the rate of \$2.00 per share per year. Dividends are payable quarterly in arrears when, as and if declared on March 31, June 30, September 30 and December 31 of each year (each, a payment date), except that if a payment date is a Saturday, Sunday or legal holiday, the dividend is paid without interest on the next day that is not a Saturday, Sunday or legal holiday. Dividends payable on the preferred stock are cumulative. The preferred stock is subject to redemption and has the preferences described in this prospectus. The preferred stock is not convertible into any of our other securities and is non-voting except in certain limited circumstances.

The preferred stock is traded on The NASDAQ National Market under the trading symbol CHSCP. On January 23, 2006, the closing price of the preferred stock was \$26.10 per share.

**Ownership of our preferred stock involves risks. See Risk Factors beginning on page 7.**

We expect to issue the preferred stock on or about January 31, 2006.

**Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or determined if this prospectus is truthful or complete. Any representation to the contrary is a criminal offense.**

**CHS Inc.**  
5500 Cenex Drive

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Inver Grove Heights, Minnesota 55077  
(651) 355-6000

The date of this prospectus is January 30, 2006.

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**IMPORTANT INFORMATION ABOUT THIS PROSPECTUS**

You should rely only on the information contained or incorporated by reference in this prospectus. We have not authorized any other person to provide you with different or additional information. This prospectus does not constitute an offer to sell or the solicitation of an offer to buy any securities other than the securities to which it relates. We are not making an offer of these securities in any state where the offer is not permitted. The information in this prospectus is current as of the date on the front of this prospectus.

References in this prospectus, and the documents incorporated by reference in this prospectus, to CHS, CHS Cooperatives, Cenex Harvest States Cooperatives, the Company, we, our and us refer to CHS Inc., a Minnesota cooperative corporation, and its subsidiaries. We maintain a web site at <http://www.chsinc.com>. Information contained in our website does not constitute part of this prospectus.

All references to preferred stock in this prospectus are to our 8% Cumulative Redeemable Preferred Stock unless the context requires otherwise.

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**PROSPECTUS SUMMARY**

*The following summary highlights information we present in greater detail elsewhere in this prospectus and in the information incorporated by reference in it. This summary may not contain all of the information that is important to you and you should carefully consider all of the information contained or incorporated by reference in this prospectus. This prospectus contains forward-looking statements that are subject to risks and uncertainties that could cause our actual results to differ materially from the forward-looking statements. These factors include those listed under Risk Factors and elsewhere in this prospectus.*

**CHS Inc.**

CHS Inc. (referred to herein as CHS, we or us ) is one of the nation's leading integrated agricultural companies. As a cooperative, we are owned by farmers and ranchers and their local cooperatives from the Great Lakes to the Pacific Northwest and from the Canadian border to Texas. We also have preferred stockholders that own shares of our 8% Cumulative Redeemable Preferred Stock, which is listed on The NASDAQ National Market under the symbol CHSCP. On December 31, 2005, we had 4,951,434 shares of preferred stock outstanding. We buy commodities from and provide products and services to our members and other customers, both domestic and international. We provide a wide variety of products and services, from initial agricultural inputs such as fuels, farm supplies, crop nutrients and crop protection products, to agricultural outputs that include grains and oilseeds, grain and oilseed processing and food products. A portion of our operations are conducted through equity investments and joint ventures whose operating results are not fully consolidated with our results; rather, a proportionate share of the income or loss from those entities is included as a component in our net income under the equity method of accounting. For the fiscal year ended August 31, 2005, our total revenues were \$11.9 billion, and net income was \$250.0 million.

Only producers of agricultural products and associations of producers of agricultural products may be our members. Our earnings derived from cooperative business are allocated to patrons based on the volume of business they do with us. We allocate these earnings to our members in the form of patronage refunds (which are also called patronage dividends) in cash and patron's equities, which may be redeemed over time. Earnings derived from non-members, which are not allocated patronage, are taxed at regular corporate rates and are retained by us as unallocated capital reserve. We also receive patronage refunds from the cooperatives in which we are a member, if those cooperatives have earnings to distribute and we qualify for patronage refunds from them.

Our origins date back to the early 1930s with the founding of the predecessor companies of Cenex, Inc. and Harvest States Cooperatives. CHS Inc. emerged as the result of the merger of the two entities in 1998, and is headquartered in Inver Grove Heights, Minnesota. In August 2003, we changed our name from Cenex Harvest States Cooperatives to CHS Inc.

Our operations are organized into three business segments: Energy, Ag Business and Processing. Other business operations, which primarily include our insurance, hedging and other services related to crop production, are included in Corporate and Other.

***Energy***

We are the nation's largest cooperative energy company based on revenues and identifiable assets, with operations that include petroleum refining and pipelines; the supply, marketing and distribution of refined fuels (gasoline, diesel, and other energy products); the blending, sale and distribution of lubricants; and the wholesale supply of propane. Our Energy business segment processes crude oil into refined petroleum products at refineries in Laurel, Montana

(wholly-owned) and McPherson, Kansas (an entity in which we have an approximate 74.5% ownership interest) and sells those products under the Cenex brand to member cooperatives and others through a network of approximately 1,600 independent retail sites, including approximately 800 that operate Cenex/Ampride convenience stores.

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### ***Ag Business***

Our Ag Business segment includes agronomy, country operations and grain marketing. We conduct our wholesale and some of our retail agronomy operations through our 50% ownership interest in Agriliance, LLC (Agriliance), which is one of North America's largest wholesale distributors of crop nutrients, crop protection products and other agronomy products based upon annual sales. Our country operations purchases a variety of grains from our producer members and other third parties, and provides cooperative members and producers with access to a full range of products and services including farm supplies and programs for crop and livestock production. Through our grain marketing operations, we are the nation's largest cooperative marketer of grain and oilseed based on grain storage capacity and grain sales and we purchase grain directly and indirectly from agricultural producers primarily in the midwestern and western United States.

### ***Processing***

Our Processing business segment converts raw agricultural commodities into ingredients for finished food products or into finished consumer food products. We have focused on areas that allow us to utilize the products supplied by our member producers. These areas are oilseed processing, wheat milling and foods.

### **The Issuance**

We are issuing 912,804 shares of our 8% Cumulative Redeemable Preferred Stock to redeem \$23,824,184.40 of our patrons' equities that have been outstanding for longer than 10 years. Subject to the exceptions described below in Plan of Distribution, shares of preferred stock issued in redemption of the patrons' equities will be issued only to non-individual active members whose pro rata share of the redemption amount is equal to or greater than \$500 and, for each member eligible to receive such preferred stock, only in a number that does not exceed 12,379 shares of preferred stock (which equals one-quarter of one percent (0.25%) of our total shares of preferred stock outstanding as of the end of the 2005 calendar year). See Membership in CHS and Authorized Capital Patrons' Equities for a description of patrons' equities and our annual pro rata redemptions of patrons' equities. The amount of patrons' equities that will be redeemed with each share of preferred stock issued will be \$26.10, which is the greater of \$25.17 (equal to the \$25.00 liquidation preference per share of preferred stock plus \$0.17 of accumulated dividends from and including January 1, 2006 to and including January 31, 2006) or the closing price for one share of the preferred stock on The NASDAQ National Market on January 23, 2006. There will not be any cash proceeds from the issuance of the preferred stock. However, by issuing shares of preferred stock in redemption of patrons' equities, we will make the cash that we would otherwise have used to redeem those patrons' equities available for working capital purposes.

### **Terms of the Preferred Stock**

#### **Dividends**

Holder of the preferred stock are entitled to receive cash dividends at the rate of \$2.00 per share per year when, as and if declared by our board of directors. Dividends are cumulative and are payable quarterly in arrears on March 31, June 30, September 30 and December 31 of each year (each, a payment date), except that if a payment date is a Saturday, Sunday or legal holiday, the dividend is paid without interest on the next day that is not a Saturday, Sunday or legal holiday.

#### **Liquidation Rights**

In the event of our liquidation, holders of the preferred stock are entitled to receive \$25.00 per share plus all dividends accumulated and unpaid on the shares to and including the date of liquidation, subject, however, to the rights of any of our securities that rank senior or on parity with the



preferred stock.

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**Rank**

As to payment of dividends and as to distributions of assets upon the liquidation, dissolution or winding up of CHS, whether voluntary or involuntary, the preferred stock ranks prior to:

any patronage refund;

any other class or series of our capital stock designated by our board of directors as junior to the preferred stock; and

our common stock, if any.

Shares of any class or series of our capital stock that are not junior to the preferred stock, rank equally with the preferred stock as to the payment of dividends and the distribution of assets.

**Redemption at our Option**

We may not redeem the preferred stock prior to February 1, 2008. On or after that date we may, at our option, redeem the preferred stock, in whole or from time to time in part, for cash at a price of \$25.00 per share plus all dividends accumulated and unpaid on that share to and including the date of redemption.

**Redemption at the Holder's Option**

In the event of a change in control initiated by our board of directors, holders of the preferred stock will have the right, for a period of 90 days from the date of the change in control, to require us to repurchase their shares of preferred stock at a price of \$25.00 per share plus all dividends accumulated and unpaid on that share to and including the date of redemption. Change in control is defined in Description of the Preferred Stock-Redemption at the Holder's Option.

**No Exchange or Conversion Rights, No Sinking Fund**

The preferred stock is not exchangeable for or convertible into shares of any other shares of our capital stock or any other securities or property. The preferred stock is not subject to the operation of any purchase, retirement or sinking fund.

**Voting Rights**

Holders of the preferred stock do not have voting rights, except as required by applicable law; provided, that the affirmative vote of two-thirds of the outstanding preferred stock will be required to approve:

any amendment to our articles of incorporation or the resolutions establishing the terms of the preferred stock if the amendment adversely affects the rights or preferences of the preferred stock; or

the creation of any class or series of equity securities having rights senior to the preferred stock as to the payment of dividends or distribution of assets upon the liquidation, dissolution or winding up of CHS.

**No Preemptive Rights**

Holders of the preferred stock have no preemptive right to acquire shares of any class or series of our capital stock.

**Trading**

The preferred stock is listed on The NASDAQ National Market under the symbol CHSCP .

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**Comparison of Rights**

Holders of the preferred stock have different rights from those of holders of patrons equities. See Comparison of Rights of Holders of Patrons Equities and Rights of Holders of Preferred Stock.

**Risk Factors**

Ownership of our preferred stock involves risks. See Risk Factors beginning on page 7.

**Table of Contents****Summary Consolidated Financial Data**

The selected consolidated financial data below has been derived from our consolidated financial statements for the periods indicated below. The selected consolidated financial information for August 31, 2005, 2004 and 2003 and for the three months ended November 30, 2005 and 2004 should be read in conjunction with our consolidated financial statements and notes thereto included elsewhere in this filing. In the opinion of our management, the unaudited historical financial data were prepared on the same basis as the audited historical financial data and include all adjustments, consisting of only normal recurring adjustments, necessary for a fair statement of this information. Results of operations for the three-month periods are not necessarily indicative of results of operations that may be expected for the full fiscal year.

**Summary Consolidated Financial Data**

|  | Three Months Ended<br>November 30, |                     | Years Ended August 31, |               |              |              |              |
|--|------------------------------------|---------------------|------------------------|---------------|--------------|--------------|--------------|
|  | 2005<br>(unaudited)                | 2004<br>(unaudited) | 2005                   | 2004          | 2003         | 2002         | 2001         |
| (Dollars in thousands)   |                                    |                     |                        |               |              |              |              |
| Revenues:  |                                    |                     |                        |               |              |              |              |
| Net sales  | \$ 3,413,018                       | \$ 2,919,891        | \$ 11,769,093          | \$ 10,838,542 | \$ 9,196,666 | \$ 7,086,470 | \$ 7,407,883 |
| Other revenues   | 45,123                             | 44,517              | 171,963                | 141,165       | 122,473      | 107,351      | 117,378      |
|  | 3,458,141                          | 2,964,408           | 11,941,056             | 10,979,707    | 9,319,139    | 7,193,821    | 7,525,261    |
| Cost of goods sold   | 3,200,633                          | 2,855,672           | 11,458,432             | 10,539,198    | 8,994,696    | 6,885,450    | 7,136,013    |
| Marketing, general<br>and administrative                       | 48,302                             | 44,627              | 191,246                | 195,639       | 169,298      | 165,359      | 168,161      |
| Operating earnings   | 209,206                            | 64,109              | 291,378                | 244,870       | 155,145      | 143,012      | 221,087      |
| Gain on sale of<br>investments                                 |                                    |                     | (13,013)               | (14,666)      |              |              |              |
| Gain on legal<br>settlements                                   |                                    |                     |                        | (692)         | (10,867)     | (2,970)      |              |
| Interest   | 11,718                             | 10,742              | 55,137                 | 48,717        | 46,257       | 40,852       | 59,237       |
| Equity income from<br>investments                              | (9,177)                            | (16,683)            | (95,742)               | (79,022)      | (47,299)     | (58,133)     | (28,494)     |
| Loss on impairment<br>of investment                            |                                    | 35,000              |                        |               |              |              |              |
| Minority interests   | 32,161                             | 8,189               | 47,736                 | 33,830        | 21,950       | 15,390       | 35,098       |
| Income from<br>continuing<br>operations before<br>income taxes | 174,504                            | 26,861              | 297,260                | 256,703       | 145,104      | 147,873      | 155,246      |
| Income taxes   | 20,478                             | 6,520               | 30,434                 | 29,462        | 16,031       | 19,881       | (24,708)     |
| Income from<br>continuing                                      | 154,026                            | 20,341              | 266,826                | 227,241       | 129,073      | 127,992      | 179,954      |

|   |            |            |            |            |            |            |            |  |
|---|------------|------------|------------|------------|------------|------------|------------|--|
| Operations  |            |            |            |            |            |            |            |  |
| (Gain) loss on discontinued operations, net of taxes          | (208)      | 2,345      | 16,810     | 5,909      | 5,232      | 1,854      | 1,400      |  |
| Net income  | \$ 154,234 | \$ 17,996  | \$ 250,016 | \$ 221,332 | \$ 123,841 | \$ 126,138 | \$ 178,554 |  |
| Balance Sheet Data:   |            |            |            |            |            |            |            |  |
| Working capital   | \$ 784,241 | \$ 616,916 | \$ 758,703 | \$ 493,440 | \$ 458,738 | \$ 249,115 | \$ 305,280 |  |
| Net property, plant and equipment                             | 1,395,180  | 1,283,033  | 1,359,535  | 1,249,655  | 1,122,982  | 1,057,421  | 1,023,872  |  |
| Total assets  | 4,669,397  | 4,176,898  | 4,726,937  | 4,031,292  | 3,807,968  | 3,481,727  | 3,057,319  |  |
| Long-term debt, including current maturities                  | 766,298    | 802,468    | 773,074    | 683,818    | 663,173    | 572,124    | 559,997    |  |
| Total equities  | 1,836,450  | 1,624,193  | 1,757,897  | 1,628,086  | 1,481,711  | 1,289,638  | 1,261,153  |  |
| Ratio of earnings to fixed charges and preferred dividends(1) | 10.7x      | 2.9x       | 4.3x       | 4.4x       | 3.1x       | 3.5x       | 3.4x       |  |

(1) For purposes of computing the ratio of earnings to fixed charges and preferred dividends, earnings consist of income from continuing operations before income taxes on consolidated operations, distributed income from equity investees and fixed charges. Fixed charges consist of interest expense and one-third of rental expense, considered representative of that portion of rental expense estimated to be attributable to interest.

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**RISK FACTORS**

*You should be aware that ownership of our preferred stock involves risks. In consultation with your own financial and legal advisers, you should carefully consider the following discussion of risks that we believe to be significant, together with the other information contained or incorporated by reference in this prospectus, including the section entitled *Special Note Regarding Forward-Looking Statements* and our consolidated financial statements and the notes to them. The value of any preferred stock that you own may decline and you could lose the entire value of your preferred stock.*

**Risks Related to our Operations**

*OUR REVENUES AND OPERATING RESULTS COULD BE ADVERSELY AFFECTED BY CHANGES IN COMMODITY PRICES.* Our revenues and earnings are affected by market prices for commodities such as crude oil, natural gas, grain, oilseeds and flour. Commodity prices generally are affected by a wide range of factors beyond our control, including weather, disease, insect damage, drought, the availability and adequacy of supply, government regulation and policies, and general political and economic conditions. We are also exposed to fluctuating commodity prices as the result of our inventories of commodities, typically grain and petroleum products, and purchase and sale contracts at fixed or partially fixed prices. At any time, our inventory levels and unfulfilled fixed or partially fixed price contract obligations may be substantial. Increases in market prices for commodities that we purchase without a corresponding increase in the prices of our products or our sales volume or a decrease in our other operating expenses could reduce our revenues and net income.

In our energy operations, profitability depends largely on the margin between the cost of crude oil that we refine and the selling prices that we obtain for our refined products. Prices for both crude oil and for gasoline, diesel fuel and other refined petroleum products fluctuate widely. Factors influencing these prices, many of which are beyond our control, include:

levels of worldwide and domestic supplies;

capacities of domestic and foreign refineries;

the ability of the members of OPEC to agree to and maintain oil price and production controls, and the price and level of foreign imports;

disruption in supply;

political instability or armed conflict in oil-producing regions;

the level of consumer demand;

the price and availability of alternative fuels;

the availability of pipeline capacity; and

domestic and foreign governmental regulations and taxes.

The long-term effects of these and other conditions on the prices of crude oil and refined petroleum products are uncertain and ever changing. Accordingly, we expect our margins on and the profitability of our energy business to fluctuate, possibly significantly, over time.

*OUR OPERATING RESULTS COULD BE ADVERSELY AFFECTED IF OUR MEMBERS WERE TO DO BUSINESS WITH OTHERS RATHER THAN WITH US.* We do not have an exclusive relationship with our members and our members are not obligated to supply us with their products or purchase products from us. Our members often have a variety of distribution outlets and product sources available to them. If our members were to sell their products to other purchasers or purchase products from other sellers, our revenues would decline and our results of operations could be adversely affected.

*WE PARTICIPATE IN HIGHLY COMPETITIVE BUSINESS MARKETS IN WHICH WE MAY NOT BE ABLE TO CONTINUE TO COMPETE SUCCESSFULLY.* We operate in several highly competitive business



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segments and our competitors may succeed in developing new or enhanced products that are better than ours, and may be more successful in marketing and selling their products than we are with ours. Competitive factors include price, service level, proximity to markets, product quality and marketing. In some of our business segments, such as Energy, we compete with companies that are larger, better known and have greater marketing, financial, personnel and other resources. As a result, we may not be able to continue to compete successfully with our competitors.

*CHANGES IN FEDERAL INCOME TAX LAWS OR IN OUR TAX STATUS COULD INCREASE OUR TAX LIABILITY AND REDUCE OUR NET INCOME.* Current federal income tax laws, regulations and interpretations regarding the taxation of cooperatives, which allow us to exclude income generated through business with or for a member (patronage income) from our taxable income, could be changed. If this occurred, or if in the future we were not eligible to be taxed as a cooperative, our tax liability would significantly increase and our net income significantly decrease.

*WE INCUR SIGNIFICANT COSTS IN COMPLYING WITH APPLICABLE LAWS AND REGULATIONS. ANY FAILURE TO MAKE THE CAPITAL INVESTMENTS NECESSARY TO COMPLY WITH THESE LAWS AND REGULATIONS COULD EXPOSE US TO FINANCIAL LIABILITY.* We are subject to numerous federal, state and local provisions regulating our business and operations and we incur and expect to incur significant capital and operating expenses to comply with these laws and regulations. We may be unable to pass on those expenses to customers without experiencing volume and margin losses. For example, capital expenditures for upgrading our refineries, largely to comply with regulations requiring the reduction of sulfur levels in refined petroleum products, are essentially complete at our Laurel, Montana refinery and at the National Cooperative Refinery Association's (NCRA) McPherson, Kansas refinery. Total expenditures for these projects as of November 30, 2005 include \$86.8 million that has been spent at our Laurel refinery and \$292.2 million that has been spent by NCRA at the McPherson refinery.

We establish reserves for the future cost of meeting known compliance obligations, such as remediation of identified environmental issues. However, these reserves may prove inadequate to meet our actual liability. Moreover, amended, new or more stringent requirements, stricter interpretations of existing requirements or the future discovery of currently unknown compliance issues may require us to make material expenditures or subject us to liabilities that we currently do not anticipate. Furthermore, our failure to comply with applicable laws and regulations could subject us to administrative penalties and injunctive relief, civil remedies including fines and injunctions, and recalls of our products.

*ENVIRONMENTAL LIABILITIES COULD ADVERSELY AFFECT OUR RESULTS AND FINANCIAL CONDITION.* Many of our current and former facilities have been in operation for many years and, over that time, we and other operators of those facilities have generated, used, stored and disposed of substances or wastes that are or might be considered hazardous under applicable environmental laws, including chemicals and fuels stored in underground and above-ground tanks. Any past or future actions in violation of applicable environmental laws could subject us to administrative penalties, fines and injunctions. Moreover, future or unknown past releases of hazardous substances could subject us to private lawsuits claiming damages and to adverse publicity.

*ACTUAL OR PERCEIVED QUALITY, SAFETY OR HEALTH RISKS ASSOCIATED WITH OUR PRODUCTS COULD SUBJECT US TO LIABILITY AND DAMAGE OUR BUSINESS AND REPUTATION.* If any of our food or feed products became adulterated or misbranded, we would need to recall those items and could experience product liability claims if consumers were injured as a result. A widespread product recall or a significant product liability judgment could cause our products to be unavailable for a period of time or a loss of consumer confidence in our products. Even if a product liability claim is unsuccessful or is not fully pursued, the negative publicity surrounding any assertion that our products caused illness or injury could adversely affect our reputation with existing and potential customers and our corporate and brand image. Moreover, claims or liabilities of this sort might not be

covered by our insurance or by any rights of indemnity or contribution that we may have against others. In addition, general public perceptions regarding the quality, safety or health risks associated with particular food or feed products, such as concerns regarding genetically modified crops, could reduce demand and prices for some of the products associated with our businesses. To

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the extent that consumer preferences evolve away from products that our members or we produce for health or other reasons, such as the growing demand for organic food products, and we are unable to develop products that satisfy new consumer preferences, there will be a decreased demand for our products.

*OUR OPERATIONS ARE SUBJECT TO BUSINESS INTERRUPTIONS AND CASUALTY LOSSES; WE DO NOT INSURE AGAINST ALL POTENTIAL LOSSES AND COULD BE SERIOUSLY HARMED BY UNEXPECTED LIABILITIES.* Our operations are subject to business interruptions due to unanticipated events such as explosions, fires, pipeline interruptions, transportation delays, equipment failures, crude oil or refined product spills, inclement weather and labor disputes. For example:

our oil refineries and other facilities are potential targets for terrorist attacks that could halt or discontinue production;

our inability to negotiate acceptable contracts with unionized workers in our operations could result in strikes or work stoppages; and

the significant inventories that we carry or the facilities that we own could be damaged or destroyed by catastrophic events, extreme weather conditions or contamination.

We maintain insurance against many, but not all, potential losses or liabilities arising from these operating hazards, but uninsured losses or losses above our coverage limits are possible. Uninsured losses and liabilities arising from operating hazards could have a material adverse effect on our financial position or results of operations.

*OUR COOPERATIVE STRUCTURE LIMITS OUR ABILITY TO ACCESS EQUITY CAPITAL.* As a cooperative, we may not sell common equity in our company. In addition, existing laws and our articles of incorporation and bylaws contain limitations on dividends of 8% of any preferred stock that we may issue. These limitations restrict our ability to raise equity capital and may adversely affect our ability to compete with enterprises that do not face similar restrictions.

*CONSOLIDATION AMONG THE PRODUCERS OF PRODUCTS WE PURCHASE AND CUSTOMERS FOR PRODUCTS WE SELL COULD ADVERSELY AFFECT OUR REVENUES AND OPERATING RESULTS.* Consolidation has occurred among the producers of products we purchase, including crude oil and grain, and it is likely to continue in the future. Consolidation could increase the price of these products and allow suppliers to negotiate pricing and other contract terms that are less favorable to us. Consolidation also may increase the competition among consumers of these products which may require us to enter into supply relationships with a smaller number of producers resulting in potentially higher prices for the products we purchase.

Consolidation among purchasers of our products and in wholesale and retail distribution channels has resulted in a smaller customer base for our products and intensified the competition for these customers. For example, ongoing consolidation among distributors and brokers of food products and food retailers has altered the buying patterns of these businesses, as they have increasingly elected to work with product suppliers who can meet their needs nationwide rather than just regionally or locally. If these distributors, brokers and retailers elect not to purchase our products, our sales volumes, revenues and profitability could be significantly reduced.

*IF OUR CUSTOMERS CHOSE ALTERNATIVES TO OUR REFINED PETROLEUM PRODUCTS OUR REVENUES AND PROFITS MAY DECLINE.* Numerous alternative energy sources currently under development could serve as alternatives to our gasoline, diesel fuel and other refined petroleum products. If any of these alternative products become more economically viable or preferable to our products for environmental or other reasons, demand for our energy products would decline. Demand for our gasoline, diesel fuel and other refined petroleum products also could

be adversely affected by increased fuel efficiencies.

*OPERATING RESULTS FROM OUR AGRONOMY BUSINESS COULD BE VOLATILE AND ARE DEPENDENT UPON CERTAIN FACTORS OUTSIDE OF OUR CONTROL.* Planted acreage, and consequently the volume of fertilizer and crop protection products applied, is partially dependent upon government programs and the perception held by the producer of demand for production. Weather conditions during the

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spring planting season and early summer spraying season also affect agronomy product volumes and profitability.

*TECHNOLOGICAL IMPROVEMENTS IN AGRICULTURE COULD DECREASE THE DEMAND FOR OUR AGRONOMY AND ENERGY PRODUCTS.* Technological advances in agriculture could decrease the demand for crop nutrients, energy and other crop input products and services that we provide. Genetically engineered seeds that resist disease and insects, or that meet certain nutritional requirements, could affect the demand for our crop nutrients and crop protection products. Demand for fuel that we sell could decline as technology allows for more efficient usage of equipment.

*WE OPERATE SOME OF OUR BUSINESS THROUGH JOINT VENTURES IN WHICH OUR RIGHTS TO CONTROL BUSINESS DECISIONS ARE LIMITED.* Several parts of our business, including in particular, our agronomy operations and portions of our grain marketing, wheat milling and foods operations, are operated through joint ventures with third parties. By operating a business through a joint venture, we have less control over business decisions than we have in our wholly-owned or majority-owned businesses. In particular, we generally cannot act on major business initiatives in our joint ventures without the consent of the other party or parties in those ventures.

### **Risks Related to the Preferred Stock**

*THE PREFERRED STOCK MAY NOT CONTINUE TO QUALIFY FOR LISTING ON THE NASDAQ NATIONAL MARKET.* Although the preferred stock is listed on The NASDAQ National Market, it may not continue to qualify for listing. For example, we may be unable to satisfy the requirements regarding independent directors as now or subsequently in effect. If our preferred stock were delisted, the liquidity of the market for the preferred stock could be reduced, possibly significantly.

*THE TRADING MARKET FOR THE PREFERRED STOCK MAY NOT BE MAINTAINED, WHICH MAY LIMIT YOUR ABILITY TO RESELL YOUR SHARES.* The trading market for the preferred stock may not be maintained or provide any significant liquidity. If you decide to sell your preferred stock there may be either no or only a limited number of potential buyers. This, in turn, may affect the price you receive for your preferred stock or your ability to sell your preferred stock at all.

*IF YOU ARE ABLE TO RESELL YOUR PREFERRED STOCK, MANY FACTORS MAY AFFECT THE PRICE YOU RECEIVE, WHICH MAY BE LOWER THAN YOU BELIEVE TO BE APPROPRIATE.* As with other publicly traded securities, many factors could affect the market price of our preferred stock. In addition to those factors relating to CHS and the preferred stock described elsewhere in this Risk Factors section and elsewhere in this prospectus, the market price of our preferred stock could be affected by conditions in and perceptions of agricultural and energy markets and companies and also by broader, general market, political and economic conditions.

Furthermore, U.S. stock markets have experienced price and volume volatility that has affected many companies' stock prices, often for reasons unrelated to the operating performance of those companies. Fluctuations such as these also may affect the market price of our preferred stock. As a result of these factors, you may only be able to sell your preferred stock at prices below those you believe to be appropriate. The trading price for the preferred stock may at any time be less than its issue price pursuant to this prospectus or its liquidation value.

*ISSUANCES OF SUBSTANTIAL AMOUNTS OF PREFERRED STOCK COULD ADVERSELY AFFECT THE MARKET PRICE OF OUR PREFERRED STOCK.* From time to time in the future, we expect to again issue shares of preferred stock to our members in redemption of a portion of their patrons' equities or other equity securities and may do so as frequently as annually. We expect these shares to be freely tradeable upon issuance to our members, and some or all members who receive preferred stock may seek to sell their shares in the public market. Furthermore, from time to time we may sell additional shares of preferred stock to the public. Future issuances or sales of our preferred

stock or the availability of our preferred stock for sale may adversely affect the market price for our preferred stock or our ability to raise capital by offering equity securities.

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*THE TERMS OF THE PREFERRED STOCK ARE FIXED AND CHANGES IN MARKET CONDITIONS, INCLUDING MARKET INTEREST RATES, MAY DECREASE THE MARKET PRICE FOR THE PREFERRED STOCK.* The terms of the preferred stock, such as the 8% dividend rate, the amount of the liquidation preference and the redemption terms, are fixed and will not change, even if market conditions with respect to these terms fluctuate. This may mean that you could obtain a higher return from an investment in other securities. It also means that an increase in market interest rates is likely to decrease the market price for the preferred stock.

*YOU WILL HAVE LIMITED VOTING RIGHTS.* As a holder of the preferred stock, you will be entitled to vote only on actions that would amend, alter or repeal our articles of incorporation or the resolutions establishing the preferred stock if the amendment, alteration or repeal would adversely affect the rights or preferences of the preferred stock or that would create a series of senior equity securities. You will not have the right to vote on actions customarily subject to shareholder vote or approval, including the election of directors, the approval of significant transactions, and other amendments to our articles of incorporation that would not adversely affect the rights and preferences of the preferred stock.

*PAYMENT OF DIVIDENDS ON THE PREFERRED STOCK IS NOT GUARANTEED.* Although dividends on the preferred stock accumulate, our board of directors must approve the actual payment of those dividends. Our board of directors can elect at any time or from time to time, and for an indefinite duration, not to pay the accumulated dividends. Our board of directors could do so for any reason, including the following:

unanticipated cash requirements;

the need to make payments on our indebtedness;

concluding that the payment of dividends would cause us to breach the terms of any agreement, such as financial ratio covenants; or

determining that the payment of dividends would violate applicable law regarding unlawful distributions to shareholders.

*WE CAN REDEEM THE PREFERRED STOCK AT OUR DISCRETION, WHICH REDEMPTION MAY BE AT A PRICE LESS THAN ITS MARKET PRICE AND MAY LIMIT THE TRADING PRICE FOR THE PREFERRED STOCK.* We have the option of redeeming your shares at any time on or after February 1, 2008 for \$25.00 per share plus any accumulated and unpaid dividends. If we redeem your shares, the redemption price may be less than the price you might receive if you were to sell your shares in the open market. In addition, the fact that the shares are redeemable may limit the price at which they trade.

*THE AMOUNT OF YOUR LIQUIDATION PREFERENCE OR REDEMPTION PAYMENT IS FIXED AND YOU WILL HAVE NO RIGHT TO RECEIVE ANY GREATER PAYMENT REGARDLESS OF THE CIRCUMSTANCES.* The payment due upon a liquidation or redemption is fixed at \$25.00 per share plus accumulated and unpaid dividends. If we have value remaining after payment of this amount, you will have no right to participate in that value. If the market price for our preferred stock is greater than the redemption price, you will have no right to receive the market price from us upon liquidation or redemption.

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*YOUR LIQUIDATION RIGHTS WILL BE SUBORDINATE TO THOSE OF HOLDERS OF OUR INDEBTEDNESS AND OF ANY SENIOR EQUITY SECURITIES WE HAVE ISSUED OR MAY ISSUE IN THE FUTURE AND MAY BE SUBJECT TO THE EQUAL RIGHTS OF OTHER EQUITY SECURITIES.* There are no restrictions in the terms of the preferred stock on our ability to incur indebtedness. We can also, with the consent of two-thirds of the outstanding preferred stock, issue preferred equity securities that are senior with respect to liquidation payments to the preferred stock. If we were to liquidate our business, we would be required to repay all of our outstanding indebtedness and to satisfy the liquidation preferences of any senior equity securities that we may issue in the future before we could make any distributions to holders of our preferred stock. We could have insufficient cash available to do so, in which case you would not receive any payment on the amounts due you. Moreover, there are no restrictions on our ability to issue preferred equity securities that rank on a parity with the preferred stock as to liquidation preferences and any amounts remaining after the payment of senior securities would be split equally among all holders of those securities, which might result in your receiving less than the full amount due you.

**USE OF PROCEEDS**

The 912,804 shares of preferred stock that are being issued pursuant to this prospectus and the registration statement of which it is a part are being issued to redeem \$23,824,184.40 of our patrons equities that have been outstanding for longer than 10 years. Subject to the exceptions described below in Plan of Distribution, shares of preferred stock issued in redemption of the patrons equities will be issued only to non-individual active members whose pro rata share of the redemption amount is equal to or greater than \$500 and, for each member eligible to receive such preferred stock, only in a number that does not exceed 12,379 shares of preferred stock (which equals one-quarter of one percent (0.25%) of our total shares of preferred stock outstanding as of the end of the 2005 calendar year). See

Membership and Authorized Capital Patrons Equities for a discussion of patrons equities and our redemption of them. There will not be any cash proceeds from the issuance of preferred stock. However, by issuing shares of preferred stock in redemption of patrons equities we will make the cash that we would otherwise have used to redeem those patrons equities available for working capital purposes.



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**BUSINESS**

We are one of the nation's leading integrated agricultural companies. As a cooperative, we are owned by farmers and ranchers and their local cooperatives from the Great Lakes to the Pacific Northwest and from the Canadian border to Texas. We also have preferred stockholders that own shares of our 8% Cumulative Redeemable Preferred Stock, which is listed on The NASDAQ National Market under the symbol CHSCP. On December 31, 2005, we had 4,951,434 shares of preferred stock outstanding. We buy commodities from and provide products and services to our members and other customers, both domestic and international. We provide a wide variety of products and services, from initial agricultural inputs such as fuels, farm supplies, crop nutrients and crop protection products, to agricultural outputs that include grains and oilseeds, grain and oilseed processing and food products. A portion of our operations are conducted through equity investments and joint ventures whose operating results are not fully consolidated with our results; rather, a proportionate share of the income or loss from those entities is included as a component in our net income under the equity method of accounting. For the fiscal year ended August 31, 2005, our total revenues were \$11.9 billion, and net income was \$250.0 million.

On January 1, 2005, we realigned our business segments based on an assessment of how our businesses operate and sell their products and services. As a result of this assessment, leadership changes were made, including the naming of a new executive vice president and chief operating officer, so that we now have three chief operating officers to lead our three business segments; Energy, Ag Business and Processing. Prior to the realignment, we operated five business segments; Agronomy, Energy, Country Operations and Services, Grain Marketing, and Processed Grains and Foods. Together our three business segments create vertical integration to link producers with consumers. Our Energy segment derives its revenues through refining, wholesaling and retailing of petroleum products. Our Ag Business segment derives its revenues through the origination and marketing of grain, including service activities conducted at export terminals, through the retail sales of petroleum and agronomy products, processed sunflowers, feed and farm supplies, and records equity income from investment in our agronomy joint ventures and other investments. Our Processing segment derives its revenues from the sales of soybean meal and soybean refined oil, and records equity income from two wheat milling joint ventures, a vegetable oil-based food manufacturing and distribution joint venture, and starting in November 2005, an ethanol production and marketing joint venture. We have moved other business operations previously included in our operating segments to Corporate and Other because of the nature of their products and services, as well as the relative revenue size of those businesses. These businesses primarily include our insurance, hedging and other service activities related to crop production that were previously included in our Country Operations and Services segment.

In May 2005, we sold the majority of our Mexican Foods business for proceeds of \$38.3 million resulting in a loss on disposition of \$6.2 million. During our first fiscal quarter ended November 30, 2005, we sold a facility in Newton, North Carolina for cash proceeds of \$4.8 million. Assets of \$0.3 million (primarily property, plant and equipment) are still held for sale at November 30, 2005, but no material gain or loss is expected upon disposition of the remaining assets. The operating results of the Mexican Foods business have been reclassified and reported as discontinued operations for all periods presented.

Only producers of agricultural products and associations of producers of agricultural products may be our members. Our earnings derived from cooperative business are allocated to patrons based on the volume of business they do with us. We allocate these earnings to our members in the form of patronage refunds (which are also called patronage dividends) in cash and patron's equities, which may be redeemed over time. Earnings derived from non-members, which are not allocated patronage are taxed at regular corporate rates and are retained by us as unallocated capital reserve. We also receive patronage refunds from the cooperatives in which we are a member, if those cooperatives have earnings to distribute and we qualify for patronage refunds from them.

Our origins date back to the early 1930s with the founding of the predecessor companies of Cenex, Inc. and Harvest States Cooperatives. CHS Inc. emerged as the result of the merger of the two entities in 1998, and is headquartered in Inver Grove Heights, Minnesota. In August 2003, we changed our name from Cenex Harvest States Cooperatives to CHS Inc.

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Our international sales information and segment information in Notes 2 and 12 to the consolidated financial statements are incorporated by reference into the following business segment descriptions.

The business segment financial information presented below may not represent the results that would have been obtained had the relevant business segment been operated as an independent business due to efficiencies in scale, corporate cost allocations and intersegment activity.

## **ENERGY**

### **Overview**

We are the nation's largest cooperative energy company based on revenues and identifiable assets, with operations that include petroleum refining and pipelines; the supply, marketing and distribution of refined fuels (gasoline, diesel and other energy products); the blending, sale and distribution of lubricants; and the wholesale supply of propane. Our Energy business segment processes crude oil into refined petroleum products at refineries in Laurel, Montana (wholly-owned) and McPherson, Kansas (an entity in which we have an approximate 74.5% ownership interest) and sells those products under the Cenex brand to member cooperatives and others through a network of approximately 1,600 independent retail sites, including approximately 800 that operate Cenex/Ampride convenience stores.

### ***Operations***

*Laurel Refinery.* Our Laurel, Montana refinery processes medium and high sulfur crude oil into refined petroleum products that primarily include gasoline, diesel, and asphalt. Our Laurel refinery sources approximately 90% of its crude oil supply from Canada, with the balance obtained from domestic sources, and we have access to Canadian and northwest Montana crude through our wholly-owned Front Range Pipeline, LLC and other common carrier pipelines. Our Laurel refinery also has access to Wyoming crude via common carrier pipelines from the south.

Our Laurel facility processes approximately 55,000 barrels of crude oil per day to produce refined products that consist of approximately 40% gasoline, 30% diesel and other distillates, and 30% asphalt and other residual products. During fiscal 2005, the Board of Directors approved the installation of a coker unit at Laurel, along with other refinery improvements, which will allow us to extract a greater volume of high value gasoline and diesel fuel from a barrel of crude oil and less relatively low value asphalt. Total cost for this project is expected to be approximately \$325 million, with completion in about thirty months. Refined fuels produced at Laurel, Montana are available via the Yellowstone Pipeline to western Montana terminals and to Spokane and Moses Lake, Washington, south via common carrier pipelines to Wyoming terminals and Denver, Colorado, and east via our wholly-owned Cenex Pipeline, LLC to Glendive, Montana, and Minot and Fargo, North Dakota.

*McPherson Refinery.* The McPherson, Kansas refinery is owned and operated by National Cooperative Refinery Association (NCRA), of which we own approximately 74.5%. The McPherson refinery processes low and medium sulfur crude oil into gasoline, diesel and other distillates, propane, and other products. McPherson sources approximately 95% of its crude oil from Kansas, Oklahoma and Texas through NCRA-owned and common carrier pipelines.

The McPherson refinery processes approximately 80,000 barrels of crude oil per day to produce refined products that consist of approximately 53% gasoline, 39% diesel and other distillates, and 8% propane and other products. Approximately 90% of the refined fuels are shipped via NCRA's proprietary products pipeline to its terminal in Council Bluffs, Iowa and to other markets via common carrier pipelines. The remaining refined fuel products are loaded into trucks at the McPherson refinery.

*Other Energy Operations.* We own and operate a propane terminal, four asphalt terminals, five refined product terminals and three lubricants blending and packaging facilities. We also own and lease a fleet of liquid and pressure trailers and tractors, which are used to transport refined fuels, propane, anhydrous ammonia and other products.

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***Products and Services***

Our Energy business segment produces and sells (primarily wholesale) gasoline, diesel, propane, asphalt, lubricants, and other related products and provides transportation services. We obtain the petroleum products that we sell from our Laurel and McPherson refineries, and from third parties.

***Sales and Marketing; Customers***

We make approximately 70% of our refined fuel sales to members, with the balance sold to non-members. Sales are made wholesale to member cooperatives and through a network of independent retailers that operate convenience stores under the Cenex/Ampride tradename. We sold approximately 1.4 billion gallons of gasoline and approximately 1.5 billion gallons of diesel fuel in fiscal year 2005. We also blend, package and wholesale auto and farm machinery lubricants to both members and non-members. In our fiscal year 2005, our lubricants operations sold approximately 21 million gallons of lube oil. We are one of the nation's largest propane wholesalers based on revenues. In our fiscal year 2005, our propane operations sold approximately 784 million gallons of propane. Most of the propane sold in rural areas is for heating and agricultural usage. Annual sales volumes of propane vary greatly depending on weather patterns and crop conditions.

***Industry; Competition***

*Regulation.* Governmental regulations and policies, particularly in the areas of taxation, energy and the environment, have a significant impact on our Energy business segment. Our Energy business segment's operations are subject to laws and related regulations and rules designed to protect the environment that are administered by the Environmental Protection Agency, the Department of Transportation and similar government agencies. These laws, regulations and rules govern the discharge of materials to the environment, air and water; reporting storage of hazardous wastes; the transportation, handling and disposition of wastes; and the labeling of pesticides and similar substances. Failure to comply with these laws, regulations and rules could subject us (and, in the case of the McPherson refinery, NCRA) to administrative penalties, injunctive relief, civil remedies and possible recalls of products. We believe that we and NCRA are in compliance with these laws, regulations and rules in all material respects and do not expect continued compliance to have a material effect on capital expenditures, earnings or competitive position of either us or NCRA.

Like many other refineries, our Energy business segment's refineries are currently focusing their capital spending on reducing pollution and at the same time increasing production to pay for those expenditures. In particular, these refineries are currently working to comply with the Environmental Protection Agency low sulfur fuel regulations required by 2006, which are intended to lower the sulfur content of gasoline and diesel. Capital expenditures for upgrading our refineries, largely to comply with regulations requiring the reduction of sulfur levels in refined petroleum products, are essentially complete at our Laurel, Montana refinery and at the National Cooperative Refinery Association's (NCRA) McPherson, Kansas refinery. Total expenditures for these projects as of November 30, 2005 include \$86.8 million that has been spent at our Laurel refinery and \$292.2 million that has been spent by NCRA at the McPherson refinery.

The petroleum business is highly cyclical. Demand for crude oil and energy products is driven by the condition of local and worldwide economies, local and regional weather patterns and taxation relative to other energy sources which can significantly affect the price of refined fuels products. Most of our energy product market is located in rural areas, so sales activity tends to follow the planting and harvesting cycles. More fuel-efficient equipment, reduced crop tillage, depressed prices for crops, weather conditions, and government programs, which encourage idle acres may all reduce demand for our energy products.

The petroleum refining and wholesale fuels business is very competitive. Among our competitors are some of the world's largest integrated petroleum companies, which have their own crude oil supplies, distribution and marketing systems. We also compete with smaller domestic refiners and marketers in the midwestern and northwestern United States, with foreign refiners who import products into the United States and with producers and marketers in other industries supplying other forms of energy and fuels to consumers. Given the commodity nature of the end products, profitability in the refining and marketing industry depends

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largely on margins, as well as operating efficiency, product mix, and costs of product distribution and transportation. The retail gasoline market is highly competitive, with much larger competitors that have greater brand recognition and distribution outlets throughout the country and the world. Our owned and non-owned retail outlets are located primarily in the northwestern, midwestern and southern United States.

***Summary Operating Results***

Summary operating results and identifiable assets for our Energy business segment for the fiscal years ended August 31, 2005, 2004 and 2003 are shown below:

|                                       | 2005                   | 2004         | 2003         |
|---------------------------------------|------------------------|--------------|--------------|
|                                       | (Dollars in thousands) |              |              |
| Revenues:                             |                        |              |              |
| Net sales                             | \$ 5,782,948           | \$ 4,028,248 | \$ 3,648,093 |
| Other revenues                        | 10,085                 | 9,193        | 5,655        |
|                                       | 5,793,033              | 4,037,441    | 3,653,748    |
| Cost of goods sold                    | 5,489,425              | 3,784,260    | 3,470,726    |
| Marketing, general and administrative | 62,077                 | 66,493       | 63,740       |
| Operating earnings                    | 241,531                | 186,688      | 119,282      |
| Gain on sale of investments           | (862)                  | (14,666)     |              |
| Interest                              | 13,947                 | 13,819       | 16,401       |
| Equity income from investments        | (3,478)                | (1,399)      | (1,353)      |
| Minority interests                    | 46,741                 | 32,507       | 20,782       |
| Income before income taxes            | \$ 185,183             | \$ 156,427   | \$ 83,452    |
| Intersegment sales                    | \$ (170,642)           | \$ (121,199) | \$ (94,209)  |
| Total identifiable assets August 31   | \$ 2,238,614           | \$ 1,591,254 | \$ 1,449,652 |

**AG BUSINESS**

Our Ag Business segment includes agronomy, country operations and grain marketing.

**Agronomy*****Overview***

We conduct our wholesale and some of our retail agronomy operations through our 50% ownership interest in Agriliance, LLC (Agriliance). Agriliance is one of North America's largest wholesale distributors of crop nutrients, crop protection products and other agronomy products based upon annual sales. Our 50% ownership interest in Agriliance is treated as an equity method investment, and therefore, Agriliance's revenues and expenses are not reflected in our operating results. Agriliance has its own line of financing that is without recourse to us.

In August 2005, we sold 81% of our 20% ownership interest in CF Industries, Inc. (CF), a crop nutrients manufacturer and distributor, in an initial public offering. After the initial public offering, our ownership interest in the company was reduced to approximately 3.9%. Prior to the initial public offering, Agrilience entered into a multi-year supply contract with CF. As a result, given our small ownership interest in the company, we now consider the relationship to be as a supplier rather than a strategic joint venture.

There is significant seasonality in the sale of crop nutrients and crop protection products and services, with peak activity coinciding with the planting and input seasons.



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### ***Operations***

Agrilience is one of the nation's largest wholesale distributors of crop nutrients (fertilizers) and crop protection products (insecticides, fungicides and pesticides) based on sales, accounting for an estimated 14% of the U.S. market for crop nutrients and approximately 24% of the U.S. market for crop protection products. As a wholesale distributor, Agrilience has warehouse, distribution and service facilities located throughout the country. Agrilience also owns and operates retail agricultural units primarily in the southern United States. In addition, Agrilience blends and packages crop protection products under the Agri Solutions brand. Agrilience purchased approximately 31% of its fertilizer from CF during fiscal year 2005, and its other suppliers include Mosaic, PCS, PIC and Koch. Most of Agrilience's crop protection products are purchased from Monsanto, Syngenta, Dow, Bayer, Dupont and BASF.

Agrilience was formed in 2000 when CHS, Farmland Industries Inc. (Farmland) and Land O Lakes, Inc. (Land O Lakes) contributed their respective agronomy businesses to the new company in consideration for ownership interests in the venture. We hold our interests in Agrilience through United Country Brands, LLC (UCB), a wholly-owned holding company.

In April 2003, we acquired a 13.1% additional economic interest in the crop protection products business of Agrilience (the CPP Business) for a cash payment of \$34.3 million. After the transaction, the economic interests in Agrilience were owned 50% by Land O Lakes, 25% plus an additional 13.1% of the CPP Business by us and 25% less 13.1% of the CPP Business by Farmland. The ownership or governance interests in Agrilience did not change with the purchase of this additional economic interest. The Agrilience earnings were split among the members based upon the respective economic interests of each member.

On April 30, 2004, we purchased all of Farmland's remaining interests in Agrilience and UCB for \$27.5 million in cash. We now own 50% of the economic and governance interests in Agrilience. We continue to account for the investment using the equity method of accounting.

### ***Products and Services***

Agrilience wholesales and retails crop nutrients that include nitrogen and potassium based products, and crop protection products that include insecticides, fungicides and pesticides. In addition, Agrilience blends and packages 8% of the products it sells under the Agri Solutions brand. Agrilience also provides field and technical services, including soil testing, adjuvant and herbicide formulation, application and related services.

### ***Sales and Marketing; Customers***

Agrilience distributes agronomy products through approximately 2,200 local cooperatives from Ohio to the West Coast and from the Canadian border south to Kansas. Agrilience also provides sales and services through 57 Agrilience Service Centers and other retail outlets. Agrilience's largest customer is our country operations business, also included in our Ag Business segment. In 2005, Agrilience sold approximately \$1.9 billion of crop nutrient products and approximately \$1.8 billion of crop protection and other products.

### ***Industry; Competition***

*Regulation.* The agronomy operations are subject to laws and related regulations and rules designed to protect the environment that are administered by the Environmental Protection Agency, the Department of Transportation and similar government agencies. These laws, regulations and rules govern the discharge of materials to the environment, air and water; reporting storage of hazardous wastes; the transportation, handling and disposition of wastes; and the labeling of pesticides and similar substances. Failure to comply with these laws, regulations and rules could subject

Agrilience or us to administrative penalties, injunctive relief, civil remedies and possible recalls of products. We believe that Agrilience is in compliance with these laws, regulations and rules in all material respects and do not expect continued compliance to have a material effect on our capital expenditures, earnings or competitive position.

The wholesale and retail distribution of agronomy products is highly competitive and dependent upon relationships with agricultural producers, local cooperatives and growers, proximity to producers and local

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cooperatives and competitive pricing. Moreover, the crop protection products industry is mature with slow growth predicted for the future, which has led distributors and suppliers to turn to consolidation and strategic partnerships to benefit from economies of scale and increased market share. Agriliance competes with other large agronomy distributors, as well as other regional or local distributors and retailers. Agriliance competes on the strength of its relationships with CHS and Land O Lakes members, its purchasing power and competitive pricing, and its attention to service in the field.

Major competitors of Agriliance in crop nutrient distribution include Agrium, Mosaic, Koch, UAP and United Suppliers. Major competitors of Agriliance in crop protection products distribution include Helena, UAP, Tenkoz and numerous smaller distribution companies.

At August 31, 2005, our equity investment in Agriliance was \$177.9 million. We recognize earnings from Agriliance using the equity method of accounting, which results in us including our ownership percentage of Agriliance's net earnings as equity income from investments.

## **Country Operations**

### ***Overview***

Our country operations purchases a variety of grains from our producer members and other third parties, and provides cooperative members and producers with access to a full range of products and services including farm supplies and programs for crop and livestock production. Country operations operates at 304 locations dispersed throughout Minnesota, North Dakota, South Dakota, Montana, Nebraska, Kansas, Colorado, Idaho, Washington and Oregon. Most of these locations purchase grain from farmers and sell agronomy products, energy products and feed to those same producers and others, although not all locations provide every product and service.

### ***Products and Services***

*Grain Purchasing.* We are one of the largest country elevator operators in North America based on revenues. Through a majority of our elevator locations, the country operations business purchases grain from member and non-member producers and other elevators and grain dealers. Most of the grain purchased is either sold through our grain marketing operations or used for local feed and processing operations. For the year ended August 31, 2005, country operations purchased approximately 345 million bushels of grain, primarily wheat (174 million bushels), corn (90 million bushels) and soybeans (40 million bushels). Of these bushels, 316 million were purchased from members and 237 million were sold through our grain marketing operations.

*Other Products.* Our country operations manufactures and sells other products, both directly and through ownership interests in other entities. These include seed; crop nutrients; energy products; animal feed ingredients, supplements and products; animal health products; crop protection products; and processed sunflowers. We sell agronomy products at 166 locations, feed products at 123 locations and energy products at 110 locations.

*Fin-Ag, Inc.* Through our wholly-owned subsidiary Fin-Ag, Inc., we provide seasonal cattle feeding and swine financing loans, facility financing loans and crop production loans to our members. Most of these loans were sold to ProPartners (an affiliate of CoBank) under a financing program in which we guarantee a portion of the loans. Our guarantee exposure on August 31, 2005, was approximately \$33.4 million. Financing under this program is expected to decrease as future financing is done through our recently formed 49% owned joint venture, Cofina Financial, LLC (described in greater detail under "Corporate and Other" below).

### ***Industry; Competition***

*Regulation.* Our country operations business is subject to laws and related regulations and rules designed to protect the environment that are administered by the Environmental Protection Agency, the Department of Transportation and similar government agencies. These laws, regulations and rules govern the discharge of materials to the environment, air and water; reporting storage of hazardous wastes; and the transportation,

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handling and disposition of wastes; and the labeling of pesticides and similar substances. Our country operations is also subject to laws and related regulations and rules administered by the United States Department of Agriculture, the Federal Food and Drug Administration, and other federal, state, local and foreign governmental agencies that govern the processing, packaging, storage, distribution, advertising, labeling, quality and safety of feed and grain products. Failure to comply with these laws, regulations and rules could subject us to administrative penalties, injunctive relief, civil remedies and possible recalls of products. We believe that we are in compliance with these laws, regulations and rules in all material respects and do not expect continued compliance to have a material effect on our capital expenditures, earnings or competitive position.

*Competition.* Competitors for the purchase of grain include other elevators and large grain marketing companies. Competitors for farm supply include a variety of cooperatives, privately held and large national companies. We compete primarily on the basis of price, services and patronage.

## **Grain Marketing**

### ***Overview***

We are the nation's largest cooperative marketer of grain and oilseed based on grain storage capacity and grain sales, handling about 1.2 billion bushels annually. During fiscal year 2005, we purchased approximately 64% of our total grain volumes from individual and cooperative association members and our country operations, with the balance purchased from third parties. We arrange for the transportation of the grains either directly to customers or to our owned or leased grain terminals and elevators awaiting delivery to domestic and foreign purchasers. We primarily conduct our grain marketing operations directly, but do conduct some of our business through two 50% owned joint ventures.

### ***Operations***

Our grain marketing operations purchases grain directly and indirectly from agricultural producers primarily in the midwestern and western United States. The purchased grain is typically contracted for sale for future delivery at a specified location, while we are responsible for handling the grain and arranging for its transportation to that location. The sale of grain is recorded after title to the commodity has transferred and final weights, grades and settlement price have been agreed upon. Amounts billed to the customer as part of a sales transaction include the costs for shipping and handling. Our ability to arrange efficient transportation, including loading capabilities onto unit trains, ocean-going vessels and barges, is a significant part of the services we offer to our customers. Rail, vessel, barge and truck transportation is carried out by third parties, often under long-term freight agreements with us. Grain intended for export is usually shipped by rail or barge to an export terminal, where it is loaded onto ocean-going vessels. Grain intended for domestic use is usually shipped by rail or truck to various locations throughout the country.

We own export terminals, river terminals, and elevators involved in the handling and transport of grain. Our river terminals at Savage and Winona, Minnesota, and Davenport, Iowa are used to load grains onto barges for shipment to both domestic and export customers via the Mississippi River system. Our export terminal at Superior, Wisconsin, provides access to the Great Lakes and St. Lawrence Seaway, and our export terminal at Myrtle Grove, Louisiana serves the Gulf market. In the Pacific Northwest, we conduct our grain marketing operations through United Harvest, LLC (a 50% joint venture with United Grain Corporation), and TEMCO, LLC (a 50% joint venture with Cargill, Incorporated). United Harvest, LLC, operates grain terminals in Vancouver and Kalama, Washington, and primarily exports wheat. TEMCO, LLC, operates an export terminal in Tacoma, Washington, and primarily exports corn and soybeans. These facilities serve the Pacific market, as well as domestic grain customers in the western United States. We also own two 110-car shuttle-receiving elevator facilities in Friona, Texas and Collins, Mississippi that serve large-scale feeder cattle, dairy and poultry producers in those regions. In 2003, we opened an office in Sao Paulo,

Brazil, for the procurement of soybeans for our grain marketing operations international customers.

Our grain marketing operations purchases most of its grain during the summer and fall harvest period. Because of our geographic location and the fact that we are further from our export facilities, the grain that

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we handle tends to be sold later than after the harvest period in other parts of the country. However, as many producers have significant on-farm storage capacity and in light of our own storage capacity, our grain marketing operations buys and ships grain throughout the year. Due to the amount of grain purchased and held in inventory, our grain marketing operations has significant working capital needs at various times of the year. The amount of borrowings for this purpose, and the interest rate charged on those borrowings, directly affect the profitability of our grain marketing operations.

### ***Products and Services***

The primary grains purchased by our grain marketing operations for the year ended August 31, 2005 were corn (415 million bushels), wheat (398 million bushels) and soybeans (296 million bushels). Of the total grains purchased by our grain marketing operations during the year ended August 31, 2005, 509 million bushels were purchased from our individual and cooperative association members, 237 million bushels were purchased from our country operations, and the remainder was purchased from third parties.

### ***Sales and Marketing; Customers***

Purchasers include domestic and foreign millers, maltsters, feeders, crushers and other processors. To a much lesser extent purchasers include intermediaries and distributors. Our grain marketing operations are not dependent on any one customer. Our grain marketing operations has supply relationships calling for delivery of grain at prevailing market prices.

### ***Industry; Competition***

*Regulation.* Our grain marketing operations are subject to laws and related regulations and rules designed to protect the environment that are administered by the Environmental Protection Agency, the Department of Transportation and similar government agencies. These laws, regulations and rules govern the discharge of materials to environment, air and water; reporting storage of hazardous wastes; and the transportation, handling and disposition of wastes. Our grain marketing operations are also subject to laws and related regulations and rules administered by the United States Department of Agriculture, the Federal Food and Drug Administration, and other federal, state, local and foreign governmental agencies that govern the processing, packaging, storage, distribution, advertising, labeling, quality and safety of food and grain products. Failure to comply with these laws, regulations and rules could subject us to administrative penalties, injunctive relief, civil remedies and possible recalls of products. We believe that we are in compliance with these laws, regulations and rules in all material respects and do not expect continued compliance to have a material effect on our capital expenditures, earnings or competitive position.

*Competition.* Our grain marketing operations compete for both the purchase and the sale of grain. Competition is intense and margins are low. Some competitors are integrated food producers, which may also be customers. A few major competitors have substantially greater financial resources than we have.

In the purchase of grain from producers, location of the delivery facility is a prime consideration, but producers are increasingly willing to truck grain longer distances for sale. Price is affected by the capabilities of the facility; for example, if it is cheaper to deliver to a customer by unit train than by truck, a facility with unit train capabilities provides a price advantage. We believe that our relationships with individual members serviced by local country operations locations and with our cooperative members give us a broad origination capability.

Our grain marketing operations competes for grain sales based on price, services and ability to provide the desired quantity and quality of grains. Location of facilities is a major factor in the ability to compete. Our grain marketing operations competes with numerous grain merchandisers, including major grain merchandising companies such as

Archer Daniels Midland (ADM), Cargill, Incorporated (Cargill), ConAgra, Bunge and Louis Dreyfus, each of which handle grain volumes of more than one billion bushels annually.

The results of our grain marketing operations may be adversely affected by relative levels of supply and demand, both domestic and international, commodity price levels (including grain prices reported on national



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markets) and transportation costs and conditions. Supply is affected by weather conditions, disease, insect damage, acreage planted and government regulations and policies. Demand may be affected by foreign governments and their programs, relationships of foreign countries with the United States, the affluence of foreign countries, acts of war, currency exchange fluctuations and substitution of commodities. Demand may also be affected by changes in eating habits, by population growth, and by increased or decreased per capita consumption of some products.

***Summary Operating Results***

Summary operating results and identifiable assets for our Ag Business segment for the fiscal years ended August 31, 2005, 2004 and 2003 are shown below (for each period below, the amounts have been reclassified to account for the change in our reportable segments described on page 13 under Business ):

|                                       | <b>2005</b>                   | <b>2004</b>  | <b>2003</b>  |
|---------------------------------------|-------------------------------|--------------|--------------|
|                                       | <b>(Dollars in thousands)</b> |              |              |
| Revenues:                             |                               |              |              |
| Net sales                             | \$ 5,556,923                  | \$ 6,219,917 | \$ 5,228,267 |
| Other revenues                        | 119,782                       | 92,662       | 85,256       |
|                                       | 5,676,705                     | 6,312,579    | 5,313,523    |
| Cost of goods sold                    | 5,545,373                     | 6,192,528    | 5,213,704    |
| Marketing, general and administrative | 85,570                        | 86,202       | 70,193       |
| Operating earnings                    | 45,762                        | 33,849       | 29,626       |
| Gain on sale of investments           | (11,358)                      |              |              |
| Gain on legal settlements             |                               | (692)        | (10,867)     |
| Interest                              | 20,535                        | 18,812       | 16,343       |
| Equity income from investments        | (55,473)                      | (47,488)     | (19,681)     |
| Minority interests                    | (41)                          | (24)         | (27)         |
| Income before income taxes            | \$ 92,099                     | \$ 63,241    | \$ 43,858    |
| Intersegment sales                    | \$ (9,640)                    | \$ (18,372)  | \$ (2,650)   |
| Total identifiable assets August 31   | \$ 1,604,571                  | \$ 1,590,337 | \$ 1,529,211 |

**PROCESSING*****Overview***

Our Processing business segment converts raw agricultural commodities into ingredients for finished food products or into finished consumer food products. We have focused on areas that allow us to utilize the products supplied by our member producers. These areas are oilseed processing, wheat milling and foods.

*Regulation.* Our Processing business segment's operations are subject to laws and related regulations and rules designed to protect the environment that are administered by the Environmental Protection Agency, the Department of Transportation and similar government agencies. These laws, regulations and rules govern the discharge of materials

to environment, air and water; reporting storage of hazardous wastes; and the transportation, handling and disposition of wastes. Our Processing business segment's operations are also subject to laws and related regulations and rules administered by the United States Department of Agriculture, the Federal Food and Drug Administration, and other federal, state, local and foreign governmental agencies that govern the processing, packaging, storage, distribution, advertising, labeling, quality and safety of food and grain products. Failure to comply with these laws, regulations and rules could subject us or our foods partners to administrative penalties, injunctive relief, civil remedies and possible recalls of products. We believe that we are in compliance with these laws, regulations and rules in all material respects and do not

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expect continued compliance to have a material effect on our capital expenditures, earnings or competitive position.

## **Oilseed Processing**

Our oilseed processing operations convert soybeans into soybean meal, soyflour, crude soyoil, refined soybean oil and associated by-products. These operations are conducted at a facility in Mankato, Minnesota that can crush approximately 39 million bushels of soybeans on an annual basis, producing approximately 940,000 short tons of soybean meal and 460 million pounds of crude soybean oil. The same facility is able to produce approximately 1 billion pounds of refined soybean oil annually. Another crushing facility in Fairmont, Minnesota has a crushing capacity and crude soyoil output similar to our Mankato facility. The facility in Fairmont became operational in the first quarter of our fiscal year 2004.

Our oilseed processing operations produce three primary products: refined oils, soybean meal and soyflour. Refined oils are used in processed foods, such as margarine, shortening, salad dressings and baked goods and, to a lesser extent, for certain industrial uses such as plastics, inks and paints. Soybean meal has high protein content and is used for feeding livestock. Soyflour is used in the baking industry, as a milk replacement in animal feed and in industrial applications.

Our soy processing facilities are located in areas with a strong production base of soybeans and end-user market for the meal and soyflour. We purchase virtually all of our soybeans from members. Our oilseed crushing operations currently produce approximately 85% of the crude oil that we refine, and purchase the balance from outside suppliers.

Our customers for refined oil are principally large food product companies located throughout the United States. However, over 50% of our customers are located in the Midwest due to relatively lower freight costs and slightly higher profitability potential. Our largest customer for refined oil products is Ventura Foods, LLC (Ventura Foods), in which we hold a 50% ownership interest and with which we have a long-term supply agreement to supply minimum quantities of edible soybean oils as long as we maintain a minimum 25.5% ownership interest and our price is comparative with other suppliers of the product. Our sales to Ventura Foods were \$94.6 million in fiscal year 2005. We also sell soymeal to over 600 customers, primarily feed lots and feed mills in southern Minnesota. Commodity Specialists Company accounts for 20% of soymeal sold and Land O Lakes/Purina Feed, LLC accounts for 15% of soymeal sold. We sell soyflour to customers in the baking industry both domestically and for export.

The refined soybean products industry is highly competitive. Major industry competitors include ADM, Cargill, Ag Processing Inc., and Bunge. These and other competitors have acquired other processors and have expanded existing plants, or have constructed new plants, both domestically and internationally. Price, transportation costs, services and product quality drive competition. We estimate that we have a market share of approximately 4% to 5% of the domestic refined soybean oil market and approximately 4% of the domestic soybean crushing capacity.

Soybeans are a commodity and their price can fluctuate significantly depending on production levels, demand for the products, and other supply factors.

## **Wheat Milling**

In January 2002, we formed a joint venture with Cargill named Horizon Milling, LLC (Horizon Milling), in which we hold an ownership interest of 24%, with Cargill owning the remaining 76%. Horizon Milling is the largest U.S. wheat miller based on output volume. We own five mills that we lease to Horizon Milling. Sales and purchases of wheat and durum by us to Horizon Milling during our fiscal year 2005 were \$206.2 million and \$2.9 million, respectively. Horizon Milling's advance payments on grain to us were \$7.1 million on August 31, 2005, and are included in Customer Advance Payments on our Consolidated Balance Sheet. We account for Horizon Milling using the equity

method of accounting. At August 31, 2005, our equity investment value of assets leased to Horizon Milling was \$87.9 million.

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**Foods**

Our primary focus in the foods area is Ventura Foods, LLC (Ventura Foods), which produces and distributes vegetable oil-based products such as margarine, salad dressing and other food products, and which is 50% owned by us.

Ventura Foods manufactures, packages, distributes and markets bulk margarine, salad dressings, mayonnaise, salad oils, syrups, soup bases and sauces, many of which utilize soybean oil as a primary ingredient. Approximately 40% of Ventura Foods' volume, based on sales revenues, comes from products for which Ventura Foods owns the brand, and the remainder comes from products that it produces for third parties. A variety of Ventura Foods' product formulations and processes are proprietary to it or its customers. Ventura Foods is the largest manufacturer of margarine in the U.S. and is a major producer of many other products.

Ventura Foods has 14 manufacturing and distribution locations across the United States. It sources its raw materials, which consist primarily of soybean oil, canola oil, cottonseed oil, peanut oil and various other ingredients and supplies, from various national suppliers, including our oilseed processing operations. It sells the products it manufactures to third parties as a contract manufacturer, as well as directly to retailers, food distribution companies and large institutional food service companies. Ventura Foods sales are approximately 60% in foodservice and the remainder split between retail and industrial customers who use edible oil products as ingredients in foods they manufacture for resale. During Ventura Foods' 2005 fiscal year, Sysco accounted for 27% of its net sales. During our fourth quarter of fiscal year 2005, Ventura Foods purchased two Dean Foods businesses: Marie's dressings and Dean's dips. The transaction included a license agreement for Ventura Foods to use the Dean's trademark on dips.

Ventura Foods competes with a variety of large companies in the food manufacturing industry. Some of its major competitors are ADM, Cargill, Bunge, Unilever, ConAgra, ACH, Smuckers, Kraft and CF Sauer.

Ventura Foods was created in 1996 and at that time was owned 40% by us and 60% by Wilsey Foods, Inc., a majority owned subsidiary of Mitsui & Co., Ltd. In March 2000, we purchased an additional 10% interest from Wilsey Foods, Inc. bringing our total equity investment in Ventura Foods to 50%. We account for the Ventura Foods investment under the equity method of accounting. At August 31, 2005, our equity investment in Ventura Foods was \$117.6 million.

**Table of Contents*****Summary Operating Results***

Summary operating results and identifiable assets for our Processing business segment for the fiscal years ended August 31, 2005, 2004 and 2003 are shown below (for each period below, the amounts have been reclassified to account for the change in our reportable segments described on page 13 under "Business"):

|                                       | <b>2005</b>                   | <b>2004</b> | <b>2003</b> |
|---------------------------------------|-------------------------------|-------------|-------------|
|                                       | <b>(Dollars in thousands)</b> |             |             |
| Revenues:                             |                               |             |             |
| Net sales*                            | \$ 610,006                    | \$ 731,311  | \$ 417,863  |
| Other revenues                        | 1,522                         | 2,698       | 2,306       |
|                                       | 611,528                       | 734,009     | 420,169     |
| Cost of goods sold                    | 604,418                       | 703,344     | 407,823     |
| Marketing, general and administrative | 18,292                        | 19,166      | 15,256      |
| Operating (losses) earnings           | (11,182)                      | 11,499      | (2,910)     |
| Gain on sale of investments           | (457)                         |             |             |
| Interest                              | 12,287                        | 12,399      | 10,427      |
| Equity income from investments        | (36,202)                      | (29,966)    | (26,056)    |
| Income before income taxes            | \$ 13,190                     | \$ 29,066   | \$ 12,719   |
| Intersegment sales                    | \$ (502)                      | \$ (1,363)  | \$ (698)    |
| Total identifiable assets August 31   | \$ 420,373                    | \$ 415,761  | \$ 440,122  |

\*The 2004 net sales increase from 2003 is primarily due to the additional crushing capacity of our Fairmont, Minnesota facility which began operation in our first quarter of fiscal year 2004.

**PRICE RISK AND HEDGING**

When we enter into a commodity purchase commitment we incur risks of carrying inventory, including risks related to price changes and performance (including delivery, quality, quantity and shipment period). We are exposed to risk of loss in the market value of positions held, consisting of inventory and purchase contracts at a fixed or partially fixed price in the event market prices decrease. We are also exposed to risk of loss on our fixed price or partially fixed price sales contracts in the event market prices increase.

To reduce the price change risks associated with holding fixed price commitments, we generally take opposite and offsetting positions by entering into commodity futures contracts (either a straight futures contract or an options futures contract) on regulated commodity futures exchanges for grain, and regulated mercantile exchanges for refined products and crude oil. The crude oil and most of the grain and oilseed volume we handle can be hedged. Some grains cannot be hedged because there are no futures for certain commodities. For those commodities, risk is managed through the use of forward sales and various pricing arrangements and to some extent cross-commodity futures hedging. While hedging activities reduce the risk of loss from changing market values of inventory, such activities also limit the gain potential which otherwise could result from changes in market prices of inventory. Our policy is to

generally maintain hedged positions in grain. Our profitability from operations is primarily derived from margins on products sold and grain merchandised, not from hedging transactions. Hedging arrangements do not protect against nonperformance by counterparties to contracts, and therefore, contract values are reviewed and adjusted to reflect potential non-performance.

When a futures contract is entered into, an initial margin deposit must be sent to the applicable exchange or broker. The amount of the deposit is set by the exchange and varies by commodity. If the market price of a short futures contract increases, then an additional maintenance margin deposit would be required. Similarly, if the price of a long futures contract decreases, a maintenance margin deposit would be required and sent to the applicable exchange. Subsequent price changes could require additional maintenance margins or could result in the return of maintenance margins.

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At any one time, inventory and purchase contracts for delivery to us may be substantial. We have risk management policies and procedures that include net position limits. These limits are defined for each commodity and include both trader and management limits. This policy, and computerized procedures in grain marketing operations, requires a review by operations management when any trader is outside of position limits and also a review by our senior management if operating areas are outside of position limits. A similar process is used in our energy operations. The position limits are reviewed at least annually with our management. We monitor current market conditions and may expand or reduce our risk management policies or procedures in response to changes in those conditions. In addition, all purchase and sales contracts are subject to credit approvals and appropriate terms and conditions.

**EMPLOYEES**

At August 31, 2005, we had approximately 6,370 full, part-time and seasonal employees, which included approximately 590 employees of NCRA. Of that total, approximately 1,930 were employed in our Energy segment, 3,400 in the country operations business (including approximately 1,140 seasonal and temporary employees), 450 in our grain marketing operations, 240 in our Processing segment and 350 in Corporate and Other. In addition to those employed directly by us, many employees work for joint ventures in which we have a 50% or less ownership interest, and are not included in these counts. A portion of our Ag Business and Processing segments are employed in this manner.

Employees in certain areas are represented by collective bargaining agreements. Refinery and pipeline workers in Laurel, Montana (186 employees), are represented by agreements with two unions (United Steel Workers of America (USWA) and Oil Basin Pipeliners Union (OBP)), for which agreements are in place through 2006 in regards to wages and benefits. The contracts covering the NCRA McPherson, Kansas refinery (267 employees in the USWA union) are also in place through 2006. There are approximately 166 employees in transportation and lubricant plant operations that are covered by other collective bargaining agreements that expire at various times. Production workers in our grain marketing operations (987 employees) are represented by agreements with three unions, which expire at various times in 2008, 2009 and 2010. Certain production workers in our oilseed processing operations are subject to collective bargaining agreements with the Bakery, Confectionary, Tobacco Worker and Grain Millers (BTWGM) (108 employees) and the Pipefitters Union (2 employees) for which agreements are in place through 2006. Finally, employees in our country operations are represented by collective bargaining agreements with two unions; the BTWGM (21 employees), with contracts expiring in December 2005 and June 2006, and the United Food and Commercial Workers (14 employees), with an expired contract that is currently being negotiated with expectations of a positive outcome.

**LEGAL PROCEEDINGS**

We are involved as a defendant in various lawsuits, claims and disputes, which are in the normal course of our business. The resolution of any such matters may affect consolidated net income for any fiscal period; however, our management believes any resulting liabilities, individually or in the aggregate, will not have a material effect on our consolidated financial position, results of operations or cash flows during any fiscal year.

In October 2003, we and NCRA reached agreements with the Environmental Protection Agency (EPA) and the State of Montana's Department of Environmental Quality and the State of Kansas Department of Health and Environment, regarding the terms of settlements with respect to reducing air emissions at our Laurel, Montana and NCRA's McPherson, Kansas refineries. These settlements are part of a series of similar settlements that the EPA has negotiated with major refiners under the EPA's Petroleum Refinery Initiative. The settlements, which resulted from nearly three years of discussions, take the form of consent decrees filed with the U.S. District Court for the District of Montana (Billings Division) and the U.S. District Court for the District of Kansas. Each consent decree details specific capital improvements, supplemental environmental projects and operational changes that we and NCRA have agreed to



implement at the relevant refinery over the next several years. The consent decrees also require us and NCRA to pay approximately \$0.5 million in

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aggregate civil cash penalties. We anticipate that the aggregate capital expenditures for us and NCRA related to these settlements will range from approximately \$20.0 million to \$25.0 million over the next six years. We do not believe that the settlements will have a material adverse affect on us or NCRA.

**PROPERTIES**

We own or lease energy, grain handling and processing, and agronomy related facilities throughout the United States. Below is a summary of these locations.

**Energy**

Facilities in our Energy business segment include the following, all of which are owned except where indicated as leased:

|   |  |
|---|--|
| Refinery  | Laurel, Montana  |
| Propane terminal                                  | Glenwood, Minnesota  |
| Transportation terminals/ repair facilities       | 12 locations in Iowa, Kansas, Minnesota, Montana, North Dakota, South Dakota, Texas, Washington and Wisconsin, 3 of which are leased |
| Petroleum & asphalt terminals/ storage facilities | 9 locations in Montana, North Dakota and Wisconsin   |
| Pump stations                                     | 11 locations in Montana and North Dakota   |
| Pipelines:  |  |
| Cenex Pipeline, LLC                               | Laurel, Montana to Fargo, North Dakota   |
| Front Range Pipeline, LLC                         | Canadian border to Laurel, Montana   |
| Convenience stores/ gas stations                  | 41 locations in Iowa, Minnesota, Montana, North Dakota, South Dakota and Wyoming, 11 of which are leased                             |
| Lubricant plants/ warehouses                      | 3 locations in Minnesota, Ohio and Texas, 1 of which is leased   |

We have a 74.5% interest in NCRA, which owns and operates the following facilities:

|                              |  |
|------------------------------|--|
| Refinery                     | McPherson, Kansas                                      |
| Petroleum terminals/ storage | 2 locations in Iowa and Kansas                         |
| Pipeline                     | McPherson, Kansas to Council Bluffs, Iowa              |
| Jayhawk Pipeline, LLC        | Throughout Kansas, with branches in Oklahoma and Texas |
| Jayhawk stations             | 40 locations located in Kansas and Oklahoma            |

**Ag Business**

Within our Ag Business business segment, we own or lease the following facilities:

***Country Operations***

In our country operations, we own 304 agri-operations locations (of which some of the facilities are on leased land), 7 feed manufacturing facilities and 3 sunflower plants located in Minnesota, North Dakota, South Dakota, Montana,

Nebraska, Kansas, Colorado, Idaho, Washington and Oregon.

***Grain Marketing***

We use grain terminals in our grain marketing operations at the following locations:

Collins, Mississippi (owned)  
Davenport, Iowa (2 owned)

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Friona, Texas (owned)  
Kalama, Washington (leased)  
Minneapolis, Minnesota (owned, idle)  
Myrtle Grove, Louisiana (owned)  
Savage, Minnesota (owned)  
Spokane, Washington (owned)  
Superior, Wisconsin (owned)  
Winona, Minnesota (1 owned, 1 leased)

**Processing**

Within our Processing business segment, we own and lease the following facilities:

***Oilseed Processing***

We own a campus in Mankato, Minnesota, comprised of a soybean crushing plant, an oilseed refinery, a soyflour plant, a quality control laboratory and an administration office, and a crushing plant in Fairmont, Minnesota.

***Wheat Milling***

We own five flour milling facilities at the following locations, all of which are leased to Horizon Milling:

Rush City, Minnesota  
Kenosha, Wisconsin  
Houston, Texas  
Mount Pocono, Pennsylvania  
Fairmount, North Dakota

**Corporate Headquarters**

We are headquartered in Inver Grove Heights, Minnesota. We own a 33-acre campus consisting of one main building with approximately 320,000 square feet of office space and two smaller buildings with approximately 13,400 and 9,000 square feet of space.

Our internet address is [www.chsinc.com](http://www.chsinc.com).

**MEMBERSHIP IN CHS AND AUTHORIZED CAPITAL**

**Introduction**

We are an agricultural membership cooperative organized under Minnesota cooperative law to do business with member and non-member patrons. Our patrons, not us, are subject to income taxes on income from patronage sources. We are subject to income taxes on non-patronage-sourced income. See Tax Treatment below.

**Distribution of Net Income; Patronage Dividends**

We are required by our organizational documents annually to distribute net earnings derived from patronage business with members, after payment of dividends on equity capital, to members on the basis of patronage, except that our Board of Directors may elect to retain and add to our unallocated capital reserve an amount not to exceed 10% of the

distributable net income from patronage business. Net income from non-patronage business may be distributed to members or added to the unallocated capital reserve, in whatever proportions our Board of Directors deems appropriate.

These distributions, referred to as patronage dividends, may be distributed in cash, patrons equities, revolving fund certificates, our securities, securities of others, or any combination designated by our Board of

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Directors. Since 1998, our Board of Directors has distributed patronage dividends in the form of 30% cash and 70% patrons equities (see Patrons Equities below). Our Board of Directors may change the mix in the form of the patronage dividend in the future. In making distributions, our Board of Directors may use any method of allocation that, in its judgment, is reasonable and equitable. Patronage dividends distributed during the years ended August 31, 2005, 2004 and 2003 were \$171.3 million (\$51.6 million in cash), \$95.2 million (\$28.7 million in cash) and \$88.3 million (\$26.5 million in cash), respectively.

## **Patrons Equities**

Patrons equities are in the form of a book entry and represent a right to receive cash or other property when we redeem them. Patrons equities form part of our capital, do not bear interest, and are not subject to redemption upon request of a member. Patrons equities are redeemable only at the discretion of our Board of Directors and in accordance with the terms of the redemption policy adopted by our Board of Directors, which may be modified at any time without member consent. A new policy was adopted effective September 1, 2004, whereby redemptions of capital equity certificates approved by our Board of Directors are divided into two pools, one for non-individuals (primarily member cooperatives) who may participate in an annual pro-rata program for equities older than 10 years, and another for individual members who are eligible for equity redemptions at age 72 or upon death. The amount that each non-individual member receives under the pro-rata program in any year will be determined by multiplying the dollars available for pro-rata redemptions that year as determined by our Board of Directors, by a fraction, the numerator of which is the amount of patronage certificates older than 10 years held by that member, and the denominator, of which is the sum of the patronage certificates older than 10 years held by all eligible non-individual members.

Cash redemptions of patrons and other equities during the years ended August 31, 2005, 2004 and 2003 were \$23.7 million, \$10.3 million and \$31.1 million, respectively. An additional \$20.0 million and \$13.0 million of equities were redeemed by issuance of shares of our 8% Cumulative Redeemable Preferred Stock during the years ended August 31, 2005 and 2004, respectively.

## **Governance**

We are managed by a Board of Directors of not less than 17 persons elected by the members at our annual meeting. Terms of directors are staggered so that no more than seven directors are elected in any year, and after our 2006 elections, the maximum number of directors elected in any year will be six. The Board of Directors is currently comprised of 17 directors. Our articles of incorporation and bylaws may be amended only upon approval of a majority of the votes cast at an annual or special meeting of our members, except for the higher vote described under Certain Antitakeover Measures below.

## **Membership**

Membership in CHS is restricted to certain producers of agricultural products and to associations of producers of agricultural products that are organized and operating so as to adhere to the provisions of the Agricultural Marketing Act and the Capper-Volstead Act, as amended. Our Board of Directors may establish other qualifications for membership, as it may from time to time deem advisable.

As a membership cooperative, we do not have common stock. We may issue equity or debt securities, on a patronage basis or otherwise, to our members. We have two classes of outstanding membership. Individual members are individuals actually engaged in the production of agricultural products. Cooperative associations are associations of agricultural producers and may be either cooperatives or other associations organized and operated under the provisions of the Agricultural Marketing Act and the Capper-Volstead Act.

**Voting Rights**

Voting rights arise by virtue of membership in CHS, not because of ownership of any equity or debt security. Members that are cooperative associations are entitled to vote based upon a formula that takes into account the equity held by the cooperative in CHS and the average amount of business done with us over the previous three years.

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Members who are individuals are entitled to one vote each. Individual members may exercise their voting power directly or through a patrons' association associated with a grain elevator, feed mill, seed plant or any other of our facilities (with certain historical exceptions) recognized by our Board of Directors. The number of votes of patrons' associations is determined under the same formula as cooperative association members.

Most matters submitted to a vote of the members require the approval of a majority of the votes cast at a meeting of the members, although certain actions require a greater vote. See "Certain Antitakeover Measures" below.

## **Debt and Equity Instruments**

We may issue debt and equity instruments to our current members and patrons, on a patronage basis or otherwise, and to persons who are neither members nor patrons. Capital Equity Certificates issued by us are subject to a first lien in favor of us for all indebtedness of the holder to us. As of August 31, 2005, our outstanding capital included patrons' equities (consisting of capital equity certificates and non-patronage earnings certificates), 8% Cumulative Redeemable Preferred Stock and certain capital reserves.

## **Distribution of Assets upon Dissolution; Merger and Consolidation**

In the event of our dissolution, liquidation or winding up, whether voluntary or involuntary, all of our debts and liabilities would be paid first according to their respective priorities. After such payment, the holders of the preferred stock would then be entitled to receive out of available assets up to \$25.00 per share plus all dividends accumulated and unpaid on that share, whether or not declared, to and including the date of distribution. This distribution to the holders of the preferred stock would be made before any payment is made or assets distributed to the holders of any security that ranks junior to the preferred stock but after the payment of the liquidation preference of any of securities that rank senior to the preferred stock. After such distribution to the holders of equity capital, any excess would be paid to patrons on the basis of their past patronage. Our bylaws provide for the allocation among the members and nonmember patrons of the consideration received in any merger or consolidation to which we are a party.

## **Certain Antitakeover Measures**

Our governing documents may be amended upon the approval of a majority of the votes cast at an annual or special meeting. However, if our Board of Directors, in its sole discretion, declares that a proposed amendment to our governing documents involves or is related to a hostile takeover, the amendment must be adopted by 80% of the total voting power of the members.

The approval of not less than two-thirds of the votes cast at a meeting is required to approve a change of control transaction which would include a merger, consolidation, liquidation, dissolution, or sale of all or substantially all of our assets. If our Board of Directors determines that a proposed change of control transaction involves a hostile takeover, the 80% approval requirement applies. The term "hostile takeover" is not further defined in the Minnesota cooperative law or our governing documents.

## **Tax Treatment**

Subchapter T of the Internal Revenue Code sets forth rules for the tax treatment of cooperatives and applies to both cooperatives exempt from taxation under Section 521 of the Internal Revenue Code and to nonexempt corporations operating on a cooperative basis. We are a nonexempt cooperative.

As a cooperative, we are not taxed on qualified patronage allocated to our members either in the form of equities or cash. Consequently, those amounts are taxed only at the patron level. However, the amounts of any allocated but



undistributed patronage earnings (called non-qualified unit retains) are taxable to us when allocated. Upon redemption of any non-qualified unit retains, the amount is deductible to us and taxable to the member.

Income derived by us from non-patronage sources is not entitled to the single tax benefit of Subchapter T and is taxed to us at corporate income tax rates.

NCRA is not consolidated for tax purposes.

**Table of Contents****SELECTED CONSOLIDATED FINANCIAL DATA**

The selected consolidated financial data below has been derived from our consolidated financial statements for the periods indicated below. The selected consolidated financial information for August 31, 2005, 2004 and 2003 and for the three months ended November 30, 2005 and 2004 should be read in conjunction with our consolidated financial statements and notes thereto included elsewhere in this filing. In the opinion of our management, the unaudited historical financial data were prepared on the same basis as the audited historical financial data and include all adjustments, consisting of only normal recurring adjustments, necessary for a fair statement of this information. Results of operations for the three-month periods are not necessarily indicative of results of operations that may be expected for the full fiscal year.

**Summary Consolidated Financial Data**

|   | <b>Three Months Ended</b>     |                    | <b>Years Ended August 31,</b> |               |              |              |              |
|---|-------------------------------|--------------------|-------------------------------|---------------|--------------|--------------|--------------|
|   | <b>2005</b>                   | <b>2004</b>        | <b>2005</b>                   | <b>2004</b>   | <b>2003</b>  | <b>2002</b>  | <b>2001</b>  |
|   | <b>(unaudited)</b>            | <b>(unaudited)</b> |                               |               |              |              |              |
|   | <b>(Dollars in thousands)</b> |                    |                               |               |              |              |              |
| <b>Revenues:</b>                                      |                               |                    |                               |               |              |              |              |
| Net sales   | \$ 3,413,018                  | \$ 2,919,891       | \$ 11,769,093                 | \$ 10,838,542 | \$ 9,196,666 | \$ 7,086,470 | \$ 7,407,883 |
| Other revenues  | 45,123                        | 44,517             | 171,963                       | 141,165       | 122,473      | 107,351      | 117,378      |
|   | 3,458,141                     | 2,964,408          | 11,941,056                    | 10,979,707    | 9,319,139    | 7,193,821    | 7,525,261    |
| Cost of goods sold                                    | 3,200,633                     | 2,855,672          | 11,458,432                    | 10,539,198    | 8,994,696    | 6,885,450    | 7,136,013    |
| Marketing, general and administrative                 | 48,302                        | 44,627             | 191,246                       | 195,639       | 169,298      | 165,359      | 168,161      |
| Operating earnings                                    | 209,206                       | 64,109             | 291,378                       | 244,870       | 155,145      | 143,012      | 221,087      |
| Gain on sale of investments                           |                               |                    | (13,013)                      | (14,666)      |              |              |              |
| Gain on legal settlements                             |                               |                    |                               | (692)         | (10,867)     | (2,970)      |              |
| Interest  | 11,718                        | 10,742             | 55,137                        | 48,717        | 46,257       | 40,852       | 59,237       |
| Equity income from investments                        | (9,177)                       | (16,683)           | (95,742)                      | (79,022)      | (47,299)     | (58,133)     | (28,494)     |
| Loss on impairment of investment                      |                               | 35,000             |                               |               |              |              |              |
| Minority interests                                    | 32,161                        | 8,189              | 47,736                        | 33,830        | 21,950       | 15,390       | 35,098       |
| Income from continuing operations before income taxes | 174,504                       | 26,861             | 297,260                       | 256,703       | 145,104      | 147,873      | 155,246      |
| Income taxes  | 20,478                        | 6,520              | 30,434                        | 29,462        | 16,031       | 19,881       | (24,708)     |

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|  |            |            |            |            |            |            |            |
|--|------------|------------|------------|------------|------------|------------|------------|
| Income from continuing operations                    | 154,026    | 20,341     | 266,826    | 227,241    | 129,073    | 127,992    | 179,954    |
| (Gain) loss on discontinued operations, net of taxes | (208)      | 2,345      | 16,810     | 5,909      | 5,232      | 1,854      | 1,400      |
| Net income   | \$ 154,234 | \$ 17,996  | \$ 250,016 | \$ 221,332 | \$ 123,841 | \$ 126,138 | \$ 178,554 |
| Balance Sheet Data:                                  |            |            |            |            |            |            |            |
| Working capital                                      | \$ 784,241 | \$ 616,916 | \$ 758,703 | \$ 493,440 | \$ 458,738 | \$ 249,115 | \$ 305,280 |
| Net property, plant and equipment                    | 1,395,180  | 1,283,033  | 1,359,535  | 1,249,655  | 1,122,982  | 1,057,421  | 1,023,872  |
| Total assets   | 4,669,397  | 4,176,898  | 4,726,937  | 4,031,292  | 3,807,968  | 3,481,727  | 3,057,319  |
| Long-term debt, including current maturities         | 766,298    | 802,468    | 773,074    | 683,818    | 663,173    | 572,124    | 559,997    |
| Total equities                                       | 1,836,450  | 1,624,193  | 1,757,897  | 1,628,086  | 1,481,711  | 1,289,638  | 1,261,153  |

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The selected financial information below has been derived from our three business segments, and Corporate and Other, for the fiscal years ended August 31, 2005, 2004 and 2003 and for the three months ended November 30, 2005 and 2004 (for each period below, the amounts have been reclassified to account for the change in our reportable segments described on page 13 under Business ). The intercompany sales between segments were \$180.8 million, \$140.9 million and \$97.6 million for the fiscal years ended August 31, 2005, 2004 and 2003, respectively. The intercompany sales between segments were \$58.0 and \$45.4 million for the three months ended November 30, 2005 and 2004, respectively.

**Summary Financial Data By Business Segment**

|  | <b>Three Months Ended<br/>November 30,</b> |              | <b>Years Ended August 31,</b> |              |              |
|--|--|--------------|-------------------------------|--------------|--------------|
|  | <b>2005</b>                                | <b>2004</b>  | <b>Energy<br/>2005</b>        | <b>2004</b>  | <b>2003</b>  |
| Revenues:  |  |              |                               |              |              |
| Net sales  | \$ 1,858,251                               | \$ 1,417,165 | \$ 5,782,948                  | \$ 4,028,248 | \$ 3,648,093 |
| Other revenues   | 4,582                                      | 2,689        | 10,085                        | 9,193        | 5,655        |
|  | 1,862,833                                  | 1,419,854    | 5,793,033                     | 4,037,441    | 3,653,748    |
| Cost of goods sold                                       | 1,665,968                                  | 1,356,376    | 5,489,425                     | 3,784,260    | 3,470,726    |
| Marketing, general and<br>administrative                 | 15,858                                     | 13,978       | 62,077                        | 66,493       | 63,740       |
| Operating earnings                                       | 181,007                                    | 49,500       | 241,531                       | 186,688      | 119,282      |
| Gain on sale of investments                              |  |              | (862)                         | (14,666)     |              |
| Interest   | 3,767                                      | 3,172        | 13,947                        | 13,819       | 16,401       |
| Equity income from investments                           | (838)                                      | (729)        | (3,478)                       | (1,399)      | (1,353)      |
| Minority interests                                       | 32,127                                     | 7,945        | 46,741                        | 32,507       | 20,782       |
| Income from continuing operations<br>before income taxes | \$ 145,951                                 | \$ 39,112    | \$ 185,183                    | \$ 156,427   | \$ 83,452    |
| Intersegment sales                                       | \$ (55,563)                                | \$ (45,067)  | \$ (170,642)                  | \$ (121,199) | \$ (94,209)  |
| Total identifiable assets at end of<br>period            | \$ 2,105,351                               | \$ 1,638,657 | \$ 2,238,614                  | \$ 1,591,254 | \$ 1,449,652 |

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|  | <b>Three Months Ended<br/>November 30,</b> |              | <b>Years Ended August 31,</b> |              |              |
|--|--|--------------|-------------------------------|--------------|--------------|
|  | <b>2005</b>                                | <b>2004</b>  | <b>Ag Business</b>            |              |              |
|  |  |              | <b>2005</b>                   | <b>2004</b>  | <b>2003</b>  |
| Revenues:  |  |              |                               |              |              |
| Net sales  | \$ 1,460,715                               | \$ 1,405,753 | \$ 5,556,923                  | \$ 6,219,917 | \$ 5,228,267 |
| Other revenues   | 30,547                                     | 33,869       | 119,782                       | 92,662       | 85,256       |
|  | 1,491,262                                  | 1,439,622    | 5,676,705                     | 6,312,579    | 5,313,523    |
| Cost of goods sold   | 1,447,354                                  | 1,404,667    | 5,545,373                     | 6,192,528    | 5,213,704    |
| Marketing, general and administrative                        | 21,416                                     | 20,487       | 85,570                        | 86,202       | 70,193       |
| Operating earnings   | 22,492                                     | 14,468       | 45,762                        | 33,849       | 29,626       |
| Gain on sale of investments                                  |  |              | (11,358)                      |              |              |
| Gain on legal settlements                                    |  |              |                               | (692)        | (10,867)     |
| Interest   | 3,505                                      | 4,233        | 20,535                        | 18,812       | 16,343       |
| Equity loss (income) from investments                        | 2,261                                      | (3,985)      | (55,473)                      | (47,488)     | (19,681)     |
| Loss on impairment of investment                             |  | 35,000       |                               |              |              |
| Minority interests   | 34   | (2)          | (41)                          | (24)         | (27)         |
| Income (loss) from continuing operations before income taxes | \$ 16,692                                  | \$ (20,778)  | \$ 92,099                     | \$ 63,241    | \$ 43,858    |
| Intersegment sales   | \$ (2,327)                                 | \$ (270)     | \$ (9,640)                    | \$ (18,372)  | \$ (2,650)   |
| Total identifiable assets at end of period                   | \$ 1,736,940                               | \$ 1,666,043 | \$ 1,604,571                  | \$ 1,590,337 | \$ 1,529,211 |

|                                       | <b>Three Months Ended<br/>November 30,</b> |             | <b>Years Ended August 31,</b> |             |             |
|---------------------------------------|--|-------------|-------------------------------|-------------|-------------|
|                                       | <b>2005</b>                                | <b>2004</b> | <b>Processing</b>             |             |             |
|                                       |  |             | <b>2005</b>                   | <b>2004</b> | <b>2003</b> |
| Revenues:                             |  |             |                               |             |             |
| Net sales                             | \$ 152,051                                 | \$ 142,376  | \$ 610,006                    | \$ 731,311  | \$ 417,863  |
| Other revenues                        | 927  | 912         | 1,522                         | 2,698       | 2,306       |
|                                       | 152,978                                    | 143,288     | 611,528                       | 734,009     | 420,169     |
| Cost of goods sold                    | 145,310                                    | 140,032     | 604,418                       | 703,344     | 407,823     |
| Marketing, general and administrative | 4,958                                      | 4,118       | 18,292                        | 19,166      | 15,256      |
| Operating earnings (losses)           | 2,710                                      | (862)       | (11,182)                      | 11,499      | (2,910)     |

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|  |            |            |            |            |            |
|--|------------|------------|------------|------------|------------|
| Gain on sale of investments                              |            |            | (457)      |            |            |
| Interest   | 2,423      | 3,032      | 12,287     | 12,399     | 10,427     |
| Equity income from investments                           | (9,591)    | (11,514)   | (36,202)   | (29,966)   | (26,056)   |
| Income from continuing operations<br>before income taxes | \$ 9,878   | \$ 7,620   | \$ 13,190  | \$ 29,066  | \$ 12,719  |
| Intersegment sales                                       | \$ (109)   | \$ (66)    | \$ (502)   | \$ (1,363) | \$ (698)   |
| Total identifiable assets at end of<br>period            | \$ 456,272 | \$ 395,361 | \$ 420,373 | \$ 415,761 | \$ 440,122 |

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|   | <b>Three Months Ended</b> |             | <b>Years Ended August 31,</b> |             |             |
|---|---------------------------|-------------|-------------------------------|-------------|-------------|
|   | <b>November 30,</b>       |             | <b>Corporate and Other</b>    |             |             |
|   | <b>2006</b>               | <b>2005</b> | <b>2005</b>                   | <b>2004</b> | <b>2003</b> |
| Revenues:   |                           |             |                               |             |             |
| Net sales   |                           |             |                               |             |             |
| Other revenues  | \$ 9,067                  | \$ 7,047    | \$ 40,574                     | \$ 36,612   | \$ 29,256   |
|   | 9,067                     | 7,047       | 40,574                        | 36,612      | 29,256      |
| Cost of goods sold                                    |                           |             |                               |             |             |
| Marketing, general and administrative                 | 6,070                     | 6,044       | 25,307                        | 23,778      | 20,109      |
| Operating earnings                                    | 2,997                     | 1,003       | 15,267                        | 12,834      | 9,147       |
| Gain on sale of investments                           |                           |             | (336)                         |             |             |
| Interest  | 2,023                     | 305         | 8,368                         | 3,687       | 3,086       |
| Equity income from investments                        | (1,009)                   | (455)       | (589)                         | (169)       | (209)       |
| Minority interests                                    |                           | 246         | 1,036                         | 1,347       | 1,195       |
| Income from continuing operations before income taxes | \$ 1,983                  | \$ 907      | \$ 6,788                      | \$ 7,969    | \$ 5,075    |
| Total identifiable assets at end of period            | \$ 370,834                | \$ 476,837  | \$ 463,379                    | \$ 433,940  | \$ 388,983  |

**Table of Contents****Supplementary Financial Information**

Supplementary financial information required by Item 302 of Regulation S-K for the three month period ended November 30, 2005 and each quarter during the years ended August 31, 2005 and 2004 is presented below.

|                                   | <b>November 30,<br/>2005</b> |           |  |  |
|-----------------------------------|------------------------------|-----------|--|--|
| Net sales                         | \$                           | 3,413,018 |  |  |
| Total revenues                    |                              | 3,458,141 |  |  |
| Gross profit                      |                              | 257,508   |  |  |
| Income from continuing operations |                              | 154,026   |  |  |
| Net income                        |                              | 154,234   |  |  |

  

|                                   | <b>November 30,<br/>2004</b> |           | <b>February<br/>28</b> |               | <b>2005</b>      |  |
|-----------------------------------|------------------------------|-----------|------------------------|---------------|------------------|--|
|                                   |                              |           |                        | <b>May 31</b> | <b>August 31</b> |  |
| Net sales                         | \$                           | 2,919,891 | \$ 2,392,442           | \$ 3,088,403  | \$ 3,368,357     |  |
| Total revenues                    |                              | 2,964,408 | 2,427,190              | 3,137,493     | 3,411,965        |  |
| Gross profit                      |                              | 108,736   | 88,758                 | 152,595       | 132,535          |  |
| Income from continuing operations |                              | 20,341    | 19,718                 | 109,861       | 116,906          |  |
| Net income                        |                              | 17,996    | 8,723                  | 106,946       | 116,351          |  |

  

|                                   | <b>November 30,<br/>2003</b> |           | <b>February<br/>28</b> |               | <b>2004</b>      |  |
|-----------------------------------|------------------------------|-----------|------------------------|---------------|------------------|--|
|                                   |                              |           |                        | <b>May 31</b> | <b>August 31</b> |  |
| Net sales                         | \$                           | 2,471,265 | \$ 2,637,821           | \$ 2,799,127  | \$ 2,930,329     |  |
| Total revenues                    |                              | 2,504,293 | 2,672,222              | 2,842,292     | 2,960,900        |  |
| Gross profit                      |                              | 103,529   | 56,966                 | 123,652       | 156,362          |  |
| Income from continuing operations |                              | 51,462    | 9,484                  | 83,123        | 83,172           |  |
| Net income                        |                              | 50,739    | 8,511                  | 81,389        | 80,693           |  |



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**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Overview**

We are a diversified company that provides grain, foods and energy resources to businesses and consumers. As a cooperative, we are owned by farmers, ranchers and their local cooperatives from the Great Lakes to the Pacific Northwest and from the Canadian border to Texas. We also have preferred stockholders that own shares of our 8% Cumulative Redeemable Preferred Stock.

We provide a full range of production agricultural inputs such as refined fuels, propane, farm supplies, animal nutrition and agronomy products, as well as services, which include hedging, financing and insurance services. We own and operate petroleum refineries and pipelines and market and distribute refined fuels and other energy products under the Cenex® brand through a network of member cooperatives and independent retailers. We purchase grains and oilseeds directly and indirectly from agricultural producers primarily in the midwestern and western United States. These grains and oilseeds are either sold to domestic and international customers, or further processed into a variety of food products.

On January 1, 2005, we realigned our business segments based on an assessment of how our businesses operate and the products and services they sell. As a result of this assessment, leadership changes were made, including the naming of a new executive vice president and chief operating officer, so that we now have three chief operating officers to lead our three business segments: Energy, Ag Business and Processing. Prior to the realignment, we operated five business segments: Agronomy, Energy, Country Operations and Services, Grain Marketing, and Processed Grains and Foods. Together, our three business segments create vertical integration to link producers with consumers. Our Energy segment produces and provides for the wholesale distribution of petroleum products and transports those products. Our Ag Business segment purchases and resells grains and oilseeds originated by our country operations, by our member cooperatives and by third parties, and also serves as wholesaler and retailer of crop inputs. Our Processing segment converts grains and oilseeds into value-added products.

Summary data for each of these segments for the three months ended November 30, 2005 and 2004 and the fiscal years ended August 31, 2005, 2004 and 2003 is shown on prior pages. Except as otherwise specified, references to years indicate the fiscal year ended August 31, 2005 or ended August 31 of the year referenced.

Corporate administrative expenses are allocated to all three business segments, and Corporate and Other, based on either direct usage for services that can be tracked, such as information technology and legal, and other factors or considerations relevant to the costs incurred.

Many of our business activities are highly seasonal and operating results will vary throughout the year. Overall, our income is generally lowest during the second fiscal quarter and highest during the third fiscal quarter. Our business segments are subject to varying seasonal fluctuations. For example, in our Ag Business segment, agronomy and country operations businesses experience higher volumes and income during the spring planting season and in the fall, which corresponds to harvest. Also in our Ag Business segment, our grain marketing operations are subject to fluctuations in volume and earnings based on producer harvests, world grain prices and demand. Our Energy segment generally experiences higher volumes and profitability in certain operating areas, such as refined products, in the summer and early fall when gasoline and diesel fuel usage is highest and is subject to global supply and demand forces. Other energy products, such as propane, may experience higher volumes and profitability during the winter heating and crop drying seasons.

Our revenue can be significantly affected by global market prices for commodities such as petroleum products, natural gas, grains, oilseeds and flour. Changes in market prices for commodities that we purchase without a corresponding change in the selling prices of those products can affect revenues and operating earnings. Commodity prices are affected by a wide range of factors beyond our control, including the weather, crop damage due to disease or insects, drought, the availability and adequacy of supply, government regulations and policies, world events, and general political and economic conditions.

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While our sales and operating results are derived from businesses and operations which are wholly-owned and majority-owned, a portion of business operations are conducted through companies in which we hold ownership interests of 50% or less and do not control the operations. We account for these investments primarily using the equity method of accounting, wherein we record our proportionate share of income or loss reported by the entity as equity income from investments, without consolidating the revenues and expenses of the entity in our Consolidated Statements of Operations. These investments principally include our 50% ownership in each of the following companies: Agriliance, LLC (Agriliance), TEMCO, LLC (TEMCO) and United Harvest, LLC (United Harvest) included in our Ag Business segment; Ventura Foods, LLC (Ventura Foods), our 24% ownership in Horizon Milling, LLC (Horizon Milling) and our 28% ownership in US BioEnergy Corporation (US BioEnergy) included in our Processing segment; and our 49% ownership in Cofina Financial, LLC (Cofina) included in Corporate and Other.

Agriliance is owned and governed by United Country Brands, LLC (50%) and Land O Lakes, Inc. (50%). United Country Brands, LLC, was initially owned and governed 50% by us and 50% by Farmland Industries, Inc. (Farmland), and was formed solely to hold a 50% interest in Agriliance. Initially, our indirect share of earnings (economic interest) in Agriliance was 25%, which was the same as our ownership or governance interest. In April 2003, we acquired an additional 13.1% economic interest in the wholesale crop protection business of Agriliance (the CPP Business), which constituted only a part of the Agriliance business operations, for a cash payment of \$34.3 million. After the transaction, the economic interests in Agriliance were owned 50% by Land O Lakes, 25% plus an additional 13.1% of the CPP Business by us and 25% less 13.1% of the CPP Business by Farmland. The ownership or governance interests in Agriliance did not change with the purchase of this additional economic interest. Agriliance's earnings were split among the members based upon the respective economic interests of each member. On April 30, 2004, we purchased all of Farmland's remaining interest in Agriliance for \$27.5 million in cash. We now own 50% of the economic and governance interests in Agriliance, held through our 100% ownership interest in United Country Brands, LLC, and continue to account for this investment using the equity method of accounting.

In May 2005, we sold the majority of our Mexican Foods business for proceeds of \$38.3 million resulting in a loss on disposition of \$6.2 million. During our first fiscal quarter ended November 30, 2005, we sold a facility in Newton, North Carolina for cash proceeds of \$4.8 million. Assets of \$0.3 million (primarily property, plant and equipment) are still held for sale at November 30, 2005, but no material gain or loss is expected upon disposition of the remaining assets. The operating results of the Mexican Foods business have been reclassified and reported as discontinued operations for all periods presented.

The consolidated financial statements include the accounts of CHS and all of our wholly-owned and majority-owned subsidiaries, including the National Cooperative Refinery Association (NCRA), which is in our Energy segment. All significant intercompany accounts and transactions have been eliminated.

**Results of Operations*****Comparison of the Three Months Ended November 30, 2005 and 2004***

*General.* We recorded income from continuing operations before income taxes of \$174.5 million during the three months ended November 30, 2005 compared to \$26.9 million for the three months ended November 30, 2004, an increase of \$147.6 million.

Our Energy segment generated income from continuing operations before income taxes of \$146.0 million for the three months ended November 30, 2005 compared with \$39.1 million for the three months ended November 30, 2004. This increase in earnings of \$106.9 million (273%) is primarily attributable to improved profitability of \$109.4 million on refined fuels, partially offset by decreased earnings of \$2.5 million in our other energy operations.

Our Ag Business segment generated income from continuing operations before income taxes of \$16.7 million for the three months ended November 30, 2005 compared to a loss of \$20.8 million for the three months ended November 30, 2004. This increase in earnings of \$37.5 million is primarily related to improved earnings of \$35.0 million included in our agronomy operations. During the first quarter of fiscal 2005, we evaluated the

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carrying value of our investment in CF Industries, Inc. (CF), a domestic fertilizer manufacturer in which we held a minority interest. Our carrying value at that time of \$153.0 million consisted primarily of non-cash patronage refunds received from CF over the years. Based upon indicative values from potential strategic buyers for the business and through other analyses, we determined at that time that the carrying value of our CF investment should be reduced by \$35.0 million, resulting in an impairment charge to our first quarter in fiscal 2005. The net effect to first fiscal quarter 2005 income after taxes was \$32.1 million.

In February 2005, after reviewing indicative values from strategic buyers, the board of directors of CF determined that a greater value could be derived for the business through an initial public offering of stock in the company. The initial public offering was completed in August 2005. Prior to the initial public offering, we held an ownership interest of approximately 20% in CF. Through the initial public offering, we sold approximately 81% of our ownership interest for cash proceeds of \$140.4 million. Our book basis in the portion of our ownership interest sold through the initial public offering, after the \$35.0 million impairment charge recognized in our first fiscal quarter results, was \$95.8 million. As a result, we recognized a pretax gain of \$44.6 million on the sale of that ownership interest during the fourth quarter of fiscal 2005. This gain, net of the impairment loss of \$35.0 million recognized during the first quarter of fiscal 2005, resulted in a \$9.6 million pretax gain recognized during fiscal 2005. The net effect to fiscal 2005 income, after taxes, was \$8.8 million.

Also included in our Ag Business segment are country operations and grain marketing operations, which recorded improved earnings of \$6.5 million and \$3.0 million, respectively, primarily from increases of grain margins, and country operations agronomy and energy margins. These improvements in earnings were partially offset by decreases in earnings of \$7.0 million from our other agronomy related joint ventures, mostly due to depressed earnings in Agriliance's southern retail operations and reduced wholesale crop protection products margins, which were partially offset by improved earnings in Agriliance's crop nutrient operations.

Our Processing segment generated income from continuing operations before income taxes of \$9.9 million for the three months ended November 30, 2005 compared to \$7.6 million for the three months ended November 30, 2004, an increase in earnings of \$2.3 million (30%). Our oilseed processing earnings improved \$3.9 million, primarily related to margins from increased soybean crushing volumes. Our share of earnings from Ventura Foods, our packaged foods joint venture, decreased \$1.6 million compared to the prior year and is primarily related to increased general, selling and interest expenses due to a recent acquisition. Our shares of earnings from our wheat milling joint ventures were relatively flat compared to the prior three-month period. Our US BioEnergy Corporation investment showed a slight gain for the period ended November 30, 2005, offset by allocated interest on that investment.

Corporate and Other generated income from continuing operations before income taxes of \$2.0 million for the three months ended November 30, 2005 compared to \$0.9 million for the three months ended November 30, 2004, an increase in earnings of \$1.1 million (119%) and reflects improved earnings in our business solutions operations.

*Net Income.* Consolidated net income for the three months ended November 30, 2005 was \$154.2 million compared to \$18.0 million for the three months ended November 30, 2004, which represents a \$136.2 million increase in earnings.

*Net Sales.* Consolidated net sales were \$3.4 billion for the three months ended November 30, 2005 compared to \$2.9 billion for the three months ended November 30, 2004, which represents a \$493.1 million (17%) increase.

Our Energy segment net sales, after elimination of intersegment sales, of \$1.8 billion increased \$430.6 million (31%) during the three months ended November 30, 2005 compared to the three months ended November 30, 2004. During the three months ended November 30, 2005 and 2004, our Energy segment recorded sales to our Ag Business segment of \$55.6 million and \$45.1 million, respectively. Intersegment sales are eliminated in deriving consolidated sales but

are included for segment reporting purposes. The net sales increase of \$430.6 million is comprised of an increase of \$465.6 million primarily related to price appreciation on refined fuels and propane products, partially offset by \$35.0 million due to decreased sales volume mainly

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of refined fuels and propane products. On a more product-specific basis, we own and operate two crude oil refineries where we produce approximately 60% of the refined fuels that we sell and we purchase the balance from other United States refiners and distributors. Refined fuels net sales increased \$381.7 million (39%), of which \$432.8 million was related to a net average selling price increase, partially offset by \$51.1 million related to decreased volumes. The sales price of refined fuels increased \$0.62 per gallon (44%) and volumes decreased 4% when comparing the three months ended November 30, 2005 with the same period a year ago. Higher crude oil costs and global supply and demand contributed to the increase in refined fuels selling prices. The reduced refined fuels volumes relate to a decrease in our unbranded gallons after the effects of Hurricane Katrina in early September 2005. Propane net sales increased by \$5.3 million (3%), of which \$37.8 million was related to a net average selling price increase, partially offset by \$32.5 million due to decreased volumes compared to the same three-month period in the previous year. Propane prices increased \$0.17 per gallon (18%) and sales volume decreased 13% in comparison to the same period of the prior year. Higher propane prices are reflective of the crude oil price increases during the three months ended November 30, 2005 compared to the same period in 2004. The reduced propane volume relates to a poor crop drying season due to drier crops coming off the fields during the 2005 harvest as compared to 2004.

Our Ag Business segment net sales, after elimination of intersegment sales, of \$1.5 billion increased \$52.9 million (4%) during the three months ended November 30, 2005 compared to the three months ended November 30, 2004. Grain net sales in our Ag Business segment totaled \$1,232.4 million and \$1,202.4 million during the three months ended November 30, 2005 and 2004, respectively. The net sales increase of \$30.0 million (2%) is primarily attributable to \$60.4 million related to a net increase in the average selling grain prices, partially offset by \$30.4 million related to decreased volumes during the three months ended November 30, 2005 compared to the same period last fiscal year. Commodity prices, in general, showed slight increases with the average market price of soybeans and spring wheat approximately \$0.36 and \$0.25 per bushel higher, respectively, than the prices on those same grains during the prior three-month period, while corn was down approximately \$0.04 per bushel, as compared to the three months ended November 30, 2004. Volumes decreased 2% during the three months ended November 30, 2005 compared with the same period of a year ago. The average sales price of all grain and oilseed commodities sold reflected an increase of \$0.20 per bushel (5%). Our Ag Business segment non-grain net sales of \$226.0 million increased by \$22.9 million (11%) during the three months ended November 30, 2005 compared to the same period in 2004, primarily the result of increased sales of energy, crop nutrient, seed and feed products, partially offset by decreased crop protection products and sunflower sales. The average selling price of energy products increased due to overall market conditions while volumes were fairly consistent to the three months ended November 30, 2004.

Our Processing segment net sales, after elimination of intersegment sales, of \$151.9 million increased \$9.6 million (7%) during the three months ended November 30, 2005 compared to the three months ended November 30, 2004. Sales in processing consist entirely of our oilseed products. The oilseed processing increase of \$14.9 million (26%) includes \$18.4 million due to a 35% increase in sales volumes, partially offset by \$3.5 million due to lower average sales price. Refined oilseed sales decreased \$5.3 million (6%), of which \$9.1 million was due to lower average sales price, partially offset by \$3.8 million due to 5% increase in sales volume. The average selling price of processed oilseed decreased \$10 per ton and the average selling price of refined oilseed products decreased \$0.04 per pound compared to the same three-month period of the previous year. The change in price is primarily related to overall global market conditions for soybean meal and oil.

*Other Revenues.* Other revenues of \$45.1 million increased \$0.6 million (1%) during the three months ended November 30, 2005 compared to the three months ended November 30, 2004. The majority of other revenues are generated within our Ag Business segment and Corporate and Other. Our Ag Business segment's country operations elevator and agri-service centers receives other revenues from activities related to production agriculture which include; grain storage, grain cleaning, fertilizer spreading, crop protection product spraying and other services of this nature, and our grain marketing operations receives other revenues at our export terminals from activities related to loading vessels. Other revenues within Corporate and Other increased \$2.0 million (29%), which includes increased

revenues from our commodity hedging and other services. Our Energy segment other revenues of \$4.6 million increased \$1.9 million. These increases were partially offset by our Ag Business segment other revenues which decreased \$3.3 million (10%), primarily



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related to reduced revenues from grain storage, drying and other services as compared to the same period ended in 2004.

*Cost of Goods Sold.* Cost of goods sold of \$3.2 billion increased \$345.0 million (12%) during the three months ended November 30, 2005 compared to the three months ended November 30, 2004.

Our Energy segment cost of goods sold, after elimination of intersegment costs, of \$1.6 billion increased \$299.1 million (23%) during the three months ended November 30, 2005 compared to the same period of the prior year, primarily due to increased average cost of refined fuels and propane products. On a more product-specific basis, the average cost of refined fuels increased by \$0.57 (41%) per gallon, partially offset by decreased volumes of 4% compared to the three months ended November 30, 2004. The average cost increase on refined fuels is reflective of higher input costs at our two crude oil refineries and higher average prices on the refined products that we purchased for resale compared to the three months ended November 30, 2004. The average per unit cost of crude oil purchased for the two refineries increased 26% compared to the three months ended November 30, 2004. We process approximately 55,000 barrels of crude oil per day at our Laurel, Montana refinery and 80,000 barrels of crude oil per day at NCRA's McPherson, Kansas refinery. The average cost of propane increased \$0.17 (18%) per gallon, partially offset by decreased volumes of 13% compared to the three months ended November 30, 2004. The average price of propane increased due to higher input costs and relates to global demand compared to the same period in the previous year.

Our Ag Business cost of goods sold, after elimination of intersegment costs, of \$1.4 billion increased \$40.6 million (3%) during the three months ended November 30, 2005 compared to the same period of the prior year. Grain cost of goods sold in our Ag Business segment totaled \$1,204.7 million and \$1,186.4 million during the three months ended November 30, 2005 and 2004, respectively. Grains and oilseeds procured through our Ag Business segment increased 2% compared to the three months ended November 30, 2004, primarily the result of a \$0.16 (4%) average cost per bushel increase, partially offset by a decrease in volumes of 2% compared to the prior year. During the three months ended November 30, 2005, commodity prices on soybeans, spring wheat and corn were relatively comparable to the prices that were prevalent during the three months ended November 30, 2004. Our Ag Business segment cost of goods sold, excluding the cost of grains procured through this segment, increased primarily due to increases in the average selling price of energy products due to overall market conditions, and volume increases due to timing the placement of agronomy and seed products as compared to the three months ended November 30, 2004.

Our Processing segment cost of goods sold, after elimination of intersegment costs, of \$145.2 million increased \$5.2 million (4%) compared to the three months ended November 30, 2004, which was primarily due to a 30% net volume increase in the soybeans processed at our two crushing plants.

*Marketing, General and Administrative.* Marketing, general and administrative expenses of \$48.3 million for the three months ended November 30, 2005 increased by \$3.7 million (8%) compared to the three months ended November 30, 2004, and is reflective of increases in all of our business segments, primarily for higher accruals for incentive programs and pension cost.

*Interest.* Interest expense of \$11.7 million for the three months ended November 30, 2005 increased \$1.0 million (9%) compared to the three months ended November 30, 2004. The average short-term interest rate increased 1.96% and the average level of short-term borrowings increased \$14.1 million, during the three months ended November 30, 2005 compared to the same period in 2004.

*Equity Income from Investments.* Equity income from investments of \$9.2 million for the three months ended November 30, 2005 changed unfavorably by \$7.5 million (45%) compared to the three months ended November 30, 2004. We record equity income or loss from the investments that we own 50% or less of for our proportionate share of

income or loss reported by the entity, without consolidating the revenues and expenses of the entity in our consolidated statements of operations. The change in equity income from investments was primarily attributable to reduced earnings from investments within our Ag Business and Processing segments of \$6.2 million and \$1.9 million, respectively, when compared to the prior year three-month period. These reduced equity income and losses from investments were partially offset by improved net earnings within Corporate and Other and our Energy Segment of \$0.5 million and \$0.1 million, respectively.

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Our Ag Business segment generated reduced earnings of \$6.2 million from equity investments when compared to the prior year three-month period. Earnings in our equity investment in Agrilience decreased \$5.2 million and are primarily attributable to reduced earnings in their retail south operations and reduced margins on their wholesale crop protection products, partially offset by improved crop nutrient earnings. Hurricane Katrina unfavorably affected sales and margins in Agrilience's southern retail region. Crop protection products primarily consist of the wholesale distribution and, to a lesser degree, the blending and packaging of herbicide and pesticide products. Crop protection earnings declined compared to the same period in 2004 as a result of higher costs of inputs, including reduced chemical rebates and changes in accruals of other promotional programs. The prices and margins of these products continue to decline as many come off patent and are replaced by cheaper generic brands. Crop nutrient volumes, which consist primarily of fertilizers and micronutrients, were down 13% over last year, however operating margins continue to improve, and in addition there was a gain on the sale of a crop nutrient facility. The agronomy Canadian joint venture recorded decreased earnings of \$1.5 million as compared to the three months ended November 30, 2004. Partially offsetting these decreases were other Ag Business segment joint ventures whose earnings improved \$0.5 million compared to the same three-month period in the previous year.

Our Processing segment generated reduced earnings of \$1.9 million from equity investments when compared to the prior year three-month period. Ventura Foods, our oilseed-based products and packaged foods joint venture, showed reduced earnings of \$1.6 million, primarily due to increased general, selling and interest expenses, due to a recent acquisition. We also recorded reduced earnings of \$0.3 million for Horizon Milling, our wheat milling joint venture.

Corporate and Other reflects improved earnings of \$0.5 million, when compared to the prior year three-month period, primarily related to Cofina Financial, LLC, a joint venture finance company in which we own a 49% interest, and which began operations in the fourth quarter of fiscal 2005.

Our Energy segment generated improved earnings of \$0.1 million, when compared to the prior year three-month period, related to improved margins in an NCRA equity investment.

*Loss on Impairment of Investment.* As previously discussed, during the first quarter of fiscal 2005 we evaluated the \$153.0 million carrying value of our investment in CF. The carrying value of our CF investment was reduced by \$35.0 million, resulting in an impairment charge to our first quarter in fiscal 2005. The net effect to first fiscal quarter in 2005 income after taxes was \$32.1 million.

*Minority Interests.* Minority interests of \$32.2 million for the three months ended November 30, 2005 increased by \$24.0 million compared to the three months ended November 30, 2004. This increase was primarily a result of more profitable operations within our majority-owned subsidiaries compared to the three months ended November 30, 2004. Substantially all minority interests relate to NCRA, an approximately 74.5% owned subsidiary which we consolidate in our Energy segment.

*Income Taxes.* Income tax expense, excluding discontinued operations, of \$20.5 million for the three months ended November 30, 2005 compares with \$6.5 million for the three months ended November 30, 2004. The resulting effective tax rates for the three months ended November 30, 2005 and 2004 were 11.7% and 24.3%, respectively. The federal and state statutory rate applied to nonpatronage business activity was 38.9% for the periods ended November 30, 2005 and 2004. The income taxes and effective tax rate vary each period based upon profitability and nonpatronage business activity during each of the comparable periods.

*Discontinued Operations.* During the year ended August, 31, 2005, we reclassified our Mexican foods operations, previously reported in Corporate and Other, along with gains and losses recognized on sales of assets, and impairments on assets for sale, as discontinued operations that were sold or have met required criteria for such classification. In our consolidated statements of operations, all of our Mexican foods operations have been accounted

for as discontinued operations. Accordingly, current and prior operating results have been reclassified to report those operations as discontinued. The gain recorded for the three months ended November 30, 2005 was \$0.3 million (\$0.2 million, net of taxes) and compares to a net loss of \$3.8 million (\$2.3 million, net of taxes), respectively. During our first fiscal quarter of 2006, we sold a facility in Newton, North Carolina and recorded a gain of \$0.8 million from the sale of the asset.

**Table of Contents*****Comparison of the Years Ended August 31, 2005 and 2004***

*General.* We recorded income from continuing operations before income taxes of \$297.3 million in fiscal 2005 compared to \$256.7 million in fiscal 2004, an increase of \$40.6 million (16%). These results reflected increased pretax earnings in our Ag Business and Energy segments, partially offset by decreased earnings in our Processing segment and Corporate and Other.

Our Energy segment generated income from continuing operations before income taxes of \$185.2 million for the year ended August 31, 2005 compared to \$156.4 million in the prior year. This increase in earnings of \$28.8 million (18%) is primarily attributable to higher margins on refined fuels, which resulted mainly from limited refining capacity and increased global demand. Earnings on our lubricants operations also improved compared to the previous year. These improvements were partially offset by decreased earnings in our propane and transportation businesses.

Our Ag Business segment generated income from continuing operations before income taxes of \$92.1 million for the year ended August 31, 2005 compared to \$63.2 million in the prior year, an increase in earnings of \$28.9 million (46%). All three operations that comprise this business segment generated improved earnings in fiscal 2005 compared to fiscal 2004 results. Our grain marketing operations improved earnings by \$5.8 million in fiscal 2005 compared with fiscal 2004, of which \$11.3 million of the increase is attributable to a situation in fiscal 2004 involving export contracts to China. During fiscal 2004, we, along with several other international grain marketing companies, experienced contract issues with Chinese customers for soybeans. Because the market value of soybeans had declined between the date of the contracts and the delivery date, certain Chinese customers indicated their intent of nonperformance on these contracts. At that time, based upon our assessment of the impact of default, we valued those contracts at \$18.5 million less than current market value, which was recorded as an addition to cost of goods sold in 2004. Our country operations earnings increased \$2.1 million, primarily as a result of improved margins. Strong export demand to Asia favored shuttle train movement to the west coast, and many of our country elevators were positioned to take advantage of that market. Our share of wholesale agronomy earnings generated through our agronomy ownership interests, primarily Agriliance, net of certain allocated internal expenses, increased \$11.3 million. Strong grain prices during 2004 encouraged producers to increase planted acres and to purchase agronomy products to optimize yields in 2005.

Also affecting the agronomy business of our Ag Business segment, during the first quarter of fiscal 2005 we evaluated the carrying value of our investment in CF Industries, Inc. (CF), a domestic fertilizer manufacturer in which we held a minority interest. Our carrying value at that time of \$153.0 million consisted primarily of non-cash patronage refunds received from CF over the years. Based upon indicative values from potential strategic buyers for the business and through other analyses, we determined at that time that the carrying value of our CF investment should be reduced by \$35.0 million, resulting in an impairment charge to our first quarter in fiscal 2005. The net effect to first fiscal quarter in 2005 income after taxes was \$32.1 million.

In February 2005, after reviewing indicative values from strategic buyers, the board of directors of CF determined that a greater value could be derived for the business through an initial public offering of stock in the company. The initial public offering was completed in August 2005. Prior to the initial public offering, we held an ownership interest of approximately 20% in CF. Through the initial public offering, we sold approximately 81% of our ownership interest for cash proceeds of approximately \$140.4 million. Our book basis in the portion of our ownership interest sold through the initial public offering, after the \$35.0 million impairment charge recognized in our first fiscal quarter results, was \$95.8 million. As a result, we recognized a pretax gain of \$44.6 million on the sale of that ownership interest during the fourth quarter of fiscal 2005. This gain, net of the impairment loss of \$35.0 million recognized during the first quarter of fiscal 2005, resulted in a \$9.6 million pretax gain recognized during fiscal 2005. The net effect to fiscal 2005 income, after taxes, is \$8.8 million.

Our Processing segment generated income from continuing operations before income taxes of \$13.2 million for the year ended August 31, 2005 compared to \$29.1 million in the prior year, a decrease in earnings of \$15.9 million (55%). Oilseed processing earnings decreased \$21.7 million, which was primarily the result of

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lower crushing margins, partially offset by improved oilseed refining margins. The lower crushing margins are due to higher raw material costs and crushing over-capacity in the geographical area around our plants. Higher demand for soybeans in foreign markets has increased the cost of soybeans used in our crushing operations, and lower-cost soybeans from areas less effected by export demand allowed soybean meal to be shipped into our trade area at costs competitive with our own. This basis difference in the price of soybeans in our geographical area compared to other areas of the country also impaired our ability to ship soybean meal to more distant markets with less local crushing capacity, which resulted in poor margins on soybean meal. We believe that this will be a continued problem in the near future, but may be at least partially mitigated by increased exports of soybeans from South America to Asia. Refined soybean oil, which has more of a national market, enjoyed improved margins over those generated in the prior fiscal year. Our share of earnings from Horizon Milling, our wheat milling joint venture, decreased \$2.4 million for the year ended August 31, 2005 compared to the prior year. In addition, we recorded a loss of \$2.4 million in fiscal 2005 on the disposition of wheat milling equipment at a closed facility. Partially offsetting these decreases in earnings was our share of earnings from Ventura Foods, our packaged foods joint venture, which increased \$8.5 million compared to the prior year. Ventura Foods experienced rapidly increasing soybean oil costs in fiscal 2004 which could not be passed on to customers as quickly as the additional costs were incurred. During fiscal 2005, soybean oil costs were less volatile which allowed Ventura Foods to adjust sales prices and even increase market share for several categories of products.

Corporate and Other generated income from continuing operations before income taxes of \$6.8 million for the year ended August 31, 2005 compared to \$8.0 million in the prior year, a decrease in earnings of \$1.2 million (15%). The primary decrease in earnings was in our business solutions operations which reflected decreased earnings of \$1.1 million, primarily as a result of reduced hedging and insurance income. Less volatility in grain prices affected hedging commissions and lower insurance premiums upon which we are paid a commission reduced insurance income.

*Net Income.* Consolidated net income for the year ended August 31, 2005 was \$250.0 million compared to \$221.3 million for the year ended August 31, 2004, which represents a \$28.7 million (13%) increase.

*Net Sales.* Consolidated net sales of \$11.8 billion for the year ended August 31, 2005 compared to \$10.8 billion for the year ended August 31, 2004, which represents a \$930.6 million (9%) increase.

Our Energy segment net sales, after elimination of intersegment sales, of \$5.6 billion increased \$1,705.3 million (44%) during the year ended August 31, 2005 compared to the year ended August 31, 2004. During the years ended August 31, 2005 and 2004, our Energy segment recorded sales to our Ag Business segment of \$170.6 million and \$121.2 million, respectively. The net sales increase of \$1,705.3 million is comprised of a net increase of \$1,549.8 million related to price appreciation on refined fuels and propane products and \$155.5 million related to a net increase in sales volume. Refined fuels net sales increased \$1,360.6 million (48%), of which \$1,112.5 million was related to a net average selling price increase and \$248.1 million was related to increased volumes. The sales price of refined fuels increased \$0.43 per gallon (39%) and volumes increased 6% when comparing the year ended August 31, 2005 with the same period a year ago. Higher crude oil costs, strong global demand and limited refining capacity contributed to the increase in refined fuels selling prices. Propane net sales increased by \$154.7 million (30%), of which \$140.3 million was related to a net average selling price increase and \$14.4 million was due to increased volumes compared to the same period in the previous year. Propane prices increased \$0.19 per gallon (28%) and sales volume increased 2% in comparison to the same period of the prior year. Propane prices tend to follow the prices of crude oil and natural gas, both of which increased during the year ended August 31, 2005 compared to the same period in 2004.

Our Ag Business segment net sales, after elimination of intersegment sales, of \$5.5 billion decreased \$654.3 million (11%) during the year ended August 31, 2005 compared to the year ended August 31, 2004. Grain net sales in our Ag

Business segment totaled \$4,613.6 million and \$5,346.9 million during the years ended August 31, 2005 and 2004, respectively. The grain net sales decrease of \$733.3 million (14%) is attributable to decreased average selling grain prices of \$389.0 million, and \$344.3 million was related to decreased volumes during the year ended August 31, 2005 compared to the same period last fiscal year. The



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average sales price of all grain and oilseed commodities sold reflected a decrease of \$0.33 per bushel (7%). Commodity prices in general decreased following a strong fall 2004 harvest that produced good yields throughout most of the United States, with the quality of most grains rated as excellent or good. The large harvest assured domestic end users of grain that there would likely be adequate supply throughout the year, which had the effect of reducing nearby purchases and hence, our sales volume. The average market price per bushel of soybeans, spring wheat and corn were approximately \$1.84, \$0.50 and \$0.70, respectively, less than the prices on those same grains as compared to the year ended August 31, 2004. Volumes decreased 7% during the year ended August 31, 2005 compared with the same period of a year ago. Corn and winter wheat reflect the largest volume decreases compared to the year ended August 31, 2004. It appears there will again be a large harvest in 2005, which is well underway in most of the geographical areas covered by our country elevator system, and in combination with grain still owned by producers from the 2004 harvest, has resulted in low grain prices for fall delivery and a carry market for delivery into the winter months. Our Ag Business segment non-grain net sales of \$933.7 million increased by \$79.0 million (9%) during the year ended August 31, 2005 compared to the year ended August 31, 2004, primarily the result of increased sales of energy and crop nutrient products, partially offset by decreased feed and processed sunflower sales. The average selling price of energy products increased due to overall market conditions while volumes were fairly consistent to the year ended August 31, 2004.

Our Processing segment net sales, after elimination of intersegment sales, of \$609.5 million decreased \$120.4 million (17%) during the year ended August 31, 2005 compared to the year ended August 31, 2004. Because our wheat milling and packaged foods operations are operated through non-consolidated joint ventures, sales reported in our Processing segment are entirely from our oilseed processing operations. A lower average sales price reduced processed oilseed sales dollars by \$109.2 million, and an 11% increase in volumes partially offset that variance by \$31.7 million. Oilseed refining sales decreased \$42.9 million (12%), of which \$37.6 million was due to lower average sales price and \$5.3 million due to a 2% net decrease in sales volume. The average selling price of processed oilseed decreased \$68 per ton and the average selling price of refined oilseed products decreased \$0.03 per pound compared to the same period of the previous year. These changes in the selling price of products are primarily driven by the price of soybeans. In 2004, the U.S. experienced a short soybean crop and strong export demand. That combination drove soybean prices to near record high levels. Soybean prices throughout most of fiscal 2005 were at more normal levels.

*Other Revenues.* Other revenues of \$172.0 million increased \$30.8 million (22%) during the year ended August 31, 2005 compared to the year ended August 31, 2004. The majority of our other revenue is generated within our Ag Business segment and Corporate and Other. Our Ag Business segment's country operations elevator and agri-service centers derives other revenues from activities related to production agriculture, which include grain storage, grain cleaning, fertilizer spreading, crop protection spraying and other services of this nature, and our grain marketing operations receives other revenues at our export terminals from activities related to loading vessels. Other revenues within our Ag Business segment increased \$27.1 million (29%) primarily due to increased grain storage, grain marketing services and drying revenues, and revenues within Corporate and Other increased \$4.0 million (11%) related to additional financing income as compared to the previous year.

*Cost of Goods Sold.* Cost of goods sold of \$11.5 billion increased \$919.2 million (9%) during the year ended August 31, 2005 compared to the year ended August 31, 2004.

Our Energy segment cost of goods sold, after elimination of intersegment costs, of \$5.3 billion increased by \$1,655.7 million (45%) during the year ended August 31, 2005 compared to the same period of the prior year, primarily due to increased average costs of refined fuels and propane products. On a more product-specific basis, the average cost of refined fuels increased by \$0.43 (40%) per gallon and volumes increased 6% compared to the year ended August 31, 2004. We process approximately 55,000 barrels of crude oil per day at our Laurel, Montana refinery and 80,000 barrels of crude oil per day at NCRA's McPherson, Kansas refinery. The average cost increase on refined

fuels is reflective of higher input costs at our two crude oil refineries and higher average prices on the refined products that we purchased for resale compared to the year ended August 31, 2004. The average per unit cost of crude oil purchased for the two refineries increased 42% compared to the year ended August 31, 2004. The average cost of propane increased \$0.20 (29%) per gallon

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and volumes increased by 2% compared to the year ended August 31, 2004. The average price of propane increased due to higher procurement costs.

Our Ag Business segment cost of goods sold, after elimination of intersegment costs, of \$5.5 billion decreased \$638.4 million (10%) during the year ended August 31, 2005 compared to the same period of the prior year. Grain cost of goods sold in our Ag Business segment totaled \$4,550.2 million and \$5,279.4 million during the years ended August 31, 2005 and 2004, respectively. The cost of grains and oilseed procured through our Ag Business segment decreased \$729.2 million (14%) compared to the year ended August 31, 2004, primarily the result of a \$0.33 (7%) average cost per bushel decrease and a 7% decrease in volumes as compared to the prior year. Corn and winter wheat reflected the largest volume decreases compared to the year ended August 31, 2004. Commodity prices on soybeans, spring wheat and corn have decreased compared to the high prices that were prevalent during the majority of fiscal 2004. Our Ag Business segment cost of goods sold, excluding the cost of grains procured through this segment, increased during the year ended August 31, 2005 compared to the year ended August 31, 2004, primarily due to energy and crop nutrient products, partially offset by decreased cost of feed and processed sunflower products. The average cost of energy products increased due to overall market condition while volumes stayed fairly consistent to the year ended August 31, 2004.

Our Processing segment cost of goods sold, after elimination of intersegment costs, of \$603.9 million decreased \$98.1 million (14%) compared to the year ended August 31, 2004, which was primarily due to decreased input costs of soybeans processed at our two crushing plants.

*Marketing, General and Administrative.* Marketing, general and administrative expenses of \$191.2 million for the year ended August 31, 2005 decreased by \$4.4 million (2%) compared to the year ended August 31, 2004. The net decrease of \$4.4 million primarily relates to reduced bad debt and technology expenses as compared to the prior year, mostly in our Energy segment.

*Gain on Sale of Investments.* During the fourth quarter of fiscal 2005, we sold approximately 81% of our investment in CF Industries, Inc. through an initial public offering of our equity in that company. We received cash proceeds of \$140.4 million and recorded a gain of \$9.6 million, net of an impairment charge of \$35.0 million recognized during the first quarter of fiscal 2005. This gain is reflected within the results reported for our Ag Business segment.

During the second quarter of fiscal 2005, we sold stock representing a portion of our investment in a publicly-traded company for cash proceeds of \$7.4 million and recorded a gain of \$3.4 million.

During the third quarter of fiscal 2004, we recorded a gain of \$14.7 million within our Energy segment for the sale of a portion of a petroleum crude oil pipeline held by our 74.5% owned subsidiary, NCRA. NCRA exercised its right of first refusal to purchase a partial interest in this pipeline, and subsequently sold a 50% interest to another third party for cash proceeds of \$25.0 million.

*Gain on Legal Settlements.* Our Ag Business segment received cash of \$0.7 million during the year ended August 31, 2004 from the settlement of a class action lawsuit alleging illegal price fixing against various feed vitamin product suppliers.

*Interest.* Interest expense of \$55.1 million for the year ended August 31, 2005 increased by \$6.4 million (13%) compared to the year ended August 31, 2004. In September 2004, we increased our long-term debt by entering into a private placement with several insurance companies for long-term debt in the amount of \$125.0 million with an interest rate of 5.25%, for the purpose of financing the final stages of the ultra-low sulfur upgrades at our energy refineries. In addition to the increased interest related to the private placement, the average short-term interest rate increased 1.50%. Partially offsetting the increases in interest expense was the average level of short-term borrowings,

which decreased \$211.7 million during fiscal 2005 compared to the year ended August 31, 2004. For the fiscal years ended August 31, 2005 and 2004, we capitalized interest of \$6.8 million and \$2.8 million, respectively, related to capitalized construction projects.

*Equity Income from Investments.* Equity income from investments of \$95.7 million for the year ended August 31, 2005 favorably changed by \$16.7 million (21%) compared to the year ended August 31, 2004. We

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record equity income or loss from the investments in which we have an ownership interest of 50% or less and have significant influence, but not control, for our proportionate share of income or loss reported by the entity, without consolidating the revenues and expenses of the entity in our Consolidated Statements of Operations. The net increase in equity income from investments was attributable to improved earnings from investments within our Ag Business, Processing and Energy segments and Corporate and Other of \$8.0 million, \$6.2 million, \$2.1 million and \$0.4 million, respectively.

Our Ag Business segment generated improved earnings of \$8.0 million from equity investments. Our investments in a Canadian joint venture contributed improved earnings primarily from their joint ventures of \$2.9 million. Our share of equity investment in Agrilience increased \$3.8 million and primarily relates to improved margins in crop protection products, partially offset by reduced margins in retail operations. Our equity income from our investment in TEMCO, a joint venture, which exports primarily corn and soybeans contributed improved earnings of \$0.3 million, and our wheat exporting investment in United Harvest contributed improved earnings of \$0.3 million. Our country operations also had increases in equity investments of \$0.6 million.

Our Processing segment generated improved earnings of \$6.2 million from equity investments. Ventura Foods, our vegetable oil-based products and packaged foods joint venture, recorded increased earnings of \$8.5 million, partially offset by Horizon Milling, our wheat milling joint venture, which recorded decreased earnings of \$2.4 million compared to the same period in the previous year. During fiscal 2004, Ventura Foods faced rapidly increasing costs for soybean oil which it was unable to pass through in the form of price increases to customers. This year, soybean prices were far less volatile so a more normal gross margin was maintained. Horizon Milling's results are primarily affected by U.S. dietary habits. Although the preference for a low carbohydrate diet appears to have reached the bottom of its cycle, milling capacity which had been idled over the past few years because of lack of demand for flour products can easily be put back in production as consumption of flour products increases, which will continue to depress gross margins in the milling industry.

Our Energy segment generated improved earnings of \$2.1 million related to improved margins in an NCRA equity investment, and Corporate and Other generated improved earnings of \$0.4 million from equity investments as compared to the year ended August 31, 2004.

*Minority Interests.* Minority interests of \$47.7 million for the year ended August 31, 2005 increased by \$13.9 million (41%) compared to the year ended August 31, 2004. This increase was primarily a result of more profitable operations within our majority-owned subsidiaries compared to the prior year. Substantially all minority interests relate to NCRA, an approximately 74.5% owned subsidiary, which we consolidate in our Energy segment.

*Income Taxes.* Income tax expense, excluding discontinued operations, of \$30.4 million for the year ended August 31, 2005 compares with \$29.5 million for the year ended August 31, 2004, resulting in effective tax rates of 10.2% and 11.5%, respectively. The federal and state statutory rate applied to nonpatronage business activity was 38.9% for the years ended August 31, 2005 and 2004. The income taxes and effective tax rate vary each year based upon profitability and nonpatronage business activity during each of the comparable years.

*Discontinued Operations.* During the year ended August, 31, 2005, we reclassified our Mexican foods operations, previously reported in Corporate and Other, along with gains and losses recognized on sales of assets, and impairments on assets for sale, as discontinued operations that were sold or have met required criteria for such classification. In our consolidated statements of operations, all of our Mexican foods operations have been accounted for as discontinued operations. Accordingly, current and prior operating results have been reclassified to report those operations as discontinued. The loss amounts recorded for the years ended August 31, 2005 and 2004 were \$27.5 million (\$16.8 million, net of taxes) and \$9.7 million (\$5.9 million, net of taxes), respectively.



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***Comparison of the Years Ended August 31, 2004 and 2003***

*General.* We recorded income from continuing operations before income taxes of \$256.7 million in fiscal 2004 compared to \$145.1 million in fiscal 2003, an increase of \$111.6 million (77%). These results reflected increased pretax earnings in each of our business segments and Corporate and Other.

Our Energy segment generated income from continuing operations before income taxes of \$156.4 million for the year ended August 31, 2004 compared with \$83.5 million in the prior year. This increase in earnings of \$72.9 million (87%) is primarily attributable to higher margins on refined fuels products, which resulted mainly from increased global demand. Earnings on our lubricants, propane and transportation operations also improved compared to the previous year.

Our Ag Business segment generated income from continuing operations before income taxes of \$63.2 million for the year ended August 31, 2004 compared to \$43.9 million in the prior year. This increase in earnings of \$19.3 million (44%) is primarily attributable to the acquisition of Farmland's interests in Agriliance in April 2004, as previously discussed, which represents \$7.3 million of the increase in earnings, and improved Agriliance earnings from operations of \$6.7 million. Our country operations business generated pretax earnings of \$27.2 million for the year ended August 31, 2004 compared to \$26.6 million in the prior year. This increase in earnings of \$0.6 million (2%) resulted primarily from strong operating margins in energy, seed, agronomy and processed sunflower products. During 2004 and 2003, our country operations business recorded \$0.7 million and \$10.9 million of earnings, respectively, from the cash settlements of a class action lawsuit alleging illegal price fixing against various feed vitamin product suppliers.

Our grain marketing operations generated pretax earnings of \$8.5 million for the year ended August 31, 2004 compared to \$3.7 million in the prior year. This increase in earnings of \$4.8 million (127%) includes improved earnings in our two exporting joint ventures, TEMCO and United Harvest. Short supplies that created strong demands for wheat, corn and soybeans along with favorable ocean freight spreads from the Pacific Northwest to Asia contributed to the improved earnings for these two joint ventures. During fiscal 2004, we, along with several other international grain marketing companies, experienced contract issues with Chinese customers for soybeans. Because the market value of soybeans had declined between the date of the contracts and the delivery date, certain Chinese customers indicated their intent of nonperformance on these contracts. At that time, based upon our assessment of the impact of default, we valued those contracts at \$18.5 million less than current market value, which was recorded as an addition to cost of goods sold in 2004. We had established receivables for the expected proceeds, which approximated the valuation placed on the contracts on May 31, 2004, and therefore, there was no additional impact on our net income during the fourth quarter of 2004.

Our Processing segment generated income from continuing operations before income taxes of \$29.1 million for the year ended August 31, 2004 compared to \$12.7 million in the prior year. This increase in earnings of \$16.4 million (129%) was primarily the result of improved crushing and refining margins within our oilseed processing operations, accounting for \$14.0 million of the improvement in earnings. A poor 2003 harvest of soybeans in the U.S. because of weather conditions coupled with strong export demand put soybeans in short supply, which widened soybean meal and oil margins throughout most of fiscal 2004. Earnings from our wheat milling joint venture, Horizon Milling, improved \$3.0 million in fiscal 2004, partially offset by an impairment of \$1.0 million related to idle equipment at a closed facility. Our share of earnings from Ventura Foods, our packaged foods joint venture, increased \$0.9 million compared to the prior year.

*Net Income.* Consolidated net income for the year ended August 31, 2004 was \$221.3 million compared to \$123.8 million for the year ended August 31, 2003, which represents a \$97.5 million (79%) increase.

*Net Sales.* Consolidated net sales of \$10.8 billion for the year ended August 31, 2004 compared to \$9.2 billion for the year ended August 31, 2003, represents a \$1,641.9 million (18%) increase.

Our Energy segment net sales, after elimination of intersegment sales, of \$3.9 billion increased \$353.2 million (10%) during the year ended August 31, 2004 compared to the year ended August 31, 2003. During the years ended August 31, 2004 and 2003, our Energy segment recorded sales to our Ag Business segment of \$121.2 million and \$94.2 million, respectively. The net sales increase of \$353.2 million is



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comprised of an increase of \$578.9 million related to price appreciation and a decrease in sales of \$225.7 million because of lower sales volume, primary on refined fuels and propane products. On a more product-specific basis, we own and operate two crude oil refineries from which we produce approximately 60% of the refined fuel products that we sell, and the balance is purchased from other U.S. refiners and distributors. Refined fuels net sales increased \$317.9 million (13%), of which \$444.4 million was related to a net average price increase, partially offset by a decrease of \$126.5 million related to reduced volumes. Our price of refined fuels increased \$0.17 per gallon (18%) and volumes decreased 4%, when comparing the year ended August 31, 2004 with the same period a year ago. Higher crude oil costs and global supply and demand forces contributed to the increase in our refined fuels selling prices. Our volume of refined fuels sales decreased primarily because of the non-renewal of a supply agreement with another refiner. Propane net sales increased by \$33.1 million (7%), of which \$84.6 million was related to a net average selling price increase, partially offset by a decrease of \$51.5 million due to reduced volumes compared to the previous year. Our propane prices increased \$0.10 per gallon (18%) and sales volume decreased 9% in comparison to the same period the prior year. Higher propane prices reflect lower industry stocks during the later part of 2003 as the result of a cold winter earlier in the calendar year. The lower sales volume for our propane during the year ended August 31, 2004 is primarily reflective of a dry autumn which offered minimal opportunity for sales related to crop drying and a relatively warm early winter, which reduced demand for home heating, as compared to the same period in 2003.

Our Ag Business segment net sales, after elimination of intersegment sales, of \$6.2 billion increased \$975.9 million (19%) during the year ended August 31, 2004 compared to the year ended August 31, 2003. Grain net sales in our Ag Business segment totaled \$5,346.9 million and \$4,479.8 million during the years ended August 31, 2004 and 2003, respectively. The grain net sales increase of \$867.1 million (19%) is attributable to increased average selling grain prices of \$484.5 million, and \$382.6 million was related to increased volumes during the year ended August 31, 2004 compared to the same period the previous fiscal year. The average sales price of all grain and oilseed commodities sold reflected an increase of \$0.44 per bushel (11%) and our volumes increased 8% during the year ended August 31, 2004 compared with the same period of a year ago. Commodity prices in general increased due to a poor 2003 harvest in the U.S. because of weather conditions which caused a shortage of grains and oilseeds. The average market price per bushel of soybeans, corn and spring wheat was \$2.34, \$0.37 and \$0.25 greater than the prices on those same grains as compared to the year ended August 31, 2003. Wheat, corn and soybeans reflected our largest volume increases. Demand from Chinese customers increased international exports of soybeans. Our Ag Business segment non-grain net sales of \$854.6 million increased by \$108.9 million (15%) during the year ended August 31, 2004 compared to the year ended August 31, 2003, primarily the result of increased average selling prices on energy, crop nutrients, seed and processed sunflower products. In addition, our country operations volumes are up due to acquisitions.

Our Processing segment net sales, after elimination of intersegment sales, of \$729.9 million increased \$312.8 million (75%) during the year ended August 31, 2004 compared to the year ended August 31, 2003. Sales in processing are entirely our oilseed sales, of which \$159.6 million of the increase was due to price appreciation, and \$153.2 million was due to higher sales volumes. The average selling price of processed and refined oilseed products increased \$77 per ton and \$0.08 per pound, respectively, compared to the previous year. The volume increase is primarily due to the additional volumes from our crushing plant in Fairmont, Minnesota which began operations during the first quarter of fiscal year 2004. The price increase is primarily related to overall global market conditions for soybean oil.

*Other Revenues.* Other revenues of \$141.2 million increased \$18.7 million (15%) during the year ended August 31, 2004 compared to the year ended August 31, 2003. The majority of our other revenue is generated within our Ag Business segment and Corporate and Other. Our Ag Business segment's country operations elevator and agri-service centers derives other revenues from activities related to production agriculture which include grain storage, grain cleaning, fertilizer spreading, crop protection spraying and other services of this nature, and our grain marketing operations receives other revenues at our export terminals from activities related to loading vessels. Other revenues within our Ag Business segment increased \$7.4 million (9%), which includes grain marketing services revenues and delivery income increases of \$4.5 million compared to the year



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ended August 31, 2003. Our Energy segment received \$2.1 million of sulfur allotment recovery for the sale of a portion of its sulfur credits. In addition, we received patronage refunds of \$7.7 million during the year ended August 31, 2004, an increase of \$4.5 million (137%) compared to the previous year. The increase in patronage refunds is primarily the result of a patronage distribution in one of our cooperative investments, which was related to gains on legal settlements and on the sale of a warehouse facility. Other revenues within Corporate and Other improved \$7.4 million (25%) related to increased revenue from commodity hedging and insurance services as compared to the previous year.

*Cost of Goods Sold.* Cost of goods sold of \$10.5 billion increased \$1,544.5 million (17%) during the year ended August 31, 2004 compared to the year ended August 31, 2003.

Our Energy segment cost of goods sold, after elimination of intersegment costs, of \$3.8 billion increased by \$286.5 million (8%) during the year ended August 31, 2004 compared to the same period of the prior year, primarily due to increased average costs, which was partially offset by reduced volumes. On a more product-specific basis, the average cost of refined fuels increased by \$0.16 (17%) per gallon, which was partially offset by a 4% decrease in volumes compared to the year ended August 31, 2003. The average cost increase on refined fuels is reflective of higher input costs at our two crude oil refineries and higher average prices on the refined products that are purchased for resale compared to the year ended August 31, 2003. The average per unit cost of crude oil purchased for our two refineries increased 15% compared to the previous fiscal year. The average cost of propane increased \$0.11 (19%) per gallon, which was partially offset by a 9% decrease in volumes compared to the year ended August 31, 2003. Propane volumes were reduced due to a dry autumn and relatively warm early winter, which was partially offset by an average cost increase due to higher procurement costs compared to the year ended August 31, 2003.

Our Ag Business segment cost of goods sold, after elimination of intersegment costs, of \$6.2 billion increased \$963.1 million (18%) during the year ended August 31, 2004 compared to the same period of the prior year. Grain cost of goods sold in our Ag Business segment totaled \$5,279.4 million and \$4,421.8 million during the years ended August 31, 2004 and 2003, respectively. The cost of grains and oilseed procured through our Ag Business segment increased \$857.6 million (19%) compared to the year ended August 31, 2003, primarily the result of a \$0.43 (11%) average cost per bushel increase and an 8% increase in volumes compared to the prior year. In addition to higher commodity prices, increased shipping costs and the \$18.5 million net effect of the Chinese contract defaults, previously discussed, contributed to the net increase in cost of goods sold. Our Ag Business segment cost of goods sold, excluding the cost of grains procured through this segment, increased \$105.5 million (13%) during the year ended August 31, 2004 compared to the year ended August 31, 2003, primarily due to an increased average cost per unit on energy products and crop nutrients, and additional volumes from acquisitions.

Our Processing segment cost of goods sold, after elimination of intersegment costs, of \$702.0 million increased by \$294.9 million (72%) compared to the year ended August 31, 2003, which was primarily due to additional volumes of soybeans processed at our crushing plant in Fairmont, Minnesota and increased cost of raw materials in oilseed processing.

*Marketing, General and Administrative.* Marketing, general and administrative expenses of \$195.6 million for the year ended August 31, 2004 increased by \$26.3 million (16%) compared to the year ended August 31, 2003. The net increase includes additional expenses due to increased retiree benefit expenses of \$4.9 million, higher healthcare costs and other employee related benefits, and \$5.4 million of additional bad debt expenses in our Ag Business segment and Corporate and Other.

*Gain on Sale of Investments.* During the year ended August 31, 2004, we recorded a gain of \$14.7 million within our Energy segment from the sale of a portion of a petroleum crude oil pipeline investment. NCRA exercised its right of first refusal to purchase a partial interest in the pipeline, and subsequently sold a 50% interest to another third party for

proceeds of \$25.0 million.

*Gain on Legal Settlements.* Our Ag Business segment received cash of \$0.7 million and \$10.9 million during the years ended August 31, 2004 and 2003, respectively, from the settlement of a class action lawsuit alleging illegal price fixing against various feed vitamin product suppliers.

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*Interest.* Interest expense of \$48.7 million for the year ended August 31, 2004 increased by \$2.5 million (5%) compared to the year ended August 31, 2003. Our average level of short-term borrowings increased by \$93.2 million primarily due to financing higher working capital needs and was partially offset by an average short-term interest rate decrease of 0.4% during the year ended August 31, 2004 compared to the year ended August 31, 2003. For the fiscal years ended August 31, 2004 and 2003, we capitalized interest of \$2.8 million and \$3.9 million, respectively, related to capitalized construction projects.

*Equity Income from Investments.* Equity income from investments of \$79.0 million for the year ended August 31, 2004 increased by \$31.7 million (67%) compared to the year ended August 31, 2003. The net increase in equity income from investments was attributable to improved earnings from investments within our Ag Business and Processing segments of \$27.8 million and \$3.9 million, respectively.

Our Ag Business segment generated improved earnings of \$27.8 million from equity investments. Our agronomy joint ventures generated increased earnings of \$15.0 million. In April 2004, we finalized the purchase of additional ownership in Agriliance so that we now own 50%, which accounted for \$7.3 million of the increase. In addition, Agriliance recorded increased earnings from operations, primarily in wholesale crop protection operations which primarily consists of herbicides and pesticides, compared to the same period of a year ago, due to increased market share. However, the price of these products continued to decline as many come off patent and are replaced by cheaper generic brands. Crop nutrient volumes, which primarily consist of fertilizers and micronutrients, were down 20% over the previous year, which partially reduced Agriliance earnings. Consistently high and volatile domestic prices for crop nutrient products have created a competitive, global supply environment. Our grain marketing operations recorded increased earnings of \$13.1 million, primarily in two exporting joint ventures, due to increased export demand and favorable ocean freight spreads from the Pacific Northwest, where the exporting facilities are located, to the Pacific Rim. These factors contributed to a \$6.8 million increase in equity income from our investment in TEMCO, a joint venture which exports primarily corn and soybeans. Similar conditions contributed to a \$5.2 million improvement in equity income from our wheat exporting investment in United Harvest.

Our Processing segment showed increased earnings of \$3.9 million, of which \$3.0 million was from Horizon Milling, our wheat milling joint venture, due to increased operating efficiencies and demand growth for whole-grain wheat products. Ventura Foods, an oilseed based products and packaged foods joint venture, recorded increased earnings of \$0.9 million compared to the previous year.

*Minority Interests.* Minority interests of \$33.8 million for the year ended August 31, 2004 increased by \$11.9 million (54%) compared to the year ended August 31, 2003. This increase was primarily a result of more profitable operations within our majority-owned subsidiaries compared to the prior year and the minority interest net effect of the gain on the sale of the NCRA investment. Substantially all minority interests relate to NCRA, an approximately 74.5% owned subsidiary, which we consolidate in our Energy segment.

*Income Taxes.* Income tax expense, excluding discontinued operations, of \$29.5 million for the year ended August 31, 2004 compares with \$16.0 million for the year ended August 31, 2003, resulting in effective tax rates of 11.5% and 11.0%, respectively. The federal and state statutory rate applied to nonpatronage business activity was 38.9% for the years ended August 31, 2004 and 2003. The income taxes and effective tax rate vary each year based upon profitability and nonpatronage business activity during each of the comparable years.

*Discontinued Operations.* During the year ended August, 31, 2005, we reclassified our Mexican foods operations, previously reported in Corporate and Other, along with gains and losses recognized on sales of assets, and impairments on assets for sale, as discontinued operations that were sold or have met required criteria for such classification. In our consolidated statements of operations, all of our Mexican foods operations have been accounted for as discontinued operations. Accordingly, current and prior operating results have been reclassified to report those

operations as discontinued. The loss amounts recorded for the years ended August 31, 2004 and 2003 were \$9.7 million (\$5.9 million, net of taxes) and \$8.6 million (\$5.2 million, net of taxes), respectively.

**Table of Contents****Liquidity and Capital Resources**

On November 30, 2005, we had working capital, defined as current assets less current liabilities, of \$784.2 million, and a current ratio, defined as current assets divided by current liabilities, of 1.5 to 1.0 compared to working capital of \$758.7 million, and a current ratio of 1.4 to 1.0 on August 31, 2005. On November 30, 2004, we had working capital of \$616.9 million, and a current ratio of 1.4 to 1.0 compared to working capital of \$493.4 million, and a current ratio of 1.3 to 1.0 on August 31, 2004. The increase in working capital between August 31, 2004 and November 30, 2004 is primarily due to earnings and the addition of \$125.0 million in long-term debt during this period. During fiscal 2005, our Board of Directors approved the installation of a coker unit at our Laurel, Montana refinery, along with other refinery improvements, which will allow us to extract a greater volume of high value gasoline and diesel fuel from a barrel of crude oil and less relatively low value asphalt. The total cost for this project is expected to be approximately \$325.0 million, with completion planned for fiscal year 2008. We anticipate that working capital will be drawn down to a level that is more consistent with prior years' levels through capital expenditures, primarily the coker unit project at our Laurel, Montana refinery, as described below in *Cash Flows from Investing Activities*.

During May 2005, we renewed and expanded our committed lines of revolving credit which are used primarily to finance inventories and receivables. The previously established credit lines consisted of a \$750 million 364-day revolver and a \$150 million three-year revolver. The current committed credit facilities consist of a \$700 million 364-day revolver and \$300 million five-year revolver. These credit facilities are established with a syndicate of domestic and international banks, and the inventories and receivables financed with these loans are highly liquid. The terms of the current credit facilities are the same as the terms for the credit facilities they replaced in all material respects, except interest rate spreads over the LIBOR rate were reduced under the current credit facilities. On August 31, 2005, we had \$60.0 million outstanding on these lines of credit compared with \$115.0 million on August 31, 2004. On November 30, 2005, we had \$20.0 million outstanding on these lines of credit compared with no dollars outstanding on November 30, 2004. In September 2004, we borrowed \$125.0 million from a group of insurance companies on a long-term basis and used the proceeds to pay down the revolving lines of credit. We believe that we have adequate liquidity to cover any increase in net operating assets and liabilities in the foreseeable future.

***Cash Flows from Operations***

Cash flows from operations are generally affected by commodity prices. These commodity prices are affected by a wide range of factors beyond our control, including weather, crop conditions, drought, the availability and the adequacy of supply and transportation, government regulations and policies, world events, and general political and economic conditions. These factors are described under *Risk Factors* on page 7, and may affect net operating assets and liabilities, and liquidity.

Cash flows provided by operating activities were \$160.2 million for the three months ended November 30, 2005 compared to \$78.4 million for the three months ended November 30, 2004. Volatility in cash flows from operations for these periods is primarily the result of greater net income during the current three-month period compared to the prior year, slightly offset by an increase in net operating assets and liabilities in the current three-month period.

Our operating activities provided net cash of \$160.2 million during the three months ended November 30, 2005. Net income of \$154.2 million and net non-cash expenses of \$88.8 million were partially offset by an increase in net operating assets and liabilities of \$82.8 million. The primary components of net non-cash expenses included depreciation and amortization of \$28.0 million, minority interests of \$32.2 million and deferred tax expense of \$37.5 million, partially offset by income from equity investments of \$9.2 million. The increase in net operating assets and liabilities was comprised of several components. One of the primary components included an increase in grain inventories. While there were only slight changes (5% to 6%) in the market prices of our three primary grain commodities (spring wheat, soybeans and corn) on November 30, 2005 compared to August 31, 2005, our grain

inventory quantities increased 26.6 million bushels (29%) due to harvest. Another primary factor affecting operating assets and liabilities was a decrease in crude oil prices on



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November 30, 2005 compared to August 31, 2005, which had offsetting impacts of decreasing receivables, derivative liabilities and accounts payable in our Energy segment. In general, crude oil prices decreased \$11.62 per barrel (17%) on November 30, 2005 compared to August 31, 2005.

Our operating activities provided net cash of \$78.4 million during the three months ended November 30, 2004. Net income of \$18.0 million, net non-cash expenses of \$52.5 million and a decrease in net operating assets and liabilities of \$7.9 million provided this net cash from operating activities. The primary components of net non-cash expenses included depreciation and amortization of \$27.1 million, loss on impairment of an investment of \$35.0 million and minority interests of \$8.2 million, partially offset by income from equity investments of \$16.7 million. The decrease in net operating assets and liabilities was caused primarily by decreases in the market prices of our three primary grain commodities, partially offset by an increase in grain inventory quantities due to harvest. On November 30, 2004, the market price per bushel of spring wheat, soybeans and corn decreased by \$0.21 (6%), \$0.93 (15%) and \$0.35 (15%), respectively when compared to their respective values on August 31, 2004. Grain prices are influenced significantly by global projections of grain stocks available until the next harvest.

Cash flows provided by operating activities were \$209.2 million, \$333.3 million and \$216.5 million for the years ended August 31, 2005, 2004 and 2003, respectively. Volatility in cash flows from operations between fiscal 2005 and 2004 is primarily the result of an increase in net operating assets and liabilities as a result of increased crude and refined oil prices and an increase in grain and oilseed inventory quantities. Volatility in cash flows from operations between fiscal 2004 and 2003 is primarily the result of increased earnings of \$97.5 million (79%) during fiscal 2004 compared to 2003, as well as a decrease in net operating assets and liabilities as a result of decreased grain and oilseed inventory quantities.

Our operating activities provided net cash of \$209.2 million during the year ended August 31, 2005. Net income of \$250.0 million and net non-cash expenses of \$72.5 million were partially offset by an increase in net operating assets and liabilities of \$113.3 million. The primary components of net non-cash expenses included depreciation and amortization of \$110.3 million, minority interests of \$47.7 million and deferred tax expense of \$26.4 million, which were partially offset by income from equity investments of \$95.7 million, and a pretax gain on the sale of investments of \$13.0 million. The increase in net operating assets and liabilities was caused primarily by an increase in crude oil prices of \$26.82 per barrel (64%) on August 31, 2005 when compared to August 31, 2004, and an increase in grain and oilseed inventories in our Ag Business segment of 36.1 million bushels (64%) when comparing those same fiscal year-end dates.

Our operating activities provided net cash of \$333.3 million during the year ended August 31, 2004. Net income of \$221.3 million, net non-cash expenses of \$54.0 million, and a decrease in net operating assets and liabilities of \$58.0 million, provided this net cash from operating activities. The primary components of net non-cash expenses included depreciation and amortization of \$108.4 million and minority interests of \$33.8 million, which were partially offset by income from equity investments of \$79.0 million and a pretax gain on the sale of an investment of \$14.7 million. The decrease in net operating assets and liabilities was caused primarily by a decrease in grain and oilseed inventories of 20.4 million bushels (26%) in our Ag Business segment.

Our operating activities provided net cash of \$216.5 million during the year ended August 31, 2003. Net income of \$123.8 million and net non-cash expenses of \$98.0 million were partially offset by a small increase in net operating assets and liabilities of \$5.3 million. The primary components of net non-cash expenses included depreciation and amortization of \$111.3 million and minority interests of \$22.0 million, which were partially offset by income from equity investments of \$47.3 million. Grain and oilseed prices on August 31, 2003 remained at the approximate levels prevailing on August 31, 2002, as market conditions were similar at the end of both fiscal years. Consequently, net operating assets and liabilities at August 31, 2003 changed only slightly compared with those at the prior year-end.

We expect our net operating assets and liabilities to increase through our second quarter of the current fiscal year when compared to the levels on November 30, 2005. We expect to increase crop nutrient and crop protection product inventories and prepayments to suppliers of these products at our country operations locations during the second fiscal quarter. At the same time, we expect this increase in net operating assets

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and liabilities to be partially offset by the collection of prepayments from our own customers for these products. Prepayments are frequently used for agronomy products to assure supply, and at times to guarantee prices. We believe that we have adequate capacity through our committed credit facilities to meet any likely increase in net operating assets and liabilities.

***Cash Flows from Investing Activities***

For the three months ended November 30, 2005 and 2004, the net cash flows used in our investing activities totaled \$94.3 million and \$35.8 million, respectively.

The acquisition of property, plant and equipment comprised the primary use of cash totaling \$64.5 million and \$63.9 million for the three months ended November 30, 2005 and 2004, respectively. Capital expenditures primarily related to the U.S. Environmental Protection Agency (EPA) low sulfur fuel regulations required by 2006 are essentially complete at our Laurel, Montana refinery and at NCRA's McPherson, Kansas refinery. Total expenditures for these projects as of November 30, 2005 include \$86.8 million that has been spent at our Laurel refinery and \$292.2 million that has been spent by NCRA at the McPherson refinery. Expenditures for the projects during the three months ended November 30, 2005, were \$33.7 million in total, compared to \$42.6 million during the same period a year ago.

For the year ending August 31, 2006, we expect to spend approximately \$243.3 million for the acquisition of property, plant and equipment. Included in our projected capital spending through fiscal year 2008 is the installation of a coker unit at our Laurel, Montana refinery, along with other refinery improvements, which will allow us to extract a greater volume of high value gasoline and diesel fuel from a barrel of crude oil and less relatively low value asphalt. The total cost for this project is expected to be approximately \$325 million, with completion planned for fiscal 2008. We anticipate funding the project with a combination of cash flows from operations and debt proceeds.

In October 2003, we and NCRA reached agreements with the EPA and the State of Montana's Department of Environmental Quality and the State of Kansas Department of Health and Environment regarding the terms of settlements with respect to reducing air emissions at our Laurel, Montana and NCRA's McPherson, Kansas refineries. These settlements are part of a series of similar settlements that the EPA has negotiated with major refiners under the EPA's Petroleum Refinery Initiative. The settlements, which resulted from nearly three years of discussions, take the form of consent decrees filed with the U.S. District Court for the District of Montana (Billings Division) and the U.S. District Court for the District of Kansas. Each consent decree details specific capital improvements, supplemental environmental projects and operational changes that we and NCRA have agreed to implement at the relevant refinery over the next several years. The consent decrees also require us, and NCRA, to pay approximately \$0.5 million in aggregate civil cash penalties. We anticipate that the aggregate capital expenditures for us and NCRA related to these settlements will total approximately \$20.0 million to \$25.0 million over the next six years. We do not believe that the settlements will have a material adverse effect on us, or NCRA.

Investments made during the three months ended November 30, 2005 and 2004 totaled \$37.0 million and \$46 thousand, respectively. During the three months ended November 30, 2005, we made a \$35.0 million investment in US BioEnergy Corporation for an approximate 28% interest in the company. US BioEnergy Corporation is an ethanol production and marketing firm which currently has two ethanol plants under construction in Albert City, Iowa and Lake Odessa, Michigan.

NCRA distributions to minority owners for the three months ended November 30, 2005 and 2004 were \$11.7 million and \$3.1 million, respectively.

Partially offsetting cash outlays in investing activities were proceeds from the disposition of property, plant and equipment of \$5.4 million and \$5.9 million for the three months ended November 30, 2005 and 2004, respectively. Also partially offsetting cash usages were distributions received from joint ventures and other investments totaling \$4.7 million and \$23.5 million for the three months ended November 30, 2005 and 2004, respectively, as well as an increase in cash flows of \$8.8 million and \$0.6 million related to the changes

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in notes receivable for the same respective periods. The changes in notes receivable are primarily from related parties notes receivable at NCRA with its minority owners.

For the years ended August 31, 2005, 2004 and 2003, the net cash flows used in our investing activities totaled \$57.0 million, \$181.3 million and \$173.3 million, respectively.

The acquisition of property, plant and equipment comprised the primary use of cash totaling \$257.5 million, \$245.1 million and \$175.7 million for the years ended August 31, 2005, 2004 and 2003, respectively. These acquisitions of property, plant and equipment included \$8.5 million acquired as part of a business acquisition during the year ended August 31, 2003. Capital expenditures primarily related to the U.S. Environmental Protection Agency (EPA) low sulfur fuel regulations required by 2006 that were made during the years ended August 31, 2005, 2004 and 2003 were \$165.1 million, \$135.0 million and \$45.2 million, respectively. Capital expenditures during the year ended August 31, 2003 included \$46.0 million for the construction of our oilseed processing facility in Fairmont, Minnesota. Our Fairmont facility was essentially complete and operational during the first quarter of fiscal 2004. Also during the first quarter of fiscal 2004, we entered into a sale-leaseback transaction for the Fairmont facility equipment and received cash proceeds of \$19.8 million from the sale.

Investments made during the years ended August 31, 2005, 2004 and 2003 totaled \$25.9 million, \$49.8 million and \$43.5 million, respectively. During the year ended August 31, 2005, we contributed \$19.6 million in cash (plus an additional \$18.5 million in net assets, primarily loans) to Cofina for a 49% equity interest. Cofina was formed by us and Cenex Finance Association to provide financing for agricultural cooperatives and businesses, and to producers of agricultural products. During the year ended August 31, 2004, we purchased all of Farmland's interest in Agriliance for a cash payment of \$27.5 million, as previously discussed. During the year ended August 31, 2003, we purchased an additional 13.1% economic interest of the crop protection business of Agriliance for cash payment of \$34.3 million, as previously discussed. Also during the year ended August 31, 2004, NCRA exercised its right of first refusal to purchase a partial interest in a crude oil pipeline for \$16.0 million.

Net working capital acquired in business acquisitions was \$13.0 million during the year ended August 31, 2003.

During the years ended August 31, 2005, 2004 and 2003, the changes in notes receivable resulted in decreases in cash flows of \$23.8 million, \$6.9 million and \$6.6 million, respectively, primarily from related party notes receivables at NCRA from its minority owners, Growmark, Inc. and MFA Oil Company.

Distributions to minority owners for the years ended August 31, 2005, 2004 and 2003 were \$29.9 million, \$15.9 million and \$4.4 million, respectively, and were primarily related to NCRA. NCRA's cash distributions to members were lower as a percent of earnings in 2004 and 2003 when compared to other years, due to the funding requirements for environmental capital expenditures previously discussed.

Partially offsetting cash outlays in investing activities were proceeds from the disposition of property, plant and equipment of \$21.1 million, \$34.5 million and \$26.9 million for the years ended August 31, 2005, 2004 and 2003, respectively, and during the year ended August 31, 2005, we sold the majority of our Mexican foods business for proceeds of \$38.3 million. The proceeds from the sale of our Mexican foods business includes \$13.8 million received for equipment that was used to buy out operating leases during the same period. During the year ended August 31, 2004, proceeds of \$19.8 million were from a sale-leaseback transaction for equipment at our oilseed processing facility in Fairmont, Minnesota, as previously discussed. During the year ended August 31, 2003, proceeds were primarily from disposals of propane plants and non-strategic locations in our Energy segment, sales of equipment and non-strategic agri-operations locations in our Ag Business segment, and sales of wheat milling equipment in our Processing segment. Also partially offsetting cash usages were distributions received from joint ventures and investments totaling \$78.4 million, \$74.6 million and \$44.4 million for the years ended August 31, 2005, 2004 and

2003, respectively. During the years ended August 31, 2005 and 2004, we also received proceeds of \$147.8 million and \$25.0 million, respectively, from the sale of investments. During the year ended August 31, 2005, we received proceeds of \$140.4 million from the sale of our CF Industries, Inc. investment (\$9.6 million pretax gain) in our Ag

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Business segment, and proceeds of \$7.4 million (\$3.4 million pretax gain) from another investment. During the year ended August 31, 2004, NCRA exercised its right of first refusal to purchase a partial interest in a crude oil pipeline as previously discussed, and subsequently sold a 50% interest in the same pipeline to another third party for proceeds of \$25.0 million and recorded a pretax gain on the sale of \$14.7 million.

***Cash Flows from Financing Activities***

We finance our working capital needs through short-term lines of credit with a syndicate of domestic and international banks. In May 2005, we renewed and expanded our committed lines of revolving credit. The previously established credit lines consisted of a \$750.0 million 364-day revolver and a \$150.0 million three-year revolver. The current committed credit facilities consist of a \$700.0 million 364-day revolver and a \$300.0 million five-year revolver. The terms of the current credit facilities are the same as the terms of the credit facilities they replaced in all material respects, except interest rate spreads over the LIBOR rate are reduced under the current credit facilities. In addition to these lines of credit, we have a two-year revolving credit facility dedicated to NCRA, with a syndication of banks in the amount of \$15.0 million committed. In December 2005, the line of credit dedicated to NCRA was renewed for one year with no material changes to the terms of the credit facility. On November 30, 2005, August 31, 2005, November 30, 2004 and August 31, 2004, we had total short-term indebtedness outstanding on these various facilities and other short-term notes payable totaling \$21.1 million, \$61.1 million, \$1.1 million and \$116.1 million, respectively. On August 31, 2005, interest rates on these facilities ranged from 3.86% to 3.93%. In September 2004, \$125.0 million received from private placement debt proceeds was used to pay down our 364-day credit facility.

In November 2005, we requested amendments to our 364-day and five-year revolving loan credit agreement, dated May 19, 2005, and to our term loan credit agreement, dated June 1, 1998, to allow for the expansion of our investment limit from \$110 million to \$175 million. We are currently in compliance with this covenant, but requested the amendment to allow for potential investment opportunities in the future. The requested amendments were approved by the respective bank groups.

We finance our long-term capital needs, primarily for the acquisition of property, plant and equipment, with long-term agreements with various insurance companies and banks. In June 1998, we established a long-term credit agreement through cooperative banks. This facility committed \$200.0 million of long-term borrowing capacity to us, with repayments through fiscal year 2009. The amount outstanding on this credit facility was \$110.7 million, \$114.8 million, \$127.1 million and \$131.2 million on November 30, 2005, August 31, 2005, and August 31, 2004, respectively. Interest rates on November 30, 2005 ranged from 5.16% to 7.13%. Repayments of \$4.1 million were made on this facility during each of the three months ended November 30, 2005 and 2004. Repayments of \$16.4 million, \$6.6 million and \$6.6 million were made on this facility during the three years ended August 31, 2005, 2004 and 2003, respectively.

Also in June 1998, we completed a private placement offering with several insurance companies for long-term debt in the amount of \$225.0 million with an interest rate of 6.81%. Repayments are due in equal annual installments of \$37.5 million each in the years 2008 through 2013.

In January 2001, we entered into a note purchase and private shelf agreement with Prudential Insurance Company. The long-term note in the amount of \$25.0 million has an interest rate of 7.9% and is due in equal annual installments of approximately \$3.6 million, in the years 2005 through 2011. A subsequent note for \$55.0 million was issued in March 2001, related to the private shelf facility, and has an interest rate of 7.43%. Repayments are due in equal annual installments of approximately \$7.9 million, in the years 2005 through 2011. During the three months ended November 30, 2005 and 2004, no repayments were due on these notes. During the year ended August 31, 2005, repayments on these notes totaled \$11.4 million.

In October 2002, we completed a private placement with several insurance companies for long-term debt in the amount of \$175.0 million, which was layered into two series. The first series of \$115.0 million has an interest rate of 4.96% and is due in equal semi-annual installments of approximately \$8.8 million during the years 2007 through 2013. The second series of \$60.0 million has an interest rate of 5.60% and is due in equal semi-annual installments of approximately \$4.6 million during fiscal years 2012 through 2018.



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In March 2004, we entered into a note purchase and private shelf agreement with Prudential Capital Group. In April 2004, we borrowed \$30.0 million under this arrangement. One long-term note in the amount of \$15.0 million has an interest rate of 4.08% and is due in full at the end of the nine-year term in 2010. Another long-term note in the amount of \$15.0 million has an interest rate of 4.39% and is due in full at the end of the seven-year term in 2011.

In September 2004, we entered into a private placement with several insurance companies for long-term debt in the amount of \$125.0 million with an interest rate of 5.25%. The debt is due in equal annual installments of \$25.0 million during the fiscal years 2011 through 2015.

Through NCRA, we had revolving term loans outstanding of \$8.3 million, \$9.0 million, \$11.3 million and \$12.0 million for the periods ended November 30, 2005, August 31, 2005, November 30, 2004 and August 31, 2004, respectively. Interest rates on November 30, 2005 ranged from 6.48% to 6.99%. Repayments of \$0.8 million were made during each of the three months ended November 30, 2005 and 2004. Repayments of \$3.0 million were made during each of the three years ended August 31, 2005, 2004 and 2003.

On November 30, 2005, we had total long-term debt outstanding of \$766.3 million, of which \$118.5 million was bank financing, \$623.6 million was private placement debt and \$24.2 million was industrial development revenue bonds and other notes and contracts payable. On November 30, 2004, we had total long-term debt outstanding of \$802.5 million.

On August 31, 2005, we had total long-term debt outstanding of \$773.1 million, of which \$133.3 million was bank financing, \$623.6 million was private placement debt and \$16.2 million was industrial development revenue bonds and other notes and contracts payable. On August 31, 2004, we had long-term debt outstanding of \$683.8 million. Our long-term debt is unsecured except for other notes and contracts in the amount of \$9.3 million as of November 30, 2005; however, restrictive covenants under various agreements have requirements for maintenance of minimum working capital levels and other financial ratios. We were in compliance with all debt covenants and restrictions as of November 30, 2005. The aggregate amount of long-term debt payable as of August 31, 2005 was as follows (dollars in thousands):

|            |            |
|------------|------------|
| 2006       | \$ 35,340  |
| 2007       | 59,856     |
| 2008       | 98,421     |
| 2009       | 117,285    |
| 2010       | 82,589     |
| Thereafter | 379,583    |
|            | \$ 773,074 |

During the three months ended November 30, 2005 and 2004, we borrowed on a long-term basis no dollars and \$125.0 million, respectively, and during the same periods repaid long-term debt of \$6.8 million and \$6.5 million, respectively.

During the years ended August 31, 2005, 2004 and 2003, we borrowed on a long-term basis \$125.0 million, \$35.5 million and \$175.0 million, respectively, and during the same periods repaid long-term debt of \$36.0 million, \$15.3 million and \$89.5 million, respectively.

In accordance with the bylaws and by action of the Board of Directors, annual net earnings from patronage sources are distributed to consenting patrons following the close of each fiscal year. Patronage refunds are calculated based on amounts using financial statement earnings. The cash portion of the patronage distribution is determined annually by the Board of Directors, with the balance issued in the form of capital equity certificates. The patronage earnings from the fiscal year ended August 31, 2004 were primarily distributed during the second quarter of the year ended August 31, 2005. The cash portion of this distribution deemed by the Board of Directors to be 30% was \$51.6 million. During the years ended August 31, 2004 and 2003, we distributed cash patronage of \$28.7 million and \$26.5 million, respectively.

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Cash patronage for the year ended August 31, 2005, deemed by the Board of Directors to be 30% and to be distributed in fiscal year 2006, is expected to be approximately \$60.9 million and is classified as a current liability on the November 30, 2005 and August 31, 2005 consolidated balance sheets.

Effective September 1, 2004, redemptions of capital equity certificates approved by the Board of Directors are divided into two pools, one for non-individuals (primarily member cooperatives) who participate in an annual pro-rata program for equities older than 10 years, and another for individual members who are eligible for equity redemptions at age 72 or upon death. The amount that each non-individual member receives under the pro-rata program in any year is determined by multiplying the dollars available for pro-rata redemptions that year as determined by the Board of Directors, by a fraction, the numerator of which is the amount of patronage certificates older than 10 years held by that member, and the denominator of which is the sum of the patronage certificates older than 10 years held by all eligible non-individual members. For the years ended August 31, 2005, 2004 and 2003, we redeemed in cash, patronage related equities in accordance with authorization from the Board of Directors in the amounts of \$23.7 million, \$10.3 million and \$31.1 million, respectively. An additional \$20.0 million and \$13.0 million of capital equity certificates were redeemed in fiscal years 2005 and 2004, respectively, by issuance of shares of our 8% Cumulative Redeemable Preferred Stock (New Preferred) pursuant to registration statements on Forms S-2 filed with the Securities and Exchange Commission. The amount of equities redeemed with each share of preferred stock issued was \$27.58 and \$27.10, which was the closing price per share of the stock on The NASDAQ National Market on January 24, 2005 and March 2, 2004, respectively. On August 31, 2005, we had 4,951,434 shares of the New Preferred outstanding with a total redemption value of approximately \$123.8 million, excluding accumulated dividends. The New Preferred is redeemable at our option beginning in 2008.

We expect cash redemptions related to the year ended August 31, 2005, to be distributed in fiscal year 2006. The distribution is expected to be approximately \$64.1 million and is classified as a current liability on the August 31, 2005 consolidated balance sheet. We redeemed \$6.3 million during the three months ended November 30, 2005, compared to \$0.2 million during the three months ended November 30, 2004.

In 2001 and 2002, we issued 9,454,874 shares of 8% Preferred Stock (Old Preferred). In late 2002, we suspended sales of the Old Preferred, and on February 25, 2003 we filed a post-effective amendment to terminate the offering of the Old Preferred shares. In January 2003, the Board of Directors authorized the sale and issuance of up to 3,500,000 shares of 8% Cumulative Redeemable Preferred Stock (New Preferred) at a price of \$25.00 per share. We filed a registration statement on Form S-2 with the Securities and Exchange Commission registering 3,000,000 shares of the New Preferred (with an additional over-allotment option of 450,000 shares granted to the underwriters), which was declared effective on January 27, 2003. The shares were subsequently sold for gross proceeds of \$86.3 million (3,450,000 shares). The New Preferred is listed on the NASDAQ National Market. Expenses related to the 2003 issuance of the New Preferred were \$3.8 million.

On March 5, 2003, the Board of Directors authorized the redemption and conversion of the Old Preferred shares. A redemption notification and a conversion election form were sent to holders of the Old Preferred shares on March 21, 2003 explaining that on April 25, 2003 all shares of the Old Preferred would be redeemed by us for \$1.00 per share unless they were converted into shares of our New Preferred. The conversion did not change the base liquidation amount or dividend amount of the Old Preferred, since 25 shares of the Old Preferred converted to 1 share of the New Preferred. The total Old Preferred converted to the New Preferred was 7,452,439 shares, and the balance of the Old Preferred (2,002,435 shares) was redeemed in cash at \$1.00 per share.

On November 30, 2005 we had 4,951,434 shares of the New Preferred outstanding with a total redemption value of approximately \$123.8 million, excluding accumulated dividends. The New Preferred accumulates dividends at a rate of 8% per year with dividends payable quarterly, and is redeemable at our option beginning in 2008.



**Table of Contents****Off Balance Sheet Financing Arrangements*****Lease Commitments:***

We have commitments under operating leases for various refinery, manufacturing and transportation equipment, rail cars, vehicles and office space. Some leases include purchase options at not less than fair market value at the end of the lease term.

Total rental expense for all operating leases, net of rail car mileage credits received from the railroad and sublease income for the years ended August 31, 2005, 2004 and 2003, was \$31.0 million, \$35.3 million and \$31.7 million, respectively.

Minimum future lease payments required under noncancellable operating leases as of November 30, 2005, were as follows:

|                                     | <b>Total<br/>(Dollars in<br/>millions)</b> |
|-------------------------------------|--|
| 2006                                | \$ 28.3                                    |
| 2007                                | 24.0                                       |
| 2008                                | 21.0                                       |
| 2009                                | 12.9                                       |
| 2010                                | 10.8                                       |
| Thereafter                          | 6.0  |
| Total minimum future lease payments | \$ 103.0                                   |

***Guarantees:***

We are a guarantor for lines of credit for related companies of which \$49.9 million and \$50.1 million was outstanding on November 30, 2005 and August 31, 2005, respectively. Our bank covenants allow maximum guarantees of \$150.0 million. In addition, our bank covenants allow for guarantees dedicated solely for NCRA in the amount of \$125.0 million. All outstanding loans with respective creditors are current as of November 30, 2005.

***Debt:***

We have no material off balance sheet debt.

**Contractual Obligations**

We had certain contractual obligations at August 31, 2005, which require the following payments to be made:

| <b>Contractual Obligations</b> | <b>Total</b> | <b>Payments Due by Period</b> |                  |                  | <b>More Than<br/>5 Years</b> |
|--------------------------------|--------------|-------------------------------|------------------|------------------|------------------------------|
|                                |              | <b>Less Than<br/>1 Year</b>   | <b>1-3 Years</b> | <b>3-5 Years</b> |                              |
|                                |              |                               |                  |                  |                              |

**(Dollars in thousands)**

|                         |              |              |            |            |            |
|-------------------------|--------------|--------------|------------|------------|------------|
| Notes payable(1)        | \$ 61,147    | \$ 61,147    |            |            |            |
| Long-term debt(1)       | 773,074      | 35,340       | \$ 158,277 | \$ 199,874 | \$ 379,583 |
| Interest payments(2)    | 237,246      | 47,508       | 84,084     | 59,405     | 46,249     |
| Operating leases        | 103,037      | 28,312       | 44,996     | 23,768     | 5,961      |
| Purchase obligations(3) | 1,759,071    | 1,479,770    | 271,203    | 1,128      | 6,970      |
| Other liabilities(4)    | 52,224       |              | 33,379     | 17,439     | 1,406      |
| Total obligations       | \$ 2,985,799 | \$ 1,652,077 | \$ 591,939 | \$ 301,614 | \$ 440,169 |

(1) Included on our consolidated balance sheet.

(2) Based on interest rates and long-term debt balances as of August 31, 2005.

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- (3) Purchase obligations are legally binding and enforceable agreements to purchase goods or services that specify all significant terms, including fixed or minimum quantities; fixed, minimum or variable price provisions; and time of the transactions. Of our total purchase obligations, \$1,007.1 million is included in accounts payable and accrued expenses on our consolidated balance sheet.
- (4) Other liabilities include deferred compensation, deferred income taxes, accrued turnaround and contractual redemptions, and is included on the consolidated balance sheet. Of our total other liabilities on our consolidated balance sheet of \$229.3 million at August 31, 2005, the timing of the payments of \$177.1 million of such liabilities cannot be determined.

Other than the balance sheet changes in payables and long-term debt, the total obligations have not materially changed during the three months ended November 30, 2005.

**Critical Accounting Policies**

Our consolidated financial statements are prepared in conformity with accounting principles generally accepted in the United States of America. The preparation of these consolidated financial statements requires the use of estimates as well as management's judgments and assumptions regarding matters that are subjective, uncertain or involve a high degree of complexity, all of which affect the results of operations and financial condition for the periods presented. We believe that of our significant accounting policies, the following may involve a higher degree of estimates, judgments, and complexity.

***Allowances for Doubtful Accounts***

The allowances for doubtful accounts are maintained at a level considered appropriate by our management based on analyses of credit quality for specific accounts, historical trends of charge-offs and recoveries, and current and projected economic, market and other conditions. Different assumptions, changes in economic circumstances or the deterioration of the financial condition of our customers could result in additional provisions to the allowances for doubtful accounts and increased bad debt expense.

***Inventory Valuation and Reserves***

Grain, processed grains, oilseed and processed oilseeds are stated at net realizable values, which approximates market values. All other inventories are stated at the lower of cost or market. The cost of certain energy inventories (wholesale refined products, crude oil and asphalt), are determined on the last-in, first-out (LIFO) method; all other energy inventories are valued on the first-in, first-out (FIFO) and average cost methods. Estimates are used in determining the net realizable value of grain and oilseed and processed grains and oilseeds inventories. These estimates include the measurement of grain in bins and other storage facilities, which use formulas in addition to actual measurements taken to arrive at appropriate quantity. Other determinations made by management include quality of the inventory and estimates for freight. Grain shrink reserves and other reserves that account for spoilage also affect inventory valuations. If estimates regarding the valuation of inventories or the adequacy of reserves are less favorable than management's assumptions, then additional reserves or write-downs of inventories may be required.

***Derivative Financial Instruments***

We enter into exchange-traded commodity futures and options contracts to hedge our exposure to price fluctuations on energy, grain and oilseed transactions to the extent considered practicable for minimizing risk. We do not use derivatives for speculative purposes. Futures and options contracts used for hedging are purchased and sold through

regulated commodity exchanges. Fluctuations in inventory valuations, however, may not be completely hedged, due in part to the absence of satisfactory hedging facilities for certain commodities and geographical areas and in part to our assessment of our exposure from expected price fluctuations. We also manage our risks by entering into fixed-price purchase contracts with pre-approved producers and establishing appropriate limits for individual suppliers. Fixed-price sales contracts are entered into with customers of acceptable creditworthiness, as internally evaluated. The fair value of futures and options contracts are determined primarily from quotes listed on regulated commodity exchanges. Fixed-price purchase and sales contracts are with various counterparties, and the fair values of such contracts are



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determined from the market price of the underlying product. We are exposed to loss in the event of nonperformance by the counterparties to the contracts, and therefore, contract values are reviewed and adjusted to reflect potential nonperformance.

### ***Pension and Other Postretirement Benefits***

Pension and other postretirement benefits costs and obligations are dependent on assumptions used in calculating such amounts. These assumptions include discount rates, health care cost trend rates, benefits earned, interest costs, expected return on plan assets, mortality rates, and other factors. In accordance with accounting principles generally accepted in the United States of America, actual results that differ from the assumptions are accumulated and amortized over future periods and, therefore, generally affect recognized expenses and the recorded obligations in future periods. While our management believes that the assumptions used are appropriate, differences in actual experience or changes in assumptions may affect our pension and other postretirement obligations and future expenses.

### ***Deferred Tax Assets***

We assess whether a valuation allowance is necessary to reduce our deferred tax assets to the amount that we believe is more likely than not to be realized. While we have considered future taxable income as well as other factors in assessing the need for the valuation allowance, in the event that we were to determine that we would not be able to realize all or part of our net deferred tax assets in the future, an adjustment to our deferred tax assets would be charged to income in the period such determination was made.

### ***Long-Lived Assets***

Depreciation and amortization of our property, plant and equipment is provided on the straight-line method by charges to operations at rates based upon the expected useful lives of individual or groups of assets. Economic circumstances or other factors may cause our management's estimates of expected useful lives to differ from actual.

All long-lived assets, including property plant and equipment, goodwill, investments in unconsolidated affiliates and other identifiable intangibles, are evaluated for impairment on the basis of undiscounted cash flows at least annually for goodwill, and whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. An impaired asset is written down to its estimated fair market value based on the best information available. Estimated fair market value is generally measured by discounting estimated future cash flows. Considerable management judgment is necessary to estimate discounted future cash flows and may differ from actual.

### ***Environmental Liabilities***

Liabilities, including legal costs, related to remediation of contaminated properties are recognized when the related costs are considered probable and can be reasonably estimated. Estimates of these costs are based on current available facts, existing technology, undiscounted site-specific costs and currently enacted laws and regulations. Recoveries, if any, are recorded in the period in which recovery is considered probable. It is often difficult to estimate the cost of environmental compliance, remediation and potential claims given the uncertainties regarding the interpretation and enforcement of applicable environmental laws and regulations, the extent of environmental contamination and the existence of alternate cleanup methods. All liabilities are monitored and adjusted as new facts or changes in law or technology occur and our management believes adequate provisions have been made for environmental liabilities. Changes in facts or circumstances may have an adverse impact on our consolidated financial results.

### ***Revenue Recognition***

We record revenue from grain and oilseed sales after the commodity has been delivered to its destination and final weights, grades and settlement prices have been agreed upon. All other sales are recognized upon transfer of title, which could occur upon either shipment or receipt by the customer, depending upon the

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transaction. Amounts billed to a customer as part of a sales transaction related to shipping and handling are included in net sales. Service revenues are recorded only after such services have been rendered, and are included in other revenues.

## **Effect of Inflation and Foreign Currency Transactions**

We believe that inflation and foreign currency fluctuations have not had a significant effect on our operations.

## **Recent Accounting Pronouncements**

In May 2005, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 154, *Accounting Changes and Error Corrections*, which replaces Accounting Principles Board (APB) Opinion No. 20, *Accounting Changes*, and SFAS No. 3, *Reporting Accounting Changes in Interim Financial Statements*. Among other changes, SFAS No. 154 requires retrospective application of a voluntary change in accounting principle to prior period financial statements presented on the new accounting principle, unless it is impracticable to determine either the period-specific effects or the cumulative effect of the change. SFAS No. 154 also requires accounting for a change in method of depreciating or amortizing a long-lived nonfinancial asset as a change in accounting estimate (prospectively) affected by a change in accounting principle. Further, the Statement requires that corrections of errors in previously issued financial statements be termed a restatement. The new standard is effective for accounting changes and error corrections made in fiscal years beginning after December 15, 2005. The adoption of SFAS No. 154 did not have an impact on our consolidated financial statements.

In December 2004, the FASB issued SFAS No. 153, *Exchanges of Nonmonetary Assets*, an amendment of APB Opinion No. 29. SFAS No. 153 replaces the exception from fair value measurement in APB Opinion No. 29 for nonmonetary exchanges of similar productive assets with a general exception from fair value measurement for exchanges of nonmonetary assets that do not have commercial substance. A nonmonetary exchange has commercial substance if the future cash flows of the entity are expected to change significantly as a result of the exchange. SFAS No. 153 is to be applied prospectively, and is effective for nonmonetary asset exchanges occurring in fiscal periods beginning after June 15, 2005. The adoption of SFAS No. 153 did not have an impact on our consolidated financial statements.

In November 2004, the FASB issued SFAS No. 151, *Inventory Costs*, an amendment of Accounting Research Bulletin (ARB) No. 43, Chapter 4 to clarify the accounting for abnormal amounts of idle facility expense, freight, handling costs, and wasted material (spoilage). SFAS No. 151 requires those items to be recognized as current-period charges regardless of whether they meet the abnormal criterion outlined in ARB No. 43. It also introduces the concept of normal capacity and requires the allocation of fixed production overheads to inventory based on the normal capacity of the production facilities. Unallocated overheads must be recognized as an expense in the period in which they are incurred. SFAS No. 151 is effective for inventory costs incurred during fiscal years beginning after June 15, 2005. The adoption of SFAS No. 151 did not have an impact on our consolidated financial statements.

We are required to apply SFAS No. 143, *Accounting for Asset Retirement Obligations*. This statement requires recognition of a liability for costs that an entity is legally obligated to incur associated with the retirement of fixed assets. Under SFAS No. 143, the fair value of a liability for an asset retirement obligation is recognized in the period in which it is incurred if a reasonable estimate of fair value can be made. The associated asset retirement costs are capitalized as part of the carrying amount of the fixed asset and depreciated over its estimated useful life. We have legal asset retirement obligations for certain assets, including our refineries, pipelines and terminals. We are unable to measure this obligation because it is not possible to estimate when the obligation will be settled. In March 2005, the FASB issued FASB Interpretation No. 47, *Accounting for Conditional Asset Retirement Obligations* an interpretation of FASB No. 143 (FIN 47). FIN 47 clarifies that SFAS No. 143 requires that an entity recognize a liability for the fair

value of a conditional asset retirement obligation when incurred if the liability's fair value can be reasonably estimated. FIN 47 is effective no later than the end of fiscal years ending after December 15, 2005. We have not yet

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determined the impact that the adoption of this interpretation will have on our consolidated financial statements.

**MANAGEMENT**

The information specified in Items 11, 12 and 13 of Part III of our Annual Report on Form 10-K for the year ended August 31, 2005 is incorporated herein by reference. This information has not materially changed since our Annual Report on Form 10-K for the year ended August 31, 2005 was filed on November 18, 2005.

**QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

**Commodity Price Risk**

We utilize futures and options contracts offered through regulated commodity exchanges to reduce price risk. We are exposed to risk of loss in the market value of inventories and fixed or partially fixed purchase and sales contracts. In order to reduce that risk, we generally take opposite and offsetting positions using futures contracts or options.

Certain commodities cannot be hedged with futures or options contracts because such contracts are not offered for these commodities by regulated commodity exchanges. Inventories and purchase contracts for those commodities are hedged with forward sales contracts, to the extent practical, in order to arrive at a net commodity position within the formal position limits set by us and deemed prudent for each of those commodities. Commodities for which futures contracts and options are available are also typically hedged first with forward contracts, with futures and options used to hedge within position limits the remaining portion. These futures and options contracts and forward purchase and sales contracts used to hedge against commodity price changes are effective economic hedges of price risk, but they are not designated as, or accounted for as, hedging instruments for accounting purposes.

Unrealized gains and losses on futures contracts and options used as economic hedges of grain and oilseed inventories and fixed-price contracts are recognized in cost of goods sold for financial reporting using market-based prices. Inventories and fixed-price contracts are marked to fair value using market-based prices so that gains or losses on the derivative contracts are offset by gains or losses on inventories and fixed priced contracts during the same accounting period.

Unrealized gains and losses on futures contracts and options used as economic hedges of energy inventories and fixed-price contracts are recognized in cost of goods sold for financial reporting using market-based prices. The inventories hedged with these derivatives are valued at the lower of cost or fair value, and the fixed-price contracts are marked to fair value using market-based prices. Certain fixed-price contracts related to propane in our Energy segment meet the normal purchase and sales exemption, and thus are not required to be marked to fair value.

A 10% adverse change in market prices would not materially affect our results of operations, financial position or liquidity, since our operations have effective economic hedging requirements as a general business practice.

**Interest Rate Risk**

We use fixed and floating rate debt to lessen the effects of interest rate fluctuations on interest expense. Short-term debt used to finance inventories and receivables is represented by notes payable with maturities of 30 days or less so that the blended interest rate to us for all such notes approximates current market rates. Long-term debt used to finance non-current assets carries various fixed interest rates and is payable at various dates to minimize the effect of market interest rate changes. The effective interest rate to us on fixed rate debt outstanding on August 31, 2005 was approximately 6.1%; a 10% adverse change in market rates would not materially affect our results of operations, financial position or liquidity.



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At various times we have entered into interest rate treasury lock instruments to fix interest rates related to a portion of our private placement debts. These instruments were designated and are effective as cash flow hedges for accounting purposes, and accordingly, the net loss on settlements was recorded as a component of other comprehensive income. Interest expense for the years ended August 31, 2005 and 2004, includes \$0.9 million and \$0.9 million, respectively, related to the interest rate derivatives. The additional interest expense is an offset to the lower actual interest paid on the outstanding debt instruments.

## **Foreign Currency Risk**

We conduct essentially all of our business in U.S. dollars, except for grain marketing operations in Brazil and some purchases of products from Canada, and had minimal risk regarding foreign currency fluctuations during 2005 or in prior years. Foreign currency fluctuations do, however, impact the ability of foreign buyers to purchase U.S. agricultural products and the competitiveness of U.S. agricultural products compared to the same products offered by alternative sources of world supply.

## **DESCRIPTION OF THE PREFERRED STOCK**

The following section summarizes the material terms and provisions of our preferred stock. This summary is not a complete legal description of our preferred stock, and is qualified in its entirety by reference to our restated articles of incorporation, as amended, our by laws, as amended, and the resolution of our board of directors establishing the preferred stock.

### **General**

The shares of preferred stock are shares of a series of preferred equity securities created by our board of directors. Subject to the restrictions noted below under Limitations and Restrictions on Future Issuances, there is no limit on the number of shares in the series and shares may be issued from time to time. Our board of directors has expressly authorized the initial sale and subsequent transfer of the shares of preferred stock in accordance with our articles of incorporation.

The shares of preferred stock to be issued as described in this prospectus will be fully paid and nonassessable when issued.

### **Rank**

As to payment of dividends and as to distributions of assets upon the liquidation, dissolution or winding up of CHS, whether voluntary or involuntary, the preferred stock ranks prior to:

any patronage refund (as that term is used in our bylaws), whether or not represented by a certificate, and any redemption thereof;

any other class or series of our capital stock designated by our board of directors as junior to the preferred stock; and

our common stock, if any.

Shares of any class or series of our capital stock that are not junior to the preferred stock rank equally with the preferred stock as to the payment of dividends and the distribution of assets.

**Dividends**

Holders of the preferred stock are entitled to receive quarterly dividends when, as and if declared by our board of directors out of funds legally available for that purpose at the rate of \$2.00 per share per year. Dividends are payable on March 31, June 30, September 30 and December 31 of each year (each a payment date ), except that if a payment date is a Saturday, Sunday or legal holiday, the dividend is payable without interest on the next day that is not a Saturday, Sunday or legal holiday. Dividends on the preferred stock are fully cumulative and accumulate without interest from and including the day immediately following the most



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recent date as to which dividends have been paid. The most recent date as to which dividends have been paid is December 31, 2005.

Dividends are computed on the basis of a 360-day year of twelve 30-day months. Each payment of dividends includes dividends to and including the date on which paid.

Dividends are paid to holders of record as they appear on our books ten business days prior to the relevant payment date. We may, in our sole discretion, pay dividends by any one or more of the following means:

check mailed to the address of the record holder as it appears on our books;

electronic transfer in accordance with instructions provided by the record holder; or

any other means mutually agreed between us and the record holder.

We may not make any distribution to the holders of any security that ranks junior to the preferred stock unless and until all accumulated and unpaid dividends on the preferred stock and on any other class or series of our capital stock that ranks equally with the preferred stock, including the full dividend for the then-current dividend period, have been paid or declared and set apart for payment. For these purposes, a distribution does not include any distribution made in connection with a liquidation, dissolution or winding up, which will be governed by the provisions summarized under Liquidation Preference below.

## **Liquidation Preference**

In a liquidation, dissolution or winding up of CHS, whether voluntary or involuntary, the holders of the preferred stock are entitled to receive out of our available assets \$25.00 per share plus all dividends accumulated and unpaid on that share, whether or not declared, to and including the date of distribution. This distribution to the holders of the preferred stock will be made before any payment is made or assets distributed to the holders of any security that ranks junior to the preferred stock but after the payment of the liquidation preference of any of our securities that rank senior to the preferred stock. Any distribution to the holders of the preferred stock will be made ratably among the holders of the preferred stock and any other of our capital stock which ranks on a parity as to liquidation rights with the preferred stock in proportion to the respective preferential amounts to which each is entitled. After payment in full of the liquidation preference of the shares of preferred stock, the holders of the preferred stock will not participate further in the distribution of our assets.

Neither a consolidation or merger with another entity nor a sale or transfer of all or part of our assets for cash, securities or other property will constitute a liquidation, dissolution or winding up if, following the transaction, the preferred stock remains outstanding as duly authorized stock of us or any successor entity.

## **Redemption**

### ***At Our Option***

From and after February 1, 2008 we may, at our option, redeem at any time all, or from time to time any portion, of the preferred stock. Any optional redemption will be at a price of \$25.00 per share plus all dividends accumulated and unpaid on that share, whether or not declared, to and including the date fixed for redemption. If we redeem less than all of the then outstanding shares of preferred stock, we will designate the shares to be redeemed either by lot or in any other manner that our board of directors may determine or may effect the redemption pro rata. However, we may not redeem less than all of the then outstanding shares of preferred stock until all dividends accumulated and unpaid on all

then outstanding shares of preferred stock have been paid for all past dividend periods.

***At the Holder's Option***

If at any time there has been a change in control (as defined below), each record holder of shares of the preferred stock will have the right, for a period of 90 days from the date of the change in control, to require

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us to redeem all or any portion of the shares of preferred stock owned by that record holder. Not later than 130 days after the date of the change in control (or, if that date is a Saturday, Sunday or legal holiday, the next day that is not a Saturday, Sunday or legal holiday) we will redeem all shares the record holder has elected to have redeemed in a written notice delivered to us on or prior to the 90th day after the change in control. The redemption price is \$25.00 per share plus all dividends accumulated and unpaid on that share, whether or not declared, to and including the date fixed for redemption.

A change in control will have occurred if, in connection with a merger or consolidation that has been approved by our board of directors (prior to submitting the merger or consolidation to our members for approval), whether or not we are the surviving entity, those persons who were members of our board of directors on January 1, 2003, together with those persons who became members of our board of directors after that date at our annual meeting, have ceased to constitute a majority of our board of directors. Under the Minnesota cooperative statute, our members could initiate a merger or consolidation without the approval of our board of directors; a member-initiated merger or consolidation would not meet this definition and thus would not trigger a redemption right.

### ***Mechanics of Redemption***

Not less than 30 days prior to any redemption date pursuant to the exercise of our optional redemption right, we will give written notice to the holders of record of the shares of preferred stock to be redeemed. This notice will specify:

the redemption date;

the redemption price;

the number of shares of preferred stock held by the record holder that are subject to redemption;

the time, place and manner in which the holder should surrender the certificate or certificates, if any, representing the shares of preferred stock to be redeemed, including the steps that a holder should take with respect to any certificates which have been lost, stolen or destroyed or to any uncertificated shares; and

that from and after the redemption date, dividends will cease to accumulate on the shares and the shares will no longer be deemed outstanding.

On or after the redemption date, once a holder surrenders the certificate or certificates representing the shares of preferred stock called for redemption in the manner provided in the redemption notice or takes the appropriate steps with respect to lost, stolen or destroyed certificates or uncertificated shares, the holder will be entitled to receive payment of the redemption price. If fewer than all of the shares of preferred stock represented by a surrendered certificate or certificates are redeemed, we will issue a new certificate representing the unredeemed shares.

### ***Effect of Redemption***

From and after the redemption date, if funds necessary for the redemption are and have been irrevocably deposited or set aside, then:

dividends will cease to accumulate with respect to the shares of preferred stock called for redemption;

the shares will no longer be deemed outstanding;

the holders of the shares will cease to be shareholders; and

all rights with respect to the shares of preferred stock will terminate except the right of the holders to receive the redemption price, without interest.

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### ***Purchases***

We may at any time and from time to time in compliance with applicable law purchase shares of preferred stock on the open market, pursuant to a tender offer or otherwise, at whatever price or prices and other terms we determine. We may not make any purchases at a time when there are accumulated but unpaid dividends for past dividend periods.

### **Voting**

Except as described below, the holders of the preferred stock have only those voting rights that are required by applicable law. As a result, the holders of the preferred stock have very limited voting rights and, among other things, do not have any right to vote for the election of directors.

Unless the preferred stock is redeemed pursuant to its terms, the affirmative vote of the holders of at least two-thirds of the outstanding shares of the preferred stock, voting separately as a class, is required:

for any amendment, alteration or repeal, whether by merger or consolidation or otherwise, of our articles of incorporation or the resolutions establishing the terms of the preferred stock, if the amendment, alteration or repeal adversely affects the rights or preferences of the preferred stock; and

to establish, by board resolution or otherwise, any class or series of our equity securities having rights senior to the preferred stock as to the payment of dividends or distribution of assets upon the liquidation, dissolution or winding up of CHS, whether voluntary or involuntary.

The creation and issuance of any other class of our securities ranking on a parity with or junior to the preferred stock, including an increase in the authorized number of shares of any such securities, will not be deemed to adversely affect the rights or preferences of the preferred stock.

Our board of director's ability to authorize, without preferred shareholder approval, the issuance of additional classes or series of preferred stock with conversion and other rights may adversely affect you as a holder of preferred stock or the rights of holders of any series of preferred stock that may be outstanding.

### **Limitations and Restrictions on Future Issuances**

We may not offer to issue additional shares of preferred stock in exchange for or in redemption of outstanding patrons equities or other equity securities held by our members more than one time per calendar year. If, in connection with an offer of this type, any member would receive more than 0.25% of the number of shares of preferred stock outstanding at the end of the prior calendar year, that member will instead be entitled to receive the shares in quarterly installments as nearly equal as possible. In any calendar year, we may not issue additional shares of preferred stock in exchange for or in redemption of outstanding patrons' equities or other equity securities held by our members in excess of:

for issuances during the years 2004, 2005 and 2006, 20% of the number of shares of preferred stock outstanding at the end of the prior calendar year or 400,000 shares, whichever is greater; and

for issuances during any calendar year after the year 2006, 25% of the number of shares of preferred stock outstanding at the end of the prior calendar year or 400,000 shares, whichever is greater.

We may not issue additional shares of preferred stock in exchange for or in redemption of outstanding patrons' equities owned by an estate of one of our former individual members or in redemption of outstanding patrons' equities owned

by individual members who have reached age 72, pursuant to our current policy.

**No Exchange or Conversion Rights; No Sinking Fund**

Shares of the preferred stock are not exchangeable or convertible into other class or series of our capital stock or other securities or property. The preferred stock is not subject to the operation of a purchase, retirement or sinking fund.

**Table of Contents****Certain Charter Provisions**

For a description of some of the provisions of our articles of incorporation that might have an effect of delaying, deferring or preventing a change in control of us, see Membership in CHS and Authorized Capital Certain Antitakeover Measures.

As noted above under Membership in CHS and Authorized Capital Debt and Equity Instruments, under our articles of incorporation all equity we issue (including the preferred stock) is subject to a first lien in favor of us for all indebtedness of the holder to us. However, we have not to date taken, and do not intend to take, any steps to perfect this lien against shares of the preferred stock.

**No Preemptive Rights**

Holders of the preferred stock have no preemptive right to acquire shares of any class or series of our capital stock.

**Market for the Preferred Stock**

The preferred stock is currently listed on The NASDAQ National Market under the symbol CHSCP. The following is a listing of the high and low sales prices as listed on The NASDAQ National Market for the preferred stock during our fiscal quarters ended November 30, 2005, August 31, 2005, May 31, 2005, February 28, 2005, November 30, 2004, August 31, 2004, May 31, 2004, February 28, 2004 and November 30, 2003.

|            | November 30,<br>2005 | August 31,<br>2005 | May 31,<br>2005 | February 28,<br>2005 | November 30,<br>2004 | August 31,<br>2004 | May 31,<br>2004 | February 28,<br>2004 | November 30,<br>2003 |
|------------|----------------------|--------------------|-----------------|----------------------|----------------------|--------------------|-----------------|----------------------|----------------------|
| High Price | 27.30                | 27.40              | 27.10           | 27.98                | 28.09                | 27.35              | 32.50           | 29.50                | 28.10                |
| Low Price  | 25.95                | 26.01              | 25.36           | 26.81                | 26.50                | 25.60              | 25.00           | 26.99                | 27.00                |

**Transfer Agent and Registrar**

Wells Fargo Bank, National Association serves as transfer agent and registrar with respect to the preferred stock.

**COMPARISON OF RIGHTS OF HOLDERS OF PATRONS  
EQUITIES AND RIGHTS OF HOLDERS OF PREFERRED STOCK**

The following describes the material differences between the rights that the patrons' equities being redeemed provided to the members of CHS holding them and the rights that the preferred stock provides to the holders. While CHS believes that the description covers the material differences between the two, this summary may not contain all of the information that is important to you. You should carefully read this entire prospectus, including the sections entitled Membership in CHS and Authorized Capital and Description of the Preferred Stock, and refer to the documents discussed in those sections for a more complete understanding of the differences.

**Priority on Liquidation**

In a liquidation, dissolution or winding up of CHS, the rights of a holder of preferred stock rank senior to those of a holder of patrons' equities.

**Dividends**

A holder of patrons' equities is not entitled to any interest or dividends on those patrons' equities. A holder of preferred stock is entitled to dividends as described under "Description of the Preferred Stock - Dividends."



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### **Redemption**

Patrons' equities are redeemable only at the discretion of our board of directors and in accordance with the terms of the redemption policy adopted by our board of directors, as in effect from time to time. See *Membership in CHS and Authorized Capital - Patrons' Equities* for a description of the redemption policy as currently in effect. Shares of preferred stock are subject to redemption both at the option of CHS and at the holder's option under certain circumstances, both as described under *Description of the Preferred Stock - Redemption*.

### **Voting Rights**

Ownership of patrons' equities does not, by itself, entail any voting rights, although the amount of patrons' equities held by a member that is a cooperative association or a member that is part of a patron's association is considered in the formula used to determine the level of the member's voting rights of that cooperative association or patron's association. See *Membership in CHS and Authorized Capital - Voting Rights*. Ownership of preferred stock entails the limited voting rights described under *Description of the Preferred Stock - Voting Rights*.

### **Transfers**

Patrons' equities may not be transferred without the approval of our board of directors. Shares of preferred stock are not subject to any similar restrictions on transfer.

### **Market**

There is no public market for patrons' equities. The preferred stock is listed on The NASDAQ National Market.

## **MATERIAL FEDERAL INCOME TAX CONSEQUENCES**

The following summarizes the material federal income tax consequences of the issuance of Shares of our preferred stock in redemption of patrons' equities (the *Exchange*) and the consequences of the ownership, redemption and disposition of the preferred stock. This summary is based upon the provisions of the Internal Revenue Code of 1986, as amended (the *Code*), the final, temporary and proposed regulations promulgated thereunder and administrative rulings and judicial decisions now in effect, all of which are subject to change (possibly with retroactive effect). This summary addresses only the tax consequences to a person who is a U.S. holder of patrons' equities or the preferred stock. You are a U.S. holder if you are:

- an individual who is a citizen or resident of the U.S.;
- a corporation (or any entity treated as a corporation for U.S. federal income tax purposes, such as a cooperative) organized under the laws of the U.S. or any political subdivision of the U.S.;
- an estate if its income is subject to U.S. federal income tax regardless of its source; or
- a trust if a U.S. court can exercise primary supervision over the trust's administration and one or more U.S. persons are authorized to control all substantial decisions of the trust.

This summary assumes that you will hold your shares of preferred stock as capital assets within the meaning of Section 1221 of the Code. The summary also assumes that all dividends will be paid as they accrue and that, if the preferred stock is redeemed, there will be no dividend arrearages at the time of redemption. The summary does not purport to deal with all aspects of federal taxation that may be relevant to your receipt of preferred stock pursuant to

the Exchange, or to your ownership, redemption or disposition of the preferred stock, such as estate and gift tax consequences, nor does it deal with tax consequences arising under the laws of any state, local or other taxing jurisdiction. This summary also does not apply to you if you belong to a category of investors subject to special tax rules, such as dealers in securities, financial institutions, insurance companies, tax-exempt organizations, foreign persons, qualified retirement plans, individual

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retirement accounts, regulated investment companies, U.S. expatriates, pass-through entities or investors in pass-through entities or persons subject to the alternative minimum tax.

We can give no assurance that the Internal Revenue Service (the IRS) will take a similar view with respect to the tax consequences described below. We have not requested, nor do we plan to request, a ruling from the IRS on any tax matters relating to the Exchange or the preferred stock. We strongly encourage you to consult your own tax advisor regarding the federal, state, local, and foreign tax consequences to you of the Exchange and of the ownership, redemption, and disposition of the preferred stock in light of your particular tax circumstances.

## **The Exchange**

Although no transaction closely comparable to the Exchange, as described in this prospectus, has been the subject of any Treasury regulation, ruling or administrative or judicial decision, we will receive an opinion of Dorsey & Whitney LLP that the exchange of patrons' equities for preferred stock should constitute a reorganization within the meaning of Section 368(a)(1)(E) of the Code.

You should be aware that the opinion of Dorsey & Whitney LLP will be subject to the following qualifications and assumptions: it relies on certifications of relevant facts by us, is based upon provisions of the Code, regulations, and administrative and judicial decisions now in effect, all of which are subject to change (possibly with retroactive effect), is subject to the assumption that the Exchange will be effected in the manner described in this prospectus, and is limited to the federal income tax matters expressly set forth therein. In addition, the opinion assumes that the fair market value of the preferred stock received will be approximately equal to the fair market value of the patrons' equities surrendered in exchange therefor. The opinion represents counsel's legal judgment and is not binding on the IRS or the courts.

If the exchange of patrons' equities for preferred stock constitutes a reorganization within the meaning of Section 368(a)(1)(E), the following tax consequences will result:

1. We will be a party to a reorganization within the meaning of Section 368(b) of the Code.
2. We will recognize no gain or loss upon the receipt of the patrons' equities in exchange for the preferred stock.
3. The participants will recognize no gain or loss on the exchange of patrons' equities for preferred stock, assuming that Section 305(c) of the Code does not apply in connection with the Exchange.
4. Provided the participants recognize no gain or loss on the exchange of patrons' equities for preferred stock, the basis of the preferred stock received by the participants in the transaction will be the same as the basis of the patrons' equities surrendered in exchange therefor.
5. The holding period of the preferred stock received by each participant will include the period during which the participant held the patrons' equities surrendered in exchange therefor, provided that the patrons' equities surrendered were held as capital assets on the date of the Exchange and assuming that Section 305(c) of the Code does not apply in connection with the Exchange.
6. The preferred stock received by the participants in the Exchange will not constitute section 306 stock within the meaning of Section 306(c) of the Code. Accordingly, a disposition of the Preferred Stock will not be subject to Section 306(a) of the Code, which provides generally that the gross proceeds from the sale or redemption of section 306 stock shall be treated either as ordinary income or as a distribution of property to which section 301 of the Code (concerning amounts taxable as dividends) applies.

Dorsey & Whitney LLP will express no opinion regarding whether Section 305(c) of the Code will apply in connection with the Exchange, including, but not limited to whether a participant in the Exchange will be deemed to receive a distribution to which Section 301 of the Code applies by means of Section 305(c) of the Code. Pursuant to Section 305(c) of the Code and applicable Treasury Regulations, a recapitalization may be deemed to result in the receipt of a taxable stock dividend by some shareholders of a corporation, if the

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recapitalization is pursuant to a plan to periodically increase a shareholder's proportionate interest in the assets or earnings and profits of the corporation. The amount of any such deemed stock dividend would generally be equal to the amount of the increase in the shareholder's proportionate interest in the assets or earnings and profits of a corporation. Although the matter is not free from doubt, we believe, based on the nature of cooperatives and cooperative taxation, and the fact that the members in a cooperative share in the assets and earnings and profits of the cooperative primarily in accordance with each member's annual patronage, that the Exchange is not part of any plan to periodically increase the proportionate interests of any participants. Accordingly, although there is no authority directly on point, we believe that no participant in the exchange should be deemed to receive a taxable stock dividend pursuant to Section 305(c) of the Code. You should consult your own tax advisor about the possibility that Section 305(c) could apply in these circumstances.

**Dividends and Other Distributions on the Preferred Stock**

Distributions on the preferred stock are treated as dividends and taxable as ordinary income to the extent of our current or accumulated earnings and profits, as determined for federal income tax purposes taking into account the special rules applicable to cooperatives. Any distribution in excess of our current or accumulated earnings and profits is treated first as a nontaxable return of capital reducing your tax basis in the preferred stock. Any amount in excess of your tax basis is treated as a capital gain.

Dividends received by corporate holders of the preferred stock may be eligible for a dividends received deduction equal to 70% of the amount of the distribution, subject to applicable limitations, including limitations related to debt-financed portfolio stock under Section 246A of the Code and to the holding period requirements of Section 246 of the Code. In addition, any amount received by a corporate holder that is treated as a dividend may constitute an extraordinary dividend subject to the provisions of Section 1059 of the Code (except as may otherwise be provided in Treasury Regulations yet to be promulgated). Under Section 1059, a corporate holder generally must reduce the tax basis of all of the holder's shares (but not below zero) by the nontaxed portion of any extraordinary dividend and, if the nontaxed portion exceeds the holder's tax basis for the shares, must treat any excess as gain from the sale or exchange of the shares in the year the payment is received. If you are a corporate holder, we strongly encourage you to consult your own tax advisor regarding the extent, if any, to which these provisions may apply to you in light of your particular facts and circumstances. Under current law, qualifying dividends received by individual shareholders are taxed at a 15% rate.

**Sale or Exchange of Preferred Stock**

On the sale or exchange of the preferred stock to a party other than us, you generally will realize capital gain or loss in an amount equal to the difference between (a) the amount of cash and the fair market value of any property you receive on the sale and (b) your adjusted tax basis in the preferred stock. We strongly encourage you to consult your own tax advisor regarding applicable rates, holding periods and netting rules for capital gains and losses in light of your particular facts and circumstances. Certain limitations exist on the deduction of capital losses by both corporate and noncorporate taxpayers.

**Redemption of Preferred Stock**

If we exercise our right to redeem the preferred stock or if you exercise your right to redeem the preferred stock upon a change in control, your surrender of the preferred stock for the redemption proceeds will be treated either as a payment received upon sale or exchange of the preferred stock or as a distribution with respect to all of your equity interests in us. Resolution of this issue will turn on the application of Section 302 of the Code to your individual facts and circumstances.

The redemption will be treated as gain or loss from the sale or exchange of the preferred stock (as discussed above under Sale or Exchange of Preferred Stock ) if:

the redemption is substantially disproportionate with respect to you within the meaning of Section 302(b)(2) of the Code; or

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your interest in the preferred stock and any other equity interest in us is completely terminated (within the meaning of Section 302(b) (3) of the Code) as a result of such redemption; or

the redemption is not essentially equivalent to a dividend (within the meaning of Section 302(b)(1) of the Code). In general, redemption proceeds are not essentially equivalent to a dividend if the redemption results in a meaningful reduction of your interest in the issuer.

In determining whether any of these tests has been met, you must take into account not only shares of preferred stock and other equity interests in us (including patrons' equities and other equity interests) that you actually own, but also shares and other equity interests that you constructively own within the meaning of Section 318 of the Code.

If none of the above tests giving rise to sale treatment is satisfied, then a payment made in redemption of the preferred stock will be treated as a distribution that is subject to the tax treatment described above under Dividends and other Distributions on the Preferred Stock. The amount of the distribution will be measured by the amount of cash and the fair market value of property you receive without any offset for your basis in the preferred stock. Your adjusted tax basis in the redeemed shares of preferred stock will be transferred to any of your remaining stock holdings in us. If, however, you have no remaining stock holdings in us, your basis could be lost.

We strongly encourage you to consult your own tax advisor regarding:

whether the redemption payment will qualify for sale or exchange treatment under Section 302 of the Code or, alternatively, will be characterized as a distribution; and

the resulting tax consequences to you in light of your individual facts and circumstances.

## **Backup Withholding**

We may be required to withhold federal income tax at a rate of 28% from dividends and redemption proceeds paid to you if (i) you fail to furnish us with your correct taxpayer identification number in the manner required (ii) the IRS notifies us that your taxpayer identification number is incorrect (iii) the IRS notifies us that you have failed to report properly certain interest and dividend income to the IRS and to respond to notices to that effect or (iv) when required to do so, you fail to certify that you are not subject to backup withholding. Any amounts withheld can be credited against your federal income tax liability.

## **PLAN OF DISTRIBUTION**

On October 5, 2005, our board of directors authorized us to redeem, on a pro rata basis, up to \$24,000,000 of our patrons' equities that have been outstanding for longer than ten years. In connection with this redemption, shares of preferred stock issued in redemption of the patrons' equities will be issued only to non-individual active members whose pro rata share of the redemption amount is equal to or greater than \$500 and, for each member eligible to receive such preferred stock, only in a number that does not exceed 12,379 shares of preferred stock (which equals one-quarter of one percent (0.25%) of our total shares of preferred stock outstanding as of the end of the 2005 calendar year). See Membership in CHS and Authorized Capital Patrons' Equities for a description of patrons' equities and our annual pro rata redemptions of patrons' equities. The amount of patrons' equities that will be redeemed with each share of preferred stock issued will be \$26.10, which is the greater of \$25.17 (equal to the \$25.00 liquidation preference per share of preferred stock plus \$0.17 of accumulated dividends from and including January 1, 2006 to and including January 31, 2006) or the closing price for one share of the preferred stock on The NASDAQ National Market on January 23, 2006, subject to the exceptions described below. We will not issue any fractional shares of

preferred stock. The amount of patrons' equities that would otherwise be issued as a fractional share to any member will instead be retained as part of that member's patrons' equities.

We will issue the shares of preferred stock directly to the relevant members. We have not engaged and will not engage any underwriter, broker-dealer, placement agent or similar agent or representative in connection with the issuance of the preferred stock described in this prospectus.



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We will not pay any commissions or other compensation related to the issuance of the shares of preferred stock. We estimate that the total expenses of the issuance will be approximately \$100,000, all of which we will bear.

Except in the circumstances described below, we will not prepare or distribute stock certificates to represent the shares of preferred stock so issued. Instead, we will issue the shares of preferred stock in book-entry form on the records of our transfer agent for the preferred stock (Wells Fargo Bank, National Association). Members who require a stock certificate should contact Wells Fargo Shareowner Services in writing or by telephoning at the following address:

Wells Fargo Shareowner Services  
161 North Concord Exchange  
South St. Paul, Minnesota 55075  
(800) 468-9716

Some of our members have pledged their patrons' equities and made those pledged patrons' equities the subject of control agreements between us and various financial institutions. For these members, we will prepare stock certificates representing the shares issued in redemption of their patrons' equities. We will retain those stock certificates subject to our control agreements with the relevant financial institutions until otherwise instructed by the relevant financial institution. We will also instruct the transfer agent to place a stop transfer order with respect to those shares. Members whose shares are issued as described in this paragraph may obtain more information by contacting David Kastelic in writing or by telephone at the following address or telephone number:

David Kastelic  
Senior Vice President and General Counsel  
CHS Inc.  
5500 Cenex Drive  
Inver Grove Heights, Minnesota 55077  
(651) 355-3712

**LEGAL MATTERS**

Dorsey & Whitney LLP, Minneapolis, Minnesota, will provide us with an opinion that the shares of preferred stock issued pursuant to this prospectus have been duly authorized and validly issued and will be fully paid and nonassessable.

**EXPERTS**

The consolidated financial statements of CHS Inc. and Subsidiaries as of August 31, 2005 and 2004 and for each of the three years in the period ended August 31, 2005 included in and incorporated by reference in this prospectus have been so included in and incorporated by reference in reliance on the report of PricewaterhouseCoopers LLP, an independent registered public accounting firm, given on the authority of said firm as experts in auditing and accounting.

**WHERE YOU CAN FIND MORE INFORMATION**

We are subject to the information requirements of the Securities Exchange Act of 1934 and file reports and other information with the Securities and Exchange Commission. Our SEC filings are available to the public over the Internet at the SEC's website at <http://www.sec.gov>. You may also read and copy any document we file with the SEC at its Public Reference Room at 100 F Street N.E., Washington, D.C. 20549. You can also obtain copies of the documents at prescribed rates by writing to the Public Reference Section of the SEC at 100 F Street N.E.,

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Washington, D.C. 20549. Please call the SEC at 1-800-SEC-0330 for further information on the operation of its Public Reference Room.

The SEC allows us to incorporate by reference into this prospectus information we have filed with it. The information incorporated by reference is an important part of this prospectus. The information incorporated by reference is considered to be part of this prospectus. We incorporate by reference the documents listed below:

our Annual Report on Form 10-K for the fiscal year ended August 31, 2005,

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our Quarterly Report on Form 10-Q for the fiscal quarter ended November 30, 2005,  
our Form 8-K filed December 5, 2005, and  
our Form 8-K filed December 20, 2005.

You may request a copy of these filings, at no cost, by writing or telephoning us at the following address:

CHS Inc.  
Attention: Jodell M. Heller, Vice President and Controller  
5500 Cenex Drive  
Inver Grove Heights, Minnesota 55077  
(651) 355-5270

We maintain a web site at [www.chsinc.com](http://www.chsinc.com). You may access our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act with the SEC free of charge through our web site as soon as reasonably practicable after such material is electronically filed with, or furnished to, the SEC.

You should rely only on the information provided in or incorporated by reference in this prospectus. We have not authorized anyone to provide you with different information.

**SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS**

This prospectus and the information incorporated by reference in it include forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Words and phrases such as will likely result, are expected to, is anticipated, estimate, project and similar expressions identify forward-looking statements. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from those discussed in the forward-looking statements. These risks and uncertainties include, but are not limited to, risks related to the level of commodity prices, loss of member business, competition, changes in the taxation of cooperatives, compliance with laws and regulations, environmental liabilities, perceptions of food quality and safety, business interruptions and casualty losses, access to equity capital, consolidation of producers and customers, fluctuations in prices for crude oil and refined petroleum products, alternative energy sources, the performance of our agronomy business, technological improvements and joint ventures. These risks and uncertainties are further described under Risk Factors and elsewhere in this prospectus.

We do not guarantee future results, levels of activity, performance or achievements and we wish to caution you not to place undue reliance on any forward-looking statements, which speak only as of the date on which they were made.

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**Table of Contents****CHS INC.****CONSOLIDATED BALANCE SHEETS**

|                                    | <b>August 31</b>              |              |
|------------------------------------|-------------------------------|--------------|
|                                    | <b>2005</b>                   | <b>2004</b>  |
|                                    | <b>(Dollars in thousands)</b> |              |
| <b>ASSETS</b>                      |                               |              |
| Current assets:                    |                               |              |
| Cash and cash equivalents          | \$ 241,018                    | \$ 136,491   |
| Receivables                        | 1,093,986                     | 834,965      |
| Inventories                        | 914,182                       | 723,893      |
| Other current assets               | 367,306                       | 273,355      |
| Total current assets               | 2,616,492                     | 1,968,704    |
| Investments                        | 520,970                       | 575,816      |
| Property, plant and equipment      | 1,359,535                     | 1,249,655    |
| Other assets                       | 229,940                       | 237,117      |
| Total assets                       | \$ 4,726,937                  | \$ 4,031,292 |
| <b>LIABILITIES AND EQUITIES</b>    |                               |              |
| Current liabilities:               |                               |              |
| Notes payable                      | \$ 61,147                     | \$ 116,115   |
| Current portion of long-term debt  | 35,340                        | 35,117       |
| Customer credit balances           | 91,902                        | 88,686       |
| Customer advance payments          | 126,815                       | 64,042       |
| Checks and drafts outstanding      | 67,398                        | 64,584       |
| Accounts payable                   | 945,737                       | 717,501      |
| Accrued expenses                   | 397,044                       | 305,650      |
| Dividends and equities payable     | 132,406                       | 83,569       |
| Total current liabilities          | 1,857,789                     | 1,475,264    |
| Long-term debt                     | 737,734                       | 648,701      |
| Other liabilities                  | 229,322                       | 148,526      |
| Minority interests in subsidiaries | 144,195                       | 130,715      |
| Commitments and contingencies      |                               |              |
| Equities                           | 1,757,897                     | 1,628,086    |
| Total liabilities and equities     | \$ 4,726,937                  | \$ 4,031,292 |

The accompanying notes are an integral part of the consolidated financial statements.



**Table of Contents****CHS INC.****CONSOLIDATED STATEMENTS OF OPERATIONS**

|   | <b>For the Years Ended August 31</b> |               |              |
|---|--------------------------------------|---------------|--------------|
|   | <b>2005</b>                          | <b>2004</b>   | <b>2003</b>  |
|   | <b>(Dollars in thousands)</b>        |               |              |
| Revenues:   |                                      |               |              |
| Net sales   | \$ 11,769,093                        | \$ 10,838,542 | \$ 9,196,666 |
| Other revenues  | 171,963                              | 141,165       | 122,473      |
|   | 11,941,056                           | 10,979,707    | 9,319,139    |
| Cost of goods sold                                    | 11,458,432                           | 10,539,198    | 8,994,696    |
| Marketing, general and administrative                 | 191,246                              | 195,639       | 169,298      |
| Operating earnings                                    | 291,378                              | 244,870       | 155,145      |
| Gain on sale of investments                           | (13,013)                             | (14,666)      |              |
| Gain on legal settlements                             |                                      | (692)         | (10,867)     |
| Interest  | 55,137                               | 48,717        | 46,257       |
| Equity income from investments                        | (95,742)                             | (79,022)      | (47,299)     |
| Minority interests                                    | 47,736                               | 33,830        | 21,950       |
| Income from continuing operations before income taxes | 297,260                              | 256,703       | 145,104      |
| Income taxes  | 30,434                               | 29,462        | 16,031       |
| Income from continuing operations                     | 266,826                              | 227,241       | 129,073      |
| Loss from discontinued operations, net of taxes       | 16,810                               | 5,909         | 5,232        |
| Net income  | \$ 250,016                           | \$ 221,332    | \$ 123,841   |
| Distribution of net income:                           |                                      |               |              |
| Patronage refunds                                     | \$ 203,000                           | \$ 166,850    | \$ 90,000    |
| Unallocated capital reserve                           | 47,016                               | 54,482        | 33,841       |
| Net income  | \$ 250,016                           | \$ 221,332    | \$ 123,841   |

The accompanying notes are an integral part of the consolidated financial statements.

**Table of Contents****CHS INC.****CONSOLIDATED STATEMENTS OF EQUITIES AND COMPREHENSIVE INCOME****For the Years Ended August 31, 2005, 2004 and 2003**

|  | <b>Capital<br/>Equity<br/>Certificates</b> | <b>Nonpatronage<br/>Equity<br/>Certificates</b> | <b>Preferred<br/>Stock</b> | <b>Patronage<br/>Refunds<br/>(Dollars in thousands)</b> | <b>Unallocated<br/>Capital<br/>Reserve</b> | <b>Accumulated<br/>Other<br/>Comprehensive<br/>Income<br/>(Loss)</b> | <b>Allocated<br/>Capital<br/>Reserve</b> | <b>Total<br/>Equities</b> |
|--|--|---|----------------------------|---|--|--|--|---------------------------|
| Balances, September 1,<br>2002           | \$ 1,040,596                               | \$ 27,773                                       | \$ 9,325                   | \$ 65,030   | \$ 190,761                                 | \$ (51,897)  | \$ 8,050                                 | \$ 1,289,638              |
| Dividends and equity                     |  |   |                            |   |  |  |  |                           |
| Retirement determination                 | 28,639                                     |   |                            | 27,870  |  |  |  | 56,509                    |
| Patronage distribution                   | 61,784                                     |   |                            | (92,900)  | 4,638                                      |  |  | (26,478)                  |
| Equities retired                         | (31,092)                                   | (52)  |                            |   |  |  |  | (31,144)                  |
| Equities issued                          | 350  |   |                            |   |  |  |  | 350                       |
| Preferred stock issued,<br>net           |  |   | 86,379                     |   | (3,895)                                    |  |  | 82,484                    |
| Preferred stock redeemed                 |  |   | (2,002)                    |   |  |  |  | (2,002)                   |
| Preferred stock dividends                |  |   |                            |   | (3,575)                                    |  |  | (3,575)                   |
| Other, net                               | (2,440)                                    | (3)   |                            |   | (4)  |  |  | (2,447)                   |
| Comprehensive income:                    |  |   |                            |   |  |  |  |                           |
| Net income                               |  |   |                            | 90,000  | 33,841                                     |  |  | 123,841                   |
| Other comprehensive<br>income            |  |   |                            |   |  | 33,584   |  | 33,584                    |
| Total comprehensive<br>income            |  |   |                            |   |  |  |  | 157,425                   |
| Dividends and equities<br>payable        | (10,800)                                   |   |                            | (27,000)  | (1,249)                                    |  |  | (39,049)                  |
| Balances, August 31,<br>2003             | 1,087,037                                  | 27,718  | 93,702                     | 63,000  | 220,517                                    | (18,313)   | 8,050                                    | 1,481,711                 |
| Dividends and equity                     |  |   |                            |   |  |  |  |                           |
| Retirement determination                 | 10,800                                     |   |                            | 27,000  | 1,249                                      |  |  | 39,049                    |
| Patronage distribution                   | 66,500                                     |   |                            | (90,000)  | (5,222)                                    |  |  | (28,722)                  |
| Equities retired                         | (10,292)                                   | (47)  |                            |   |  |  |  | (10,339)                  |
| Capital equity<br>certificates exchanged |  |   |                            |   |  |  |  |                           |
| For preferred stock                      | (12,990)                                   |   | 12,990                     |   | (150)                                      |  |  | (150)                     |
| Equities issued                          | 13,355                                     |   |                            |   |  |  |  | 13,355                    |
| Preferred stock<br>redeemed, treasury    |  |   |                            |   |  |  |  |                           |
| Preferred stock dividends                |  |   |                            |   | (7,975)                                    |  |  | (7,975)                   |
| Other, net                               | (7,669)                                    | (85)  |                            |   | (30)                                       |  |  | (7,784)                   |



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|   |              |           |            |            |            |          |          |              |
|---|--------------|-----------|------------|------------|------------|----------|----------|--------------|
| Comprehensive income:                         |              |           |            |            |            |          |          |              |
| Net income                                    |              |           |            | 166,850    | 54,482     |          |          | 221,332      |
| Other comprehensive income                    |              |           |            |            |            | 11,178   |          | 11,178       |
| Total comprehensive income                    |              |           |            |            |            |          |          | 232,510      |
| Dividends and equities payable                | (32,100)     |           |            | (50,060)   | (1,409)    |          |          | (83,569)     |
| Balances, August 31, 2004                     | 1,114,641    | 27,586    | 106,692    | 116,790    | 261,462    | (7,135)  | 8,050    | 1,628,086    |
| Dividends and equity retirement determination | 32,100       |           |            | 50,060     | 1,409      |          |          | 83,569       |
| Proportionate distribution                    | 119,736      |           |            | (166,850)  | (4,464)    |          |          | (51,578)     |
| Equities retired                              | (23,625)     | (48)      |            |            |            |          |          | (23,673)     |
| Capital equity                                |              |           |            |            |            |          |          |              |
| Certificates exchanged for preferred stock    | (19,996)     |           | 19,996     |            | (87)       |          |          | (87)         |
| Equities issued                               | 1,375        |           |            |            |            |          |          | 1,375        |
| Preferred stock dividends                     |              |           |            |            | (9,178)    |          |          | (9,178)      |
| Other, net                                    | (666)        | (71)      |            |            | 404        |          |          | (333)        |
| Comprehensive income:                         |              |           |            |            |            |          |          |              |
| Net income                                    |              |           |            | 203,000    | 47,016     |          |          | 250,016      |
| Other comprehensive income                    |              |           |            |            |            | 12,106   |          | 12,106       |
| Total comprehensive income                    |              |           |            |            |            |          |          | 262,122      |
| Dividends and equities payable                | (69,856)     |           |            | (60,900)   | (1,650)    |          |          | (132,406)    |
| Balances, August 31, 2005                     | \$ 1,153,709 | \$ 27,467 | \$ 126,688 | \$ 142,100 | \$ 294,912 | \$ 4,971 | \$ 8,050 | \$ 1,757,897 |

The accompanying notes are an integral part of the consolidated financial statements.

**Table of Contents****CHS INC.****CONSOLIDATED STATEMENTS OF CASH FLOWS**

|   | <b>For the Years Ended August 31</b> |             |             |
|---|--------------------------------------|-------------|-------------|
|   | <b>2005</b>                          | <b>2004</b> | <b>2003</b> |
|   | <b>(Dollars in thousands)</b>        |             |             |
| Cash flows from operating activities:   |                                      |             |             |
| Net income  | \$ 250,016                           | \$ 221,332  | \$ 123,841  |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                      |             |             |
| Depreciation and amortization   | 110,332                              | 108,399     | 111,347     |
| Noncash income from equity investments  | (95,742)                             | (79,022)    | (47,299)    |
| Minority interests  | 47,736                               | 33,830      | 21,950      |
| Noncash portion of patronage dividends received                                   | (3,060)                              | (4,986)     | (1,795)     |
| (Gain) loss on sale of property, plant and equipment                              | (7,370)                              | 775         | 741         |
| Loss on sale of business  | 6,163                                |             |             |
| Gain on sale of investments   | (13,013)                             | (14,666)    |             |
| Deferred tax expense  | 26,400                               | 8,500       | 9,000       |
| Other, net  | 1,027                                | 1,150       | 4,052       |
| Changes in operating assets and liabilities:                                      |                                      |             |             |
| Receivables   | (250,202)                            | (59,039)    | (18,669)    |
| Inventories   | (190,081)                            | 88,261      | (25,692)    |
| Other current assets and other assets   | (77,385)                             | (89,237)    | (83,347)    |
| Customer credit balances  | 3,216                                | 27,639      | 30,238      |
| Customer advance payments   | 62,773                               | (59,354)    | (45,740)    |
| Accounts payable and accrued expenses   | 328,961                              | 121,647     | 135,310     |
| Other liabilities   | 9,417                                | 28,060      | 2,569       |
| Net cash provided by operating activities   | 209,188                              | 333,289     | 216,506     |
| Cash flows from investing activities:   |                                      |             |             |
| Acquisition of property, plant and equipment                                      | (257,470)                            | (245,148)   | (175,689)   |
| Proceeds from disposition of property, plant and equipment                        | 21,109                               | 34,530      | 26,886      |
| Proceeds from sale of business  | 38,286                               |             |             |
| Investments   | (25,938)                             | (49,757)    | (43,478)    |
| Equity investments redeemed   | 74,231                               | 65,158      | 35,939      |
| Investments redeemed  | 4,152                                | 9,481       | 8,467       |
| Proceeds from sale of investments   | 147,801                              | 25,000      |             |
| Changes in notes receivable   | (23,770)                             | (6,888)     | (6,630)     |
| Acquisitions of working capital, net  |                                      |             | (13,030)    |
| Distributions to minority owners  | (29,925)                             | (15,908)    | (4,444)     |
| Other investing activities, net   | (5,434)                              | 2,248       | (1,274)     |
| Net cash used in investing activities   | (56,958)                             | (181,284)   | (173,253)   |
| Cash flows from financing activities:   |                                      |             |             |

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|  |            |            |            |
|--|------------|------------|------------|
| Changes in notes payable                               | (54,968)   | (135,016)  | (81,383)   |
| Borrowings on long-term debt                           | 125,000    | 35,457     | 175,000    |
| Principal payments on long-term debt                   | (36,033)   | (15,299)   | (89,512)   |
| Payments on derivative financial instruments, net      |            | (287)      | (7,574)    |
| Changes in checks and drafts outstanding               | 2,814      | (21,431)   | 988        |
| Expenses incurred capital equity certificates redeemed | (87)       | (151)      | 82,484     |
| Redemptions of preferred stock                         |            |            | (2,002)    |
| Preferred stock dividends paid                         | (9,178)    | (7,975)    | (3,575)    |
| Retirements of equities                                | (23,673)   | (10,339)   | (31,144)   |
| Cash patronage dividends paid                          | (51,578)   | (28,722)   | (26,478)   |
| Net cash (used in) provided by financing activities    | (47,703)   | (183,763)  | 16,804     |
| Net increase (decrease) in cash and cash equivalents   | 104,527    | (31,758)   | 60,057     |
| Cash and cash equivalents at beginning of period       | 136,491    | 168,249    | 108,192    |
| Cash and cash equivalents at end of period             | \$ 241,018 | \$ 136,491 | \$ 168,249 |

The accompanying notes are an integral part of the consolidated financial statements.

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**CHS INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**1. Summary of Significant Accounting Policies:**

***Organization:***

CHS Inc. (CHS or the Company) is an agricultural supply, energy and grain-based foods cooperative company organized for the mutual benefit of its members. Members of the cooperative are located throughout the United States. In addition to grain marketing, oilseed processing, foods and wheat milling, the Company provides its patrons with energy and agronomy products, as well as other production agricultural inputs. Sales are both domestic and international.

***Consolidation:***

The consolidated financial statements include the accounts of CHS and all of its wholly-owned and majority-owned subsidiaries, including National Cooperative Refinery Association (NCRA). The effects of all significant intercompany transactions have been eliminated.

The Company had various immaterial acquisitions during the three years ended August 31, 2005, which have been accounted for using the purchase method of accounting. Operating results of the acquisitions are included in the consolidated financial statements since the respective acquisition dates. The respective purchase prices were allocated to the assets and liabilities acquired based upon the estimated fair values. The excess purchase price over the estimated fair values of the net assets acquired has been reported as identifiable intangible assets.

***Cash Equivalents:***

Cash equivalents include short-term, highly liquid investments with original maturities of three months or less at the date of acquisition.

***Inventories:***

Grain, processed grain, oilseed and processed oilseed are stated at net realizable values which approximates market values. All other inventories are stated at the lower of cost or market. Costs for inventories produced or modified by the Company through a manufacturing process include fixed and variable production and raw material costs, and in-bound freight costs for raw materials over the amount charged to cost of goods sold. Costs for inventories purchased for resale include the cost of products and freight incurred to place the products at the Company's points of sales. The cost of certain energy inventories (wholesale refined products, crude oil and asphalt) is determined on the last-in, first-out (LIFO) method; all other inventories of non-grain products purchased for resale are valued on the first-in, first-out (FIFO) and average cost methods.

***Derivative Financial Instruments:***

The Company enters into exchange-traded commodity futures and options contracts to hedge its exposure to price fluctuations on energy, grain and oilseed transactions to the extent considered practicable for minimizing risk. Futures and options contracts used for hedging are purchased and sold through regulated commodity exchanges. Fluctuations in inventory valuations, however, may not be completely hedged, due in part to the absence of satisfactory hedging

facilities for certain commodities and geographical areas and in part to the Company's assessment of its exposure from expected price fluctuations. The Company also manages its risks by entering into fixed-price purchase contracts with pre-approved producers and establishing appropriate limits for individual suppliers. Fixed-price sales contracts are entered into with customers of acceptable creditworthiness, as internally evaluated. The Company is exposed to loss in the event of nonperformance by the counterparties to the contracts and therefore, contract values are reviewed and adjusted to reflect potential nonperformance.

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**Table of Contents****CHS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Commodity trading in futures and options contracts is a natural extension of cash market trading. The commodity futures and options markets have underlying principles of increased liquidity and longer trading periods than the cash market, and hedging is one method of reducing exposure to price fluctuations. The Company's use of the derivative instruments described above reduces the effects of price volatility, thereby protecting against adverse short-term price movements while somewhat limiting the benefits of short-term price movements. Changes in market values of derivative instruments described above are recognized in the Consolidated Statements of Operations in the period such changes occur. The fair value of futures and options contracts are determined primarily from quotes listed on regulated commodity exchanges. Fixed-price purchase and sales contracts are with various counterparties and the fair values of such contracts are determined from the market price of the underlying product. Included in other current assets on August 31, 2005 and 2004 are derivative assets of \$102.7 million and \$91.3 million, respectively. Included in accrued expenses on August 31, 2005 and 2004 are derivative liabilities of \$152.8 million and \$110.8 million, respectively.

***Commodity Price Risk:***

The Company utilizes futures and options contracts offered through regulated commodity exchanges to reduce price risk. The Company is exposed to risk of loss in the market value of inventories and fixed or partially fixed purchase and sales contracts. In order to reduce that risk, the Company generally takes opposite and offsetting positions using futures contracts or options. Certain commodities cannot be hedged with futures or options contracts because such contracts are not offered for these commodities by regulated commodity exchanges. Inventories and purchase contracts for those commodities are hedged with forward sales contracts, to the extent practical, in order to arrive at a net commodity position within the formal position limits set by the Company and deemed prudent for each of those commodities. Commodities for which future contracts and options are available are also typically hedged with forward contracts, with futures and options used to hedge within position limits the remaining portion. These futures and options contracts and forward purchase and sales contracts used to hedge against commodity price changes are effective economic hedges of price risk, but they are not designated as, and accounted for as, hedging instruments for accounting purposes.

Unrealized gains and losses on futures contracts and options used as economic hedges of grain and oilseed inventories and fixed-price contracts are recognized in cost of goods sold for financial reporting using market-based prices. Inventories and fixed-price contracts are marked to fair value using market-based prices so that gains or losses on the derivative contracts are offset by gains or losses on inventories and fixed-price contracts.

Unrealized gains and losses on futures contracts and options used as economic hedges of energy inventories and fixed-price contracts are recognized in cost of goods sold for financial reporting using market-based prices. The inventories hedged with these derivatives are valued at the lower of cost or fair value, and fixed-price contracts are marked to fair value using market-based prices. Certain fixed-price contracts related to propane in the Energy segment meet the normal purchase and sales exemption, and thus are not required to be marked to fair value.

***Interest Rate Risk:***

The Company uses fixed and floating rate debt to lessen the effects of interest rate fluctuations on interest expense. Short-term debt used to finance inventories and receivables is represented by notes payable with maturities of 30 days or less so that the blended interest rate to the Company for all such notes approximates current market rates.

Long-term debt used to finance non-current assets carries various fixed interest rates and is payable at various dates to minimize the effect of market interest rate changes. The effective interest rate to the Company on fixed rate debt outstanding on August 31, 2005 was approximately 6.1%.

The Company enters into interest rate treasury lock instruments to fix interest rates related to a portion of its private placement debts. These instruments were designated and are effective as cash flow hedges for

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**CHS INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

accounting purposes and, accordingly, the net loss on settlements were recorded as a component of other comprehensive income. Interest expense for the years ended August 31, 2005 and 2004, includes \$0.9 million and \$0.9 million, respectively, related to the interest rate derivatives. The additional interest expense is an offset to the lower actual interest paid on the outstanding debt instruments.

***Foreign Currency Risk:***

The Company conducts essentially all of its business in U.S. dollars, except for grain marketing operations in Brazil and purchases of products from Canada, and had minimal risk regarding foreign currency fluctuations during 2005 or in prior years. Foreign currency fluctuations do, however, impact the ability of foreign buyers to purchase U.S. agricultural products and the competitiveness of U.S. agricultural products compared to the same products offered by alternative sources of world supply.

***Investments:***

Investments in other cooperatives are stated at cost, plus patronage dividends received in the form of capital stock and other equities. Patronage dividends are recorded in other revenues at the time qualified written notices of allocation are received. Joint ventures and other investments in which the Company has significant ownership and influence, but not control, are accounted for in the consolidated financial statements under the equity method of accounting. Investments in other debt and equity securities are considered available for sale financial instruments and are stated at fair value, with unrealized amounts included as a component of accumulated other comprehensive income (loss).

***Property, Plant and Equipment:***

Property, plant and equipment are stated at cost less accumulated depreciation and amortization. Depreciation and amortization are provided on the straight-line method by charges to operations at rates based upon the expected useful lives of individual or groups of assets (primarily 15 to 40 years for land improvements and buildings and 3 to 20 years for machinery, equipment, office and other). The cost and related accumulated depreciation and amortization of assets sold or otherwise disposed of are removed from the related accounts and resulting gains or losses are reflected in operations. Expenditures for maintenance and repairs and minor renewals are expensed, while costs of major renewals and betterments are capitalized.

The Company periodically reviews property, plant and equipment and other long-lived assets in order to assess recoverability based on projected income and related cash flows on an undiscounted basis. Should the sum of the expected future net cash flows be less than the carrying value, an impairment loss would be recognized. An impairment loss would be measured by the amount by which the carrying value of the asset exceeds the fair value of the asset.

***Goodwill and Other Intangible Assets:***

Goodwill represents the excess of the purchase price of an acquired entity over the amounts assigned to assets acquired and liabilities assumed. Goodwill is reviewed for impairment annually, or more frequently if certain impairment conditions arise. Goodwill that is impaired is written down to fair value. Other intangible assets consist primarily of trademarks, customer lists and agreements not to compete. Intangible assets subject to amortization are



expensed on a straight-line basis over their respective useful lives (ranging from 5 to 15 years). The Company has no intangible assets with indefinite useful lives.

***Revenue Recognition:***

The Company provides a wide variety of products and services, from production agricultural inputs such as fuels, farm supplies and crop nutrients, to agricultural outputs that include grain and oilseed, processed

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**CHS INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

grains and oilseeds and food products. Grain and oilseed sales are recorded after the commodity has been delivered to its destination and final weights, grades and settlement prices have been agreed upon. All other sales are recognized upon transfer of title, which could occur upon either shipment or receipt by the customer, depending upon the transaction. Amounts billed to a customer as part of a sales transaction related to shipping and handling are included in net sales. Service revenues are recorded only after such services have been rendered, and are included in other revenues.

***Environmental Expenditures:***

Liabilities, including legal costs, related to remediation of contaminated properties are recognized when the related costs are considered probable and can be reasonably estimated. Estimates of environmental costs are based on current available facts, existing technology, undiscounted site-specific costs and currently enacted laws and regulations. Recoveries, if any, are recorded in the period in which recovery is considered probable. Liabilities are monitored and adjusted as new facts or changes in law or technology occur. Environmental expenditures are capitalized when such costs provide future economic benefits.

***Income Taxes:***

The Company is a nonexempt agricultural cooperative and files a consolidated federal income tax return with its 80% or more owned subsidiaries. The Company is subject to tax on income from nonpatronage sources and undistributed patronage-sourced income. Deferred income taxes reflect the impact of temporary differences between the amounts of assets and liabilities recognized for financial reporting purposes and such amounts recognized for federal and state income tax purposes, at each fiscal year end based on enacted tax laws and statutory tax rates applicable to the periods in which the differences are expected to affect taxable income. Valuation allowances are established, when necessary, to reduce deferred tax assets to the amount expected to be realized.

***Comprehensive Income:***

Comprehensive income primarily includes net income, unrealized net gains or losses on available for sale investments and the effects of minimum pension liability adjustments. Total comprehensive income is reflected in the Consolidated Statements of Equities and Comprehensive Income.

***Use of Estimates:***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

***Recent Accounting Pronouncements:***

In May 2005, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 154, Accounting Changes and Error Corrections, which replaces Accounting Principles Board (APB) Opinion No. 20, Accounting Changes, and SFAS No. 3, Reporting Accounting Changes in Interim Financial

Statements. Among other changes, SFAS No. 154 requires retrospective application of a voluntary change in accounting principle to prior period financial statements presented on the new accounting principle, unless it is impracticable to determine either the period-specific effects or the cumulative effect of the change. SFAS No. 154 also requires accounting for a change in method of depreciating or amortizing a long-lived nonfinancial asset as a change in accounting estimate (prospectively) affected by a change in accounting principle. Further, the Statement requires that corrections of errors in

**Table of Contents****CHS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

previously issued financial statements be termed a restatement. The new standard is effective for accounting changes and error corrections made in fiscal years beginning after December 15, 2005. The Company does not expect the adoption of SFAS No. 154 to have a material impact on the consolidated financial statements.

In November 2004, the FASB issued SFAS No. 151, *Inventory Costs*, an amendment of Accounting Research Bulletin (ARB) No. 43, Chapter 4 to clarify the accounting for abnormal amounts of idle facility expense, freight, handling costs, and wasted material (spoilage). SFAS No. 151 requires those items to be recognized as current-period charges regardless of whether they meet the abnormal criterion outlined in ARB No. 43. It also introduces the concept of normal capacity and requires the allocation of fixed production overheads to inventory based on the normal capacity of the production facilities. Unallocated overheads must be recognized as an expense in the period in which they are incurred. SFAS No. 151 is effective for inventory costs incurred during fiscal years beginning after June 15, 2005. The Company does not expect the adoption of SFAS No. 151 to have a material impact on the consolidated financial statements.

In December 2004, the FASB issued SFAS No. 153, *Exchanges of Nonmonetary Assets*, an amendment of APB Opinion No. 29. SFAS No. 153 replaces the exception from fair value measurement in APB Opinion No. 29 for nonmonetary exchanges of similar productive assets with a general exception from fair value measurement for exchanges of nonmonetary assets that do not have commercial substance. A nonmonetary exchange has commercial substance if the future cash flows of the entity are expected to change significantly as a result of the exchange. SFAS No. 153 is to be applied prospectively, and is effective for nonmonetary asset exchanges occurring in fiscal periods beginning after June 15, 2005. The Company does not expect the adoption of SFAS No. 153 to have a material impact on the consolidated financial statements.

The Company is required to apply SFAS No. 143, *Accounting for Asset Retirement Obligations*. This statement requires recognition of a liability for costs that an entity is legally obligated to incur associated with the retirement of fixed assets. Under SFAS No. 143, the fair value of a liability for an asset retirement obligation is recognized in the period in which it is incurred if a reasonable estimate of fair value can be made. The associated asset retirement costs are capitalized as part of the carrying amount of the fixed asset and depreciated over its estimated useful life. The Company has legal asset retirement obligations for certain assets, including its refineries, pipelines and terminals. The Company is unable to measure this obligation because it is not possible to estimate when the obligation will be settled. In March 2005, the FASB issued FASB Interpretation No. 47, *Accounting for Conditional Asset Retirement Obligations* an interpretation of FASB No. 143 (FIN 47). FIN 47 clarifies that SFAS No. 143 requires that an entity recognize a liability for the fair value of a conditional asset retirement obligation when incurred if the liability's fair value can be reasonably estimated. FIN 47 is effective for fiscal years ending after December 15, 2005. The Company has not yet determined the impact that the adoption of this interpretation will have on its consolidated financial statements.

***Reclassifications:***

Certain reclassifications have been made to prior year's amounts to conform to current year classifications. These reclassifications had no effect on previously reported net income, equities and comprehensive income, or cash flows.

**Table of Contents****CHS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****2. Receivables:**

Receivables as of August 31, 2005 and 2004 are as follows:

|                                       | <b>2005</b>                   | <b>2004</b> |
|---------------------------------------|-------------------------------|-------------|
|                                       | <b>(Dollars in thousands)</b> |             |
| Trade                                 | \$ 1,069,020                  | \$ 835,066  |
| Other                                 | 85,007                        | 55,708      |
|                                       | 1,154,027                     | 890,774     |
| Less allowances for doubtful accounts | 60,041                        | 55,809      |
|                                       | \$ 1,093,986                  | \$ 834,965  |

All international sales are denominated in U.S. dollars. International sales for the years ended August 31, 2005, 2004 and 2003 are as follows:

|                               | <b>2005</b>                  | <b>2004</b> | <b>2003</b> |
|-------------------------------|------------------------------|-------------|-------------|
|                               | <b>(Dollars in millions)</b> |             |             |
| Africa                        | \$ 83                        | \$ 112      | \$ 99       |
| Asia                          | 880                          | 1,104       | 815         |
| Europe                        | 129                          | 158         | 156         |
| North America, excluding U.S. | 605                          | 456         | 367         |
| South America                 | 271                          | 209         | 166         |
|                               | \$ 1,968                     | \$ 2,039    | \$ 1,603    |

**3. Inventories:**

Inventories as of August 31, 2005 and 2004 are as follows:

|                   | <b>2005</b>                   | <b>2004</b> |
|-------------------|-------------------------------|-------------|
|                   | <b>(Dollars in thousands)</b> |             |
| Grain and oilseed | \$ 387,820                    | \$ 308,207  |
| Energy            | 377,076                       | 277,801     |

|                             |            |            |
|-----------------------------|------------|------------|
| Feed and farm supplies      | 121,721    | 110,885    |
| Processed grain and oilseed | 26,195     | 25,740     |
| Other                       | 1,370      | 1,260      |
|                             | \$ 914,182 | \$ 723,893 |

As of August 31, 2005, the Company valued approximately 19% of inventories, primarily related to energy, using the lower of cost, determined on the LIFO method, or market (24% as of August 31, 2004). If the FIFO method of accounting for these inventories had been used, inventories would have been higher than the reported amount by \$305.4 million and \$160.3 million at August 31, 2005 and 2004, respectively. During 2005 and 2004, energy inventory quantities were reduced, which resulted in liquidation of LIFO inventory quantities carried at lower costs prevailing in prior years as compared with the cost of 2005 and 2004 purchases. The effect of the liquidation decreased cost of goods sold by \$15.8 million and \$9.9 million, respectively.

**Table of Contents****CHS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****4. Investments:**

Investments as of August 31, 2005 and 2004 are as follows:

|  | <b>2005</b>                   | <b>2004</b>       |
|--|-------------------------------|-------------------|
|  | <b>(Dollars in thousands)</b> |                   |
| CF Industries Holdings, Inc. (CF Industries, Inc.) | \$ 36,105                     | \$ 152,996        |
| Cooperatives:                                      |                               |                   |
| Land O Lakes, Inc.                                 | 32,874                        | 31,057            |
| Ag Processing Inc.                                 | 23,864                        | 24,866            |
| CoBank ACB (CoBank)                                | 11,041                        | 16,625            |
| Joint ventures:                                    |                               |                   |
| United Country Brands, LLC (Agriliance, LLC)       | 177,870                       | 167,597           |
| Ventura Foods, LLC                                 | 117,622                       | 107,719           |
| Cofina Financial, LLC                              | 38,297                        |                   |
| Horizon Milling, LLC                               | 23,174                        | 16,499            |
| TEMCO, LLC   | 4,450                         | 5,776             |
| Other  | 55,673                        | 52,681            |
|  | <b>\$ 520,970</b>             | <b>\$ 575,816</b> |

During the first quarter of fiscal 2005, CHS evaluated the carrying value of the investment in CF Industries, Inc. (CF), a domestic fertilizer manufacturer in which CHS held a minority interest. At that time, the Company's carrying value of \$153.0 million consisted primarily of noncash patronage refunds received from CF over the years. Based upon indicative values from potential strategic buyers for the business and through other analyses, the Company determined at that time that the carrying value of the CF investment should be reduced by \$35.0 million (\$32.1 million net of taxes), resulting in an impairment charge to the first fiscal quarter income.

In February 2005, after reviewing indicative values from strategic buyers, the board of directors of CF determined that a greater value could be derived for the business through an initial public offering of stock in the company. The initial public offering was completed in August 2005. Prior to the initial public offering, CHS held an ownership interest of approximately 20% in CF. Through the initial public offering, CHS sold approximately 81% of its ownership interest for cash proceeds of \$140.4 million. The book basis in the portion of the ownership interest sold through the initial public offering, after the \$35.0 million impairment charge recognized in the first fiscal quarter Ag Business segment, was \$95.8 million. As a result, the Company recognized a pretax gain of \$44.6 million (\$40.9 million net of taxes) on the sale of that ownership interest during the fourth quarter of 2005. This gain, net of the impairment loss of \$35.0 million, resulted in a \$9.6 million pretax gain (\$8.8 million net of taxes) recognized during 2005.

CHS retains an ownership interest in CF Industries Holdings, Inc. (the post-initial public offering name of the company) of approximately 3.9% or 2,150,396 shares. CHS has agreed through a Lock-up Agreement not to sell any

shares, without the written consent of the underwriters, for a period of one year. The market value of the shares on August 31, 2005 was \$36.1 million, and accordingly, CHS has adjusted the carrying value to reflect market value, with the unrealized gain recorded in other comprehensive income.

As of August 31, 2005, the carrying value of our equity method investees; Agriliance, LLC (Agriliance) and Ventura Foods, LLC exceeds our share of their equity by \$44.6 million, of which \$5.0 million is being amortized with a remaining life of approximately seven years. The remaining basis difference represents equity method goodwill.



**Table of Contents****CHS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The Company has a 50% interest in Ventura Foods, LLC, a joint venture, which produces and distributes vegetable oil-based products. The following provides summarized unaudited financial information for Ventura Foods, LLC balance sheets as of August 31, 2005 and 2004, and statements of operations for the twelve months ended August 31, 2005, 2004 and 2003:

|                         | <b>2005</b>                   | <b>2004</b> |
|-------------------------|-------------------------------|-------------|
|                         | <b>(Dollars in thousands)</b> |             |
| Current assets          | \$ 198,576                    | \$ 286,613  |
| Non-current assets      | 455,715                       | 258,270     |
| Current liabilities     | 146,035                       | 171,269     |
| Non-current liabilities | 307,027                       | 194,547     |

|              | <b>2005</b>                   | <b>2004</b>  | <b>2003</b>  |
|--------------|-------------------------------|--------------|--------------|
|              | <b>(Dollars in thousands)</b> |              |              |
| Net sales    | \$ 1,413,426                  | \$ 1,425,061 | \$ 1,165,823 |
| Gross profit | 184,466                       | 167,581      | 155,274      |
| Net income   | 61,779                        | 44,696       | 42,837       |

Agriliance is a wholesale and retail crop nutrients and crop protection products company and is owned and governed by United Country Brands, LLC (50%) and Land O Lakes, Inc. (50%). United Country Brands, LLC, was initially owned and governed 50% by the Company and 50% by Farmland Industries, Inc. (Farmland), and was formed solely to hold a 50% interest in Agriliance. Initially, the Company's indirect share of earnings (economic interest) in Agriliance was 25%, which was the same as the Company's ownership or governance interest. In April 2003, the Company acquired an additional 13.1% economic interest in the wholesale crop protection business of Agriliance (the CPP Business), which constituted only a part of the Agriliance business operations, for a cash payment of \$34.3 million. After the transaction, the economic interests in Agriliance were owned 50% by Land O Lakes, Inc., 25% plus an additional 13.1% of the CPP Business by the Company and 25% less 13.1% of the CPP Business by Farmland. The ownership or governance interests in Agriliance did not change with the purchase of this additional economic interest. Agriliance's earnings were split among the members based upon the respective economic interests of each member. On April 30, 2004, the Company purchased all of Farmland's remaining interest in Agriliance for \$27.5 million in cash. The Company now owns 50% of the economic and governance interests in Agriliance, and continues to account for this investment using the equity method of accounting.

The following provides summarized financial information for Agriliance balance sheets as of August 31, 2005 and 2004, and statements of operations for the years ended August 31, 2005, 2004 and 2003:

| <b>2005</b>                   | <b>2004</b> |
|-------------------------------|-------------|
| <b>(Dollars in thousands)</b> |             |

|                         |              |              |
|-------------------------|--------------|--------------|
| Current assets          | \$ 1,337,909 | \$ 1,115,544 |
| Non-current assets      | 148,611      | 123,116      |
| Current liabilities     | 1,064,424    | 870,718      |
| Non-current liabilities | 119,794      | 128,758      |

|                          | <b>2005</b>                   | <b>2004</b>  | <b>2003</b>  |
|--------------------------|-------------------------------|--------------|--------------|
|                          | <b>(Dollars in thousands)</b> |              |              |
| Net sales                | \$ 3,735,125                  | \$ 3,471,514 | \$ 3,485,623 |
| Earnings from operations | 90,812                        | 82,221       | 67,239       |
| Net income               | 77,113                        | 71,278       | 60,741       |

In August 2005, the Company contributed \$19.6 million in cash (plus an additional \$18.5 million in net assets, primarily loans) to Cofina Financial, LLC (Cofina), for a 49% equity interest. Cofina was formed by

**Table of Contents****CHS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

the Company and Cenex Finance Association to provide financing for agricultural cooperatives and businesses and to producers of agricultural products.

During the year ended August 31, 2004, NCRA exercised its right of first refusal to purchase a partial interest in a crude oil pipeline for \$16.0 million, increasing their holding to 100%. NCRA subsequently sold a 50% interest in the same pipeline to another third party for proceeds of \$25.0 million and recorded a pretax gain on the sale of \$14.7 million.

Disclosure of the fair value of financial instruments to which the Company is a party includes estimates and assumptions which may be subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Financial instruments are carried at amounts that approximate estimated fair values. Investments in cooperatives and joint ventures have no quoted market prices.

Various agreements with other owners of investee companies and a majority-owned subsidiary set out parameters whereby CHS may buy and sell additional interests in those companies, upon the occurrence of certain events, at fair values determinable as set forth in the specific agreements.

**5. Property, Plant and Equipment:**

A summary of property, plant and equipment as of August 31, 2005 and 2004 is as follows:

|  | <b>2005</b>                   | <b>2004</b>  |
|--|-------------------------------|--------------|
|  | <b>(Dollars in thousands)</b> |              |
| Land and land improvements                     | \$ 66,023                     | \$ 64,709    |
| Buildings                                      | 420,851                       | 422,545      |
| Machinery and equipment                        | 1,708,400                     | 1,611,455    |
| Office and other                               | 76,320                        | 72,269       |
| Construction in progress                       | 292,592                       | 214,988      |
|  | 2,564,186                     | 2,385,966    |
| Less accumulated depreciation and amortization | 1,204,651                     | 1,136,311    |
|  | \$ 1,359,535                  | \$ 1,249,655 |

In January 2002, the Company formed a limited liability company with Cargill, Incorporated, to engage in wheat flour milling and processing. The Company holds a 24% interest in the entity, which is known as Horizon Milling, LLC. The Company is leasing certain of its wheat milling facilities and related equipment to Horizon Milling, LLC under an operating lease agreement. The book value of the leased milling assets at August 31, 2005, was \$87.9 million, net of accumulated depreciation of \$42.8 million.

For the years ended August 31, 2005, 2004 and 2003, the Company capitalized interest of \$6.8 million, \$2.8 million and \$3.9 million, respectively, related to capitalized construction projects.

**Table of Contents****CHS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****6. Discontinued Operations:**

In May 2005, CHS sold the majority of its Mexican Foods business for proceeds of \$38.3 million resulting in a loss on disposition of \$6.2 million. Assets of \$4.6 million (primarily property, plant and equipment) are still held for sale at August 31, 2005, but no material gain or loss is expected upon disposition of the remaining assets. The operating results of the Mexican Foods business have been reclassified and reported as discontinued operations for all periods presented.

Summarized results from discontinued operations for August 31, 2005, 2004 and 2003 are as follows:

|  | <b>2005</b>                   | <b>2004</b> | <b>2003</b> |
|--|-------------------------------|-------------|-------------|
|  | <b>(Dollars in thousands)</b> |             |             |
| Sales                                  | \$ 43,556                     | \$ 70,929   | \$ 74,173   |
| Cost of goods sold                     | 49,919                        | 65,047      | 65,859      |
| Marketing, general and administrative* | 18,246                        | 12,645      | 14,459      |
| Interest                               | 2,903                         | 2,908       | 2,418       |
| Income tax benefit                     | (10,702)                      | (3,762)     | (3,331)     |
| Loss from discontinued operations      | \$ (16,810)                   | \$ (5,909)  | \$ (5,232)  |

\* 2005 includes \$6.2 million of loss on disposition.

**7. Other Assets:**

Other assets as of August 31, 2005 and 2004 are as follows:

|   | <b>2005</b>                   | <b>2004</b> |
|---|-------------------------------|-------------|
|   | <b>(Dollars in thousands)</b> |             |
| Goodwill  | \$ 3,291                      | \$ 26,896   |
| Customer lists, less accumulated amortization of \$10,335 and \$7,445, respectively         | 4,601                         | 7,087       |
| Non-compete covenants, less accumulated amortization of \$2,445 and \$2,115, respectively   | 1,317                         | 1,638       |
| Other intangible assets, less accumulated amortization of \$4,141 and \$3,113, respectively | 12,384                        | 13,498      |
| Prepaid pension and other benefits  | 200,600                       | 182,773     |
| Notes receivable  | 3,654                         | 1,186       |
| Other   | 4,093                         | 4,039       |

\$ 229,940      \$ 237,117

The reduction in goodwill of \$23.6 million during 2005 was due to the sale of the Mexican foods business.

Intangible assets amortization expenses for the years ended August 31, 2005, 2004 and 2003 were \$4.2 million, \$3.8 million and \$12.2 million, respectively. The estimated amortization expense related to intangible assets subject to amortization for the next five years will approximate \$2.5 million annually for the first three years, and \$1.4 million for each of the fourth and fifth years.

Through Country Energy, LLC, formerly a joint venture with Farmland, the Company marketed refined petroleum products including gasoline, diesel fuel, propane and lubricants under the Cenex® brand. On November 30, 2001, the Company purchased the wholesale energy business of Farmland, as well as all interest in Country Energy, LLC. Based on estimated fair values, \$26.4 million of the purchase price was allocated to

**Table of Contents****CHS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

intangible assets, primarily trademarks, tradenames and non-compete agreements. The intangible assets had a weighted-average life of approximately 12 years. During the year ended August 31, 2003, the Company accelerated the amortization of the non-compete agreement due to Farmland's July 31, 2003 notification that it intended to liquidate its assets in bankruptcy. The Company had additional amortization expense of \$7.5 million during 2003 related to the acceleration, and the asset had a zero book value as of August 31, 2003.

**8. Notes Payable and Long-Term Debt:**

Notes payable and long-term debt as of August 31, 2005 and 2004 consisted of the following:

|  | <b>Interest Rates<br/>at August 31,<br/>2005</b> | <b>2005</b>                   | <b>2004</b> |
|--|--|-------------------------------|-------------|
|  |  | <b>(Dollars in thousands)</b> |             |
| Notes payable(a)(i)  | 3.86% to 3.93%                                   | \$ 61,147                     | \$ 116,115  |
| Long-term debt:  |  |                               |             |
| Revolving term loans from cooperative and other banks,<br>payable in installments through 2009, when the balance is<br>due(b)(i) | 4.82% to 13.00%                                  | \$ 133,335                    | \$ 155,784  |
| Private placement, payable in equal installments beginning in<br>2008 through 2013(c)(i)   | 6.81%  | 225,000                       | 225,000     |
| Private placement, payable in installments beginning in 2007<br>through 2018(d)(i)   | 4.96% to 5.60%                                   | 175,000                       | 175,000     |
| Private placement, payable in equal installments beginning in<br>2011 through 2015(e)(i)   | 5.25%  | 125,000                       |             |
| Private placement, payable in equal installments in 2005<br>through 2011(f)(i)   | 7.43% to 7.90%                                   | 68,571                        | 80,000      |
| Private placement, payable in its entirety in 2010(g)(i)   | 4.08%  | 15,000                        | 15,000      |
| Private placement, payable in its entirety in 2011(g)(i)   | 4.39%  | 15,000                        | 15,000      |
| Industrial revenue bonds, payable in its entirety in 2011  | 5.23%  | 3,925                         | 3,925       |
| Other notes and contracts(h)   | 1.89% to 12.17%                                  | 12,243                        | 14,109      |
| Total long-term debt   |  | 773,074                       | 683,818     |
| Less current portion   |  | 35,340                        | 35,117      |
| Long-term portion  |  | \$ 737,734                    | \$ 648,701  |
|  |  | <b>2005</b>                   | <b>2004</b> |

Weighted-average interest rates at August 31:

|                 |       |       |
|-----------------|-------|-------|
| Short-term debt | 3.90% | 2.16% |
| Long-term debt  | 6.15% | 6.35% |

- (a) The Company finances its working capital needs through short-term lines of credit with a syndication of domestic and international banks. These revolving lines of credit include a 364-day facility of \$700.0 million, and a five-year facility of \$300.0 million, both of which are committed. On August 31, 2005, \$60.0 million was outstanding on the 364-day facility. In addition to these short-term lines of credit, the Company has a two-year credit facility dedicated to NCRA, with a syndication of banks in the amount of



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## CHS INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

\$15.0 million, all of which is committed, with no amounts outstanding on August 31, 2005. Other miscellaneous notes payable totaled \$1.1 million on August 31, 2005.

- (b) The Company established a long-term credit agreement, which committed \$200.0 million of long-term borrowing capacity to the Company through May 31, 1999, of which \$164.0 million was drawn before the expiration date of that commitment. On August 31, 2005, \$114.8 million was outstanding. NCRA term loans of \$9.0 million are collateralized by NCRA's investment in CoBank.
- (c) In June 1998, the Company entered into a private placement with several insurance companies for long-term debt in the amount of \$225.0 million.
- (d) In October 2002, the Company entered into a private placement with several insurance companies for long-term debt in the amount of \$175.0 million.
- (e) In September 2004, the Company entered into a private placement with several insurance companies for long-term debt in the amount of \$125.0 million.
- (f) In January 2001, the Company entered into a note purchase and private shelf agreement with Prudential Insurance Company. A long-term note was issued for \$25.0 million and a subsequent note for \$55.0 million was issued in March 2001.
- (g) In March 2004, the Company entered into a note purchase and private shelf agreement with Prudential Capital Group. In April 2004, two long-term notes were issued for \$15.0 million each.
- (h) Other notes payable of \$9.4 million are collateralized by property, plant and equipment, with a cost of approximately \$16.9 million, less accumulated depreciation of approximately \$2.6 million on August 31, 2005.
- (i) The debt is unsecured, however restrictive covenants under various agreements have requirements for maintenance of minimum working capital levels and other financial ratios.

The fair value of long-term debt approximates book value as of August 31, 2005 and 2004.

The aggregate amount of long-term debt payable as of August 31, 2005 is as follows:

|            | <b>(Dollars in thousands)</b> |
|------------|-------------------------------|
| 2006       | \$ 35,340                     |
| 2007       | 59,856                        |
| 2008       | 98,421                        |
| 2009       | 117,285                       |
| 2010       | 82,589                        |
| Thereafter | 379,583                       |



**Table of Contents****CHS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****9. Income Taxes:**

The provision for income taxes for the years ended August 31, 2005, 2004 and 2003 is as follows:

|   | <b>2005</b>                   | <b>2004</b> | <b>2003</b> |
|---|-------------------------------|-------------|-------------|
|   | <b>(Dollars in thousands)</b> |             |             |
| Continuing operations:                          |                               |             |             |
| Current   | \$ 4,034                      | \$ 20,962   | \$ 7,031    |
| Deferred  | 34,200                        | 7,900       | 7,300       |
| Valuation allowance                             | (7,800)                       | 600         | 1,700       |
| Income taxes from continuing operations         | 30,434                        | 29,462      | 16,031      |
| Income tax benefit from discontinued operations | (10,702)                      | (3,762)     | (3,331)     |
| Income taxes                                    | \$ 19,732                     | \$ 25,700   | \$ 12,700   |

The tax effect of temporary differences of deferred tax assets and liabilities as of August 31, 2005 and 2004 is as follows:

|  | <b>2005</b>                   | <b>2004</b> |
|--|-------------------------------|-------------|
|  | <b>(Dollars in thousands)</b> |             |
| Deferred tax assets:                                 |                               |             |
| Accrued expenses and valuation reserves              | \$ 63,964                     | \$ 49,151   |
| Postretirement health care and deferred compensation | 42,248                        | 37,067      |
| Alternative minimum tax credit and loss carryforward | 39,867                        | 28,268      |
| Other  | 9,524                         | 21,464      |
| Total deferred tax assets                            | 155,603                       | 135,950     |
| Deferred tax liabilities:                            |                               |             |
| Pension, including minimum liability                 | 53,094                        | 47,155      |
| Equity method investments                            | 19,423                        | 7,407       |
| Property, plant and equipment                        | 72,780                        | 35,737      |
| Other  | 7,785                         | 1,184       |
| Total deferred tax liabilities                       | 153,082                       | 91,483      |
| Deferred tax assets valuation reserve                | (3,392)                       | (11,212)    |

|                                    |          |           |
|------------------------------------|----------|-----------|
| Net deferred tax (liability) asset | \$ (871) | \$ 33,255 |
|------------------------------------|----------|-----------|

A valuation allowance of \$1.7 million was provided to offset deferred tax benefits generated by NCRA as of August 31, 2003. For the year ended August 31, 2004, NCRA decreased its valuation allowance by \$5.0 million due to a reduction in NCRA's deferred tax benefits. The Company recorded a \$4.4 million valuation allowance to offset deferred tax benefits relating to a capital loss carryforward in that same period.

As of August 31, 2005, net deferred tax assets of \$62.3 million and \$63.1 million are included in current assets and other liabilities, respectively (\$43.4 million and \$10.1 million in current assets and other liabilities, respectively, as of August 31, 2004). At August 31, 2004, NCRA recognized a valuation allowance for the entire tax benefit associated with its net deferred tax asset, as it was considered more likely than not, based on the weight of available information, that the future tax benefits related to these items would not be realized.

At August 31, 2004, NCRA's net deferred tax assets of \$6.8 million were comprised of deferred tax assets of \$18.4 million and deferred tax liabilities of \$11.6 million. During its August 31, 2005 fiscal year, NCRA issued non-qualified patronage to CHS. As a result, the tax liability for the Company's share of NCRA's

**Table of Contents****CHS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

earnings remained with NCRA. This ability to generate taxable income through the issuance of non-qualified patronage will enable NCRA to realize the tax benefits related to its deferred tax assets in future years. Consequently, the valuation allowance established in 2004 has been reversed.

Deferred tax assets are comprised of basis differences related to inventories, investments, lease obligations, accrued liabilities and certain federal and state tax credits. NCRA files a separate tax return and, as such, these items must be assessed independently of the Company's deferred tax assets when determining recoverability.

As of August 31, 2005, the Company has net operating loss carryforwards of approximately \$88.6 million for tax purposes available to offset future taxable income. If not used, these carryforwards will expire in fiscal years 2024 and 2025.

The reconciliation of the statutory federal income tax rates to the effective tax rates for continuing operations for the years ended August 31, 2005, 2004 and 2003 is as follows:

|   | <b>2005</b> | <b>2004</b> | <b>2003</b> |
|---|-------------|-------------|-------------|
| Statutory federal income tax rate                               | 35.0%       | 35.0%       | 35.0%       |
| State and local income taxes, net of federal income tax benefit | 3.9         | 3.9         | 3.9         |
| Patronage earnings  | (26.9)      | (24.8)      | (24.1)      |
| Export activities at rates other than the U.S. statutory rate   | (2.4)       | (4.4)       | (3.0)       |
| Deferred tax asset valuation allowance                          | (2.6)       | 0.2         | 1.2         |
| Other   | 3.2         | 1.6         | (2.0)       |
| Effective tax rate  | 10.2%       | 11.5%       | 11.0%       |

**10. Equities:**

In accordance with the by-laws and by action of the Board of Directors, annual net earnings from patronage sources are distributed to consenting patrons following the close of each fiscal year, and are based on amounts using financial statement earnings. The cash portion of the patronage distribution is determined annually by the Board of Directors, with the balance issued in the form of capital equity certificates.

Annual net savings from sources other than patronage may be added to the unallocated capital reserve or, upon action by the Board of Directors, allocated to members in the form of nonpatronage equity certificates. Redemptions are at the discretion of the Board of Directors.

A policy was adopted effective September 1, 2004, whereby redemptions of capital equity certificates approved by the Board of Directors was divided into two pools, one for non-individuals (primarily member cooperatives) who may participate in an annual pro-rata program for equities older than 10 years, and another for individual members who are eligible for equity redemptions at age 72 or upon death. The amount that each non-individual member receives under the pro-rata program in any year will be determined by multiplying the dollars available for pro-rata redemptions, if

any that year, as determined by the Board of Directors, by a fraction, the numerator of which is the amount of patronage certificates older than 10 years held by that member, and the denominator is the sum of the patronage certificates older than 10 years held by all eligible non-individuals.

For the years ended August 31, 2005, 2004 and 2003, the Company redeemed in cash, patronage related equities in accordance with authorization from the Board of Directors in the amounts of \$23.7 million, \$10.3 million and \$31.1 million, respectively. An additional \$20.0 million and \$13.0 million of capital equity certificates were redeemed in fiscal years 2005 and 2004, respectively, by issuance of shares of the Company's 8% Cumulative Redeemable Preferred Stock (New Preferred) pursuant to registration statements on Forms S-2 filed with the Securities and Exchange Commission. The amount of equities redeemed with each share of

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**CHS INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

preferred stock issued was \$27.58 and \$27.10, which was the closing price per share of the stock on the NASDAQ National Market on January 24, 2005 and March 2, 2004, respectively. On August 31, 2005, the Company had 4,951,434 shares of the New Preferred outstanding with a total redemption value of approximately \$123.8 million, excluding accumulated dividends. The New Preferred is redeemable at the Company's option beginning in 2008.

The Company expects cash redemptions related to the year ended August 31, 2005, to be distributed in fiscal year 2006, to be approximately \$64.1 million and are classified as a current liability on the August 31, 2005 Consolidated Balance Sheet. The Company expects to redeem an additional \$24.0 million of capital equity certificates in fiscal year 2006 by issuing shares of the Company's New Preferred, pending approval from the Securities and Exchange Commission.

In 2001 and 2002 the Company issued 9,454,874 shares of 8% Preferred Stock (Old Preferred). In late 2002, the Company suspended sales of the Old Preferred, and on February 25, 2003 the Company filed a post-effective amendment to terminate the offering of the Old Preferred shares. In January 2003, the Board of Directors authorized the sale and issuance of up to 3,500,000 shares of New Preferred at a price of \$25.00 per share. The Company filed a registration statement on Form S-2 with the Securities and Exchange Commission registering 3,000,000 shares of the New Preferred (with an additional over-allotment option of 450,000 shares granted to the underwriters), which was declared effective on January 27, 2003. The shares were subsequently sold for gross proceeds of \$86.3 million (3,450,000 shares). The New Preferred is listed on the NASDAQ National Market under the symbol CHSCP. Expenses related to the issuance of the New Preferred were \$3.8 million.

On March 5, 2003, the Company's Board of Directors authorized the redemption and conversion of the Old Preferred shares. A redemption notification and a conversion election form were sent to holders of the Old Preferred shares on March 31, 2003 explaining that on April 25, 2003 all shares of the Old Preferred would be redeemed by the Company for \$1.00 per share unless they were converted into shares of the Company's New Preferred. The conversion did not change the base liquidation amount or dividend amount of the Old Preferred, since 25 shares of the Old Preferred converted to 1 share of the New Preferred. The total Old Preferred converted to the New Preferred was 7,452,439 shares, and the balance of the Old Preferred (2,002,435 shares) was redeemed in cash at \$1.00 per share.

The New Preferred accumulates dividends at a rate of 8% per year, and dividends are payable quarterly.

**Table of Contents****CHS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****11. Benefit Plans:**

The Company has various pension and other defined benefit and defined contribution plans, in which substantially all employees may participate. The Company also has non-qualified supplemental executive and board retirement plans.

Financial information on changes in benefit obligation and plan assets funded and balance sheets status as of August 31, 2005 and 2004 is as follows:

|  | <b>Qualified<br/>Pension Benefits</b> |             | <b>Non-Qualified<br/>Pension Benefits</b> |             | <b>Other Benefits</b> |             |
|--|---------------------------------------|-------------|---|-------------|-----------------------|-------------|
|  | <b>2005</b>                           | <b>2004</b> | <b>2005</b>                               | <b>2004</b> | <b>2005</b>           | <b>2004</b> |
|  | <b>(Dollars in thousands)</b>         |             |   |             |                       |             |
| <b>Change in benefit obligation:</b>             |                                       |             |   |             |                       |             |
| Benefit obligation at beginning of period        | \$ 300,436                            | \$ 289,906  | \$ 20,998                                 | \$ 17,437   | \$ 28,327             | \$ 29,255   |
| Service cost                                     | 12,749                                | 11,548      | 991                                       | 932         | 874                   | 754         |
| Interest cost                                    | 18,039                                | 17,203      | 1,175                                     | 1,032       | 1,776                 | 1,758       |
| Plan amendments                                  |                                       | 105         | 61  |             | (330)                 | (839)       |
| Transfers  |                                       |             |   |             | (222)                 | 1,206       |
| Actuarial loss (gain)                            | (3,031)                               | 4,539       | 2,530                                     | 3,080       | (1,136)               | (2,162)     |
| Special agreement                                |                                       |             | 131                                       | 1,003       |                       |             |
| Assumption change                                | 23,961                                |             | 2,137                                     |             | 2,677                 | 502         |
| Benefits paid                                    | (22,117)                              | (22,865)    | (583)                                     | (2,486)     | (2,121)               | (2,147)     |
| <br>   |                                       |             |   |             |                       |             |
| Benefit obligation at end of period              | \$ 330,037                            | \$ 300,436  | \$ 27,440                                 | \$ 20,998   | \$ 29,845             | \$ 28,327   |
| <br>   |                                       |             |   |             |                       |             |
| <b>Change in plan assets:</b>                    |                                       |             |   |             |                       |             |
| Fair value of plan assets at beginning of period | \$ 299,552                            | \$ 280,217  |   |             |                       |             |
| Actual income on plan assets                     | 32,292                                | 31,500      |   |             |                       |             |
| Company contributions                            | 22,000                                | 10,700      | \$ 583                                    | \$ 2,486    | \$ 2,451              | \$ 2,147    |
| Participants contributions                       |                                       |             |   |             | (330)                 |             |
| Benefits paid                                    | (22,117)                              | (22,865)    | (583)                                     | (2,486)     | (2,121)               | (2,147)     |
| <br>   |                                       |             |   |             |                       |             |
| Fair value of plan assets at end of period       | \$ 331,727                            | \$ 299,552  | \$  | \$          | \$                    | \$          |
| <br>   |                                       |             |   |             |                       |             |
| Funded status                                    | \$ 1,690                              | \$ (884)    | \$ (27,440)                               | \$ (20,998) | \$ (29,845)           | \$ (28,327) |
| Employer contributions after measurement date    |                                       |             |   | 32          | 220                   | 222         |



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|  |            |            |                |                  |             |             |
|--|------------|------------|----------------|------------------|-------------|-------------|
| Unrecognized actuarial loss<br>(gain)                | 124,930    | 114,401    | 3,749          | 153              | 362         | (1,061)     |
| Unrecognized transition<br>obligation                |            |            |                |                  | 7,389       | 8,325       |
| Unrecognized prior service cost<br>Special agreement | 5,939      | 6,730      | 2,526<br>(131) | 2,977<br>(1,003) | (1,669)     | (1,742)     |
| Prepaid benefit cost (accrued)                       | \$ 132,559 | \$ 120,247 | \$ (21,296)    | \$ (18,839)      | \$ (23,543) | \$ (22,583) |

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**Table of Contents****CHS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

|   | <b>Qualified<br/>Pension Benefits</b> |             | <b>Non-Qualified<br/>Pension Benefits</b> |             | <b>Other Benefits</b> |             |
|---|---------------------------------------|-------------|---|-------------|-----------------------|-------------|
|   | <b>2005</b>                           | <b>2004</b> | <b>2005</b>                               | <b>2004</b> | <b>2005</b>           | <b>2004</b> |
|   | <b>(Dollars in thousands)</b>         |             |   |             |                       |             |
| Amounts recognized on<br>balance sheets consist of: |                                       |             |   |             |                       |             |
| Other assets (accrued benefit<br>liability)         | \$ 132,559                            | \$ 120,247  | \$ (24,840)                               | \$ (19,538) | \$ (23,543)           | \$ (22,583) |
| Intangible assets                                   |                                       |             | 2,464                                     |             |                       |             |
| Accumulated other<br>comprehensive loss             |                                       |             | 1,080                                     | 699         |                       |             |
| Net amounts recognized                              | \$ 132,559                            | \$ 120,247  | \$ (21,296)                               | \$ (18,839) | \$ (23,543)           | \$ (22,583) |

For measurement purposes, a 9.5% annual rate of increase in the per capita cost of covered health care benefits was assumed for the year ended August 31, 2005. The rate was assumed to decrease gradually to 5.0% for 2011 and remain at that level thereafter. Components of net periodic benefit costs for the years ended August 31, 2005, 2004 and 2003 are as follows:

|   | <b>Qualified Pension Benefits</b> |             |             | <b>Non-Qualified<br/>Pension Benefits</b> |             |             | <b>Other Benefits</b> |             |             |
|---|-----------------------------------|-------------|-------------|---|-------------|-------------|-----------------------|-------------|-------------|
|   | <b>2005</b>                       | <b>2004</b> | <b>2003</b> | <b>2005</b>                               | <b>2004</b> | <b>2003</b> | <b>2005</b>           | <b>2004</b> | <b>2003</b> |
|   | <b>(Dollars in thousands)</b>     |             |             |   |             |             |                       |             |             |
| Components of net<br>periodic benefit cost: |                                   |             |             |   |             |             |                       |             |             |
| Service cost                                | \$ 12,749                         | \$ 11,548   | \$ 10,840   | \$ 991                                    | \$ 932      | \$ 800      | \$ 874                | \$ 754      | \$ 648      |
| Interest cost                               | 18,039                            | 17,203      | 17,503      | 1,175                                     | 1,032       | 1,033       | 1,776                 | 1,758       | 1,722       |
| Expected return on<br>assets                | (27,648)                          | (27,489)    | (23,788)    |   |             |             |                       |             |             |
| Senior service cost<br>amortization         | 792                               | 843         | 806         | 519                                       | 863         | 564         | (294)                 | (174)       | (172)       |
| Actuarial loss (gain)<br>amortization       | 5,759                             | 4,149       | 2,623       | 124                                       | 103         | 159         | 43                    | 108         | (215)       |
| Transition amount<br>amortization           |                                   |             |             |   |             |             | 936                   | 936         | 936         |
| Net periodic benefit<br>cost                | \$ 9,691                          | \$ 6,254    | \$ 7,984    | \$ 2,809                                  | \$ 2,930    | \$ 2,556    | \$ 3,335              | \$ 3,382    | \$ 2,919    |

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average assumptions:

|                                  |       |       |       |       |       |       |       |       |       |
|----------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| discount rate                    | 5.25% | 6.40% | 6.30% | 5.25% | 6.25% | 6.00% | 5.25% | 6.40% | 6.30% |
| expected return on<br>an assets  | 9.00% | 9.00% | 9.00% | N/A   | N/A   | N/A   | N/A   | N/A   | N/A   |
| rate of compensation<br>increase | 4.80% | 4.30% | 5.00% | 4.50% | 5.00% | 5.00% | 4.80% | 4.30% | 5.00% |

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**Table of Contents****CHS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The aggregate projected benefit obligation, accumulated benefit obligation and fair value of plan assets for non-qualified pension benefits with accumulated benefit obligations in excess of plan assets were as follows as of August 31, 2005 and 2004:

|                                | <b>Non-Qualified Pension Benefits</b> |             |
|--------------------------------|---------------------------------------|-------------|
|                                | <b>2005</b>                           | <b>2004</b> |
|                                | <b>(Dollars in thousands)</b>         |             |
| Projected benefit obligation   | \$ 27,440                             | \$ 20,998   |
| Accumulated benefit obligation | 24,693                                | 19,254      |
| Fair value of plan assets      |                                       |             |

Assumed health care cost trend rates have a significant effect on the amounts reported for the health care plans. A one-percentage point change in the assumed health care cost trend rates would have the following effects:

|   | <b>1%</b>                     |                    |
|---|-------------------------------|--------------------|
|   | <b>Increase</b>               | <b>1% Decrease</b> |
|   | <b>(Dollars in thousands)</b> |                    |
| Effect on total of service and interest cost components | \$ 292                        | \$ (262)           |
| Effect on postretirement benefit obligation             | 2,654                         | (2,417)            |

The Company provides defined life insurance and health care benefits for certain retired employees and Board of Directors participants. The plan is contributory based on years of service and family status, with retiree contributions adjusted annually.

The Company has other contributory defined contribution plans covering substantially all employees. Total contributions by the Company to these plans were \$9.5 million, \$8.6 million and \$8.5 million, for the years ended August 31, 2005, 2004 and 2003, respectively.

The Company contributed \$22.0 million to qualified pension plans in fiscal year 2005. Because the plans are fully funded, the Company does not expect to contribute to the pension plans in fiscal year 2006. The Company expects to pay \$2.0 million to participants of the non-qualified pension and postretirement benefit plans during 2006.

The Company's retiree benefit payments which reflect expected future service are anticipated to be paid as follows:

| <b>Qualified Pension Benefits</b> | <b>Non-Qualified</b> | <b>Other Benefits</b> |
|-----------------------------------|----------------------|-----------------------|
|-----------------------------------|----------------------|-----------------------|

**Pension  
Benefits**  
(Dollars in thousands)

|           |           |        |          |
|-----------|-----------|--------|----------|
| 2006      | \$ 29,746 | \$ 624 | \$ 1,382 |
| 2007      | 26,154    | 644    | 1,653    |
| 2008      | 24,481    | 672    | 1,720    |
| 2009      | 27,559    | 689    | 1,801    |
| 2010      | 28,929    | 732    | 2,116    |
| 2011-2015 | 153,556   | 3,960  | 14,625   |

The Company has master trusts that hold the assets for the cash balance, production and NCRA pension plans. The Company and NCRA have qualified plan committees that set investment guidelines with the assistance of external consultants. Investment objectives for the Company's plan assets are to:

- optimize the long-term returns on plan assets at an acceptable level of risk, and
- maintain broad diversification across asset classes and among investment managers, and
- focus on long-term return objectives.

**Table of Contents****CHS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Asset allocation targets promote optimal expected return and volatility characteristics given the long-term time horizon for fulfilling the obligations of the pension plans. An annual analysis on the risk versus the return of the investment portfolio is conducted to justify the expected long-term rate of return assumption. The Company generally uses long-term historical return information for the targeted asset mix identified in asset and liability studies. Adjustments are made to the expected long-term rate of return assumption when deemed necessary based upon revised expectations of future investment performance of the overall investment markets.

The investment portfolio contains a diversified portfolio of investment categories, including domestic and international equities, fixed income securities and real estate. Securities are also diversified in terms of domestic and international securities, short and long-term securities, growth and value equities, large and small cap stocks, as well as active and passive management styles.

The Committee believes with prudent risk tolerance and asset diversification, the plan should be able to meet its pension obligations in the future.

The Company's pension plans' average asset allocations by asset categories are as follows:

|             | <b>2005</b> | <b>2004</b> |
|-------------|-------------|-------------|
| Cash        | 1.7%        | 2.7%        |
| Debt        | 27.8        | 29.9        |
| Equities    | 64.5        | 62.0        |
| Real estate | 4.0         | 3.8         |
| Other       | 2.0         | 1.6         |
| Total       | 100.0%      | 100.0%      |

**12. Segment Reporting**

On January 1, 2005, the Company realigned its business segments based on an assessment of how its businesses operate and the products and services it sells. As a result of this assessment, leadership changes were made, including the naming of a new executive vice president and chief operating officer, so that the Company now has three chief operating officers to lead its three business segments; Energy, Ag Business and Processing. Prior to the realignment, the Company operated five business segments; Agronomy, Energy, Country Operations and Services, Grain Marketing, and Processed Grains and Foods.

The Energy segment derives its revenues through refining, wholesaling and retailing of petroleum products. The Ag Business segment derives its revenues through the origination and marketing of grain, including service activities conducted at export terminals, through the retail sales of petroleum and agronomy products, processed sunflowers, feed and farm supplies, and records equity income from investments in the Company's agronomy joint ventures, grain export joint ventures and other investments. The Processing segment derives its revenues from the sales of soybean

meal and soybean refined oil, and records equity income from two wheat milling joint ventures and vegetable oil-based food manufacturing and distribution joint venture. The Company has moved other business operations, previously included in its operating segments, to Corporate and Other because of the nature of their products and services, as well as the relative revenue size of those businesses. These businesses primarily include the Company's insurance, hedging and other service activities related to crop production that were previously included in the Country Operations and Services segment.

Reconciling Amounts represent the elimination of sales between segments. Such transactions are conducted at market prices to more accurately evaluate the profitability of the individual business segments.

**Table of Contents****CHS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The Company assigns certain corporate general and administrative expenses to its business segments, based on use of such services and allocates other services based on factors or considerations relevant to the costs incurred.

Expenses that are incurred at the corporate level for the purpose of the general operation of the Company are allocated to the segments based upon factors which, management considers to be non-symmetrical. Due to efficiencies in scale, cost allocations, and intersegment activity, management does not represent that these segments, if operated independently, would report the income before income taxes and other financial information as presented.

Segment information for the years ended August 31, 2005, 2004 and 2003 is as follows:

|   | <b>Energy</b>                 | <b>Ag Business</b> | <b>Processing</b> | <b>Corporate<br/>and Other</b> | <b>Reconciling<br/>Amounts</b> | <b>Total</b>  |
|---|-------------------------------|--------------------|-------------------|--------------------------------|--------------------------------|---------------|
|   | <b>(Dollars in thousands)</b> |                    |                   |                                |                                |               |
| For the year ended<br>August 31, 2005:                      |                               |                    |                   |                                |                                |               |
| Net sales   | \$ 5,782,948                  | \$ 5,556,923       | \$ 610,006        |                                | \$ (180,784)                   | \$ 11,769,093 |
| Other revenues  | 10,085                        | 119,782            | 1,522             | \$ 40,574                      |                                | 171,963       |
|   | 5,793,033                     | 5,676,705          | 611,528           | 40,574                         | (180,784)                      | 11,941,056    |
| Cost of goods sold  | 5,489,425                     | 5,545,373          | 604,418           |                                | (180,784)                      | 11,458,432    |
| Marketing, general and<br>administrative                    | 62,077                        | 85,570             | 18,292            | 25,307                         |                                | 191,246       |
| Operating earnings<br>(losses)                              | 241,531                       | 45,762             | (11,182)          | 15,267                         |                                | 291,378       |
| Gain on sale of<br>investments                              | (862)                         | (11,358)           | (457)             | (336)                          |                                | (13,013)      |
| Interest  | 13,947                        | 20,535             | 12,287            | 8,368                          |                                | 55,137        |
| Equity income from<br>investments                           | (3,478)                       | (55,473)           | (36,202)          | (589)                          |                                | (95,742)      |
| Minority interests  | 46,741                        | (41)               |                   | 1,036                          |                                | 47,736        |
| Income from<br>continuing operations<br>before income taxes | \$ 185,183                    | \$ 92,099          | \$ 13,190         | \$ 6,788                       | \$                             | \$ 297,260    |
| Intersegment sales  | \$ (170,642)                  | \$ (9,640)         | \$ (502)          |                                | \$ 180,784                     | \$            |
| Goodwill  | \$ 3,041                      | \$ 250             |                   |                                |                                | \$ 3,291      |
| Capital expenditures  | \$ 205,484                    | \$ 27,600          | \$ 4,751          | \$ 19,635                      |                                | \$ 257,470    |



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|  |              |              |            |            |              |
|--|--------------|--------------|------------|------------|--------------|
| Depreciation and amortization                | \$ 59,847    | \$ 30,748    | \$ 13,868  | \$ 5,869   | \$ 110,332   |
| Total identifiable assets at August 31, 2005 | \$ 2,238,614 | \$ 1,604,571 | \$ 420,373 | \$ 463,379 | \$ 4,726,937 |

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**Table of Contents****CHS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

|   | <b>Energy</b>                 | <b>Ag Business</b> | <b>Processing</b> | <b>Corporate<br/>and Other</b> | <b>Reconciling<br/>Amounts</b> | <b>Total</b>  |
|---|-------------------------------|--------------------|-------------------|--------------------------------|--------------------------------|---------------|
|   | <b>(Dollars in thousands)</b> |                    |                   |                                |                                |               |
| For the year ended  |                               |                    |                   |                                |                                |               |
| August 31, 2004:  |                               |                    |                   |                                |                                |               |
| Net sales   | \$ 4,028,248                  | \$ 6,219,917       | \$ 731,311        |                                | \$ (140,934)                   | \$ 10,838,542 |
| Other revenues  | 9,193                         | 92,662             | 2,698             | \$ 36,612                      |                                | 141,165       |
|   | 4,037,441                     | 6,312,579          | 734,009           | 36,612                         | (140,934)                      | 10,979,707    |
| Cost of goods sold  | 3,784,260                     | 6,192,528          | 703,344           |                                | (140,934)                      | 10,539,198    |
| Marketing, general and<br>administrative                    | 66,493                        | 86,202             | 19,166            | 23,778                         |                                | 195,639       |
| Operating earnings  | 186,688                       | 33,849             | 11,499            | 12,834                         |                                | 244,870       |
| Gain on sale of<br>investments                              | (14,666)                      |                    |                   |                                |                                | (14,666)      |
| Gain on legal<br>settlements                                |                               | (692)              |                   |                                |                                | (692)         |
| Interest  | 13,819                        | 18,812             | 12,399            | 3,687                          |                                | 48,717        |
| Equity income from<br>investments                           | (1,399)                       | (47,488)           | (29,966)          | (169)                          |                                | (79,022)      |
| Minority interests  | 32,507                        | (24)               |                   | 1,347                          |                                | 33,830        |
| Income from<br>continuing operations<br>before income taxes | \$ 156,427                    | \$ 63,241          | \$ 29,066         | \$ 7,969                       | \$                             | \$ 256,703    |
| Intersegment sales  | \$ (121,199)                  | \$ (18,372)        | \$ (1,363)        |                                | \$ 140,934                     | \$            |
| Goodwill  | \$ 3,041                      | \$ 250             |                   | \$ 23,605                      |                                | \$ 26,896     |
| Capital expenditures  | \$ 187,937                    | \$ 35,240          | \$ 8,757          | \$ 13,214                      |                                | \$ 245,148    |
| Depreciation and<br>amortization                            | \$ 57,195                     | \$ 30,887          | \$ 13,536         | \$ 6,781                       |                                | \$ 108,399    |
| Total identifiable assets<br>at August 31, 2004             | \$ 1,591,254                  | \$ 1,590,337       | \$ 415,761        | \$ 433,940                     |                                | \$ 4,031,292  |
| For the year ended  |                               |                    |                   |                                |                                |               |
| August 31, 2003:  |                               |                    |                   |                                |                                |               |
| Net sales   | \$ 3,648,093                  | \$ 5,228,267       | \$ 417,863        |                                | \$ (97,557)                    | \$ 9,196,666  |

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|   |             |            |           |           |           |            |
|---|-------------|------------|-----------|-----------|-----------|------------|
| Other revenues  | 5,655       | 85,256     | 2,306     | \$ 29,256 |           | 122,473    |
|   | 3,653,748   | 5,313,523  | 420,169   | 29,256    | (97,557)  | 9,319,139  |
| Cost of goods sold                                    | 3,470,726   | 5,213,704  | 407,823   |           | (97,557)  | 8,994,696  |
| Marketing, general and administrative                 | 63,740      | 70,193     | 15,256    | 20,109    |           | 169,298    |
| Operating earnings (losses)                           | 119,282     | 29,626     | (2,910)   | 9,147     |           | 155,145    |
| Gain on legal settlements                             |             | (10,867)   |           |           |           | (10,867)   |
| Interest  | 16,401      | 16,343     | 10,427    | 3,086     |           | 46,257     |
| Equity income from investments                        | (1,353)     | (19,681)   | (26,056)  | (209)     |           | (47,299)   |
| Minority interests                                    | 20,782      | (27)       |           | 1,195     |           | 21,950     |
| Income from continuing operations before income taxes | \$ 83,452   | \$ 43,858  | \$ 12,719 | \$ 5,075  | \$        | \$ 145,104 |
| Intersegment sales                                    | \$ (94,209) | \$ (2,650) | \$ (698)  |           | \$ 97,557 | \$         |
| Capital expenditures                                  | \$ 80,837   | \$ 31,874  | \$ 50,944 | \$ 12,034 |           | \$ 175,689 |
| Depreciation and amortization                         | \$ 65,868   | \$ 28,587  | \$ 11,177 | \$ 5,715  |           | \$ 111,347 |

During the years ended August 31, 2004 and 2003, the Company received cash proceeds and recorded gains of \$0.7 million and \$10.9 million, respectively, related to legal settlements from several vitamin product suppliers against whom the Company alleged certain price-fixing claims.

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**Table of Contents****CHS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****13. Commitments and Contingencies:*****Environmental:***

The Company is required to comply with various environmental laws and regulations incidental to its normal business operations. In order to meet its compliance requirements, the Company establishes reserves for the probable future costs of remediation of identified issues, which are included in cost of goods sold and marketing, general and administrative expenses in the Consolidated Statements of Operations. The resolution of any such matters may affect consolidated net income for any fiscal period; however, management believes any resulting liabilities, individually or in the aggregate, will not have a material effect on the consolidated financial position, results of operations or cash flows of the Company during any fiscal year.

In connection with certain refinery upgrades and enhancements that are necessary in order to comply with existing environmental regulations, the Company expects to incur capital expenditures of approximately \$87.0 million for the Company's Laurel, Montana, refinery and \$320.0 million for NCRA's McPherson, Kansas, refinery, of which \$86.4 million has been spent at the Laurel refinery and \$258.9 million has been spent by NCRA at the McPherson refinery as of August 31, 2005. The Company expects all of these compliance capital expenditures at the refineries to be complete by December 31, 2005, and has funded these projects with a combination of cash flows from operations and debt proceeds.

***Other Litigation and Claims:***

The Company is involved as a defendant in various lawsuits, claims and disputes, which are in the normal course of the Company's business. The resolution of any such matters may affect consolidated net income for any fiscal period; however, management believes any resulting liabilities, individually or in the aggregate, will not have a material effect on the consolidated financial position, results of operations or cash flows of the Company during any fiscal year.

***Grain Storage:***

As of August 31, 2005 and 2004, the Company stored grain and processed grain products for third parties totaling \$170.4 million and \$157.1 million, respectively. Such stored commodities and products are not the property of the Company and therefore are not included in the Company's inventories.

***Guarantees:***

The Company is a guarantor for lines of credit for related companies of which \$50.1 million was outstanding as of August 31, 2005. The Company's bank covenants allow maximum guarantees of \$150.0 million. In addition, the Company's bank covenants allow for guarantees dedicated solely for NCRA in the amount of \$125.0 million.

The Company has adopted FASB Interpretation No. 45, Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others, which requires disclosures to be made by a guarantor in its interim and annual financial statements about its obligations under guarantees. The interpretation also clarifies the requirements related to the recognition of a liability by a guarantor at the inception of the guarantee for

obligations the guarantor has undertaken in issuing the guarantee.

The Company makes seasonal and term loans to member cooperatives, and its wholly-owned subsidiary, Fin-Ag, Inc., makes loans for agricultural purposes to individual producers. Some of these loans are sold to CoBank, and the Company guarantees a portion of the loans sold. In addition, the Company also guarantees certain debt and obligations under contracts for its subsidiaries and members.

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## CHS INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The Company's obligations pursuant to its guarantees as of August 31, 2005 are as follows:

| Entities   | Guarantee/<br>Maximum<br>Exposure<br>(Dollars in<br>thousands) | Exposure<br>on<br>August 31,<br>2005 | Nature of<br>Guarantee   | Expiration Date  | Triggering<br>Event                              | Recourse<br>Provisions                               | Assets Held<br>as Collateral  |
|--|--|--------------------------------------|--|--|--|--|---|
| The Company's<br>financial<br>services<br>cooperative<br>loans sold to<br>CoBank | *  | \$ 8,280                             | 10% of the<br>obligations of<br>borrowers<br>(agricultural<br>cooperatives)<br>under credit<br>agreements for<br>loans sold  | None stated, but<br>may be<br>terminated by<br>either party upon<br>60 days prior<br>notice in regard to<br>future obligations | Credit agreement<br>default                      | Subrogation<br>against<br>borrower                   | Some or all<br>assets of<br>borrower are<br>held as<br>collateral and<br>should be<br>sufficient to<br>cover<br>guarantee<br>exposure |
| Fin-Ag, Inc.<br>agricultural<br>loans sold to<br>CoBank                          | *  | 33,355                               | 15% of the<br>obligations of<br>borrowers under<br>credit<br>agreements for<br>some of the<br>loans sold, 50%<br>of the<br>obligations of<br>borrowers for<br>other loans sold,<br>and 100% of the<br>obligations of<br>borrowers for<br>the remaining<br>loans sold | None stated, but<br>may be<br>terminated by<br>either party upon<br>90 days prior<br>notice in regard to<br>future obligations | Credit agreement<br>default                      | Subrogation<br>against<br>borrower                   | Some or all<br>assets of<br>borrower are<br>held as<br>collateral and<br>should be<br>sufficient to<br>cover<br>guarantee<br>exposure |
| Horizon<br>Milling, LLC  | \$ 5,000   |                                      | Indemnification<br>and<br>reimbursement<br>of 24% of<br>damages related<br>to Horizon<br>Milling, LLC's  | None stated, but<br>may be<br>terminated by any<br>party upon<br>90 days prior<br>notice in regard to<br>future obligations    | Non-performance<br>under flour sale<br>agreement | Subrogation<br>against<br>Horizon<br>Milling,<br>LLC | None  |

|               |           |       |   |  |                          |                                |   |
|---------------|-----------|-------|---|--|--------------------------|--------------------------------|---|
| TEMCO, LLC    | \$ 15,000 | 800   | performance under a flour sales agreement<br>Obligations by TEMCO, LLC under credit agreement   | None stated  | Credit agreement default | Subrogation against TEMCO, LLC | None  |
| Third parties | *         | 1,000 | Surety for, or indemnification of surety for sales contracts between affiliates and sellers of grain under deferred payment contracts | Annual renewal on December 1 in regard to surety for one third party, otherwise none stated and may be terminated by the Company at any time in regard to future obligations | Nonpayment               | Subrogation against affiliates | Some or all assets of borrower are held as collateral but might not be sufficient to cover guarantee exposure |

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## CHS INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| Entities                    | Guarantee/<br>Maximum<br>Exposure | Exposure<br>on<br>August 31,<br>2005<br>(Dollars in<br>thousands) | Nature of<br>Guarantee  | Expiration Date  | Triggering<br>Event            | Recourse<br>Provisions             | Assets Held<br>as Collateral   |
|-----------------------------|-----------------------------------|---|---|--|--------------------------------|------------------------------------|--|
|                             |                                   |   |   |  |                                |                                    |  |
| Cofina<br>Financial,<br>LLC | \$ 20,561                         | 6,650   | Guaranteed<br>loans which<br>were made<br>by the<br>Company<br>under<br>financing<br>programs<br>and<br>contributed<br>by the<br>Company to<br>Cofina | Loans contributed<br>mature at various<br>times. Guarantee<br>of a particular<br>loan terminates<br>on maturity date | Credit<br>agreement<br>default | Subrogation<br>against<br>borrower | Some or all<br>assets of<br>borrower are<br>held as<br>collateral but<br>might not be<br>sufficient to<br>cover<br>guarantee<br>exposure |
|                             |                                   | \$ 50,085   |   |  |                                |                                    |  |

\* The Company's bank covenants allow for guarantees of up to \$150.0 million, but the Company is under no obligation to extend these guarantees. The maximum exposure on any given date is equal to the actual guarantees extended as of that date.

***Lease Commitments:***

The Company leases approximately 1,900 rail cars with remaining lease terms of one to ten years. In addition, the Company has commitments under other operating leases for various refinery, manufacturing and transportation equipment, vehicles and office space. Some leases include purchase options at not less than fair market value at the end of the leases term.

Total rental expense for all operating leases, net of rail car mileage credits received from the railroad and sublease income was \$31.0 million, \$35.3 million and \$31.7 million for the years ended August 31, 2005, 2004 and 2003, respectively. Mileage credits and sublease income totaled \$8.6 million, \$7.2 million and \$7.1 million for the years ended August 31, 2005, 2004 and 2003, respectively.

Minimum future lease payments, required under noncancellable operating leases as of August 31, 2005 are as follows:



|                                     | <b>Rail<br/>Cars</b>   | <b>Vehicles</b> | <b>Equipment<br/>and Other</b> | <b>Total</b> |
|-------------------------------------|------------------------|-----------------|--------------------------------|--------------|
|                                     | (Dollars in thousands) |                 |                                |              |
| 2006                                | \$ 9,660               | \$ 16,202       | \$ 2,450                       | \$ 28,312    |
| 2007                                | 8,739                  | 13,156          | 2,090                          | 23,985       |
| 2008                                | 7,588                  | 11,869          | 1,554                          | 21,011       |
| 2009                                | 3,700                  | 8,303           | 982                            | 12,985       |
| 2010                                | 2,614                  | 7,373           | 796                            | 10,783       |
| Thereafter                          | 3,411                  | 1,674           | 876                            | 5,961        |
| Total minimum future lease payments | \$ 35,712              | \$ 58,577       | \$ 8,748                       | \$ 103,037   |

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**Table of Contents****CHS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****14. Supplemental Cash Flow and Other Information:**

Additional information concerning supplemental disclosures of cash flow activities for the years ended August 31, 2005, 2004 and 2003 is as follows:

|  | <b>2005</b>                   | <b>2004</b> | <b>2003</b> |
|--|-------------------------------|-------------|-------------|
|  | <b>(Dollars in thousands)</b> |             |             |
| Net cash paid (received) during the period for:                        |                               |             |             |
| Interest   | \$ 57,569                     | \$ 52,004   | \$ 45,239   |
| Income taxes   | (8,804)                       | 27,997      | 956         |
| Other significant noncash transactions:                                |                               |             |             |
| Capital equity certificates exchanged for preferred stock              | 19,996                        | 12,990      |             |
| Capital equity certificates issued in exchange for elevator properties | 1,375                         | 13,355      | 350         |
| Exchange of preferred stock  |                               |             | 7,452       |
| Accrual of dividends and equities payable                              | (132,406)                     | (83,569)    | (39,049)    |
| Other comprehensive income   | 12,106                        | 11,178      | 33,583      |

**15. Related Party Transactions:**

Related party transactions with equity and cooperative investees as of August 31, 2005 and 2004 are as follows:

|             | <b>2005</b>  | <b>2004</b>  |
|-------------|--------------|--------------|
| Sales       | \$ 1,066,604 | \$ 1,185,366 |
| Purchases   | 642,840      | 632,993      |
| Receivables | 37,713       | 17,679       |
| Payables    | 25,576       | 28,118       |

These related party transactions were primarily with TEMCO, LLC, CF Industries, Inc., Horizon Milling, LLC, Agriliance, LLC, United Harvest, LLC and Ventura Foods, LLC.

Table of Contents**CHS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****16. Comprehensive Income:**

The components of comprehensive income, net of taxes, for the years ended August 31, 2005, 2004 and 2003 are as follows:

|   | <b>2005</b>                   | <b>2004</b> | <b>2003</b> |
|---|-------------------------------|-------------|-------------|
|   | <b>(Dollars in thousands)</b> |             |             |
| Net income  | \$ 250,016                    | \$ 221,332  | \$ 123,841  |
| Additional minimum pension liability, net of tax (expense) of \$(1,854), \$(5,432) and \$(11,803) in 2005, 2004 and 2003, respectively              | 2,822                         | 10,016      | 36,106      |
| Unrealized net gains on available for sale investments, net of tax (expense) of \$(5,147), \$(340) and \$(349) in 2005, 2004 and 2003, respectively | 8,085                         | 698         | 1,045       |
| Interest rate hedges, net of tax (expense) benefit of \$(279), \$(226) and \$2,259 in 2005, 2004 and 2003, respectively                             | 439                           | 356         | (3,549)     |
| Foreign currency translation adjustment, net of tax (expense) of \$(484), \$(57) and \$(0) in 2005, 2004 and 2003, respectively                     | 760                           | 108         | (18)        |
| Comprehensive income  | \$ 262,122                    | \$ 232,510  | \$ 157,425  |

The components of accumulated other comprehensive income (loss), net of taxes, as of August 31, 2005 and 2004 are as follows:

|  | <b>2005</b>                   | <b>2004</b> |
|--|-------------------------------|-------------|
|  | <b>(Dollars in thousands)</b> |             |
| Additional minimum pension liability, net of tax benefit of \$705 and \$2,559 in 2005 and 2004, respectively                         | \$ (1,108)                    | \$ (3,930)  |
| Unrealized net gains on available for sale investments, net of tax (expense) of \$(5,487) and \$(340) in 2005 and 2004, respectively | 8,619                         | 534         |
| Interest rate hedges, net of tax benefit of \$2,159 and \$2,438 in 2005 and 2004, respectively                                       | (3,390)                       | (3,829)     |
| Foreign currency translation adjustment, net of tax (expense) of \$(541) and \$(57) in 2005 and 2004, respectively                   | 850                           | 90          |
| Accumulated other comprehensive income (loss)  | \$ 4,971                      | \$ (7,135)  |



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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Members and Patrons of CHS Inc.:

In our opinion, the accompanying consolidated balance sheets and the related consolidated statements of operations, of equities and comprehensive income and of cash flows present fairly, in all material respects, the financial position of CHS Inc. and subsidiaries at August 31, 2005 and 2004, and the results of their operations and their cash flows for each of the three years in the period ended August 31, 2005, in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

November 3, 2005  
Minneapolis, Minnesota

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**CHS INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
**(Unaudited)**

|                                       | <b>November 30,<br/>2005</b> | <b>August 31,<br/>2005</b> | <b>November 30,<br/>2004</b> |
|---------------------------------------|------------------------------|----------------------------|------------------------------|
| <b>(Dollars in thousands)</b>         |                              |                            |                              |
| <b>ASSETS</b>                         |                              |                            |                              |
| Current assets:                       |                              |                            |                              |
| Cash and cash equivalents             | \$ 244,756                   | \$ 241,018                 | \$ 166,847                   |
| Receivables                           | 938,148                      | 1,093,986                  | 849,812                      |
| Inventories                           | 1,006,853                    | 914,182                    | 841,273                      |
| Other current assets                  | 297,846                      | 367,306                    | 257,923                      |
| <b>Total current assets</b>           | <b>2,487,603</b>             | <b>2,616,492</b>           | <b>2,115,855</b>             |
| Investments                           | 561,869                      | 520,970                    | 535,927                      |
| Property, plant and equipment         | 1,395,180                    | 1,359,535                  | 1,283,033                    |
| Other assets                          | 224,745                      | 229,940                    | 242,083                      |
| <b>Total assets</b>                   | <b>\$ 4,669,397</b>          | <b>\$ 4,726,937</b>        | <b>\$ 4,176,898</b>          |
| <b>LIABILITIES AND EQUITIES</b>       |                              |                            |                              |
| Current liabilities:                  |                              |                            |                              |
| Notes payable                         | \$ 21,147                    | \$ 61,147                  | \$ 1,083                     |
| Current portion of long-term debt     | 36,942                       | 35,340                     | 35,076                       |
| Customer credit balances              | 70,964                       | 91,902                     | 93,095                       |
| Customer advance payments             | 103,087                      | 126,815                    | 112,557                      |
| Checks and drafts outstanding         | 61,004                       | 67,398                     | 51,228                       |
| Accounts payable                      | 902,808                      | 945,737                    | 840,743                      |
| Accrued expenses                      | 303,889                      | 397,044                    | 259,315                      |
| Dividends and equities payable        | 203,521                      | 132,406                    | 105,842                      |
| <b>Total current liabilities</b>      | <b>1,703,362</b>             | <b>1,857,789</b>           | <b>1,498,939</b>             |
| Long-term debt                        | 729,356                      | 737,734                    | 767,392                      |
| Other liabilities                     | 239,416                      | 229,322                    | 149,357                      |
| Minority interests in subsidiaries    | 160,813                      | 144,195                    | 137,017                      |
| Commitments and contingencies         |                              |                            |                              |
| Equities                              | 1,836,450                    | 1,757,897                  | 1,624,193                    |
| <b>Total liabilities and equities</b> | <b>\$ 4,669,397</b>          | <b>\$ 4,726,937</b>        | <b>\$ 4,176,898</b>          |

The accompanying notes are an integral part of the consolidated financial statements (unaudited).



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**CHS INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
**(Unaudited)**

|  | <b>For the Three Months Ended</b> |                     |
|--|-----------------------------------|---------------------|
|  | <b>November 30,</b>               | <b>November 30,</b> |
|  | <b>2005</b>                       | <b>2004</b>         |
|  | <b>(Dollars in thousands)</b>     |                     |
| Revenues:  |                                   |                     |
| Net sales  | \$ 3,413,018                      | \$ 2,919,891        |
| Other revenues   | 45,123                            | 44,517              |
|  | 3,458,141                         | 2,964,408           |
| Cost of goods sold                                     | 3,200,633                         | 2,855,672           |
| Marketing, general and administrative                  | 48,302                            | 44,627              |
| Operating earnings                                     | 209,206                           | 64,109              |
| Interest   | 11,718                            | 10,742              |
| Equity income from investments                         | (9,177)                           | (16,683)            |
| Loss on impairment of investment                       |                                   | 35,000              |
| Minority interests                                     | 32,161                            | 8,189               |
| Income from continuing operations before income taxes  | 174,504                           | 26,861              |
| Income taxes   | 20,478                            | 6,520               |
| Income from continuing operations                      | 154,026                           | 20,341              |
| (Income) loss on discontinued operations, net of taxes | (208)                             | 2,345               |
| Net income   | \$ 154,234                        | \$ 17,996           |

The accompanying notes are an integral part of the consolidated financial statements (unaudited).



**Table of Contents****CHS INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)**

|   | <b>For the Three Months Ended</b> |                     |
|---|-----------------------------------|---------------------|
|   | <b>November 30,</b>               | <b>November 30,</b> |
|   | <b>2005</b>                       | <b>2004</b>         |
|   | <b>(Dollars in thousands)</b>     |                     |
| Cash flows from operating activities:   |                                   |                     |
| Net income  | \$ 154,234                        | \$ 17,996           |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                   |                     |
| Depreciation and amortization   | 27,984                            | 27,118              |
| Noncash income from equity investments  | (9,177)                           | (16,683)            |
| Noncash loss on impairment of investment  |                                   | 35,000              |
| Minority interests  | 32,161                            | 8,189               |
| Noncash patronage dividends received  | (251)                             | (221)               |
| Loss (gain) on sale of property, plant and equipment                              | 294                               | (1,209)             |
| Deferred tax expense  | 37,512                            |                     |
| Other, net  | 228                               | 290                 |
| Changes in operating assets and liabilities:                                      |                                   |                     |
| Receivables   | 151,493                           | (15,238)            |
| Inventories   | (90,281)                          | (117,380)           |
| Other current assets and other assets   | 57,168                            | 9,666               |
| Customer credit balances  | (20,938)                          | 4,409               |
| Customer advance payments   | (23,813)                          | 48,515              |
| Accounts payable and accrued expenses   | (141,678)                         | 77,099              |
| Other liabilities   | (14,782)                          | 857                 |
| Net cash provided by operating activities   | 160,154                           | 78,408              |
| Cash flows from investing activities:   |                                   |                     |
| Acquisition of property, plant and equipment                                      | (64,524)                          | (63,856)            |
| Proceeds from disposition of property, plant and equipment                        | 5,431                             | 5,871               |
| Investments   | (37,015)                          | (46)                |
| Equity investments redeemed   | 3,532                             | 22,520              |
| Investments redeemed  | 1,175                             | 983                 |
| Changes in notes receivable   | 8,826                             | 618                 |
| Distribution to minority owners   | (11,677)                          | (3,060)             |
| Other investing activities, net   | (45)                              | 1,194               |
| Net cash used in investing activities   | (94,297)                          | (35,776)            |
| Cash flows from financing activities:   |                                   |                     |
| Changes in notes payable  | (40,000)                          | (115,032)           |
| Borrowings on long-term debt  |                                   | 125,000             |
| Principal payments on long-term debt  | (6,776)                           | (6,548)             |

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|  |            |            |
|--|------------|------------|
| Changes in checks and drafts outstanding         | (6,582)    | (13,356)   |
| Preferred stock dividends paid                   | (2,476)    | (2,113)    |
| Retirements of equities                          | (6,285)    | (227)      |
| Net cash used in financing activities            | (62,119)   | (12,276)   |
| Net increase in cash and cash equivalents        | 3,738      | 30,356     |
| Cash and cash equivalents at beginning of period | 241,018    | 136,491    |
| Cash and cash equivalents at end of period       | \$ 244,756 | \$ 166,847 |

The accompanying notes are an integral part of the consolidated financial statements (unaudited).

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**CHS INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)  
(Dollars in thousands)**

**Note 1. Accounting Policies**

The unaudited consolidated balance sheets as of November 30, 2005 and 2004, and the statements of operations and cash flows for the three months ended November 30, 2005 and 2004 reflect, in the opinion of our management, all normal recurring adjustments necessary for a fair statement of the financial position and results of operations and cash flows for the interim periods presented. The results of operations and cash flows for interim periods are not necessarily indicative of results for a full fiscal year because of, among other things, the seasonal nature of our businesses. The consolidated balance sheet data as of August 31, 2005 has been derived from the audited consolidated financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States of America.

The consolidated financial statements include our accounts and the accounts of all of our wholly-owned and majority-owned subsidiaries and limited liability companies. The effects of all significant intercompany accounts and transactions have been eliminated.

These statements should be read in conjunction with the consolidated financial statements and notes thereto for the year ended August 31, 2005, included in our Annual Report on Form 10-K, filed with the Securities and Exchange Commission.

***Goodwill and Other Intangible Assets***

Goodwill was \$3.3 million, \$3.3 million and \$26.9 million on November 30, 2005, August 31, 2005 and November 30, 2004, respectively, and is included in other assets in the consolidated balance sheets. During fiscal year 2005, we disposed of goodwill of \$23.6 million related to our Mexican foods businesses as a result of our sale of those businesses as further discussed in Note 6.

Intangible assets subject to amortization primarily include trademarks, customer lists and agreements not to compete, and are amortized over the number of years that approximate their respective useful lives (ranging from 5 to 15 years). The gross carrying amount of these intangible assets was \$32.7 million with total accumulated amortization of \$15.0 million as of November 30, 2005. Total amortization expense for intangible assets during the three-month periods ended November 30, 2005 and 2004, was \$0.6 million and \$0.8 million, respectively. The estimated annual amortization expense related to intangible assets subject to amortization for the next five years will approximate \$2.5 million annually for the first three years, and \$1.4 million for each of the fourth and fifth years.

***Recent Accounting Pronouncements***

In May 2005, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 154, Accounting Changes and Error Corrections, which replaces Accounting Principles Board (APB) Opinion No. 20, Accounting Changes, and SFAS No. 3, Reporting Accounting Changes in Interim Financial Statements. Among other changes, SFAS No. 154 requires retrospective application of a voluntary change in accounting principle to prior period financial statements presented on the new accounting principle, unless it is impracticable to determine either the period-specific effects or the cumulative effect of the change. SFAS No. 154 also requires accounting for a change in method of depreciating or amortizing a long-lived nonfinancial asset as a change in accounting estimate (prospectively) affected by a change in accounting principle. Further, the Statement requires

that corrections of errors in previously issued financial statements be termed a restatement. The new standard is effective for accounting changes and error corrections made in fiscal years beginning after December 15, 2005. The adoption of SFAS No. 154 did not have an impact on the consolidated financial statements.

In December 2004, the FASB issued SFAS No. 153, Exchanges of Nonmonetary Assets, an amendment of APB Opinion No. 29. SFAS No. 153 replaces the exception from fair value measurement in APB Opinion

**Table of Contents****CHS INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)**

No. 29 for nonmonetary exchanges of similar productive assets with a general exception from fair value measurement for exchanges of nonmonetary assets that do not have commercial substance. A nonmonetary exchange has commercial substance if the future cash flows of the entity are expected to change significantly as a result of the exchange. SFAS No. 153 is to be applied prospectively, and is effective for nonmonetary asset exchanges occurring in fiscal periods beginning after June 15, 2005. The adoption of SFAS No. 153 did not have an impact on the consolidated financial statements.

In November 2004, the FASB issued SFAS No. 151, Inventory Costs, an amendment of Accounting Research Bulletin (ARB) No. 43, Chapter 4 to clarify the accounting for abnormal amounts of idle facility expense, freight, handling costs, and wasted material (spoilage). SFAS No. 151 requires those items to be recognized as current-period charges regardless of whether they meet the abnormal criterion outlined in ARB No. 43. It also introduces the concept of normal capacity and requires the allocation of fixed production overheads to inventory based on the normal capacity of the production facilities. Unallocated overheads must be recognized as an expense in the period in which they are incurred. SFAS No. 151 is effective for inventory costs incurred during fiscal years beginning after June 15, 2005. The adoption of SFAS No. 151 did not have an impact on the consolidated financial statements.

We are required to apply SFAS No. 143, Accounting for Asset Retirement Obligations. This statement requires recognition of a liability for costs that an entity is legally obligated to incur associated with the retirement of fixed assets. Under SFAS No. 143, the fair value of a liability for an asset retirement obligation is recognized in the period in which it is incurred if a reasonable estimate of fair value can be made. The associated asset retirement costs are capitalized as part of the carrying amount of the fixed asset and depreciated over its estimated useful life. We have legal asset retirement obligations for certain assets, including our refineries, pipelines and terminals. We are unable to measure this obligation because it is not possible to estimate when the obligation will be settled. In March 2005, the FASB issued FASB Interpretation No. 47, Accounting for Conditional Asset Retirement Obligations an interpretation of FASB No. 143 (FIN 47). FIN 47 clarifies that SFAS No. 143 requires that an entity recognize a liability for the fair value of a conditional asset retirement obligation when incurred if the liability's fair value can be reasonably estimated. FIN 47 is effective no later than the end of fiscal years ending after December 15, 2005. We have not yet determined the impact that the adoption of this interpretation will have on our consolidated financial statements.

***Reclassifications***

Certain reclassifications have been made to prior period's amounts to conform to current period classifications, primarily discontinued operations discussed in Note 6. These reclassifications had no effect on previously reported net income, equities, or cash flows.

**Note 2. Receivables**

|       | November 30,<br>2005 | August 31,<br>2005 | November 30,<br>2004 |
|-------|----------------------|--------------------|----------------------|
| Trade | \$ 923,090           | \$ 1,069,020       | \$ 846,528           |
| Other | 77,117               | 85,007             | 59,324               |

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|                                       |            |              |            |
|---------------------------------------|------------|--------------|------------|
|                                       | 1,000,207  | 1,154,027    | 905,852    |
| Less allowances for doubtful accounts | 62,059     | 60,041       | 56,040     |
|                                       | \$ 938,148 | \$ 1,093,986 | \$ 849,812 |

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**Table of Contents****CHS INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)****Note 3. Inventories**

|                             | <b>November 30,<br/>2005</b> | <b>August 31,<br/>2005</b> | <b>November 30,<br/>2004</b> |
|-----------------------------|------------------------------|----------------------------|------------------------------|
| Grain and oilseed           | \$ 460,182                   | \$ 387,820                 | \$ 385,920                   |
| Energy                      | 372,050                      | 377,076                    | 301,162                      |
| Feed and farm supplies      | 146,347                      | 121,721                    | 127,409                      |
| Processed grain and oilseed | 26,754                       | 26,195                     | 25,537                       |
| Other                       | 1,520                        | 1,370                      | 1,245                        |
|                             | <b>\$ 1,006,853</b>          | <b>\$ 914,182</b>          | <b>\$ 841,273</b>            |

**Note 4. Derivative Assets and Liabilities**

Included in other current assets on November 30, 2005, August 31, 2005 and November 30, 2004 are derivative assets of \$72.7 million, \$102.7 million and \$48.9 million, respectively. Included in accrued expenses on November 30, 2005, August 31, 2005 and November 30, 2004 are derivative liabilities of \$80.8 million, \$152.8 million and \$54.9 million, respectively.

**Note 5. Investments**

During the three months ended November 30, 2005 we made a \$35.0 million investment in US BioEnergy Corporation for an approximate 28% interest in the company. US BioEnergy Corporation is an ethanol production and marketing firm which currently has two ethanol plants under construction in Albert City, Iowa and Lake Odessa, Michigan.

During the first quarter of fiscal 2005, we evaluated the carrying value of our investment in CF Industries, Inc. (CF), a domestic fertilizer manufacturer in which we held a minority interest. At that time, our carrying value of \$153.0 million consisted primarily of noncash patronage refunds received from CF over the years. Based upon indicative values from potential strategic buyers for the business and through other analyses, we determined at that time that the carrying value of the CF investment should be reduced by \$35.0 million (\$32.1 million net of taxes), resulting in an impairment charge to the first fiscal quarter income, which we recorded in our Ag Business segment.

In February 2005, after reviewing indicative values from strategic buyers, the board of directors of CF determined that a greater value could be derived for the business through an initial public offering of stock in the company. The initial public offering was completed in August 2005. Prior to the initial public offering, we held an ownership interest of approximately 20% in CF. Through the initial public offering, we sold approximately 81% of our ownership interest for cash proceeds of \$140.4 million. The book basis in the portion of the ownership interest sold through the initial public offering, after the \$35.0 million impairment charge recognized in the first fiscal quarter, was \$95.8 million. As a result, we recognized a pretax gain of \$44.6 million (\$40.9 million net of taxes) on the sale of that ownership interest

during the fourth quarter of 2005. This gain, net of the impairment loss of \$35.0 million, resulted in a \$9.6 million pretax gain (\$8.8 million net of taxes) recognized during 2005.

We retain an ownership interest in CF Industries Holdings, Inc. (the post-initial public offering name of the company) of approximately 3.9% or 2,150,396 shares. We have agreed through a Lock-up Agreement not to sell any shares, without the written consent of the underwriters, for a period of one year. The market value of the shares on November 30, 2005 was \$33.2 million, and accordingly, we have adjusted the carrying value to reflect market value, with the unrealized gain recorded in other comprehensive income.

Agriliance, LLC (Agriliance) is a wholesale and retail crop nutrients and crop protections products company and is owned and governed 50% by us through United Country Brands, LLC (100% owned



**Table of Contents****CHS INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)**

subsidiary) and 50% by Land O Lakes, Inc. We also own a 50% interest in Ventura Foods, LLC, (Ventura Foods) a joint venture which produces and distributes vegetable oil-based products.

As of November 30, 2005, the carrying value of our equity method investees, Agriliance and Ventura Foods, exceeds our share of their equity by \$44.4 million. Of this basis difference, \$4.8 million is being amortized over the remaining life of the corresponding assets, which is approximately seven years. The balance of the basis difference represents equity method goodwill.

The following provides summarized unaudited financial information for our unconsolidated significant equity investments in Ventura Foods and Agriliance, for the balance sheets as of November 30, 2005, August 31, 2005 and November 30, 2004 and statements of operations for the three-month periods as indicated below.

***Ventura Foods, LLC***

|              | <b>For the Three Months Ended</b> |                              |
|--------------|-----------------------------------|------------------------------|
|              | <b>November 30,<br/>2005</b>      | <b>November 30,<br/>2004</b> |
| Net sales    | \$ 387,361                        | \$ 385,179                   |
| Gross profit | 51,678                            | 47,966                       |
| Net income   | 16,673                            | 19,846                       |

|                         | <b>November 30,<br/>2005</b> | <b>August 31,<br/>2005</b> | <b>November 30,<br/>2004</b> |
|-------------------------|------------------------------|----------------------------|------------------------------|
| Current assets          | \$ 235,582                   | \$ 198,576                 | \$ 303,735                   |
| Non-current assets      | 452,703                      | 455,715                    | 257,549                      |
| Current liabilities     | 164,110                      | 146,035                    | 142,003                      |
| Non-current liabilities | 306,274                      | 307,027                    | 220,366                      |

***Agriliance, LLC***

|              | <b>For the Three Months Ended</b> |                              |
|--------------|-----------------------------------|------------------------------|
|              | <b>November 30,<br/>2005</b>      | <b>November 30,<br/>2004</b> |
| Net sales    | \$ 692,461                        | \$ 598,732                   |
| Gross profit | 57,565                            | 57,807                       |
| Net loss     | (15,708)                          | (5,218)                      |

|                         | <b>November 30,<br/>2005</b> | <b>August 31,<br/>2005</b> | <b>November 30,<br/>2004</b> |
|-------------------------|------------------------------|----------------------------|------------------------------|
| Current assets          | \$ 1,553,421                 | \$ 1,337,909               | \$ 1,545,950                 |
| Non-current assets      | 152,601                      | 148,611                    | 123,877                      |
| Current liabilities     | 1,300,463                    | 1,064,424                  | 1,307,056                    |
| Non-current liabilities | 118,964                      | 119,794                    | 128,805                      |

**Note 6. Discontinued Operations**

In May 2005, we sold the majority of our Mexican foods business for proceeds of \$38.3 million resulting in a loss on disposition of \$6.2 million. Assets of \$0.3 million and \$4.6 million (primarily property, plant and equipment) were still held for sale at November 30, 2005 and August 31, 2005, respectively. During our first fiscal quarter ended November 30, 2005 we sold a facility in Newton, North Carolina for cash proceeds of

**Table of Contents****CHS INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)**

\$4.8 million. The operating results of the Mexican Foods business have been reclassified and reported as discontinued operations for all periods presented.

Summarized results from discontinued operations for November 30, 2005 and 2004 are as follows:

|  | <b>For the Three Months Ended</b> |                              |
|--|-----------------------------------|------------------------------|
|  | <b>November 30,<br/>2005</b>      | <b>November 30,<br/>2004</b> |
| Sales                                      |                                   | \$ 17,364                    |
| Cost of goods sold                         |                                   | 17,061                       |
| Marketing, general and administrative*     | \$ (499)                          | 3,289                        |
| Interest                                   | 158                               | 852                          |
| Income tax expense (benefit)               | 133                               | (1,493)                      |
| Income (loss) from discontinued operations | \$ 208                            | \$ (2,345)                   |

\* Includes a gain of \$0.8 million on the sale of a facility during the three months ended November 30, 2005.

**Note 7. Equities**

Changes in equity for the three-month periods are as follows:

|   | <b>November 30,<br/>2005</b> | <b>November 30,<br/>2004</b> |
|---|------------------------------|------------------------------|
| Balances, September 1, 2005 and 2004                | \$ 1,757,897                 | \$ 1,628,086                 |
| Net income  | 154,234                      | 17,996                       |
| Other comprehensive income                          | 2,246                        | 2,693                        |
| Equities retired                                    | (6,285)                      | (227)                        |
| Equity retirements accrued                          | 6,285                        | 227                          |
| Equities issued in exchange for elevator properties | 1,847                        |                              |
| Preferred stock dividends                           | (2,476)                      | (2,113)                      |
| Preferred stock dividends accrued                   | 1,650                        | 1,409                        |
| Accrued dividends and equities payable              | (79,050)                     | (23,909)                     |
| Other, net  | 102                          | 31                           |
| Balances, November 30, 2005 and 2004                | \$ 1,836,450                 | \$ 1,624,193                 |

**Note 8. Comprehensive Income**

Total comprehensive income primarily consists of net income, additional minimum pension liability, unrealized gains and losses on available for sale investments and interest rate hedges. For the three months ended November 30, 2005 and 2004, total comprehensive income amounted to \$156.5 million and \$20.7 million, respectively. Accumulated other comprehensive income on November 30, 2005 and August 31, 2005 was \$7.2 million and \$5.0 million, and accumulated other comprehensive loss on November 30, 2004 was \$4.4 million.

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Table of Contents**CHS INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)****Note 9. Employee Benefit Plans**

Employee benefit information for the three months ended November 30, 2005 and 2004 is as follows:

|  | <b>Qualified<br/>Pension Benefits</b> |             | <b>Non-Qualified<br/>Pension Benefits</b> |             | <b>Other Benefits</b> |             |
|--|---------------------------------------|-------------|---|-------------|-----------------------|-------------|
|  | <b>2006</b>                           | <b>2005</b> | <b>2006</b>                               | <b>2005</b> | <b>2006</b>           | <b>2005</b> |
| <b>Components of net periodic benefit cost<br/>for the three months ended November 30:</b> |                                       |             |   |             |                       |             |
| Service cost   | \$ 3,689                              | \$ 3,187    | \$ 543                                    | \$ 247      | \$ 263                | \$ 219      |
| Interest cost  | 4,275                                 | 4,510       | 337                                       | 294         | 392                   | 444         |
| Return on plan assets  | (7,093)                               | (6,912)     |   |             |                       |             |
| Prior service cost amortization  | 214                                   | 198         | 129                                       | 130         | (77)                  | (74)        |
| Actuarial loss (gain) amortization   | 1,912                                 | 1,440       | 45  | 31          | (6)                   | 11          |
| Transition amount amortization   |                                       |             |   |             | 50                    | 234         |
| Recognized net actuarial loss  |                                       |             |   |             | 184                   |             |
| Net periodic benefit cost  | \$ 2,997                              | \$ 2,423    | \$ 1,054                                  | \$ 702      | \$ 806                | \$ 834      |

***Employer Contributions:***

As of November 30, 2005, the National Cooperative Refinery Association (NCRA), of which we own approximately 74.5%, may make a \$5.9 million contribution to its pension plan in fiscal 2006.

**Note 10. Segment Reporting**

On January 1, 2005, we realigned our business segments based on an assessment of how our businesses operate and the products and services they sell. As a result of this assessment, leadership changes were made, including the naming of a new executive vice president and chief operating officer, so that we now have three chief operating officers to lead our three business segments: Energy, Ag Business and Processing. Prior to the realignment, we operated five business segments: Agronomy, Energy, Country Operations and Services, Grain Marketing, and Processed Grains and Foods. Together, our three business segments create vertical integration to link producers with consumers. Our Energy segment produces and provides for the wholesale distribution of petroleum products and transportation. Our Ag Business segment purchases and resells grains and oilseeds originated by our country operations, by our member cooperatives and by third parties, and also serves as wholesaler and retailer of crop inputs. Our Processing segment converts grains and oilseeds into value-added products.

Corporate administrative expenses are allocated to all three business segments, and Corporate and Other, based on either direct usage for services that can be tracked, such as information technology and legal, and other factors or considerations relevant to the costs incurred.

Many of our business activities are highly seasonal and operating results will vary throughout the year. Overall, our income is generally lowest during the second fiscal quarter and highest during the third fiscal quarter. Our business segments are subject to varying seasonal fluctuations. For example, in our Ag Business segment, agronomy and country operations businesses generally experience higher volumes and income during the spring planting season and in the fall, which corresponds to harvest. Also in our Ag Business segment, our grain marketing operations are subject to fluctuations in volume and earnings based on producer harvests, world grain prices and demand. Our Energy segment generally experiences higher volumes and profitability in certain operating areas, such as refined products, in the summer and fall when gasoline and diesel fuel usage

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**CHS INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)**

is highest and is subject to global supply and demand forces. Other energy products, such as propane, may experience higher volumes and profitability during the winter heating and crop drying seasons.

Our revenue can be significantly affected by global market prices for commodities such as petroleum products, natural gas, grains, oilseeds and flour. Changes in market prices for commodities that we purchase without a corresponding change in the selling prices of those products can affect revenues and operating earnings. Commodity prices are affected by a wide range of factors beyond our control, including the weather, crop damage due to disease or insects, drought, the availability and adequacy of supply, government regulations and policies, world events, and general political and economic conditions.

While our sales and operating results are derived from businesses and operations which are wholly-owned and majority-owned, a portion of business operations are conducted through companies in which we hold ownership interests of 50% or less and do not control the operations. We account for these investments primarily using the equity method of accounting, wherein we record our proportionate share of income or loss reported by the entity as equity income from investments, without consolidating the revenues and expenses of the entity in our Consolidated Statements of Operations. These investments principally include our 50% ownership in each of the following companies: Agriliance, TEMCO, LLC (TEMCO) and United Harvest, LLC (United Harvest) included in our Ag Business segment; Ventura Foods, our 24% ownership in Horizon Milling, LLC (Horizon Milling) and our 28% interest in US BioEnergy Corporation (US BioEnergy) included in our Processing segment; and our 49% ownership in Cofina Financial, LLC (Cofina) included in Corporate and Other.

In May 2005, we sold the majority of our Mexican foods business for proceeds of \$38.3 million resulting in a loss on disposition of \$6.2 million. Assets of \$0.3 million and \$4.6 million (primarily property, plant and equipment) were still held for sale at November 30, 2005 and August 31, 2005, respectively. During our first fiscal quarter ended November 30, 2005 we sold a facility in Newton, North Carolina for cash proceeds of \$4.8 million. The operating results of the Mexican Foods business have been reclassified and reported as discontinued operations for all periods presented.

The consolidated financial statements include the accounts of CHS and all of our wholly-owned and majority-owned subsidiaries, including NCRA, which is in our Energy segment. All significant intercompany accounts and transactions have been eliminated.

Reconciling Amounts represent the elimination of sales between segments. Such transactions are conducted at market prices to more accurately evaluate the profitability of the individual business segments.

**Table of Contents****CHS INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)**

Segment information for the three months ended November 30, 2005 and 2004 is as follows:

|   | <b>Energy</b> | <b>Ag<br/>Business</b> | <b>Processing</b> | <b>Corporate<br/>and Other</b> | <b>Reconciling<br/>Amounts</b> | <b>Total</b> |
|---|---------------|------------------------|-------------------|--------------------------------|--------------------------------|--------------|
| <b>For the Three Months<br/>Ended November 30,<br/>2005</b> |               |                        |                   |                                |                                |              |
| Net sales   | \$ 1,858,251  | \$ 1,460,715           | \$ 152,051        |                                | \$ (57,999)                    | \$ 3,413,018 |
| Other revenues  | 4,582         | 30,547                 | 927               | \$ 9,067                       |                                | 45,123       |
|   | 1,862,833     | 1,491,262              | 152,978           | 9,067                          | (57,999)                       | 3,458,141    |
| Cost of goods sold  | 1,665,968     | 1,447,354              | 145,310           |                                | (57,999)                       | 3,200,633    |
| Marketing, general and<br>administrative                    | 15,858        | 21,416                 | 4,958             | 6,070                          |                                | 48,302       |
| Operating earnings  | 181,007       | 22,492                 | 2,710             | 2,997                          |                                | 209,206      |
| Interest  | 3,767         | 3,505                  | 2,423             | 2,023                          |                                | 11,718       |
| Equity (income) loss<br>from investments                    | (838)         | 2,261                  | (9,591)           | (1,009)                        |                                | (9,177)      |
| Minority interests  | 32,127        | 34                     |                   |                                |                                | 32,161       |
| Income from continuing<br>operations before income<br>taxes | \$ 145,951    | \$ 16,692              | \$ 9,878          | \$ 1,983                       | \$                             | \$ 174,504   |
| Intersegment sales  | \$ (55,563)   | \$ (2,327)             | \$ (109)          |                                | \$ 57,999                      | \$           |
| Goodwill  | \$ 3,041      | \$ 250                 |                   |                                |                                | \$ 3,291     |
| Capital expenditures  | \$ 50,528     | \$ 12,097              | \$ 1,507          | \$ 392                         |                                | \$ 64,524    |
| Depreciation and<br>amortization                            | \$ 15,737     | \$ 7,541               | \$ 3,481          | \$ 1,225                       |                                | \$ 27,984    |
| Total identifiable assets<br>at November 30, 2005           | \$ 2,105,351  | \$ 1,736,940           | \$ 456,272        | \$ 370,834                     |                                | \$ 4,669,397 |

**For the Three Months  
Ended November 30,  
2004**



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|  |              |              |            |            |             |              |
|--|--------------|--------------|------------|------------|-------------|--------------|
| Net sales  | \$ 1,417,165 | \$ 1,405,753 | \$ 142,376 |            | \$ (45,403) | \$ 2,919,891 |
| Other revenues   | 2,689        | 33,869       | 912        | \$ 7,047   |             | 44,517       |
|  | 1,419,854    | 1,439,622    | 143,288    | 7,047      | (45,403)    | 2,964,408    |
| Cost of goods sold   | 1,356,376    | 1,404,667    | 140,032    |            | (45,403)    | 2,855,672    |
| Marketing, general and administrative                        | 13,978       | 20,487       | 4,118      | 6,044      |             | 44,627       |
| Operating earnings (losses)                                  | 49,500       | 14,468       | (862)      | 1,003      |             | 64,109       |
| Interest   | 3,172        | 4,233        | 3,032      | 305        |             | 10,742       |
| Equity income from investments                               | (729)        | (3,985)      | (11,514)   | (455)      |             | (16,683)     |
| Loss on impairment of investment                             |              | 35,000       |            |            |             | 35,000       |
| Minority interests   | 7,945        | (2)          |            | 246        |             | 8,189        |
| Income (loss) from continuing operations before income taxes | \$ 39,112    | \$ (20,778)  | \$ 7,620   | \$ 907     | \$          | \$ 26,861    |
| Intersegment sales   | \$ (45,067)  | \$ (270)     | \$ (66)    |            | \$ 45,403   | \$           |
| Goodwill   | \$ 3,041     | \$ 250       |            | \$ 23,605  |             | \$ 26,896    |
| Capital expenditures   | \$ 53,477    | \$ 8,384     | \$ 932     | \$ 1,063   |             | \$ 63,856    |
| Depreciation and amortization                                | \$ 14,737    | \$ 7,300     | \$ 3,430   | \$ 1,651   |             | \$ 27,118    |
| Total identifiable assets at November 30, 2004               | \$ 1,638,657 | \$ 1,666,043 | \$ 395,361 | \$ 476,837 |             | \$ 4,176,898 |

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**CHS INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)**

**Note 11. Commitments and Contingencies**

***Environmental***

We incur capital expenditures related to actions taken to comply with the Environmental Protection Agency low sulfur fuel regulations required by 2006. These expenditures at our Laurel, Montana refinery and NCRA's McPherson, Kansas refinery are now essentially complete. Total expenditures for these projects as of November 30, 2005, include \$86.8 million that has been spent at our Laurel refinery and \$292.2 million that has been spent by NCRA at the McPherson refinery.

***Guarantees***

We are a guarantor for lines of credit for related companies, of which \$49.9 million was outstanding as of November 30, 2005. Our bank covenants allow maximum guarantees of \$150.0 million. In addition, our bank covenants allow for guarantees dedicated solely for NCRA in the amount of \$125.0 million.

We adopted FASB Interpretation No. 45, *Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others*, which requires disclosures to be made by a guarantor in its interim and annual financial statements about its obligations under guarantees. The interpretation also clarifies the requirements related to the recognition of a liability by a guarantor at the inception of the guarantee for obligations the guarantor has undertaken in issuing the guarantee.

We make seasonal and term loans to member cooperatives, and our wholly-owned subsidiary, Fin-Ag, Inc., makes loans for agricultural purposes to individual producers. Some of these loans are sold to CoBank, and we guarantee a portion of the loans sold. In addition, we guarantee certain debt and obligations under contracts for our subsidiaries and members.

Table of Contents**CHS INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)**

Our obligations pursuant to our guarantees as of November 30, 2005 are as follows:

| <b>Entities</b>   | <b>Guarantee Exposure / Maximum Exposure (dollars in thousands)</b> | <b>Exposure on November 30, 2005</b> | <b>Nature of Guarantee</b>  | <b>Expiration Date</b>   | <b>Triggering Event</b>                    | <b>Recourse Provisions</b>               | <b>Assets Held as Collateral</b>   |
|---|---|--------------------------------------|---|--|--|--|--|
| The Company's financial services cooperative loans sold to CoBank | *   | \$ 8,455                             | 10% of the obligations of borrowers (agricultural cooperatives) under credit agreements for loans sold  | None stated, but may be terminated by either party upon 60 days prior notice in regard to future obligations | Credit agreement default                   | Subrogation against borrower             | Some or all assets of borrower are held as collateral and should be sufficient to cover guarantee exposure |
| Fin-Ag, Inc. agricultural loans sold to CoBank                    | *   | 27,167                               | 15% of the obligations of borrowers under credit agreements for some of the loans sold, 50% of the obligations of borrowers for other loans sold, and 100% of the obligations of borrowers for the remaining loans sold | None stated, but may be terminated by either party upon 90 days prior notice in regard to future obligations | Credit agreement default                   | Subrogation against borrower             | Some or all assets of borrower are held as collateral and should be sufficient to cover guarantee exposure |
| Horizon Milling, LLC  | \$ 5,000  |                                      | Indemnification and reimbursement of 24% of damages related to Horizon Milling, LLC's   | None stated, but may be terminated by any party upon 90 days prior notice                                    | Non-performance under flour sale agreement | Subrogation against Horizon Milling, LLC | None   |

|                       |           |           |   |  |                          |                                |   |
|-----------------------|-----------|-----------|---|--|--------------------------|--------------------------------|---|
| TEMCO, LLC            | \$ 25,000 | 4,075     | performance under a flour sales agreement<br>Obligations by TEMCO, LLC under credit agreement   | in regard to future obligations<br>None stated   | Credit agreement default | Subrogation against TEMCO, LLC | None  |
| Third parties         | *         | 1,000     | Surety for, or indemnification of surety for sales contracts between affiliates and sellers of grain under deferred payment contracts | Annual renewal on December 1 in regard to surety for one third party, otherwise none stated and may be terminated by the Company at any time in regard to future obligations | Nonpayment               | Subrogation against affiliates | Some or all assets of borrower are held as collateral but might not be sufficient to cover guarantee exposure |
| Cofina Financial, LLC | \$ 20,561 | 9,175     | Guaranteed loans which were made by the Company under financing programs and contributed by the Company to Cofina                     | Loans contributed mature at various times. Guarantee of a particular loan terminates on maturity date  | Credit agreement default | Subrogation against borrower   | Some or all assets of borrower are held as collateral but might not be sufficient to cover guarantee exposure |
|                       |           | \$ 49,872 |   |  |                          |                                |   |

\* The Company's bank covenants allow for guarantees of up to \$150.0 million, but the Company is under no obligation to extend these guarantees. The maximum exposure on any given date is equal to the actual guarantees extended as of that date.

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**912,804 Shares**

**CHS Inc.**

**8% Cumulative Redeemable Preferred Stock**

**PROSPECTUS**

January 30, 2006